WESTAMERICA BANCORPORATION

## Form 8-K

April 16, 2008
Page 1

(707) 863-6000
(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[] Written communications pursuant to Rule 425 under the Securities Act (17 CER 230.425)
[] Soliciting material pursuant to Rule $14 a-12$ under the Exchange Act (17 CFR 240.14a-12)
[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR $240.14 d-2(\mathrm{~b})$ )
[] Pre-commencement communications pursuant to Rule $13 e-4$ (c) under the Exchange Act (17 CFR 240.13e-4c))

# Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K 

Page 2
Exhibits
---------
99.1 Press release dated April 15, 2008

Item 2.02: Results of Operations and Financial Condition

On April 15, 2008 Westamerica Bancorporation announced their earnings for the first quarter of 2008 . A copy of the press release is attached as Exhibit 99.1 to this Form $8-K$ and is incorporated herein by reference.

Page 3

Signatures
Pursuant to the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Westamerica Bancorporation
/s/ JOHN "ROBERT" THORSON
----------------------------------------------------------1
John "Robert" Thorson
Senior Vice President and Chief Financial Officer
April 16, 2008

Page 4
INDEX TO EXHIBITS
-----------------


Page 5

FOR IMMEDIATE RELEASE
April 15, 2008
WESTAMERICA REPORTS FIRST QUARTER RESULTS

# Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K 

San Rafael, CA: Westamerica Bancorporation (NASDAQ: WABC), parent company of Westamerica Bank, today reported quarterly net income for the first quarter of 2008 of $\$ 26.8$ million and diluted earnings per share ("EPS") of $\$ 0.92$ compared to net income of $\$ 21.8$ million and EPS of $\$ 0.74$ for the previous quarter, and net income of $\$ 23.6$ million and EPS of $\$ 0.76$ for the first quarter of 2007 . As described below, first quarter 2008 results include benefits from Visa's initial public offering which increased net income by $\$ 4.7$ million and EPS by $\$ 0.16$. Fourth quarter 2007 results include litigation expense of $\$ 2.3$ million related to Westamerica's proportionate share of Visa's litigation exposure and a $\$ 700$ thousand income tax refund which combined to reduce net income by $\$ 590$ thousand, or EPS by $\$ 0.02$. First quarter 2007 results include a gain on company-owned life insurance which contributed $\$ 0.02$ to EPS.
"During the first quarter 2008, our net interest margin increased to 4.79 percent from 4.53 percent in the fourth quarter 2007. This improvement came primarily from a reduction in our cost of funds as short-term interest rates declined," said Chairman, President and CEO David Payne. "Our expenses remain well controlled, and our credit quality remains sound. Our non-performing loans represented only 0.23 percent of total loans at quarter-end while our loan loss reserves equal 2.13 percent of total loans. We are pleased to have delivered a return on our shareholders' equity, excluding the Visa IPO benefits, of 22.6 percent this quarter," added Payne.

Page 6
Net interest income on a fully taxable equivalent (FTE) basis was $\$ 48.0$ million for the first quarter of 2008 , compared to $\$ 46.8$ million for the previous quarter and to $\$ 46.9$ million for the first quarter of 2007 . The first quarter 2008 net interest margin on a fully taxable equivalent basis was 4.79 percent, compared to 4.53 percent for the previous quarter and 4.41 percent for the first quarter of 2007 .

The provision for loan losses was $\$ 600$ thousand for the first quarter of 2008 , compared to $\$ 475$ thousand for the previous quarter, and $\$ 75$ thousand for the first quarter of 2007. Net loan losses totaled $\$ 872$ thousand or 0.14 percent of average loans (annualized) for the first quarter of 2008 , compared to $\$ 907$ thousand and 0.14 percent, respectively, for the fourth quarter of 2007.

Management follows diligent and thorough loan administration and risk management practices. The Company assigns risk grades to loans following the same framework used by its regulators. Loans receiving higher risk grades and heightened credit management attention are "classified" loans. The Company's "classified" loans increased to $\$ 33.3$ million at March 31, 2008 from $\$ 24.4$ million at December 31, 2007. The increase in classified loans is primarily attributable to one construction loan relationship with $\$ 11.1$ million outstanding at March 31, 2008. The loan collateral is comprised of developed land and residential real estate properties located north of Sacramento, California. Management is aggressively pursuing collection of this loan relationship. Some "classified" loans are placed on non-accrual status when the full collection of principal or interest is in doubt. Included in the "classified" loans are non-accrual loans totaling $\$ 5.4$ million at March 31, 2008, compared to $\$ 4.9$ million at December 31, 2007. Management regularly assesses the level of the Company's allowance for loan losses giving consideration to current and developing economic conditions, levels of classified and non-accrual loans, and other relevant external and internal considerations. The Company's allowance for loan losses totaled \$52.2 million at March 31, 2008. Management considers this allowance for loan losses to be an adequate reserve against estimated loan losses.

# Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K 

Noninterest income for the first quarter of 2008 totaled $\$ 19.4$ million compared to $\$ 15.3$ million for the first quarter 2007 . The increase is primarily attributable to $\$ 5.7$ million in securities gains from the redemption of Visa Class B common stock as part of the initial public offering in the first quarter 2008, offset by $\$ 822$ thousand in gains from company-owned life insurance recognized in the first quarter 2007.

Noninterest expense for the first quarter of 2008 totaled $\$ 23.1$ million, $\$ 1.6$ million lower than noninterest expense for the first quarter of 2007 . The decrease is primarily due to the first quarter 2008 reversal of a $\$ 2.3$ million accrual for Visa related litigation, which was reversed with the funding of a litigation escrow as a part of the Visa IPO. All other noninterest expenses increased $\$ 700$ thousand in the first quarter of 2008 compared to the first quarter of 2007. Personnel costs rose due to higher employee benefit costs and annual merit increases. Data processing costs were higher due to conversion of the Company's item processing function to an outside vendor in the third quarter 2007. These higher costs were offset in part by lower amortization of intangible assets. The first quarter 2008 efficiency ratio (expenses/FTE revenues) was 34.2 percent compared to 39.7 percent in the first quarter 2007. Excluding the Visarelated benefits recorded in noninterest income and noninterest expense, the efficiency ratio was 41.2 percent for the first quarter 2008. Excluding the company-owned life insurance gain, the efficiency ratio was 40.2 percent for the first quarter 2007.

At March 31, 2008, shareholders' equity was $\$ 399$ million and the equity-to-asset ratio was 9.2 percent. During the first quarter 2008 , repurchases of the Company's common stock totaled approximately 246 thousand shares, net of shares issued, and dividends paid to shareholders totaled $\$ 9.8$ million.

At March 31, 2008, the Company's assets totaled $\$ 4.3$ billion and loans outstanding totaled $\$ 2.4$ billion.

Page 8

Westamerica Bancorporation, through its wholly owned subsidiary Westamerica Bank, operates 86 branches and two trust offices throughout 21 Northern and Central California counties.

Westamerica Bancorporation Web Address: www.westamerica.com

For additional information contact:
Westamerica Bancorporation
Robert A. Thorson - SVP \& Chief Financial Officer 707-863-6840

FORWARD-LOOKING INFORMATION:
The following appears in accordance with the Private Securities Litigation Reform Act of 1995:

This press release may contain forward-looking statements about the company, including descriptions of plans or objectives of its management for future operations, products or services, and forecasts of its revenues, earnings or other measures of economic performance. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "anticipate,"

## Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K

"intend," "plan," "estimate," or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could," or "may."

Forward-looking statements, by their nature, are subject to risks and uncertainties. A number of factors - many of which are beyond the Company's control - could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. The Company's most recent annual and quarterly reports filed with the Securities and Exchange Commission, including the Company's Form $10-\mathrm{K}$ for the year ended December 31, 2007, describe some of these factors, including certain credit, market, operational, liquidity and interest rate risks associated with the Company's business and operations. Other factors described in these reports include changes in business and economic conditions, competition, fiscal and monetary policies, disintermediation, legislation including the SarbanesOxley Act of 2002 and the Gramm-Leach-Bliley Act of 1999, and mergers and acquisitions.

Forward-looking statements speak only as of the date they are made. The Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date forward looking statements are made.

## \#\#\#\#\#

## Page 9

WESTAMERICA BANCORPORATION
FINANCIAL HIGHLIGHTS
March 31, 2008

1. Net Income Summary.

Public Information April 15, 2008

## Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K

| 15 16 | Average Shares Outstanding Diluted Average Shares Outstanding |
| :---: | :---: |
| 17 | Operating Ratios: |
| 18 | Basic Earnings Per Share |
| 19 | Diluted Earnings Per Share |
| 20 | Return On Assets |
| 21 | Return On Equity |
| 22 | Net Interest Margin (FTE) |
| 23 | Efficiency Ratio (FTE) |
| 24 | Dividends Paid Per Share |
| 25 | Dividend Payout Ratio |


| 28,861 | 30,342 | -4.9\% | 29,213 | $-1.2 \%$ | 28,86 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 29,210 | 30,824 | -5.2\% | 29,575 | $-1.2 \%$ | 29,21 |
| \$0.93 | \$0.78 | 19.4\% | \$0.75 | $24.2 \%$ | \$0.9 |
| 0.92 | 0.76 | 19.9\% | 0.74 | 24.2\% | 0.9 |
| $2.43 \%$ | $2.03 \%$ |  | 1.90\% |  | 2.4 |
| 27.3\% | $23.0 \%$ |  | $21.7 \%$ |  | 27 |
| 4.79\% | 4.41\% |  | 4.53\% |  | 4.7 |
| $34.2 \%$ | $39.7 \%$ |  | $44.3 \%$ |  | 34. |
| \$0.34 | \$0.34 | $0.0 \%$ | \$0.34 | $0.0 \%$ | \$0.3 |
| 37\% | 44\% |  | 46\% |  |  |

2. Net Interest Income.

|  | (dollars in thousands) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1'08 | Q1'07 | Q1'08 / |  | Q1'08 / |  |
| 1 Interest and Fee Income (FTE) | \$60,810 | \$65,025 | -6.5\% | \$63,295 | -3.9\% | \$60, 81 |
| 2 Interest Expense | 12,828 | 18,111 | -29.2\% | 16,483 | -22.2\% | 12,82 |
| 3 Net Interest Income (FTE) | \$47,982 | \$46,914 | $2.3 \%$ | \$ 46,812 | $2.5 \%$ | \$47,98 |
| 4 Average Earning Assets | \$4,028, 221 | \$4,287,431 | -6.0\% | 124,196 | -2. 3\% | \$4,028, 22 |
| 5 Average Interest-Bearing Liabilities | 2,771,526 | 2,961,252 | -6.4\% | 830,235 | -2.1\% | 2,771,52 |
| 6 Yield on Earning Assets (FTE) | $6.06 \%$ | $6.11 \%$ |  | $6.11 \%$ |  | 6.0 |
| 7 Cost of Funds | 1.27\% | 1.70\% |  | 1.58\% |  | 1.2 |
| 8 Net Interest Margin (FTE) | $4.79 \%$ | 4.41\% |  | 4.53\% |  | 4.7 |
| 9 Interest Expense/ <br> Interest-Bearing Liabilities | 1.85\% | $2.46 \%$ |  | 2. 30\% |  | 1.8 |
| 10 Net Interest Spread (FTE) | $4.21 \%$ | -3.65\% |  | $3.81 \%$ |  | 4.2 |

3. Loans \& Other Earning Assets.
(average volume, dollars in thousands)

| Q1'08 | Q1'07 | Q1'08/ |
| :---: | :---: | :---: | :---: | :---: |
| Q1'07 | Q4'07 | Q1'08/ |
| Q4'07 | $3 / 31 ' 08 Y T$ |  |

# Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K 

| 5 | Commercial Real Estate Loans |
| :---: | :---: |
| 6 | Consumer Loans |
| 7 | Total Investment Securities |
| 8 | Available For Sale |
| 9 | (Market Value) |
| 9 | Held To Maturity |
| 10 | HTM Unrealized Gain |
| 11 | Loans / Desosit at Period-End |


| 850,504 | 900,625 | $-5.6 \%$ | 864,464 | $-1.6 \%$ | 850,50 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $1,010,168$ | $1,002,959$ | $0.7 \%$ | $1,016,846$ | $-0.7 \%$ | $1,010,16$ |
| $1,550,555$ | $1,767,570$ | $-12.3 \%$ | $1,627,793$ | $-4.7 \%$ | $1,550,55$ |
| 518,217 | 612,852 | $-15.4 \%$ | 569,832 | $-9.1 \%$ | 518,21 |
|  |  |  |  |  |  |
| $1,032,338$ | $1,154,718$ | $-10.6 \%$ | $1,057,961$ | $-2.4 \%$ | $1,032,33$ |
| 13,324 | $(5,955)$ | $\mathrm{n} / \mathrm{m}$ | 4,134 | $\mathrm{n} / \mathrm{m}$ | 13,32 |
|  |  |  |  |  |  |
| $77.1 \%$ | $73.5 \%$ |  | $75.1 \%$ |  | 77. |

Page 10
WESTAMERICA BANCORPORATION Public Information April 15, 2008
FINANCIAL HIGHLIGHTS
March 31, 2008
4. Deposits \& Other Interest-Bearing Liabilities.
(average volume, dollars in thousands)

|  | Q1'08/ | Q1'07 | Q1'07 | Q4'07 |
| :---: | :---: | :---: | :---: | :---: |
| Q1'08 / | Q4.07 | 3/31'08YT |  |  |


| 1 Total Deposits | \$3,212,347 | \$3,427,010 | -6.3\%\$3,325,154 |  | -3.4\%\$3,212,34 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 Noninterest Demand | 1,199,604 | 1,270,522 | -5.6\% | 1,258,496 | -4.7\% | 1,199,60 |
| 3 Interest-Bearing Transaction | 546,417 | 586,860 | -6.9\% | 546,485 | -0.0\% | 546,4 |
| Savings | 768,443 | 866,192 | -11.3\% | 805,321 | -4.6\% | 768, 4 |
| 5 Time greater than \$100K | 500,936 | 484,887 | 3.3\% | 512,610 | -2.3\% | 500,9 |
| 6 Time less than \$100K | 196,947 | 218,549 | -9.9\% | 202,242 | -2.6\% | 196,9 |
| 7 Total Short-Term Borrowings | 722,025 | 767,859 | -6.0\% | 726,783 | -0.7\% | 722,0 |
| 8 Fed Funds Purchased | 565,415 | 596,965 | -5.3\% | 544,640 | 3.8\% | 565,4 |
| 9 Other Short-Term Funds | 156,610 | 170,894 | -8.4\% | 182,143 | -14.0\% | 156,6 |
| 10 Long-Term Debt | 36,758 | 36,905 | -0.4\% | 36,794 | -0.1\% | 36,7 |
| 11 Shareholders' Equity | 394,273 | 414,957 | -5.0\% | 398,703 | -1.1\% | 394,27 |
| 12 Demand Deposits / Total Deposits | 37.3\% | 37.1\% |  | 37.8\% |  | 37 |
| 13 Transaction \& Savings Deposits Total Deposits | 78.3\% | 79.5\% |  | 78.5\% |  | 78 |

5. Interest Yields Earned \& Rates Paid.
(dollars in thousands)

Q1'08

Average Income

| 1 | Interest \& Fees Income Earned |
| :---: | :---: |
| 2 | Total Earning Assets (FTE) |
| 3 | Total Loans (FTE) |
| 4 | Commercial Loans (FTE) |
| 5 | Commercial Real Estate |
| 6 | Loans |
| 6 | Consumer Loans |
| 7 | Total Investment |
| 8 | Securities (FTE) |
| 8 | Interest Expense Paid |
| 9 | Total Earning Assets |
| 10 | Total Interest-Bearing |
|  | Liabilities |
| 11 | Total Interest-Bearing |
| 12 | Deposits |
| 12 | Interest-Bearing |
| 13 | Transaction |
| 14 | Savings |
| 15 | Time less than \$100K |
| 16 | Total Short-Term Borrowings |
| 17 | Fed Funds Purchased |
| 18 | Other Short-Term Funds |
| 19 | Long-Term Debt |

1 Interest \& Fees Income Earned
Total Earning Assets (FTE)
Commercial Loans (FTE)
Commercial Real Estate
Loans
Consumer Loans
Securities (FTE)
Interest Expense Paid
Total Earning Assets
Liabilities
Deposits
Interest-Bearing
546,417
768,443
$4,028,221$
$2,771,526$
$4,028,221 \quad 12,828 \quad 1.27 \% \quad 1.58 \% 4,287,431 \quad 18,11$
$4,028,221 \quad 12,828 \quad 1.27 \% \quad 1.58 \% 4,287,431 \quad 18,11$
$4,028,221 \quad 12,828 \quad 1.27 \% \quad 1.58 \% 4,287,431 \quad 18,11$
2.30\% 2,961,252
$2,012,743 \quad 7,328 \quad 1.46 \%$
452
$\$ 4,028,221 \quad \$ 6$
\$60,810

| $\$ 4,028,221$ | $\$ 60,810$ | $6.06 \%$ |
| ---: | ---: | ---: |
| $2,477,666$ | 39,897 | $6.48 \%$ |
| 616,994 | 11,288 | $7.36 \%$ |
| 850,504 | 14,953 | $7.07 \%$ |
|  |  |  |
| $1,010,168$ | 13,656 | $5.44 \%$ |
| $1,550,555$ | 20,913 | $5.40 \%$ |

        2,771,526 12,828 1.85\%
            1.75\% 2,156,488
            \(0.37 \% \quad 586,860\)
        6.11\%\$4,287,431
        \$65,02
        ,477,666
        39,897
        \(6.48 \%\)
        6.58\% 2,519,861
        \(\begin{array}{llllll}616,994 & 11,288 & 7.36 \% & 7.73 \% & 616,277 & 12,08\end{array}\)
        7.11\% 900,625
        41,39
    12,08
15,93
13,38
23,62
850,504 14,953 7.07\%
41,39
12,08
15,93
13,38
23,62
5.43\% 1,002,959
41,39
12,08
15,93
13,38
23,62
$1,550,555 \quad 20,913 \quad 5.40 \% \quad 5.38 \% 1,767,570 \quad 23,62$
41,39
12,08
15,93
13,38
23,62
$\begin{array}{rrrrrr}2,477,666 & 39,897 & 6.48 \% & 6.58 \% & 2,519,861 & 41,39 \\ 616,994 & 11,288 & 7.36 \% & 7.73 \% & 616,277 & 12,08 \\ 850,504 & 14,953 & 7.07 \% & 7.11 \% & 900,625 & 15,93 \\ & & & & & \\ 1,010,168 & 13,656 & 5.44 \% & 5.43 \% & 1,002,959 & 13,38 \\ 1,550,555 & 20,913 & 5.40 \% & 5.38 \% & 1,767,570 & 23,62\end{array}$
$12.828 \quad 1.85 \% \quad 30 \% 2,961,252$
18,11
9,23
$0.33 \%$
1,330 0.70\%
0.81\%
866,192
$\begin{array}{lllll}196,947 & 1,589 & 3.25 \% & 3.37 \% & 218,549\end{array}$
$\begin{array}{llllll}500,936 & 3,957 & 3.18 \% & 4.07 \% & 484,887 & 5,57\end{array}$
$722,025 \quad 4,922 \quad 2.70 \% \quad 3.65 \% \quad 767,859 \quad$ 8,29
$\begin{array}{llllll}565,415 & 4,599 & 3.22 \% & 4.56 \% & 596,965 & 7,8\end{array}$
$156,610 \quad 323 \quad 0.83 \% \quad 0.95 \% \quad 170,894$
36,758
20 Net Interest Income and Margin (FTE)
1,40
Time less than $\$ 100 \mathrm{~K}$
Time greater than $\$ 100 \mathrm{~K}$
Total Short-Term Borrowings
Fed Funds Purchased
Other Short-Term Funds
$156,610 \quad 323 \quad 0.83 \% \quad 0.95 \% \quad 170,894$
$156,610 \quad 323 \quad 0.83 \% \quad 0.95 \% \quad 170,894$
578 6.29\%
6.29\% 36,905
Total Interest-Bearing
5.38\% 1,767,570

| $6.11 \% \$ 4,287,431$ |  |
| :--- | ---: |
| $6.58 \%$ | $2,519,861$ |
| $7.73 \%$ | 616,277 |
| $7.11 \%$ | 900,625 |
|  |  |
| $5.43 \%$ | $1,002,959$ |
| $5.38 \%$ | $1,767,570$ |

        2
    9
8
3
8
2
18,11
52
$\$ 47,982$
4.79\%
4.53\%
$\$ 46,91$
6. Noninterest Income.
(dollars in thousands except per share amounts)

| Q1'08 | Q1'07 | $\begin{gathered} \text { Q1'08 / } \\ \text { Q1'07 } \end{gathered}$ | Q4'07 | $\begin{gathered} \text { Q1'08 / } \\ \text { Q4'07 } \end{gathered}$ | $3 / 31.08 Y T$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$7,296 | \$7,528 | -3.1\% | \$7,422 | -1.7\% | \$7,29 |
| 2,580 | 2,449 | 5.4\% | 2,817 | -8.4\% | 2,58 |
| 718 | 677 | 6.1\% | 709 | 1.3\% | 71 |
| 904 | 895 | 0.9\% | 972 | -7.0\% | 90 |
| 230 | 310 | -25.9\% | 265 | -13.2\% | 23 |
| 40 | 30 | 35.2\% | 32 | 25.7\% | 4 |
| 303 | 337 | -10.1\% | 303 | -0.1\% | 30 |
| 1,609 | 2,229 | -27.8\% | 2,137 | -24.7\% | 1,60 |
| 13,680 | 14,455 | -5.4\% | 14,657 | -6.7\% | 13,68 |
| 0 | 822 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |  |
| 5,698 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ | 5,69 |
| \$19,378 | \$15,277 | 26.8\% | \$14,657 | 32.2\% | \$19,37 |
| \$67,360 | \$62,191 | 8.3\% | \$61,469 | 9.6\% | \$67,36 |
| 28.8\% | 24.6\% |  | 23.8\% |  | 28. |

## Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K

## (FIE)

16 Service Charges /
Deposits (annualized)
17 Total Revenue Per Share (annualized)

| $0.91 \%$ | $0.89 \%$ | $0.89 \%$ |
| :--- | :--- | :--- |
| $\$ 9.39$ | $\$ 8.31$ | $\$ 8.35$ |

$\begin{array}{lllll}\$ 9.39 & \$ 8.31 & 12.9 \% & \$ 8.35 & 12.4 \%\end{array}$
0.

Page 11

WESTAMERICA BANCORPORATION
Public Information April 15, 2008
FINANCIAL HIGHLIGHTS
March 31, 2008
7. Noninterest Expense.
1 Salaries \& Benefits
2 Occupancy
3 Equipment
4 Data Processing
5 Courier
6 Postage
7 Telephone
8 Professional Fees
9 Stationery \& Supplies
10 Loan Expense
11 Operational Losses
12 Amortization of Identifiable
13 Other Operating
14 Sub-total
15 VISA Litigation
16 Total Noninterest Expense

17 Full Time Equivalent Staff
18 Average Assets / Full Time Equivalent Staff
19 Operating Ratios: Equiv. Staff (annualized)
21 Noninterest Expense /
Earning Assets
(annualized)
22 Noninterest Expense /
FTE Revenues
20 FTE Revenue / Full Time $\$ 306 \quad \$ 283 \quad 8.1 \% \quad \$ 281 \quad \$ 30$
(dollars in thousands)


| $\$ 306$ | $\$ 283$ | $8.1 \%$ | $\$ 281$ | $8.8 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| $2.30 \%$ | $2.33 \%$ | $2.62 \%$ | $\$ 30$ |  |
| $34.2 \%$ | $39.7 \%$ | $44.3 \%$ | 2.3 |  |
|  |  |  | 34. |  |

34. 

## Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K

8. Provision for Credit Losses.

9. Credit Quality.
(dollars in thousands)

|  | $3 / 31 / 08 /$ | $3 / 31 / 08 /$ |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $3 / 31 / 08$ | $3 / 31 / 07$ | $3 / 31 / 07$ | $12 / 31 / 07$ | $12 / 31 / 07$ | $9 / 30 / 07$ |



# Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K 



```
Page 12
WESTAMERICA BANCORPORATION
FINANCIAL HIGHLIGHTS
    March 31, 2008
10.Capital.
```

```
    1 Shareholders' Equity
    2 Tier I Regulatory Capital
    3 Total Regulatory Capital
    4 ~ T o t a l ~ A s s e t s
    5 \text { Risk-Adjusted Assets}
    6 \text { Shareholders' Equity /}
        Total Assets
    7 Shareholders' Equity /
        Total Loans
    8 Tier I Capital / Total Assets
    9 Tier I Capital /
    Risk-Adjusted Assets
10 Total Capital /
        Risk-Adjusted Assets
11 Shares Outstanding
12 Book Value Per Share
1 3 \text { Market Value Per Share}
```

14 Share Repurchase Programs
(shares in thousands)
(shares in thousands)

|  |  | Q1'08 / |  | Q1'08 / |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Q1'08 | Q1'07 | Q1'07 | Q4'07 | Q4'07 | 3/31'08Y1 |

11. Period-End Balance Sheets.
(unaudited, dollars in thousands)

|  |  | 3/31/08/ |  | 3/31/08 / |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3/31/08 | 3/31/07 | 3/31/07 | 12/31/07 | 12/31/07 | 9/30/0 |



```
29 Total Shareholders' Equity
30 Total Liabilities and Shareholders' Equity
```

| 399,109 | 419,810 |
| :---: | :---: |
| 342,302 | 748,829 |

$\$ 4,342,302 \$ 4,748,829$
$=====================$
$-8.6 \% \$ 4,558,959$
$==========$
1.1\% 403,65
$-4.8 \% \$ 4,657,0$

Page 13

WESTAMERICA BANCORPORATION
FINANCIAL HIGHLIGHTS
March 31, 2008
12. Income Statements.
(unaudited, dollars in thousands, except per-share amounts)

$$
\begin{array}{cccccc} 
& \text { Q1'08 / } & \text { Q1'07 } & \text { Q1'07 } & \text { Q4'07 } & \text { Q1'08/ } \\
\text { Q1'07 } & \text { Q4/31'08YT }
\end{array}
$$




| \$38,732 | \$40, 167 | $-3.6 \%$ $\mathrm{n} / \mathrm{m}$ | \$40,214 | $\begin{gathered} -3.7 \% \\ \mathrm{n} / \mathrm{m} \end{gathered}$ | \$38, 73 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 5,802 | 7,122 | $-18.5 \%$ | 6,528 | $-11.1 \%$ | 5,80 |
| 10,859 | 12,083 | -10.1\% | 11,116 | $-2.3 \%$ | 10,85 |
| 55,394 | 59,374 | -6.7\% | 57,861 | -4.3\% | 55,39 |
| 452 | 523 | -13.6\% | 515 | $-12.2 \%$ | 45 |
| 1,330 | 1,409 | -5.6\% | 1,636 | -18.7\% | 1,33 |
| 5,546 | 7,305 | -24.1\% | 6,975 | -20.5\% | 5,54 |
| 4,922 | 8,296 | -40.7\% | 6,779 | -27.4\% | 4,92 |
| 578 | 578 | $0.0 \%$ | 578 | $0.0 \%$ | 57 |
| 12,828 | 18,111 | $-29.2 \%$ | 16,483 | $-22.2 \%$ | 12,82 |
| 42,566 | 41,263 | 3.2\% | 41,378 | 2.9\% | 42,56 |
| 600 | 75 | 700.0\% | 475 | $26.3 \%$ | 60 |
| 7,296 | 7,528 | $-3.1 \%$ | 7,422 | $-1.7 \%$ | 7,29 |
| 2,580 | 2,449 | $5.4 \%$ | 2,817 | -8.4\% | 2,58 |
| 718 | 677 | $6.1 \%$ | 709 | 1.3\% | 71 |
| 904 | 895 | $0.9 \%$ | 972 | -7.0\% | 90 |
| 230 | 310 | -25.9\% | 265 | $-13.2 \%$ | 23 |
| 40 | 30 | 35.2\% | 32 | $25.7 \%$ |  |
| 303 | 337 | -10.1\% | 303 | -0.1\% | 30 |
| 0 | 822 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |  |
| 5,698 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ | 5,69 |
| 1,609 | 2,229 | $-27.8 \%$ | 2,137 | $-24.7 \%$ | 1,60 |

## Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K

| 27 | Total Noninterest Income | 19,378 | 15,277 | 26.8\% | 14,657 | 32.2\% | 19,37 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 28 Noninterest Expense: |  |  |  |  |  |  |  |
| 29 | Salaries and Related Benefits | 12,984 | 12,568 | 3.3\% | 12,366 | 5.0\% | 12,98 |
| 30 | Occupancy | 3,390 | 3,291 | 3.0\% | 3,386 | 0.1\% | 3,39 |
| 31 | Equipment | 921 | 1,138 | -19.1\% | 934 | -1.4\% | 92 |
| 32 | Data Processing | 2,120 | 1,524 | 39.1\% | 2,202 | -3.7\% | 2,12 |
| 33 | Professional Fees | 536 | 495 | 8.1\% | 534 | $0.3 \%$ | 53 |
| 34 | VISA Litigation | $(2,338)$ | 0 | $\mathrm{n} / \mathrm{m}$ | 2,338 | $\mathrm{n} / \mathrm{m}$ | $(2,33$ |
| 35 | Other | 5,443 | 5,648 | -3.6\% | 5,446 | -0.0\% | 5,44 |
| 36 | Total Noninterest Expense | 23,056 | 24,664 | -6.5\% | 27,206 | -15.3\% | 23,05 |
| 37 | Income Before Income Taxes | 38,288 | 31,801 | 20.4\% | 28,354 | 35.0\% | 38,28 |
| 38 | Provision for income taxes | 11,510 | 8,231 | 39.8\% | 6,522 | 76.5\% | 11,51 |
| 39 | Net Income | \$26,778 | \$23,570 | 13.6\% | \$21,832 | 22.7\% | \$26,77 |
| 40 | Average Shares Outstanding | 28,861 | 30,342 | -4.9\% | 29,213 | -1.2\% | 28,86 |
| 41 | Diluted Average Shares Outstanding | 29,210 | 30,824 | -5.2\% | 29,575 | -1.2\% | 29,21 |
| 42 | Per Share Data: |  |  |  |  |  |  |
| 43 | Basic Earnings | \$0.93 | \$0.78 | 19.4\% | \$0.75 | 24.2\% | \$0.9 |
| 44 | Diluted Earnings | 0.92 | 0.76 | 19.9\% | 0.74 | 24.2\% | 0.9 |
| 45 | Dividends Paid | 0.34 | 0.34 | 0.0\% | 0.34 | $0.0 \%$ | 0. |

