

LINCOLN NATIONAL CORP
Form 11-K
March 31, 2008

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 11-K

FOR ANNUAL REPORTS OF EMPLOYEE STOCK PURCHASE, SAVINGS
AND SIMILAR PLANS PURSUANT TO SECTION 15 (d) OF
THE SECURITIES EXCHANGE ACT OF 1934

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 1-6028

A. Full title of the plan and the address of the plan, if different from that of the
issuer named below:

THE LINCOLN NATIONAL LIFE INSURANCE COMPANY AGENTS'
SAVINGS AND PROFIT-SHARING PLAN

B. Name of issuer of the securities held pursuant to the plan and the address of its
principal executive office:

Lincoln National Corporation
150 N. Radnor Chester Road, Suite A305
Radnor, PA 19087

REQUIRED INFORMATION

Financial statements and schedule for The Lincoln National Life Insurance Company Agents' Savings And Profit-Sharing Plan, prepared in accordance with the financial reporting requirements of the Employee Retirement Income Security Act of 1974, are contained in this Annual Report on Form 11-K.

Financial Statements and Supplemental Schedule

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

December 31, 2007 and 2006, and for three years ended December 31, 2007, 2006, and
2005

With Report of Independent Registered Public Accounting Firm

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

Financial Statements and Supplemental Schedule

December 31, 2007 and 2006, and for three years ended December 31, 2007, 2006, and
2005

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Report of Independent Registered Public Accounting Firm

Lincoln National Corporation Plan Administrator
Lincoln National Corporation

We have audited the accompanying statements of net assets available for plan benefits of The Lincoln National Life Insurance Company Agents' Savings and Profit-Sharing Plan as of December 31, 2007 and 2006, and the related statements of changes in net assets available for plan benefits for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Plan's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for plan benefits of the Plan at December 31, 2007 and 2006, and the changes in its net assets available for plan benefits for each of the three years in the period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplemental schedule of assets (held at end of year) as of December 31, 2007, is presented for purposes of additional analysis and is not a required part of the financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

Philadelphia, Pennsylvania
March 26, 2008

/s/ Ernst & Young LLP

The Lincoln National Life Insurance Company
 Agents' Savings and Profit-Sharing Plan

Statements of Net Assets Available for Plan Benefits

	December 31	
	2007	2006
Assets		
Investments:		
Common stock – Lincoln National Corporation (cost: 2007 – \$33,920,977; 2006 – \$35,751,944)	\$ 47,511,770	\$ 59,554,426
Wells Fargo Bank short-term investment account	1,564,190	1,748,430
Pooled separate accounts – The Lincoln National Life Insurance Company Separate Accounts (cost: 2007 – \$91,414,277; 2006 – \$87,337,123)	133,100,849	126,882,016
Investment contracts – The Lincoln National Life Insurance Company	14,604,738	16,312,170
Participant loans	3,996,682	4,010,852
Total investments	200,778,229	208,507,894
Accrued interest receivable	54,904	58,106
Cash	(4,648)	740,328
Contributions receivable from participant deferrals	–	12,646
Contributions receivable from Employer companies	2,212,179	–
Total assets	203,040,664	209,318,974
Liabilities		
Due to broker	214	21,546
Total liabilities	214	21,546
Net assets available for plan benefits	\$ 203,040,450	\$ 209,297,428

See accompanying notes.

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

Statements of Changes in Net Assets Available for Plan Benefits

	Year ended December 31		
	2007	2006	2005
Investment income:			
Cash dividends – Lincoln National Corporation	\$ 1,336,688	\$ 1,431,425	\$ 1,637,253
Interest	965,603	907,029	926,170
	2,302,291	2,338,454	2,563,423
Net realized gain on sale and distributions of investments:			
Lincoln National Corporation common stock	3,844,371	5,504,007	5,362,745
The Lincoln National Life Insurance Company Separate Accounts	8,568,425	5,920,004	3,712,858
	12,412,796	11,424,011	9,075,603
Net change in unrealized (depreciation) appreciation of investments	(8,070,015)	14,925,196	5,961,900
Contributions:			
Participants	8,793,200	7,889,483	7,297,381
Employer companies	4,661,121	1,960,209	3,068,581
	13,454,321	9,849,692	10,365,962
Transfers (to) from affiliated plans	(36,541)	(204,186)	593,910
Deposit from Jefferson-Pilot 401(k) Plan	–	14,357,318	–
Distributions to participants	(26,167,088)	(26,009,979)	(29,711,933)
Administrative expenses	(152,742)	(173,808)	(168,180)
Net (decrease) increase in net assets available for plan benefits	(6,256,978)	26,506,698	(1,319,315)
Net assets available for plan benefits at beginning of the year	209,297,428	182,790,730	184,110,045
Net assets available for plan benefits at end of the year	\$ 203,040,450	\$ 209,297,428	\$ 182,790,730

See accompanying notes.

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

Notes to Financial Statements

December 31, 2007

1. Significant Accounting Policies

Investments Valuation and Income Recognition

The investment in Lincoln National Corporation (LNC) common stock is valued at the closing sales price reported on the New York Stock Exchange Consolidated Transactions Tape on the last business day of the year.

The Wells Fargo Bank Short-Term Investment Account, which is invested in the common stock fund, is valued at cost, which approximates fair value.

The fair value of participation units in pooled separate accounts estimated by The Lincoln National Life Insurance Company (Lincoln Life) is based on quoted redemption value of the underlying investments on the last business day of the year.

The investment contracts are valued at contract value as estimated by Lincoln Life. As described in Financial Accounting Standards Board Staff Position, FSP AAG INV-1 and SOP 94-4-1, Reporting of Fully Benefit-Responsive Investment Contracts Held by Certain Investment Companies Subject to the AICPA Investment Company Guide and Defined-Contribution Health and Welfare and Pension Plans (FSP), investment contracts held by a defined-contribution plan are required to be reported at fair value. The Lincoln National Life Insurance Company Agents' Savings and Profit-Sharing Plan (Plan) adopted FSP AAG INV-1 in 2006. The adoption did not have a material effect on the Plan's financial statements, as interest rates are adjusted to market quarterly. Accordingly, contract value, which represents net contributions plus interest at the contract rate, approximates fair value. The contracts are fully benefit-responsive.

Participant loans are valued at their outstanding balances, which approximate fair value.

The cost of investments sold, distributed, or forfeited is determined using the specific identification method. Investment purchases and sales are accounted for on a trade-date basis.

Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

Use of Estimates

Preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

New Accounting Pronouncement

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS 157 is effective for accounting periods beginning after

November 15, 2007. Lincoln Financial Group Finance is currently evaluating the impact, if any, that the adoption of SFAS 157 will have on the Plan's 2008 financial statements.

The Lincoln National Life Insurance Company
 Agents' Savings and Profit-Sharing Plan

Notes to Financial Statements (continued)

2. Description of the Plan

The following description of the Plan is a summary only and is qualified in its entirety by the terms and provisions of the Plan document itself.

The Plan is a contributory, defined contribution plan which covers eligible full-time agents of Lincoln Life, Lincoln Financial Advisors Corporation and Lincoln Life & Annuity Company of New York (Employer). Effective April 3, 2006, LNC acquired Jefferson-Pilot Financial Corporation (Jefferson-Pilot). Jefferson-Pilot sponsored a 401(k) plan for its eligible agents. On June 1, 2006, a plan amendment made legacy Jefferson-Pilot agents eligible to participate in the Plan, and assets from legacy Jefferson-Pilot plan accounts were transferred to this Plan. This increased the net assets of the Plan by \$14.4 million. Also effective June 1, 2006, participants were permitted to make pre-tax contributions at a rate of at least 1% but not more than 50% of eligible earnings (increased from the 25% maximum in effect from January 1, 2004 through May 31, 2006) up to a maximum annual amount as determined under applicable law. Highly compensated agents, as defined in the Plan, are limited to 9%.

In addition to each participant's pre-tax contributions, Employer matching contributions are provided to the Plan. As of January 1, 2007, the Employer matching contribution for eligible participants is equal to 50% of each participant's pre-tax contributions, not to exceed 6% of eligible earnings per pay period. Prior to January 1, 2007, the Employer matching contribution for eligible former Jefferson-Pilot agents was equal to 10% of each participant's pre-tax contribution, not to exceed 6% of eligible compensation. In addition, the Employer may contribute an additional discretionary matching contribution, the amount of which (if any) is determined at the sole discretion of LNC's Board after a review of whether Lincoln Financial Advisors has met certain performance-based criteria. To be eligible for the discretionary Employer match, the participant must be employed on the last day of the plan year or have died or become disabled during the plan year. The investment of any Employer matching contributions made are directed by the participant.

Participants' pre-tax, other contributions, and earnings thereon are fully vested at all times. Employer contributions vest based upon years of service as defined in the Plan agreement as follows:

Years of Service	Percent Vested
1	0%
2	50%
3 or more	100%

Participants direct the Plan to invest their contributions, the basic Employer matching contributions, and the Employer discretionary matching contribution in any combination of the investment options offered under the Plan. For 2007, Employer discretionary matching contributions were made in cash, and allocated to the investment funds in accordance with the Participant's elections. No Employer discretionary matching contributions were made for 2006. Employer discretionary matching contributions for 2005 were initially invested in the LNC Common Stock Account. Participants can immediately direct the investment of the Employer discretionary matching contributions to other investment options, subject to certain restrictions set forth in our Insider Trading and Confidentiality policy.

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

Notes to Financial Statements (continued)

2. Description of the Plan (continued)

The Employer has the right to discontinue contributions at any time and terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, all non-vested amounts allocated to participant accounts would become fully vested.

The Plan may make loans to participants in amounts up to 50% of the vested account value to a maximum of \$50,000, but not more than the total value of the participant's accounts, excluding Employer contributions that have not been in the Plan for two full years, less the highest outstanding loan balance in the previous 12-month period. Interest charged on new loans to participants is established monthly based upon the prime rate plus 1%. Interest income credited was \$293,769, \$225,353, and \$236,082 in 2007, 2006, and 2005, respectively. Loans may be repaid over any period selected by the participant up to a maximum repayment period of 5 years except that the maximum repayment period may be 20 years for the purchase of a principal residence.

Upon termination of service due to disability or retirement, a participant may elect to receive either a lump-sum amount equal to the entire value of the participant's account or an installment option if certain criteria are met; in cases of death, the participant's beneficiary makes that election. For termination of service due to other reasons, a participant may receive the value of the vested interest in his or her account as a lump-sum distribution. Vested account balances less than \$1,000 are immediately distributable under the terms of the Plan, without the participant's consent, unless the participant has made a timely election of rollover to an Individual Retirement Account or other qualified arrangement.

Each participant's account is credited with the participant's contributions, Employer matching contributions, and applicable investment earnings thereon and is charged with an allocation of administrative expenses and applicable investment losses. Forfeited non-vested amounts are used to reduce future Employer contributions.

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

Notes to Financial Statements (continued)

3. Investments

The following is a summary of assets held for investment:

	December 31, 2007			December 31, 2006		
	Number of Shares, Units or Par Value	Net Asset Value Per Unit	Fair Value	Number of Shares, Units or Par Value	Net Asset Value Per Unit	Fair Value
Fair Values						
Common stock – LNC**	816,073	\$ 58.220	\$ 47,511,770*	896,904	\$ 66.400	\$ 59,554,426*
Pooled separate account investment contracts underwritten by Lincoln Life:						
Core Equity Account	603,408.454	17.535	10,580,767*	675,925.619	16.597	11,218,540*
Medium Capitalization Equity Account	558,122.762	17.023	9,500,756	637,440.864	15.038	9,586,154
Short-Term Account	2,707,860.831	4.142	11,214,877*	2,474,519.389	3.950	9,774,599
Government/Corporate Bond Account	502,647.363	9.843	4,947,357	478,163.909	9.428	4,508,225
Large Capitalization Equity Account	703,700.685	10.991	7,734,304	845,211.812	9.783	8,268,538
Balanced Account	399,671.268	9.426	3,767,261	329,975.428	8.897	2,935,692
High Yield Bond Account	842,282.306	4.488	3,780,163	861,514.961	4.386	3,778,949
Small Capitalization Equity Account	882,868.835	9.896	8,737,135	1,004,016.412	8.930	8,966,268
Value Equity Account	1,922,453.540	3.122	6,001,708	2,106,200.926	3.048	6,418,858
International Equity Account	941,916.059	12.562	11,832,632*	1,078,128.890	12.018	12,957,276*
Conservative Balanced Account	409,589.675	2.510	1,028,234	327,871.900	2.388	783,056
Aggressive Balanced Account	608,494.129	2.988	1,817,998	494,596.549	2.815	1,392,190
Delaware Growth and Income Account	2,079,971.566	2.138	4,446,147	2,315,835.708	2.205	5,106,881
Scudder VIT Equity 500 Index Account	4,049,051.948	1.268	5,133,793	4,198,242.064	1.208	5,071,896
Fidelity VIP Contrafund	6,414,875.498	1.906	12,229,960*	6,248,064.787	1.625	10,151,855
Neuberger-Berman AMT Regency Account	1,506,244.982	1.827	2,751,458	1,777,817.112	1.771	3,148,514
Social Awareness Account	1,311,610.737	1.365	1,789,955	1,514,969.167	1.329	2,014,000

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American Funds						
Insurance						
Series Global Growth	4,869,650.703	1.457	7,094,107	4,481,783.250	1.270	5,693,657
Neuberger-Berman						
Mid-Cap Growth Account	3,341,287.715	1.702	5,687,874	3,099,565.265	1.391	4,312,735
Scudder VIT Small Cap Index Account	1,781,845.843	1.859	3,313,342	1,970,608.242	1.901	3,746,520
BlackRock Legacy Account	407,813.986	1.899	774,601	289,661.157	1.607	465,485
American Funds International Account	395,626.878	22.588	8,936,420	348,696.154	18.876	6,582,128
Total pooled separate accounts			133,100,849			126,882,016
Contract Value						
Investment contracts underwritten by Lincoln Life	14,604,738		14,604,738*	16,312,170		16,312,170*
Estimated Value						
Wells Fargo Bank short-term investment account						
Participants loans	1,564,190		1,564,190	1,748,430		1,748,430
Total investments	3,996,682		3,996,682	4,010,852		4,010,852
			\$200,778,229			\$208,507,894

* Investments that represent 5% or more of the fair value of net assets available for benefits as of the indicated date.

** Indicates party-in-interest to the Plan.

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

Notes to Financial Statements (continued)

3. Investments (continued)

Net realized gain on sale and distribution of investments is summarized as follows:

	Year ended December 31		
	2007	2006	2005
Common stock			
Proceeds from disposition of stock	\$ 7,729,845	\$ 12,038,077	\$ 14,876,314
Cost of stock disposed	3,885,474	6,534,070	9,513,569
Net realized gain on sale and distribution of common stock	\$ 3,844,371	\$ 5,504,007	\$ 5,362,745
Pooled separate accounts			
Proceeds from disposition of units	\$ 49,126,170	\$ 43,764,916	\$ 33,710,587
Cost of units disposed	40,557,745	37,844,912	29,997,729
Net realized gain on sale and distribution of pooled separate accounts	\$ 8,568,425	\$ 5,920,004	\$ 3,712,858

The net change in unrealized appreciation of investments in total and by investment classification as determined by fair value is summarized as follows:

	Year ended December 31		
	2007	2006	2005
Fair value in excess of cost:			
At beginning of the year	\$ 63,347,381	\$ 48,422,185	\$ 42,460,285
At end of the year	55,277,366	63,347,381	48,422,185
Change in net unrealized (depreciation) appreciation of investments	\$ (8,070,015)	\$ 14,925,196	\$ 5,961,900
Common stock	\$ (10,211,687)	\$ 7,023,661	\$ 1,635,194
Pooled separate accounts	2,141,672	7,901,535	4,326,706
Change in net unrealized (depreciation) appreciation of investments	\$ (8,070,015)	\$ 14,925,196	\$ 5,961,900

The investment contracts (Guaranteed Account) earned an average interest rate of approximately 4.0% in all three years. The credited interest rates for new contributions, which approximate the current market rate, were 4.0% at both December 31, 2007 and 2006. The rate on new contributions is guaranteed through the three succeeding calendar year quarters. The credited interest rates for the remaining contract value balance, which approximate the current market rate, were 4.0% at both December 31, 2007 and 2006, and were determined based upon the performance of Lincoln Life's general account. The credited interest rates can be changed quarterly. The minimum guaranteed rate is 3.5%. The guarantee is based on Lincoln Life's ability to meet its financial obligations from the general assets of Lincoln Life. Restrictions apply to the movement of funds to other investment options. The fair value of the investment contracts approximates contract value. Participants are allocated interest on the investment contracts.

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

Notes to Financial Statements (continued)

4.
Investment
Options

The detail of the net assets available for plan benefits by investment option is as follows:

December 31, 2007	Investment Options						
	Total	1	2	3	4	5	6
Assets							
Investments:							
Common stock	\$ 47,511,770	\$ 47,511,770	\$ —	\$ —	\$ —	\$ —	\$ —
Short-term investment fund	1,564,190	1,564,190	—	—	—	—	—
Pooled separate accounts	133,100,849	—	—	10,580,767	9,500,756	11,214,877	4,947,357
Investment contracts	14,604,738	—	14,604,738	—	—	—	—
Participant loans	3,996,682	—	—	—	—	—	—
Total investments	200,778,229	49,075,960	14,604,738	10,580,767	9,500,756	11,214,877	4,947,357
Accrued interest receivable	54,904	5,966	48,938	—	—	—	—
Cash	(4,648)	—	(4,648)	—	—	—	—
Contributions receivable from participant deferrals	—	—	—	—	—	—	—
Contributions receivable from Employer companies	2,212,179	2,212,179	—	—	—	—	—
Net assets	203,040,664	51,294,105	14,649,028	10,580,767	9,500,756	11,214,877	4,947,357
Liabilities							
Due to broker	214	—	—	(28,320)	—	94,323	(14,387)

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Total liabilities	214	–	–	(28,320)	–	94,323	(14,387)
Net assets available for plan benefits	\$ 203,040,450	\$ 51,294,105	\$ 14,649,028	\$ 10,609,087	\$ 9,500,756	\$ 11,120,554	\$ 4,961,744
Number of participants selecting investment options		1354	366	541	467	480	338

Investment Options

December 31, 2007	7	8	9	10	11	12	13
Assets							
Investments:							
Common stock	\$ –	\$ –	\$ –	\$ –	\$ –	\$ –	–
Short-term investment account	–	–	–	–	–	–	–
Pooled separate accounts	7,734,304	3,767,261	3,780,163	8,737,135	6,001,708	11,832,632	1,028,234
Investment contracts	–	–	–	–	–	–	–
Participant loans	–	–	–	–	–	–	–
Total investments	7,734,304	3,767,261	3,780,163	8,737,135	6,001,708	11,832,632	1,028,234
Accrued interest receivable	–	–	–	–	–	–	–
Cash	–	–	–	–	–	–	–
Contributions receivable from participant deferrals	–	–	–	–	–	–	–
Contributions receivable from Employer companies	–	–	–	–	–	–	–
Net assets	7,734,304	3,767,261	3,780,163	8,737,135	6,001,708	11,832,632	1,028,234
Liabilities							
Due to broker	(20,915)	–	(10,164)	(9,880)	(28,411)	(18,761)	–
Total liabilities	(20,915)	–	(10,164)	(9,880)	(28,411)	(18,761)	–
Net assets available for	\$ 7,755,219	\$ 3,767,261	\$ 3,790,327	\$ 8,747,015	\$ 6,030,119	\$ 11,851,393	\$ 1,028,234

plan benefits
Number of
participants
selecting
investment
options

471

188

338

579

378

655

52

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The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

Notes to Financial Statements (continued)

	Investment Options							
December 31, 2007	14	15	16	17	18	19	20	
Assets								
Investments:								
Common stock	\$	–	\$	–	\$	–	\$	–
Short-term investment account		–	–	–	–	–	–	–
Pooled separate accounts	1,817,998	4,446,147	5,133,793	12,229,960	2,751,458	1,789,955	7,094,107	
Investment contracts		–	–	–	–	–	–	–
Participant loans		–	–	–	–	–	–	–
Total investments	1,817,998	4,446,147	5,133,793	12,229,960	2,751,458	1,789,955	7,094,107	
Accrued interest receivable		–	–	–	–	–	–	–
Cash		–	–	–	–	–	–	–
Contributions receivable from participant deferrals		–	–	–	–	–	–	–
Contributions receivable from Employer companies		–	–	–	–	–	–	–
Net assets	1,817,998	4,446,147	5,133,793	12,229,960	2,751,458	1,789,955	7,094,107	
Liabilities								
Due to broker		–	(6,031)	–	47,210	4,918	–	(17,740)
Total liabilities		–	(6,031)	–	47,210	4,918	–	(17,740)
Net assets available for plan benefits	\$ 1,817,998	\$ 4,452,178	\$ 5,133,793	\$ 12,182,750	\$ 2,746,540	\$ 1,789,955	\$ 7,111,847	
Number of participants selecting investment	153	448	293	673	265	128	438	

options

December 31, 2007	Investment Options					Loans
	21	22	25	26		
Assets						
Investments:						
Common stock	\$ —	\$ —	\$ —	\$ —	\$ —	—
Short-term investment account	—	—	—	—	—	—
Pooled separate accounts	5,687,874	3,313,342	774,601	8,936,420	—	—
Investment contracts	—	—	—	—	—	—
Participant loans	—	—	—	—	—	3,996,682
Total investments	5,687,874	3,313,342	774,601	8,936,420	—	3,996,682
Accrued interest receivable	—	—	—	—	—	—
Cash	—	—	—	—	—	—
Contributions receivable from participant deferrals	—	—	—	—	—	—
Contributions receivable from Employer companies	—	—	—	—	—	—
Net assets available for plan benefits	5,687,874	3,313,342	774,601	8,936,420	—	3,996,682
Liabilities						
Due to broker	(19,496)	(8,988)	28,799	8,057	—	—
Total liabilities	(19,496)	(8,988)	28,799	8,057	—	—
Net assets available for plan benefits	\$ 5,707,370	\$ 3,322,330	\$ 745,802	\$ 8,928,363	—	\$ 3,996,682
Number of participants selecting investment	535	383	79	654	—	220

options

Note: Investment options 23 and 24 had a zero balance as of 12/31/07 and are not shown.

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The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

Notes to Financial Statements (continued)

4. Investment Options
(continued)

The detail of the net assets available for plan benefits by investment option is as follows:

December 31, 2006	Investment Options						
	Total	1	2	3	4	5	6
Assets							
Investments:							
Common stock	\$ 59,554,426	\$ 59,554,426	\$ —	\$ —	\$ —	\$ —	\$ —
Short-term investment fund	1,748,430	1,748,430	—	—	—	—	—
Pooled separate accounts	126,882,016	—	—	11,218,540	9,586,154	9,774,599	4,508,225
Investment contracts	16,312,170	—	16,312,170	—	—	—	—
Participant loans	4,010,852	—	—	—	—	—	—
Total investments	208,507,894	61,302,856	16,312,170	11,218,540	9,586,154	9,774,599	4,508,225
Accrued interest receivable	58,106	6,410	51,123	—	—	—	—
Cash	740,328	(12,604)	752,932	—	—	—	—
Contributions receivable from participant deferrals	12,646	12,646	—	—	—	—	—
Contributions receivable from Employer companies	—	—	—	—	—	—	—
Net assets	209,318,974	61,309,308	17,116,225	11,218,540	9,586,154	9,774,599	4,508,225
Liabilities							
Due to broker	21,546	—	204	932	398	2,661	105

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Total liabilities	21,546	–	204	932	398	2,661	105
Net assets available for plan benefits	\$ 209,297,428	\$ 61,309,308	\$ 17,116,021	\$ 11,217,608	\$ 9,585,756	\$ 9,771,938	\$ 4,508,120
Number of participants selecting investment options		1518	402	623	513	557	372