

Edgar Filing: DUANE READE INC - Form 10-K

DUANE READE INC
Form 10-K
March 28, 2001

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C.

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT
OF 1934
FOR THE FISCAL YEAR ENDED DECEMBER 30, 2000. COMMISSION FILE NUMBER 333-41239
DUANE READE INC.

(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of
incorporation or organization)

04-3164702
(IRS Employer Identification Number)

DRI I Inc.*	Delaware	04-3166107
Duane Reade*	New York	11-2731721
Duane Reade Realty, Inc*	Delaware	13-4074383
Duane Reade International, Inc.*	Delaware	22-3672347

* Guarantors with respect to the Company's 9 1/4% Senior Subordinated Notes due 2008

440 NINTH AVENUE
NEW YORK, NEW YORK
(Address of principal executive offices)

10001
(Zip Code)

(212) 273-5700
(Registrant's telephone number, including area code)

SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT:

TITLE OF EACH CLASS	NAME OF EACH EXCHANGE ON WHICH REGISTERED
-----	-----
Common Stock, \$.01 par value per share	New York Stock Exchange, Inc.
9 1/4% Senior Subordinated Notes due 2008	None.

SECURITIES REGISTERED PURSUANT TO SECTION 12(G) OF THE ACT: NONE.

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of

Edgar Filing: DUANE READE INC - Form 10-K

1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes /X/ No / /

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. / /

The only class of voting securities of Duane Reade Inc. is its Common Stock, par value \$.01 per share (the "Common Stock"). On March 16, 2001, the aggregate market value of the voting stock held by non-affiliates of the registrant was approximately \$347 million.

The number of shares of the Common Stock outstanding as of March 16, 2001: 18,446,587

DOCUMENTS INCORPORATED BY REFERENCE

DOCUMENT	PART OF FORM 10-K
Portions of the Proxy Statement for the Annual Meeting of Stockholders to be held May 14, 2001	Part III

Certain exhibits as listed on the Exhibit Index and filed with registrant's registration statements on Form S-1 (Nos. 333-41239 and 333-43313) under the Securities Act of 1933, as amended, are incorporated by reference into Part IV of this Form 10-K.

INDEX

	PAGE
PART I	
ITEM 1. Business.....	3
ITEM 2. Properties.....	9
ITEM 3. Legal Proceedings.....	9
ITEM 4. Submission of Matters to a Vote of Security Holders.....	9
PART II	
ITEM 5. Market for Registrant's Common Equity and Related Stockholder Matters.....	10
ITEM 6. Selected Financial Data.....	11
ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.....	12
ITEM 7A. Quantitative and Qualitative Discussions About Market Risk.....	18
ITEM 8. Financial Statements and Supplementary Data.....	19
ITEM 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.....	43
PART III	
ITEM 10. Directors and Executive Officers of the Registrant.....	43

Edgar Filing: DUANE READE INC - Form 10-K

ITEM 11.	Executive Compensation.....	43
ITEM 12.	Security Ownership of Certain Beneficial Owners and Management.....	43
ITEM 13.	Certain Relationships and Related Transactions.....	43
PART IV		
ITEM 14.	Exhibits, Financial Statement Schedules and Reports on Form 8-K.....	44
SIGNATURES.....		47

PART I

ITEM 1. BUSINESS

GENERAL

Based on sales volume, we are the largest drugstore chain in metropolitan New York, with 102 of our 172 stores located in Manhattan's high-traffic business and residential districts. Since opening our first store in 1960, we have successfully executed a marketing and operating strategy tailored to the unique characteristics of New York, the largest and most densely populated market in the United States. For the 53 week fiscal year ended December 30, 2000 we had sales of \$1.0 billion and fully taxed net income of \$22.7 million, compared to sales of \$839.8 million and net income of \$40.7 million in the 52 week 1999 fiscal year. The 1999 fiscal year net income included a \$10.5 million one time tax benefit compared to a fiscal year 2000 tax provision of \$15.6 million. Pro forma fully taxed net income for the 1999 fiscal year amounted to \$16.1 million. Compared to fiscal 1999 sales and pro forma fully taxed net income, fiscal 2000 sales and net income increased by 19.1% and 41.0% respectively.

We enjoy strong brand name recognition in metropolitan New York, and we believe this results from our many locations in high-traffic areas of Manhattan. We have developed an operating strategy designed to capitalize on the unique characteristics of the metropolitan New York market. These include high-traffic volume, complex distribution logistics and high costs of occupancy, media advertising and personnel. The key elements of our operating strategy are:

- an everyday low price format and broad product offerings;
- a low cost operating structure supported by high volume stores and low advertising and distribution costs; and
- the ability to design and operate stores in a wide variety of sizes and layouts.

We believe that our everyday low price format and broad product offerings provide value and convenience for our customers and build customer loyalty. Our everyday low price format results in prices that we believe are lower, on average, than the prices offered by our competitors.

We are able to keep operating costs relatively low due to high per store sales volume, relatively low warehouse and distribution costs and relatively low advertising expenditures. Our high volume stores allow us to effectively leverage occupancy costs, payroll and other store operating expenses. Our 450,000 square foot distribution facility is centrally located in Queens, New York. This logistically efficient location, combined with the rapid turnover of inventory in our stores, results in lower warehouse and distribution costs as a percentage of sales.

Edgar Filing: DUANE READE INC - Form 10-K

We have demonstrated our ability to successfully operate stores using a wide variety of store configurations and sizes. We believe this is necessary to succeed in the metro New York City market. For example, our store size ranges from 1,600 to 14,700 square feet, and we operate 36 bi-level stores. We believe that flexibility in configuring stores provides us with a competitive advantage in securing locations for new stores, as many of our competitors target more standardized spaces for their stores, which are more difficult to find in metropolitan New York. In addition, our management team has extensive experience with, and knowledge of, the New York real estate market, allowing us to pursue attractive real estate opportunities.

We were founded in 1960, and we have been a public company since February 1998. At December 30, 2000, investment funds affiliated with DLJ Merchant Banking Partners II, L.P. (the "DLJ Entities") owned approximately 45.5% of our issued and outstanding common stock.

In November 2000, the ultimate parent of the DLJ Entities, DLJ Inc., was acquired by an indirect, wholly owned subsidiary of the Credit Suisse Group, and on February 1, 2001, Donaldson Lufkin & Jenrette Securities Corporation, an affiliate of the DLJ Entities and the market maker for our 9 1/4 Senior

3

Subordinated Notes due 2008, changed its name to Credit Suisse First Boston Corporation. The acquisition of DLJ Inc. did not trigger a "change of control" under the Indenture for our 9 1/4% Senior Subordinated Notes due 2008, our Credit Agreement or the 1997 Equity Participation Plan.

We operate 172 stores, 24 of which were opened during 2000. During 1999 and 1998 we opened 21 stores and 33 stores respectively. We closed one store in 2000 and one store in 1999.

COMPANY OPERATIONS

MERCHANDISING: Our overall merchandising strategy is to provide the broadest selection of branded and private label drugstore products available in Manhattan and to sell them at everyday low prices. To further enhance customer service and loyalty, we attempt to maintain a consistent in-stock position in all merchandise categories. In addition to prescription and over-the-counter, or OTC drugs, we offer brand name and private label health and beauty care products, food and beverage items, tobacco products, cosmetics, housewares, hosiery, greeting cards, photofinishing services, photo supplies, seasonal merchandise and other products. Health and beauty care products, including OTC drugs, represent our largest product categories. We allocate ample shelf space to popular brands of health and beauty care products. We also offer large sizes, which we believe appeal to the value consciousness of many New York consumers. We place convenience items, such as candy, snacks and seasonal goods, near the check out registers to provide all customers with optimum convenience and to stimulate impulse purchases, while allowing the store employees to monitor those product categories that are particularly susceptible to inventory shrink.

In addition to a wide array of brand products, we also offer our own private label products. Private label products provide customers with high-quality, lower priced alternatives to name brand products, while generating higher gross profit margins than name brand products. These offerings also enhance our reputation as a value-oriented retailer. We currently offer in excess of 600 private label products which, in fiscal 2000, accounted for approximately 6.1% of non-pharmacy sales. We believe that our strong brand image, reputation for quality and reliability in the New York City market, and our economies of scale in purchasing allow us to aggressively promote private label goods.

We also offer next-day photofinishing services in all of our stores, and we

Edgar Filing: DUANE READE INC - Form 10-K

have installed one-hour photofinishing in 19 stores. Management believes that photofinishing services contribute significantly to sales of other merchandise categories because of the customer traffic increases that result from the customer visiting a store twice, in order to drop off film and pick up the processed photos.

During 2000, we added additional customer services such as ATM machines, sales of lottery tickets and electronic benefits transfers using debit cards.

PHARMACY: We believe that our pharmacy business will continue to contribute significantly to our growth. Management also believes that a larger and stronger pharmacy business will enhance customer loyalty and generate incremental customer traffic. We expect this to increase sales of our wide variety of OTC drugs and other non-pharmacy merchandise. Our prescription drug sales, as reflected by same store pharmacy sales, grew by 18.8% in 2000 compared to 1999. Sales of prescription drugs represented 35.4% of total sales in 2000, compared to 31.9% of total sales in 1999. The average number of prescriptions our pharmacists fill per store per week increased to 1,005 in 2000, which remains well below the national industry chain store average of approximately 1,185, providing significant opportunity for continued pharmacy growth. We believe that the average number of prescriptions filled per week lags behind the national industry average because of historically low penetration of third party plans in the New York City area and our concentration of stores in business areas, rather than residential areas. We believe continued pharmacy growth will also increase overall customer traffic and benefit our non-pharmacy sales.

We believe that our extensive network of conveniently located stores, strong local market position, pricing policies and reputation for high quality health care products and services provide a competitive

4

advantage in attracting pharmacy business from individual customers as well as managed care organizations, insurance companies, employers and other third party payors. The percentage of our total prescription drug sales attributable to third party plans increased to approximately 84.0% in 2000 from approximately 81.2% in 1999. Gross margins on sales to third party plans are generally lower than other prescription drug sales because of the highly competitive nature of pricing for this business and the purchasing power of third party plans. Management believes, however, that the higher volume of pharmacy sales to third party plan customers offsets these lower gross profit margins. We believe this allows us to leverage other fixed store operating expenses. In addition, we believe that third party plans generate additional general merchandise sales by increasing customer traffic in the stores. As of December 30, 2000, we had contracts with over 200 third party plans, including every major third party plan in our market areas. No single plan or customer accounted for 10% or more of our total chain sales.

Another important component of our pharmacy growth strategy is the continued acquisition of prescription files from independent pharmacies in market areas currently served by existing Duane Reade stores. In 2000, we purchased the prescription files of 13 independent pharmacies for an aggregate total of \$3.4 million. Independent pharmacies tend to have a higher proportion of customers that are not affiliated with third party plans, which provide incremental revenue and higher margin contribution. When appropriate, we will retain the services of the pharmacist, whose personal relationship with the customers generally maximizes the retention rate of the purchased file. Since 1996, we have experienced an estimated 80% customer retention rate with respect to prescription files acquired. Given the large number of independent pharmacies in metropolitan New York, we believe that these stores will provide additional future acquisition opportunities.

Edgar Filing: DUANE READE INC - Form 10-K

All of our pharmacies are linked by computer systems which enable them to provide customers with a broad range of services. Our pharmacy computer network profiles customer medical and other relevant information, supplies customers with information concerning their drug purchases for income tax and insurance purposes and prepares prescription labels and receipts. The computer network also expedites transactions with third party plans by electronically transmitting prescription information directly to the third party plan and providing on-line adjudication. At the time of sale, on-line adjudication confirms customer eligibility, prescription coverage and pricing and co-payment requirements and automatically bills the respective plan. On-line adjudication also reduces losses from rejected claims and eliminates a portion of our paperwork for billing and collection of receivables and related costs.

During 1999, we launched a new service initiative aimed at improving customer service at our higher volume pharmacies. This service is a centrally located pharmacy, which receives orders via internet, phone or fax from customers and physicians, determines which prescriptions can be most efficiently filled centrally and forwards the balance to the local stores. The selected prescriptions are filled and then delivered to the store in advance of the scheduled pickup, thereby reducing waiting times during peak periods. This provides in-store pharmacy staff members with more time to service customers and fill prescriptions that are needed on a more immediate basis. This centrally located pharmacy also contributes to improved inventory management, since large supplies of expensive medications can be maintained in a single location rather than at each individual store. In addition, this concentration of inventory in one central location results in higher fill rates on less frequently used medications. At December 30, 2000, this facility serviced 24 of our stores.

INTERNET: In 1999, we launched an interactive website, "www.duanereade.com," which customers may use to access company information, fill prescriptions and purchase over-the-counter medications as well as health and beauty care products and other non-pharmacy items. We were one of the first major drug store chains to offer full service internet retailing to our customers. Our strategy has been to develop the website as an additional vehicle to deliver superior customer service, further supporting our strength as a "brick-and-mortar" retailer. While sales generated on the website to date have been immaterial to our business overall, we believe "www.duanereade.com" has positioned us to exploit internet business as it may develop in the future.

5

STORE OPERATIONS: Our stores range in size from 1,600 to 14,700 square feet, with an average of 7,166 square feet per store. Our stores are designed to facilitate customer movement and to minimize inventory shrink. We believe that providing wide, straight aisles and well-stocked shelves allow customers to find merchandise easily and allow store managers, security guards, cashiers and stock clerks to effectively monitor customer behavior. We attempt to group merchandise logically in order to enable customers to locate items quickly and to stimulate impulse purchases.

We establish each store's hours of operation in an attempt to best serve customer traffic patterns and purchasing habits and to optimize store labor productivity. Stores in Manhattan's business districts are generally open five days a week. In residential and appropriate business/shopping districts, stores are open six or seven days a week, with a heavy emphasis on convenient, early morning openings and late evening closings. In fiscal 2000, 27 of our stores were open 24 hours a day, 365 days a year. We intend to continue to identify stores in which extended operating hours would improve customer service and convenience and contribute to our profitability. Many of our stores offer delivery services as an added customer convenience. Customers can arrange for delivery by phone, fax, internet or at the store. Each store is supervised by one store manager and one or more assistant store managers. Stores are supplied

Edgar Filing: DUANE READE INC - Form 10-K

by deliveries from our warehouse in Queens an average of three times per week, allowing the stores to maintain a high in-stock position, maximize utilization of store selling space and minimize inventory required to be held on hand.

We attempt to mitigate inventory shrink through: (1) the employment of full time security guards in each store, (2) the use of a state-of-the-art Electronic Article Surveillance, or EAS, system that detects unremoved EAS tags on valuable or easily concealed merchandise and (3) merchandise delivery and stocking during non-peak hours. Additionally, we train all store and warehouse employees to monitor inventory shrink, and we use outside shopping services to monitor employee behavior. We staff a full-time team of loss prevention professionals and use an anonymous call-in line to allow employees to report instances of theft. We also conduct ongoing audits of warehouse picking and receiving and have an anonymous reward line for reporting theft. We believe that these programs improve our control over inventory shrinkage which tends to be higher in the urban markets within which our stores are located.

PURCHASING AND DISTRIBUTION: We purchase approximately 96% of our non-pharmacy merchandise directly from manufacturers. We distribute approximately 86% of our non-pharmacy merchandise through our warehouse and receive direct-to-store deliveries for approximately 14% of our non-pharmacy purchases. Direct-to-store deliveries are made for greeting cards, photofinishing, convenience foods and beverages. In total, we purchase from over 1,000 vendors. We believe that there are ample sources of supply for the merchandise we currently sell, and that the loss of any one non-pharmacy supplier would not have a material effect on our business.

We manage purchasing through a combination of forward buying and vendor discount ("deal") buying in ways that we believe maximize our buying power. For example, we use a computerized forecasting and investment program that is designed to determine optimal forward buying quantities before an announced or anticipated price increase has been implemented. By forward buying, we stock up on regularly carried items when manufacturers temporarily reduce the cost of goods or when a price increase has been announced or is anticipated.

We generally purchase prescription medications under long-term supply agreements. Substantially all of our pharmacy inventory is shipped directly to stores on a consignment basis.

We currently operate one warehouse in Queens, New York. The warehouse contains approximately 450,000 square feet devoted to inventory. The close proximity of the warehouse to the stores allows us to supply the stores frequently, thereby minimizing inventory and maximizing distribution economies. We also operate a fleet of trucks and vans, which we use for deliveries from the warehouse to the stores.

ADVERTISING AND PROMOTION: We regularly promote key items at reduced retail prices during promotional periods. We use store windows and in-store signs to communicate savings and value to shoppers.

6

Additionally, our customers used over 77 million bags with the highly recognizable Duane Reade logo in 2000, helping to promote our name throughout metropolitan New York. We also use full color circulars to announce new stores and heavily circulate them in local areas to attract customers. We usually do not rely heavily on print or broadcast media to promote our stores. Rather, because of our many high-traffic locations, we typically rely on in-window displays as our primary method of advertising. We use radio advertising that focuses on our pharmacy business, highlighting services enhanced by the modern pharmacy computer system, pharmacist accessibility and enhanced convenience. In 1999, we introduced a "Dollar Rewards" card for frequent shoppers. This card

Edgar Filing: DUANE READE INC - Form 10-K

entitles the holder to additional discounts and price reductions. By the end of February 2001, we had issued over 1.6 million cards.

MANAGEMENT INFORMATION SYSTEMS: We currently have modern pharmacy and inventory management information systems. The pharmacy system, which is known as PDX, has reduced the processing time for electronic reimbursement approval for prescriptions from third party plan providers from 50 seconds to 7 seconds, and our warehouse inventory management systems have allowed us to increase our inventory turns. We use scanning point of sale, or POS, systems in each of our stores. These systems allow better control of pricing, inventory and shrink, while maximizing the benefits derived from the other parts of our systems application development program. POS also provides sales analysis that allows for improved labor scheduling and helps optimize product shelf space allocation and design by allowing detailed analysis of stock-keeping unit sales.

During the fourth quarter of 1999, we implemented a computer-assisted merchandise replenishment system for store orders sourced through our distribution center. This system uses item-specific and store-specific sales history to produce "suggested" orders for each store, which can be accepted or modified by the stores before being released to the distribution center. The system is fully automated and improves in-stock conditions at reduced inventory levels. The system has been fully operational in our entire chain since the middle of the 2000 fiscal year.

During fiscal 2000, we introduced radio frequency hand held scanning devices to our stores. These devices communicate directly with our central processor located at our headquarters facility and permit real-time updates of adjustments to on-hand quantities in our perpetual inventory system. These devices are also used to support inventory ordering, transfers, price changes and direct store deliveries. We completed the installation of these devices during the first quarter of 2001.

COMPETITION: Our stores compete on the basis of, among other things, convenience of location and store layout, product mix, selection, customer service and price. The New York City drugstore market is highly fragmented due to the complexities and costs of doing business in the most densely populated area of the country. The diverse labor pool, local customer needs and complex real estate market in New York City all favor regional chains and independents that are familiar with the market. We tailor our store format to meet all of these requirements, and this has proven successful in both the business and residential neighborhoods of Manhattan, as well as the outer boroughs and surrounding areas.

Our primary competition comes from approximately 700 independent locations in New York City as well as stores operated by major drug store chains including CVS, Rite Aid, Eckerd and Walgreens. We believe that we have significant competitive advantages over independent drugstores in New York City. These include purchasing economies of scale, a centrally located warehouse that minimizes store inventory and maximizes selling space, a full line of in-stock, brand name merchandise and a convenient store format. Against major drug chain competition, Duane Reade enjoys the advantages of a centrally located warehouse and a larger number of convenient locations.

GOVERNMENT REGULATION: Pharmacies are subject to extensive federal, state and local regulation. These regulations cover required qualifications, day to day operations, reimbursement and documentation of activities. Our stores and distribution facility are registered with the federal U.S. Drug Enforcement Agency and are subject to various state and local licensing requirements. Each of our pharmacies and

Edgar Filing: DUANE READE INC - Form 10-K

pharmacists located in New York are licensed by the State of New York. The State of New Jersey licenses the pharmacies and pharmacists employed at our stores in Newark, Bayonne and Edgewater, New Jersey. In addition, we have been granted cigarette tax stamping licenses from the State of New York and from the City of New York, which permit us to buy cigarettes directly from the manufacturers and stamp the cigarettes ourselves. Our stores possess cigarette tax retail dealers licenses issued by the State of New York, the City of New York and the State of New Jersey. In addition, certain of our stores possess beer licenses issued by the State of New York. We seek to comply with all such licensing and registration requirements and continue to actively monitor our compliance with such requirements. By virtue of these license and registration requirements, we are obligated to observe certain rules and regulations and a violation of these rules and regulations could result in suspension or revocation of one or more licenses or registrations and/ or the imposition of monetary penalties or fines.

EMPLOYEES: As of December 30, 2000, we had approximately 5,500 employees, 80% of whom were full-time. Approximately 3,700 of our employees are represented by unions. Non-union employees include employees at corporate headquarters, employees at our personnel office, store management and most part-time employees. The distribution facility employees are represented by the International Brotherhood of Teamsters, Chauffeurs and Warehousemen and Helpers of America, Local 815. Our three-year contract with this union expires on August 31, 2002. Store employees are represented by the Allied Trade Council and certain stores are represented by Local 340A New York Joint Board, Unite AFL-CIO. Our contract with the Allied Trade Council expires August 31, 2001. The contract with Local 340A New York Joint Board, Unite expires September 21, 2002. We believe that our relations with our employees are good.

TRADEMARKS: The name "Duane Reade" and the "DR" logo are registered trademarks. We believe that we have developed strong brand awareness within the New York City area. As a result, we regard the Duane Reade logo as a valuable asset. In addition, in connection with the Rock Bottom acquisition, we acquired the "Rock Bottom" name, the "Rock Bottom" logo and "RXCELLENT SERVICE and Design," each of which are registered trademarks.

THE FOREGOING INFORMATION CONTAINS CERTAIN FORWARD-LOOKING STATEMENTS THAT INVOLVE A NUMBER OF RISKS AND UNCERTAINTIES. A NUMBER OF FACTORS COULD CAUSE OUR ACTUAL RESULTS, PERFORMANCE, ACHIEVEMENTS, OR INDUSTRY RESULTS, TO BE MATERIALLY DIFFERENT FROM ANY FUTURE RESULTS, PERFORMANCE OR ACHIEVEMENTS EXPRESSED OR IMPLIED BY THESE FORWARD-LOOKING STATEMENTS. THESE FACTORS INCLUDE, BUT ARE NOT LIMITED TO, THE COMPETITIVE ENVIRONMENT IN THE DRUGSTORE INDUSTRY IN GENERAL AND IN OUR SPECIFIC MARKET AREA; INFLATION; CHANGES IN COSTS OF GOODS AND SERVICES; ECONOMIC CONDITIONS IN GENERAL AND IN OUR SPECIFIC MARKET AREAS; DEMOGRAPHIC CHANGES; CHANGES IN PREVAILING INTEREST RATES AND THE AVAILABILITY OF AND TERMS OF FINANCING TO FUND THE ANTICIPATED GROWTH OF OUR BUSINESS; LIABILITY AND OTHER CLAIMS ASSERTED AGAINST US; CHANGES IN OPERATING STRATEGY OR DEVELOPMENT PLANS; THE ABILITY TO ATTRACT AND RETAIN QUALIFIED PERSONNEL; OUR SIGNIFICANT INDEBTEDNESS; LABOR DISTURBANCES; CHANGES IN OUR ACQUISITION AND CAPITAL EXPENDITURE PLANS AND OTHER FACTORS REFERENCED IN THIS REPORT. IN ADDITION, THESE FORWARD-LOOKING STATEMENTS ARE NECESSARILY DEPENDENT UPON ASSUMPTIONS, ESTIMATES AND DATES THAT MAY BE INCORRECT OR IMPRECISE AND INVOLVE KNOWN AND UNKNOWN RISKS, UNCERTAINTIES AND OTHER FACTORS. ACCORDINGLY, ANY FORWARD-LOOKING STATEMENTS INCLUDED IN THIS REPORT DO NOT PURPORT TO BE PREDICTIONS OF FUTURE EVENTS OR CIRCUMSTANCES AND MAY NOT BE REALIZED. FORWARD-LOOKING STATEMENTS CAN BE IDENTIFIED BY, AMONG OTHER THINGS, THE USE OF FORWARD-LOOKING TERMINOLOGY SUCH AS "BELIEVES," "EXPECTS," "MAY," "WILL," "SHOULD," "SEEKS," "PRO FORMA," "ANTICIPATES," "INTENDS" OR THE NEGATIVE OF ANY OF THESE TERMS, OR OTHER VARIATIONS ON THESE TERMS OR COMPARABLE TERMINOLOGY, OR BY DISCUSSIONS OF STRATEGY OR INTENTIONS. GIVEN THESE UNCERTAINTIES, WE CAUTION INVESTORS NOT TO PLACE UNDUE RELIANCE ON THESE FORWARD-LOOKING STATEMENTS. WE DISCLAIM ANY OBLIGATION TO UPDATE ANY OF THESE FACTORS OR TO PUBLICLY ANNOUNCE THE RESULTS OF ANY REVISIONS TO ANY OF THE FORWARD-LOOKING STATEMENTS CONTAINED IN THIS REPORT

Edgar Filing: DUANE READE INC - Form 10-K

TO REFLECT FUTURE EVENTS OR DEVELOPMENTS.

8

ITEM 2. PROPERTIES

As of December 30, 2000, we were operating stores in the following locations:

	NO. OF STORES

Manhattan, NY.....	102
Queens, NY.....	21
Brooklyn, NY.....	18
Nassau County, NY.....	10
Bronx, NY.....	7
Westchester County, NY.....	5
Suffolk County, NY.....	3
Staten Island, NY.....	3
New Jersey.....	3

Total:.....	172

Store leases are generally for 15-year terms. The average year of expiration for stores operating as of December 30, 2000 is 2010. Lease rates are generally subject only to increases based on inflation, real estate tax increases or maintenance cost increases. The following table sets forth the lease expiration dates of our leased stores over each of the next five years and thereafter. Of the 40 stores with leases expiring in the next five years, 14 have renewal options.

YEAR	NO. OF STORES

2001.....	3
2002.....	13
2003.....	7
2004.....	9
2005.....	8
Thereafter.....	132

We occupy 49,000 square feet for our corporate headquarters, located in Manhattan, New York, under leases that expire in 2002 and 2008.

We occupy a 450,000 square foot warehouse in Queens, New York, under a lease that expires in 2017.

ITEM 3. LEGAL PROCEEDINGS

We are party to legal actions arising in the ordinary course of business. Based on information presently available to us, we believe that we have adequate legal defenses or insurance coverage for these actions and that the ultimate outcome of these actions will not have a material adverse effect on the financial position, results of operations or cash flows of our company. In

Edgar Filing: DUANE READE INC - Form 10-K

addition, we are currently party to arbitration proceedings arising out of disputes over the purchase price with respect to the Rock Bottom acquisition. We believe that the ultimate outcome of these actions will not have a material adverse effect on the financial position, results of operations or cash flows of our company.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

During the fourth quarter of fiscal 2000, we did not submit any matters to a vote of our security holders.

9

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

MARKET PRICE RANGE OF COMMON STOCK

QUARTER ENDED -----	YEAR ENDED DECEMBER 30, 2000	
	HIGH	LOW
March 25, 2000.....	\$28.81	\$20.63
June 24, 2000.....	32.50	23.00
September 23, 2000.....	31.38	20.94
December 30, 2000.....	31.94	23.13

QUARTER ENDED -----	YEAR ENDED DECEMBER 25, 1999	
	HIGH	LOW
March 27, 1999.....	\$38.50	\$25.63
June 26, 1999.....	32.56	24.00
September 25, 1999.....	34.00	27.38
December 25, 1999.....	30.75	20.25

Our common stock is listed on the New York Stock Exchange under the symbol "DRD." At March 16, 2001 there were 48 registered stockholders of our common stock, compared with 80 registered stockholders at March 10, 1999. Since a portion of our common stock is held in "street" name or nominee name, we are unable to determine the exact number of beneficial holders. Our credit agreement and Subordinated Notes Indenture contain covenants prohibiting payment of cash dividends. Accordingly, we paid no dividends in 2000 or 1999, and do not currently anticipate paying cash dividends in the foreseeable future.

10

ITEM 6. SELECTED FINANCIAL DATA

IN THOUSANDS, EXCEPT PER SHARE AMOUNTS, PERCENTAGES AND STORE DATA

Edgar Filing: DUANE READE INC - Form 10-K

FISCAL YEAR(1)	2000	1999	1998	1997	1996
BALANCE SHEET DATA (AT END OF PERIOD)					
Working capital.....	\$ 154,466	\$120,036	\$ 90,000	\$ 37,494	\$ 9,917
Total assets.....	570,930	510,294	428,140	249,521	222,476
Total debt and capital lease obligations.....	353,001	341,042	310,969	278,085	245,657
Stockholders' equity (deficiency).....	114,497	66,516	22,789	(74,109)	(59,396)
STATEMENT OF OPERATIONS DATA					
Net sales.....	\$1,000,068	\$839,771	\$587,432	\$429,816	\$381,466
Cost of sales.....	745,717	621,510	431,025	322,340	288,505
Gross profit.....	254,351	218,261	156,407	107,476	92,961
Selling, general & administrative expenses.....	155,584	135,786	94,577	65,414	59,048
Depreciation and amortization.....	23,151	21,415	14,158	8,810	19,232
Store pre-opening expenses.....	1,395	1,492	3,273	767	139
Non-recurring charges(2).....	--	--	--	12,726	--
Operating income.....	74,221	59,568	44,399	19,759	14,542
Interest expense, net.....	35,935	29,348	25,612	34,473	32,396
Income (loss) before income taxes.....	38,286	30,220	18,787	(14,714)	(17,854)
Income tax benefit (expense).....	(15,610)	10,471	--	--	--
Income (loss) before extraordinary charge.....	22,676	40,691	18,787	(14,714)	(17,854)
Extraordinary charge(3).....	--	--	(23,600)	--	--
Net income (loss).....	\$ 22,676	\$ 40,691	\$ (4,813)	\$ (14,714)	\$ (17,854)
Per common share-basic:(4)					
Income (loss) before extraordinary charge.....	\$ 1.28	\$ 2.38	\$ 1.16	\$ (1.45)	\$ (1.77)
Extraordinary charge.....	--	--	(1.46)	--	--
Net income (loss).....	\$ 1.28	\$ 2.38	\$ (0.30)	\$ (1.45)	\$ (1.77)
Weighted average common shares outstanding(4).....					
	17,718	17,119	16,198	10,161	10,103
Per common share-diluted:(4)					
Income (loss) before extraordinary charge.....	\$ 1.23	\$ 2.26	\$ 1.07	\$ (1.45)	\$ (1.77)
Extraordinary charge.....	--	--	(1.34)	--	--
Net income (loss).....	\$ 1.23	\$ 2.26	\$ (0.27)	\$ (1.45)	\$ (1.77)
Weighted average common shares outstanding(4).....					
	18,424	17,971	17,508	10,161	10,103
OPERATING AND OTHER DATA					
EBITDA(5).....	\$ 101,357	\$ 85,762	\$ 62,016	\$ 43,056	\$ 35,300
EBITDA as a percentage of sales.....	10.1%	10.2%	10.6%	10.0%	9.3%
Number of stores at end of period.....	172	149	128	67	60
Same store sales growth(6).....	7.3%	8.9%	6.5%	7.6%	8.3%
Pharmacy same store sales growth.....	18.8%	21.0%	21.5%	24.6%	25.5%
Average store size (square feet) at end of period.....	7,166	7,438	7,742	6,910	6,733

Edgar Filing: DUANE READE INC - Form 10-K

Sales per square foot (7).....	\$	847	\$	813	\$	1,040	\$	1,010	\$	956
Pharmacy sales as a % of net sales.....		35.4%		31.9%		28.3%		25.1%		21.8%
Third-Party Plan sales as a % of pharmacy sales.....		84.0%		81.2%		77.9%		74.2%		64.4%
Capital expenditures.....	\$	29,750	\$	37,181	\$	33,266	\$	9,360	\$	3,539

11

- (1) The 2000 fiscal year contains 53 weeks. All other years shown contain 52 weeks.
- (2) We incurred approximately \$12.7 million of expenses in 1997 related to our consideration and subsequent abandonment of plans for a public offering of common stock. We treat these charges as non-recurring, as we do not expect them to be repeated.
- (3) Refer to Note 15 of the Consolidated Financial Statements for an explanation of this extraordinary charge.
- (4) On January 14, 1998, the Company effected an 8.326 reverse stock split of its common stock. All references to common stock shares and per share data have been adjusted to give retroactive effect to such reverse stock split.
- (5) As used in this report, EBITDA means earnings before interest, income taxes, depreciation, amortization, extraordinary charges, non-recurring charges and other non-cash items (primarily deferred rents). Management believes that EBITDA, as presented, represents a useful measure of assessing the performance of our ongoing operating activities, as it reflects our earnings trends without the impact of certain non-cash charges. Targets and positive trends in EBITDA are used as the performance measure for determining management's bonus compensation; EBITDA is also used by our creditors in assessing debt covenant compliance. We understand that, although security analysts frequently use EBITDA in the evaluation of companies, it is not necessarily comparable to other similarly titled captions of other companies due to potential inconsistencies in the method of calculation. EBITDA is not intended as an alternative to cash flow from operating activities as a measure of liquidity, as an alternative to net income as an indicator of our operating performance nor as any other measure of performance in conformity with generally accepted accounting principles.

A reconciliation of net income (loss) to EBITDA for each period included above is set forth below (dollars in thousands):

FISCAL YEAR	2000	1999	1998	1997	1996
-----	-----	-----	-----	-----	-----
Net income (loss).....	\$ 22,676	\$ 40,691	\$ (4,813)	\$ (14,714)	\$ (17,854)
Income tax (benefit) expense.....	15,610	(10,471)	--	--	--
Interest expense, net.....	35,935	29,348	25,612	34,473	32,396
Depreciation and amortization.....	23,151	21,415	14,158	8,810	19,232
Extraordinary charge.....	--	--	23,600	--	--
Non-recurring charges.....	--	--	--	12,726	--
Other non-cash items (primarily deferred rent).....	3,985	4,779	3,459	1,761	1,526

Edgar Filing: DUANE READE INC - Form 10-K

	-----	-----	-----	-----	-----
EBITDA.....	\$101,357	\$ 85,762	\$62,016	\$ 43,056	\$ 35,300
	=====	=====	=====	=====	=====

- (6) Same store sales figures include stores that have been in operation for at least 13 months.
- (7) Sales per square foot prior to fiscal 1999 exclude 29 Rock Bottom stores acquired in September of 1998, which were converted to the Duane Reade format in fiscal 1999.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following should be read in connection with all consolidated financial statements and their notes included elsewhere in this report.

GENERAL

We generate revenues primarily through sales of OTC drugs and prescription pharmaceutical products, health and beauty care products, food and beverage items, tobacco products, cosmetics, housewares, hosiery, greeting cards, photofinishing, photo supplies and seasonal merchandise. Health and beauty care products, including OTC drugs, represent our largest product categories. Our primary costs and expenses are (1) inventory costs, (2) labor expenses and (3) occupancy costs.

We have sales per square foot of \$847 in fiscal 2000 and \$813 in fiscal 1999. We believe that sales per square foot is a useful measure of comparing our performance to that of our competitors because it is a measure of a store's sales productivity. We currently expect that our sales per square foot may decline as we continue with our plan to increase new store openings during fiscal 2001. The opening of these

12

additional stores may result in a decline in sales per square foot principally because (1) the average square footage for new stores will often be greater than that of the existing store base and (2) new stores generally take some time to reach a mature level of sales. We believe that our competitors in the industry experience increases and decreases in sales per square foot for similar reasons. Over the next two years, we plan to open 50 to 60 stores, of which approximately two-thirds will be located outside of our primary market of Manhattan, NYC.

On September 11, 1998, we purchased substantially all of the operating assets, including inventory and leases, of Rock Bottom Stores, Inc., a drugstore chain of 38 stores operating primarily in the outer boroughs of New York City. We currently operate 29 of these stores, having sold or closed the remaining nine.

Our primary assets are our ownership of 99% of the outstanding partnership interest of Duane Reade, a New York general partnership, and ownership of all of the outstanding common stock of DRI I Inc. DRI I Inc. owns the remaining 1% partnership interest in Duane Reade. Substantially all of our operations are conducted through Duane Reade. In August 1999, we established two new subsidiaries, Duane Reade International and Duane Reade Realty. Duane Reade distributed to Duane Reade Inc. and DRI I Inc. all rights, title, and interest in all its trademarks, trade names and all other intellectual property rights. In turn, Duane Reade Inc. and DRI I Inc. made a capital contribution of these intellectual property rights to Duane Reade International. This change created a controlled system to manage these intellectual property rights separate and

Edgar Filing: DUANE READE INC - Form 10-K

apart from the retail operations. In addition, Duane Reade distributed some of its store leases to Duane Reade Inc. and DRI I Inc., which in turn made a capital contribution of these leases to Duane Reade Realty. Duane Reade Realty is the lessee under certain store leases entered into after its creation. Duane Reade Realty subleases to Duane Reade the properties subject to those leases.

RESULTS OF OPERATIONS

The following sets forth the results of operations as a percentage of sales for the periods indicated.

	2000	1999	1998
	-----	-----	-----
Net sales.....	100.0 %	100.0%	100.0%
Cost of sales.....	74.6	74.0	73.4
	-----	-----	-----
Gross profit.....	25.4	26.0	26.6
Selling, general & administrative expenses.....	15.6	16.2	16.1
Depreciation and amortization.....	2.3	2.6	2.4
Store pre-opening expenses.....	0.1	0.2	0.5
	-----	-----	-----
Operating income.....	7.4	7.0	7.6
Net interest expense.....	3.6	3.5	4.4
	-----	-----	-----
Income before income taxes.....	3.8	3.5	3.2
Income tax benefit (expense).....	(1.5)	1.3	--
	-----	-----	-----
Income before extraordinary charge.....	2.3	4.8	3.2
Extraordinary charge.....	--	--	(4.0)
	-----	-----	-----
Net income (loss).....	2.3%	4.8%	(0.8) %
	=====	=====	=====

FISCAL 2000 COMPARED TO FISCAL 1999

Net sales in the 53-week year ended December 30, 2000 were \$1.0 billion, an increase of 19.1% over the 52-week year ended December 25, 1999 sales of \$839.8 million. On a comparable 52-week basis, net sales in 2000 increased 17.0% over the same period in 1999. The increase was due to increased comparable store sales of 7.3% and the inclusion of 21 stores opened during 1999 for the entire 2000 period and 23 net new stores opened in 2000. The increase in comparable store sales was primarily attributable to improved pharmacy sales, which increased to 35.4% of total sales in 2000 compared to 31.9% of total sales in 1999.

13

Pharmacy sales have followed the general industry trend reflecting accelerated growth rates versus front-end sales. Pharmacy and front-end comparable sales increased by 18.8% and 1.8%, respectively.

Cost of sales as a percentage of net sales increased to 74.6% for 2000 from 74.0% for 1999, resulting in a decrease in gross profit margin to 25.4% for 2000 from 26.0% for 1999. The decrease in gross margin resulted principally from the faster growth rate of lower margin pharmacy sales and the inclusion of the 53rd week in 2000, which included a significant portion of post-holiday markdowns not included in the previous 52-week year.

Edgar Filing: DUANE READE INC - Form 10-K

Selling, general and administrative expenses were \$155.6 million, or 15.6% of net sales, and \$135.8 million, or 16.2% of net sales, in 2000 and 1999, respectively. The decrease as a percentage of sales reflects the favorable leveraging of store operating costs from maturing retail sites, as well as the leveraging of general and administrative expenses against new and comparative store sales growth.

Depreciation and amortization of intangibles in 2000 and 1999 was \$23.2 million and \$21.4 million, respectively. The increase was attributable to capital spending for property and equipment during 1999 and 2000 as well as amortization expenses for goodwill, pharmacy customer lists and lease acquisition costs for acquisitions completed during 1999 and 2000. This was partially offset by reduced amortization expenses related to a \$22.2 million reduction of goodwill in the fourth quarter of 1999, and a change in the estimated useful life of pharmacy customer list acquisitions from 5 to 7 years.

Store pre-opening expenses of \$1.4 million related to the opening of 24 stores in 2000 as compared to \$1.5 million reflecting 21 store openings in 1999.

Net interest expense increased to \$35.9 million in 2000 from \$29.3 million in 1999. The increase in interest expense was principally due to higher levels of average borrowing and higher interest rates during 2000.

Our income before income taxes increased 26.7% to \$38.3 million in 2000 from \$30.2 million in 1999.

During 2000, we recorded an income tax provision of \$15.6 million, which included certain wage related income tax credits, resulting in an effective tax rate of 40.8%. During 1999, we recorded an income tax benefit of \$10.5 million due to the reversal of deferred tax asset valuation reserves of \$30.8 million.

We recorded net income of \$22.7 million in 2000, compared to net income of \$40.7 million in 1999. The decrease of \$18.0 million is a result of the income tax benefit of \$10.5 million recorded in 1999 as compared to the income tax provision of \$15.6 million recorded in 2000, partially offset by the increase in pre-tax income of \$8.1 million in 2000 versus 1999.

FISCAL 1999 COMPARED TO FISCAL 1998

Net sales in 1999 were \$839.8 million, an increase of 43.0% over 1998 net sales of \$587.4 million. The increase was due to increased comparable store sales of 8.9% and the inclusion of 33 stores opened during 1998 for the entire 1999 period and 21 new stores opened in 1999. The increase in comparable store sales was primarily attributable to increased pharmacy sales, which increased to 31.9% of total sales in 1999 compared to 28.3% of total sales in 1998. Pharmacy sales have followed the general industry trend reflecting accelerated growth rates versus front-end sales.

Cost of sales as a percentage of net sales increased to 74.0% for 1999 from 73.4% for 1998, resulting in a decrease in gross profit margin to 26.0% for 1999 from 26.6% for 1998. The decrease in gross margin resulted principally from pharmacy sales making up a greater percentage of total sales and the impact of lower gross margins in the Rock Bottom stores acquired in September 1998.

Selling, general and administrative expenses were \$135.8 million or 16.2% of net sales and \$94.6 million or 16.1% of net sales in 1999 and 1998, respectively. The large number of new and immature stores, along with the increased proportion of higher cost pharmacy business, offset the favorable leveraging of expenses associated with sales growth.

The increase in depreciation and amortization of intangibles from \$14.2 million in 1998 to \$21.4 million in 1999 resulted principally from capital

Edgar Filing: DUANE READE INC - Form 10-K

spending on property and equipment during 1998 and 1999 as well as full year amortization and depreciation expenses related to identifiable intangibles, goodwill and

14

property and equipment associated with the Rock Bottom Stores acquisition in September 1998. In addition, amortization expenses increased due to the intangible assets associated with the acquisition of a portion of the Love's store chain in May 1999.

Store pre-opening expenses decreased from \$3.3 million in 1998 to \$1.5 million in 1999 due to the opening of 21 new stores in 1999 compared to 33 in 1998.

Net interest expense increased to \$29.3 million in 1999 from \$25.6 million in 1998. The increase in interest expense was principally due to higher levels of average borrowing and higher interest rates during 1999.

Our income before income taxes increased 60.9% to \$30.2 million in 1999 from \$18.8 million in 1998.

During 1999, we recorded an income tax benefit of \$10.5 million due to the reversal of deferred tax asset valuation reserves, which were partially offset by the income tax provision for fiscal year 1999. We were not required to record an income tax provision in 1998, as there was no taxable income and our net operating loss carryforwards and related deferred tax asset had a valuation reserve of 100%.

During 1998 we recorded a \$23.6 million extraordinary charge related to the early extinguishment of debt.

We recorded net income of \$40.7 million in 1999, compared to a net loss of \$4.8 million in 1998. The increase of \$45.5 million is a result of higher gross profit as a result of higher sales, the extraordinary charge recorded in 1998, and the income tax benefit recorded in 1999, partially offset by higher selling, general and administrative expenses, amortization and depreciation expense.

LIQUIDITY AND CAPITAL RESOURCES

In February 1998, we successfully completed an initial public offering, which was part of a plan to refinance all of our then existing indebtedness in order to enhance financial flexibility to pursue growth opportunities and implement capital improvements. This plan resulted in a reduction in our overall indebtedness, a simplification of our capital structure and access to additional borrowings. The principal components of this plan were: (1) our sale of 6.7 million shares of common stock for net proceeds of approximately \$102 million; (2) the execution of a new secured credit agreement, which provided for borrowings up to approximately \$160 million (\$130 million of term loans and up to \$30 million of revolving loans); (3) our issuance of \$80 million aggregate principal amount of 9 1/4% Senior Subordinated Notes due 2008, for net proceeds of approximately \$77 million; (4) the repayment of all outstanding borrowings under our former credit agreement, the outstanding principal amount of which was \$89.8 million as of December 27, 1997; (5) the redemption of our outstanding 15% Zero Coupon Senior Subordinated Notes due 2004 and (6) the redemption of our outstanding 12% Senior Notes due 2002.

On August 14, 1998, in connection with the Rock Bottom acquisition, our credit agreement was amended to allow for increased term loan borrowings of \$10 million. On September 11, 1998, also in connection with the Rock Bottom acquisition, the credit agreement was amended and restated to increase available term loan borrowings by \$70 million, bringing the total permitted borrowings

Edgar Filing: DUANE READE INC - Form 10-K

under our credit agreement to \$240 million (\$210 million of term loans and up to \$30 million of revolving loans).

On March 17, 1999, in connection with additional planned pharmacy acquisitions and capital spending requirements, the credit agreement was amended and restated again to increase available borrowings by \$35 million to \$275 million (\$235 million of term loans and \$40 million of revolving loans). On December 16, 1999 the credit agreement was amended to increase permitted revolving loan borrowings to \$60 million of which \$40 million was actually made available to us at December 25, 1999.

On January 7, 2000 and February 11, 2000 available revolver borrowings were increased by \$6.0 million and \$4.0 million respectively, bringing total available revolver borrowings to \$50 million.

On March 17, 2000, in order to provide us with additional availability of capital for general working capital needs, the credit agreement was amended and restated to permit available term loan borrowings to increase by up to \$30 million of which \$10 million was actually made available to us. In addition, available revolver borrowings were increased by \$5 million, bringing total available borrowings under the credit

15

agreement to \$300 million (\$245 million of term loans and \$55 million of revolver loans). We used the additional \$10 million proceeds of the term loans to reduce revolver borrowings.

On October 30, 2000, the remaining \$20 million resulting from the March 17, 2000 credit agreement restatement was made available, bringing total term loan borrowing to \$265 million. The additional funds were again used to reduce revolver borrowings.

On October 31, 2000, the credit agreement was restated to allow for an additional \$20 million of term loan borrowing, of which \$10 million was made available. This increased our total available borrowings to \$330 million (\$275 million of term loans and \$55 million of revolver loans.) The proceeds of this transaction were applied to the balance of the revolving credit line.

Working capital was \$154.5 million as of December 30, 2000 and \$120.0 million as of December 25, 1999. The increase is primarily due to increases in inventory related to the opening of 24 additional stores during 2000, and increases in accounts receivable due to additional volume and an increase in the proportion of third party prescription sales.

Our EBITDA increased by \$15.6 million, or 18.2%, to \$101.4 million in 2000 compared to \$85.8 million in 1999. EBITDA as a percentage of sales was 10.1% in 2000, compared to 10.2% in 1999.

For fiscal 2000, net cash provided by operating activities was \$22.1 million, compared to \$16.9 million for fiscal 1999. The primary reason for the increase in net cash provided was increased earnings from operations partially offset by increases in working capital related to inventory for new stores, accounts receivable and the timing of the year-end at December 30, 2000 versus December 25, 1999. As a result of the additional week and later year-end date in 2000, certain disbursements such as sales tax and payroll were paid prior to the year-end date in 2000, whereas they were paid after year-end in 1999.

For fiscal 2000, net cash used in investing activities was \$32.6 million, compared to \$45.3 million in fiscal 1999. Net cash used in investing activities in 2000 was for capital expenditures of \$29.7 million primarily related to new

Edgar Filing: DUANE READE INC - Form 10-K

store openings and the remodeling and renovation of other stores, combined with \$2.9 million for lease acquisition and pharmacy file acquisition costs. Net cash used in investing activities in 1999 was due to capital expenditures of \$37.2 million, \$8.5 million for lease acquisition and pharmacy file acquisition costs, \$10.3 million to purchase six Love's stores and a Pasteur Pharmacy offset by proceeds of \$10.7 million from the sale of assets.

For fiscal 2000, net cash provided by financing activities was \$10.5 million, compared to \$28.6 million in fiscal 1999. In both 2000 and 1999, the net cash provided by financing activities was primarily due to additional borrowings under our credit agreement.

Our capital requirements primarily result from opening and stocking new stores, remodeling and renovating existing retail locations and from the continuing development of management information systems. We believe that there are significant opportunities to open additional stores, and currently plan to open approximately 50 to 60 stores during the next two years. We expect to spend approximately \$30 million in fiscal 2001 on capital expenditures, primarily for new and replacement stores and an additional \$7 million for lease and pharmacy file acquisition costs. We also require working capital to support inventory for our existing stores. Historically, we have been able to lease our store locations.

Leases for 16 of our stores that generated approximately 7.4% of our net sales for fiscal 2000 are scheduled to expire before the end of fiscal 2002. We believe that we will be able to renew these leases on economically favorable terms or, alternatively, find other economically attractive locations to lease.

As of December 30, 2000, approximately 3,700 of our approximately 5,500 employees were represented by various labor unions and were covered by collective bargaining agreements. Pursuant to the terms of these collective bargaining agreements, we are required to pay specified annual increases in salary and benefits to the member employees. We do not believe that these increases will have a material impact on our liquidity or results of operations.

We believe that, based on current levels of operations and anticipated growth, cash flow from operations, together with other available sources of funds, including additional borrowings under our credit agreement, will be adequate for at least the next two years to make required payments of principal

16

and interest on our indebtedness, to fund anticipated capital expenditures and working capital requirements and to comply with the terms of our debt agreements. As of December 30, 2000, we had borrowed approximately \$12.5 million under the revolving portion of our bank credit agreement and had approximately \$41.7 million of remaining availability. Our ability to meet our debt service obligations and reduce our total debt will depend upon our future performance which, in turn, will be subject to general economic, financial, business, competitive, legislative, regulatory and other conditions, many of which are beyond our control. In addition, we cannot assure you that our operating results, cash flow and capital resources will be sufficient for repayment of our indebtedness in the future. Substantially all of our borrowings under the credit agreement bear interest at floating rates. Therefore, our financial condition will be affected by changes in prevailing interest rates.

The credit agreement contains various covenants that limit or restrict, among other things, subject to certain exceptions, capital expenditures, the incurrence of indebtedness, the creation of liens, transactions with affiliates, restricted payments, investments and acquisitions, mergers, consolidations, dissolutions, asset sales, dividends, distributions, and certain other transactions and business activities by the Company.

Edgar Filing: DUANE READE INC - Form 10-K

Financial performance covenants include interest coverage, leverage ratios, minimum net worth requirements and fixed charge coverage. At December 30, 2000, we were in compliance with all financial performance covenants.

On December 20, 2000, we entered into a two-year interest rate swap in the notional amount of \$150.0 million. This swap had an effective date of January 12, 2001 and represented a hedging transaction whereby we would receive interest at a floating rate and pay interest at a fixed LIBOR rate. The effect of this swap is to fix our interest obligations on \$150.0 million of floating rate debt for two years at a LIBOR rate of 5.8075% plus the applicable margins as defined in the credit agreement (see Note 8 to the Consolidated Financial Statements). This agreement expires on January 13, 2003.

TAX BENEFITS FROM NET OPERATING LOSSES

At December 30, 2000, we had net operating loss carryforwards, or NOLs, of approximately \$23 million, which are due to expire in the years 2007 through 2018. These NOLs may be used to offset future taxable income through 2018 and thereby reduce our federal income taxes otherwise payable. The Internal Revenue Code of 1986, as amended, imposes significant limitations on the utilization of NOLs in the event of an "ownership change," as defined in Section 382 of the Code. This Section 382 limitation is an annual limitation on the amount of pre-ownership change NOLs that a corporation may use to offset its post-ownership change income. The Section 382 limitation is calculated by multiplying the value of a corporation's stock immediately before an ownership change by the long-term tax-exempt rate (as published by the Internal Revenue Service). Generally, an ownership change occurs with respect to a corporation if the aggregate increase in the percentage of stock ownership (by value) of that corporation by one or more 5% shareholders, (including certain groups of shareholders who in the aggregate own at least 5% of that corporation's stock), exceeds 50 percentage points over a three-year testing period. Our recapitalization in 1997 caused us to experience an ownership change. As a result, we currently are subject to an annual Section 382 limitation of approximately \$8.5 million in 2001 and approximately \$5.1 million from 2002 to 2007 on the amount of NOLs generated prior to the recapitalization that we may use to offset future taxable income. At December 30, 2000 all of the existing NOLs were subject to this limitation. We cannot assure you that we will be able to use any NOLs to offset future taxable income or that the NOLs will not become subject to limitation due to future ownership changes. Based on our recent and projected performance, however, management believes that it is more likely than not that the full value of the NOLs will be realized.

SEASONALITY

The non-pharmacy business is seasonal in nature, with the Christmas holiday season generating a higher proportion of sales and earnings than other periods. See Note 18 to the Consolidated Financial Statements for an illustration of the effect of seasonality on our results of operations.

17

INFLATION

We believe that inflation has not had a material impact on our results of operations during the three years ended December 30, 2000; however, most recent data available indicates that there has been a modest increase in the overall inflation levels impacting our business and there can be no assurance that inflation will not have a material impact in the future.

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

Edgar Filing: DUANE READE INC - Form 10-K

FASB Statement No. 133 "Accounting for Derivative Instruments and Hedging Activities" requires that derivative instruments such as options, forward contracts and swaps be recorded as assets and liabilities at fair value and provides guidance for recognition of changes in fair value depending on the reason for holding the derivative. On December 20, 2000, the Company entered into a two-year interest rate swap agreement in the notional amount of \$150.0 million, with an effective date of January 12, 2001. The agreement was entered into as an interest rate hedging transaction and will effectively convert \$150.0 million of floating rate debt to a fixed rate of interest based on LIBOR. The Company is required to adopt Statement No. 133 for the first quarter of 2001. The adoption of Statement No. 133 is not expected to have a material impact on our Consolidated Financial Statements.

In 1999, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin No. 101 (SAB 101), "Revenue Recognition in Financial Statements." SAB 101 summarizes guidance in applying generally accepted accounting principles to revenue recognition. The adoption of SAB 101 had no impact on our Consolidated Financial Statements.

In April 2000, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 44 (FIN 44) "Accounting for Certain Transactions Involving Stock Compensation." Among other things, FIN 44 establishes criteria to determine whether modifications to the terms of existing stock option awards will result in compensation expense being recorded. In addition, FIN 44 clarifies the criteria for determining whether a stock based plan is non-compensatory. The adoption of FIN 44 did not have a material impact on our Consolidated Financial Statements.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCUSSIONS ABOUT MARKET RISK

Our financial results are subject to risk from interest rate fluctuations on debt that carries variable interest rates. Variable rate debt outstanding under our credit agreement was approximately \$270 million at December 30, 2000. During 1998, in connection with the credit agreement requirements, we entered into an interest rate protection agreement which capped the LIBOR rate at 6.5% on \$65 million of our floating rate debt. This agreement expired in November 2000. On December 20, 2000, we purchased a two-year interest rate swap in the notional amount of \$150.0 million. This swap has an effective date of January 12, 2001 and represented a hedging transaction to effectively convert \$150.0 million of floating rate debt to a fixed rate. This fixed rate is equivalent to a LIBOR rate of 5.8075% plus the applicable margins described in our credit agreement (see note 8 to the Consolidated Financial Statements). The 90-day LIBOR rate at December 30, 2000 was 6.8125%. Based on the December 30, 2000 outstanding balances reduced by the \$150.0 million interest rate swap described above, a 0.50% change in interest rates would affect pre-tax annual results of operations by approximately \$0.6 million. We also had \$80 million of Senior Notes outstanding at December 30, 2000. These notes, which bear interest at a fixed annual rate of 9 1/4%, are not subject to risk from interest rate fluctuations.

The principal objective of our investment management activities is to maintain acceptable levels of interest rate and liquidity risk and to facilitate our funding needs. As part of our investment management, we may use additional derivative financial products such as interest rate hedges and interest rate swaps in the future.

18

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

REPORT OF INDEPENDENT ACCOUNTANTS

TO THE BOARD OF DIRECTORS AND

Edgar Filing: DUANE READE INC - Form 10-K

STOCKHOLDERS OF DUANE READE INC.

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, of stockholders' equity (deficiency) and of cash flows present fairly, in all material respects, the financial position of Duane Reade, Inc. and its subsidiaries (the "Company") at December 30, 2000 and December 25, 1999 and the results of their operations and their cash flows for the 53 week period ended December 30, 2000 and for each of the 52 week periods ended December 25, 1999 and December 26, 1998 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

PricewaterhouseCoopers LLP
New York, NY
February 16, 2001

19

DUANE READE INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	53 WEEKS ENDED DECEMBER 30, 2000	FOR THE 52 WEEKS ENDED	
	-----	DECEMBER 25, 1999	DECEMBER 1998
	-----	-----	-----
Net sales.....	\$1,000,068	\$839,771	\$587,4
Cost of sales.....	745,717	621,510	431,0
	-----	-----	-----
Gross profit.....	254,351	218,261	156,4
	-----	-----	-----
Selling, general & administrative expenses.....	155,584	135,786	94,5
Depreciation & amortization.....	23,151	21,415	14,1
Store pre-opening expenses.....	1,395	1,492	3,2
	-----	-----	-----
	180,130	158,693	112,0
	-----	-----	-----
Operating income.....	74,221	59,568	44,3
Interest expense, net.....	35,935	29,348	25,6
	-----	-----	-----
Income before income taxes.....	38,286	30,220	18,7
Income tax benefit (expense).....	(15,610)	10,471	
	-----	-----	-----
Income before extraordinary charge.....	22,676	40,691	18,7
Extraordinary charge.....	--	--	(23,6
	-----	-----	-----

Edgar Filing: DUANE READE INC - Form 10-K

Net income (loss).....	\$ 22,676	\$ 40,691	\$ (4,8
	=====	=====	=====
Per common share--basic:			
Income before extraordinary charge.....	\$ 1.28	\$ 2.38	\$ 1.
Extraordinary charge.....	--	--	(1.
	-----	-----	-----
Net income (loss).....	\$ 1.28	\$ 2.38	\$ (0.
	-----	-----	-----
Weighted average common shares outstanding.....	17,718	17,119	16,1
	=====	=====	=====
Per common share--diluted:			
Income before extraordinary charge.....	\$ 1.23	\$ 2.26	\$ 1.
Extraordinary charge.....	--	--	(1.
	-----	-----	-----
Net income (loss).....	\$ 1.23	\$ 2.26	\$ (0.
	-----	-----	-----
Weighted average common shares outstanding.....	18,424	17,971	17,5
	=====	=====	=====

The accompanying notes are an integral part of these financial statements.

20

DUANE READE INC.

CONSOLIDATED BALANCE SHEETS

(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	DECEMBER 30, 2000	DECEMBER 25, 1999
	-----	-----
ASSETS		
Current assets		
Cash.....	\$ 979	\$ 1,013
Receivables.....	48,953	38,266
Inventories.....	172,568	152,277
Deferred income taxes.....	13,023	15,427
Prepaid expenses and other current assets.....	8,770	4,107
	-----	-----
TOTAL CURRENT ASSETS.....	244,293	211,090
Property and equipment, net.....	107,883	89,958
Goodwill, net of accumulated amortization of \$31,020 and \$26,745.....	152,951	148,975
Deferred income taxes.....	8,852	19,808
Other assets.....	56,951	40,463
	-----	-----
TOTAL ASSETS.....	\$570,930	\$510,294
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable.....	\$ 47,575	\$ 50,199
Accrued interest.....	8,394	3,519
Other accrued expenses.....	19,830	25,585
Current portion of long-term debt.....	12,325	9,850
Current portion of capital lease obligations.....	1,703	1,901
	-----	-----

Edgar Filing: DUANE READE INC - Form 10-K

TOTAL CURRENT LIABILITIES.....	89,827	91,054
Long-term debt.....	337,913	326,313
Capital lease obligations, less current portion.....	1,060	2,978
Other non-current liabilities.....	27,633	23,433
	-----	-----
TOTAL LIABILITIES.....	456,433	443,778
	-----	-----
Commitments and Contingencies (Note 13)		
Stockholders' equity		
Preferred stock, \$0.01 par; authorized 5,000,000 shares; issued and outstanding: none.....	--	--
Common stock, \$0.01 par; authorized 75,000,000 shares; issued and outstanding: 18,232,339 and 17,202,955 shares.....	182	172
Paid-in capital.....	154,536	129,241
Accumulated deficit.....	(40,221)	(62,897)
	-----	-----
TOTAL STOCKHOLDERS' EQUITY.....	114,497	66,516
	-----	-----
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY.....	\$570,930	\$510,294
	=====	=====

The accompanying notes are an integral part of these financial statements.

21

DUANE READE INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(IN THOUSANDS)

	53 WEEKS ENDED	FOR THE 52 WEEKS	
	DECEMBER 30,	DECEMBER 25,	DEC
	2000	1999	
	-----	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income (loss).....	\$ 22,676	\$ 40,691	\$
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Depreciation and amortization.....	24,878	22,827	
Deferred income taxes.....	13,360	18,353	
Valuation allowance reversal.....	--	(30,843)	
Accretion of principal of zero coupon debt.....	--	--	
Extraordinary charge.....	--	--	
Other non-cash expenses.....	3,985	4,779	
Changes in operating assets and liabilities (net of effect of acquisitions):			
Receivables.....	(10,686)	(12,719)	
Inventories.....	(18,022)	(22,252)	
Accounts payable.....	3,532	1,984	
Prepaid and accrued expenses.....	(6,577)	(3,685)	
Other assets and liabilities, net.....	(11,072)	(2,247)	
	-----	-----	
NET CASH PROVIDED BY OPERATING ACTIVITIES.....	22,074	16,888	
	-----	-----	

Edgar Filing: DUANE READE INC - Form 10-K

CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of Rock Bottom assets.....	--	--
Purchase of Love's Stores and Pasteur Pharmacy.....	--	(10,332)
Proceeds from sales of assets.....	--	10,732
Capital expenditures.....	(29,750)	(37,181)
Lease acquisition and customer lists.....	(2,897)	(8,528)
	-----	-----
NET CASH USED IN INVESTING ACTIVITIES.....	(32,647)	(45,309)
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from common stock offering, net.....	--	--
Proceeds from new senior subordinated debt.....	--	--
Repayment of old term loan.....	--	--
Repayment of old revolving credit facility.....	--	--
Repayment of old senior subordinated notes.....	--	--
Repayment of zero coupon debt.....	--	--
Premiums paid on early extinguishment of debt.....	--	--
Fees and expenses related to early extinguishment of debt...	--	--
Proceeds from new term loan.....	40,000	25,000
Repayment of new term loan.....	(9,925)	(5,787)
Net borrowings from (repayments of) new revolving credit facility.....	(16,000)	12,000
Deferred financing costs.....	(2,284)	(1,494)
Proceeds from issuance of stock.....	702	928
Repayment of capital lease obligations.....	(1,954)	(2,082)
	-----	-----
NET CASH PROVIDED BY FINANCING ACTIVITIES.....	10,539	28,565
	-----	-----
Net increase (decrease) in cash.....	(34)	144
Cash at beginning of year.....	1,013	869
	-----	-----
CASH AT END OF YEAR.....	\$ 979	\$ 1,013
	=====	=====
SUPPLEMENTARY DISCLOSURES OF CASH FLOW INFORMATION:		
Cash paid for interest.....	\$ 29,079	\$ 27,971
Cash paid for taxes on income.....	\$ 1,467	\$ 1,587
Acquisitions using common stock.....	\$ 24,601	\$ 2,109

(1) Includes \$52,741 of accretion of Zero Coupon Notes from September 1992 through February 1998, which was repaid in connection with the Company's Refinancing Plan in February 1998.

The accompanying notes are an integral part of these financial statements.

22

DUANE READE INC.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIENCY)

(DOLLARS IN THOUSANDS)

PREFERRED STOCK		COMMON-STOCK		PAID-IN CAPITAL	ACCUMULATE DEFICIT
SHARES	AMOUNT \$	SHARES	AMOUNT \$		
-----	-----	-----	-----	-----	-----

Edgar Filing: DUANE READE INC - Form 10-K

Balance, December 27, 1997.....	--	--	10,260,577	\$103	\$ 24,563	\$ (98,775
Common stock offering.....	--	--	6,700,000	67	101,539	--
Common stock issued for exercise of stock options.....	--	--	24,980	--	105	--
Net loss (1).....	--	--	--	--	--	(4,813

Balance, December 26, 1998.....	--	--	16,985,557	170	126,207	(103,588
Common stock issued for exercise of stock options.....	--	--	134,953	1	926	--
for acquisitions.....	--	--	82,445	1	2,108	--
Net income (1).....	--	--	--	--	--	40,691

Balance, December 25, 1999.....	--	--	17,202,955	172	129,241	(62,897
Common stock issued for exercise of stock options.....	--	--	80,912	1	703	--
for acquisitions.....	--	--	948,472	9	24,592	--
Net income (1).....	--	--	--	--	--	22,676

Balance, December 30, 2000.....	--	--	18,232,339	\$182	\$154,536	\$ (40,221
=====						

(1) The Company has no comprehensive income other than its net income/loss and, therefore, comprehensive income is equal to the net income/loss in each of the three years presented.

The accompanying notes are an integral part of these financial statements.

23

DUANE READE INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Duane Reade Inc. (the "Company") was formed on June 16, 1992. The Company and a wholly owned subsidiary, DRI I Inc. ("DRI"), are general partners in Duane Reade, which operates retail drugstores (172 at December 30, 2000) in the New York metropolitan area.

During June 1997, the Company entered into a recapitalization agreement (the "Agreement") with its stockholders ("Stockholders") and DLJ Merchant Banking Partners II, L.P. ("DLJMBP II") and certain of its affiliates (the "DLJ Entities") as investors ("Investors"). The Agreement provided for (i) the purchase by Investors from the Stockholders of substantially all their stock holdings in the Company, (ii) a conversion of all of the outstanding shares of the Company into a newly authorized class of Class B common stock and (iii) the creation of a new authorized class of preferred stock which will carry the rights and preferences granted by the Company's board of directors when issued.

Shares were converted as follows:

Edgar Filing: DUANE READE INC - Form 10-K

PRIOR CLASS -----	APPROXIMATE CONVERSION RATE -----
Common and Common Class A.....	28/1
Common Class P and Common Class P-1.....	355/1

In addition, because of the change in control, the Company was obligated to and made offers to repurchase all outstanding 12% Senior Notes due 2002 (the "12% Senior Notes") and 15% Zero Coupon Notes due 2004 (the "Zero Coupon Notes") at 101% of the principal amount or accreted value thereof, respectively. Such offers expired on September 12, 1997. The Company repurchased an aggregate of \$107,000 principal amount of 12% Senior Notes and \$9,000 of Zero Coupon Notes pursuant to the offers.

On January 14, 1998, the Company effected an 8.326 reverse stock split of its common stock. All references to common stock amounts, shares and per share data included herein have been adjusted to give retroactive effect to such reverse stock split.

In February 1998, the Company successfully completed an initial public offering of its stock which was part of a plan to refinance all of the Company's existing indebtedness in order to enhance the Company's financial flexibility.

Significant accounting policies followed in the preparation of the Consolidated Financial Statements are as follows:

PRINCIPLES OF CONSOLIDATION: The Consolidated Financial Statements include the accounts of the Company and its subsidiaries. All significant intercompany transactions and balances have been eliminated. Certain prior year amounts have been reclassified to conform to the current year presentation.

The Company has no assets or operations other than its investment in its subsidiary guarantors. Accordingly, the Consolidated Financial Statements present the combined assets and operations of the subsidiary guarantors.

REPORTING YEAR: The fiscal year for the Company is the 52 or 53 week reporting period ending on the last Saturday in December. The 2000 fiscal year contains 53 weeks, while the 1999 and 1998 fiscal years contain 52 weeks.

RECEIVABLES: Receivables consist primarily of amounts due from various insurance companies and governmental agencies under third party payment plans for prescription sales and amounts due from

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
 vendors, a majority of which relate to promotional programs. The Company has not provided an allowance for doubtful accounts as its historical write-offs have been immaterial. The Company reflects promotional allowances from vendors as a reduction of cost of sales or advertising expense, when such advertising or promotions have been completed and the related allowances have been earned. The carrying value of the Company's receivables approximates fair value given the short-term maturity of these financial instruments.

Edgar Filing: DUANE READE INC - Form 10-K

INVENTORIES AND COST OF SALES: During the third quarter of 1998, the Company changed its inventory costing method from the last-in, first-out retail dollar value method (LIFO) to the first-in, first-out (FIFO) method. The effect of this change was immaterial to the accompanying financial statements. Inventories are stated at the lower of cost or market. When appropriate, provision is made for obsolete, slow-moving or damaged inventory. In 1998, the Company entered into an arrangement with a pharmaceutical distributor whereby prescription drug inventory was shipped directly to the Company's stores, with payment due only when inventory was sold. On November 19, 1999 the Company terminated this arrangement and entered into a new arrangement with a different pharmaceutical distributor, its primary supplier of pharmaceutical products. Under the new arrangement, prescription drug inventory continues to be shipped directly to the Company's stores. Such inventory is accounted for as consigned merchandise and is not recorded on the Company's balance sheet. As of December 30, 2000 and December 25, 1999, the cost of such consignment inventory was approximately \$30 million. Cost of sales includes distribution and occupancy costs.

PROPERTY AND EQUIPMENT: Property and equipment are stated at cost. Depreciation and amortization are provided using the straight-line method over estimated useful lives of assets as follows:

Buildings and improvements...	30 years
Furniture, fixtures and equipment.....	5-10 years
Computer equipment.....	5-7 years
Leasehold improvements.....	Life of lease or, if shorter, remaining asset life

OTHER ASSETS: Deferred financing costs which arose in connection with the Credit Agreement and the Senior Subordinated Notes due 2008 are amortized using the interest method, over the term of the debt.

Pharmacy file and lease acquisition costs are amortized over seven years and the remaining life of the lease, respectively.

Systems development costs, consisting principally of external consultants software application development costs relating to the new management information systems, are amortized using the straight-line method over a period of seven years.

INTANGIBLE ASSETS: Goodwill is amortized on the straight-line method over 40 years. The carrying values of goodwill, identifiable intangibles and long lived fixed assets are periodically reviewed and evaluated by the Company when events and circumstances indicate that the carrying amount of these assets may not be recoverable. This evaluation is based on the expected future undiscounted operating cash flows of the related assets. Should such evaluations result in the Company concluding that the carrying amount of goodwill or other identifiable intangibles or fixed assets has been impaired, an appropriate write-down would be recorded.

25

DUANE READE INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

REVENUE RECOGNITION: The Company recognizes revenues from the sale of merchandise at the time that the merchandise is sold.

Edgar Filing: DUANE READE INC - Form 10-K

ADVERTISING EXPENSES: Costs incurred to produce media advertising are charged to expense when the advertising takes place.

PRE-OPENING EXPENSES: Store pre-opening costs, other than capital expenditures, are expensed when incurred.

INCOME TAXES: Income taxes are accounted for under the liability method prescribed by Statement of Financial Accounting Standards No. 109. Deferred tax assets and liabilities are determined based on the difference between book and tax bases of the respective assets and liabilities as well as for the deferred tax effects of tax credit carryforwards. Deferred tax assets and liabilities are measured using the enacted tax rates expected to apply to taxable income in the years in which these temporary differences are expected to be recovered or settled. Valuation allowances are established when management determines that it is more likely than not that a deferred tax asset will not be realized.

RECENTLY ISSUED ACCOUNTING STANDARDS: FASB Statement No. 133 "Accounting for Derivative Instruments and Hedging Activities" requires that derivative instruments such as options, forward contracts and swaps be recorded as assets and liabilities at fair value and provides guidance for recognition of changes in fair value depending on the reason for holding the derivative. On December 20, 2000, the Company entered into a two-year interest rate swap agreement in the notional amount of \$150.0 million, with an effective date of January 12, 2001. The agreement was entered into as an interest rate hedging transaction and will effectively convert \$150.0 million of floating rate debt to a fixed rate of interest based on LIBOR. The Company is required to adopt Statement No. 133 for the first quarter of 2001. The adoption of Statement No. 133 is not expected to have a material impact on our Consolidated Financial Statements.

In 1999, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin No. 101 (SAB 101), "Revenue Recognition in Financial Statements." SAB 101 summarizes guidance in applying generally accepted accounting principles to revenue recognition. The adoption of SAB 101 had no impact on our Consolidated Financial Statements.

In April 2000, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 44 (FIN 44) "Accounting for Certain Transactions Involving Stock Compensation." Among other things, FIN 44 establishes criteria to determine whether modifications to the terms of existing stock options awards will result in compensation expense being recorded. In addition, FIN 44 clarifies the criteria for determining whether a stock based plan is non-compensatory. The adoption of FIN 44 did not have a material impact on our Consolidated Financial Statements.

USE OF ESTIMATES: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, costs and expenses during the reporting period. Actual results could differ from those estimates.

NET INCOME (LOSS) PER COMMON SHARE: Basic earnings (loss) per share is computed based on the weighted average number of common shares outstanding during the period. Diluted earnings per share gives effect

Edgar Filing: DUANE READE INC - Form 10-K

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
to all dilutive potential common shares outstanding during the period. Dilutive potential common shares include shares issuable upon exercise of the Company's stock options.

2. REFINANCING PLAN AND INITIAL PUBLIC OFFERING

In February 1998, the Company successfully completed an initial public offering of its stock which was part of a plan to refinance all of the Company's existing indebtedness (the "Refinancing Plan") in order to enhance the Company's financial flexibility to pursue growth opportunities and implement capital improvements. The Refinancing Plan resulted in a reduction in the Company's overall indebtedness, a simplification of the Company's capital structure and access to additional borrowings. The principal components of the Refinancing Plan were: (i) the sale by the Company of 6.7 million shares of common stock for net proceeds of approximately \$102 million; (ii) the execution of a new secured credit agreement (the "Credit Agreement") which provided for borrowings up to approximately \$160 million (\$130 million of term loans and up to \$30 million of revolving loans); (iii) the issuance of \$80 million in aggregate principal amount of the Company's 9 1/4% Senior Subordinated Notes due 2008 (the "Senior Notes") for net proceeds of approximately \$77 million (the "Notes Offering"); (iv) the repayment of all outstanding borrowings under the Company's former credit agreement (the "Former Credit Agreement"); (v) the redemption of the Company's outstanding Zero Coupon Notes; and (vi) the redemption of the Company's outstanding 12% Senior Notes. The interest rates under the Credit Agreement are approximately the same as interest rates under the Former Credit Agreement.

3. ACQUISITIONS

During 2000, the Company purchased a portion of the operating assets (five stores including inventory and leases) of Value Drugstores, a chain of drug stores operating 10 stores in the New York metropolitan area. The purchase price of \$10.8 million was paid through the issuance of common stock. The transaction was accounted for as a purchase, with the purchase price being allocated to inventory (\$0.7 million), property (\$0.2 million), identifiable intangibles (\$1.5 million) and goodwill (\$8.6 million) net of reserves for expenses and liabilities assumed (\$0.2 million). The operations of the acquired Value Drug stores have been included in the consolidated statement of income from the date of acquisition and did not have a material effect on the reported results of operations or financial position of the Company.

During 1999, the Company purchased a portion of the operating assets (six stores including inventory and leases) of Love's Pharmacies, a chain of drug stores operating 17 stores in New York City and substantially all of the assets of a Pasteur Drug Store (one store including inventory and lease). The aggregate purchase price paid for the two acquisitions was \$15.3 million, and was allocated to inventory (\$1.8 million), property and equipment (\$0.1 million), identifiable intangibles (\$1.4 million) and goodwill (\$12.4 million) net of reserves for expenses and liabilities assumed (\$0.4 million). The operations of the acquired Love's and Pasteur stores have been included in the consolidated statement of income from the date of acquisition and did not have a material effect on the reported results of operations or financial position of the Company.

On September 11, 1998, the Company purchased substantially all of the operating assets (including inventory and leases) of Rock Bottom Stores, Inc., a health and beauty aid retailer operating 38 stores primarily in the outer boroughs of New York City (the "Rock Bottom Acquisition"). Ten stores acquired as part of the acquisition were originally designated for sale or closure as of

Edgar Filing: DUANE READE INC - Form 10-K

December 26, 1998. These stores were operated for a period of time after the acquisition. Since the acquisition, six of the stores were sold

DUANE READE INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

3. ACQUISITIONS (CONTINUED)

with no resultant gain or loss. One of the stores was turned back to the landlord and the Company was released from the lease obligation, one of the stores was taken for municipal use in a condemnation proceeding and the Company was released from the lease obligation, one of the stores has been subleased, and the remaining store is still being operated. The results of the operations of these ten stores were not included in the Company's operating statements through September, 1999 (one year after acquisition). Their results, including the proceeds from asset sales, were included in goodwill which, during the 1999 fiscal year, resulted in an increase in goodwill of \$1.3 million. The one store remaining in operation has been included in the results of operations since September, 1999.

The operating results of the Rock Bottom stores to be retained have been included in the consolidated statement of income from the date of acquisition. The unaudited pro forma results below assume the acquisition occurred as of December 28, 1997 (in thousands, except per share amounts).

	53 WEEKS ENDED DECEMBER 30, 2000 HISTORICAL	FOR THE 52 WEEKS ENDED	
		DECEMBER 25, 1999 HISTORICAL	DECEMBER 1998 PROFOR
			(UNAUDIT
Net sales.....	\$1,000,068	\$839,771	\$725,0
Operating income.....	\$ 74,221	\$ 59,568	\$ 49,4
Income before extraordinary charge.....	\$ 22,676	\$ 40,691	\$ 19,4
Extraordinary charge, net of income taxes of \$0.....	--	--	(23,6
Net income (loss).....	\$ 22,676	\$ 40,691	\$ (4,1
Per common share--Basic			
Income before extraordinary charge.....	\$ 1.28	\$ 2.38	\$ 1.
Extraordinary charge.....	--	--	(1.
Net income (loss).....	\$ 1.28	\$ 2.38	\$ (0.
Per common share--Diluted			
Income before extraordinary charge.....	\$ 1.23	\$ 2.26	\$ 1.
Extraordinary charge.....	--	--	(1.
Net income (loss).....	\$ 1.23	\$ 2.26	\$ (0.

Edgar Filing: DUANE READE INC - Form 10-K

In management's opinion, the unaudited pro forma combined results are not necessarily indicative of the actual results that would have occurred had the acquisition been consummated at the beginning of fiscal 1998 or of future results of the combined operations under the ownership and management of the Company.

During 2000, the Company acquired the pharmacy files of 13 independent pharmacies (excluding the Value Drug acquisition) for \$3.4 million. Such acquisitions are recorded as additions to customer lists and amortized over 7 years. During 1999, the Company acquired the pharmacy files of 11 independent pharmacies (excluding the Love's and Pasteur acquisitions) for total consideration of \$2.9 million.

28

DUANE READE INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

3. ACQUISITIONS (CONTINUED)

Total consideration for the purchase of a portion of the Value Drug Stores chain and individual store acquisitions paid through the issuance of common stock amounted to \$24.6 million in 2000. Acquisitions of drug stores through the issuance of common stock amounted to \$2.1 million in 1999.

4. RECEIVABLES

Receivables are summarized as follows (in thousands):

	DECEMBER 30, 2000	DECEMBER 25, 1999
	-----	-----
Third party pharmacy plans.....	\$21,453	\$18,233
Due from vendors.....	19,793	17,027
Credit cards and other receivables.....	7,707	3,006
	-----	-----
	\$48,953	\$38,266
	=====	=====

5. PROPERTY AND EQUIPMENT

Property and equipment are summarized as follows (in thousands):

	DECEMBER 30, 2000	DECEMBER 25, 1999
	-----	-----
Furniture, fixtures and equipment.....	\$ 76,325	\$ 64,742
Leasehold improvements including construction in progress.....	56,715	40,741
Property under capital leases.....	12,079	12,079
	-----	-----
	145,119	117,562
Less accumulated depreciation and amortization.....	37,236	27,604
	-----	-----
	\$107,883	\$ 89,958

Edgar Filing: DUANE READE INC - Form 10-K

=====

Depreciation expense totaled \$12,942, \$10,885 and \$7,037 in fiscal years 2000, 1999 and 1998, respectively.

29

DUANE READE INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

6. OTHER ASSETS

Other assets are summarized as follows (in thousands):

	DECEMBER 30, 2000	DECEMBER 25, 1999
	-----	-----
Lease acquisition costs (net of accumulated amortization of \$4,696 and \$2,614).....	\$23,897	\$14,171
Customer lists (net of accumulated amortization of \$5,322 and \$3,451).....	11,748	9,095
Deferred financing costs (net of accumulated amortization of \$4,338 and \$2,608).....	6,398	5,845
Systems and integration costs (net of accumulated amortization of \$7,911 and \$6,196).....	3,405	5,120
Other.....	11,503	6,232
	-----	-----
	\$56,951	\$40,463
	=====	=====

Included in other assets are notes receivable from executives in the amount of \$3,095 at December 30, 2000 and \$2,622 at December 25, 1999. Also included in other assets are lease related security deposits and the cash surrender value of executive life insurance policies.

7. OTHER ACCRUED EXPENSES

Other accrued expenses are summarized as follows (in thousands):

	DECEMBER 30, 2000	DECEMBER 25, 1999
	-----	-----
Accrued payroll.....	6,235	\$ 7,533
Insurance related claims costs.....	2,410	2,030
Sales tax payable.....	1,860	3,342
Expense payables.....	1,710	3,754
Other.....	7,615	8,926
	-----	-----
	\$19,830	\$25,585
	=====	=====

8. DEBT

Edgar Filing: DUANE READE INC - Form 10-K

Long-term debt is summarized as follows (in thousands):

	DECEMBER 30, 2000	DECEMBER 25, 1999
	-----	-----
Term loan facility.....	\$257,738	\$227,663
Revolving credit facility.....	12,500	28,500
9 1/4% Senior Subordinated Notes due February 15, 2008.....	80,000	80,000
	-----	-----
	350,238	336,163
Less-Current portion.....	12,325	9,850
	-----	-----
	\$337,913	\$326,313
	=====	=====

30

DUANE READE INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

8. DEBT (CONTINUED)

CREDIT AGREEMENT: In February 1998, in connection with the Refinancing Plan (Note 2), the Company entered into the Credit Agreement with an affiliate of the DLJ Entities and various financial institutions providing for term loans of \$130 million and a revolving credit facility of \$30 million. At that time, the Credit Agreement was comprised of (i) a revolving credit facility of up to \$30 million, which included borrowing capacity available for letters of credit and for same-day notice swingline loans, (ii) Tranche A term loans of \$50 million and (iii) Tranche B term loans of \$80 million. The proceeds of loans under the Credit Agreement were used to fund the Company's working capital needs, capital expenditures and other general corporate purposes, including the issuance of letters of credit.

On August 14, 1998, in connection with the Rock Bottom acquisition, (see note 3), the Credit Agreement was amended to allow for increased Tranche C term loan borrowings of \$10 million. On September 11, 1998, also in connection with the Rock Bottom Acquisition, the Credit Agreement was amended and restated to increase Tranche C term loans by \$70 million, bringing the total permitted borrowings to \$240 million (\$210 million of term loans and up to \$30 million of revolving loans). Proceeds from the additional term loan were used for the \$64.9 million purchase price and for additional working capital needs and capital expenditures in connection with the acquisition.

On March 17, 1999 the Credit Agreement was amended and restated to increase available borrowings by \$35 million, bringing total permitted borrowings under the Credit Agreement to \$275 million (\$235 million of term loans and \$40 million of revolving loans). On December 16, 1999 the Credit Agreement was amended to increase permitted revolving loan borrowings to \$60 million, of which \$40 million was made available to the Company at December 25, 1999.

On January 7, 2000 and February 11, 2000 available revolver borrowings were increased by \$6.0 million and \$4.0 million respectively, bringing total available revolver borrowings to \$50 million.

On March 17, 2000, the Credit Agreement was amended and restated to permit

Edgar Filing: DUANE READE INC - Form 10-K

available term loan borrowings to increase by up to \$30 million of which \$10 million was made available. In addition, available revolver borrowings were increased by \$5 million, bringing total available borrowings under the Credit Agreement to \$300 million (\$245 million of term loans and \$55 million of revolver loans).

On October 30, 2000, the remaining \$20 million resulting from the March 17, 2000 Credit Agreement restatement was made available, increasing total term loan borrowing to \$265 million. On October 31, 2000, the Credit Agreement was restated to allow for an additional \$20 million of term loan borrowing, of which \$10 million was made available. This increased total available borrowings to \$330 million (\$275 million of term loans and \$55 million of revolver loans.)

As of December 30, 2000, borrowings outstanding under the revolving credit facility were \$12.5 million (classified as a noncurrent liability); in addition, \$0.8 million in letters of credit had been issued. The revolving credit facility expires on February 15, 2004, and the term loan agreement expires on February 15, 2006.

31

DUANE READE INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

8. DEBT (CONTINUED)

At December 30, 2000, the aggregate maturities of debt are as follows (dollars in thousands):

2001.....	\$ 12,325
2002.....	12,250
2003.....	14,250
2004.....	75,800
2005.....	121,500
Thereafter.....	114,113

	\$350,238
	=====

The weighted average interest rates on all borrowings under the Credit Agreement at December 30, 2000 and December 25, 1999 were 9.5% and 8.7%, respectively.

Borrowings under the Credit Agreement bear interest annually, at the Company's option, at a rate based on either (i) an "Alternate Base Rate" (defined as, generally, the higher of the Federal Funds Rate, as published by the Federal Reserve Bank of New York, plus 0.5%, or the administrative agent's prime lending rate) plus the applicable base rate margin of (a) in the case of Tranche A term loans or revolving credit loans, 0.75%; (b) in the case of Tranche B term loans, 2.00%; (c) in the case of Tranche C term loans, 2.00%; or (ii) a reserve-adjusted "LIBO" rate, plus the applicable LIBO rate margin of (x) in the case of Tranche A term loans or revolving credit loans, 1.75%; (y) in the case of Tranche B term loans, 3.00%; (z) in the case of Tranche C term loans, 3.00%. In addition, the Company must pay a fee on the face amount of each letter of credit outstanding at a rate equal to the applicable LIBO margin for revolving credit loans.

Borrowings under the Credit Agreement are guaranteed by, and collateralized by a pledge of all of the capital stock and assets of, the Company's

Edgar Filing: DUANE READE INC - Form 10-K

subsidiaries.

The Credit Agreement contains various covenants that limit or restrict, among other things, subject to certain exceptions, capital expenditures, the incurrence of indebtedness, the creation of liens, transactions with affiliates, restricted payments, investments and acquisitions, mergers, consolidations, dissolutions, asset sales, dividends, distributions, and certain other transactions and business activities by the Company.

Financial performance covenants include interest coverage, leverage ratios, minimum net worth requirements and fixed charge coverage. At December 30, 2000, the Company was in compliance with all financial performance covenants.

9 1/4% SENIOR SUBORDINATED NOTES DUE FEBRUARY 15, 2008: In connection with the Refinancing Plan (see Note 2) the Company issued \$80 million aggregate principal amount of Senior Notes, which bear interest at a rate of 9 1/4% per annum, payable semi-annually in arrears on each February 15 and August 15 beginning on August 15, 1998. The Senior Notes will mature on February 15, 2008. The Senior Notes represent senior subordinated unsecured obligations of the Company. The Company's payment obligations under the Senior Notes are guaranteed on a senior subordinated basis by all of the Company's present and future subsidiaries.

Prior to February 15, 2001 the Company was permitted to redeem up to 35% of the Senior Notes at a redemption price of 109.25% of the principal amount thereof, plus accrued and unpaid interest, if any. The Company did not redeem any of the Senior Notes. At any time on or after February 15, 2003, the Senior

32

DUANE READE INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

8. DEBT (CONTINUED)

Notes are redeemable at the option of the Company, in whole or in part, at a redemption price of 104.625% of the principal amount thereof declining ratably to par on February 15, 2006.

The indenture governing the Senior Notes (the "Senior Note Indenture") provides that, in the event of a Change of Control (as defined in the Senior Note Indenture) of the Company, the Company is required to make an offer to purchase in cash all or any part of the outstanding Senior Notes at a price of 101% of the aggregate principal amount thereof plus accrued and unpaid interest thereon to the date of repurchase.

The Senior Note Indenture contains restrictive covenants that, among other things, impose limitations on the ability of the Company and its subsidiaries (i) to incur additional indebtedness, (ii) to merge, consolidate or sell or dispose of all or substantially all of its assets, (iii) to issue certain preferred stock, pay cash dividends or make other distributions on account of the Company's equity interests, repurchase equity interests or subordinated indebtedness and make certain other restricted payments, (iv) to create certain liens, (v) to enter into transactions with affiliates and (vi) to sell assets.

9. CAPITAL LEASE OBLIGATIONS

As of December 30, 2000, the present value of capital lease obligations was \$2.8 million. Such obligations are payable in monthly installments and bear interest at an average rate of 10.8%. At December 30, 2000 the aggregate maturities of capitalized lease obligations are as follows (dollars in thousands):

Edgar Filing: DUANE READE INC - Form 10-K

2001.....	\$1,703
2002.....	983
2003.....	77

	\$2,763
	=====

There was no property acquired under capital lease financing during the 53 weeks ended December 30, 2000. Property acquired under capital lease financing was \$945,000 and \$35,000 during the fiscal years ended December 25, 1999 and December 26, 1998, respectively.

10. PREFERRED STOCK

The Company's authorized preferred stock, par value \$.01 per share, consists of 5,000,000 shares of which no shares were issued or outstanding at December 30, 2000.

The Company's Board of Directors has the authority, without further action of the shareholders of the Company, to issue shares of preferred stock in one or more series and to fix or determine the designations, preferences, rights and any qualifications, limitations or restrictions on the shares of each such series thereof, including the dividend rights, dividend rates, conversion rights, voting rights, terms of redemption (including sinking fund provisions), redemption price or prices, liquidation preferences, and the number of shares constituting any series.

The Company's Board of Directors, without shareholder approval, can issue preferred stock with voting and conversion rights that could adversely affect the voting power of holders of common stock. The issuance of preferred stock, while providing desirable flexibility in connection with possible acquisitions and other corporate purposes, may have the effect of discouraging, delaying, or preventing a change in control of the Company.

DUANE READE INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

11. COMMON STOCK

The Company's authorized common stock, par value \$.01 per share, consists of 75,000,000 shares of which 18,232,339 shares were issued and outstanding at December 30, 2000.

Holders of the common stock are entitled to one vote for each share held of record on all matters submitted to a vote of stockholders. The issued and outstanding shares of common stock are validly issued, fully paid and nonassessable. Subject to the rights of the holders of any shares of preferred stock, the holders of outstanding shares of common stock are entitled to receive dividends out of assets legally available therefor at such times and in such amounts as the board of directors may from time to time determine. The shares of common stock are not redeemable or convertible, and the holders thereof have no preemptive or subscription rights to purchase any securities of the Company.

Upon liquidation, dissolution or winding up of the Company, the holders of shares of common stock are entitled to receive on a pro rata basis the assets of the Company which are legally available for distribution, after payment of all

Edgar Filing: DUANE READE INC - Form 10-K

debts and other liabilities and subject to the preferential rights of any holders of preferred stock.

12. INCOME TAXES

The income tax provision (benefit) for the 53 weeks ended December 30, 2000 and the 52 weeks ended December 25, 1999 consists of the following:

	53 WEEKS ENDED DECEMBER 30, 2000	52 WEEKS ENDED DECEMBER 25, 1999
	-----	-----
Current:		
Federal.....	\$ 981	\$ 787
State & local.....	1,269	1,232
Deferred:		
Federal.....	11,966	11,045
State & local.....	1,394	7,308
Valuation reserve reversal.....	--	(30,843)
	-----	-----
	\$15,610	\$ (10,471)
	=====	=====

The Company did not record a provision for income taxes during the 52 weeks ended December 26, 1998, due to the fact that it had no taxable income.

Deferred tax assets and liabilities are determined based on the difference between book and tax bases of the respective assets and liabilities at December 30, 2000 and December 25, 1999 and are summarized as follows (in thousands):

	DECEMBER 30, 2000	DECEMBER 25, 1999
	-----	-----
Inventories.....	(\$2,999)	(\$4,269)
Gross deferred tax liabilities.....	(2,999)	(4,269)
Deferred rent.....	7,631	6,496
Other.....	7,549	3,749
Net operating loss carryforward.....	9,694	29,259
	-----	-----
Gross deferred tax assets.....	24,874	39,504
	-----	-----

Edgar Filing: DUANE READE INC - Form 10-K

	DECEMBER 30, 2000 -----	DECEMBER 25, 1999 -----
Net deferred tax assets.....	\$21,875 =====	\$35,235 =====

At December 30, 2000, the Company had net operating losses ("NOLs") aggregating \$22.5 million, which may be used to reduce future taxable income of the Company through 2018. Due to a change in control, all of the existing NOLs are subject to an annual utilization limit of \$8.5 million in 2001 and \$5.1 million thereafter through 2007.

As of December 26, 1998, management concluded that realization of the deferred tax assets was not more likely than not and a valuation allowance of \$53.0 million was recorded. During the 52 weeks ended December 25, 1999, the valuation allowance was reduced by \$18.3 million related to deferred tax assets. Such reduction resulted in an \$8.5 million reduction of goodwill (relating to NOLs arising in 1992) and the recognition of a tax benefit of \$9.8 million. As of December 25, 1999, based upon the Company's performance and projections of future earnings, management concluded that realization of the remaining deferred tax assets was more likely than not and accordingly reversed the remaining valuation allowance, resulting in reduction of goodwill by \$13.7 million (relating to NOLs arising in 1992) and the recognition of a tax benefit of \$21.0 million.

The provision for income taxes for the 53 weeks ended December 30, 2000 and the 52 weeks ended December 25, 1999 and December 26, 1998 differs from the amounts of income tax determined by applying the applicable U.S. statutory federal income tax rate to pretax income (loss) as a result of the following (in thousands):

	FOR THE 53 WEEKS ENDED -----		FOR THE 52 WEEKS ENDED -----		
	DECEMBER 30, 2000		DECEMBER 25, 1999		DECEMBER 26, 1998
	-----	-----	-----	-----	-----
Pretax accounting income (loss).....	\$38,286	100.0%	\$ 30,220	100.0%	\$ (4,813)
Statutory rate.....	13,400	35.0	10,577	35.0	(1,685)
State and local taxes, net of federal tax benefit.....	1,753	4.6	4,253	14.1	(89)
Goodwill amortization.....	1,065	2.8	1,218	4.0	1,292
Net operating losses not utilized.....	--	--	--	--	350
Nondeductible interest expense.....	--	--	--	--	101
Employment tax credits.....	(814)	(2.1)	--	--	--
Other.....	206	0.5	35	0.1	31
Change in rate (1).....	--	--	4,289	14.2	--
Reversal of valuation allowance.....	--	--	(30,843)	(102.0)	--
Income tax expense (benefit)....	\$15,610 =====	40.8% =====	\$ (10,471) =====	(34.6)% =====	\$ -- =====

 (1) Principally due to permanent differences between book and taxable income relative to the structure of the Company.

35

DUANE READE INC.
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

13. COMMITMENTS AND CONTINGENCIES

LEASES: Duane Reade leases all of its store facilities under operating lease agreements expiring on various dates through the year 2024. In addition to minimum rentals, certain leases provide for annual increases based upon real estate tax increases, maintenance cost increases and inflation. Five stores have additional rent obligations calculated based upon sales in excess of specified amounts. Rent expense for the fiscal years ended December 30, 2000, December 25, 1999 and December 26, 1998 was \$69,685,000, \$59,535,000 and \$40,538,000, respectively.

Minimum annual rentals under non-cancellable operating leases at December 30, 2000 (including obligations under new store leases entered into but not opened as of December 30, 2000) are as follows (in thousands):

2001.....	\$ 74,045
2002.....	75,162
2003.....	73,724
2004.....	70,804
2005.....	70,371
2006 to 2010.....	299,495
2011 to 2015.....	167,788
2016 to 2020.....	30,356
2021 to 2024.....	2,016

Total.....	\$863,761
	=====

LITIGATION: The Company is involved in routine legal matters incidental to its business. In the opinion of management, the ultimate resolution of such matters will not have a material adverse effect on the Company's financial position, results of operations or cash flows. In addition, the Company is currently party to arbitration proceedings arising out of disputes over the purchase price with respect to the Rock Bottom acquisition. The Company believes that the ultimate outcome of these actions will not have a material adverse effect on the financial position, results of operations or cash flows of the Company.

MANAGEMENT AGREEMENTS: The Company has employment agreements with several of its executives providing, among other things, for employment terms of up to three years. Pursuant to the terms of such employment and related agreements, the Company may be obligated for certain compensation and benefits in the event of termination.

COMMITMENTS: The Company has established a Supplemental Executive Retirement Plan ("SERP") which presently covers only its Chairman and CEO ("the Chairman"). Such SERP provides for vesting over a twenty-year period. However,

Edgar Filing: DUANE READE INC - Form 10-K

if the Chairman's employment is terminated without cause, as defined, or if the Chairman resigns with cause, as defined, such vesting becomes immediate, in which event the Company would be liable to the Chairman (in addition to amounts accrued in the financial statements) in the amount of approximately \$790,000.

The Company is subject to a loan agreement between the Company, certain of the DLJ Entities and an executive of the Company whereby the Company has an obligation to assume a \$600,000 loan made to said executive, should certain of the DLJ Entities elect. At December 30, 2000, the DLJ Entities have not exercised such election (see Note 16 to Consolidated Financial Statements).

36

DUANE READE INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

14. BENEFIT PLANS

On October 12, 1992, the Company adopted the 1992 Stock Option Plan of Duane Reade Holding Corp. (the "Plan"). Under the Plan, a committee designated by the Board of Directors to administer the Plan (the "Committee") may grant, to executives and other key employees of the Company, nonqualified stock options to purchase up to an aggregate of 510,757 shares of common stock of the Company at an exercise price fixed by the Committee. The options are exercisable at such time or times as the Committee determines at or subsequent to grant. The term of the options set by the Committee shall not exceed 10 years. The plan has been frozen with respect to future grants.

At December 30, 2000, there were outstanding nonqualified stock options to purchase up to an aggregate of 506,994 shares of common stock (including 364,530 options granted outside the Plan), all of which are vested.

Changes in options outstanding (including options granted outside the Plan) during 2000, 1999 and 1998 are summarized as follows:

	OPTION PRICE PER SHARE				TOT OPTI
	\$0.58	\$7.34- 12.77	\$29.37	\$40.86	
Options outstanding, December 27, 1997....	485,403	95,336	27,234	27,234	635
Options exercised.....	(16,746)	(8,234)	--	--	(24)
Options cancelled.....	(1,099)	(1,099)	(9,333)	(9,333)	(20)
Options outstanding and exercisable, December 26, 1998.....	467,558	86,003	17,901	17,901	589
Options exercised.....	(44,159)	(9,609)	(1,373)	--	(55)
Options cancelled.....	--	--	--	--	--
Options outstanding and exercisable, December 25, 1999.....	423,399	76,394	16,528	17,901	534
Options exercised.....	(17,046)	(4,692)	--	--	(21)
Options cancelled.....	--	--	(2,745)	(2,745)	(5)
Options outstanding and exercisable, December 30, 2000.....	406,353	71,702	13,783	15,156	506
Weighted average remaining life of outstanding options.....	5.3 years	6.1 years	3.2 years	3.2 years	5.3 y

Edgar Filing: DUANE READE INC - Form 10-K

37

DUANE READE INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

14. BENEFIT PLANS (CONTINUED)

During 1997, the Company adopted an Equity Participation Plan, as amended, which provides 1,971,181 options for shares of common stock of the Company to be granted to employees, consultants and non-employee directors of the Company if the Company meets specific performance targets. At December 30, 2000, options for 1,957,587 shares have been granted (net of options for 69,678 shares that have been cancelled) to employees and certain non-employee directors. Under the plan, shares granted to employees vest 20% on each of the first through fifth anniversaries of the issue date, with some options subject to accelerated vesting if certain EBITDA targets are achieved.

Changes in options outstanding under the Equity Participation Plan during 2000, 1999 and 1998 are summarized as follows:

	OPTION PRICE PER SHARE			
	\$8.33	\$16.50	\$21.24- \$29.38	\$31.39- \$39.24
Options outstanding, December 27, 1997.....	1,019,284	--	--	--
Options granted.....	--	143,000	40,000	40,000
Options cancelled.....	(13,512)	--	--	--
Options outstanding, December 26, 1998.....	1,005,772	143,000	40,000	40,000
Options granted.....	--	--	596,981	4,000
Options exercised.....	(71,612)	(7,200)	(1,000)	--
Options cancelled.....	(6,081)	(6,400)	(6,577)	--
Options outstanding, December 25, 1999.....	928,079	129,400	629,404	44,000
Options granted.....	--	--	184,000	--
Options exercised.....	(43,473)	(14,502)	(1,200)	--
Options cancelled.....	--	(20,000)	(17,108)	--
Options outstanding, December 30, 2000.....	884,606	94,898	795,096	44,000
Weighted average remaining life of outstanding options.....	6.5 years	7.1 years	8.4 years	7.9 years
Options exercisable at December 26, 1998.....	609,000	--	10,000	--
Options exercisable at December 25, 1999.....	928,079	25,880	7,000	8,000
Options exercisable at December 30, 2000.....	884,606	37,959	129,884	16,800

As permitted, the Company applies Accounting Principles Board Opinion No. 25 and related interpretations in accounting for its stock-based compensation plans. Had compensation cost for the Company's stock-based compensation plan been determined based on the fair value at the grant dates for awards under the Plan, consistent with the alternative method of Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation," the pro forma decrease in the Company's net income for the 53 weeks ended December 30, 2000 would have been \$2,875,000. The pro forma decrease in the Company's net income for the 52 weeks ended December 25, 1999 and pro

Edgar Filing: DUANE READE INC - Form 10-K

forma increase in the Company's net loss for the 52 weeks ended December 26, 1998 would have been \$2,470,000 and \$420,000, respectively. The pro forma compensation expense for stock options has been estimated using the Black-Scholes option pricing model with the following assumptions: dividend yield of 0%, expected volatility of 50.0% in 2000, 50.0% in 1999 and 50.0% in 1998, risk free interest rates of 6.6% in 2000, 6.6% in 1999 and a range from 4.16% to 5.79% in 1998 and an expected term of 8 years. These pro forma disclosures may not be representative of the effects on reported net income for future years since options vest over several years and options granted prior to fiscal 1995 are not considered.

38

DUANE READE INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

14. BENEFIT PLANS (CONTINUED)

The Company maintains an employee savings plan pursuant to Section 401(k) (the "401(k) Plan") of the Internal Revenue Code ("IRC") which covers substantially all non-union employees. Eligible participating employees may contribute up to 10% of their pretax salaries, subject to certain IRC limitations. The 401(k) Plan, as amended, provides for employer matching contributions at the discretion of the Company (to a maximum of 1% of pretax salaries) and has a feature under which the Company may contribute additional discretionary amounts for all eligible employees. During the 53 weeks ended December 30, 2000 and the 52 weeks ended December 25, 1999, the Company funded \$107,000 and \$59,000 of employer matching contributions for the 1999 and 1998 plan years, respectively. At December 30, 2000, the Company had accrued \$226,000 for the employer matching contribution related to the 2000 plan year.

Duane Reade is under contract with local unions to contribute to multi-employer pension and welfare benefit plans for certain of its employees. For the fiscal years ended December 30, 2000, December 25, 1999 and December 26, 1998, contributions to such plans were \$9,885,000, \$10,159,000 and \$8,658,000, respectively.

15. EXTRAORDINARY CHARGE

During the 52 weeks ended December 26, 1998, as a result of the completion of the Refinancing Plan, the Company incurred a \$23.6 million extraordinary charge due to the early extinguishment of debt. The extraordinary charge included redemption premiums on the Senior Notes and Zero Coupon Notes of approximately \$11.5 million, accelerated amortization of deferred financing costs and other transaction expenses of approximately \$8.1 million, and accelerated accretion of Zero Coupon Notes to the indenture stated value of approximately \$4.0 million.

16. RELATED PARTY TRANSACTIONS

In 1992, the Company and the then principal stockholder of the Company (who has subsequently sold most of its shares, see Note 1) entered into a professional services agreement whereby consulting, advisory, financial and other services were provided at the Company's request, for a five year term. During the fiscal years ended December 30, 2000, December 25, 1999 and December 26, 1998, such fees aggregated approximately \$0.2 million, \$0.4 million and \$1.0 million, respectively.

On February 13, 1998, the Company entered into the Credit Agreement (see Note 8), for which DLJ Funding acted as the manager and syndication agent. In connection with the Credit Agreement, DLJ Funding received a customary funding fee of approximately \$1.9 million. On September 11, 1998, the Credit Agreement was amended and restated for which DLJ Funding acted as the manager and

Edgar Filing: DUANE READE INC - Form 10-K

syndication agent and for which DLJ Funding received a customary funding fee of approximately \$1.8 million. On March 17, 1999 and again on December 16, 1999 the Credit Agreement was amended and restated for which DLJ Funding acted as the manager and syndication agent and for which DLJ received a customary funding fee of \$0.7 million. On March 17, 2000 and again on October 31, 2000 the Credit Agreement was amended and restated for which DLJ Funding acted as the manager and syndication agent and for which DLJ received a customary funding fee of \$1.5 million.

DLJ (an affiliate of the DLJ Entities) acted as financial advisor to the Company in connection with the structuring of the Recapitalization and received customary fees for such services of approximately \$3.5 million and reimbursement for reasonable out-of-pocket expenses, and affiliates of DLJ received standby commitment fees of approximately \$1.2 million in connection with change of control offers for the Zero Coupon Notes and the 12% Senior Notes, which were required as a result of the Recapitalization.

39

DUANE READE INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

16. RELATED PARTY TRANSACTIONS (CONTINUED)

The Company agreed to indemnify DLJ in connection with its acting as financial advisor. In addition, as lead underwriter, DLJ received its pro rata portion of the underwriter's compensation for consummation of the Offering, which was approximately \$4.3 million. DLJ also served as sole underwriter in connection with the Offering of the Company's Senior Notes and received an estimated \$2.4 million of underwriting compensation payable in connection therewith. In addition, the DLJ Entities sold 1,091,658 additional shares of common stock in the Offering pursuant to the exercise by the underwriters of an over-allotment option, and the total net proceeds to such DLJ Entities were approximately \$16.8 million.

On November 9, 1998, upon unanimous approval of the Board of Directors of the Company, the Company extended a \$2.0 million loan to the Company's Chief Executive Officer (the "CEO Loan"). For so long as the Credit Agreement is outstanding, the CEO Loan bears interest at the rate of interest paid by the Company on its revolving loans outstanding under the Credit Agreement. Thereafter, the CEO Loan will bear interest at LIBOR plus 300 basis points. The CEO Loan becomes due upon the earliest to occur of (i) the termination of the executive's employment with the Company, (ii) the termination of the executive's employment agreement with the Company, (iii) any sale by the executive of 15% or more of the Company's common stock held by the executive or (iv) November 9, 2003.

The Company is subject to a loan agreement between the Company, certain of the DLJ Entities and the Company's Chief Executive Officer ("Executive") whereby the Company has an obligation to assume a \$600,000 loan made to the Executive should certain of the DLJ Entities elect. At December 30, 2000, the DLJ Entities have not exercised such election. During 1999, as approved by the Board of Directors, the Company paid \$200,000 of the original principal amount of \$1,000,000 under the loan agreement to the DLJ entities, as well as \$97,314 in interest. The Executive has entered into a separate promissory note dated June 7, 1999 with the Company for the amount of the total Company payment of \$297,314. On December 30, 1999 the Company made an additional payment of \$200,000 to the DLJ Entities on the remaining balance of \$800,000 as well as \$78,583 in interest. The Executive has entered into a separate promissory note dated December 30, 1999 with the Company for the amount of the total Company payment of \$278,583. On January 10, 2001 the Company made an additional payment of \$200,000 to the DLJ Entities on the remaining balance of \$600,000 as well as \$59,666 in interest. The Executive has entered into a separate promissory note

Edgar Filing: DUANE READE INC - Form 10-K

dated January 10, 2001 with the Company for the amount of the total Company payment of \$259,666. The terms of these promissory notes require the executive to repay the principal amount of the notes and all accrued interest in full on December 19, 2002. Interest accrues on these notes at the federal mid-term rate in effect within 30 days after the payment by the Company to the Executive of any incentive bonus. Under the Executive's employment contract, interest on these notes will be forgiven by the Company if certain EBITDA targets are achieved.

40

DUANE READE INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

17. INCOME (LOSS) PER COMMON SHARE

The following table sets forth the computation of income (loss) per common share for the periods presented (in thousands, except per share amounts):

	53 WEEKS ENDED DECEMBER 30, 2000	FOR THE 52 W DECEMBER 25, 1999
Income before extraordinary charge.....	\$ 22,676	\$40,691
Extraordinary charge.....	--	--
Net income (loss).....	\$ 22,676	\$40,691
Weighted average number of common shares outstanding during the period-basic.....	17,718	17,119
Dilutive potential securities.....	706	852
Weighted average number of shares outstanding-diluted.....	18,424	17,971
Per common share-basic		
Income before extraordinary charge.....	\$ 1.28	\$ 2.38
Extraordinary charge.....	--	--
Net income (loss).....	\$ 1.28	\$ 2.38
Per common share-diluted		
Income before extraordinary charge.....	\$ 1.23	\$ 2.26
Extraordinary charge.....	--	--
Net income (loss).....	\$ 1.23	\$ 2.26

Options to purchase 223,035 shares of common stock were not included in the computation of diluted earnings per share for the 53 weeks ended December 30, 2000 because the options' exercise prices were greater than the average market price of the Common Shares.

41

DUANE READE INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Edgar Filing: DUANE READE INC - Form 10-K

18. SELECTED QUARTERLY INFORMATION (UNAUDITED)

QUARTER -----	DECEMBER 30, 2000 -----	DECEMBER 25, 1999 -----
	IN THOUSANDS, EXCEPT PER SHARE AMOUNTS	
SALES		
First.....	\$ 226,276	\$190,364
Second.....	243,549	208,675
Third.....	242,978	211,085
Fourth.....	287,265	229,647
	-----	-----
Year.....	\$1,000,068	\$839,771
	=====	=====
GROSS PROFIT		
First.....	\$ 54,647	\$ 45,956
Second.....	60,430	52,219
Third.....	64,687	56,096
Fourth.....	74,587	63,990
	-----	-----
Year.....	\$ 254,351	\$218,261
	=====	=====
NET INCOME		
First.....	\$ 1,926	\$ 2,036
Second.....	4,973	5,067
Third.....	6,226	7,260
Fourth.....	9,551	26,328 (1)
	-----	-----
Year.....	\$ 22,676	\$ 40,691
	=====	=====
NET INCOME PER COMMON SHARE (BASIC)		
First.....	\$ 0.11	\$ 0.12
Second.....	0.28	0.30
Third.....	0.35	0.42
Fourth.....	0.53	1.53
Year.....	1.28	2.38
NET INCOME PER COMMON SHARE (DILUTED)		
First.....	\$ 0.11	\$ 0.11
Second.....	0.27	0.28
Third.....	0.34	0.39
Fourth.....	0.51	1.47
Year.....	1.23	2.26

(1) Includes a tax benefit of \$13.9 million due to the reversal of a \$30.8 million deferred tax asset valuation reserve.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

Edgar Filing: DUANE READE INC - Form 10-K

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information contained under the headings "Election of Directors," "Executive Officers and Key Employees" and "Other Business for Meeting-Compliance with Section 16(a) of the Securities Exchange Act of 1934" in our Proxy Statement for the Annual Meeting of Stockholders scheduled to be held on May 14, 2001 to be filed with the Securities and Exchange Commission on or before April 14, 2001 is incorporated in this report by reference with respect to each of our directors and the executive officers who are not also directors of the Company.

ITEM 11. EXECUTIVE COMPENSATION

The information contained under the headings "Director Compensation," "Executive Compensation" and "Report of Compensation Committee" of our 2001 Proxy Statement is incorporated in this report by reference with respect to our chief executive officer, our four other most highly compensated executive officers and our directors.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information contained under the heading "Security Ownership of Certain Beneficial Owners and Management" of the 2001 Proxy Statement is incorporated in this report by reference with respect to certain beneficial owners, the directors and management.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information contained under the heading "Certain Relationships and Related Transactions" of the 2001 Proxy Statement is incorporated in this report by reference.

43

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

(a) The following documents are filed as a part of this report:

- (i) Financial Statements
- (ii) Exhibits:

EXHIBIT NO. -----	DESCRIPTION -----
3.1(i)	Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1(i) to the Common Stock S-1).
3.1(ii)	Form of Amended and Restated Bylaws of the Company (incorporated by reference to Exhibit 3.1(i) to the Common Stock S-1).
3.2(i)	Certificate of Incorporation of DRI I Inc. (incorporated by reference to Exhibit 3.2(i) to the S-1 with respect to the Company's 9 1/4% Senior Subordinated Notes due 2008 (the

Edgar Filing: DUANE READE INC - Form 10-K

"Notes S-1"))).

- 3.2(ii) By-laws of DRI I Inc. (incorporated by reference to Exhibit 3.2(ii) of the Notes S-1).
- 3.3 Second Amended and Restated Partnership Agreement of Duane Reade. (incorporated by reference to Exhibit 3.3 of the Notes S-1).
- 3.4(i) Certificate of Incorporation of Duane Reade International, Inc. (incorporated by reference to Exhibit 3.4(i) to the 1999 10-K).
- 3.4(ii) Bylaws of Duane Reade International, Inc. (incorporated by reference to Exhibit 3.4(ii) to the 1999 10-K).
- 3.5(i) Certificate of Incorporation of Duane Reade Realty, Inc. (incorporated by reference to Exhibit 3.5(i) to the 1999 10-K).
- 3.5(ii) Bylaws of Duane Reade Realty, Inc. (incorporated by reference to Exhibit 3.5(ii) to the 1999 10-K).
- 4.1 Form of Indenture (incorporated by reference to Exhibit 4.1 of the Notes S-1).
- 10.1 Duane Reade Inc. 1997 Equity Participation Plan (incorporated by reference to Exhibit 10.1 to the Company's Form S-1 registration Statement (File No. 333-41239), the "Common Stock S-1").
- 10.2 Duane Reade Inc. Holding Corp. 1992 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 to the Common Stock S-1).
- 10.3 Employment Agreement, dated as of October 27, 1997, between the Company and Anthony J. Cuti (incorporated by reference to Exhibit 10.3 to the Common Stock S-1).
- 10.4 Employment Agreement, dated as of February 22, 1993, as amended, between the Company and Gary Charboneau (incorporated by reference to Exhibit 10.4 to the Common Stock S-1).
- 10.5 Employment Agreement, dated as of April 10, 1995, as amended, between Duane Reade and Jerry M. Ray (incorporated by reference to Exhibit 10.5 to the Common Stock S-1).
- 10.6 Employment Letter Agreement, dated as of October 9, 1996, between Duane Reade and Joseph Lacko (incorporated by reference to Exhibit 10.6 to the Common Stock S-1).
- 10.7 Employment Letter Agreement, dated as of February 12, 1997, between the Company and William Tennant (incorporated by reference to Exhibit 10.7 to the Common Stock S-1).

Edgar Filing: DUANE READE INC - Form 10-K

EXHIBIT NO. -----	DESCRIPTION -----
10.8	Agreement, dated as of November 22, 1996, as amended, between Duane Reade and Drug, Chemical, Cosmetic, Plastics and Affiliated Industries Warehouse Employees Local 815 (incorporated by reference to Exhibit 10.8 to the Common Stock S-1).
10.9	Agreement, dated July 16, 1992, as amended, between Duane Reade and Allied Trades Council (incorporated by reference to Exhibit 10.9 to the Common Stock S-1).
10.10	Stockholders and Registration Rights Agreement, dated as of June 18, 1997, among the Company, DLJMB Funding II, Inc., DLJ Merchant Banking Partners II, L.P., DLJ Diversified Partners, L.P., DLJ First ESC L.L.C., DLJ Offshore Partners, II, C.V., DLJ EAB Partners, L.P., UK Investment Plan 1997 Partners, Bankers Trust New York Corporation, Conac & Co., Muico & Co., Roton & Co., Putnam High Yield Trust, PaineWebber Managed Investment Trust on behalf of PaineWebber High Income Fund, USL Capital Corporation, Pearlman Family Partners, The Marion Trust, Bruce L. Weitz, BCIP Associates, BCIP Trust Associates, L.P., Tyler Capital Fund L.P., Tyler International, L.P.-II, and Tyler Massachusetts, L.P. (incorporated by reference to Exhibit 10.13 to the Common Stock S-1).
10.11	Amended and Restated Partnership Security Agreement, dated as of September 11, 1998, among Duane Reade Inc. and DRI I Inc. and Fleet National Bank, as Administrative Agent (incorporated by reference to Exhibit 10.15 to the Company's Current Report on Form 8-K dated September 24, 1998).
10.12	Amended and Restated Borrower Security Agreement, dated as of September 11, 1998 between Duane Reade and Fleet National Bank as Administrative Agent (incorporated by reference to Exhibit 10.16 to the Company's Current Report on Form 8-K dated September 24, 1998).
10.13	Amended and Restated Holdings Pledge Agreement, dated as of September 11, 1998, among Duane Reade Inc. and Fleet National Bank, as Administrative Agent (incorporated by reference to Exhibit 10.17 to the Company's Current Report on Form 8-K dated September 24, 1998).
10.14	Promissory Note, dated as of November 9, 1998, between the Company and Anthony J. Cuti (incorporated by reference to Exhibit 10.17 to the 1998 10-K).
10.15	Employment Letter, dated June 10, 1999, between the Company and John K. Henry (incorporated by reference to Exhibit 10.18 to the 1999 10-K).
10.16	Promissory Note, dated as of June 7, 1999, between the Company and Anthony J. Cuti (incorporated by reference to Exhibit 10.19 to the 1999 10-K).
10.17	Promissory Note, dated as of December 30, 1999, between the Company and Anthony J. Cuti (incorporated by reference to Exhibit 10.20 to the 1999 10-K).

Edgar Filing: DUANE READE INC - Form 10-K

- 10.18 Third Amended and Restated Credit Agreement dated as of March 17, 2000 among Duane Reade, as the Borrower, Duane Reade Inc. and DRI I Inc. as the parent Guarantors, Various Financial Institutions set forth therein, as the Lenders, DLJ Capital Funding Inc. as the Syndication Agent for the Lenders and Credit Lyonnais New York Branch, as the Documentation Agent for the Lenders (incorporated by reference to Exhibit 10.21 to the 1999 10-K).
- 10.19 Amendment Agreement to Credit Agreement, dated as of March 17, 2000 among Duane Reade, Duane Reade Inc., DRI I Inc., Various Financial Institutions as Lenders, DLJ Capital Funding, Inc. as Syndication Agent, Fleet National Bank, as Administrative Agent and Credit Lyonnais New York Branch, as Documentation Agent (incorporated by reference to Exhibit 10.22 to the 1999 10-K).

45

EXHIBIT NO. -----	DESCRIPTION -----
10.20	First Amendment to Employment Agreement dated March 13, 2000 between the Company and Anthony J. Cuti (incorporated by reference to Exhibit 10.23 to the 1999 10-K).
10.21	Agreement, dated April 1, 1999, between Duane Reade and Local 340A/340B, New York (incorporated by reference to Exhibit 10.21 to the Company's Quarterly Report on Form 10-Q for the period ended September 23, 2000).
10.22	First Amendment to Third Amended and Restated Credit Agreement, dated as of September 5, 2000 by and among Duane Reade, each designated Guarantor, Duane Reade Inc., DRI I Inc., DLJ Capital Funding, Inc. as Syndication Agent and Fleet National Bank as Administrative Agent (incorporated by reference to Exhibit 10.22 to the Company's Quarterly Report on Form 10-Q for the period ended September 23, 2000).
10.23	Second Amendment to Third Amended and Restated Credit Agreement, dated as of October 31, 2000 among Duane Reade, Duane Reade Inc., DRI I Inc., Various Financial Institutions as Lenders, DLJ Capital Funding, Inc. as Syndication Agent, Fleet National Bank as Administrative Agent and Credit Lyonnais New York Branch as Documentation Agent (incorporated by reference to Exhibit 10.23 to the Company's Quarterly Report on Form 10-Q for the period ended September 23, 2000).
10.24*	Promissory Note, dated as of January 10, 2001, between the Company and Anthony J. Cuti.
21.1	Subsidiaries of the Company

* Filed herewith.

Edgar Filing: DUANE READE INC - Form 10-K

- (b) Reports on Form 8-K: None.
- (c) Financial Statement Schedules: None

Schedules for which provision is made in the applicable accounting regulations of the Commission are either not required under the related instructions, are inapplicable or not material, or the information called for thereby is otherwise included in the financial statements and therefore has been omitted.

46

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 28, 2001

DUANE READE INC.
(Registrant)

By: /s/ JOHN K. HENRY

Name: John K. Henry
Title: Senior Vice President and
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant in the capacities indicated on March 28, 2001:

SIGNATURES -----	TITLES -----
/s/ ANTHONY J. CUTI ----- Anthony J. Cuti	President and Chief Executive Officer and Director (Principal Executive Officer)
/s/ JOHN K. HENRY ----- John K. Henry	Senior Vice President and Chief Financial Officer (Principal Accounting and Financial Officer)
/s/ NICOLE S. ARNABOLDI ----- Nicole S. Arnaboldi	Director
/s/ DAVID L. JAFFE ----- David L. Jaffe	Director
/s/ DAVID W. JOHNSON	

Edgar Filing: DUANE READE INC - Form 10-K

----- David W. Johnson	Director
/s/ CARL M. PRADELLI ----- Carl M. Pradelli	Director
/s/ KEVIN ROBERG ----- Kevin Roberg	Director
/s/ WILLIAM SIMON ----- William Simon	Director

47

SIGNATURES

Pursuant to the requirements of Section 13 or Section 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 28, 2001

DRI I INC.

By: /s/ JOHN K. HENRY

Name: John K. Henry
Title: Senior Vice President and
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on March 28, 2001 by the following persons in the capacities indicated with respect to DRI I Inc.:

SIGNATURE -----	CAPACITY -----
/s/ ANTHONY J. CUTI ----- Anthony J. Cuti	President and Chief Executive Officer and Director (Principal Executive Officer)
/s/ JOHN K. HENRY ----- John K. Henry	Senior Vice President and Chief Financial Officer (Principal Accounting and Financial Officer)
/s/ NICOLE S. ARNABOLDI ----- Nicole S. Arnaboldi	Director
/s/ DAVID L. JAFFE ----- David L. Jaffe	Director

Edgar Filing: DUANE READE INC - Form 10-K

48

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 28, 2001

DRI I INC., A GENERAL PARTNER

DUANE READE INC.

By: /s/ JOHN K. HENRY

By: /s/ JOHN K. HENRY

 Name: John K. Henry
 Title: Senior Vice President and
 Chief Financial Officer

 Name: John K. Henry
 Title: Senior Vice President and
 Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on March 28, 2001 by the following persons in the capacities indicated with respect to Duane Reade Inc. and DRI I Inc., the general partners of Duane Reade, on behalf of Duane Reade:

SIGNATURE -----	CAPACITY -----
/s/ ANTHONY J. CUTI ----- Anthony J. Cuti	President and Chief Executive Officer and Director (Principal Executive Officer)
/s/ JOHN K. HENRY ----- John K. Henry	Senior Vice President and Chief Financial Officer (Principal Accounting and Financial Officer)
/s/ NICOLE S. ARNABOLDI ----- Nicole S. Arnaboldi	Director
/s/ DAVID L. JAFFE ----- David L. Jaffe	Director
/s/ DAVID W. JOHNSON ----- David W. Johnson	Director*
/s/ CARL M. PRADELLI ----- Carl M. Pradelli	Director*
/s/ KEVIN ROBERG ----- Kevin Roberg	Director*
/s/ WILLIAM SIMON ----- William Simon	Director*

Edgar Filing: DUANE READE INC - Form 10-K

William Simon

* Duane Reade Inc. only

49

SIGNATURES

Pursuant to the requirements of Section 13 or Section 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 28, 2001

DUANE READE REALTY INC.

By: /s/ JOHN K. HENRY

Name: John K. Henry
Title: Senior Vice President and
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on March 28, 2001 by the following persons in the capacities indicated with respect to Duane Reade Realty Inc.:

SIGNATURE

CAPACITY

/s/ ANTHONY J. CUTI

Anthony J. Cuti

President and Chief Executive Officer and
Director
(Principal Executive Officer)

/s/ JOHN K. HENRY

John K. Henry

Senior Vice President and Chief Financial
Officer (Principal Accounting and Financial
Officer)

/s/ NICOLE S. ARNABOLDI

Nicole S. Arnaboldi

Director

/s/ DAVID L. JAFFE

David L. Jaffe

Director

50

SIGNATURES

Pursuant to the requirements of Section 13 or Section 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to

Edgar Filing: DUANE READE INC - Form 10-K

be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 28, 2001

DUANE READE INTERNATIONAL INC.

By: /s/ JOHN K. HENRY

Name: John K. Henry
Title: Senior Vice President and
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on March 28, 2001 by the following persons in the capacities indicated with respect to Duane Reade International Inc.:

SIGNATURE -----	CAPACITY -----
/s/ ANTHONY J. CUTI ----- Anthony J. Cuti	President and Chief Executive Officer and Director (Principal Executive Officer)
/s/ JOHN K. HENRY ----- John K. Henry	Senior Vice President and Chief Financial Officer (Principal Accounting and Execut Officer)
/s/ GARY CHARBONEAU ----- Gary Charboneau	Senior Vice President and Director
/s/ WILLIAM J. TENNANT ----- William J. Tennant	Senior Vice President and Director