PROVIDENT FINANCIAL HOLDINGS INC
Form 8-K
January 23, 2007
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 23, 2007
PROVIDENT FINANCIAL HOLDINGS, INC.
(Exact name of registrant as specified in its charter)

Delaware 000-28304 33-0704889
(State or other jurisdiction of incorporation)
(Commission
File Number)
(I.R.S. Employer Identification No.)

3756 Central Avenue, Riverside, California
(Address of principal executive offices)

92506
(Zip Code)

Registrant's telephone number, including area code: (951) 686-6060

Check the appropriate box below if the Form 8 -K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions.
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
<PAGE>

Item 2.02 Results of Operations and Financial Condition

## Edgar Filing: PROVIDENT FINANCIAL HOLDINGS INC - Form 8-K

On January 23, 2007, Provident Financial Holdings, Inc. issued its earnings release for the quarter ended December 31, 2006. A copy of the earnings release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits
(c) Exhibits
99.1 Earnings Release of Provident Financial Holdings, Inc. dated January 23, 2007.
<PAGE>

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PROVIDENT FINANCIAL HOLDINGS, INC.
/s/ Craig G. Blunden
Craig G. Blunden
Chairman, President and Chief Executive Officer
(Principal Executive Officer)
/s/ Donavon P. Ternes

## Donavon P. Ternes

Chief Financial Officer
(Principal Financial and Accounting Officer)
<PAGE>

# Edgar Filing: PROVIDENT FINANCIAL HOLDINGS INC - Form 8-K 

Craig G. Blunden, CEO
(951) 686-6060

Donavon P. Ternes, CFO

## PROVIDENT FINANCIAL HOLDINGS <br> REPORTS SECOND QUARTER EARNINGS

Loans Held for Investment Increase 6\% or $\$ 83.8$ Million
Preferred Loans Increase to $38 \%$ of Loans Held for Investment
Riverside, Calif. - January 23, 2007 - Provident Financial Holdings, Inc. ("Company"), NASDAQ GSM: PROV, the holding company for Provident Savings Bank, F.S.B. ("Bank"), today announced second quarter earnings for the fiscal year ending June 30, 2007.

For the quarter ended December 31, 2006, the Company reported net income of $\$ 1.50$ million, or $\$ 0.22$ per diluted share (on 6.65 million weighted-average shares outstanding), compared to net income of $\$ 8.38$ million, or $\$ 1.23$ per diluted share (on 6.84 million weighted-average shares outstanding), in the comparable period a year ago. The decrease in weighted-average shares outstanding primarily reflects repurchases of stock through the Company's stock repurchase program. The substantial decline in net income in the quarter ended December 31, 2006 was primarily attributable to the specific loan loss reserve of $\$ 2.46$ million (approximately $\$ 1.43$ million after statutory taxes) on 23 individual construction loans (previously announced on December 1, 2006) and the gain on sale of real estate of $\$ 6.28$ million (approximately $\$ 3.64$ million net of statutory

Page 1 of 15
<PAGE>
taxes) recognized in the quarter ended December 31, 2005 (not replicated in the second quarter of fiscal 2007).
"We continue to grow our community banking business, primarily through preferred loans, although the environment is challenging with very aggressive deposit pricing and the slightly inverted yield curve," said Craig G. Blunden, Chairman, President and Chief Executive Officer of the Company. "Additionally, our mortgage banking business model continues to change in response to the highly competitive market."

Mr. Blunden went on to say, "I am disappointed with our financial results this quarter and particularly concerned with the rise in non-performing assets, although I have no reason to believe that the increase experienced is indicative of what we should expect in future periods. I have every confidence that we can improve on these results despite the challenging environment."

Return on average assets for the second quarter of fiscal 2007 was 0.35 percent, compared to 2.13 percent for the same period of fiscal 2006. Return on average stockholders' equity for the second quarter of fiscal 2007 was 4.40 percent, compared to 26.12 percent for the comparable period of fiscal 2006.

On a sequential quarter basis, net income for the second quarter of fiscal 2007 decreased by $\$ 3.76$ million, or 72 percent, to $\$ 1.50$ million from $\$ 5.26$ million in the first quarter of fiscal 2007 ; and diluted earnings per share decreased $\$ 0.55$, or 71 percent, to $\$ 0.22$ from $\$ 0.77$ in the first quarter of fiscal 2007. Return on average assets decreased 93 basis points to 0.35 percent for the second quarter of fiscal 2007 from 1.28 percent in the first quarter of fiscal 2007 and return on average equity for the second quarter of

Page 2 of 15

[^0]
## Edgar Filing: PROVIDENT FINANCIAL HOLDINGS INC - Form 8-K

fiscal 2007 was 4.40 percent, compared to 15.25 percent for the first quarter of fiscal 2007.
For the six months ended December 31, 2006, net income was $\$ 6.75$ million, a decrease of 49 percent from net income of $\$ 13.32$ million for the comparable period ended December 31, 2005; and diluted earnings per share for the six months ended December 31, 2006 decreased $\$ 0.93$, or 48 percent, to $\$ 1.00$ from $\$ 1.93$ for the comparable period last year. Return on average assets for the six months ended December 31, 2006 decreased 87 basis points to 0.80 percent from 1.67 percent for the six-month period a year earlier. Return on average stockholders' equity for the six months ended December 31, 2006 was 9.87 percent, compared to 21.01 percent for the six-month period a year earlier.

Net interest income before provision for loan losses decreased by $\$ 463,000$, or four percent, to $\$ 10.50$ million in the second quarter of fiscal 2007 from $\$ 10.97$ million for the same period in fiscal 2006 . Non-interest income decreased $\$ 7.14$ million, or 63 percent, to $\$ 4.27$ million in the second quarter of fiscal 2007 from $\$ 11.41$ million in the comparable period of fiscal 2006. Non-interest expense increased $\$ 472,000$, or six percent, to $\$ 8.24$ million in the second quarter of fiscal 2007 from $\$ 7.77$ million in the comparable period in fiscal 2006.

The average balance of loans outstanding increased by $\$ 170.4$ million to $\$ 1.45$ billion in the second quarter of fiscal 2007 from $\$ 1.28$ billion in the same quarter of fiscal 2006, and the average yield increased by 41 basis points to 6.36 percent in the second quarter of fiscal 2007 from an average yield of 5.95 percent in the same quarter of fiscal 2006. The increase in the average loan yield was primarily attributable to higher interest

Page 3 of 15
<PAGE>
rates on newly originated loans and the repricing of existing adjustable rate loans in the loans held for investment portfolio, partly offset by a $\$ 260,000$ interest income reversal resulting from loans placed on non-accrual status during the quarter ended December 31, 2006. Total loans originated for investment (including $\$ 52.7$ million of loans purchased for investment) in the second quarter of fiscal 2007 were $\$ 170.3$ million, which consisted primarily of single-family, multi-family and commercial real estate. This compares to total loans originated for investment (including $\$ 5.7$ million of loans purchased for investment) of $\$ 150.4$ million in the second quarter of fiscal 2006. The outstanding balance of "preferred loans" (multi-family, commercial real estate, construction and commercial business loans) increased by $\$ 203.3$ million, or 62 percent, to $\$ 533.2$ million at December 31, 2006 from $\$ 329.9$ million at December 31, 2005. The ratio of preferred loans to total loans held for investment increased to 38 percent at December 31, 2006 compared to 28 percent at December 31, 2005. Loan prepayments in the second quarter of fiscal 2007 were $\$ 100.1$ million, compared to $\$ 124.4$ million in the same quarter of fiscal 2006.

Average deposits decreased by $\$ 38.0$ million to $\$ 917.4$ million and the average cost of deposits increased by 96 basis points to 3.23 percent in the second quarter of fiscal 2007, compared to an average balance of $\$ 955.4$ million and an average cost of 2.27 percent in the same quarter last year. Transaction account balances (core deposits) decreased by $\$ 88.3$ million, or 20 percent, to $\$ 357.1$ million at December 31, 2006 from $\$ 445.4$ million at December 31, 2005. The decrease is primarily attributable to a $\$ 66.0$ million, or 29 percent, decline in savings account balances. Time deposits increased by $\$ 70.1$ million, or 14 percent, to $\$ 569.8$ million at December 31, 2006 as compared to

Page 4 of 15

## <PAGE>

$\$ 499.7$ million at December 31, 2005. The increase in time deposits is primarily attributable to the Company's time deposit marketing campaigns and depositors switching from savings deposits to time deposits.

The average balance of borrowings, which primarily consists of Federal Home Loan Bank ("FHLB") of San Francisco advances, increased $\$ 177.0$ million to $\$ 632.4$ million and the average cost of advances increased 51 basis points to 4.70 percent in the second quarter of fiscal 2007 , compared to an average balance of $\$ 455.4$ million and an average cost of 4.19 percent in the same quarter of fiscal 2006. The increase in the average cost of borrowings was primarily the result of higher interest rates on short-term advances.

## Edgar Filing: PROVIDENT FINANCIAL HOLDINGS INC - Form 8-K

The net interest margin during the second quarter of fiscal 2007 decreased 36 basis points to 2.51 percent from 2.87 percent during the same quarter last year. On a sequential quarter basis, the net interest margin in the second quarter of fiscal 2007 decreased 17 basis points from 2.68 percent in the first quarter of fiscal 2007.

During the second quarter of fiscal 2007, the Company recorded a loan loss provision of $\$ 3.75$ million, compared to a recovery of $\$ 27,000$ during the same period of fiscal 2006. The substantial increase in the loan loss provision was primarily attributable to the specific loan loss reserves on non-performing loans, an increase in loans held for investment and an increase in classified assets. Total classified assets (including assets designated as special mention) increased by $\$ 9.8$ million, or 105 percent, to $\$ 19.1$ million at December 31, 2006 from $\$ 9.3$ million at June 30, 2006. Loans held for investment increased $\$ 126.9$ million (primarily in preferred loans) to $\$ 1.39$ billion at December 31,

Page 5 of 15

## <PAGE>

2006 from $\$ 1.26$ billion at June 30, 2006. The allowance for loan losses is considered sufficient by management to absorb potential losses inherent in loans held for investment.

Non-performing assets increased to $\$ 13.7$ million, or 0.78 percent of total assets, at December 31, 2006, compared to $\$ 849,000$, or 0.05 percent of total assets, at December 31, 2005. The non-performing assets were comprised of 16 single-family loans ( $\$ 5.7$ million), two commercial real estate loans ( $\$ 3.0$ million), 23 construction loans ( $\$ 2.5$ million), eight single-family loans repurchased from, or unable to sell to, investors ( $\$ 1.8$ million) and two single-family properties acquired in the settlement of loans $(\$ 720,000)$.

The allowance for loan losses was $\$ 14.6$ million at December 31, 2006, or 1.04 percent of gross loans held for investment, compared to $\$ 9.3$ million, or 0.79 percent of gross loans held for investment at December 31, 2005.

The decrease in non-interest income in the second quarter of fiscal 2007 compared to the same period of fiscal 2006 was primarily the result of the gain on sale of real estate recognized in the second quarter of fiscal 2006 (not replicated in the second quarter of fiscal 2007), a decrease in the gain on sale of loans and a decrease in loan servicing and other fees. The gain on sale of loans decreased $\$ 437,000$, or 13 percent, to $\$ 2.92$ million for the quarter ended December 31, 2006 from $\$ 3.36$ million in the comparable quarter last year. The average loan sale margin for mortgage banking was 100 basis points for the quarter ended December 31, 2006, down 10 basis points from 110 basis points in the comparable quarter last year. The decrease in the loan sale margin was primarily attributable to the more competitive mortgage banking environment. The

## Page 6 of 15

## <PAGE>

decrease in loan servicing and other fees was primarily attributable to lower brokered loan fees and lower loan payoff fees.

On a sequential quarter basis, the average loan sale margin for mortgage banking in the second quarter of fiscal 2007 decreased by 11 basis points to 100 basis points from 111 basis points in the prior quarter.

The volume of loans originated for sale increased to $\$ 312.4$ million in the second quarter of fiscal 2007 from $\$ 302.4$ million during the same period last year. Total loan originations (including loans originated for investment, loans purchased for investment and loans originated for sale) were $\$ 482.7$ million in the second quarter of fiscal 2007, an increase of $\$ 29.9$ million from $\$ 452.8$ million in the same quarter of fiscal 2006. The increase in loan originations was primarily attributable to the loans purchased for investment, partly offset by fewer loans originated for investment the result of a general rise in interest rates, a decline in real estate sales and a more competitive environment.

In the second quarter of fiscal 2007, the fair-value adjustment of derivative financial instruments pursuant to Statement of Financial Accounting Standards ("SFAS") No. 133 on the Consolidated Statements of Operations was a loss of $\$ 150,000$, compared to a gain of $\$ 63,000$ in the same period last year. The fair-value adjustment for SFAS No. 133 is derived from changes in the market value of commitments to extend credit on loans to be held for sale, forward loan sale agreements and option contracts. The SFAS No. 133 adjustment is relatively volatile and results in timing

## Edgar Filing: PROVIDENT FINANCIAL HOLDINGS INC - Form 8-K

differences in the recognition of income, which may have an adverse impact on future earnings.
The increase in non-interest expense was primarily the result of an increase in compensation expense, the result of lower deferred compensation attributable to the

Page 7 of 15

## <PAGE>

application of SFAS No. 91. On July 1, 2006, the Bank lowered the SFAS No. 91 deferred compensation allocated to each loan originated after completing the annual review and analysis of SFAS No. 91. Additionally, fewer loans were originated during the second quarter of fiscal 2007 in comparison to the same quarter last year, which also reduced deferred compensation. The increase in compensation expense was partly offset by decreases in equipment, professional and marketing expenses.

The Company's efficiency ratio increased to 56 percent in the second quarter of fiscal 2007 from 35 percent in the second quarter of fiscal 2006.

The effective income tax rate for the second quarter of fiscal 2007 was 46.4 percent, as compared to 42.7 percent in the same quarter last year. The increase was primarily attributable to the decline in income before income taxes, while non-deductible expenses remained essentially unchanged. The Company believes that the effective income tax rate applied in the second quarter of fiscal 2007 reflects its current income tax obligations.

The Company repurchased 190,338 shares of its common stock during the quarter ended December 31, 2006 at an average cost of $\$ 30.09$ per share. As of December 31, 2006, the Company has repurchased 92 percent of the shares authorized by the May 2006 Stock Repurchase Program, leaving 29,706 shares available for future repurchase activity.

The Bank currently operates 13 retail/business banking offices in Riverside County and San Bernardino County (Inland Empire) and recently opened its newest location in the La Sierra area of Riverside. Provident Bank Mortgage operates 13 loan production

## Page 8 of 15

<PAGE>
offices located throughout Southern California and one loan production office located in Northern California.
The Company will host a conference call for institutional investors and bank analysts on Wednesday, January 24, 2007 at 10:00 a.m. (Pacific Time) to discuss its financial results. The conference call can be accessed by dialing (800) 553-5275 and requesting the Provident Financial Holdings Earnings Release Conference Call. An audio replay of the conference call will be available through Wednesday, January 31, 2007 by dialing (800) 475-6701 and referencing access code number 857973.

For more financial information about the Company please visit the website at www.myprovident.com and click on the "Investor Relations" section.

## Safe-Harbor Statement

Certain matters in this News Release and the conference call noted above may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to, among others, expectations of the business environment in which the Company operates, projections of future performance, perceived opportunities in the market, potential future credit experience, and statements regarding the Company's mission and vision. These forward-looking statements are based upon current management expectations, and may, therefore, involve risks and uncertainties. The Company's actual results, performance, or achievements may differ materially from those suggested, expressed, or implied by forward-looking statements as a result of a wide range of factors including, but not limited to, the general business environment, interest rates, the California real estate market, competitive conditions between banks and non-bank financial services providers,

## Edgar Filing: PROVIDENT FINANCIAL HOLDINGS INC - Form 8-K

regulatory changes, and other risks detailed in the Company's reports filed with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the fiscal year ended June 30, 2006.

Page 9 of 15
<PAGE>

PROVIDENT FINANCIAL HOLDINGS, INC. Consolidated Statements of Financial Condition
(Unaudited - Dollars In Thousands)


Stockholders' equity:
Preferred stock, $\$ .01$ par value ( $2,000,000$ shares authorized; none issued and outstanding)

Common stock, $\$ .01$ par value ( $15,000,000$ shares authorized; $12,385,372$ and $12,376,972$ shares issued, respectively; 6,697,023 and 6,991,842 shares outstanding, respectively) Additional paid-in capital
Retained earnings 67,988 66,798

Treasury stock at cost (5,688,349 and 5,385,130 shares, respectively) $(81,677)$
Unearned stock compensation (403)

Accumulated other comprehensive income (loss), net of tax 473

Total stockholders' equity
133,858
136,210
Total liabilities and stockholders' equity \$ 1,770,345 \$ 1,622,470
<PAGE>

## PROVIDENT FINANCIAL HOLDINGS, INC. Consolidated Statements of Operations

(Unaudited - In Thousands, Except Earnings Per Share)

|  | Quarter Ended <br> December 31, |  | Six Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
| Interest income: |  |  |  |  |
| Loans receivable, net | \$ 23,001 | \$ 18,993 | \$ 44,959 | \$ 38,036 |
| Investment securities | 1,857 | 1,725 | 3,553 | 3,538 |
| FHLB - San Francisco stock | 593 | 457 | 1,107 | 862 |
| Interest-earning deposits | 18 | 53 | 37 | 93 |
| Total interest income | 25,469 | 21,228 | 49,656 | 42,529 |
| Interest expense: |  |  |  |  |
| Checking and money market deposits | 361 | 311 | 697 | 598 |
| Savings deposits | 671 | 838 | 1,315 | 1,742 |
| Time deposits | 6,437 | 4,307 | 12,264 | 8,089 |
| Borrowings | 7,497 | 4,806 | 14,121 | 10,164 |
| Total interest expense | 14,966 | 10,262 | 28,397 | 20,593 |
| Net interest income, before provision for loan |  |  |  |  |
| losses | 10,503 | 10,966 | 21,259 | 21,936 |
| Provision (recovery) for loan losses | 3,746 | (27) | 4,383 | 38 |
| Net interest income, after provision for loan |  |  |  |  |
| losses | 6,757 | 10,993 | 16,876 | 21,898 |
| Non-interest income: |  |  |  |  |
| Loan servicing and other fees | 488 | 791 | 964 | 1,434 |


| Gain on sale of loans, net | 2,919 | 3,356 | 6,411 | 7,749 |
| :--- | ---: | ---: | ---: | ---: |
| Deposit account fees | 510 | 550 | 1,032 | 1,044 |
| Gain on sale of real estate | 27 | 6,283 | 2,340 | 6,283 |
| Other | 330 | 431 | 921 | 856 |
| Total non-interest income | 4,274 | 11,411 | 11,668 | 17,366 |


| Non-interest expense: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| $\quad$ Salaries and employee benefits | 5,359 | 4,977 | 10,775 | 10,181 |
| $\quad$ Premises and occupancy | 745 | 718 | 1,529 | 1,511 |
| $\quad$ Equipment | 384 | 406 | 777 | 805 |
| $\quad$ Professional expenses | 278 | 293 | 542 | 637 |
| Sales and marketing expenses | 216 | 255 | 477 | 474 |
| Other | 1,259 | 1,120 | 2,375 | 2,314 |
| $\quad$ Total non-interest expense | 8,241 | 7,769 | 16,475 | 15,922 |
|  |  |  |  |  |
| Income before taxes | 2,790 | 14,635 | 12,069 | 23,342 |
| Provision for income taxes | 1,295 | 6,252 | 5,316 | 10,026 |
| $\quad$ Net income | $\$ 1,495$ | $\$ 8,383$ | $\$ 6,753$ | $\$ 13,316$ |
|  |  |  |  |  |
| Basic earnings per share | $\$ 0.23$ | $\$ 1.28$ | $\$ 1.02$ | $\$ 2.03$ |
| Diluted earnings per share | $\$ 0.22$ | $\$ 1.23$ | $\$ 1.00$ | $\$ 1.93$ |
| Cash dividends per share | $\$ 0.18$ | $\$ 0.14$ | $\$ 0.33$ | $\$ 0.28$ |

# PROVIDENT FINANCIAL HOLDINGS, INC. <br> Consolidated Statement of Operations - Sequential Quarter 

(Unaudited - In Thousands, Except Earnings Per Share)

|  | Quarter Ended <br> September 30, |  |
| :--- | ---: | ---: |
| December 31, | $\mathbf{2 0 0 6}$ |  |
| Interest income: | $\mathbf{2 0 0 6}$ | $\$ 21,958$ |
| Loans receivable, net | $\$ 23,001$ | 1,696 |
| Investment securities | 1,857 | 514 |
| FHLB - San Francisco stock | 593 | 19 |
| Interest-earning deposits | 18 | 24,187 |
| Total interest income | 25,469 |  |
| Interest expense: |  | 336 |
| Checking and money market deposits | 361 | 644 |
| Savings deposits | 671 | 5,827 |
| Time deposits | 7,437 | 6,624 |
| Borrowings | 14,966 | 13,431 |


| Net interest income, before provision for loan losses | 10,503 | 10,756 |
| :--- | ---: | ---: |
| Provision for loan losses | 3,746 | 637 |
| Net interest income, after provision for loan losses | 6,757 | 10,119 |
| Non-interest income: |  |  |
| Loan servicing and other fees | 488 | 476 |
| Gain on sale of loans, net | 2,919 | 3,492 |
| Deposit account fees | 510 | 522 |
| Gain on sale of real estate, net | 27 | 2,313 |
| Other | 330 | 591 |
| Total non-interest income | 4,274 | 7,394 |
|  |  |  |
| Non-interest expense: | 5,359 | 5,416 |
| Salaries and employee benefits | 745 | 784 |
| Premises and occupancy | 384 | 393 |
| Equipment | 278 | 264 |
| Professional expenses | 216 | 261 |
| Sales and marketing expenses | 1,259 | 1,116 |
| Other | 8,241 | 8,234 |
| Total non-interest expense | 2,790 | 9,279 |
|  | 1,295 | 4,021 |
| Income before taxes | $\$ 1,495$ | $\$, 258$ |
| Provision for income taxes | $\$ 0.23$ |  |
| Net income | $\$ 0.22$ | $\$ 0.79$ |
| Basic earnings per share | $\$ 0.18$ | $\$ 0.77$ |
| Diluted earnings per share |  | $\$ 0.15$ |

PROVIDENT FINANCIAL HOLDINGS, INC. Financial Highlights
(Unaudited - Dollars in Thousands, Except Share Information )

|  | Quarter Ended <br> December 31, |  | Six Months Ended <br> December 31, |  |
| :--- | :---: | ---: | ---: | ---: |
|  | 2006 | 2005 | 2006 |  |

Net interest margin
Efficiency ratio
Average interest earning assets to average
interest-bearing liabilities

| $2.51 \%$ | $2.87 \%$ | $2.59 \%$ | $2.83 \%$ |
| ---: | ---: | ---: | ---: |
| $55.77 \%$ | $34.72 \%$ | $50.03 \%$ | $40.51 \%$ |
| $108.06 \%$ | $108.32 \%$ | $108.26 \%$ | $107.81 \%$ |

## SELECTED FINANCIAL DATA:

Basic earnings per share
Diluted earnings per share
Book value per share
Shares used for basic EPS computation
Shares used for diluted EPS computation
Total shares issued and outstanding

## ASSET QUALITY RATIOS:

Non-performing loans to loans held for investment, net
Non-performing assets to total assets Allowance for loan losses to non-performing loans
Allowance for loan losses to gross loans held for investment

## REGULATORY CAPITAL RATIOS:

| Tangible equity ratio | $7.14 \%$ | $8.02 \%$ |
| :--- | ---: | ---: |
| Tier 1 (core) capital ratio | $7.14 \%$ | $8.02 \%$ |
| Total risk-based capital ratio | $11.73 \%$ | $13.99 \%$ |
| Tier 1 risk-based capital ratio | $10.69 \%$ | $13.00 \%$ |

## LOANS ORIGINATED FOR SALE:

| Retail originations | $\$ 80,350$ | $\$ 87,382$ | $\$ 159,433$ | $\$ 220,484$ |
| :--- | ---: | ---: | ---: | ---: |
| Wholesale originations | 232,040 | 215,018 | 472,498 | 471,173 |
| $\quad$ Total loans originated for sale | $\$ 312,390$ | $\$ 302,400$ | $\$ 631,931$ | $\$ 691,657$ |
|  |  |  |  |  |
| LOANS SOLD: | $\$ 311,223$ | $\$ 304,895$ | $\$ 625,871$ | $\$ 697,755$ |
| Servicing released | 776 | 7,857 | 2,183 | 14,494 |
| Servicing retained | $\$ 311,999$ | $\$ 312,752$ | $\$ 628,054$ | $\$ 712,249$ |

Page 13 of 15
<PAGE>

PROVIDENT FINANCIAL HOLDINGS, INC.
Financial Highlights
(Unaudited)
(Dollars in Thousands)
As of December 31,

| INVESTMENT SECURITIES: | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance | Rate | Balance | Rate |
| Held to maturity: |  |  |  |  |
| U.S. government sponsored enterprise debt securities | \$ 38,029 | 2.93 \% | \$ 51,027 | 2.83 \% |
| U.S. government agency mortgage-backed securities ("MBS") | 2 | 9.10 | 3 | 9.78 |
| Certificates of deposit | - | - | 200 | 3.25 |
| Total investment securities held to maturity | 38,031 | 2.93 | 51,230 | 2.83 |
| Available for sale (at fair value): |  |  |  |  |
| U.S. government sponsored enterprise debt securities | 14,569 | 3.08 | 24,218 | 2.86 |
| U.S. government agency MBS | 53,101 | 4.66 | 45,039 | 4.09 |
| U.S. government sponsored enterprise MBS | 69,892 | 4.91 | 72,041 | 3.87 |
| Private issue collateralized mortgage obligations | 5,054 | 4.28 | 6,183 | 3.64 |
| Freddie Mac common stock | 408 |  | 392 |  |
| Fannie Mae common stock | 23 |  | 19 |  |
| Other common stock | 449 |  | 498 |  |
| Total investment securities available for sale | 143,496 | 4.58 | 148,390 | 3.74 |
| Total investment securities | \$ 181,527 | 4.23 \% | \$ 199,620 | 3.51 \% |
| LOANS HELD FOR INVESTMENT: |  |  |  |  |
| Single-family (1 to 4 units) | \$ 858,165 | 5.82 \% | \$ 830,420 | 5.54 \% |
| Multi-family (5 or more units) | 308,776 | 6.64 | 120,399 | 5.98 |
| Commercial real estate | 156,623 | 7.18 | 128,905 | 6.78 |
| Construction | 101,275 | 9.37 | 148,039 | 8.29 |
| Commercial business | 12,863 | 8.70 | 13,816 | 8.01 |
| Consumer | 496 | 12.57 | 795 | 9.76 |
| Other | 13,495 | 9.82 | 11,617 | 8.40 |
| Total loans held for investment | 1,451,693 | 6.45 \% | 1,253,991 | 6.09 \% |
| Undisbursed loan funds | $(52,372)$ |  | $(85,708)$ |  |
| Deferred loan costs | 5,092 |  | 2,734 |  |
| Allowance for loan losses | $(14,555)$ |  | $(9,253)$ |  |
| Total loans held for investment, net | \$1,389,858 |  | \$1,161,764 |  |
| Purchased loans serviced by others included above | \$ 162,391 | 7.02 \% | \$ 56,475 | 7.05 \% |
| DEPOSITS: |  |  |  |  |
| Checking accounts - non interest-bearing | \$ 43,993 | \% | \$ 50,739 | \% |
| Checking accounts - interest-bearing | 125,807 | 0.74 | 132,961 | 0.63 |
| Savings accounts | 159,339 | 1.68 | 225,339 | 1.41 |
| Money market accounts | 27,893 | 1.85 | 36,341 | 1.12 |
| Time deposits | 569,839 | 4.68 | 499,718 | 3.52 |
| Total deposits | \$ 926,871 | 3.32 \% | \$ 945,098 | 2.33 \% |

Note: The interest rate or yield/cost described in the rate or yield/cost column is the weighted-average interest rate or yield/cost of all instruments, which are included in the balance of the respective line item.

```
<PAGE>
```

PROVIDENT FINANCIAL HOLDINGS, INC.
Financial Highlights
(Unaudited - Dollars in Thousands)

|  | As of December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  | 2005 |  |
|  | Balance | Rate |  | Balance | Rate |
| BORROWINGS: |  |  |  |  |  |
| Overnight | \$ 72,400 | 5.38 | \% | \$ 41,400 | 4.18 \% |
| Six months or less | 208,250 | 5.23 |  | 42,000 | 3.93 |
| Over six to twelve months | 85,000 | 4.15 |  | 10,000 | 2.71 |
| Over one to two years | 82,000 | 4.09 |  | 65,000 | 3.51 |
| Over two to three years | 65,000 | 3.84 |  | 67,000 | 3.81 |
| Over three to four years | 65,000 | 4.99 |  | 60,000 | 3.83 |
| Over four to five years | 65,000 | 4.82 |  | 70,000 | 4.91 |
| Over five years | 46,793 | 4.51 |  | 111,828 | 4.69 |
| Total borrowings | \$ 689,443 | 4.73 | \% | \$ 467,228 | 4.17 \% |


| SELECTED AVERAGE BALANCE SHEETS: | Quarter Ended December 31, |  | Six Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
|  | Balance | Balance | Balance | Balance |
| Loans receivable, net (1) | \$1,447,281 | \$1,276,886 | \$1,415,958 | \$1,290,113 |
| Investment securities | 184,742 | 207,093 | 183,916 | 215,729 |
| FHLB - San Francisco stock | 41,294 | 38,630 | 39,832 | 38,276 |
| Interest-earning deposits | 1,377 | 5,629 | 1,410 | 5,164 |
| Total interest-earning assets | \$1,674,694 | \$1,528,238 | \$1,641,116 | \$1,549,282 |
| Deposits | \$ 917,429 | \$ 955,369 | \$ 914,677 | \$ 946,151 |
| Borrowings | 632,402 | 455,434 | 601,213 | 490,857 |
| Total interest-bearing liabilities | \$1,549,831 | \$1,410,803 | \$1,515,890 | \$1,437,008 |


| Quarter Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: |
| December 31, | December 31, |  |  |
| 2006 | 2005 | 2006 | 2005 |
| Yield/Cost | Yield/Cost | Yield/Cost | Yield/Cost |


| Loans receivable, net (1) | $6.36 \%$ | $5.95 \%$ | $6.35 \%$ | $5.90 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Investment securities | $4.02 \%$ | $3.33 \%$ | $3.86 \%$ | $3.28 \%$ |
| FHLB - San Francisco stock | $5.74 \%$ | $4.73 \%$ | $5.56 \%$ | $4.50 \%$ |
| Interest-earning deposits | $5.23 \%$ | $3.77 \%$ | $5.25 \%$ | $3.60 \%$ |
| Total interest-earning assets | $6.08 \%$ | $5.56 \%$ | $6.05 \%$ | $5.49 \%$ |
|  |  |  |  |  |
| Deposits | $3.23 \%$ | $2.27 \%$ | $3.10 \%$ | $2.19 \%$ |
| Borrowings | $4.70 \%$ | $4.19 \%$ | $4.66 \%$ | $4.11 \%$ |
| Total interest-bearing liabilities | $3.83 \%$ | $2.89 \%$ | $3.72 \%$ | $2.84 \%$ |

(1) Includes loans held for investment, loans held for sale and receivable from sale of loans.

Note: The interest rate or yield/cost described in the rate or yield/cost column is the weighted-average interest rate or yield/cost of all instruments, which are included in the balance of the respective line item.

## Page 15 of 15

<PAGE>


[^0]:    <PAGE>

