CBS CORP Form 10-Q November 03, 2011

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-Q**

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-09553

### CBS CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

04-2949533

(I.R.S. Employer Identification No.)

51 W. 52<sup>nd</sup> Street, New York, New York

(Address of principal executive offices)

10019

(Zip Code)

(212) 975-4321

Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ó Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

Number of shares of common stock outstanding at October 31, 2011:

Class A Common Stock, par value \$.001 per share 43,444,115

Class B Common Stock, par value \$.001 per share 610,967,941

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### PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

### CBS CORPORATION AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited; in millions, except per share amounts)

	Т	Three Moi Septem			Nine Months Ended September 30,			
	2	2011		2010		2011		2010
Revenues	\$	3,365	\$	3,297	\$	10,461	\$	10,159
Expenses:								
Operating		1,810		1,916		6,116		6,557
Selling, general and		,				,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
administrative		718		624		2,059		1,913
Restructuring charges				7				66
Depreciation and								
amortization		134		139		412		424
Total expenses		2,662		2,686		8,587		8,960
		_,		_,		0,007		0,200
Operating income		703		611		1,874		1,199
nterest expense		(110)		(127)		(330)		(399)
nterest income		2		1		5		4
Loss on early				1		3		
extinguishment of debt								(38)
Other items, net		(21)		24		(7)		(3)
suiter reeins, nee		(=1)				(,)		(5)
Earnings before income								
axes and equity in loss								
of investee companies		574		509		1,542		763
Provision for income		314		307		1,572		703
axes		(217)		(179)		(569)		(291)
Equity in loss of		(217)		(17)		(307)		(2)1)
nvestee companies, net								
of tax		(19)		(13)		(38)		(31)
		(1))		(15)		(50)		(31)
Nat agrnings	\$	338	\$	317	\$	935	\$	441
Net earnings	Ф	338	Þ	317	Ф	933	Ф	441
Basic net earnings per								
common share	\$	51	\$	47	\$	1.40	\$	65
Diluted net earnings	Φ	31	Φ	4/	Ф	1.40	φ	03
per common share	\$	50	\$	46	\$	1.36	\$	64
A Common share	Ψ	50	Ψ	+0	Ψ	1.50	Ψ	04

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Weighted average number of common shares outstanding:				
Basic	659	679	667	678
Diluted	675	694	685	693
Dividends per common share	\$ 10	\$ 05	\$ 25 \$	15

See notes to consolidated financial statements.

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### CONSOLIDATED BALANCE SHEETS

(Unaudited; in millions, except per share amounts)

	Septe	At ember 30, 2011	Decen	At aber 31, 2010
	_			
ASSETS				
Current Assets:	ф	0.47	ф	400
Cash and cash equivalents	\$	947	\$	480
Receivables, less allowances of \$143 (2011) and \$131 (2010)		3,114		3,248
Programming and other inventory (Note 4)		536		725
Deferred income tax assets, net		309		303
Prepaid income taxes		4		45
Prepaid expenses and other current				
assets		550		529
Current assets of discontinued operations		6		5
operations		U		3
Total current assets		5,466		5,335
Property and equipment:				
Land		329		329
Buildings		713		709
Capital leases		199		197
Advertising structures		2,084		2,073
Equipment and other		1,785		1,797
=quipmont une outer		1,700		2,777
Less accumulated depreciation and		5,110		5,105
amortization		2,585		2,411
Not managery and agricument		2,525		2.604
Net property and equipment		2,323		2,694
Programming and other inventory				
(Note 4)		1,453		1,425
Goodwill		8,619		8,524
Intangible assets (Note 3)		6,551		6,624
Other assets		1,428		1,469
Assets of discontinued operations		72		72
Γotal Assets	\$	26,114	\$	26,143
		•		,
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current Liabilities:				
Accounts payable	\$	374	\$	439
Accrued compensation	Ψ	333	Ψ	408
Participants' share and royalties payable		915		943
Program rights		639		601
Deferred revenue		297		292
Current portion of long-term debt				
(Note 6) Accrued expenses and other current		30		27
liabilities		1,357		1,299

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Current liabilities of discontinued		
operations	19	17
Total current liabilities	3,964	4,026
Long-term debt (Note 6)	5,961	5,973
Pension and postretirement benefit		
obligations	1,765	1,986
Deferred income tax liabilities, net	980	715
Other liabilities	3,349	3,420
Liabilities of discontinued operations	197	202
Commitments and contingencies		
(Note 10)		
Stockholders' Equity:		
Class A Common Stock, par value		
\$.001 per share; 375 shares authorized;		
43 (2011) and 44 (2010) shares issued		
Class B Common Stock, par value		
\$.001 per share; 5,000 shares		
authorized; 768 (2011) and 757 (2010)		
shares issued	1	1
Additional paid-in capital	43,419	43,443
Accumulated deficit	(28,713)	(29,648)
Accumulated other comprehensive loss		
(Note 1)	(273)	(286)
	14,434	13,510
Less treasury stock, at cost; 155 (2011)		
and 120 (2010) Class B Shares	4,536	3,689
(	,,,,,	- , , , , ,
Total Stockholders' Equity	9,898	9,821
1	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,.
Total Liabilities and Stockholders' Equity	\$ 26,114	\$ 26,143

See notes to consolidated financial statements.

### CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited; in millions)

		Nine Mon Septem		
		2011		2010
Operating Activities:				
Net earnings	\$	935	\$	441
Adjustments to reconcile net earnings to net cash flow				
provided by operating activities:				
Depreciation and amortization		412		424
Stock-based compensation		110		107
Loss on early extinguishment of debt				38
Equity in loss of investee companies, net of tax and distributions		40		31
Change in assets and liabilities, net of effects of acquisitions		183		533
Net cash flow provided by operating activities		1,680		1,574
Investing Activities:				
Acquisitions, net of cash acquired		(73)		(9)
Capital expenditures		(152)		(163)
Investments in and advances to investee companies		(45)		(45)
Proceeds from dispositions		13		17
Other investing activities		8		
Net cash flow used for investing activities  Financing Activities:		(249)		(200)
Proceeds from issuance of notes		4		500
Repayment of notes and debentures		(2)		(979)
Payment of capital lease obligations		(14)		(12)
Dividends		(140)		(108)
Purchase of Company common stock		(850)		(100)
Payment of payroll taxes in lieu of issuing shares for stock-based compensation		(81)		(37)
Proceeds from exercise of stock options		58		4
Excess tax benefit from stock-based compensation		66		13
Decrease to accounts receivable securitization program (Note 6)				(400)
Other financing activities		(5)		(100)
Net cash flow used for financing activities		(964)		(1,019)
Net increase in cash and cash equivalents		467		355
Cash and cash equivalents at beginning of period		480		717
Cash and cash equivalents at end of period	\$	947	\$	1,072
Supplemental disclosure of cash flow information				
Cash paid for interest	\$	313	\$	375
Cash paid for income taxes	\$	171	\$	47
Cash para for medine taxes	φ	1/1	φ	4/

See notes to consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Tabular dollars in millions, except per share amounts)

#### 1) BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Business CBS Corporation (together with its consolidated subsidiaries unless the context otherwise requires, the "Company" or "CBS Corp.") is comprised of the following segments: Entertainment (CBS Television, comprised of the CBS Television Network, CBS Television Studios, CBS Studios International and CBS Television Distribution; CBS Films and CBS Interactive), Cable Networks (Showtime Networks, CBS Sports Network and Smithsonian Networks), Publishing (Simon & Schuster), Local Broadcasting (CBS Television Stations and CBS Radio) and Outdoor (CBS Outdoor, comprised of Outdoor Americas and Outdoor Europe).

Basis of Presentation The accompanying unaudited consolidated financial statements of the Company have been prepared pursuant to the rules of the Securities and Exchange Commission. These financial statements should be read in conjunction with the more detailed financial statements and notes thereto, included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

In the opinion of management, the accompanying unaudited financial statements reflect all adjustments, consisting of only normal and recurring adjustments, necessary for a fair statement of the financial position, results of operations and cash flows of the Company for the periods presented. Certain previously reported amounts have been reclassified to conform to the current presentation.

*Use of Estimates* The preparation of the Company's financial statements in conformity with accounting principles generally accepted in the United States ("U.S.") requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Net Earnings per Common Share Basic earnings per share ("EPS") is based upon net earnings divided by the weighted average number of common shares outstanding during the period. Diluted EPS reflects the effect of the assumed exercise of stock options and vesting of restricted stock units ("RSUs") and market-based performance share units ("PSUs") only in the periods in which such effect would have been dilutive. For both the three and nine months ended September 30, 2011, stock options to purchase 22 million shares of Class B Common Stock were outstanding but excluded from the calculation of diluted EPS because their inclusion would have been anti-dilutive. For both the three and nine months ended September 30, 2010, stock options to purchase 32 million shares of Class B Common Stock were outstanding but excluded from the calculation of diluted EPS because their inclusion would have been anti-dilutive.

#### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

The table below presents a reconciliation of weighted average shares used in the calculation of basic and diluted EPS.

	Three Month Septembe			ne Months Ended September 30,		
(in millions)	2011	2010	2011	2010		
Weighted average shares for basic EPS	659	679	667	678		
Dilutive effect of shares issuable under stock-based compensation plans	16	15	18	15		
Weighted average shares for diluted EPS	675	694	685	693		

Comprehensive Income Total comprehensive income for the Company includes net earnings and other comprehensive income (loss) items listed in the table below.

	Three Months Ended September 30,					Ended 30,		
	2	2011		2010		2011		2010
Net earnings	\$	338	\$	317	\$	935	\$	441
Other comprehensive income (loss), net of tax:								
Cumulative translation adjustments		(26)		20		(7)		
Net actuarial loss and prior service costs		7		8		22		94
Net unrealized loss on securities		(2)				(2)		
Total comprehensive income	\$	317	\$	345	\$	948	\$	535

Collaborative Arrangements Collaborative arrangements primarily consist of joint efforts with third parties to produce and distribute programming such as television series and live sporting events, including the 14-year agreement between the Company and Turner Broadcasting System, Inc. to telecast the NCAA Division I Men's Basketball Championship ("NCAA Tournament"), which began in 2011. In connection with this agreement for the NCAA Tournament, advertisements aired on CBS Television Network are recorded as revenues and the Company's share of the program rights fees and other operating costs are recorded as operating expenses.

For episodic television programming, co-production costs are initially capitalized as programming inventory and amortized over the television series' estimated economic life. In such arrangements where the Company has distribution rights, all proceeds generated from such distribution are recorded as revenues and any participation profits due to third party collaborators are recorded as operating expenses. In co-production arrangements where third party collaborators have distribution rights, the Company's net participating profits are recorded as revenues.

Amounts attributable to transactions arising from collaborative arrangements between participants were not material to the Company's consolidated financial statements for all periods presented.

Other Liabilities Other liabilities consist primarily of the noncurrent portion of residual liabilities of previously disposed businesses, participants' share and royalties payable, program rights, deferred compensation and other employee benefit accruals.

Additional Paid-In Capital For the nine months ended September 30, 2011 and 2010, the Company recorded dividends of \$170 million and \$104 million, respectively, as a reduction to additional paid-in capital as the Company had an accumulated deficit balance.

#### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

#### **Adoption of New Accounting Standards**

Revenue Arrangements with Multiple Deliverables

On January 1, 2011, the Company adopted the Financial Accounting Standards Board's ("FASB") revised guidance on revenue arrangements with multiple deliverables. This guidance revises the criteria for separating and allocating consideration for each deliverable in a multiple-deliverable arrangement and establishes a hierarchy for determining the selling price of each deliverable. Under the guidance, revenues are allocated based on the relative selling price of each deliverable. The selling price used for each deliverable will be based on the Company-specific objective evidence if available, third party evidence if Company-specific evidence is not available, or estimated selling price for the stand-alone sale of the deliverable if neither Company-specific objective evidence nor third party evidence is available. The adoption of this guidance did not have a material effect on the Company's consolidated financial statements.

#### **Recent Pronouncements**

Disclosures about an Employer's Participation in a Multiemployer Plan

In September 2011, the FASB issued amended guidance requiring separate disclosures about an employer's participation in multiemployer pension plans and multiemployer other postretirement benefit plans as well as enhanced disclosures about multiemployer pension plans, effective for the Company for the year ending December 31, 2011. The adoption of this guidance will not have a material effect on the Company's consolidated financial statements.

#### Goodwill Impairment Testing

In September 2011, the FASB issued amended guidance on goodwill impairment testing, effective for interim and annual impairment tests performed for periods beginning after December 15, 2011, with early adoption permitted. Under this guidance, the Company has the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If based on this assessment the Company determines it is not more likely than not that the fair value of the reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. The Company intends to early adopt this guidance for its annual impairment test performed in the fourth quarter of 2011.

#### Comprehensive Income

In June 2011, the FASB issued amended guidance on the presentation of comprehensive income, effective for the Company beginning in the first quarter of 2012, with early adoption permitted. Under this guidance, the total comprehensive income, the components of net income and the components of other comprehensive income must be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The adoption of this guidance will not have a material effect on the Company's consolidated financial statements.

#### Fair Value Measurement

In May 2011, the FASB issued guidance to improve the comparability of fair value measurements presented in financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") and International Financial Reporting Standards ("IFRS"), effective for the Company beginning in the first quarter of 2012. This guidance clarifies the FASB's intent about the application of existing fair value measurement requirements and changes certain principles and requirements for measuring fair value and for disclosing information about fair value measurements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

The adoption of this guidance will not have a material effect on the Company's consolidated financial statements.

#### 2) STOCK-BASED COMPENSATION

The following table summarizes the Company's stock-based compensation expense for the three and nine months ended September 30, 2011 and 2010.

	Three Months Ended September 30,					Nine Months Ended September 30,				
	2	011		2010		2011		2010		
RSUs and PSUs	\$	25	\$	28	\$	77	\$	84		
Stock options and equivalents		10		9		33		23		
Stock-based compensation expense,										
before income taxes		35		37		110		107		
Related tax benefit		(14)		(14)		(44)		(42)		
Stock-based compensation expense, net of tax benefit	\$	21	\$	23	\$	66	\$	65		

During the nine months ended September 30, 2011, the Company granted 6 million RSUs with a weighted average per unit grant date fair value of \$22.24. RSU grants during 2011 generally vest over a one-to-four-year service period. Certain RSU awards are also subject to satisfying performance conditions. The number of shares that will be issued upon vesting of RSU awards with performance conditions can range from 0% to 120% of the target award, based on the achievement of established operating performance goals. During the nine months ended September 30, 2011, the Company also granted 6 million stock options with a weighted average exercise price of \$23.18. Stock option grants during 2011 generally vest over a four-year service period and expire eight years from the date of grant.

Total unrecognized compensation cost related to non-vested RSUs at September 30, 2011 was \$181 million, which is expected to be expensed over a weighted average period of 2.4 years. Total unrecognized compensation cost related to unvested stock option awards at September 30, 2011 was \$78 million, which is expected to be expensed over a weighted average period of 2.7 years.

#### 3) INTANGIBLE ASSETS

The Company's intangible assets were as follows:

At September 30, 2011	Gi	ross	 nulated tization	Net
Intangible assets subject to amortization:				
Leasehold agreements	\$	883	\$ (584)	\$ 299
Franchise agreements		487	(286)	201
Other intangible assets		387	(243)	144

Total intangible assets subject to amortization	1,757		(1,113)	644
FCC licenses	5,738			5,738
Trade names	169			169
Total intangible assets	\$ 7,664	\$	(1,113) \$	6,551
		-9-		

### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

At December 31, 2010	Gross			ımulated rtization	Net
Intangible assets subject to amortization:					
Leasehold agreements	\$	895	\$	(562)	\$ 333
Franchise agreements		491		(272)	219
Other intangible assets		375		(210)	165
Total intangible assets subject to amortization		1,761		(1,044)	717
FCC licenses		5,738			5,738
Trade names		169			169
Total intangible assets	\$	7,668	\$	(1,044)	\$ 6,624

Amortization expense was \$31 million and \$32 million for the three months ended September 30, 2011 and 2010, respectively, and \$94 million and \$98 million for the nine months ended September 30, 2011 and 2010, respectively. The Company expects its aggregate annual amortization expense for existing intangible assets subject to amortization for each of the years, 2011 through 2015, to be as follows:

	2	011	2	012	20	013	20	014	20	)15	
Amortization expense	\$	121	\$	102	\$	89	\$	80	\$	69	

### 4) PROGRAMMING AND OTHER INVENTORY

		At	At		
	Septe	mber 30, 2011	December 3	1, 2010	
Program rights	\$	1,221	\$	1,372	
Television programming:					
Released (including acquired libraries)		527		534	
In process and other		142		119	
Theatrical programming:					
Released		22		29	
In process and other		10		26	
Publishing, primarily finished goods		66		69	
Other		1		1	
Total programming and other inventory		1,989		2,150	
Less current portion		536		725	
•					
Total noncurrent programming and other					
inventory	\$	1,453	\$	1,425	

### 5) RELATED PARTIES

National Amusements, Inc. National Amusements, Inc. ("NAI") is the controlling stockholder of CBS Corp. and Viacom Inc. Mr. Sumner M. Redstone, the controlling stockholder, chairman of the board of directors and chief executive officer of NAI, is the Executive Chairman of the Board of Directors and founder of both CBS Corp. and Viacom Inc. In addition, Ms. Shari Redstone, Mr. Sumner M. Redstone's daughter, is the president and a director of NAI and the vice chair of the board of directors of both CBS Corp. and Viacom Inc. Mr. David R. Andelman is a director of CBS Corp. and serves as a director of NAI. Mr. Frederic V. Salerno is a director of CBS Corp. and serves as a director of Viacom Inc. At September 30, 2011, NAI directly or indirectly owned approximately 79% of CBS Corp.'s voting Class A Common Stock, and owned approximately 6% of CBS Corp.'s Class A Common Stock and non-voting Class B Common Stock on a combined basis.

#### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

Viacom Inc. CBS Corp., as part of its normal course of business, enters into transactions with Viacom Inc. and its subsidiaries. CBS Corp., through its Entertainment segment, licenses its television products to Viacom Inc., primarily MTV Networks and BET Networks. In addition, CBS Corp. recognizes advertising revenues for media spending placed by various subsidiaries of Viacom Inc., primarily Paramount Pictures. Viacom Inc. also distributes certain of the Company's television products in the home entertainment market. CBS Corp.'s total revenues from these transactions were \$72 million and \$129 million for the three months ended September 30, 2011 and 2010, respectively, and \$211 million and \$239 million for the nine months ended September 30, 2011 and 2010, respectively.

CBS Corp. places advertisements with, and leases production facilities, licenses programming and purchases other goods and services from various subsidiaries of Viacom Inc. The total amounts for these transactions were \$6 million and \$4 million for the three months ended September 30, 2011 and 2010, respectively, and \$16 million and \$15 million for the nine months ended September 30, 2011 and 2010, respectively.

The following table presents the amounts due from or due to Viacom Inc. in the normal course of business as reflected on CBS Corp.'s Consolidated Balance Sheets.

		At	At		
	Septen	nber 30, 2011	December 31, 2010		
Amounts due from Viacom Inc.					
Receivables	\$	88	\$	104	
Other assets (Receivables, noncurrent)		226		252	
Total amounts due from Viacom Inc.	\$	314	\$	356	
Amounts due to Viacom Inc.					
Accounts payable	\$	5	\$	5	
Program rights		2		4	
Other liabilities (Program rights, noncurrent)				1	
Total amounts due to Viacom Inc.	\$	7	\$	10	

Other Related Parties The Company has equity interests in a domestic television network and several international joint ventures for television channels, from which the Company earns revenues primarily by selling its television programming. Total revenues earned from these joint ventures were \$30 million and \$27 million for the three months ended September 30, 2011 and 2010, respectively, and \$93 million and \$105 million for the nine months ended September 30, 2011 and 2010, respectively.

The Company, through the normal course of business, is involved in transactions with other related parties that have not been material in any of the periods presented.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

#### 6) BANK FINANCING AND DEBT

The following table sets forth the Company's debt.

		At	At		
	Septen	nber 30, 2011	December 31, 2010		
Senior debt (4.30% 8.875% due					
2012 2056 <sup>(a)</sup>	\$	5,926	\$	5,929	
Other notes		4		2	
Obligations under capital leases		82		90	
Total debt		6,012		6,021	
Less discontinued operations debt (b)		21		21	
Total debt from continuing operations		5,991		6,000	
Less current portion		30		27	
Total long-term debt from continuing					
operations, net of current portion	\$	5,961	\$	5,973	

- (a)
  At September 30, 2011 and December 31, 2010, the senior debt balances included (i) a net unamortized premium of \$3 million and \$1 million, respectively, and (ii) an increase in the carrying value of the debt relating to previously settled fair value hedges of \$77 million and \$83 million, respectively. The face value of the Company's senior debt was \$5.85 billion at both September 30, 2011 and December 31, 2010.
- (b) Included in "Liabilities of discontinued operations" on the Consolidated Balance Sheets.

The senior debt of CBS Corp. is fully and unconditionally guaranteed by its wholly owned subsidiary, CBS Operations Inc. Senior debt in the amount of \$52 million of the Company's wholly owned subsidiary, CBS Broadcasting Inc., is not guaranteed.

At September 30, 2011, the Company classified \$490 million of senior notes and debentures maturing in August 2012 as long-term debt on the Consolidated Balance Sheet, reflecting its intent and ability to refinance this debt on a long-term basis.

During the nine months ended September 30, 2010, the Company issued \$500 million of senior notes and used the net proceeds to repurchase \$500 million of senior notes and debentures, through a tender offer. During the nine months ended September 30, 2010, the Company redeemed and repurchased an additional \$440 million of senior notes and debentures. These transactions resulted in a pre-tax loss on early extinguishment of debt of \$38 million.

#### Credit Facility

At September 30, 2011, the Company had a \$2.0 billion revolving credit facility which expires in March 2015 (the "Credit Facility"). The Credit Facility requires the Company to maintain a maximum Consolidated Leverage Ratio of 4.0x at the end of each quarter and a minimum Consolidated Coverage Ratio of 3.0x for the trailing four quarters, each as further described in the Credit Facility. At September 30, 2011, the Company's Consolidated Leverage Ratio was approximately 1.9x and Consolidated Coverage Ratio was approximately 7.4x.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

The Consolidated Leverage Ratio reflects the ratio of the Company's indebtedness from continuing operations, adjusted to exclude certain capital lease obligations, at the end of a quarter, to the Company's Consolidated EBITDA for the trailing four consecutive quarters. Consolidated EBITDA is defined in the Credit Facility as operating income plus interest income and before depreciation, amortization and certain other non-cash items. The Consolidated Coverage Ratio reflects the ratio of Consolidated EBITDA to the Company's cash interest expense on indebtedness, adjusted to exclude certain capital lease obligations, in each case for the trailing four consecutive quarters.

The primary purpose of the Credit Facility is to support commercial paper borrowings. At September 30, 2011, the Company had no commercial paper borrowings under its \$2.0 billion commercial paper program. At September 30, 2011, the remaining availability under the Credit Facility, net of outstanding letters of credit, was \$1.985 billion.

#### Accounts Receivable Securitization Program

During and prior to the first quarter of 2010, the Company participated in a revolving accounts receivable securitization program which provided for the sale of receivables on a non-recourse basis to unrelated third parties on a one-year renewable basis. During the first quarter of 2010, the Company reduced the amounts outstanding under its revolving accounts receivable securitization program by \$400 million to zero and terminated the program.

#### 7) PENSION AND OTHER POSTRETIREMENT BENEFITS

The components of net periodic cost for the Company's pension and postretirement benefit plans were as follows:

	F	Pension 1	Benef	its	<b>Postretirement Benefits</b>			
Three Months Ended September 30,	20	011	20	010		2011		2010
Components of net periodic cost:								
Service cost	\$	9	\$	8	\$		\$	
Interest cost		62		66		9		11
Expected return on plan assets		(60)		(56)				
Amortization of actuarial losses (gains)		16		18		(3)		(3)
Net periodic cost	\$	27	\$	36	\$	6	\$	8

Nine Months Ended September 30,	Pension 1 2011	 efits 2010	1	Postretireme 2011	 nefits 010
Components of net periodic cost:					
Service cost	\$ 27	\$ 24	\$		\$
Interest cost	186	200		27	32
Expected return on plan assets	(179)	(170)			
Amortization of actuarial losses (gains)	48	54		(8)	(8)
Net periodic cost	\$ 82	\$ 108	\$	19	\$ 24

During the nine months ended September 30, 2011, the Company made pension contributions of \$210 million principally to pre-fund its qualified plans, of which \$200 million was contributed during the third quarter of 2011.

#### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

#### 8) STOCKHOLDERS' EQUITY

During the nine months ended September 30, 2011, the Company repurchased 35.2 million shares of CBS Corp. Class B Common Stock for \$850 million under its \$1.5 billion share repurchase program, of which \$350 million was spent in the third quarter to repurchase 13.5 million shares.

During the third quarter of 2011, the Company declared a quarterly cash dividend of \$.10 per share on its Class A and Class B Common Stock payable on October 1, 2011. The total dividend was \$67 million of which \$66 million was paid on October 1, 2011 and \$1 million was accrued to be paid upon vesting of RSUs. During the third quarter of 2011, the Company paid \$67 million for the dividend declared during the second quarter of 2011 and for dividend payments on RSUs that vested during the third quarter of 2011.

#### 9) INCOME TAXES

The provision for income taxes represents federal, state and local, and foreign income taxes on earnings before income taxes and equity in loss of investee companies.

The provision for income taxes for the three months ended September 30, 2011 increased to \$217 million from \$179 million and for the nine months ended September 30, 2011 increased to \$569 million from \$291 million for the comparable prior-year period, in both cases driven by the increase in earnings before income taxes. The provision for income taxes for the nine months ended September 30, 2010 included a \$62 million reduction of deferred tax assets associated with the enactment of the Patient Protection and Affordable Care Act in 2010, partially offset by a \$26 million reversal of previously established deferred tax liabilities. The Company's tax provision for the three and nine months ended September 30, 2010 also included tax benefits from the settlement of income tax audits of \$18 million and \$28 million, respectively.

The Company is currently under examination by the IRS for the years 2008, 2009 and 2010. In addition, various tax years are currently under examination by state and local, and foreign tax authorities. With respect to open tax years in all jurisdictions, the Company does not currently believe that it is reasonably possible that the reserve for uncertain tax positions will significantly change within the next twelve months; however, it is difficult to predict the final outcome or timing of resolution of any particular tax matter and accordingly, unforeseen events could cause the Company's current expectation to change in the future.

#### 10) COMMITMENTS AND CONTINGENCIES

#### Off-Balance Sheet Arrangements

The Company has indemnification obligations with respect to letters of credit and surety bonds primarily used as security against non-performance in the normal course of business. At September 30, 2011, the outstanding letters of credit and surety bonds approximated \$401 million and were not recorded on the Consolidated Balance Sheet.

In the course of its business, the Company both provides and receives indemnities which are intended to allocate certain risks associated with business transactions. Similarly, the Company may remain contingently liable for various obligations of a business that has been divested in the event that a third party does not live up to its obligations under an indemnification obligation. The Company records a liability for its indemnification obligations and other contingent liabilities when probable under generally accepted accounting principles.

#### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

#### **Legal Matters**

Securities Action. On December 12, 2008, the City of Pontiac General Employees' Retirement System filed a self-styled class action complaint in the United States District Court for the Southern District of New York against the Company and its Chief Executive Officer, Chief Financial Officer, Chief Accounting Officer, and Treasurer, alleging violations of federal securities law. The complaint, which was filed on behalf of a putative class of purchasers of the Company's common stock between February 26, 2008 and October 10, 2008 (the "Class Period"), alleges that, among other things, the Company's failure to timely write down the value of certain assets caused the Company's reported operating results during the Class Period to be materially inflated. The plaintiffs seek unspecified compensatory damages. On February 11, 2009, a motion was filed in the case on behalf of The City of Omaha, Nebraska Civilian Employees' Retirement System, and The City of Omaha Police and Fire Retirement System (collectively, the "Omaha Funds") seeking to appoint the Omaha Funds as the lead plaintiffs in this case; on March 5, 2009, the court granted that motion. On May 4, 2009, the plaintiffs filed an Amended Complaint, which removes the Treasurer as a defendant and adds the Executive Chairman. On July 13, 2009, all defendants filed a motion to dismiss this action. On March 16, 2010, the court granted the Company's motion and dismissed this action as to the Company and all defendants. On April 30, 2010, the plaintiffs filed a motion for leave to serve an amended complaint. On September 23, 2010, the court issued an order granting leave to amend. On October 8, 2010, the Company was served with an Amended Complaint, which redefines the Class Period to be April 29, 2008 to October 10, 2008 and alleges that the impairment charge should have been taken during the first quarter of 2008. The Company filed a motion to dismiss this Amended Complaint on November 19, 2010. On May 24, 2011, the court granted the motion to dismiss and entered judgment in favor of defendants on May 25, 2011. On June 23, 2011, plaintiffs filed a Notice of Appeal.

CBS Outdoor and London Underground Actions. CBS Outdoor Limited has commenced legal actions against London Underground Limited with respect to disputes regarding project delays and other matters, including the calculation of franchise fees due from CBS Outdoor Limited arising under its 2006 transit contract with London Underground Limited. In these actions, CBS Outdoor Limited is seeking declaratory relief, recovery of monetary damages and other forms of relief. In August 2010, CBS Outdoor Limited filed a claim against London Underground Limited in the High Court of Justice Queen's Bench Division Commercial Court in the U.K. and, in November 2010, London Underground Limited filed a defense and counterclaim against CBS Outdoor Limited, in each case, with respect to such franchise fee calculation disputes. On October 4, 2011, CBS Outdoor Limited gave London Underground Limited six months' notice of termination of the transit contract and filed a claim in the High Court of Justice Queen's Bench Division Technology and Construction Court in the U.K. seeking confirmation of contractual obligations and monetary damages resulting from breaches by London Underground Limited. On October 9, 2011, London Underground Limited filed a defense and counterclaim against CBS Outdoor Limited claiming unspecified damages in relation to the notice of termination.

*E-books Actions.* Commencing on August 9, 2011, purported class action complaints have been filed in the United States District Court for the Southern District of New York and the United States District Court for the Northern District of California against Apple Inc., Hachette Book Group, Inc., HarperCollins Publishers, Inc., Macmillan Publishers, Inc., Penguin Group (USA) Inc., the Company's subsidiary, Simon & Schuster, Inc., and, in one or more actions, Amazon.com, Inc., Barnes & Noble, Inc. and Random House, Inc. The plaintiffs, electronic book purchasers, allege that, among other things, the defendants are in violation of federal and/or state antitrust laws in connection with the

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#### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

sale of electronic books pursuant to agency distribution arrangements between each of the publishers and electronic book retailers. The actions generally seek multiple forms of damages for the purchase of electronic books and injunctive and other relief. On August 16, 2011, a motion was filed with the United States Judicial Panel on Multidistrict Litigation by certain parties seeking to consolidate these actions for pre-trial proceedings in one venue. Simon & Schuster intends to vigorously defend itself in these actions. In addition, certain federal and state governmental entities in the United States and competition entities in Europe are conducting competition investigations of agency distribution arrangements in this industry and Simon & Schuster is cooperating with these competition investigations.

Indecency Regulation. In March 2006, the FCC released certain decisions relating to indecency complaints against certain of the Company's owned television stations and affiliated stations. The FCC ordered the Company to pay a forfeiture of \$550,000 in the proceeding relating to the broadcast of a Super Bowl half-time show by the Company's television stations (the "Super Bowl Proceeding"). In May 2006, the FCC denied the Company's petition for reconsideration. In July 2006, the Company filed a Petition for Review of the forfeiture with the United States Court of Appeals for the Third Circuit and paid the \$550,000 forfeiture in order to facilitate the Company's ability to bring the appeal. Oral argument was heard in September 2007. In July 2008, the Third Circuit vacated the FCC's order to have the Company pay the forfeiture and remanded the case to the FCC. On November 18, 2008, the FCC filed a petition for certiorari with the United States Supreme Court, seeking review of the Third Circuit's decision. The petition requested that the United States Supreme Court not act on the petition until it ruled in the "fleeting expletives case" mentioned below. On January 8, 2009, the Company filed its opposition to the FCC's petition for certiorari.

In another case involving broadcasts on another network, in June 2007, the United States Court of Appeals for the Second Circuit vacated the FCC's November 2006 finding that the broadcast of fleeting and isolated expletives was indecent and remanded the case to the FCC (the "fleeting expletives case"). On March 17, 2008, the United States Supreme Court granted the FCC's petition to review the United States Court of Appeals for the Second Circuit's decision. On November 4, 2008, the United States Supreme Court heard argument in this case. On April 28, 2009, the United States Supreme Court issued a 5-4 decision reversing the Second Circuit's judgment on administrative grounds in favor of the FCC and remanding the fleeting expletives case to the Second Circuit. The Second Circuit requested additional briefing and argument was heard on January 13, 2010. On July 13, 2010, the Second Circuit struck down an FCC policy on indecency and found that the FCC's indecency policies and decisions regarding the use of "fleeting expletives" on radio and television violated the First Amendment. On August 25, 2010, the FCC filed a petition for rehearing en banc and, on August 31, 2010, the Second Circuit issued an order directing all parties and intervenors to file briefs in response to the FCC's petition on September 21, 2010, which were filed. On November 22, 2010, the Second Circuit denied the FCC's petition for rehearing. On April 21, 2011, the FCC filed a combined petition for certiorari seeking review of the Second Circuit's decision in this case and also in an indecency case involving a broadcast on another television network. On June 27, 2011, the United States Supreme Court granted the FCC's petition for certiorari.

Following the April 28, 2009 decision in the fleeting expletives case, on May 4, 2009, the United States Supreme Court remanded the Super Bowl Proceeding to the United States Court of Appeals for the Third Circuit and requested supplemental briefing from the Company and the FCC, in light of the United States Supreme Court's fleeting expletives decision. Argument was heard by the Third Circuit in the Super Bowl Proceeding on February 23, 2010. On May 18, 2010 and on December 22, 2010, at the

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#### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

Third Circuit's request, the Company and the FCC each submitted supplemental briefs. On November 2, 2011, the Third Circuit upheld its earlier decision to vacate the FCC's order to have the Company pay the \$550,000 forfeiture.

In March 2006, the FCC also notified the Company and certain affiliates of the CBS Television Network of apparent liability for forfeitures relating to a broadcast of the program *Without a Trace*. The FCC proposed to assess a forfeiture of \$32,500 against each of these stations, totaling \$260,000 for the Company's owned stations. The Company is contesting the FCC decision and the proposed forfeitures.

Additionally, the Company, from time to time, has received and may receive in the future letters of inquiry from the FCC prompted by complaints alleging that certain programming on the Company's broadcasting stations included indecent material.

Claims Related to Former Businesses: Asbestos. The Company is a defendant in lawsuits claiming various personal injuries related to asbestos and other materials, which allegedly occurred principally as a result of exposure caused by various products manufactured by Westinghouse, a predecessor, generally prior to the early 1970s. Westinghouse was neither a producer nor a manufacturer of asbestos. The Company is typically named as one of a large number of defendants in both state and federal cases. In the majority of asbestos lawsuits, the plaintiffs have not identified which of the Company's products is the basis of a claim. Claims against the Company in which a product has been identified principally relate to exposures allegedly caused by asbestos-containing insulating material in turbines sold for power-generation, industrial and marine use, or by asbestos-containing grades of decorative micarta, a laminate used in commercial ships.

Claims are frequently filed and/or settled in groups, which may make the amount and timing of settlements, and the number of pending claims, subject to significant fluctuation from period to period. The Company does not report as pending those claims on inactive, stayed, deferred or similar dockets which some jurisdictions have established for claimants who allege minimal or no impairment. As of September 30, 2011 the Company had pending approximately 50,120 asbestos claims, as compared with approximately 52,220 as of December 31, 2010 and 56,960 as of September 30, 2010. During the third quarter of 2011, the Company received approximately 1,030 new claims and closed or moved to an inactive docket approximately 1,300 claims. The Company reports claims as closed when it becomes aware that a dismissal order has been entered by a court or when the Company has reached agreement with the claimants on the material terms of a settlement. Settlement costs depend on the seriousness of the injuries that form the basis of the claim, the quality of evidence supporting the claims and other factors. The Company's total costs for the years 2010 and 2009 for settlement and defense of asbestos claims after insurance recoveries and net of tax benefits were approximately \$14 million and \$18 million, respectively. The Company's costs for settlement and defense of asbestos claims may vary year to year as insurance proceeds are not always recovered in the same period as the insured portion of the expenses.

The Company believes that its reserves and insurance are adequate to cover its asbestos liabilities. This belief is based upon many factors and assumptions, including the number of outstanding claims, estimated average cost per claim, the breakdown of claims by disease type, historic claim filings, costs per claim of resolution and the filing of new claims. While the number of asbestos claims filed against the Company has trended down in recent years, it is difficult to predict future asbestos liabilities, as events and circumstances may occur including, among others, the number and types of claims and average cost to resolve such claims, which could affect the Company's estimate of its asbestos liabilities.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

Other. The Company from time to time receives claims from federal and state environmental regulatory agencies and other entities asserting that it is or may be liable for environmental cleanup costs and related damages principally relating to historical and predecessor operations of the Company. In addition, the Company from time to time receives personal injury claims including toxic tort and product liability claims (other than asbestos) arising from historical operations of the Company and its predecessors.

General. On an ongoing basis, the Company vigorously defends itself in numerous lawsuits and proceedings and responds to various investigations and inquiries from federal, state and local authorities (collectively, "litigation"). Litigation may be brought against the Company without merit, is inherently uncertain and always difficult to predict. However, based on its understanding and evaluation of the relevant facts and circumstances, the Company believes that the above-described legal matters and other litigation to which it is a party are not likely, in the aggregate, to have a material adverse effect on its results of operations, financial position or cash flows. Under the Separation Agreement between the Company and Viacom Inc., the Company and Viacom Inc. have agreed to defend and indemnify the other in certain litigation in which the Company and/or Viacom Inc. is named.

#### 11) RESTRUCTURING CHARGES

During the years ended December 31, 2010 and 2009, the Company recorded restructuring charges of \$81 million and \$23 million, respectively. The charges reflected \$87 million of severance costs and \$22 million of contract termination and other associated costs, partially offset by reversals of \$5 million as a result of changes in estimates of previously established restructuring accruals. As of September 30, 2011, the cumulative amount paid since the restructuring activities began in 2009 was \$76 million, of which \$66 million was for the severance costs and \$10 million was for the contract termination and other associated costs. The Company expects to substantially utilize the remaining reserves by the end of 2011; however, certain payments associated with the early termination of long-term contractual agreements will continue through 2012

	 nce at r 31, 2010	_	2011 yments	 lance at lber 30, 2011
Entertainment	\$ 11	\$	(7)	\$ 4
Cable				
Networks	2		(1)	1
Publishing	2		(1)	1
Local				
Broadcasting	26		(10)	16
Outdoor	16		(10)	6
Total	\$ 57	\$	(29)	\$ 28

### 12) FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENTS

The Company's carrying value of financial instruments approximates fair value, except for differences with respect to the notes and debentures. At September 30, 2011 and December 31, 2010, the carrying value of the senior debt was \$5.93 billion for both periods and the fair value, which is estimated, based on quoted market prices and includes accrued interest, was \$6.68 billion and \$6.54 billion, respectively.

The Company uses derivative financial instruments primarily to modify its exposure to market risks from fluctuations in foreign currency exchange rates. The Company does not use derivative instruments

#### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

unless there is an underlying exposure and, therefore, the Company does not hold or enter into derivative financial instruments for speculative trading purposes. The fair value of the Company's derivative instruments and the related activity was not material to the Consolidated Balance Sheets and Consolidated Statements of Operations for any of the periods presented.

The following tables set forth the Company's assets and liabilities measured at fair value on a recurring basis at September 30, 2011 and December 31, 2010. These assets and liabilities have been categorized according to the three-level fair value hierarchy established by the FASB, which prioritizes the inputs used in measuring fair value. Level 1 is based on publicly quoted prices for the asset or liability in active markets. Level 2 is based on inputs that are observable other than quoted market prices in active markets, such as quoted prices for the asset or liability in inactive markets or quoted prices for similar assets or liabilities. Level 3 is based on unobservable inputs reflecting the Company's own assumptions about the assumptions that market participants would use in pricing the asset or liability.

At September 30, 2011	Level 1		Le	vel 2	Level 3	T	otal
Assets:							
Investments	\$	52	\$		\$	\$	52
Foreign currency hedges				5			5
Total Assets	\$	52	\$	5	\$	\$	57
1 0001 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Ψ	02	Ψ	Ü	Ψ	Ψ	0,
Liabilities:							
Deferred compensation	\$		\$	157	\$	\$	157
Foreign currency hedges				1			1
<b>Total Liabilities</b>	\$		\$	158	\$	\$	158

At December 31, 2010	Lev	el 1	Level 2		Level 3	T	otal
Assets:							
Investments	\$	66	\$		\$	\$	66
Total Assets	\$	66	\$		\$	\$	66
Liabilities:							
Deferred compensation	\$		\$	162	\$	\$	162
Foreign currency hedges				3			3
Total Liabilities	\$		\$	165	\$	\$	165

The fair value of investments is determined based on publicly quoted market prices in active markets. The fair value of foreign currency hedges is determined based on the present value of future cash flows using observable inputs including foreign currency exchange rates. The fair value of deferred compensation is determined based on the fair value of the investments elected by employees.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

#### 13) REPORTABLE SEGMENTS

The following tables set forth the Company's financial performance by reportable segment. The Company's operating segments, which are the same as its reportable segments, have been determined in accordance with the Company's internal management structure, which is organized based upon products and services.

	Three Mon Septem	 		nths Ended or 30,			
	2011	2010	2011		2010		
Revenues:							
Entertainment	\$ 1,632	\$ 1,617	\$ 5,462	\$	5,370		
Cable Networks	420	370	1,226		1,107		
Publishing	220	218	558		559		
Local Broadcasting	656	677	1,968		1,961		
Outdoor	477	459	1,380		1,308		
Eliminations	(40)	(44)	(133)		(146)		
<b>Total Revenues</b>	\$ 3,365	\$ 3,297	\$ 10,461	\$	10,159		

Revenues generated between segments primarily reflect advertising sales and television and feature film license fees. These transactions are recorded at market value as if the sales were to third parties and are eliminated in consolidation.

	Three Months Ended September 30,					Nine Months Ended September 30,			
	2	011		2010	:	2011	:	2010	
Intercompany Revenues: Entertainment	\$	27	\$	29	\$	101	\$	112	
Local Broadcasting		6		6	_	15		17	
Outdoor		7		9		17		17	
<b>Total Intercompany Revenues</b>	\$	40	\$	44	\$	133	\$	146	

The Company presents segment operating income (loss) before depreciation and amortization ("Segment OIBDA") as the primary measure of profit and loss for its operating segments in accordance with FASB guidance for segment reporting. The Company believes the presentation of Segment OIBDA is relevant and useful for investors because it allows investors to view segment performance in

### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

a manner similar to the primary method used by the Company's management and enhances their ability to understand the Company's operating performance.

	Three Mon Septem		Nine Months Ended September 30,			
	2011	2010	2011			2010
Segment OIBDA:						
Entertainment	\$ 405	\$ 277	\$	1,113	\$	634
Cable Networks	203	167		532		397
Publishing	38	31		64		50
Local Broadcasting	184	195		583		518
Outdoor	80	74		215		163
Corporate	(55)	(59)		(164)		(154)
Residual costs	(19)	64		(56)		12
Eliminations	1	1		(1)		3
OIBDA	837	750		2,286		1,623
Depreciation and amortization	(134)	(139)		(412)		(424)
	`	`		•		, ,
<b>Total Operating Income</b>	703	611		1,874		1,199
Interest expense	(110)	(127)		(330)		(399)
Interest income	2	1		5		4
Loss on early extinguishment of debt						(38)
Other items, net	(21)	24		(7)		(3)
	` '			. ,		. ,
Earnings before income taxes and equity in						
loss of investee companies	574	509		1,542		763
Provision for income taxes	(217)	(179)		(569)		(291)
Equity in loss of investee companies, net of	,	, , ,				` ,
tax	(19)	(13)		(38)		(31)
Net earnings	\$ 338	\$ 317	\$	935	\$	441

	1	hree Moi Septem		N	line Mon Septem				
	2	2011	2010	2	2011	2	2010		
Operating Income (Loss):									
Entertainment	\$	366	\$ 237	\$	996	\$	511		
Cable Networks		197	162		515		380		

Publishing	36	29	58	45
Local Broadcasting	161	170	508	444
Outdoor	21	12	35	(27)
Corporate	(60)	(64)	(181)	(169)
Residual costs	(19)	64	(56)	12
Eliminations	1	1	(1)	3
<b>Total Operating Income</b>	\$ 703 \$	611 \$	1,874 \$	1,199

### **CBS CORPORATION AND SUBSIDIARIES**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

	Three Months Ended September 30,				Nine Months Ended September 30,		
	2011		2010		2011		2010
Depreciation and Amortization:							
Entertainment	\$ 39	\$	40	\$	117	\$	123
Cable Networks	6		5		17		17
Publishing	2		2		6		5
Local Broadcasting	23		25		75		74
Outdoor	59		62		180		190
Corporate	5		5		17		15
Total Depreciation and Amortization	\$ 134	\$	139	\$	412	\$	424

	Three Months Ended September 30,					Nine Months Ended September 30,		
	20	)11	:	2010		2011		2010
Stock-based Compensation:								
Entertainment	\$	11	\$	12	\$	35	\$	35
Cable Networks		2		2		4		5
Publishing				1		2		3
Local Broadcasting		6		6		17		18
Outdoor		2		1		5		4
Corporate		14		15		47		42
Total Stock-based Compensation	\$	35	\$	37	\$	110	\$	107

	Three Mon Septem	 	Nine Months Ended September 30,			
	2011	2010	2011		2010	
Capital Expenditures:						
Entertainment	\$ 22	\$ 14	\$ 53	\$	52	
Cable Networks	3	6	8		10	
Publishing	1	1	3		3	
Local Broadcasting	17	22	45		49	
Outdoor	12	17	38		42	
Corporate	2	3	5		7	

**Total Capital Expenditures** \$ 57 \$ 63 \$ 152 \$ 163

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

		At	At December 31, 2010		
	Sept	ember 30, 2011			
Assets:					
Entertainment	\$	8,014	\$	8,324	
Cable Networks		1,692		1,650	
Publishing		1,070		1,126	
Local Broadcasting		9,615		9,686	
Outdoor		4,132		4,256	
Corporate		1,614		1,094	
Discontinued					
operations		78		77	
Eliminations		(101)		(70)	
<b>Total Assets</b>	\$	26,114	\$	26,143	

### 14) CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

CBS Operations Inc. is a wholly owned subsidiary of the Company. CBS Operations Inc. has fully and unconditionally guaranteed CBS Corp.'s senior debt securities (See Note 6). The following condensed consolidating financial statements present the results of operations, financial position and cash flows of CBS Corp., CBS Operations Inc., the direct and indirect Non-Guarantor Affiliates of CBS Corp. and CBS Operations Inc., and the eliminations necessary to arrive at the information for the Company on a consolidated basis.

	Statement of Operations For the Three Months Ended September 30, 2011 CBS Non-									
			Oı	perations	G	luarantor		CB	S Corp.	
	CBS Cor	p.		Inc. Affiliates		Eliminations	Con	solidated		
Revenues	\$	30	\$	50	\$	3,285	\$	\$	3,365	
Expenses:										
Operating		19		35		1,756			1,810	
Selling, general and administrative		24		61		633			718	
Depreciation and amortization		1		3		130			134	
Total expenses		44		99		2,519			2,662	
Operating income (loss)	(	(14)		(49)		766			703	
Interest (expense) income, net	(1	129)		(88)		109			(108)	
Other items, net	Ì	(1)		11		(31)			(21)	

Earnings (loss) before income taxes and equity in earnings (loss) of					
investee companies	(144)	(126)	844		574
Benefit (provision) for income taxes	54	47	(318)		(217)
Equity in earnings (loss) of investee companies,	J4	47	(318)		(217)
net of tax	428	219	(19)	(647)	(19)
Net earnings	\$ 338 \$	140 \$	507 \$	(647) \$	338
		-23-			

## CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

		Statement of Operations For the Nine Months Ended September 30, 2011 CBS Non-									
		Operations	Guarantor		CBS Corp.						
	CBS Corp.	Inc.	Affiliates	Eliminations	Consolidated						
Revenues	\$ 93	\$ 123	\$ 10,245	\$	\$ 10,461						
Expenses:											
Operating	53	93	5,970		6,116						
Selling, general and administrative	80	183	1,796		2,059						
Depreciation and											
amortization	4	11	397		412						
Total expenses	137	287	8,163		8,587						
Operating income (loss)	(44)	(164)	2,082		1,874						
Interest (expense) income, net	(389)	(255)	319		(325)						
Other items, net	(367)	10	(17)		(7)						
Earnings (loss) before income taxes and equity in earnings (loss) of			( )		,						
investee companies	(433)	(409)	2,384		1,542						
Benefit (provision) for income taxes	158	149	(876)		(569)						
Equity in earnings (loss) of investee companies,											
net of tax	1,210	939	(38)	(2,149)	(38)						
Net earnings	\$ 935	\$ 679	\$ 1,470	\$ (2,149)	\$ 935						

		Statement of Operations For the Three Months Ended September 30, 2010										
	CBS	Corp.	CBS Operations Inc.			Non- uarantor Affiliates	Eliminations		BS Corp. nsolidated			
Revenues	\$	35	\$	22	\$	3,240	\$	\$	3,297			

Expenses:

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Operating	17	20	1,879		1,916
Selling, general and					
administrative	(55)	70	609		624
Restructuring					
charges			7		7
Depreciation and					
amortization	1	3	135		139
Total expenses	(37)	93	2,630		2,686
Operating income					
(loss)	72	(71)	610		611
Interest (expense)					
income, net	(140)	(84)	98		(126)
Other items, net	1	(5)	28		24
,		. ,			
Earnings (loss)					
before income taxes					
and equity					
in earnings (loss) of					
investee companies	(67)	(160)	736		509
Benefit (provision)	(01)	(200)	,,,,		
for income taxes	24	61	(264)		(179)
Equity in earnings			, ,		, ,
(loss) of investee					
companies, net of tax	360	265	(13)	(625)	(13)
1			,	,	
Net earnings	\$ 317	\$ 166	\$ 459	\$ (625) \$	317
1 (ct carmings	Ψ 317	Ψ 100	ψ 137	ψ (023) ψ	317
		-24-			
		-24-			

## CBS CORPORATION AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

#### **Statement of Operations** For the Nine Months Ended September 30, 2010 **CBS** Non-CBS Corp. Operations Guarantor Consolidated CBS Corp. Inc. **Affiliates** Eliminations Revenues \$ 101 \$ 83 \$ 9,975 \$ \$ 10,159 Expenses: 49 Operating 70 6,438 6,557 Selling, general and administrative 1,913 14 176 1,723 Restructuring charges 66 66 Depreciation and 9 amortization 4 411 424 Total expenses 67 255 8,638 8,960 Operating income 34 1,337 1,199 (loss) (172)Interest (expense) income, net (434) (241) 280 (395) Loss on early extinguishment of debt (38)(38)5 Other items, net (8) (3) Earnings (loss) before income taxes and equity in earnings (loss) of 763 investee companies (438)(408)1,609 Benefit (provision) for income taxes 126 152 (291) (569)Equity in earnings (loss) of investee 753 580 (1,333)(31)companies, net of tax (31)441 Net earnings \$ 441 \$ 324 \$ 1,009 \$ (1,333) \$

-25-

Common Stock

Additional paid-in capital

Retained earnings (deficit)

#### CBS CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

**Balance Sheet** At September 30, 2011 CBS Non-**Operations** CBS Corp. Guarantor CBS Corp. Affiliates Eliminations Consolidated Inc. Assets Cash and cash equivalents \$ 510 \$ 1 \$ 436 \$ \$ 947 3,035 3,114 Receivables, net 23 56 Programming and other inventory 4 526 536 6 Prepaid expenses and other current assets 59 74 760 (24)869 598 Total current assets 135 4,757 (24)5,466 45 96 4,969 5,110 Property and equipment Less accumulated depreciation and amortization 12 56 2,517 2,585 Net property and equipment 33 40 2,452 2,525 Programming and other inventory 9 89 1.355 1.453 98 8,459 8,619 Goodwill 62 Intangible assets 6,551 6,551 Investments in consolidated subsidiaries 36,028 7,664 (43,692)1,273 1,500 Other assets 213 14 4,135 13,945 Intercompany (18,080)**Total Assets** \$ 36,979 \$ 26,114 12,139 \$ 38,792 \$ (61,796) \$ Liabilities and Stockholders' Equity 4 \$ \$ Accounts payable \$ 13 \$ 357 \$ 374 Participants' share and royalties payable 27 888 915 Program rights 7 5 627 639 Current portion of long-term debt 23 30 Accrued expenses and other current liabilities 351 268 1,412 (25)2,006 Total current liabilities 369 313 3,307 (25)3,964 5,961 Long-term debt 5,846 115 Other liabilities 3,087 388 2,819 6,291 (3) 17,779 Intercompany (17,779)Stockholders' Equity: Preferred Stock 128 (128)

123

11,646

43,419

(28,713)

(273)

1,136

61,690

(25,904)

301

(1,259)

(61,690)

14,258

(301)

43,419

(28,713)

(273)

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# Accumulated other comprehensive income (loss)

	14,434	11,769	37,351	(49,120)	14,434
Less treasury stock, at cost	4,536	331	4,800	(5,131)	4,536
Total Stockholders' Equity	9,898	11,438	32,551	(43,989)	9,898
Total Liabilities and Stockholders'					
Equity	\$ 36,979 \$	12,139	\$ 38,792	\$ (61,796) \$	26,114

## **CBS CORPORATION AND SUBSIDIARIES**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

	CBS Corp.		CBS Operations Inc.		At I	Balance Shee At December 31, Non- Guarantor Affiliates		) minations	CBS Corp.	
Assets										
Cash and cash equivalents	\$	105	\$	1	\$	374	\$	9	\$ 480	
Receivables, net		30		27		3,191			3,248	
Programming and other inventory		4		5		716			725	
Prepaid expenses and other current										
assets		50		91		754		(13)	882	
Total current assets		189		124		5,035		(13)	5,335	
Property and equipment		43		91		4,971			5,105	
Less accumulated depreciation and										
amortization		10		45		2,356			2,411	
Net property and equipment		33		46		2,615			2,694	
						,			,	
Programming and other inventory		7		104		1,314			1,425	
Goodwill		98		62		8,364			8,524	
Intangible assets		255		~ <b>_</b>		6,369			6,624	
Investments in consolidated subsidiaries		34,562		6,727		-,		(41,289)		
Other assets		243		14		1,284		( , == ,	1,541	
Intercompany				4,419		11,906		(16,325)		
Total Assets	\$	35,387	\$	11,496	\$	36,887	\$	(57,627)	\$ 26,143	
Liabilities and Stockholders' Equity										
Accounts payable	\$	18	\$	17	\$	404	\$	Ç	\$ 439	
Participants' share and royalties payable				19		924			943	
Program rights		5		5		591			601	
Current portion of long-term debt		8				19			27	
Accrued expenses and other current liabilities		260		293		1,477		(14)	2,016	
Total current liabilities		291		334		3,415		(14)	4,026	
Long-term debt		5,849				124			5,973	
Other liabilities		3,412		403		2,511		(3)	6,323	
Intercompany		16,014				,		(16,014)	,	
Stockholders' Equity:										
Preferred Stock						128		(128)		
Common Stock		1		123		1,136		(1,259)	1	
Additional paid-in capital		43,443				61,435		(61,435)	43,443	
Retained earnings (deficit)		(29,648)		10,967		(27,374)		16,407	(29,648)	
Accumulated other comprehensive income (loss)		(286)				312		(312)	(286)	

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	13,510		11,090	35,637	(46,727)	13,510
Less treasury stock, at cost	3,689		331	4,800	(5,131)	3,689
Total Stockholders' Equity	9,821		10,759	30,837	(41,596)	9,821
Total Liabilities and Stockholders' Equity	\$ 35,387	\$	11,496 \$	36,887 \$	(57,627) \$	26,143
		-27	-			

#### CBS CORPORATION AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

**Statement of Cash Flows** For the Nine Months Ended September 30, 2011 CBS Non-CBS Corp. **Operations** Guarantor CBS Corp. Inc. **Affiliates** Eliminations Consolidated Net cash flow (used for) provided by operating activities (495) \$ (164) \$ 2,339 \$ \$ 1,680 **Investing Activities:** Acquisitions, net of cash acquired (73)(73)Capital expenditures (147)(5) (152)Investments in and advances to investee companies (45)(45) Proceeds from dispositions 13 13 8 Other investing activities 8 Net cash flow provided by (used for) investing activities 3 (249)(252)**Financing Activities:** 4 Proceeds from issuance of notes 4 Repayment of notes and debentures (2)(2) Payment of capital lease obligations (14)(14)Dividends (140)(140)Purchase of Company common stock (850)(850)Payment of payroll taxes in lieu of issuing shares for stock-based compensation (81)(81) Proceeds from exercise of stock options 58 58 Excess tax benefit from stock-based compensation 66 66 Other financing activities (5) (5) Increase (decrease) in intercompany payables 1,852 161 (2,013)Net cash flow provided by (used for) financing activities 161 900 (2,025)(964)Net increase in cash and cash equivalents 405 62 467 Cash and cash equivalents at beginning of period 105 1 374 480 Cash and cash equivalents at end of period 510 \$ 1 \$ 436 \$ 947 -28-

#### CBS CORPORATION AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) (Tabular dollars in millions, except per share amounts)

**Statement of Cash Flows** For the Nine Months Ended September 30, 2010 CBS Non-CBS Corp. **Operations** Guarantor CBS Corp. Affiliates Eliminations Consolidated Inc. Net cash flow (used for) provided by operating activities (399) \$ (213) \$ 2,186 \$ 1,574 **Investing Activities:** Acquisitions, net of cash acquired (9)(9) (156)Capital expenditures (7) (163)Investments in and advances to investee companies (45)(45) Proceeds from dispositions 17 17 Net cash flow used for investing activities (193)(200)(7) **Financing Activities:** 497 3 500 Proceeds from issuance of notes Repayment of notes and debentures (975)(4) (979)Payment of capital lease obligations (12)(12)Dividends (108)(108)Payment of payroll taxes in lieu of issuing shares for stock-based compensation (37)(37)Proceeds from exercise of stock options 4 4 Excess tax benefit from stock-based compensation 13 13 Decrease to accounts receivable securitization program (400)(400)Increase (decrease) in intercompany payables 1,448 220 (1,668)Net cash flow provided by (used for) financing activities 842 220 (2,081)(1,019)Net increase (decrease) in cash and cash equivalents 443 (88)355 469 Cash and cash equivalents at beginning of period 248 717 Cash and cash equivalents at end of period \$ 691 \$ \$ 381 \$ \$ 1,072 -29-

#### **Table of Contents**

## Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition. (Tabular dollars in millions, except per share amounts)

Management's discussion and analysis of the results of operations and financial condition of CBS Corporation (the "Company" or "CBS Corp.") should be read in conjunction with the consolidated financial statements and related notes in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

#### Overview

CBS Corporation's results for the third quarter and nine months ended September 30, 2011 benefited from growth in content licensing and distribution revenues of 5% and 10%, respectively, driven by new licensing agreements for the digital streaming of certain television series, and increases in affiliate and subscription fee revenues of 7% and 10%, respectively. Advertising revenues for the three and nine month periods of 2011 remained comparable to the prior year, despite difficult comparisons to the 2010 periods which included significant political advertising sales. For the nine-month period, advertising revenue comparisons were also impacted by the new programming agreement for the *NCAA Division I Men's Basketball Championship* ("NCAA Tournament"), which resulted in lower revenues, yet higher profits for 2011, and the 2010 broadcast of *Super Bowl XLIV* on the CBS Television Network. Revenues of \$3.37 billion for the third quarter of 2011 increased 2% from \$3.30 billion for the same prior-year period and for the nine months ended September 30, 2011, revenues of \$10.46 billion increased 3% from \$10.16 billion for the same prior-year period.

Operating income of \$703 million for the third quarter of 2011 increased 15% from \$611 million for the third quarter of 2010 and operating income of \$1.87 billion for the nine months ended September 30, 2011 increased 56% from \$1.20 billion for the same prior-year period, with strong margin growth. These increases were driven by the aforementioned revenue growth and lower sports and entertainment programming costs, including the benefit to the nine-month period from the new programming agreement for the NCAA Tournament. In addition, comparability for the three and nine month periods was negatively impacted by a favorable settlement of \$90 million recorded in 2010 from the resolution of certain disputes regarding previously disposed businesses.

The Company reported third quarter diluted earnings per share ("EPS") of \$.50 for 2011, up from \$.46 per diluted share for 2010, and diluted EPS of \$1.36 for the nine months ended September 30, 2011, up from \$.64 per diluted share for the comparable prior-year period. EPS growth primarily reflects the increase in operating income and lower interest expense due to a \$1.40 billion reduction to the Company's outstanding debt during 2010. The EPS growth also benefited from lower weighted average shares outstanding as a result of the Company's share repurchase activities. Net earnings for the three months ended September 30, 2010 benefited from several discrete items totaling \$72 million, or \$.11 per diluted share, principally comprised of the above mentioned settlement related to previously disposed businesses and a tax benefit from the settlement of income tax audits.

During the third quarter of 2011, the Company repurchased 13.5 million shares of its Class B Common Stock for \$350 million, at an average cost of \$25.92 per share, and for the nine months ended September 30, 2011, the Company spent a total of \$850 million for 35.2 million shares at an average cost of \$24.15 per share. Free cash flow for the nine months ended September 30, 2011 of \$1.53 billion, which included pension contributions of \$210 million, principally to pre-fund the Company's qualified plans, increased \$117 million over the same prior-year period. The Company generated cash flow from operating activities of \$1.68 billion for the nine months ended September 30, 2011, up \$106 million from \$1.57 billion for the comparable prior-year period. Free cash flow, a non-GAAP financial measure, reflects the Company's net cash flow provided by (used for) operating activities. See "Reconciliation of Non-GAAP Financial Information" on pages 35-36 for a reconciliation of net cash flow provided by (used for) operating activities, the most directly comparable financial measure in accordance with accounting principles generally accepted in the United States of America ("GAAP"), to free cash flow.

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

#### **Consolidated Results of Operations**

#### Three and Nine Months Ended September 30, 2011 versus Three and Nine Months Ended September 30, 2010

#### Revenues

The following tables present the Company's consolidated revenues by type for the three and nine months ended September 30, 2011 and 2010.

	Three Months Ended September 30,										
			Percentage		Percentage	Increase/(De	crease)				
Revenues by Type		2011	of Total	2010	of Total	\$	%				
Advertising	\$	1,992	59%\$	1,991	61%\$	1	%				
Content licensing											
and distribution		867	26	828	25	39	5				
Affiliate and											
subscription fees		438	13	408	12	30	7				
Other		68	2	70	2	(2)	(3)				
<b>Total Revenues</b>	\$	3,365	100%\$	3,297	100%\$	68	2%				

	Nine Months Ended September 30,										
		Percentage		Percentage	Increase/(Decrease)						
Revenues by Type	2011	of Total	2010	of Total	\$	%					
Advertising	\$ 6,499	62%\$	6,530	64% \$	\$ (31)	%					
Content licensing											
and distribution Affiliate and	2,496	24	2,275	22	221	10					
subscription fees	1,284	12	1,172	12	112	10					
Other	182	2	182	2							
<b>Total Revenues</b>	\$ 10,461	100%\$	10,159	100% 9	\$ 302	3%					

Advertising sales of \$1.99 billion for the three months ended September 30, 2011 were comparable to the same prior-year period, despite the difficult comparison to the third quarter of 2010 which included significant political advertising sales. Advertising revenues for the third quarter of 2011 benefited from growth in network primetime and Outdoor advertising in the Americas. For the nine months ended September 30, 2011, advertising sales decreased \$31 million to \$6.50 billion. Comparability of advertising revenues for the nine-month period was impacted by the 2010 broadcast of *Super Bowl XLIV* on the CBS Television Network, significantly lower political advertising, and the new 14-year programming agreement between the Company and Turner Broadcasting System, Inc. for the telecast of the NCAA Tournament, which began in 2011. These decreases were partially offset by higher local advertising sales, pricing increases for sports programming and higher network primetime advertising.

Content licensing and distribution revenues increased \$39 million, or 5%, to \$867 million for the three months ended September 30, 2011, principally reflecting the impact of new domestic and international licensing agreements for digital streaming and higher international syndication sales, partially offset by lower domestic syndication sales due to timing. For the nine months ended September 30, 2011, content

licensing and distribution revenues increased \$221 million, or 10%, to \$2.50 billion, principally due to revenues from digital streaming agreements and higher syndication sales, driven by the third-cycle sale of *Frasier* and higher international syndication, partially offset by the absence of sponsorship revenues resulting from the new programming agreement for the NCAA Tournament.

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

Affiliate and subscription fees increased \$30 million, or 7%, to \$438 million for the three months ended September 30, 2011 and increased \$112 million, or 10%, to \$1.28 billion for the nine months ended September 30, 2011 reflecting growth in subscriptions and rate increases at Showtime Networks, CBS Sports Network and Smithsonian Networks, and higher retransmission revenues.

#### International Revenues

The Company generated approximately 16% of its total revenues from international regions for both the three and nine months ended September 30, 2011, versus 14% and 15% for the three and nine months ended September 30, 2010, respectively. The increase in international revenues reflects growth in the international licensing of television programming.

#### Operating Expenses

The following tables present the Company's consolidated operating expenses by type for the three and nine months ended September 30, 2011 and 2010.

#### Three Months Ended September 30,

				I	ncrease/(De	crease)
Operating Expenses by		Percentage		Percentage		
Type	2011	of Total	2010	of Total	\$	%
Programming	\$ 511	28%\$	615	32%\$	(104)	(17)%
Production	440	24	477	25	(37)	(8)
Billboard, transit and other						
occupancy	270	15	256	13	14	5
Participation, distribution						
and royalty	183	10	154	8	29	19
Other	406	23	414	22	(8)	(2)
Total Operating						
Expenses	\$ 1,810	100%\$	1,916	100%\$	(106)	(6)%

#### Nine Months Ended September 30,

				In	ncrease/(De	crease)
Operating Expenses by		Percentage		Percentage		
Type	2011	of Total	2010	of Total	\$	%
Programming	\$ 2,099	34%\$	2,624	40%\$	(525)	(20)%
Production	1,439	23	1,438	22	1	
Billboard, transit and						
other occupancy	785	13	753	11	32	4
Participation, distribution						
and royalty	593	10	501	8	92	18
Other	1,200	20	1,241	19	(41)	(3)
Total Operating						
Expenses	\$ 6,116	100%\$	6,557	100%\$	(441)	(7)%

Programming expenses for the three months ended September 30, 2011 decreased \$104 million, or 17%, to \$511 million, primarily reflecting lower costs for acquired programming at the CBS Television Network. For the nine months ended September 30, 2011, programming expenses decreased \$525 million, or 20%, to \$2.10 billion, primarily reflecting lower television costs, principally for primetime and sports programming, including the impact of the new programming agreement for the NCAA Tournament and the absence of the 2010 broadcast of *Super Bowl XLIV* on the CBS Television Network, as well as a decline in theatrical programming costs for Showtime Networks.

#### **Table of Contents**

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

Production expenses for the three months ended September 30, 2011 decreased \$37 million, or 8%, to \$440 million and for the nine months ended September 30, 2011, production expenses were relatively flat at \$1.44 billion, reflecting the title mix from television licensing arrangements.

Billboard, transit and other occupancy expenses for the three months ended September 30, 2011 increased \$14 million, or 5%, to \$270 million and for the nine months ended September 30, 2011 increased \$32 million, or 4%, to \$785 million, primarily driven by the impact of foreign exchange rate changes.

Participation, distribution and royalty expenses for the three months ended September 30, 2011 increased \$29 million, or 19%, to \$183 million and for the nine months ended September 30, 2011 increased \$92 million, or 18%, to \$593 million, primarily due to higher participations from the licensing of titles for digital streaming. The increase for the nine-month period also reflects participations associated with the third-cycle syndication sale of *Frasier*.

Other operating expenses include compensation costs, costs associated with book sales, including printing and warehousing, and costs associated with the production and hosting of internet sites. For the three months ended September 30, 2011, other operating expenses decreased \$8 million, or 2%, to \$406 million. For the nine months ended September 30, 2011, other operating expenses decreased \$41 million, or 3%, to \$1.20 billion, primarily reflecting lower costs associated with the absence of sponsorship revenues resulting from the new programming agreement for the NCAA Tournament.

### Selling, General and Administrative Expenses

Selling, general and administrative ("SG&A") expenses, which include expenses incurred for selling and marketing costs, occupancy and back office support, increased \$94 million, or 15%, to \$718 million for the three months ended September 30, 2011 and increased \$146 million, or 8%, to \$2.06 billion for the nine months ended September 30, 2011, primarily due to a settlement of \$90 million recorded in 2010 related to the favorable resolution of certain disputes regarding previously disposed businesses. For the nine-month period, the increase also reflects higher employee related costs and higher advertising expense. Pension and postretirement benefits costs decreased \$11 million to \$33 million for the third quarter of 2011 and decreased \$31 million to \$101 million for the nine-month period versus the comparable prior-year periods, principally due to the favorable performance of pension plan assets in 2010 as well as the benefit from pre-funding pension plans at the end of 2010. SG&A expenses as a percentage of revenues for the three and nine months ended September 30, 2011 were 21% and 20%, respectively, versus 19% for both the three and nine months ended September 30, 2010.

## Restructuring Charges

For the nine months ended September 30, 2010, the Company recorded restructuring charges of \$66 million, reflecting \$51 million of severance costs associated with the elimination of positions and \$16 million of contract termination and other associated costs, partially offset by the reversal of \$1 million as a result of changes in estimates of previously established restructuring accruals.

## Depreciation and Amortization

For the three months ended September 30, 2011, depreciation and amortization decreased \$5 million, or 4%, to \$134 million and for the nine months ended September 30, 2011, depreciation and amortization decreased \$12 million, or 3%, to \$412 million principally reflecting lower depreciation associated with reduced capital expenditures in recent years.

#### **Table of Contents**

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

#### Interest Expense

For the three months ended September 30, 2011, interest expense decreased \$17 million to \$110 million and for the nine months ended September 30, 2011, interest expense decreased \$69 million to \$330 million, primarily resulting from the reduction of debt during 2010. The Company had \$5.99 billion and \$6.54 billion of principal amounts of debt outstanding (including current maturities) at September 30, 2011 and September 30, 2010, respectively, each at a weighted average interest rate of 7%.

#### Interest Income

For the three months ended September 30, 2011, interest income increased \$1 million to \$2 million and for the nine months ended September 30, 2011, interest income increased \$1 million to \$5 million.

#### Loss on Early Extinguishment of Debt

For the nine months ended September 30, 2010, loss on early extinguishment of debt of \$38 million reflected a pre-tax loss associated with the repurchase and redemption of \$940 million of the Company's debt, of which \$500 million was repurchased through a tender offer.

#### Other Items, Net

For the three and nine months ended September 30, 2011, "Other items, net" reflected net losses of \$21 million and \$7 million, respectively, primarily consisting of foreign exchange losses.

For the three months ended September 30, 2010, "Other items, net" reflected income of \$24 million consisting of foreign exchange gains of \$16 million and a gain of \$8 million from the divestiture of the Company's television station in Norfolk, Virginia. For the nine months ended September 30, 2010, "Other items, net" reflected a net loss of \$3 million, primarily consisting of foreign exchange losses of \$9 million partially offset by the gain of \$8 million from the divestiture of the Company's television station in Norfolk, Virginia.

### Provision for Income Taxes

The provision for income taxes for the three months ended September 30, 2011 increased to \$217 million from \$179 million and for the nine months ended September 30, 2011 increased to \$569 million from \$291 million for the comparable prior-year period, in both cases driven by the increase in earnings before income taxes. The provision for income taxes for the nine months ended September 30, 2010 included a \$62 million reduction of deferred tax assets associated with the enactment of the Patient Protection and Affordable Care Act in 2010, partially offset by a \$26 million reversal of previously established deferred tax liabilities. The Company's tax provision for the three and nine months ended September 30, 2010 also included tax benefits from the settlement of income tax audits of \$18 million and \$28 million, respectively.

### Equity in Loss of Investee Companies, Net of Tax

For the three months ended September 30, 2011, equity in loss of investee companies, net of tax, increased \$6 million to a loss of \$19 million and for the nine months ended September 30, 2011, increased \$7 million to a loss of \$38 million compared to the same prior-year period, reflecting the Company's share of the operating results of its equity investments.

#### Table of Contents

Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

#### Net Earnings

The Company reported net earnings of \$338 million for the three months ended September 30, 2011 versus \$317 million for the three months ended September 30, 2010 and \$935 million for the nine months ended September 30, 2011 versus \$441 million for the nine months ended September 30, 2010, driven by the growth in operating income, a decline in interest expense, and the absence of the 2010 pre-tax loss on early extinguishment of debt, partially offset by foreign currency exchange losses in 2011.

#### **Reconciliation of Non-GAAP Financial Information**

Free cash flow is a non-GAAP financial measure. Free cash flow reflects the Company's net cash flow provided by (used for) operating activities less capital expenditures. The Company's calculation of free cash flow includes capital expenditures since investment in capital expenditures is a use of cash that is directly related to the Company's operations. The Company's net cash flow provided by (used for) operating activities is the most directly comparable GAAP financial measure.

Management believes free cash flow provides investors with an important perspective on the cash available to the Company to service debt, make strategic acquisitions and investments, maintain its capital assets, satisfy its tax obligations and fund ongoing operations and working capital needs. As a result, free cash flow is a significant measure of the Company's ability to generate long-term value. It is useful for investors to know whether this ability is being enhanced or degraded as a result of the Company's operating performance. The Company believes the presentation of free cash flow is relevant and useful for investors because it allows investors to evaluate the cash generated from the Company's underlying operations in a manner similar to the method used by management. Free cash flow is one of several components of incentive compensation targets for certain management personnel. In addition, free cash flow is a primary measure used externally by the Company's investors, analysts and peers in its industry for purposes of valuation and comparing the operating performance of the Company to other companies in its industry.

As free cash flow is not a measure calculated in accordance with GAAP, free cash flow should not be considered in isolation of, or as a substitute for, either net cash flow provided by (used for) operating activities as a measure of liquidity or net earnings (loss) as a measure of operating performance. Free cash flow, as the Company calculates it, may not be comparable to similarly titled measures employed by other companies. In addition, free cash flow as a measure of liquidity has certain limitations, and does not necessarily represent funds available for discretionary use and is not necessarily a measure of the Company's ability to fund its cash needs. When comparing free cash flow to net cash flow provided by (used for) operating activities, the most directly comparable GAAP financial measure, users of this financial information should consider the types of events and transactions which are not reflected in free cash flow.

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

The following table presents a reconciliation of the Company's net cash flow provided by operating activities, the most directly comparable GAAP financial measure, to free cash flow.

	1	Nine Mon Septem	
	:	2011	2010
Net cash flow provided by operating activities	\$	1,680	\$ 1,574
Capital expenditures		(152)	(163)
Free cash flow	\$	1.528	\$ 1.411

### **Segment Results of Operations**

The following tables present the Company's revenues, segment operating income (loss) before depreciation and amortization ("Segment OIBDA"), operating income (loss), and depreciation and amortization by segment, for the three and nine months ended September 30, 2011 and 2010. The Company presents Segment OIBDA as the primary measure of profit and loss for its operating segments in accordance with Financial Accounting Standards Board ("FASB") guidance for segment reporting. The Company believes the presentation of Segment OIBDA is relevant and useful for investors because it allows investors to view segment performance in a manner similar to the primary method used by the Company's management and enhances their ability to understand the Company's operating performance. The reconciliation of Segment OIBDA to the Company's consolidated Net earnings is presented in Note 13 (Reportable Segments) to the consolidated financial statements.

	Three Mon Septem		Nine Mon Septem		
	2011	2010	2011		2010
Revenues:					
Entertainment	\$ 1,632	\$ 1,617	\$ 5,462	\$	5,370
Cable Networks	420	370	1,226		1,107
Publishing	220	218	558		559
Local Broadcasting	656	677	1,968		1,961
Outdoor	477	459	1,380		1,308
Eliminations	(40)	(44)	(133)		(146)
<b>Total Revenues</b>	\$ 3,365	\$ 3,297	\$ 10,461	\$	10,159
Segment OIBDA:					
Entertainment	\$ 405	\$ 277	\$ 1,113	\$	634
Cable Networks	203	167	532		397
Publishing	38	31	64		50
Local Broadcasting	184	195	583		518
Outdoor	80	74	215		163
Corporate	(55)	(59)	(164)		(154)
Residual costs	(19)	64	(56)		12
Eliminations	1	1	(1)		3

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OIBDA		837	750	2,286	1,623				
Depreciation and amortization		(134)	(139)	(412)	(424)				
<b>Total Operating Income</b>	\$	703 \$	611 \$	1,874 \$	1,199				
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Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

	Three Months Ended September 30,					Nine Months Ended September 30,			
		2011		2010		2011		2010	
Operating Income (Loss):									
Entertainment	\$	366	\$	237	\$	996	\$	511	
Cable Networks		197		162		515		380	
Publishing		36		29		58		45	
Local Broadcasting		161		170		508		444	
Outdoor		21		12		35		(27)	
Corporate		(60)		(64)		(181)		(169)	
Residual costs		(19)		64		(56)		12	
Eliminations		1		1		(1)		3	
<b>Total Operating Income</b>	\$	703	\$	611	\$	1,874	\$	1,199	
Depreciation and Amortization:									
Entertainment	\$	39	\$	40	\$	117	\$	123	
Cable Networks		6		5		17		17	
Publishing		2		2		6		5	
Local Broadcasting		23		25		75		74	
Outdoor		59		62		180		190	
Corporate		5		5		17		15	
Total Depreciation and Amortization	\$	134	\$	139	\$	412	\$	424	

**Entertainment** (CBS Television Network, CBS Television Studios, CBS Studios International, CBS Television Distribution, CBS Films and CBS Interactive)

(Contributed 48% and 52% to consolidated revenues for the three and nine months ended September 30, 2011, respectively, versus 49% and 53% for the comparable prior-year periods.)

	Three Moi Septem			Nine Months Ended September 30,			
	2011 2010			2011		2010	
Revenues	\$ 1,632	\$	1,617	\$	5,462	\$	5,370
OIBDA Depreciation and amortization	\$ 405 (39)	\$	277 (40)	\$	1,113 (117)	\$	634 (123)
Operating income	\$ 366	\$	237	\$	996	\$	511
OIBDA as a % of revenues	25%	ó	17%	,	20%	ó	12%
Operating income as a % of revenues	229	o o	15%	,	189	ó	10%
Restructuring charges	\$	\$		\$		\$	11

Capital expenditures \$ 22 \$ 14 \$ 53 \$ 52

Three Months Ended September 30, 2011 and 2010

For the three months ended September 30, 2011, Entertainment revenues increased 1% to \$1.63 billion from \$1.62 billion for the same prior-year period, principally driven by higher revenues from the licensing of television programming, reflecting the impact of domestic and international licensing agreements for digital streaming and higher international syndication sales, partially offset by lower domestic syndication sales due to timing. The revenue growth also reflects higher primetime advertising revenues for the CBS Television Network and increased retransmission revenues.

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

For the three months ended September 30, 2011, Entertainment operating income increased \$129 million, or 54%, to \$366 million from \$237 million and OIBDA increased \$128 million, or 46%, to \$405 million from \$277 million for the same prior-year period, with improved operating income and OIBDA margins of seven percentage points and eight percentage points to 22% and 25%, respectively. The operating income and OIBDA growth and strong margin expansion was driven by increases in higher margin revenue streams as well as lower costs driven by the mix of programming.

Nine Months Ended September 30, 2011 and 2010

For the nine months ended September 30, 2011, Entertainment revenues increased 2% to \$5.46 billion from \$5.37 billion for the same prior-year period principally reflecting 15% higher revenues from the licensing of television programming, driven by licensing agreements for digital streaming and the third-cycle domestic cable sale of *Frasier*, higher retransmission revenues, as well as underlying advertising revenue increases from higher pricing for the broadcast of sporting events and higher primetime advertising for the CBS Television Network. These increases were partially offset by the absence of the 2010 telecast of *Super Bowl XLIV* on the CBS Television Network and the impact of the new programming agreement for the NCAA Tournament, which resulted in lower revenues but higher profits for 2011.

For the nine months ended September 30, 2011, Entertainment operating income increased \$485 million, or 95%, to \$996 million from \$511 million and OIBDA increased \$479 million, or 76%, to \$1.11 billion from \$634 million for the same prior-year period, with improved operating income and OIBDA margins of eight percentage points to 18% and 20%, respectively. The operating income and OIBDA increases and margin improvement reflect the aforementioned revenue growth as well as lower entertainment and sports programming costs, principally from the new programming agreement for the NCAA Tournament and the absence of the 2010 Super Bowl broadcast on the CBS Television Network. Restructuring charges of \$11 million during the nine months ended September 30, 2010 primarily reflect severance costs associated with the elimination of positions.

Cable Networks (Showtime Networks, CBS Sports Network and Smithsonian Networks)

(Contributed 12% to consolidated revenues for both the three and nine months ended September 30, 2011, respectively, versus 11% for both of the comparable prior-year periods.)

	Three Months Ended September 30,					Nine Months Ended September 30,			
		2011		2010		2011		2010	
Revenues	\$	420	\$	370	\$	1,226	\$	1,107	
OIBDA Depreciation and amortization	\$	203	\$	167 (5)	\$	532 (17)	\$	397 (17)	
Operating income	\$	197	\$	, ,	\$	515	\$	380	
OIBDA as a % of revenues		48%		45%	)	43%	,	36%	
Operating income as a % of revenues		47%		44%	)	42%	,	34%	
Restructuring charges	\$		\$	3	\$		\$	3	
Capital expenditures	\$	3	\$	6	\$	8	\$	10	

Three Months Ended September 30, 2011 and 2010

For the three months ended September 30, 2011, Cable Networks revenues increased 14% to \$420 million from \$370 million for the same prior-year period due to higher licensing revenues from

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

international syndication and digital streaming of Showtime original series, as well as higher affiliate revenues reflecting rate increases and growth in subscriptions at Showtime Networks, CBS Sports Network, and Smithsonian Networks. At September 30, 2011, Showtime Networks, including *Showtime, The Movie Channel* and *Flix*, in aggregate, had 72 million subscriptions, up by 7 million, or 10%, from September 30, 2010, reflecting increased telecommunications company, cable and direct broadcast satellite subscriptions. At September 30, 2011, CBS Sports Network subscriptions of 44 million were up by 8 million and Smithsonian Networks subscriptions of 12 million were up by 6 million from the same time last year, in both cases primarily driven by the Company's 10-year carriage agreement with Comcast Corporation entered into in 2010. Smithsonian Networks' subscriptions growth was also driven by higher telecommunications company subscriptions.

For the three months ended September 30, 2011, Cable Networks operating income increased \$35 million, or 22%, to \$197 million from \$162 million and OIBDA increased \$36 million, or 22%, to \$203 million from \$167 million for the same prior-year period, primarily due to the revenue growth.

Nine Months Ended September 30, 2011 and 2010

For the nine months ended September 30, 2011, Cable Networks revenues increased 11% to \$1.23 billion from \$1.11 billion for the same prior-year period due to higher affiliate revenues, reflecting rate increases and growth in subscriptions at Showtime Networks, CBS Sports Network and Smithsonian Networks, and higher licensing revenues from international syndication, digital streaming and home entertainment sales of Showtime original series.

For the nine months ended September 30, 2011, Cable Networks operating income increased \$135 million, or 36%, to \$515 million from \$380 million and OIBDA increased \$135 million, or 34%, to \$532 million from \$397 million for the same prior-year period, primarily due to the revenue growth and lower costs for theatrical programming, partially offset by higher programming costs for original series.

#### **Publishing** (Simon & Schuster)

(Contributed 7% and 5% to consolidated revenues for the three and nine months ended September 30, 2011 versus 7% and 6%, respectively, for the comparable prior-year periods.)

	Three Months Ended September 30,					Nine Months Ended September 30,			
		2011		2010		2011		2010	
Revenues	\$	220	\$	218	\$	558	\$	559	
OIBDA	\$	38	\$		\$		\$	50	
Depreciation and amortization		(2)		(2)		(6)		(5)	
Operating income	\$	36	\$	29	\$	58	\$	45	
OIBDA as a % of revenues		17%	)	14%		11%		9%	
Operating income as a % of revenues		16%	)	13%		10%		8%	
Restructuring charges	\$		\$	1	\$		\$	2	
Capital expenditures	\$	1	\$	1	\$	3	\$	3	

Three Months Ended September 30, 2011 and 2010

For the three months ended September 30, 2011, Publishing revenues increased 1% to \$220 million from \$218 million for the same prior-year period driven by the strength of best selling titles, including *A Stolen Life* by Jaycee Dugard and *In My Time* by Dick Cheney. The revenue growth reflects significant increases in digital sales of Publishing content, which more than doubled last year's third

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

quarter digital sales and represented 17% of Publishing's total revenues, partially offset by lower print book sales.

For the three months ended September 30, 2011, Publishing operating income increased \$7 million, or 24%, to \$36 million from \$29 million and OIBDA increased \$7 million, or 23%, to \$38 million from \$31 million for the same prior-year period, driven by lower direct operating costs, including expense decreases resulting from the significant increase in more profitable digital sales as a percentage of total revenues.

Nine Months Ended September 30, 2011 and 2010

For the nine months ended September 30, 2011, Publishing revenues decreased \$1 million to \$558 million from \$559 million for the same prior-year period as strong growth in digital sales of Publishing content was offset by lower print book sales.

For the nine months ended September 30, 2011, Publishing operating income increased \$13 million, or 29%, to \$58 million from \$45 million and OIBDA increased \$14 million, or 28%, to \$64 million from \$50 million for the same prior-year period, driven by lower direct operating costs, including expense decreases resulting from the significant increase in more profitable digital sales as a percentage of total revenues.

#### **Local Broadcasting** (CBS Television Stations and CBS Radio)

(Contributed 19% to consolidated revenues for both the three and nine months ended September 30, 2011 versus 21% and 19% for the comparable prior-year periods.)

	Three Months Ended September 30,					Nine Months Ended September 30,			
		2011		2010		2011		2010	
Revenues	\$	656	\$	677	\$	1,968	\$	1,961	
OIBDA Depreciation and amortization	\$	184 (23)	\$	195 (25)	\$	583 (75)	\$	518 (74)	
Operating income	\$	161	\$	170	\$	508	\$	444	
OIBDA as a % of revenues		28%	,	29%		30%	)	26%	
Operating income as a % of revenues		25%	,	25%		26%	)	23%	
Restructuring charges	\$		\$		\$		\$	25	
Capital expenditures	\$	17	\$	22	\$	45	\$	49	

Three Months Ended September 30, 2011 and 2010

For the three months ended September 30, 2011, Local Broadcasting revenues decreased 3% to \$656 million from \$677 million for the same prior-year period driven by lower political advertising sales. CBS Television Stations revenues decreased 6%, driven by the decline in political advertising revenues, partially offset by higher retransmission revenues and improvement across many key advertising categories including financial services and domestic automotive. CBS Radio revenues remained flat compared to the same prior-year period, despite lower political advertising spending, reflecting growth in domestic automotive and retail. Total advertising spending by automobile manufacturers has increased for Local Broadcasting for the third quarter of 2011 as domestic spending increased and the rate of decline in spending by Japanese automobile manufacturers slowed from the second quarter.

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

For the three months ended September 30, 2011, Local Broadcasting operating income decreased \$9 million, or 5%, to \$161 million from \$170 million and OIBDA decreased \$11 million, or 6%, to \$184 million from \$195 million for the same prior-year period reflecting lower revenues partially offset by lower programming costs.

Nine Months Ended September 30, 2011 and 2010

For the nine months ended September 30, 2011, Local Broadcasting revenues increased \$7 million to \$1.97 billion from \$1.96 billion for the same prior-year period. CBS Television Stations revenues decreased 2%, due to the difficult comparison to the prior-year period, which included revenues from the 2010 Super Bowl broadcast, significant political advertising sales and revenues from a television station that was sold in August 2010. These decreases were partially offset by the improved advertising marketplace and higher retransmission revenues. CBS Radio revenues increased 2%, reflecting the improved advertising marketplace.

For the nine months ended September 30, 2011, Local Broadcasting operating income increased \$64 million, or 14%, to \$508 million from \$444 million and OIBDA increased \$65 million, or 13%, to \$583 million from \$518 million for the same prior-year period, driven by lower programming costs and restructuring charges of \$25 million recorded during the nine months ended September 30, 2010, principally associated with the elimination of positions and contract terminations.

#### Dispositions

In August 2010, the Company completed the sale of its television station in Norfolk, Virginia to Local TV Holdings, LLC, for \$17 million, resulting in a pre-tax gain of \$8 million included in "Other items, net" in the Consolidated Statement of Operations for the three and nine months ended September 30, 2010.

#### Outdoor (CBS Outdoor)

(Contributed 14% and 13%, respectively, to consolidated revenues for each of the three and nine months ended September 30, 2011 and 2010.)

	Three Months Ended September 30,					Nine Months Ended September 30,			
	2	2011		2010		2011		2010	
Revenues	\$	477	\$	459	\$	1,380	\$	1,308	
OIBDA	\$	80	\$	74	\$	215	\$	163	
Depreciation and amortization		(59)		(62)		(180)		(190)	
Operating income (loss)	\$	21	\$	12	\$	35	\$	(27)	
OIBDA as a % of revenues		17%	,	16%		16%		12%	
Operating income as a % of revenues		4%	,	3%		3%		NM	
Restructuring charges	\$		\$	3	\$		\$	25	
Capital expenditures	\$	12	\$	17	\$	38	\$	42	
NM Not meaningful									
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Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

Three Months Ended September 30, 2011 and 2010

For the three months ended September 30, 2011, Outdoor revenues increased 4% to \$477 million from \$459 million for the same prior-year period driven by increased advertising revenues in the Americas and the favorable impact of foreign exchange rate changes. Revenues for the Americas (comprising North America and South America) for the third quarter of 2011 increased 1% in constant dollars from the same prior-year period, principally driven by 3% growth in the U.S. billboards business, partially offset by the impact from the non-renewal of a Toronto transit contract. Revenues for Europe increased slightly in constant dollars, primarily reflecting growth in France. The favorable impact of foreign exchange rate changes on total Outdoor revenues was approximately \$12 million for the three months ended September 30, 2011. Approximately 42% of Outdoor revenues were generated from regions outside the U.S. for both the three months ended September 30, 2011 and 2010.

For the three months ended September 30, 2011, Outdoor operating income increased \$9 million, or 75%, to \$21 million from \$12 million and OIBDA increased \$6 million, or 8%, to \$80 million from \$74 million for the same prior-year period. These increases were driven by the revenue growth and restructuring charges incurred during the third quarter of 2010, partially offset by higher costs, primarily due to foreign exchange rate changes. Restructuring charges of \$3 million for the three months ended September 30, 2010 primarily reflect severance costs associated with the elimination of positions.

Nine Months Ended September 30, 2011 and 2010

For the nine months ended September 30, 2011, Outdoor revenues increased 6% to \$1.38 billion from \$1.31 billion, driven by the continued improvement in the outdoor advertising marketplace in the Americas and the favorable impact of foreign exchange rate changes. Revenues for the Americas for the nine months ended September 30, 2011 increased 6% in constant dollars from the same prior-year period, reflecting growth in the U.S. billboards and displays businesses, including the impact of new transit contracts entered into during 2010. Revenues for Europe decreased 4% in constant dollars, reflecting weakness in the European economy. The favorable impact of foreign exchange rate changes on total Outdoor revenues was approximately \$36 million for the nine months ended September 30, 2011. Approximately 44% of Outdoor revenues were generated from regions outside the U.S. for both the nine months ended September 30, 2011 and 2010.

For the nine months ended September 30, 2011, Outdoor reported operating income of \$35 million versus an operating loss of \$27 million for the same prior-year period. Outdoor OIBDA increased \$52 million, or 32%, to \$215 million from \$163 million for the same prior-year period. These increases were driven by the revenue growth and restructuring charges incurred during the 2010 period, partially offset by higher costs primarily due to foreign exchange rate changes and costs associated with new contracts. Restructuring charges of \$25 million for the nine months ended September 30, 2010 primarily reflect severance costs associated with the elimination of positions.

## Corporate

For the three months ended September 30, 2011, corporate expenses decreased 6% to \$60 million from \$64 million for the same prior-year period principally reflecting expense decreases associated with a lower market valuation for the Company's deferred compensation plans during the third quarter of 2011. For the nine months ended September 30, 2011 corporate expenses increased 7% to \$181 million from \$169 million for the same prior-year period, primarily reflecting higher incentive compensation.

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Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

#### **Residual Costs**

Residual costs primarily include pension and postretirement benefits costs for benefit plans retained by the Company for previously divested businesses. For the three and nine months ended September 30, 2011, residual costs reflected a loss of \$19 million and \$56 million, respectively, versus income of \$64 million and \$12 million for the same prior-year periods. Residual costs for the 2010 periods included a settlement of \$90 million related to the favorable resolution of certain disputes regarding previously disposed businesses. Residual costs for the 2011 periods reflect expense declines from the prior-year periods due to the favorable performance of pension plan assets in 2010, as well as the benefit from pre-funding the Company's pension plans at the end of 2010.

#### **Financial Position**

Receivables decreased by \$134 million to \$3.11 billion at September 30, 2011 from \$3.25 billion at December 31, 2010, primarily due to the seasonality of the Company's businesses. The allowance for doubtful accounts as a percentage of receivables was 4% at both September 30, 2011 and December 31, 2010. Programming and other inventory decreased by \$189 million to \$536 million at September 30, 2011 from \$725 million at December 31, 2010, reflecting the expensing of prepaid sports programming rights.

Net property and equipment of \$2.53 billion at September 30, 2011 decreased \$169 million from \$2.69 billion at December 31, 2010, primarily reflecting depreciation expense of \$318 million, partially offset by capital expenditures of \$152 million.

Goodwill increased \$95 million to \$8.62 billion at September 30, 2011 from \$8.52 billion at December 31, 2010, primarily reflecting acquisitions of internet businesses, partially offset by foreign currency translation adjustments.

Intangible assets, principally consisting of FCC licenses, leasehold agreements and franchise agreements, decreased by \$73 million to \$6.55 billion at September 30, 2011 from \$6.62 billion at December 31, 2010, primarily due to amortization expense of \$94 million, partially offset by intangible assets acquired in connection with the acquisitions of internet businesses.

Current liabilities decreased by \$62 million to \$3.96 billion at September 30, 2011 from \$4.03 billion at December 31, 2010, primarily due to decreases in accounts payable and accrued compensation, reflecting the timing of payments.

Pension and postretirement benefit obligations decreased by \$221 million to \$1.77 billion at September 30, 2011 from \$1.99 billion at December 31, 2010, due to the pension contributions made during 2011, principally to pre-fund the Company's qualified plans.

Other liabilities decreased by \$71 million to \$3.35 billion at September 30, 2011 from \$3.42 billion at December 31, 2010, primarily reflecting decreases related to programming rights.

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

#### **Cash Flows**

Cash and cash equivalents increased by \$467 million and \$355 million for the nine months ended September 30, 2011 and 2010, respectively. The changes in cash and cash equivalents were as follows:

	Nine Months Ended September 30,					
	2	2011		2010		
Cash provided by operating activities Cash used for investing activities	\$	1,680 (249)	\$	1,574 (200)		
Cash used for financing activities		(964)		(1,019)		
Net increase in cash and cash equivalents	\$	467	\$	355		

*Operating Activities.* Cash provided by operating activities of \$1.68 billion for the nine months ended September 30, 2011 increased \$106 million from \$1.57 billion for the same prior-year period primarily reflecting the growth in operating income, partially offset by higher income tax payments, contributions to the Company's qualified pension plans of \$210 million in 2011, and the absence of the benefit to 2010 cash flow from the Super Bowl broadcast on the CBS Television Network.

Cash paid for income taxes for the nine months ended September 30, 2011 was \$171 million versus \$47 million for the nine months ended September 30, 2010 driven by higher pre-tax earnings.

*Investing Activities.* Cash used for investing activities of \$249 million for the nine months ended September 30, 2011 principally reflected capital expenditures of \$152 million, payments for acquisitions of \$73 million, primarily for internet businesses, and investments in investee companies of \$45 million, mainly for domestic and international television joint ventures. Cash used for investing activities of \$200 million for the nine months ended September 30, 2010 principally reflected capital expenditures of \$163 million and investments in investee companies of \$45 million, partially offset by proceeds from dispositions of \$17 million, primarily from the sale of a television station.

Financing Activities. Cash used for financing activities of \$964 million for the nine months ended September 30, 2011 principally reflected the repurchase of 35.2 million shares of CBS Corp. Class B Common Stock for \$850 million under the Company's \$1.5 billion share repurchase program, payment of employee payroll taxes in lieu of issuing shares for restricted stock unit ("RSU") vests of \$81 million, and dividend payments of \$140 million, partially offset by proceeds from the exercise of stock options of \$58 million and the excess tax benefit from stock-based compensation of \$66 million. Cash used for financing activities of \$1.02 billion for the nine months ended September 30, 2010 principally reflected the repayment of notes and debentures of \$979 million, a \$400 million reduction to amounts outstanding under the accounts receivable securitization program and dividend payments of \$108 million, partially offset by proceeds from the issuance of notes of \$500 million.

## Repurchase of Company Stock and Cash Dividends

During the nine months ended September 30, 2011, the Company repurchased 35.2 million shares of CBS Corp. Class B Common Stock for \$850 million under its \$1.5 billion share repurchase program, of which \$350 million was spent in the third quarter to repurchase 13.5 million shares

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

On November 3, 2011, the Company announced that its Board of Directors approved a \$1.5 billion increase to its ongoing share repurchase program.

During the third quarter of 2011, the Company declared a quarterly cash dividend of \$.10 per share on its Class A and Class B Common Stock payable on October 1, 2011. The total dividend was \$67 million of which \$66 million was paid on October 1, 2011 and \$1 million was accrued to be paid upon vesting of RSUs. During the third quarter of 2011, the Company paid \$67 million for the dividend declared during the second quarter of 2011 and for dividend payments on RSUs that vested during the third quarter of 2011.

#### **Capital Structure**

The following table sets forth the Company's debt.

		At	At		
	Septem	ber 30, 2011	December 31, 2010		
Senior debt (4.30% 8.875% due					
2012 2056 <sup>(a)</sup>	\$	5,926	\$	5,929	
Other notes		4		2	
Obligations under capital leases		82		90	
Total debt		6,012		6,021	
Less discontinued operations debt (b)		21		21	
Total debt from continuing operations		5,991		6,000	
Less current portion		30		27	
Total long-term debt from continuing operations,					
net of current portion	\$	5,961	\$	5,973	

(a)
At September 30, 2011 and December 31, 2010, the senior debt balances included (i) a net unamortized premium of \$3 million and \$1 million, respectively, and (ii) an increase in the carrying value of the debt relating to previously settled fair value hedges of \$77 million and \$83 million, respectively. The face value of the Company's senior debt was \$5.85 billion at both September 30, 2011 and December 31, 2010.

(b)

Included in "Liabilities of discontinued operations" on the Consolidated Balance Sheets.

The senior debt of CBS Corp. is fully and unconditionally guaranteed by its wholly owned subsidiary, CBS Operations Inc. Senior debt in the amount of \$52 million of the Company's wholly owned subsidiary, CBS Broadcasting Inc., is not guaranteed.

At September 30, 2011, the Company classified \$490 million of senior notes and debentures maturing in August 2012 as long-term debt on the Consolidated Balance Sheet, reflecting its intent and ability to refinance this debt on a long-term basis.

During the nine months ended September 30, 2010, the Company issued \$500 million of senior notes and used the net proceeds to repurchase \$500 million of senior notes and debentures, through a tender offer. During the nine months ended September 30, 2010, the Company redeemed and repurchased an additional \$440 million of senior notes and debentures. These transactions resulted in a pre-tax loss on early extinguishment of debt of \$38 million.

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Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

#### Credit Facility

At September 30, 2011, the Company had a \$2.0 billion revolving credit facility which expires in March 2015 (the "Credit Facility"). The Credit Facility requires the Company to maintain a maximum Consolidated Leverage Ratio of 4.0x at the end of each quarter and a minimum Consolidated Coverage Ratio of 3.0x for the trailing four quarters, each as further described in the Credit Facility. At September 30, 2011, the Company's Consolidated Leverage Ratio was approximately 1.9x and Consolidated Coverage Ratio was approximately 7.4x.

The Consolidated Leverage Ratio reflects the ratio of the Company's indebtedness from continuing operations, adjusted to exclude certain capital lease obligations, at the end of a quarter, to the Company's Consolidated EBITDA for the trailing four consecutive quarters. Consolidated EBITDA is defined in the Credit Facility as operating income plus interest income and before depreciation, amortization and certain other non-cash items. The Consolidated Coverage Ratio reflects the ratio of Consolidated EBITDA to the Company's cash interest expense on indebtedness, adjusted to exclude certain capital lease obligations, in each case for the trailing four consecutive quarters.

The primary purpose of the Credit Facility is to support commercial paper borrowings. At September 30, 2011, the Company had no commercial paper borrowings under its \$2.0 billion commercial paper program. At September 30, 2011, the remaining availability under the Credit Facility, net of outstanding letters of credit, was \$1.985 billion.

#### Accounts Receivable Securitization Program

During and prior to the first quarter of 2010, the Company participated in a revolving accounts receivable securitization program which provided for the sale of receivables on a non-recourse basis to unrelated third parties on a one-year renewable basis. During the first quarter of 2010, the Company reduced the amounts outstanding under its revolving accounts receivable securitization program by \$400 million to zero and terminated the program.

## **Liquidity and Capital Resources**

The Company continually projects anticipated cash requirements for its operating, investing and financing needs as well as cash flows generated from operating activities available to meet these needs. The Company's operating needs include, among other items, commitments for sports programming rights, television and film programming, talent contracts, franchise payments, interest payments, and pension funding obligations. The Company's investing and financing spending includes capital expenditures, share repurchases, dividends and principal payments on its outstanding indebtedness. The Company believes that its operating cash flows, cash and cash equivalents, borrowing capacity under its Credit Facility, which had \$1.985 billion of remaining availability at September 30, 2011, and access to capital markets are sufficient to fund its operating, investing and financing requirements for the next twelve months.

The Company's funding for short-term and long-term obligations will come primarily from cash flows from operating activities. Any additional cash funding requirements are financed with short-term borrowings, including commercial paper, and long-term debt. To the extent that commercial paper is not available to the Company, the existing Credit Facility provides sufficient capacity to satisfy short-term borrowing needs.

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## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

Funding for the Company's long-term debt obligations due over the next five years of \$1.19 billion is expected to come from cash generated from operating activities and the Company's ability to refinance its debt.

#### Off-Balance Sheet Arrangements

The Company has indemnification obligations with respect to letters of credit and surety bonds primarily used as security against non-performance in the normal course of business. At September 30, 2011, the outstanding letters of credit and surety bonds approximated \$401 million and were not recorded on the Consolidated Balance Sheet.

In the course of its business, the Company both provides and receives indemnities which are intended to allocate certain risks associated with business transactions. Similarly, the Company may remain contingently liable for various obligations of a business that has been divested in the event that a third party does not live up to its obligations under an indemnification obligation. The Company records a liability for its indemnification obligations and other contingent liabilities when probable under generally accepted accounting principles.

### **Legal Matters**

Securities Action. On December 12, 2008, the City of Pontiac General Employees' Retirement System filed a self-styled class action complaint in the United States District Court for the Southern District of New York against the Company and its Chief Executive Officer, Chief Financial Officer, Chief Accounting Officer, and Treasurer, alleging violations of federal securities law. The complaint, which was filed on behalf of a putative class of purchasers of the Company's common stock between February 26, 2008 and October 10, 2008 (the "Class Period"), alleges that, among other things, the Company's failure to timely write down the value of certain assets caused the Company's reported operating results during the Class Period to be materially inflated. The plaintiffs seek unspecified compensatory damages. On February 11, 2009, a motion was filed in the case on behalf of The City of Omaha, Nebraska Civilian Employees' Retirement System, and The City of Omaha Police and Fire Retirement System (collectively, the "Omaha Funds") seeking to appoint the Omaha Funds as the lead plaintiffs in this case; on March 5, 2009, the court granted that motion. On May 4, 2009, the plaintiffs filed an Amended Complaint, which removes the Treasurer as a defendant and adds the Executive Chairman. On July 13, 2009, all defendants filed a motion to dismiss this action. On March 16, 2010, the court granted the Company's motion and dismissed this action as to the Company and all defendants. On April 30, 2010, the plaintiffs filed a motion for leave to serve an amended complaint. On September 23, 2010, the court issued an order granting leave to amend. On October 8, 2010, the Company was served with an Amended Complaint, which redefines the Class Period to be April 29, 2008 to October 10, 2008 and alleges that the impairment charge should have been taken during the first quarter of 2008. The Company filed a motion to dismiss this Amended Complaint on November 19, 2010. On May 24, 2011, the court granted the motion to dismiss and entered judgment in favor of defendants on May 25, 2011. On June 23, 2011, plaintiffs filed a Notice of Appeal.

CBS Outdoor and London Underground Actions. CBS Outdoor Limited has commenced legal actions against London Underground Limited with respect to disputes regarding project delays and other matters, including the calculation of franchise fees due from CBS Outdoor Limited arising under its 2006 transit contract with London Underground Limited. In these actions, CBS Outdoor Limited is seeking declaratory relief, recovery of monetary damages and other forms of relief. In August 2010, CBS Outdoor Limited filed a claim against London Underground Limited in the High Court of Justice

#### Table of Contents

Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

Queen's Bench Division Commercial Court in the U.K. and, in November 2010, London Underground Limited filed a defense and counterclaim against CBS Outdoor Limited, in each case, with respect to such franchise fee calculation disputes. On October 4, 2011, CBS Outdoor Limited gave London Underground Limited six months' notice of termination of the transit contract and filed a claim in the High Court of Justice Queen's Bench Division Technology and Construction Court in the U.K. seeking confirmation of contractual obligations and monetary damages resulting from breaches by London Underground Limited. On October 9, 2011, London Underground Limited filed a defense and counterclaim against CBS Outdoor Limited claiming unspecified damages in relation to the notice of termination.

*E-books Actions.* Commencing on August 9, 2011, purported class action complaints have been filed in the United States District Court for the Southern District of New York and the United States District Court for the Northern District of California against Apple Inc., Hachette Book Group, Inc., HarperCollins Publishers, Inc., Macmillan Publishers, Inc., Penguin Group (USA) Inc., the Company's subsidiary, Simon & Schuster, Inc., and, in one or more actions, Amazon.com, Inc., Barnes & Noble, Inc. and Random House, Inc. The plaintiffs, electronic book purchasers, allege that, among other things, the defendants are in violation of federal and/or state antitrust laws in connection with the sale of electronic books pursuant to agency distribution arrangements between each of the publishers and electronic book retailers. The actions generally seek multiple forms of damages for the purchase of electronic books and injunctive and other relief. On August 16, 2011, a motion was filed with the United States Judicial Panel on Multidistrict Litigation by certain parties seeking to consolidate these actions for pre-trial proceedings in one venue. Simon & Schuster intends to vigorously defend itself in these actions. In addition, certain federal and state governmental entities in the United States and competition entities in Europe are conducting competition investigations of agency distribution arrangements in this industry and Simon & Schuster is cooperating with these competition investigations.

Indecency Regulation. In March 2006, the FCC released certain decisions relating to indecency complaints against certain of the Company's owned television stations and affiliated stations. The FCC ordered the Company to pay a forfeiture of \$550,000 in the proceeding relating to the broadcast of a Super Bowl half-time show by the Company's television stations (the "Super Bowl Proceeding"). In May 2006, the FCC denied the Company's petition for reconsideration. In July 2006, the Company filed a Petition for Review of the forfeiture with the United States Court of Appeals for the Third Circuit and paid the \$550,000 forfeiture in order to facilitate the Company's ability to bring the appeal. Oral argument was heard in September 2007. In July 2008, the Third Circuit vacated the FCC's order to have the Company pay the forfeiture and remanded the case to the FCC. On November 18, 2008, the FCC filed a petition for certiorari with the United States Supreme Court, seeking review of the Third Circuit's decision. The petition requested that the United States Supreme Court not act on the petition until it ruled in the "fleeting expletives case" mentioned below. On January 8, 2009, the Company filed its opposition to the FCC's petition for certiorari.

In another case involving broadcasts on another network, in June 2007, the United States Court of Appeals for the Second Circuit vacated the FCC's November 2006 finding that the broadcast of fleeting and isolated expletives was indecent and remanded the case to the FCC (the "fleeting expletives case"). On March 17, 2008, the United States Supreme Court granted the FCC's petition to review the United States Court of Appeals for the Second Circuit's decision. On November 4, 2008, the United States Supreme Court heard argument in this case. On April 28, 2009, the United States Supreme Court issued a 5-4 decision reversing the Second Circuit's judgment on administrative grounds in favor of the

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Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

FCC and remanding the fleeting expletives case to the Second Circuit. The Second Circuit requested additional briefing and argument was heard on January 13, 2010. On July 13, 2010, the Second Circuit struck down an FCC policy on indecency and found that the FCC's indecency policies and decisions regarding the use of "fleeting expletives" on radio and television violated the First Amendment. On August 25, 2010, the FCC filed a petition for rehearing en banc and, on August 31, 2010, the Second Circuit issued an order directing all parties and intervenors to file briefs in response to the FCC's petition on September 21, 2010, which were filed. On November 22, 2010, the Second Circuit denied the FCC's petition for rehearing. On April 21, 2011, the FCC filed a combined petition for certiorari seeking review of the Second Circuit's decision in this case and also in an indecency case involving a broadcast on another television network. On June 27, 2011, the United States Supreme Court granted the FCC's petition for certiorari.

Following the April 28, 2009 decision in the fleeting expletives case, on May 4, 2009, the United States Supreme Court remanded the Super Bowl Proceeding to the United States Court of Appeals for the Third Circuit and requested supplemental briefing from the Company and the FCC, in light of the United States Supreme Court's fleeting expletives decision. Argument was heard by the Third Circuit in the Super Bowl Proceeding on February 23, 2010. On May 18, 2010 and on December 22, 2010, at the Third Circuit's request, the Company and the FCC each submitted supplemental briefs. On November 2, 2011, the Third Circuit upheld its earlier decision to vacate the FCC's order to have the Company pay the \$550,000 forfeiture.

In March 2006, the FCC also notified the Company and certain affiliates of the CBS Television Network of apparent liability for forfeitures relating to a broadcast of the program *Without a Trace*. The FCC proposed to assess a forfeiture of \$32,500 against each of these stations, totaling \$260,000 for the Company's owned stations. The Company is contesting the FCC decision and the proposed forfeitures.

Additionally, the Company, from time to time, has received and may receive in the future letters of inquiry from the FCC prompted by complaints alleging that certain programming on the Company's broadcasting stations included indecent material.

Claims Related to Former Businesses: Asbestos. The Company is a defendant in lawsuits claiming various personal injuries related to asbestos and other materials, which allegedly occurred principally as a result of exposure caused by various products manufactured by Westinghouse, a predecessor, generally prior to the early 1970s. Westinghouse was neither a producer nor a manufacturer of asbestos. The Company is typically named as one of a large number of defendants in both state and federal cases. In the majority of asbestos lawsuits, the plaintiffs have not identified which of the Company's products is the basis of a claim. Claims against the Company in which a product has been identified principally relate to exposures allegedly caused by asbestos-containing insulating material in turbines sold for power-generation, industrial and marine use, or by asbestos-containing grades of decorative micarta, a laminate used in commercial ships.

Claims are frequently filed and/or settled in groups, which may make the amount and timing of settlements, and the number of pending claims, subject to significant fluctuation from period to period. The Company does not report as pending those claims on inactive, stayed, deferred or similar dockets which some jurisdictions have established for claimants who allege minimal or no impairment. As of September 30, 2011 the Company had pending approximately 50,120 asbestos claims, as compared with approximately 52,220 as of December 31, 2010 and 56,960 as of September 30, 2010. During the third quarter of 2011, the Company received approximately 1,030 new claims and closed or moved to an

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Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

inactive docket approximately 1,300 claims. The Company reports claims as closed when it becomes aware that a dismissal order has been entered by a court or when the Company has reached agreement with the claimants on the material terms of a settlement. Settlement costs depend on the seriousness of the injuries that form the basis of the claim, the quality of evidence supporting the claims and other factors. The Company's total costs for the years 2010 and 2009 for settlement and defense of asbestos claims after insurance recoveries and net of tax benefits were approximately \$14 million and \$18 million, respectively. The Company's costs for settlement and defense of asbestos claims may vary year to year as insurance proceeds are not always recovered in the same period as the insured portion of the expenses.

Filings include claims for individuals suffering from mesothelioma, a rare cancer, the risk of which is allegedly increased by exposure to asbestos; lung cancer, a cancer which may be caused by various factors, one of which is alleged to be asbestos exposure; other cancers, and conditions that are substantially less serious, including claims brought on behalf of individuals who are asymptomatic as to an allegedly asbestos-related disease. The predominant number of claims against the Company are non-cancer claims. In a substantial number of the pending claims, the plaintiff has not yet identified the claimed injury. The Company believes that its reserves and insurance are adequate to cover its asbestos liabilities. This belief is based upon many factors and assumptions, including the number of outstanding claims, estimated average cost per claim, the breakdown of claims by disease type, historic claim filings, costs per claim of resolution and the filing of new claims. While the number of asbestos claims filed against the Company has trended down in recent years, it is difficult to predict future asbestos liabilities, as events and circumstances may occur including, among others, the number and types of claims and average cost to resolve such claims, which could affect the Company's estimate of its asbestos liabilities.

*Other*. The Company from time to time receives claims from federal and state environmental regulatory agencies and other entities asserting that it is or may be liable for environmental cleanup costs and related damages principally relating to historical and predecessor operations of the Company. In addition, the Company from time to time receives personal injury claims including toxic tort and product liability claims (other than asbestos) arising from historical operations of the Company and its predecessors.

General. On an ongoing basis, the Company vigorously defends itself in numerous lawsuits and proceedings and responds to various investigations and inquiries from federal, state and local authorities (collectively, "litigation"). Litigation may be brought against the Company without merit, is inherently uncertain and always difficult to predict. However, based on its understanding and evaluation of the relevant facts and circumstances, the Company believes that the above-described legal matters and other litigation to which it is a party are not likely, in the aggregate, to have a material adverse effect on its results of operations, financial position or cash flows. Under the Separation Agreement between the Company and Viacom Inc., the Company and Viacom Inc. have agreed to defend and indemnify the other in certain litigation in which the Company and/or Viacom Inc. is named.

#### **Related Parties**

National Amusements, Inc. National Amusements, Inc. ("NAI") is the controlling stockholder of CBS Corp. and Viacom Inc. Mr. Sumner M. Redstone, the controlling stockholder, chairman of the board of directors and chief executive officer of NAI, is the Executive Chairman of the Board of Directors and founder of both CBS Corp. and Viacom Inc. In addition, Ms. Shari Redstone, Mr. Sumner M. Redstone's daughter, is the president and a director of NAI and the vice chair of the board of directors

## Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

of both CBS Corp. and Viacom Inc. Mr. David R. Andelman is a director of CBS Corp. and serves as a director of NAI. Mr. Frederic V. Salerno is a director of CBS Corp. and serves as a director of Viacom Inc. At September 30, 2011, NAI directly or indirectly owned approximately 79% of CBS Corp.'s voting Class A Common Stock, and owned approximately 6% of CBS Corp.'s Class A Common Stock and non-voting Class B Common Stock on a combined basis.

Viacom Inc. CBS Corp., as part of its normal course of business, enters into transactions with Viacom Inc. and its subsidiaries. CBS Corp., through its Entertainment segment, licenses its television products to Viacom Inc., primarily MTV Networks and BET Networks. In addition, CBS Corp. recognizes advertising revenues for media spending placed by various subsidiaries of Viacom Inc., primarily Paramount Pictures. Viacom Inc. also distributes certain of the Company's television products in the home entertainment market. CBS Corp.'s total revenues from these transactions were \$72 million and \$129 million for the three months ended September 30, 2011 and 2010, respectively, and \$211 million and \$239 million for the nine months ended September 30, 2011 and 2010, respectively.

CBS Corp. places advertisements with, and leases production facilities, licenses programming and purchases other goods and services from various subsidiaries of Viacom Inc. The total amounts for these transactions were \$6 million and \$4 million for the three months ended September 30, 2011 and 2010, respectively, and \$16 million and \$15 million for the nine months ended September 30, 2011 and 2010, respectively.

The following table presents the amounts due from or due to Viacom Inc. in the normal course of business as reflected on CBS Corp.'s Consolidated Balance Sheets.

	At			At	
	Septem	ber 30, 2011	December 31, 2010		
Amounts due from Viacom Inc.					
Receivables	\$	88	\$	104	
Other assets (Receivables, noncurrent)		226		252	
Total amounts due from Viacom Inc.	\$	314	\$	356	
Amounts due to Viacom Inc.					
Accounts payable	\$	5	\$	5	
Program rights		2		4	
Other liabilities (Program rights, noncurrent)				1	
Total amounts due to Viacom Inc.	\$	7	\$	10	

Other Related Parties The Company has equity interests in a domestic television network and several international joint ventures for television channels, from which the Company earns revenues primarily by selling its television programming. Total revenues earned from these joint ventures were \$30 million and \$27 million for the three months ended September 30, 2011 and 2010, respectively, and \$93 million and \$105 million for the nine months ended September 30, 2011 and 2010, respectively.

The Company, through the normal course of business, is involved in transactions with other related parties that have not been material in any of the periods presented.

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Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

#### **Adoption of New Accounting Standards**

Revenue Arrangements with Multiple Deliverables

On January 1, 2011, the Company adopted the FASB's revised guidance on revenue arrangements with multiple deliverables. This guidance revises the criteria for separating and allocating consideration for each deliverable in a multiple-deliverable arrangement and establishes a hierarchy for determining the selling price of each deliverable. Under the guidance, revenues are allocated based on the relative selling price of each deliverable. The selling price used for each deliverable will be based on the Company-specific objective evidence if available, third party evidence if Company-specific evidence is not available, or estimated selling price for the stand-alone sale of the deliverable if neither Company-specific objective evidence nor third party evidence is available. The adoption of this guidance did not have a material effect on the Company's consolidated financial statements.

#### **Recent Pronouncements**

Disclosures about an Employer's Participation in a Multiemployer Plan

In September 2011, the FASB issued amended guidance requiring separate disclosures about an employer's participation in multiemployer pension plans and multiemployer other postretirement benefit plans as well as enhanced disclosures about multiemployer pension plans, effective for the Company for the year ending December 31, 2011. The adoption of this guidance will not have a material effect on the Company's consolidated financial statements.

#### Goodwill Impairment Testing

In September 2011, the FASB issued amended guidance on goodwill impairment testing, effective for interim and annual impairment tests performed for periods beginning after December 15, 2011, with early adoption permitted. Under this guidance, the Company has the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If based on this assessment the Company determines it is not more likely than not that the fair value of the reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. The Company intends to early adopt this guidance for its annual impairment test performed in the fourth quarter of 2011.

### Comprehensive Income

In June 2011, the FASB issued amended guidance on the presentation of comprehensive income, effective for the Company beginning in the first quarter of 2012, with early adoption permitted. Under this guidance, the total comprehensive income, the components of net income and the components of other comprehensive income must be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The adoption of this guidance will not have a material effect on the Company's consolidated financial statements.

#### Fair Value Measurement

In May 2011, the FASB issued guidance to improve the comparability of fair value measurements presented in financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") and International Financial Reporting Standards ("IFRS"), effective for the Company beginning in the first quarter of 2012. This guidance clarifies the FASB's intent about the

#### Table of Contents

Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

application of existing fair value measurement requirements and changes certain principles and requirements for measuring fair value and for disclosing information about fair value measurements. The adoption of this guidance will not have a material effect on the Company's consolidated financial statements.

#### **Critical Accounting Policies**

See Item 7, Management's Discussion and Analysis of Results of Operations and Financial Condition in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010, for a discussion of the Company's critical accounting policies.

#### **Cautionary Statement Concerning Forward-Looking Statements**

This quarterly report on Form 10-Q, including "Item 2 Management's Discussion and Analysis of Results of Operations and Financial Condition," contains both historical and forward-looking statements. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements within the meaning of section 27A of the Securities Act of 1933 and section 21E of the Securities Exchange Act of 1934. These forward-looking statements are not based on historical facts, but rather reflect the Company's current expectations concerning future results and events. These forward-looking statements generally can be identified by the use of statements that include phrases such as "believe," "expect," "anticipate," "intend," "plan," "foresee," "likely," "will" or other similar words or phrases. Similarly, statements that describe the Company's objectives, plans or goals are or may be forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors that are difficult to predict and which may cause the actual results, performance or achievements of the Company to be different from any future results, performance and achievements expressed or implied by these statements. These risks, uncertainties and other factors include, among others: advertising market conditions generally; changes in the public acceptance of the Company's programming; changes in technology and its effect on competition in the Company's markets; changes in the federal communications laws and regulations; the impact of piracy on the Company's products; the impact of consolidation in the market for the Company's programming; the impact of union activity, including possible strikes or work stoppages or the Company's inability to negotiate favorable terms for contract renewals; other domestic and global economic, business, competitive and/or regulatory factors affecting the Company's businesses generally; and other factors described in the Company's news releases and filings made under the securities laws, including, among others, those set forth under "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2010 and in our Quarterly Reports on Form 10-Q. There may be additional risks, uncertainties and factors that the Company does not currently view as material or that are not necessarily known. The forward-looking statements included in this document are made as of the date of this document and the Company does not have any obligation to publicly update any forward-looking statements to reflect subsequent events or circumstances.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no significant changes to market risk since reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

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Management's Discussion and Analysis of Results of Operations and Financial Condition (Continued) (Tabular dollars in millions, except per share amounts)

#### Item 4. Controls and Procedures.

The Company's chief executive officer and chief financial officer have concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934, as amended) were effective, based on the evaluation of these controls and procedures required by Rule 13a-15(b) or 15d-15(b) of the Securities Exchange Act of 1934, as amended.

No change in the Company's internal control over financial reporting occurred during the Company's last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II OTHER INFORMATION

#### Item 1. Legal Proceedings.

The following information supplements and amends the disclosure set forth in Part I, Item 3. Legal Proceedings in the Company's Annual Report on Form 10-K for the year ended December 31, 2010 and in Part II, Item 1. Legal Proceedings in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011.

*E-books Actions.* Commencing on August 9, 2011, purported class action complaints have been filed in the United States District Court for the Southern District of New York and the United States District Court for the Northern District of California against Apple Inc., Hachette Book Group, Inc., HarperCollins Publishers, Inc., Macmillan Publishers, Inc., Penguin Group (USA) Inc., the Company's subsidiary, Simon & Schuster, Inc., and, in one or more actions, Amazon.com, Inc., Barnes & Noble, Inc. and Random House, Inc. The plaintiffs, electronic book purchasers, allege that, among other things, the defendants are in violation of federal and/or state antitrust laws in connection with the sale of electronic books pursuant to agency distribution arrangements between each of the publishers and electronic book retailers. The actions generally seek multiple forms of damages for the purchase of electronic books and injunctive and other relief. On August 16, 2011, a motion was filed with the United States Judicial Panel on Multidistrict Litigation by certain parties seeking to consolidate these actions for pre-trial proceedings in one venue. Simon & Schuster intends to vigorously defend itself in these actions. In addition, certain federal and state governmental entities in the United States and competition entities in Europe are conducting competition investigations of agency distribution arrangements in this industry and Simon & Schuster is cooperating with these competition investigations.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

#### **Company Purchases of Equity Securities**

Below is a summary of CBS Corp.'s purchases of its Class B Common Stock during the three months ended September 30, 2011 under its \$1.5 billion share repurchase program, publicly announced on November 4, 2010.

(in millions, except per share amounts)	Total Number of Shares Purchased	P	verage rice Per Share	Total Number of Shares Purchased as Part of Publicly Announced Programs	emaining thorization
July 1, 2011 July 31, 2011	6.6		(a)	6.6	\$ 750
August 1, 2011 August 31, 2011	6.4		(a)	6.4	\$ 661
September 1, 2011 September 30, 2011	.5	\$	22.16	.5	\$ 650
Total	13.5	\$	25.92	13.5	\$ 650

During the third quarter of 2011, the Company repurchased 9.1 million shares of CBS Corp. Class B Common Stock for \$250 million, or \$27.37 per share, through an accelerated share repurchase ("ASR") transaction, of which 6.6 million shares were delivered in July 2011 and the remaining 2.5 million shares were delivered upon settlement of the ASR in August 2011. During August 2011, the Company also repurchased 3.9 million shares of CBS Corp. Class B Common Stock at an average cost of \$22.97 per share.

#### Item 6. Exhibits.

#### Exhibit

No.

#### **Description of Document**

- (10) Employment Agreement dated as of October 1, 2011 between CBS Corporation and Louis J. Briskman (incorporated by reference to Exhibit 10 to the Current Report on Form 8-K of CBS Corporation filed October 7, 2011) (File No. 001-09553).
- (12) Statement Regarding Computation of Ratios (filed herewith).
- (31) **Rule 13a-14(a)/15d-14(a) Certifications** 
  - (a) Certification of the Chief Executive Officer of CBS Corporation pursuant to Rule 13a-14(a), or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002 (filed herewith).
  - (b) Certification of the Chief Financial Officer of CBS Corporation pursuant to Rule 13a-14(a), or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002 (filed herewith).

#### (32) Section 1350 Certifications

- (a) Certification of the Chief Executive Officer of CBS Corporation furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 (furnished herewith).
- (b) Certification of the Chief Financial Officer of CBS Corporation furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 (furnished herewith).

#### (101) Interactive Data File

The following furnished materials from CBS Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011 formatted in XBRL (Extensible Business Reporting Language), are collectively included herewith as Exhibit 101:

- 101. INS XBRL Instance Document.
- 101. SCH XBRL Taxonomy Extension Schema.
- 101. CAL XBRL Taxonomy Extension Calculation Linkbase.
- 101. DEF XBRL Taxonomy Extension Definition Linkbase.
- 101. LAB XBRL Taxonomy Extension Label Linkbase.
- 101. PRE XBRL Taxonomy Extension Presentation Linkbase.

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Date: November 3, 2011

Date: November 3, 2011

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CBS CORPORATION** 

(Registrant)

/s/ JOSEPH R. IANNIELLO

Joseph R. Ianniello

Executive Vice President and Chief Financial Officer /s/ LAWRENCE LIDING

Lawrence Liding

Senior Vice President, Controller and

Chief Accounting Officer

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#### EXHIBIT INDEX

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