

AFFILIATED COMPUTER SERVICES INC

Form 10-Q

May 15, 2006

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20549  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2006**

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 001-12665  
AFFILIATED COMPUTER SERVICES, INC.**

(Exact name of registrant as specified in its charter)

Delaware

51-0310342

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

2828 North Haskell, Dallas, Texas

75204

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (214) 841-6111

**Not Applicable**

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

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| <b>Title of each class</b>            | <b>Number of shares outstanding as of<br/>May 11, 2006</b> |
|---------------------------------------|--|
| Class A Common Stock, \$.01 par value | 111,972,827  |

Class B Common Stock, \$.01 par value

6,599,372

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**PART I**  
**ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS**  
**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**(UNAUDITED)**  
**(in thousands)**

| ASSETS                                    | March 31,<br>2006   | June 30,<br>2005    |
|---|---------------------|---------------------|
| Current assets:                           |                     |                     |
| Cash and cash equivalents                 | \$ 174,877          | \$ 62,685           |
| Accounts receivable, net                  | 1,167,374           | 1,061,590           |
| Prepaid expenses and other current assets | 174,741             | 119,822             |
| Assets held for sale                      | 6,173               |                     |
| <b>Total current assets</b>               | <b>1,523,165</b>    | <b>1,244,097</b>    |
| Property, equipment and software, net     | 818,247             | 677,241             |
| Goodwill                                  | 2,395,320           | 2,334,655           |
| Other intangibles, net                    | 465,757             | 466,312             |
| Other assets                              | 185,254             | 128,533             |
| <b>Total assets</b>                       | <b>\$ 5,387,743</b> | <b>\$ 4,850,838</b> |

**LIABILITIES AND STOCKHOLDERS EQUITY**

|   |                  |                  |
|---|------------------|------------------|
| Current liabilities:                      |                  |                  |
| Accounts payable                          | \$ 102,969       | \$ 62,788        |
| Accrued compensation and benefits         | 158,390          | 175,782          |
| Other accrued liabilities                 | 445,449          | 471,577          |
| Income taxes payable                      | 5,267            | 2,310            |
| Deferred taxes                            | 25,552           | 34,996           |
| Current portion of long-term debt         | 22,285           | 6,192            |
| Current portion of unearned revenue       | 106,697          | 84,469           |
| <b>Total current liabilities</b>          | <b>866,609</b>   | <b>838,114</b>   |
| Senior Notes, net of unamortized discount | 499,348          | 499,288          |
| Other long-term debt                      | 865,960          | 251,067          |
| Deferred taxes                            | 299,800          | 240,210          |
| Other long-term liabilities               | 203,700          | 183,731          |
| <b>Total liabilities</b>                  | <b>2,735,417</b> | <b>2,012,410</b> |

Commitments and contingencies (See Notes 14 and 17)

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|  |              |              |
|--|--------------|--------------|
| Stockholders' equity:  |              |              |
| Class A common stock   | 1,404        | 1,379        |
| Class B common stock   | 66           | 66           |
| Additional paid-in capital                                     | 1,914,384    | 1,792,629    |
| Accumulated other comprehensive loss, net                      | (15,983)     | (10,910)     |
| Retained earnings  | 2,291,392    | 2,016,197    |
| Treasury stock at cost, 28,509 and 19,255 shares, respectively | (1,538,937)  | (960,933)    |
| Total stockholders' equity                                     | 2,652,326    | 2,838,428    |
| Total liabilities and stockholders' equity                     | \$ 5,387,743 | \$ 4,850,838 |

The accompanying notes are an integral part of these consolidated financial statements.

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**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(UNAUDITED)**

(in thousands, except per share amounts)

|   | <b>Three Months Ended</b> |              | <b>Nine Months Ended</b> |              |
|---|---------------------------|--------------|--------------------------|--------------|
|   | <b>March 31,</b>          |              | <b>March 31,</b>         |              |
|   | <b>2006</b>               | <b>2005</b>  | <b>2006</b>              | <b>2005</b>  |
| Revenues                                  | \$ 1,314,455              | \$ 1,063,299 | \$ 3,972,959             | \$ 3,136,767 |
| Cost of revenues:                         |                           |              |                          |              |
| Wages and benefits                        | 643,651                   | 452,794      | 1,904,659                | 1,320,612    |
| Services and supplies                     | 272,990                   | 251,825      | 869,651                  | 777,893      |
| Rent, lease and maintenance               | 156,489                   | 124,047      | 475,202                  | 364,164      |
| Depreciation and amortization             | 72,891                    | 57,801       | 211,415                  | 167,706      |
| Other                                     | 20,303                    | 4,893        | 32,061                   | 13,038       |
| Cost of revenues                          | 1,166,324                 | 891,360      | 3,492,988                | 2,643,413    |
| Gain on sale of business                  | (2,717)                   |              | (32,482)                 |              |
| Other operating expenses                  | 12,430                    | 6,127        | 43,278                   | 17,577       |
| Total operating expenses                  | 1,176,037                 | 897,487      | 3,503,784                | 2,660,990    |
| Operating income                          | 138,418                   | 165,812      | 469,175                  | 475,777      |
| Interest expense                          | 14,967                    | 3,688        | 40,428                   | 10,512       |
| Other non-operating (income) expense, net | 589                       | (466)        | (5,786)                  | (1,808)      |
| Pretax profit                             | 122,862                   | 162,590      | 434,533                  | 467,073      |
| Income tax expense                        | 44,986                    | 47,924       | 159,337                  | 162,105      |
| Net income                                | \$ 77,876                 | \$ 114,666   | \$ 275,196               | \$ 304,968   |
| Earnings per share:                       |                           |              |                          |              |
| Basic                                     | \$ 0.63                   | \$ 0.90      | \$ 2.20                  | \$ 2.38      |
| Diluted                                   | \$ 0.62                   | \$ 0.88      | \$ 2.17                  | \$ 2.33      |

Shares used in computing earnings per share:

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|         |         |         |         |         |
|---------|---------|---------|---------|---------|
| Basic   | 124,347 | 127,568 | 124,879 | 128,048 |
| Diluted | 126,319 | 130,229 | 126,806 | 131,081 |

The accompanying notes are an integral part of these consolidated financial statements.

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**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**  
**(in thousands)**

|   | <b>Nine Months Ended</b> |             |
|---|--------------------------|-------------|
|   | <b>March 31,</b>         |             |
|   | <b>2006</b>              | <b>2005</b> |
| Cash flows from operating activities:   |                          |             |
| Net income  | \$ 275,196               | \$ 304,968  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                          |             |
| Depreciation and amortization   | 211,415                  | 167,706     |
| Stock-based compensation expense  | 25,364                   |             |
| Excess tax benefits from stock-based compensation arrangements                    | (17,302)                 |             |
| Tax benefit on stock options  |                          | 20,612      |
| Gain on sale of business  | (32,482)                 | (70)        |
| Provision for uncollectible accounts receivable                                   | 7,986                    | 773         |
| Deferred income tax expense   | 50,397                   | 56,523      |
| Asset impairments   | 14,450                   |             |
| Contract inducement amortization  | 11,627                   | 10,086      |
| Gain on investments   | (5,441)                  | (1,860)     |
| Loss on early extinguishment of long-term debt                                    | 4,104                    |             |
| Other non-cash activities   | 4,131                    | 794         |
| Changes in assets and liabilities, net of effects from acquisitions:              |                          |             |
| Increase in accounts receivable   | (41,591)                 | (16,633)    |
| Increase in prepaid expenses and other current assets                             | (15,399)                 | (17,660)    |
| (Increase) decrease in other assets   | 5,959                    | (1,436)     |
| Increase (decrease) in accounts payable   | 25,841                   | (14,606)    |
| Decrease in accrued compensation and benefits                                     | (20,387)                 | (28,557)    |
| Decrease in other accrued liabilities   | (106,214)                | (49,217)    |
| Increase in income taxes payable  | 32,837                   | 3,774       |
| Increase in unearned revenue  | 40,513                   | 26,457      |
| Increase (decrease) in other long-term liabilities                                | (2,544)                  | 10,319      |
| Total adjustments   | 193,264                  | 167,005     |
| Net cash provided by operating activities   | 468,460                  | 471,973     |
| Cash flows from investing activities:   |                          |             |
| Purchases of property, equipment and software, net                                | (290,108)                | (170,185)   |
| Payments for acquisitions, net of cash acquired                                   | (155,229)                | (213,322)   |
| Additions to other intangible assets  | (28,386)                 | (29,444)    |
| Proceeds from divestitures, net of transaction costs                              | 67,664                   | 87          |
| Intangible assets acquired in subcontract termination                             | (16,530)                 |             |
| Proceeds from investments   | 1,903                    | 46          |
| Purchases of investments  | (25,456)                 | (6,604)     |
| Proceeds received on notes receivable   |                          | 425         |

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|  |             |             |
|--|-------------|-------------|
| Net cash used in investing activities                          | (446,142)   | (418,997)   |
| Cash flows from financing activities:                          |             |             |
| Proceeds from issuance of long-term debt, net                  | 3,334,917   | 1,341,163   |
| Repayments of long-term debt                                   | (2,759,272) | (1,342,456) |
| Proceeds from stock options exercised                          | 82,010      | 28,868      |
| Executive stock option settlement                              | (18,353)    |             |
| Excess tax benefits from stock-based compensation arrangements | 17,302      |             |
| Purchase of shares in tender offer                             | (466,071)   |             |
| Purchase of treasury shares                                    | (115,804)   | (131,121)   |
| Proceeds from issuance of treasury shares                      | 15,145      | 20,203      |
| Net cash provided by (used in) financing activities            | 89,874      | (83,343)    |
| Net increase (decrease) in cash and cash equivalents           | 112,192     | (30,367)    |
| Cash and cash equivalents at beginning of period               | 62,685      | 76,899      |
| Cash and cash equivalents at end of period                     | \$ 174,877  | \$ 46,532   |

The accompanying notes are an integral part of these consolidated financial statements.

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**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**1. BASIS OF PRESENTATION**

The consolidated financial statements include the accounts of Affiliated Computer Services, Inc. ( ACS or the Company ) and its majority-owned subsidiaries. All material intercompany profits, transactions and balances have been eliminated. We are a Fortune 500 and S&P 500 company with more than 55,000 people providing business process and information technology outsourcing solutions to commercial and government clients.

The financial information presented should be read in conjunction with our consolidated financial statements for the year ended June 30, 2005. The foregoing unaudited consolidated financial statements reflect all adjustments (all of which are of a normal recurring nature), which are, in the opinion of management, necessary for a fair presentation of the results of the interim periods. The results for the interim periods are not necessarily indicative of results to be expected for the year. Prior period amounts have been reclassified to conform to current period presentation.

We present cost of revenues in our Consolidated Statements of Income based on the nature of the costs incurred. Substantially all these costs are incurred in the provision of services to our customers. The selling, general and administrative costs included in cost of revenues are not material and are not separately presented in the Consolidated Statements of Income.

Significant accounting policies are detailed in our Annual Report on Form 10-K for the year ended June 30, 2005. For discussion of our critical accounting policies, please refer to Management's Discussion and Analysis of Financial Condition and Results of Operations.

**2. STOCK-BASED COMPENSATION**

See Note 3 below for information concerning an ongoing internal investigation into our 1994 to date stock option grant practices. The information in this Note 2 is qualified by reference to the information set forth in Note 3 to the extent applicable.

On December 16, 2004, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment ( SFAS 123(R) ). SFAS 123(R) requires companies to measure all employee stock-based compensation awards using a fair value method and recognize compensation cost in its financial statements. SFAS 123(R) is effective beginning as of the first annual reporting period beginning after June 15, 2005. We adopted SFAS 123(R) on a prospective basis beginning July 1, 2005 for stock-based compensation awards granted after that date and for unvested awards outstanding at that date using the modified prospective application method. We recognize the fair value of stock-based compensation awards as wages and benefits in the Consolidated Statements of Income on a straight-line basis over the vesting period.

Prior to July 1, 2005, we followed Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, ( APB 25 ) in accounting for our stock-based compensation plans. Had compensation cost for our stock-based compensation plans been determined based on the fair value at the grant date under those plans consistent with the fair value method of Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation ( SFAS 123 ), our net income and earnings per share would have been reduced to the pro forma amounts indicated below (in thousands, except per share amounts):

|   | <b>Three<br/>Months<br/>Ended<br/>March 31,<br/>2005</b> | <b>Nine Months<br/>Ended<br/>March 31, 2005</b> |
|---|--|---|
| Net Income  |  |   |
| As reported   | \$ 114,666   | \$ 304,968                                      |
| Less: Pro forma cost of employee stock-based compensation plans, net of income taxes of \$3,241 and \$9,577, respectively | (5,759)  | (17,074)  |

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|                            |           |            |
|----------------------------|-----------|------------|
| Pro forma                  | \$108,907 | \$ 287,894 |
| Basic earnings per share   |           |            |
| As reported                | \$ 0.90   | \$ 2.38    |
| Pro forma                  | \$ 0.85   | \$ 2.25    |
| Diluted earnings per share |           |            |
| As reported                | \$ 0.88   | \$ 2.33    |
| Pro forma                  | \$ 0.84   | \$ 2.21    |

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**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

The adoption of SFAS 123(R) in the first quarter of fiscal year 2006 resulted in prospective changes in our accounting for stock-based compensation awards including recording stock-based compensation expense and the related deferred income tax benefit on a prospective basis and reflecting the excess tax benefit from the exercise of stock-based compensation awards in cash flows from financing activities.

The adoption of SFAS 123(R) resulted in the recognition of compensation expense of \$8 million and \$25.4 million (\$5.1 million and \$16.7 million, net of deferred income tax benefits), or \$0.04 and \$0.13 per diluted share, in wages and benefits in the Consolidated Statements of Income for the three and nine months ended March 31, 2006, respectively. In accordance with the modified prospective application method of SFAS 123(R), prior period amounts have not been restated to reflect the recognition of stock-based compensation costs. The total compensation cost related to non-vested awards not yet recognized at March 31, 2006 was approximately \$83.3 million, which is expected to be recognized over a weighted average of 3.31 years.

In periods ending prior to July 1, 2005, the income tax benefits from the exercise of stock options were classified as net cash provided by operating activities pursuant to Emerging Issues Task Force Issue No. 00-15 Classification in the Statement of Cash Flows of the Income Tax Benefit Received by a Company upon Exercise of a Nonqualified Employee Stock Option. However, for periods ending after July 1, 2005, pursuant to SFAS 123(R), the income tax benefits exceeding the recorded deferred income tax benefit and any pre-adoption as-if deferred income tax benefit from stock-based compensation awards (the excess tax benefits) are required to be reported in net cash provided by financing activities. For the nine months ended March 31, 2006, excess tax benefits from stock-based compensation awards of \$17.3 million were reflected as an outflow in cash flows from operating activities and an inflow in cash flows from financing activities in the Consolidated Statements of Cash Flows, resulting in a net impact of zero on cash. In the prior year period, income tax benefits from the exercise of stock options of \$20.6 million were reflected as an inflow in cash flows from operating activities in the Consolidated Statements of Cash Flows.

Under our 1997 Stock Incentive Plan (the Stock Incentive Plan), we originally reserved approximately 7.4 million shares of Class A common stock for issuance to key employees at exercise prices determined by the Board of Directors or designated committee thereof. In May 2000, February 2001, October 2001, July 2003, February 2005 and July 2005, the Board of Directors approved the additional allotment of approximately 1.7 million, 1.6 million, 4.1 million, 3.8 million, 2.7 million and 0.8 million shares, respectively, to the Stock Incentive Plan in accordance with the terms and conditions of the Stock Incentive Plan authorized by our shareholders pursuant to our November 14, 1997 Proxy Statement. Options granted under the Stock Incentive Plan to our current employees cannot exceed 12.8% of our issued and outstanding shares, and consequently, any share repurchases (as discussed in Notes 6 and 12) reduce the number of options to purchase shares that we may grant under the Stock Incentive Plan. Our 1988 Stock Option Plan (the 1988 Plan), which originally reserved 12 million shares of Class A common stock for issuance, was discontinued for new grants during fiscal year 1998 and terminated (except for the exercise of then existing option grants as of September 1997) and subsequently, 3.2 million unissued shares expired. Generally, the options under each plan vest in varying increments over a five-year period, become exercisable as they vest (see discussion of amendment below) and expire ten years from the date of grant.

In order to conform our stock option program with standard market practice, on February 2, 2005, our Board of Directors approved an amendment to stock options previously granted that did not become exercisable until five years from the date of grant to provide that such options become exercisable on the day they vest. Options granted under both our Stock Incentive Plan and our 1988 Plan generally vest in varying increments over a five year period. It is expected that future option grants will contain matching vesting and exercise schedules, which we believe will result in a lower expected term. This amendment does not amend or affect the vesting schedule, exercise price, quantity of options granted, shares into which such options are exercisable or life of any award under any outstanding option grant. Therefore, no compensation expense was recorded.

The fair value of each stock option is estimated on the date of grant using the Black-Scholes valuation model utilizing the assumptions noted below. The expected volatility of our stock price is based on historical monthly volatility over

the expected term based on daily closing stock prices. The expected term of the option is based on historical employee stock option exercise behavior, the vesting term of the respective award and the contractual term. Separate groups of employees that have similar historical exercise behavior are considered separately for valuation purposes. Our stock price volatility and expected option lives are based on management's best estimates at the time of grant, both of which impact the fair value of the option calculated under the Black-Scholes methodology and, ultimately, the expense that will be recognized over the vesting term of the option. The weighted-average fair value of options granted was \$13.88 for the three months ended March 31, 2005 and \$12.98 and \$15.56 for the nine months ended March 31, 2006 and 2005, respectively. There were no option grants for the three months ended March 31, 2006. The weighted-average fair value of options granted has declined in the nine months ended March 31, 2006 compared to the prior year period due primarily to decreased volatility and expected term. The estimated fair value is not intended to predict actual future events or the value ultimately realized by employees who receive equity awards.

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**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

The following weighted-average assumptions were used to determine the fair value of grants. We issued no new grants in the third quarter of fiscal year 2006.

|                         |   |
|-------------------------|---|
|                         | Nine Months<br>ended<br>March 31,<br>2006 |
| Expected volatility     | 22.20%                                    |
| Expected term           | 4.21 years                                |
| Risk-free interest rate | 3.49%                                     |
| Expected dividend yield | 0%  |

As discussed above, prior to the adoption of SFAS 123(R), we determined the fair value of grants for disclosure of pro forma stock-based compensation costs in accordance with SFAS 123. We used the following weighted-average assumptions to determine the fair value of grants:

|                         |   |  |
|-------------------------|---|--|
|                         | Three<br>Months<br>ended<br>March 31,<br>2005 | Nine<br>Months<br>ended<br>March 31,<br>2005 |
| Expected volatility     | 22.95%  | 25.24%                                       |
| Expected term           | 4.50 years                                    | 4.92 years                                   |
| Risk-free interest rate | 4.01%   | 3.97%  |
| Expected dividend yield | 0%  | 0%   |

The total intrinsic value of options exercised during the three and nine months ended March 31, 2006 was \$41.1 million and \$64.9 million, respectively, resulting in income tax benefits of \$14.9 million and \$23.5 million, respectively. In addition, we also recorded income tax benefits of \$6.7 million in the first quarter of fiscal year 2006 related to the purchase of vested options from our former Chief Executive Officer (see Note 18 for further discussion). Of the total income tax benefit of \$30.2 million for the nine months ended March 31, 2006, \$17.3 million is reflected as excess tax benefits in net cash provided by financing activities in the Consolidated Statements of Cash Flows.

Option activity for the three and nine months ended March 31, 2006 is summarized as follows:

|                                  | Options     | Weighted<br>Average<br>Exercise<br>Price | Weighted-<br>Average<br>Remaining<br>Contractual<br>Term | Aggregate<br>Intrinsic<br>Value<br>(in<br>thousands) |
|----------------------------------|-------------|--|--|--|
| Outstanding at December 31, 2005 | 13,746,960  | \$ 41.76                                 |  |  |
| Granted                          |             |  |  |  |
| Exercised                        | (1,477,250) | 34.67                                    |  |  |
| Canceled                         | (316,100)   | 50.34                                    |  |  |

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|  |             |    |       |      |    |         |
|--|-------------|----|-------|------|----|---------|
| Outstanding as of March 31, 2006         | 11,953,610  | \$ | 42.41 | 7.22 | \$ | 206,247 |
| Outstanding at June 30, 2005             | 15,356,700  | \$ | 39.61 |      |    |         |
| Granted                                  | 1,588,500   |    | 53.05 |      |    |         |
| Exercised                                | (2,504,690) |    | 32.81 |      |    |         |
| Canceled (1)                             | (2,486,900) |    | 41.57 |      |    |         |
| Outstanding as of March 31, 2006         | 11,953,610  | \$ | 42.41 | 7.22 | \$ | 206,247 |
| Vested and exercisable at March 31, 2006 | 4,037,160   | \$ | 33.17 | 5.60 | \$ | 106,946 |

(1) Includes the purchase of 610,000 vested options and the cancellation of 640,000 unvested options related to the departure of our former Chief Executive Officer.



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**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
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SFAS 123(R) requires that we recognize compensation expense for only the portion of share-based payment arrangements that are expected to vest. Therefore, we apply estimated forfeiture rates that are based on historical employee termination behavior. We periodically adjust the estimated forfeiture rates so that only the compensation expense related to share-based payment arrangements that vest are included in wages and benefits. If the actual number of forfeitures differs from those estimated by management, additional adjustments to compensation expense may be required in future periods.

We follow the transition method described in SFAS 123(R) for calculating the excess tax benefits available to absorb tax deficiencies recognized subsequent to the adoption of SFAS 123(R) (the APIC Pool). Tax deficiencies arise when actual tax benefits we realize upon the exercise of stock options are less than the recorded tax benefit. In November 2005, the Financial Accounting Standards Board issued FASB Staff Position FAS 123(R)-3, Transition Election to Accounting for the Tax Effects of Share-Based Payment Awards (FSP FAS 123(R)-3), which provides an alternative one-time transition election for calculating the APIC Pool. We are currently evaluating whether to elect the one-time transition election provided in FSP FAS 123(R)-3.

**3. REVIEW OF STOCK OPTION GRANT PROCEDURES**

As previously announced, we received a letter dated March 1, 2006 from the Securities and Exchange Commission (the SEC) informing us that the SEC had begun an informal investigation into stock option grants made by us from October 1998 through March 2005. We are cooperating with the SEC in connection with its investigation.

At the direction of our Board of Directors, in response to the informal SEC investigation noted above, we have commenced an internal investigation through our regular outside counsel into our historical stock option practices from 1994 to the present under our stock option plans in effect during this period, including a review of our underlying option grant documentation and procedures. Our internal investigation is ongoing and not complete as of the date of this filing.

As explained more fully below, during our entire history as a public company, our regular and special compensation committees have generally utilized unanimous written consents signed by all members of the applicable committee ratifying their prior verbal approvals of option grants to senior executives or options to be granted in connection with significant acquisitions. We believe the prior verbal approvals of the committee members generally occurred contemporaneously with the legal effective date specified in the unanimous written consent of the committee members. Our legal counsel has advised us that our written consent process with deemed effective dates is valid under Delaware corporate law and our stock option plans. However, we have determined, in consultation with our independent registered public accounting firm, that although the option grants are legally valid and enforceable as of the effective date set forth in the unanimous consents, the proper measurement date, for accounting purposes only, may differ from the legal effective date.

Historically, we have granted stock options principally utilizing a process whereby our compensation committee or special compensation committee, as applicable, would approve stock option grants through unanimous written consents with specified effective dates that generally preceded the date on which the consents had been executed by all members of the applicable compensation committee. In connection with option grants to senior executives, the historical practice was for our chairman, who during periods prior to September 2003 was also a member of our compensation committee, to engage, on a generally contemporaneous basis with the effective date specified in the written consent, in individual telephonic discussions with each of the members of the applicable compensation committee, during which the committee member would indicate his approval of the option grants in question. In connection with significant acquisitions, our historical practice was for the Board of Directors (including members of the applicable compensation committee) to consider during board meetings convened for the purpose of approving an acquisition the proposed stock option component that would be designated to an acquisition target's management team, with a unanimous written consent of the applicable compensation committee to follow at a later time with a specified effective date for the option grants in question.



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Based on our option grant procedures, we have historically considered the effective date specified in the written consents by the applicable compensation committee as the accounting measurement date for determining stock-based compensation expense under APB 25 and SFAS 123(R). However, we have determined, in consultation with our independent registered public accounting firm, that the proper accounting measurement date for stock option awards cannot precede the date on which the grants were approved through the execution of written consents or through a valid meeting of the applicable compensation committee. Notwithstanding our accounting determination noted above, we believe that (i) our historical written consent effective date process is permitted under our current and predecessor stock option plans and Delaware corporate law, (ii) we have consistently followed this process in prior accounting periods, and (iii) the grants in question had been verbally discussed and approved by each of the members of the applicable compensation committee generally on a contemporaneous basis with the specified effective date of those grants.

Accordingly, based on the preliminary results of our review of our historical stock option practices, including our underlying option grant documentation and procedures, and the initial findings of our internal investigation (which is ongoing and not complete as of the date of this filing), we have determined that the estimated cumulative pretax stock-based compensation charge resulting from revised measurement dates is approximately \$32 million (\$21 million, net of income tax) at June 30, 2005. Based on this preliminary estimate, had this estimated compensation charge been reflected, as and when incurred, in our results of operations in prior years, the impact on net income for fiscal years ended June 30, 2001, 2002, 2003, 2004 and 2005 would have been a reduction of 1.9%, 1.6%, 1.5%, 0.7%, and 0.7%, respectively. The potential impact of this estimated compensation charge for the fiscal years ended June 30, 2006 and beyond is estimated to be immaterial based on currently available information. There would be no impact on revenue or net cash provided by operating activities as a result of the estimated compensation charge. This estimated stock-based compensation charge relates to certain of the option grants covering approximately 23 million common shares (after giving effect to forfeitures of option grants covering approximately 7 million common shares) issued by us subsequent to our initial public offering in 1994 and through June 30, 2005. During this same period, we recorded a cumulative pretax profit of approximately \$3.2 billion (\$2.0 billion, net of income tax).

Our internal investigation is ongoing and not complete as of the date of this filing, therefore, should additional information become available, our preliminary estimate of stock-based compensation could change. Accordingly, once our internal investigation is completed, we will conclude as to whether the cumulative stock-based compensation charge will be recorded in our fourth quarter of fiscal year 2006 or will result in a restatement of prior period financial statements. Based on the current estimate of the stock-based compensation charge, we do not believe that restatement of prior period financial information will be required.

In conjunction with this investigation, we are also evaluating whether any previously deducted compensation related to exercised stock options may be non-deductible under Section 162(m) of the Internal Revenue Code. In that event, we may be required to pay additional taxes and interest associated with previous compensation deductions in connection with such exercised stock options and we may lose additional deductions in future periods. We currently estimate that the amount of any lost tax deductions claimed on previously filed income tax returns will not be material to our consolidated results of operations or financial position, although we have not finalized our assessment of this matter.

Notwithstanding the above-referenced accounting determination, based on the initial findings of our internal investigation (which is ongoing and not complete as of the date of this filing), we do not believe that any director or officer of the Company has engaged in the intentional backdating of stock option grants in order to achieve a more advantageous exercise price.

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**4. ACQUISITIONS**

In December 2005, we completed the acquisition of the Transport Revenue division of Ascom AG ( Ascom ), a Switzerland based communications company. Ascom consists of three business units fare collection, airport parking solutions and toll collection with office locations across nine countries. The transaction was valued at approximately \$100.5 million plus related transaction costs and was funded from borrowings under our Prior Facility (as defined in Note 11). The purchase price was allocated to assets acquired and liabilities assumed based on the estimated fair value as of the date of acquisition. We acquired assets of \$234.1 million and assumed liabilities of \$133.6 million. We recorded goodwill of \$70.7 million, approximately 31% of which is deductible for income tax purposes, and intangible assets of \$1.3 million. The \$1.3 million of intangible assets is attributable to customer relationships, non-compete agreements and patents with weighted average useful lives of approximately 8 years. We believe this acquisition launches us into the international transportation services industry and will expand our portfolio in the transit and parking payment markets and adds toll collection customers to our existing customer base. The operating results of the acquired business are included in our financial statements in the Government segment from the effective date of the acquisition, December 1, 2005.

In July 2005, we completed the acquisition of LiveBridge, Inc. ( LiveBridge ), a customer care service provider primarily serving the financial and telecommunications industries. The transaction was valued at approximately \$32 million plus a working capital adjustment of \$2.5 million, excluding contingent consideration of up to \$32 million based upon future financial performance and was funded from cash on hand and borrowings under our Prior Facility. The purchase price was allocated to assets acquired and liabilities assumed based on the estimated fair value as of the date of acquisition. We acquired assets of \$42 million and assumed liabilities of \$7.5 million. We recorded goodwill of \$11.5 million, 49% of which is deductible for income tax purposes, and intangible assets of \$12.9 million. The \$12.9 million of intangible assets is attributable to customer relationships and non-compete agreements with weighted average useful lives of approximately 6 years. We believe this acquisition will expand our customer care service offerings in the finance and telecommunications industries and will extend our global capabilities and operations by adding the LiveBridge operational centers in Canada, India and Argentina. The operating results of the acquired business are included in our financial statements in the Commercial segment from the effective date of the acquisition, July 1, 2005.

We completed one small acquisition in our Government segment in the third quarter of fiscal year 2006.

These acquisitions are not considered material to our results of operations, either individually or in the aggregate; therefore, no pro forma information is presented.

**5. SALE OF GOVERNMENT WELFARE-TO-WORKFORCE SERVICES BUSINESS**

In December 2005, we completed the divestiture of substantially all of our Government welfare-to-workforce services business to Arbor E&T, LLC ( Arbor ), a wholly owned subsidiary of ResCare, Inc., for approximately \$69 million, less transaction costs. The proceeds were collected in the third quarter of fiscal year 2006. The Government welfare-to-workforce services business is no longer strategic or core to our operating philosophy. This divestiture allows us to focus on our technology-enabled business process outsourcing and information technology outsourcing service offerings. Assets sold were approximately \$29.1 million and liabilities assumed by Arbor were approximately \$0.2 million, both of which were included in the Government segment. We retained the net working capital related to the welfare-to-workforce services business. We recognized a pretax gain of \$29.8 million (\$17.9 million, net of income tax) in the second quarter of fiscal year 2006 and \$2.7 million (\$1.6 million, net of income tax) in the third quarter of fiscal year 2006, upon the assignment of certain customer contracts during the quarter. Approximately \$3.5 million of the consideration relates to certain customer contracts whose assignment to Arbor was not complete as of March 31, 2006, and is reflected as deferred proceeds in other accrued liabilities in our Consolidated Balance Sheet as of March 31, 2006. We expect to complete the transfer of these remaining contracts to Arbor by the end of fiscal year 2006 upon receipt of customer consents. The after tax proceeds from the divestiture were generally used for general corporate purposes.



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In the second quarter of fiscal year 2006, we recorded a provision for an estimated litigation settlement related to the welfare-to-workforce services business. In connection with the transfer of the contracts and ongoing customer relationships to Arbor and due to a change in our estimate of collectibility of the retained outstanding receivables, we recorded a provision for uncollectible accounts receivable related to the welfare-to-workforce services business. Total provisions recorded were \$3.3 million (\$2.1 million, net of income tax).

Revenues from the divested business were \$2.9 million and \$51.3 million for the three months ended March 31, 2006 and 2005, respectively, and \$104 million and \$164.6 million for the nine months ended March 31, 2006 and 2005, respectively. Operating income from the divested business, excluding the gain on sale, was \$0.1 million and \$5.3 million for the three months ended March 31, 2006 and 2005, respectively, and \$6.4 million and \$16.2 million for the nine months ended March 31, 2006 and 2005, respectively.

**6. TENDER OFFER**

On January 26, 2006, we announced that our Board of Directors authorized a modified Dutch Auction tender offer to purchase up to 55.5 million shares of our Class A common stock at a price per share not less than \$56 and not greater than \$63 (the Tender Offer). The Tender Offer commenced on February 9, 2006, and expired on March 17, 2006 (as extended), and was funded with proceeds from the Term Loan Facility (defined below). Our directors and executive officers, including our Chairman, Darwin Deason, did not tender shares pursuant to the Tender Offer. The number of shares purchased in the Tender Offer was 7,365,110 shares of Class A common stock at an average price of \$63 per share plus transaction costs, for an aggregate purchase amount of \$475.9 million. As of March 31, 2006, 3,371 of the shares purchased in the Tender Offer were retired and the remaining shares purchased in the Tender Offer, with an aggregate purchase amount of \$475.7 million (including transaction costs), were reported in treasury stock as of March 31, 2006 and retired in April 2006.

Prior to the Tender Offer, Darwin Deason, our Chairman of our Board of Directors, held approximately 36.7% of the total outstanding voting power of the Company through his ownership of Class A shares (which have one vote per share) and Class B shares (which have ten votes per share). Mr. Deason did not tender any of the Class A shares held by him in connection with the Tender Offer. As a result of the Tender Offer, Mr. Deason's voting power increased from 36.7% to approximately 38.2% of the total outstanding voting power of the Company.

However, Mr. Deason entered into a Voting Agreement with the Company dated February 9, 2006 (the Voting Agreement) in which he agreed to limit his ability to cause the additional voting power he would hold as a result of the Tender Offer to affect the outcome of any matter submitted to the vote of the shareholders of the Company after consummation of the Tender Offer. Mr. Deason agreed that to the extent his voting power immediately after the Tender Offer increased above the percentage amount of his voting power immediately prior to the Tender Offer (such increase is approximately 1.5%), Mr. Deason would cause the shares representing such additional voting power (the Excess Voting Power) to appear, not appear, vote or not vote at any meeting or pursuant to any consent solicitation in the same manner, and in proportion to, the votes or actions of all shareholders including Mr. Deason whose Class A and Class B shares shall, solely for the purpose of proportionality, be counted on a one for one vote basis (even though the Class B shares have ten votes per share).

The Voting Agreement will have no effect on shares representing the approximately 36.7% voting power of the Company held by Mr. Deason prior to the Tender Offer, which Mr. Deason will continue to have the right to vote in his sole discretion. The Voting Agreement also does not apply to any Class A shares that Mr. Deason may acquire after the Tender Offer through his exercise of stock options, open market purchases or in any future transaction that we may undertake. Other than as expressly set forth in the Voting Agreement, Mr. Deason continues to have the power to exercise all rights attached to the shares he owns, including the right to dispose of his shares and the right to receive any distributions thereon.

The Voting Agreement will terminate on the earliest of (i) the mutual agreement of the Company (authorized by not less than a majority of the vote of the then independent and disinterested directors) and Mr. Deason, (ii) the date on which Mr. Deason ceases to hold any Excess Voting Power, as calculated in the Voting Agreement, or (iii) the date on

which all Class B shares are converted into Class A shares.

A special committee of the Board of Directors, consisting of our four independent directors, will engage in good faith discussions with Mr. Deason to reach agreement on fair compensation to be paid to Mr. Deason for entering into the Voting Agreement within six months following the closing of the Tender Offer. However, whether or not Mr. Deason and our special committee are able to reach agreement on compensation to be paid to Mr. Deason, the Voting Agreement will remain in effect.

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This summary of the Voting Agreement is qualified in its entirety by the terms of the Voting Agreement, which is filed as an exhibit hereto.

**7. RESTRUCTURING AND OTHER ACTIVITIES**

During the second quarter of fiscal year 2006, and in connection with our new executive leadership, we began a comprehensive assessment of our operations, including our overall cost structure, competitive position, technology assets and operating platform and foreign operations. As a result, we initiated certain restructuring initiatives and activities that are expected to enhance our competitive position in certain markets, and recorded certain restructuring charges and asset impairments arising from our discretionary decisions. We estimate a total of 2,100 employees will be involuntarily terminated as a result of these initiatives, consisting primarily of offshore processors and related management; however, we anticipate that a majority of these positions will be migrated to lower cost markets. As of March 31, 2006, approximately 900 employees had been involuntarily terminated. We anticipate the costs savings related to these involuntary terminations will be approximately \$29 million of wages and benefits per year beginning in fiscal year 2007; however, some of the cost savings from these involuntary terminations will be reinvested in subject matter experts, project management talent and sales personnel as we look to further promote those lines of businesses that reflect the most potential for growth. We expect that our assessment activities will be two-thirds complete by the end of the fourth quarter of fiscal year 2006, which may result in further restructuring and related charges, the amount and timing of which cannot be determined at this time.

In our Commercial segment, we began an assessment of the cost structure of our global production model, particularly our offshore processing activities. We identified offshore locations in which our labor costs are no longer competitive or where the volume of work processed by the site no longer justifies retaining the location, including one of our Mexican facilities. In connection with this assessment, we recorded a restructuring charge for involuntary termination of employees related to the closure of those duplicative facilities of \$1.6 million and \$6.0 million for the three and nine months ended March 31, 2006, respectively, which is reflected in wages and benefits in our Consolidated Statements of Income, and \$1.4 million and \$1.7 million for the three and nine months ended March 31, 2006, respectively, for impairments of duplicative technology equipment and facility costs, facility shutdown and other costs, which are reflected as part of total operating expenses in our Consolidated Statements of Income. We expect these activities will consolidate our global production activities and enhance our competitive position.

In our Government segment, we began an assessment of our competitive position, evaluated our market strategies, and the technology used to support certain of our service offerings. We began to implement operating practices that we utilize in our Commercial segment, including leveraging our proprietary workflow technology and implementing activity-based-compensation, which is expected to reduce our operating costs and enhance our competitive position. In connection with these activities, we recorded a restructuring charge for involuntary termination of employees of \$0.7 million and \$1 million for the three and nine months ended March 31, 2006, which is reflected in wages and benefits in our Consolidated Statements of Income, \$0.3 million and \$1.7 million for the three and nine months ended March 31, 2006 for asset impairment and other charges, principally for duplicative software as a result of recent acquisition activity, and is reflected in total operating expenses in our Consolidated Statements of Income. As discussed earlier, we completed the sale of substantially all of our welfare-to-workforce services business, which allows us to focus on our technology-enabled business process outsourcing and information technology outsourcing service offerings.

In our Corporate segment, we determined that the costs related to the ownership of a corporate aircraft outweighed the benefits to the Company. We recorded an asset impairment charge of \$4.4 million in the nine months ended March 31, 2006 related to the corporate aircraft, which is reflected in other operating expenses in our Consolidated Statements of Income, in connection with its classification as held for sale. In March 2006, we entered into a letter of intent to sell the corporate aircraft for approximately \$4 million, less transaction costs. We expect the transaction to be completed during the fourth quarter of fiscal year 2006.



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The following table summarizes activity for the accrual for involuntary termination of employees for the three and nine ended March 31, 2006 (in thousands):

|                              |          |
|------------------------------|----------|
| Balance at December 31, 2005 | \$ 2,783 |
| Accrual recorded             | 2,348    |
| Payments                     | (1,860)  |
| Balance at March 31, 2006    | \$ 3,271 |
| <br>                         |          |
| Balance at June 30, 2005     | \$       |
| Accrual recorded             | 7,019    |
| Payments                     | (3,748)  |
| Balance at March 31, 2006    | \$ 3,271 |

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The March 31, 2006 accrual for involuntary termination of employees is expected to be paid in the fourth quarter of fiscal year 2006 from cash flows from operating activities.

As part of our acquisition of the human resources consulting and outsourcing business of Mellon Financial Corporation (the Acquired HR Business) in the fourth quarter of fiscal year 2005, we recorded \$22.3 million in involuntary employee termination costs for employees of the Acquired HR Business in accordance with EITF Issue No. 95-3, Recognition of Liabilities in Connection with a Purchase Business Combination. During the first nine months of fiscal year 2006, \$11.7 million in involuntary employee termination payments have been made and charged against accrued compensation. As of March 31, 2006, the balance of the related accrual was \$8.7 million and is expected to be paid by the end of the first quarter of fiscal year 2007 from cash flows from operating activities.

**8. ASSETS HELD FOR SALE**

At March 31, 2006, we classified as assets held for sale certain customer contracts in our Government welfare-to-workforce services business whose transfer to Arbor was not complete as of March 31, 2006 (see Note 5). In addition, as part of our restructuring activities to reduce costs, in the second quarter of fiscal year 2006, we classified the fair value of our corporate aircraft as held for sale (see Note 7). During the nine months ended March 31, 2006, we recognized an impairment loss in other operating expenses of \$4.4 million related to our corporate aircraft. The following table sets forth the assets included in assets held for sale as of March 31, 2006 (in thousands):

**Assets held for sale**

|  |                 |
|--|-----------------|
| Intangible assets related to welfare-to-workforce services business, net | \$ 906          |
| Goodwill related to welfare-to-workforce services business               | 1,567           |
| Corporate aircraft   | 3,700           |
| <b>Total assets held for sale</b>  | <b>\$ 6,173</b> |

**9. GOODWILL AND OTHER INTANGIBLE ASSETS**

The changes in the carrying amount of goodwill for the nine months ended March 31, 2006 are as follows (in thousands):

|                                     | <b>Commercial</b>   | <b>Government</b>   | <b>Total</b>        |
|-------------------------------------|---------------------|---------------------|---------------------|
| Balance as of June 30, 2005         | \$ 1,217,727        | \$ 1,116,928        | \$ 2,334,655        |
| Acquisition activity                | 5,065               | 73,352              | 78,417              |
| Divested business                   |                     | (16,185)            | (16,185)            |
| Assets held for sale                |                     | (1,567)             | (1,567)             |
| <b>Balance as of March 31, 2006</b> | <b>\$ 1,222,792</b> | <b>\$ 1,172,528</b> | <b>\$ 2,395,320</b> |

Goodwill activity for the first nine months of fiscal year 2006 was primarily due to the acquisition of Ascom and LiveBridge (see Note 4), offset by the sale of our Government welfare-to-workforce services business (see Note 5). Approximately \$2 billion, or 79.8%, of the original gross amount of goodwill recorded is deductible for income tax purposes.

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The following information relates to our other intangible assets (in thousands):

|   | March 31, 2006              |                             | June 30, 2005               |                             |
|---|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
|   | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization |
| Amortized intangible assets:                        |                             |                             |                             |                             |
| Acquired customer-related intangibles               | \$ 364,379                  | \$ (95,424)                 | \$ 377,314                  | \$ (76,515)                 |
| Customer-related intangibles                        | 215,777                     | (83,548)                    | 175,571                     | (74,336)                    |
| All other   | 15,052                      | (5,367)                     | 12,708                      | (3,318)                     |
| <b>Total</b>  | <b>\$ 595,208</b>           | <b>\$ (184,339)</b>         | <b>\$ 565,593</b>           | <b>\$ (154,169)</b>         |
| Unamortized intangible assets:                      |                             |                             |                             |                             |
| Title plant   | \$ 51,045                   |                             | \$ 51,045                   |                             |
| Trade name  | 3,843                       |                             | 3,843                       |                             |
| <b>Total</b>  | <b>\$ 54,888</b>            |                             | <b>\$ 54,888</b>            |                             |
| Aggregate Amortization:                             |                             |                             |                             |                             |
| For the quarter ended March 31, 2006                |                             |                             | \$ 17,613                   |                             |
| For the quarter ended March 31, 2005                |                             |                             | 14,018                      |                             |
| For the nine months ended March 31, 2006            |                             |                             | 53,714                      |                             |
| For the nine months ended March 31, 2005            |                             |                             | 41,270                      |                             |
| Estimated amortization for the years ended June 30, |                             |                             |                             |                             |
| 2006  |                             |                             | \$ 73,760                   |                             |
| 2007  |                             |                             | 68,614                      |                             |
| 2008  |                             |                             | 65,625                      |                             |
| 2009  |                             |                             | 56,762                      |                             |
| 2010  |                             |                             | 44,112                      |                             |

Aggregate amortization includes amounts charged to amortization expense for customer-related intangibles and other intangibles, other than contract inducements. Amortization of contract inducements of \$4.0 million and \$3.8 million for the three months ended March 31, 2006 and 2005, respectively, and \$11.6 million and \$10.1 million for the nine months ended March 31, 2006 and 2005, respectively, is recorded as a reduction of related contract revenue. Amortization expense includes approximately \$8.8 million and \$6.9 million for acquired customer-related intangibles for the three months ended March 31, 2006 and 2005, respectively, and \$28 million and \$19.8 million for the nine months ended March 31, 2006 and 2005, respectively. Amortized intangible assets are amortized over the related contract term. The amortization period of customer-related intangible assets ranges from 1 to 17 years, with a weighted average of approximately 10 years. The amortization period for all other intangible assets, including trademarks, ranges from 3 to 20 years, with a weighted average of approximately 6 years. In the third quarter of fiscal year 2006, we recorded an asset impairment charge of \$8.4 million related to a human resources client.

During the first nine months of fiscal year 2006, we acquired intangible assets of \$16.5 million with a weighted average useful life of approximately 8 years in connection with the termination of a subcontractor arrangement.

**10. PENSION AND OTHER POST-EMPLOYMENT PLANS**

*U.S. Pension Plan*

In December 2005, we adopted a pension plan for the U.S. employees of Buck Consultants, LLC, a wholly owned subsidiary, which was acquired in connection with the Acquired HR Business. The U.S. pension plan is a funded plan. We have established June 30 as our measurement date for this defined benefit plan. The plan recognizes service for eligible employees from May 26, 2005, the date of the acquisition of the Acquired HR Business. We recorded prepaid pension costs and projected benefit obligation of \$2.1 million related to this prior service which will be amortized over 8.7 years and included in the net periodic benefit costs which is included in wages and benefits in our Consolidated Statements of Income.

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*Multi-employer Pension Plan*

A group of employees acquired with Ascom participate in a multi-employer pension plan in Switzerland. Contributions to the plan are not considered material to our Consolidated Statements of Income.

*Net periodic benefit cost*

The following table provides the components of net periodic benefit cost for the three and nine months ended March 31, 2006 (in thousands):

|   | <b>Three Months ended</b> |                 | <b>Nine Months ended</b> |                 |
|---|---------------------------|-----------------|--------------------------|-----------------|
|   | <b>March 31, 2006</b>     |                 | <b>March 31, 2006</b>    |                 |
|   | <b>U.S.</b>               | <b>Non-U.S.</b> | <b>U.S.</b>              | <b>Non-U.S.</b> |
|   | <b>Plan</b>               | <b>Plans</b>    | <b>Plan</b>              | <b>Plans</b>    |
| Components of net periodic benefit cost:            |                           |                 |                          |                 |
| Defined benefit plans:                              |                           |                 |                          |                 |
| Service cost  | \$ 1,035                  | \$ 1,140        | \$ 1,380                 | \$ 3,705        |
| Interest cost                                       | 30                        | 1,024           | 40                       | 3,351           |
| Expected return on assets                           | (45)                      | (1,096)         | (60)                     | (3,541)         |
| Amortization of prior service cost                  | 60                        |                 | 80                       |                 |
| Net periodic benefit cost for defined benefit plans | \$ 1,080                  | \$ 1,068        | \$ 1,440                 | \$ 3,515        |

We made contributions to the pension plans of approximately \$3.4 million in the first nine months of fiscal year 2006. We expect to contribute between \$7.2 million and \$8.1 million to our pension plans in fiscal year 2006.

**11. CREDIT AGREEMENT**

On March 20, 2006, we entered into a Credit Agreement with Citicorp USA, Inc., as Administrative Agent ( Citicorp ), Citigroup Global Markets Inc., as Sole Lead Arranger and Book Runner, with Morgan Stanley Bank, SunTrust Bank, Bank of Tokyo-Mitsubishi UFJ, Ltd., Wachovia Bank National Association, Bank of America, N.A., Bear Stearns Corporate Lending and Wells Fargo Bank, N.A., as Co-Syndication Agents, and various other lenders and issuers (the Credit Facility ). The Credit Facility provides for a senior secured term loan facility of \$800 million, with the ability to increase it by up to \$3 billion, under certain circumstances (the Term Loan Facility ) and a senior secured revolving credit facility of \$1 billion with the ability to increase it by up to \$750 million (the Revolving Facility ), each of which is described more fully below. At the closing of the Credit Facility, we and certain of our subsidiaries jointly borrowed approximately \$800 million under the Term Loan Facility and approximately \$93 million under the Revolving Facility. We used the proceeds of the Term Loan Facility to (i) refinance approximately \$278 million in outstanding indebtedness under our 5-Year Competitive Advance and Revolving Credit Facility Agreement dated as of October 27, 2004 (the Prior Facility ), (ii) finance the purchase of shares of our Class A common stock tendered in the Company s Dutch Auction tender which expired March 17, 2006 (as extended) and (iii) for the payment of transaction costs, fees and expenses related to the Credit Facility and Dutch Auction. As a result of the refinancing of the Prior Facility, we wrote off approximately \$4.1 million in debt issue costs, which was included in other non-operating (income) expense, net. A portion of the proceeds of the Revolving Facility were used to refinance approximately \$73 million in outstanding indebtedness under the Prior Facility. The remainder of the proceeds of the Revolving Facility will be used for working capital purposes. In addition, approximately \$114 million of letters of credit were issued under the Credit Facility to replace letters of credit outstanding under the Prior Facility. The Prior Facility was terminated on March 20, 2006.

Amounts borrowed under the Term Loan Facility mature on March 20, 2013, and will amortize in quarterly installments in an aggregate annual amount equal to 1% of the aggregate principal amount of the loans advanced, with

the balance payable on the final maturity date. Interest on the outstanding balances under the Term Loan Facility is payable, at our option, at a rate equal to the Applicable Margin (as defined in the Credit Facility) plus the fluctuating Base Rate (as defined in the Credit Facility), or at the Applicable Margin plus the current LIBOR (as defined in the Credit Facility). The borrowing rate on the Term Loan Facility at March 31, 2006 was 6.28%.

Proceeds borrowed under the Revolving Facility will be used as needed for general corporate purposes. Amounts under the Revolving Facility are available on a revolving basis until the maturity date of March 20, 2012. The Revolving Facility allows for borrowings up to the full amount of the revolver in either U.S. Dollars or Euros. Up to the U.S. dollar equivalent of \$200 million may be borrowed in other currencies, including Sterling, Canadian Dollars, Australian Dollars, Yen, Francs, Drones and New Zealand Dollars. Portions of the Revolving Facility are available for issuances of up to the U.S. dollar equivalent of \$700 million of letters of credit and for borrowings of up to the U.S. dollar equivalent of \$150 million of swing loans. Interest on outstanding balances under the

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Revolving Facility is payable, at our option, at a rate equal to the Applicable Margin plus the fluctuating Base Rate, or at the Applicable Margin plus the current LIBOR for the applicable currency. The current interest rate payable under the Revolving Facility at March 31, 2006 ranges from 2.39% to 3.89%, depending upon the currency of the outstanding borrowings.

The Credit Facility includes an uncommitted accordion feature of up to \$750 million in the aggregate allowing for future incremental borrowings under the Revolving Facility, which may be used for general corporate purposes. The Credit Facility also includes an additional uncommitted accordion feature of up to \$3 billion allowing for future incremental borrowings under the Term Loan Facility which may be used to fund additional purchases of our equity securities or for extinguishment of our existing \$250 million aggregate principal amount of 4.70% Senior Notes due June 1, 2010 and \$250 million aggregate principal amount of 5.20% Senior Notes due June 1, 2015 (collectively, the Senior Notes ).

Obligations under the Credit Facility are guaranteed by us and substantially all of our domestic subsidiaries and certain of our foreign subsidiaries (but only to the extent such guarantees would not result in materially adverse tax consequences). In addition, Credit Facility obligations are secured under certain pledge agreements by (i) a first priority perfected pledge of all notes owned by us and the guarantors and the capital stock of substantially all of our domestic subsidiaries and certain of our foreign subsidiaries (subject to certain exceptions, including to the extent the pledge would give rise to additional SEC reporting requirements for our subsidiaries or result in materially adverse tax consequences), and (ii) a first priority perfected security interest in all other assets owned by us and the guarantors, subject to customary exceptions. As required under the indentures governing our outstanding Senior Notes, we have granted equal and ratable liens in favor of the holders of the Senior Notes in all assets discussed above other than the accounts receivable of the Company and our subsidiaries.

Among other fees, we will pay a commitment fee (payable quarterly) based on the amount of unused commitments under the Revolving Facility (not including the uncommitted accordion feature discussed above). The commitment fee payable at March 31, 2006 was 0.375% of the unused commitment. We also pay fees with respect to any letters of credit issued under the Credit Facility. Letter of credit fees at March 31, 2006 were 1.25% of the currently issued and outstanding letters of credit.

The Credit Facility contains customary covenants, including but not limited to, restrictions on our ability, and in certain instances, our subsidiaries' ability, to incur liens, merge or dissolve, make certain restricted payments, or sell or transfer assets. The Credit Facility also limits the Company's and our subsidiaries' ability to incur additional indebtedness. In addition, based upon the total amount advanced under the Term Loan Facility at March 31, 2006, we may not permit our consolidated total leverage ratio to exceed 4.00 to 1.00, nor permit our consolidated senior leverage ratio to exceed 3.00 to 1.00, nor permit our consolidated interest coverage ratio to be less than 4.50 to 1.0 during specified periods.

Upon the occurrence of certain events of default, our obligations under the Credit Facility may be accelerated and the lending commitments under the Credit Facility terminated. Such events of default include, but are not limited to, payment default to lenders, material inaccuracies of representations and warranties, covenant defaults, material payment defaults with respect to indebtedness or guaranty obligations, voluntary and involuntary bankruptcy proceedings, material money judgments, material ERISA events, or change of control of the Company. As of the date of this filing, we were in compliance with the covenants of both our Credit Facility and our Senior Notes.

**12. EQUITY**

Our Board of Directors previously authorized three share repurchase programs totaling \$1.75 billion of our Class A common stock. On September 2, 2003, we announced that our Board of Directors authorized a share repurchase program of up to \$500 million of our Class A common stock; on April 29, 2004, we announced that our Board of Directors authorized a new, incremental share repurchase program of up to \$750 million of our Class A common stock, and on October 20, 2005, we announced that our Board of Directors authorized an incremental share repurchase program of up to \$500 million of our Class A common stock. These share repurchase plans were terminated on

January 25, 2006 by our Board of Directors in contemplation of our Tender Offer, which was announced January 26, 2006 and expired March 17, 2006 (see Note 6). The programs, which were open-ended, allowed us to repurchase our shares on the open market from time to time in accordance with Securities and Exchange Commission ( SEC ) rules and regulations, including shares that could be purchased pursuant to SEC Rule 10b5-1. The number of shares purchased and the timing of purchases was based on the level of cash and debt balances, general business conditions and other factors, including alternative investment opportunities, and purchases under these plans were funded from various sources, including, but not limited to, cash on hand, cash flow from operations, and borrowings under our Prior Facility (as defined in Note 11). As of March 31, 2006, we had repurchased approximately 22.1 million shares at a total cost of approximately \$1.1 billion and reissued 0.9 million shares for proceeds totaling \$46.5 million to fund contributions to our employee stock purchase plan and 401(k) plan.



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**13. COMPREHENSIVE INCOME**

Statement of Financial Accounting Standards No. 130, Reporting Comprehensive Income ( SFAS 130 ), establishes standards for reporting and display of comprehensive income and its components in financial statements. The objective of SFAS 130 is to report a measure of all changes in equity of an enterprise that result from transactions and other economic events of the period other than transactions with owners. Comprehensive income is the total of net income and all other non-owner changes within a company s equity.

The components of comprehensive income are as follows (in thousands):

|   | <b>Three Months Ended</b> |             | <b>Nine Months Ended</b> |             |
|---|---------------------------|-------------|--------------------------|-------------|
|   | <b>March 31,</b>          |             | <b>March 31,</b>         |             |
|   | <b>2006</b>               | <b>2005</b> | <b>2006</b>              | <b>2005</b> |
| Net income  | \$77,876                  | \$114,666   | \$275,196                | \$304,968   |
| Other comprehensive income (loss):  |                           |             |                          |             |
| Foreign currency translation adjustment   | (2,703)                   | (1,150)     | (6,314)                  | 3,461       |
| Amortization of unrealized loss on hedging instruments (net of income tax of \$0.2 million and \$0.7 million, respectively)     | 397                       |             | 1,192                    |             |
| Unrealized gains and losses on foreign exchange forward agreements (net of income tax of \$(0.1) million and \$0, respectively) | (228)                     |             | 49                       |             |
| Comprehensive income  | \$75,342                  | \$113,516   | \$270,123                | \$308,429   |

The unrealized loss on hedging instruments relates to interest rate hedges, which were settled in June 2005. The agreements were designated as cash flow hedges of forecasted interest payments in anticipation of the issuance of our Senior Notes. The settlement of the forward interest rate agreements of \$19 million (\$12 million, net of income tax) is reflected in accumulated other comprehensive loss, and will be amortized as an increase in reported interest expense over the term of the Senior Notes, with approximately \$2.5 million to be amortized over the next 12 months. During the three and nine months ended March 31, 2006, we amortized approximately \$0.6 million and \$1.9 million, respectively, to interest expense.

The following table represents the components of accumulated other comprehensive loss at March 31, 2006 and June 30, 2005 (in thousands):

|  | As of<br>March 31,<br>2006 | As of<br>June 30,<br>2005 |
|--|----------------------------|---------------------------|
| Foreign currency gains (losses)                              | \$ (5,435)                 | \$ 879                    |
| Unrealized loss on hedging instruments, net                  | (10,597)                   | (11,789)                  |
| Unrealized gains on foreign exchange forward agreements, net | 49                         |                           |
| Total  | \$ (15,983)                | \$ (10,910)               |

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**14. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES**

We hedge the variability of a portion of our anticipated future Mexican peso cash flows through foreign exchange forward agreements. The agreements are designated as cash flow hedges of forecasted payments related to certain operating costs of our Mexican operations. As of March 31, 2006, the notional amount of these agreements totaled 186 million pesos (\$16.8 million) and expire at various dates over the next 12 months. Upon termination of these agreements, we will purchase Mexican pesos at the exchange rates specified in the forward agreements to be used for payments on our forecasted Mexican peso operating costs. As of March 31, 2006, the unrealized gain on these foreign exchange forward agreements, reflected in accumulated other comprehensive loss, was not material.

As part of the ASCOM acquisition, we acquired foreign exchange forward agreements related to our French operation's Euro foreign exchange exposure related to their Canadian dollar and United States dollar revenues. These agreements do not qualify for hedge accounting under Statement of Financial Accounting Standards No. 133,

Accounting for Derivative Instruments and Hedging Activities. As a result, we recorded a gain on hedging instruments of \$0.7 million and \$0.8 million for the three and nine months ended March 31, 2006 in other non-operating (income) expense, net in our Consolidated Statements of Income. As of March 31, 2006, the notional amount of these agreements totaled 36.4 million Canadian dollars and \$4.5 million, and a liability was recorded for the related fair value of approximately (\$4.7 million).

**15. EARNINGS PER SHARE**

In accordance with Statement of Financial Accounting Standards No. 128, Earnings per Share, the following table sets forth the computation of basic and diluted earnings per share (in thousands except per share amounts):

|  | <b>Three Months Ended</b> |             | <b>Nine Months Ended</b> |             |
|--|---------------------------|-------------|--------------------------|-------------|
|  | <b>March 31,</b>          |             | <b>March 31,</b>         |             |
|  | <b>2006</b>               | <b>2005</b> | <b>2006</b>              | <b>2005</b> |
| Numerator:   |                           |             |                          |             |
| Income available to common stockholders              | \$ 77,876                 | \$ 114,666  | \$ 275,196               | \$ 304,968  |
| Denominator:   |                           |             |                          |             |
| Weighted average shares outstanding (basic)          | 124,347                   | 127,568     | 124,879                  | 128,048     |
| Effect of dilutive securities:                       |                           |             |                          |             |
| Stock options  | 1,972                     | 2,661       | 1,927                    | 3,033       |
| Total potential common shares                        | 1,972                     | 2,661       | 1,927                    | 3,033       |
| Denominator for earnings per share assuming dilution |                           |             |                          |             |
|  | 126,319                   | 130,229     | 126,806                  | 131,081     |
| Earnings per share (basic)                           | \$ 0.63                   | \$ 0.90     | \$ 2.20                  | \$ 2.38     |
| Earnings per share assuming dilution                 | \$ 0.62                   | \$ 0.88     | \$ 2.17                  | \$ 2.33     |

Additional dilution from assumed exercises of stock options is dependent upon several factors, including the market price of our common stock. Options to purchase approximately 3,347,000, and 473,000 shares of common stock

during the three months ended March 31, 2006 and 2005, respectively, and approximately 5,461,000 and 214,000 shares of common stock during the nine months ended March 31, 2006 and 2005, respectively, were outstanding during the three and nine months ended March 31, 2006 but were not included in the computation of diluted earnings per share because the options' exercise price was greater than the average market price during the period.

The calculation of diluted earnings per share requires us to make certain assumptions related to the use of proceeds that would be received upon the assumed exercise of stock options. These assumed proceeds include the excess tax benefit that we receive upon assumed exercises. We calculate the assumed proceeds from excess tax benefits based on the deferred tax assets actually recorded without consideration of as if deferred tax assets calculated under the provisions of SFAS 123(R).

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**16. SEGMENT INFORMATION**

The following is a summary of certain financial information by reportable segment (in thousands):

|   | Commercial   | Government   | Corporate   | Consolidated |
|---|--------------|--------------|-------------|--------------|
| Three months ended March 31, 2006   |              |              |             |              |
| Revenues(a)   | \$ 790,278   | \$ 524,177   | \$          | \$ 1,314,455 |
| Operating expenses (excluding depreciation and amortization and gain on sale of business) (b) | 676,697      | 405,602      | 23,564      | 1,105,863    |
| Gain on sale of business  |              | (2,717)      |             | (2,717)      |
| Depreciation and amortization   | 49,340       | 23,196       | 355         | 72,891       |
| Operating income  | \$ 64,241    | \$ 98,096    | \$ (23,919) | \$ 138,418   |
| Three months ended March 31, 2005   |              |              |             |              |
| Revenues (a)  | \$ 538,153   | \$ 525,146   | \$          | \$ 1,063,299 |
| Operating expenses (excluding depreciation and amortization) (b)                              | 422,330      | 403,655      | 13,701      | 839,686      |
| Depreciation and amortization   | 35,850       | 21,503       | 448         | 57,801       |
| Operating income  | \$ 79,973    | \$ 99,988    | \$ (14,149) | \$ 165,812   |
| Nine months ended March 31, 2006  |              |              |             |              |
| Revenues (a)  | \$ 2,341,050 | \$ 1,631,909 | \$          | \$ 3,972,959 |
| Operating expenses (excluding depreciation and amortization and gain on sale of business) (b) | 1,964,080    | 1,277,377    | 83,394      | 3,324,851    |
| Gain on sale of business  |              | (32,482)     |             | (32,482)     |
| Depreciation and amortization   | 141,970      | 68,283       | 1,162       | 211,415      |
| Operating income  | \$ 235,000   | \$ 318,731   | \$ (84,556) | \$ 469,175   |
| Nine months ended March 31, 2005  |              |              |             |              |
| Revenues (a)  | \$ 1,517,559 | \$ 1,619,208 | \$          | \$ 3,136,767 |
| Operating expenses (excluding depreciation and amortization) (b)                              | 1,186,601    | 1,268,201    | 38,482      | 2,493,284    |
| Depreciation and amortization   | 104,802      | 61,465       | 1,439       | 167,706      |
| Operating income  | \$ 226,156   | \$ 289,542   | \$ (39,921) | \$ 475,777   |

(a) Revenues in our Government segment include revenues from operations divested of \$2.9

million and  
\$104.3 million  
for the three and  
nine months  
ended  
March 31, 2006,  
respectively,  
and  
\$51.3 million  
and  
\$165.1 million  
for the three and  
nine months  
ended  
March 31, 2005,  
respectively.

- (b) Corporate  
operating  
expenses for the  
three and nine  
months ended  
March 31, 2006  
include  
\$8 million and  
\$25.4 million,  
respectively, of  
stock-based  
compensation  
expense  
pursuant to  
SFAS 123(R)  
and \$0 for both  
the three and  
nine months  
ended  
March 31, 2005  
under our  
previous  
accounting  
method, APB  
25.

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**17. COMMITMENTS AND CONTINGENCIES**

On March 3, 2006 we received notice from the Securities and Exchange Commission that it is conducting an informal investigation into certain stock option grants made by us from October 1998 through March 2005. We are responding to the SEC's request for information and cooperating in the informal investigation. We were advised in the SEC's notice of the investigation that the SEC's request should not be construed as an indication by the SEC or its staff that any violations of law have occurred; and nor should the request be considered an adverse reflection upon any person, entity or security. At the direction of our Board of Directors, in response to the informal SEC investigation noted above, we have commenced an internal investigation through our regular outside counsel into our historical stock options practices from 1994 to the present under our stock option plans in effect during this period, including a review of our underlying option grant documentation and procedures. Our internal investigation is ongoing and not complete as of the date of this filing.

Notwithstanding the accounting determination described in Note 3, based on the initial findings of our internal investigation, we do not believe that any director or officer of the Company has engaged in the intentional backdating of stock option grants in order to achieve a more advantageous exercise price.

On April 7, 2006 a shareholder derivative lawsuit was filed in Dallas County District Court naming us as a nominal defendant and naming all of our directors, other than Lynn Blodgett, as defendants. Jeffrey A. Rich, a former director and officer, was also named as a defendant. The lawsuit alleges breaches of fiduciary duties and unjust enrichment related to stock option grants to certain executive officers during the period from 1996 through 2002 and related to our purchase of vested stock options from Mr. Rich in connection with Mr. Rich's resignation as our chief executive officer in September 2005 (see Note 18). We have also been notified that the same law firm representing the plaintiff in this case has filed a duplicate lawsuit in Dallas County District Court. It appears that the only difference in the two cases is that the plaintiff in the first case is not a resident of Texas and the plaintiff in the second case may be a Texas resident. We initially removed the first case to Federal District Court in Dallas; however, that case has now been remanded to Dallas County District Court. We expect that the two cases will be consolidated in Dallas County District Court. We do not believe the claims in either case have merit and we intend to vigorously defend the cases.

On May 2, 2006 a shareholder derivative lawsuit was filed in the Chancery Court of Delaware (New Castle County) naming us as a nominal defendant and naming our directors, other than Livingston Kosberg, Dennis McCuiston and Lynn Blodgett, as defendants. Jeffrey A. Rich, a former director and officer, was also named as a defendant. The lawsuit alleges breaches of fiduciary duties and unjust enrichment related to stock option grants to certain executive officers during the period from 1998 through mid-2002. We do not believe the claims in this case have merit and we intend to vigorously defend this case.

We and one of our Canadian subsidiaries, ACS Public Sector Solutions, Inc., received a summons issued February 15, 2006 by the Alberta Department of Justice requiring us and our subsidiary to answer a charge of a violation of a Canadian Federal law which prohibits giving, offering or agreeing to give or offer any reward, advantage or benefit as consideration for receiving any favor in connection with a business relationship. The charge covers the period from January 1, 1998 through June 4, 2004 and references the involvement of certain Edmonton, Alberta police officials. Two Edmonton police officials have been separately charged for violation of this law. The alleged violation relates to the subsidiary's contract with the City of Edmonton for photo enforcement services. We acquired this subsidiary and contract from Lockheed Martin Corporation in August 2001 when we acquired Lockheed Martin IMS Corporation. The contract currently is on a month-to-month term with annual revenue of approximately \$2.1 million (U.S. dollars). A renewal contract had been awarded to our subsidiary in 2004 on a sole source basis, but this renewal award was rescinded by the City of Edmonton and a subsequent request for proposals for an expanded photo enforcement contract was issued in September 2004. Prior to announcement of any award, however, the City of Edmonton suspended this procurement process pending the completion of the investigation by the Royal Canadian Mounted Police which led to the February 15, 2006 summons. We are continuing our internal investigation of this matter. We notified the U.S. Department of Justice and the U.S. Securities and Exchange Commission upon our receipt of the

summons and continue to periodically report the status of this matter to them. We expect that a preliminary hearing in this case will be scheduled for late February or March 2007. Based on our findings to date from our internal investigation, we believe we have sustainable defenses to the charge and we intend to vigorously defend against it. One of our subsidiaries, ACS Defense, LLC, and several other government contractors received a grand jury document subpoena issued by the U.S. District Court for the District of Massachusetts in October 2002. The subpoena was issued in connection with an inquiry being conducted by the Antitrust Division of the U.S. Department of Justice ( DOJ ). The inquiry concerns certain IDIQ (Indefinite Delivery Indefinite Quantity) procurements and their related task orders, which occurred in the late 1990s at Hanscom Air Force Base in Massachusetts. In February 2004, we sold the contracts associated with the Hanscom Air Force Base relationship to ManTech International Corporation ( ManTech ); however, we have agreed to indemnify ManTech with respect to this DOJ investigation. The DOJ is continuing its investigation, but we have no information as to when the DOJ will conclude this process. We have cooperated with the DOJ in producing documents in response to the subpoena, and our internal investigation and review of this matter through outside legal counsel will continue through the conclusion of the DOJ investigatory process. We are unable to express an opinion as to the likely outcome of this matter at this time.

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Another of our subsidiaries, ACS State & Local Solutions, Inc. ( ACS SLS ), and a teaming partner of this subsidiary, Tier Technologies, Inc. ( Tier ), received a grand jury document subpoena issued by the U.S. District Court for the Southern District of New York in May 2003. The subpoena was issued in connection with an inquiry being conducted by the Antitrust Division of the DOJ. We believe that the inquiry concerns the teaming arrangements between ACS SLS and Tier on child support payment processing contracts awarded to ACS SLS, and Tier as a subcontractor to ACS SLS, in New York, Illinois and Ohio but may also extend to the conduct of ACS SLS and Tier with respect to the bidding process for child support contracts in certain other states. Effective June 30, 2004, Tier was no longer a subcontractor to us in Ohio. Our revenue from the contracts for which Tier was a subcontractor was approximately \$11.4 million and \$10.9 million in the third quarter of fiscal years 2006 and 2005, respectively, and \$33.9 million and \$32.4 million in the first nine months of fiscal years 2006 and 2005, respectively, representing approximately 0.9% and 1% of our revenues for the third quarter of fiscal years 2006 and 2005, respectively, and 0.9% and 1% of our revenues for the first nine months of fiscal years 2006 and 2005, respectively. Our teaming arrangement with Tier also contemplated the California child support payment processing request for proposals, which was issued in late 2003; however, we did not enter into a teaming agreement with Tier for the California request for proposals. Based on Tier's filings with the Securities and Exchange Commission, we understand that on November 20, 2003 the DOJ granted conditional amnesty to Tier in connection with this inquiry pursuant to the DOJ's Corporate Leniency Policy. The policy provides that the DOJ will not bring any criminal charges against Tier as long as it continues to fully cooperate in the inquiry (and makes restitution payments if it is determined that parties were injured as a result of impermissible anticompetitive conduct). The DOJ is continuing its investigation, but we have no information as to when the DOJ will conclude this process. We have cooperated with the DOJ in producing documents in response to the subpoena, and our internal investigation and review of this matter through outside legal counsel will continue through the conclusion of the DOJ investigatory process. We are unable to express an opinion as to the likely outcome of this matter at this time.

On January 30, 2004, the Florida Agency for Workforce Innovations ( AWI ) Office of Inspector General ( OIG ) issued a report that reviewed 13 Florida workforce regions, including Dade and Monroe counties, and noted concerns related to the accuracy of customer case records maintained by our local staff. Our total revenue generated from the Florida workforce services amounts to approximately 0.9% of our revenues for the third quarter of fiscal year 2005, and 0.5% and 1% of our revenues for the first nine months of fiscal years 2006 and 2005, respectively. In March 2004, we filed our response to the OIG report. The principal workforce policy organization for the State of Florida, which oversees and monitors the administration of the State's workforce policy and the programs carried out by AWI and the regional workforce boards, is Workforce Florida, Inc. ( WFI ). On May 20, 2004, the Board of Directors of WFI held a public meeting at which the Board announced that WFI did not see a systemic problem with our performance of these workforce services and that it considered the issue closed. There were also certain contract billing issues that arose during the course of our performance of our workforce contract in Dade County, Florida, which ended in June 2003. However, during the first quarter of fiscal year 2005, we settled all financial issues with Dade County with respect to our workforce contract with that county and the settlement is fully reflected in our results of operations for the first quarter of fiscal year 2005. We were also advised in February 2004 that the SEC had initiated an informal investigation into the matters covered by the OIG's report, although we have not received any request for information or documents since the middle of calendar year 2004. On March 22, 2004, ACS SLS received a grand jury document subpoena issued by the U.S. District Court for the Southern District of Florida. The subpoena was issued in connection with an inquiry being conducted by the DOJ and the Inspector General's Office of the U.S. Department of Labor ( DOL ) into the subsidiary's workforce contracts in Dade and Monroe counties in Florida, which also expired in June 2003, and which were included in the OIG's report. On August 11, 2005, the South Florida Workforce Board notified us that all deficiencies in our Dade County workforce contract have been appropriately addressed and all findings are considered resolved. On August 25, 2004, ACS SLS received a grand jury document subpoena issued by the U.S. District Court for the Middle District of Florida in connection with an inquiry being conducted by the DOJ



and the Inspector General's Office of the DOL. The subpoena relates to a workforce contract in Pinellas County in Florida for the period from January 1999 to the contract's expiration in March 2001, which was prior to our acquisition of this business from Lockheed Martin Corporation in August 2001. Further, we settled a civil lawsuit with Pinellas County in December 2003 with respect to claims related to the services rendered to Pinellas County by Lockheed Martin Corporation prior to our acquisition of ACS SLS (those claims having been transferred with ACS SLS as part of the acquisition), and the settlement resulted in Pinellas County paying ACS SLS an additional \$600,000. We are continuing our internal investigation of these matters through outside legal counsel and we are continuing to cooperate with the DOJ and DOL in connection with their investigations. At this stage of these investigations, we are unable to express an opinion as to their likely outcome. We anticipate that we may receive additional subpoenas for information in other Florida Workforce regions as a result of the AWI report issued in January 2004. During the second quarter of fiscal year 2006 we sold substantially all of our welfare-to-workforce services business (see Note 5). However, we retained the liabilities for this business which arose from activities prior to the date of closing, including the contingent liabilities discussed above.

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Certain contracts, primarily in our Government segment, require us to provide a surety bond or a letter of credit as a guarantee of performance. As of March 31, 2006, outstanding surety bonds of \$448.1 million and \$93.3 million of our outstanding letters of credit secure our performance of contractual obligations with our clients. Surety bonds outstanding at March 31, 2006 include approximately \$126.9 million related to Ascom's contractual obligations. Approximately \$20.7 million of letters of credit and \$1.9 million of surety bonds secure our casualty insurance and vendor programs and other corporate obligations. In general, we would only be liable for the amount of these guarantees in the event of default in our performance of our obligations under each contract, the probability of which we believe is remote. We believe that we have sufficient capacity in the surety markets and liquidity from our cash flow and our Credit Facility to respond to future requests for proposals.

During the nine months ended March 31, 2006, we purchased approximately \$17.3 million of U.S. Treasury Notes in conjunction with a contract in our Government segment, and pledged them in accordance with the terms of the contract to secure our performance. The U.S. Treasury Notes are accounted for as held to maturity pursuant to Statement of Financial Accounting Standards No. 115, Accounting for Certain Investments in Debt and Equity Securities and reflected in other assets in our Consolidated Balance Sheet at March 31, 2006.

We are obligated to make certain contingent payments to former shareholders of acquired entities upon satisfaction of certain contractual criteria in conjunction with certain acquisitions. During the first nine months of fiscal year 2006, we made contingent consideration payments of \$8.4 million related to acquisitions completed in prior years. As of March 31, 2006, the maximum aggregate amount of the outstanding contingent obligations to former shareholders of acquired entities is approximately \$69.2 million. Upon satisfaction of the specified contractual criteria, such payments primarily result in a corresponding increase in goodwill.

We have indemnified Lockheed Martin Corporation against certain specified claims from certain pre-sale litigation, investigations, government audits and other issues related to the sale of the majority of our Federal business to Lockheed Martin Corporation in fiscal year 2004. Our contractual maximum exposure under these indemnifications is \$85 million; however, we believe the actual exposure to be significantly less. As of March 31, 2006, other accrued liabilities include a reserve for these claims in an amount we believe to be adequate at this time.

Our Education Services business, which is included in our Commercial segment, performs third party student loan servicing in the Federal Family Education Loan program ( FFEL ) on behalf of various financial institutions. We service these loans for investors under outsourcing arrangements and do not acquire any servicing rights that are transferable by us to a third party. At March 31, 2006, we serviced a FFEL portfolio of approximately 2 million loans with an outstanding principal balance of approximately \$27.5 billion. Some servicing agreements contain provisions that, under certain circumstances, require us to purchase the loans from the investor if the loan guaranty has been permanently terminated as a result of a loan default caused by our servicing error. If defaults caused by us are cured during an initial period, any obligation we may have to purchase these loans expires. Loans that we purchase may be subsequently cured, the guaranty reinstated and then we repackage the loans for sale to third parties. We evaluate our exposure under our purchase obligations on defaulted loans and establish a reserve for potential losses, or default liability reserve, through a charge to the provision for loss on defaulted loans purchased. The reserve is evaluated periodically and adjusted based upon management's analysis of the historical performance of the defaulted loans. As of March 31, 2006, other accrued liabilities include reserves which we believe to be adequate.

In April 2004, we were awarded a contract by the North Carolina Department of Health and Human Services ( DHHS ) to replace and operate the North Carolina Medicaid Management Information System ( NCMMIS ). Prior to DHHS award of the contract, our proposal was reviewed and approved by the State of North Carolina's Information Technology Services group and the Federal Center for Medicare and Medicaid Services. Two competitors protested the contract award. In considering the protests, DHHS again reviewed our proposal and determined that our technical solutions did, in fact, comply with all technical requirements and denied the protests on June 3, 2004. EDS protested the denial. On January 12, 2005, an administrative law judge made a non-binding recommendation to sustain EDS protest of the contract between us and DHHS. Notwithstanding the reviews, approvals, and decisions in awarding the

contract and in considering the protests, the administrative law judge based his recommendation on his assessment that our technical solution did not fully comply with DHHS technical standards for proposals. The non-binding recommendation was issued to the North Carolina State Chief Information Officer ( CIO ), Office of Technology Services. We, DHHS and EDS each presented written arguments to the CIO. A hearing was held before the CIO on March 15, 2005 during which each of the parties presented oral arguments. On April 28, 2005, the CIO issued a decision in favor of the DHHS and us as to the issues of: (i) the sufficiency of our technical solution, (ii) our satisfaction of RFP requirements relative to our integrated testing facility, and (iii) whether the State s evaluation was consistent with the RFP s evaluation criteria. However, his ruling also found insufficient evidence or argument had been submitted to address three other issues raised by EDS in its initial protest filing. Therefore, the CIO directed that a hearing be conducted on the issues of whether (a) our proposal complied with RFP requirements relative to experience of proposed key personnel; (b) our proposal complied with RFP requirements for pricing; and (c) any perceived

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**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

price advantage is illusory and in any event was miscalculated by DHHS. EDS subsequently waived its right to a hearing before the CIO on these three remaining issues and on May 18, 2005, EDS appealed the CIO's decision to Wake County Superior Court. By Order entered on January 5, 2006, the Superior Court Judge of Wake County entered an Order affirming the Final Agency Decision and denying EDS' claims. On February 3, 2006, EDS appealed the Superior Court's January 5, 2006 Order to the North Carolina Court of Appeals. We intend to vigorously pursue affirmation of the Superior Court's Order. DHHS has instructed us to continue performance of our services under the contract.

In addition to the foregoing, we are subject to certain other legal proceedings, inquiries, claims and disputes, which arise in the ordinary course of business. Although we cannot predict the outcomes of these other proceedings, we do not believe these other actions, in the aggregate, will have a material adverse effect on our financial position, results of operations or liquidity.

**18. DEPARTURE OF OUR FORMER CHIEF EXECUTIVE OFFICER**

On September 29, 2005, Jeffrey A. Rich submitted his resignation as a director and as our Chief Executive Officer. In recognition of Mr. Rich's long and successful service to us and our stockholders as well as our accomplishments under his leadership, on September 30, 2005 we entered into an Agreement with Mr. Rich, which, among other things, provided the following: (i) Mr. Rich will remain on our payroll and be paid his current base salary (of \$820,000 annually) through June 30, 2006; (ii) Mr. Rich will not be eligible to participate in our performance-based incentive compensation program in fiscal year 2006; (iii) we purchased from Mr. Rich all options previously granted to Mr. Rich that were vested as of the date of the Agreement in exchange for an aggregate cash payment, less applicable income and payroll taxes, equal to the amount determined by subtracting the exercise price of each such vested option from \$54.08 per share and all such vested options were terminated and cancelled; (iv) all options previously granted to Mr. Rich that were unvested as of the date of the Agreement were terminated (such options had an in-the-money value of approximately \$4.6 million based on the closing price of our stock on the New York Stock Exchange on September 29, 2005); (v) Mr. Rich received a lump sum cash payment of \$4,100,000; (vi) Mr. Rich will continue to receive executive benefits for health, dental and vision through September 30, 2007; (vii) Mr. Rich will also receive limited administrative assistance through September 30, 2006; and (viii) in the event Mr. Rich establishes an M&A advisory firm by January 1, 2007, we will retain such firm for a two year period from its formation for \$250,000 per year plus a negotiated success fee for completed transactions. The Agreement also contains certain standard restrictions, including restrictions on soliciting our employees for a period of three years and soliciting our customers or competing with us for a period of two years. We have been notified by Mr. Rich that he has established an M&A advisory firm and are currently negotiating an agreement for services from his firm.

In the first quarter of fiscal year 2006, we accrued \$5.4 million (\$3.4 million, net of income taxes) of compensation expense (recorded in wages and benefits in our Consolidated Statements of Income) related to this Agreement. In addition, the purchase of Mr. Rich's unexercised vested stock options for approximately \$18.4 million (\$11.7 million, net of income taxes) was recorded as a reduction of additional paid-in capital. We made payments of approximately \$23.3 million related to this Agreement in the first nine months of fiscal year 2006.

**19. NEW ACCOUNTING PRONOUNCEMENTS**

On October 22, 2004, the President signed into law the American Jobs Creation Act of 2004 (the "Act"). The Act creates a temporary incentive for U.S. corporations to repatriate accumulated income earned abroad by providing an 85% dividends received deduction for certain dividends from controlled foreign corporations. Financial Accounting Standards Board Staff Position 109-2 Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004 allows companies additional time beyond that provided in Statement of Financial Accounting Standards No. 109 Accounting for Income Taxes to determine the impact of the Act on its financial statements and provides guidance for the disclosure of the impact of the Act on the financial statements. Although this incentive is available to us until June 30, 2006, we have determined that we will not repatriate any amounts prior to the expiration of this provision, and accordingly, we have not recognized any income

tax expense related to this repatriation provision.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

All statements in this Management's Discussion and Analysis of Financial Condition and Results of Operations that are not based on historical fact are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (which Sections were adopted as part of the Private Securities Litigation Reform Act of 1995). While management has based any forward-looking statements contained herein on its current expectations, the information on which such expectations were based may change. These forward-looking statements rely on a number of assumptions concerning future events and are subject to a number of risks, uncertainties, and other factors, many of which are outside of our control, that could cause actual results to materially differ from such statements. Such risks, uncertainties, and other factors include, but are not necessarily limited to, those set forth under the caption Risk Factors. In addition, we operate in a highly competitive and rapidly changing environment, and new risks may arise. Accordingly, investors should not place any reliance on forward-looking statements as a prediction of actual results. We disclaim any intention to, and undertake no obligation to, update or revise any forward-looking statement.

We report our financial results in accordance with generally accepted accounting principles in the United States (GAAP). However, we believe that certain non-GAAP financial measures and ratios, used in managing our business, may provide users of this financial information with additional meaningful comparisons between current results and prior reported results. Certain of the information set forth herein and certain of the information presented by us from time to time (including free cash flow and internal revenue growth) may constitute non-GAAP financial measures within the meaning of Regulation G adopted by the Securities and Exchange Commission (SEC). We have presented herein and we will present in other information we publish that contains any of these non-GAAP financial measures a reconciliation of these measures to the most directly comparable GAAP financial measure. The presentation of this additional information is not meant to be considered in isolation or as a substitute for comparable amounts determined in accordance with generally accepted accounting principles in the United States.

**GENERAL**

We are a Fortune 500 and S&P 500 company with more than 55,000 people providing business process and information technology outsourcing solutions to commercial and government clients. Our clients have time-critical, transaction-intensive business and information processing needs, and we typically service these needs through long-term contracts.

*New Business*

During the quarter ended March 31, 2006, we signed contracts with new clients and incremental business with existing clients representing approximately \$190.5 million of annualized recurring revenue and approximately \$857 million in estimated total contract value. Based on annual recurring revenues, the Commercial segment contributed 81% of the new business signings and the Government segment contributed 19% of the new business signings.

There are no third party standards or requirements governing the calculation of new business signings or total contract value. We define new business signings as recurring revenue from new contracts, including the incremental portion of renewals, signed during the period and represent the estimated first twelve months of revenue to be recorded under that contract after full implementation. We define total contract value as the estimated total revenues from contracts signed during the period and represents estimated total revenue over the term of the contract. We use both new business signings and estimated total contract value as additional measures of estimating total revenue represented by contractual commitments, both to forecast prospective revenues and to estimate capital commitments. Revenues for both new business signings and estimated total contract value are measured under GAAP.

*Review of Stock Option Grant Procedures*

As previously announced, we received a letter dated March 1, 2006 from the Securities and Exchange Commission (the SEC) informing us that the SEC had begun an informal investigation into stock option grants made by us from October 1998 through March 2005. We are cooperating with the SEC in connection with its investigation.

At the direction of our Board of Directors, in response to the informal SEC investigation noted above, we have commenced an internal investigation through our regular outside counsel into our historical stock option practices from 1994 to the present under our stock option plans in effect during this period, including a review of our underlying option grant documentation and procedures. Our internal investigation is ongoing and not complete as of the date of this filing.

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As explained more fully below, during our entire history as a public company, our regular and special compensation committees have generally utilized unanimous written consents signed by all members of the applicable committee ratifying their prior verbal approvals of option grants to senior executives or options to be granted in connection with significant acquisitions. We believe the prior verbal approvals of the committee members generally occurred contemporaneously with the legal effective date specified in the unanimous written consent of the committee members. Our legal counsel has advised us that our written consent process with deemed effective dates is valid under Delaware corporate law and our stock option plans. However, we have determined, in consultation with our independent registered public accounting firm, that although the option grants are legally valid and enforceable as of the effective date set forth in the unanimous consents, the proper measurement date, for accounting purposes only, may differ from the legal effective date.

Historically, we have granted stock options principally utilizing a process whereby our compensation committee or special compensation committee, as applicable, would approve stock option grants through unanimous written consents with specified effective dates that generally preceded the date on which the consents had been executed by all members of the applicable compensation committee. In connection with option grants to senior executives, the historical practice was for our chairman, who during periods prior to September 2003 was also a member of our compensation committee, to engage, on a generally contemporaneous basis with the effective date specified in the written consent, in individual telephonic discussions with each of the members of the applicable compensation committee, during which the committee member would indicate his approval of the option grants in question. In connection with significant acquisitions, our historical practice was for the Board of Directors (including members of the applicable compensation committee) to consider during board meetings convened for the purpose of approving an acquisition the proposed stock option component that would be designated to an acquisition target's management team, with a unanimous written consent of the applicable compensation committee to follow at a later time with a specified effective date for the option grants in question.

Based on our option grant procedures, we have historically considered the effective date specified in the written consents by the applicable compensation committee as the accounting measurement date for determining stock-based compensation expense under APB 25 and SFAS 123(R). However, we have determined, in consultation with our independent registered public accounting firm, that the proper accounting measurement date for stock option awards cannot precede the date on which the grants were approved through the execution of written consents or through a valid meeting of the applicable compensation committee. Notwithstanding our accounting determination noted above, we believe that (i) our historical written consent effective date process is permitted under our current and predecessor stock option plans and Delaware corporate law, (ii) we have consistently followed this process in prior accounting periods, and (iii) the grants in question had been verbally discussed and approved by each of the members of the applicable compensation committee generally on a contemporaneous basis with the specified effective date of those grants.

Accordingly, based on the preliminary results of our review of our historical stock option practices, including our underlying option grant documentation and procedures, and the initial findings of our internal investigation (which is ongoing and not complete as of the date of this filing), we have determined that the estimated cumulative pretax stock-based compensation charge resulting from revised measurement dates is approximately \$32 million (\$21 million, net of income tax) at June 30, 2005. Based on this preliminary estimate, had this estimated compensation charge been reflected, as and when incurred, in our results of operations in prior years, the impact on net income for fiscal years ended June 30, 2001, 2002, 2003, 2004 and 2005 would have been a reduction of 1.9%, 1.6%, 1.5%, 0.7%, and 0.7%, respectively. The potential impact of this estimated compensation charge for the fiscal years ended June 30, 2006 and beyond is estimated to be immaterial based on currently available information. There would be no impact on revenue or net cash provided by operating activities as a result of the estimated compensation charge. This estimated stock-based compensation charge relates to certain of the option grants covering approximately 23 million common shares (after giving effect to forfeitures of option grants covering approximately 7 million common shares) issued by us subsequent to our initial public offering in 1994 and through June 30, 2005. During this same period, we recorded a cumulative pretax profit of approximately \$3.2 billion (\$2.0 billion, net of income tax).



Our internal investigation is ongoing and not complete as of the date of this filing, therefore, should additional information become available, our preliminary estimate of stock-based compensation could change. Accordingly, once our internal investigation is completed, we will conclude as to whether the cumulative stock-based compensation charge will be recorded in our fourth quarter of fiscal year 2006 or will result in a restatement of prior period financial statements. Based on the current estimate of the stock-based compensation charge, we do not believe that restatement of prior period financial information will be required.

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In conjunction with this investigation, we are also evaluating whether any previously deducted compensation related to exercised stock options may be non-deductible under Section 162(m) of the Internal Revenue Code. In that event, we may be required to pay additional taxes and interest associated with previous compensation deductions in connection with such exercised stock options and we may lose additional deductions in future periods. We currently estimate that the amount of any lost tax deductions claimed on previously filed income tax returns will not be material to our consolidated results of operations or financial position, although we have not finalized our assessment of this matter.

Notwithstanding the above-referenced accounting determination, based on the initial findings of our internal investigation (which is ongoing and not complete as of the date of this filing), we do not believe that any director or officer of the Company has engaged in the intentional backdating of stock option grants in order to achieve a more advantageous exercise price.

*Stock-based Compensation*

On December 16, 2004, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment ( SFAS 123(R) ). SFAS 123(R) requires companies to measure all employee stock-based compensation awards using a fair value method and recognize compensation cost in its financial statements. We adopted SFAS 123(R) on a prospective basis beginning July 1, 2005 for stock-based compensation awards granted after that date and for unvested awards outstanding at that date using the modified prospective application method. Prior to July 1, 2005, we followed Accounting Principles Board Opinion No. 25,

Accounting for Stock Issued to Employees, ( APB 25 ) in accounting for our stock-based compensation plans. The adoption of SFAS 123(R) in the first quarter of fiscal year 2006 resulted in prospective changes in our accounting for stock-based compensation awards, including recording stock-based compensation expense and the related deferred income tax benefit on a prospective basis and reflecting the excess tax benefits from the exercise of stock-based compensation awards in cash flows from financing activities.

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The adoption of SFAS 123(R) resulted in the recognition of compensation expense of \$8 million and \$25.4 million (\$5.1 million and \$16.7 million, net of deferred income tax benefits), or \$0.04 and \$0.13 per diluted share, in wages and benefits in the Consolidated Statements of Income for the three and nine months ended March 31, 2006, respectively. In accordance with the modified prospective application method of SFAS 123(R), prior period amounts have not been restated to reflect the recognition of stock-based compensation costs. The total compensation cost related to non-vested awards not yet recognized at March 31, 2006 was approximately \$83.3 million, which is expected to be recognized over a weighted average of 3.31 years.

In periods ending prior to July 1, 2005, the income tax benefits from the exercise of stock options were classified as net cash provided by operating activities pursuant to Emerging Issues Task Force ( EITF ) Issue No. 00-15

Classification in the Statement of Cash Flows of the Income Tax Benefit Received by a Company upon Exercise of a Nonqualified Employee Stock Option. However, for periods ending after July 1, 2005, pursuant to SFAS 123(R), the income tax benefits exceeding the recorded deferred income tax benefit and any pre-adoption as-if deferred income tax benefit from stock-based compensation awards (the excess tax benefits) are required to be reported in net cash provided by financing activities. For the nine months ended March 31, 2006, excess tax benefits from stock-based compensation awards of \$17.3 million were reflected as an outflow in cash flows from operating activities and an inflow in cash flows from financing activities in the Consolidated Statements of Cash Flows, resulting in a net impact of zero on cash. In the prior year period, income tax benefits from the exercise of stock options of \$20.6 million were reflected as an inflow in cash flows from operating activities in the Consolidated Statements of Cash Flows.

As discussed in Note 2 to our consolidated financial statements, on February 2, 2005, our Board of Directors approved an amendment to stock options previously granted that did not become exercisable until five years from the date of grant to provide that such options become exercisable when they vest. It is expected that future option grants will contain matching vesting and exercise schedules which we believe will result in a lower expected term.

*Acquisitions*

In December 2005, we completed the acquisition of the Transport Revenue division of Ascom AG ( Ascom ), a Switzerland based communications company. Ascom consists of three business units fare collection, airport parking solutions and toll collection with office locations across nine countries. The transaction was valued at approximately \$100.5 million plus related transaction costs and was funded from borrowings under our Prior Facility. The purchase price was allocated to assets acquired and liabilities assumed based on the estimated fair value as of the date of acquisition. We acquired assets of \$234.1 million and assumed liabilities of \$133.6 million. We recorded goodwill of \$70.7 million, approximately 31% of which is deductible for income tax purposes, and intangible assets of \$1.3 million. The \$1.3 million of intangible assets is attributable to customer relationships, non-compete agreements and patents with weighted average useful lives of approximately 8 years. We believe this acquisition launches us into the international transportation services industry and will expand our portfolio in the transit and parking payment markets and adds toll collection customers to our existing customer base. The operating results of the acquired business are included in our financial statements in the Government segment from the effective date of the acquisition, December 1, 2005.

In July 2005, we completed the acquisition of LiveBridge, Inc. ( LiveBridge ), a customer care service provider primarily serving the financial and telecommunications industries. The transaction was valued at approximately \$32 million plus a working capital adjustment of \$2.5 million, excluding contingent consideration of up to \$32 million based upon future financial performance and was funded from cash on hand and borrowings under our Prior Facility. The purchase price was allocated to assets acquired and liabilities assumed based on the estimated fair value as of the date of acquisition. We acquired assets of \$42 million and assumed liabilities of \$7.5 million. We recorded goodwill of \$11.5 million, 49% of which is deductible for income tax purposes, and intangible assets of \$12.9 million. The \$12.9 million of intangible assets is attributable to customer relationships and non-compete agreements with weighted average useful lives of approximately 6 years. We believe this acquisition will expand our customer care service offerings in the finance and telecommunications industries and will extend our global capabilities and operations by adding the LiveBridge operational centers in Canada, India and Argentina. The operating results of the acquired business are included in our financial statements in the Commercial segment from the effective date of the acquisition, July 1, 2005.

We completed one small acquisition in our Government segment in the third quarter of fiscal year 2006. These acquisitions are not considered material to our results of operations, either individually or in the aggregate; therefore, no pro forma information is presented.

*Sale of Government welfare- to-workforce services business*

In December 2005, we completed the divestiture of substantially all of our Government welfare-to-workforce services business to Arbor E&T, LLC ( Arbor ), a wholly owned subsidiary of ResCare, Inc., for approximately \$69 million, less transaction costs. The proceeds were collected in the third quarter of fiscal year 2006. The Government welfare-to-workforce services business is no longer strategic or core to our operating philosophy. This divestiture allows us to focus on our technology-enabled business process outsourcing and information technology outsourcing service offerings. Assets sold were approximately \$29.1 million and liabilities assumed by Arbor were approximately \$0.2 million, both of which were included in the Government segment. We retained the net

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working capital related to the welfare-to-workforce services business. We recognized a pretax gain of \$29.8 million (\$17.9 million, net of income tax) in the second quarter of fiscal year 2006 and \$2.7 million (\$1.6 million, net of income tax) in the third quarter of fiscal year 2006, upon the assignment of certain customer contracts during the quarter. Approximately \$3.5 million of the consideration relates to certain customer contracts whose assignment to Arbor was not complete as of March 31, 2006, and is reflected as deferred proceeds in other accrued liabilities in our Consolidated Balance Sheet as of March 31, 2006. We expect to complete the transfer of these remaining contracts to Arbor by the end of fiscal year 2006 upon receipt of customer consents. The after tax proceeds from the divestiture were generally used for general corporate purposes.

In the second quarter of fiscal year 2006, we recorded a provision for estimated litigation settlement related to the welfare-to-workforce services business. In connection with the transfer of the contracts and ongoing customer relationships to Arbor and due to a change in our estimate of collectibility of the retained outstanding receivables, we recorded a provision for uncollectible accounts receivable related to the welfare-to-workforce services business. Total provisions recorded were \$3.3 million (\$2.1 million, net of income tax).

Revenues from the divested business were \$2.9 million and \$51.3 million for the three months ended March 31, 2006 and 2005, respectively, and \$104 million and \$164.6 million for the nine months ended March 31, 2006 and 2005, respectively. Operating income from the divested business, excluding the gain on sale, was \$0.1 million and \$5.3 million for the three months ended March 31, 2006 and 2005, respectively, and \$6.4 million and \$16.2 million for the nine months ended March 31, 2006 and 2005, respectively.

*Restructuring and other activities*

During the second quarter of fiscal year 2006, and in connection with our new executive leadership, we began a comprehensive assessment of our operations, including our overall cost structure, competitive position, technology assets and operating platform and foreign operations. As a result, we initiated certain restructuring initiatives and activities that are expected to enhance our competitive position in certain markets, and recorded certain restructuring charges and asset impairments arising from our discretionary decisions. We estimate a total of 2,100 employees will be involuntarily terminated as a result of these initiatives, consisting primarily of offshore processors and related management; however, we anticipate that a majority of these positions will be migrated to lower cost markets. As of March 31, 2006, approximately 900 employees had been involuntarily terminated. We anticipate the costs savings related to these involuntary terminations will be approximately \$29 million of wages and benefits per year beginning in fiscal year 2007; however, some of the cost savings from these involuntary terminations will be reinvested in subject matter experts, project management talent and sales personnel as we look to further promote those lines of businesses that reflect the most potential for growth. We expect that our assessment activities will be two-thirds complete by the end of the fourth quarter of fiscal year 2006, which may result in further restructuring and related charges, the amount and timing of which cannot be determined at this time.

In our Commercial segment, we began an assessment of the cost structure of our global production model, particularly our offshore processing activities. We identified offshore locations in which our labor costs are no longer competitive or where the volume of work processed by the site no longer justifies retaining the location, including one of our Mexican facilities. In connection with this assessment, we recorded a restructuring charge for involuntary termination of employees related to the closure of those duplicative facilities of \$1.6 million and \$6.0 million for the three and nine months ended March 31, 2006, respectively, which is reflected in wages and benefits in our Consolidated Statements of Income, and \$1.4 million and \$1.7 million for the three and nine months ended March 31, 2006, respectively, for impairments of duplicative technology equipment and facility costs, facility shutdown and other costs, which are reflected as part of total operating expenses in our Consolidated Statements of Income. We expect these activities will consolidate our global production activities and enhance our competitive position.

In our Government segment, we began an assessment of our competitive position, evaluated our market strategies and the technology used to support certain of our service offerings. We began to implement operating practices that we utilize in our Commercial segment, including leveraging our proprietary workflow technology and implementing activity-based-compensation, which is expected to reduce our operating costs and enhance our competitive position. In connection with these activities, we recorded a restructuring charge for involuntary termination of employees of \$0.7 million and \$1 million for the three and nine months ended March 31, 2006, which is reflected in wages and

benefits in our Consolidated Statements of Income, \$0.3 million and \$1.7 million for the three and nine months ended March 31, 2006 for asset impairment and other charges, principally for duplicative software as a result of recent acquisition activity, and is reflected in total operating expenses in our Consolidated Statements of Income. As discussed earlier, we completed the sale of substantially all of our welfare-to-workforce services business, which allows us to focus on our technology-enabled business process outsourcing and information technology outsourcing service offerings.

In our Corporate segment, we determined that the costs related to the ownership of a corporate aircraft outweighed the benefits to the Company. We recorded an asset impairment charge of \$4.4 million in the nine months ended March 31, 2006 related to the corporate aircraft, which is reflected in other operating expenses in our Consolidated Statements of Income, in connection with its classification as held for sale. In March 2006, we entered into a letter of intent to sell the corporate aircraft for approximately \$4 million, less transaction costs. We expect the transaction to be completed during the fourth quarter of fiscal year 2006.

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The following table summarizes activity for the accrual for involuntary termination of employees for the three and nine ended March 31, 2006 (in thousands):

|                              |          |
|------------------------------|----------|
| Balance at December 31, 2005 | \$ 2,783 |
| Accrual recorded             | 2,348    |
| Payments                     | (1,860)  |
| Balance at March 31, 2006    | \$ 3,271 |
| Balance at June 30, 2005     | \$       |
| Accrual recorded             | 7,019    |
| Payments                     | (3,748)  |
| Balance at March 31, 2006    | \$ 3,271 |

The March 31, 2006 accrual for involuntary termination of employees is expected to be paid in the fourth quarter of fiscal year 2006 from cash flows from operating activities.

As part of our acquisition of the human resources consulting and outsourcing business of Mellon Financial Corporation (the *Acquired HR Business*) in the fourth quarter of fiscal year 2005, we recorded \$22.3 million in involuntary employee termination costs for employees of the *Acquired HR Business* in accordance with EITF Issue No. 95-3, *Recognition of Liabilities in Connection with a Purchase Business Combination*. During the first nine months of fiscal year 2006, \$11.7 million in involuntary employee termination payments have been made and charged against accrued compensation. As of March 31, 2006, the balance of the related accrual was \$8.7 million and is expected to be paid by the end of the first quarter of fiscal year 2007 from cash flows from operating activities.

*Tender Offer*

On January 26, 2006, we announced that our Board of Directors authorized a modified *Dutch Auction* tender offer to purchase up to 55.5 million shares of our Class A common stock at a price per share not less than \$56 and not greater than \$63 (the *Tender Offer*). The *Tender Offer* commenced on February 9, 2006, and expired on March 17, 2006 (as extended), and was funded with proceeds from the Term Loan Facility (defined below). Our directors and executive officers, including our Chairman, Darwin Deason, did not tender shares pursuant to the *Tender Offer*. The number of shares purchased in the *Tender Offer* was 7,365,110 shares of Class A common stock at an average price of \$63 per share plus transaction costs, for an aggregate purchase amount of \$475.9 million. As of March 31, 2006, 3,371 of the shares purchased in the *Tender Offer* were retired and the remaining shares purchased in the *Tender Offer*, with an aggregate purchase amount of \$475.7 million (including transaction costs), were reported in treasury stock as of March 31, 2006 and retired in April 2006.

*Voting Rights of Our Chairman*

Prior to the *Tender Offer*, Darwin Deason, our Chairman of our Board of Directors, held approximately 36.7% of the total outstanding voting power of the Company through his ownership of Class A shares (which have one vote per share) and Class B shares (which have ten votes per share). Mr. Deason did not tender any of the Class A shares held by him in connection with the *Tender Offer*. As a result of the *Tender Offer*, Mr. Deason's voting power increased from 36.7% to approximately 38.2% of the total outstanding voting power of the Company.

However, Mr. Deason entered into a *Voting Agreement* with the Company dated February 9, 2006 (the *Voting Agreement*) in which he agreed to limit his ability to cause the additional voting power he would hold as a result of the *Tender Offer* to affect the outcome of any matter submitted to the vote of the shareholders of the Company after consummation of the *Tender Offer*. Mr. Deason agreed that to the extent his voting power immediately after the *Tender Offer* increased above the percentage amount of his voting power immediately prior to the *Tender Offer* (such increase is approximately 1.5%), Mr. Deason would cause the shares representing such additional voting power (the *Excess Voting Power*) to appear, not appear, vote or not vote at any meeting or pursuant to any consent solicitation in

the same manner, and in proportion to, the votes or actions of all shareholders including Mr. Deason whose Class A and Class B shares shall, solely for the purpose of proportionality, be counted on a one for one vote basis (even though the Class B shares have ten votes per share).

The Voting Agreement will have no effect on shares representing the approximately 36.7% voting power of the Company held by Mr. Deason prior to the Tender Offer, which Mr. Deason will continue to have the right to vote in his sole discretion. The Voting Agreement also does not apply to any Class A shares that Mr. Deason may acquire after the Tender Offer through his exercise of stock options, open market purchases or in any future transaction that we may undertake. Other than as expressly set forth in the Voting Agreement, Mr. Deason continues to have the power to exercise all rights attached to the shares he owns, including the right to dispose of his shares and the right to receive any distributions thereon.

The Voting Agreement will terminate on the earliest of (i) the mutual agreement of the Company (authorized by not less than a majority of the vote of the then independent and disinterested directors) and Mr. Deason, (ii) the date on which Mr. Deason ceases to hold any Excess Voting Power, as calculated in the Voting Agreement, or (iii) the date on which all Class B shares are converted into Class A shares.



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A special committee of the Board of Directors, consisting of our four independent directors, will engage in good faith discussions with Mr. Deason to reach agreement on fair compensation to be paid to Mr. Deason for entering into the Voting Agreement within six months following the closing of the Tender Offer. However, whether or not Mr. Deason and our special committee are able to reach agreement on compensation to be paid to Mr. Deason, the Voting Agreement will remain in effect.

This summary of the Voting Agreement is qualified in its entirety by the terms of the Voting Agreement, which is filed as an exhibit hereto.

*Credit Agreement*

On March 20, 2006, we entered into a Credit Agreement with Citicorp USA, Inc., as Administrative Agent ( Citicorp ), Citigroup Global Markets Inc., as Sole Lead Arranger and Book Runner, with Morgan Stanley Bank, SunTrust Bank, Bank of Tokyo-Mitsubishi UFJ, Ltd., Wachovia Bank National Association, Bank of America, N.A., Bear Stearns Corporate Lending and Wells Fargo Bank, N.A., as Co-Syndication Agents, and various other lenders and issuers (the Credit Facility ). The Credit Facility provides for a senior secured term loan facility of \$800 million, with the ability to increase it by up to \$3 billion, under certain circumstances (the Term Loan Facility ) and a senior secured revolving credit facility of \$1 billion with the ability to increase it by up to \$750 million (the Revolving Facility ), each of which is described more fully below. At the closing of the Credit Facility, we and certain of our subsidiaries jointly borrowed approximately \$800 million under the Term Loan Facility and approximately \$93 million under the Revolving Facility. We used the proceeds of the Term Loan Facility to (i) refinance approximately \$278 million in outstanding indebtedness under our 5-Year Competitive Advance and Revolving Credit Facility Agreement dated as of October 27, 2004 (the Prior Facility ), (ii) finance the purchase of shares of our Class A common stock tendered in the Company s Dutch Auction tender which expired March 17, 2006 (as extended) and (iii) for the payment of transaction costs, fees and expenses related to the Credit Facility and Dutch Auction. As a result of the refinancing of the Prior Facility, we wrote off approximately \$4.1 million in debt issue costs, which was included in other non-operating (income) expense, net. A portion of the proceeds of the Revolving Facility were used to refinance approximately \$73 million in outstanding indebtedness under the Prior Facility. The remainder of the proceeds of the Revolving Facility will be used for working capital purposes. In addition, approximately \$114 million of letters of credit were issued under the Credit Facility to replace letters of credit outstanding under the Prior Facility. The Prior Facility was terminated on March 20, 2006.

Amounts borrowed under the Term Loan Facility mature on March 20, 2013, and will amortize in quarterly installments in an aggregate annual amount equal to 1% of the aggregate principal amount of the loans advanced, with the balance payable on the final maturity date. Interest on the outstanding balances under the Term Loan Facility is payable, at our option, at a rate equal to the Applicable Margin (as defined in the Credit Facility) plus the fluctuating Base Rate (as defined in the Credit Facility), or at the Applicable Margin plus the current LIBOR (as defined in the Credit Facility). The borrowing rate on the Term Loan Facility at March 31, 2006 was 6.28%.

Proceeds borrowed under the Revolving Facility will be used as needed for general corporate purposes. Amounts under the Revolving Facility are available on a revolving basis until the maturity date of March 20, 2012. The Revolving Facility allows for borrowings up to the full amount of the revolver in either U.S. Dollars or Euros. Up to the U.S. dollar equivalent of \$200 million may be borrowed in other currencies, including Sterling, Canadian Dollars, Australian Dollars, Yen, Francs, Drones and New Zealand Dollars. Portions of the Revolving Facility are available for issuances of up to the U.S. dollar equivalent of \$700 million of letters of credit and for borrowings of up to the U.S. dollar equivalent of \$150 million of swing loans. Interest on outstanding balances under the Revolving Facility is payable, at our option, at a rate equal to the Applicable Margin plus the fluctuating Base Rate, or at the Applicable Margin plus the current LIBOR for the applicable currency . The current interest rate payable under the Revolving Facility at March 31, 2006 ranges from 2.39% to 3.89%, depending upon the currency of the outstanding borrowings. The Credit Facility includes an uncommitted accordion feature of up to \$750 million in the aggregate allowing for future incremental borrowings under the Revolving Facility, which may be used for general corporate purposes. The Credit Facility also includes an additional uncommitted accordion feature of up to \$3 billion allowing for future incremental borrowings under the Term Loan Facility which may be used to fund additional purchases of our equity securities or for extinguishment of our existing \$250 million aggregate principal amount of 4.70% Senior Notes due

June 1, 2010 and \$250 million aggregate principal amount of 5.20% Senior Notes due June 1, 2015 (collectively, the Senior Notes ).

Obligations under the Credit Facility are guaranteed by us and substantially all of our domestic subsidiaries and certain of our foreign subsidiaries (but only to the extent such guarantees would not result in materially adverse tax consequences). In addition, Credit Facility obligations are secured under certain pledge agreements by (i) a first priority perfected pledge of all notes owned by us and the guarantors and the capital stock of substantially all of our domestic subsidiaries and certain of our foreign subsidiaries (subject to certain exceptions, including to the extent the pledge would give rise to additional SEC reporting requirements for our subsidiaries or result in materially adverse tax consequences), and (ii) a first priority perfected security interest in all other assets owned by us and the guarantors, subject to customary exceptions. As required under the indentures governing our outstanding Senior Notes, we have granted equal and ratable liens in favor of the holders of the Senior Notes in all assets discussed above other than the accounts receivable of the Company and our subsidiaries.

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Among other fees, we will pay a commitment fee (payable quarterly) based on the amount of unused commitments under the Revolving Facility (not including the uncommitted accordion feature discussed above). The commitment fee payable at March 31, 2006 was 0.375% of the unused commitment. We also pay fees with respect to any letters of credit issued under the Credit Facility. Letter of credit fees at March 31, 2006 were 1.25% of the currently issued and outstanding letters of credit.

The Credit Facility contains customary covenants, including but not limited to, restrictions on our ability, and in certain instances, our subsidiaries' ability, to incur liens, merge or dissolve, make certain restricted payments, or sell or transfer assets. The Credit Facility also limits the Company's and our subsidiaries' ability to incur additional indebtedness. In addition, based upon the total amount advanced under the Term Loan Facility at March 31, 2006, we may not permit our consolidated total leverage ratio to exceed 4.00 to 1.00, nor permit our consolidated senior leverage ratio to exceed 3.00 to 1.00, nor permit our consolidated interest coverage ratio to be less than 4.50 to 1.0 during specified periods.

Upon the occurrence of certain events of default, our obligations under the Credit Facility may be accelerated and the lending commitments under the Credit Facility terminated. Such events of default include, but are not limited to, payment default to lenders, material inaccuracies of representations and warranties, covenant defaults, material payment defaults with respect to indebtedness or guaranty obligations, voluntary and involuntary bankruptcy proceedings, material money judgments, material ERISA events, or change of control of the Company. As of the date of this filing, we were in compliance with the covenants of both our Credit Facility and our Senior Notes.

*Derivative instruments and hedging activities*

We hedge the variability of a portion of our anticipated future Mexican peso cash flows through foreign exchange forward agreements. The agreements are designated as cash flow hedges of forecasted payments related to certain operating costs of our Mexican operations. As of March 31, 2006, the notional amount of these agreements totaled 186 million pesos (\$16.8 million) and will expire at various dates over the next 12 months. Upon termination of these agreements, we will purchase Mexican pesos at the exchange rates specified in the forward agreements to be used for payments on our forecasted Mexican peso operating costs. As of March 31, 2006, the unrealized gain on these foreign exchange forward agreements, reflected in accumulated other comprehensive loss, was not material.

As part of the ASCOM acquisition, we acquired foreign exchange forward agreements related to our French operation's Euro foreign exchange exposure related to their Canadian dollar and United States dollar revenues. These agreements do not qualify for hedge accounting under Statement of Financial Accounting Standards No. 133,

Accounting for Derivative Instruments and Hedging Activities. As a result, we recorded a gain on hedging instruments of \$0.7 million and \$0.8 million for the three and nine months ended March 31, 2006 in other non-operating (income) expense, net in our Consolidated Statements of Income. As of March 31, 2006, the notional amount of these agreements totaled 36.4 million Canadian dollars and \$4.5 million, and a liability was recorded for the related fair value of approximately (\$4.7 million).

*Departure of our former Chief Executive Officer*

On September 29, 2005, Jeffrey A. Rich submitted his resignation as a director and as our Chief Executive Officer. In recognition of Mr. Rich's long and successful service to us and our stockholders as well as our accomplishments under his leadership, on September 30, 2005 we entered into an Agreement with Mr. Rich, which, among other things, provided the following: (i) Mr. Rich will remain on our payroll and be paid his current base salary (of \$820,000 annually) through June 30, 2006; (ii) Mr. Rich will not be eligible to participate in our performance-based incentive compensation program in fiscal year 2006; (iii) we purchased from Mr. Rich all options previously granted to Mr. Rich that were vested as of the date of the Agreement in exchange for an aggregate cash payment, less applicable income and payroll taxes, equal to the amount determined by subtracting the exercise price of each such vested option from \$54.08 per share and all such vested options were terminated and cancelled; (iv) all options previously granted to Mr. Rich that were unvested as of the date of the Agreement were terminated (such options had an in-the-money value of approximately \$4.6 million based on the closing price of our stock on the New York Stock Exchange on September 29, 2005); (v) Mr. Rich received a lump sum cash payment of \$4,100,000; (vi) Mr. Rich will continue to receive executive benefits for health, dental and vision through September 30, 2007; (vii) Mr. Rich will also receive limited administrative assistance through September 30, 2006; and (viii) in the event Mr. Rich establishes an M&A

advisory firm by January 1, 2007, we will retain such firm for a two year period from its formation for \$250,000 per year plus a negotiated success fee for completed transactions. The Agreement also contains certain standard restrictions, including restrictions on soliciting our employees for a period of three years and soliciting our customers or competing with us for a period of two years. We have been notified by Mr. Rich that he has established an M&A advisory firm and are currently negotiating an agreement for services from his firm.

In the first quarter of fiscal year 2005, we accrued \$5.4 million (\$3.4 million, net of income taxes) of compensation expense (recorded in wages and benefits in our Consolidated Statements of Income) related to this Agreement. In addition, the purchase of Mr. Rich's unexercised vested stock options for approximately \$18.4 million (\$11.7 million, net of income taxes) was recorded as a reduction of additional paid-in capital. We made payments of approximately \$23.3 million related to this Agreement in the first nine months of fiscal year 2006.

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*Government Healthcare Contract*

In April 2004, we were awarded a contract by the North Carolina Department of Health and Human Services ( DHHS ) to replace and operate the North Carolina Medicaid Management Information System ( NCMMIS ). Prior to DHHS award of the contract, our proposal was reviewed and approved by the State of North Carolina s Information Technology Services group and the Federal Center for Medicare and Medicaid Services. Two competitors protested the contract award. In considering the protests, DHHS again reviewed our proposal and determined that our technical solutions did, in fact, comply with all technical requirements and denied the protests on June 3, 2004. EDS protested the denial. On January 12, 2005, an administrative law judge made a non-binding recommendation to sustain EDS protest of the contract between us and DHHS. Notwithstanding the reviews, approvals, and decisions in awarding the contract and in considering the protests, the administrative law judge based his recommendation on his assessment that our technical solution did not fully comply with DHHS technical standards for proposals. The non-binding recommendation was issued to the North Carolina State Chief Information Officer ( CIO ), Office of Technology Services. We, DHHS and EDS each presented written arguments to the CIO. A hearing was held before the CIO on March 15, 2005 during which each of the parties presented oral arguments. On April 28, 2005, the CIO issued a decision in favor of the DHHS and us as to the issues of: (i) the sufficiency of our technical solution, (ii) our satisfaction of RFP requirements relative to our integrated testing facility, and (iii) whether the State s evaluation was consistent with the RFP s evaluation criteria. However, his ruling also found insufficient evidence or argument had been submitted to address three other issues raised by EDS in its initial protest filing. Therefore, the CIO directed that a hearing be conducted on the issues of whether (a) our proposal complied with RFP requirements relative to experience of proposed key personnel; (b) our proposal complied with RFP requirements for pricing; and (c) any perceived price advantage is illusory and in any event was miscalculated by DHHS. EDS subsequently waived its right to a hearing before the CIO on these three remaining issues and on May 18, 2005, EDS appealed the CIO s decision to Wake County Superior Court. By Order entered on January 5, 2006, the Superior Court Judge of Wake County entered an Order affirming the Final Agency Decision and denying EDS claims. On February 3, 2006, EDS appealed the Superior Court s January 5, 2006 Order to the North Carolina Court of Appeals. We intend to vigorously pursue affirmation of the Superior Court s Order. DHHS has instructed us to continue performance of our services under the contract.

**Table of Contents****REVENUE GROWTH**

Internal revenue growth is measured as total revenue growth less acquired revenue from acquisitions and revenues from divested operations. At the date of acquisition, we identify the trailing twelve months of revenue of the acquired company as the pre-acquisition revenue of acquired companies. Pre-acquisition revenue of the acquired companies is considered acquired revenues in our calculation, and revenues from the acquired company, either above or below that amount are components of internal growth in our calculation. We use the calculation of internal revenue growth to measure revenue growth excluding the impact of acquired revenues and the revenue associated with divested operations and we believe these adjustments to historical reported results are necessary to accurately reflect our internal revenue growth. Revenues from divested operations are excluded from the internal revenue growth calculation in the periods following the effective date of the divestiture. Our measure of internal revenue growth may not be comparable to similarly titled measures of other companies. The following table sets forth the calculation of internal revenue growth (in thousands):

|                     | Three months ended March 31, |              |            |          | Nine months ended March 31, |              |            |          |
|---------------------|------------------------------|--------------|------------|----------|-----------------------------|--------------|------------|----------|
|                     | 2006                         | 2005         | \$ Growth  | Growth % | 2006                        | 2005         | \$ Growth  | Growth % |
| <b>Consolidated</b> |                              |              |            |          |                             |              |            |          |
| Total Revenues      | \$ 1,314,455                 | \$ 1,063,299 | \$ 251,156 | 24%      | \$ 3,972,959                | \$ 3,136,767 | \$ 836,192 | 27%      |
| Less:               |                              |              |            |          |                             |              |            |          |
| Divestitures        | (2,907)                      | (51,290)     | 48,383     |          | (104,276)                   | (165,121)    | 60,845     |          |
| Adjusted            | \$ 1,311,548                 | \$ 1,012,009 | \$ 299,539 | 30%      | \$ 3,868,683                | \$ 2,971,646 | \$ 897,037 | 30%      |
| Acquired revenues   | \$ 256,855                   | \$ 17,475    | \$ 239,380 | 24%      | \$ 710,755                  | \$ 21,830    | \$ 688,925 | 23%      |
| Internal revenues   | 1,054,693                    | 994,534      | 60,159     | 6%       | 3,157,928                   | 2,949,816    | 208,112    | 7%       |
| Total               | \$ 1,311,548                 | \$ 1,012,009 | \$ 299,539 | 30%      | \$ 3,868,683                | \$ 2,971,646 | \$ 897,037 | 30%      |
| <b>Commercial</b>   |                              |              |            |          |                             |              |            |          |
| Total Revenues      | \$ 790,278                   | \$ 538,153   | \$ 252,125 | 47%      | \$ 2,341,050                | \$ 1,517,559 | \$ 823,491 | 54%      |
| Less:               |                              |              |            |          |                             |              |            |          |
| Divestitures        |                              |              |            |          |                             |              |            |          |
| Adjusted            | \$ 790,278                   | \$ 538,153   | \$ 252,125 | 47%      | \$ 2,341,050                | \$ 1,517,559 | \$ 823,491 | 54%      |
| Acquired revenues   | \$ 210,855                   | \$ 17,475    | \$ 193,380 | 36%      | \$ 645,065                  | \$ 21,642    | \$ 623,423 | 41%      |
| Internal revenues   | 579,423                      | 520,678      | 58,745     | 11%      | 1,695,985                   | 1,495,917    | 200,068    | 13%      |
| Total               | \$ 790,278                   | \$ 538,153   | \$ 252,125 | 47%      | \$ 2,341,050                | \$ 1,517,559 | \$ 823,491 | 54%      |

**Government**

|                   |            |            |           |     |             |             |           |    |
|-------------------|------------|------------|-----------|-----|-------------|-------------|-----------|----|
| Total Revenues    | \$ 524,177 | \$ 525,146 | \$ (969)  |     | \$1,631,909 | \$1,619,208 | \$ 12,701 | 1% |
| Less:             |            |            |           |     |             |             |           |    |
| Divestitures      | (2,907)    | (51,290)   | 48,383    |     | (104,276)   | (165,121)   | 60,845    |    |
| Adjusted          | \$ 521,270 | \$ 473,856 | \$ 47,414 | 10% | \$1,527,633 | \$1,454,087 | \$ 73,546 | 5% |
| Acquired revenues | \$ 46,000  | \$         | \$ 46,000 | 10% | \$ 65,690   | \$ 188      | \$ 65,502 | 4% |
| Internal revenues | 475,270    | 473,856    | 1,414     |     | 1,461,943   | 1,453,899   | 8,044     | 1% |
| Total             | \$ 521,270 | \$ 473,856 | \$ 47,414 | 10% | \$1,527,633 | \$1,454,087 | \$ 73,546 | 5% |

**Table of Contents****RESULTS OF OPERATIONS**

The following table sets forth certain items from our Consolidated Statements of Income as a percentage of revenues:

|   | Three months ended<br>March 31, |        | Nine months ended<br>March 31, |        |
|---|---------------------------------|--------|--------------------------------|--------|
|   | 2006                            | 2005   | 2006                           | 2005   |
| Revenues                                  | 100.0%                          | 100.0% | 100.0%                         | 100.0% |
| Cost of revenues:                         |                                 |        |                                |        |
| Wages and benefits                        | 49.0                            | 42.6   | 47.9                           | 42.1   |
| Services and supplies                     | 20.8                            | 23.7   | 21.9                           | 24.8   |
| Rent, lease and maintenance               | 11.9                            | 11.7   | 12.0                           | 11.6   |
| Depreciation and amortization             | 5.5                             | 5.4    | 5.3                            | 5.3    |
| Other                                     | 1.5                             | 0.4    | 0.8                            | 0.5    |
| Cost of revenues                          | 88.7                            | 83.8   | 87.9                           | 84.3   |
| Gain on sale of business                  | (0.2)                           |        | (0.8)                          |        |
| Other operating expenses                  | 1.0                             | 0.6    | 1.1                            | 0.5    |
| Total operating expenses                  | 89.5                            | 84.4   | 88.2                           | 84.8   |
| Operating income                          | 10.5                            | 15.6   | 11.8                           | 15.2   |
| Interest expense                          | 1.1                             | 0.3    | 1.0                            | 0.3    |
| Other non-operating (income) expense, net | 0.1                             |        | (0.1)                          |        |
| Pretax profit                             | 9.3                             | 15.3   | 10.9                           | 14.9   |
| Income tax expense                        | 3.4                             | 4.5    | 4.0                            | 5.2    |
| Net income                                | 5.9%                            | 10.8%  | 6.9%                           | 9.7%   |

**COMPARISON OF THE THREE MONTHS ENDED MARCH 31, 2006 TO THE THREE MONTHS ENDED MARCH 31, 2005***Revenues*

In the third quarter of fiscal year 2006, our revenue increased \$251.2 million, or 24%, to \$1.3 billion from \$1.1 billion in the third quarter of fiscal year 2005. Excluding revenues related to our Government welfare-to-workforce services business which was divested in the second quarter of fiscal year 2006, our revenue increased \$299.5 million, or 30%. Internal revenue growth for the third quarter of fiscal year 2006 was 6% and the remainder of the revenue growth was related to acquisitions.

Revenue in our Commercial segment, which represents 60% of consolidated revenue for the third quarter of fiscal year 2006, increased \$252.1 million, or 47%, to \$790.3 million in the third quarter of fiscal year 2006 compared to the same period last year. Revenue growth from acquisitions was 36% for the three months ended March 31, 2006, which includes a full quarter of revenues from the Mellon and Livebridge acquisitions. Internal revenue growth was 11%,



due primarily to increased revenue related to contracts with Disney, Kaiser Permanente, Sprint Nextel, University of Phoenix, United Technologies, Carefirst and Glaxo-Smith-Kline, offset by lower revenue related to contracts with Nike, United Healthcare and Motorola. The items discussed above collectively represent 90% of our internal revenue growth for the period in this segment.

Revenue in our Government segment, which represents 40% of consolidated revenue for the third quarter of fiscal year 2006, decreased \$1 million to \$524.2 million in the third quarter of fiscal year 2006 compared to the same period last year. Excluding revenues related to our Government welfare-to-workforce services business which was divested in the second quarter of fiscal year 2006, revenue in our Government segment increased \$47.4 million, or 10%.

Revenue growth from acquisitions was 10% primarily due to a full quarter of revenues from the acquisition of Ascom in December 2005. Internal revenue growth was flat for the third quarter. We had increased revenues related to contracts with New Jersey Department of Human Services, Social Security Administration, Texas Medicaid, State of Maryland and New York EZPass, and higher revenues from our commercial vehicle operations. These increases were offset by lower revenue related to the termination of our Texas CHIP, New York Metropolitan Transportation Authority and Michigan payment processing contracts.

**Table of Contents***Operating Expenses*

Wages and benefits increased \$190.9 million, or 42.2%, to \$643.7 million. As a percentage of revenues, wages and benefits increased 6.4% to 49% in the third quarter of fiscal year 2006 from 42.6% in the same quarter of fiscal year 2005. As a percentage of revenues, approximately 9.3% of the increase was primarily due to the acquisition of the Acquired HR Business and Superior, which include consulting businesses, and LiveBridge, all of which have a higher component of wages and benefits related to revenues than our existing operations. During the third quarter of fiscal year 2006, we recorded stock-based compensation expense of \$8 million, as discussed above, or 0.6% as a percentage of revenues, under SFAS 123(R). These increases were partially offset by a decrease of 2.5% as a percentage of revenues as a result of the sale of our Government welfare-to-workforce services business, which had a higher percentage of wages and benefits than our retained business. Included in wages and benefits for the third quarter of fiscal year 2006 were approximately \$3 million of expense for involuntary termination charges for employees related to our restructuring activities, and approximately \$2.9 million in incremental transaction expenses related to the Acquired HR Business.

Services and supplies increased \$21.2 million, or 8.4%, to \$273 million. As a percentage of revenues, services and supplies decreased 2.9% to 20.8% in the third quarter of fiscal year 2006 from 23.7% in the third quarter of fiscal year 2005. Approximately 1.6% of the decrease as a percentage of revenues was due to the sale of our Government welfare-to-workforce services business which had a high component of services and supplies as a percentage of revenues. Approximately 0.9% of the decrease as a percentage of revenues was due to the termination of a subcontract arrangement in our Government segment. Approximately 0.8% of the decrease as a percentage of revenues was due to an increase in information technology outsourcing revenues, which have a lower component of services and supplies than our business process outsourcing business. These decreases were partially offset by an increase of approximately 1.2% as a percentage of revenues as a result of the Human Capital Management Services Business, the combination of the Acquired HR Business and our other human resources outsourcing businesses, which has a higher component of services and supplies than our other operations. Services and supplies for the third quarter of fiscal year 2006 includes approximately \$0.5 million related to our restructuring activities.

Other cost of revenues increased \$15.4 million to \$20.3 million in the third quarter of fiscal year 2006 from \$4.9 million in the third quarter of fiscal year 2005. As a percentage of revenues, other cost of revenues increased 1.1% to 1.5% and included \$5 million related to settlement of various contract disputes with a client, and approximately \$2.1 million and \$8.4 million related to a contract loss accrual and asset impairment charges, respectively, for another client and approximately \$0.2 million related to our restructuring activities.

In the three months ended March 31, 2006 we recorded \$2.7 million for additional gain on sale of business. This gain was related to the completion of the assignment of several contracts during the third quarter related to the sale of our Government welfare-to-workforce services business to Arbor. The assignment of the remaining contracts is expected to be completed during the fourth quarter of fiscal year 2006 upon receipt of customer consents.

Other operating expenses increased \$6.3 million to \$12.4 million. As a percentage of revenues, other operating expense increased 0.4%, to 1%, and includes the following (in thousands):

## Government segment:

|  |          |
|--|----------|
| Provision for uncollectible accounts receivable retained in connection with the sale of the majority of our Federal business in fiscal year 2004 | \$ 2,400 |
|--|----------|

## Corporate:

|   |       |
|---|-------|
| Legal costs associated with the review of certain recapitalization options related to our dual class structure and an unsolicited offer regarding a potential sale of the Company | 1,307 |
| Aircraft impairment   | 300   |

|       |          |
|-------|----------|
| Total | \$ 4,007 |
|-------|----------|

*Operating Income*

Operating income decreased \$27.4 million, or 16.5% in the third quarter of fiscal year 2006 compared to the prior year. As a percentage of revenues, operating income decreased 5.1%. Operating income in the third quarter of fiscal year 2006 quarter included the following: (1) Losses of \$21.9 million related to two underperforming multi-scope human resources contracts (included in various cost of revenues categories). Of this \$21.9 million loss, \$5 million was related to settlement of various contract disputes with a client, and approximately \$2.1 million and \$8.4 million related to a contract loss accrual and asset impairment charges, respectively, for another client. These reserves, contract loss accrual and asset impairment are included in other cost of revenues above; (2) \$4.3 million related to our restructuring activities (included in various expense categories); (3) \$2.9 million of incremental transaction costs related to the Acquired HR Business (included in wages and benefits); (4) \$2.4 million provision for uncollectible accounts receivable retained in connection with the sale of the majority of our Federal business in fiscal year 2004 (included in other operating expenses);

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(5) \$1.3 million of legal costs associated with the review of certain recapitalization options related to our dual class structure and an unsolicited offer regarding a potential sale of the Company (included in other operating expenses); (6) the \$2.7 million gain on the sale of our welfare-to-workforce services business and (7) stock-based compensation expense of \$8 million under SFAS 123(R).

*Interest Expense*

Interest expense increased \$11.3 million, to \$15 million, primarily due to interest expense on the Senior Notes issued in the fourth quarter of fiscal year 2005 and borrowings under our Credit Facility for the purchase of shares during the quarter in our Tender Offer and general corporate purposes, including the Ascom and Livebridge acquisitions and share repurchases under our share repurchase programs in prior quarters.

*Other non-operating (income) expense, net*

Other non-operating (income) expense, net for the third quarter of fiscal year 2006 included a \$4.1 million loss on early extinguishment of long-term debt for the balance of the debt issue costs related to our Prior Facility partially offset by income on deferred compensation plan investments. The compensation cost related to our deferred compensation plan is included in Wages and Benefits.

*Income tax expense*

Our effective income tax rate increased to 36.6% in the third quarter of fiscal year 2006 from 29.5% in the third quarter of fiscal year 2005. This effective income tax rate is comprised of the following: an effective income tax rate of 39.9% related to the sale of our welfare-to-workforce services business, and an effective income tax rate on operations of 36.5%. Our effective income tax rate is higher than the 35% Federal statutory rate primarily due to the effect of state income taxes. The prior year effective tax rate includes a tax benefit of \$9.4 million recognized in the third quarter of fiscal year 2005 related to the fiscal year 2004 divestiture of a majority of our Federal business.

**COMPARISON OF THE NINE MONTHS ENDED MARCH 31, 2006 TO THE NINE MONTHS ENDED MARCH 31, 2005**

*Revenues*

In the first nine months of fiscal year 2006, our revenues increased \$836.2 million, or 27%, to \$4 billion from \$3.1 billion in first nine months of fiscal year 2005. Excluding revenues related to our Government welfare-to-workforce services business which was divested in the second quarter of fiscal year 2006, our revenues increased \$897 million, or 30%. Internal revenue growth was 7% and the remainder of the revenue growth was related to acquisitions.

Revenues in our Commercial segment, which represents 59% of consolidated revenues for the first nine months of fiscal year 2006, increased \$823.5 million, or 54%, to \$2.3 billion in the first nine months of fiscal year 2006 compared to the same period last year. Revenue growth from acquisitions was 41%, which includes a full nine months of revenues from the acquisition of the Acquired HR Business, Superior and LiveBridge. Internal revenue growth was 13%, due primarily to increased revenues related to contracts with Disney, Kaiser Permanente, Chubb & Sons, Sprint Nextel, Symetra, University of Phoenix, United Technologies, Delta Airlines, Humana, Hallmark, American Red Cross, Carefirst, and Glaxo-Smith-Kline. These increases were offset by decreases related to the Gateway contract termination in the first quarter of fiscal year 2005, decreased revenues in our commercial unclaimed property business and contracts with Motorola, United Healthcare and Nike in the current year. The items discussed above collectively represent approximately 92% of our internal revenue growth for the period in this segment.

Revenues in our Government segment, which represents 41% of consolidated revenues for the first nine months of fiscal year 2006, increased \$12.7 million, or 1%, to \$1.6 billion in the first nine months of fiscal year 2006 compared to the same period last year. Excluding revenues related to our Government welfare-to-workforce services business which was divested in the second quarter of fiscal year 2006, revenues in our Government segment increased \$73.5 million, or 5%. Revenue growth from acquisitions was 4% primarily due to the acquisition of Ascom in December 2005. Internal revenue growth was 1% primarily due to increased revenues in contracts with Texas Medicaid, New Jersey Department of Human Services, the State of Maryland, New York EZPass, Mississippi Medicaid, Social Security Administration and our commercial vehicle operations. These increases were partially offset by decreases due to the termination of our New York Metropolitan Transportation Authority, Michigan payment processing and Texas CHIP contracts and lower revenues in our contract with Iowa Medicaid. These items

collectively represent approximately 76% of our internal revenue growth for the period in this segment.

*Operating Expenses*

Wages and benefits increased \$584 million, or 44.2%, to \$1.9 billion. As a percentage of revenues, wages and benefits increased 5.8% to 47.9% in the first nine months of fiscal year 2006 from 42.1% in the same period of last year. The change as a percentage of revenues is primarily attributable to the impact of acquisitions, primarily the Acquired HR Business and Superior which include consulting businesses, and LiveBridge, all of which have a higher percentage of wages and benefits related to revenues than our existing operations, and stock-based compensation expense of \$25.4 million, or 0.6% as a percentage of revenues, related to the adoption of SFAS 123(R), partially offset by the impact of the sale of our Government welfare-to-workforce services business, which had a higher percentage of wages and benefits than our retained business. Wages and benefits for the nine months ended March 31,

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2006 includes the following: compensation expense of \$5.4 million related to the departure of our former Chief Executive Officer and \$7.6 million for involuntary termination charges for employees related to our restructuring activities and approximately \$2.9 million in incremental transaction expenses related to the Acquired HR Business. Services and supplies increased \$91.8 million, or 11.8%, to \$869.7 million. As a percentage of revenues, services and supplies decreased 2.9% to 21.9% in the first nine months of fiscal year 2006 from 24.8% in the same period last year. As a percentage of revenues, approximately 1.2% of the decrease was due to the sale of our Government welfare-to-workforce services business which had higher component of services and supplies as a percentage of revenues than our ongoing operations and approximately 0.9% was due to the termination of a sub-contract arrangement in our Government segment. Services and supplies for the first nine months of fiscal year 2006 includes approximately \$0.5 million related to our restructuring activities.

Rent, lease and maintenance increased \$111 million, or 30.5%, to \$475.2 million. As a percentage of revenues, rent, lease and maintenance increased 0.4% to 12% in the first nine months of fiscal year 2006 from 11.6% in the same period last year. This increase was primarily due to increased software costs for new business, and approximately \$0.5 million related to our restructuring activities.

Other cost of revenues increased \$19 million to \$32.1 million in the first nine months of fiscal year 2006 from \$13 million in the prior year period. As a percentage of revenues, other cost of revenues increased 0.3% to 0.8% and included \$5 million related to settlement of various contract disputes with a client, and approximately \$2.1 million and \$8.4 million related to a contract loss accrual and asset impairment charges, respectively, for another client, and approximately \$1.8 related to our restructuring activities in fiscal year 2006.

Gain on sale of business was \$32.5 million for the nine months ended March 31, 2006. This gain was related to the sale of our Government welfare-to-workforce services business in the second quarter of fiscal year 2006.

Other operating expenses increased \$25.7 million to \$43.3 million. As a percentage of revenues, other operating expense increased 0.6%, to 1.1%, and includes the following (in thousands):

## Commercial segment:

|  |          |
|--|----------|
| Provision for doubtful accounts for an assessment of risk related to the bankruptcies of certain airline clients | \$ 3,000 |
| Legal settlement and related costs   | 53       |

## Government segment:

|  |       |
|--|-------|
| Provisions for estimated legal settlement and uncollectible accounts receivable related to the welfare-to-workforce services business            | 3,267 |
| Provision for uncollectible accounts receivable retained in connection with the sale of the majority of our Federal business in fiscal year 2004 | 2,400 |
| Asset impairments  | 276   |
| Legal settlements and related costs  | 464   |

## Corporate:

|   |       |
|---|-------|
| Aircraft impairment   | 4,392 |
| Legal settlements and related costs   | 2,658 |
| Legal costs associated with the review of certain recapitalization options related to our dual class structure and an unsolicited offer regarding a potential sale of the Company | 3,963 |

|       |           |
|-------|-----------|
| Total | \$ 20,473 |
|-------|-----------|

*Operating Income*

Operating income decreased \$6.6 million, or 1.4% in the first nine months of fiscal year 2006 compared to the prior year. As a percentage of revenues, operating income decreased 3.4%. Operating income in the first nine months of

fiscal year 2006 included the following: (1) Losses of \$21.9 million related to two underperforming multi-scope human resources contracts (included in various cost of revenues categories). Of this \$21.9 million loss, \$5 million was related to settlement of various contract disputes with a client, and approximately \$2.1 million and \$8.4 million related to a contract loss accrual and asset impairment charges, respectively, for another client. These reserves, contract loss accrual and asset impairment are included in other cost of revenues above; (2) \$14.7 million related to our restructuring activities (included in various expense categories); (3) \$2.9 million of incremental transaction costs related to the Acquired HR Business (included in wages and benefits); (4) \$2.4 million provision for uncollectible accounts receivable retained in connection with the sale of the majority of our Federal business in fiscal year 2004 (included in other operating expenses); (5) \$4.0 million of legal costs associated with the review of certain recapitalization options

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related to our dual class structure and an unsolicited offer regarding a potential sale of the Company (included in other operating expenses); (6) legal settlements and related costs of \$3.2 million (included in other operating expenses); (7) gain on sale of our welfare-to-workforce services business of \$32.5 million and provisions for estimated legal settlement and uncollectible accounts receivable related to the welfare-to-workforce services business of \$3.3 million (included in other operating expenses); (8) provision for doubtful accounts for an assessment of risk related to the bankruptcies of certain airline clients of \$3.0 million (included in other operating expense); (9) compensation expense of \$5.4 million related to the departure of our former Chief Executive Officer and (10) stock-based compensation expense of \$25.4 million related to the adoption of SFAS 123(R).

*Interest Expense*

Interest expense increased \$29.9 million, to \$40.4 million primarily due to interest expense on the Senior Notes issued in the fourth quarter of fiscal year 2005 and borrowings under our Credit Facility for the purchase of shares during the quarter in our Tender Offer and general corporate purposes, including the Ascom and Livebridge acquisitions and share repurchases under our share repurchase programs.

*Other non-operating (income) expense, net*

Other non-operating (income) expense increased \$4 million to \$5.8 million from \$1.8 million in the prior year period. Other non-operating income increased primarily due to interest income on cash investments and long-term investments, including those supporting our deferred compensation plans. The compensation cost related to our deferred compensation plan is included in Wages and Benefits. These gains were partially offset by a loss of \$4.1 million on the early extinguishment for the balance of the debt issue costs related to our Prior Facility.

*Income tax expense*

Our effective income tax rate increased to 36.7% in the first nine months of fiscal year 2006 from 34.7% in the same period last year. This effective income tax rate is comprised of the following: an effective income tax rate of 39.9% related to the sale of our welfare-to-workforce services business, and an effective tax rate on operations of 36.4%. Our effective income tax rate is higher than the 35% Federal statutory rate primarily due to the effect of state income taxes. The prior year effective tax rate includes a tax benefit of \$9.4 million recognized in the third quarter of fiscal year 2005 related to the fiscal year 2004 divestiture of a majority of our Federal business.

**LIQUIDITY AND CAPITAL RESOURCES**

We finance our ongoing business operations through cash flows from operations and utilize excess cash flow combined with the issuance of debt and equity to finance our acquisition strategy.

*Cash Flow*

During the first nine months of fiscal year 2006, we generated approximately \$468.5 million in net cash provided by operating activities compared to \$472 million in the same period of fiscal year 2005. During the third quarter of fiscal year 2006, we paid approximately \$85.8 million related to final settlement of the Mellon Financial Corporation ( Mellon ) transition services agreement. Under the transition services agreement, Mellon provided certain accounting, treasury and payroll services for an interim period. As part of these services, Mellon was also paying certain operational costs on our behalf, such as employee related expenses and accounts payable. This agreement and the related timing of payments to Mellon had a favorable impact on our net cash provided by operating activities for the fourth quarter of fiscal year 2005 and a negative impact our net cash provided by operating activities of approximately \$85.8 million in the third quarter of fiscal year 2006 when the Acquired HR Business was fully integrated. In addition, during the third quarter of fiscal year 2006, we paid approximately \$26.3 million of incentive compensation to employees of the Acquired HR Business.

In addition to the items related to the Acquired HR Business above, cash flow from operations was impacted by an increase in accounts receivable due to an increase in revenues and timing of collections, payments of approximately \$4.9 million related to the departure of our former Chief Executive Officer and the impact of classification of excess tax benefits from stock-based compensation arrangements. These decreases were offset by lower annual incentive compensation payments and timing of payments to vendors. Effective July 1, 2005, excess tax benefits from stock-based compensation arrangements of \$17.3 million were reflected as an outflow of cash flows from operating activities and an inflow of cash flows from financing activities in the Consolidated Statements of Cash Flows. In the prior year period, income tax benefits from the exercise of stock options of \$20.6 million were reflected as an inflow



in cash flows from operating activities. Prior year period cash flows from operating activities were adversely impacted by the payment of a legal settlement of \$10 million and the payment of the settlement on the Georgia Contract of \$10 million.

Free cash flow (as defined below) was approximately \$150 million for the first nine months of fiscal year 2006 versus approximately \$272.3 million for the same period of fiscal year 2005. Our capital expenditures, defined as purchases of property, equipment and software, net, and additions to other intangible assets, were approximately \$318.5 million, or 8% of total revenues, and \$199.6 million, or 6.4% of total revenues, for the first nine months of fiscal years 2006 and 2005, respectively.

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Free cash flow is measured as cash flow provided by operating activities (as reported in our Consolidated Statements of Cash Flows), less capital expenditures (purchases of property, equipment and software, net of sales, as reported in our Consolidated Statements of Cash Flows) less additions to other intangible assets (as reported in our Consolidated Statements of Cash Flows). We believe this free cash flow metric provides an additional measure of available cash flow after we have satisfied the capital expenditure requirements of our operations, and should not be taken in isolation to be a measure of cash flow available for us to satisfy all of our obligations and execute our business strategies. We also rely on cash flows from investing and financing activities which, together with free cash flow, are expected to be sufficient for us to execute our business strategies. Our measure of free cash flow may not be comparable to similarly titled measures of other companies. The following table sets forth the calculations of free cash flow (in thousands):

|  | <b>Nine months ended<br/>March 31,</b> |                |
|--|--|----------------|
|  | <b>2006</b>                            | <b>2005</b>    |
| Net cash provided by operating activities          | \$ 468,460                             | \$ 471,973     |
| Purchases of property, equipment and software, net | (290,108)                              | (170,185)      |
| Additions to other intangible assets               | (28,386)                               | (29,444)       |
| <br>Free cash flow                                 | <br>\$ 149,966                         | <br>\$ 272,344 |

During the first nine months of fiscal year 2006, net cash used in investing activities was \$446.1 million compared to \$419 million in the first nine months of fiscal year 2005. In the first nine months of fiscal year 2006, we used \$155.2 million for acquisitions, primarily for the purchase of Ascom, LiveBridge, contingent consideration payments for Heritage Information Systems, Inc. and a payment related to the first quarter fiscal year 2005 BlueStar Solutions, Inc. acquisition. In the first nine months of fiscal year 2005, we used \$213.3 million for acquisitions, primarily for the purchase of BlueStar Solutions, Inc., Heritage Information Systems, Inc. and Superior Consultants Holdings Corporation. Cash used for the purchase of property, equipment and software and additions to other intangible assets was \$318.5 million and \$199.6 million for the nine months ended March 31, 2006 and 2005, respectively. The increase in purchases of property, equipment and software, net, and additions to other intangible assets includes software purchases related to our human resources outsourcing business, software development related to our government healthcare business and our Department of Education contract, a new data center and other new business. During the first nine months of fiscal year 2006, we used \$16.5 million to acquire intangible assets in connection with the termination of a subcontractor arrangement.

During the nine months ended March 31, 2006, we purchased approximately \$17.3 million of U.S. Treasury Notes in conjunction with a contract in our Government segment and pledged them in accordance with the terms of the contract to secure our performance. The U.S. Treasury Notes are classified as held to maturity pursuant to Statement of Financial Accounting Standards No. 115, Accounting for Certain Investments in Debt and Equity Securities and reflected in other assets in our Consolidated Balance Sheet at March 31, 2006.

During the first nine months of fiscal year 2006 net cash provided by financing activities was \$89.9 million and during the first nine months of fiscal year 2005 net cash used in financing activities was \$83.3 million. Such financing activities include net borrowings under our Credit Facility; share purchases under the Tender Offer; net payments under our Prior Facility; share purchases under our previously authorized share repurchase programs, proceeds from the exercise of stock options, excess tax benefits from stock-based compensation arrangements and proceeds from the issuance of treasury shares. As discussed above, income tax benefits on stock options were reflected as net cash provided by operating activities in periods prior to July 1, 2005. Also, during the first nine months of fiscal year 2006, we made payments of \$23.3 million related to the departure of our former Chief Executive Officer, of which \$18.4 million is included in cash flows from financing activities and \$4.9 million is included in cash flows from operating activities in the first nine months of fiscal year 2006.

*Tender Offer*

On January 26, 2006, we announced that our Board of Directors authorized a modified Dutch Auction tender offer to purchase up to 55.5 million shares of our Class A common stock at a price per share not less than \$56 and not greater than \$63 (the Tender Offer ). The Tender Offer commenced on February 9, 2006, and expired on March 17, 2006 (as extended), and was funded with proceeds from the Term Loan Facility (defined below). Our directors and executive officers, including our Chairman, Darwin Deason, did not tender shares pursuant to the Tender Offer. The number of shares purchased in the Tender Offer was 7,365,110 shares of Class A common stock at an average price of \$63 per share plus transaction costs, for an aggregate purchase amount of \$475.9 million. As of March 31, 2006, 3,371 of the shares purchased in the Tender Offer were retired and the remaining shares purchased in the Tender Offer, with an aggregate purchase amount of \$475.7 million (including transaction costs), were reported in treasury stock as of March 31, 2006 and retired in April 2006.

*Credit Agreement*

On March 20, 2006, we entered into a Credit Agreement with Citicorp USA, Inc., as Administrative Agent ( Citicorp ), Citigroup Global Markets Inc., as Sole Lead Arranger and Book Runner, with Morgan Stanley Bank, SunTrust Bank, Bank of Tokyo-Mitsubishi UFJ, Ltd., Wachovia Bank National Association, Bank of America, N.A., Bear Stearns Corporate Lending and Wells Fargo Bank, N.A., as Co-Syndication Agents, and various other lenders and issuers (the Credit Facility ). The Credit Facility provides for a senior

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secured term loan facility of \$800 million, with the ability to increase it by up to \$3 billion, under certain circumstances (the Term Loan Facility) and a senior secured revolving credit facility of \$1 billion with the ability to increase it by up to \$750 million (the Revolving Facility), each of which is described more fully below. At the closing of the Credit Facility, we and certain of our subsidiaries jointly borrowed approximately \$800 million under the Term Loan Facility and approximately \$93 million under the Revolving Facility. We used the proceeds of the Term Loan Facility to (i) refinance approximately \$278 million in outstanding indebtedness under our 5-Year Competitive Advance and Revolving Credit Facility Agreement dated as of October 27, 2004 (the Prior Facility), (ii) finance the purchase of shares of our Class A common stock tendered in the Company's Dutch Auction tender which expired March 17, 2006 (as extended) and (iii) for the payment of transaction costs, fees and expenses related to the Credit Facility and Dutch Auction. As a result of the refinancing of the Prior Facility, we wrote off approximately \$4.1 million in debt issue costs, which was included in other non-operating (income) expense, net. A portion of the proceeds of the Revolving Facility were used to refinance approximately \$73 million in outstanding indebtedness under the Prior Facility. The remainder of the proceeds of the Revolving Facility will be used for working capital purposes. In addition, approximately \$114 million of letters of credit were issued under the Credit Facility to replace letters of credit outstanding under the Prior Facility. The Prior Facility was terminated on March 20, 2006.

Amounts borrowed under the Term Loan Facility mature on March 20, 2013, and will amortize in quarterly installments in an aggregate annual amount equal to 1% of the aggregate principal amount of the loans advanced, with the balance payable on the final maturity date. Interest on the outstanding balances under the Term Loan Facility is payable, at our option, at a rate equal to the Applicable Margin (as defined in the Credit Facility) plus the fluctuating Base Rate (as defined in the Credit Facility), or at the Applicable Margin plus the current LIBOR (as defined in the Credit Facility). The borrowing rate on the Term Loan Facility at March 31, 2006 was 6.28%.

Proceeds borrowed under the Revolving Facility will be used as needed for general corporate purposes. Amounts under the Revolving Facility are available on a revolving basis until the maturity date of March 20, 2012. The Revolving Facility allows for borrowings up to the full amount of the revolver in either U.S. Dollars or Euros. Up to the U.S. dollar equivalent of \$200 million may be borrowed in other currencies, including Sterling, Canadian Dollars, Australian Dollars, Yen, Francs, Drones and New Zealand Dollars. Portions of the Revolving Facility are available for issuances of up to the U.S. dollar equivalent of \$700 million of letters of credit and for borrowings of up to the U.S. dollar equivalent of \$150 million of swing loans. Interest on outstanding balances under the Revolving Facility is payable, at our option, at a rate equal to the Applicable Margin plus the fluctuating Base Rate, or at the Applicable Margin plus the current LIBOR for the applicable currency. The current interest rate payable under the Revolving Facility at March 31, 2006 ranges from 2.39% to 3.89%, depending upon the currency of the outstanding borrowings. The Credit Facility includes an uncommitted accordion feature of up to \$750 million in the aggregate allowing for future incremental borrowings under the Revolving Facility, which may be used for general corporate purposes. The Credit Facility also includes an additional uncommitted accordion feature of up to \$3 billion allowing for future incremental borrowings under the Term Loan Facility which may be used to fund additional purchases of our equity securities or for extinguishment of our Senior Notes.

Obligations under the Credit Facility are guaranteed by us and substantially all of our domestic subsidiaries and certain of our foreign subsidiaries (but only to the extent such guarantees would not result in materially adverse tax consequences). In addition, Credit Facility obligations are secured under certain pledge agreements by (i) a first priority perfected pledge of all notes owned by us and the guarantors and the capital stock of substantially all of our domestic subsidiaries and certain of our foreign subsidiaries (subject to certain exceptions, including to the extent the pledge would give rise to additional SEC reporting requirements for our subsidiaries or result in materially adverse tax consequences), and (ii) a first priority perfected security interest in all other assets owned by us and the guarantors, subject to customary exceptions. As required under the indentures governing our outstanding Senior Notes, we have granted equal and ratable liens in favor of the holders of the Senior Notes in all assets discussed above other than the accounts receivable of the Company and our subsidiaries.

Among other fees, we will pay a commitment fee (payable quarterly) based on the amount of unused commitments under the Revolving Facility (not including the uncommitted accordion feature discussed above). The commitment fee payable at March 31, 2006 was 0.375% of the unused commitment. We also pay fees with respect to any letters of

credit issued under the Credit Facility. Letter of credit fees at March 31, 2006 were 1.25% of the currently issued and outstanding letters of credit.

The Credit Facility contains customary covenants, including but not limited to, restrictions on our ability, and in certain instances, our subsidiaries' ability, to incur liens, merge or dissolve, make certain restricted payments, or sell or transfer assets. The Credit Facility also limits the Company's and our subsidiaries' ability to incur additional indebtedness. In addition, based upon the total amount advanced under the Term Loan Facility at March 31, 2006, we may not permit our consolidated total leverage ratio to exceed 4.00 to 1.00, nor permit our consolidated senior leverage ratio to exceed 3.00 to 1.00, nor permit our consolidated interest coverage ratio to be less than 4.50 to 1.0 during specified periods.

Upon the occurrence of certain events of default, our obligations under the Credit Facility may be accelerated and the lending commitments under the Credit Facility terminated. Such events of default include, but are not limited to, payment default to lenders,

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material inaccuracies of representations and warranties, covenant defaults, material payment defaults with respect to indebtedness or guaranty obligations, voluntary and involuntary bankruptcy proceedings, material money judgments, material ERISA events, or change of control of the Company.

Draws made under our credit facilities are made to fund cash acquisitions, share repurchases and for general working capital requirements. During the trailing twelve months ended March 31, 2006, the balance outstanding under our credit facilities for borrowings ranged from \$232 million to \$893 million. At March 31, 2006, we had approximately \$825.3 million available under our Revolving Credit Facility after giving effect to outstanding indebtedness of \$60.7 million and \$114 million of outstanding letters of credit that secure certain contractual performance and other obligations and which reduce the availability of our Revolving Credit Facility. At March 31, 2006, we had \$860.7 million outstanding under our Credit Facility, of which is \$850.7 million reflected in long-term debt and \$10 million is reflected in current portion of long-term debt, and of which \$800 million bore interest at approximately 6.28% and the remainder bore interest from 2.39% to 3.89%. As of the date of this filing, we were in compliance with the covenants of both our Credit Facility and our Senior Notes.

Certain contracts, primarily in our Government segment, require us to provide a surety bond or a letter of credit as a guarantee of performance. As of March 31, 2006, outstanding surety bonds of \$448.1 million and \$93.3 million of our outstanding letters of credit secure our performance of contractual obligations with our clients. Surety bonds outstanding at March 31, 2006 include approximately \$126.9 million related to Ascom's contractual obligations. Approximately \$20.7 million of letters of credit and \$1.9 million of surety bonds secure our casualty insurance and vendor programs and other corporate obligations. In general, we would only be liable for the amount of these guarantees in the event of default in our performance of our obligations under each contract, the probability of which we believe is remote. We believe that we have sufficient capacity in the surety markets and liquidity from our cash flow and our Credit Facility to respond to future requests for proposals.

Following the Tender Offer, our credit ratings were downgraded by each of the principal rating agencies, both to below investment grade. There may be additional reductions in our ratings depending on the timing and amounts that may be drawn under our Credit Facility. As a result, the terms of any financings we choose to enter into in the future may be adversely affected. In addition, as a result of these downgrades, the sureties which provide performance bonds backing our contractual obligations could reduce the availability of these bonds, increase the price of the bonds to us or require us to provide collateral such as a letter of credit. However, we believe that we will continue to have sufficient capacity in the surety markets and liquidity from our cash flow and Credit Facility to respond to future requests for proposals. In addition, certain of our commercial outsourcing contracts provide that, in the event our credit ratings are downgraded to certain specified levels, the customer may elect to terminate its contract with us and either pay a reduced termination fee or in some instances, no termination fee. While we do not anticipate that the downgrading of our credit ratings in connection with the Tender Offer will result in a material loss of commercial outsourcing revenue due to the customer's exercise of these termination rights, there can be no assurance that such a credit ratings downgrade will not adversely affect these customer relationships.

*Derivative instruments and hedging activities*

We hedge the variability of a portion of our anticipated future Mexican peso cash flows through foreign exchange forward agreements. The agreements are designated as cash flow hedges of forecasted payments related to certain operating costs of our Mexican operations. As of March 31, 2006, the notional amount of these agreements totaled 186 million pesos (\$16.8 million) and will expire at various dates over the next 12 months. Upon termination of these agreements, we will purchase Mexican pesos at the exchange rates specified in the forward agreements to be used for payments on our forecasted Mexican peso operating costs. As of March 31, 2006, the unrealized gain on these foreign exchange forward agreements, reflected in accumulated other comprehensive loss, was not material.

As part of the ASCOM acquisition, we acquired foreign exchange forward agreements related to our French operation's Euro foreign exchange exposure related to their Canadian dollar and United States dollar revenues. These agreements do not qualify for hedge accounting under Statement of Financial Accounting Standards No. 133,

Accounting for Derivative Instruments and Hedging Activities. As a result, we recorded a gain on hedging instruments of \$0.7 million and \$0.8 million for the three and nine months ended March 31, 2006 in other non-operating (income) expense, net in our Consolidated Statements of Income. As of March 31, 2006, the notional

amount of these agreements totaled 36.4 million Canadian dollars and \$4.5 million, and a liability was recorded for the related fair value of approximately (\$4.7 million).

*Share Repurchase Program*

Our Board of Directors previously authorized three share repurchase programs totaling \$1.75 billion of our Class A common stock. On September 2, 2003, we announced that our Board of Directors authorized a share repurchase program of up to \$500 million of our Class A common stock; on April 29, 2004, we announced that our Board of Directors authorized a new, incremental share repurchase program of up to \$750 million of our Class A common stock, and on October 20, 2005, we announced that our Board of Directors authorized an incremental share repurchase program of up to \$500 million of our Class A common stock. These share repurchase plans were terminated on January 25, 2006 by our Board of Directors in contemplation of our Tender Offer, which was announced January 26, 2006 and expired March 17, 2006. The programs, which were open-ended, allowed us to repurchase our shares on the

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open market from time to time in accordance with Securities and Exchange Commission rules and regulations, including shares that could be purchased pursuant to SEC Rule 10b5-1. The number of shares purchased and the timing of purchases was based on the level of cash and debt balances, general business conditions and other factors, including alternative investment opportunities, and purchases under these plans were funded from various sources, including, but not limited to, cash on hand, cash flow from operations, and borrowings under our Prior Facility. As of March 31, 2006, we had repurchased approximately 22.1 million shares at a total cost of approximately \$1.1 billion and reissued 0.9 million shares for proceeds totaling \$46.5 million to fund contributions to our employee stock purchase plan and 401(k) plan.

*Other*

At March 31, 2006, we had cash and cash equivalents of \$174.9 million compared to \$62.7 million at June 30, 2005. Our working capital (defined as current assets less current liabilities) increased \$250.6 million to \$656.6 million at March 31, 2006 from \$406 million at June 30, 2005. Our current ratio (defined as total current assets divided by total current liabilities) was 1.8 and 1.5 at March 31, 2006 and June 30, 2005, respectively. Our debt-to-capitalization ratio (defined as the sum of short-term and long-term debt divided by the sum of short-term and long-term debt and equity) was 34.4% and 21% at March 31, 2006 and June 30, 2005, respectively.

We believe that available cash and cash equivalents, together with cash generated from operations and available borrowings under our Credit Facility, will provide adequate funds for our anticipated internal growth and operating needs, including capital expenditures, and to meet the cash requirements of our contractual obligations. However, with the additional borrowings made in relation to the Tender Offer and if we utilize the unused portion of our Credit Facility, our indebtedness and interest expense would increase, possibly significantly, and our indebtedness could be substantial in relation to our stockholders' equity. We believe that our expected cash flow from operations, and anticipated access to the unused portion of our new Credit Facility and capital markets will be adequate for our expected liquidity needs, including capital expenditures, and to meet the cash requirements of our contractual obligations. In addition, we intend to continue our growth through acquisitions, which could require significant commitments of capital. In order to pursue such opportunities we may be required to incur debt or to issue additional potentially dilutive securities in the future. No assurance can be given as to our future acquisitions and expansion opportunities and how such opportunities will be financed.

**DISCLOSURES ABOUT CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS  
AS OF MARCH 31, 2006 (IN THOUSANDS):**

| Contractual Obligations                       | Total              | Payments Due by Period |                  |                  |                    |
|---|--------------------|------------------------|------------------|------------------|--------------------|
|   |                    | Less than<br>1 Year    | 1-3 Years        | 4-5 Years        | After 5 Years      |
| Senior Notes, net of unamortized discount (1) | \$ 499,348         | \$                     | \$               | \$249,929        | \$ 249,419         |
| Long-term debt (1)                            | 861,109            | 10,147                 | 16,060           | 16,209           | 818,693            |
| Capital lease obligations (1)                 | 27,136             | 12,138                 | 14,748           | 250              |                    |
| Operating leases                              | 1,319,342          | 327,115                | 528,173          | 362,312          | 101,742            |
| Purchase obligations                          | 34,841             | 19,452                 | 14,563           | 826              |                    |
| <b>Total Contractual Cash Obligations</b>     | <b>\$2,741,776</b> | <b>\$368,852</b>       | <b>\$573,544</b> | <b>\$629,526</b> | <b>\$1,169,854</b> |

| Other Commercial Commitments | Total<br>Amounts<br>Committed | Amount of Commitment Expiration per Period |           |           |               |
|------------------------------|-------------------------------|--|-----------|-----------|---------------|
|                              |                               | Less than<br>1 Year                        | 1-3 Years | 4-5 Years | After 5 Years |
|                              |                               |  |           |           |               |



|                                     |                   |                   |                  |              |                 |
|-------------------------------------|-------------------|-------------------|------------------|--------------|-----------------|
| Standby letters of credit           | \$ 113,978        | \$ 109,278        | \$ 4,700         | \$           | \$              |
| Surety bonds                        | 450,025           | 399,389           | 48,764           | 10           | 1,862           |
| <b>Total Commercial Commitments</b> | <b>\$ 564,003</b> | <b>\$ 508,667</b> | <b>\$ 53,464</b> | <b>\$ 10</b> | <b>\$ 1,862</b> |

(1) Excludes  
 accrued interest  
 aggregating  
 \$10.2 million at  
 March 31, 2006.

We have entered into various contractual agreements to purchase telecom services. These agreements provide for minimum annual spending commitments, and have varying terms through fiscal year 2010, and are included in purchase obligations in the table above.

We expect to contribute between \$7.2 million and \$8.1 million to our pension plans in fiscal year 2006. Minimum pension funding requirements are not included in the table above as such amounts are zero for our pension plans as of March 31, 2006.

Certain contracts, primarily in our Government segment, require us to provide a surety bond or a letter of credit as a guarantee of performance. As of March 31, 2006, outstanding surety bonds of \$448.1 million and \$93.3 million of our outstanding letters of credit secure our performance of contractual obligations with our clients. Surety bonds outstanding at March 31, 2006 include

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approximately \$126.9 million related to Ascom's contractual obligations. Approximately \$20.7 million of letters of credit and \$1.9 million of surety bonds secure our casualty insurance and vendor programs and other corporate obligations. In general, we would only be liable for the amount of these guarantees in the event of default in our performance of our obligations under each contract; the probability of which we believe is remote. We believe that we have sufficient capacity in the surety markets and liquidity from our cash flow and our Credit Facility to respond to future requests for proposals.

During the nine months ended March 31, 2006, we purchased approximately \$17.3 million of U.S. Treasury Notes in conjunction with a contract in our Government segment, and pledged them in accordance with the terms of the contract to secure our performance. The U.S. Treasury Notes are accounted for as held to maturity pursuant to Statement of Financial Accounting Standards No. 115, Accounting for Certain Investments in Debt and Equity Securities and reflected in other assets in our Consolidated Balance Sheet at March 31, 2006.

We are obligated to make certain contingent payments to former shareholders of acquired entities upon satisfaction of certain contractual criteria in conjunction with certain acquisitions. During the first nine months of fiscal year 2006, we made contingent consideration payments of \$8.4 million related to acquisitions completed in prior years. As of March 31, 2006, the maximum aggregate amount of the outstanding contingent obligations to former shareholders of acquired entities is approximately \$69.2 million. Upon satisfaction of the specified contractual criteria, any such payments primarily result in a corresponding increase in goodwill.

We have indemnified Lockheed Martin Corporation against certain specified claims from certain pre-sale litigation, investigations, government audits and other issues related to the sale of the majority of our Federal business to Lockheed Martin Corporation in fiscal year 2004. Our contractual maximum exposure under these indemnifications is \$85 million; however, we believe the actual exposure to be significantly less. As of March 31, 2006, other accrued liabilities include a reserve for these claims in an amount we believe to be adequate at this time. As discussed in Part II, Item 1. Legal Proceedings, we have agreed to indemnify ManTech International Corporation with respect to the DOJ investigation related to purchasing activities at Hanscom Air Force Base during the period 1998-2000.

Our Education Services business, which is included in our Commercial segment, performs third party student loan servicing in the Federal Family Education Loan program ( FFEL ) on behalf of various financial institutions. We service these loans for investors under outsourcing arrangements and do not acquire any servicing rights that are transferable by us to a third party. At March 31, 2006, we serviced a FFEL portfolio of approximately 2 million loans with an outstanding principal balance of approximately \$27.5 billion. Some servicing agreements contain provisions that, under certain circumstances, require us to purchase the loans from the investor if the loan guaranty has been permanently terminated as a result of a loan default caused by our servicing error. If defaults caused by us are cured during an initial period, any obligation we may have to purchase these loans expires. Loans that we purchase may be subsequently cured, the guaranty reinstated and then we repackage the loans for sale to third parties. We evaluate our exposure under our purchase obligations on defaulted loans and establish a reserve for potential losses, or default liability reserve, through a charge to the provision for loss on defaulted loans purchased. The reserve is evaluated periodically and adjusted based upon management's analysis of the historical performance of the defaulted loans. As of March 31, 2006, other accrued liabilities include reserves which we believe to be adequate.

**CRITICAL ACCOUNTING POLICIES**

The preparation of our financial statements in conformity with generally accepted accounting principles requires us to make estimates and assumptions relating to the reporting of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenues and expenses. We base our estimates on historical experience and on various other assumptions or conditions that are believed to be reasonable under the circumstances. Actual results could differ from those estimates under different assumptions or conditions.

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties and may result in materially different results under different assumptions and conditions. We believe that the following critical accounting policies used in the preparation of our consolidated financial statements involve significant judgments and estimates.

*Revenue recognition*

A significant portion of our revenue is recognized based on objective criteria that does not require significant

estimates or uncertainties. For example, transaction volumes and time and costs under time and material and cost reimbursable arrangements are based on specific, objective criteria under the contracts. Accordingly, revenues recognized under these methods do not require the use of significant estimates that are susceptible to change. Revenue recognized using the percentage-of-completion accounting method does require the use of estimates and judgment as discussed below.

Our policy follows the guidance from SEC Staff Accounting Bulletin 104 Revenue Recognition ( SAB 104 ). SAB 104 provides guidance on the recognition, presentation, and disclosure of revenue in financial statements and updates Staff Accounting Bulletin Topic 13 to be consistent with Emerging Issues Task Force Issue No. 00-21, Revenue Arrangements with Multiple Deliverables

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( EITF 00-21 ). We recognize revenues when persuasive evidence of an arrangement exists, the services have been provided to the client, the sales price is fixed or determinable, and collectibility is reasonably assured. During fiscal year 2005, approximately 73% of our revenue was recognized based on transaction volumes, approximately 14% was fixed fee based, wherein our revenue is earned as we fulfill our performance obligations under the arrangement, approximately 8% was related to cost reimbursable contracts, approximately 3% of our revenue was recognized using percentage-of-completion accounting and the remainder is related to time and material contracts. Our revenue mix is subject to change due to the impact of acquisitions, divestitures and new business. Revenues on cost reimbursable contracts are recognized by applying an estimated factor to costs as incurred, such factor being determined by the contract provisions and prior experience. Revenues on unit-price contracts are recognized at the contractual selling prices of work completed and accepted by the client. Revenues on time and material contracts are recognized at the contractual rates as the labor hours and direct expenses are incurred. Revenues for business process outsourcing services are recognized as services are rendered, generally on the basis of the number of accounts or transactions processed. Information technology processing revenues are recognized as services are provided to the client, generally at the contractual selling prices of resources consumed or capacity utilized by our clients. Revenues from annual maintenance contracts are deferred and recognized ratably over the maintenance period. Revenues from hardware sales are recognized upon delivery to the client and when uncertainties regarding customer acceptance have expired. Revenues on certain fixed price contracts where we provide information technology system development and implementation services are recognized over the contract term based on the percentage of development and implementation services that are provided during the period compared with the total estimated development and implementation services to be provided over the entire contract using Statement of Position 81-1, Accounting for Performance of Construction-Type and Certain Production-Type Contracts ( SOP 81-1 ). SOP 81-1 requires the use of percentage-of-completion accounting for long-term contracts that are binding agreements between us and our customers in which we agree, for compensation, to perform a service to the customer's specifications. These services require that we perform significant, extensive and complex design, development, modification and implementation activities for our customers' systems. Performance will often extend over long periods, and our right to receive future payment depends on our future performance in accordance with the agreement. The percentage-of-completion methodology involves recognizing revenue using the percentage of services completed, on a current cumulative cost to total cost basis, using a reasonably consistent profit margin over the period. Due to the longer term nature of these projects, developing the estimates of costs often requires significant judgment. Factors that must be considered in estimating the progress of work completed and ultimate cost of the projects include, but are not limited to, the availability of labor and labor productivity, the nature and complexity of the work to be performed, and the impact of delayed performance. If changes occur in delivery, productivity or other factors used in developing the estimates of costs or revenues, we revise our cost and revenue estimates, which may result in increases or decreases in revenues and costs, and such revisions are reflected in income in the period in which the facts that give rise to that revision become known. EITF 00-21 addresses the accounting treatment for an arrangement to provide the delivery or performance of multiple products and/or services where the delivery of a product or system or performance of services may occur at different points in time or over different periods of time. The Emerging Issues Task Force reached a consensus regarding, among other issues, the applicability of the provisions regarding separation of contract elements in EITF 00-21 to contracts where one or more elements fall within the scope of other authoritative literature, such as SOP 81-1. EITF 00-21 does not impact the use of SOP 81-1 for contract elements that fall within the scope of SOP 81-1, such as the implementation or development of an information technology system to client specifications under a long-term contract. Where an implementation or development project is contracted with a client, and we will also provide services or operate the system over a period of time, EITF 00-21 provides the methodology for separating the contract elements and allocating total arrangement consideration to the contract elements. We adopted the provisions of EITF 00-21 on a prospective basis to transactions entered into after July 1, 2003. We believe that EITF 00-21 did not have a material impact on our financial position or results of operations.

Revenues earned in excess of related billings are accrued, whereas billings in excess of revenues earned are deferred until the related services are provided. We recognize revenues for non-refundable, upfront implementation fees over the period between the initiation of the ongoing services through the end of the contract term on a straight-line basis.

*Cost of revenues*

We present cost of revenues in our Consolidated Statements of Income based on the nature of the costs incurred. Substantially all these costs are incurred in the provision of services to our customers. The selling, general and administrative costs included in cost of revenues are not material and are not separately presented in the Consolidated Statements of Income.

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*Contingencies*

We account for claims and contingencies in accordance with Statement of Financial Accounting Standards No. 5, Accounting for Contingencies ( SFAS 5 ). SFAS 5 requires that we record an estimated loss from a claim or loss contingency when information available prior to issuance of our financial statements indicates that it is probable that an asset has been impaired or a liability has been incurred at the date of the financial statements and the amount of the loss can be reasonably estimated. Accounting for claims and contingencies requires us to use our judgment. We consult with legal counsel on those issues related to litigation and seek input from other experts and advisors with respect to matters in the ordinary course of business.

Our contracts with clients typically span several years. We continuously review and reassess our estimates of contract profitability. If our estimates indicate that a contract loss will occur, a loss accrual is recorded in the consolidated financial statements in the period it is first identified. Circumstances that could potentially result in contract losses over the life of the contract include decreases in volumes of transactions, variances from expected costs to deliver our services, and other factors affecting revenues and costs.

*Valuation of goodwill and intangibles*

Due to the fact that we are primarily a services company, our business acquisitions typically result in significant amounts of goodwill and other intangible assets, which affect the amount of future period amortization expense and possible expense we could incur as a result of an impairment. In addition, in connection with our revenue arrangements, we incur costs to originate contracts and to perform the transition and setup activities necessary to enable us to perform under the terms of the arrangement. We capitalize certain incremental direct costs which are related to the contract origination or transition, implementation and setup activities and amortize them over the term of the arrangement. From time to time, we also provide certain inducements to customers in the form of various arrangements, including contractual credits, which are capitalized and amortized as a reduction of revenue over the term of the contract. The determination of the value of goodwill and other intangibles requires us to make estimates and assumptions about future business trends and growth. We continually evaluate whether events and circumstances have occurred that indicate the balance of goodwill or intangible assets may not be recoverable. In evaluating impairment, we estimate the sum of expected future cash flows derived from the goodwill or intangible asset. Such evaluation is significantly impacted by estimates and assumptions of future revenues, costs and expenses and other factors. If an event occurs which would cause us to revise our estimates and assumptions used in analyzing the value of our goodwill or other intangible assets, such revision could result in a non-cash impairment charge that could have a material impact on our financial results.

*Share-Based Compensation*

We adopted Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment ( SFAS 123(R) ) as of July 1, 2005. SFAS 123(R) requires us to recognize compensation expense for all share-based payment arrangements based on the fair value of the share-based payment on the date of grant. We elected the modified prospective application method for adoption, which requires compensation expense to be recorded for all stock-based awards granted after July 1, 2005 and for all unvested stock options outstanding as of July 1, 2005, beginning in the first quarter of adoption. For all unvested options outstanding as of July 1, 2005, the remaining previously measured but unrecognized compensation expense, based on the fair value at the original grant date, will be recognized as wages and benefits in the Consolidated Statements of Income on a straight-line basis over the remaining vesting period. For share-based payments granted subsequent to July 1, 2005, compensation expense, based on the fair value on the date of grant, will be recognized in the Consolidated Statements of Income in wages and benefits on a straight-line basis over the vesting period. In determining the fair value of stock options, we use the Black-Scholes option pricing model that employs the following assumptions:

Expected volatility of our stock price based on historical monthly volatility over the expected term based on daily closing stock prices.

Expected term of the option based on historical employee stock option exercise behavior, the vesting term of the respective option and the contractual term.

Risk-free interest rate for periods within the expected term of the option.

Dividend yield.

Our stock price volatility and expected option lives are based on management's best estimates at the time of grant, both of which impact the fair value of the option calculated under the Black-Scholes methodology and, ultimately, the expense that will be recognized over the vesting term of the option.

SFAS 123(R) requires that we recognize compensation expense for only the portion of share-based payment arrangements that are expected to vest. Therefore, we apply estimated forfeiture rates that are based on historical employee termination behavior. We periodically adjust the estimated forfeiture rates so that only the compensation expense related to share-based payment arrangements that vest are included in wages and benefits. If the actual number of forfeitures differs from those estimated by management, additional adjustments to compensation expense may be required in future periods.

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*Pension and post-employment benefits*

Statement of Financial Accounting Standards No. 87, Employers Accounting for Pensions ( SFAS 87 ), establishes standards for reporting and accounting for pension benefits provided to employees. In connection with the acquisition of the human resources consulting and outsourcing businesses of Mellon Financial Corporation ( Acquired HR Business ) in the fourth quarter of fiscal year 2005, we assumed pension plans for the Acquired HR Business employees located in Canada and the United Kingdom ( UK ). The Canadian Acquired HR Business has both a funded basic pension plan and an unfunded excess pension plan. The UK pension scheme is a funded plan. These defined benefit plans provide benefits for participating employees based on years of service and average compensation for a specified period before retirement. We have established June 30 as our measurement date for these defined benefit plans. The net periodic benefit costs for these plans are included in wages and benefits in our Consolidated Statements of Income.

The measurement of the pension benefit obligation of these plans at the acquisition date was accounted for using the business combination provisions in SFAS 87, therefore, all previously existing unrecognized net gain or loss, unrecognized prior service cost, or unrecognized net obligation or net asset existing prior to the date of the acquisition was included in our calculation of the pension benefit obligation recorded at acquisition.

In December 2005, we adopted a pension plan for the U.S. employees of Buck Consultants, LLC, a wholly owned subsidiary, which was acquired in connection with the Acquired HR Business. The U.S. pension plan is a funded plan. We have established June 30 as our measurement date for this plan. The plan recognizes service for eligible employees from May 26, 2005, the date of the acquisition of the Acquired HR Business. We recorded prepaid pension costs and projected benefit obligation related to this prior service which will be amortized over 8.7 years and included in the net periodic benefit costs which is included in wages and benefits in our Consolidated Statements of Income. The following table summarizes the weighted-average assumptions used in the determination of our benefit obligation for our pension plans:

|   | U.S. Plan<br>As of<br>December 1, 2005<br>(date of<br>plan adoption) | Non-U.S. Plans<br>As of<br>June 30, 2005 |
|---|--|--|
| Discount rate                           | 5.75%  | 5.00% - 5.25%                            |
| Rate of increase in compensation levels | 3.00%  | 4.25% - 4.40%                            |

The following table summarizes the assumptions used in the determination of our net periodic benefit cost for the year ended June 30, 2006:

|   | U.S. Plan | Non-U.S. Plans |
|---|-----------|----------------|
| Discount rate                           | 5.75%     | 5.00% - 5.25%  |
| Long-term rate of return on assets      | 8.00%     | 7.00% - 7.50%  |
| Rate of increase in compensation levels | 3.00%     | 4.25% - 4.40%  |

Our discount rate is determined based upon high quality corporate bond yields as of the measurement date. The table below illustrates the effect of increasing or decreasing the discount rates by 25 basis points (in thousands):

|                                      | U.S. Plan |           | Non-U.S. Plans |           |
|--------------------------------------|-----------|-----------|----------------|-----------|
|                                      | Plus .25% | Less .25% | Plus .25%      | Less .25% |
| Effect on pension benefit obligation | \$(105)   | \$100     | \$(4,490)      | \$4,692   |
| Effect on service and interest cost  | \$ 15     | \$(15)    | \$ 380         | \$(399)   |

We estimate the long-term rate of return on U.S., UK and Canadian plan assets will be 8%, 7% and 7.5%, respectively, based on the long-term target asset allocation. Expected returns for the asset classes used in the plans are based on a combination of long-term historical returns and current and expected market conditions.



*Allowance for doubtful accounts*

We make estimates of the collectibility of our accounts receivable. We specifically analyze accounts receivable and historical bad debts, customer credit-worthiness, current economic trends, and changes in our customer payment terms and collection trends when evaluating the adequacy of our allowance for doubtful accounts. Any change in the assumptions used in analyzing a specific account receivable may result in additional allowance for doubtful accounts being recognized in the period in which the change occurs.

*Income taxes*

The determination of our provision for income taxes requires significant judgment, the use of estimates, and the interpretation and application of complex tax laws. Significant judgment is required in assessing the timing and amounts of deductible and taxable items.

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We establish reserves when, despite our belief that our tax return positions are fully supportable, we believe that certain positions may be challenged and that we may not succeed. Our provision for income taxes includes the impact of these reserve changes. We adjust these reserves in light of changing facts and circumstances. In the event that there is a significant unusual or one-time item recognized in our operating results, the taxes attributable to that item would be separately calculated and recorded at the same time as the unusual or one-time item.

Deferred income taxes are determined based on the difference between financial statement and tax bases of assets and liabilities using enacted tax rates in effect for the years in which such differences are expected to reverse. We routinely evaluate all deferred tax assets to determine the likelihood of their realization.

**NEW ACCOUNTING PRONOUNCEMENTS**

On October 22, 2004, the President signed into law the American Jobs Creation Act of 2004 (the Act). The Act creates a temporary incentive for U.S. corporations to repatriate accumulated income earned abroad by providing an 85% dividends received deduction for certain dividends from controlled foreign corporations. Financial Accounting Standards Board Staff Position 109-2 Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004 allows companies additional time beyond that provided in Statement of Financial Accounting Standards No. 109 Accounting for Income Taxes to determine the impact of the Act on its financial statements and provides guidance for the disclosure of the impact of the Act on the financial statements. Although this incentive is available to us until June 30, 2006, we have determined that we will not repatriate any amounts prior to the expiration of this provision, and accordingly, we have not recognized any income tax expense related to this repatriation provision.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risk from changes in interest rates and foreign currency exchange rates.

In the third quarter of fiscal year 2006, we entered into a new credit agreement with a \$1 billion Revolving Credit Facility and \$800 million Term Loan Facility (see Note 11 to our Consolidated Financial Statements for more discussion). These new facilities are variable rate instruments and are subject to market risk from changes in interest rates. Risk can be estimated by measuring the impact of a near-term adverse movement of 10% in short-term market interest rates. If these rates averaged 10% higher or lower, and if our debt outstanding as of March 31, 2006 under the Credit Facility had been outstanding for the three months ended March 31, 2006, there would have been no material adverse impact on our results of operations or cash flows.

There have been no material changes in our other interest rate market risk from June 30, 2005.

We enter into foreign exchange forward agreements to hedge the variability of a portion of our anticipated future cash flows resulting from fluctuations in the foreign currencies. We use sensitivity analysis to determine the effects that market risk exposures may have on the fair value of our foreign exchange forward agreements. The foreign exchange risk is computed based on the market value of the forward agreements as affected by changes in the corresponding foreign exchange rates. The sensitivity analysis represents the hypothetical changes in the value of the foreign exchange forward agreements and does not reflect the offsetting gain or loss on the underlying exposure. As of March 31, 2006, a 10% increase in the levels of foreign currency exchange rate with all other variables held constant would have resulted in a decrease in the fair value of our foreign exchange forward agreements of approximately \$4.1 million, while a 10% decrease in the levels of foreign currency exchange rate would have resulted in an increase in the fair value of our foreign exchange forward agreements of \$5 million.

There have been no material changes in our other foreign currency exchange market risk from June 30, 2005.

For further information regarding our market risk, refer to our Annual Report on Form 10-K for the fiscal year ended June 30, 2005.

**ITEM 4. CONTROLS AND PROCEDURES**

Our management, including our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) as of March 31, 2006. Based on such evaluation, our principal executive officer and principal financial officer have concluded that such disclosure controls and procedures were operating effectively as of March 31, 2006. There have not been any changes in our internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) of the Securities Exchange Act of 1934) during the quarter ended March 31, 2006 that have materially

affected or are reasonably likely to materially affect our internal control over financial reporting.

We are evaluating the impact of our internal investigation of our stock option procedures on our internal control over financial reporting and related report thereon as of June 30, 2005 as well as our disclosure controls and procedures.

Subsequent to March 31, 2006 and as the result of our internal investigation regarding our stock option grant procedures, we are changing our stock option grant procedures to require that all future grants will be contemporaneously approved in formal meetings of the compensation committee (or Board of Directors for grants to our independent directors.)

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**PART II**

**ITEM 1. LEGAL PROCEEDINGS**

On March 3, 2006 we received notice from the Securities and Exchange Commission that it is conducting an informal investigation into certain stock option grants made by us from October 1998 through March 2005. We are responding to the SEC's request for information and cooperating in the informal investigation. We were advised in the SEC's notice of the investigation that the SEC's request should not be construed as an indication by the SEC or its staff that any violations of law have occurred; and nor should the request be considered an adverse reflection upon any person, entity or security. At the direction of our Board of Directors, in response to the informal SEC investigation noted above, we have commenced an internal investigation through our regular outside counsel into our historical stock options practices from 1994 to the present under our stock option plans in effect during this period, including a review of our underlying option grant documentation and procedures. Our internal investigation is ongoing and not complete as of the date of this filing.

Notwithstanding the accounting determination described in Note 3 to our Consolidated Financial Statements, based on the initial findings of our internal investigation, we do not believe that any director or officer of the Company has engaged in the intentional backdating of stock option grants in order to achieve a more advantageous exercise price.

On April 7, 2006 a shareholder derivative lawsuit was filed in Dallas County District Court naming us as a nominal defendant and naming all of our directors, other than Lynn Blodgett, as defendants. Jeffrey A. Rich, a former director and officer, was also named as a defendant. The lawsuit alleges breaches of fiduciary duties and unjust enrichment related to stock option grants to certain executive officers during the period from 1996 through 2002 and related to our purchase of vested stock options from Mr. Rich in connection with Mr. Rich's resignation as our chief executive officer in September 2005. We have also been notified that the same law firm representing the plaintiff in this case has filed a duplicate lawsuit in Dallas County District Court. It appears that the only difference in the two cases is that the plaintiff in the first case is not a resident of Texas and the plaintiff in the second case may be a Texas resident. We initially removed the first case to Federal District Court in Dallas; however, that case has now been remanded to Dallas County District Court. We expect that the two cases will be consolidated in Dallas County District Court. We do not believe the claims in either case have merit and we intend to vigorously defend the cases.

On May 2, 2006 a shareholder derivative lawsuit was filed in the Chancery Court of Delaware (New Castle County) naming us as a nominal defendant and naming our directors, other than Livingston Kosberg, Dennis McCuiston and Lynn Blodgett, as defendants. Jeffrey A. Rich, a former director and officer, was also named as a defendant. The lawsuit alleges breaches of fiduciary duties and unjust enrichment related to stock option grants to certain executive officers during the period from 1998 through mid-2002. We do not believe the claims in this case have merit and we intend to vigorously defend this case.

We and one of our Canadian subsidiaries, ACS Public Sector Solutions, Inc., received a summons issued February 15, 2006 by the Alberta Department of Justice requiring us and our subsidiary to answer a charge of a violation of a Canadian Federal law which prohibits giving, offering or agreeing to give or offer any reward, advantage or benefit as consideration for receiving any favor in connection with a business relationship. The charge covers the period from January 1, 1998 through June 4, 2004 and references the involvement of certain Edmonton, Alberta police officials. Two Edmonton police officials have been separately charged for violation of this law. The alleged violation relates to the subsidiary's contract with the City of Edmonton for photo enforcement services. We acquired this subsidiary and contract from Lockheed Martin Corporation in August 2001 when we acquired Lockheed Martin IMS Corporation. The contract currently is on a month-to-month term with annual revenue of approximately \$2.1 million (U.S. dollars). A renewal contract had been awarded to our subsidiary in 2004 on a sole source basis, but this renewal award was rescinded by the City of Edmonton and a subsequent request for proposals for an expanded photo enforcement contract was issued in September 2004. Prior to announcement of any award, however, the City of Edmonton suspended this procurement process pending the completion of the investigation by the Royal Canadian Mounted Police which led to the February 15, 2006 summons. We are continuing our internal investigation of this matter. We notified the U.S. Department of Justice and the U.S. Securities and Exchange Commission upon our receipt of the summons and continue to periodically report the status of this matter to them. We expect that a preliminary hearing in this case will be scheduled for late February or March 2007. Based on our findings to date from our internal

investigation, we believe we have sustainable defenses to the charge and we intend to vigorously defend against it. One of our subsidiaries, ACS Defense, LLC, and several other government contractors received a grand jury document subpoena issued by the U.S. District Court for the District of Massachusetts in October 2002. The subpoena was issued in connection with an inquiry being conducted by the Antitrust Division of the U.S. Department of Justice ( DOJ ). The inquiry concerns certain IDIQ (Indefinite Delivery Indefinite Quantity) procurements and their related task orders, which occurred in the late 1990s at Hanscom Air Force Base in Massachusetts. In February 2004, we sold the contracts associated with the Hanscom Air Force Base relationship to ManTech International Corporation ( ManTech ); however, we have agreed to indemnify ManTech with respect to this DOJ investigation. The DOJ is continuing its investigation, but we have no information as to when the DOJ will conclude this process. We have cooperated with the DOJ in producing documents in response to the subpoena, and our internal investigation and review of this matter through outside legal counsel will continue through the conclusion of the DOJ investigatory process. We are unable to express an opinion as to the likely outcome of this matter at this time.

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Another of our subsidiaries, ACS State & Local Solutions, Inc. ( ACS SLS ), and a teaming partner of this subsidiary, Tier Technologies, Inc. ( Tier ), received a grand jury document subpoena issued by the U.S. District Court for the Southern District of New York in May 2003. The subpoena was issued in connection with an inquiry being conducted by the Antitrust Division of the DOJ. We believe that the inquiry concerns the teaming arrangements between ACS SLS and Tier on child support payment processing contracts awarded to ACS SLS, and Tier as a subcontractor to ACS SLS, in New York, Illinois and Ohio but may also extend to the conduct of ACS SLS and Tier with respect to the bidding process for child support contracts in certain other states. Effective June 30, 2004, Tier was no longer a subcontractor to us in Ohio. Our revenue from the contracts for which Tier was a subcontractor was approximately \$11.4 million and \$10.9 million in the third quarter of fiscal years 2006 and 2005, respectively, and \$33.9 million and \$32.4 million in the first nine months of fiscal years 2006 and 2005, respectively, representing approximately 0.9% and 1% of our revenues for the third quarter of fiscal years 2006 and 2005, respectively, and 0.9% and 1% of our revenues for the first nine months of fiscal years 2006 and 2005, respectively. Our teaming arrangement with Tier also contemplated the California child support payment processing request for proposals, which was issued in late 2003; however, we did not enter into a teaming agreement with Tier for the California request for proposals. Based on Tier's filings with the Securities and Exchange Commission, we understand that on November 20, 2003 the DOJ granted conditional amnesty to Tier in connection with this inquiry pursuant to the DOJ's Corporate Leniency Policy. The policy provides that the DOJ will not bring any criminal charges against Tier as long as it continues to fully cooperate in the inquiry (and makes restitution payments if it is determined that parties were injured as a result of impermissible anticompetitive conduct). The DOJ is continuing its investigation, but we have no information as to when the DOJ will conclude this process. We have cooperated with the DOJ in producing documents in response to the subpoena, and our internal investigation and review of this matter through outside legal counsel will continue through the conclusion of the DOJ investigatory process. We are unable to express an opinion as to the likely outcome of this matter at this time.

On January 30, 2004, the Florida Agency for Workforce Innovation's ( AWI ) Office of Inspector General ( OIG ) issued a report that reviewed 13 Florida workforce regions, including Dade and Monroe counties, and noted concerns related to the accuracy of customer case records maintained by our local staff. Our total revenue generated from the Florida workforce services amounts to approximately 0.9% of our revenues for the third quarter of fiscal year 2005, respectively, and 0.5% and 1% of our revenues for the first nine months of fiscal years 2006 and 2005, respectively. In March 2004, we filed our response to the OIG report. The principal workforce policy organization for the State of Florida, which oversees and monitors the administration of the State's workforce policy and the programs carried out by AWI and the regional workforce boards, is Workforce Florida, Inc. ( WFI ). On May 20, 2004, the Board of Directors of WFI held a public meeting at which the Board announced that WFI did not see a systemic problem with our performance of these workforce services and that it considered the issue closed. There were also certain contract billing issues that arose during the course of our performance of our workforce contract in Dade County, Florida, which ended in June 2003. However, during the first quarter of fiscal year 2005, we settled all financial issues with Dade County with respect to our workforce contract with that county and the settlement is fully reflected in our results of operations for the first quarter of fiscal year 2005. We were also advised in February 2004 that the SEC had initiated an informal investigation into the matters covered by the OIG's report, although we have not received any request for information or documents since the middle of calendar year 2004. On March 22, 2004, ACS SLS received a grand jury document subpoena issued by the U.S. District Court for the Southern District of Florida. The subpoena was issued in connection with an inquiry being conducted by the DOJ and the Inspector General's Office of the U.S. Department of Labor ( DOL ) into the subsidiary's workforce contracts in Dade and Monroe counties in Florida, which also expired in June 2003, and which were included in the OIG's report. On August 11, 2005, the South Florida Workforce Board notified us that all deficiencies in our Dade County workforce contract have been appropriately addressed and all findings are considered resolved. On August 25, 2004, ACS SLS received a grand jury document subpoena issued by the U.S. District Court for the Middle District of Florida in connection with an inquiry being conducted by the DOJ and the Inspector General's Office of the DOL. The subpoena relates to a workforce contract in Pinellas County in Florida for the period from January 1999 to the contract's expiration in March 2001, which was prior to our acquisition of this business from Lockheed Martin Corporation in August 2001. Further, we settled a civil

lawsuit with Pinellas County in December 2003 with respect to claims related to the services rendered to Pinellas County by Lockheed Martin Corporation prior to our acquisition of ACS SLS (those claims having been transferred with ACS SLS as part of the acquisition), and the settlement resulted in Pinellas County paying ACS SLS an additional \$600,000. We are continuing our internal investigation of these matters through outside legal counsel and we are continuing to cooperate with the DOJ and DOL in connection with their investigations. At this stage of these investigations, we are unable to express an opinion as to their likely outcome. We anticipate that we may receive additional subpoenas for information in other Florida Workforce regions as a result of the AWI report issued in January 2004. During the second quarter of fiscal year 2006, we sold substantially all of our welfare-to-workforce services business. However, we retained the liabilities for this business which arose from activities prior to the date of closing, including the contingent liabilities discussed above.

In addition to the foregoing, we are subject to certain other legal proceedings, inquiries, claims and disputes, which arise in the ordinary course of business. Although we cannot predict the outcomes of these other proceedings, we do not believe these other actions, in the aggregate, will have a material adverse effect on our financial position, results of operations or liquidity.

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**ITEM 1A. RISK FACTORS**

There are no material changes to the Risk Factors described under the title *Risks Related to our Business* in our Annual Report on Form 10-K for the fiscal year ended June 30, 2005 other than the addition of Risk Factors described below as *Leverage position*, *Reduction of credit rating* and *Actuarial consulting services and benefit plan management-potential claims*; changes made to further amplify where a risk related event may arise or the resultant impact of such event; and changes where information is date specific.

The risks described below should not be considered to be comprehensive and all-inclusive. Additional risks that we do not yet know of or that we currently think are immaterial may also impair our business operations. If any events occur that give rise to the following risks, our business, financial condition, cash flow or results of operations could be materially and adversely affected, and as a result, the trading price of our Class A common stock could be materially and adversely impacted. These risk factors should be read in conjunction with other information set forth in this report, including our Consolidated Financial Statements and the related Notes.

*Leverage position*

As of March 31, 2006, we have outstanding approximately \$500 million of Senior Notes we sold in a public offering in June 2005, and approximately \$861 million is drawn under our Credit Facility. In addition, we may become obligated under our Credit Facility for up to \$1.8 billion, with the right under certain circumstances to exercise uncommitted accordion features that could increase the facility up to \$3.75 billion. Substantially all of our assets will be pledged to secure our Credit Facility and our Senior Notes. If we are fully drawn under our Credit Facility (including the increase resulting from the accordion features of \$3.75 billion), the book value of our equity may be in a deficit position. It will be necessary to utilize cash flow from operating activities to fund debt service cost related to our indebtedness. If we fail to have sufficient cash flow to satisfy the debt service cost for our indebtedness, then we could default on our indebtedness, resulting in foreclosure on the assets used to conduct our business. In addition, reduction of our available cash flow may negatively impact our business, including our ability to make future acquisitions, ability to compete for customer contracts requiring upfront capital costs, and our ability to meet our other obligations. Further, the amount of our indebtedness and our reduction in available cash flow may limit our ability to obtain further debt or equity financing.

*Reduction of credit rating*

The ratings agencies have reduced the ratings on our current outstanding obligations resulting in our ratings being below investment grade. There may be additional reductions in our ratings depending if we incur additional indebtedness, including amounts that may be drawn under our Credit Facility. Failure to maintain our investment grade rating could negatively impact our ability to renew contracts with our existing customers, limit our ability to compete for new customers, result in increased premiums for surety bonds to support our customer contracts, and/or result in a requirement that we provide collateral to secure our surety bonds. Further, certain of our commercial outsourcing contracts provide that in the event our credit ratings are downgraded to specified levels, the customer may elect to terminate its contract with us and either pay a reduced termination fee or, in some limited instances, no termination fee. A credit ratings downgrade could adversely affect these customer relationships.

*Loss of or reduction of business from, significant clients*

Our revenues, profitability and cash flow could be materially adversely affected by the loss of significant clients and/or the reduction of volumes and services provided to our significant clients as a result of, among other things, their merger or acquisition, divestiture of assets or businesses, contract expiration, non-renewal or early termination, or business failure or deterioration. In addition, we incur fixed costs related to our information technology outsourcing and business process outsourcing clients. Therefore the loss of any one of our significant clients could leave us with a significantly higher level of fixed costs than is necessary to serve our remaining clients, thereby reducing our profitability and cash flow.

*Impairment of investments made to attract clients*

In order to attract and retain large outsourcing contracts we sometimes make significant capital investments to perform the agreement, such as purchases of information technology equipment and costs incurred to develop and implement software. The net book value of such assets recorded, including a portion of our intangible assets, could be impaired, and our earnings and cash flow could be materially adversely affected in the event of the early termination



of all or a part of such a contract or the reduction in volumes and services thereunder for reasons such as, among other things, the client's merger or acquisition, divestiture of assets or businesses, business failure or deterioration, or a client's exercise of contract termination rights.

*Competition*

We expect to encounter additional competition as we address new markets and new competitors enter our existing markets. If we are forced to lower our pricing or if demand for our services decreases, our business, financial condition, results of operations, and cash flow may be materially and adversely affected. Some of our competitors have substantially greater resources, and they may be able to use their resources to adapt more quickly to new or emerging technologies, to devote greater resources to the promotion and sale of their products and services, or to obtain client contracts where sizable asset purchases, investments or financing support are required. In addition, we must frequently compete with a client's own internal business process and information technology capabilities, which may constitute a fixed cost for the client.

In the future, competition could continue to emerge from large computer hardware or software providers as they shift their business strategy to include services. Competition has also emerged from European and Indian offshore service providers seeking to expand into our markets and from large consulting companies seeking operational outsourcing opportunities.

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*Difficulties in executing our acquisition strategy*

We intend to continue to expand our business through the acquisition of complementary companies. We cannot, however, make any assurances that we will be able to identify any potential acquisition candidates or consummate any additional acquisitions or that any future acquisitions will be successfully integrated or will be advantageous to us. Without additional acquisitions, we are unlikely to maintain historical total growth rates.

*Failure to properly manage our operations and our growth*

We have rapidly expanded our operations in recent years. We intend to continue expansion in the foreseeable future to pursue existing and potential market opportunities. This rapid growth places a significant demand on our management and operational resources. In order to manage growth effectively, we must implement and improve our operational systems, procedures, and controls on a timely basis. If we fail to implement these systems, procedures and controls on a timely basis, we may not be able to service our clients' needs, hire and retain new employees, pursue new business, complete future acquisitions or operate our businesses effectively. We could also trigger contractual credits to clients. Failure to properly transition new clients to our systems, properly budget transition costs or accurately estimate new contract operational costs could result in delays in our contract performance, trigger service level penalties, impairments of fixed or intangible assets or result in contracts whose profit margins did not meet our expectations or our historical profit margins. Failure to properly integrate acquired operations could result in increased cost. As a result of any of these problems associated with expansion, our business, financial condition, results of operations and cash flow could be materially and adversely affected.

*Government clients' termination rights, audits and investigations*

Approximately 41% of our revenues are derived from contracts with state and local governments and from a contract with the Department of Education. Governments and their agencies may terminate most of these contracts at any time, without cause. Also, our Department of Education contract is subject to the approval of appropriations being made by the United States Congress to fund the expenditures to be made by the Federal government under this contract.

Additionally, government contracts are generally subject to audits and investigations by government agencies. If the government finds that we improperly charged any costs to a contract, the costs are not reimbursable or, if already reimbursed, the cost must be refunded to the government. If the government discovers improper or illegal activities in the course of audits or investigations, the contractor may be subject to various civil and criminal penalties and administrative sanctions, which may include termination of contracts, forfeiture of profits, suspension of payments, fines and suspensions or debarment from doing business with the government. Any resulting penalties or sanctions could have a material adverse effect on our business, financial condition, results of operations and cash flow. Further, the negative publicity that arises from findings in such audits, investigations or the penalties or sanctions therefore could have an adverse effect on our reputation in the industry and reduce our ability to compete for new contracts and may also have a material adverse effect on our business, financial condition, results of operations and cash flow.

*Government clients' protests of contract awards*

After an award of a government contract, a competing bidder may protest the award. If we are awarded the contract and it is protested, it will be necessary to incur costs to defend the award of the contract, which costs may be significant and could include hiring experts to defend the basis for the contract award. Some contract protests may take years to resolve. In some instances where we are awarded a contract, the contracting government entity may request that we sign a contract and commence services, even though the contract award has been protested. If the protest is upheld, then our contract would be terminated and the amounts due to us for services that have been performed to date would be subject to payment pursuant to the terms of the terminated contract. Such terms may not provide for full recovery of our incurred costs. In addition, if the government agency requests that we make changes to our contractual agreement during a protest period, but the government agency is unable or unwilling to modify the contract at the end of the protest period (whether or not we are successful in defending the protest), then we may be unable to recover the full costs incurred in making such changes. In addition, we may suffer negative publicity as the result of any contract protest being upheld and our contract being terminated. Further, if there is a re-bid of the contract, we would incur additional costs associated with the re-bid process and be subject to a potential protest if we are awarded a subsequent contract.

*Exercise of contract termination provisions and service level penalties*

Most of our contracts with our clients permit termination in the event our performance is not consistent with service levels specified in those contracts, or provide for credits to our clients for failure to meet service levels. In addition, if clients are not satisfied with our level of performance, our clients may seek damages as permitted under the contract and/or our reputation in the industry may suffer, which could materially and adversely affect our business, financial condition, results of operations, and cash flow.

*Pricing risks*

Many of our contracts contain provisions requiring that our services be priced based on a pre-established standard or benchmark regardless of the costs we incur in performing these services. Many of our contracts contain pricing provisions that require the client to pay a set fee for our services regardless of whether our costs to perform these services exceed the amount of the set fee. Some of our contracts contain re-pricing provisions which can result in reductions of our fees for performing our services. In such situations, we are exposed to the risk that we may be unable to price our services to levels that will permit recovery of our costs, and may adversely affect our operating results and cash flow.

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*Actuarial consulting services and benefit plan management potential claims*

In May 2005, we acquired the human resources consulting business of Mellon Financial Corporation, which includes actuarial consulting services related to commercial, governmental and Taft-Hartley pension plans. Providers of these types of consulting services have experienced frequent claims, some of which have resulted in litigation and significant settlements or judgments, particularly when investment markets have performed poorly and pension funding levels have been adversely impacted. In addition, our total benefits outsourcing business unit manages and administers benefit plans on behalf of its clients and is responsible for processing numerous plan transactions for current and former employees of those clients. We are subject to claims from the client and its current and former employees if transactions are not properly processed. If any claim is made against us in the future related to our actuarial consulting services or benefit plan management services, our business, financial condition, results of operations and cash flow could be materially adversely affected as a result of the time and cost required to defend such a claim, the cost of settling such a claim or paying any judgments resulting therefrom, or the damage to our reputation in the industry that could result from the negative publicity surrounding such a claim.

*Loss of significant software vendor relationships*

Our ability to service our clients depends to a large extent on our use of various software programs that we license from a small number of primary software vendors. If our significant software vendors were to terminate, refuse to renew our contracts with them or offer to renew our contracts with them on less advantageous terms than previously contracted, we might not be able to replace the related software programs and would be unable to serve our clients or we would recognize reduced margins from the contracts with our clients, either of which could have a material adverse effect on our business, revenues, profitability and cash flow.

*Intellectual property infringement claims*

We rely heavily on the use of intellectual property. We do not own the majority of the software that we use to run our business; instead we license this software from a small number of primary vendors. If these vendors assert claims that we or our clients are infringing on their software or related intellectual property, we could incur substantial costs to defend these claims, which could have a material effect on our profitability and cash flow. In addition, if any of our vendors' infringement claims are ultimately successful, our vendors could require us (1) to cease selling or using products or services that incorporate the challenged software or technology, (2) to obtain a license or additional licenses from our vendors, or (3) to redesign our products and services which rely on the challenged software or technology. If we are unsuccessful in the defense of an infringement claim and our vendors require us to initiate any of the above actions, then such actions could have a material adverse effect on our business, financial condition, results of operations and cash flow.

*Rapid technological changes*

The markets for our business process and information technology services are subject to rapid technological changes and rapid changes in client requirements. We may be unable to timely and successfully customize products and services that incorporate new technology or to deliver the services and products demanded by the marketplace.

*United States and foreign jurisdiction laws relating to individually identifiable information*

We process, transmit and store information relating to identifiable individuals, both in our role as a service provider and as an employer. As a result, we are subject to numerous United States (both Federal and state) and foreign jurisdiction laws and regulations designed to protect individually identifiable information, including social security numbers, financial and health information. For example, in 1996, Congress passed the Health Insurance Portability and Accountability Act and as required therein, the Department of Health and Human Services established regulations governing, among other things, the privacy, security and electronic transmission of individually identifiable health information. We have taken measures to comply with each of those regulations on or before the required dates. Another example is the European Union Directive on Data Protection, entitled Directive 95/46/EC of the European Parliament and of the Council of 24 October 1995 on the protection of individuals with regard to the processing of personal data and on the free movement of such data. We have also taken steps to address the requirements of that Directive. Other United States (both Federal and state) and foreign jurisdiction laws apply to the processing of individually identifiable information as well, and additional legislation may be enacted at any time. Failure to comply with these types of laws may subject us to, among other things, liability for monetary damages, fines and/or criminal

prosecution, unfavorable publicity, restrictions on our ability to process information and allegations by our clients that we have not performed our contractual obligations, any of which may have a material adverse effect on our profitability and cash flow.

*Breaches of our physical security systems and data privacy*

Security systems have been implemented with the intent of maintaining the physical security of our facilities and to protect confidential information and information related to identifiable individuals from unauthorized access through our information systems, but we are subject to breach of security systems at the facilities at which we maintain such confidential customer information and information relating to identifiable individuals. If unauthorized users gain physical access to the facility or electronic access to our information systems, such information may be subject to theft and misuse. Any theft or misuse of such information could result in, among other things, unfavorable publicity, difficulty in marketing our services, allegations by our clients that we have not performed our contractual obligations and possible financial obligations for damages related to the theft or misuse of such information, any of

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which may have a material adverse effect on our profitability and cash flow. We anticipate that breaches of security will occur from time to time, but the magnitude and impact on our business of any future breach cannot be ascertained.

*Budget deficits at or fluctuations in the number of requests for proposals issued by, state and local governments and their agencies*

Approximately 41% of our revenues are derived from contracts with Federal, state and local governments and their agencies. Currently, many state and local governments that we have contracts with are facing potential budget deficits. Also, the number of requests for proposals issued by state and local government agencies is subject to fluctuation. It is unclear what impact, if any, these deficits may have on our future business, revenues, results of operations and cash flow.

*International risks*

Recently we have expanded our international operations and also continually contemplate the acquisition of companies formed and operating in foreign countries. We have approximately 16,000 employees in Mexico, Guatemala, India, Ghana, Jamaica, Dominican Republic, Spain, Malaysia, Ireland, Germany, China, United Kingdom and Canada, as well as a number of other countries, that primarily support our commercial business process and information technology outsourcing services. Our international operations and acquisitions are subject to a number of risks. These risks include the possible impact on our operations of the laws of foreign countries where we may do business including, among others, data privacy, laws regarding licensing and labor council requirements. In addition, we may experience difficulty integrating the management and operations of businesses we acquire internationally, and we may have difficulty attracting, retaining and motivating highly skilled and qualified personnel to staff key managerial positions in our ongoing international operations. Further, our international operations and acquisitions are subject to a number of risks related to general economic and political conditions in foreign countries where we operate, including, among others, fluctuations in foreign currency exchange rates, cultural differences, political instability and additional expenses and risks inherent in conducting operations in geographically distant locations. Our international operations and acquisitions may also be impacted by trade restrictions, such as tariffs and duties or other trade controls imposed by the United States or other jurisdictions, as well as other factors that may adversely affect our business, financial condition and operating results. Because of these foreign operations we are subject to regulations, such as those administered by the Department of Treasury's Office of Foreign Assets Controls ( OFAC ) and export control regulations administered by the Department of Commerce. Violation of these regulations could result in fines, criminal sanctions against our officers, and prohibitions against exporting, as well as damage to our reputation, which could adversely affect our business, financial condition and operating results.

*Armed hostilities and terrorist attacks*

Terrorist attacks and further acts of violence or war may cause major instability in the U.S. and other financial markets in which we operate. In addition, armed hostilities and acts of terrorism may directly impact our physical facilities and operations, which are located in North America, Central America, South America, Europe, Africa, Australia, Asia and the Middle East, or those of our clients. These developments subject our worldwide operations to increased risks and, depending on their magnitude, could have a material adverse effect on our business.

*Failure to attract and retain necessary technical personnel, skilled management and qualified subcontractors*

Our success depends to a significant extent upon our ability to attract, retain and motivate highly skilled and qualified personnel and to subcontract with qualified, competent subcontractors. If we fail to attract, train, and retain, sufficient numbers of these technically-skilled people or are unable to contract with qualified, competent subcontractors, our business, financial condition, and results of operations will be materially and adversely affected. Experienced and capable personnel in the technology industry remain in high demand, and there is continual competition for their talents. Our success also depends on the skills, experience, and performance of key members of our management team and on qualified, competent subcontractors. The loss of any key employee or the loss of a key subcontract relationship could have an adverse effect on our business, financial condition, cash flow, results of operations and prospects.

*Servicing Risks*

We service (for various lenders and under various service agreements) a portfolio of approximately \$27.5 billion of loans, as of March 31, 2006, made under the Federal Family Education Loan Program, which loans are guaranteed by

a Federal government agency. If a loan is in default, then a claim is made upon the guarantor. If the guarantor denies the claim because of a servicing error, then under certain of the servicing agreements we may be required to purchase the loan from the lender. Upon purchase of the loan, we attempt to cure the servicing errors and either sell the loan back to the guarantor (which must occur within a specified period of time) or sell the loan on the open market to a third party. We are subject to the risk that we may be unable to cure the servicing errors or sell the loan on the open market. Our reserves, which are based on historical information, may be inadequate if our servicing performance results in the requirement that we repurchase a substantial number of loans, which repurchase could have a material adverse impact on our cash flow and profitability.

*Disruption in Utility or Network Services*

Our services are dependent on the companies providing electricity and other utilities to our operating facilities, as well as network companies providing connectivity to our facilities and clients. While there are backup systems in many of our operating facilities, an extended outage of utility or network services may have a material adverse effect on our operations, revenues, cash flow and profitability.

**Table of Contents***Indemnification Risk*

Our contracts, including our agreements with respect to divestitures, include various indemnification obligations. If we are required to satisfy an indemnification obligation, that may have a material adverse effect on our business, profitability and cash flow.

*Other Risks*

We have attempted to identify material risk factors currently affecting our business and company. However, additional risks that we do not yet know of, or that we currently think are immaterial, may occur or become material. These risks could impair our business operations or adversely affect revenues, cash flow or profitability.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

Our Board of Directors previously authorized three share repurchase programs totaling \$1.75 billion of our Class A common stock. On September 2, 2003, we announced that our Board of Directors authorized a share repurchase program of up to \$500 million of our Class A common stock; on April 29, 2004, we announced that our Board of Directors authorized a new, incremental share repurchase program of up to \$750 million of our Class A common stock, and on October 20, 2005, we announced that our Board of Directors authorized an incremental share repurchase program of up to \$500 million of our Class A common stock. These share repurchase plans were terminated on January 25, 2006 by our Board of Directors in contemplation of our Tender Offer, which was announced January 26, 2006 and expired March 17, 2006. The programs, which were open-ended, allowed us to repurchase our shares on the open market from time to time in accordance with Securities and Exchange Commission rules and regulations, including shares that could be purchased pursuant to SEC Rule 10b5-1. The number of shares purchased and the timing of purchases was based on the level of cash and debt balances, general business conditions and other factors, including alternative investment opportunities, and purchases under these plans were funded from various sources, including, but not limited to, cash on hand, cash flow from operations, and borrowings under our Prior Facility. As of March 31, 2006, we had repurchased approximately 22.1 million shares at a total cost of approximately \$1.1 billion and reissued 0.9 million shares for proceeds totaling \$46.5 million to fund contributions to our employee stock purchase plan and 401(k) plan.

Repurchase activity for the quarter ended March 31, 2006 is reflected in the table below. Please refer to the discussion above for the cumulative repurchases under our previous share repurchase programs.

| Period  | Total number<br>shares of<br>purchased | Average<br>price paid<br>per<br>share | Total number of<br>shares<br>purchased<br>as part of<br>publicly<br>announced<br>plans<br>or programs | Maximum number<br>(or<br>approximate dollar<br>value) of shares<br>that<br>may yet be<br>purchased<br>under the plans or<br>programs |
|---|--|---------------------------------------|---|--|
| Inception through December 31, 2005             | 22,075,914                             | \$ 50.27                              | 22,075,914  | \$ 640,206,270   |
| January 1 - January 25, 2006                    |  |                                       |   |  |
| Shares repurchased pursuant to Tender Offer (1) | 7,365,110                              | \$ 63.00                              | 7,365,110   |  |
| Inception through March 31, 2006                | 29,441,024                             | \$ 53.46                              | 29,441,024  | \$   |



*(1) Tender Offer*

On January 26, 2006, we announced that our Board of Directors authorized a modified Dutch Auction tender offer to purchase up to 55.5 million shares of our Class A common stock at a price per share not less than \$56 and not greater than \$63 (the Tender Offer ). The Tender Offer commenced on February 9, 2006, and expired on March 17, 2006 (as extended), and was funded with proceeds from the Term Loan Facility (defined below). Our directors and executive officers, including our Chairman, Darwin Deason, did not tender shares pursuant to the Tender Offer. The number of shares purchased in the Tender Offer was 7,365,110 shares of Class A common stock at an average price of \$63 per share plus transaction costs, for an aggregate purchase amount of \$475.9 million. As of March 31, 2006, 3,371 of the shares purchased in the Tender Offer were retired and the remaining shares purchased in the Tender Offer, with an aggregate purchase amount of \$475.7 million (including transaction costs), were reported in treasury stock as of March 31, 2006 and retired in April 2006.

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**ITEM 6. EXHIBITS**

a.) Exhibits

Reference is made to the Index to Exhibits beginning on page 55 for a list of all exhibits filed as part of this report.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized on the 15th day of May, 2006.

**AFFILIATED COMPUTER SERVICES,  
INC.**

By: /s/ Warren D. Edwards  
Warren D. Edwards  
Executive Vice President and  
Chief Financial Officer

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**INDEX TO EXHIBITS**

| <b>Exhibit<br/>Number</b> | <b>Exhibit Name</b>   |
|---------------------------|---|
| 2.1                       | Purchase Agreement, dated as of March 15, 2005, among Mellon Financial Corporation, Mellon Consultants European Holdings Limited, Affiliated Computer Services, Inc., ACS Business Process Solutions Limited and Affiliated Computer Services of Germany GmbH (filed as Exhibit 2.1 to our Current Report on Form 8-K, filed March 17, 2005 and incorporated herein by reference).                          |
| 2.2                       | Amendment No. 1 to Purchase Agreement, dated as of May 25, 2005, among Mellon Financial Corporation, Mellon Consultants European Holdings Limited, Affiliated Computer Services, Inc., ACS Business Process Solutions Limited and Affiliated Computer Services of Germany GmbH (filed as Exhibit 2.1 to our Current Report on Form 8-K, filed June 1, 2005 and incorporated herein by reference).           |
| 2.3                       | Amendment No. 2 to Purchase Agreement, dated as of November 11, 2005, among Mellon Financial Corporation, Mellon Consultants European Holdings Limited, Affiliated Computer Services, Inc., ACS Business Process Solutions Limited and Affiliated Computer Services of Germany GmbH (filed as Exhibit 2.1 to our Current Report on Form 8-K, filed November 16, 2005 and incorporated herein by reference). |
| 3.1                       | Certificate of Incorporation of Affiliated Computer Services, Inc. (filed as Exhibit 3.1 to our Registration Statement on Form S-3, filed March 30, 2001, File No. 333-58038 and incorporated herein by reference).   |
| 3.2                       | Certificate of Correction to Certificate of Amendment of Affiliated Computer Services, Inc., dated August 30, 2001 (filed as Exhibit 3.2 to our Annual Report on Form 10-K, filed September 17, 2003 and incorporated herein by reference).   |
| 3.3                       | Bylaws of Affiliated Computer Services, Inc., as amended and in effect on September 11, 2003 (filed as Exhibit 3.3 to our Quarterly Report on Form 10-Q, filed February 17, 2004 and incorporated herein by reference).   |
| 4.1                       | Form of New Class A Common Stock Certificate (filed as Exhibit 4.3 to our Registration Statement on Form S-1, filed May 26, 1994, File No. 33-79394 and incorporated herein by reference).  |
| 4.2                       | Amended and Restated Rights Agreement, dated April 2, 1999, between Affiliated Computer Services, Inc. and First City Transfer Company, as Rights Agent (filed as Exhibit 4.1 to our Current Report on Form 8-K, filed May 19, 1999 and incorporated herein by reference).  |
| 4.3                       | Amendment No. 1 to Amended and Restated Rights Agreement, dated as of February 5, 2002, by and between Affiliated Computer Services, Inc. and First City Transfer Company (filed as Exhibit 4.1 to our Current Report on Form 8-K, filed February 6, 2002 and incorporated herein by reference).  |
| 4.4                       | Form of Rights Certificate (included as Exhibit A to the Amended and Restated Rights Agreement (Exhibit 4.3)).  |
| 4.5                       | Indenture, dated as of June 6, 2005, by and between Affiliated Computer Services, Inc. as Issuer and The Bank of New York Trust Company, N.A. as Trustee (filed as Exhibit 4.1 to our Current Report on Form 8-K, filed June 6, 2005 and incorporated herein by reference).   |
| 4.6                       | First Supplemental Indenture, dated as of June 6, 2005, by and between Affiliated Computer Services, Inc. as Issuer and The Bank of New York Trust Company, N.A. as Trustee, relating to our 4.70% Senior Notes due 2010 (filed as Exhibit 4.2 to our Current Report on Form 8-K, filed June 6, 2005 and incorporated herein by reference).   |
| 4.7                       | Second Supplemental Indenture, dated as of June 6, 2005, by and between Affiliated Computer Services, Inc. as Issuer and The Bank of New York Trust Company, N.A. as Trustee, relating to our 5.20% Senior Notes due 2015 (filed as Exhibit 4.3 to our Current Report on Form 8-K, filed June 6, 2005 and incorporated herein by reference).  |
| 4.8                       | Specimen Note for 4.70% Senior Notes due 2010 (filed as Exhibit 4.4 to our Current Report on Form 8-K, filed June 6, 2005 and incorporated herein by reference).  |

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- 4.9 Specimen Note for 5.20% Senior Notes due 2015 (filed as Exhibit 4.5 to our Current Report on Form 8-K, filed June 6, 2005 and incorporated herein by reference).
- 9.1 Voting Agreement dated February 9, 2006 by and between Affiliated Computer Services, Inc. and Darwin Deason. (filed as Exhibit 9.1 to our Quarterly Report on Form 10-Q filed November 9, 2005 and incorporated herein by reference).
- 10.1 Amendment No. 1 to Affiliated Computer Services, Inc. 1997 Stock Incentive Plan, dated as of October 28, 2004 (filed as Exhibit 4.6 to our Registration Statement on Form S-8, filed December 6, 2005 and incorporated herein by reference).
- 10.2 Credit Agreement, dated March 20, 2006, by and among Affiliated Computer Services, Inc., and certain subsidiaries parties thereto, as Borrowers, Citicorp USA, Inc., as Administrative Agent, Citigroup Global Markets.

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| <b>Exhibit<br/>Number</b> | <b>Exhibit Name</b>   |
|---------------------------|---|
|                           | Inc., as Sole Lead Arranger and Book Runner, and various other agents, lenders and issuers (filed as Exhibit 10.1 on Form 8-K, filed March 21, 2006 and incorporated herein by this reference).   |
| 10.3                      | Pledge and Security Agreement, dated March 20, 2006, by and among Affiliated Computer Services and certain of its subsidiaries, and Citicorp USA, Inc., as agent Administrative Agent (filed as Exhibit 10.2 on Form 8-K, filed March 21, 2006 and incorporated herein by this reference).  |
| 10.4                      | Deed of Assignment, dated March 20, 2006, by and among the companies listed on Schedule thereto, as Assignors, and Citicorp USA, Inc., as Security Agent (filed as Exhibit 10.3 on Form 8-K, filed March 21, 2006 and incorporated herein by this reference).   |
| 10.5                      | Assignment of Receivables, dated March 20, 2006, by and among the entities listed in Schedule 1 thereto, as Assignors, and Citicorp USA, Inc. as Security Agent (filed as Exhibit 10.4 on Form 8-K, filed March 21, 2006 and incorporated herein by this reference).  |
| 10.6                      | Agreement and Deed of the Creation of a First Ranking Right of Pledge of Shares in Affiliated Computer Services International B.V., dated March 20, 2006 (filed as Exhibit 10.5 on Form 8-K, filed March 21, 2006 and incorporated herein by this reference).   |
| 10.7                      | Agreement and Deed of the Creation of a First Ranking Right of Pledge of Receivables of Affiliated Computer Services International B.V., dated March 20, 2006 (filed as Exhibit 10.6 on Form 8-K, filed March 21, 2006 and incorporated herein by this reference).  |
| 10.8*                     | Form of Stock Option Agreement (Switzerland, Canton of Fribourg).   |
| 10.9*                     | Form of Stock Option Agreement (Switzerland, Cantons of Aargau, Basel-Landschaft, Bern & Zurich).   |
| 31.1*                     | Certification of Chief Executive Officer of Affiliated Computer Services, Inc. pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended.  |
| 31.2*                     | Certification of Chief Financial Officer of Affiliated Computer Services, Inc. pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended.  |
| 32.1*                     | Certification of Chief Executive Officer of Affiliated Computer Services, Inc. pursuant to Rule 13a-14(b) promulgated under the Securities Exchange Act of 1934, as amended and Section 1350 of Chapter 63 of Title 18 of the United States Code. Pursuant to SEC Release 34-47551, this Exhibit is furnished to the SEC and shall not be deemed to be filed. |
| 32.2*                     | Certification of Chief Financial Officer of Affiliated Computer Services, Inc. pursuant to Rule 13a-14(b) promulgated under the Securities Exchange Act of 1934, as amended and Section 1350 of Chapter 63 of Title 18 of the United States Code. Pursuant to SEC Release 34-47551, this Exhibit is furnished to the SEC and shall not be deemed to be filed. |

\* Filed herewith.

Management  
contract or  
compensatory  
plan or  
arrangement.