META FINANCIAL GROUP INC

Form 10-K

December 12, 2014

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 10 K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended September 30, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 0 22140.

META FINANCIAL GROUP, INC.

(Name of Registrant as specified in its charter)

Delaware 42 1406262

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

5501 South Broadband Lane, Sioux Falls, SD 57108 (Address of principal executive offices) (Zip Code)

Registrant's telephone number: (712) 732 4117

Securities Registered Pursuant to Section 12(b) of the Act:

Title of Class Name of each exchange on which registered

Common Stock, par value \$0.01 per share NASDAQ Global Market

Securities Registered Pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well known seasoned issuer, as defined in Rule 405 of the Securities Act. YES NO

Indicate by check mark if the Registrant is not required to be file reports pursuant Section 13 and Section 15(d) of the Act. YES NO

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). YES NO .

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S  $\,$ K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10  $\,$ K or any amendment to this Form 10  $\,$ K  $\,$ 

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non accelerated filer or a smaller reporting company. (Check one):

Large accelerated filer Accelerated filer Non accelerated filer Smaller Reporting Company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b 2 of the Exchange Act). YES NO

As of March 31, 2014, the aggregate market value of the voting stock held by non-affiliates of the Registrant, computed by reference to the average of the closing bid and asked prices of such stock on the NASDAQ Global Market as of such date, was \$245.9 million.

As of December 8, 2014, there were outstanding 6,193,879 shares of the Registrant's Common Stock.

### DOCUMENTS INCORPORATED BY REFERENCE

PART III of Form 10-K -- Portions of the Proxy Statement for the Annual Meeting of Stockholders to be held January 26, 2015.

# META FINANCIAL GROUP, INC.

FORM 10-K

**Table of Contents** 

		Page No.
	PART I	
Item 1.	Business	3
Item 1A.	Risk Factors	55
Item 1B	. <u>Unresolved Staff Comments</u>	74
	<u>Properties</u>	74
	<u>Legal Proceedings</u>	75
Item 4.	Mine Safety Disclosures	75
	PART II	
Item 5.	Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	76
Item 6	Selected Financial Data	77
Item 7.	Management's Discussion and Analysis of Financial Condition and Results of Operations	78
Item 7A.	Quantitative and Qualitative Disclosures About Market Risk	95
	Financial Statements and Supplementary Data	97
	Changes in and Disagreements With Accountants on Accounting and Financial Disclosure	148
Item	Controls and Procedures	148
9A.		
Item 9B	.Other Information	150
	PART III	
Item 10.	Directors, Executive Officers and Corporate Governance	152
	Executive Compensation	152
	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	152
	Certain Relationships and Related Transactions, and Director Independence	153
Item 14.	Principal Accountant Fees and Services	153
	PART IV	
Item 15.	Exhibits and Financial Statement Schedules	154
i		

### **Table of Contents**

Forward-Looking Statements

Meta Financial Group, Inc.®, ("Meta Financial" or "the Company" or "us") and its wholly-owned subsidiary, MetaBank" or "MetaBank"), may from time to time make written or oral "forward-looking statements," including statements contained in this Annual Report on Form 10-K, in its other filings with the Securities and Exchange Commission ("SEC"), in its reports to stockholders, and in other communications by the Company, which are made in good faith by the Company pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

You can identify forward-looking statements by words such as "may," "hope," "will," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential," "continue," "could," "future" or the negative of those terms or other wor similar meaning. You should read statements that contain these words carefully because they discuss our future expectations or state other "forward looking" information. These forward-looking statements include statements with respect to the Company's beliefs, expectations, estimates, and intentions that are subject to significant risks and uncertainties, and are subject to change based on various factors, some of which are beyond the Company's control. Such statements address, among others, the following subjects: future operating results; customer retention; loan and other product demand; important components of the Company's balance sheet and income statements; growth and expansion; new products and services, such as those offered by MetaBank or Meta Payment Systems<sup>®</sup> ("MPS"), a division of the Bank; credit quality and adequacy of reserves; technology; and the Company's employees. The following factors, among others, could cause the Company's financial performance to differ materially from the expectations, estimates, and intentions expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary, and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System (the "Federal Reserve"), as well as efforts of the United States Treasury in conjunction with bank regulatory agencies to stimulate the economy and protect the financial system; inflation, interest rate, market, and monetary fluctuations; the timely development of and acceptance of new products and services offered by the Company as well as risks (including reputational and litigation) attendant thereto and the perceived overall value of these products and services by users; the risks of dealing with or utilizing third parties; the ability of the Bank to successfully integrate the operations of AFS/IBEX Financial Services Inc. ("AFS/IBEX") the scope of restrictions and compliance requirements imposed by the Consent Order entered into by the Company with the Federal Reserve and any other such actions which may be initiated; the impact of changes in financial services laws and regulations, including but not limited to our relationship with our primary regulators, the Office of the Comptroller of the Currency (the "OCC") and the Federal Reserve; technological changes, including but not limited to the protection of electronic files or databases; acquisitions; litigation risk in general, including but not limited to those risks involving the MPS division; the growth of the Company's business as well as expenses related thereto; changes in consumer spending and saving habits; and the success of the Company at managing and collecting assets of borrowers in default.

The foregoing list of factors is not exclusive. We caution you not to place undue reliance on these forward-looking statements, which speak only as of the date of this report. All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Additional discussions of factors affecting the Company's business and prospects are contained in the Company's periodic filings with the SEC. The Company expressly disclaims any intent or obligation to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company or its subsidiaries.

# <u>Table of Contents</u> Available Information

The Company's website address is www.metabank.com. The Company makes available, through a link with the SEC's EDGAR database, free of charge, its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act"), and beneficial ownership reports on Forms 3, 4, and 5. Investors are encouraged to access these reports and other information about our business on our website. The information found on the Company's website is not incorporated by reference in this or any other report the Company files or furnishes to the SEC. We also will provide copies of our Annual Report on Form 10-K, free of charge, upon written request to Debra Thompson, Senior Executive Assistant, at the Company's address. Also posted on our website, among other things, are the charters of our committees of the Board of Directors as well as the Company's and the Bank's Codes of Ethics.

#### PART I

### Item 1. Business

#### General

Meta Financial, a registered unitary savings and loan holding company, is a Delaware corporation, the principal assets of which are all the issued and outstanding shares of the Bank, a federal savings bank, the accounts of which are insured up to applicable limits under the Deposit Insurance Fund ("DIF") of the Federal Deposit Insurance Corporation ("FDIC"). Unless the context otherwise requires, references herein to the Company include Meta Financial and the Bank, and all subsidiaries on a consolidated basis.

The Bank, a wholly-owned full-service banking subsidiary of Meta Financial, is both a community-oriented financial institution offering a variety of financial services to meet the needs of the communities it serves and a payments company providing services on a nationwide basis, as further described below. The principal business of the Bank has historically consisted of attracting retail deposits from the general public and investing those funds primarily in one-to-four family residential mortgage loans, commercial and multi-family real estate, agricultural operations and real estate, construction, and consumer and commercial operating loans primarily in the Bank's market areas. The Bank also purchases loan participations from time to time from other financial institutions, but presently at a lower level compared to prior years, as well as mortgage-backed securities and other investments permissible under applicable regulations.

In addition to its community-oriented lending and deposit gathering activities, the Bank's MPS division issues prepaid cards, designs innovative consumer credit products, sponsors Automatic Teller Machines ("ATMs") into various debit networks, and offers other payment industry products and services. Through its activities, MPS generates both fee income and low- and no-cost deposits for the Bank. As noted in the "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is included in Item 7 of this Annual Report on Form 10-K, MPS continues to expand and to play a very significant role in the Company's financial performance.

Most recently, the Bank purchased substantially all of the commercial loan portfolio and related assets of AFS/IBEX Financial Services Inc., ("AFS/IBEX") an insurance premium financing company. The transaction closed on December 2, 2014. The transaction has diversified the Company's business and further expands its loan portfolio. The Company's revenues are derived primarily from interest on commercial and residential mortgage loans, mortgage-backed securities and other investments, fees generated through the activities of MPS, consumer loans, agricultural operating loans, commercial operating loans, income from service charges, loan origination fees, and loan servicing fee income.

#### **Table of Contents**

First Midwest Financial Capital Trust, also a wholly-owned subsidiary of Meta Financial, was established in July 2001 for the purpose of issuing trust preferred securities.

Meta Financial and the Bank are subject to comprehensive regulation and supervision. See "Regulation" herein.

The principal executive office of the Company is located at 5501 South Broadband Lane, Sioux Falls, South Dakota 57108. Its telephone number at that address is (605) 782-1767.

#### Market Areas

The Bank has four market areas: Northwest Iowa ("NWI"), Brookings, Central Iowa ("CI"), and Sioux Empire ("SE") and the MPS division, and the AFS/IBEX division. The Bank's home office is located at 121 East Fifth Street in Storm Lake, Iowa. NWI operates two offices in Storm Lake, Iowa. Brookings operates one office in Brookings, South Dakota. CI operates a total of five offices in Iowa: Des Moines (3), West Des Moines and Urbandale. SE operates three offices and one administrative office in Sioux Falls, SD. MPS, which offers prepaid cards and other payment industry products and services nationwide, operates out of Sioux Falls, South Dakota. See "Meta Payment System" Division."

The Bank has a total of eleven full-service branch offices, one non-retail service branch in Memphis, Tennessee, and two agency offices, one in Texas and one in California.

The Company's primary commercial banking market area includes the Iowa counties of Buena Vista, Dallas and Polk, and the South Dakota counties of Brookings, Lincoln, Minnehaha and Moody. South Dakota ranks 11<sup>th</sup> and Iowa 12<sup>th</sup> in "The Best States for Business and Careers" (Forbes.com, September 2013). Iowa has low corporate income and franchise taxes. South Dakota has no corporate income tax, personal income tax, personal property tax, business inventory tax, or inheritance tax.

Storm Lake is located in Iowa's Buena Vista County approximately 150 miles northwest of Des Moines and 200 miles southwest of Minneapolis. Like much of the state of Iowa, Storm Lake and the surrounding market area are highly dependent upon farming and agricultural markets. Major employers in the area include Buena Vista Regional Medical Center, Tyson Foods, Sara Lee Foods, and Buena Vista University. The Northwest Iowa market operates two offices in Storm Lake.

Brookings is located in Brookings County, South Dakota, approximately 50 miles north of Sioux Falls and 200 miles west of Minneapolis. The Bank's market area encompasses approximately a 60-mile radius of Brookings. The area is generally rural, and agriculture is a significant industry in the community. South Dakota State University is the largest employer in Brookings. The community also has several manufacturing companies, including 3M, Larson Manufacturing, Daktronics, Falcon Plastics, Twin City Fan, and Rainbow Play Systems, Inc. The Brookings market operates from an office located in downtown Brookings.

Des Moines, Iowa's capital, is located in central Iowa and is the political, economic and cultural capital of the state. Des Moines was ranked 2<sup>nd</sup> in "The Best Places for Business and Careers" (Forbes.com, July 2014). The Des Moines market area encompasses Polk County and surrounding counties. The Bank's Central Iowa main office is located in the heart of downtown Des Moines. The Urbandale office is in a high growth area just off I-80 at the intersection of two major streets. The West Des Moines office operates near a high-traffic intersection, across from a major shopping mall. The Ingersoll office is located near the heart of Des Moines, on a major thoroughfare, in a densely populated area. The Highland Park facility is located in a historical district approximately five minutes north of downtown Des Moines. The Des Moines metro area is a center of insurance, printing, finance, retail and wholesale trades as well as industry, providing a diverse economic base. Major employers include Principal Life Insurance Company, Iowa Health – Des Moines, Mercy Hospital Medical Center, Hy-Vee Food Stores, Inc., City of Des Moines, United Parcel

Service, Nationwide Mutual Insurance Co., Pioneer Hi Bred International Inc., and Wells Fargo. Universities and colleges in the area include Des Moines Area Community College, Drake University, Simpson College, Des Moines University, Grand View College, AIB College of Business, and Upper Iowa University. The unemployment rate in the Des Moines metro area was 4.1% as of September 2014.

### **Table of Contents**

Sioux Falls is located at the crossroads of Interstates 29 and 90 in southeast South Dakota, 270 miles southwest of Minneapolis. The Sioux Falls market area encompasses Minnehaha and Lincoln counties. The main branch is located at the high growth area of 57th and Western. Other branches are located at 33rd and Minnesota and the intersection of 12th and Elmwood. On Forbes' July 2014 list of "The Best Small Places for Business and Careers," Sioux Falls ranked 5th among the best small cities. Major employers in the area include Sanford Health, Avera McKennan Hospital and Health system, John Morrell & Company, Citibank (South Dakota) NA, Sioux Falls School District 49-5, Wells Fargo Bank, and Hy-Vee Food Stores. Sioux Falls is home to Augustana College and The University of Sioux Falls. The unemployment rate in Sioux Falls was 2.7% as of September 2014.

Several of the Company's market areas are dependent on agriculture and agriculture-related businesses, which are exposed to exogenous risk factors such as weather conditions and commodity prices. Loss rates in the agricultural real estate and agricultural operating loan portfolios have been minimal in the past three years. Low loss rates are primarily due to higher than average livestock prices and strong crop yields over the last few years, offset by lower grain prices in 2014. Overall, these factors have created positive economic conditions for most farmers in our markets during this time period. Nonetheless, management still expects that future losses in this portfolio, which have been very low, could be higher than recent historical experience. Management believes that various levels of rain and wet weather conditions within our markets have the potential to negatively impact potential yields which would have a negative economic effect on our agricultural markets. In addition, management believes the economic environment may also negatively impact consumers' repayment capacities.

### Lending Activities

General. The Company originates both fixed-rate and adjustable-rate ("ARM") residential mortgage loans in response to consumer demand. At September 30, 2014, the Company had \$417.3 million in fixed-rate loans, and \$81.9 million in ARM loans. See "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is included in Item 7 of this Annual Report on Form 10-K for further information on Asset/Liability Management.

In addition, the Company has more recently focused its lending activities on the origination of commercial and multi-family real estate loans, agricultural-related loans and commercial operating loans. The Company also continues to originate one-to-four family mortgage loans and consumer loans. The Company originates most of its loans in its primary market area. At September 30, 2014, the Company's net loan portfolio totaled \$493.0 million, or 24.0% of the Company's total assets, as compared to \$380.4 million, or 22.4% at September 30, 2013. The Company recently entered the insurance premium finance lending business through its purchase of substantially all the commercial lending portfolio and related assets of AFS/IBEX.

#### **Table of Contents**

At Contember 20

Loan applications are initially considered and approved at various levels of authority, depending on the type and amount of the loan. The Company has a loan committee consisting of senior lenders and Market Presidents, and is led by the Chief Lending Officer. Loans in excess of certain amounts require approval by at least two members of the loan committee, a majority of the loan committee, or by the Company's Board Loan Committee, which has responsibility for the overall supervision of the loan portfolio. The Company may discontinue, adjust or create new lending programs to respond to competitive factors.

At September 30, 2014, the Company's largest lending relationship to a single borrower or group of related borrowers totaled \$25.6 million. The Company had 24 other lending relationships in excess of \$4.9 million as of September 30, 2014. At September 30, 2014, two of these relationships had loans totaling \$10.9 million which were classified as substandard. See "Non-Performing Assets, Other Loans of Concern, and Classified Assets."

Loan Portfolio Composition. The following table provides information about the composition of the Company's loan portfolio in dollar amounts and in percentages as of the dates indicated. In general, for the fiscal year ended September 30, 2014, the amounts in all categories of loans discussed below, except consumer loans, increased over levels from the prior fiscal year.

	At Septem 2014 Amount (Dollars in	Percent	2013 Amount	Percent	2012 Amount	Percent	2011 Amount	Percent	2010 Amount	Percent
Real Estate Loans: 1-4 Family Commercial	\$116,395	23.3 %	5 \$82,287	21.4 %	\$49,134	14.9 %	\$34,128	10.7 %	\$40,454	10.9 %
Multi-Family	224,302	44.9 %	192,786	50.1 %	191,905	57.9 %	194,414	60.9 %	204,820	55.1 %
Agricultural	56,071	11.3 %	29,552	7.7 %	19,861	6.0 %	20,320	6.4 %	25,895	7.0 %
Total Real Estate Loans	396,768	79.5 %	304,625	79.2 %	260,900	78.8 %	248,862	78.0 %	271,169	73.0 %
Other Loans: Consumer Loans: Home Equity Automobile Other (1)	15,116 671 13,542	3.0 % 0.1 % 2.7 %	658	3.6 % 0.1 % 4.1 %	792	4.0 % 0.2 % 5.7 %	794	4.6 % 0.2 % 5.9 %	16,897 737 30,479	4.5 % 0.2 % 8.2 %
Total	,- :-		,				- 3,1 32		,	
Consumer Loans	29,329	5.8 %	30,314	7.8 %	32,838	9.9 %	34,398	10.7 %	48,113	12.9 %
Agricultural Operating Commercial Operating	42,258 30,846	8.5 % 6.2 %	,	8.8 % 4.2 %	,	6.3 % 5.0 %	,	6.6 % 4.7 %	32,528 19,709	8.8 % 5.3 %
Total Other Loans Total Loans	102,433 499,201	20.5 % 100.0%	•	20.8 % 100.0%		21.2 % 100.0%		22.0 % 100.0%	100,350 371,519	27.0 % 100.0%

Less: Deferred Fees					
and Discounts	797	595	219	79	240
Allowance					
for Loan					
Losses	5,397	3,930	3,971	4,926	5,234
Total Loans					
Receivable,					
Net	\$493,007	\$380,428	\$326,981	\$314,410	\$366,045

<sup>(1)</sup> Consist generally of various types of secured and unsecured consumer loans.

# Table of Contents

The following table shows the composition of the Company's loan portfolio by fixed and adjustable rate at the dates indicated.

	September 2014 Amount (Dollars in	Perce	nt	2013 Amount s)	Perce	nt	2012 Amount	Perce	nt	2011 Amount	Perce	nt	2010 Amount	Perce	nt
Fixed Rate Loans: Real Estate: 1-4 Family Commercial	\$105,870	21.2	%	\$75,477	19.6	%	\$44,045	13.3	%	\$30,410	9.5	%	\$34,513	9.3	%
& Multi-Family Agricultural Total Fixed-Rate Real Estate	203,840 49,643	40.8 10.0		173,373 22,433	45.1 5.8	% %	162,552 15,399	49.1 4.6	% %	155,786 16,416	48.8 5.1	% %	163,843 16,937	44.0 4.6	% %
Loans Consumer Agricultural	359,353 19,279	72.0 3.9	% %	271,283 20,129	70.5 5.2	% %	221,996 20,322	67.0 6.1	% %	202,612 15,494	63.4 4.9	% %	215,293 19,066	57.9 5.1	% %
Operating	24,991	5.0	%	23,137	6.0	%	10,627	3.2	%	12,570	3.9	%	22,490	6.0	%
Commercial Operating Total Fixed-Rate	13,659	2.7	%	8,070	2.1	%	6,818	2.1	%	7,138	2.3	%	11,147	3.1	%
Loans	417,282	83.6	%	322,619	83.8	%	259,763	78.4	%	237,814	74.5	%	267,996	72.1	%
Adjustable Rate Loans: Real Estate: 1-4 Family Commercial	10,525	2.1	%	6,810	1.8	%	5,089	1.5	%	3,718	1.2	%	5,941	1.6	%
Multi-Family Agricultural Total Adjustable Real Estate	20,461 6,429	4.1 1.3	% %	19,413 7,119	5.0 1.9	% %		8.9 1.4	% %	38,628 3,904	12.1 1.2	% %	40,977 8,958	11.0 2.5	% %
Loans Consumer	37,415 10,050	7.5 2.0	% %	33,342 10,185	8.7 2.6	% %	38,904 12,516	11.8 3.8	% %	· ·	14.5 5.9	% %	55,876 29,047	15.1 7.8	% %
Agricultural Operating	17,267	3.5	%	10,613	2.8	%	10,354	3.1	%	8,630	2.7	%	10,038	2.7	%
Commercial Operating Total Adjustable	17,187	3.4	%	8,194	2.1	%	9,634	2.9	%	7,817	2.4	%	8,562	2.3	%
Loans Total Loans	81,919 499,201	16.4 100.0		62,334 384,953	16.2 100.0		71,408 331,171	21.6 100.0		81,601 319,415	25.5 100.0		103,523 371,519	27.9 100.0	

Less: Deferred Fees					
and Discounts	797	595	219	79	240
Allowance					
for Loan					
Losses	5,397	3,930	3,971	4,926	5,234
Total Loans					
Receivable,					
Net	\$493,007	\$380,428	\$326,981	\$314,410	\$366,045

The following table illustrates the maturity analysis of the Company's loan portfolio at September 30, 2014. Mortgages which have adjustable or renegotiable interest rates are shown as maturing in the period during which the contract reprices. The table reflects management's estimate of the effects of loan prepayments or curtailments based on data from the Company's historical experiences and other third party sources.

	Real Estate	Weigh	Consumer			Operating			Agricultural Operating Weighted Average			Total	Weigh Avera		
	Amount (Dollars in	Rate	and	Amount	Rate		Amount	Rate		Amount	Rate		Amount	Rate	
	(Donars in	Thous	and	.3)											
Due in one year or less (2) Due after one	\$17,434	5.69	%	\$13,098	0.53	%	\$7,252	4.75	%	\$32,975	4.27	%	\$70,759	3.97	%
year through five years Due after	143,683	4.52	%	14,112	4.94	%	20,490	4.53	%	\$4,943	4.37	%	183,228	4.55	%
five years Total	235,651 \$396,768	4.35	%	2,119 \$29,329	5.46	%	3,104 \$30,846	4.10	%	\$4,340 \$42,258	4.63	%	245,214 \$499,201	4.36	%

<sup>(1)</sup> Includes one-to-four family, multi-family, commercial and agricultural real estate loans.

One-to-Four Family Residential Mortgage Lending. One-to-four family residential mortgage loan originations are generated by the Company's marketing efforts, its present customers, walk-in customers and referrals. At September 30, 2014, the Company's one-to-four family residential mortgage loan portfolio totaled \$116.4 million, or 23.3% of the Company's total loans. See "Originations, Purchases, Sales and Servicing of Loans and Mortgage-Backed Securities." At September 30, 2014, the average outstanding principal balance of a one-to-four family residential mortgage loan was approximately \$140,000. At September 30, 2014, \$0.3 million, or 0.2% of the Company's one-to-four family residential mortgage loans, were non-performing.

<sup>(2)</sup> Includes demand loans, loans having no stated maturity and overdraft loans.

#### **Table of Contents**

The Company offers fixed-rate and ARM loans for both permanent structures and those under construction. During the year ended September 30, 2014, the Company originated \$12.4 million of ARM loans and \$53.3 million of fixed-rate loans secured by one-to-four family residential real estate. The Company's one-to-four family residential mortgage originations are secured primarily by properties located in its primary market area and surrounding areas.

The Company originates one-to-four family residential mortgage loans with terms up to a maximum of 30-years and with loan-to-value ratios up to 100% of the lesser of the appraised value of the security property or the contract price. The Company generally requires that private mortgage insurance be obtained in an amount sufficient to reduce the Company's exposure to at or below the 80% loan to value level, unless the loan is insured by the Federal Housing Administration, guaranteed by Veterans Affairs or guaranteed by the Rural Housing Administration. Residential loans generally do not include prepayment penalties.

The Company currently offers five and ten year ARM loans. These loans have a fixed-rate for the stated period and, thereafter, adjust annually. These loans generally provide for an annual cap of up to 200 basis points and a lifetime cap of 600 basis points over the initial rate. As a consequence of using an initial fixed-rate and caps, the interest rates on these loans may not be as rate sensitive as the Company's cost of funds. The Company's ARMs do not permit negative amortization of principal and are not convertible into fixed rate loans. The Company's delinquency experience on its ARM loans has generally been similar to its experience on fixed-rate residential loans. The current low mortgage interest rate environment makes ARM loans relatively unattractive and very few are originated.

Due to consumer demand, the Company also offers fixed-rate mortgage loans with terms up to 30 years, most of which conform to secondary market, i.e., Fannie Mae, Ginnie Mae, and Freddie Mac standards. The Company typically holds all fixed-rate mortgage loans and does not engage in secondary market sales. Interest rates charged on these fixed-rate loans are competitively priced according to market conditions.

In underwriting one-to-four family residential real estate loans, the Company evaluates both the borrower's ability to make monthly payments and the value of the property securing the loan. Properties securing real estate loans made by the Company are appraised by independent appraisers approved by the Board of Directors. The Company generally requires borrowers to obtain an attorney's title opinion or title insurance, and fire and property insurance (including flood insurance, if necessary) in an amount not less than the amount of the loan. Real estate loans originated by the Company generally contain a "due on sale" clause allowing the Company to declare the unpaid principal balance due and payable upon the sale of the security property. The Company has not engaged in sub-prime residential mortgage originations.

Commercial and Multi-Family Real Estate Lending. The Company engages in commercial and multi-family real estate lending in its primary market area and surrounding areas and, in order to supplement its loan portfolio, has purchased whole loan and participation interests in loans from other financial institutions. At September 30, 2014, the Company's commercial and multi-family real estate loan portfolio totaled \$224.3 million, or 44.9% of the Company's total loans. The purchased loans and loan participation interests are generally secured by properties located in the Midwest and West. See "Originations, Purchases, Sales and Servicing of Loans and Mortgage-Backed Securities." The Company did not purchase any commercial and multi-family real estate loans during fiscal 2014. The Company purchased \$4.7 million and \$7.7 million, of such loans during fiscal 2013 and 2012, respectively. At September 30, 2014, \$0.3 million, or 0.1% of the Company's commercial and multi-family real estate loans, were non-performing. See "Non-Performing Assets, Other Loans of Concern and Classified Assets."

#### **Table of Contents**

The Company's commercial and multi-family real estate loan portfolio is secured primarily by apartment buildings, office buildings, and hotels. Commercial and multi-family real estate loans generally are underwritten with terms not exceeding 20 years, have loan-to-value ratios of up to 80% of the appraised value of the security property, and are typically secured by personal guarantees of the borrowers. The Company has a variety of rate adjustment features and other terms in its commercial and multi-family real estate loan portfolio. Commercial and multi-family real estate loans provide for a margin over a number of different indices. In underwriting these loans, the Company analyzes the financial condition of the borrower, the borrower's credit history, and the reliability and predictability of the cash flow generated by the property securing the loan. Appraisals on properties securing commercial real estate loans originated by the Company are performed by independent appraisers.

At September 30, 2014, the Company's largest commercial and multi-family real estate loan was a \$16.5 million loan secured by real estate. At September 30, 2014, the average outstanding principal balance of a commercial or multi-family real estate loan held by the Company was approximately \$891,000.

Commercial and multi-family real estate loans generally present a higher level of risk than loans secured by one-to-four family residences. This greater risk is due to several factors, including the concentration of principal in a limited number of loans and borrowers, the effect of general economic conditions on income producing properties and the increased difficulty of evaluating and monitoring these types of loans. Furthermore, the repayment of loans secured by commercial and multi-family real estate is typically dependent upon the successful operation of the related real estate project. If the cash flow from the project is reduced (for example, if leases are not obtained or renewed, or a bankruptcy court modifies a lease term, or a major tenant is unable to fulfill its lease obligations), the borrower's ability to repay the loan may be impaired. At September 30, 2014, the Bank's nonresidential real estate loans totaled 116% of risk-based capital.

Agricultural Lending. The Company originates loans to finance the purchase of farmland, livestock, farm machinery and equipment, seed, fertilizer and other farm related products. At September 30, 2014, the Company had agricultural real estate loans secured by farmland of \$56.1 million or 11.3% of the Company's total loans. At the same date, \$42.3 million, or 8.5% of the Company's total loans consisted of secured loans related to agricultural operations. Agricultural-related lending constituted 19.7% of total loans.

Agricultural operating loans are originated at either an adjustable or fixed-rate of interest for up to a one year term or, in the case of livestock, upon sale. Such loans provide for payments of principal and interest at least annually or a lump sum payment upon maturity if the original term is less than one year. Loans secured by agricultural machinery are generally originated as fixed-rate loans with terms of up to seven years. At September 30, 2014, the average outstanding principal balance of an agricultural operating loan held by the Company was \$179,000. At September 30, 2014, \$0.3 million, or 0.8% of the Company's agricultural operating loans, were non-performing.

Agricultural real estate loans are frequently originated with adjustable rates of interest. Generally, such loans provide for a fixed rate of interest for the first five to ten years, which then balloon or adjust annually thereafter. In addition, such loans generally amortize over a period of 20 to 25 years. Fixed-rate agricultural real estate loans generally have terms up to ten years. Agricultural real estate loans are generally limited to 75% of the value of the property securing the loan. At September 30, 2014, none of the Company's agricultural real estate loans were non-performing.

#### **Table of Contents**

Agricultural lending affords the Company the opportunity to earn yields higher than those obtainable on one-to-four family residential lending. Agricultural lending involves a greater degree of risk than one-to-four family residential mortgage loans because of the typically larger loan amount. In addition, payments on loans are dependent on the successful operation or management of the farm property securing the loan or for which an operating loan is utilized. The success of the loan may also be affected by many factors outside the control of the borrower.

Weather presents one of the greatest risks as hail, drought, floods, or other conditions, can severely limit crop yields and thus impair loan repayments and the value of the underlying collateral. This risk can be reduced by the farmer with a variety of insurance coverages which can help to ensure loan repayment. Government support programs and the Company generally require that farmers procure crop insurance coverage. Grain and livestock prices also present a risk as prices may decline prior to sale, resulting in a failure to cover production costs. These risks may be reduced by the farmer with the use of futures contracts or options to mitigate price risk. The Company frequently requires borrowers to use futures contracts or options to reduce price risk and help ensure loan repayment. Another risk is the uncertainty of government programs and other regulations. During periods of low commodity prices, the income from government programs can be a significant source of cash for the borrower to make loan payments, and if these programs are discontinued or significantly changed, cash flow problems or defaults could result. Finally, many farms are dependent on a limited number of key individuals upon whose injury or death may result in an inability to successfully operate the farm.

Consumer Lending. The Company, through the auspices of its "Retail Bank" (generally referring to the Company's operations in our four market areas discussed above), originates a variety of secured consumer loans, including home equity, home improvement, automobile, boat and loans secured by savings deposits. In addition, the Retail Bank offers other secured and unsecured consumer loans. The Retail Bank currently originates most of its consumer loans in its primary market area and surrounding areas. At September 30, 2014, the Retail Bank's consumer loan portfolio totaled \$17.4 million, or 3.5% of its total loans. Of the consumer loan portfolio at September 30, 2014, \$8.3 million were short- and intermediate-term, fixed-rate loans, while \$9.1 million were adjustable-rate loans.

The largest component of the Retail Bank's consumer loan portfolio consists of home equity loans and lines of credit. Substantially all of the Retail Bank's home equity loans and lines of credit are secured by second mortgages on principal residences. The Retail Bank will lend amounts which, together with all prior liens, may be up to 90% of the appraised value of the property securing the loan. Home equity loans and lines of credit generally have maximum terms of five years.

The Retail Bank primarily originates automobile loans on a direct basis. Direct loans are loans made when the Retail Bank extends credit directly to the borrower, as opposed to indirect loans, which are made when the Retail Bank purchases loan contracts, often at a discount, from automobile dealers which have extended credit to their customers. The Bank's automobile loans typically are originated at fixed interest rates with terms up to 60 months for new and used vehicles. Loans secured by automobiles are generally originated for up to 80% of the N.A.D.A. book value of the automobile securing the loan.

Consumer loan terms vary according to the type and value of collateral, length of contract and creditworthiness of the borrower. The underwriting standards employed by the Bank for consumer loans include an application, a determination of the applicant's payment history on other debts and an assessment of ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is a primary consideration, the underwriting process also includes a comparison of the value of the security, if any, in relation to the proposed loan amount.

#### **Table of Contents**

Consumer loans may entail greater credit risk than residential mortgage loans, particularly in the case of consumer loans which are unsecured or are secured by rapidly depreciable assets, such as automobiles or recreational equipment. In such cases, any repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment of the outstanding loan balance as a result of the greater likelihood of damage, loss or depreciation. In addition, consumer loan collections are dependent on the borrower's continuing financial stability, and thus more likely to be affected by adverse personal circumstances. Furthermore, the application of various federal and state laws, including bankruptcy and insolvency laws, may limit the amount which can be recovered on such loans. At September 30, 2014, none of the Bank's consumer loans were non-performing.

Consumer Lending - MPS. MPS has a loan committee, known as the MPS Credit Committee, consisting of members of Executive Management of the Company. The committee is charged with monitoring, evaluating, and reporting portfolio performance and the overall credit risk posed by its credit products. All proposed credit programs must first be reviewed and approved by the committee before such programs are presented to the Bank's Board of Directors for approval. The Board of Directors of the Bank is ultimately responsible for final approval of any credit program.

At September 30, 2014, the Bank's MPS consumer loan portfolio totaled \$11.9 million, or 2.4% of total loans. Of the MPS consumer loan portfolio at September 30, 2014, \$10.9 million were short-term, fixed-rate loans, while \$1.0 million were adjustable-rate loans.

The Company believes that well-managed, nationwide credit programs can help meet legitimate credit needs for prime and sub-prime borrowers, and affords the Company an opportunity to diversify the loan portfolio and minimize earnings exposure due to economic downturns. Therefore, MPS designs and administers certain credit programs that seek to accomplish these objectives.

MPS strives to offer consumers innovative payment products, including credit products. Most credit products have fallen into the category of portfolio lending. MPS continues to work on new alternative portfolio lending products striving to serve its core customer base and provide unique and innovative lending solutions to the unbanked and under-banked segment.

A Portfolio Credit Policy which has been approved by the Board of Directors governs portfolio credit initiatives undertaken by MPS, whereby the Company retains some or all receivables and relies on the borrower as the underlying source of repayment. Several portfolio lending programs also have a contractual provision that requires the Bank to be indemnified for credit losses that meet or exceed predetermined levels. Such a program carries additional risks not commonly found in sponsorship programs, specifically funding and credit risk. Therefore, MPS has strived to employ policies, procedures, and information systems that it believes commensurate with the added risk and exposure.

The Company recognizes concentrations of credit may naturally occur and may take the form of a large volume of related loans to an individual, a specific industry, a geographic location, or an occupation. Credit concentration is a direct, indirect, or contingent obligation that has a common bond where the aggregate exposure equals or exceeds a certain percentage of the Bank's Tier 1 Capital plus the Allowance for Loan Losses. The MPS Credit Committee monitors and identifies the credit concentrations in accordance with the Bank's concentration policy and evaluates the specific nature of each concentration to determine the potential risk to the Bank. An evaluation includes the following:

#### **Table of Contents**

- · A recommendation regarding additional controls needed to mitigate the concentration exposure.
- · A limitation or cap placed on the size of the concentration.
- The potential necessity for increased capital and/or credit reserves to cover the increased risk caused by the concentration(s).
- · A strategy to reduce to acceptable levels those concentration(s) that are determined to create undue risk to the Bank.

Commercial Operating Lending. The Company also originates commercial operating loans. Most of the Company's commercial operating loans have been extended to finance local and regional businesses and include short-term loans to finance machinery and equipment purchases, inventory and accounts receivable. Commercial loans also involve the extension of revolving credit for a combination of equipment acquisitions and working capital in expanding companies. At September 30, 2014, \$30.8 million, or 6.2% of the Company's total loans, were comprised of commercial operating loans.

The maximum term for loans extended on machinery and equipment is based on the projected useful life of such machinery and equipment. Generally, the maximum term on non-mortgage lines of credit is one year. The loan-to-value ratio on such loans and lines of credit generally may not exceed 80% of the value of the collateral securing the loan. The Company's commercial operating lending policy includes credit file documentation and analysis of the borrower's character, capacity to repay the loan, the adequacy of the borrower's capital and collateral as well as an evaluation of conditions affecting the borrower. Analysis of the borrower's past, present and future cash flows is also an important aspect of the Company's current credit analysis. Nonetheless, such loans are believed to carry higher credit risk than more traditional lending activities.

The largest commercial operating exposure outstanding at September 30, 2014, was \$6.7 million in loan relationships secured by assets of the borrower. At September 30, 2014, the average outstanding principal balance of a commercial operating loan held by the Company was approximately \$127,000.

Unlike residential mortgage loans, which generally are made on the basis of the borrower's ability to make repayment from his or her employment and other income and which are secured by real property whose value tends to be more easily ascertainable, commercial operating loans typically are made on the basis of the borrower's ability to make repayment from the cash flow of the borrower's business. As a result, the availability of funds for the repayment of commercial operating loans may be substantially dependent on the success of the business itself (which, in turn, is likely to be dependent upon the general economic environment). The Company's commercial operating loans are usually, but not always, secured by business assets and personal guarantees. However, the collateral securing the loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on the success of the business. At September 30, 2014, none of the Company's commercial operating loans were non-performing.

#### **Table of Contents**

Originations, Purchases, Sales and Servicing of Loans

Loans are generally originated by the Company's staff of loan officers. Loan applications are taken and processed in the branches and the main office of the Company. While the Company originates both adjustable-rate and fixed-rate loans, its ability to originate loans is dependent upon the relative customer demand for loans in its market. Demand is affected by the interest rate and economic environment.

The Company, from time to time, sells whole loans and loan participations, generally without recourse. At September 30, 2014, there were no loans outstanding sold with recourse. When loans are sold, the Company sometimes retains the responsibility for collecting and remitting loan payments, making certain that real estate tax payments are made on behalf of borrowers, and otherwise servicing the loans. The servicing fee is recognized as income over the life of the loans. The Company services loans that it originated and sold totaling \$22.5 million at September 30, 2014, of which \$5.9 million were sold to Fannie Mae and \$16.6 million were sold to others.

In periods of economic uncertainty, the Company's ability to originate large dollar volumes of loans may be substantially reduced or restricted, with a resultant decrease in related loan origination fees, other fee income and operating earnings. In addition, the Company's ability to sell loans may substantially decrease if potential buyers (principally government agencies) reduce their purchasing activities.

# Table of Contents

14

The following table shows the loan originations (including draws, loan renewals, undisbursed portions of loans in process and allowance for loan loss activity), purchases, and sales and repayment activities of the Company for the periods indicated.

Originations by Type: Adjustable Rate:	2014	ed September 2013 Thousands	2012
Adjustable Rate: 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating	\$12,412 9,704 1,130 6 38,448 23,492	\$11,856 8,603 4,282 22 28,024 23,895	\$5,244 12,410 2,503 2,360 29,185 40,085
Total Adjustable Rate	85,192	76,682	91,787
Fixed Rate: 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating Total Fixed-Rate Total Loans Originated	53,251 94,868 35,713 157,776 13,985 31,628 387,221 472,413	54,861 63,990 13,144 147,496 5,427 32,510 317,428 394,110	41,397 67,461 2,705 779,233 6,493 39,286 936,575 1,028,362
Purchases: Commercial and Multi-Family Real Estate Agricultural Operating Total Loans Purchased	343 343	706 3,313 4,019	7,697 - 7,697
Sales and Repayments: Sales: Commercial and Multi-Family Real Estate Consumer Agricultural Operating Total Loan Sales	11,665 12,144 82 23,891	7,140 12,782 - 19,922	- 638,025 - 638,025
Repayments: Loan Principal Repayments Total Principal Repayments Total Reductions	334,616 334,616 358,507	324,424 324,424 344,346	386,278 386,278 1,024,303
(Decrease) Increase in Other Items, Net Net Increase (decrease)	(1,670 ) \$112,579	(336 ) \$53,447	815 \$12,571
1.4			

#### **Table of Contents**

At September 30, 2014, approximately \$9.7 million, or 2.0%, of the Company's loan portfolio consisted of purchased loans. The Company believes that purchasing loans outside of its market area assists the Company in diversifying its portfolio and may lessen the adverse effects on the Company's business or operations which could result in the event of a downturn or weakening of the local economy in which the Company conducts its primary operations. However, additional risks are associated with purchasing loans outside of the Company's market area, including the lack of knowledge of the local market and difficulty in monitoring and inspecting the property securing the loans. At September 30, 2014, the Company's purchased loans were secured by properties located, as a percentage of total loans, as follows: 1% each in Oregon and North Dakota.

As of September 30, 2012, the Company no longer participated in sponsorship loan programs through its MPS division, thus reducing consumer loan originations.

Non-Performing Assets, Other Loans of Concern, and Classified Assets

When a borrower fails to make a required payment on real estate secured loans and consumer loans within 16 days after the payment is due, the Company generally initiates collection procedures by mailing a delinquency notice. The customer is contacted again, by written notice or telephone, before the payment is 30 days past due and again before 60 days past due. Generally, delinquencies are cured promptly; however, if a loan has been delinquent for more than 90 days, satisfactory payment arrangements must be adhered to or the Company will initiate foreclosure or repossession.

The following table sets forth the Company's loan delinquencies by type, by amount and by percentage of type at September 30, 2014.

	Lo	ans Deling	quent For:	:									
	30-	-59 Days			60-89 Days				90 Days and Over				
		Percent						Percent				Percent	
		of				of						of	
	Nu	m <b>Abren</b> ount	Categor	y	Nu	mAb	<b>en</b> ount	Category	/	Nu	ma <b>Abaen</b> ount	Category	y
						(Dollars in Thousands)							
Real Estate:													
1-4 Family	4	\$ 111	98.2	%	1	\$	37	76.0	%	1	\$ 245	38.3	%
Commercial & Multi-Family	-	-	0.0	%	-		-	0.0	%	-	-	0.0	%
Agricultural	-	-	0.0	%	-		-	0.0	%	-	-	0.0	%
Consumer	1	2	1.8	%	1		12	24.0	%	3	54	8.4	%
Agricultural Operating	-	-	0.0	%	-		-	0.0	%	1	340	53.3	%
Commercial Operating	-	-	0.0	%	-		-	0.0	%	-	-	0.0	%
Total	5	\$ 113	100.0	%	2	\$	49	100.0	%	5	\$ 639	100.0	%

Delinquencies 90 days and over constituted 0.1% of total loans and less than 0.1% of total assets.

Generally, when a loan becomes delinquent 90 days or more or when the collection of principal or interest becomes doubtful, the Company will place the loan on a non-accrual status and, as a result, previously accrued interest income on the loan is reversed against current income. The loan will remain on a non-accrual status until the loan becomes current and has demonstrated a sustained period of satisfactory performance.

## **Table of Contents**

The table below sets forth the amounts and categories of the Company's non-performing assets.

		At Septe	mber 30,	-	
	2014	2013	2012	2011	2010
Non-Performing Loans	(Dollars i	n Thousa	nds)		
Non-Accruing Loans:					
1-4 Family Real Estate	\$281	\$245	\$307	\$85	\$39
Commercial & Multi-Family Real Estate	312	427	1,423	13,025	4,137
Agricultural Real Estate	-	-	-	-	2,650
Agricultural Operating	340	-	-	-	400
Commercial Operating	-	7	18	30	241
Total	933	679	1,748	13,140	7,467
Accruing Loans Delinquent 90 Days or More:					
1-4 Family Real Estate	_	_	_	_	404
Commercial & Multi-Family Real Estate	_	_	_	_	257
Consumer Consumer	54	13	63	24	124
Total	54	13	63	24	785
Total	54	13	03	24	703
Restructured Loans:					
1-4 Family	-	-	-	42	-
Total	-	-	-	42	-
Total Non-Performing Loans	987	692	1,811	13,206	8,252
Other Assets					
Non-Accruing Investments:					
Trust Preferred Securities	-	-	-	-	150
Total	-	-	-	-	150
Foreclosed Assets:					
1-4 Family Real Estate		_	9	451	143
Commercial & Multi-Family Real Estate	15	- 116	827	181	606
Agricultural Real Estate	-	-	-	2,020	-
Commercial Operating	_	_	2	19	546
Total	15	116	838	2,671	1,295
Total	13	110	030	2,071	1,275
Total Other Assets	15	116	838	2,671	1,445
	<b>4.00</b>	<b>.</b>	4.5.5	<b>* * * * * *</b>	<b>.</b> <del>.</del> .
Total Non-Performing Assets	\$1,002	\$808	\$2,649	\$15,877	\$9,697
Total as a Percentage of Total Assets	0.05 %	0.05%	0.16 %	1.24 %	0.94 %

For the year ended September 30, 2014, gross interest income which would have been recorded had the non-accruing loans been current in accordance with their original terms amounted to approximately \$152,000, of which none was included in interest income.

Non-Accruing Loans. At September 30, 2014, the Company had \$0.9 million in non-accruing loans, which constituted 0.2% of the Company's gross loan portfolio, or less than 0.1% of total assets. At September 30, 2013, the Company had \$0.7 million in non-accruing loans which constituted 0.2% of its gross loan portfolio, or 0.1% of total

assets. The fiscal 2014 increase in non-performing loans primarily relates to an increase in non-accruing loans in the agricultural operating category of \$0.3 million.

#### **Table of Contents**

Accruing Loans Delinquent 90 Days or More. At September 30, 2014, the Company had \$54,000 in accruing loans delinquent 90 days or more.

Classified Assets. Federal regulations provide for the classification of loans and other assets such as debt and equity securities considered by our primary regulator, the OCC, to be of lesser quality as "substandard," "doubtful" or "loss." An asset is considered "substandard" if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the "distinct possibility" that the Bank will sustain "some loss" if the deficiencies are not corrected. Assets classified as "doubtful" have all of the weaknesses inherent in those classified "substandard," with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of currently existing facts, conditions, and values, "highly questionable and improbable." Assets classified as "loss" are those considered "uncollectible" and of such minimal value that their continuance as assets without the establishment of a specific loss reserve is not warranted.

General allowances represent loss allowances which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. When assets are classified as "loss," the Bank is required either to establish a specific allowance for losses equal to 100% of that portion of the asset so classified or to charge-off such amount. The Bank's determinations as to the classification of its assets and the amount of its valuation allowances are subject to review by its regulatory authorities, who may order the establishment of additional general or specific loss allowances.

On the basis of management's review of its classified assets, at September 30, 2014, the Company had classified loans of \$12.9 million as substandard, none as doubtful or loss, and \$15,000 as real estate owned or other foreclosed assets.

Allowance for Loan Losses. The allowance for loan losses is established through a provision for loan losses based on management's evaluation of the risk inherent in its loan portfolio and changes in the nature and volume of its loan activity, including those loans which are being specifically monitored by management. Such evaluation, which includes a review of loans for which full collectability may not be reasonably assured, considers, among other matters, the estimated fair value of the underlying collateral, economic conditions, historical loan loss experience and other factors that warrant recognition in providing for an appropriate loan loss allowance.

Management closely monitors economic developments both regionally and nationwide, and considers these factors when assessing the appropriateness of its allowance for loan losses. While the current economic environment is still slightly strained, it has begun to show signs of improvement in Meta Financial's markets. Meta Financial's loss rates over the past three years were very low. Notwithstanding these signs of improvement, Meta Financial does not believe it is likely these low loss conditions will continue indefinitely. All of Meta Financial's markets indirectly benefit from the strong current agricultural market. Loss rates in the agricultural real estate and agricultural operating loan portfolios have been minimal in the past three years primarily due to higher commodity prices as well as above average yields which have created positive economic conditions for most farmers in our markets. Management expects that future losses in this portfolio, which have been very low, could be higher than recent historical experience. Management believes that various levels of rain and wet weather conditions within our markets has the potential to negatively impact potential yields which would have a negative economic effect on our agricultural markets. In addition, crop prices have recently declined, which could cause a strain in the agriculture markets.

### **Table of Contents**

The allowance for loan losses established by MPS results from an estimation process that evaluates relevant characteristics of its credit portfolio. MPS also considers other internal and external environmental factors such as changes in operations or personnel and economic events that may affect the adequacy of the allowance for credit losses. Adjustments to the allowance for loan losses are recorded periodically based on the result of this estimation process.

Management believes that, based on a detailed review of the loan portfolio, historic loan losses, current economic conditions, the size of the loan portfolio, and other factors, the current level of the allowance for loan losses at September 30, 2014, reflects an appropriate allowance against probable losses from the loan portfolio. Although the Company maintains its allowance for loan losses at a level it considers to be adequate, investors and others are cautioned that there can be no assurance that future losses will not exceed estimated amounts, or that additional provisions for loan losses will not be required in future periods. In addition, the Company's determination of the allowance for loan losses is subject to review by the OCC, which can require the establishment of additional general or specific allowances.

Real estate properties acquired through foreclosure are recorded at fair value. If fair value at the date of foreclosure is lower than the balance of the related loan, the difference will be charged to the allowance for loan losses at the time of transfer. Valuations are periodically updated by management and, if the value declines, a specific provision for losses on such property is established by a charge to operations.

# **Table of Contents**

The following table sets forth an analysis of the Company's allowance for loan losses.

	September	: 30,			
	2014	2013	2012	2011	2010
	(Dollars in	Thousand	ls)		
Balance at Beginning of Period	\$3,930	\$3,971	\$4,926	\$5,234	\$6,993
Charge Offs:					
1-4 Family Real Estate	-	(25)	(3)	(229)	(185)
Commercial & Multi-Family Real Estate	-	(194)	(2,094)	(61)	(6,979)
Consumer	-	(1)	(6)	(774)	(12,139)
Commercial Operating	-	-	-	(43)	(102)
Agricultural Operating	(50)	-	-	-	_
Total Charge Offs	(50)	(220)	(2,103)	(1,107)	(19,405)
Recoveries:					
1-4 Family Real Estate	2	2	1	-	1
Commercial & Multi-Family Real Estate	347	113	40	102	-
Consumer	_	1	4	419	1,242
Commercial Operating	18	63	4	-	402
Agricultural Operating	_	-	50	-	210
Total Recoveries	367	179	99	521	1,855
Net Charge Offs	317	(41)	(2,004)	(586)	(17,550)
Provision Charged to Expense	1,150	-	1,049	278	15,791
Balance at End of Period	\$5,397	\$3,930	\$3,971	\$4,926	\$5,234
Darance at End of 1 chod	Ψ3,371	Ψ3,730	Ψ3,771	Ψ4,720	Ψ3,234
Ratio of Net Charge Offs During the Period to	0.07 %	0.01 07	0.61 0/	0.17 %	4.36 %
Average Loans Outstanding During the Period	-0.07 %	0.01 %	0.61 %	0.17 %	4.36 %
Ratio of Net Charge Offs During the Period to					
Non-Performing Assets at Year End	-31.66%	5.07 %	75.65 %	3.69 %	180.98 %

For more information on the Provision for Loan Losses, see "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is included in Item 7 of this Annual Report on Form 10-K.

#### **Table of Contents**

The distribution of the Company's allowance for losses on loans at the dates indicated is summarized as follows:

	At Septe	mber 30	),												
	2014			2013			2012			2011			2010		
		Percent			Percent	t		Percent	t		Percent	t		Percen	t
		of			of			of			of			of	
		Loans			Loans			Loans			Loans			Loans	
		in Each	ì		in Each	l		in Each	ì		in Each	l		in Each	1
		Catego	ry		Catego	ry		Catego	ry		Catego	ry		Catego	ry
		of			of			of			of			of	
		Total			Total			Total			Total			Total	
	Amount	Loans		Amount	Loans		Amount	Loans		Amount	Loans		Amount	Loans	
				(Dollars	in Thou	ısaı	nds)								
1-4 Family Real															
Estate	\$552	23.3	%	\$333	21.4	%	\$193	14.8	%	\$165	10.7	%	\$50	11.0	%
Commercial &															
Multi-Family															
Real Estate	1,575	44.9	%	1,937	50.1	%	3,113	58.0	%	3,901	60.9	%	3,053	55.1	%
Agricultural Real															
Estate	263	11.2	%	112	7.6	%	1	6.0	%	-	6.3	%	111	7.0	%
Consumer	78	5.9	%	74	7.9	%	3	9.9	%	16	10.8	%	738	12.9	%
Agricultural															
Operating	719	8.5	%	267	8.8	%	-	6.3	%	67	6.6	%	125	8.7	%
Commercial															
Operating	93	6.2	%	49	4.2	%	49	5.0	%	36	4.7	%	131	5.3	%
Unallocated	2,117	-		1,158	-		612	-		741	-		1,026	-	
Total	\$5,397	100.0	%	\$3,930	100.0	%	\$3,971	100.0	%	\$4,926	100.0	%	\$5,234	100.0	%

#### **Investment Activities**

General. The investment policy of the Company generally is to invest funds among various categories of investments and maturities based upon the Company's need for liquidity, to achieve the proper balance between its desire to minimize risk and maximize yield, to provide collateral for borrowings, and to fulfill the Company's asset/liability management policies. The Company's investment and mortgage-backed securities portfolios are managed in accordance with a written investment policy adopted by the Board of Directors, which is implemented by members of the Company's Investment Committee. The Company closely monitors balances in these accounts, and maintains a portfolio of highly liquid assets to fund potential deposit outflows. To date, the Company has not experienced any significant outflows related to MPS, though no assurance can be given that this will continue to be the case.

On May 6, 2013, the Company reclassified approximately \$284.3 million from the available-for-sale category to the held-to-maturity category. The reclassification resulted in the recording of an unrealized gain of \$2.1 million which has been segregated within accumulated other comprehensive income and is being amortized through maturity. For additional information regarding the Company's investment and mortgage-backed securities portfolios, see Notes 1 and 3 to the "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

As of September 30, 2014, investment and mortgage-backed securities with fair values of approximately \$422.9 million, \$149.4 million and \$36.4 million were pledged as collateral for the Bank's Federal Home Loan Bank of Des Moines ("FHLB") advances, Federal Reserve Bank ("FRB") advances, and collateral for securities sold under agreements

to repurchase, respectively. For additional information regarding the Company's collateralization of borrowings, see Notes 8 and 9 to the "Notes to Consolidated Financial Statement," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

Investment Securities. It is the Company's general policy to purchase investment securities which are U.S. Government securities, U.S. Government agency and instrumentality securities, state and local government obligations, commercial paper, corporate debt securities and overnight federal funds.

Beginning in June 2012, the Company began executing a strategy designed to diversify the Bank's investment securities portfolio. This strategy involved purchasing other investments, primarily non-bank qualified municipal bond securities. The Company believes this diversification reduces the risk in the portfolio by spreading its investable dollars among a broader range of investment types and takes advantage of the Company's innovative funding structure. As of September 30, 2014, the Company had total investment securities, excluding mortgage-backed securities, with an amortized cost of \$697.6 million compared to \$531.2 million as of September 30, 2013.

#### **Table of Contents**

The largest portion of this investment strategy involves the purchase of non-bank qualified obligations of political subdivisions. These bonds are issued in larger denominations than bank qualified obligations of political subdivisions, which allows for the purchase of larger blocks. These larger blocks of municipal bonds are typically issued in larger denominations by well-known issuers, and in turn, are more liquid and salable, which helps reduce price risk. These municipal bonds are tax-exempt and as such have a tax equivalent yield higher than their book yield. The tax equivalent yield calculation uses the Company's cost of funds as one of its components. With this cost of funds being low due to the volume of interest-free deposits generated by the MPS division, the tax equivalent yield for these bonds is higher than a similar term investment in other investment categories.

As of September 30, 2014, the Company had obligations of states and political subdivisions of \$580.5 million, representing 83.5% of total investment securities, excluding mortgage backed securities. This amount is spread amongst 45 states, with Texas being the only state with a concentration higher than 10% of the total at approximately 11%. The Company intentionally has no direct municipal bond exposure in California or Puerto Rico. Management believes this geographical diversification lessens the credit risk associated with these investments. The Company also monitors concentrations of the ultimate borrower and exposure to counties within each state to further enhance diversification.

### **Table of Contents**

The following table sets forth the carrying value of the Company's investment securities portfolio, excluding mortgage-backed securities and other equity securities, at the dates indicated.

	At Septem 2014 (Dollars in	ber 30, 2013 Thousands	2012 s)	
Investment Securities AFS Trust preferred and corporate securities (1) Asset backed securities Agency and instrumentality securities Small business administration securities Obligations of states and political subdivisions	\$46,929 - - 67,012	\$48,784 - - 10,581 1,727	•	
Non-bank qualified obligations of states and political subdivisions Common equities and mutual funds Subtotal AFS  Investment Securities HTM	367,580 825 482,346	238,729	•	
Agency and instrumentality securities Obligations of states and political subdivisions Non-bank qualified obligations of states and political subdivisions <sup>(2)</sup> Subtotal HTM	\$- 19,304 193,595 212,899	,	\$- - -	
FHLB Stock Total Investment Securities and FHLB Stock	21,245 \$716,490	9,994 \$520,914	2,120 \$437,370	
Other Interest-Earning Assets: Interest bearing deposits in other financial institutions and Federal Funds Sold <sup>(3)</sup>	\$9,084	\$64,732	\$128,056	

Within the trust preferred securities presented above, there are no securities from individual issuers that exceed 5% of the Company's total equity. The name and the aggregate market value of securities of each individual issuer as of September 30, 2014, are as follows: Key Corp Capital I, \$4.4 million; PNC Capital Trust, \$4.4 million; CoreStates Capital Trust \$4.4 million; and Huntington Capital Trust II, \$4.3 million.

The Company at times maintains balances in excess of insured limits at various financial institutions including the FHLB, the FRB and other private institutions. At September 30, 2014, the Company had no interest bearing deposits held at the FHLB and \$9.1 million in interest bearing deposits held at the FRB. At September 30, 2014, the Company had no federal funds sold at any private institution.

<sup>(2)</sup> Includes \$2.6 million of taxable obligations of states and political subdivisions.

### **Table of Contents**

The composition and maturities of the Company's investment securities portfolio, excluding equity securities, FHLB stock and mortgage-backed securities, are indicated in the following table.

	September 30, 2014 After 1 After 5							
	1 Year	Year	Years	After	Total Investment Securities			
	or Less	Through 5 Years	Through 10 Years	10 Years				
	Carrying		Carrying	Carrying	Amortized	Fair		
	Value	Value	Value	Value	Cost	Value		
Available for Sale	(Dollars in Thousands)							
Trust preferred and corporate securities	\$3,048	\$7,117	\$18,954	\$17,810	\$48,747	\$46,929		
Small business administration securities Non-bank qualified obligations of states	-	-	36,963	30,049	66,541	67,012		
and political subdivisions	_	2,962	229,781	134,837	368,897	367,580		
Total Investment Securities AFS	\$3,048	\$10,079	\$285,698	\$182,696	\$484,185	\$481,521		
Weighted Average Yield (1)	1.40 %	0.83 %	2.18 %	2.06 %	2.06 %	2.10 %		
0 . 1 . 20 2014								
	Septem 1	ber 30, 2014 After 1	After 5					
			Years	After	Total Investment			
	or	Through	Through	10 Years	Securities			
	Less	5 Years	10 Years	10 Tears	Securities			
				Carrying	Amortized	Fair		
	Value	Value	Carrying Value	Value	Cost	Value		
Held to Maturity	(Dollars in Thousands)							
Obligations of states and political								
subdivisions	\$347	\$ 4,106	\$9,144	\$5,707	\$19,304	\$18,980		
Non-bank qualified obligations of states and		Ψ 1,100	Ψ > , 1 · · ·	φ2,707	Ψ1>,50.	Ψ10,200		
political subdivisions	-	620	82,388	110,587	193,595	192,160		
Total Investment Securities HTM	\$347	\$ 4,726	\$91,532	\$116,294	\$212,899	\$211,140		
Weighted Average Yield (1)	3.05%	5 1.88 %	% 2.10 %	2.59 %	2.36 %	2.42 %		

<sup>(1)</sup> Yields on tax-exempt obligations have not been computed on a tax-equivalent basis.

Mortgage-Backed Securities. The Company's mortgage-backed and related securities portfolio consisted entirely of securities issued by U.S. government agencies or instrumentalities, including those of Ginnie Mae, Fannie Mae and Freddie Mac as of September 30, 2014. The Ginnie Mae, Fannie Mae and Freddie Mac certificates are modified pass through mortgage-backed securities representing undivided interests in underlying pools of fixed rate, or certain types of adjustable-rate, predominantly single-family and, to a lesser extent, multifamily residential mortgages issued by these U.S. government agencies or instrumentalities. Fannie Mae and Freddie Mac generally provide the certificate holder a guarantee of timely payments of interest, whether or not collected. Ginnie Mae's guarantee to the holder is timely payments of principal and interest, backed by the full faith and credit of the U.S. Government.

At September 30, 2014, the Company had a diverse portfolio of mortgage-backed securities with an amortized cost of \$700.9 million, representing 95.5% of the total mortgage-backed portfolio, which had fixed rates of interest and \$32.8 million, representing 4.5% of the total portfolio, which had adjustable rates of interest. The Company held primarily seasoned 15 year, 20 year, and 30 year pass through and, to a lesser extent, various maturity delegated underwriting servicing ("DUS") mortgage-backed securities. Coupons on these securities ranged from below 2% to 6%.

Mortgage-backed securities generally increase the quality of the Company's assets by virtue of the insurance or guarantees that back them, are more liquid than individual mortgage loans and may be used to collateralize borrowings or other obligations of the Company. At September 30, 2014, \$422.9 million or 58% of the Company's mortgage-backed securities were pledged to secure various obligations of the Company.

## **Table of Contents**

While mortgage-backed securities carry a reduced credit risk as compared to whole loans, such securities remain subject to the risk that a fluctuating interest rate environment, along with other factors such as the geographic distribution and other underwriting risks inherent in the underlying mortgage loans, may alter the prepayment rate of such mortgage loans and so affect both the prepayment speed, and value, of such securities. The prepayment risk associated with mortgage-backed securities is monitored periodically, and prepayment rate assumptions are adjusted as appropriate to update the Company's mortgage-backed securities accounting and asset/liability reports.

The following table sets forth the carrying value of the Company's mortgage-backed securities at the dates indicated.

Available for Sale	At Septem 2014 (Dollars in	2013	2012			
Freddie Mac	\$155,340	\$82,189	\$129,940			
Fannie Mae	266,214	252,196	444,625			
Fannie Mae DUS	194,663	224,379	80,946			
Ginnie Mae	41,653	22,608	25,931			
Total AFS	\$657,870	\$581,372	\$681,442			
	At September 30,					
	2014	2013	2012			
Held to Maturity	(Dollars in Thousands)					
Fannie Mae	\$70,034	\$76,927	\$-			
Total HTM	\$70,034	\$76,927	\$-			
24						

#### **Table of Contents**

The following table sets forth the contractual maturities of the Company's mortgage-backed securities at September 30, 2014. Not considered in the preparation of the table below is the effect of prepayments, periodic principal repayments and the adjustable-rate nature of these instruments which typically lower the average life of these holdings.

	Septemb 1 Year or Less	oer 30, 2014 After 1 Year Through 5 Years	After 5 Years Through 10 Years	After 10 Years	Total Invest Securities	ment	
	Carrying	g Carrying	Carrying	Carrying	Amortized	Fair	
	Value	Value	Value	Value	Cost	Value	
Available for Sale	(Dollars in Thousands)						
Freddie Mac	\$-	\$ -	\$-	\$155,340	\$155,657	\$155,340	
Fannie Mae	-	-	-	266,214	264,698	266,214	
Fannie Mae DUS	-	-	194,663	-	201,870	194,663	
Ginnie Mae	-	-	-	41,653	41,465	41,653	
Total Investment Securities	\$-	\$ -	\$194,663	\$463,207	\$663,690	\$657,870	
Weighted Average Yield	0.00%	0.00 %	2.95 %	2.24 %	2.28 %	2.45 %	
	September 30, 2014						
	1	After 1	After 5				
	Year	Year	Years				
	or	Through	Through	After Total Investr		ment	
	Less	5 Years	10 Years	10 Years	Securities		
	Carrying	g Carrying	Carrying	Carrying	Amortized	Fair	
	Value	Value	Value	Value	Cost	Value	
Held to Maturity	(Dollars in Thousands)						
Fannie Mae	\$-	\$ -	\$-	\$70,034	\$70,034	\$68,172	
Total Investment Securities	\$-	\$ -	\$-	\$70,034	\$70,034	\$68,172	
Weighted Average Yield	0.00%	0.00 %	0.00 %	2.37 %	2.37 %	2.71 %	

At September 30, 2014, the contractual maturity of approximately 73% of the Company's mortgage backed securities was in excess of ten years. The actual maturity of a mortgage-backed security is typically less than its stated maturity due to scheduled principal payments and prepayments of the underlying mortgages. Prepayments that are different than anticipated will affect the yield to maturity. The yield is based upon the interest income and the amortization of any premium or discount related to the mortgage-backed security. In accordance with U.S. Generally Accepted Accounting Principles ("GAAP"), premiums and discounts are amortized over the estimated lives of the loans, which decrease and increase interest income, respectively. The prepayment assumptions used to determine the amortization period for premiums and discounts can significantly affect the yield of mortgage-backed securities, and these assumptions are reviewed periodically to reflect actual prepayments. Although prepayments of underlying mortgages depend on many factors, including the type of mortgages, the coupon rate, borrower credit scores, loan to premises value, the age of mortgages, the geographical location of the underlying real estate collateralizing the mortgages and general levels of market interest rates, the difference between the interest rates on the underlying mortgages and the prevailing mortgage interest rates generally is the most significant determinant of the rate of prepayments. During periods of falling mortgage interest rates, if the coupon rate of the underlying mortgages exceeds the prevailing

market interest rates offered for mortgage loans, refinancing generally increases and accelerates the prepayment of the underlying mortgages and the related security. Under such circumstances, the Company may be subject to reinvestment risk because, to the extent that the Company's mortgage-backed securities amortize or prepay faster than anticipated, the Company may not be able to reinvest the proceeds of such repayments and prepayments at a comparable rate. During periods of rising interest rates, these prepayments tend to decelerate as the prevailing market interest rates for mortgage rates increase and prepayment incentives dissipate.

#### **Table of Contents**

Management has implemented a process to identify securities with potential credit impairment that are other-than-temporary. This process involves evaluation of the length of time and extent to which the fair value has been less than the amortized cost basis, review of available information regarding the financial position of the issuer, monitoring the rating of the security, monitoring changes in value, cash flow projections, and the Company's intent to sell a security or whether it is more likely than not we will be required to sell the security before the recovery of its amortized cost which, in some cases, may extend to maturity. To the extent we determine that a security is deemed to be other-than-temporarily impaired, an impairment loss is recognized.

For all securities considered temporarily impaired, the Company does not intend to sell these securities and it is not more likely than not that the Company will be required to sell the security before recovery of its amortized cost, which may occur at maturity. The Company believes it will collect all principal and interest due on all investments with amortized cost in excess of fair value and considered only temporarily impaired.

In fiscal 2014 and 2013, there were no other-than-temporary impairments recorded.

#### Sources of Funds

General. The Company's sources of funds are deposits, borrowings, amortization and repayment of loan principal, interest earned on or maturation of investment securities and short-term investments, mortgage-backed securities, and funds provided from operations.

Borrowings, including FHLB advances, repurchase agreements and funds available through the FRB Discount Window, may be used at times to compensate for seasonal reductions in deposits or deposit inflows at less than projected levels, may be used on a longer-term basis to support expanded lending activities, and may also be used to match the funding of a corresponding asset.

Deposits. The Company offers a variety of deposit accounts having a wide range of interest rates and terms. The Company's deposits consist of statement savings accounts, money market savings accounts, NOW and regular checking accounts, deposits related to prepaid cards primarily categorized as checking accounts, and certificate accounts currently ranging in terms from fourteen days to 60 days. The Company solicits deposits from its primary market area and relies primarily on competitive pricing policies, advertising and high-quality customer service to attract and retain these deposits.

The flow of deposits is influenced significantly by general economic conditions, changes in money market and prevailing interest rates, and competition.

The variety of deposit accounts offered by the Company has allowed it to be competitive in obtaining funds and to respond with flexibility to changes in consumer demand. The Company endeavors to manage the pricing of its deposits in keeping with its asset/liability management and profitability objectives. Based on its experience, the Company believes that its savings, money market accounts, NOW, regular checking accounts and deposits related to prepaid cards are relatively stable sources of deposits. However, the ability of the Company to attract and maintain certificates of deposit and the rates paid on these deposits has been and will continue to be significantly affected by market conditions.

#### **Table of Contents**

27

At September 30, 2014, \$1.1 billion of the Company's deposit portfolio was attributable to MPS. The majority of these deposits represent funds available to spend on prepaid debit cards and other stored value products, of which \$1.1 billion are included with non-interest-bearing checking accounts and \$10.0 million are included with savings deposits on the Company's Consolidated Statement of Financial Condition. Generally, these deposits do not pay interest. MPS originates debit card programs through outside sales agents and other financial institutions. As such, these deposits carry a somewhat higher degree of concentration risk than traditional consumer products. If a major client or card program were to leave the Bank, deposit outflows could be more significant than if the Bank were to lose a more traditional customer, although it is considered unlikely that all deposits related to a program would leave the Bank without significant advance notification. As such, historical results indicate, and management believes, the Company's deposit portfolio attributable to MPS is stable. The increase in deposits arising from MPS has allowed the Bank to reduce its reliance on higher costing certificates of deposits and public funds.

The following table sets forth the deposit flows at the Company during the periods indicated.

	September 30, 2014 (Dollars in Thou	2012			
Opening Balance Deposits Withdrawals Interest Credited	\$1,315,283 215,420,492 (215,369,877) 643	\$1,379,794 180,050,543 (180,115,818) 764	\$1,141,620 148,719,273 (148,482,630) 1,531		
Ending Balance	\$1,366,541	\$1,315,283	\$1,379,794		
Net Increase (Decrease)	\$51,258	\$(64,511)	\$238,174		
Percent Increase (Decrease)	3.90 %	-4.68 %	20.86 %		

# Table of Contents

The following table sets forth the dollar amount of deposits in the various types of deposit programs offered by the Company for the periods indicated.

	September 3	0,				
	2014		2013		2012	
		Percent		Percent		Percent
		of		of		of
	Amount	Total	Amount	Total	Amount	Total
	(Dollars in T	Chousands)				
<u>Transactions and Savings Deposits:</u>						
Non-Interest Bearing Checking	\$1,126,715	82.45 %	\$1,086,258	82.59 %	\$1,181,299	85.61 %
Interest Bearing Checking	37,188	2.72	31,181	2.37	33,094	2.40
Savings Deposits	27,610	2.02	26,229	1.99	26,053	1.89
Money Market Deposits	40,475	2.96	40,016	3.04	38,585	2.80
Total Non-Certificate Deposits	1,231,988	90.15	1,183,684	89.99	1,279,031	92.70
Time Certificates of Deposit:						
Variable	202	0.01	211	0.02	218	0.02
0.00 - 1.99%	128,730	9.42	122,136	9.29	68,483	4.96
2.00 - 3.99%	5,621	0.41	8,839	0.67	28,694	2.08
4.00 - 5.99%	-	-	413	0.03	3,368	0.24
6.00 - 7.99%	-	-	-	-	-	-
Total Time Certificates of Deposits	134,553	9.85	131,599	10.01	100,763	7.30
Total Deposits	\$1,366,541	100.00%	\$1,315,283	100.00%	\$1,379,794	100.00%

The following table shows rate and maturity information for the Company's certificates of deposit as of September 30, 2014.

		0.00- 1.99 % in Thousands)	2.00- 3.99 %	4.00- 5.99 %	6.00- 7.99 %	Total	Percent of Total
Certificate accounts maturing							
in quarter ending:							
December 31, 2014	38	59,171	1,464	-	-	60,673	45.1
March 31, 2015	52	31,428	867	-	-	32,347	24.0
June 30, 2015	13	9,166	970	-	-	10,149	7.5
September 30, 2015	47	2,702	160	-	-	2,909	2.2
December 31, 2015	24	7,479	1,441	-	-	8,944	6.6
March 31, 2016	28	1,000	189	-	-	1,217	0.9
June 30, 2016	-	4,296	180	-	-	4,476	3.3
September 30, 2016	-	765	319	-	-	1,084	0.8
December 31, 2016	-	1,744	21	-	-	1,765	1.3

March 31, 2017	-	673	10	-	-	683	0.5
June 30, 2017	-	5,098	-	-	-	5,098	3.8
September 30, 2017	-	304	-	-	-	304	0.2
Thereafter	-	4,904	-	-	-	4,904	3.6
Total	\$202	\$128,730	\$5,621	\$-	\$-	\$134,553	100.0 %
Percent of total	0.2 %	95.7	% 4.2	% 0.0	% 0.0	% 100.0 %	
28							

### **Table of Contents**

The following table indicates the amount of the Company's certificates of deposit and other deposits by time remaining until maturity as of September 30, 2014.

	Maturity					
	3 Months or Less (Dollars		o 6 to 12		Total	
Certificates of deposit less than \$100,000	\$15,247	\$3,393	\$8,832	\$19,992	\$47,464	
Certificates of deposit of \$100,000 or more	45,426	28,954	4,226	8,483	\$87,089	
Total certificates of deposit	\$60,673	\$32,347	\$13,058	\$28,475	\$134,553	

At September 30, 2014, there were \$66.1 million in deposits from governmental and other public entities included in certificates of deposit.

Borrowings. Although deposits are the Company's primary source of funds, the Company's practice has been to utilize borrowings when they are a less costly source of funds, can be invested at a positive interest rate spread, or when the Company desires additional capacity to fund loan demand.

The Company's borrowings have historically consisted primarily of advances from the FHLB upon the security of a blanket collateral agreement of a percentage of unencumbered loans and the pledge of specific investment securities. Such advances can be made pursuant to several different credit programs, each of which has its own interest rate and range of maturities. At September 30, 2014, the Bank had \$7.0 million of advances from the FHLB, \$470.0 million of federal funds purchased and the ability to borrow up to an approximate additional \$95.8 million. The Company is able to pledge additional assets to expand its borrowing capability at the FHLB. At September 30, 2014, there were \$7.0 million in advances that had maturities ranging up to approximately five years.

On July 16, 2001, the Company issued all of the 10,310 authorized shares of Company Obligated Mandatorily Redeemable Preferred Securities of First Midwest Financial Capital Trust I (preferred securities of subsidiary trust) holding solely subordinated debt securities. Distributions are paid semi annually. Cumulative cash distributions are calculated at a variable rate of the London Interbank Offered Rate ("LIBOR") plus 3.75%, not to exceed 12.5%. The Company may, at one or more times, defer interest payments on the capital securities for up to 10 consecutive semi-annual periods, but not beyond July 25, 2031. At the end of any deferral period, all accumulated and unpaid distributions must be paid. The capital securities are required to be redeemed on July 25, 2031; however, the Company has a semi annual option to shorten the maturity date. The option has not been exercised as of the date of this filing. The redemption price is \$1,000 per capital security plus any accrued and unpaid distributions to the date of redemption. Holders of the capital securities have no voting rights, are unsecured, and rank junior in priority of payment to all of the Company's indebtedness and senior to the Company's common stock. The trust preferred securities have been includable in the Company's capital calculations since they were issued. The preferential capital treatment of the Company's trust preferred securities was grandfathered under the Dodd-Frank Act.

From time to time, the Company has offered retail repurchase agreements to its customers. These agreements typically range from 14 days to five years in term, and typically have been offered in minimum amounts of \$100,000. The proceeds of these transactions are used to meet cash flow needs of the Company. At September 30, 2014, the Company had \$10.4 million of retail repurchase agreements outstanding.

### **Table of Contents**

30

Historically, the Company has entered into wholesale repurchase agreements through nationally recognized broker-dealer firms. These agreements are accounted for as borrowings by the Company and are secured by certain of the Company's investment and mortgage-backed securities. The broker-dealer takes possession of the securities during the period that the reverse repurchase agreement is outstanding. The terms of the agreements have usually ranged from seven days to six months, but on occasion longer term agreements have been entered into. At September 30, 2014, the Company had no wholesale repurchase agreements outstanding.

The following table sets forth the maximum month-end balance and average balance of FHLB advances, retail and reverse repurchase agreements and Subordinated Debentures for the periods indicated.

	September 30,						
	2014	2013	2012				
	(Dollars in Thousands)						
Maximum Balance:							
FHLB advances	\$7,000	\$7,000	\$11,000				
Repurchase agreements	33,999	19,901	27,617				
Subordinated debentures	10,310	10,310	10,310				
Overnight fed funds purchased	470,000	325,000	165,000				
A D 1							
Average Balance:	<b>+ -</b> 000		***				
FHLB advances	\$7,000	\$8,096	\$11,000				
Repurchase agreements	10,137	10,540	15,278				
Subordinated debentures	10,310	10,310	10,310				
Overnight fed funds purchased	186,153	129,825	34,579				

#### **Table of Contents**

The following table sets forth certain information as to the Company's FHLB advances and other borrowings at the dates indicated.

	September 30,					
	2014		2013		2012	
	(Dollars in Thousands)					
FHLB advances	\$7,000		\$7,000		\$11,00	
Repurchase agreements	10,411		9,146		26,40	
Subordinated debentures	10,310		10,310		10,31	0
Overnight fed funds purchased	470,000	)	190,00	0	-	
Total borrowings	\$497,721	1	\$216,45	6	\$47,71	0
Weighted average interest rate of FHLB advances	6.98	%	6.98	%	6.00	%
Weighted average interest rate of repurchase agreements	0.52	%	0.52	%	0.51	%
Weighted average interest rate of subordinated debentures	4.08	%	4.15	%	4.39	%
Weighted average interest rate of overnight fed funds purchased	0.28	%	0.54	%	0.00	%

### **Subsidiary Activities**

The subsidiaries of the Company are the Bank and First Midwest Financial Capital Trust I. On September 30, 2013, the Bank had one service corporation subsidiary, First Services Financial Limited ("First Services"). At September 30, 2013, the net book value of the Bank's investment in First Services was approximately \$127,000. The Bank organized First Services in 1983. First Services had no active operations as of September 30, 2013, and was dissolved on December 3, 2013.

#### Meta Payment Systems® Division

Meta Financial, through the MPS division of the Bank, is focused on the electronic payments industry and offers a complement of prepaid cards, consumer credit products and other payment industry related products and services that are marketed to consumers through financial institutions and other commercial entities. The products and services offered by MPS are generally designed to facilitate the processing and settlement of authorized electronic transactions involving the movement of funds. MPS offers specific product solutions in the following areas: (i) prepaid cards, (ii) a consumer credit product, and (iii) ATM sponsorship. MPS' products and services generally target banks, card processors and third parties who market and distribute the cards.

Each line of MPS' business is discussed generally below. With respect to the lines of business, there is a significant amount of cross-selling and cross-utilization of personnel and resources (e.g., a client asks MPS to develop products for both prepaid and consumer credit needs).

Prepaid Cards. Prepaid cards take the form of credit card-sized plastics embedded with a magnetic stripe which encodes relevant card data (which may or may not include information about the user and/or purchaser of such card) or a "virtual" card where there is no actual plastic but the transaction and account records are handled in the same manner. When the holder of such a card attempts a permitted transaction, necessary information, including the authorization for such transaction, is shared between the "point of use" or "point of sale" and authorization systems maintaining the account of record.

### **Table of Contents**

The funds associated with such cards are typically held in pooled accounts at the Bank representing the aggregate value of all cards issued in connection with particular products or programs, further described below. Although the funds are held in pooled accounts, the account of record indicates the funds held by each individual card. The cards may work in a closed loop (e.g., the card will only work at one particular merchant and will not work anywhere else), a semi-closed loop (e.g., the card will only work at a specific set of merchants such as a shopping mall), or open loop which function as a Visa, MasterCard, or Discover branded debit card that will work wherever such cards are accepted for payment. Most of MPS' prepaid cards are open-loop.

This segment of MPS' business can generally be divided into three categories: reloadable cards, non-reloadable cards, and benefit/insurance cards. These programs are typically offered via a third party relationship. Government benefits are another growing application for prepaid cards; however, MPS has not focused on this category to date.

Reloadable Cards. The most common reloadable prepaid card programs are payroll cards, whereby an employee's payroll is loaded to the card by their employer utilizing direct deposit. General Purpose Reloadable ("GPR") cards are usually distributed by retailers and can be reloaded an indefinite number of times at participating retail load networks. Other examples of reloadable cards are travel cards which are used to replace travelers checks and can be reloaded a predetermined number of times as well as tax-related cards where a taxpayer's refund is placed on the card. Reloadable cards are generally open loop cards that consumers can use to obtain cash at ATMs or purchase goods and services wherever such cards are accepted for payment.

Non-Reloadable Cards. Non-reloadable prepaid cards are sometimes referred to as disposable and may only be used until the funds initially loaded to the card have been exhausted. These include gift cards, rebate cards, and promotional or incentive cards. These cards may be closed loop or open loop but are generally not available to obtain cash. Under certain conditions, these cards may be anonymous, whereby no customer relationship is created and the identity of the cardholder is unknown. Except for gift cards, many non-reloadable card programs are funded by a corporation as a marketing tool rather than from consumer funds.

Benefit/Insurance Cards. Benefit/insurance cards are traditionally used by employers and large commercial companies (such as property insurers) to distribute benefits to persons entitled to such funds. Possible uses of benefit cards could be the distribution of money for qualified expenses related to an employer sponsored flexible spending account program ("FSA") or the distribution of insurance claim proceeds to insureds who have made a payable claim against an existing insurance policy. These cards are generally open loop or semi-closed loop as in the case of an FSA card that can only be used for qualified medical expenses.

Consumer Credit Products. In its belief that credit programs can help meet legitimate credit needs for prime and sub-prime borrowers, and afford the Company an opportunity to diversify the loan portfolio and minimize earnings exposure due to economic downturns, the Company has offered certain credit programs that were designed to accomplish these objectives, although only one such program currently exists.

MPS has strived to offer consumers innovative payment products, including credit products. Most credit products have historically fallen into one of two general categories: (1) sponsorship lending and (2) portfolio lending. In a sponsorship lending model, MPS typically originates loans and sells (without recourse) the resulting receivables to third party investors equipped to take the associated credit risk. MPS's sponsorship lending program is governed by the Policy for Sponsorship Lending which has been approved by the Board of Directors. MPS discontinued most sponsorship lending programs in fiscal year 2012 with only one still in existence. A Portfolio Credit Policy which has been approved by the Board of Directors governs portfolio credit initiatives undertaken by MPS, whereby the Company retains some or all receivables and relies on the borrower as the underlying source of repayment.

#### **Table of Contents**

ATM Sponsorship. MPS sponsors ATM independent sales organizations ("ISOs") into various networks and provides associated sponsorships of encryption support organizations and third party processors in support of the financial institutions and the ATM ISO sponsorships. Sponsorship consists of the review and oversight of entities participating in debit and credit networks. In certain instances, MPS also has certain leasehold interests in certain ATMs which require bank ownership and registration for compliance with applicable state law.

While the Company has adopted policies and procedures to manage and monitor the risks attendant to this line of business, and the executives who manage the Company's program have years of experience, no guarantee can be made that the Company will not experience losses in the MPS division. See "- Regulation - Proposed Prepaid Payments Regulation".

### Regulation

The Company is broadly regulated as a savings and loan holding company by the Federal Reserve, and is required to file reports with and otherwise comply with the rules and regulations of the Federal Reserve applicable to such companies. As a reporting company under the Securities Exchange Act of 1934, the Company is also required to file reports with the SEC and otherwise comply with federal securities laws. The Bank is a federally chartered thrift institution that is subject to broad federal regulation and oversight extending to all of its operations by the OCC, its primary federal regulator, and by the FDIC as deposit insurer. The Bank is also a member of the FHLB. See "Risk Factors" which is included in Item 1A of this Annual Report on Form 10-K.

The legislative and regulatory enactments described below have had and are expected to continue to have a material impact upon the operations of the Company and the Bank.

Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 ("the Dodd-Frank Act"). In response to the national and international economic recession that began in 2007-2008 and to strengthen supervision of financial institutions and systemically important nonbank financial institutions, Congress and the U.S. government took a variety of actions, including the enactment of the Dodd-Frank Act on July 21, 2010. The Dodd-Frank Act represents the most comprehensive change to banking laws since the Great Depression of the 1930s and mandated changes in several key areas: regulation and compliance (both with respect to financial institutions and systemically important nonbank financial companies), securities regulation, executive compensation, regulation of derivatives, corporate governance, transactions with affiliates, deposit insurance assessments and consumer protection. Importantly for the Bank, the Dodd-Frank Act also abolished the Office of Thrift Supervision (the "OTS") on July 21, 2011, and transferred rulemaking authority and regulatory oversight to the OCC with respect to federal savings banks, such as the Bank, and to the Board of Governors of the Federal Reserve System with respect to savings and loan holding companies, such as the Company. While the changes in the law required by the Dodd-Frank Act will most significantly have a major impact on large institutions, even relatively smaller institutions such as ours will be affected.

Pursuant to the Dodd-Frank Act, the Bank is subject to regulations promulgated by the Consumer Financial Protection Bureau (the "Bureau"). The Bureau has consolidated rules and orders with respect to consumer financial products and services and has substantial power to define the rights of consumers and responsibilities of lending institutions, such as the Bank. The Bureau will not, however, examine or supervise the Bank for compliance with such regulations; rather, based on the Bank's size (less than \$10 billion in assets), enforcement authority will remain with the OCC although the Bank may be required to submit reports or other materials to the Bureau upon its request.

#### **Table of Contents**

The Dodd-Frank Act included provisions which restrict interchange fees to those which are "reasonable and proportionate" for certain debit card issuers and limits the ability of networks and issuers to restrict debit card transaction routing (known as the "Durbin Amendment"). The Federal Reserve issued final rules implementing the Durbin Amendment on June 29, 2011. In the final rule, interchange fees for debit card transactions were capped at \$0.21 plus five basis points to be eligible for a "safe harbor" such that the fee is conclusively reasonable and proportionate. Another related rule also permits an additional \$0.01 per transaction "fraud prevention adjustment" to the interchange fee if certain standards designed by the Federal Reserve are implemented including an annual review of fraud prevention policies and procedures. It should be noted that these pricing determinations have been upheld by the appellate court but an appeal is currently requested by merchant groups that believe the permitted fee is too high; as of the date of this filing, the Supreme Court has not decided whether it will hear the merchants' appeal. With respect to network exclusivity and merchant routing restrictions, it is now required that all debit cards participate in at least two unaffiliated networks so that the transactions initiated using those debit cards will have at least two independent routing channels. Notably, the interchange fee restrictions in the Durbin Amendment do not apply to the Bank because debit card issuers with total worldwide assets of less than \$10 billion are exempt.

The Dodd-Frank Act also included a provision that supplements the Federal Trade Commission Act's prohibitions against practices that are unfair or deceptive by also prohibiting practices that are "abusive." The Bureau's Director, Richard Cordray, has publicly stated that this term will not be defined by regulation but will, instead, be illuminated by the enforcement actions the Bureau initiates. To date, only a handful of Bureau enforcement actions have referenced alleged "abusive" acts or practices.

The extent to which the new legislation and existing and planned governmental initiatives thereunder will succeed in ameliorating tight credit conditions or otherwise result in an improvement in the national economy is uncertain. In addition, because some components of the Dodd-Frank Act still have not been finalized, it is difficult to predict the ultimate effect of the Dodd-Frank Act on us or the Bank at this time. Additionally, it is unclear if the results of the 2014 elections will have any effect on reducing the regulatory requirements imposed on the Company and the Bank. It is likely, however, that our operational expenses will increase as a result of new compliance requirements.

Incentive Compensation Regulation. The OTS issued on June 21, 2010 final guidance to ensure that incentive compensation arrangements at federal savings banks take into account risk and are consistent with safe and sound banking practices. The guidance was designed to ensure that incentive compensation arrangements appropriately tie rewards to longer-term performance and do not undermine the safety and soundness of the entity or create undue risks to the financial system.

USA Patriot Act of 2001. In October 2001, the USA Patriot Act of 2001 (the "Patriot Act") was enacted in response to the terrorist attacks in New York, Pennsylvania and Washington, D.C. which occurred on September 11, 2001. The Patriot Act is intended to strengthen U.S. law enforcement's and the intelligence communities' abilities to work cohesively to combat terrorism on a variety of fronts. The potential impact of the Patriot Act on financial institutions of all kinds is significant and wide-ranging. The Patriot Act contains sweeping anti-money laundering and financial transparency laws and imposes various regulations, including standards for verifying client identification at account opening, and rules to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism or money laundering. Among other provisions, the Patriot Act requires financial institutions to have anti-money laundering programs in place and requires banking regulators to consider a holding company's effectiveness in combating money laundering when ruling on certain merger or acquisition applications.

#### **Table of Contents**

Credit Card Regulation. The Credit Card Accountability Responsibility and Disclosure Act was signed into law on May 22, 2009 (the "Credit Card Act"). The Credit Card Act bans retroactive rate increases, requires that bills be due no less than 21 days from the time of mailing, requires that credit card contracts be accessible on the Internet, and allows consumers to opt-in if they choose to use a card issuer's over-limit protection. While certain open-end credit programs of the Bank were impacted by the Credit Card Act, the operational and financial impact to the Bank has been immaterial. Gift card provisions in the Credit Card Act took effect on August 22, 2010. These provisions impose new restrictions on the use of expiration dates and fees on gift cards, including both open-loop and closed-loop cards. Certain provisions can also apply to general purpose reloadable and promotional cards (i.e., reloadable cards that are not marketed or labeled as gift cards, cards not marketed to the general public and cards that are loyalty or award cards are not subject to the fee and expiration restrictions). If a card is subject to the Credit Card Act's fee restrictions, then (1) fees cannot be imposed within a year after the card was issued or within a year after the cardholder's last use, (2) only one fee is permitted in any month, and (3) certain disclosures related to the fees and the timing of their imposition must be clearly and conspicuously disclosed. If a card is subject to the Credit Card Act's expiration provisions, then the card must give consumers a reasonable opportunity to purchase the card with at least five years remaining until the card expiration date and the funds loaded onto such card must not expire before the later of five years after the date on which the card was issued or the card expiration date (if any).

Home Affordable Refinance Program ("HARP"). Announced in November 2011, the HARP is available for refinances of existing and qualified Fannie Mae or Freddie Mac loans only. The goal of the refinance effort, as announced by the President of the United States, is "to provide access to low-cost refinancing for responsible homeowners suffering from falling home prices." The expectation is that refinancing a qualified loan will put responsible borrowers in a better position by reducing their monthly principal and interest payments or moving them from a more risky loan structure (such as interest-only or short-term ARM) to a more stable product. It is anticipated that this program, which ends on December 31, 2015, will have minimal impact on the Company.

Privacy. The Bank is required by statute and regulation to disclose its privacy policies to its customers on an annual basis. Pursuant to such privacy notices, the Bank's customers may opt out of the sharing of their nonpublic personal information with nonaffiliated third parties. The Bank is also required to appropriately safeguard its customers' personal information.

Preemption. On July 21, 2011, the preemption provisions of the Dodd-Frank Act became effective, requiring that federal savings associations be subject to the same preemption standards as national banks, with respect to the application of state consumer laws to the interstate activities of federally chartered depository institutions. Under the preemption standards established under the Dodd Frank Act for both national banks and federal savings associations, preemption of a state consumer financial law is permissible only if: (1) application of the state law would have a discriminatory effect on national banks or federal thrifts as compared to state banks; (2) the state law is preempted under a judicial standard that requires a state consumer financial law to prevent or significantly interfere with the exercise of the national bank's or federal thrift's powers before it can be preempted, with such preemption determination being made by the OCC (by regulation or order) or by a court, in either case on a "case" by case" basis; or (3) the state law is preempted by another provision of federal law other than Title X of the Dodd-Frank Act. Additionally, the Dodd-Frank Act specifies that such preemption standards only apply to national banks and federal thrifts themselves, and not their non-depository institution subsidiaries or affiliates. Specifically, operating subsidiaries of national banks and federal thrifts that are not themselves chartered as a national bank or federal thrift may no longer benefit from federal preemption of state consumer financial laws, which shall apply to such subsidiaries (or affiliates) to the same extent that they apply to any person, corporation or entity subject to such state laws. The Bank has no operating subsidiaries at present.

#### **Table of Contents**

Prohibition on Unfair, Deceptive and Abusive Acts and Practices. July 21, 2011 was the designated transfer date under the Dodd-Frank Act for the formal transfer of rulemaking functions under the federal consumer financial laws from each of the various federal banking agencies to a new governmental entity, the Bureau, which is charged with the mission of protecting consumer interests. The Bureau is responsible for administering and carrying out the purposes and objectives of the federal consumer financial laws and to prevent evasions thereof, with respect to all financial institutions that offer financial products and services to consumers. The Bureau is also authorized to prescribe rules applicable to any covered person or service provider identifying and prohibiting acts or practices that are unfair, deceptive or abusive in connection with any transaction with a consumer for a consumer financial product or service, or the offering of a consumer financial product or service. With its broad rulemaking and enforcement powers, the Bureau has the potential to reshape the consumer financial laws through rulemaking, which may directly impact the business operations of financial institutions offering consumer financial products or services including the Bank and its MPS division.

Other Regulation. The Bank is also subject to a variety of other regulations with respect to its business operations including, but not limited to, the Truth in Lending Act, the Truth in Savings Act, the Equal Credit Opportunity Act, the Electronic Funds Transfer Act, the Fair Housing Act, the Home Mortgage Disclosure Act, the Fair Debt Collection Practices Act, and the Fair Credit Reporting Act. As discussed below, any change in the regulations affecting the Bank's operations is not predictable and could affect the Bank's operations and profitability.

Proposed Prepaid Payments Regulation. On November 13, 2014, the CFPB released a proposed rule that would supplement the existing regulatory framework pursuant to which prepaid products (both cards and other delivery methods, including codes) are offered and serviced. The proposal would bring prepaid products fully within Regulation E, which implements the federal Electronic Funds Transfer Act, and, for prepaid products that have a "credit" component, within Regulation Z, which implements the federal Truth in Lending Act.

The proposed rule is in excess of 870 pages and includes a lengthy discussion on the materials and comments studied and focus groups used in connection with the proposal's release. Of particular note, the proposal would: (a) create a definition for a "prepaid account" in Regulation E that focuses on attributes relating to how prepaid accounts are issued and used, instead of how and where such accounts are obtained by consumers, and includes prepaid accounts that are non-reloadable; (b) require that an issuer make certain disclosures available to a consumer before such consumer agrees to acquire a prepaid account (providing both a short and long form disclosure which, if used, provides a "safe harbor" to the issuer); (c) extend Regulation E's periodic statement requirement that currently applies to payroll cards and Federal government benefit accounts to prepaid accounts, although alternatives to paper statements are contemplated in the proposal; (d) extend Regulation E's limited liability and error resolution provisions to certain prepaid accounts that have been registered; (e) ensure that prepaid product users obtain the protections in the compulsory use provisions of Regulation E if such account contains a credit feature; (f) extend Regulation Z's credit card rules and disclosure requirements to prepaid accounts that provide overdraft services (also known as overdraft protection) and other credit features; (g) require the issuer to obtain a consumer's consent before adding overdraft services and credit features to a prepaid account; and (h) require that a consumer with a credit component to their prepaid account receive a periodic statement not more than once per month and then have at least 21 days to repay the debt the consumer incurred in connection with using the credit component of their account. In addition, the proposed rule includes a requirement that account issuers provide to the CFPB the terms and conditions used in connection with their offering of prepaid products and would require such issuers to post their terms and conditions on their own websites and make them available to consumers upon request. 36

#### **Table of Contents**

As of the date of this filing, we do not know when the CFPB will issue a final rule or whether it will be adopted in a form that is substantially similar to that proposed (comments are due 90 days after publication in the Federal Register). The Company and the Bank are analyzing the proposal. See "Risk Factors – The CFPB's Proposed Rule Related to Prepaid Accounts Will Affect the Bank's Offering of Prepaid Cards" for more information.

### Bank Supervision & Regulation

The Bank is a federally chartered thrift institution that is subject to broad federal regulation and oversight extending to all of its operations by its primary federal regulator, the OCC, and by its deposit insurer, the FDIC. Such regulation covers all aspects of the banking business, including lending practices, safeguarding deposits, capital structure, transactions with affiliates and conduct and qualifications of personnel. The Bank is also a member of the FHLB System and is subject to certain limited regulation by the Federal Reserve.

Regulatory authorities have been granted extensive discretion in connection with their supervisory and enforcement activities which are intended to strengthen the financial condition of the banking industry, including the imposition of restrictions on the operation of an institution, the classification of assets by the institution, and the adequacy of an institution's allowance for loan losses. Typically, these actions are undertaken due to violations of laws or regulations or conduct of operations in an unsafe or unsound manner.

Any change in the nature of such regulation and oversight, whether by the OCC, the FDIC, the Federal Reserve, or legislatively by Congress, could have a material impact on the Company or the Bank and their respective operations. The discussion herein of the regulatory and supervisory structure within which the Bank operates is general and does not purport to be exhaustive or a complete description of the laws and regulations involved in the Bank's operations. The discussion is qualified in its entirety by the actual laws and regulations.

Federal Regulation of the Bank. As the primary federal regulator for federal savings associations, the OCC has extensive authority over the operations of federal savings associations, such as the Bank. This regulation and supervision establishes a comprehensive framework for activities in which a federal savings association can engage and is intended primarily for the protection of the Deposit Insurance Fund ("DIF") and depositors. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes.

In connection with its assumption of responsibility for the ongoing examination, supervision, and regulation of federal savings associations, the OCC published a final rule on July 21, 2011 that republishes those OTS regulations that the OCC has the authority to promulgate and enforce as of the July 21, 2011 transfer date, with nomenclature and other technical amendments to reflect OCC supervision of federal savings associations. In addition, on May 17, 2012 and November 20, 2013, the OCC rescinded additional OTS documents that formerly applied to federal savings and loan associations, and applied new policy guidance where policy guidance did not already exist. Proposed rules integrating certain licensing and business operations were announced by the OCC in June 2014, although a final rule has not been published as of the date of this filing. Additional proposed rules by the OCC related to the streamlining of the treatment by federal savings associations and national banks have also been issued. Once finalized, the OCC's regulations and guidance supersede that of OTS and are indicative of the OCC's goal of one integrated policy platform for national banks and savings associations.

### **Table of Contents**

It is possible that additional OCC rulemaking could require significant revisions to the regulations under which the Bank operates and is supervised, including those proposed in June 2014. Any change in such laws and regulations or interpretations thereof, whether by the OCC, the FDIC or through legislation, could have a material adverse impact on the Bank and its operations and on the Company and its stockholders.

### **Business Activities**

The activities of federal savings associations are generally governed by federal laws and regulations. These laws and regulations delineate the nature and extent of the activities in which federal savings associations may engage. In particular, many types of lending authority for federal savings associations are limited to a specified percentage of the institution's capital or assets.

#### Loan and Investment Powers

The Bank derives its lending and investment powers from the Home Owners' Loan Act ("HOLA") and the OCC's implementing regulations thereunder. Under these laws and regulations, the Bank may invest in mortgage loans secured by residential and commercial real estate, commercial and consumer loans, certain types of debt securities and certain other assets. The Bank may also establish service corporations that are permitted to engage in activities not otherwise permissible for the Bank, including certain real estate equity investments and securities and insurance brokerage activities. These investment powers are subject to various limitations, including (i) a prohibition against the acquisition of any corporate debt security unless, prior to acquisition, the savings association has determined that the issuer has adequate capacity to meet all financial commitments under the security for the projected life of the security (a determination that is also required to be made periodically thereafter); (ii) a limit of 400% of an association's capital on the aggregate amount of loans secured by non-residential real estate property; (iii) a limit of 20% of an association's assets on the aggregate amount of commercial and agricultural loans and leases with the amount of commercial loans in excess of 10% of assets being limited to small business loans; (iv) a limit of 35% of an association's assets on the aggregate amount of secured consumer loans and acquisitions of certain debt securities, with amounts in excess of 30% of assets being limited to loans made directly to the original obligor and where no third- party finder or referral fees were paid; (v) a limit of 5% of assets on non-conforming loans (loans in excess of the specific limitations of the HOLA); and (vi) a limit of the greater of 5% of assets or an association's capital on certain construction loans made for the purpose of financing what is or is expected to become residential property. In addition, the HOLA and the OCC regulations provide that a federal savings association may invest up to 10% of its assets in tangible personal property for leasing purposes.

The Bank's general permissible lending limit to one borrower is equal to the greater of \$500,000 or 15% of unimpaired capital and surplus (except for loans fully secured by certain readily marketable collateral, in which case this limit is increased to 25% of unimpaired capital and surplus). At September 30, 2014, the Bank's lending limit under these restrictions was \$27.3 million. The Bank is in compliance with this lending limit.

#### **Table of Contents**

Federal Deposit Insurance and Other Regulatory Requirements

Insurance of Accounts and Regulation by the FDIC. The Bank is a member of the DIF, which is administered by the FDIC. Deposits are insured up to applicable limits by the FDIC and such insurance is backed by the full faith and credit of the United States Government. While not our primary federal regulator, the FDIC as insurer, imposes deposit insurance premiums and is authorized to conduct examinations of and to require reporting by FDIC-insured institutions. It also may prohibit any FDIC-insured institution from engaging in any activity the FDIC determines by regulation or order to pose a serious risk to the DIF. The FDIC also has authority to initiate enforcement actions against any FDIC-insured institution after giving its primary federal regulator the opportunity to take such action, and may terminate the deposit insurance if it determines that the institution has engaged in unsafe or unsound practices or is in an unsafe or unsound condition.

The FDIC imposes an assessment against all depository institutions for deposit insurance. Pursuant to the Dodd-Frank Act, with respect to deposit insurance premiums, the assessment base calculation is average consolidated total assets less average tangible equity (defined as Tier 1 capital). As a small institution (one with less than \$10 billion in assets), the Bank is assigned to one of four risk categories based upon its capital level and its composite CAMELS ratings. Each bank is assigned one of three capital evaluations based on data reported in that institution's CALL Report: well-capitalized, adequately capitalized or undercapitalized. These ratios relate specifically to the ratios used by the federal banking agencies for purposes of prompt corrective action ("PCA"). In November 2014, the FDIC announced new rules for purposes of the calculation of deposit insurance premium assessments to go into effect on January 1, 2015, in an attempt to align the new PCA standards effective as of the same date with the agency's deposit insurance calculation matrix. Specifically, as of the effective date, an institution will be (i) well capitalized if it satisfies each of the following standards: total risk-based capital ratio, 10.0 percent or greater; tier 1 risk-based capital ratio, 8.0 percent or greater (as opposed to the current 6.0 percent or greater); leverage ratio, 5.0 percent or greater and common equity tier 1 capital ratio, 6.5 percent or greater; and (ii) adequately capitalized if it is not well capitalized but satisfies each of the following capital ratio standards: total risk-based capital ratio, 8.0 percent or greater; tier 1 risk-based capital ratio, 6.0 percent or greater (as opposed to the current 4.0 percent or greater); leverage ratio, 4.0 percent or greater; and common equity tier 1 capital ratio, 4.5 percent or greater. The definition of an undercapitalized institution remains the same after January 1, 2015; an institution will be undercapitalized if it does not qualify as either well capitalized or adequately capitalized. At September 30, 2014, the Bank's risk category assignment required a payment of \$0.05 per \$100 of its total assessment base of approximately \$1.8 billion. The FDIC's board has the flexibility to adopt actual rates that are higher or lower than the total base assessment rates adopted without notice and comment if certain restrictions are met.

Under the Dodd-Frank Act, a permanent increase in deposit insurance was authorized to \$250,000. The coverage limit is per depositor, per insured depository institution for each account ownership category. The Dodd-Frank Act also set a new minimum DIF reserve ratio at 1.35% of estimated insured deposits. The FDIC is required to attain this ratio by September 30, 2020.

Under the Federal Deposit Insurance Act ("FDIA"), the FDIC may terminate deposit insurance upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or the OCC. Management of the Bank does not know of any practice, condition or violation that might lead to termination of deposit insurance.

A significant increase in DIF insurance premiums would have an adverse effect on the operating expenses and results of operations of the Bank.

#### **Table of Contents**

DIF-insured institutions pay a Financing Corporation ("FICO") assessment in order to fund the interest on bonds issued to resolve thrift failures in the 1980s. At September 30, 2014, the FICO assessment was equal to 0.62 basis points for each \$100 of its total assessment base of approximately \$1.8 billion. These assessments will continue until the bonds mature in 2019.

Interest Rate Risk Management. The OCC requires federal savings banks, like the Bank, to have an effective and sound interest rate risk management program, including appropriate measurement and reporting, robust and meaningful stress testing, assumption development reflecting the institution's experience, and comprehensive model valuation. Interest rate risk exposure is supposed to be managed using processes and systems commensurate with their earnings and capital levels; complexity; business model; risk profile; and scope of operations. As of March 31, 2012, federal savings banks are required to have an independent interest rate risk management process in place that measures both earnings and capital at risk.

Stress Testing. Although the Dodd-Frank Act requires institutions with more than \$10 billion in assets to conduct required stress testing, the OCC expects every bank, regardless of its size or risk profile, to have an effective internal process to (1) assess its capital adequacy in relation to its overall risks at least annually, and (2) to plan for maintaining appropriate capital levels. It is the OCC's belief that stress testing permits community banks to identify their key vulnerabilities to market forces and assess how to effectively manage those risks should they emerge. If stress testing results indicate that capital ratios could fall below the level needed to adequately support the bank's overall risk profile, the OCC believes the bank's board and management should take appropriate steps to protect the bank from such an occurrence, including establishing a plan that requires closer monitoring of market information, adjusting strategic and capital plans to mitigate risk, changing risk appetite and risk tolerance levels, limiting or stopping loan growth or adjusting the portfolio mix, adjusting underwriting standards, raising more capital, and selling or hedging loans to reduce the potential impact from such stress events.

Assessments. The Dodd-Frank Act transferred authority to collect assessments for federal savings associations from the OTS to the OCC. This authority was effective as of the transfer date, July 21, 2011. The Dodd-Frank Act also provides that, in establishing the amount of an assessment, the Comptroller of the Currency may consider the nature and scope of the activities of the entity, the amount and type of assets it holds, the financial and managerial condition of the entity, and any other factor that is appropriate. Beginning with assessments charged in September 2012, all national banks and federal savings associations are assessed using the OCC's assessment structure. The Bank's assessment (standard assessment) at September 30, 2014 was \$199,449. As of September 30, 2013, the Bank was no longer subject to a supervisory surcharge by the OCC.

Regulatory Capital Requirements. Currently, federally insured financial institutions, such as the Bank, are required to maintain a minimum level of regulatory capital. These capital requirements mandate that an institution maintain at least the following ratios: (1) a core (or Tier 1) capital to adjusted total assets ratio of 4% (which can be reduced to 3% for highly rated institutions); (2) a Tier 1 capital to risk-weighted assets ratio of 4%; and (3) a risk-based capital to risk-weighted assets ratio of 8%. Core (Tier 1) capital is defined as common stockholders' equity (including retained earnings), certain noncumulative perpetual preferred stock and related surplus and minority investments in equity accounts of consolidated subsidiaries, less intangibles other than certain mortgage servicing rights and credit card relationships. Supplementary capital is currently defined to include cumulative preferred stock, long-term perpetual preferred stock, mandatory convertible securities, subordinated debt and intermediate preferred stock, the allowance for loan and lease losses limited to a maximum of 1.25% of risk-weighted assets and up to 45% of unrealized gains on available-for-sale equity securities with readily determinable fair market values. Overall, the amount of supplementary capital included as part of total capital cannot exceed 100% of core capital.

### **Table of Contents**

Generally, in meeting the tangible, leverage and risk-based capital standards, federal savings associations must deduct investments in and loans to subsidiaries engaged in activities as principal that are not permissible for a national bank. If a subsidiary's activities are permitted to a national bank, the subsidiary's assets are generally consolidated with those of the parent's on a line-for-line basis.

Capital requirements in excess of the standards set forth above may be imposed on individual institutions on a case-by-case basis upon a determination that the association's capital level is or may become inadequate in light of the particular circumstances. The OCC and the FDIC are generally permitted to take enforcement action against a savings bank that fails to meet its capital requirements. Such action may include restrictions on operations and banking activities, the imposition of a capital directive, a cease-and-desist order, civil money penalties, or more stringent measures such as the appointment of a conservator or receiver or a forced merger with another institution.

As of September 30, 2014, the Bank exceeded all of its regulatory capital requirements with core, tangible and risk-based capital ratios of 8.60%, 8.60% and 21.59% respectively, and was designated as "well-capitalized" under federal guidelines. See Note 14 to the "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

### **Basel III Capital Rules**

In July 2013, our primary federal regulator, the Federal Reserve, and the Bank's primary federal regulator, the OCC, approved final rules (the "Basel III Capital Rules") establishing a new comprehensive capital framework for U.S. banking organizations. The Basel III Capital Rules generally implement the Basel Committee on Banking Supervision's (the "Basel Committee") December 2010 final capital framework referred to as "Basel III" for strengthening international capital standards. The Basel III Capital Rules substantially revise the risk-based capital requirements applicable to bank holding companies and their depository institution subsidiaries, including us and the Bank, as compared to the current U.S. general risk-based capital rules. The Basel III Capital Rules revise the definitions and the components of regulatory capital, as well as address other issues affecting the numerator in banking institutions' regulatory capital ratios. The Basel III Capital Rules also address asset risk weights and other matters affecting the denominator in banking institutions' regulatory capital ratios and replace the existing general risk-weighting approach, which was derived from the Basel Committee's 1988 "Basel I" capital accords, with a more risk-sensitive approach based, in part, on the "standardized approach" in the Basel Committee's 2004 "Basel II" capital accords. In addition, the Basel III Capital Rules implement certain provisions of the Dodd-Frank Act, including the requirements of Section 939A to remove references to credit ratings from the federal agencies' rules. The Basel III Capital Rules are effective for us and the Bank on January 1, 2015, subject to phase-in periods for certain of their components and other provisions.

Among other matters, the Basel III Capital Rules: (i) introduce a new capital measure called "Common Equity Tier 1" ("CET1") and related regulatory capital ratio of CET1 to risk-weighted assets; (ii) specify that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting certain revised requirements; (iii) mandate that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital; and (iv) expand the scope of the deductions from and adjustments to capital as compared to existing regulations. Under the Basel III Capital Rules, for most banking organizations, the most common form of Additional Tier 1 capital is non-cumulative perpetual preferred stock and the most common form of Tier 2 capital is subordinated notes and a portion of the allocation for loan and lease losses, in each case, subject to the Basel III Capital Rules' specific requirements.

#### **Table of Contents**

Pursuant to the Basel III Capital Rules, the minimum capital ratios as of January 1, 2015 will be as follows:

- ·4.5% CET1 to risk-weighted assets;
- ·6.0% Tier 1 capital (that is, CET1 plus Additional Tier 1 capital) to risk-weighted assets;
  - 8.0% Total capital (that is, Tier 1 capital plus Tier 2 capital) to risk-weighted assets; and

.4% Tier 1 capital to average consolidated assets as reported on consolidated financial statements (known as the "leverage ratio").

The Basel III Capital Rules also introduce a new "capital conservation buffer", composed entirely of CET1, on top of these minimum risk-weighted asset ratios. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET1 to risk-weighted assets above the minimum but below the capital conservation buffer will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall. Thus, when fully phased-in on January 1, 2019, the Bank and we will be required to maintain such additional capital conservation buffer of 2.5% of CET1, effectively resulting in minimum ratios of (i) CET1 to risk-weighted assets of at least 7%, (ii) Tier 1 capital to risk-weighted assets of at least 8.5%, and (iii) Total capital to risk-weighted assets of at least 10.5%.

The Basel III Capital Rules provide for a number of deductions from and adjustments to CET1. These include, for example, the requirement that deferred tax assets arising from temporary differences that could not be realized through net operating loss carrybacks and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds 10% of CET1 or all such items, in the aggregate, exceed 15% of CET1. See Note 14 to the "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

In addition, under the current general risk-based capital rules, the effects of accumulated other comprehensive income or loss ("AOCI") items included in shareholders' equity (for example, mark-to-market of securities held in the available for sale portfolio) under U.S. GAAP are reversed for the purposes of determining regulatory capital ratios. Pursuant to the Basel III Capital Rules, the effects of certain AOCI items are not excluded; however, "non-advanced approaches banking organizations", including us and the Bank, may make a one-time permanent election to continue to exclude these items. This election must be made concurrently with the first filing of certain of our and the Bank's periodic regulatory reports in the beginning of 2015. We and the Bank expect to make this election in order to avoid significant variations in the level of capital depending upon the impact of interest rate fluctuations on the fair value of their securities portfolio. The Basel III Capital Rules also preclude certain hybrid securities, such as trust preferred securities issued prior to May 19, 2010, from inclusion in our Tier 1 capital, subject to grandfathering in the case of companies, such as us, that had less than \$15 billion in total consolidated assets as of December 31, 2009.

Implementation of the deductions and other adjustments to CET1 will begin on January 1, 2015 and will be phased-in over a 4-year period (beginning at 40% on January 1, 2015 and an additional 20% per year thereafter). The implementation of the capital conservation buffer will begin on January 1, 2016 at the 0.625% level and increase by 0.625% on each subsequent January 1, until it reaches 2.5% on January 1, 2019.

### **Table of Contents**

With respect to the Bank, the Basel III Capital Rules revise the "prompt corrective action" ("PCA") regulations adopted pursuant to Section 38 of the Federal Deposit Insurance Act, by: (i) introducing a CET1 ratio requirement at each PCA category (other than critically undercapitalized), with the required CET1 ratio being 6.5% for well-capitalized status; (ii) increasing the minimum Tier 1 capital ratio requirement for each category, with the minimum Tier 1 capital ratio for well-capitalized status being 8% (as compared to the current 6%); and (iii) eliminating the current provision that provides that a bank with a composite supervisory rating of 1 may have a 3% leverage ratio and still be adequately capitalized. The Basel III Capital Rules do not change the total risk-based capital requirement for any PCA category.

The Basel III Capital Rules prescribe a new standardized approach for risk weightings that expand the risk-weighting categories from the current four Basel I-derived categories (0%, 20%, 50% and 100%) to a larger and more risk-sensitive number of categories, depending on the nature of the assets, generally ranging from 0% for U.S. government and agency securities, to 600% for certain equity exposures, and resulting in higher risk weights for a variety of asset classes.

Should we or the Bank not meet the requirements of the Basel III Capital Rules, we and the Bank would be subject to adverse regulatory action by our regulators, which action could result in material adverse consequences for us, the Bank, and our shareholders.

Based on anticipated growth and the maintenance of a strong asset portfolio, we believe that the Bank will be able to meet the PCA capital ratios upon implementation of the revised requirements, as finalized.

Prompt Corrective Action. Federal banking regulators are authorized and, under certain circumstances, required to take certain actions against banks that fail to meet their capital requirements. Effective December 19, 1992, the federal banking agencies were given additional enforcement authority with respect to undercapitalized depository institutions. Under the current regulations, which will change, becoming stricter on January 1, 2015 as described above, an institution is deemed to be (a) "well capitalized" if it has total risk-based capital of 10.0% or more, has a Tier 1 risk-based capital ratio of 6.0% or more, has a Tier 1 leverage capital ratio of 5.0% or more and is not subject to any order or final capital directive to meet and maintain a specific capital level for any capital measure; (b) "adequately capitalized" if it has a total risk-based capital ratio of 8.0% or more, a Tier 1 risk-based capital ratio of 4.0% or more and a Tier 1 leverage capital ratio of 4.0% or more (3.0% under certain circumstances) and does not meet the definition of well-capitalized; (c) "undercapitalized" if it has a total risk-based capital ratio that is less than 8.0%, a tier 1 risk-based capital ratio that is less than 4.0% or a Tier 1 leverage capital ratio that is less than 4.0% (3.0% under certain circumstances); (d) "significantly undercapitalized" if it has a total risk-based capital ratio that is less than 6.0%, a Tier 1 risk-based capital ratio that is less than 3.0% or a Tier 1 leverage capital ratio that is less than 3.0%; and (e) "critically undercapitalized" if it has a ratio of tangible equity to total assets that is equal to or less than 2.0%. In certain situations, a federal banking agency may reclassify a well-capitalized institution as adequately capitalized and may require an adequately capitalized or undercapitalized institution to comply with supervisory actions as if the institution were in the next lower category.

The federal banking agencies are generally required to take action to restrict the activities of an "undercapitalized," "significantly undercapitalized" or "critically undercapitalized" bank. Any such bank must submit a capital restoration plan that is guaranteed by the parent holding company. Until such plan is approved, it may not increase its assets, acquire another institution, establish a branch or engage in any new activities, and generally may not make capital distributions. The banking regulators are authorized to impose additional restrictions, discussed below, that are applicable to significantly undercapitalized institutions.

#### **Table of Contents**

Adequately capitalized banks cannot normally pay dividends or make any capital contributions that would leave it undercapitalized; they cannot pay a management fee to a controlling person if, after paying the fee, it would be undercapitalized; and they cannot accept, renew or roll over any brokered deposit unless the bank has applied for and been granted a waiver by the FDIC. The FDIC has defined the "national rate" for all interest-bearing deposits held by less-than-well capitalized institutions as "a simple average of rates paid by all insured depository institutions and branches for which data are available" and has stated that its presumption is that this national rate is the prevailing rate in any market. As such, less-than-well capitalized institutions generally may not pay an interest rate in excess of the national rate plus 75 basis points on brokered deposits.

Undercapitalized banks may not accept, renew or rollover brokered deposits, and are subject to restrictions on the soliciting of deposits over prevailing rates. In addition, undercapitalized banks are subject to certain regulatory restrictions. These restrictions include, among others, that such a bank generally may not make any capital distributions, must submit an acceptable capital restoration plan to the FDIC, may not increase its average total assets during a calendar quarter in excess of its average total assets during the preceding calendar quarter unless any increase in total assets is consistent with a capital restoration plan approved by the FDIC and the bank's ratio of equity to total assets increases during the calendar quarter at a rate sufficient to enable the bank to become adequately capitalized within a reasonable time. In addition, such banks may not acquire a business, establish or acquire a branch office or engage in a new line of business without regulatory approval. Further, as part of a capital restoration plan, the bank's holding company must generally guarantee that the bank will return to adequately capitalized status and provide appropriate assurances of performance of that guarantee. If a capital restoration plan is not approved, or if the bank fails to implement the plan in any material respect, the bank would be treated as if it were "significantly undercapitalized," which would result in the imposition of a number of additional requirements and restrictions. It should also be noted all FDIC-insured institutions are assigned an assessment risk. In general, weaker banks (those with a higher assessment risk) are subject to higher assessments than stronger banks. An adverse change in category can lead to materially higher expenses for insured institutions. Finally, bank regulatory agencies have the ability to seek to impose higher than normal capital requirements known as individual minimum capital requirements ("IMCR") for institutions with higher risk profiles. If the Bank's capital status – well-capitalized – changes as a result of future operations or regulatory order, or if it becomes subject to an IMCR, the Company's financial condition or results of operations could be adversely affected. See "- Bank Consent Order Terminated."

Any institution that fails to comply with its capital plan or is "significantly undercapitalized" (i.e., Tier 1 risk-based or core capital ratios of less than 3% or a risk-based capital ratio of less than 6%) must be made subject to one or more of additional specified actions and operating restrictions mandated by the Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA"). These actions and restrictions include requiring the issuance of additional voting securities; limitations on asset growth; mandated asset reduction; changes in senior management; divestiture, merger or acquisition of the association; restrictions on executive compensation; and any other action the OCC deems appropriate. An institution that becomes "critically undercapitalized" is subject to further mandatory restrictions on its activities in addition to those applicable to significantly undercapitalized associations. In addition, the appropriate banking regulator must appoint a receiver (or conservator with the FDIC's concurrence) for an institution, with certain limited exceptions, within 90 days after it becomes critically undercapitalized. Any undercapitalized institution is also subject to other possible enforcement actions, including the appointment of a receiver or conservator. The appropriate regulator is also generally authorized to reclassify an institution into a lower capital category and impose restrictions applicable to such category if the institution is engaged in unsafe or unsound practices or is in an unsafe or unsound condition.

### **Table of Contents**

The imposition of any of these measures on the Bank may have a substantial adverse effect on it and on the Company's operations and profitability. Meta Financial stockholders do not have preemptive rights and, therefore, if Meta Financial is directed by its regulators to issue additional shares of Common Stock, such issuance may result in the dilution in stockholders' percentage of ownership of Meta Financial.

Institutions in Troubled Condition. Certain events, including entering into a formal written agreement with a bank's regulator that requires action to improve the bank's financial condition, or simply being informed by the regulator that the bank is in troubled condition, will automatically result in limitations on so-called "golden parachute" agreements pursuant to Section 18(K) of the FDIA. In addition, organizations that are in troubled condition must give 30 days' written notice before appointing a Director or Senior Executive Officer, pursuant to Section 32 of the FDIA. The Company remains subject to these requirements.

Branching by Federal Savings Associations. Subject to certain limitations, the HOLA and the OCC regulations permit federally chartered savings associations to establish branches in any state of the United States. The authority to establish such branches is available if the law of the state in which the branch is located, or is to be located, would permit establishment of the branch if the savings association were a state savings association chartered by such state or if the association qualifies as a "domestic building and loan association" under the Internal Revenue Code of 1986, as amended, which imposes qualification requirements similar to those for a "qualified thrift lender" under the HOLA. See "—Qualified Thrift Lender Test." The branching authority under the HOLA and the OCC regulations preempts any state law purporting to regulate branching by federal savings associations.

Standards for Safety and Soundness. The federal banking agencies have adopted the Interagency Guidelines Establishing Standards for Safety and Soundness. The guidelines establish certain safety and soundness standards for all depository institutions. The operational and managerial standards in the guidelines relate to the following: (1) internal controls and information systems; (2) internal audit systems; (3) loan documentation; (4) credit underwriting; (5) interest rate exposure; (6) asset growth; (7) compensation, fees and benefits; (8) asset quality; and (9) earnings. Again, rather than providing specific rules, the guidelines set forth basic compliance considerations and guidance with respect to a depository institution. Failure to meet the standards in the guidelines, however, could result in a request by the OCC to the Bank to provide a written compliance plan to demonstrate its efforts to come into compliance with such guidelines.

Limitations on Dividends and Other Capital Distributions. Federal regulations govern the permissibility of capital distributions by a federal savings association. Pursuant to the Dodd-Frank Act, savings associations that are part of a savings and loan holding company structure must now file a notice of a declaration of a dividend with the Federal Reserve. In the case of cash dividends, OCC regulations require that federal savings associations that are subsidiaries of a stock savings and loan holding company must file an informational copy of that notice with the OCC at the same time the notice is filed with the Federal Reserve. OCC regulations further set forth the circumstances under which a federal savings association is required to submit an application or notice before it may make a capital distribution.

A federal savings association proposing to make a capital distribution is required to submit an application to the OCC if: the association does not qualify for expedited treatment pursuant to criteria set forth in OCC regulations; the total amount of all of the association's capital distributions (including the proposed capital distribution) for the applicable calendar year exceeds the association's net income for that year to date plus the association's retained net income for the preceding two years; the association would not be at least adequately capitalized following the distribution; or the proposed capital distribution would violate a prohibition contained in any applicable statute, regulation, or agreement between the association and the OCC or the Company's and Bank's former regulator, the OTS, or violate a condition imposed on the association in an application or notice approved by the OCC or the OTS.

#### **Table of Contents**

A federal savings association proposing to make a capital distribution is required to submit a prior notice to the OCC if: the association would not be well-capitalized following the distribution; the proposed capital distribution would reduce the amount of or retire any part of the association's common or preferred stock or retire any part of debt instruments such as notes or subordinate debentures included in the association's capital (other than regular payments required under a debt instrument); or the association is a subsidiary of a savings and loan holding company; however, where a savings association subsidiary of a stock savings and loan holding company is proposing to pay a cash dividend only an informational filing is required.

Each of the Federal Reserve and OCC have primary reviewing responsibility for the applications or notices required to be submitted to them by savings associations relating to a proposed distribution. The Federal Reserve may disapprove of a notice, and the OCC may disapprove of a notice or deny an application, if:

the savings association would be undercapitalized, significantly undercapitalized or critically undercapitalized following the distribution;

·the proposed distribution raises safety and soundness concerns; or

the proposed distribution violates a prohibition contained in any statute, regulation, enforcement action or agreement between the savings association (or its holding company, in the case of the Federal Reserve) and the entity's primary federal regulator, or a condition imposed on the savings association (or its holding company, in the case of the Federal Reserve) in an application or notice approved by the entity's primary federal regulator.

Under current regulations, the Bank is not permitted to pay dividends on its stock if its regulatory capital would fall below the amount required for the liquidation account established to provide a limited priority claim to the assets of the Bank to qualifying depositors at March 31, 1992, who continue to maintain deposits at the Bank after its conversion from a federal mutual savings and loan association to a federal stock savings bank pursuant to its Plan of Conversion adopted August 21, 1991.

During the fiscal year ended September 30, 2014, the Bank paid no cash dividends to the Company, as the Company utilized existing cash holdings for payment of dividends to the Company's stockholders and other holding company expenses. It should also be noted that the OCC proposed new capital distribution rules in June 2014 which have not been finalized as of the date of this filing. If adopted as proposed, a federal savings association must meet the OCC's definition of an "eligible savings association" for expedited review of such an application or notice, among other requirements. The Company believes the Bank would meet the proposed definition of "eligible savings association."

Qualified Thrift Lender Test. All savings associations, including the Bank, are required to meet a qualified thrift lender ("QTL") test to avoid certain restrictions on their operations. This test requires a savings association to have at least 65% of its portfolio assets (as defined by regulation) in qualified thrift investments (primarily residential mortgages and related investments, including certain mortgage-backed securities) on a monthly average for nine out of every 12 months on a rolling basis or meet the requirements for a domestic building and loan association under the Internal Revenue Code. Under either test, the required assets primarily consist of residential housing related to loans and investments. At September 30, 2014, the Bank met the test and always has since its inception.

#### **Table of Contents**

Any savings association that fails to meet the QTL test must convert to a national bank charter, unless it qualifies as a QTL within one year and thereafter remains a QTL, or limits its new investments and activities to those permissible for both a savings association and a national bank. In addition, the association is subject to national bank limits for payment of dividends and branching authority. If such association has not requalified or converted to a national bank within three years after the failure, it must divest all investments and cease all activities not permissible for a national bank. The Bank currently meets its QTL requirement and expects to do so for the foreseeable future.

Community Reinvestment Act. Under the Community Reinvestment Act (the "CRA"), the Bank is evaluated periodically by its primary federal banking regulator to determine if it is meeting its continuing and affirmative obligation consistent with its safe and sound operation to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The Bank received a "Satisfactory" rating during its most recent Performance Evaluation as an Intermediate Small Bank, dated October 16, 2013. Due to its asset size, the Bank will be evaluated in the future as a Large Bank in future CRA performance evaluations. A copy of the Bank's most recent Performance Evaluation is available as part of its Public File.

Recent Volcker Rule Adoption. On December 10, 2013, five financial regulatory agencies, including our primary federal regulators the Federal Reserve and the OCC, adopted final rules implementing the so-called Volcker Rule embodied in Section 13 of the Bank Holding Company Act, which was added by Section 619 of the Dodd-Frank Act. The final rules complete the process begun in October of 2011 when the agencies introduced proposed implementing rules for comment. The final rules prohibit banking entities from (1) engaging in short-term proprietary trading for their own accounts, and (2) having certain ownership interests in and relationships with hedge funds or private equity funds ("covered funds"). The final rules are intended to provide greater clarity with respect to both the extent of those primary prohibitions and of the related exemptions and exclusions. The final rules also require each regulated entity to establish an internal compliance program that is consistent with the extent to which it engages in activities covered by the Volcker Rule, which must include (for the largest entities) making regular reports about those activities to regulators. Community and small banks, such as MetaBank, are afforded some relief under the final rules. If such banks are engaged only in exempted proprietary trading, such as trading in U.S. government, agency, state and municipal obligations, they are exempt entirely from compliance program requirements. Moreover, even if a community or small bank engages in proprietary trading or covered fund activities under the rule, they need only incorporate references to the Volcker Rule into their existing policies and procedures. The final rules are effective April 1, 2014, but the conformance period has been extended from its statutory end date of July 21, 2014, until July 21, 2015. Beginning June 30, 2014, banking entities with \$50 billion or more in trading assets and liabilities were required to report quantitative metrics; on April 30, 2016, banking entities with at least \$25 billion but less than \$50 billion must report; and on December 31, 2016, banking entities with at least \$10 billion but less than \$25 billion must report. The Company does not at this time expect the Volcker Rule to have a material impact on its operations.

Interstate Banking and Branching. The FRB may approve an application of an adequately capitalized and adequately managed bank holding company to acquire control of, or acquire all or substantially all of the assets of, a bank located in a state other than such holding company's home state, without regard to whether the transaction is prohibited by the laws of any state. In general, the FRB may not approve the acquisition of a bank that has not been in existence for the minimum time period (not exceeding five years) specified by the statutory law of the host state or if the applicant (and its depository institution affiliates) controls or would control more than 10% of the insured deposits in the United States or 30% or more of the deposits in the target bank's home state or in any state in which the target bank maintains a branch. Iowa has adopted a five year minimum existence requirement.

### **Table of Contents**

The federal banking agencies are also generally authorized to approve interstate merger transactions without regard to whether such transaction is prohibited by the law of any state. Interstate acquisitions of branches or the establishment of a new branch is permitted only if the law of the state in which the branch is located permits such acquisitions. Interstate mergers and branch acquisitions are also subject to the nationwide and statewide insured deposit concentration amounts described above. Iowa permits interstate branching only by merger.

Transactions with Affiliates. The Bank must comply with Sections 23A and 23B of the Federal Reserve Act relative to transactions with "affiliates," generally defined to mean any company that controls or is under common control with the institution (as such, Meta Financial is an affiliate of the Bank for these purposes). Transactions between an institution or its subsidiaries and its affiliates are required to be on terms as favorable to the Bank as terms prevailing at the time for transactions with nonaffiliates. In addition, certain transactions, such as loans to an affiliate, are restricted to a percentage of the institutions' capital (e.g., the aggregate amount of covered transactions with any individual affiliate is limited to 10% of the capital and surplus of the institution; the aggregate amount of covered transactions with all affiliates is limited to 20% of the institution's capital and surplus). In addition, a savings and loan holding company may not lend to any affiliate engaged in activities not permissible for a savings and loan holding company or acquire the securities of most affiliates. The OCC has the discretion to treat subsidiaries of savings institutions as affiliates on a case-by-case basis.

On April 1, 2003, the Federal Reserve's Regulation W, which comprehensively amends Sections 23A and 23B of the Federal Reserve Act, became effective. The Federal Reserve Act and Regulation W are applicable to the Bank. The Regulation unifies and updates staff interpretations issued over the years, incorporates several new interpretive proposals (such as to clarify when transactions with an unrelated third party will be attributed to an affiliate) and addresses new issues arising as a result of the expanded scope of non-banking activities engaged in by banks and bank holding companies in recent years and authorized for financial holding companies under the Financial Services Modernization Act of 1999.

The Dodd-Frank Act also included specific changes to the law related to the definition of "covered transaction" in Sections 23A and 23B and limitations on asset purchases from insiders. With respect to the definition of "covered transaction," the Dodd-Frank Act now defines that term to include the acceptance of debt obligations issued by an affiliate as collateral for a bank's loan or extension of credit to another person or company. In addition, a "derivative transaction" with an affiliate is now deemed to be a "covered transaction" to the extent that such a transaction causes a bank or its subsidiary to have a credit exposure to the affiliate. A separate provision of the Dodd-Frank Act states that an insured depository institution may not "purchase an asset from, or sell an asset to" a bank insider (or their related interests) unless (1) the transaction is conducted on market terms between the parties, and (2) if the proposed transaction represents more than 10 percent of the capital stock and surplus of the insured institution, it has been approved in advance by a majority of the institution's non-interested directors.

Certain transactions with directors, officers or controlling persons are also subject to conflict of interest regulations. These conflict of interest regulations and other statutes also impose restrictions on loans to such persons and their related interests. Among other things, such loans must be made on terms substantially the same as for loans to unaffiliated individuals and must not create an abnormal risk of repayment or other unfavorable features for the Bank.

Federal Home Loan Bank System. The Bank is a member of the FHLB of Des Moines, one of 12 regional FHLBs that administers the home financing credit function of savings associations that is subject to supervision and regulation by the Federal Housing Finance Agency. All advances from the FHLB are required to be fully secured by sufficient collateral as determined by the FHLB. In addition, all long-term advances must be used for residential home financing.

#### **Table of Contents**

As members of the FHLB System, the Bank is required to purchase and maintain activity-based capital stock in the FHLB in the amount of 4.00% to support outstanding advances and mortgage loans. At September 30, 2014, the Bank had in the aggregate \$21.2 million in FHLB stock, which was in compliance with this requirement. For the fiscal year ended September 30, 2014, dividends paid by the FHLB to the Bank totaled \$280,000. On September 25, 2014, the FHLB of Des Moines and the FHLB of Seattle announced that they had entered into a definitive agreement to merge the two banks. The merger agreement has been unanimously approved by the boards of directors of both banks. The closing of the merger is subject to certain closing conditions, including approval by the Federal Housing Finance Agency and ratification by the member-owners of the Des Moines and Seattle Banks. This vote is anticipated by the FHLBs involved to occur in the first half of 2015.

Under federal law, the FHLBs are required to provide funds for the resolution of troubled savings associations and to contribute to low and moderately priced housing programs through direct loans or interest subsidies on advances targeted for community investment and low- and moderate-income housing projects. These contributions have affected adversely the level of FHLB dividends paid and could continue to do so in the future. These contributions could also have an adverse effect on the value of FHLB stock in the future. A reduction in value of the Bank's FHLB stock may result in a corresponding reduction in the Bank's capital. In addition, the federal agency that regulates the FHLBs has required each FHLB to register its stock with the SEC, which has increased the costs of each FHLB and may have other effects that are not possible to predict at this time.

Federal Securities Law. The common stock of Meta Financial is registered with the SEC under the Exchange Act, as amended. Meta Financial is subject to the information, proxy solicitation, insider trading restrictions and other requirements under the Exchange Act.

Meta Financial's stock held by persons who are affiliates (generally officers, directors and principal stockholders) of the Company may not be resold without registration unless sold in accordance with certain resale restrictions. If Meta Financial meets specified current public information requirements, each affiliate of the Company, subject to certain requirements, will be able to sell, in the public market, without registration, a limited number of shares in any three-month period.

### Bank Consent Order Terminated

On July 21, 2011, pursuant to the Dodd Frank Act, the OTS was integrated into the OCC and the functions of the OTS related to thrift holding companies were transferred to the Federal Reserve. The OCC is responsible for the ongoing examination, supervision and regulation of the Bank. The Dodd Frank Act maintains the existence of the federal savings association charter and the HOLA, the primary statute governing federal savings banks. The Federal Reserve is now responsible for the ongoing examination, supervision and regulation of the Company, including matters with respect to the Consent Order against the Company. Prior to passage of the Dodd-Frank Act, the OTS had issued supervisory directives to the Bank, consent orders to the Bank and the Company, and had taken other regulatory action to require the Bank to reimburse certain consumers in connection with a credit program that was discontinued. All supervisory directives have been terminated, and on August 7, 2014 the OCC terminated the Bank's Consent Order. The Consent Order against the Company is still in effect, although management believes its effect on the Company's financial condition and results of operations has been and will continue to be immaterial. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources." The Company anticipates (but cannot guarantee) that the order will be terminated in the first calendar quarter of 2015.

### **Table of Contents**

Holding Company Supervision & Regulation

We are a unitary savings and loan holding company within the meaning of the HOLA. As such, we are required to register with and be subject to Federal Reserve examination and supervision as well as certain reporting requirements. In addition, the Federal Reserve has enforcement authority over us and any of our non-savings institution subsidiaries. Among other things, this authority permits the Federal Reserve to restrict or prohibit activities that are determined to be a serious risk to the financial safety, soundness or stability of a subsidiary savings association.

As noted above, pursuant to the Dodd-Frank Act, the Federal Reserve has responsibility for the primary supervision and regulation of all savings and loan holding companies, including the Company. Given the extensive transfer of former OTS authority to multiple agencies, the Dodd-Frank Act requires the Federal Reserve to identify and publish in the Federal Register separate lists of the OTS regulations that the Federal Reserve will continue to enforce for savings and loan holding companies after the transfer date. In carrying out this mandate, and in connection with its assumption of responsibility for the ongoing examination, supervision, and regulation of savings and loan holding companies, the Federal Reserve has published an interim final rule that provides for the corresponding transfer from the OTS to the Federal Reserve of the regulations necessary for the Federal Reserve to administer the statutes governing savings and loan holding companies. In addition, the Federal Reserve issued on November 7, 2014, a list identifying the supervisory guidance documents issued by it prior to July 21, 2011 that are now applicable to savings and loan holding companies such as the Company. The FRB stated that, among other things, this list was part of their initiative to establish a savings and loan holding company supervisory program similar in nature to its "long-established supervisory program for bank holding companies."

Restrictions Applicable to All Savings and Loan Holding Companies.

Federal law prohibits a savings and loan holding company, including us, directly or indirectly, from acquiring:

control (as defined under the HOLA) of another savings institution (or a holding company parent) without prior Federal Reserve approval;

through merger, consolidation, or purchase of assets, another savings institution or a holding company thereof, or acquiring all or substantially all of the assets of such institution (or a holding company) without prior Federal Reserve approval; or

control of any depository institution not insured by the FDIC (except through a merger with and into the holding company's savings institution subsidiary that is approved by the Federal Reserve).

A savings and loan holding company may not acquire as a separate subsidiary an FDIC-insured institution that has a principal office outside of the state where the principal office of its subsidiary institution is located, except:

·in the case of certain emergency acquisitions approved by the FDIC;

if such holding company controls a savings institution subsidiary that operated a home or branch office in such additional state as of March 5, 1987; or

if the laws of the state in which the savings institution to be acquired is located specifically authorize a savings institution chartered by that state to be acquired by a savings institution chartered by the state where the acquiring savings institution or savings and loan holding company is located, or by a holding company that controls such a state chartered association.

#### **Table of Contents**

The HOLA also prohibits a savings and loan holding company (directly or indirectly, or through one or more subsidiaries) from acquiring or retaining, with certain exceptions, more than 5% of a non subsidiary savings association, a non-subsidiary holding company, or a non-subsidiary company engaged in activities other than those permitted by the HOLA. In evaluating applications by holding companies to acquire savings associations, the Federal Reserve must consider the financial and managerial resources and future prospects of the company and institution involved, the effect of the acquisition on the risk to the DIF, the convenience and needs of the community and competitive factors.

### Failure to Meet QTL Test.

If a banking subsidiary of a savings and loan holding company fails to meet the QTL test, the holding company must register with the FRB as a bank holding company within one year of the savings institution's failure to comply.

#### Activities Restrictions.

Prior to the Dodd-Frank Act, savings and loan holding companies were generally permitted to engage in a wider array of activities than those permissible for their bank holding company counterparts and could have concentrations in real estate lending that are not typical for bank holding companies. Section 606 of the Dodd-Frank Act amends the HOLA and requires that covered savings and loan holding companies (e.g., those that are not exempt from activities restrictions under the HOLA) that intend to engage in activities that are permissible only for a financial holding company under Section 4(k) of the BHCA do so only if the covered company meets all of the criteria to qualify as a financial holding company, and complies with all of the requirements applicable to a financial holding company as if the covered savings and loan holding company was a bank holding company. Savings and loan holding companies engaging in new Section 4(k) activities permissible for bank holding companies will need to comply with notice and filing requirements of the Federal Reserve.

If the Federal Reserve believes that an activity of a savings and loan holding company or a nonbank subsidiary constitutes a serious risk to the financial safety, soundness or stability of a subsidiary savings association and is inconsistent with the principles of sound banking, the purposes of the HOLA or other applicable statutes, the Federal Reserve may require the savings and loan holding company to terminate the activity or divest control of the nonbanking subsidiary. This obligation is established in Section 10(g)(5) of the HOLA and bank holding companies are subject to equivalent obligations under the BHCA and the Federal Reserve's Regulation Y.

#### Source of Strength and Capital Requirements.

The Dodd-Frank Act requires all companies, including savings and loan holding companies, that directly or indirectly control an insured depository institution to serve as a source of financial and managerial strength to its subsidiary savings associations; to date, however, specific regulations implementing this requirement have not been published. Moreover, pursuant to the Dodd-Frank Act, savings and loan holding companies are generally subject to the same capital and activity requirements as those applicable to bank holding companies.

New rules related to holding company consolidated capital requirements have been announced by the FRB. For a summary of the applicable changes, see "Risk Factors – Risks Related to Our Industry and Business."

# Table of Contents

Examination.

The Federal Reserve intends, to the greatest extent possible, taking into account any unique characteristics of savings and loan holding companies and the requirements of the HOLA, to assess the condition, performance, and activities of savings and loan holding companies on a consolidated basis in a manner that is consistent with the Federal Reserve's established risk-based approach regarding bank holding company supervision. As with bank holding companies, the Federal Reserve's objective will be to ensure that a savings and loan holding company and its non-depository subsidiaries are effectively supervised and can serve as a source of strength for, and do not threaten the soundness of, its subsidiary depository institution(s).

In accordance with its goal to assess the condition, performance, and activities of savings and loan holding companies on a consolidated basis in a manner that is consistent with the Federal Reserve's established risk-based approach regarding bank holding company supervision, the Federal Reserve announced in 2013 that it will continue to use "RFI/C(D)" rating system (commonly referred to as "RFI") to assign indicative ratings to such companies. Further, the Federal Reserve announced that it will soon issue a notice seeking public comment on the application of the RFI rating system for SLHCs. In addition, in late 2013, the Federal Reserve announced that, with respect to savings and loan holding companies with less than \$10 billion in assets (like the Company), such companies' inspection frequency and scope requirements will be the same as those for bank holding companies of the same asset size. The FRB will also determine whether or not a savings and loan holding company is "complex" as determined by certain factors enumerated by the Federal Reserve. According to the Federal Reserve, with respect to institutions with less than \$5 billion in assets (such as the Company), the determination of whether a holding company is "complex" versus "noncomplex" is made at least annually on a case-by-case basis taking into account and weighing a number of considerations, such as: the size and structure of the holding company; the extent of intercompany transactions between insured depository institution subsidiaries and the holding company or uninsured subsidiaries of the holding company; the nature and scale of any nonbank activities, including whether the activities are subject to review by another regulator and the extent to which the holding company is conducting Gramm-Leach-Bliley authorized activities (e.g., insurance, securities, merchant banking); whether risk management processes for the holding company are consolidated; and whether the holding company has material debt outstanding to the public. As of the date of this filing, the FRB has not advised the Company that it is complex.

#### Change of Control.

The federal banking laws require that appropriate regulatory approvals must be obtained before an individual or company may take actions to "control" a bank or savings association. The definition of control found in the HOLA is similar to that found in the BHCA for bank holding companies. Both statutes apply a similar three-prong test for determining when a company controls a bank or savings association. Specifically, a company has control over either a bank or savings association if the company:

- (1) directly or indirectly or acting in concert with one or more persons, owns, controls, or has the power to vote 25% or more of the voting securities of a company;
- (2) controls in any manner the election of a majority of the directors (or any individual who performs similar functions in respect of any company, including a trustee under a trust) of the board; or
- (3) directly or indirectly exercises a controlling influence over the management or policies of the bank.

#### **Table of Contents**

The Federal Reserve adopted an interim final rule that, among other things, implements the HOLA to govern the operations of savings and loan holding companies. The new rule, known as Regulation LL, includes a specific definition of "control" similar to the statutory definition, with certain additional provisions. Additionally, Regulation LL modifies the regulations previously used by the OTS for purposes of determining when a company or natural person acquires control of a savings association or savings and loan holding company under the HOLA or the Change in Bank Control Act ("CBCA"). In light of the similarity between the statutes governing bank holding companies and savings and loan holding companies, the Federal Reserve proposes to use its established rules and processes with respect to control determinations under the HOLA and the CBCA to ensure consistency between equivalent statutes administered by the same agency.

The Federal Reserve stated in the interim final rule that it will review investments and relationships with savings and loan holding companies by companies using the current practices and policies applicable to bank holding companies to the extent possible. Overall, the indicia of control used by the Federal Reserve under the BHCA to determine whether a company has a controlling influence over the management or policies of a banking organization (which for Federal Reserve purposes, will now include savings associations and savings and loan holding companies) are similar to the control factors found in OTS regulations. However, the OTS rules weighed these factors somewhat differently and used a different review process designed to be more mechanical.

Among the differences highlighted by the Federal Reserve with respect to OTS procedures on determinations of control, the Federal Reserve noted that it does not limit its review of companies with the potential to have a controlling influence to the two largest stockholders. Specifically, the Federal Reserve reviews all investors based on all of the facts and circumstances to determine if a controlling influence is present.

Moreover, unlike the OTS control rules, the Federal Reserve does not have a separate application process for rebutting control under the BHCA and Regulation LL does not include such a process. Under the former OTS rules, investors that triggered a control factor under the rules could submit an application to the OTS requesting a determination that they have successfully rebutted control under the HOLA. This separate application process is not available under Regulation LL. Given that Federal Reserve practice is to consider potential control relationships for all investors in connection with applications submitted under the BHCA, the Federal Reserve will review potential control relationships for all investors in connection with applications submitted to the Federal Reserve under Section 10(e) or 10(o) of the HOLA. As with OTS practice, the Federal Reserve often obtains a series of commitments from investors seeking non-control determinations.

#### Federal and State Taxation

Federal and State Taxation. Meta Financial and its subsidiaries file a consolidated federal and various consolidated state income tax returns. Additionally, Meta Financial or its subsidiaries file separate company income tax returns in states where required. All returns are filed on a fiscal year basis using the accrual method of accounting. We monitor relevant tax authorities and change our estimate of accrued income tax due to changes in income or franchise tax laws and their interpretation by the courts and regulatory authorities. In addition to the regular income tax, corporations, including savings banks such as the Bank, generally are subject to a minimum tax. An alternative minimum tax is imposed at a minimum tax rate of 20% on alternative minimum taxable income, which is the sum of a corporation's regular taxable income (with certain adjustments) and tax preference items, less any available exemption. The alternative minimum tax is imposed to the extent it exceeds the corporation's regular income tax and net operating losses can offset no more than 90% of alternative minimum taxable income.

#### **Table of Contents**

To the extent earnings appropriated to a savings bank's bad debt reserves and deducted for federal income tax purposes exceed the allowable amount of such reserves computed under the experience method and to the extent of the bank's supplemental reserves for losses on loans ("Excess"), such Excess may not, without adverse tax consequences, be utilized for the payment of cash dividends or other distributions to a stockholder (including distributions on redemption, dissolution or liquidation) or for any other purpose (except to absorb bad debt losses). As of September 30, 2014, the Bank's Excess for tax purposes totaled approximately \$6.7 million.

### Competition

The Company's Retail Banking operation faces strong competition, both in originating real estate and other loans and in attracting deposits. Competition in originating real estate loans comes primarily from commercial banks, savings banks, credit unions, captive finance companies, insurance companies, and mortgage bankers making loans secured by real estate located in the Company's market area. Commercial banks and credit unions provide vigorous competition in consumer lending. The Company competes for real estate and other loans principally on the basis of the quality of services it provides to borrowers, interest rates and loan fees it charges, and the types of loans it originates.

The Company's Retail Banking operation attracts deposits through its Retail Banking offices, primarily from the communities in which those Retail Banking offices are located; therefore, competition for those deposits is principally from other commercial banks, savings banks, credit unions and brokerage offices located in the same communities. The Company competes for these deposits by offering a variety of deposit accounts at competitive rates, convenient business hours, and convenient branch locations with interbranch deposit and withdrawal privileges at each.

The Company's MPS division serves customers nationally and also faces strong competition from large commercial banks and specialty providers of electronic payments processing and servicing, including prepaid, debit, and credit card issuers, Automated Clearing House ("ACH") processors, and ATM network sponsors. Many of these national players are aggressive competitors, leveraging relationships and economies of scale.

It is also expected that the Bank will experience strong competition for its new AFS/IBEX division with respect to financing insurance premiums.

### **Employees**

At September 30, 2014, the Company and its subsidiaries had a total of 453 full-time equivalent employees. The Company's employees are not represented by any collective bargaining group. Management considers its employee relations to be good.

Executive Officers of the Company Who Are Not Directors

The following information as to the business experience during the past five years is provided with respect to the executive officers of the Company who are not serving on the Company's Board of Directors. There are no arrangements or understandings between such person named and any persons pursuant to which such officer was selected.

Mr. Glen W. Herrick, age 52, is Executive Vice President and Chief Financial Officer of the Company after being appointed to the position effective October 1, 2013. Additionally, Mr. Herrick is a member of the Executive Committees for both the Company and the Bank. Mr. Herrick previously served as SVP of Finance and Investment Management of the Company. Mr. Herrick joined the Company in March 2013 following 19 years of various finance, accounting and risk management roles at Wells Fargo & Company, including serving as CFO of Wells Fargo's student loan division. Before joining Wells Fargo, Mr. Herrick worked at Ingersoll-Rand Company after serving as a Captain in the United States Army. Mr. Herrick has a B.S. in Engineering Management from the United States Military

Academy at West Point and an MBA from the University of South Dakota. In addition, he is a graduate of the Stonier Graduate School of Banking.

#### **Table of Contents**

Mr. Ira D. Frericks, age 54, is Executive Vice President and Chief Operating Officer of the Company after being appointed to the position effective October 1, 2013. Additionally, Mr. Frericks is a member of the Executive Committees for both the Company and the Bank. Mr. Frericks previously served as Senior Vice President and Chief Accounting Officer of the Company. Mr. Frericks joined the Company in 2008 as Chief Accounting Officer and has over 25 years of accounting and banking operations experience. He is a CPA and has a B.S. in Business Administration from the University of South Dakota. Mr. Frericks is also a graduate of the Graduate School of Banking at the University of Wisconsin.

Mr. Ronald W. Butterfield, age 65, is Executive Vice President and Chief Administrative Officer of the Company after being appointed to the position effective October 1, 2013. Additionally, Mr. Butterfield is a member of the Executive Committees for both the Company and the Bank. Mr. Butterfield previously served as Senior Vice President and Chief of Staff. Mr. Butterfield joined MFG in 2004 to help establish the Meta Payment Systems division. Prior to joining the Company, he held various banking and credit card operations roles at BankFirst and Citibank. Mr. Butterfield is a graduate of the University of Sioux Falls with a B.S in Mathematics.

### Item 1A. Risk Factors

Factors that, individually or in the aggregate, we think could cause our actual results to differ materially from expected and historical results include those described below as well as other risks and factors identified from time to time in our SEC filings. The Company's business could be harmed by any of these risks, as well as other risks that we have not identified. The trading price of the Company's common stock could decline due to any of these risks, and you may lose all or part of your investment. In assessing these risks, you should also refer to the other information contained in this annual report on Form 10-K, including the Company's financial statements and related notes.

### Risks Related to Our Industry and Business

Failure to generate sufficient capital to support our anticipated growth could adversely affect our earnings and prospects.

The Company has recently experienced considerable growth, having increased its assets from \$1.7 billion to \$2.1 billion during the two fiscal years ended September 30, 2014. Funded primarily by growth of no- and low-interest bearing deposits, the proceeds thereof have been invested primarily in loans, municipal bonds, mortgage-backed securities ("MBS") and investment securities available for sale. While the Company believes its asset quality to be good, particularly in comparison to most banking institutions, the Company's asset growth, if continued as expected, will generate a need for higher levels of capital which management believes may not be met through earnings retention alone. In that respect, during the third and fourth quarters of fiscal 2013, the Company issued 507,354 shares of common stock which raised \$13.6 million, net of direct selling costs, all of which qualifies as Tier 1 capital for regulatory purposes. There can be no assurance, however, that the Company will be able to continue to access sources of capital, private or public. Failure to remain well-capitalized, or to attain potentially even higher levels of capitalization that are or will be required in the future under regulatory initiatives mandated by Congress, our regulatory agencies, or under the Basel accords, could adversely affect the Company's earnings and prospects.

### **Table of Contents**

We may have difficulty managing our growth which may divert resources and limit our ability to expand our operations successfully.

As described above, we have experienced significant growth in the amount of our assets and the level of our deposits. Our future profitability will depend in part on our continued ability to grow; however, we may not be able to sustain our historical growth rate or be able to grow at all. In addition, our future success will depend on competitive factors and on the ability of our senior management to continue to maintain a robust system of internal controls and procedures and manage a growing number of customer relationships. We may not be able to implement changes or improvements to these internal controls and procedures in an efficient or timely manner and may discover deficiencies in existing systems and controls as has occurred in the past. Consequently, continued growth, if achieved, may place a strain on our operational infrastructure, which could have a material adverse effect on our financial condition and results of operations.

Our loan portfolio has grown substantially, and our underwriting practices may not prevent losses in our loan portfolio.

Over the last fiscal year, our loan portfolio has grown substantially with new loan originations. Our underwriting practices are designed to mitigate risk by adhering to specific loan parameters. Components of our underwriting program include an analysis of the borrower and their creditworthiness, a financial statement review, and, if applicable, cash flow projections and a valuation of collateral. We may incur losses in our loan portfolio, especially the new portions thereof, if our underwriting criteria fail to identify credit risks. It is also possible that losses will exceed the amounts the Bank has set aside for loss reserves and result in reduced interest income and increased provision for loan losses, which could have an adverse effect on our financial condition and results of operations.

Our lending operations are concentrated in Iowa and South Dakota.

Our lending activities are largely based in Iowa and South Dakota. As a result, our financial performance depends to a great degree on the economic conditions in these areas. If local economic conditions worsen it could cause us to experience an increase in the number of borrowers who default on their loans along with a reduction in the value of the collateral securing such loans, which could have an adverse effect on our financial condition and results of operations.

Difficult economic and market conditions have adversely affected our industry.

Although having improved somewhat during the last fiscal year, general economic trends, low growth, reduced availability of commercial credit and continued levels of high unemployment have negatively impacted the credit performance of commercial and consumer credit in general. Concerns over the stability of the financial markets and the economy have resulted in decreased lending by financial institutions to their customers and to each other. Again, while the situation has improved somewhat over the last fiscal year, this has led to increased commercial and consumer deficiencies, lack of customer confidence, increased market volatility and widespread reduction in general business activity. The resulting economic pressure on consumers and businesses and the lack of confidence in the financial markets may adversely affect our business, financial condition, results of operations and stock price. A worsening of these conditions would likely exacerbate the adverse effects of these difficult market conditions on us and others in the financial institutions industry. In particular, we may face the following risks in connection with these events:

### **Table of Contents**

We face increased regulation of our industry. Compliance with such regulation may increase our costs and limit our ability to pursue business opportunities;

Customer demand for loans secured by real estate could be reduced due to weaker economic conditions, an increase in unemployment, a decrease in real estate values or an increase in interest rates;

The process we use to estimate losses inherent in our credit exposure requires difficult, subjective and complex judgments, including forecasts of economic conditions, and whether economic conditions might impair the ability of our borrowers to repay their loans. The level of uncertainty concerning economic conditions may adversely affect the accuracy of our estimates which may, in turn, impact the reliability of the process;

The value of the portfolio of investment securities that we hold, and which constitute a large percentage of our assets may be adversely affected; and

If we experience financial setbacks or other regulatory action in the future, we may be required to pay significantly higher FDIC insurance premiums. See "– Regulation."

The full impact of the Dodd-Frank Act is currently unknown given that many of the details and substance of the new laws will be determined through agency rulemaking.

The full compliance burden and impact on our operations and profitability with respect to the Dodd-Frank Act are still not fully known, as the Dodd-Frank Act delegates to various federal agencies the task of implementing its many provisions through regulation. Hundreds of new federal regulations, studies and reports were required under the Dodd-Frank Act and not all of them have been finalized. Although certain provisions of the Dodd-Frank Act have been implemented (such as the transfer of regulation of federal savings banks like the Bank to the OCC, and the transfer of savings and loan holding company regulation to the Federal Reserve), many rules and policies in this area will be further developing for months and years to come. Based on the provisions of the Dodd-Frank Act which have already been implemented as well as anticipated regulations, it is highly likely that banks and thrifts as well as their holding companies will be subject to significantly increased regulation and compliance obligations that expose us to higher costs as well as noncompliance risk and consequences.

The Consumer Financial Protection Bureau is reshaping consumer financial laws through rulemaking and enforcement of prohibitions against unfair, deceptive or abusive practices, which may directly impact the business operations of depository institutions offering consumer financial products or services, including the Bank.

The Bureau has broad rulemaking authority to administer and carry out the purposes and objectives of "federal consumer financial laws, and to prevent evasions thereof" with respect to all financial institutions that offer financial products and services to consumers. The Bureau is also authorized to prescribe rules, applicable to any covered person or service provider, identifying and prohibiting acts or practices that are "unfair, deceptive, or abusive" in connection with any transaction with a consumer for a consumer financial product or service, or the offering of a consumer financial product or service ("UDAAP authority"). The term "abusive" is new and developing and because Bureau officials have indicated that compliance will be achieved through enforcement actions rather than the issuance of regulations, we cannot predict to what extent the Bureau's future actions will have on the banking industry or the Company. The full reach and impact of the Bureau's broad new rulemaking powers and UDAAP authority on the operations of financial institutions offering consumer financial products or services is currently unknown. Notwithstanding the foregoing, insured depository institutions with assets of \$10 billion or less (such as the Bank) will continue to be supervised and examined by their primary federal regulators, rather than the Bureau, with respect to compliance with federal consumer protection laws.

#### **Table of Contents**

In addition to taking many enforcement actions and promulgating a proposal regulation covering prepaid payments, described below, the Bureau finalized its ability to repay ("ATR") rule as well as its qualified mortgage rule in January 2013. The ATR rule applies to residential mortgage loan applications received after January 10, 2014. The scope of the rule specifically applies to loans securing 1-4 unit dwellings and includes purchases, refinances and home equity loans for principal or second homes. Under the ATR rules, a lender may not make a residential mortgage loan unless the lender makes a reasonable and good faith determination that is based on verified, documented information at or before consummation that the borrower has a reasonable ability to repay. The eight underwriting factors that must be considered and verified include the following: (1) income and assets: (2) employment status; (3) monthly payment of loan; (4) monthly payment of any simultaneous loan secured by the same property; (5) monthly payment for other mortgage-related obligations like property taxes and insurance; (6) current debt obligations; (7) monthly debt to income ratio; and (8) credit history (although eight factors are delineated, the ATR rule does not dictate that a lender follow a particular underwriting model). Liability for violations of the ATR rule include actual damages, statutory damages and court costs and attorneys' fees.

Additionally, the Bureau published regulations required by the Dodd-Frank Act related to "qualified mortgages," which are mortgages for which there is a presumption that the lender has satisfied the ATR rules. Pursuant to Dodd-Frank, qualified mortgages ("QMs") must have certain product-feature prerequisites and affordability underwriting requirements. Generally, to meet the QM test, the lender must calculate the monthly payments based on the highest payment that will apply in the first five years and the consumer must have a total DTI that is less than or equal to 43%. The QM rule provides a safe harbor for lenders that make loans that satisfy the definition of a QM and are not higher priced. With respect to higher-priced mortgage loans, there is a rebuttable presumption of compliance available to the lender with respect to compliance with the ATR rule.

With respect to final regulations that affect insured depository institutions such as the Bank, the Bureau also issued a final rule related to international remittances, which covers entities that provide at least 100 remittance transfers per calendar year. As such, the Bank became subject to the rule. The Bank has implemented a compliance solution.

Our most recent CRA rating was an upgrade to "Satisfactory." A less than "Satisfactory" CRA rating could have a negative effect on the OCC's review of certain banking applications.

Under the CRA, the Bank is evaluated periodically by its primary federal banking regulator to determine if it is meeting its continuing and affirmative obligation consistent with its safe and sound operation to help meet the credit needs of its entire community, including low- and moderate income neighborhoods. In the Bank's most recent CRA examination dated October 16, 2013, the Bank received an overall rating of "Satisfactory." If the Bank were to receive a future CRA rating of less than "Satisfactory," the CRA requires the OCC to take such rating into account in considering an application for any of the following: (i) the establishment of a domestic branch; (ii) the relocation of its main office or of a branch; (iii) the merger or consolidation with or acquisition of assets or assumption of liabilities of an insured depository institution; or (iv) the conversion of the Bank to a national charter.

Legislative and regulatory initiatives taken to date may not achieve their intended objective.

Legislative and regulatory initiatives taken to date by Congress and the federal banking regulators to address financial regulatory reform may not achieve their intended objectives, thereby requiring additional legislation or regulation of the financial services industry.

#### **Table of Contents**

Under the Basel III Capital Rule, minimum requirements will increase for both the quantity and quality of capital held by banking organizations. The Basel III Capital Rule includes a new minimum ratio of common equity tier 1 capital to risk-weighted assets of 4.5% and a common equity tier 1 capital conservation buffer of 2.5% of risk-weighted assets. The rule also imposes a minimum ratio of tier 1 capital to risk-weighted assets of 6 percent and includes a minimum leverage ratio of 4 percent for all banking organizations. The rule also emphasizes common equity tier 1 capital and implements strict eligibility criteria for regulatory capital instruments. The total capital ratio remains at 8% and the general PCA framework remains but incorporates these increased minimum requirements. In addition, the final rule changed the methodology for calculating risk-weighted assets to enhance risk sensitivity. Smaller banks like the Bank are permitted, under the general risk-based capital rule, to use a 50% risk weight for prudently underwritten first lien mortgages that are not past due, reported as nonaccrual or restructured and a 100% risk weight for all other residential mortgages. With respect to residential mortgage exposure, the new rules also provide for small banks a safe harbor from recourse treatment for loans sold with certain repurchase triggers such as early default clauses. Additionally, smaller banks with less than \$15 billion in assets are grandfathered to allow trust preferred securities issued prior to May 19, 2010, as part of their Tier 1 capital (such instruments remain subject to a limit of 25% of Tier 1 capital elements, excluding non-qualifying capital instruments and for all regulatory capital deductions and adjustments have been applied to Tier 1 capital). The Basel III phase-in period for smaller, less complex banking organizations like the Company and the Bank will not begin until January 2015. The Basel III Accord was finalized and clarified that unrealized losses and gains on securities will not affect regulatory capital for those companies that permanently opt out of the requirement, which the Company intends to do.

We have a concentration of our assets in mortgage-backed securities.

As of September 30, 2014, approximately 35.5% of the Bank's assets were invested in mortgage backed securities. The Company's mortgage-backed and related securities portfolio consists primarily of securities issued by U.S. government instrumentalities, including those of Fannie Mae and Freddie Mac which are in conservatorship. The Fannie Mae and Freddie Mac certificates are modified pass-through mortgage-backed securities that represent undivided interests in underlying pools of fixed-rate, or certain types of adjustable-rate, predominantly single-family and, to a lesser extent, multi-family residential mortgages issued by these U.S. government instrumentalities. Fannie Mae and Freddie Mac generally provide the certificate holder a guarantee of timely payments of interest, whether or not collected. Privately issued mortgage pass through certificates generally provide no guarantee as to timely payment of interest or principal, and reliance is placed on the creditworthiness of the issuer.

Mortgage-backed securities generally increase the quality of the Company's assets by virtue of the insurance or guarantees that back them, are more liquid than individual mortgage loans and may be used to collateralize borrowings or other obligations of the Company.

The prepayment risk associated with mortgage-backed securities is monitored periodically, and prepayment rate assumptions adjusted as appropriate to update the Company's mortgage-backed securities accounting and asset/liability reports. Nonetheless, and while mortgage-backed securities carry a reduced credit risk as compared to whole loans, such securities remain subject to the risk that a fluctuating interest rate environment, along with other factors such as the geographic distribution of the underlying mortgage loans, as well as other risks, may alter the prepayment rate of such mortgage loans and so affect both the prepayment speed, and value, of such securities.

#### **Table of Contents**

We recorded other-than-temporary impairment ("OTTI") charges in our trust preferred securities ("TRUPS") portfolio in the past, and we could record additional losses in the future.

We determine the fair value of our investment securities based on GAAP and three levels of informational inputs that may be used to measure fair value. The price at which a security may be sold in a market transaction could be significantly lower than the quoted market price for the security, particularly if the quoted market price is based on infrequent trading history, the market for the security is illiquid, or a significant amount of securities are being sold. In fiscal 2014, 2013 and 2012, there were no other than-temporary impairments recorded.

The valuation of our TRUPS will continue to be influenced by external market and other factors, including implementation of SEC and Financial Accounting Standards Board guidance on fair value accounting, the financial condition of specific issuers deferral and default rates of specific issuer financial institutions, rating agency actions, and the prices at which observable market transactions occur. If we are required to record additional OTTI charges on our TRUPS portfolio, we could experience potentially significant earnings losses as well as an adverse impact to our capital position.

Risks Related to the Banking Industry

Our reputation and business could be damaged by negative publicity.

Reputational risk, or the risk to our business, earnings and capital from negative publicity, is inherent in our business. Negative publicity can result from actual or alleged conduct in a number of areas, including legal and regulatory compliance, lending practices, corporate governance, litigation, inadequate protection of customer data, ethical behavior of our employees, and from actions taken by regulators and others as a result of that conduct. Damage to our reputation could impact our ability to attract new and maintain existing loan and deposit customers, employees and business relationships, and particularly with respect to our MPS division, could result in the imposition of new regulatory requirements, operational restrictions, enhanced supervision and/or civil money penalties. Such damage could also adversely affect our ability to raise additional capital. If any of these measures should be imposed in the future, they could have a material adverse effect on our financial condition and results of operations.

We are subject to certain operational risks, including, but not limited to, data processing system failures, errors and breaches and customer or employee fraud.

There have been a number of publicized cases involving fraud or other misconduct by employees of financial services firms in recent years. Misconduct by our employees could include hiding unauthorized activities from us, improper or unauthorized activities on behalf of our customers or improper use of confidential information. Employee fraud, errors and employee and customer misconduct could subject us to financial losses or regulatory sanctions and seriously harm our reputation. It is not always possible to prevent employee errors and misconduct, and the precautions we take to prevent and detect this activity may not be effective in all cases. Employee errors could also subject us to civil claims for negligence.

Although we maintain a system of internal controls and procedures designed to reduce the risk of loss from employee or customer fraud or misconduct and employee errors as well as insurance coverage to mitigate against operational risks, including data processing system failures and errors and customer or employee fraud, these internal controls may fail to prevent or detect such an occurrence, or such an occurrence may not be insured or exceed applicable insurance limits.

#### **Table of Contents**

In addition, there have also been a number of cases where financial institutions have been the victim of fraud related to unauthorized wire and automated clearinghouse transactions. The facts and circumstances of each case vary but generally involve criminals posing as customers (i.e., stealing bank customers' identities) to transfer funds out of the institution quickly in an effort to place the funds beyond recovery prior to detection. Although we have policies and procedures in place to verify the authenticity of our customers and prevent identity theft, we can provide no assurances that these policies and procedures will prevent all fraudulent transfers. In addition, although we have safeguards in place, it is possible that our computer systems could be infiltrated by hackers or other intruders. We can provide no assurances that these safeguards will prevent all unauthorized infiltrations. Identity theft, successful unauthorized intrusions, and similar unauthorized conduct could result in reputational damage and financial losses to the Company. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations."

Changes in economic and political conditions could adversely affect the Company's earnings, as the Company's borrowers' ability to repay loans and the value of the collateral securing the Company's loans decline.

The Company's success depends, to a certain extent, upon economic and political conditions, local and national, as well as governmental monetary policies. Conditions such as inflation, recession, unemployment, changes in interest rates, money supply and other factors beyond the Company's control may adversely affect the Company's asset quality, deposit levels and loan demand and, therefore, the Company's earnings. Because the Company has a significant amount of real estate loans, decreases in real estate values could adversely affect the value of property used as collateral. Among other things, adverse changes in the economy, may also have a negative effect on the ability of the Company's borrowers to make timely repayments of their loans, which would have an adverse impact on the Company's earnings. In addition, the vast majority of the Company's loans are to individuals and businesses in the Company's market area. Consequently, any economic decline in the Company's market area could have an adverse impact on the Company's earnings.

Changes in interest rates could adversely affect the Company's results of operations and financial condition.

The Company's earnings depend substantially on the Company's interest rate spread, which is the difference between (i) the rates we earn on loans, securities and other earning assets, and (ii) the interest rates we pay on deposits and other borrowings. These rates are highly sensitive to many factors beyond the Company's control, including general economic conditions and the policies of various governmental and regulatory authorities. As market interest rates rise, we will have competitive pressures to increase the rates we pay on deposits, which may result in a decrease of the Company's net interest income. Conversely, if interest rates fall, yields on loans and investments may fall. Because a significant portion of the Company's deposit portfolio is in non-interest bearing accounts, a decrease in rates would likely result in a decrease in the Company's net interest income. Although the Bank continues to monitor its interest rate risk exposure and has undertaken additional analyses and implemented additional controls to improve its core earnings from interest income, the Bank can provide no assurance that its efforts will appropriately protect the Bank in the future from interest rate risk exposure. For additional information, see Part II, Item 7A, "Quantitative and Oualitative Disclosures About Market Risk."

#### **Table of Contents**

The Company operates in a highly regulated environment, and changes in laws and regulations to which we are subject may adversely affect the Company's results of operations.

The Company and the Bank operate in a highly regulated environment and are subject to extensive regulation, supervision and examination by the OCC, and the Federal Reserve. In addition, the Bank is subject to regulation by the FDIC and the Bureau. See Item 1 "Business – Regulation" herein. Applicable laws and regulations may change and the enforcement of existing laws and regulations may vary when actions are evaluated by these regulators, and there is no assurance that such changes will not adversely affect the Company's business. Regulatory authorities have extensive discretion in connection with their supervisory and enforcement activities, including but not limited to the imposition of restrictions on the operation of an institution, the classification of assets by the institution and the adequacy of an institution's allowance for loan losses. Any change in such regulation and oversight, whether in the form of restrictions on activities, regulatory policy, regulations or legislation, could have a material impact on the Company's operations. It is unknown at this time to what extent new legislation will be passed into law or pending or new regulatory proposals will be adopted, or the effect that such passage or adoption will have on the banking industry or the Company.

Changes in technology could be costly.

The banking industry is undergoing technological innovation at a fast pace. To keep up with its competition, the Company needs to stay abreast of innovations and evaluate those technologies that will enable it to compete on a cost-effective basis. This is especially true with respect to MPS. The cost of such technology, including personnel, has been high in both absolute and relative terms and additional funds continue to be used to enhance existing management information systems. There can be no assurance, given the fast pace of change and innovation, that the Company's technology, either purchased or developed internally, will meet or continue to meet the needs of the Company.

#### Risks Related to the Company's Business

The OCC and Federal Reserve are our primary banking regulators and we may not be able to comply with applicable banking regulations to their satisfaction. The Company remains subject to the Federal Reserve's Consent Order.

Our regulators have broad discretionary powers to enforce banking laws and regulations and may seek to take informal or formal supervisory action if they deem such actions are necessary or required. If imposed in the future, corrective steps could result in additional regulatory requirements, operational restrictions, a consent order, enhanced supervision and/or civil money penalties. If imposed, additional resources, both economic and in terms of personnel, would be expended by the Company and the Bank. Additionally, the Company remains subject to the Federal Reserve's Consent Order.

Contracts with third-parties, some of which are material to the Company, may not be renewed, may be renegotiated on terms that are not as favorable, may not be fulfilled or could be subject to modification or cancellation by regulatory authorities.

The Bank has entered into numerous contracts with third parties with respect to the operations of its business. In some instances, the third parties provide services to the Bank and MPS; in other instances, the Bank and MPS provide products and services to such third parties. Were such agreements not to be renewed by the third party or were such agreements to be renewed on terms less favorable, such actions could have an adverse material impact on the Bank, its MPS division, and, ultimately, the Company. Similarly, were one of these parties unable to meet their obligations to us for any reason (including but not limited to bankruptcy, computer or other technological interruptions or failures, personnel loss or acts of God), we may need to seek alternative service providers.

We may not be able to secure alternate service providers, and even if we do, the terms with such alternate providers may not be as favorable as those currently in place. In addition, were we to lose any of our important third service providers, it could cause a material disruption in our own ability to service our customers, which also could have an adverse material impact on the Bank, its MPS division, and ultimately the Company. Moreover, were the disruptions in our ability to provide services significant, this could negatively affect the perception of our business, which could result in a loss of confidence and other adverse effects on our business.

#### **Table of Contents**

Additionally, our agreements with third party vendors could come under scrutiny by our regulators. If a regulator should raise an issue with, or object to, any term or provision in such agreement or any action taken by such third party vis-à-vis the Bank's operations or customers, this could result in a material adverse effect to the Company including, but not limited to, the imposition of fines and/or penalties and the termination of such agreement.

The Company operates in an extremely competitive market, and the Company's business will suffer if it is unable to compete effectively.

The Company encounters significant competition in the Company's market area from other commercial banks, savings and loan associations, credit unions, mortgage banking firms, consumer finance companies, securities brokerage firms, insurance companies, money market mutual funds and other financial intermediaries. Many of the Company's competitors have substantially greater resources and lending limits and may offer services that the Company does not or cannot provide. The Company's profitability depends upon the Company's continued ability to compete successfully in the Company's market area. MPS operates on a national scale against competitors with substantially greater resources and limited barriers to entry. The success of MPS depends upon the Company's, the Bank's, and the MPS division's ability to compete in such an environment.

The Bank is "well-capitalized" under existing bank regulations, but failure to maintain this designation could have a material adverse impact on our liquidity and results of operations. In addition, our regulator could limit our ability to raise deposits, which could produce serious adverse consequences for our liquidity, financial condition and results of operations.

By letter dated December 28, 2010, the OTS directed the Bank not to increase the amount of brokered deposits from the amount it held at December 28, 2010, without the prior written non objection of the OTS Regional Director. The Bank believes it did not hold any brokered deposits on December 28, 2010, or thereafter and so informed OTS of its position. Consequently, the Bank does not anticipate seeking such approval. At the direction of the OTS, the Bank requested the FDIC to confirm that deposits related to a specific prepaid program were not brokered deposits. The Bank tendered its request to the FDIC in December 2010. At the time the directive was issued, OTS staff stated that it would not seek retroactively to enforce the directive for any growth that occurs subsequent to December 28, 2010, given the Bank's request to the FDIC. Thereafter, the Bank was advised that the FDIC would consider the Bank's request in the context of its now completed broader industry study of brokered deposits in general, but to date has been given no instruction to change its position. By letter dated October 11, 2013, the Bank was advised by OCC that the directive issued on December 28, 2010, had been terminated. Under current rules, if a substantial portion of the Bank's deposits are ruled to be "brokered," and should the OCC decide to impose a formal individual minimum capital requirement or similar formal requirement on the Bank notwithstanding that the Bank is well-capitalized, or should the Bank fail to be well-capitalized in the future, the Bank would be prohibited, absent waiver from the FDIC, from utilizing brokered deposits (i.e. no insured depository institution that is deemed to be less than "well-capitalized" may accept, renew or rollover brokered deposits absent a waiver from the FDIC). In such event, unless the Bank were to receive relief from the OCC or a waiver from the FDIC, such a result could produce serious adverse consequences for the Bank from a liquidity standpoint and could also have serious adverse effects on the Company's financial condition and results of operations.

#### **Table of Contents**

We derive a significant percentage of our deposits, total assets and income from deposit accounts that we generate through MPS's customer relationships.

We derive a significant percentage of our deposits, total assets and income from deposit accounts we generate through customer relationships between such third parties and MPS. Deposits related to our top four customers (each, a significant customer) totaled \$610.9 million at September 30, 2014. We provide oversight and auditing of such third-party relationships and all such relationships must meet all internal and regulatory requirements. We may exit these relationships if such requirements are not met or if required to do so by our regulators. We perform liquidity reporting and planning daily and identify and monitor contingent sources of liquidity, such as National CDs, Fed Fund Lines, or Public Fund CDs. If one of these significant customers were to be terminated, over a period of time, it could materially reduce our deposits, assets and income. Similarly, if a significant customer was not replaced, we may be required to seek higher rate funding sources as compared to the existing customer and interest expense might increase. We may also be required to sell securities or other assets which would reduce revenues and potentially generate losses.

Our business strategy is utilized by other institutions with which we compete.

Several banking institutions have adopted business goals that are similar to ours, particularly with respect to the MPS division. As a consequence, we have encountered competition in this area and anticipate that we will continue to do so in the future. This competition may increase our costs, reduce our revenues or revenue growth, or make it difficult for us to compete effectively in obtaining additional customer relationships.

New lines of business or new products and services may subject us to additional risks.

From time to time, we may implement new lines of business or offer new products and services within existing lines of business. Substantial risks and uncertainties are associated with developing and marketing new lines of business or new products or services, particularly in instances where the markets are not fully developed, and we may be required to invest significant time and resources. Initial timetables for the introduction and development of new lines of business or new products or services may not be achieved and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives and shifting market preferences, may also impact the successful implementation of a new line of business or a new product or service. Furthermore, any new line of business or new product or service could have a significant impact on the effectiveness of our system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business or new products or services could reduce our revenues and potentially generate losses.

Existing insurance policies may not adequately protect the Company and its subsidiaries.

Fidelity, business interruption and property insurance policies are in place with respect to the operations of the Company. Should any event triggering such policies occur, however, it is possible that our policies would not fully reimburse us for the losses we could sustain due to deductible limits, policy limits, coverage limits or other factors.

The loss of key members of the Company's senior management team could adversely affect the Company's business.

We believe that the Company's success depends largely on the efforts and abilities of the Company's senior management. Their experience and industry contacts significantly benefit us. The competition for qualified personnel in the financial services industry is intense, and the loss of any of the Company's key personnel or an inability to continue to attract, retain and motivate key personnel could adversely affect the Company's business.

#### **Table of Contents**

The Company's loan portfolio includes loans with a higher risk of loss.

The Company originates commercial mortgage loans, commercial loans, consumer loans, agricultural real estate loans, agricultural loans and residential mortgage loans. Commercial mortgage, commercial, consumer, agricultural real estate and agricultural loans may expose a lender to greater credit risk than loans secured by residential real estate because the collateral securing these loans may not be sold as easily as residential real estate. These loans also have greater credit risk than residential real estate for the following reasons:

Commercial Mortgage Loans. Repayment is dependent upon income being generated in amounts sufficient to cover operating expenses and debt service.

·Commercial Loans. Repayment is dependent upon the successful operation of the borrower's business.

Consumer Loans. Consumer loans (such as personal lines of credit) are collateralized, if at all, with assets that may not provide an adequate source of payment of the loan due to depreciation, damage, or loss.

Agricultural Loans. Repayment is dependent upon the successful operation of the business, which is greatly dependent on many things outside the control of either the Bank or the borrowers. These factors include weather, commodity prices, and interest rates, among others.

If the Company's actual loan losses exceed the Company's allowance for loan losses, the Company's net income will decrease.

The Company makes various assumptions and judgments about the collectibility of the Company's loan portfolio, including the creditworthiness of the Company's borrowers and the value of the real estate and other assets serving as collateral for the repayment of the Company's loans. Despite the Company's underwriting and monitoring practices, the Company's loan customers may not repay their loans according to their terms, and the collateral securing the payment of these loans may be insufficient to pay any remaining loan balance. The Company may experience significant loan losses, which could have a material adverse effect on its operating results. Because the Company must use assumptions regarding individual loans and the economy, the current allowance for loan losses may not be sufficient to cover actual loan losses, and increases in the allowance may be necessary. The Company may need to significantly increase the Company's provision for losses on loans if one or more of the Company's larger loans or credit relationships becomes impaired or if we continue to expand the Company's commercial real estate and commercial lending. In addition, federal and state regulators periodically review the Company's allowance for loan losses and may require the Company to increase the Company's provision for loan losses or recognize loan charge-offs. Material additions to the Company's allowance would materially decrease the Company's net income. The Company cannot assure you that its monitoring procedures and policies will reduce certain lending risks or that the Company's allowance for loan losses will be adequate to cover actual losses.

#### **Table of Contents**

If the Company forecloses on and takes ownership of real estate collateral property, it may be subject to the increased costs associated with the ownership of real property, resulting in reduced revenues.

The Company may have to foreclose on collateral property to protect its investment and may thereafter own and operate such property. In such case, the Company will be exposed to the risks inherent in the ownership of real estate. The amount that the Company, as a mortgagee, may realize after a default is dependent upon factors outside of the Company's control, including, but not limited to: (i) general or local economic conditions; (ii) neighborhood values; (iii) interest rates; (iv) real estate tax rates; (v) operating expenses of the mortgaged properties; (vi) supply of and demand for rental units or properties; (vii) ability to obtain and maintain adequate occupancy of the properties; (viii) zoning laws; (ix) governmental rules, regulations and fiscal policies; and (x) acts of God. Certain expenditures associated with the ownership of real estate, principally real estate taxes and maintenance costs, may adversely affect the income from the real estate. Therefore, the cost of operating a real property may exceed the rental income earned from such property, and the Company may have to advance funds in order to protect the Company's investment, or may be required to dispose of the real property at a loss. The foregoing expenditures and costs could adversely affect the Company's ability to generate revenues, resulting in reduced levels of profitability.

Our agricultural loans are subject to factors beyond the Company's control.

The agricultural community is subject to commodity price fluctuations. Although our agricultural loans are a relatively limited part of our overall portfolio, extended periods of low commodity prices, higher input costs, or poor weather conditions could result in reduced profit margins, reducing demand for goods and services provided by agriculture-related businesses, which in turn, could affect other businesses in the Company's market area.

Environmental liability associated with commercial lending could have a material adverse effect on the Company's business, financial condition and results of operations.

In the course of the Company's business, it may acquire, through foreclosure, commercial properties securing loans that are in default. There is a risk that hazardous substances could be discovered on those properties. In this event, the Company could be required to remove the substances from and remediate the properties at its own cost and expense. The cost of removal and environmental remediation could be substantial. The Company may not have adequate remedies against the owners of the properties or other responsible parties and could find it difficult or impossible to sell the affected properties. These events could have a material adverse effect on the Company's business, financial condition and operating results.

Our framework for managing risks may not be effective in mitigating risk and loss to us.

We have established processes and procedures intended to identify, measure, monitor, report and analyze the types of risk to which we are subject, including liquidity risk, credit risk, market risk, interest rate risk, operational risk, legal and compliance risk, and reputational risk, among others. However, as with any risk management framework, there are inherent limitations to our risk management strategies as there may exist, or develop in the future, risks that we have not appropriately anticipated or identified. For example, the recent financial and credit crisis and resulting regulatory reform highlighted both the importance and certain limitations of managing unanticipated risks. If our risk management framework proves ineffective, we could suffer unexpected losses which could have a material adverse effect on our financial condition and results of operations.

#### **Table of Contents**

A breach of information security or compliance breach by one of the Company's agents or vendors could negatively affect the Company's reputation and business.

The Company depends on data processing, communication and information exchange on a variety of computing platforms and networks and over the internet. Despite safeguards, no system, including ours, is entirely free from vulnerability to attack. Additionally, the Company relies on and does business with a variety of third-party service providers, agents and vendors with respect to the Company's business, data and communications needs. If information security is breached, or one of the Company's agents or vendors breaches compliance procedures, information could be lost or misappropriated, resulting in financial loss or costs to the Company or damages to others. These costs or losses could materially exceed the Company's amount of insurance coverage, if any, which would adversely affect the Company's business.

Other "high profile" data breaches in 2014 have raised interest in new legislation at both the federal and state level. To the extent additional requirements are imposed on the Bank as a result of such legislation, these costs could have an adverse impact on the Bank.

Changes in accounting policies or accounting standards, or changes in how accounting standards are interpreted or applied, could materially affect how we report our financial results and condition.

Our accounting policies are fundamental to determining and understanding our financial results and condition. Some of these policies require use of estimates and assumptions that may affect the value of our assets or liabilities and financial results. Any changes in our accounting policies could materially affect our financial statements. From time to time, the Financial Accounting Standards Board (the "FASB") and the SEC change the financial accounting and reporting standards that govern the preparation of our financial statements. In addition, accounting standard setters and those who interpret the accounting standards (such as the FASB, the SEC, banking regulators and our outside auditors) may change or even reverse their previous interpretations or positions on how these standards should be applied. Changes in financial accounting and reporting standards and changes in current interpretations may be beyond our control, can be difficult to predict and could materially affect how we report our financial results and condition. We may be required to apply a new or revised standard retroactively or apply an existing standard differently and retroactively, which may result in the Company being required to restate prior period financial statements in material amounts.

Risks Related to the Company's Stock

The price of the Company's common stock may be volatile, which may result in losses for investors.

The market price for shares of the Company's common stock has been volatile in the past, and several factors could cause the price to fluctuate substantially in the future. These factors include:

- ·announcements of developments related to the Company's business,
- ·fluctuations in the Company's results of operations,
  - sales of substantial amounts of the Company's securities into the marketplace,
- · general conditions in the Company's banking niche or the worldwide economy,
- ·a shortfall in revenues or earnings compared to securities analysts' expectations,

#### **Table of Contents**

- ·lack of an active trading market for the common stock,
- ·changes in analysts' recommendations or projections,
- ·the Company's announcement of new acquisitions or other projects, and
- •negative evaluation by the Federal Reserve of the Company's compliance with its Order.

The market price of the Company's common stock may fluctuate significantly in the future, and these fluctuations may be unrelated to the Company's performance. General market price declines or market volatility in the future could adversely affect the price of the Company's common stock, and the current market price may not be indicative of future market prices.

An investment in Company common stock is not an insured deposit.

Our common stock is not a bank deposit and, therefore, is not insured against loss by the FDIC, any other deposit insurance fund or by any other public or private entity. Investment in our common stock is inherently risky for the reasons described in this "Risk Factors" section and is subject to market forces that affect the price of common stock in any company. As a result, if you hold or acquire our common stock, it is possible that you may lose all or a portion of your investment.

The Company's common stock is thinly traded, and thus your ability to sell shares or purchase additional shares of the Company's common stock will be limited, and the market price at any time may not reflect true value.

Your ability to sell shares of the Company's common stock or purchase additional shares largely depends upon the existence of an active market for the common stock. The Company's common stock is quoted on NASDAQ Global Market, but the volume of trades on any given day is relatively light, and you may be unable to find a buyer for shares you wish to sell or a seller of additional shares you wish to purchase. In addition, a fair valuation of the purchase or sales price of a share of common stock also depends upon active trading, and thus the price you receive for a relatively thinly traded stock, such as the Company's common stock, may not reflect its true value.

Future sales or additional issuances of the Company's capital stock may depress prices of shares of the Company's common stock or otherwise dilute the book value of shares then outstanding.

Sales of a substantial amount of the Company's capital stock in the public market or the issuance of a significant number of shares could adversely affect the market price for shares of the Company's common stock. As of September 30, 2014, the Company was authorized to issue up to 10,000,000 shares of common stock, of which 6,169,604 shares were outstanding, and 44,375 shares were held as treasury stock. The Company was also authorized to issue up to 3,000,000 shares of preferred stock, none of which is outstanding or reserved for issuance. Future sales or additional issuances of stock may affect the market price for shares of the Company's common stock.

Federal regulations may inhibit a takeover, prevent a transaction you may favor or limit the Company's growth opportunities, which could cause the market price of the Company's common stock to decline.

Certain provisions of the Company's charter documents and federal regulations could have the effect of making it more difficult for a third party to acquire, or of discouraging a third party from attempting to acquire, control of the Company. In addition, the Company must obtain approval from regulatory authorities before it can acquire control of any other company.

#### **Table of Contents**

The Company may not be able to pay dividends in the future in accordance with past practice.

The Company pays a quarterly dividend to stockholders. The payment of dividends is subject to legal and regulatory restrictions as well as a requirement for prior approval by the Federal Reserve pursuant to the Consent Order. Any payment of dividends in the future will depend, in large part, on the Company's earnings, capital requirements, financial condition, regulatory review, and other factors considered relevant by the Company's Board of Directors.

ATM Fraud is becoming both more sophisticated and more prevalent.

Although the Bank has not been the subject of any widespread or concerted ATM attack, ATM fraud has shown a marked increase and threats to the network of entities that comprise ATM networks continue. As of the time of the printing of this report, it is estimated that losses from ATM skimming alone approach \$1 billion globally. Although most ATM fraud continues to involve skimming (whereby a skimmer reads a debit card's encoded mag stripe and a camera records the PIN that is entered by a customer), new frauds including those perpetrated by WIFI scanners and the cracking of encryption software are being perpetrated against global banks and their customers. The Bank continues to monitor these developments and has a robust program in place to monitor for debit and credit card fraud. Even with such policies and procedures in place, however, there can be no assurance that the Bank, its customers or the ATM networks in which it participates will not be the victims of an ATM-based crime.

Risks Related to Meta Payment Systems®, a division of the Bank

MPS' products and services are highly regulated financial products subject to extensive supervision and regulation and are costly to maintain.

The products and services offered by MPS are highly regulated by federal banking agencies, the Bureau, and some state regulators. Some of the laws and related regulations affecting its operations include consumer protection laws, escheat laws, privacy laws, anti-money laundering laws and data protection laws. Compliance with the relevant legal paradigm in which the division operates is costly and requires significant personnel resources, as well as extensive contacts with outside lawyers and consultants hired by MPS to stay abreast of the applicable regulatory schemes.

The CFPB's Proposed Rule Related to Prepaid Accounts Will Affect the Bank's Offering of Prepaid Cards.

As described above, the CFPB issued a proposed rule on November 14, 2014, that, if made final, would expand regulatory requirements applicable to prepaid products (card-based, as well as prepaid products that are offered in other technological forms) marketed to and used by consumers. As of the time of the publication of this Form 10-K, the Bank has not completed its review of the lengthy proposal. However, the Bank believes that a number of the practices to be required if the proposal as written is substantially adopted in final form will cause changes to the credit feature of a prepaid product offered by one of its business partners, and likely will add to the Bank's cost of offering prepaid products in general. Although implementation of the rule is not expected until 2016, the Bank intends to undertake a gap analysis to assist it in determining those aspects of its prepaid program that may need to be adjusted to achieve compliance. No assurance can be given that the final rule, if passed, will not contain stricter provisions than the proposal, or that the Bank's profitability with respect to prepaid offerings will not be adversely affected.

#### **Table of Contents**

The Dodd-Frank Act's restrictions with respect to network exclusivity could negatively affect the Bank's business.

Pursuant to the debit card rule promulgated by the Federal Reserve as required by the Dodd-Frank Act ("Debit Card Rule"), the maximum permissible interchange fee an issuer may receive for an electronic debit transaction is \$0.21 per transaction and five basis points multiplied by the value of the transaction. In addition, an issuer is permitted to make an upward adjustment of no more than \$0.01 to an issuer's debit card interchange fee if the issuer develops and implements policies and procedures reasonably designed to achieve certain fraud-prevention standards. Eligibility for the assessment of this fraud prevention fee must be certified by the issuing bank. Pursuant to the Debit Card Rule, an issuing bank could receive an interchange fee of up to approximately 24 cents for the average debit card transaction, which is valued at \$38 according to the Federal Reserve. Pursuant to the Dodd-Frank Act, however issuers that, together with their affiliates, have assets of less than \$10 billion (like the Bank) are exempt from the debit card interchange fee standards. With respect to network exclusivity and merchant routing restrictions, it is now required that all debit cards participate in at least two unaffiliated networks so that the transactions initiated using those debit cards will have at least two independent routing channels. Litigation related to the interchange fees promulgated by the Federal Reserve brought by an association of merchants was resolved by the U.S. Court of Appeals for the District of Columbia in favor of the Federal Reserve in March 2014. The case has been appealed to the U.S. Supreme Court but no decision has been made as to whether the appeal will be taken as of the date of this filing.

In addition to the CFPB's proposal related to prepaid regulation (discussed above), it is possible that new legislation or more stringent focus by banking agencies could further restrict MPS' current operations or change the regulatory environment in which the division's customers operate.

Although it is possible that some legislation under consideration could have either a positive or de minimis impact on its operations and profitability, it is also possible that any new legislation affecting the operations of MPS or its customers, some of which are also regulated entities, would have a negative impact on the conduct of the relevant business. There is no way to quantify the impact that such changes could have on the profitability or operations of MPS at this time given the unpredictable nature of the risk.

In addition to the relevant legal paradigm set forth above, it should also be noted that there has been concern within the bank regulatory environment over the use of credit and, in particular, prepaid cards as a means by which to illegally launder and move money. The U.S. Treasury's Financial Crimes Enforcement Network issued rules related to providers of "prepaid access" which have left certain issues unresolved related to its regulatory requirements. It is likely that any changes to the regulatory environment related to the offering of prepaid cards will increase the Bank's compliance and operational costs. Although the Bank will continue to work with its regulators to provide information about its operations as well as the state of the prepaid card industry, we believe such concerns in general will continue for the foreseeable future for the entire banking industry, with a continued emphasis on heightened compliance expectations, resulting in higher compliance costs. See "Business Regulation – Bank Supervision and Regulation" which is included in Item 1 of this Annual Report on Form 10-K.

#### **Table of Contents**

MPS, through the Bank, owns or is seeking a number of patents, trademarks and other forms of intellectual property with respect to the operation of its business and the protection of such intellectual property may in the future require material expenditures.

In its operations, MPS, through the Bank, seeks protection for various forms of intellectual property from time to time. No assurance can be given that such protection will be granted. In addition, given the competitive market environment of its business, the Bank must be vigilant in ensuring that its patents and other intellectual property are protected and not exploited by unlicensed third parties.

The Bank must also protect itself and defend against intellectual property challenges initiated by third parties making various claims against MPS. With respect to these claims, regardless of whether we are pursuing our claims against perceived infringers or defending our intellectual property from third parties asserting various claims of infringement, it is possible that significant personnel time and monetary resources could be used to pursue or defend such claims.

It should also be noted that intellectual property risks extend to foreign countries whose protections of such property are not as extensive as those in the United States. As such, the Bank may need to spend additional sums to ensure that its intellectual property protections are maximized globally. Moreover, should there be a material, improper use of the Bank's intellectual property, this could have an impact on the division's operations.

Costs of conforming products and services to the Payment Card Industry Data Security Standards (the "PCI DSS") are costly and could continue to affect the operations of MPS.

The PCI DSS is a multifaceted standard that includes data security management, policies and procedures as well as other protective measures, that was created by the largest credit card associations in the world in an effort to protect the nonpublic personal information of all types of cardholders, including prepaid cardholders and holders of network branded credit cards (such as Discover, MasterCard, and Visa). The PCI DSS mandates a prescribed technical foundation for the collection, storage and transmission of cardholder data and also contains significant provisions regarding the testing of security protections by various entities in the payment card industry, including MPS. Compliance with the PCI DSS is costly and changes to the standards could have an equal, or greater, effect on profitability of the relevant business division.

The potential for fraud in the card payment industry is significant.

Issuers of prepaid and credit cards have suffered significant losses in recent years with respect to the theft of cardholder data that has been illegally exploited for personal gain. The theft of such information is regularly reported and affects not only individuals but businesses as well (albeit to a lesser degree). Many types of credit card fraud exist, including the counterfeiting of cards and "skimming." "Skimming" is the term for a specialized type of credit card information theft whereby, typically, an employee of a merchant will copy the cardholder's number and security code (either by handwriting the information onto a piece of paper, entering such information into a keypad or other device, or using a handheld device which "reads" and then stores the card information embedded in the magnetic strip). Once a credit card number and security code has been skimmed, the skimmer can use such information for purchases until the unauthorized use is detected either by the cardholder or the card issuer.

Losses from fraud have been substantial for certain card industry participants. Although fraud has not had a material impact on the profitability of the Bank, it is possible that such activity could adversely impact this division at some time in the future.

#### **Table of Contents**

Part of our business depends on sales agents who do not sell our products exclusively.

Our business model, to some degree, depends upon the use of sales agents who are not our employees. These agents sell the products and services of many different processors to merchants and other parties in need of card services. Failure to maintain good relations with such sales agents could have a negative impact on our business.

Products and services offered by MPS involve many business parties and the possibility of collusion exists.

As described above, the theft of cardholder data is a significant threat in the industry in which MPS operates. This threat also includes the possibility that there is collusion between certain participants in the card system to act illegally. Although MPS is not aware of any instances to date, it is possible that such activities could occur in the future, thereby impacting its operation and profitability.

Competition in the card industry is significant. In order to maintain an edge to its products and offerings, MPS must invest significantly in technology and research and development.

The heavy emphasis upon technology in the products and services offered by MPS requires significant expenditures with respect to research and development both to exploit technological gains and to develop new products and services to meet customers' needs. As is common with most research and development, while some efforts may yield substantial benefits for the division, others will not, thereby resulting in expenditures for which profits will not be realized. MPS is not able to predict with any degree of certainty as to the level of research and development that will be required in the future, how much those efforts will cost, or how profitable such developments will be for the division once undertaken.

Our business could suffer if there is a decline in the use of prepaid cards or there are adverse developments with respect to the prepaid financial services industry in general.

As the prepaid financial services industry evolves, consumers may find prepaid financial services to be less attractive than other financial services. Consumers might not use prepaid financial services for any number of reasons. For example, negative publicity surrounding other prepaid financial service providers could impact MPS' business and prospects for growth to the extent it adversely impacts the perception of prepaid financial services. If consumers do not continue or increase their usage of prepaid cards, MPS' operating revenues may remain at current levels or decline. Growth of prepaid financial services as an electronic payment mechanism may not occur or may occur more slowly than estimated. If there is a shift in the mix of payment forms used by consumers (i.e., cash, credit cards, traditional debit cards and prepaid cards) away from products and services offered by MPS, such a shift could have a material adverse effect on our financial condition and results of operations.

Discover, MasterCard, and Visa, as well as other electronic funds networks in which MPS operates, could change their rules.

Pursuant to the agreements between MPS and Discover, MasterCard, Visa and other card networks, these third parties typically have retained the right to prescribe certain business practices and procedures with respect to parties such as MPS. Such prescribed terms include, but are not limited to, a contracting party's level of capital as well as other business requirements.

Discover, MasterCard, and Visa also retain the right in their agreements with industry participants such as MPS to unilaterally change the rules under which such transactions are processed with little or no advance warning. This power includes the power to prevent MPS from accessing their networks in order to process transactions. Should any third party choose to invoke this right unilaterally, such changes could materially impact the operations of MPS.

#### **Table of Contents**

Our business is heavily dependent upon the Internet and any negative disruptions to its operation could negatively impact our business.

Much of our business depends upon transactions being processed through the Internet. Like nearly all other commercial enterprises, we rely upon others to provide the Internet so that commerce can be conducted. Were there to be a failure in the operation of the Internet or a significant impairment in our ability to move information on the Internet or our ability to do so in accordance with customer safeguard protocols, MPS would develop alternative processes during which time revenues and profitability may be lower.

Our ability to process transactions requires functioning communication and electricity lines.

The nature of the banking industry in general, and the credit card and debit card industry in particular, is that it must be operational every day of the week and every hour of the week. Any disruption in the utilities utilized by the Bank or MPS could have a negative effect on our operations and extensive disruptions could materially affect our operations, and have a material adverse effect on our financial condition and results of operations.

Data encryption technology has not been perfected and vigilance in MPS' information technology systems is costly.

MPS holds sensitive business and personal information with respect to the products and services it offers. This information, which is generally digitally encrypted, is passed along various technology channels, including the Internet. Although MPS encrypts its customer and other sensitive information and expends significant financial and personnel resources to maintain the integrity of its technology networks and the confidentiality of nonpublic customer information, because such information may travel on public technology and other non-secure channels, the confidential information is potentially susceptible to hacking and other illegal intrusions. Were such a security breach to occur, the provision of products and services to customers of MPS would be impaired. In addition, were a breach to occur, we could incur significant fines from the electronic funds associations involved, or from federal and/or state regulators, and be subject to other prohibitions, as well as extensive litigation from commercial parties and consumers affected by such breach, that would have a material adverse effect on our financial condition and results of operations.

Unclaimed funds represented by unused value on the cards presents compliance and other risks.

The concept of escheatment involves the reporting and delivery of property to states that is abandoned when its rightful owner cannot be readily located and/or identified. In the context of prepaid cards, the funds in connection with such cards can sometimes be "abandoned" or unused for the relevant period of time set forth in each applicable state's abandoned property laws. MPS utilizes automated programs to ensure its operations are compliant with such applicable laws and regulations. There appears, however, to be a movement among some state regulators to interpret definitions in escheatment statutes and regulations in a manner that is more aggressive. Should such state regulators choose to do so, they may initiate collection or other litigation action against prepaid card issuers for unreported abandoned property. Such actions may seek to assess fines and penalties.

#### **Table of Contents**

MPS operates in a highly competitive environment and the ability to attract and retain qualified personnel may be difficult.

MPS competes in a highly competitive environment with other larger and better capitalized financial intermediaries. In addition, the field of professionals involved in the design and production of products and services offered by MPS is highly skilled and actively sought after by financial institutions, electronic card networks and other commercial entities. As such, MPS must spend significant sums to attract employees and executives and must monitor compensation and other employment trends to ensure that compensation packages both foster the necessary creative environment and appropriately compensate such individuals in order to retain them.

MPS Revenue Concentration.

MPS works with a large number of business partners to derive its revenue. The Company believes four of its partners have reached a size that, should these partners' business with the Company end or there is a significant decrease in revenues associated with any of these business relationships, the earnings attributable to them would have a material effect on the financial results of the Company.

#### Item 1B. Unresolved Staff Comments

Not Applicable.

#### Item 2. Properties

The Company conducts its business at its main office and branch office in Storm Lake, Iowa. The Company operates five offices in metro Des Moines, Iowa. The Company also operates one office in Brookings, South Dakota and three offices in Sioux Falls, South Dakota. In addition, the Company has space at another facility in Sioux Falls, South Dakota, which houses general corporate and MPS functions and a non-retail service branch in Memphis, Tennessee.

The Company owns all of its offices, except for the branch offices located in Storm Lake Plaza, Storm Lake, Iowa, on South Western Avenue, Sioux Falls, South Dakota, on West 12<sup>th</sup> Street, Sioux Falls, South Dakota, the administrative and MPS offices located on Broadband Lane in Sioux Falls and the non-retail service branch in Memphis, Tennessee. In regard to the South Western and West 12<sup>th</sup> Street locations in Sioux Falls, South Dakota, and the Westown Parkway location in West Des Moines, Iowa, the land on which the buildings were constructed is leased. The Urbandale office building in Urbandale, Iowa was sold and immediately leased back in October 2014. The total net book value of the Company's premises and equipment (including land, building and leasehold improvements and furniture, fixtures and equipment) at September 30, 2014, was \$16.5 million. See Note 6 to the "Notes to Consolidated Financial Statements" which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

Though the Company has experienced rapid growth, particularly as a result of growth of MPS, management believes current facilities are adequate to meet its present needs.

The Bank maintains an on-line data-base with a service bureau, whose primary business is providing such services to financial institutions.

#### <u>Table of Contents</u> Item 3. Legal Proceedings

The Bank was served on April 15, 2013, with a lawsuit captioned Inter National Bank v. NetSpend Corporation, MetaBank, BDO USA, LLP d/b/a BDO Seidman, Cause No. C-2084-12-I filed in the District Court of Hidalgo County, Texas. The Plaintiff's Second Amended Original Petition and Application for Temporary Restraining Order and Temporary Injunction adds both MetaBank and BDO Seidman to the original causes of action against NetSpend. NetSpend acts as a prepaid card program manager and processor for both INB and MetaBank. According to the Petition, NetSpend has informed Inter National Bank ("INB") that the depository accounts at INB for the NetSpend program supposedly contained \$10.5 million less than they should. INB alleges that NetSpend has breached its fiduciary duty by making affirmative misrepresentations to INB about the safety and stability of the program, and by failing to timely disclose the nature and extent of any alleged shortfall in settlement of funds related to cardholder activity and the nature and extent of NetSpend's systemic deficiencies in its accounting and settlement processing procedures. To the extent that an accounting reveals that there is an actual shortfall, INB alleges that MetaBank may be liable for portions or all of said sum due to the fact that funds have been transferred from INB to MetaBank, and thus MetaBank would have been unjustly enriched. The Bank is vigorously contesting this matter. In January 2014, NetSpend was granted summary judgment in this matter which is under appeal. Because the theory of liability against both NetSpend and the Bank is the same, the Bank views the NetSpend summary judgment as a positive in support of our position. An estimate of a range of reasonably possible loss cannot be made at this stage of the litigation because discovery is still being conducted.

Certain corporate clients of an unrelated company named Springbok Services, Inc. ("Springbok") requested through counsel a mediation as a means of reaching a settlement in lieu of commencing litigation against MetaBank. The results of that mediation have not led to a settlement. These claimants purchased MetaBank prepaid reward cards from Springbok, prior to Springbok's bankruptcy. As a result of Springbok's bankruptcy and cessation of business, some of the rewards cards which had been purchased were never activated or funded. Counsel for these companies have indicated that they are prepared to assert claims totaling approximately \$1.5 million against MetaBank based on principal/agency or failure to supervise theories. The Company denies liability with respect to these claims. The Company's estimate of a range of reasonably possible loss is approximately \$0 to \$0.3 million.

Other than the matters set forth above, there are no other new material pending legal proceedings or updates to which the Company or its subsidiaries is a party other than ordinary litigation routine to their respective businesses.

#### Item 4. Mine Safety Disclosures

Not applicable.

# Table of Contents PART II

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The Company's common stock trades on the NASDAQ Global Marker under the symbol "CASH." Quarterly dividends for 2014 and 2013 were \$0.13. The price range of the common stock, as reported on the NASDAQ Global Market, was as follows:

	Fiscal Y	ear	Fiscal Year			
	2014		2013			
	Low	High	Low	High		
First Quarter	\$36.54	\$40.88	\$22.50	\$24.90		
Second Quarter	\$38.07	\$45.99	22.50	26.56		
Third Quarter	\$35.04	\$45.34	26.00	27.68		
Fourth Quarter	\$34.85	\$40.06	26.18	38.57		

Prices disclose inter-dealer quotations without retail mark-up, mark-down or commissions, and do not necessarily represent actual transactions.

Dividend payment decisions are made with consideration of a variety of factors including earnings, financial condition, market considerations, and regulatory restrictions.

As of September 30, 2014, the Company had 6,169,604 shares of common stock outstanding, which were held by approximately 150 stockholders of record, and 235,766 shares subject to outstanding options. The stockholders of record number does not reflect approximately 1,200 persons or entities that hold their stock in nominee or "street" name. The transfer agent for the Company's common stock is Registrar & Transfer Company, 10 Commerce Drive, Cranford, New Jersey, 07016.

There were no purchases by the Company during the fiscal year ended September 30, 2014, of equity securities that are registered by the Company pursuant to Section 12 of the Exchange Act.

<u>Table of Contents</u>
Item 6. Selected Financial Data

SEPTEMBER 30,	2014	2013	2012	2011	2010

## SELECTED FINANCIAL CONDITION DATA

(Dollars in Thousands)

\$2,054,031	\$1,691,989	\$1,648,898	\$1,275,481	\$1,029,766
493,007	380,428	326,981	314,410	366,045
1,140,216	881,193	1,116,692	619,248	506,852
282,933	288,026	-	-	-
2,588	2,339	2,035	1,315	2,663
1,366,541	1,315,283	1,379,794	1,141,620	897,454
497,721	216,456	47,710	29,365	41,214
174,802	142,984	145,859	80,577	72,044
	493,007 1,140,216 282,933 2,588 1,366,541 497,721	493,007 380,428 1,140,216 881,193 282,933 288,026 2,588 2,339 1,366,541 1,315,283 497,721 216,456	493,007       380,428       326,981         1,140,216       881,193       1,116,692         282,933       288,026       -         2,588       2,339       2,035         1,366,541       1,315,283       1,379,794         497,721       216,456       47,710	493,007       380,428       326,981       314,410         1,140,216       881,193       1,116,692       619,248         282,933       288,026       -       -         2,588       2,339       2,035       1,315         1,366,541       1,315,283       1,379,794       1,141,620         497,721       216,456       47,710       29,365

YEAR ENDED SEPTEMBER 30, 2014 2013 2012 2011 2010

## SELECTED OPERATIONS DATA

(Dollars in Thousands, Except Per Share Data)

Total interest income	\$48,660	\$38,976	\$37,297	\$39,059	\$39,083
Total interest expense	2,398	2,954	3,563	4,747	5,993
Net interest income	46,262	36,022	33,734	34,312	33,090
Provision for loan losses	1,150	-	1,049	278	15,791
Net interest income after provision for loan losses	45,112	36,022	32,685	34,034	17,299
Total non-interest income	51,738	55,503	69,574	57,491	97,444
Total non-interest expense	78,231	74,403	75,463	83,262	94,930
Income (loss) before					
income tax expense (benefit)	18,619	17,122	26,796	8,263	19,813
Income tax expense (benefit)	2,906	3,704	9,682	3,623	7,420
Net income (loss)	15,713	13,418	17,114	4,640	12,393
Faminas non common charac					
Earnings per common share:	<b></b>	<b>A. A.</b> A. O.	<b></b>	<b></b>	<b></b>
Basic	\$2.57	\$2.40	\$4.94	\$1.49	\$4.23
Diluted	\$2.53	\$2.38	\$4.92	\$1.49	\$4.11

Edgar Filing: META FINANCIAL GROUP INC - Form 10-K

Table of Contents YEAR ENDED SEPTEMBER 30,	2014		2013		2012		2011		2010	
SELECTED FINANCIAL RATIOS AND OTHER DATA										
PERFORMANCE RATIOS										
Return on average assets	0.81	%	0.78	%	1.22	%	0.41	%	1.22	%
Return on average equity	10.01	%	9.36	%	18.47	%	5.71	%	20.59	%
Net interest margin	2.80	%	2.48	%	2.56	%	3.21	%	3.43	%
QUALITY RATIOS Non-performing assets to total assets Allowance for loan losses to non-performing loans	0.05 547	%	0.05 568	% %	0.16 219	%	1.24 53	%	0.94 63	%
CAPITAL RATIOS										
Stockholders' equity to total assets	8.51	%	8.45	%	8.85	%	6.32	%	7.00	%
Average stockholders' equity to average										
assets	8.14	%	8.37	%	6.62	%	7.16	%	5.93	%
OTHER DATA Book value per common share outstanding at end of year Dividends declared per share at end of year Number of full-service offices at end of year	\$28.33 0.52		\$23.55 0.52 11		\$26.79 0.52 12		\$25.61 0.52 12		\$23.15 0.52 12	
Common Shares Outstanding	6,169,604	4	6,070,654	ļ	5,443,881	l	3,146,867	7	3,111,413	3

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

This section should be read in conjunction with the following parts of this Form 10-K: Part II, Item 8 "Financial Statements and Supplementary Data," Part II, Item 7A, "Quantitative and Qualitative Disclosures About Market Risk," and Part I, Item 1 "Business."

#### General

The Company is a unitary savings and loan holding company whose primary subsidiary is the Bank. The Company focuses on two core businesses, its regional Retail Banking business and a national payments business, conducted through its MPS division. The Company's Retail Bank business is focused on establishing and maintaining long-term relationships with customers, and is committed to serving the financial service needs of the communities in its market area. The Retail Bank's primary market area includes the following counties: Buena Vista, Dallas and Polk located in central and northwestern Iowa, and Brookings, Lincoln, and Minnehaha located in east central South Dakota. The Retail Bank segment attracts retail deposits from the general public and uses those deposits, together with other borrowed funds, to originate and purchase residential and commercial mortgage loans, and to originate consumer, agricultural and other commercial loans and to purchase various investment and mortgage-backed securities.

MPS, a division of the Bank, is an industry leader in the issuance of prepaid debit cards and is also a provider of a wide range of payment related products and services, including prepaid debit cards such as those related to gift, tax refunds, rebate, travel and payroll, ATMs, and consumer credit products. MPS pursues a strategy of working with

industry-leading companies in a variety of businesses to help them introduce new payment products to their customers. In addition, MPS partners with emerging companies to develop and introduce new payment products. MPS earns revenues from fees and is responsible for the bulk of the Bank's low- and no-cost demand deposits related to its prepaid card business.

#### **Table of Contents**

Overview of Corporate Developments

The Company had net income of \$15.7 million in fiscal 2014 compared to \$13.4 million in fiscal 2013. The primary reasons for the increase in net income were increases in both investment securities portfolio interest income and loan portfolio interest income. In fiscal 2014, the Company's net interest income was \$46.3 million, the highest in its history, compared to \$36.0 million in fiscal 2013 and \$33.7 million in fiscal 2012. The increase was primarily driven by higher average earning assets and improved net interest margin ("NIM").

Retail Bank 2014 fiscal year net income was \$8.7 million compared to \$5.9 million in fiscal 2013. Retail Bank checking balances continued to grow from \$72.8 million at September 30, 2013, to \$80.8 million, or 11.0%, at September 30, 2014. Retail Bank total loans increased \$114.6 million during the fiscal year, or 31.3% to \$481.1 million, from strong growth in the residential real estate, commercial and multi-family real estate and agricultural lending segments.

MPS 2014 fiscal year net income was \$7.7 million compared to \$8.4 million in fiscal 2013. This decrease was primarily the result of a reduction in tax-related prepaid card volume, a one-time charge from a partner servicing platform change, increased administrative expense related to expanded systems and staff and increased business development expenses. The average internal net interest yield MPS received for its deposits was 1.48% for the 2014 fiscal year-end and 1.31% in the comparable 2013 period.

The Company's tangible book value per common share increased by \$4.74, or 20.5%, from \$23.17 at September 30, 2013, to \$27.91 per share at September 30, 2014, primarily due to earnings for the year and a sizable increase in the fair market value of available-for-sale securities, which positively affected accumulated other comprehensive income.

Overall cost of funds at MetaBank averaged 0.14% during fiscal 2014 compared to 0.19% for 2013.

Non-performing assets ("NPA") were unchanged at 0.05% of total assets at September 30, 2014, and 2013.

On August 7, 2014, MetaBank was released from its consent order by the OCC. This creates opportunities for MetaBank to more easily add new strategic partnerships, deepen existing relationships, introduce new products and services and introduce and enhance existing products. MetaBank has signed three new program manager agreements subsequent to being released from the OCC consent order.

On December 2, 2014, the Company, via its bank subsidiary, MetaBank, completed the previously announced acquisition of substantially all of the commercial loan portfolio and related assets of AFS/IBEX Financial Services, Inc. ("AFS/IBEX"). The acquisition included the AFS/IBEX operating platform, other related assets, and approximately \$77 million of outstanding insurance premium finance loan receivables. Upon closing, MetaBank created a new operating division, AFS/IBEX, which continues to serve businesses and insurance agencies nationwide with commercial insurance premium financing. The AFS/IBEX division is located in Dallas, Texas, with a full service office in Southern California.

The Company reviewed its securities portfolio in connection with the transaction and sold approximately \$80 million of investment securities to fund the loan portfolio acquisition. Securities were selected and sold during November and December 2014 on an opportunistic basis at a net loss of approximately \$1.4 million with the intent to both minimize the recoupment period, which is expected to be three to six months, and to increase the earnings stream going forward.

#### **Table of Contents**

The Company expects to incur approximately \$1.2 million in total acquisition related charges, of which \$0.6 million were incurred in the fourth quarter of fiscal 2014, and of which \$0.6 million are expected in the first quarter of fiscal 2015.

As a result of the lifting of the consent order against the Bank on August 7, 2014, the Bank has experienced additional loan growth and higher operational expenses associated with managing that loan growth. We anticipate that expenses associated with our banking operations will continue to increase as our overall operations, including our new insurance premium financing business, expands.

On October 27, 2014, the Board of Directors of the Company appointed Elizabeth G. Hoople to the Company's Board for a term expiring at the 2016 Annual Meeting of stockholders, or until her respective successor is elected or qualified or until her earlier resignation or removal.

#### **Financial Condition**

As of September 30, 2014, the Company's assets grew by \$362.0 million, or 21.4%, to \$2.1 billion compared to \$1.7 billion at September 30, 2013. The increase in assets was reflected primarily in increases in the Company's investment securities and to a lesser extent in the Company's loans receivable, offset in part by a decrease in the Company's cash and cash equivalents.

Total cash and cash equivalents and federal funds sold were \$29.8 million at September 30, 2014, a decrease of \$10.3 million from \$40.1 million at September 30, 2013. In general, the Company maintains its cash investments in interest-bearing overnight deposits with the FHLB of Des Moines and the FRB of Minneapolis. At September 30, 2014, the Company had no federal funds sold.

The total of mortgage-backed securities ("MBS") and investment securities increased \$253.9 million, or 21.7%, to \$1.4 billion at September 30, 2014, as investment purchases exceeded related maturities, sales, and principal pay downs. The Company's portfolio of securities consists primarily of MBS, which have relatively short expected lives and non-bank qualified obligations of states and political subdivisions ("NBQ") which mature in approximately 15 years or less. All MBS held by the Company are issued by a U.S. Government agency or instrumentality. Of the total of \$727.9 million of MBS, \$657.9 million are classified as available for sale ("AFS"), and \$70.0 million are classified as held to maturity ("HTM"). Of the total of \$695.2 million of investment securities, \$482.3 million are classified as AFS and \$212.9 million are classified as HTM. During fiscal 2014, the Company purchased \$307.9 million of MBS with an average life in total estimated at approximately five years or less or stated final maturities of approximately 30 years or less and sold MBS in the amount of \$155.2 million. In addition, the Company purchased \$198.6 million of investment securities which are primarily comprised of tax exempt bonds and Small Business Administration related securities. On May 6, 2013, the Company reclassified approximately \$284.3 million from the AFS to the HTM category. The reclassification resulted in the recording of an unrealized gain of \$2.1 million which has been segregated within accumulated other comprehensive income and is being amortized through maturity. See Note 3 to the "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Consolidated Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

The Company's portfolio of net loans receivable increased by \$112.6 million, or 29.6%, to \$493.0 million at September 30, 2014, from \$380.4 million at September 30, 2013. These increases from September 30, 2013, primarily relate to growth in one-to-four family real estate loans, commercial and multi-family real estate loans and agricultural real estate loans of \$34.1, \$31.5, and \$26.5 million, respectively. Commercial operating and agricultural operating loans also increased with the consumer loan category representing the only decrease. See Note 4 to the "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

#### **Table of Contents**

Through the Bank, the Company owns stock in the FHLB due to the Bank's membership and participation in this banking system. The FHLB requires a level of stock investment based on a pre-determined formula. The Company's investment in such stock increased \$11.2 million, or 112.6%, to \$21.2 million at September 30, 2014, from \$10.0 million at September 30, 2013. The increase directly correlates with the higher overnight federal funds purchased.

Intangible assets increased \$0.3 million, or 10.7%, to \$2.6 million at September 30, 2014, due to an increase in capitalized expense related to patents.

Assets held for sale decreased \$1.1 million at September 30, 2014, due to the sale of a branch in the Central Iowa market.

Total deposits increased by \$51.3 million, or 3.9%, to \$1.4 billion at September 30, 2014, from \$1.3 billion at September 30, 2013. Deposits attributable to MPS were up \$35.8 million, or 3.4%, at September 30, 2014, as compared to September 30, 2013. The increase is due to the addition of new programs during 2014, along with natural growth in existing programs.

The Company's total borrowings increased \$281.2 million, or 129.9%, from \$216.5 million at September 30, 2013, to \$497.7 million at September 30, 2014, primarily due to the increase in federal funds purchased. The Company's overnight federal funds purchased fluctuates on a daily and weekly basis principally due to fluctuations in a portion of its non-interest bearing deposit base, primarily related to payroll processing and, to a lesser extent, intraday funds flow settlement timing with the Federal Reserve Bank. The non-interest deposit base is primarily affected by payroll processing timing in concert with typical early week activity, tending to necessitate a higher than average amount of overnight federal funds purchased which are typically paid down throughout the week.

See Notes 8, 9, and 10 to the "Notes to Consolidated Financial Statements," which are included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

At September 30, 2014, the Company's stockholders' equity totaled \$174.8 million, an increase of \$31.8 million from \$143.0 million at September 30, 2013. Stockholders' equity increased primarily as a result of issuances of common stock, an increase in retained earnings, and unrealized income on investment securities due to market conditions. At September 30, 2014, the Bank continues to meet regulatory requirements for classification as a well-capitalized institution. See Note 14 to the "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

#### **Results of Operations**

The Company's results of operations are dependent on net interest income, provision for loan losses, non-interest income, non-interest expense, income tax expense, and other comprehensive income or loss. Net interest income is the difference, or spread, between the average yield on interest-earning assets and the average rate paid on interest-bearing liabilities. The interest rate spread is affected by regulatory, economic, and competitive factors that influence interest rates, loan demand, and deposit flows. Notwithstanding that a significant amount of the Company's deposits pay low rates of interest or none at all, the Company, like other financial institutions, is subject to interest rate risk to the extent that its interest-earning assets mature or reprice at different times, or on a different basis, than its interest-bearing liabilities.

#### **Table of Contents**

The Company's non-interest income is derived primarily from prepaid card, credit products, and ATM fees attributable to MPS and fees charged on bank loans and transaction accounts. Non-interest income is also derived from net gains on the sale of securities available for sale as well as the Company's holdings of bank owned life insurance. This income is offset by expenses, such as compensation and occupancy expenses associated with additional personnel and office locations as well as card processing expenses attributable to MPS. Non-interest expense is also impacted by acquisition-related expenses, occupancy and equipment expenses, regulatory expenses, and legal and consulting expenses.

#### Average Balances, Interest Rates, and Yields

The following table presents, for the periods indicated, the total dollar amount of interest income from average interest-earning assets and the resulting yields, as well as the interest expense on average interest-bearing liabilities, expressed both in dollars and rates. No tax equivalent adjustments have been made. Non-Accruing loans have been included in the table as loans carrying a zero yield.

Year Ended									
September 30,	2014			2013			2012		
(Dollars in									
Thousands)	Average	Interest	Yield	Average	Interest	Yield	Average	Interest	Yield
	Outstanding		/	Outstanding		/	Outstanding		/
	Balance	Paid	Rate	Balance	Paid	Rate	Balance	Paid	Rate
Interest-earning									
assets:									
Loans receivable	\$439,323	\$19,674	4.48%	\$340,702	\$16,151	4.74%	\$327,634	\$18,058	5.51%
Mortgage-backed									
securities	694,510	15,343	2.21%	700,709	11,900	1.70%	756,465	16,133	2.13%
Other investments and									
fed funds sold	721,141	13,643	2.68%	598,003	10,925	2.61%	254,029	3,106	1.40%
Total interest-earning									
assets	1,854,974	\$48,660	2.93%	1,639,414	\$38,976	2.66%	1,338,128	\$37,297	2.82%
Non-interest-earning									
assets	73,878			72,600			61,978		
Total assets	\$1,928,852			\$1,712,014			\$1,400,106		
<b>37</b>									
Non-interest bearing	Ф1 210 44 <b>7</b>	ф	0.000	ф1 10 <b>2</b> 060	ф	0.000	ф1 010 <b>7</b> 40	ф	0.000
deposits	\$1,319,447	\$-	0.00%	\$1,192,969	\$-	0.00%	\$1,018,748	\$-	0.00%
Interest-bearing									
liabilities:									
Interest-bearing	33,353	96	0.29%	32,030	125	0.39%	33,555	252	0.75%
checking	28,882	90 47	0.29%	*	39	0.39%	33,333 17,773	39	0.73%
Savings Money markets	20,082 40,589	72	0.10%	*	39 100	0.14%	38,552	133	0.22%
•	110,992	750	0.18%	,	1,016	1.00%	38,332 105,605	1,782	1.69%
Time deposits FHLB advances	7,000	495	7.07%		727	8.99%	103,003	670	6.09%
Overnight fed funds	7,000	493	7.07%	0,007	121	0.99%	11,000	070	0.09 %
purchased	185,440	538	0.29%	129,016	423	0.33%	34,414	128	0.37%
Other borrowings	20,433	400	1.96%		524	2.51%	25,584	559	2.18%
Total interest-bearing	40,433	400	1.70 70	20,039	J4 <del>1</del>	2.31 70	43,30 <del>4</del>	337	2.10 70
liabilities	426,689	2,398	0.56%	360,125	2,954	0.82%	266,483	3,563	1.34%
Total deposits and	1,746,136	\$2,398	0.36%	•	\$2,954	0.82%	1,285,231	\$3,563	0.28%
rotal ucposits allu	1,/40,130	φ2,370	0.14 70	1,333,054	ψ <b>4,734</b>	0.19 70	1,203,231	φ5,505	0.20 70

interest-bearing liabilities Other non-interest							
bearing liabilities	25,748		15,605		22,198		
Total liabilities	1,771,884		1,568,699		1,307,429		
Stockholders' equity	156,968		143,315		92,677		
Total liabilities							
and stockholders'							
equity	\$1,928,852		\$1,712,014		\$1,400,106		
Net interest income							
and net interest rate							
spread							
including non-interest		<b></b>	• <b>=</b> • ~	<b></b>	• 1 <b>=</b> ~	<b></b>	<b></b>
bearing deposits		\$46,262	2.79%	\$36,022	2.47%	\$33,734	2.54%
Net interest margin			2.80%		2.48%		2.56%

#### Rate / Volume Analysis

The following schedule presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. It distinguishes between the change related to higher outstanding balances and the change due to the levels and volatility of interest rates. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (i.e. changes in volume multiplied by old rate) and (ii) changes in rate (i.e. changes in rate multiplied by old volume). For purposes of this table, changes attributable to both rate and volume that cannot be segregated have been allocated proportionately to the change due to volume and the change due to rate.

# Table of Contents Rate / Volume

Year Ended September 30,	2014 vs. 2013	2013 vs. 2012

	Increase / (Decreas Due to Volume	Increase / (Decrease) Due to Rate	Total Increase / (Decrease)	Increase / (Decrease Due to Volume	Increase / e)Decrease Due to Rate	) Total Increase / (Decrease)
Interest-earning assets						
Loans Receivable	\$4,451	\$ (928)	\$ 3,523	\$697	\$ (2,604	) \$ (1,907 )
Mortgage-backed securities	(106)	3,549	3,443	(1,132)	(3,101	) (4,233 )
Other investments	2,405	313	2,718	4,773	3,046	7,819
Total interest-earning assets	\$6,750	\$ 2,934	\$ 9,684	\$4,338	\$ (2,659	) \$ 1,679
Interest-bearing liabilities						
Interest-bearing checking	\$5	\$ (34)	\$ (29)	\$(11)	\$ (116	) \$ (127 )
Savings	2	6	8	17	(17	) -
Money markets	-	(28)	(28)	6	(39	) (33 )
Time deposits	86	(352)	(266)	(66)	(700	) (766 )
FHLB advances	(90)	(142)	(232)	(208)	265	57
Overnight fed funds purchased	171	(56)	115	310	(15	) 295
Other borrowings	(10)	(114)	(124)	(112)	77	(35)
Total interest-bearing liabilities	\$164	\$ (720 )	\$ (556)	\$(64)	\$ (545	) \$ (609 )
Net effect on net interest income	\$6,586	\$ 3,654	\$ 10,240	\$4,402	\$ (2,114	) \$ 2,288

Comparison of Operating Results for the Years Ended September 30, 2014, and September 30, 2013

General. The Company recorded net income of \$15.7 million, or \$2.53 per diluted share, for the year ended September 30, 2014, compared to \$13.4 million, or \$2.38 per diluted share, for the year ended September 30, 2013, an increase of \$2.3 million. The increase in net income was primarily caused by a \$6.2 million increase in interest income related to the securities portfolio and a \$3.5 million increase in loan income, offset in part by an increase in compensation and benefits expense of \$4.0 million, reduced gain on sale of securities of \$2.5 million and a provision for loan loss of \$1.1 million.

Net Interest Income. Net interest income for fiscal 2014 increased by \$10.3 million, or 28.4%, to \$46.3 million from \$36.0 million for the prior year. Net interest margin increased to 2.80% in fiscal 2014 as compared to 2.48% in 2013.

The Company's average earning assets increased \$215.6 million, or 13.1%, to \$1.8 billion during fiscal 2014 from \$1.6 billion during 2013. The increase is primarily the result of the increase in the Company's investment securities and non-bank qualified municipal portfolios as well as loans receivable. Overall, asset yields increased by 27 basis points primarily driven by a shift in the earning asset mix to more loans and increased volume in the securities and loan portfolios, and improved yields achieved in the securities portfolio.

The Company's average total deposits and interest-bearing liabilities increased \$193.0 million, or 12.4%, to \$1.7 billion during fiscal 2014 from \$1.6 billion during 2013. The increase resulted mainly from an increase in the Company's non-interest-bearing deposits and federal funds purchased. The average outstanding balance of non-interest bearing deposits increased from \$1.2 billion in fiscal 2013 to \$1.3 billion in fiscal 2014. The Company's cost of total deposits and interest-bearing liabilities declined 5 basis points to 0.14% during fiscal 2014 from 0.19%

during 2013, primarily due to continued migration to low and no-cost deposits provided by MPS.

Provision for Loan Losses. In fiscal 2014, the Company recorded \$1.1 million in provision for loan loss, compared to no provision in 2013. The increased provision was primarily due to loan growth.

#### **Table of Contents**

Management closely monitors economic developments both regionally and nationwide, and considers these factors when assessing the appropriateness of its allowance for loan losses. While the current economic environment is still slightly strained, it has begun to show signs of improvement in Meta Financial's markets. Meta Financial's loss rates over the past three years were very low. Notwithstanding these signs of improvement, Meta Financial does not believe it is likely these low loss conditions will continue indefinitely. All of Meta Financial's markets indirectly benefit from the current agricultural market. Loss rates in the agricultural real estate and agricultural operating loan portfolios have been minimal in the past three years. Low loss rates are primarily due to higher than average livestock prices and strong crop yields over the last few years, offset by lower grain prices in 2014. Overall, these factors have created positive economic conditions for most farmers in our markets. Management expects that future losses in this portfolio, which have been very low, could be higher than recent historical experience. Management believes that various levels of rain and wet weather conditions within our markets has the potential to negatively impact potential yields which would have a negative economic effect on our agricultural markets.

The allowance for loan losses established by MPS results from an estimation process that evaluates relevant characteristics of its credit portfolio(s). MPS also considers other internal and external environmental factors such as changes in operations or personnel and economic events that may affect the adequacy of the allowance for credit losses. Adjustments to the allowance for loan losses are recorded periodically based on the result of this estimation process. The exact methodology to determine the allowance for loan losses for each program will not be identical. Each program may have differing attributes including such factors as levels of risk, definitions of delinquency and loss, inclusion/exclusion of credit bureau criteria, roll rate migration dynamics, and other factors. Similarly, the additional capital required to offset the increased risk in subprime lending activities may vary by credit program. Each program is evaluated separately.

Management believes that, based on a detailed review of the loan portfolio, historic loan losses, current economic conditions, the size of the loan portfolio, and other factors, the current level of the allowance for loan losses at September 30, 2014, reflects an appropriate allowance against probable losses from the loan portfolio. Although the Company maintains its allowance for loan losses at a level that it considers to be adequate, investors and others are cautioned that there can be no assurance that future losses will not exceed estimated amounts, or that additional provisions for loan losses will not be required in future periods. In addition, the Company's determination of the allowance for loan losses is subject to review by its regulatory agencies, the OCC and the Federal Reserve, which can require the establishment of additional general or specific allowances.

Non Interest Income. Non-interest income decreased by \$3.8 million, or 6.8%, to \$51.7 million for fiscal 2014 from \$55.5 million for 2013 due primarily to a decrease in the gain on sale of securities available for sale of \$2.5 million. Fees earned on prepaid debit cards, credit products and other payment systems products and services decreased to \$48.7 million for fiscal 2014 as compared to \$50.8 million for 2013, primarily due to reduced income tax-related prepaid card volume.

Non-Interest Expense. Non-interest expense increased by \$3.8 million, or 5.1%, to \$78.2 million for fiscal 2014 from \$74.4 million for fiscal 2013.

Compensation expense increased \$4.0 million during 2014 compared to fiscal 2013. In addition, the Company recorded \$0.6 million in acquisition-related expenses and occupancy and equipment expense increased \$0.5 million. These increased expenses were offset in part by a \$0.6 million decrease in impairment on assets held for sale due to the fiscal 2013 sale of a branch in the Central Iowa market.

# **Table of Contents**

Income Tax Expense. Income tax expense for fiscal 2014 was \$2.9 million, resulting in an effective tax rate of 15.6%, compared to a tax expense of \$3.7 million and an effective tax rate of 21.6%, in fiscal 2013. The decrease in the Company's recorded income tax expense for 2014 was impacted primarily by an increase in the volume of tax exempt municipal bonds.

Comparison of Operating Results for the Years Ended September 30, 2013, and September 30, 2012

General. The Company recorded net income of \$13.4 million, or \$2.38 per diluted share, for the year ended September 30, 2013, compared to \$17.1 million, or \$4.92 per diluted share, for the year ended September 30, 2012, a decrease of \$3.7 million. The decrease in net income was primarily caused by a \$14.0 million decrease in non-interest income which reflected an \$11.2 million net decrease in gains on sale of securities available for sale from fiscal 2012 to 2013, offset in part by an increase in net interest income, and decreases in provision for loan loss, non-interest expense, and tax expense.

Net Interest Income. Net interest income for fiscal 2013 increased by \$2.3 million, or 6.8%, to \$36.0 million from \$33.7 million for the prior year. Net interest margin decreased to 2.48% in 2013 as compared to 2.56% in 2012.

The Company's average earning assets increased \$301.3 million, or 22.5%, to \$1.6 billion during fiscal 2013 from \$1.3 billion during 2012. The increase was primarily the result of the increase in the Company's investment securities and non-bank qualified municipal portfolios. Overall, asset yields declined by 16 basis points due to lower average rates. The increase in average earning assets was offset by a change in the mix of earning assets favoring investment securities and a decrease in yields on mortgage-backed securities.

The Company's average total deposits and interest-bearing liabilities increased \$267.9 million, or 20.8%, to \$1.6 billion during fiscal 2013 from \$1.3 billion during fiscal 2012. The increase resulted mainly from an increase in the Company's non-interest-bearing deposits and federal funds purchased. The average outstanding balance of non-interest bearing deposits increased from \$1.0 billion in fiscal 2012 to \$1.2 billion in fiscal 2013. The Company's cost of total deposits and interest-bearing liabilities declined 9 basis points to 0.19% during fiscal 2013 from 0.28% during fiscal 2012 primarily due to continued migration to low and no-cost deposits provided by MPS.

Provision for Loan Losses. In fiscal 2013, the Company did not record a provision for loan loss, compared to \$1.0 million for fiscal 2012.

Non Interest Income. Non-interest income decreased by \$14.1 million, or 20.2%, to \$55.5 million for fiscal 2013 from \$69.6 million for 2012 due primarily to a decrease in the gain on sale of securities available for sale of \$11.2 million related to the sale of the GNMA securities portfolio during fiscal 2012. Fees earned on prepaid debit cards, credit products and other payment systems products and services decreased to \$50.8 million for fiscal 2013 as compared to \$53.2 million for fiscal 2012, primarily due to the exit from certain MPS credit sponsorship programs and a decrease in card fee income due to a temporary interruption at one MPS business partner.

Non-Interest Expense. Non-interest expense decreased by \$1.1 million, or 1.4%, to \$74.4 million for fiscal 2013 from \$75.5 million for the same period in fiscal 2012.

The reduction in non-interest expense was attributable to a reduction in card processing expense, which declined \$1.8 million from \$17.4 million in fiscal 2012 to \$15.6 million in fiscal 2013 due to lower volumes, a reduction in legal and consulting expenses of \$1.2 million from \$5.3 million in fiscal 2012 to \$4.1 million in fiscal 2013, and a decrease in other expenses of \$1.7 million, partially offset by an increase in compensation expense of \$3.0 million.

# **Table of Contents**

Impairment on assets held for sale was \$0.6 million for fiscal 2013 due to an expected sale of a branch in the Central Iowa market.

Income Tax Expense. Income tax expense for fiscal 2013 was \$3.7 million, an effective tax rate of 21.6%, compared to a tax expense of \$9.7 million, an effective tax rate of 36.1%, in fiscal 2012. The decrease in the Company's recorded income tax expense for fiscal 2013 was impacted primarily by an increase in the volume of tax exempt municipal bonds and, to a lesser extent, the purchase of additional bank-owned life insurance.

# **Critical Accounting Estimates**

The Company's financial statements are prepared in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"). The financial information contained within these statements is, to a significant extent, financial information that is based on approximate measures of the financial effects of transactions and events that have already occurred. Based on its consideration of accounting policies that: (i) involve the most complex and subjective decisions and assessments which may be uncertain at the time the estimate was made, and (ii) different estimates that reasonably could have been used in the current period, or changes in the accounting estimate that are reasonably likely to occur from period to period, would have a material impact on the financial statements, management has identified the policies described below as Critical Accounting Policies.

Allowance for Loan Losses. The Company's allowance for loan loss methodology incorporates a variety of risk considerations, both quantitative and qualitative, in establishing an allowance for loan loss that management believes is appropriate at each reporting date. Quantitative factors include the Company's historical loss experience, delinquency and charge-off trends, collateral values, changes in nonperforming loans, and other factors. Quantitative factors also incorporate known information about individual loans, including borrowers' sensitivity to interest rate movements. Qualitative factors include the general economic environment in the Company's markets, including economic conditions throughout the Midwest and, in particular, the state of certain industries. Size and complexity of individual credits in relation to loan structure, existing loan policies, and pace of portfolio growth are other qualitative factors that are considered in the methodology. Although management believes the levels of the allowance as of both September 30, 2014, and September 30, 2013, were adequate to absorb probable losses inherent in the loan portfolio, a decline in local economic conditions or other factors could result in increasing losses.

Intangible Assets. Intangible assets include patents filed by the MPS Division. Goodwill and intangible assets are tested annually for impairment or more often if conditions indicate a possible impairment. Determining the fair value of a reporting unit involves the use of significant estimates and assumptions. These estimates and assumptions include revenue growth rates and operating margins used to calculate future cash flows, risk-adjusted discount rates, future economic and market conditions, comparison of the Company's market value to book value and determination of appropriate market comparables. Actual future results may differ from those estimates.

Each quarter the Company evaluates the estimated useful lives of intangible assets and whether events or changes in circumstances warrant a revision to the remaining periods of amortization. In accordance with Accounting Standards Codification ("ASC") 350, Intangibles – Goodwill and Other, recoverability of these assets is measured by comparison of the carrying amount of the asset to the future undiscounted cash flows the asset is expected to generate. If the asset is considered to be impaired, the amount of any impairment is measured as the difference between the carrying value and the fair value of the impaired asset.

# **Table of Contents**

Assumptions and estimates about future values and remaining useful lives of the Company's intangible and other long-lived assets are complex and subjective. They can be affected by a variety of factors, including external factors such as industry and economic trends, and internal factors such as changes in the Company's business strategy and internal forecasts. Although the Company believes the historical assumptions and estimates used are reasonable and appropriate, different assumptions and estimates could materially impact the reported financial results. As of September 30, 2014 and 2013, the Company had no goodwill.

Deferred Tax Assets. The Company accounts for income taxes according to the asset and liability method. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the enacted tax rates applicable to income for the years in which those temporary differences are expected to be recovered or settled. Deferred tax assets are recognized subject to management's judgment that realization is more-likely-than-not. An estimate of probable income tax benefits that will not be realized in future years is required in determining the necessity for a valuation allowance.

Security Impairment. Management continually monitors the investment securities portfolio for impairment on a security by security basis. Management has a process in place to identify securities that could potentially have a credit impairment that is other-than-temporary. This process involves the length of time and extent to which the fair value has been less than the amortized cost basis, review of available information regarding the financial position of the issuer, monitoring the rating of the security, monitoring changes in value, cash flow projections, and the Company's intent to sell a security or whether it is more likely than not the Company will be required to sell the security before the recovery of its amortized cost which, in some cases, may extend to maturity. To the extent we determine that a security is deemed to be other-than-temporarily impaired, an impairment loss is recognized. If the Company intends to sell a security or it is more likely than not that the Company would be required to sell a security before the recovery of its amortized cost and fair value. If we do not expect to recover the amortized cost basis, we do not plan to sell the security and if it is not more likely than not that the Company would be required to sell a security before the recovery of its amortized cost, the recognition of the other-than-temporary impairment is bifurcated. For those securities, the Company separates the total impairment into a credit loss component recognized in earnings, and the amount of the loss related to other factors is recognized in other comprehensive income net of taxes.

The amount of the credit loss component of a debt security impairment is estimated as the difference between amortized cost and the present value of the expected cash flows of the security. The present value is determined using the best estimate of cash flows discounted at the effective interest rate implicit to the security at the date of purchase or the current yield to accrete an asset- backed or floating rate security. Cash flow estimates for trust preferred securities are derived from scenario-based outcomes of forecasted default rates, loss severity, prepayment speeds and structural support.

In fiscal 2014, 2013 and 2012, there were no other than temporary impairment losses.

Level 3 Fair Value Measurement. U.S. GAAP requires the Company to measure the fair value of financial instruments under a standard which describes three levels of inputs that may be used to measure fair value. Level 3 measurement includes significant unobservable inputs that reflect the Company's own assumptions about the assumptions that market participants would use in pricing an asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. Although management believes that it uses a best estimate of information available to determine fair value, due to the uncertainty of future events, the approach includes a process that may differ significantly from other methodologies and still produce an estimate that is in accordance with U.S. GAAP.

# **Table of Contents**

Interest Rate Risk ("IRR")

Overview. The Company actively manages interest rate risk, as changes in market interest rates can have a significant impact on reported earnings. The Bank, like other financial institutions, is subject to interest rate risk to the extent that its interest-bearing liabilities mature or reprice more rapidly than its interest-earning assets. The interest rate risk process is designed to compare income simulations in market scenarios designed to alter the direction, magnitude, and speed of interest rate changes, as well as the slope of the yield curve. The Company does not currently engage in trading activities to control interest rate risk although it may do so in the future, if deemed necessary, to help manage interest rate risk.

Earnings at risk and economic value analysis. As a continuing part of its financial strategy, the Bank considers methods of managing an asset/liability mismatch consistent with maintaining acceptable levels of net interest income. In order to properly monitor interest rate risk, the Board of Directors has created an Investment Committee whose principal responsibilities are to assess the Bank's asset/liability mix and implement strategies that will enhance income while managing the Bank's vulnerability to changes in interest rates.

The Company uses two approaches to model interest rate risk: Earnings at Risk ("EAR analysis") and Economic Value of Equity ("EVE analysis"). Under EAR analysis, net interest income is calculated for each interest rate scenario to the net interest income forecast in the base case. EAR analysis measures the sensitivity of interest sensitive earnings over a one year minimum time horizon. The results are affected by projected rates, prepayments, caps and floors. Market implied forward rates and various likely and extreme interest rate scenarios can be used for EAR analysis. These likely and extreme scenarios can include rapid and gradual interest rate ramps, rate shocks and yield curve twists.

The EAR analysis used in the following table reflects the required analysis used no less than quarterly by management. It models -100, +100, +200, +300 basis point parallel shifts in market interest rates over the next one-year period. Due to the current low level of interest rates, only a -100 basis point parallel shift is represented.

The Company is within Board policy for the -100 scenario. The Company is outside of Board policy limits for the +100, +200, and +300 scenarios as noted in the discussion below. The table below shows the results of the scenario as of September 30, 2014:

Table Net Sensitive Earnings at Risk

Net Sensitive Earnings at Risk

# **Table of Contents**

The EAR analysis reported at September 30, 2014, shows that more liabilities, (primarily the overnight federal funds purchased) than assets will reprice over the modeled one-year period.

IRR is a snapshot in time. The Company's IRR results vary depending on which day of the week and timing in relation to certain payrolls when this snapshot is taken. The Company's overnight federal funds purchased fluctuates on a daily and weekly basis due to fluctuations in a portion of its non-interest bearing deposit base, primarily related to payroll processing and, to a lesser extent, to intraday funds flow settlement timing with the Federal Reserve Bank. IRR was negatively affected because fiscal year 2014 ended on a Tuesday, which, resulting from payroll processing timing in concert with typical early week activity, tend to necessitate a higher than average amount of overnight federal funds purchased which are typically paid down throughout the week. For perspective, the amount of overnight federal funds purchased on Tuesday, September 30, 2014 was over \$135 million higher than the average amount of federal funds purchased throughout the last calendar week of September 2014 and more than \$200 million higher than September 2014's average overnight borrowings. Owing to the snapshot nature of IRR, as is required by regulators, in concert with the Company's predictable, weekly and monthly fluctuating deposit base, the results produced by static IRR analysis are not necessarily representative of what management, the Board of Directors, and others would view as the Company's true IRR positioning. Lastly, management began dollar cost averaging its investment securities purchases in September of 2014, related to upcoming seasonal increases in deposits, somewhat earlier than it historically has done to take advantage of what management deemed attractive opportunities in the market. Management and the Board are aware and understand these typical borrowing and deposit fluctuations, disciplined investment purchases, as well as the point in time nature of IRR analysis and anticipated an outcome where the Company may temporarily be outside of Board policy limits based on a snapshot analysis on September 30, 2014. The Company anticipates improved 2015 IRR results based on its historical, typical non-interest bearing deposit growth from December through March, the addition of recently added MPS relationships, and execution of its strategic plans.

The following table shows the income sensitivity of selected assets and liabilities to changes in market interest rates (dollars in thousands).

	Total Earning	% of Total Earning	g	for a give	n Interest en change Jnder) Bas	in interes	t rates	nnp
Basis Point Change Scenario	Assets	Assets		-100	Base	+100	+200	+300
Total Loans	492,856	25	%	21,409	22,196	23,132	24,042	24,942
Total Investments (non-TEY) and other								
Earning Assets	1,470,883	75	%	31,804	32,626	33,937	35,126	36,296
Total Interest-Sensitive Income	1,963,739	100	%	53,213	54,822	57,069	59,168	61,238
Total Interest-Bearing Deposits	239,826	33	%	581	845	1,957	3,124	4,347
Total Borrowings	487,411	67	%	1,634	2,233	6,838	11,443	16,048
Total Interest-Sensitive Expense	727,237	100	%	2,215	3,078	8,795	14,567	20,395

# **Table of Contents**

The Company believes that its growing portfolio of non-interest bearing deposits provides a stable and profitable funding vehicle and a significant competitive advantage in a rising interest rate environment as the Company's cost of funds will likely remain relatively low, with less increase expected relative to other banks. The Company continues to execute its investment strategy of primarily purchasing NBQ municipal bonds and agency MBS, however, the Bank reviews opportunities to add diverse, high quality securities at attractive relative rates when opportunities present themselves. The NBQ municipal bonds are tax exempt and as such have a tax equivalent yield higher than their book yield. The tax equivalent yield calculation for NBQ municipal bonds uses the Company's cost of funds as one of its components. With the Company's large volume of non-interest bearing deposits, the tax equivalent yield for these NBQ municipal bonds is higher than a similar term investment in other investment categories of similar risk and higher than most other banks can realize on the same instruments.

Under EVE analysis, the economic value of financial assets, liabilities and off-balance sheet instruments, is derived under each rate scenario. The economic value of equity is calculated as the difference between the estimated market value of assets and liabilities, net of the impact of off-balance sheet instruments.

The EVE analysis used in the following table reflects the required analysis used no less than quarterly by management. It models immediate -100, +100, +200 and +300 basis point parallel shifts in market interest rates. Due to the current low level of interest rates, only a -100 basis point parallel shift is represented.

The Company is within Board policy limits for all basis point scenarios. The table below shows the results of the scenario as of September 30, 2014:

Standard (Parallel Shift)

Economic Value of Equity at Risk
%

-100 +100 +200 +300

Basis Point Change Scenario
-4.4 % -2.4 % -7.9 % -14.3 %

Board Policy Limits
-10.0% -10.0% -20.0% -30.0%

The EVE at risk reported at September 30, 2014, shows that as interest rates increase immediately, the economic value of equity position will decrease, partially due to the asset size being greater than the amount of liabilities.

The following table details the economic value sensitivity to changes in market interest rates at September 30, 2014, for loans, investments, deposits, borrowings, and other assets and liabilities (dollars in thousands). The analysis reflects that in a +100 scenario, total assets are less sensitive than total liabilities and in a +200 scenario, total assets and total liabilities have similar sensitivities. Lastly, in a +300 scenario, total assets are more sensitive than total liabilities. Investments and other earning assets contribute to sensitivity, largely due to fixed rate securities investments. This sensitivity is offset by the non-interest bearing deposits. Day of the week timing, as discussed previously, also contributes to sensitivity.

# **Table of Contents**

Table Economic Value Sensitivity

Change in Economic Value for a given change in interest rates % of Over / (Under) Base Case Book Total Parallel Ramnp Value -100 +100Basis Point Change Scenario Assets +200+300**Total Loans** 492.856 24 % 2.0 % -2.9 % -6.0 % -8.9 % Total Investments (non-TEY) and other Earning Assets 1,444,085 % 3.9 % -4.5 % -9.1 % -13.4% 70 113,664 6 % 0.0 % 0.0 % 0.0 % 0.0 % Other Assets 100 % 3.2 % -3.9 % -7.8 % -11.6% Assets 2,050,605 239,826 % 1.7 % -1.4 % -2.7 % -3.7 % **Interest-Bearing Deposits** 13 Non-Interest Bearing Deposits % 7.4 % -6.7 % -12.8% -18.3% 1,133,121 60 Total Borrowings and Other Liabilities 1,875,037 27 % 0.1 % -0.1 % -0.2 % -0.3 % 100 % 4.5 % -4.1 % -7.8 % -11.1% Liabilities 1,875,037

Certain shortcomings are inherent in the method of analysis presented in the table. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable rate mortgage loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. Furthermore, although management has estimated changes in the levels of prepayments and early withdrawal in these rate environments, such levels would likely deviate from those assumed in calculating the table. Finally, the ability of some borrowers to service their debt may decrease in the event of an interest rate increase.

# **Asset Quality**

It is management's belief, based on information available at the end of fiscal 2014, the Company's current asset quality is satisfactory. At September 30, 2014, non-performing assets, consisting of impaired/non-accruing loans, accruing loans delinquent 90 days or more, foreclosed real estate, and repossessed consumer property, totaled \$1.0 million, or 0.05% of total assets, compared to \$0.8 million, or 0.05% of total assets, at September 30, 2013.

Non-accruing loans at September 30, 2014, totaled \$0.9 million. There were \$15,000 in foreclosed real estate and repossessed assets at September 30, 2014.

The Company maintains an allowance for loan losses because it is probable that some loans may not be repaid in full. At September 30, 2014, the Company had an allowance for loan losses of \$5.4 million as compared to \$3.9 million at September 30, 2013. Management's periodic review of the allowance for loan losses is based on various subjective and objective factors including the Company's past loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, and current economic conditions. While management may allocate portions of the allowance for specifically identified problem loan situations, the majority of the allowance is based on judgmental factors related to the overall loan portfolio and is available for any loan charge-offs that may occur. As stated previously, there can be no assurance future losses will not exceed estimated amounts, or that additional provisions for loan losses will not be required in future periods. In addition, the Bank is subject to review by the OCC, which has the authority to require management to make changes to the allowance for loan losses, and the Company is subject to similar review by the Federal Reserve.

# **Table of Contents**

In determining the allowance for loan losses, the Company specifically identifies loans it considers to have potential collectibility problems. Based on criteria established by ASC 310, Receivables, some of these loans are considered to be "impaired" while others are not considered to be impaired, but possess weaknesses that the Company believes merit additional analysis in establishing the allowance for loan losses. All other loans are evaluated by applying estimated loss ratios to various pools of loans. The Company then analyzes other factors (such as economic conditions) in determining the aggregate amount of the allowance needed.

At September 30, 2014, \$0.7 million of the allowance for loan losses was allocated to impaired loans, representing 11.1% of the related loan balances. See Note 4 of the "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K. \$0.4 million of the allowance was allocated to other identified problem loan situations, representing 2.7% of the related loan balances, and \$4.3 million, representing 0.9% of the related loan balances, was allocated to the remaining overall loan portfolio based on historical loss experience and general economic conditions. At September 30, 2013, \$0.4 million of the allowance for loan losses was allocated to impaired loans, representing 5.9% of the related loan balances. \$0.6 million was allocated to other identified problem loan situations, and \$2.9 million was allocated against losses from the overall loan portfolio based on historical loss experience and general economic conditions.

The Company maintains a loan review and classification process which involves multiple officers of the Company and is designed to assess the general quality of credit underwriting and to promote early identification of potential problem loans. All loan officers are charged with the responsibility of risk rating all loans in their portfolios and updating the ratings, positively or negatively, on an ongoing basis as conditions warrant. A quarterly loan officer validation worksheet documents this process.

The level of potential problem loans is another predominant factor in determining the relative level of risk in the loan portfolio and in determining the appropriate level of the allowance for loan losses. Potential problem loans are generally defined by management to include loans rated as substandard by management but that are not considered impaired (i.e., nonaccrual loans and accruing troubled debt restructurings); however, there are circumstances present to create doubt as to the ability of the borrower to comply with present repayment terms. The decision of management to include performing loans in potential problem loans does not necessarily mean that the Company expects losses to occur, but that management recognizes a higher degree or risk associated with these loans. The loans that have been reported as potential problem loans are predominantly commercial loans covering a diverse range of businesses and real estate property types. At September 30, 2014, potential problem loans totaled \$11.0 million, compared to \$5.2 million at September 30, 2013. The \$5.8 million increase in potential problem loans since September 30, 2013, was primarily due to a \$9.2 million and \$1.8 million increase in the agricultural operating and agricultural real estate categories, respectively, which was offset by a decrease in the commercial and multi-family real estate category.

# Liquidity and Capital Resources

The Company's primary sources of funds are deposits, borrowings, principal and interest payments on loans and mortgage-backed securities, and maturing investment securities. While scheduled loan repayments and maturing investments are relatively predictable, deposit flows and early loan repayments are influenced by the level of interest rates, general economic conditions, and competition.

The Company relies on advertising, quality customer service, convenient locations, and competitive pricing to attract and retain its deposits and only solicits these deposits from its primary market area. Based on its experience, the Company believes that its consumer checking, savings, and money market accounts are relatively stable sources of deposits. The Company's ability to attract and retain time deposits has been, and will continue to be, affected by market conditions. However, the Company does not foresee any significant retail funding issues resulting from the sensitivity of time deposits to such market factors.

# **Table of Contents**

The Company is aware that the low- and no-cost checking deposits generated through MPS may carry a greater degree of concentration risk than traditional consumer checking deposits. To date, the Company has not experienced any significant net outflows related to MPS, though no assurance can be given that this will continue to be the case.

The Bank is required by regulation to maintain sufficient liquidity to assure its safe and sound operation. In the opinion of management, the Bank is in compliance with this requirement.

Liquidity management is both a daily and long-term function of the Company's management strategy. The Company adjusts its investments in liquid assets based upon management's assessment of (i) expected loan demand, (ii) the projected availability of purchased loan products, (iii) expected deposit flows, (iv) yields available on interest-bearing deposits, and (v) the objectives of its asset/liability management program. Excess liquidity is generally invested in interest-earning overnight deposits and other short-term government agency or instrumentality obligations. If the Company requires funds beyond its ability to generate them internally, it has additional borrowing capacity with the FHLB and other wholesale funding sources. The Company is not aware of any significant trends in the Company's liquidity or its ability to borrow additional funds if needed.

The Company filed a shelf registration statement on Form S-3 (the "Shelf Registration") with the Securities and Exchange Commission which became effective in June 2013 and continues to be effective as of the date of this Annual Report. Pursuant to the Shelf Registration, the Company may issue and sell debt securities, common stock, preferred stock, depositary shares, warrants and units, or any combination of such securities, from time to time in one or more offerings, up to an aggregate amount of \$40 million. From June through August 2013, the Company offered and sold shares of common stock registered under the Shelf Registration in an "at the market offering" in which the Company raised proceeds of approximately \$13.9 million. The Company expects to use the Shelf Registration to issue additional equity or debt capital from time to time in the future. As of the date hereof, the Company has approximately \$26.1 million remaining available under the Shelf Registration. In addition to the availability of the shelf registration, the Board of Directors may determine from time to time to issue additional equity or debt securities to support our business and enhance our capital levels.

The primary investing activities of the Company are the origination and purchase of loans and the purchase of securities. During the years ended September 30, 2014, 2013 and 2012, the Company originated loans totaling \$472.4 million, \$301.0 million, and \$1.0 billion, respectively. In fiscal 2012, most of these loans were sold without recourse after origination. Purchases of loans totaled \$0.3 million, \$4.7 million and, \$7.7 million during the years ended September 30, 2014, 2013 and 2012, respectively. During the years ended September 30, 2014, 2013 and 2012, the Company purchased mortgage-backed securities and other securities in the amount of \$506.5 million, \$514.8 million and \$1.4 billion, respectively. Of these purchases in 2014 and 2013, \$15.1 million were securities designated as held to maturity.

At September 30, 2014, the Company had unfunded loan commitments of \$96.0 million. See Note 15 to the "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K. Certificates of deposit scheduled to mature in one year or less from September 30, 2014, totaled \$106.1 million. Based on its historical experience, management believes that a significant portion of such deposits will remain with the Company; however, there can be no assurance that the Company can retain all such deposits. Management believes that loan repayment and other sources of funds will be adequate to meet the Company's foreseeable short- and long-term liquidity needs.

# **Table of Contents**

The following table summarizes the Company's significant contractual obligations at September 30, 2014 (dollars in thousands):

Contractual Obligations	Total	Less than 1 year	1 to 3 years	3 to 5 years	More than 5 years
Time deposits	\$134,553	\$106,078	\$23,571	\$4,904	\$-
Long-term debt	7,000	-	-	5,000	2,000
Short-term debt	480,411	480,411	-	-	-
Operating leases	18,818	1,218	2,444	2,021	13,135
Subordinate debentures					
Issued to capital trust	10,310	-	-	-	10,310
Data processing services	29,116	2,754	5,692	5,384	15,286
Total	\$680,208	\$590,461	\$31,707	\$17,309	\$40,731

During July 2001, the Company's unconsolidated trust subsidiary, First Midwest Financial Capital Trust I, sold \$10.3 million in floating rate cumulative preferred securities. Proceeds from the sale were used to purchase subordinated debentures of the Company, which mature in 2031, and are redeemable at any time after five years. The capital securities are required to be redeemed on July 25, 2031; however, the Company has the option to redeem them earlier. The Company used the proceeds for general corporate purposes. See Note 10 to the "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

The Company and the Bank met regulatory requirements for classification as well-capitalized institutions at September 30, 2014. See Note 14 to the "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K.

The payment of dividends and repurchase of shares has the effect of reducing stockholders' equity. Prior to authorizing such transactions, the Board of Directors considers the effect the dividend or repurchase of shares would have on liquidity and regulatory capital ratios. Further, pursuant to the terms of the Consent Order, the Company must seek the approval of the Federal Reserve prior to declaring dividends or capital distributions, or redeeming or purchasing Company equity stock.

The Board of Directors approved a goal, reflected in its capital plan, for the Bank to stay at or above an 8% Tier 1 capital to adjusted total assets ratio during fiscal 2015. While management expects the Bank to meet this goal, if it fails to do so materially it could be subject to additional regulatory restrictions or requirements.

The Board of Directors is also mindful of new capital rules that will increase bank and holding company capital requirements and liquidity requirements. No assurance can be given that our regulators will consider our liquidity level, or our capital level, though substantially in excess of current rules pursuant to which we are considered "well-capitalized, to be sufficiently high in the future.

# Off-Balance Sheet Financing Arrangements

For discussion of the Company's off-balance sheet financing arrangements, see Note 15 of "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K. Depending on the extent to which the commitments or contingencies described in Note 15 occur, the effect on the Company's capital and net income could be significant.

# **Table of Contents**

Impact of Inflation and Changing Prices

The Consolidated Financial Statements and Notes thereto presented in this Annual Report have been prepared in accordance with U.S. GAAP, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time due to inflation. The primary impact of inflation is reflected in the increased cost of the Company's operations. Unlike most industrial companies, virtually all the assets and liabilities of the Company are monetary in nature. As a result, interest rates generally have a more significant impact on a financial institution's performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction, or to the same extent, as the prices of goods and services.

Impact of New Accounting Standards

See Note 1 to the Consolidated Financial Statements for information regarding recently issued accounting pronouncements.

# Item 7A. Quantitative and Qualitative Disclosures About Market Risk

As stated above, the Company derives a portion of its income from the excess of interest collected over interest paid. The rates of interest the Company earns on assets and pays on liabilities generally are established contractually for a period of time. Market interest rates change over time. Accordingly, the Company's results of operations, like those of most financial institutions, are impacted by changes in interest rates and the interest rate sensitivity of its assets and liabilities. The risk associated with changes in interest rates and the Company's ability to adapt to these changes is known as interest rate risk and is the Company's only significant "market" risk.

The Company monitors and measures its exposure to changes in interest rates in order to comply with applicable government regulations and risk policies established by the Board of Directors, and in order to preserve stockholder value. In monitoring interest rate risk, the Company analyzes assets and liabilities based on characteristics including size, coupon rate, repricing frequency, maturity date, and likelihood of prepayment.

If the Company's assets mature or reprice more rapidly or to a greater extent than its liabilities, then economic value of equity and net interest income would tend to increase during periods of rising rates and decrease during periods of falling interest rates. Conversely, if the Company's assets mature or reprice more slowly or to a lesser extent than its liabilities, then economic value of equity and net interest income would tend to decrease during periods of rising interest rates and increase during periods of falling interest rates.

The Company currently focuses lending efforts toward originating and purchasing competitively priced adjustable-rate and fixed-rate loan products with short to intermediate terms to maturity, generally five years or less. This theoretically allows the Company to maintain a portfolio of loans that will have relatively little sensitivity to changes in the level of interest rates, while providing a reasonable spread to the cost of liabilities used to fund the loans.

The Company's primary objective for its investment portfolio is to provide a source of liquidity for the Company. In addition, the investment portfolio may be used in the management of the Company's interest rate risk profile. The investment policy generally calls for funds to be invested among various categories of security types and maturities based upon the Company's need for liquidity, desire to achieve a proper balance between minimizing risk while maximizing yield, the need to provide collateral for borrowings, and to fulfill the Company's asset/liability management goals.

# **Table of Contents**

The Company's cost of funds responds to changes in interest rates due to the relatively short-term nature of its deposit portfolio, and due to the relatively short-term nature of its borrowed funds. The Company believes that its growing portfolio of low- or no-cost deposits provides a stable and profitable funding vehicle, but also subjects the Company to greater risk in a falling interest rate environment than it would otherwise have without this portfolio. This risk is due to the fact that, while asset yields may decrease in a falling interest rate environment, the Company cannot significantly reduce interest costs associated with these deposits, which thereby compresses the Company's net interest margin. As a result of the Company's interest rate risk exposure in this regard, the Company has elected not to enter in to any new longer term wholesale borrowings, and generally has not emphasized longer term time deposit products.

The Board of Directors and relevant government regulations establish limits on the level of acceptable interest rate risk at the Company, to which management adheres. There can be no assurance, however, that, in the event of an adverse change in interest rates, the Company's efforts to limit interest rate risk will be successful.

# Table of Contents

Item 8. Financial Statements and Supplementary Data

**Table of Contents** 

Report of Independent Registered Public Accounting Firm

**Consolidated Financial Statements** Statements of Financial Condition **Statements of Operations** Statements of Comprehensive Income (Loss) Statements of Changes in Stockholders' Equity Statements of Cash Flows

Notes to Consolidated Financial Statements

Table of Contents
KPMG LLP
2500 Ruan Center
666 Grand Avenue
Des Moines, IA 50309

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders Meta Financial Group, Inc.:

We have audited the accompanying consolidated statements of financial condition of Meta Financial Group, Inc. and subsidiaries (the Company) as of September 30, 2014 and 2013, and the related consolidated statements of operations, comprehensive income (loss), changes in stockholders' equity, and cash flows for each of the years in the three year period ended September 30, 2014. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Meta Financial Group, Inc. and subsidiaries as of September 30, 2014 and 2013, and the results of their operations and their cash flows for each of the years in the three year period ended September 30, 2014, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Meta Financial Group, Inc.'s internal control over financial reporting as of September 30, 2014, based on criteria established in Internal Control – Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated December 12, 2014 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

/s/ KPMG LLP

Des Moines, Iowa December 12, 2014

# Table of Contents

META FINANCIAL GROUP, INC.

STOCKHOLDERS' EQUITY

AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(Dollars in Thousands, Except Share and Per Share Data)

ASSETS	September 30, 2014	September 30, 2013
Cash and cash equivalents	\$29,832	\$40,063
Investment securities available for sale	482,346	299,821
Mortgage-backed securities available for sale	657,870	581,372
Investment securities held to maturity	212,899	211,099
Mortgage-backed securities held to maturity	70,034	76,927
Loans receivable - net of allowance for loan losses of \$5,397 at September 30, 2014 and		
\$3,930 at September 30, 2013	493,007	380,428
Federal Home Loan Bank stock, at cost	21,245	9,994
Accrued interest receivable	11,222	8,582
Insurance receivable	269	400
Premises, furniture, and equipment, net	16,462	17,664
Bank-owned life insurance	35,469	33,830
Foreclosed real estate and repossessed assets	15	116
Intangible assets	2,588	2,339
MPS accounts receivable	3,935	3,707
Assets held for sale	-	1,120
Other assets	16,838	24,527
Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY	\$2,054,031	\$1,691,989
LIABILITIES AND STOCKHOLDERS EQUITI		
LIABILITIES		
Non-interest-bearing checking	\$1,126,715	\$1,086,258
Interest-bearing checking	37,188	31,181
Savings deposits	27,610	26,229
Money market deposits	40,475	40,016
Time certificates of deposit	134,553	131,599
Total deposits	1,366,541	1,315,283
Advances from Federal Home Loan Bank	7,000	7,000
Federal funds purchased	470,000	190,000
Securities sold under agreements to repurchase	10,411	9,146
Subordinated debentures	10,310	10,310
Accrued interest payable	318	291
Contingent liability	331	331
Accrued expenses and other liabilities	14,318	16,644
Total liabilities	1,879,229	1,549,005
COMMITMENTS AND CONTINGENCIES		

Preferred stock, 3,000,000 shares authorized, no shares issued or outstanding at September 30, 2014 and 2013, respectively Common stock, \$.01 par value; 10,000,000 shares authorized, 6,213,979 and 6,132,744 shares issued, 6,169,604 and 6,070,654 shares outstanding at September 30, 2014 and 2013, respectively 62 61 Additional paid-in capital 95,079 92,963 Retained earnings 83,797 71,268 Accumulated other comprehensive income (loss) (3,409)(20,285)Treasury stock, 44,375 and 62,090 common shares, at cost, at September 30, 2014and 2013, respectively (727)) (1,023 Total stockholders' equity 174,802 142,984 \$2,054,031 \$1,691,989 Total liabilities and stockholders' equity

See Notes to Consolidated Financial Statements.

# Table of Contents META FINANCIAL GROUP, INC AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Dollars in Thousands, Except Share and Per Share Data)

	For the Ye	l	
	September		
	2014	2013	2012
Interest and dividend income:			
Loans receivable, including fees	\$19,674	\$16,151	\$18,058
Mortgage-backed securities	15,343	11,900	16,133
Other investments	13,643	10,925	3,106
	48,660	38,976	37,297
Interest expense:			
Deposits	965	1,280	2,205
FHLB advances and other borrowings	1,433	1,674	1,358
	2,398	2,954	3,563
Net interest income	46,262	36,022	33,734
Provision for loan losses	1,150	-	1,049
Net interest income after provision for loan losses	45,112	36,022	32,685
Non-interest income:			
Card fees	48,738	50,790	53,220
Bank-owned life insurance income	1,139	998	511
Loan fees	981	868	1,190
Deposit fees	616	632	616
Gain (loss) on sale of securities available for sale, net(Includes \$107, \$2,546, and			
\$13,755 reclassified from accumulated other comprehensive income (loss) for net			
gains on available for sale securities for the fiscal year ended September 30, 2014,			
2013and 2012, respectively)	107	2,546	13,755
Gain (loss) on foreclosed real estate	(93)	(268)	,
Other income (loss)	250	(63)	
Total non-interest income	51,738	55,503	69,574
Non-interest expense:			
Compensation and benefits	38,155	34,106	31,104
Card processing expense	15,487	15,584	17,373
Occupancy and equipment expense	8,979	8,479	8,489
Legal and consulting expense	4,145	4,048	5,255
Data processing expense	1,316	1,228	1,141
Marketing	1,034	981	1,047
Impairment on assets held for sale	-	589	-
Other expense	9,115	9,388	11,054
Total non-interest expense	78,231	74,403	75,463
Income before income tax expense	18,619	17,122	26,796
Income tax expense (Includes \$39, \$924 and \$5,261 income tax expense reclassified			
from accumulated other comprehensive income (loss) for the fiscal year ended			
September 30, 2014, 2013 and 2012, respectively)	2,906	3,704	9,682

Net income	\$15,713	\$13,418	\$17,114
Earnings per common share: Basic Diluted	\$2.57 \$2.53	\$2.40 \$2.38	\$4.94 \$4.92
See Notes to Consolidated Financial Statements.			
100			

# **Table of Contents**

META FINANCIAL GROUP, INC.

AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income (Loss)

(Dollars in Thousands)

For the Years Ended September 30, 2014 2013 2012

Net income \$15,713 \$13,418 \$17,114

Other comprehensive income:

Change in net unrealized gain (loss) on securities 26,790 (44,301) 17,280 Losses (gains) realized in net income (2,546)(107)(13,755)26,683 (46,847) 3,525 Deferred income tax effect 9,807 (18,049) 1,348 Total other comprehensive income (loss) 16,876 (28,798) 2,177 Total comprehensive income (loss) \$32,589 \$(15,380) \$19,291

See Notes to Consolidated Financial Statements.

# Table of Contents

META FINANCIAL GROUP, INC.

# AND SUBSIDIARIES

Consolidated Statements of Changes in Stockholders' Equity For the Years Ended September 30, 2012, 2013 and 2014 (Dollars in Thousands, Except Share and Per Share Data)

		ommoi tock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensiv (Loss), Net of Tax	Treasury Stock	Total Stockholde Equity	ers'
Balance, September 30, 2011	\$	34	\$ 32,471	\$45,494	\$ 6,336	\$(3,758)	\$ 80,577	
Cash dividends declared on common stock (\$.52 per share)		-	-	(1,832)	-	-	(1,832	)
Issuance of common shares from the sales of equity securities		22	45,999	-	-	-	46,021	
Issuance of 19,669 common shares from treasury stock due to exercise of stock options		-	272	-	-	1,503	1,775	
Stock compensation		-	27	-	-	-	27	
Change in net unrealized gains on securities available for sale, net		-	-	-	2,177	-	2,177	
Net income		-	-	17,114	-	-	17,114	
Balance, September 30, 2012	\$	56	\$ 78,769	\$60,776	\$ 8,513	\$(2,255)	\$ 145,859	
Balance, September 30, 2012	\$	56	\$ 78,769	\$60,776	\$ 8,513	\$(2,255)	\$ 145,859	
Cash dividends declared on common stock (\$0.52 per share)		-	-	(2,926)	-	-	(2,926	)
Issuance of common shares from the sales of equity securities		5	12,713	-	-	-	12,718	
Issuance of common shares from treasury stock due to exercise of stock options		-	1,316	-	-	1,232	2,548	
Stock compensation		-	165	-	-	-	165	
Net change in unrealized losses on securities, net of income taxes	,	-	-	-	(28,798	) -	(28,798	)

Net income		-	-	13,418	-	-	13,418	
Balance, September 30, 2013	\$	61	\$ 92,963	\$71,268	\$ (20,285	) \$(1,023	) \$ 142,984	
Balance, September 30, 2013	\$	61	\$ 92,963	\$71,268	\$ (20,285	) \$(1,023	) \$ 142,984	
Cash dividends declared on common stock (\$0.52 per share)		-	-	(3,184)	-	-	(3,184	)
Issuance of common shares from the sales of equity securities		1	(52	) -	-	-	(51	)
Issuance of common shares due to exercise of stock options and restricted stock units		-	2,080	-	-	296	2,376	
Stock compensation		-	88	-	-	-	88	
Net change in unrealized losses on securities, net of income taxes		-	-	-	16,876	-	16,876	
Net income		-	-	15,713	-	-	15,713	
Balance, September 30, 2014	\$	62	\$ 95,079	\$83,797	\$ (3,409	) \$(727	) \$ 174,802	
See Notes to Consolidated Financial Statemer	nts.							
102								

# Table of Contents META FINANCIAL GROUP, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

(Dollars in Thousands)

	For the Ye 2014	ears Ended Sep 2013	tember 30, 2012
Cash flows from operating activities: Net income	\$15,713	\$13,418	\$17,114
Adjustments to reconcile net income to net cash provided by (used in) operating activities:	Ψ13,713	Ψ13,110	Ψ17,114
Depreciation, amortization and accretion, net	18,147	21,104	20,349
Disbursement of non-real estate consumer loans originated for sale	-	-	(621,285)
Proceeds from sale of non-real estate consumer loans	_	-	623,469
Proceeds from sale of 1-4 family residential mortgage loans	-	-	368
Loss (gain) on sale of loans	-	-	7
Provision (recovery) for loan losses	1,150	-	1,049
Provision (recovery) for deferred taxes	(1,755	) (395 )	988
Gain on sale of investments available for sale, net	(107	) (2,546 )	(13,755)
(Gain) loss on other assets	50	577	(1,018)
Net change in accrued interest receivable	(2,640	) (1,872 )	(2,577)
Impairment on assets held for sale	-	589	-
Net change in other assets	(2,446	) (10,874)	4,653
Net change in accrued interest payable	27	114	(46)
Net change in accrued expenses and other liabilities	(2,326	) (43,183 )	50,674
Net cash provided by (used in) operating activities	25,813	(23,068)	79,990
Cash flows from investing activities:			
Purchase of securities available for sale	(491,416	) (505,863)	(1,393,844)
Proceeds from sales of securities available for sale	166,804	209,172	678,833
Proceeds from maturities and principal repayments of securities available for			
sale	81,754	187,245	217,986
Purchase of securities held to maturity	(15,117	) (8,946 )	-
Proceeds from maturities and principal repayments of securities held to			
maturity	16,802	3,837	-
Purchase of bank-owned life insurance	`	) (18,000 )	-
Loans purchased	•	) (4,699 )	
Loans sold		) (19,922 )	
Net change in loans receivable	(101,639	, , , , ,	5,011
Proceeds from sales of foreclosed real estate	8	478	4,941
Federal Home Loan Bank stock purchases	(445,971		(122,189)
Federal Home Loan Bank stock redemptions	434,720	406,959	124,806
Proceeds from the sale of premises and equipment	1,178	-	25
Purchase of premises and equipment	(2,329	) (5,262 )	(4,127)
Other, net	-	-	(1,347)
Net cash provided by (used in) investing activities	(367,796	) (198,660)	(514,342)
Cash flows from financing activities:			
Net change in checking, savings, and money market deposits	48,304	(96,954)	253,973

Net change in time deposits	2,954	32,443	(15,799	)
Repayment of FHLB and other borrowings	-	(4,000)	-	
Proceeds from federal funds purchased	280,000	190,000	-	
Net change in securities sold under agreements to repurchase	1,265	(17,254)	18,345	
Cash dividends paid	(3,184)	(2,926)	(1,832	)
Stock compensation	88	165	27	
Proceeds from issuance of common stock	2,325	15,266	47,796	
Other, net	-	-	-	
Net cash provided by (used in) financing activities	331,752	116,740	302,510	
Net change in cash and cash equivalents	(10,231)	(104,988)	(131,842	)
Cash and cash equivalents at beginning of year	40,063	145,051	276,893	
Cash and cash equivalents at end of year	\$29,832	\$40,063	\$145,051	
103				

# Table of Contents

META FINANCIAL GROUP, INC.

AND SUBSIDIARIES

Consolidated Statements of Cash Flows (Con't.)

(Dollars in Thousands)

	For the Septem	i	
	2014	2013	2012
Supplemental disclosure of cash flow information			
Cash paid during the year for:			
Interest	\$2,371	\$2,840	\$3,609
Income taxes	4,451	3,761	8,424
Franchise taxes	109	70	54
Supplemental disclosure of non-cash investing and financing activities:			
Net loans transferred to foreclosed real estate	\$-	\$165	\$3,247
Assets transferred to held for sale	\$-	\$1,709	\$-
Securities transferred from available for sale to held to maturity	\$-	\$282,195	\$-

See Notes to Consolidated Financial Statements.

# <u>Table of Contents</u> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of Meta Financial Group, Inc. (the "Company"), a unitary savings and loan holding company located in Sioux Falls, South Dakota, and its wholly-owned subsidiaries which include MetaBank (the "Bank"), a federally chartered savings bank whose primary federal regulator is the Office of the Comptroller of the Currency and First Services Financial Limited, which offered noninsured investment products and was dissolved on December 3, 2013. The Company also owns 100% of First Midwest Financial Capital Trust I (the "Trust"), which was formed in July 2001 for the purpose of issuing trust preferred securities. The Trust is not included in the consolidated financial statements of the Company. All significant intercompany balances and transactions have been eliminated.

# NATURE OF BUSINESS AND INDUSTRY SEGMENT INFORMATION

The primary source of income relates to payment processing services for prepaid debit cards, ATM sponsorship, and other money transfer systems and services. Additionally, a significant source of income for the Company is interest from the purchase or origination of consumer, commercial, agricultural, commercial real estate, and residential real estate loans. The Company accepts deposits from customers in the normal course of business primarily in northwest and central Iowa and eastern South Dakota and on a national basis for the MPS division. The Company operates in the banking industry, which accounts for the majority of its revenues and assets. The Company uses the "management approach" for reporting information about segments in annual and interim financial statements. The management approach is based on the way the chief operating decision-maker organizes segments within a company for making operating decisions and assessing performance. Reportable segments are based on products and services, geography, legal structure, management structure and any other manner in which management disaggregates a company. Based on the management approach model, the Company has determined that its business is comprised of two reporting segments.

# USE OF ESTIMATES IN PREPARING FINANCIAL STATEMENTS

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Certain significant estimates include the allowance for loan losses, the valuation of intangible assets and the fair values of securities and other financial instruments. These estimates are reviewed by management regularly; however, they are particularly susceptible to significant changes in the future.

# CASH AND CASH EQUIVALENTS AND FEDERAL FUNDS SOLD

For purposes of reporting cash flows, cash and cash equivalents is defined to include the Company's cash on hand and due from financial institutions and short-term interest-bearing deposits in other financial institutions. The Company reports cash flows net for customer loan transactions, securities purchased under agreement to resell, federal funds purchased, deposit transactions, securities sold under agreements to repurchase, and FHLB advances with terms less than 90 days. The Bank is required to maintain reserve balances in cash or on deposit with the FRB, based on a percentage of deposits. The total of those reserve balances was \$8.3 million and \$4.1 million at September 30, 2014 and 2013, respectively. The Company at times maintains balances in excess of insured limits at various financial institutions including the FHLB, the FRB, and other private institutions. At September 30, 2014, the Company had no

interest bearing deposits held at the FHLB and \$9.1 million in interest bearing deposits held at the FRB. At September 30, 2014, the Company had no federal funds sold. The Company does not believe these instruments carry a significant risk of loss, but cannot provide assurances that no losses could occur if these institutions were to become insolvent.

# Table of Contents SECURITIES

GAAP require that, at acquisition, an enterprise classify debt securities into one of three categories: Available for Sale ("AFS"), Held to Maturity ("HTM") or trading. AFS securities are carried at fair value on the consolidated statements of financial condition, and unrealized holding gains and losses are excluded from earnings and recognized as a separate component of equity in accumulated other comprehensive income ("AOCI"). HTM debt securities are measured at amortized cost. Both AFS and HTM are subject to review for other-than-temporary impairment. Meta Financial has no trading securities.

The Company classifies the majority of its securities as AFS. AFS securities are those the Company may decide to sell if needed for liquidity, asset-liability management or other reasons. During the 2013 fiscal year, the Company reclassified a portion of its securities portfolio from the AFS to the HTM category. The reclassification was made to better reflect the revised intentions of the Company to maintain these securities in its portfolio; in response to the potential impact on tangible book value should interest rates rise, due to the mark to market on these bonds; and to mitigate possible negative impacts on its regulatory capital under the proposed Dodd-Frank and Basel III capital guidelines, whereby unrealized losses on AFS securities could become a direct deduction from regulatory capital. Subsequent to the reclassification and prior to June 30, 2013, the Basel III Accord was finalized and clarified that unrealized losses and gains on securities will not affect regulatory capital for those companies that opt out of the requirement, which the Company intends to do.

Gains and losses on the sale of securities are determined using the specific identification method based on amortized cost and are reflected in results of operations at the time of sale. Interest and dividend income, adjusted by amortization of purchase premium or discount over the estimated life of the security using the level yield method, is included in income as earned.

The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs), or based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model based valuation techniques for which significant assumptions are observable in the market (Level 2 inputs). The Company considers these valuations supplied by a third party provider which utilizes several sources for valuing fixed-income securities. Sources utilized by the third party provider include pricing models that vary based by asset class and include available trade, bid, and other market information. This methodology includes broker quotes, proprietary models, descriptive terms and conditions databases, as well as extensive quality control programs.

# Securities Impairment

Management continually monitors the investment securities portfolio for impairment on a security by security basis and has a process in place to identify securities that could potentially have a credit impairment that is other-than-temporary. This process involves the consideration of the length of time and extent to which the fair value has been less than the amortized cost basis, review of available information regarding the financial position of the issuer, monitoring the rating of the security, monitoring changes in value, cash flow projections, and the Company's intent to sell a security or whether it is more likely than not the Company will be required to sell the security before the recovery of its amortized cost which, in some cases, may extend to maturity. To the extent the Company determines that a security is deemed to be other-than-temporarily impaired, an impairment loss is recognized. If the Company intends to sell a security or it is more likely than not that the Company would be required to sell a security before the recovery of its amortized cost, the Company recognizes an other-than-temporary impairment for the difference between amortized cost and fair value. If the Company does not expect to recover the amortized cost basis, does not plan to sell the security and if it is not more likely than not that the Company would be required to sell the security before the recovery of its amortized cost, the recognition of the other-than-temporary impairment is bifurcated. For those securities, the Company separates the total impairment into a credit loss component recognized

in net income, and the amount of the loss related to other factors is recognized in other comprehensive income, net of taxes.

# **Table of Contents**

The amount of the credit loss component of a debt security impairment is estimated as the difference between amortized cost and the present value of the expected cash flows of the security. The present value is determined using the best estimate of cash flows discounted at the effective interest rate implicit to the security at the date of purchase or the current yield to accrete an asset- backed or floating rate security. In fiscal 2014, 2013 and 2012, there was no other-than-temporary impairment recorded.

# LOANS RECEIVABLE

Loans receivable which management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal balances reduced by the allowance for loan losses and any deferred fees or costs on originated loans.

Interest income on loans is accrued over the term of the loans based upon the amount of principal outstanding except when serious doubt exists as to the collectibility of a loan, in which case the accrual of interest is discontinued. Interest income is subsequently recognized only to the extent that cash payments are received until, in management's judgment, the borrower has demonstrated a continued ability to make contractual interest and principal payments, in which case the loan is returned to accrual status.

Loan fees and certain direct loan origination costs are deferred, and the net fee or cost is recognized as an adjustment to interest income using the interest method.

As part of the Company's ongoing risk management practices, management attempts to work with borrowers when necessary to extend or modify loan terms to better align with their current ability to repay. Extensions and modifications to loans are made in accordance with internal policies and guidelines which conform to regulatory guidance. Each occurrence is unique to the borrower and is evaluated separately. In a situation where an economic concession has been granted to a borrower that is experiencing financial difficulty, the Company identifies and reports that loan as a troubled debt restructuring ("TDR"). Management considers regulatory guidelines when restructuring loans to ensure that prudent lending practices are followed. As such, qualification criteria and payment terms consider the borrower's current and prospective ability to comply with the modified terms of the loan. Additionally, the Company structures loan modifications with the intent of strengthening repayment prospects.

The Company considers whether a borrower is experiencing financial difficulties, as well as whether a concession has been granted to a borrower determined to be troubled, when determining whether a modification meets the criteria of being a TDR. For such purposes, evidence which may indicate that a borrower is troubled includes, among other factors, the borrower's default on debt, the borrower's declaration of bankruptcy or preparation for the declaration of bankruptcy, the borrower's forecast that entity-specific cash flows will be insufficient to service the related debt, or the borrower's inability to obtain funds from sources other than existing creditors at an effective interest rate equal to the current market interest rate for similar debt for a non-troubled debtor. If a borrower is determined to be troubled based on such factors or similar evidence, a concession will be deemed to have been granted if a modification of the terms of the debt occurred that management would not otherwise consider. Such concessions may include, among other modifications, a reduction of the stated interest for the remaining original life of the debt, an extension of the maturity date at a stated interest rate lower than the current market rate for new debt with similar risk, a reduction of accrued interest, or a reduction of the face amount or maturity amount of the debt.

# **Table of Contents**

Loans that are reported as TDRs apply the identical criteria in the determination of whether the loan should be accruing or not accruing. The event of classifying the loan as a TDR due to a modification of terms may be independent from the determination of accruing interest on a loan.

Generally, when a loan becomes delinquent 90 days or more or when the collection of principal or interest becomes doubtful, the Company will place the loan on a non-accrual status and, as a result, previously accrued interest income on the loan will be charged to current income. The loan will remain on a non-accrual status until the loan becomes current and has demonstrated a sustained period of satisfactory performance.

# MORTGAGE SERVICING AND TRANSFERS OF FINANCIAL ASSETS

The Company, from time to time, sells whole loans and loan participations, generally without recourse. Sold loans are not included in the consolidated financial statements. The Bank generally retains the right to service the sold loans for a fee. At September 30, 2014 and 2013, the Bank was servicing loans for others with aggregate unpaid principal balances of \$22.5 million and \$17.3 million, respectively.

# ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses represents management's estimate of probable loan losses which have been incurred as of the date of the consolidated financial statements. The allowance for loan losses is increased by a provision for loan losses charged to expense and decreased by charge-offs (net of recoveries). Estimating the risk of loss and the amount of loss on any loan is necessarily subjective. Management's periodic evaluation of the appropriateness of the allowance is based on the Company's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, and current economic conditions. While management may periodically allocate portions of the allowance for specific problem loan situations, the entire allowance is available for any loan charge-offs that occur.

Loans are considered impaired if full principal or interest payments are not probable in accordance with the contractual loan terms. Impaired loans are carried at the present value of expected future cash flows discounted at the loan's effective interest rate or at the fair value of the collateral if the loan is collateral dependent. A portion of the allowance for loan losses is allocated to impaired loans if the value of such loans is deemed to be less than the unpaid balance.

The allowance consists of specific, general, and unallocated components. The specific component relates to impaired loans. For such loans, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers loans not considered impaired and is based on historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

# **Table of Contents**

Smaller-balance homogenous loans are collectively evaluated for impairment. Such loans include residential first mortgage loans secured by one-to-four family residences, residential construction loans, and automobile, manufactured homes, home equity and second mortgage loans. Commercial and agricultural loans and mortgage loans secured by other properties are evaluated individually for impairment. When analysis of borrower operating results and financial condition indicates that underlying cash flows of the borrower's business are not adequate to meet its debt service requirements, the loan is evaluated for impairment. Often this is associated with a delay or shortfall in payments of 90 days or more. Non-accrual loans and all troubled debt restructurings are considered impaired. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

# FORECLOSED REAL ESTATE AND REPOSSESSED ASSETS

Real estate properties and repossessed assets acquired through, or in lieu of, loan foreclosure are initially recorded at fair value less selling costs at the date of foreclosure, establishing a new cost basis. Any reduction to fair value from the carrying value of the related loan at the time of acquisition is accounted for as a loan loss and charged against the allowance for loan losses. Valuations are periodically performed by management and valuation allowances are increased through a charge to income for reductions in fair value or increases in estimated selling costs.

# **INCOME TAXES**

The Company records income tax expense based on the amount of taxes due on its tax return plus deferred taxes computed based on the expected future tax consequences of temporary differences between the carrying amounts and tax bases of assets and liabilities, using enacted tax rates. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

In accordance with ASC 740, Income Taxes, the Company recognizes a tax position as a benefit only if it is more likely than not that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized upon examination. For tax positions not meeting the more likely than not test, no tax benefit is recorded. The Company recognizes interest and/or penalties related to income tax matters in income tax expense.

# PREMISES, FURNITURE, AND EQUIPMENT

Land is carried at cost. Buildings, furniture, fixtures, leasehold improvements and equipment are carried at cost, less accumulated depreciation and amortization computed principally by using the straight-line method over the estimated useful lives of the assets, which range from 10 to 40 years for buildings, and 2 to 15 years for leasehold improvements, and for furniture, fixtures and equipment. These assets are reviewed for impairment when events indicate the carrying amount may not be recoverable.

# TRANSFERS OF FINANCIAL ASSETS

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been legally isolated from the Company, (2) the transferred obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

#### **Table of Contents**

### **BANK-OWNED LIFE INSURANCE**

Bank-owned life insurance represents the cash surrender value of investments in life insurance contracts. Earnings on the contracts are based on the earnings on the cash surrender value, less mortality costs.

### EMPLOYEE STOCK OWNERSHIP PLAN ("ESOP")

The cost of shares issued to the ESOP, but not yet allocated to participants, are presented in the consolidated statements of financial condition as a reduction of stockholders' equity. Compensation expense is recorded based on the market price of the shares as they are committed to be released for allocation to participant accounts. The difference between the market price and the cost of shares committed to be released is recorded as an adjustment to additional paid-in capital. Dividends on allocated ESOP shares are recorded as a reduction of retained earnings. Dividends on unallocated shares are used to reduce the accrued interest and principal amount of the ESOP's loan payable to the Company. At September 30, 2014 and 2013, all shares in the ESOP were allocated.

### FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Company, in the normal course of business, makes commitments to make loans which are not reflected in the consolidated financial statements.

### **INTANGIBLE ASSETS**

Intangible assets other than goodwill are amortized. All intangible assets are subject to an impairment test at least annually or more often if conditions indicate a possible impairment.

### SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

The Company enters into sales of securities under agreements to repurchase with primary dealers only, which provide for the repurchase of the same security. Securities sold under agreements to repurchase identical securities are collateralized by assets which are held in safekeeping in the name of the Bank or by the dealers who arranged the transaction. Securities sold under agreements to repurchase are treated as financings, and the obligations to repurchase such securities are reflected as a liability. The securities underlying the agreements remain in the asset accounts of the Company.

#### REVENUE RECOGNITION

Interest revenue from loans and investments is recognized on the accrual basis of accounting as the interest is earned according to the terms of the particular loan or investment. Income from service and other customer charges is recognized as earned. Card fee revenue within the MPS division is recognized as services are performed and service charges are earned in accordance with the terms of the various programs.

#### **Table of Contents**

# EARNINGS PER COMMON SHARE ("EPS")

Basic EPS is based on the net income divided by the weighted average number of common shares outstanding during the period. Allocated ESOP shares are considered outstanding for earnings per common share calculations, as they are committed to be released; unallocated ESOP shares are not considered outstanding. Diluted EPS shows the dilutive effect of additional potential common shares issuable under stock option plans.

## COMPREHENSIVE INCOME (LOSS)

Comprehensive income (loss) consists of net income and other comprehensive income or loss. Other comprehensive income includes the change in net unrealized gains and losses on securities available for sale, net of reclassification adjustments and tax effects. Accumulated other comprehensive income (loss) is recognized as a separate component of stockholders' equity.

#### STOCK COMPENSATION

Compensation expense for share based awards is recorded over the vesting period at the fair value of the award at the time of grant. The exercise price of options or fair value of nonvested shares granted under the Company's incentive plans is equal to the fair market value of the underlying stock at the grant date. The Company assumes no projected forfeitures on its stock based compensation, since actual historical forfeiture rates on its stock based incentive awards has been negligible.

## NEW ACCOUNTING PRONOUNCEMENTS

Accounting Standards Update ("ASU") No. 2013-02, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income

This ASU requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures. The ASU does not change current requirements for reporting net income or other comprehensive income. The Company adopted this ASU effective October 1, 2013, and the adoption did not have a material impact on the Company's consolidated financial statements, results of operations or cash flows.

ASU No. 2013-11, Presentation of an Unrecognized Tax Benefit when a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists

This ASU provides guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward exists. The objective of this ASU is to eliminate diversity in practice related to this topic. The ASU states that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the consolidated financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, similar tax loss or a tax credit carryforward except in certain situations. The Company adopted this ASU effective January 1, 2014, and the adoption did not have a material impact on the Company's consolidated financial statements.

#### **Table of Contents**

ASU No. 2014-04, Receivables – Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans Upon Foreclosure

This ASU provides guidance on when a loan should be derecognized and collateral assets recognized during an in substance repossession or foreclosure. The objective of this ASU is to eliminate diversity in practice related to the topic. The ASU states creditors are considered to have physical possession of residential real estate property when either the creditor obtains title for the property or the borrower transfers all interest in the property through a deed or other legal agreement. When physical possession occurs, the loan should be derecognized and collateral assets recognized. This update is effective for annual and interim periods beginning after December 15, 2014, and is not expected to have a material impact on the Company's consolidated financial statements.

ASU No. 2014-09, Revenue Recognition – Revenue from Contracts with Customers (Topic 606)

This ASU provides guidance on when to recognize revenue from contracts with customers. The objective of this ASU is to eliminate diversity in practice related to this topic and to develop guidance that would streamline and enhance revenue recognition requirements. The ASU defines five steps to recognize revenue including, identify the contract with a customer, identify the performance obligations in the contract, determine a transaction price, allocate the transaction price to the performance obligations and then recognize the revenue when or as the entity satisfies a performance obligation. This update is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period, and the Company is currently assessing the potential impact to the consolidated financial statements.

ASU No. 2014-14, Troubled Debt Restructuring by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure

This ASU provides guidance on how to account for certain foreclosed government-guaranteed mortgage loans. The creditor should recognize a separate other receivable in the amount the creditor expects to recover from the guarantor. This update is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014, and is not expected to have a material impact on the Company's consolidated financial statements.

## **Table of Contents**

## NOTE 2. EARNINGS PER COMMON SHARE

A reconciliation of the net income and common stock share amounts used in the computation of basic and diluted EPS for the fiscal years ended September 30, 2014, 2013 and 2012 is presented below.

	2014 2013 2012 (Dollars in Thousands, Except Share and Per Share Data)			
Earnings				
Net income	\$15,713	\$13,418	\$17,114	
Basic EPS				
Weighted average common shares outstanding	6,117,577	5,595,733	3,460,877	
Less weighted average nonvested shares	(4,301)			
Weighted average common shares outstanding	6,113,276		3,460,877	
Earnings Per Common Share				
Basic	\$2.57	\$2.40	\$4.94	
Diluted EPS				
Weighted average common shares outstanding for basic earnings per				
common share	6,113,276	5,593,701	3,460,877	
Add dilutive effect of assumed exercises of stock options, net of tax benefits	85,133	53,437	19,601	
Weighted average common and dilutive potential common shares	05,155	55,157	15,001	
outstanding	6,198,409	5,647,138	3,480,478	
Earnings Per Common Share				
Diluted	\$2.53	\$2.38	\$4.92	

Stock options totaling 29,984, 88,828 and 308,351 were not considered in computing diluted earnings per common share for the years ended September 30, 2014, 2013, and 2012, respectively, because they were not dilutive.

## NOTE 3. SECURITIES

Securities available for sale were as follows:

	AMORTIZI	_	ROSS NREALIZEI	GROSS DUNREALIZE	ED I	FAIR
At September 30, 2014	COST	G	AINS	(LOSSES)	7	VALUE
	(Dollars in T	Γhc	ousands)			
Debt securities						
Trust preferred and corporate securities	\$48,747	\$	191	\$ (2,009	) \$	646,929
Small business administration securities	66,541		543	(72	)	67,012
Non-bank qualified obligations of states and political						
subdivisions	368,897		2,494	(3,811	)	367,580
Mortgage-backed securities	663,690		3,519	(9,339	)	657,870
Total debt securities	1,147,875		6,747	(15,231	)	1,139,391
Common equities and mutual funds	539		291	(5	)	825
Total available for sale securities	\$1,148,414	\$	7,038	\$ (15,236	) \$	51,140,216

Edgar Filing: META FINANCIAL GROUP INC - Form 10-K

	AMORTI		ROSS Nireal ized	GROSS UNREALIZED	FAIR
At September 30, 2013	COST		AINS	(LOSSES)	VALUE
7 K Septemoer 50, 2015	(Dollars in	_	111110	(LOSSLS)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Debt securities	`		,		
Trust preferred and corporate securities	\$52,897	\$	136	\$ (4,249 )	\$48,784
Small business administration securities	10,099		482	-	10,581
Obligations of states and political subdivisions	1,880		-	(153)	1,727
Non-bank qualified obligations of states and political					
subdivisions	255,189		-	(16,460)	238,729
Mortgage-backed securities	596,343		3,968	(18,939)	581,372
Total available for sale securities	\$916,408	\$	4,586	\$ (39,801)	\$881,193
113					
Non-bank qualified obligations of states and political subdivisions  Mortgage-backed securities  Total available for sale securities	255,189 596,343		3,968	(16,460 ) (18,939 )	238,729 581,372

# Table of Contents

Securities held to maturity were as follows:

	∧ МОРТІ		ROSS NREALIZED	GROSS UNREALIZE	D EVID
At September 30, 2014	COST	_	AINS	(LOSSES)	VALUE
1	(Dollars in	n Th	ousands)	,	
Debt securities	`		ŕ		
Obligations of states and political subdivisions	\$19,304	\$	48	\$ (372	) \$18,980
Non-bank qualified obligations of states and political					
subdivisions	193,595		894	(2,329	) 192,160
Mortgage-backed securities	70,034		-	(1,862	) 68,172
Total held to maturity securities	\$282,933	\$	942	\$ (4,563	) \$279,312
		GI	ROSS	GROSS	
	AMORTI	ZEI	NREALIZED	UNREALIZE	D FAIR
At September 30, 2013	COST	GA	AINS	(LOSSES)	VALUE
	(Dollars in	n Th	ousands)		
Debt securities					
Agency and instrumentality securities	\$10,003	\$	-	\$ (390	) \$9,613
Obligations of states and political subdivisions	19,549		13	(1,220	) 18,342
Non-bank qualified obligations of states and political					
subdivisions	181,547		-	(12,085	) 169,462
Mortgage-backed securities	76,927		-	(3,826	) 73,101
Total held to maturity securities	\$288,026	\$	13	\$ (17,521	\$270,518

Included in securities available for sale are trust preferred securities as follows:

# At September 30, 2014

	Amortize	ed	Unrealized	l S&P	Moody's
	Cost	Fair	Gain	Credit	Credit
Issuer <sup>(1)</sup>		Value	(Loss)	Rating	Rating
	(Dollars i	n Thousar	nds)		
Key Corp. Capital I	\$4,985	\$4,400	\$ (585	) BB+	Baa3
Huntington Capital Trust II SE	4,977	4,300	(677	) BB	Baa3
PNC Capital Trust	4,962	4,400	(562	) BBB-	Baa2
Wells Fargo (Corestates Capital) Trust	4,444	4,400	(44	) BBB+	A3
Total	\$19,368	\$17,500	\$ (1,868	)	

(1) Trust preferred securities are single-issuance. There are no known deferrals, defaults or excess subordination.

## <u>Table of Contents</u> At September 30, 2013

1 it September 30, 2013					
	Amortized		Unrealized	S&P	Moody's
	Cost	Fair	Gain	Credit	Credit
Issuer <sup>(1)</sup>		Value	(Loss)	Rating	Rating
	(Dollars i	in Thousar	nds)		
Key Corp. Capital I	\$4,984	\$4,100	\$ (884	) BBB-	Baa3
Huntington Capital Trust II SE	4,976	4,075	(901	) BB+	Baa3
PNC Capital Trust	4,959	4,175	(784	) BBB	Baa2
Wells Fargo (Corestates Capital) Trust	4,399	4,050	(349	) A-	A3
Total	\$19,318	\$16,400	\$ (2,918	)	

(1) Trust preferred securities are single-issuance. There are no known deferrals, defaults or excess subordination.

Management has a process to identify securities that could potentially have a credit impairment that is other-than-temporary. This process involves evaluating the length of time and extent to which the fair value has been less than the amortized cost basis, reviewing available information regarding the financial position of the issuer, monitoring the rating of the security, monitoring changes in value, and projecting cash flows. Other factors, but not necessarily all, considered are: that the risk of loss is minimized and easier to determine due to the single-issuer, rather than pooled, nature of the securities, the financial condition of the issuers listed, and whether there have been any payment deferrals or defaults to-date. Such factors are subject to change over time.

Management also determines if it is more likely than not we will be required to sell the security before the recovery of its amortized cost basis which, in some cases, may extend to maturity. To the extent we determine that a security is deemed to be other-than-temporarily impaired, an impairment loss is recognized.

For all securities that are considered temporarily impaired, the Company does not intend to sell these securities (has not made a decision to sell) and it is not more likely than not that the Company will be required to sell the security before recovery of its amortized cost basis, which may occur at maturity. The Company believes that it will collect all principal and interest due on all investments that have amortized cost in excess of fair value that are considered only temporarily impaired.

# Table of Contents

Gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in continuous unrealized loss position at September 30, 2014 and 2013 are as follows:

	LESS THA	AN 12				
Available For Sale	MONTHS		OVFR 1	2 MONTHS	TOTAL	
Available 1 of Sale	Fair	Unrealized		Unrealized		Unrealized
At September 30, 2014	Value	(Losses)	Value	(Losses)	Value	(Losses)
711 September 30, 2011		Thousands		(Losses)	v arac	(Losses)
Debt securities	(Donars III	THOUSUNG	,			
Trust preferred and corporate securities	\$6,073	\$ (47	\$25,359	\$ (1,962)	\$31,432	\$(2,009)
Small Business Administration securities	8,454	) ;	) -	-	8,454	(72)
Non-bank qualified obligations of states and	0, 15 1	(, 2	,		0,151	(,2 )
political subdivisions	27,062	(70	) 191,146	6 (3,741 )	218,208	(3,811)
Mortgage-backed securities	238,980	(1,248				(9,339)
Total debt securities	280,569	(1,437	) 450,852		-	(15,231)
Common equities and mutual funds	123	(5)	) <del>1</del> 30,032	-	123	(5)
Total available for sale securities	\$280,692	\$ (1,442	) - ) \$450.851	2 \$ (13,794 )		\$ (15,236)
Total available for sale securities	\$200,092	\$ (1,442	) \$450,652	2 \$ (13,794 )	\$131,3 <del>44</del>	\$ (13,230 )
	LESS TH	IAN 12	OVER	12		
	MONTH		MONT		TOTAL	
	Fair	Unrealize		Unrealized		Unrealized
At September 30, 2013	Value	(Losses)	Value	(Losses)	Value	(Losses)
74 September 50, 2015		n Thousand		(Losses)	varue	(LOSSCS)
Debt securities	(Donais i	ii Tiiousaiiu	.5)			
Trust preferred and corporate securities	\$29,312	\$ (1,433	) \$13,47	7 \$ (2,816 )	\$42,789	\$ (4,249 )
Obligations of states and political subdivision		(153	) -	7 \$ (2,810 )	1,727	(153)
Non-bank qualified obligations of states and	5 1,727	(133	, -	-	1,727	(133 )
	220 720	(16.460	`		229.720	(16.460.)
political subdivisions	238,729		*	-	238,729	(16,460 )
Mortgage-backed securities	357,850		,	- 7	357,850	(18,939 )
Total available for sale securities	\$627,618	\$ (30,985	) \$13,47	7 \$ (2,816 )	\$641,095	\$ (39,801)
	LESS	THAN 12				
Held To Maturity	MON	THS	OVER 1	12 MONTHS	TOTAL	
•	Fair	Unrealiz	ed Fair	Unrealized	Fair	Unrealized
At September 30, 2014	Value	(Losses)	Value	(Losses)	Value	(Losses)
1	(Dolla	ars in Thous		,		,
Debt securities	`		,			
Obligations of states and political subdivision	s \$1,05	6 \$ (2	) \$14,079	\$ (370	\$15,135	\$ (372)
Non-bank qualified obligations of states and	, ,		, , ,	, ( ,	, , -,	,
political subdivisions	_	_	147,94	9 (2,329	147,949	(2,329)
Mortgage-backed securities	_	_	68,172		68,172	(1,862)
Total held to maturity securities	\$1,05	6 \$ (2	) \$230,20		\$231,256	\$ (4,563)
Total hold to maturity securities	Ψ1,02	ο φ (2	, Ψ250,20	, σ φ (1,201 )	, φ251,250	ψ (1,203 )
	LE	SS THAN 1	2 0	VER 12		
		ONTHS		IONTHS	TOTAL	
	Fai			air Unrealize		Unrealized
At September 30, 2013	Val			alue (Losses)	Value	(Losses)
11 3-ptemoer 50, 2015		ollars in Tho	-	( <u>L</u> 05505)	, 4140	(20000)
Debt securities	(1)(	/11 <b>4</b> 15 111 1110	asunas <sub>j</sub>			
Agency and instrumentality securities	\$0	613 \$(3	90 )		9,613	(390 )
1150110 y and modulinemantly securities	Ψ,	$\psi(J)$	,,	_	7,013	(3)0

Obligations of states and political subdivisions Non-bank qualified obligations of states and political	17,253	(1,220 )	-	-	17,253	(1,220 )
subdivisions	169,462	(12,085)	_		169,462	(12,085)
	109,402	(12,003)	-	-	109,402	(12,065)
Mortgage-backed securities	73,101	(3,826)	-	-	73,101	(3,826)
Total held to maturity securities	\$269,429	\$(17,521)	\$ -	\$ -	\$269,429	\$ (17,521)
116						

## **Table of Contents**

117

As of September 30, 2014, the investment portfolio included securities with current unrealized losses which have existed for longer than one year. All of these securities are considered to be acceptable credit risks. Because the declines in fair value were due to changes in market interest rates, not in estimated cash flows, no other-than-temporary impairment was recorded at September 30, 2014 and 2013.

The amortized cost and fair value of debt securities by contractual maturity are shown below. Certain securities have call features which allow the issuer to call the security prior to maturity. Expected maturities may differ from contractual maturities in mortgage-backed securities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Therefore, mortgage-backed securities are not included in the maturity categories in the following maturity summary.

Available For Sale	AMORTIZE <b>I</b> FAIR			
	COST	VALUE		
September 30, 2014	(Dollars in Thousands)			
Due in one year or less	\$2,999	\$3,048		
Due after one year through five years	9,922	10,079		
Due after five years through ten years	285,413	285,698		
Due after ten years	185,851	182,696		
	484,185	481,521		
Mortgage-backed securities	663,690	657,870		
Common equities and mutual funds	539	825		
Total available for sale securities	\$1,148,414	\$1,140,216		
	AMORTIZ	Z <b>EP</b> AIR		
	AMORTIZ COST	ZEPAIR VALUE		
	_			
September 30, 2013	COST	VALUE		
•	COST (Dollars in Thousands	VALUE )		
Due in one year or less	COST (Dollars in Thousands	VALUE ) \$-		
Due in one year or less Due after one year through five years	COST (Dollars in Thousands \$- 9,929	VALUE ) \$- 10,061		
Due in one year or less Due after one year through five years Due after five years through ten years	COST (Dollars in Thousands \$- 9,929 162,203	VALUE ) \$- 10,061 155,014		
Due in one year or less Due after one year through five years	COST (Dollars in Thousands \$-9,929 162,203 147,933	VALUE ) \$- 10,061 155,014 134,746		
Due in one year or less Due after one year through five years Due after five years through ten years	COST (Dollars in Thousands \$- 9,929 162,203	VALUE ) \$- 10,061 155,014 134,746 299,821		

|--|

Tuble of Contents			
Held To Maturity	AMORTIZ <b>EÐ</b> IR		
	COST	VALUE	
	(Dollars in		
September 30, 2014	Thousands)		
50, 201 i	Thousands	,,	
Due in one year or less	\$347	\$348	
Due after one year through five years	4,726	4,718	
Due after five years through ten years	91,532	89,984	
Due after ten years	116,294	116,090	
•	212,899	211,140	
Mortgage-backed securities	70,034	68,172	
Total held to maturity securities	\$282,933	\$279,312	
•			
	AMORTIZ	Z <b>E</b> ANIR	
	AMORTIZ COST	Z <b>EÐ</b> IR VALUE	
	COST	VALUE	
September 30, 2013	COST (Dollars in	VALUE	
September 30, 2013	COST	VALUE	
-	COST (Dollars in	VALUE	
Due in one year or less	COST (Dollars in Thousands	VALUE s) \$649	
Due in one year or less Due after one year through five years	COST (Dollars in Thousands \$649 2,234	VALUE (s) \$649 2,203	
Due in one year or less Due after one year through five years Due after five years through ten years	COST (Dollars in Thousands) \$649 2,234 50,547	\$649 2,203 47,519	
Due in one year or less Due after one year through five years	COST (Dollars in Thousands) \$649 2,234 50,547 157,669	\$649 2,203 47,519 147,046	
Due in one year or less Due after one year through five years Due after five years through ten years Due after ten years	COST (Dollars in Thousands) \$649 2,234 50,547 157,669 211,099	\$649 2,203 47,519 147,046 197,417	
Due in one year or less Due after one year through five years Due after five years through ten years	COST (Dollars in Thousands) \$649 2,234 50,547 157,669	\$649 2,203 47,519 147,046	

Activities related to the sale of securities available for sale are summarized below.

2014 2013 2012 (Dollars in Thousands)

 Proceeds from sales
 \$166,804
 \$209,172
 \$678,833

 Gross gains on sales
 2,292
 2,947
 15,426

 Gross losses on sales
 2,185
 401
 1,671

# Table of Contents

# NOTE 4. LOANS RECEIVABLE, NET

Year-end loans receivable were as follows:

	September Septembe 30, 2014 30, 2013 (Dollars in			
	Thousands	)		
1-4 Family Real Estate	\$116,395	\$82,287		
Commercial and Multi-Family Real Estate	224,302	192,786		
Agricultural Real Estate	56,071	29,552		
Consumer	29,329	30,314		
Commercial Operating	30,846	16,264		
Agricultural Operating	42,258	33,750		
Total Loans Receivable	499,201	384,953		
Less:				
Allowance for Loan Losses	(5,397)	(3,930 )		
Net Deferred Loan Origination Fees	(797)	(595)		
Total Loans Receivable, Net	\$493,007	\$380,428		

Annual activity in the allowance for loan losses was as follows:

Year ended September 30, 2014 2013 2012 (Dollars in Thousands)

Beginning balance	\$3,930	\$3,971	\$4,926
Provision (recovery) for loan losses	1,150	-	1,049
Recoveries	367	179	99
Charge offs	(50)	(220)	(2,103)
Ending balance	\$5,397	\$3,930	\$3,971

# Table of Contents

Allowance for Loan Losses and Recorded Investment in loans at September 30, 2014 and 2013 are as follows:

	1-4 Family Real Estate (Dollars in	Commercial and Multi-Family Real Estate Thousands)	Agricultura Real Estate			alAgricultura Operating		edFotal
Year Ended September 30, 2014	·	,						
Allowance for loan losses:								
Beginning balance Provision (recovery)	\$333	\$ 1,937	\$ 112	\$74	\$ 49	\$ 267	\$ 1,158	\$3,930
for loan losses Charge offs	217	(709 )	151	4	26	502 (50 )	959 -	1,150 (50 )
Recoveries	2	347	- -	-	18	(30 )	-	(50 )
Ending balance	\$552	\$ 1,575	\$ 263	\$78	\$ 93	\$ 719	\$ 2,117	\$5,397
Ending balance: individually evaluated								
for impairment Ending balance: collectively evaluated	23	350	-	-	-	340	-	713
for impairment	529	1,225	263	78	93	379	2,117	4,684
Total	\$552	\$ 1,575	\$ 263	\$78	\$ 93	\$719	\$ 2,117	\$5,397
Loans: Ending balance: individually evaluated for impairment Ending balance:	387	5,655	-	-	22	340	-	6,404
collectively evaluated								
for impairment Total	116,008 \$116,395	218,647 \$ 224,302	56,071 \$ 56,071	29,329 \$29,329	30,824 \$ 30,846	41,918 \$ 42,258	- \$ -	492,797 \$499,201
	1-4 Family Real Estate	Commercial and Multi-Family Real Estate				alAgricultura Operating		edFotal
Year Ended September 30, 2013	•	n Thousands)						
Allowance for loan losses:								
Beginning balance Provision (recovery)	\$193	\$ 3,113	\$ 1	\$3	\$ 49	\$ -	\$ 612	\$3,971
for loan losses	163	(1,095)	111	71	(63)	267	546	-

Charge offs Recoveries Ending balance	(25 ) 2 \$333	(194 113 \$ 1,937	) - - \$112	(1 1 \$74	63 \$ 49	- - \$ 267	- - \$ 1,158	(220 ) 179 \$3,930
Ending balance: individually evaluated for impairment Ending balance: collectively evaluated	25	404	-	-	-	-	-	429
for impairment Total	308 \$333	1,533 \$ 1,937	112 \$ 112	74 \$74	49 \$ 49	267 \$ 267	1,158 \$ 1,158	3,501 \$3,930
Loans: Ending balance: individually evaluated for impairment Ending balance: collectively evaluated for impairment	641 81,646	6,634 186,152	- 29,552	30,314	45 16,219	33,750	-	7,320 377,633
Total	\$82,287	\$ 192,786	\$ 29,552	\$30,314	\$ 16,264	\$ 33,750	\$ -	\$384,953
120								

#### **Table of Contents**

The asset classification of loans at September 30, 2014 and 2013, are as follows:

September 30, 2014		Commercial and Multi-Family Real Estate n Thousands)	Agricultural Real Estate	Consumer	Commercia Operating	l Agricultura Operating	l Total
Pass Watch Special Mention Substandard Doubtful	\$115,700 369 81 245 - \$116,395	852 96 1,280	\$ 52,364 273 1,660 1,774 - \$ 56,071	\$ 29,329 - - - - - \$ 29,329	\$ 30,709 137 - - - \$ 30,846	\$ 32,261 369 63 9,565 - \$ 42,258	\$482,437 2,000 1,900 12,864 - \$499,201
September 30, 2013	1-4 Family Real Estate (Dollars in	Commercial and Multi-Family Real Estate n Thousands)	Agricultural Real Estate	Consumer	Commercial Operating	Agricultural Operating	Total
Pass Watch Special Mention Substandard Doubtful	\$81,719 239 84 245 - \$82,287	\$ 177,513 7,791 102 7,380 - \$ 192,786	\$ 26,224 3,328 - - - \$ 29,552	\$ 30,314 - - - - \$ 30,314	\$ 16,251 13 - - - \$ 16,264	\$ 26,362 1,690 5,698 - - \$ 33,750	\$358,383 13,061 5,884 7,625 - \$384,953

The loan classification and risk rating definitions are as follows:

Pass- A pass asset is of sufficient quality in terms of repayment, collateral and management to preclude a special mention or an adverse rating.

Watch- A watch asset is generally a credit performing well under current terms and conditions but with identifiable weakness meriting additional scrutiny and corrective measures. Watch is not a regulatory classification but can be used to designate assets that are exhibiting one or more weaknesses that deserve management's attention. These assets are of better quality than special mention assets.

Special Mention- Special mention assets are a credit with potential weaknesses deserving management's close attention and if left uncorrected, may result in deterioration of the repayment prospects for the asset. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification. Special mention is a temporary status with aggressive credit management required to garner adequate progress and move to watch or higher.

Substandard- A substandard asset is inadequately protected by the net worth and/or repayment ability or by a weak collateral position. Assets so classified will have well-defined weaknesses creating a distinct possibility the Bank will sustain some loss if the weaknesses are not corrected. Loss potential does not have to exist for an asset to be classified as substandard.

Doubtful- A doubtful asset has weaknesses similar to those classified substandard, with the degree of weakness causing the likely loss of some principal in any reasonable collection effort. Due to pending factors the asset's classification as loss is not yet appropriate.

## **Table of Contents**

Loss- A loss asset is considered uncollectible and of such little value that the asset's continuance on the Bank's balance sheet is no longer warranted. This classification does not necessarily mean an asset has no recovery or salvage value leaving room for future collection efforts.

Generally, when a loan becomes delinquent 90 days or more or when the collection of principal or interest becomes doubtful, the Company will place the loan on a non-accrual status and, as a result, previously accrued interest income on the loan is charged against current income. The loan will remain on a non-accrual status until the loan establishes satisfactory payment performance. Past due loans at September 30, 2014 and 2013 are as follows:

September 30, 2014	Days Past Due	60-89 Days Past Due rs in Tl	Greater Than 90 Days nousands)			Noi Loa	n-Accrual ins	Total Loans Receivable
1-4 Family Real Estate	\$111	\$ 37	\$ -	\$148	\$115,966	\$	281	\$ 116,395
Commercial and Multi-Family Real Estate	φ111 -	φ <i>5</i> ,	Ψ -	-	223,990		312	224,302
Agricultural Real Estate	_	_	_	_	56,071		- -	56,071
Consumer	2	12	54	68	29,261		_	29,329
Commercial Operating	-	-	-	-	30,846		_	30,846
Agricultural Operating	_	_	_	_	41,918		340	42,258
Total	\$113	\$ 49	\$ 54	\$216			933	\$ 499,201
September 30, 2013	30-59 Days Past Due	60-8 Days Past Due	Than 90 Days	Total Past Due	Current		Non-Accr Loans	Total rual Loans Receivable
	(Dolla	rs in 11	nousands)	)				
1-4 Family Real Estate	\$53	\$ -	\$ 245	\$298	\$81,744	1	\$ 245	\$ 82,287
Commercial and Multi-Family Real Estate	102	-	107	209	192,15	50	427	192,786
Agricultural Real Estate	1,169	9 -	-	1,16	59 28,383	3	-	29,552
Consumer	29	21	13	63	30,251	1	-	30,314
Commercial Operating	-	-	-	-	16,257	7	7	16,264
Agricultural Operating	-	-	-	-	33,750	)	-	33,750
Total	\$1,353	3 \$ 21	\$ 365	\$1,73	39 \$382,53	35	\$ 679	\$ 384,953
122								

# **Table of Contents**

Impaired loans at September 30, 2014 and 2013 are as follows:

September 30, 2014	Recorde Balance (Dollars	Princinal	Specific Allowance
Loans without a specific valuation allowance	<b>0.1.40</b>	Φ 1 10	Φ.
1-4 Family Real Estate	\$142	\$ 142	\$ -
Commercial and Multi-Family Real Estate	4,375	4,375	-
Agricultural Real Estate	-	-	-
Consumer	-	-	-
Commercial Operating	22	22	-
Agricultural Operating	- + 4 <b>73</b> 0	-	-
Total	\$4,539	\$ 4,539	\$ -
Loans with a specific valuation allowance	<b></b>	<b>4.24</b>	Φ 22
1-4 Family Real Estate	\$245	\$ 245	\$ 23
Commercial and Multi-Family Real Estate	1,280	1,280	350
Agricultural Real Estate	-	-	-
Consumer	-	-	-
Commercial Operating	-	-	-
Agricultural Operating	340		340
Total	\$1,865	\$ 1,865	\$ 713
	Recorde Balance	Unpaid Principal Balance	Specific Allowance
September 30, 2013	Dalance		Allowance
-	Dalance	Balance	Allowance
Loans without a specific valuation allowance	(Dollars	Balance in Thousar	Allowance
Loans without a specific valuation allowance 1-4 Family Real Estate	(Dollars	Balance s in Thousan \$ 359	Allowance ands)
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate	(Dollars	Balance in Thousar	Allowance ands)
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate	(Dollars	Balance s in Thousan \$ 359	Allowance ands)
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer	(Dollars	Balance s in Thousan \$ 359	Allowance ands)
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating	\$359 4,527	\$ 359 4,535	Allowance ands)
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating	\$359 4,527 - - 45	\$ 359 4,535 - 60	Allowance ands)  \$
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating Total	\$359 4,527	\$ 359 4,535 - 60	Allowance ands)
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating Total Loans with a specific valuation allowance	\$359 4,527 - 45 - \$4,931	\$ 359 4,535 - 60 - \$ 4,954	Allowance ands)  \$
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating Total Loans with a specific valuation allowance 1-4 Family Real Estate	\$359 4,527 - - 45 - \$4,931	\$ 359 4,535 - 60 - \$ 4,954	Allowance ands)  \$
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating Total Loans with a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate	\$359 4,527 - 45 - \$4,931	\$ 359 4,535 - 60 - \$ 4,954	Allowance ands)  \$
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating Total Loans with a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate	\$359 4,527 - - 45 - \$4,931	\$ 359 4,535 - 60 - \$ 4,954	Allowance ands)  \$
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating Total Loans with a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer	\$359 4,527 - - 45 - \$4,931	\$ 359 4,535 - 60 - \$ 4,954	Allowance ands)  \$
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating Total Loans with a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating	\$359 4,527 - - 45 - \$4,931	\$ 359 4,535 - 60 - \$ 4,954	Allowance ands)  \$
Loans without a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer Commercial Operating Agricultural Operating Total Loans with a specific valuation allowance 1-4 Family Real Estate Commercial and Multi-Family Real Estate Agricultural Real Estate Consumer	\$359 4,527 - - 45 - \$4,931 \$282 2,107 - -	\$ 359 4,535 - 60 - \$ 4,954	Allowance ands)  \$

Cash interest collected on impaired loans was not material during the years ended September 30, 2014 and 2013.

#### **Table of Contents**

The following table provides the average recorded investment in impaired loans for the years ended September 30, 2014 and 2013.

Year Ended September 30, 2014 2013 Average Average RecordedRecorded Investmehtvestment (Dollars in Thousands)

1-4 Family Real Estate	\$574	\$ 596
Commercial and Multi-Family Real Estate	6,526	8,480
Agricultural Real Estate	-	-
Consumer	-	1
Commercial Operating	34	51
Agricultural Operating	29	-
Total	\$7,163	\$ 9,128

For fiscal 2014 and 2013, the Company's TDRs (which involved forgiving a portion of interest or principal on any loans or making loans at a rate materially less than that of market rates) are included in the table.

No TDRs were recorded during fiscal 2014 or 2013. Also, no TDRs which had been modified during the 12-month period prior to default had a payment default during fiscal 2014 or 2013.

Virtually all of the Company's originated loans are to Iowa and South Dakota-based individuals and organizations. The Company's purchased loans totaled \$9.7 million at September 30, 2014, which were secured by properties located, as a percentage of total loans, as follows: 1% each in North Dakota and Oregon.

The Company originates and purchases commercial real estate loans. These loans are considered by management to be of somewhat greater risk of uncollectibility due to the dependency on income production. The Company's commercial real estate loans include \$40.7 million of loans secured by hotel properties and \$62.3 million of multi-family properties at September 30, 2014. The Company's commercial real estate loans include \$34.8 million of loans secured by hotel properties and \$52.0 million of multi-family properties at September 30, 2013. The remainder of the commercial real estate portfolio is diversified by industry. The Company's policy for requiring collateral and guarantees varies with the creditworthiness of each borrower.

Non-accruing loans were \$0.9 million and \$0.7 million at September 30, 2014 and 2013, respectively. There were \$54,000 and \$13,000 accruing loans delinquent 90 days or more at September 30, 2014 and 2013, respectively. For the year ended September 30, 2014, gross interest income which would have been recorded had the non-accruing loans been current in accordance with their original terms amounted to approximately \$152,000, of which none was included in interest income.

#### **Table of Contents**

### NOTE 5. LOAN SERVICING

Loans serviced for others are not reported as assets. The unpaid principal balances of these loans at year end were as follows:

September 30, 2014 2013 2012 (Dollars in Thousands)

Mortgage loan portfolios serviced for Fannie Mae \$5,948 \$7,361 \$11,240 Other 16,576 9,930 3,251 \$22,524 \$17,291 \$14,491

#### NOTE 6. PREMISES, FURNITURE, AND EQUIPMENT, NET

Year-end premises and equipment were as follows:

September 30, 2014 2013 (Dollars in Thousands)

Land\$1,673\$1,679Buildings12,27512,275Furniture, fixtures, and equipment30,94728,43044,89542,384Less accumulated depreciation(28,433)(24,720)\$16,462\$17,664

Depreciation expense of premises, furniture, and equipment included in occupancy and equipment expense was approximately \$3.5 million, \$3.3 million, and \$3.5 million for the years ended September 30, 2014, 2013, and 2012, respectively.

### NOTE 7. TIME CERTIFICATES OF DEPOSITS

Time certificates of deposits in denominations of \$100,000 or more were approximately \$87.1 million and \$78.6 million at September 30, 2014, and 2013, respectively.

At September 30, 2014, the scheduled maturities of time certificates of deposits were as follows for the years ending:

### September 30,

(Dollars in Thousands)

2015	\$106,078
2016	15,721
2017	7,850
2018	3,153
2019	1,751
Total Certificates	\$134,553

#### **Table of Contents**

Under the Dodd-Frank Act, IRA and non-IRA deposit accounts are permanently insured up to \$250,000 by the DIF under management of the FDIC. Previous to the legislation in 2010, the coverage of \$250,000 was temporary until December 2013.

### NOTE 8. ADVANCES FROM THE FEDERAL HOME LOAN BANK AND OTHER BORROWINGS

At September 30, 2014, the Company's advances from the FHLB had fixed rates ranging from 6.97% to 7.01% with a weighted average rate of 6.98%. The scheduled maturities of FHLB advances were as follows for the years ending:

## September 30,

(Dollars in Thousands)

2015	\$-
2016	-
2017	-
2018	-
2019	5,000
Thereafter	2,000
Total FHLB Advances	\$7,000

The Company had \$470.0 million of overnight federal funds purchased from the FHLB as of September 30, 2014.

As of September 30, 2013, the Company's advances from the FHLB totaled \$7.0 million and carried a weighted average rate of 6.98%. The Company had \$190.0 million in overnight federal funds purchased from the FHLB at September 30, 2013.

The Bank has executed blanket pledge agreements whereby the Bank assigns, transfers, and pledges to the FHLB and grants to the FHLB a security interest in all mortgage collateral and securities collateral. The Bank has the right to use, commingle, and dispose of the collateral it has assigned to the FHLB. Under the agreement, the Bank must maintain "eligible collateral" that has a "lending value" at least equal to the "required collateral amount," all as defined by the agreement.

At year-end 2014, and 2013, the Bank pledged securities with fair values of approximately \$422.9 million and \$409.6 million, respectively, against specific FHLB advances. In addition, qualifying mortgage loans of approximately \$83.3 million, and \$62.9 million were pledged as collateral at September 30, 2014 and 2013, respectively.

#### **Table of Contents**

September 30

## NOTE 9. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

Securities sold under agreements to repurchase totaled approximately \$10.4 million and \$9.1 million at September 30, 2014 and 2013, respectively.

2013

An analysis of securities sold under agreements to repurchase follows:

september 50,	2017	2013
	(Dollars in	1
	Thousand	s)
Highest month-end balance	\$33,999	\$19,901
Average balance	10,137	10,540

Weighted average interest rate for the year

Weighted average interest rate at year end

The Company pledged securities with fair values of approximately \$36.4 million at September 30, 2014, as collateral for securities sold under agreements to repurchase. There were \$20.9 million securities pledged as collateral for securities sold under agreements to repurchase at September 30, 2013.

%

0.52

0.53

%

%

### NOTE 10. SUBORDINATED DEBENTURES AND TRUST PREFERRED SECURITIES

2014

0.52

0.52

Subordinated debentures are due to First Midwest Financial Capital Trust I, a 100%-owned nonconsolidated subsidiary of the Company. The debentures were issued in 2001 in conjunction with the Trust's issuance of 10,000 shares of Trust Preferred Securities. The debentures bear the same interest rate and terms as the trust preferred securities. The debentures are included on the consolidated balance sheets as liabilities.

The Company issued all of the 10,310 authorized shares of trust preferred securities of First Midwest Financial Capital Trust I holding solely subordinated debt securities. Distributions are paid semi-annually. Cumulative cash distributions are calculated at a variable rate of London Interbank Offered Rate ("LIBOR") plus 3.75% (4.08% at September 30, 2014, and 4.15% at September 30, 2013), not to exceed 12.5%. The Company may, at one or more times, defer interest payments on the capital securities for up to 10 consecutive semi-annual periods, but not beyond July 25, 2031. At the end of any deferral period, all accumulated and unpaid distributions are required to be paid. The capital securities are required to be redeemed on July 25, 2031; however, the Company has a semi-annual option to shorten the maturity date. The redemption price is \$1,000 per capital security plus any accrued and unpaid distributions to the date of redemption.

Holders of the capital securities have no voting rights, are unsecured and rank junior in priority of payment to all of the Company's indebtedness and senior to the Company's common stock.

Although the securities issued by the Trust are not included as a component of stockholders' equity, the securities are treated as capital for regulatory purposes, subject to certain limitations.

#### **Table of Contents**

### NOTE 11. EMPLOYEE STOCK OWNERSHIP AND PROFIT SHARING PLANS

The Company maintains an Employee Stock Ownership Plan (ESOP) for eligible employees who have 1,000 hours of employment with the Bank, have worked one year at the Bank and who have attained age 21. ESOP expense of \$703,000, \$694,000 and \$696,000 was recorded for the years ended September 30, 2014, 2013, and 2012, respectively. Contributions of \$850,406, \$485,548 and \$659,000 were made to the ESOP during the years ended September 30, 2014, 2013 and 2012, respectively.

Contributions to the ESOP and shares released from suspense are allocated among ESOP participants on the basis of compensation in the year of allocation. Benefits generally become 100% vested after seven years of credited service. Prior to the completion of seven years of credited service, a participant who terminates employment for reasons other than death or disability receives a reduced benefit based on the ESOP's vesting schedule. Forfeitures are reallocated among remaining participating employees in the same proportion as contributions. Benefits are payable in the form of stock upon termination of employment. The Company's contributions to the ESOP are not fixed, so benefits payable under the ESOP cannot be estimated.

For the years ended September 30, 2014, 2013 and 2012, 24,125 shares, 17,715 shares and 27,846 shares with a fair value of \$35.25, \$37.99 and \$23.65 per share, respectively, were released. Also for the years ended September 30, 2014, 2013 and 2012, allocated shares and total ESOP shares reflect 10,643 shares, 45,225 shares and 28,486 shares, respectively, withdrawn from the ESOP by participants who are no longer with the Company or by participants diversifying their holdings. At September 30, 2014 and 2013 there were 2,529 and 3,526 shares purchased for dividend reinvestment. At September 30, 2012, no shares were purchased for dividend reinvestment.

#### Year-end ESOP shares are as follows:

September 30,	2014	2013	2012
	(Dollar	s in Thousa	nds)

Allocated shares 239,879 223,868 247,814 Unearned shares - - - - Total ESOP shares 239,879 223,868 247,814

The Company also has a profit sharing plan covering substantially all full-time employees. Contribution expense to the profit sharing plan, included in compensation and benefits, for the years ended September 30, 2014, 2013 and 2012 was \$948,000, \$774,000 and \$775,000, respectively.

#### NOTE 12. SHARE BASED COMPENSATION PLANS

The Company maintains the 2002 Omnibus Incentive Plan which, among other things, provides for the awarding of stock options and nonvested (restricted) shares to certain officers and directors of the Company. Awards are granted by the Compensation Committee of the Board of Directors based on the performance of the award recipients or other relevant factors.

#### **Table of Contents**

The following table shows the effect to income, net of tax benefits, of share-based expense recorded in the years ended September 30, 2014, 2013 and 2012.

Year Ended September 30,	2014 2013	2012
	(Dollars in	
	Thousands)	
Total employee stock-based compensation expense recognized in income, net of tax effects of		
\$66, \$51 and \$30, respectively	\$120 \$103	\$ 76

As of September 30, 2014, stock-based compensation expense not yet recognized in income totaled \$56,000 which is expected to be recognized over a weighted average remaining period of 1.90 years.

At grant date, the fair value of options awarded to recipients is estimated using a Black-Scholes valuation model. The exercise price of stock options equals the fair market value of the underlying stock at the date of grant. Options are issued for 10 year periods with 100% vesting generally occurring either at grant date or over a four year period. No options were granted during the years ended September 30, 2014, 2013 and 2012. The intrinsic value of options exercised during the years ended September 30, 2014, 2013 and 2012 were \$1.4 million, \$807,000 and \$117,000, respectively.

Shares are granted each year to Directors which vest immediately. The fair value is determined based on the fair market value of the Company's stock on the grant date. The total fair value of director's shares granted during the years ended September 30, 2014, 2013 and 2012 was \$124,000, \$113,000 and \$79,000, respectively.

In addition to the Company's 2002 Omnibus Incentive Plan, the Company also maintains the 1995 Stock Option and Incentive Plan. No new options were, or could have been, awarded under the 1995 plan during the year ended September 30, 2014; however, previously awarded options were exercised under this plan during the year.

The following tables show the activity of options and nonvested (restricted) shares granted, exercised, or forfeited under all of the Company's option and incentive plans during the years ended September 30, 2014 and 2013.

	Number of	Weighted Average Exercise	Weighted Average Remaining Contractual	
	Shares	Price	Term (Yrs)	
	•		, Except Shar	e and Per
	Share Data	a)		
Options outstanding, September 30, 2013	318,648	\$ 24.44	4.18	\$ 4,376
Granted	-	-	-	-
Exercised	(82,882)	22.31	-	1,389
Forfeited or expired	-	-	-	-
Options outstanding, September 30, 2014	235,766	\$ 25.20	3.78	\$ 2,507
Options exercisable end of year	235,766	\$ 25.20	3.78	\$ 2,507
129				

## **Table of Contents**

			Weighted	
		Weighted	Average	
	Number	Average	Remaining	Aggregate
	of	Exercise	Contractual	Intrinsic
	Shares	Price	Term (Yrs)	Value
	(Dollars in	n Thousand	s, Except Shar	e and Per
	Share Dat	a)		
Options outstanding, September 30, 2012	389,358	\$ 23.52	5.08	\$ 1,199
Granted	-	-		
Exercised	(65,399)	18.09		807
Forfeited or expired	(5,311)	35.06		-
Options outstanding, September 30, 2013	318,648	\$ 24.44	4.18	\$ 4,376
Options exercisable end of year	315,898	\$ 24.40	4.16	\$ 4,352

The following tables show the activity of nonvested (restricted) shares granted, vested, or forfeited under all of the Company's option and incentive plans during the years ended September 30, 2014 and 2013.

		Weighted Average
	Number	Fair
	of	Value At
	Shares	Grant
	(Dollars i	n
	Thousand	ls, Except
	Share and	l Per Share
	Data)	
Nonvested shares outstanding, September 30, 2013	4,000	\$ 25.67
Granted	4,267	
Vested	(4,267)	35.07
Forfeited or expired	-	-
Nonvested shares outstanding, September 30, 2014	4,000	\$ 28.61
		ls, Except I Per Share
Nonvested shares outstanding, September 30, 2012	-	\$ -
Granted	8,900	24.20
Vested	(4,900)	23.00
Forfeited or expired	-	-
Nonvested shares outstanding, September 30, 2013	4,000	\$ 25.67

# Table of Contents

# NOTE 13. INCOME TAXES

The Company and its subsidiaries file a consolidated federal income tax return on a fiscal year basis.

The provision for income taxes consists of:

Years ended September 30,	2014	2013	2012
-	(Dollars	in Thousa	inds)
Federal:			
Current	\$3,787	\$2,847	\$7,734
Deferred	(1,765)	(536)	858
	2,022	2,311	8,592
State:			
Current	874	1,252	960
Deferred	10	141	130
	884	1,393	1,090
Income tax expense	\$2,906	\$3,704	\$9,682

Total income tax expense differs from the statutory federal income tax rate as follows:

Years ended September 30,	2014 (Dollars	2013 in Thousa	2012 nds)
Income tax expense at federal tax rate	\$6,517	\$5,993	\$9,378
Increase (decrease) resulting from:			
State income taxes net of federal benefit	575	1,092	708
Nontaxable buildup in cash surrender value	(399)	(349)	(179)
Incentive stock option expense	(187)	(97	10
Tax exempt income	(3,594)	(2,815)	(244)
Nondeductible expenses	120	41	37
Other, net	(126)	(161	(28)
Total income tax expense (benefit)	\$2,906	\$3,704	\$9,682

#### **Table of Contents**

The components of the net deferred tax asset (liability) at September 30, 2014 and 2013 are:

September 30,	2014	2013
	(Dollars	in
	Thousand	
Deferred tax assets:		
Bad debts	\$1,955	\$1,426
Deferred compensation	708	446
Stock based compensation	271	293
Operational reserve	464	494
AMT Credit	2,239	1,113
Net unrealized losses on securities available for sale	2,969	12,776
Indirect tax benefits of unrecognized tax positions	376	-
Other assets	759	1,157
	9,741	17,705
Deferred tax liabilities:		
FHLB stock dividend	(410)	(411)
Premises and equipment	(1,060)	
Patents	(937)	. , ,
Prepaid expenses	(743)	
	(3,150)	
Net deferred tax assets (liabilities)	\$6,591	\$14,297

As of September 30, 2014 and 2013, the Company had a gross deferred tax asset of \$780,000 and \$704,000, respectively, for state cumulative net operating loss carryforwards, which was fully reserved for as the Company does not anticipate any state taxable income at the holding company level in future periods.

Federal income tax laws provided savings banks with additional bad debt deductions through September 30, 1987, totaling \$6.7 million for the Bank. Accounting standards do not require a deferred tax liability to be recorded on this amount, which liability otherwise would total approximately \$2.3 million at September 30, 2014, and 2013. If the Bank were to be liquidated or otherwise cease to be a bank, or if tax laws were to change, the \$2.3 million would be recorded as expense.

The provisions of ASC 740, Income Taxes, address the determination of how tax benefits claimed or expected to be claimed on a tax return should be recorded in the consolidated financial statements. Under ASC 740, the Company recognizes the tax benefits from an uncertain tax position only if it is more likely than not that the tax position will be sustained upon examination, with a tax examination being presumed to occur, including the resolution of any related appeals or litigation. The tax benefits recognized in the consolidated financial statements from such a position are measured as the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate resolution.

The Company's tax reserves reflect management's judgment as to the resolution of the issues involved if subject to judicial review. While the Company believes that its reserves are adequate to cover reasonably expected tax risks, there can be no assurance that, in all instances, an issue raised by a tax authority will be resolved at a financial cost that does not exceed its related reserve. With respect to these reserves, the Company's income tax expense would include (i) any changes in tax reserves arising from material changes during the period in the facts and circumstances surrounding a tax issue, and (ii) any difference from the Company's tax position as recorded in the consolidated financial statements and the final resolution of a tax issue during the period.

### **Table of Contents**

The tax years ended September 30, 2011, and later remain subject to examination by the Internal Revenue Service. For state purposes, the tax years ended September 30, 2011, and later remain open for examination, with few exceptions. A federal income tax review is currently underway with the Internal Revenue Service for the year ended September 30, 2012. The Company does not expect any material adjustments from the review. The Company does not anticipate any significant increase or decrease in unrecognized tax benefits during the next twelve months. Finally, management believes that the realization of its deferred tax assets is more likely than not based on the expectations as to future taxable income; therefore, there was no deferred tax valuation allowance at September 30, 2014 and 2013 with the exception of the state cumulative net operating loss carryforwards discussed above.

A reconciliation of the beginning and ending balances for liabilities associated with unrecognized tax benefits for the years ended September 30, 2014 and 2013, follows:

September 30,	2014 (Dolla Thous	
Balance at beginning of year	\$931	\$164
Additions for tax positions related to the current year	118	114
Additions for tax positions related to the prior years	-	653
Reductions for tax positions due to settlement with taxing authorities	(16)	-
Reductions for tax positions related to prior years	(50)	-
Balance at end of year	\$983	\$931

The total amount of unrecognized tax benefits that, if recognized, would impact the effective rate was \$649,000 as of September 30, 2014. The Company recognizes interest related to unrecognized tax benefits as a component of income tax expense. The amount of accrued interest related to unrecognized tax benefits was \$124,000 as of September 30, 2014. The Company does not anticipate any significant change in the total amount of unrecognized tax benefits within the next 12 months.

## NOTE 14. CAPITAL REQUIREMENTS AND RESTRICTIONS ON RETAINED EARNINGS

The Bank is the Company's primary subsidiary. The Bank is subject to various regulatory capital requirements. Failure to meet minimum capital requirements can initiate certain mandatory or discretionary actions by regulators that, if undertaken, could have a direct material effect on the financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific quantitative capital guidelines using its assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The requirements are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total risk-based capital and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and a leverage ratio consisting of Tier I capital (as defined) to average assets (as defined). As of September 30, 2014, the Bank met all capital adequacy requirements.

#### **Table of Contents**

The Bank's actual and required capital amounts and ratios are presented in the following table.

	Actual		Minimum Requirem For Capital Adequacy Purposes	nent	Minimum Requirement Be Well Capi Under Pro Corrective Provisions	talized mpt Action
	Amount	Ratio	Amount	Ratio	Amount	Ratio
(Dollars in Thousands)						
September 30, 2014						
<u>MetaBank</u>						
Tangible capital (to tangible assets)	\$176,388	8.60 %	\$30,771	1.50 %	\$n/a	n/a %
Tier 1 (core) capital (to adjusted total assets)	176,388	8.60	82,057	4.00	102,571	5.00
Tier 1 (core) capital (to risk-weighted assets)	176,388	20.95	33,672	4.00	50,508	6.00
Total risk based capital (to risk-weighted assets)	181,786	21.59	67,344	8.00	84,180	10.00
September 30, 2013						
<u>MetaBank</u>						
Tangible capital (to tangible assets)	\$160,145	9.38 %	\$25,608	1.50 %	\$n/a	n/a %
Tier 1 (core) capital (to adjusted total assets)	160,145	9.38	68,289	4.00	85,362	5.00
Tier 1 (core) capital (to risk-weighted assets)	160,145	22.44	28,551	4.00	42,827	6.00
Total risk based capital (to risk-weighted assets)	164,076	22.99	57,103	8.00	71,378	10.00

Regulations limit the amount of dividends and other capital distributions that may be paid by a financial institution without prior approval of its primary regulator. The regulatory restriction is based on a three-tiered system with the greatest flexibility being afforded to well-capitalized (Tier 1) institutions. The Bank is currently a Tier 1 institution. Accordingly, the Bank can make, without prior regulatory approval, distributions during a calendar year up to 100% of their retained net income for the calendar year-to-date plus retained net income for the previous two calendar years (less any dividends previously paid) as long as they remain well-capitalized, as defined in prompt corrective action regulations, following the proposed distribution. Accordingly, at September 30, 2014, approximately \$45.0 million of the Bank's retained earnings were potentially available for distribution to the Company.

On July 21, 2011, pursuant to the Dodd Frank Act, the OTS was integrated into the OCC and the functions of the OTS related to thrift holding companies were transferred to the Federal Reserve. The OCC is now responsible for the ongoing examination, supervision and regulation of the Bank, including matters with respect to the Consent Order against the Bank. The Dodd Frank Act maintains the existence of the federal savings association charter and the HOLA, the primary statute governing the federal savings banks. The Federal Reserve is now responsible for the ongoing examination, supervision and regulation of the Company, including matters with respect to the Consent Order against the Company. Prior to passage of the Dodd-Frank Act, the OTS had issued supervisory directives to the Bank, consent orders to the Bank and the Company, and had taken other regulatory action to require the Bank to reimburse certain consumers in connection with a credit program that was discontinued. All supervisory directives have been terminated, and on August 7, 2014 the OCC terminated the Bank's Consent Order. The Consent Order against the Company is still in effect, although management believes its effect on the Company's financial condition and results of operations has been and will continue to be immaterial. The Company anticipates (but cannot guarantee) that the order will be terminated in the first calendar quarter of 2015.

#### **Table of Contents**

### NOTE 15. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Bank makes various commitments to extend credit which are not reflected in the accompanying consolidated financial statements.

At September 30, 2014 and 2013, unfunded loan commitments approximated \$96.0 million and \$102.9 million respectively, excluding undisbursed portions of loans in process. Unfunded loan commitments at September 30, 2014 and 2013 were principally for variable rate loans. Commitments, which are disbursed subject to certain limitations, extend over various periods of time. Generally, unused commitments are canceled upon expiration of the commitment term as outlined in each individual contract.

The exposure to credit loss in the event of nonperformance by other parties to financial instruments for commitments to extend credit is represented by the contractual amount of those instruments. The same credit policies and collateral requirements are used in making commitments and conditional obligations as are used for on-balance-sheet instruments.

Since certain commitments to make loans and to fund lines of credit expire without being used, the amount does not necessarily represent future cash commitments. In addition, commitments used to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract.

Securities with fair values of approximately \$5.8 million and \$5.6 million at September 30, 2014 and 2013, respectively, were pledged as collateral for public funds on deposit. There were no securities pledged as collateral for individual, trust and estate deposits at September 30, 2014. Securities with fair values of approximately \$7.4 million at September 30, 2013, were pledged as collateral for individual, trust and estate deposits.

### Legal Proceedings

The Bank was served on April 15, 2013, with a lawsuit captioned Inter National Bank v. NetSpend Corporation, MetaBank, BDO USA, LLP d/b/a BDO Seidman, Cause No. C-2084-12-I filed in the District Court of Hidalgo County, Texas. The Plaintiff's Second Amended Original Petition and Application for Temporary Restraining Order and Temporary Injunction adds both MetaBank and BDO Seidman to the original causes of action against NetSpend. NetSpend acts as a prepaid card program manager and processor for both INB and MetaBank. According to the Petition, NetSpend has informed Inter National Bank ("INB") that the depository accounts at INB for the NetSpend program supposedly contained \$10.5 million less than they should. INB alleges that NetSpend has breached its fiduciary duty by making affirmative misrepresentations to INB about the safety and stability of the program, and by failing to timely disclose the nature and extent of any alleged shortfall in settlement of funds related to cardholder activity and the nature and extent of NetSpend's systemic deficiencies in its accounting and settlement processing procedures. To the extent that an accounting reveals that there is an actual shortfall, INB alleges that MetaBank may be liable for portions or all of said sum due to the fact that funds have been transferred from INB to MetaBank, and thus MetaBank would have been unjustly enriched. The Bank is vigorously contesting this matter. In January 2014, NetSpend was granted summary judgment in this matter which is under appeal. Because the theory of liability against both NetSpend and the Bank is the same, the Bank views the NetSpend summary judgment as a positive in support of our position. An estimate of a range of reasonably possible loss cannot be made at this stage of the litigation because discovery is still being conducted.

#### **Table of Contents**

Certain corporate clients of an unrelated company named Springbok Services, Inc. ("Springbok") requested through counsel a mediation as a means of reaching a settlement in lieu of commencing litigation against MetaBank. The results of that mediation have not led to a settlement. These claimants purchased MetaBank prepaid reward cards from Springbok, prior to Springbok's bankruptcy. As a result of Springbok's bankruptcy and cessation of business, some of the rewards cards which had been purchased were never activated or funded. Counsel for these companies have indicated that they are prepared to assert claims totaling approximately \$1.5 million against MetaBank based on principal/agency or failure to supervise theories. The Company denies liability with respect to these claims. The Company's estimate of a range of reasonably possible loss is approximately \$0 to \$0.3 million.

Other than the matters set forth above, there are no other new material pending legal proceedings or updates to which the Company or its subsidiaries is a party other than ordinary litigation routine to their respective businesses.

#### NOTE 16. LEASE COMMITMENTS

The Company has leased property under various non-cancelable operating lease agreements which expire at various times through 2036, and require annual rentals ranging from \$3,400 to \$789,000 plus the payment of the property taxes, normal maintenance, and insurance on certain property.

The following table shows the total minimum rental commitment at September 30, 2014, under the leases.

Year Ending September 30, (Dollars in Thousands)

2015	\$1,218
2016	1,219
2017	1,225
2018	1,035
2019	986
Thereafter	13,135
<b>Total Leases Commitments</b>	\$18,818

#### NOTE 17. SEGMENT REPORTING

An operating segment is generally defined as a component of a business for which discrete financial information is available and whose results are reviewed by the chief operating decision-maker. Operating segments are aggregated into reportable segments if certain criteria are met. The Company has determined that it has two reportable segments. The first reportable segment, Retail Banking, consists of its banking subsidiary, the Bank. The Bank operates as a traditional community bank providing deposit, loan and other related products to individuals and small businesses, primarily in the communities where their offices are located. The second reportable segment, MPS, is a division of the Bank. MPS provides a number of products and services to financial institutions and other businesses. These products and services include issuance of prepaid debit cards, sponsorship of ATMs into the debit networks, credit programs, Automated Clearing House ("ACH") origination services, gift card programs, rebate programs, travel programs, and tax related programs. The remaining grouping under the caption "All Others" consists of the operations of the Company and Meta Trust and inter-segment eliminations.

# Table of Contents

Transactions between affiliates, the resulting revenues of which are shown in the intersegment revenue category, are conducted at market prices, meaning prices that would be paid if the companies were not affiliates.

		Retail Banking	Meta Payment Systems®	All Others	Total
Year Ended September 30, 2014 Interest income Interest expense Net interest income (expense) Provision (recovery) for loan losses Non-interest income Non-interest expense Income (loss) before income tax exp Income tax expense (benefit) Net income (loss)	ense (benefit)	\$31,635 1,926 29,709 1,150 3,214 21,227 10,546 1,846 \$8,700	\$17,025 124 16,901 - 48,524 56,234 9,191 1,482 \$7,709	\$- 348 (348 ) 770 (1,118) (422 ) \$(696 )	1,150 51,738 78,231 18,619
Inter-segment revenue (expense) Total assets Total deposits		\$12,793 805,494 273,399	\$(12,793) 1,245,110 1,099,548		\$- 2,054,031 1,366,541
		Retail Banking	Meta Payment Systems®	All Others	Total
Year Ended September 30, 2013 Interest income Interest expense Net interest income (expense) Provision (recovery) for loan losses Non-interest income Non-interest expense Income (loss) before income tax exp Income tax expense (benefit) Net income (loss)	ense (benefit)	\$24,169 2,361 21,808 - 5,226 19,479 7,555 1,615 \$5,940	\$14,807 124 14,683 - 50,290 53,983 10,990 2,611 \$8,379	\$- 469 (469 ) - (13 ) 941 (1,423) (522 ) \$(901 )	55,503 74,403 17,122
Inter-segment revenue (expense) Total assets Total deposits		\$12,106 487,754 260,525	\$(12,106) 1,201,531 1,063,770	\$- 2,704 (9,012)	\$- 1,691,989 1,315,283
	Retail P	2	All Others Tota	al	
Year Ended September 30, 2012 Interest income Interest expense Net interest income (expense) Provision (recovery) for loan losses	2,877 21,979	12,441 204 12,237 (1 )	482 3,5 (482 ) 33	,297 563 ,734 )49	

Edgar Filing: META FINANCIAL GROUP INC - Form 10-K

Non-interest income	16,592	52,957	25	69,574
Non-interest expense	20,569	54,686	208	75,463
Income (loss) before tax	16,952	10,509	(665)	26,796
Income tax expense (benefit)	5,963	3,993	(274)	9,682
Net income (loss)	\$10,989	\$6,516	\$(391)	\$17,114
Inter-segment revenue (expense)	\$11,603	\$(11,603)	\$-	\$-
Total assets	418,137	1,230,925	1,936	1,650,998
Total deposits	216,912	1,167,364	(4,482)	1,379,794
137				

#### **Table of Contents**

The following tables present gross profit data for MPS for the years ended September 30, 2014, 2013 and 2012, respectively.

Year Ended September 30,	2014	2013	2012
Interest income	\$17,025	\$14,807	\$12,441
Interest expense	124	124	204
Net interest income	16,901	14,683	12,237
Provision (recovery) for loan losses	-	-	(1
Non-interest income	48,524	50,290	52,957
Card processing expense	15,457	15,546	17,323
Gross Profit	49,968	49,427	47,872
Other non-interest expense	40,777	38,437	37,363
Income (loss) before income tax expense (benefit)	9,191	10,990	10,509
Income tax expense	1,482	2,611	3,993
Net Income	\$7,709	\$8,379	\$6,516

#### NOTE 18. PARENT COMPANY FINANCIAL STATEMENTS

Presented below are condensed financial statements for the parent company, Meta Financial.

#### CONDENSED STATEMENTS OF FINANCIAL CONDITION

September 30,	2014	2013			
	(Dollars in				
	Thousands	3)			
ASSETS					
Cash and cash equivalents	\$9,439	\$11,386			
Investment in subsidiaries	175,568	142,199			
Other assets	393	329			
Total assets	\$185,400	\$153,914			

#### LIABILITIES AND STOCKHOLDERS' EQUITY

LIABILITIES
-------------

Subordinated debentures	\$10,310	\$10,310
Other liabilities	288	620
Total liabilities	\$10,598	\$10,930

### STOCKHOLDERS' EQUITY

Common stock	62	61
Additional paid-in capital	95,079	92,963
Retained earnings	83,797	71,268
Accumulated other comprehensive income (loss)	(3,409)	(20,285)
Treasury stock, at cost	(727)	(1,023)
Total stockholders' equity	\$174,802	\$142,984
Total liabilities and stockholders' equity	\$185,400	\$153.914

# <u>Table of Contents</u> CONDENSED STATEMENTS OF OPERATIONS

Years ended September 30,	2014 2013 2012 (Dollars in Thousands)
Total other income	\$- \$- \$25
Interest expense	348 469 482
Other expense Total expense	770 941 209 1,118 1,410 691
Loss before income taxes and equity in undistributed net income of subsidiaries	(1,118) (1,410) (666)
Income tax benefit	(422 ) (509 ) (275 )
Loss before equity in undistributed net income of subsidiaries	(696 ) (901 ) (391 )
Equity in undistributed net income of subsidiaries	16,409 14,319 17,505
Net income	\$15,713 \$13,418 \$17,114
CONDENSED STATEMENTS OF CASH FLOWS	
For the Years Ended September 30,	2014 2013 2012 (Dollars in Thousands)
CASH FLOWS FROM OPERATING ACTIVITIES  Net income	\$15,713 \$13,418 \$17,114
Adjustments to reconcile net income to net cash provided by (used in) operating activities	ψ15,/15 ψ15,410 ψ17,114
Depreciation, amortization and accretion, net	(310 )
Equity in undistributed net income of subsidiaries Change in other assets	(16,409) (14,319) (17,505) 246 54 498
Change in other liabilities	(332 ) (339 ) 865
Net cash provided by (used in) operating activities	(1,092 ) (1,186 ) 972
CASH FLOWS FROM INVESTING ACTIVITES	
Capital contributions to subsidiaries	- (6,000 ) (42,482)
Net cash provided by (used in)investing activites	- (6,000 ) (42,482)
CASH FLOWS FROM FINANCING ACTIVITIES	
Cash dividends paid	(3,184 ) (2,926 ) (1,832 )
Stock compensation	4 165 27
Proceeds from issuance of common stock	(51 ) 12,718 47,796
Proceeds from exercise of stock options	2,376 2,548 -
Other, net Net cash provided by (used in) financing activities	- (38 ) - (855 ) 12,467 45,991
There easily provided by (used iii) financing activities	(033 ) 12,407 43,991
Net change in cash and cash equivalents	\$(1,947) \$5,281 \$4,481
CASH AND CASH EQUIVALENTS	
Beginning of year	\$11,386 \$6,105 \$1,624

End of year \$9,439 \$11,386 \$6,105

The extent to which the Company may pay cash dividends to stockholders will depend on the cash currently available at the Company, as well as the ability of the Bank to pay dividends to the Company. For further discussion, see Note 14 herein.

#### **Table of Contents**

#### NOTE 19. SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

	QUARTI Decembe	September		
	31 31 June 30			30
		in Thousan		30
	(Donars)	iii Tiiousuii	ids)	
Fiscal Year 2014				
Interest income	\$11,162	\$12,063	\$12,566	\$ 12,869
Interest expense	649	544	638	567
Net interest income	10,513	11,519	11,928	12,302
Provision (recovery) for loan losses	-	300	300	550
Net Income (loss)	4,002	4,144	4,204	3,363
Earnings (loss) per common and common equivalent share				
Basic	\$0.66	\$0.68	\$0.69	\$ 0.54
Diluted	0.65	0.67	0.68	0.53
Dividend declared per share	0.13	0.13	0.13	0.13
Fiscal Year 2013				
Interest income	\$9,630	\$9,718	\$9,825	\$ 9,803
Interest expense	833	813	666	642
Net interest income	8,797	8,905	9,159	9,161
Provision (recovery) for loan losses	-	(300)	-	300
Net Income (loss)	3,125	3,147	3,672	3,474
Earnings (loss) per common and common equivalent share				
Basic	\$0.57	\$0.57	\$0.67	\$ 0.59
Diluted	0.57	0.57	0.66	0.58
Dividend declared per share	0.13	0.13	0.13	0.13
Fiscal Year 2012				
Interest income	\$9,615	\$10,299	\$9,149	\$ 8,234
Interest expense	977	888	857	ψ 0,234 841
Net interest income	8,638	9,411	8,292	7,393
Provision (recovery) for loan losses	699	200	150	-
Net Income (loss)	3,091	9,970	2,387	1,666
Earnings (loss) per common and common equivalent share	2,071	,,,,,	2,507	1,000
Basic	\$0.97	\$3.12	\$0.67	\$ 0.18
Diluted	0.97	3.10	0.66	0.19
Dividend declared per share	0.13	0.13	0.13	0.13
	0.10	0.10	0.10	0.10

#### NOTE 20. FAIR VALUES OF FINANCIAL INSTRUMENTS

ASC 820, Fair Value Measurements, defines fair value, establishes a framework for measuring the fair value of assets and liabilities using a hierarchy system and requires disclosures about fair value measurement. It clarifies that fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts.

The fair value hierarchy is as follows:

<u>Level 1 Inputs</u> – Valuation is based upon quoted prices for identical instruments traded in active markets that the Company has the ability to access at measurement date.

<u>Level 2 Inputs</u> – Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which significant assumptions are observable in the market.

<u>Level 3 Inputs</u> – Valuation is generated from model-based techniques that use significant assumptions not observable in the market and are used only to the extent that observable inputs are not available. These unobservable assumptions reflect the Company's own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

#### **Table of Contents**

There were no transfers between levels of the fair value hierarchy for the years ended September 30, 2014 and 2013.

Securities Available for Sale and Held to Maturity. Securities available for sale are recorded at fair value on a recurring basis and securities held to maturity are carried at amortized cost. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using an independent pricing service. For both Level 1 and Level 2 securities, management uses various methods and techniques to corroborate prices obtained from the pricing service, including but not limited to reference to dealer or other market quotes, and by reviewing valuations of comparable instruments. The Company's Level 1 securities include equity securities and mutual funds. The Company's Level 2 securities include U.S. Government agency and instrumentality securities, U.S. Government agency and instrumentality mortgage-backed securities, municipal bonds, corporate debt securities and trust preferred securities. The Company had no Level 3 securities at September 30, 2014 and had no Level 1 or Level 3 securities at September 30, 2013.

The fair values of securities are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs), or valuation based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model based valuation techniques for which significant assumptions are observable in the market (Level 2 inputs). The Company considers these valuations supplied by a third party provider which utilizes several sources for valuing fixed-income securities. These sources include Interactive Data Corporation, Reuters, Standard and Poor's, Bloomberg Financial Markets, Street Software Technology, and the third party provider's own matrix and desk pricing. The Company, no less than annually, reviews the third party's methods and source's methodology for reasonableness and to ensure an understanding of inputs utilized in determining fair value. Sources utilized by the third party provider include but are not limited to pricing models that vary based by asset class and include available trade, bid, and other market information. This methodology includes but is not limited to broker quotes, proprietary models, descriptive terms and conditions databases, as well as extensive quality control programs. Monthly, the Company receives and compares prices provided by multiple securities dealers and pricing providers to validate the accuracy and reasonableness of prices received from the third party provider. On a monthly basis, the Investment Committee reviews mark-to-market changes in the securities portfolio for reasonableness.

#### **Table of Contents**

The following table summarizes the fair values of securities available for sale and held to maturity at September 30, 2014 and 2013. Securities available for sale are measured at fair value on a recurring basis, while securities held to maturity are carried at amortized cost in the consolidated statements of financial condition.

	Fair Value at	Sepen	nber 30, 2014					
	Available Fo	r Sale			Held to M	aturity		
		Level		Level		Leve	l	Level
(Dollars in Thousands)	Total	1	Level 2	3	Total	1	Level 2	3
Debt securities								
Trust preferred and corporate securities	\$46,929	\$-	\$46,929	\$ -	\$-	\$ -	\$-	\$ -
Small business administration securities	67,012	-	67,012	-	-	-	-	-
Obligations of states and political								
subdivisions	-	-	-	-	18,980	-	18,980	-
Non-bank qualified obligations of states								
and political subdivisions	367,580	-	367,580	-	192,160	-	192,160	-
Mortgage-backed securities	657,870	-	657,870	-	68,172	-	68,172	-
Total debt securities	1,139,391	-	1,139,391	-	279,312	-	279,312	-
Common equities and mutual funds	825	825	-	-	-	-	-	-
Total securities	\$1,140,216	\$825	\$1,139,391	\$ -	\$279,312	\$ -	\$279,312	\$ -
			eptember 30,	2013				
	Availabl	e For S	Sale		Held to M	•		
		Lev		Leve		Leve	-	Level
(Dollars in Thousands)	Total	1	Level 2	3	Total	1	Level 2	3
Debt securities								
Trust preferred and corporate securities	\$48,784	\$ -	\$48,784	\$ -	\$-	\$ -	\$-	\$ -
Agency and instrumentality securities	-	-	-	-	9,613	-	9,613	-
Small business administration securities	10,581	-	10,581	-	-	-	-	-
Obligations of states and political								
subdivisions	1,727	-	1,727	-	18,342	-	18,342	-
Non-bank qualified obligations of states a								
political subdivisions	238,72	9 -	238,729	-	169,462	-	169,462	-
Mortgage-backed securities	581,37	2	581,372	_	73,101	_	73,101	_
Total securities	\$881,19		•		\$270,518		\$270,518	

Foreclosed Real Estate and Repossessed Assets. Real estate properties and repossessed assets are initially recorded at the fair value less selling costs at the date of foreclosure, establishing a new cost basis. The carrying amount at September 30, 2014 and 2013 represent the lower of the new cost basis or the fair value less selling costs of foreclosed assets that were measured at fair value subsequent to their initial classification as foreclosed assets.

Loans. The Company does not record loans at fair value on a recurring basis. However, if a loan is considered impaired, an allowance for loan losses is established. Once a loan is identified as individually impaired, management measures impairment in accordance with ASC 310, Receivables.

#### **Table of Contents**

The following table summarizes the assets of the Company that are measured at fair value in the consolidated statements of financial condition on a non-recurring basis as of September 30, 2014 and 2013.

			Fair Value at September 30, 2014				
			2014	Leve	1 1	Level	Level
(Dollars in Thousands)			Total	1		2	3
Impaired Loans, net							
1-4 Family Real Estate			\$222	\$ -		\$ -	\$222
Commercial and Multi-	Family Rea	al Estate	930	-		-	930
Total Impaired Loans			1,152	-		-	1,152
Foreclosed Assets, net			15	-		-	15
Total			\$1,167	\$ -		\$ -	\$1,167
			Fair Va 2013	lue at	Sep	pteml	per 30,
				Leve	1	Level	Level
(Dollars in Thousands)			Total	1		2	3
Impaired Loans, net							
1-4 Family Real Estate			\$257	\$ -		\$ -	\$257
Commercial and Multi-	Family Re	al Estate	1,810			_	1,810
Total Impaired Loans	r arriiry rec	ar Estate	2,067			_	2,067
Foreclosed Assets, net			116	_		_	116
Total			\$2,183	\$ -		\$ -	\$2,183
	Onantitati	Info		h		-1 2 E	ain Walna
	Quantitati Measuren		nauon A	bout L	eve	el 3 F	air value
	Fair	ients					
	Value	Fair Val	ue				
	at	at					
	Septembe	rSeptemb	oer				
	30,	30, 2013		ation			
(Dollars in Thousands)		,		nique		U	nobservable Input
Impaired Loans, net	\$1,152	\$ 2,067	Marl	tet ann	roa	ach A	ppraised values (1)
Foreclosed Assets, net	15	116					ppraised values (1)

The Company generally relies on external appraisers to develop this information. Management reduced the appraised value by estimated selling costs in a range of 4% to 10%.

The following table discloses the Company's estimated fair value amounts of its financial instruments. It is management's belief that the fair values presented below are reasonable based on the valuation techniques and data available to the Company as of September 30, 2014 and 2013, as more fully described below. The operations of the Company are managed from a going concern basis and not a liquidation basis. As a result, the ultimate value realized for the financial instruments presented could be substantially different when actually recognized over time through the normal course of operations. Additionally, a substantial portion of the Company's inherent value is the Bank's capitalization and franchise value. Neither of these components have been given consideration in the presentation of fair values below.

## **Table of Contents**

The following presents the carrying amount and estimated fair value of the financial instruments held by the Company at September 30, 2014 and 2013.

	September 3 Carrying Amount (Dollars in 7	Estimated Fair Value	Level 1	Level 2	Level 3
Financial assets					
Cash and cash equivalents	\$29,832	\$29,832	\$29,832	\$-	\$-
Securities available for sale	1,140,216	1,140,216	825	1,139,391	-
Securities held to maturity	282,933	279,312	-	279,312	-
Loans receivable:					
One to four family residential mortgage loans	116,395	111,254	-	-	111,254
Commercial and multi-family real estate loans	224,302	234,845	-	-	234,845
Agricultural real estate loans	56,071	58,651	-	-	58,651
Consumer loans	29,329	29,580	-	-	29,580
Commercial operating loans	30,846	25,660	-	_	25,660
Agricultural operating loans	42,258	44,398	_	_	44,398
Total loans receivable	499,201	504,388	-	-	504,388
FHLB stock	21,245	21,245	_	21,245	_
Accrued interest receivable	11,222	11,222	11,222	-	-
Financial liabilities					
Noninterest bearing demand deposits	1,126,715	1,126,715	1,126,715	-	-
Interest bearing demand deposits, savings, and					
money markets	105,273	105,273	105,273	-	-
Certificates of deposit	134,553	134,746	-	134,746	-
Total deposits	1,366,541	1,366,734	1,231,988	134,746	-
Advances from FHLB	7,000	8,789	_	8,789	_
Federal funds purchased	470,000	470,000	_	470,000	_
Securities sold under agreements to repurchase	10,411	10,414	_	10,414	_
Subordinated debentures	10,310	10,415	_	10,415	_
Accrued interest payable	318	318	318	-	-
144					

#### **Table of Contents**

	September 3 Carrying Amount (Dollars in 7	Estimated Fair Value	Level 1	Level 2	Level 3
Financial assets	<b>4.10.062</b>	<b>4.10.062</b>	<b>4.10.062</b>	ф	Φ.
Cash and cash equivalents	\$40,063	\$40,063	\$40,063	\$-	\$-
Securities available for sale	881,193	881,193	-	881,193	-
Securities held to maturity	288,026	270,518	-	270,518	-
Loans receivable:					
One to four family residential mortgage loans	82,287	72,628	-	-	72,628
Commercial and multi-family real estate loans	192,786	200,778	-	-	200,778
Agricultural real estate loans	29,552	30,920	-	-	30,920
Consumer loans	30,314	30,588	-	-	30,588
Commercial operating loans	16,264	15,718	-	-	15,718
Agricultural operating loans	33,750	35,175	-	-	35,175
Total loans receivable	384,953	385,807	-	-	385,807
FHLB stock	9,994	9,994	-	9,994	-
Accrued interest receivable	8,582	8,582	8,582	-	-
Financial liabilities					
Noninterest bearing demand deposits	1,086,258	1,086,258	1,086,258	-	-
Interest bearing demand deposits, savings, and money markets	97,426	97,426	97,426	_	_
Certificates of deposit	131,599	132,187	-	132,187	_
Total deposits	1,315,283	1,315,871	1,183,684	132,187	-
Advances from FHLB	7,000	9,089	_	9,089	_
Federal funds purchased	190,000	190,000	-	190,001	-
Securities sold under agreements to repurchase	9,146	9,146	-	9,148	-
Subordinated debentures	•	•	-	•	-
	10,310	10,312	- 201	10,312	-
Accrued interest payable	291	291	291	-	-

The following sets forth the methods and assumptions used in determining the fair value estimates for the Company's financial instruments at September 30, 2014 and 2013.

#### CASH AND CASH EQUIVALENTS

The carrying amount of cash and short-term investments is assumed to approximate the fair value.

#### SECURITIES AVAILABLE FOR SALE AND HELD TO MATURITY

Securities available for sale are recorded at fair value on a recurring basis and securities held to maturity are carried at amortized cost. Fair values for investment securities are based on obtaining quoted prices on nationally recognized securities exchanges, or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities.

#### LOANS RECEIVABLE, NET

The fair value of loans is estimated using a historical or replacement cost basis concept (i.e. an entrance price concept). The fair value of loans was estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers and for similar remaining maturities. When using the discounting method to determine fair value, loans were grouped by homogeneous loans with similar terms and conditions and discounted at a target rate at which similar loans would be made to borrowers at September 30, 2014 and 2013. In addition, when computing the estimated fair value for all loans, allowances for loan losses have been subtracted from the calculated fair value as a result of the discounted cash flow which approximates the fair value adjustment for the credit quality component.

#### Table of Contents FHLB STOCK

The fair value of such stock is assumed to approximate book value since the Company is generally able to redeem this stock at par value.

#### ACCRUED INTEREST RECEIVABLE

The carrying amount of accrued interest receivable is assumed to approximate the fair value.

#### **DEPOSITS**

The carrying values of non-interest bearing checking deposits, interest bearing checking deposits, savings, and money markets is assumed to approximate fair value, since such deposits are immediately withdrawable without penalty. The fair value of time certificates of deposit was estimated by discounting expected future cash flows by the current rates offered on certificates of deposit with similar remaining maturities.

In accordance with ASC 825, Financial Instruments, no value has been assigned to the Company's long-term relationships with its deposit customers (core value of deposits intangible) since such intangible is not a financial instrument as defined under ASC 825.

#### ADVANCES FROM FHLB

The fair value of such advances was estimated by discounting the expected future cash flows using current interest rates for advances with similar terms and remaining maturities.

#### FEDERAL FUNDS PURCHASED

The carrying amount of federal funds purchased is assumed to approximate the fair value.

#### SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE AND SUBORDINATED DEBENTURES

The fair value of these instruments was estimated by discounting the expected future cash flows using derived interest rates approximating market over the contractual maturity of such borrowings.

#### ACCRUED INTEREST PAYABLE

The carrying amount of accrued interest payable is assumed to approximate the fair value.

#### LIMITATIONS

It must be noted that fair value estimates are made at a specific point in time, based on relevant market information about the financial instrument. Additionally, fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business, customer relationships and the value of assets and liabilities that are not considered financial instruments. These estimates do not reflect any premium or discount that could result from offering the Company's entire holdings of a particular financial instrument for sale at one time. Furthermore, since no market exists for certain of the Company's financial instruments, fair value estimates may be based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with a high level of precision. Changes in assumptions as well as tax considerations could significantly affect the estimates. Accordingly, based on

the limitations described above, the aggregate fair value estimates are not intended to represent the underlying value of the Company, on either a going concern or a liquidation basis.

### Table of Contents

## NOTE 21. INTANGIBLE ASSETS

The changes in the carrying amount of the Company's intangible assets for the years ended September 30, 2014 and 2013 are as follows:

	Systems	Meta t Payment ®Systems®	
	Patents	Other	Total
Balance as of September 30, 2013 Acquisitions during the period Amortization during the period Write-offs during the period Balance as of September 30, 2014	\$2,339 331 (78) (4) \$2,588	\$ - - - - \$ -	\$2,339 331 (78 ) (4 ) \$2,588
		Meta t Payment <sup>®</sup> Systems <sup>®</sup> Other	Total
Balance as of September 30, 2012 Acquisitions during the period Amortization during the period Write-offs during the period Balance as of September 30, 2013	\$2,026 363 (50) - \$2,339	\$ 9 - (9 - \$ -	\$2,035 363 ) (59 ) - \$2,339

#### **Table of Contents**

The anticipated future amortization of intangibles is as follows:

	Meta	Me	ta	
	Payment	Payment Systems® Other		
	Systems®			
	Patents			Total
Year Ending September 30,				
2015	\$ 91	\$	-	\$91
2016	91		-	91
2017	91		-	91
2018	91		-	91
2019	91		-	91
Thereafter	2,133		-	2,133
Total anticipated intangible amortization	\$ 2,588	\$	-	\$2,588

The Company tests intangible assets for impairment at least annually or more often if conditions indicate a possible impairment.

#### NOTE 22. SUBSEQUENT EVENTS

On December 2, 2014, the Company, via its bank subsidiary, MetaBank, completed the previously announced acquisition of substantially all of the commercial loan portfolio and related assets of AFS/IBEX Financial Services, Inc. ("AFS") and has hired the AFS team. The acquisition, which was announced on October 14, 2014, was concluded following satisfaction of certain closing conditions, including regulatory approvals. The all-cash transaction includes the AFS operating platform, other assets, and approximately \$77 million of outstanding insurance premium finance loan receivables. Upon closing, MetaBank created a new operating division, AFS/IBEX, which will continue to serve businesses and insurance agencies nationwide with commercial insurance premium financing. AFS/IBEX will be headquartered in Dallas, TX, with a full service office in Southern California.

Management has evaluated subsequent events. There were no material subsequent events that would require recognition or disclosure, other than noted above, in our consolidated financial statements as of and for the year ended September 30, 2014.

#### Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure

None.

#### Item 9A. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures.

Management, under the direction of its Chief Executive Officer and Chief Financial Officer, is responsible for maintaining disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "1934 Act") that are designed to ensure that information required to be disclosed in reports filed or submitted under the 1934 Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosures.

#### **Table of Contents**

In connection with the preparation of this Annual Report on Form 10-K, management evaluated the Company's disclosure controls and procedures. The evaluation was performed under the direction of the Company's Chief Executive Officer and Chief Financial Officer to determine the effectiveness, as of September 30, 2014, of the design and operation of the Company's disclosure controls and procedures. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective in timely alerting them to the material information relating to the Company required to be included in the Company's periodic SEC filings. In addition, no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the fourth quarter of our fiscal year ended September 30, 2014, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

(b) Management's Annual Report on Internal Control over Financial Reporting.

The Company's management is responsible for establishing and maintaining effective internal control over financial reporting. The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. Our internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that receipts and expenditures of the Company are being made only in accordance with authorizations of the Company's management and directors; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company assets that could have a material effect on the financial statements.

Internal control over financial reporting, no matter how well designed, has inherent limitations. Because of such inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of September 30, 2014, based on the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in "Internal Control-Integrated Framework (1992)." After conducting the assessment, management determined that, as of September 30, 2014, the Company's internal control over financial reporting is effective, based on those criteria.

The effectiveness of the Company's internal control over financial reporting as of September 30, 2014, has been audited by KPMG LLP, the independent registered public accounting firm who also has audited the Company's consolidated financial statements included in this Annual Report on Form 10-K. KPMG LLP's report on the Company's internal control over financial reporting appears below.

#### **Table of Contents**

(c) Changes in Internal Control over Financial Reporting.

There were no changes in the Company's internal control over financial reporting that occurred during the fourth quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Item 9B. Other Information

None.

Table of Contents
KPMG LLP
2500 Ruan Center
666 Grand Avenue
Des Moines, IA 50309

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders Meta Financial Group, Inc.:

We have audited Meta Financial Group, Inc.'s (the Company) internal control over financial reporting as of September 30, 2014, based on criteria established in Internal Control – Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Meta Financial Group, Inc. maintained, in all material respects, effective internal control over financial reporting as of September 30, 2014, based on criteria established in Internal Control – Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of financial condition of Meta Financial Group, Inc. and subsidiaries as of September 30, 2014 and 2013, and the related consolidated statements of operations, comprehensive income (loss), changes in stockholders' equity, and cash flows for each of the years in the three-year period ended September 30,

2014, and our report dated December 12, 2014 expressed an unqualified opinion on those consolidated financial statements.

/s/ KPMG LLP

Des Moines, Iowa December 12, 2014

## Table of Contents PART III

### Item 10. Directors, Executive Officers and Corporate Governance

#### **Directors**

Information concerning directors of the Company required by this item will be included under the captions "Election of Directors," "Communicating with Our Directors" and "Stockholder Proposals For The Year 2014 Annual Meeting" in the Company's definitive Proxy Statement for the Annual Meeting of Stockholders to be held on January 26, 2015 (the "2014 Proxy Statement"), a copy of which will be filed not later than 120 days after September 30, 2014, and is incorporated herein by reference.

#### **Executive Officers**

Information concerning the executive officers of the Company required by this item is set forth under the caption "Executive Officers of the Company Who Are Not Directors" contained in Part I, Item 1 "Business" of this Annual Report on Form 10-K and is incorporated herein by reference.

#### Compliance with Section 16(a)

Information required by this item regarding compliance with Section 16(a) of the Exchange Act will be included under the caption "Section 16(a) Beneficial Ownership Reporting Compliance" in the Company's 2014 Proxy Statement and is incorporated herein by reference.

#### Audit Committee Financial Expert

Information regarding the audit committee of the Company's Board of Directors, including information regarding Jeanne Partlow, the audit committee financial expert serving on the audit committee for fiscal 2014 will be included under the captions "Meetings and Committees" and "Election of Directors" in the Company's 2014 Proxy Statement and is incorporated herein by reference.

#### Code of Ethics

Information regarding the Company's Code of Ethics will be included under the caption "Corporate Governance" in the Company's 2014 Proxy Statement and is incorporated herein by reference.

#### Item 11. Executive Compensation

Information concerning executive and director compensation will be included under the captions "Compensation Processes and Procedures," "Compensation of Directors" and "Executive Compensation" in the Company's 2014 Proxy Statement and is incorporated herein by reference.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

#### (a) Security Ownership of Certain Beneficial Owners and Management

The information required by this item will be included under the caption "Stock Ownership" in the Company's 2014 Proxy Statement and is incorporated herein by reference.

#### **Table of Contents**

#### (b) Changes in Control

Management of the Company knows of no arrangements, including any pledge by any persons of securities of the Company, the operation of which may, at a subsequent date; result in a change in control of the Registrant.

### (c) Equity Compensation Plan Information

The Company maintains the 2002 Omnibus Incentive Plan for purposes of issuing stock based compensation to employees and directors. An amendment to this plan, authorizing an additional 750,000 shares to be issued under this plan, was approved by the Board of Directors on November 30, 2007, and by the stockholders at the annual meeting held February 12, 2008. The Company also has unexercised options outstanding under a previous stock option plan. The following table provides information about the Company's common stock that may be issued under the Company's omnibus incentive plans.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	ex ou op	eighted-average ercise price of tstanding tions, warrants d rights	securities remaining available for future issuance under equity compensation plan excluding securities reflected in (a)	
Equity compensation plans approved by stockholders	235,766	\$	25.20	562,657	
Equity compensation plans not approved by stockholders	-	\$	_	-	

#### Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required by this item will be included under the captions "Election of Directors," "Meetings and Committees" and "Related Person Transactions" in the Company's 2014 Proxy Statement and is incorporated herein by reference.

#### Item 14. Principal Accountant Fees and Services

The information required by this item will be included under the caption "Independent Registered Public Accounting Firm" in the Company's 2014 Proxy Statement and is incorporated herein by reference.

153

Number of

## Table of Contents PART IV

#### Item 15. Exhibits and Financial Statement Schedules

The following is a list of documents filed as Part of this report:

(a) Financial Statements:

The following financial statements are included under Part II, Item 8 of this Annual Report on Form 10-K:

- 1. Report of Independent Registered Public Accounting Firm.
- 2. Consolidated Statements of Financial Condition as of September 30, 2014 and 2013.
- 3. Consolidated Statements of Operations for the Years Ended September 30, 2014, 2013, and 2012.
- 4. Consolidated Statements of Comprehensive Income (Loss) for the Years ended September 30, 2014, 2013, and 2012.
- 5. Consolidated Statements of Changes in Stockholders' Equity for the Years Ended September 30, 2014, 2013, and 2012.
- 6. Consolidated Statements of Cash Flows for the Years Ended September 30, 2014, 2013, and 2012.
  - 7. Notes to Consolidated Financial Statements.
- (b) Exhibits:

See Index to Exhibits.

(c) Financial Statement Schedules:

All financial statement schedules have been omitted as the information is not required under the related instructions or is inapplicable.

## Table of Contents SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### META FINANCIAL GROUP, INC.

Date: December 12, 2014 By:/s/ J. Tyler Haahr

J. Tyler Haahr, Chairman of the Board and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

By:/s/ J. Tyler Haahr Date: December 12, 2014

J. Tyler Haahr, Chairman of the Board

and Chief Executive Officer (Principal Executive Officer)

By:/s/ Bradley C. Hanson Date: December 12, 2014

Bradley C. Hanson, President and Director

By:/s/ Douglas J. Hajek Date: December 12, 2014

Douglas J. Hajek, Director

By:/s/ Elizabeth G. Hoople Date: December 12, 2014

Elizabeth G. Hoople, Director

By:/s/ Frederick V. Moore Date: December 12, 2014

Frederick V. Moore, Director

By:/s/ Troy Moore III Date: December 12, 2014

Troy Moore III, Director

By:/s/ Rodney G. Muilenburg Date: December 12, 2014

Rodney G. Muilenburg, Director

By:/s/ Jeanne Partlow Date: December 12, 2014

Jeanne Partlow, Director

By:/s/ Glen W. Herrick Date: December 12, 2014

Glen W. Herrick, Executive Vice President and Chief Financial Officer

(Principal Financial and Accounting Officer)

#### <u>Table of Contents</u> INDEX TO EXHIBITS

Exhibit Number Description

- Registrant's Certificate of Incorporation, as amended, filed on May 10, 2013, as an exhibit to the Registrant's registration statement on Form S-3 (Commission File No. 333-188535), is incorporated herein by reference.
- Registrant's Amended and Restated By-laws, as amended, filed on December 16, 2013 as an exhibit to the 3(ii) Registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 2013 (Commission File No. 0-22140), is incorporated herein by reference.
- 4.1 Registrant's Specimen Stock Certificate, filed on February 19, 2010 as an exhibit to the Registrant's registration statement on Form S-3 (Commission File No. 333-164997), is incorporated herein by reference.
- Sales Agency Agreement, dated June 10, 2013, among Meta Financial Group, Inc., MetaBank and Sandler O'Neill & Partners, L.P. filed on June 10, 2013, as an exhibit to the Registrant's Current Report on Form 8-K (Commission File No. 0-22140), is incorporated herein by reference.
- Registrant's 1995 Stock Option and Incentive Plan, filed as an exhibit to the Registrant's Annual Report on 110.1 Form 10-KSB for the fiscal year ended September 30, 1996 (Commission File No. 0-22140), is incorporated herein by reference.
- Employment Agreement between MetaBank and J. Tyler Haahr, originally filed as an exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 1997 (Commission File No. \*10.2 0-22140) is incorporated berein by reference. First amendment to such agreement, filed as an exhibit to the
- \*10.2 0-22140), is incorporated herein by reference. First amendment to such agreement, filed as an exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 2008 (Commission File No. 0-22140), is incorporated herein by reference.
- \*10.3 Registrant's Supplemental Employees' Investment Plan, originally filed as an exhibit to the Registrant's Annual Report on Form 10-KSB for the fiscal year ended September 30, 1994 (Commission File No. 0-22140). First amendment to such agreement, filed as an exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 2008 (Commission File No. 0-22140), is incorporated herein by reference.
- Registrant's 2002 Omnibus Incentive Plan, filed as an exhibit to the Registrant's Annual Report on Form 10-K \*10.5 for the fiscal year ended September 30, 2003 (Commission File No. 0-22140), is incorporated herein by reference.

<sup>&</sup>lt;sup>1</sup> Management Contract or Compensatory Plan or Agreement

#### **Table of Contents**

- Employment Agreement between MetaBank and Bradley C. Hanson, originally filed as an exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 2005 (Commission File No.
- \*10.6 0-22140). First amendment to such agreement, filed as an exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 2008 (Commission File No. 0-22140), is incorporated herein by reference.
  - Employment Agreement between MetaBank and Troy Moore III, originally filed as an exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 2005 (Commission File No.
- \*10.7 0-22140). First amendment to such agreement, filed as an exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 2008 (Commission File No. 0-22140), is incorporated herein by reference.
- The First Amendment to Registrant's 2002 Omnibus Incentive Plan, adopted by the Registrant on August 28, \*10.8 2006, and filed on December 19, 2006 as Exhibit A to the Registrant's Schedule 14A (DEF 14A) Proxy Statement (Commission File No. 0 22140), is incorporated by reference.
- The Second Amendment to Registrant's 2002 Omnibus Incentive Plan, adopted by the Registrant on November \*10.9 30, 2007, and filed on January 3, 2008 as Exhibit A to the Registrant's Schedule 14A (DEF 14A) Proxy Statement (Commission File No. 0 22140), is incorporated by reference.
- Employment Agreement between MetaBank and David W. Leedom, dated October 27, 2008 filed as an exhibit \*10.10to the Registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 2008 (Commission File No. 0-22140), is incorporated herein by reference.
- Amended and Restated Contract for Deferred Compensation between MetaBank and James S. Haahr, dated \*10.11 September 27, 2005, and the first amendment thereto filed as an exhibit to the Registrant's Annual Report on Form 10-K for the fiscal year ended September 30, 2008, is incorporated herein by reference.
- Consulting Services Agreement between the Registrant and James S. Haahr, dated October 10, 2011 and \*10.12effective as of October 1, 2011, filed on October 12, 2011 as an exhibit to the Registrant's Current Report on Form 8-K (Commission File No. 0 22140), is incorporated herein by reference.
- Statement re: computation of per share earnings (See Note 2 of "Notes to Consolidated Financial Statements," which is included in Part II, Item 8 "Financial Statements and Supplementary Data" of this Annual Report on Form 10-K).

#### **Table of Contents**

- 21 Subsidiaries of the Registrant is filed herewith.
- 23.1 Consent of Independent Registered Public Accounting Firm is filed herewith.
- Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002 is filed herewith.
- Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002 is filed herewith.
- 32.1 Certification of the CEO pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 is filed herewith.
- 32.2 Certification of the CFO pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 is filed herewith.
- 101.INS Instance Document Filed Herewith.
- 101.SCH XBRL Taxonomy Extension Schema Document Filed Herewith.
- 101.CALXBRL Taxonomy Extension Calculation Linkbase Document Filed Herewith.
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document Filed Herewith.
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document Filed Herewith.
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document Filed Herewith.