ROYAL BANK OF SCOTLAND GROUP PLC Form 6-K November 07, 2013

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

7 November 2013

## The Royal Bank of Scotland Group plc

Gogarburn

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Scotland

**United Kingdom** 

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form	20-F <u>X</u>	Form 40-F
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•	be deemed incorporated by reference os. 333-184147 and 333-184147-01)	e into the company's Registration and to be a part thereof from the date

which it was filed, to the extent not superseded by documents or reports subsequently filed or furnished.

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## Forward-looking statements

Certain sections in this document contain 'forward-looking statements' as that term is defined in the United States Private Securities Litigation Reform Act of 1995, such as statements that include the words 'expect', 'estimate', 'project', 'anticipate', 'believes', 'should', 'intend', 'plan', 'could', 'probability', 'risk', 'Value-at-Risk (VaR)', 'target', 'goal', 'objective', 'will', 'endeavour', 'outlook', 'optimistic', 'prospects' and similar expressions or variations on such expressions.

In particular, this document includes forward-looking statements relating, but not limited to: the Group's restructuring and new strategic plans, divestments, capitalisation, portfolios, net interest margin, capital ratios, liquidity, risk-weighted assets (RWAs), return on equity (ROE), profitability, cost:income ratios, leverage and loan:deposit ratios, funding and risk profile; discretionary coupon and dividend payments; certain ring-fencing proposals; sustainability targets; regulatory investigations; the Group's future financial performance; the level and extent of future impairments and write-downs, including sovereign debt impairments; and the Group's potential exposure to political risks and to various types of market risks, such as interest rate risk, foreign exchange rate risk and commodity and equity price risk. These statements are based on current plans, estimates and projections, and are subject to inherent risks, uncertainties and other factors which could cause actual results to differ materially from the future results expressed or implied by such forward-looking statements. For example, certain market risk disclosures are dependent on choices about key model characteristics and assumptions and are subject to various limitations. By their nature, certain of the market risk disclosures are only estimates and, as a result, actual future gains and losses could differ materially from those that have been estimated.

Other factors that could cause actual results to differ materially from those estimated by the forward-looking statements contained in this document include, but are not limited to: global economic and financial market conditions and other geopolitical risks, and their impact on the financial industry in general and on the Group in particular; the ability to implement strategic plans on a timely basis, or at all, including the disposal of assets to be included in the internal "bad bank" and the disposal of certain other assets and businesses as stated in the new strategic plan or required as part of the State Aid restructuring plan; the achievement of capital and costs reduction targets; ineffective management of capital or changes to capital adequacy or liquidity requirements; organisational restructuring in response to legislative and regulatory proposals in the United Kingdom (UK), European Union (EU) and United States (US); the ability to access sufficient sources of capital, liquidity and funding when required; deteriorations in borrower and counterparty credit quality; litigation, government and regulatory investigations including investigations relating to the setting of LIBOR and other interest rates and foreign exchange trading activities; costs or exposures borne by the Group arising out of the origination or sale of mortgages or mortgage-backed securities in the US; the extent of future write-downs and impairment charges caused by depressed asset valuations; the value and effectiveness of any credit protection purchased by the Group; unanticipated turbulence in interest rates, yield curves, foreign currency exchange rates, credit spreads, bond prices, commodity prices, equity prices and basis, volatility and correlation risks; changes in the credit ratings of the Group; changes to the valuation of financial instruments recorded at fair value; competition and consolidation in the banking sector; the ability of the Group to attract or retain senior management or other key employees; regulatory or legal changes (including those requiring any restructuring of the Group's operations) in the UK, the US and other countries in which the Group operates or a change in UK Government policy; changes to regulatory

requirements relating to capital and liquidity; changes to the monetary and interest rate policies of central banks and other governmental and regulatory bodies; changes in UK and foreign laws, regulations, accounting standards and taxes, including changes in regulatory capital regulations and liquidity requirements; the implementation of recommendations made by the Independent Commission on Banking and their potential implications and equivalent EU legislation; impairments of goodwill; pension fund shortfalls; general operational risks; HM Treasury exercising influence over the operations of the Group; reputational risk; the ability to access the contingent capital arrangements with HM Treasury; the conversion of the B Shares in accordance with their terms; limitations on, or additional requirements imposed on, the Group's activities as a result of HM Treasury's investment in the Group; and the success of the Group in managing the risks involved in the foregoing.

The forward-looking statements contained in this document speak only as of the date of this announcement, and the Group does not undertake to update any forward-looking statement to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

The information, statements and opinions contained in this document do not constitute a public offer under any applicable legislation or an offer to sell or solicitation of any offer to buy any securities or financial instruments or any advice or recommendation with respect to such securities or other financial instruments.

# **Presentation of information**

#### Non-GAAP financial information

The directors manage the Group's performance by class of business, before certain reconciling items, as is presented in the segmental analysis in Appendix 2 (the "managed basis"). Discussion of the Group's performance focuses on the managed basis as the Group believes that such measures allow a more meaningful analysis of the Group's financial condition and the results of its operations. These measures are non-GAAP financial measures. A body of generally accepted accounting principles such as IFRS is commonly referred to as 'GAAP'. A non-GAAP financial measure is defined as one that measures historical or future financial performance, financial position or cash flows but which excludes or includes amounts that would not be so adjusted in the most comparable GAAP measure. Reconciliations of these non-GAAP measures are presented throughout this document or in the segmental analysis in Appendix 2. These non-GAAP financial measures are not a substitute for GAAP measures. Furthermore, RBS has divided its operations into "Core" and "Non-Core". Certain measures disclosed in this document for Core operations and used by RBS management are non-GAAP financial measures as they represent a combination of all reportable segments with the exception of Non-Core. In addition, RBS has further divided parts of the Core business into "Retail & Commercial" consisting of the UK Retail, UK Corporate, Wealth, International Banking, Ulster Bank and US Retail & Commercial divisions. This is a non-GAAP financial measure. Lastly, the Basel III net stable funding ratio, fully loaded Basel III ratio, liquidity coverage ratio, stressed outflow coverage and further metrics included in the Risk and balance sheet management section and Appendix 1 of this document represent non-GAAP financial measures given they are metrics that are not yet required to be disclosed by a government, governmental authority or self-regulatory organisation.

## **Revisions**

#### **Direct Line Group**

The Group sold the first tranche of ordinary shares representing 34.7% of the share capital of DLG in October 2012 via an Initial Public Offering. On 13 March 2013, the Group sold a further 16.8% of ordinary shares in DLG and ceded control. This fulfilled the Group's plan to cede control of DLG by the end of 2013. On 20 September 2013, the Group sold a further 20% of the ordinary shares in DLG which is a further step towards complete disposal by the end of 2014, as required by the European Commission.

The Group now holds 28.5% of the issued ordinary share capital of DLG. Consequently, in the Group results DLG is treated as a discontinued operation until 12 March 2013 and as an associated undertaking thereafter, with associate income reported in Group Centre from 13 March 2013.

## Revised allocation of Business Services costs

In the first quarter of 2013, the Group reclassified certain costs between direct and indirect expenses for all divisions. Comparatives have been restated accordingly; the revision did not affect total expenses or operating profit.

#### Implementation of IAS 19 'Employee Benefits' (revised)

The Group implemented IAS 19 with effect from 1 January 2013. IAS 19 requires: the immediate recognition of all actuarial gains and losses; interest cost to be calculated on the net pension liability or asset at the long-term bond rate, such that an expected rate of return will no longer be applied to assets; and all past service costs to be recognised immediately when a scheme is curtailed or amended. Implementation of IAS 19 resulted in an increase in the loss after tax of £21 million for the quarter ended 30 September 2012 and £63 million for the nine months ended 30 September 2012. Prior periods have been restated accordingly.

# **Presentation of information**

**Revisions** (continued)

## Implementation of IFRS 10 'Consolidated Financial Statements'

The Group implemented IFRS 10 with effect from 1 January 2013. IFRS 10 adopts a single definition of control: a reporting entity controls another entity when the reporting entity has the power to direct the activities of that other entity so as to vary returns for the reporting entity. IFRS 10 requires retrospective application. Following implementation of IFRS 10, certain entities that have trust preferred securities in issue are no longer consolidated by the Group. As a result there has been a reduction in non-controlling interests of  $\mathfrak{L}0.5$  billion with a corresponding increase in Owners' equity (Paid-in equity); prior periods have been restated accordingly.

## **Condensed consolidated income statement**

# for the period ended 30 September 2013

		Quarter ended	Nine months ended		
	30		30	30	
	September	30 June	September	September	September
	2013	2013	2012*	2013	2012*
	£m	£m	£m	£m	£m
Interest receivable	4,207	4,281	4,456	12,767	14,091
Interest payable	(1,427)	(1,514)	(1,647)	(4,550)	(5,462)
Not interest in some	0.700	0.707	0.000	0.017	0.000
Net interest income	2,780	2,767	2,809	8,217	8,629
Fees and commissions receivable	1,382	1,392	1,400	4,090	4,335
Fees and commissions payable	(238)	(250)	(209)	(698)	(589)
Income from trading activities	444	949	334	2,508	1,201
Gain/(loss) on redemption of own debt	13	242	(123)	204	454
Other operating income/(loss)	35	720	(252)	1,367	(692)
No. 1 indones Aline and a	4 000	0.050	4.450	7 474	4.700
Non-interest income	1,636	3,053	1,150	7,471	4,709
Total income	4,416	5,820	3,959	15,688	13,338
Staff costs	(1,895)	(1,840)	(1,987)	(5,622)	(6,532)
Premises and equipment	(544)	(548)	(550)	(1,648)	(1,640)
Other administrative expenses	(1,103)	(1,418)	(1,193)	(3,284)	(3,087)
Depreciation and amortisation	(338)	(349)	(421)	(1,074)	(1,304)
Operating expenses	(3,880)	(4,155)	(4,151)	(11,628)	(12,563)
Due Stattle and In aform the state of					
Profit/(loss) before impairment losses	536	1,665	(192)	4,060	775
Impairment losses	(1,170)		· /-	(3,320)	
Operating (loss)/profit before tax	(634)	548	(1,368)	740	(3,050)
Tax charge	(81)	(328)	(3)	(759)	(402)
(Loss)/profit from continuing					
operations	(715)	220	(1,371)	(19)	(3,452)

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(Loss)/profit from discontinued					
operations, net of tax					
- Direct Line Group	-	-	62	127	167
- Other	(5)	9	5	6	6
(Loss)/profit from discontinued					
operations,					
net of tax	(5)	9	67	133	173
(Loss)/profit for the period	(720)	229	(1,304)	114	(3,279)
Non-controlling interests	(6)	14	3	(123)	28
Preference share and other dividends	(102)	(101)	(104)	(284)	(186)
(Loss)/profit attributable to ordinary and					
B shareholders	(828)	142	(1,405)	(293)	(3,437)
Basic and diluted (loss)/earnings per ordinary and B					
share from continuing operations	(7.4p)	1.2p	(13.3p)	(3.6p)	(32.8p)
Basic and diluted (loss)/earnings per ordinary and B					
share from continuing and discontinued operations	(7.4p)	1.2p	(12.7p)	(2.6p)	(31.3p)

<sup>\*</sup> Restated - see page 76.

# Core summary consolidated income statement

# for the quarter ended 30 September 2013

	Q	uarter ended	Nine mont	Nine months ended		
	30	<b>30</b> 30				
	September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
	£m	£m	£m	£m	£m	
Net interest income	2,826	2,751	2,732	8,286	8,450	
Non-interest income	2,187	2,423	2,776	6,969	8,473	
Total income	5,013	5,174	5,508	15,255	16,923	
Operating expenses	(3,141)	(3,243)	(3,261)	(9,600)	(10,169)	
Profit before impairment losses	1,872	1,931	2,247	5,655	6,754	
Impairment losses	(589)	(719)	(752)	(1,908)	(2,305)	
Operating profit	1,283	1,212	1,495	3,747	4,449	
Key metrics						
Core performance ratios						
- Net interest margin	2.24%	2.21%	2.15%	2.21%	2.15%	
- Cost:income ratio	63%	63%	59%	63%	60%	
- Return on equity	7.7%	7.2%	8.8%	7.5%	9.2%	

Analysis of results is set out on pages 19 to 27.

## Chief Executive's message

This is my first message to you as Chief Executive. I took on the job because I believe we can make this a great bank for our customers. That's also the best way to make RBS an attractive investment and a good place to work for all our employees. As I write today, we still have a long way to travel to achieve all of these goals.

We are a bank with a significant international reach but the UK is our home. It accounts for the majority of our income and it's where our reputation for customer service, community support and corporate governance will be won or lost. It is also the place where we have the most opportunity to build long-term shareholder value. We have unique responsibilities to the UK and meeting them will have financial rewards for our business.

Our purpose is to serve our customers and to meet more of their financial needs. And we need to find a way to serve them from a more efficient, effective and agile business platform than the one we have today. I will provide full details in February 2014 on how we intend to do this. Today, I want to set out my assessment of our current performance and the management actions we must take on capital and risk to ensure nothing distracts us from the task of making this a great customer bank again.

## **Recent performance**

Our third quarter results show the areas where the bank is making progress and those where we still have more to do. I joined RBS just over a year ago because I respect Stephen Hester and admired the work he and his team had done to bring this bank back from the brink. I have seen at first hand both the scale of the challenge they took on and the success they had in what will go down as a remarkable corporate rescue. This has been a major achievement.

I know, however, that a balance sheet clean-up does not make a great bank on its own. We have posted our seventh consecutive quarterly operating profit today. But for the most part our improved profitability is driven by a fall in impairments rather than an increase in income. Revenue growth in our main business franchise - UK Retail and Commercial - is not what we would like it to be at this point in our recovery. I'm encouraged that costs are down 8% on last year, but they are still unsustainably high. Our Core Return on Equity was 7.7% in Q3 2013 - down from 8.9% and 9.3% for the full year 2012 and 2011 rspectively. We must do better and we can do better.

RBS is a very complex business that is difficult for our employees and the outside world to navigate. But the heart of our performance problem is quite easy to understand: we make it too hard for customers to do business with us and too hard for our people to serve those customers well.

Our personal customers do only part of their everyday banking with us and there is no reason why we can't do more to support more of our customers' needs. We still receive far too many complaints, often on issues that would never arise if our systems and processes were more effective. We are the biggest backer of small businesses in the UK. Every year we speak to thousands of potential new small business customers but at the moment we don't convert enough of those conversations into actual new loans. And we haven't made the most of the opportunities in our international network by connecting the different parts of our corporate franchise to the needs of our customers. There is a big opportunity here and we are already beginning to seize it. The restructuring of our investment bank to lower its risk profile is in full swing and it is encouraging to see some signs of delivery from the business focus on our corporate and institutional customers.

No-one is more frustrated by this gap between our potential and our performance than our own people. I will make turning this situation around the top priority of everyone at RBS. We must become a company that knows what it means to obsess about our customers. This is a fundamental challenge that will involve the whole organisation.

## Chief Executive's message

## Improving our customer performance - February 2014

So realising the full potential of our customer businesses is now our major challenge and opportunity. I am confident that we can do it. The potential I saw in the Retail Bank exists across the other businesses - strong market positions, stable businesses and good staff who are eager to serve the customer better. I have launched a full review of our ongoing businesses that places the needs of our customers at its centre. It will consider three broad areas:

- 1) What can we do to meet more of our customers' needs and make ourselves simple and easy to do business with?
- 2) How do our operations and IT systems function for the benefit of customers? How do our core systems help or impede our employees in their work for customers?
- 3) How well does RBS work together as an organisation built to serve our customers? What can we do to make life simpler for employees and how can we simplify things so the whole of RBS can be greater than the sum of its parts?

The business review will also capture the tough calls on costs where they are needed to improve the performance and effectiveness of the bank. We currently have a cost:income ratio of 65%. That means we only have 35p left from every £1 we earn to invest in making our business better for customers and improving returns for shareholders. Our cost:income percentage needs to be down in the mid 50s. I will announce a new plan for the way the bank serves its customers around the time of our full year results in February 2014. That plan will require full focus from all our people.

#### Good Bank/Bad Bank Review

While everyone at RBS has been working hard for the last five years and the vast bulk of our balance sheet restructuring is now complete, we still have some hard work ahead of us. An important early challenge for me is to resolve the remaining legacy issues that have taken up a lot of the top management's time for the last few years. Without doing so we will not make the most of the plan I will set out in February.

Five years ago, our Non-Core assets totalled £258 billion. Through the good bank/bad bank review we have, over the last few months, been working with our major shareholder, the UK Government and their advisers to assess how far we've come in tackling the assets that continue to be a drag on our performance. We have a richer shared understanding of where we are today than we would have if we had not applied the rigour of this process. It is important for investors, regulators, and the management of the company that we have an agreed, robust assessment of our problematic assets.

We worked closely with HM Treasury and their advisers and identified a pool of £38 billion that we agreed would be a drag on our performance. These assets consume 20% of our capital and are made up predominantly of the most high risk assets we have in RBS.

## Chief Executive's message

## Good Bank/Bad Bank Review (continued)

Through this review it has become clear that the effort, risk and expense involved in the creation of an external bad bank is not justified. The good bank/bad bank review has from the start been carried out in conjunction with the Prudential Regulation Authority (PRA). This has allowed us to address our shared objective of identifying ways in which to strengthen the capital position of the bank, speed up the recovery in our core UK businesses and accelerate the path to privatisation. The options open to the Group have been debated extensively by the Board and the Board has decided that RBS should take the actions we are announcing today.

One of the first steps we are taking is to create an internal "bad bank" to manage these assets down so as to release capital. Our goal is to remove between 55% and 70% of these assets over the next two years. While there is inevitable uncertainty associated with running down such assets, we have a clear aspiration to remove all these assets from the balance sheet in three years. Our track record in delivering the Non-Core run-down to date should give everyone confidence that we can deliver on this plan. It will be called RBS Capital Resolution Group and will have strong and transparent governance and disclosure via an oversight committee which reports regularly to the main Board.

Disposing of these assets over a shorter timeframe will reduce the value we can expect to recover, and will lead to accelerated and increased impairments. This will result in an immediate reduction in our expected loss capital deduction. The net impact of this on our CT1 capital ratio today is a reduction of c.10 basis points. However, by the end of 2016 we anticipate an incremental £35 billion reduction in RWAs; and a net incremental improvement in our CT1 ratio and a strong improvement in our stressed capital ratio. This is the right thing to do as we sharpen our focus on our customer businesses, which account for over 90% of our assets.

## Actions to improve our capital

Great banks have strong liquidity and capital positions. Our liquidity position is already strong without question. I also want to dispel any impression that RBS is travelling light on capital.

The Board has decided to lift our capital targets and take new actions in order to meet them. There are three drivers of our decisions:

- 1. You only have to pick up the newspaper every day to know that the sector faces capital risks from the continued cost of litigation and charges for bad conduct with our customers. As we have been disclosing for some time, we are squarely in the mix on some of the issues that have proved expensive elsewhere. The only option is to plan to carry more capital so we can absorb these costs as we work to put things right for customers.
- 2. The PRA has established a capital regime which gives it sufficient scope to vary capital requirements based on its assessment of the risk an individual bank poses to the UK financial system. Having completed a consultation period with relevant institutions, the PRA is expected to publish finalised rules for the new capital regime in December 2013. We expect that the PRA will require banks to hold a higher quality of capital in greater amounts and it is therefore prudent that RBS respond in a pro-active manner.
- 3. The current pace of momentum in our core businesses means we are not rebuilding capital as quickly as we planned.

## Chief Executive's message

## Actions to improve our capital (continued)

There is a range of possible outcomes on the actual capital position at different points in time. It is our prudent judgment that RBS should now be targeting a fully loaded Basel III Core Tier 1 ratio of c.11% by the end of 2015, rising to 12% or beyond by the end of 2016 - an increase of 300 basis points from our current position.

In order to meet our new capital targets we are announcing several new actions today:

We will accelerate our divestment of Citizens with a partial IPO now planned for next year. We plan to fully divest the business by the end of 2016. It is a good business, with the potential to build profitability and its own shareholder base, but it's not one that is an essential element of our strategy. The rationale for the original IPO holds and we envisage secondary sell-downs to complete the process, as we have done successfully with Direct Line Group.

Across the business we are intensifying management action to reduce risk-weighted-assets. The creation of our internal bad bank will on its own have a significant positive impact on our capital in the latter period of its rundown. The reduction of risk-weighted assets should position us safely above regulatory requirements and alongside the world's strongest financial institutions.

## **Ulster Bank**

Like all of our businesses, Ulster Bank will form part of our February 2014 review. Subject to regulatory approval, a number of Ulster Bank assets (approximately £9 billion) will be managed by the "bad bank" and run down. But we also need to have full confidence that the rest of the Ulster Bank business is doing all it can for its customers and is playing its part within the wider company. We need to ensure that we have a viable and sustainable business model for Ulster Bank as part of this review. It's an important business for the whole island of Ireland and we understand the need to get this right.

#### **Dividend Access Share**

We are in advanced discussions with the UK Government about the removal of the Dividend Access Share. We are making very good progress in dealing with this issue which I know is important to many current and prospective investors in the company.

#### Lending

Today Sir Andrew Large will publish the summary of his review into lending to small and medium-sized businesses, which we commissioned earlier this year. The picture he will paint will not be an entirely comfortable one, but it's one we have to confront. I know that a successful, vibrant, and well-regarded SME bank is central to the overall value and reputation of this company. We must ensure our policies, processes and systems help our people to do the best job they can for customers and shareholders in this area. Our aim is to become the number one bank for SME customer service in the UK – including as measured in a new survey of SMEs by the Federation of Small Businesses and the British Chambers of Commerce – and to grow our lending along the way.

We have taken a number of steps to change and improve the way we do business but the Large review will show that there is significantly more we can do to expand our lending to small and medium-sized businesses. More recently, some of our competitors have managed to increase their lending in this area while we continue to contract. The detailed report will be published in one month's time. Its thematic findings are difficult to argue with and we will address all of the detailed issues it raises in the comprehensive business review I mentioned earlier in this letter.

## Chief Executive's message

#### Conclusion

We now have a shared vision for the bank that includes the Board, our principal prudential regulator and the UK Government. I believe this is beneficial for all of our shareholders. The actions we are announcing today, when complete, will create a less complex, more effective customer business capable of delivering returns that will be attractive to prospective shareholders. They will create a bank that can reward the faith of UK taxpayers and all our investors.

RBS has made a lot of progress since 2009. As ever with any long and difficult job, a degree of weariness and even defensiveness has crept in. We have got to move on as a company. The bar has been set at a higher level for RBS than for other UK banks because we were rescued at the public's expense. I have asked all our people to embrace the higher expectations that people have placed on our bank. That's the only way we will build a really great business for our customers, our people and our shareholders. That's my aim.

Ross McEwan

1 November 2013

## **Relationship with HM Treasury**

Following the Report from the UK Parliamentary Commission on Banking Standards in June 2013, HMT announced its intention to conduct a "good bank"/"bad bank" review in relation to RBS. Throughout this review, the Group worked closely with HMT and its advisors to consider whether the separation and transfer of a pool of the Group's assets into an external "bad bank" was in the interests of the Group, HMT and the Group's other shareholders. As the review progressed, it became clear that the benefit of removing those assets from the Group to an external bad bank would not justify the effort, risk and expense which such separation would entail.

During this process, HMT and the PRA proposed certain actions for consideration by the Board. Key elements of these proposals were already being contemplated by the Board. In conjunction the Group has also been having discussions, initiated by the PRA, in relation to its capital planning and actions which the Group might take to enhance its capital position.

Separately, the Group's new executive management team has been reviewing with the Board, and continues to review, the Group's strategy including its business mix, operating structure and cost base. This has included a review of the Group's current capital plan and market guidance with a view to improving the Group's capital strength in the light of potential regulatory changes, conduct and litigation headwinds and other developments which may impact the Group's future capital position.

Throughout this period, the Board has met several times to discuss these issues, determine how best to approach them and ultimately to take decisions in the interests of all of the Group's shareholders and other stakeholders in accordance with its statutory duties. The announcement on 1 November 2013 relating to the Group's strategy as well as revised guidance on the Group's capital targets reflect the Board's decisions.

#### **Internal Bad Bank**

## **Background**

In June 2013, in response to a recommendation by the Parliamentary Commission on Banking Standards, the UK Government announced that it would review the case for an external "bad bank" to deal with RBS's legacy and poorly-performing assets, based on three objectives:

accelerating the return of RBS to the private sector; supporting the British economy; and getting best value for the taxpayer.

Following this announcement, RBS worked closely with HMT and its advisers and identified a pool of c.£38 billion of assets with particularly high long-term capital intensity and/or potentially volatile outcomes in stressed environments.

HMT is publishing the results of its own review separately. The review concluded that the effort, risk and expense involved in the creation of an external bad bank could not be justified.

The options open to the Group for addressing its highest risk assets were reviewed and debated extensively by the Board, which decided to create an internal "bad bank" ('IBB') to manage these assets down so as to release capital. The IBB will bring assets under common management and increase focus on the run down (much as Non-Core does now).

Based on the July 2013 forecast of the 31 December 2013 balance sheet, c.£38 billion of funded assets were identified (see page 15), which together with associated derivatives, attract c.£116 billion of RWA equivalent.

While the IBB is of a similar size to the current Non-Core division, the assets have been selected on a different basis and no direct comparisons can be drawn:

Non-Core assets were selected in 2009 on the basis of five strategic tests and comprised non-strategic businesses and countries; the lift and drop of entire activities; creditworthy assets and activities with low returns or low growth potential; high or volatile wholesale funding requirements; and assets with credit losses or capital intensity; whereas

The IBB will comprise assets with potentially volatile outcomes in stressed environments or with long-term capital intensity.

The IBB being established to manage these assets will be fully operational on 1 January 2014. It will be separately managed, but within the existing legal and governance structures of the Group including the creation of an IBB oversight board.

As part of its external reporting, the Group will provide comprehensive and transparent disclosures on the progress of the IBB, including funding and capital employed and released.

At 31 December 2013, approximately 50% of the portfolio's funded assets are from Non-Core (excluding Ulster Bank), 20% from Ulster Bank (Core and Non-Core) and the remainder are from UK Corporate, International Banking and Markets, most of which are managed by the Global Restructuring

Group (GRG). Additional details are set out on page 15.

Approximately £10 billion to £12 billion of assets currently managed in Non-Core will be returned to relevant Core divisions.

#### **Internal Bad Bank**

## Impact of the revised strategy

The IBB will target a reduction of between 55% and 70% of assets by the end of 2015. While there is inevitable uncertainty associated with running down such assets, it is the Group's aspiration to remove most of these assets from the balance sheet in three years. RBS believes that under many of the possible outcomes, and assuming favourable market conditions, no more than 15% of the IBB assets should be left on the RBS balance sheet after 3 years. The IBB is expected to be capital accretive and neutral for shareholder value, taking account of the benefits of a material reduction in the credit risk profile of the Group.

The new strategy to exit these assets over a shorter timeframe than envisaged in current plans will lead to accelerated and increased impairment losses on the non-performing assets. An estimated £4.0 billion to £4.5 billion is expected to be recognised in Q4 2013.

At the same time, there will be an immediate reduction in the Group's expected loss capital deduction and a net capital benefit of c.£2 billion to the Group's fully loaded Basel III Common Equity Tier 1 (CET1) capital is expected by the end of 2016.

The Group's regulatory stress capital requirements and Pillar 2B stressed loss capital buffer are also expected to be reduced over time.

The new strategy will also normalise credit metrics, particularly REIL, contributing approximately 50% of the planned reductions in the Group NPL ratio from c.9% to c.3% (the original plan had a reduction to 6% by the end of 2016).

An additional c.£1 billion of impairments is expected to be incurred during the period 2014 to 2016 on assets which are currently performing.

Of the total c. $\pounds$ 5.0 billion to  $\pounds$ 5.5 billion of IBB accelerated and increased impairment losses noted above, approximately 50% to 60% were expected in the original plan to be incurred in 2017 or later.

The cost of disposal of the IBB assets is expected to be in the range of c.£1.5 billion to £2.0 billion over 2014 to 2016.

As many of the IBB assets are in Ireland, the tax relief on the losses is expected to be relatively limited.

Operating and funding costs of the IBB in 2014 to 2016 of c.£1.5 billion are already included in previous Group forecasts.

#### Other aspects

All numbers are indicative only at this stage.

The new IBB will formally commence on 1 January 2014 and will be called RBS Capital Resolution Group. For the fourth quarter of 2013 and 2013 as a whole, the Group's results will continue to be reported on the existing basis.

## **Internal Bad Bank**

## Estimated funded assets and RWAe of the IBB

Analysis of the estimated funded assets and RWAe of the IBB at 31 December 2013 and the related position at 30 June 2013 (the starting point for the identification of the portfolios of the IBB) are set out below.

		ecast Net	er 2013 total	Non Gross		rming		June 2 erform Net		Gross	Total Net	
	TPA £bn		RWAe £bn	TPA £bn	TPA £bn	RWAe £bn	TPA £bn	TPA £bn	RWAe £bn	TPA £bn	TPA £bn	RWAe £bn
Non-Core - CRE - Ulster	10.4	8.4	17.5	7.2	4.8	3 14.2	6.1	6.1	13.2	13.3	10.9	27.4
Bank - Corporate - Asset	10.9 4.6			12.5 1.6	5.3 1.0		- 4.8	- 4.7		12.5 6.4	5.3 5.7	
Finance - Markets	2.9 4.1			0.6 0.4	0.4 0.3		2.4 4.6			3.0 5.0	2.9 4.9	
Total Non-Core	32.9	23.5	60.8	22.3	11.8	39.4	17.9	17.9	31.6	40.2	29.7	71.0
Core Ulster Bank UK Corporate	<b>6.2</b>	4.1	17.4	5.1	2.8	3 12.9	1.4	1.4	5.2	6.5	4.2	18.1
- CRE - Asset	2.1	1.8	5.5	1.5	1.2	3.6	1.8	1.8	5.7	3.3	3.0	9.3
Finance - Corporate	2.2 1.6			1.0 0.4	1.0 0.3		1.4 1.4		_	2.4 1.8	2.4 1.7	
Total UK Corporate International	5.9	5.5	14.6	2.9	2.5	5 7.6	4.6	4.6	12.3	7.5	7.1	19.9
Banking Markets	2.9 2.7			0.9	0.6	3.2	2.4 2.8	2.4 2.8		3.3 2.8	3.0 2.8	8.0 19.8
<b>Total Core</b>	17.7	14.8	54.8	8.9	5.9	23.7	11.2	11.2	42.1	20.1	17.1	65.8
Total IBB	50.6	38.3	115.6	31.2	17.7	63.1	29.1	29.1	73.7	60.3	46.8	136.8

#### Notes:

- (1) The amounts at 31 December 2013 are based on the July 2013 forecast of the 31 December 2013 balance sheet.
- (2) Funded assets or third party assets excluding derivatives (TPA) are shown gross and net of impairment provisions.
- (3) Performing assets are shown gross and net of latent provisions and valuation adjustments.
- (4) RWAs and RWA equivalent (RWAe) are on a fully loaded Basel III basis. RWAe include RWA equivalent of capital deductions.
- (5) Non-Core Ulster Bank predominantly comprises commercial real estate lending (CRE).
- (6) Core Ulster Bank comprises corporate and CRE lending.

## **Highlights**

RBS announces actions to accelerate capital strengthening and enhance strategic focus

Full review of bank to improve customer service reporting February 2014

Q3 2013 pre-tax loss £634 million, after £496 million accounting charge for improved own credit

Core Tier 1 ratio up to 11.6%, or 9.1% on a fully loaded Basel III basis

## **Highlights**

## **Restoring financial strength**

RBS announces management actions to accelerate the building of its capital strength and to enhance its strategic focus on its core UK businesses and its international corporate capabilities.

The measures will include the creation of an internal "bad bank" to manage the run-down of high risk assets projected to be £38 billion by the end of 2013. The goal is to remove 55-70% of these assets over the next two years. While there is inevitable uncertainty associated with running down such assets, there is a clear aspiration to remove all these assets from the balance sheet in three years.

Faster run-down of high risk assets is expected to entail accelerated and increased impairments in Q4 2013 of £4.0 billion to £4.5 billion but the capital impact of this will be neutralised by a commensurate reduction in expected loss capital deductions. The net impact on the current Core Tier 1 ratio is expected to be a reduction of c.10 basis points. However, the new strategy will result in a strengthening of the Group's capital ratios in the medium term.

In light of a changing regulatory landscape and other capital headwinds RBS will target a Core Tier 1 ratio of c.11% on a fully loaded Basel III basis by the end of 2015, 200 basis points higher than the current position, rising to 12% or beyond by the end of 2016.

The Group will accelerate the divestment of Citizens, the Group's US banking subsidiary. A partial initial public offering is now planned for 2014 and the Group intends to fully divest the business by the end of 2016.

RBS's capital strength improved in Q3 2013 as the Group delivered a Core Tier 1 ratio of 11.6%. On a fully loaded Basel III basis Core Tier 1 ratio was 9.1%, up from 8.7% at 30 June 2013.

## Sharpening our customer focus

To capture the full potential of its customer businesses RBS is undertaking a comprehensive business review of its:

Customer-facing businesses
IT and operations
Organisational and decision-making structures

The review will aim to improve the bank's performance and effectiveness in serving its customers, shareholders and wider stakeholders. The results of the review will be announced in February 2014 alongside the 2013 annual results. This will include detailed plans to realign the Group's cost base, with a cost:income percentage target in the mid 50s, down from 65% currently.

## **Highlights**

#### Q3 2013 operating results

Q3 2013 Core operating profit of £1,283 million was 6% higher than the prior quarter, driven by continuing reductions in impairment losses in Retail & Commercial and an improvement in Markets operating profits. Core operating profit was down 14% from Q3 2012, driven by ongoing strategic contraction of the Markets business, with income down 9% and costs down 4%. Core return on equity was 7.7%.

Non-Core operating losses of £845 million compared with losses of £281 million in the prior quarter and £586 million in Q3 2012, reflecting exit and restructuring costs as the division saw accelerated disposals and asset run-off, and higher impairment losses.

Group operating loss before tax was £634 million. On a managed basis, Group operating profit was £438 million in Q3 2013, compared with £931 million in Q2 2013 and £909 million in Q3 2012. After one-off items totalling £576 million, including £99 million of regulatory provisions and an additional charge of £250 million for Payment Protection Insurance redress, a pre-tax loss of £138 million was recorded, excluding own credit adjustments of £496 million.

Own credit adjustments represented a charge of £496 million, reflecting the strengthening of Group's credit profile during the quarter. After these and a tax charge of £81 million (including a £197 million charge relating to the UK corporation tax change) and preference and other dividends of £102 million, the Group reported a loss attributable to ordinary and B shareholders of £828 million.

RBS maintained its strong track record of running off legacy assets, with Non-Core's funded balance sheet down £8 billion to £37 billion, hitting its year-end target three months ahead of schedule. The reshaping of the Markets business also made strong progress, with funded assets down £20 billion to £248 billion and RWAs down £14 billion to £73 billion.

## **Serving our customers**

UK Retail made good progress in the UK mortgage market, with applications up 14% in Q3 2013 from the prior quarter to £6.4 billion and net new lending of £607 million representing the strongest quarterly performance since 2010. Mortgage balances remained strong at £99 billion.

- RBS and NatWest were first to make mortgages available to customers with smaller deposits under the second phase of the UK Government's Help To Buy mortgage guarantee scheme, with strong demand evident in the early days of the scheme's operation.
- During Q3 2013 UK Retail has simplified pricing on its savings accounts and launched Cashback Plus, which rewards current account holders for using their debit cards in selected retailers.
- The detailed recommendations of Sir Andrew Large's independent review of RBS's lending to SMEs will be addressed in the Group's comprehensive business review, due in February 2014.

- UK Business & Commercial has received a positive response to 10,000 letters sent to advise customers of its appetite to lend to them if they should wish to increase their borrowing or take out new credit. Over £3.8 billion of funding had been offered through these statements of appetite by the end of Q3 2013.
- In Q3 2013 RBS offered more than £15.0 billion of loans and facilities to UK businesses, of which £7.7 billion was to SMEs. In addition, the Group renewed £7.3 billion of UK business overdrafts, including £1.5 billion to SMEs.
- There have been continuing signs of improving credit demand, with Q3 2013 SME loan and overdraft applications up 6% from Q2 2013.

## **Highlights**

#### **Serving our customers** (continued)

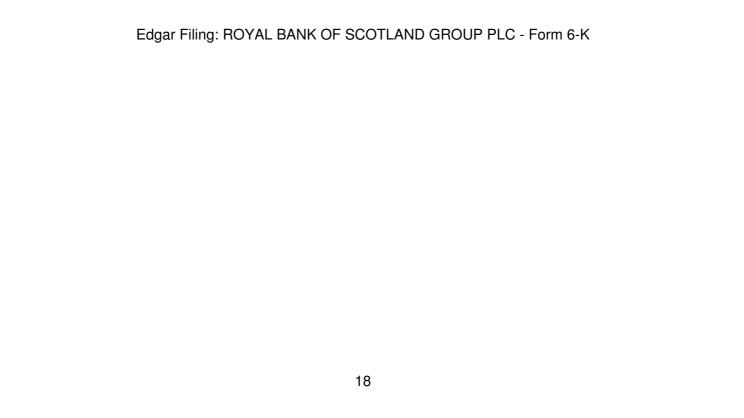
- RBS continues to support the Bank of England's Funding for Lending Scheme (FLS). Net lending
  within the scope of the extended FLS was £273 million in Q3 2013, despite £1,240 million of run-off
  in Non-Core and commercial real estate portfolios. This compares with a reduction in net lending of
  £2,793 million in Q2 2013.
- In Q3 2013 Markets helped UK corporates raise £2.4 billion, by acting as bookrunner for debt capital market issues, including £1.0 billion sterling bonds, meeting UK customers' needs in both domestic and international markets.

#### **Outlook**

We see signs that the UK economic recovery is gaining traction and have observed higher levels of activity and confidence among our customers. Nevertheless, we expect a continued muted performance from our core businesses in the short term, due primarily to the continued effects of low interest rates, excess liquidity, a smaller balance sheet, and lower securities gains from our liquidity portfolio. We expect Markets performance in Q4 2013 to reflect normal seasonal trends. Our strategic review will start to drive cost reductions and improve efficiencies from our core businesses during 2014 but will take two to three years to embed.

We expect margins to be stable or slightly up, our underlying cost base to be at c.£13 billion for 2013 (excluding penalties and fines). Non-Core is forecast to be below £35 billion of funded assets, well ahead of our recent guidance. Whilst timings are uncertain, conduct and litigation charges are expected to continue as we work through the remaining outstanding issues.

In light of the new strategy to deal with our high risk assets we expect a significant increase in impairments in Q4 2013 which is likely to result in the Group reporting a substantial loss for the full year. The effect on the Group's Core Tier 1 ratio is however anticipated to be minimal.



## **Analysis of results**

	Q	uarter endec	Nine months ended			
	30		30	30	30	
	September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
Net interest income	£m	£m	£m	£m	£m	
Net interest income	2,780	2,767	2,809	8,217	8,629	
Average interest-earning assets	538,748	551,375	576,085	549,855	602,466	
Net interest margin						
- Group	2.05%	2.01%	1.94%	2.00%	1.91%	
- Retail & Commercial (2)	2.95%	2.92%	2.91%	2.92%	2.92%	
- Non-Core	(0.35%)	0.15%	0.41%	(0.15%)	0.32%	

#### Notes:

- (1) For further analysis and details refer to pages 70 to 72.
- (2) Retail & Commercial (R&C) comprises the UK Retail, UK Corporate, Wealth, International Banking, Ulster Bank and US R&C divisions.

## **Key points**

## Q3 2013 compared with Q2 2013

- Retail & Commercial net interest income increased by £52 million, 2%. Net interest margin rose by 3
  basis points as deposit repricing took effect, with asset spreads broadly stable in most R&C
  businesses.
- Non-Core net interest income decreased by £63 million compared with Q2 2013, which included a one-off interest in suspense recovery of £54 million.
- Group net interest margin (NIM) increased by 4 basis point in Q3 2013. Reduced funding costs in Markets, margin improvement in R&C and a non-recurring one-off adjustment, of £38 million, were partially offset by the non-repeat of the Non-Core recovery in Q2 2013.

## Q3 2013 compared with Q3 2012

- Group net interest income decreased by £29 million, 1%, largely due to a decline in interest earning assets, down 6%, partially offset by deposit repricing.
- Group NIM increased by 11 basis points to 2.05%, driven by deposit repricing partially offset by a reduction in higher yielding securities and a non-recurring one-off adjustment, of £38 million.
- The reduction in rates on rolling current account hedges continued to have a negative impact, though the drag on net interest income has started to diminish.

# **Analysis of results**

The following tables reconcile basis.	the managed	basis result	s (a non-GAAI	P financial measure) to t	the statutory
Dasis.	Qı	uarter ended	t	Nine mont	hs ended
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
Non-interest income	£m	£m	£m	£m	£m
Fees and commissions					
receivable	1,382	1,392	1,400	4,090	4,335
Fees and commissions					
payable	(238)	(250)	(209)	(698)	(589)
Managed and statutory					
basis	1,144	1,142	1,191	3,392	3,746
Income from trading activities					
- managed basis	599	874	769	2,489	2,962
- Asset Protection Scheme	-	-	1	-	(44)
- own credit adjustments*	(155)	76	(435)	20	(1,715)
- RFS Holdings minority					
interest	-	(1)	(1)	(1)	(2)
Statutory basis	444	949	334	2,508	1,201
Gain/(loss) on redemption of					
own debt	13	242	(123)	204	454
Other operating income					
- managed basis	368	661	787	1,396	1,894
- Strategic disposals**	(7)	6	(23)	(7)	129
- own credit adjustments*	(341)	51	(1,020)	(140)	(2,714)
- RFS Holdings minority					
interest	15	2	4	118	(1)
Statutory basis	35	720	(252)	1,367	(692)
Total non-interest income - managed basis	2,111	2,677	2,747	7,277	8,602

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Total non-interest income - statutory basis	1,636	3,053	1,150	7,471	4,709
* Own credit adjustments impact:					
Income from trading activities	(155)	76	(435)	20	(1,715)
Other operating income	(341)	51	(1,020)	(140)	(2,714)
Own credit adjustments	(496)	127	(1,455)	(120)	(4,429)
**Strategic disposals					
Gain/(loss) on sale and provision for loss on					
disposal of investments in:					
- Direct Line Group	(13)	-	-	(13)	197
- Other	6	6	(23)	6	(68)
	(7)	6	(23)	(7)	129

# **Key points**

#### Q3 2013 compared with Q2 2013

- Income from trading activities decreased by £505 million which included a charge for own credit (OCA) of £155 million compared with a credit of £76 million in Q2 2013. On a managed basis income from trading activities was £275 million lower. While Markets income remained steady, with improved results from flow rates trading, Non-Core was a loss of £109 million in Q3 2013 compared with a £134 million gain in Q2 2013 reflecting the exit and restructuring costs on a number of transactions.
- Disposal gains on available-for-sale securities, primarily in Group Treasury, were £251 million lower at £168 million.
- OCA represented a charge of £496 million as the Group's credit spreads tightened, reversing the OCA credits booked in the first half of the year.

Analy	sis	of	resu	ılts
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**Key points** (continued)

### Q3 2013 compared with Q3 2012

- Non-interest income increased by £486 million primarily due to a reduction in the charge for OCA, down £959 million. On a managed basis lower non-interest income primarily reflects the targeted reduction in Markets balance sheet and risk-weighted assets.
- The increase in other operating income principally reflected a smaller charge for OCA. On a managed basis the decrease in other operating income reflects lower disposal gains on available-for-sale securities as noted above and lower operating lease income, together with higher Non-Core disposal losses in Q3 2013.

# **Analysis of results**

The following tables reconcil	e the managed	basis results	s (a non-GAA	P financial measure) to	the statutory
basis results.			•	,	
	Qı	uarter ended	d	Nine mon	ths ended
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
Operating expenses	£m	£m	£m	£m	£m
Staff expenses					
- managed basis	1,758	1,764	1,882	5,343	5,998
- integration and	1,100	.,	.,002	5,510	3,555
restructuring costs	137	76	106	279	535
- RFS Holdings minority					
interest	_	-	(1)	_	(1)
Statutory basis	1,895	1,840	1,987	5,622	6,532
Premises and equipment	,	,	<b>,</b>	-,-	- ,
- managed basis	540	526	510	1,619	1,572
- integration and				-,,,,,	1,01
restructuring costs	4	22	38	29	66
- RFS Holdings minority					
interest	-	-	2	-	2
Statutory basis	544	548	550	1,648	1,640
Other administrative				·	
expenses					
- managed basis	683	801	716	2,162	2,214
- Payment Protection					
Insurance costs	250	185	400	435	660
- Interest Rate Hedging					
Products redress and					
related costs	-	-	-	50	-
- regulatory and legal					
actions	99	385	-	484	-
- integration and					
restructuring costs	70	48	76	154	211
- RFS Holdings minority					
interest	1	(1)	1	(1)	2

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Statutory basis	1,103	1,418	1,193	3,284	3,087
Depreciation and amortisation	.,	.,	1,100	5,=01	3,001
- managed basis	305	308	365	942	1,122
- amortisation of purchased intangible assets	39	38	47	118	146
- integration and restructuring costs	(6)	3	9	14	36
Statutory basis	338	349	421	1,074	1,304
Operating expenses - managed basis	3,286	3,399	3,473	10,066	10,906
Operating expenses - statutory basis	3,880	4,155	4,151	11,628	12,563

### **Key points**

### Q3 2013 compared with Q2 2013

- Operating expenses decreased by £275 million to £3,880 million primarily driven by a reduction in regulatory and legal actions partially offset by an increase in Payment Protection Insurance costs (PPI) and integration and restructuring costs. These principally related to the strategic reshaping of the Markets division and streamlining of UK Retail operations.
- Staff expenses were £55 million lower. Staff expenses on a managed basis were £6 million lower, with headcount down by 1,400, principally in UK Retail, Markets and Non-Core. Premises and equipment costs, however, were £14 million higher, as the Group stepped up investment to improve its IT delivery capability.
- Conduct-related costs were £83 million lower, including reduced legal costs in Centre and customer remediation charges in UK Corporate.

Analy	sis	of	resu	ılts
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Key points (continued)

# Q3 2013 compared with Q3 2012

- The reduction in operating expenses primarily relates to a reduction in PPI costs partially offset by an increase in regulatory and legal action costs.
- Staff costs were £92 million lower. Staff costs on a managed basis were 7% lower, driven by the Markets headcount reductions implemented since Q3 2012. Markets' compensation ratio in the first nine months of the year was 37%, an increase of 1% compared with the same period of 2012.

# **Analysis of results**

	Quarter ended			Nine months ended		
	30		30	30	30	
	September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
Impairment losses	£m	£m	£m	£m	£m	
Loan impairment losses	1,120	1,125	1,183	3,281	3,913	
Securities	50	(8)	(7)	39	(88)	
Group impairment losses - managed and						
statutory basis	1,170	1,117	1,176	3,320	3,825	
Loan impairment losses						
- individually assessed	580	826	661	2,052	2,351	
- collectively assessed	287	293	562	1,021	1,691	
- latent	253	15	(40)	217	(153)	
Customer loans	1,120	1,134	1,183	3,290	3,889	
Bank loans	-	(9)	-	(9)	24	
Loan impairment losses	1,120	1,125	1,183	3,281	3,913	
Core	584	659	751	1,842	2,266	
Non-Core	536	466	432	1,439	1,647	
Group	1,120	1,125	1,183	3,281	3,913	
Customer loan impairment charge as a % of						
gross loans and advances to customers (1)						
Group	1.0%	1.0%	1.0%	1.0%	1.1%	
Core	0.6%	0.7%	0.7%	0.6%	0.8%	
Non-Core	5.2%	4.0%	2.8%	4.7%	3.6%	

Note:

(1) Customer loan impairment charge as a percentage of gross loans and advances to customers excludes reverse repurchase agreements and includes disposal groups.

# **Key points**

### Q3 2013 compared with Q2 2013

- Core Retail & Commercial loan impairments fell by £158 million, or 23%, with charges relating to a small number of large single name cases in International Banking and UK Corporate in Q2 not being repeated. Core Ulster Bank also showed improvements, with a reduction in losses on the mortgage portfolio as arrears formation continued to fall and residential property prices stabilised.
- Non-Core loan impairments were up £70 million to £536 million. The increase primarily related to Ulster Bank's CRE development portfolio. This was partially offset by reduced losses on the UK Corporate portfolio.

### Q3 2013 compared with Q3 2012

- Core Retail & Commercial loan impairments fell by £238 million or 31%, including a £125 million reduction in Core Ulster Bank, accompanied by significant improvements in UK Retail and UK Corporate.
- Non-Core loan impairments increased by £104 million due to higher impairment charges on commercial real estate loans in the Ulster Bank-originated book, partly offset by continued portfolio run-off.

For further details of the Group's exposures and provisioning refer to page 97 and Appendix 1.

### **Analysis of results**

	30		31
	September	30 June	December
Capital resources and ratios	2013	2013	2012
Core Tier 1 capital	£48bn	£48bn	£47bn
Tier 1 capital	£57bn	£58bn	£57bn
Total capital	£67bn	£69bn	£67bn
Risk-weighted assets (RWAs)	£410bn	£436bn	£460bn
Core Tier 1 ratio	11.6%	11.1%	10.3%
Tier 1 ratio	13.8%	13.3%	12.4%
Total capital ratio	16.2%	15.8%	14.5%

# **Key points**

#### 30 September 2013 compared with 30 June 2013

- The Group's Core Tier 1 ratio strengthened further to 11.6%, driven by a substantial reduction in risk-weighted assets, principally reflecting the strategic reshaping of the Markets division.
- Group RWAs fell by £26 billion to £410 billion. Markets was £14 billion lower, with a reduced balance sheet and declining market risk while Non-Core fell £5 billion. Retail & Commercial RWAs were down £6 billion, largely driven by foreign exchange movements.
- On a fully loaded Basel III basis, the Core Tier 1 ratio strengthened by 40 basis points to 9.1%, above the Group's year end capital target of over 9%.

# 30 September 2013 compared with 31 December 2012

- The Group's Core Tier 1 ratio was 130 basis points higher at 11.6%. On a fully loaded Basel III basis, the Core Tier 1 ratio was 140 basis points higher.
- Since 31 December 2012, Group RWAs have fallen by £50 billion, with Markets declining by £28 billion and Non-Core £19 billion lower.
- The total capital ratio increased by 170 basis points to 16.2%.

For further details of the Group's capital resources refer to page 90.

### **Analysis of results**

	30		31
	September	30 June	December
Balance sheet	2013	2013	2012
Total assets	£1,129bn	£1,216bn	£1,312bn
Derivatives	£323bn	£373bn	£442bn
Funded balance sheet (1)	£806bn	£843bn	£870bn
Loans and advances to customers (2)	£408bn	£420bn	£432bn
Customer deposits (3)	£434bn	£437bn	£434bn
Loan:deposit ratio - Core (4)	87%	88%	90%
Loan:deposit ratio - Group (4)	94%	96%	100%

#### Notes:

- (1) Funded balance sheet represents total assets less derivatives.
- (2) Excluding reverse repurchase agreements and stock borrowing.
- (3) Excluding repurchase agreements and stock lending.
- (4) Net of provisions, including disposal groups and excluding repurchase agreements. Excluding disposal groups, the loan:deposit ratios of Core and Group at 30 September 2013 were 87% and 94% respectively (30 June 2013 88% and 96%; 31 December 2012 90% and 99%)

### **Key points**

#### 30 September 2013 compared with 30 June 2013

- The Group's funding position remained strong, reflecting continuing Non-Core run-off and reduced Markets collateral requirements. Total customer deposits declined by only 1% despite tighter pricing.
- Retail & Commercial loans and advances were down £2 billion, as the strength of sterling reduced dollar and euro-denominated balances. UK Corporate property balances declined, offset by growth in International Banking trade finance balances.

#### 30 September 2013 compared with 31 December 2012

- The Group loan:deposit ratio was 94% compared with 100% at the end of 2012. The Group has
  continued to attract deposits despite tightening its pricing, leaving a significant customer funding
  surplus as Non-Core loans and advances continue to run off.
- Funded assets fell to £806 billion, a reduction of £64 billion since 31 December 2012, principally reflecting strategic reshaping of Markets and Non-Core run-off.
- The Group's funded balance sheet has been reduced by £757 billion from its worst point, with only £37 billion of Non-Core assets remaining.

# **Analysis of results**

	30		31
	September	30 June	December
Funding and liquidity metrics	2013	2013	2012
Deposits (1)	£473bn	£482bn	£491bn
Deposits as a percentage of funded balance sheet	59%	57%	56%
Short-term wholesale funding (2)	£35bn	£37bn	£42bn
Wholesale funding (2)	£114bn	£129bn	£150bn
Short-term wholesale funding as a percentage of funded balance sheet	4%	4%	5%
Short-term wholesale funding as a percentage of total wholesale funding	31%	29%	28%
			A
Liquidity portfolio	£151bn	£158bn	£147bn
Liquidity portfolio as a percentage of funded balance sheet	19%	19%	17%
Liquidity portfolio as a percentage of short-term wholesale funding	431%	427%	350%
Net stable funding ratio	119%	120%	117%

### Notes:

- (1) Excludes repurchase agreements and stock lending and includes disposal groups.
- (2) Excludes derivative collateral.

# **Key points**

### 30 September 2013 compared with 30 June 2013

- Short-term wholesale funding fell in the quarter to £35 billion, just 4% of the funded balance sheet.
- The Group's liquidity portfolio was reduced to £151 billion compared with £158 billion at 30 June 2013, but remained flat as a proportion of the total funded balance sheet at 19%.

# 30 September 2013 compared with 31 December 2012

- Short-term wholesale funding fell by £7 billion in the year-to-date to £35 billion, 4% of the funded balance sheet and 31% of total wholesale funding.
- Liquidity metrics improved during the year-to-date reflecting continuing balance sheet improvements.

For further details of the Group's funding and liquidity metrics refer to page 94.

# **Divisional performance**

The operating profit/(loss) of each division is shown below.

	Quarter ended			Nine mon	Nine months ended	
	30		30	30		
	September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
	£m	£m	£m	£m	£m	
Operating profit/(loss) by division						
UK Retail	517	477	464	1,471	1,378	
UK Corporate	422	395	368	1,175	1,372	
Wealth	60	56	63	172	167	
International Banking	83	42	175	219	439	
Ulster Bank	(132)	(165)	(242)	(461)	(797)	
US Retail & Commercial	142	174	223	505	554	
Retail & Commercial	1,092	979	1,051	3,081	3,113	
Markets	210	93	295	581	1,370	
Central items	(19)	140	149	85	(34)	
Core	1,283	1,212	1,495	3,747	4,449	
Non-Core	(845)	(281)	(586)	(1,631)	(1,937)	
Managed basis	438	931	909	2,116	2,512	
Reconciling items:						
Own credit adjustments	(496)	127	(1,455)	(120)	(4,429)	
Payment Protection Insurance costs	(250)	(185)	(400)	(435)	(660)	
Interest Rate Hedging Products redress and related	, ,	, ,	, ,		,	
costs	-	1	-	(50)	-	
Regulatory and legal actions	(99)	(385)		(484)	-	
Integration and restructuring costs	(205)	(149)	(229)	(476)	(848)	
Gain on redemption of own debt	13	242	(123)	204	454	
Asset Protection Scheme	-	-	1	-	(44)	
Amortisation of purchased intangible						
assets	(39)	(38)	(47)	(118)	(146)	
Strategic disposals	(7)	6	(23)	(7)	129	

RFS Holdings minority interest	11	(1)	(1)	110	(18)
Statutory basis	(634)	548	(1,368)	740	(3,050)

Impairment losses/(recoveries) by division					
UK Retail	82	89	141	251	436
UK Corporate	150	194	247	529	604
Wealth	1	2	8	8	30
International Banking	28	99	12	182	74
Ulster Bank	204	263	329	707	1,046
US Retail & Commercial	59	32	21	110	68
Retail & Commercial	524	679	758	1,787	2,258
Markets	(1)	43	(6)	58	15
Central items	66	(3)	-	63	32
Core	589	719	752	1,908	2,305
Non-Core	581	398	424	1,412	1,520
Group impairment losses	1,170	1,117	1,176	3,320	3,825

# **Divisional performance**

		Quarter ended			Nine months ended		
	30		30	30	30		
	September	30 June	September	September	September		
	2013	2013	2012	2013	2012		
	%	%	%	%	%		
Not interest mornin by division							
Net interest margin by division							
UK Retail	3.62	3.56	3.53	3.56	3.57		
UK Corporate	3.09	3.05	2.99	3.05	3.08		
Wealth	3.56	3.41	3.88	3.51	3.74		
International Banking	1.47	1.62	1.70	1.61	1.65		
Ulster Bank	1.86	1.85	1.92	1.85	1.87		
US Retail & Commercial	2.99	2.91	2.96	2.94	3.00		
Retail & Commercial	2.95	2.92	2.91	2.92	2.92		
Non-Core	(0.35)		0.41	(0.15)	0.32		
Group net interest margin	2.05	2.01	1.94	2.00	1.91		

	30		31
	September	30 June	December
	2013	2013	2012
	£bn	£bn	£bn
Total funded assets by division			
UK Retail	117.0	116.1	117.4
UK Corporate	107.0	107.6	110.2
Wealth	21.0	21.3	21.4
International Banking	53.3	51.9	53.0
Ulster Bank	29.2	30.3	30.6
US Retail & Commercial	71.4	74.1	72.1
Retail & Commercial	398.9	401.3	404.7
Markets	248.2	267.9	284.5
Central items	120.5	126.9	110.3

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Core	767.6	796.1	799.5
Non-Core	37.3	45.4	57.4
	804.9	841.5	856.9
Direct Line Group	-	1	12.7
RFS Holdings minority interest	0.9	1.0	0.8
Group	805.8	842.5	870.4

# **Divisional performance**

	30			31	
	September	30 June		December	
	2013	2013		2012	
	£bn	£bn			Change
	2DII	LOIT	Onange	2011	Onlange
Risk-weighted assets by division					
UK Retail	44.8	44.1	2%	45.7	(2%)
UK Corporate	87.2	88.1	(1%)	86.3	1%
Wealth	12.1	12.5	(3%)	12.3	(2%)
International Banking	48.4	49.7	(3%)	51.9	(7%)
Ulster Bank	31.8	33.9	(6%)	36.1	(12%)
US Retail & Commercial	56.1	58.2	(4%)	56.5	(1%)
Retail & Commercial	280.4	286.5	(2%)	288.8	(3%)
Markets	73.2	86.8	(16%)	101.3	(28%)
Other (primarily Group Treasury)	11.6	12.3	(6%)	5.8	100%
Core	365.2	385.6	(5%)	395.9	(8%)
Non-Core	40.9	46.3	(12%)	60.4	(32%)
Group before RFS Holdings minority					
interest	406.1	431.9	(6%)	456.3	(11%)
RFS Holdings minority interest	3.9	4.1	(5%)	3.3	18%
Group	410.0	436.0	(6%)	459.6	(11%)

Employee numbers by division	30		31
	September	30 June	December
(full time equivalents rounded to the nearest hundred)	2013	2013	2012
UK Retail	23,900	25,300	26,000
UK Corporate	13,700	13,800	13,300
Wealth	5,000	5,100	5,100

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International Banking	4,800	4,800	4,600
Ulster Bank	4,800	4,800	4,500
US Retail & Commercial	18,300	18,500	18,700
Retail & Commercial	70,500	72,300	72,200
Markets	10,900	11,200	11,300
Group Centre	7,300	6,700	6,800
Core	88,700	90,200	90,300
Non-Core	1,900	2,200	3,100
	90,600	92,400	93,400
Business Services	29,500	29,000	29,100
Integration and restructuring	200	300	500
Group	120,300	121,700	123,000

# **UK Retail**

	30 September 2013 £m	30 June 2013 £m	30 September 2012	30 September	30 September
	2013	2013		September	Sentember
	†		2012		Ochreimpei
	£m	£m		2013	2012
			£m	£m	£m
ncome statement					
Net interest income	1,013	987	990	2,965	2,979
Net fees and commissions	243	215	231	670	682
Other non-interest income	11	10	21	35	78
Man internationan	054	005	050	705	700
Non-interest income	254	225	252	705	760
Total income	1,267	1,212	1,242	3,670	3,739
Direct expenses					
- staff	(177)	(180)	(201)	(535)	(625)
- other	(137)	(115)	(93)	(364)	(282)
ndirect expenses	(354)	(351)	(343)	(1,049)	(1,018)
	(668)	(646)	(637)	(1,948)	(1,925)
Profit before impairment losses	599	566	605	1,722	1,814
mpairment losses	(82)	(89)	(141)	(251)	(436)
Operating profit	517	477	464	1,471	1,378
Analysis of income by product					
Personal advances	233	220	230	676	688
Personal deposits	125	124	158	352	511
Mortgages	664	649	598	1,941	1,757
Cards	213	210	218	632	649
Other	32	9	38	69	134
Fotal income	1,267	1,212	1,242	3,670	3,739
Analysis of impairments by sector	-,	- ,— · <b>-</b>	7,	3,5.2	

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Mortgages	18	15	29	43	87
Personal	34	50	77	119	243
Cards	30	24	35	89	106
Total impairment losses	82	89	141	251	436
Loan impairment charge as % of gross					
customer loans and advances (excluding					
reverse repurchase agreements) by sector					
Mortgages	0.1%	0.1%	0.1%	0.1%	0.1%
Personal	1.7%	2.4%	3.5%	2.0%	3.6%
Cards	2.1%	1.7%	2.5%	2.1%	2.5%
Total	0.3%	0.3%	0.5%	0.3%	0.5%

# **UK Retail**

Key metrics						
	(	Quarter ended			Nine months ended	
	30		30	30	30	
	September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
Performance ratios						
Return on equity (1)	28.0%	26.1%	23.8%	26.5%	23.5%	
Net interest margin	3.62%	3.56%	3.53%	3.56%	3.57%	
Cost:income ratio	53%	53%	51%	53%	51%	

	30			31	
	September	30 June		December	
	2013	2013		2012	
	£bn	£bn	Change	£bn	Change
Capital and balance sheet					
Loans and advances to customers (gross)					
- mortgages	98.9	98.3	1%	99.1	-
- personal	8.1	8.3	(2%)	8.8	(8%)
- cards	5.7	5.6	2%	5.7	-
	112.7	112.2	_	113.6	(1%)
Loan impairment provisions	(2.2)	(2.5)	(12%)	(2.6)	(15%)
Net loans and advances to customers	110.5	109.7	1%	111.0	-
Risk elements in lending	3.8	4.3	(12%)	4.6	(17%)
Provision coverage (2)	59%	58%	100bp	58%	100bp
Customer deposits					
- Current accounts	31.5	31.2	1%	28.9	9%
- Savings	81.9	80.4	2%	78.7	4%
- Carmigo	01.0	33.1	270	7 0.1	170
Total customer deposits	113.4	111.6	2%	107.6	5%
	5.9	5.8	2%	6.0	(2%)

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Assets under management (excluding deposits)					
Loan:deposit ratio (excluding repos)	97%	98%	(100bp)	103%	(600bp)
Risk-weighted assets (3)					
- Credit risk (non-counterparty)	37.0	36.3	2%	37.9	(2%)
- Operational risk	7.8	7.8	-	7.8	-
Total risk-weighted assets	44.8	44.1	2%	45.7	(2%)

#### Notes:

- (1) Divisional return on equity is based on divisional operating profit after tax divided by average notional equity (based on 10% of the monthly average of divisional RWAs, adjusted for capital deductions).
- (2) Provision coverage represents loan impairment provisions as a percentage of risk elements in lending.
- (3) Divisional RWAs are based on a long-term conservative average secured mortgage probability of default methodology rather than the current lower point in time basis required for regulatory reporting.

# **Key points**

UK Retail continues to work towards being the best retail bank in the UK. In August 2013, it was announced that the division's then CEO, Ross McEwan, would take up the position of RBS Group CEO and a comprehensive internal and external search for his successor commenced. Les Matheson (previously Managing Director of Products and Marketing) has been appointed as interim CEO of UK Retail to lead the business in achieving its goals.

The division's newly retrained mortgage advisors continued to make good progress with new mortgage lending, growing application values by a further 14% in Q3 2013 following a 72% rebound in Q2 2013. Completion values increased by 64% following the high volume of applications in Q2 2013. RBS was the first bank to be ready to deliver the second phase of the Government's Help to Buy scheme, launched in early October 2013, and the very strong early response from customers has further reinforced UK Retail's determination to help young people and families across Britain buy their next home.

#### **UK Retail**

### **Key points** (continued)

During Q3 2013, the division also continued to focus on making banking simple and easy for customers. The pricing on Cash/Instant Access ISAs was simplified, with fewer interest rate tiers and improved entry level interest rates.

Cashback Plus rewarding customers with a cash rebate for using their debit card in selected stores was launched for current account holders in the quarter. This is the first free debit card cashback scheme to launch in the UK, offering something innovative to RBS and NatWest customers. Over 400,000 customers had signed up for Cashback Plus by the end of Q3 2013. In addition, more than one million credit card customers were using the Your Points loyalty scheme by the quarter end, receiving a variety of benefits for transacting on their card.

### Q3 2013 compared with Q2 2013

- Operating profit increased by £40 million, or 8%, reflecting good income performance and stable, low levels of impairments.
- Loans and advances to customers increased as mortgage completions rebounded following advisor retraining during H1 2013. Credit card balances increased slightly, offset by a small decline in personal advances.
- Customer deposit balances increased by 2%, with strong balance growth of 5% in instant access savings products. The volume of new instant access accounts increased by 3% to 7.6 million during the quarter.
- Net interest income was 3% higher.

Savings margins improved slightly as fixed rate products rolled off and strong growth in instant access products continued. This was offset by current account margin decline.

Mortgage new business margins continued to fall in line with market conditions; however, mortgage volumes increased and overall mortgage book margins remained stable.

 Non-interest income increased by £29 million as minimal regulatory provisions were taken compared with Q2 2013. Strong transactional income from both debit and credit cards, supported by Cashback Plus and Your Points loyalty schemes respectively also contributed to this increase.

•

Direct costs were 6% higher as continued lower staff costs were more than offset by increased non-staff charges.

Direct staff costs declined further as headcount was reduced by 1,400.

Direct other costs increased due to a higher FSCS levy and other regulatory charges.

Indirect costs increased due to higher technology investment costs.

- Impairments were 8% lower, driven by lower customer defaults. Recoveries remained strong across the portfolio of impaired debt.
- Risk elements in lending reduced by £0.5 billion primarily reflecting the write down of unsecured assets and the reclassification of certain mortgage loans.
- Risk-weighted assets increased as a result of volume growth and minor model recalibrations, primarily in mortgages.

### Q3 2013 compared with Q3 2012

- Operating profit increased by 11% with lower impairment losses and higher income, partly offset by increased costs.
- Net interest income increased, reflecting higher mortgage balances. Current account balances have grown strongly, however, this has been more than offset by lower rates on hedges.

#### **UK Retail**

### Key points (continued)

### Q3 2013 compared with Q3 2012 (continued)

- Non-interest income remained broadly flat. Strong transactional income from debit and credit cards, with volumes 10% higher, was offset by lower investment and advice income following the Retail Distribution Review.
- Direct staff costs decreased, reflecting a 3,200 headcount reduction. Other direct costs increased principally due to higher FSCS levies, regulatory charges and increased marketing activity. Indirect costs reflected higher technology investment expenditure.
- Impairments were 42% lower as a result of improved asset quality and significantly lower default volumes.

# **UK Corporate**

	Quarter ended			Nine months ended		
	30		30	30	30	
	September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
	£m	£m	£m	£m	£m	
Income statement						
Net interest income	725	715	729	2,146	2,257	
ivet interest income	125	713	123	2,140	2,231	
Net fees and commissions	328	335	334	984	1,016	
Other non-interest income	59	92	75	208	277	
Non-interest income	387	427	409	1,192	1,293	
Total income	1,112	1,142	1,138	3,338	3,550	
Direct expenses						
- staff	(229)	(226)	(229)	(683)	(714)	
- other	(90)	(113)	(91)	(308)	(265)	
Indirect expenses	(221)	(214)	(203)	(643)	(595)	
	(540)	(553)	(523)	(1,634)	(1,574)	
Profit before impairment losses	572	589	615	1,704	1,976	
Impairment losses	(150)	(194)	(247)	(529)	(604)	
Operating profit	422	395	368	1,175	1,372	
Analysis of income by business						
Corporate and commercial lending	631	665	613	1,918	1,964	
Asset and invoice finance	169	170	176	503	509	
Corporate deposits	88	83	141	244	481	
Other	224	224	208	673	596	
Total income	1,112	1,142	1,138	3,338	3,550	
Analysis of impairments by sector						

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Financial institutions	5	(1)	8	6	12
Hotels and restaurants	7	12	6	37	29
Housebuilding and construction	9	6	14	27	118
Manufacturing	17	5	20	30	39
Private sector education, health, social work,					
recreational and community services	36	44	(8)	105	35
Property	41	93	117	203	181
Wholesale and retail trade, repairs	20	7	16	59	65
Asset and invoice finance	5	5	10	11	30
Shipping	(1)	24	29	31	40
Other	11	(1)	35	20	55
Total impairment losses	150	194	247	529	604

# **UK Corporate**

	Quarter ended			Nine months ended	
	30 30		30	T	
	September	30 June		September	
	2013	2013	2012	2013	2012
Loan impairment charge as % of					
gross					
customer loans and advances (excluding					
reverse repurchase agreements) by					
sector					
Financial institutions	0.4%	(0.1%)	0.6%	0.2%	0.3%
Hotels and restaurants	0.5%	0.9%	0.4%	0.9%	0.7%
Housebuilding and construction	1.2%	0.8%	1.6%	1.2%	4.5%
Manufacturing	1.6%	0.5%	1.7%	0.9%	1.1%
Private sector education, health, social					
work,					
recreational and community services	1.7%	2.0%	(0.4%)	1.6%	0.5%
Property	0.7%	1.5%	1.8%	1.2%	0.9%
Wholesale and retail trade, repairs	1.0%	0.3%	0.7%	0.9%	1.0%
Asset and invoice finance	0.2%	0.2%	0.4%	0.1%	0.4%
Shipping	(0.1%)	1.3%	1.5%	0.6%	0.7%
Other	0.2%	-	0.5%	0.1%	0.3%
Total	0.6%	0.7%	0.9%	0.7%	0.7%
Key metrics					
Rey metrics	Overter and d		Nine menths anded		
	Quarter ended 30		Nine months ended 30 30		
	September 50	30 June	September		September
	2013	2013		2013	
Performance ratios					
Return on equity (1)	12.4%	11.8%	11.9%	11.7%	15.0%
Net interest margin	3.09%	3.05%		3.05%	
Cost:income ratio	49%	48%		49%	

Note:

(1) Divisional return on equity is based on divisional operating profit after tax, divided by average notional equity (based on 10% of the monthly average of divisional RWAs, adjusted for capital deductions).

# **UK Corporate**

	30			31	
	September	30 June		December	
	2013	2013		2012	
	£bn	£bn	Change	£bn	Change
Capital and balance sheet					
Loans and advances to customers (gross)					
- financial institutions	4.7	4.6	2%	5.8	(19%)
- hotels and restaurants	5.5	5.5	-	5.6	(2%)
- housebuilding and construction	2.9	2.9	-	3.4	(15%)
- manufacturing	4.3	4.4	(2%)	4.7	(9%)
- private sector education, health, social					
work, recreational and community					
services	8.6	8.7	(1%)	8.7	(1%)
- property	23.1	24.1	(4%)	24.8	(7%)
- wholesale and retail trade, repairs	8.4	8.2	2%	8.5	(1%)
- asset and invoice finance	11.6	11.6	-	11.2	4%
- shipping	7.0	7.3	(4%)	7.6	(8%)
- other	27.7	27.3	1%	26.7	4%
	103.8	104.6	(1%)	107.0	(3%)
Loan impairment provisions	(2.3)	(2.4)	(4%)	(2.4)	(4%)
Net loans and advances to customers	101.5	102.2	(1%)	104.6	(3%)
Total third party assets	107.0	107.6	(1%)	110.2	(3%)
Risk elements in lending	6.0	6.2	(3%)	5.5	9%
Provision coverage (1)	39%	39%	-	45%	(600bp)
Customer deposits	124.9	126.2	(1%)	127.1	(2%)
Loan:deposit ratio (excluding repos)	81%	81%	-	82%	(100bp)
Risk-weighted assets					
- Credit risk (non-counterparty)	78.8	79.7	(1%)	77.7	1%
- Operational risk	8.4	8.4	-	8.6	(2%)
o possissima non		3.1		3.0	(= 70)
	87.2	88.1	(1%)	86.3	1%

Note:

(1) Provision coverage represents loan impairment provisions as a percentage of risk elements in lending.

### **Key points**

UK Corporate continues to pursue new initiatives to deliver on its commitment to UK businesses and the communities it operates in.

As part of the division's concerted effort to support its SME customers, UK Corporate is proactively reviewing the business needs of SME customers to understand if they could benefit from the offer of additional facilities. By the end of September 2013, over 10,000 customers had been identified for additional funding under UK Corporate's 'Statements of Appetite' initiative with over £3.8 billion of funding offered to customers.

In Q3 2013 UK Corporate received more lending applications from SME customers than in any other period of 2013. For our larger customers UK Corporate has set aside £1.25 billion of funding for targeted support to housing associations, education sector clients and strategic infrastructure projects.

The division has continued to support the government-backed Funding for Lending Scheme (FLS). Surpassing its original FLS commitment, UK Corporate has now allocated in excess of £4.6 billion of new FLS-related lending to over 26,000 customers, £2.9 billion of which has been drawn. Mid-sized manufacturers are being offered targeted support, with interest rates reduced by more than 1% in some cases. SME customers have benefited from both lower interest rates and the removal of arrangement fees.

### **UK Corporate**

### **Key points** (continued)

In July 2013, RBS announced an independent review by Sir Andrew Large of the lending standards and practices used by RBS and NatWest. The detailed findings of Sir Andrew's report will be addressed in full in the Group's comprehensive business review. UK corporate is committed to adopting a revised strategy and capabilities to enhance support to SMEs and the wider UK economic recovery while maintaining safe and sound lending practices.

Over 8,000 members of the public have benefited from UK Corporate's Business Banking Enterprise Programme in 2013. Through its combination of nationwide start-up surgeries, mobile business schools and business academies, the programme offers support and advice to aspiring entrepreneurs, start-up businesses and established SMEs looking to grow.

### Q3 2013 compared with Q2 2013

- Following growth of 10% in Q2 2013, operating profit increased by a further 7% with a return on equity of 12.4%.
- Net interest income increased by 1%, benefiting from deposit and asset repricing. The additional day
  in the quarter helped offset the continued impact of lower yields on current accounts.
- Non-interest income declined by 9%, primarily from the non-repeat of an equity gain of £20 million recorded in Q2 2013.
- Total expenses were 2% lower, with no additional customer remediation costs in the quarter.
- Impairments improved by £44 million, or 23%, with fewer significant individual cases in the mid-to-large corporate business.
- Risk-weighted assets were £1 billion lower as reduced asset volumes offset the increase resulting from the implementation of regulatory capital model change for shipping exposures.

#### Q3 2013 compared with Q3 2012

- Operating profit improved by 15%, principally driven by lower impairment charges.
- Net interest income declined by 1% with economic factors affecting deposit returns combined with a 4% reduction in lending volumes, partially offset by the repricing initiatives.

- Non-interest income was down 5%, due to an £18 million reduction in operating lease income (offset by an associated reduction in operating lease depreciation in expenses), lower lending fees and higher derivative close-out costs on impaired assets. These were partially offset by a one-off fair value charge of £25 million recorded on investments in Q3 2012.
- Total expenses were up 3%, reflecting a £15 million increased allocation of branch network costs. Direct costs remained flat with higher investment spend and costs of the lending review, offset by a £14 million reduction in operating lease depreciation.
- Impairments improved by £97 million due to fewer significant individual cases.
- The loan to deposit ratio moved to 81% from 84% in Q3 2012. Lending volumes were down 4% as business demand for credit remained weak, whilst deposits were down 1% reflecting the rebalancing of the Group's liquidity position.
- Risk-weighted assets increased as a result of regulatory capital model changes, in part offset by reduced asset volumes and movements into default.

# Wealth

	Qı	Quarter ended			Nine months ended	
	30		30	30	30	
	September	30 June		September		
	2013	2013	2012	2013	2012	
	£m	£m	£m	£m	£m	
Income statement						
Net interest income	169	162	185	500	542	
Net fees and commissions	90	91	94	270	277	
Other non-interest income	12	19	13	46	66	
Non-interest income	102	110	107	316	343	
Total income	271	272	292	816	885	
Direct expenses						
- staff	(102)	(110)	(103)	(320)	(334)	
- other	(30)	(27)	(43)	(81)	(128)	
Indirect expenses	(78)	(77)	(75)	(235)	(226)	
	(210)	(214)	(221)	(636)	(688)	
Profit before impairment losses	61	58	71	180	197	
Impairment losses	(1)	(2)	(8)	(8)	(30)	
Operating profit	60	56	63	172	167	
Analysis of income						
Private banking	222	223	237	669	726	
Investments	49	49	55	147	159	
Total income	271	272	292	816	885	
Key metrics	Qı	Quarter ended			hs ended	
	30 September	30 June	30 September	30 September	30 September	

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	2013	2013	2012	2013	2012
Performance ratios					
Return on equity (1)	13.1%	12.1%	13.8%	12.4%	12.0%
Net interest margin	3.56%	3.41%	3.88%	3.51%	3.74%
Cost:income ratio	77%	79%	76%	78%	78%

## Note:

(1) Divisional return on equity is based on divisional operating profit after tax divided by average notional equity (based on 10% of the monthly average of divisional RWAs, adjusted for capital deductions).

## Wealth

	30			31	
	September	30 June		December	
	2013	2013		2012	
	£bn	£bn	Change	£bn	Change
			· ·		
Capital and balance sheet					
Loans and advances to customers (gross)					
- mortgages	8.7	8.7	-	8.8	(1%)
- personal	5.6	5.7	(2%)	5.5	2%
- other	2.6	2.7	(4%)	2.8	(7%)
	16.9	17.1	(1%)	17.1	(1%)
Loan impairment provisions	(0.1)	(0.1)	-	(0.1)	-
Not be an experience of a supplement	40.0	17.0	(40/)	17.0	(40/)
Net loans and advances to customers	16.8	17.0	(1%)	17.0	(1%)
Risk elements in lending	0.3	0.3	-	0.2	50%
Provision coverage (1)	38%	39%	(100bp)	44%	(600bp)
Assets under management (excluding deposits)	30.5	31.1	(2%)	28.9	6%
Customer deposits	38.1	38.9	(2%)	38.9	(2%)
Loan:deposit ratio (excluding repos)	44%	44%	-	44%	-
Risk-weighted assets					
- Credit risk (non-counterparty)	10.1	10.6	(5%)	10.3	(2%)
- Market risk	0.1	-	100%	0.1	-
- Operational risk	1.9	1.9	-	1.9	-
	12.1	12.5	(3%)	12.3	(2%)

## Note:

(1) Provision coverage represents loan impairment provisions as a percentage of risk elements in lending.

## **Key points**

In Q3 2013, Coutts made further progress in implementing its UK strategy. The new advice proposition, post the UK's Retail Distribution Review, has delivered over £2 billion of assets under advice year to date.

Coutts continues to streamline client-facing processes and drive greater benefits from its global technology platform. It recently announced a reduction in the London property footprint from 11 buildings to 2 in order to drive further synergies. Good progress continues with the restructuring and investment in the international trust business including the closure of the Berne office in Q3 2013.

## Q3 2013 compared with Q2 2013

- Operating profit was up £4 million primarily due to lower expenses reflecting the continued focus on cost reduction.
- Income was down £1 million, with a 7% decrease in non-interest income partially offset by a 4% increase in net interest income. The increase in net interest income is a result of Wealth's repricing initiatives on deposits. This follows a reduction in the spread earned on a number of deposit products, reflecting lower Group funding requirements. Lower non-interest income was largely due to lower transactional activity in the international businesses.
- Expenses decreased by 2% reflecting reduced headcount, from efficiency gains following investment in the global platform infrastructure, and a continued focus on discretionary costs.
- Client assets and liabilities managed by the division declined by 2% with a reduction in deposits, following repricing initiatives in the UK, and a reduction in assets under management, due to movements in exchange rates. Lending remained broadly stable.
- Impairments were £1 million lower, as the credit quality of the loan book remained strong.

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#### Wealth

## **Key points** (continued)

#### Q3 2013 compared with Q3 2012

- Operating profit was down 5% with lower income only partially offset by reduced expenses and impairment losses.
- Net interest income declined by 9%, reflecting lower spreads on a number of deposit products. Non-interest income was 5% lower as market volatility led to a decrease in investment income.
- Expenses fell by 5% due to reduced headcount and continued management of the cost base.
- Client assets and liabilities managed by the division were flat. Lending was stable while deposits declined by 2% as a result of repricing activity in Q3 2013. Assets under management increased by 3% due to net inflows of £1 billion primarily in the international business.
- Impairments were £7 million lower.

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# **International Banking**

	Qu	arter ende	d	Nine mont	hs ended
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
	£m	£m	£m	£m	£m
Income statement				_	
Net interest income (excluding funding	400	477	007	540	704
costs of rental assets)	166	177	227	540	721
Funding costs of rental assets	-	-	-	-	(9)
Net interest income	166	177	227	540	712
Non-interest income	288	291	308	864	926
Tabal in a case	454	400	505	4.404	1 000
Total income	454	468	535	1,404	1,638
Direct expenses					
- staff	(137)	(136)	(134)	(407)	(477)
- other	(41)	(34)	(48)	(113)	(144)
Indirect expenses	(165)	(157)	(166)	(483)	(504)
	(2.40)	(2.27)	(0.40)	(4.000)	(4.405)
	(343)	(327)	(348)	(1,003)	(1,125)
Profit before impairment losses	111	141	187	401	513
Impairment losses	(28)	(99)	(12)	(182)	(74)
Operating profit	83	42	175	219	439
operating profit		72	173	213	+00
Of which:					
Ongoing businesses	83	42	171	219	452
Run-off businesses	-	-	4	-	(13)
Analysis of income by product					
Cash management	189	177	224	553	738
Trade finance	77	71	76	218	221
Loan portfolio	188	220	228	632	658
	4=-	100	500	4 400	4 04=
Ongoing businesses	454	468	528	1,403	1,617

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Run-off businesses	-	-	7	1	21
Total income	454	468	535	1,404	1,638
Analysis of impairments by sector					
Manufacturing and infrastructure	-	87	2	127	21
Property and construction	20	9	-	15	7
Transport and storage	8	-	-	32	(4)
Telecommunications, media and technology	-	(7)	-	(7)	9
Banks and financial institutions	-	-	12	-	43
Other	-	10	(2)	15	(2)
Total impairment losses	28	99	12	182	74
Loan impairment charge as % of gross					
customer loans and advances (excluding					
reverse repurchase agreements)	0.3%	1.0%	0.1%	0.6%	0.2%

# **International Banking**

Key metrics	(	Quarter ende	Nine mont	ths ended	
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
Performance ratios (ongoing businesses)					
Return on equity (1)	4.7%	2.3%	10.3%	4.1%	9.5%
Net interest margin	1.47%	1.62%	1.70%	1.61%	1.65%
Cost:income ratio	76%	70%	65%	71%	67%

	30			31	
	September	30 June		December	
	2013	2013		2012	
	£bn	£bn	Change	£bn	Change
Capital and balance sheet					
Loans and advances to customers (gross) (2)					
- manufacturing and infrastructure	15.0	16.6	(10%)	15.8	(5%)
- property and construction	2.2	2.4	(8%)	2.4	(8%)
- transport and storage	3.2	3.5	(9%)	2.5	28%
- telecommunications, media and					
technology	2.3	1.7	35%	2.2	5%
- banks and financial institutions	8.4	7.7	9%	9.1	(8%)
- other	10.8	8.7	24%	10.2	6%
	41.9	40.6	3%	42.2	(1%)
Loan impairment provisions	(0.3)	(0.4)	(25%)	(0.4)	(25%)
Net loans and advances to customers	41.6	40.2	3%	41.8	-
Loans and advances to banks	5.5	5.6	(2%)	4.8	15%
Securities	2.4	2.5	(4%)	2.6	(8%)
Cash and eligible bills	0.3	0.2	50%	0.5	(40%)
Other	3.5	3.4	3%	3.3	6%

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Total third party assets (excluding derivatives					
mark-to-market)	53.3	51.9	3%	53.0	1%
Risk elements in lending	0.5	0.5	1	0.4	25%
Provision coverage (3)	64%	75%	(1,100bp)	93%	(2,900bp)
Customer deposits (excluding repos)	47.6	46.0	3%	46.2	3%
Bank deposits (excluding repos)	5.3	6.1	(13%)	5.6	(5%)
Loan:deposit ratio (excluding repos)	87%	87%	-	91%	
Risk-weighted assets					
- Credit risk (non-counterparty)	43.7	45.0	(3%)	46.7	(6%)
- Operational risk	4.7	4.7	-	5.2	(10%)
	48.4	49.7	(3%)	51.9	(7%)

#### Notes:

- (1) Divisional return on equity is based on divisional operating profit after tax, divided by average notional equity (based on 10% of the monthly average of divisional RWAs, adjusted for capital deductions), for the ongoing businesses.
- (2) Excludes disposal groups.
- (3) Provision coverage represents loan impairment provisions as a percentage of risk elements in lending.

		Nine months en		ths ended		
	30		30		30	30
	September	30 June	September	Septem	ber	September
	2013	2013	2012	20	)13	2012
	£m	£m	£m		£m	£m
Run-off businesses (1)						
Total income	-	1	7		1	21
Direct expenses	-	1	(3)		(1)	(34)
Operating profit/(loss)	-	-	4		-	(13)

## Note:

(1) Run-off businesses consist of the exited corporate finance business.

### **International Banking**

## **Key points**

International Banking remains focused on serving customers through its country network using its core strengths: debt financing, risk management and transaction services. Business conditions remained difficult during Q3 2013, with persistent low interest rates and broader margin compression.

In Q3 2013, International Banking continued to strengthen its balance sheet. Despite an underlying increase from the ongoing roll out of credit models, the division's risk-weighted assets were down 3% year on year.

### Q3 2013 compared with Q2 2013

- Operating profit was up £41 million, driven by lower impairments.
- Income decreased by £14 million, or 3%:

Loan portfolio income was down 15%, with lower net interest income from a smaller portfolio asset base (due to increased repayments by customers actively managing their debt profiles) partially offset by increased revenues from capital management and hedging activities. Cash management income was up £12 million, reflecting strategic improvements in the deposit mix.

Trade finance was up 8%, driven by loan growth, particularly in Asia.

- Total expenses increased by £16 million, due to a £6 million increase related to risk management activities and an £8 million increase in indirect costs.
- Impairment losses were £71 million lower than in Q2 2013, which included two large single-name provisions.
- Third party assets were up 3%, reflecting growth in Trade finance as the business continues to grow
  capital efficient lending. This was partially offset by a lower asset base in the loan portfolio due to
  increased levels of customer repayments.
- Risk-weighted assets decreased by 3%, partly due to movements in exchange rates.
- Return on equity was 5% compared with 2% in Q2 2013.

## Q3 2013 compared with Q3 2012

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- Operating profit decreased by £92 million as a result of a decline in income and increased impairments, partially offset by lower costs.
- Income was 15% lower:

Cash management income was down 16% reflecting a decline in three-month LIBOR as well as increased funding costs of liquidity buffer requirements.

Loan portfolio income was down 18% as a result of a lower asset base, resulting in decreased net interest income year on year.

- Expenses declined by £5 million, reflecting continued emphasis on cost control with timely run-off of discontinued business. Tighter management of technology and infrastructure support costs also delivered savings.
- Impairments were £16 million higher primarily due to a single provision in Q3 2013.
- Third party assets declined by 9% following increased levels of customer repayments as customers continued to manage down their debt profile.
- Risk-weighted assets were down 3%, as management action mitigated credit model increases.

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## **Ulster Bank**

	Q	uarter ended	d	Nine mont	ths ended
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
	£m	£m	£m	£m	£m
Income statement					
Net interest income	154	154	163	462	488
Net fees and commissions	35	35	36	104	109
Other non-interest income	25	53	14	98	36
Non-interest income	60	88	50	202	145
Total income	214	242	213	664	633
Direct expenses					
- staff	(64)	(67)	(54)	(188)	(161)
- other	(15)	(12)	(13)	(42)	(35)
Indirect expenses	(63)	(65)	(59)	(188)	(188)
	(142)	(144)	(126)	(418)	(384)
Profit before impairment losses	72	98	87	246	249
Impairment losses	(204)	(263)	(329)	(707)	(1,046)
Operating loss	(132)	(165)	(242)	(461)	(797)
Analysis of income by business					
Corporate	76	88	85	246	275
Retail	101	120	93	310	267
Other	37	34	35	108	91
Total income	214	242	213	664	633
Analysis of impairments by sector					
Mortgages	30	91	155	211	511

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Commercial real estate					
- investment	104	51	78	201	169
- development	12	12	14	38	38
Other corporate	51	111	75	237	292
Other lending	7	(2)	7	20	36
Total impairment losses	204	263	329	707	1,046
Loan impairment charge as % of gross					
customer loans and advances (excluding					
reverse repurchase agreements) by sector					
Mortgages	0.6%	1.8%	3.3%	1.5%	3.6%
Commercial real estate					-
- investment	11.6%	5.7%	8.7%	7.4%	6.3%
- development	6.9%	6.9%	8.0%	7.2%	7.2%
Other corporate	2.8%	5.9%	3.9%	4.4%	5.1%
Other lending	2.3%	(0.6%)	2.2%	2.2%	3.7%
Total	2.6%	3.2%	4.1%	3.0%	4.3%

## **Ulster Bank**

Key metrics		Quarter ended	Nine months ended		
	30		30	30	
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
Performance ratios					
Return on equity (1)	(12.0%)	(14.1%)	(20.4%)	(13.2%)	(22.0%)
Net interest margin	1.86%	1.85%	1.92%	1.85%	1.87%
Cost:income ratio	66%	60%	59%	63%	61%

	30				31	
	September	30 June			December	
	2013	2013	+		2012	
	£bn	£bn		Change	£bn	Change
Capital and balance sheet						
Loans and advances to customers						
(gross)	40.0	10.0	H	(00()	10.0	
Mortgages	19.2	19.8		(3%)	19.2	-
Commercial real estate			H			
- investment	3.6	3.6		-	3.6	-
- development	0.7	0.7	H	-	0.7	-
Other corporate	7.2	7.5		(4%)	7.8	(8%)
Other lending	1.2	1.3	H	(8%)	1.3	(8%)
	31.9	32.9		(3%)	32.6	(2%)
Loan impairment provisions	(4.5)	(4.4)		2%	(3.9)	15%
Net loans and advances to customers	27.4	28.5		(4%)	28.7	(5%)
Risk elements in lending						
Mortgages	3.3	3.4		(3%)	3.1	6%
Commercial real estate						
- investment	2.1	1.9		11%	1.6	31%
- development	0.4	0.5		(20%)	0.4	
Other corporate	2.5	2.6		(4%)	2.2	14%
Other lending	0.2	0.2		-	0.2	-

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Total risk elements in lending	8.5	8.6	(1%)	7.5	13%
Provision coverage (2)	52%	52%	-	52%	-
Customer deposits	22.2	23.1	(4%)	22.1	-
Loan:deposit ratio (excluding repos)	123%	123%	-	130%	(700bp)
Risk-weighted assets					
- Credit risk					
- non-counterparty	29.6	31.3	(5%)	33.6	(12%)
- counterparty	0.4	0.6	(33%)	0.6	(33%)
- Market risk	0.1	0.3	(67%)	0.2	(50%)
- Operational risk	1.7	1.7	-	1.7	-
	31.8	33.9	(6%)	36.1	(12%)
Spot exchange rate - €/£	1.196	1.169		1.227	

## Notes:

- (1) Divisional return on equity is based on divisional operating loss after tax divided by average notional equity (based on 10% of the monthly average of divisional RWAs, adjusted for capital deductions).
- (2) Provision coverage represents loan impairment provisions as a percentage of risk elements in lending.

#### **Ulster Bank**

### **Key points**

Operating results showed further improvement in Q3 2013 primarily due to lower impairment losses. Ulster Bank's investment in programmes to assist customers in financial difficulty has resulted in six consecutive months of declining mortgage arrears and this, coupled with stabilising economic conditions, has driven an improved impairment performance.

Ulster Bank is committed to supporting economic recovery across the island of Ireland. The bank continued to re-affirm its commitment to serving customers well, supporting business and giving back to the communities where it operates. A number of new initiatives were delivered in Q3 2013 that demonstrate Ulster Bank's core values.

## Serving our customers well

In the quarter, Ulster Bank customers completed 46% of transactions through digital channels. This was supported by further enhancements to mobile services and smart phone apps that allow customers to withdraw money from an ATM without a debit card, make payments using only a mobile number and view up to seven years of transaction history.

Over 7,000 business customers have registered for the "Anytime for Business" online banking service since its launch in Q2 2013.

Customers now have access to a customer advisor in real time via Webchat 24 hours a day, 7 days a week.

#### **Supporting Enterprise and Communities:**

Working in partnership with others, Ulster Bank provides funding for a range of initiatives such as SmallBusinessCan and BusinessWomenCan to build long-term financial health and employability. During Q3 2013 this was recognised in the National Chambers Ireland Corporate Social Responsibility Awards where Ulster Bank won the Marketplace award for BusinessWomenCan.

Through the Bank of England and HM Treasury Funding for Lending Scheme Ulster Bank has committed over £100 million of new lending to Northern Ireland businesses.

The bank's "One Week in June" initiative raised £430,000 for a number of Irish charities through a series of fundraising events involving both staff and customers.

## Helping customers in financial difficulty

Ulster Bank has invested strategically in people, systems and a suite of tailored solutions to make it easier for customers to enter into arrangements to stay in their homes and remain economically active. Customers in financial difficulty are continuously encouraged to engage with the bank.

#### Q3 2013 compared with Q2 2013

Operating results improved by £33 million, or 20%, primarily due to lower impairment losses on the mortgage portfolio reflecting investment in programmes to support customers in arrears.

Income fell by £28 million in the quarter reflecting a reduced mark-to-market benefit on derivative instruments executed to hedge interest rate basis risk in the mortgage portfolio. Net interest income remained stable at £154 million with net interest margin increasing by 1 basis point to 1.86%.

Total expenses were £2 million, or 1%, lower, driven by the benefits of cost saving initiatives and the non-recurrence of an impairment charge on own property assets in Q2 2013.

Impairment losses fell by £59 million, or 22%, with a significant reduction in losses on the mortgage portfolio as residential property prices stabilised. Impairment losses within the corporate portfolio remained elevated with a small number of significant charges on individual counterparty exposures.

#### **Ulster Bank**

#### **Key points** (continued)

#### Q3 2013 compared with Q2 2013 (continued)

The loan:deposit ratio remained steady at 123%. Loan balances fell by 3% reflecting limited new lending due to low levels of demand. Retail and SME deposit balances were stable during the quarter, although total deposit balances declined by 4% driven by a reduction in Corporate Term balances.

### Q3 2013 compared with Q3 2012

Operating results improved significantly, by £110 million or 45%, driven by lower impairment losses.

Income was marginally higher at £214 million. Net interest income was down £9 million reflecting a lower return on the bank's capital base coupled with the cost of deposit raising. Net interest margin decreased by 6 basis points to 1.86%. Non-interest income increased by £10 million primarily due to a mark-to-market benefit on derivative instruments.

Expenses increased by £16 million, or 13%, reflecting further investment in programmes to support customers in financial difficulty, the cost of mandatory change programmes and higher pension charges.

Impairment losses decreased by £125 million, or 38%, reflecting a reduction in losses on the mortgage portfolio as residential property prices stabilised.

The progress made during 2012 to strengthen the balance sheet continued into 2013 with deposit balances 9% higher than Q3 2012. As a result, the loan to deposit ratio improved to 123% from 141% at Q3 2012.

Risk-weighted assets decreased by 9% reflecting a smaller performing loan book and stabilising credit metrics.

# **US Retail & Commercial (£ Sterling)**

	0	Quarter ended			Nine months ended		
	30		30	30	30		
	September	30 June		September			
	2013	2013	2012	2013	2012		
	£m	£m	£m	£m	£m		
Income statement							
Net interest income	493	473	488	1,437	1,467		
Net fees and commissions	197	192	197	579	594		
Other non-interest income	66	86	95	254	290		
Non-interest income	263	278	292	833	884		
Total income	756	751	780	2,270	2,351		
Direct expenses							
- staff	(264)	(278)	(254)	(821)	(786)		
- other	(249)	(231)	(247)	(726)	(751)		
- litigation settlement	-	-	-	-	(88)		
Indirect expenses	(42)	(36)	(35)	(108)	(104)		
	(555)	(545)	(536)	(1,655)	(1,729)		
Profit before impairment losses	201	206	244	615	622		
Impairment losses	(59)	(32)	(21)	(110)	(68)		
Operating profit	142	174	223	505	554		
Average exchange rate - US\$/£	1.551	1.536	1.581	1.543	1.578		
Analysis of income by product							
Mortgages and home equity	109	123	139	358	406		
Personal lending and cards	106	104	101	310	300		
Retail deposits	197	189	213	576	653		
Commercial lending	175	167	144	510	455		

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Commercial deposits	103	98	109	303	333
Other	66	70	74	213	204
Total income	756	751	780	2,270	2,351
Analysis of impairments by sector					
Residential mortgages	16	10	(5)	28	(3)
Home equity	27	18	40	64	82
Corporate and commercial	(13)	(11)	(35)	(48)	(57)
Other consumer	24	15	21	61	41
Securities	5	-	-	5	5
Total impairment losses	59	32	21	110	68
Loan impairment charge as % of					
gross					
customer loans and advances					
(excluding					
reverse repurchase agreements) by					
sector					
Residential mortgages	1.1%	0.7%	· · · · · ·	0.6%	, ,
Home equity	0.9%	0.5%	1.2%	0.7%	0.8%
Corporate and commercial	(0.2%)	(0.2%)	(0.6%)	(0.3%)	(0.3%)
Other consumer	1.1%	0.7%	1.0%	0.9%	0.7%
Total	0.4%	0.2%	0.2%	0.3%	0.2%

# **US Retail & Commercial (£ Sterling)**

Key metrics	(	Quarter ended	Nine months ended		
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
Performance ratios					
Return on equity (1)	6.3%	7.7%	9.7%	7.4%	8.1%
Net interest margin	2.99%	2.91%	2.96%	2.94%	3.00%
Cost:income ratio	73%	73%	69%	73%	74%

	30			31	
	September	30 June		December	
	2013	2013		2012	
	£bn	£bn	Change	£bn	Change
Capital and balance sheet					
Loans and advances to customers (gross)					
- residential mortgages	5.6	5.8	(3%)	5.8	(3%)
- home equity	12.5	13.5	(7%)	13.3	(6%)
- corporate and commercial	24.1	25.2	(4%)	23.8	1%
- other consumer	8.6	8.8	(2%)	8.4	2%
	50.8	53.3	(5%)	51.3	(1%)
Loan impairment provisions	(0.3)	(0.3)	-	(0.3)	-
Net loans and advances to customers	50.5	53.0	(5%)	51.0	(1%)
Total third party assets	71.9	74.6	(4%)	72.8	(1%)
Investment securities	12.9	11.5	12%	12.0	8%
Risk elements in lending					
- retail	0.9	0.9	-	0.8	13%
- commercial	0.2	0.2	-	0.3	(33%)
Total risk elements in lending	1.1	1.1	-	1.1	-
Provision coverage (3)	25%	23%	200bp	25%	-

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Customer deposits (excluding repos)	58.0	60.1	(3%)	59.2	(2%)
Bank deposits (excluding repos)	0.7	1.6	(56%)	1.8	(61%)
Loan:deposit ratio (excluding repos)	87%	88%	(100bp)	86%	100bp
Risk-weighted assets					
- Credit risk					
- non-counterparty	50.6	52.7	(4%)	50.8	-
- counterparty	0.6	0.6	-	0.8	(25%)
- Operational risk	4.9	4.9	-	4.9	-
	FG 1	50.0	(40/)	EC E	(10/)
	56.1	58.2	(4%)	56.5	(1%)
Spot exchange rate - US\$/£	1.618	1.520		1.616	

#### Notes:

- (1) Divisional return on equity is based on divisional operating profit after tax divided by average notional equity (based on 10% of the monthly average of divisional RWAs, adjusted for capital deductions).
- (2) Excludes the litigation settlement in Q1 2012 and net gain on sale of Visa B shares in Q2 2012.
- (3) Provision coverage represents loan impairment provisions as a percentage of risk elements in lending.

## **Key points**

Performance is described in full in the US dollar-based financial statements set out on pages 51 to 54.

Sterling strengthened relative to the US dollar during Q3 2013, with the spot rate returning to the year end level.

# **US Retail & Commercial (US Dollar)**

	C	Quarter ended	d	Nine mont	ths ended
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
	\$m	\$m	\$m	\$m	\$m
Income statement					
Net interest income	760	726	771	2,217	2,315
Net interest income	700	120	771	2,211	2,010
Net fees and commissions	302	295	313	892	938
Other non-interest income	101	133	150	392	457
Non-interest income	403	428	463	1,284	1,395
Total income	1,163	1,154	1,234	3,501	3,710
Direct expenses					
- staff	(406)	(428)	(401)	(1,267)	(1,240)
- other	(382)	(356)	(393)	(1,119)	(1,187)
- litigation settlement	-	1	-	-	(138)
Indirect expenses	(65)	(54)	(56)	(167)	(164)
	(853)	(838)	(850)	(2,553)	(2,729)
Profit before impairment losses	310	316	384	948	981
Impairment losses	(91)	(48)	(33)	(169)	(107)
Operating profit	219	268	351	779	874
Analysis of income by product					
Mortgages and home equity	168	189	219	552	641
Personal lending and cards	164	159	159	478	473
Retail deposits	302	291	336	888	1,029
Commercial lending	269	257	228	787	718
Commercial deposits	159	151	173	468	526
Other	101	107	119	328	323

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Total income	1,163	1,154	1,234	3,501	3,710
Analysis of impairments by sector					
Residential mortgages	24	16	(8)	43	(5)
Home equity	43	27	64	99	129
Corporate and commercial	(21)	(17)	(55)	(74)	(89)
Other consumer	38	22	32	94	65
Securities	7	-	-	7	7
Total impairment losses	91	48	33	169	107
Loan impairment charge as % of gross					
customer loans and advances (excluding					
reverse repurchase agreements) by					
sector					
Residential mortgages	1.1%	0.7%	(0.3%)	0.6%	(0.1%)
Home equity	0.9%	0.5%	1.2%	0.7%	0.8%
Corporate and commercial	(0.2%)	(0.2%)	(0.6%)	(0.3%)	(0.3%)
Other consumer	1.1%	0.7%	1.0%	0.9%	0.7%
Total	0.4%	0.2%	0.2%	0.3%	0.2%

# **US Retail & Commercial (US Dollar)**

Key metrics						
	(	Quarter ended	t		Nine months ended	
	30		30		30	30
	September	30 June	September	S	eptember	September
	2013	2013	2012		2013	2012
Performance ratios						
Return on equity (1)	6.3%	7.7%	9.7%		7.4%	8.1%
Net interest margin	2.99%	2.91%	2.96%		2.94%	3.00%
Cost:income ratio	73%	73%	69%		73%	74%

	30			31	
	September	30 June		December	
	2013	2013		2012	
	\$bn	\$bn	Change	\$bn	Change
Capital and balance sheet					
Loans and advances to customers (gross)					
- residential mortgages	9.1	8.9	2%	9.4	(3%)
- home equity	20.2	20.4	(1%)	21.5	(6%)
- corporate and commercial	39.0	38.3	2%	38.5	1%
- other consumer	13.9	13.4	4%	13.5	3%
	82.2	81.0	1%	82.9	(1%)
Loan impairment provisions	(0.4)	(0.4)	-	(0.5)	(20%)
Net loans and advances to customers	81.8	80.6	1%	82.4	(1%)
Total third party assets	116.4	113.3	3%	117.7	(1%)
Investment securities	20.9	17.4	20%	19.5	7%
Risk elements in lending					
- retail	1.4	1.3	8%	1.3	8%
- commercial	0.3	0.4	(25%)	0.6	(50%)
Total risk elements in lending	1.7	1.7	-	1.9	(11%)
Provision coverage (3)	25%	23%	200bp	25%	-

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Customer deposits (excluding repos)	93.9	91.4	3%	95.6	(2%)
Bank deposits (excluding repos)	1.1	2.4	(54%)	2.9	(62%)
Loan:deposit ratio (excluding repos)	87%	88%	(100bp)	86%	100bp
Risk-weighted assets					
- Credit risk	04.0	70.0	00/	00.0	
- non-counterparty	81.9	79.9	3%		-
- counterparty	0.9	1.0	(10%)	1.4	(36%)
- Operational risk	8.0	7.5	7%	7.9	1%
	90.8	88.4	3%	91.3	(1%)

#### Notes:

- (1) Divisional return on equity is based on divisional operating profit after tax divided by average notional equity (based on 10% of monthly average of divisional RWAs, adjusted for capital deductions).
- (2) Excludes the litigation settlement in Q1 2012 and net gain on sale of Visa B shares in Q2 2012.
- (3) Provision coverage represents loan impairment provisions as a percentage of risk elements in lending.

### **US Retail & Commercial (US Dollar)**

## **Key points**

In Q3 2013, US R&C continued to make progress in developing a differentiated customer proposition across both its consumer and commercial activities. We continue to make significant investments to deliver enhanced products and services to customers, to improve our operating platforms, and to increase efficiency. We have commenced our IPO preparation and are developing and implementing plans to improve operating performance and to prepare for public company readiness.

Consumer Banking continued to improve customer service with the installation of an additional 357 intelligent deposit machines in the quarter. Consumer Banking also continued to grow and deepen customer relationships, evidenced by the upward trends in online banking usage and online bill payments. Moreover, our mobile banking application was ranked the "highest customer rated" app on both Android and iOS platforms by Extreme Labs in July 2013.

Commercial Banking continued to see results from investments in its value proposition, which is based on thought leadership and product capabilities. Specifically, Q2 2013 Greenwich Middle Market Syndicated Study results versus Q1 2013 showed an increase for client satisfaction, increasing from 66% to 75%, an increase in Lead Relationships as a percentage of customers, increasing from 54% to 59% and an increase in Proactively Provides Advice & Solutions, increasing from 58% to 68%. Our US Middle Market Syndications Bookrunner most recent ranking also improved from #10 in Q1 2013 to #9.

Commercial Banking also launched several growth initiatives, including expanding the Mid-Corporate segment nationally as well as growing the Franchise Finance, Lender Finance, Commercial Real Estate and other key industry verticals. While initial efforts have been focused on securing approvals and on-boarding new talent, the initiatives have already led to incremental loan growth.

#### Q3 2013 compared with Q2 2013

- Operating profit of £142 million (\$219 million) was down £32 million (\$49 million), or 18%, largely
  driven by an increase in impairment losses. A sluggish economic recovery, combined with significant
  market liquidity resulted in intensified competition in loan markets. Low short-term rates limited net
  interest margin expansion and the rise in long-term rates dramatically slowed mortgage refinance
  volumes.
- Higher rates led us to purchase incremental investment securities of £1.4 billion (\$3.5 billion) during the quarter, reversing first half run-off.

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- Net interest income was up £20 million (\$34 million), or 4% (5% in US dollar terms), due to the larger investment portfolio, commercial loan growth and favourable funding costs. Net interest margin increased by 8 basis points to 2.99%.
- Loans and advances decreased 5%, an increase of 1% in US dollar terms. Commercial loans were down 4%, an increase of 1% in US dollar terms despite competition for lending opportunities.
   Consumer loans decreased 5%, a 1% increase in US dollar terms driven by a strategic initiative to purchase residential mortgages and hold more originations on balance sheet.
- Non-interest income was down £15 million (\$25 million), or 5% (6% in US dollar terms), reflecting lower securities gains, down £11 million (\$17 million) to £16 million (\$25 million), and mortgage banking fees, down £11 million (\$17 million) to £19 million (\$30 million), as refinancing volumes slowed, partially offset by higher commercial banking fee income.

## **US Retail & Commercial (US Dollar)**

### **Key points** (continued)

#### Q3 2013 compared with Q2 2013 (continued)

- Direct expenses were broadly in line with Q2 2013 reflecting the phasing of the annual incentive accruals and a seasonal decrease in payroll taxes, largely offset by a lower mortgage servicing rights impairment recapture.
- Impairment losses remained relatively low at £59 million (\$91 million), or 0.4% of loans and advances to customers. The credit environment remained broadly stable in the quarter. The increase in impairment losses was driven by a moderate increase in consumer charge-offs and a lower level of reserve release.

## Q3 2013 compared with Q3 2012

- Operating profit of £142 million (\$219 million) decreased by £81 million (\$132 million), or 36% (38% in US dollar terms), largely driven by lower income and an increase in impairment losses. The operating environment and market conditions remained challenging, with intense competition for loans and an extended period of low short-term rates.
- Net interest income was up 1%, down 1% in US dollar terms due to consumer loan run-off and the
  effect of prevailing economic conditions on asset yields partially offset by commercial loan growth
  and the benefit of interest rate swaps.
- Loans and advances were flat with strong commercial loan growth of 5% offset by run-off of long-term fixed-rate consumer products.
- Customer deposits were down 3% due to planned run-off of high priced time deposits partially offset by growth achieved in checking balances. Consumer checking balances grew by 4% while small business checking balances grew by 6% over the year.
- Non-interest income was down £29 million (\$60 million), or 10% (13% in US dollar terms), reflecting lower mortgage banking fees, down £26 million (\$41 million) to £19 million (\$30 million), deposit fees, down £7 million (\$11 million) to £84 million (\$130 million), and securities gains, down £17 million (\$27 million) to £16 million (\$25 million), partially offset by higher commercial banking fee income.
- Direct expenses were up £12 million, or 2%, a decrease in US dollar terms of \$6 million, or 1%, reflecting a mortgage servicing rights recapture partially offset by the cost of regulatory compliance and new technology investments.

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The credit environment remained broadly stable over the year. The increase in impairment losses was driven by lower levels of reserve release.

## **Markets**

	Quarter ended			Nine months ended		
	30		30	30	30	
	September	30 June		September		
	2013	2013	2012	2013	2012	
	£m	£m	£m	£m	£m	
Income statement						
Net interest income	41	25	14	96	62	
ivet interest income	71	20	17	30	02	
Net fees and commissions receivable	16	6	27	55	127	
Income from trading activities	764	791	1,250	2,515	3,554	
Other operating income/(loss)	13	-	(249)	30	99	
Non-interest income	793	797	1,028	2,600	3,780	
Total income	834	822	1,042	2,696	3,842	
Direct expenses						
- staff	(299)	(301)	(396)	(985)	(1,366)	
- other	(148)	(207)	(163)	(537)	(515)	
Indirect expenses	(178)	(178)	(194)	(535)	(576)	
	(625)	(686)	(753)	(2,057)	(2,457)	
Profit before impairment losses	209	136	289	639	1,385	
Impairment recoveries/(losses)	1	(43)	6	(58)	(15)	
Operating profit	210	93	295	581	1,370	
Of which:						
Ongoing businesses (1)	217	92	317	563	1,162	
Run-off and recovery businesses	(7)	1	(22)	18	208	
Analysis of income by product						
Rates	390	246	384	864	1,599	
Currencies	257	306	202	786	568	
Asset backed products	125	166	394	739	1,153	

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Credit markets	187	152	178	556	578
Total income ongoing businesses	959	870	1,158	2,945	3,898
Inter-divisional revenue share	(162)	(149)	(161)	(480)	(539)
Run-off businesses	37	101	45	231	483
Total income	834	822	1,042	2,696	3,842
Memo - Fixed income and currencies					
Total income ongoing businesses	959	870	1,158	2,945	3,898
Less: primary credit markets	(146)	(136)	(113)	(433)	(414)
Total fixed income and currencies	813	734	1,045	2,512	3,484

# Note:

(1) The ongoing businesses include the Rates, Currencies, Asset backed products and Credit markets areas.

## **Markets**

Key metrics		Quarter ended	Nine months ended		
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
Performance ratios					
Return on equity (1)	7.0%	2.8%	7.6%	5.9%	11.5%
Cost:income ratio	75%	83%	72%	76%	64%
Compensation ratio (2)	36%	37%	38%	37%	36%

	30			31	
	September	30 June		December	
	2013	2013		2012	
	£bn	£bn	Change	£bn	Change
Canital and belongs about					
Capital and balance sheet					
Loans and advances to customers (gross)	24.4	28.2	(13%)	29.8	(18%)
Loan impairment provisions	(0.2)	(0.2)	(1378)	(0.2)	- (1076)
	, ,	` ,		,	
Net loans and advances to customers	24.2	28.0	(14%)	29.6	(18%)
Net loans and advances to banks	15.5	16.0	(3%)	16.6	(7%)
Reverse repos	95.6	98.9	(3%)	103.8	(8%)
Securities	71.4	84.9	(16%)	92.4	(23%)
Cash and eligible bills	19.6	18.0	9%	30.2	(35%)
Other	21.9	22.1	(1%)	11.9	84%
Total third party assets (excluding derivatives					
mark-to-market)	248.2	267.9	(7%)	284.5	(13%)
Net derivative assets (after netting)	18.6	21.0	(11%)	21.9	(15%)
Provision coverage (3)	77%	78%	(100bp)	77%	-
Customer deposits (excluding repos)	25.8	26.4	(2%)	26.3	(2%)
Bank deposits (excluding repos)	29.3	34.0	(14%)	45.4	(35%)

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Risk-weighted assets					
- Credit risk					
- non-counterparty	10.5	12.5	(16%)	14.0	(25%)
- counterparty	26.5	30.8	(14%)	34.7	(24%)
- Market risk	26.4	33.7	(22%)	36.9	(28%)
- Operational risk	9.8	9.8	-	15.7	(38%)
	73.2	86.8	(16%)	101.3	(28%)

## Notes:

- (1) Divisional return on equity is based on divisional operating profit after tax, divided by average notional equity (based on 10% of the monthly average of divisional RWAs, adjusted for capital deductions).
- (2) Compensation ratio is based on staff costs as a percentage of total income.
- (3) Provision coverage represents loan impairment provisions as a percentage of risk elements in lending.

## **Markets**

	Quarte	r ended		Nine mon	Nine months ended	
			30	30	30	
	30 September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
Income statement (ongoing business)	£m	£m	£m	£m	£m	
Total income	800	724	1,004	2,475	3,385	
Direct expenses	(408)	(464)	(508)	(1,397)	(1,655)	
Indirect expenses	(176)	(176)	(192)	(528)	(570)	
Impairment recoveries	1	8	13	13	2	
Operating profit	217	92	317	563	1,162	
Performance ratios (ongoing business)						
Return on equity (1)	9.3%	3.6%	10.2%	7.4%	12.3%	
Cost:income ratio	73%	88%	70%	78%	66%	
Compensation ratio (2)	34%	38%	36%	37%	36%	
			30 Septemb			
Balance sheet (ongoing business)				<b>bn</b> £bn	£bn	
Total third party assets (excluding mark-to-market)	g derivatives		231		259.3	
Risk-weighted assets			56	<b>.9</b> 68.6	79.1	

## Notes:

- (1) Divisional return on equity is based on divisional operating profit after tax, divided by average notional equity (based on 10% of the monthly average of divisional RWAs, adjusted for capital deductions), for ongoing businesses.
- (2) Compensation ratio is based on staff costs as a percentage of total income.

## **Key points**

Markets operating profit recovered in Q3 2013, compared with the prior quarter, despite client activity remaining subdued. The trading performance in the Rates business improved and Credit benefitted from a strong performance in Corporate Debt Capital Markets. Costs were significantly lower than both Q2 2013 and Q3 2012, reflecting headcount reductions and tight control of discretionary expenditure.

Markets continued to focus on reducing its balance sheet and managing risk. Third party assets were £36 billion lower than at 31 December 2012 and risk-weighted assets were down £28 billion, consistent with the previously announced objective of reaching £80 billion Basel III risk-weighted assets by the end of 2014.

### Q3 2013 compared with Q2 2013

- Operating profit increased by £117 million. Income improved, despite the summer slowdown, weak recovery in the European economy and uncertainty surrounding the Federal Reserve's tapering of quantitative easing. Costs fell by 9% and impairment losses were negligible.
- Rates income rebounded following an improved trading performance.
- Currencies continued to perform well. Spot FX remained strong and FX Options continued to benefit from opportunities in a volatile market, albeit to a lesser extent than in Q2 2013.
- Asset Backed Products was affected by market expectations of a tapering of the Federal Reserve's programme of quantitative easing and subdued client activity. This, combined with the deliberate reduction in balance sheet deployed by the business, resulted in lower income.
- Credit Markets benefited from good levels of activity in Corporate Debt Capital Market income and gains in Flow Credit as credit spreads generally tightened.
- Costs fell by 9%, driven by ongoing cost saving initiatives and a lower level of legal expenditure.
- Markets continued to make significant progress in reducing the scale of its balance sheet and capital.
   Third party assets fell by a further £20 billion. Risk-weighted assets also fell, by £14 billion, driven by management action to reduce exposures and mitigate risk.

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#### **Markets**

## Key points (continued)

### Q3 2013 compared with Q3 2012

- The strategic repositioning of Markets drove a significant reduction in third party assets and risk-weighted assets.
- Costs fell by 17%, driven by a reduction in headcount of 1,000 and a continued focus on discretionary expenditure.
- Income was lower as Asset Backed Products, in particular, was down due an aggressive reduction in balance sheet deployed by the business coupled with limited demand as the market anticipated a tapering of quantitative easing by the Federal Reserve. This contrasted with Q3 2012, which benefited from a sustained rally as investors searched for yield.
- Rates increased slightly despite the uncertainty surrounding the Federal Reserve's quantitative easing programme and the slow recovery of the European market.
- Currencies income was up, Spot FX continued to perform well and FX Options benefited from recent volatility in emerging markets currencies.
- Credit Markets benefitted from a stronger performance in Corporate Debt Capital Markets.

#### **Central items**

	(	Quarter ende	Nine mo	nths ended	
	30		30	3	<b>0</b> 30
	September	30 June	September	Septembe	<b>r</b> September
	2013	2013	2012	201	<b>3</b> 2012
	£m	£m	£m	£r	<b>n</b> £m
Central items not allocated	(19)	140	149	85	(34)

#### Note:

(1) Costs/charges are denoted by brackets.

Funding and operating costs have been allocated to operating divisions based on direct service usage, the requirement for market funding and other appropriate drivers where services span more than one division.

Residual unallocated items relate to volatile corporate items that do not naturally reside within a division.

### **Key points**

### Q3 2013 compared with Q2 2013

- Central items not allocated were a debit of £19 million compared with a credit of £140 million in Q2 2013.
- The movement was primarily due to lower gains of £150 million on disposals of available-for-sale securities, down £205 million compared with Q2 2013, and a one-off impairment charge of £65 million in Q3 2013 in respect of a real estate loan. These reductions were partially offset by a £38 million increase in investment income to £55 million and a £50 million reduction in the charge for litigation and conduct matters to £45 million from £95 million in Q2 2013.

#### Q3 2013 compared with Q3 2012

- Central items not allocated represented a debit of £19 million compared with a credit of £149 million in Q3 2012.
- The movement was primarily due to lower gains of £150 million on disposals of available-for-sale securities, down £314 million compared with Q3 2012, and the one-off impairment charge of £65 million. These were partially offset by lower unallocated costs in Group Treasury, down £63 million, higher investment income, up £55 million, a £30 million reduction in the charge for litigation and conduct matters and the non-repeat of IT incident costs of £50 million in Q3 2012.

	C	uarter ended	b	Nine mont	hs ended
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
	£m	£m	£m	£m	£m
Income statement					
Net interest income (excluding funding costs					
of rental assets)	(34)	29	91	(33)	294
Funding costs of rental assets	(9)	(10)	(12)	(28)	(103)
Net interest income	(43)	19	79	(61)	191
Net fees and commissions	6	18	17	44	77
(Loss)/income from trading activities	(109)	134	(203)	70	(604)
Other operating income	, ,		7		, ,
- rental income	49	43	85	149	477
- other (1)	(22)	59	72	45	179
Non-interest income	(76)	254	(29)	308	129
Total income	(119)	273	50	247	320
Direct expenses					
- staff	(50)	(55)	(71)	(166)	(226)
- operating lease depreciation	(17)	(14)	(43)	(58)	(195)
- other	(30)	(36)	(30)	(94)	(117)
Indirect expenses	(48)	(51)	(68)	(148)	(199)
	(145)	(156)	(212)	(466)	(737)
Operating (loss)/profit before					
impairment losses	(264)	117	(162)	(219)	(417)
Impairment losses	(581)	(398)	(424)	(1,412)	(1,520)
Operating loss	(845)	(281)	(586)	(1,631)	(1,937)

Note:

(1) Includes (losses)/gains on disposals (Q3 2013 - £73 million loss; Q2 2013 - £11 million loss; Q3 2012 - £42 million loss; nine months ended 30 September 2013 - £141 million loss; nine months ended 30 September 2012 - £101 million gain).

	Q	uarter ended	d I	Nine mont	ths ended
	30		30	30	30
	September	30 June	September		September
	2013	2013	2012	2013	2012
	£m	£m	£m	£m	£m
Analysis of (loss)/income by business					
Banking and portfolios	(84)	152	91	60	151
International businesses	(31)	27	60	41	221
Markets	(4)	94	(101)	146	(52)
Total (loss)/income	(119)	273	50	247	320
(Loss)/income from trading activities				10.	
Monoline exposures	(21)	25	21	(3)	(170)
Credit derivative product companies	(9)	6	(199)	-	(206)
Asset-backed products	7	16	17	43	85
Other credit exotics	13	-	16	28	(33)
Equities	1	1	1	2	3
Banking book hedges	-	-	(14)	3	(36)
Other	(100)	86	(45)	(3)	(247)
	(109)	134	(203)	70	(604)
Impairment losses					
Banking and portfolios (1)	589	415	433	1,445	1,623
International businesses	4	4	16	10	41
Markets	(12)	(21)	(25)	(43)	(144)
Total impairment losses	581	398	424	1,412	1,520
Loan impairment charge as % of gross					
customer loans and advances (excluding					
reverse repurchase agreements) (2)					
Banking and portfolios (3)	5.2%	4.0%	2.8%	4.7%	3.6%

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International businesses	4.0%	2.0%	4.5%	3.3%	3.9%
Markets	-	ı	0.4%	-	(1.6%)
Total	5.2%	4.0%	2.8%	4.7%	3.6%

Key metrics						
		Quarter ended	b	Nine months ended		
	30		30	30	30	
	September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
Performance ratio						
Net interest margin	(0.35%)	0.15%	0.41%	(0.15%)	0.32%	

#### Notes:

- (1) Includes Ulster Bank impairment losses of £398 million (Q2 2013 £189 million; Q3 2012 £164 million; nine months ended 30 September 2013 £829 million; nine months ended 30 September 2012 £619 million).
- (2) Includes disposal groups.
- (3) Ulster Bank 13.2% (Q2 2013 5.9%; Q3 2012 5.0%; nine months ended 30 September 2013 9.1%; nine months ended 30 September 2012 6.3%). Banking and portfolios excluding Ulster Bank 1.9% (Q2 2013 3.3%; Q3 2012 2.1%; nine months ended 30 September 2013 2.8%; nine months ended 30 September 2012 2.8%).

	30			31	
	September	30 June		December	
	2013	2013		2012	
	£bn	£bn	Change	£bn	Change
Capital and balance sheet					
Loans and advances to customers (gross)					
(1)	40.4	46.4	(13%)	55.4	(27%)
Loan impairment provisions	(11.3)	(11.4)	(1%)	(11.2)	1%
Net loans and advances to customers	29.1	35.0	(17%)	44.2	(34%)
Total third party assets (excluding					
derivatives)	37.3	45.4	(18%)	57.4	(35%)
Total third party assets (including derivatives)	41.1	50.0	(18%)	63.4	(35%)
Risk elements in lending (1)	19.8	20.9	(5%)	21.4	(7%)
Provision coverage (2)	57%	55%	200bp	52%	500bp
Customer deposits (1)	2.4	2.7	(11%)	2.7	(11%)
Risk-weighted assets					
- Credit risk					
- non-counterparty	29.2	33.0	(12%)	45.1	(35%)
- counterparty	6.5	7.8	(17%)	11.5	(43%)
- Market risk	4.0	4.3	(7%)	5.4	(26%)
- Operational risk	1.2	1.2	-	(1.6)	175%
	40.9	46.3	(12%)	60.4	(32%)

## Notes:

- (1) Excludes disposal groups.
- (2) Provision coverage represents loan impairment provisions as a percentage of risk elements in lending.

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	30		31
	September	30 June	December
	2013	2013	2012
	£bn	£bn	£bn
Gross customer loans and advances			
Banking and portfolios	40.0	45.6	54.5
International businesses	0.4	0.8	0.9
	40.4	46.4	55.4
Risk-weighted assets			
Banking and portfolios	36.7	41.4	53.3
International businesses	1.0	1.4	2.4
Markets	3.2	3.5	4.7
	40.0	40.0	
	40.9	46.3	60.4
Third party assets (excluding derivatives)			
Banking and portfolios	34.8	41.1	51.1
International businesses	0.4	0.8	1.2
Markets	2.1	3.5	5.1
	37.3	45.4	57.4

Third party assets (	eveluding deri	vatives)					
Tilliu party assets (		valives)					
							3(
	30 June		Disposals/	Drawings/			Septembe
	2013	Run-off	restructuring		Impairments	FX	2013
Quarter ended 30	2010		rootraotaring	1011 0 1010	ļ		2011
September 2013	£bn	£bn	£bn	£bn	£bn	£bn	£br
Commercial real							
estate	18.3	(1.1)	(0.5)	-	(0.5)	(0.2)	16.0
Corporate	19.9	(2.0)	(1.0)	0.2	-	(0.6)	16.5
SME	0.5	(0.1)	-	-	-	-	0.4
Retail	3.0	(0.1)	(0.6)	-	(0.1)	(0.1)	2.1
Other	0.2	-	-	-	-	-	0.2
Markets	3.5	(0.1)	(1.1)	-	-	(0.2)	2.1
Total (excluding							
derivatives)	45.4	(3.4)	(3.2)	0.2	(0.6)	(1.1)	37.3
	31 March		Disposals/	Drawings/			30 June
	2013	Run-off	restructuring		Impairments	FX	2013
Quarter ended 30			, and the same of				
June 2013	£bn	£bn	£bn	£bn	£bn	£bn	£br
Commercial real							
estate	20.1	(0.7)	· · · · · ·	1	(0.4)	0.1	18.3
Corporate	23.9	(3.1)	· · · · · ·	0.2	-	(0.2)	19.9
SME	0.8	(0.1)	· · · · · ·	-	-	-	0.5
Retail	3.2	(0.2)	-	-	-	-	3.0
Other	0.3	(0.1)		-	-	-	0.2
Markets	4.6	-	(1.1)	-	-	-	3.5
Total (excluding	+ +						
derivatives)	52.9	(4.2)	(3.0)	0.2	(0.4)	(0.1)	45.4
							30
	30 June		Disposals/	Drawings/	]		Septembe
	2012	Run-off	restructuring	roll overs	Impairments	FX	2012

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Quarter ended 30 September 2012	£bn	£bn	£bn	£bn	£bn	£bn	£bn
Commercial real estate	26.9	(0.9)	(0.4)	-	(0.4)	(0.2)	25.0
Corporate	32.8	(2.7)	(1.1)	0.4	-	(0.4)	29.0
SME	1.6	(0.2)	(0.1)	-	-	-	1.3
Retail	4.0	(0.1)	-	-	-	(0.1)	3.8
Other	0.4	-	-	-	-	-	0.4
Markets	6.4	(0.2)	(0.6)	0.1	-	(0.1)	5.6
Total (excluding derivatives)	72.1	(4.1)	(2.2)	0.5	(0.4)	(0.8)	65.1

### Note:

(1) Disposals of £0.2 billion have been signed as at 30 September 2013 but are pending completion (30 June 2013 - £0.4 billion; 30 September 2012 - £0.2 billion).

	30		31
	September	30 June	December
	2013	2013	2012
Commercial real estate third party assets	£bn	£bn	£bn
UK (excluding NI)	5.6	6.5	8.9
Ireland (ROI and NI)	4.7	5.3	5.8
Spain	1.2	1.4	1.4
Rest of Europe	4.0	4.4	4.9
USA	0.5	0.7	0.9
RoW	-	-	0.2
Total (excluding derivatives)	16.0	18.3	22.1

	Qı	uarter ended		Nine months ended		
	30		30	30	30	
	September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
	£m	£m	£m	£m	£m	
Impairment losses by donating division						
and sector (1)						
UK Retail						
Personal	-	-	1	(1)	4	
Total UK Retail	-	-	1	(1)	4	
UK Corporate						
Manufacturing and infrastructure	(3)	(5)	4	(6)	18	
Property and construction	16	63	2	139	80	
Transport	2	25	-	36	14	
Financial institutions	-	(7)	(13)	(8)	(15)	
Lombard	2	2	11	4	33	
Other	9	6	37	17	54	
Total UK Corporate	26	84	41	182	184	
Ulster Bank						
Commercial real estate						
- investment	29	82	61	158	197	
- development	356	88	93	599	355	
Other corporate	12	16	10	66	61	
Other EMEA	1	3	-	6	6	
Total Ulster Bank	398	189	164	829	619	
US Retail & Commercial						
Auto and consumer	15	15	10	43	30	
Cards	-	-	(1)	-	3	
SBO/home equity	14	19	46	60	108	
Residential mortgages	5	1	10	8	17	

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Commercial real estate	4	7	(9)	10	(10)
Commercial and other	1	-	(8)	(1)	(15)
Total US Retail & Commercial	39	42	48	120	133
International Banking					
Manufacturing and infrastructure	9	(49)	(5)	(43)	-
Property and construction	92	124	205	301	527
Transport	(1)	(1)	1	5	148
Telecoms, media and technology	1	1	-	5	27
Financial institutions	(17)	(20)	(19)	(47)	(133)
Other	33	30	(13)	61	10
Total International Banking	117	85	169	282	579
Other					
Wealth	-	(1)	1	-	1
Central items	1	(1)	-	-	-
Total Other	1	(2)	1	_	1
		(-/			
Total impairment losses	581	398	424	1,412	1,520

## Note:

(1) Impairment losses include those relating to AFS securities; sector analyses above include allocation of latent impairment charges.

	30		31
	September	30 June	December
	2013	2013	2012
	£bn	£bn	£bn
Cycle leave and advances to evotement (evaluation vevere	+		
Gross loans and advances to customers (excluding reverse	-		
repurchase agreements) by donating division and sector			
UK Corporate			
Manufacturing and infrastructure	-	-	0.1
Property and construction	2.2	2.4	3.6
Transport	3.5	3.7	3.8
Financial institutions	-	0.1	0.2
Lombard	0.2	0.3	0.4
Other	0.9	1.4	4.2
Total UK Corporate	6.8	7.9	12.3
Total on corporate	1 0.0	7.5	12.0
Ulster Bank			
Commercial real estate			
- investment	3.4	3.4	3.4
- development	7.2	7.4	7.6
Other corporate	1.5	1.6	1.6
Other EMEA	-	0.3	0.3
Total Ulster Bank	12.1	12.7	12.9
	1		
US Retail & Commercial			
Auto and consumer	0.2	0.6	0.6
SBO/home equity	1.7	1.9	2.0
Residential mortgages	0.3	0.4	0.4
Commercial real estate	0.2	0.3	0.4
Commercial and other	0.1	0.1	0.1
Total US Retail & Commercial	2.5	3.3	3.5
International Banking		+	

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Manufacturing and infrastructure	1.6	2.1	3.9
Property and construction	9.2	10.5	12.3
Transport	1.6	1.4	1.7
Telecoms, media and technology	0.7	0.8	0.4
Financial institutions	3.4	4.3	4.7
Other	2.4	3.2	3.7
Total International Banking	18.9	22.3	26.7
Other			
Wealth	0.1	0.1	-
Central items	-	0.1	-
Total Other	0.1	0.2	-
Gross loans and advances to customers (excluding reverse			
repurchase agreements)	40.4	46.4	55.4

## **Key points**

Non-Core third party assets fell to £37 billion, a reduction of £8 billion, or 18%, during the quarter and an overall reduction to date of £221 billion, or 86%, since the division was set up. This has been achieved through a mixture of disposals, run-off and impairments. As at 30 September 2013, the Non-Core funded balance sheet was c.5% of the Group's funded balance sheet compared with 21% when the division was created.

### Q3 2013 compared with Q2 2013

- Third party assets of £37 billion were £8 billion lower, largely reflecting disposals of £3 billion and run-off of £3 billion.
- Risk-weighted assets decreased by £5 billion, driven by disposals and run-off.
- Operating loss of £845 million was £564 million higher, driven by adverse income from trading activities, an increase in impairment losses, a fall in net interest income and higher disposal losses (Q3 2013 - £73 million; Q2 - £11 million).
- Income from trading activities was a loss of £109 million in Q3 2013 compared with a £134 million gain in Q2 2013, reflecting the costs of transactions in Q3 2013.
- Net interest income decreased by £62 million compared with Q2 2013, which included a one-off interest in suspense recovery of interest of £54 million. In addition, Q3 2013 saw a reduction in net interest income of £28 million resulting from a one-off impact on finance leases following the change in the rate of UK corporation tax.
- Headcount declined by 14% to 1,900 reflecting divestment activity and run-off across the business.
- Impairment losses were up £183 million to £581 million. The increase related to Ulster Bank CRE development properties.

#### Q3 2013 compared with Q3 2012

- Third party assets fell by £28 billion, or 43%, largely reflecting run-off of £16 billion and disposals of £12 billion, which also led to a reduction in risk-weighted assets, down £31 billion.
- Operating loss was £259 million higher, with a reduction in income of £169 million and a £157 million increase in impairment losses, partially offset by a reduction in operating expenses of £67 million.

•

Total income decreased by £169 million, principally driven by a fall in net interest income of £119 million. Disposal losses were £31 million higher, other operating income was £63 million lower (as Q3 2012 included positive fair value adjustments) and rental income was £33 million lower (driven by rundown of Lombard Vehicle Management). These factors were partially offset by a £94 million decrease in trading losses.

- Net interest income was down £122 million predominantly due to a 32% reduction in interest earning assets as a result of disposals and run-off.
- Trading losses were £94 million lower, principally as a result of restructuring and de-risking activities within the Markets portfolio affecting Q3 2012.
- Since Q3 2012, headcount has been reduced by approximately 1,400, or 42%, reflecting divestment activity and run-off across the business. Expenses have fallen by £67 million, driven by a £21 million reduction in staff costs and £26 million reduction in operating lease depreciation, principally due to the rundown of Lombard Vehicle Management.
- Impairment losses were up £157 million to £581 million primarily in the Ulster Bank CRE portfolio, partly offset by reductions in the International Banking portfolio.

## **Condensed consolidated income statement**

# for the period ended 30 September 2013

	Quarter ended			Nine months ended		
	30		30	30	30	
	September	30 June	September	September	September	
	2013	2013	2012*	2013	2012*	
	£m	£m	£m	£m	£m	
Interest receivable	4,207	4,281	4,456	12,767	14,091	
Interest payable	(1,427)	(1,514)	(1,647)	(4,550)	(5,462)	
Not interest income	2 700	0.767	2 200	9 017	0.600	
Net interest income	2,780	2,767	2,809	8,217	8,629	
Fees and commissions receivable	1,382	1,392	1,400	4,090	4,335	
Fees and commissions payable	(238)	(250)	(209)	(698)	(589)	
Income from trading activities	444	949	334	2,508	1,201	
Gain/(loss) on redemption of own debt	13	242	(123)	204	454	
Other operating income/(loss)	35	720	(252)	1,367	(692)	
Non-interest income	1,636	3,053	1,150	7,471	4,709	
Non-interest income	1,030	3,033	1,130	7,471	4,703	
Total income	4,416	5,820	3,959	15,688	13,338	
Staff costs	(1,895)	(1,840)	(1,987)	(5,622)	(6,532)	
Premises and equipment	(544)	(548)	(550)	(1,648)	(1,640)	
Other administrative expenses	(1,103)	(1,418)	(1,193)	(3,284)	(3,087)	
Depreciation and amortisation	(338)	(349)	(421)	(1,074)	(1,304)	
Operating expenses	(3,880)	(4,155)	(4,151)	(11,628)	(12,563)	
D (1)(1)						
Profit/(loss) before impairment losses	536	1,665	(192)	4,060	775	
Impairment losses	(1,170)		· /-	(3,320)		
Operating (loss)/profit before tax	(634)	548	(1,368)	740	(3,050)	
Tax charge	(81)	(328)	(3)	(759)	(402)	
(Loss)/profit from continuing						
operations	(715)	220	(1,371)	(19)	(3,452)	

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(Loss)/profit from discontinued					
operations, net of tax					
- Direct Line Group	-	-	62	127	167
- Other	(5)	9	5	6	6
(Loss)/profit from discontinued					
operations,					
net of tax	(5)	9	67	133	173
(Loss)/profit for the period	(720)	229	(1,304)	114	(3,279)
Non-controlling interests	(6)	14	3	(123)	28
Preference share and other dividends	(102)	(101)	(104)	(284)	(186)
(Loss)/profit attributable to ordinary and					
B shareholders	(828)	142	(1,405)	(293)	(3,437)
Basic and diluted (loss)/earnings per ordinary and B					
share from continuing operations	(7.4p)	1.2p	(13.3p)	(3.6p)	(32.8p)
Basic and diluted (loss)/earnings per ordinary and B					
share from continuing and discontinued operations	(7.4p)	1.2p	(12.7p)	(2.6p)	(31.3p)

<sup>\*</sup> Restated - see page 76.

# Condensed consolidated statement of comprehensive income

# for the period ended 30 September 2013

	Quarter ended			Nine months ended		
	30		30	30	30	
	September	30 June	September	September	September	
	2013	2013	2012*	2013	2012*	
	£m	£m	£m	£m	£m	
(Loss)/profit for the period	(720)	229	(1,304)	114	(3,279)	
Items that do not qualify for reclassification						
Income tax on items that do not qualify for						
reclassification	(163)	-	(39)	(163)	(77)	
Items that do qualify for reclassification						
Available-for-sale financial assets	430	(1,009)	124	(303)	715	
Cash flow hedges	(88)	(1,502)	437	(1,624)	1,132	
Currency translation	(1,211)	113	(573)	99	(1,069)	
Income tax on items that do qualify for reclassification	85	678	(52)	811	(270)	
	(784)	(1,720)	(64)	(1,017)	508	
Other comprehensive (loss)/income after tax	(947)	(1,720)	(103)	(1,180)	431	
Total comprehensive loss for the period	(1,667)	(1,491)	(1,407)	(1,066)	(2,848)	
Total comprehensive loss is attributable to:						
Non-controlling interests	(13)	(15)	(6)	121	(25)	
Preference shareholders	98	81	98	250	174	
Paid-in equity holders	4	20	6	34	12	
Ordinary and B shareholders	(1,756)	(1,577)	(1,505)	(1,471)	(3,009)	
	(1,667)	(1,491)	(1,407)	(1,066)	(2,848)	

\* Restated - see page 76.

## **Key points**

- The net gain relating to available-for-sale financial assets during Q3 2013 consisted of unrealised gains on bank and other financial institution securities. In the nine months ended 30 September 2013, the unrealised gains were more than offset by realised gains on the sale of high quality UK, US, German and Dutch sovereign bonds.
- Cash flow hedging movements during the nine months ended 30 September 2013 reflect the impact
  of increases in fixed/floating swap rates in the second quarter following statements by central banks
  indicating future monetary tightening.
- Currency translation losses during Q3 2013 were principally due to the strengthening of Sterling relative to the US Dollar and Euro by 6.5% and 2.3% respectively. In the nine months ended 30 September 2013, the net currency translation gains reflect the weakening of Sterling against the Euro by 2.5%.
- Income tax on items that do not qualify for reclassification relates to accumulated actuarial losses and reflected the reduction in the rate of UK Corporation Tax from 23% to 20%.

## **Condensed consolidated balance sheet**

# at 30 September 2013

Assets         September         30 June         December           Cash and balances at central banks         87,066         89,613         79,290           Net loans and advances to banks         28,206         30,241         29,168           Reverse repurchase agreements and stock borrowing         33,757         37,540         34,783           Loans and advances to banks         61,963         67,781         63,951           Net loans and advances to banks         419,627         418,792         430,088           Reverse repurchase agreements and stock borrowing         62,214         61,743         70,047           Loans and advances to customers         469,141         480,535         500,135           Debt securities         122,886         138,202         157,438           Equity shares         10,363         11,423         15,232           Settlement balances         18,099         17,966         5,741           Derivatives         323,657         373,692         441,903           Interpolity, plant and equipment         8,476         9,300         9,784           Deferred tax         3,022         3,344         3,443           Interests in associated undertakings         1,852         2,500         776 <tr< th=""><th>Г</th><th></th><th>T</th><th>0.1</th></tr<>	Г		T	0.1
2013   2013   2012		30 Cantambar	20 June	31
Sm   Sm   Sm   Sm   Sm   Sm   Sm   Sm				
Assets Cash and balances at central banks Net loans and advances to banks Reverse repurchase agreements and stock borrowing Loans and advances to banks Cash and advances to banks Reverse repurchase agreements and stock borrowing Loans and advances to banks Cash and advances to customers Cash and advances to banks Cash and				
Cash and balances at central banks       87,066       89,613       79,290         Net loans and advances to banks       28,206       30,241       29,168         Reverse repurchase agreements and stock borrowing       33,757       37,540       34,783         Loans and advances to banks       61,963       67,781       63,951         Net loans and advances to customers       406,927       418,792       430,088         Reverse repurchase agreements and stock borrowing       62,214       61,743       70,047         Loans and advances to customers       469,141       480,535       500,135         Debt securities       122,886       138,202       157,438         Equity shares       10,363       11,423       15,232         Settlement balances       18,099       17,966       5,741         Derivatives       323,657       373,692       441,903         Intangible assets       13,742       13,997       13,545         Property, plant and equipment       8,476       9,300       9,784         Deferred tax       3,022       3,344       3,443         Interests in associated undertakings       1,852       2,500       76         Prepayments, accrued income and other assets       6,734       6,563		£m	£m	£m
Cash and balances at central banks       87,066       89,613       79,290         Net loans and advances to banks       28,206       30,241       29,168         Reverse repurchase agreements and stock borrowing       33,757       37,540       34,783         Loans and advances to banks       61,963       67,781       63,951         Net loans and advances to customers       406,927       418,792       430,088         Reverse repurchase agreements and stock borrowing       62,214       61,743       70,047         Loans and advances to customers       469,141       480,535       500,135         Debt securities       122,886       138,202       157,438         Equity shares       10,363       11,423       15,232         Settlement balances       18,099       17,966       5,741         Derivatives       323,657       373,692       441,903         Intangible assets       13,742       13,997       13,545         Property, plant and equipment       8,476       9,300       9,784         Deferred tax       3,022       3,344       3,443         Interests in associated undertakings       1,852       2,500       76         Prepayments, accrued income and other assets       6,734       6,563	Accete			
Net loans and advances to banks         28,206         30,241         29,168           Reverse repurchase agreements and stock borrowing         33,757         37,540         34,783           Loans and advances to banks         61,963         67,781         63,951           Net loans and advances to customers         406,927         418,792         430,088           Reverse repurchase agreements and stock borrowing         62,214         61,743         70,047           Loans and advances to customers         469,141         480,535         500,135           Debt securities         122,886         138,202         157,438           Equity shares         10,363         11,423         15,232           Settlement balances         18,099         17,966         5,741           Derivatives         323,657         373,692         441,903           Intagible assets         13,742         13,997         13,545           Property, plant and equipment         8,476         9,300         9,784           Deferred tax         3,022         3,344         3,443           Interests in associated undertakings         1,852         2,500         776           Prepayments, accrued income and other assets         6,734         6,563         7,044     <		07.000	00.010	70.000
Reverse repurchase agreements and stock borrowing   33,757   37,540   34,783     Loans and advances to banks   61,963   67,781   63,951     Net loans and advances to customers   406,927   418,792   430,088     Reverse repurchase agreements and stock borrowing   62,214   61,743   70,047     Loans and advances to customers   469,141   480,535   500,135     Debt securities   122,886   138,202   157,438     Equity shares   10,363   11,423   15,232     Settlement balances   18,099   17,966   5,741     Derivatives   323,657   373,692   441,903     Intangible assets   13,742   13,997   13,545     Property, plant and equipment   8,476   9,300   9,784     Assets of disposal groups   1,852   2,500   776     Prepayments, accrued income and other assets   6,734   6,563   7,044     Assets of disposal groups   2,435   1,313   14,013     Total assets   1,129,436   1,216,229   1,312,295     Liabilities   8     Bank deposits   38,601   45,287   57,073     Repurchase agreements and stock lending   32,748   34,419   44,332     Deposits by banks   71,349   79,706   101,405     Customer deposits   434,305   437,097   433,239     Repurchase agreements and stock lending   72,636   89,321   89,340     Debt securities in issue   71,781   79,721   94,592     Settlement balances   18,514   17,207   5,878     Short positions   31,020   27,979   27,591				
Loans and advances to banks         61,963         67,781         63,951           Net loans and advances to customers         406,927         418,792         430,088           Reverse repurchase agreements and stock borrowing         62,214         61,743         70,047           Loans and advances to customers         469,141         480,535         500,135           Debt securities         122,886         138,202         157,438           Equity shares         10,363         11,423         15,232           Settlement balances         18,099         17,966         5,741           Derivatives         323,657         373,692         441,903           Intangible assets         13,742         13,997         13,545           Property, plant and equipment         8,476         9,300         9,784           Deferred tax         3,022         3,344         3,443           Interests in associated undertakings         1,852         2,500         776           Prepayments, accrued income and other assets         6,734         6,563         7,044           Assets of disposal groups         1,129,436         1,216,229         1,312,295           Liabilities         Bank deposits         38,601         45,287         57,073 <td></td> <td></td> <td></td> <td></td>				
Net loans and advances to customers       406,927       418,792       430,088         Reverse repurchase agreements and stock borrowing       62,214       61,743       70,047         Loans and advances to customers       469,141       480,535       500,135         Debt securities       122,886       138,202       157,438         Equity shares       10,363       11,423       15,232         Settlement balances       18,099       17,966       5,741         Derivatives       323,657       373,692       441,903         Intangible assets       13,742       13,997       13,545         Property, plant and equipment       8,476       9,300       9,784         Deferred tax       3,022       3,344       3,443         Interests in associated undertakings       1,852       2,500       776         Prepayments, accrued income and other assets       6,734       6,563       7,044         Assets of disposal groups       2,435       1,313       14,013         Total assets       1,129,436       1,216,229       1,312,295         Liabilities       8       8       1,216,229       1,312,295         Liabilities       8       8       79,706       101,405	· · · · · · · · · · · · · · · · · · ·	<u> </u>		
Reverse repurchase agreements and stock borrowing   62,214   61,743   70,047		•		·
Loans and advances to customers		<u> </u>		
Debt securities       122,886       138,202       157,438         Equity shares       10,363       11,423       15,232         Settlement balances       18,099       17,966       5,741         Derivatives       323,657       373,692       441,903         Intangible assets       13,742       13,997       13,545         Property, plant and equipment       8,476       9,300       9,784         Deferred tax       3,022       3,344       3,443         Interests in associated undertakings       1,852       2,500       776         Prepayments, accrued income and other assets       6,734       6,563       7,044         Assets of disposal groups       2,435       1,313       14,013         Total assets       1,129,436       1,216,229       1,312,295         Liabilities       Bank deposits       38,601       45,287       57,073         Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer acc		<u> </u>		
Equity shares       10,363       11,423       15,232         Settlement balances       18,099       17,966       5,741         Derivatives       323,657       373,692       441,903         Intangible assets       13,742       13,997       13,545         Property, plant and equipment       8,476       9,300       9,784         Deferred tax       3,022       3,344       3,443         Interests in associated undertakings       1,852       2,500       776         Prepayments, accrued income and other assets       6,734       6,563       7,044         Assets of disposal groups       2,435       1,313       14,013         Total assets       1,129,436       1,216,229       1,312,295         Liabilities       8ank deposits       38,601       45,287       57,073         Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       8,040         Customer accounts       506,941       526,418       521,279         Debt securi		•		·
Settlement balances       18,099       17,966       5,741         Derivatives       323,657       373,692       441,903         Intangible assets       13,742       13,997       13,545         Property, plant and equipment       8,476       9,300       9,784         Deferred tax       3,022       3,344       3,443         Interests in associated undertakings       1,852       2,500       776         Prepayments, accrued income and other assets       6,734       6,563       7,044         Assets of disposal groups       2,435       1,313       14,013         Total assets       1,129,436       1,216,229       1,312,295         Liabilities       38,601       45,287       57,073         Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       8,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances				
Derivatives       323,657       373,692       441,903         Intangible assets       13,742       13,997       13,545         Property, plant and equipment       8,476       9,300       9,784         Deferred tax       3,022       3,344       3,443         Interests in associated undertakings       1,852       2,500       776         Prepayments, accrued income and other assets       6,734       6,563       7,044         Assets of disposal groups       2,435       1,313       14,013         Total assets       1,129,436       1,216,229       1,312,295         Liabilities       38,601       45,287       57,073         Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       <	• •	<u> </u>		
Intangible assets       13,742       13,997       13,545         Property, plant and equipment       8,476       9,300       9,784         Deferred tax       3,022       3,344       3,443         Interests in associated undertakings       1,852       2,500       776         Prepayments, accrued income and other assets       6,734       6,563       7,044         Assets of disposal groups       2,435       1,313       14,013         Total assets       1,129,436       1,216,229       1,312,295         Liabilities       8ank deposits       38,601       45,287       57,073         Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591 <td>Settlement balances</td> <td></td> <td></td> <td>5,741</td>	Settlement balances			5,741
Property, plant and equipment         8,476         9,300         9,784           Deferred tax         3,022         3,344         3,443           Interests in associated undertakings         1,852         2,500         776           Prepayments, accrued income and other assets         6,734         6,563         7,044           Assets of disposal groups         2,435         1,313         14,013           Total assets         1,129,436         1,216,229         1,312,295           Liabilities         8ank deposits         38,601         45,287         57,073           Repurchase agreements and stock lending         32,748         34,419         44,332           Deposits by banks         71,349         79,706         101,405           Customer deposits         434,305         437,097         433,239           Repurchase agreements and stock lending         72,636         89,321         88,040           Customer accounts         506,941         526,418         521,279           Debt securities in issue         71,781         79,721         94,592           Settlement balances         18,514         17,207         5,878           Short positions         31,020         27,979         27,591	Derivatives	323,657	373,692	441,903
Deferred tax   3,022   3,344   3,443     Interests in associated undertakings   1,852   2,500   776     Prepayments, accrued income and other assets   6,734   6,563   7,044     Assets of disposal groups   2,435   1,313   14,013     Total assets   1,129,436   1,216,229   1,312,295     Liabilities   Bank deposits   38,601   45,287   57,073     Repurchase agreements and stock lending   32,748   34,419   44,332     Deposits by banks   71,349   79,706   101,405     Customer deposits   434,305   437,097   433,239     Repurchase agreements and stock lending   72,636   89,321   88,040     Customer accounts   506,941   526,418   521,279     Debt securities in issue   71,781   79,721   94,592     Settlement balances   18,514   17,207   5,878     Short positions   31,020   27,979   27,591	Intangible assets	13,742	13,997	13,545
Trepayments in associated undertakings	Property, plant and equipment	8,476	9,300	9,784
Prepayments, accrued income and other assets       6,734       6,563       7,044         Assets of disposal groups       2,435       1,313       14,013         Total assets       1,129,436       1,216,229       1,312,295         Liabilities       Bank deposits         Bank deposits       38,601       45,287       57,073         Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Deferred tax	3,022	3,344	3,443
Assets of disposal groups       2,435       1,313       14,013         Total assets       1,129,436       1,216,229       1,312,295         Liabilities       Bank deposits         Bank deposits       38,601       45,287       57,073         Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Interests in associated undertakings	1,852	2,500	776
Total assets       1,129,436       1,216,229       1,312,295         Liabilities       Bank deposits       38,601       45,287       57,073         Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Prepayments, accrued income and other assets	6,734	6,563	7,044
Liabilities       38,601       45,287       57,073         Bank deposits       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Assets of disposal groups	2,435	1,313	14,013
Bank deposits       38,601       45,287       57,073         Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Total assets	1,129,436	1,216,229	1,312,295
Bank deposits       38,601       45,287       57,073         Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591				
Repurchase agreements and stock lending       32,748       34,419       44,332         Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Liabilities			
Deposits by banks       71,349       79,706       101,405         Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Bank deposits	38,601	45,287	57,073
Customer deposits       434,305       437,097       433,239         Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Repurchase agreements and stock lending	32,748	34,419	44,332
Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Deposits by banks	71,349	79,706	101,405
Repurchase agreements and stock lending       72,636       89,321       88,040         Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Customer deposits	434,305	437,097	433,239
Customer accounts       506,941       526,418       521,279         Debt securities in issue       71,781       79,721       94,592         Settlement balances       18,514       17,207       5,878         Short positions       31,020       27,979       27,591	Repurchase agreements and stock lending	72,636	89,321	88,040
Settlement balances         18,514         17,207         5,878           Short positions         31,020         27,979         27,591	Customer accounts	506,941	526,418	521,279
Settlement balances         18,514         17,207         5,878           Short positions         31,020         27,979         27,591	Debt securities in issue	71,781	79,721	94,592
Short positions 31,020 27,979 27,591	Settlement balances	<u> </u>		5,878
	Short positions			
	Derivatives			434,333

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Accruals, deferred income and other liabilities	14,157	14,376	14,801
Retirement benefit liabilities	3,597	3,579	3,884
Deferred tax	514	694	1,141
Subordinated liabilities	23,720	26,538	26,773
Liabilities of disposal groups	249	306	10,170
·			
Total liabilities	1,061,306	1,146,571	1,241,847
Equity			
Non-controlling interests	462	475	1,770
Owners' equity*			
Called up share capital	6,697	6,632	6,582
Reserves	60,971	62,551	62,096
Total equity	68,130	69,658	70,448
Total liabilities and equity	1,129,436	1,216,229	1,312,295
* Owners' equity attributable to:			
Ordinary and B shareholders	62,376	63,891	63,386
Other equity owners	5,292	5,292	5,292
	67,668	69,183	68,678

<sup>\*</sup> Restated - see page 76.

# **Average balance sheet**

	Quarter	ended	Nine mont	hs ended
	30		30	30
	September	30 June	September	September
	2013	2013	2013	2012*
	%	%	%	%
Average yields, spreads and margins of the				
banking business				
Gross yield on interest-earning assets of banking business	3.10	3.11	3.10	3.12
Cost of interest-bearing liabilities of banking business	(1.40)	(1.47)	(1.47)	(1.54)
Interest spread of banking business	1.70	1.64	1.63	1.58
Benefit from interest-free funds	0.35	0.37	0.37	0.33
Net interest margin of banking business	2.05	2.01	2.00	1.91
Average interest rates				
The Group's base rate	0.50	0.50	0.50	0.50
London inter-bank three month offered rates				
- Sterling	0.51	0.51	0.51	0.92
- Eurodollar	0.26	0.28	0.28	0.47
- Euro	0.22	0.21	0.21	0.65

<sup>\*</sup> Restated - see page 76.

# **Average balance sheet**

	Qua	Quarter ended			Quarter ended			
	30 Se	ptember 2	2013	30 June 2013				
	Average			Average				
	balance	Interest	Rate	balance	Interest	Rate		
	£m	£m	%	£m	£m	%		
Assets								
Loans and advances to banks	74,222	106	0.57	78,277	114	0.58		
Loans and advances to customers	397,115	3,829	3.83	402,605	3,809	3.79		
Debt securities	67,411	272	1.60	70,493	358	2.04		
Interest-earning assets								
- banking business (1)	538,748	4,207	3.10	551,375	4,281	3.11		
- trading business (2)	209,517	4,201	0.10	227,401	4,201	0.11		
Non interest corning conte	405 445			F10 007				
Non-interest earning assets	435,445			513,307				
Total assets	1,183,710			1,292,083				
Liabilities								
Deposits by banks	21,591	95	1.75	24,435	107	1.76		
Customer accounts	330,405	692	0.83	333,067	740	0.89		
Debt securities in issue	45,537	315	2.74	53,318	345	2.60		
Subordinated liabilities	23,005	223	3.85	24,727	225	3.65		
Internal funding of trading business	(17,216)	102	(2.35)	(21,078)	97	(1.85)		
Interest-bearing liabilities								
- banking business	403,322	1,427	1.40	414,469	1,514	1.47		
- trading business (2)	220,871	ĺ		232,873	,			
Non-interest-bearing liabilities								
- demand deposits	78,912			77,593				
- other liabilities	411,798			497,227				
Owners' equity	68,807			69,921				
Total liabilities and owners' equity	1,183,710			1,292,083				

## Notes:

- (1) Interest income includes amounts (unwind of discount) recognised on impaired loans and receivables. The average balances of such loans are included in average loans and advances to banks and loans and advances to customers.
- (2) Interest receivable and interest payable on trading assets and liabilities are included in income from trading activities.

# **Average balance sheet**

	Nine	Nine months ended			Nine months ended			
	30 Se	ptember 2	2013	30 September 2012*				
	Average			Average				
	balance	Interest	Rate	balance	Interest	Rate		
	£m	£m	%	£m	£m	%		
Assets								
Loans and advances to banks	74,493	328	0.59	75,283	379	0.67		
Loans and advances to customers	403,266	11,469	3.80	433,835	12,249	3.77		
Debt securities	72,096	970	1.80	93,348	1,463	2.09		
Interest-earning assets								
- banking business (1)	549,855	12,767	3.10	602,466	14,091	3.12		
- trading business (2)	224,936	,		243,159				
Non-interest earning assets	492,838			614,076				
Total assets	1,267,629			1,459,701				
Liabilities								
Deposits by banks	24,786	318	1.72	41,010	478	1.56		
Customer accounts	332,025	2,269	0.91	327,867	2,645	1.08		
Debt securities in issue	51,325	1,013	2.64	90,897	1,619	2.38		
Subordinated liabilities	23,626	670	3.79	21,062	611	3.88		
Internal funding of trading business	(17,912)	280	(2.09)	(7,986)	109	(1.82)		
Interest-bearing liabilities								
- banking business	413,850	4,550	1.47	472,850	5,462	1.54		
- trading business (2)	231,349			253,299				
Non-interest-bearing liabilities								
- demand deposits	77,525			74,106				
- other liabilities	475,400			585,020				
Owners' equity	69,505			74,426				
Total liabilities and owners' equity	1,267,629			1,459,701				

\* Restated - see page 76.

### Notes:

- (1) Interest income includes amounts (unwind of discount) recognised on impaired loans and receivables. The average balances of such loans are included in average loans and advances to banks and loans and advances to customers.
- (2) Interest receivable and interest payable on trading assets and liabilities are included in income from trading activities.

# Condensed consolidated statement of changes in equity

# for the period ended 30 September 2013

	Quarter ended			Nine months ended		
	30		30	30	30	
	September	30 June	September	September	September	
	2013	2013	2012*	2013	2012*	
	£m	£m	£m	£m	£m	
Called-up share capital						
At beginning of period	6,632	6,619	6,528	6,582	15,318	
Ordinary shares issued	65	13	53	115	196	
Share capital sub-division and						
consolidation	-	-	-	-	(8,933)	
At end of period	6,697	6,632	6,581	6,697	6,581	
Paid-in equity				1		
At beginning and end of period	979	979	979	979	979	
Share premium account						
At beginning of period	24,483	24,455	24,198	24,361	24,001	
Ordinary shares issued	145	28	70	267	267	
At end of period	24,628	24,483	24,268	24,628	24,268	
Merger reserve						
At beginning and end of period	13,222	13,222	13,222	13,222	13,222	
Available-for-sale reserve (1)						
At beginning of period	(714)	(10)	(450)	(346)	(957)	
Unrealised gains/(losses)	592	(568)	651	606	1,803	
Realised gains	(164)	(441)	(528)	(769)	(1,110)	
Tax	34	305	36	367	(27)	
Recycled to profit or loss on disposal of businesses (2)				(110)		
Dusinesses (2)	-	-	-	(110)	<del>-</del>	
At end of period	(252)	(714)	(291)	(252)	(291)	
Cash flow hedging reserve						
At beginning of period	491	1,635	1,399	1,666	879	

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Amount recognised in equity	163	(1,118)	713	(696)	1,931
Amount transferred from equity to		, ,			,
earnings	(251)	(384)	(276)	(928)	(799)
Tax	44	358	(90)	405	(265)
At end of period	447	491	1,746	447	1,746
Foreign exchange reserve					
At beginning of period	5,201	5,072	4,314	3,908	4,775
Retranslation of net assets	(1,338)	44	(637)	92	(1,203)
Foreign currency gains on hedges of net					
assets	148	70	68	17	156
Тах	7	15	2	4	22
Recycled to profit or loss on disposal of					
businesses	-	-	-	(3)	(3)
At end of period	4,018	5,201	3,747	4,018	3,747
Oppital va damantian va avva					
Capital redemption reserve	0.404	0.404	0.404	0.404	100
At beginning of period	9,131	9,131	9,131	9,131	198
Share capital sub-division and consolidation	_	_	_	_	8,933
					0,000
At end of period	9,131	9,131	9,131	9,131	9,131
Contingent capital reserve					
At beginning and end of period	(1,208)	(1,208)	(1,208)	(1,208)	(1,208)

<sup>\*</sup> Restated - see page 76.

### Notes:

- (1) Analysis provided on page 86.
- (2) Net of tax £35 million charge.
- (3) Net of tax £1 million charge.

# Condensed consolidated statement of changes in equity

# for the period ended 30 September 2013

	Quarter ended			Nine months ended	
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012*	2013	2012*
	£m	£m	£m	£m	£m
Retained earnings					
At beginning of period	11,105	10,949	16,615	10,596	18,929
(Loss)/profit attributable to ordinary and B					
shareholders and other equity owners					
- continuing operations	(723)	241	(1,364)	(116)	(3,416)
- discontinued operations	(3)	2	63	107	165
Equity preference dividends paid	(98)	(81)	(98)	(250)	(174)
Paid-in equity dividends paid, net of tax	(4)	(20)	(6)	(34)	(12)
Actuarial losses recognised in retirement					
benefit schemes					
- tax	(163)	-	(39)	(163)	(77)
Loss on disposal of own shares held	-	(18)	-	(18)	(196)
Shares released for employee benefits	-	(1)	(1)	(1)	(130)
Share-based payments					
- gross	26	33	44	22	136
- tax	4	-	2	1	(9)
At end of period	10,144	11,105	15,216	10,144	15,216
Own shares held					
At beginning of period	(139)	(211)	(206)	(213)	(769)
Disposal/(purchase) of own shares	1	71	(2)	74	447
Shares released for employee benefits	-	1	1	1	115
At end of period	(138)	(139)	(207)	(138)	(207)
Owners' equity at end of period	67,668	69,183	73,184	67,668	73,184
Non-controlling interests					
At beginning of period	475	532	652	1,770	686
Currency translation adjustments and other movements	(21)	(1)	(4)	(7)	(19)

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Profit/(loss) attributable to non-controlling interests					
- continuing operations	8	(21)	(7)	97	(36)
- discontinued operations	(2)	7	4	26	8
Movements in available-for-sale securities					
- unrealised gains	2	-	3	11	4
- realised (gains)/losses	-	-	(2)	-	18
- tax	-	-	-	(1)	-
- recycled to profit or loss on disposal of business (3)	_	-	-	(5)	1
Equity raised	-	-	-	-	1
Equity withdrawn and disposals	-	(42)	-	(1,429)	(16)
At end of period	462	475	646	462	646
Total equity at end of period	68,130	69,658	73,830	68,130	73,830
Total comprehensive income/(loss) recognised					
in the statement of changes in equity is					
attributable to:					
Non-controlling interests	(13)	(15)	(6)	121	(25)
Preference shareholders	98	81	98	250	174
Paid-in equity holders	4	20	6	34	12
Ordinary and B shareholders	(1,756)	(1,577)	(1,505)	(1,471)	(3,009)
	(1,667)	(1,491)	(1,407)	(1,066)	(2,848)

<sup>\*</sup> Restated - see page 76.

For the notes to this table refer to page 73.

#### **Notes**

### 1. Basis of preparation

The Group's condensed consolidated financial statements should be read in conjunction with the Group's 2012 annual report on Form 20-F which were prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board (IASB) and interpretations issued by the IFRS Interpretations Committee of the IASB as adopted by the European Union (EU) (together IFRS).

In accordance with IFRS 5, Direct Line Group was classified as a discontinued operation in 2012, and prior periods represented.

#### Going concern

Having reviewed the Group's forecasts, projections and other relevant evidence, the directors have a reasonable expectation that the Group will continue in operational existence for the foreseeable future. Accordingly, the Form 6-K for the period ended 30 September 2013 has been prepared on a going concern basis.

### 2. Accounting policies

There have been no significant changes to the Group's principal accounting policies as set out on pages 320 to 331 of the Group's 2012 annual report on Form 20-F apart from the adoption of a number of new and revised IFRSs that are effective from 1 January 2013 as described below.

IFRS 11 'Joint Arrangements', which supersedes IAS 31 'Interests in Joint Ventures', distinguishes between joint operations and joint ventures. Joint operations are accounted for by the investor recognising its assets and liabilities including its share of any assets held and liabilities incurred jointly and its share of revenues and costs. Joint ventures are accounted for in the investor's consolidated accounts using the equity method. IFRS 11 requires retrospective application.

IAS 27 'Separate Financial Statements' comprises those parts of the existing IAS 27 that deal with separate financial statements. IAS 28 'Investments in Associates and Joint Ventures' covers joint ventures as well as associates; both must be accounted for using the equity method. The mechanics of the equity method are unchanged.

IFRS 12 'Disclosure of Interests in Other Entities' mandates the disclosures in annual financial statements in respect of investments in subsidiaries, joint arrangements, associates and structured entities that are not controlled by the Group.

IFRS 13 'Fair Value Measurement' sets out a single IFRS framework for defining and measuring fair value. It defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It also requires disclosures about fair value measurements.

'Disclosures - Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7)' amended IFRS 7 to require disclosures about the effects and potential effects on an entity's financial position of offsetting financial assets and financial liabilities and related arrangements.

Amendments to IAS 1 'Presentation of Items of Other Comprehensive Income' require items that will never be recognised in profit or loss to be presented separately in other comprehensive income from those items that are subject to subsequent reclassification.

'Annual Improvements 2009-2011 Cycle' also made a number of minor changes to IFRSs.

#### **Notes**

### 2. Accounting policies (continued)

Implementation of the standards above has not had a material effect on the Group's results.

IAS 19 'Employee Benefits' (revised) requires: the immediate recognition of all actuarial gains and losses; interest cost to be calculated on the net pension liability or asset at the long-term bond rate, such that an expected rate of return will no longer be applied to assets; and all past service costs to be recognised immediately when a scheme is curtailed or amended. Implementation of IAS 19 resulted in an increase in the loss after tax of £21 million for the quarter ended 30 September 2012 and £63 million for the nine months ended 30 September 2012. Prior periods have been restated accordingly.

IFRS 10 'Consolidated Financial Statements' replaces SIC-12 'Consolidation - Special Purpose Entities' and the consolidation elements of the existing IAS 27 'Consolidated and Separate Financial Statements'. IFRS 10 adopts a single definition of control: a reporting entity controls another entity when the reporting entity has the power to direct the activities of that other entity so as to vary returns for the reporting entity. IFRS 10 requires retrospective application. Following implementation of IFRS 10, certain entities that have trust preferred securities in issue are no longer consolidated by the Group. As a result there was a reduction in Non-controlling interests of £0.5 billion with a corresponding increase in Owners' equity (Paid-in equity) as at 30 September 2012. This resulted in an increase in the loss attributable to non-controlling interests of £6 million for the quarter ended 30 September 2012 and £12 million for the nine months ended 30 September 2012, with corresponding increases in the profit attributable to paid-in equity holders. There was no impact on the profit/(loss) attributable to ordinary and B shareholders. Prior periods have been restated accordingly.

#### Critical accounting policies and key sources of estimation uncertainty

The reported results of the Group are sensitive to the accounting policies, assumptions and estimates that underlie the preparation of its financial statements. The judgements and assumptions that are considered to be the most important to the portrayal of the Group's financial condition are those relating to pensions; goodwill; provisions for liabilities; deferred tax; loan impairment provisions and financial instrument fair values. These critical accounting policies and judgments are described on pages 328 to 331 of the Group's 2012 annual report on Form 20-F.

#### Recent developments in IFRS

The IASB published:

in May 2013 IFRIC 21 'Levies'. This interpretation provides guidance on accounting for the liability to pay a government imposed levy. IFRIC 21 is effective for annual periods beginning on or after 1 January 2014.

in May 2013 'Recoverable Amount Disclosures for Non-Financial Assets (Amendments to IAS 36)'. These amendments align IAS 36's disclosure requirements about recoverable amounts with IASB's original intentions. They are effective for annual periods beginning on or after 1 January 2014.

in June 2013 'Novation of Derivatives and Continuation of Hedge Accounting (Amendments to IAS 39)'. These amendments provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria. They are effective for annual periods beginning on or after 1 January 2014.

The Group is reviewing these requirements to determine their effect, if any, on its financial reporting.

3. Analysis of income, expens	es and impairment	losses			
	Qua	rter ended		Nine mont	
			30	30	30
-	30 September		September	September	*
	2013	2013	2012*	2013	2012
	£m	£m	£m	£m	£n
Loans and advances to					
customers	3,829	3,809	3,938	11,469	12,249
Loans and advances to banks	106	114	106	328	379
Debt securities	272	358	412	970	1,463
2001 0000111100		000		1	1,100
Interest receivable	4,207	4,281	4,456	12,767	14,091
Customer accounts	692	740	859	2,269	2,645
Deposits by banks	95	107	131	318	<u>2,043</u> 478
	315		410		
Debt securities in issue		345		1,013	1,619
Subordinated liabilities	223	225	204	670	611
Internal funding of trading	100	97	40	200	100
businesses	102	97	43	280	109
Interest payable	1,427	1,514	1,647	4,550	5,462
Net interest income	2,780	2,767	2,809	8,217	8,629
Fees and commissions					
receivable					
- payment services	375	355	335	1,064	1,051
- credit and debit card fees	284	275	273	813	808
- lending (credit facilities)	335	345	397	1,033	1,112
- brokerage	117	143	145	369	431
- investment management	109	97	130	319	365
- trade finance	73	75	79	226	250
- other	89	102	41	266	318
	1,382	1,392	1,400	4,090	4,335
	(238)	(250)	(209)	(698)	(589)

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Fees and commissions					
payable - banking					
Net fees and commissions	1,144	1,142	1,191	3,392	3,746
Foreign exchange	198	255	133	648	568
Interest rate	248	203	378	650	1,476
Credit	116	328	232	996	619
Own credit adjustments	(155)	76	(435)	20	(1,715)
Other	37	87	26	194	253
Income from trading activities	444	949	334	2,508	1,201
Gain/(loss) on redemption of own debt	13	242	(123)	204	454
Operating lease and other rental income	125	118	163	381	725
Own credit adjustments	(341)	51	(1,020)	(140)	(2,714)
Changes in the fair value of:	<del></del>	-	(-,,		\` , , , ,
- securities and other financial assets and liabilities	36	17	72	65	127
- investment properties	(7)	(7)	(20)	(23)	(76)
Profit on sale of securities	167	419	492	739	909
Profit/(loss) on sale of:					
- property, plant and equipment	10	5	(1)	33	36
- subsidiaries and associated undertakings	(21)	24	(27)	(3)	116
Dividend income	6	21	12	41	42
Share of profits less losses of associated undertakings	73	27	7	277	8
Other income	(13)	45	70	(3)	135
Other operating income	35	720	(252)	1,367	(692)

<sup>\*</sup> Restated - see page 76.

3. Analysis of income, expe	nses and impa	airment los	ses (continue	ed)	
or range or mounts, expe			223 (201111111		
	Qı	uarter ended	d	Nine mont	hs ended
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012*	2013	2012
	£m	£m	£m	£m	£m
Total non-interest income	1,636	3,053	1,150	7,471	4,709
Total income	4,416	5,820	3,959	15,688	13,338
Staff costs	1,895	1,840	1,987	5,622	6,532
Premises and equipment	544	548	550	1,648	1,640
Other	1,103	1,418	1,193	3,284	3,087
Administrative expenses	3,542	3,806	3,730	10,554	11,259
Depreciation and amortisation	338	349	421	1,074	1,304
Operating expenses	3,880	4,155	4,151	11,628	12,563
Loan impairment losses	1,120	1,125	1,183	3,281	3,913
Securities	50	(8)	(7)	39	(88)
Impairment losses	1,170	1,117	1,176	3,320	3,825

<sup>\*</sup> Restated - see page 76.

## Payment Protection Insurance (PPI)

The Group increased its provision for PPI in Q3 2013 by £250 million (Q2 2013 - £185 million; Q3 2012 - £400 million). The cumulative charge in respect of PPI is £2.6 billion, of which £1.9 billion (73%) in redress and expenses had been paid by 30 September 2013. Of the £2.6 billion cumulative charge, £2.3 billion relates to redress and £0.3 billion to administrative expenses.

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		Quarter ended	b	Nine months ended		
	30		30	30		
	September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
	£m	£m	£m	£m	£m	
At beginning of period	704	705	588	895	745	
Charge to income statement	250	185	400	435	660	
Utilisations	(217)	(186)	(304)	(593)	(721)	
At end of period	737	704	684	737	684	

The remaining provision provides coverage for approximately ten months for redress and administrative expenses, based on the current average monthly utilisation.

The principal assumptions underlying the Group's provision in respect of PPI sales relate to: assessment of the total number of complaints that the Group will receive; the proportion of these that will result in redress; and the average cost of such redress. The number of complaints has been estimated from an analysis of the Group's portfolio of PPI policies sold by vintage and by product. Estimates of the percentage of policyholders that will lodge complaints (the take up rate) and of the number of these that will be upheld (the uphold rate) have been established based on recent experience, guidance in the FSA policy statements and expected rate of responses from proactive customer contact. The average redress assumption is based on recent experience, the calculation rules in the FSA statement and the expected mix of claims.

## 3. Analysis of income, expenses and impairment losses (continued)

## Payment Protection Insurance (PPI) (continued)

The table below shows the sensitivity of the provision to changes in the principal assumptions (all other assumptions remaining the same).

Sensitivity	
Conseq	uential

		Current	Change in	change in
	Actual to		assumption	provision
Assumption	date	assumption	%	£m
Past business review take up rate	34%	38%	+/-5	+/-45
Uphold rate	68%	69%	+/-5	+/-20
Average redress	£1,736	£1,674	+/-5	+/-21

Interest that will be payable on successful complaints has been included in the provision as has the estimated cost to the Group of administering the redress process. The Group expects the majority of the cash outflows associated with this provision to have occurred by the end of Q2 2014. There are uncertainties as to the eventual cost of redress which will depend on actual complaint volumes, take up and uphold rates and average redress costs. Assumptions relating to these are inherently uncertain and the ultimate financial impact may be different than the amount provided. The Group will continue to monitor the position closely and refresh its assumptions.

#### Interest Rate Hedging Products (IRHP) redress and related costs

Following an industry-wide review conducted in conjunction with the Financial Services Authority (now being dealt with by the Financial Conduct Authority (FCA)), a charge of £700 million was booked in Q4 2012 for redress in relation to certain interest rate hedging products sold to small and medium-sized businesses classified as retail clients under FSA rules. £575 million was earmarked for client redress and £125 million for administrative expenses. The estimate for administrative costs was increased by £50 million in Q1 2013 following development of the plan for administering this process in accordance with FSA guidelines. Customers may also be entitled to be compensated for any consequential losses they may have suffered. The Group is not able to measure reliably any liability it may have and has accordingly not made any provision.

The Group is now making steady progress after a challenging start with its review of sales of IRHP and expects to complete this and provide basic redress to all customers who are entitled to it by the end of May 2014. On 23 October 2013, the Group announced that it would split redress payments for all customers who may have been mis-sold IRHP. Customers will receive redress monies without having to wait for the assessment of any additional consequential loss claims which are outside the allowance for such claims included in the 8% interest on redress due.

The Group continues to monitor the level of provision given the uncertainties over the number of transactions that will qualify for redress and the nature and cost of that redress.

	(	Quarter ende	Nine months ended		
	30		30	30	30
	September	30 June	September	September	September
	2013	2013	2012	2013	2012
	£m	£m	£m	£m	£m
At beginning of period	670	702	-	676	1
Charge to income statement	-	-	-	50	-
Utilisations	(39)	(32)	-	(95)	1
At end of period	631	670	-	631	-

#### 3. Analysis of income, expenses and impairment losses (continued)

### Regulatory and legal actions

The Group is party to certain legal proceedings and regulatory investigations and continues to co-operate with a number of regulators. All such matters are periodically reassessed with the assistance of external professional advisers, where appropriate, to determine the likelihood of the Group incurring a liability and to evaluate the extent to which a reliable estimate of any liability can be made. An additional charge of £385 million was booked in Q2 2013 and £99 million in Q3 2013 in respect of these matters.

#### 4. Loan impairment provisions

Operating (loss)/profit is stated after charging loan impairment losses of £1,120 million (Q2 2013 - £1,125 million; Q3 2012 - £1,183 million). The balance sheet loan impairment provisions decreased in the quarter ended 30 September 2013 from £21,753 million to £21,421 million and the movements thereon were:

		Quarter ended										
	30 Se	ptembe	r 2013		30 June 2013				30 September 2012			
		Non-				Non-				Non-		
	Core	Core	Total		Core	Core	Total		Core	Core	Total	
	£m	£m	£m		£m	£m	£m		£m	£m	£m	
At beginning of period	10,358	11,395	21,753		10,266	11,228	21,494		8,944	11,353	20,297	
Currency translation and other adjustments	(98)				71	75	146		(5)			
Disposals	-	(77)	(77)		-	-	-		-	-	_	
Amounts written-off	(728)	(302)	(1,030)		(626)	(341)	(967)		(466)	(454)	(920)	
Recoveries of amounts previously written-off	40	30	70		41	15	56		34	31	65	
Charge to income statement												
- continuing operations	584	536	1,120		659	466	1,125		751	432	1,183	
Unwind of discount												
(recognised in interest income)	(55)	(51)	(106)		(53)	(48)	(101)		(55)	(61)	(116)	

At end of period	10,101	11.320	21.421	10.358	11,395	21.753	9.203	11,115	20.318
r ti chia chi ponica	, ,	,	_ , ,	10,000	, , , , , , , , , , , , ,	_ ,,, 00	10,200	1 1 , 1 1 0	20,0101

	Nine months ended								
	30 Se	ptember 2	2013		30 September 2012				
		Non-				Non-			
	Core	Core	Total		Core	Core	Total		
	£m	£m	£m		£m	£m	£m		
At beginning of period	10,062	11,188	21,250		8,414	11,469	19,883		
Currency translation and other adjustments	109	130	239		(4)	(502)	(506)		
Disposals	-	(77)	(77)		-	-	-		
Amounts written-off	(1,883)	(1,270)	(3,153)		(1,457)	(1,388)	(2,845)		
Recoveries of amounts previously written-off	130	61	191		161	84	245		
Charge to income statement									
- continuing operations	1,842	1,439	3,281		2,266	1,647	3,913		
Unwind of discount (recognised in interest income)	(159)	(151)	(310)		(177)	(195)	(372)		
At end of period	10,101	11,320	21,421		9,203	11,115	20,318		

Provisions at 30 September 2013 include £69 million in respect of loans and advances to banks (30 June 2013 - £83 million; 30 September 2012 - £117 million). The tables above exclude impairments relating to securities.

## 5. Tax

The actual tax charge differs from the expected tax credit/(charge) computed by applying the standard UK corporation tax rate of 23.25% (2012 - 24.5%).

	C	uarter ende	d	Nine mon	Nine months ended		
	30		30	30	30		
	September	30 June	September	September	September		
	2013	2013	2012*	2013	2012*		
	£m	£m	£m	£m	£m		
(Loss)/profit before tax	(634)	548	(1,368)	740	(3,050)		
Expected tax credit/(charge)	147	(127)	335	(172)	747		
Losses in period where no deferred tax							
asset recognised	(75)	(44)	(129)	(191)	(382)		
Foreign profits taxed at other rates	(32)	(32)	(95)	(152)	(306)		
UK tax rate change impact	(197)	-	(89)	(197)	(135)		
Unrecognised timing differences	10	(15)	3	(2)	17		
Items not allowed for tax							
- losses on disposals and write-downs	(5)	-	(8)	(5)	(8)		
- UK bank levy	(12)	(9)	(16)	(41)	(53)		
- regulatory and legal actions	-	(90)	-	(90)	-		
- employee share schemes	(7)	(7)	(15)	(21)	(44)		
- other disallowable items	(21)	(45)	(37)	(103)	(113)		
Non-taxable items							
- gain on sale of RBS Aviation Capital	-	-	-	-	27		
- other non-taxable items	29	31	18	115	44		
Taxable foreign exchange movements	(12)	(4)	1	(14)	(1)		
Losses brought forward and utilised	(4)	22	1	23	12		
Reduction in carrying value of deferred							
tax asset in							
respect of losses in Australia	-	-	-	-	(182)		
Adjustments in respect of prior periods	98	(8)	28	91	(25)		
Actual tax charge	(81)	(328)	(3)	(759)	(402)		

\* Restated - see page 76.

The high tax charge for the period ended 30 September 2013 reflects profits in high tax regimes (principally US) and losses in low tax regimes (principally Ireland), losses in overseas subsidiaries for which a deferred tax asset has not been recognised (principally Ireland) and the effect of the reduction of 3% in the rate of UK corporation tax enacted in July 2013.

The Group has recognised a deferred tax asset at 30 September 2013 of £3,022 million (30 June 2013 - £3,344 million; 31 December 2012 - £3,443 million) and a deferred tax liability at 30 September 2013 of £514 million (30 June 2013 - £694 million; 31 December 2012 - £1,141 million). These include amounts recognised in respect of UK trading losses of £2,578 million (30 June 2013 - £2,900 million; 31 December 2012 - £3,072 million). Under UK tax legislation, these UK losses can be carried forward indefinitely to be utilised against profits arising in the future. The Group has considered the carrying value of this asset as at 30 September 2013 and concluded that it is recoverable based on future profit projections.

6 Profit/(loss) attributable to no	on-controlling int	erests			
	Qı	uarter ended		Nine mont	ths ended
			30	30	30
	30 September	30 June	September	September	September
	2013	2013	2012*	2013	2012*
	£m	£m	£m	£m	£m
RBS Sempra Commodities JV	1	-	(2)	(1)	2
RFS Holdings BV Consortium					
Members	5	-	4	118	(31)
Direct Line Group	-	-	-	19	-
Other	-	(14)	(5)	(13)	1
		,	, ,		
Profit/(loss) attributable to					
non-controlling interests	6	(14)	(3)	123	(28)

<sup>\*</sup> Restated - see page 76.

7. Dividends						
Dividends paid to preference	shareholders a	ınd paid-in e	equity holders	are as fol	lows:	
	Q	uarter ende	d		Nine mont	hs ended
	30		30		30	30
	September	30 June	September		September	September
	2013	2013	2012*		2013	2012*
	£m	£m	£m		£m	£m
Preference shareholders						
Non-cumulative preference shares of US\$0.01	69	45	67		185	110
Non-cumulative preference shares of €0.01	29	35	27		64	60
	-	1	4		1	4

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Non-cumulative preference shares of £1					
Paid-in equity holders					
Interest on securities classified as equity, net of					
tax	4	20	6	34	12
	102	101	104	284	186

<sup>\*</sup> Restated - see page 76.

The Group has now resumed payments on all discretionary non-equity capital instruments following the end of the European Commission ban in 2012 for RBSG and 2013 for RBS N.V. Future coupons and dividends on hybrid capital instruments will only be paid subject to, and in accordance with, the terms of the relevant instruments.

In the context of prior macro-prudential policy discussions, the Board of RBSG has decided to partially neutralise any impact on Core Tier 1 capital of coupon and dividend payments in respect of RBSG hybrid capital instruments and the RBS N.V. Trust Preferred Securities through an equity issuance of c.£300 million. Of this, approximately £205 million has been raised through the issue of new ordinary shares which has been completed by 30 September 2013. A further £44 million has been raised through the sale of surplus shares held by the Group's Employee Benefit Trust during Q2 2013. RBSG expects to issue a further c.£50 million of new ordinary shares over the remainder of the year.

8. Earnings per ordinary and					
B share					
Earnings per ordinary and B sha	re have been cal	culated based	on the		
following:					
	(	Quarter ended		Nine mont	hs ended
				30	
	30 September	30 June	·		September
	2013	2013	2012*	2013	2012*
Earnings					
(Loss)/profit from continuing					
operations attributable					
to ordinary and B					
shareholders (£m)	(825)	140	(1,468)	(400)	(3,602)
(Loss)/profit from discontinued					
operations					
attributable to ordinary and B	(2)				
shareholders (£m)	(3)	2	63	107	165
Ordinary shares outstanding					
during the period (millions)	6,123	6,073	5,975	6,076	5,867
Effect of convertible B shares in					
issue during					
the period (millions)	5,100	5,100	5,100	5,100	5,100
Weighted average number of					
ordinary					
shares and effect of					
convertible B shares					
outstanding during the					
period (millions)	11,223	11,173	11,075	11,176	10,967
Effect of dilutive share options					
and convertible		111			
securities (millions)	-	114	-	-	-
Diluted weighted average					
number of ordinary and					

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B shares outstanding during the period (millions)	11,223	11,287	11,075	11,176	10,967
Basic (loss)/earnings per ordinary and B					
share from continuing operations	(7.4p)	1.2p	(13.3p)	(3.6p)	(32.8p)
Diluted (loss)/earnings per ordinary and B					
share from continuing operations	(7.4p)	1.2p	(13.3p)	(3.6p)	(32.8p)

<sup>\*</sup> Restated - see page 76.

#### 9. Trading valuation reserves and own credit adjustments

For a description of the Group's valuation methodologies refer to the Group's Form 20-F.

#### **Valuation reserves**

When valuing financial instruments in the trading book, adjustments are made to mid-market valuations to cover bid-offer spread, liquidity and credit risk. The following table shows credit valuation adjustments and other valuation reserves. Valuation adjustments represent an estimate of the adjustment to fair value that a market participant would make to incorporate the risk inherent in derivative exposures.

	30		31
		00.1	
	September	30 June	December
	2013	2013	2012
	£m	£m	£m
Credit valuation adjustments (CVA)			
- monoline insurers and credit derivative product companies			
(CDPC)	199	288	506
- other counterparties	1,790	1,969	2,308
	1,989	2,257	2,814
Other valuation reserves			
- bid-offer	464	535	625
- funding valuation adjustment (FVA)	355	472	475
- product and deal specific	759	790	763
- other	26	75	134
	1,604	1,872	1,997
Valuation reserves	3,593	4,129	4,811

## **Key points**

Monoline and CDPC: reduced exposures during the nine months ended 30 September 2013, tighter

credit spreads and exchange rate movements contributed to the decrease in CVA.

- Other counterparties: the decrease in CVA during the nine months ended 30 September 2013 was
  driven by tighter credit spreads, reduction in exposure due to market movements together with
  realised default losses and reserve releases on certain exposures following restructuring. Updates
  to counterparty ratings and recovery rate assumptions also contributed to the decrease.
- The decrease in FVA during Q3 2013 was driven by methodology refinement to reflect interactions with other valuation adjustments applied to uncollateralised derivative exposures.
- The decrease in bid-offer reserves reflects risk reduction and spread tightening.

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## 9. Trading valuation reserves and own credit adjustment (continued)

#### Own credit

The cumulative own credit adjustment (OCA) recorded on held-for-trading (HFT) and designated as at fair value through profit or loss (DFV) debt securities issued and derivative liabilities are set out below.

				Subordinated			
		Debt securities i issue (2)		liabilities			
	HFT	DFV	Total	DFV	Total	Derivatives	Total (3)
Cumulative OCA DR/(CR) (1)	£m	£m	£m	£m	£m	£m	£m
30 September 2013	(548)	(42)	(590)	295	(295)	95	(200)
30 June 2013	(488)	244	(244)	380	136	309	445
31 December 2012	(648)	56	(592)	362	(230)	259	29
Carrying values of underlying liabilities	£bn	£bn	£bn	£bn	£bn		
30 September 2013	9.4	17.4	26.8	0.9	27.7		
30 June 2013	9.3	20.7	30.0	0.9	30.9		
31 December 2012	10.9	23.6	34.5	1.1	35.6		

#### Notes:

- (1) The OCA does not alter cash flows and is not used for performance management. It is disregarded for regulatory capital reporting purposes and will reverse over time as the liabilities mature.
- (2) Includes wholesale and retail note issuances.
- (3) The reserve movement between periods will not equate to the reported profit or loss for own credit. The balance sheet reserve is stated by conversion of underlying currency balances at spot rates for each period, whereas the income statement includes intra-period foreign exchange sell-offs.

## **Key points**

- The cumulative OCA decreased during the nine months ended 30 September 2013 due to tightening of RBS credit spreads, principally in the third quarter.
- Senior issued debt OCA is determined by reference to secondary debt issuance spreads. The five
  year spread tightened to 83 basis points (30 June 2013 140 basis points; 31 December 2012 102
  basis points). As senior debt classified as DFV includes a greater proportion of longer term debt, the
  impact of spread tightening and discounting is more significant, resulting in a credit balance at 30
  September 2013.
- The cumulative OCA relating to derivatives decreased during Q3 2013 due to tightening of RBS credit spreads and a methodology refinement reflecting interactions with other valuation adjustments.

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10. Available-for-sale reserve						
		Quarter ended	Nine mon	Nine months ended		
	30		30	30	30	
	September	30 June	September	September	September	
	2013	2013	2012	2013	2012	
Available-for-sale reserve	£m	£m	£m	£m	£m	
At beginning of period	(714)	(10)	(450)	(346)	(957)	
Unrealised gains/(losses)	592	(568)	( <del>4</del> 50) 651	606	1,803	
Realised gains	(164)	(441)	(528)	(769)	,	
Tax	34	305	36	367	(27)	
Reclassified to profit or loss on disposal of businesses	_	-	-	(110)	_	
At end of period	(252)	(714)	(291)	(252)	(291)	

## **Key points**

- In the nine months ended 30 September 2013, unrealised gains were more than offset by realised gains on the sale of high quality UK, US, German and Dutch sovereign bonds. Realised gains of £769 million were principally in Group Treasury, £610 million and US Retail & Commercial, £72 million.
- The unrealised gains of £592 million in Q3 primarily relate to bank and other financial institution securities and unrealised losses of £568 million in Q2 primarily relate to government bonds in Group Treasury. Sales of high quality UK, US and German sovereign bonds also contributed significantly to realised gains during the quarter.

11. Contingent commitments	liabilities	and							
	30 S	eptember 2	2013	30	<u> 3 June 201</u>	3	31 D	ecember 2	2012
	Core Non-Core Total		Total	Core	Non-Core	Total	Core	Non-Core	Total
	£m	£m	£m	£m	£m	£m	£m	£m	£m

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Contingent liabilities									
Guarantees and assets pledged									
as collateral security	20,650	727	21,377	19,099	885	19,984	18,251	913	19,164
Other	6,699	96	6,795	9,980	73	10,053	10,628	69	10,697
	27,349	823	28,172	29,079	958	30,037	28,879	982	29,861
Commitments									
Undrawn formal standby facilities,									
credit lines and other commitments									
to lend	209,138	2,640	211,778	213,909	2,983	216,892	209,892	5,916	215,808
Other	2,577	1	2,578	1,368	2	1,370	1,971	5	1,976
	211,715	2,641	214,356	215,277	2,985	218,262	211,863	5,921	217,784
Contingent liabilities and									
commitments	239,064	3,464	242,528	244,356	3,943	248,299	240,742	6,903	247,645

Additional contingent liabilities arise in the normal course of the Group's business. It is not anticipated that any material loss will arise from these transactions.

## 12. Litigation, investigations and reviews

Except for the developments noted below, there have been no material changes to litigation, investigations and reviews as disclosed in the Form 6-K for the six months ended 30 June 2013.

#### Litigation

#### Shareholder litigation

As previously disclosed, RBS and certain of its subsidiaries, together with certain current and former officers and directors were named as defendants in purported class actions filed in the United States District Court for the Southern District of New York involving holders of RBS preferred shares (the Preferred Shares litigation) and holders of American Depositary Receipts (the ADR claims).

In September 2012, the Court dismissed the Preferred Shares litigation with prejudice. The plaintiffs appealed. On 25 September 2013, the United States Court of Appeals for the Second Circuit affirmed the lower Court's dismissal of the litigation.

In September 2012, the Court dismissed the ADR claims with prejudice. On 5 August 2013, the court denied the plaintiffs' motions for reconsideration and for leave to re-plead their case. The plaintiffs have initiated an appeal to the United States Court of Appeals for the Second Circuit.

## Other securitisation and securities related litigation in the United States

As previously disclosed, Group companies have been named as defendants in their various roles as issuer, depositor and/or underwriter in a number of claims in the United States that relate to the securitisation and securities underwriting businesses. Among these lawsuits are six cases filed in September 2011 by the US Federal Housing Finance Agency (FHFA) as conservator for the Federal National Mortgage Association (Fannie Mae) and the Federal Home Loan Mortgage Corporation (Freddie Mac). The primary FHFA lawsuit remains pending in the United States District Court for the District of Connecticut, and it relates to approximately US\$32 billion of mortgage-backed securities (MBS) for which Group entities acted as sponsor/depositor and/or lead underwriter or co-lead underwriter. Of these approximately US\$10.7 billion were outstanding at 30 September 2013 with cumulative losses of approximately US\$0.9 billion (being the loss of principal value suffered by security holders). On 30 September 2013, the Court denied the

defendants' motion to dismiss FHFA's amended complaint in this case. Discovery, which the Court had permitted to proceed before ruling on the motion to dismiss, is ongoing.

## Investigations and reviews

#### LIBOR, other trading rates and foreign exchange rates

As previously disclosed, in June 2013, RBS was listed amongst the 20 banks found by the Monetary Authority of Singapore (MAS) to have deficiencies in the governance, risk management, internal controls and surveillance systems relating to benchmark submissions following a finding by the MAS that certain traders made inappropriate attempts to influence benchmarks in the period 2007 - 2011. RBS was ordered at that time to set aside additional statutory reserves with the MAS of SGD1-1.2 billion and to formulate a remediation plan. RBS has now submitted a remediation plan to the MAS.

#### **12. Litigation, investigations and reviews** (continued)

#### **Investigations and reviews** (continued)

The Group is co-operating with investigations and new and ongoing requests for information by various other governmental and regulatory authorities, including in the UK, US and Asia into its submissions, communications and procedures relating to a number of trading rates, including LIBOR and other interest rate settings, ISDAFIX and non-deliverable forwards.

In addition, various governmental and regulatory authorities have commenced investigations into foreign exchange trading activities apparently involving multiple financial institutions. The Group has received enquiries from certain of these authorities including the FCA. The Group is reviewing communications and procedures relating to certain currency exchange benchmark rates as well as foreign exchange trading activity and is cooperating with these investigations. At this stage, the Group cannot estimate reliably what effect, if any, the outcome of the investigation may have on the Group.

#### Card Protection Plan Limited

On 22 August 2013, the FCA announced that Card Protection Plan Limited ("CPP") and 13 banks and credit card issuers, including the Group, had agreed to a compensation scheme in relation to the sale of card and/or identity protection insurance to certain retail customers. CPP has now written to affected policyholders to confirm the details of the proposed scheme, which requires approval by a policyholder vote and by the High Court of England and Wales. A creditors' meeting has been scheduled for 7 January 2014. The ultimate level of redress that the Group may be required to pay under the scheme cannot be estimated.

#### SME banking market study

As previously disclosed, the OFT announced its market study on competition in banking for SMEs in England and Wales, Scotland and Northern Ireland on 19 June 2013. The OFT has been seeking views on the scope of the market study and on 27 September 2013 published an update paper setting out its proposed scope. The OFT expects to report on the market study in early 2014.

## Securitisation and collateralised debt obligation business

On 7 November 2013, the Group announced that it had settled with the US Securities and Exchange Commission ('the SEC') over its investigation of RBS Securities Inc. relating to due diligence conducted in connection with a 2007 offering of residential mortgage-backed securities and corresponding disclosures. Pursuant to the settlement, RBS Securities Inc., without admitting or denying the SEC's allegations, consented to the entry of a final judgment ordering certain relief, including an injunction and the payment of approximately US\$153 million in disgorgement, penalties, and interest. The SEC has submitted the settlement to the United States District Court for the District of Connecticut for approval and entry of the judgment. These amounts are covered by provisions already made by the Group.

The Group has co-operated fully with the SEC throughout the investigation.

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#### 13. Other developments

#### Rating agencies

## Moody's Investors Service

On 5 July 2013, the rating agency, Moody's Investors Service (Moody's) placed on review for possible downgrade the long term ratings of the Group and its subsidiaries The Royal Bank of Scotland plc, National Westminster Bank Plc and RBS N.V. Short term ratings were affirmed as unchanged and are not subject to Moody's' review. The rating action was prompted by the UK Government's announcement that it would examine the merit of splitting up the Group by placing its bad assets in a separate legal entity under a 'Good Bank/Bad Bank' split. Moody's expect to conclude their rating review on the Group in the autumn following publication of the Government's conclusion to its 'Good Bank/Bad Bank' assessment. Ulster Bank Limited and Ulster Bank Ireland Limited's long and short term ratings were also placed on review for possible downgrade.

On the same date Moody's upgraded, by three notches, three series of the Group's Trust Preferred Securities (RBS Capital Funding Trust V, RBS Capital Funding Trust VI and RBS Capital Funding Trust VII) to 'Ba3' from 'B3' upon the announcement that the Group would resume coupon payments on these securities following expiration of the European Commission payments ban.

As a result of its rating action on the Group, on 8 July 2013, Moody's also placed on review for possible downgrade the long term ratings of RBS Citizens N.A. and Citizens Bank of Pennsylvania. Short term ratings were affirmed as unchanged.

#### Standard & Poor's

On 16 July 2013 the rating outlooks of Ulster Bank Limited and Ulster Bank Ireland Limited were revised to Negative from Stable by the rating agency, Standard & Poor's (S&P). The rating actions were prompted by the announcement of the 'Good Bank/Bad Bank' review.

On 7 November 2013 S&P downgraded certain of the Group and its subsidiaries' long-term and short-term credit ratings by one notch. The subsidiaries impacted are The Royal Bank of Scotland plc, The Royal Bank of Scotland N.V. and National Westminster Bank Plc. The downgrade reflects the fact that a transitional notch, called a 'positive transition notch', that was built into the Group's ratings in late 2011 in recognition of the progress the Group had made in its restructuring has now been removed. The Group's announcement to create an internal bad bank, coupled with S&P's concerns on execution risk, litigation risk and the potential for conduct related fines has resulted in the removal of this transition notch.

## Fitch Ratings

On 19 September 2013 Fitch Ratings ('Fitch') affirmed its ratings on the Group and key subsidiaries as unchanged.

#### 14. Post balance sheet events

Save as detailed below, there have been no significant events between 30 September 2013 and the date of approval of this announcement which would require a change to or additional disclosure in the announcement.

On 1 November 2013 the Group announced the establishment of an internal 'bad bank' to run down a pool of assets totalling £38 billion over the next three years. We have also announced our intention to accelerate the IPO of Citizens to 2014 with full divestment intended by the end of 2016.

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#### Presentation of information

In the balance sheet, the assets and liabilities of disposal groups are presented as a single line as required by IFRS. In the risk and balance sheet management section, balances and exposures relating to disposal groups are included within risk measures for all periods presented as permitted by IFRS.

## **Capital management**

## Capital and leverage ratios

The Group's capital, risk-weighted assets (RWAs) and risk asset ratios, calculated in accordance with Prudential Regulation Authority (PRA) definitions, are set out below.

		I	
	30		31
	September	30 June	December
Current rules	2013	2013	2012
Capital	£bn	£bn	£bn
Core Tier 1	47.5	48.4	47.3
Tier 1	56.6	57.8	57.1
Total	66.6	68.8	66.8
RWAs by risk			
Credit risk			
- non-counterparty	303.1	315.7	323.2
- counterparty	34.5	40.2	48.0
Market risk	30.6	38.3	42.6
Operational risk	41.8	41.8	45.8
	410.0	436.0	459.6
	410.0	+50.0	755.0
Risk asset ratios	%	%	%
Core Tier 1	11.6	11.1	10.3

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Tier 1	13.8	13.3	12.4
Total	16.2	15.8	14.5
	30		31
	September	30 June	December
Fully loaded Capital Requirements Regulations (CRR)			
estimates (1)	2013	2013	2012
Common Equity Tier 1 capital	£41.1bn	£41.2bn	£38.1bn
RWAs	£452.5bn	£471.5bn	£494.6bn
Fully loaded Basel III basis Core Tier 1 ratio	9.1%	8.7%	7.7%
Leverage ratio	3.6%	3.4%	3.1%

#### Note:

(1) Calculated on the same basis as disclosed on page 95 of the Group's 2012 Form 20-F.

## **Key points**

- Core Tier 1 ratio improved by 130 basis points since 31 December 2012 and 50 basis points in Q3, primarily due to RWA reduction.
- RWAs fell by £49.6 billion, of which £26.0 billion was in the third quarter, as both Markets and Non-Core implemented risk reduction strategies resulting in decreases of £28.1 billion (Q3 £13.6 billion) and £19.5 billion (Q3 £5.4 billion) respectively.
- Fully loaded Basel III basis Core Tier 1 ratio also improved by 140 basis points, 40 basis points in Q3 to 9.1%, primarily reflecting current basis factors discussed above being partially offset by higher prudential valuation requirement.
- The CRR leverage ratio improved by 50 basis points to date; 20 basis points in Q3, primarily reflecting balance sheet reduction.

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# Capital management (continued)

Capital resources

# Components of capital (Basel 2.5)

The Group's regulatory capital resources in accordance with PRA definitions were as follows:

	30		31
	September	30 June	December
	2013	2013	2012
	£m	£m	£m
Shareholders' equity (excluding non-controlling interests)			
Shareholders' equity	67,668	69,183	68,678
Preference shares - equity	(4,313)	(4,313)	(4,313)
Other equity instruments	(979)	(979)	(979)
	62,376	63,891	63,386
Non-controlling interests			
Non-controlling interests	462	475	1,770
Adjustments to non-controlling interests for regulatory purposes	-	-	(1,367)
	462	475	403
Regulatory adjustments and deductions			
Own credit	762	447	691
Defined benefit pension fund adjustment	667	628	913
Unrealised losses on available-for-sale (AFS) debt securities	358	800	410
Unrealised gains on AFS equity shares	(106)	(86)	(63)
Cash flow hedging reserve	(447)	(491)	(1,666)
Other adjustments for regulatory purposes	(115)	(140)	(198)
Goodwill and other intangible assets	(13,742)	(13,997)	(13,545)
50% excess of expected losses over impairment provisions (net of			
tax)	(1,801)	(2,032)	(1,904)

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50% of securitisation positions	(889)	(1,051)	(1,107)
	(15,313)	(15,922)	(16,469)
Core Tier 1 capital	47,525	48,444	47,320
Other Tier 1 capital			
Preference shares - equity	4,313	4,313	4,313
Preference shares - debt	919	1,112	1,054
Innovative/hybrid Tier 1 securities	4,330	4,427	4,125
	9,562	9,852	9,492
Tier 1 deductions			
50% of material holdings (1)	(1,003)	(1,124)	(295)
Tax on excess of expected losses over impairment provisions	546	616	618
	(457)	(508)	323
Total Tier 1 capital	56,630	57,788	57,135
For the note to this table refer to the following page.			

Capital management: Capital resources (continued)			
Components of capital (Basel 2.5)			
	30		31
	September	30 June	December
	2013	2013	2012
	£m	£m	£m
Qualifying Tier 2 capital			
Undated subordinated debt	2,103	2,136	2,194
Dated subordinated debt - net of amortisation	11,896	13,530	13,420
Unrealised gains on AFS equity shares	106	86	63
Collectively assessed impairment provisions	386	415	399
	14,491	16,167	16,076
Tier 2 deductions			
50% of securitisation positions	(889)	(1,051)	(1,107)
50% excess of expected losses over impairment provisions	(2,347)	(2,648)	(2,522)
50% of material holdings (1)	(1,003)	(1,124)	(295)
	(4,239)	(4,823)	(3,924)
Total Tier 2 capital	10,252	11,344	12,152
Supervisory deductions			
Unconsolidated investments			
- Direct Line Group (1)	-	-	(2,081)
- Other investments	(39)	(39)	(162)
Other deductions	(209)	(271)	(244)
	(248)	(310)	(2,487)
		, ,	,
Total regulatory capital	66,634	68,822	66,800

# Flow statement (Basel 2.5)

The table below analyses the movement in Core Tier 1, Other Tier 1 and Tier 2 capital during the nine months ended 30 September 2013.

				Supervisory	
	Core Tier	Other Tier		' '	
	1	1	Tier 2	deductions	Total
	£m	£m	£m	£m	£m
At 1 January 2013	47,320	9,815	12,152	(2,487)	66,800
Attributable loss net of movements in fair value of own credit	(222)	-	-	-	(222)
Share capital and reserve movements in respect of employee					
share schemes	256	-	-	-	256
Ordinary shares issued	205	-	-	-	205
Foreign exchange reserve	110	-	-	-	110
Foreign exchange movements	•	(4)	243	-	239
Increase in non-controlling interests	59	-	-	-	59
Decrease/(increase) in capital deductions (1)	321	(780)	(315)	2,239	1,465
Increase in goodwill and intangibles	(197)	-	-	-	(197)
Defined benefit pension fund	(246)	-	-	-	(246)
Dated subordinated debt issues	-	-	652	-	652
Dated subordinated debt maturities, redemptions and amortisation			(2,293)	-	(2,293)
Other movements	(81)	74	(187)	-	(194)
At 30 September 2013	47,525	9,105	10,252	(248)	66,634

## Note:

(1) From 1 January 2013 material holdings in insurance companies are deducted 50% from Tier 1 and 50% from Tier 2.

## Capital management (continued)

## Risk-weighted assets flow statement

The table below analyses the movement in credit risk, market risk and operational risk RWAs by key drivers during the nine months ended 30 September 2013.

	Credit	risk	Market	<b>Operational</b>	Gross
	Non-counterparty	Counterparty	risk	risk	RWAs
	£bn	£bn	£bn	£bn	£bn
At 1 January 2013	323.2	48.0	42.6	45.8	459.6
Business and market movements (1)	(27.3)	(13.5)	(11.8)	(4.0)	(56.6)
Disposals	(5.6)	-	-	-	(5.6)
Model changes (2)	12.8	-	(0.2)	-	12.6
At 30 September 2013	303.1	34.5	30.6	41.8	410.0

#### Notes:

- (1) Represents changes in book size, composition, position changes and market movements including foreign exchange impacts.
- (2) Refers to implementation of a new model or modification of an existing model after approval from the PRA and changes in model scope.

#### Liquidity, funding and related risks

Liquidity risk depends on factors such as the maturity profile and composition of the Group's assets and liabilities, the quality and market value of its liquidity buffer and broader market factors, such as wholesale market circumstances alongside depositor and investor behaviour.

#### Overview

Short-term wholesale funding excluding derivative collateral (STWF) at 30 September 2013 was £34.6 billion, a decrease of £7.0 billion year-to-date, representing 4% of the funded balance sheet and 31% of total wholesale funding.

The Group liquidity portfolio continued to exceed the medium-term target of 1.5 times STWF and was £150.9 billion at 30 September 2013 with the proportion of primary and secondary liquidity comparable to 31 December 2012 at 62%:38%.

The Group's loan:deposit ratio strengthened in the nine months to 30 September 2013 to 94% (30 June 2013 - 96%; 31 December 2012 - 100%) with strong deposit growth of £5.8 billion in UK Retail and Non-Core loan run-off of £14.8 billion being the main drivers.

The Group repaid €8.5 billion of European Central Bank Long Term Refinancing Operation funding in 2013, including €3.5 billion in Q3 2013. The residual €1.4 billion is being used to help support Ulster Bank's standalone funding profile. The Group will continue to evaluate its utilisation of this facility.

As part of ongoing balance sheet management the Group has completed a number of public liability management exercises in 2013 buying back £2.0 billion of senior unsecured debt in Q1, €1.5 billion of secured debt in Q2 and \$2.5 billion of Lower Tier 2 capital debt in Q3. The Group also issued \$1.0 billion Tier 2 capital debt in Q2 2013. The Group will continue to assess market conditions with a view to issuing further subordinated debt in due course.

Liquidity metrics improved year-to-date reflecting on-going balance sheet improvements. Stressed outflow coverage improved to 147% from 136% at the half year. The liquidity coverage ratio, based on the Group's interpretation of draft guidance, was maintained at above 100%; while the net stable funding ratio improved from year end to 119% but declined marginally in Q3.

Liquidity, fundi	na and re	lated rie	ke .								
(continued)	ing and re	ialeu 115	NS .								
(00:10:10:00:)											
Funding											
sources											
The table below	shows the	e Group's	principal	fun	ding sour	ces exclu	ding repu	rch	ase agree	ements.	
	30 Se	ptember	2013		30	June 20	13		31 D	ecember	2012
	Less	More			Less	More			Less	More	
	than	than			than	than			than	than	
	1 year	1 year	Total		1 year	1 year	Total		1 year	1 year	Total
	£m	£m	£m		£m	£m	£m		£m	£m	£m
Deposits by											
banks											
derivative cash											
collateral	20,548	-	20,548		22,176	-	22,176		28,585	-	28,585
other deposits	16,203	1,850	18,053		18,084	5,027	23,111		18,938	9,551	28,489
	00 ==4	4.050	00.004		40.000	- aa-	45.007		47.500	0.554	57.07.4
	36,751	1,850	38,601		40,260	5,027	45,287		47,523	9,551	57,074
D 11 '''											
Debt securities											
in issue commercial											
paper	2,690	_	2,690		2,526	_	2,526		2,873	_	2,873
certificates of	2,030	_	2,030		2,320		2,320		2,070		2,070
deposit	2,120	84	2,204		2,264	336	2,600		2,605	391	2,996
medium-term	_,0						,		,	- 551	_,555
notes	11,014	38,438	49,452		12,013	43,129	55,142		13,019	53,584	66,603
covered bonds	1,871	7,249	9,120		185	9,140	9,325		1,038	9,101	10,139
securitisations	·										
	10	8,305	8,315		807	9,321	10,128		761	11,220	11,981
	17,705	54,076	71,781		17,795	61,926	79,721		20,296	74,296	94,592
Subordinated											
liabilities	667	23,053	23,720		857	25,681	26,538		2,351	24,951	27,302
Notes issued	18,372	77,129	95,501		18,652	87,607	106,259		22,647	99,247	121,894

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Wholesale funding	55,123	78,979	134,102	58,912	92,634	151,546	70,170	108,798	178,968
Customer deposits									
derivative cash collateral	7,671	1	7,671	8,179	-	8,179	7,949	-	7,949
other deposits	409,661	17,076	426,737	409,521	19,506	429,027	400,012	26,031	426,043
Total customer deposits	417,332	17,076	434,408	417,700	19,506	437,206	407,961	26,031	433,992
Total funding	472,455	96,055	568,510	476,612	112,140	588,752	478,131	134,829	612,960

The table below	The table below shows the Group's wholesale funding by source.										
	Short-term	wholesale		Total wholesale			Net inter-bank				
	fundii	ng (1)		func	ding		f	unding	(2)		
	Excluding	Including		Excluding	Including				Net		
	derivative	derivative		derivative	derivative			Loans	inter-bank		
	collateral	collateral		collateral	collateral		<b>Deposits</b>	(3)	funding		
	£bn	£bn		£bn	£bn		£bn	£bn	£bn		
30 September											
2013	34.6	55.1		113.6	134.1		18.1	(16.6)	1.5		
30 June 2013	36.7	58.9		129.4	151.5		23.1	(17.1)	6.0		
31 March 2013	43.0	70.9		147.2	175.1		26.6	(18.7)	7.9		
31 December											
2012	41.6	70.2		150.4	179.0		28.5	(18.6)	9.9		
30 September											
2012	48.5	77.2		158.9	187.6		29.4	(20.2)	9.2		

- (1) Short-term wholesale balances denote those with a residual maturity of less than one year and include longer-term issuances.
- (2) Excludes derivative cash collateral.
- (3) Primarily short-term balances.

## **Liquidity, funding and related risks** (continued)

# Liquidity portfolio

The table below analyses the Group's liquidity portfolio by product and by liquidity value. Liquidity value is lower than carrying value principally as it is stated after the discounts applied by the Bank of England and other central banks to instruments, within the secondary liquidity portfolio, eligible for discounting.

			Liqui	idity value			
	F	Period end				Average	
	30		31				
	September	30 June	December		Q3	Q2	Full year
	2013	2013	2012	2	2013	2013	2012
	£m	£m	£m		£m	£m	£m
Cash and balances at							
central banks	78,855	81,737	70,109	82,	237	85,751	81,768
Central and local government bonds	14,550	18,385	20,691	16,	851	19,250	30,972
Treasury bills	11	650	750		214	665	202
Primary liquidity	93,416	100,772	91,550	99,	302	105,666	112,942
Secondary liquidity (1)	57,434	56,841	55,619	56,	753	56,486	41,978
Total liquidity value	150,850	157,613	147,169	156,	055	162,152	154,920
Total carrying value	188,102	198,217	187,942				

## Note:

(1) Includes assets eligible for discounting at the Bank of England and other central banks.

Basel III liquidity ratios and other metrics			
	30	30 June	31

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	September		December
	2013	2013	2012
	%	%	%
Stressed outflow coverage (1)	147	136	128
Liquidity coverage ratio (LCR) (2)	>100.	>100	>100
Net stable funding ratio (NSFR) (2)	119	120	117

#### Notes:

- (1) The Group's liquidity risk appetite is measured by reference to the liquidity buffer as a percentage of stressed contractual and behavioural outflows under the worst of three severe stress scenarios of a market-wide stress, an idiosyncratic stress and a combination of both in the Group's Individual Liquidity Adequacy Assessment. Liquidity risk adequacy is determined by surplus of liquid assets over three months stressed outflows under the worst case stresses. This assessment is performed in accordance with PRA guidance.
- (2) The Group monitors the LCR and the NSFR in its internal reporting framework based on its current interpretation of the final rules. At present there is a broad range of interpretations on how to calculate these ratios due to the lack of a commonly agreed market standard and the ratios are subject to future issuances of technical standards from the European Banking Authority. This makes meaningful comparisons of the LCR and NSFR between institutions difficult.

#### **Credit risk**

Credit risk is the risk of financial loss due to the failure of a customer or counterparty to meet its obligation to settle outstanding amounts.

#### Loans and related credit metrics

The tables below analyse gross loans and advances (excluding reverse repos) and the related credit metrics by division. For a description of the Group's early problem debt identification and problem debt management refer to pages 131 to 139 of the Group's 2012 Form 20-F.

					Credit	metrics		
					REIL as a			
					%			
					of gross	<b>Provisions</b>	Year-to	o-date
	Gross	loans to			loans to	as a %	<b>Impairment</b>	Amounts
	Banks	Customers	REIL	Provisions	customers	of REIL	charge	written-off
30 September								
2013	£m	£m	£m	£m	%	%	£m	£m
UK Retail	1,043	112,739	3,800	2,247	3.4	59	251	609
UK Corporate	925	103,847	6,019	2,348	5.8	39	529	603
Wealth	1,320	16,895	261	100	1.5	38	8	15
International								
Banking	5,550	41,996	520	332	1.2	64	182	239
Ulster Bank	634	31,894	8,535	4,479	26.8	52	707	154
US Retail &								
Commercial	67	50,783	1,074	266	2.1	25	105	217
Retail &								
Commercial	9,539	358,154	20,209	9,772	5.6	48	1,782	1,837
Markets	15,644	24,443	341	263	1.4	77	(4)	46
Other	2,739	5,287	1	66	-	nm	64	-
Core	27,922	387,884	20,551	10,101	5.3	49	1,842	1,883
Non-Core	427	41,522	19,815	11,320	47.7	57	1,439	1,270
Group	28,349	429,406	40,366	21,421	9.4	53	3,281	3,153

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31 December 2012								
UK Retail	695	113,599	4,569	2,629	4.0	58	529	599
UK Corporate	746	107,025	5,452	2,432	5.1	45	836	514
Wealth	1,545	17,074	248	109	1.5	44	46	15
International Banking	4,827	42,342	422	391	1.0	93	111	445
Ulster Bank	632	32,652	7,533	3,910	23.1	52	1,364	72
US Retail & Commercial	435	51,271	1,146	285	2.2	25	83	391
Retail &								
Commercial	8,880	363,963	19,370	9,756	5.3	50	2,969	2,036
Markets	16,805	29,787	396	305	1.3	77	25	109
Other	3,196	2,125	-	1	-	-	1	-
Core	28,881	395,875	19,766	10,062	5.0	51	2,995	2,145
Non-Core	477	56,343	21,374	11,200	37.9	52	2,320	2,121
Direct Line Group	2,036	881	-	-	-	-	-	-
Group	31,394	453,099	41,140	21,262	9.1	52	5,315	4,266

nm = not meaningful

**Credit risk:** Loans and related credit metrics (continued)

#### **Key points**

## Gross loans and advances to customers excluding reverse repos

- Loans decreased by £23.7 billion since the year end to £429.4 billion of which £14.8 billion was in Non-Core, reflecting disposals and amortisations.
- Core lending decreased by £8.0 billion reflecting a decrease of £3.3 billion in personal lending, mainly unsecured lending in UK Retail and Wealth, with a further £4.7 billion decrease in corporate lending with £2.0 billion in relation to commercial real estate (see below).

# Mortgage lending

Mortgage lending decreased by £1.1 billion to £148.6 billion.

The table below analyses the major mortgage Non-Core.	The table below analyses the major mortgage portfolios and includes both Core and Non-Core.					
		31				
	30 September	December				
	2013	2012				
	£m	£m				
UK Retail	98,903	99,062				
Ulster Bank	19,227	19,162				
RBS Citizens	19,943	21,538				
Wealth	8,665	8,786				

The UK Retail mortgage portfolio totalled £98.9 billion at 30 September 2013, broadly flat compared with 31 December 2012. Gross new mortgage lending was £4.3 billion in Q3 2013, compared with £5.5 billion in H1 2013, reflecting a continuation of the progress seen at half year as newly retrained mortgage advisors returned to customer facing roles.

Of the Ulster Bank residential mortgage portfolio totalling £19.2 billion at 30 September 2013, 88% was in the Republic of Ireland and 12% in Northern Ireland. At constant exchange rates, the portfolio decreased by 2% from 31 December 2012 as a result of natural amortisation and low market demand.

RBS Citizens residential real estate portfolio totalled £19.9 billion at 30 September 2013 (31 December 2012 - £21.5 billion). The decrease was due to market conditions and the continued reduction of the Non-Core portfolio (10% of total portfolio). In the Non-Core portfolio of £1.9 billion, the Serviced By Others portfolio decreased from £1.8 billion at year end to £1.5 billion at 30 September 2013. The arrears rate improved from 1.9% to 1.6% reflecting liquidations as well as more effective account servicing and collections. The charge-off rate also continued to decrease.

**Credit risk:** Loans and related credit metrics (continued)

# Key points (continued)

## Commercial real estate gross lending

	30	September 201	3	31 December 2012				
	Investment	Development	Total	Investment	Development	Total		
By division (1)	£m	£m	£m	£m	£m	£m		
Core								
UK Corporate	21,566	3,530	25,096	22,504	4,091	26,595		
Ulster Bank	3,577	716	4,293	3,575	729	4,304		
US Retail & Commercial	3,996	1	3,997	3,857	3	3,860		
International Banking	879	196	1,075	849	315	1,164		
Markets	150	6	156	630	57	687		
	30,168	4,449	34,617	31,415	5,195	36,610		
Non-Core								
UK Corporate	1,561	878	2,439	2,651	983	3,634		
Ulster Bank	3,378	7,191	10,569	3,383	7,607	10,990		
US Retail & Commercial	282	-	282	392	_	392		
International Banking	8,114	14	8,128	11,260	154	11,414		
	13,335	8,083	21,418	17,686	8,744	26,430		
Total	43,503	12,532	56,035	49,101	13,939	63,040		

#### Note:

(1) Excludes commercial real estate lending in Wealth as these loans are generally supported by personal guarantees in addition to collateral. This portfolio, which totalled £1.4 billion at 30 September 2013 (31 December 2012 - £1.4 billion), continued to perform in line with expectations and required minimal provision.

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	To	tal	Non-	Core	
	30	31	30	31	
	September	December	September	December	
	2013	2012	2013	2012	
Lending (gross)	£56.0bn	£63.0bn	£21.4bn	£26.4bn	
Of which REIL	£21.9bn	£22.1bn	£16.0bn	£17.1bn	
Provisions	£10.6bn	£10.1bn	£8.6bn	£8.3bn	
REIL as a % of gross loans to customers	39.1%	35.1%	74.8%	64.8%	
Provisions as a % of REIL	48%	46%	54%	49%	

## Note:

- (1) Excludes property related lending to customers in other sectors managed by Real Estate Finance.
- Commercial real estate lending declined by 11% to £56.0 billion from £63.0 billion at 31 December 2012 mainly in Non-Core resulting from repayments, asset sales and write-offs.
- Ulster Bank is a significant contributor to Non-Core commercial real estate lending. For further information refer to the section on Ulster Bank Group (Core and Non-Core) in Appendix 1.
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## Credit risk (continued)

# Debt securities: IFRS measurement classification by issuer

The table below analyses debt securities by issuer and IFRS measurement classifications. US central and local government includes US federal agencies; financial institutions include US government sponsored agencies and securitisation entities, the latter principally relating to asset-backed securities (ABS).

	Cen	tral and lo	cal		Other			
	g	overnmen	t		financial			Of which
	UK	US	Other	Banks	institutions	Corporate	Total	ABS
30 September	Com	Com	Com	Com	Com	Com	Com	Com
2013	£m	£m	£m	£m	£m	£m	£m	£m
Held-for-trading	6 071	0.614	02 700	1 650	15 220	1 005	E0 160	11 905
(HFT)	6,871	9,614	23,788	1,650	15,320	1,925	59,168	11,895
Designated as at fair value	-	-	106	6	57	1	170	56
Available-for-sale (AFS)	6,819	15,066	11,864	6,162	19,955	180	60,046	27,213
Loans and receivables	10	-	-	180	3,159	179	3,528	3,059
Long positions	13,700	24,680	35,758	7,998	38,491	2,285	122,912	42,223
Of which US								
agencies	-	5,526	-	-	15,104	-	20,630	19,253
Short positions (HFT)	(2,856)	(9,317)	(14,104)	(1,124)	(1,497)	(821)	(29,719)	(50)
Available-for-sale								
Gross unrealised gains	339	538	562	73	519	7	2,038	611
Gross unrealised					0.0	, , , , , , , , , , , , , , , , , , ,	2,000	<del>                                     </del>
losses	-	(88)	(15)	(254)	(665)	(1)	(1,023)	(1,005)
31 December 2012								

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Held-for-trading	7,692	17,349	27,195	2,243	21,876	2,015	78,370	18,619
Designated as at fair value	-	-	123	86	610	54	873	516
Available-for-sale	9,774	19,046	16,155	8,861	23,890	3,167	80,893	30,743
Loans and receivables	5	1	1	365	3,728	390	4,488	3,707
Long positions	17,471	36,395	43,473	11,555	50,104	5,626	164,624	53,585
Of which US agencies	-	5,380	-	-	21,566	-	26,946	24,828
Short positions (HFT)	(1,538)	(10,658)	(11,355)	(1,036)	(1,595)	(798)	(26,980)	(17)
Available-for-sale								
Gross unrealised gains	1,007	1,092	1,187	110	660	120	4,176	764
Gross unrealised losses	-	(1)	(14)	(509)	(1,319)	(4)	(1,847)	(1,817)

# **Key points**

- HFT: UK and US government bonds, and US agency ABS decreased reflecting sales following an increase in yields, continued focus on balance sheet reduction and capital management in Markets. The decrease in other government bonds primarily comprises reductions in Japanese, French, Belgian and Canadian bonds, partially offset by an increase in German bonds. Short positions in German and Japanese government bonds increased reflecting focus on reduction in net exposure.
- AFS: Government securities, primarily US, UK and German, decreased by £11.2 billion reflecting Group Treasury's liquidity portfolio management. Holdings in bank issuances fell by £2.7 billion due to maturities and amortisations. The decrease in financial institution securities, of £3.9 billion, primarily related to ABS (£1.4 billion CLO in Non-Core and £1.6 billion Dutch RMBS), due to disposals, maturities and buy backs. This was partially offset by build up of securities (£0.9 billion), primarily US agency securities in US Retail and Commercial. The reduction includes £7.2 billion related to Direct Line Group, not included at 30 September 2013 as it is an associate.
- AFS gross unrealised gains and losses: UK Government decrease of £0.7 billion reflects exposure
  reduction and impact of rating downgrade. A US Government decrease of £0.6 billion also reflects
  exposure reduction as well as the impact of expectations of tapering of the liquidity programme by the
  US Federal Reserve. The reduction in bank and other financial institutions securities reflected
  maturities, disposals and market movements.

## Credit risk (continued)

#### **Derivatives**

The table below analyses the fair value of the Group's derivatives by type of contract. Master netting arrangements in respect of mark-to-market (mtm) positions and collateral shown below do not result in a net presentation in the Group's balance sheet under IFRS.

	30 S	eptember 2	2013		31 E	ecember 2	012
	Notional				Notional		
	(1)	Assets	Liabilities		(1)	Assets	Liabilities
	£bn	£m	£m		£bn	£m	£m
				Ш			
Interest rate (2)	37,411	248,609	237,127		33,483	363,454	345,565
Exchange rate	5,117	63,852	67,944		4,698	63,067	70,481
Credit	357	7,793	7,678		553	11,005	10,353
Equity and commodity	87	3,404	6,716		111	4,392	7,941
		323,658	319,465			441,918	434,340
Counterparty mtm netting		(271,828)	(271,828)			(373,906)	(373,906)
		51,830	47,637			68,012	60,434
Cash collateral		(26,240)	(21,171)			(34,099)	(24,633)
Securities collateral		(5,564)	(5,082)			(5,616)	(8,264)
		20,026	21,384			28,297	27,537

#### Notes:

- (1) Includes exchange traded contracts of £2,399 billion (31 December 2012 £2,497 billion), principally interest rate. Trades are margined daily hence carrying values were insignificant: assets £75 million (31 December 2012 £41 million) and liabilities £293 million (31 December 2012 £255 million).
- (2) Interest rate notional includes £22,580 billion (31 December 2012 £15,864 billion) in respect of contracts with central clearing counterparties to the extent related assets and liabilities are offset.

# **Key points**

- Net exposure after taking into account mtm and collateral netting arrangements, decreased by 29% (liabilities decreased by 22%) due to lower derivative fair values, driven by upward shifts in interest rate yields and continued use of trade compression cycles. This was partially offset by increased trade volumes, primarily during the first half of the year and weakening of sterling against the euro year-to-date.
- Interest rate contracts fair value decreased due to significant upward shifts in major yield curves, as
  expectations of US Federal Reserve tapering of quantitative easing heightened during the first half
  of 2013 and continued in the third quarter. Continued participation in trade compression cycles
  contributed to a further reduction in exposures. This was partially offset by an increase in trade
  volumes, which also resulted in an increase in notional balances.
- The increase in notional and asset fair values of exchange rate contracts reflected increased trade volumes and exchange rate movements. The decrease in liabilities was due to the impact of foreign exchange movements.
- The decrease in credit derivative notional and fair values was driven by increased use of trade compression cycles and novation of certain trades in Markets in line with the Group's risk reduction strategy, primarily in the first half of the year. Tightening of credit spreads also contributed to the decrease in fair value.
- Exchange rate movements, sales and reduction in trade volumes contributed to the decrease in equity contracts.

Market risk				T	П					Γ			Т
					一				<u> </u>	T			$\vdash$
Value-at-risk					丌				,				
(VaR)		<b></b> '	<u> </u>		Ш		<u> </u>			L			上'
For a descripti	or a description of the Group's basis of measurement and methodologies, refer to pages 202												up'
<u> </u>	<u> </u>	<u> </u>	<u> </u>	Nine mont	Щ		<u> </u>	<u> </u>	<u> </u>	$\downarrow$	<u> </u>		上'
<u> </u>	<u> </u>		$\downarrow$			ar e							
<u> </u>			tember 201	3	4			tember 201	2	$\downarrow$		31 Dec	
1		Period					Period					Period	
	Average	1	Maximum		A۱	verage		Maximum		Ļ	Average		_
Trading VaR	£m	£m	£m	£m	+	£m	£m	£m	£m	¥.	£m	£m	<del> </del>
<u>.                                    </u>	<del></del>	<del> </del> '	70.0	1	+		110	25.7	10.0	Ŧ	1000	<del> </del>	+-
Interest rate	38.8	32.8		24.6	+	63.7	44.8		43.6	Ŧ	62.6		+
Credit spread	66.5	44.9	-	44.9	+	69.4	67.2		44.9	Ŧ	69.2	-	+
Currency	9.5	7.6		1	+	11.4	8.9	21.3	5.3	Ļ	10.3		_
Equity	6.3	4.5		1	+	6.3	8.2		3.3	Ŧ	6.0	-	_
Commodity	1.0	0.6	3.7	0.3	+	1.9	2.7	6.0	0.9	ļ.	2.0	1.5	+
Diversification	1	(04.0)	.[			ļ	(40.0)	1				 	
(1)	$\vdash$	(31.3)	<del>                                     </del>	<del>                                     </del>	+		(40.8)	<u> </u>	<del> </del>	H	+	(55.4)	+
Total	86.1	59.1	118.8	54.5	十	99.0	91.0	137.0	66.5	H	97.3	107.3	+
1					一					t		1.5.	<b>†</b>
Core	70.7	46.3	104.6	44.2	丌	74.2	69.4	118.0	47.4	T	74.6	88.1	
Non-Core	20.5	17.6	24.9	17.5	仜	32.3	26.5	41.9	22.1		30.1	22.8	
					仜								
CEM (2)	62.7	42.8	85.4	40.1	工	77.7	74.3	84.2	73.3	Ţ	78.5	84.9	匚
<u> </u>	<u> </u>	<b></b> '	<u> </u>		4		<u> </u>		<u>'</u>	1		<b></b>	丄
Total	1	1		] ,		ļ	1						
(excluding CEM)	41.2	26.7	60.4	25.4		46.4	46.6	76.4	32.2		47.1	57.6	

#### Notes:

- (1) The Group benefits from diversification as it reduces risk by allocating positions across various financial instrument types, currencies and markets. The extent of diversification benefit depends on the correlation between the assets and risk factors in the portfolio at a particular time.
- (2) For a description of counterparty exposure management (CEM) activities, refer to page 207 of the Group's 2012 Form 20-F.

Market risk (continued)

#### **Key points**

- The Group's interest rate VaR was lower in the first nine months of 2013 than in the comparative period in 2012. VaR fell during H1 2013 reflecting de-risking by a number of Markets businesses and an extension to the scope of valuation adjustments captured in VaR in March 2013 by counterparty exposure management. VaR increased during July and August as a number of Markets businesses repositioned their exposures, although this was partially offset by hedging against certain valuation adjustments. In mid-September, VaR increased further with some significant client transactions and fell again once hedging was complete.
- The period end and average credit spread VaR were lower in the first nine months of 2013 than in
  the same period in 2012. Towards the end of Q2 2013 the credit spread VaR fell as a number of
  Markets businesses reduced and repositioned their exposures after the US Federal Reserve
  indicated the possibility of tapering of its bond-buying programme in 2013. The credit spread VaR fell
  throughout Q3 2013 as Markets gradually reduced its asset-backed securities inventory.

#### Non-trading VaR

The average VaR for the Group's non-trading portfolio, predominantly comprising available-for-sale portfolios in Markets and Non-Core was £10.0 million for the first nine months of 2013 compared with £12.6 million in the same period in 2012. Changes to the call assumptions on some Dutch residential mortgage-backed securities implemented in March 2013 extended their weighted average life and as a result the period end VaR at 30 June 2013 increased to £12.3 million. During Q3, as the issuer bought back some of these securities, the period end VaR at 30 September 2013 fell to £7.1 million (31 December 2012 - £9.5 million).

## Other portfolios

The structured credit portfolio in Non-Core is measured on a notional and fair value basis because of its illiquid nature. Notional and fair value decreased to £1.0 billion and £0.8 billion respectively (Q4 2012 - £2.0 billion and £1.5 billion), reflecting the sale of underlying assets from collateralised debt obligations and legacy multi-seller conduits.

#### **Country risk**

Country risk is the risk of material losses arising from significant country-specific events such as sovereign events (defaults or restructurings); economic events (contagion of sovereign default to other parts of the economy, cyclical economic shock); political events (transfer or convertibility restrictions, expropriation or nationalisation); and conflict.

#### Overview

Comments below relate to trends over the nine months to 30 September 2013, unless stated otherwise.

- Balance sheet and off-balance sheet exposure to most countries shown in the summary tables
  declined across all broad product categories despite the appreciation of the euro by 2.6%, as the
  Group maintained a cautious stance and many clients reduced debt levels. Non-Core lending declined
  further, reflecting prepayments, amortisation and the Group's risk reduction strategy.
- Total eurozone balance sheet exposure declined by £33.7 billion or 20% to £132.2 billion, caused mostly by significant reductions in liquidity held with the Bundesbank and bank derivative exposures. Most of the latter reductions related to counterparties in the Netherlands, France and Germany. The Group nearly halved its European credit default swaps positions to reduce risks and capital requirements in line with strategic plans through participation in trade compression cycles, novations and maturities.
- Eurozone periphery balance sheet exposure decreased by £3.8 billion to £55.3 billion.

Ireland - repo and derivatives exposures, largely to banks and other financial institutions, decreased by £0.4 billion and £0.3 billion respectively. Gross derivatives exposure declined significantly as a major counterparty novated trades to a UK subsidiary. Spain - the fair value of Group Treasury's AFS securities, mainly covered bonds, increased by £0.5 billion due to narrowing of credit spreads and higher prices. Lending decreased by £1.0 billion, half of which was in Non-Core and primarily in the commercial real estate and construction sectors. Bank derivatives declined by £0.5 billion due to reduced customer demand.

Italy - the £2.0 billion decrease in exposures reflected reductions in off-balance sheet exposure to the electricity and insurance sectors, derivatives with corporates and banks, and debt securities. Portugal - there were further reductions in lending to the telecommunications and transport sectors and in derivatives exposure to banks.

Greece - exposure decreased by £0.2 billion, caused by reductions in lending and derivatives. The remaining exposure mostly comprised collateralised derivatives exposure to banks and corporate lending, including exposure to local subsidiaries of international companies.

- Germany exposure decreased principally owing to a reduction in the significant liquidity held with the central bank, as part of the Group's asset and liability management.
- Japan exposure decreased by £6.2 billion. Net HFT and AFS government bonds reduced by £3.5 billion and £0.6 billion respectively, and derivatives exposure, largely to banks, decreased by £1.7 billion. This reflected depreciation of the yen, lower trading flows and a reduction in derivatives bond collateral.
- China lending and off-balance sheet exposure to banks increased by £1.5 billion and £0.5 billion respectively, as customer demand grew. Derivatives exposure to public sector entities decreased by £0.6 billion, owing to fluctuations in short-term hedging by clients.
- Funding mismatches material estimated funding mismatches at risk of redenomination at 30
  September 2013 were: Ireland £8.5 billion (31 December 2012 £9.0 billion) and Spain £4.0 billion (31
  December 2012 £4.5 billion). The net positions for Italy (31 December 2012 £1.0 billion), Portugal,
  Greece and Cyprus were all minimal.

Country risk	: Sum	nmary ta	bles								
				30 September 2013							
				De	ebt						
				ı	Lending		•	_		rities	
		Central	Other	Other			Total	Of which	AFS	HFT	Net
	_								and		
	Govt		banks		Corporate			Non-Core	LAR		Derivatives F
	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m
Eurozone											
Ireland	40	78	83	999	17,614	17,871	36,685	9,845	271	304	1,440
Spain	-	-	1	10	3,348	327	3,686	2,256	5,385	141	1,273
Italy	-	22	17	232	1,242	25	1,538	792	539	388	1,963
Portugal	-	-	1	-	213	6	220	208	192	35	420
Greece	-	3	1	1	115	14	134	59	-	-	267
Cyprus	-	-	-	-	223	12	235	112	-	3	29
Germany	-	8,448	500	157	3,056	87	12,248	2,388	5,877	3,093	8,178
Netherlands	13	1,083	531	1,188	3,919	23	6,757	1,403	5,614	713	7,071
France	418	-	1,910	131	1,938	77	4,474	982	1,768	3,050	5,826
Luxembourg	-	16	47	995	1,915	4	2,977	749	57	48	1,319
Belgium	-	-	86	157	382	20	645	241	438	(76)	2,525
Other	92	-	12	45	682	15	846	84	502	489	1,151
Other count	ries										
Japan	-	610	331	136	625	17	1,719	60	753	1,417	1,152
India	-	60	1,150	14	1,942	72	3,238	78	580	216	110
China	-	144	2,292	171	547	34	3,188	27	128	15	267
South Korea	-	6	695	62	634	1	1,398	-	131	144	245
Brazil	-	•	1,107		112	3	1,222	57	-	313	43
Russia	-	42	646	2	507	48	1,245	45	154	7	21
Turkey	72	119	89	41	869	15	1,205	134	76	22	108

## Note:

(1) These tables show the Group's exposure, by country of incorporation of the counterparty, at 30 September 2013, except exposures to individuals and governments which are shown by country of

residence. Countries shown are those where the Group's balance sheet exposure (as defined in this section) to counterparties incorporated (or individuals residing) within them exceeded £1 billion and countries had ratings of A+ or below from Standard and Poor's, Moody's or Fitch at 30 September 2013, as well as selected eurozone countries. The exposures are stated before taking into account risk mitigants, such as guarantees, insurance or collateral (with the exception of reverse repos) which may have been put in place to reduce or eliminate exposure to country risk events. Exposures relating to ocean-going vessels are not included as they cannot be meaningfully assigned to specific countries from a country risk perspective. For a description of the governance, monitoring and management of the Group's country risk framework and definitions, refer to pages 213 and 214 of the Group's 2012 Form 20-F.

								•				, ,			•			
Country risk	k: Summary tables (continued)																	
	31 December 2012																	
												1 L		1				
							e.						Debt					
		1			1	Lend	ding			1 1			curities			4		
		ŀ	Central	Oth	er Othe	r			Total	Ŭ	Of which				Net	4	Bal	and
	G	aovt	banks	bank	s F	ı Corr	orate	Persona	llending		Non-Core	anc AF		ive	s Repo	s	S	he
		£m	£m		m £m		£m			$\boldsymbol{\tau}$		n £m		$\mathbf{T}$				£
														П				
Eurozone										П		廿		П		1		
Ireland		42	73	9	8 532	17	7,921	17,893	36,559	Ш	9,506	424	1			9	39	61
Spain		-	6		1 59	4	4,260	340	4,666	Ш	2,7549	871	50B,	754	ļ.	-	11,	79
Italy		9	21	20	0 218	<u> </u>	1,392	23	1,863	Ш	900	<b>97</b> 7	6320,	297	7	-	5	76
Portugal		-	-				336	7	343	Ш	251	180	35	<b>5</b> 14	ļ.	-	1,	07
Greece		-	7		- 1		179	14	201	Ш	68	∐-	+	36C	_	-		56
Cyprus		-	-		- 2		274	15	291	Ш	121	<u>                                     </u>	4	35	5	-		33
Germany			20,018	66		_	3,756	83	1 1	Ш			3,5090,				47	53
Netherlands		7	1,822	49	6 1,785	(	3,720	26	7,856	Ш	2,002	800	6497,	089	354	4	25	74
France	4	194	9	2,49	8 124	2	2,426	71	5,622	Ш	1,622,		+	422	450	)	19	31
Luxembourg		-	13	9	9 717		1,817	4	2,650	Ш	973	59	1912,	462	14	5	4,	50
Belgium		-	-	18			414	22	871	Ш		844	1					46
Other	1	26	-	1:	9 90		856	14	1,105	Ш	88	<u> </u>	666	737	' 1 <sup>-</sup>	1	4,	09
										Ш		Щ.		Ш				
	ШЩ				<u> </u>	<u> </u>				Ш		Щ	<del>                                     </del>	Ц		$\perp$		-
Other countries																		
Japan 832	315	193	319	15	1,674	123	1,54	18 4,890	2,883	1	99 <b>11</b> ,1	94	622	1	1,816	(	(70)	1
	,021				3,903	170	68		64			)41	914	_	5,955	_	(43)	
Chin 2 183	829	48	585		1,676	33	20		903	,	<del>- + +</del>	35	739		3,674		50	
South																		
Korea 22	771	71	289	2	1,155	2	14	14 163	221	,	30 1,7	<b>'13</b>	704	2	2,417	(	(60)	
Brazil -	950	-	125	3	1,078	60	1	14 582	73		- 1,7	47	189		1,936	3	393	
Russia 53	848	14	494	55	1,464	56	16	30 249	23		- 1,8	396	391	2	2,287	(2	254)	
Tutkle5y 163	82	94	928	12	1,394	258	5	66 125	93		- 1,6	68	481	2	2,149	(	(36)	
$\Pi = \Pi$												Ī						

#### **Risk factors**

The principal risks and uncertainties facing the Group are unchanged from those disclosed on pages 459 to 471 of the 2012 Form 20-F, however the operational, legal and regulatory landscape in which the Group operates has continued to evolve since the 2012 Form 20-F was approved and since the 2013 Form 6-K were approved in August. Set out in further detail below is the Summary of our Principal Risks and Uncertainties. The Group is amending the risk factor relating to the execution of its strategic plan (see below) as a result of the actions announced on 1 November 2013.

## **Summary of our Principal Risks and Uncertainties**

Set out below is a summary of certain risks which could adversely affect the Group. These should not be regarded as a complete and comprehensive statement of all potential risks and uncertainties. The summary should be read in conjunction with the Risk and balance sheet management section on pages 66 to 252 of the 2012 Form 20-F, which also includes a fuller description of these and other risk factors.

The Group's businesses, earnings and financial condition have been and will continue to be negatively affected by global economic conditions, the instability in the global financial markets and increased competition and political risks including proposed referenda on Scottish independence and UK membership of the EU. Together with a perceived increased risk of default on the sovereign debt of certain European countries and unprecedented stresses on the financial system within the Eurozone, these factors have resulted in significant changes in market conditions including interest rates, foreign exchange rates, credit spreads, and other market factors and consequent changes in asset valuations.

The actual or perceived failure or worsening credit of the Group's counterparties or borrowers and depressed asset valuations resulting from poor market conditions have adversely affected and could continue to adversely affect the Group.

The Group's ability to meet its obligations including its funding commitments depends on the Group's ability to access sources of liquidity and funding. The inability to access liquidity and funding due to market conditions or otherwise could adversely affect the Group's financial condition. Furthermore, the Group's borrowing costs and its access to the debt capital markets and other sources of liquidity depend significantly on its and the UK Government's credit ratings.

The Group is subject to a number of regulatory initiatives which may adversely affect its business, including the UK Government's implementation of the final recommendations of the Independent Commission on Banking's final report on competition and structural reforms in the UK banking industry the US Federal Reserve's proposal for applying US capital, liquidity and enhanced prudential standards to certain of the Group's US operations.

The Group's business performance, financial condition and capital and liquidity ratios could be adversely affected if its capital is not managed effectively or as a result of changes to capital adequacy and liquidity requirements, including those arising out of Basel III implementation (globally or by European or UK authorities), or if the Group is unable to issue Contingent B Shares to HM Treasury under certain circumstances.

#### **Risk factors**

#### **Summary of our Principal Risks and Uncertainties** (continued)

As a result of the UK Government's majority shareholding in the Group it can, and in the future may decide to, exercise a significant degree of influence over the Group including on dividend policy, modifying or cancelling contracts or limiting the Group's operations. The offer or sale by the UK Government of all or a portion of its shareholding in the company could affect the market price of the equity shares and other securities and acquisitions of ordinary shares by the UK Government (including through conversions of other securities or further purchases of shares) may result in the delisting of the Group from the Official List.

The Group or any of its UK bank subsidiaries may face the risk of full nationalisation or other resolution procedures and various actions could be taken by or on behalf of the UK Government, including actions in relation to any securities issued, new or existing contractual arrangements and transfers of part or all of the Group's businesses.

The Group is subject to substantial regulation and oversight, and any significant regulatory or legal developments could have an adverse effect on how the Group conducts its business and on its results of operations and financial condition. In addition, the Group is, and may be, subject to litigation and regulatory investigations that may impact its business, results of operations and financial condition.

The Group could fail to attract or retain senior management, which may include members of the Group Board, or other key employees, and it may suffer if it does not maintain good employee relations.

Operational and reputational risks are inherent in the Group's businesses.

The value of certain financial instruments recorded at fair value is determined using financial models incorporating assumptions, judgements and estimates that may change over time or may ultimately not turn out to be accurate.

Any significant developments in regulatory or tax legislation could have an effect on how the Group conducts its business and on its results of operations and financial condition, and the recoverability of certain deferred tax assets recognised by the Group is subject to uncertainty.

The Group may be required to make contributions to its pension schemes and government compensation schemes, either of which may have an adverse impact on the Group's results of operations, cash flow and financial condition.

#### **Risk factors**

The Group is amending the risk factor relating to its ability to execute its strategic plan as a result of the new actions announced on 1 November 2013.

The Group's ability to implement its new strategic plan and achieve its capital goals depends on the success of the Group's refocus on its core strengths and its plans to further strengthen its balance sheet and capital position

Since the global economic and financial crisis that began in 2008 and the changed global economic outlook, the Group has been engaged in a financial and core business restructuring which focused on achieving appropriate risk-adjusted returns under these changed circumstances, reducing reliance on wholesale funding and lowering exposure to capital-intensive businesses. A key part of the restructuring programme announced in February 2009 was to run-down and sell the Group's non-core assets and businesses and the continued review of the Group's portfolio to identify further disposals of certain non-core assets and businesses. Assets identified for this purpose and allocated to the Group's Non-Core division totalled £258 billion, excluding derivatives, at 31 December 2008. By 30 September 2013, this total had reduced to £37.3 billion (31 December 2012 - £57.4 billion), excluding derivatives, as further progress was made in business disposals and portfolio sales during the course of 2013. This balance sheet reduction programme continues alongside the disposals under the State Aid restructuring plan approved by the European Commission. During 2012 the Group implemented changes to its wholesale banking operations, including the reorganisation of its wholesale businesses and the exit and downsizing of selected existing activities (including cash equities, corporate banking, equity capital markets, and mergers and acquisitions).

During Q3 2013, the Group has worked with HM Treasury as part of its assessment of the merits of creating an external "bad" bank to hold certain assets of the Group. Although the review concluded that the establishment of an external "bad bank" was not in the best interests of all stakeholders, the Group has committed to take a series of actions to further de-risk its business and strengthen its capital position. These actions include:

The creation of an internal "bad bank" to manage the run-down of problem assets projected to be £38 billion by the end of 2013, with the goal of removing 55-70% of these assets over the next two years with a clear aspiration to remove all these assets from the balance sheet in three years; and

Lifting our capital targets including by:

accelerating the divestment of Citizens, the Group's US banking subsidiary, with a partial initial public offering now planned for 2014, and full divestment of the business intended by the end of 2016; intensifying management actions to reduce risk weighted assets.

In addition to the actions above, the Group has also announced today that it is undertaking a full review of the Group's Customer-facing businesses, IT and operations and its organisational and decision-making structures to develop detailed plans on how the Group can realign its cost base with a target of reducing our cost:income percentage into the mid 50s, down from 65% currently. The outcome of this review will be announced at the time of the Group's 2013 year-end results in February 2014 The outcome of such review could result in additional actions to those identified above, including asset sales, restructuring of businesses and other similar actions.

#### **Risk factors**

Because the ability to dispose of businesses and assets and the price achieved for such disposals will be dependent on prevailing economic and market conditions, which remain volatile, there is no assurance that the Group will be able to sell or run-down (as applicable) the businesses it has planned to sell or exit or asset portfolios it is seeking to sell either on favourable economic terms to the Group or at all. Material tax or other contingent liabilities could arise on the disposal or run-down of assets or businesses and there is no assurance that any conditions precedent agreed will be satisfied, or consents and approvals required will be obtained in a timely manner, or at all. There is consequently a risk that the Group may fail to complete such disposals within time frames envisaged by the Group.

The Group may be exposed to deteriorations in businesses or portfolios being sold between the announcement of the disposal and its completion, which period may be lengthy and may span many months. In addition, the Group may be exposed to certain risks, including risks arising out of ongoing liabilities and obligations, breaches of covenants, representations and warranties, indemnity claims, transitional services arrangements and redundancy or other transaction related costs.

The occurrence of any of the risks described above could negatively affect the Group's ability to implement its new strategic plan and achieve its capital targets and could have a material adverse effect on the Group's business, results of operations, financial condition and cash flows.

# **Additional information**

# **Share information**

	30 September	30 June	31 December
	2013	2013	2012
Ordinary share price	359.9p	273.5p	324.5p
Number of ordinary shares in issue	6,186m	6,121m	6,071m

The following table shows the Group's issued and fully paid share capital, owners' equity and indebtedness

The following table shows the Group's issued and fully paid share capital, owners' equity and i on an unaudited consolidated basis in accordance with IFRS as at 30 September 2013.	indebtedness
	As at 30 September
	2013 £m
Share capital - allotted, called up and fully paid  Ordinary shares of £1  B shares of £0.01  Dividend access share of £0.01  Non-cumulative preference shares of US\$0.01  Non-cumulative preference shares of €0.01  Non-cumulative preference shares of £1	6,186 510 - 1 -
Retained income and other reserves	6,697 60,971
Owners' equity	67,668
Group indebtedness Subordinated liabilities Debt securities in issue	23,720 71,781
Total indebtedness	95,501
Total capitalisation and indebtedness	163,169

Under IFRS, certain preference shares are classified as debt and are included in subordinated liabilities in the table above.

The information contained in the tables above has not changed materially since 30 September 2013.

#### **Additional information**

#### Other financial data

	Nine months ended		Year end	ear ended 31 December				
	30 September							
	2013 <sup>(5)</sup>	2012	2011	2010	2009	2008		
Return on average total assets (1)	· · · · · · · · · · · · · · · · · · ·	(0.42%)	(0.13%)	(0.07%)	(0.18%)	(1.19%)		
Return on average ordinary and B shareholders' equity (2) Average owners' equity as a	(0.5%)	(8.9%)	(2.9%)	(0.7%)	(7.2%)	(50.1%)		
percentage of average total assets Ratio of earnings to combined fixed charges	5.5%	5.1%	4.9%	4.6%	2.8%	2.9%		
and preference share dividends (3,4)								
- including interest on deposits - excluding interest on deposits Ratio of earnings to fixed charges only (3,4)	1.09 1.39	0.29 (2.94)	0.87 (0.17)	0.97 0.67	0.73 (0.44)	0.02 (8.06)		
<ul><li>including interest on deposits</li><li>excluding interest on deposits</li></ul>	1.16 1.84	0.30 (3.71)	0.87 (0.17)	0.98 0.78	0.78 (0.66)	0.02 (10.06)		

#### Notes:

- (1) Return on average total assets represents (loss)/profit attributable to ordinary and B shareholders as a percentage of average total assets.
- (2) Return on average ordinary and B shareholders' equity represents (loss)/profit attributable to ordinary and B shareholders expressed as a percentage of average ordinary and B shareholders' equity.
- (3) For this purpose, earnings consist of income before tax and non-controlling interests, plus fixed charges less the unremitted income of associated undertakings (share of profits less dividends received). Fixed charges consist of total interest expense, including or excluding interest on deposits and debt securities in issue, as appropriate, and the proportion of rental expense deemed representative of the interest factor (one third of total rental expenses).
- (4) The earnings for the years ended 31 December 2012, 2011, 2010, 2009 and 2008, were inadequate to cover total fixed charges and preference share dividends. The coverage deficiency for total fixed charges and preference share dividends for the years ended 31 December 2012, 2011, 2010, 2009 and 2008 were £5,453 million, £1,190 million, £278 million, £3,951 million and £27,051 million, respectively. The coverage deficiency for fixed charges for the years ended 31 December 2012, 2011,

2010, 2009 and 2008 were £5,165 million, £1,190 million, £154 million, £3,016 million and £26,455 million, respectively

(5) Based on unaudited numbers.

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Appendix 1							
	Risk management supplement						

# Appendix 1 Risk management supplement

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1	

## **Capital and leverage ratios**

#### CRR capital estimate

A reconciliation between capital as reported under IFRS and capital computed in accordance with the Capital Requirements Regulations (CRR) is set out below.

Although the CRR text has been finalised, many of the related technical standards (RTS) are still draft. The finalisation of these could have a material impact in a number of areas such as the scope of the deduction for insignificant financial holdings.

The 'year 1 transitional basis' applies the rules as if 2013 was year 1 of the transition period. The full basis shows the same calculation based on a complete implementation of CRR. This is based on the Group's current interpretation of the final text of the CRR, as published on 27 June 2013, and the draft RTSs.

In the first year of transition, the regulatory adjustments will be calculated under the new rules. The CRR deductions are determined by applying the transitional percentage (20% in year 1)<sup>(1)</sup>. The residual balance will be deducted according to the current rules, except where the PRA has specified a different treatment.

	30 9	September 20	013	31	31 December 2012			
	Current	<b>Transitional</b>	Full	Current	Transitional	Full		
	basis	basis	basis	basis	basis	basis		
Common Equity Tier (CET)								
1 capital	£47.5bn	£53.1bn	£41.1bn	£47.3bn	£54.0bn	£37.9bn		
RWAs	£410.0bn	£452.5bn	£452.5bn	£459.6bn	£494.6bn	£494.6bn		
	11.6%	11.7%	9.1%	10.3%	10.9%	7.7%		

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## Note:

(1) The PRA issued its consultative paper on implementing CRD IV (CP5/13) in August 2013. Under the draft proposals, there would be no transition in respect of the changes to the prudential filters and deductions from Common Equity Tier 1. These proposals if fully implemented will come into effect from 1 January 2014.

2

Capital and leverage ratios							
(continued)	30.9	September 20	013		31 December 2012		
		Transitional	Full			Transitional	Full
	basis	basis	basis	-	basis		basis
	£m	£m	£m		£m	£m	£m
CET1 capital: instruments and reserves							
Capital instruments and related share premium							
- ordinary shares	31,794	31,794	31,794		30,864	30,864	30,864
- B shares (1)	510	510	510		510	510	-
Retained earnings including current							
period loss	10,144	10,144	10,144		10,596	10,596	10,596
Accumulated other comprehensive							
income	25,220	25,220	25,220		26,160	26,160	26,160
Less innovative issues moved to Additional Tier 1 (AT1)							
capital	(979)	(979)	(979)		(431)	(431)	(431)
Less preference shares moved to							
AT1 capital	(4,313)	(4,313)	(4,313)		(4,313)	(4,313)	(4,313)
Non-controlling interests per							
accounting balance sheet	462	370	-		2,318	2,318	2,318
Less innovative issues moved to AT1							
capital	-	-	-		(548)	(548)	(548)
Less minority interest deconsolidated	400	- 070	-		(1,367)	(1,367)	(1,770)
Minority interests allowable	462	370	-		403	403	-
CET1 (before regulatory adjustments)	62,838	62,746	62,376		63,789	63,789	62,876
our (perere regulator) adjacamente)	02,000	02,110	02,0:0		00,700	00,700	02,070
CET1: regulatory adjustments							
Additional value adjustments (2)	-	(1,150)	(1,150)		-	(310)	(310)
Intangible assets (net of related tax						, ,	,
liability)	(13,742)	(2,744)	(13,720)		(13,545)	-	(13,956)
Deferred tax assets (3)	-	(229)	(2,289)		-	(323)	(3,231)
Cash flow hedges - fair value	(447)	(447)	(447)		(1,666)	(1,666)	(1,666)

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Excess of expected loss over							
impairment provisions (4)	(1,801)	(819)	(4,094)		(1,904)	-	(6,154)
Own credit adjustments on fair valued							
liabilities (5)	762	729	598		691	691	493
Defined benefit pension fund assets	667	(143)	(143)		913	(144)	(144)
Securitisation positions	(889)	-	-	(	(1,107)	-	_
Unrealised gains and losses	252	202	-		346	346	-
Of which:							
- unrealised losses on AFS debt							
securities	358	287	-		409	409	-
- unrealised gains on AFS equity							
shares	(106)	(85)	-		(63)	(63)	-
Other adjustments for regulatory							
purposes	(115)	(61)	(61)		(197)	-	-
Qualifying exceeding AT1 capital (6)	-	(4,958)	-		-	(8,420)	-
CET1 (total regulatory adjustments)	(15,313)	(9,620)	(21,306)	(1	6,469)	(9,826)	(24,968)
CET1 capital	47,525	53,126	41,070	4	17,320	53,963	37,908

For the notes to this table refer to page 5.

Capital and leverage ratios							
(continued)							
		September 20	013		31 December 2012		
	Current	Transitional	Full	Current	Transitional	Full	
	basis	basis	basis	basis	basis	basis	
	£m	£m	£m	£m	£m	£m	
AT1 capital: instruments							
Capital instruments and related share							
premium	5,074	-	-	5,075	-	-	
Qualifying Tier 1 capital and related							
share premium							
subject to phase out from AT1 capital	4,196	4,409	-	4,125	4,571	-	
Qualifying Tier 1 capital included in							
consolidated AT1							
capital issued by subsidiaries and							
held by third parties	292	3,247	-	292	4,042	-	
A-T4 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1							
AT1 capital (before regulatory	0.500	7.050		0.400	0.010		
adjustments)	9,562	7,656	-	9,492	8,613	-	
AT1: regulatory adjustments							
Deductions from AT1 capital during the							
transition	-	(12,614)	_	_	(17,033)	-	
- intangible assets	-	(10,976)	-	-	(13,956)	-	
- excess of expected loss over		, ,			,		
impairment provisions	-	(1,638)	-	-	(3,077)	ı	
Other Basel II regulatory adjustments	(457)	-	-	323	-	1	
AT1 (total regulatory adjustments)	(457)	(12,614)	-	323	(17,033)	-	
AT1 conital	0.105	(4.050)		0.015	(0.400)		
AT1 capital	9,105	(4,958)	-	9,815	(8,420)	-	
Qualifying deductions exceeding AT1							
capital (6)	-	4,958	-	-	8,420	-	
Tier 1 capital (7)	56,630	53,126	41,070	57,135	53,963	37,908	

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Tier 2 capital: instruments and						
provisions						
Capital instruments and related share						
premium	13,999	_	-	15,614	-	_
Qualifying items and related share	-,			-,-		
premium	-	1,006	5,025	-	2,774	7,292
Qualifying own funds instruments						
issued by						
subsidiaries and held by third parties	-	12,080	9,362	-	12,605	5,185
Unrealised gains on AFS equity shares	106	-	-	63	-	-
Credit risk adjustments (8)	386	-	-	399	399	399
Tier 2 capital (before regulatory						
adjustments)	14,491	13,086	14,387	16,076	15,778	12,876
Tier 2 regulatory adjustments						
Residual amounts deducted during the						
transition						
- excess of expected loss over						
impairment provisions	-	(1,637)	-	-	(3,077)	-
Other Basel II regulatory adjustments	(4,239)	-	-	(3,924)	-	-
Tier 2 (total regulatory adjustments)	(4,239)	(1,637)	-	(3,924)	(3,077)	-
Tier 2 capital	10,252	11,449	14,387	12,152	12,701	12,876
Total deductions	(248)	-	=,	(2,487)	-	-
Total capital	66,634	64,575	55,457	66,800	66,664	50,784

For the notes to this table refer to page 5.

## Capital and leverage ratios (continued)

#### Flow statement (CRR)

The table below analyses the movement in CET1 and Tier 2 capital during the nine months ended 30 September 2013.

	CET1	Tier 2	Total
	£m	£m	£m
At 1 January 2013	37,908	12,876	50,784
Attributable loss net of movements in fair value of own credit	(188)	-	(188)
Share capital and reserve movements in respect of employee share			
schemes	256	-	256
Ordinary shares issued	205	-	205
Nominal value of B shares	510	-	510
Available-for-sale reserve	(94)	-	(94)
Foreign exchange reserve	110	243	353
Increase in goodwill and intangibles	236	-	236
Deferred tax assets (DTAs)	942	-	942
Excess of expected loss over impairment provisions	2,060	-	2,060
Grandfathered instruments under CRR text	-	3,096	3,096
Dated subordinated debt issues	-	652	652
Dated subordinated debt maturities, redemptions and amortisation	-	(2,293)	(2,293)
Additional value adjustments (AVA)	(840)	-	(840)
Other movements	(35)	(187)	(222)
At 30 September 2013	41,070	14,387	55,457

#### Notes:

#### General:

Estimates, including RWAs, are based on the current interpretation, expectations, and understanding of the proposed CRR requirements, anticipated compliance with all necessary enhancements to model calibration and other refinements, as well as further regulatory clarity and implementation guidance from the UK and EU authorities. The actual CRR impact may differ from these estimates due to the finalisation of the technical standards and interpretive issues.

## Capital base:

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(1)	Includes the nominal value of B shares (£0.5 billion) on the assumption that RBS will be privatised in the future and that they will count as permanent equity in some form by the end of 2017.
(2)	The AVA, arising from the application of the prudent valuation requirements to all assets measured at fair value, has been included in full in year one of transition in line with the guidance from the PRA and uses methodology discussed with the PRA pending the issue of the final RTS by the European Banking Authority.
(3)	The PRA requires firms to take a CET1 deduction in year one of transition equal to 10% of the DTAs which do not relate to temporary differences. The netting of deferred tax liabilities against DTAs reflects our interpretation of the final CRR text.
(4)	In our current interpretation of the CRR final rules, we have assumed that incurred CVA will be counted as eligible provisions in the determination of the deduction for expected losses.
(5)	The own credit risk adjustment for derivative liabilities (the debit valuation adjustment) is assumed to transition on the same basis as other regulatory changes (20% in year one of transition).
(6)	Where the deductions from AT1 capital exceed AT1 capital, the excess is deducted from CET1 capital. The excess of AT1 deductions over AT1 capital in year 1 transition is due to the application of the current rules to the transitional amounts.
(7)	Should the draft RTS relating to maturity restrictions on hedging be implemented without amendment, the full CRR CET1 capital position would reduce by c.£1.5 billion for insignificant investments based on our estimate of current positions. The Group has already announced its intention to exit the equities businesses as part of Markets strategy; this will reduce positions to the extent that no deduction will be required. However there could be a modest short-term impact on the Group's transitional ratio.
(8)	Based on our current interpretations of the final draft of the RTS on credit risk adjustments, issued in July 2013, the Group's standardised latent provision has been reclassified to specific provision and is therefore no longer included in Tier 2 capital.
Risk-weighted assets:	
(1)	Current securitisation positions are shown as RWAs risk weighted at 1,250%.
(2)	RWA uplifts include the impact of credit valuation adjustments and asset valuation correlation on banks and central counterparties.
(3)	RWAs assume implementation of the full internal model method suite, that existing waivers will continue and includes methodology changes that take effect immediately on CRR implementation.
(4)	Non-financial counterparties and sovereigns that meet the eligibility criteria under CRR are exempt from the CVA volatility charges.
/E\	The CDD final taxt includes a reduction in the right weight relating to

SMEs.

The CRR final text includes a reduction in the risk weight relating to

(5)

#### Capital and leverage ratios (continued)

### CRR leverage estimate

The Group monitors and reports an internationally recognised leverage definition (assets/equity) based on funded tangible assets (total assets minus derivatives and intangible assets) divided by qualifying regulatory Tier 1 capital.

The Basel III agreement introduced a leverage ratio as a non-risk based backstop limit intended to supplement the risk-based capital requirements. It aims to constrain the build up of excess leverage in the banking sector, introducing additional safeguards against model risk and measurement errors.

On 19 March 2013, the Financial Policy Committee (FPC) of the Bank of England instructed the PRA to ensure that the major UK banks hold resources equivalent to at least 7% of RWAs by the end 2013 after reflecting adjustments recommended by the FPC. The PRA statement of 20 June 2013, indicated that meeting the 7% RWA capital standard will be sufficient for leverage ratios to be no less than 3%. The Group's estimated leverage ratios under both the CRR and Basel III texts are above 3%.

The leverage ratio set out below is based on:

Tier 1 capital as set out in the final CRR text; and

Exposure measure calculated using the final CRR text as well as the December 2010 Basel III text; further specificity being sourced from the instructions in the July 2012 Quantitative Impact Study and the related Frequently Asked Questions.

		30 September 2013				31 December 2012			
		Tier 1					Tier 1		
	<b>Exposure</b>	capital		Leverage		Exposure	capital		Leverage
Leverage ratio	£bn	£bn	Leverage	%		£bn	£bn	Leverage	%
Assets/equity basis:									
Tier 1 leverage ratio	792.0	56.6	14x	7.1		856.9	57.1	15x	6.7
	792.0	48.6	16x	6.1		856.9	49.8	17x	5.8

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Tangible equity leverage ratio (1)									
CRR basis:									
Transitional measure	1,133.1	53.1	21x	4.7	1	,205.2	54.0	22x	4.5
Full end point measure	1,131.0	41.1	28x	3.6	1	1,202.3	37.9	32x	3.1
Adjusted end point measure (2)	1,131.0	50.6	22x	4.5	1	1,202.3	48.0	25x	4.0
Basel III basis:									
Transitional measure	1,172.5	53.1	22x	4.5	1	,225.8	54.0	23x	4.4
Full end point	·								
measure	1,170.4	41.1	29x	3.5	1	1,222.9	37.9	32x	3.1
Adjusted end point measure (2)	1,170.4	50.6	23x	4.3	1	1,222.9	48.0	25x	3.9

## Notes:

- (1) Tangible equity leverage ratio is total tangible equity divided by total tangible assets (after netting derivatives).
- (2) Adjusted Tier 1 capital includes grandfathered ineligible capital instruments.

Capital and leverage ratios (co	ontinued)					
	30 Septer	31 De	ecember 20	012		
		Pro forma	Pro forma		Pro forma	Pro forma
	Assets/	CRR	Basel III	Assets/	CRR	Basel III
	equity basis	leverage	leverage	equity basis	leverage	leverage
Exposure measure	£bn	£bn	£bn	£bn	£bn	£bn
Cash and balances at						
central banks	87.1	87.1	87.1	79.3	79.3	79.3
Debt securities	122.9	122.9	122.9	157.4	157.4	157.4
Equity shares	10.4	10.4	10.4	15.2	15.2	15.2
Derivatives	323.7	323.7	323.7	441.9	441.9	441.9
Loans and advances to						
banks and customers	435.1	435.1	435.1	459.3	459.3	459.3
Reverse repurchase						
agreements and						
stock borrowing	96.0	96.0	96.0	104.8	104.8	104.8
Assets of disposal groups	2.4	2.4	2.4	14.0	14.0	14.0
Goodwill and intangible						
assets	13.7	13.7	13.7	13.5	13.5	13.5
Other assets	38.1	38.1	38.1	26.9	26.9	26.9
Total assets	1,129.4	1,129.4	1,129.4	1,312.3	1,312.3	1,312.3
Netting: derivatives and						
SFTs (1)		(319.6)	(278.9)		(415.7)	(392.9)
Exclude derivatives	(323.7)			(441.9)		
Regulatory deductions and						
other adjustments (2)	(13.7)	(7.7)	(7.7)	(13.5)	(14.9)	(14.9)
Adjusted total tangible						
assets	792.0			856.9		
Potential future exposure on						
derivatives (3)		142.8	141.5		133.1	130.9
Undrawn commitments (4)		186.1	186.1		187.5	187.5
End point leverage						
exposure measure		1,131.0	1,170.4		1,202.3	1,222.9

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Transitional adjustments to assets				
deducted from regulatory Tier 1 capital	2.1	2.1	2.9	2.9
Transitional leverage				
exposure measure	1,133.1	1,172.5	1,205.2	1,225.8

#### Notes:

- (1) Under the Basel III view, the balance sheet value is reduced for allowable netting under the Basel II framework (excluding cross-product netting) which mainly relates to cash positions under a master netting agreement. In the CRR calculation, the balance sheet value is replaced with the related regulatory exposure value which has netting of both cash positions and related collateral of securities financing transactions (SFTs).
- (2) Regulatory deductions: to ensure consistency between the numerator and the denominator, items that are deducted from capital are also deducted from total assets (comprising goodwill and intangibles, £13.7 billion (31 December 2012 £13.5 billion), deferred tax assets, £2.3 billion (31 December 2012 £3.2 billion), additional valuation adjustments, £1.2 billion (31 December 2012 £0.3 billion) and cash flow hedge reserves, £0.5 billion (31 December 2012 £1.7 billion)). Other adjustments reflect the difference between the scope of the regulatory consolidation and the consolidation for financial reporting.
- (3) Potential future exposure on derivatives: the regulatory add-on which is calculated by assigning percentages based on the type of instrument and the residual maturity of the contract to the nominal amounts or underlying values of derivative contracts.
- (4) Undrawn commitments represent regulatory add-ons relating to off-balance sheet undrawn commitments based on a 10% credit conversion factor (CCF) for unconditionally cancellable commitments and 100% of other commitments. Off-balance sheet items comprise:

	UK	UK	International	<b>US Retail &amp;</b>			
	Retail	Corporate	Banking	Commercial	Markets	Other	Total
30 September 2013	£bn	£bn	£bn	£bn	£bn	£bn	£bn
Unconditionally cancellable items	3.1	0.5	0.7	1.8	-	0.2	6.3
Other contingents and commitments	9.9	34.5	96.2	16.9	9.7	12.6	179.8
	13.0	35.0	96.9	18.7	9.7	12.8	186.1
31 December 2012							
Unconditionally cancellable items	3.0	0.5	0.8	1.8	-	0.6	6.7
Other contingents and commitments	9.3	33.9	102.6	15.6	12.3	7.1	180.8
Communicates	3.0	00.5	102.0	10.0	12.0	7.1	10

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	12.3	34.4	103.4	17.4	12.3	7.7	187.5
					ì		

International Banking facilities are primarily undrawn facilities to large multinational corporations, many of which are domiciled in the UK.

#### **Credit risk**

## Loans and related credit metrics: Loans, REIL, provisions and impairments

Sector and geographical regional analyses - Group

The tables below analyse gross loans and advances to banks and customers (excluding reverse repos) and related credit metrics by sector and geography (by location of lending office) for Group, Core and Non-Core.

					Credit metr	ics		
				REIL as				
				а	<b>Provisions</b>	<b>Provisions</b>	Impairment	Amounts
				% of				
	Gross			gross	as a %	as a % of	charge	written-off
30 September 2013	loans		Provisions			gross loans	YTD	YTD
2013	£m	£m	£m	%	%	%	£m	£m
Government (1)	8,404	_	_	_	_	_		_
Finance	36,439	430	237	1.2	55	0.7	(33)	12
Personamortgages	<u> </u>		1,870	4.2	30	1.3	323	319
- unsecured	27,780	2,497	2,025	9.0	81	7.3	356	666
Property		21,245	10,323	32.7	49	15.9	1,540	1,076
Construction	7,017	1,340	667	19.1	50	9.5	140	122
Manufacturing	22,185	737	483	3.3	66	2.2	95	84
Finance leases (2)	14,501	280	190	1.9	68	1.3	2	103
Retail, wholesale and repairs	21,601	1,231	656	5.7	53	3.0	111	105
Transport and storage	17,777	1,211	278	6.8	23	1.6	95	154
Health, education and leisure	16,718	1,391	651	8.3	47	3.9	194	73
Hotels and restaurants	7,555	1,537	666	20.3	43	8.8	43	108
Utilities	5,770	260	109	4.5	42	1.9	59	1
Other	30,123	1,894	999	6.3	53	3.3	148	290
Latent	-	-	2,198	-	-	-	217	-

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	429,406	40,290	21,352	9.4	53	5.0	3,290	3,113
of which:								
UK								
- residential								
mortgages	110,120	2,028	411	1.8	20	0.4	57	113
- personal lending	16,778	2,138	1,829	12.7	86	10.9	246	530
- property	47,500		4,185	21.9	40	8.8	793	741
- construction	5,767	967	478	16.8	49	8.3	119	121
- other	116,709	3,765	2,383	3.2	63	2.0	222	433
Europe			,					
- residential								
mortgages	17,745	3,217	1,311	18.1	41	7.4	177	14
- personal lending	1,168	147	142	12.6	97	12.2	16	20
- property	13,493	10,558	5,993	78.2	57	44.4	755	316
- construction	910	331	174	36.4	53	19.1	14	-
- other	22,583	4,585	3,276	20.3	71	14.5	633	420
US			·					
- residential								
mortgages	20,374	966	142	4.7	15	0.7	90	191
- personal lending	8,730	211	53	2.4	25	0.6	93	115
- property	3,539	106	26	3.0	25	0.7	(6)	19
- construction	309	34	7	11.0	21	2.3	7	1
- other	28,985	336	661	1.2	197	2.3	67	64
RoW								
- residential								
mortgages	314	26	6	8.3	23	1.9	(1)	1
- personal lending	1,104	1	1	0.1	100	0.1	1	1
- property	451	180	119	39.9	66	26.4	(2)	-
- construction	31	8	8	25.8	100	25.8	I	-
- other	12,796	285	147	2.2	52	1.1	9	13
	429,406	40.290	21,352	9.4	53	5.0	3,290	3,113
	120,100	10,200					5,256	3,
Banks	28,349	76	69	0.3	91	0.2	(9)	40

For the notes to this table refer to page 13.

Credit risk: Sector and	aeograph	nical regi	onal analys	es - Groi	ın (continue	od)		
orean risk: Occior and	geograpi	near regn	onar anarys	cs arec	ip (commuc	<u>u)</u>		
<u> </u>					Credit metri	CS		
				REIL as	T			
				a		Provisions	Impairment	Amounts
				% of				
	Gross			gross	as a %	as a % of	charge	written-off
						gross		
31 December 2012	loans		Provisions	loans		loans		
or December 2012	£m	£m	£m	%	%	%	£m	£m
Government (1)	9,853		_	_	_	_	_	_
Finance	42,198	592	317	1.4	54	0.8	145	380
Personal - mortgages	149,625	6,549	1,824	4.4	28	1.2	948	461
- unsecured	32,212	2,903	2,409	9.0	83	7.5	631	793
Property	72,219	21,223	9,859	29.4	46	13.7	2,212	1,080
Construction	8,049	1,483	640	18.4	43	8.0	94	182
Manufacturing	23,787	755	357	3.2	47	1.5	134	203
Finance leases (2)	13,609	442	294	3.2	67	2.2	44	263
Retail, wholesale and	,							
repairs	21,936	1,143	644	5.2	56	2.9	230	176
Transport and storage	18,341	834	336	4.5	40	1.8	289	102
Health, education and								
leisure	16,705	1,190	521	7.1	44	3.1	144	100
Hotels and restaurants	7,877	1,597	726	20.3	45	9.2	176	102
Utilities	6,631	118	21	1.8	18	0.3	(4)	
Other	30,057	2,177	1,240	7.2	57	4.1	323	395
Latent	-	-	1,960	-	-	-	(74)	-
	450,000	44.000	01.110	0.1	50	4.7	5.000	4.007
	453,099	41,006	21,148	9.1	52	4.7	5,292	4,237
of which:								
UK								
- residential								
mortgages	109,530	2,440	457	2.2	19	0.4	122	32
- personal lending	20,498	2,477	2,152	12.1	87	10.5	479	610
- property	53,730	10,521	3,944	19.6	37	7.3	964	490
- construction	6,507	1,165	483	17.9	41	7.4	100	158

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- other	122,029	3,729	2,611	3.1	70	2.1	674	823
Europe								
- residential								
mortgages	17,836	3,092	1,151	17.3	37	6.5	526	50
- personal lending	1,905	226	208	11.9	92	10.9	38	13
- property	14,634	10,347	5,766	70.7	56	39.4	1,264	441
- construction	1,132	289	146	25.5	51	12.9	(11)	12
- other	27,424	4,451	2,996	16.2	67	10.9	817	539
US								
- residential								
mortgages	21,929	990	208	4.5	21	0.9	298	377
- personal lending	8,748	199	48	2.3	24	0.5	109	162
- property	3,343	170	29	5.1	17	0.9	(11)	83
- construction	388	8	1	2.1	13	0.3	-	12
- other	29,354	352	630	1.2	179	2.1	(86)	149
RoW								
- residential								
mortgages	330	27	8	8.2	30	2.4	2	2
- personal lending	1,061	1	1	0.1	100	0.1	5	8
- property	512	185	120	36.1	65	23.4	(5)	66
- construction	22	21	10	95.5	48	45.5	5	-
- other	12,187	316	179	2.6	57	1.5	2	210
	453,099	41,006	21,148	9.1	52	4.7	5,292	4,237
Banks	31,394	134	114	0.4	85	0.4	23	29

For the notes to this table refer to page 13.

Credit risk: Sector	r and geo	araphica	al regional an	alvses -				
Core	r and goo,	grapmoe	ir rogioriai ari	anyooo				
•				(	Credit metri	cs		
				REIL as				
				а	<b>Provisions</b>	<b>Provisions</b>	Impairment	Amounts
				%				
	Gross			of gross	as a %	as a % of	charge	written-off
						gross		
30 September	loans	REIL	<b>Provisions</b>	loans		loans	YTD	YTD
2013	£m	£m	£m	%	%	%	£m	£m
Government (1)	7,216	-	-	-	-	-	-	-
Finance	35,162	196	105	0.6	54	0.3	3	4
Personathortgages	146,393	6,005	1,814	4.1	30	1.2	320	228
- unsecured	27,405	2,401	1,979	8.8	82	7.2	316	627
Property	43,696	5,569	1,873	12.7	34	4.3	519	335
Construction	5,563	738	378	13.3	51	6.8	90	63
Manufacturing	21,320	536	324	2.5	60	1.5	60	61
Finance leases								
(2)	10,637	128	81	1.2	63	8.0	6	26
Retail, wholesale								
and repairs	20,516	858	440	4.2	51	2.1	92	93
Transport and								
storage	14,318	735	83	5.1	11	0.6	47	74
Health, education								
and leisure	15,898	902	402	5.7	45	2.5	173	69
Hotels and	0.700	4 007	405	450	40	0.5	0.4	7.4
restaurants	6,732	1,007	435	15.0	43	6.5	31	74
Utilities	4,876	151	62	3.1	41	1.3	59	1
Other	28,152	1,250	739	4.4	59	2.6	180	188
Latent	-	-	1,318	=	-	-	(45)	-
	387,884	20,476	10,033	5.3	49	2.6	1,851	1,843
of which:								
UK								
	110,120	2,028	411	1.8	20	0.4	56	112

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1				İ	1	•		•
- residential								
mortgages								
- personal								
lending	16,748	2,110	1,809	12.6	86	10.8	242	526
- property	35,801	3,120	889	8.7	28	2.5	292	302
- construction	4,746	619	318	13.0	51	6.7	78	62
- other	106,753	2,941	1,667	2.8	57	1.6	271	321
Europe								
- residential								
mortgages	17,540	3,198	1,292	18.2	40	7.4	178	14
- personal								
lending	1,098	138	133	12.6	96	12.1	10	18
- property	4,315	2,259	897	52.4	40	20.8	242	28
- construction	478	77	45	16.1	58	9.4	4	-
- other	18,783	2,550	1,874	13.6	73	10.0	344	208
US			Í					
- residential								
mortgages	18,450	755	105	4.1	14	0.6	87	101
- personal								
lending	8,470	152	36	1.8	24	0.4	64	83
- property	3,263	48	6	1.5	13	0.2	(15)	5
- construction	308	34	7	11.0	21	2.3	8	1
- other	28,178	225	413	0.8	184	1.5	(10)	54
RoW	<u> </u>						` '	
- residential								
mortgages	283	24	6	8.5	25	2.1	(1)	1
- personal							` /	
lending	1,089	1	1	0.1	100	0.1	-	-
- property	317	142	81	44.8	57	25.6	-	-
- construction	31	8	8	25.8	100	25.8	_	-
- other	11,113		35	0.4	74	0.3	1	7
	1 .,					3.6	-	•
	387,884	20.476	10,033	5.3	49	2.6	1,851	1,843
	337,004	_0,470	10,000	5.5	73	2.0	1,001	1,040
Banks	27,922	75	68	0.3	91	0.2	(9)	40
	21,322	13	00	0.3	31	0.2	(9)	40

For the notes to this table refer to page 13.

Cradit riaks Saatar an	d goograp	biool root	ional analys	oo Cor				
Credit risk: Sector an (continued)	a geograpi	ııcaı regi	onai anaiys	ses - Core	7			
(COITIITIUEU)	1							
					Cradit matri	00		
					Credit metri	CS		
				REIL as		Drovicione	Impairment	Amounts
				% of		1 10/15/01/15	Ппраппеп	Amounts
	Gross			gross		as a % of	charge	written-off
	G1033			gross	as a 70	gross		WIILLOTT OT
	loans	RFII	Provisions	loans	of REIL	loans		YTD
31 December 2012	£m	£m	£m	%		%		£m
	2111	2111	2111	70	70	70	2111	2111
Government (1)	8,485	_	-	-	-	-	-	-
Finance	39,658	185	149	0.5	81	0.4	54	338
Personal - mortgages	1	6,229	1,691	4.2	27	1.2	786	234
- unsecured		2,717	2,306	8.9	85	7.6	568	718
Property	43,602	4,672	1,674	10.7	36	3.8	748	214
Construction	6,020	757	350	12.6	46	5.8	119	60
Manufacturing	22,234	496	225	2.2	45	1.0	118	63
Finance leases (2)	9,201	159	107	1.7	67	1.2	35	41
Retail, wholesale and			-					
repairs	20,842	791	439	3.8	55	2.1	181	129
Transport and storage		440	112	3.0	25	0.8	72	21
Health, education and								
leisure	15,770	761	299	4.8	39	1.9	109	67
Hotels and restaurants	6,891	1,042	473	15.1	45	6.9	138	56
Utilities	5,131	10	5	0.2	50	0.1	-	-
Other	26,315	1,374	794	5.2	58	3.0	190	175
Latent	-	-	1,325	-	-	-	(146)	-
	395,875	19,633	9,949	5.0	51	2.5	2,972	2,116
of which:								
UK								
- residential				-				
mortgages	109,511	2,440	457	2.2	19	0.4	122	32
- personal lending	19,562	2,454	2,133	12.5	87	10.9	474	594
- property	35,532	2,777	896	7.8	32	2.5	395	181

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- construction	5,101	671	301	13.2	45	5.9	109	47
- other	108,713	2,662	1,737	2.4	65	1.6	499	379
Europe			·					
- residential								
mortgages	17,446	3,060	1,124	17.5	37	6.4	521	24
- personal lending	1,540	143	138	9.3	97	9.0	29	11
- property	4,896	1,652	685	33.7	41	14.0	350	6
- construction	513	60	39	11.7	65	7.6	4	10
- other	22,218	2,280	1,711	10.3	75	7.7	362	267
US								
- residential mortgages	19,483	702	102	3.6	15	0.5	141	176
- personal lending	8,209	119	34	1.4	29	0.4	65	112
- property	2,847	112	13	3.9	12	0.5	3	27
- construction	384	5	-	1.3	-	- 0.5	1	3
- other	28,267	252	432	0.9	171	1.5	(111)	90
RoW	20,207	202	102	0.0	.,,,	1.0	(111)	
- residential								
mortgages	330	27	8	8.2	30	2.4	2	2
- personal lending	1,055	1	1	0.1	100	0.1	-	1
- property	327	131	80	40.1	61	24.5	-	=
- construction	22	21	10	95.5	48	45.5	5	-
- other	9,919	64	48	0.6	75	0.5	1	154
	395,875	19,633	9,949	5.0	51	2.5	2,972	2,116
Banks	28,881	133	113	0.5	85	0.4	23	29
			-					

For the notes to this table refer to page 13.

Credit risk: Sector a	and geog	raphical	regional and	alyses - N	lon-Core			
		•						
					Credit metr	ics		
				<b>REIL</b> as				
				а	<b>Provisions</b>	<b>Provisions</b>	Impairment	Amounts
				% of				
	Gross			gross	as a %	as a % of	charge	written-of
00 Cambanahan						gross		
30 September 2013	loans		<b>Provisions</b>			loans		
2013	£m	£m	£m	%	%	%	£m	£m
Government (1)	1,188	-	-	-	-	-	-	-
Finance	1,277	234	132	18.3	56	10.3	(36)	-
Personalmortgages	2,160	232	56	10.7	24	2.6	3	91
- unsecured	375	96	46	25.6	48	12.3	40	39
Property	21,287	15,676	8,450	73.6	54	39.7	1,021	741
Construction	1,454	602	289	41.4	48	19.9	50	59
Manufacturing	865	201	159	23.2	79	18.4	35	23
Finance leases (2)	3,864	152	109	3.9	72	2.8	(4)	77
Retail, wholesale								
and repairs	1,085	373	216	34.4	58	19.9	19	12
Transport and								
storage	3,459	476	195	13.8	41	5.6	48	80
Health, education								
and leisure	820	489	249	59.6	51	30.4	21	4
Hotels and								
restaurants	823	530	231	64.4	44	28.1	12	34
Utilities	894	109	47	12.2	43	5.3	-	-
Other	1,971	644	260	32.7	40	13.2	(32)	102
Latent	-	-	880	-	-	-	262	-
	41,522	19,814	11,319	47.7	57	27.3	1,439	1,270
of which:								
UK						_		
- residential								
mortgages					-		1	1
- personal lending	30	28	20	93.3	71	66.7	4	4

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- property	11,699	7,281	3,296	62.2	45	28.2	501	439
- construction	1,021	348	160	34.1	46	15.7	41	59
- other	9,956	824	716	8.3	87	7.2	(49)	112
Europe								
- residential								
mortgages	205	19	19	9.3	100	9.3	(1)	-
- personal lending	70	9	9	12.9	100	12.9	6	2
- property	9,178	8,299	5,096	90.4	61	55.5	513	288
- construction	432	254	129	58.8	51	29.9	10	-
- other	3,800	2,035	1,402	53.6	69	36.9	289	212
US								
- residential								
mortgages	1,924	211	37	11.0	18	1.9	3	90
- personal lending	260	59	17	22.7	29	6.5	29	32
- property	276	58	20	21.0	34			