

Accenture plc  
Form 10-Q  
June 29, 2012  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED May 31, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM                      TO

Commission File Number: 001-34448

Accenture plc

(Exact name of registrant as specified in its charter)

Ireland

(State or other jurisdiction of  
incorporation or organization)

1 Grand Canal Square,

Grand Canal Harbour,

Dublin 2, Ireland

(Address of principal executive offices)

(353) (1) 646-2000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the registrant's Class A ordinary shares, par value \$0.0000225 per share, outstanding as of June 22, 2012 was 634,800,693 (which number does not include 107,415,114 issued shares held by the registrant).

The number of shares of the registrant's Class X ordinary shares, par value \$0.0000225 per share, outstanding as of June 22, 2012 was 44,998,365.

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## PART I — FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## ACCENTURE PLC

## CONSOLIDATED BALANCE SHEETS

May 31, 2012 and August 31, 2011

(In thousands of U.S. dollars, except share and per share amounts)

	May 31, 2012 (Unaudited)	August 31, 2011
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$5,628,659	\$5,701,078
Short-term investments	2,238	4,929
Receivables from clients, net	3,222,310	3,236,059
Unbilled services, net	1,457,127	1,385,733
Deferred income taxes, net	641,011	556,160
Other current assets	506,681	587,224
Total current assets	11,458,026	11,471,183
<b>NON-CURRENT ASSETS:</b>		
Unbilled services, net	11,183	49,192
Investments	28,706	40,365
Property and equipment, net	752,495	785,231
Goodwill	1,205,678	1,131,991
Deferred contract costs	553,517	559,794
Deferred income taxes, net	831,355	756,079
Other non-current assets	694,955	937,675
Total non-current assets	4,077,889	4,260,327
<b>TOTAL ASSETS</b>	<b>\$15,535,915</b>	<b>\$15,731,510</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Current portion of long-term debt and bank borrowings	\$5,381	\$4,419
Accounts payable	808,674	949,250
Deferred revenues	2,156,711	2,219,270
Accrued payroll and related benefits	3,088,642	3,259,252
Accrued consumption taxes	329,308	348,540
Income taxes payable	315,446	238,003
Deferred income taxes, net	18,149	32,647
Other accrued liabilities	870,756	855,208
Total current liabilities	7,593,067	7,906,589
<b>NON-CURRENT LIABILITIES:</b>		
Long-term debt	49	—
Deferred revenues relating to contract costs	546,596	553,440
Retirement obligation	967,818	995,695
Deferred income taxes, net	50,240	72,257
Income taxes payable	1,506,518	1,619,076
Other non-current liabilities	283,534	233,581
Total non-current liabilities	3,354,755	3,474,049
<b>COMMITMENTS AND CONTINGENCIES</b>		

## SHAREHOLDERS' EQUITY:

Ordinary shares, par value 1.00 euros per share, 40,000 shares authorized and issued as of May 31, 2012 and August 31, 2011	57	57
Class A ordinary shares, par value \$0.0000225 per share, 20,000,000,000 shares authorized, 742,006,632 and 727,795,770 shares issued as of May 31, 2012 and August 31, 2011, respectively	16	16
Class X ordinary shares, par value \$0.0000225 per share, 1,000,000,000 shares authorized, 44,998,365 and 49,365,379 issued and outstanding as of May 31, 2012 and August 31, 2011, respectively	1	1
Restricted share units	874,136	784,277
Additional paid-in capital	1,172,873	525,037
Treasury shares, at cost: Ordinary, 40,000 shares as of May 31, 2012 and August 31, 2011, respectively; Class A ordinary, 102,619,400 and 86,361,763 shares as of May 31, 2012 and August 31, 2011, respectively	(4,674,740	) (3,577,574 )
Retained earnings	7,330,215	6,281,517
Accumulated other comprehensive loss	(596,554	) (134,380 )
Total Accenture plc shareholders' equity	4,106,004	3,878,951
Noncontrolling interests	482,089	471,921
Total shareholders' equity	4,588,093	4,350,872
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$15,535,915	\$15,731,510

The accompanying Notes are an integral part of these Consolidated Financial Statements.

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## ACCENTURE PLC

## CONSOLIDATED INCOME STATEMENTS

For the Three and Nine Months Ended May 31, 2012 and 2011

(In thousands of U.S. dollars, except share and per share amounts)

(Unaudited)

	Three Months Ended May 31,		Nine Months Ended May 31,	
	2012	2011	2012	2011
<b>REVENUES:</b>				
Revenues before reimbursements ("Net revenues")	\$7,154,690	\$6,720,115	\$21,026,437	\$18,819,386
Reimbursements	486,100	484,240	1,463,289	1,359,455
Revenues	7,640,790	7,204,355	22,489,726	20,178,841
<b>OPERATING EXPENSES:</b>				
Cost of services:				
Cost of services before reimbursable expenses	4,783,785	4,410,487	14,287,626	12,648,054
Reimbursable expenses	486,100	484,240	1,463,289	1,359,455
Cost of services	5,269,885	4,894,727	15,750,915	14,007,509
Sales and marketing	854,476	832,374	2,464,291	2,273,624
General and administrative costs	455,233	527,442	1,342,064	1,348,667
Reorganization costs, net	435	396	1,258	1,113
Total operating expenses	6,580,029	6,254,939	19,558,528	17,630,913
<b>OPERATING INCOME</b>	<b>1,060,761</b>	<b>949,416</b>	<b>2,931,198</b>	<b>2,547,928</b>
Gain (loss) on investments, net	39	(22)	) 31	(941)
Interest income	11,304	9,861	31,062	29,147
Interest expense	(3,497)	) (2,827)	) (11,875)	) (11,070)
Other (expense) income, net	(2,154)	) 1,421	7,604	11,560
<b>INCOME BEFORE INCOME TAXES</b>	<b>1,066,453</b>	<b>957,849</b>	<b>2,958,020</b>	<b>2,576,624</b>
Provision for income taxes	303,622	258,780	769,242	706,249
<b>NET INCOME</b>	<b>762,831</b>	<b>699,069</b>	<b>2,188,778</b>	<b>1,870,375</b>
Net income attributable to noncontrolling interests in Accenture SCA and Accenture Canada Holdings Inc.	(63,203)	) (64,012)	) (185,747)	) (183,276)
Net income attributable to noncontrolling interests – other	(10,409)	) (7,044)	) (27,803)	) (21,355)
<b>NET INCOME ATTRIBUTABLE TO ACCENTURE PLC</b>	<b>\$689,219</b>	<b>\$628,013</b>	<b>\$1,975,228</b>	<b>\$1,665,744</b>
Weighted average Class A ordinary shares:				
Basic	645,761,617	651,339,239	645,507,900	645,032,214
Diluted	728,876,260	746,204,855	729,183,064	744,224,581
Earnings per Class A ordinary share:				
Basic	\$1.07	\$0.96	\$3.06	\$2.58
Diluted	\$1.03	\$0.93	\$2.96	\$2.48
Cash dividends per share	\$0.675	\$0.45	\$1.35	\$0.90

The accompanying Notes are an integral part of these Consolidated Financial Statements.

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ACCENTURE PLC

CONSOLIDATED SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME STATEMENTS

For the Nine Months Ended May 31, 2012

(In thousands of U.S. dollars and share amounts)

(Unaudited)

	Ordinary Shares	Class A Ordinary Shares	Class X Ordinary Shares	Restricted Share Units	Additional Paid-in Capital	Treasury Shares No. Shares	Retained Earnings	Accumulated Other Comprehensive Loss	Total Accer plc Share Equity	
	\$ No. Shares	\$ No. Shares	\$ No. Shares		\$					
Balance as of August 31, 2011	\$57,400	\$16,727,796	\$1,49,365	\$784,277	\$525,037	\$(3,577,574)	(86,402)	\$6,281,517	\$(134,380)	\$3,870,000
Comprehensive income:										
Net income							1,975,228			1,975,228
Other comprehensive loss:										
Unrealized losses on cash flow hedges, net of tax and reclassification adjustments								(90,346)		(90,346)
Unrealized gains on marketable securities, net of reclassification adjustments										