

ROPER INDUSTRIES INC /DE/
Form 10-Q
November 09, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2006.
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____.

Commission File Number 1-12273

ROPER INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

51-0263969
(I.R.S. Employer Identification No.)

2160 Satellite Blvd., Suite 200
Duluth, Georgia
(Address of principal executive offices)

30097
(Zip Code)

(770) 495-5100
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark if the registrant is a shell company (as defined in Rule 12-b2 of the Act). Yes No

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The number of shares outstanding of the Registrant's common stock as of November 3, 2006 was approximately 87,193,402.

ROPER INDUSTRIES, INC.

REPORT ON FORM 10-Q FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2006

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Roper Industries, Inc. and Subsidiaries
Condensed Consolidated Statements of Earnings (unaudited)
(in thousands, except per share data)

| | <u>Three months ended</u> <u>September 30,</u> | | <u>Nine months ended</u> <u>September 30,</u> | |
|--|---|-------------|--|--------------|
| | <u>2006</u> | <u>2005</u> | <u>2006</u> | <u>2005</u> |
| Net sales | \$ 427,217 | \$ 365,164 | \$ 1,235,250 | \$ 1,060,565 |
| Cost of sales | 208,967 | 180,407 | 609,720 | 533,242 |
| Gross profit | 218,250 | 184,757 | 625,530 | 527,323 |
| Selling, general and administrative expenses | 130,730 | 114,981 | 385,142 | 343,291 |
| Income from operations | 87,520 | 69,776 | 240,388 | 184,032 |
| Interest expense | 11,066 | 11,437 | 33,178 | 32,771 |
| Other income | 267 | 867 | 108 | 1,110 |
| Earnings before income taxes | 76,721 | 59,206 | 207,318 | 152,371 |
| Income taxes | 25,907 | 20,012 | 70,725 | 49,604 |

Roper Industries, Inc. and Subsidiaries Condensed Consolidated Statements of Earnings (unaudited) (in thousands),

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| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|-------------|------------------------------------|-------------|
| | | | | |
| Net earnings | \$ 50,814 | \$ 39,194 | \$ 136,593 | \$ 102,767 |
| Net earnings per share: | | | | |
| Basic | \$ 0.58 | \$ 0.46 | \$ 1.58 | \$ 1.20 |
| Diluted | 0.56 | 0.45 | 1.51 | 1.18 |
| Weighted average common shares outstanding: | | | | |
| Basic | 87,050 | 85,431 | 86,679 | 85,380 |
| Diluted | 90,963 | 87,096 | 90,640 | 86,896 |
| Dividends declared per common share | \$ 0.058750 | \$ 0.053125 | \$ 0.176250 | \$ 0.159375 |

See accompanying notes to condensed consolidated financial statements.

Roper Industries, Inc. and Subsidiaries
Condensed Consolidated Balance Sheets (unaudited)
(in thousands)

| | September 30, 2006 | December 31, 2005 |
|--|-----------------------|----------------------|
| ASSETS: | | |
| Cash and cash equivalents | \$ 40,878 | \$ 53,116 |
| Accounts receivable, net | 304,385 | 257,210 |
| Inventories | 161,616 | 131,838 |
| Deferred taxes | 19,827 | 19,145 |
| Other current assets | 48,548 | 36,898 |
| Total current assets | 575,254 | 498,207 |
| Property, plant and equipment, net | 103,234 | 97,462 |
| Goodwill | 1,436,161 | 1,353,712 |
| Other intangible assets, net | 496,609 | 501,365 |
| Deferred taxes | 25,323 | 25,852 |
| Other noncurrent assets | 43,297 | 45,708 |
| Total assets | \$ 2,679,878 | \$ 2,522,306 |
| LIABILITIES AND STOCKHOLDERS' EQUITY: | | |
| Accounts payable | \$ 91,076 | \$ 71,693 |
| Accrued liabilities | 148,532 | 142,835 |
| Income taxes payable | 13,478 | 14,718 |
| Deferred taxes | 2,362 | 3,066 |
| Current portion of long-term debt | 291,458 | 273,313 |
| Total current liabilities | 546,906 | 505,625 |
| Long-term debt | 564,072 | 620,958 |
| Deferred taxes | 127,139 | 124,202 |
| Other liabilities | 22,282 | 21,733 |
| Total liabilities | 1,260,399 | 1,272,518 |
| Commitments and contingencies | | |

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| | September 30, 2006 | December 31, 2005 |
|--|-----------------------------|-----------------------------|
| | <u> </u> | <u> </u> |
| Common stock | 895 | 883 |
| Additional paid-in capital | 699,220 | 685,450 |
| Unearned compensation on restricted stock | -- | (15,128) |
| Retained earnings | 670,873 | 549,603 |
| Accumulated other comprehensive earnings | 70,958 | 51,731 |
| Treasury stock | (22,467) | (22,751) |
| | <u> </u> | <u> </u> |
| Total stockholders' equity | 1,419,479 | 1,249,788 |
| | <u> </u> | <u> </u> |
| Total liabilities and stockholders' equity | \$ 2,679,878 | \$ 2,522,306 |
| | <u> </u> | <u> </u> |

See accompanying notes to condensed consolidated financial statements.

Roper Industries, Inc. and Subsidiaries
Condensed Consolidated Statements of Cash Flows (unaudited)
(in thousands)

| | Nine months ended September 30, | |
|--|------------------------------------|-----------------------------|
| | 2006 | 2005 |
| | <u> </u> | <u> </u> |
| Cash flows from operating activities: | | |
| Net earnings | \$ 136,593 | \$ 102,767 |
| Depreciation | 21,632 | 20,791 |
| Amortization | 38,694 | 32,036 |
| Income Taxes | (770) | 35,092 |
| Other, net | (42,616) | (14,761) |
| | <u> </u> | <u> </u> |
| Cash provided by operating activities | 153,533 | 175,925 |
| | <u> </u> | <u> </u> |
| Cash flows from investing activities: | | |
| Business acquisitions, net of cash acquired | (103,394) | (181,086) |
| Capital expenditures | (23,547) | (16,059) |
| Other, net | (1,383) | (1,014) |
| | <u> </u> | <u> </u> |
| Cash used by investing activities | (128,324) | (198,159) |
| | <u> </u> | <u> </u> |
| Cash flows from financing activities: | | |
| Term note payments | (24,563) | (24,563) |
| Debt borrowings/(payments), net | (19,293) | 2,547 |
| Dividends | (15,291) | (13,593) |
| Excess windfall tax benefit | 5,051 | -- |
| Proceeds from exercise of stock options | 13,257 | 11,168 |
| Other, net | 1,191 | 1,956 |
| | <u> </u> | <u> </u> |
| Cash used by financing activities | (39,648) | (22,485) |
| | <u> </u> | <u> </u> |
| Effect of foreign currency exchange rate changes on cash | 2,201 | (5,604) |
| | <u> </u> | <u> </u> |
| Net decrease in cash and cash equivalents | (12,238) | (50,323) |
| | <u> </u> | <u> </u> |
| Cash and cash equivalents, beginning of period | 53,116 | 129,419 |

| | Nine months ended September 30, | |
|--|------------------------------------|-----------|
| | _____ | _____ |
| Cash and cash equivalents, end of period | \$ 40,878 | \$ 79,096 |

See accompanying notes to condensed consolidated financial statements.

Roper Industries, Inc. and Subsidiaries
Condensed Consolidated Statements of Changes in Stockholders' Equity (unaudited)
(in thousands)

| | Common stock | Additional paid-in capital | Unearned compensation on restricted stock | Retained earnings | Accumulated other comprehensive earnings | Treasury stock | Total |
|--|-----------------|----------------------------------|---|----------------------|---|-------------------|--------------|
| | _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| Balances at December 31, 2005 | \$ 883 | \$ 685,450 | \$ (15,128) | \$ 549,603 | \$ 51,731 | \$ (22,751) | \$ 1,249,788 |
| Reclassification due to change in accounting principle (Note 3) | -- | (15,128) | 15,128 | -- | -- | -- | -- |
| Net earnings | -- | -- | -- | 136,593 | -- | -- | 136,593 |
| Stock option exercises | 7 | 13,250 | -- | -- | -- | -- | 13,257 |
| Treasury stock transactions | -- | 915 | -- | -- | -- | 284 | 1,199 |
| Currency translation adjustments, net of tax | -- | -- | -- | -- | 19,431 | -- | 19,431 |
| Reduction in unrealized gain on derivative, shown net of \$(110) tax | -- | -- | -- | -- | (204) | -- | (204) |
| Stock option and ESPP compensation | -- | 2,886 | -- | -- | -- | -- | 2,886 |
| Restricted stock grants and compensation | 5 | 6,631 | -- | -- | -- | -- | 6,636 |
| Stock option tax benefit | -- | 5,216 | -- | -- | -- | -- | 5,216 |
| Dividends declared | -- | -- | -- | (15,323) | -- | -- | (15,323) |
| | _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| Balances at September 30, 2006 | \$ 895 | \$ 699,220 | \$ -- | \$ 670,873 | \$ 70,958 | \$ (22,467) | \$ 1,419,479 |

See accompanying notes to condensed consolidated financial statements.

Roper Industries, Inc. and Subsidiaries
Notes to Condensed Consolidated Financial Statements (unaudited)
September 30, 2006

1. Basis of Presentation

The accompanying condensed consolidated financial statements for the three-month and nine-month periods ended September 30, 2006 and 2005 are unaudited. In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments, which include only normal recurring adjustments, necessary to state fairly the financial position, results of operations and cash flows of Roper Industries, Inc. and its subsidiaries (Roper or the Company) for all periods presented.

During the quarter ended March 31, 2006, Roper consolidated the number of reporting segments from five to four, reflecting the continued implementation of its market-focus strategy. Roper's four segments are: Industrial Technology, Energy Systems and Controls, Scientific and Industrial Imaging and RF Technology. All prior year comparisons have been restated to conform to the current year presentation.

Roper's management has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP). Actual results could differ from those estimates.

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The results of operations for the three month and nine month periods ended September 30, 2006 are not necessarily indicative of the results to be expected for the full year. You should read these unaudited condensed consolidated financial statements in conjunction with Roper's consolidated financial statements and the notes thereto included in its 2005 Annual Report on Form 10-K filed with the Securities and Exchange Commission.

On July 27, 2005, the Company declared a two-for-one split of its common stock. The split was effected in the form of a 100% stock dividend paid on August 26, 2005 to shareholders of record at the end of business on August 12, 2005. All historical weighted average share and per share amounts and all references to stock compensation data and market prices of the Company's common stock for all periods presented have been adjusted to reflect this two-for-one stock split.

2. Earnings Per Share

Basic earnings per share were calculated using net earnings and the weighted average number of shares of common stock outstanding during the respective period. Diluted earnings per share were calculated using net earnings and the weighted average number of shares of common stock and potential common stock outstanding during the respective period. For the three and nine month periods ending September 30, 2006 there were 60,000 outstanding stock options that were not included in the determination of diluted earnings per share because doing so would have been antidilutive. Potentially dilutive common stock consisted of stock options, restricted stock awards and the premium over the conversion price on our senior subordinated convertible notes based upon the trading price of the Company's common stock. The effects of potential common stock were determined using the treasury stock method (in thousands).

| | Three months ended September 30, | | Nine months ended September 30, | |
|---------------------------------------|-------------------------------------|--------|------------------------------------|--------|
| | 2006 | 2005 | 2006 | 2005 |
| Basic shares outstanding | 87,050 | 85,431 | 86,679 | 85,380 |
| Effect of potential common stock | | | | |
| Common stock awards | 1,793 | 1,665 | 1,852 | 1,516 |
| Senior subordinated convertible notes | 2,120 | -- | 2,109 | -- |
| | 90,963 | 87,096 | 90,640 | 86,896 |
| Diluted shares outstanding | 90,963 | 87,096 | 90,640 | 86,896 |

3. Stock Based Compensation

Effective January 1, 2006, the Company adopted the provisions of Statement of Financial Accounting Standards No. 123R (SFAS 123(R)),

Share-Based Payment, which requires the measurement and recognition of compensation expense for all share-based payment awards to employees and directors based on estimated fair values. SFAS 123(R) supersedes the Company's previous accounting methodology using the intrinsic value method under Accounting Principles Board Opinion No. 25 (APB 25), Accounting for Stock Issued to Employees. Under the intrinsic value method, no share-based compensation expense related to stock option awards granted to employees had been recognized in the Company's Consolidated Statements of Earnings, as all stock option awards granted under the plans had an exercise price equal to or greater than the market value of the common stock on the date of the grant.

The Company adopted SFAS 123(R) using the modified prospective transition method. Under this transition method, compensation expense recognized during the nine months ended September 30, 2006 included: (a) compensation expense for all share-based awards granted prior to, but not yet vested, as of December 31, 2005, based on the grant date fair value estimated in accordance with the original provisions of SFAS 123, and (b) compensation expense for all share-based awards granted subsequent to December 31, 2005, based on the grant date fair value estimated in accordance with the provisions of SFAS 123(R). In accordance with the modified prospective transition method, the Company's Consolidated Financial Statements for prior periods have not been restated to reflect the impact of SFAS 123(R).

On November 10, 2005 the Financial Accounting Standards Board (FASB) issued FASB Staff Position No. FAS 123(R)-3, Transition Election Related to Accounting for Tax Effects of Share-Based Payment Awards. The Company has elected to adopt the alternative transition method provided in the FASB Staff Position for calculating the tax effects of share-based compensation pursuant to SFAS 123(R). The alternative transition method includes simplified methods to establish the beginning balance of the additional paid-in capital pool (APIC Pool) related to the tax effects of employee share-based compensation, and to determine the subsequent impact on the APIC Pool and Consolidated Statements of Cash Flows of the tax effects of employee and director share-based awards that are outstanding upon adoption of SFAS 123(R).

Roper has stock-based compensation plans available to grant incentive stock options, nonqualified stock options, restricted stock, stock appreciation rights or equivalent instruments to the Company's employees, officers, directors and consultants. The Roper Industries, Inc. 2006 Incentive Plan (2006 Plan) was approved by shareholders at the Annual Meeting of Shareholders on June 28, 2006. The 2006 Plan replaces the Amended and Restated 2000 Incentive Plan (2000 Plan), and no additional grants will be made from the 2000 Plan. The number of shares

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reserved for issuance under the 2006 plan is 3,000,000, plus the 17,000 remaining shares that were available to grant in the 2000 Plan at June 28, 2006, plus any shares underlying outstanding awards under the 2000 plan that terminate or expire unexercised, or are cancelled, forfeited or lapse for any reason subsequent to June 28, 2006. Roper also has a stock compensation plan for non-employee directors (the Non-employee Director Plan) and any grants under this plan are accounted for the same as grants awarded to employees.

On September 13, 2006, the Compensation Committee of Roper's Board of Directors approved an amendment to the 2006 Plan, changing the definition of fair market value to be the closing trading price of the Company's common stock on the grant date for any awards made under the 2006 Plan.

Stock Options Stock options under all plans are typically granted at prices not less than 100% of market value of the underlying stock at the date of grant. Stock options typically vest over a period of up to five years from the grant date and generally expire up to 10 years after the grant date. During the three- and nine month periods ended September 30, 2006, the Company recorded \$1,078,000 and \$2,743,000, respectively, of compensation expense relating to outstanding options. No compensation expense was recorded related to outstanding options during the three and nine month periods ended September 30, 2005.

The Company records compensation expense for employee stock options based on the estimated fair value of the options on the date of grant using the Black-Scholes option-pricing model with the assumptions included in the table below. The Company uses historical data among other factors to estimate the expected price volatility, the expected dividend yield, the expected option life and the expected forfeiture rate. The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant for the estimated life of the option. The following table sets forth the weighted-average assumptions used to estimate the fair value of options granted using the Black-Scholes option-pricing model:

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|-------|------------------------------------|-------|
| | 2006 | 2005 | 2006 | 2005 |
| Weighted average fair value per share (\$) | 11.80 | 15.53 | 13.18 | 11.84 |
| Risk-free interest rate (%) | 4.73 | 4.24 | 4.67 | 3.91 |
| Average expected option life (years) | 4.5 | 6.1 | 4.5 | 6.0 |
| Expected volatility (%) | 23.3 | 36.5 | 28.4 | 35.6 |
| Expected dividend yield (%) | 0.54 | 0.60 | 0.54 | 0.68 |

The following tables summarize the Company's activities with respect to its stock option plans for the nine month period ended September 30, 2006:

| | Number of shares | Weighted average exercise price per share | Weighted average contractual term | Aggregate intrinsic value |
|-----------------------------------|---------------------|--|--|------------------------------|
| Outstanding at January 1, 2006 | 4,621,000 | \$ 21.25 | | |
| Granted | 574,000 | 43.41 | | |
| Exercised | (642,000) | 20.75 | | |
| Canceled | (86,000) | 29.80 | | |
| Outstanding at September 30, 2006 | 4,467,000 | 24.02 | 5.85 | \$ 107,289,000 |
| Exercisable at September 30, 2006 | 3,134,000 | \$ 19.90 | 5.62 | \$ 62,361,000 |

| | Outstanding options | | | Exercisable options | |
|-----------------|---------------------|---------|------------------------------|--------------------------------------|---------|
| | Exercise price | Number | Average exercise price | Average remaining life (years) | Number |
| \$ 3.97 - 10.00 | 145,000 | \$ 6.42 | 5.2 | 145,000 | \$ 6.42 |
| 10.01 - 20.00 | 1,495,000 | 16.24 | 5.3 | 1,366,000 | 15.96 |
| 20.01 - 30.00 | 1,405,000 | 21.87 | 6.1 | 1,205,000 | 21.92 |

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| | Outstanding options | | | Exercisable options | |
|-----------------|---------------------|----------|-----|---------------------|----------|
| 30.01 - 40.00 | 877,000 | 31.50 | 6.0 | 413,000 | 31.49 |
| 40.01 - 49.52 | 545,000 | 43.54 | 6.6 | 5,000 | 43.85 |
| \$ 3.97 - 42.35 | 4,467,000 | \$ 24.02 | 5.8 | 3,134,000 | \$ 19.90 |

The weighted average grant date fair value of options during the nine months ended September 30, 2006 and 2005 was \$13.18 and \$11.84, respectively. The total intrinsic value of options exercised during the nine months ended September 30, 2006 and 2005 was \$15,729,000 and \$10,351,000, respectively. Cash received from option exercises under all plans for the nine months ended September 30, 2006 and 2005 was approximately \$13,257,000 and \$11,168,000, respectively. The actual tax benefit realized for the tax deductions from option exercises under all plans totaled approximately \$4,643,000 and \$3,906,000, respectively, for the nine months ended September 30, 2006 and 2005.

Restricted Stock Awards During the nine months ended September 30, 2006 and 2005, the Company granted 254,000 and 48,000 shares, respectively, of Restricted Stock to certain employee participants under the 2000 Plan. Restricted Stock awards generally vest over a period of 1 to 3 years. The weighted average fair value of the shares granted during the nine month period ended September 30, 2006 was \$43.41 per share. The Company recorded approximately \$8,070,000 and \$3,164,000 of compensation expense related to outstanding shares of Restricted Stock held by employees and directors during the nine month periods ended September 30, 2006 and 2005, respectively, and \$2,766,000 and \$1,087,000 during the three month periods ended September 30, 2006 and 2005, respectively. A summary of the Company's nonvested shares activity for the nine months ended September 30, 2006 was as follows:

| | Number of shares | Weighted average fair value |
|---------------------------------|------------------|-----------------------------|
| Nonvested at January 1, 2006 | 547,000 | \$ 33.60 |
| Granted | 254,000 | 43.41 |
| Vested | (161,000) | 34.17 |
| Forfeited | (27,000) | 38.01 |
| Nonvested at September 30, 2006 | 612,000 | \$ 37.30 |

At September 30, 2006, there was \$17,439,000 of total unrecognized compensation expense related to nonvested shares granted to both employees and directors under the Company's share-based payment plans. That cost is expected to be recognized over a weighted-average period of 2.0 years. There were 161,000 and 32,000 shares that vested during the nine months ended September 30, 2006 and 2005, respectively. Unrecognized compensation expense related to nonvested shares of Restricted Stock awards is recorded as a reduction to additional paid-in capital in shareholder's equity at September 30, 2006.

Employee Stock Purchase Plan All employees in the U.S. and Canada are eligible to participate in Roper's stock purchase plan whereby they may designate up to 10% of eligible earnings to purchase Roper's common stock at a 10% discount to the average closing price of its common stock at the beginning and end of a quarterly offering period. The common stock sold to the employees may be either treasury stock, stock purchased on the open market, or newly issued shares. During the nine month periods ended September 30, 2006 and 2005, participants of the employee stock purchase plan purchased 28,000, and 29,000 shares, respectively, of Roper's common stock for total consideration of \$1,170,000 and \$895,000, respectively. All of these shares were purchased from Roper's treasury shares. The Company recorded \$144,000 and \$0 of compensation expense relating to the stock purchase plan during the nine month periods ended September 30, 2006 and 2005, respectively.

Employee Share-Based Compensation Expense The table below shows the amounts recognized in the financial statements for share-based compensation related to employees (amounts are in thousands, except for per share data):

| | Three months ended September 30, 2006 | Nine months ended September 30, 2006 |
|---|---------------------------------------|--------------------------------------|
| Total stock based compensation cost included in corporate general and administrative expenses | \$ 3,858 | \$ 10,957 |
| Tax effect | 1,350 | 3,835 |

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| | Three months ended September 30, 2006 | Nine months ended September 30, 2006 |
|--|--|---|
| | _____ | _____ |
| | _____ | _____ |
| Total stock based compensation cost included in net income | \$ 2,508 | \$ 7,122 |
| Impact on net earnings per share: | | |
| Basic | \$ (0.03) | \$ (0.08) |
| Diluted | \$ (0.03) | \$ (0.08) |

The pro forma effects of recognizing estimated compensation expense under the fair value method on net income and earnings per common share were as follows (amounts in thousands, except per share data):

| | Three months ended September 30, 2005 | Nine months ended September 30, 2005 |
|---|--|---|
| | _____ | _____ |
| | _____ | _____ |
| Net earnings, as reported (in thousands) | \$ 39,194 | \$ 102,767 |
| Add: Total stock based compensation cost included in net income, net of tax | 707 | 2,057 |
| Deduct: Total stock based compensation cost, net of tax | (2,681) | (6,562) |
| Net earnings Pro forma (in thousands) | \$ 37,220 | \$ 98,261 |
| Impact on net earnings per share: | | |
| Basic | (0.02) | (0.05) |
| Diluted | (0.02) | (0.05) |

4. Comprehensive Earnings

Comprehensive earnings include net earnings and all other non-owner sources of changes in net assets. Comprehensive earnings (in thousands) for the three months ended September 30, 2006 and 2005 were \$54,062 and \$37,884, respectively, and \$155,820 and \$79,603 for the nine months ended September 30, 2006 and 2005 respectively. The differences between net earnings and comprehensive earnings were currency translation adjustments and unrealized gains on interest rate swaps accounted for under hedge accounting, net of tax.

5. Acquisitions

On April 5, 2006, the Company acquired all the outstanding shares of Sinmed Holding International BV (Sinmed), a maker of medical positioning equipment. The operations of Sinmed are included in the Scientific & Industrial Imaging segment. On April 26, 2006, the Company acquired all the outstanding shares of Intellitrans, LLC (Intellitrans), a provider of asset tracking technology. The operations of Intellitrans are included in the RF Technology segment. On July 25, 2006, the Company acquired all the outstanding shares of Lumenera Corporation (Lumenera), a developer and manufacturer of high performance digital cameras for industrial, scientific and security markets. The operations of Lumenera are included in the Scientific and Industrial Imaging segment. On August 8, 2006, the Company acquired all of the outstanding shares of AC Analytical Controls Holding BV (AC Controls), a provider of chromatographic analyzers for the petrochemical industry, the results of which are reported in the Energy Systems and Controls segment. Preliminary purchase price allocations resulted in approximately \$26 million allocated to identifiable intangibles, and \$59 million to goodwill. Final purchase price allocations are anticipated to be completed by year end.

6. Inventories

| | September 30, 2006 | December 31, 2005 |
|----------------------------|-----------------------|----------------------|
| | _____ | _____ |
| | (in thousands) | |
| Raw materials and supplies | \$ 106,329 | \$ 80,930 |
| Work in process | 29,973 | 26,066 |
| Finished products | 51,066 | 50,262 |
| Inventory reserves | (25,752) | (25,420) |

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| | September 30, 2006 | December 31, 2005 |
|--|-----------------------|----------------------|
| | \$ 161,616 | \$ 131,838 |

7. Goodwill

| | Industrial Technology | Energy Systems & Controls | Scientific & Industrial Imaging | RF Technology | Total |
|----------------------------------|--------------------------|---------------------------------|--|------------------|--------------|
| | (in thousands) | | | | |
| Balances at December 31, 2005 | \$ 401,657 | \$ 160,996 | \$ 357,584 | \$ 433,475 | \$ 1,353,712 |
| Additions | -- | 4,352 | 32,875 | 28,013 | 65,240 |
| Other | 50 | -- | -- | (1,001) | (951) |
| Currency translation adjustments | 12,148 | 2,017 | 2,817 | 1,178 | 18,160 |
| Balances at September 30, 2006 | \$ 413,855 | \$ 167,365 | \$ 393,276 | \$ 461,665 | \$ 1,436,161 |

8. Other Intangible Assets

| | Cost | Accumulated amortization | Net book value |
|-------------------------------------|----------------|-----------------------------|-------------------|
| | (in thousands) | | |
| Assets subject to amortization: | | | |
| Existing customer base | \$ 348,844 | \$ (35,187) | \$ 313,657 |
| Unpatented technology | 16,651 | (2,566) | 14,085 |
| Software | 65,689 | (13,308) | 52,381 |
| Patents and other protective rights | 25,852 | (8,865) | 16,987 |
| Sales order backlog | 14,479 | (5,223) | 9,256 |
| Trade secrets | 6,202 | (2,438) | 3,764 |
| Assets not subject to amortization: | | | |
| Trade names | 91,235 | -- | 91,235 |
| Balances at December 31, 2005 | \$ 568,952 | \$ (67,587) | \$ 501,365 |
| Assets subject to amortization: | | | |
| Existing customer base | \$ 373,725 | \$ (55,298) | \$ 318,436 |
| Unpatented technology | 32,244 | (8,186) | 24,058 |
| Software | 53,059 | (16,237) | 36,822 |
| Patents and other protective rights | 25,244 | (12,603) | 12,641 |
| Sales order backlog | 15,900 | (8,040) | 7,860 |
| Trade secrets | 6,193 | (2,434) | 3,759 |
| Assets not subject to amortization: | | | |
| Trade names | 93,033 | -- | 93,033 |
| Balances at September 30, 2006 | \$ 599,398 | \$ (102,789) | \$ 496,609 |

Amortization expense of other intangible assets was \$35,202 and \$27,412 during the nine months ended September 30, 2006 and 2005, respectively.

9. Contingencies

Roper, in the ordinary course of business, is the subject of, or a party to, various pending or threatened legal actions, including those pertaining to product liability and employment practices. It is vigorously contesting all lawsuits that, in general, are based upon claims of the kind that have been customary over the past several years. After analyzing the Company's contingent liabilities on a gross basis and, based upon past experience with resolution of its product liability and employment practices claims and the limits of the primary, excess, and umbrella liability insurance coverages that are available with respect to pending claims, management believes that adequate provision has been made to cover any potential liability not covered by insurance, and that the ultimate liability, if any, arising from these actions should not have a material adverse effect on the consolidated financial position, results of operations or cash flows of Roper.

Over recent years there has been a significant increase in certain U.S. states in asbestos-related litigation claims against numerous industrial companies. Roper or its subsidiaries have been named defendants in some such cases. No significant resources have been required by Roper to respond to these cases and Roper believes it has valid defenses to such claims and, if required, intends to defend them vigorously. Given the state of these claims it is not possible to determine the potential liability, if any.

The Company's financial statements include accruals for potential product liability and warranty claims based on the Company's claims experience. Such costs are accrued at the time revenue is recognized. A summary of the Company's warranty accrual activity for the nine months ended September 30, 2006 is presented below (in thousands).

| | |
|---|-----------------|
| Balance at December 31, 2005 | \$ 6,633 |
| Additions charged to costs and expenses | 4,563 |
| Deductions | (4,089) |
| Other | 7 |
| | <hr/> |
| Balance at September 30, 2006 | <u>\$ 7,114</u> |

10. Industry Segments

Sales and operating profit by industry segment are set forth in the following table (dollars in thousands):

| | Three months ended September 30, | | | Nine months ended September 30, | | |
|---------------------------------|-------------------------------------|------------|--------|------------------------------------|--------------|--------|
| | 2006 | 2005 | Change | 2006 | 2005 | Change |
| Net sales: | | | | | | |
| Industrial Technology | \$ 140,624 | \$ 122,339 | 14.9% | \$ 402,204 | \$ 367,726 | 9.4% |
| Energy Systems & Controls | 88,485 | 76,208 | 16.1 | 233,109 | 225,388 | 3.4 |
| Scientific & Industrial Imaging | 83,501 | 65,781 | 26.9 | 249,923 | 175,821 | 42.1 |
| RF Technology | 114,607 | 100,836 | 13.7 | 350,014 | 291,630 | 20.0 |
| | <hr/> | <hr/> | | <hr/> | <hr/> | |
| Total | \$ 427,217 | \$ 365,164 | 17.0% | \$ 1,235,250 | \$ 1,060,565 | 16.5% |
| | <hr/> | <hr/> | | <hr/> | <hr/> | |
| Gross profit: | | | | | | |
| Industrial Technology | \$ 65,863 | \$ 57,203 | 15.1% | \$ 192,389 | \$ 173,723 | 10.7% |
| Energy Systems & Controls | 48,809 | 41,490 | 17.6 | 126,473 | 119,690 | 5.7 |
| Scientific & Industrial Imaging | 49,017 | 37,142 | 32.0 | 141,725 | 98,603 | 43.7 |
| RF Technology | 54,561 | 48,922 | 11.5 | 164,943 | 135,307 | 21.9 |
| | <hr/> | <hr/> | | <hr/> | <hr/> | |
| Total | \$ 218,250 | \$ 184,757 | 18.1% | \$ 625,530 | \$ 527,323 | 18.6% |
| | <hr/> | <hr/> | | <hr/> | <hr/> | |
| Operating profit*: | | | | | | |
| Industrial Technology | \$ 32,747 | \$ 25,697 | 27.4% | \$ 92,489 | \$ 76,127 | 21.5% |
| Energy Systems & Controls | 25,108 | 20,784 | 20.8 | 59,077 | 54,441 | 8.5 |
| Scientific & Industrial Imaging | 18,832 | 13,472 | 39.8 | 52,703 | 32,463 | 62.3 |
| RF Technology | 19,344 | 16,295 | 18.7 | 62,368 | 40,041 | 55.8 |
| | <hr/> | <hr/> | | <hr/> | <hr/> | |
| Total | \$ 96,031 | \$ 76,248 | 25.9% | \$ 266,637 | \$ 203,072 | 31.3% |

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| | Three months ended September 30, | | Nine months ended September 30, | |
|---------------------------------|-------------------------------------|------------|------------------------------------|--|
| | | | | |
| Long-lived assets | | | | |
| Industrial Technology | \$ 46,635 | \$ 46,763 | (0.3)% | |
| Energy Systems & Controls | 23,346 | 16,085 | 45.1 | |
| Scientific & Industrial Imaging | 25,027 | 22,794 | 9.9 | |
| RF Technology | 22,834 | 23,792 | (4.0) | |
| Total | \$ 117,842 | \$ 109,434 | 7.7% | |

* Segment operating profit is calculated as operating profit before unallocated corporate general and administrative expenses. Such expenses were \$8,511 and \$6,472 for the three months ended September 30, 2006 and 2005, respectively, and \$26,249 and \$19,040 for the nine months ended September 30, 2006 and 2005, respectively.

11. Recently Released Accounting Pronouncements

In September 2006, the FASB issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans—an amendment of FASB Statements No. 87, 88, 106 and 132(R)*. This statement would require a company to (a) recognize in its statement of financial position an asset for a plan's overfunded status or a liability for a plan's underfunded status (b) measure a plan's assets and its obligations that determine its funded status as of the end of the employer's fiscal year, and (c) recognize changes in the funded status of a defined postretirement plan in the year in which the changes occur (reported in comprehensive income). The requirement to recognize the funded status of a benefit plan and the disclosure requirements are effective as of the end of the fiscal year ending after December 15, 2006. The requirement to measure the plan assets and benefit obligations as of the date of the employer's fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. The Company is in the process of evaluating the impact of the adoption of this interpretation on the Company's results of operations and financial condition.

In September 2006, the SEC issued SAB 108 *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*. This standard addresses quantifying the financial statement effect of misstatements, specifically, how the effects of prior year uncorrected errors must be considered in quantifying misstatements in the current year financial statements. This standard is effective for fiscal years ending after November 15, 2006. The Company does not expect this standard to have a material effect on its financial position, results of operations or cash flows.

In November 2004, the FASB issued FAS 151, *Inventory Costs—An Amendment of ARB No. 43* to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and material waste. The standard requires that abnormal amounts of these items be recognized as current period charges. FAS 151 is effective for fiscal years beginning after June 15, 2005. The implementation of this standard did not have a material impact on the Company's Financial Statements.

The FASB issued Interpretation (FIN) No. 48, *Accounting for Uncertainty in Income Taxes*—an interpretation of FASB Statement No. 109. FIN 48 clarifies the accounting for uncertainty in income taxes by establishing minimum standards for the recognition and measurement of tax positions taken or expected to be taken in a tax return. Under the requirements of FIN 48, the Company must review all of its uncertain tax positions and make a determination as to whether its position is more-likely-than-not to be sustained upon examination by regulatory authorities. If a position meets the more-likely-than-not criterion, then the related tax benefit is measured based on the cumulative probability analysis of the amount that is more-likely-than-not to be realized upon ultimate settlement. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact of this interpretation on its financial statements.

12. Senior Subordinated Convertible Notes

In December 2003, we issued \$230 million of senior subordinated convertible notes at an original issue discount of 60.498%, resulting in an effective yield of 3.75% per year to maturity. Interest on the notes is payable semiannually, beginning July 15, 2004, until January 15, 2009. After that date, we will not pay cash interest on the notes prior to maturity unless contingent cash interest becomes payable. Instead, after January 15, 2009, interest will be recognized at the effective rate of 3.75% and will represent accrual of original issue discount, excluding any contingent cash interest that may become payable. We will pay contingent cash interest to the holders of the notes during any nine month period commencing after January 15, 2009 if the average trading price of a note for a five trading day measurement period preceding the applicable nine month period equals 120% or more of the sum of the issue price, accrued original issue discount and accrued cash interest, if any, for such note. The contingent cash interest payable per note in respect of any nine month period will equal the annual rate of 0.25%.

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The notes are unsecured senior subordinated obligations, rank junior to our existing and future senior secured indebtedness and rank equally with our existing and future senior subordinated indebtedness.

As originally issued, each \$1,000 principal amount of the notes will be convertible at the option of the holder into 12.422 shares of our common stock (giving effect to the 2-for-1 stock split in the form of a stock dividend effective August 26, 2005 and subject to further adjustment), if (i) the sale price of our common stock reaches, or the trading price of the notes falls below, specified thresholds, (ii) if the notes are called for redemption or (iii) if specified corporate transactions have occurred. Upon conversion, we would have the right to deliver, in lieu of common stock, cash or a combination of cash and common stock. On November 19, 2004, the Company began a consent solicitation to amend the notes such that the Company would pay the same conversion value upon conversion of the Notes, but would change how the conversion value is paid. In lieu of receiving exclusively shares of common stock or cash upon conversion, noteholders would receive cash up to the value of the accreted principal amount of the Notes converted and, at the Company's option, any remainder of the conversion value would be paid in cash or shares of common stock. The consent solicitation was successfully completed on December 6, 2004 and the amended conversion provisions were adopted.

Holders may require us to purchase all or a portion of their notes on January 15, 2009, January 15, 2014, January 15, 2019, January 15, 2024, and January 15, 2029, at stated prices plus accrued cash interest, if any, including contingent cash interest, if any. We may only pay the purchase price of such notes in cash and not in common stock.

We may redeem for cash all or a portion of the notes at any time on or after January 15, 2009 at redemption prices equal to the sum of the issue price plus accrued original issue discount and accrued cash interest, if any, including contingent cash interest, if any, on such notes to the applicable redemption date.

As of September 30, 2005, the senior subordinated convertible notes were reclassified from long term to short term debt as the notes became convertible on October 1, 2005 based upon the Company's common stock trading above the trigger price for at least 20 trading days during the 30 consecutive trading-day period ending on September 30, 2005.

In accordance with EITF 04-8, *The Effect of Contingently Convertible Debt on Diluted Earnings Per Share*, the Company is required to include in its diluted weighted-average common share calculation an increase in shares based upon the difference between the Company's average closing stock price for the period and the conversion price of \$31.80. This is calculated using the treasury stock method (See Note 2).

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion in conjunction with Management's Discussion and Analysis of Financial Conditions and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2005 as filed with the Securities and Exchange Commission (SEC) and the notes to our Condensed Consolidated Financial Statements included elsewhere in this report.

Overview

Roper Industries, Inc. (Roper, we or us) is a diversified industrial company that designs, manufactures and distributes energy systems and controls, scientific and industrial imaging products and software, industrial technology products and radio frequency (RF) products and services. We market these products and services to selected segments of a broad range of markets including RF applications, water, energy, research/medical and general industry.

During the quarter ended March 31, 2006, Roper consolidated the number of our reporting segments from five to four, reflecting the continued implementation of its market-focus strategy. Roper's four segments are: Industrial Technology, Energy Systems and Controls, Scientific and Industrial Imaging and RF Technology.

We pursue consistent and sustainable growth in sales and earnings by emphasizing continuous improvement in the operating performance of our existing businesses and by acquiring other carefully selected businesses that offer high value-added, engineered products and solutions and are capable of achieving growth and maintaining high margins. Our acquisitions have represented both financial bolt-ons and new strategic platforms. We strive for high cash and earnings returns from our acquisition investments. During the first nine months of 2006, our results of operations benefited from the 2005 acquisitions of Inovonics Corporation (Inovonics), CIVCO Holding, Inc. (CIVCO) and MEDTEC, Inc. (MEDTEC) in February, June and November, respectively, and the 2006 acquisitions of Sinmed Holding International BV (Sinmed) on April 5, 2006, Intellitrans, LLC (Intellitrans) on April 26, 2006, Lumenera Corporation (Lumenera) on July 25, 2006 and AC Analytical Controls Holding B.V. (AC Controls) on August 8, 2006.

Application of Critical Accounting Policies

Our consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States (GAAP). A discussion of our significant accounting policies can be found in the notes to our consolidated financial statements for the year ended December 31, 2005 included in our Annual Report.

GAAP offers acceptable alternative methods for accounting for certain issues affecting our financial results, such as determining inventory cost, depreciating long-lived assets and recognizing revenues. We have not changed the application of acceptable accounting methods or the significant estimates affecting the application of these principles in the last three years in a manner that had a material effect on our financial statements.

The preparation of financial statements in accordance with GAAP requires the use of estimates, assumptions, judgments and interpretations that can affect the reported amounts of assets, liabilities, revenues and expenses, the disclosure of contingent assets and liabilities and other supplemental disclosures.

The development of accounting estimates is the responsibility of our management. Our management discusses those areas that require significant judgments with the audit committee of our board of directors. The audit committee discusses critical estimates with our external auditors and reviews all financial disclosures to be included in our filings with the SEC. Although we believe the positions we have taken with regard to uncertainties are reasonable, others might reach different conclusions and our positions can change over time as more information becomes available. If an accounting estimate changes, its effects are accounted for prospectively.

Our most significant accounting uncertainties are encountered in the areas of accounts receivable collectibility, inventory utilization, future warranty obligations, revenue recognition (percent of completion), income taxes and goodwill analysis. These issues, except for income taxes (which are not allocated to our business segments), affect each of our business segments. These issues are evaluated primarily using a combination of historical experience, current conditions and relatively short-term forecasting.

Accounts receivable collectibility is based on the economic circumstances of customers and credits given to customers after shipment of products, including in certain cases, credits for returned products. Accounts receivable are regularly reviewed to determine customers who have not paid within agreed upon terms, whether these amounts are consistent with past experiences, what historical experience has been with amounts deemed uncollectible and the impact that current and near-term forecast economic conditions might have on collection efforts in general and with specific customers. The returns and other sales credit histories are analyzed to determine likely future rates for such credits. At September 30, 2006, our allowance for doubtful accounts receivable, sales returns and sales credits was \$8.6 million, or 2.8% of total gross accounts receivable of \$313.0 million. The dollar amount of the reserve has remained relatively consistent over the past year.

We regularly compare inventory quantities on hand against anticipated future usage, which we determine as a function of historical usage or forecasts related to specific items in order to evaluate obsolescence and excessive quantities. When we use historical usage, this information is also qualitatively compared to business trends to evaluate the reasonableness of using historical information as an estimate of future usage. Business trends can change rapidly and these events can affect the evaluation of inventory balances. At September 30, 2006, inventory reserves for excess and obsolete inventory were \$24.6 million, or 13.1% of gross first-in, first-out inventory cost. The dollar amount of the Company's excess and obsolete inventory reserve increased \$0.5 million from year end 2005; however, the reserve as a percentage of our gross inventory continues to decline.

Most of our sales are covered by warranty provisions that generally provide for the repair or replacement of qualifying defective items for a specified period after the time of sale, typically 12 months. Future warranty obligations are evaluated using, among other factors, historical cost experience, product evolution and customer feedback. At September 30, 2006, the accrual for future warranty obligations was \$7.1 million or 0.4% of annualized third quarter sales and is consistent with prior quarters.

Net sales recognized under the percentage-of-completion method of accounting are estimated and dependent on a comparison of total costs incurred to date to total estimated costs for a project. During the third quarter of 2006, we recognized \$18.2 million of net sales using this method. In addition, approximately \$99.4 million of net sales related to unfinished percentage-of-completion contracts had yet to be recognized at September 30, 2006. Net sales accounted for under this method are generally not significantly different in profitability compared with net sales for similar products and services accounted for under other methods.

Income taxes can be affected by estimates of whether, and within which jurisdictions, future earnings will occur and how and when cash is repatriated to the United States, combined with other aspects of an overall income tax strategy. Additionally, taxing jurisdictions could retroactively disagree with our tax treatment of certain items, and some historical transactions have income tax effects going forward. Accounting rules require these future effects to be evaluated using current laws, rules and regulations, each of which can change at any time and in an unpredictable manner. Our third quarter effective income tax rate was 33.8%. We may experience a higher rate in future quarters due to a larger proportion of sales in higher tax jurisdictions as well as uncertainty surrounding the passage of legislation to reinstate the R&D tax credit.

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The evaluation of the carrying value of goodwill and indefinite-lived intangibles is required to be performed annually. We perform this analysis during our fourth quarter.

Results of Operations

General

The following tables set forth selected information for the periods indicated. Dollar amounts are in thousands and percentages are the particular line item shown as a percentage of net sales. Percentages may not foot due to rounding.

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|-------------------|------------------------------------|---------------------|
| | 2006 | 2005 | 2006 | 2005 |
| Net sales | | | | |
| Industrial Technology | \$ 140,624 | \$ 122,339 | \$ 402,204 | \$ 367,726 |
| Energy Systems & Controls | 88,485 | 76,208 | 233,109 | 225,388 |
| Scientific & Industrial Imaging | 83,501 | 65,781 | 249,923 | 175,821 |
| RF Technology | 114,607 | 100,836 | 350,014 | 291,630 |
| Total | \$ 427,217 | \$ 365,164 | \$ 1,235,250 | \$ 1,060,565 |
| Gross profit: | | | | |
| Industrial Technology | 46.8% | 46.8% | 47.8% | 47.2% |
| Energy Systems & Controls | 55.2 | 54.4 | 54.3 | 53.1 |
| Scientific & Industrial Imaging | 58.7 | 56.5 | 56.7 | 56.1 |
| RF Technology | 47.6 | 48.5 | 47.1 | 46.4 |
| Total | 51.1 | 50.6 | 50.6 | 49.7 |
| Selling, general & administrative expenses: | | | | |
| Industrial Technology | 23.5% | 25.8% | 24.8% | 26.5% |
| Energy Systems & Controls | 26.8 | 27.2 | 28.9 | 28.9 |
| Scientific & Industrial Imaging | 36.1 | 36.0 | 35.6 | 37.6 |
| RF Technology | 30.7 | 32.4 | 29.3 | 32.7 |
| Total | 28.6 | 29.7 | 29.1 | 30.6 |
| Segment operating profit: | | | | |
| Industrial Technology | 23.3% | 21.0% | 23.0 | 20.7% |
| Energy Systems & Controls | 28.4 | 27.3 | 25.3 | 24.2 |
| Scientific & Industrial Imaging | 22.6 | 20.5 | 21.1 | 18.5 |
| RF Technology | 16.9 | 16.2 | 17.8 | 13.7 |
| Total | 22.5 | 20.9 | 21.6 | 19.1 |
| Corporate administrative expenses | (2.0) | (1.8) | (2.1) | (1.8) |
| | 20.5 | 19.1 | 19.5 | 17.4 |
| Interest expense | (2.6) | (3.1) | (2.7) | (3.1) |
| Other income | 0.1 | 0.2 | -- | 0.1 |
| Earnings before income taxes | 18.0 | 16.2 | 16.8 | 14.4 |
| Income taxes | (6.1) | (5.5) | (5.7) | (4.7) |

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| | Three months ended September 30, | | Nine months ended September 30, | |
|--------------|-------------------------------------|-------|------------------------------------|------|
| | | | | |
| Net earnings | 11.9% | 10.7% | 11.1% | 9.7% |

Three months ended September 30, 2006 compared to three months ended September 30, 2005

Net sales for the quarter ended September 30, 2006 were \$427.2 million as compared to \$365.2 million in the prior-year quarter, an increase of 17.0%. Our third quarter 2006 results included a full quarter of sales from the purchase of MEDTEC in November 2005, and Intellitrans and Sinmed, which were both purchased in April 2006. Also included are partial period results from Lumenera and AC Controls, purchased in July and August 2006, respectively. Approximately \$23 million of our sales increase was due to acquisitions. All four segments showed improvement over the prior year quarter resulting in internal sales growth of 11%.

In our Industrial Technology segment, net sales were up 14.9% to \$140.6 million in the third quarter of 2006 as compared to \$122.3 million in the third quarter of 2005 due primarily to increased sales of water meters with new integrated radio frequency technology. Gross margins were constant at 46.8% for both the third quarter of 2006 and 2005. SG&A expenses as a percentage of net sales were 23.5%, down from 25.8% in the prior year quarter due to operating leverage from higher sales. The resulting operating profit margins were 23.3% in the third quarter of 2006 as compared to 21.0% in the third quarter of 2005.

Net sales in our Energy Systems & Controls segment increased by 16.1% to \$88.5 million during the third quarter of 2006 compared to \$76.2 million in the third quarter of 2005. Approximately 5% of the increase is due to the contribution of AC Controls. Our non-destructive test business, Zetec, accounted for most of the remainder of the increase in this segment, as sales that were deferred in the first half of the calendar year based upon the timing of inspections at customer power plants were realized in the third quarter. Gross margins increased to 55.2% in the third quarter of 2006 compared to 54.4% in the third quarter of 2005 due to operating leverage from higher sales, offset by an inventory step-up charge in the current year quarter of \$0.3 million. SG&A expenses as a percentage of net sales were down slightly at 26.8% compared to prior year quarter at 27.2%. The resulting operating margins were 28.4% in the third quarter of 2006 as compared to 27.3% in the third quarter of 2005.

Net sales in our Scientific & Industrial Imaging segment increased by 26.9% to \$83.5 million during the third quarter of 2006 as compared to \$65.8 million in the third quarter of 2005. Approximately 23% of the increase was due to sales from acquisitions. Internal sales increased by 4.4% with the largest gains experienced in the physical sciences cameras and electron microscope businesses. Gross margins increased to 58.7% in the third quarter of 2006 from 56.5% in the third quarter of 2005 due to operating leverage as a result of the higher sales levels and inventory step-up charges of \$0.2 million in the current year quarter as compared to \$0.8 million in the prior-year quarter. SG&A as a percentage of net sales was 36.1% in the third quarter of 2006 as compared to 36.0% in the third quarter of 2005. As a result, operating margins were 22.6% in the third quarter of 2006 as compared to 20.5% in the third quarter of 2005.

In our RF Technology segment, net sales were up 13.7% at \$114.6 million compared to \$100.8 million in the third quarter of 2005. The increase is due primarily to internal growth in both our security and tolling and traffic management businesses. Approximately 4% of the increase was due to sales by Intellitrans. Gross margins were 47.6% as compared to 48.5% in the prior year quarter. The decrease is due to a mix of lower margin projects in our tolling and traffic management business as compared to the third quarter of the prior year. SG&A as a percentage of sales in the third quarter of 2006 was 30.7%, down from 32.4% in the prior year due to operating leverage on increased sales with a resulting operating profit margin of 16.9% as compared to 16.2% in 2005.

Corporate expenses were \$8.5 million in the third quarter of 2006 as compared to \$6.5 million in the third quarter of 2005. The increase over the prior year was due primarily to the \$2.7 million increase in stock based compensation in the third quarter of 2006 as compared to the third quarter of 2005. The increase included both the expense related to restricted stock awards and option expense under SFAS 123(R) which was not previously charged to our income statement.

Interest expense of \$11.1 million for the third quarter of 2006 was \$0.4 million lower as compared to the third quarter of 2005. This is due to lower average balances on our credit facility due to payments against borrowings, offset by increasing interest rates on the variable rate portion of our outstanding debt.

Income taxes were 33.8% of pretax earnings in the current quarter, the same as in the third quarter of 2005.

At September 30, 2006, the functional currencies of our European subsidiaries were stronger against the U.S. dollar compared to currency exchange rates at September 30, 2005 and December 31, 2005. The currency changes resulted in an increase of \$4.8 million in the foreign exchange component of comprehensive earnings for the quarter. Approximately \$3.9 million of the total adjustment is related to goodwill and is not expected to directly affect our expected future cash flows. Operating results in the third quarter of 2006 increased slightly due to the

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weakening of the US dollar as compared to a year ago. The difference between the operating results for these companies for the three months ended September 30, 2006, translated into U.S. dollars was approximately 1%.

Net orders were \$435.7 million for the quarter, 6.8% higher than the third quarter 2005 net order intake of \$408.0 million. Approximately \$23 million of the order increase was due to acquisitions resulting in internal growth of 1.1%. We experienced strong bookings in our Industrial Technology segment, up 18.1% and our Energy Systems and Controls segment, up 11.7%. Our RF Technology segment internal bookings decreased 19.9% versus the prior year quarter, however, our nine month year to date internal bookings are up 5.5% and we expect strong bookings in the fourth quarter which will result in full year bookings up more than 12% over 2005. Overall, our order backlog at September 30, 2006 was up 13.4% as compared to September 30, 2005. The increase is due to internal growth of 6.2%, with the remainder of the increase due to acquisitions.

| | Net orders booked for the three months ended September 30, | | Order backlog as of September 30, | |
|---------------------------------|--|------------|--------------------------------------|------------|
| | 2006 | 2005 | 2006 | 2005 |
| Industrial Technology | \$ 149,801 | \$ 126,803 | \$ 90,633 | \$ 56,110 |
| Energy Systems & Controls | 89,003 | 79,654 | 64,635 | 53,025 |
| Scientific & Industrial Imaging | 85,758 | 68,317 | 62,087 | 56,039 |
| RF Technology | 111,113 | 133,221 | 213,452 | 214,658 |
| | \$ 435,675 | \$ 407,995 | \$ 430,807 | \$ 379,832 |

Nine months ended September 30, 2006 compared to nine months ended September 30, 2005

Net sales for the nine months ended September 30, 2006 were \$1.24 billion as compared to \$1.06 billion in the prior-year nine month period, an increase of 16.5%. Results of the nine month period ended September 30, 2006 included a full nine months of sales from the 2005 acquisitions of Inovonics, CIVCO and MEDTEC, purchased in February, June and November 2005, respectively, as well as partial period results from the 2006 acquisitions of Sinmed and Intellitrans in April 2006, Lumenera in July 2006, and AC Controls in August 2006. Approximately \$68 million of our sales increase was due to acquisitions; however, all four segments showed improvement over the prior year quarter resulting in internal sales growth of 10%.

During the first quarter of 2006, Roper consolidated the number of reporting segments from five to four, reflecting the continued implementation of its market-focus strategy. Roper's four segments are: Industrial Technology, Energy Systems and Controls, Scientific and Industrial Imaging and RF Technology. All prior year comparisons have been restated to conform to the current year presentation.

In our Industrial Technology segment, net sales were up 9.4% to \$402.2 million in the first nine months of 2006 as compared to \$367.7 million in the first nine months of 2005 due primarily to increased sales of water meters with new integrated radio frequency technology. Gross margins were higher at 47.8% for the first nine months of 2006 as compared to 47.2% in the first nine months of 2005. The increase was primarily due to stronger margins in our water meter business resulting from cost controls in the manufacturing process and higher margins on consumables sales in the product testing businesses. SG&A expenses as a percentage of net sales were 24.8%, down from 26.5% in the prior year nine month period due to operating leverage from higher sales. The resulting operating profit margins were 23.0% in the first nine months of 2006 as compared to 20.7% in the first nine months of 2005.

Net sales in our Energy Systems & Controls segment increased by 3.4% to \$233.1 million during the first nine months of 2006 compared to \$225.4 million in the first nine months of 2005. Approximately 1.7% of the increase is due to the contribution of AC Controls. Gross margins increased to 54.3% in the first nine months of 2006 compared to 53.1% in the first nine months of 2005 due to favorable product mix and both product and customer rationalization to focus on more profitable business and the reduction of fixed costs at several of the business units in this segment, offset by an inventory step-up charge in the current year quarter of \$0.3 million. SG&A expenses as a percentage of net sales was unchanged against the prior year nine month period at 28.9%. As a result, operating margins were 25.3% in the first nine months of 2006 as compared to 24.2% in first nine months of 2005.

In our Scientific & Industrial Imaging segment net sales increased 42.1% to \$249.9 million in the first nine months of 2006 as compared to \$175.8 million in the first nine months of 2005. Approximately 29% of the increase was due to sales from acquisitions. Internal sales increased by 13% with gains being experienced in almost all business units in this segment. Gross margins increased slightly to 56.7% in the first nine months of 2006 from 56.1% in the first nine months of 2005. SG&A as a percentage of net sales was 35.6% in the nine month period ended September 30, 2006 as compared to 37.6% in the prior year period, which was due to operating leverage from higher sales. As a result, operating margins were 21.1% in the first nine months of 2006 as compared to 18.5% in the first nine months of 2005.

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In our RF Technology segment, net sales were up 20.0% to \$350.0 million compared to \$291.6 million in the first nine months of 2005. Approximately 4.2% of the increase is due to acquisitions, with the remainder coming from internal growth in our tolling and traffic management business. Gross margins were 47.1% as compared to 46.4% in the prior year nine month period. The prior year margins were depressed due to approximately \$4.7 million of purchase accounting inventory step up charges. SG&A as a percentage of sales in the first nine months of 2006 was 29.3% down from 32.7% in the prior year due to leverage on increased sales, with a resulting operating profit margin of 17.8% as compared to 13.7% in 2005.

Corporate expenses were \$26.2 million in the nine month period ended September 30, 2006 as compared to \$19.0 million in the first nine months of 2005. The increase over the prior year was due primarily to the \$7.8 million increase in stock based compensation in the first nine months of 2006 as compared to the first nine months of 2005. The increase included both the expense related to restricted stock awards and option expense under SFAS 123(R) which was not previously charged to our income statement.

Interest expense of \$33.2 million for the first nine months of 2006 was \$0.4 million higher as compared to the first nine months of 2005. This is due to increasing interest rates on the variable rate portion of our outstanding debt, partially offset by declining average balances on our credit facility as we pay down borrowings.

Income taxes were 34.1% of pretax earnings in the first nine months of 2006 as compared to 33.2% in the first nine months of 2005. This increase was expected as the Company continues to have a lower percentage of its revenue in lower tax jurisdictions after several U.S. based acquisitions and the expiration of the R&D tax credit legislation and the phase out of the ETI tax credit.

Financial Condition, Liquidity and Capital Resources

Net cash provided by operating activities was \$47.8 million in the third quarter of 2006 as compared to \$74.5 million in the third quarter of 2005. The Company had higher income levels in the third quarter of 2006 than in the third quarter of 2005; however, this was more than offset by higher levels of tax payments which were expected due to the depletion of operating loss carryforwards and higher working capital needs as the Company's sales increased. In addition, certain windfall tax benefits from the exercise of stock options are now classified under financing activities rather than operating activities in accordance with SFAS 123(R). Cash used in investing activities during the current and prior year quarter was primarily business acquisitions. Cash used in financing activities during the current and prior year quarter resulted primarily from dividend and debt payments. Principal payments of \$8.2 million were made on the Company's \$655.0 million term loan in accordance with the terms of the credit facility.

Year to date net cash provided by operating activities was \$153.5 million in the nine month period ended September 30, 2006 as compared to \$175.9 million in the nine month period ended September 30, 2005, a 13% decrease. This decrease is primarily due to the higher income levels over the prior year period, offset by higher tax payments and higher working capital needs as the Company grows. Cash used in investing activities during both the current and prior year nine month periods was primarily business acquisitions. The Company does not expect the level of capital expenditures to continue at the current nine month period level as this included \$4.8 million related to the completion of a new facility in Houston, Texas, which enabled the consolidation of several facilities. Cash used in financing activities during the current and prior year nine month periods was for paydown on our revolving credit line, scheduled payments on our term debt and dividend payments. \$43.9 million of debt was repaid over the nine months ended September 30, 2006 as compared with \$22.0 million in the prior-year period. In the current year, principal payments of \$24.6 million were made on the Company's \$655.0 million term loan in accordance with the terms of the credit facility.

Net working capital (total current assets, excluding cash, less total current liabilities, excluding debt) was \$278.9 million at September 30, 2006 compared to \$212.8 million at December 31, 2005, reflecting increases in working capital due to 2005 and 2006 acquisitions and a higher level of sales at the end of the third quarter of 2006. Total debt was \$855.5 million at September 30, 2006 compared to \$894.3 million at December 31, 2005. The leverage of the Company is shown in the following table:

| | September 30, 2006 | December 31, 2005 |
|----------------------|-----------------------|----------------------|
| Total Debt | \$ 855,530 | \$ 894,271 |
| Cash | (40,878) | (53,116) |
| | 814,652 | 841,155 |
| Net Debt | 814,652 | 841,155 |
| Stockholders' Equity | 1,419,479 | 1,249,788 |
| | 2,234,131 | |
| Total Net Capital | \$ 2,234,131 | |