

WASTE MANAGEMENT INC

Form 8-K

January 07, 2005

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**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

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**FORM 8-K**

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**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported):** January 7, 2005

**Waste Management, Inc.**

**(Exact Name of Registrant as Specified in Charter)**

Delaware <b>(State or Other Jurisdiction of Incorporation)</b>	1-12154 <b>(Commission File Number)</b>	73-1309529 <b>(IRS Employer Identification No.)</b>
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1001 Fannin, Suite 4000 Houston, Texas <b>(Address of Principal Executive Offices)</b>	77002 <b>(Zip Code)</b>
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**Registrant's Telephone number, including area code:** (713) 512-6200

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**(Former Name or Former Address, if Changed Since Last Report)**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under

the Exchange Act  
(17 CFR  
240.14d-2(b))

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Pre-commencement  
communications  
pursuant to  
Rule 13e-4(c) under  
the Exchange Act  
(17 CFR  
240.13e-4(c))

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**Item 7.01 Regulation FD Disclosure**

Effective January 1, 2004, Waste Management, Inc. (the Company) initiated a landfill pricing study by implementing different levels of price increases at 30 of its landfills. The Company will periodically make reports on the landfill pricing study, which will be included on the Company's website and in reports filed with the Securities and Exchange Commission. This study does not affect the Company's pricing practices and decisions at its other landfills, which are made from time to time in the ordinary course of its business. The objective of the study is to gather and analyze information to assist the Company in better understanding the reactions to price increases in various markets in the U.S. and Canada.

The 30 sites were chosen based upon a number of criteria, including broad geographic scope, third party disposal volumes, and internal revenue growth. Although some of the chosen landfills do not meet all of the criteria, the Company attempted to select those landfills for the study that: receive a significant amount of third party disposal volumes; are located within Market Areas where the majority of the volume does not go to municipal sites; and had positive volume internal revenue growth while experiencing flat-to-negative yield internal revenue growth in the first nine-months of 2004.

The Company will raise disposal pricing on municipal solid waste (MSW) and/or construction and demolition waste (C&D) at the chosen landfills. The volumes received at the 30 chosen landfills represent approximately 16% of the Company's total MSW volumes and 7% of its total C&D volumes for the nine months ended September 30, 2004. The Company currently plans for the study to be in effect throughout 2005. Price increases for customers that are not under contract will generally range from 2.5% to 7.5% and will go into effect immediately; however, some customers will be temporarily exempted from the price increase, either because of a recent price increase or certain other factors. Pricing for customers under contract will be limited by the terms of the customers' agreements.

The 30 landfills included in the study are:

<b><i>Group</i></b>	<b><i>Market Area</i></b>	<b><i>Landfill Name</i></b>
<b><i>Canada</i></b>	Northeast Canada	Ottawa Landfill
	Northern Alberta	West Edmonton Landfill
<b><i>East</i></b>	Western Pennsylvania	Shade RCC Landfill
	Western Pennsylvania	Lake View Landfill
	Virginia/Maryland	King George Landfill
	Virginia/Maryland	Amelia Landfill
	Boston Western Massachusetts	Fitchburg RCI Landfill
	New Hampshire/Maine	Crossroads Landfill
<b><i>Midwest</i></b>	Wisconsin	Orchard Ridge Landfill

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Minnesota  
Michigan  
Michigan  
Illinois  
Ohio  
Ohio  
Ohio

Burnsville Sanitary Landfill  
Autumn Hills Landfill  
Westside Landfill  
Five Oaks RDF  
Suburban South RDF  
Mahoning Landfill  
American Landfill

***South***

Carolinas  
Arkansas  
Gulf Coast  
Central Texas  
Mississippi  
Oklahoma  
Tennessee/North Alabama  
Houston  
North Texas

Palmetto Landfill  
Tontitown Landfill  
Chastang Landfill  
Austin Community Landfill  
Pecan Grove Sanitary Landfill  
East Oak RDF  
Chestnut Ridge Landfill  
Atascocita Landfill  
New Boston Landfill

***West***

North Bay  
North Bay  
Oregon  
Arizona  
Ventura

Altamont Landfill  
Redwood Landfill  
Hillsboro Landfill  
Northwest Regional Landfill  
Simi Valley Landfill

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

WASTE MANAGEMENT, INC.

Date: January 7, 2005

By: /s/ Rick L Wittenbraker  
Rick L Wittenbraker  
*Senior Vice President, General Counsel  
and Chief Compliance Officer*