

UNITED NATIONAL BANCORP  
Form 425  
August 21, 2003

Filed by The PNC Financial Services Group, Inc.  
Pursuant to Rule 425 under the Securities Act of 1933 and  
deemed filed pursuant to Rule 14a-12 of the Securities Exchange Act of 1934

Subject Company: United National Bancorp  
Commission File No. 000-16931

The following is from an investor presentation that took place on August 21, 2003 in connection with the proposed acquisition by The PNC Financial Services Group, Inc., a Pennsylvania corporation, of United National Bancorp, a New Jersey corporation:

[PNC Logo]

[United National Bancorp Logo]

THE PNC FINANCIAL SERVICES GROUP, INC.  
ANNOUNCES THE ACQUISITION OF  
UNITED NATIONAL BANCORP

AUGUST 21, 2003

FORWARD-LOOKING INFORMATION

-----  
This presentation contains forward-looking statements with respect to PNC's outlook or expectations with respect to the Planned acquisition of United National, the expected costs to be incurred in connection with the acquisition, United National's future performance, and the consequences of the integration of United National into PNC. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. The forward-looking statements in this presentation speak only as of the date of this presentation, and PNC assumes no duty and does not undertake to update them.

In addition to factors previously disclosed in PNC's SEC reports (accessible on the SEC's website at [www.sec.gov](http://www.sec.gov) and on PNC's website at [www.pnc.com](http://www.pnc.com)) applicable to PNC's business generally (including, upon the acquisition, those aspects currently operated by United National), the forward-looking statements in this presentation are subject to the following risks and uncertainties:

- ^ Completion of the transaction is dependent on, among other things, receipt of stockholder and regulatory approvals, the timing of which cannot be predicted with precision at this point and which may not be received at all.
- ^ The transaction may be materially more expensive to complete than anticipated, as a result of unexpected factors or events.

## Edgar Filing: UNITED NATIONAL BANCORP - Form 425

- ^ The integration of United National's business and operations into PNC, which will include conversion of United National's different systems and procedures, may take longer than anticipated or be more costly than anticipated or have unanticipated adverse results relating to United National's or PNC's existing businesses.
- ^ The anticipated cost savings of the acquisition may take longer to be realized or may not be achieved in their entirety.
- ^ The anticipated benefits to PNC are dependent in part on United National's business performance in the future, and there can be no assurance as to actual future results, which could be impacted by various factors, including the risks and uncertainties generally related to PNC's and United National's performance (with respect to United National, see United National's SEC reports, also accessible on the SEC's website) or due to factors related to the acquisition of United National and the process of integrating it into PNC.

### UNITED NATIONAL BANCORP OFFERS COMPELLING STRATEGIC OPPORTUNITIES

---

- ^ Accelerates PNC expansion in fast-growing, affluent region
- ^ Leverages PNC business mix, product lines, distribution capabilities, technology platform and customer insights
- ^ Offers comparatively low integration risk
- ^ Accretive in first year, with IRR of approximately 15% which is above return from share repurchases

### FASTER GROWING AND MORE AFFLUENT NEW JERSEY MARKET

---

COUNTY	MEDIAN HOUSEHOLD INCOME	PROJECTED 5-YEAR GROWTH		
		HOUSEHOLD INCOME	# OF HOUSEHOLDS	POPULATION
Essex	\$56,080	19.2%	0.44%	0.33%
Hunterdon	95,990	24.9	5.95	4.88
Middlesex	71,759	17.5	4.18	4.49
Morris	95,971	23.5	5.62	4.60
Somerset	97,249	24.6	7.23	7.44
Union	68,540	17.6	1.21	2.00
Warren	55,829	11.3	6.15	5.36
Weighted average (1)	\$73,965	20.8%	3.40%	3.36%
New Jersey	\$63,768	15.5%	3.72%	3.30%
PNC footprint (2)	\$54,620	17.3%	2.92%	1.97%

(1) Weighted based on household counts

## Edgar Filing: UNITED NATIONAL BANCORP - Form 425

(2) PNC six state, sixty-eight county footprint weighted by PNC deposits  
 Source: SNL Financial and Claritas

### EXPANDING IN ATTRACTIVE MARKETS

---

PNC PROFORMA		
COUNTY	MARKET SHARE	RANK
NEW JERSEY		
Essex	13.4%	3
Hunterdon	23.8	2
Middlesex	11.3	3
Morris	9.2	5
Somerset	20.3	2
Union	4.8	4
Warren	42.5	1
PENNSYLVANIA		
Lehigh	4.3%	6
Northampton	13.7	3

[Map of the Branch Locations  
of PNC and UnitedTrust]

Deposit market share data as of June 2002  
 Source: SNL Financial

### UNITED NATIONAL BANCORP FINANCIAL HIGHLIGHTS

---

#### UNITED NATIONAL BANCORP SELECTED FINANCIAL DATA

\$ billions

Total Assets	\$3.0	Net income (\$ millions)	\$15.2
Loans	\$1.9	ROA	1.04%
Deposits	\$2.2	ROE	11.4%
Shareholders' equity	\$0.3	Net interest margin	3.90%
Equity/assets	8.81%	Efficiency	63.7%

Financial data as of or for the six months ended June 30, 2003

### TRANSACTION SUMMARY

---

TRANSACTION VALUE PER SHARE	\$33.89 per United National share (1)
TRANSACTION TOTAL VALUE	\$638 million (1)
CONSIDERATION	\$320 million in cash and 6.55 million shares of PNC common stock
STRUCTURE	Cash election merger
COLLARS	None
WALKAWAY	Limited price-based walkaway, subject to

## Edgar Filing: UNITED NATIONAL BANCORP - Form 425

REQUIRED APPROVALS	top-up right (2) United National shareholders and customary regulatory approvals
ANTICIPATED CLOSING	January 2004
ESTIMATED EPS IMPACT TO PNC	2004 core accretion of \$0.07 per share (3) 2005 accretion \$0.08 per share

- (1) Based on PNC closing price of \$48.53 as of August 20, 2003.
- (2) United National termination right if the value of PNC stock declines by approximately 30% and underperforms a peer index by 15%, unless PNC determines to adjust consideration
- (3) Excludes estimated conversion expenses of \$10.8 million after-tax. Accretion giving effect to these expenses would be \$0.03 per share

### A COMPREHENSIVE INTEGRATION PLAN BEGINS TODAY

---

#### DEVELOPING PLANS TO:

- ^ Minimize customer disruption by preserving customer-contact business units - minimal branch consolidations
- ^ Deploy resources to service private banking and middle market clients
- ^ Roll-out intensive communication plans to customers and employees
- ^ Leverage PNC's world-class infrastructure by consolidating operations and call centers

### GROWING THE COMBINED FRANCHISE

---

#### LONGER-TERM OPPORTUNITIES TO:

- ^ Expand customer base
- ^ Increase share of wallet from existing customers by expanding product offerings
- ^ Enhance customer acquisition channels
- ^ Leverage brand recognition

### POSITIVE IMPACT ON PNC EARNINGS

---

\$ millions, except EPS	ESTIMATED IMPACT ON NET INCOME	
	2004	2005
United National Bancorp net income (1)	\$36	\$41
Revenue synergies (none assumed)	-0-	-0-
Anticipated cost savings (2)	16	21

## Edgar Filing: UNITED NATIONAL BANCORP - Form 425

Net increase in amortization of intangibles	(3)	(3)
PNC net purchase accounting adjustments and other	3	(3)
Financing cost	(5)	(5)
Net income available to PNC common	\$47 (3)	\$51

### Estimated EPS Impact

----- Accretion	\$0.07 (3)	\$0.08
--------------------	------------	--------

- (1) United National Bancorp net income based on United National management estimates
- (2) Total pre-tax cost savings estimated at \$31 million; 74% realized in 2004, and 100% realized in 2005
- (3) Excludes estimated conversion expenses of \$10.8 million after-tax. Accretion giving effect to these expenses would be \$0.03 per share

### INTEGRATION DRIVEN BY EXPERIENCE

INTEGRATION TIMING	Complete by the end of 2004
COST SAVINGS ESTIMATE	\$31 million pre-tax - 38% of United National 2004 overhead
ESTIMATED CONVERSION EXPENSES	\$16 million pre-tax in 2004

COST SAVINGS \$ millions	IMPLEMENTATION TIMEFRAME	
	2004	2005
Compensation and benefits	\$15	\$21
Technology	5	6
Occupancy	2	2
Other	1	2
Total cost savings	\$23	\$31

### VALUATION CONSISTENT WITH COMPARABLE TRANSACTIONS

U.S. BANK DEALS WITH TRANSACTION VALUE BETWEEN \$100 MILLION - \$2 BILLION FROM JANUARY 2002 TO PRESENT

	PREMIUM/ DEPOSITS	PRICE/FORWARD EARNINGS (1)	PRICE/LTM EARNINGS	PRICE/ BOOK VALUE	PRICE/TANGIBLE BOOK VALUE
High	32.2%	23.3x	37.7x	5.07x	5.07x
Median	20.2%	17.1x	19.7x	2.65x	2.85x
Low	4.8%	14.8x	16.6x	1.34x	1.34x
UNBJ	21.1%	19.1x	21.6x	2.39x	3.74x

- (1) Forward earnings is the target's earnings estimate for the full calendar year in which the transaction is announced
- (2) United National Bancorp price / forward earnings reflects P/E based on United National management estimates for 2003  
Source: SNL Financial and IDD

## APPENDIX

UNITED NATIONAL BANCORP  
HISTORICAL FINANCIAL DATA

\$ millions, except EPS	AS OF OR FOR THE				
	YEAR ENDED DECEMBER 31,			SIX MONTHS ENDED JUNE 30,	
	2000	2001	2002	2002	2003
Loans	\$1,287	\$1,236	\$1,665	\$1,249	\$1,902
Total assets	2,112	1,963	2,868	2,060	3,032
Deposits	1,527	1,401	2,153	1,443	2,212
Shareholders' equity	141	157	265	158	267
Net income	\$24.7	\$24.8	\$20.4	\$7.0	\$15.2
Diluted EPS	1.59	1.62	1.24	0.47	0.80
ROA	1.16%	1.22%	0.88%	0.70%	1.04%
ROE	20.48	16.25	10.28	8.97	11.43
Net interest margin (FTE)	3.65	4.04	4.02	4.07	3.90
Tier I leverage ratio	7.85%	10.33%	7.40%	9.59%	7.28%
Total capital ratio	11.74	13.77	11.36	13.19	10.78
Reserves to total loans	0.96%	1.01%	1.23%	1.20%	1.16%
NPLs to total loans	0.52	0.52	0.95	2.61	0.81

Note: United National Bancorp acquired Vista Bancorp on 8/21/02

## PROXY STATEMENT/PROSPECTUS INFORMATION

The PNC Financial Services Group, Inc. and United National Bancorp will be filing a proxy statement/prospectus and other relevant documents concerning the merger with the United States Securities and Exchange Commission (the "SEC"). WE URGE INVESTORS TO READ THE PROXY STATEMENT/PROSPECTUS AND ANY OTHER DOCUMENTS TO BE FILED WITH THE SEC IN CONNECTION WITH THE MERGER OR INCORPORATED BY REFERENCE IN THE PROXY STATEMENT/PROSPECTUS, BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION. Investors will be able to obtain these documents free of charge at the SEC's web site ([www.sec.gov](http://www.sec.gov)). In addition, documents filed with the SEC by The PNC Financial Services Group, Inc. will be available free of charge from Shareholder Services at (800) 982-7652. Documents filed with the SEC by United National Bancorp will be available free of charge from Shareholder Relations at (908) 429-2406.

The directors, executive officers, and certain other members of management of United National Bancorp may be soliciting proxies in favor of the merger from its shareholders. For information about these directors, executive officers, and members of management, shareholders are asked to refer to United National Bancorp's most recent annual meeting proxy statement, which is

Edgar Filing: UNITED NATIONAL BANCORP - Form 425

available on United National Bancorp's website ([www.unitedtrust.com](http://www.unitedtrust.com)) and at the addresses provided in the preceding paragraph.

-----

[PNC Logo]