Terreno Realty Corp Form 8-K/A February 18, 2014 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K/A

(Amendment No. 1)

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the

**Securities Exchange Act of 1934** 

Date of Report (Date of earliest event reported): December 27, 2013

**Terreno Realty Corporation** 

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation) 001-34603 (Commission 27-1262675 (IRS Employer Identification No.)

File Number)
101 Montgomery Street, Suite 200

San Francisco, CA 94104

(Address of principal executive offices) (Zip Code)

(415) 655-4580

(Registrant s telephone number, including area code)

Check the appropriate box below if the Form 8-K/A filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- " Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- " Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- " Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- " Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

This Form 8-K/A amends and supplements the registrant s Form 8-K, filed on December 31, 2013 reporting the acquisition of JFK Airgate (the Initial Report ), to include the historical financial statements and pro forma financial information required by Item 9.01(a) and (b) of Form 8-K. This Form 8-K/A should be read in conjunction with the Initial Report.

## Item 9.01. Financial Statements and Exhibits

(a) Financial Statements Under Rule 3-14 of Regulation S-X	
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## (d) Exhibits

Exhibit

Number Title

23.1\* Consent of Independent Auditor

<sup>\*</sup> Filed herewith

## **Report of Independent Auditors**

The Board of Directors and Stockholders of

Terreno Realty Corporation

We have audited the accompanying statement of revenues and certain expenses of JFK Airgate (the Property ), for the year ended December 31, 2012, and the related notes to the financial statements.

#### Management s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the statement of revenues and certain expenses in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the statement of revenues and certain expenses that are free of material misstatement, whether due to fraud or error.

#### Auditor s Responsibility

Our responsibility is to express an opinion on the statement of revenues and certain expenses based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the statement of revenues and certain expenses. The procedures selected depend on the auditor s judgment, including the assessment of the risks of material misstatement of the statement of revenues and certain expenses, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity s preparation and fair presentation of the statement of revenues and certain expenses in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the statement of revenues and certain expenses.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses described in Note 1 of JFK Airgate for the year ended December 31, 2012, in conformity with U.S. generally accepted accounting principles.

# **Basis of Accounting**

As described in Note 1 to the financial statements, the statement of revenues and certain expenses of the Property have been prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission for inclusion in the Form 8-K/A of Terreno Realty Corporation, and is not intended to be a complete presentation of the Property s revenues and expenses. Our opinion is not modified with respect to this matter.

/s/ Ernst & Young LLP

San Francisco, California

February 18, 2014

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# JFK Airgate

# **Statements of Revenues and Certain Expenses**

# For the Nine Months Ended September 30, 2013 (unaudited)

# and the Year Ended December 31, 2012

(in thousands)

	For the Nine M Ended	Ionths	
	September 2013 (unaudited	·	the Year Ended December 31, 2012
Revenues:			
Rental	\$ 2	,388 \$	3,255
Tenant reimbursements		925	946
Total revenues	3	,313	4,201
Certain expenses:			
Property operating expenses		731	757
Real estate taxes		567	717
Total expenses	1	,298	1,474
-			
Revenues in excess of certain expenses	\$ 2	,015 \$	2,727

See accompanying notes to statements of revenues and certain expenses.

#### JFK Airgate

## **Notes to Statements of Revenues and Certain Expenses**

For the Nine Months Ended September 30, 2013 (unaudited)

and the Year Ended December 31, 2012

#### 1. Background and Basis of Presentation

The accompanying statements of revenues and certain expenses present the results of operations of JFK Airgate (the Property ) for the nine months ended September 30, 2013 (unaudited) and the year ended December 31, 2012. The Property was acquired by a wholly-owned subsidiary of Terreno Realty Corporation from a third-party seller, Prologis Targeted U.S. Logistics Fund, L.P., on December 27, 2013 for approximately \$53.1 million. The Property is located in Queens, New York and consists of four multi-tenant industrial buildings containing 229,258 square feet (unaudited), which were approximately 99% leased to 19 tenants (unaudited) at the time of acquisition.

The accompanying statements of revenues and certain expenses have been prepared on the accrual basis of accounting. The statements of revenues and certain expenses have been prepared for the purpose of complying with the provisions of Article 3-14 of Regulation S-X promulgated by the Securities and Exchange Commission and for inclusion in this Current Report on Form 8-K/A of Terreno Realty Corporation and are not intended to be a complete presentation of the revenues and expenses of the Property for the nine months ended September 30, 2013 and the year ended December 31, 2012 as certain expenses, primarily depreciation and amortization expense and other costs not comparable to the proposed future operations of the Property have been excluded. Management is not aware of any material factors at the Property other than those disclosed above, that would cause the reported financial information not to be necessarily indicative of future operating results.

# 2. Summary of Significant Accounting Policies Revenue Recognition

Rental revenues from operating leases are recorded on a straight-line basis over the terms of the leases. Tenant reimbursements represent recoveries from tenants for utilities and certain property maintenance expenses. Tenant reimbursements are recognized as revenues in the period the applicable costs are accrued.

#### **Property Operating Expenses**

Property operating expenses represent the direct expenses of operating the Property and include maintenance, utilities, property management fees, repairs, and insurance costs that are expected to continue in the ongoing operations of the Property. Expenditures for maintenance and repairs are charged to operations as incurred.

#### **Use of Estimates**

The preparation of the statements of revenues and certain expenses in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions of the reported amounts of revenues and certain expenses during the reporting period. Actual results could differ from those estimates used in the preparation of the statements of revenues and certain expenses.

#### **Interim Statements**

The statement of revenues and certain expenses for the nine months ended September 30, 2013 is unaudited, however, in the opinion of management of Terreno Realty Corporation, all significant adjustments necessary for a fair presentation of the statement for the interim period have been included. The results of operations for the interim period are not necessarily indicative of the results to be expected for the full year of the operation of the Property.

#### **Tenant Concentration**

For the year ended December 31, 2012, three tenants accounted for approximately 54% of revenues.

#### **Future Minimum Rental Income**

Future minimum rents to be received under non-cancelable lease agreements as of December 31, 2012 were as follows (in thousands):

2013	\$ 3,152
2014	3,368
2015	3,058
2016	2,720
2017	2,513
Thereafter	846
Total	\$ 15,657

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#### UNAUDITED PRO FORMA FINANCIAL INFORMATION OF TERRENO REALTY CORPORATION

The following unaudited pro forma financial information of Terreno Realty Corporation (the Company ) is based on the historical financial statements of the Company. The unaudited pro forma condensed consolidated balance sheet as of September 30, 2013 is based on the Company s consolidated balance sheet and reflects the subsequent acquisitions of Michele, Meadow, Ethel, 8215 Dorsey, Forbes, Broadway, Pennsy and JFK Airgate and the related borrowings on the term loan payable and revolving credit facility as if such transactions had occurred on September 30, 2013. The unaudited pro forma condensed consolidated statements of operations and comprehensive income for the nine months ended September 30, 2013 and the year ended December 31, 2012 have been prepared to reflect the incremental effect of the acquisition of properties by the Company during the period from January 1, 2013 to December 27, 2013 (the 2013 Acquisitions ) and the year ended December 31, 2012 (the 2012 Acquisitions ) as if such transactions had occurred on January 1, 2013 for the September 30, 2013 statements and January 1, 2012 for the December 31, 2012 statement.

The following table summarizes the 2013 and 2012 Acquisitions (in thousands):

			Purc	chase Price (in	
Property Name	Location	<b>Acquisition Date</b>	the	ousands)	<b>Assumed Debt</b>
107th Avenue	Medley, FL	March 6, 2013	\$	5,095	\$
SeaTac 8th Ave	Burien, WA	March 21, 2013		6,450	
240 Littlefield Avenue	South San Francisco,				
	CA	April 3, 2013		8,400	
101st Road	Medley, FL	April 26, 2013		6,000	
Americas Gateway	Doral, FL	May 22, 2013		23,725	
Route 100	Elkridge, MD	June 12, 2013		16,650	
1 Dodge Drive	West Caldwell, NJ	June 20, 2013		6,775	
17 Madison	Fairfield, NJ	July 23, 2013		2,840	
550 Delancy	Newark, NJ	July 25, 2013		15,000	
Melanie Lane	East Hanover, NJ	September 30, 2013		20,000	
341 Michele	Carlstadt, NJ	October 17, 2013		7,375	
465 Meadow	Carlstadt, NJ	October 17, 2013		2,500	
60 Ethel	Piscataway, NJ	November 6, 2013		7,000	
8215 Dorsey	Jessup, MD	November 15, 2013		6,000	
7230 Forbes	Lanham, MD	December 11, 2013		5,600	
14611 Broadway	Gardena, CA	December 19, 2013		6,000	
3601 Pennsy	Landover, MD	December 23, 2013		7,000	
JFK Airgate	Queens, NY	December 27, 2013		53,111	
2013 Acquisitions			\$	205,521	\$
Global Plaza	Sterling, VA	March 16, 2012	\$	6,100	\$
Garfield	Commerce, CA	May 30, 2012	Ψ	52,400	Ψ
Whittier	Whittier, CA	June 12, 2012		16,100	
Caribbean	Sunnyvale, CA	July 3, 2012		33,718	
78th Avenue	Doral, FL	July 23, 2012		4,200	
Manhattan Beach	Redondo Beach, CA	July 31, 2012		14,150	
Translation Bouch	recondo Decen, en	July 31, 2012		11,150	

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Carlton Court	South San Francisco,			
	CA	August 2, 2012	3,575	
Troy Hill	Elkridge, MD	August 17, 2012	6,664	3,628
26th Street	Miami, FL	September 25, 2012	12,100	6,159
Sweitzer	Laurel, MD	October 15, 2012	6,950	
17600 West Valley				
Highway	Tukwila, WA	December 14, 2012	8,000	5,045
631 Brennan	San Jose, CA	December 19, 2012	4,176	
South Main	Carson, CA	December 20, 2012	12,750	
2012 Acquisitions			180,883	14,832
Total			\$ 386,404	\$ 14,832

The unaudited pro forma financial information is not necessarily indicative of what the Company s results of operations or financial condition would have been assuming the acquisition of properties had occurred at the beginning of the periods presented, nor is it indicative of the Company s results of operations or financial condition for future periods. In management s opinion, all adjustments necessary to reflect the effects of these transactions have been made. The unaudited pro forma financial information and accompanying notes should be read in conjunction with the Company s financial statements included on Form 10-K for the year ended December 31, 2012 and Quarterly Report on Form 10-Q for the nine months ended September 30, 2013.

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# **Terreno Realty Corporation**

# **Pro Forma Condensed Consolidated Balance Sheet**

# As of September 30, 2013

# (in thousands except share and per share data)

# (Unaudited)

	Terreno Realty Corporation (1)		JFK Airgate (2		ther 2013 uisitions (3)	Terr	o Forma eno Realty rporation
ASSETS							
Investments in real estate, net	\$	539,413	\$	53,111	\$ 41,475	\$	633,999
Cash and cash equivalents		64,611		(21,791)	(40,994)		1,826
Deferred financing costs, net		2,071					2,071
Other assets, net		9,559					9,559
Total assets	\$	615,654	\$	31,320	\$ 481	\$	647,455
LIABILITIES AND EQUITY							
Liabilities							
Credit facility	\$		\$	31,000	\$	\$	31,000
Term loan payable		50,000					50,000
Mortgage loans payable		109,151					109,151
Security deposits		3,146		320	390		3,856
Intangible liabilities		3,376			91		3,467
Dividends payable		3,249					3,249
Accounts payable and other liabilities		7,690					7,690
Total liabilities		176,612		31,320	481		208,413
Commitments and contingencies							
Equity							
Stockholders equity							
Preferred stock: \$0.01 par value,							
100,000,000 shares authorized, and							
1,840,000 shares (liquidation preference of							
\$25.00 per share) issued and outstanding		46,000					46,000
Common stock: \$0.01 par value,							
400,000,000 shares authorized, and							
24,990,446 shares issued and outstanding		249					249
Additional paid-in capital		394,907					394,907
Accumulated deficit		(2,114)					(2,114)
Total stockholders equity		439,042					439,042

Total liabilities and equity \$ 615,654 \$ 31,320 \$ 481 \$ 647,455

See accompanying notes to unaudited pro forma condensed consolidated balance sheet.

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## **Terreno Realty Corporation**

#### Notes to Pro Forma Condensed Consolidated Balance Sheet

#### As of September 30, 2013

(Unaudited)

- (1) Represents the unaudited historical consolidated balance sheet of Terreno Realty Corporation (the Company) as of September 30, 2013. See the historical consolidated financial statements and notes thereto included in the Company s Quarterly Report on Form 10-Q for the quarter ended September 30, 2013.
- (2) Reflects the acquisition of JFK Airgate as if it had occurred on September 30, 2013 for approximately \$53.1 million. The acquisition was funded by a combination of cash on hand and borrowings under the Company s revolving credit facility.
- (3) Reflects the acquisitions of Michele, Meadow, Ethel, Dorsey, Forbes, Broadway and Pennsy for approximately \$41.5 million. The acquisitions were funded by cash on hand.

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# **Terreno Realty Corporation**

# **Pro Forma Condensed Consolidated Statement of Operations**

# and Comprehensive Income

For the Nine Months Ended September 30, 2013

(in thousands except share and per share data)

(Unaudited)

	Co	Terreno Realty rporation (1)	Aco	2013 quisitions		Pro Form			Terr	o Forma eno Realty rporation
REVENUES		_				_				_
Rental revenues	\$	32,360	\$	10,583	(2)	\$			\$	42,943
Total revenues		32,360		10,583						42,943
COSTS AND EXPENSES										
Property operating expenses		9,141		2,706	(2)					11,847
Depreciation and amortization		8,796		3,797	(2)					12,593
General and administrative		6,170		,	. ,					6,170
Acquisition costs		1,861				(1,80	51)	(3)		
Total costs and expenses		25,968		6,503		(1,80	61)			30,610
OTHER INCOME (EXPENSE)										
Interest and other income		106								106
Interest expense, including amortization		(4,610)				(83	30)	(4)		(5,440)
Total other income and expenses		(4,504)				(83	30)			(5,334)
Income from continuing operations		1,888		4,080		1,03	31			6,999
Discontinued operations										
Income from discontinued operations		1,052								1,052
Net income		2,940		4,080		1,03	31			8,051
Preferred stock dividends		(2,674)		·						(2,674)
Net and comprehensive income available to common stockholders	\$	266	\$	4,080		\$ 1,03	31		\$	5,377

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# EARNINGS PER COMMON

# **SHARE - BASIC AND DILUTED:**

Net (loss) income available to common					
stockholders	\$ (0.04)			\$	0.17
Income from discontinued operations	0.05			\$	0.04
Net income available to common stockholders	\$ 0.01	\$ \$		\$	0.21
BASIC AND DILUTED WEIGHTED AVERAGE COMMON SHARES OUTSTANDING	19,723,266	5,109,742	(5)	24,	,833,008

See accompanying notes to unaudited pro forma condensed consolidated statement of operations and comprehensive income.

## **Terreno Realty Corporation**

## **Notes to Pro Forma Condensed Consolidated Statement of Operations**

#### and Comprehensive Income

#### For the Nine Months Ended September 30, 2013

#### (Unaudited)

- (1) Represents the unaudited historical consolidated operations of Terreno Realty Corporation (the Company) for the nine months ended September 30, 2013. See the historical condensed consolidated financial statements and notes thereto included in the Company s Quarterly Report on Form 10-Q for the quarter ended September 30, 2013.
- (2) The following table sets forth the incremental rental revenues, operating expenses and depreciation and amortization of the 2013 Acquisitions for the nine months ended September 30, 2013 based on the historical and pro forma operations of such properties for the periods prior to acquisition by the Company as if the properties were acquired on January 1, 2012 (dollars in thousands).

		Rental			Depre	ciation and	1
	<b>Acquisition Date</b>	Revenues	Opera	ting Expense	s Āmo	rtization I	nterest Expens
107th Avenue	March 6, 2013	\$ 111	\$	25	\$	33	\$
SeaTac 8th Ave	March 21, 2013	175		37		63	
240 Littlefield Avenue	April 3, 2013						
101st Road	April 26, 2013	115		52		49	
Americas Gateway	May 22, 2013	739		341		325	
Route 100	June 12, 2013	539		175		382	
1 Dodge Drive	June 20, 2013	330		112		233	
17 Madison	July 23, 2013	169		50		98	
550 Delancy	July 25, 2013	716		117		197	
Melanie Lane	September 30, 2013	1,468		366		606	
Michele	October 17, 2013	426		104		128	
Meadow	October 17, 2013	161		46		60	
Ethel	November 6, 2013	607		262		143	
Dorsey	November 15, 2013	451		64		102	
Forbes	December 11, 2013	531		52		209	
Broadway	December 19, 2013	293		21		28	
Pennsy	December 23, 2013	514		151		150	
JFK Airgate	December 27, 2013	3,238		731		991	
Total 2013							
Acquisitions		\$ 10,583	\$	2,706	\$	3,797	\$

Rental revenues set forth above include adjustments for straight-line rents and amortization of lease intangibles.

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- (3) Reflects the adjustment to acquisitions costs as if the 2013 Acquisitions had occurred on January 1, 2012.
- (4) Reflects the adjustment to interest expense as if the \$50.0 million term loan at an interest rate of LIBOR plus the applicable LIBOR margin of 1.65% and draws of approximately \$31.0 million on the Company s revolving credit facility at an interest rate of LIBOR plus the applicable LIBOR margin of 1.65% had occurred on January 1, 2012 to fund the respective acquisitions.

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(5) Reflects the adjustment to the basic and diluted weighted average common shares outstanding as if the February 19, 2013 follow-on offering of 5,750,000 shares of common stock at a price per share of \$16.60 and the July 11, 2013 follow-on offering of 5,750,000 shares of common stock at a price of \$18.25 had occurred on January 1, 2013.

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# **Terreno Realty Corporation**

# **Pro Forma Condensed Consolidated Statement of Operations**

# and Comprehensive Income

# For the Year Ended December 31, 2012

(in thousands except share and per share data)

(Unaudited)

	Terr Rea Corpora	lty	2012 Acquisitions		2013 Acquisitions		Pro Forma Adjustments		Terre	Forma no Realty poration
REVENUES										
Rental revenues	\$ 3	31,173	\$ 6,858	(2)	\$ 17,236	(2)	\$		\$	55,267
Total revenues	3	31,173	6,858		17,236					55,267
COSTS AND EXPENSES										
Property operating expenses		8,986	1,571	(2)	4,465	(2)				15,022
Depreciation and amortization		9,133	2,240	(2)	6,563	(2)				17,936
General and administrative		6,403	,		,					6,403
Acquisition costs		2,238					(2,238)	(3)		
Total costs and expenses	s 2	26,760	3,811		11,028		(2,238)			39,361
OTHER INCOME (EXPENSE)										
Interest and other income		37								37
Interest expense, including amortization	(	(5,472)	(633)	(2)		(2)	(1,524)	(4)		(7,629)
Total other income and expenses		(5,435)	(633)				(1,524)			(7,592)
(Loss) income from continuing operations	(	(1,022)	2,414		6,208		714			8,314
Discontinued operations										

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Income from discontinued operations	1,050							1,050
Gain on sales of real	1,050							1,030
estate investments	4,037							4,037
Income from								
discontinued operations	5,087							5,087
discontinued operations	2,007							2,007
Net income	4,065	2,414		6,208		714		13,401
Preferred stock	(1.604)					(1.061)	<i>(5</i> )	(2.565)
dividends	(1,604)					(1,961)	(5)	(3,565)
Net and comprehensive								
income	2,461	2,414		6,208		(1,247)		9,836
Allocation to	(2.1)							(2.1)
participating securities	(24)							(24)
Net and comprehensive								
income available to								
common stockholders	\$ 2,437	\$ 2,414	\$	6,208	\$	(1,247)		\$ 9,812
EARNINGS PER COMMON SHARE BASIC AND DILUTED:								
COMMON SHARE BASIC AND DILUTED: (Loss) income from								
COMMON SHARE BASIC AND DILUTED: (Loss) income from continuing operations								
COMMON SHARE BASIC AND DILUTED: (Loss) income from continuing operations available to common	\$ (0.20)							\$ 0.19
COMMON SHARE BASIC AND DILUTED: (Loss) income from continuing operations	\$ (0.20)							\$ 0.19
COMMON SHARE BASIC AND DILUTED: (Loss) income from continuing operations available to common stockholders	\$ (0.20)							\$ 0.19 0.21
COMMON SHARE BASIC AND DILUTED: (Loss) income from continuing operations available to common stockholders Income from discontinued operations	\$							\$
COMMON SHARE BASIC AND DILUTED: (Loss) income from continuing operations available to common stockholders Income from discontinued operations  Net income available to	0.39							0.21
COMMON SHARE BASIC AND DILUTED: (Loss) income from continuing operations available to common stockholders Income from discontinued operations	\$							\$
COMMON SHARE BASIC AND DILUTED: (Loss) income from continuing operations available to common stockholders Income from discontinued operations  Net income available to	\$ 0.39				11.	697,568	(6)	\$ 0.21

See accompanying notes to unaudited pro forma condensed consolidated statement of operations and comprehensive income.

# **Terreno Realty Corporation**

# Notes to Pro Forma Condensed Consolidated Statement of Operations

#### and Comprehensive Income

#### For the Year Ended December 31, 2012

#### (Unaudited)

- (1) Represents the audited historical consolidated operations of Terreno Realty Corporation (the Company) for the year ended December 31, 2012. See the historical consolidated financial statements and notes thereto included in the Company s 2012 Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission on February 15, 2013.
- (2) The following table sets forth the incremental rental revenues, operating expenses, depreciation and amortization and interest expense of the 2013 and 2012 Acquisitions for the year ended December 31, 2012 based on the historical and pro forma operations of such properties for the periods prior to acquisition by the Company as if the properties were acquired January 1, 2012 (dollars in thousands).

	A agnicition Data	Rental	Operating	Depreciation and	ntonogt Evrongo
Global Plaza	Acquisition Date March 16, 2012	Revenues \$	Expenses		nterest Expense
	,		\$	\$	\$
Garfield	May 30, 2012	1,521	515	634	
Whittier	June 12, 2012				
Caribbean	July 3, 2012	1,812	356	302	
78th Avenue	July 23, 2012		100	29	
Manhattan Beach	July 31, 2012	651	116	229	
Carlton Court	August 2, 2012	199	49	58	
Troy Hill	August 17, 2012	343	85	173	118
26th Street	September 25, 2012	895	117	289	228
Sweitzer	October 15, 2012	548	86	274	
17600 West Valley Highway	December 14, 2012	760	82	123	287
631 Brennan	December 19, 2012				
South Main	December 20, 2012	129	65	129	
Total 2012 Acquisitions		\$ 6,858	\$ 1,571	\$ 2,240	\$ 633

				Depreciation					
				Operating Expenses				Interest	
	<b>Acquisition Date</b>							Expense	
107th Avenue	March 6, 2013	\$	621	\$	139	\$	186	\$	

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SeaTac 8th Ave	March 21, 2013	796	170	289	
240 Littlefield Avenue	April 3, 2013				
101st Road	April 26, 2013	360	163	154	
Americas Gateway	May 22, 2013	1,900	878	836	
Route 100	June 12, 2013	1,208	392	856	
1 Dodge Drive	June 20, 2013	705	240	498	
17 Madison	July 23, 2013	302	90	175	
550 Delancy	July 25, 2013	1,269	207	349	
Melanie Lane	September 30, 2013	1,970	491	812	
Michele	October 17, 2013	572	139	171	
Meadow	October 17, 2013	216	62	80	
Ethel	November 6, 2013	815	352	190	
Dorsey	November 15, 2013	606	85	135	
Forbes	December 11, 2013	713	69	278	
Broadway	December 19, 2013	393	28	37	
Pennsy	December 23, 2013	689	203	199	
JFK Airgate	December 27, 2013	4,101	757	1,318	
Total 2013 Acquisitions		\$ 17,236	\$ 4,465	\$ 6,563	\$

Global Plaza, Whittier and 631 Brennan were acquired from unrelated third-parties after a sale/leaseback transaction and did not have historical revenues and expenses as the properties were accepted, owned and operated by the tenants. As such, no property operations have been reflected in the accompanying unaudited pro forma condensed consolidated statement of operations and comprehensive income.

Rental revenues set forth above include adjustments for straight-line rents and amortization of lease intangibles.

- (3) Reflects the adjustment to acquisition costs as if the 2013 and 2012 Acquisitions had occurred on January 1, 2012.
- (4) Reflects the adjustment to interest expense as if the \$50.0 million term loan at an interest rate of LIBOR plus the applicable LIBOR margin of 1.65% and draws of approximately \$31.0 million on the Company s revolving credit facility at an interest rate of LIBOR plus the applicable LIBOR margin of 1.65% had occurred on January 1, 2012.
- (5) Reflects the adjustment to preferred stock dividends as if the 7.75% Series A Preferred Stock offering of 1,840,000 shares at a price per share of \$25.00 had occurred on January 1, 2012.
- (6) Reflects the adjustment to the basic and diluted weighted average common shares outstanding as if the January 13, 2012 follow-on offering of 4,000,000 shares of common stock at a price per share of \$14.25, the February 13, 2012 sale of 61,853 shares of common stock at a price per share of \$14.25 upon the exercise by the underwriters of their option to purchase additional shares, the follow-on offering of 5,750,000 shares of common stock at a price per share of \$16.60 and the follow-on offering of 5,750,000 shares of common stock at a price per share of \$18.25 had occurred on January 1, 2012.

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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Terreno Realty Corporation

Date: February 18, 2014 By: /s/ Jaime J. Cannon

Jaime J. Cannon

Chief Financial Officer

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# **Exhibit Index**

Exhibit

Number Title

23.1\* Consent of Independent Auditor

\* Filed herewith

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