

CNH GLOBAL N V  
Form 6-K  
January 15, 2008

**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549  
FORM 6-K  
REPORT OF FOREIGN PRIVATE ISSUER  
PURSUANT TO RULE 13a-16 OR 15d-16 OF  
THE SECURITIES EXCHANGE ACT OF 1934  
For the month of January 2008  
Commission File No. 333-05752  
CNH GLOBAL N.V.  
(Translation of Registrant's Name Into English)  
World Trade Center  
Tower B, 10<sup>th</sup> Floor  
Amsterdam Airport  
The Netherlands  
(Address of Principal Executive Offices)**

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

(Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes  No

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_.)

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**CNH GLOBAL N.V.**

Form 6-K for the month of January 2008

List of Exhibits:

1. Registrant's Summary North American Retail Unit Sales Activity For Selected Agricultural Equipment During the Month of December and Cumulative for 12 Months 2007, and Indicators of North American Dealer Inventory Levels for Selected Agricultural Equipment at the End of November 2007 Relative to Industry Results or Levels, Compared with Prior Year Periods.
  2. Registrant's Estimated North American Retail Unit Sales Activity for Selected Construction Equipment During the Month of December and cumulative for 12 Months of 2007, Relative to Industry Results or Levels, Compared with Prior Year Periods.
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CNH Global N.V.

Summary North American Retail Unit Sales Activity  
For Selected Agricultural Equipment

During the Month of December and Cumulative for 12 Months 2007,  
and Indicators of North American Dealer Inventory Levels for Selected Agricultural  
Equipment at the End of November 2007

Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Association of Equipment Manufacturers ( AEM ) and of the Canadian Farm and Industrial Equipment Institute ( CFIEI ).

These industry data are based on unit sales as preliminarily reported by AEM and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the AEM and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market or of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant monthly Agricultural Flash reports from AEM and CFIEI follow the table.

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**SUMMARY OF NORTH AMERICAN ACTIVITY**

| <b>CATEGORY</b>  | <b>Total North American<br/>INDUSTRY</b> | <b>CNH RELATIVE BRAND PERFORMANCE (All Brands)</b>                |
|--|--|---|
| Retail Unit Sales<br>Month of<br>December 2007         |  |   |
| Agricultural Tractors:<br>Under 40 horsepower<br>(2WD) | (11.3%)                                  | Down moderate double digits, significantly more than the industry |
| 40 to 100 horsepower<br>(2WD)                          | 1.4%                                     | Down low double digits, moderately worse than the industry        |
| Over 100 horsepower<br>(2WD)                           | 39.1%                                    | Up moderate double digits, slightly less than the industry        |
| 4 Wheel Drive Tractors                                 | 33.7%                                    | Up low double digits, significantly less than the industry        |
| Subtotal Tractors Over<br>40 hp                        | 11.0%                                    | Up low double digits, in-line with the industry                   |
| Total AG Tractors                                      | 0.4%                                     | Up equal to the industry  |
| Combines   | 17.1%                                    | Up mid-single digits, moderately less than the industry           |
| Retail Unit Sales<br>12 Months 2007                    |  |   |
| Agricultural Tractors:<br>Under 40 horsepower<br>(2WD) | (3.7%)                                   | Down mid-single double digits, slightly more than the industry    |
| 40 to 100 horsepower<br>(2WD)                          | 3.4%                                     | Down low double digits, moderately better than the industry       |
| Over 100 horsepower<br>(2WD)                           | 22.4%                                    | Up moderate double digits, moderately better than the industry    |

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|                              |       |   |
|------------------------------|-------|---|
| 4 Wheel Drive Tractors       | 22.2% | Up moderate double digits, moderately better than the industry    |
| Subtotal Tractors Over 40 hp | 7.7%  | Up moderate double digits, moderately better than the industry    |
| Total AG Tractors            | 1.4%  | Up high single digits, moderately better than the industry        |
| Combines                     | 13.4% | Up moderate double digits, significantly better than the industry |

AG DEALER  
INVENTORIES  
END OF NOVEMBER  
2007

|  |                   |                                  |
|--|-------------------|----------------------------------|
| Agricultural Tractors:<br>Under 40 horsepower<br>(2WD) | 5.4 months supply | 1/2 month less than the industry |
| 40 to 100 horsepower<br>(2WD)                          | 4.9 Months supply | 1/2 month less than the industry |
| Over 100 horsepower<br>(2WD)                           | 3.9 months supply | In-line with the industry        |
| 4 Wheel Drive Tractors                                 | 3.0 months supply | In-line with the industry        |
| Total AG Tractors                                      | 5.1 months supply | 1/2 month less than the industry |
| Combines   | 1.9 months supply | 1/2 month more than the industry |

January 11, 2008

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**ASSOCIATION OF EQUIPMENT MANUFACTURERS**

6737 West Washington Street, Suite 2400, Milwaukee, WI 53214-5647

414-298-4146

FAX 414-272-2464

Web Site: [www.aem.org](http://www.aem.org)e-mail: <mailto:dcarson@aem.org>

TO: Trade Press and Flash Report Subscribers January 10,  
2008

CONTACT: Debbie Carson

SUBJECT: December, 2007 Flash Report

**U.S. UNIT RETAIL SALES**

|  | DECEMBER      |               |               | YEAR TO DATE   |                |              | Nov.,<br>2007<br>U.S.<br>Field<br>Inventory |
|--|---------------|---------------|---------------|----------------|----------------|--------------|---|
|  | 2007          | 2006          | %<br>Chg.     | 2007           | 2006           | %<br>Chg.    |   |
| <b>EQUIPMENT<br/>FARM WHEEL<br/>TRACTORS</b> |               |               |               |                |                |              |   |
| <b>2 Wheel Drive</b>                         |               |               |               |                |                |              |   |
| Under 40 HP                                  | 6,863         | 8,027         | (14.5%)       | 115,849        | 122,512        | (5.4%)       | 53,250                                      |
| 40 & Under 100 HP                            | 6,535         | 6,415         | 1.9%          | 78,178         | 75,370         | 3.7%         | 32,183                                      |
| 100 HP & Over                                | 2,681         | 1,793         | 49.5%         | 20,916         | 16,643         | 25.7%        | 6,343                                       |
| <b>TOTAL</b>                                 |               |               |               |                |                |              |   |
| <b>2 Wheel Drive</b>                         | <b>16,079</b> | <b>16,235</b> | <b>(1.0%)</b> | <b>214,943</b> | <b>214,525</b> | <b>0.2%</b>  | <b>91,776</b>                               |
| <b>TOTAL</b>                                 |               |               |               |                |                |              |   |
| <b>4 Wheel Drive</b>                         | <b>365</b>    | <b>272</b>    | <b>34.2%</b>  | <b>3,664</b>   | <b>2,986</b>   | <b>22.7%</b> | <b>921</b>                                  |
| <b>TOTAL FARM<br/>WHEEL<br/>TRACTORS</b>     | <b>16,444</b> | <b>16,507</b> | <b>(0.4%)</b> | <b>218,607</b> | <b>217,511</b> | <b>0.5%</b>  | <b>92,697</b>                               |
| <b>COMBINES<br/>(Self-Propelled)</b>         | <b>916</b>    | <b>800</b>    | <b>14.5%</b>  | <b>7,116</b>   | <b>6,168</b>   | <b>15.4%</b> | <b>1,117</b>                                |

These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and the District of Columbia.

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**ASSOCIATION OF EQUIPMENT MANUFACTURERS**

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Web Site: [www.aem.org](http://www.aem.org)e-mail: <mailto:dcarson@aem.org>

TO: Trade Press and Flash Report Subscribers January 10,  
2008

CONTACT: Debbie Carson

SUBJECT: December, 2007 Flash Report

**CANADA UNIT RETAIL SALES**

|  | DECEMBER     |              |              | YEAR TO DATE  |               |              | Nov.,<br>2007<br>Canada<br>Field |
|--|--------------|--------------|--------------|---------------|---------------|--------------|----------------------------------|
|  | 2007         | 2006         | %<br>Chg.    | 2007          | 2006          | %<br>Chg.    | Inventory                        |
| <b>EQUIPMENT<br/>FARM WHEEL<br/>TRACTORS</b> |              |              |              |               |               |              |                                  |
| <b>2 Wheel Drive</b>                         |              |              |              |               |               |              |                                  |
| Under 40 HP                                  | 881          | 708          | 24.4%        | 11,672        | 9,889         | 18.0%        | 5,075                            |
| 40 & Under 100 HP                            | 699          | 722          | (3.2%)       | 7,397         | 7,369         | 0.4%         | 2,783                            |
| 100 HP & Over                                | 331          | 372          | (11.0%)      | 4,003         | 3,716         | 7.7%         | 1,394                            |
| <b>TOTAL</b>                                 |              |              |              |               |               |              |                                  |
| <b>2 Wheel Drive</b>                         | <b>1,911</b> | <b>1,802</b> | <b>6.0%</b>  | <b>23,072</b> | <b>20,974</b> | <b>10.0%</b> | <b>9,252</b>                     |
| <b>TOTAL</b>                                 |              |              |              |               |               |              |                                  |
| <b>4 Wheel Drive</b>                         | <b>91</b>    | <b>69</b>    | <b>31.9%</b> | <b>786</b>    | <b>655</b>    | <b>20.0%</b> | <b>153</b>                       |
| <b>TOTAL FARM<br/>WHEEL TRACTORS</b>         | <b>2,002</b> | <b>1,871</b> | <b>7.0%</b>  | <b>23,858</b> | <b>21,629</b> | <b>10.3%</b> | <b>9,405</b>                     |
| <b>COMBINES<br/>(Self-Propelled)</b>         | <b>160</b>   | <b>119</b>   | <b>34.5%</b> | <b>1,667</b>  | <b>1,577</b>  | <b>5.7%</b>  | <b>215</b>                       |

These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the Provinces of Canada.

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CNH Global N.V.

## Estimated North American Retail Unit Sales Activity

## For Selected Construction Equipment

During the Month of December and cumulative for 12 Months of 2007,  
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes CNH's estimates of selected construction equipment industry retail unit sales results in North America as compared with prior year periods. Estimated industry results for the current periods are expressed in terms of the percentage change from the prior year periods, by major product category.

These industry preliminary estimates are based on unit sales and are believed to include most, but not all, of the equipment sold in each of the categories. The estimates are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results also will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

This information reflects point-in-time data that is not necessarily representative of either the market or of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

**SUMMARY OF NORTH AMERICAN CONSTRUCTION ACTIVITY**

| <b>CATEGORY</b>                                | <b>Total North American<br/>INDUSTRY</b> | <b>CNH RELATIVE BRAND PERFORMANCE (All Brands)</b>              |
|--|--|---|
| Retail Unit Sales<br>Month of<br>December 2007 |  |   |
| Loader Backhoes                                | Down low double digits                   | Down high single digits, significantly better than the industry |
| Skid Steer Loaders                             | Up mid-single digits                     | Up low double digits, moderately better than the industry       |
| Total Light<br>Construction<br>Equipment       | Down low single digits                   | Up mid-single digits, moderately better less than the industry  |
| Total Heavy<br>Construction<br>Equipment       | Down moderate double<br>digits           | Down moderate double digits, equal to the industry              |
| Retail Unit Sales<br>12 Months 2007            |  |   |

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|                                    |                         |   |
|------------------------------------|-------------------------|---|
| Loader Backhoes                    | Down low double digits  | Down low double digits, equal to with the industry              |
| Skid Steer Loaders                 | Down high single digits | Down high single digits, equal to the industry                  |
| Total Light Construction Equipment | Down low double digits  | Down low double digits, equal to the industry                   |
| Total Heavy Construction Equipment | Down low double digits  | Down moderate double digits, moderately worse than the industry |

January 11, 2008

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**SIGNATURES**

**Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.**

CNH Global N.V.

By: /s/ Rubin J. McDougal  
Rubin J. McDougal  
Chief Financial Officer

January 15, 2008