## FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND Form N-CSR

January 07, 2008

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM N-CSR

CERTIFIED SHAREHOLDER REPORT OF REGISTERED MANAGEMENT INVESTMENT COMPANIES

Investment Company Act file number 811-21876

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First Trust Tax-Advantaged Preferred Income Fund

(Exact name of registrant as specified in charter)

1001 Warrenville Road, Suite 300 Lisle, IL 60532

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(Address of principal executive offices) (Zip code)

W. Scott Jardine, Esq. First Trust Portfolios L.P. 1001 Warrenville Road, Suite 300 Lisle, IL 60532

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(Name and address of agent for service)

registrant's telephone number, including area code: 630-241-4141

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Date of fiscal year end: October 31

Date of reporting period: October 31, 2007

Form N-CSR is to be used by management investment companies to file reports with the Commission not later than 10 days after the transmission to stockholders of any report that is required to be transmitted to stockholders under Rule 30e-1 under the Investment Company Act of 1940 (17 CFR 270.30e-1). The Commission may use the information provided on Form N-CSR in its regulatory, disclosure review, inspection, and policymaking roles.

A registrant is required to disclose the information specified by Form N-CSR, and the Commission will make this information public. A registrant is not required to respond to the collection of information contained in Form N-CSR unless the Form displays a currently valid Office of Management and Budget ("OMB") control number. Please direct comments concerning the accuracy of the information collection burden estimate and any suggestions for reducing the burden to Secretary, Securities and Exchange Commission, 100 F Street, NE, Washington, DC 20549. The OMB has reviewed this collection of information under the clearance requirements of 44 U.S.C. ss. 3507.

ITEM 1. REPORTS TO STOCKHOLDERS.

The Report to Shareholders is attached herewith.

[LOGO] FIRSTTRUST
ADVISORS L.P.

ANNUAL REPORT

FOR THE YEAR ENDED OCTOBER 31, 2007

[GRAPHIC OMITTED]

FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND

[LOGO] STONEBRIDGE

ADVISORS, LLC

An Affiliate of First Trust Portfolios L.P.

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## CAUTION REGARDING FORWARD-LOOKING STATEMENTS

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended. Forward-looking statements include statements regarding the goals, beliefs, plans or current expectations of First Trust Advisors L.P. ("First Trust" or the "Advisor") and/or Stonebridge Advisors LLC ("Stonebridge" or the "Sub-Advisor") and their respective representatives, taking into account the information currently available to them. Forward-looking statements include all statements that do not relate solely to current or historical fact. For example, forward-looking statements include the use of words such as "anticipate," "estimate," "intend," "expect," "believe," "plan," "may," "should," "would" or other words that convey uncertainty of future events or outcomes.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of First Trust Tax-Advantaged Preferred Income Fund (the "Fund") to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. When evaluating the information included in this report, you are cautioned not to place undue reliance on these forward-looking statements, which reflect the judgment of the Advisor and/or Stonebridge and their respective representatives only as of the date hereof. We undertake no obligation to publicly revise or update these forward-looking statements to reflect events and circumstances that arise after the date hereof.

#### PERFORMANCE AND RISK DISCLOSURE

There is no assurance that the Fund will achieve its investment objectives. The Fund is subject to market risk, which is the possibility that the market values of securities owned by the Fund will decline and that the value of the Fund shares may therefore be less than what you paid for them. Accordingly, you can lose money investing in the Fund.

Performance data quoted represents past performance, which is no guarantee of future results, and current performance may be lower or higher than the figures shown. For the most recent month-end performance figures, please visit http://www.ftportfolios.com or speak with your financial advisor. Investment returns, net asset value and common share price will fluctuate and Fund shares may be worth more or less than their original cost.

#### HOW TO READ THIS REPORT

This report contains information that may help you evaluate your investment. It includes details about the Fund and presents data and analysis that provide insight into the Fund's performance and investment approach.

By reading the portfolio commentary by the portfolio management team at the Fund's Sub-Advisor, you may obtain an understanding of how the market environment affected the Fund's performance. The statistical information that follows may help you understand the Fund's performance compared to that of relevant market benchmarks.

It is important to keep in mind that the opinions expressed by the personnel of the Fund's Sub-Advisor are just that: informed opinions. They should not be considered to be promises or advice. The opinions, like the statistics, cover the period through the date on the cover of this report. Of course, the risks of investing in the Fund are spelled out in the prospectus.

#### SHAREHOLDER LETTER

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FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND (FPI)

ANNUAL REPORT

OCTOBER 31, 2007

Dear Shareholders:

We believe investment opportunities abound, both here and abroad, affording the potential for exceptional returns for investors. At First Trust Advisors L.P. ("First Trust"), we realize that we must be mindful of the complexities of the global economy and at the same time address the needs of our customers through the types of investments we bring to market.

We are single-minded about providing a range of investment products, including

our family of closed-end funds, to help First Trust meet the challenge of maximizing our customers' financial opportunities. Translating investment ideas into products which can deliver performance over the long term while continuing to support our current product line remains a focus for First Trust as we head into the future.

The report you hold will give you detailed information about your investment in First Trust Tax-Advantaged Preferred Income Fund (the "Fund") for the 12-month period ended October 31, 2007. I encourage you to read this report and discuss it with your financial advisor.

First Trust is pleased that the Fund is a part of your financial portfolio and we will continue to offer you current information about your investment, as well as new opportunities in the financial marketplace, through your financial advisor. We value our relationship with you and appreciate the opportunity to assist you in achieving your financial goals.

Sincerely,

/s/ James A. Bowen

James A. Bowen
President of First Trust Tax-Advantaged Preferred Income Fund
December 21, 2007

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#### PORTFOLIO COMMENTARY

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#### SUB-ADVISOR

STONEBRIDGE ADVISORS LLC ("Stonebridge") is the sub-advisor to First Trust Tax-Advantaged Preferred Income Fund and is a registered investment advisor based in Wilton, CT. Stonebridge specializes in the management of preferred securities and North American equity income securities.

Stonebridge is a performance-driven investment firm that strives to meet a standard of excellence for consistent performance and responsive service. Its conservative investment style is fundamental to the investment services it offers.

Stonebridge utilizes a team approach to portfolio management. The investment team meets on a daily basis and also has regularly scheduled strategic review sessions. With regard to changing market conditions, in-depth discussions about adjustments to investment strategy are methodically undertaken and changes implemented when warranted.

Additionally, Stonebridge has built solid proprietary risk modeling systems to help its managers diffuse the volatility in interest rate movements that can be caused by unforeseeable domestic and global events. We believe these sophisticated risk management tools, along with Stonebridge's seasoned and talented professionals, will help the firm deliver superior, long-term investment results.

#### PORTFOLIO MANAGEMENT TEAM

SCOTT FLEMING is President and CEO of Stonebridge. Prior to founding Stonebridge, Mr. Fleming co-founded Spectrum Asset Management, Inc., an

investment advisor that specializes in preferred securities asset management for institutional clients and mutual funds. During his 13-year tenure there, he served as Chairman of the Board of Directors, Chief Financial Officer and Chief Investment Officer. Under his leadership, Spectrum grew to be one of the largest preferred securities managers in the country.

Mr. Fleming previously served as Vice President, Portfolio Manager for DBL Preferred Management, Inc. in New York. As head portfolio manager, he managed institutional assets with a strategy specializing in preferred securities. Mr. Fleming received his MBA in Finance from Babson College in Wellesley, MA and a BS in Accounting from Bentley College in Waltham, MA.

ROBERT DEROCHIE serves as Senior Vice President, Portfolio Manager and Analyst for Stonebridge. Prior to joining Stonebridge, Mr. DeRochie was Chief Financial Officer for Startech Environment Corporation. He previously worked for Queensway Investment Counsel, Ltd. in Canada as Vice President and Portfolio Manager where he managed custom portfolios for institutional clients, primarily in fixed-income and preferred securities.

Prior to Queensway, Mr. DeRochie was Assistant Vice President, Portfolio Manager for National Reinsurance Corporation, where he managed the firm's fixed-income securities and preferred securities portfolio. During his time at National Reinsurance, Mr. DeRochie gained a solid understanding of regulatory requirements for insurance reporting mandates. Mr. DeRochie received his BS degree in Finance and Economics from Alfred University, Alfred, NY, and his MBA in Finance from the University of Bridgeport, Bridgeport, CT.

RICHARD FORTIN, CFA, serves as Vice President, Portfolio Manager and Analyst for Stonebridge. Mr. Fortin brings over 11 years of equity capital markets experience to Stonebridge. Prior to joining Stonebridge, Mr. Fortin was Senior Equity Analyst for the Telus Corporation Pension Fund, where he was a member of the Canadian Equities team that managed assets exceeding \$US 1 billion. At Telus, Mr. Fortin's responsibilities encompassed detailed company analysis across numerous industries, investment strategy formulation and security selection/portfolio construction.

Mr. Fortin previously worked for Soundvest Capital Management (formerly Queensway Investment Counsel, Ltd.) in Canada as an Equity Analyst where he performed analysis of equities in a broad range of industries in Canada and the United States. At Soundvest, Mr. Fortin was also responsible for analyzing income trusts at a time when the sector was in its infancy. Mr. Fortin received his Honors Bachelor of Commerce degree from the University of Ottawa in 1995, and his CFA designation in 2000.

ALLEN SHEPARD, PhD, serves as Risk Analyst for Stonebridge. Dr. Shepard joined Stonebridge in 2004 and developed proprietary risk models for use in managing preferred and fixed-income securities. Prior to joining Stonebridge, Dr. Shepard held positions as a Gibbs Instructor in the Mathematics Department at Yale University and as an Assistant Professor of Mathematics at Allegheny College.

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#### PORTFOLIO COMMENTARY (CONTINUED)

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Dr. Shepard brings a strong academic background to Stonebridge's analytical team. He received a BA in Mathematics from Hampshire College in 1980 and a PhD in Mathematics from Brown University in 1985, specializing in the field of algebraic topology. His subsequent research has been in mathematical economics.

In order to expand his background in applied mathematical disciplines, Dr. Shepard returned to graduate school during 1995-1997, first in the Economics Department at MIT and then in the PhD program in Economics at Boston University.

ROBERT WOLF serves as Assistant Vice President and Analyst for Stonebridge. Mr. Wolf brings nearly 8 years of fixed-income experience to Stonebridge. Prior to joining Stonebridge, Mr. Wolf was a high-yield fixed-income research analyst at Lehman Brothers. In this role, his responsibilities included detailed credit analysis across multiple sectors, relative value analysis, and developing trade recommendations for Lehman's High-Yield proprietary trading effort.

Mr. Wolf previously worked for Lehman Brothers Commercial Mortgage-Backed Securities ("CMBS") trading desk as a credit analyst where he provided in-depth analysis of CMBS transactions and the underlying commercial real estate market. Mr. Wolf received his BS degree in Chemistry from Villanova University in 1999 and his MBA in Finance from the New York University Stern School of Business in 2004.

#### FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND

The primary investment objective of First Trust Tax-Advantaged Preferred Income Fund ("FPI" or the "Fund") is to seek current income. As a secondary objective, the Fund seeks capital preservation. The Fund pursues its objectives by investing primarily in preferred securities that the Sub-Advisor believes at the time of investment are eligible to pay dividends that qualify for certain favorable federal income tax treatment as "tax-advantaged" when received by shareholders of the Fund. There is no assurance that the Fund's objectives will be achieved. The Fund may not be appropriate for all investors.

#### MARKET RECAP

These are tumultuous times for the U.S. debt and equity markets as a severe credit crunch is testing the stability of many U.S. financial services firms. The majority of tax-advantaged preferred securities are issued by banks and brokerage firms in the financial services sector, which have felt a large impact of the rise in sub-prime delinquencies and decline in U.S. home values. This was demonstrated by the dismal earnings results and write-down announcements by many of the firms and recent actions taken by rating agencies. Uncertainty remains over the value of certain assets backed by sub-prime mortgages held on the balance sheets of nearly all financial services firms. This atmosphere of uncertainty has driven many investors away from fixed-income spread products (like preferred securities) and into safer havens like U.S. treasuries. This flight to quality has even caused the preferred securities of firms with what are perceived to have the most fundamentally sound credit quality to widen to levels not seen in many years.

#### FUND RECAP

FPI, with a 90% weighting in preferred securities, was not immune to the credit market spread widening and increased volatility that began in July 2007 in reaction to risks stemming from sub-prime lending, easy credit and a severe U.S. housing bubble. The last several months have been one of the more difficult periods in the preferred securities market in many decades.

We believe the reasons for the extraordinarily difficult period for preferred securities are twofold. First, there has been a flight to quality as many investors have begun to move out of financial securities, which comprise approximately 75% of the preferred securities market. Secondly, one of the few ways that financial companies can raise capital in this market and receive some equity treatment on their balance sheets is to issue preferred securities at a higher yield to the current market, which has adversely impacted securities trading in the secondary market.

#### FPI PERFORMANCE ANALYSIS

FPI's net asset value ("NAV") performance for the year ended October 31, 2007 was -2.36% 1 and the market value performance was -12.81% 2. The reason for the difference in performance was due to the Fund market price trading at a 1.4% discount to NAV on April 30, 2007 and 12.2% discount to NAV on October 31, 2007. The Fund's blended benchmark performance for the year ended October 31, 2007 was 1.12%.

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- Total return based on NAV is the combination of reinvested dividend distributions and reinvested capital gains distributions, if any, at prices obtained by the Dividend Reinvestment Plan and changes in NAV per share and does not reflect sales load.
- Total return based on market value is the combination of reinvested dividend distributions and reinvested capital gains distributions, if any, at prices obtained by the Dividend Reinvestment Plan and changes in Common Share market price per share.

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#### PORTFOLIO COMMENTARY (CONTINUED)

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This blended benchmark consists of the following indexes that are weighted as indicated below and which had the respective total returns for the year ended October 31, 2007:

| INDEX/WEIGHTING   | 1 YR. TOTAL RETURN |
|---|--------------------|
|   |                    |
|   |                    |
| Merrill Lynch Preferred DRD Index (50%)                       | 0.49%              |
| Merrill Lynch Preferred Adjustable Rate Preferred Index (27%) | 1.51%              |
| Preferred Stock American Depository Shares Index (15%)        | -1.83%             |
| Scotia Capital Income Trust TR Index (8%)                     | 18.72%             |
|   |                    |

The primary reason the Fund's performance lagged that of the benchmark was due to the Fund's portfolio being less diversified than the benchmark. Also, the Fund held a few underperforming securities that are not in the benchmark. In particular, the Fund holds a higher percentage of securities in the financial industry than our blended benchmark. As mentioned earlier, virtually all securities issued by companies within the financial services sector have been affected by the credit crunch since early July, thus causing some underperformance in the Fund.

Partially off-setting this decline in the value of the Fund's financial services sector holdings was the stable performance of the Fund's roughly 12% weighting in preferred securities of energy and utility companies and 10% exposure to Canadian income trusts. The preferred energy and utility holdings have benefited from the rise in commodity prices and stable valuation of U.S. energy-related assets. The Fund's Canadian income trust exposure has benefited from the relative strength of the Canadian dollar. Also, the Fund has benefited from good security selection focused on strong operating fundamentals against a backdrop of attractive valuation levels for the Fund's holdings.

#### MANAGER O&A

HOW WOULD YOU SUMMARIZE THE OUTLOOK FOR THE PREFERRED SECURITIES MARKET?

The markets are filled with uncertainty surrounding the sub-prime mortgage problems and resulting credit crunch, and as long as this continues, we believe the markets will remain volatile and likely stay depressed. The credit markets, including preferred securities, have continued to show the weakness exhibited this summer as yields have widened to historically wide spreads relative to treasuries as the negative news continues.

#### WHAT IS YOUR OUTLOOK FOR FPI?

Over the short term, with companies issuing preferred securities at a higher yield to the current market, prices have been driven lower and the resulting yields are at historically wide levels relative to treasuries. We believe these clouds of uncertainty will continue to weigh heavily on the credit markets until we can get better clarity as to the amount of write-downs needed by banks, brokers and mortgage companies. We do anticipate continued volatility in preferreds into calendar year 2008.

#### WHAT IS YOUR LONG-TERM OUTLOOK FOR FPI?

Longer term, we believe the new issuance of preferred securities will be a positive for the preferred securities market as it boosts the overall market size and allows for more diversification of names and structures. We view this as a unique buying opportunity for opportunistic investors willing to ride out the volatility. Yields on preferred securities have widened to levels not seen since the late 1990s. We expect that investors owning securities of companies that can weather the storm and survive without material downgrades will reap the benefits of an equally historic bounce to more normal yield and spread levels as markets stabilize over time.

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FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND PORTFOLIO COMPONENTS (a) OCTOBER 31, 2007

#### [THE FOLLOWING TABLE WAS REPRESENTED BY A PIE CHART IN THE PRINTED MATERIAL.]

| Diversified Financial Services   | 2.3%  |
|----------------------------------|-------|
| Consumer Finance                 | 0.9%  |
| Commercial Banks                 | 31.6% |
| Insurance                        | 19.5% |
| Thrifts & Mortgage Finance       | 14.5% |
| Canadian Income Trusts           | 10.0% |
| Oil, Gas & Consumable Fuels      | 7.8%  |
| Electric Utilities               | 5.6%  |
| Capital Markets                  | 4.4%  |
| Trading Companies & Distributors | 3.4%  |

(a) Percentages are based on total investments. Please note that the percentages shown on the Portfolio of Investments are based on net assets applicable to Common Shareholders.

See Notes to Financial Statements

DESCRIPTION

FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND PORTFOLIO OF INVESTMENTS (a) OCTOBER 31, 2007

SHARES

| SHARES          | DESCRIFTION  | <br>VALUE   |
|-----------------|--|-------------|
| DDEEEDDED C     | ECURITIES - 126.5%                                     |             |
| PREFERRED 5     | ECURITIES - 120.3%                                     |             |
|                 | CAPITAL MARKETS - 6.2%                                 |             |
| 80,000          | Deutsche Bank Contingent Capital Trust II, 6.55%       | \$<br>1,916 |
| 15,700          | Merrill Lynch & Company, Series H, 6.16% (b)           | 351         |
| 39,400          | Morgan Stanley, Series A, 5.94% (b)                    | <br>985<br> |
|                 |  | 3,252       |
|                 | COMMERCIAL BANKS - 44.4%                               | <br>        |
| 69,200          | ABN AMRO Capital Funding Trust V, Series E, 5.90%      | 1,476       |
| 50,000          | ABN AMRO Capital Funding Trust VII, Series G, 6.08%    | 1,088       |
| 6,000           | Heartland Financial, 8.26% (c)(e)                      | 6,160       |
| 84,700          | HSBC Holdings PLC, Series A, 6.20%                     | 1,907       |
| 6,000           | Irwin Financial Corporation, Series A, 8.61% (b)(c)(e) | 6,044       |
| 29,000          | Royal Bank of Scotland PLC, Series R, 6.13%            | 640         |
| 60,000          | Santander Finance Preferred SA Unipersonal, 7.05% (c)  | 1,410       |
| 19,900          | SunTrust Banks, Series A, 6.22% (b)                    | 484         |
| 101,400         | U.S. Bancorp, Series B, 5.84% (b)                      | 2,535       |
| 63,000          | Zions Bancorporation, Series A, 6.21% (b)              | 1,520       |
|                 |  | 23,267      |
|                 |  | <br>        |
| 10 000          | CONSUMER FINANCE - 1.3%                                | 660         |
| 10,000          | SLM Corp., Series B, 6.39% (b)                         | <br>669<br> |
|                 | DIVERSIFIED FINANCIAL SERVICES - 3.3%                  |             |
| 40,000          | Bank of America Corp., Series D, 6.20%                 | 984         |
| 18,800          | ING Groep NV, 6.13%                                    | 412         |
| 12 <b>,</b> 900 | ING Groep NV, 7.38%                                    | <br>328     |
|                 |  | 1,724       |
|                 | ELECTRIC UTILITIES - 7.8%                              | <br>        |
| 40,000          | Alabama Power Company, 5.63%                           | 1,022       |
| 80,000          | PPL Electric Utilities Corp., 6.25%                    | 2,052       |
| 10,000          | Southern California Edison Company, 6.13%              | 1,043       |
|                 |  | <br>4,118   |
|                 |  | <br>        |
| 94,000          | INSURANCE - 27.4% Aspen Insurance Holdings Ltd., 7.40% | 2,241       |
| 100,000         | Axis Capital Holdings Ltd., Series A, 7.25%            | 2,241       |
| 60,000          | Endurance Specialty Holdings Ltd., Series A, 7.75%     | 1,522       |
| 40,000          | PartnerRe Ltd., Series C, 6.75%                        | 940         |
| 20,000          | RenaissanceRe Holdings Ltd., Series B, 7.30%           | 473         |
| 80,000          | RenaissanceRe Holdings Ltd., Series D, 6.60%           | 1,720       |
| 100,000         | XL Capital Ltd., Series B, 7.63%                       | 2,517       |
| 2,500           | Zurich RegCaps Funding Trust VI, 6.27% (b)(c)          | 2,570       |
| -,              | 2  | .,          |

MARKET

VALUE

|                 |   | 14,390                |
|-----------------|---|-----------------------|
| 120,000         | OIL, GAS & CONSUMABLE FUELS - 10.9%  Double Eagle Petroleum Corp., Series A, 9.25%  GMX Resources Inc., Series B, 9.25% | 3,108<br>2,602        |
|                 | _   | 5 <b>,</b> 710        |
| 8,700<br>77,200 | THRIFTS & MORTGAGE FINANCE - 20.4%  FannieMae, Series H, 5.81%  | 406<br>1 <b>,</b> 582 |
| Page 6          | See Notes to Financial Statements   |                       |
| FIRST TRUST     | TAX-ADVANTAGED PREFERRED INCOME FUND  |                       |

FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND PORTFOLIO OF INVESTMENTS (a) - (CONTINUED) OCTOBER 31, 2007

| SHARES      | DESCRIPTION                                 | <br>MARKET<br>VALUE |
|-------------|---|---------------------|
| PREFERRED S | ECURITIES - (CONTINUED)                     |                     |
|             | THRIFTS & MORTGAGE FINANCE - (CONTINUED)    |                     |
| 70,500      | FreddieMac, Series V, 5.57%                 | \$<br>1,610         |
| 40,000      | FreddieMac, Series W, 5.66%                 | 926                 |
| 200,000     | IndyMac Bank FSB, 8.50% (c)                 | 2,818               |
| 45,500      | Sovereign Bancorp, Inc., Series C, 7.30%    | 1,183               |
| 100,000     | Washington Mutual, Inc., 6.39% (b)          | <br>2,164           |
|             |   | <br>10,692          |
|             | TRADING COMPANIES & DISTRIBUTORS - 4.8%     | <br>                |
| 250,400     | Willis Lease Finance Corp., Series A, 9.00% | <br>2 <b>,</b> 521  |
|             | TOTAL PREFERRED SECURITIES                  | 66,346              |
|             | (Cost \$71,316,233)                         | <br>                |
| CANADIAN IN | COME TRUSTS - 14.1%                         |                     |
| 110,000     | Atlantic Power Corp., IPS                   | 1,255               |
| 21,800      | BFI Canada Income Fund                      | 632                 |
| 60,000      | Crescent Point Energy Trust                 | 1,473               |
| 60,900      | Energy Savings Income Fund                  | 1,103               |
| 17,500      | Newalta Income Fund                         | 328                 |
| 115,000     | Teranet Income Fund                         | 1,223               |
| 90,000      | Yellow Pages Income Fund                    | <br>1,362           |
|             | TOTAL CANADIAN INCOME TRUSTS                | 7,378               |
|             | (Cost \$6,055,814)                          | <br>                |
|             |   |                     |

|   | === |                         |
|---|-----|-------------------------|
| NET ASSETS (APPLICABLE TO COMMON SHAREHOLDERS) - 100.0% | \$  | 52 <b>,</b> 433         |
| NET OTHER ASSETS AND LIABILITIES - 1.4%                 |     | 707<br>(22 <b>,</b> 000 |
| (Cost \$77,372,047) (d)                                 |     |                         |
| TOTAL INVESTMENTS - 140.6%                              |     | 73 <b>,</b> 725         |

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- (b) Variable rate security. The interest rate shown reflects the rate in effect at October 31, 2007.
- (c) Securities are restricted and cannot be offered for public sale without first being registered under the Securities Act of 1933, as amended. Prior to registration, restricted securities may only be resold in transactions exempt from registration. At October 31, 2007, the value of these securities amounted to \$19,004,477, or 36.3% of net assets (Note 2E).
- (d) Aggregate cost for federal income tax and financial reporting purposes.
- (e) Security is fair valued in accordance with procedures adopted by the Fund's Board of Trustees.

IPS Income Participating Securities

SCHEDULE OF FOREIGN CURRENCY FUTURES CONTRACTS

| NUMBER OF         |                            |             | UNREALIZED     |
|-------------------|----------------------------|-------------|----------------|
| CONTRACTS         | DESCRIPTION                | VALUE       | (DEPRECIATION) |
|                   |                            |             |                |
|                   |                            |             |                |
| FUTURES CONTRACTS | S - SHORT POSITION         |             |                |
| 33 Cana           | adian Dollar December 2007 | \$3,488,430 | \$(319,863)    |
|                   |                            |             |                |
|                   |                            | \$3,488,430 | \$(319,863)    |
|                   |                            | =======     | =======        |
|                   |                            |             |                |

See Notes to Financial Statements

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FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND STATEMENT OF ASSETS AND LIABILITIES OCTOBER 31, 2007

| ASSETS:  |
|--|
| Investments, at value                                    |
| (Cost \$77,372,047)                                      |
| Cash   |
| Cash segregated as collateral for open futures contracts |

<sup>(</sup>a) All percentages shown in the Portfolio of Investments are based on net assets.

| Prepaid expenses   |
|--|
| Dividends receivable   |
| Interest receivable  |
| Other assets   |
| Other about the second of the  |
| Total assets   |
| LIABILITIES:   |
| Payables:  |
| Audit fees   |
| Investment advisory fees   |
| Offering costs   |
| Printing fees  |
| Variation margin   |
| Due to advisor   |
| Administration fees  |
| Legal fees   |
| Accumulated unpaid dividends on Auction Preferred Shares   |
| Trustees' fees and expenses  |
| Custodian fees   |
| Transfer agent fees  |
| Accrued expenses   |
| nootada expended   |
| Total liabilities  |
| NET ASSETS INCLUDING AUCTION PREFERRED SHARES  |
|  |
| AUGETAN DREEEDDED GUADEG   |
| AUCTION PREFERRED SHARES:  |
| (\$0.01 par value, 880 shares issued with liquidation preference of \$25,000 per share, unlimited r  |
| of Auction Preferred Shares has been authorized)   |
| NEW ACCEPTA (ADDITION DE COMMON QUADENCIDEDO)  |
| NET ASSETS (APPLICABLE TO COMMON SHAREHOLDERS)   |
| NEW ACCEPTS CONSTOR OF   |
| NET ASSETS CONSIST OF:   |
| Paid-in capital  |
| Par value  |
| Accumulated net investment income (loss)   |
| Accumulated net realized gain (loss) on investments, futures contracts and foreign currencies  |
| Net unrealized appreciation (depreciation) on investments, futures contracts and foreign currenci  |
|  |
| Net Assets (Applicable to Common Shareholders)   |
| NEW ACCES WALLES AND COMMAND C |
| NET ASSET VALUE, per Common Share outstanding (par value \$0.01 per Common Share)  |
| Number of Common Change outstanding (unlimited number of Common Change has been a the death  |
| Number of Common Shares outstanding (unlimited number of Common Shares has been authorized)  |
|  |

Page 8 See Notes to Financial Statements

FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND STATEMENT OF OPERATIONS
FOR THE YEAR ENDED OCTOBER 31, 2007

INVESTMENT INCOME:

| Dividends (net of foreign tax withholding of \$99,011)  |
|---|
| Interest  |
| Total investment income   |
| EXPENSES:   |
| Investment advisory fees  |
| Administration fees   |
| Auction Preferred Shares commission fees  |
| Trustees' fees and expenses   |
| Audit fees  |
| Transfer agent fees   |
| Legal fees  |
| Printing fees   |
| Custodian fees  |
| Other   |
| Total expenses  |
| Fees waived by the investment advisor   |
| Net expenses  |
| NET INVESTMENT INCOME   |
| NET REALIZED AND UNREALIZED GAIN (LOSS):  |
| Net realized gain (loss) on:  |
| Investments   |
| Futures contracts   |
| Foreign currencies  |
|   |
| Net realized gain (loss)  |
| Net change in unrealized appreciation (depreciation) on:  |
| Investments   |
| Futures contracts   |
| Foreign currencies  |
|   |
| Net change in unrealized appreciation (depreciation)  |
| NET REALIZED AND UNREALIZED GAIN (LOSS)   |
| AUCTION PREFERRED SHARE DIVIDENDS   |
| NET INCREASE (DECREASE) IN NET ASSETS APPLICABLE TO COMMON SHAREHOLDERS RESULTING FROM OPERATIONS |
|   |

See Notes to Financial Statements

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FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND STATEMENTS OF CHANGES IN NET ASSETS

10/ ----

| OPERATIONS: Net investment income (loss)  |
|---|
| Net change in unrealized appreciation (depreciation)  |
| Net increase (decrease) in net assets applicable to Common Shareholders resulting from operations                           |
| DISTRIBUTIONS TO COMMON SHAREHOLDERS FROM:  Dividends paid from net investment income                                       |
| Total distributions to Common Shareholders  |
| CAPITAL TRANSACTIONS:  Net proceeds from sale of 2,965,236 Common Shares  |
| Total capital transactions  |
| Net increase (decrease) in net assets applicable to Common Shareholders   |
| NET ASSETS (APPLICABLE TO COMMON SHAREHOLDERS): Beginning of period   |
| End of period   |
| Accumulated net investment gain (loss) at end of period   |
| (a) Initial seed date of June 20, 2006. The Fund commenced operations on June 27, 2006.                                     |
| Page 10 See Notes to Financial Statements   |
| FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND FINANCIAL HIGHLIGHTS FOR A COMMON SHARE OUTSTANDING THROUGHOUT EACH PERIOD |
|   |
|   |
| Net asset value, beginning of period  |
| INCOME FROM INVESTMENT OPERATIONS: Net investment income (loss)   |

\$ 4

(5

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(3

(4

(5

57

\$ 52

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10

| Net realized and unrealized gain (loss)  |    |
|--|----|
| Total from investment operations   |    |
| DISTRIBUTIONS PAID TO COMMON SHAREHOLDERS:  From net investment income  From realized gain on investments  From return of capital  |    |
| Total distributions to Common Shareholders   |    |
| Dilutive impact from the offering of Auction Preferred Shares  |    |
| Common Share offering costs charged to paid-in capital   |    |
| Net asset value, end of period   | \$ |
| Market value, end of period  | \$ |
| TOTAL RETURN BASED ON NET ASSET VALUE (d)(e)   | == |
| TOTAL RETURN BASED ON MARKET VALUE (e)(f)  | == |
| RATIOS TO AVERAGE NET ASSETS AVAILABLE TO COMMON SHAREHOLDERS: Ratio of total expenses to average net assets   |    |
| SUPPLEMENTAL DATA: Portfolio turnover rate  Net assets, end of period (in 000's)  Ratio of net expenses to total average Managed Assets excluding interest expense (k)  Ratio of net expenses to total average Managed Assets (k)  Ratio of total expenses to total average Managed Assets (k) | \$ |
| PREFERRED SHARES: Total Auction Preferred Shares outstanding   | \$ |

Asset coverage per share (j) ......

<sup>(</sup>a) Initial seed date of June 20, 2006. The Fund commenced operations on June 27, 2006.

<sup>(</sup>b) Net of sales load of \$0.90 per share on initial shares issued.

<sup>(</sup>c) The expenses associated with the offering of the Auction Preferred Shares had a \$(0.14) impact on the Common Share NAV.

<sup>(</sup>d) Total return based on net asset value is the combination of reinvested dividend distributions and reinvested capital gains distributions, if any, at prices obtained by the Dividend Reinvestment Plan and changes in net asset value per share and does not reflect sales load.

- (e) Total return is not annualized for periods less than one year.
- (f) Total return based on market value is the combination of reinvested dividend distributions and reinvested capital gains distributions, if any, at prices obtained by the Dividend Reinvestment Plan and changes in Common Share market price per share.
- (q) Annualized.
- (h) The net investment income ratio reflects income net of operating expenses and payments and changes in unpaid dividends to Auction Preferred Shareholders.
- (i) Includes accumulated and unpaid dividends.
- (j) Calculated by subtracting the Fund's total liabilities (not including the Auction Preferred Shares and the unpaid dividends on the Auction Preferred Shares) from the Fund's total assets, and dividing by the number of Auction Preferred Shares outstanding.
- (k) Managed Assets include the value of the securities and other instruments the Fund holds plus cash or other assets, including interest accrued but not yet received, minus accrued liabilities other than the principal amount of borrowings.

See Notes to Financial Statements

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#### NOTES TO FINANCIAL STATEMENTS

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## FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

#### 1. FUND DESCRIPTION

First Trust Tax-Advantaged Preferred Income Fund (the "Fund") is a diversified, closed-end management investment company organized as a Massachusetts business trust on March 9, 2006 and is registered with the Securities and Exchange Commission ("SEC") under the Investment Company Act of 1940, as amended (the "1940 Act"). The Fund trades under the ticker symbol FPI on the American Stock Exchange ("AMEX").

The Fund's primary investment objective is to seek current income. The Fund seeks capital preservation as a secondary objective. Under normal market conditions, the Fund will invest at least 80% of its managed assets in preferred securities that Stonebridge Advisors LLC ("Stonebridge" or the "Sub-Advisor") believes at the time of investment are eligible to pay dividends that qualify for certain favorable federal income tax treatment as "tax-advantaged" when received by shareholders of the Fund. There can be no assurance that the Fund will achieve its investment objectives. The Fund may not be appropriate for all investors.

Managed assets are defined as the average daily gross asset value of the Fund (including assets attributable to the Fund's Preferred Shares, if any, and the principal amount of borrowings), minus the sum of the Fund's accrued and unpaid dividends on any outstanding Preferred Shares and accrued liabilities (other than the principal amount of any borrowings incurred, commercial paper or notes issued by the Fund).

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of significant accounting policies consistently followed by the Fund in the preparation of its financial statements. The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

#### A. PORTFOLIO VALUATION:

The net asset value ("NAV") of the Common Shares of the Fund is determined daily as of the close of regular trading on the New York Stock Exchange ("NYSE"), normally 4:00 p.m. Eastern time, on each day the NYSE is open for trading. Domestic debt securities and foreign securities are priced using data reflecting the earlier closing of the principal markets for those securities. The NAV per Common Share is calculated by subtracting the Fund's liabilities (including accrued expenses, dividends payable and any borrowings of the Fund) and the liquidation value of any outstanding Auction Preferred Shares from the Fund's Total Assets (the value of the securities and other investments the Fund holds plus cash or other assets, including interest accrued but not yet received) and dividing the result by the total number of Common Shares outstanding.

The Fund's investments are valued daily at market value or, in the absence of market value with respect to any portfolio securities, at fair value according to procedures adopted by the Fund's Board of Trustees. Securities for which market quotations are readily available are valued at market value, which is currently determined using the last reported sale price or, if no sales are reported (as in the case of some securities traded over-the-counter), the last reported bid price, except that certain U.S. government securities are valued at the mean between the last reported bid and asked prices. The Fund will value mortgage-backed securities and other debt securities not traded in an organized market on the basis of valuations provided by dealers or by an independent pricing service, approved by the Board of Trustees, which uses information with respect to transactions in such securities, quotations from dealers, market transactions for comparable securities, various relationships between securities and yield to maturity in determining value. Debt securities having a remaining maturity of less than sixty days when purchased and debt securities originally purchased with maturities of sixty days or more but which currently have maturities of less than sixty days are valued at cost adjusted for amortization of premiums and accretion of discounts. In the event that market quotations are not readily available, the pricing service does not provide a valuation for a particular security, or the valuations are deemed unreliable, or if events occurring after the close of the principal markets for particular securities (e.g., domestic debt and foreign securities), but before the Fund values its assets, would materially affect NAV, First Trust Advisors L.P. ("First Trust") may use a fair value method to value the Fund's securities and investments. The use of fair value pricing by the Fund is governed by valuation procedures adopted by the Fund's Board of Trustees and in accordance with the provisions of the 1940 Act.

Futures contracts, as explained below, are valued daily, and the Fund's net equity therein, representing unrealized gain or loss on the contracts as measured by the difference between the forward foreign exchange rates at the reporting date, is included in the Statement of Assets and Liabilities.

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NOTES TO FINANCIAL STATEMENTS - (CONTINUED)

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## FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

#### B. FUTURES CONTRACTS:

Upon entering into a futures contract, the Fund is required to deposit with the broker an amount of cash or cash equivalents equal to a certain percentage of the contract amount (known as an initial margin deposit). Subsequent payments (known as variation margin) are made or received by the Fund each day, depending on the daily fluctuation of the value of the contract. The daily changes in contract value are recorded as unrealized gains or losses, and the Fund recognizes a realized gain or loss when the contract is closed. Should market conditions change unexpectedly, the Fund may not achieve the anticipated benefits of the futures contracts and may realize a loss. The use of futures transactions involves the risk of imperfect correlation in movements in the price of futures contracts, interest rates and the underlying hedged assets.

#### C. SECURITIES TRANSACTIONS AND INVESTMENT INCOME:

Securities transactions are recorded as of the trade date. Realized gains and losses from securities transactions are recorded on the identified cost basis. Dividend income is recorded on the ex-dividend date. Interest income is recorded on the accrual basis. Amortization of premiums and accretion of discounts are recorded using the effective interest method.

Securities purchased or sold on a when-issued or delayed-delivery basis may be settled a month or more after the trade date; interest income on such securities is not accrued until settlement date. The Fund maintains liquid assets with a current value at least equal to the amount of its when-issued or delayed-delivery purchase commitments. At October 31, 2007, the Fund had no when-issued or delayed-delivery purchase commitments.

#### D. FOREIGN CURRENCY:

The books and records of the Fund are maintained in U.S. dollars. Foreign currencies, investments and other assets and liabilities are translated into U.S. dollars at the exchange rates prevailing at the end of the period. Purchases and sales of investment securities and items of income and expense are translated on the respective dates of such transactions. Unrealized gains and losses which result from changes in foreign currency exchange rates have been included in "Net change in unrealized appreciation (depreciation) on foreign currencies" on the Statement of Operations. Net realized foreign currency gains and losses include the effect of changes in exchange rates between trade date and settlement date on investment security transactions, foreign currency transactions and interest and dividends received. The portion of foreign currency gains and losses related to fluctuations in exchange rates between the initial purchase trade date and subsequent sale trade date is included in "Net realized gain (loss) on foreign currencies" on the Statement of Operations.

#### E. RESTRICTED SECURITIES:

The Fund invests in restricted securities, which are securities that cannot be offered for public sale without first being registered under the Securities Act of 1933, as amended. Prior to registration, restricted securities may only be resold in transactions exempt from registration. As of October 31, 2007, the Fund held restricted securities as shown in the following table. The Fund does not have the right to demand that such securities be registered. These securities are valued according to the valuation procedures as stated in the Portfolio Valuation footnote (Note 2A) and are not expressed as a discount to the carrying value of a comparable unrestricted security.

|   | ACQUISITION |         | CARRYING<br>VALUE PER SHARE |     |
|---|-------------|---------|-----------------------------|-----|
| SECURITY  | DATE        | SHARES  | 10/31/07                    |     |
|   |             |         |                             |     |
| Heartland Financial, 8.26%                        | 12/21/06    | 6,000   | \$1,026.82                  | \$  |
| IndyMac Bank FSB, 8.50%                           | 05/22/07    | 200,000 | 14.09                       |     |
| Irwin Financial Corporation, Series A, 8.61%      | 12/22/06    | 6,000   | 1,007.42                    |     |
| Santander Finance Preferred SA Unipersonal, 7.05% | 10/31/06    | 60,000  | 23.50                       |     |
| Zurich RegCaps Funding Trust VI, 6.27%            | 02/06/07    | 2,500   | 1,028.13                    |     |
|   |             |         |                             |     |
|   |             | 274,500 |                             | \$2 |
|   |             | ======  |                             | ==  |

#### F. DIVIDENDS AND DISTRIBUTIONS TO SHAREHOLDERS:

The Fund will distribute to holders of its Common Shares quarterly dividends of all or a portion of its net income after the payment of interest and dividends in connection with leverage. Distributions will automatically be reinvested into additional Common Shares pursuant to the Fund's Dividend Reinvestment Plan unless cash distributions are elected by the shareholder.

Distributions from income and capital gains are determined in accordance with income tax regulations, which may differ from accounting principles generally accepted in the United States of America. These differences are primarily due to differing treatments of income and gains on various investment securities held by the Fund, timing differences and differing characterization of distributions made by the

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#### NOTES TO FINANCIAL STATEMENTS - (CONTINUED)

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## FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

Fund. Permanent differences incurred during the fiscal year ended October 31, 2007, resulting in book and tax accounting differences, have been reclassified at year end to reflect an increase in accumulated net investment income by \$282,404, an increase in accumulated net realized gain (loss) on investments sold by \$9,148 and a decrease to paid-in capital of \$291,552. Net assets were not affected by this reclassification.

The tax character of distributions paid during the fiscal year ended October 31, 2007 and fiscal period ended October 31, 2006 was as follows:

| Distributions paid from: | 2007                          | 2006      |
|--------------------------|-------------------------------|-----------|
|                          |                               |           |
| Ordinary Income          | \$5 <b>,</b> 192 <b>,</b> 932 | 1,238,492 |
| Long-Term Capital Gains  |                               |           |
| Return of Capital        | \$ 291,552                    |           |

As of October 31, 2007, the components of distributable earnings on a tax basis were as follows:

| Undistributed  | Ordinary  | Income  |         | <br> | \$       |     |
|----------------|-----------|---------|---------|------|----------|-----|
| Undistributed  | Long-Term | Capita: | l Gains | <br> | \$       |     |
| Net Unrealized | Deprecia  | tion    |         | <br> | \$3,646, | 407 |

#### G. INCOME TAXES:

The Fund intends to continue to qualify as a regulated investment company by complying with the requirements under Subchapter M of the Internal Revenue Code of 1986, as amended, and by distributing substantially all of its net investment income and net realized gains to shareholders. Accordingly, no provision has been made for federal or state income taxes.

In June 2006, Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement 109 ("FIN 48"), was issued and is effective for fiscal years beginning after December 15, 2006. This Interpretation prescribes a minimum threshold for financial statement recognition of the benefit of a tax position taken or expected to be taken in a tax return. As of October 31, 2007, management has evaluated the application of FIN 48 to the Fund, and has determined that there is no material impact resulting from the adoption of this Interpretation on the Fund's financial statements.

#### H. EXPENSES:

The Fund pays all expenses directly related to its operations.

#### I. ORGANIZATION AND OFFERING COSTS:

Organization costs consist of costs incurred to establish the Fund and enable it to legally do business. These costs include filing fees, listing fees, legal services pertaining to the organization of the business and audit fees relating to the initial registration and auditing the initial statement of assets and liabilities, among other fees. Offering costs consist of legal fees pertaining to the Fund's Common Shares offered for sale, registration fees, underwriting fees, and printing of the initial prospectus, among other fees. First Trust and Stonebridge have paid all organization expenses and all offering costs of the Fund (other than sales load) that exceeded \$0.04 per Common Share. The Fund's share of Common Share offering costs, \$118,610, was recorded as a reduction of the proceeds from the sale of Common Shares during the fiscal period ended October 31, 2006.

#### J. ACCOUNTING PRONOUNCEMENTS:

In September 2006, Statement of Financial Accounting Standards No. 157, Fair Value Measurements ("SFAS 157"), was issued by the FASB and is effective for fiscal years beginning after November 15, 2007. SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements.

Also, in February 2007, FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS 159"), which provides companies with an option to report selected financial assets and liabilities at fair value. The objective of SFAS 159 is to reduce both complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. SFAS 159 establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities and to more easily understand the effect of the Fund's choice to use fair value on its earnings. SFAS 159 also requires entities to display the fair value of the selected assets and liabilities on the face of the balance sheet. SFAS 159 does

not eliminate disclosure requirements of other accounting standards, including fair value measurement disclosures in SFAS 157. SFAS 159 is effective for fiscal years beginning after November 15, 2007.

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NOTES TO FINANCIAL STATEMENTS - (CONTINUED)

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## FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

At this time, management is evaluating the implications of SFAS 157 and SFAS 159 and their impact on the Fund's financial statements, if any, has not been determined.

#### 3. INVESTMENT ADVISORY FEE AND OTHER AFFILIATED TRANSACTIONS

First Trust is a limited partnership with one limited partner, Grace Partners of DuPage L.P., and one general partner, The Charger Corporation. First Trust serves as investment advisor to the Fund pursuant to an Investment Management Agreement. First Trust is responsible for the ongoing monitoring of the Fund's investment portfolio, managing the Fund's business affairs and certain administrative services necessary for the management of the Fund. For these investment management services, First Trust is entitled to a monthly fee calculated at an annual rate of 1.00% of the Fund's Managed Assets.

Stonebridge, an affiliate of First Trust, serves as the Fund's sub-advisor and manages the Fund's portfolio subject to First Trust's supervision. The Sub-Advisor receives a portfolio management fee at an annual rate of 0.50% of Managed Assets that is paid by First Trust from its investment advisory fee.

First Trust has agreed to waive fees in an amount equal to 0.35% of the average daily Managed Assets of the Fund for the first two years of the Fund's operations through June 27, 2008. The Sub-Advisor has agreed to bear a portion of this waiver obligation by reducing the amount of its full sub-advisory fee to 0.20%. Waivers are reported as "Fees waived by the investment advisor" on the Statement of Operations.

PFPC Inc. ("PFPC"), an indirect, majority-owned subsidiary of The PNC Financial Services Group, Inc., serves as the Fund's Administrator and Transfer Agent in accordance with certain fee arrangements. PFPC Trust Company, also an indirect, majority-owned subsidiary of The PNC Financial Services Group, Inc., serves as the Fund's Custodian in accordance with certain fee arrangements.

Effective January 1, 2007, the Trustees approved a revised compensation plan. Under the revised plan, each Trustee who is not an officer or employee of First Trust, any sub-advisor or any of their affiliates ("Independent Trustees") is paid an annual retainer of \$10,000 per trust for the first 14 trusts of the First Trust Fund Complex and an annual retainer of \$7,500 per trust for each subsequent trust added to the First Trust Fund Complex. The annual retainer is allocated equally among each of the trusts. No additional meeting fees are paid in connection with board or committee meetings.

Additionally, Thomas R. Kadlec is paid \$10,000 annually to serve as the Lead Independent Trustee and Niel B. Nielson is paid \$5,000 annually to serve as the chairman of the Audit Committee with such compensation paid by the trusts in the First Trust Fund Complex and divided among those trusts. Trustees are also reimbursed by the trusts in the First Trust Fund Complex for travel and

out-of-pocket expenses in connection with all meetings. Prior to January 1, 2007, the trusts paid each Trustee who is not an officer or employee of First Trust, any sub-advisor or any of their affiliates an annual retainer of \$10,000, which included compensation for all board and committee meetings. Effective January 1, 2008, each of the chairmen of the Nominating and Governance Committee and the Valuation Committee will be paid \$2,500 to serve in such capacities with such compensation paid by the trusts in the First Trust Fund Complex and divided among those trusts.

#### 4. PURCHASES AND SALES OF SECURITIES

Cost of purchases and proceeds from sales of investment securities, excluding U.S. government and short-term investments, for the year ended October 31, 2007, aggregated amounts were \$99,414,685 and \$99,063,985, respectively.

As of October 31, 2007, the aggregate gross unrealized appreciation for all securities in which there as an excess of value over tax cost was \$1,984,883 and the aggregate gross unrealized depreciation for all securities in which there was an excess of tax cost over value was \$5,631,717.

#### 5. COMMON SHARES

As of October 31, 2007, 2,978,819 of \$0.01 par value Common Shares were issued. An unlimited number of Common Shares has been authorized under the Fund's Dividend Reinvestment Plan.

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NOTES TO FINANCIAL STATEMENTS - (CONTINUED)

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## FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

COMMON SHARE TRANSACTIONS WERE AS FOLLOWS:

|                                  | YEAR ENDED OCTOBER 31, 2007 |                      | PE<br>OCTO    |  |
|----------------------------------|-----------------------------|----------------------|---------------|--|
|                                  | SHARES                      | AMOUNT               | SHARES        |  |
| Proceeds from Common Shares sold |                             | \$                   | 2,965,23      |  |
| Dividend Reinvestment Plan       | 8 <b>,</b> 107              | 152,183<br>25,753    | 5 <b>,</b> 47 |  |
|                                  | 8,107<br>======             | \$ 177,936<br>====== | 2,970,71      |  |

#### 6. AUCTION PREFERRED SHARES

The Fund's Declaration of Trust authorizes the issuance of an unlimited number of preferred shares of beneficial interest, par value \$0.01 per share, in one or more classes or series, with rights as determined by the Board of Trustees without the approval of Common Shareholders. As of October 31, 2007, the Fund

had 880 Series M Auction Preferred Shares ("Preferred Shares") outstanding with a liquidation value of \$25,000 per share. The Preferred Shares offering costs of \$204,000 and commissions of \$220,000 were charged to paid-in-capital for the period ended October 31, 2006. During the year ended October 31, 2007, it was determined that actual offering costs from the Fund's Preferred Share offering in September 2006 were less than the estimated offering cost by \$25,753. Therefore, paid-in-capital has been increased by this amount.

The Fund is required to meet certain asset coverage tests with respect to the Preferred Shares. If the Fund fails to maintain eligible assets having an aggregated discounted value at least equal to the Preferred Shares basic maintenance amount as of any valuation date and the failure is not cured on or before the related asset coverage cure date, the Fund will be required in certain circumstances to redeem certain Preferred Shares.

An auction of the Preferred Shares is generally held every 7 days. Existing shareholders may submit an order to hold, bid or sell such shares at par value on each auction date.

The annual dividend rate in effect as of October 31, 2007 was 4.50%. The dividend rate, as set by the auction process, is generally expected to vary with short-term interest rates. The high and low annual dividend rates during the year ended October 31, 2007, were 5.60% and 3.90%, respectively, and the average dividend rate was 4.60%. These rates may vary in a manner not related directly to the income received on the Fund's assets, which could have either a beneficial or detrimental impact on net investment income and gains available to Common Shareholders.

Under Emerging Issues Task Force (EITF) promulgating Topic D-98, Classification and Measurement of Redeemable Securities, which was issued on July 19, 2001, preferred securities that are redeemable for cash or other assets are to be classified outside of permanent equity to the extent that the redemption is at a fixed or determinable price and at the option of the holder or upon the occurrence of an event that is not solely within the control of the issuer. Subject to guidance of the EITF, the Fund's Preferred Shares are classified outside of permanent equity (net assets attributable to Common Shares) in the accompanying financial statements.

#### 7. CREDIT AGREEMENT

The Fund has a credit agreement with the Custodial Trust Company of Bear Stearns, under which the Fund may borrow from the Custodial Trust Company an aggregate amount of up to the lesser of \$20,000,000 or the maximum amount the Fund is permitted to borrow under the 1940 Act. This credit agreement has no maturity date and can be paid or called at any time. For the year ended October 31, 2007, the Fund had no borrowings under this credit agreement.

#### 8. INDEMNIFICATION

The Fund has a variety of indemnification obligations under contracts with its service providers. The Fund's maximum exposure under these arrangements is unknown. However, the Fund has not had prior claims or losses pursuant to these contracts and expects the risk of loss to be remote.

#### 9. RISK CONSIDERATIONS

#### INVESTMENT RISK:

An investment in the Fund's Common Shares is subject to investment risk, including the possible loss of the entire principal invested. An investment in Common Shares represents an indirect investment in the securities owned by the Fund. The value of these securities, like

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#### NOTES TO FINANCIAL STATEMENTS - (CONTINUED)

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## FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

other market investments, may move up or down, sometimes rapidly and unpredictably. Common Shares at any point in time may be worth less than the original investment, even after taking into account the reinvestment of Fund dividends and distributions. Security prices can fluctuate for several reasons including the general condition of the bond market, or when political or economic events affecting the issuers occur.

#### LOSS OF "QUALIFIED DIVIDEND INCOME" STATUS:

Without further legislation, the tax advantage associated with "qualified dividend income" is set to expire for tax years beginning January 1, 2011. The loss of such tax advantage would reduce the after-tax yield of any income from the Fund's investments that would otherwise constitute "qualified dividend income," thereby reducing the overall level of tax-advantaged current income available to individual and other non-corporate holders of Common Shares.

#### INVESTMENT GRADE SECURITIES RISK:

The Fund invests in below-investment grade securities. The market values for high-yield securities tend to be very volatile, and these securities are less liquid than investment grade debt securities. For these reasons, an investment in the Fund is subject to the following specific risks: (a) increased price sensitivity to changing interest rates and to a deteriorating economic environment; (b) greater risk of loss due to default or declining credit quality; (c) adverse company specific events are more likely to render the issuer unable to make interest and/or principal payments; and (d) a negative perception of the high-yield market may depress the price and liquidity of high-yield securities.

#### ECONOMIC CONDITION RISK:

Adverse changes in economic conditions are more likely to lead to a weakened capacity of a high-yield issuer to make principal payments and interest payments than an investment grade issuer. An economic downturn could severely affect the ability of highly leveraged issuers to service their debt obligations or to repay their obligations upon maturity. Under adverse market or economic conditions, the secondary market for high-yield securities could contract further, independent of any specific adverse changes in the condition of a particular issuer and these securities may become illiquid. As a result, the Fund could find it more difficult to sell these securities or may be able to sell the securities only at prices lower than if such securities were widely traded.

#### INTEREST RATE RISK:

The Fund is also subject to interest rate risk. Interest rate risk is the risk that fixed-income securities will decline in value because of changes in market interest rates. Investments in debt securities with long-term maturities may experience significant price declines if long-term interest rates increase.

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

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TO THE BOARD OF TRUSTEES AND SHAREHOLDERS OF FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND:

We have audited the accompanying statement of assets and liabilities of First Trust Tax-Advantaged Preferred Income Fund (the "Fund"), including the portfolio of investments, as of October 31, 2007, the related statement of operations for the year then ended and the statements of changes in net assets and the financial highlights for the year then ended and for the period June 20, 2006 (inception) through October 31, 2006. These financial statements and financial highlights are the responsibility of the Fund's management. Our responsibility is to express an opinion on these financial statements and financial highlights based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and financial highlights are free of material misstatement. The Fund is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. Our procedures included confirmation of securities owned as of October 31, 2007, by correspondence with the Fund's custodian and brokers. We believe that our audits provided a reasonable basis for our opinion.

In our opinion, the financial statements and financial highlights referred to above present fairly, in all material respects, the financial position of First Trust Tax-Advantaged Preferred Income Fund as of October 31, 2007, the results of its operations, changes in its net assets, and the financial highlights for the periods presented in conformity with accounting principles generally accepted in the United States of America.

/s/ DELOITTE & TOUCHE LLP

Chicago, Illinois December 21, 2007

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ADDITIONAL INFORMATION (UNAUDITED)

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#### DIVIDEND REINVESTMENT PLAN

If your Common Shares are registered directly with the Fund or if you hold your Common Shares with a brokerage firm that participates in the Fund's Dividend Reinvestment Plan (the "Plan"), unless you elect, by written notice to the Fund, to receive cash distributions, all dividends, including any capital gain distributions, on your Common Shares will be automatically reinvested by PFPC Inc. (the "Plan Agent"), in additional Common Shares under the Plan. If you elect to receive cash distributions, you will receive all distributions in cash paid by check mailed directly to you by PFPC Inc., as dividend paying agent.

If you decide to participate in the Plan, the number of Common Shares you will receive will be determined as follows:

- (1) If Common Shares are trading at or above NAV at the time of valuation, the Fund will issue new shares at a price equal to the greater of (i) NAV per Common Share on that date or (ii) 95% of the market price on that date.
- (2) If Common Shares are trading below NAV at the time of valuation, the Plan Agent will receive the dividend or distribution in cash and will purchase Common Shares in the open market, on the AMEX or elsewhere, for the participants' accounts. It is possible that the market price for the Common Shares may increase before the Plan Agent has completed its purchases. Therefore, the average purchase price per share paid by the Plan Agent may exceed the market price at the time of valuation, resulting in the purchase of fewer shares than if the dividend or distribution had been paid in Common Shares issued by the Fund. The Plan Agent will use all dividends and distributions received in cash to purchase Common Shares in the open market within 30 days of the valuation date except where temporary curtailment or suspension of purchases is necessary to comply with federal securities laws. Interest will not be paid on any uninvested cash payments.

You may elect to opt-out of or withdraw from the Plan at any time by giving written notice to the Plan Agent, or by telephone at (800) 334-1710, in accordance with such reasonable requirements as the Plan Agent and Fund may agree upon. If you withdraw or the Plan is terminated, you will receive a certificate for each whole share in your account under the Plan and you will receive a cash payment for any fraction of a share in your account. If you wish, the Plan Agent will sell your shares and send you the proceeds, minus brokerage commissions.

The Plan Agent maintains all Common Shareholders' accounts in the Plan and gives written confirmation of all transactions in the accounts, including information you may need for tax records. Common Shares in your account will be held by the Plan Agent in non-certificated form. The Plan Agent will forward to each participant any proxy solicitation material and will vote any shares so held only in accordance with proxies returned to the Fund. Any proxy you receive will include all Common Shares you have received under the Plan.

There is no brokerage charge for reinvestment of your dividends or distributions in Common Shares. However, all participants will pay a pro rata share of brokerage commissions incurred by the Plan Agent when it makes open market purchases.

Automatically reinvesting dividends and distributions does not mean that you do not have to pay income taxes due upon receiving dividends and distributions. Capital gains and income are realized, although cash is not received by you. Consult your financial advisor for more information.

If you hold your Common Shares with a brokerage firm that does not participate in the Plan, you will not be able to participate in the Plan and any dividend reinvestment may be effected on different terms than those described above.

The Fund reserves the right to amend or terminate the Plan if in the judgment of the Board of Trustees the change is warranted. There is no direct service charge to participants in the Plan; however, the Fund reserves the right to amend the Plan to include a service charge payable by the participants. Additional information about the Plan may be obtained by writing PFPC Inc., 301 Bellevue Parkway, Wilmington, Delaware 19809.

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#### PROXY VOTING POLICIES AND PROCEDURES

A description of the policies and procedures that the Fund uses to determine how to vote proxies and information on how the Fund voted proxies relating to portfolio securities during the most recent 12-month period ended June 30 is available (1) without charge, upon request, by calling 1-800-988-5891; (2) on the Fund's website located at http://www.ftportfolios.com; and (3) on the Securities and Exchange Commission's website at http://www.sec.gov.

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ADDITIONAL INFORMATION (UNAUDITED) - (CONTINUED)

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## FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

#### PORTFOLIO HOLDINGS

The Fund files its complete schedule of portfolio holdings with the Securities and Exchange Commission ("SEC") for the first and third quarters of each fiscal year on Form N-Q. The Fund's Forms N-Q are available (1) by calling 1-800-988-5891; (2) on the Fund's website located at http://www.ftportfolios.com; (3) on the SEC's website at http://www.sec.gov; and (4) for review and copying at the SEC's Public Reference Room ("PRR") in Washington, DC. Information regarding the operation of the PRR may be obtained by calling 1-800-SEC-0330.

#### TAX INFORMATION

Of the ordinary income (including short-term capital gain) distributions made by the Fund during the year ended October 31, 2007, 57.98% qualify for the corporate dividend received deduction available to corporate shareholders.

The Fund hereby designates as qualified dividend income distributions 100% of the ordinary income distributions (including short-term capital gain), for the year ended October 31, 2007.

#### BY-LAW AMENDMENT

On December 10, 2006, the Board of Trustees of the Fund approved certain changes to the By-Laws of the Fund that may have the effect of delaying or preventing a change of control of the Fund, including the implementation of a staggered Board of Trustees. These changes were not required to be, and were not, approved by the Fund's shareholders. To receive a copy of the amended By-Laws, investors may call the Fund at 1-800-988-5891.

SUBMISSION OF MATTERS TO A VOTE OF SHAREHOLDERS

The Joint Annual Meeting of Shareholders of the Common Shares of Macquarie/First Trust Global Infrastructure/Utilities Dividend & Income Fund, Energy Income and Growth Fund, First Trust/Fiduciary Asset Management Covered Call Fund, First Trust/Aberdeen Global Opportunity Income Fund, First Trust/FIDAC Mortgage Income Fund, First Trust Strategic High Income Fund, First Trust Strategic High Income Fund II, First Trust Tax-Advantaged Preferred Income Fund and First Trust/Aberdeen Emerging Opportunity Fund was held on April 16, 2007. At the Annual Meetings of Shareholders of First Trust Tax-Advantaged Preferred Income Fund, Trusteee Keith was elected for a one year term by the Preferred Shares, Trustees Erickson and Kadlec were were elected for two-year terms and Trustees Bowen and Nielson were elected for three-year terms. The number of votes cast in favor of James A. Bowen was 2,772,151, the number of votes withheld was 23,989 and the number of abstentions was 174,572. The number of votes cast in favor of Niel B. Nielson was 2,771,601, the number of votes withheld was 24,539 and the number of abstentions was 174,572. The number of votes cast in favor of Richard E. Erickson was 2,771,601, the number of votes withheld was 24,539 and the number of of abstentions was 174,572. At the Annual Meeting of Shareholders of Preferred Shares, Trustees Erickson and Kadlec were elected for two-year terms; Trustees Bowen and Nielson were elected for three-year terms. The number of Preferred Share votes cast in favor of each Trustee was 880. There were no Preferred Share votes withheld nor any abstentions for any of the Trustees.

#### PRIVACY POLICY

The open-end and closed-end funds advised by First Trust Advisors L.P. (each a "Fund") consider your privacy an important priority in maintaining our relationship. We are committed to protecting the security and confidentiality of your personal information.

#### SOURCES OF INFORMATION

We may collect nonpublic personal information about you from the following sources:

- o Information we receive from you or your broker-dealer, investment adviser or financial representative through interviews, applications, agreements or other forms;
- o Information about your transactions with us, our affiliates or others;
- o Information we receive from your inquiries by mail, e-mail or telephone; and
- o Information we collect on our website through the use of "cookies." For example, we may identify the pages on our website that your browser requests or visits.

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ADDITIONAL INFORMATION (UNAUDITED) - (CONTINUED)

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FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

INFORMATION COLLECTED

The type of data we collect may include your name, address, social security number, age, financial status, assets, income, tax information, retirement and estate plan information, transaction history, account balance, payment history, investment objectives, marital status, family relationships and other personal information.

#### DISCLOSURE OF INFORMATION

We do not disclose any nonpublic personal information about our customers or former customers to anyone, except as permitted by law. The permitted uses include the disclosure of such information to unaffiliated companies for the following reasons:

- In order to provide you with products and services and to effect transactions that you request or authorize, we may disclose your personal information as described above to unaffiliated financial service providers and other companies that perform administrative or other services on our behalf, such as transfer agents, custodians and trustees, or that assist us in the distribution of investor materials such as trustees, banks, financial representatives and printers.
- We may release information we have about you if you direct us to do so, if we are compelled by law to do so, or in other legally limited circumstances (for example to protect your account from fraud).

In addition, in order to alert you to our other financial products and services, we may share your personal information with affiliates of the Fund. Please note, however, that the California Financial Information Privacy Act contains an "opt out" mechanism that California consumers may use to prevent us from sharing nonpublic personal information with affiliates.

#### CONFIDENTIALITY AND SECURITY

With regard to our internal security procedures, the Fund restricts access to your nonpublic personal information to those individuals who need to know that information to provide products or services to you. We maintain physical, electronic and procedural safeguards to protect your nonpublic personal information.

#### POLICY UPDATES AND INQUIRIES

As required by federal law, we will notify you of our privacy policy annually. We reserve the right to modify this policy at any time; however, if we do change it, we will tell you promptly.

For questions about our policy, or for additional copies of this notice, please contact us at 1-800-621-1675.

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BOARD OF TRUSTEES AND OFFICERS (UNAUDITED)

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FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

NUMBER OF

PORTFOLIOS THE FIRST TR NAME, ADDRESS, DATE OF BIRTH TERM OF OFFICE AND PRINCIPAL OCCUPATIONS FUND COMPI AND POSITION WITH THE FUND LENGTH OF SERVICE DURING PAST 5 YEARS OVERSEEN BY TR INDEPENDENT TRUSTEES \_\_\_\_\_\_ Richard E. Erickson, Trustee o Two Year Term Physician; President, c/o First Trust Advisors L.P. Wheaton Orthopedics; 1001 Warrenville Road, o Since Fund Co-owner and CoSuite 300 Inception Director (January 1996 Lisle, IL 60532 to May 2007), Sports D.O.B. 04/51 Med Center for Fitness; Limited Partner, Gundersen Real Estate Partnership; Limited Partner, Sportsmed LLC Thomas R. Kadlec, Trustee o Two Year Term Senior Vice President 58 c/o First Trust Advisors L.P. Since Fund Inception (May 2007 to Present), 1001 Warrenville Road, o Since Fund Vice President and Chief Financial Officer Suite 300 Lisle, IL 60532 (1990 to May 2007), D.O.B. 11/57 ADM Investor Services, Inc. (Futures Commission Merchant); Vice President (May 2005 to Present), ADM Derivatives, Inc.; Registered Representative (2000 to Present), Segerdahl & Company, Inc., a FINRA member (Broker-Dealer) Robert F. Keith, Trustee 0 One Year Term President (2003 to 58 c/o First Trust Advisors L.P. Present), Hibs
1001 Warrenville Road, o Since June 2006 Enterprises (Financial Suite 300 and Management Lisle, IL 60532 Consulting); President D.O.B. 11/56 (2001 to 2003), Aramark Service Master Management; President and Chief Operating Officer (1998 to 2003), Service Master Management Services

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BOARD OF TRUSTEES AND OFFICERS (UNAUDITED) - (CONTINUED)

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FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

THE FIRST TR NAME, ADDRESS, DATE OF BIRTH TERM OF OFFICE AND PRINCIPAL OCCUPATIONS FUND COMPI AND POSITION WITH THE FUND LENGTH OF SERVICE DURING PAST 5 YEARS OVERSEEN BY TR INDEPENDENT TRUSTEES- (CONTINUED) \_\_\_\_\_\_ Niel B. Nielson, Trustee o Three Year Term President (June 2002 c/o First Trust Advisors L.P. to Present), Covenant 58 1001 Warrenville Road, o Since Fund College Inception Suite 300 Lisle, IL 60532 D.O.B. 03/54 INTERESTED TRUSTEE o Three Year President, First Trust
Trustee Term Advisors L.P. and First James A. Bowen 1, Trustee, 58 President, Chairman of the Board and CEO and Indefinite Trust Portfolios L.P.; 1001 Warrenville Road, Officer Term Chairman of the Board Suite 300 of Directors, of Directors,
o Since Fund BondWave LLC Lisle, IL 60532 D.O.B. 09/55 Inception (Software Development Company/Broker-Dealer) and Stonebridge Advisors LLC (Investment Advisor) POSITION AND OFFICES TERM OF OFFICE AND PRINCIPAL OCCUPATION WITH FUND LENGTH OF SERVICE DURING PAST 5 YEARS AND DATE OF BIRTH NAME, ADDRESS OFFICERS WHO ARE NOT TRUSTEES \_\_\_\_\_\_ Mark R. Bradley Treasurer, Controller, o Indefinite term Chief Financial Office 1001 Warrenville Road, Chief Financial Officer First Trust Advisors I First Trust Advisors I Suite 300 and Chief Accounting o Since Fund and First Trust Portfo D.O.B. 11/57 Officer, BondWave LLC (Software Development

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Company/Broker-Dealer) and Stonebridge Adviso LLC (Investment Adviso

NUMBER OF PORTFOLIOS

<sup>1</sup> Mr Bowen is deemed an "interested person" of the Fund due to his position as President of First Trust Advisors L.P., investment advisor of the Fund.

BOARD OF TRUSTEES AND OFFICERS (UNAUDITED) - (CONTINUED)

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## FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

| NAME, ADDRESS<br>AND DATE OF BIRTH   |                          | TERM OF OFFICE AND LENGTH OF SERVICE      | DURING PAST 5 YE   |
|--|--------------------------|---|--|
|  | OFFICERS WHO ARE NOT     | T TRUSTEES- (CONTINUED)                   |  |
|  | Vice President           | o Indefinite term                         |  |
| James M. Dykas 1001 Warrenville Road, Suite 300 Lisle, IL 60532 D.O.B. 01/66     | Assistant Treasurer      | o Indefinite term  o Since Fund Inception | Senior Vice President (April 2007 to Presen Vice President (Janua 2005 to April 2007), Trust Advisors L.P. a First Trust Portfolio Executive Director (December 2002 to Jan 2005), Vice President (December 2000 to December 2002), Van Kampen Asset Management and Morgan Stanley Investment Management |
| Christopher Fallow 1001 Warrenville Road, Suite 300 Lisle, IL 60532 D.O.B. 04/79 | Assistant Vice President | o Indefinite term o Since December 2006   | Assistant Vice Presid (August 2006 to Prese Associate (January 20 August 2006), First T Advisors L.P. and Fir Trust Portfolios L.P. Municipal Bond Trader (July 2001 to January 2005), BondWave LLC (Software Development Company/Broker-Dealer  |

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BOARD OF TRUSTEES AND OFFICERS (UNAUDITED) - (CONTINUED)

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FIRST TRUST TAX-ADVANTAGED PREFERRED INCOME FUND OCTOBER 31, 2007

| NAME, ADDRESS AND DATE OF BIRTH   | POSITION AND OFFICES WITH FUND            | LEI     | RM OF OFFICE AND<br>NGTH OF SERVICE  | DURING PAST 5 YE  |
|---|---|---------|--------------------------------------|---|
|   | OFFICERS WHO ARE NOT                      | r TRUS' | TEES- (CONTINUED)                    |   |
| W. Scott Jardine 1001 Warrenville Road, Suite 300 Lisle, IL 60532 D.O.B. 05/60            | Secretary and Chief<br>Compliance Officer | 0       | Indefinite term Since Fund Inception | General Counsel, Firs Trust Advisors L.P. a First Trust Portfolio Secretary, BondWave I (Software Development Company/Broker-Dealer and Stonebridge Advis LLC (Investment Advis   |
| Daniel J. Lindquist 1001 Warrenville Road, Suite 300 Lisle, IL 60532 D.O.B. 02/70         | Vice President                            | 0       | Indefinite term Since Fund Inception | Senior Vice President (September 2005 to Present), Vice Presid (April 2004 to Septem 2005), First Trust Ad L.P. and First Trust Portfolios L.P.; Chie Operating Officer (Ja 2004 to April 2004), Capital Management, I Chief Operating Offic (April 2000 to Januar 2004), Samaritan Asse Management Services, |
| Kristi A. Maher<br>1001 Warrenville Road,<br>Suite 300<br>Lisle, IL 60532<br>D.O.B. 12/66 | Assistant Secretary                       | 0       | Indefinite term Since Fund Inception | Deputy General Counse (May 2007 to Present) Assistant General Cou (March 2004 to May 2007), First Trust Ad L.P. and First Trust Portfolios L.P.; Asso (December 1995 to Mar 2004), Chapman and Cu LLP   |

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[LOGO] FIRSTTRUST
ADVISORS L.P.

INVESTMENT ADVISOR

First Trust Advisors L.P. 1001 Warrenville Road Lisle, IL 60532

ADMINISTRATOR, CUSTODIAN, FUND ACCOUNTANT, TRANSFER AGENT & BOARD ADMINISTRATOR

PFPC Inc. 301 Bellevue Parkway Wilmington, DE 19809

INDEPENDENT REGISTERED PUBLIC ACCOUNTANT

Deloitte & Touche LLP 111 S. Wacker Drive Chicago, IL 60606

LEGAL COUNSEL

Chapman and Cutler LLP 111 W. Monroe Street Chicago, IL 60603

#### ITEM 2. CODE OF ETHICS.

- (a) The registrant, as of the end of the period covered by this report, has adopted a code of ethics that applies to the registrant's principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions, regardless of whether these individuals are employed by the registrant or a third party.
- (c) There have been no amendments, during the period covered by this report, to a provision of the code of ethics that applies to the registrant's principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions, regardless of whether these individuals are employed by the registrant or a third party, and that relates to any element of the code of ethics description.
- (d) The registrant has not granted any waivers, including an implicit waiver, from a provision of the code of ethics that applies to the registrant's principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions, regardless of whether these individuals are employed by the registrant or a third party, that relates to one or more of the items set forth in paragraph (b) of this item's instructions.

#### ITEM 3. AUDIT COMMITTEE FINANCIAL EXPERT.

As of the end of the period covered by the report, the Registrant's board of trustees has determined that Thomas R. Kadlec and Robert F. Keith are qualified to serve as audit committee financial experts serving on its audit committee and that each of them is "independent," as defined by Item 3 of Form N-CSR.

#### ITEM 4. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

(a) AUDIT FEES (REGISTRANT) -- The aggregate fees billed for each of the last two fiscal years for professional services rendered by the principal accountant for the audit of the Registrant's annual financial statements or services that are normally provided by the accountant in connection with statutory and regulatory filings or engagements for those fiscal years were \$35,000 from the Registrant's inception on June 27, 2006 through October 31, 2006 and

\$17,500 for the fiscal year ended October 31, 2007.

(b) AUDIT-RELATED FEES (REGISTRANT) -- The aggregate fees billed in each of the last two fiscal years for assurance and related services by the principal accountant that are reasonably related to the

performance of the audit of the registrant's financial statements and are not reported under paragraph (a) of this Item were \$0 from the Registrant's inception on June 27, 2006 through October 31, 2006 and \$1,800 for the fiscal year ended October 31, 2007. These fees were for additional audit work.

AUDIT-RELATED FEES (INVESTMENT ADVISOR) -- The aggregate fees billed in each of the last two fiscal years for assurance and related services by the principal accountant that are reasonably related to the performance of the audit of the Registrant's financial statements and are not reported under paragraph (a) of this Item were \$0 from the Registrant's inception on June 27, 2006 through October 31, 2006 and \$1,800 for the fiscal year ended October 31, 2007. These fees were for additional audit work.

(c) TAX FEES (REGISTRANT) -- The aggregate fees billed in each of the last two fiscal years for professional services rendered by the principal accountant for tax compliance, tax advice, and tax planning were \$0 from the Registrant's inception on June 27, 2006 through October 31, 2006 and \$4,000 for the fiscal year ended October 31, 2007. These fees were for tax return preparation.

TAX FEES (INVESTMENT ADVISOR) -- The aggregate fees billed in each of the last two fiscal years for professional services rendered by the principal accountant for tax compliance, tax advice, and tax planning were \$0 from the Registrant's inception on June 27, 2006 through October 31, 2006 and \$0 for the fiscal year ended October 31, 2007.

(d) ALL OTHER FEES (REGISTRANT) -- The aggregate fees billed in each of the last two fiscal years for products and services provided by the principal accountant to the Registrant, other than the services reported in paragraphs (a) through (c) of this Item were \$0 from the Registrant's inception on June 27, 2006 through October 31, 2006 and \$8,666.34 for the fiscal year ended October 31, 2007. These fees were for compliance consulting services and agreed upon procedures in connection with preferred shares.

ALL OTHER FEES (INVESTMENT ADVISER) The aggregate fees billed in each of the last two fiscal years for products and services provided by the principal accountant to the Registrant, other than the services reported in paragraphs (a) through (c) of this Item were \$23,306 from the Registrant's inception on June 27, 2006 through October 31, 2006 and \$16,769 for the fiscal year ended October 31, 2007. These fees were for compliance consulting services.

(e) (1) Disclose the audit committee's pre-approval policies and procedures described in paragraph (c) (7) of Rule 2-01 of Regulation S-X.

Pursuant to its charter and its Audit and Non-Audit Services Pre-Approval Policy the Audit Committee (the "Committee") is responsible for the pre-approval of all audit services and permitted non-audit services (including the fees and terms thereof) to be performed for the registrant by its independent auditors.

The Chairman of the Committee authorized to give such pre-approvals on behalf of the Committee up to \$25,000 and report any such pre-approval to the full Committee.

The Committee is also responsible for the pre-approval of the independent auditor's engagements for non-audit services with the registrant's adviser (not including a sub-adviser whose role is primarily portfolio management and is sub-contracted or overseen by another investment adviser) and any entity controlling, controlled by or under common control with the investment adviser that provides ongoing services to the registrant, if the engagement relates directly to the operations and financial reporting of the registrant, subject to the de minimis exceptions for non-audit services described in Rule 2-01 of Regulation S-X. If the independent auditor has provided non-audit services to the

registrant's adviser (other than any sub-adviser whose role is primarily portfolio management and is sub-contracted with or overseen by another investment adviser) and any entity controlling, controlled by or under common control with the investment adviser that provides ongoing services to the registrant that were not pre-approved pursuant to its policies, the Committee will consider whether the provision of such non-audit services is compatible with the auditor's independence.

- (e) (2) The percentage of services described in each of paragraphs (b) through (d) for the Registrant and the Registrant's investment adviser of this Item that were approved by the audit committee pursuant to the pre-approval exceptions included in paragraph (c) (7) (i) (c) or paragraph (c) (7) (ii) of Rule 2-01 of Regulation S-X are as follows:
  - (b) 0%
  - (c) 0%
  - (d) 0%
  - (f) The percentage of hours expended on the principal accountant's engagement to audit the registrant's financial statements for the most recent fiscal year that were attributed to work performed by persons other than the principal accountant's full-time, permanent employees was less than fifty percent.
- (g) The aggregate non-audit fees billed by the registrant's accountant for services rendered to the registrant, and rendered to the registrant's investment adviser (not including any sub-adviser whose role is primarily portfolio management and is subcontracted with or overseen by another investment adviser), and any entity controlling, controlled by, or under common control with the adviser that provides ongoing services to the registrant for each of the last two fiscal years of the registrant from the Registrant's inception on June 27, 2006 through October 31, 2006 were \$0 for the Registrant and \$48,303 for the Registrant's investment adviser and for the year ended October 31, 2007 were \$12,666.34 for the Registrant and \$23,769 for the Registrant's investment adviser.
- (h) The registrant's audit committee of the board of directors has considered whether the provision of non-audit services that were rendered to the registrant's investment adviser (not including any sub-adviser whose role is primarily portfolio management and is

subcontracted with or overseen by another investment adviser), and any entity controlling, controlled by, or under common control with the investment adviser that provides ongoing services to the registrant that were not pre-approved pursuant to paragraph (c) (7) (ii) of Rule 2-01 of Regulation S-X is compatible with maintaining the principal accountant's independence.

#### ITEM 5. AUDIT COMMITTEE OF LISTED REGISTRANTS.

(a) The Registrant has a separately designated audit committee consisting of all the independent directors of the Registrant. The members of the audit committee are: Thomas R. Kadlec, Niel B. Nielson, Richard E. Erickson and Robert F. Keith.

## ITEM 6. SCHEDULE OF INVESTMENTS.

Schedule of Investments in securities of unaffiliated issuers as of the close of the reporting period is included as part of the report to shareholders filed under Item 1 of this form.

ITEM 7. DISCLOSURE OF PROXY VOTING POLICIES AND PROCEDURES FOR CLOSED-END MANAGEMENT INVESTMENT COMPANIES.

The Proxy Voting Policies are attached herewith.

# STONEBRIDGE ADVISORS, LLC PROXY VOTING GUIDELINES

Stonebridge Advisors, LLC (the "ADVISER") may serve as investment adviser providing discretionary investment advisory services to open or closed-end investment companies (the "Funds"). As part of these services, the Adviser has full responsibility for proxy voting and related duties. In fulfilling these duties, the Adviser and Funds have adopted the following policies and procedures:

- 1. It is the Adviser's policy to seek to ensure that proxies for securities held by a Fund are voted consistently and solely in the best economic interests of the respective Fund.
- 2. The Adviser shall be responsible for the oversight of a Fund's proxy voting process and shall assign a senior member of its staff to be responsible for this oversight.
- 3. The Adviser has engaged the services of Institutional Shareholder Services, Inc. ("ISS") to make recommendations to the Adviser on the voting of proxies related to securities held by a Fund. ISS provides voting recommendations based on established guidelines and practices. The Adviser has adopted these ISS Proxy Voting Guidelines.
- 4. The Adviser shall review the ISS recommendations and generally will vote the proxies in accordance with such recommendations. Notwithstanding the foregoing, the Adviser may not vote in accordance with the ISS recommendations if the Adviser believes that the specific ISS recommendation is not in the best interests of the respective Fund.
- 5. If the Adviser manages the assets or pension fund of a company and any of the Adviser's clients hold any securities in that company, the Adviser will vote proxies relating to such company's securities in accordance with the ISS recommendations to avoid any conflict of interest. In addition, if the Adviser has actual knowledge of any other type of material conflict of interest between

itself and the respective Fund with respect to the voting of a proxy, the Adviser shall vote the applicable proxy in accordance with the ISS recommendations to avoid such conflict of interest.

- 6. If a Fund requests the Adviser to follow specific voting guidelines or additional guidelines, the Adviser shall review the request and follow such guidelines, unless the Adviser determines that it is unable to follow such guidelines. In such case, the Adviser shall inform the Fund that it is not able to follow the Fund's request.
- 7. The Adviser may have clients in addition to the Funds which have provided the Adviser with discretionary authority to vote proxies on their behalf. In such cases, the Adviser shall follow the same policies and procedures.

ISS 2007 US Proxy Voting Guidelines
Summary

[ISS LOGO]
Institutional Shareholder Services

2099 GAITHER ROAD SUITE 501 ROCKVILLE, MD o 20850-4045 (301) 556-0500 FAX (301) 556-0486 WWW.ISSPROXY.COM

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ISS 2007 PROXY VOTING GUIDELINES SUMMARY EFFECTIVE FOR MEETINGS FEB 1, 2007 UPDATED DECEMBER 15, 2006

The following is a condensed version of the proxy voting recommendations contained in the ISS Proxy Voting Manual.

| 1. | OPERATIONAL ITEMS         |  |
|----|---------------------------|--|
|    | Adjourn Meeting           |  |
|    | Amend Quorum Requirements |  |

| Amend Minor Bylaws   |   |
|--|---|
| Auditor Indemnification and Limitation of Liability                        |   |
| Auditor Ratification   |   |
| Change Company Name  |   |
| Change Date, Time, or Location of Annual Meeting                           |   |
| Transact Other Business  |   |
| Transact Coner Business  |   |
| 2. BOARD OF DIRECTORS  |   |
|  |   |
| Voting on Director Nominees in Uncontested Elections                       |   |
| 2007 Classification of Directors   |   |
| Age Limits   |   |
| Board Size   |   |
| Classification/Declassification of the Board                               |   |
| Cumulative Voting  |   |
| Director and Officer Indemnification and Liability Protection              |   |
| Establish/Amend Nominee Qualifications                                     |   |
| Filling Vacancies/Removal of Directors                                     |   |
|  |   |
| Independent Chair (Separate Chair/CEO                                      |   |
| Majority of Independent Directors/Establishment of Committees              |   |
| Majority Vote Shareholder Proposals  |   |
| Office of the Board  |   |
| Open Access  |   |
| Performance Test for Directors   |   |
| Stock Ownership Requirements   |   |
| Term Limits  |   |
|  |   |
| 3. PROXY CONTESTS  |   |
| Voting for Director Nominees in Contested Elections                        |   |
|  |   |
| Reimbursing Proxy Solicitation Expenses                                    |   |
| Confidential Voting  | • |
|  |   |
| 4. ANTITAKEOVER DEFENSES AND VOTING RELATED ISSUES                         |   |
| Advance Notice Requirements for Shareholder Proposals/Nominations          |   |
| Amend Bylaws without Shareholder Consent                                   |   |
| Poison Pills   |   |
| Shareholder Ability to Act by Written Consent                              |   |
| Shareholder Ability to Call Special Meetings                               |   |
| Supermajority Vote Requirements  |   |
| Supermujerre, voce Requirements.   |   |
| 5. MERGERS AND CORPORATE RESTRUCTURINGS                                    |   |
| 5. MERGERS AND CORPORATE RESTRUCTURINGS                                    |   |
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|  |   |
| Overall Approach   |   |
|  |   |
| Appraisal Rights   |   |
| Asset Purchases  |   |
| Asset Sales  |   |
| Bundled Proposals  |   |
| Conversion of Securities   |   |
| Corporate Reorganization/Debt Restructuring/Prepackaged Bankruptcy Plans/  | Reverse                                 |
| Leveraged Buyouts/Wrap Plans   |   |
| Formation of Holding Company   |   |
| Going Private Transactions (LBOs, Minority Squeezeouts, and Going Dark     |   |
| Joint Ventures   |   |
| Liquidations   |   |
| Mergers and Acquisitions/ Issuance of Shares to Facilitate Merger or Acqu  |   |
| Merders and Acollistitons/ issuance of shares to Facilitate Werner or Acou | isition                                 |

| Private Placements/Warrants/Convertible Debentures                      |           |
|---|-----------|
| Value Maximization Proposals  |           |
| 6. STATE OF INCORPORATION   |           |
| Control Share Acquisition Provisions                                    |           |
| Control Share Cash-out Provisions                                       |           |
| Fair Price Provisions   |           |
| Freeze-out Provisions   |           |
| Greenmail   |           |
| Reincorporation ProposalsStakeholder Provisions                         |           |
| State Antitakeover Statutes   |           |
|   |           |
| 7. CAPITAL STRUCTURE  |           |
| Adjustments to Par Value of Common Stock                                |           |
| Dual-Class Stock  |           |
| Issue Stock for Use with Rights Plan                                    |           |
| Preemptive Rights   |           |
| Preferred Stock   |           |
| Recapitalization  |           |
| Share Repurchase Programs   |           |
| Stock Distributions: Splits and Dividends                               |           |
| Tracking Stock  |           |
| 8. EXECUTIVE AND DIRECTOR COMPENSATION                                  |           |
| Equity Compensation Plans   |           |
| Cost of Equity Plans  |           |
| Repricing Provisions  |           |
| Pay-for Performance Disconnect  |           |
| Three-Year Burn Rate/Burn Rate Commitment                               |           |
| Poor Pay Practices  |           |
| Dividend Equivalent Rights  |           |
| Liberal Share Recycling Provisions                                      |           |
| Other Compensation Proposals and Policies                               | · • • • • |
|   |           |
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|   |           |
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|   |           |
| 401(k) Employee Benefit Plans   |           |
| Director Compensation Director Retirement Plans                         |           |
| Employee Stock Ownership Plans (ESOPs)                                  |           |
| Employee Stock Purchase Plans Qualified Plans                           |           |
| Employee Stock Purchase Plans Non-Qualified Plans                       |           |
| Incentive Bonus Plans and Tax Deductibility Proposals (OBRA-Related     |           |
| Compensation Proposals  |           |
| Options Backdating  |           |
| Stock Plans in Lieu of Cash   |           |
| Transfer Programs of Stock Options                                      |           |
| Shareholder Proposals on Compensation                                   |           |
| Advisory Vote on Executive Compensation (Say-on-Pay)                    |           |
| compensacion consuitants procrosure of board of company's other action  |           |

|     | Disclosure/Setting Levels or Types of Compensation for Executives and Directors  Option Repricing   |
|-----|---|
| 9.  | CORPORATE RESPONSIBILITY.  Consumer Issues and Public Safety Animal Rights.  Drug Pricing Drug Reimportation. Genetically Modified Foods Handguns. HIV/AIDS. Predatory Lending. Tobacco Toxic Chemicals.  Environment and Energy. Arctic National Wildlife Refuge CERES Principles. Climate Change Concentrated Area Feeding Operations (CAFOs Environmental Reports Global Warming Kyoto Protocol Compliance. Land Use. Nuclear Safety Operations in Protected Areas Recycling. Renewable Energy. Sustainability Report General Corporate Issues Charitable/Political Contributions. Disclosure of Lobbying Expenditures/Initiatives |
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|     | Link Executive Compensation to Social Performance. Outsourcing/Offshoring.  Labor Standards and Human Rights. China Principles Country-specific Human Rights Reports. International Codes of Conduct/Vendor Standards MacBride Principles Military Business Foreign Military Sales/Offsets. Landmines and Cluster Bombs Nuclear Weapons Operations in Nations Sponsoring Terrorism (e.g., Iran) Spaced-Based Weaponization  Workplace Diversity. Board Diversity. Equal Employment Opportunity (EEO.  |

|     | Glass Ceiling  |
|-----|--|
|     | Sexual Orientation   |
|     |  |
| 10. | MUTUAL FUND PROXIES  |
|     | Election of Directors  |
|     | Converting Closed-end Fund to Open-end Fund  |
|     | Proxy Contests   |
|     | Investment Advisory Agreements   |
|     | Approving New Classes or Series of Shares  |
|     | Preferred Stock Proposals  |
|     | 1940 Act Policies  |
|     | Changing a Fundamental Restriction to a Nonfundamental Restriction                   |
|     | Change Fundamental Investment Objective to Nonfundamental                            |
|     | Name Change Proposals  |
|     | Change in Fund's Subclassification   |
|     | Disposition of Assets/Termination/Liquidation  |
|     | Changes to the Charter Document  |
|     | Changing the Domicile of a Fund  |
|     | Authorizing the Board to Hire and Terminate Subadvisors Without Shareholder Approval |
|     | Distribution Agreements  |
|     | Master-Feeder Structure  |
|     | Mergers  |
|     | Shareholder Proposals for Mutual Funds   |
|     | Establish Director Ownership Requirement   |
|     | Reimburse Shareholder for Expenses Incurred  |
|     | Terminate the Investment Advisor   |
|     |  |

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#### 1. OPERATIONAL ITEMS

#### ADJOURN MEETING

Generally vote AGAINST proposals to provide management with the authority to adjourn an annual or special meeting absent compelling reasons to support the proposal.

Vote FOR proposals that relate specifically to soliciting votes for a merger or transaction if supporting that merger or transaction. Vote AGAINST proposals if the wording is too vague or if the proposal includes "other business."

#### AMEND QUORUM REQUIREMENTS

Vote AGAINST proposals to reduce quorum requirements for shareholder meetings below a majority of the shares outstanding unless there are compelling reasons to support the proposal.

#### AMEND MINOR BYLAWS

Vote FOR bylaw or charter changes that are of a housekeeping nature (updates or corrections).

## AUDITOR INDEMNIFICATION AND LIMITATION OF LIABILITY

Consider the issue of auditor indemnification and limitation of liability on a CASE-BY-CASE basis. Factors to be assessed include, but are not limited to:

The terms of the auditor agreement- the degree to which these agreements impact shareholders' rights;

Motivation and rationale for establishing the agreements;

Quality of disclosure; and

Historical practices in the audit area.

WTHHOLD against members of an audit committee in situations where there is persuasive evidence that the audit committee entered into an inappropriate indemnification agreement with its auditor that limits the ability of the company, or its shareholders, to pursue legitimate legal recourse against the audit firm.

#### AUDITOR RATIFICATION

Vote FOR proposals to ratify auditors, unless any of the following apply:

An auditor has a financial interest in or association with the company, and is therefore not independent,

There is reason to believe that the independent auditor has rendered an opinion which is neither accurate nor indicative of the company's financial position, or

Fees for non-audit services ("Other" fees) are excessive.

Non-audit fees are excessive if:

Non-audit ("other") fees > audit fees + audit-related fees + tax compliance/preparation fees

Tax compliance and preparation include the preparation of original and amended tax returns, refund claims and tax payment planning. All other services in the tax category, such as tax advice, planning or consulting should be added to "Other" fees. If the breakout of tax fees cannot be determined, add all tax fees to "Other" fees.

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Vote CASE-BY-CASE on shareholder proposals asking companies to prohibit or limit their auditors from engaging in non-audit services.

Vote CASE-BY-CASE on shareholder proposals asking for audit firm rotation, taking into account:

The tenure of the audit firm;

The length of rotation specified in the proposal;

Any significant audit-related issues at the company;

The number of Audit Committee meetings held each year;

The number of financial experts serving on the committee; and

Whether the company has a periodic renewal process where the auditor is evaluated for both audit quality and competitive price.

CHANGE COMPANY NAME

Vote FOR proposals to change the corporate name.

CHANGE DATE, TIME, OR LOCATION OF ANNUAL MEETING

Vote FOR management proposals to change the date, time, and/or location of the annual meeting unless the proposed change is unreasonable.

Vote AGAINST shareholder proposals to change the date, time, and/or location of the annual meeting unless the current scheduling or location is unreasonable.

TRANSACT OTHER BUSINESS

Vote AGAINST proposals to approve other business when it appears as voting item.

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#### 2. BOARD OF DIRECTORS:

VOTING ON DIRECTOR NOMINEES IN UNCONTESTED ELECTIONS

Vote CASE-BY-CASE on director nominees, examining, but not limited to, the following factors:

- o Composition of the board and key board committees;
- o Attendance at board and committee meetings;
- o Corporate governance provisions and takeover activity;
- o Disclosures under Section 404 of Sarbanes-Oxley Act;
- o Long-term company performance relative to a market and peer index;
- o Extent of the director's investment in the company;
- o Existence of related party transactions;
- o Whether the chairman is also serving as CEO;
- o Whether a retired CEO sits on the board;
- o Number of outside boards at which a director serves;
- Majority vote standard for director elections without a provision to allow for plurality voting when there are more nominees than seats.

WITHHOLD from individual directors who:

- o Attend less than 75 percent of the board and committee meetings without a valid excuse (such as illness, service to the nation, work on behalf of the company);
- o Sit on more than six public company boards;
- o Are CEOs of public companies who sit on the boards of more than two public companies besides their own-- withhold only at their outside boards.

WITHHOLD from the entire board of directors, (except from new nominees, who should be considered on a CASE-BY-CASE basis) if:

- o The company's proxy indicates that not all directors attended 75% of the aggregate of their board and committee meetings, but fails to provide the required disclosure of the names of the directors involved. If this information cannot be obtained, withhold from all incumbent directors;
- o The company's poison pill has a dead-hand or modified dead-hand feature. Withhold every year until this feature is removed;
- o The board adopts or renews a poison pill without shareholder approval since the beginning of 2005, does not commit to putting

- it to shareholder vote within 12 months of adoption, or reneges on a commitment to put the pill to a vote, and has not yet received a withhold recommendation for this issue;
- o The board failed to act on a shareholder proposal that received approval by a majority of the shares outstanding the previous year;
- The board failed to act on a shareholder proposal that received approval of the majority of shares cast for the previous two consecutive years;
- o The board failed to act on takeover offers where the majority of the shareholders tendered their shares;
- O At the previous board election, any director received more than 50 percent withhold votes of the shares cast and the company has failed to address the issue(s) that caused the high withhold rate;
- o The company is a Russell 3000 company that underperformed its industry group (GICS group) under the criteria discussed in the section "Performance Test for Directors".
- o WITHHOLD from Inside Directors and Affiliated Outside Directors (per the Classification of Directors below) when:
- The inside or affiliated outside director serves on any of the three key committees: audit, compensation, or nominating;
- The company lacks an audit, compensation, or nominating committee so that the full board functions as that committee;
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  - The company lacks a formal nominating committee, even if board attests that the independent directors fulfill the functions of such a committee;
  - o The full board is less than majority independent.

## WITHHOLD from the members of the Audit Committee if:

- o The non audit fees paid to the auditor are excessive (see discussion under Auditor Ratification);
- O A material weakness identified in the Section 404 Sarbanes-Oxley Act disclosures rises to a level of serious concern; there are chronic internal control issues and an absence of established effective control mechanisms;
- There is persuasive evidence that the audit committee entered into an inappropriate indemnification agreement with its auditor that limits the ability of the company, or its shareholders, to pursue legitimate legal recourse against the audit firm.

## WITHHOLD from the members of the Compensation Committee if:

- o There is a negative correlation between the chief executive's pay and company performance (see discussion under Equity Compensation Plans);
- o The company reprices underwater options for stock, cash or other consideration without prior shareholder approval, even if allowed in their equity plan;
- o The company fails to submit one-time transfers of stock options to a shareholder vote;
- o The company fails to fulfill the terms of a burn rate commitment they made to shareholders;
- o The company has backdated options (see "Options Backdating"
  policy);
- o The company has poor compensation practices (see "Poor Pay Practices" policy). Poor pay practices may warrant withholding votes from the CEO and potentially the entire board as well.

WITHHOLD from directors, individually or the entire board, for egregious actions or failure to replace management as appropriate.

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#### 2007 CLASSIFICATION OF DIRECTORS

#### INSIDE DIRECTOR (I)

- o Employee of the company or one of its affiliates 1;
- o Non-employee officer of the company if among the five most highly paid individuals (excluding interim CEO);
- o Listed as a Section 16 officer 2;
- o Current interim CEO;
- o Beneficial owner of more than 50 percent of the company's voting power (this may be aggregated if voting power is distributed among more than one member of a defined group).

#### AFFILIATED OUTSIDE DIRECTOR (AO)

- o Board attestation that an outside director is not independent;
- o Former CEO of the company;
- o Former CEO of an acquired company within the past five years;
- o Former interim CEO if the service was longer than 18 months. If the service was between twelve and eighteen months an assessment of the interim CEO's employment agreement will be made; 3
- o Former executive 2 of the company, an affiliate or an acquired firm within the past five years;
- o Executive 2 of a former parent or predecessor firm at the time the company was sold or split off from the parent/predecessor within the past five years;
- o Executive, former executive, general or limited partner of a joint venture or partnership with the company;
- o Relative 4 of a current Section 16 officer of company or its affiliates;
- o Relative 4 of a current employee of company or its affiliates where additional factors raise concern (which may include, but are not limited to, the following: a director related to numerous employees; the company or its affiliates employ relatives of numerous board members; or a non-Section 16 officer in a key strategic role);
- o Relative 4 of former Section 16 officer, of company or its affiliate within the last five years;
- O Currently provides (or a relative 4 provides) professional services 5 to the company, to an affiliate of the company or an individual officer of the company or one of its affiliates in excess of \$10,000 per year;
- o Employed by (or a relative 4 is employed by) a significant customer or supplier 6;
- o Has (or a relative 4 has) any transactional relationship with the company or its affiliates excluding investments in the company through a private placement; 6
- o Any material financial tie or other related party transactional relationship to the company;
- o Party to a voting agreement to vote in line with management on proposals being brought to shareholder vote;
- o Has (or a relative 4 has) an interlocking relationship as defined by the SEC involving members of the board of directors or its Compensation and Stock Option Committee; 7
- o Founder 8 of the company but not currently an employee;
- o Is (or a relative 4 is) a trustee, director or employee of a charitable or non-profit organization that receives grants or

endowments6 from the company or its affiliates 1.

#### INDEPENDENT OUTSIDE DIRECTOR (IO)

o No material9 connection to the company other than a board seat.

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#### FOOTNOTES:

- 1 "Affiliate" includes a subsidiary, sibling company, or parent company. ISS uses 50 percent control ownership by the parent company as the standard for applying its affiliate designation.
- 2 "Executives" (officers subject to Section 16 of the Securities and Exchange Act of 1934) include the chief executive, operating, financial, legal, technology, and accounting officers of a company (including the president, treasurer, secretary, controller, or any vice president in charge of a principal business unit, division or policy function).
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- 3 ISS will look at the terms of the interim CEO's employment contract to determine if it contains severance pay, long-term health and pension benefits or other such standard provisions typically contained in contracts of permanent, non-temporary CEOs. ISS will also consider if a formal search process was underway for a full-time CEO at the time.
- 4 "Relative" follows the SEC's new definition of "immediate family members" which covers spouses, parents, children, step-parents, step-children, siblings, in-laws, and any person (other than a tenant or employee) sharing the household of any director, nominee for director, executive officer, or significant shareholder of the company.
- 5 Professional services can be characterized as advisory in nature and generally include the following: investment banking/financial advisory services; commercial banking (beyond deposit services); investment services; insurance services; accounting/audit services; consulting services; marketing services; and legal services. The case of participation in a banking syndicate by a non-lead bank should be considered a transaction (and hence subject to the associated materiality test) rather than a professional relationship.
- 6 If the company makes or receives annual payments exceeding the greater of \$200,000 or five percent of the recipient's gross revenues. (The recipient is the party receiving the financial proceeds from the transaction).
- 7 Interlocks include: (a) executive officers serving as directors on each other's compensation or similar committees (or, in the absence of such a committee, on the board) or (b) executive officers sitting on each other's boards and at least one serves on the other's compensation or similar committees (or, in the absence of such a committee, on the board).
- $8\ {\rm The\ operating\ involvement\ of\ the\ Founder\ with\ the\ company\ will\ be}$  considered. Little to no operating involvement may cause ISS to deem the Founder as an independent outsider.
- 9 For purposes of ISS' director independence classification, "material" will be defined as a standard of relationship (financial, personal or otherwise) that a reasonable person might conclude could potentially influence one's objectivity in the boardroom in a manner that would have a meaningful impact on an individual's ability to satisfy requisite fiduciary standards on behalf of

shareholders.

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#### AGE LIMITS

Vote AGAINST shareholder or management proposals to limit the tenure of outside directors through mandatory retirement ages.

#### BOARD SIZE

Vote FOR proposals seeking to fix the board size or designate a range for the board size.

Vote AGAINST proposals that give management the ability to alter the size of the board outside of a specified range without shareholder approval.

CLASSIFICATION/DECLASSIFICATION OF THE BOARD Vote AGAINST proposals to classify the board.

Vote FOR proposals to repeal classified boards and to elect all directors annually.

#### CUMULATIVE VOTING

Generally vote AGAINST proposals to eliminate cumulative voting.

Generally vote FOR proposals to restore or provide for cumulative voting unless the company meets all of the following criteria:

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  - o Majority vote standard in director elections, including a carve-out for plurality voting in contested situations;
  - o Annually elected board;
  - o Two-thirds of the board composed of independent directors;
  - o Nominating committee composed solely of independent directors;
  - o Confidential voting; however, there may be a provision for suspending confidential voting during proxy contests;
  - o Ability of shareholders to call special meetings or act by written consent with 90 days' notice;
  - o Absence of superior voting rights for one or more classes of stock;
  - o Board does not have the right to change the size of the board beyond a stated range that has been approved by shareholders;
  - o The company has not under-performed its both industry peers and index on both a one-year and three-year total shareholder returns basis\*, unless there has been a change in the CEO position within the last three years; and
  - o No director received a WITHHOLD vote level of 35% or more of the votes cast in the previous election.

\* Starting in 2007, the industry peer group used for this evaluation will change from the 4-digit GICS group to the average of the 12 companies in the same 6-digit GICS group that are closest in revenue to the company. To fail, the company must under-perform its index and industry group on all 4 measures (1 and 3 year on industry peers and index).

DIRECTOR AND OFFICER INDEMNIFICATION AND LIABILITY PROTECTION Vote CASE-BY-CASE on proposals on director and officer indemnification and liability protection using Delaware law as the standard.

Vote AGAINST proposals to eliminate entirely directors' and officers' liability

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for monetary damages for violating the duty of care.

Vote AGAINST indemnification proposals that would expand coverage beyond just legal expenses to liability for acts, such as negligence, that are more serious violations of fiduciary obligation than mere carelessness.

Vote AGAINST proposals that would expand the scope of indemnification to provide for mandatory indemnification of company officials in connection with acts that previously the company was permitted to provide indemnification for at the discretion of the company's board (i.e. "permissive indemnification") but that previously the company was not required to indemnify.

Vote FOR only those proposals providing such expanded coverage in cases when a director's or officer's legal defense was unsuccessful if both of the following apply:

If the director was found to have acted in good faith and in a manner that he reasonably believed was in the best interests of the company; and

If only the director's legal expenses would be covered.

#### ESTABLISH/AMEND NOMINEE QUALIFICATIONS

Vote CASE-BY-CASE on proposals that establish or amend director qualifications. Votes should be based on how reasonable the criteria are and to what degree they may preclude dissident nominees from joining the board.

Vote AGAINST shareholder proposals requiring two candidates per board seat.

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#### FILLING VACANCIES/REMOVAL OF DIRECTORS

Vote AGAINST proposals that provide that directors may be removed only for cause.

Vote FOR proposals to restore shareholders' ability to remove directors with or without cause.

Vote AGAINST proposals that provide that only continuing directors may elect replacements to fill board vacancies.

Vote FOR proposals that permit shareholders to elect directors to fill board vacancies.

## INDEPENDENT CHAIR (SEPARATE CHAIR/CEO)

Generally vote FOR shareholder proposals requiring the position of chair be filled by an independent director unless there are compelling reasons to recommend against the proposal, such as a counterbalancing governance structure. This should include all of the following:

- o Designated lead director, elected by and from the independent board members with clearly delineated and comprehensive duties. (The role may alternatively reside with a presiding director, vice chairman, or rotating lead director; however the director must serve a minimum of one year in order to qualify as a lead director.) At a minimum these should include:
  - Presides at all meetings of the board at which the chairman is not present, including executive sessions of the independent directors,
  - Serves as liaison between the chairman and the independent

- directors,
- Approves information sent to the board,
- Approves meeting agendas for the board,
- Approves meetings schedules to assure that there is sufficient time for discussion of all agenda items,
- Has the authority to call meetings of the independent directors,
- If requested by major shareholders, ensures that he is available for consultation and direct communication;

#### Two-thirds independent board;

- o All-independent key committees;
- o Established governance guidelines;
- The company should not have underperformed both its industry peers and index on both a one-year and three-year total shareholder returns basis\*, unless there has been a change in the Chairman/CEO position within that time;
- o The company does not have any problematic governance issues.
- \* Starting in 2007, the industry peer group used for this evaluation will change from the 4-digit GICS group to the average of the 12 companies in the same 6-digit GICS group that are closest in revenue to the company. To fail, the company must under-perform its index and industry group on all 4 measures (1 and 3 year on industry peers and index).
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#### MAJORITY OF INDEPENDENT DIRECTORS/ESTABLISHMENT OF COMMITTEES

Vote FOR shareholder proposals asking that a majority or more of directors be independent unless the board composition already meets the proposed threshold by ISS' definition of independent outsider. (See Classification of Directors.)

Vote FOR shareholder proposals asking that board audit, compensation, and/or nominating committees be composed exclusively of independent directors if they currently do not meet that standard.

#### MAJORITY VOTE SHAREHOLDER PROPOSALS

Generally vote FOR precatory and binding resolutions requesting that the board change the company's bylaws to stipulate that directors need to be elected with an affirmative majority of votes cast, provided it does not conflict with the state law where the company is incorporated. Binding resolutions need to allow for a carve-out for a plurality vote standard when there are more nominees than board seats.

Companies are strongly encouraged to also adopt a post-election policy (also know as a director resignation policy) that will provide guidelines so that the company will promptly address the situation of a holdover director.

#### OFFICE OF THE BOARD

Generally vote FOR shareholders proposals requesting that the board establish an Office of the Board of Directors in order to facilitate direct communications between shareholders and non-management directors, unless the company has all of the following:

- o Established a communication structure that goes beyond the exchange requirements to facilitate the exchange of information between shareholders and members of the board;
- o Effectively disclosed information with respect to this structure to its shareholders;
- o Company has not ignored majority-supported shareholder proposals or a majority withhold vote on a director nominee; and

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o The company has an independent chairman or a lead/presiding director, according to ISS' definition. This individual must be made available for periodic consultation and direct communication with major shareholders.

#### OPEN ACCESS

Generally vote FOR reasonably crafted shareholder proposals providing shareholders with the ability to nominate director candidates to be included on management's proxy card, provided the proposal substantially mirrors the SEC's proposed two-trigger formulation (see the proposed "Security Holder Director Nominations" rule (HTTP://WWW.SEC.GOV/RULES/PROPOSED/34-48626.HTM) or ISS' comment letter to the SEC dated 6/13/2003, available on ISS website under Governance Center- ISS Position Papers).

#### PERFORMANCE TEST FOR DIRECTORS

WITHHOLD from directors of Russell 3000 companies that underperformed relative to their industry peers. The criterion used to evaluate such underperformance is a combination of four performance measures:

One measurement will be a market-based performance metric and three measurements will be tied to the company's operational performance. The market performance metric in the methodology is five-year Total Shareholder Return (TSR) on a relative basis within each four-digit GICS group. The three operational performance metrics are sales growth, EBITDA growth, and pre-tax operating Return on Invested Capital (ROIC) on a relative basis within each four-digit GICS group. All four metrics will be time-weighted as follows: 40 percent on the trailing 12 month period and 60 percent on the 48 month period prior to the trailing 12 months. This methodology emphasizes the company's historical performance over a five-year period yet also accounts for near-term changes in a company's performance.

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The table below summarizes the new framework: Adopt a two-phased approach. In 2007 (Year 1), the worst performers (bottom five percent) within each of the 24 GICS groups will automatically receive CAUTIONARY LANGUAGE, except for companies that have already received cautionary language or withhold votes in 2006 under the current policy. The latter may be subject to withhold votes in 2007. For 2008 (Year 2), WITHHOLD votes from director nominees if a company continues to be in the bottom five percent within its GICS group for that respective year and/or shows no improvement in its most recent trailing 12 months operating and market performance relative to its peers in its GICS group. This policy would be applied on a rolling basis going forward.

ASSETS

| Metrics                                     | Basis of<br>Evaluation                   | Weighting | 2nd<br>Weighting |
|---|--|-----------|------------------|
| OPERATIONAL<br>PERFORMANCE                  |  |           | 50%              |
| 5-YEAR AVERAGE<br>PRE-TAX<br>OPERATING ROIC | MANAGEMENT<br>EFFICIENCY IN<br>DEPLOYING | 33.3%     |                  |

| 5-YEAR SALES<br>GROWTH  | TOP-LINE | 33.3% |      |
|-------------------------|----------|-------|------|
| 5-YEAR EBITDA<br>GROWTH |          | 33.3% |      |
| SUB TOTAL               |          | 100%  |      |
|                         |          |       |      |
| STOCK<br>PERFORMANCE    |          |       | 50%  |
| 5-YEAR TSR              | MARKET   |       |      |
| TOTAL                   |          |       | 100% |
|                         |          |       |      |

#### STOCK OWNERSHIP REQUIREMENTS

Generally vote AGAINST shareholder proposals that mandate a minimum amount of stock that directors must own in order to qualify as a director or to remain on the board. While stock ownership on the part of directors is desired, the company should determine the appropriate ownership requirement.

Vote CASE-BY-CASE on shareholder proposals asking that the company adopt a holding or retention period for its executives (for holding stock after the vesting or exercise of equity awards), taking into account any stock ownership requirements or holding period/retention ratio already in place and the actual ownership level of executives.

#### TERM LIMITS

Vote AGAINST shareholder or management proposals to limit the tenure of outside directors through term limits. However, scrutinize boards where the average tenure of all directors exceeds 15 years for independence from management and for sufficient turnover to ensure that new perspectives are being added to the board.

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#### 3. PROXY CONTESTS

VOTING FOR DIRECTOR NOMINEES IN CONTESTED ELECTIONS

Vote CASE-BY-CASE on the election of directors in contested elections, considering the following factors:

Long-term financial performance of the target company relative to its industry;

Management's track record;

Background to the proxy contest;

Qualifications of director nominees (both slates);

Strategic plan of dissident slate and quality of critique against management;

Likelihood that the proposed goals and objectives can be achieved (both

slates);

Stock ownership positions.

#### REIMBURSING PROXY SOLICITATION EXPENSES

Vote CASE-BY-CASE on proposals to reimburse proxy solicitation expenses. When voting in conjunction with support of a dissident slate, vote FOR the reimbursement of all appropriate proxy solicitation expenses associated with the election.

#### CONFIDENTIAL VOTING

Vote FOR shareholder proposals requesting that corporations adopt confidential voting, use independent vote tabulators, and use independent inspectors of election, as long as the proposal includes a provision for proxy contests as follows: In the case of a contested election, management should be permitted to request that the dissident group honor its confidential voting policy. If the dissidents agree, the policy remains in place. If the dissidents will not agree, the confidential voting policy is waived.

Vote FOR management proposals to adopt confidential voting.

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#### 4. ANTITAKEOVER DEFENSES AND VOTING RELATED ISSUES

ADVANCE NOTICE REQUIREMENTS FOR SHAREHOLDER PROPOSALS/NOMINATIONS Vote CASE-BY-CASE on advance notice proposals, supporting those proposals which allow shareholders to submit proposals as close to the meeting date as reasonably possible and within the broadest window possible.

#### AMEND BYLAWS WITHOUT SHAREHOLDER CONSENT

Vote AGAINST proposals giving the board exclusive authority to amend the bylaws. Vote FOR proposals giving the board the ability to amend the bylaws in addition to shareholders.

## POISON PILLS

Vote FOR shareholder proposals requesting that the company submit its poison pill to a shareholder vote or redeem it UNLESS the company has: (1) A shareholder approved poison pill in place; or (2) The company has adopted a policy concerning the adoption of a pill in the future specifying that the board will only adopt a shareholder rights plan if either:

- o Shareholders have approved the adoption of the plan; or
- O The board, in its exercise of its fiduciary responsibilities, determines that it is in the best interest of shareholders under the circumstances to adopt a pill without the delay in adoption that would result from seeking stockholder approval (i.e. the "fiduciary out" provision). A poison pill adopted under this fiduciary out will be put to a shareholder ratification vote within twelve months of adoption or expire. If the pill is not approved by a majority of the votes cast on this issue, the plan will immediately terminate.

Vote FOR shareholder proposals calling for poison pills to be put to a vote within a time period of less than one year after adoption. If the company has no non-shareholder approved poison pill in place and has adopted a policy with the provisions outlined above, vote AGAINST the proposal. If these conditions are not met, vote FOR the proposal, but with the caveat that a vote within twelve months would be considered sufficient.

Vote CASE-by-CASE on management proposals on poison pill ratification, focusing

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on the features of the shareholder rights plan. Rights plans should contain the following attributes:

- o No lower than a 20% trigger, flip-in or flip-over;
- o A term of no more than three years;
- o No dead-hand, slow-hand, no-hand or similar feature that limits the ability of a future board to redeem the pill;
- o Shareholder redemption feature (qualifying offer clause); if the board refuses to redeem the pill 90 days after a qualifying offer is announced, ten percent of the shares may call a special meeting or seek a written consent to vote on rescinding the pill.

#### SHAREHOLDER ABILITY TO ACT BY WRITTEN CONSENT

Vote AGAINST proposals to restrict or prohibit shareholder ability to take action by written consent. Vote FOR proposals to allow or make easier shareholder action by written consent.

#### SHAREHOLDER ABILITY TO CALL SPECIAL MEETINGS

Vote AGAINST proposals to restrict or prohibit shareholder ability to call special meetings. Vote FOR proposals that remove restrictions on the right of shareholders to act independently of management.

#### SUPERMAJORITY VOTE REQUIREMENTS

Vote AGAINST proposals to require a supermajority shareholder vote. Vote FOR proposals to lower supermajority vote requirements.

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#### 5. MERGERS AND CORPORATE RESTRUCTURINGS OVERALL APPROACH

For mergers and acquisitions, review and evaluate the merits and drawbacks of the proposed transaction, balancing various and sometimes countervailing factors including:

- O VALUATION Is the value to be received by the target shareholders (or paid by the acquirer) reasonable? While the fairness opinion may provide an initial starting point for assessing valuation reasonableness, emphasis is placed on the offer premium, market reaction and strategic rationale.
- o MARKET REACTION How has the market responded to the proposed deal? A negative market reaction should cause closer scrutiny of a deal.
- o STRATEGIC RATIONALE Does the deal make sense strategically? From where is the value derived? Cost and revenue synergies should not be overly aggressive or optimistic, but reasonably achievable.

  Management should also have a favorable track record of successful integration of historical acquisitions.
- o NEGOTIATIONS AND PROCESS Were the terms of the transaction negotiated at arm's-length? Was the process fair and equitable? A fair process helps to ensure the best price for shareholders. Significant negotiation "wins" can also signify the deal makers' competency. The comprehensiveness of the sales process (e.g., full auction, partial auction, no auction) can also affect shareholder value.
- O CONFLICTS OF INTEREST Are insiders benefiting from the transaction disproportionately and inappropriately as compared to non-insider shareholders? As the result of potential conflicts,

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the directors and officers of the company may be more likely to vote to approve a merger than if they did not hold these interests. Consider whether these interests may have influenced these directors and officers to support or recommend the merger. The CIC figure presented in the "ISS Transaction Summary" section of this report is an aggregate figure that can in certain cases be a misleading indicator of the true value transfer from shareholders to insiders. Where such figure appears to be excessive, analyze the underlying assumptions to determine whether a potential conflict exists.

O GOVERNANCE - Will the combined company have a better or worse governance profile than the current governance profiles of the respective parties to the transaction? If the governance profile is to change for the worse, the burden is on the company to prove that other issues (such as valuation) outweigh any deterioration in governance.

#### APPRAISAL RIGHTS

Vote FOR proposals to restore, or provide shareholders with, rights of appraisal.

#### ASSET PURCHASES

Vote CASE-BY-CASE on asset purchase proposals, considering the following factors:

- o Purchase price;
- o Fairness opinion;
- o Financial and strategic benefits;
- o How the deal was negotiated;
- o Conflicts of interest;
- o Other alternatives for the business;
- o Non-completion risk.
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#### ASSET SALES

Vote CASE-BY-CASE on asset sales, considering the following factors:

- o Impact on the balance sheet/working capital;
- o Potential elimination of diseconomies;
- o Anticipated financial and operating benefits;
- o Anticipated use of funds;
- o Value received for the asset;
- o Fairness opinion;
- o How the deal was negotiated;
- o Conflicts of interest.

#### BUNDLED PROPOSALS

Vote CASE-BY-CASE on bundled or "conditional" proxy proposals. In the case of items that are conditioned upon each other, examine the benefits and costs of the packaged items. In instances when the joint effect of the conditioned items is not in shareholders' best interests, vote AGAINST the proposals. If the combined effect is positive, support such proposals.

## CONVERSION OF SECURITIES

Vote CASE-BY-CASE on proposals regarding conversion of securities. When evaluating these proposals the investor should review the dilution to existing shareholders, the conversion price relative to market value, financial issues, control issues, termination penalties, and conflicts of interest.

Vote FOR the conversion if it is expected that the company will be subject to

onerous penalties or will be forced to file for bankruptcy if the transaction is not approved.

CORPORATE REORGANIZATION/DEBT RESTRUCTURING/PREPACKAGED BANKRUPTCY PLANS/REVERSE LEVERAGED BUYOUTS/WRAP PLANS

Vote CASE-BY-CASE on proposals to increase common and/or preferred shares and to issue shares as part of a debt restructuring plan, taking into consideration the following:

- o Dilution to existing shareholders' position;
- o Terms of the offer;
- o Financial issues;
- o Management's efforts to pursue other alternatives;
- o Control issues;
- o Conflicts of interest.

Vote FOR the debt restructuring if it is expected that the company will file for bankruptcy if the transaction is not approved.

#### FORMATION OF HOLDING COMPANY

Vote CASE-BY-CASE on proposals regarding the formation of a holding company, taking into consideration the following:

- o The reasons for the change;
- o Any financial or tax benefits;
- o Regulatory benefits;
- o Increases in capital structure;
- o Changes to the articles of incorporation or bylaws of the company.

Absent compelling financial reasons to recommend the transaction, vote AGAINST the formation of a holding company if the transaction would include either of the following:

- o Increases in common or preferred stock in excess of the allowable maximum (see discussion under "Capital Structure");
- o Adverse changes in shareholder rights.
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GOING PRIVATE TRANSACTIONS (LBOS, MINORITY SQUEEZEOUTS, AND GOING DARK) Vote CASE-BY-CASE on going private transactions, taking into account the following:

- o Offer price/premium;
- o Fairness opinion;
- o How the deal was negotiated;
- o Conflicts of interest;
- o Other alternatives/offers considered; and
- o Non-completion risk.

Vote CASE-BY-CASE on "going dark" transactions, determining whether the transaction enhances shareholder value by taking into consideration:

- Whether the company has attained benefits from being publicly-traded (examination of trading volume, liquidity, and market research of the stock);
- o Cash-out value;
- o Whether the interests of continuing and cashed-out shareholders are balanced; and
- o The market reaction to public announcement of transaction.

#### JOINT VENTURES

Vote CASE-BY-CASE on proposals to form joint ventures, taking into account the following:

o Percentage of assets/business contributed;

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- o Percentage ownership;
- o Financial and strategic benefits;
- o Governance structure;
- o Conflicts of interest;
- o Other alternatives;
- o Noncompletion risk.

#### LIQUIDATIONS

Vote CASE-BY-CASE on liquidations, taking into account the following:

- o Management's efforts to pursue other alternatives;
- o Appraisal value of assets; and
- o The compensation plan for executives managing the liquidation.

Vote FOR the liquidation if the company will file for bankruptcy if the proposal is not approved.

MERGERS AND ACQUISITIONS/ ISSUANCE OF SHARES TO FACILITATE MERGER OR ACQUISITION Vote CASE-BY-CASE on mergers and acquisitions, determining whether the transaction enhances shareholder value by giving consideration to items listed under "Mergers and Corporate Restructurings: Overall Approach."

#### PRIVATE PLACEMENTS/WARRANTS/CONVERTIBLE DEBENTURES

Vote CASE-BY-CASE on proposals regarding private placements, taking into consideration:

- o Dilution to existing shareholders' position;
- o Terms of the offer;
- o Financial issues;
- o Management's efforts to pursue other alternatives;
- o Control issues;
- o Conflicts of interest.

Vote FOR the private placement if it is expected that the company will file for bankruptcy if the transaction is not approved.

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#### SPINOFFS

Vote CASE-BY-CASE on spin-offs, considering:

- o Tax and regulatory advantages;
- o Planned use of the sale proceeds;
- o Valuation of spinoff;
- o Fairness opinion;
- o Benefits to the parent company;
- o Conflicts of interest;
- o Managerial incentives;
- o Corporate governance changes;
- o Changes in the capital structure.

#### VALUE MAXIMIZATION PROPOSALS

Vote CASE-BY-CASE on shareholder proposals seeking to maximize shareholder value by hiring a financial advisor to explore strategic alternatives, selling the company or liquidating the company and distributing the proceeds to shareholders. These proposals should be evaluated based on the following factors:

- o Prolonged poor performance with no turnaround in sight;
- o Signs of entrenched board and management;
- o Strategic plan in place for improving value;
- o Likelihood of receiving reasonable value in a sale or dissolution; and
- o Whether company is actively exploring its strategic options,

including retaining a financial advisor.

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#### 6. STATE OF INCORPORATION

#### CONTROL SHARE ACQUISITION PROVISIONS

Control share acquisition statutes function by denying shares their voting rights when they contribute to ownership in excess of certain thresholds. Voting rights for those shares exceeding ownership limits may only be restored by approval of either a majority or supermajority of disinterested shares. Thus, control share acquisition statutes effectively require a hostile bidder to put its offer to a shareholder vote or risk voting disenfranchisement if the bidder continues buying up a large block of shares.

Vote FOR proposals to opt out of control share acquisition statutes unless doing so would enable the completion of a takeover that would be detrimental to shareholders.

Vote AGAINST proposals to amend the charter to include control share acquisition provisions.

Vote FOR proposals to restore voting rights to the control shares.

#### CONTROL SHARE CASH-OUT PROVISIONS

Control share cash-out statutes give dissident shareholders the right to "cash-out" of their position in a company at the expense of the shareholder who has taken a control position. In other words, when an investor crosses a preset threshold level, remaining shareholders are given the right to sell their shares to the acquirer, who must buy them at the highest acquiring price.

Vote FOR proposals to opt out of control share cash-out statutes.

#### DISGORGEMENT PROVISIONS

Disgorgement provisions require an acquirer or potential acquirer of more than a certain percentage of a company's stock to disgorge, or pay back, to the company any profits realized from the sale of that company's stock purchased 24 months before achieving control status. All sales of company stock by the acquirer occurring within a certain period of time (between 18 months and 24 months) prior to the investor's gaining control status are subject to these recapture-of-profits provisions.

Vote FOR proposals to opt out of state disgorgement provisions.

#### FAIR PRICE PROVISIONS

Vote CASE-BY-CASE on proposals to adopt fair price provisions (provisions that stipulate that an acquirer must pay the same price to acquire all shares as it paid to acquire the control shares), evaluating factors such as the vote required to approve the proposed acquisition, the vote required to repeal the fair price provision, and the mechanism for determining the fair price.

Generally, vote AGAINST fair price provisions with shareholder vote requirements greater than a majority of disinterested shares.

#### FREEZE-OUT PROVISIONS

Vote FOR proposals to opt out of state freeze-out provisions. Freeze-out provisions force an investor who surpasses a certain ownership threshold in a company to wait a specified period of time before gaining control of the company.

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#### GREENMATI.

Greenmail payments are targeted share repurchases by management of company stock from individuals or groups seeking control of the company. Since only the hostile party receives payment, usually at a substantial premium over the market value of its shares, the practice discriminates against all other shareholders.

Vote FOR proposals to adopt anti-greenmail charter or bylaw amendments or otherwise restrict a company's ability to make greenmail payments.

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Vote CASE-BY-CASE on anti-greenmail proposals when they are bundled with other charter or bylaw amendments.

#### REINCORPORATION PROPOSALS

Vote CASE-BY-CASE on proposals to change a company's state of incorporation, taking into consideration both financial and corporate governance concerns, including:

The reasons for reincorporating;

A comparison of the governance provisions;

Comparative economic benefits; and

A comparison of the jurisdictional laws.

Vote FOR re-incorporation when the economic factors outweigh any neutral or negative governance changes.

#### STAKEHOLDER PROVISIONS

Vote AGAINST proposals that ask the board to consider non-shareholder constituencies or other non-financial effects when evaluating a merger or business combination.

## STATE ANTITAKEOVER STATUTES

Vote CASE-BY-CASE on proposals to opt in or out of state takeover statutes (including control share acquisition statutes, control share cash-out statutes, freezeout provisions, fair price provisions, stakeholder laws, poison pill endorsements, severance pay and labor contract provisions, anti-greenmail provisions, and disgorgement provisions).

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#### 7. CAPITAL STRUCTURE

ADJUSTMENTS TO PAR VALUE OF COMMON STOCK Vote FOR management proposals to reduce the par value of common stock.

## COMMON STOCK AUTHORIZATION

Vote CASE-BY-CASE on proposals to increase the number of shares of common stock authorized for issuance using a model developed by ISS.

Vote FOR proposals to approve increases beyond the allowable increase when a company's shares are in danger of being delisted or if a company's ability to continue to operate as a going concern is uncertain.

In addition, for capital requests less than or equal to 300 percent of the

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current authorized shares that marginally fail the calculated allowable cap (i.e., exceed the allowable cap by no more than 5 percent), on a CASE-BY-CASE basis, vote FOR the increase based on the company's performance and whether the company's ongoing use of shares has shown prudence. Factors should include, at a minimum, the following:

- o Rationale;
- o Good performance with respect to peers and index on a five-year total shareholder return basis;
- o Absence of non-shareholder approved poison pill;
- o Reasonable equity compensation burn rate;
- o No non-shareholder approved pay plans; and
- o Absence of egregious equity compensation practices.

#### DUAL-CLASS STOCK

Vote AGAINST proposals to create a new class of common stock with superior voting rights.

Vote AGAINST proposals at companies with dual-class capital structures to increase the number of authorized shares of the class of stock that has superior voting rights.

Vote FOR proposals to create a new class of nonvoting or sub-voting common stock if:

- o It is intended for financing purposes with minimal or no dilution to current shareholders;
- o It is not designed to preserve the voting power of an insider or significant shareholder.

#### ISSUE STOCK FOR USE WITH RIGHTS PLAN

Vote AGAINST proposals that increase authorized common stock for the explicit purpose of implementing a non-shareholder approved shareholder rights plan (poison pill).

#### PREEMPTIVE RIGHTS

Vote CASE-BY-CASE on shareholder proposals that seek preemptive rights, taking into consideration: the size of a company, the characteristics of its shareholder base, and the liquidity of the stock.

#### PREFERRED STOCK

Vote AGAINST proposals authorizing the creation of new classes of preferred stock with unspecified voting, conversion, dividend distribution, and other rights ("blank check" preferred stock).

Vote FOR proposals to create "declawed" blank check preferred stock (stock that cannot be used as a takeover defense).

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Vote FOR proposals to authorize preferred stock in cases where the company specifies the voting, dividend, conversion, and other rights of such stock and the terms of the preferred stock appear reasonable.

Vote AGAINST proposals to increase the number of blank check preferred stock authorized for issuance when no shares have been issued or reserved for a specific purpose.

Vote CASE-BY-CASE on proposals to increase the number of blank check preferred shares after analyzing the number of preferred shares available for issue given a company's industry and performance in terms of shareholder returns.

#### RECAPITALIZATION

Vote CASE-BY-CASE on recapitalizations (reclassifications of securities), taking into account the following:

- o More simplified capital structure;
- o Enhanced liquidity;
- o Fairness of conversion terms;
- o Impact on voting power and dividends;
- o Reasons for the reclassification;
- o Conflicts of interest; and
- o Other alternatives considered.

#### REVERSE STOCK SPLITS

Vote FOR management proposals to implement a reverse stock split when the number of authorized shares will be proportionately reduced.

Vote FOR management proposals to implement a reverse stock split to avoid delisting.

Vote CASE-BY-CASE on proposals to implement a reverse stock split that do not proportionately reduce the number of shares authorized for issue based on the allowable increased calculated using the Capital Structure model.

#### SHARE REPURCHASE PROGRAMS

Vote FOR management proposals to institute open-market share repurchase plans in which all shareholders may participate on equal terms.

#### STOCK DISTRIBUTIONS: SPLITS AND DIVIDENDS

Vote FOR management proposals to increase the common share authorization for a stock split or share dividend, provided that the increase in authorized shares would not result in an excessive number of shares available for issuance as determined using a model developed by ISS.

#### TRACKING STOCK

Vote CASE-BY-CASE on the creation of tracking stock, weighing the strategic value of the transaction against such factors as:

- o Adverse governance changes;
- o Excessive increases in authorized capital stock;
- o Unfair method of distribution;
- o Diminution of voting rights;
- o Adverse conversion features;
- o Negative impact on stock option plans; and
- o Alternatives such as spin-off.
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# 8. EXECUTIVE AND DIRECTOR COMPENSATION EQUITY COMPENSATION PLANS Vote CASE-BY-CASE on equity-based compensation plans. Vote AGAINST the equity plan if any of the following factors apply:

- o The total cost of the company's equity plans is unreasonable;
- o The plan expressly permits the repricing of stock options without prior shareholder approval;
- o There is a disconnect between CEO pay and the company's performance;
- O The company's three year burn rate exceeds the greater of 2% and the mean plus 1 standard deviation of its industry group; or
- o The plan is a vehicle for poor pay practices.

Each of these factors is further described below:

COST OF EQUITY PLANS

Generally, vote AGAINST equity plans if the cost is unreasonable. For non-employee director plans, vote FOR the plan if certain factors are met (see Director Compensation section).

The cost of the equity plans is expressed as Shareholder Value Transfer (SVT), which is measured using a binomial option pricing model that assesses the amount of shareholders' equity flowing out of the company to employees and directors. SVT is expressed as both a dollar amount and as a percentage of market value, and includes the new shares proposed, shares available under existing plans, and shares granted but unexercised. All award types are valued. For omnibus plans, unless limitations are placed on the most expensive types of awards (for example, full value awards), the assumption is made that all awards to be granted will be the most expensive types. See discussion of specific types of awards.

The Shareholder Value Transfer is reasonable if it falls below the company-specific allowable cap. The allowable cap is determined as follows: The top quartile performers in each industry group (using the Global Industry Classification Standard GICS) are identified. Benchmark SVT levels for each industry are established based on these top performers' historic SVT. Regression analyses are run on each industry group to identify the variables most strongly correlated to SVT. The benchmark industry SVT level is then adjusted upwards or downwards for the specific company by plugging the company-specific performance measures, size and cash compensation into the industry cap equations to arrive at the company's allowable cap.

#### REPRICING PROVISIONS

Vote AGAINST plans that expressly permit the repricing of underwater stock options without prior shareholder approval, even if the cost of the plan is reasonable. Also, WITHHOLD from members of the Compensation Committee who approved and/or implemented an option exchange program by repricing and buying out underwater options for stock, cash or other consideration or canceling underwater options and regranting options with a lower exercise price without prior shareholder approval, even if such repricings are allowed in their equity plan.

Vote AGAINST plans if the company has a history of repricing options without shareholder approval, and the applicable listing standards would not preclude them from doing so.

## PAY-FOR PERFORMANCE DISCONNECT Generally vote AGAINST plans in which:

- there is a disconnect between the CEO's pay and company performance (an increase in pay and a decrease in performance);
- the main source of the pay increase (over half) is equity-based, 0 and
- the CEO is a participant of the equity proposal.
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Performance decreases are based on negative one- and three-year total shareholder returns. CEO pay increases are based on the CEO's total direct compensation (salary, cash bonus, present value of stock options, face value of restricted stock, value of non-equity incentive payouts, change in pension value and nonqualified deferred compensation earnings, and all other compensation) increasing over the previous year.

WITHHOLD votes from the Compensation Committee members when the company has a pay for performance disconnect.

On a CASE-BY-CASE basis, vote for equity plans and FOR compensation committee members with a pay-for-performance disconnect if compensation committee members can present strong and compelling evidence of improved committee performance. This evidence must go beyond the usual compensation committee report disclosure. This additional evidence necessary includes all of the following:

- o The compensation committee has reviewed all components of the CEO's compensation, including the following:
  - Base salary, bonus, long-term incentives;
  - Accumulative realized and unrealized stock option and restricted stock gains;
  - Dollar value of perquisites and other personal benefits to the CEO and the total cost to the company;
  - Earnings and accumulated payment obligations under the company's nonqualified deferred compensation program;
  - Actual projected payment obligations under the company's supplemental executive retirement plan (SERPs).
- o A tally sheet with all the above components should be disclosed for the following termination scenarios:
  - Payment if termination occurs within 12 months: \$\_\_\_\_\_;
     Payment if "not for cause" termination occurs within 12 months: \$\_\_\_\_\_;
  - Payment if "change of control" termination occurs within 12 months: \$\_\_\_\_.
- The compensation committee is committed to providing additional information on the named executives' annual cash bonus program and/or long-term incentive cash plan for the current fiscal year. The compensation committee will provide full disclosure of the qualitative and quantitative performance criteria and hurdle rates used to determine the payouts of the cash program. From this disclosure, shareholders will know the minimum level of performance required for any cash bonus to be delivered, as well as the maximum cash bonus payable for superior performance.

The repetition of the compensation committee report does not meet ISS' requirement of compelling and strong evidence of improved disclosure. The level of transparency and disclosure is at the highest level where shareholders can understand the mechanics of the annual cash bonus and/or long-term incentive cash plan based on the additional disclosure.

The compensation committee is committed to granting a substantial portion of performance-based equity awards to the named executive officers. A substantial portion of performance-based awards would be at least 50 percent of the shares awarded to each of the named executive officers. Performance-based equity awards are earned or paid out based on the achievement of company performance targets. The company will disclose the details of the performance criteria (e.g., return on equity) and the hurdle rates (e.g., 15 percent) associated with the performance targets. From this disclosure, shareholders will know the minimum level of performance required for any equity grants to be made. The performance-based equity awards do not refer to non-qualified stock options 1 or performance-accelerated grants. 2 Instead, performance-based equity awards are performance-contingent grants where the individual will not receive the equity grant by not meeting the target performance and vice versa.

The level of transparency and disclosure is at the highest level where shareholders can understand the mechanics of the performance-based equity awards based on the additional disclosure.

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  - The compensation committee has the sole authority to hire and fire outside compensation consultants. The role of the outside compensation consultant is to assist the compensation committee to analyze executive pay packages or contracts and understand the company's financial measures.

#### THREE-YEAR BURN RATE/BURN RATE COMMITMENT

Generally vote AGAINST plans if the company's most recent three-year burn rate exceeds one standard deviation in excess of the industry mean (per the following Burn Rate Table) and is over two percent of common shares outstanding. The three-year burn rate policy does not apply to non-employee director plans unless outside directors receive a significant portion of shares each year.

However, vote FOR equity plans if the company fails this burn rate test but the company commits in a public filing to a three-year average burn rate equal to its GICS group burn rate mean plus one standard deviation (or 2%, whichever is greater), assuming all other conditions for voting FOR the plan have been met.

If a company fails to fulfill its burn rate commitment, vote to WITHHOLD from the compensation committee.

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- 1 Non-qualified stock options are not performance-based awards unless the grant or the vesting of the stock options is tied to the achievement of a pre-determined and disclosed performance measure. A rising stock market will generally increase share prices of all companies, despite of the company's underlying performance.
- 2 Performance-accelerated grants are awards that vest earlier based on the achievement of a specified measure. However, these grants will ultimately vest over time even without the attainment of the goal(s).
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#### 2007 BURN RATE TABLE

RUSSELL 3000 NON-RUSSELL 3000

| GICS | DESCRIPTION                    | MEAN  | STANDARD DEVIATION | MEA |
|------|--------------------------------|-------|--------------------|-----|
| 1010 | Energy                         | 1.37% | 0.92%              | 2   |
| 1510 | Materials                      | 1.23% | 0.62%              | 1   |
| 2010 | Capital Goods                  | 1.60% | 0.98%              | 2   |
| 2020 | Commercial Services & Supplies | 2.39% | 1.42%              | 3   |
| 2030 | Transportation                 | 1.30% | 1.01%              | 2   |

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|                        | Automobiles &                         |       |       |       |
|------------------------|---------------------------------------|-------|-------|-------|
| 2510                   | Components                            | 1.93% | 0.98% | 2     |
| 2520                   | Consumer Durables &<br>Apparel        | 1.97% | 1.12% | 3     |
| 2530                   | Hotels Restaurants &<br>Leisure       | 2.22% | 1.19% | 3     |
| 2540                   | Media                                 | 1.78% | 0.92% | 2     |
| 2550                   | Retailing                             | 1.95% | 1.10% | 3     |
| 3010,<br>3020,<br>3030 | Food & Staples<br>Retailing           | 1.66% | 1.25% | 2     |
| 3510                   | Health Care Equipment<br>& Services   | 2.87% | 1.32% | 4     |
| 3520                   | Pharmaceuticals &<br>Biotechnology    | 3.12% | 1.38% | 4     |
| 4010                   | Banks                                 | 1.31% | 0.89% | 2     |
| 4020                   | Diversified<br>Financials             | 2.13% | 1.64% | 3     |
| 4030                   | Insurance                             | 1.34% | 0.88% | 2     |
| 4040                   | Real Estate                           | 1.21% | 1.02% | 2     |
| 4510                   | Software & Services                   | 3.77% | 2.05% | <br>5 |
| 4520                   | Technology Hardware &<br>Equipment    | 3.05% | 1.65% | 4     |
| 4530                   | Semiconductors & Semiconductor Equip. | 3.76% | 1.64% | 5     |
| 5010                   | Telecommunication<br>Services         | 1.71% | 0.99% | 2     |
| 5510                   | Utilities                             | 0.84% | 0.51% | 1     |

| MEAN  | STANDARD DEVIATION | MEAN + STDEV |
|-------|--------------------|--------------|
| 1.76% | 2.01%              | 3.77%        |
| 2.21% | 2.15%              | 4.36%        |
| 2.34% | 1.98%              | 4.32%        |
|       |                    |              |

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| 2.25% | 1.93% | 4.18% |
|-------|-------|-------|
| 1.92% | 1.95% | 3.86% |
| 2.37% | 2.32% | 4.69% |
| 2.02% | 1.68% | 3.70% |
| 2.29% | 1.88% | 4.17% |
| 3.26% | 2.36% | 5.62% |
| 2.92% | 2.21% | 5.14% |
| 1.90% | 2.00% | 3.90% |
| 3.51% | 2.31% | 5.81% |
| 3.96% | 2.89% | 6.85% |
| 1.15% | 1.10% | 2.25% |
| 4.84% | 5.03% | 9.87% |
| 1.60% | 1.96% | 3.56% |
| 1.21% | 1.02% | 2.23% |
| 5.33% | 3.13% | 8.46% |
| 3.58% | 2.34% | 5.92% |
| 4.48% | 2.46% | 6.94% |
| 2.98% | 2.94% | 5.92% |
| 0.84% | 0.51% | 1.35% |
|       |       |       |

For companies that grant both full value awards and stock options to their employees, ISS shall apply a premium on full value awards for the past three fiscal years. The guideline for applying the premium is as follows:

| ANNUAL STOCK PRICE<br>VOLATILITY | PREMIUM                                 |
|----------------------------------|---|
| 53% and higher                   | 1 full-value award will count as shares |
| 25% - 52%                        | 1 full-value award will count as shares |
| Less than 25%                    | 1 full-value award will count as shares |
| -                                | VOLATILITY  53% and higher  25% - 52%   |

POOR PAY PRACTICES

Vote AGAINST equity plans if the plan is a vehicle for poor compensation practices.

WITHHOLD from compensation committee members, CEO, and potentially the entire board, if the company has poor compensation practices. The following practices, while not exhaustive, are examples of poor compensation practices that may warrant withholding votes:

Egregious employment contracts (e.g., those containing multi-year guarantees for bonuses and grants);

Excessive perks that dominate compensation (e.g., tax gross-ups for personal use of corporate aircraft);

Huge bonus payouts without justifiable performance linkage or proper disclosure;

Performance metrics that are changed (e.g., canceled or replaced during the performance period without adequate explanation of the action and the link to performance);

Egregious pension/SERP (supplemental executive retirement plan) payouts (e.g., the inclusion of additional years of service not worked or inclusion of performance-based equity awards in the pension calculation);

New CEO awarded an overly generous new hire package (e.g., including excessive "make whole" provisions or any of the poor pay practices listed in this policy);

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Excessive severance provisions (e.g., including excessive change in control payments);

Change in control payouts without loss of job or substantial diminution of job duties;

Internal pay disparity;

Options backdating (covered in a separate policy);

and Other excessive compensation payouts or poor pay practices at the company.

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SPECIFIC TREATMENT OF CERTAIN AWARD TYPES IN EQUITY PLAN EVALUATIONS:

## DIVIDEND EQUIVALENT RIGHTS

Options that have Dividend Equivalent Rights (DERs) associated with them will have a higher calculated award value than those without DERs under the binomial model, based on the value of these dividend streams. The higher value will be applied to new shares, shares available under existing plans, and shares awarded but not exercised per the plan specifications. DERS transfer more shareholder equity to employees and non-employee directors and this cost should be captured.

## LIBERAL SHARE RECYCLING PROVISIONS

Under net share counting provisions, shares tendered by an option holder to pay for the exercise of an option, shares withheld for taxes or shares repurchased

by the company on the open market can be recycled back into the equity plan for awarding again. All awards with such provisions should be valued as full-value awards. Stock-settled stock appreciation rights (SSARs) will also be considered as full-value awards if a company counts only the net shares issued to employees towards their plan reserve.

OTHER COMPENSATION PROPOSALS AND POLICIES

401(K) EMPLOYEE BENEFIT PLANS

Vote FOR proposals to implement a 401(k) savings plan for employees.

#### DIRECTOR COMPENSATION

Vote CASE-BY-CASE on compensation plans for non-employee directors, based on the cost of the plans against the company's allowable cap.

On occasion, director stock plans that set aside a relatively small number of shares when combined with employee or executive stock compensation plans exceed the allowable cap. Vote for the plan if ALL of the following qualitative factors in the board's compensation are met and disclosed in the proxy statement:

Director stock ownership guidelines with a minimum of three times the annual cash retainer.

- o Vesting schedule or mandatory holding/deferral period:
- A minimum vesting of three years for stock options or restricted stock; or
- Deferred stock payable at the end of a three-year deferral period.
- o Mix between cash and equity:
- A balanced mix of cash and equity, for example 40% cash/60% equity or 50% cash/50% equity; or
- If the mix is heavier on the equity component, the vesting schedule or deferral period should be more stringent, with the lesser of five years or the term of directorship.

No retirement/benefits and perquisites provided to non-employee directors; and  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right)$ 

Detailed disclosure provided on cash and equity compensation delivered to each non-employee director for the most recent fiscal year in a table. The column headers for the table may include the following: name of each non-employee director, annual retainer, board meeting fees, committee retainer, committee-meeting fees, and equity grants.

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#### DIRECTOR RETIREMENT PLANS

Vote AGAINST retirement plans for non-employee directors.

Vote FOR shareholder proposals to eliminate retirement plans for non-employee directors.

#### EMPLOYEE STOCK OWNERSHIP PLANS (ESOPS)

Vote FOR proposals to implement an ESOP or increase authorized shares for existing ESOPs, unless the number of shares allocated to the ESOP is excessive (more than five percent of outstanding shares).

## EMPLOYEE STOCK PURCHASE PLANS-- QUALIFIED PLANS

Vote CASE-BY-CASE on qualified employee stock purchase plans. Vote FOR employee stock purchase plans where all of the following apply:

Purchase price is at least 85 percent of fair market value;

Offering period is 27 months or less; and

The number of shares allocated to the plan is ten percent or less of the outstanding shares.

Vote AGAINST qualified employee stock purchase plans where any of the following apply:

Purchase price is less than 85 percent of fair market value; or

Offering period is greater than 27 months; or

The number of shares allocated to the plan is more than ten percent of the outstanding shares.

EMPLOYEE STOCK PURCHASE PLANS-- NON-QUALIFIED PLANS

Vote CASE-by-CASE on nonqualified employee stock purchase plans. Vote FOR nonqualified employee stock purchase plans with all the following features:

Broad-based participation (i.e., all employees of the company with the exclusion of individuals with 5 percent or more of beneficial ownership of the company);

Limits on employee contribution, which may be a fixed dollar amount or expressed as a percent of base salary;

Company matching contribution up to 25 percent of employee's contribution, which is effectively a discount of 20 percent from market value;

No discount on the stock price on the date of purchase since there is a company matching contribution.

Vote AGAINST nonqualified employee stock purchase plans when any of the plan features do not meet the above criteria. If the company matching contribution exceeds 25 percent of employee's contribution, evaluate the cost of the plan against its allowable cap.

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INCENTIVE BONUS PLANS AND TAX DEDUCTIBILITY PROPOSALS (OBRA-RELATED COMPENSATION PROPOSALS)

Vote FOR proposals that simply amend shareholder-approved compensation plans to include administrative features or place a cap on the annual grants any one participant may receive to comply with the provisions of Section  $162 \, (\text{m})$ .

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Vote FOR proposals to add performance goals to existing compensation plans to comply with the provisions of Section  $162\,(\mathrm{m})$  unless they are clearly inappropriate.

Vote CASE-BY-CASE on amendments to existing plans to increase shares reserved and to qualify for favorable tax treatment under the provisions of Section 162(m) as long as the plan does not exceed the allowable cap and the plan does not violate any of the supplemental policies.

Generally vote FOR cash or cash and stock bonus plans that are submitted to shareholders for the purpose of exempting compensation from taxes under the

provisions of Section 162(m) if no increase in shares is requested.

#### OPTIONS BACKDATING

In cases where a company has practiced options backdating, WITHHOLD on a CASE-BY-CASE basis from the members of the compensation committee, depending on the severity of the practices and the subsequent corrective actions on the part of the board. WITHHOLD from the compensation committee members who oversaw the questionable options grant practices or from current compensation committee members who fail to respond to the issue proactively, depending on several factors, including, but not limited to:

Reason and motive for the options backdating issue, such as inadvertent vs. deliberate grant date changes;

Length of time of options backdating;

Size of restatement due to options backdating;

Corrective actions taken by the board or compensation committee, such as canceling or repricing backdated options, or recoupment of option gains on backdated grants;

Adoption of a grant policy that prohibits backdating, and creation of a fixed grant schedule or window period for equity grants going forward.

#### OPTION EXCHANGE PROGRAMS/REPRICING OPTIONS

Vote CASE-by-CASE on management proposals seeking approval to exchange/reprice options taking into consideration:

Historic trading patterns—the stock price should not be so volatile that the options are likely to be back "in—the—money" over the near term;

Rationale for the re-pricing--was the stock price decline beyond management's control?

Is this a value-for-value exchange?

Are surrendered stock options added back to the plan reserve? Option vesting—does the new option vest immediately or is there a black—out period?

Term of the option—the term should remain the same as that of the replaced option;

Exercise price--should be set at fair market or a premium to market;

Participants--executive officers and directors should be excluded.

If the surrendered options are added back to the equity plans for re-issuance, then also take into consideration the company's three-year average burn rate. In addition to the above considerations, evaluate the intent, rationale, and timing of the repricing proposal. The proposal should clearly articulate why the board is choosing to conduct an exchange program at this point in time. Repricing underwater options after a recent precipitous drop in the company's stock price demonstrates poor timing. Repricing after a recent decline in stock price triggers additional scrutiny and a potential AGAINST vote on the proposal. At a minimum, the decline should not have happened within the past year. Also, consider the terms of the surrendered options, such as the grant date, exercise price and vesting schedule. Grant dates of surrendered options should be far enough back (two to three years) so as not to suggest that repricings are being done to take advantage of short-term downward price movements. Similarly, the

exercise price of surrendered options should be above the 52-week high for the stock price.

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Vote FOR shareholder proposals to put option repricings to a shareholder vote.

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#### STOCK PLANS IN LIEU OF CASH

Vote CASE-by-CASE on plans which provide participants with the option of taking all or a portion of their cash compensation in the form of stock.

Vote FOR non-employee director only equity plans which provide a dollar-for-dollar cash for stock exchange.

Vote CASE-by-CASE on plans which do not provide a dollar-for-dollar cash for stock exchange. In cases where the exchange is not dollar-for-dollar, the request for new or additional shares for such equity program will be considered using the binomial option pricing model. In an effort to capture the total cost of total compensation, ISS will not make any adjustments to carve out the in-lieu-of cash compensation.

TRANSFER PROGRAMS OF STOCK OPTIONS One-time Transfers: WITHHOLD votes from compensation committee members if they fail to submit one-time transfers for to shareholders for approval.

Vote CASE-BY-CASE on one-time transfers. Vote FOR if:

Executive officers and non-employee directors are excluded from participating;

Stock options are purchased by third-party financial institutions at a discount to their fair value using option pricing models such as Black-Scholes or a Binomial Option Valuation or other appropriate financial models;

There is a two-year minimum holding period for sale proceeds (cash or stock) for all participants.

Additionally, management should provide a clear explanation of why options are being transferred and whether the events leading up to the decline in stock price were beyond management's control. A review of the company's historic stock price volatility should indicate if the options are likely to be back "in-the-money" over the near term.

#### SHAREHOLDER PROPOSALS ON COMPENSATION

ADVISORY VOTE ON EXECUTIVE COMPENSATION (SAY-ON-PAY)

Generally, vote FOR shareholder proposals that call for non-binding shareholder ratification of the compensation of the named Executive Officers and the accompanying narrative disclosure of material factors provided to understand the Summary Compensation Table.

COMPENSATION CONSULTANTS- DISCLOSURE OF BOARD OR COMPANY'S UTILIZATION Generally vote FOR shareholder proposals seeking disclosure regarding the Company, Board, or Board committee's use of compensation consultants, such as company name, business relationship(s) and fees paid.

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 ${\tt DISCLOSURE/SETTING\ LEVELS\ OR\ TYPES\ OF\ COMPENSATION\ FOR\ EXECUTIVES\ AND\ DIRECTORS}$  Generally, vote