

Tronox Ltd  
Form 10-Q  
August 02, 2018

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

---

Form 10-Q

---

(Mark One)  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

1-35573  
(Commission file number)

---

TRONOX LIMITED  
(ACN 153 348 111)  
(Exact Name of Registrant as Specified in its Charter) extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

---

Western Australia, Australia 98-1026700  
(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification Number)

263 Tresser Boulevard, Suite 1100 Lot 22, Mason Road,  
Stamford, Connecticut 06901 Kwinana Beach, WA, 6167  
Australia

Registrant's telephone number, including area code: (203) 705-3800

---

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12

Edgar Filing: Tronox Ltd - Form 10-Q

months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company” and “emerging growth company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes No

Indicate by check mark whether the Registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes No

As of July 27, 2018, the Registrant had 94,170,451 Class A ordinary shares and 28,729,280 Class B ordinary shares outstanding.

---

---

Table of Contents

	Page
PART I – FINANCIAL INFORMATION	
Item 1. <u>Financial Statements (Unaudited)</u>	3
Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	25
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	37
Item 4. <u>Controls and Procedures</u>	38
PART II – OTHER INFORMATION	
Item 1. <u>Legal Proceedings</u>	39
Item 1A. <u>Risk Factors</u>	39
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	39
Item 3. <u>Defaults Upon Senior Securities</u>	39
Item 4. <u>Mine Safety Disclosures</u>	39
Item 5. <u>Other Information</u>	39
Item 6. <u>Exhibits</u>	40
<u>SIGNATURES</u>	41

Table of Contents

Item 1. Financial Statements (Unaudited)

	Page No.
<u>Unaudited Condensed Consolidated Statements of Operations for the Three and Six Months Ended June 30, 2018 and 2017</u>	4
<u>Unaudited Condensed Consolidated Statements of Comprehensive Income (Loss) for the Three and Six Months Ended June 30, 2018 and 2017</u>	5
<u>Unaudited Condensed Consolidated Balance Sheets at June 30, 2018 and December 31, 2017</u>	6
<u>Unaudited Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2018 and 2017</u>	7
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	8

Table of Contents

## TRONOX LIMITED

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(Millions of U.S. dollars, except share and per share data)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
Net sales	\$ 492	\$ 421	\$ 934	\$ 799
Cost of goods sold	348	326	675	641
Gross profit	144	95	259	158
Selling, general and administrative expenses	(79 )	(63 )	(155 )	(130 )
Restructuring	—	—	—	1
Impairment loss	—	—	(25 )	—
Income from operations	65	32	79	29
Interest expense	(48 )	(47 )	(97 )	(93 )
Interest income. .	7	1	15	2
Loss on extinguishment of debt	(30 )	—	(30 )	—
Other income (expense), net	29	(3 )	20	(11 )
Income (loss) from continuing operations before income taxes	23	(17 )	(13 )	(73 )
Income tax benefit	27	—	22	3
Net income (loss) from continuing operations	50	(17 )	9	(70 )
Income from discontinued operations, net of tax.	—	22	—	37
Net income (loss).	50	5	9	(33 )
Net income attributable to noncontrolling interest	14	2	17	5
Net income (loss) attributable to Tronox Limited	\$ 36	\$ 3	\$ (8 )	\$ (38 )
Net income (loss) per share, basic:				
Continuing operations	\$ 0.30	\$ (0.16 )	\$ (0.07 )	\$ (0.63 )
Discontinued operations	\$ —	\$ 0.18	\$ —	\$ 0.31
Net income (loss) per share, basic.	\$ 0.30	\$ 0.02	\$ (0.07 )	\$ (0.32 )
Net income (loss) per share, diluted:				
Continuing operations	\$ 0.29	\$ (0.16 )	\$ (0.07 )	\$ (0.63 )
Discontinued operations	\$ —	\$ 0.18	\$ —	\$ 0.31
Net income (loss) per share, diluted	\$ 0.29	\$ 0.02	\$ (0.07 )	\$ (0.32 )
Weighted average shares outstanding, basic (in thousands)	123,063	119,188	122,699	118,804
Weighted average shares outstanding, diluted (in thousands)	126,716	124,301	122,699	118,804
Cash dividends per share, Class A and Class B	\$ 0.045	\$ 0.045	\$ 0.090	\$ 0.090

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents

## TRONOX LIMITED

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Unaudited)

(Millions of U.S. dollars)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
Net income (loss)	\$ 50	\$ 5	\$ 9	\$ (33 )
Other comprehensive income:				
Foreign currency translation adjustments	(185 )	34	(126 )	58
Pension and postretirement plans:				
Amortization of unrecognized actuarial losses, net of taxes of less than \$1 million in each of the three and six months ended June 30, 2018 and 2017	1	—	2	1
Unrealized gains (losses) on derivative financial instruments (no tax impact)	—	(1 )	—	(3 )
Other comprehensive (loss) income	(184 )	33	(124 )	56
Total comprehensive (loss) income	(134 )	38	(115 )	23
Comprehensive (loss) income attributable to noncontrolling interest:				
Net income	14	2	17	5
Foreign currency translation adjustments	(46 )	7	(31 )	13
Comprehensive (loss) income attributable to noncontrolling interest	(32 )	9	(14 )	18
Comprehensive (loss) income attributable to Tronox Limited	\$ (102 )	\$ 29	\$ (101 )	\$ 5

See accompanying notes to unaudited condensed consolidated financial statements.

Table of Contents

## TRONOX LIMITED

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(Millions of U.S. dollars, except share and per share data)

	June 30, 2018	December 31, 2017
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	\$ 1,036	\$ 1,116
Restricted cash	656	653
Accounts receivable, net of allowance for doubtful accounts	341	329
Inventories, net	451	473
Prepaid and other assets	81	60
Income taxes receivable	8	8
Assets held for sale	32	—
Total current assets	2,605	2,639
Noncurrent Assets		
Property, plant and equipment, net	1,033	1,115
Mineral leaseholds, net	828	885
Intangible assets, net	188	198
Inventories, net	—	3
Deferred tax assets	43	1
Other long-term assets	36	23
Total assets	\$ 4,733	\$ 4,864
<b>LIABILITIES AND EQUITY</b>		
Current Liabilities		
Accounts payable	\$ 131	\$ 165
Accrued liabilities	165	163
Long-term debt due within one year	22	22
Income taxes payable	9	3
Liabilities held for sale	8	—
Total current liabilities	335	353
Noncurrent Liabilities		
Long-term debt, net	3,147	3,125
Pension and postretirement healthcare benefits	94	103
Asset retirement obligations	76	79
Long-term deferred tax liabilities	165	171
Other long-term liabilities	19	18
Total liabilities	3,836	3,849
Commitments and Contingencies		
Shareholders' Equity		
Tronox Limited Class A ordinary shares, par value \$0.01 — 94,251,907 shares issued and 94,170,451 shares outstanding at June 30, 2018 and 92,717,935 shares issued and 92,541,463 shares outstanding at December 31, 2017	1	1

Edgar Filing: Tronox Ltd - Form 10-Q

Tronox Limited Class B ordinary shares, par value \$0.01 — 28,729,280 issued and outstanding at June 30, 2018 and December 31, 2017

Capital in excess of par value	—	—
	1,567	1,558
Accumulated deficit	(347 )	(327 )
Accumulated other comprehensive loss	(496 )	(403 )
Total Tronox Limited shareholders' equity	725	829
Noncontrolling interest	172	186
Total equity	897	1,015
Total liabilities and equity	\$ 4,733	\$ 4,864

See accompanying notes to unaudited condensed consolidated financial statements.

6

---



Table of Contents

## TRONOX LIMITED

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(Millions of U.S. dollars)

	Six Months Ended June 30,	
	2018	2017
Cash Flows from Operating Activities:		
Net income (loss)	\$ 9	\$ (33 )
Income from discontinued operations, net of tax	—	37
Net income (loss) from continuing operations	\$ 9	\$ (70 )
Adjustments to reconcile net income (loss) from continuing operations to net cash provided by operating activities, continuing operations:		
Depreciation, depletion and amortization	97	91
Deferred income taxes	(30 )	2
Share-based compensation expense	9	21
Amortization of deferred debt issuance costs and discount on debt	7	6
Pension and postretirement healthcare benefit expense	1	1
Loss on extinguishment of debt	30	—
Impairment losses	25	—
Other non-cash affecting net loss	3	6
Contributions to employee pension and postretirement plans	(11 )	(9 )
Changes in assets and liabilities:		
Increase in accounts receivable, net	(33 )	(35 )
(Increase) decrease in inventories, net	(14 )	36
Increase in prepaid and other assets	(27 )	(9 )
(Decrease) increase in accounts payable and accrued liabilities	(37 )	10
Increase (decrease) in taxes payable	6	(6 )
Other, net	(4 )	1
Cash provided by operating activities, continuing operations	31	45
Cash Flows from Investing Activities:		
Capital expenditures	(55 )	(40 )
Loan to Advanced Metal Industries Cluster Company Limited (Note 1)	(14 )	—
Cash used in investing activities, continuing operations	(69 )	(40 )
Cash Flows from Financing Activities:		
Repayments of long-term debt	(595 )	(8 )
Proceeds from long-term debt	615	—
Call premium paid	(22 )	—
Debt issuance costs	(10 )	—
Proceeds from the exercise of options and warrants	6	—
Dividends paid	(12 )	(12 )
Restricted stock and performance-based shares settled in cash for withholding taxes	(6 )	(11 )
Cash used in financing activities, continuing operations	(24 )	(31 )
Discontinued Operations:		
Cash provided by operating activities	—	91
Cash used in investing activities	—	(16 )

Edgar Filing: Tronox Ltd - Form 10-Q

Net cash flows provided by discontinued operations	—	75
Effects of exchange rate changes on cash and cash equivalents and restricted cash	(15 )	5
Net (decrease) increase in cash, cash equivalents and restricted cash	(77 )	54
Cash, cash equivalents and restricted cash at beginning of period	1,769	251
Cash, cash equivalents and restricted cash at end of period, continuing operations	\$ 1,692	\$ 305

See accompanying notes to unaudited condensed consolidated financial statements.

7

---

Table of Contents

TRONOX LIMITED

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Millions of U.S. dollars, except share, per share and metric tons data or unless otherwise noted)

1. The Company

Tronox Limited and its subsidiaries (collectively referred to as “Tronox,” “we,” “us,” or “our”) is a public limited company registered under the laws of the State of Western Australia. We are a global leader in the production and marketing of titanium bearing mineral sands and titanium dioxide (“TiO<sub>2</sub>”) pigment. Through the exploration, mining and beneficiation of mineral sands deposits, we produce titanium feedstock (including chloride slag, slag fines, rutile, synthetic rutile and leucoxene) and its coproducts, pig iron and zircon. Titanium feedstock is primarily used to manufacture TiO<sub>2</sub>, a pigment used in the manufacture of paint and plastics. Zircon, a hard, glossy mineral, is used for the manufacture of ceramics, refractories, TV screen glass, and a range of other industrial and chemical products. Pig iron is a metal material used in the steel and metal casting industries to create wrought iron, cast iron, and steel.

We have global operations in North America, Europe, South Africa, and the Asia-Pacific region. We classify our business into one reportable segment, TiO<sub>2</sub>, in which we operate three pigment production facilities at the following locations: Hamilton, Mississippi; Botlek, the Netherlands; and Kwinana, Western Australia. We also operate three separate mining operations: KwaZulu-Natal (“KZN”) Sands and Namakwa Sands both located in South Africa and Cooljarloo located in Western Australia.

On February 21, 2017, we entered into a definitive agreement with The National Titanium Dioxide Company Ltd., a limited company organized under the laws of the Kingdom of Saudi Arabia (“Cristal”), and Cristal Inorganic Chemicals Netherlands Coöperatief W.A., a cooperative organized under the laws of the Netherlands and a wholly owned subsidiary of Cristal (“Seller”), to acquire the TiO<sub>2</sub> business of Cristal for \$1.673 billion of cash, subject to a working capital adjustment at closing, plus 37,580,000 Class A Shares (the “Cristal Transaction”). On October 2, 2017, at a special meeting of shareholders, the Company’s shareholders approved a resolution to issue 37,580,000 Class A Shares to the Seller in connection with the acquisition of Cristal’s TiO<sub>2</sub> business. Based on the status of outstanding regulatory approvals in the United States and European Union described below, on March 1, 2018, we entered into an amendment to the definitive agreement that extends the termination date under such definitive agreement to June 30, 2018, with automatic 3-month extensions to March 31, 2019, if necessary.

We have received final approval from seven of the nine regulatory jurisdictions whose approvals are required to close the Cristal Transaction and are still seeking approval from the U.S. Federal Trade Commission (“FTC”) and the European Commission (“EC”).

With respect to the FTC, on December 5, 2017 the FTC filed an administrative complaint against us, Cristal and certain of Cristal’s subsidiaries and shareholders alleging that the Cristal Transaction would violate Section 7 of the Clayton Antitrust Act and Section 5 of the FTC Act. The administrative complaint seeks, among other things, a permanent injunction to prevent the transaction from being completed. On June 27, 2018, the evidentiary phase of the FTC’s administrative action before the FTC’s administrative law judge concluded. The FTC’s administrative law judge is not expected to rule on the FTC’s complaint until mid-November 2018 at the earliest.

On July 10, 2018, we received notice that the FTC had filed a complaint against us in the U.S. District Court in the District of Columbia (the “U.S. District Court”). The complaint alleges that Tronox’s pending acquisition of the TiO<sub>2</sub> business of Cristal would violate antitrust laws by significantly reducing competition in the North American market for chloride-process TiO<sub>2</sub>. The trial in U.S. District Court has been scheduled to commence on August 7, 2018 and is expected to conclude on August 9, 2018.

With respect to the EC, on July 4, 2018 we received approval from the EC, conditional upon divestiture of our 8120 paper-laminate product grade (the “8120 Grade”) that is supplied to European customers from our Botlek facility in the Netherlands. On July 16, 2018, we announced the submittal to the European Commission of an executed definitive agreement with Venator Materials PLC (“Venator”) to divest the 8120 Grade. The EC’s approval is contingent only upon the divestiture of the 8120 Grade. If the EC approves Venator as the buyer of the 8120 Grade, the EC’s approval of the Cristal transaction will be final.

### Table of Contents

In addition to seeking the divestiture of the 8120 Grade to Venator, we also announced on July 16, 2018 that we had entered into a binding Memorandum of Understanding (“MOU”) providing for the negotiation of a definitive agreement to sell the entirety of Cristal’s Ashtabula, Ohio two-plant TiO<sub>2</sub> production complex (“Ashtabula”) to Venator if a divestiture of all or a substantial part of Ashtabula is required to secure final regulatory approval in the United States of the proposed Cristal acquisition. The MOU grants Venator exclusivity for a period of 75 days to negotiate a definitive agreement for the sale of the entirety of the Ashtabula complex while Tronox continues to vigorously defend the merits of the transaction in a preliminary injunction hearing in the U.S. District Court brought against us by the FTC and described above.

In addition, in the MOU, Tronox agreed to pay Venator a \$75 million break fee if Tronox is able to consummate the Cristal transaction without divesting Ashtabula and the paper-laminate grade divestiture is completed to obtain final European Commission approval.

On May 9, 2018, we entered into an Option Agreement (the “Option Agreement”) with Advanced Metal Industries Cluster Company Limited (“AMIC”) pursuant to which AMIC granted us an option (the “Option”) to acquire 90% of a special purpose vehicle (the “SPV”), to which AMIC’s ownership in a titanium slag smelter facility (the “Slagger”) in The Jazan City for Primary and Downstream Industries in the Kingdom of Saudi Arabia (“KSA”) will be contributed together with \$322 million of indebtedness currently held by AMIC (the “AMIC Debt”). The execution of the Option Agreement occurred shortly after we entered into a Technical Services Agreement (the “Technical Services Agreement”) with AMIC pursuant to which we agreed to immediately commence providing technical assistance to AMIC to facilitate the start-up of the Slagger. National Industrialization Company and Cristal each own 50% of AMIC. The strategic intent of the Option Agreement and Technical Services Agreement is to enable us to further optimize the vertical integration between our TiO<sub>2</sub> pigment production and TiO<sub>2</sub> feedstock production after the closing of our merger with Cristal. Pursuant to the Option Agreement and during its term, we agreed to lend AMIC and, upon the creation of the SPV, the SPV up to \$125 million for capital expenditures and operational expenses intended to facilitate the start-up of the Slagger. Such funds may be drawn down by AMIC and the SPV, as the case may be, on a quarterly basis as needed based on a budget reflecting the anticipated needs of the Slagger start-up. The obligation to fund up to \$125 million is contingent on our continued reasonable belief that such amounts will be sufficient (in addition to any amounts supplied by AMIC) to bring the Slagger up to certain sustained production levels. If we do not acquire the Slagger, the loans mature with both interest and principal due on the date that is eighteen months from the termination of the Option Agreement. Pursuant to the Option Agreement, subject to certain conditions, we may exercise the Option at any time on or prior to May 9, 2023. If the Slagger achieves certain production criteria related to sustained quality and tonnage of slag produced (and the other conditions referenced above are satisfied), AMIC may require us to acquire the Slagger (the “Put”). If the Option or Put is exercised, we will acquire a 90% ownership interest in the SPV. During the three months ended June 30, 2018, we loaned \$14 million for capital expenditures and operational expenses to facilitate the start-up of the Slagger and we have recorded this loan payment within Other long-term assets on the unaudited Condensed Consolidated Balance Sheet at June 30, 2018. The Option and the Put did not have a significant impact on the financial statements as of or for the periods ended June 30, 2018.

On June 15, 2012, in consideration for the acquisition of 74% of Exxaro Resources Limited’s (“Exxaro’s”) South African mineral sands business and one of its subsidiaries, we issued to Exxaro 51,154,280 Class B ordinary shares (“Class B Shares”). On March 8, 2017, Exxaro announced its intention to begin pursuing a path to monetize its ownership stake in Tronox over time. On October 10, 2017, Exxaro sold 22,425,000 Class A ordinary shares (“Class A Shares”) in an underwritten registered offering. At June 30, 2018 and December 31, 2017, Exxaro held approximately 23% and 24%, respectively, of the voting securities of Tronox Limited. Presently, Exxaro intends to sell the remainder of its Tronox shares in a staged process over time pursuant to the existing registration statement, subject to market conditions. An ownership change as defined under IRC Section 382 could substantially limit our ability to use certain loss and expense carryforwards. See Note 5 for additional information on ownership change under IRC Section 382 and see Note 19 for additional information regarding Exxaro transactions. Exxaro also has a 26% ownership interest in certain

of our other non-operating subsidiaries.

9

---

## Table of Contents

### Basis of Presentation

The accompanying condensed consolidated financial statements are unaudited and have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission regarding interim financial reporting. Accordingly, they do not include all the information and footnotes required by accounting principles generally accepted in the United States of America (“U.S. GAAP”) for complete financial statements and should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2017. The unaudited Condensed Consolidated Balance Sheet as of December 31, 2017 was derived from audited financial statements but does not include all disclosures required by U.S. GAAP.

In management’s opinion, the accompanying unaudited condensed consolidated financial statements reflect all adjustments, which are of a normal recurring nature, considered necessary for a fair statement. Our unaudited condensed consolidated financial statements include the accounts of all majority-owned subsidiary companies. All intercompany balances and transactions have been eliminated in consolidation. As a result of the sale of our wholly owned subsidiary Tronox Alkali Corporation (“Alkali”) in the third quarter of 2017, the results of Alkali have been presented as discontinued operations for the three and six months ended June 30, 2017. See Note 3 for additional information.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. It is at least reasonably possible that the effect on the financial statements of a change in estimate due to one or more future confirming events could have a material effect on the financial statements.

### Revisions

In our Form 10-Q filed for the period ended March 31, 2018, we disclosed that we revised our long-term debt due within one year and long-term debt, net at December 31, 2017, in our unaudited Condensed Consolidated Balance Sheet. Our long-term debt due within one year had been understated by \$5 million with a corresponding overstatement in our long-term debt, net.

We identified certain current assets of \$7 million which we had included in “Accounts receivable, net of allowance for doubtful accounts” that should have been included in “Prepaid and other assets” in the Consolidated Balance Sheet at December 31, 2017. We have reclassified this amount in the unaudited Condensed Consolidated Balance Sheets presented herein.

### Recently Adopted Accounting Pronouncements

In May 2017, the FASB issued ASU 2017-09, Compensation—Stock Compensation (Topic 718): Scope of Modification Accounting (“ASU 2017-09”), which clarifies when to account for a change to the terms or conditions of a share-based payment award as a modification. Under ASU 2017-09, modification accounting is required only if the fair value, the vesting conditions, or the classification of the award (as equity or liability) changes as a result of the change in terms or conditions. On January 1, 2018, we adopted the new standard and during the second quarter of 2018 we applied the guidance under the new standard for a modification to a share-based payment award. See Note 17 for additional information.

In March 2017, the FASB issued ASU 2017-07, Compensation-Retirement Benefits: Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost (“ASU 2017-07”), which requires employers to present the service cost component of the net periodic benefit cost in the same income statement line item(s) as other

employee compensation costs arising from service rendered during the period. In addition, under the new guidance, only the service cost component of net periodic pension costs and net periodic postretirement costs are eligible for capitalization in assets. Other components must be presented separately from the line item(s) that include the service cost and outside of operating income. As a result of our adopting ASU 2017-07 during the first quarter of 2018, we reclassified pension and postretirement healthcare benefit costs of \$1 million and \$2 million, respectively for the three and six months ended June 30, 2017 from “Income (loss) from operations” to “Other expense, net” in our unaudited Condensed Consolidated Statements of Operations.



## Table of Contents

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash (“ASU 2016-18”), which requires that the reconciliation of the beginning-of-period and end-of period amounts shown in the statement of cash flows include restricted cash and restricted cash equivalents. ASU 2016-18 does not define restricted cash or restricted cash equivalents, but an entity will need to disclose the nature of the restrictions. We adopted ASU 2016-18 during the first quarter of 2018. Restricted cash includes \$656 million and \$651 million as of June 30, 2018 and December 31, 2017, respectively, related to the Blocked Term Loan. See Note 12. Restricted cash also includes \$2 million at December 31, 2017 required by our performance bonds issued for our energy supply contracts in Australia.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606) which states that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Topic 606 supersedes the revenue recognition requirements under Revenue Recognition (Topic 605). On January 1, 2018, we adopted the new standard using the modified retrospective approach applied to contracts that were not completed as of January 1, 2018. The adoption of this new standard did not have a material impact to our unaudited condensed consolidated financial statements. No adjustment to the opening balance of retained earnings at January 1, 2018 was required. Results for reporting periods beginning after January 1, 2018 are presented under Topic 606, while prior period amounts are not adjusted and continue to be reported in accordance with our historic accounting under Topic 605. See Note 2 for additional information.

## Recently Issued Accounting Pronouncements

In February 2016, the FASB issued ASU 2016-02, Leases (“ASU 2016-02”) which includes a lessee accounting model that recognizes two types of leases - finance leases and operating leases. The standard requires that a lessee recognize on the balance sheet assets and liabilities for leases with lease terms of more than 12 months. The recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee will depend on its classification as a finance or an operating lease. The standard is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption is permitted. The new standard, as originally issued would have required adoption using a modified retrospective transition and provided for certain practical expedients. Transition would have required application of the new guidance at the beginning of the earliest comparative period presented. In March 2018, the FASB approved a change to the comparative reporting transition guidance allowing entities the option to apply the provisions of the new lease guidance at its effective date, without adjusting the comparative periods presented. We have developed an implementation plan for adopting ASU 2016-02, which includes utilizing a software program to manage our lease obligations. We are evaluating the impact that ASU 2016-02 will have on our consolidated financial statements and have concluded that we will not early adopt ASU 2016-02. We continue to monitor the FASB’s actions and will consider the impact of any changes made to the guidance prior to its effective date.

## 2. Revenue

### Nature of Contracts and Performance Obligations

We primarily generate revenue from selling TiO<sub>2</sub> pigment products and products derived from titanium bearing mineral sands to our customers. These products are used for the manufacture of paints, coatings, plastics, paper, and a wide range of other applications. We account for a contract with our customer when it has approval and commitment from both parties, the rights of the parties are identified, payment terms are identified, the contract has commercial substance, and collectability of consideration is probable.

Our promise in a contract typically relates to the transferring of a product or multiple distinct products that are substantially the same and that have the same pattern of transfer, representing a single performance obligation within a

contract. We have elected to account for shipping and handling activities that occur after control of the products has transferred to the customer as contract fulfillment activities, rather than a separate performance obligation. Amounts billed to a customer in a sales transaction related to shipping and handling activities continue to be reported as “Net sales” and related costs as “Cost of goods sold” in the unaudited Condensed Consolidated Statements of Operations.

## Table of Contents

The duration of our contract period is one year or less. As such, we have elected to recognize incremental costs incurred to obtain contracts, which primarily consist of commissions paid to third-party sales agents, as “Selling, general and administrative expenses” in the unaudited Condensed Consolidated Statements of Operations. Furthermore, we have elected not to disclose the value of unsatisfied performance obligations at each period end, given the original expected duration of our contracts are one year or less.

## Transaction Price

Revenue is measured as the amount of consideration that we expect to be entitled in exchange for transferring products to the customer. The transaction price typically consists of fixed cash consideration. We also offer various incentive programs to our customers, such as rebates, discounts, and other price adjustments that represent variable consideration. We estimate variable consideration and include such consideration amounts in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved. Our estimates of variable consideration and determination of whether to include estimated amounts in the transaction price are based largely on an assessment of our anticipated performance and all information (historical, current and forecasted) that is reasonably available to us. We adjust our estimate of revenue at the earlier of when the amount of consideration we expect to receive changes or when the consideration becomes fixed. Sales returns rarely happen in our business, therefore it is unlikely that a significant reversal of revenue will occur.

Sales and similar taxes we collect on behalf of governmental authorities are excluded from the transaction price for the determination of revenue. The expected costs associated with product warranties continue to be recognized as expense when the products are sold. Customer payment terms and conditions vary by contract and customer, although the timing of revenue recognition typically does not differ from the timing of invoicing. Additionally, as we generally do not grant extended payment terms, we have determined that our contracts generally do not include a significant financing component.

## Revenue Recognition

We recognize revenue at a point in time when the customer obtains control of the promised products. For most transactions this occurs when products are shipped from our manufacturing facilities or at a later point when control of the products transfers to the customer at a specified destination or time.

## Contract Balances

Contract assets represent our rights to consideration in exchange for products that have transferred to a customer when the right is conditional on situations other than the passage of time. For products that we have transferred to our customers, our rights to the consideration are typically unconditional and only the passage of time is required before payments become due. These unconditional rights are recorded as accounts receivable. As of June 30, 2018, and December 31, 2017, we did not have material contract asset balances.

Contract liabilities represent our obligations to transfer products to a customer for which we have received consideration from the customer. Infrequently we may receive advance payment from our customers that is accounted for as deferred revenue. Deferred revenue is earned when control of the product transfers to the customer, which is typically within a short period of time from when we received the advanced payment. Contract liability balances as of June 30, 2018 and December 31, 2017 were less than \$1 million and \$3 million, respectively. Contract liability balances were reported as “Accounts payable” in the unaudited Condensed Consolidated Balance Sheets. All contract liabilities as of December 31, 2017 were recognized as revenue in “Net sales” in the unaudited Condensed Consolidated Statements of Operations during the first quarter of 2018.



Table of Contents

## Disaggregation of Revenue

We operate under one operating and reportable segment, TiO<sub>2</sub>. See Note 20 for details. We disaggregate our revenue from contracts with customers by product type and geographic area. We believe this level of disaggregation appropriately depicts how the nature, amount, timing and uncertainty of our revenue and cash flows are affected by economic factors and reflects how our business is managed.

Net sales to external customers by geographic areas where our customers are located were as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
North America	\$ 185	\$ 146	\$ 330	\$ 277
South and Central America	21	15	37	27
Europe, Middle-East and Africa	149	119	295	235
Asia Pacific	137	141	272	260
Total net sales	\$ 492	\$ 421	\$ 934	\$ 799

Net sales from external customers for each similar type of product were as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
Pigment	\$ 354	\$ 306	\$ 687	\$ 578
Zircon	78	38	139	88
Pig iron	20	13	39	24
Feedstock and other products	25	49	42	80
Electrolytic	15	15	27	29
Total net sales	\$ 492	\$ 421	\$ 934	\$ 799

Feedstock and other products mainly include rutile prime, ilmenite, Chloride (“CP”) slag and other mining products. Electrolytic products mainly include electrolytic manganese dioxide and boron. On March 21, 2018, we announced that we entered into an agreement to sell our Electrolytic operations. See Note 4. The nature, amount, timing and uncertainty of revenue and cash flows typically do not differ significantly among different products.

### 3. Discontinued Operations

In the third quarter of 2017, we completed the previously announced sale of our wholly owned subsidiary Tronox Alkali Corporation (“Alkali”) to Genesis Energy, L.P. Sales, costs and expenses and income taxes attributable to Alkali for the three and six months ended June 30, 2017 have been aggregated in a single caption entitled “Income from discontinued operations, net of tax” in our unaudited Condensed Consolidated Statement of Operations.

Alkali, which was previously one of our two operating and reportable segments, included certain allocated corporate costs which have been reallocated to Corporate. The amount of allocated corporate costs was \$1 million and \$2 million, respectively for the three months and six months ended June 30, 2017.

The following table presents the major classes of Alkali’s line items constituting the “Income from discontinued operations, net of tax” in our unaudited Condensed Consolidated Statements of Operations:

Three Months ended June 30, 2017	Six Months ended June 30, 2017
----------------------------------------	--------------------------------------

Edgar Filing: Tronox Ltd - Form 10-Q

Net sales	\$	201		\$	392
Cost of goods sold		171			335
Selling, general and administrative expense		(6	)	(12	)
Restructuring expense		—		(1	)
Interest and debt expenses, net		1		1	
Income before income taxes		25		45	
Income tax provision		(3	)	(8	)
Income from discontinued operations, net of tax	\$	22		\$	37

13

---

Table of Contents

## 4. Assets and Liabilities Held for Sale

On March 21, 2018, Tronox LLC, our indirect wholly owned subsidiary, announced that it had entered into a definitive agreement (the “Purchase Agreement”), pursuant to which EMD Acquisition LLC agreed to acquire certain of the assets and liabilities of our Tronox Electrolytic Operations based in Henderson, Nevada (the “Henderson Electrolytic Operations”), a component of our TiQ segment, for \$13 million in cash, subject to certain working capital adjustments (the “Electrolytic Transaction”). The Electrolytic Transaction was undertaken as part of our strategy to focus on our TiO<sub>2</sub> operations and is expected to close in second half of 2018.

As a result of the approval of the Electrolytic Transaction and our entry into the Purchase Agreement, we recorded a total pre-tax charge of \$25 million for the expected loss on sale of the assets comprising the Henderson Electrolytic Operations, which was recorded in “Impairment losses” in the unaudited Condensed Consolidated Statements of Operations. This expected loss on sale includes an impairment charge of \$15 million for the long-lived assets of the Henderson Electrolytic Operations and an additional loss of \$10 million for the difference between the estimated value of Henderson Electrolytic Operations net assets to be delivered at closing and the expected net proceeds. This additional \$10 million expected loss on sale has been included in “Accrued liabilities” in our unaudited Condensed Consolidated Balance Sheet as of June 30, 2018.

As of June 30, 2018, the assets and liabilities of the Henderson Electrolytic Operations have been classified as held for sale. The table below presents the carrying amounts of the assets and liabilities included in the Transaction:

	June 30, 2018
Assets:	
Accounts receivable, net of allowance for doubtful accounts	\$ 12
Inventories, net	19
Prepaid and other assets	1
Total assets held for sale	\$ 32
Liabilities:	
Accounts payable	\$ 3
Accrued liabilities	1
Asset retirement obligations	4
Total liabilities held for sale	\$ 8

## 5. Income Taxes

Our operations are conducted through our various subsidiaries in a number of countries throughout the world. We have provided for income taxes based upon the tax laws and rates in the countries in which operations are conducted and income is earned.

	Three Months Ended		Nine Months Ended	
	June 30,		June 30,	
	2018	2017	2018	2017
Income tax benefit	\$ 27	\$ —	\$ 22	\$ 3
Income (loss) before income taxes	\$ 23	\$ (17 )	\$ (13 )	\$ (73 )
Effective tax rate	(117 )%	— %	169 %	4 %

## Table of Contents

During the three months ended March 31, 2017, Tronox Limited, the public parent which is registered under the laws of the State of Western Australia, became managed and controlled in the United Kingdom (“U.K.”). The effective tax rate for the three and six months ended June 30, 2018 differs from the U.K. statutory rate of 19% primarily due to changes to valuation allowances and our jurisdictional mix of income at tax rates different than the U.K. statutory rate.

Tax rates in the United States (“U.S.”) (21% and 35% for corporations in 2018 and 2017, respectively), Australia (30% for corporations), South Africa (28% for limited liability companies), the Netherlands (25% for corporations), Switzerland (8.5% for corporations) and Jersey, U.K. (0% for corporations) all impact our effective tax rate.

At each reporting date, we perform an analysis to determine the likelihood of realizing our deferred tax assets and whether a valuation allowance is required or sufficient evidence exists to support the reversal of all or a portion of a valuation allowance. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income (including the reversals of deferred tax liabilities) during the periods in which those deferred tax assets will become deductible. Our analysis takes into consideration all available positive and negative evidence, including prior operating results, the nature and reason for any losses, our forecast of future taxable income, utilization of tax planning strategies, and the dates on which any deferred tax assets are expected to expire. These assumptions and estimates require a significant amount of judgment and are made based on current and projected circumstances and conditions.

As of June 30, 2018, we determined that sufficient positive evidence exists to reverse the valuation allowance attributable to our operating subsidiary in the Netherlands. This reversal resulted in a one-time, non-cash tax benefit of \$48 million. Our analysis considered all positive and negative evidence, including (i) three years of cumulative income for our Netherlands subsidiary, (ii) our continuing and improved profitability over the last twelve months in this jurisdiction, (iii) estimates of continued profitability based on updates to our latest current year forecast and our long-term strategic forecast which became available this quarter, and (iv) changes in the factors that drove losses in the past, primarily pigment prices in Europe. Based on this analysis, we concluded that it was more likely than not that our Dutch operating subsidiary will be able to utilize all of its deferred tax assets.

We continue to maintain full valuation allowances related to the total net deferred tax assets in Australia and the U.S., as we cannot objectively assert that these deferred tax assets are more likely than not to be realized. It is reasonably possible that a portion of these valuation allowances could be reversed within the next year due to increased book profitability levels and our pending acquisition of the Cristal TiO<sub>2</sub> business. Until these valuation allowances are eliminated, future provisions for income taxes for these jurisdictions will include no tax benefits with respect to losses incurred and tax expense only to the extent of current state tax payments. Additionally, we have valuation allowances against specific tax assets in the Netherlands, South Africa, and the U.K.

The Company’s ability to use certain loss and expense carryforwards could be substantially limited if the Company were to experience an ownership change as defined under IRC Section 382. In general, an ownership change would occur if the Company’s “5-percent shareholders,” as defined under IRC Section 382, collectively increased their ownership in the Company by more than 50 percentage points over a rolling three-year period. If an ownership change does occur during 2018, the resulting impact could be a limitation of up to \$5.2 billion. There would be minimal impact on the \$2.5 billion future Grantor Trust deductions from an IRC Section 382 change.

The Company is currently under audit in Australia and the U.S. We believe that we have made adequate provision for income taxes that may be payable with respect to years open for examination; however, the ultimate outcome is not presently known and, accordingly, additional provisions may be necessary and/or reclassifications of noncurrent tax liabilities to current may occur in the future.

Following the continued guidance of Staff Accounting Bulletin 118, our accounting for Tax Cuts and Jobs Act (H.R. 1) is considered to remain incomplete. There are no financial statement differences for the three months and six



Edgar Filing: Tronox Ltd - Form 10-Q

months ended June 30, 2018 from the reasonable estimates made in the information reported for the year ended December 31, 2017. A limited amount of additional guidance has been issued by the Internal Revenue Service and state taxing authorities, and we continue to wait for guidance pertinent to completing our analysis on the full impact of H.R. 1.

15

---

Table of Contents

## 6. Income (Loss) Per Share

The computation of basic and diluted income (loss) per share for the periods indicated is as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
<b>Numerator – Basic and Diluted:</b>				
Net income (loss) from continuing operations	\$50	\$(17 )	\$9	\$(70 )
Less: Net income from continuing operations attributable to noncontrolling interest	14	2	17	5
Undistributed net income (loss) from continuing operations attributable to ordinary shares	36	(19 )	(8 )	(75 )
Net income from discontinued operations available to ordinary shares.	—	22	—	37
Net income (loss) available to ordinary shares	\$36	\$3	\$(8 )	\$(38 )
<b>Denominator – Basic and Diluted:</b>				
Weighted-average ordinary shares, basic (in thousands)	123,063	119,188	122,699	118,804
Weighted-average ordinary shares, diluted (in thousands)	126,716	124,301	122,699	118,804
<b>Basic net income (loss) per Ordinary Share:</b>				
Basic net income (loss) from continuing operations per ordinary share	0.30	(0.16 )	(0.07 )	(0.63 )
Basic net income from discontinued operations per ordinary share	—	0.18	—	0.31
Basic net income (loss) per ordinary share	\$0.30	\$0.02	\$(0.07 )	\$(0.32 )
<b>Diluted net income (loss) per Ordinary Share:</b>				
Diluted net income (loss) from continuing operations per ordinary share	0.29	(0.16 )	(0.07 )	(0.63 )
Diluted net income from discontinued operations per ordinary share	—	0.18	—	0.31
Diluted net income (loss) per ordinary share	\$0.29	\$0.02	\$(0.07 )	\$(0.32 )

Net income (loss) per ordinary share amounts were calculated from exact, not rounded net income (loss) and share information. We have issued shares of restricted stock which are participating securities that do not have a contractual obligation to share in losses; therefore, when we have a net loss, none of the loss is allocated to participating securities. Consequently, for the six months ended June 30, 2018 and for the three and six months ended 2017, the two-class method did not have an effect on our net income (loss) per ordinary share calculation, and as such, dividends paid during these periods did not impact this calculation. During the three months ended June 30, 2018, the percentage of undistributed net income from continuing operations attributable to the participating securities was insignificant.

In computing diluted net income (loss) per share under the two-class method, we considered potentially dilutive shares. Anti-dilutive shares not recognized in the diluted net income (loss) per share calculation for the three and six months ended June 30, 2018 and 2017 were as follows:

Table of Contents

	Three Months Ended June 30,		Six Months Ended June 30,	
	Shares		Shares	
	2018	2017	2018	2017
Options	1,328,129	1,930,616	1,328,129	1,930,616
Series A Warrants	—	520,849	—	986,558
Series B Warrants	—	1,128,376	—	1,940,062
Restricted share units	1,605,156	2,184,658	5,258,259	6,021,045

Series A Warrants were converted into Class A ordinary shares at June 30, 2017 using a rate of 6.02. Series B Warrants were converted into Class A ordinary shares at June 30, 2017 using a rate of 6.03. The Series A Warrants and Series B Warrants expired on February 14, 2018.

## 7. Inventories, Net

Inventories, net consisted of the following:

	June 30,	December 31,
	2018	2017
Raw materials	\$ 115	\$ 137
Work-in-process	38	35
Finished goods, net	188	194
Materials and supplies, net	110	110
Total	451	476
Less: Inventories, net – non-current	—	(3 )
Inventories, net – current	\$ 451	\$ 473

Materials and supplies, net consists of processing chemicals, maintenance supplies, and spare parts, which will be consumed directly and indirectly in the production of our products.

At June 30, 2018 and December 31, 2017, inventory obsolescence reserves primarily for materials and supplies were \$15 million and \$17 million, respectively. At June 30, 2018 and December 31, 2017, reserves for lower of cost and net realizable value were \$23 million and \$27 million, respectively.

## 8. Property, Plant and Equipment, Net

Property, plant and equipment, net of accumulated depreciation, consisted of the following:

	June 30,	December 31,
	2018	2017
Land and land improvements	\$ 97	\$ 95
Buildings	247	267
Machinery and equipment	1,326	1,387
Construction-in-progress	113	103
Other	42	41
Subtotal	1,825	1,893
Less: accumulated depreciation	(792 )	(778 )
Property, plant and equipment, net	\$ 1,033	\$ 1,115

Substantially all of the Property, plant and equipment, net is pledged as collateral for our debt. See Note 12.

Edgar Filing: Tronox Ltd - Form 10-Q

The table below summarizes depreciation expense related to property, plant and equipment for the periods presented, recorded in the specific line items in our Condensed Consolidated Statements of Operations:

17

---

Table of Contents

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
Cost of goods sold	\$ 31	\$ 31	\$ 64	\$ 61
Selling, general and administrative expenses	1	1	2	2
Total	\$ 32	\$ 32	\$ 66	\$ 63

## 9. Mineral Leaseholds, Net

Mineral leaseholds, net of accumulated depletion, consisted of the following:

	December 31,	
	June 30, 2018	2017
Mineral leaseholds	\$1,257	\$ 1,303
Less: accumulated depletion	(429 )	(418 )
Mineral leaseholds, net	\$828	\$ 885

Depletion expense relating to mineral leaseholds recorded in “Cost of goods sold” in the unaudited Condensed Consolidated Statements of Operations was \$10 million and \$7 million during the three months ended June 30, 2018 and 2017. Depletion expense relating to mineral leaseholds recorded in “Cost of goods sold” in the unaudited Condensed Consolidated Statements of Operations was \$18 million and \$15 million during the six months ended June 30, 2018 and 2017.

## 10. Intangible Assets, Net

Intangible assets, net of accumulated amortization, consisted of the following:

	June 30, 2018			December 31, 2017		
	Gross Cost	Accumulated Amortization	Net Carrying Amount	Gross Cost	Accumulated Amortization	Net Carrying Amount
Customer relationships	\$291	(144 )	147	\$291	\$ (134 )	\$ 157
TiO <sub>2</sub> technology	32	(12 )	20	32	(11 )	21
Internal-use software	48	(27 )	21	45	(25 )	20
Intangible assets, net	\$371	(183 )	188	\$368	\$ (170 )	\$ 198

The table below summarizes amortization expense related to intangible assets for the periods presented, recorded in the specific line items in our Condensed Consolidated Statements of Operations:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
Cost of goods sold	\$ 1	\$ 1	\$ 1	\$ 1
Selling, general and administrative expenses	6	6	12	12
Total	\$ 7	\$ 7	\$ 13	\$ 13

Estimated future amortization expense related to intangible assets is \$13 million for the remainder of 2018, \$26 million each for 2019 through 2021, \$23 million for 2022, and \$74 million thereafter.

## 11. Accrued Liabilities

Accrued liabilities consisted of the following:

Edgar Filing: Tronox Ltd - Form 10-Q

	June 30, 2018	December 31, 2017
Employee-related costs and benefits	\$ 53	\$ 72
Interest	17	21
Sales rebates	15	19
Taxes other than income taxes	5	7
Expected loss on sale of Henderson Electrolytic Operations (see Note 4)	10	—
Professional fees and other	65	44
Accrued liabilities	\$ 165	\$ 163

18

---

Table of Contents

## 12. Debt

## Long-term Debt

On April 6, 2018, Tronox Incorporated issued 6.5% Senior Notes due 2026 for an aggregate principal amount of \$615 million (“Senior Notes due 2026”). The 2026 Indenture and the Senior Notes due 2026 provide, among other things, that the Senior Notes due 2026 are senior unsecured obligations of Tronox Incorporated and are guaranteed on a senior and unsecured basis by us and certain of our other subsidiaries. The Senior Notes due 2026 have not been registered under the Securities Act and may not be offered or sold in the U.S. absent registration or an applicable exemption from registration requirements. Interest is payable on April 15 and October 15 of each year beginning on October 15, 2018 until their maturity date of April 15, 2026. The terms of the 2026 Indenture, among other things, limit, in certain circumstances, our and certain of our subsidiaries ability to: incur secured indebtedness; engage in certain sale-leaseback transactions; and merge, consolidate or sell substantially all of our assets. The terms of the 2026 Indenture also include certain limitations on our non-guarantor subsidiaries incurring indebtedness. The proceeds of the offering were used to fund the redemption of our Senior Notes due 2022. Debt issuance costs of \$10 million related to the Senior Notes due 2026 were recorded as a direct reduction of the carrying value of the long-term debt. Additionally, in connection with the redemption of our Senior Notes due 2022, we recorded \$30 million in debt extinguishment costs including a call premium of \$22 million during the second quarter of 2018.

Long-term debt, net of an unamortized discount and debt issuance costs, consisted of the following:

	Original Principal	Annual Interest Rate	Maturity Date	June 30, 2018	December 31, 2017
New Term Loan Facility, net of unamortized discount	\$ 2,150	Variable	9/22/2024	\$ 2,128	\$ 2,138
Senior Notes due 2022	600	7.50	% 3/15/2022	—	584
Senior Notes due 2025	450	5.75	% 9/22/2025	450	450
Senior Notes due 2026	615	6.50	% 4/15/2026	615	—
Lease financing				17	19
Long-term debt				3,210	3,191
Less: Long-term debt due within one year				(22 )	(22 )
Debt issuance costs				(41 )	(44 )
Long-term debt, net				\$ 3,147	\$ 3,125

The average effective interest rate for the New Term Loan Facility was 5.5% for both the three and six months ended June 30, 2018. The New Term Loan Facility consists of (i) a U.S. dollar term facility in an aggregate principal amount of \$1.5 billion (the “New Term Loans”) and (ii) a U.S. dollar term facility in an aggregate principal amount of \$650 million (the “Blocked Term Loan”) to be used for the Cristal Transaction. If the Cristal Transaction is terminated, the Blocked Term Loan will be repaid to the lenders of such Blocked Term Loan, and as the termination would represent a Prepayment Event as defined in our Term Loan Facility, we will be required to prepay \$800 million of outstanding borrowing under the New Term Loan Facility.

Table of Contents

## 13. Fair Value

Our debt is recorded at historical amounts. The following table presents the fair value of our debt at both June 30, 2018 and December 31, 2017:

	June 30, 2018	December 31, 2017
New Term Loan Facility	\$ 2,146	\$ 2,170
Senior Notes due 2022	NA	609
Senior Notes due 2025	438	463
Senior Notes due 2026	613	NA

We determined the fair value of the New Term Loan Facility, the Senior Notes due 2022, the Senior Notes due 2025 and the Senior Notes due 2026 using quoted market prices. The fair value hierarchy for the New Term Loan Facility, the Senior Notes due 2022 the Senior Notes due 2025 and the Senior Notes due 2026 is a Level 1 input.

During the three months ended June 30, 2018, we entered into foreign currency contracts for the South African rand to reduce exposure of our foreign affiliate's balance sheet to fluctuations in foreign currency rates. For accounting purposes, these foreign currency contracts are not considered hedges. The change in fair value associated with these contracts is recorded in Other income (expense), net within the unaudited Condensed Consolidated Statement of Operations and partially offsets the change in value of intercompany-related receivables not denominated in the functional currency of the affiliate. At June 30, 2018, the aggregate notional amount of outstanding foreign currency contracts was \$142 million and the fair value of the foreign currency contracts was a loss of \$6 million. We determined the fair value of the foreign currency contracts using inputs other than quoted prices in active markets that are observable either directly or indirectly. The fair value hierarchy for the foreign currency contracts is a Level 2 input.

The carrying value of cash and cash equivalents, restricted cash, accounts receivable and accounts payable approximate fair value due to the short-term nature of these items.

## 14. Asset Retirement Obligations

Asset retirement obligations consist primarily of rehabilitation and restoration costs, landfill capping costs, decommissioning costs, and closure and post-closure costs. Activities related to asset retirement obligations were as follow:

	Three Months Ended		Six Months Ended	
	June 30, 2018	2017	June 30, 2018	2017
Beginning balance	\$ 83	\$ 79	\$ 82	\$ 76
Additions	—	—	4	—
Accretion expense	2	1	3	2
Remeasurement/translation	(6 )	1	(5 )	4
Settlements/payments	(1 )	(1 )	(2 )	(2 )
Transfers to liabilities held for sale	—	—	(4 )	—
Balance, June 30,	\$ 78	\$ 80	\$ 78	\$ 80

Asset retirement obligations in our unaudited Condensed Consolidated Balance Sheets at June 30, 2018 and December 31, 2017 consist of a current portion of \$2 million and \$3 million, respectively, included in "Accrued liabilities" and a noncurrent portion of \$76 million and \$79 million, respectively, included in "Asset retirement obligations".





Table of Contents

## 15. Commitments and Contingencies

Purchase and Capital Commitments — At June 30, 2018, purchase commitments were \$104 million for the remainder of 2018, \$61 million for 2019, \$44 million for 2020, \$40 million for 2021, \$24 million for 2022, and \$96 million thereafter.

Letters of Credit — At June 30, 2018, we had outstanding letters of credit, bank guarantees, and performance bonds of \$42 million, of which \$19 million were letters of credit and \$23 million were bank guarantees.

Other Matters—From time to time, we may be party to a number of legal and administrative proceedings involving legal, environmental, and/or other matters in various courts or agencies. These proceedings, individually and in the aggregate, may have a material adverse effect on us. These proceedings may be associated with facilities currently or previously owned, operated or used by us and/or our predecessors, some of which may include claims for personal injuries, property damages, cleanup costs, and other environmental matters. Current and former operations may also involve management of regulated materials that are subject to various environmental laws and regulations including the Comprehensive Environmental Response Compensation and Liability Act, the Resource Conservation and Recovery Act or state equivalents. Similar environmental laws and regulations and other requirements exist in foreign countries in which we operate.

## 16. Accumulated Other Comprehensive Loss Attributable to Tronox Limited

The tables below present changes in accumulated other comprehensive income (loss) by component for the three months ended June 30, 2018 and 2017.

	Cumulative Translation Adjustment	Pension Liability Adjustment	Unrealized Gains (Losses) on Derivatives	Total
Balance, March 31, 2018	\$ (268 )	\$ (89 )	\$ (1 )	\$(358)
Other comprehensive loss	(139 )	—	—	(139)
Amounts reclassified from accumulated other comprehensive income	—	1	—	1
Balance, June 30, 2018	\$ (407 )	\$ (88 )	\$ (1 )	\$(496)

	Cumulative Translation Adjustment	Pension Liability Adjustment	Unrealized Gains (Losses) on Derivatives	Total
Balance, March 31, 2017	\$ (390 )	\$ (91 )	\$ 1	\$(480)
Other comprehensive income (loss)	27	—	(1 )	26
Balance, June 30, 2017	\$ (363 )	\$ (91 )	\$ —	\$(454)

The tables below present changes in accumulated other comprehensive income (loss) by component for the six months ended June 30, 2018 and 2017.

	Cumulative Translation Adjustment	Pension Liability Adjustment	Unrealized Gains (Losses) on Derivatives	Total
Balance, January 1, 2018	\$ (312 )	\$ (90 )	\$ (1 )	\$(403)
Other comprehensive loss	(95 )	—	—	(95 )

Edgar Filing: Tronox Ltd - Form 10-Q

Amounts reclassified from accumulated other comprehensive income	—	2	—	2
Balance, June 30, 2018	\$ (407	) \$ (88	) \$ (1	) \$(496)

21

---

Table of Contents

	Cumulative Translation Adjustment	Pension Liability Adjustment	Unrealized Gains (Losses) on Derivatives	Total
Balance, January 1, 2017	\$ (408 )	\$ (92 )	\$ 3	\$(497)
Other comprehensive income (loss)	45	—	(3 )	42
Amounts reclassified from accumulated other comprehensive income	—	1	—	1
Balance, June 30, 2017	\$ (363 )	\$ (91 )	\$ —	\$(454)

## 17. Share-Based Compensation

## Restricted Share Units (“RSUs”)

During 2017, a total of 1,397,471 RSUs were granted, pursuant to an Integration Incentive Award program (“Integration Incentive Award”) established in connection with the Cristal Transaction, to certain executive officers and managers with significant integration accountability. In addition during the second quarter of 2018, an additional 139,225 RSUs were granted under the Integration Incentive Award. These RSUs would have vested two years from the date of the close of the Cristal Transaction and the number of shares that would have been issued to grantees would have been based upon the achievement of established performance conditions. Under the original terms of the Integration Incentive Award, if the Cristal Transaction did not close by July 1, 2018, all unvested awards pursuant to the Integration Incentive Award shall immediately be canceled and forfeited.

During the second quarter of 2018, terms of the Integration Incentive Award were modified to eliminate the requirement that the Cristal Transaction must close by July 1, 2018. We accounted for this modification as a Type III modification since, at the modification date, the expectation of the award vesting changed from improbable to probable. As a result, we reversed approximately \$6 million of previously recorded expense related to the Integration Incentive Award. The issued and unvested RSUs under the Integration Incentive Award were revalued based on the closing price of the Company’s stock on the modification date and will vest two years from the date the Cristal Transaction closes and based upon the achievement of established performance conditions. As a result, the estimated expense associated with the revalued award is being expensed over the period from the modification date through two years from the estimated date that the Cristal Transaction will close.

In addition to the Integration Incentive Award, during the six months ended June 30, 2018, we granted RSUs which have time and/or performance conditions. Both the time-based awards and the performance-based awards are classified as equity awards. For the time-based awards, 59,287 RSUs vest ratably over a one-year period, 5,935 RSUs vest ratably over a ten-month period, 509,171 RSUs vest ratably over a three-year period and 55,870 vest ratably over a thirty-four month, and are valued at the weighted average grant date fair value. For the performance-based awards, 493,331 RSUs cliff vest at the end of three years and 55,868 RSUs cliff vest at the end of thirty-four months. Vesting of the performance-based awards is determined, for 50% of the award, based on Earnings per Share (“EPS”) growth, and the other 50%, based on Operating Return on Net Assets (“ORONA”) over the applicable three-year measurement period. The combined results are then subject to a Total Shareholder Return (“TSR”) modifier calculation over the same three-year measurement period. The TSR metric is considered a market condition for which we use a Monte Carlo simulation to determine the grant date fair value. The unrecognized compensation cost associated with these awards at June 30, 2018 was \$29 million, adjusted for estimated forfeitures, which is expected to be recognized over a weighted-average period of 2.1 years.

## Options

During the second quarter of 2018, 214,763 options were exercised at a weighted average exercise price of \$19.09. In connection with these exercises, we received \$4 million in cash.



Table of Contents

## 18. Pension and Other Postretirement Healthcare Benefits

We sponsor a noncontributory qualified defined benefit retirement plan in the U. S. (the “U.S. Qualified Plan”). We also have a collective defined contribution plan (a multiemployer plan) in the Netherlands (the “Netherlands Multiemployer Plan”) and a postretirement healthcare plan in South Africa.

The components of net periodic cost associated with our U.S. Qualified Plan recognized in the unaudited Condensed Consolidated Statements of Operations were as follows:

	Three Months Ended		Six Months Ended	
	June 30,	2017	June 30,	2017
	2018		2018	
Net periodic cost:				
Service cost	\$ —	\$ —	\$ —	\$ —
Interest cost	4	4	7	8
Expected return on plan assets	(4 )	(4 )	(8 )	(8 )
Net amortization of actuarial loss and prior service credit	1	—	2	1
Total net periodic cost	\$ 1	\$ —	\$ 1	\$ 1

As a result of the adoption of ASU 2017-07, the aggregate impact of interest costs, expected return on plan assets and net amortization of actuarial losses component of net periodic costs for the U.S. Qualified Plan of \$1 million for the three months ended June 30, 2018 and less than \$1 million for the three months ended June 30, 2017, and \$1 million each for the six months ended June 30, 2018 and 2017 is presented in “Other expense, net” in the unaudited Condensed Consolidated Statements of Operations.

The aggregate impact of all components of net periodic cost associated with the postretirement healthcare plan of \$1 million each for the three and six month ended June 30, 2018 and 2017 is presented in “Other expense, net” in the unaudited Condensed Consolidated Statements of Operations as a result of adopting ASU 2017-07.

For the three and six-month periods ended June 30, 2018 and 2017, we contributed \$1 million and \$2 million, respectively to the Netherlands Multiemployer Plan, which was primarily recognized in “Cost of goods sold” in the unaudited Condensed Consolidated Statement of Operations.

## 19. Related Parties

## Exxaro

We had service level agreements with Exxaro for research and development that expired during the third quarter of 2017. These service level agreements amounted to expenses of less than \$1 million during the three and six months ended June 30, 2017 which was included in “Selling general and administrative expense” in the unaudited Condensed Consolidated Statements of Operations.

## 20. Segment Information

We operate our business under one operating segment, TiO<sub>2</sub>, which is also our reportable segment. Segment performance is evaluated based on segment operating income (loss), which represents the results of segment operations before unallocated costs, such as general corporate expenses not specifically identified to the segment, interest expense, other income (expense), net and income tax expense or benefit. We incur overhead expenses related to support services provided by senior management, finance, legal and other functions that are centralized at our corporate headquarters, as well as similar services performed at other global offices. Components of these overhead

expenses are generally allocated to our TiO<sub>2</sub> segment based on either time or headcount depending on the nature of the expense. Management believes that this method of allocation is representative of the value and related services provided to our TiO<sub>2</sub> segment.

Edgar Filing: Tronox Ltd - Form 10-Q

Table of Contents

The following table provides net sales and income (loss) from operations of our TiO<sub>2</sub> segment, as well as a reconciliation of our segment income to our income (loss) from continuing operations:

	Three Months Ended June		Six Months Ended June	
	30, 2018	2017	30, 2018	2017
Net sales	\$ 492	\$ 421	\$ 934	\$ 799
TiO <sub>2</sub> segment operating income	\$ 108	\$ 61	\$ 160	\$ 93
Reconciliation				
TiO <sub>2</sub> operating income	\$ 108	\$ 61	\$ 160	\$ 93
Unallocated corporate expenses	(43 )	(29 )	(81 )	(64 )
Interest expense	(48 )	(47 )	(97 )	(93 )
Interest income	7	1	15	2
Loss on extinguishment of debt	(30 )	—	(30 )	—
Other income (expense), net	29	(3 )	20	(11 )
Income (loss) from continuing operations before income taxes	\$ 23	(17 )	(13 )	(73 )



Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with Tronox Limited's unaudited condensed consolidated financial statements and the related notes included elsewhere in this Quarterly Report on Form 10-Q, as well as Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2017. This discussion and other sections in this Quarterly Report on Form 10-Q contain forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve risks and uncertainties, and actual results could differ materially from those discussed in the forward-looking statements as a result of numerous factors. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Forward-looking statements also can be identified by words such as "future," "anticipates," "believes," "estimates," "expects," "intends," "plans," "predicts," "will," "would," "could," "can," "may," and similar terms.

This Management's Discussion and Analysis of Financial Condition and Results of Operations contains certain financial measures, in particular the presentation of earnings before interest, tax, depreciation and amortization ("EBITDA") and Adjusted EBITDA, which are not presented in accordance with accounting principles generally accepted in the United States ("U.S. GAAP"). We are presenting these non-U.S. GAAP financial measures because we believe they provide us and readers of this Form 10-Q with additional insight into our operational performance relative to earlier periods and relative to our competitors. We do not intend for these non-U.S. GAAP financial measures to be a substitute for any U.S. GAAP financial information. Readers of these statements should use these non-U.S. GAAP financial measures only in conjunction with the comparable U.S. GAAP financial measures. A reconciliation of net income (loss) to EBITDA and Adjusted EBITDA is also provided herein.

Overview

We are a global leader in the production and marketing of titanium bearing mineral sands and titanium dioxide ("TiO<sub>2</sub>") pigment.

We operate three TiO<sub>2</sub> pigment facilities at the following locations: Hamilton, Mississippi; Botlek, the Netherlands; and Kwinana, Western Australia, representing an aggregate annual TiO<sub>2</sub> production capacity of approximately 465,000 metric tons. TiO<sub>2</sub> is used extensively in the manufacture of paint and other coatings, plastics and paper, and in a wide range of other applications, including inks, fibers, rubber, food, cosmetics, and pharmaceuticals. Moreover, it is a critical component of everyday consumer applications due to its superior ability to cover or mask other materials effectively and efficiently relative to alternative white pigments and extenders. TiO<sub>2</sub> is considered a quality of life product, and some research indicates that consumption generally increases as disposable income increases. We also operate three separate mining titanium bearing operations: KwaZulu-Natal Sands located in South Africa, Namakwa Sands located in South Africa and Cooljarloo located in Western Australia.

Our TiO<sub>2</sub> business includes the following:

- Exploration, mining and beneficiation of mineral sands deposits;
- Production of titanium feedstock (including chloride slag, slag fines, rutile, synthetic rutile and leucosene), and its co-products pig iron, and zircon; and
- Production and marketing of TiO<sub>2</sub>

Recent Developments

On July 16, 2018, we announced the submittal to the European Commission of an executed definitive agreement with Venator Materials PLC (NYSE: VNTR) (“Venator”) to divest our 8120 paper-laminate product grade (the “8120 Grade”) currently supplied to European customers from our Botlek facility in the Netherlands. The divestiture of the 8120 Grade is in response to the conditional approval we received from the European Commission for our proposed acquisition of the titanium dioxide (“TiO<sub>2</sub>”) business of The National Titanium Dioxide Company Ltd., a limited company organized under the laws of the Kingdom of Saudi Arabia (“Cristal”) on July 4, 2018. The European Commission’s approval is contingent only upon the divestiture of the 8120 Grade. If the Commission approves Venator as the buyer of the 8120 Grade, the Commission’s approval of the Cristal transaction will be final.

### Table of Contents

In addition, on July 16, 2018, we announced that we had entered into a binding Memorandum of Understanding (“MOU”) with Venator providing for the negotiation of a definitive agreement to sell the entirety of Cristal’s Ashtabula, Ohio two-plant TiO<sub>2</sub> production complex (“Ashtabula”) to Venator if a divestiture of all or a substantial part of Ashtabula is required to secure final regulatory approval in the United States of the proposed Cristal acquisition. The MOU grants Venator exclusivity for a period of 75 days to negotiate a definitive agreement for the sale of the entirety of the Ashtabula complex while Tronox continues to vigorously defend the merits of the transaction in a preliminary injunction hearing in the U.S. District Court in the District of Columbia (the “U.S. District Court”) brought against us by the U.S. Federal Trade Commission (“FTC”) and described in more detail below.

In addition, in the MOU we agreed to pay Venator a \$75 million break fee if we are able to consummate the Cristal transaction without divesting Ashtabula and the paper-laminate grade divestiture is completed to obtain final European Commission approval.

As noted above, on July 10, 2018, we received notice that the FTC had filed a complaint against us in the U.S. District Court. The complaint alleges that Tronox’s pending acquisition of the TiO<sub>2</sub> business of Cristal would violate antitrust laws by significantly reducing competition in the North American market for chloride-process TiO<sub>2</sub>. The trial in U.S. District Court has been scheduled to commence on August 7, 2018 and is expected to conclude on August 9, 2018.

Our defense of the complaint brought by the FTC in U.S. District Court and submittal to the European Commission of definitive agreements for the divestiture of the 8120 Grade are part of our efforts to receive regulatory approval for, and then consummate, the acquisition transaction that we announced on February 21, 2017 when we entered into a definitive agreement with Cristal and certain of its affiliates (collectively, “Seller”) to acquire the TiO<sub>2</sub> business of Cristal for \$1.673 billion of cash, subject to a working capital adjustment at closing, plus 37,580,000 Class A Shares (the “Cristal Transaction”). On October 2, 2017, at a special meeting of shareholders of the Company held pursuant to the definitive agreement, the Company’s shareholders approved a resolution to issue 37,580,000 Class A Shares to the Seller in connection with the acquisition of Cristal’s TiO<sub>2</sub> business.

We have received final approval from seven of the nine regulatory jurisdictions whose approvals are required to close the Cristal Transaction. On December 5, 2017, the FTC filed an administrative complaint against us, Cristal and certain of Cristal’s subsidiaries and shareholders alleging that the Cristal Transaction would violate Section 7 of the Clayton Antitrust Act and Section 5 of the FTC Act. The administrative complaint seeks, among other things, a permanent injunction to prevent the transaction from being completed. Based on the status of outstanding regulatory approvals in the United States and European Union, on March 1, 2018, we entered into an amendment to the definitive agreement that extends the termination date under such definitive agreement to June 30, 2018, with automatic 3-month extensions to March 31, 2019, if necessary.

On May 9, 2018, we entered into an Option Agreement (the “Option Agreement”) with Advanced Metal Industries Cluster Company Limited (“AMIC”) pursuant to which AMIC granted us an option (the “Option”) to acquire 90% of a special purpose vehicle (the “SPV”), to which AMIC’s ownership in a titanium slag smelter facility (the “Slagger”) in The Jazan City for Primary and Downstream Industries in the Kingdom of Saudi Arabia (“KSA”) will be contributed together with \$322 million of indebtedness currently held by AMIC (the “AMIC Debt”). The execution of the Option Agreement occurred shortly after we entered into a Technical Services Agreement (the “Technical Services Agreement”) with AMIC pursuant to which we agreed to immediately commence providing technical assistance to AMIC to facilitate the start-up of the Slagger. National Industrialization Company and Cristal each own 50% of AMIC. The strategic intent of the Option Agreement and Technical Services Agreement is to enable us to further optimize the vertical integration between our TiO<sub>2</sub> pigment production and TiO<sub>2</sub> feedstock production after the closing of our merger with Cristal. Pursuant to the Option Agreement and during its term, we agreed to lend AMIC and, upon the creation of the SPV, the SPV up to \$125 million for capital expenditures and operational expenses intended to facilitate the start-up of the Slagger. Such funds may be drawn down by AMIC and the SPV, as the case may be, on a quarterly basis as needed based on a budget reflecting the anticipated needs of the Slagger start-up. The

obligation to fund up to \$125 million is contingent on our continued reasonable belief that such amounts will be sufficient (in addition to any amounts supplied by AMIC) to bring the Slagger up to certain sustained production levels. If we do not acquire the Slagger, the loans mature on the date that is eighteen months from the termination of the Option Agreement. Pursuant to the Option Agreement, subject to certain conditions, we may exercise the Option at any time on or prior to May 9, 2023. If the Slagger achieves certain production criteria related to sustained quality and tonnage of slag produced (and the other conditions referenced above are satisfied), AMIC may require us to acquire the Slagger (the “Put”). If the Option or Put is exercised, we will acquire a 90% ownership interest in the SPV. During the three months ended June 30, 2018, we loaned \$14 million for capital expenditures and operational expenses to facilitate the start-up of the Slagger.

## Table of Contents

On April 6, 2018, we completed our offering of \$615 million aggregate principal amount of 6.5% Senior Notes due 2026 (“Senior Notes due 2026”). The Senior Notes due 2026 are fully and unconditionally guaranteed on a senior, unsecured basis by us and certain of our subsidiaries. The proceeds of the offering were used to fund the redemption of our approximately \$584 million aggregate principal, 7.50% senior notes due 2022 (the “Senior Notes due 2022”). The impact of the offering of the Senior Notes due 2026 and the redemption of our Senior Notes due 2022 was recorded in the second quarter of 2018. In connection with the redemption of our Senior Notes due 2022, we recorded \$30 million in debt extinguishment costs, including a call premium of approximately \$22 million during the second quarter of 2018.

On March 21, 2018, Tronox LLC, our indirect wholly owned subsidiary, announced that it had entered into a definitive agreement (the “Purchase Agreement”), pursuant to which EMD Acquisition LLC agreed to acquire certain of the assets and liabilities of our Tronox Electrolytic Operations based in Henderson, Nevada (the “Henderson Electrolytic Operations”), a component of our TiQ segment, for \$13 million in cash, subject to certain working capital adjustments (the “Electrolytic Transaction”). The Electrolytic Transaction, which was undertaken as part of our strategy to focus on our TiO<sub>2</sub> operations is targeted to close in second half of 2018. We recognized an impairment loss of \$25 million during the first quarter of 2018 as a result of this transaction.

On June 15, 2012, in consideration for the acquisition of 74% of Exxaro Resources Limited’s (“Exxaro’s”) South African mineral sands business and one of its subsidiaries, we issued to Exxaro 51,154,280 Class B ordinary shares (“Class B Shares”). On March 8, 2017, Exxaro announced its intention to begin pursuing a path to monetize its ownership stake in Tronox over time. On October 10, 2017, Exxaro sold 22,425,000 Class A ordinary shares (“Class A Shares”) in an underwritten registered offering. At March 31, 2018 and December 31, 2017, Exxaro held approximately 23% and 24%, respectively, of the voting securities of Tronox Limited. See Notes 5 and 19 of notes to unaudited condensed consolidated financial statements for additional information regarding Exxaro transactions. Exxaro announced its intent to sell the remainder of its Tronox shares in a staged process over time pursuant to the existing registration statement, subject to market conditions. Exxaro also has a 26% ownership interest in certain of our other non-operating subsidiaries.

## Business Environment

The following discussion includes trends and factors that may affect future operating results:

Our pigment business benefited from a global industry recovery that began in the first quarter of 2016. Global pigment pricing has rebounded with successive gains in local currency in each quarter since the first quarter of 2016. During the first half of 2018, previous supply constraints impacting Europe have shown some easing due to an increase in exports from China. Although there may be transient inventory builds in some sales channels, we believe inventories, in aggregate, are at normal and not excessive levels across the industry. We continue to use a significant majority of our high-grade titanium feedstock for our pigment production. We expect moderate cost increases related to other raw material inputs such as electrodes, coke, and electricity as commodity markets strengthen. The Zircon market remains in a tight supply-demand balance, and we expect price gains to continue in 2018.

Table of Contents

Our second quarter results reflect the benefits of the global pigment industry recovery and strength in the Zircon market and are a continuation of our strong performance in the first quarter of 2018. Revenue of \$492 million represents an 11% increase as compared to our first quarter of 2018. Pigment sales of \$354 million increased by \$21 million, or 6% and Zircon sales of \$78 million increased by \$17 million, or 28%. The increase for both Pigment and Zircon was primarily driven by higher sales volumes. There was an unfavorable impact from currency translation that decreased revenue by approximately \$3 million as compared to the first quarter of 2018. Prices changed moderately and did not have a material impact.

We continue to be uniquely tax-advantaged by favorable tax loss carry forwards and other favorable tax positions. If Exxaro sells their remaining shareholdings in 2018, a significant amount of these favorable tax positions may no longer be available. See Note 5 of notes to unaudited condensed consolidated financial statements for additional information.

## Consolidated Results of Operations from Continuing Operations

Three Months Ended June 30, 2018 compared to the Three Months Ended June 30, 2017

	Three Months Ended June 30,		
	2018	2017	Variance
	(Millions of U.S. Dollars)		
Net sales	\$ 492	\$ 421	\$ 71
Cost of goods sold	348	326	22
Gross profit	144	95	49
Gross Margin	29 %	23 %	6 pts
Corporate related and SG&A expenses	(43 )	(29 )	(14 )
TiO <sub>2</sub> related SG&A expenses	(36 )	(34 )	(2 )
Income from operations	65	32	33
Interest expense	(48 )	(47 )	(1 )
Interest income	7	1	6
Loss on extinguishment of debt	(30 )	—	(30 )
Other income (expense), net	29	(3 )	32
Income (loss) from continuing operations before income taxes	23	(17 )	40
Income tax benefit	27	—	27
Net income (loss) from continuing operations	\$ 50	\$ (17 )	\$ 67
Effective tax rate	(117 )%	— %	(117) pts
EBITDA <sup>(1)</sup>	\$ 113	\$ 75	\$ 38
Adjusted EBITDA <sup>(1)</sup>	\$ 147	\$ 99	\$ 48
TiO <sub>2</sub> Adjusted EBITDA	\$ 169	\$ 123	\$ 46
Adjusted EBITDA as% of Net Sales	30 %	24 %	6 pts
TiO <sub>2</sub> Adjusted EBITDA as% of Net Sales	34 %	29 %	5 pts

EBITDA and Adjusted EBITDA are Non-U.S. GAAP financial measures. Please refer to the “Non-U.S. GAAP (1)Financial Measures” section of this Management’s Discussion and Analysis of Financial Condition and Results of Operations for a discussion of these measures and a reconciliation of these measures to Net income (loss).

Net sales for the three months ended June 30, 2018 increased by 17% compared to the same period in 2017. Increased selling prices resulted in a \$73 million increase in revenues driven primarily by \$44 million from Pigment price and \$25 million from Zircon price. There was also favorable impact from a strengthening Euro that increased revenue by approximately \$8 million from the same period of the prior year. Offsetting the increases was a \$10 million reduction in volumes as external sales of feedstock, primarily ilmenite, CP slag, and rutile, were reduced for internal consumption. The \$10 million volume decline was due to \$29 million of feedstock and other products and \$3 million of Pigment, offset by favorable sales volume of \$15 million of Zircon and \$6 million of Pig Iron. Pigment volumes were down 1% from the prior year due to market conditions in the Asia Pacific region partially offset by favorable volumes in North America.

Table of Contents

Our gross margin for the three months ended June 30, 2018 was 29% of net sales compared to 23% for the same period in 2017. Gross margin increased due to higher selling prices of \$73 million (12 points on gross margin), \$3 million of favorable foreign exchange due to the strengthening Euro offset primarily by the unfavorable impact of the stronger South African rand and a \$2 million favorable impact of volume and product mix on production cost. The increase was partially offset by \$29 million (6 points on gross margin) of higher costs of direct materials primarily coke, electrodes and anthracite.

Selling, general and administrative expenses increased by \$16 million or 25% during the three months ended June 30, 2018 compared to the same period of the prior year. The increase in SG&A is mainly due to higher professional fees of \$17 million primarily related to the Cristal Transaction and a \$3 million of other employee-related costs, offset by a reduction of employee stock-based and other compensation costs of \$6 million. The lower employee stock-based and other compensation costs reflects the impact of a modification to a performance-based restricted stock award in the current year period. See Note 17 of notes to unaudited condensed consolidated financial statements for additional information on the modification to a performance-based restricted stock award.

Income from operations for the three months ended June 30, 2018 was \$65 million, \$108 million from our TiO<sub>2</sub> activities offset by \$43 million of unallocated corporate expenses. Income from operations for the three-month period ended June 30, 2017 was \$32 million, \$61 million of operating income from our TiO<sub>2</sub> activities offset by \$29 million of corporate expenses. Income from our TiO<sub>2</sub> activities for the three months ended June 30, 2018 increased by \$47 million compared to the same period in 2017 primarily due to an increase in gross profit of \$49 million slightly offset by a \$2 million increase in selling, general and administrative expenses in part due to a higher allocation of corporate expenses. Corporate general and administrative expenses for the three months ended June 30, 2018 increased for the reasons noted above in the discussion of the SG&A expenses.

Adjusted EBITDA and Adjusted TiO<sub>2</sub> EBITDA as percentages of net sales increased 6 points and 5 points, respectively as compared to the same period of the prior year primarily due to the benefits from improved pricing, partially offset by higher costs of direct materials.

Interest expense for the three months ended June 30, 2018, increased by \$1 million compared to the same period of 2017 primarily due to higher debt levels offset by lower interest rates.

Interest income for the three months ended June 30, 2018, increased by \$6 million compared to the same period of 2017 due to higher cash and cash equivalents and restricted cash balances as a result of the Alkali Sale and debt offering during the third quarter of 2017, which generated additional liquidity in anticipation of the pending Cristal Transaction.

Loss on extinguishment of debt of \$30 million for the three months ended June 30, 2018 relates to the redemption of our Senior Notes due 2022. See Note 12, of notes to unaudited condensed consolidated financial statements.

Other income (expense), net for the three months ended June 30, 2018 primarily consisted of net realized and unrealized foreign currency gains in the current year period compared to losses for the three months ended June 30, 2017. The foreign currency gains in the current year period are primarily driven by the weakening of the South African rand used in the remeasurement of our U.S. dollar denominated open trade and notes receivable positions.

We continue to maintain full valuation allowances related to the total net deferred tax assets in the U.S. and Australia. The provisions for income taxes associated with these jurisdictions include no tax benefits with respect to losses incurred and tax expense only to the extent of current state tax payments. Additionally, we have valuation allowances against other specific tax assets.





Table of Contents

The effective tax rate of (117)% and nil for the three months ended June 30, 2018 and 2017, respectively, differs from the U.K. statutory rate of 19% primarily due to the jurisdictions in valuation allowance positions discussed above, along with our jurisdictional mix of income at tax rates different than the U.K. statutory rate. The current year rate was significantly impacted by a benefit of \$48 million due to the release of a valuation allowance for deferred tax assets associated with our operating subsidiary in the Netherlands.

Six Months Ended June 30, 2018 compared to the Six Months Ended June 30, 2017

	Six Months Ended June 30,		
	2018	2017	Variance
	(Millions of U.S. Dollars)		
Net sales	\$ 934	\$ 799	\$ 135
Cost of goods sold	675	641	34
Gross profit	259	158	101
Gross Margin	28 %	20 %	8 pts
Corporate related and SG&A expenses	(81 )	(65 )	(16 )
TiO <sub>2</sub> related SG&A expenses	(74 )	(65 )	(9 )
Restructuring	—	1	(1 )
Impairment loss	(25 )	—	(25 )
Income from operations	79	29	50
Interest expense	(97 )	(93 )	(4 )
Interest income	15	2	13
Loss on extinguishment of debt	(30 )	—	(30 )
Other income (expense), net	20	(11 )	31
Loss from continuing operations before income taxes	(13 )	(73 )	60
Income tax benefit	22	3	19
Net income (loss) from continuing operations	\$ 9	\$ (70 )	\$ 79
Effective tax rate	169 %	4 %	165 pts
EBITDA <sup>(1)</sup>	\$ 166	\$ 109	\$ 57
Adjusted EBITDA <sup>(1)</sup>	\$ 260	\$ 162	\$ 98
TiO <sub>2</sub> Adjusted EBITDA	\$ 307	\$ 208	\$ 99
Adjusted EBITDA as% of Net Sales	28 %	20 %	8 pts
TiO <sub>2</sub> Adjusted EBITDA as% of Net Sales	33 %	26 %	7 pts

EBITDA and Adjusted EBITDA are Non-U.S. GAAP financials measures. Please refer to the “Non-U.S. GAAP (1) Financial Measures” section of this Management’s Discussion and Analysis of Financial Condition and Results of Operations for a discussion of these measures and a reconciliation of these measures to Net income (loss).

Net sales for the six months ended June 30, 2018 increased by 17% compared to the same period in 2017. Increased selling prices resulted in a \$154 million increase in revenues driven primarily by \$97 million from Pigment price and \$41 million from Zircon price. There was also favorable impact from a strengthening Euro that increased revenue \$23 million from the same period of the prior year. Offsetting the increases was a \$41 million reduction in volume primarily driven by the reduction in external feedstock sales principally CP slag, ilmenite and rutile due to an increase

in internal consumption. The \$41 million impact of volume decline was primarily due to \$46 million of feedstock and other products, and \$8 million of Pigment, offset by favorable sales volume of \$11 million Pig iron and \$4 million of Zircon. Pigment volumes were down 1% from the prior year due to unfavorable market conditions in the Asia Pacific region, partially offset by favorable volumes in North America.

Table of Contents

Our gross margin for the six months ended June 30, 2018 was 28% of net sales compared to 20% for the same period in 2017. Gross margin increased due to higher selling prices of \$154 million (15 points on gross margin) and \$9 million (1 point on gross margin) due to the receipt of a refund from the South African Ministry of Finance of mineral extraction royalties paid by the Company in prior years. The increase was partially offset by \$40 million (4 points on gross margin) of higher costs of direct materials primarily coke, electrodes and anthracite, including a \$22 million of lower of cost or net realizable value charge, \$8 million negative impact of lower volumes and product mix, and \$3 million unfavorable foreign exchange due to the strengthening South African rand and Australian Dollar offset by the benefit of the stronger Euro.

Selling, general and administrative expenses increased by \$25 million or 19% during the six months ended June 30, 2018 compared to the same period of the prior year. The increase in SG&A expense is mainly due to \$27 million higher professional fees primarily related to the Cristal Transaction, \$5 million of other employee-related costs and \$3 million of higher general and administrative expenses driven primarily by IT and communication related costs, offset by a reduction of employee stock-based and other compensation costs of \$12 million. The lower employee stock-based and other compensation costs reflects the impact of a modification to a performance-based restricted stock award in the current year period.

Impairment losses of \$25 million for the six months ended June 30, 2018 relate to a charge for the impairment and expected loss on sale of the assets of our Tronox Electrolytic Operations. See Note 4 of notes to unaudited condensed consolidated financial statements.

Income from operations for the six months ended June 30, 2018 was \$79 million, \$160 million from our TiO<sub>2</sub> activities offset by \$81 million of unallocated corporate expenses. Income from operations for the six month period ended June 30, 2017 was \$29 million, \$93 million of operating income from our TiO<sub>2</sub> activities offset by \$64 million of corporate expenses. Income from our TiO<sub>2</sub> activities for the six months ended June 30, 2018 increased by \$67 million compared to the same period in 2017 primarily due to an increase in gross profit of \$101 million, offset by a \$9 million increase in selling, general and administrative expenses in part due to a higher allocation of corporate expenses, and a \$25 million impairment loss. Corporate general and administrative expenses for the six months ended June 30, 2018 increased for the reasons noted above in the discussion of the SG&A expenses.

Adjusted EBITDA and Adjusted TiO<sub>2</sub> EBITDA as percentages of net sales increased 8 points and 7 points, respectively as compared to the same period of the prior year primarily due to the benefits from improved pricing, partially offset by a reduction in volume and higher costs of direct materials.

Interest expense for the six months ended June 30, 2018, increased by \$4 million compared to the same period of 2017 primarily due to higher debt levels offset by lower interest rates.

Interest income for the six months ended June 30, 2018, increased by \$13 million compared to the same period of 2017 due to higher cash and cash equivalents and restricted cash balances as a result of the Alkali Sale and debt offering during the third quarter of 2017, which generated additional liquidity in anticipation of the pending Cristal Transaction.

Loss on extinguishment of debt of \$30 million for the six months ended June 30, 2018 relates to the redemption of our Senior Notes due 2022. See Note 12, of notes to unaudited condensed consolidated financial statements.

Other income (expense), net for the six months ended June 30, 2018 primarily consisted of net realized and unrealized foreign currency gains in the current year period compared to losses for the three months ended June 30, 2017. The foreign currency gains in the current year period are primarily driven by the weakening of the South African rand used in the remeasurement of our U.S. dollar denominated open trade and notes receivable positions. The prior year losses resulted primarily due to the strengthening of the South African rand.

We continue to maintain full valuation allowances related to the total net deferred tax assets in the U.S. and Australia. The provisions for income taxes associated with these jurisdictions include no tax benefits with respect to losses incurred and tax expense only to the extent of current state tax payments. Additionally, we have valuation allowances against other specific tax assets.

31

---

Table of Contents

The effective tax rate of 169% and 4% for the six months ended June 30, 2018 and 2017, respectively, differs from the U.K. statutory rate of 19% primarily due to the jurisdictions in valuation allowance positions discussed above, along with our jurisdictional mix of income at tax rates different than the U.K. statutory rate. The current year rate was significantly impacted by a benefit of \$48 million due to the release of a valuation allowance for deferred tax assets associated with our operating subsidiary in the Netherlands.

## Liquidity and Capital Resources

The following table presents our liquidity as of June 30, 2018 and December 31, 2017:

	June 30, 2018	December 31, 2017
	(Millions of U.S. dollars)	
Cash and cash equivalents	\$ 1,036	\$ 1,116
Available under the Wells Fargo Revolver	257	232
Available under the New ABSA Revolver	55	61
Total	\$ 1,348	\$ 1,409

Historically, we have funded our operations and met our commitments through cash generated by operations, private placement of notes, bank financings, borrowings under lines of credit and public offerings of notes. In the next twelve months, we expect that our operations, cash on hand, and available borrowings under our debt facilities and revolving credit agreements (see Note 12 of notes to unaudited condensed consolidated financial statements) will provide sufficient cash to fund the Cristal Transaction, our operating expenses, capital expenditures, interest payments, debt repayments, and dividends. Working capital (calculated as current assets less current liabilities) was \$2.3 billion at June 30, 2018, unchanged from December 31, 2017. Working capital at both June 30, 2018 and December 31, 2017 includes \$650 million funded by the Block Term Loan which upon consummation of the Cristal Acquisition will become available to us for the purpose of the acquisition.

If the Cristal Transaction is terminated, our Blocked Term Loan, with a principal amount of \$650 million, will be repaid to the lenders of such Blocked Term Loan, and as the termination would represent a Prepayment Event as defined in our Term Loan Facility, we will be required to prepay \$800 million of outstanding borrowing under the New Term Loan Facility. The liquidity table above for June 30, 2018 does not include restricted cash of \$656 million related to this Blocked Term Loan, and for December 31, 2017 does not include restricted cash of \$653 million, of which \$651 million relates to the Blocked Term Loan.

As of and for the three and six months ended June 30, 2018, the non-guarantor subsidiaries of our Senior Notes due 2025 represented approximately 23.6% of our total consolidated liabilities, approximately 39.7% of our total consolidated assets, approximately 20.6% of our total consolidated net sales and approximately 40.2% of our Consolidated EBITDA (as such term is defined in the 2025 Indenture). In addition, as of June 30, 2018, our non-guarantor subsidiaries had \$904 million of total consolidated liabilities (including trade payables but excluding intercompany liabilities), all of which would have been structurally senior to the 2025 Notes. See Note 12 of notes to unaudited condensed consolidated financial statements for additional information.

At June 30, 2018, we had outstanding letters of credit, bank guarantees, and performance bonds of \$42 million. See Note 15 of notes to unaudited condensed consolidated financial statements.

Principal factors that could affect our ability to obtain cash from external sources include (i) debt covenants that limit our total borrowing capacity; (ii) increasing interest rates applicable to our floating rate debt; (iii) increasing demands from third parties for financial assurance or credit enhancement; (iv) credit rating downgrades, which could limit our access to additional debt; (v) a decrease in the market price of our common stock and debt obligations; and (vi)

volatility in public debt and equity markets.

As of June 30, 2018, our credit rating with Moody's and Standard & Poor's was B1 positive outlook and B stable outlook, respectively. At June 30, 2018, we have sufficient borrowings and cash available to meet our obligations. On April 6, 2018, we issued our Senior Notes Due 2026 and used the proceeds to redeem our Senior Notes due 2022. We do not have any other significant principal payments on debt due until 2024. See Note 12, of notes to unaudited condensed consolidated financial statements.

32

---

Table of Contents

## Cash and Cash Equivalents

We consider all investments with original maturities of three months or less to be cash equivalents. As of June 30, 2018, our cash and cash equivalents were primarily invested in money market funds. We maintain cash and cash equivalents in bank deposit and money market accounts that may exceed federally insured limits. The financial institutions where our cash and cash equivalents are held are highly rated and geographically dispersed, and we have a policy to limit the amount of credit exposure with any one institution. We have not experienced any losses in such accounts and believe we are not exposed to significant credit risk.

The use of our cash includes servicing our interest and debt repayment obligations, making pension contributions and making quarterly dividend payments.

## Repatriation of Cash

At June 30, 2018, we held \$1.7 billion in cash and cash equivalents and restricted cash in these respective jurisdictions: \$1.5 billion in the United States, \$100 million in South Africa, \$87 million in Australia and \$44 million in Europe. Our credit facilities limit transfers of funds from subsidiaries in the United States to certain foreign subsidiaries.

Tronox Limited has foreign subsidiaries with undistributed earnings at June 30, 2018. We have made no provision for deferred taxes related to these undistributed earnings because they are considered indefinitely reinvested in the foreign jurisdictions.

## Debt Obligations

At both June 30, 2018 and December 31, 2017, our long-term debt, net of unamortized discount was \$3.2 billion.

At June 30, 2018 and December 31, 2017, our net debt (the excess of our debt over cash and cash equivalents) was \$2.1 billion and \$2.0 billion, respectively, excluding the \$650 million of restricted cash related to the Blocked Term Loan. On April 6, 2018, we issued our Senior Notes due 2026 and used the proceeds to redeem our Senior Notes due 2022 effectively extending our maturity at a lower interest rate. See Note 12, of notes to unaudited condensed consolidated financial statements.

## Cash Flows

The following table presents cash flow for the periods indicated:

	Six Months Ended June 30,	
	2018	2017
	(Millions of U.S. dollars)	
Net cash provided by operating activities	\$ 31	\$ 45
Net cash used in investing activities	(69 )	(40 )
Net cash used in financing activities	(24 )	(31 )
Net cash provided by discontinued operations	—	75
Effect of exchange rate changes on cash	(15 )	5
Net (decrease) increase in cash and cash equivalents	\$ (77 )	\$ 54

Cash Flows provided by Operating Activities —Cash provided by our operating activities is driven by net (loss) income from continuing operations adjusted for non-cash expenses, contributions to employee pension and postretirement plans and changes in working capital. The following table provides our net cash provided by (used in) operating



activities for the six months ended June 30, 2018 and 2017:

33

---

Table of Contents

	Six Months Ended June 30,	
	2018	2017
	(Millions of U.S. dollars)	
Net income (loss) from continuing operations	\$ 9	\$ (70 )
Net adjustments to reconcile net income (loss) to net cash provided by operating activities	142	127
Income related cash generation	151	57
Contributions to employee pension and postretirement plans	(11 )	(9 )
Net change in assets and liabilities (“working capital changes”)	(109 )	(3 )
Net cash provided by our operating activities	\$ 31	\$ 45

Net cash provided by operating activities declined by \$14 million as compared to the prior year as higher cash generated by income was more than offset by cash used in working capital. The negative impact on cash from working capital was caused primarily by (i) a \$50 million higher use of cash for inventory was primarily attributable to increasing customer demand during the first half of 2017 that drove days sales of inventory below industry norms in 2017, (ii) a \$47 million higher use of cash for accounts payable and accrued liabilities due to higher payments related to Cristal transaction costs and incentive compensation as well as timing of payments to vendors, and (iii) a \$18 million higher use of cash for prepaids and other assets primarily due to payments to secure future supplies of electrodes.

Cash Flows used in Investing Activities — Net cash used in investing activities for the six months ended June 30, 2018 was \$69 million as compared to \$40 million for the same period in 2017. The increase was due to higher capital expenditures of \$55 million in the current year compared to \$40 million in the prior year primarily related to machinery and equipment upgrades and purchase of land. Additionally, the current year includes \$14 million for a loan to AMIC related to a titanium slag smelter facility (see Note 1 of notes to unaudited condensed consolidated financial statements).

Cash Flows used in Financing Activities — Net cash used in financing activities during the six months ended June 30, 2018 was \$24 million as compared to \$31 million for the six months ended June 30, 2017. The cash used in financing activities during the six months ended June 30, 2018 was primarily driven by the lower net cash uses associated with redemption of equity instruments. During 2018, the net proceeds from the issuance of our Senior Notes due 2026 (including payments for call premium and debt issuance costs) was slightly less than the repayments of debt as the net proceeds were used to redeem the Senior Notes due 2022 and we paid scheduled debt repayments of \$11 million on our New Term Loan Facility.

## Contractual Obligations

The following table sets forth information relating to our contractual obligations as of June 30, 2018:

	Contractual Obligation				
	Payments Due by Year <sup>(3)(4)</sup>				
	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
	(Millions of U.S. dollars)				
Long-term debt, net and lease financing (including interest) <sup>(1)</sup>	\$4,410	198	399	395	3,418
Purchase obligations <sup>(2)</sup>	369	135	94	55	85
Operating leases	39	16	12	6	5
Asset retirement obligations	78	2	10	4	62
Total	\$4,896	351	515	460	3,570



Table of Contents

(1) We calculated the Term Loan interest at a base rate of 2.1% plus a margin of 3.0%. See Note 12 of notes to our unaudited condensed consolidated financial statements.

Includes obligations to purchase requirements of process chemicals, supplies, utilities and services. We have various purchase commitments for materials, supplies, and services entered into in the ordinary course of business.

(2) Included in the purchase commitments table above are contracts, which require minimum volume purchases that extend beyond one year or are renewable annually and have been renewed for 2018. Certain contracts allow for changes in minimum required purchase volumes in the event of a temporary or permanent shutdown of a facility. We believe that all of our purchase obligations will be utilized in our normal operations.

(3) The table excludes contingent obligations, as well as any possible payments for uncertain tax positions given the inability to estimate the possible amounts and timing of any such payments.

(4) The table excludes commitments pertaining to our pension and other postretirement obligations

Non-U.S. GAAP Financial Measures

EBITDA and Adjusted EBITDA, which are used by management to measure performance, are not presented in accordance with U.S. GAAP. Management believes that EBITDA is useful to investors, as it is commonly used in the industry as a means of evaluating operating performance. We do not intend for these non-U.S. GAAP financial measures to be a substitute for any U.S. GAAP financial information. Readers of these statements should use these non-U.S. GAAP financial measures only in conjunction with the comparable U.S. GAAP financial measures. Since other companies may calculate EBITDA and Adjusted EBITDA differently than we do, EBITDA and Adjusted EBITDA, as presented herein, may not be comparable to similarly titled measures reported by other companies.

Management believes these non-U.S. GAAP financial measures:

· Reflect our ongoing business in a manner that allows for meaningful period-to-period comparison and analysis of trends in our business, as they exclude income and expense that are not reflective of ongoing operating results;

· Provide useful information in understanding and evaluating our operating results and comparing financial results across periods;

· Provide a normalized view of our operating performance by excluding items that are either noncash or infrequently occurring;

· Assist investors in assessing our compliance with financial covenants under our debt instruments; and

Adjusted EBITDA is one of the primary measures management uses for planning and budgeting processes, and to monitor and evaluate financial and operating results. In addition, Adjusted EBITDA is a factor in evaluating management's performance when determining incentive compensation.

The following table reconciles net loss to EBITDA and Adjusted EBITDA for the periods presented:

	Three Months		Six Months	
	Ended June	Ended June	Ended June	Ended June
	30,	30,	30,	30,
	2018	2017	2018	2017
	(Millions of U.S. dollars)			
Net income (loss) (U.S. GAAP)	\$ 50	\$ 5	\$ 9	\$ (33 )

Edgar Filing: Tronox Ltd - Form 10-Q

Income from discontinued operations, net of tax (see Note 3) (U.S. GAAP)	—	22	—	37
Net income (loss) from continuing operations (U.S. GAAP). . . .	50	(17 )	9	(70 )
Interest expense	48	47	97	93
Interest income	(7 )	(1 )	(15 )	(2 )
Income tax benefit	(27 )	—	(22 )	(3 )
Depreciation, depletion and amortization expense	49	46	97	91
EBITDA (non-U.S. GAAP)	113	75	166	109
Impairment loss <sup>(a)</sup>	—	—	25	—
Share-based compensation <sup>(b)</sup>	2	8	9	21
Transaction costs <sup>(c)</sup>	27	9	47	20
Restructuring <sup>(d)</sup>	—	—	—	(1 )
Loss on extinguishment of debt <sup>(e)</sup>	30	—	30	—
Foreign currency remeasurement <sup>(f)</sup>	(30 )	3	(24 )	6
Other items <sup>(g)</sup>	5	4	7	7
Adjusted EBITDA (non-U.S. GAAP) <sup>(h)</sup>	\$ 147	\$ 99	\$ 260	\$ 162

35

---

Table of Contents

	Three Months		Six Months Ended June 30,	
	Ended June 30, 2018	2017	2018	2017
Breakout of Adjusted EBITDA:	(Millions of U.S. dollars)			
TiO <sub>2</sub> segment	\$ 169	\$ 123	\$ 307	\$ 208
Unallocated Corporate	(22 )	(24 )	(47 )	(46 )
Adjusted EBITDA (non-U.S. GAAP) <sup>(h)</sup>	\$ 147	\$ 99	\$ 260	\$ 162

(a) Represents a pre-tax charge for the impairment and expected loss on sale of the assets of our Tronox Electrolytic Operations which was recorded in “Impairment loss” in the unaudited Condensed Consolidated Statements of Operations. See Note 4 of Notes to unaudited condensed consolidated financial statements.

(b) Represents non-cash share-based compensation. See Note 17 of notes to unaudited condensed consolidated financial statements.

(c) Represents transaction costs primarily associated with the Cristal Transaction which were recorded in “Selling, general and administrative expenses” in the unaudited Condensed Consolidated Statements of Operations.

(d) Represents the reversal of restructuring expense pursuant to the settlement of claims previously filed relating to a prior restructure which was recorded in “Restructuring” in the unaudited Condensed Consolidated Statements of Operations.

(e) Represents debt extinguishment costs associated with the issuance of our 2026 Senior Notes and redemption of our Senior Notes due 2022. See Note 12 to unaudited condensed consolidated financial statements.

(f) Represents foreign currency remeasurement comprised of all unrealized gains and losses as well as realized gains or losses associated with nonfunctional currency intercompany receivables and payables and related derivative instruments. These amounts are included in “Other expense, net” in the unaudited Condensed Consolidated Statements of Operations.

(g) Includes noncash pension and postretirement costs, severance expense, accretion expense and other items included in “Selling general and administrative expenses”, “Cost of goods sold” and “Other expense, net” in the unaudited Condensed Consolidated Statements of Operations.

(h) No income tax impact given full valuation allowance. See Note 5 to unaudited condensed consolidated financial statements.

## Recent Accounting Pronouncements

See Note 1 of notes to unaudited condensed consolidated financial statements for recently issued accounting pronouncements.

Table of Contents

Environmental Matters

We are subject to a broad array of international, federal, state, and local laws and regulations relating to safety, pollution, protection of the environment, and the generation, storage, handling, transportation, treatment, disposal, and remediation of hazardous substances and waste materials. In the ordinary course of business, we are subject to frequent environmental inspections and monitoring, and occasional investigations by governmental enforcement authorities. Under these laws, we are or may be required to obtain or maintain permits or licenses in connection with our operations. In addition, under these laws, we are or may be required to remove or mitigate the effects on the environment of the disposal or release of chemical, petroleum, low-level radioactive and other substances at our facilities. We may incur future costs for capital improvements and general compliance under environmental, health, and safety laws, including costs to acquire, maintain, and repair pollution control equipment. Environmental laws and regulations are becoming increasingly stringent, and compliance costs are significant and will continue to be significant in the foreseeable future. There can be no assurance that such laws and regulations or any environmental law or regulation enacted in the future is not likely to have a material effect on our business. We believe we are in compliance with applicable environmental rules and regulations in all material respects.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to various market, credit, operational, and liquidity risks in the normal course of business, which are discussed below. We manage these risks through normal operating and financing activities and, when appropriate, with derivative instruments. We do not invest in derivative instruments for speculative purposes, but historically have entered into, and may enter into, derivative instruments for hedging purposes in order to reduce the exposure to fluctuations in interest rates, natural gas prices and exchange rates.

Market Risk

A substantial portion of our products and raw materials are commodities that reprice as market supply and demand fundamentals change. Accordingly, product margins and the level of our profitability tend to vary with changes in the business cycle. Our TiO<sub>2</sub> prices may do so in the near term as ore prices and pigment prices are expected to fluctuate over the next few years. We try to protect against such instability through various business strategies. These include provisions in sales contracts allowing us to pass on higher raw material costs through timely price increases and formula price contracts to transfer or share commodity price risk, as well as using varying contract term lengths and selling to a diverse mix of customers by geography and industry to reap the benefits of a diverse portfolio.

Credit Risk

Credit risk is the risk that a borrower or a counterparty will fail to meet their obligations. A significant portion of our liquidity is concentrated in trade accounts receivable that arise from sales of our products to TiO<sub>2</sub> customers. The high level of industry concentration has the potential to impact our overall exposure to credit risk, either positively or negatively, in that our customers may be similarly affected by changes in economic, industry or other conditions. We have significant exposure to credit risk in industries that are affected by cyclical economic fluctuations such as mining. We perform ongoing credit evaluations of our customers and use credit risk insurance policies from time to time, as deemed appropriate, to mitigate credit risk but generally do not require collateral. Our contracts typically enable us to tighten credit terms if we perceive additional credit risk and historic losses due to write offs of bad debt have been relatively low. In addition, due to our international operations in our TiO<sub>2</sub> segment, we are subject to potential trade restrictions and sovereign risk in certain countries in which we operate. We maintain allowances for potential credit losses based on specific customer review and current financial conditions. During the three months ended June 30, 2018 and 2017, our ten largest third-party customers represented approximately 31% and 37%, respectively, of our consolidated net sales. During the six months ended June 30, 2018 and 2017, our ten largest third-party customers represented approximately 29% and 37%, respectively, of our consolidated net sales.





Table of Contents

Interest Rate Risk

Interest rate risk arises from the possibility that changes in interest rates will impact our financial results. We are exposed to interest rate risk on our floating rate debt, the New Term Loan Facility and Wells Fargo Revolver balance. Using a sensitivity analysis as of June 30, 2018, a hypothetical 1% increase in interest rates would result in a net increase to pre-tax loss of approximately \$5 million on an annualized basis. This is due to the fact that earnings on our floating rate financial assets of \$1.7 billion at June 30, 2018 would increase by the full 1%, offsetting the impact of a 1% increase in interest expense on our \$2.14 billion New Term Loan Facility balance.

Currency Risk

Currency risk arises from the possibility that fluctuations in foreign exchange rates will impact the value of our assets and liabilities denominated in foreign currencies, as well as our earnings due to the translation of our balance sheets and remeasurement of our statements of operations from local currencies to U.S. dollars. We manufacture and market our products in a number of countries throughout the world and, as a result, are exposed to changes in foreign currency exchange rates, particularly in Australia, South Africa, and the Netherlands. The exposure is more prevalent in South Africa and Australia as the majority of revenues are earned in U.S. dollars while expenses are primarily incurred in local currencies. Since we are exposed to movements in the South African rand and the Australian Dollar versus the U.S. dollar, we may enter into forward contracts to buy and sell foreign currencies as “economic hedges” for these foreign currency transactions.

During the three months ended June 30, 2018, we entered into foreign currency contracts for the South African rand to reduce exposure of our foreign affiliates’ balance sheet to fluctuations in foreign currency rates. At June 30, 2018, the fair value of the foreign currency contracts was a loss of \$6 million.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Under the supervision of and with the participation of Tronox’s management, including our CEO and CFO, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) (the “Exchange Act”), as of June 30, 2018, the end of the period covered by this report. Based on that evaluation, we have concluded that the Company’s disclosure controls and procedures were effective as of that date. Tronox’s disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by Tronox in the reports that it files or submits under the Exchange Act is accumulated and communicated to Tronox’s management, including Tronox’s principal executive and principal financial officers, or other persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

An evaluation of our internal controls over financial reporting was also performed to determine whether any changes have occurred during the period covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Changes in Internal Control over Financial Reporting

There have been no changes to our internal control over financial reporting during the quarter ended June 30, 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

Information required by this item is incorporated herein by reference to the section captioned “Notes to Consolidated Financial Statements, Note 15- Commitments and Contingencies” of this Form 10-Q.

Item 1A. Risk Factors

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the factors discussed under “Risk Factors” included in our Annual Report on Form 10-K. The risks described herein or in the Form 10-K are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results. There have been no material changes from the risk factors disclosed under the heading “Risk Factors” in our Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

39

---

Table of Contents

Item 6. Exhibits

Exhibit No.

<u>31.1</u>	Rule 13a-14(a) Certification of Jeffrey N. Quinn.
<u>31.2</u>	Rule 13a-14(a) Certification of Timothy Carlson.
<u>32.1</u>	Section 1350 Certification for Jeffrey N. Quinn.
<u>32.2</u>	Section 1350 Certification for Timothy Carlson.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 2, 2018

TRONOX LIMITED (Registrant)

By: /s/ Robert Loughran  
Name: Robert Loughran  
Title: Vice President, Corporate Controller

By: /s/ Timothy Carlson  
Name: Timothy Carlson  
Title: Senior Vice President and Chief Financial Officer