ONCOURSE TECHNOLOGIES INC
Form 10KSB
May 14, 2002

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-KSB

[X] ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended: December 31, 2001

[ ] TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from: ------------ to ------------

Commission File Number: 0-31813

ONCOURSE TECHNOLOGIES, INC.
(Name of Small Business in its charter)

NEVADA	91-1922441
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

3106 South 166th Street
New Berlin, WI 53151
(Address of principal executive offices)

Issuer's telephone number: (262) 860-0565
Issuer's facsimile number: (262) 860-0561

Securities registered under Section 12(b) of the Exchange Act: NONE
Securities registered under Section 12(g) of the Exchange Act: COMMON STOCK; COMMON STOCK PURCHASE WARRANTS

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X] Yes [ ] No

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B is not contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy of information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB. [ ]

Revenues for its most recent fiscal year: December 31, 2001: $4,914,767

Aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was sold, or the average bid and asked price of such common equity, as of a specified date within the past 60 days: 2,190,582 shares of $0.001 par value common stock at $0.53 per share as of March 31, 2002 for a $1,161,008 market value. Shares of common stock held by any executive officer or director of the issuer and any person who beneficially owns 10% or more of the outstanding common stock have been excluded from this computation because such persons may

be deemed to be affiliates. This determination of affiliate status is not a conclusive determination for other purposes.

Number of shares outstanding of each of the issuer's class of common equity, as of March 31, 2002: 18,431,560 shares of $0.001 par value common stock

Transitional Small Business Disclosure Format (Check one): Yes [ ]; No [X]

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PART I

ITEM 1. DESCRIPTION OF THE BUSINESS

COMPANY BACKGROUND

OnCourse Technologies, Inc. (the "Company" or "OnCourse") is a Nevada

corporation organized on May 28, 1998 to develop internet based business-to-business ("B2B") electronic-commerce sites for use in the procurement of raw materials and tooling for metalworking industries, to acquire specific other businesses, and to raise capital. Metalworking is defined as the process or art of shaping things out of metal. OnCourse currently has five wholly owned subsidiaries. OnCourse subsidiaries develop and/or sell and distribute CAD/CAM/CAE software. Computer-Aided Engineering (CAE) is the integration of design and manufacturing into a system under the direct control of digital computers. Software systems written by "the subsidiaries" combine the use of computers in industrial-design work, computer-aided design (CAD), with their use in manufacturing operations, computer-aided manufacturing (CAM). This integrated process is commonly called CAD/CAM. CAD systems generally consist of a computer with one or more terminals featuring video monitors and interactive graphics-input devices; they can be used to design such things as machine parts, patterns for clothing, or integrated circuits. CAM Systems involve the use of numerically controlled machine tools. In a CAE system, drawings developed and revised during the design process are converted directly into instructions for the production machines using computer-assisted part programming that will manufacture the desired object. CAD/CAM systems can create or import the geometrical profile of a required component as, for example, a series of connected points. The position of each point, and the ways in which it can be reached by movements of the tool, is calculated by the computer. After calculating the necessary tool movements, the computer develops a complete machining program for the part to be manufactured on a computer numerical control (CNC) machine tool. CNC is when a computer is used as the controller in an NC (numerical control) machine tool with the program actuated from computer memory. CNC systems are controlled by dedicated mini- or microcomputers developed to enable machine tools to be readily adapted to different jobs by altering the control program or software.

Wholly-owned subsidiaries of OnCourse and the dates of their acquisition or incorporation by OnCourse include: Micro Estimating Systems, Inc, a Wisconsin corporation ("Micro Estimating") - July 31, 1998; CAM Solutions, Inc., a Minnesota corporation ("CAM Solutions") - January 1, 1999; Cimtronics, Inc., an Arizona corporation ("Cimtronics") - October 1, 1999; TekSoft, Inc, an Arizona corporation ("TekSoft") - January 31, 2000; and Tools4Mfg.com, a Nevada corporation (Tools4Mfg) - December 6, 2001.

Micro Estimating designs, develops, and markets computer-aided-engineering ("CAE") software consisting of Windows-based estimating software products and services, including estimating, process planning and layout software for and to customers in diverse manufacturing businesses. Micro Estimating also distributes under an exclusive arrangement in the U.S.A. and Canada the AutoTAS tool management software of a Swedish developer and supplier.

CAM Solutions distributes computer-aided-design/computer-aided-manufacturing ("CAD/CAM") products developed by TekSoft and other CAD/CAM software developers; and Machine Shop Estimating, FabPlan and LayOut Pro products developed by Micro Estimating. CAM Solutions also sells and installs Direct Numerical Control ("DNC") systems for machine tools and systems integration between Micro Estimating's software and other manufacturing enterprise systems. A DNC system is another variation of a CNC system in that a DNC system involves sending part programs over telecommunications lines from a central computer to individual machine tools in the factory, thus eliminating the use of storing programs on the machines.

Cimtronics distributes CAD/CAM products developed by TekSoft and other CAD/CAM software developers; and Machine Shop Estimating, FabPlan and LayOut Pro products developed by Micro Estimating. Cimtronics also sells and installs DNC systems for machine tools and systems integration between Micro Estimating's software and other manufacturing enterprise systems.

TekSoft designs, develops and markets proprietary CAD/CAM software products used

in metal manufacturing. TekSoft distributes its products using distributors both domestically as well as internationally. TekSoft's distributors include CAM Solutions and Cimtronics.

Tools4Mfg is a business-to-business electronic-commerce service web site. Tools4Mfg, a worldwide web site, is the cornerstone in OnCourse's strategy to offer the functionality of all the Company's proprietary software products to the worldwide metal working community. This web site will also generate revenues in the markets of electronic-commerce and supply chain management such as raw material and perishable tooling.

EMPLOYEES

OnCourse and Micro Estimating have headquarters in New Berlin, Wisconsin. Micro Estimating has a sales office in North Carolina and other subsidiaries have headquarters and operations in Arizona, Minnesota and California. The Company has 43 full-time employees. In addition, TekSoft uses 10 full-time contract programmers.

BUSINESS OF THE COMPANY

Subsidiaries of OnCourse develop and/or sell CAD/CAM/CAE software to the metalworking industries. TekSoft has developed and marketed CAD/CAM software since 1981. Micro Estimating has developed and marketed CAE software since 1982. CAM Solutions has been selling CAD/CAM/CAE software since 1989. Cimtronics has been selling CAD/CAM/CAE software since 1993. Both CAM Solutions and Cimtronics have had meaningful CAD/CAM/CAE sales since the years referenced above. The principal market for the Company's software products consists of an estimated 500,000 small to medium sized metalworking manufacturers. These manufacturers include but are not limited to, Original Equipment Manufacturers (OEM), independent machine shops, contract manufacturers, manufacturers of aerospace, automotive, appliance, and high technology equipment, electronics industry components, as well as other tool and die makers. Tool and die making is the industrial art of manufacturing stamping dies, plastics molds, and fixtures to be used in the mass production of solid objects. The Company only had one customer that made up at least 10% of net sales for the years ended December 31, 2001 and 2000, with sales of 13% and 14%, respectively. Sales are made by direct sales force and subsidiaries and through distributors. Sales made by direct sales force and the Company were 39% and 45% for the years ended December 31, 2001 and 2000, respectively. Sales made by distributors were 61% and 55% for the years ended December 31, 2001 and 2000, respectively. Sales in North America for the years ended December 31, 2001 and 2000 were 76% and 87%, respectively, and sales in Europe for the years ended December 31, 2001 and 2000 were 16% and 7%, respectively.

PRINCIPAL PRODUCTS AND MARKETS

CAD/CAM

TekSoft develops and markets Windows and Windows-NT based, CAD/CAM software used in the metal working industries. This subsidiary's flagship CAD/CAM product, ProCAM, has a customer base in excess of 15,000 users in its nine available languages. TekSoft has a total of over 23,500 users for all its products installed at facilities serving the aerospace, computer, and automotive and mold-making industries, among others. According to the 2001 Software Market Assessment by CIMdata Inc., an independent research firm specializing in the NC industry, TekSoft is ranked in the top eight based on installed users for CAM companies worldwide.

PROCAM

ProCAM is a CAD/CAM solution designed for use in manufacturing or machining products for the manufacturing industry. The ProCAM for Windows product provides a fully integrated solution for two dimension (2D) CAD/CAM applications and three dimension (3D) applications requiring complex surface modeling and machining. Based on past awards, ProCAM is one of the fastest, easiest to use CAD/CAM products on the market. For example, ProCAM received a 1998 Excellence in Manufacturing Technology Achievement Award for "Innovation" in the software classification by the readers of American Machinist Magazine. ProCAM was also voted a year 2000 Excellence in Manufacturing Technology Achievement Award winner in the software classification titled "User Friendliness" by the readers of American Machinist Magazine. Since 1877, American Machinist has covered significant developments in manufacturing technology. The magazine is dedicated to serving the machine tool market completely and offers readers the most up-to-date information in the methods and practices of metalworking. American Machinist has a monthly subscription base of 80,000 readers consisting of company management and manufacturing/production managers and engineers in the Metalworking industries.

CAMWORKS

CAMWorks is a CAM application that is seamlessly integrated into, and is operated from within a third party application called SolidWorks. According to SolidWorks' website, SolidWorks is a CAD package developed by the SolidWorks Corporation, a Dassault Systems S.A. (NASDAQ:DASTY) company. The SolidWorks Corporation develops and markets 3D mechanical design solutions. CAMWorks incorporates CAM technologies pioneered by TekSoft such as: Associative Machining which allows a user to change the CAD drawing of a part and automatically update the machining parameters without additional user input; and Knowledge Based Machining which allows users to edit or update a predefined set of operational instructions for machining a specific type of feature on a part. This allows the CAMWorks system to automatically select the correct machining parameters for a given feature on a part, therefore dramatically reducing the input required by the end user.

CAMWorks is currently available for Milling and Turning applications. CAMWorks addresses the needs of today's sophisticated manufacturing engineers by delivering CAM solutions critical to success. OnCourse believes it's the most advanced tool available for mainstream engineers to get products to market faster, efficiently and within budget.

COMPUTER-AIDED-ENGINEERING ("CAE")

Micro Estimating offers estimating and process planning software for a broad spectrum of the manufacturing industries.

MACHINE SHOP ESTIMATING ("MSE")

MSE is an engineering based cost estimating system for manufacturing companies. MSE calculates machining times and total product costs according to company specific estimating procedures. The software is comprised of 72 machine tool and operation specific software modules to emulate actual machine tool and production cycles. The machine emulation modules will produce calculations within 1% of true production time. The software provides process planning, machine process layouts and comprehensive management functions. It incorporates on-line supplier links, graphical reports, and interfaces seamlessly to numerous factory management and CAD/CAM programs. MSE libraries contain over 1,150 raw materials specifications and incorporate 2 million speeds and feed tooling combinations. The typical customer is a factory owner, estimator or an engineering department in a larger facility. MSE received a 1998 Excellence in Manufacturing Technology Achievement Award as "Readers Choice for User Friendliness" in the software classification by the readers of American

Machinist Magazine.

LAYOUT PRO ("LP")

LP serves as a process planning and machine process layout system, which allows users to easily calculate machining or fabrication times for product production. LP offers users the same basic functionality of the MSE product without the pricing or quoting features. The typical customer is a process planning engineer or manufacturer of metal working equipment. LP is a subset of MSE and contains no manufacturing pricing functions, and is typically purchased by machine tool builders.

FABPLAN ("FP")

FabPlan is an engineering based cost estimating system designed for manufacturers that operate fabrication equipment. FP calculates fabrication times and total product costs according to company specific estimating procedures and shop equipment by simulating actual machine tool cycles. The software facilitates process planning and machine tool process layouts, which provides calculations for fabrication times used for production. The system incorporates supplier links, provides graphical reports, and interfaces with numerous factory management and CAD/CAM programs. The typical customer is a factory owner, estimator or an engineering department in a larger facility.

AUTOTAS

Micro Estimating is the exclusive U.S. and Canadian distributor and systems integrator for AutoTAS, a software product offered by Sandvik/Coromant of Sweden. AutoTAS is a tooling management program that was previously only available in Europe. Tool management software assists companies in the control and replenishment of tooling used in the manufacturing process.

NEW PRODUCTS AND SERVICES

PROCAM II

ProCAM II is a complete rewrite of TekSoft's original ProCAM product. ProCAM's already easy-to-use Windows interface has received a complete facelift with a modernized look and feel. In this newest release in December 2001, TekSoft has introduced Machining Intelligence for Automation, a suite of tools that automates the generation of machine tool path based on a customizable database. ProCAM II now incorporates these tools in the optional Solids Machining package to generate tool path directly from the solid model. Solids Machining generates the G-code or the program required for the CNC machine to make the part for solid models created in any solid model design program that supports exporting files in Parasolid ASCII (x_t) or Binary (x_b) format. Features include:

Feature Recognition -

- Automatic (AFR) - Automatically identifies prismatic machinable features.
- Interactive (IFR) - Interactively create machinable features for solid models.
- Automatically or interactively create patterns of identical features.
- Automatically creates work planes.
- Knowledge-based Machining (KBM).

The Technology Database (TechDB) captures a company's methodology and applies this information to further automate the NC programming process. The TechDB contains a complete tooling library in metric and inches. The Machine Tool and

Controller database provides the ability to incorporate specific machine parameters. The Technology Database also encourages facility-wide consistency and rules-based manufacturing.

Solids Machining is available for Mill or Turning applications with a choice of machining modules: 2 Axis Mill, 3 Axis Mill and Turn. Each module provides an advanced collection of cutting strategies and timesaving features to help automate the machining process. This new Solids Machining module is not included in the annual maintenance contracts and will offer significant revenue potential to TekSoft. Based on a customer's software configuration this upgrade will be sold for between $750 and $3,200 per user.

CAMWORKS 2001

Leading the list of more than 52 enhancements within this release in May 2001 is the ability of CAMWorks to operate in the SolidWorks Assembly Mode. Assembly Mode functionality more closely represents the actual machining environment through the definition and display of the work-piece, machined part, clamps, fixtures, and tooling.

CAMWorksTM is the only CAM solution designed to work exclusively within the SolidWorks environment. As the only SolidWorks Certified Gold Product for CAM, CAMWorks provides state-of-the-art machining capabilities seamlessly integrated into the SolidWorks design software. Management believes that CAMWorks is the only CAM application that incorporates Automatic Feature Recognition (AFR), Interactive Feature Recognition (IFR), and Knowledge-Based Machining in one package to automate and expedite the machining process. Available for Mill or Turning applications, CAMWorks is the closest thing to point and click machining available today. CAMWorks addresses the needs of today's sophisticated manufacturing engineers by delivering intelligent CAM solutions critical to success. Management believes that CAMWorks is one of the most advanced tools available to get products to market faster, efficiently, and within budget.

Enhanced Automatic Feature Recognition - CAMWorks continues as the leading innovator of CAM automation with numerous enhancements to the AFR process including a new Mill Face and Open Pocket algorithm that automatically creates these features based on other features identified by AFR. In addition to the numerous enhancements to existing features and operations, CAMWorks 2001 has added many new capabilities to tool path generation, manipulation and optimization including: Ramp Finish Machining, Rough Spiral Entry, User Defined Tool Shapes, Rough Pocket Wedge Machining, and 2-Axis Spiral Rough. For 3-Axis machining CAMWorks 2001 includes new Rough Spiral Entry and Rough Processing Order by Area operations. Several new features have been added to Simulation to aid in the definition and display of tools, tool holders, clamps and fixtures. In addition to many improvements to existing capabilities, the TechDB now allows the user to define and add Mill Tools, and Tool Holders to the tool library and tool crib.

TOOLS4MFG.COM

In addition to its software products, OnCourse has established Tools4Mfg.com, a web site for use by businesses that produce, process, or purchase custom fabricated and machined products. The Company intends to develop Tools4Mfg.com into an internet-based purchasing system for smaller manufacturers that have not been able to implement the expensive and labor intensive supply chain enterprise systems used by the largest industrial firms, such as the big three automotive companies. The business will focus principally on the sale of raw material and consumable industrial products, such as steel and metal cutting tools. The Company would receive transaction fees for managing the system. The Company released the metal raw material portion of the site in December 2001.

The site currently provides manufacturing users with the ability to calculate material requirements using a material calculation system and to locate manufacturing facilities based on geographic and manufacturing capabilities when using its Machine Shop Selector. Machine Shop Selector, which has been in operation for over two years, assists purchasers of component parts in finding new suppliers and manufacturers. Capabilities of suppliers of component parts are searchable, enabling purchasing agents to execute multiple and automatic requests for quotes (RFQ) that will be delivered in real-time via an online agent that continually forwards opportunities for new business to those manufacturers that match required manufacturing parameters.

The site also provides links to obtain metal raw material and industrial fluids pricing and to place orders for these products. Currently, two vendors are utilizing this site. In 2001, the Company agreed to allow Central Steel & Wire, ("Central") a steel distributor, exclusive use of Tools4Mfg.com for metal material price quotes and orders. No other metal service centers or other metal sellers can use this site without prior written consent of Central. Under this agreement, the Company will earn a transaction fee ranging from one-half percent to one and one-half percent on pro-rated sales figures mutually agreed-upon by both companies. The agreement also provides the Company, upon Central election to continue exclusivity on a month-to-month basis for a three-month period, a transaction fee structure that pays the Company monthly the greater of one and one-half percent on mutually agreed upon sales or $83,000. The review dates in which Central can extend exclusivity for the months of April 2002, May 2002 and June 2002 are January 31, 2002, February 28, 2002 and March 31, 2002, respectively. Central's exclusive use of this site for metal price quotes and orders terminates June 30, 2002 unless both companies amend the agreement to further extend the exclusivity. The Company intends to expand this site to additional metal service centers and sellers upon termination of the exclusivity provisions. The Company also has a non-exclusive agreement with an industrial fluids manufacturer that provides for transaction fees as a percent of orders placed through the site. The Company expects transaction fees to increase upon the addition of other manufacturing based products as well as multiple vendors offering competing products and services.

A number of material and tool companies have direct interfaces with the Company's estimating software, allowing direct electronic access to each vendor's main databases for pricing information - providing raw material pricing in seconds instead of hours or days. The Company has also interfaced its estimating software with Tools4Mfg.com that provides the user the vehicle to obtain online metal material quote pricing as well as purchasing the material electronically and that transfers the pricing information into its estimating software. Shipments at the end of 2001 of the Company's Machine Shop Estimating and FabPlan software products included an imbedded internet interface to the Tools4Mfg.com portal, delivering a value to customers. The Company plans to imbed all its current Windows-based software with integrated access to Tools4Mfg.com. This coordinated approach is designed to continue to build brand identify by focusing on the strengths of the OnCourse product lines.

Management does not believe that any of the existing transaction processing systems or custom component procurement systems offers the metalworking market a satisfactory electronic purchasing solution. The opportunity for Tools4Mfg.com is to offer the speed and cost savings that a viable electronic purchasing solution provides. OnCourse has developed Tools4Mfg.com internally with revenues from Central.

Until separate financing is obtained, the Company expects to continue to fund, on a limited basis, the development of the site from a combination of internally generated funds and capital contributed by industry partners.

Several revenue streams are projected from Tools4Mfg.com. Revenues will be derived from transaction fees on raw materials, component parts, and industrial tooling. The Company also expects to add transaction fees, subscription fees, and online sales of manufacturing software. However, there is significant risk in that the Company may not be able to generate any significant revenue or profits from this business strategy.

According to an article in the October 5, 2000 edition of Purchasing magazine, it is estimated that the annual market for production-grade and metalworking metals is at least $900 billion. Net penetration is estimated at less than 1/100 of 1% of the estimated $900 billion annual global marketplace for production-grade and metalworking metals. The management of OnCourse feels that even a very small percentage of this market earned as commissions and transactions cost would generate $90 million of material transactions in which the Company would receive commissions and transaction fees. In addition, the Company also believes it will be able to generate revenues from tooling and auction sales as well.

The Company continues to believe that revenues and transaction fees could exceed $25 million annually within the next five years. The following table shows the revenue stream for the $25 million of revenues and transaction fees based on management's belief. However, there is significant risk in that the Company may not be able to generate any significant revenue or profits from this business strategy.

RAW MATERIAL AND PERISHABLE TOOLING REVENUES (MILLIONS)

Revenue Source	Total Estimated Market	Tools4mfg Captures 1/100% of the Market (.001%)	Average Transaction Fee of 2.75%
Raw Materials	$900,000	$900.0	$24.8
Tooling	4,000	4.0	0.6
Total	$904,000	$904.0	$25.4

RESEARCH AND DEVELOPMENT

During years ended December 31, 2001 and 2000, the Company expended $300,000 and $593,000, respectively, for research and development. Research and development expended during the year ended December 31, 2000 includes $270,000 for the purchased in-process research and development that was written off on January 31, 2000. In addition, the Company expended $1,277,000 and $1,268,000 for its capitalized software during the years ended December 31, 2001 and 2000, respectively. There have been no material customer sponsored research activities or expenditures.

GOVERNMENTAL REGULATION AND APPROVAL

The Company does not require governmental approval for any of its activities and has incurred no cost or expense with respect to compliance with federal, state and local environmental laws. Some of the Company's customers may incur expenses for environmental compliance, but there has been no effect of any such compliance on the Company. The Company only has one customer that may have a material effect on the Company's operations with sales of 13% and 14% of net sales for the years ended December 31, 2001 and 2000, respectively. No single supplier has a material effect on the Company's operations.

TRADITIONAL METAL WORKING MANUFACTURERS AS THE COMPANY'S SOFTWARE MARKET

Domestic manufacturers are estimated to conduct approximately $3.8 trillion in annual business and these manufacturers employ 17 million people. According to the National Institute of Standards (NIST), 75% of manufacturers employ 50 people or less. OnCourse subsidiaries individually have for up to twenty years provided that market with software to make job shops more efficient. The information referenced below provides historical summaries of the products sold by the OnCourse subsidiaries of Micro Estimating and TekSoft:

LICENSED USERS SOLD SINCE SUBSIDIARY WAS ESTABLISHED (UNAUDITED)

Subsidiary	Year Established	Users Sold
TekSoft	1981	23,500
Micro Estimating	1982	2,700

CURRENT ENVIRONMENT IN THE COMPANY'S SOFTWARE MARKET

A dramatic shift in supply chain management is underway in which manufacturers are looking to electronic-commerce solutions for sourcing and supply. Addressing those trends, the Company is developing an Internet-based purchasing system for use by manufacturing firms involved in producing, processing, or purchasing custom fabricated and machined products. The Tools4Mfg site will be positioned as an electronic middleman fulfilling orders for component parts manufacturers. This electronic-commerce system will process electronic Requests for Quotes ("RFQ") and Electronic Purchase requisitions for raw materials, component parts, and related tooling products and ultimately be paid with electronic funds transfers. Coupling this trend with use of the Internet as a software delivery and maintenance mechanism will provide new opportunities and a more efficient means for OnCourse to increase its value to customers.

THE COMPANY'S BUSINESS STRATEGY

The OnCourse strategy is to build a recognized and respected brand name as the leader in providing software and services that make component manufacturers more efficient and profitable. The Company's products, such as the award winning software systems referenced above under the ProCAM and Machine Shop Estimating ("MSE") headings, are the base of this strategy and will be built upon to create a broader position.

In concert with OnCourse products is an electronic-commerce strategy. OnCourse is expanding its business-to-business electronic-commerce site for the metals working industry to purchase products, services, and trade.

OnCourse will use the Internet as a key part of this strategy to deliver software, provide applications while providing a focused trading site to build a loyal customer base. Integrating OnCourse applications with the OnCourse Internet site will lead users to take advantage of the business-to-business electronic-commerce site. Three core internet concepts will be used:

- INTEGRATING APPLICATIONS WITH ONCOURSE PORTAL

  OnCourse's products will have seamless interfaces to the web portal. One of the first integrations has been done with Micro Estimating's software. The MSE and FabPlan software can, via modem or internet, dial out or access to a supplier of raw materials, access their database and receive current raw material pricing. When possible all OnCourse products will integrate with those areas of the portal that perform similar or complimentary tasks.

- DRAW CUSTOMERS WITH CONTENT

OnCourse will draw customers with content by offering current industrial news pertaining to the metal working industries, and by providing user forums to exchange manufacturing ideas and problems, post questions, create topics, check employment listings and find ideas for innovations and improvements. There also will be several databases developed by OnCourse allowing easy calculations and allowing the look up of common metal working information. Customers will also be given the technology to easily exchange or share drawings and relevant manufacturing files. Customers will also be given the opportunity to create and use individual mailboxes and filing systems to organize any communications and file exchanges done through the site.

- VALUE ADDED TRADING SITE

The proposed value added functionality at the OnCourse portal, Tools4Mfg.com, is in several areas. There will be an online area for shopping for industry leading software and finding information about software companies serving the metal working industry. Online calculators will be provided that run in an internet browser that will simplify some routines and time consuming manufacturing calculations. Online databases will allow the look up of common metal working information. There will be an online auction for selling and buying both new and used manufacturing items. Customers will be able to shop online for the best prices and delivery from several raw material suppliers in real time. A facilities locator named "The Machine Shop Selector" allows for detailed and specific production facilities searches both geographically and by specific production capabilities and provides the communication technologies to contact multiple manufacturers for pricing or information. Manufacturers of custom components will have the ability to receive Requests for Quotations (RFQ's) pre-defined that match their capabilities and preferred type of work and online forums will allow the exchange of manufacturing ideas and problems.

THE COMPANY'S MARKETING STRATEGY

The Company's principal market is small to medium size manufacturers. This universe includes original equipment manufacturers (OEMs), independent machine shops (job shops), contract manufacturers, tool and die makers, and component suppliers to the aerospace, automotive, appliance, and electronics industries. The Company estimates this market is in the range of 500,000 businesses, some of which have multiple manufacturing facilities. Within this market, the Company's CAM products are directed toward slightly larger and more product oriented (versus job or made to order shops) customers than are the process planning and estimating products.

The Company generally does not actively market to the largest industrial firms since these businesses tend to purchase high-end integrated systems, such as offered by Dassault/IBM. The Company has been successful in selling to individual facilities of large manufacturers, however, where the operation desires a cheaper and easier to use solution and has the ability to purchase its software independently. As an example, three John Deere plants utilize OnCourse products. Other large manufacturers that use OnCourse systems include General Electric, Honda, Honeywell, IBM, Lockheed Martin, and TRW.

Management has developed a focused strategy to aggressively grow the business both in the North American market as well as manufacturing centers worldwide. This focused strategy will be the first opportunity the Company has had to develop the market for CAMWorks since the introduction of all of the product's modules. The strategy has the following principal elements:

- Develop a Broader Network of Value-added Resellers (VAR) and Other Distributors

The OnCourse distribution network in the U.S. is nationwide, but certain manufacturing centers, such as Chicago, do not have a geographically proximate VAR for all of the Company's products. The Company intends to add to its distribution network to fill these geographic gaps, including opening direct sales offices in Chicago and Detroit. The Company also seeks to upgrade its distribution capabilities by developing relationships with VARs that are able to operate multi-office distributorships, and may do so by acquiring one or more additional VARs.

While MSE is a market leader for estimating software in the US and OnCourse does have one successful MSE distributor in the UK, the Company has not had the resources to sell overseas. Since potential customers often prefer to buy from a vendor of local nationality, developing a network of non-US distributors will speed sales in manufacturing centers around the world. The Company expects to utilize certain TekSoft foreign distribution relationships to represent MSE outside the US.

As a part of the effort to strengthen its distribution, the Company has reached an agreement in principle with one of the largest European industrial distributors to market TekSoft products. This distributor has local offices in most European countries and maintains its own translation department - with more than twenty translators - to speed translation of new software releases. The Company has also had preliminary discussions with this distributor regarding marketing of Micro Estimating's products in Europe, a relationship that would also facilitate translation of the Micro Estimating products.

While there is some overlap, the MSE and TekSoft VAR networks are for the most part distinct, and the Company plans to provide additional support to the VAR networks to maximize opportunities cross sell OnCourse products. Since the TekSoft installed base is larger than that of MSE, the Company also plans to promote MSE to existing TekSoft CAM users. VARs and other distributors are compensated based on an established commission percentage for each VAR and distributor multiplied against its respective commission-eligible software sales and services.

o Expand and Strengthen Relationships With the SolidWorks Distribution Channel

The integration of CAMWorks into the SolidWorks design software (as the only fully integrated CAM solution operating in the SolidWorks environment) has provided the Company with an additional distribution channel. SolidWorks is the fastest growing solids based design system, with 26,000 users licensed in 2001, up 19% over 2000. SolidWorks distributes through a network of 300 resellers operating in 70 countries worldwide. The Company, however, has established a relationship with only 60 to 70 of the SolidWorks resellers and seeks to develop a relationship with a large number of the resellers that it does not currently have a relationship. This will in part be addressed by strengthening the TekSoft distribution support effort, since the largest investment in securing additional VAR relationships is the time it takes to familiarize a new VAR with the Company's products.

o Expand CAD/CAM General Marketing Activities

The Company has long employed marketing programs for its estimating products, but has not had the resources to conduct extensive marketing for the (larger market) CAD/CAM products. In view of the technology "window" that OnCourse has for CAMWorks, the Company intends to greatly increase its advertising and promotion of this product to capitalize on this opportunity.

o Integrate CAMWorks With Other Solids Based CAD Products

While SolidWorks is the acknowledged market leader and fastest growing provider of solids based CAD systems, there are a number of other vendors with competitive solids based systems. SolidEdge, Designwave and Autodesk are examples of such potential solid modeling partners. By integrating CAMWorks into these systems, the Company would gain additional distribution platforms. Management believes sales through such additional distribution channels could increase CAM revenues 15-20% with each additional relationship.

o Promote an Enterprise Version to Larger Customers and Pursue Follow-on Sales to Existing Large Customers

OnCourse has integrated MSE with ProCAM (and is in the process of integrating CAMWorks) and solids based CAD software, to create a complete engineering based enterprise version of its products. This version, with a comparatively low price point, is a solution that can be marketed to larger companies that would not be prospects for OnCourse's products on a standalone basis, but can benefit from a robust estimating system.

A large multinational company will usually have multiple production facilities. While the Company has not targeted large firms for sales on a company-wide basis, it has been successful in selling individual plants. Following implementation and a customer's realization of the system's benefits, the Company has a strong rationale for repeat sales covering that customer's other sites. The Company believes this will be especially evident in the case of CAMWorks, which offers greatly reduced design to manufacturing time using less highly trained personnel at a cost that is 25-50% of comparable systems.

o Develop a Suite of Integrated Manufacturing Software

The integration of MSE and CAMWorks is the first step in OnCourse's longer-term goal of developing a suite of integrated manufacturing software applications. The Company has found that many of its customers desire a one-stop shop solution for their manufacturing software applications. The reasons most often cited are that there is greater reliability in the compatibility of the applications and therefore ease of use, and that there is a single point of contact in the event of a problem. No other company offers fully integrated software for the entire manufacturing process, except in expensive high-end enterprise type systems that are economically unavailable to all but the largest manufacturers.

Applications such as direct numerical control, statistical process control, and manufacturing execution systems would fill out the suite concept. Developers of these specialized applications, and particularly those that have the most advanced technologies, tend to be small companies.

In addition to its target market of small to mid-size manufacturers, the Company believes such a suite would be attractive to the lower tier of the largest manufacturers that utilize complex integrated enterprise systems. The reason is that such a suite could provide the same or superior manufacturing functionality and interfaces as the complex system, but at substantially lower cost.

ALTERNATIVE DISTRIBUTION STRATEGIES

The Company continually evaluates additional strategies and methodologies that might be employed to get its products to market. Strategies that would enable the Company to penetrate market segments in which it does not compete receive

special attention. As examples, the Company has considered renting its products on a per use basis (as an ASP or application service provider) to reach smaller manufacturers, and embedding its products or technologies in large, integrated systems marketed to the very largest manufacturers. Integrating MSE into a larger system would dramatically increase the estimating market for the Company because management believes that MSE has the most extensive functionality of any estimating application.

MANUFACTURING SOFTWARE: THE MARKET AND TRENDS IN TECHNOLOGY

THE MARKET

In a 2001 industry report, CIMdata, Inc., an independent research organization, estimated that 2001 sales of numerical control software and services (including CAE, CAD and CAM software) were $1.27 billion, with $806 million received by software suppliers and balance by resellers, distributors, and other business partners. The market grew 4.4% in 2000, as the U.S. economy slowed and manufacturing equipment sales declined, but doubled from 1993 to 2000 (a compounded annual growth rate of 10.5%). Approximately 30% of CAD users also have CAM software requirements. The CAM market is well penetrated and mature, but continues to grow at an average rate of 10% per year according to CIMdata.

OnCourse estimates that the CAM segment of the manufacturing software market on which it is focused - i.e., excluding the CAM component of high-end integrated systems sold to the largest manufacturers - is in the range of $90-120 million. The Company believes that this segment of the market is growing at 15-25% per year, faster than the CAM market generally, as newer, more robust systems replace existing systems. The estimating software market is much smaller, approximately $9 million overall, and $3.5 million exclusive of high end integrated systems. While MSE sales have historically grown an average of 35% per year as OnCourse has taken share from its principal competitor, management estimates the market has been growing in the range of 10% per year.

OnCourse believes that the market available to it will effectively expand as OnCourse begins to sell the estimating and CAD/CAM products on an integrated basis. This is because the integrated product can be marketed to somewhat larger manufacturers that may not have previously been an attractive market segment for the Company's products on a standalone basis.

A number of significant trends have contributed to the growth of manufacturing software, even during an economic downturn. The first is demand by manufacturers in a fast-changing, highly competitive business environment to reduce design time to get products to market more quickly ("time to market"). Secondly, as competition makes it increasingly difficult for companies to achieve revenue growth, businesses continue to focus on manufacturing efficiency and lower production costs as a means to increase profits. As a result, many companies not only seek new software applications, but also will replace manufacturing software with enhanced versions if the replacement furthers the company's productivity.

TRENDS IN TECHNOLOGY

Demand has also been fueled by technological improvements that have enhanced the functionality and value of the software. Notable among these improvements has been the development of solid modeling and the introduction of feature recognition. Software developers incorporating these improvements into their products are able to offer systems that reduce time, costs, and errors in manufacturing.

Solid modeling is a computer generated three-dimensional depiction of a product. Solid computer models permit designers to better understand how their products will look and function before committing to preparing manufacturing documents

and making production tools. The geometry from solid models can also be used in a variety of analytical systems to evaluate performance or other physical attributes of a product before it is manufactured. As a result, costly mistakes can be avoided in taking a design into production.

Feature recognition is the identification of the design geometry of a feature that can be machined (e.g., a hole). Software incorporating feature recognition automatically analyzes the part model and identifies machinable features based on the part's geometry and topology (automatic feature recognition), or queries the user as to areas not recognized automatically until the system has enough information to define the area as a feature (interactive feature recognition). Each feature can then be linked to a corresponding machining routine stored in a database. By automating the interpretation of design data, manufacturing programs can be prepared more quickly and with fewer opportunities for error.

RISK FACTORS THAT MAY IMPACT THE SHAREHOLDERS INVESTMENT

Shareholders of the Company should be aware that the ownership of the Company's shares involves certain investment considerations and risk factors, including those described below and elsewhere in this annual report, which could adversely affect the value of their holdings. The Company can't make any representations as to the future market value of the Company's stock.

Any forward-looking statements contained in this annual report should not be relied upon as predictions of future events. Such statements are necessarily dependent on assumptions, data or methods that may be incorrect or imprecise and that may be incapable of being realized. Investors are hereby notified that such information reflects the opinions of Company management as to the future. Investors should use their own judgment as to the significance of this information to their individual investment decisions.

Investment in the Company's Common Stock must be considered speculative due to a number of risk factors including, but not limited to, the limited history of trading in the Company's Common Stock in any Public Market.

IMPACT OF POLITICAL UNREST MAY FURTHER WEAKEN THE DOMESTIC AND GLOBAL MARKETPLACE

The United States economy was shaken as a result of the events that took place on September 11, 2001. The terrorist activities coupled with a recession in the United States economy has reduced software sales and profitability in the manufacturing marketplace. The Company was also negatively impacted as sales were less than projected and lower than needed to support the infrastructure established to market and support the Company's new technologies. As a result, the Company experienced higher than planned operating losses in which caused the Company to increase its borrowings under its line of credit agreements. The Company may not be able to absorb additional losses if another terrorist activity further eroded the manufacturing and United States economy.

CONTROL BY THE MANAGEMENT MIGHT LIMIT INDEPENDENT, PUBLIC SHAREHOLDER INFLUENCE

The Chief Executive Officer and the President of the Company beneficially own approximately 52% of the outstanding common stock of the Company. The remaining directors and other executive officers beneficially own approximately 36% of the outstanding common stock of the Company. Accordingly, the Chief Executive Officer and President together, or along with the Board of Directors and other executive officers, will exercise control over the Company, including control over the election of directors, the appointment of officers, and the business policies, investments and future acquisitions, if any, of the Company. Public shareholders' interests may not be fully represented alongside the differing

interests of management shareholders, if any. The large percentage of shares owned by these persons will have a limiting effect on the number of shares available for trading in the secondary market, which could have an adverse effect on price and liquidity.

ABSENCE OF NECESSARY FINANCING COULD DISRUPT OPERATIONS, PRODUCT DEVELOPMENT AND GROWTH PLANS

The Company will need to obtain interim and long-term financing to continue operations, to repay outstanding indebtedness, to fund present and future product development, and to maintain the competitive position of its software products in their manufacturing markets. There is no guarantee that the Company will have the financial ability to meet all of those goals. The Company expects to raise additional capital from time to time by private placements of the Company's securities and capital contributed by industry partners. In 2001 the Company received $192,000 of preferred stock proceeds from an industry partner that supplies software development and programming resources to TekSoft. There can be no assurances that there will be any market for the Company's securities or that sufficient capital can be raised by any such private placements. If capital is not available, it may not be possible for the Company to develop new products, to grow existing product revenues or to operate profitably in any market. In such event, shareholders could lose their entire investment. See "MANAGEMENT'S DISCUSSION AND ANALYSIS AND RESULTS OF OPERATIONS - Liquidity and Capital Resources".

ANTICIPATED REVENUES FROM PURCHASED IN-PROCESS RESEARCH & DEVELOPMENT MAY NOT BE REALIZED

The Company acquired $270,000 of CAMWorks in-process research and development as part of the TekSoft acquisition on January 31, 2000. It is possible that the Company will not reap the benefits related to the CAMWorks development project or that such development does not provide the Company with any competitive advantages or that there will be technology changes in the market place that may render the technology obsolete. As a result, the Company may not realize the expected revenues that management believes will result from this acquired in-process technology.

COMPETITORS'S STRENGTHS COULD FORCE PRICE REDUCTIONS AND DAMAGE PROFIT PROSPECTS

The markets for the Company's products are intensely competitive. The CAM industry has more than 200 competitors in which TekSoft is referenced as one of the top eight worldwide software providers based on installed seats according to the above-mentioned CIMdata research. The estimating products offered by Micro Estimating have only one competitor, Manufacturers Technologies, Inc. Limited information is available on this company as it is a privately held organization. The Company may also face competition from new entrants in its markets. Many of the Company's present or prospective competitors have or may have substantially greater financial, technical, marketing and sales resources than the Company. There can be no assurance that the Company will be able to compete effectively in the future. If the Company is unable to compete effectively, shareholders could have a lower return on their investment or lose their entire investment.

LIMITED PRIOR PUBLIC MARKET AND RESTRICTION ON FREE SALE OF STOCK MAY ADVERSELY AFFECT STOCK VALUE AND LIQUIDITY

There is presently a limited public market for the Company's common stock and there can be no assurance that an active market will develop. The prices at which the shares trade will be determined by the market place and could be subject to significant fluctuations in response to many factors, including, among others, variations in the Company's quarterly operating results, changing

economic conditions in the industries in which the Company participates, and changes in government regulations. In addition, the general stock market has in recent years experienced significant price fluctuations, often unrelated to the operating performance of the specific companies whose stock is traded. Market fluctuations, as well as economic conditions, may adversely affect the market price of the Company common stock. In the event of declining stock values and diminished liquidity, shareholders could lose their entire investment. See "MARKET FOR COMMON EQUITY AND RELATED SHAREHOLDER MATTERS."

DEPENDENCE ON OPERATING ENVIRONMENTS IMPOSES OBSOLESCENCE, DIMINISHED REVENUES AND PROFIT EXPOSURES

The Company's software is designed for use with computers running on Microsoft platforms. The successful introduction of new operating systems or significant changes in existing operating systems could adversely affect the Company's operating results. Failure by the Company to develop new products for any such changed operating environments could result in the Company's inability to maintain sufficient margins in which to continue its business.

RAPID TECHNOLOGICAL CHANGE EXPOSES THE COMPANY TO COMPETITIVE DISADVANTAGES, REDUCTIONS IN SALES, PROFITS, GROWTH RATES AND MARKET ACCEPTANCE

The market for the Company's products is characterized by rapid technological advances, evolving industry standards, changes in end-user requirements and frequent new product introductions and enhancements. The introduction of hardware or software products embodying new technologies and the emergence of new standards could have an adverse effect on the Company's present products or any products under development. For instance, the Company believes that TekSoft's CAMWorks product is an example of rapid technological change. CAMWorks' ability to analyze a solid model and generate machine code to produce the piece part automatically will change the way parts will be manufactured in the future. The Company's future success will depend upon its ability to enhance its present products as well as introduce new products that are responsive to technological developments and end-user requirements and development market appeal. Any failure by the Company to develop new products and enhancements in a timely manner will have an adverse effect on the results of the Company's operations and could result in the Company's failure and the loss of shareholders' investment.

ABSENCE OF A MARKET FOR THE COMPANY'S ELECTRONIC-COMMERCE PRODUCTS INCREASES RISKS OF LOSS ON INVESTMENT, FAILURE TO ACHIEVE GROWTH TARGETS, DIFFICULTY IN MEETING DEBT SERVICE REQUIREMENTS AND DIMINISHED INVESTOR CONFIDENCE

A market for the Company's electronic-commerce and other business-to-business products may not develop. If a significant market for internet-based electronic-commerce and business-to-business products does not develop, the Company's business may not grow according to the Company's expectations and shareholder's prospects for capital gain will be diminished.

COMPETITIVE PRICING PRESSURES MAY INCREASE THE RISK OF LOSS OF INVESTMENT

Competitive pricing pressures might bring about a reduction in the average price of the Company's products, resulting in a decrease in revenues and gross margins. Changes in product mix and other factors might also influence prices. If price reductions occur, the Company's revenues will decline unless it is able to offset these decreases by increasing its sales volumes or by changing its current revenue model. In addition, in order to maintain its gross margins, the Company must develop and introduce new products and product enhancements, and it must continue to reduce the development and distribution costs of its products. There is no assurance that the Company will succeed in implementing corrective action if any of these declines occur. Failure by the Company to implement successful pricing strategies and/or to develop new products to meet these

competitive pressures and/or to increase unit volumes could result in the Company's failure and the loss of shareholder's investment.

NEW PRODUCTS MAY CONTAIN UNDETECTED HARDWARE AND SOFTWARE ERRORS

New products the Company develops may contain undetected hardware and software errors, which could require significant expenditures of time and money to correct, harm its relationships with existing customers and negatively impact its reputation in the industry. In addition, the Company's products are combined with products from other vendors. If such problems occur, it may be difficult to identify the source of the problem. If such problems should occur, and if the Company is unable to rapidly correct any such problems, there may be consequences such as:

- Delay or loss of market acceptance of the Company's products
- Significant warranty or other liability claims
- Diversion of engineering and other resources from product development efforts
- Significant customer relations problems
- Loss of credibility in the market
- Inability to sell its products until any errors are corrected

Any one or any combination of these consequences could result in a significant loss in value of shareholders' investment.

QUARTERLY FLUCTUATIONS MAY PLACE ADDITIONAL BURDEN ON WORKING CAPITAL, NEED FOR ADDITIONAL INVESTMENT

Management believes that OnCourse's sales will fluctuate based on the manufacturing community's purchasing trends. The Company's quarterly revenues and operating results have varied significantly in the past and are likely to vary significantly in the future. For example using an average of the last seven years sales activity, Micro Estimating's sales on a quarterly basis has ranged from approximately 19% of annual sales to as high as 33% of annual sales. TekSoft's average quarterly sales for the same seven-year period have fluctuated from approximately 23% of annual sales to 27% of annual sales. A typical sales pattern will start the year with new budget spending through the first four months. Then there will be a three-month slowdown during the summer months, which reflects reduced production and plant shutdowns. This is then followed by an increase in sales volume through the end of the year as companies complete their fiscal years, typically spending remaining budgetary monies and in some cases, based on taxation issues, purchase smaller capital expenditures to reduce tax liabilities. Other factors that may affect quarterly results include the following:

- Expansion and recession of the United States and Global economies.
- Significant events caused by Global political events.
- The overall strength of the economy, timing, size and terms of customer orders
- Changes in customer buying patterns
- Uncertainties associated with the introduction of any new product or product enhancement
- The timing of the announcement and introduction of new products by the Company or its competitors
- The mix of products sold and the mix of distribution channels through which products are sold
- Deferrals of customer orders in anticipation of new products, services or product enhancement introduced by the Company or its competitors
- Technological developments affecting the electronic-commerce, business-to-business, and manufacturing software markets

Any failure by the Company to obtain sufficient lines of credit to support these quarterly fluctuations, if any, could result in a decline in profitability and a loss of shareholder value.

MANAGEMENT OF FUTURE ACQUISTIONS AND GROWTH WILL REQUIRE ADDITIONAL INVESTMENT, MAY EXCEED COMPANY'S ABILITY TO MANAGE THIS GROWTH

The Company has embarked upon an ambitious growth plan including the acquisition of one or more businesses and the accumulation of capital to finance existing and acquired businesses. It will be necessary for the Company to attract, hire and maintain new employees at many levels, including senior management in order to achieve and support growth. The Company expects to include the public market for its securities as a basis for the development of key employee incentive compensation, savings, investment and retirement plans. There can be no assurance that the Company will be successful in any of these efforts, the failure of which could result in slower growth, a decline in profitability and a loss of shareholder value. See "MARKET FOR COMMON EQUITY AND RELATED SHAREHOLDER MATTERS."

LOSS OF KEY PERSONNEL OR INABILITY TO HIRE ADDITIONAL QUALIFIED PERSONNEL MIGHT RESULT IN FAILURE OF THE COMPANY TO IMPLEMENT ITS PLANS

Loss of the services of key management employees or inability to attract and retain qualified personnel or delays in hiring required personnel, particularly programmers and sales personnel, could delay the development and introduction of, and negatively impact the Company's ability to sell its products. In addition to key management personnel, the Company's success depends on its ability to attract and retain highly skilled technical, managerial, marketing and other personnel. Competition for these personnel is intense. In recent years, there has been a strong demand for qualified skilled and unskilled employees in the Wisconsin, Minnesota and Arizona areas, where the Company's main operations are located, and in other areas where it operates. There is a risk that it will be unsuccessful in attracting and retaining the personnel it needs for its business. Failure to attract and retain such personnel could result in a decline in the Company's revenues and profits and a loss of investment by shareholders.

RELIANCE ON CONTRACT PROGRAMMERS FOR DEVELOPMENT OF THE COMPANY'S SOFTWARE PRODUCTS

The Company uses domestic and foreign contract programmers to program its software products. Competition for these resources may cause a shortage of contract programmers or increase the cost of these services to the point where the Company's profitability declines. This decline in profitability could slow product development efforts, which in turn could prevent the Company from being competitive in its markets.

RELIANCE ON DISTRIBUTION CHANNEL, INCREASED EXPOSURE FROM COMPETITORS STRENGTHS, AND THE COMPANY'S FINANCIAL CONSTRAINTS

The Company relies on direct sales and independent distributors to sell its products. For the years ended December 31, 2001 and 2000, 61% and 55%, respectively, of the Company's total revenues were generated by its independent distributors when excluding sales of the Company that were previously independent distributors. Distributors also represent other products that may either complement or compete directly with those of the Company. Independent choices by distributors concerning which products receive their principal attention, the development of new or enhanced products by competitors, the Company's relative ability to compete effectively with others in time-to-market comparisons and a large number of factors under the control of competitors and independent distributors may adversely effect the Company's future operating

results. Failure to attract and retain good distributors and/or to implement more direct marketing efforts could result in a decline in the Company's revenues and profits and a loss of investment by shareholders.

ASSET ENCUMBRANCES, OPERATING LOSSES AND CONTINGENT STOCK ISSUANCES MIGHT INCREASE SHAREHOLDER DILUTION WHILE VALUES COULD DECLINE

Substantially all of the Company's assets are pledged to secure bank indebtedness. The bank debt is subject to compliance with certain financial ratio covenants. The Company's earned surplus deficit and continuing operating losses might reduce the availability of such credit facilities in the future under those covenants or may cause the Company to default on its credit facilities, which would permit the bank to accelerate the payment of principal and interest under the credit facilities. At the same time, revenue and net income increases, if any, will obligate the Company to issue additional shares under acquisition agreements. Taken as a whole, these factors increase the risk of dilution in shareholder value and impose a risk of complete loss of shareholder value unless those trends are reversed or offset by the infusion of new capital.

COMPANY'S BANK INDEBTEDNESS HAS FLOATING INTEREST RATES

The Company's existing line of credit facility has interest rate pricing that fluctuates with changes in the bank's prime rate. Significant increases in the bank's prime interest rate could reduce the Company's operating profits. A reduction in profitability will make it more difficult to implement the Company's growth plans and to develop the products necessary to remain competitive.

FORWARD-LOOKING STATEMENTS

This annual report of OnCourse Technologies, Inc. includes forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 (the "1934 Act"). These statements are based on management's beliefs and assumptions, and on information currently available to management. Forward-looking statements include statements in which words such as "expect," "anticipate," "intend," "plan," "believe," "estimate," "consider," or similar expressions are used.

Forward-looking statements are not guarantees of future performance. They involve risks, uncertainties and assumptions. The Company's future results and stockholder values may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results and values are beyond the Company's ability to control or predict. For these statements, the Company claims the protection of the safe harbor for forward-looking statements contained in Section 21E of the 1934 Act.[CWB1]

REPORTS TO SECURITY HOLDERS

The public may read and copy any materials that the Company has on file with the Securities and Exchange Commission ("SEC") at the SEC's Public Reference Room at 450 Fifth Street, NW, Washington, D.C. 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at (800) SEC-0330. The SEC maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC. The SEC's Internet site address is http://www.sec.gov

The Company's Internet site address is http://www.oncoursetechnologies.com.

ITEM 2. DESCRIPTION OF PROPERTY

All of the operations of the Company and its subsidiaries are conducted from office space leased from non-related party landlords except as noted for TekSoft. TekSoft leases office space with a related party that is renewable in five-year increments for a period of twenty-five years. See "CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS."

The following table sets forth information concerning the operating facilities:

TENANT	SIZE IN SQUARE FEET	LEASE EXPIRES	MONTHLY RENT AS OF JANUARY 1, 2002
OnCourse Technologies, Inc./ Micro Estimating Systems, Inc. 3106 South 166th Street New Berlin, WI 53151	4,672	11/30/2002	$3,435
CAM Solutions, Inc. 1631 East 79th Street Suite 134 Bloomington, MN 55425	1,122	2/28/2003	$1,372
Cimtronics, Inc. (1)			

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

EQT CORPORATION AND SUBSIDIARIES

Statements of Condensed Consolidated Cash Flows (Unaudited)

	Nine Months Ended September 30,	
	2010	**2009**
	(Thousands)	
Cash flows from operating activities:		
Net income	$ 154,587	$ 101,547
Adjustments to reconcile net income to cash provided by operating activities:		
Provision for losses on accounts receivable	2,917	(2,110)
Depreciation, depletion, and amortization	195,644	140,483
Other income	(231)	(1,799)
Equity in earnings of nonconsolidated investments	(7,593)	(4,682)
Equity Award Expense	10,290	5,208
Deferred income taxes	99,205	94,799
Decrease in inventory	15,589	60,484
Decrease in accounts receivable and unbilled revenues	90,183	176,121
Decrease in accounts payable	(57,402)	(213,206)
Change in derivative instruments at fair value, net	(9,294)	51,658
Changes in other assets and liabilities	127,152	144,482
Net cash provided by operating activities	621,047	552,985
Cash flows from investing activities:		
Capital expenditures	(863,011)	(636,066)
Capital contributions to Nora Gathering, LLC		(6,400)
Investment in available-for-sale securities	(750)	(3,000)
Net cash used in investing activities	(863,761)	(645,466)
Cash flows from financing activities:		
Dividends paid	(94,438)	(86,517)
Proceeds from issuance of common stock	537,239	
Proceeds from issuance of long-term debt		700,000
Debt issuance costs		(6,874)
Repayments of long term debt		(2,000)
Decrease in short-term loans	(5,000)	(319,917)
Proceeds from exercises under employee compensation plans	2,280	293
Net cash provided by financing activities	440,081	284,985
Net increase in cash and cash equivalents	197,367	192,504
Cash and cash equivalents at beginning of period		
Cash and cash equivalents at end of period	$ 197,367	$ 192,504
Cash paid (received) during the period for:		
Interest, net of amount capitalized	$ 80,703	$ 50,668
Income taxes, net of refunds	$ (124,124)	$ (103,229)

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

EQT CORPORATION AND SUBSIDIARIES

Condensed Consolidated Balance Sheets (Unaudited)

	September 30, 2010	December 31, 2009
	(Thousands)	
ASSETS		
Current assets:		
Cash and cash equivalents	$ 197,367	$
Accounts receivable (less accumulated provision for doubtful accounts: September 30, 2010, $ 16,079; December 31, 2009, $16,792)	93,424	155,574
Unbilled revenues	7,350	38,300
Inventory	167,368	182,957
Derivative instruments, at fair value	280,316	163,879
Prepaid expenses and other	22,292	154,456
Total current assets	768,117	695,166
Equity in nonconsolidated investments	189,245	181,866
Property, plant and equipment	7,551,011	6,478,486
Less: accumulated depreciation and depletion	1,744,382	1,563,755
Net property, plant and equipment	5,806,629	4,914,731
Investments, available-for-sale	38,625	36,156
Regulatory assets	95,643	99,144
Other assets	27,643	30,194
Total assets	$ 6,925,902	$ 5,957,257

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

EQT CORPORATION AND SUBSIDIARIES

Condensed Consolidated Balance Sheets (Unaudited)

	September 30, 2010	December 31, 2009
	(Thousands)	
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities:		
Short-term loans	$ -	$ 5,000
Accounts payable	191,585	248,987
Derivative instruments, at fair value	119,379	132,518
Other current liabilities	207,192	226,169
Total current liabilities	518,156	612,674
Long-term debt	1,949,200	1,949,200
Deferred income taxes and investment tax credits	1,184,411	1,039,473
Other long-term liabilities	215,118	204,880
Total liabilities	3,866,885	3,806,227
Common stockholders equity:		
Common stock, no par value, authorized 320,000 shares; shares issued: September 30, 2010, 175,685 and December 31, 2009, 157,630	1,720,361	952,237
Treasury stock, shares at cost: September 30, 2010, 26,542; December 31, 2009, 26,699	(479,260)	(482,125)
Retained earnings	1,755,507	1,695,358
Accumulated other comprehensive income (loss)	62,409	(14,440)
Total common stockholders equity	3,059,017	2,151,030
Total liabilities and stockholders equity	$ 6,925,902	$ 5,957,257

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

EQT Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

A. Financial Statements

The accompanying unaudited Condensed Consolidated Financial Statements have been prepared in accordance with United States generally accepted accounting principles for interim financial information and with the requirements of Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by United States generally accepted accounting principles for complete financial statements. In the opinion of management, these statements include all adjustments (consisting of only normal recurring accruals, unless otherwise disclosed in this Form 10-Q) necessary for a fair presentation of the financial position of EQT Corporation and its subsidiaries as of September 30, 2010, and the results of its operations and cash flows for the three and nine month periods ended September 30, 2010 and 2009. Certain previously reported amounts have been reclassified to conform to the current year presentation. In this Form 10-Q, references to we, us, our, EQT, EQT Corporation, and the Company refer collectively to EQT Corporation and its consolidated subsidiari

The balance sheet at December 31, 2009 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by United States generally accepted accounting principles for complete financial statements.

Due to the seasonal nature of the Company s natural gas distribution and storage businesses and the volatility of commodity prices, the interim statements for the three and nine month periods ended September 30, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010.

For further information, refer to the consolidated financial statements and footnotes thereto included in EQT Corporation s Annual Report on Form 10-K for the year ended December 31, 2009, as well as Management s Discussion and Analysis of Financial Condition and Results of Operations on page 18 of this document.

B. Segment Information

Operating segments are revenue-producing components of the enterprise for which separate financial information is produced internally and are subject to evaluation by the Company s chief operating decision maker in deciding how to allocate resources.

The Company reports its operations in three segments, which reflect its lines of business. The EQT Production segment includes the Company s exploration for, and development and production of, natural gas, and a limited amount of crude oil, in the Appalachian Basin. EQT Midstream s operations include the natural gas gathering, processing, transportation and storage activities of the Company as well as sales of natural gas liquids (NGLs). Distribution s operations are primarily comprised of the state-regulated natural gas distribution activities of the Company.

Operating segments are evaluated on their contribution to the Company s consolidated results based on operating income, equity in earnings of nonconsolidated investments and other income. Interest expense and income taxes are managed on a consolidated basis. Headquarters costs are billed to the operating segments based upon a fixed allocation of the headquarters annual operating budget. Actual headquarters expenses in excess of budget, which are primarily related to incentive compensation and administrative costs, are not allocated to the operating segments.

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Notes to Condensed Consolidated Financial Statements (Unaudited)

Substantially all of the Company s operating revenues, income from operations and assets are generated or located in the United States.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Revenues from external customers:				
EQT Production	$ 115,218	$ 91,922	$ 345,163	$ 279,570
EQT Midstream	175,227	124,065	528,766	366,939
Distribution	53,208	54,599	338,812	425,865
Less: intersegment revenues (a)	(86,318)	(52,229)	(261,251)	(146,574)
Total	$ 257,335	$ 218,357	$ 951,490	$ 925,800
Operating income:				
EQT Production	$ 39,827	$ 31,522	$ 122,097	$ 109,587
EQT Midstream	51,682	37,878	177,963	119,660
Distribution	644	3,230	52,353	56,435
Unallocated expense (b)	(3,971)	(32,698)	(16,589)	(42,100)
Total	$ 88,182	$ 39,932	$ 335,824	$ 243,582
Reconciliation of operating income to net income:				
Other income:				
EQT Midstream	$ 193	$ 342	$ 452	$ 1,247
Distribution	85	169	506	552
Total	$ 278	$ 511	$ 958	$ 1,799
Equity in earnings of nonconsolidated investments:				
EQT Production	$ 26	$ 3	$ 81	$ 50
EQT Midstream	2,607	1,946	7,472	4,608
Unallocated	13	1	40	24
Total	$ 2,646	$ 1,950	$ 7,593	$ 4,682
Interest expense	33,861	32,393	102,075	78,096
Income taxes	20,723	7,091	87,713	70,420
Net income	$ 36,522	$ 2,909	$ 154,587	$ 101,547

	September 30, 2010	December 31, 2009
	(Thousands)	
Segment Assets:		
EQT Production	$ 3,814,091	$ 2,931,053
EQT Midstream	2,043,413	1,984,525
Distribution	803,265	860,222
Total operating segments	6,660,769	5,775,800
Headquarters assets, including cash and short-term investments	265,133	181,457
Total assets	$ 6,925,902	$ 5,957,257

EQT Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
	(Thousands)			
Depreciation, depletion and amortization:				
EQT Production	$ 46,658	$ 29,856	$ 131,036	$ 83,724
EQT Midstream	15,705	13,477	46,240	38,502
Distribution	6,057	5,525	18,067	16,449
Other	128	848	301	1,808
Total	$ 68,548	$ 49,706	$ 195,644	$ 140,483
Expenditures for segment assets:				
EQT Production (c)	$ 267,154	$ 144,497	$ 698,538	$ 446,813
EQT Midstream (c)	59,499	39,817	138,479	155,334
Distribution	9,382	9,844	21,107	25,337
Other	4,116	2,560	4,887	8,582
Total	$ 340,151	$ 196,718	$ 863,011	$ 636,066

(a) Intersegment revenues primarily represent natural gas sales from EQT Production to EQT Midstream and transportation activities between EQT Midstream and Distribution.

(b) Unallocated expense primarily consists of incentive compensation and administrative costs in excess of budget that are not allocated to the operating segments.

(c) Expenditures for segment assets for 2010 include $29.5 million in cash and exclude approximately $230.7 million of EQT stock issued for the acquisition of additional Marcellus Shale acreage in the second quarter of 2010.

C. Derivative Instruments

Natural Gas Hedging Instruments

The Company s primary market risk exposure is with regard to future prices for natural gas and natural gas liquids, which can affect the operating results of the Company primarily through the EQT Production and EQT Midstream segments. The Company s overall objective in its commodity hedging program is to ensure an adequate level of return for the well development and infrastructure investments at these segments.

The Company uses non-leveraged derivative commodity instruments that are placed with major financial institutions whose creditworthiness is continually monitored. Futures contracts obligate the Company to buy or sell a designated commodity at a future date for a specified price and quantity at a specified location. Swap agreements involve payments to or receipts from counterparties based on the differential between a fixed and variable price for the commodity. Collar agreements require the counterparty to pay the Company if the index price falls below the floor price and the Company to pay the counterparty if the index price rises above the cap price. Put option contracts provide protection from dropping prices and require the counterparty to pay the Company if the index price falls below the contract price. The Company also engages in

a limited number of basis swaps to protect earnings from undue exposure to the risk of geographic disparities in commodity prices and interest rate swaps to hedge exposure to interest rate fluctuations on short or long-term debt.

The Company recognizes all derivative instruments as either assets or liabilities at fair value. The accounting for the changes in fair value of the Company s derivative instruments depends on the use of the derivative instruments. At contract inception, the Company designates its derivative instruments as hedging or trading activities. To the extent that a derivative instrument has been designated and qualifies as a cash flow hedge, the effective portion of the change in fair value of the derivative instrument is reported as a component of accumulated other comprehensive income (loss), net of tax, and is subsequently reclassified into earnings, in the same line item associated with the forecasted transaction, in the same period or periods during which the hedged forecasted transaction affects earnings. For derivative instruments that have not been designated as cash flow hedges, the change in fair value for the instrument is recognized in the Statements of Consolidated Income as operating revenues each period.

Exchange-traded instruments are generally settled with offsetting positions. Over the counter (OTC) arrangements require settlement in cash. Settlements of derivative commodity instruments are reported as a component of cash flows from operations in the accompanying Statements of Condensed Consolidated Cash Flows.

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Notes to Condensed Consolidated Financial Statements (Unaudited)

The various derivative commodity instruments used by the Company to hedge its exposure to variability in expected future cash flows associated with the fluctuations in the price of natural gas related to the Company s forecasted sale of equity production and forecasted natural gas purchases and sales have been designated and qualify as cash flow hedges under Accounting Standards Codification Topic 815, Derivatives and Hedging. See Commodity Risk Management in Management s Discussion and Analysis of Financial Condition and Results of Operations of this Form 10-Q for further details of the Company s hedged position.

The Company assesses the effectiveness of hedging relationships and the degree that the gain (loss) for the hedging instrument offsets the loss (gain) on the hedged item, both at the inception of the hedge and on an on-going basis. If the gain (loss) for the hedging instrument is greater than the loss (gain) on the hedged item, the ineffective portion of the cash flow hedge is immediately recognized in operating revenues in the Statements of Consolidated Income.

The Company also enters into a limited amount of energy trading contracts to leverage its assets and limit its exposure to shifts in market prices and has a limited amount of other derivative instruments not designated as hedges.

All derivatives recognized in the balance sheet and used in cash flow hedging relationships are commodity contracts. All gains (losses) recognized in income or reclassified from accumulated other comprehensive income (loss) (OCI) into income are reported in operating revenues. All derivative instrument assets and liabilities are reported in the balance sheet as derivative instruments, at fair value. These derivative instruments are reported as either current assets or current liabilities due to their highly liquid nature. The Company can net settle its derivative instruments at any time.

	Three Months Ended September 30,		**Nine months ended September 30,**	
	2010	**2009**	**2010**	**2009**
	(Thousands)			
Derivatives designated as hedging instruments				
Amount of gain recognized in other comprehensive income (OCI) (effective portion), net of tax	$ 59,120	$ 4,392	$ 120,346	$ 146,402
Amount of gain reclassified from accumulated OCI into income (effective portion), net of tax (a)	17,331	26,769	45,549	107,725
Amount of gain (loss) recognized in income (ineffective portion) (b)	2,980	2,262	2,367	(3,076)
Derivatives not designated as hedging instruments:				
Amount of loss recognized in income	$ (1,323)	$	$ (1,234)	$ (27)

	September 30, 2010	**December 31, 2009**
Asset derivatives	**(Thousands)**	
Derivatives designated as hedging instruments	$ 185,254	$ 111,375
Derivatives not designated as hedging instruments	95,062	52,504

	September 30, 2010	December 31, 2009
Total asset derivatives	$ 280,316	$ 163,879

	September 30, 2010	December 31, 2009
Liability derivatives	(Thousands)	
Derivatives designated as hedging instruments	$ 11,789	$ 61,179
Derivatives not designated as hedging instruments	107,590	71,339
Total liability derivatives	$ 119,379	$ 132,518

(a) Includes $7.9 million and $10.5 million for the three and nine month periods ended September 30, 2010, respectively, of unrealized hedge gains reclassified into earnings to offset lower of cost or market adjustments on hedged items. Includes $0.3 million and $9.1 million for the three and nine month periods ended September 30,

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Notes to Condensed Consolidated Financial Statements (Unaudited)

2009, respectively, of unrealized hedge gains reclassified into earnings to offset lower of cost or market adjustments on hedged items. The Company also had an immaterial amount of OCI reclassified to interest expense related to an interest rate swap on long-term debt.

(b) No amounts have been excluded from effectiveness testing.

The net fair value of derivative instruments changed during the first nine months of 2010 primarily as a result of a decrease in natural gas prices. The absolute quantities of the Company s derivative commodity instruments that have been designated and qualify as cash flow hedges totaled 164 Bcf and 172 Bcf as of September 30, 2010 and December 31, 2009, respectively, and are primarily related to natural gas swaps and collars.

The Company had net deferred gains of $90.4 million and $15.6 million in accumulated OCI (loss), net of tax, as of September 30, 2010 and December 31, 2009, respectively, associated with the effective portion of the change in fair value of its derivative commodity instruments designated as cash flow hedges. Assuming no change in price or new transactions, the Company estimates that approximately $46.8 million of net unrealized gains on its derivative commodity instruments reflected in accumulated OCI (loss), net of tax, as of September 30, 2010 will be recognized in earnings during the next twelve months due to the settlement of hedged transactions. This recognition occurs through an increase in the Company s net operating revenues resulting in the average hedged price becoming the realized sales price.

The Company is exposed to credit loss in the event of nonperformance by counterparties to derivative contracts. This credit exposure is limited to derivative contracts with a positive fair value. The Company believes that New York Mercantile Exchange (NYMEX) traded futures contracts have minimal credit risk because Commodity Futures Trading Commission regulations are in place to protect exchange participants, including the Company, from potential financial instability of the exchange members. The Company s swap, collar and option derivative instruments are primarily with financial institutions and thus are subject to events that would impact those companies individually as well as that industry as a whole.

The Company utilizes various processes and analyses to monitor and evaluate its credit risk exposures. This includes closely monitoring current market conditions, counterparty credit spreads and credit default swap rates. Credit exposure is controlled through credit approvals and limits. To manage the level of credit risk, the Company deals with financial counterparties that are of investment grade, enters into netting agreements whenever possible and may obtain collateral or other security.

When the net fair value of any of the Company s swap agreements represents a liability to the Company which is in excess of the agreed-upon threshold between the Company and the financial institution acting as counterparty, the counterparty requires the Company to remit funds to the counterparty as a margin deposit for the derivative liability which is in excess of the threshold amount. The Company records these deposits as a current asset in the Condensed Consolidated Balance Sheets. When the net fair value of any of the Company s swap agreements represents an asset to the Company which is in excess of the agreed-upon threshold between the Company and the financial institution acting as counterparty, the Company requires the counterparty to remit funds as margin deposits in an amount equal to the portion of the derivative asset which is in excess of the threshold amount. The Company records a current liability for such amounts received. The Company had no such deposits in its Condensed Consolidated Balance Sheets as of September 30, 2010 and December 31, 2009.

When the Company enters into exchange-traded natural gas contracts, exchanges may require the Company to remit funds to the corresponding broker as good-faith deposits to guard against the risks associated with changing market conditions. Participants must make such deposits based on an established initial margin requirement as well as the net liability position, if any, of the fair value of the associated contracts. In the case where the fair value of such contracts is in a net asset position, the broker may remit funds to the Company, in which case the Company records a current liability for such amounts received. The initial margin requirements are established by the exchanges based on prices, volatility and the time to expiration of the related contract and are subject to change at the exchanges discretion. The Company recorded a current asset of $0.6 million as of September 30, 2010 and a current liability of $6.9 million as of December 31, 2009 for such deposits in its Condensed Consolidated Balance Sheets.

Certain of the Company s derivative instrument contracts provide that if the Company s credit ratings are lowered below investment grade, additional collateral must be deposited with the counterparty. Contracts have differing terms in that some require collateral if just one of the ratings agencies downgrades the company to a level below investment grade, while others refer to the rating of just one ratings agency and still others have no ratings trigger. If required, the additional collateral can be up to 100% of the derivative liability. As of September 30, 2010, the aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a net

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Notes to Condensed Consolidated Financial Statements (Unaudited)

liability position was $9.9 million, for which the Company had no collateral posted on September 30, 2010. If the Company s credit rating had been downgraded below investment grade on September 30, 2010, the Company would have been required to post additional collateral of $9.9 million in respect of the liability position. Investment grade refers to the quality of the Company s credit as assessed by one or more credit rating agencies. The Company s long-term corporate credit rating was BBB by Standard & Poor s Rating Services (S&P), Baa1 by Moody s Investor Services (Moody s) and BBB+ by Fitch Ratings Service (Fitch) at September 30, 2010. In order to be considered investment grade, the Company must be rated BBB- or higher by S&P and Fitch and Baa3 or higher by Moody s. Anything below these ratings is considered non-investment grade.

D. Investments, Available-For-Sale

As of September 30, 2010, the investments classified by the Company as available-for-sale consist of $38.6 million of equity and bond funds intended to fund plugging and abandonment and other liabilities for which the Company self-insures.

	September 30, 2010			
	Adjusted Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(Thousands)			
Equity funds	$ 23,284	$ 6,320	$	$ 29,604
Bond funds	7,891	1,130		9,021
Total investments	$ 31,175	$ 7,450	$	$ 38,625

Unrealized gains or losses with respect to temporarily impaired investments classified as available-for-sale are recognized within the Condensed Consolidated Balance Sheets as a component of equity, accumulated other comprehensive loss. The Company evaluates these investments quarterly and if the Company subsequently determines that a loss is other-than-temporary, any unrealized losses stemming from such impaired investments will be recognized in earnings.

During the nine month periods ended September 30, 2010 and 2009, the Company purchased additional securities with a cost basis totaling $0.8 million and $3.0 million, respectively.

E. Fair Value Measurements

The Company has an established process for determining fair value for its financial instruments, principally derivative commodity instruments and available-for-sale investments. Fair value is based on quoted market prices, where available. If quoted market prices are not available, fair

value is based upon models that use as inputs market-based parameters, including but not limited to forward curves, discount rates, broker quotes, volatilities and nonperformance risk. Nonperformance risk considers, among other things, the effect of the Company s credit standing on the fair value of liabilities and the effect of the counterparty s credit standing on the fair value of assets. The Company estimates nonperformance risk by analyzing publicly available market information, including a comparison of the yield on debt instruments with credit ratings similar to the Company s or counterparty s credit rating and the yield of a risk free instrument. The Company also considers credit default swaps rates where applicable.

The Company has categorized its financial instruments into a three-level fair value hierarchy, based on the priority of the inputs to the valuation technique. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Financial instruments included in Level 1 include the Company s futures contracts and available-for-sale investments, while instruments included in Level 2 include the majority of the Company s swap agreements, and instruments included in Level 3 include the Company s collar and option agreements and an insignificant portion of the Company s swap agreements. Since the adoption of fair value accounting, the Company has not made any changes to its classification of financial instruments in each category.

The fair value of financial instruments included in Level 2 is based on industry models that use significant observable inputs, including NYMEX forward curves and LIBOR-based discount rates. Swaps included in Level 3

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are valued using internal models that use significant unobservable inputs; these internal models are validated each period with non-binding broker price quotes. The Company has not experienced significant differences between internally calculated values and broker price quotes. Collars and options included in Level 3 are valued using internal models calculated with market derived volatilities. The Company uses NYMEX forward curves to value futures, NYMEX swaps, collars and options. The NYMEX forward curves are validated to external sources at least monthly.

The following assets and liabilities were measured at fair value on a recurring basis during the period:

		Fair value measurements at reporting date using		
Description	**September 30, 2010**	**Quoted prices in active markets for identical assets (Level 1)**	**Significant other observable inputs (Level 2)**	**Significant unobservable inputs (Level 3)**
		(Thousands)		
Assets				
Investments, available-for-sale	$ 38,625	$ 38,625	$ -	$ -
Derivative instruments, at fair value	280,316	12,350	128,946	139,020
Total assets	$ 318,941	$ 50,975	$ 128,946	$ 139,020
Liabilities				
Derivative instruments, at fair value	$ 119,379	$ 12,113	$ 106,714	$ 552
Total liabilities	$ 119,379	$ 12,113	$ 106,714	$ 552

	Fair value measurements using significant unobservable inputs (Level 3) Derivative instruments, at fair value, net (Thousands)
Balance at January 1, 2010	$ 88,570
Total gains or losses:	
Included in earnings	(9)
Included in other comprehensive income	89,251
Purchases, issuances, and settlements	(39,344)
Transfers in and/or out of Level 3	-
Balance at September 30, 2010	$ 138,468
The amount of total losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets and liabilities still held as of September 30, 2010	$ 5

Gains and losses related to derivative commodity instruments included in earnings for the period are reported in operating revenues in the Statements of Consolidated Income. All gains or losses related to available-for-sale securities are included in other income.

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Notes to Condensed Consolidated Financial Statements (Unaudited)

F. Comprehensive Income (Loss)

Total comprehensive income (loss), net of tax, was as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
	(Thousands)			
Net income	$ 36,522	$ 2,909	$ 154,587	$ 101,547
Other comprehensive income (loss):				
Net change in cash flow hedges	41,816	(22,348)	74,885	38,765
Unrealized gain on investments, available-for-sale	2,252	2,651	753	3,502
Pension and other post-retirement benefit plans	405	388	1,211	1,164
Total comprehensive income (loss)	$ 80,995	$ (16,400)	$ 231,436	$ 144,978

The components of accumulated other comprehensive income (loss), net of tax, are as follows:

	September 30, 2010	December 31, 2009
	(Thousands)	
Net unrealized gain from hedging transactions	$ 90,182	$ 15,297
Unrealized gain on available-for-sale securities	4,843	4,090
Pension and other post-retirement benefits adjustment	(32,616)	(33,827)
Accumulated other comprehensive income (loss)	$ 62,409	$ (14,440)

G. Income Taxes

The Company estimates an annual effective income tax rate based on projected results for the year and applies this rate to income before taxes to calculate income tax expense. The effective tax rate is further adjusted for non-recurring discrete items. Refinements made due to subsequent information that affects the estimated annual effective income tax rate are reflected as adjustments in the current period. Separate effective income tax rates are calculated for net income from continuing operations and any other separately reported net income items, such as discontinued operations.

The Company s effective income tax rate for the nine months ending September 30, 2010 was 36.2%. The Company currently estimates the annual effective income tax rate to be approximately 36.2%. The estimated annual effective income tax rate as of September 30, 2009 was 40.9%. The decrease in the expected annual effective tax rate from 2009 is primarily the result of the impact of certain nondeductible expenses in 2009 and the loss of certain prior year deductions in 2009 as a result of carrying 2009 losses back to receive a cash refund of taxes paid in prior years.

There were no material changes to the Company s methodology or to the balance recorded for unrecognized tax benefits during the nine months ended September 30, 2010.

The Internal Revenue Service (IRS) has completed its audit and review of the Company s federal income tax filings through 2005. The only unresolved issue in such prior periods relates to research and experimentation tax credits of $3.8 million claimed by the Company for years 2001 through 2005. This issue is currently under review at the Appeals Division of the IRS. The IRS commenced its audit and review of the Company s federal income tax filings for the 2006 through 2009 years during the second quarter of 2010. The Company also is the subject of various state income tax examinations. The Company believes that it is appropriately reserved for any uncertain tax positions claimed during the periods to be reviewed.

The Worker, Homeownership and Business Assistance Act of 2009 extended the tax net operating loss carryback provision from 2 years to 5 years for either the 2008 or 2009 tax year. The Company elected to carryback its 2009 tax operating loss under this new law and received a refund of $121.5 million from the IRS during the first quarter of

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2010. During the third quarter of 2010 the Company filed a superseding tax return for the 2009 tax year in which the Company has requested an additional refund of $1.9 million relating to the carryback of the 2009 net operating tax loss. EQT also received a refund from the IRS of $115.2 million, primarily in the second quarter of 2009, relating to the 2008 net operating loss carryback. These net operating losses were primarily generated from intangible drilling costs (IDC) for the Company s drilling program that are deducted currently for tax purposes and from accelerated tax depreciation associated with the expansion of the Company s midstream business.

H. Short-Term Loans

On October 27, 2006, the Company entered into a $1.5 billion, five-year revolving credit agreement, which replaced the Company s previous $1 billion, five-year revolving credit agreement. On December 15, 2006, the maturity date was extended to October 26, 2011. Additionally, the Company may request two one-year extensions of the stated maturity date; however, these extensions require the approval of 51% of the lenders underwriting the credit facility. Any such extension shall only apply to the lenders who consent to the extension and any lender who replaces a non-consenting lender pursuant to the terms of the credit agreement. The revolving credit agreement may be used for working capital, capital expenditures, share repurchases and other purposes including support of a commercial paper program. Subject to certain terms and conditions, the Company may, on a one time basis, request that the lenders commitments be increased to an aggregate amount of up to $2.0 billion. Each lender in the facility may decide if it will increase its commitment. The credit facility is underwritten by a syndicate of 15 financial institutions each of which is obligated to fund its pro-rata portion of any borrowings by the Company.

The Company is not required to maintain compensating bank balances. The Company s long-term corporate credit rating, as determined by S&P, Moody s or Fitch, on the Company s non-credit-enhanced, senior unsecured long-term debt, determine the level of fees associated with its lines of credit in addition to the interest rate charged by the counterparties on any amounts borrowed against the lines of credit; the lower the Company s long-term corporate credit rating, the higher the level of fees and borrowing rate.

As of September 30, 2010, the Company had no loans outstanding under the revolving credit facility. An irrevocable standby letter of credit of $23.5 million was outstanding at September 30, 2010. As of December 31, 2009, the Company had outstanding short-term loans under the revolving credit facility of $5.0 million and an irrevocable standby letter of credit of $24.4 million. Commitment fees averaging approximately one-twelfth of one percent in 2010 and 2009 were paid to maintain credit availability under the revolving credit facility.

The weighted average interest rate for short-term loans outstanding as of December 31, 2009 was 0.51% per annum. The maximum amount of outstanding short-term loans at any time during the nine months ended September 30, 2010 and 2009 was $139.7 million and $491.7 million, respectively. The average daily balance of short-term loans outstanding during the nine months ended September 30, 2010 and 2009 was approximately $17.7 million and $156.7 million, respectively, at weighted average annual interest rates of 0.86% and 0.73%, respectively.

I. Long-Term Debt

	September 30, 2010	December 31, 2009
	(Thousands)	
5.15% notes, due November 15, 2012	$ 200,000	$ 200,000
5.00% notes, due October 1, 2015	150,000	150,000
5.15% notes, due March 1, 2018	200,000	200,000
6.50% notes, due April 1, 2018	500,000	500,000
8.13% notes, due April 1, 2019	700,000	700,000
7.75% debentures, due July 15, 2026	115,000	115,000
Medium-term notes:		
7.6% Series C, due 2018	8,000	8,000
8.5% to 9.0% Series A, due 2009 thru 2021	46,200	46,200
7.3% to 7.6% Series B, due 2013 thru 2023	30,000	30,000
	1,949,200	1,949,200
Less debt payable within one year		
Total long-term debt	$ 1,949,200	$ 1,949,200

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The indentures and other agreements governing the Company s indebtedness contain certain restrictive financial and operating covenants including covenants that restrict the Company s ability to incur indebtedness, incur liens, enter into sale and leaseback transactions, complete acquisitions, merge, sell assets and perform certain other corporate actions. The covenants do not contain a rating trigger. Therefore, a change in the Company s debt rating would not trigger a default under the indentures and other agreements governing the Company s indebtedness.

Aggregate maturities of long-term debt are $0 in 2010, $6.0 million in 2011, $200.0 million in 2012, $10.0 million in 2013, and $5.0 million in 2014.

J. Fair Value of Financial Instruments

The carrying value of cash equivalents and short-term loans approximates fair value due to the short maturity of the instruments. Available-for-sale securities and derivative instruments are reported in the Condensed Consolidated Balance Sheets at fair value. See Notes C, D and E.

The estimated fair value of long-term debt on the Condensed Consolidated Balance Sheets at September 30, 2010 and December 31, 2009 was approximately $2 billion and $2 billion, respectively. The fair value was estimated using the Company s established fair value methodology based on discounted values using a current discount rate reflective of the remaining maturity.

K. Recently Issued Accounting Standards

Disclosures about Fair Value Measurements

In January 2010, the Financial Accounting Standards Board (FASB) issued an amendment intended to enhance fair value disclosures, improve the transparency of the inputs and assumptions used to measure the fair value of assets and liabilities reported, and improve comparability with International Financial Reporting Standards. During the three months ended March 31, 2010, the Company adopted certain provisions of this amendment; this did not have a material effect on the Company s consolidated financial statements. Other provisions of the amendment are effective for fiscal years beginning after December 15, 2010. The Company is currently evaluating the affect that this amendment will have on its consolidated financial statement disclosures.

L. Acquisitions

During the second quarter of 2010, the Company acquired approximately 48,000 net acres in the Marcellus Shale from a group of private operators and landowners. The acreage is located primarily in Cameron, Clearfield, Elk and Jefferson counties in Pennsylvania. The Company paid $260.2 million for these assets, approximately 90% in EQT stock ($230.7 million) and approximately 10% in cash ($29.5 million). Following the closing of the acquisition, the Company holds approximately 500,000 net acres in the high pressure Marcellus Shale fairway.

M. Earnings Per Share

Potentially dilutive securities, consisting of options and restricted stock awards, which were included in the calculation of diluted earnings per share totaled 642,209 and 654,510 for the three months ended September 30, 2010 and September 30, 2009, respectively, and 757,591 and 643,565 for the nine months ended September 30, 2010 and September 30, 2009, respectively. Options to purchase common stock not included within potentially dilutive securities totaled 1,327,494 and 935,639 for the three months ended September 30, 2010 and September 30, 2009, respectively, and 1,249,037 and 967,773 for the nine months ended September 30, 2010 and September 30, 2009, respectively.

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Notes to Condensed Consolidated Financial Statements (Unaudited)

N. Other Events

On March 16, 2010, the Company completed a public offering of 12,500,000 shares of its common stock, no par value, at an offering price to the public of $44.00 per share. The proceeds from the offering are being used to accelerate development of the Marcellus Shale and Huron/Berea plays. The Company includes the Lower Huron, Cleveland, Berea Sandstone and other Devonian Shales, except Marcellus, in its Huron/Berea play.

The underwriters in this transaction also exercised their over-allotment option to purchase 225,000 additional shares of the Company s Common Stock on April 14, 2010 at an offering price to the public of $44.00 per share.

O. Subsequent Events

The Company has evaluated subsequent events through the date of financial statement issuance.

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Management s Discussion and Analysis of Financial Condition and Results of Operations

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

CAUTIONARY STATEMENTS

Disclosures in this Quarterly Report on Form 10-Q contain certain forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and Section 27A of the Securities Act of 1933, as amended. Statements that do not relate strictly to historical or current facts are forward-looking and usually identified by the use of words such as anticipate, estimate, will, may, forecasts, approximate, expect, project, intend, plan, believe and other words of similar meaning in connection with any discussion of future operati financial matters. Without limiting the generality of the foregoing, forward-looking statements contained in this report include the matters discussed in the sections captioned Outlook in Management s Discussion and Analysis of Financial Condition and Results of Operations, and the expectations of plans, strategies, objectives, and growth and anticipated financial and operational performance of the Company and its subsidiaries, including guidance regarding the Company s drilling and infrastructure programs (including the Equitrans Marcellus Expansion Project) and technology, transactions, including asset sales and/or joint ventures involving the Company s assets, the timing of construction of public-access natural gas refueling stations, production and sales volumes, revenue projections, reserves, operating costs, well costs, capital expenditures, financing requirements and availability, hedging strategy, the effects of government regulation and tax position. These statements involve risks and uncertainties that could cause actual results to differ materially from projected results. Accordingly, investors should not place undue reliance on forward-looking statements as a prediction of actual results. The Company has based these forward-looking statements on current expectations and assumptions about future events. While the Company considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks and uncertainties, most of which are difficult to predict and many of which are beyond the Company s control. The risks and uncertainties that may affect the operations, performance and results of the Company s business and forward-looking statements include, but are not limited to, those set forth under Item 1A, Risk Factors of the Company s Form 10-K for the year ended December 31, 2009.

Any forward-looking statement speaks only as of the date on which such statement is made and the Company does not intend to correct or update any forward-looking statements, whether as a result of new information, future events or otherwise.

In reviewing any agreements incorporated by reference in this Form 10-Q, please remember such agreements are included to provide information regarding the terms of such agreements and are not intended to provide any other factual or disclosure information about the Company. The agreements may contain representations and warranties by the Company, which should not in all instances be treated as categorical statements of fact, but rather as a way of allocating the risk to one of the parties should those statements prove to be inaccurate. The representations and warranties were made only as of the date of the relevant agreement or such other date or dates as may be specified in such agreement and are subject to more recent developments. Accordingly, these representations and warranties alone may not describe the actual state of affairs as of the date they were made or at any other time.

CORPORATE OVERVIEW

Three Months Ended September 30, 2010

vs. Three Months Ended September 30, 2009

EQT Corporation s consolidated net income for the three months ended September 30, 2010 totaled $36.5 million, or $0.24 per diluted share, compared to $2.9 million, or $0.02 per diluted share, reported for the same period a year ago. Several factors contributed to the increase in net income between periods. The Company s results were favorably impacted by increased produced natural gas sales volumes, lower long-term compensation accruals, higher gathering revenues and increased net revenues for NGLs. These favorable variances were partially offset by increased depreciation, depletion and amortization resulting from the Company s investment in natural gas producing properties and lower average well-head sales prices due to lower hedging gains and lower hedged volumes.

During the third quarter of 2009, the Company s share price and performance in relation to its peer group improved, resulting in the Company incurring $24.3 million of long-term compensation expense under its 2009 Shareholder Value Plan (2009 SVP). The 2009 SVP s performance period ended on December 31, 2009. The 2009 SVP was a liability plan, in which awards were valued at the end of the performance period, based upon a combination of the Company s stock price, a factor determined by the Company s performance compared to its peers and the Company s return on total capital.

EQT Corporation and Subsidiaries

Management s Discussion and Analysis of Financial Condition and Results of Operations

Nine months ended September 30, 2010

vs. Nine months ended September 30, 2009

EQT Corporation s consolidated net income for the nine months ended September 30, 2010 totaled $154.6 million or $1.07 per diluted share, compared to $101.5 million, or $0.77 per diluted share, reported for the same period a year ago. Several factors contributed to the increase in net income between periods. The Company s results were favorably impacted by increased produced natural gas sales volumes, increased sales prices for NGLs, lower long-term compensation accruals and higher gathering volumes. These favorable variances were partially offset by higher DD&A, higher interest charges, lower average well-head sales prices for natural gas as a result of hedging activities and increased operating and selling, general and administrative (SG&A) expenses, consistent with the growth of the business.

The Company has reported the components of each segment s operating income and various operational measures in the sections below and, where appropriate, has provided information describing how a measure was derived. EQT s management believes that presentation of this information provides useful information to management and investors regarding the financial condition, operations and trends of each of EQT s segments without being obscured by the financial condition, operations and trends for the other segments or by the effects of corporate allocations of interest and income taxes. In addition, management uses these measures for budget planning purposes.

EQT PRODUCTION

OVERVIEW

EQT Production s strategy is to maximize value by profitably developing the Company s extensive acreage position primarily through organic growth enabled by a low cost structure. The Company is focused on continuing its significant organic production and reserve growth through its developmental drilling program and believes that it is a technological leader in drilling shale. The Company commenced drilling operations (spud or drilled) 79 horizontal Marcellus Shale wells in the first nine months of 2010 compared to 27 in the first nine months of 2009. Additionally, the Company drilled 191 horizontal Huron/Berea wells in the nine months of 2010 compared to 243 in the nine months of 2009. Over the past three years, the Company has experienced a 99.8% developmental drilling success rate. See Capital Resources and Liquidity in Management s Discussion and Analysis of Financial Condition and Results of Operations of this Form 10-Q for details regarding the Company s capital expenditures for drilling and development.

EQT Production s operating revenues for the third quarter of 2010 increased 25% compared to 2009 as a result of significantly increased sales of produced natural gas partially offset by lower average well-head sales prices. Sales of produced natural gas increased 35% from the third quarter of 2009 to the third quarter of 2010. The increase was the result of increased production from the 2009 and 2010 horizontal shale drilling programs. The average well-head sales price decreased 7% due to lower hedging gains and lower hedged gas sales compared to 2009, partially offset by an increase in the average NYMEX price.

Third quarter operating expenses at EQT Production in 2010 included an increase in the Company s depletion expense as a result of higher depletion rates attributable to the significant on-going well development program and increased production volumes.

EQT Corporation and Subsidiaries

Management s Discussion and Analysis of Financial Condition and Results of Operations

RESULTS OF OPERATIONS

EQT PRODUCTION

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2010	2009	%	2010	2009	%
OPERATIONAL DATA						
Natural gas and oil production (MMcfe)	35,334	26,722	32.2	99,520	76,705	29.7
Company usage, line loss (MMcfe)	(1,346)	(1,566)	(14.0)	(3,617)	(4,207)	(14.0)
Total sales volumes (MMcfe)	33,988	25,156	35.1	95,903	72,498	32.3
Average (well-head) sales price ($/Mcfe) (a)	$ 3.32	$ 3.55	(6.5)	$ 3.53	$ 3.76	(6.1)
Lease operating expenses (LOE), excluding production taxes ($/Mcfe)	$ 0.22	$ 0.32	(31.3)	$ 0.24	$ 0.28	(14.3)
Production taxes ($/Mcfe)	$ 0.21	$ 0.26	(19.2)	$ 0.23	$ 0.30	(23.3)
Production depletion ($/Mcfe)	$ 1.26	$ 1.04	21.2	$ 1.26	$ 1.03	22.3
Production depletion	$ 44,609	$ 27,734	60.8	$ 125,113	$ 79,165	58.0
Other depreciation, depletion and amortization (DD&A)	2,049	2,122	(3.4)	5,923	4,559	29.9
Total DD&A	$ 46,658	$ 29,856	56.3	$ 131,036	$ 83,724	56.5
Capital expenditures (thousands) (b)	$ 267,154	$ 144,497	84.9	$ 929,225	$ 446,813	108.0
FINANCIAL DATA (Thousands)						
Total operating revenues	$ 115,218	$ 91,922	25.3	$ 345,163	$ 279,570	23.5
Operating expenses:						
LOE, excluding production taxes	7,856	8,633	(9.0)	24,056	21,845	10.1
Production taxes	7,405	6,932	6.8	22,788	23,082	(1.3)
Exploration expense	941	4,527	(79.2)	3,354	12,252	(72.6)
SG&A	12,531	10,452	19.9	41,832	29,080	43.9
DD&A	46,658	29,856	56.3	131,036	83,724	56.5
Total operating expenses	75,391	60,400	24.8	223,066	169,983	31.2
Operating income	$ 39,827	$ 31,522	26.3	$ 122,097	$ 109,587	11.4

(a) Average (well-head) sales price is calculated as market price adjusted for hedging activities. In addition, EQT Production allocates some revenues to EQT Midstream for gathering, processing and transportation of the produced gas and NGLs. EQT Midstream revenues totaled $2.31 and $2.18 per Mcfe for the three months ended September 30, 2010 and 2009, respectively, and $2.37 and $2.06 per Mcfe for the nine months ended September 30, 2010 and 2009, respectively. Average well-head sales price to EQT Corporation totaled $5.63 and $5.73 per Mcfe for the three months ended September 30, 2010 and 2009, respectively, and $5.90 and $5.82 per Mcfe for the nine months ended September 30, 2010 and 2009, respectively.

(b) Capital expenditures for the nine month period ended September 30, 2010 and 2009 include $310.9 million and $5.2 million, respectively, for undeveloped property acquisitions, primarily within the Marcellus Shale play. This amount includes $230.7 million of undeveloped property which was acquired with EQT stock in the second quarter of 2010.

EQT Corporation and Subsidiaries

Management s Discussion and Analysis of Financial Condition and Results of Operations

Three Months Ended September 30, 2010

vs. Three Months Ended September 30, 2009

EQT Production s operating income totaled $39.8 million for the three months ended September 30, 2010 compared to $31.5 million for the three months ended September 30, 2009. The $8.3 million increase in operating income was primarily the result of an increase in sales of produced natural gas partially offset by higher DD&A, a decrease in the average well-head sales price and higher SG&A expenses.

Total operating revenues were $115.2 million for the three months ended September 30, 2010 compared to $91.9 million for the three months ended September 30, 2009. The $23.3 million increase in total operating revenues was primarily due to an increase in produced natural gas sales volumes partially offset by a 7% decrease in the average well-head sales price. The increase in produced natural gas sales volumes was the result of increased production from the 2009 and 2010 drilling programs, primarily in the Marcellus and Huron/Berea Shale plays. The increase in produced natural gas sales volumes was partially offset by the normal production decline in the Company s wells. The $0.23 per Mcfe decrease in the average well-head sales price was primarily due to lower hedging gains and lower hedged gas sales compared to 2009, partially offset by a 29% increase in the average NYMEX price.

Operating expenses totaled $75.4 million for the three months ended September 30, 2010 compared to $60.4 million for the three months ended September 30, 2009. The increase in operating expenses was primarily the result of increases in DD&A and SG&A. The increase in DD&A is primarily due to increases in the depletion unit rate ($8.5 million) and volumes ($8.5 million). The $0.22 per Mcfe increase in the depletion rate is primarily attributable to the increased investment in oil and gas producing properties. The increase in SG&A was primarily due to an increase in hiring, relocation and personnel costs. These factors were partially offset by a decrease in exploration expense due to a reduction in geophysical activity in the current year as well as a decrease in LOE from increased road and location maintenance in the prior year as a result of storms and flooding in late summer 2009. The timing of these expenses can vary from one year to the next, however the LOE unit rate is trending downword, primarily due to the increase in the produced volumes.

Nine months ended September 30, 2010

vs. Nine months ended September 30, 2009

EQT Production s operating income totaled $122.1 million for the nine months ended September 30, 2010 compared to $109.6 million for the nine months ended September 30, 2009. The $12.5 million increase in operating income was primarily the result of an increase in sales of produced natural gas ($87.9 million) partially offset by higher DD&A, a decrease in the average well-head sales price ($21.7 million) and higher SG&A expenses.

Total operating revenues were $345.2 million for the nine months ended September 30, 2010 compared to $279.6 million for the nine months ended September 30, 2009. The $65.6 million increase in total operating revenues was primarily due to a 32% increase in sales of produced natural gas partially offset by a 6% decrease in the average well-head sales price. The increase in produced natural gas sales volumes was the result of increased production from the 2009 and 2010 drilling programs, primarily in the Marcellus Shale and Huron/Berea plays. The $0.23 per Mcfe decrease in the average well-head sales price was primarily due to lower hedging gains and lower hedged gas sales partially offset by a 17% increase in the average NYMEX price.

Operating expenses totaled $223.1 million for the nine months ended September 30, 2010 compared to $170.0 million for the nine months ended September 30, 2009. The increase in operating expenses was primarily the result of increased DD&A from increases in the depletion unit rate ($23.1 million) and volume ($22.6 million). The $0.23 increase in the depletion rate was primarily attributable to the increased investment in the Company s oil and gas producing properties. The increase in SG&A was primarily due to a $4.5 million charge related to the buy-out of excess contractual capacity for the processing and disposal of salt water as well as higher personnel costs and hiring and relocation costs and a favorable adjustment to the reserve for uncollectible accounts in the prior year. The increase in LOE, excluding production taxes was primarily due to increased activity in the Marcellus Shale play in the current year. These factors were partially offset by a decrease in exploration expense due to a reduction in geophysical activity compared to the prior year.

EQT Corporation and Subsidiaries

Management s Discussion and Analysis of Financial Condition and Results of Operations

OUTLOOK

EQT Production s business strategy is focused on organic growth of the Company s natural gas reserves and sales volumes. EQT Production s strategy is primarily comprised of:

- **Expanding production and developing reserves through horizontal drilling in Pennsylvania, West Virginia and Kentucky.** The Company is committed to expanding its production and developing its reserves through cost-effective, technologically-advanced horizontal drilling in its existing plays. A substantial portion of the Company s drilling efforts will be focused on drilling horizontal wells in shale formations in Pennsylvania, West Virginia and Kentucky.

- **Marcellus Shale**

The Company owns approximately 500,000 net acres in the Marcellus shale, primarily in southwestern Pennsylvania and northern West Virginia. The Marcellus is the Company s fastest growing and most profitable play. Estimated ultimate recovery per well have increased significantly since the Company s first Marcellus well and total cost per well has declined over the same time. The Company expects to access significantly more reserves through extended lateral drilling procedures, for less than a proportional amount of development costs. The Company is also experimenting with new hydraulic fracturing designs to further increase recoveries.

- **Huron/Berea Shale**

The Company owns approximately 2.2 million acres in the Huron/Berea Shale play and continues to focus on its highly successful horizontal drilling program by drilling fractured horizontal wells and extending the lateral length when possible. Many of the Huron/Berea wells produce wet gas, with significant NGL content. NGLs receive higher prices per Btu than natural gas, improving the economics over an equivalent dry gas well. The company has significant mid-stream capacity in the Huron/Berea play and is concentrating its drilling near this capacity to further enhance the return on investment.

- **Maintaining flexibility in a low price environment** The pace at which the Company is able to grow production and reserves is impacted by drilling success and the price for natural gas. The Company has mitigated some of the commodity price risk by hedging a portion of its production. The Company believes that its position as a low cost operator allows for the development of reserves and production in a low price environment.

- **Geological and geophysical expenditures** In 2010, the Company is spending $10.5 million on seismic data to determine optimal placement for future Marcellus wells and $1.5 million on 2D and 3D seismic data over properties in which the Company holds deeper exploration and drilling rights.

EQT MIDSTREAM

OVERVIEW

EQT Midstream s 2010 third quarter net operating revenues increased 25% from the third quarter 2009. The increase is primarily due to higher gathering and processing volumes, increased NGL sales prices and higher average gathering fees. Increases in net operating revenues were partially offset by increased operating expenses. Operating and maintenance (O&M) expense increased in conjunction with the overall growth of the business while DD&A increased primarily due to the investment in infrastructure.

During the quarter ended June 30, 2010, the Company and DCP Midstream Partners, and its sponsor, DCP Midstream, LLC (together, DCP), signed a non-binding letter of intent to create a natural gas processing and related NGL infrastructure joint venture to serve EQT Production and third party producers in the Marcellus and Huron/Berea Shale areas of the Appalachian basin. The letter of intent contemplated that the joint venture would pursue gas processing and related NGL infrastructure opportunities and would be the preferred processor for the Company s wet gas in the Marcellus and Huron/Berea Shale areas. Since that time, the Company and DCP have evaluated a number of alternative transaction structures, in addition to the originally proposed joint venture structure, to address the Company s processing needs. The parties are currently discussing possible terms associated with these alternative transaction structures.

See Capital Resources and Liquidity in Management s Discussion and Analysis of Financial Condition and Results of Operations of this Form 10-Q for details regarding the Company s capital expenditures for EQT Midstream infrastructure projects.

EQT Corporation and Subsidiaries

Management s Discussion and Analysis of Financial Condition and Results of Operations

RESULTS OF OPERATIONS

EQT MIDSTREAM

	Three Months Ended September 30,			Nine Months Ended September 30,		
OPERATIONAL DATA	**2010**	**2009**	**%**	**2010**	**2009**	**%**
Gathering and processing:						
Gathered volumes (BBtu)	49,990	40,849	22.4	142,074	118,918	19.5
Average gathering fee ($/MMBtu)	$ 1.12	$ 1.05	6.7	$ 1.10	$ 1.04	5.8
Gathering and compression expense ($/MMBtu)	$ 0.40	$ 0.42	(4.8)	$ 0.38	$ 0.41	(7.3)
NGLs sold (Mgal) (a)	37,348	29,948	24.7	107,077	89,836	19.2
Average NGL sales price ($/gal)	$ 1.00	$ 0.78	28.2	$ 1.07	$ 0.69	55.1
Transmission pipeline throughput (BBtu)	27,138	21,471	26.4	76,196	61,003	24.9
Net operating revenues (thousands):						
Gathering	$ 54,014	$ 42,725	26.4	$ 153,777	$ 122,178	25.9
Processing	23,699	15,076	57.2	72,040	31,823	126.4
Transmission	19,497	18,006	8.3	59,057	55,551	6.3
Storage, marketing and other	11,849	11,737	1.0	52,402	51,758	1.2
Total net operating revenues	$ 109,059	$ 87,544	24.6	$ 337,276	$ 261,310	29.1
Capital expenditures (thousands)	$ 59,499	$ 39,817	49.4	$ 138,479	$ 155,334	(10.9)
FINANCIAL DATA (Thousands)						
Total operating revenues	$ 175,227	$ 124,065	41.2	$ 528,766	$ 366,939	44.1
Purchased gas costs	66,168	36,521	81.2	191,490	105,629	81.3
Total net operating revenues	$ 109,059	$ 87,544	24.6	$ 337,276	$ 261,310	29.1
Operating expenses:						
Operating and maintenance (O&M)	30,140	24,957	20.8	79,694	70,597	12.9
SG&A	11,532	11,232	2.7	33,379	32,551	2.5
DD&A	15,705	13,477	16.5	46,240	38,502	20.1
Total operating expenses	57,377	49,666	15.5	159,313	141,650	12.5
Operating income	$ 51,682	$ 37,878	36.4	$ 177,963	$ 119,660	48.7
Other income	$ 193	$ 342	(43.6)	$ 452	$ 1,247	(63.8)
Equity in earnings of nonconsolidated investments	$ 2,607	$ 1,946	34.0	$ 7,472	$ 4,608	62.2

(a) NGLs sold includes NGLs recovered at the Company s processing plant and transported to a fractionation plant owned by a third party for separation into commercial components, net of volumes retained, as well as equivalent volumes sold at liquid component prices under the Company s contractual processing arrangements with third parties.

Three Months Ended September 30, 2010

vs. Three Months Ended September 30, 2009

EQT Midstream s operating income totaled $51.7 million for the three months ended September 30, 2010 compared to $37.9 million for the three months ended September 30, 2009. The $13.8 million increase in operating income was primarily the result of increased gathered volumes and rates and favorable commodity prices for NGLs, partially offset by increases in O&M and DD&A expense.

Total net operating revenues were $109.1 million for the three months ended September 30, 2010 compared to $87.5 million for the three months ended September 30, 2009. The increase in total net operating revenues was primarily

EQT Corporation and Subsidiaries

Management s Discussion and Analysis of Financial Condition and Results of Operations

due to an $11.3 million increase in gathering net operating revenues and an $8.6 million increase in processing net operating revenues. Processing net revenues increased due to a 28% higher sales price for NGLs and a 25% increase in NGLs sold. The majority of the processing net revenues are from processing wet gas produced by EQT Production shale wells.

Gathering net operating revenues increased due to a 22% increase in gathered volumes as well as a 7% increase in gathering rates. This increase was driven primarily by higher Marcellus Shale volumes from EQT Production.

Total operating revenues increased $51.2 million from the prior year to $175.2 for the three months ended September 30, 2010 as a result of higher gathered volumes and rates as well as increased NGL sales prices and NGLs sold. In addition, increased marketed volumes, primarily as a result of higher Marcellus activity with affiliates, resulted in increases in both total operating revenues and purchased gas costs.

Operating expenses totaled $57.4 million for the three months ended September 30, 2010 compared to $49.7 million for the three months ended September 30, 2009. The $7.7 million increase in operating expenses was due to increases of $5.2 million in O&M and $2.2 million in DD&A. The increase in O&M is primarily due to higher operating costs associated with the increased gathered volumes and processed NGLs including property taxes, electricity and severance taxes as well as a $2.6 million loss on compressor decommissioning at the Kentucky hydrocarbon processing facility. The increase in DD&A was primarily due to the increased investment in gathering, processing and transmission infrastructure.

Equity in earnings of nonconsolidated investments totaled $2.6 million for the three months ended September 30, 2010 compared to $1.9 million for the three months ended September 30, 2009, and relates to equity earnings recorded for EQT Midstream s investment in Nora Gathering, LLC.

Nine months ended September 30, 2010

vs. Nine months ended September 30, 2009

EQT Midstream s operating income totaled $178.0 million for the nine months ended September 30, 2010 compared to $119.7 million for the nine months ended September 30, 2009. The $58.3 million increase in operating income was primarily the result of increased NGLs sold and increased NGL sales price, as well as increased gathered volumes and rates, partially offset by increases in O&M and DD&A expense.

Total net operating revenues were $337.3 million for the nine months ended September 30, 2010 compared to $261.3 million for the nine months ended September 30, 2009. The increase in total net operating revenues was primarily due to a $40.2 million increase in processing net operating revenues, a $31.6 million increase in gathering net operating revenues and a $3.5 million increase in transmission net operating revenues.

The increase in processing net revenues in the third quarter 2010 compared to the third quarter of 2009 resulted primarily from a 55% higher sales price for NGLs combined with a 19% increase in NGLs sold.

Gathering net operating revenues increased as a result of a 20% increase in gathered volumes as well as a 6% increase in gathering rates. This increase was driven primarily by higher Marcellus Shale volumes from EQT Production.

Transmission net operating revenues increased primarily as a result of higher firm transportation activity resulting from increased Marcellus shale volumes from affiliated shippers.

Storage, marketing and other net operating revenues were comparable with prior year as decreased margins on third party marketing that primarily utilized pipeline capacity offset increased marketing of affiliated production.

Total operating revenues increased $161.8 million from the prior year to $528.8 million for the nine months ended September 30, 2010, primarily as a result of increased NGL sales prices and NGLs sold as well as higher gathered volumes and rates. In addition, increased marketed volumes, primarily as a result of higher Marcellus Shale activity with affiliates, resulted in increases in both total operating revenues and purchased gas costs.

EQT Corporation and Subsidiaries

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Operating expenses totaled $159.3 million for the nine months ended September 30, 2010 compared to $141.7 million for the nine months ended September 30, 2009. The increase in operating expenses was primarily due to increases of $9.1 million in O&M and $7.7 million in DD&A. The increase in O&M is primarily due to higher operating costs associated with the growth of the business as well as a $2.6 million loss on compressor decommissioning at the Kentucky hydrocarbon processing facility. The increase in DD&A was primarily due to this increased investment in gathering, processing and transmission infrastructure.

Equity in earnings of nonconsolidated investments totaled $7.5 million for the nine months ended September 30, 2010 compared to $4.6 million for the nine months ended September 30, 2009, and relates to equity earnings recorded for EQT Midstream s investment in Nora Gathering, LLC.

OUTLOOK

EQT Midstream s long-term strategy is focused on capitalizing on its infrastructure asset position in the heart of the Marcellus Shale play in southwestern Pennsylvania and northern West Virginia. The location of the Company s midstream assets across a wide area of the Marcellus Shale uniquely positions the segment for growth. In addition, EQT Midstream continues to provide and maintain a long-term growth platform for EQT Production in the Huron/Berea play. Key projects supporting EQT Midstream s strategy include:

- **Gathering Projects.** In the first quarter of 2010, EQT Midstream completed construction of the first phase of the Ingram Gathering system which provides delivery capacity of 50 MMcfe per day of EQT production in Greene County, Pennsylvania, into two Equitrans pipelines. The second phase of this project extended the system further east and added 4,800HP of compression. The second phase was completed in the third quarter and provides an additional 70 MMcfe per day of capacity for EQT s production. In Northern West Virginia, EQT Midstream is in the process of constructing a Doddridge Gathering System Expansion which will deliver EQT s production from North Central West Virginia into the western leg of the Equitrans system. Capacity additions of at least 60 MMcfe per day are expected to be made available by year-end, bringing total Marcellus gathering capacity in West Virginia to approximately 85 MMcfe per day.

- **Equitrans Marcellus Expansion Project.** The Equitrans Marcellus Expansion Project is underway and, given its significant scope, is progressing in stages. Equitrans completed construction of Phase 1 and put that phase into service on October 1, 2010. This expansion created approximately 100,000 Dth per day of new delivery capacity to Equitrans interconnections with five interstate pipeline facilities. Progress on the next phase is underway. Equitrans has commenced the environmental review for Phase 2 and is finalizing commercial commitments. Equitrans anticipates filing the certificate application for Phase 2 with the FERC in early 2011, anticipates obtaining final approval in the Summer of 2011 and expects to have Phase 2 in service by the end of 2012.

Gathering, processing and transmission volumes are expected to increase as EQT Midstream expands its infrastructure to support EQT Production s growth in the Marcellus and Huron/Berea Shale plays. In light of the anticipated continued growth, EQT Midstream is also considering partnering with third parties and other arrangements, including a potential sale of the Big Sandy Pipeline, to facilitate the continued expansion of its assets.

Storage, marketing and other net operating revenues for the fourth quarter 2010 are expected to be approximately $15 million lower than the fourth quarter 2009. This is primarily due to the relative lack of seasonal volatility and spreads in the forward curve. Third party marketing margins are also expected to be lower as contracts expire in an environment where capacity constraints have eased, resulting in a smaller premium for marketing services related to our currently unused capacity.

EQT Corporation and Subsidiaries

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DISTRIBUTION

OVERVIEW

In October 2009, Equitable Gas filed a request with the West Virginia Public Service Commission (WV PSC) to increase the rates it charges its approximately 13,000 customers for delivery of natural gas in West Virginia. It was the first West Virginia delivery rate increase requested by Equitable Gas since 1991. In May 2010, Equitable Gas reached a settlement with the active parties that would result in a projected revenue increase of approximately $1.6 million annually. The settlement was approved by the WV PSC on August 24, 2010.

Distribution s net operating income for the third quarter decreased from $3.2 million in 2009 to $0.6 million in 2010, primarily due to lower residential throughput over the same period in 2009, lower asset optimization revenues, increased field operating and maintenance activities and higher depreciation expense.

See Capital Resources and Liquidity in Management s Discussion and Analysis of Financial Condition and Results of Operations of this Form 10-Q for information on the Company s capital expenditures for distribution projects.

RESULTS OF OPERATIONS

DISTRIBUTION

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2010	**2009**	**%**	**2010**	**2009**	**%**
OPERATIONAL DATA						
Heating degree days (30 year average: Qtr - 124; YTD - 3759)	73	81	(9.9)	3,350	3,521	(4.9)
Residential sales volumes (MMcf)	1,131	1,282	(11.8)	15,234	15,915	(4.3)
Commercial and industrial volumes (MMcf)	3,990	5,178	(22.9)	20,820	21,813	(4.6)
Total throughput (MMcf) Distribution	5,121	6,460	(20.7)	36,054	37,728	(4.4)

Net operating revenues (thousands):					
Residential	$ 13,642	$ 14,044	(2.9)	$ 80,605	$ 77,039	4.6
Commercial & industrial	6,374	6,353	0.3	33,862	34,170	(0.9)
Off-system and energy services	4,206	4,921	(14.5)	15,816	16,854	(6.2)
Total net operating revenues	24,222	25,318	(4.3)	130,283	128,063	1.7
Capital expenditures (thousands)	$ 9,382	$ 9,844	(4.7)	$ 21,107	$ 25,337	(16.7)
FINANCIAL DATA (thousands)						
Total operating revenues	$ 53,208	$ 54,599	(2.5)	$ 338,812	$ 425,865	(20.4)
Purchased gas costs	28,986	29,281	(1.0)	208,529	297,802	(30.0)
Net operating revenues	$ 24,222	$ 25,318	(4.3)	$ 130,283	$ 128,063	1.7
Operating expenses:						
O&M	$ 11,027	$ 10,158	8.6	$ 32,607	$ 30,588	6.6
SG&A	6,494	6,405	1.4	27,256	24,591	10.8
DD&A	6,057	5,525	9.6	18,067	16,449	9.8
Total operating expenses	23,578	22,088	6.7	77,930	71,628	8.8
Operating income (loss)	$ 644	$ 3,230	(80.1)	$ 52,353	$ 56,435	(7.2)

EQT Corporation and Subsidiaries

Management s Discussion and Analysis of Financial Condition and Results of Operations

Three Months Ended September 30, 2010

vs. Three Months Ended September 30, 2009

Distribution s operating income totaled $0.6 million for the three months ended September 30, 2010 compared to $3.2 million for the three months ended September 30, 2009. The $2.6 million decrease in operating income was primarily due to lower residential and off-system and energy services net revenues and higher operating expenses.

Net operating revenues were $24.2 million for the three months ended September 30, 2010 compared to $25.3 million for the same period in 2009. The $1.1 million decrease in net operating revenues was due to lower off-system and energy services revenues, lower residential net operating revenues and fewer asset optimization activities in 2010. Off-system and energy services net revenues decreased $0.7 million primarily due to a decrease in asset optimization activities and a decrease in gathering revenues. Net revenues from residential customers decreased $0.4 million primarily due to lower residential throughput. Commercial and industrial net revenues increased slightly due to higher base rates. The 1,188 MMcf decrease in commercial and industrial volumes from 2009 to 2010 relates to a decrease in usage by one industrial customer. These high volume industrial sales have low margins and did not significantly impact total net operating revenues. A decrease in gas costs associated with asset optimization transactions and a decrease in the commodity component of residential tariff rates resulted in a decrease in both total operating revenues and purchased gas costs.

Operating expenses totaled $23.6 million for the three months ended September 30, 2010 compared to $22.1 million for the three months ended September 30, 2009. The $1.5 million increase in operating expenses was the result of increased O&M expense and increased DD&A expense. The increased O&M expense was primarily related to increased leak repairs and maintenance activities for gathering operations. The increase in DD&A was primarily due to additional assets placed in to service during 2009.

Nine months ended September 30, 2010

vs. Nine months ended September 30, 2009

Distribution s operating income totaled $52.4 million for the nine months ended September 30, 2010 compared to $56.4 million for the nine months ended September 30, 2009. The decrease in operating income was primarily the result of an increase in bad debt expense, warmer weather and an increase in other operating expenses.

Net operating revenues were $130.3 million for the nine months ended September 30, 2010, an increase of $2.2 million from 2009. This increase was a result of increased first quarter revenues from residential customers as a result of the Company s base rate increase in late February 2009. This increase in rates was partially offset by a decrease in residential, commercial and industrial net revenues due to weather that was 5% warmer than the first nine months of 2009 (11% warmer than the 30-year National Oceanic and Atmospheric Administration (NOAA) average.) The first nine months of 2010 was the fourth warmest January through September time period recorded per NOAA over the last 30 years in the Company s service territory, with an average temperature of 55.6 degrees Fahrenheit. A decrease in gas costs associated with

asset optimization transactions and a decrease in the commodity component of residential tariff rates resulted in a decrease in both total operating revenues and purchased gas costs.

Operating expenses totaled $77.9 million for the nine months ended September 30, 2009 compared to $71.6 million for the nine months ended September 30, 2009. The increase was primarily the result of a $3.5 million increase in bad debt expense combined with increased field operating and maintenance activities and an increase in DD&A. The increase in bad debt expense was primarily due to a decrease in federal energy assistance funding for low-income customers from 2009 to 2010. The increase in DD&A was due to additional assets placed in service during 2009.

OUTLOOK

Distribution will continue to execute its strategy of earning a competitive return on its asset base through regulatory mechanisms and operational efficiency. Distribution is focused on enhancing the value of its existing assets by improving the efficiency of its workforce through superior work management, establishing a reputation for excellent customer service, effectively managing its capital spending and continuing to leverage technology throughout its operations. Distribution will also seek out growth opportunities for the sale of natural gas through new outlets such as natural gas vehicles while promoting customer conservation and efficiency.

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In April 2010, Equitable Gas Company, LLC was selected by the Pennsylvania Department of Environmental Protection to receive a $700,000 grant that will assist in the construction of a public-access natural gas fueling station in Pittsburgh, PA. Construction of the fueling station is expected to be completed in 2011.

INCOME TAXES

Income Taxes

The effective tax rate for the nine months ended September 30, 2010 was 36.2% compared to 40.9% for the nine months ended September 30, 2009. The decrease in the expected annual effective tax rate from 2009 is primarily the result of the impact of certain nondeductible expenses in 2009 and the loss of certain prior year deductions in 2009 as a result of carrying 2009 losses back to receive a cash refund of taxes paid in prior years.

CAPITAL RESOURCES AND LIQUIDITY

Overview

The Company s primary sources of cash for the first nine months of 2010 were cash flows from operating activities and proceeds from an offering of common stock. On March 16, 2010, the Company completed a common stock offering of 12,500,000 shares. The underwriters in this transaction also exercised their over-allotment option to purchase 225,000 additional shares of the Company s Common Stock on April 14, 2010. The Company is using the net proceeds of $537.2 million from the offering to accelerate development of its Marcellus and Huron/Berea Shale plays.

Operating Activities

Cash flows provided by operating activities during the nine months ended September 30, 2010 was $621.0 million compared to $553.0 million for the same period of 2009. The increase in cash flows provided by operating activities was primarily attributable to higher earnings primarily as a result of increased production volumes and higher NGL prices.

Investing Activities

Cash flows used by investing activities during the nine months ended September 30, 2010 was $863.8 million compared to $645.5 million for the same period of 2009. Capital expenditures totaled $863.0 million for the first nine months of 2010 and $636.1 million for the first nine months of 2009. The increase in capital expenditures was partially offset by reduced capital contributions to Nora and reduced investment in available-for-sale securities.

Capital expenditures for drilling and development, excluding the portion of asset acquisitions funded with common stock, totaled $698.5 million and $446.8 million during the first nine months of 2010 and 2009, respectively. The Company drilled 79 horizontal Marcellus Shale wells at an average cost of $4.1 million in the first nine months of 2010 compared to 27 at an average cost of $4.6 million in the first nine months of 2009. Additionally, the Company drilled 191 horizontal Huron/Berea wells at an average cost of $1.1 million in the first nine months of 2010 compared to 243 at an average cost of $1.1 million in the first nine months of 2009. The increase in the capital expenditures from 2009 to 2010 was due to the cost of the horizontal Marcellus Shale wells exceeding the cost of the Huron/Berea wells on a per well basis.

During the second quarter of 2010, the Company acquired approximately 48,000 net acres in the Marcellus Shale from a group of private operators and landowners. The acreage is located primarily in Cameron, Clearfield, Elk and Jefferson counties in Pennsylvania. The Company paid $260.2 million for these assets, approximately 90% in EQT stock ($230.7 million) and approximately 10% in cash ($29.5 million). Following the closing of the acquisition, the Company holds approximately 500,000 net acres in the high pressure Marcellus Shale fairway.

Capital expenditures for the midstream operations totaled $138.5 million and $155.3 million during the first nine months of 2010 and 2009, respectively. The $16.8 million decrease in capital expenditures was primarily due to reduced infrastructure spending for gathering pipeline compression projects. 2010 capital expenditures for the

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midstream operations were used primarily in support of EQT Production growth in the Marcellus and Huron/Berea Shale plays.

Capital expenditures at Distribution totaled $21.1 million for the first nine months of 2010 compared to $25.3 million for the first nine months of 2009. The 2010 expenditures were for mainline replacements and other infrastructure projects. The $4.2 million decrease in capital expenditures was primarily due to reduced mainline replacement work in the first nine months of 2010 as compared to the same period in 2009.

The Company is currently forecasting capital expenditures for 2010, excluding acquisitions, of approximately $1.2 billion.

Financing Activities

Cash flows provided by financing activities totaled $440.1 million for the first nine months of 2010 compared to $285.0 million for the first nine months of 2009, an increase of $155.1 million, as a result of the proceeds from the 2010 equity offering exceeding the impact of the 2009 debt offering, net of repayment of short-term loans. In 2010, the Company completed a common stock offering of 12,725,000 shares. The Company is using the net proceeds of $537.2 million from the offering to accelerate development of its Marcellus and Huron/Berea Shale plays.

Security Ratings

The table below reflects the credit ratings for the outstanding debt instruments of the Company at September 30, 2010. Changes in credit ratings may affect the Company s cost of short-term and long-term debt (including interest rates and fees under its lines of credit), collateral requirements under derivative instruments and its access to the credit markets.

Rating Service	Senior Notes	Short-Term Rating
Moody s Investors Service	Baa1	P-2
Standard & Poor s Ratings Services	BBB	A-3
Fitch Ratings	BBB+	F-2

On September 30, 2010 Moody s Investors Services (Moody s) reaffirmed its ratings on EQT. The outlook is negative. Moody s stated that the ratings reflect the diversification and vertical integration among its three business segments as well as the Baa stand alone quality of both its E&P and LDC operations.

On September 20, 2010, Standard & Poor s Ratings Services (S&P) reaffirmed its ratings on EQT. The outlook is negative. S&P stated that the ratings and outlook reflect the Company s competitive operating cost structure in its exploration and production (E&P) segment, long reserve life and the Company s aggressive spending in its more volatile E&P and midstream businesses.

On March 26, 2010, Fitch affirmed its ratings on EQT stating that the ratings are supported by the strong performance of its upstream segment, the relatively predictable cash flows from its midstream and distribution segments, a significant use of equity to help finance its growth strategy, and management s continued maintenance of a strong liquidity position.

The Company s credit ratings may be subject to revision or withdrawal at any time by the assigning rating organization and each rating should be evaluated independently of any other rating. The Company cannot ensure that a rating will remain in effect for any given period of time or that a rating will not be lowered or withdrawn entirely by a credit rating agency if, in its judgment, circumstances so warrant. If the credit rating agencies downgrade the Company s ratings, particularly below investment grade, the Company s access to the capital markets may be limited, borrowing costs and margin deposits would increase, counterparties may request additional assurances and the potential pool of investors and funding sources may decrease. The required margin is also subject to significant change as a result of factors other than credit rating such as gas prices and credit thresholds set forth in agreements between the hedging counterparties and the Company.

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The Company s debt instruments and other financial obligations include provisions that, if not complied with, could require early payment, additional collateral support or similar actions. The most important default events include maintaining covenants with respect to maximum leverage ratio, insolvency events, nonpayment of scheduled principal or interest payments, acceleration of other financial obligations and change of control provisions. The Company s current credit facility s financial covenants require a total debt-to-total capitalization ratio of no greater than 65%. The calculation of this ratio excludes the effects of accumulated other comprehensive income (loss). As of September 30, 2010, the Company is in compliance with all existing debt provisions and covenants.

Commodity Risk Management

The Company s overall objective in its hedging program is to ensure an adequate level of return for the well development and infrastructure investment at EQT Production and EQT Midstream. The Company s risk management program includes the use of exchange-traded natural gas futures contracts and options and OTC natural gas swap agreements and options (collectively, derivative commodity instruments) to hedge exposures to fluctuations in natural gas prices and for trading purposes. The derivative commodity instruments currently utilized by the Company are primarily fixed price swaps, collars and options.

The approximate volumes and prices of the Company s total hedge position for 2010 through 2012 production are:

	2010**	**2011**	**2012**
Swaps			
Total Volume (Bcf)	6	19	-
Average Price per Mcf (NYMEX)*	$5.12	$5.10	$ -
Puts			
Total Volume (Bcf)	1	3	-
Average Floor Price per Mcf (NYMEX)*	$7.35	$7.35	$ -
Collars			
Total Volume (Bcf)	6	21	21
Average Floor Price per Mcf (NYMEX)*	$6.72	$6.53	$6.51
Average Cap Price per Mcf (NYMEX)*	$12.14	$11.91	$11.83

* The above price is based on a conversion rate of 1.05 MMBtu/Mcf

**October through December

The Company s exposure to a $0.10 change in average NYMEX natural gas price is approximately $0.02 per diluted share for 2010, approximately $0.07 per diluted share for 2011 and approximately $0.09 for 2012. The Company also engages in a limited number of basis swaps to protect earnings from undue exposure to the risk of geographic disparities in commodity prices.

In 2008 and 2009, the Company effectively settled certain derivative commodity swaps scheduled to mature during the period 2010 through 2013 by de-designating the swaps and entering into directly counteractive swaps. The Company also terminated certain collars scheduled to mature during the period 2010 through 2012. As of the dates of these transactions, the Company had recorded a loss, net of tax, in accumulated other comprehensive income (loss) of approximately $12 million ($21 million pre-tax) for the swaps and a gain, net of tax, in accumulated other comprehensive income (loss) of approximately $5 million ($8 million pre-tax) for the collars. This net loss recorded in other comprehensive income (loss) from these transactions will be recognized in operating revenues in the Statements of Consolidated Income, and included in the average well-head sales price, when the underlying physical transactions occur. As a result, the Company will recognize reduced operating revenues of approximately $1.2 million in the fourth quarter of 2010 and $5.4 million, $0.6 million and $2.5 million in 2011, 2012 and 2013 respectively.

See Note C to the Company s Condensed Consolidated Financial Statements for further discussion of the Company s hedging activities.

EQT Corporation and Subsidiaries

Management s Discussion and Analysis of Financial Condition and Results of Operations

Commitments and Contingencies

In the ordinary course of business, various legal and regulatory claims and proceedings are pending or threatened against the Company. While the amounts claimed may be substantial, the Company is unable to predict with certainty the ultimate outcome of such claims and proceedings. The Company has established reserves for pending litigation, which it believes are adequate, and after consultation with counsel and giving appropriate consideration to available insurance, the Company believes that the ultimate outcome of any matter currently pending against the Company will not materially affect the financial position, results of operations or liquidity of the Company.

Dividend

On October 20, 2010, the Board of Directors declared a regular quarterly cash dividend of 22 cents per share, payable December 1, 2010, to shareholders of record on November 5, 2010.

Critical Accounting Policies

The Company s critical accounting policies are described in the notes to the Company s consolidated financial statements for the year ended December 31, 2009 contained in the Company s Annual Report on Form 10-K. Any new accounting policies or updates to existing accounting policies as a result of new accounting pronouncements have been included in the notes to the Company s Condensed Consolidated Financial Statements for the period ended September 30, 2010. The application of the Company s critical accounting policies may require management to make judgments and estimates about the amounts reflected in the Condensed Consolidated Financial Statements. Management uses historical experience and all available information to make these estimates and judgments, and different amounts could be reported using different assumptions and estimates.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Derivative Commodity Instruments

The Company s primary market risk exposure is the volatility of future prices for natural gas and NGLs, which can affect the operating results of the Company primarily through the EQT Production and the EQT Midstream segments. The Company s use of derivatives to reduce the effect of this volatility is described in Note C to the Condensed Consolidated Financial Statements and under the caption Commodity Risk Management in Management s Discussion and Analysis of Financial Condition and Results of Operations of this Form 10-Q. The Company uses non-leveraged derivative commodity instruments that are placed with major financial institutions whose creditworthiness is continually monitored. The Company also enters into energy trading contracts to leverage its assets and limit its exposure to shifts in market prices. The Company s use of these derivative financial instruments is implemented under a set of policies approved by the Company s Corporate Risk Committee and Board of Directors.

Commodity Price Risk

For the derivative commodity instruments used to hedge the Company s forecasted production, the Company sets policy limits relative to the expected production and sales levels, which are exposed to price risk. For the derivative commodity instruments used to hedge forecasted natural gas purchases and sales, which are exposed to price risk, the Company sets limits related to acceptable exposure levels.

The financial instruments currently utilized by the Company include futures contracts, swap agreements, collar agreements and option contracts, which may require payments to or receipt of payments from counterparties based on the differential between a fixed and variable price for the commodity. The Company also considers options and other contractual agreements in implementing its commodity hedging strategy.

Management monitors price and production levels on a continuous basis and makes adjustments to quantities hedged as warranted. The Company s overall objective in its hedging program is to ensure an adequate level of return for the well development and infrastructure investment at EQT Production and EQT Midstream.

With respect to the derivative commodity instruments held by the Company for purposes other than trading as of September 30, 2010, the Company hedged portions of expected equity production through 2015 and portions of forecasted purchases and sales by utilizing futures contracts, swap agreements and collar agreements covering approximately 139 Bcf of natural gas. See the Commodity Risk Management section of Management s Discussion and Analysis of Financial Condition and Results of Operations of this Form 10-Q for further discussion. The following sensitivity analysis estimates the potential effect on fair value or future earnings from derivative commodity instruments due to a 10% increase and a 10% decrease in commodity prices. A hypothetical decrease of 10% in the market price of natural gas from the September 30, 2010 levels would increase the fair value of non-trading natural gas derivative instruments by approximately $53.7 million. A hypothetical increase of 10% in the market price of natural gas from the September 30, 2010 levels would decrease the fair value of non-trading natural gas derivative instruments by approximately $51.5 million.

The Company determined the change in the fair value of the derivative commodity instruments using a method similar to its normal change in fair value as described in Note 1 to the Company s Annual Report on Form 10-K for the year ended December 31, 2009. The Company assumed

a 10% change in the price of natural gas from its levels at September 30, 2010. The price change was then applied to the derivative commodity instruments recorded on the Company s Condensed Consolidated Balance Sheet, resulting in the change in fair value.

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The above analysis of the derivative commodity instruments held by the Company for purposes other than trading does not include the offsetting impact that the same hypothetical price movement may have on the Company and its subsidiaries physical sales of natural gas. The portfolio of derivative commodity instruments held for risk management purposes approximates the notional quantity of a portion of the expected or committed transaction volume of physical commodities with commodity price risk for the same time periods. Furthermore, the derivative commodity instrument portfolio is managed to complement the physical transaction portfolio, reducing overall risks within limits. Therefore, a change to the fair value of the portfolio of derivative commodity instruments held for risk management purposes associated with the hypothetical changes in commodity prices referenced above would be offset by an opposite impact on the underlying hedged physical transactions, assuming the derivative commodity instruments are not closed out in advance of their expected term, the derivative commodity instruments continue to function effectively as hedges of the underlying risk and the anticipated transactions occur as expected.

If the underlying physical transactions or positions are liquidated prior to the maturity of the derivative commodity instruments, a loss on the financial instruments may occur, or the derivative commodity instruments might be worthless as determined by the prevailing market value on their termination or maturity date, whichever comes first.

Other Market Risks

The Company is exposed to credit loss in the event of nonperformance by counterparties to derivative contracts. This credit exposure is limited to derivative contracts with a positive fair value. The Company believes that NYMEX-traded futures contracts have minimal credit risk because the Commodity Futures Trading Commission regulations are in place to protect exchange participants, including the Company, from potential financial instability of the exchange members. The Company s swap, collar and option derivative instruments are primarily with financial institutions and thus are subject to events that would impact those companies individually as well as that industry as a whole.

The Company utilizes various processes and analyses to monitor and evaluate its credit risk exposures. This includes closely monitoring current market conditions, counterparty credit spreads and credit default swap rates. Credit exposure is controlled through credit approvals and limits. To manage the level of credit risk, the Company enters transactions with financial counterparties that are of investment grade, enters into netting agreements whenever possible and may obtain collateral or other security.

Approximately 71%, or $268.0 million, of OTC derivative contracts outstanding at September 30, 2010 have a positive fair value. As of September 30, 2010, all outstanding derivative contracts are with counterparties having an S&P rating of A or above at that date.

As of September 30, 2010, the Company is not in default under any derivative contracts and has no knowledge of default by any counterparty to derivative contracts. The Company made no adjustments to the fair value of derivative contracts due to credit related concerns outside of the normal non-performance risk adjustment included in the Company s established fair value procedure. The Company will continue to monitor market conditions that may impact the fair value of derivative contracts reported in the Condensed Consolidated Balance Sheet.

The Company is also exposed to the risk of nonperformance by credit customers on physical sales of natural gas. A significant amount of revenues and related accounts receivable from EQT Production are generated from the sale of produced natural gas to certain marketers,

including the Company s wholly-owned marketing subsidiary, EQT Energy, and utility and industrial customers located mainly in the Appalachian Basin area. Additionally, a significant amount of revenues and related accounts receivable from EQT Midstream are generated from the sale of produced NGLs to a gas processor in Kentucky and the gathering of natural gas in Kentucky, Virginia, Pennsylvania and West Virginia.

The Company has a $1.5 billion revolving credit facility that matures on October 26, 2011. The credit facility is underwritten by a syndicate of 15 financial institutions each of which is obligated to fund its pro-rata portion of any borrowings by the Company. As of September 30, 2010, the Company had no loans outstanding under the facility. The Company has a $23.5 million irrevocable standby letter of credit outstanding at September 30, 2010.

No one lender of the 15 financial institutions in the syndicate holds more than 10% of the facility. The Company s large syndicate group and relatively low percentage of participation by each lender is expected to limit the Company s exposure if further problems or consolidation occur in the banking industry.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of management, including the Company s Principal Executive Officer and Principal Financial Officer, an evaluation of the Company s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)), was conducted as of the end of the period covered by this report. Based on that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by this report.

Changes in Internal Control over Financial Reporting

There were no changes in internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the third quarter of 2010 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

In the ordinary course of business various legal and regulatory claims and proceedings are pending or threatened against the Company. While the amounts claimed may be substantial, the Company is unable to predict with certainty the ultimate outcome of such claims and proceedings. The Company has established reserves for pending litigation, which it believes are adequate, and after consultation with counsel and giving appropriate consideration to available insurance, the Company believes that the ultimate outcome of any matter currently pending against the Company will not materially affect the financial position, results of operations or liquidity of the Company.

Item 1A. Risk Factors

Information regarding risk factors is discussed in Item 1A, Risk Factors of the Company s Form 10-K for the year ended December 31, 2009. There have been no material changes from the risk factors previously disclosed in the Company s Form 10-K.

PART II. OTHER INFORMATION

Item 6. Exhibits

10.1	Executive Performance Incentive Program (Porges 2010)
31.1	Rule 13(a)-14(a) Certification of Principal Executive Officer
31.2	Rule 13(a)-14(a) Certification of Principal Financial Officer
32	Section 1350 Certification of Principal Executive Officer and Principal Financial Officer
101	Interactive Data File*

* In accordance with Rule 406T of Regulation S-T promulgated by the Securities and Exchange Commission, Exhibit 101 is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EQT CORPORATION
(Registrant)

By: /s/ Philip P. Conti
Philip P. Conti
Senior Vice President and Chief Financial Officer

October 28, 2010

INDEX TO EXHIBITS

Exhibit #	Document Description	Incorporated by Reference
10.1	Executive Performance Incentive Program (Porges 2010)	Filed herewith as Exhibit 10.1
31.1	Rule 13(a)-14(a) Certification of Principal Executive Officer	Filed herewith as Exhibit 31.1
31.2	Rule 13(a)-14(a) Certification of Principal Financial Officer	Filed herewith as Exhibit 31.2
32	Section 1350 Certification of Principal Executive Officer and Principal Financial Officer	Filed herewith as Exhibit 32
101	Interactive Data File	Filed herewith as Exhibit 101