

COMPEX TECHNOLOGIES INC

Form 10-K/A

October 31, 2005

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SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-K A/1

- ☒ **Annual report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ended June 30, 2005**
- ☐ **Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from _____ to _____**
Commission File Number 0-9407
COMPEX TECHNOLOGIES, INC.
(Name of Registrant as specified in its charter)

Minnesota
(State of Incorporation)

41-0985318
(I.R.S. Employer Identification No.)

1811 old highway 8
New Brighton, Minnesota 55112-3493
(651) 631-0590

Securities registered under Section 12(b) of the Exchange Act: None

Securities registered under Section 12(g) of the Exchange Act:

Common Stock, \$.10 par value per share

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulations S-K is not herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes ☐ No ☐

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price for such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter. \$58,362,325

The number of shares outstanding of each of the Company's classes of common stock, as of September 9, 2005, was: Common Stock, \$.10 par value, 12,579,380 shares.

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INTRODUCTORY NOTE

This form 10K A/1 is being filed to include information in Items 10 through 14 of Part III which the original Form 10-K for the year ended June 30, 2005 indicated would be incorporated by reference to the Company's proxy statement for its annual meeting for the 2005 fiscal year.

Table of Contents**PART III****Item 10. Directors and Executive Officers of the Registrant.**

The following table provides information regarding each member of our board of directors.

Name	Age	Director since	Principal occupation and business experience for past five years
Frederick H. Ayers	◇ 66	1998	Private investor and consultant for more than five years.
Gary D. Blackford	◇ 48	2005	President, Chief Executive Officer and a director of Universal Hospital Services, Inc. (a provider of medical equipment outsourcing and services to the health care industry) since 2002; Chief Executive Officer for Curative Health Services (a provider of wound care management and preparations in the specialty pharmaceutical distribution market) from September 2001 to March 2002; Chief Executive Officer for Shop for School.com (an internet based school fundraising organization) from June 1999 to June 2001. Director of Genezen Healthcare, Inc. and a member of the board of the Twin Cities Ronald McDonald Charities.
Dan W. Gladney	52	2002	President and Chief Executive Officer of Compex since September 2002; President and Chief Executive Officer of Acist Medical Systems, Inc. (a manufacturer of high tech cardiovascular devices) from 1996 to 2002.
Richard E. Jahnke	* 56	1997	Independent business consultant specializing in corporate revitalization. Retired: President and Chief Executive Officer of Angeion Corporation from January 2000 until October 2004; President and Chief Executive Officer of Medical Graphics Corporation (a manufacturer of non-invasive medical diagnostic systems) from 1998 until its acquisition by Angeion in January 2000; President and Chief Operating Officer of CNS, Inc. (a manufacturer of consumer products) from 1993 to 1998.
Paulita LaPlante	◇*	2005	President, Chief Executive Officer and a director of vāsamed (a leader of non-invasive hemodynamic assessment technology) since 1998; Vice President of Worldwide Sales, Marketing and Business Development, Director of Marketing and Business development and Interim Vice President of Research and Development of Vāsamed. Director of Qualigen, Inc. and a former director of VidaMed, Inc.
Richard Nigon	* 57	2005	Director of Equity Corporate Finance for Miller Johnson Steichen Kinnard (an investment banking firm) since February 2001; Chief Financial Officer of Dantis, Inc. (an internet hosting company) from February 2000 to February 2001; Certified Public Accountant with Ernst & Young from 1970 until February 2000, serving as partner since 1981. Director of Vascular Solutions, Inc. and a director of the Company from 2002 to 2004.

Table of Contents**Principal occupation and business**

Name	Age	Director since	experience for past five years
Jack A. Smith ◇*	70	2004	Retired; Chairman from 1994 until 1999 and Chief Executive Officer from 1987 to 1998 of The Sports Authority, Inc., a national sporting goods chain, which he founded in 1987; Prior to founding The Sports Authority, held various executive management positions with major national retailers, including Herman's Sporting Goods (Chief Operating Officer), Sears, Roebuck and Co. and Montgomery Ward & Co. Director of Darden Restaurants, Inc.

Member of
Audit
Committee.

◇ Member of
Compensation
Committee.

* Member of
Nominating and
Corporate
Governance
Committee.

Angeion
Corporation
filed a voluntary
petition for, and
completed, a
reorganization
under
Chapter 11 of
the US
Bankruptcy
Code in 2002.

The following table provides information regarding each of our executive officers (other than Mr. Gladney, who is described in the previous table).

Principal occupation and business

Name	Age	Officer since	experience for past five years
Scott P. Youngstrom	45	2003	Vice President of Finance and Chief Financial Officer of Compex since December 2003. Chief Financial Officer of Acist Medical Systems, Inc. (a manufacturer of high tech cardiovascular devices), from 1996 until its sale to Bracco s.p.a. in 2002.
Marshall Masko	48	2003	

President of Worldwide Consumer Products of Compex since April 2005; Vice President-Compex Consumer Operations of Compex from November 2003 to April 2005; Chief Executive Officer, President and a member of the Board of Directors of North American Heritage Brands from March 2000 until January 2003 and principal of the Business Development Group, through November 2003; President, Chief Executive Officer and a member of the Board of Directors of EBedroom.com from June 1999 through February 2000; Vice Chairman and a member of the Board for United Shipping & Technology (the country's largest same day shipping service) from 1998 through 2002; Senior Vice President of Marketing for Gateway Learning, from January 1998 through June 1999; Senior Vice President of Marketing for NordicTrack from January 1990 to July 1994, and again from April 1996 to December 1997.

Wayne K. Chrystal	55	1999	Vice President of Manufacturing Operations of Compex since May 1999. With Deluxe Corporation (a supplier of checks and electronic payment services), lastly as Vice President responsible for operations and human resources in various business units from 1973 to 1978.
Gary (Michael) Goodpaster	50	2004	Vice President of Sales Operations of Compex since September 2004; Vice President of Tampa Operations and Director of Managed Care Contracting for Compex since the acquisition of Staodyn Inc. by Compex in March 1998; National Sales Manager with Staodyn prior to that time.

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Committees of the Board of Directors

Audit Committee. Our Audit Committee assists our Board in overseeing and monitoring our accounting and financial reporting processes, audits of our financial statements, the independence and performance of our independent auditors and our compliance with legal and regulatory requirements. The Audit Committee reviews all interested party transactions, serves as our compliance committee and oversees our Code of Conduct. The Audit Committee has sole authority to appoint, determine funding for, retain and oversee our independent auditors and to pre-approve all audit services and permissible non-audit services. It is our policy to present to the entire committee proposals for all audit services and permissible non-audit services prior to engagement. Our Audit Committee has a written charter that embodies this authority, a copy of which may be reviewed at our website at www.compextechnologies.com. Our Audit Committee reviews and updates its charter annually.

Our Audit Committee currently consists of Mr. Jahnke (Chairman), Mr. Ayers, and Mr. Nigon each of whom is an independent director within the meaning of Section 301 of The Sarbanes Oxley Act of 2002 and Nasdaq listing standards applicable to audit committees. Our Board of Directors has identified each Mr. Jahnke and Mr. Nigon as audit committee financial experts within the definition recently established by the Securities and Exchange Commission.

Compensation Committee. Our Compensation Committee establishes the compensation of our executive officers, including our Chief Executive Officer, administers our stock-based benefit plans, including our 1998 Stock Incentive Plan and our Employee Stock Purchase Plan, and makes recommendations to our Board regarding director compensation. The Compensation Committee currently consists of Mr. Ayers (Chairman), Mr. Blackford, Ms. LaPlante, and Mr. Smith. Each of Mr. Ayers, Mr. Blackford, Ms. LaPlante, and Mr. Smith is an independent director under Nasdaq listing standards.

Nominating and Corporate Governance Committee. Our Nominating and Corporate Governance Committee, currently consisting of Mr. Jahnke, Ms. LaPlante, Mr. Nigon, and Mr. Smith, each of whom is an independent director, identifies individuals qualified to become Board members, recommends to the Board nominees to fill vacancies in membership of the Board as they occur and, prior to each Annual Meeting of Shareholders, recommends a slate of nominees for election as Directors at such meeting. The Committee also monitors developments in corporate governance principles and other corporate governance matters and makes recommendations to the Board of Directors regarding the adoption of additional corporate governance principles.

Compliance With Section 16(A) of The Securities Exchange Act of 1934

Section 16(a) of the Securities Exchange Act of 1934 requires executive officers, directors and persons who beneficially own more than ten percent (10%) of our common stock to file initial reports of ownership and reports of changes in ownership with the Securities and Exchange Commission. Executive officers, directors and greater than ten percent (10%) beneficial owners are required by Securities and Exchange Commission regulations to furnish us with copies of all Section 16(a) forms they file. Mr. Masko filed late one Form 4 reporting the receipt of an option during fiscal 2005 and Mr. Ayers filed late a form 4 reporting the exercise of an option. With the exception of these late Form 4s, we believe that our executive officers and directors complied with all applicable Section 16(a) filing requirements during and with respect to the fiscal year ended June 30, 2005.

Corporate Governance Our Code of Ethics

Our Board of Directors and management are dedicated to exemplary corporate governance. In February 2000, we adopted a Code of Business Ethics and Conduct and revised our Code after adoption of regulations by the Securities and Exchange Commission in 2003. The Code is a statement of our high standards for ethical behavior and legal compliance, and it governs the manner in which we conduct our business. We require all of our employees,

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officers, and directors, including our financial executives, to abide by the Code. A copy of our Code of Ethics may be reviewed at our website at www.compextechnologies.com.

Item 11. Executive Compensation.**Summary Compensation Table**

The table below shows the cash and non-cash compensation paid or earned by our Chief Executive Officer and each of our most highly compensated executive officers who received salary and bonus of \$100,000 or more during each of the years in the three-year period ended June 30, 2005:

Name and Principal Position	Fiscal Year	Annual Compensation		Other Annual Comp.	Long-Term Compensation		All Other Compensation (3)
		Salary	Bonus		Restricted Stock (1)	Options (2)	
Dan W. Gladney	2005	\$349,067	\$ 68,776				\$ 10,205
President and	2004	336,705	52,905		61,300	40,000	9,796
Chief Executive Officer	2003(4)	257,231	106,667			500,000	2,215
Scott P. Youngstrom	2005	\$205,961	\$ 28,814				\$ 6,383
Vice President of	2004	197,009	23,331		15,325	10,000	5,730
Finance and Chief	2003(4)	102,308	33,250			200,000	
Financial Officer							
Marshall Masko	2005	\$167,843	\$ 15,030				\$ 5,202
President of Worldwide	2004	157,611	14,500		12,260	5,000	4,728
Consumer Products	2003(4)	89,423	22,604			150,000	
Wayne K. Chrystal	2005	\$150,516	\$ 17,709				\$ 4,515
Vice President of	2004	140,979	14,500		9,195	3,500	4,229
Manufacturing							
Operations	2003	131,049	27,824			15,000	3,932
Gary (Michael)							
Goodpaster	2005	\$187,781	\$ 25,935				\$ 6,395
Vice President of Sales	2004	179,925	21,000		15,325	50,000	6,072
Operations							

(1) Represents the grant on June 2, 2004 of 10,000 shares to Mr. Gladney, 2,500 shares to Mr. Youngstrom, 2,000 shares to Mr. Masko, 1,500 shares to Mr. Chrystal, and 2,500 shares to Mr. Goodpaster of

restricted stock,
each multiplied by
\$6.13 (the last
sale price of our
common stock on
June 2, 2004).
The restricted
stock vests in
annual increments
of one-third of
such shares
commencing
June 2, 2005.

- (2) Represents the
number of shares
of common stock
that can be
purchased upon
the exercise of
stock options
granted during the
year.
- (3) Represents
company
contributions to a
401(k) plan and
for Mr. Gladney
includes \$3,904
and \$1,051 paid
for long-term
disability
premiums in 2005
and 2004,
respectively.
- (4) The information
in the table for
2003 represents
compensation for
the partial year
period during
which we
employed
Mr. Gladney,
Mr. Youngstrom
and Mr. Masko.
Mr. Gladney's
employment
commenced on

September 1,
2002, Mr. Masko s
on November 25,
2002 and
Mr. Youngstrom s
on December 9,
2002.

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The following table provides information about options that we granted during fiscal 2005 to the executive officers named in the summary compensation table:

Option Grants in Fiscal 2005

Name	Number of Securities Underlying Options Granted	Percent of Total Options Granted To Employees in Fiscal 2004	Exercise Price (\$/Share)	Expiration Date	Potential Realizable Value at Assumed Annual Rates of Stock Price Appreciation for Option Term (1)	
					5% (\$)	10% (\$)
Mr. Gladney						
Mr. Youngstrom						
Mr. Masko	15,000	7.1%	\$ 4.96	4/45/2012	\$ 30,288	\$ 70,584
Mr. Chrystal						
Mr. Goodpaster						

- (1) These amounts represent the realizable value of the subject options from the date of grant until termination, without discounting to present value, assuming appreciation in the market value of the common stock from the market price on the date of grant at the rates indicated. Actual gains, if any, on stock option exercises are dependent on the future performance of the common

stock and overall stock market conditions. The amounts reflected in this table may not necessarily be achieved.

The following table provides information about stock options held at the end of fiscal 2005 by the executive officers named in the Summary Compensation Table:

Option Exercises in Fiscal 2005 and Year-End Option Values

Name	Shares		Number of Securities Underlying Unexercised Options		Value of Unexercised In-the-Money Options	
	Acquired On Exercise	Value Realized	At End of Fiscal 2005		At End of Fiscal 2005 (1)	
			Exercisable	Unexercisable	Exercisable	Unexercisable
Mr. Gladney			285,000	255,000	\$ 168,025	\$ 137,475
Mr. Youngstrom			102,500	107,500	49,000	49,000
Mr. Masko			76,250	93,750	24,000	24,000
Mr. Chrystal			63,375	19,575	74,018	9,668
Mr. Goodpaster			33,750	48,750	27,980	11,918

(1) Represents the difference between \$4.19 (the last sales price at June 30, 2005) and the exercise price multiplied by the number of shares.

Employment and Severance Agreements

We have employment agreements with each of Mr. Gladney, Mr. Youngstrom, Mr. Masko and Mr. Goodpaster. The agreement with Mr. Gladney provides for an annual salary of \$320,000, which has since been increased, for participation in our bonus plan, for the grant of two stock options to purchase a total of 500,000 shares of common stock, and for one year's severance upon termination prior to a change of control, and two years' severance upon termination after a change of control, when termination is not for cause or for good reason. The agreement also contains confidentiality and intellectual property assignment provisions, and a covenant not to compete during employment and for a period of one year after termination of employment. Except with respect to salaries, for stock options and for the length of severance, the employment agreements for Mr. Youngstrom, Mr. Masko and Mr. Goodpaster are similar to the agreement for Mr. Gladney. Each of Mr. Youngstrom, Mr. Masko, and Mr. Goodpaster is entitled to severance equal to six months salary upon termination without cause prior to a

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change of control, and for one year's severance upon termination without cause or voluntarily for good reason after a change of control. Each of the agreements provide that no amounts will be paid that would constitute excess parachute payments within the meaning of Section 280G of the Internal Revenue Code.

We have also entered into a severance pay agreement with Mr. Chrystal that provides for payments in the event of a change in control and his subsequent termination without cause or voluntarily for good reason, in an amount equal to one times his then-current annual salary. The agreement provides that no amounts will be paid that would constitute excess parachute payments within the meaning of Section 280G of the Internal Revenue Code.

Long-Term Incentive Plan Awards

Other than the 1998 Stock Incentive Plan and the 1993 Employee Stock Purchase Plan, we do not maintain any long-term incentive plans.

Equity Compensation Plan Information

We maintain a 1998 Stock Incentive Plan and the 1993 Employee Stock Purchase Plan, pursuant to which we may grant equity awards or sell common stock to our officers, employees and consultants. Our 1988 Restated Stock Option Plan has expired, but options remain outstanding that are subject to the plan. Each of these plans was approved by our shareholders. The following table provides information about equity awards under these plans as of the end of our most recent fiscal year:

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted-average price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by security holders	1,478,748	\$ 4.87	184,384
Equity compensation plans not approved by security holders	650,000(2)	\$ 3.62	N/A
Total	2,128,748	\$ 4.49	

(1) Consists of shares of common stock available for issuance under the 1998 Stock Incentive Plan and the 1993 Employee Stock Purchase Plan.

(2) Includes nonqualified

stock options
outside any plan
to purchase
500,000 shares
granted to
Mr. Gladney,
options to
purchase 100,000
shares granted to
Mr. Youngstrom
and options to
purchase 50,000
shares granted to
Mr. Masko, as an
inducement to
their initial
employment. All
of these options,
with the
exception of an
option to
purchase 250,000
shares granted to
Mr. Gladney,
become
exercisable in
annual
increments of
25% of the
shares on the
first four
anniversaries of
the date of grant,
expire on the
seventh
anniversary of
the date of grant
and have
exercise prices
equal to the fair
market value on
the date of grant.
The remaining
250,000 share
option granted to
Mr. Gladney
expires on the
tenth year from
the date of grant,
becomes
exercisable on

the seventh year
after the date of
grant, and
accelerates in
part in the event
the market price
for our common
stock exceeds
various prices of
between \$7.00
and \$13.00 per
share for 20
consecutive
trading days.

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Compensation of our Directors

Director Fees. Our Directors who are not also employees receive director fees of \$5,000 per quarter plus \$1,500 for each board meeting attended in person. Board members also receive \$750 for each meeting of the compensation committee and the nominating and corporate governance committee attended. Members of the audit committee receive \$1,500 for each meeting attended. The chair of each committee receives an additional annual fee of \$6,000.

Options. Our 1998 Stock Incentive Plan provides that our directors who are not also employees receive stock options to purchase 2,500 shares of common stock on the date of each annual meeting of shareholders. The plan also provides our Board with discretion, however, to grant larger options to directors. If any director is granted a larger option during the year preceding an annual meeting, then the options due at the annual meeting are not granted. All of the options granted under the plan to directors must be granted with an exercise price equal to the fair market value on the date of grant. Options granted under the plan to directors are fully exercisable from the date of grant and terminate 10 years after the date of grant.

Messrs. Ayers and Jahnke each received an option under the plan to purchase 10,000 shares of common stock on the date of our annual meeting in November 2004 and Mr. Smith received an additional option to purchase 20,000 shares of common stock at such meeting. Mr. Blackford received an option to purchase 15,000 shares of common stock on his election as a board member in February 2005 and each of Mr. Nigon and Ms. LaPlante received an option to purchase 15,000 shares upon their election to the Board in July 2005. Accordingly, there will be no automatic grants at the annual meeting of shareholders for the 2005 fiscal year.

Table of Contents**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.**

The following table sets forth, as of September 30, 2005, information about the ownership of our common stock by each person we know to own more than 5% of our common stock and by our director and executive officers:

Name	Shares Beneficially Owned (1)	Percent Owned
Heartland Advisors, Inc. (2) 789 North Water Street Milwaukee, WI 53202	1,303,900	10.3
Dalton, Greiner, Hartman, Maher & Co (3) 565 Fifth Avenue, Suite 2101 New York, NY 10017	1,003,424	7.9
Frederick H. Ayers	101,676	*
Gary M. Blackford	15,000	*
Dan W. Gladney	363,245	2.8
Richard E. Jahnke	82,500	*
Paulita LaPlante	15,000	*
Richard J. Nigon	15,000	*
Jack A. Smith	35,000	*
Scott P. Youngstrom	119,121	*
Wayne K. Chrystal	97,297	*
Marshall Masko	143,165	*
Gary M. Goodpaster	60,525	*
All Directors and named executive officers as a group (10 persons)	1,047,529	7.8%

* Less than 1%

(1) Includes shares that could be purchased within 60 days of September 30, 2005 upon the exercise of options by the following persons in the specified amounts:
Mr. Ayers,
57,500 shares;
Mr. Blackford,
15,000 shares;
Mr. Gladney,
337,500 shares;
Mr. Jahnke,
62,500 shares;
Ms. LaPlante,
15,000 shares;

Mr. Nigon,
15,000 shares;
Mr. Smith,
35,000 shares;
Mr. Youngstrom,
102,500 shares;
Mr. Chrystal,
72,125 shares;
Mr. Masko
123,750 shares;
Mr. Goodpaster
51,250 shares;
and all directors
and officers as a
group, 887,125
shares.

(2) Based on
Schedule 13G/A
filed June 8,
2005.

(3) Based on
Schedule 13G/A
filed
February 14,
2005

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Item 13. Certain Relationships and Related Transactions.

Not applicable

Item 14. Principal Accountant Fees and Services

The following table sets forth all fees billed to us, or which we expect to be billed us, by Ernst & Young LLP for years ended June 30, 2004 and June 30, 2005:

	2004	2005
Audit Fees (1)	\$309,000	\$740,900
Audit-Related Fees (2)	101,150	116,000
Tax Fees (3)	184,745	154,221
All Other Fees		

(1) Audit fees consist primarily of fees for services in connection with the audit of our annual financial statements, statutory audits in other countries in which we do business, and services in connection quarterly reviews of our financial statements.

(2) Audit-related fees consists of \$10,900 of fees in 2004 and \$11,500 of fees in 2005 for audit of our employee benefit plans, \$78,050 in 2004 and \$82,295 in 2005 for audit of our corporate compliance program, and \$12,200 in 2004 for advisory services in

connection with
establishment of
our internal
controls
framework.

- (3) Tax fees consist of fees in connection with preparation of our domestic and foreign income tax returns (Return preparation), and fees in connection with an internal revenue service audit, for transfer pricing advice and other tax related advice (tax consulting).

The Audit Committee has sole authority to appoint, determine funding for, retain and oversee our independent auditors and to pre-approve all audit services and permissible non-audit services. It is our policy to present to the entire committee proposals for all audit services and permissible non-audit services prior to engagement.

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SIGNATURES

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

COMPEX TECHNOLOGIES, INC.

Dated: October 28, 2005

By: */s/ Dan W. Gladney*
 Dan W. Gladney
 Chairman, President and Chief Executive
 Officer

In accordance with the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

NAME	TITLE	DATE
<i>/s/ Dan W. Gladney</i> Dan W. Gladney	Chairman, President, and Chief Executive Officer	October 28, 2005
<i>/s/ Scott P. Youngstrom</i> Scott P. Youngstrom	Vice President of Finance and Chief Financial Officer (Principal Financial and Accounting Officer)	October 28, 2005
<i>/s/ Frederick H. Ayers</i> Frederick H. Ayers	Director	October 28, 2005
<i>/s/ Gary D. Blackford</i> Gary D. Blackford	Director	October 28, 2005
<i>/s/ Richard E. Jahnke</i> Richard E. Jahnke	Director	October 28, 2005
<i>/s/ Paulita M. LaPlante</i> Paulita M. LaPlante	Director	October 28, 2005
<i>/s/ Richard J. Nigon</i> Richard J. Nigon	Director	October 28, 2005
<i>/s/ Jack A. Smith</i> Jack A. Smith	Director	October 28, 2005