

ILLINOIS TOOL WORKS INC  
Form 10-Q  
August 03, 2007

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2007**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

Commission File Number: 1-4797

**ILLINOIS TOOL WORKS INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of incorporation or organization)

**3600 West Lake Avenue, Glenview, IL**  
(Address of principal executive offices)

**36-1258310**  
(I.R.S. Employer Identification Number)

**60026-1215**  
(Zip Code)

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(Registrant's telephone number, including area code) 847-724-7500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of shares of registrant's common stock, \$.01 par value, outstanding at July 31, 2007: 552,034,685.

Part I Financial Information

Item 1 Financial Statements

ILLINOIS TOOL WORKS INC. and SUBSIDIARIES

FINANCIAL STATEMENTS

The unaudited financial statements included herein have been prepared by Illinois Tool Works Inc. and Subsidiaries (the Company or ITW). In the opinion of management, the interim financial statements reflect all adjustments of a normal recurring nature necessary for a fair statement of the results for interim periods. It is suggested that these financial statements be read in conjunction with the financial statements and notes to financial statements included in the Company's Annual Report on Form 10-K/A. Certain reclassifications of prior years data have been made to conform with current year reporting.

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ILLINOIS TOOL WORKS INC. and SUBSIDIARIES

STATEMENT OF INCOME

(UNAUDITED)

(In thousands except for per share amounts)

|   | <b>Three Months Ended</b> |              | <b>Six Months Ended</b> |              |
|---|---------------------------|--------------|-------------------------|--------------|
|   | <b>June 30</b>            |              | <b>June 30</b>          |              |
|   | <b>2007</b>               | <b>2006</b>  | <b>2007</b>             | <b>2006</b>  |
| Operating Revenues  | \$ 4,159,689              | \$ 3,579,470 | \$ 7,918,730            | \$ 6,876,506 |
| Cost of revenues  | 2,675,515                 | 2,292,821    | 5,124,544               | 4,412,495    |
| Selling, administrative, and research and development expenses      | 745,718                   | 602,221      | 1,446,903               | 1,203,642    |
| Amortization and impairment of goodwill and other intangible assets | 39,779                    | 24,664       | 79,958                  | 60,637       |
| Operating Income  | 698,677                   | 659,764      | 1,267,325               | 1,199,732    |
| Interest expense  | (25,606)                  | (19,009)     | (50,008)                | (37,906)     |
| Other income  | 44,135                    | 25,699       | 70,724                  | 35,858       |
| Income Before Taxes   | 717,206                   | 666,454      | 1,288,041               | 1,197,684    |
| Income Taxes  | 211,600                   | 200,600      | 380,000                 | 365,300      |
| Net Income  | \$ 505,606                | \$ 465,854   | \$ 908,041              | \$ 832,384   |
| Net Income Per Share:   |                           |              |                         |              |
| Basic   | \$0.91                    | \$0.82       | \$1.63                  | \$1.47       |
| Diluted   | \$0.90                    | \$0.81       | \$1.61                  | \$1.46       |
| Cash Dividends:   |                           |              |                         |              |
| Paid  | \$0.21                    | \$0.165      | \$0.42                  | \$0.33       |
| Declared  | \$0.21                    | \$0.165      | \$0.42                  | \$0.33       |
| Shares of Common Stock Outstanding During the Period:               |                           |              |                         |              |
| Average   | 556,793                   | 567,446      | 558,022                 | 565,462      |
| Average assuming dilution   | 561,244                   | 571,954      | 562,388                 | 569,808      |

ILLINOIS TOOL WORKS INC. and SUBSIDIARIES

STATEMENT OF FINANCIAL POSITION

(UNAUDITED)

(In thousands)

|   | <b>June 30, 2007</b> | <b>December 31, 2006</b> |
|---|----------------------|--------------------------|
| <b><u>ASSETS</u></b>                      |                      |                          |
| Current Assets:                           |                      |                          |
| Cash and equivalents                      | \$ 481,508           | \$ 590,207               |
| Trade receivables                         | 2,882,698            | 2,471,273                |
| Inventories                               | 1,612,380            | 1,482,508                |
| Deferred income taxes                     | 213,905              | 196,860                  |
| Prepaid expenses and other current assets | 463,792              | 465,557                  |
| Total current assets                      | 5,654,283            | 5,206,405                |
| Plant and Equipment:                      |                      |                          |
| Land                                      | 209,374              | 193,328                  |

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|   |               |               |
|---|---------------|---------------|
| Buildings and improvements                        | 1,414,465     | 1,374,926     |
| Machinery and equipment                           | 3,694,081     | 3,594,057     |
| Equipment leased to others                        | 147,615       | 149,682       |
| Construction in progress                          | 115,275       | 96,853        |
|   | 5,580,810     | 5,408,846     |
| Accumulated depreciation                          | (3,463,982    | ) (3,355,389  |
| Net plant and equipment                           | 2,116,828     | 2,053,457     |
| Investments                                       | 560,667       | 595,083       |
| Goodwill  | 4,183,793     | 4,025,053     |
| Intangible Assets                                 | 1,225,320     | 1,113,634     |
| Deferred Income Taxes                             | 132,978       | 116,245       |
| Other Assets                                      | 762,531       | 770,562       |
|   | \$ 14,636,400 | \$ 13,880,439 |
| <b><u>LIABILITIES AND STOCKHOLDERS EQUITY</u></b> |               |               |
| Current Liabilities:                              |               |               |
| Short-term debt                                   | \$ 528,096    | \$ 462,721    |
| Accounts payable                                  | 805,983       | 707,656       |
| Accrued expenses                                  | 1,192,528     | 1,187,526     |
| Cash dividends payable                            | 115,874       | 117,337       |
| Income taxes payable                              | 177,671       | 161,344       |
| Total current liabilities                         | 2,820,152     | 2,636,584     |
| Noncurrent Liabilities:                           |               |               |
| Long-term debt                                    | 956,578       | 955,610       |
| Deferred income taxes                             | 285,668       | 259,159       |
| Other   | 1,185,546     | 1,011,578     |
| Total noncurrent liabilities                      | 2,427,792     | 2,226,347     |
| Stockholders Equity:                              |               |               |
| Common stock                                      | 5,612         | 6,309         |
| Additional paid-in-capital                        | 106,908       | 1,378,587     |
| Income reinvested in the business                 | 9,217,978     | 10,406,511    |
| Common stock held in treasury                     | (479,873      | ) (3,220,538  |
| Accumulated other comprehensive income            | 537,831       | 446,639       |
| Total stockholders equity                         | 9,388,456     | 9,017,508     |
|   | \$ 14,636,400 | \$ 13,880,439 |

**ILLINOIS TOOL WORKS INC. and SUBSIDIARIES**

**STATEMENT OF CASH FLOWS**

**(UNAUDITED)**

(In thousands)

|   | Six Months Ended |            |
|---|------------------|------------|
|   | June 30<br>2007  | 2006       |
| Cash Provided by (Used for) Operating Activities:                             |                  |            |
| Net income  | \$ 908,041       | \$ 832,384 |
| Adjustments to reconcile net income to cash provided by operating activities: |                  |            |
| Depreciation  | 174,798          | 150,859    |
| Amortization and impairment of goodwill and other intangible assets           | 79,958           | 60,637     |
| Change in deferred income taxes   | (28,723          | ) 43,646   |
| Provision for uncollectible accounts  | 5,346            | 7,202      |
| (Gain) loss on sale of plant and equipment                                    | 1,019            | (705       |
| Income from investments   | (28,223          | ) (36,559  |

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|  |           |            |   |
|--|-----------|------------|---|
| (Gain) loss on sale of operations and affiliates           | (35,441   | ) 3,429    |   |
| Stock compensation expense                                 | 15,045    | 19,777     |   |
| Other non-cash items, net                                  | (7,777    | ) 3,021    |   |
| Changes in assets and liabilities:                         |           |            |   |
| (Increase) decrease in--                                   |           |            |   |
| Trade receivables  | (192,151  | ) (147,236 | ) |
| Inventories  | (72,766   | ) (90,841  | ) |
| Prepaid expenses and other assets                          | (41,260   | ) 9,861    |   |
| Increase (decrease) in--                                   |           |            |   |
| Accounts payable   | (10,118   | ) 42,406   |   |
| Accrued expenses and other liabilities                     | (38,475   | ) (14,743  | ) |
| Income taxes receivable and payable                        | 223,385   | (132,250   | ) |
| Other, net   | 1,799     | 2,104      |   |
| Net cash provided by operating activities                  | 954,457   | 752,992    |   |
| Cash Provided by (Used for) Investing Activities:          |           |            |   |
| Acquisition of businesses (excluding cash and equivalents) | (424,420  | ) (281,479 | ) |
| Additions to plant and equipment                           | (174,329  | ) (144,994 | ) |
| Purchase of investments                                    | (7,538    | ) (3,809   | ) |
| Proceeds from investments                                  | 24,872    | 18,549     |   |
| Proceeds from sale of plant and equipment                  | 8,712     | 7,106      |   |
| Proceeds from sale of operations and affiliates            | 149,760   | 12,901     |   |
| Other, net   | (68       | ) 9,078    |   |
| Net cash used for investing activities                     | (423,011  | ) (382,648 | ) |
| Cash Provided by (Used for) Financing Activities:          |           |            |   |
| Cash dividends paid  | (234,248  | ) (186,183 | ) |
| Issuance of common stock                                   | 77,101    | 63,007     |   |
| Repurchases of common stock                                | (479,873  | )          |   |
| Net proceeds (repayments) from short-term debt             | 12,628    | (157,843   | ) |
| Proceeds from long-term debt                               | 22        | 179        |   |
| Repayments of long-term debt                               | (9,728    | ) (6,246   | ) |
| Excess tax benefits from share-based compensation          | 9,886     | 10,552     |   |
| Repayment of preferred stock of subsidiary                 | (40,000   | )          |   |
| Net cash used for financing activities                     | (664,212  | ) (276,534 | ) |
| Effect of Exchange Rate Changes on Cash and Equivalents    | 24,067    | (5,041     | ) |
| Cash and Equivalents:                                      |           |            |   |
| Increase (decrease) during the period                      | (108,699  | ) 88,769   |   |
| Beginning of period  | 590,207   | 370,417    |   |
| End of period  | \$481,508 | \$459,186  |   |
| Cash Paid During the Period for Interest                   | \$81,579  | \$37,633   |   |
| Cash Paid During the Period for Income Taxes               | \$170,413 | \$446,983  |   |
| Liabilities Assumed from Acquisitions                      | \$331,275 | \$148,231  |   |

ILLINOIS TOOL WORKS INC. and SUBSIDIARIES

NOTES TO FINANCIAL STATEMENTS

(UNAUDITED)

(1) COMPREHENSIVE INCOME

The Company's components of comprehensive income in the periods presented are:

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(In thousands)

|   | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|---|---------------------------|-------------|-------------------------|-------------|
|   | <b>June 30</b>            |             | <b>June 30</b>          |             |
|   | <b>2007</b>               | <b>2006</b> | <b>2007</b>             | <b>2006</b> |
| Net income  | \$505,606                 | \$465,854   | \$908,041               | \$832,384   |
| Foreign currency translation adjustments                        | 99,114                    | 116,726     | 76,244                  | 145,144     |
| Amortization of unrecognized pension and postretirement expense | 4,468                     |             | 14,948                  |             |
| Total comprehensive income                                      | \$609,188                 | \$582,580   | \$999,233               | \$977,528   |

(2) INVENTORIES

Inventories at June 30, 2007 and December 31, 2006 were as follows:

(In thousands)

|                 | <b>June 30, 2007</b> | <b>December 31, 2006</b> |
|-----------------|----------------------|--------------------------|
| Raw material    | \$520,905            | \$470,032                |
| Work-in-process | 169,080              | 166,946                  |
| Finished goods  | 922,395              | 845,530                  |
|                 | \$1,612,380          | \$1,482,508              |

(3) GOODWILL AND INTANGIBLE ASSETS

Goodwill represents the excess cost over fair value of the net assets of purchased businesses. *The Company does not amortize goodwill or intangible assets that have indefinite lives. In the first quarter of each year, the Company performs an annual impairment assessment of goodwill and intangible assets with indefinite lives based on the fair value of the related reporting unit or intangible asset.*

As of January 1, 2007, the Company had assigned its recorded goodwill and intangible assets to approximately 440 of its 750 reporting units. When performing its annual impairment assessment, the Company compares the fair value of each reporting unit to its carrying value. Fair values are determined by discounting estimated future cash flows at the Company's estimated cost of capital of 10%. Estimated future cash flows are based either on current operating cash flows or on a detailed cash flow forecast prepared by the relevant operating unit. If the fair value of an operating unit is less than its carrying value, an impairment loss is recorded for the difference between the implied fair value of the unit's goodwill and the carrying value of the goodwill.

Amortization and impairment of goodwill and other intangible assets for the periods ended June 30, 2007 and 2006 were as follows:

(In thousands)

|            | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|------------|---------------------------|-------------|-------------------------|-------------|
|            | <b>June 30</b>            |             | <b>June 30</b>          |             |
|            | <b>2007</b>               | <b>2006</b> | <b>2007</b>             | <b>2006</b> |
| Goodwill:  |                           |             |                         |             |
| Impairment | \$                        | \$          | \$ 988                  | \$ 9,200    |

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Intangible Assets:

|              |           |           |           |           |
|--------------|-----------|-----------|-----------|-----------|
| Amortization | 39,779    | 24,664    | 77,804    | 48,452    |
| Impairment   |           |           | 1,166     | 2,985     |
| Total        | \$ 39,779 | \$ 24,664 | \$ 79,958 | \$ 60,637 |

In the first quarter of 2007, the Company performed its annual impairment testing of its goodwill and intangible assets, which resulted in total impairment charges of \$2,154,000. The first quarter 2007 goodwill impairment charges of \$988,000 were primarily related to a French polymers business and an Asian construction business in the Engineered Products International segment and resulted from lower estimated future cash flows than previously expected. Also in the first quarter of 2007, intangible asset impairments of \$1,166,000 were recorded to reduce to the estimated fair value the carrying value of trademarks and customer-related intangible assets primarily related to a French polymers business in the Engineered Products International segment and a U.S. contamination control business in the Engineered Products North America segment.

In the first quarter of 2006, the Company recorded goodwill impairment charges of \$9,200,000 which were primarily related to a U.S. construction joist business in the Engineered Products North America segment, a U.S. thermal transfer ribbon business in the Specialty Systems North America segment, and an Asian construction business in the Engineered Products International segment, and resulted from lower estimated future cash flows than previously expected. Also in the first quarter of 2006, intangible asset impairments of \$2,985,000 were recorded to reduce to the estimated fair value the carrying value of trademarks, patents and customer-related intangible assets primarily related to a U.S. welding components business in the Specialty Systems North America segment and a U.S. contamination control business in the Engineered Products North America segment.

(4) RETIREMENT PLANS AND POSTRETIREMENT BENEFITS

Pension and other postretirement benefit costs for the periods ended June 30, 2007 and 2006 were as follows:

(In thousands)

|   | Three Months Ended |          |                      |          | Six Months Ended |          |                      |          |
|---|--------------------|----------|----------------------|----------|------------------|----------|----------------------|----------|
|   | June 30            |          | Other Postretirement |          | June 30          |          | Other Postretirement |          |
|   | Pension            |          | Benefits             |          | Pension          |          | Benefits             |          |
|   | 2007               | 2006     | 2007                 | 2006     | 2007             | 2006     | 2007                 | 2006     |
| Components of net periodic benefit cost:    |                    |          |                      |          |                  |          |                      |          |
| Service cost                                | \$28,698           | \$26,734 | \$3,782              | \$4,186  | \$57,365         | \$53,404 | \$7,564              | \$8,373  |
| Interest cost                               | 26,548             | 24,165   | 8,058                | 8,225    | 52,962           | 48,161   | 16,116               | 16,449   |
| Expected return on plan assets              | (38,856)           | (34,360) | (2,899)              | (1,997)  | (77,575)         | (68,545) | (5,797)              | (3,992)  |
| Amortization of actuarial loss              | 5,086              | 6,319    | 506                  | 1,292    | 9,983            | 12,593   | 1,011                | 22,281   |
| Amortization of prior service cost (income) | (586)              | (565)    | 1,565                | 1,392    | (1,174)          | (1,132)  | 3,130                | 2,783    |
| Amortization of net transition amount       | 4                  | 16       |                      |          | 10               | 32       |                      |          |
| Curtailed/settlement loss (gain)            | 262                |          | (1,562)              |          | 6,000            |          | (1,562)              |          |
| Net periodic benefit cost                   | \$21,156           | \$22,309 | \$9,450              | \$13,098 | \$47,571         | \$44,513 | \$20,462             | \$45,894 |

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The Company expects to contribute \$82,400,000 to its pension plans in 2007. As of June 30, 2007, contributions of \$62,400,000 have been made.

### (5) SHORT-TERM DEBT

In June 2006, the Company entered into a \$600,000,000 Line of Credit Agreement with a termination date of June 15, 2007. This line of credit was replaced on June 15, 2007, by a \$1,000,000,000 Line of Credit Agreement with a termination date of June 13, 2008. No amounts were outstanding under this facility at June 30, 2007.

The Company had outstanding commercial paper of \$393,940,000 at June 30, 2007 and \$200,340,000 at December 31, 2006.

### (6) LONG-TERM DEBT

In June 2006, the Company entered into a \$350,000,000 revolving credit facility ( RCF ) with a termination date of June 16, 2011. This RCF was replaced on June 15, 2007 by a \$500,000,000 RCF with a termination date of June 15, 2012. No amounts were outstanding under this facility at June 30, 2007.

### (7) INCOME TAXES

On January 1, 2007, the Company adopted Financial Accounting Standard Board ( FASB ) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 ( FIN 48 ). FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of tax positions taken or expected to be taken in tax returns, and provides guidance on derecognition, classification, and interest and penalties, related to uncertain tax positions. As a result of implementation of FIN 48, the Company did not recognize any change in its liability for unrecognized tax benefits.

As of the adoption date, the Company had \$688,000,000 of unrecognized tax benefits. If these unrecognized tax benefits were recognized, approximately \$593,000,000 would impact the Company's effective tax rate. There has been no significant change to the amount of unrecognized tax benefits during the six months ended June 30, 2007. The Company does not expect the total amount of uncertain tax provisions as of June 30, 2007 to change significantly in the next twelve months.

The Company files numerous consolidated and separate income tax returns in the United States Federal jurisdiction and in many state and foreign jurisdictions. The following table summarizes the open tax years for the Company's major jurisdictions:

| <u>Jurisdiction</u>   | <u>Open Tax Years</u> |
|-----------------------|-----------------------|
| United States Federal | 2001-2006             |
| United Kingdom        | 2000-2006             |
| Germany               | 2001-2006             |
| France                | 2000-2006             |
| Australia             | 2002-2006             |

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*The Company recognizes interest and penalties related to income tax matters in income tax expense.* There were no significant accruals for interest and penalties recorded as of January 1, 2007.

### (8) LEVERAGED LEASES

On January 1, 2007, the Company adopted FASB Staff Position No. FAS 13-2, Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction ( FSP 13-2 ). FSP 13-2 addresses how a change or projected change in the timing of cash flows relating to income taxes generated by a leveraged lease transaction affects the accounting by a lessor for that lease. Upon adoption of FSP 13-2, the Company recorded an after-tax charge to retained earnings of \$22,600,000, resulting from a change in the timing of expected cash flows related to income tax benefits of the Company's leveraged lease transactions.

### (9) STOCKHOLDERS' EQUITY

On August 4, 2006 the Company's Board of Directors authorized a stock repurchase program which provided for the buyback of up to 35,000,000 shares. In the first six months of 2007, the Company repurchased 9,464,419 shares of its common stock at an average price of \$50.70 per share. On February 9, 2007, the Company retired 72,151,184 shares of Common Stock Held in Treasury. Common Stock, Additional Paid-In-Capital, Income Reinvested in the Business and Common Stock Held in Treasury activity during the first six months of 2007 are shown below:

(In thousands)

|   | <b>Common<br/>Stock</b> | <b>Additional<br/>Paid-In-Capital</b> | <b>Income<br/>Reinvested<br/>in the<br/>Business</b> | <b>Common<br/>Stock Held<br/>in Treasury</b> |
|---|-------------------------|---------------------------------------|--|--|
| Balance, December 31, 2006                      | \$6,309                 | \$ 1,378,587                          | \$ 10,406,511  | \$(3,220,538 )                               |
| During 2007                                     |                         |                                       |  |  |
| Retirement of treasury shares                   | (721 )                  | (1,378,587 )                          | (1,841,230 )   | 3,220,538                                    |
| Shares issued for stock options and grants      | 24                      | 77,184                                |  |  |
| Shares surrendered on exercise of stock options |                         | (108 )                                |  |  |
| Stock compensation expense                      |                         | 15,045                                |  |  |
| Tax benefits related to stock options           |                         | 14,787                                |  |  |
| Repurchases of common stock                     |                         |                                       |  | (479,873 )                                   |
| Net income                                      |                         |                                       | 908,041  |  |
| Cash dividends declared                         |                         |                                       | (232,785 )   |  |
| Cumulative effect of adopting FSP 13-2          |                         |                                       | (22,559 )  |  |
| Balance, June 30, 2007                          | \$5,612                 | \$ 106,908                            | \$9,217,978  | \$(479,873 )                                 |

### (10) SEGMENT INFORMATION

See Management's Discussion and Analysis for information regarding operating revenues and operating income for the Company's segments.

Item 2 - Management's Discussion and Analysis

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CONSOLIDATED RESULTS OF OPERATIONS

The Company's consolidated results of operations for the second quarter and year-to-date periods of 2007 and 2006 were as follows:

(Dollars in thousands)

|                    | <b>Three Months Ended</b> |              | <b>Six Months Ended</b> |              |   |
|--------------------|---------------------------|--------------|-------------------------|--------------|---|
|                    | <b>June 30</b>            |              | <b>June 30</b>          |              |   |
|                    | <b>2007</b>               | <b>2006</b>  | <b>2007</b>             | <b>2006</b>  |   |
| Operating revenues | \$ 4,159,689              | \$ 3,579,470 | \$ 7,918,730            | \$ 6,876,506 |   |
| Operating income   | 698,677                   | 659,764      | 1,267,325               | 1,199,732    |   |
| Margin %           | 16.8                      | % 18.4       | % 16.0                  | % 17.4       | % |

In the second quarter and year-to-date periods of 2007, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:

|  | <b>Three Months Ended June 30</b> |                         |                                    | <b>Six Months Ended June 30</b> |                         |                                    |   |
|--|-----------------------------------|-------------------------|------------------------------------|---------------------------------|-------------------------|------------------------------------|---|
|  | <b>% Increase (Decrease)</b>      |                         | <b>% Point Increase (Decrease)</b> | <b>% Increase (Decrease)</b>    |                         | <b>% Point Increase (Decrease)</b> |   |
|  | <b>Operating Revenues</b>         | <b>Operating Income</b> | <b>Operating Margins</b>           | <b>Operating Revenues</b>       | <b>Operating Income</b> | <b>Operating Margins</b>           |   |
| Base manufacturing business:                   |                                   |                         |                                    |                                 |                         |                                    |   |
| Revenue change/Operating leverage              | 2.4                               | % 5.2                   | % 0.5                              | % 1.7                           | % 4.0                   | % 0.4                              | % |
| Changes in variable margins and overhead costs |                                   | (1.8)                   | (0.3)                              |                                 | (1.1)                   | (0.2)                              |   |
| Total  | 2.4                               | 3.4                     | 0.2                                | 1.7                             | 2.9                     | 0.2                                |   |
| Acquisitions                                   | 12.0                              | 1.7                     | (1.7)                              | 11.4                            | 0.9                     | (1.6)                              |   |
| Divestitures                                   | (1.3)                             | (0.8)                   | 0.1                                | (0.9)                           | (0.5)                   | 0.1                                |   |
| Restructuring costs                            |                                   | (1.5)                   | (0.3)                              |                                 | (1.4)                   | (0.2)                              |   |
| Impairment of goodwill and intangibles         |                                   |                         |                                    |                                 | 0.8                     | 0.1                                |   |
| Translation                                    | 3.6                               | 3.1                     |                                    | 3.4                             | 2.8                     |                                    |   |
| Intercompany/Other                             | (0.5)                             |                         | 0.1                                | (0.4)                           | 0.1                     |                                    |   |
| Total  | 16.2                              | % 5.9                   | % (1.6)                            | % 15.2                          | % 5.6                   | % (1.4)                            | % |

In the second quarter and year-to-date period of 2007 revenues increased 16.2% and 15.2%, respectively, over 2006 primarily due to revenues from acquisitions and favorable currency translation. Base business revenues increased 2.4% and 1.7% in the second quarter and year-to-date periods, respectively, over the same periods of 2006 primarily related to an 8.0% and 8.4% increase in international base business revenues for the second quarter and year-to-date periods, respectively. These increases were offset by a 1.4% and 2.5 % decline in North American base revenues in the second quarter and the year-to-date periods, respectively. European economic strength and market demand continued the growth seen in last half of 2006. North American base revenues declined, although at a lower rate than first quarter 2007, due to weak industrial production and slow demand throughout the North American end markets, primarily automotive and construction.

Operating income in the second quarter and year-to-date period improved over 2006 primarily due to leverage from the growth in base business revenues, favorable currency translation versus the prior year and the effect of acquisitions, partially offset by increased restructuring expenses and the effect of divestitures. Operating margins were negatively affected by lower margins of acquired businesses, including amortization

expense.

ENGINEERED PRODUCTS - NORTH AMERICA

Businesses in this segment are located in North America and manufacture a variety of short lead-time plastic and metal components and fasteners, as well as specialty products for a diverse customer base. These commercially oriented, value-added products become part of the customers' products and typically are manufactured and delivered in a time period less than 30 days.

In the plastic and metal components and fasteners category, products include:

- metal fasteners and fastening tools for the commercial, residential and renovation construction industries;
- metal plate connecting components, machines and software for the commercial and residential construction industries;
- laminate products for the commercial, residential and renovation construction industries and furniture markets;
- metal fasteners for automotive, appliance and general industrial applications;
- metal components for automotive, appliance and general industrial applications;
- plastic components for automotive, appliance, furniture, electronics and general industrial applications; and
- plastic fasteners for automotive, appliance, electronics and general industrial applications.

In the specialty products category, products include:

- reclosable packaging for consumer food and storage applications;
- hand wipes and cleaners for use in industrial manufacturing locations;
- chemical fluids which clean or add lubrication to machines and automobiles;
- adhesives for industrial, construction and consumer purposes;
- epoxy and resin-based coating products for industrial applications;
- components for industrial machines;
- automotive aftermarket maintenance and appearance products; and
- swabs, wipes and mats for clean room usage in the electronics and pharmaceutical industries.

This segment primarily serves the construction, automotive and consumer durables markets.

The results of operations for the Engineered Products - North America segment for the second quarter and year-to-date periods of 2007 and 2006 were as follows:

(Dollars in thousands)

|                    | <b>Three Months Ended</b> |              | <b>Six Months Ended</b> |              |   |
|--------------------|---------------------------|--------------|-------------------------|--------------|---|
|                    | <b>June 30<br/>2007</b>   | <b>2006</b>  | <b>June 30<br/>2007</b> | <b>2006</b>  |   |
| Operating revenues | \$ 1,088,908              | \$ 1,091,673 | \$ 2,115,573            | \$ 2,122,011 |   |
| Operating income   | 194,475                   | 209,723      | 347,767                 | 383,001      |   |
| Margin %           | 17.9                      | % 19.2       | % 16.4                  | % 18.0       | % |

In the second quarter and year-to-date periods of 2007, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:

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|  | Three Months Ended June 30 |                  |                             | Six Months Ended June 30 |                  |                             |    |
|--|----------------------------|------------------|-----------------------------|--------------------------|------------------|-----------------------------|----|
|  | % Increase (Decrease)      |                  | % Point Increase (Decrease) | % Increase (Decrease)    |                  | % Point Increase (Decrease) |    |
|  | Operating Revenues         | Operating Income | Operating Margins           | Operating Revenues       | Operating Income | Operating Margins           |    |
| Base manufacturing business:                   |                            |                  |                             |                          |                  |                             |    |
| Revenue change/Operating leverage              | (3.3                       | )% (7.0          | )% (0.7                     | )% (4.8                  | )% (11.0         | )% (1.2                     | )% |
| Changes in variable margins and overhead costs |                            | (0.6             | ) (0.1                      | )                        | 1.4              | 0.3                         |    |
| Total  | (3.3                       | ) (7.6           | ) (0.8                      | ) (4.8                   | ) (9.6           | ) (0.9                      | )  |
| Acquisitions                                   | 3.5                        | 1.5              | (0.4                        | ) 5.1                    | 1.1              | (0.7                        | )  |
| Divestitures                                   | (0.6                       | ) (0.4           | ) 0.1                       | (0.6                     | ) (0.3           | )                           |    |
| Restructuring costs                            |                            | (0.9             | ) (0.2                      | )                        | (1.8             | ) (0.3                      | )  |
| Impairment of goodwill and intangibles         |                            |                  |                             |                          | 1.4              | 0.3                         |    |
| Translation/Other                              | 0.1                        | 0.1              |                             |                          |                  |                             |    |
| Total  | (0.3                       | )% (7.3          | )% (1.3                     | )% (0.3                  | )% (9.2          | )% (1.6                     | )% |

Revenues decreased modestly in both the second quarter and year-to-date periods of 2007 versus 2006 primarily due to a decline in base business revenues and the effect of divestitures, mostly offset by revenues from acquisitions. Acquisition revenue was primarily related to the acquisition of an electronic switches business and a specialty wipes business. In the fourth quarter of 2006, a roofing components business was divested. In the second quarter and year-to-date periods, construction base revenues declined 5.4% and 7.8%, respectively, due to declines in the residential construction market. Automotive base revenues decreased 3.6% and 5.3%, respectively, primarily due to a 7% and 9% decline in automotive production at the Detroit 3 automotive manufacturers in the second quarter and year-to-date periods. Base revenues from the other industrial-based businesses in this segment declined 0.7% and 1.0% in the second quarter and year-to-date periods, respectively, primarily due to declines in the strength films, and industrial plastics and metals businesses, partially offset by revenue increases in the polymers and fluids businesses in both periods.

Operating income decreased in the second quarter of 2007 and year-to-date period primarily due to the decline in base business revenues described above and higher restructuring expenses. The decrease for the year-to-date period was partially offset by lower first quarter 2007 goodwill and intangible impairment charges. Variable margins increased 30 basis points for both the second quarter and year-to-date period mainly due to expense management in the automotive, construction, and polymers businesses and the benefits of 2006 restructuring projects. Base overhead expenses increased 40 basis points in the second quarter due to increased selling and advertising expenses in the laminate business as a result of new product launches. Year-to-date overhead expenses are flat as increased selling and advertising costs were offset by the positive 2007 effect of a first quarter 2006 charge of \$9.8 million related to retiree healthcare and life insurance liabilities.

ENGINEERED PRODUCTS - INTERNATIONAL

Businesses in this segment are located outside North America and manufacture a variety of short lead-time plastic and metal components and fasteners, as well as specialty products for a diverse customer base. These commercially oriented, value-added products become part of the customers' products and typically are manufactured and delivered in a time period less than 30 days.

In the plastic and metal components and fasteners category, products include:  
 metal fasteners and fastening tools for the commercial, residential and renovation construction industries;  
 laminate products for the commercial, residential and renovation construction industries and furniture markets;

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metal plate connecting components and software for the commercial and residential construction markets; metal fasteners for automotive, appliance and general industrial applications; metal components for automotive, appliance and general industrial applications; plastic components for automotive, appliance, electronics and general industrial applications; and plastic fasteners for automotive, appliance, electronics and general industrial applications.

In the specialty products category, products include:

- reclosable packaging for consumer food applications;
- electronic component packaging trays used for the storage, shipment and manufacturing insertion of electronic components and microchips;
- adhesives for industrial, construction and consumer purposes;
- chemical fluids which clean or add lubrication to machines and automobiles;
- epoxy and resin-based coating products for industrial applications;
- automotive aftermarket maintenance and appearance products; and
- swabs, wipes and mats for clean room usage in the electronics and pharmaceutical industries.

This segment primarily serves the construction, automotive and consumer durables markets.

The results of operations for the Engineered Products International segment for the second quarter and year-to-date periods of 2007 and 2006 were as follows:

(Dollars in thousands)

|                    | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |              |   |
|--------------------|---------------------------|-------------|-------------------------|--------------|---|
|                    | <b>June 30</b>            |             | <b>June 30</b>          |              |   |
|                    | <b>2007</b>               | <b>2006</b> | <b>2007</b>             | <b>2006</b>  |   |
| Operating revenues | \$ 976,744                | \$ 736,567  | \$ 1,809,829            | \$ 1,360,888 |   |
| Operating income   | 148,039                   | 110,466     | 245,579                 | 186,298      |   |
| Margin %           | 15.2                      | % 15.0      | % 13.6                  | % 13.7       | % |

In the second quarter and year-to-date periods of 2007, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:

|  | <b>Three Months Ended June 30</b> |                  |                   | <b>Six Months Ended June 30</b> |                  |                   |                  |
|--|-----------------------------------|------------------|-------------------|---------------------------------|------------------|-------------------|------------------|
|  | <b>% Increase (Decrease)</b>      | <b>Operating</b> | <b>% Point</b>    | <b>% Increase (Decrease)</b>    | <b>Operating</b> | <b>% Point</b>    |                  |
|  | <b>Operating</b>                  | <b>Income</b>    | <b>Increase</b>   | <b>Operating</b>                | <b>Income</b>    | <b>Increase</b>   |                  |
|  | <b>Revenues</b>                   | <b>Operating</b> | <b>(Decrease)</b> | <b>Revenues</b>                 | <b>Income</b>    | <b>(Decrease)</b> | <b>Operating</b> |
|  |                                   | <b>Margins</b>   | <b>Operating</b>  |                                 | <b>Margins</b>   | <b>Operating</b>  | <b>Margins</b>   |
| Base manufacturing business:                   |                                   |                  |                   |                                 |                  |                   |                  |
| Revenue change/Operating leverage              | 7.2                               | % 19.3           | % 1.7             | % 7.6                           | % 22.3           | % 1.9             | %                |
| Changes in variable margins and overhead costs |                                   | (5.5)            | ) (0.8)           |                                 | (8.5)            | ) (1.1)           | )                |
| Total  | 7.2                               | 13.8             | 0.9               | 7.6                             | 13.8             | 0.8               |                  |
| Acquisitions                                   | 16.1                              | 9.4              | (0.9)             | 16.6                            | 7.6              | (1.1)             | )                |
| Divestitures                                   |                                   |                  |                   | (0.2)                           | ) 0.3            | 0.1               |                  |

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|  |      |        |   |     |        |        |   |         |
|--|------|--------|---|-----|--------|--------|---|---------|
| Restructuring costs                    |      | 0.3    |   | 0.1 |        | (0.2   | ) |         |
| Impairment of goodwill and intangibles |      |        |   |     |        | 0.1    |   |         |
| Translation/Other                      | 9.3  | 10.5   |   | 0.1 | 9.0    | 10.2   |   | 0.1     |
| Total                                  | 32.6 | % 34.0 | % | 0.2 | % 33.0 | % 31.8 | % | (0.1) % |

Revenues increased in the second quarter and year-to-date periods of 2007 due to revenues from acquisitions, the favorable effect of currency translation and growth in base business revenues. Base business construction revenues increased 9.9% and 11.0% in the second quarter and year-to-date periods, respectively, due to strong demand across the European and Asia-Pacific markets. Automotive base business revenues increased 5.4% and 3.2% in the second quarter and year-to-date periods, respectively, due to a 3% and 4% increase in auto production, respectively. Base revenues from the other businesses in this segment increased 3.9% and 5.4% in the second quarter and year-to-date periods, respectively, as they benefited from strong demand in the broad array of industrial and commercial end markets that they serve. Acquisition revenue was primarily related to the acquisitions of a European laminate business, one Korean and one European automotive business, and two European performance polymers businesses.

Operating income increased in the second quarter and year-to-date periods of 2007 versus 2006 primarily due to the positive leverage effect from the increase in base revenues described above, the favorable effect of currency translation and income from acquisitions. Variable margins declined 70 basis points and 90 basis points in the second quarter and year-to-date periods, respectively, mainly due to increased raw material costs. Operating margins were negatively affected by the lower margins of acquired businesses.

### SPECIALTY SYSTEMS - NORTH AMERICA

Businesses in this segment are located in North America and design and manufacture longer lead-time machinery and related consumables, as well as specialty equipment for a diverse customer base. These commercially oriented, value-added products become part of the customers processes and typically are manufactured and delivered in a time period of more than 30 days.

In the machinery and related consumables category, products include:

- industrial packaging equipment and plastic and steel strapping for the bundling and shipment of a variety of products for customers in numerous end markets;
- welding equipment, metal consumables and related accessories for a variety of end market users;
- equipment and plastic consumables that multi-pack cans and bottles for the food and beverage industry;
- plastic stretch film and related packaging equipment for various industrial purposes;
- paper and plastic products used to protect shipments of goods in transit;
- marking tools and inks for various end users;
- foil and film and related equipment used to decorate a variety of consumer products; and
- solder materials, services and equipment for the electronic and microelectronic assembly industry.

In the specialty equipment and systems category, products include:

- commercial food equipment such as dishwashers, refrigerators, cooking equipment and food machines for use by restaurants, institutions and supermarkets and related service;
- paint spray equipment for a variety of general industrial applications;
- materials and structural testing machinery and software;
- static control equipment for electronics and industrial applications;
- airport ground power generators for commercial and military applications; and
- supply chain management software for the industrial, aerospace and health care markets.

This segment primarily serves the general industrial, food institutional and service, maintenance, repair and operations ( MRO )/metals, and food and beverage markets.

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The results of operations for the Specialty Systems North America segment for the second quarter and year-to-date periods of 2007 and 2006 were as follows:

(Dollars in thousands)

|                    | Three Months Ended |              | Six Months Ended |              |   |
|--------------------|--------------------|--------------|------------------|--------------|---|
|                    | June 30            |              | June 30          |              |   |
|                    | 2007               | 2006         | 2007             | 2006         |   |
| Operating revenues | \$ 1,253,535       | \$ 1,134,457 | \$ 2,475,904     | \$ 2,258,543 |   |
| Operating income   | 238,268            | 232,289      | 462,383          | 454,223      |   |
| Margin %           | 19.0               | % 20.5       | % 18.7           | % 20.1       | % |

In the second quarter and year-to-date periods of 2007, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:

|  | Three Months Ended June 30                     |                     |   | Six Months Ended June 30                       |                     |   |    |
|--|--|---------------------|---|--|---------------------|---|----|
|  | % Increase (Decrease)<br>Operating<br>Revenues | Operating<br>Income | % Point<br>Increase<br>(Decrease)<br>Operating<br>Margins | % Increase (Decrease)<br>Operating<br>Revenues | Operating<br>Income | % Point<br>Increase<br>(Decrease)<br>Operating<br>Margins |    |
| Base manufacturing business:                   |  |                     |   |  |                     |   |    |
| Revenue change/Operating leverage              | 0.4  | % 0.8               | % 0.1   | % (0.2)  | )% (0.5)            | )%  | %  |
| Changes in variable margins and overhead costs |  | 2.0                 | 0.4   |  | 2.1                 | 0.4   |    |
| Total  | 0.4  | 2.8                 | 0.5   | (0.2)  | ) 1.6               | 0.4   |    |
| Acquisitions                                   | 11.7   | 1.3                 | (1.9)   | ) 10.8   | (0.5)               | ) (2.1)   | )  |
| Divestitures                                   | (1.8)  | ) (0.8)             | ) 0.2   | (1.0)  | ) (0.4)             | ) 0.1   |    |
| Restructuring costs                            |  | (0.9)               | ) (0.2)   |  | 0.1                 |   |    |
| Impairment of goodwill and intangibles         |  |                     |   |  | 0.9                 | 0.2   |    |
| Translation/Other                              | 0.2  | 0.2                 | (0.1)   | )  | 0.1                 |   |    |
| Total  | 10.5   | % 2.6               | % (1.5)   | )% 9.6   | % 1.8               | % (1.4)   | )% |

Revenues increased in the second quarter and year-to-date periods of 2007 over 2006 primarily due to revenues from acquisitions. The acquired revenues were primarily related to the acquisition of two businesses supplying the electronic and microelectronic assembly industry, a supply chain management software business, two test and measurement businesses and two decorating businesses. The quality measurement business was divested during the second quarter of 2007. Base business revenues increased slightly in the second quarter of 2007 but remained negative for the year-to-date period primarily due to decreased demand for machinery and consumables in many of the end markets that this segment serves. Food equipment base revenues increased 6.9% in the second quarter and 4.9% year-to-date due to growth in the restaurant and institutional sector as well as the service business. Welding base revenues increased 3.0% and 5.1% in the second quarter and year-to-date periods, respectively, due to higher demand in energy-related end markets. Total packaging base revenues declined 4.5% and 5.7% in the second quarter and year-to-date periods, respectively, due to weakness in the metals and construction-related industrial packaging categories in North America. Base business revenue from the other businesses in this segment, including the decorating and finishing businesses, decreased 2.0% and 4.1% for the second quarter and year-to-date periods, respectively.

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Operating income increased in the second quarter and year-to-date periods of 2007 versus 2006 primarily due to decreased overhead costs, including the favorable first quarter 2007 impact of a \$9.8 million charge related to retiree health care and life insurance liabilities incurred in the first quarter of 2006 offset by higher restructuring expenses and the effect of divestitures. Year-to-date operating income was also favorably effected by lower impairment charges. Acquisitions favorably impacted income in the second quarter and had a negative effect year-to-date.

### SPECIALTY SYSTEMS - INTERNATIONAL

Businesses in this segment are located outside North America and design and manufacture longer lead-time machinery and related consumables, as well as specialty equipment for a diverse customer base. These commercially oriented, value-added products become part of the customers processes and typically are manufactured and delivered in a time period of more than 30 days.

In the machinery and related consumables category, products include:

- industrial packaging equipment and plastic and steel strapping for the bundling and shipment of a variety of products for customers in numerous end markets;
- welding equipment and metal consumables for a variety of end market users;
- equipment and plastic consumables that multi-pack cans and bottles for the food and beverage industry;
- plastic stretch film and related packaging equipment for various industrial purposes;
- paper and plastic products used to protect shipments of goods in transit;
- foil and film and related equipment used to decorate a variety of consumer products; and
- solder materials, services and equipment for the electronic and microelectronic assembly industry.

In the specialty equipment category, products include:

- commercial food equipment such as dishwashers, refrigerators and cooking equipment for use by restaurants, institutions and supermarkets and related service;
- materials and structural testing machinery and software;
- paint spray equipment for a variety of general industrial applications;
- static control equipment for electronics and industrial applications; and
- airport ground power generators for commercial applications.

This segment primarily serves the general industrial, food institutional and retail, food and beverage, and MRO/metals markets.

The results of operations for the Specialty Systems International segment for the second quarter and year-to-date periods of 2007 and 2006 were as follows:

(Dollars in thousands)

|                    | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |              |   |
|--------------------|---------------------------|-------------|-------------------------|--------------|---|
|                    | <b>June 30</b>            |             | <b>June 30</b>          |              |   |
|                    | <b>2007</b>               | <b>2006</b> | <b>2007</b>             | <b>2006</b>  |   |
| Operating revenues | \$ 960,369                | \$ 719,641  | \$ 1,743,800            | \$ 1,335,340 |   |
| Operating income   | 117,895                   | 107,284     | 211,596                 | 176,210      |   |
| Margin %           | 12.3                      | % 14.9      | % 12.1                  | % 13.2       | % |

In the second quarter and year-to-date periods of 2007, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:

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|  | Three Months Ended June 30               |                  |   | Six Months Ended June 30                 |                  |   | % Point Increase (Decrease) Operating Margins |
|--|--|------------------|---|--|------------------|---|---|
|  | % Increase (Decrease) Operating Revenues | Operating Income | % Point Increase (Decrease) Operating Margins | % Increase (Decrease) Operating Revenues | Operating Income | % Point Increase (Decrease) Operating Margins |   |
| Base manufacturing business:                   |  |                  |   |  |                  |   |   |
| Revenue change/Operating leverage              | 8.8                                      | % 23.1           | % 2.0   | % 9.1                                    | % 27.1           | % 2.2   | %   |
| Changes in variable margins and overhead costs |  | (8.0)            | ) (1.1)                                       |  | (5.1)            | ) (0.6)                                       | )   |
| Total  | 8.8                                      | 15.1             | 0.9   | 9.1                                      | 22.0             | 1.6   |   |
| Acquisitions                                   | 19.6                                     | (4.9)            | ) (2.9)                                       | 15.5                                     | (3.0)            | ) (2.0)                                       | )   |
| Divestitures                                   | (2.8)                                    | ) (2.2)          | )   | (1.9)                                    | ) (1.9)          | )   | )   |
| Restructuring costs                            |  | (6.1)            | ) (0.9)                                       |  | (5.5)            | ) (0.7)                                       | )   |
| Impairment of goodwill and intangibles         |  |                  |   |  | 0.2              |   |   |
| Translation/Other                              | 7.9                                      | 8.0              | 0.3   | 7.9                                      | 8.3              |   |   |
| Total  | 33.5                                     | % 9.9            | % (2.6)                                       | )% 30.6                                  | % 20.1           | % (1.1)                                       | )%  |

Revenues increased in the second quarter and year-to-date periods of 2007 versus 2006 primarily due to revenues from acquired companies, base business revenue growth and the favorable effect of currency translation. The revenue contribution from acquired businesses was primarily related to the acquisition of a European food equipment business, two worldwide businesses supplying the electronic and microelectronic assembly industry, and two European test and measurement businesses. Food equipment base revenues increased 8.8% and 8.3% in the second quarter and year-to-date periods, respectively, due primarily to growth in European institutional demand. Total packaging base revenue increased 6.7% and 6.8% during the second quarter and year-to-date periods, respectively, with strong demand in the European and Asia-Pacific industrial packaging businesses. Other base business revenues, including the welding and finishing businesses, increased 11.2% and 12.0% in the second quarter and year-to-date periods, respectively, led by strong welding equipment and consumable sales in Europe and Asia.

Operating income increased in the second quarter and year-to-date periods of 2007 versus 2006 primarily due to leverage from the revenue increases described above and the favorable effect of currency translation. These increases were partially offset in both periods by increased restructuring costs, the effect of acquisitions, and the effect of the divestiture of the sleeve label business in the first quarter of 2007. Base variable margin decreased 50 basis points in the second quarter and year-to-date 2007 periods primarily due to increased raw material costs. Operating margins were negatively effected by the lower margins of acquired businesses.

OPERATING REVENUES

The reconciliation of segment operating revenues to total operating revenues is as follows:

(In thousands)

| Three Months Ended |      | Six Months Ended |      |
|--------------------|------|------------------|------|
| June 30            | 2006 | June 30          | 2006 |
| 2007               |      | 2007             |      |

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|                                     |              |   |              |   |              |   |              |   |
|-------------------------------------|--------------|---|--------------|---|--------------|---|--------------|---|
| Engineered Products - North America | \$ 1,088,908 |   | \$ 1,091,673 |   | \$ 2,115,573 |   | \$ 2,122,011 |   |
| Engineered Products International   | 976,744      |   | 736,567      |   | 1,809,829    |   | 1,360,888    |   |
| Specialty Systems - North America   | 1,253,535    |   | 1,134,457    |   | 2,475,904    |   | 2,258,543    |   |
| Specialty Systems International     | 960,369      |   | 719,641      |   | 1,743,800    |   | 1,335,340    |   |
| Intersegment revenues               | (119,867     | ) | (102,868     | ) | (226,376     | ) | (200,276     | ) |
| Total operating revenues            | \$ 4,159,689 |   | \$ 3,579,470 |   | \$ 7,918,730 |   | \$ 6,876,506 |   |

### AMORTIZATION AND IMPAIRMENT OF GOODWILL AND INTANGIBLE ASSETS

The Company does not amortize goodwill and intangible assets that have indefinite lives. In the first quarter of each year, the Company performs an annual impairment assessment of goodwill and intangible assets with indefinite lives based on the fair value of the related reporting unit or intangible asset.

As of January 1, 2007, the Company had assigned its recorded goodwill and intangible assets to approximately 440 of its 750 reporting units. When performing its annual impairment assessment, the Company compares the fair value of each reporting unit to its carrying value. Fair values are determined by discounting estimated future cash flows at the Company's estimated cost of capital of 10%. Estimated future cash flows are based either on current operating cash flows or on a detailed cash flow forecast prepared by the relevant operating unit. If the fair value of an operating unit is less than its carrying value, an impairment loss is recorded for the difference between the implied fair value of the unit's goodwill and the carrying value of the goodwill.

Amortization and impairment of goodwill and other intangible assets for the periods ended June 30, 2007 and 2006 were as follows:

(In thousands)

|                    | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|--------------------|---------------------------|-------------|-------------------------|-------------|
|                    | <b>June 30<br/>2007</b>   | <b>2006</b> | <b>June 30<br/>2007</b> | <b>2006</b> |
| Goodwill:          |                           |             |                         |             |
| Impairment         | \$                        | \$          | \$ 988                  | \$ 9,200    |
| Intangible Assets: |                           |             |                         |             |
| Amortization       | 39,779                    | 24,664      | 77,804                  | 48,452      |
| Impairment         |                           |             | 1,166                   | 2,985       |
| Total              | \$ 39,779                 | \$ 24,664   | \$ 79,958               | \$ 60,637   |

In the first quarter of 2007, the Company performed its annual impairment testing of its goodwill and intangible assets, which resulted in total impairment charges of \$2.2 million. The first quarter 2007 goodwill impairment charges of \$1.0 million were primarily related to a French polymers business and an Asian construction business in the Engineered Products International segment and resulted from lower estimated future cash flows than previously expected. Also in the first quarter of 2007, intangible asset impairments of \$1.2 million were recorded to reduce to the estimated fair value the carrying value of trademarks and customer-related intangible assets primarily related to a French polymers business in the Engineered Products International segment and a U.S. contamination control business in the Engineered Products North America segment.

In the first quarter of 2006, the Company recorded goodwill impairment charges of \$9.2 million which were primarily related to a U.S. construction joist business in the Engineered Products North America segment, a U.S. thermal transfer ribbon business in the Specialty Systems North America segment, and an Asian construction business in the Engineered Products International segment, and resulted from lower

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estimated future cash flows than previously expected. Also in the first quarter of 2006, intangible asset impairments of \$3.0 million were recorded to reduce to the estimated fair value the carrying value of trademarks, patents and customer-related intangible assets primarily related to a U.S. welding components business in the Specialty Systems North America segment and a U.S. contamination control business in the Engineered Products North America segment.

### INTEREST EXPENSE

Interest expense increased to \$50.0 million in the first six months of 2007 from \$37.9 million in 2006 primarily due to a higher amount of commercial paper outstanding in the first six months of 2007.

### OTHER INCOME

Other income increased to \$70.7 million for the first six months of 2007 versus income of \$35.9 million in 2006, primarily due to gains on divestitures in 2007 versus losses in 2006. These amounts are partially offset by lower investment income in 2007, primarily due to the liquidation of the Company's mortgage transactions in the fourth quarter of 2006.

### INCOME TAXES

The effective tax rate for the first six months of 2007 was 29.5%, 100 basis points lower than the effective rate for the first six months of 2006. The reduction in the effective tax rate in 2007 resulted primarily from an increase in the domestic manufacturing deduction and a higher proportionate share of income in foreign jurisdictions with lower tax rates.

### NET INCOME

Net income of \$908.0 million (\$1.61 per diluted share) in the first six months of 2007 was 9.1% higher than the 2006 net income of \$832.4 million (\$1.46 per diluted share).

### FOREIGN CURRENCY

The weakening of the U.S. dollar against foreign currencies in 2007 increased operating revenues for the first six months of 2007 by approximately \$228.1 million and increased earnings by approximately 5 cents per diluted share. The strengthening of the U.S. dollar against foreign currencies in 2006 decreased operating revenues for the first six months of 2006 by approximately \$120.0 million and decreased earnings by approximately 2 cents per diluted share.

### NEW ACCOUNTING PRONOUNCEMENTS

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On January 1, 2007, the Company adopted Financial Accounting Standard Board ( FASB ) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 ( FIN 48 ). FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of tax positions taken or expected to be taken in tax returns, and provides guidance on derecognition, classification, and interest and penalties, related to uncertain tax positions. As a result of implementation of FIN 48, the Company did not recognize any change in its liability for unrecognized tax benefits. See the income taxes note for additional information.

On January 1, 2007, the Company adopted FASB Staff Position No. FAS 13-2, Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction ( FSP 13-2 ). FSP 13-2 addresses how a change or projected change in the timing of cash flows relating to income taxes generated by a leveraged lease transaction affects the accounting by a lessor for that lease. Upon adoption of FSP 13-2, the Company recorded an after-tax charge to retained earnings of \$22.6 million, resulting from a change in the timing of expected cash flows related to income tax benefits of the Company's leveraged lease transactions.

### LIQUIDITY AND CAPITAL RESOURCES

#### *Cash Flow*

The Company's primary source of liquidity is free operating cash flow. Management continues to believe that such internally generated cash flow will be adequate to service existing debt and to continue to pay dividends that meet its dividend payout guideline of 25% to 35% of the last two years' average net income. In addition, free operating cash flow is expected to be adequate to finance internal growth, acquisitions and share repurchases.

The Company uses free operating cash flow to measure normal cash flow generated by its operations that is available for dividends, acquisitions, share repurchases and debt repayment. Free operating cash flow is a measurement that is not the same as net cash flow from operating activities per the statement of cash flows and may not be consistent with similarly titled measures used by other companies.

On August 4, 2006, the Company's Board of Directors authorized a stock repurchase program which provides for the buyback of up to 35.0 million shares. In the second quarter of 2007, the Company repurchased 5,787,278 shares of its common stock at an average price of \$51.84 per share. Since inception of this program, the Company has repurchased 19,145,150 shares of its common stock for \$926.7 million at an average price of \$48.41 per share.

Summarized cash flow information for the second quarter and year-to-date periods of 2007 and 2006 was as follows:

(In thousands)

|   | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|---|---------------------------|-------------|-------------------------|-------------|
|   | <b>June 30</b>            |             | <b>June 30</b>          |             |
|   | <b>2007</b>               | <b>2006</b> | <b>2007</b>             | <b>2006</b> |
| Net cash provided by operating activities | \$ 531,638                | \$ 361,607  | \$ 954,457              | \$ 752,992  |
| Additions to plant and equipment          | (89,038)                  | (76,675)    | (174,329)               | (144,994)   |

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|   |             |              |               |               |
|---|-------------|--------------|---------------|---------------|
| Free operating cash flow                        | \$ 442,600  | \$ 284,932   | \$ 780,128    | \$ 607,998    |
| Acquisitions                                    | \$ (155,338 | ) \$ (82,482 | ) \$ (424,420 | ) \$ (281,479 |
| Cash dividends paid                             | (116,911    | ) (93,563    | ) (234,248    | ) (186,183    |
| Proceeds from sale of operations and affiliates | 58,021      | 377          | 149,760       | 12,901        |
| Issuance of common stock                        | 26,098      | 21,000       | 77,101        | 63,007        |
| Repurchases of common stock                     | (300,000    | )            | (479,873      | )             |
| Net proceeds (repayments) of debt               | (86,293     | ) (139,940   | ) 2,922       | (163,910      |
| Repayment of preferred stock of subsidiary      |             |              | (40,000       | )             |
| Other   | 38,756      | 14,392       | 59,931        | 36,435        |
| Net increase (decrease) in cash and equivalents | \$ (93,067  | ) \$ 4,716   | \$ (108,699   | ) \$ 88,769   |

*Return on Average Invested Capital*

The Company uses return on average invested capital ( ROIC ) to measure the effectiveness of its operations use of invested capital to generate profits. ROIC for the second quarter and year-to-date periods of 2007 and 2006 was as follows:

(Dollars in thousands)

|   | <b>Three Months Ended</b> |              | <b>Six Months Ended</b> |              |
|---|---------------------------|--------------|-------------------------|--------------|
|   | <b>June 30<br/>2007</b>   | <b>2006</b>  | <b>June 30<br/>2007</b> | <b>2006</b>  |
| Operating income after taxes                  | \$ 492,567                | \$ 461,175   | \$ 893,464              | \$ 833,814   |
| Invested Capital:                             |                           |              |                         |              |
| Trade receivables                             | \$ 2,882,698              | \$ 2,374,172 | \$ 2,882,698            | \$ 2,374,172 |
| Inventories                                   | 1,612,380                 | 1,370,047    | 1,612,380               | 1,370,047    |
| Net plant and equipment                       | 2,116,828                 | 1,916,032    | 2,116,828               | 1,916,032    |
| Investments                                   | 560,667                   | 907,515      | 560,667                 | 907,515      |
| Goodwill and intangible assets                | 5,409,113                 | 3,997,555    | 5,409,113               | 3,997,555    |
| Accounts payable and accrued expenses         | (1,998,511                | ) (1,694,839 | ) (1,998,511            | ) (1,694,839 |
| Other, net                                    | (191,553                  | ) 316,107    | (191,553                | ) 316,107    |
| Total invested capital                        | \$ 10,391,622             | \$ 9,186,589 | \$ 10,391,622           | \$ 9,186,589 |
| Average invested capital                      | \$ 10,253,622             | \$ 8,994,013 | \$ 10,117,625           | \$ 8,791,908 |
| Annualized return on average invested capital | 19.2                      | 20.5         | 17.7                    | 19.0         |
|   |                           | %            | %                       | %            |

The 130 basis point decrease in ROIC in the second quarter of 2007 was due primarily to a 14.0% increase in average invested capital, mainly from acquisitions. The negative impact of acquisitions was partially offset by a 6.8% increase in after-tax operating income primarily due to an increase in base business operating income, translation, and a decrease in the effective tax rate.

The 130 basis point decrease in ROIC for year-to-date 2007 was due primarily to a 15.1% increase in average invested capital, mainly from acquisitions. The negative impact of acquisitions was partially offset by a 7.2% increase in after-tax operating income primarily due to an increase in base business operating income, translation, and a decrease in the effective tax rate.

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*Working Capital*

Net working capital at June 30, 2007 and December 31, 2006 is summarized as follows:

(Dollars in thousands)

|                                       | <b>June 30, 2007</b> | <b>December 31, 2006</b> | <b>Increase/(Decrease)</b> |
|---------------------------------------|----------------------|--------------------------|----------------------------|
| <b>Current Assets:</b>                |                      |                          |                            |
| Cash and equivalents                  | \$ 481,508           | \$ 590,207               | \$ (108,699 )              |
| Trade receivables                     | 2,882,698            | 2,471,273                | 411,425                    |
| Inventories                           | 1,612,380            | 1,482,508                | 129,872                    |
| Other                                 | 677,697              | 662,417                  | 15,280                     |
|                                       | 5,654,283            | 5,206,405                | 447,878                    |
| <b>Current Liabilities:</b>           |                      |                          |                            |
| Short-term debt                       | 528,096              | 462,721                  | 65,375                     |
| Accounts payable and accrued expenses | 1,998,511            | 1,895,182                | 103,329                    |
| Other                                 | 293,545              | 278,681                  | 14,864                     |
|                                       | 2,820,152            | 2,636,584                | 183,568                    |
| Net Working Capital                   | \$ 2,834,131         | \$ 2,569,821             | \$ 264,310                 |
| Current Ratio                         | 2.00                 | 1.97                     |                            |

Trade receivables and inventories increased due to increased sales, acquisitions and foreign currency translation. Accounts payable increased primarily due to acquisitions.

*Debt*

Total debt at June 30, 2007 and December 31, 2006 was as follows:

(Dollars in thousands)

|                              | <b>June 30, 2007</b> |   | <b>December 31, 2006</b> |   |
|------------------------------|----------------------|---|--------------------------|---|
| Short-term debt              | \$ 528,096           |   | \$ 462,721               |   |
| Long-term debt               | 956,578              |   | 955,610                  |   |
| Total debt                   | \$ 1,484,674         |   | \$ 1,418,331             |   |
| Total debt to capitalization | 13.7                 | % | 13.6                     | % |

The Company had outstanding commercial paper of \$393.9 million at June 30, 2007 and \$200.3 million at December 31, 2006.

In June 2006, the Company entered into a \$600,000,000 Line of Credit Agreement with a termination date of June 15, 2007. This line of credit was replaced on June 15, 2007 by a \$1,000,000,000 Line of Credit Agreement with a termination date of June 13, 2008. No amounts were outstanding under this facility at June 30, 2007.

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In June 2006, the Company entered into a \$350,000,000 revolving credit facility ( RCF ) with a termination date of June 16, 2011. This RCF was replaced on June 15, 2007 by a \$500,000,000 RCF with a termination date of June 15, 2012. No amounts were outstanding under this facility at June 30, 2007.

### *Stockholders' Equity*

The changes to stockholders' equity during 2007 were as follows:

(In thousands)

|   |              |   |
|---|--------------|---|
| Total stockholders' equity, December 31, 2006                   | \$ 9,017,508 |   |
| Net income  | 908,041      |   |
| Cash dividends declared   | (232,785)    | ) |
| Repurchases of common stock                                     | (479,873)    | ) |
| Stock option activity   | 106,932      |   |
| Amortization of unrecognized pension and postretirement expense | 14,948       |   |
| Currency translation adjustments                                | 76,244       |   |
| Cumulative effect of adopting FSP13-2                           | (22,559)     | ) |
| Total stockholders' equity, June 30, 2007                       | \$ 9,388,456 |   |

### FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, without limitation, statements regarding 2007 contributions to the Company's pension plans, the adequacy of internally generated funds, the meeting of dividend payout objectives, the impact of new accounting pronouncements and the estimated amount of unrecognized tax benefits. These statements are subject to certain risks, uncertainties, and other factors, which could cause actual results to differ materially from those anticipated. Important risks that may influence future results include (1) a downturn in the construction, general industrial, automotive, or food institutional and service markets, (2) deterioration in international and domestic business and economic conditions, particularly in North America, Europe, Asia or Australia, (3) the unfavorable impact of foreign currency fluctuations and costs of raw materials, (4) an interruption in, or reduction in, introducing new products into the Company's product lines, (5) an unfavorable environment for making acquisitions, domestic and international, including adverse accounting or regulatory requirements and market values of candidates, and (6) unfavorable tax law changes and tax authority rulings. The risks covered here are not all inclusive and given these and other possible risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

ITW practices fair disclosure for all interested parties. Investors should be aware that while ITW regularly communicates with securities analysts and other investment professionals, it is against ITW's policy to disclose to them any material non-public information or other confidential commercial information. Shareholders should not assume that ITW agrees with any statement or report issued by any analyst irrespective of the content of the statement or report.

### Item 4 Controls and Procedures

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The Company's management, with the participation of the Company's Chairman & Chief Executive Officer and Senior Vice President & Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) as of June 30, 2007. Based on such evaluation, the Company's Chairman & Chief Executive Officer and Senior Vice President & Chief Financial Officer, have concluded that, as of June 30, 2007, the Company's disclosure controls and procedures were effective in timely alerting the Company's management to all information required to be included in this Form 10-Q and other Exchange Act filings.

In connection with the evaluation by management, including the Company's Chairman & Chief Executive Officer and Senior Vice President & Chief Financial Officer, no changes in the Company's internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f)) during the quarter ended June 30, 2007 were identified that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

### Part II Other Information

#### Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

On August 4, 2006, the Company's Board of Directors authorized a stock repurchase program, which provides for the buyback of up to 35,000,000 shares of common stock.

Share repurchase activity under this program for the second quarter was as follows:

| Period    | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased as part of Publicly Announced Program | Maximum Number that may yet be Purchased Under Program |
|-----------|----------------------------------|------------------------------|--|--|
| June 2007 | 5,787,278                        | \$51.84                      | 5,787,278  | 15,854,850   |

#### Item 4 Submission of Matters to a Vote of Security Holders

The Company's Annual Meeting of Stockholders was held on May 4, 2007. The following members were elected to the Company's Board of Directors to hold office for the ensuing year:

| Nominees         | In Favor    | Withheld   |
|------------------|-------------|------------|
| W. F. Aldinger   | 497,011,259 | 10,123,579 |
| M. J. Birk       | 499,580,809 | 7,554,029  |
| M. D. Brailsford | 488,570,823 | 18,564,015 |
| S. Crown         | 499,484,869 | 7,649,969  |
| D. H. Davis, Jr. | 501,234,376 | 5,900,462  |
| R. C. McCormack  | 485,727,052 | 21,407,786 |
| R. S. Morrison   | 503,031,409 | 4,103,429  |
| J. A. Skinner    | 498,326,924 | 8,807,914  |

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|             |             |           |
|-------------|-------------|-----------|
| H. B. Smith | 501,830,642 | 5,304,196 |
| D. B. Speer | 499,627,812 | 7,507,026 |

The appointment of Deloitte & Touche LLP as the Company's independent public accountants was ratified with 494,919,218 votes in favor, 9,703,039 votes against, and 2,512,582 votes abstained.

Item 6 Exhibits

Exhibit Index

| <u>Exhibit No.</u> | <u>Description</u>            |
|--------------------|-------------------------------|
| 31                 | Rule 13a-14(a) Certification. |
| 32                 | Section 1350 Certification.   |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ILLINOIS TOOL WORKS INC.

Dated: August 3, 2007

By: /s/ Ronald D. Kropp  
Ronald D. Kropp  
Senior Vice President & Chief Financial Officer  
(Principal Accounting & Financial Officer)