## STEWART INFORMATION SERVICES CORP

Form 10-Q
November 01, 2016
UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 10-Q
(Mark One)
p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
For the quarterly period ended September 30, 2016
or
.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from

## to

Commission file number 001-02658

## STEWART INFORMATION SERVICES CORPORATION

(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)
1980 Post Oak Blvd., Houston TX
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (713) 625-8100
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes p No ${ }^{-}$
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes p No *
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.
Large accelerated filer p Accelerated filer " Non-accelerated filer * Smaller reporting company *
(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange
Act). Yes Nop
On October 28, 2016, there were 23,371,297 shares of the issuer's Common Stock, $\$ 1$ par value per share, outstanding.
FORM 10-Q QUARTERLY REPORTQUARTER ENDED SEPTEMBER 30, 2016TABLE OF CONTENTS
Item ..... Page
PART I - FINANCIAL INFORMATION

1. Financial Statements ..... 3
2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 15
3. Quantitative and Qualitative Disclosures About Market Risk ..... $\underline{27}$
4. Controls and Procedures ..... $\underline{27}$PART II - OTHER INFORMATION
5. Legal Proceedings ..... $\underline{29}$
1A. Risk Factors ..... 29
6. Unregistered Sales of Equity Securities and Use of Proceeds ..... $\underline{29}$
7. Other Information ..... $\underline{29}$
8. Exhibits ..... $\underline{29}$
Signature ..... 29As used in this report, "we," "us," "our," "Registrant," the "Company" and "Stewart" mean Stewart Information ServicesCorporation and our subsidiaries, unless the context indicates otherwise.

## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)(UNAUDITED)
For the Three
Months Ended
September 30,

| Nine Months Ended |
| :--- |
| $2016 \quad 2015$ |$\quad 2016 \quad 2015$

(\$000 omitted, except per share)

Revenues
Title insurance:
Direct operations
Agency operations
Ancillary services
Investment income
Investment and other gains (losses) - net
Expenses
Amounts retained by agencies
Employee costs
Other operating expenses
Title losses and related claims
Impairment of goodwill
Depreciation and amortization
Interest

Income (loss) before taxes and noncontrolling interests
Income tax expense
Net income (loss)
Less net income attributable to noncontrolling interests
Net income (loss) attributable to Stewart
Net income (loss)
Other comprehensive (loss) income, net of taxes:
Foreign currency translation adjustments
Change in net unrealized gains on investments
Reclassification of adjustment for gains included in net income (loss)
Other comprehensive (loss) income, net of taxes:
Comprehensive income (loss)
Less net income attributable to noncontrolling interests
Comprehensive income (loss) attributable to Stewart
Basic average shares outstanding (000)
Basic earnings (loss) per share attributable to Stewart
Diluted average shares outstanding (000)
Diluted earnings (loss) per share attributable to Stewart

| 241,109 | 243,128 | 664,128 | 676,148 |
| :--- | :--- | :--- | :--- |
| 282,269 | 279,343 | 732,320 | 741,993 |
| 22,059 | 29,924 | 65,276 | 104,878 |
| 4,520 | 4,121 | 14,445 | 12,735 |
| 3,253 | $(811$ | 4,706 | 728 |
| 553,210 | 555,705 | $1,480,875$ | $1,536,482$ |

See notes to condensed consolidated financial statements.

3

CONDENSED CONSOLIDATED BALANCE SHEETS

|  | As ofSeptember As of30, 2016 December(Unaudited) 31,2015( $\$ 000$ omitted) |  |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash and cash equivalents | 161,788 | 179,067 |
| Short-term investments | 40,068 | 39,707 |
| Investments in debt and equity securities available-for-sale, at fair value: |  |  |
| Statutory reserve funds | 448,813 | 483,312 |
| Other | 194,878 | 96,537 |
|  | 643,691 | 579,849 |
| Receivables: |  |  |
| Premiums from agencies | 33,402 | 36,393 |
| Trade and other | 46,017 | 49,453 |
| Income taxes | 1,767 | 1,914 |
| Notes | 2,605 | 3,744 |
| Allowance for uncollectible amounts | (8,714 | ) (9,833 ) |
|  | 75,077 | 81,671 |
| Property and equipment, at cost |  |  |
| Land | 3,991 | 3,991 |
| Buildings | 22,621 | 22,898 |
| Furniture and equipment | 223,639 | 214,350 |
| Accumulated depreciation | (177,254 | ) (169,870 ) |
|  | 72,997 | 71,369 |
| Title plants, at cost | 75,313 | 75,743 |
| Investments in investees, on an equity method basis | 9,625 | 9,628 |
| Goodwill | 217,921 | 217,722 |
| Intangible assets, net of amortization | 14,307 | 18,075 |
| Deferred tax assets | 2,875 | 4,949 |
| Other assets | 46,070 | 43,807 |
|  | 1,359,732 | 2 1,321,587 |
| Liabilities |  |  |
| Notes payable | 131,135 | 102,399 |
| Accounts payable and accrued liabilities | 99,551 | 118,082 |
| Estimated title losses | 460,700 | 462,622 |
| Deferred tax liabilities | 9,980 | 1,356 |
|  | 701,366 | 684,459 |
| Contingent liabilities and commitments |  |  |
| Stockholders' equity |  |  |
| Common and Class B Common Stock and additional paid-in capital | 185,223 | 180,385 |
| Retained earnings | 461,497 | 455,519 |
| Accumulated other comprehensive income (loss): |  |  |
| Unrealized investment gains on investments - net | 20,067 | 9,403 |
| Foreign currency translation adjustments | (13,576 | ) (13,360 ) |
| Treasury stock - 352,161 common shares, at cost | (2,666 | ) (2,666 ) |
| Stockholders' equity attributable to Stewart | 650,545 | 629,281 |
| Noncontrolling interests | 7,821 | 7,847 |
| Total stockholders' equity ( $23,371,297$ and $23,341,106$ shares outstanding) | 658,366 | 637,128 |

See notes to condensed consolidated financial statements.
4

| CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) |  |  |
| :---: | :---: | :---: |
|  | Nine Months Ended September 30, |  |
|  | 2016 | 2015 |
|  | (\$000 omitted) |  |
| Reconciliation of net income (loss) to cash provided by operating activities: |  |  |
| Net income (loss) | 48,228 | (1,146 |
| Add (deduct): |  |  |
| Depreciation and amortization | 22,728 | 22,013 |
| Provision for bad debt | 1,189 | 1,672 |
| Investment and other gains - net | (4,706 | ) (728 |
| Payments for title losses in excess of provisions | (4,446 | ) $(5,049$ |
| Insurance recoveries of title losses | 290 | 763 |
| Impairment of goodwill | - | 35,000 |
| Decrease in receivables - net | 4,386 | 8,634 |
| Increase in other assets - net | (1,389 | ) (1,446 ) |
| Decrease in payables and accrued liabilities - net | (16,027 | ) (3,147 ) |
| Change in net deferred income taxes | 3,159 | (453 |
| Net income from equity investees | (1,933 | ) $(2,904$ |
| Dividends received from equity investees | 1,912 | 3,111 |
| Stock based compensation expense | 5,093 | 4,626 |
| Other - net | 5,502 | 4,651 |
| Cash provided by operating activities | 63,986 | 65,597 |
| Investing activities: |  |  |
| Proceeds from investments available-for-sale sold | 49,666 | 60,314 |
| Proceeds from investments available-for-sale matured | 25,562 | 40,270 |
| Purchases of investments available-for-sale | $(122,149)$ | ) $(101,503)$ |
| Net (purchases) sales of short-term investments | (361 | ) 3,160 |
| Purchases of property and equipment, title plants and real estate - net | (13,615 | ) (13,373 ) |
| Cash paid for acquisition of subsidiaries | (300 | ) (3,958 ) |
| Other - net | 944 | 1,904 |
| Cash used by investing activities | (60,253 | ) ( 13,186 ) |
| Financing activities: |  |  |
| Payments on notes payable | (3,058 | ) (19,325 ) |
| Proceeds from notes payable | 24,804 | 30,196 |
| Distributions to noncontrolling interests | (9,430 | ) (6,861 ) |
| Repurchases of common stock | - | $(27,815)$ |
| Cash dividends paid | (20,800 | ) (11,280 ) |
| Cash paid on Class B Common Shares conversion | (12,000 | ) - |
| Payment of contingent consideration related to an acquisition | (2,002 | ) - |
| Other - net | (301 | ) 23 |
| Cash used by financing activities | (22,787 | ) (35,062 ) |
| Effects of changes in foreign currency exchange rates | 1,775 | (6,592 |
| (Decrease) increase in cash and cash equivalents | (17,279 | ) 10,757 |
| Cash and cash equivalents at beginning of period | 179,067 | 200,558 |
| Cash and cash equivalents at end of period | 161,788 | 211,315 |

See notes to condensed consolidated financial statements.
5

CONDENSED CONSOLIDATED STATEMENT OF EQUITY (UNAUDITED)

|  | Commo and <br> Class B <br> Common Stock (\$1 par value) (\$000 omitted) | Additiona paid-in capital | ${ }^{\text {al }}$ Retained earnings | Accumu other compreh (loss) income |  | Treasur stock | Nonc intere |  | fotal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balances at December 31, 2015 | 23,693 | 156,692 | 455,519 | (3,957 | ) | (2,666 ) | 7,847 |  | 637,128 |
| Net income attributable to Stewart | - | - | 38,778 | - |  | - | - |  | 38,778 |
| Cash dividends on Common Stock ( $\$ 0.90$ per share) | - | - | (20,800 ) | - |  | - | - |  | (20,800 ) |
| Cash paid on Class B Common Shares conversion | - | - | (12,000 ) | - |  | - | - |  | (12,000 ) |
| Stock based compensation and other | 30 | 5,063 | - | - |  | - | - |  | 5,093 |
| Purchase of remaining interest in consolidated subsidiary | - | (255 | ) - | - |  | - | (46 |  | (301 |
| Net change in unrealized gains and losses on investments | - | - | - | 11,708 |  | - | - |  | 11,708 |
| Net realized gain reclassification | - | - | - | (1,044 | ) | - | - |  | (1,044 ) |
| Foreign currency translation adjustments | - | - | - | (216 | ) | - | - |  | (216 |
| Net income attributable to noncontrolling interests | - | - | - | - |  | - | 9,450 |  | 9,450 |
| Subsidiary dividends paid to noncontrolling interests | - | - | - | - |  | - | (9,430 |  | (9,430 ) |
| Balances at September 30, 2016 | 23,723 | 161,500 | 461,497 | 6,491 |  | (2,666 ) | 7,821 |  | 658,366 |

See notes to condensed consolidated financial statements.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1

Interim financial statements. The financial information contained in this report for the three and nine months ended September 30, 2016 and 2015, and as of September 30, 2016, is unaudited. This report should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2015.
A. Management's responsibility. The accompanying interim financial statements were prepared by management, who is responsible for their integrity and objectivity. These financial statements have been prepared in conformity with U.S. generally accepted accounting principles (GAAP), including management's best judgments and estimates. In the opinion of management, all adjustments necessary for a fair presentation of this information for all interim periods, consisting only of normal recurring accruals, have been made. The Company's results of operations for interim periods are not necessarily indicative of results for a full year and actual results could differ.
B. Consolidation. The condensed consolidated financial statements include all subsidiaries in which the Company owns more than $50 \%$ voting rights in electing directors. All significant intercompany amounts and transactions have been eliminated and provisions have been made for noncontrolling interests. Unconsolidated investees, in which the Company typically owns $20 \%$ through $50 \%$ of the equity, are accounted for by the equity method.
C. Reclassifications. Certain amounts in the 2015 interim financial statements have been reclassified for comparative purposes. Net loss attributable to Stewart, as previously reported, was not affected.
D. Restrictions on cash and investments. The Company maintains investments in accordance with certain statutory requirements for the funding of statutory premium reserves. Statutory reserve funds, which approximated $\$ 448.8$ million and $\$ 483.3$ million at September 30, 2016 and December 31, 2015, respectively, are required to be fully funded and invested in high-quality securities and short-term investments. In addition, included within cash and cash equivalents are statutory reserve funds of approximately $\$ 40.3$ million and $\$ 17.2$ million at September 30, 2016 and December 31, 2015, respectively. Although these cash statutory reserve funds are not restricted or segregated in depository accounts, they are required to be held pursuant to state statutes. If the Company fails to maintain minimum investments or cash and cash equivalents to meet statutory requirements, the Company may be subject to fines or other penalties, including potential revocation of its business license. These funds are not available for any other purpose. In the event that insurance regulators adjust the determination of the statutory premium reserves of the Company's title insurers, these restricted funds as well as statutory surplus would correspondingly increase or decrease.

## NOTE 2

Investments in debt and equity securities available-for-sale. The amortized costs and fair values follow:
September 30, December 31,
20162015
AmortizeHair AmortizeHair
costs values costs values
(\$000 omitted)
Debt securities:

| Municipal | 72,725 | 75,421 | 70,300 | 72,008 |
| :--- | :--- | :--- | :--- | :--- |
| Corporate | 341,005 | 358,164 | 303,870 | 309,461 |
| Foreign | 156,444 | 162,798 | 149,914 | 153,221 |
| U.S. Treasury Bonds | 12,793 | 12,883 | 13,803 | 13,906 |
| Equity securities | 29,854 | 34,425 | 27,497 | 31,253 |
|  | 612,821 | 643,691 | 565,384 | 579,849 |

7

Foreign debt securities consist primarily of Canadian government and corporate bonds, United Kingdom treasury bonds, and Mexican government bonds. Equity securities consist of common stocks and master limited partnerships. Gross unrealized gains and losses were:
September 30, December 31,
2016 2015
Gains Losses Gains Losses
$(\$ 000$ omitted)

| Debt securities: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Municipal | 2,745 | 49 | 1,720 | 12 |
| Corporate | 17,241 | 82 | 7,700 | 2,109 |
| Foreign | 6,395 | 41 | 3,789 | 482 |
| U.S. Treasury Bonds | 90 | - | 128 | 25 |
| Equity securities | 5,462 | 891 | 4,842 | 1,086 |
|  | 31,933 | 1,063 | 18,179 | 3,714 |

Debt securities as of September 30, 2016 mature, according to their contractual terms, as follows (actual maturities may differ due to call or prepayment rights):

|  | AmortizeRair <br> costs values <br>  <br> $(\$ 000$ omitted $)$ |  |
| :--- | :--- | :--- |
|  | $45,53145,904$ |  |
| In one year or less | 233,813 | 243,355 |
| After one year through five years | 223,019 | 233,147 |
| After five years through ten years | $20,604 \quad 86,860$ |  |
| After ten years | 582,967 | 609,266 |

Gross unrealized losses on investments and the fair values of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at September 30, 2016, were:

Less than 12 monhsre than 12 monillostal
Lossesir values LosseFair values Losses Fair values
(\$000 omitted)
Debt securities:

| Municipal | 49 | 5,544 | - | - | 49 | 5,544 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Corporate | 82 | 12,415 | - | - | 82 | 12,415 |
| Foreign | 28 | 15,045 | 13 | 1,574 | 41 | 16,619 |
| Equity securities 578 | 7,080 | 313 | 2,294 | 891 | 9,374 |  |
|  | 737 | 40,084 | 326 | 3,868 | 1,063 | 43,952 |

The number of investment securities in an unrealized loss position as of September 30, 2016 was 58,8 securities of which were in unrealized loss positions for more than 12 months. Since the Company does not intend to sell and will more-likely-than-not maintain each investment security until its maturity or anticipated recovery, and no significant credit risk is deemed to exist, these investments are not considered other-than-temporarily impaired.

## 8

Gross unrealized losses on investments and the fair values of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2015, were:

Less than 12 monthikore than 12 montifstal
LossesFair values LossesFair values LossesFair values (\$000 omitted)
Debt securities:

| Municipal | 9 | 2,230 | 3 | 1,615 | 12 | 3,845 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Corporate | 1,461 | 83,565 | 648 | 32,871 | 2,109 | 116,436 |
| Foreign | 322 | 35,008 | 160 | 3,155 | 482 | 38,163 |
| U.S. Treasury Bonds | 6 | 1,195 | 19 | 3,583 | 25 | 4,778 |
| Equity securities | 720 | 4,440 | 366 | 3,224 | 1,086 | 7,664 |
|  | 2,518 | 126,438 | 1,196 | 44,448 | 3,714 | 170,886 |

The Company believes its investment portfolio is diversified and expects no material loss to result from the failure to perform by issuers of the debt securities it holds. Investments made by the Company are not collateralized.
NOTE 3
Fair value measurements. The Fair Value Measurements and Disclosures Topic (Topic 820) of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal, or most advantageous, market for the asset or liability in an orderly transaction between market participants at the measurement date. Topic 820 establishes a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy requires entities to maximize the use of observable inputs when possible. The three levels of inputs used to measure fair value are as follows:

Level 1 - quoted prices in active markets for identical assets or liabilities;
Level 2 - observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and tiabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data; and
Level 3 - unobservable inputs that are supported by little or no market activity and that are significant to the fair values of the assets or liabilities, including certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.
As of September 30, 2016, financial instruments measured at fair value on a recurring basis are summarized below:

| Level Level 2 | Fair value <br> 1 |
| :--- | :--- |
| $(\$ 000$ omitted $)$ |  |

Investments available-for-sale:
Debt securities:

| Municipal | - | 75,421 | 75,421 |
| :--- | :--- | :--- | :--- |
| Corporate | - | 358,164 | 358,164 |
| Foreign | - | 162,798 | 162,798 |
| U.S. Treasury Bonds | - | 12,883 | 12,883 |
| Equity securities | 34,425 | - | 34,425 |
|  | 34,425 | 609,266 | 643,691 |

9

As of December 31, 2015, financial instruments measured at fair value on a recurring basis are summarized below:

| Level $\quad$ Level 2 | Fair value <br> 1 <br> (\$000 omitted $)$ |
| :--- | :--- |

Investments available-for-sale:
Debt securities:
Municipal - 72,008 72,008
Corporate - 309,461 309,461
Foreign - 153,221 153,221
U.S. Treasury Bonds - 13,906 13,906

Equity securities
31,253- $\quad 31,253$
31,253 548,596 579,849
As of September 30, 2016, Level 1 financial instruments consist of equity securities. Level 2 financial instruments consist of municipal, governmental and corporate bonds, both U.S. and foreign. In accordance with the Company's policies and guidelines which incorporate relevant statutory requirements, the Company's third-party registered investment manager invests only in securities rated as investment grade or higher by the major rating services, where observable valuation inputs are significant. All municipal, foreign, and U.S. Treasury bonds are valued using a third-party pricing service, and the corporate bonds are valued using the market approach, which includes three to ten inputs from relevant market sources, including Financial Industry Regulatory Authority's (FINRA) Trade Reporting and Compliance Engine (TRACE) and independent broker/dealer quotes, bids and offerings, as well as other relevant market data, such as securities with similar characteristics (i.e. sector, rating, maturity, etc.). Broker/dealer quotes, bids and offerings mentioned above are gathered (typically three to ten) and a consensus risk premium spread (credit spread) over risk-free Treasury yields is developed from the inputs obtained, which is then used to calculate the resulting fair value.
There were no transfers of investments between Level 1 and Level 2 during the nine months ended September 30, 2016 and 2015.

## NOTE 4

Investment income and other gains and losses. Gross realized investment and other gains and losses follows:
For the Three For the Nine
Months Ended Months Ended September 30, September 30, 2016201520162015 (\$000 omitted)
Realized gains 3,301 $968 \quad 8,377 \quad 3,195$
Realized losses (48 ) $(1,779)(3,671)(2,467)$
3,253 (811) 4,706 728
Expenses assignable to investment income were insignificant. There were no significant investments as of September 30, 2016 that did not produce income during the year.

For the nine months ended September 30, 2016, investment and other gains - net included $\$ 1.6$ million of net realized gains due to changes in the fair values of contingent consideration liabilities associated with certain prior year acquisitions, $\$ 1.2$ million of realized gain on a cost-basis investment transaction and $\$ 2.9$ million of net realized gains from the sale of investments available-for-sale, partially offset by $\$ 1.3$ million of office closure costs. For the nine months ended September 30, 2015, investments and other gains - net included $\$ 2.0$ million of net realized gains from the sale of investments available-for-sale, partially offset by $\$ 0.9$ million impairment of other intangible assets.

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Proceeds from the sale of investments available-for-sale follows:

| For the Three | For the Nine <br> Months |
| :--- | :--- |
| Ended Ended |  |
| September September <br> 30, 30, <br> 2016 2015 | $2016 \quad 2015$ |
| $\left(\begin{array}{lll}\$ 000 & \text { omitted) }\end{array}\right.$ |  |
| $16,839 \quad 14,378$ $49,666 \quad 60,314$ |  |

## NOTE 5

Share-based incentives. During the first quarters 2016 and 2015, the Company granted executives and senior management shares of restricted common stock which are time-based. Prior to 2016, time-based restricted common stock grants vest at the end of three years after the grant date, while the 2016 grants will vest on each of the first three anniversaries of the grant date. The Company also granted performance-based shares of restricted common stock which vest upon achievement of certain financial objectives over a period of three years. The aggregate fair values of these awards at the grant date in 2016 and 2015 were $\$ 3.9$ million ( 105,000 shares with an average grant price of $\$ 37.33$ ) and $\$ 4.2$ million ( 113,000 shares with an average grant price of $\$ 37.04$ ), respectively. Awards were made pursuant to the Company's employee incentive compensation plans and the compensation expense associated with restricted stock awards is recognized over the corresponding vesting period.
Additionally, during the second quarters 2016 and 2015, the Company granted its board of directors, as a component of annual director retainer compensation, 16,300 and 18,200 shares, respectively, of common stock, which immediately vested at the grant date. The aggregate fair values of these director awards at the grant dates in 2016 and 2015 were $\$ 0.6$ million and $\$ 0.7$ million, respectively.

## NOTE 6

Earnings per share. The Company's basic earnings per share (EPS) attributable to Stewart is calculated by dividing net income attributable to Stewart by the weighted-average number of shares of Common Stock outstanding during the reporting periods. To calculate diluted earnings per share, the number of shares is adjusted for the effects of any dilutive shares. The treasury stock method is used to calculate the dilutive number of shares related to the Company's long term incentive and stock option plans. In periods of loss, dilutive shares are excluded from the calculation of the diluted earnings per share and diluted earnings per share is computed in the same manner as basic earnings per share.

The calculation of the basic and diluted earnings per share is as follows:
For the Three
Months Ended Months Ended
September 30,
September 30,
$2016 \quad 2015 \quad 2016 \quad 2015$
(\$000 omitted, except per share)
$26,375(13,467) 38,778 \quad(8,809)$
$-\quad-\quad(12,000)-$
$26,375(13,467) 26,778 \quad(8,809)$

Denominator (000):
$\begin{array}{llllllllllll}\text { Basic average shares outstanding } & 23,37123,286 & 23,362 & 23,631\end{array}$
Average number of dilutive shares relating to options
Average number of dilutive shares relating to grants of restricted shares
Diluted average shares outstanding
$1 \quad-\quad 1 \quad$ -

Numerator:
Net income (loss) attributable to Stewart
Less: Cash paid on Class B Common Shares conversion (a)
Net income (loss) available to common shareholders
26,375(13,467)26,778 (8,809)

Basic earnings (loss) per share attributable to Stewart
239 - 233 -
23,61123,286 23,596 23,631

Diluted earnings (loss) per share attributable to Stewart
$1.13 \quad(0.58 \quad) 1.15 \quad(0.37)$
(a) - In accordance with the ASC 260, Earnings Per Share, the $\$ 12.0$ million payment to the holders of the Class B Common Stock shares (refer to Note 11) is treated in a manner similar to the treatment of dividends on preferred stock for the purpose of calculating EPS. Accordingly, the $\$ 12.0$ million payment was deducted from the 2016 net income to arrive at net income available to common stockholders for calculating basic and diluted EPS.

## NOTE 7

Contingent liabilities and commitments. In the ordinary course of business, the Company guarantees the third-party indebtedness of certain of its consolidated subsidiaries. As of September 30, 2016, the maximum potential future payments on the guarantees are not more than the related notes payable recorded in the condensed consolidated balance sheets. The Company also guarantees the indebtedness related to lease obligations of certain of its consolidated subsidiaries. The maximum future obligations arising from these lease-related guarantees are not more than the Company's future minimum lease payments. As of September 30, 2016, the Company also had unused letters of credit aggregating $\$ 5.6$ million related to workers' compensation and other insurance. The Company does not expect to make any payments on these guarantees.

## NOTE 8

Segment information. Prior to 2016, the Company reported three operating segments: title insurance and related services (title), mortgage services and corporate. Effective in the first quarter 2016, as a result of restructuring and streamlining the management of the mortgage services operations, the Company began reporting two operating segments: title and ancillary services and corporate. The centralized title services business, previously included in the mortgage services segment, is now included in the title segment. The remaining operations of the mortgage services segment, principally valuation services, government services and loan file review and audit, are not material, in the aggregate, for separate segment presentation and are now included in the ancillary services and corporate segment. In addition, the Company began allocating the costs of its centralized administrative services departments to the respective operating businesses. The new operating segments reflect the current manner that management uses in allocating resources and assessing performance of the Company's businesses.

The title segment provides services needed to transfer title to property in a real estate transaction and includes services such as searching, examining, closing and insuring the condition of the title to the property. In addition, the title segment includes centralized title services, home and personal insurance services and Internal Revenue Code Section 1031 tax-deferred exchanges. The ancillary services and corporate segment consists principally of services related to valuation services to large lenders, government services and loan file and review and audit (referred to as ancillary services and other operations). Also included in the ancillary services and corporate segment are expenses of the parent holding company and certain other enterprise-wide overhead costs.

Selected statement of income information related to these segments is as follows using restated prior year period amounts to conform to the new segment presentation:

| For the Three |  | For the Nine Months |  |
| :---: | :---: | :---: | :---: |
| Months Ended September 30, |  | Ended |  |
|  |  | September | 30, |
| 2016 | 2015 | 2016 | 2015 |
| (\$000 om | itted) |  |  |
| 529,816 | 527,294 | 1,410,863 | 1,431,412 |
| 5,120 | 4,711 | 15,642 | 13,870 |
| 50,308 | 48,803 | 100,984 | 95,978 |

Ancillary services and corporate segment:
Revenues
Depreciation and amortization
Loss before taxes and noncontrolling interest
23,394 $\quad 28,411 \quad 70,012 \quad 105,070$

Title segment:
Revenues
Depreciation and amortization
Income before taxes and noncontrolling interest

Consolidated Stewart:

| Revenues | 553,210 | 555,705 | $1,480,875$ | $1,536,482$ |
| :--- | :--- | :--- | :--- | :--- |
| Depreciation and amortization | 7,082 | 7,633 | 22,728 | 22,013 |
| Income (loss) before taxes and noncontrolling interest | 38,808 | $(5,568$ | $)$ | 65,007 |

The Company does not provide asset information by reportable operating segment as it does not routinely evaluate the asset position by segment.

Revenues generated in the United States and all international operations are as follows:

| For the Three | For the Nine Months |
| :---: | :---: |
| Months Ended | Ended |
| September 30, | September 30, |
| 20162015 | 20162015 |
| (\$000 omitted) |  |
| 518,204 524,567 | 1,394,228 1,456,742 |
| 35,006 31,138 | 86,647 79,740 |
| 553,210 555,705 | 1,480,875 1,536,482 |

## NOTE 9

Regulatory and legal developments. The Company is subject to claims and lawsuits arising in the ordinary course of its business, most of which involve disputed policy claims. In some of these lawsuits, the plaintiff seeks exemplary or treble damages in excess of policy limits. The Company does not expect that any of these proceedings will have a material adverse effect on its consolidated financial condition or results of operations. Along with the other major title insurance companies, the Company is party to class action lawsuits concerning the title insurance industry. The Company believes that it has adequate reserves for the various litigation matters and contingencies discussed in this paragraph and that the likely resolution of these matters will not materially affect its consolidated financial condition
or results of operations.
13

The Company is subject to administrative actions and litigation relating to the basis on which premium taxes are paid in certain states. Additionally, the Company has received various other inquiries from governmental regulators concerning practices in the insurance industry. Many of these practices do not concern title insurance. The Company believes that it has adequately reserved for these matters and does not anticipate that the outcome of these inquiries will materially affect its consolidated financial condition or results of operations.
The Company is subject to various other administrative actions and inquiries into its business conduct in certain of the states in which it operates. While the Company cannot predict the outcome of the various regulatory and administrative matters, it believes that it has adequately reserved for these matters and does not anticipate that the outcome of any of these matters will materially affect its consolidated financial condition or results of operations.

## NOTE 10

Other comprehensive income (loss). Changes in the balances of each component of other comprehensive income (loss) and the related tax effects are as follows:

Unrealized investment gains on investments - net:
Change in net unrealized gains on investments
Less: reclassification adjustment for net gains included in net income (loss)
Net unrealized gains
Foreign currency translation adjustments
Other comprehensive loss

Unrealized investment gains on investments - net:
Change in net unrealized gains on investments
Less: reclassification adjustment for net gains included in net income (loss)
Net unrealized gains
Foreign currency translation adjustments
Other comprehensive income (loss)


For the Nine Months
Ended
September 30, 2016

$\left.\begin{array}{llllll}18,012 & 6,304 & 11,708 & (6,303 & )(2,207 & )(4,096\end{array}\right)$

NOTE 11
Class B Common Stock conversion. On January 26, 2016, the Company entered into an Exchange Agreement with the holders of the Class B Common Stock relating to the exchange of $1,050,012$ Class B Common Stock shares, representing all outstanding Class B Common Stock, for $1,050,012$ shares of Common Stock and $\$ 12.0$ million in cash. The Exchange Agreement was subject to the approval by the Company's stockholders.

On April 27, 2016, the Company's stockholders approved the Exchange Agreement and the related amendments to the Company's by-laws and certificate of incorporation and entered into a Registration Rights Agreement with the holders of the Class B Common Stock. On the same date after the stockholders' approval, the Company issued 1,050,012 shares of Common Stock plus $\$ 12.0$ million cash in exchange for the retirement of the outstanding 1,050,012 Class B Common Stock shares. In accordance with U.S. GAAP, the $\$ 12.0$ million cash payment was recorded as a reduction to retained earnings, similar to dividends on preferred stock (refer to Note 6).

## NOTE 12

Goodwill. In connection with the restructuring of the reportable segments (refer to Note 8), management determined it is appropriate to re-allocate the goodwill attributable to the centralized title services business from the ancillary services and corporate segment to the title segment as shown below.

| Title | Ancillary <br> Services and | Consolidated |
| :---: | :--- | :--- |
|  | Corporate <br> $(\$ 000$ omitted $)$ |  |
|  |  |  |

Balances at December 31, 2015 208,873 8,849 217,722
Re-allocation of goodwill 2,382 (2,382 ) -
Acquisition 300 - 300
Disposals (101 ) - (101 )
Balances at September 30, 2016 211,454 6,467 217,921
The Company evaluates goodwill for impairment annually based on information as of June 30 of the current year or more frequently if circumstances suggest that impairment may exist. The Company performed the annual goodwill impairment analysis during the quarter ended September 30, 2016 and utilized the quantitative assessment for all title and ancillary services reporting units. The Company determined that the current reporting units of direct operations, agency operations, international operations and ancillary services (formerly, mortgage services) are appropriate for performing the annual goodwill impairment test.

The Company performed a step one analysis in accordance with the ASC 350, Intangibles - Goodwill and Other, using a combination of the income approach (discounted cash flow technique) and the market approach (guideline company and precedent transaction analyses). Based on the step one analysis, the Company determined that the fair values of all reporting units exceeded their corresponding carrying values. Based on this assessment, the Company concluded that the goodwill related to each of the reporting units is not impaired.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## MANAGEMENT'S OVERVIEW

We reported net income attributable to Stewart of $\$ 26.4$ million, or $\$ 1.12$ per diluted share, for the third quarter 2016 compared to a net loss attributable to Stewart of $\$ 13.5$ million, or ( $\$ 0.58$ ) per diluted share, for the third quarter 2015. Pretax income before noncontrolling interests for the third quarter 2016 was $\$ 38.8$ million compared to a pretax loss of $\$ 5.6$ million for the third quarter 2015. However, comparisons to the prior year quarter are influenced by third quarter 2015 charges totaling $\$ 43.7$ million, composed of $\$ 42.8$ million and $\$ 0.9$ million recorded as operating expenses and net realized losses, respectively, which are detailed below.

As we enter the fourth quarter 2016, we remain focused on strengthening our title operations by improving the effectiveness of our closing process, enhancing the customer experience, and taking advantage of geographic opportunities which give us the best combination of growth, profitability and margin enhancement. We are encouraged by the work that has been done to prepare us for a strong 2017 as we take advantage of further cost savings as well as programs to improve our customer experience and drive revenue growth in targeted markets. While we remain positive on our prospects going forward from both our operations and the macroeconomic environment, it is important to underscore that the marketplace has been increasingly competitive in all channels and product lines. We will allocate resources to further grow and improve performance in 2017 and beyond.

Our title segment revenues, which include revenues from our centralized title services, were $\$ 529.8$ million for the third quarter 2016, an increase of approximately $1.0 \%$ from the third quarter 2015 and an increase of $13.2 \%$ from the second quarter 2016. In the third quarter 2016, the title segment generated pretax income of $\$ 50.3$ million, a $9.5 \%$ margin, compared to the third quarter 2015 pretax income of $\$ 48.8$ million, a $9.3 \%$ margin, and the second quarter 2016 pretax income of $\$ 51.7$ million, an $11.0 \%$ margin.

Revenues generated by our ancillary services and corporate segment declined to $\$ 23.4$ million in the third quarter 2016 from $\$ 28.4$ million in the third quarter 2015 primarily due to the previously announced strategic wind-down of our delinquent loan servicing operations, completed in the first quarter 2016. Sequentially, revenues increased from $\$ 21.6$ million in the second quarter 2016 primarily due to a $\$ 1.2$ million realized gain on a cost-basis investment transaction. The segment reported a pretax loss of $\$ 11.5$ million in the third quarter 2016 as compared with pretax losses of $\$ 54.4$ million and $\$ 9.8$ million in the third quarter 2015 and second quarter 2016, respectively. The third quarter 2016 pretax loss for the segment included $\$ 1.2$ million of costs relating to shareholder activism offset by the earlier mentioned $\$ 1.2$ million realized gain, as compared to non-operating charges of $\$ 39.7$ million (as detailed below) and other intangibles impairment of $\$ 0.9$ million, recorded as a realized loss, in the third quarter 2015. We incurred no significant non-operating charges in the second quarter 2016.

Expense comparisons for the third quarter 2016 to the prior year quarter are influenced by third quarter 2015 charges consisting of:
$\$ 35.0$ million goodwill impairment, of which $\$ 33.4$ million was recorded in the ancillary services and corporate segment and $\$ 1.6$ million was recorded in the title segment,
$\$ 5.7$ million of aggregate costs (consisting of consulting and third party service provider transition costs) related to our cost management program and new integrated disclosure rules preparations and $\$ 0.6$ million of costs related to our exit of the delinquent loan servicing operations recorded in the ancillary services and corporate segment, and, $\$ 1.5$ million of litigation expenses recorded as other operating expense in the title segment.

## CRITICAL ACCOUNTING ESTIMATES

The preparation of the Company's condensed consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of certain assets, liabilities, revenues, expenses and related disclosures surrounding contingencies and commitments.
Actual results can differ from our accounting estimates. While we do not anticipate significant changes in our estimates, there is a risk that such changes could have a material impact on our consolidated financial condition or results of operations for future periods. During the nine months ended September 30, 2016, we made no material changes to our critical accounting estimates as previously disclosed in Management's Discussion and Analysis in the Company's Annual Report on Form 10-K for the year ended December 31, 2015.
Operations. As discussed in Note 8 to the condensed consolidated financial statements and the above section, we changed our reportable operating segments to title insurance and related services (title) and ancillary services and corporate effective in the first quarter 2016. Our primary business is title insurance and settlement-related services. We close transactions and issue title policies on homes, commercial and other real properties located in all 50 states, the District of Columbia and international markets through policy-issuing offices, agencies and centralized title services centers. Our ancillary services and corporate segment includes our remaining ancillary services operations, principally valuation services, government services, and loan file review and audit, along with our parent holding company expenses and certain enterprise-wide overhead costs.
Factors affecting revenues. The principal factors that contribute to changes in operating revenues for our operating segments include:
mortgage interest rates;
availability of mortgage loans;
number and average value of mortgage loan originations;
ability of potential purchasers to qualify for loans;
inventory of existing homes available for sale;
ratio of purchase transactions compared with refinance transactions;
ratio of closed orders to open orders;
home prices;
volume of distressed property transactions;
consumer confidence, including employment trends;
demand by buyers;
number of households;
premium rates;
foreign currency exchange rates;
market share;
ability to attract and retain highly productive sales associates;
independent agency remittance rates;
opening of new offices and acquisitions;
number of commercial transactions, which typically yield higher premiums;
government or regulatory initiatives, including tax incentives and the implementation of the new integrated disclosure requirements;

- acquisitions or divestitures of
businesses; and
seasonality and/or weather.
Premiums are determined in part by the values of the transactions we handle. To the extent inflation or market conditions cause increases in the prices of homes and other real estate, premium revenues are also increased. Conversely, falling home prices cause premium revenues to decline. As an overall guideline, a $5 \%$ increase in median home prices results in an approximate $3.5 \%$ increase in title premiums. Home price changes may override the seasonal nature of the title insurance business. Historically, our first quarter is the least active in terms of title insurance
revenues as home buying is generally depressed during winter months. Our second and third quarters are the most active as the summer is the traditional home buying season, and while commercial transaction closings are skewed to the end of the year, individually large commercial transactions can occur any time of year.


## RESULTS OF OPERATIONS

Comparisons of our results of operations for the three and nine months ended September 30, 2016 with the three and nine months ended September 30, 2015 are set forth below. Factors contributing to fluctuations in the results of operations are presented in the order of their monetary significance, and we have quantified, when necessary, significant changes. Segment results are included in the discussions and, when relevant, are discussed separately. Our statements on home sales and loan activity are based on published industry data from sources including Fannie Mae, the National Association of Realtors®, the Mortgage Bankers Association and Freddie Mac. We also use information from our direct operations.
Operating environment. Actual existing home sales in the third quarter 2016 increased approximately $1.0 \%$ from the third quarter 2015. September 2016 existing home sales totaled 484,000 , which was up $2.8 \%$ from a year ago, but down $10.2 \%$ from August 2016. Further, the September median and average home prices rose $5.6 \%$ and $4.2 \%$, respectively, as compared to the prior year. September housing starts decreased $9.0 \%$ sequentially from August and also decreased $11.9 \%$ from a year ago. Newly issued building permits in September were up $6.3 \%$ and $8.5 \%$ sequentially from August and from a year ago, respectively. According to Fannie Mae, one-to-four family residential lending improved from $\$ 438$ billion in the third quarter 2015 to $\$ 522$ billion in the third quarter 2016, driven primarily by an increase of approximately $\$ 70$ billion, or $41.9 \%$, in refinance originations, augmented by an increase in purchase lending of approximately $\$ 14$ billion, or $5.2 \%$. On average, refinance title premium rates are $60 \%$ of the premium rates for a similarly priced sale transaction.
Title revenues. Revenues from direct title operations, which include residential, commercial, international and centralized title services transactions, decreased $\$ 2.0$ million, or approximately $1.0 \%$, and $\$ 12.0$ million, or $1.8 \%$, in the third quarter and first nine months of 2016, respectively, compared to the same periods in 2015, due to revenue declines from our centralized title and commercial operations, partially offset by increases in international and residential revenues. Closed refinancing orders decreased $1.7 \%$ and $17.0 \%$ in the third quarter and first nine months of 2016, respectively, compared to the same periods last year. Revenues from our centralized title operations, which primarily process refinancing and default title orders, decreased $\$ 4.3$ million, or $21.8 \%$, and $\$ 18.6$ million, or $28.0 \%$, in the third quarter and first nine months of 2016, respectively, compared to the same periods in 2015. Our residential revenues, which make up the majority of direct revenue, increased $\$ 1.1$ million and $\$ 3.0$ million, both approximately $1.0 \%$, in the third quarter and first nine months of 2016, respectively, compared to the same periods in 2015.

Total orders closed decreased by about 1,700 , or $1.8 \%$, and 21,500 , or $7.6 \%$, in the third quarter and first nine months of 2016 , respectively, compared to the same periods in 2015 primarily due to the declines in refinancing orders mentioned earlier. Compared to similar periods in 2015, refinancing orders closed decreased by about 500 , or $1.7 \%$, and 16,000 , or $17.0 \%$, in the third quarter and first nine months of 2016 , respectively, while purchase orders closed decreased by about 600 , or approximately $1.0 \%$, in both the third quarter and first nine months of 2016. Commercial orders closed in the third quarter 2016 was comparable to the prior year quarter. However, closed commercial orders declined by about 2,400 , or $9.0 \%$, in the first nine months of 2016 compared to the same period in 2015 mainly due to the industry-wide decline of U.S. commercial property sales during 2016. Total opened orders in the third quarter 2016 were comparable to the third quarter 2015, while opened orders decreased by about 38,800 , or $9.9 \%$, in the first nine months of 2016 compared to the same period in 2015 due primarily to a decrease in new refinancing orders opened.

Orders information for the third quarter and first nine months ended September 30 is as follows:

| Three Months | Nine Months |  |  |
| :--- | :--- | :--- | :--- |
| Ended |  | Ended |  |
| 2016 | 2015 | 2016 | 2015 |

Opened Orders:
$\begin{array}{lllll}\text { Commercial } & 11,866 & 11,766 & 35,334 & 38,921\end{array}$
$\begin{array}{llllll}\text { Purchase } & 63,115 & 63,836 & 193,625 & 194,898\end{array}$
$\begin{array}{llllll}\text { Refinance } & 42,851 & 40,542 & 113,819 & 140,409\end{array}$
$\begin{array}{lllll}\text { Other } & 3,423 & 5,380 & 10,032 & 17,362\end{array}$
$\begin{array}{lllllllllll}\text { Total } & 121,255 & 121,524 & 352,810 & 391,590\end{array}$
Closed Orders:
$\begin{array}{lllll}\text { Commercial } & 8,149 & 8,173 & 24,344 & 26,749\end{array}$
$\begin{array}{lllll}\text { Purchase } & 52,937 & 53,532 & 145,829 & 146,457\end{array}$
$\begin{array}{llllll}\text { Refinance } & 28,361 & 28,849 & 78,304 & 94,310\end{array}$
$\begin{array}{lllll}\text { Other } & 4,086 & 4,669 & 12,536 & 15,026\end{array}$
Total $\quad 93,533 \quad 95,223 \quad 261,013 \quad 282,542$
Our direct operations include local offices and international operations, and we generate commercial revenues both domestically and internationally. U.S. commercial revenues decreased $\$ 2.5$ million, or $5.2 \%$, in the third quarter 2016 and decreased $\$ 2.5$ million, or $2.0 \%$, in the first nine months of 2016 compared to the same periods in 2015. Total international revenues increased $\$ 3.7$ million, or $12.2 \%$, and $\$ 6.1$ million, or $7.9 \%$, in the third quarter and first nine months of 2016, respectively, compared to the same periods in 2015 due to increased volumes on a local currency basis, partially offset by the strengthening of the U.S. dollar. Note that fluctuations in exchange rates affect our consolidated reporting only, as our international operations are conducted almost entirely in local currencies. Overall, total commercial revenues decreased $\$ 2.3$ million, or $4.4 \%$, and $\$ 2.1$ million, or $1.5 \%$, in the third quarter and first nine months of 2016 compared to the same periods in 2015. Of our total title revenues, direct revenues constituted $46.1 \%$ and $47.6 \%$ in the third quarter and first nine months of 2016, respectively, compared to $46.5 \%$ and $47.7 \%$ in the third quarter and first nine months of 2015, respectively.

Direct revenue information is presented below:


Commercial:
$\begin{array}{llllllll}\text { Domestic } & 45.2 & 47.7 & (5.2) \% & 123.8 & 126.3 & (2.0) \%\end{array}$
$\begin{array}{lllllllll}\text { International } & 4.4 & 4.2 & 4.8 & \% & 13.6 & 13.2 & 3.0 & \%\end{array}$ $49.6 \quad 51.9 \quad(4.4) \% \quad 137.4 \quad 139.5(1.5) \%$
Non-commercial
Domestic $\quad 161.8 \quad 165.0$ (1.9)\% 456.7472 .3 (3.3)\%
$\begin{array}{lllllllll}\text { International } & 29.7 & 26.2 & 13.4 & \% & 70.0 & 64.3 & 8.9 & \%\end{array}$
$191.5191 .2 \quad 0.2 \quad \% \quad 526.7536 .6(1.8) \%$
Total direct revenues 241.1243 .1 ( 0.8 )\% 664.1676 .1 (1.8) \%

Revenues from independent agency operations increased $\$ 2.9$ million, or $1.0 \%$, in the third quarter 2016 and decreased $\$ 9.7$ million, or $1.3 \%$, in the first nine months of 2016 compared to the same periods in 2015. Net of agency retention, independent agency revenues decreased $\$ 1.3$ million, or $2.5 \%$, and $\$ 1.0$ million, or approximately $1.0 \%$, in the third quarter and first nine months of 2016, respectively, compared to the same periods last year. Although we do not have opened and closed order data from independent agencies, these revenues fluctuate based on the same general factors that influence revenues from direct title operations. Contributing to the independent agency revenue decline during the first nine months of 2016 were the changing geographic focus (i.e. strategic reduction in California agencies) and the decline of revenues from those agents with relatively high concentrations of commercial business (primarily in New York). We continue to focus on increasing profit margins in every state, increasing premium revenue in states where remittance rates are above $20 \%$, and maintaining the quality of our agency network, which we believe to be the industry's best, in order to mitigate claims risk and drive consistent future performance. While market share is important in our agency operations channel, it is not as important as margins, risk mitigation and profitability. Ancillary services revenues. Ancillary services operating revenues decreased $\$ 7.9$ million, or $26.3 \%$, and $\$ 39.6$ million, or $37.8 \%$, in the third quarter and first nine months of 2016 , respectively, compared to the same periods in 2015. The revenue decline was primarily attributable to reduced volumes due to our strategic decision to exit the delinquent loan servicing operations, which we completed by the end of the first quarter 2016, as previously announced. As discussed earlier, our ancillary services operations, principally valuation services, government services, and loan file review and audit, are included within the ancillary services and corporate segment as they are not material in the aggregate.
Investment income. Investment income increased $\$ 0.4$ million, or $9.7 \%$, and $\$ 1.7$ million, or $13.4 \%$, in the third quarter and first nine months of 2016 compared to the same period last year as a result of the increase in our investment portfolio in 2016 and improvement in market conditions. Certain investment gains and losses, which are included in our results of operations in investment and other gains - net, were realized as part of the ongoing management of our investment portfolio for the purpose of improving performance.

For the nine months ended September 30, 2016, investment and other gains - net included $\$ 1.6$ million of net realized gains due to changes in the fair values of contingent consideration liabilities associated with certain prior year acquisitions, $\$ 1.2$ million of realized gain on a cost-basis investment transaction and $\$ 2.9$ million of net realized gains from the sale of investments available-for-sale, partially offset by $\$ 1.3$ million of office closure costs. For the nine months ended September 30, 2015, investments and other gains - net included $\$ 2.0$ million of net realized gains from the sale of investments available-for-sale, partially offset by $\$ 0.9$ million impairment of other intangible assets.

An analysis of expenses is shown below:
For the Three Months For the Nine Months
Ended September 30, Ended September 30,
$20162016 \begin{aligned} & \text { \% } \\ & \text { Change }\end{aligned} 2016 \quad 2015 \begin{aligned} & \text { \% } \\ & \text { Change }\end{aligned}$
(\$ in millions)
Amounts retained by agencies $231.6 \quad 227.4 \quad 1.9 \quad \% \quad 598.9 \quad 607.6 \quad$ (1.4 )\%
As a \% of agency revenues $82.0 \% 81.4 \% \quad 81.8 \% 81.9 \%$

| Employee costs | 154.5 | 165.0 | $(6.4) \%$ | 457.2 | 498.6 | (8.3 $) \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

As a \% of operating revenues $28.3 \% 29.9 \% \quad 31.3 \% 32.7 \%$
$\begin{array}{lllllll}\text { Other operating expenses } & 94.0 & 99.8 & (5.7) \% & 268.2 & 286.6 \quad \text { (6.4 )\% }\end{array}$
As a \% of operating revenues $17.2 \% 18.1 \% \quad 18.3 \% 18.8 \%$
$\begin{array}{llllllll}\text { Title losses and related claims } & 26.4 & 25.9 & 1.9 & \% & 66.6 & 78.6 & (15.2) \%\end{array}$
$\begin{array}{llllllll}\text { As a } \% \text { of title revenues } & 5.0 & \% & 5.0 & \% & 4.8 & \% & 5.5\end{array}$

Retention by agencies. Amounts retained by title agencies are based on agreements between agencies and our title underwriters. Average independent agency remittance rates (i.e., inverse of retention rates, representing the amount paid to us relative to the amount collected by agents at the closing of the transaction) declined to $18.0 \%$ in the third quarter 2016 from $18.6 \%$ in the third quarter 2015, while the average remittance rate for the first nine months of 2016 of $18.2 \%$ was comparable to the same period in 2015. The lower retention for the third quarter 2016, compared to the prior year quarter, was due to the shift in the mix of revenues generated where we saw increased business from agencies in lower remitting states (such as Texas and Michigan) combined with declines in higher remitting states (such Illinois and Florida). We continue to evaluate independent agency relationships with a focus on states that provide higher remittance rates. The average retention percentage may vary from quarter-to-quarter due to the geographic mix of agency operations, the volume of title revenues and, in some states, laws or regulations. Due to the variety of such laws or regulations, as well as competitive factors, the average retention rate can differ significantly from state to state. In addition, a high proportion of our independent agencies are in states with retention rates greater than $80 \%$. Consequently, we expect our average annual retention percentage to remain in the $81 \%-82 \%$ range over the near to medium term.

Employee costs. Total employee costs decreased $\$ 10.5$ million, or $6.4 \%$, and $\$ 41.4$ million, or $8.3 \%$, in the third quarter and first nine months of 2016, respectively, compared to the same periods in 2015 primarily as a result of the cost management program we completed at the end of 2015, as well as reductions in employee counts tied to volume declines. Average employee counts decreased approximately $9.9 \%$ and $8.9 \%$ in the third quarter and first nine months of 2016, respectively, compared to the same periods in the prior year. As a percentage of total operating revenues, employee costs improved to $28.3 \%$ in the third quarter 2016 from $29.9 \%$ in the third quarter 2015 and to $31.3 \%$ in the first nine months of 2016 compared to $32.7 \%$ in the same period in 2015.

Employee costs in the title segment increased $\$ 2.1$ million, or $1.5 \%$, and $\$ 9.7$ million, or $2.4 \%$, in the third quarter and first nine months of 2016, respectively, compared to the same periods in the prior year primarily due to annual employee salary increases. In our ancillary services and corporate segment, employee costs decreased $\$ 12.6$ million, or $42.5 \%$, and $\$ 51.1$ million, or $49.6 \%$, in the third quarter and first nine months of 2016 , respectively, compared to the same periods in 2015 primarily due to the cost management program completed in 2015, the exiting of the delinquent loan servicing business and other reductions in employee counts due to declines in transaction volume. Other operating expenses. Other operating expenses include costs that are fixed in nature, costs that follow, to varying degrees, changes in transaction volumes and revenues and costs that fluctuate independently of revenues. Costs that are fixed in nature include attorney and professional fees, third-party-outsourcing provider fees, equipment rental, insurance, rent and other occupancy expenses, repairs and maintenance, technology costs, telephone and title plant expenses. Costs that follow, to varying degrees, changes in transaction volumes and revenues include fee attorney splits, bad debt expenses, ancillary services cost of sales expenses, copy supplies, delivery fees, outside search fees, postage, premium taxes and title plant maintenance expenses. Costs that fluctuate independently of revenues include general supplies, litigation defense, business promotion and marketing and travel.

Consolidated other operating expenses decreased $\$ 5.7$ million, or $5.7 \%$, and $\$ 18.3$ million, or $6.4 \%$, in the third quarter and first nine months of 2016, respectively, compared to the same periods last year. As a percentage of total operating revenues, other operating expenses were $17.2 \%$ and $18.1 \%$ in the third quarters 2016 and 2015, respectively, and $18.3 \%$ and $18.8 \%$ in the first nine months of 2016 and 2015, respectively. We incurred other operating expenses of $\$ 1.2$ million related to shareholder activism costs during the third quarter 2016, and $\$ 2.2$ million associated with the previously reported Class B common stock exchange agreement and $\$ 3.6$ million of litigation-related expenses during the first quarter 2016. During the third quarter 2015 and first nine months of 2015, we incurred an aggregate $\$ 5.7$ million and $\$ 18.2$ million, respectively, of other operating expenses related to the cost management program and a shareholder settlement agreement, and $\$ 1.5$ million and $\$ 6.0$ million, respectively, of litigation-related expenses. Excluding these charges and litigation-related expenses, other operating expenses as a percentage of operating revenues were $17.0 \%$ and $16.8 \%$ in the third quarters 2016 and 2015 , respectively, and $17.9 \%$ and $17.2 \%$ in the first nine months of 2016 and 2015, respectively, with the 2016 ratios being unfavorably influenced by the new
outsourcing service provider costs as well as lower operating revenues.

21

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Costs that follow, to varying degrees, changes in transaction volumes and revenues increased $\$ 3.1$ million, or $7.5 \%$, and $\$ 2.3$ million, or $2.0 \%$, in the third quarter and first nine months of 2016, respectively, compared to the same periods in 2015 primarily due to increased outside search fees, fee attorney splits and costs of sales associated with our ancillary search and valuation services. Excluding the litigation-related expenses mentioned above, costs that fluctuate independently of revenues decreased $\$ 3.8$ million, or $25.0 \%$, and $\$ 7.3$ million, or $18.9 \%$, in the third quarter and first nine months of 2016, respectively, compared to the same periods in 2015 due to reduced marketing, travel and general legal expenses. Excluding the charges mentioned above and compared to the similar periods in the prior year, costs that are fixed in nature increased $\$ 1.0$ million, or $2.7 \%$, in the third quarter 2016 mainly due to higher technology costs, while such costs increased $\$ 3.3$ million, or $3.1 \%$, in the first nine months of 2016 primarily due to third-party outsourcing provider fees.
Title losses. Provisions for title losses, as a percentage of title revenues and including adjustments for certain large claims and escrow losses, were $5.0 \%$ and $4.8 \%$ for the third quarter and first nine months of 2016, respectively, as compared to $5.0 \%$ and $5.5 \%$, respectively, for the same periods in 2015. Title loss expense in the third quarter 2016 was comparable to the prior year quarter. However, title loss expense decreased $\$ 12.0$ million, or $15.2 \%$, in the first nine months of 2016 compared to the same periods in 2015 as a result of a reduction in our current year reserving rates for general and large claims and decreased reserves on certain existing large claims due to continued favorable policy loss experience and a positive mid-year actuarial review of balance sheet reserves. As a consequence of reducing our reserving rates, we recorded a net policy loss reserve reduction of $\$ 5.4$ million relating to prior policy years in the first nine months of 2016. In comparison, we recorded a $\$ 4.5$ million net policy loss reserve strengthening charge relating to prior policy years in the first nine months of 2015. Excluding these net reserve adjustments, the title loss ratio would be $5.0 \%$ for the third quarters 2016 and 2015 and $5.2 \%$ for the first nine months of 2016 and 2015. The title loss ratio in any given quarter can be significantly influenced by changes in new large claims incurred, escrow losses and adjustments to reserves for existing large claims.
Cash claim payments in the third quarter 2016 compared to the prior year quarter increased $26.1 \%$ due in part to the settlement of a large claim. However, cash claim payments decreased $15.5 \%$ in the first nine months of 2016 compared to the same period in 2015 due to decreased payments on large claims. We continue to manage and resolve large claims prudently and in keeping with our commitments to our policyholders.

The composition of title policy loss expense is as follows:
For the Nine
Months
For the Three Months

| Ended September 30, |  | Ended <br> September $30,$ |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| 2016 | 201 | 2016 | 2015 |
| (\$ in millions) |  | (\$ in |  |
|  |  |  |  |

Provisions - known claims:

| Current year | 5.3 | 9.0 | 13.1 | 18.3 |
| :--- | :--- | :--- | :--- | :--- |
| Prior policy years | 18.7 | 7.7 | 49.9 | 60.1 |
|  | 24.0 | 16.7 | 63.0 | 78.4 |
| Provisions - IBNR |  |  |  |  |
| Current year | 21.0 | 16.7 | 60.3 | 60.9 |
| Prior policy years | 0.1 | 0.2 | $(6.8)$ | $(0.6)$ |
|  | 21.1 | 16.9 | 53.5 | 60.3 |
| Transferred to known claims $(18.7$ | $)$ | $(7.7$ | $)$ | $(49.9)$ |
| Total provisions | 26.4 | 25.9 | 66.6 | 78.6 |

Provisions for known claims arise primarily from prior policy years as claims are not typically reported until several years after policies are issued. Provisions - Incurred But Not Reported (IBNR) are estimates of claims expected to be
incurred over the next 20 years; therefore, it is not unusual or unexpected to experience adjustments to the provisions in both current and prior policy years as additional loss experience on policy years is obtained. This loss experience may result in changes to our estimate of total ultimate losses expected (i.e., the IBNR policy loss reserve). Current year provisions - IBNR are recorded on policies issued in the current year as a percentage of premiums realized (provisioning rate). As claims become known, provisions are reclassified from IBNR to known claims. Adjustments relating to large losses (those individually in excess of $\$ 1.0$ million) may impact provisions either for known claims or for IBNR.

22

Known claims provisions increased $\$ 7.3$ million, or $43.7 \%$, in the third quarter 2016 compared to the same quarter in 2015 primarily as a result of adjustments to existing claims related to prior year policies. Known claims provisions for the first nine months of 2016 decreased $\$ 15.4$ million, or $19.6 \%$, compared to the same period in 2015 due to reductions in existing claims. Compared to the same periods in 2015, total provisions - IBNR increased $\$ 4.2$ million, or $24.9 \%$, in the third quarter 2016 due to a modest increase in premiums and lower dollar amount of reported claims relating to current year policies, and decreased $\$ 6.8$ million, or $11.3 \%$, in the first nine months of 2016 mainly due to the reduction in our reserving rates for general and large claims mentioned above. As a percentage of title operating revenues, provisions - IBNR for the current policy year increased to $4.0 \%$ in the third quarter 2016 from $3.2 \%$ in the third quarter 2015 and was $4.3 \%$ for the first nine months of 2016 and 2015.

In addition to title policy claims, we incur losses in our direct operations from escrow, closing and disbursement functions. These escrow losses typically relate to errors or other miscalculations of amounts to be paid at closing, including timing or amount of a mortgage payoff, payment of property or other taxes and payment of homeowners' association fees. Escrow losses also arise in cases of mortgage fraud, and in those cases the title insurer incurs the loss under its obligation to ensure that an unencumbered title is conveyed. Escrow losses are recognized as expense when discovered or when contingencies associated with them (such as litigation) are resolved and are typically paid less than 12 months after the loss is recognized. During the nine months ended September 30, 2016 and 2015, we recorded approximately $\$ 4.0$ million and $\$ 6.4$ million, respectively, for policy loss reserves relating to escrow losses arising from mortgage fraud.

Total title policy loss reserve balances:

|  | September <br>  <br>  <br> 30, <br> December 31, <br>  <br>  <br> 2016 <br>  <br>  <br> (\$ in millions) |
| :--- | :--- |
| Known claims | $74.8 \quad 83.2$ |
| IBNR | 385.9379 .4 |
| Total estimated title losses | 460.7 |

The amount of the reserve represents the aggregate, non-discounted future payments (net of recoveries) that we expect to incur on policy and escrow losses and in costs to settle claims. Title claims are generally incurred three to five years after policy issuance and the timing of payments on these claims can significantly impact the balance of known claims, since in many cases claims may be open for several years before resolution and payment occur and thus the estimate of ultimate amount to be paid may be modified over that time period.

Due to the inherent uncertainty in predicting future title policy losses, significant judgment is required by both our management and our third party actuaries in estimating reserves. As a consequence, our ultimate liability may be materially greater or less than current reserves and/or our third party actuary's calculated estimates.

Depreciation and amortization. Depreciation and amortization expenses for the third quarter and first nine months of 2016 were comparable to the same periods in 2015, excluding the the accelerated depreciation charges of $\$ 1.1$ million and $\$ 0.4$ million recorded in the first quarter 2016 and third quarter 2015, respectively, relating to our recently-completed exit from the delinquent loan servicing activities.

Income taxes. Our effective tax rates were $25.5 \%$ and (56.4)\% for the third quarters 2016 and 2015, respectively, and $30.2 \%$ and (720.3)\% for the first nine months of 2016 and 2015, respectively, based on income (loss) before taxes, after deducting income attributable to noncontrolling interests, of $\$ 35.4$ million and ( $\$ 8.6$ ) million for the third quarters 2016 and 2015, respectively, and $\$ 55.6$ million and ( $\$ 1.1$ ) million for the first nine months of 2016 and 2015, respectively. Third quarter tax expense is calculated using the amount computed for the first nine months less the amount previously reported for the first six months.

For the third quarter 2016, a discrete tax benefit of $\$ 4.6$ million was recorded for the 2015 return-to-provision and related true-up adjustments principally relating to research and development tax credits and goodwill impairment. Excluding the effect of the discrete tax benefit above, our effective tax rate was $38.3 \%$ for the nine months of 2016.

23

For the third quarter 2015, the $\$ 35.0$ million goodwill impairment was treated as a discrete item and due to the non-deductibility of certain aspects of the goodwill being impaired, only $\$ 5.0$ million of income tax benefit resulted from the charge. The income tax expense for the first nine months of 2015 was computed using the annual effective tax rate applied to year-to-date income, excluding the goodwill impairment, less the $\$ 5.0$ million benefit attributable to the goodwill impairment. As a result of the reduced income tax benefit on the goodwill impairment, we recorded an income tax expense notwithstanding the operating loss before taxes, and after deducting income attributable to noncontrolling interests, for the first nine months of 2015. Excluding the goodwill impairment and its related tax effect, our effective tax rate was $37.5 \%$ for the nine months of 2015.

## LIQUIDITY AND CAPITAL RESOURCES

Our liquidity and capital resources reflect our ability to generate cash flow to meet our obligations to stockholders, customers (payments to satisfy claims on title policies), vendors, employees, lenders and others. As of September 30, 2016, our cash and investments, including amounts reserved pursuant to statutory requirements, aggregated $\$ 845.5$ million ( $\$ 356.5$ million, net of statutory reserves on cash and investments). Of our total cash and investments at September 30, 2016, $\$ 628.6$ million ( $\$ 296.3$ million, net of statutory reserves) was held in the United States and the rest internationally, principally Canada.

Cash held at the parent company totaled $\$ 1.5$ million at September 30, 2016. As a holding company, the parent company is funded principally by cash from its subsidiaries in the form of dividends, operating and other administrative expense reimbursements and pursuant to intercompany tax sharing agreements. The expense reimbursements are paid in accordance with management agreements, approved by the Texas Department of Insurance (TDI), among us and our subsidiaries. In addition to funding operating expenses, cash held at the parent company is used for dividend payments to common stockholders and for stock repurchases, if any. To the extent such uses exceed cash available, the parent company is dependent on distributions from its regulated title insurance underwriter, Stewart Title Guaranty Company (Guaranty).

A substantial majority of our consolidated cash and investments as of September 30, 2016 was held by Guaranty and its subsidiaries. The use and investment of these funds, dividends to the parent company, and cash transfers between Guaranty and its subsidiaries and the parent company are subject to certain legal and regulatory restrictions. In general, Guaranty may use its cash and investments in excess of its legally-mandated statutory premium reserve (established in accordance with requirements under Texas law) to fund its insurance operations, including claims payments. Guaranty may also, subject to certain limitations, provide funds to its subsidiaries (whose operations consist principally of field title offices and ancillary services operations) for their operating and debt service needs.

We maintain investments in accordance with certain statutory requirements in the states of domicile of our underwriters for the funding of statutory premium reserves. Statutory premium reserves, which approximated $\$ 448.8$ million and $\$ 483.3$ million at September 30, 2016 and December 31, 2015, respectively, are required to be fully funded and invested in high-quality securities and short-term investments. In addition, included within cash and cash equivalents are statutory reserve funds of approximately $\$ 40.3$ million and $\$ 17.2$ million at September 30, 2016 and December 31, 2015, respectively. Although these cash statutory reserve funds are not restricted or segregated in depository accounts, they are required to be held pursuant to state statutes. If the Company fails to maintain minimum investments or cash and cash equivalents sufficient to meet statutory requirements, the Company may be subject to fines or other penalties, including potential revocation of its business license. As of September 30, 2016, our known claims reserve totaled $\$ 74.8$ million and our estimate of claims that may be reported in the future totaled $\$ 385.9$ million. In addition to this, we had cash and investments (excluding equity method investments) of $\$ 252.9$ million which are available for underwriter operations, including claims payments.

The ability of Guaranty to pay dividends to its parent is governed by Texas insurance law. The TDI must be notified of any dividend declared, and any dividend in excess of the statutory maximum of $20 \%$ of surplus (the maximum was approximately $\$ 100.4$ million as of December 31,2015 ) would be, by regulation, considered extraordinary and subject to pre-approval by the TDI. Also, the Texas Insurance Commissioner may raise an objection to a planned distribution during the notification period. Guaranty's actual ability or intent to pay dividends to its parent may be constrained by business and regulatory considerations, such as the impact of dividends on surplus and the liquidity ratio, which could affect its ratings and competitive position, the amount of insurance it can write and its ability to pay future dividends. As of September 30, 2016, our statutory liquidity ratio for our principal underwriter was $108 \%$. Our internal objective is to maintain a ratio of at least $100 \%$, as we believe that ratio is crucial to our competitiveness in the market and our credit ratings. On an ongoing basis, this ratio will largely guide our decisions as to frequency and magnitude of dividends from Guaranty to the parent company. Further, depending on business and regulatory conditions, we may in the future need to retain cash in Guaranty or even raise cash in the capital markets to contribute to it in order to maintain its ratings or statutory capital position. Such a requirement could be the result of investment losses, reserve charges, adverse economic environment operating conditions or changes in interpretation of statutory accounting requirements by regulators. Guaranty did not pay a dividend to its parent during the first nine months ended September 30, 2016, while it paid dividends of $\$ 15.0$ million to its parent during the same period in 2015.

As the parent company conducts no operations apart from its wholly-owned subsidiaries, the discussion below focuses on consolidated cash flows.


Net cash provided by operating activities $64.0 \quad 65.6$
Net cash used by investing activities (60.3 ) (13.2 )
Net cash used by financing activities (22.8 ) (35.1)
Operating activities. Our principal sources of cash from operations are premiums on title policies and revenue from title service-related transactions and ancillary services and other operations. Our independent agencies remit cash to us net of their contractual retention. Our principal cash expenditures for operations are employee costs, operating costs and title claims payments.

Cash provided by operations was $\$ 64.0$ million in the first nine months of 2016 compared to $\$ 65.6$ million for the same period in 2015. The decrease in cash provided by operations was primarily due to increased payments of accounts payable and accrued liabilities and lower collections on accounts receivable, partially offset by the higher net income.

Although our business is labor intensive, we are focused on a cost-effective, scalable business model which includes utilization of technology, centralized back and middle office functions and business process outsourcing. Our approach allows us to adjust more easily to seasonal and cyclical fluctuations in transaction volumes. We are continuing our focus on cost management, specifically lowering unit costs of production, which will result in improved margins. Our plans to improve margins also include further outsourcing, additional automation of manual processes, and further consolidation of our various systems and production operations. We are currently investing in the technology necessary to accomplish these goals.

Investing activities. Cash used by investing activities was primarily driven by purchases of investments, capital expenditures and acquisition of subsidiaries, offset by proceeds from matured and sold investments. Total proceeds from available-for-sale investments sold and matured approximated $\$ 75.2$ million and $\$ 100.6$ million, while cash used for purchases of available-for-sale investments approximated $\$ 122.1$ million and $\$ 101.5$ million for the first nine
months of 2016 and 2015, respectively. Our purchases of short-term investments, net of sales, amounted to only $\$ 0.4$ million for the first nine months of 2016 as compared to the proceeds from sales of short-term investments, net of purchases, of $\$ 3.2$ million in the same period in 2015. We used cash for the acquisition of subsidiaries in the amount of $\$ 0.3$ million and $\$ 4.0$ million during the first nine months of 2016 and 2015, respectively.

Capital expenditures were $\$ 13.6$ million and $\$ 13.4$ million for the first nine months of 2016 and 2015, respectively. We maintain investment in capital expenditures at a level that enables us to implement technologies for increasing our operational and back-office efficiencies and to pursue growth in key markets.

Financing activities and capital resources. Total debt and stockholders' equity were $\$ 131.1$ million and $\$ 658.4$ million, respectively, as of September 30, 2016. During the first nine months of 2016 and 2015, we repaid debt of $\$ 3.1$ million and $\$ 19.3$ million, respectively, in accordance with the underlying terms of the debt instruments. Our debt-to-equity ratio at September 30, 2016 was approximately $19.9 \%$, in line with the $20 \%$ we have set as our unofficial internal limit on leverage. During the first nine months of 2016 and 2015, we drew $\$ 20.0$ million and $\$ 25.0$ million, respectively, from our $\$ 125.0$ million line of credit. We also repaid $\$ 7.0$ million on our line of credit during the first nine months of 2015. At September 30, 2016, the outstanding balance of this line of credit was $\$ 118.0$ million, while the remaining balance of the line of credit available for use was $\$ 4.5$ million, net of an unused $\$ 2.5$ million letter of credit (refer to Note 7 to the condensed consolidated financial statements).

During the third quarter and first nine months of 2016, we declared and paid dividends of $\$ 0.30$ and $\$ 0.90$, respectively, per common share. In comparison, we declared and paid dividends of $\$ 0.25$ and $\$ 0.50$ per common share in the third quarter and first nine month of 2015, respectively.

Additionally, in relation to the Class B Exchange Agreement approved by our stockholders during the second quarter 2016, we paid $\$ 12.0$ million in cash and issued Common Stock shares in exchange for the retirement of the outstanding Class B Common Stock shares (refer to Note 11 to the condensed consolidated financial statements for details). During the first nine months in 2015, we acquired approximately 759,000 shares of our common stock at an aggregate purchase price of $\$ 27.8$ million, or an average of $\$ 36.66$ per share.

Effect of changes in foreign currency exchange rates. The effect of changes in foreign currency exchange rates on our cash and cash equivalents on the consolidated statements of cash flows was a net increase of $\$ 1.8$ million in the first nine months of 2016 and a net decrease of $\$ 6.6$ million in the same period in 2015. Our principal foreign operating unit is in Canada, and, on average, the value of the Canadian dollar relative to the U.S. dollar appreciated during the first nine months of 2016 and decreased in during the same period in 2015.
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We believe we have sufficient liquidity and capital resources to meet the cash needs of our ongoing operations. However, we may determine that additional debt or equity funding is warranted to provide liquidity for achievement of strategic goals or acquisitions or for unforeseen circumstances. Other than scheduled maturities of debt, operating lease payments and anticipated claims payments, we have no material contractual commitments. We expect that cash flows from operations and cash available from our underwriters, subject to regulatory restrictions, will be sufficient to fund our operations, including claims payments. However, to the extent that these funds are not sufficient, we may be required to borrow funds on terms less favorable than we currently have or seek funding from the equity market, which may not be successful or may be on terms that are dilutive to existing stockholders.

Contingent liabilities and commitments. See discussion of contingent liabilities and commitments in Note 7 to the condensed consolidated financial statements included in Item 1 of Part I of this Report.

Other comprehensive income (loss). Unrealized gains and losses on investments and changes in foreign currency exchange rates are reported net of deferred taxes in accumulated other comprehensive income (loss), a component of stockholders' equity, until realized. For the nine months ended September 30, 2016, net unrealized investment gains of $\$ 10.7$ million, which increased our other comprehensive income, were related to temporary increases in the fair values over costs of all classes of our available-for-sale investments, net of taxes. For the nine months ended September 30, 2015, net unrealized investment losses of $\$ 5.3$ million, which increased our other comprehensive loss, were primarily
related to decreases in the excess of fair values over costs for our corporate, municipal and equity securities investments, net of taxes. Changes in foreign currency exchange rates, primarily related to our Canadian operations, decreased our other comprehensive income by $\$ 0.2$ million for the nine months ended September 30, 2016 and increased our other comprehensive loss by $\$ 8.5$ million, net of taxes, for the same period in the prior year.

Off-balance sheet arrangements. We do not have any material source of liquidity or financing that involves off-balance sheet arrangements, other than our contractual obligations under operating leases. We also routinely hold funds in segregated escrow accounts pending the closing of real estate transactions and have qualified intermediaries in tax-deferred property exchanges for customers pursuant to Section 1031 of the Internal Revenue Code. The Company holds the proceeds from these transactions until a qualifying exchange can occur. In accordance with industry practice, these segregated accounts are not included on the balance sheet. See Note 17 in our Annual Report on Form 10-K for the year ended December 31, 2015.

Forward-looking statements. Certain statements in this report are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements relate to future, not past, events and often address our expected future business and financial performance. These statements often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "will," "foresee" or other similar words. Forward-loo statements by their nature are subject to various risks and uncertainties that could cause our actual results to be materially different than those expressed in the forward-looking statements. These risks and uncertainties include, among other things: economic conditions; adverse changes in the level of real estate activity; changes in mortgage interest rates, existing and new home sales, and availability of mortgage financing; our ability to respond to and implement technology changes, including the completion of the implementation of our enterprise systems; the impact of unanticipated title losses or the need to strengthen our policy loss reserves; any effect of title losses on our cash flows and financial condition; the impact of vetting our agency operations for quality and profitability; changes to the participants in the secondary mortgage market and the rate of refinancing that affects the demand for title insurance products; regulatory non-compliance, fraud or defalcations by our title insurance agencies or employees; our ability to timely and cost-effectively respond to significant industry changes and introduce new products and services; the outcome of pending litigation; the impact of changes in governmental and insurance regulations, including any future reductions in the pricing of title insurance products and services; our dependence on our operating subsidiaries as a source of cash flow; the continued realization of expense savings from our cost management program; our ability to successfully integrate acquired businesses; our ability to access the equity and debt financing markets when and if needed; our ability to grow our international operations; and our ability to respond to the actions of our competitors. These risks and uncertainties, as well as others, are discussed in more detail documents filed with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2015, our quarterly reports on Form 10-Q, and our Current Reports on Form 8-K. We expressly disclaim any obligation to update any forward-looking statements contained in this report to reflect events or circumstances that may arise after the date hereof, except as may be required by applicable law.

Item 3. Quantitative and Qualitative Disclosures About Market Risk
There have been no material changes during the quarter ended September 30, 2016 in our investment strategies, types of financial instruments held or the risks associated with such instruments that would materially alter the market risk disclosures made in our Annual Report on Form 10-K for the year ended December 31, 2015.
Item 4. Controls and Procedures
Our principal executive officer and principal financial officer are responsible for establishing and maintaining disclosure controls and procedures. They evaluated the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of September 30, 2016, and have concluded that, as of such date, our disclosure controls and procedures are adequate and effective to ensure that information we are required to disclose in the reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (ii) accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)). Our internal control over financial reporting is a process, under the supervision of our principal executive officer and principal financial officer, designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Our management, with the participation of our principal executive officer and principal financial officer, assessed the effectiveness of our internal control over financial reporting as of September 30, 2016. In making this assessment, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control - Integrated Framework (2013). Based on this assessment, management believes that, as of September 30, 2016, our internal control over financial reporting is effective based on those criteria.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Due to such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk. There has been no change in our internal control over financial reporting during the quarter ended September 30, 2016 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. As a result, no corrective actions were required or undertaken.

## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings

See discussion of legal proceedings in Note 9 to the condensed consolidated financial statements included in Item 1 of Part I of this Report, which is incorporated by reference into this Part II, Item 1, as well as Item 3. Legal Proceedings, in our Annual Report on Form 10-K for the year ended December 31, 2015.

Item 1A. Risk Factors

There have been no changes during the first nine months ended September 30, 2016 to our risk factors as listed in our Annual Report on Form 10-K for the year ended December 31, 2015.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
Other than the retirement of the Class B Common Stock shares discussed in Note 11 to the condensed consolidated financial statements included in Item 1 of Part I of this Report, there were no repurchases of our Common Stock during the first nine months ended September 30, 2016.

## Item 5. Other Information

Our book value per share was $\$ 28.17$ and $\$ 27.30$ as of September 30, 2016 and December 31, 2015, respectively. As of September 30, 2016, our book value per share was based on approximately $\$ 658.4$ million in stockholders' equity and 23,371,297 shares of Common Stock outstanding. As of December 31, 2015, our book value per share was based on approximately $\$ 637.1$ million in stockholders' equity and $23,341,106$ shares of Common and Class B Common Stock outstanding.
Item 6. Exhibits
Those exhibits required to be filed by Item 601 of Regulation S-K are listed in the Index to Exhibits immediately preceding the exhibits filed herewith and such listing is incorporated herein by reference.

## SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
November 1, 2016
Date
Stewart Information Services Corporation
Registrant

By: /s/ J. Allen Berryman<br>J. Allen Berryman, Chief Financial Officer, Secretary, Treasurer and Principal Financial Officer

Index to Exhibits
Exhibit
3.1 - Restated Certificate of Incorporation of the Registrant, dated April 28, 2016 (incorporated by reference in this report from Exhibit 3.1 of the Current Report on Form 8-K filed April 29, 2016)

Third Amended and Restated By-Laws of the Registrant, as of April 27, 2016 (incorporated by reference in this report from Exhibit 3.2 of the Current Report on Form 8-K filed April 28, 2016)

Exhibit A to the Employment Agreement entered as of March 31, 2016, effective as of January 1, 2016, by 10.1 - and between Stewart Information Services Corporation and Steven M. Lessack (incorporated by reference in this report from Exhibit 10.1 of the Current Report on Form 8-K filed September 16, 2016)
31.1* - Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2* - Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1* - Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2* - Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 101.INS* - XBRL Instance Document
101.SCH* - XBRL Taxonomy Extension Schema Document
101.CAL* - XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF* - XBRL Taxonomy Extension Definition Linkbase Document
101.LAB* - XBRL Taxonomy Extension Label Linkbase Document
101.PRE* - XBRL Taxonomy Extension Presentation Linkbase Document
*Filed herewith

