Capitol Federal Financial Inc
Form 10-Q
August 05, 2013

## UNITED STATES SECURITIES

AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q
(Mark One)
b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2013
or
.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934
Commission file number: 001-34814
Capitol Federal Financial, Inc.
(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation or organization)
700 Kansas Avenue, Topeka, Kansas
(Address of principal executive offices)

27-2631712
(I.R.S. Employer Identification No.)

66603
(Zip Code)

Registrant's telephone number, including area code:
(785) 235-1341

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such requirements for the past 90 days. Yes p No ${ }^{*}$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.) Yes p No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer, large accelerated filer, and smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer p Accelerated filer " Non-accelerated filer " Smaller Reporting Company " (do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No p

As of July 24, 2013, there were 147,841,368 shares of Capitol Federal Financial, Inc. common stock outstanding.
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## PART I -- FINANCIAL INFORMATION

Item 1. Financial Statements

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS (Unaudited) <br> (Dollars in thousands)

|  | $\begin{aligned} & \text { June } 30 \text {, } \\ & 2013 \end{aligned}$ |  | $\begin{aligned} & \text { September } \\ & 30, \\ & 2012 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| ASSETS: |  |  |  |
| Cash and cash equivalents (includes interest-earning deposits of \$117,411 and \$127,544) | \$ | 131,287 | \$ 141,705 |
| Securities: |  |  |  |
| Available-for-sale ("AFS") at estimated fair value (amortized cost of \$1,155,363 and |  |  |  |
| \$1,367,925) |  | 1,167,043 | 1,406,844 |
| Held-to-maturity ("HTM") at amortized cost (estimated fair value of \$1,841,851 and |  |  |  |
| \$1,969,899) |  | 1,819,895 | 1,887,947 |
| Loans receivable, net (of allowance for credit losses ("ACL") of \$9,239 and \$11,100) |  | 5,792,620 | 5,608,083 |
| Bank-owned life insurance ("BOLI") |  | 59,133 | 58,012 |
| Capital stock of Federal Home Loan Bank ("FHLB"), at cost |  | 134,222 | 132,971 |
| Accrued interest receivable |  | 24,426 | 26,092 |
| Premises and equipment, net |  | 64,946 | 57,766 |
| Other real estate owned ("OREO"), net |  | 5,499 | 8,047 |
| Other assets |  | 40,693 | 50,837 |
| TOTAL ASSETS | \$ | 9,239,764 | \$ 9,378,304 |
| LIABILITIES: |  |  |  |
| Deposits | \$ | 4,628,436 | \$ 4,550,643 |
| Borrowings from FHLB, net |  | 2,611,480 | 2,530,322 |
| Repurchase agreements |  | 290,000 | 365,000 |
| Advance payments by borrowers for taxes and insurance |  | 34,332 | 55,642 |
| Income taxes payable |  | 347 | 918 |
| Deferred income tax liabilities, net |  | 19,053 | 25,042 |
| Accounts payable and accrued expenses |  | 31,614 | 44,279 |
| Total liabilities |  | 7,615,262 | 7,571,846 |

## STOCKHOLDERS' EQUITY:

Preferred stock (\$0.01 par value) 100,000,000 shares authorized; no shares issued or outstanding
Common stock (\$0.01 par value) 1,400,000,000 shares authorized; 147,841,368 and 155,379,739

| shares issued and outstanding as of June 30, 2013 and September 30, 2012, respectively | 1,478 | 1,554 |
| :--- | :--- | :--- |
| Additional paid-in capital | $1,234,265$ | $1,292,122$ |
| Unearned compensation, Employee Stock Ownership Plan ("ESOP") | $(45,346)$ | $(47,575)$ |
| Retained earnings | 426,840 | 536,150 |
| Accumulated other comprehensive income ("AOCI"), net of tax | 7,265 | 24,207 |
| Total stockholders' equity | $1,624,502$ | $1,806,458$ |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | $\$ 9,239,764$ | $9,378,304$ |

See accompanying notes to consolidated financial statements.

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CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME (Unaudited)
(Dollars in thousands, except per share data)

|  | For the Three Months Ended |  | For the Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June } 30 \text {, } \\ & 2013 \end{aligned}$ | 2012 | June 30, | 2012 |
| INTEREST AND DIVIDEND INCOME: |  |  |  |  |
| Loans receivable | \$ 56,627 | \$ 57,547 | \$ 172,030 | \$ 178,007 |
| Mortgage-backed securities ("MBS") | 13,419 | 18,144 | 43,048 | 54,686 |
| Investment securities | 2,439 | 3,783 | 7,761 | 12,535 |
| Capital stock of FHLB | 1,151 | 1,111 | 3,384 | 3,313 |
| Cash and cash equivalents | 39 | 60 | 108 | 205 |
| Total interest and dividend income | 73,675 | 80,645 | 226,331 | 248,746 |
| INTEREST EXPENSE: |  |  |  |  |
| FHLB borrowings | 17,377 | 19,859 | 53,914 | 62,641 |
| Deposits | 9,009 | 11,068 | 28,202 | 35,690 |
| Repurchase agreements | 2,885 | 3,530 | 9,861 | 11,387 |
| Total interest expense | 29,271 | 34,457 | 91,977 | 109,718 |
| NET INTEREST INCOME | 44,404 | 46,188 | 134,354 | 139,028 |
| PROVISION FOR CREDIT LOSSES | (800) | -- | (567) | 2,040 |
| NET INTEREST INCOME AFTER |  |  |  |  |
| PROVISION FOR CREDIT LOSSES | 45,204 | 46,188 | 134,921 | 136,988 |
| NON-INTEREST INCOME: |  |  |  |  |
| Retail fees and charges | 3,856 | 3,940 | 11,369 | 11,958 |
| Insurance commissions | 787 | 870 | 2,337 | 2,213 |
| Loan fees | 427 | 499 | 1,312 | 1,634 |
| Income from BOLI | 377 | 334 | 1,120 | 1,133 |
| Other non-interest income | 374 | 437 | 1,395 | 1,466 |
| Total non-interest income | 5,821 | 6,080 | 17,533 | 18,404 |
|  |  |  |  | (Continued) |


|  | For the Three Months Ended June 30, |  | For the Nine Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| NON-INTEREST EXPENSE: |  |  |  |  |
| Salaries and employee benefits | 12,137 | 11,517 | 36,473 | 32,690 |
| Occupancy | 2,427 | 2,175 | 7,136 | 6,339 |
| Information technology and communications | 2,293 | 1,918 | 6,723 | 5,588 |
| Regulatory and outside services | 1,391 | 1,148 | 4,435 | 3,696 |
| Deposit and loan transaction costs | 1,286 | 1,357 | 4,207 | 3,862 |
| Federal insurance premium | 1,107 | 1,133 | 3,337 | 3,309 |
| Advertising and promotional | 1,186 | 923 | 3,222 | 2,674 |
| Other non-interest expense | 1,775 | 2,734 | 6,027 | 8,783 |
| Total non-interest expense | 23,602 | 22,905 | 71,560 | 66,941 |
| INCOME BEFORE INCOME TAX EXPENSE | 27,423 | 29,363 | 80,894 | 88,451 |
| INCOME TAX EXPENSE | 9,428 | 10,690 | 27,621 | 31,674 |
| NET INCOME | \$ 17,995 | \$ 18,673 | \$ 53,273 | \$ 56,777 |
| Basic earnings per share | \$ 0.13 | \$ 0.12 | \$ 0.37 | \$ 0.35 |
| Diluted earnings per share | \$ 0.13 | \$ 0.12 | \$ 0.37 | \$ 0.35 |
| Dividends declared per share | \$ 0.08 | \$ 0.08 | \$ 0.93 | \$ 0.33 |
| Basic weighted average common shares | 143,262,534 | 156,962,024 | 145,518,110 | 160,208,370 |
| Diluted weighted average common shares | 143,263,324 | 156,966,036 | 145,518,222 | 160,212,276 |
|  |  |  |  | (Concluded) |

See accompanying notes to consolidated financial statements.

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# CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited) <br> (Dollars in thousands) 

## Net income

| For the Th | ee Months | For the Nin | Months |
| :---: | :---: | :---: | :---: |
| Ended |  | Ended |  |
| June 30, |  | June 30, |  |
| 2013 | 2012 | 2013 | 2012 |
| \$ 17,995 | \$ 18,673 | \$ 53,273 | \$ 56,777 |
| $(10,516)$ | (865) | $(16,942)$ | $(2,718)$ |
| \$ 7,479 | \$ 17,808 | \$ 36,331 | \$ 54,059 |

See accompanying notes to consolidated financial statements.

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CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (Unaudited)
(Dollars in thousands, except per share data)

|  | Common Stock | Additional <br> Paid-In <br> Capital | Unearned <br> Compensation ESOP | Retained Earnings | AOCI | Total <br> Stockholders' <br> Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at October 1, 2012 | \$ 1,554 | \$ 1,292,122 | \$ (47,575) | \$ 536,150 | \$ 24,207 | \$ 1,806,458 |
| Net income |  |  |  | 53,273 |  | 53,273 |
| Other comprehensive income, net of tax |  |  |  |  | $(16,942)$ | $(16,942)$ |
| ESOP activity, net |  | 2,693 | 2,229 |  |  | 4,922 |
| Restricted stock activity, net |  | 163 |  |  |  | 163 |
| Stock-based compensation |  | 2,123 |  |  |  | 2,123 |
| Repurchase of common stock | (76) | $(62,836)$ |  | $(26,462)$ |  | $(89,374)$ |
| Dividends on common stock to stockholders ( $\$ 0.93$ per share) |  |  |  | $(136,121)$ |  | $(136,121)$ |
| Balance at June 30, 2013 | \$ 1,478 | \$ 1,234,265 | \$ (45, 346 ) | \$ 426,840 | \$ 7,265 | \$ 1,624,502 |

See accompanying notes to consolidated financial statements.

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## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Dollars in thousands)

## CASH FLOWS FROM OPERATING ACTIVITIES:

Net income
Adjustments to reconcile net income to net cash provided by operating activities:
FHLB stock dividends
Provision for credit losses
Originations of loans receivable held-for-sale ("LHFS")
Proceeds from sales of LHFS
Amortization and accretion of premiums and discounts on securities
Depreciation and amortization of premises and equipment
Amortization of deferred amounts related to FHLB advances, net
Common stock committed to be released for allocation - ESOP
Stock-based compensation
Changes in:
Prepaid federal insurance premium
Accrued interest receivable
Other assets, net
Income taxes payable/receivable
Accounts payable and accrued expenses
Net cash provided by operating activities

For the Nine Months Ended June 30, $2013 \quad 2012$
\$ 53,273 \$ 56,777
$(3,384) \quad(3,313)$
(567) 2,040
$(4,996) \quad(4,410)$
5,527 5,084
6,640 6,456
3,980 3,584
6,158 6,378
4,922 4,770
2,123 569
11,802 2,923
1,666 1,900
$(3,791) \quad 2,481$
3,901 4,221
$(12,684) \quad(12,499)$
74,570 76,961

CASH FLOWS FROM INVESTING ACTIVITIES:
Purchase of AFS securities $\quad(408,497)$
Purchase of HTM securities $\quad(420,501)$
Proceeds from calls, maturities and principal reductions of AFS securities
Proceeds from calls, maturities and principal reductions of HTM securities
620,620 460,930
482,352 851,938
4,524 2,405
Purchases of capital stock of FHLB
Net increase in loans receivable
Purchases of premises and equipment
Proceeds from sales of OREO
Net cash provided by investing activities
$(2,391) \quad(3,652)$
$(189,051) \quad(71,184)$
$(10,802) \quad(9,119)$
7,770 9,753
84,024 67,717

|  | For the Nine Months Ended <br> June 30, |  |
| :--- | :--- | :--- |
|  | 2013 | 2012 |
| CASH FLOWS FROM FINANCING ACTIVITIES: | $(136,121)$ | $(52,366)$ |
| Dividends paid | 77,793 | 97,264 |
| Deposits, net of withdrawals | 875,535 | 657,414 |
| Proceeds from borrowings | $(875,535)$ | $(657,414)$ |
| Repayments on borrowings | -- | $(7,937)$ |
| Deferred FHLB prepayment penalty | $(21,310)$ | $(22,907)$ |
| Change in advance payments by borrowers for taxes and insurance | $(89,374)$ | $(106,854)$ |
| Repurchase of common stock | $(169,012)$ | $(92,800)$ |
| Net cash used in financing activities | $(10,418)$ | 51,878 |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS |  |  |
|  | 141,705 | 121,070 |
| CASH AND CASH EQUIVALENTS: | $\$ 131,287$ | $\$ 172,948$ |
| Beginning of period |  |  |
| End of period | $\$ 23,718$ | $\$ 27,500$ |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: | $\$ 87,171$ | $\$ 104,807$ |
| Income tax payments |  | (Concluded) |

See accompanying notes to consolidated financial statements.

Notes to Consolidated Financial Statements (Unaudited)

## 1. Summary of Significant Accounting Policies

Basis of Presentation - The accompanying consolidated financial statements of Capitol Federal® Financial, Inc. (the "Company") have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2012, filed with the Securities and Exchange Commission ("SEC"). Interim results are not necessarily indicative of results for a full year.

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting periods. The ACL is a significant estimate that involves a high degree of complexity and requires management to make difficult and subjective judgments and assumptions about highly uncertain matters. The use of different judgments and assumptions could cause reported results to differ significantly. In addition, bank regulators periodically review the ACL of Capitol Federal Savings Bank (the "Bank"). The bank regulators have the authority to require the Bank, as they can require all banks, to increase the ACL or recognize additional charge-offs based upon their judgments, which may differ from management's judgments. Any increases in the ACL or recognition of additional charge-offs required by bank regulators could adversely affect the Company's financial condition and results of operations.

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, the Bank. The Bank has a wholly-owned subsidiary, Capitol Funds, Inc. Capitol Funds, Inc. has a wholly-owned subsidiary, Capitol Federal Mortgage Reinsurance Company. All intercompany accounts and transactions have been eliminated in consolidation.

Loans Receivable - Loans receivable that management has the intent and ability to hold for the foreseeable future are carried at the amount of unpaid principal, net of ACL, undisbursed loan funds, unamortized premiums and discounts, and deferred loan origination fees and costs. Net loan origination fees and costs and premiums and discounts are amortized as yield adjustments to interest income using the level-yield method, adjusted for the estimated prepayment speeds of the related loans when applicable. Interest on loans is credited to income as earned and accrued only if deemed collectible.

Endorsed loans - Existing loan customers, whose loans have not been sold to third parties, who have not been delinquent on their contractual loan payments during the previous 12 months and who are not currently in bankruptcy, have the opportunity, for a cash fee, to endorse their original loan terms to current loan terms being offered. The fee assessed for endorsing the mortgage loan is deferred and amortized over the remaining life of the endorsed loan using the level-yield method and is reflected as an adjustment to interest income. Each endorsement is examined on a loan-by-loan basis and if the new loan terms represent more than a minor change to the loan, then the unamortized balance of the pre-endorsement deferred fees and/or costs associated with the mortgage loan are recognized in interest income at the time of the endorsement. If the endorsement of terms does not represent more than a minor change to
the loan, then the unamortized balance of the pre-endorsement deferred fees and/or costs continue to be deferred.
Troubled debt restructurings ("TDRs") - For borrowers experiencing financial difficulties, the Bank may grant a concession to the borrower. Generally, the Bank grants a short-term payment concession to borrowers who are experiencing a temporary cash flow problem. The most frequently used concession is to reduce the monthly payment amount for a period of 6 to 12 months, often by requiring payments of only interest and escrow during this period, resulting in an extension of the maturity date of the loan. For more severe situations requiring long-term solutions, the Bank also offers interest rate reductions to currently-offered rates and the capitalization of delinquent interest and/or escrow resulting in an extension of the maturity date of the loan. The Bank does not forgive principal or interest nor does it commit to lend additional funds, except for the capitalization of delinquent interest and/or escrow not to exceed the original loan balance, to these borrowers.

Endorsed loans are classified as TDRs when certain guidelines for soft credit scores and/or estimated loan-to-value ("LTV") ratios are not met. These guidelines are intended to identify changes in the borrower's credit condition since origination, signifying the borrower could be experiencing financial difficulties even though the borrower has not been delinquent on his contractual loan payment in the previous 12 months.

The TDRs discussed above will be reported as such until paid-off, unless the loan has been restructured to an interest rate equal to or greater than the rate the Bank was willing to accept at the time of the restructuring for a new loan with comparable risk, and has performed under the new terms of the restructuring agreement for at least 12 consecutive months.

During July 2012, the Office of the Comptroller of the Currency ("OCC") provided guidance to the industry regarding loans that had been discharged under Chapter 7 bankruptcy proceedings where the borrower has not reaffirmed the debt owed to the lender. The OCC requires that these loans be reported as TDRs, regardless of their delinquency status. These loans will be reported as TDRs until the borrower has made 48 consecutive monthly loan payments after the Chapter 7 discharge date.

Delinquent loans - A loan is considered delinquent when payment has not been received within 30 days of its contractual due date.

Nonaccrual loans - The accrual of income on loans is discontinued when interest or principal payments are 90 days in arrears or, for TDR loans, the borrower has not made six consecutive monthly payments per the restructured loan terms or since the discharge date for loans discharged under Chapter 7 bankruptcy proceedings where the borrower did not reaffirm the debt. Loans on which the accrual of income has been discontinued are designated as nonaccrual and outstanding interest previously credited beyond 90 days delinquent is reversed. A nonaccrual loan is returned to accrual status once the contractual payments have been made to bring the loan less than 90 days past due or, in the case of a TDR loan, the borrower has made six consecutive payments per the restructured loan terms or the borrower has made six consecutive payments since the discharge date for loans discharged under Chapter 7 bankruptcy proceedings where the borrower did not reaffirm the debt.

Impaired loans - A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the loan agreement. Interest income on impaired loans is recognized in the period collected unless the ultimate collection of principal is considered doubtful. The following types of loans are reported as impaired loans: all nonaccrual loans, loans classified as substandard, loans partially charged-off, and all TDRs except those that have been restructured to an interest rate equal to or greater than the rate the Bank was willing to accept at the time of the restructuring for a new loan with comparable risk, and has performed under the new terms of the restructuring agreement for at least 12 consecutive months.

The majority of the Bank's impaired loans are related to one- to four-family properties. Impaired loans related to oneto four-family properties are individually evaluated for loss when the loan becomes 180 days delinquent or at any time management has knowledge of the existence of a potential loss to ensure that the carrying value of the loan is not in excess of the fair value of the collateral, less estimated selling costs.

Allowance for Credit Losses - The ACL represents management's best estimate of the amount of inherent losses in the loan portfolio as of the balance sheet date. Management's methodology for assessing the appropriateness of the ACL consists of an analysis ("formula analysis") model, along with analyzing several other factors. Management maintains the ACL through provisions for credit losses that are either charged to or credited to income.

For one- to four-family secured loans, losses are charged-off when the loan is generally 180 days delinquent. Losses are based on new collateral values obtained through appraisals, less estimated costs to sell. Anticipated private mortgage insurance ("PMI") proceeds are taken into consideration when calculating the loss amount. An updated appraisal is requested, at a minimum, every 12 months thereafter if the loan remains 180 days or more delinquent. If the Bank holds the first and second mortgage, both loans are combined when evaluating whether there is a potential loss on the loan. Charge-offs for real estate-secured loans may also occur at any time if the Bank has knowledge of the existence of a potential loss. For all real estate loans that are not secured by one- to four-family property, losses are charged-off when the collection of such amounts is unlikely. When a non-real estate secured loan is 120 days delinquent, any identified losses are charged-off.

The Bank's primary lending emphasis is the origination and purchase of one- to four-family first mortgage loans on residential properties and, to a lesser extent, second mortgage loans on one- to four-family residential properties, resulting in a loan concentration in residential mortgage loans. The Bank has a concentration of loans secured by residential property located in Kansas and Missouri. Based on the composition of the Bank's loan portfolio, the primary risk characteristics inherent in the one- to four-family and consumer loan portfolios are a decline in economic conditions, elevated levels of unemployment or underemployment, and declines in residential real estate values. Any one or a combination of these events may adversely affect borrowers' ability to repay their loans, resulting in increased delinquencies, non-performing assets, loan losses, and future loan loss provisions. Although the multi-family and commercial loan portfolio is subject to the same risk of declines in economic conditions, the primary risk characteristics inherent in this portfolio include the ability of the borrower to sustain sufficient cash flows from leases and to control expenses to satisfy their contractual debt payments, and/or the ability to utilize personal and/or business resources to pay their contractual debt payments if the cash flows are not sufficient. Additionally, if the Bank were to repossess the secured collateral of a multi-family or commercial loan, the pool of potential buyers is limited more than that for a residential property. Therefore, the Bank could hold the property for an extended period of time and/or potentially be forced to sell at a discounted price, resulting in additional losses.

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Each quarter, a formula analysis is prepared which segregates the loan portfolio into categories based on certain risk characteristics. The categories include the following: one- to four-family loans; multi-family and commercial loans; consumer home equity loans; and other consumer loans. Home equity loans with the same underlying collateral as a one- to four-family loan are combined with the one- to four-family loan in the formula analysis model to calculate a combined LTV ratio. Loans individually evaluated for loss are excluded from the formula analysis model. The oneto four-family loan portfolio and related home equity loans are segregated into additional categories based on the following risk characteristics: originated, correspondent purchased or bulk purchased; interest payments (fixed-rate and adjustable-rate/interest-only); LTV ratios; borrower's credit scores; and certain geographic locations. The categories were derived by management based on reviewing the historical performance of the one- to four-family loan portfolio and taking into consideration current economic conditions, such as trends in residential real estate values in certain areas of the U.S. and unemployment rates.

Quantitative loss factors are applied to each loan category in the formula analysis model based on the historical loss experience for each respective loan category. Each quarter, management reviews the historical loss time periods and utilizes the historical loss time periods believed to be the most reflective of the current economic conditions and recent charge-off experience.

Qualitative loss factors are applied to each loan category in the formula analysis model. The qualitative loss factors that are applied in the formula analysis model for one- to four-family and consumer loan portfolios are: unemployment rate trends; collateral value trends; credit score trends; and delinquent loan trends. The qualitative loss factors that are applied in the formula analysis model for multi-family and commercial loan portfolio are: unemployment rate trends; credit score trends for the primary guarantor; delinquent loan trends; and a factor based on management's judgment due to the higher risk nature of these loans, as compared to one- to four-family loans. As loans are classified or become delinquent, the qualitative loss factors increase for each respective loan category. Additionally, TDRs that have not been partially charged-off are included in a category within the formula analysis model with an overall higher qualitative loss factor than corresponding performing loans, for the life of the loan. The qualitative factors were derived by management based on a review of the historical performance of the respective loan portfolios and consideration of current economic conditions and their likely impact to the loan portfolio.

Management utilizes the formula analysis, along with analyzing several other factors, when evaluating the adequacy of the ACL. Such factors include the trend and composition of delinquent loans, results of foreclosed property and short sale transactions, charge-off trends, the current status and trends of local and national economies (particularly levels of unemployment), trends and current conditions in the real estate and housing markets, and loan portfolio growth and concentrations. Since the Bank's loan portfolio is primarily concentrated in one- to four-family real estate, management monitors residential real estate market value trends in the Bank's local market areas and geographic sections of the U.S. by reference to various industry and market reports, economic releases and surveys, and management's general and specific knowledge of the real estate markets in which the Bank lends, in order to determine what impact, if any, such trends may have on the level of ACL. Reviewing these factors assists management in evaluating the overall credit quality of the loan portfolio and the reasonableness of the ACL on an ongoing basis, and whether changes need to be made to the Bank's ACL methodology. Management seeks to apply the ACL methodology in a consistent manner, however, the methodology can be modified in response to changing conditions.

Recent Accounting Pronouncements - In June 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2011-05, Presentation of Comprehensive Income, which revised how entities present comprehensive income in their financial statements. The ASU requires entities to report components of comprehensive income in either a continuous statement of comprehensive income or two separate but consecutive statements. In a continuous statement of comprehensive income, an entity would be required to present the
components of the income statement as presented today, along with the components of other comprehensive income. In the two-statement approach, an entity would be required to present a statement that is consistent with the income statement format used today, along with a second statement, which would immediately follow the income statement that would include the components of other comprehensive income. The ASU did not change the items that an entity must report in other comprehensive income. ASU 2011-05 was effective October 1, 2012 for the Company. The Company elected the two-statement approach upon adoption on October 1, 2012 and applied the ASU retrospectively for all periods presented in the financial statements.

In January 2013, the FASB issued ASU 2013-01, Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities. The ASU clarifies the scope of the offsetting disclosure requirements in ASU 2011-11, Disclosures about Offsetting Assets and Liabilities. These standards are effective for fiscal years beginning on or after January 1, 2013, which is October 1, 2013 for the Company. The Company has not yet completed its evaluation of ASU 2013-01 and ASU 2011-11; however, the standards are disclosure-related and therefore, their adoption is not expected to have an impact on the Company's financial condition or results of operations.

In February 2013, the FASB issued ASU 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income, which is intended to improve the transparency of changes in other comprehensive income and items reclassified out of AOCI . The standard requires entities to disaggregate the total change of each component of other comprehensive income and separately present reclassification adjustments and current period other comprehensive income. Additionally, the standard requires that significant items reclassified out of AOCI be presented by component either on the face of the statement where net income is presented or as a separate disclosure in the notes to the financial statements. ASU 2013-02 is effective for fiscal years beginning after

December 15, 2012, which is October 1, 2013 for the Company, and should be applied prospectively. The adoption of this ASU is disclosure-related and therefore is not expected to have an impact on the Company's financial condition or results of operations.

In February 2013, the FASB issued ASU 2013-04, Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation Is Fixed at the Reporting Date. The ASU provides recognition, measurement, and disclosure guidance for certain obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date. ASU 2013-04 is effective for fiscal years beginning after December 15, 2013, which is October 1, 2014 for the Company, and should be applied retrospectively. The Company has not yet completed its evaluation of this standard.

## 2. Earnings Per Share

The Company accounts for the shares acquired by its ESOP and the shares awarded pursuant to its restricted stock benefit plans in accordance with Accounting Standard Codification ("ASC") 260, which requires that unvested restricted stock awards be treated as participating securities in the computation of earnings per share pursuant to the two-class method as they contain nonforfeitable rights to dividends. The two-class method is an earnings allocation that determines earnings per share for each class of common stock and participating security. Shares acquired by the ESOP are not considered in the basic average shares outstanding until the shares are committed for allocation or vested to an employee's individual account.

| Net income | $\$ 17,995$ | $\$ 18,673$ | $\$ 53,273$ | $\$ 56,777$ |
| :--- | :--- | :--- | :--- | :--- |
| Income allocated to participating securities | $(50)$ | $(23)$ | $(161)$ | $(25)$ |
| Net income available to common stockholders | $\$ 17,945$ | $\$ 18,650$ | $\$ 53,112$ | $\$ 56,752$ |
|  |  |  |  |  |
| Average common shares outstanding | $142,985,022$ | $156,684,512$ | $145,379,101$ | $160,069,365$ |
| Average committed ESOP shares outstanding | 277,512 | 277,512 | 139,009 | 139,005 |
| Total basic average common shares outstanding | $143,262,534$ | $156,962,024$ | $145,518,110$ | $160,208,370$ |
| Effect of dilutive stock options | 790 | 4,012 | 112 | 3,906 |
| Total diluted average common |  |  |  |  |
| shares outstanding | $143,263,324$ | $156,966,036$ | $145,518,222$ | $160,212,276$ |

Net earnings per share:
Basic
Diluted

| $\$ 0.13$ | $\$ 0.12$ | $\$ 0.37$ | $\$ 0.35$ |
| :--- | :--- | :--- | :--- |
| $\$ 0.13$ | $\$ 0.12$ | $\$ 0.37$ | $\$ 0.35$ |

Antidilutive stock options, excluded from the diluted average common shares outstanding calculation

2,444,932
1,458,510
2,465,393
1,074,543

## 3. Securities

The following tables reflect the amortized cost, estimated fair value, and gross unrealized gains and losses of AFS and HTM securities at the dates presented. The majority of the MBS and investment portfolios are composed of securities issued by U.S. government-sponsored enterprises ("GSEs").

June 30, 2013

| Gross | Gross | Estimated |
| :---: | :--- | :--- |
| Amortinedalized | Unrealized | Fair |
| Cost Gains | Losses | Value |
| (Dollars in thousands) |  |  |

AFS:

| GSE debentures | $\$ 774 \$ 1896$ | $\$ 10,638$ | $\$ 764,429$ |
| :--- | :--- | :--- | :--- |
| MBS | $377,2 \mathrm{ZQ6}, 536$ | 1 | 398,811 |
| Trust preferred securities | $2,606--$ | 165 | 2,441 |
| Municipal bonds | 1,31052 | -- | 1,362 |
|  | $1,155,36,3184$ | 10,804 | $1,167,043$ |
| HTM: |  |  |  |
| MBS | $1,780,70,800$ | 19,388 | $1,801,640$ |
| Municipal bonds | $39,167,069$ | 25 | 40,211 |
|  | $1,819,80,569$ | 19,413 | $1,841,851$ |
|  | $\$ 2,9 \$ 5, \mathbf{8 5}, 853$ | $\$ 30,217$ | $\$ 3,008,894$ |

September 30, 2012
Gross Gross Estimated
Amotineedilized Unrealized Fair
Cost Gains Losses Value
(Dollars in thousands)
AFS:

| GSE debentures | $\$ 85 \$ 40,817$ | $\$$ | 2 |
| :--- | :--- | :--- | :--- |
| MBS | $505,189,137$ |  | -- |
| Municipal bonds | 2,43581 | -- | 540,724 |
| Trust preferred securities | $2,912--$ | 614 | 2,516 |
|  | $1,367,992535$ | 616 | $1,406,844$ |
| HTM: |  |  |  |
| MBS | $1,792,03883$ | -- | $1,872,519$ |
| GSE debentures | 49,97247 | -- | 50,224 |
| Municipal bonds | $45,334,822$ | -- | 47,156 |
|  | 1,887894952 | -- | $1,969,899$ |

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\$ 3,2\$51872487 \$ $616 \$ 3,376,743$

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The following tables summarize the estimated fair value and gross unrealized losses of those securities on which an unrealized loss at the dates presented was reported and the continuous unrealized loss position for at least 12 months or less than 12 months as of the dates presented.

June 30, 2013
Less Than Equal to or Greater
12 Months
Than 12 Months
Estimated Unrealized Estimated Unrealized
Count Fair Value Losses Count Fair Value Losses
(Dollars in thousands)
AFS:

| GSE debentures | 23 |  | 523,002 | \$ | 10,638 | -- | \$ |  | \$ -- |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MBS | 2 |  | 88 |  | 1 | -- |  | -- |  |  |
| Trust preferred securities | -- |  | -- |  | -- | 1 |  | 2,441 | $\begin{array}{r} \\ \hline\end{array}$ |  |
|  | 25 |  | 523,090 | \$ | 10,639 | 1 | \$ | 2,441 |  |  |
| HTM: |  |  |  |  |  |  |  |  |  |  |
| MBS | 41 |  | 745,766 | \$ | 19,388 | -- | \$ | -- | \$ | -- |
| Municipal bonds | 7 |  | 2,309 |  | 25 | -- |  | -- |  |  |
|  | 48 |  | 748,075 | \$ | 19,413 | -- |  | -- | \$ | - |

September 30, 2012
Less Than
12 Months
Estimated Unrealized
Count Fair Value Losses
(Dollars in thousands)

AFS:

| GSE debentures | 2 | $\$ 42,733$ | $\$$ | 2 | -- | $\$-$ | $\$$ | -- |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| MBS | -- | -- |  | -- | -- | -- |  | -- |
| Trust preferred securities | -- | - |  | -- | 1 | 2,298 |  | 614 |
|  | 2 | $\$ 42,733$ | $\$$ | 2 | 1 | $\$ 2,298$ | $\$$ | 614 |

HTM:
MBS -- \$ -- \$ -- -- \$ -- \$ --
$\begin{array}{llllllllll}\text { Municipal bonds } & -- & -- & -- & -- \\ & \text {-- } & \text {-- } & \$ & -- & -- & \text {-- } & \end{array}$

On a quarterly basis, management conducts a formal review of securities for the presence of an other-than-temporary impairment. Management assesses whether an other-than-temporary impairment is present when the fair value of a security is less than its amortized cost basis at the balance sheet date. For such securities, other-than-temporary impairment is considered to have occurred if the Company intends to sell the security, if it is more likely than not the Company will be required to sell the security before recovery of its amortized cost basis, or if the present value of expected cash flows is not sufficient to recover the entire amortized cost.

The unrealized losses at September 30, 2012 are primarily a result of a decrease in the credit rating of a trust preferred security held by the Bank. Management reviews the underlying cash flows of this security on a quarterly basis. As of June 30, 2013 and September 30, 2012, the analysis indicated the present value of future expected cash flows are adequate to recover the entire amortized cost. Management neither intends to sell this security, nor is it more likely than not that the Company will be required to sell the security before the recovery of the remaining amortized cost amount, which could be at maturity.

The unrealized losses at June 30, 2013, excluding the trust preferred security, are primarily a result of an increase in market yields from the time the securities were purchased. In general, as market yields rise, the fair value of securities will decrease; as market yields fall, the fair value of securities will increase. Management generally views changes in fair value caused by changes in interest rates as temporary; therefore, these securities have not been classified as other-than-temporarily impaired. Additionally, the impairment is also considered temporary because scheduled coupon payments have been made, it is anticipated that the entire principal balance will be collected as scheduled, and management neither intends to sell the securities, nor is it more likely than not that the Company will be required to sell the securities before the recovery of the remaining amortized cost amount, which could be at maturity. As a result of the analysis discussed above, management does not believe any other-than-temporary impairments existed at June 30, 2013 or September 30, 2012.

Maturities of MBS depend on the repayment characteristics and experience of the underlying financial instruments. Actual maturities of MBS may differ from contractual maturities because borrowers have the right to prepay obligations, generally without penalties. Additionally, issuers of callable investment securities have the right to call and prepay obligations with or without prepayment penalties prior to the maturity dates of the securities. As of June 30, 2013, the amortized cost of the securities in our portfolio which are callable or have pre-refunding dates within one year totaled $\$ 610.6$ million. The amortized cost and estimated fair value of securities by remaining contractual maturity without consideration for call features or pre-refunding dates as of June 30, 2013 are shown below.

|  | AFS | HTM |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Estimated |  | Estimated |
|  | Amortized | Fair | Amortized | Fair |
|  | Cost <br> (Dollars in | Value thousands) | Cost | Value |
| One year or less | \$ 190 | \$ 192 | \$ 7,369 | \$ 7,453 |
| One year through five years | 701,749 | 695,197 | 29,985 | 30,975 |
| Five years through ten years | 196,058 | 201,081 | 465,959 | 465,808 |
| Ten years and thereafter | 257,366 | 270,573 | 1,316,582 | 1,337,615 |
|  | \$ 1,155,363 | \$ 1,167,043 | \$ 1,819,895 | \$ 1,841,851 |

The following table presents the carrying value of the MBS in our portfolio by issuer at the dates presented.

| June | September |
| :--- | :--- |
| 30, 2013 | 30, 2012 |

Federal National Mortgage Association ("FNMA") \$ 1,337,751 \$ 1,324,293
Federal Home Loan Mortgage Corporation ("FHLMC") 684,118 824,197
Government National Mortgage Association
157,670 183,778
Private Issuer
674
\$ 2,179,539 \$ 2,332,942

The following table presents the taxable and non-taxable components of interest income on investment securities for the time periods presented.

|  | For the Three <br> Months Ended <br> June 30, | For the Nine <br> Months Ended <br> June 30, |  |
| :--- | :--- | :--- | :--- |
| 2013 | 2012 | 2013 | 2012 |
| (Dollars in thousands) |  |  |  |

The following table summarizes the amortized cost and estimated fair value of securities pledged as collateral as of the dates presented.

| June 30, 2013 |  | September 30, 2012 |  |
| :---: | :---: | :---: | :---: |
|  | Estimated |  | Estimated |
| Amortized | Fair | Amortized | Fair |
| Cost | Value | Cost | Value |
| (Dollars in thousands) |  |  | \$ 427.864 |
| 277,265 | 280,873 | 219,913 | 232,514 |
| 37,023 | 38,212 | 49,472 | 52,122 |
| \$ 634,267 | \$ 655,528 | \$ 670,212 | \$ 712,500 |

4. Loans Receivable and Allowance for Credit Losses

Loans receivable, net at the dates presented is summarized as follows:

| June | September |
| :--- | :--- |
| 30,2013 | 30,2012 |

(Dollars in thousands)
Real estate loans:
One- to four-family
\$ 5,587,622 \$ 5,392,429
Multi-family and commercial 37,834 48,623
Construction 73,746 52,254
Total real estate loans 5,699,202 5,493,306
Consumer loans:
Home equity $\quad 134,919 \quad 149,321$
Other $\quad 5,740 \quad 6,529$
Total consumer loans $\quad 140,659 \quad 155,850$
Total loans receivable 5,839,861 5,649,156
Less:

| Undisbursed loan funds | 34,675 | 22,874 |
| :--- | :--- | :--- |
| ACL | 9,239 | 11,100 |
| Discounts/unearned loan fees | 22,282 | 21,468 |
| Premiums/deferred costs | $(18,955)$ | $(14,369)$ |
|  | $\$ 5,792,620$ | $\$ 5,608,083$ |

Lending Practices and Underwriting Standards - Originating and purchasing loans secured by one- to four-family residential properties is the Bank's primary lending business, resulting in a loan concentration in residential first mortgage loans. The Bank purchases one- to four-family loans, on a loan-by-loan basis, from a select group of correspondent lenders located generally throughout the central, northeastern, and southern United States.
Additionally, the Bank periodically purchases whole one- to four-family loans in bulk packages from nationwide and correspondent lenders. The Bank also makes consumer loans, construction loans secured by residential or commercial properties, and real estate loans secured by multi-family dwellings. As a result of our one- to four-family lending activity, the Bank has a concentration of loans secured by real property located in Kansas and Missouri.

One- to four-family loans - One- to four-family loans are underwritten generally in accordance with FHLMC and FNMA underwriting guidelines. Full documentation to support the applicant's credit, income, and sufficient funds to cover all applicable fees and reserves at closing are required on all loans. Properties securing one- to four-family loans are appraised by either staff appraisers or fee appraisers, both of which are independent of the loan origination function and approved by our Board of Directors.

The underwriting standards for loans purchased from correspondent and nationwide lenders are generally similar to the Bank's internal underwriting standards. The underwriting of correspondent loans is generally performed by the Bank's underwriters. Before committing to a bulk loan purchase, the Bank's Chief Lending Officer or Secondary Marketing Manager reviews specific criteria such as loan amount, credit scores, LTV ratios, geographic location, and debt ratios of each loan in the pool. If the specific criteria do not meet the Bank's underwriting standards and compensating factors are not sufficient, then a loan will be removed from the population. Before the bulk loan purchase is funded, an internal Bank underwriter or a third party reviews at least $25 \%$ of the loan files to confirm loan terms, credit scores, debt service ratios, property appraisals, and other underwriting related documentation. For the tables within Note 4, correspondent purchased loans are included with originated loans, and bulk purchased loans are reported as purchased loans.

The Bank also originates construction-to-permanent loans secured by one- to four-family residential real estate. The majority of the one- to four-family construction loans are secured by property located within the Bank's Kansas City market area. Construction loans are obtained by homeowners who will occupy the property when construction is complete. Construction loans to builders for speculative purposes are not permitted. The application process includes submission of complete plans, specifications, and costs of the project to be constructed. All construction loans are manually underwritten using the Bank's internal underwriting standards. Construction draw requests and the supporting documentation are reviewed and approved by management. The Bank also performs regular documented inspections of the construction project to ensure the funds are being used for the intended purpose and the project is being completed according to the plans and specifications provided.

Multi-family and commercial loans - The Bank's multi-family and commercial real estate loans are originated by the Bank or are in participation with a lead bank. These loans are granted based on the income producing potential of the property and the financial strength of the borrower. At the time of origination, LTV ratios on multi-family and commercial real estate loans cannot exceed $80 \%$ of the appraised value of the property securing the loans. The net operating income, which is the income derived from the operation of the property less all operating expenses, must be sufficient to cover the payments related to the outstanding debt at the time of origination. The Bank generally requires personal guarantees of the borrowers covering a portion of the debt in addition to the security property as collateral for these loans. Appraisals on properties securing these loans are performed by independent state certified fee appraisers.

Consumer loans - The Bank offers a variety of secured consumer loans, including home equity loans and lines of credit, home improvement loans, auto loans, and loans secured by savings deposits. The Bank also originates a very limited amount of unsecured loans. The Bank does not originate any consumer loans on an indirect basis, such as contracts purchased from retailers of goods or services which have extended credit to their customers. The majority of the consumer loan portfolio is comprised of home equity lines of credit.

The underwriting standards for consumer loans include a determination of the applicant's payment history on other debts and an assessment of the applicant's ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is a primary consideration, the underwriting process also includes a comparison of the value of the security in relation to the proposed loan amount.

Credit quality indicators - Based on the Bank's lending emphasis and underwriting standards, management has segmented the loan portfolio into three segments: (1) one- to four-family loans; (2) consumer loans; and (3) multi-family and commercial loans. The one- to four-family and consumer segments are further grouped into classes for purposes of providing disaggregated information about the credit quality of the loan portfolio. The classes are: one- to four-family loans - originated, one- to four-family loans - purchased, consumer loans - home equity, and consumer loans - other.

The Bank's primary credit quality indicators for the one- to four-family loan and consumer - home equity loan portfolios are delinquency status, asset classifications, LTV ratios and borrower credit scores. The Bank's primary credit quality indicators for the multi-family and commercial loan and consumer - other loan portfolios are delinquency status and asset classifications.

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The following table presents the recorded investment in loans, defined as the unpaid principal balance of a loan (net of unadvanced funds related to loans in process and charge-offs) inclusive of unearned loan fees and deferred costs, of the Company's loans 30 to 89 days delinquent, loans 90 or more days delinquent or in foreclosure, total delinquent loans, total current loans, and the total loans receivable balance at the dates presented, by class. Delinquent loans that are included in the formula analysis model are assigned a higher qualitative loss factor than corresponding performing loans. At June 30, 2013 and September 30, 2012, all loans 90 or more days delinquent were on nonaccrual status. In addition to loans 90 or more days delinquent, the Bank also had $\$ 7.8$ million and $\$ 10.0$ million of originated loan TDRs classified as nonaccrual at June 30, 2013 and September 30, 2012, respectively, as well as $\$ 168$ thousand and $\$ 2.4$ million of purchased loan TDRs classified as nonaccrual at June 30, 2013 and September 30, 2012, respectively, as required by the OCC Call Report requirements. Of these amounts, $\$ 6.8$ million and $\$ 11.2$ million were current at June 30, 2013 and September 30, 2012, respectively. At June 30, 2013 and September 30, 2012, the balance of loans on nonaccrual status was $\$ 26.4$ million and $\$ 31.8$ million, respectively.

June 30, 2013

|  | 90 or More <br> Days <br> 30 to 89 <br> Delinquent <br> Days | Total <br> or <br> in | Delinquent | Current |
| :--- | :--- | :--- | :--- | :--- | Recorded

September 30, 2012

| 90 or More | Total Total |
| :--- | :--- | :--- |
| Days |  |


| 30 to 89 | Delinquent <br> Days | or |
| :--- | :--- | :--- | :--- | :--- |$\quad$ Delinquent Current $\quad$ Recorded

Delinquent in Foreclosure Loans Loans Investment
(Dollars in thousands)

| One- to four-family loans - originated | $\$ 14,902$ | $\$ 8,602$ | $\$ 23,504$ | $\$ 4,590,194$ | $\$ 4,613,698$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| One- to four-family loans - purchased | 7,788 | 10,530 | 18,318 | 771,755 | 790,073 |

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| Multi-family and commercial loans | -- | - | - | 59,562 | 59,562 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Consumer - home equity | 521 | 369 | 890 | 148,431 | 149,321 |
| Consumer - other | 106 | 27 | 133 | 6,396 | 6,529 |
|  | $\$ 23,317$ | $\$ 19,528$ | $\$ 42,845$ | $\$ 5,576,338$ | $\$ 5,619,183$ |

In accordance with the Bank's asset classification policy, management regularly reviews the problem loans in the Bank's portfolio to determine whether any loans require classification. Loan classifications are defined as follows:

- Special mention - These loans are performing loans on which known information about the collateral pledged or the possible credit problems of the borrower(s) have caused management to have doubts as to the ability of the borrower(s) to comply with present loan repayment terms and which may result in the future inclusion of such loans in the non-performing loan categories.
- Substandard - A loan is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard loans include those characterized by the distinct possibility the Bank will sustain some loss if the deficiencies are not corrected.
- Doubtful - Loans classified as doubtful have all the weaknesses inherent as those classified as substandard, with the added characteristic that the weaknesses present make collection or liquidation in full on the basis of currently existing facts and conditions and values highly questionable and improbable.
- Loss - Loans classified as loss are considered uncollectible and of such little value that their continuance as assets on the books is not warranted.

Special mention and substandard loans are included in the formula analysis model if the loan is not individually evaluated for loss. Loans classified as doubtful or loss are individually evaluated for loss.

The following tables set forth the recorded investment in loans classified as special mention or substandard at the dates presented, by class. At both dates, there were no loans classified as doubtful, and all loans classified as loss were fully charged-off.

|  | June 30, 2013 <br> Special | September 30, 2012 <br> Special |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Mention <br> (Dollars in thousands) | Substandard |  |
| Mention |  |  |  |$\quad$ Substandard

The following table shows the weighted average LTV and credit score information for originated and purchased oneto four-family loans and originated consumer home equity loans at the dates presented. Borrower credit scores are intended to provide an indication as to the likelihood that a borrower will repay their debts. Credit scores are updated at least semiannually, with the last update in March 2013, and obtained from a nationally recognized consumer rating agency. The LTV ratios provide an estimate of the extent to which the Bank may incur a loss on any given loan that may go into foreclosure. The LTV ratios were based on the current loan balance and either the lesser of the purchase price or original appraisal, or the most recent bank appraisal, if available. In most cases, the most recent appraisal was obtained at the time of origination.

|  | June 30, 2013 |  | September 30, 2012 |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Weighted Average |  | Weighted Average |  |
|  | Credit Score | LTV | Credit Score | LTV |
| One- to four-family - originated | 763 | $65 \%$ | 763 | $65 \%$ |
| One- to four-family - purchased | 748 | 67 | 749 | 67 |
| Consumer - home equity | 745 | 19 | 747 | 19 |
|  | 761 | $64 \%$ | 761 | $64 \%$ |

Troubled Debt Restructurings - The following table presents the recorded investment prior to restructuring and immediately after restructuring for all loans restructured during the three and nine months ended June 30, 2013 and 2012. These tables do not reflect the recorded investment at the end of the periods indicated. The increase in the recorded investment at the time of the restructuring was generally due to the capitalization of delinquent interest and/or escrow balances.

One- to four-family loans originated One- to four-family loans purchased
Multi-family and commercial loans
Consumer - home equity
Consumer - other

One- to four-family loans originated
One- to four-family loans purchased
Multi-family and commercial loans
Consumer - home equity
Consumer - other

For the Three Months Ended June 30, 2013
Number Pre- Post-
of Restructured Restructured Contracts Outstanding Outstanding Contracts Outstanding Outstanding (Dollars in thousands)

| 37 | $\$ 6,248$ | $\$ 6,284$ | 137 | $\$ 25,652$ | $\$ 25,791$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1 | 581 | 581 | 8 | 2,119 | 2,161 |
| -- | - |  |  |  |  |
| 4 | 97 | -- | 2 | 82 | 79 |
| - | -- | -- | -- | 253 | 261 |
| 42 | $\$ 6,926$ | $\$ 6,965$ | 158 | $\$ 28,106$ | $\$ 28,292$ |

For the Three Months Ended
June 30, 2012

| Number | Pre- | Post- | Number | Pre- | Post- |
| :--- | :--- | :--- | :--- | :--- | :--- |
| of | Restructured | Restructured | of | Restructured | Restructured |
| Contracts | Outstanding | Outstanding | Contracts | Outstanding | Outstanding |
| (Dollars in thousands) |  |  |  |  |  |


| 30 | \$ | 4,930 | \$ | 4,945 | 155 | \$ | 24,655 | \$ | 24,761 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -- |  | -- |  | -- | -- |  | -- |  | -- |
| -- |  | -- |  | -- | -- |  | -- |  | -- |
| -- |  | -- |  | -- | 1 |  | -- |  | 10 |
| -- |  | -- |  | -- | -- |  | -- |  | -- |
| 30 | \$ | 4,930 | \$ | 4,945 | 156 | \$ | 24,655 | \$ | 24,771 |

The following table provides information on TDRs restructured within the last 12 months that became delinquent during the three and nine months ended June 30, 2013 and 2012.

|  | For the Three Months Ended |  |  |  |  |  | For the Nine Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2013 |  |  | June 30, 2012 |  |  | June 30, 2013 |  |  | June 30, 2012 |  |  |
|  | Number |  |  | Number |  |  | Number |  |  | Number |  |  |
|  | of | Recorded of |  |  | Recorded of |  |  | Recorded |  | of Contracts | Recorded Investmen |  |
|  | Contracts (Dollars in |  |  | t Contracts | (Dollars in thousands) |  |  |  |  |  |  |  |
| One- to four-family |  |  |  |  |  |  |  |  |  |  |  |  |
| loans - originated | 12 | \$ | 805 | 5 | \$ | 910 | 29 | \$ | 2,316 | 12 | \$ | 1,748 |
| One- to four-family |  |  |  |  |  |  |  |  |  |  |  |  |
| loans - purchased | 2 |  | 156 | -- |  | -- | 6 |  | 1,270 | 1 |  | 401 |
| Multi-family and commercial loans | -- |  | -- | -- |  | -- | -- |  | -- | -- |  | -- |
| Consumer - home |  |  |  |  |  |  |  |  |  |  |  |  |
| equity | -- |  | -- | -- |  | -- | 2 |  | 7 | -- |  | -- |
| Consumer - other | 1 |  | 10 | -- |  | -- | 1 |  | 10 | -- |  | -- |
|  | 15 | \$ | 971 | 5 | \$ |  | 38 |  | 3,603 | 13 | \$ | 2,149 |

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Impaired loans - The following is a summary of information pertaining to impaired loans by class as of the dates presented.

With no related allowance recorded

| One- to four-family - originated | $\$ 11,212$ | $\$ 11,248$ | $\$$ | -- | $\$ 10,729$ | $\$ 10,765$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| One- to four-family - purchased | 14,414 | 14,269 | -- | 15,340 | 15,216 | -- |
| Multi-family and commercial | -- | -- | -- | -- | -- | -- |
| Consumer - home equity | 556 | 556 | -- | 882 | 881 | -- |
| Consumer - other | 8 | 8 | -- | 27 | 27 | -- |
|  | 26,190 | 26,081 | -- | 26,978 | 26,889 | -- |
| With an allowance recorded |  |  |  |  |  |  |
| One- to four-family - originated | 37,677 | 37,795 | 247 | 41,125 | 41,293 | 268 |
| One- to four-family - purchased | 1,585 | 1,573 | 31 | 2,028 | 2,016 | 54 |
| Multi-family and commercial | 74 | 77 | 3 | - | -- | -- |
| Consumer - home equity | 477 | 477 | 68 | 307 | 307 | 52 |
| Consumer - other | 26 | 26 | 1 | 12 | 12 | 1 |
|  | 39,839 | 39,948 | 350 | 43,472 | 43,628 | 375 |
| Total |  |  |  |  |  |  |
| One- to four-family - originated | 48,889 | 49,043 | 247 | 51,854 | 52,058 | 268 |
| One- to four-family - purchased | 15,999 | 15,842 | 31 | 17,368 | 17,232 | 54 |
| Multi-family and commercial | 74 | 77 | 3 | -- | $--1,188$ | -- |
| Consumer - home equity | 1,033 | 1,033 | 68 | 1,189 | 1, |  |
| Consumer - other | 34 | 34 | 1 | 39 | 39 | 1 |
|  | $\$ 66,029$ | $\$ 66,029$ | $\$ 350$ | $\$ 70,450$ | $\$ 70,517$ | $\$ 375$ |

The following is a summary of information pertaining to impaired loans by class for the three and nine months ended June 30, 2013 and 2012.

For the Three Months Ended
June 30, $2013 \quad$ June 30, 2012
Average Interest Average Interest
Recorded Income Recorded Income Recorded Income Recorded Income Investment RecognizedInvestment RecognizedInvestment Recognized Investment Recognized (Dollars in thousands)

With no related allowance recorded One- to four-family -
$\left.\begin{array}{llllllllll}\text { originated } & \$ 11,116 & \$ & 89 & \$ 50,075 & \$ & 487 & \$ 9,298 & \$ 228 & \$ 49,063\end{array}\right) 1,273$

With an allowance recorded
One- to four-family -

| originated | 38,383 | 377 | 3,652 | 22 | 41,236 | 1,282 | 3,327 | 67 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| One- to four-family - <br> purchased <br> Multi-family and <br> commercial | 1,904 | 13 | 1,234 | 5 | 2,087 | 59 | 7,166 | 11 |
| Consumer - home | 76 | 1 | -- | -- | 54 | 2 | -- | -- |
| equity | 541 | 6 | 223 | 1 | 521 | 18 | 205 | 4 |
| Consumer - other | 15 | -- | 9 | -- | 25 | 1 | 4 | -- |
|  | 40,919 | 397 | 5,118 | 28 | 43,923 | 1,362 | 10,702 | 82 |

Total

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| One- to four-family - <br> originated | 49,499 | 466 | 53,727 | 509 | 50,534 | 1,510 | 52,390 | 1,340 |
| One- to four-family - |  |  |  |  |  |  |  |  |
| purchased |  |  |  |  |  |  |  |  |
| Multi-family and <br> commercial | 16,441 | 58 | 17,492 | 49 | 17,003 | 200 | 18,701 | 173 |

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Allowance for credit losses - The following is a summary of the activity in the ACL by segment and the ending balance of the ACL based on the Company's impairment methodology for and at the beginning and end of the periods presented. Net charge-offs during the nine months ended June 30, 2013 were $\$ 1.3$ million, of which $\$ 378$ thousand related to loans that were discharged in a prior fiscal year under Chapter 7 bankruptcy that must be, in accordance with OCC regulations, evaluated for collateral value loss, even if the loans are current. In January 2012, management implemented a loan charge-off policy as OCC Call Report requirements do not permit the use of specific valuation allowances ("SVAs"), which the Bank was previously utilizing for potential loan losses, as permitted by the Bank's previous regulator. As a result of the implementation of the charge-off policy change, $\$ 3.5$ million of SVAs were charged-off during the three months ended March 31, 2012, which are included in the charge-off amounts for the nine months ended June 30, 2012. These charge-offs did not impact the provision for credit losses, and therefore had no additional income statement impact, as the amounts were expensed in previous periods.

For the Three Months Ended June 30, 2013

|  | One- to <br> Four- <br> Family - <br> Originate <br> (Dollars | $\begin{aligned} & \mathrm{O} \\ & \mathrm{~F} \\ & \mathrm{~F} \\ & \hline \end{aligned}$ | One- to ouramily urchased housands) | One- to <br> Four- <br> Family - <br> Total |  | ti-family <br> mercial |  | nsumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ 6,002 | \$ | 3,495 | \$ 9,497 | \$ | 208 | \$ | 367 | \$ 10,072 |
| Charge-offs | (60) |  | -- | (60) |  | -- |  | (111) | (171) |
| Recoveries | 13 |  | 118 | 131 |  | -- |  | 7 | 138 |
| Provision for credit losses | (202) |  | (677) | (879) |  | (34) |  | 113 | (800) |
| Ending balance | \$ 5,753 | \$ | 2,936 | \$ 8,689 | \$ | 174 | \$ | 376 | \$ 9,239 |


|  | For the Nine Months Ended June 30, 2013 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | One- to One- to One- to |  |  |  |  |  |  |  |  |
|  | Four- <br> Family - |  | Four | One- to | Multi-family |  |  |  |  |
|  |  |  | Family - Family OriginatedPurchased |  |  | Four- | and |  | Consumer |  | Total |
|  |  |  |  |  |  | Total |  | mercial |  |  |  |
|  | (Dollars | in th | thousands) |  |  |  |  |  |  |
| Beginning balance | \$ 6,074 |  | 4,453 | \$ 10,527 | \$ | 219 | \$ | 354 | \$ 11,100 |  |
| Charge-offs | (563) |  | (685) | $(1,248)$ |  | -- |  | (246) | $(1,494)$ |  |
| Recoveries | 13 |  | 160 | 173 |  | -- |  | 27 | 200 |  |
| Provision for credit losses | 229 |  | (992) | (763) |  | (45) |  | 241 | (567) |  |
| Ending balance | \$ 5,753 |  | 2,936 | \$ 8,689 | \$ | 174 | \$ | 376 | \$ 9,239 |  |

For the Three Months Ended June 30, 2012

| One- to <br> Four- | One- to | One- to |  |  | Consumer |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Four- | Four- |  | ti-family |  |  |  |
| Originated <br> (Dollars | dPurchased s in thousan | Total <br> s) |  | mercial |  |  |  |
| $\begin{array}{r} \$ 4,792 \\ (227) \end{array}$ | $\begin{array}{r} \$ 7,492 \\ (498) \end{array}$ | $\begin{gathered} \$ 12,284 \\ (725) \end{gathered}$ | \$ | $82$ | \$ | $\begin{aligned} & 193 \\ & (65) \end{aligned}$ | $\begin{gathered} \$ 12,559 \\ (790) \end{gathered}$ |
| -- | 6 | 6 |  | -- |  | 2 | 8 |
| 1,495 | $(1,810)$ | (315) |  | 106 |  | 209 | -- |
| \$ 6,060 | \$ 5,190 | \$ 11,250 | \$ | 188 | \$ | 339 | \$ 11,777 |

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|  | For the Nine Months Ended June 30, 2012 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | One- to <br> Four- <br> Family | One- to |  | One- to |  |  | Consumer |  | Total |
|  |  |  | four- | Four- |  | ti-family |  |  |  |
|  |  |  | amily - | Family - |  |  |  |  |  |
|  | Originated (Dolla | $\mathrm{edPu}$ | urchased in thousan | Total |  | mercial |  |  |  |
| Beginning balance | \$ 4,915 | \$ | 9,901 | \$ 14,816 | \$ | 254 | \$ | 395 | \$ 15,465 |
| Charge-offs | (814) |  | $(4,652)$ | $(5,466)$ |  | -- |  | (270) | $(5,736)$ |
| Recoveries | -- |  | 6 | 6 |  | -- |  | 2 | 8 |
| Provision for credit losses | 1,959 |  | (65) | 1,894 |  | (66) |  | 212 | 2,040 |
| Ending balance | \$ 6,060 | \$ | 5,190 | \$ 11,250 | \$ | 188 | \$ | 339 | \$ 11,777 |

The following is a summary of the loan portfolio and related ACL balances, at the dates presented, by loan portfolio segment disaggregated by the Company's impairment method. There was no ACL for loans individually evaluated for impairment at either date, as all potential losses were charged-off.

Recorded investment in loans collectively evaluated for impairment
Recorded investment in loans individually evaluated for impairment

June 30, 2013

| One- to | One- to | One- to |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Four- | Four- | Four- | Multi-family |  |  |
| Family - | Family - | Family | and |  |  |
| Originated | Purchased | Total | Commercial | Consumer | Total |
| (Dollars in thousands) |  |  |  |  |  | (Dollars in thousands)

ACL for loans collectively evaluated for impairment $\quad \$ 5,753 \quad \$ 2,936 \quad \$ 8,689 \quad \$ 174 \quad \$ 376 \quad \$ 9,239$

| One- to | One- to | One- to |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Four- | Four- | Four- | Multi-family |  |  |
| Family - | Family - | Family | and |  |  |
| Originated | Purchased | Total | Commercial | Consumer | Total |
| (Dollars in thousands) |  |  |  |  |  |

Recorded investment in loans collectively evaluated for impairment
Recorded investment in loans individually evaluated for impairment
\$ 4,602,969 \$ 774,734 \$ 5,377,703 \$ 59,562 \$ 154,940 \$ 5,592,205

| 10,729 | 15,339 | 26,068 |  | -- |  | 910 | 26,978 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 4,613,698$ | $\$ 790,073$ | $\$ 5,403,771$ | $\$$ | 59,562 | $\$ 155,850$ | $\$ 5,619,183$ |  |

ACL for loans collectively evaluated for impairment $\quad \$ 6,074 \quad \$ 4,453 \quad \$ 10,527 \quad \$ 219 \quad \$ 354 \quad \$ 11,100$

As previously noted, the Bank has a loan concentration in residential first mortgage loans. Declines in residential real estate values could adversely impact the property used as collateral for the Bank's loans. Adverse changes in economic conditions and increasing unemployment rates may have a negative effect on the ability of the Bank's borrowers to make timely loan payments, which would likely increase delinquencies and have an adverse impact on the Bank's earnings. Further increases in delinquencies would decrease interest income on loans receivable and would likely adversely impact the Bank's loan loss experience, resulting in an increase in the Bank's ACL and provision for credit losses. Although management believes the ACL was at a level adequate to absorb inherent losses in the loan portfolio at June 30, 2013, the level of the ACL remains an estimate that is subject to significant judgment and short-term changes.

## 5. Fair Value of Financial Instruments

Fair Value Measurements - ASC 820, Fair Value Measurements and Disclosures, defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. ASC 820 applies only to fair value measurements already required or permitted by other accounting standards and does not impose requirements for additional fair value measures. ASC 820 was issued to increase consistency and comparability in reporting fair values.

The Company uses fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. The Company did not have any liabilities that were measured at fair value at June 30, 2013 or September 30, 2012. The Company's AFS securities are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets or liabilities on a non-recurring basis, such as OREO and loans individually evaluated for impairment. These non-recurring fair value adjustments involve the application of lower-of-cost-or-fair value accounting or write-downs of individual assets.

In accordance with ASC 820, the Company groups its assets at fair value in three levels, based on the markets in which the assets are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 - Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 - Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company's own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of option pricing models, discounted cash flow models, and similar techniques. The results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability.

The Company bases its fair values on the price that would be received from the sale of an asset in an orderly transaction between market participants at the measurement date. As required by ASC 820, the Company maximizes
the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value.
The following is a description of valuation methodologies used for assets measured at fair value on a recurring basis.
AFS Securities - The Company's AFS securities portfolio is carried at estimated fair value, with any unrealized gains and losses, net of taxes, reported as AOCI in stockholders' equity. The majority of the securities within the AFS portfolio are issued by U.S. GSEs. The Company primarily uses prices obtained from third party pricing services and recent trades to determine the fair value of securities. The Company's major security types based on the nature and risks of the securities are:

- GSE Debentures - Estimated fair values are based on a discounted cash flow method. Cash flows are determined by taking any embedded options into consideration and are discounted using current market yields for similar securities. On a quarterly basis, management corroborates a sample of the prices obtained from the pricing service by comparing them to another independent source. (Level 2)
- MBS - Estimated fair values are based on a discounted cash flow method. Cash flows are determined based on prepayment projections of the underlying mortgages and are discounted using current market yields for benchmark securities. On a quarterly basis, management corroborates a sample of the prices obtained from the pricing service by comparing them to another independent source. (Level 2)
- Municipal Bonds - Estimated fair values are based on a discounted cash flow method. Cash flows are determined by taking any embedded options into consideration and are discounted using current market yields for securities with similar credit profiles. On a quarterly basis, management corroborates a sample of the prices obtained from the pricing service by comparing them to another independent source. (Level 2)
- Trust Preferred Securities - Estimated fair values are based on a discounted cash flow method. Cash flows are determined by taking prepayment and underlying credit considerations into account. The discount rates are derived from secondary trades and bid/offer prices. (Level 3)

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The following table provides the level of valuation assumption used to determine the carrying value of the Company's assets $n$ which consists of AFS securities, at the dates presented.

June 30, 2013

|  | Quoted <br> Prices | Significant | Significant |
| :--- | :--- | :--- | :--- |
| in Active | Other |  |  |
|  | Markets | Observable | Unobservable |
| for |  |  |  |
|  | Identical |  |  |
| Carrying | Assets | Inputs | Inputs |
| Value (Level 1) (Level 2) | (Level 3) $^{(1)}$ |  |  |
| (Dollars in thousands) |  |  |  |

AFS Securities:

| GSE debentures | $\$ 764,429$ | $\$$ | -- | $\$ 764,429$ | $\$$ | -- |
| :--- | :---: | :---: | :---: | :---: | :---: | :--- |
| MBS | 398,811 |  | -- | 398,811 |  | -- |
| Trust preferred securities | 2,441 |  | -- | -- |  | 2,441 |
| Municipal bonds | 1,362 |  | -- | 1,362 |  | -- |
|  | $\$ 1,167,043$ | $\$$ | -- | $\$ 1,164,602$ | $\$$ | 2,441 |

September 30, 2012
Quoted
Prices Significant Significant
in Active Other
Markets Observable Unobservable
for
Identical
Carrying Assets Inputs Inputs
Value (Level 1) (Level 2) $\quad(\text { Level 3) })^{(2)}$
(Dollars in thousands)
AFS Securities:

| GSE debentures | $\$ 861,724$ | $\$$ | -- | $\$ 861,724$ | $\$$ | -- |
| :--- | :---: | :---: | :---: | :---: | :---: | :--- |
| MBS | 540,306 |  | -- | 540,306 |  | -- |
| Municipal bonds | 2,516 |  | -- | 2,516 |  | -- |
| Trust preferred securities | 2,298 |  | -- | -- |  | 2,298 |
|  | $\$ 1,406,844$ | $\$$ | -- | $\$ 1,404,546$ | $\$$ | 2,298 |

(1) The Company's Level 3 AFS securities had no activity from September 30, 2012 to June 30, 2013, except for principal repayments of $\$ 401$ thousand and reductions in net unrealized losses recognized in other comprehensive income. Reductions in net unrealized losses included in other comprehensive income for the nine months ended June 30, 2013 were $\$ 279$ thousand.
(2) The Company's Level 3 AFS securities had no activity from September 30, 2011 to September 30, 2012, except for principal repayments of $\$ 996$ thousand and reductions in net unrealized losses recognized in other comprehensive income. Reductions of net unrealized losses included in other comprehensive income for the year ended September 30, 2012 were $\$ 78$ thousand.

The following is a description of valuation methodologies used for significant assets measured at fair value on a non-recurring basis.

Loans Receivable - The balance of loans individually evaluated for impairment at June 30, 2013 and September 30, 2012 was $\$ 26.1$ million and $\$ 26.9$ million, respectively. Substantially all of these loans were secured by residential real estate and were individually evaluated to ensure that the carrying value of the loan was not in excess of the fair value of the collateral, less estimated selling costs. Fair values were estimated through current appraisals or listing prices. Fair values may be adjusted by management to reflect current economic and market conditions and, as such, are classified as Level 3. Based on this evaluation, the Bank charged-off any loss amounts at June 30, 2013 and September 30, 2012; therefore there was no ACL related to these loans.

OREO - OREO primarily represents real estate acquired as a result of foreclosure or by deed in lieu of foreclosure and is carried at lower-of-cost or fair value. Fair value is estimated through current appraisals or listing prices. As these properties are actively marketed, estimated fair values may be adjusted by management to reflect current economic and market conditions and, as such, are classified as Level 3. The fair value of OREO at June 30, 2013 and September 30, 2012 was $\$ 5.5$ million and $\$ 8.0$ million, respectively.

The following table provides the level of valuation assumption used to determine the carrying value of the Company's assets measured at fair value on a non-recurring basis at the dates presented.

June 30, 2013
Quoted
Prices Significant Significant
in Active Other
Markets Observable Unobservable
for
Identical
Carrying Assets Inputs Inputs
Value (Level 1) (Level 2) (Level 3)
(Dollars in thousands)

| Loans individually evaluated for impairment | $\$ 26,081$ | $\$$ | -- |  | $\$$ | -- |  | $\$$ | 26,081 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :--- |
| OREO | 5,499 |  | -- |  | -- |  |  | 5,499 |  |
|  | $\$ 31,580$ | $\$$ | -- |  | $\$$ | -- |  | $\$ 1,580$ |  |

September 30, 2012
Quoted
Prices Significant Significant
in Active Other
Markets Observable Unobservable
for
Identical
Carrying Assets Inputs Inputs
Value (Level 1) (Level 2) (Level 3)
(Dollars in thousands)
Loans individually evaluated for impairment $\$ 26,890$ \$ -- $\$$-- 26,890
OREO

| $\$ 26,890$ | $\$$ | -- |  | -- |  | $\$ 2,890$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 8,047 |  | -- |  | -- |  | 8,047 |
| $\$ 34,937$ | $\$$ | -- | $\$$ | -- | $\$ 34,937$ |  |

Fair Value Disclosures - The Company determined estimated fair value amounts using available market information and from a variety of valuation methodologies. However, considerable judgment is required to interpret market data
to develop the estimates of fair value. Accordingly, the estimates presented are not necessarily indicative of the amount the Company could realize in a current market exchange. The use of different market assumptions and estimation methodologies may have a material impact on the estimated fair value amounts. The fair value estimates presented herein were based on pertinent information available to management as of the dates presented.

The carrying amounts and estimated fair values of the Company's financial instruments at the dates presented were as follows:

June 30, 2013
Estimated
Carrying Fair
Amount Value
(Dollars in thousands)

Assets:

| Cash and cash equivalents | $\$ 131,287$ | $\$ 131,287$ | $\$ 141,705$ | $\$ 141,705$ |
| :--- | :--- | :--- | :--- | :--- |
| HTM securities | $1,819,895$ | $1,841,851$ | $1,887,947$ | $1,969,899$ |
| Loans receivable | $5,792,620$ | $5,988,719$ | $5,608,083$ | $5,978,872$ |
| BOLI | 59,133 | 59,133 | 58,012 | 58,012 |
| Capital stock of FHLB | 134,222 | 134,222 | 132,971 | 132,971 |
| Liabilities: |  |  |  |  |
| Deposits | $4,628,436$ | $4,660,615$ | $4,550,643$ | $4,607,732$ |
| Borrowings from FHLB | $2,611,480$ | $2,692,819$ | $2,530,322$ | $2,701,142$ |
| Repurchase agreements | 290,000 | 302,660 | 365,000 | 388,761 |

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The following methods and assumptions were used to estimate the fair value of the financial instruments:
Cash and Cash Equivalents - The carrying amounts of cash and cash equivalents are considered to approximate their fair value due to the nature of the financial asset. (Level 1)

HTM Securities - Estimated fair values of securities are based on one of three methods: 1) quoted market prices where available, 2) quoted market prices for similar instruments if quoted market prices are not available, 3) unobservable data that represents the Bank's assumptions about items that market participants would consider in determining fair value where no market data is available. HTM securities are carried at amortized cost. (Level 2)

Loans Receivable - The fair value of one- to four-family mortgages and home equity loans are generally estimated using the present value of expected future cash flows, assuming future prepayments and using discount factors determined by prices obtained from securitization markets, less a discount for the cost of servicing and lack of liquidity. The estimated fair value of the Bank's multi-family and consumer loans are based on the expected future cash flows assuming future prepayments and discount factors based on current offering rates. (Level 3)

BOLI - The carrying value of BOLI is considered to approximate its fair value due to the nature of the financial asset. (Level 1)

Capital Stock of FHLB - The carrying value and estimated fair value of FHLB stock equals cost, which is based on redemption at par value. (Level 1)

Deposits - The estimated fair value of demand deposits, savings and money market accounts is the amount payable on demand at the reporting date. The estimated fair value of these deposits at June 30, 2013 and September 30, 2012 was $\$ 2.09$ billion and $\$ 1.98$ billion, respectively. (Level 1) The fair value of certificates of deposit is estimated by discounting future cash flows using current LIBOR rates. The estimated fair value of certificates of deposit at June 30, 2013 and September 30, 2012 was $\$ 2.57$ billion and $\$ 2.63$ billion, respectively. (Level 2)

Borrowings from FHLB and Repurchase Agreements - The fair value of fixed-maturity borrowed funds is estimated by discounting estimated future cash flows using currently offered rates. (Level 2) The carrying value of FHLB line of credit is considered to approximate its fair value due to the nature of the financial liability. (Level 1)

## 6. Subsequent Events

In preparing these financial statements, management has evaluated events occurring subsequent to June 30, 2013, for potential recognition and disclosure. There have been no material events or transactions which would require adjustments to the consolidated financial statements at June 30, 2013.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
The Company and its wholly-owned subsidiary may from time to time make written or oral "forward-looking statements," including statements contained in documents filed or furnished by the Company with the SEC. These forward-looking statements may be included in this Quarterly Report on Form 10-Q and the exhibits attached to it, in the Company's reports to stockholders, in the Company's press releases, and in other communications by the Company, which are made in good faith by us pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements about our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, that are subject to significant risks and uncertainties, and are subject to change based on various factors, some of which are beyond our control. The words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan" and similar expressions are intended to identify forward-looking statements
The following factors, among others, could cause our future results to differ materially from the plans, objectives, goals, expectations, anticipations, estimates and intentions expressed in the forward-looking statements:

- our ability to continue to maintain overhead costs at reasonable levels;
- our ability to continue to originate a significant volume of one- to four-family mortgage loans in our market areas or to purchase loans through correspondents;
- our ability to invest funds in wholesale or secondary markets at favorable yields as compared to the related funding source;
- our ability to access cost-effective funding;
- the future earnings and capital levels of the Bank and the continued non-objection by our primary federal banking regulators, to the extent required, to distribute capital from the Bank to the Company, which could affect the ability of the Company to pay dividends in accordance with its dividend policy;
fluctuations in deposit flows, loan demand, and/or real estate values, as well as unemployment levels, which may adversely affect our business;
- the credit risks of lending and investing activities, including changes in the level and direction of loan delinquencies and charge-offs, changes in property values, and changes in estimates of the adequacy of the ACL;
results of examinations of the Bank and the Company by their respective primary federal banking regulators, including the possibility that the regulators may, among other things, require us to increase our ACL;
- the strength of the U.S. economy in general and the strength of the local economies in which we conduct operations;
- the effects of, and changes in, trade, fiscal policies and laws, and monetary and interest rate policies of the Board of Governors of the Federal Reserve System ("FRB");
- the effects of, and changes in, foreign and military policies of the United States government;
- inflation, interest rate, market and monetary fluctuations;
- the timely development and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;
- the willingness of users to substitute competitors' products and services for our products and services;
- our success in gaining regulatory approval of our products and services and branching locations, when required;
- the impact of changes in financial services laws and regulations, including laws concerning taxes, banking, securities, consumer protection and insurance and the impact of other governmental initiatives affecting the financial services industry;
- implementing business initiatives may be more difficult or expensive than anticipated;
- technological changes;
- acquisitions and dispositions;
- changes in consumer spending and saving habits; and
- our success at managing the risks involved in our business.

This list of important factors is not all inclusive. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company or the Bank.

As used in this Form 10-Q, unless we specify otherwise, "the Company," "we," "us," and "our" refer to Capitol Federal Financial, Inc., a Maryland corporation. "Capitol Federal Savings," and "the Bank," refer to Capitol Federal Savings Bank, a federal savings bank and the wholly-owned subsidiary of Capitol Federal Financial, Inc.

The following discussion and analysis is intended to assist in understanding the financial condition, results of operations, liquidity and capital resources of the Company. It should be read in conjunction with the consolidated financial statements and notes presented in this report. The discussion includes comments relating to the Bank, since the Bank is wholly-owned by the Company and comprises the majority of its assets and is the principal source of income for the Company. This discussion and analysis should be read in conjunction with management's discussion and analysis included in the Company's 2012 Annual Report on Form 10-K filed with the SEC.

## Executive Summary

The following summary should be read in conjunction with our Management's Discussion and Analysis of Financial Condition and Results of Operations in its entirety.

We have been, and intend to continue to be, a community-oriented financial institution offering a variety of financial services to meet the needs of the communities we serve. We attract retail deposits from the general public and invest those funds primarily in permanent loans secured by first mortgages on owner-occupied, one- to four-family residences. To a lesser extent, we also originate consumer loans, loans secured by first mortgages on non-owner-occupied one- to four-family residences, multi-family and commercial real estate loans, and construction loans. While our primary business is the origination of one- to four-family mortgage loans funded through retail deposits, we also purchase whole one- to four-family mortgage loans from correspondent and nationwide lenders, and invest in certain investment securities and MBS using funding from retail deposits, borrowings from FHLB, and repurchase agreements. The Company is significantly affected by prevailing economic conditions including federal monetary and fiscal policies and federal regulation of financial institutions. Retail deposit balances are influenced by a number of factors including interest rates paid on competing personal investment products, the level of personal income, and the personal rate of savings within our market areas. Lending activities are influenced by the demand for housing and other loans, our loan underwriting guidelines compared to those of our competitors, as well as interest rate pricing competition from other lending institutions. The primary sources of funds for lending activities include deposits, loan repayments, investment income, borrowings, and funds provided from operations.

The Company's results of operations are primarily dependent on net interest income, which is the difference between the interest earned on loans, MBS, investment securities, and cash, and the interest paid on deposits and borrowings. On a weekly basis, management reviews deposit flows, loan demand, cash levels, and changes in several market rates to assess all pricing strategies. The Bank generally prices its first mortgage loan products based on secondary market and competitor pricing. Generally, deposit pricing is based upon a survey of competitors in the Bank's market areas, and the need to attract funding and retain maturing deposits. The majority of our loans are fixed-rate products with maturities up to 30 years, while the majority of our deposits have maturity or repricing dates of less than two years.

The Federal Open Market Committee of the Federal Reserve (the "FOMC") noted in their June 2013 statement and minutes that economic activity has been expanding at a moderate pace. Although the unemployment rate remains elevated, labor market conditions have shown further signs of improvement in recent months. The FOMC stated that household spending and business fixed investment have advanced, and that the housing sector continued to strengthen, but fiscal policy is restraining economic growth. For the most part, inflation has been running somewhat below the FOMC's longer-run objective and longer-term inflationary expectations have remained stable. The FOMC decided to continue its existing policy of reinvesting principal payments from its holdings of agency debt and agency MBS in agency MBS and will continue to purchase additional longer-term Treasury securities at a pace of $\$ 45$ billion per month and agency MBS at a pace of $\$ 40$ billion per month. The FOMC believes that these actions, taken together, should maintain downward pressure on longer-term interest rates, support mortgage markets, and help to make broader financial conditions more accommodative. The FOMC stated that it will closely monitor incoming information on economic and financial developments in coming months and is prepared to increase or reduce the pace
of its purchases to maintain appropriate policy accommodation as the outlook for the labor market or inflation changes. Following the release of the FOMC statements, markets reacted by increasing yields on MBS and Treasury securities. The Chairman of the FOMC believes that recent increases in interest rates are being fueled not only by FOMC communications, but also by improved economic news. The FOMC remarked that it will continue to maintain the overnight lending rate at zero to $0.25 \%$ as long as the unemployment rate remains above $6.5 \%$, inflation between one and two years ahead is projected to be no more than a half percentage point above the FOMC's $2 \%$ longer-run goal, and longer-term inflation expectations continue to be well anchored.

Economic conditions in the Bank's local market areas have a significant impact on the ability of borrowers to repay loans and the value of the collateral securing these loans. As of June 2013, the unemployment rate was $5.8 \%$ for Kansas and $6.9 \%$ for Missouri, compared to the national average of $7.6 \%$ based on information from the Bureau of Economic Analysis. The unemployment rate remains relatively low in our market areas, compared to the national average, due to diversified industries within our market areas, primarily in the Kansas City metropolitan statistical area, but it is higher than the historical average. Our Kansas City market area, which comprises the largest segment of our loan portfolio and deposit base, has an average household income of approximately $\$ 79$ thousand per annum, based on 2012 estimates from the American Community Survey, which is a statistical survey by the U.S. Census

Bureau. The average household income in our combined market areas is approximately $\$ 68$ thousand per annum, with $92 \%$ of the population at or above the poverty level, also based on the 2012 estimates from the American Community Survey. The Federal Housing Finance Agency ("FHFA") price index for Kansas and Missouri has not experienced significant fluctuations during the past 10 years, unlike other market areas of the United States, which indicates relative stability historically in property values in our local market areas.

Total assets decreased $\$ 138.5$ million, from $\$ 9.38$ billion at September 30, 2012 to $\$ 9.24$ billion at June 30, 2013, due primarily to a $\$ 307.9$ million decrease in the securities portfolio, partially offset by a $\$ 184.5$ million increase in the loan portfolio. The net increase in the loan portfolio was due primarily to correspondent one- to four-family loan purchases outpacing principal repayments between periods. The overall performance of our loan portfolio continued to improve during the current fiscal year. Loans 30 to 89 days delinquent decreased $\$ 2.7$ million, or $11.6 \%$, from $\$ 23.3$ million at September 30, 2012 to $\$ 20.6$ million at June 30, 2013. Non-performing loans decreased $\$ 5.4$ million, or $17.0 \%$, from $\$ 31.8$ million at September 30, 2012 to $\$ 26.4$ million at June 30, 2013. Net charge-offs during the current nine month period were $\$ 1.3$ million, of which $\$ 378$ thousand related to loans that were discharged in a prior fiscal year under Chapter 7 bankruptcy that had to be, in accordance with OCC regulations, evaluated for collateral value loss, even if the loan was current.

Total liabilities increased $\$ 43.4$ million, from $\$ 7.57$ billion at September 30, 2012, to $\$ 7.62$ billion at June 30, 2013 due primarily to an $\$ 81.2$ million increase in FHLB borrowings and a $\$ 77.8$ million increase in deposits, partially offset by the maturity of $\$ 75.0$ million of repurchase agreements between period ends. Stockholders' equity decreased $\$ 182.0$ million, from $\$ 1.81$ billion at September 30, 2012 to $\$ 1.62$ billion at June 30, 2013. The decrease was due primarily to the payment of $\$ 136.1$ million of dividends and the repurchase of $\$ 89.4$ million of stock, partially offset by net income of $\$ 53.3$ million.

Net income for the quarter ended June 30, 2013 was $\$ 18.0$ million, compared to $\$ 18.7$ million for the quarter ended June 30, 2012. The $\$ 678$ thousand, or $3.6 \%$, decrease in net income was due primarily to a decrease in net interest income and an increase in non-interest expenses, partially offset by a decrease in income tax expense and a negative provision for credit losses during the current quarter. The net interest margin decreased four basis points, from $2.00 \%$ for the prior year quarter to $1.96 \%$ for the current quarter, primarily as a result of continued downward pressure on loan and security yields.

Net income for the nine months ended June 30, 2013 was $\$ 53.3$ million, compared to net income of $\$ 56.8$ million for the nine months ended June 30, 2012. The $\$ 3.5$ million, or $6.2 \%$, decrease in net income was due primarily to a decrease in net interest income and an increase in non-interest expense, partially offset by a decrease in income tax expense and provision for credit losses. The net interest margin decreased three basis points, from $2.01 \%$ for the prior year nine month period to $1.98 \%$ for the current nine month period, primarily as a result of a decrease in loan and security yields which more than offset the benefit received from a decrease in the cost of funds between the two periods.

The Bank currently expects to open one new branch in calendar year 2013. The branch will be located in our Kansas City market area. Management continues to consider expansion opportunities in all of our market areas.

Effective September 30, 2013, Executive Vice President for Retail Operations, R. Joe Aleshire, will retire from the Bank. A member of senior management has been identified to assume Mr. Aleshire's position.

Financial and other Company information, including press releases, Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to those reports can be obtained free of charge from our investor relations website, http://ir.capfed.com. SEC filings are available on our website immediately after they are electronically filed with or furnished to the SEC, and are also available on the SEC's website at www.sec.gov.

## Critical Accounting Policies

Our most critical accounting policies are the methodologies used to determine the ACL and fair value measurements. These policies are important to the presentation of our financial condition and results of operations, involve a high degree of complexity, and require management to make difficult and subjective judgments that may require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could cause reported results to differ materially. These critical accounting policies and their application are reviewed at least annually by our audit committee. For a full discussion of our critical accounting policies, see Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2012.

## Financial Condition

The following table presents selected balance sheet information for the dates presented.


Assets. Total assets decreased $\$ 138.5$ million, from $\$ 9.38$ billion at September 30, 2012 to $\$ 9.24$ billion at June 30, 2013, due primarily to a $\$ 307.9$ million decrease in the securities portfolio, partially offset by a $\$ 184.5$ million increase in the loan portfolio. Of the $\$ 307.9$ million decrease in the securities portfolio, $\$ 60.0$ million related to securities held at the holding company level, the proceeds from which were used to pay dividends to stockholders and repurchase stock. The remaining cash flows from the securities portfolio which were not reinvested in the securities portfolio were used, in part, to fund loan growth as we continued our strategy of expanding our network of correspondent lending relationships. The net increase in the loan portfolio was due primarily to correspondent one- to four-family loan purchases outpacing principal repayments between periods.

Loans Receivable. The loans receivable portfolio increased $\$ 184.5$ million, or at an annualized rate of $4.4 \%$, to $\$ 5.79$ billion at June 30, 2013, from $\$ 5.61$ billion at September 30, 2012. During the nine months ended June 30, 2013, the Bank purchased $\$ 395.9$ million of one- to four-family loans from correspondent lenders, originated $\$ 361.4$ million of one- to four-family loans, and refinanced $\$ 251.2$ million of Bank customer one- to four-family loans. As of June 30, 2013, the Bank had 26 active correspondent lending relationships operating in 23 states.

As a portfolio lender focused on delivering outstanding customer service while acquiring quality assets, our borrowers' ability to repay has always been paramount in our business model. Although we continue to evaluate the "qualified mortgage" rules issued by the Consumer Financial Protection Bureau, we currently anticipate that the impact to our overall book of business will generally be minimal.

The following table presents characteristics of our loan portfolio at the dates presented. The weighted average rate of the loan portfolio decreased 29 basis points from $4.15 \%$ at September 30, 2012 to $3.86 \%$ at June 30, 2013. The decrease in the weighted average portfolio rate was due primarily to the endorsement and refinancing of loans at current market rates, as well as to the origination and purchase of loans between periods with rates less than the average rate of the existing portfolio. Within the one- to four-family loan portfolio at June 30, 2013, 69\% of the loans had a balance at origination of less than $\$ 417$ thousand.

June 30, 2013
September 30, 2012
$\begin{array}{ll} & \text { Average } \\ \text { Amount } & \text { Rate }\end{array}$ (Dollars in thousands)
Real Estate Loans:

| One- to four-family | $\$ 5,587,622$ | 3.82 | $\%$ | $\$ 5,392,429$ | 4.10 |
| :--- | :--- | :--- | :--- | :--- | :--- | \%

Included in the loan portfolio at June 30, 2013 were $\$ 118.9$ million, or $2.1 \%$ of the total net loan portfolio, of adjustable-rate mortgage ("ARM") loans that were originated as interest-only. Of these interest-only loans, $\$ 99.5$ million were purchased in bulk loan packages from nationwide lenders, primarily during fiscal year 2005. Interest-only ARM loans do not typically require principal payments during their initial term, and have initial interest-only terms of either five or 10 years. The $\$ 99.5$ million of purchased interest-only ARM loans held at June 30, 2013, had a weighted average credit score of 724 and a weighted average LTV ratio of $71 \%$ as of June 30 , 2013. At June 30, 2013, $\$ 62.2$ million, or $52 \%$, of the interest-only loans were still in their interest-only payment term and $\$ 4.5$ million, or $17 \%$ of non-performing loans, were interest-only ARMs.

The following table presents the balance, percentage of total one- to four-family loans, weighted average credit score, LTV ratio, and average balance per loan for our one- to four-family loans as of the dates presented. Credit scores are updated at least semiannually, with the last update in March 2013, and obtained from a nationally recognized consumer rating agency. The LTV ratios were based on the current loan balance and either the lesser of the purchase price or original appraisal, or the most recent bank appraisal, if available. In most cases, the most recent appraisal was obtained at the time of origination.


The following table presents the rates and weighted average lives ("WAL") in years, which reflects prepayment assumptions, of our loan portfolio as of the dates indicated. The terms listed under fixed-rate one- to four-family loans represent original terms-to-maturity. The terms listed under adjustable-rate one- to four-family loans represent initial terms-to-repricing. Yields include the amortization of fees, costs, and premiums and discounts, all of which are considered adjustments to the yield.

June 30, 2013
Amount Rate WAL Amount Rate WAL Amount Rate WAL (Dollars in thousands)

Fixed-rate oneto four-family:

| $<=15$ years | $\$ 1,140,820$ | $3.59 \%$ | 4.3 | $\$ 1,125,356$ | $3.70 \%$ | 3.5 | $\$ 1,037,746$ | $4.15 \%$ | 2.4 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $>15$ years | $3,328,375$ | 4.20 | 7.4 | $3,237,793$ | 4.29 | 5.4 | $3,122,790$ | 4.64 | 3.4 |  |  |
| All other |  |  |  |  |  |  |  |  |  |  |  |
| fixed-rate loans | 111,481 | 5.28 | 3.8 | 118,288 | 5.37 | 3.3 | 110,052 | 6.14 | 1.5 | (1) |  |
|  | $4,580,676$ | 4.07 | 6.6 | $4,481,437$ | 4.17 | 4.8 | $4,270,588$ | 4.56 | 3.1 |  |  |

Total fixed-rate loans

Adjustable-rate one- to
four-family:

| $<=36$ | months | 428,973 | 2.63 | 3.9 | 443,269 | 2.68 | 3.7 | 121,113 | 3.45 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $>36$ months | 689,454 | 3.09 | 4.0 | 702,034 | 3.15 | 3.2 | 714,191 | 3.33 | 2.8 |

All other
adjustable-rate

| loans | 140,758 | 4.61 | 0.4 | 136,315 | 4.69 | 0.3 | 150,911 | 4.66 | 1.5 | (1) |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total
adjustable-rate

| loans | $1,259,185$ | 3.10 | 3.6 | $1,281,618$ | 3.15 | 3.0 | 986,215 | 3.55 | 2.6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total loans
$\begin{array}{llllllllll}\text { receivable } & \$ 5,839,861 & 3.86 & \% & 5.9 & \$ 5,763,055 & 3.94 & \% & 4.4 & \$ 5,256,803 \\ 4.37 & \% & 3.0\end{array}$
(1) The 1.5 years presented at June 30, 2012 is for all other fixed-rate and adjustable-rate loans combined as the individual WAL for each category was not available.

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The following tables present the annualized prepayment speeds of our one- to four-family loan portfolio for the quarter ended June 30, 2013, by interest rate tier. The balances represent unpaid principal balances, excluding charge-offs, and including undispersed loan funds, construction loans and non-performing loans. The terms presented in the tables below represent the contractual terms for our fixed-rate one-to four-family loans, and current terms to repricing for our adjustable-rate one- to four-family loans. Loan endorsements and refinances are considered prepayments and therefore are included in the prepayment speeds below. During the quarter ended June 30, 2013, $\$ 2.6$ million of adjustable-rate one- to four-family loans were endorsed to fixed-rate loans. The annualized prepayment speeds are presented with and without endorsements. Additionally, annualized prepayment speeds for our originated, correspondent purchased and bulk purchased portfolios for the quarter ended June 30, 2013, is also presented below.

|  | Original Term <br> 15 years or less |  |  | More than 15 years |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Prepayment Speed (annualized) |  |  | Prepayment Speed (annualized) |  |  |
| Rate | Principal | Including Excluding |  | Principal | Including Excluding |  |  |
| Range | Balance (Dollars in | Endorse in thousands | emEmtdorsements <br> s) | Balance | Endorse | SemEmidor | ments |
| <= $3.50 \%$ | \$ 693,296 | 9.2 \% | 7.9 \% | \$ 831,722 | 7.1 \% | 5.8 | \% |
| 3.51-3.99\% | 170,871 | 34.2 | 24.5 | 768,449 | 12.9 | 8.1 |  |
| 4.00-4.50\% | 89,609 | 34.7 | 23.4 | 927,027 | 27.0 | 15.0 |  |
| 4.51-4.99\% | 74,180 | 43.3 | 36.1 | 163,474 | 46.8 | 25.0 |  |
| 5.00-5.50\% | 81,316 | 26.3 | 20.9 | 412,009 | 42.1 | 26.1 |  |
| $>=5.51 \%$ | 31,554 | 31.2 | 30.1 | 271,595 | 34.2 | 21.9 |  |
|  | \$ 1,140,826 | 19.9 \% | 15.6 \% | \$ 3,374,276 | 623.3 \% | 14.1 | \% |
| Originated | \$ 933,532 | 19.0 \% | 15.0 \% | \$ 2,800,276 | 623.6 \% | 14.6 | \% |
| Correspondent purchased | 185,935 | 16.8 | 10.2 | 533,558 | 19.8 | 8.5 |  |
| Bulk purchased | 21,359 | 75.3 | 75.3 | 40,442 | 45.3 | 45.3 |  |
|  | \$ 1,140,826 | 19.9 \% | 15.6 \% | \$ 3,374,276 | 623.3 \% | - 14.1 | \% |
|  | Current Term to Repricing |  |  |  |  |  |  |
|  | 36 months or less |  |  | More than 36 months |  |  |  |
|  |  | Prepayment Speed (annualized) |  |  | Prepayment Speed (annualized) |  |  |
| Rate | Principal | Including Excluding |  | Principal I | Including Excluding |  |  |
| Range | Balance EndorsemEmtsorsements (Dollars in thousands) | EndorsemEmidorsements |  | Balance | EndorsemEimdorsements |  |  |
| < $=2.50 \%$ | \$ 413,174 | 15.9 \% | 15.9 \% | \$ 60,235 | 13.4 \% | \% |  |
| 2.51-2.99\% | 196,803 | 19.4 | 19.1 | 134,996 | 15.5 |  |  |

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| $3.00-3.50 \%$ | 89,227 | 23.6 | 22.9 |  | 77,455 | 23.2 | 18.5 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $3.51-4.49 \%$ | 36,630 | 34.4 | 20.4 |  | 20,472 | 14.0 | 14.0 |  |
| $>=4.50 \%$ | 96,466 | 32.1 | 22.2 |  | 1,855 | 91.4 | 91.4 |  |
|  | $\$ 832,300$ | $20.5 \%$ | 18.5 | $\%$ | $\$ 295,013$ | $17.9 \%$ | 15.0 | $\%$ |
|  |  |  |  |  |  |  |  |  |
| Originated | $\$ 159,223$ | $30.2 \%$ | 24.4 | $\%$ | $\$ 171,926$ | $13.2 \%$ | 12.5 | $\%$ |
| Correspondent purchased | 51,005 | 29.8 | 21.4 |  | 118,541 | 19.1 | 14.5 |  |
| Bulk purchased | 622,072 | 17.2 | 16.7 |  | 4,546 | 89.8 | 66.0 |  |
|  | $\$ 832,300$ | $20.5 \%$ | 18.5 | $\%$ | $\$ 295,013$ | $17.9 \%$ | 15.0 | $\%$ |

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The following table summarizes the activity in the loan portfolio for the periods shown, excluding changes in loans in process, deferred fees, and ACL. Loans that were paid-off as a result of refinances are included in repayments. Loan endorsements are not included in the activity in the following table because a new loan is not generated at the time of the endorsement. The endorsed balance and rate are included in the ending loan portfolio balance and rate.

For the Three Months Ended

|  | June 30, 2013 |  | March 31, 2013 |  | December 31, 2012 |  | September 30, 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount (Dollars in th | Rate <br> usands) | Amount | Rate | Amount | Rate | Amount | Rate |
| Beginning balance | \$ 5,763,055 | 3.94 \% | \$ 5,687,893 | 4.04 \% | \$ 5,649,156 | 4.15 \% | \$ 5,256,803 | 4.37 \% |
| Originated and refinanced: |  |  |  |  |  |  |  |  |
| Fixed | 182,177 | 3.35 | 179,828 | 3.26 | 209,873 | 3.26 | 220,934 | 3.51 |
| Adjustable | 31,713 | 3.87 | 22,676 | 3.94 | 39,964 | 3.58 | 50,533 | 3.50 |
| Purchased and participations: |  |  |  |  |  |  |  |  |
| Fixed | 132,391 | 3.36 | 119,334 | 3.22 | 88,763 | 3.45 | 90,939 | 3.62 |
| Adjustable | 23,499 | 2.77 | 19,145 | 2.64 | 21,434 | 2.70 | 360,463 | 2.49 |
| Repayments | $(292,110)$ |  | $(262,865)$ |  | $(318,332)$ |  | $(327,972)$ |  |
| Principal charge-offs, net | (33) |  | (405) |  | (856) |  | (677) |  |
| Other ${ }^{(1)}$ | (831) |  | $(2,551)$ |  | $(2,109)$ |  | $(1,867)$ |  |
| Ending balance | \$ 5,839,861 | 3.86 \% | \$ 5,763,055 | 3.94 \% | \$ 5,687,893 | 4.04 \% | \$ 5,649,156 | 4.15 \% |

For the Nine Months Ended June 30, $2013 \quad$ June 30, 2012

Amount Rate Amount Rate
(Dollars in thousands)
Beginning balance $\quad \$ 5,649,156 \quad 4.15 \% \quad \$ 5,195,876 \quad 4.69 \%$
Originated and refinanced:
$\begin{array}{lllll}\text { Fixed } & 571,878 & 3.29 & 471,217 & 3.78\end{array}$
$\begin{array}{lllll}\text { Adjustable } & 94,353 & 3.76 & 141,262 & 3.63\end{array}$
Purchased and participations:
Fixed
$\begin{array}{llll}340,488 & 3.33 & 110,532 & 4.07\end{array}$
Adjustable
$\begin{array}{llll}64,078 & 2.71 & 82,354 & 3.52\end{array}$
Repayments
Principal charge-offs, net Other ${ }^{(1)}$
$(873,307) \quad(732,352)$
$(1,294) \quad(5,335)$
$(5,491) \quad(6,751)$

Ending balance
\$ 5,839,861 $3.86 \% \quad \$ 5,256,803 \quad 4.37 \%$
(1) "Other" consists of transfers to OREO, endorsement fees advanced and changes in commitments.

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The following tables present loan origination, refinance and purchase activities for the periods indicated, excluding endorsement activity. Loan originations, purchases and refinances are reported together. During the three and nine months ended June 30, 2013, the Bank endorsed $\$ 95.0$ million and $\$ 470.3$ million, respectively, of one-to four-family loans, reducing the average rate on those loans by 116 and 112 basis points, respectively. The adjustable-rate one- to four-family loans less than or equal to 36 months have a term to first reset of less than or equal to 36 months at origination and adjustable-rate one- to four-family loans greater than 36 months have a term to first reset of greater than 36 months at origination. Of the $\$ 194.2$ million of one- to four-family loan originations and refinances during the current quarter, $85 \%$ had loan values of $\$ 417$ thousand or less. Of the $\$ 151.1$ million of one- to four-family loans purchased during the current quarter, $28 \%$ had loan values of $\$ 417$ thousand or less.

For the Three Months Ended

June 30, 2013

|  | $\%$ of <br> Amount <br> Rate <br> (Dollars in thousands) | Amount | Rate | $\%$ of <br> Total |
| :---: | :---: | :---: | :---: | :---: |


| $\$ 85,584$ | 2.84 | $\%$ | 23.2 | $\%$ | $\$ 49,624$ | $3.36 \%$ | 20.5 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Adjustable-Rate:
One- to four-family:
<= 36 months
$>36$ months
Multi-family and commercial real estate
Home equity
Other
Total adjustable-rate
Total originated, refinanced and purchased
June 30, 2012
Amount Rate Total
\$ 49,624
135,642 3.95
56.1
0.2
$\begin{array}{llllll}314,568 & 3.36 & 85.1 & 186,291 & 3.81 & 77.0\end{array}$

| 1,874 | 2.14 | 0.5 | 1,255 | 2.44 | 0.5 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 29,995 | 2.70 | 8.1 | 34,091 | 2.87 | 14.1 |
| 4,770 | 3.40 | 1.3 | -- | -- | -- |
| 18,211 | 4.71 | 4.9 | 19,751 | 4.86 | 8.2 |
| 362 | 3.02 | 0.1 | 427 | 3.21 | 0.2 |
| 55,212 | 3.41 | 14.9 | 55,524 | 3.57 | 23.0 |
|  |  |  |  |  |  |
| $\$ 369,780$ | $3.36 \%$ | $100.0 \%$ | $\$ 241,815$ | $3.75 \%$ | $100.0 \%$ |

Purchased and participation loans included above:
Fixed-Rate:
Correspondent - one- to four-family
Adjustable-Rate:
Correspondent - one- to four-family
Participations - commercial real estate
Total adjustable-rate purchased/participations
Total purchased/participation loans
\$ 132,391 $3.36 \%$
\$ 34,567 $3.94 \%$

| 18,729 | 2.62 | 12,722 | 3.00 |
| :--- | :--- | :--- | :--- |
| 4,770 | 3.40 | -- | -- |
| 23,499 | 2.77 | 12,722 | 3.00 |
|  |  |  |  |
| $\$ 155,890$ | $3.27 \%$ | $\$ 47,289$ | $3.69 \%$ |

Fixed-Rate:
One- to four-family:
<= 15 years
$>15$ years
Multi-family and commercial real estate
Home equity
Other
Total fixed-rate
Adjustable-Rate:
One- to four-family:
$<=36$ months
$>36$ months
Multi-family and commercial real estate

Home equity
Other
Total adjustable-rate
Total originated, refinanced and purchased
Purchased and participation loans included above:
Fixed-Rate:
Correspondent - one- to four-family
Bulk - one- to four-family
Participations - commercial real estate
Participations - other
Total fixed-rate purchased/participations
Adjustable-Rate:
Correspondent - one- to four-family
Bulk - one- to four-family
Participations - commercial real estate
Total adjustable-rate purchased/participations
Total purchased/participation loans

For the Nine Months Ended June 30, 2013

Amount Rate $\quad$| \% of |
| :--- |
| Tota | (Dollars in thousands)

| $\$ 303,647$ | $2.81 \%$ | 28.4 | $\%$ | $\$ 221,730$ | $3.41 \%$ | 27.5 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 601,785 | 3.53 | 56.2 |  | 357,258 | 4.07 | 44.4 |  |
| 4,347 | 5.09 | 0.4 | -- | - | -- |  |  |
| 1,821 | 6.04 | 0.2 | 1,577 | 6.94 | 0.2 |  |  |
| 766 | 8.83 | 0.1 |  | 1,184 | 7.11 | 0.1 |  |
| 912,366 | 3.31 | 85.3 |  | 581,749 | 3.84 | 72.2 |  |


| 4,612 | 2.20 | 0.4 | 6,369 | 2.53 | 0.8 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 98,450 | 2.69 | 9.2 | 148,055 | 3.05 | 18.4 |
| 4,770 | 3.40 | 0.4 | 13,975 | 5.00 | 1.7 |
| 49,486 | 4.74 | 4.6 | 53,214 | 4.86 | 6.6 |
| 1,113 | 3.06 | 0.1 | 2,003 | 3.31 | 0.3 |
| 158,431 | 3.34 | 14.7 | 223,616 | 3.59 | 27.8 |

\$ 1,070,797 $3.31 \% \quad 100.0 \% \quad \$ 805,365 \quad 3.77 \% \quad 100.0 \%$

| $\$ 336,638$ | $3.32 \%$ | $\$ 110,007$ | $4.08 \%$ |
| :--- | :--- | :---: | :--- |
| -- | -- | 392 | 3.25 |
| 3,850 | 5.00 | -- | -- |
| -- | -- | 133 | 2.57 |
| 340,488 | 3.33 | 110,532 | 4.07 |


| 59,308 |  |
| :--- | :--- |
| -- | 2.65 |

48,511 3.08
19,868 3.55
13,975 5.00
$82,354 \quad 3.52$
\$ 192,886 $3.84 \%$

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The Bank generally prices its first mortgage loan products based on secondary market and competitor pricing. During the nine months ended June 30, 2013, the average rate offered on the Bank's 30-year fixed-rate one- to four-family loans, with no points paid by the borrower, was approximately 170 basis points above the average 10 -year Treasury rate, while the average rate offered on the Bank's 15-year fixed-rate one- to four-family loans was approximately 100 basis points above the average 10 -year Treasury rate.

The following tables present originated, refinanced, correspondent purchased, and bulk purchased activity in our oneto four-family loan portfolio, excluding endorsement activity, and the corresponding LTV and credit score at the time of origination for the periods presented.

|  | For the Three Months Ended June 30, 2013 |  |  | June 30, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Credit |  |  | Credit |
|  | Amount | LTV | Score | Amount | LTV | Score |
|  | (Dollars in thousands) |  |  |  |  |  |
| Originated | \$ 137,297 | 78 \% | 764 | \$ 119,526 | 77 \% | 767 |
| Refinanced by Bank customers | 56,911 | 67 | 767 | 53,797 | 69 | 768 |
| Correspondent purchased | 151,120 | 71 | 764 | 47,289 | 69 | 770 |
|  | \$ 345,328 | 73 \% | 765 | \$ 220,612 | 73 \% | 768 |


|  | For the Nine Months Ended June 30, 2013 |  |  | June 30, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Credit |  |  | Credit |
|  | Amount (Dollars in th | LTV <br> ousands) | Score | Amount | LTV | Score |
| Originated | \$ 361,389 | 76 \% | 764 | \$ 334,540 | $75 \%$ | 766 |
| Refinanced by Bank customers | 251,159 | 67 | 767 | 220,094 | 68 | 773 |
| Correspondent purchased | 395,946 | 70 | 766 | 158,518 | 68 | 769 |
| Bulk purchased | -- | -- | -- | 20,260 | 60 | 763 |
|  | \$ 1,008,494 | 72 \% | 765 | \$ 733,412 | 71 \% | 769 |

The following table presents one- to four-family loan originations and correspondent purchases for the top 12 states based on year-to-date volume, excluding endorsement activity, for the periods indicated.

| State | For the Three Months Ended June 30, 2013 |  |  | For the Nine Months Ended June 30, 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of |  |  | \% of |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Kansas | \$ 182,255 | 52.8 \% | 3.28 \% | \$ 576,766 | 57.2 \% | 3.23 \% |
| Missouri | 75,559 | 21.9 | 3.24 | 238,656 | 23.7 | 3.18 |
| Texas | 34,048 | 9.9 | 3.31 | 78,105 | 7.8 | 3.28 |
| Tennessee | 20,507 | 5.9 | 3.32 | 36,272 | 3.6 | 3.28 |
| Oklahoma | 9,548 | 2.8 | 3.39 | 28,133 | 2.8 | 3.29 |
| Alabama | 11,129 | 3.2 | 3.26 | 21,616 | 2.1 | 3.14 |
| North Carolina | 3,326 | 1.0 | 3.49 | 7,060 | 0.7 | 3.36 |
| Nebraska | 1,510 | 0.4 | 3.63 | 4,491 | 0.4 | 3.57 |
| Colorado | 1,488 | 0.4 | 3.41 | 3,874 | 0.4 | 3.23 |
| Arkansas | 759 | 0.2 | 3.75 | 3,097 | 0.3 | 3.65 |
| Massachusetts | 1,530 | 0.4 | 2.78 | 2,603 | 0.3 | 2.90 |
| Maine | 544 | 0.2 | 3.82 | 2,320 | 0.2 | 3.22 |
| Other states | 3,125 | 0.9 | 3.04 | 5,501 | 0.5 | 3.11 |
|  | \$ 345,328 | 100.0 \% | 3.28 \% | \$ 1,008,494 | 100.0\% | 3.22 \% |

The following table summarizes our one- to four-family loan origination and correspondent purchase commitments as of June 30, 2013 segregated by loan product, term, and interest rate. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a rate lock fee. A percentage of the commitments are expected to expire unfunded, so the amounts reflected in the table below are not necessarily indicative of future cash requirements

Fixed-Rate

| 15 years <br> or less <br> (Dollars in thousands) | More than <br> 15 years | Adjustable- <br> Rate | Total <br> Amount | Rate |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 20,065$ | $\$ 68,304$ | $\$ 10,475$ | $\$ 98,844$ | $3.37 \%$ |
| 441 | 10,751 | -- | 11,192 | 4.20 |
| 20,506 | 79,055 | 10,475 | 110,036 | 3.45 |

Correspondent:

| <4.00\% | 46,874 | 84,979 |  | 48,441 | 180,294 | 3.22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| >=4.00\% | -- | 47,754 |  | -- | 47,754 | 4.24 |
|  | 46,874 | 132,733 |  | 48,441 | 228,048 | 3.43 |
| Total: |  |  |  |  |  |  |
| <4.00\% | 66,939 | 153,283 |  | 58,916 | 279,138 | 3.27 |
| >=4.00\% | 441 | 58,505 |  | -- | 58,946 | 4.23 |
|  | \$ 67,380 | \$ 211,788 | \$ | 58,916 | \$ 338,084 | 3.44 \% |
| Average Rate | 2.96 | 3.78 |  | 2.79 |  |  |

## Asset Quality - Loans and OREO

The Bank's traditional underwriting guidelines have provided the Bank with generally low delinquencies and low levels of non-performing assets compared to national levels. Of particular importance is the complete and full documentation required for each loan the Bank originates and purchases. This allows the Bank to make an informed credit decision based upon a thorough assessment of the borrower's ability to repay the loan compared to underwriting methodologies that do not require full documentation. See additional discussion regarding underwriting standards in "Lending Practices and Underwriting Standards" in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2012. In the following asset quality discussion, unless otherwise noted, correspondent purchased loans are included with originated loans and bulk purchased loans are reported as purchased loans.

Delinquent and non-performing loans and OREO
The following tables present the Company's 30 to 89 day delinquent loans, non-performing loans, and OREO at the dates indicated. Non-performing loans are loans that are 90 or more days delinquent or in foreclosure or nonaccrual loans less than 90 days delinquent, which are loans that are required to be reported as nonaccrual pursuant to OCC Call Report requirements, even if the loans are current. In accordance with OCC Call Report requirements, TDRs that were either nonaccrual at the time of restructuring or did not receive a credit evaluation prior to the restructuring and have not made six consecutive monthly payments per the restructured loan terms must be reported as nonaccrual loans. Similarly, loans that have been discharged under Chapter 7 bankruptcy proceedings where the borrower has not reaffirmed the debt owed to the lender must be reported as nonaccrual loans, even if the loans are current, until the borrower has made six consecutive monthly payments subsequent to their discharge date. The balance of loans that are current or 30 to 89 days delinquent but are required by the OCC to be reported as nonaccrual was $\$ 7.9$ million at June 30, 2013. At all dates presented, there were no loans 90 or more days delinquent that were still accruing interest. OREO primarily includes assets acquired in settlement of loans. Over the past 12 months, OREO properties were owned by the Bank, on average, for approximately five months before the properties were sold. Non-performing assets include non-performing loans and OREO.

Loans Delinquent for 30 to 89 Days at:

Number Amount Number Amount Number Amount (Dollars in thousands)

March 31, 2013

$\square$

| December 31, | September 30, | June 30, |
| :--- | :--- | :--- |
| 2012 | 2012 | 2012 |
| Number Amount | Number Amount | Number |

Amc

One- to four-family:


Consumer
Loans:

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| Home equity 40 | 869 | 40 | 719 | 42 | 966 | 28 | 521 | 31 | 52 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | ---: |
| Other | 13 | 158 | 14 | 104 | 10 | 188 | 16 | 106 | 13 | 12 |
|  | 222 | $\$ 20,581$ | 225 | $\$ 24,785$ | 245 | $\$ 23,201$ | 228 | $\$ 23,270$ | 219 | $\$ 23$ |
| 30 to 89 days <br> delinquent <br> loans <br> to total loans <br> receivable, net |  |  |  |  |  |  |  |  |  |  |

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Non-Performing Loans and OREO at:

| June 30, | March 31, | December 31, | September 30, | June 30, |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2013 | 2013 |  | 2012 |  | 2012 |  |
| Number | Amount | Number | Amount | Number | Amount | Number | Amount $\quad$ Number Ar

Loans 90 or
More Days
Delinquent or in
Foreclosure:
One- to
four-family:

| Originated | 91 | $\$ 8,017$ | 85 | $\$ 7,687$ | 83 | $\$ 7,395$ | 86 | $\$ 7,885$ | 92 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Correspondent |  |  |  |  |  |  |  |  |  |  |
| purchased | 4 | 609 | 4 | 642 | 6 | 815 | 5 | 722 | 2 |  |
| Bulk purchased 37 9,535 | 40 | 9,408 | 43 | 10,378 | 43 | 10,447 | 47 |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Home equity | 21 | 295 | 22 | 393 | 21 | 357 | 19 | 369 | 21 |  |
| Other | 7 | 23 | 5 | 26 | 14 | 76 | 4 | 27 | 5 |  |
|  | 160 | 18,479 | 156 | 18,156 | 167 | 19,021 | 157 | 19,450 | 167 |  |

Nonaccrual
loans less than
90 Days
Delinquent: ${ }^{(1)}$
One- to
four-family:

| Originated | 62 | 7,578 | 61 | 6,893 | 66 | 7,246 | 77 | 8,815 | 26 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Correspondent   <br> purchased -- -- <br> Bulk purchased 2 168 | 4 | 433 | 3 | 657 | 4 |  | 686 | 2 |  |
| Bur | 1611 | 7 | 1,450 | 10 | 2,405 | -- |  |  |  |

Consumer
Loans:

| Home equity | 8 | 174 | 7 | 150 | 17 | 342 | 22 | 456 | -- |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | -- | - | -- | - | 1 | 11 | 1 | 12 | -- |
|  | 72 | 7,920 | 73 | 8,187 | 94 | 9,706 | 114 | 12,374 | 28 |
| Total <br> non-performing <br> loans | 232 |  |  |  |  |  |  |  |  |

Non-performing
loans as a percentage of total loans ${ }^{(2)}$
0.46 \%
0.46 \%
0.51 \%
0.57 \%

OREO:
One- to
four-family:

| Originated $^{(3)}$ | 34 | 3,283 | 51 | 4,219 | 51 | 3,639 | 59 | 5,374 | 69 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Correspondent |  |  |  |  |  |  |  |  |  |
| purchased | 3 | 269 | 2 | 173 | -- | -- | 1 | 92 | 5 |
| Bulk purchased 4 | 581 | 5 | 830 | 7 | 1,188 | 6 | 1,172 | 5 |  |

Consumer
Loans:

| Home equity | 3 | 66 | 4 | 60 | 2 | 32 | 1 | 9 | 1 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other $^{(4)}$ | 1 | 1,300 | 1 | 1,400 | 1 | 1,400 | 1 | 1,400 | 1 |
|  | 45 | 5,499 | 63 | 6,682 | 61 | 6,259 | 68 | 8,047 | 81 |

Total
non-performing
$\begin{array}{lllllllllll}\text { assets } & 277 & \$ 31,898 & 292 & \$ 33,025 & 322 & \$ 34,986 & 339 & \$ 39,871 & 276\end{array}$

Non-performing
assets as a percentage of total assets
$0.35 \% \quad 0.35 \%$
0.38 \% $0.43 \%$
(1) Represents loans required to be reported as nonaccrual by the OCC regardless of delinquency status. At June 30, 2013, March 31, 2013, December 31, 2012, September 30, 2012, and June 30, 2012, this amount was comprised of $\$ 1.1$ million, $\$ 975$ thousand, $\$ 1.8$ million, $\$ 1.2$ million and $\$ 604$ thousand, respectively, of loans that were 30 to 89 days delinquent and are reported as such, and $\$ 6.8$ million, $\$ 7.2$ million, $\$ 7.9$ million, $\$ 11.2$ million, and $\$ 3.6$ million, respectively, of loans that were current.
(2) Excluding loans required to be reported as nonaccrual by the OCC regardless of delinquency status, non-performing loans as a percentage of total loans were $0.32 \%, 0.32 \%, 0.34 \%, 0.35 \%$, and $0.42 \%$ at June 30 , 2013, March 31, 2013, December 31, 2012, September 30, 2012, and June 30, 2012, respectively
(3) Real estate-related consumer loans where we also hold the first mortgage are included in the one- to four-family category as the underlying collateral is one- to four-family property.
(4) "Other" OREO represents a single property the Bank purchased for a potential branch site but now intends to sell.

Of the $\$ 9.5$ million of purchased one- to four-family loans 90 or more days delinquent or in foreclosure as of June 30, 2013, $\$ 9.4$ million, or $99 \%$, were originated in calendar year 2004 or 2005 . Of the $\$ 8.6$ million of originated and correspondent one- to four-family loans 90 or more days delinquent or in foreclosure as of June 30, 2013, \$7.4 million, or $86 \%$, were originated in calendar year 2007 or earlier.

The following table presents the top 12 states where the properties securing our one- to four-family loans are located and their corresponding balance of loans 30 to 89 days delinquent, 90 or more days delinquent or in foreclosure, and weighted average LTV ratios at June 30, 2013. The LTV ratios were based on the current loan balance and either the lesser of the purchase price or original appraisal, or the most recent bank appraisal, if available. At June 30, 2013, losses expected to be realized, after taking into consideration anticipated PMI proceeds and the costs to sell the property, have been charged-off.

| State | One- to Four-Family |  | Loans 30 to 89 Days Delinquent |  | Loans 90 or More Days Delinquent or in Foreclosure |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of |  | \% of |  | \% of | Average |
|  | Balance (Dollars in th | Total ousands) | Balance | Total | Balance | Total | LTV |
| Kansas | \$ 3,716,868 | 66.5 \% | \$ 10,614 | 54.3 \% | \$ 7,753 | 42.7 \% | 75 \% |
| Missouri | 931,262 | 16.7 | 3,293 | 16.8 | 1,281 | 7.1 | 77 |
| California | 329,067 | 5.9 | -- | -- | -- | -- | n/a |
| Texas | 114,401 | 2.1 | 787 | 4.0 | -- | -- | n/a |
| Oklahoma | 52,979 | 0.9 | 29 | 0.1 | 379 | 2.1 | 51 |
| Tennessee | 49,879 | 0.9 | 70 | 0.4 | -- | -- | n/a |
| Alabama | 42,591 | 0.8 | -- | -- | -- | -- | n/a |
| Illinois | 37,636 | 0.7 | -- | -- | 1,316 | 7.3 | 73 |
| Nebraska | 35,895 | 0.6 | 735 | 3.8 | 236 | 1.3 | 69 |
| Colorado | 23,029 | 0.4 | 628 | 3.2 | -- | -- | n/a |
| Florida | 22,900 | 0.4 | 370 | 1.9 | 1,770 | 9.7 | 79 |
| Minnesota | 22,522 | 0.4 | 306 | 1.6 | 96 | 0.5 | 92 |
| Other states | 208,593 | 3.7 | 2,722 | 13.9 | 5,330 | 29.3 | 77 |
|  | \$ 5,587,622 | 100.0 \% | \$ 19,554 | 100.0 \% | \$ 18,161 | 100.0 \% | 76 \% |

Troubled Debt Restructurings
For borrowers experiencing financial difficulties, the Bank may grant a concession to the borrower. Generally, the Bank grants a short-term payment concession to borrowers who are experiencing a temporary cash flow problem. The most frequently used concession is to reduce the monthly payment amount for a period of 6 to 12 months, often by only requiring payments of interest and escrow during this period. These restructurings result in an extension of the maturity date of the loan. For more severe situations requiring long-term solutions, the Bank also offers interest rate reductions to currently-offered rates and more lengthy extensions of the maturity date. Each such concession is considered a TDR. The Bank does not forgive principal or interest nor does it commit to lend additional funds, except
for the capitalization of delinquent interest and/or escrow balances, not to exceed the original loan balance, to debtors whose terms have been modified in TDRs.

Additionally, endorsed loans are classified as TDRs when certain guidelines for soft credit scores and/or estimated LTV ratios are not met. These guidelines are intended to identify changes in the borrower's credit condition since origination, signifying the borrower could be experiencing financial difficulties even though the borrower has not been delinquent on his contractual loan payment in the previous 12 months.

A TDR is reported as such until it pays off, unless it has been restructured to an interest rate equal to or greater than the rate the Bank was willing to accept at the time of the restructuring for a new loan with comparable risk, and has performed under the new terms of the restructuring agreement for at least 12 consecutive months. During July 2012, the OCC provided guidance to the industry regarding loans that had been discharged under Chapter 7 bankruptcy proceedings where the borrower has not reaffirmed the debt owed to the lender. The OCC requires that these loans be reported as TDRs, regardless of their delinquency status. These loans will be reported as TDRs until the borrower has made 48 consecutive monthly loan payments after the Chapter 7 discharge date.

At June 30, 2013 and September 30, 2012, the Bank had TDRs with a recorded investment of $\$ 50.8$ million and $\$ 52.0$ million, respectively. Of the $\$ 50.8$ million of TDRs at June 30, 2013, $\$ 39.5$ million were originated loans, $\$ 2.6$ million were correspondent purchased loans, and $\$ 8.7$ million were bulk purchased loans. Additionally, of the $\$ 50.8$ million of TDRs at June 30, 2013, $\$ 3.5$ million were 30 to 89 days delinquent and $\$ 5.3$ million were 90 or more days delinquent or in foreclosure. For additional information regarding our TDRs, see "Note 4 - Loans Receivable and Allowance for Credit Losses."

$$
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$$

The following table presents TDR activity, at recorded investment, during the nine months ended June 30, 2013. Excluded from the restructuring activity in the table below is $\$ 4.9$ million of loans that were restructured in the current fiscal year, as well as in a prior fiscal year, and are therefore already presented in the beginning balance. Of the $\$ 4.9$ million of loans, $\$ 3.3$ million related to borrowers that endorsed during the current fiscal year in order to obtain a lower market interest rate. Additionally, $\$ 84$ thousand of loans were restructured more than once during the current fiscal year.

|  | Concession |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Granted Loanby the $\quad$ EndorsementBank Program(Dollars in thousands) |  |  | Total |
|  |  |  |  |  |
|  |  |  |  |  |
| Beginning balance | \$ 31,687 | \$ | 20,347 | \$ 52,034 |
| Restructurings | 10,681 |  | 8,941 | 19,622 |
| Chapter 7 bankruptcy ${ }^{(1)}$ | 3,700 |  | -- | 3,700 |
| TDRs no longer reported as such ${ }^{(2)}$ | $(4,782)$ |  | $(12,802)$ | $(17,584)$ |
| Principal repayments/payoffs | $(4,874)$ |  | $(1,467)$ | $(6,341)$ |
| Charge-offs | (676) |  | -- | (676) |
| Ending balance | \$ 35,736 |  | 15,019 | \$ 50,755 |

(1) These loans have been discharged under Chapter 7 bankruptcy proceedings and the borrower has not reaffirmed the debt owed to the Bank.
(2) These loans have met certain criteria and are no longer required to be reported as TDRs.

The following table presents the recorded investment of TDRs as of June 30, 2013 by asset classification.

|  | Concession |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Granted Loan |  |  |  |
|  | by the |  | ndorsem |  |
|  | Bank |  | ogram | Total |
|  | (Dollars in thousands) |  |  |  |
| Not classified ${ }^{(1)}$ | \$ 2,059 | \$ | -- | \$ 2,059 |
| Special mention | 4,653 |  | 14,378 | 19,031 |
| Substandard | 29,024 |  | 641 | 29,665 |
|  | \$ 35,736 | \$ | 15,019 | \$ 50,755 |

(1) These loans have been discharged under Chapter 7 bankruptcy proceedings but the borrower has made 12 consecutive monthly payments subsequent to their discharge date and therefore the loans are no longer classified
per the Bank's asset classification policies.

## Impaired Loans

A loan is reported as impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the loan agreement. The following types of loans are reported as impaired loans: all nonaccrual loans, loans classified as substandard, loans partially charged-off, and all TDRs except those that have been restructured to an interest rate equal to or greater than the rate the Bank was willing to accept at the time of the restructuring for a new loan with comparable risk, and have performed under the new terms of the restructuring agreement for at least 12 consecutive months. The balance of loans reported as impaired at June 30, 2013 and September 30, 2012 was $\$ 66.0$ million and $\$ 70.5$ million, respectively.

Allowance for credit losses and provision for credit losses
Management maintains an ACL to absorb inherent losses in the loan portfolio based on ongoing quarterly assessments of the loan portfolio. Our ACL methodology considers a number of factors including: the trend and composition of our delinquent and non-performing loans, results of foreclosed property and short sale transactions, charge-off trends, the status and trends of the local and national economies, the trends and current conditions of the residential real estate markets, and loan portfolio growth and concentrations. See Item 7 - "Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2012 and "Note 1 - Summary of Significant Accounting Policies" for a full discussion of our ACL methodology. The ACL is maintained through provisions for credit losses which are either charged to or credited to income. The provision for credit losses is based upon the results of management's quarterly assessment of the ACL. During the nine months ended June 30, 2013, the Company recorded a negative provision for credit losses of $\$ 567$ thousand in order to maintain the ACL at a level considered appropriate by management. For additional information regarding the negative provision for credit losses for the nine months ended June 30, 2013, see "Comparison of Operating Results for the Nine Months Ended June 30, 2013 and 2012."

The following table presents the Company's allocation of the ACL to each respective loan category at the dates presented.


The following table presents ACL activity and selected ACL ratios for the periods presented. In January 2012, management implemented a loan charge-off policy as OCC Call Report requirements do not permit the use of SVAs, which the Bank was previously utilizing for potential loan losses, as permitted by the Bank's previous regulator. As a result of the implementation of the charge-off policy change, $\$ 3.5$ million of SVAs were charged-off during the three months ended March 31, 2012, which are included in the charge-off amounts for the nine months ended June 30, 2012. These charge-offs did not impact the provision for credit losses, and therefore had no additional income statement impact, as the amounts were expensed in previous periods. For additional information regarding our ACL activity during fiscal year 2013, see "Note 4 - Loans Receivable and Allowance for Credit Losses."

ACL beginning balance
Charge-offs
Recoveries
Provision for credit losses
ACL ending balance
ACL as a percentage of total loans
ACL as a percentage of non-performing loans
Ratio of net charge-offs during the period to average loans outstanding during the period --
Ratio of net charge-offs during the period to
average non-performing assets during the period
0.02
0.01
--
$0.16 \quad \% \quad 0.18 \quad \% \quad 0.19 \quad \% \quad 0.20 \quad \% \quad 0.23 \quad \%$
35.00
38.23
36.47
34.88
45.57

| For the Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| June 30, | March | December | September | June 30, |
| 2013 | 31,2013 | 31, 2012 | 30,2012 | 2012 |
| (Dollars in thousands) |  |  |  |  |
| \$ 10,072 | \$ 10,477 | \$ 11,100 | \$ 11,777 | \$ 12,559 |
| (171) | (457) | (866) | (699) | (790) |
| 138 | 52 | 10 | 22 | 8 |
| 800) | -- | 233 | -- | -- |

\$ 9,239 \$ 10,072 \$ 10,477 \$ 11,100 \$ 11,777
$\qquad$  1.19
2.29
1.79
0.01
0.01

ACL beginning balance
Charge-offs
Recoveries
Provision for credit losses
ACL ending balance

For the Nine Months
Ended
June 30, June 30,
20132012
(Dollars in thousands)

| $\$ 11,100$ | $\$ 15,465$ |
| :---: | :---: |
| $(1,494)$ | $(5,736)$ |
| 200 | 8 |
| $(567)$ | 2,040 |
| $\$ 9,239$ | $\$ 11,777$ |

Ratio of net charge-offs during the period to average loans outstanding during the period Ratio of net charge-offs during the period to average non-performing assets during the period ACL to net charge-offs (annualized)

| 0.02 | $\%$ | 0.11 | $\%$ |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| 3.61 |  | 15.57 |  |
| 5.4 x |  | 1.5 x | $(1)$ |

(1) Excluding the $\$ 3.5$ million of SVAs that were charged off during the March 31, 2012 quarter as a result of the implementation of the charge-off policy, ACL to net charge-offs (annualized) would have been 4.0x for the nine month period ended June 30, 2012.

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Securities. The following table presents the distribution of our MBS and investment securities portfolios, at amortized cost, at the dates indicated. Included in the $\$ 907.4$ million of fixed-rate GSE debentures at September 30, 2012 was $\$ 60.0$ million of securities held at the holding company level. The holding company securities matured during the December 31, 2012 quarter. Overall, fixed-rate securities comprised $79 \%$ of these portfolios at June 30, 2013. The WAL is the estimated remaining maturity (in years) after three-month historical prepayment speeds and projected call option assumptions have been applied. The increase in the WAL between September 30, 2012 and June 30,2013 was due primarily to an increase in market interest rates between periods, which resulted in a decrease in projected call assumptions on GSE debentures. The decrease in the yield between September 30, 2012 and June 30, 2013 was due primarily to the purchase of securities with yields less than the average yield on the existing portfolio. Yields on tax-exempt securities are not calculated on a fully taxable equivalent basis.

June 30, 2013
Balance Yield WAL Balance Yiel (Dollars in thousands)

Fixed-rate
securities:

| MBS | $\$ 1,527,402$ | $2.40 \%$ | 3.2 | $\$ 1,650,657$ | $2.41 \%$ | 3.1 | $\$ 1,505,480$ | $2.85 \%$ | 3.1 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| GSE debentures | 774,171 | 1.05 | 3.2 | 794,920 | 1.05 | 2.3 | 907,386 | 1.14 | 0.8 |
| Municipal bonds | 40,476 | 2.92 | 1.6 | 41,134 | 2.90 | 1.8 | 47,769 | 2.94 | 2.0 |
| Total fixed-rate <br> securities | $2,342,049$ | 1.96 | 3.2 | $2,486,711$ | 1.98 | 2.8 | $2,460,635$ | 2.22 | 2.2 |
| Adjustable-rate <br> securities: |  |  |  |  |  |  |  |  |  |
| MBS <br> Trust preferred | 630,602 | 2.37 | 4.5 | 681,095 | 2.55 | 4.9 | 792,325 | 2.65 | 5.8 |
| securities | 2,607 | 1.53 | 24.0 | 2,830 | 1.54 | 24.2 | 2,912 | 1.65 | 24.7 |
| Total <br> adjustable-rate <br> securities | 633,209 | 2.37 | 4.6 | 683,925 | 2.55 | 5.0 | 795,237 | 2.64 | 5.9 |
| Total securities <br> portfolio | $\$ 2,975,258$ | $2.05 \%$ | 3.5 | $\$ 3,170,636$ | $2.11 \%$ | 3.3 | $\$ 3,255,872$ | $2.33 \%$ | 3.1 |

Mortgage-Backed Securities. The balance of MBS, which primarily consists of securities of U.S. GSEs, decreased $\$ 153.4$ million from $\$ 2.33$ billion at September 30, 2012 to $\$ 2.18$ billion at June 30, 2013. Repayments from the MBS portfolio not reinvested in the portfolio were used largely to fund loan growth as we continued our strategy of expanding our network of correspondent lending relationships. The following tables provide a summary of the activity in our portfolio of MBS for the periods presented. The yields and WALs for purchases are presented as recorded at the time of purchase. The yields for the beginning balances are as of the last day of the period previous to the period presented and the yield for the ending balances are as of the last day of the period presented and are generally derived from recent prepayment activity on the securities in the portfolio as of the dates presented. The yield of the MBS portfolio decreased from September 30, 2012 to June 30, 2013 primarily as a result of purchases of securities at market rates which resulted in average yields lower than that of the existing portfolios. The beginning and ending WAL is the estimated remaining maturity (in years) after three-month historical prepayment speeds have been applied. The net balance of premiums/(discounts) on our portfolio of MBS was $\$ 21.5$ million at June 30, 2013.

|  | For the Three Months Ended June 30, 2013 |  |  | March 31, 2013 |  | December 31, 2012 |  |  | WAL | Sep |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount (Dollars in tho | Yield usands) | WAL | Amount | Yield | WAL | Amount | Yield |  | Am |
| Beginning balance carrying value | \$ 2,358,095 | 2.45 \% | 3.6 | \$ 2,324,187 | 2.61 \% | 3.7 | \$ 2,332,942 | 2.78 \% | 4.0 | \$ 2, |
| Maturities and repayments | $(171,699)$ |  |  | $(187,308)$ |  |  | $(194,769)$ |  |  |  |
| Net amortization of premiums/(discounts) | $(2,049)$ |  |  | $(2,124)$ |  |  | $(2,124)$ |  |  |  |
| Purchases: |  |  |  |  |  |  |  |  |  |  |
| Fixed | -- | -- | -- | 227,310 | 1.24 | 4.0 | 192,962 | 1.23 | 3.9 |  |
| Change in valuation on AFS securities | $(4,808)$ |  |  | $(3,970)$ |  |  | $(4,824)$ |  |  |  |
| Ending balance carrying value | \$ 2,179,539 | 2.39 \% | 3.6 | \$ 2,358,095 | 2.45 \% | 3.6 | \$ 2,324,187 | 2.61 \% | 3.7 | \$ 2, |

Beginning balance - carrying value
Maturities and repayments
Net amortization of premiums/(discounts)
Purchases:
Fixed
Adjustable

For the Nine Months Ended
June 30, 2013 June 30, 2012

Amount Yield WAL Amount Yield WAL
(Dollars in thousands)
$\left.\begin{array}{ccccccc}\$ 2,332,942 \\ (553,776)\end{array} \quad 2.78 \% ~ 4.0 \quad \begin{array}{r}\$ 2,412,076 \\ (447,421)\end{array}\right)$
$(6,297)$
$(4,682)$
$\begin{array}{llllll}420,272 & 1.24 & 3.9 & 481,489 & 1.93 & 4.4 \\ -- & -- & \text {-- } & 75,754 & 1.84 & 5.7\end{array}$
Change in valuation on AFS securities
Ending balance - carrying value
$(13,602)$
$(6,557)$
\$ 2,179,539 2.39 \% 3.6
\$ 2,510,659 2.86 \% 4.6

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The following table presents our fixed-rate MBS portfolio, at amortized cost, based on the underlying weighted average loan rate, the annualized prepayment speeds for the quarter ended June 30, 2013, and the net premium/discount by interest rate tier. Our fixed-rate MBS portfolio is somewhat less sensitive than our fixed-rate one- to four-family loan portfolio to repricing risk due to external refinancing barriers such as unemployment, income changes, and decreases in property values, which are generally more pronounced outside of our local market areas. However, we are unable to control the interest rates and/or governmental programs that could impact the loans in our fixed-rate MBS portfolio, and are therefore more likely to experience reinvestment risk due to principal prepayments. Additionally, prepayments impact the amortization/accretion of premiums/discounts on our MBS portfolio. As prepayments increase, the related premiums/discounts are amortized/accreted at a faster rate. The amortization of premiums decreases interest income while the accretion of discounts increases interest income. As noted in the table below, the fixed-rate MBS portfolio had a net premium of $\$ 19.1$ million as of June 30, 2013. Given that the weighted average coupon on the underlying loans in this portfolio is above current market rates, the Bank could experience an increase in the premium amortization should prepayment speeds increase significantly, potentially reducing future interest income.


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Investment Securities. Investment securities, which consist of U.S. GSE debentures (primarily issued by FNMA, FHLMC, or FHLB) and municipal investments, decreased $\$ 154.4$ million, from $\$ 961.8$ million at September 30, 2012 to $\$ 807.4$ million at June 30, 2013. Of the $\$ 154.4$ million decrease between the two periods, $\$ 60.0$ million related to securities held at the holding company level. The remaining cash flows not reinvested in the portfolio were used primarily to fund loan growth. The following tables provide a summary of the activity of investment securities for the periods presented. The yields and WALs for purchases are presented as recorded at the time of purchase. The yields for the beginning balances are as of the last day of the period previous to the period presented and the yields for the ending balances are as of the last day of the period presented. The decrease in the yield at June 30, 2013 compared to September 30, 2012 was due primarily to the purchase of investment securities during the current fiscal year, which generally had yields lower than the overall portfolio yield. The beginning and ending WALs represent the estimated remaining maturity (in years) of the securities after projected call dates have been considered, based upon market rates at each date presented. The increase in the WAL between September 30, 2012 and June 30, 2013 was due primarily to an increase in market rates between periods, which resulted in a decrease in projected call assumptions. Of the $\$ 408.7$ million of fixed-rate investment securities purchased during the nine months ended June $30,2013, \$ 408.5$ million are callable.

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount (Dollars in | Yield housands | WAL | Amount | Yield | WAL | Amount | Yield | WAL | Amoun |
| Beginning balance carrying value Maturities and calls | $\begin{array}{r} \$ 841,127 \\ (50,864) \end{array}$ | 1.14 \% | 2.3 | $\begin{gathered} \$ 837,433 \\ (171,009) \end{gathered}$ | 1.20 \% | 1.7 | $\begin{gathered} \$ 961,849 \\ (327,323) \end{gathered}$ | 1.23 \% | 1.0 | $\begin{array}{rl} \$ & 1,19 \\ & (309 \end{array}$ |
| Net amortization of premiums/(discounts) | (76) |  |  | (97) |  |  | (170) |  |  | (331) |
| Purchases: |  |  |  |  |  |  |  |  |  |  |
| Fixed | 29,310 | 1.48 | 4.8 | 175,045 | 0.91 | 2.5 | 204,371 | 1.01 | 1.4 | 75,19 |
| Change in valuation of AFS securities | $(12,098)$ |  |  | (245) |  |  | $(1,294)$ |  |  | 413 |
| Ending balance carrying value | \$ 807,399 | 1.14 \% | 3.2 | \$ 841,127 | 1.14 \% | 2.3 | \$ 837,433 | 1.20 \% | 1.7 | \$ 961, |


|  | For the Nine Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount <br> (Dollars in th | Yield ousands) | WAL |  | Amount | Yield |  | WAL |
| Beginning balance - carrying value | \$ 961,849 | 1.23 \% | 1.0 |  | 1,444,480 | 1.17 | \% | 1.0 |
| Maturities and calls | $(549,196)$ |  |  |  | $(865,447)$ |  |  |  |
| Net amortization of premiums/(discounts) | (343) |  |  |  | $(1,774)$ |  |  |  |

Purchases:

| Fixed | 408,726 | 1.00 | 2.1 | 616,111 | 1.13 | 2.8 |  |
| :--- | ---: | :--- | :--- | :---: | :--- | :--- | :--- |
| Change in valuation of AFS securities | $(13,637)$ |  |  | 2,219 |  |  |  |
| Ending balance - carrying value | $\$ 807,399$ | $1.14 \%$ | 3.2 | $\$ 1,195,589$ | 1.23 | $\%$ | 0.9 |

Liabilities. Total liabilities increased $\$ 43.4$ million, from $\$ 7.57$ billion at September 30, 2012, to $\$ 7.62$ billion at June 30, 2013 due primarily to an $\$ 81.2$ million increase in FHLB borrowings and a $\$ 77.8$ million increase in deposits, partially offset by the maturity of $\$ 75.0$ million of repurchase agreements between period ends. The matured repurchase agreements were replaced by FHLB borrowings. The increase in the deposit portfolio was due primarily to a $\$ 58.0$ million increase in the checking portfolio, a $\$ 28.7$ million increase in the money market portfolio, and a $\$ 21.2$ million increase in the savings portfolio, partially offset by a $\$ 30.1$ million decrease in the certificate of deposit portfolio. The decrease in the certificate of deposit portfolio was due to retail deposits, partially offset by an increase in wholesale deposits, specifically public unit deposits. The decrease in the retail certificate of deposit portfolio was due primarily to certificates with terms of 30 months or less, while the balance of certificates with terms 36 to 60 months increased.

Deposits - Deposits increased $\$ 77.8$ million between September 30, 2012 and June 30, 2013, due to growth in the checking, money market, and savings portfolios. If interest rates were to rise, it is possible that our customers may move the funds in those accounts to higher yielding deposit products within the Bank or withdraw their funds to invest in higher yielding investments outside of the Bank.

The following table presents the amount, average rate and percentage of total deposits for checking, savings, money market and certificates (including public units and brokered deposits) at the dates presented.

June 30, 2013
Average \% of
Amount Rate Total
(Dollars in thousands)
Checking \$ 664,455 0.04 \% 14.4 \%
$\begin{array}{llll}\text { Savings } & 282,168 & 0.10 & 6.1\end{array}$
Money market $\begin{array}{llll}1,139,687 & 0.19 & 24.6\end{array}$
Retail
certificates of
$\begin{array}{lllllllllll}\text { deposit } & 2,241,774 & 1.34 & 48.4 & 2,287,360 & 1.40 & 48.7 & 2,295,941 & 1.49 & 50.4\end{array}$
Public units/brokered
$\begin{array}{llll}\text { deposits } & 300,352 & 0.79 & 6.5 \\ & \$ 4,628,436 & 0.76 \% & 100.0 \%\end{array}$

March 31, 2013
Average \% of
Amount Rate Total
\$ 688,354 $0.04 \% \quad 14.7 \%$ $\begin{array}{lll}281,219 & 0.10 & 6.0\end{array}$ $\begin{array}{lll}1,156,404 & 0.19 & 24.6\end{array}$
$\begin{array}{rlll}\text { 280,236 } & 0.96 & 6.0 \\ \$ 4,693,573 & 0.80 \% & 100.0 \%\end{array}$

September 30, 2012
Amount Average \% of

Amount Rate Total
\$ 606,504 $0.04 \% \quad 13.3 \%$
260,933 $0.11 \quad 5.8$
$\begin{array}{lll}1,110,962 & 0.25 & 24.4\end{array}$
$\begin{array}{llll}276,303 & 0.98 & 6.1 \\ \$ 4,550,643 & 0.89 \% & 100.0 \%\end{array}$

At June 30, 2013, $\$ 63.7$ million of certificates were brokered deposits compared to $\$ 83.7$ million at September 30, 2012. The $\$ 63.7$ million of brokered deposits at June 30, 2013 had a weighted average rate of $2.70 \%$ and a remaining term to maturity of 1.5 years. The Bank monitors the cost of brokered deposits and considers them as a potential source of funding, provided that investment opportunities are balanced with the funding cost. At June 30, 2013, $\$ 236.7$ million of certificates were public unit deposits compared to $\$ 192.6$ million of public unit deposits at

September 30, 2012. The $\$ 236.7$ million of public unit deposits at June 30, 2013 had a weighted average rate of $0.27 \%$ and an average remaining term to maturity of 10 months. Management will continue to monitor the wholesale deposit market for attractive opportunities relative to the use of proceeds for investments.

The following tables set forth scheduled maturity information for our certificate of deposit portfolio (including public units and brokered deposits) at June 30, 2013.



Borrowings - The following tables present FHLB advances, at par, and repurchase agreement activity for the periods shown. Line of credit activity is excluded from the following table due to the short-term nature of the borrowings. The weighted average maturity ("WAM") is the remaining weighted average contractual term in years. The beginning and ending WAMs represent the remaining maturity at each date presented. For new borrowings, the WAMs presented are as of the date of issue. The effective rate includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to interest rate swaps previously terminated. Rates on new borrowings are fixed-rate. Subsequent to June 30, 2013, the $\$ 100.0$ million FHLB line of credit was replaced with a $\$ 100.0$ million repurchase agreement with a term of 84 months at a rate of $2.53 \%$, and $\$ 45.0$ million of repurchase agreements, at rate of $4.31 \%$, matured and were not replaced. Following the preceding activity, the effective rate on our FHLB advances was $2.67 \%$ and the effective rate on our repurchase agreements was $3.47 \%$, for a blended effective rate of $2.76 \%$.

|  | For the Three Months Ended June 30, 2013 |  |  | March 31, 2013 |  |  | December 31, 2012 |  |  | Septembe |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Effective |  |  | Effective |  |  | Effective |  |  |  |
|  | Amount (Dollars in th | Rate ousands) | WAM | Amount | Rate | WAM | Amount | Rate | WAM | Amount |
| Beginning balance | \$ 2,965,000 | 2.92 \% | 2.5 | \$ 2,915,000 | 2.99 \% | 2.6 | \$ 2,915,000 | 3.13 \% | 2.7 | \$ 2,915,0 |
| Maturities and prepayments: |  |  |  |  |  |  |  |  |  |  |
| FHLB advances | $(225,000)$ | 3.86 |  | -- | -- |  | $(100,000)$ | 4.85 |  | (100,00 |
| Repurchase agreements | $(25,000)$ | 3.33 |  | $(50,000)$ | 3.48 |  | -- | -- |  | -- |
| New borrowings: |  |  |  |  |  |  |  |  |  |  |
| FHLB advances | 100,000 | 1.61 | 7.0 | 100,000 | 1.29 | 6.0 | 100,000 | 0.78 | 4.0 | 100,000 |
| Ending |  |  |  |  |  |  |  |  |  |  |
| balance | \$ 2,815,000 | 2.80\% | 2.7 | \$ 2,965,000 | 2.92 \% | 2.5 | \$ 2,915,000 | 2.99 \% | 2.6 | \$ 2,915,0 |

For the Nine Months Ended June 30, 2013

Effective
June 30, 2012

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|  | Amount <br> (Dollars in thousands) |  | WAM | Amount | Rate | WAM |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\$ 2,915,000$ | 3.13 | $\%$ | 2.7 | $\$ 2,915,000$ | 3.76 | $\%$ |
| Beginning balance |  |  |  | 3.0 |  |  |  |
| Maturities and prepayments: |  | $(325,000)$ | 4.17 |  | $(450,000)$ | 3.38 |  |
| FHLB advances | $(75,000)$ | 3.43 |  | $(150,000)$ | 4.41 |  |  |
| Repurchase agreements |  |  |  |  |  |  |  |
| New borrowings: | 300,000 | 1.23 | 5.7 | 600,000 | 1.15 |  | 3.2 |
| FHLB advances | $\$ 2,815,000$ | 2.80 | $\%$ | 2.7 | $\$ 2,915,000$ | 3.25 | $\%$ |
| Ending balance |  |  |  |  |  | 2.8 |  |

The following table presents the maturity of FHLB advances, at par, and repurchase agreements as of June 30, 2013. Management will continue to monitor the Bank's investment opportunities and balance those opportunities with the cost of FHLB advances and other funding sources.

(1) The effective rate includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to terminated interest rate swaps.

Maturities - The following table presents the maturity and weighted average repricing rate, which is also the weighted average effective rate, of borrowings and certificates of deposit, split between retail and public unit/brokered deposits, for the next four quarters as of June 30, 2013. Not included in the table below is $\$ 100.0$ million of borrowings outstanding on the FHLB line of credit at June 30, 2013, as management evaluated borrowing options and related strategies. The rate on the FHLB line of credit was $0.18 \%$ at June 30, 2013. Subsequent to June 30, 2013, the $\$ 100.0$ million FHLB line of credit was replaced with a $\$ 100.0$ million repurchase agreement with a term of 84 months at a rate of $2.53 \%$.

|  |  |  |  |  | Public |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Weighted |  | Weighted | Unit/ | Weighted |  | Weighted |
|  |  | Average | Retail | Average | Brokered | Average |  | Average |
| Maturity by | Borrowings | Repricing | Certificate | Repricing | Deposit | Repricing |  | Repricing |
| Quarter End | Amount | Rate | Amount | Rate | Amount | Rate | Total | Rate |
|  | (Dollars in the | housands) |  |  |  |  |  |  |
| September 30, |  |  |  |  |  |  |  |  |
| 2013 | \$ 70,000 | 4.23 \% | \$ 325,695 | 1.17 \% | \$ 102,661 | 0.13 \% | \$ 498,356 | 1.39 \% |

December 31,

| 2013 | 150,000 | 3.16 | 217,823 | 0.86 | 33,174 | 0.30 | 400,997 | 1.67 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2014 | 200,000 | 5.01 | 212,028 | 1.07 | 11,510 | 0.25 | 423,538 | 2.91 |
| June 30, 2014 | 100,000 | 2.80 | 218,102 | 0.92 | 31,814 | 1.69 | 349,916 | 1.53 |
|  | \$ 520,000 | 3.94 | \$ 973,648 | 1.02 | \$ 179,159 | 0.45 | \$ 1,672,807 | 1.87 |

Stockholders' Equity. Stockholders' equity decreased $\$ 182.0$ million, from $\$ 1.81$ billion at September 30, 2012 to $\$ 1.62$ billion at June 30, 2013. The decrease was due primarily to the payment of $\$ 136.1$ million of dividends and the repurchase of $\$ 89.4$ million of stock, partially offset by net income of $\$ 53.3$ million. Additionally, AOCI decreased $\$ 16.9$ million from September 30, 2012 to June 30, 2013 due to a decrease in unrealized gains on AFS securities as a result of the recent increase in market yields.

The $\$ 136.1$ million of dividends paid during the current nine month period consisted of a $\$ 0.52$ per share, or $\$ 76.5$ million, True Blue ${ }^{\circledR}$ dividend, an $\$ 0.18$ per share, or $\$ 26.6$ million, special year-end dividend related to fiscal year 2012 earnings per the Company's dividend policy, and three regular quarterly dividends of $\$ 0.075$ per share each quarter, totaling $\$ 0.225$ per share, or $\$ 33.0$ million. On July 17, 2013, the Company declared a regular quarterly cash dividend of $\$ 0.075$ per share, or approximately $\$ 10.7$ million, payable on August 16, 2013 to stockholders of record as of the close of business on August 2, 2013. Dividend payments depend upon a number of factors including the Company's financial condition and results of operations, the Bank's regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company. At June 30, 2013, Capitol Federal Financial, Inc., at the holding company level, had $\$ 195.6$ million on deposit at the Bank.

In December 2011, the Company announced that its Board of Directors approved the repurchase of up to $\$ 193.0$ million of the Company's common stock. The Company began repurchasing common stock during the second quarter of fiscal year 2012 and completed the plan during the second quarter of fiscal year 2013, having repurchased $16,360,654$ shares at an average price of $\$ 11.80$ per share. In November 2012, the Company announced its Board of Directors approved a new $\$ 175.0$ million stock repurchase program, which has no expiration date, to commence upon the completion of the aforementioned $\$ 193.0$ million repurchase plan. As of June 30, 2013, 3,826,644 shares had been repurchased under the new plan at an average price of $\$ 11.85$ per share, at a total cost of $\$ 45.4$ million. There were no shares repurchased subsequent to June 30, 2013 through the date of this filing.

The following table presents quarterly dividends paid in calendar years 2013, 2012, and 2011. For the quarter ending June 30, 2013, the table below does not present the actual dividend payout, but rather management's estimate of the dividend payout as of July 24, 2013, based on the number of shares outstanding on that date and the dividend declared on July 17, 2013 of $\$ 0.075$ per share.

|  | Calendar Year |  |  |
| :--- | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 |
| (Dollars in thousands) |  |  |  |

Operating Results
The following table presents selected income statement and other information for the quarters indicated.

(1) The efficiency ratio represents non-interest expense as a percentage of the sum of net interest income (pre-provision for credit losses) and non-interest income.

Comparison of Operating Results for the Nine Months Ended June 30, 2013 and 2012
For the nine month period ended June 30, 2013, the Company recognized net income of $\$ 53.3$ million, compared to net income of $\$ 56.8$ million for the nine month period ended June 30 , 2012. The $\$ 3.5$ million, or $6.2 \%$, decrease in net income was due primarily to a decrease in net interest income and an increase in non-interest expense, partially offset by a decrease in income tax expense and provision for credit losses.

Interest and Dividend Income
The weighted average yield on total interest-earning assets decreased 26 basis points from the prior year nine month period to $3.34 \%$ for the current nine month period and the average balance of interest-earning assets decreased $\$ 160.2$ million from the prior year nine month period. The decrease in the weighted average balance between the two periods was primarily in the lower yielding securities portfolio, while the average balance of the higher yielding loan portfolio increased. Repayments, calls and maturities from the securities portfolio not reinvested in the portfolio were used largely to fund loan growth, pay dividends to stockholders, and repurchase stock.

The following table presents the components of interest and dividend income for the time periods presented, along with the change in dollars and percent.

For the Nine Months
Ended

| June 30, | Change Expressed in: |  |
| :--- | :--- | :--- |
| 2013 | 2012 | Dollars |
| Percent |  |  |

INTEREST AND DIVIDEND INCOME:
Loans receivable
MBS
Investment securities
Capital stock of FHLB
Cash and cash equivalents
Total interest and dividend income

| $\$ 172,030$ | $\$ 178,007$ | $\$(5,977)$ | $(3.4) \%$ |
| :---: | :---: | :--- | :--- |
| 43,048 | 54,686 | $(11,638)$ | $(21.3)$ |
| 7,761 | 12,535 | $(4,774)$ | $(38.1)$ |
| 3,384 | 3,313 | 71 | 2.1 |
| 108 | 205 | $(97)$ | $(47.3)$ |
| $\$ 226,331$ | $\$ 248,746$ | $\$(22,415)$ | $(9.0) \%$ |

The decrease in interest income on loans receivable was due to a decrease in the weighted average yield of the portfolio, partially offset by an increase in the average balance of the portfolio. The average yield on the loans receivable portfolio decreased 52 basis points, from $4.55 \%$ for the prior year nine month period to $4.03 \%$ for the current nine month period. The decrease in the weighted average yield was due to the continued downward repricing of the existing portfolio resulting primarily from endorsements and refinances, as well as to the origination and purchase of loans at rates less than the weighted average rate of the existing portfolio. The $\$ 476.6$ million increase in the average balance of the portfolio was primarily a result of loan purchases between periods.

The decrease in interest income on MBS was due primarily to a 47 basis point decrease in the weighted average yield of the portfolio, from $2.96 \%$ during the prior year nine month period to $2.49 \%$ for the current nine month period, and
partially to a $\$ 158.9$ million decrease in the average balance between the two periods. The decrease in the average yield was due primarily to purchases of MBS between periods with yields less than the average yield on the existing portfolio. The cash flows from MBS that were not reinvested in the portfolio were invested into higher yielding loans.

The decrease in interest income on investment securities was due primarily to a $\$ 432.3$ million decrease in the average balance of the portfolio, of which $\$ 220.2$ million related to securities held at the holding company level. The cash flows from calls and maturities of investment securities that were not reinvested into the portfolio were used largely to fund loan activity, pay dividends to stockholders, and repurchase stock.

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Interest Expense
The weighted average rate paid on total interest-bearing liabilities decreased 33 basis points from the prior year nine month period to $1.64 \%$ for the current nine month period and the average balance of interest-bearing liabilities increased $\$ 68.2$ million from the prior year nine month period. The increase in the average balance of interest-bearing liabilities was largely in lower rate deposit products while the average balance of certificates of deposit decreased between the two periods.

The following table presents the components of interest expense for the time periods presented, along with the change in dollars and percent.

For the Nine Months
Ended

| June 30, |  | Change Expressed in: |
| :--- | :--- | :--- |
| 2013 | 2012 | Dollars Percent |

(Dollars in thousands)
INTEREST EXPENSE:

| FHLB borrowings | $\$ 53,914$ | $\$ 62,641$ | $\$(8,727)$ | $(13.9) \%$ |
| :--- | :---: | :---: | :---: | :--- |
| Deposits | 28,202 | 35,690 | $(7,488)$ | $(21.0)$ |
| Repurchase agreements | 9,861 | 11,387 | $(1,526)$ | $(13.4)$ |
| Total interest expense | $\$ 91,977$ | $\$ 109,718$ | $\$(17,741)$ | $(16.2) \%$ |

The decrease in interest expense on FHLB borrowings was due to a decrease in the weighted average rate paid on the portfolio. The weighted average rate paid on FHLB borrowings decreased 54 basis points, from $3.35 \%$ for the prior year nine month period to $2.81 \%$ for the current nine month period. The decrease in the average rate paid was due primarily to the renewal of maturing advances between periods to lower rates.

The decrease in interest expense on deposits was due primarily to a 23 basis point reduction in the weighted average rate paid on the portfolio to $0.82 \%$ for the current nine month period. The decrease in the weighted average rate paid on the deposit portfolio was due primarily to a decrease in the weighted average rate paid on the certificate of deposit and money market portfolios as the portfolios continued to reprice to lower rates. The weighted average rate paid on the certificate of deposit portfolio decreased 29 basis points, from $1.65 \%$ for the prior year nine month period to $1.36 \%$ for the current nine month period. The weighted average rate paid on the money market portfolio decreased 12 basis points, from $0.33 \%$ for the prior year nine month period to $0.21 \%$ for the current nine month period.

The decrease in interest expense on repurchase agreements was due primarily to a $\$ 51.2$ million decrease in the average balance between periods as a result of maturing agreements not being renewed; rather, the agreements were replaced with FHLB borrowings.

## Net Interest Margin

The net interest margin, which is calculated as the difference between interest income and interest expense divided by average interest-earning assets, decreased three basis points, from $2.01 \%$ for the prior year nine month period to $1.98 \%$ for the current nine month period. Decreases in the cost of funds and a shift in the mix of interest-earning assets from relatively lower yielding securities to higher yielding loans tempered the decrease in the net interest margin, but were not enough to fully offset the impact of decreasing asset yields.

## Provision for Credit Losses

The Bank recorded a negative provision for credit losses during the current nine month period of $\$ 567$ thousand, compared to a $\$ 2.0$ million provision for credit losses for the prior year nine month period. The change between periods was a result of the improvement in the performance of our loan portfolio, as evidenced by the decline in net charge-offs, loans 30 to 89 days delinquent, and loans 90 or more days delinquent or in foreclosure. Net charge-offs during the current nine month period were $\$ 1.3$ million, of which $\$ 378$ thousand related to loans that were discharged in a prior fiscal year under Chapter 7 bankruptcy that must be, in accordance with OCC regulations, evaluated for collateral value loss, even if they are current. Net charge-offs during the prior year nine month period were $\$ 5.7$ million, of which $\$ 3.5$ million was related to the implementation of a loan charge-off policy during January 2012. OCC Call Report requirements do not permit the use of SVAs, which the Bank was previously utilizing for potential loan losses, as permitted by the Bank's previous regulator. Loans 30 to 89 days delinquent decreased $\$ 3.2$ million, or $13.4 \%$, from $\$ 23.8$ million at June 30, 2012 to $\$ 20.6$ million at June 30, 2013. Loans 90 or more days delinquent or in foreclosure decreased $\$ 3.1$ million, or $14.6 \%$, from $\$ 21.6$ million at June 30,2012 to $\$ 18.5$ million at June 30, 2013.

Non-Interest Income
The following table presents the components of non-interest income for the time periods presented, along with the change in dollars and percent.

|  | For the Nine Months Ended |  | Change Expressed in: |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, |  |  |  |
|  | 2013 | 2012 | Dollars | Percent |
|  | (Dollars in | thousands) |  |  |
| NON-INTEREST INCOME: |  |  |  |  |
| Retail fees and charges | \$ 11,369 | \$ 11,958 | \$ (589) | (4.9) \% |
| Insurance commissions | 2,337 | 2,213 | 124 | 5.6 |
| Loan fees | 1,312 | 1,634 | (322) | (19.7) |
| BOLI | 1,120 | 1,133 | (13) | (1.1) |
| Other non-interest income | 1,395 | 1,466 | (71) | (4.8) |
| Total non-interest income | \$ 17,533 | \$ 18,404 | \$ (871) | (4.7) \% |

The decrease in retail fees and charges was primarily a result of changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act that reduced debit card interchange fees and established limits to fees for overdrafts of debit card transactions. The decrease in loan fees was due primarily to a decrease in servicing fees received from sold loans as a result of a decrease in our sold loan portfolio.

Non-Interest Expense
The following table presents the components of non-interest expense for the time periods presented, along with the change in dollars and percent.

NON-INTEREST EXPENSE:
Salaries and employee benefits
Occupancy
Information technology and communications
Regulatory and outside services
Deposit and loan transaction costs

For the Nine Months
Ended

| June 30, | Change Expressed |  |
| :--- | :--- | :--- |
| in: |  |  |
| $2013 \quad 2012$ | Dollars | Percent |
| (Dollars in thousands) |  |  |


| $\$ 36,473$ | $\$ 32,690$ | $\$ 3,783$ | 11.6 | $\%$ |
| :---: | :---: | :---: | :---: | :---: |
| 7,136 | 6,339 | 797 | 12.6 |  |
| 6,723 | 5,588 | 1,135 | 20.3 |  |
| 4,435 | 3,696 | 739 | 20.0 |  |
| 4,207 | 3,862 | 345 | 8.9 |  |


| Federal insurance premium | 3,337 | 3,309 | 28 | 0.8 |
| :--- | :---: | :---: | :--- | :--- |
| Advertising and promotional | 3,222 | 2,674 | 548 | 20.5 |
| Other non-interest expense | 6,027 | 8,783 | $(2,756)$ | $(31.4)$ |
| Total non-interest expense | $\$ 71,560$ | $\$ 66,941$ | $\$ 4,619$ | $6.9 \%$ |

The increase in salaries and employee benefits expense was due primarily to compensation expense on unallocated ESOP shares related to the $\$ 0.52$ True Blue® dividend paid in December 2012, along with stock option and restricted stock grants in May 2012 and September 2012. The increase in information technology and communications expense was primarily related to maintenance and licensing expenses. The increase in occupancy expense was due largely to an increase in depreciation expense associated with the remodel of our home office. The increase in regulatory and outside services was due largely to the timing of fees paid for our external audit and an increase in fees associated with tax preparation services and professional services. The increase in advertising and promotional expense was due primarily to an increase in media campaigns that were delayed until the current fiscal year. The decrease in other non-interest expenses was due primarily to a decrease in OREO operations expense, a recovery of valuation allowance expense on the mortgage-servicing rights asset compared to an impairment expense in the prior year, and a decrease in office supplies and related expenses.

We currently anticipate the following increases in non-interest expenses during the full fiscal year 2013, as compared to the full fiscal year 2012: (1) a $\$ 4.8$ million increase in salaries and employee benefits due primarily to an estimated $\$ 2.7$ million in compensation expense on unallocated ESOP shares as a result of the True Blue ${ }^{\circledR}$ and special year-end dividends paid and $\$ 1.4$ million resulting from a full year's impact of equity plan awards made in May 2012 and September 2012; (2) a $\$ 2.6$ million increase in information technology and communications expense and occupancy expense as a result of an increase in licensing and maintenance expenses related to upgrades to our information technology infrastructure and an increase in depreciation expense associated with the remodel of our home office; and (3) a $\$ 1.1$ million increase in advertising expense, which is due primarily to media campaigns that were delayed until fiscal year 2013. We currently anticipate that the preceding increases in non-interest expenses will be partially offset by an estimated $\$ 2.5$ million decrease in other non-interest expenses due primarily to a decrease in OREO operations expense and recoveries of valuation allowance expenses on the mortgage-servicing rights asset.

We currently anticipate salaries and benefits expense will decrease by an estimated $\$ 7.5$ million in fiscal year 2014 as compared to fiscal year 2013 due to ESOP related expenses. This is primarily because the final allocation of ESOP shares acquired in our initial public offering in March 1999 will be made on September 30, 2013. In fiscal year 2014, the only ESOP shares to be allocated will be the shares acquired in the Company's corporate reorganization in December 2010. As ESOP shares are committed to be allocated to participant accounts, the Company records ESOP compensation expense based on the average market price of the Company's stock during the quarter. This reduction in the number of ESOP shares allocated to participant accounts is anticipated to reduce ESOP compensation expense by approximately $\$ 4.5$ million in fiscal year 2014 as compared to fiscal year 2013. Additionally, we currently do not anticipate additional compensation expense from dividends paid on unallocated ESOP shares in fiscal year 2014, unlike fiscal year 2013, which was primarily a result of the $\$ 0.52$ True Blue ${ }^{\circledR}$ dividend paid in December 2012. We estimate this will reduce ESOP expense by approximately $\$ 3.0$ million in fiscal year 2014 as compared to fiscal year 2013.

## Income Tax Expense

Income tax expense was $\$ 27.6$ million for the current nine month period compared to $\$ 31.7$ million for the prior year nine month period. The decrease in expense between periods was due primarily to a decrease in pretax income. The effective tax rate for the current nine month period was $34.1 \%$ compared to $35.8 \%$ for the prior year nine month period. The current year rate is lower than the prior year rate due primarily to higher deductible expenses associated with the ESOP in the current year, along with higher tax credits related to our low income housing partnerships. Additionally, pre-tax income is lower than the prior year, due primarily to the items outlined above in non-interest expenses, which results in all items impacting the income tax rate having a larger impact on the overall effective tax rate than in fiscal year 2012.

## Average Balance Sheet

The following table presents the average balances of our assets, liabilities and stockholders' equity and the related annualized yields and rates on our interest-earning assets and interest-bearing liabilities for the periods indicated and the weighted average yield/rate on our interest-earning assets and interest-bearing liabilities at June 30, 2013. Average yields are derived by dividing annualized income by the average balance of the related assets and average rates are derived by dividing annualized expense by the average balance of the related liabilities, for the periods shown. Average outstanding balances are derived from average daily balances. The yields and rates include amortization of fees, costs, premiums and discounts which are considered adjustments to yields/rates. Yields on tax-exempt securities were not calculated on a fully taxable equivalent basis.

|  | At | For the Nine Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\text { June } 30 \text {, }$ |  |  |  |  |  |  |
|  |  | June 30, 2013 |  |  | June 30, 2012 Average | Interest |  |
|  | Yield/ <br> Rate | Outstanding <br> Balance | Earned/ <br> Paid | Yield/ <br> Rate | Outstanding <br> Balance | Earned/ <br> Paid | Yield/ <br> Rate |
| Assets: |  | (Dollars in thousands) |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |
| Loans receivable ${ }^{(1)}$ | 3.87\% | \$ 5,691,814 | \$ 172,030 | 4.03 \% | \$ 5,215,165 | \$ 178,007 | 4.55 \% |
| MBS ${ }^{(2)}$ | 2.39 | 2,302,058 | 43,048 | 2.49 | 2,460,912 | 54,686 | 2.96 |
| Investment securities ${ }^{(2)(3)}$ | 1.14 | 860,295 | 7,761 | 1.20 | 1,292,582 | 12,535 | 1.29 |
| Capital stock of FHLB | 3.46 | 132,111 | 3,384 | 3.43 | 128,859 | 3,313 | 3.43 |
| Cash and cash equivalents | 0.25 | 61,534 | 108 | 0.24 | 110,519 | 205 | 0.25 |
| Total interest-earning assets ${ }^{(1)(2)}$ | 3.22 | 9,047,812 | 226,331 | 3.34 | 9,208,037 | 248,746 | 3.60 |
| Other noninterest-earning assets |  | 234,427 |  |  | 234,735 |  |  |
| Total assets |  | \$ 9,282,239 |  |  | \$ 9,442,772 |  |  |

Liabilities and stockholders'
equity:
Interest-bearing liabilities:

| Checking | $0.04 \%$ | $\$ 629,436$ | $\$ 182$ | $0.04 \%$ | $\$ 562,619$ | $\$ 331$ | $0.08 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings | 0.10 | 272,339 | 196 | 0.10 | 257,462 | 331 | 0.17 |
| Money market | 0.19 | $1,135,356$ | 1,815 | 0.21 | $1,091,602$ | 2,675 | 0.33 |
| Certificates | 1.28 | $2,548,758$ | 26,009 | 1.36 | $2,615,323$ | 32,353 | 1.65 |
| Total deposits | 0.76 | $4,585,889$ | 28,202 | 0.82 | $4,527,006$ | 35,690 | 1.05 |
| FHLB borrowings ${ }^{(4)}$ | 2.57 | $2,560,389$ | 53,914 | 2.81 | $2,499,915$ | 62,641 | 3.35 |
| Repurchase agreements | 3.93 | 336,978 | 9,861 | 3.86 | 388,175 | 11,387 | 3.85 |
| Total borrowings | 2.71 | $2,897,367$ | 63,775 | 2.94 | $2,888,090$ | 74,028 | 3.42 |
| Total interest-bearing |  |  |  |  |  |  |  |
| liabilities | 1.51 | $7,483,256$ | 91,977 | 1.64 | $7,415,096$ | 109,718 | 1.97 |

Other noninterest-bearing
liabilities

| Stockholders' equity | $1,691,765$ | $1,920,104$ |
| :--- | ---: | ---: |
| Total liabilities |  |  |
| and stockholders' equity | $\$ 9,282,239$ | $\$ 9,442,772$ |

(Continued)
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| At | For the Nine Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, |  |  |  |  |  |  |
| 2013 | June 30, 2013 |  |  | June 30, 2012 |  |  |
|  | Average | Interest |  | Average | Interest |  |
| Yield/ | Outstanding | Earned/ | Yield/ | Outstanding | Earned/ | Yield/ |
| Rate | Balance | Paid | Rate | Balance | Paid | Rate |
|  | (Dollars in | housands) |  |  |  |  |


| Net interest income ${ }^{(5)}$ |  |  | \$ 134,354 |  |  |  | \$ 139,028 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest rate spread ${ }^{(6)}$ | 1.71\% |  |  | 1.70 | \% |  |  | 1.63 |
| Net interest-earning assets |  | \$ 1,564,556 |  |  |  | \$ 1,792,941 |  |  |
| Net interest margin ${ }^{(7)}$ |  |  |  | 1.98 |  |  |  | 2.01 |
| Ratio of interest-earning assets |  |  |  |  |  |  |  |  |
| to interest-bearing liabilities |  |  |  | 1.21 |  |  |  | 1.24 |
| Selected performance ratios: |  |  |  |  |  |  |  |  |
| Return on average assets (annualized) |  |  |  | 0.77 | \% |  |  | 0.80 |
| Return on average equity (annualized) |  |  |  | 4.20 |  |  |  | 3.94 |
| Average equity to average assets |  |  |  | 18.23 |  |  |  | 20.33 |
| Operating expense ratio (annualized) ${ }^{(8)}$ |  |  |  | 1.03 |  |  |  | 0.95 |
| Efficiency ratio ${ }^{(9)}$ |  |  |  | 47.11 |  |  |  | 42.52 |

(Concluded)
(1) Calculated net of unearned loan fees and deferred costs, and undisbursed loan funds. Loans that are 90 or more days delinquent are included in the loans receivable average balance with a yield of zero percent. Balances include LHFS.
(2) MBS and investment securities classified as AFS are stated at amortized cost, adjusted for unamortized purchase premiums or discounts.
(3) The average balance of investment securities includes an average balance of non-taxable securities of $\$ 42.8$ million and $\$ 55.8$ million for the nine months ended June 30, 2013 and 2012, respectively.
(4) The balance and rate of FHLB borrowings are stated net of deferred gains and deferred prepayment penalties.
(5) Net interest income represents the difference between interest income earned on interest-earning assets, such as mortgage loans, investment securities, and MBS, and interest paid on interest-bearing liabilities, such as deposits, FHLB borrowings, and other borrowings. Net interest income depends on the balance of interest-earning assets and interest-bearing liabilities, and the interest rates earned or paid on them.
(6) Net interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(7) Net interest margin represents net interest income as a percentage of average interest-earning assets.
(8) The operating expense ratio represents annualized non-interest expense as a percentage of average assets.
(9) The efficiency ratio represents non-interest expense as a percentage of the sum of net interest income (pre-provision for credit losses) and non-interest income.

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## Rate/Volume Analysis

The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing the nine months ended June 30, 2013 to the nine months ended June 30, 2012. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in the average balance multiplied by the previous year's average rate and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous year. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

For the Nine Months Ended June 30, 2013 vs. June 30, 2012
Increase (Decrease) Due to
Volume Rate Total
(Dollars in thousands)
Interest-earning assets:
Loans receivable
MBS
Investment securities
Capital stock of FHLB
Cash and cash equivalents
Total interest-earning assets

| $\$ 15,183$ | $\$(21,160)$ | $\$(5,977)$ |
| :---: | :--- | :--- |
| $(3,367)$ | $(8,271)$ | $(11,638)$ |
| $(3,950)$ | $(824)$ | $(4,774)$ |
| 71 | -- | 71 |
| $(88)$ | $(9)$ | $(97)$ |
| 7,849 | $(30,264)$ | $(22,415)$ |

Interest-bearing liabilities:

| Checking | 35 | $(184)$ | $(149)$ |
| :--- | :--- | :--- | :--- |
| Savings | 18 | $(153)$ | $(135)$ |
| Money market | 102 | $(962)$ | $(860)$ |
| Certificates of deposit | $(818)$ | $(5,526)$ | $(6,344)$ |
| FHLB borrowings | 685 | $(9,412)$ | $(8,727)$ |
| Repurchase agreements | $(1,539)$ | 13 | $(1,526)$ |
| Total interest-bearing liabilities | $(1,517)$ | $(16,224)$ | $(17,741)$ |

Net change in net interest income $\$ 9,366$ \$ $(14,040)$ \$ $(4,674)$

Comparison of Operating Results for the Three Months Ended June 30, 2013 and 2012
For the quarter ended June 30, 2013, the Company recognized net income of $\$ 18.0$ million, compared to net income of $\$ 18.7$ million for the quarter ended June 30, 2012. The $\$ 678$ thousand, or $3.6 \%$, decrease in net income was due primarily to a decrease in net interest income and an increase in non-interest expenses, partially offset by decreases in income tax expense and a negative provision for credit losses during the current quarter.

Interest and Dividend Income
The weighted average yield on total interest-earning assets decreased 24 basis points from the prior year quarter to $3.26 \%$ for the current quarter and the average balance of interest-earning assets decreased $\$ 171.5$ million between the two periods. The decrease in the weighted average balance between the two periods was primarily in the lower yielding securities portfolio, while the average balance of the higher yielding loan portfolio increased. Repayments, calls and maturities from the securities portfolio not reinvested in the portfolio were used largely to fund loan growth, pay dividends to stockholders, and repurchase stock.

The following table presents the components of interest and dividend income for the time periods presented, along with the change in dollars and percent.

For the Three Months Ended
June 30, Change Expressed in:
20132012 Dollars Percent
(Dollars in thousands)
INTEREST AND DIVIDEND INCOME:

| Loans receivable | $\$ 56,627$ | $\$ 57,547$ | $\$(920)$ | $(1.6) \%$ |
| :--- | :---: | :---: | :---: | :--- |
| MBS | 13,419 | 18,144 | $(4,725)$ | $(26.0)$ |
| Investment securities | 2,439 | 3,783 | $(1,344)$ | $(35.5)$ |
| Capital stock of FHLB | 1,151 | 1,111 | 40 | 3.6 |
| Cash and cash equivalents | 39 | 60 | $(21)$ | $(35.0)$ |
| Total interest and dividend income | $\$ 73,675$ | $\$ 80,645$ | $\$(6,970)$ | $(8.6) \%$ |

The decrease in interest income on loans receivable was due to a 48 basis point decrease in the weighted average yield of the portfolio, from $4.41 \%$ for the prior year quarter to $3.93 \%$ for the current quarter, partially offset by a $\$ 550.1$ million increase in the average balance of the portfolio between the two periods. The decrease in the weighted average yield was due to the continued downward repricing of the existing portfolio due to endorsements and refinances, as well as to the origination and purchase of loans at rates less than the weighted average rate of the existing portfolio. The increase in the average balance of the portfolio was primarily a result of loan purchases between periods.

The decrease in interest income on MBS was due to a 46 basis point decrease in the weighted average yield of the portfolio, from $2.84 \%$ during the prior year quarter to $2.38 \%$ for the current quarter, as well as to a $\$ 294.4$ million decrease in the average balance between the two periods. The decrease in the average yield was due primarily to purchases of MBS between periods with yields less than the average yield on the existing portfolio. The cash flows from maturities of MBS that were not reinvested in the portfolio were used largely to fund loan growth.

The decrease in interest income on investment securities was due primarily to a $\$ 399.4$ million decrease in the average balance of the portfolio, of which $\$ 145.9$ million related to securities held at the holding company level. The cash flows from calls and maturities of investment securities that were not reinvested in the portfolio were used to fund loan growth, pay dividends to stockholders, and repurchase stock.

Interest Expense
The weighted average rate paid on total interest-bearing liabilities decreased 30 basis points from the prior year quarter to $1.55 \%$ for the current quarter and the average balance of interest-bearing liabilities increased $\$ 70.1$ million between the two periods. The increase in the average balance of interest-bearing liabilities was primarily in lower rate deposit products while the average balance of certificates of deposit decreased between the two periods.

The following table presents the components of interest expense for the time periods presented, along with the change in dollars and percent.

For the Three
Months Ended
June 30, Change Expressed in:
20132012 Dollars Percent
(Dollars in thousands)
INTEREST EXPENSE:

| FHLB borrowings | $\$ 17,377$ | $\$ 19,859$ | $\$(2,482)$ | $(12.5) \%$ |
| :--- | :---: | :---: | :---: | :--- |
| Deposits | 9,009 | 11,068 | $(2,059)$ | $(18.6)$ |
| Repurchase agreements | 2,885 | 3,530 | $(645)$ | $(18.3)$ |
| Total interest expense | $\$ 29,271$ | $\$ 34,457$ | $\$(5,186)$ | $(15.1) \%$ |

The decrease in interest expense on FHLB borrowings was due to a 50 basis point decrease in the weighted average rate of the portfolio, from $3.16 \%$ for the prior year quarter to $2.66 \%$ for the current quarter. The decrease in the average rate paid was due primarily to the renewal of advances at lower rates.

The decrease in interest expense on deposits was due primarily to a decrease in the weighted average rate of the portfolio, most notably on the certificate of deposit portfolio, which decreased 22 basis points, from $1.53 \%$ for the prior year quarter to $1.31 \%$ for the current quarter, as the portfolio repriced to lower market rates. The weighted average rate paid on total deposits decreased 19 basis points, from $0.97 \%$ for the prior year quarter to $0.78 \%$ for the current quarter.

The decrease in interest expense on repurchase agreements was due to a $\$ 74.5$ million decrease in the average balance of the portfolio as maturities of agreements between periods were not renewed; rather, the agreements were replaced with FHLB advances.

## Net Interest Margin

The net interest margin decreased four basis points, from $2.00 \%$ for the prior year quarter to $1.96 \%$ for the current quarter, primarily as a result of continued downward pressure on loan and security yields. Decreases in the cost of funds and a shift in the mix of interest-earning assets from relatively lower yielding securities to higher yielding loans tempered the decrease in the net interest margin, but were not enough to fully offset the impact of decreasing asset yields.

## Provision for Credit Losses

The Bank recorded a negative provision for credit losses during the current quarter of $\$ 800$ thousand compared to no provision for credit losses recorded during the prior year quarter. The overall performance of our loan portfolio continued to improve between periods as evidenced by the decline in net charge-offs and loan delinquencies. Net charge-offs during the current quarter were $\$ 33$ thousand compared to $\$ 782$ thousand during the prior year quarter. Loans 30 to 89 days delinquent decreased $\$ 3.2$ million, or $13.4 \%$, from $\$ 23.8$ million at June 30, 2012 to $\$ 20.6$ million at June 30, 2013. Loans 90 or more days delinquent or in foreclosure decreased $\$ 3.1$ million, or $14.6 \%$, from $\$ 21.6$ million at June 30, 2012 to $\$ 18.5$ million at June 30, 2013.

Non-Interest Income
The following table presents the components of non-interest income for the time periods presented, along with the
change in dollars and percent. There were no significant changes from the prior year quarter.

For the Three
Months Ended

June 30,
20132012 Dollars Percent
(Dollars in thousands)
NON-INTEREST INCOME:

| Retail fees and charges | $\$ 3,856$ | $\$ 3,940$ | $\$(84)$ | $(2.1) \%$ |
| :--- | :---: | :---: | :---: | :--- |
| Insurance commissions | 787 | 870 | $(83)$ | $(9.5)$ |
| Loan fees | 427 | 499 | $(72)$ | $(14.4)$ |
| BOLI | 377 | 334 | 43 | 12.9 |
| Other non-interest income | 374 | 437 | $(63)$ | $(14.4)$ |
| Total non-interest income | $\$ 5,821$ | $\$ 6,080$ | $\$(259)$ | $(4.3) \%$ |

## Non-Interest Expense

The following table presents the components of non-interest expense for the time periods presented, along with the change in dollars and percent.

| NON-INTEREST EXPENSE: |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :--- | :--- |
| Salaries and employee benefits | $\$ 12,137$ | $\$ 11,517$ | $\$ 620$ | 5.4 | $\%$ |
| Occupancy | 2,427 | 2,175 | 252 | 11.6 |  |
| Information technology and communications | 2,293 | 1,918 | 375 | 19.6 |  |
| Regulatory and outside services | 1,391 | 1,148 | 243 | 21.2 |  |
| Deposit and loan transaction costs | 1,286 | 1,357 | $(71)$ | $(5.2)$ |  |
| Federal insurance premium | 1,107 | 1,133 | $(26)$ | $(2.3)$ |  |
| Advertising and promotional | 1,186 | 923 | 263 | 28.5 |  |
| Other non-interest expense | 1,775 | 2,734 | $(959)$ | $(35.1)$ |  |
| Total non-interest expense | $\$ 23,602$ | $\$ 22,905$ | $\$ 697$ | 3.0 | $\%$ |

The increase in salaries and employee benefits expense was due primarily to compensation expense on unallocated ESOP shares related to the $\$ 0.52$ True Blue ${ }^{\circledR}$ dividend paid in December 2012 and compensation expense associated with stock options and restricted stock grants in fiscal year 2012. The increase in information technology and communications expense was primarily related to maintenance and licensing expenses. The increase in advertising and promotional expense was due primarily to the timing of media campaigns. The increase in occupancy expense was due largely to an increase in depreciation expense associated with the remodel of our home office. The increase in regulatory and outside services was due largely to the timing of fees paid for external audit and an increase in fees associated with professional services. The decrease in other non-interest expenses was due primarily to a decrease in OREO operations expense and a recovery of valuation allowance expense on the mortgage-servicing rights asset compared to an impairment expense in the prior year quarter.

## Income Tax Expense

Income tax expense was $\$ 9.4$ million for the current quarter compared to $\$ 10.7$ million for the prior year quarter. The decrease in expense between periods was due primarily to a decrease in pretax income, as well as to a decrease in the effective tax rate. The effective tax rate for the current quarter was $34.4 \%$ compared to $36.4 \%$ for the prior year quarter. The current quarter rate is lower than the prior year quarter rate due primarily to higher deductible expenses associated with the ESOP in the current year, along with higher tax credits related to our low income housing partnerships.

## Average Balance Sheet

As previously mentioned, average yields are derived by dividing annualized income by the average balance of the related assets and average rates are derived by dividing annualized expense by the average balance of the related liabilities, for the periods shown. Average outstanding balances are derived from average daily balances. The yields and rates include amortization of fees, costs, premiums and discounts which are considered adjustments to yields/rates. Yields on tax-exempt securities were not calculated on a fully taxable equivalent basis.

Assets:
Interest-earning assets:
Loans receivable ${ }^{(1)}$
$\mathrm{MBS}^{(2)}$
Investment securities ${ }^{(2)(3)}$
Capital stock of FHLB
Cash and cash equivalents
Total interest-earning assets ${ }^{(1)(2)}$
Other noninterest-earning assets
Total assets
For the Three Months Ended June 30, 2013
Average Interest Outstanding Earned/ Yield/ Balance Paid Rate
(Dollars in thousands)

| $\$ 5,767,597$ | $\$ 56,627$ | $3.93 \%$ | $\$ 5,217,454$ | $\$ 57,547$ | $4.41 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $2,257,180$ | 13,419 | 2.38 | $2,551,531$ | 18,144 | 2.84 |
| 830,242 | 2,439 | 1.17 | $1,229,605$ | 3,783 | 1.23 |
| 133,011 | 1,151 | 3.47 | 130,597 | 1,111 | 3.42 |
| 65,588 | 39 | 0.24 | 95,974 | 60 | 0.25 |
| $9,053,618$ | 73,675 | 3.26 | $9,225,161$ | 80,645 | 3.50 |
| 228,475 |  |  | 235,564 |  |  |
| $\$ 9,282,093$ |  |  | $\$ 9,460,725$ |  |  |

Liabilities and stockholders' equity: Interest-bearing liabilities:

| Checking | $\$ 652,936$ | $\$ 63$ | $0.04 \%$ | $\$ 591,302$ | $\$ 115$ | $0.08 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings | 282,214 | 63 | 0.09 | 262,841 | 95 | 0.15 |
| Money market | $1,143,043$ | 549 | 0.19 | $1,103,249$ | 824 | 0.30 |
| Certificates | $2,559,171$ | 8,334 | 1.31 | $2,628,067$ | 10,034 | 1.53 |
| Total deposits | $4,637,364$ | 9,009 | 0.78 | $4,585,459$ | 11,068 | 0.97 |
| FHLB borrowings ${ }^{(4)}$ | $2,618,978$ | 17,377 | 2.66 | $2,526,349$ | 19,859 | 3.16 |
| Repurchase agreements | 290,549 | 2,885 | 3.93 | 365,000 | 3,530 | 3.83 |
| Total borrowings | $2,909,527$ | 20,262 | 2.79 | $2,891,349$ | 23,389 | 3.25 |
| Total interest-bearing liabilities | $7,546,891$ | 29,271 | 1.55 | $7,476,808$ | 34,457 | 1.85 |
| Other noninterest-bearing liabilities | 97,413 |  |  | 99,825 |  |  |
| Stockholders' equity | $1,637,789$ |  |  | $1,884,092$ |  |  |
| Total liabilities and stockholders' equity $\$ 9,282,093$ |  |  | $\$ 9,460,725$ |  |  |  |

(Continued)

| For the Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2013 |  |  | June 30, 2012 |  |  |
| Average | Interest |  | Average | Interest |  |
| Outstanding | Earned/ | Yield/ | Outstanding | Earned/ | Yield/ |
| Balance | Paid | Rate | Balance | Paid | Rate |


(Concluded)
(1) Calculated net of unearned loan fees and deferred costs, and undisbursed loan funds. Loans that are 90 or more days delinquent are included in the loans receivable average balance with a yield of zero percent. Balances include LHFS.
(2) MBS and investment securities classified as AFS are stated at amortized cost, adjusted for unamortized purchase premiums or discounts.
(3) The average balance of investment securities includes an average balance of non-taxable securities of $\$ 40.5$ million and $\$ 52.5$ million for the three month periods ended June 30, 2013 and 2012, respectively.
(4) The balance and rate of FHLB borrowings are stated net of deferred gains and deferred prepayment penalties.
(5) Net interest income represents the difference between interest income earned on interest-earning assets, such as mortgage loans, investment securities, and MBS, and interest paid on interest-bearing liabilities, such as deposits, FHLB borrowings, and other borrowings. Net interest income depends on the balance of interest-earning assets and interest-bearing liabilities, and the interest rates earned or paid on them.
(6) Net interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(7) Net interest margin represents net interest income as a percentage of average interest-earning assets.
(8) The operating expense ratio represents annualized non-interest expense as a percentage of average assets.

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(9) The efficiency ratio represents non-interest expense as a percentage of the sum of net interest income (pre-provision for credit losses) and non-interest income.

## Rate/Volume Analysis

The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing the three months ended June 30, 2013 to the three months ended June 30, 2012. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in the average balance multiplied by the previous year's average rate and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous year. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

| Interest-earning assets: | For the Three Months Ended June 30, $2013 \text { vs. } 2012$ <br> Increase (Decrease) Due to |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Loans receivable | \$ 5,644 | \$ (6,564) | \$ (920) |
| MBS | $(1,951)$ | $(2,774)$ | $(4,725)$ |
| Investment securities | $(1,179)$ | (165) | $(1,344)$ |
| Capital stock of FHLB | 20 | 20 | 40 |
| Cash equivalents | (18) | (3) | (21) |
| Total interest-earning assets | 2,516 | $(9,486)$ | $(6,970)$ |
| Interest-bearing liabilities: |  |  |  |
| Checking | 11 | (63) | (52) |
| Savings | 6 | (38) | (32) |
| Money market | 29 | (303) | (274) |
| Certificates of deposit | (257) | $(1,444)$ | $(1,701)$ |
| FHLB borrowings | 131 | $(2,613)$ | $(2,482)$ |
| Repurchase agreements | (737) | 92 | (645) |
| Total interest-bearing liabilities | (817) | $(4,369)$ | $(5,186)$ |
| Net change in net interest income | \$ 3,333 | \$ $(5,117)$ | \$ $(1,784)$ |

Comparison of Operating Results for the Quarters Ended June 30, 2013 and March 31, 2013
Net income increased $\$ 280$ thousand, or $1.6 \%$, from $\$ 17.7$ million for the quarter ended March 31, 2013 to $\$ 18.0$ million for the quarter ended June 30, 2013.

Interest and Dividend Income
The weighted average yield on total interest-earning assets decreased seven basis points from the prior quarter to $3.26 \%$ for the current quarter and the average balance of interest-earning assets increased $\$ 46.5$ million between the two periods. The increase in the weighted average balance between the two periods was primarily in the loan portfolio.

The following table presents the components of interest and dividend income for the time periods presented, along with the change in dollars and percent.

For the Three
Months Ended
June 30, March Change Expressed
31, in:
20132013 Dollars Percent
(Dollars in thousands)
INTEREST AND DIVIDEND INCOME:

| Loans receivable | $\$ 56,627$ | $\$ 56,936$ | $\$(309)$ | $(0.5) \%$ |
| :--- | :---: | :---: | :--- | :--- |
| MBS | 13,419 | 14,446 | $(1,027)$ | $(7.1)$ |
| Investment securities | 2,439 | 2,457 | $(18)$ | $(0.7)$ |
| Capital stock of FHLB | 1,151 | 1,105 | 46 | 4.2 |
| Cash and cash equivalents | 39 | 36 | 3 | 8.3 |
| Total interest and dividend income | $\$ 73,675$ | $\$ 74,980$ | $\$(1,305)$ | $(1.7) \%$ |

The decrease in interest income on loans receivable was due to an eight basis point decrease in the weighted average yield of the portfolio to $3.93 \%$ for the current quarter, partially offset by an $\$ 83.7$ million increase in the average balance of the portfolio. The decrease in the weighted average yield was due to the continued downward repricing of the existing portfolio resulting primarily from endorsements and refinances, as well as to the origination and purchase of loans at rates less than the weighted average rate of the existing portfolio.

The decrease in interest income on MBS was due primarily to a 12 basis point decrease in the average yield of the portfolio, from $2.50 \%$ for the prior quarter to $2.38 \%$ for the current quarter, as well as to a $\$ 54.8$ million decrease in the average balance of the portfolio. The decrease in the average yield of the portfolio was due primarily to purchases of MBS during the prior quarter with yields less than the average yield on the existing portfolio, as well as to adjustable-rate MBS repricing to lower market rates. The decrease in the average balance was due to principal
repayments being invested into the higher yielding loan portfolio.

## Interest Expense

The weighted average rate paid on total interest-bearing liabilities decreased 11 basis points from the prior quarter to $1.55 \%$ for the current quarter and the average balance of interest-bearing liabilities increased $\$ 60.1$ million between the two periods. The increase in the average balance of interest-bearing liabilities between the two periods was primarily in the deposit portfolio.

The following table presents the components of interest expense for the time periods presented, along with the change in dollars and percent.

For the Three
Months Ended
June 30, March
31, in:
20132013 Dollars Percent
(Dollars in thousands)
INTEREST EXPENSE:

| FHLB borrowings | $\$ 17,377$ | $\$ 17,909$ | $\$(532)$ | $(3.0) \%$ |
| :--- | :---: | :---: | :---: | :--- |
| Deposits | 9,009 | 9,344 | $(335)$ | $(3.6)$ |
| Repurchase agreements | 2,885 | 3,407 | $(522)$ | $(15.3)$ |
| Total interest expense | $\$ 29,271$ | $\$ 30,660$ | $\$(1,389)$ | $(4.5) \%$ |

The decrease in interest expense on FHLB borrowings was due to a 21 basis point decrease in the weighted average rate paid on the portfolio, from $2.87 \%$ for the prior quarter to $2.66 \%$ for the current quarter. The decrease in the weighted average rate paid on FHLB borrowings was due primarily to the maturity of $\$ 225.0$ million of advances during the quarter which were replaced with lower rate borrowings. Of the $\$ 225.0$ million of advance maturities during the current quarter, $\$ 125.0$ million was funded with new FHLB advances and $\$ 100.0$ million was funded with the FHLB line of credit as management evaluated borrowing options and related strategies. Subsequent to June 30, 2013, the $\$ 100.0$ million FHLB line of credit was replaced with a $\$ 100.0$ million repurchase agreement with a term of 84 months at a rate of $2.53 \%$.

The decrease in interest expense on deposits was due primarily to a decrease in the weighted average rate of the portfolio, largely the certificate of deposit portfolio, which decreased six basis points, from $1.37 \%$ for the prior quarter to $1.31 \%$ for the current quarter, as the portfolio repriced to lower market rates. The weighted average rate paid on total deposits decreased four basis points, from $0.82 \%$ for the prior quarter to $0.78 \%$ for the current quarter.

The decrease in interest expense on repurchase agreements was due to a $\$ 64.7$ million decrease in the average balance of the portfolio between the two periods. The decrease in the average balance of the repurchase agreements portfolio was due to the maturity of $\$ 50.0$ million of agreements late in the prior quarter, as well as to the maturity of $\$ 25.0$ million of agreements during the current quarter. The matured agreements were replaced with FHLB borrowings.

## Net Interest Margin

The net interest margin decreased one basis point, from $1.97 \%$ for the prior quarter, to $1.96 \%$ for the current quarter. Loan and security yields decreased as continued downward pressure persisted, while decreases in the rates on the certificate of deposit portfolio and FHLB borrowings eased funding costs.

## Provision for Credit Losses

The Bank recorded a negative provision for credit losses during the current quarter of $\$ 800$ thousand compared to no provision for credit losses recorded during the prior quarter. The overall performance of our loan portfolio continued to improve during the current quarter, as evidenced by the decline in net charge-offs and delinquencies. Net charge-offs during the current quarter were $\$ 33$ thousand compared to $\$ 405$ thousand in the prior quarter. Loans 30 to 89 days delinquent decreased $\$ 4.2$ million, or $17.0 \%$, from $\$ 24.8$ million at March 31, 2013 to $\$ 20.6$ million at June 30, 2013. Non-performing loans remained relatively unchanged quarter-over-quarter.

Non-Interest Income
The following table presents the components of non-interest income for the time periods presented, along with the change in dollars and percent.

For the Three
Months Ended
June 30, March Change Expressed
31, in:
20132013 Dollars Percent
(Dollars in thousands)
NON-INTEREST INCOME:

| Retail fees and charges | $\$ 3,856$ | $\$ 3,521$ | $\$ 335$ | 9.5 | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Insurance commissions | 787 | 979 | $(192)$ | $(19.6)$ |  |


| Loan fees | 427 | 418 | 9 | 2.2 |
| :--- | :---: | :---: | :---: | :--- |
| BOLI | 377 | 361 | 16 | 4.4 |
| Other non-interest income | 374 | 665 | $(291)$ | $(43.8)$ |
| Total non-interest income | $\$ 5,821$ | $\$ 5,944$ | $\$(123)$ | $(2.1) \%$ |

The increase in retail fees and charges was due primarily to an increase in debit card income, due in part to seasonality. The decrease in insurance commissions was due largely to a decrease in the amount of annual commissions received from certain insurance providers, as compared to the prior quarter.

## Non-Interest Expense

The following table presents the components of non-interest expense for the time periods presented, along with the change in dollars and percent.

## NON-INTEREST EXPENSE:

| Salaries and employee benefits | $\$ 12,137$ | $\$ 12,155$ | $\$(18)$ | $(0.1) \%$ |
| :--- | :---: | :---: | :--- | :--- |
| Occupancy | 2,427 | 2,391 | 36 | 1.5 |
| Information technology and communications | 2,293 | 2,232 | 61 | 2.7 |
| Regulatory and outside services | 1,391 | 1,290 | 101 | 7.8 |
| Deposit and loan transaction costs | 1,286 | 1,384 | $(98)$ | $(7.1)$ |
| Federal insurance premium | 1,107 | 1,116 | $(9)$ | $(0.8)$ |
| Advertising and promotional | 1,186 | 1,004 | 182 | 18.1 |
| Other non-interest expense | 1,775 | 1,645 | 130 | 7.9 |
| Total non-interest expense | $\$ 23,602$ | $\$ 23,217$ | $\$ 385$ | 1.7 |

The increase in advertising and promotional expense was due primarily to the timing of media campaigns. The increase in other non-interest expense was due primarily to a $\$ 272$ thousand increase in OREO operations expense, from $\$ 32$ thousand for the prior quarter, partially offset by a higher recovery of valuation allowance expense on the mortgage-servicing rights asset, primarily as a result of a decrease in prepayment speeds.

## Income Tax Expense

Income tax expense was $\$ 9.4$ million for the current quarter compared to $\$ 9.3$ million for the prior quarter. The effective income tax rate for the current quarter was $34.4 \%$ compared to $34.5 \%$ for the prior quarter.

## Average Balance Sheet

As mentioned above, average yields are derived by dividing annualized income by the average balance of the related assets and average rates are derived by dividing annualized expense by the average balance of the related liabilities, for the periods shown. Average outstanding balances are derived from average daily balances. The yields and rates include amortization of fees, costs, premiums and discounts which are considered adjustments to yields/rates. Yields on tax-exempt securities were not calculated on a fully taxable equivalent basis.

Assets:
Interest-earning assets:
Loans receivable ${ }^{(1)}$
MBS ${ }^{(2)}$
Investment securities ${ }^{(2)(3)}$
Capital stock of FHLB
Cash and cash equivalents
Total interest-earning assets ${ }^{(1)(2)}$
Other noninterest-earning assets
Total assets
For the Three Months Ended June 30, 2013

| Average | Interest |  |
| :--- | :--- | :--- |
| Outstanding | Earned/ | Yield/ |
| Balance | Paid | Rate |

(Dollars in thousands)

| $\$ 5,767,597$ | $\$ 56,627$ | 3.93 | $\%$ | \$ 5,683,867 | $\$ 56,936$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $4.01 \%$ |  |  |  |  |  |
| $2,257,180$ | 13,419 | 2.38 | $2,311,938$ | 14,446 | 2.50 |
| 830,242 | 2,439 | 1.17 | 818,147 | 2,457 | 1.20 |
| 133,011 | 1,151 | 3.47 | 130,716 | 1,105 | 3.43 |
| 65,588 | 39 | 0.24 | 62,420 | 36 | 0.23 |
| $9,053,618$ | 73,675 | 3.26 | $9,007,088$ | 74,980 | 3.33 |
| 228,475 |  |  | 238,232 |  |  |
| $\$ 9,282,093$ |  |  | $\$ 9,245,320$ |  |  |

Liabilities and stockholders' equity:
Interest-bearing liabilities:

| Checking | $\$ 652,936$ | $\$ 63$ | $0.04 \%$ | $\$ 637,161$ | $\$ 61$ | $0.04 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings | 282,214 | 63 | 0.09 | 272,418 | 62 | 0.09 |
| Money market | $1,143,043$ | 549 | 0.19 | $1,146,185$ | 609 | 0.22 |
| Certificates | $2,559,171$ | 8,334 | 1.31 | $2,541,835$ | 8,612 | 1.37 |
| Total deposits | $4,637,364$ | 9,009 | 0.78 | $4,597,599$ | 9,344 | 0.82 |
| FHLB borrowings ${ }^{(4)}$ | $2,618,978$ | 17,377 | 2.66 | $2,533,961$ | 17,909 | 2.87 |
| Repurchase agreements | 290,549 | 2,885 | 3.93 | 355,278 | 3,407 | 3.84 |
| Total borrowings | $2,909,527$ | 20,262 | 2.79 | $2,889,239$ | 21,316 | 2.99 |
| Total interest-bearing liabilities | $7,546,891$ | 29,271 | 1.55 | $7,486,838$ | 30,660 | 1.66 |
| Other noninterest-bearing liabilities | 97,413 |  |  | 99,798 |  |  |
| Stockholders' equity | $1,637,789$ |  |  | $1,658,684$ |  |  |
| Total liabilities and stockholders' equity $\$ 9,282,093$ |  |  | $\$ 9,245,320$ |  |  |  |

(Continued)

(Concluded)
(1) Calculated net of unearned loan fees and deferred costs, and undisbursed loan funds. Loans that are 90 or more days delinquent are included in the loans receivable average balance with a yield of zero percent. Balances include LHFS.
(2) MBS and investment securities classified as AFS are stated at amortized cost, adjusted for unamortized purchase premiums or discounts.
(3) The average balance of investment securities includes an average balance of non-taxable securities of $\$ 40.5$ million and $\$ 42.9$ million for the three month periods ended June 30, 2013 and March 31, 2013, respectively.
(4) The balance and rate of FHLB borrowings are stated net of deferred gains and deferred prepayment penalties.
(5) Net interest income represents the difference between interest income earned on interest-earning assets, such as mortgage loans, investment securities, and MBS, and interest paid on interest-bearing liabilities, such as deposits, FHLB borrowings, and other borrowings. Net interest income depends on the balance of interest-earning assets and interest-bearing liabilities, and the interest rates earned or paid on them.
(6) Net interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(7) Net interest margin represents net interest income as a percentage of average interest-earning assets.
(8) The operating expense ratio represents annualized non-interest expense as a percentage of average assets.
(9) The efficiency ratio represents non-interest expense as a percentage of the sum of net interest income (pre-provision for credit losses) and non-interest income.

## Rate/Volume Analysis

The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing the three months ended June 30, 2013 to the three months ended March 31, 2013. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in the average balance multiplied by the previous quarter's average rate and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous quarter. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

For the Three Months Ended June 30, 2013 vs. March 31, 2013
Increase (Decrease) Due to
Volume Rate Total
(Dollars in thousands)
Interest-earning assets:
Loans receivable
MBS
Investment securities
Capital stock of FHLB
Cash and cash equivalents
Total interest-earning assets

| $\$ 818$ | \$ $(1,127)$ | \$ $(309)$ |
| :--- | :--- | :--- |
| $(336)$ | $(691)$ | $(1,027)$ |
| 36 | $(54)$ | $(18)$ |
| 27 | 19 | 46 |
| 2 | 1 | 3 |
| 547 | $(1,852)$ | $(1,305)$ |

Interest-bearing liabilities:

| Checking | 2 | -- | 2 |
| :--- | :--- | :--- | :--- |
| Savings | 2 | $(1)$ | 1 |
| Money market | $(2)$ | $(58)$ | $(60)$ |
| Certificates of deposit | 70 | $(348)$ | $(278)$ |
| FHLB borrowings | 142 | $(674)$ | $(532)$ |
| Repurchase agreements | $(606)$ | 84 | $(522)$ |
| Total interest-bearing liabilities | $(392)$ | $(997)$ | $(1,389)$ |
|  |  |  |  |
| Net change in net interest income | $\$ 939$ | $\$(855)$ | $\$ 84$ |

## Liquidity and Capital Resources

Liquidity refers to our ability to generate sufficient cash to fund ongoing operations, to pay maturing certificates of deposit and other deposit withdrawals, to repay maturing borrowings, and to fund loan commitments. Liquidity management is both a daily and long-term function of our business management. The Company's most available liquid assets are represented by cash and cash equivalents, AFS MBS and investment securities, and short-term investment securities. The Bank's primary sources of funds are deposits, FHLB borrowings, repurchase agreements, repayments and maturities of outstanding loans and MBS and other short-term investments, and funds provided by operations. The Bank's borrowings primarily have been used to invest in U.S. GSE debentures and MBS in an effort to manage the Bank's interest rate risk with the intent to improve the earnings of the Bank while maintaining capital ratios in excess of regulatory standards for well-capitalized financial institutions. In addition, the Bank's focus on managing risk has provided additional liquidity capacity by remaining below FHLB borrowing limits and by maintaining the balance of MBS and investment securities available as collateral for borrowings.

We generally intend to maintain cash reserves sufficient to meet short-term liquidity needs, which are routinely forecasted for 10,30 , and 365 days. Additionally, on a monthly basis, we perform a liquidity stress test in accordance with the Interagency Policy Statement on Funding and Liquidity Risk Management. The liquidity stress test incorporates both short-term and long-term liquidity scenarios in order to identify periods of, and to quantify, liquidity risk. In the event short-term liquidity needs exceed available cash, the Bank has access to lines of credit at the FHLB and the Federal Reserve Bank. The FHLB line of credit, when combined with FHLB advances, may generally not exceed $40 \%$ of total assets. The outstanding amount of FHLB advances was $\$ 2.53$ billion at June 30, 2013, of which $\$ 450.0$ million is scheduled to mature in the next 12 months. The outstanding amount on the FHLB line of credit was $\$ 100.0$ million at June 30, 2013. Subsequent to June 30, 2013, the $\$ 100.0$ million FHLB line of credit was replaced with a $\$ 100.0$ million repurchase agreement. At June 30, 2013, the Bank's ratio of the par value of FHLB borrowings to total assets, as reported to the OCC, was $28 \%$. The borrowings are secured by a blanket pledge of our loan portfolio, as collateral, supported by quarterly reporting to the FHLB. Our excess capacity at the FHLB as of June 30, 2013 was $\$ 1.28$ billion. It is possible that increases in our borrowings or decreases in our loan portfolio or changes in FHLB lending guidelines could require the Bank to pledge securities as collateral on FHLB borrowings. The amount of the Federal Reserve Bank line of credit is based upon the fair values of the securities pledged as collateral and certain other characteristics of those securities, and is used only when other sources of short-term liquidity are unavailable. At June 30, 2013, the Bank had $\$ 1.67$ billion of securities that were eligible but unused as collateral for borrowing or other liquidity needs. This collateral amount is comprised of AFS and HTM securities with individual fair values greater than $\$ 10.0$ million, which is then reduced by a collateralization ratio of $10 \%$ to account for potential market value fluctuations. Borrowings on the lines of credit are outstanding until replaced by cash flows from long-term sources of liquidity.

If management observes a trend in the amount and frequency of lines of credit utilization, the Bank will likely utilize long-term wholesale borrowing sources such as FHLB advances and/or repurchase agreements to provide permanent fixed-rate funding. The maturity of these borrowings is generally structured in such a way as to stagger maturities in order to reduce the risk of a highly negative cash flow position at maturity. Additionally, the Bank could utilize the repayment and maturity of outstanding loans, MBS and other investments for liquidity needs rather than reinvesting such funds into the related portfolios.

While scheduled payments from the amortization of loans and MBS and payments on short-term investments are relatively predictable sources of funds, deposit flows, prepayments on loans and MBS, and calls of investment securities are greatly influenced by general interest rates, economic conditions and competition, and are less predictable sources of funds. To the extent possible, the Bank manages the cash flows of its loan and deposit portfolios by the rates it offers customers.

At June 30, 2013, cash and cash equivalents totaled $\$ 131.3$ million, a decrease of $\$ 10.4$ million from September 30, 2012.

During the nine month period ended June 30, 2013, loan originations and purchases, net of principal repayments and related loan activity, resulted in a cash outflow of $\$ 189.1$ million, compared to a cash outflow of $\$ 71.2$ million during the same period in the prior fiscal year. See additional discussion regarding loan activity in "Financial Condition Loans Receivable."

During the nine month period ended June 30, 2013, proceeds from called or matured investment securities were $\$ 549.2$ million and principal payments on MBS were $\$ 553.8$ million. Of the $\$ 549.2$ million of called and matured investment securities, $\$ 60.0$ million were securities held at the holding company level. During the nine month period ended June 30, 2013, the Company purchased $\$ 408.7$ million of investment securities and $\$ 420.3$ million of MBS. Cash flows from the securities portfolio which were not reinvested were used, in part, to fund loan growth, pay dividends to stockholders, and repurchase stock.

The following table presents the contractual maturity of our loan, MBS, and investment securities portfolios at June 30, 2013. Loans and securities which have adjustable interest rates are shown as maturing in the period during which the contract is due. The table does not reflect the effects of possible prepayments or enforcement of due on sale clauses.

| Loans ${ }^{(1)}$ | Weighted MBS |  |  | Investment Securities |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Weighted |  | Weight |  | Weighted |
|  | Average |  | Average |  | Averag |  | Average |
| Amount (Dollars | $\begin{gathered} \text { Rate } \\ \text { ousands) } \end{gathered}$ | Amount | Rate | Amount | Rate | Amount |  |
| a \$ 52,711 | 4.18 \% | \$ -- | \% | \$ 7,561 | $3.06 \%$ | \$ 60,272 | 4.04 \% |


| After one year: Over one to two | 32,224 | 3.70 | -- | -- | 5,314 | 3.09 | 37,538 | 3.61 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Over two to three | 11,722 | 5.15 | 431 | 6.00 | 121,689 | 0.99 | 133,842 | 1.37 |
| Over three to five | 71,781 | 4.98 | 9,017 | 4.71 | 588,731 | 1.17 | 669,529 | 1.63 |
| Over five to ten | 305,409 | 4.39 | 589,552 | 3.21 | 77,488 | 1.24 | 972,449 | 3.43 |
| Over 10 to 15 | 1,503,336 | 3.57 | 891,903 | 2.62 | 1,687 | 5.30 | 2,396,926 | 3.22 |
| After 15 years | 3,862,678 | 3.91 | 688,636 | 2.68 | 4,929 | 3.21 | 4,556,243 | 3.72 |
| Total due after one year | 5,787,150 | 3.86 | 2,179,539 | 2.81 | 799,838 | 1.18 | 8,766,527 | 3.36 |
|  | 5,839,861 | 3.86 | 2,179,539 | 2.81 | 807,399 | 1.20 | 8,826,799 | 3.36 |

(1) Demand loans, loans having no stated maturity, and overdraft loans are included in the amounts due within one year. Construction loans are presented based on the term to complete construction. The maturity date for home equity loans assumes the customer always makes the required minimum payment.

The Bank has access to and utilizes other sources for liquidity purposes, such as secondary market repurchase agreements, brokered deposits, and public unit deposits. At June 30, 2013, the Bank had repurchase agreements of $\$ 290.0$ million, or approximately $3 \%$ of total assets, $\$ 70.0$ million of which were scheduled to mature in the next 12 months. The Bank may enter into additional repurchase agreements as management deems appropriate, not to exceed $15 \%$ of total assets. The Bank has pledged securities with an estimated fair value of $\$ 336.4$ million as collateral for repurchase agreements at June 30, 2013. The securities pledged for the repurchase agreements will be delivered back to the Bank when the repurchase agreements mature. The Bank's internal policy limits total borrowings to $55 \%$ of total assets. At June 30, 2013, the Bank had total borrowings, at par, of $\$ 2.92$ billion, or approximately $32 \%$ of total assets.

As of June 30, 2013, the Bank's policy allows for combined brokered and public unit deposits up to $15 \%$ of total deposits. At June 30, 2013, the Bank had brokered and public unit deposits totaling $\$ 300.4$ million, or approximately $6 \%$ of total deposits. Management continuously monitors the wholesale deposit market for opportunities to obtain brokered and public unit deposits at attractive rates. The Bank has pledged securities with an estimated fair value of $\$ 280.9$ million as collateral for public unit deposits. The securities pledged as collateral for public unit deposits are
held under joint custody receipt by the FHLB and generally will be released upon deposit maturity.

At June 30, 2013, $\$ 1.15$ billion of the Bank's $\$ 2.54$ billion of certificates of deposit were scheduled to mature within one year. Included in the $\$ 1.15$ billion were $\$ 179.2$ million of public unit and brokered deposits. Based on our deposit retention experience and our current pricing strategy, we anticipate the majority of the maturing retail certificates of deposit will renew or transfer to other deposit products at the prevailing rate, although no assurance can be given in this regard.

## Limitations on Dividends and Other Capital Distributions

Although savings and loan holding companies are not currently subject to regulatory capital requirements or specific restrictions on the payment of dividends or other capital distributions, the OCC does prescribe such restrictions on subsidiary savings associations. The OCC regulations impose restrictions on savings institutions with respect to their ability to make distributions of capital, which include dividends, stock redemptions or repurchases, cash-out mergers and other transactions charged to the capital account.

Generally, savings institutions, such as the Bank, may make capital distributions during any calendar year equal to earnings of the previous two calendar years and current year-to-date earnings. It is generally required that the Bank remain well capitalized before and after the proposed distribution. However, an institution deemed to be in need of more than normal supervision by the OCC may have its capital distribution authority restricted. A savings institution, such as the Bank, that is a subsidiary of a savings and loan holding company and that proposes to make a capital distribution must submit written notice to the OCC and FRB 30 days prior to such distribution. The OCC and FRB may object to the distribution during that 30 -day period based on safety and soundness or other concerns. Savings institutions that desire to make a larger capital distribution, or are under special restrictions, or are not, or would not be, well capitalized following a proposed capital distribution, however, must obtain regulatory approval prior to making such distribution.

The long-term ability of the Company to pay dividends to its stockholders is based primarily upon the ability of the Bank to make capital distributions to the Company. So long as the Bank continues to remain "well capitalized" after each capital distribution and operates in a safe and sound manner, it is management's belief that the OCC and FRB will continue to allow the Bank to distribute its net income to the Company, although no assurance can be given in this regard.

In connection with the corporate reorganization, a "liquidation account" was established for the benefit of certain depositors of the Bank in an amount equal to Capitol Federal Savings Bank MHC's ownership interest in the retained earnings of Capitol Federal Financial as of June 30, 2010. Under applicable federal banking regulations, neither the Company nor the Bank is permitted to pay dividends on its capital stock to its stockholders if stockholders' equity would be reduced below the amount of the liquidation account at that time.

The Company paid cash dividends of $\$ 136.1$ million during the nine month period ended June 30, 2013. The $\$ 136.1$ million of dividends paid during the current nine month period consisted of a $\$ 0.52$ per share, or $\$ 76.5$ million, True Blue ${ }^{\circledR}$ dividend, an $\$ 0.18$ per share, or $\$ 26.6$ million, special year-end dividend related to fiscal year 2012 earnings, per the Company's dividend policy, and three regular quarterly dividends of $\$ 0.075$ per share each, totaling $\$ 0.225$ per share, or $\$ 33.0$ million. On July 17,2013 , the Company declared a regular quarterly cash dividend of $\$ 0.075$ per share, or approximately $\$ 10.7$ million, payable on August 16, 2013 to stockholders of record as of the close of business on August 2, 2013. Dividend payments depend upon a number of factors including the Company's financial condition and results of operations, the Bank's regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company. At June 30, 2013, Capitol Federal Financial, Inc., at the holding company level, had $\$ 195.6$ million on deposit at the Bank.

In December 2011, the Company announced that its Board of Directors approved the repurchase of up to $\$ 193.0$ million of the Company's common stock. The Company began repurchasing common stock during the second quarter of fiscal year 2012 and completed the plan during the second quarter of fiscal year 2013, having repurchased $16,360,654$ shares at an average price of $\$ 11.80$ per share. In November 2012, the Company announced its Board of Directors approved a new $\$ 175.0$ million stock repurchase program to commence upon the completion of the aforementioned $\$ 193.0$ million repurchase plan. As of June 30, 2013, 3,826,644 shares had been repurchased under the new plan at an average price of $\$ 11.85$ per share, at a total cost of $\$ 45.4$ million.

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Off Balance Sheet Arrangements, Commitments and Contractual Obligations
The Company, in the normal course of business, makes commitments to buy or sell assets or to incur or fund liabilities. Commitments may include, but are not limited to:

- the origination, purchase, or sale of loans;
- the purchase or sale of investment securities and MBS;
- extensions of credit on home equity loans, construction loans, and commercial loans;
- terms and conditions of operating leases; and
- funding withdrawals of deposit accounts at maturity.

The following table summarizes our contractual obligations and other material commitments as of June 30, 2013.


Unadvanced portion of

| construction loans | $\$ 34,675$ |  | $\$ 34,675$ |  | $\$--$ |  | $\$--$ |  | $\$--$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted average rate | 3.55 | $\%$ | 3.55 | $\%$ | -- | $\%$ | -- | $\%$ | - | $\%$ |

A percentage of commitments to originate mortgage loans are expected to expire unfunded, so the amounts reflected in the table above are not necessarily indicative of future liquidity requirements. Additionally, the Bank is not obligated to honor commitments to fund unused home equity lines of credit if a customer is delinquent or otherwise in violation of the loan agreement.

We anticipate we will continue to have sufficient funds, through repayments and maturities of loans and securities, deposits and borrowings, to meet our current commitments. We had no material off-balance sheet arrangements as of June 30, 2013.

Contingencies

In the normal course of business, the Company and its subsidiary are named defendants in various lawsuits and counter claims. In the opinion of management, after consultation with legal counsel, none of the currently pending suits are expected to have a materially adverse effect on the Company's consolidated financial statements for the quarter ended June 30, 2013 or future periods.

## Capital

Consistent with our goal to operate a sound and profitable financial organization, we actively seek to maintain a "well-capitalized" status for the Bank in accordance with regulatory standards. As of June 30, 2013, the Bank exceeded all regulatory capital requirements. The Company currently does not have any regulatory capital requirements. The following table presents the Bank's regulatory capital ratios at June 30, 2013 based upon regulatory guidelines.

|  |  | Regulatory <br> Requirement For <br> "Well-Capitalized" |
| :--- | :--- | :--- |
|  | Bank | Ratios | Status

A reconciliation of the Bank's equity under GAAP to regulatory capital amounts as of June 30, 2013 is as follows (dollars in thousands):

Total Bank equity as reported under GAAP \$ 1,370,125

Unrealized gains on AFS securities
Other
Total Tier 1 capital
ACL
Total risk-based capital

1,362,809
9,239
\$ 1,372,048

In July 2013, the FRB, OCC, and Federal Deposit Insurance Corporation approved the Basel III risk-weighted framework that will, on January 1, 2015, replace the existing risk-based capital rules and Basel framework that currently apply to the Bank. Basel III is intended to improve both the quality and quantity of banking organizations' capital, as well as to strengthen various aspects of the international capital standards for calculating regulatory capital. Although we continue to evaluate the impact the more restrictive Basel III capital rules will have on the Bank, we currently anticipate the Bank will remain well-capitalized in accordance with the regulatory standards.

## Item 3. Quantitative and Qualitative Disclosure about Market Risk

For a complete discussion of the Bank's asset and liability management policies, as well as the potential impact of interest rate changes upon the market value of the Bank's portfolios, see "Management's Discussion and Analysis of Financial Condition and Results of Operations - Asset and Liability Management and Market Risk" in the Company's Annual Report to Stockholders for the year ended September 30, 2012, attached as Exhibit 13 to the Company's Annual Report on Form 10-K for the year ended September 30, 2012. The analyses presented in the tables below reflect the level of market risk at the Bank and does not include the assets of the Company, at the holding company level, other than cash that was deposited at the Bank as of the dates reported, which is reflected in the Bank's tables below. The rates of interest the Bank earns on its assets and pays on its liabilities are generally established contractually for a period of time. Fluctuations in interest rates have a significant impact not only upon our net income, but also upon the cash flows and market values of our assets and liabilities. Our results of operations, like those of other financial institutions, are impacted by changes in interest rates and the interest rate sensitivity of our interest-earning assets and interest-bearing liabilities. Risk associated with changes in interest rates on the earnings of the Bank and the market value of its financial assets and liabilities is known as interest rate risk. Interest rate risk is our most significant market risk and our ability to adapt to changes in interest rates is known as interest rate risk management.

The general objective of our interest rate risk management program is to determine and manage an appropriate level of interest rate risk while maximizing net interest income in a manner consistent with our policy to reduce, to the extent practicable, the exposure of net interest income to changes in market interest rates. The Asset and Liability Committee regularly reviews the interest rate risk exposure of the Bank by forecasting the impact of hypothetical, alternative interest rate environments on net interest income and the market value of portfolio equity ("MVPE") at various dates. The MVPE is defined as the net of the present value of cash flows from existing assets, liabilities, and off-balance sheet instruments. The present values are determined based upon market conditions as of the date of the analysis, as well as in alternative interest rate environments providing potential changes in the MVPE under those alternative interest rate environments. Net interest income is projected in the same alternative interest rate environments with both a static balance sheet and with management strategies considered. The MVPE and net interest income analyses are also conducted to estimate our sensitivity to rates for future time horizons based upon market conditions as of the date of the analysis. In addition to the interest rate environments presented below, management also reviews the impact of non-parallel rate shock scenarios on a quarterly basis. These scenarios consist of flattening and steepening the yield curve by changing short-term and long-term interest rates independent of each other, and simulating cash flows and valuations as a result of these hypothetical changes in interest rates. This analysis helps management quantify the Bank's exposure to changes in the shape of the yield curve.

For each period presented in the following table, the estimated percentage change in the Bank's net interest income based on the indicated instantaneous, parallel and permanent change in interest rates is presented. The percentage change in each interest rate environment represents the difference between estimated net interest income in the 0 basis point interest rate environment ("base case", assumes the forward market and product interest rates implied by the yield curve are realized) and the estimated net interest income in each alternative interest rate environment (assumes market and product interest rates have a parallel shift in rates across all maturities by the indicated change in rates). Estimations of net interest income used in preparing the table below are based upon the assumptions that the total composition of interest-earning assets and interest-bearing liabilities does not change materially and that any repricing of assets or liabilities occurs at anticipated product and market rates for the alternative rate environments as of the dates presented. The estimation of net interest income does not include any projected gains or losses related to the sale of loans or securities, or income derived from non-interest income sources, but does include the use of different prepayment assumptions in the alternative interest rate environments. It is important to consider that
estimated changes in net interest income are for a cumulative four-quarter period. These do not reflect the earnings expectations of management.

|  | Percentage Change in Net <br> Change <br> (in Basis Points) |  |  |  | Interest Income <br> At <br> June 30, |  |  |
| :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: |
| March |  |  |  |  |  |  |  |$\quad$| September |
| :--- |
| in Interest Rates ${ }^{(1)}$ | | 2013 | 31,2013 | 30,2012 |  |  |
| :--- | :--- | :--- | :--- | :--- |
| -100 bp | N/A | N/A | N/A |  |
| 000 bp | - | - | -- |  |
| +100 bp | $(2.25) \%$ | $(0.22) \%$ | 5.00 | $\%$ |
| +200 bp | $(5.04) \%$ | $(2.61) \%$ | 3.79 | $\%$ |
| +300 bp | $(8.35) \%$ | $(5.95) \%$ | 1.54 | $\%$ |

(1) Assumes an instantaneous, permanent and parallel change in interest rates at all maturities.

The projected percentage change in net interest income was more adversely impacted by higher interest rates at June 30, 2013 than at both March 31, 2013 and September 30, 2012. This was largely driven by a decrease in mortgage-related assets projected to reprice in the next 12 months at June 30, 2013, compared to March 31, 2013 and September 30, 2012. The decrease in mortgage-related assets

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projected to reprice was due primarily to market interest rates, particularly mortgage interest rates, being higher at June 30, 2013 than at March 31, 2013 and September 30, 2012. Since mortgage interest rates were higher, borrowers had less economic incentive to refinance or endorse their mortgage at June 30, 2013, as compared to the previous two quarters. As a result, cash flow projections on these assets lengthen, generally beyond the one year horizon. For both June 30, 2013 and March 31, 2013, the cash flows decreased such that the amount of assets expected to reprice was projected to be less than the amount of liabilities expected to reprice. This resulted in liabilities repricing at a faster pace in the rising rate scenarios, negatively impacting projected net interest income.

As a result of the low level of interest rates at September 30, 2012, compared to June 30, 2013 and March 31, 2013, assets that were projected to reprice over the one year time horizon were greater than the liabilities expected to reprice. As interest rates rise, these assets reprice to the higher interest rates faster than do liabilities, thus increasing net interest income projections compared to the base case. However, the more interest rates rise, the less economic incentive and ability borrowers and agency debt issuers have to modify their cost of debt; thus, cash flows available to reprice are significantly reduced. Consequently, the benefit of rising interest rates to net interest income diminishes as interest rates rise due to a reduction in projected asset cash flows that are eligible to reprice. At June 30, 2013 and March 31, 2013, in all interest rate environments, cash flows related to assets diminished to such levels that the benefit of reinvesting those cash flows at higher interest rates was more than offset by the cash flows from liabilities repricing to a higher interest rate. See the Gap analysis discussion below for additional information.

In addition to a lower amount of assets repricing, there were more liabilities expected to reprice in the 12 -month horizon at June 30, 2013 and March 31, 2013, compared to September 30, 2012. Higher levels of liabilities repricing negatively impacts the Bank in a rising interest rate environment compared to the base case interest rate environment due to the higher interest expense on costing liabilities.

The following table sets forth the estimated percentage change in the MVPE for each period presented based on the indicated instantaneous, parallel and permanent change in interest rates. The percentage change in each interest rate environment represents the difference between the MVPE in the base case and the MVPE in each alternative interest rate environment. The estimations of the MVPE used in preparing the table below are based upon the assumptions that the total composition of interest-earning assets and interest-bearing liabilities does not change, that any repricing of assets or liabilities occurs at current product or market rates for the alternative rate environments as of the dates presented, and that different prepayment rates are used in each alternative interest rate environment. The estimated MVPE results from the valuation of cash flows from financial assets and liabilities over the anticipated lives of each for each interest rate environment. The table below presents the effects of the changes in interest rates on our assets and liabilities as they mature, repay or reprice, as shown by the change in the MVPE for alternative interest rates.

[^0]-100 bp
000 bp
+100 bp
+200 bp
+300 bp

| June 30, | March 31, | September <br> 2013 |
| :--- | :--- | :--- |
| 2013 | 30,2012 |  |
| N/A | N/A | N/A |
| -- | -- | -- |
| $(11.99) \%$ | $(5.03) \%$ | $3.09 \quad \%$ |
| $(25.27) \%$ | $(15.17) \%$ | $(3.72) \%$ |
| $(38.18) \%$ | $(26.69) \%$ | $(13.79) \%$ |

(1) Assumes an instantaneous, permanent and parallel change in interest rates at all maturities.

Changes in the estimated market values of our financial assets and liabilities drive changes in estimates of MVPE. The market value of an asset or liability reflects the present value of all the projected cash flows over its remaining life, discounted at current market interest rates. As interest rates rise, generally the market value for both financial assets and liabilities decrease. The opposite is generally true as interest rates fall. The MVPE represents the theoretical market value of capital that is calculated by netting the market value of assets and liabilities. If the market values of financial assets increase at a faster pace than the market values of financial liabilities, or if the market values of financial liabilities decrease at a faster pace than the market values of financial assets, the MVPE will increase. The magnitude of the changes in the Bank's MVPE represents the Bank's interest rate risk. The market value of shorter term-to-maturity financial instruments is less sensitive to changes in interest rates than are longer term-to-maturity financial instruments. Because of this, our certificates of deposit (which generally have relatively shorter average lives) tend to display less sensitivity to changes in interest rates than do our mortgage-related assets (which generally have relatively longer average lives). The average life expected on our mortgage-related assets varies under different interest rate environments because borrowers have the ability to prepay their mortgage loans. Therefore, as interest rates decrease, the WAL of mortgage-related assets decrease as well. As interest rates increase, the WAL would be expected to increase as well increasing the sensitivity of these assets in higher rate environments.

At June 30, 2013, the percentage change in the Bank's MVPE was more adversely impacted by higher interest rates than at both March 31, 2013 and September 30, 2012. This was primarily due to higher interest rates, particularly higher mortgage interest rates, than in the previous two quarters presented. As interest rates rise, projected prepayments decrease as the economic incentive for borrowers to refinance or endorse the mortgage to a lower interest rate would diminish. Prepayments in the higher interest rate environments will likely only be realized through changes in borrowers' lives such as divorce, death, job-related relocations, or other life changing events, resulting in an increase in the average life of these assets. Call projections for the Bank's callable agency debentures would also decrease significantly as interest rates rise to these levels, which would result in the cash flows for these assets to move toward their contractual maturities. The longer expected average lives of these assets, relative to the assumptions in the base case interest rate environment, increases the sensitivity of their market value to changes in interest rates. As a result, the market value of the Bank's financial assets decreased more than the decrease in the market value of its financial liabilities, resulting in a decrease in the MVPE in all interest rate environments at June 30, 2013 and March 31, 2013.

At September 30, 2012, the average life of the Bank's mortgage-related assets were shorter than the average life of the Bank's long-term borrowings and core deposits due to the low level of interest rates, as compared to June 30, 2013 and March 31, 2013. Because the level of interest rates at September 30, 2012 were at or near historical lows, prepayment projections for mortgage-related assets and call projections for callable agency debentures were high, thereby significantly reducing the average life of these assets. As interest rates rise, the market values of the Bank's financial liabilities decrease at a faster pace than that of its assets. As a result, the Bank's MVPE increased in the +100 basis point interest rate environment at September 30, 2012.

As interest rates move higher in the +200 and +300 basis point interest rate environments, prepayment projections for mortgage-related assets, in general, are projected to decrease significantly. As a result, the Bank's sensitivity to rising interest rates increases to such a point that the expected decrease in the market value of the Bank's financial assets more than offsets the decrease in the market value of its financial liabilities, resulting in a decrease in the MVPE in these interest rate environments.

The following gap table summarizes the anticipated maturities or repricing periods of the Bank's interest-earning assets and interest-bearing liabilities as of June 30, 2013 based on the information and assumptions set forth in the notes below. Cash flow projections for mortgage-related assets are calculated based on current interest rates. Prepayment projections are subjective in nature, involve uncertainties and assumptions and, therefore, cannot be determined with a high degree of accuracy. Although certain assets and liabilities may have similar maturities or periods to repricing, they may react differently to changes in market interest rates. Assumptions may not reflect how actual yields and costs respond to market changes. The interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. Certain assets, such as ARM loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. In the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in calculating the gap table below. For additional information regarding the impact of changes in interest rates, see the preceding Percentage Change in Net Interest Income and Percentage Change in MVPE discussions and tables.
$\left.\begin{array}{llllllll} \\ & \text { Within } & \text { Three to } & \begin{array}{l}\text { More Than } \\ \text { One Year }\end{array} & \begin{array}{l}\text { More } \\ \text { Than } \\ \text { Three }\end{array} \\ \text { Years }\end{array}\right)$

Cumulative excess
(deficiency) of
interest-earning
assets over
interest-bearing
liabilities as a
percent of total Bank assets at
June 30, $2013 \quad 0.34$ \% 1.37

March 31, 2013
September 30, 2012
$0.06 \quad 7.87$
$\begin{array}{llllll}\% & (7.66) & \% & (5.91) & \% & 12.04 \\ & 2.42 & & 0.82 & & 10.85 \\ & 20.61 & & 13.59 & & 11.93\end{array}$

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(1) ARM loans are included in the period in which the rate is next scheduled to adjust or in the period in which repayments are expected to occur, or prepayments are expected to be received, prior to their next rate adjustment, rather than in the period in which the loans are due. Fixed-rate loans are included in the periods in which they are scheduled to be repaid, based on scheduled amortization and prepayment assumptions. Balances are net of deferred fees and exclude loans 90 or more days delinquent or in foreclosure, which totaled $\$ 18.5$ million at June 30, 2013.
(2) Based on contractual maturities, term to call dates or pre-refunding dates as of June 30, 2013, at amortized cost.
(3) Reflects projected prepayments of MBS, at amortized cost.
(4) Although the Bank's checking, savings and money market accounts are subject to immediate withdrawal, management considers a substantial amount of these accounts to be core deposits having significantly longer effective maturities. The decay rates (the assumed rates at which the balances of existing accounts would decline) used on these accounts is based on assumptions developed from our actual experiences with these accounts. If all of the Bank's checking, savings and money market accounts had been assumed to be subject to repricing within one year, interest-bearing liabilities which were estimated to mature or reprice within one year would have exceeded interest-earning assets with comparable characteristics by $\$ 1.56$ billion, for a cumulative one-year gap of (16.9)\% of total assets.
(5) Borrowings exclude $\$ 13.7$ million of deferred prepayment penalty costs and $\$ 153$ thousand of deferred gains on terminated interest rate swap agreements.

The decrease in the one-year gap from $7.87 \%$ at March 31, 2013, to $1.37 \%$ at June 30, 2013, was due primarily to a decrease in the amount of assets expected to reprice over the next 12 months, as compared to the prior quarter, as a result of an increase in interest rates between the two periods. The increase in mortgage interest rates decreased prepayment expectations and thus decreased the amount of assets expected to reprice over the next 12 months, as compared to the prior quarter. The higher interest rates also reduced the amount of expected calls in the Bank's investment securities portfolio as agency debt issuers have less economic incentive to exercise embedded call options due to the higher interest rate environment.

If interest rates were to increase 200 basis points, the Bank's one-year gap would become negative, which indicates that more liabilities would be expected to reprice than assets in this interest rate environment. The +200 basis point gap in this scenario would be $\$(185.1)$ million, or $(2.0 \%)$ of total assets at June 30, 2013. The decrease in the one-year gap amount in the +200 basis point scenario compared to the base case at June 30, 2013 was due largely to a significant decrease in the amount of assets expected to reprice if rates were to increase 200 basis points.

The following table presents the weighted average yields/rates and WALs (in years) for major categories of our assets and liabilities as of the dates presented. Yields presented for investment securities and MBS include the amortization of fees, costs, premiums and discounts which are considered adjustments to the yield. For loans receivable, the stated interest rate is shown, which does not include any adjustments to the yield. The interest rate presented for borrowings is the effective rate, which includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to interest rate swaps previously terminated.

Investment securities ${ }^{(1)}$
MBS ${ }^{(1)}$
Loans receivable: ${ }^{(2)}$
Fixed-rate one- to four-family:

| $<=15$ years | $1,140,820$ | 3.59 | 4.3 | $1,125,356$ | 3.70 | 3.5 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $>15$ years | $3,328,375$ | 4.20 | 7.4 | $3,237,793$ | 4.29 | 5.4 |
| All other fixed-rate loans | 111,481 | 5.28 | 3.8 | 118,288 | 5.37 | 3.3 |
| Total fixed-rate loans | $4,580,676$ | 4.07 | 6.6 | $4,481,437$ | 4.17 | 4.8 |

Adjustable-rate one- to four-family:

| $<=36$ months | 428,973 | 2.63 | 3.9 | 443,269 | 2.68 | 3.7 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $>36$ months | 689,454 | 3.09 | 4.0 | 702,034 | 3.15 | 3.2 |
| All other adjustable-rate loans | 140,758 | 4.61 | 0.4 | 136,315 | 4.69 | 0.3 |
| Total adjustable-rate loans | $1,259,185$ | 3.10 | 3.6 | $1,281,618$ | 3.15 | 3.0 |
| Total loans receivable | $5,839,861$ | 3.86 | 5.9 | $5,763,055$ | 3.94 | 4.4 |
| Transaction deposits ${ }^{(3)}$ | $2,086,310$ | 0.13 | 6.8 | $2,125,977$ | 0.13 | 6.8 |
| Certificates of deposit | $2,542,126$ | 1.27 | 1.4 | $2,567,596$ | 1.35 | 1.4 |
| Borrowings $^{(4)}$ | $2,815,000$ | 2.80 | 2.7 | $2,965,000$ | 2.92 | 2.5 |

(1) The WAL of investment securities and MBS is the estimated remaining maturity after projected call option assumptions and three-month historical prepayment speeds have been applied.
(2) The WAL of the loans receivable portfolio is derived from a proprietary interest rate risk model, which takes into account prepayment speeds.
(3) The WAL of transaction (checking, savings, and money market) deposits is derived from a proprietary interest rate risk model and based upon historical analysis of decay rates on deposit accounts.
(4) Amount includes FHLB advances at par value. The $\$ 100.0$ million of borrowings on the line of credit at June 30, 2013 is excluded from the amount, rate, and WAL figures presented.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended, the "Act") as of June 30, 2013. Based upon this evaluation, our Chief Executive Officer and our Chief Financial Officer have concluded that as of June 30, 2013, such disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Act is accumulated and communicated to the Company's management (including the Chief Executive Officer and Chief Financial Officer) to allow timely decisions regarding required disclosure, and is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Changes in Internal Control Over Financial Reporting
There have been no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) and $15 \mathrm{~d}-15(\mathrm{f})$ under the Act) identified in connection with the evaluation required by Rule 13a-15(d) of the Act that occurred during the Company's quarter ended June 30, 2013 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## Part II - OTHER INFORMATION

## Item 1. Legal Proceedings

We are not involved in any pending legal proceedings other than routine legal proceedings occurring in the ordinary course of business. We believe that these routine legal proceedings, in the aggregate, are immaterial to our financial condition and results of operations.

Item 1A. Risk Factors
There have been no material changes to our risk factors disclosed in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. For a summary of risk factors relevant to our operations, see Part I, Item 1A in our 2012 Annual Report on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
See "Liquidity and Capital Resources - Capital" in
"Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" regarding the OCC restrictions on dividends from the Bank to the Company.

The following table summarizes our share repurchase activity during the three months ended June 30, 2013 and additional information regarding our share repurchase program. In December 2011, the Company announced that its Board of Directors approved the repurchase of up to $\$ 193.0$ million of the Company's common stock. The Company began repurchasing common stock during the second quarter of fiscal year 2012 and completed the plan during the second quarter of fiscal year 2013. In November 2012, the Company announced its Board of Directors approved a new $\$ 175.0$ million stock repurchase program to commence upon the completion of the aforementioned $\$ 193.0$ million repurchase plan. The new plan has no expiration date.


Item 3. Defaults Upon Senior Securities

Not applicable.
Item 4. Mine Safety Disclosures
Not applicable.
Item 5. Other Information

Not applicable.
Item 6. Exhibits
See Index to Exhibits.
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## SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on it CAPITOL FEDERAL FINANCIAL, INC.

Date: August 5, 2013 By: /s/ John B. Dicus<br>John B. Dicus, Chairman, President and Chief Executive Officer<br>Date: August 5, 2013 By: /s/ Kent G. Townsend<br>Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer

## INDEX TO EXHIBITS

## Exhibit

Number Document
2.0 Amended Plan of Conversion and Reorganization filed on October 27, 2010 as Exhibit 2 to Capitol Federal Financial, Inc.'s Post Effective Amendment No. 2 Registration Statement on Form S-1 (File No. 333-166578) and incorporated herein by reference
3(i) Charter of Capitol Federal Financial, Inc., as filed on May 6, 2010, as Exhibit 3(i) to Capitol Federal Financial, Inc.'s Registration Statement on Form S-1 (File No. 333-166578) and incorporated herein by reference
3(ii) Bylaws of Capitol Federal Financial, Inc. as filed on May 6, 2010, as Exhibit 3(ii) to Capitol Federal Financial Inc.'s Registration Statement on Form S-1 (File No. 333-166578) and incorporated herein by reference
10.1(i) Capitol Federal Financial's Thrift Plan filed on November 29, 2007 as Exhibit 10.1(i) to the Annual Report on Form 10-K for Capitol Federal Financial and incorporated herein by reference
10.1(ii) Capitol Federal Financial, Inc.'s Employee Stock Ownership Plan, as amended, filed on May 10, 2011 as Exhibit 10.1(ii) to the March 31, 2011 Form 10-Q for Capitol Federal Financial, Inc., and incorporated herein by reference
10.1(iii) Form of Change of Control Agreement with each of John B. Dicus, Kent G. Townsend, R. Joe Aleshire, Larry Brubaker, and Rick C. Jackson filed on January 20, 2011 as Exhibit 10.1 to the Registrant's Current Report on Form 8-K and incorporated herein by reference
10.1(iv) Form of Change of Control Agreement with each Natalie G. Haag and Carlton A. Ricketts filed on November 29, 2012 as Exhibit 10.1(iv) to the Registrant's Annual Report on Form 10-K and incorporated herein by reference
10.2 Capitol Federal Financial's 2000 Stock Option and Incentive Plan (the "Stock Option Plan") filed on April 13, 2000 as Appendix A to Capitol Federal Financial's Revised Proxy Statement (File No. 000-25391) and incorporated herein by reference
10.3 Capitol Federal Financial's 2000 Recognition and Retention Plan filed on April 13, 2000 as Appendix B to Capitol Federal Financial's Revised Proxy Statement (File No. 000-25391) and incorporated herein by reference
10.4 Capitol Federal Financial Deferred Incentive Bonus Plan, as amended, filed on May 5, 2009 as Exhibit 10.4 to the March 31, 2009 Form 10-Q for Capitol Federal Financial and incorporated herein by reference
10.5 Form of Incentive Stock Option Agreement under the Stock Option Plan filed on February 4, 2005 as Exhibit 10.5 to the December 31, 2004 Form 10-Q for Capitol Federal Financial and incorporated herein by reference
10.6 Form of Non-Qualified Stock Option Agreement under the Stock Option Plan filed on February 4, 2005 as Exhibit 10.6 to the December 31, 2004 Form 10-Q for Capitol Federal Financial and incorporated herein by reference
10.7 Form of Restricted Stock Agreement under the Recognition and Retention Plan filed on February 4, 2005 as Exhibit 10.7 to the December 31, 2004 Form 10-Q for Capitol Federal Financial and incorporated herein by reference
10.8 Description of Named Executive Officer Salary and Bonus Arrangements filed on November 29, 2012 as Exhibit 10.8 to the Registrant's Annual Report on Form 10-K and incorporated herein by reference
10.9 Description of Director Fee Arrangements filed on February 9, 2011 as Exhibit 10.9 to the December 31, 2010 Form 10-Q and incorporated herein by reference

Short-term Performance Plan filed on August 4, 2011 as Exhibit 10.10 to the June 30, 2011 Form 10-Q and incorporated herein by reference
10.11 Capitol Federal Financial, Inc. 2012 Equity Incentive Plan (the "Equity Incentive Plan") filed on December 22, 2011 as Appendix A to Capitol Federal Financial, Inc.'s Proxy Statement (File No. 001-34814) and incorporated herein by reference
10.12 Form of Incentive Stock Option Agreement under the Equity Incentive Plan filed on February 6, 2012 as Exhibit 10.12 to the March 31, 2012 Form 10-Q and incorporated herein by reference
10.13 Form of Non-Qualified Stock Option Agreement under the Equity Incentive Plan filed on February 6, 2012 as Exhibit 10.13 to the March 31, 2012 Form 10-Q and incorporated herein by reference
10.14 Form of Stock Appreciation Right Agreement under the Equity Incentive Plan filed on February 6, 2012 as Exhibit 10.14 to the March 31, 2012 Form 10-Q and incorporated herein by reference
10.15 Form of Restricted Stock Agreement under the Equity Incentive Plan filed on February 6, 2012 as Exhibit 10.15 to the March 31, 2012 Form 10-Q and incorporated herein by reference

11 Statement re: computation of earnings per share*
31.1 Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002 made by John B. Dicus, Chairman, President and Chief Executive Officer
31.2 Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002 made by Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer
32 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 made by John B. Dicus, Chairman, President and Chief Executive Officer, and Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer

101 The following information from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2013, filed with the SEC on August 5, 2013, has been formatted in eXtensible Business Reporting Language: (i) Consolidated Balance Sheets at June 30, 2013 and September 30, 2012, (ii) Consolidated Statements of Income for the three and nine months ended June 30, 2013 and 2012, (iii) Consolidated Statements of Comprehensive Income for the three and nine months ended June 30, 2013 and 2012, (iv) Consolidated Statement of Stockholders' Equity for the nine months ended June 30, 2013, (v) Consolidated Statements of Cash Flows for the nine months ended June 30, 2013 and 2012, and (vi) Notes to the Unaudited Consolidated Financial Statements**
*No statement is provided because the computation of per share earnings can be clearly determined from the Financial Stateme
**Pursuant to SEC rules, this exhibit will not be deemed filed for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that section.


[^0]:    Change Percentage Change in MVPE
    (in Basis Points) At
    in Interest Rates ${ }^{(1)}$

