

ENTERGY CORP /DE/
Form 425
April 19, 2012

Update on
Entergy Transmission
Spin/Merger with ITC
Meeting with LEUG
April 19, 2012

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Entergy Forward-Looking Information

Entergy Forward-Looking Information

In this communication, and from time to time, Entergy makes certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Except to the extent required by the federal securities laws, Entergy undertakes no obligation to

publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. Forward-looking statements involve a number of risks and uncertainties. There are factors that could cause actual results to differ materially from those expressed or implied in the forward-looking statements, including (i) those factors discussed in Entergy's Annual Report on Form 10-K for the year ended December 31, 2011 and other filings made by Entergy with the Securities and Exchange Commission; (ii) the following transactional factors (in addition to others described elsewhere in this presentation and in subsequent securities filings) involving risks inherent in the contemplated transaction, including: (1) failure to obtain ITC shareholder approval, (2) failure of Entergy and its shareholders to recognize the expected benefits of the transaction, (3) failure to obtain regulatory approvals necessary to consummate the transaction or to obtain regulatory approvals on favorable terms, (4) the ability of Entergy, Transco and ITC to obtain the required financings, (5) delays in consummating the transaction or the failure to consummate the transaction, (6) exceeding the expected costs of the transaction, and (7) the failure to receive an IRS ruling approving the tax-free status of the transaction; (iii) legislative and regulatory actions; and (iv) conditions of the capital markets during the periods covered by the forward-looking statements. The transaction is subject to certain conditions precedent, including regulatory approvals, approval of ITC's shareholders and the availability of financing. Entergy cannot provide any assurance that the transaction or any of the proposed transactions related thereto will be completed, nor can it give assurances as to the terms on which such transactions will be consummated.

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Additional Information and Where to Find It

Additional Information and Where to Find It

ITC and Transco will file registration statements with the Securities and Exchange Commission

(SEC) registering shares of ITC common stock and Transco common units to be issued to Entergy shareholders in connection with the proposed transactions. ITC will also file a proxy statement with the

SEC that will be sent to the shareholders of ITC. Entergy shareholders are urged to read the prospectus and/or information statement that will be included in the registration statements and any other relevant documents, because they contain important information about ITC, Transco and the proposed transactions. ITC shareholders are urged to read the proxy statement and any other relevant documents because they contain important information about Transco and the proposed transactions. The proxy statement, prospectus and/or information statement, and other documents relating to the proposed transactions (when they are available) can be obtained free of charge from the SEC's website at www.sec.gov. **The documents, when available, can also be obtained free of charge from Entergy upon written request to** Entergy Corporation, Investor Relations, P.O. Box 61000, New Orleans, LA 70161 or by calling Entergy's Investor Relations information line at 1-888-ENTERGY (368-3749), or from ITC upon written request to ITC Holdings Corp., Investor Relations, 27175 Energy Way, Novi, MI 48377 or by calling 248-946-3000.

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Financial Flexibility
Rate Effects of Spin-Merge Transaction

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of
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Storm Response

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The
The
Merger
Merger
Transaction

Transaction

End State

End State

Entergy Utility Operating Companies

comprised of:

Generation

Distribution

Entergy expects to receive gross cash proceeds of \$1.775B from new indebtedness that will be assumed by ITC at close

Each Operating Company's capital structure anticipated to be consistent with current state following the transaction

Prior to the merger, ITC

expects to effectuate a

\$700M recapitalization

currently anticipated

to be a special dividend

Entergy shareholders to merge

spun transmission business with

ITC merger subsidiary

New Holdco to survive

Entergy

shareholders

to

receive

50.1% of ITC stock

Illustrative

Entergy

Shareholders

Entergy

Parent

Creditors

OpCo

Creditors

Utility

OpCos

Entergy

Wholesale

Commodities

Entergy

Shareholders

ITC

Shareholders

ITC

ITC Merger

Sub

Mid South

Transco LLC
(New Holdco)
Transco Subs

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Benefits of ETR
ITC Spin-Merge Transaction
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Increases flexibility of investment alternatives

Protects credit quality of Entergy OpCos

Supports efficient infrastructure investment

Overview of Benefits to Customers

Overview of Benefits to Customers

Through Spin-Merge

Through Spin-Merge

Combines best operating practices of both companies

Brings ITC's experience and track record of safe and reliable operations to ensure continued strengthening of overall grid performance

Leverages Entergy employees

knowledge and experience and

fully utilizes Entergy's world-class storm restoration process

Provides singular focus on transmission system performance, planning and operations

Aligns with national policy objectives to facilitate investment in local, regional and inter-regional transmission, advance open access initiatives, and promote access to competitive energy markets

Enhanced credit quality improves access to capital for

Transmission business

Independent

and

Transparent

ITC Model

Operational

Excellence

Financial

Flexibility

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of

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The Utility Industry Is Facing Huge Need for Capital
The Utility Industry Is Facing Huge Need for Capital

Estimated at \$2.2T Over the Next 20 Years

Estimated at \$2.2T Over the Next 20 Years
Growth / Investment
Issues Facing Utility Industry
Over Next 20 Years
Source: Internal analysis; Bloomberg
Projected Industry Capital Investments
Over Next 20 Years
\$T

9
9
Challenges
facing the
electric
utilities
industry
Addressing
challenges

"a sustained, collaborative and open working relationship among the principal vested

interests will be critical to the execution of corporate, environmental and public policy initiatives"

"we view most favorably those commissions that establish rates that reasonably reflect the costs incurred by a utility, including a return on equity, and where timely adjustments to these rates are made to recognize changes in costs"

"public
service
commissions
continue
to
be
reasonably
supportive
despite
frequently
lower
authorized
returns."

"a preference for expense deferrals may develop, and a proclivity for less competitive
authorized
returns
will
almost
certainly
prevail.
Such
a
turn
of
events
would
likely
result
in a shift of our stable outlook on overall U.S. electric utility credit quality to negative."

Note:
Comments
sourced
from
Energy
Biz
article
written
by
Richard
W.
Cortright,
Jr.,

managing
director
in
Standard
&
Poor's
U.S.
Utilities
and
Infrastructure
Ratings
group
dated
Feb
07,
2012
Standard
and
Poor's
Outlook

"Utility
Credit
Ratings
Critical
to
Raising
Capital

Money
Needed
to
Build
Wires
and
Plants
Capital Trends
Capital Trends
Rating Agency Considerations
Rating Agency Considerations

"the real tests lie ahead, when federal environmental mandates and consequent spending requirements are more certain, when state renewable portfolio standards begin to command heightened expenditures in earnest, and when an aging infrastructure reveals its vulnerability"

"For an industry that is among the most capital-intensive in the United States, failure to maintain investment grade could have significant upward cost implications"

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Industry Is Responding to Capital Investment

Industry Is Responding to Capital Investment

Challenges with Different Approaches

Challenges with Different Approaches

Create larger footprint; upsize balance sheet

Duke / Progress

Northeast Utilities / NSTAR

PPL / LG&E

First Energy / Allegheny

Exelon / Constellation

Achieve greater certainty in regulations

e.g., Formula rate plans, future test years,
specific rider recovery, CWIP in rates, etc.
Align business model with capital needs

e.g., AEP Transco

e.g., FPL Rate Hike Request

Consolidate

Build

Regulatory

Flexibility /

Certainty

Change

Business

Model

11
11
5.3
7.2
2011-2014
2007-2010
2015-2021

2003-2006

4.3

+21%

Capital Trends

Capital Trends

Rising Capital for Entergy Overall

Rising Capital for Entergy Overall

???

Effect of EPA rules?

???

Effect of EPA rules?

Aging infrastructure?

+37%

Note: Excludes storm Capex for historical data; ETR Utilities includes EAI, ELL, EGSL, EMI, ETI, ENOI, SERI, ESI, EOI, S

Entergy Utilities Capital Investment

Total Spend

\$B

Capital spending could significantly increase over the next

10 years due to the potential for new environmental

regulations and replacement of aging infrastructure

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Capital Trends

Capital Trends

Rising Capital for Entergy's Transmission Business

Rising Capital for Entergy's Transmission Business

Entergy Projected Transmission Capital Investment

2012E-2014E; \$M

0

100

200

300

400

500

600

2012E

2013E

2014E

Projected

Depreciation

Expense

13

13

13

For ETR Utilities, Spend on Major Storms

For ETR Utilities, Spend on Major Storms

Amounted to ~\$2.6B Over 2005-2010

Amounted to ~\$2.6B Over 2005-2010

Event	Year	Spend (\$M)
1		
Hurricane Katrina	2005	1,074.2
Hurricane Rita	2005	48.5
Hurricane Gustav	2008	680.0
Hurricane Ike	2008	625.8
Ice Storm EAI 2009	2009	118.7
Ice Storm EAI Jan 2010	2010	12.1
Storm April 25, 2011	2011	46.1
Storm April 15, 2011	2011	37.6
January 2011 Winter Storm	2011	20.4
Tropical Storm Lee	2011	9.8
Storm April 19, 2011	2011	8.1

In the past, ETR utilities have had to effectively respond to major storms which have required unplanned capital expenditures ~\$2.6 billion over 2005-2010

Strong balance sheet and credit ratings critical for quickly mobilizing capital and resources to respond to emergencies

1. Includes capital and O&M spend

14
14
2011-2014
2003-2006
3.5
2007-2010
1.7

2.5
2015-2021

Note:

Excludes

storm

Capex

for

historical

data

+46%

Capital spending could significantly increase over the next
10 years due to the potential for new environmental
regulations and replacement of aging infrastructure

Capital Trends

Capital Trends

Rising Capital for LAU

Rising Capital for LAU

???

Effect of regulation?

???

Effect of regulations?

Aging infrastructure?

+40%

LAU Capital Investment

Total Spend

\$B

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of
ETR

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Storm Response Organization Will Be Modified
Storm Response Organization Will Be Modified
to Ensure Close Coordination and Interaction
to Ensure Close Coordination and Interaction
Between Entergy and ITC

Between Entergy and ITC
ETR System
Incident
Commander (SIC)
(John Mullins)
ITC System Incident
Commander (SIC)
(Greg Grillo)
System Section
Chiefs
System Planning
Chief
Supply Chain
Operations
Resource
Logistics
Administration
Planning Support
Branch Director
Restoration
Prioritization
Risk Analysis
Situation Branch
ITC Storm
Response
Organization
(details TBD in
design phase)
ITC-ETR
liaison
(New
position)
ITC Technical/Mgmt
employee assigned to
ETR storm response
center in Jackson
Preliminary pre-design phase vision
Final design scheduled 9/2012
ITC employee
ETR employee
Functional Incident
Commanders
(ex. Fossil, Distribution,
Nuclear, Gas)

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18
18
Henry Hub Gas Index
\$/mmBtu
15
10

5

0

ELL

Avg.

Monthly

Residential

Bill

-

1,000 kWh

\$

150

100

50

0

2011

95.93

2010

93.70

2009

83.35

2008

109.77

2007

99.55

2006

92.70

2005

96.83

2004

78.99

2003

84.12

2002

72.57

2001

80.97

13% reduction in customer

bills since 2008

Significant Variability in Average Residential Bills

Significant Variability in Average Residential Bills

Yearly Variation Between \$2 and \$26 Over 2001-2011

Yearly Variation Between \$2 and \$26 Over 2001-2011

Illustrative

Note: Residential bills are the average of the Typical Monthly Bills in that year for a residential customer using 1,000 kWh, ex

Source: Entergy Regulatory Services, Typical Bill Report

Henry Hub

Gas Index

\$/mmBtu

2.7

3.1

5.4

5.9

8.3

6.5

6.9

9.0

3.8

4.4

4.0

ELL Avg. Monthly Residential Bill

1,000 kWh

\$

Henry Hub Gas Index

-\$26.43

(-24%)

+\$2.23

(+2%)

-13%

19
19
19
Henry Hub Gas Index
\$/mmBtu
15
10

5

0

EGSL

Avg.

Monthly

Residential

Bill

-

1,000 kWh

\$

150

100

50

0

2011

93.55

2010

93.91

2009

82.35

2008

108.99

2007

101.47

2006

108.24

2005

101.34

2004

80.95

2003

87.16

2002

75.12

2001

89.25

14% reduction in customer

bills since 2008

Significant Variability in Average Residential Bills

Significant Variability in Average Residential Bills

Yearly Variation Between \$1 and \$27 Over 2001-2011

Yearly Variation Between \$1 and \$27 Over 2001-2011

Illustrative

Note: Residential bills are the average of the Typical Monthly Bills in that year for a residential customer using 1,000 kWh, ex

Source: Entergy Regulatory Services, Typical Bill Report

Henry Hub

Gas Index

\$/mmBtu

2.7

3.1

5.4

5.9

8.3

6.5

6.9

9.0

3.8

4.4

4.0

EGSL Avg. Monthly Residential Bill

1,000 kWh

\$

Henry Hub Gas Index

-\$26.64

(-24%)

-14%

+\$0.37

(0%)

20

20

Transmission Constitutes ~12% of ELL Rate Base
Transmission Constitutes ~12% of ELL Rate Base
and ~13% of EGSL Rate Base (2010)
and ~13% of EGSL Rate Base (2010)
ELL Last Filed Rate Base

\$B

4

3

2

1

0

Estimated

RemainCo

Rate Base

2.8

Estimated

Transmission

Rate Base

0.4

Aggregate

Rate Base

3.2

EGSL Last Filed 2010 Rate Base

\$B

4

3

2

1

0

Estimated

RemainCo

Rate Base

Estimated

Transmission

Rate Base

0.3

Aggregate

Rate Base

2.1

2.4

Estimated ELL

Transmission

Rate Base

Is ~12%

of Total

Estimated

EGSL

Transmission

Rate Base

Is ~13%

of Total

1. Total Electric Rate Base sourced from Jan 2012 Investor News 2. Transmission Rate base sourced from May 2011 annual filing as of 12/31/10

Note: Figures are rounded for approximation

21

21

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Rate Impacts: Transmission Constitutes a Small

Rate Impacts: Transmission Constitutes a Small

Portion of an ELL Customer's Total Bill

Portion of an ELL Customer's Total Bill

Typical

ELL

Customer

Bill

Illustrative

Non-Fuel
43.0%
4.0%
53.0%
Transmission
Fuel

22

22

22

Rate Impacts: Transmission Constitutes a Small

Rate Impacts: Transmission Constitutes a Small

Portion of an EGSL Customer's Total Bill

Portion of an EGSL Customer's Total Bill

Typical
EGSL
Customer
Bill
Illustrative
Non-Fuel
38.9%
6.6%
54.5%
Transmission
Fuel

23
23
23

Transition from current retail rate construct to FERC-regulated rate construct
expected for ITC

Analysis assumes MISO base ROE for Entergy transmission business
(12.38%) and capital structure currently utilized by ITC operating companies
(60% equity/40% debt)

Benefits
of
credit
quality
improvement
resulting
from
transition

to
FERC-
regulated rate construct partially offset ROE and capital structure impacts
Rate Impacts Split into Rate Construct, Rate Timing
Rate Impacts Split into Rate Construct, Rate Timing
and Other Effects for Retail Customers
and Other Effects for Retail Customers

Forward Test Year:
Eliminates regulatory lag in recovery of capital
investments

One time impact of conversion to forward test year

Reflects amounts that would have been collected in future years

MSS-2 construct eliminated post transaction

Current
estimation
reflects
effect
of
paying
load
ratio
share
of
Transmission
cost factoring in zonal investment and retail share of Transmission
investments
Rate
Construct
Effects
Rate
Timing
Effects
Other Effects

24
24
2014 Benefits
From Higher
Credit Quality
resulting from
Rate Construct

~(0.27)
2014 Rate
Construct
Effects from
FERC regulated
model
~0.84
Illustrative Bill
if ETR owns
T assets
current state
~95.93
100
98
96
~96.31
0
Illustrative Bill
if ITC owns
T assets post
transaction
2
4
~(0.19)
6
2014 net
other effects*
ELL
Residential
Bill
-
1,000
kWh
\$
90
92
94
ELL Typical Residential Customer Bill Expected
ELL Typical Residential Customer Bill Expected
to
to
Initially Increase 0.4% Due to Rate Construct Effects
Initially Increase 0.4% Due to Rate Construct Effects

Expected Mitigation by Customer Benefits
Expected Mitigation by Customer Benefits
Illustrative
Expected Rate
Construct Effects*

*Refer to previous slide where rate construct and other assumptions are detailed

Note: Illustrative bill is the average of the 2011 Typical Monthly Bills for a residential customer using 1,000 kWh, excluding the rate effects of Transaction and is not meant to project an actual future customer bill. Estimation does not include effects of movement in commodity prices or rate cases between now and time of deal close

Note: Contents exclude estimated one time rate timing effect of \$0.65 in 2014 due to conversion to forward test year -

reflects amounts that would have been collected in future years

+0.38

0.4%

Over the long term, customer bill effects expected to be mitigated by...

Enhanced Financial flexibility

Operational Excellence

Reliability, System Performance, Scale efficiencies etc.

Independent and transparent ITC model

25
25
92
88
8
EGSL Residential Bill-1,000 kWh
\$

100
4
0
96
~94.59
2014 net
other effects*
~-0.36
2014 Benefits
From Higher
Credit Quality
resulting from
Rate Construct
Illustrative Bill
if ITC owns
T assets post
transaction
2014 Rate
Construct
Effects from
FERC regulated
model
~-0.92
Illustrative Bill
if ETR owns
T assets
current state
93.55
~(0.24)
EGSL
EGSL
Typical
Typical
Residential
Residential
Customer
Customer
Bill
Bill
Expected
Expected
to
to
Initially Increase 1.1% Due to Rate Construct Effects
Initially Increase 1.1% Due to Rate Construct Effects

Expected Mitigation by Customer Benefits
Expected Mitigation by Customer Benefits
Illustrative

Expected Rate
Construct Effects*
Over the long term,
customer bill effects
expected to be mitigated
by...

Enhanced Financial
flexibility

Operational Excellence

Reliability, System
Performance, Scale
efficiencies etc.

Independent and
transparent ITC model

*Refer to previous slide where rate construct and other assumptions are detailed

Note: Illustrative bill is the average of the 2011 Typical Monthly Bills for a residential customer using 1,000 kWh, excluding the rate effects of Transaction and is not meant to project an actual future customer bill. Estimation does not include effects of movements in commodity prices or rate cases between now and time of deal close.

Note: Contents exclude estimated one time rate timing effect of \$0.65 in 2014 due to conversion to forward test year - reflects amounts that would have been collected in future years
+1.04
1.1%

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26
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Pathway to Completion

Pathway to Completion

Required Approvals

Required Approvals

Jurisdiction / Authority

Approval(s)
MISO RTO

Final approval of move to MISO RTO by all retail jurisdictions

Final FERC approval of move to MISO RTO
Entergy Retail
Regulators
(APSC, LPSC, MPSC,
PUCT, CCNO)

Change of control of transmission assets

Authorization to incur debt in some jurisdictions
FERC

Change of control of transmission assets

Establishment of new regulatory construct for new ITC
subsidiaries

Authorization for operating company financings
Hart-Scott-Rodino Act
(DOJ / FTC)

Pre-merger notification to review potential antitrust and
competition issues
IRS Private Letter
Ruling

Ruling regarding tax-free treatment of the distribution of Mid
South TransCo LLC (new Holdco)
ITC Shareholders

Merger

Amendment to ITC Articles of Incorporation to increase the
number of authorized shares

Authorization for issuance of greater than 20% of
outstanding
shares

*Approval may be required in Missouri due to limited assets in those territories. Approval for Financings may be required in T
be required in Oklahoma for ITC