

CHINA WIRELESS COMMUNICATIONS INC  
Form 10QSB  
May 23, 2005  
U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**Form 10-QSB**

(Mark One)

**QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: March 31, 2005

**TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE  
EXCHANGE ACT**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: **333-49388**

**CHINA WIRELESS COMMUNICATIONS, INC.**

(Exact name of small business issuer as specified in its charter)

**Nevada**  
(State or other jurisdiction  
of incorporation or organization)

**91-1966948**  
(IRS Employer  
Identification No.)

**1746 Cole Boulevard, Suite 225, Golden, Colorado 80401-3208**

(Address of principal executive offices)

**(303) 277-9968**

(Issuer's telephone number)

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(Former name, former address and former fiscal year, if changed since last report)

Check whether the issuer: 1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports, and (2) has been subject to such filing requirements for the past 90 days. Yes  No

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date:

**61,212,023 shares of Common Stock, \$0.001 par value,**

**As of March 31, 2005**

Transitional Small Business Disclosure Format (check one); Yes  No

**China Wireless Communications, Inc.**

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The financial statements should be read in conjunction with the accompanying notes

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China Wireless Communications, Inc.

**Notes to and Forming Part of the Consolidated Financial Statements**

Three Months Ended March 31, 2005

**1. BASIS OF PRESENTATION AND STOCK-BASED COMPENSATION**

*Basis of presentation*

The accompanying financial data as of March 31, 2005 and for the three months ended March 31, 2005 have been prepared by China Wireless Communications, Inc. (the "Company"), without audit. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. However, the Company believes that the disclosures are adequate to make the information presented not misleading. These financial statements should be read in conjunction with the financial statements and the notes thereto of the Company, included in the Company's form 10-KSB for the fiscal year ended December 31, 2004.

In the opinion of the management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position, results of operations and cash flows of the Company have been made. The results of operations for the three months ended March 31, 2005 are not necessarily indicative of the operating results for the full year.

Prior to April 1, 2004, the Company's planned principal operations were underway but had not yet generated any significant revenue. Accordingly, the Company's financial statements for all periods prior to April 1, 2004 were presented as a development stage enterprise, as prescribed by Statement of Financial Accounting Standards No. 7, Accounting and Reporting by Development Stage Enterprises. In the second quarter of fiscal year 2004, the Company started to generate a fair amount of revenue during the quarter. As a result, the Company exited the development stage in the quarter ended June 30, 2004.

*Stock-based compensation*

The Company records compensation expense for stock-based employee compensation plans using the intrinsic value method in which compensation expense, if any, is measured as the excess of the market price of the stock over the exercise price of the award on the measurement date.

As the exercise prices of the Company's stock options are either the same as or approximate to the market prices of the underlying stock on the grant dates, no compensation expense has been recognized for the stock options.

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Had compensation expenses for the same stock options been determined based on their fair values at the dates of grant and been amortized over the period from the date of grant to the date that the award is vested, consistent with the provisions of SFAS No. 123, the Company's net loss and loss per share would have been reported as follows:

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China Wireless Communications, Inc.

**Notes to and Forming Part of the Consolidated Financial Statements**

Three Months Ended March 31, 2005

**1. BASIS OF PRESENTATION AND STOCK-BASED COMPENSATION (CONTINUED)***Stock-based compensation (Continued)*

|   | <b>Three Months Ended March 31,</b> |             |
|---|-------------------------------------|-------------|
|   | 2005                                | 2004        |
|   | <i>US\$</i>                         | <i>US\$</i> |
| Net loss                                |                                     |             |
| As reported                             | (939,169)                           | (545,901)   |
| Total stock-based compensation expenses |                                     | (4,296)     |
| Pro forma                               | (939,169)                           | (550,197)   |
| Basic net loss per share                | (0.02)                              | (0.02)      |
| Pro forma                               | (0.02)                              | (0.02)      |

**2. ORGANIZATION**

At the end of 2003, the Company made loans of US\$4,832 to certain staff of Beijing In-Touch Information System Company Limited ( In-Touch ) for the purpose of acquiring a company, Beijing Pan-Asia Innovative Science and Technology Co. Ltd. ( Pan-Asia ). The reason for this arrangement was due to certain restrictions on the Company, as a foreign investor, to invest in telecommunication business in the PRC. Pan-Asia is a company established in the PRC and is principally engaged in trading of telecommunication-related products. Pan-Asia is effectively financed by the Company and is therefore considered as a variable interest entity ( VIE ) of the Company. In addition, the Company expects to absorb the losses incurred by Pan-Asia, if any. Accordingly, the Company is considered as the primary beneficiary under Financial Accounting Standard Board Interpretation No. 46 ( FIN 46 ). The Company began to consolidate Pan-Asia during the three-month period ended June 30, 2004 because the financial effects were immaterial in prior periods.

China Wireless Communications, Inc.

**Notes to and Forming Part of the Consolidated Financial Statements**

Three Months Ended March 31, 2005

**3. Critical Accounting Policies and Estimates**

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. In applying the accounting principles, management must often make individual estimates and assumptions regarding expected outcomes or uncertainties. As a result, the actual results or outcomes might generally be different from the estimated or assumed results or outcomes. These differences are included in the consolidated financial statements as soon as they are known. Management's estimates, judgments and assumptions are continually evaluated based on available information and experience. Because of the use of estimates inherent in the financial reporting process, actual results could differ materially from those estimates.

**Principles of consolidation**

The consolidated financial statements include the financial information of the Company and all of its subsidiaries, namely Strategic Communications Partners, Inc., Strategic Communications Partners Limited and In-Touch, all of which are wholly-owned subsidiaries. The consolidated financial statements also include the financial information of a VIE of the Company, Pan-Asia, for which the Company is deemed to be the primary beneficiary. All material inter-company balances and transactions have been eliminated on consolidation.

**Foreign currencies**

Transactions involving foreign currencies are translated at the rates of exchange ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated at the rates of exchange ruling at that date. Translation differences are included in the statements of operations.

On consolidation, the balance sheets of overseas subsidiaries denominated in foreign currencies are translated at the rates of exchange ruling at the balance sheet date while the statements of operations are translated at average rates for the period. All exchange differences arising on consolidation are included in other comprehensive income.

**Revenue recognition**

Revenue is recognized when it is probable that the economic benefits will flow to the Company and when the revenue and cost, if applicable, can be measured reliably and on the following bases.

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Service revenue is recognized in the period when services are rendered.

Sale of goods is recognized on transfer of risks and rewards of ownership, which generally coincides with the time when goods are delivered to customers and title has passed.

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China Wireless Communications, Inc.

**Notes to and Forming Part of the Consolidated Financial Statements**

Three Months Ended March 31, 2005

**4. PREPARATION OF FINANCIAL STATEMENTS**

The Company is in the process of rebuilding its business to execute on its new business plan, which is focused on acquiring unique and innovative technologies to market in China. The Company has incurred losses of US\$9,516,397 since inception, which raise substantial doubt about the Company's ability to continue as a going concern. The continuation of the Company as a going concern is dependent upon the successful implementation of its business plan and ultimately achieving profitable operations. However, there can be no assurance that the business plan will be successfully implemented. The inability of the Company to implement the business plan successfully could adversely impact the Company's business and prospects. Details of the plans of operations of the Company are set out in Item 2 of this Form 10-QSB under the heading "Plan of Operation".

**5. LOSS PER COMMON STOCK**

The weighted average number of shares of common stock outstanding used in the calculation of basic loss per share for the three months ended March 31, 2005 is 53,709,386 shares.

As of March 31, 2005, 2,783,605 shares in total could be issued pursuant to the convertible debts, stock warrants and stock options of the Company. No diluted loss per share is presented because their effects would be anti-dilutive.

**Item 2. Management's Discussion and Analysis or Plan of Operation**

**Forward-looking statements**

Included in this report are various forward-looking statements, which can be identified by the use of forward looking terminology such as may, will, expect, anticipate, estimate, continue, believe, or similar words. We have made forward-looking statements with respect to the following among others: our goals and strategies; our expectations related to growth of our broadband internet, content and wireless access and transport in China and the performance under our agreements; our ability to obtain and operate licenses and permits to operate in China; our ability to earn sufficient revenues in China; the importance and expected growth of satellite communications, broadband internet, content and wireless access and transport in China and the demand for these services in China; our ability to continue as a going concern; and our future performance and our results of operations. These statements are forward looking and reflect our current expectations. We are subject to a number of risks and uncertainties, including but not limited to, changes in the economic and political environments in China, economic and political uncertainties affecting the capital markets, changes in technology, changes in satellite communications, broadband internet, content and wireless access and transport in the marketplace in China, competitive factors and other risks described in our annual report on Form 10-KSB which has been filed with the United States Securities and Exchange Commission. In light of the many risks and uncertainties surrounding the Company, China, and the satellite communications, broadband internet, content and wireless access and the transport marketplace in China, you should keep in mind that we cannot guarantee that the forward-looking statements described in this report will transpire and you should not place undue reliance on forward-looking statements.

**Overview**

On March 22, 2003, I-Track Inc. acquired all of the issued and outstanding shares of Strategic Communications Partners, Inc., a Wyoming corporation (SCP), pursuant to the terms of a Share Exchange Agreement, resulting in the shareholders and management of SCP having actual and effective control of I-Track Inc. On March 24, 2003, I-Track Inc. changed its name to China Wireless Communications, Inc. to better reflect the business activities of the company.

We were in the development stages in 2003 and 2004 and continued to maintain a high cost for operations with very little sales/revenue value to achieve breakeven. SCP had no revenues in 2002. We began to record revenues in June 2003. The primary activities during 2003 included: the finalization of our analysis of the market in Beijing and China for wireless broadband; setting up a Beijing office with a sales, engineering and administrative staff to market and support the sale of our high speed wireless broadband services; negotiating agreements and alliances with its partners to allow In-Touch to sell its services and value-added products; and the initiation of the construction of its fixed wireless broadband network system in Beijing.

During the 4th quarter of 2004, we closed In-Touch due to high operational expenses incurred and flat sales/revenue generation of the transport business in 2004. All office leases were terminated and transport equipment returned to respective vendors. Additionally, all staff and employees were terminated effective October 1, 2004.

We are now in the process of changing our business direction from the management of a wireless broadband network to the development of technology integration and IP services in China. The company now intends to seek complementary technologies as part of an acquisition strategy to build a broad base of products and services to be marketed in China as well as in North America. This broad focus incorporates vertical integration of telephony, IP security, manufacturing, medical and industrial. Investments in these industries



will be based on a company's positive financial cash flow, strong management, unique or superior technology/innovation, and its value to the overall corporation's portfolio of companies.

### **Going Concern**

The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America, which contemplate continuation of us as a going concern. We incurred a net loss for the three months ended March 31, 2005 of \$936,169, and at March 31, 2005 had an accumulated deficit of \$9,516,397 and a working capital deficit of \$410,276. These conditions raise substantial doubt as to our ability to continue as a going concern. These consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty. These consolidated financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts, or amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

We are currently developing strategic partnerships with firms in the United States, Canada, and Asia to raise capital for the purpose of acquiring firms in the PRC engaged in information technology integration, providing IP services, technology consulting and manufacturing of related technology products. Our ability to continue as a going concern is dependent upon the successful implementation of a business plan and ultimately achieving profitable operations. However, there is no assurance that we will be able to raise the necessary capital to execute our business strategy. Our inability to raise the required capital or implement our business strategy successfully could adversely impact our business and prospects.

### **Critical Accounting Policies and Estimates**

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions; however, we believe that our estimates, including those for the above-described items, are reasonable.

### **Foreign Currencies**

Transactions in foreign currencies are translated at the rates of exchange on the dates of transactions. Monetary assets and liabilities denominated in foreign currencies at year-end are translated at the approximate rates ruling at the balance sheet date. Non-monetary assets and liabilities are translated at the rates of exchange prevailing at the time the asset or liability was acquired. Exchange gains and losses are recorded in the statement of operations.

### **Chinese Tax Holiday**

To date, all of our revenues have been generated in the PRC by In-Touch. Being a high tech enterprise, In-Touch is exempted from the PRC enterprise income tax from 2003 to 2005, followed by a 50% reduction for the next three years.



## Results of Operations

In December of 2004, we closed In-Touch in Beijing. The decision to discontinue these operations was due to higher than expected operating costs, the inability to acquire the necessary infrastructure, and increased competition.

During the first quarter of 2005, operational expenses totaled \$936,369, of which \$910,108 was recorded for common stock issued for compensation for this period.

In comparison, operational expenses for the three months ended March 31, 2004 were \$551,225. Of this amount, \$366,500 was recorded for common stock issued for compensation. The increase in operational expenses is due primarily to high consulting expenses.

## Liquidity and Capital Resources

For the three-months period ended March 31, 2005, we used cash of \$80,687 for operating activities. The most significant adjustment to reconcile the net loss to net cash used in operations was common stock issued as compensation amounting to \$910,108. Financing activities provided cash of \$80,000. Investing activities used cash of \$0. We had \$4,102 of cash and cash equivalents at March 31, 2005.

At March 31, 2005, we had current assets of \$4,102 and current liabilities of \$414,378, resulting in a working capital deficit of \$410,276, as compared to a deficit of \$444,215 at December 31, 2004.

## Plan of Operation

We are focusing our efforts in becoming a premier information technology company. We believe that the information technology business is beginning to develop quickly in China and that we can be a major player in its development. Additionally, we have identified several unique and innovative North American technologies that can be marketed to business customers in China.

Our original efforts to provide design and construction of fixed wireless broadband network systems will be part of the overall information technology strategies being executed. Each of the companies with which we are considering partnering has telephony requirements to meet their business objectives. However, we plan to broaden our scope to become a systems solutions company that will provide a broad base of information technologies through our partnership companies. These technologies include, but are not limited to, engineering design, implementation of Wi-Fi, broadband wireless, systems integration, IP securities, data storage, voice/video/data telecommunications services and managed services. To further broaden our scope, we are exploring technologies in the information equipment manufacturing, network/computer security, and medical industries.

By way of an example, if we were to partner with Tianjin Create Co., a potential acquisition company in China, we would build upon its existing business and experience. We believe that we will have a better chance to succeed through this route rather than starting a new business from scratch. We are also evaluating potential acquisition targets in North America in order to market innovative products and services through our assets in China.

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A subsidiary company under China Wireless would be the vehicle through which we manage all of our assets and operations in China - the same would be done for a North American entity. The subsidiary company in turn may form a foreign joint venture, as required by the laws of the local jurisdiction.

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Through this foreign joint venture, we would provide information technology and IP services to customers in China in conjunction with the acquired company. Our newly formed partnership would enable the Company to provide engineering and IP service support for existing and future IP customers in China. In addition, we would be able to offer a broad base of information technologies from IP security, wireless broadband, and Wi-Fi, to last mile transport connections.

The advantage of pursuing this course of action is to reduce investment and startup costs focusing on achieving positive cash flow in a timely manner. The companies being evaluated as possible acquisitions have captured a segment of the growing market in their technology specialty and require the subject matter proficiency, access to future funding, and new technology that the Company can provide. Additionally, the companies being evaluated as possible acquisitions would be cash flow positive, having complementary technology, broad customer bases, and strong management with a desire to partner with a public company for the long term.

After re-evaluating several courses of action, the Board and management team believe the best path to regain shareholder value, provide a profitable business, and improve the Company's stock performance is to focus on acquiring complementary technology and/or cash flow-positive companies interested in a long term relationship

As the Company begins to execute its business plan, we will appoint a Chief Operating Officer to oversee the operations in China. We plan to increase our staffing levels in China only as required or as the business growth demands such action.

In addition, the Company is planning an annual shareholders meeting for 2005.

### **Item 3. Controls and Procedures**

Under the supervision and with the participation of our management, including our Chief Executive Officer / Chief Financial Officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures as defined in Rule 13a-14(c) promulgated under the Securities Exchange Act of 1934 as of March 31, 2005. Based on his evaluation, our Chief Executive Officer / Chief Financial Officer concluded that the design and operation of our disclosure controls and procedures were effective as of the date of the evaluation.

There have been no significant changes (including corrective actions with regard to significant deficiencies or material weaknesses) in our internal controls or in other factors that could significantly affect these controls subsequent to the date of the evaluation referenced in the preceding paragraph.

**PART II - OTHER INFORMATION**

**Item 1. Legal Proceedings**

Not applicable.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Not applicable.

**Item 3. Defaults Upon Senior Securities**

Not applicable.

**Item 4. Submission of Matters to a Vote of Security Holders**

Not applicable.

**Item 5. Other Information**

Not applicable.

**Item 6. Exhibits**

**Regulation**

| <b>S-B Number</b> | <b>Exhibit</b>   |
|-------------------|--|
| 2.1               | Share Exchange Agreement dated as of March 17, 2003 by and between i-Track, Inc. and Strategic Communications Partners, Inc. (1)             |
| 3.1               | Articles of Incorporation (2)  |
| 3.2               | Bylaws (2)   |
| 3.3               | Certificate of Amendment to Articles of Incorporation (3)  |
| 3.4               | Certificate of Amendment to Articles of Incorporation (4)  |
| 10.1              | Promissory Notes in the aggregate amount of \$140,000, payable to Buck Krieger (5)   |
| 10.2              | Promissory Note, dated June 27, 2003 in the amount of \$50,000, and dated July 31, 2005 in the amount of \$30,000, payable to Henry Zaks (6) |

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- 10.3 Promissory Note, dated July 31, 2003 in the amount of \$20,000, payable to Robert Zappa (5)
- 10.4 2003 Stock Plan, as amended (7)
- 10.5 Investment Contract between Goldvision Technologies Ltd and SCP dated December 18, 2002 (7)
- 10.6 Extension Agreement to Investment Contract between Goldvision Technologies Ltd. And the Company dated August 5, 2003 (6)
- 10.7 Employment Agreement dated March 25, 2003 with Phillip Allen (7)
- 10.8 Employment Agreement dated March 25, 2003 with Brad A. Woods (7)
- 10.9 Separation & Voting Trust Agreement with Philip Allen (6)
- 10.10 Agreement between the Company and Bellador Advisory Services, Ltd. dated October 22, 2003 (6)
- 10.11 Agreement between the Company and China Netcom Group Beijing Company dated September 1, 2003 (6)

**Regulation**

| <b>S-B Number</b> | <b>Exhibit</b>   |
|-------------------|--|
| 10.12             | Agreement between the Company and MCI International Ltd. Co. dated August 14, 2003 (5)                         |
| 10.13             | Amendment to Employment Agreement dated April 23, 2004 with Brad A. Woods (8)                                  |
| 10.14             | Employment Agreement with Pedro E. Racelis III (8)   |
| 10.15             | Consulting Agreement with Jiaxin Consulting Group, Inc. dated December 8, 2004 (5)                             |
| 21                | Subsidiaries of the registrant (5)   |
| 31.1              | Rule 15d-14(a) Certification of Chief Executive/Financial Officer  |
| 32.1              | Certification Pursuant to 18 U.S.C. 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |

- (1) Incorporated by reference to the exhibits to the registrant's current report on Form 8-K dated March 17, 2003.
- (2) Incorporated by reference from the exhibits to the Registration Statement on Form SB-1 filed on November 6, 2000, File No. 333-49388.
- (3) Incorporated by reference to the exhibits to the registrant's current report on Form 8-K dated March 22, 2003.
- (4) Incorporated by reference to the exhibits to the registrant's current report on Form 8-K dated November 23, 2004.
- (5) Incorporated by reference to the exhibits to the registrant's annual report on Form 10-KSB for the year ended December 31, 2004.
- (6) Incorporated by reference to the exhibits to the registrant's annual report on Form 10-KSB for the year ended December 31, 2003.
- (7) Incorporated by reference to the exhibits to the registrant's annual report on Form 10-KSB for the year ended December 31, 2002.
- (8) Incorporated by reference to the exhibits to the registrant's registration statement on Form S-8 (File No. 333-104457, filed April 27, 2004).

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CHINA WIRELESS COMMUNICATIONS, INC.

(Registrant)

Date: May 20, 2005  
By: /s/ Pedro E. Racelis III

Pedro E. Racelis III,  
Interim President and Chief Financial Officer

