

DELL INC  
Form 8-K  
July 27, 2006

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K  
CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of earliest event reported): July 21, 2006**

**Dell Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation)

**0-17017**

(Commission File Number)

**74-2487834**

(IRS Employer  
Identification No.)

**One Dell Way, Round Rock, Texas 78682**

(Address of principal executive offices) (zip code)

Registrant's telephone number, including area code: **(512) 338-4400**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**TABLE OF CONTENTS**

Item 1.01 Entry into a Material Definitive Agreement

Item 9.01 Financial Statements and Exhibits

SIGNATURES

EXHIBIT INDEX

Form of Restricted Stock Agreement for Non-Employee Directors

Form of Restricted Stock Unit Agreement for Non-Employee Directors

Form of Nonstatutory Stock Option Agreement for Non-Employee Directors

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**Table of Contents****Item 1.01 Entry into a Material Definitive Agreement.  
Equity Awards to Non-Employee Directors**

Pursuant to the non-employee director equity compensation program adopted by the Compensation Committee of the Board of Directors under the 2002 Long-Term Incentive Plan, and in connection with the service of Dell's non-employee directors for the year commencing with the Annual Meeting of Stockholders held on July 21, 2006, equity awards were granted to all non-employee directors effective July 21, 2006, the date of the first scheduled meeting of the Board of Directors following the 2006 Annual Meeting of Stockholders. Equity awards to non-employee directors consisted of shares of restricted stock or stock units, and fair market value stock options, granted as follows:

| <b>Name</b>                | <b>Restricted<br/>Stock<sup>a</sup></b> | <b>Options<sup>b</sup></b> |
|----------------------------|---|----------------------------|
| Mr. Carty <sup>c</sup>     | 7,780                                   | 15,775                     |
| Mr. Gray <sup>c</sup>      | 5,862                                   | 15,775                     |
| Ms. Krawcheck <sup>d</sup> | 11,832                                  | 47,325                     |
| Mr. Lafley <sup>d</sup>    | 11,832                                  | 47,325                     |
| Ms. Lewent <sup>c</sup>    | 7,780                                   | 15,775                     |
| Mr. Luft <sup>e</sup>      | 7,780                                   | 15,775                     |
| Mr. Mandl                  | 3,944                                   | 15,775                     |
| Mr. Miles                  | 3,944                                   | 15,775                     |
| Mr. Nunn <sup>c</sup>      | 7,780                                   | 15,775                     |

a Effective July 21, 2006, each non-employee director, other than Mr. Luft, received 3,944 shares of restricted stock. The restricted stock vests (which means that the restrictions lapse) ratably over five years (20% per year), so long as the director remains a member of the Board. All unvested restricted stock is forfeited when the director ceases

to be a member of the Board for any reason other than death or permanent disability. All unvested restricted stock vests immediately upon death or permanent disability. To afford Mr. Luft a comparable compensation benefit under local law, Mr. Luft instead received 3,944 restricted stock units with the same vesting provisions as the restricted stock. The units expire if he ceases to be a member of the Board for any reason other than death or permanent disability. Unlike restricted stock, units do not convey ownership rights until they vest.

- b Effective July 21, 2006, each non-employee director received options to purchase 15,775 shares of common stock with an exercise price equal to

the fair market value of Dell common stock on the date of grant (\$19.55) per share. The options vest ratably over five years (20% per year), so long as the director remains a member of the Board. All unvested options terminate when the director ceases to be a member of the Board for any reason other than death or permanent disability. All unvested options vest immediately upon death or permanent disability, and all options terminate one year later. If the director resigns at the request or demand of the Board, or is otherwise removed from the Board, all options (whether or not vested) terminate immediately. If the director resigns for any other reason, all vested options terminate

90 days after such resignation. In any event, the options terminate ten years from the date of grant unless otherwise terminated as described above. The options are transferable to family members under specified conditions.

- c Elected to receive restricted stock in lieu of some or all of the \$75,000 annual cash retainer. The number of shares of restricted stock granted was determined by dividing the foregone retainer amount by the fair market value of the common stock on the date of grant (\$19.55). This restricted stock vested on July 21, 2006, but may not be sold or transferred until January 22, 2007, six months after date of grant.
  
- d In addition to the equity

awards granted to all non-employee directors, each newly elected director received the following additional shares of restricted stock and options subject to the same terms and conditions: 7,888 shares of restricted stock and options to purchase 31,550 shares of common stock with an exercise price equal to the fair market value of Dell common stock on the date of grant (\$19.55) per share.

- e Elected to receive restricted stock units in lieu of the \$75,000 annual cash retainer. The number of units granted was determined by dividing the foregone retainer amount by the fair market value of the common stock on the date of grant (\$19.55). These units vested on July 21, 2006,



but may not be  
sold or  
transferred until  
January 22,  
2007, six  
months after  
date of grant.

The forms of non-employee director equity award agreements are filed as exhibits to this Form 8-K, and are incorporated herein by reference.

**Table of Contents**

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

- 99.1 Form of Restricted Stock Agreement for Non-Employee Directors
- 99.2 Form of Restricted Stock Unit Agreement for Non-Employee Directors
- 99.3 Form of Nonstatutory Stock Option Agreement for Non-Employee Directors

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

DELL INC.

Date: July 27, 2006

By: /s/ Lawrence P. Tu

Lawrence P. Tu  
Senior Vice President, General Counsel and  
Secretary

4

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**Table of Contents**

**EXHIBIT INDEX**

**Exhibit No. Description of Exhibit**

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|------|--|
| 99.1 | Form of Restricted Stock Agreement for Non-Employee Directors          |
| 99.2 | Form of Restricted Stock Unit Agreement for Non-Employee Directors     |
| 99.3 | Form of Nonstatutory Stock Option Agreement for Non-Employee Directors |