MERIDIAN INTERSTATE BANCORP INC Form 10-Q May 14, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

		_	
(M	lark	( )n	e)

 $\circ$  QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2008

OR

oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-33898

Meridian Interstate Bancorp, Inc. (Exact name of registrant as specified in its charter)

Massachusetts
(State or other jurisdiction of incorporation or organization)

20-4652200 (I.R.S. Employer Identification No.)

10 Meridian Street, East Boston, Massachusetts 02128 (Address of principal executive offices)

(617) 567-1500 (Registrant's telephone number, including area code)

Not Applicable (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes T No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer" "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

(Check one): Large Accelerated Filer £ Accelerated Filer £ Non-accelerated Filer T Smaller Reporting Company£

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\pounds$  No T

At May 9, 2008, the registrant had 23,000,000 shares of no par value common stock outstanding.

# MERIDIAN INTERSTATE BANCORP, INC.

# FORM 10-Q

# **INDEX**

# PART I. FINANCIAL INFORMATION

Item 1.	Financial Statements	Page
	Consolidated Balance Sheets at March 31, 2008 and December 31, 2007 (Unaudited)	1
	Consolidated Statements of Operations for the three months ended March 31, 2008 and 2007 (Unaudited)	2
	Consolidated Statements of Changes in Stockholders' Equity for the three months ended March 31, 2008 and 2007 (Unaudited)	3
	Consolidated Statements of Cash Flows for the three months ended March 31, 2008 and 2007 (Unaudited)	4
	Notes to Unaudited Consolidated Financial Statements	6
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	10
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	21
Item 4.	Controls and Procedures	23
PART I	I.OTHER INFORMATION	
<u>Item 1.</u>	Legal Proceedings	24
Item 1A	. Risk Factors	24
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	24
Item 3.	Defaults Upon Senior Securities	25
Item 4.	Submission of Matters to a Vote of Security Holders	25
Item 5A	. Other Information	25
Item 6.	<u>Exhibits</u>	25
<u>Signatur</u>	<u>res</u>	26

# PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

# MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES Consolidated Balance Sheets (Unaudited)

(Dollars in thousands)		March 31, 2008	Dec	eember 31, 2007
ASSETS				
Cash and due from banks	\$	11,583	\$	11,821
Federal funds sold		141,364		91,272
Total cash and cash equivalents		152,947		103,093
Certificates of deposit		2,000		-
Securities available for sale, at fair value		251,045		267,058
Federal Home Loan Bank stock, at cost		3,165		3,165
Loans		583,168		571,741
Less allowance for loan losses		(3,768)		(3,637)
Loans, net		579,400		568,104
Bank-owned life insurance		22,188		18,003
Investment in affiliate bank		10,604		10,772
Premises and equipment, net		22,629		22,816
Accrued interest receivable		5,250		5,764
Other assets		4,613		4,451
Total assets	\$	1,053,841	\$	1,003,226
LIABILITIES AND STOCKH	OLI	DERS' EQUITY		
Deposits:				
Non interest-bearing	\$	53,499	\$	51,396
Interest-bearing		752,095		723,050
Total deposits		805,594		774,446
Stock subscriptions		-		62,518
Short-term borrowings		9,154		9,154
Long-term debt		21,073		27,373
Accrued expenses and other liabilities		14,555		14,051
Total liabilities		850,376		887,542
Stockholders' equity:				
Common stock, no par value 50,000,000				
shares authorized; 23,000,000 and 0 shares				
issued and outstanding at March 31, 2008				
and December 31, 2007, respectively		-		-
Additional paid-in capital		100,628		-
Retained earnings		107,214		109,177

Accumulated other comprehensive income		3,799	6,507
Unearned compensation- ESOP, 817,650			
shares and 0 shares at March 31, 2008			
and December 31, 2007, respectively		(8,176)	-
Total stockholders' equity		203,465	115,684
Total liabilities and stockholders' equity	\$ 1	1,053,841	\$ 1,003,226

See accompanying notes to unaudited consolidated financial statements.

# MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES Consolidated Statements of Operations (Unaudited)

	T	Three Months Ended Marc 31,		
(In thousands)		2008	1,	2007
Interest and dividend income:				2007
Interest and fees on loans	\$	9,183	\$	8,672
Interest on debt securities		2,612		2,757
Dividends on equity securities		265		279
Interest on federal funds sold		1,063		187
Total interest and dividend income		13,123		11,895
Interest expense:				
Interest on deposits		6,911		6,116
Interest on short-term borrowings		62		89
Interest on long-term debt		312		387
Total interest expense		7,285		6,592
Net interest income		5,838		5,303
Provision for loan losses		131		72
Net interest income, after provision				
for loan losses		5,707		5,231
Non-interest income:				
Customer service fees		696		637
Loan fees		178		171
Gain on sales of loans, net		19		17
Gain on sales of securities, net		2,266		2,032
Income from bank-owned life insurance		185		162
Equity loss on investment in affiliate bank		(168)		(83)
Total non-interest income		3,176		2,936
Non-interest expenses:				
Salaries and employee benefits		4,092		3,736
Occupancy and equipment		780		702
Data processing		387		363
Marketing and advertising		246		140
Professional services		309		155
Contribution to the Meridian		• 000		
Charitable Foundation		3,000		-
Other general and administrative		498		440
Total non-interest expenses		9,312		5,536
Income (loss) before income taxes		(429)		2,631
mediae (1058) before income taxes		(+47)		2,031
Provision (benefit) for income taxes		(108)		836

Net income (loss) \$ (321) \$ 1,795

See accompanying notes to unaudited consolidated financial statements.

# MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES

Consolidated Statements of Changes in Stockholders' Equity (Unaudited)

Three Months Ended March 31, 2008 and 2007

	Shares of	Common	Additional Paid-in	Retained		Accumulated Other omprehensive	
(Dollars in thousands)	Common Stock	Stock	Capital	Earnings	Compensation		Total
Three months ended							
March 31, 2007							
Balance at December							
31, 2006	-	\$ - 5	5 -	\$ 106,911	\$ -	\$ 3,364	\$ 110,275
Comprehensive							
income:				1.505			1.505
Net income	-	-	-	1,795	-	-	1,795
Change in net							
unrealized gain on							
securities							
available for sale, net of reclassification							
adjustment and tax							
effects	_	_	_	_	_	(559)	(559)
Total						(337)	(337)
comprehensive income							1,236
Balance at March 31,							,
2007	-	\$ - 5	-	\$ 108,706	\$ -	\$ 2,805	\$ 111,511
Three months ended							
March 31, 2008							
Balance at December							
31, 2007	-	\$ - 5	-	\$ 109,177	\$ -	\$ 6,507	\$ 115,684
Comprehensive loss:							
Net loss	-	-	-	(321	) -	-	(321)
Change in net							
unrealized gain on							
securities							
available for sale,							
net of reclassification							
adjustment and tax effects						(2.712)	(2.712)
Amortization of prior		-	-	-	-	(2,713)	(2,713)
service cost, net							
of tax effects	_	_	_	_	_	5	5
Total						, and the second	
comprehensive loss							(3,029)
Adjustment to	-	-	-	(1,642	) -	-	(1,642)
initially apply EITF					-		. , ,

Edgar Filing: MERIDIAN INTERSTATE BANCORP INC - Form 10-Q

06-4

· ·								
Issuance of								
12,650,000 shares								
to the mutual								
holding company	12,650,000	-	-	-	-	-		-
Issuance of 10,050,000 shares in	n the initial							
public								
offering, net of								
expenses of \$2,867	10,050,000	-	97,633	-	-	-	97,	,633
Contribution of								
common stock to the								
Meridian Charitable								
Foundation, Inc.	300,000	-	3,000	-	-	-	3,	,000
Purchase of common								
stock by the ESOP	-	-	-	-	(8,280)	-	(8,	,280)
Unallocated ESOP,								
shares earned (10,350								
shares earned)	-	-	(5)	-	104	-		99
Balance at March 31,								
2008	23,000,000	\$ - \$	100,628	\$ 107,214	\$ (8,176) \$	3,799	\$ 203,	465

See accompanying notes to unaudited consolidated financial statements.

# MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows (Unaudited)

	Three Months Ended Marc		March	
	31,			
(In thousands)		2008		2007
Cash flows from operating activities:				
Net income (loss)	\$	(321)	\$	1,795
Adjustments to reconcile net income (loss) to net cash				
provided by operating activities:				
Contribution of stock to charitable foundation		3,000		-
Earned ESOP shares		99		-
Provision for loan losses		131		72
Amortization of net deferred loan origination fees		(78)		(159)
Net amortization of securities available for sale		150		225
Depreciation and amortization expense		324		349
Gain on sales of securities, net		(2,266)		(2,032)
Loss on sale of foreclosed real estate		5		-
Deferred income tax provision (benefit)		(1,152)		3
Income from bank-owned life insurance		(185)		(162)
Equity loss on investment in affiliate bank		168		83
Net changes in:				
Accrued interest receivable		514		88
Other assets		3,666		707
Accrued expenses and other liabilities		(1,131)		(429)
Net cash provided by operating activities		2,924		540
Cash flows from investing activities:				
Purchases of certifictes of deposit		(2,000)		-
Activity in securities available for sale:				
Proceeds from maturities, calls and principal payments		25,750		19,007
Proceeds from sales		9,804		19,000
Purchases		(22,203)		(32,404)
Redemption of Federal Home Loan Bank stock		-		206
Loans originated, net of principal payments received		(12,257)		(3,929)
Purchase of bank-owned life insurance		(4,000)		-
Purchases of premises and equipment		(137)		(2,650)
Proceeds from sales of foreclosed real estate		290		-
Net cash used in investing activities		(4,753)		(770)

(continued)

# MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARY Consolidated Statements of Cash Flows (Unaudited)

	Т	Three Months 31	March
(In thousands)		2008	2007
Cash flows from financing activities:			
Net increase in deposits		31,148	6,053
Proceeds from sale of common stock		97,633	-
Common stock purchased by ESOP		(8,280)	-
Stock subscriptions		(62,518)	-
Proceeds from Federal Home Loan Bank advances			
with maturities of three months or more		-	169
Repayment of Federal Home Loan Bank advances			
with maturities of three months or more		(6,300)	(450)
Net cash provided by financing activities		51,683	5,772
Net change in cash and cash equivalents		49,854	5,542
Cash and cash equivalents at beginning of period		103,093	23,494
Cash and cash equivalents at end of period	\$	152,947	\$ 29,036
Supplemental cash flow information:			
Interest paid on deposits		6,917	6,104
Interest paid on borrowings		404	472
Income taxes paid		20	25
Non-cash investing and financing activities:			
Transfers from loans to foreclosed real estate		908	-

See accompanying notes to unaudited consolidated financial statements.

**Index** 

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of Presentation

Meridian Interstate Bancorp, Inc. (the "Company" or "Meridian Interstate") is a Massachusetts mid-tier stock holding company that was formed in 2006 by East Boston Savings Bank ("the Bank") to be its holding company. Meridian Interstate owns all of East Boston Savings Bank's capital stock and directs, plans and coordinates East Boston Savings Bank's business activities. In addition, Meridian Interstate owns 40% of the capital stock of Hampshire First Bank, a New Hampshire chartered bank, organized in 2006 and headquartered in Manchester, New Hampshire. Meridian Financial Services, Inc. ("Meridian Financial Services") is the mutual holding company for Meridian Interstate and holds 12,650,000 shares or 55% of Meridian Interstate's outstanding common stock.

The accompanying unaudited interim consolidated financial statements of Meridian Interstate Bancorp, Inc. have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting only of normal recurring accruals) considered necessary for a fair presentation have been included. Such adjustments were of a normal recurring nature. The results of operations for the three month period ended March 31, 2008 are not necessarily indicative of the results that may be expected for the entire year or any other interim period. For additional information, refer to the financial statements and footnotes thereto of Meridian Interstate included in Meridian Interstate's Form 10-K for the year ended December 31, 2007 which was filed with the Securities and Exchange Commission ("SEC") on March 31, 2008, and is available through the SEC's website at www.sec.gov.

In preparing financial statements in conformity with U. S. generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and income and expenses during the reporting period. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to determination of the allowance for loan losses and the fair values of financial instruments.

## 2. Stock Offering

The Company completed its initial public stock offering on January 22, 2008 and sold 10,050,000 shares of its outstanding common stock to subscribers in the offering at a price of \$10.00 per share, including 828,000 shares sold to the company's employee stock ownership plan. Concurrent with the initial public offering, Meridian Financial Services was issued 12,650,000 shares, or 55.0% of the Company's outstanding common stock. Because Meridian Interstate did not have outstanding shares of common stock for the entire quarter ended March 31, 2008, per share earnings data is not meaningful for this quarter or prior comparative periods and is therefore not presented.

Net investable proceeds from the initial public offering were approximately \$89,353,000. In connection with the initial public offering, the Company also contributed 300,000 shares of common stock to the Meridian Charitable Foundation, resulting in a pre-tax non-interest expense charge of \$3.0 million, in the quarter ended March 31, 2008.

As part of the offering, Meridian Interstate established a liquidation account of \$114,216,000, which is equal to the net worth of Meridian Interstate as of the date of the latest consolidated balance sheet appearing in the final prospectus distributed in connection with the offering. The liquidation account will be maintained for the benefit of the eligible

account holders and supplemental eligible account holders who maintain their accounts at East Boston Savings Bank after the offering. The liquidation account will be reduced annually to the extent that such account holders have reduced their qualifying deposits as of each anniversary date. Subsequent increases will not restore an account holder's interest in the liquidation account. In the event of a complete liquidation, each eligible account holder will be entitled to receive balances for accounts held then.

#### **Index**

Meridian Interstate may not declare or pay dividends on, and may not repurchase, any of its shares of common stock if the effect thereof would cause stockholders' equity to be reduced below applicable regulatory capital maintenance requirements or if such declaration, payment or repurchase would otherwise violate regulatory requirements.

#### 3. Subsequent Event

In April 2008, the Company obtained new advances totaling \$45.0 million from the Federal Home Loan Bank of Boston ("FHLB") as part of its leveraging strategy and to take advantage of favorable interest rates. The advances mature from 2011 to 2013, with rates ranging from 2.99% to 3.54%. The average borrowing rate is 3.27% and the average term is four years.

#### 4. Recent Accounting Pronouncements

Effective January 1, 2008, the Company adopted Statement of Financial Accounting Standards No. 157 ("SFAS 157"), "Fair Value Measurements," which provides a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. Statement No. 157 does not require any new fair value measurements. The Company's disclosures relating to SFAS No. 157 are set forth in Note 5. In February 2008, the FASB issued FASB Staff Position (FSP) FAS 157-2. FSP FAS 157-2 defers the effective date of SFAS No. 157 until January 1, 2009 for nonfinancial assets and nonfinancial liabilities except those items recognized or disclosed at fair value on an annual or more frequently recurring basis. The adoption of the SFAS No. 157 did not have a material affect on the Company's consolidated financial statements.

Effective January 1, 2008, the Company also adopted SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities – Including an amendment of FASB Statement No. 115." SFAS 159 allows an entity the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities on a contract-by-contract basis. The Company did not elect fair value treatment for any financial assets or liabilities upon adoption.

Effective January 1, 2008, the Company adopted EITF 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements." The Company is the sole owner of life insurance policies pertaining to certain of the Company's employees. The Company has entered into agreements with these individuals whereby the Company will pay to the individual's estate or beneficiaries a portion of the death benefit that the Company will receive as beneficiary of such policies. EITF 06-4 addresses accounting for split-dollar life insurance arrangements whereby the employer purchases a policy to insure the life of an employee, and separately enters into an agreement to split the policy benefits between the employer and the employee. This EITF states that an obligation arises as a result of a substantive agreement with an employee to provide future postretirement benefits. Under EITF 06-4, the obligation is not settled upon entering into an insurance arrangement. Since the obligation is not settled, a liability should be recognized in accordance with applicable authoritative guidance. The implementation of this guidance on January 1, 2008 resulted in other liabilities increasing by \$1.6 million with a corresponding decrease in retained earnings on the consolidated balance sheet.

In December 2007, the FASB issued Statement No. 141 (revised), "Business Combinations," which replaces FASB Statement No. 141, and applies to all business entities, including mutual entities that previously used the pooling-of-interests method of accounting for certain business combinations. This Statement makes significant amendments to other Statements and other authoritative guidance, and applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. An entity may not apply it before that date.

In December 2007, the FASB issued Statement No. 160, "Non-controlling Interests in Consolidated Financial Statements, an amendment of ARB No. 51." This Statement establishes accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a non-controlling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. This Statement is effective for fiscal years beginning on or after

#### **Index**

December 15, 2008 and is not expected to have a material impact on the consolidated financial statements of the Company.

In March of 2008, the FASB issued Statement No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133." This Statement changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under Statement No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. This statement is effective for fiscal years and interim periods beginning after November 15, 2008 and is not expected to have a material impact on the consolidated financial statements of the Company.

#### 5. Fair Value Measurement

As discussed in Note 4, SFAS No. 157 was implemented by the Company effective January 1, 2008. SFAS No. 157 establishes a hierarchy that prioritizes the use of fair value inputs used in valuation methodologies into the following three levels:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; or other inputs that are observable or can be derived from or corroborated by observable market data by correlation or other means for substantially the full term of the asset.

Level 3: Significant unobservable inputs that reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The following is a description of the Company's valuation methodologies used to measure and disclose the fair values of its financial assets and liabilities on a recurring or nonrecurring basis:

Securities available for sale: Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based on quoted prices, when available. If quoted prices are not available, fair values are measured using pricing models.

The Company utilizes a third party pricing service to obtain fair values for investment securities. The pricing service utilizes the following method to value the security portfolio.

The securities measured at fair value utilizing Level 1 inputs are marketable equity securities and utilizing Level 2 inputs are corporate obligations, obligations of the U.S. Treasury, agencies and corporations of the U.S. government, including mortgage-backed securities. The fair values represent either quoted market prices for the identical securities (Level 1 inputs) or fair values determined by pricing models that consider standard input factors such as observable market data, benchmark yields, reported trades, broker/dealer quotes, credit spreads, benchmark securities, as well as new issue data, monthly payment information, and collateral performance, among others. The Company does not currently have any Level 3 securities in its portfolio

Loans: The Company does not record loans at fair value on a recurring basis. However, from time to time, non-recurring fair value adjustments to collateral dependent loans are recorded to reflect partial write-downs based on

the observable market price or current appraised value of the collateral.

#### **Index**

The balances of assets and liabilities measured at fair value on a recurring basis as of March 31, 2008 were as follows:

			Quoted	Prices in		
			Active	Markets	Sigr	nificant
			for		Other ets Observable Inpu (Level 2)	
	Asset	Assets at Fair		al Assets		
	V	'alue	(Level 1)			
(In thousands)						
Securities available for sale	\$	251,045	\$	33,384	\$	217,661

The balances of assets and liabilities measured at fair value on a nonrecurring basis as of March 31, 2008 were as follows:

	Significant Unobservable					
	Assets at Fair Value		Inputs (Level 3)		Total Gains (Losses)	
(In thousands)						
Impaired loans (1)	\$ 1,321	\$	1,321	\$	(148)	

(1) Represents carrying value and related write-downs for which adjustments are based on the appraised value of the collateral.

The Company did not have any significant changes in valuation methodology during the quarters ended March 31, 2008 or 2007. The Company will apply the fair value measurement and disclosure provisions of SFAS No. 157 effective January 1, 2009 to nonfinancial assets and liabilities measured on a nonrecurring basis. The Company measures the fair value of the following on a nonrecurring basis: (1) long-lived assets and (2) foreclosed assets.

#### 6. Employee Benefits

Employee Stock Ownership Plan ("ESOP")—The Company established an ESOP for its employees effective January 1, 2008. The ESOP covers all of the Company's eligible employees. Employees are eligible to participate in the ESOP after satisfaction of the following requirements: attainment of age 18 and completion of three months of employment. The ESOP acquired 828,000 shares in the stock offering with the proceeds of a loan totaling \$8.3 million from the Company's subsidiary, Meridian Funding Corporation. Company contributions to the ESOP are at the discretion of the Company's Board of Directors but at a minimum will be sufficient to service the annual debt of the ESOP. The Company accounts for its ESOP in accordance with Statement of Position 93-6 "Employers' Accounting for Employees Stock Ownership Plans". Accordingly, the shares pledged as collateral are reported as unallocated ESOP shares in the consolidated balance sheets. Shares will be released from collateral to settle the Company's obligation under the ESOP at the ESOP's year end. The number of shares to be released will be based on the fair value of the shares at that date required to settle the liability. As shares are released from collateral, the shares become outstanding for EPS computations.

#### **Index**

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis of the financial condition and results of operations is intended to assist in understanding the financial condition and results of operations of Meridian Interstate. The following discussion should be read in conjunction with the consolidated financial statements, notes and tables included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007, filed with the Securities and Exchange Commission.

## Forward-Looking Statements

This report contains forward-looking statements that are based on assumptions and may describe future plans, strategies and expectations of Meridian Interstate Bancorp. These forward-looking statements are generally identified by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project" or similar expressions. Meridian Interstate Bancorp's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of Meridian Interstate Bancorp and its subsidiaries include, but are not limited to, changes in interest rates, national and regional economic conditions, legislative and regulatory changes, monetary and fiscal policies of the U.S. government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality and composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in East Boston Savings Bank's market area, changes in real estate market values in East Boston Savings Bank's market area, and changes in relevant accounting principles and guidelines.

Management's ability to predict results or the effect of future plans or strategies is inherently uncertain. These factors include, but are not limited to, general economic conditions, changes in the interest rate environment, legislative or regulatory changes that may adversely affect our business, changes in accounting policies and practices, changes in competition and demand for financial services, adverse changes in the securities markets and changes in the quality or composition of Meridian Interstate Bancorp's loan or investment portfolios. Additional factors that may affect our results are discussed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2007 filed with the Securities and Exchange Commission on March 31, 2007, under "Risk Factors," which is available through the SEC's website at www.sec.gov. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Except as required by applicable law or regulation, Meridian Interstate Bancorp does not undertake, and specifically disclaims any obligation, to release publicly the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of the statements or to reflect the occurrence of anticipated or unanticipated events.

#### **Critical Accounting Policies**

The Company's significant accounting policies are described in Note 1 to the consolidated financial statements included in the 2007 Annual Report on Form 10-K. The preparation of financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Management has identified accounting for the allowance for credit losses and income taxes as the Company's most critical accounting policies. The Company's critical accounting policies have not changed since December 31, 2007.

#### **Index**

#### General

#### Selected Financial Data

The following is a summary of operating and financial condition highlights as of and for the periods indicated:

(In thousands)	Financial Con At March 31, 2008	At December 31, 2007
Total assets	\$ 1,053,841	\$ 1,003,226
Secuities available for sale	251,045	267,058
Net loans	579,400	568,104
Deposits	805,594	774,446
Borrowed funds	30,227	36,527
Stockholders' equity	203,465	115,684
(Dollars in thousands)	Three Months March 3 2008	
Net interest income	\$ 5,838	5,303
Drawisian for last lasts	121	72

(Dollars in thousands)	2008	2007
Net interest income	\$ 5,838	\$ 5,303
Provision for loan losses	131	72
Non-interest income	3,176	2,936
Non-interest expenses	9,312	5,536
Provision (benefit) for		
income taxes	(108)	836
Net income (loss)	(321)	1,795
Interest rate spread	1.82%	2.12%
Net interest margin	2.43%	2.58%

Comparison of Financial Condition at March 31, 2008 and December 31, 2007

Total assets increased by \$50.6 million, or 5.0%, from \$1.0 billion at December 31, 2007 to \$1.05 billion at March 31, 2008. The increase in assets was due to the influx of net proceeds from the initial public offering of \$89,353,000, and was offset in part by the reduction in stock subscription escrow funds which totaled \$62,518,000 at December 31, 2007. Cash and equivalents increased by \$49.9 million as a portion of the net proceeds received in the stock offering remain invested in federal funds. Net loans increased by \$11.3 million, or 2.0%, while securities available for sale decreased \$14.6 million, or 6.0%, due to sales, maturities and amortization of the portfolio. Deposit balances increased by \$31.1 million, or 4.0% despite the end of our offering promotional rates.

Loans growth continued in the first quarter of 2008. Growth in total real estate loans was \$10.0 million, or 1.8%, including increases of \$6.8 million, or 3.0%, in one- to four-family real estate loans. The Company has experienced increased activity in this loan category in 2008. An increase in commercial real estate loans of \$15.2 million, or 8.7%,

was offset by a decrease in the balance of construction loans of \$12.6 million, due to the transfer to the real estate portfolio upon project completion. The Company continues to develop the commercial business loan portfolio, which increased by \$1.5 million, or 12.8%, from December 31, 2007.

#### **Index**

Deposits increased by \$31.1 million, or 4.0%, as customers are showing a preference for insured deposit accounts, despite the end of our offering promotional market pricing in January 2008. Interest-bearing checking deposits increased by \$3.5 million, or 10.3%, to \$37.1 million at March 31, 2008. Certificates of deposit also increased by \$23.2 million, to \$455.1 million, despite the end of our offering promotional rates on this category. Federal Home Loan Bank of Boston borrowings declined \$6.3 million, to \$30.2 million at March 31, 2008, as the Company elected to delay replacing maturing debt due to the increase in deposit balances, maturing securities and stock offering proceeds.

Stockholders' equity increased by \$87.8 million, to \$203.5 million at March 31, 2008 from \$115.7 million at December 31, 2007, mainly due to the stock offering, offset by the effects of the adoption of ETIF 06-4 of \$1.6 million and the change in the net unrealized gain on securities available for sale of \$2.7 million.

#### Securities

All securities held by the Company as of March 31, 2008 and 2007 were classified as available-for-sale and are carried at fair value. Unrealized gains and losses, net of tax, are excluded from earnings and reported as a separate component of stockholders' equity. Gains or losses on the sale of available-for-sale securities are determined using the specific identification method. Premiums and discounts are recognized in interest income using the effective interest method over the period to maturity. Carrying amounts and fair values at March 31, 2008 and December 31, 2007 were as follows:

	At March 31,					At December 31,			
	2008					2007			
(In thousands)	Amortized			Fair		Amortized		Fair	
		Cost		Value		Cost		Value	
Securities available for sale:									
U.S. Government – sponsored									
enterprises	\$	4,001	\$	4,033	\$	7,002	\$	6,975	
Corporate bonds		211,876		213,585		219,626		220,629	
Mortgage-backed securities		42		43		43		43	
Total debt securities		215,919		217,661		226,671		227,647	
Marketable equity securities		28,360		33,384		28,843		39,411	
Total securities available for sale	\$	244,279	\$	251,045	\$	255,514	\$	267,058	

The available for sale securities portfolio declined by \$16.0 million due to maturities, amortization, and sales. The funds generated from the portfolio were used primarily to pay down borrowings and fund loan originations. At March 31, 2008, unrealized losses in our debt portfolio ranged from 0% to 22%, and unrealized losses in our equity portfolio ranged from 0% to 36%. At March 31, 2007, unrealized losses in our debt portfolio ranged from 0% to 22%, and unrealized losses in our equity portfolio ranged from 0% to 15%. Management continues to carefully monitor the securities that have been determined to have temporary market declines.

Management evaluates securities for other-than-temporary impairment on a semi-monthly basis. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

## Loan Portfolio Analysis

Our loan portfolio consists primarily of residential, multi-family and commercial real estate, construction and land development, commercial, and consumer loans and home equity lines of credit originated primarily in our market area. There are no foreign loans outstanding. Interest rates charged on loans are affected principally by the demand for such loans, the supply of money available for lending purposes and the rates offered by our competitors.

Loan detail by category as of March 31, 2008 and December 31, 2007 were as follows:

	At March 31	, 2008	At December 31, 2007			
(Dollars in thousands)	Amount	%	Amount	%		
Real estate loans:						
One-to four-family	\$ 230,938	39.5%	\$ 224,109	39.1%		
Multi-family	27,912	4.8	26,855	4.7		
Commercial real estate	190,231	32.5	175,072	30.5		
Construction	99,203	17.0	111,796	19.5		
Home equity lines						
of credit	21,101	3.6	21,541	3.8		
Total real estate loans	569,385	97.4	559,373	97.6		
Commercial business loans	13,373	2.3	11,859	2.1		
Consumer loans	1,462	0.3	1,576	0.3		
Total loans	584,220	100.0%	572,808	100.0%		
Net deferred loan origination						
fees	(1,052)		(1,067)			
Allowance for loan losses	(3,768)		(3,637)			
Loans, net	\$ 579,400		\$ 568,104			

## Analysis of Loan Loss Experience

The allowance for loan losses is maintained at levels considered adequate by management to provide for possible loan losses as of the consolidated balance sheet reporting dates. The allowance for loan losses is based on management's assessment of various factors affecting the loan portfolio, including portfolio composition, delinquent and non-accrual loans, national and local business conditions and loss experience, and an overall evaluation of the quality of the underlying collateral. Changes in the allowance for loan losses during the three months ended March 31, 2008 and 2007 were as follows:

	Three Months Ended March 31,						
(Dollars in							
thousands)		2008		2007			
Beginning							
Balance	\$	3,637	\$	3,362			
Provision for loan		101		70			
losses		131		72			
Charge offs:							
Real estate loans		-		-			
Commercial							
business loans		-		3			
Consumer loans		-		-			
Total							
charge-offs		-		3			
Recoveries:							
Real estate loans		-		-			
Commercial							
business		-		-			
Consumer loans		-		-			
Total recoveries		-		-			
Net recoveries							
(charge-offs)		-		(3)			
Allowance at							
end of period	\$	3,768	\$	3,431			
Allowance to							
non-accrual loans		127.95%		73.00%			
Allowance to total							
loans outstanding		0.64%		0.63%			
Net recovery							
(charge-offs) to							
average loans							
outstanding		0.00%		-0.03%			

Provision for Loan Losses

Management made provisions of \$131,000 and \$72,000 for the quarters ended March 31, 2008 and 2007, respectively. We recorded net charge-offs of \$3,000 in the first quarter of 2007. The allowance for loan losses was \$3.8 million, or 0.64% of total loans outstanding as of March 31, 2008, as compared to \$3.6 million, or 0.63% of total loans outstanding as of December 31, 2007. The increase in the balance of the allowance for loan losses is due to growth in the overall loan portfolio and management's ongoing analysis of loan loss factors. The Company continues to assess the adequacy of its allowance for loan losses in accordance with established policies.

Management believes that the increase in the loan loss provision is appropriate considering the growth of the loan portfolio, local market conditions and the overall economic environment. While the Company's non-accrual and impaired loan balances decreased during the quarter, specific reserves for impaired loans increased \$59,000 during the quarter, reflecting the declining real estate values in the Company's market area.

## Management's Assessment of Asset Quality

Non-performing assets include loans that are 90 or more days past due or on non-accrual status and real estate and other loan collateral acquired through foreclosure and repossession. Loans 90 days or more past due may remain on an accrual basis if adequately collateralized and in the process of collection. For non-accrual loans, interest previously accrued but not collected is reversed and charged against income at the time a loan is placed on non-accrual status. Payments received at the time a loan is on non-accrual status are applied to principal. Interest income is not recognized until the loan is returned to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

The following table summarizes the non-performing assets at March 31, 2008 and December 31, 2007.

(In they and a)		March 31,	At	December 31,	
(In thousands)		2008	2007		
Loans accounted for on					
basis:					
Real estate loans:					
One-to	\$	987	\$	2.050	
four-family Multi family	Þ	987	Ф	2,059	
Multi-family Commercial real		-		-	
estate		1 602		1 561	
		1,623		1,561	
Home equity lines of credit				98	
Construction		335		1,218	
Total real		333		1,218	
estate loans		2.045		4.026	
Commercial		2,945		4,936	
business loans				45	
Consumer loans		-		43	
Total		-		1	
non-accrual loans		2.045		4.002	
non-accrual loans		2,945		4,982	
Foreclosed assets		1,173		560	
Total					
nonperforming	Φ.	4.110	Φ.	5.540	
assets	\$	4,118	\$	5,542	
Non-accrual loans		0.50~		0.0=~	
to total loans		0.50%		0.87%	
Non-accrual loans		0.00		0 =0~	
to total assets		0.28%		0.50%	
Non-performing					
assets to total		0.20~		0.55~	
assets		0.39%		0.55%	

Interest income that would have been recorded for the quarters ended March 31, 2008 had nonaccruing loans and accruing loans past due 90 days or more been current according to their original terms amounted to \$140,000. Foreclosed assets include three residential properties. At March 31, 2008 or 2007, the Company did not have any troubled debt restructures or accruing loans past due 90 days or more.

Non-accrual loans decreased to \$2.9 million at March 31, 2008 from \$5.0 million at December 31, 2007. In addition, \$835,000 and \$1.3 million of the non-accrual loans at March 31, 2008 and December 31, 2007, respectively, represented matured loans that were reported as non-accrual although the customer continued to make payments. The percentage of total delinquent loans as a percentage of the total portfolio was 1.66% and 0.80% as of December 31, 2007, and March 31, 2008 respectively.

The Company had impaired loans totaling \$3.5 million and \$5.1 million as of March 31, 2008 and December 31, 2007, respectively. Impaired loans totaling \$621,000 million had a valuation allowance of \$89,000 at December 31, 2007. At March 31, 2008, impaired loans totaling \$1.5 million had a valuation allowance of \$148,000. The Company's average investment in impaired loans was \$3.1 million and \$3.2 million for the quarters ended March 31, 2008 and 2007, respectively.

#### **Deposits**

Deposits are a major source of our funds for lending and other investment purposes. Deposit inflows and outflows are significantly influenced by general interest rates and money market conditions.

The following table summarizes the period end balance and the composition of deposits:

	At March 31, 2008				At December 31, 2007			
(Dollars in								
thousands)	1	Amount Po		ercent	1	Amount	Perc	ent
NOW and demand								
deposits	\$	90,628		11.25%	\$	85,045	1	0.98%
Money market								
deposits		139,283		17.29		138,688	1	7.91
Regular and other								
deposits		120,614		14.97		118,837	1	5.34
Certificates of								
deposit		455,069		56.49		431,876	5	5.77
Total	\$	805,594		100.00%	\$	774,446	10	0.00%

## Borrowings

Federal Home Loan Bank ("FHLB") advances totaling to \$9,154,000 at both March 31, 2008 and December 31, 2007 mature within one year, at a weighted average rate of 2.44% and 4.52%, respectively.

At March 31, 2008, long-term FHLB advances totaling \$21.1 million mature through June 2010, with a weighted average yield of 4.43%. As of December 31, 2007, long-term FHLB advances totaling \$27.4 million were outstanding, with a weighted average yield of 4.48%. The Company has utilized proceeds from the securities portfolio to pay down borrowings.

# <u>Index</u>

Results of Operations for the Quarter Ended March 31, 2008 and March 31, 2007

# Average Balance Table

The following table sets forth average balance sheets, average yields and costs, and certain other information at and for the periods indicated.

			For The Three Months Ended March 31,							
			2008				20	007	<b>3</b> 71 1 17	
					Yield/					Yield/
(D. II: (I		Average		nterest	Cost		Average		nterest	Cost
(Dollars in thousands)		Balance	Ear	ned/Paid	(4)		Balance	Ear	ned/Paid	(4)
Assets:										
Interest-earning assets:	ф	5.67.022	ф	0.102	( F00	ф	527 (40	ф	0.670	C = 101
Loans (1)	\$	567,832	\$	9,183	6.50%	<b>\$</b>	537,640	\$	8,672	6.54%
Securities		259,907		2,877	4.45		281,120		3,036	4.38
Other interest-earning		120 471		1.062	2.00		1 4 2 42		105	<b>7.0</b> 0
assets		138,471		1,063	3.09		14,342		187	5.28
Total interest-earning										
assets		966,210		13,123	5.46		833,102		11,895	5.79
Noninterest-earning assets		74,585					66,576			
Total assets	\$	1,040,795				\$	899,678			
Liabilities and equity:										
Interest-bearing liabilities:										
NOW deposits	\$	37,511	\$	68	0.72%	\$	37,671	\$	28	0.30%
Money market deposits		140,123		1,153	3.30		98,450		817	3.37
Regular and other										
deposits		145,970		395	1.09		130,960		378	1.17
Certificates of deposit		445,869		5,295	4.78		420,780		4,893	4.72
Total interest-bearing										
deposits		769,473		6,911	3.61		687,861		6,116	3.61
FHLB advances		35,913		374	4.19		40,378		476	4.78
Total interest-bearing										
liabilities		805,386		7,285	3.64		728,239		6,592	3.67
Noninterest-bearing										
demand deposits		51,801					52,309			
Other noninterest-bearing										
liabilities		24,033					8,237			
Total liabilities		881,220					788,785			
							,			
Total equity		159,575					110,893			
Total liabilities and		, , , ,					,			
equity	\$	1,040,795				\$	899,678			

Net interest income	\$ 5,838		\$ 5,303	
Interest rate spread (2)		1.82%		2.12%
Net interest margin (3)		2.43%		2.58%
Average interest-earning				
assets to average				
interest-bearing liabilities	119.97%		114.40%	

- (1) Loans on non accrual status are included in average balances.
- (2) Interest rate spread represents the difference betweent the yield on interest-earning assets and the cost of interest-bearing liabilities.
- (3) Net interest margin represents net interest income divided by average interest-earning assets.
- (4) Yields are annualized

#### **Index**

## Financial Highlights

We recorded a loss a net loss of \$321,000 for the quarter ended March 31, 2008, compared to net income of \$1.8 million for the quarter ended March 31, 2007. The 2008 net loss resulted primarily from a \$3.0 million pre-tax contribution of stock to the Company's charitable foundation, which was made as part of the Company's minority stock offering, completed on January 22, 2008. The loss from the contribution was offset, in part, by an increase in net interest income of \$535,000, or a 10.1% increase, and an increase in noninterest income of \$240,000, or 8.2%.

## Analysis of Net Interest Income

Net interest income for the quarter ended March 31, 2008 was \$5.8 million, an increase of \$535,000, or 10.1%, from the quarter ended March 31, 2007. An increase in interest earned on the loan portfolio due to a higher balance of loans and lower borrowing costs on FHLB advances were partially offset by an increase in the average balance and cost of deposits.

The Company's net interest margin was 2.43% and 2.58% for the quarters ended March 31, 2008 and 2007, respectively. An increase in the balance of lower yielding federal funds sold as a result of cash received in the stock offering and an increase in the average balance of higher costing deposits resulted in the margin compression.

Interest income on the securities portfolio decreased \$159,000, or 5.2%, from \$3.0 million to \$2.9 million, mainly due to lower average balances in 2008. The average balance decrease was partially offset by an increase in the yield from 4.38% to 4.45% for the first quarters of 2007 and 2008, respectively.

Growth in the loan portfolio throughout 2007 impacted interest earned, as the average loan balance increased \$30.2 million, from \$537.6 million for the quarter ended March 31, 2007, to \$567.8 million for the quarter ended March 31, 2008. Loan interest income increased \$511,000, to \$9.2 million, and loan yields of 6.50% and 6.54% were earned during the quarters ended March 31, 2008 and 2007, respectively.

The Company experienced an increase in the average balance of deposits, particularly certificates of deposit and money market accounts, which increased due to promotional rates on these products throughout 2007. Average interest-bearing deposits increased by \$81.6 million, or 11.9%, to \$769.5 million for the quarter ended March 31, 2008, compared to the quarter ended March 31, 2007. Certificates of deposit with the promotional rates matured during the first quarter of 2008, and the money market account promotional rates have also ended as of March 31, 2008. The average rate paid on certificates of deposit increased slightly due to these promotions, and interest expense on deposits increased by \$795,000, or 13.0%. The average rate paid on interest-bearing deposits was 3.61% for each of the first quarters of 2007 and 2008.

The Company experienced a decrease in the average balance and cost of borrowings by utilizing security pay-downs, deposit growth and stock offering proceeds to repay maturing borrowings. Average outstanding borrowings declined from \$40.4 million for the quarter ended March 31, 2007 to \$35.9 million for the quarter ended March 31, 2008, and the rate paid decreased from 4.78% to 4.19%. Total borrowing expense decreased by \$102,000, or 21.4%, from \$476,000 to \$374,000 for the quarters ended March 31, 2007 and 2008, respectively.

Non-interest Income. Non-interest income for the first quarter of 2008 was \$3.2 million, an increase of \$240,000, or 8.2%, compared to the first quarter of 2007. Customer service fees increased \$59,000, or 9.3% to \$696,000, as a result of increased transaction account balances and management's continued focus on earnings diversification. Bank-owned life insurance income increased \$23,000, or 14.2% due to increased interest rates earned on the policies. The net loss on the investment in our affiliate bank, Hampshire First Bank, was \$168,000, an increase of \$85,000, or 102.4% due to the establishment of two additional branches in accordance with Hampshire First Bank's

business plan. The Company also recorded net gains on sales of securities of \$2.3 million and \$2.0 million for the quarters ended March 31, 2008 and 2007, respectively, primarily as a result of the sale of marketable equity securities.

#### Index

Non-interest Expenses. Non-interest expenses increased \$3.8 million, from \$5.5 million to \$9.3 million for the quarters ended March 31, 2007, and 2008, respectively. The increase was mainly due to the \$3.0 million contribution to the Company's charitable foundation. Salary and employee benefit costs increased from \$3.7 million to \$4.1 million, or 9.5%, as a result of the opening of the Lynn branch in mid-2007, modest salary increases, and additional expense increased sthe result of the transition from a mutual to a public company. Occupancy and equipment expense increased \$78,000, or 11.1% as a result of the new Lynn branch and increased utility costs. Professional service fees increased \$154,000 primarily due to stock market listing fees and higher professional expenses related to being a public company. Marketing expense was \$246,000, an increase of \$106,000 from 2007, as the Company utilized radio media to promote the availability of commercial and residential mortgage credit in its local market area.

Income Tax Expense. We recorded a tax benefit of \$108,000, or a 25.2% effective tax rate, for the quarter ended March 31, 2008 compared to a tax expense of \$836,000, or a 31.8% effective tax rate, for the same 2007 period. The tax benefit recorded in 2008 was due to the net operating loss, and the decrease in the effective tax rate is due to changes in the components of non-taxable income and non-deductible expense as a percentage of pre-tax income or loss. The Company contributed 300,000 shares of common stock to the Meridian Charitable Foundation, resulting in a pre-tax non-interest expense charge of \$3.0 million in the first quarter of 2008. Under current Federal income tax regulations, charitable contribution deductions are limited to 10% of taxable income. Accordingly, our \$3.0 million contribution will create a carry-forward for income tax purposes and a deferred tax asset for financial statement purposes.

### Liquidity and Capital Management

Liquidity Management. Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, loan repayments, maturities of and payments on investment securities and borrowings from the Federal Home Loan Bank of Boston. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition.

We regularly adjust our investments in liquid assets based upon our assessment of (1) expected loan demand, (2) expected deposit flows, (3) yields available on interest-earning deposits and securities and (4) the objectives of our asset/liability management policy.

Our most liquid assets are cash and cash equivalents. The levels of these assets depend on our operating, financing, lending and investing activities during any given period. At March 31, 2008, cash and cash equivalents totaled \$152.9 million. In addition, at March 31, 2008, we had \$103.7 million of available borrowing capacity with the Federal Home Loan Bank of Boston, including a \$9.4 million line of credit. On March 31, 2008, we had \$30.2 million of advances outstanding.

A significant use of our liquidity is the funding of loan originations. At March 31, 2008, we had \$147.7 million in total loan commitments outstanding. Unused portions of existing loans include \$55.8 million in unadvanced portions of construction loans, \$21.0 million in unused home equity lines of credit, \$3.0 million in unused business lines of credit, \$1.2 million in unused commercial letters of credit, and \$490,000 in unadvanced revolving lines of credit. Commitments to fund new loans include \$10.6 million in commitments to fund one- to four-family residential real estate loans, \$33.7 million in commitments to fund commercial real estate loans, \$18.5 million in commitments to originate construction loans, \$1.9 million in commitments to originate home equity lines of credit, and \$1.5 million in commitments to originate residential construction loans. Historically, many of the commitments expire without being fully drawn; therefore, the total amount of commitment does not necessarily represent future cash requirements. We also have a seven year contract with our core data processing provider with an outstanding commitment of approximately \$7.1 million as of March 31, 2008, and an annual payment of approximately \$1.3 million.

Another significant use of our liquidity is the funding of deposit withdrawals. Certificates of deposit due within one year of March 31, 2008 totaled \$306.6 million, or 67% of certificates of deposit. The large percentage of certificates of deposit that mature within one year reflects our 2007 promotional market pricing that focused on short term certificates. If these maturing deposits do not remain with us, we will be required to utilize other sources of funds. However, due to the cash generated in the Company's recent stock offering, we believe we have funds available to offset any deposit outflows. Historically, a significant portion of certificates of deposit that mature have remained at the Company. We have the ability to attract and retain deposits by adjusting the interest rates offered, and deposits have continued to increase in 2008 despite the end of our offering promotional pricing.

Our primary investing activities are the origination of loans and the purchase of securities. Our primary financing activities consist of activity in deposit accounts and Federal Home Loan Bank advances. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our local competitors and other factors. We generally manage the pricing of our deposits to be competitive. Occasionally, we offer promotional rates on certain deposit products to attract deposits.

Capital Management. Both Meridian Interstate Bancorp and East Boston Savings Bank are subject to various regulatory capital requirements administered by the Federal Reserve Board and Federal Deposit Insurance

Corporation, respectively, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At March 31, 2008, both Meridian Interstate Bancorp and East Boston Savings Bank exceeded all of their respective regulatory capital requirements. East Boston Saving Bank is considered "well capitalized" under regulatory guidelines.

The proceeds from the stock offering significantly increased our liquidity and capital resources. Over time, the initial level of liquidity will be reduced as net proceeds from the stock offering are used for general corporate purposes, including the funding of loan originations. Our financial condition and results of operations have been enhanced by the capital from the offering, resulting in increased net interest-earning assets and net income during the period following completion of the offering in January 2008. However, due to the increase in equity that resulted from the net proceeds of the stock offering, prospectively, our return on equity ratios will be adversely affected.

We may use capital management tools such as cash dividends and common share repurchases. However, Massachusetts Commissioner of Banks regulations restrict stock repurchases by Meridian Interstate Bancorp within three years of the stock offering unless the repurchase: (i) is part of a general repurchase made on a pro rata basis pursuant to an offering approved by the Commissioner of the Banks and made to all stockholders of Meridian Interstate Bancorp (other than Meridian Financial Services with the approval of the Commissioner of Banks); (ii) is limited to the repurchase of qualifying shares of a director; (iii) is purchased in the open market by a tax-qualified or nontax-qualified employee stock benefit plan of Meridian Interstate Bancorp or East Boston Savings Bank in an amount reasonable and appropriate to fund the plan; or (iv) is limited to stock repurchases of no greater than 5% of the outstanding capital stock of Meridian Interstate Bancorp where compelling and valid business reasons are established to the satisfaction of the Commissioner of Banks. In addition, pursuant to Federal Reserve Board approval conditions imposed in connection with the formation of Meridian Interstate Bancorp, Meridian Interstate Bancorp has committed (i) to seek the Federal Reserve Board's prior approval before repurchasing any equity securities from Meridian Financial Services and (ii) that any repurchases of equity securities from stockholders other than Meridian Financial Services will be at the current market price for such stock repurchases. Meridian Interstate Bancorp will also be subject to the Federal Reserve Board's notice provisions for stock repurchases.

Off-Balance Sheet Arrangements. In the normal course of operations, we engage in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments and lines of credit. We had no investment in derivative securities at March 31, 2008.

For the three months ended March 31, 2008, we engaged in no off-balance sheet transactions reasonably likely to have a material effect on our financial condition, results of operations or cash flows.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Interest Rate Risk Management. Our earnings and the market value of our assets and liabilities are subject to fluctuations caused by changes in the level of interest rates. We manage the interest rate sensitivity of our interest-bearing liabilities and interest-earning assets in an effort to minimize the adverse effects of changes in the interest rate environment. Deposit accounts typically react more quickly to changes in market interest rates than mortgage loans because of the shorter maturities of deposits. As a result, sharp increases in interest rates may adversely affect our earnings while decreases in interest rates may beneficially affect our earnings. To reduce the potential volatility of our earnings, we have sought to improve the match between asset and liability maturities and rates, while maintaining an acceptable interest rate spread. Our strategy for managing interest rate risk emphasizes: originating loans with adjustable interest rates; selling the residential real estate fixed-rate loans with terms greater than 15 years that we originate; and promoting core deposit products and short-term time deposits.

We have an Asset/Liability Management Committee to coordinate all aspects involving asset/liability management. The committee establishes and monitors the volume, maturities, pricing and mix of assets and funding sources with the objective of managing assets and funding sources to provide results that are consistent with liquidity, growth, risk limits and profitability goals.

Net Interest Income Simulation Analysis. We analyze our interest rate sensitivity position to manage the risk associated with interest rate movements through the use of interest income simulation. The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are "interest sensitive."

#### **Index**

An asset or liability is said to be interest rate sensitive within a specific time period if it will mature or reprice within that time period.

Our goal is to manage asset and liability positions to moderate the effects of interest rate fluctuations on net interest income. Interest income simulations are completed quarterly and presented to the Asset/Liability Committee and the board of directors. The simulations provide an estimate of the impact of changes in interest rates on net interest income under a range of assumptions. The numerous assumptions used in the simulation process are reviewed by the Asset/Liability Committee and the Executive Committee on a quarterly basis. Changes to these assumptions can significantly affect the results of the simulation. The simulation incorporates assumptions regarding the potential timing in the repricing of certain assets and liabilities when market rates change and the changes in spreads between different market rates. The simulation analysis incorporates management's current assessment of the risk that pricing margins will change adversely over time due to competition or other factors.

Simulation analysis is only an estimate of our interest rate risk exposure at a particular point in time. We continually review the potential effect changes in interest rates could have on the repayment of rate sensitive assets and funding requirements of rate sensitive liabilities.

The simulation uses projected repricing of assets and liabilities at March 31, 2008 on the basis of contractual maturities, anticipated repayments and scheduled rate adjustments. Prepayment rates can have a significant impact on interest income simulation. Because of the large percentage of loans we hold, rising or falling interest rates have a significant impact on the prepayment speeds of our earning assets that in turn affect the rate sensitivity position.

When interest rates rise, prepayments tend to slow. When interest rates fall, prepayments tend to rise. Our asset sensitivity would be reduced if prepayments slow and vice versa. While we believe such assumptions to be reasonable, there can be no assurance that assumed prepayment rates will approximate actual future mortgage-backed security and loan repayment activity.

The following table reflects changes in estimated net interest income for the Company for the twelve month period beginning March 31, 2008 and ending March 31, 2009:

	Increase						
	(Decrease)						
	in Market						
Interest		Net Interest Income			Net Portfolio Value Estimate		
	Rates						
(Rate							
	Shock)	Amount	Change	Percent	Amount	Change	Percent
(Dollars in thousands)							
	300bp	\$ 35,220	\$ 5,039	16.70%	\$ 156,721	\$ (57,031)	(26.68) %
	200	33,564	3,383	11.21	175,499	(38,253)	(17.90)
	100	31,897	1,716	5.69	195,106	(18,646)	(8.72)
	0	30,181			213,752		
	(100)	28,351	(1,830)	(6.06)	229,526	15,774	7.38
	(200)	26,183	(3,998)	(13.25)	239,764	26,012	12.17
	(300)	23,633	(6,548)	(21.70)	248,429	34,677	16.22

The basis point changes in rates in the above table are assumed to occur evenly over the following 12 months.

#### **Index**

#### Item 4. Controls and Procedures

### (a)Disclosure Controls and Procedures

Meridian Interstate Bancorp's management, including Meridian Interstate Bancorp's principal executive officer and principal financial officer, have evaluated the effectiveness of Meridian Interstate Bancorp's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, Meridian Interstate Bancorp's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that Meridian Interstate Bancorp files or submits under the Exchange Act with the Securities and Exchange Commission (the "SEC") (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (2) is accumulated and communicated to Meridian Interstate Bancorp's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

### (b)Internal Control over Financial Reporting

There have not been any changes in Meridian Interstate Bancorp's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, Meridian Interstate Bancorp's internal control over financial reporting.

#### PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

Periodically, there have been various claims and lawsuits against us, such as claims to enforce liens, condemnation proceedings on properties in which we hold security interests, claims involving the making and servicing of real property loans and other issues incident to our business. We are not a party to any pending legal proceedings that we believe would have a material adverse effect on our financial condition, results of operations or cash flows.

### Item 1A. Risk Factors

For information regarding our risk factors, see "Risk Factors," in our 2007 Annual Report on Form 10-K, filed with the SEC on March 31, 2008, which is available through the SEC's website at www.sec.gov. As of March 31, 2008, the risk factors of Meridian Interstate Bancorp have not changed materially from those reported in the prospectus. The risks described in Meridian Interstate Bancorp's prospectus are not the only risks that we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

- (a.) Not applicable.
- (b.) On July 2, 2007, the Board of Directors of Meridian Interstate Bancorp, Inc. adopted a Stock Issuance Planwhereby Meridian Interstate Bancorp, Inc. would sell 43% of its to-be outstanding shares of common stock to the public in a stock offering and issue 300,000 of its to-be outstanding shares to Meridian Charitable Foundation, Inc. The remaining 55% of the to-be outstanding shares would be held by Meridian Financial Services, Incorporated, Meridian Interstate Bancorp, Inc.'s mutual holding company.

Meridian Interstate Bancorp, Inc. filed a Registration Statement on Form S-1 with the Securities and Exchange Commission in connection with the stock offering (File No. 333-146373). The Registration Statement was declared effective by the Securities and Exchange Commission on November 13, 2007. Meridian Interstate Bancorp, Inc. registered 13,591,125 shares on the Registration Statement, including up to 13,291,125 shares for sale to the public. The stock offering commenced on November 27, 2007, and closed on January 22, 2008.

Keefe, Bruyette & Woods, Inc. was engaged to assist in the marketing of the shares of common stock. For their services, Keefe, Bruyette & Woods, Inc. received a success fee of 0.75% of the aggregate dollar amount of the shares of common stock sold in the Subscription and Community offering excluding shares sold to our employee stock ownership plan and to our officers, employees, corporators and directors and their immediate family members and contributed to Meridian Charitable Foundation, Inc.

For shares of common stock sold through a group of broker-dealers in a syndicated community offering, the total fees payable to the selected dealers (which included Keefe, Bruyette & Woods, Inc.) for the shares sold totaled 0.50% of the aggregate dollar amount of shares sold in the syndicated offering. Keefe, Bruyette & Woods, Inc. was also reimbursed \$10,750 for its reasonable out-of-pocket expenses and \$25,000 for its legal fees and expenses.

The stock offering resulted in gross proceeds of \$100.5 million, through the sale of 10,050,000 shares at a price of \$10.00 per share. Expenses related to the offering were approximately \$2.9 million, including \$1.5 million paid to Keefe, Bruyette & Woods, Inc. No underwriting discounts, commissions or finders fees were paid in connection with the stock offering.

Net investable proceeds of the offering were approximately \$89.4 million. Meridian Interstate Bancorp, Inc. retained \$44.7 million of the net proceeds of the offering, and \$44.7 million was contributed to East Boston Savings Bank. The proceeds were invested in federal funds sold in the interim period. Meridian Interstate Bancorp, Inc. may use the proceeds from the stock offering as described in the section entitled "Use of Proceeds" in the prospectus filed with the SEC on November 27, 2007.

(c.) Not applicable.

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Submission of Matters to a Vote of Security Holders

None.

Item 5A. Other Information

Supplemental Executive Retirement Agreements. Effective April 14, 2008, East Boston Savings Bank entered into amended supplemental executive retirement agreements with each of the following: Robert F. Verdonck, President; Philip F. Freehan, Executive Vice President; and Leonard V. Siuda, Chief Financial Officer and Treasurer. Meridian Interstate Bancorp entered into a substantially similar agreement with Richard J. Gavegnano, Chairman and Chief Executive Officer, in lieu of the agreement that was in place for Mr. Gavegnano as a director. Under the agreements, if the executive terminates employment after 10 years of service, he will receive an annual benefit (paid monthly) equal to 70% of his final average compensation, offset by his annual pension benefit. For purposes of the agreements, an executive's final average compensation equals the three years' base salary that results in the highest average. Messrs. Verdonck and Freehan become 50% vested in the annual benefit upon the completion of ten years of service and continues to vest an additional 5% for the next ten years of service, so that they are fully vested following 20 years of service. The benefit is reduced by 2.5% for each year the executive receives the benefit prior to reaching age 65. Notwithstanding the foregoing, in the amended agreement, the accrued benefit shall not be reduced by the 2.5% increments after the Executive has completed 25 years of service with the Bank, or following a Change in Control. Mr. Siuda's amended agreement provides that he will vest ratably in the stated benefit over a period of 18 years so that he becomes fully vested upon attainment of age 65. Mr. Gavegnano's agreement provides that he will vest ratably in the stated benefit over a period of eight years (12.5% per year) so that he becomes fully vested upon attainment of age 68. Mr. Gavegnano's benefit is not offset by any pension benefit since Mr. Gavegnano did not participate in the former pension plan. The benefit is paid in a lump sum. If the executive dies while employed, his beneficiary will receive a benefit for their life, assuming the executive had retired on his date of death. Copies of the amended agreements are filed as exhibits to this Quarterly Report on Form 10-Q.

#### Item 6. Exhibits

3.1	Amended and Restated Articles of Organization of Meridian Interstate Bancorp,
	Inc.*
3.2	Amended and Restated Bylaws of Meridian Interstate Bancorp, Inc.*
4	Form of Common Stock Certificate of Meridian Interstate Bancorp, Inc.*
10.1	Form of East Boston Savings Bank Employee Stock Ownership Plan*

10.2	Form of East Boston Savings Bank Employee Stock Ownership Plan Trust
	Agreement*
10.3	East Boston Savings Bank Employee Stock Ownership Plan Loan Agreement,
	Pledge Agreement and Promissory Note*
10.4	Form of Amended and Restated Employment Agreement*
10.5	Form of East Boston Savings Bank Employee Severance Compensation Plan*
10.6	Form of Supplemental Executive Retirement Agreements with certain directors*
<u>10.7</u>	Form of Amended and Restated Supplemental Executive Retirement Agreement
	with certain officer
<u>10.8</u>	Form of Amended and Restated Supplemental Executive Retirement Agreement
	with certain officer
<u>10.9</u>	Form of Amended and Restated Supplemental Executive Retirement Agreement
	with certain officer
<u>10.10</u>	Form of Supplemental Executive Retirement Agreement with certain officer
21	Subsidiaries of Registrant*
<u>31.1</u>	Certification of Chief Executive Officer pursuant to Section 302 of the
	Sarbanes-Oxley Act of 2002
<u>31.2</u>	Certification of Chief Financial Officer pursuant to Section 302 of the
	Sarbanes-Oxley Act of 2002
<u>32</u>	Certification of Chief Executive Officer and Chief Financial Officer pursuant to
	Section 906 of the Sarbanes-Oxley Act of 2002

\*

Incorporated by reference to the Registration Statement on Form S-1 of Meridian Interstate Bancorp, Inc. (File No. 333-146373), originally filed with the Securities and Exchange Commission on September 28, 2007.

### <u>Index</u>

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MERIDIAN INTERSTATE BANCORP, INC. (Registrant)

Dated: May 14, 2008 /s/ Richard J. Gavegnano Richard J. Gavegnano

Chairman and Chief Executive

Officer

(Principal Executive Officer)

Dated: May 14, 2008 /s/ Leonard V. Siuda Leonard V. Siuda

Chief Financial Officer and

Treasurer

(Principal Financial and Accounting

Officer)