

ENVIRONMENTAL TECTONICS CORP

Form 10-Q

May 29, 2008

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549**

**FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended November 23, 2007
Commission File Number 1-10655
ENVIRONMENTAL TECTONICS CORPORATION**

Pennsylvania

23-1714256

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer Identification No.)

County Line Industrial Park
Southampton, Pennsylvania 18966

(Address of principal executive offices, Zip Code)

Registrant's telephone number, including area code (215) 355-9100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined on Rule 12b-2 of the Exchange Act).

Yes No

As of May 13, 2008, there were 9,035,355 shares of the registrant's common stock issued and outstanding.

Table of Contents

Explanatory Statement

Restatement of previously issued financial statements

Environmental Tectonics Corporation (ETC or the Company) has restated its previously issued financial statements for the fiscal year ended February 23, 2007 and the 13 and 39 week-periods ended November 24, 2006.

Settlement with U.S. Navy

History of the Claim Receivable

In May 2003, the Company filed a certified claim with the Department of the Navy (the Government) seeking costs totaling in excess of \$5.0 million in connection with a contract for submarine rescue decompression chambers.

In accordance with accounting principles generally accepted in the United States of America, recognizing revenue on contract claims and disputes related to customer caused delays, errors in specifications and designs, and other unanticipated causes, and for amounts in excess of contract value, is generally appropriate if it is probable that the claim will result in additional contract revenue and if the Company can reliably estimate the amount of additional contract revenue the Company may receive. However, revenue recorded on a contract claim cannot exceed the incurred contract costs related to that claim. Since 2004, the Company had a claim receivable recorded for \$3,004,000. The Company s Form 10-K as originally filed for February 23, 2007 included this claim receivable. This claim receivable was subsequently deemed to be impaired and reserved in full (see below).

Litigation of the Certified Claim

On July 22, 2004, the Navy s contracting officer issued a final decision denying the claim in full. In July 2005, the Company converted this claim into a complaint which the Company filed in the United States Court of Federal Claims. On June 14, 2007, the Government amended its filings to add counterclaims pursuant to the anti-fraud provisions of the Contract Disputes Act, the False Claims Act, and the forfeiture statute.

Settlement of Litigation and Subsequent Funding

On June 27, 2007, the Company and the Government filed a Joint Motion to Dismiss with prejudice all of the Company s claims against the Government, which was granted on June 28, 2007. Additionally, the Company agreed to pay to the Government \$3.55 million to reimburse the Government for estimated work to complete the chambers and for litigation expenses (\$3.3 million recorded in the first quarter of fiscal 2008 and \$250,000 recorded in the second quarter of fiscal 2008) and transfer the submarine rescue decompression chambers to the Navy. As of May 14, 2008, the Company had made all payments required under this settlement agreement and had transferred the chambers to the Government.

To partially fund the settlement, on August 23, 2007 the Company entered into the Series C Preferred Stock Purchase Agreement with H.F. Lenfest (Lenfest), a member of ETC s Board of Directors and a significant shareholder, pursuant to which, among other things, ETC issued and sold 3,300 shares of its newly-created class of Series C Cumulative Convertible Participating Preferred Stock (the Series C Preferred Stock) to Lenfest for \$3,300,000. The proceeds from the issuance of the Series C Preferred Stock were restricted solely for use to partially fund the settlement with the Government.

Audit Committee Review and Regulatory Compliance Matters

In July 2007 the Company s Audit Committee retained independent counsel to review the Government claim issue. While this review was being conducted, the Company could not file its Quarterly Reports on Form 10-Q (Quarterly Reports), although preliminary financial results were released and filed on Form 8-K s for each of the fiscal quarters ended May 25, 2007, August 24, 2007 and November 23, 2007. Since the Company could not file its Quarterly Reports, the Company was notified by the American Stock Exchange (AMEX) that it was not in compliance with AMEX s continued listing standards and in August 2007 the Company submitted a plan to regain compliance. On January 30, 2008, the Company was notified by AMEX that, due to continuing non-compliance with listing standards, they were initiating delisting proceedings. The Company appealed that decision and, on April 9, 2008 representatives of the Company participated in an appeal hearing. As a result of that hearing, on April 16, 2008 the Company was granted a stay of delisting proceedings until May 29, 2008.

As a result of the allegations made by the Department of Justice in connection with the Navy matter, on October 12, 2007, pursuant to the Federal Acquisition Regulations, the Government placed the Company on suspension, which barred the Company from soliciting contract work with any Government agency. On December 12,

2007, the Company executed an Administrative Agreement, which included a program of compliance reviews, audits and reports, and the Government lifted the suspension.

Table of Contents

Change in Independent Registered Public Accounting Firm

Following the independent counsel's review, the Company's auditors, Grant Thornton LLP, resigned from the Company and rescinded their audit opinion for the fiscal years 2003 through 2007. On January 30, 2008, the Company's Audit Committee engaged Friedman LLP as the Company's registered public accounting firm.

Restatement of Previously Filed Financial Statements

Settlement with U.S. Navy

In November 2007, the independent counsel completed its review. Subsequently, the Company's Audit Committee, in conjunction with management, concluded that as of November 2006 the claim receivable of \$3,004,000 had been impaired.

On April 24, 2008, the Company announced that it was restating results for the 13 and 39 week-periods ended November 24, 2006 and the fiscal year ended February 23, 2007. This restatement reflected the formal investigation which concluded that the carrying value of the \$3,004,000 claim receivable had been impaired during the third quarter of fiscal 2007. This impairment resulted from certain allegations made by the Government during that period which resulted in the counterclaim which was filed by the Government against the Company in June 2007.

The restatement for the 13 and 39 week-periods ended November 24, 2006 and the fiscal year ended February 23, 2007 involves one change, namely the recording of a reserve against a claim receivable for the full amount of the carrying value of \$3,004,000 of the claim receivable. The effect of this adjustment results in a corresponding reduction in accounts receivable, an increase in net loss and a reduction in stockholder's equity.

Preferred Stock

In connection with the restatement of the Company's previously issued financial statements for the year ended February 23, 2007, the Company has reclassified the Series B and C Preferred Stock (the "instruments") from equity to mezzanine. The reclassification is due to the preferential redemption feature of the instruments, which provides that a change in ownership would result in a forced liquidation. A forced liquidation is considered outside the control of the Company. Therefore, the preferential treatment upon an act outside the control of the Company precluded equity treatment under the Securities and Exchange Commission Accounting Series Release ("ASR") 268 and Topic D98. Prior year's financial statements have been adjusted to reflect this change.

Due to the Company's accumulated deficit, all dividends accruing for the Series B and Series C Preferred Stock have been recorded in the accompanying financial statements as a reduction in additional paid-in capital.

For the discussion of the restatement adjustments, see Note 1 - Restatement of Previously Issued Financial Statements in the accompanying Notes to the Consolidated Financial Statements. All amounts referenced in this Quarterly Report for the 13 and 39 week-periods ended November 24, 2006 and the fiscal year ended February 23, 2007 reflect the amounts on a restated basis.

Previously Filed Reports

The Company will not amend its Annual Report on Form 10-K for the fiscal year ended February 23, 2007 or its Quarterly Report on Form 10-Q for the quarterly period ended November 24, 2006. The previously issued financial statements for the fiscal year ended February 23, 2007 and quarterly period ended November 24, 2006 should no longer be relied upon.

Additional Matters Regarding H.F. Lenfest

Lenfest Acquisition Proposal

On February 20, 2008, ETC received a proposal from an affiliate of Lenfest to purchase all of the publicly traded shares of the common stock of the Company not owned by Lenfest at the time the acquisition is consummated. The Board of Directors of the Company has formed a committee (the "Transaction Committee") comprised of independent directors to evaluate the proposal. The Transaction Committee has engaged a financial advisor to assist the Transaction Committee in evaluating the proposal. The Transaction Committee is evaluating the proposal and will make a recommendation with respect to the proposal to the Company's Board of Directors.

Lenfest Letter Agreement

On May 20, 2008, Lenfest agreed to fund all requests by ETC for funds to support its operations through June 30, 2009, on terms and conditions to be mutually agreed upon by Lenfest and ETC, provided that ETC may not request more than \$10 million in the aggregate. All agreements will be subject to any required approvals including the

approval of ETC's shareholders and in accordance with the rules and regulations of AMEX, if required. ETC's objective will be to either replace or supplant any financing provided by Lenfest with third party commitments on a best efforts basis.

Index

<u>PART I FINANCIAL INFORMATION</u>	5
<u>Item 1. Financial Statements (unaudited)</u>	5
<u>Condensed Consolidated Statements of Operations for the 13 and 39 week periods ended November 23, 2007 and November 24, 2006</u>	5
<u>Condensed Consolidated Balance Sheets as of November 23, 2007 and February 23, 2007</u>	6
<u>Condensed Consolidated Statements of Cash Flows for the 39 week periods ended November 23, 2007 and November 24, 2006</u>	7
<u>Notes to the Condensed Consolidated Financial Statements</u>	8
<u>Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition</u>	25
<u>Item 4. Controls and Procedures</u>	33
<u>PART II OTHER INFORMATION</u>	35
<u>Item 1. Legal Proceedings</u>	35
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	36
<u>Item 3. Defaults Upon Senior Securities</u>	36
<u>Item 4. Submission of Matters to Vote of Security Holders</u>	36
<u>Item 5. Other Information</u>	36
<u>Item 6. Exhibits</u>	36
<u>Signatures</u>	37
<u>Exhibit 31.1</u>	
<u>Exhibit 31.2</u>	
<u>Exhibit 32</u>	

When used in this Quarterly Report on Form 10-Q, except where the context otherwise requires, the terms "we", "us", "our", "ETC" and the "Company" refer to Environmental Tectonics Corporation.

Table of Contents**PART I FINANCIAL INFORMATION****Item 1. Financial Statements (unaudited)**

Environmental Tectonics Corporation
Condensed Consolidated Statements of Operations
(unaudited)
(in thousands, except share and per share information)

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 23, 2007	November 24, 2006 (restated)	November 23, 2007	November 24, 2006 (restated)
Net sales	\$ 6,701	\$ 4,718	\$ 15,295	\$ 13,622
Cost of goods sold	5,479	3,688	12,635	11,084
Gross profit	1,222	1,030	2,660	2,538
Operating expenses:				
Selling and administrative	2,785	2,568	8,219	7,204
Claim settlement costs		3,004	3,639	3,004
Research and development	64	43	355	529
	2,849	5,615	12,213	10,737
Operating loss	(1,627)	(4,585)	(9,553)	(8,199)
Other expenses:				
Interest expense	406	291	1,146	857
Other expense (income), net	61	(43)	102	(36)
	467	248	1,248	821
Loss before income taxes	(2,094)	(4,833)	(10,801)	(9,020)
Provision for income taxes		4		13
Loss before minority interest	(2,094)	(4,837)	(10,801)	(9,033)
Income (loss) attributable to minority interest	4	33	(8)	16
Net loss	\$ (2,098)	\$ (4,870)	\$ (10,793)	\$ (9,049)
Preferred stock dividend	(231)	(90)	(411)	(169)

Edgar Filing: ENVIRONMENTAL TECTONICS CORP - Form 10-Q

Loss applicable to common shareholders	\$	(2,329)	\$	(4,960)	\$	(11,204)	\$	(9,218)
--	----	---------	----	---------	----	----------	----	---------

Per share information:

Basic and diluted loss per share applicable to common shareholders	\$	(0.26)	\$	(0.55)	\$	(1.24)	\$	(1.02)
--	----	--------	----	--------	----	--------	----	--------

Basic and diluted weighted average number of common shares	9,030,000	9,027,000	9,030,000	9,031,000
--	-----------	-----------	-----------	-----------

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

Environmental Tectonics Corporation
Condensed Consolidated Balance Sheets
(in thousands, except share and per share information)

	November 23, 2007 (unaudited)	February 23, 2007 (restated)
Assets		
Current assets:		
Cash	\$ 795	\$ 2,215
Restricted cash	5,648	20
Accounts receivable, net of allowance for bad debts of \$404 and \$3,372	6,443	2,094
Costs and estimated earnings in excess of billings on uncompleted long-term contracts	3,099	2,816
Inventories	6,527	4,739
Deferred tax asset	77	71
Prepaid expenses and other current assets	350	213
Total current assets	22,939	12,168
Property, plant and equipment, at cost, net of accumulated depreciation of \$13,300 and \$12,760	15,086	4,054
Construction in progress		8,460
Software development costs, net of accumulated amortization of \$11,768 and \$10,949	1,921	2,158
Goodwill	455	455
Other assets	11	30
Total assets	\$ 40,412	\$ 27,325
Liabilities and Stockholders Deficiency		
Liabilities		
Current liabilities:		
Accounts payable trade	3,603	2,254
Billings in excess of costs and estimated earnings on uncompleted long-term contracts	5,011	1,400
Customer deposits	2,857	794
Accrued claim settlement costs	3,550	
Accrued interest and dividends	1,797	668
Accrued liabilities	1,611	1,539
Total current liabilities	18,429	6,655
Long-term obligations:		
Credit facility payable to bank	8,810	
Subordinated convertible debt	9,224	8,830
	18,034	8,830

Total liabilities	36,463	15,485
Commitments and contingencies		
Minority interest	45	53
Cumulative convertible participating preferred stock, Series B, \$.05 par value, 15,000 shares authorized; 6,000 shares issued and outstanding at November 23, 2007 and February 23, 2007, respectively	6,000	6,000
Cumulative convertible participating preferred stock, Series C, \$.05 par value 3,300 shares authorized, issued and outstanding at November 23, 2007	3,300	
Stockholders Deficiency		
Common stock; \$.05 par value; 20,000,000 shares authorized; 9,030,415 and 9,028,459 shares issued and outstanding at November 23, 2007 and February 23, 2007, respectively	451	451
Additional paid-in capital	16,337	16,662
Accumulated other comprehensive loss	(214)	(149)
Accumulated deficit	(21,970)	(11,177)
Total stockholders (deficiency) equity	(5,396)	5,787
Total liabilities and stockholders deficiency	\$ 40,412	\$ 27,325

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

Environmental Tectonics Corporation
Condensed Consolidated Statements of Cash Flows
(unaudited)
(in thousands)

	Thirty-nine weeks ended	
	November	November
	23,	24,
	2007	2006
		(restated)
Cash flows from operating activities:		
Net loss	\$ (10,793)	\$ (9,049)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	1,359	1,400
Accretion of debt discount	394	333
Increase in allowance for accounts receivable and inventories	653	2,697
(Loss) income attributable to minority interest	(8)	16
Stock compensation expense	86	296
Deferred income taxes	(6)	
Changes in operating assets and liabilities:		
Accounts receivable	(4,471)	(1,771)
Costs and estimated earnings in excess of billings on uncompleted long-term contracts	(283)	(1,199)
Inventories	(2,319)	(2,330)
Prepaid expenses and other current assets	(137)	136
Other assets	19	20
Accounts payable	1,349	(293)
Billings in excess of costs and estimated earnings on uncompleted long-term contracts	3,611	917
Customer deposits	2,063	524
Accrued claim settlement costs	3,550	
Other accrued liabilities	790	(67)
Net cash used in operating activities	(4,143)	(8,351)
Cash flows from investing activities:		
Acquisition of equipment	(3,114)	(216)
Capitalized software development costs	(580)	(67)
Net cash used in investing activities	(3,694)	(283)
Cash flows from financing activities:		
Proceeds from borrowings under line of credit	8,810	
Proceeds from notes payable, Lenfest	4,000	3,000
Repayment of notes payable, Lenfest	(4,000)	
Issuance of common stock / warrants		3

Edgar Filing: ENVIRONMENTAL TECTONICS CORP - Form 10-Q

Increase in restricted cash	(5,628)	(3)
Proceeds from issuance of preferred stock	3,300	6,000
Net cash provided by financing activities	6,482	9,000
Other comprehensive losses	(65)	70
Net (decrease) increase in cash and cash equivalents	(1,420)	436
Cash at beginning of period	2,215	3,566
Cash at end of period	\$ 795	\$ 4,002

Supplemental schedule of cash flow information:

Interest paid	116	621
Income taxes paid		4

Supplemental information on non-cash operating and investing activities:

In the 39 weeks ended November 23, 2007, the Company reclassified
\$8,460,000 from Construction in Progress to Property, Plant and Equipment

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

Environmental Tectonics Corporation

Notes to the Condensed Consolidated Financial Statements

1. Restatement of Previously Issued Financial Statements and Subsequent Events

Environmental Tectonics Corporation (ETC or the Company) has restated its previously issued financial statements for the fiscal year ended February 23, 2007 and the 13 and 39 week-periods ended November 24, 2006.

Settlement with U.S. Navy

History of the Claim Receivable

In May 2003, the Company filed a certified claim with the Department of the Navy (the Government) seeking costs totaling in excess of \$5.0 million in connection with a contract for submarine rescue decompression chambers.

In accordance with accounting principles generally accepted in the United States of America, recognizing revenue on contract claims and disputes related to customer caused delays, errors in specifications and designs, and other unanticipated causes, and for amounts in excess of contract value, is generally appropriate if it is probable that the claim will result in additional contract revenue and if the Company can reliably estimate the amount of additional contract revenue the Company may receive. However, revenue recorded on a contract claim cannot exceed the incurred contract costs related to that claim. Since 2004, the Company had a claim receivable recorded for \$3,004,000. The Company s Form 10-K as originally filed for February 23, 2007 included this claim receivable. This claim receivable was subsequently deemed to be impaired and reserved in full (see below).

Litigation of the Certified Claim

On July 22, 2004, the Navy s contracting officer issued a final decision denying the claim in full. In July 2005, the Company converted this claim into a complaint which the Company filed in the United States Court of Federal Claims. On June 14, 2007, the Government amended its filings to add counterclaims pursuant to the anti-fraud provisions of the Contract Disputes Act, the False Claims Act, and the forfeiture statute.

Settlement of Litigation and Subsequent Funding

On June 27, 2007, the Company and the Government filed a Joint Motion to Dismiss with prejudice all of the Company s claims against the Government, which was granted on June 28, 2007. Additionally, the Company agreed to pay to the Government \$3.55 million to reimburse the Government for estimated work to complete the chambers and for litigation expenses (\$3.3 million recorded in the first quarter of fiscal 2008 and \$250,000 recorded in the second quarter of fiscal 2008) and transfer the submarine rescue decompression chambers to the Navy. As of May 14, 2008, the Company had made all payments required under this settlement agreement and had transferred the chambers to the Government.

To partially fund the settlement, on August 23, 2007 the Company entered into the Series C Preferred Stock Purchase Agreement with Lenfest, pursuant to which, among other things, ETC issued and sold 3,300 shares of its newly-created class of Series C Cumulative Convertible Participating Preferred Stock (the Series C Preferred Stock) to Lenfest for \$3,300,000. The proceeds from the issuance of the Series C Preferred Stock were restricted solely for use to partially fund the settlement with the Government.

Audit Committee Review and Regulatory Compliance Matters

In July 2007 the Company s Audit Committee retained independent counsel to review the Government claim issue. While this review was being conducted, the Company could not file its Quarterly Reports on Form 10-Q (Quarterly Reports), although preliminary financial results were released and filed on Form 8-K s for each of the fiscal quarters ended May 25, 2007, August 24, 2007 and November 23, 2007. Since the Company could not file its Quarterly Reports, the Company was notified by the American Stock Exchange (AMEX) that it was not in compliance with AMEX s continued listing standards and in August 2007 the Company submitted a plan to regain compliance. On January 30, 2008, the Company was notified by AMEX that, due to continuing non-compliance with listing standards, they were initiating delisting proceedings. The Company appealed that decision and, on April 9, 2008 representatives of the Company participated in an appeal hearing. As a result of that hearing, on April 16, 2008 the Company was granted a stay of delisting proceedings until May 29, 2008.

As a result of the allegations made by the Department of Justice in connection with the Navy matter, on October 12, 2007, pursuant to the Federal Acquisition Regulations, the Government placed the Company on suspension, which barred the Company from soliciting contract work with any Government agency. On December 12,

2007, the Company executed an Administrative Agreement, which included a program of compliance reviews, audits and reports, and the Government lifted the suspension

Table of Contents

Environmental Tectonics Corporation

Notes to the Condensed Consolidated Financial Statements, continued

Change in Independent Registered Public Accounting Firm

Following the independent counsel's review, the Company's auditors, Grant Thornton LLP, resigned from the Company and rescinded their audit opinion for the fiscal years 2003 through 2007. On January 30, 2008, the Company's Audit Committee engaged Friedman LLP as the Company's registered public accounting firm.

Restatement of Previously Filed Financial Statements

Settlement with U.S. Navy

In November 2007, the independent counsel completed its review. Subsequently, the Company's Audit Committee, in conjunction with management, concluded that as of November 2006 the claim receivable of \$3,004,000 had been impaired.

On April 24, 2008, the Company announced that it was restating results for the 13 and 39 week-periods ended November 24, 2006 and the fiscal year ended February 23, 2007. This restatement reflected the formal investigation which concluded that the carrying value of the \$3,004,000 claim receivable had been impaired during the third quarter of fiscal 2007. This impairment resulted from certain allegations made by the Government during that period which resulted in the counterclaim which was filed by the Government against the Company in June 2007.

The restatement for the 13 and 39 week-periods ended November 24, 2006 and the fiscal year ended February 23, 2007 involves one change, namely the recording of a reserve against a claim receivable for the full amount of the carrying value of \$3,004,000 of the claim receivable. The effect of this adjustment results in a corresponding reduction in accounts receivable, an increase in net loss and a reduction in stockholder's equity.

Preferred Stock

In connection with the restatement of the Company's previously issued financial statements for the year ended February 23, 2007, the Company has reclassified the Series B and C Preferred Stock (the instruments) from equity to mezzanine. The reclassification is due to the preferential redemption feature of the instruments, which provides that a change in ownership would result in a forced liquidation. A forced liquidation is considered outside the control of the Company. Therefore, the preferential treatment upon an act outside the control of the Company precluded equity treatment under the Securities and Exchange Commission Accounting Series Release (ASR) 268 and Topic D98. Prior year's financial statements have been adjusted to reflect this change.

Due to the Company's accumulated deficit, all dividends accruing for the Series B and Series C Preferred Stock have been recorded in the accompanying financial statements as a reduction in additional paid-in capital.

For the discussion of the restatement adjustments, see Note 1 Restatement of Previously Issued Financial Statements in the accompanying Notes to the Consolidated Financial Statements. All amounts referenced in this Annual Report for the 13 and 39 week-periods ended November 24, 2006 and the fiscal year ended February 23, 2007 reflect the amounts on a restated basis.

Subsequent Events

Additional Matters Regarding H.F. Lenfest

Lenfest Acquisition Proposal

On February 20, 2008, ETC received a proposal from an affiliate of Lenfest to purchase all of the publicly traded shares of the common stock of the Company not owned by Lenfest at the time the acquisition is consummated. The Board of Directors of the Company has formed a committee (the Transaction Committee) comprised of independent directors to evaluate the proposal. The Transaction Committee has engaged a financial advisor to assist the Transaction Committee in evaluating the proposal. The Transaction Committee is evaluating the proposal and will make a recommendation with respect to the proposal to the Company's Board of Directors.

Lenfest Letter Agreement

On May 20, 2008, Lenfest agreed to fund all requests by ETC for funds to support its operations through June 30, 2009, on terms and conditions to be mutually agreed upon by Lenfest and ETC, provided that ETC may not request more than \$10 million in the aggregate. All agreements will be subject to any required approvals including the approval of ETC's shareholders and in accordance with the rules and regulations of the American Stock Exchange, if required. ETC's objective will be to either replace or supplant any financing provided by Lenfest with third party

commitments on a best efforts basis.

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

The following financial schedules reflect the impact of these restatements.

Restated Statements of Operations amounts:

The table below sets forth the effect of the adjustment on the Condensed Consolidated Statement of Operations for the 13 week period ended November 24, 2006.

(unaudited)

(in thousands, except share and per share information)

	As Originally Reported	Claim Receivable Impairment	As Restated
Net sales	\$ 4,718	\$	\$ 4,718
Cost of goods sold	3,688		3,688
Gross profit	1,030		1,030
Operating expenses:			
Selling and administrative	2,568		2,568
Claim settlement costs		3,004	3,004
Research and development	43		43
	2,611	3,004	5,615
Operating loss	(1,581)	(3,004)	(4,585)
Other expenses:			
Interest expense	291		291
Other income, net	(43)		(43)
	248		248
Loss before income taxes	(1,829)	(3,004)	(4,833)
Provision for income taxes	4		4
Loss before minority interest	(1,833)	(3,004)	(4,837)
Income attributable to minority interest	33		33
Net loss	\$ (1,866)	\$ (3,004)	\$ (4,870)
Preferred stock dividend	(90)		(90)

Edgar Filing: ENVIRONMENTAL TECTONICS CORP - Form 10-Q

Loss applicable to common shareholders	\$ (1,956)	\$ (3,004)	\$ (4,960)
--	------------	------------	------------

Per share information:

Basic and diluted loss per share applicable to common shareholders	\$ (0.22)	\$ (0.33)	\$ (0.55)
--	-----------	-----------	-----------

Basic and diluted weighted average number of common shares	9,027,000	9,027,000	9,027,000
--	-----------	-----------	-----------

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

The table below sets forth the effect of the adjustment on the Condensed Consolidated Statement of Operations for the 39 week period ended November 24, 2006

(unaudited)

(in thousands, except share and per share information)

	As Originally Reported	Claim Receivable Impairment	As Restated
Net sales	\$ 13,622	\$	\$ 13,622
Cost of goods sold	11,084		11,084
Gross profit	2,538		2,538
Operating expenses:			
Selling and administrative	7,204		7,204
Claim settlement costs		3,004	3,004
Research and development	529		529
	7,733	3,004	10,737
Operating loss	(5,195)	(3,004)	(8,199)
Other expenses:			
Interest expense	857		857
Other income, net	(36)		(36)
	821		821
Loss before income taxes	(6,016)	(3,004)	(9,020)
Provision for income taxes	13		13
Loss before minority interest	(6,029)	(3,004)	(9,033)
Income attributable to minority interest	16		16
Net loss	\$ (6,045)	\$ (3,004)	\$ (9,049)
Preferred stock dividend	(169)		(169)
Loss applicable to common shareholders	\$ (6,214)	\$ (3,004)	\$ (9,218)

Per share information:

Basic and diluted loss per share applicable to common shareholders	\$ (0.69)	\$ (0.33)	\$ (1.02)
Basic and diluted weighted average number of common shares	9,031,000	9,031,000	9,031,000

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

The table below sets forth the effect of the adjustment on the Consolidated Statement of Operations for the year ended February 23, 2007.

(unaudited)
(in thousands, except share and per share information)

	As Originally Reported	Claim Receivable Impairment	As Restated
Net sales	\$ 17,419	\$	\$ 17,419
Cost of goods sold	15,348		15,348
Gross profit	2,071		2,071
Operating expenses:			
Selling and administrative	9,434		9,434
Claim settlement costs		3,004	3,004
Research and development	569		569
	10,003	3,004	13,007
Operating loss	(7,932)	(3,004)	(10,936)
Other expenses:			
Interest expense	1,151		1,151
Other income, net	(58)		(58)
	1,093		1,093
Loss before income taxes	(9,025)	(3,004)	(12,029)
Benefit from income taxes	(77)		(77)
Loss before minority interest	(8,948)	(3,004)	(11,952)
Loss attributable to minority interest	(8)		(8)
Net loss	\$ (8,940)	\$	\$ (11,944)
Preferred stock dividend	(259)		(259)
Loss applicable to common shareholders	\$ (9,199)	\$	\$ (12,203)

Per share information:

Basic and diluted loss per share applicable to common shareholders	\$ (1.02)	\$ (0.33)	\$ (1.35)
Basic and diluted weighted average number of common shares	9,030,000	9,030,000	9,030,000

12

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued***Restated Balance Sheets amounts:*

The table below sets forth the effect of the adjustment on the Condensed Consolidated Balance Sheet as of November 24, 2006.

(in thousands, except share and per share information)

	As Originally Reported adjusted for Preferred Stock Reclass	Claim Receivable Impairment	As Restated
Assets			
Current assets:			
Cash	\$ 4,002	\$	\$ 4,002
Restricted cash	19		19
Accounts receivable, net of allowance for bad debts of \$376 and \$3,380	8,381	(3,004)	5,377
Costs and estimated earnings in excess of billings on uncompleted long-term contracts	4,679		4,679
Inventories	12,782		12,782
Prepaid expenses and other current assets	428		428
Total current assets	30,291	(3,004)	27,287
Property, plant and equipment, at cost, net of accumulated depreciation of \$12,643	4,099		4,099
Software development costs, net of accumulated amortization of \$10,773	2,008		2,008
Goodwill	455		455
Other assets	29		29
Total assets	\$ 36,882	\$ (3,004)	\$ 33,878
Liabilities and Stockholders Equity			
Liabilities			
Current liabilities:			
Notes payable	3,000		3,000
Accounts payable trade	1,818		1,818
Billings in excess of costs and estimated earnings on uncompleted long-term contracts	2,035		2,035
Customer deposits	1,401		1,401
Accrued liabilities	2,134		2,134
Total current liabilities	10,388		10,388

Long-term obligations:			
Subordinated convertible debt	8,709		8,709
Total liabilities	19,097		19,097
Commitments and contingencies			
Minority interest	77		77
Cumulative convertible participating preferred stock, Series B, \$.05 par value, 15,000 shares authorized; 6,000 shares issued and outstanding	6,000		6,000
Stockholders Equity			
Common stock; \$.05 par value; 20,000,000 shares authorized; 9,026,958 issued and outstanding	451		451
Additional paid-in capital	16,455		16,455
Accumulated other comprehensive loss	(179)		(179)
Accumulated deficit	(5,019)	(3,004)	(8,023)
Total stockholders equity	11,708	(3,004)	8,704
Total liabilities and stockholders equity	\$ 36,882	\$ (3,004)	\$ 33,878

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

The table below sets forth the effect of the adjustment on the Consolidated Balance Sheet as of February 23, 2007.

(in thousands, except share and per share information)

	As Originally Reported adjusted for Preferred Stock Reclass	Claim Receivable Impairment	As Restated
Assets			
Current assets:			
Cash	\$ 2,215	\$	\$ 2,215
Restricted cash	20		20
Accounts receivable, net of allowance for bad debts of \$368 and \$3,372	5,098	(3,004)	2,094
Costs and estimated earnings in excess of billings on uncompleted long-term contracts	2,816		2,816
Inventories	4,739		4,739
Deferred tax asset	71		71
Prepaid expenses and other current assets	213		213
Total current assets	15,172	(3,004)	12,168
Property, plant and equipment, at cost, net of accumulated depreciation of \$12,760	4,054		4,054
Construction in progress	8,460		8,460
Software development costs, net of accumulated amortization of \$10,949	2,158		2,158
Goodwill	455		455
Other assets	30		30
Total assets	\$ 30,329	\$ (3,004)	\$ 27,325
Liabilities and Stockholders Equity			
Liabilities			
Current liabilities:			
Accounts payable trade	2,254		2,254
Billings in excess of costs and estimated earnings on uncompleted long-term contracts	1,400		1,400
Customer deposits	794		794
Accrued liabilities	2,207		2,207
Total current liabilities	6,655		6,655

Long-term obligations:			
Subordinated convertible debt	8,830		8,830
Total liabilities	15,485		15,485
Commitments and contingencies			
Minority interest	53		53
Cumulative convertible participating preferred stock, Series B, \$.05 par value, 15,000 shares authorized; 6,000 shares issued and outstanding	6,000		6,000
Stockholders Equity			
Common stock; \$.05 par value; 20,000,000 shares authorized; 9,028,459 issued and outstanding	451		451
Additional paid-in capital	16,662		16,662
Accumulated other comprehensive loss	(149)		(149)
Accumulated deficit	(8,173)	(3,004)	(11,177)
Total stockholders equity	8,791	(3,004)	5,787
Total liabilities and stockholders equity	\$ 30,329	\$ (3,004)	\$ 27,325

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued****2. Summary of Significant Accounting Policies****Basis of Presentation**

The accompanying interim condensed consolidated financial statements include the accounts of Environmental Tectonics Corporation (ETC , we , us our or the Company), Entertainment Technology Corporation (EnTCo), International Corporation and ETC-Delaware, its wholly-owned subsidiaries, ETC Europe, its 99% owned subsidiary, and ETC-PZL Aerospace Industries, Ltd. (ETC-PZL), its 95% owned subsidiary. ETC Southampton refers to the company s corporate headquarters and main production plant located in Southampton, Pennsylvania, USA. All significant inter-company accounts and transactions have been eliminated in consolidation.

The accompanying condensed consolidated financial statements have been prepared by ETC, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (SEC), and reflect all adjustments which, in the opinion of management, are necessary for a fair presentation of the results for the interim periods presented. All such adjustments are of a normal recurring nature.

Certain information in footnote disclosures normally included in financial statements prepared in conformity with accounting principles generally accepted in the United States of America has been condensed or omitted pursuant to such rules and regulations and the financial results for the periods presented may not be indicative of the full year s results, although the Company believes the disclosures are adequate to make the information presented not misleading. These financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company s Annual Report on Form 10-K for the fiscal year ended February 29, 2008, which is being filed contemporaneously with this report. The Consolidated Statement of Operations, Consolidated Balance Sheet and Consolidated Statement of Cash Flows previously filed for the fiscal year ended February 23, 2007 have been restated in the annual report on Form 10-K for the fiscal year ended February 29, 2008. The Condensed Consolidated Statement of Operations, Condensed Consolidated Balance Sheet and Condensed Consolidated Statement of Cash Flows previously filed for the quarter ended November 24, 2006 have been restated in this quarterly report on Form 10-Q for the quarter ended November 23, 2007.

References to fiscal third quarter 2008 are references to the 13-week period ended November 23, 2007. References to the nine-months of fiscal 2008 are references to the 39-week period ended November 23, 2007. Certain amounts from prior consolidated financial statements have been reclassified to conform to the presentation in fiscal 2008.

Use of Estimates

The preparation of the condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Inventories

Inventories are valued at the lower of cost or market using the first in, first out (FIFO) method and consist of the following (net of reserves of \$1,530,000 at November 23, 2007 and \$999,000 at February 23, 2007):

	November 23, 2007 (unaudited)	February 23, 2007
	(in thousands)	
Raw materials	\$ 94	\$ 95
Work in process	5,936	3,820
Finished goods	497	824

Total		\$ 6,527	\$	4,739
-------	--	----------	----	-------

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued****Revenue Recognition**

On long-term contracts, with a contract value over \$250,000 and a minimum completion period of six months, the percentage-of-completion (POC) method is applied based on costs incurred as a percentage of estimated total costs. This percentage is multiplied by the total estimated revenue under a contract to calculate the amount of revenue recognized in an accounting period. Revenue recognized on uncompleted long-term contracts in excess of amounts billed to customers is reflected as an asset. Amounts billed to customers in excess of revenue recognized on uncompleted long-term contracts are reflected as a liability. When it is estimated that a contract will result in a loss, the entire amount of the loss is accrued. The effect of revisions in cost and profit estimates for long-term contracts is reflected in the accounting period in which the Company learns the facts which require it to revise the cost and profit estimates. Contract progress billings are based upon contract provisions for customer advance payments, contract costs incurred, and completion of specified contract milestones. Contracts may provide for customer retainage of a portion of amounts billed until contract completion. Retainage is generally due within one year of completion of the contract

Revenue for contracts under \$250,000, or to be completed in less than six months, and where there are no post-shipment services included in the contract, is recognized on the date that the finished product is shipped to the customer.

Revenue derived from the sale of parts and services is also recognized on the date that the finished product is shipped to the customer. Revenue on contracts under \$250,000, or to be completed in less than six months, and where post-shipment services (such as installation and customer acceptance) are required, is recognized following customer acceptance. Revenue for service contracts is recognized ratably over the life of the contract with related material costs expensed as incurred.

In accordance with accounting principles generally accepted in the United States of America, recognizing revenue on contract claims and disputes related to customer caused delays, errors in specifications and designs, and other unanticipated causes, and for amounts in excess of contract value, is generally appropriate if it is probable that the claim will result in additional contract revenue and if the Company can reliably estimate the amount of additional contract revenue the Company may receive. However, revenue recorded on a contract claim cannot exceed the incurred contract costs related to that claim. Claims are subject to negotiation, arbitration and audit by the customer or governmental agency.

Net loss per common share

Statement of Financial Accounting Standard (SFAS) No. 128, Earnings Per Share , requires presentation of basic and diluted earnings per share together with disclosure describing the computation of the per share amounts. Basic earnings per share excludes dilution and is computed by dividing income available to common shareholders by the weighted average common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised and converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. Potentially dilutive common shares are not included in the computation of diluted earnings per common share if they are anti-dilutive.

Share-Based Compensation

The Company adopted SFAS No. 123(R) effective February 25, 2006. SFAS No. 123(R) requires the Company to recognize expense related to the fair value of stock-based compensation awards, including employee stock options. Prior to the adoption of SFAS No. 123(R), the Company accounted for stock options using the intrinsic value method of APB Opinion No. 25, and it did not recognize compensation expense in its income statement for options granted that had an exercise price equal to the market value of the underlying common stock on the date of grant. The Company also provided certain pro forma disclosures for stock option awards as if the fair value-based approach of SFAS No. 123 had been applied.

The Company has elected to use the modified prospective transition method as permitted by SFAS No. 123(R) and therefore has not restated its financial results for prior periods. Under this transition method, the Company will apply the provisions of SFAS No. 123(R) to new awards and to awards modified, repurchased or cancelled after

February 24, 2006. Additionally, for unvested awards granted prior to the effective date of the Company's adoption of SFAS No. 123(R) which have not been fully expensed in prior years, either in the Company's income statement or in pro forma disclosures in the notes thereto, the Company will recognize compensation expense in the same manner as was used in its income statement or for pro forma disclosures prior to the effective date of its adoption SFAS No. 123(R).

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

The cost for stock option compensation was \$29,000 and \$22,000 for the thirteen weeks ended November 23, 2007 and November 24, 2006, respectively, and \$86,000 and \$311,000 for the nine months ended November 23, 2007 and November 24, 2006, respectively.

As of November 23, 2007, the remaining prospective pre-tax cost of unvested stock option employee compensation was \$77,000 which will be expensed on a pro-rata basis going forward.

There were no grants of stock options during the thirteen weeks periods ended November 23, 2007 or November 24, 2006.

Income Taxes

Deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and operating loss and tax credit carry forwards and are measured using the enacted tax rates and laws that will be in effect when the differences and carry forwards are expected to be recovered or settled. In accordance with SFAS No. 109, Accounting for Income Taxes, a valuation allowance for deferred tax assets is provided when we estimate that it is more likely than not that all or a portion of the deferred tax assets may not be realized through future operations. This assessment is based upon consideration of available positive and negative evidence, which includes, among other things, our most recent results of operations and expected profitability. During the current fiscal quarter, no offsetting income tax benefit and corresponding deferred tax receivable was recorded. The tax accrual of \$5,000 in the prior fiscal period reflected tax liability in our Polish subsidiary. Realization is entirely dependent upon future earnings in specific tax jurisdictions. Reflecting the Company's losses in the current and prior fiscal years, the Company has approximately \$20.5 million of federal net loss carry forwards available to offset future income and resulting income tax liabilities, beginning to expire in 2025.

3. Accounts Receivable:

The components of accounts receivable at November 23, 2007 and February 23, 2007 are as follows:

	November 23, 2007 (unaudited)	February 23, 2007 (restated)
	(in thousands)	
U.S. government receivables billed and unbilled contract costs subject to negotiation	\$ 494	\$ 3,135
U.S. commercial receivables billed	2,027	1,525
International receivables billed	4,326	806
	6,847	5,466
Less: allowance for doubtful accounts	(404)	(3,372)
	\$ 6,443	\$ 2,094

The allowance for doubtful accounts as of February 23, 2007 includes \$3,004,000 as an impairment reserve against a equivalent amount for a U.S. Navy claim receivable included in the U.S. government receivables billed and unbilled contract costs subject to negotiation. (See Note 1 Subsequent Events in the accompanying Notes to the Consolidated Financial Statements).

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued****4. Stockholders Deficiency**

The components of stockholders' deficiency at November 23, 2007 (unaudited) and February 23, 2007 (restated) were as follows (in thousands, except share information):

	Common Stock Shares	Common Stock Amount	Additional paid-in capital	Accumulated other comprehensive loss	Accumulated deficit	Total stockholders deficiency
Balance, February 23, 2007*	9,028,459	\$ 451	\$ 16,662	\$ (149)	\$ (11,177)	\$ 5,787
Net loss for the period					(10,793)	(10,793)
Interest hedge valuation				(118)		(118)
Foreign currency translation adjustment				53		53
Total comprehensive loss						(10,858)
Stock compensation expense			86			86
Dividends payable on preferred stock			(411)			(411)
Balance, November 23, 2007	9,028,459	\$ 451	\$ 16,337	\$ (214)	\$ (21,970)	\$ (5,396)

* restated for reserve of claim receivable. See Note 1 Subsequent Events in the accompanying notes.

5. Long-Term Obligations and Credit Arrangements:**Bank Credit and Facility**

On July 31, 2007, the Company entered into a revolving credit agreement (the "Credit Agreement") in order to refinance its indebtedness with PNC Bank, National Association ("PNC") in the aggregate amount of up to \$15,000,000. This Credit Agreement is a replacement of a credit facility originally entered into with PNC in February 2003.

Borrowings are to be used for ETC's working capital or other general business purposes and for issuances of letters of credit. Amounts borrowed under the Credit Agreement may be borrowed, repaid and reborrowed from time to time until June 30, 2009. Borrowings made pursuant to the Credit Agreement will bear interest at either the prime rate (as described in the Note) minus 1.00% or the London Interbank Offered Rate ("LIBOR") (as described in the Note) plus 0.90%. Additionally, ETC is obligated to pay a fee of 0.125% per annum for unused available funds.

The Credit Agreement contains affirmative and negative covenants, including limitations with respect to indebtedness, liens, investments, distributions, dispositions of assets, change of business and transactions with

affiliates. The Credit Agreement requires ETC to maintain a minimum Consolidated Tangible Net Worth of \$9,000,000 at the end of each fiscal quarter.

ETC's obligations under the Credit Agreement are secured by a personal guarantee from H.F. Lenfest, a member of the Company's Board of Directors and a significant shareholder (Lenfest), under a Restated Guaranty, dated July 31, 2007, made by Lenfest in favor of PNC. ETC is required to pay Lenfest an annual cash fee of 1% of the loan commitment for his guarantee.

In connection with entering into the Credit Agreement, ETC entered into an Amended and Restated Reimbursement Agreement with PNC (the Reimbursement Agreement), and an Amended and Restated Subordination and Intercreditor Agreement with PNC and Lenfest (the Subordination Agreement). The Reimbursement Agreement governs letters of credit issued pursuant to the Credit Agreement. Under the Subordination Agreement, Lenfest agreed to continue to subordinate his rights in connection with a convertible promissory note executed by ETC in favor of Lenfest in the original aggregate principal amount of \$10,000,000, dated February 18, 2003, to the rights of PNC in connection with the Line of Credit. On July 31, 2007, as a stipulation for Lenfest's guarantee, ETC repaid \$4,000,000 owed to Lenfest under unsecured promissory notes. See below.

For the purpose of reducing the risk associated with variable interest rates, ETC has entered into an interest rate swap agreement (Swap Agreement) with PNC which provides for a fixed rate through June 30, 2009, the maturity date of the Swap Agreement, for the borrowings during the first quarter of fiscal 2008. If the Swap Agreement is terminated prior to maturity, an additional payment to PNC or a credit to the Company might be due, based on the relative market rates at the time of termination. The Swap Agreement transaction has been accounted for under FAS No. 133 Accounting for Derivative Instruments and Hedging Activities, 2008,

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

At November 23, 2007, ETC recorded a Comprehensive Loss of \$118,000 in the accompanying Consolidated Balance Sheets reflecting the relative value of the interest rate hedges at the reporting date.

At November 23, 2007, the Company had \$436,000 available under the line of credit.

Long-term obligations at November 23, 2007 and February 23, 2007 consist of the following:

	(in thousands)	
	November 23, 2007 (unaudited)	February 23, 2007
Note payable to bank	\$ 8,810	\$
Subordinated convertible debt, net of unamortized discount of \$776 and \$1,170	9,224	8,830
	\$18,034	\$ 8,830

The amounts of future long-term obligations maturing in each of the next five fiscal years are as follows:

	(in thousands)
2008	\$
2009	18,034
2010	
2011	
2012 and thereafter	
Total future obligations	\$ 18,034

The interest rate in the Company's subordinated debt agreement is 10% per annum. However, Lenfest reduced the interest rate to 8% per annum for the period December 1, 2004 through November 30, 2007.

Equity Line

On April 7, 2006, the Company entered into a Preferred Stock Purchase Agreement (the "Lenfest Equity Agreement") with Lenfest. The Lenfest Equity Agreement permitted ETC to unilaterally draw down up to \$15 million in exchange for shares of the Company's Series B Cumulative Convertible Participating Preferred Stock ("Series B Preferred Stock"). The Series B Preferred Stock provides for a dividend equal to 6% per annum. On August 23, 2007, the dividend was amended to 10% per annum, effective from August 23, 2007. The Series B Preferred Stock is convertible, at Lenfest's request, into ETC common shares at a conversion price (the "Conversion Price") which was set on the day of each draw down. The Conversion Price was equal to the closing price of the Company's common stock on the trading day immediately preceding the day in which the draw down occurs, subject to a floor price of \$4.95 per common share. Drawdowns were not permitted on any day when the Conversion Price was less than this floor price. On the sixth anniversary of the Lenfest Equity Agreement, any issued and outstanding Series B Preferred Stock will be mandatorily converted into ETC common stock at each set Conversion Price. The Series B Preferred Stock will vote with the ETC common stock on an as converted basis. In connection with the execution of the Lenfest Equity Agreement, the Company drew down \$3 million by issuing 3,000 shares of Series B Preferred Stock with a Conversion Price equal to \$4.95 per share. Additionally, on July 31, 2006, the Company drew down an additional \$3 million by issuing 3,000 shares of Series B Preferred Stock at a conversion price equal to \$6.68 per common share. The Lenfest Equity Agreement was terminated on July 31, 2007 upon execution of the PNC Credit Agreement.

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

Lenfest has agreed to allow the Company to defer until maturity, or earlier if demanded, the payment of accruing dividends on all his preferred stock.

Subordinated Convertible Debt

In connection with the financing provided by PNC on February 19, 2003, the Company entered into a Convertible Note and Warrant Purchase Agreement with Lenfest, pursuant to which the Company issued to Lenfest (i) a senior subordinated convertible promissory note in the original principal amount of \$10,000,000 and (ii) warrants to purchase 803,048 shares of the Company's common stock. Upon the occurrence of certain events, the Company will be obligated to issue additional warrants to Lenfest. The Subordinated Note accrues interest at the rate of 10% per annum (Lenfest reduced the rate to 8% per annum for the period December 1, 2004 through November 30, 2007) and matures on February 18, 2009. At the Company's option, the quarterly interest payments may be deferred and added to the outstanding principal. The Company and Lenfest have agreed to defer the quarterly interest payments. The Subordinated Note entitles Lenfest to convert all or a portion of the outstanding principal of, and accrued and unpaid interest on, the note into shares of ETC common stock at a conversion price of \$6.05 per share. The warrants may be exercised into shares of ETC common stock at an exercise price equal to the lesser of \$4.00 per share or two-thirds of the average of the high and low sale prices of the ETC common stock for the 25 consecutive trading days immediately preceding the date of exercise.

The obligations of the Company to Lenfest under the Subordinated Note are secured by a second lien on all of the assets of the Company, junior in rights to the lien in favor of PNC Bank, including all real property owned by the Company.

As part of the Company's subordinated debt agreement, at the end of each fiscal quarter and fiscal year, the Company must meet three financial covenants: (a) a maximum Leverage Ratio (defined as the ratio of total debt to annualized earnings before interest, taxes, depreciation and amortization (EBITDA) of 4.03 times; (b) a minimum Fixed Charge Ratio (defined as the ratio of the annualized sum of EBITDA minus expenditures for capital equipment and capitalized software to annualized fixed charges (interest payments, income taxes paid, and any cash dividends) of 1.06 times, and (c) a minimum Tangible Net Worth Ratio, which adjusts quarterly, based on net income and common stock proceeds.

At November 23, 2007, the Company failed to meet the covenants contained in the subordinated debt agreement but has obtained a waiver of such violations from the subordinated lender. This waiver applies to all periods through November 24, 2008. Except as specified, the waiver does not constitute a modification or alteration of any other terms or conditions in the respective agreements, or a release of any of the lender's rights or remedies, all of which are reserved, nor does it release the Company or any guarantor from any of its duties, obligations, covenants or agreements including the consequences of any event of default, except as specified

Preferred Stock

On August 23, 2007, ETC entered into the Series C Preferred Stock Purchase Agreement (the Series C Purchase Agreement) with Lenfest, pursuant to which, among other things, ETC issued and sold 3,300 shares of its newly-created class of Series C Cumulative Convertible Participating Preferred Stock (the Series C Preferred Stock) to Lenfest for \$3,300,000. The Series C Preferred Stock is convertible into shares of ETC's common stock at a conversion price of \$3.03 per share based on the closing price for ETC's common stock on August 22, 2007, the trading day immediately prior to the transaction. The Series C Preferred Stock is convertible into 1,089,108 shares of ETC common stock. The Series C Preferred Stock provides for a dividend equal to 10% per annum. The Series C Preferred Stock is immediately convertible, at Lenfest's request, into shares of ETC common stock at a conversion price equal to \$3.03 per share. On the fifth anniversary of the Series C Purchase Agreement, any issued and outstanding Series C Preferred Stock will be mandatorily converted into ETC common stock at \$3.03 per share. The Series C Preferred Stock is entitled to vote with the ETC common stock on an as converted basis.

Table of Contents**I Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

In connection with Lenfest's investment in the Series C Preferred Stock, ETC agreed to amend the terms of ETC's Series B Cumulative Convertible Preferred Stock (the Series B Preferred Stock) to (i) increase the annual dividend rate to 10%, (ii) provide for immediate conversion into common stock at the option of Lenfest, and (iii) to remove ETC's right to redeem the Series B Preferred Stock.

Lenfest has agreed to allow the Company to defer until maturity, or earlier if demanded, the payment of accruing dividends on all his preferred stock.

In connection with the restatement of the Company's previously issued financial statements for the year ended February 23, 2007, the Company has reclassified the Series B and C Preferred Stock (the instruments) from equity to mezzanine. The reclassification is due to the preferential redemption feature of the instruments, which provides that a change in ownership would result in a forced liquidation. A forced liquidation is considered outside the control of the Company. Therefore, the preferential treatment upon an act outside the control of the Company precluded equity treatment under the Securities and Exchange Commission Accounting Series Release (ASR) 268 and Topic D98. Prior year's financial statements have been adjusted to reflect this change.

Due to the Company's accumulated deficit, all dividends accruing for the Series B and Series C Preferred Stock have been recorded in the accompanying financial statements as a reduction in additional paid-in capital.

Subordinated Convertible Debt Discount

During fiscal 2003, the Company had recorded \$2,609,000 in additional paid-in capital representing an allocation of the proceeds from the convertible debt element of its financing with PNC and Lenfest. This allocation represents the value assigned to the beneficial conversion option of the promissory note executed in favor of Lenfest and the value of the associated warrants issued in connection with the Refinancing. Such values were derived pursuant to an independent appraisal of these financial instruments obtained by the Company.

Unsecured Promissory Notes

In addition to the Subordinated convertible debt, on November 16, 2006, the Company executed an Unsecured Promissory Note (the Lenfest Note) in favor of Lenfest in the aggregate principal amount of \$3,000,000. Pursuant to the terms of the Lenfest Note, ETC was entitled to borrow up to \$3,000,000, in increments of \$1,000,000, prior to the maturity date of October 6, 2007. As of May 25, 2007, ETC owed \$2,000,000 under the Lenfest Note. In June 2007, the Company drew down the remaining \$1,000,000 available under the Lenfest Note. On June 28, 2007, the Company executed and borrowed under an additional Unsecured Promissory Note in favor of Lenfest in the aggregate principal amount of \$1,000,000. These promissory notes were repaid in connection with the PNC Credit Agreement (see above).

The following table summarizes the subordinated convertible debt as of November 23, 2007 (unaudited):

	(in thousands)
Face Value	\$ 10,000
Less value of conversion feature	(1,400)
Less value of warrants	(1,209)
	7,391
Accretion 2008, through November 23, 2007	394
Accretion 2007	454
Accretion prior years	985
Carrying value at November 23, 2007	\$ 9,224

Interest expense recorded for these notes was \$600,000 for the first nine months of both fiscal 2008 and 2007, respectively.

Fair Value

The carrying value of these financial instruments approximates their fair values at November 23, 2007.

Liquidity

We believe that existing cash balances at November 23, 2007, cash generated from operating activities and future availability under the PNC Credit Agreement will be adequate to meet our future obligations through at least November 25, 2008.

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

On May 20, 2008, Lenfest agreed to fund all requests by ETC for funds to support its operations through June 30, 2009, on terms and conditions to be mutually agreed upon by Lenfest and ETC, provided that ETC may not request more than \$10 million in the aggregate. All agreements will be subject to any required approvals including the approval of ETC's shareholders and in accordance with the rules and regulations of the American Stock Exchange, if required. ETC's objective will be to either replace or supplant any financing provided by Lenfest with third party commitments on a best efforts basis.

On February 20, 2008, ETC received a proposal from an affiliate of Lenfest to purchase all of the publicly traded shares of the common stock of the Company not owned by Lenfest at the time the acquisition is consummated. The Board of Directors of the Company has formed a committee (the Transaction Committee) comprised of independent directors to evaluate the proposal. The Transaction Committee has engaged a financial advisor to assist the Transaction Committee in evaluating the proposal. The Transaction Committee is evaluating the proposal and will make a recommendation with respect to the proposal to the Company's Board of Directors.

6. Segment Information (unaudited):

The Company primarily manufactures, under contract, various types of high-technology equipment which it has designed and developed. The Company considers its business activities to be divided into two segments: Training Services Group (TSG) and the Control Systems Group (CSG). Product categories included in TSG are pilot training and flight simulators, disaster management systems and entertainment applications. CSG includes sterilizers, environmental control devices, hyperbaric chambers along with parts and service support. The following segment information reflects the accrual basis of accounting.

	(in thousands)		
	TSG	CSG	Total
Thirteen weeks ended and as of November 23, 2007:			
Net sales	\$ 1,774	\$ 4,927	\$ 6,701
Interest expense	300	106	406
Depreciation and amortization	131	322	453
Operating loss	(1,027)	52	(975)
Income tax			
Goodwill and intangibles	455		455
Identifiable assets	10,119	7,871	17,990
Expenditures for segment assets	3,146	46	3,192
Thirteen weeks ended and as of November 24, 2006*:			
Net sales	\$ 2,533	\$ 2,185	\$ 4,718
Interest expense	217	74	291
Depreciation and amortization	214	238	452
Operating loss	(847)	(3,501)	(4,348)
Income tax	4		4
Goodwill and intangibles	455		455
Identifiable assets	22,577	3,625	26,202
Expenditures for segment assets	46	(16)	30
Reconciliation to consolidated amounts		2007	2006*
Segment assets		\$ 17,990	\$ 26,202
Corporate assets		22,422	7,676

Edgar Filing: ENVIRONMENTAL TECTONICS CORP - Form 10-Q

Total assets	\$ 40,412	\$ 33,878
Segment operating loss	\$ (975)	\$ (4,348)
Interest expense	406	291
Income tax expense		4
Total loss for segments	(1,381)	(4,643)
Corporate home office expenses	652	237
Other expenses	61	(43)
Minority interest	4	33
Net loss	\$ (2,098)	\$ (4,870)

* restated for
reserve of claim
receivable. See
Note 1
Subsequent
Events in the
accompanying
notes.

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

	TSG	(in thousands) CSG	Total
Thirty-nine weeks ended and as of November 23, 2007:			
Net sales	\$ 4,905	\$ 10,390	\$ 15,295
Interest expense	848	298	1,146
Depreciation and amortization	387	972	1,359
Operating loss	(2,820)	(5,440)	(8,260)
Income tax			
Goodwill and intangibles	455		455
Identifiable assets	10,119	7,871	17,990
Expenditures for segment assets	3,448	246	3,694
Thirty-nine weeks ended and as of November 24, 2006*:			
Net sales	\$ 7,951	\$ 5,671	\$ 13,622
Interest expense	635	222	857
Depreciation and amortization	748	624	1,372
Operating loss	(2,477)	(4,778)	(7,255)
Income tax	13		13
Goodwill and intangibles	455		455
Identifiable assets	22,577	3,625	26,202
Expenditures for segment assets	162	26	188
Reconciliation to consolidated amounts		2007	2006*
Segment assets		\$ 17,990	\$ 26,202
Corporate assets		22,422	7,676
Total assets		\$ 40,412	\$ 33,878
Segment operating loss		\$ (8,260)	\$ (7,255)
Interest expense		1,146	857
Income tax expense			(13)
Total loss for segments		(9,406)	(8,125)
Corporate home office expenses		1,293	944
Other expenses		101	(36)
Minority interest		(7)	16
Net loss		\$ (10,793)	\$ (9,049)

* restated for
reserve of claim
receivable. See
Note 1
Subsequent

Events in the
accompanying
notes.

Segment operating income consists of net sales less applicable costs and expenses relating to these revenues. Included in the CSG segment operating losses are claims settlement costs of \$3,639,000 for the three and nine month periods ended November 23, 2007 and \$3,004,000 for the nine month periods ended November 24, 2006. These costs consist of accounts receivable write-offs and a reserve for a payment to reimburse the U.S. Navy for legal and other costs (See Note 1. Subsequent Events). Unallocated general corporate expenses and other expenses such as letter of credit fees have been excluded from the determination of the total profit/loss for segments. Corporate home office expenses are primarily central administrative office expenses. Other expenses include banking and letter of credit fees. Property, plant and equipment are not identified with specific business segments, as these are common resources shared by all segments.

Approximately 33% of sales totaling \$2,240,000 in the thirteen weeks ended November 23, 2007 were made to two domestic customers in the TSG segment. Approximately 46% of sales totaling \$2,169,000 in the thirteen weeks ended November 24, 2006 were made to one international customer in the ATS segment, one international customer in the industrial segment and a domestic customer purchasing from the Company's Polish subsidiary.

Approximately 23% of sales totaling \$3,491,000 in the thirty-nine weeks ended November 23, 2007 were made to two domestic customers in the TSG segment. Approximately 23% of sales totaling \$3,127,000 in the thirty-nine weeks ended November 24, 2006 were made to one international customer in the ATS segment.

Table of Contents**Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued**

Included in the segment information for the thirteen weeks ended November 23, 2007 are export sales (which includes sales of the Company's foreign subsidiaries) of \$1,683,000. Of this amount, there are sales of 10% or more to or relating to governments or commercial accounts in Indonesia (\$259,000), Thailand (\$339,000), Japan (\$183,000) and Poland (\$170,000). Sales to the U.S. Government and its agencies were \$443,000 for the period.

Included in the segment information for the thirteen weeks ended November 24, 2006 are export sales (which includes sales of the Company's foreign subsidiaries) of \$3,637,000. Of this amount, there are sales of 10% or more to or relating to governments or commercial accounts in Japan (\$615,000), Australia (\$662,000) and a domestic customer purchasing from the Company's Polish subsidiary (\$892,000). Sales to the U.S. Government and its agencies were \$27,000 for the period.

Included in the segment information for the thirty-nine weeks ended November 23, 2007 are export sales (which includes sales of the Company's foreign subsidiaries) of \$4,789,000. Of this amount, there are sales to or relating to commercial accounts in Indonesia (\$1,302,000), Thailand (\$482,000) and Poland (\$703,000). Sales to the U.S. Government and its agencies aggregated \$1,090,000 for the period.

Included in the segment information for the thirty-nine weeks ended November 24, 2006 are export sales (which includes sales of the Company's foreign subsidiaries) of \$8,907,000. Of this amount, there are sales to or relating to commercial accounts in Japan (\$3,127,000) and a domestic customer purchasing from the Company's Polish subsidiary (\$1,195,000). Sales to the U.S. Government and its agencies aggregated \$445,000 for the period.

7. Recent Accounting Pronouncements

In March 2008, the Financial Accounting Standards Board (FASB) issued SFAS No. 161, Disclosures About Derivative Instruments and Hedging Activities – an amendment of FASB Statement No. 133 (SFAS 161). SFAS 161 requires enhanced disclosures related to derivative and hedging activities, and thereby seeks to improve the transparency of financial reporting. Under SFAS 161, entities are required to provide enhanced disclosures relating to a) how and why an entity uses derivative instruments; b) how derivatives instruments and related hedge items are accounted for under SFAS 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133), and its related interpretations; and c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. SFAS 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. This statement shall be effective for the Company beginning November 29, 2008. The Company is currently evaluating the potential impact of the adoption of SFAS 161 on its consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS 141R). SFAS 141R establishes principles and requirements for how an acquirer recognizes and measures its financial statements, the identifiable assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired. SFAS 141R also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. This statement shall be effective for the Company beginning November 29, 2008. The Company is currently evaluating the potential impact of the adoption of SFAS 141 on its consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements – an amendment of Accounting Research Bulletin No. 51 (SFAS 160). SFAS 160 establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of the consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent's ownership interest, and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated. SFAS 160 also established disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. This statement shall be effective for the Company beginning November 29, 2008. The Company is currently evaluating the potential impact of the adoption of SFAS 160 on its consolidated financial statements.

Table of Contents**Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition**
FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on the Company's current expectations and projections about future events. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions about the Company and its subsidiaries that may cause actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements.

These forward-looking statements include statements with respect to the Company's vision, mission, strategies, goals, beliefs, plans, objectives, expectations, anticipations, estimates, intentions, financial condition, results of operations, future performance and business of the company, including but not limited to, (i) the proposed acquisition of the Company by H.F. Lenfest (Lenfest), a member of ETC's Board of Directors and a significant shareholder, (ii) the potential delisting of the Company's common stock from the American Stock Exchange as a result of the Company's failure to comply with the AMEX listing standards, (iii) projections of revenues, costs of materials, income or loss, earnings or loss per share, capital expenditures, growth prospects, dividends, capital structure, other financial items and the effects of currency fluctuations, (iv) statements of our plans and objectives of the Company or its management or Board of Directors, including the introduction of new products, or estimates or predictions of actions of customers, suppliers, competitors or regulatory authorities, (v) statements of future economic performance, (vi) statements of assumptions and other statements about the Company or its business, (vii) statements made about the possible outcomes of litigation involving the Company, including our outstanding litigation with Disney; (viii) statements regarding the Company's ability to obtain financing to support its operations and other expenses, and (ix) statements preceded by, followed by or that include the words, may, could, should, looking forward, would, believe, expect, anticipate, estimate, intend, plan, or the negative of such terms or similar expressions. These forward-looking statements involve risks and uncertainties which are subject to change based on various important factors. Some of these risks and uncertainties, in whole or in part, are beyond the Company's control. Factors that might cause or contribute to such a material difference include, but are not limited to, those discussed in the Company's Annual Report on Form 10-K, in the section entitled Risks Particular to Our Business. Shareholders are urged to review these risks carefully prior to making an investment in the Company's common stock.

The Company cautions that the foregoing list of important factors is not exclusive. Except as required by federal securities law, the Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

References to fiscal third quarter 2008 are references to the 13-week period ended November 23, 2007. References to the year-to-date or nine month periods are references to the 39-week period ended November 23, 2007. References to fiscal 2008 are the 13 and 39 week periods ended November 23, 2007, respectively.

Overview

We are principally engaged in the design, manufacture and sale of software driven products and services used to recreate and monitor the physiological effects of motion on humans and equipment and to control, modify, simulate and measure environmental conditions. These products include aircrew training systems (aeromedical, tactical combat and general), disaster management systems and services, entertainment products, sterilizers (steam and gas), environmental testing products and hyperbaric chambers and other products that involve similar manufacturing techniques and engineering technologies. We operate in two primary business segments, the Training Services Group (TSG) and the Control Systems Group (CSG).

The following factors had an adverse impact on our performance for the fiscal quarter ended November 23, 2007:

continued unfavorable global economic and political conditions for our aeromedical products

the cost of development and marketing efforts for our Authentic Tactical Fighting Systems (ATFS)

spending to modify our main facility in Southampton, Pa., and to build equipment for the National Aerospace Training and Research (NASTAR) Center

claim settlement costs and expenses related to litigation

25

Table of Contents

Claims settlement costs associated with a proposed settlement with the U. S. Navy on a contract for submarine rescue chambers consist of a write off of claims and accounts receivables (\$89,000) and a reserve for a payment to the Government of \$3,300,000, both reflected in the first quarter of fiscal 2008, and an additional payment reserve of \$250,000 reflected in the second quarter of fiscal 2008. (See Note 1 Subsequent Events in the accompanying Notes to the Consolidated Financial Statements.)

continued development of software for our Advanced Disaster Management Scenario product line;

spending to investigate and evaluate the best way to offer disaster training services;

limited revenue generation coupled with high development costs in our low-end entertainment products;

higher costs of capital and amortization of deferred finance charges;

cash flow;

On July 31, 2007, we completed a refinancing of our indebtedness with PNC Bank, National Association (PNC) in the aggregate amount of up to \$15,000,000. This Credit Agreement is a replacement of a credit facility originally entered into with PNC in February 2003.

Pursuant to the terms of a Credit Agreement, dated as of July 31, 2007, between us and PNC (the Credit Agreement), we established a revolving line of credit with PNC in the maximum, aggregate principal amount of \$15,000,000 to be used for our working capital or other general business purposes and for issuances of letters of credit. Pursuant to the terms of the Credit Agreement, we executed a promissory note (the Note) in favor of PNC, in the maximum principal amount of \$15,000,000, to evidence our obligation to repay the line of credit. Amounts borrowed under the Credit Agreement may be borrowed, repaid and reborrowed from time to time until June 30, 2009.

As a stipulation for Lenfest s guarantee, we repaid \$4,000,000 owed to Lenfest pursuant to certain unsecured promissory notes. At November 23, 2007, the Company had \$436,000 available under the line of credit.

On August 23, 2007, the Company entered into the Series C Preferred Stock Purchase Agreement (the Series C Purchase Agreement) with Lenfest, pursuant to which, among other things, ETC issued and sold 3,300 shares of its newly-created class of Series C Preferred Stock to Lenfest for \$3,300,000. The proceeds from the issuance of the Series C Cumulative Convertible Participating Preferred Stock are restricted solely for use to partially fund the tentative settlement with the US Navy. (See Note 1 Subsequent Events in the accompanying Notes to the Consolidated Financial Statements).

We have recently experienced renewed customer interest in some significant international aeromedical proposals. Although these contracts may require significant bonds and letter of credits, these proposals have favorable payment terms including down payments. Although it cannot be predicted when and if any of these contracts might actually be awarded, they are another potential source of operating funds.

Given our low beginning sales backlog and ongoing difficulty in obtaining new contracts, we may need to obtain additional sources of capital in order to continue growing and operating our business. Because we have established businesses in many markets, own significant fixed assets including a building, and other business assets which can be used for security, we believe that we will be able to locate such additional sources of capital, although there is no assuredness that we will be successful in this endeavor.

Critical Accounting Policies

The discussion and analysis of the Company s financial condition and results of operation are based upon the Company s consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these condensed financial statements requires the Company to make estimates and judgments that affect the reported amount of assets and liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities at the date of the Company s financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Critical accounting policies are defined as those that reflect significant judgments and uncertainties, and potentially result in materially different results under different assumptions and conditions. For a detailed discussion on the application of these and other accounting policies, see Note 3 to the Consolidated Financial Statements,

Summary of Significant Accounting Policies in the Company's Annual Report on Form 10-K for the fiscal year ended February 29, 2008, which is being filed contemporaneously with this report.

There have been no changes to our critical accounting policies since fiscal 2007 year-end. The reader is referred to the Company's Annual Report on Form 10-K for the fiscal year ended February 29, 2008 in the section entitled "Critical Accounting Policies" under the Management's Discussion and Analysis of Financial Condition and Results of Operations.

Table of Contents**Results of Operations****Thirteen weeks ended November 23, 2007 compared to thirteen weeks ended November 24, 2006**

We have historically experienced significant variability in our quarterly revenue, earnings and other operating results, and our performance may fluctuate significantly in the future.

	Summary Table of Results			
	Thirteen weeks ended			
	November	November	Variance	
	23,	24,	\$	%
	2007	2006*		
	(amounts in thousands except share and per share			
	Information)			
	() = Unfavorable			
Sales:				
Domestic	\$ 4,575	\$ 1,054	\$ 3,521	334.1%
US Government	443	27	416	1,540.7
International	1,683	3,637	(1,954)	(53.7)
Total Sales	6,701	4,718	1,983	42.0
Gross Profit	1,222	1,030	192	18.6
Selling, general and administrative	2,785	2,568	(217)	(8.5)
Claim settlement costs		3,004	3,004	100.0
Research and development	64	43	(21)	(48.8)
Operating loss	(1,627)	(4,585)	2,958	64.5
Interest expense, net	406	291	(115)	(39.5)
Other expense (income), net	61	(43)	(104)	(241.9)
Income taxes	0	4	4	100.0
Minority interest	4	33	29	87.9
Net loss	(\$2,098)	(\$4,870)	\$ 2,772	56.9%
Net loss per common share	(\$0.26)	(\$0.55)	\$ 0.29	52.7%

* restated for reserve of claim receivable. See Note 1 Subsequent Events in the accompanying notes to the Consolidated Financial Statements.

Net Loss

The Company had a net loss of \$2,098,000 or \$0.26 per share (basic and diluted), during the third quarter of fiscal 2008 compared to a net loss of \$4,870,000, or \$0.55 per share (basic and diluted), for the third quarter of fiscal 2007, representing a decrease in net loss of \$2,772,000 or 56.9%. This decrease in net loss was due primarily to reduced claim settlement costs as the third quarter of fiscal 2007 included recording of a \$3,004,000 against a claim receivable of an equivalent amount associated with the U.S. Navy. (See Note 1 Subsequent Events in the accompanying Notes to the Consolidated Financial Statements.)

Sales

Sales for the third quarter of fiscal 2008 were \$6,701,000 as compared to \$4,718,000 for the third quarter of fiscal 2007, an increase of \$1,983,000 or 42.0%. The sales increase primarily reflected increases in domestic sales, most significantly environmental (up \$1,990,000), service and spares (up \$696,000), hyperbaric (up \$610,000) and sterilizers (up \$295,000). U.S. government sales increased \$416,000 reflecting a contract for a Tactical Aircraft Configuration (TacModule) for the U.S. Navy.

Domestic Sales

Overall, domestic sales in the third quarter of fiscal 2008 were \$4,575,000 as compared to \$1,054,000 in the third quarter of fiscal 2007, an increase of \$3,521,000 or 334.1%, reflecting the aforementioned increases in most produce categories. Domestic sales represented 68.3% of the Company s total sales in the third quarter of fiscal 2008, up from 22.3% for the third quarter of fiscal 2007. U.S. Government sales in the third quarter of fiscal 2008 were \$443,000 as compared to \$27,000 in the third quarter of fiscal 2007 and represented 6.6% of total sales in the third quarter of fiscal 2008 versus 0.6% for the third quarter of fiscal 2007.

Table of Contents**International Sales**

International sales for the third quarter of fiscal 2008 were \$1,683,000 as compared to \$3,637,000 in the third quarter of fiscal 2007, a decrease of \$1,954,000 or 53.7%, and represented 25.1% of total sales, as compared to 77.1% in the third quarter of fiscal 2007. The decrease reflected significantly reduced performance in both ETC Southampton and in ETC-PZL, the Company's Polish subsidiary. ETC Southampton primarily evidenced reduced sterilizer sales, while ETC-PZL's performance in the prior period included contract work for a simulator for L-3. Throughout the Company's history, most of the sales for PTS have been made to international customers. In the third quarter of fiscal 2008 are export sales (which includes sales of the Company's foreign subsidiaries) of \$1,683,000. Of this amount, there are sales of 10% or more to or relating to governments or commercial accounts in Indonesia (\$259,000), Thailand (\$339,000), Japan (\$183,000), and Poland (\$170,000). In the third quarter of fiscal 2007, international sales totaling at least ten percent of total international sales were made to or relating to government or commercial accounts in Japan (\$615,000), Australia (\$662,000) and a domestic customer purchasing from ETC-PZL (\$892,000).

Fluctuations in sales to international countries from year to year primarily reflect POC revenue recognition on the level and stage of development and production on multi-year long-term contracts.

Gross Profit

Gross profit for the third quarter of fiscal 2008 was \$1,222,000 as compared to \$1,030,000 in the third quarter of fiscal 2007, an increase of \$192,000 or 18.6%. This increase reflected the higher sales volume offset in part by a reduction gross profit rate as a percentage of sales to 18.2% as compared to 21.8% last year. The reduced gross profit rate primarily reflected a reduced gross profit rate in ETC-PZL.

Selling and Administrative Expenses

Selling and administrative expenses for the third quarter of fiscal 2008 were \$2,785,000 as compared to \$2,568,000 in the third quarter of fiscal 2007, an increase of \$217,000 or 8.5%. This increase was primarily the result of higher legal costs.

Claim Settlement Costs

There were no claim settlement costs in the third quarter of fiscal 2008. The third quarter of fiscal 2007 reflected the recording of a \$3,004,000 against a claim receivable of an equivalent amount associated with the U.S. Navy. (See Note 1 - Subsequent Events in the accompanying Notes to the Consolidated Financial Statements.)

Research and Development Expenses

Research and development expenses, which are charged to operations as incurred, were \$64,000 for the third quarter of fiscal 2008 as compared to \$43,000 for the third quarter of fiscal 2007. Most of the Company's research efforts, which were and continue to be a significant cost of its business, are included in cost of sales for applied research for specific contracts, as well as research for feasibility and technology updates.

Interest Expense

Interest expense for the third quarter of fiscal 2008 was \$406,000 as compared to \$291,000 for the third quarter of fiscal 2007, representing an increase of \$115,000 or 39.5%. The increase reflected higher interest expense reflecting new borrowings and higher amortization expense related to the beneficial feature of the Company's subordinated debt and the value assigned to warrants which were issued with the subordinated debt as part of the Company's February 2003 Refinancing.

Other Income/Expense, Net

Other income/expense, net, was a net expense of \$61,000 for the third quarter of fiscal 2008 versus a net income of \$43,000 for the third quarter of fiscal 2007, an increase of \$104,000. This increase primarily reflected higher franchise taxes and foreign exchange loss.

Table of Contents**Results of Operations****Thirty-nine weeks ended November 23, 2007 compared to thirty-nine weeks ended November 24, 2006**

We have historically experienced significant variability in our quarterly revenue, earnings and other operating results, and our performance may fluctuate significantly in the future.

	Summary Table of Results			
	Thirty-nine weeks ended		Variance	
	November	November		
	23,	24,	\$	%
	2007	2006*		
(amounts in thousands except share and per share information)				
() = Unfavorable				
Sales:				
Domestic	\$ 9,416	\$ 4,270	\$ 5,146	120.5%
US Government	1,090	445	645	144.9
International	4,789	8,907	(4,118)	(46.2)
Total Sales	15,295	13,622	1,673	12.3
Gross Profit	2,660	2,538	122	4.8
Selling, general and administrative	8,219	7,204	(1,015)	(14.1)
Claim settlement costs	3,639	3,004	(635)	(21.1)
Research and development	355	529	174	32.9
Operating loss	(9,553)	(8,199)	(1,354)	(16.5)
Interest expense, net	1,146	857	(289)	(33.7)
Other expense (income), net	102	(36)	(138)	(383.3)
Income taxes		13	13	100.0
Minority interest	(8)	16	24	150.0
Net loss	(\$10,793)	(\$9,049)	(\$1,744)	(19.3)%
Net loss per common share	(\$1.24)	(\$1.02)	(\$0.22)	(21.6)%

* restated for reserve of claim receivable. See Note 1 Subsequent Events in the accompanying notes to the Consolidated Financial Statements.

Net Loss

The Company had a net loss of \$10,793,000, or \$1.24 per share (basic and diluted), during the thirty-nine week period ended November 23, 2007 compared to a net loss of \$9,049,000, or \$1.02 per share (basic and diluted), for the first nine months of fiscal 2007, representing an increase in net loss of \$1,744,000, 19.3%. This increase in net loss resulted from higher general and administrative and claim settlement costs and interest expense, partially offset by the increased sales level and resulting higher gross profit.

Sales

Sales for the thirty-nine week period ended November 23, 2007 were \$15,295,000 as compared to \$13,622,000 for the same period of fiscal 2007, an increase of \$1,673,000 or 12.3%. The sales increase reflected a significant increase in domestic and U.S. government sales which was only partially offset by an equally significant decrease in international sales.

Domestic Sales

Overall, domestic sales in the thirty-nine week period ended November 23, 2007 were \$9,416,000 as compared to \$4,270,000 in the same period of fiscal 2007, an increase of \$5,146,000 or 120.5%. The sales increase reflected significant increases across all product categories in the CSG segment which was only partially offset by decreases in all product categories in TSG. Sterilizers were up \$1,242,000, 64.4%, environmental products were up \$2,315,000, 453.9%, hyperbaric chambers were up \$1,190,000, 356.3%, and parts and service was up \$943,000, 137.3%.

Domestic sales represented 61.6% of the Company's total sales in the thirty-nine week period ended November 23, 2007, up from 31.4% for the same period of fiscal 2007. U.S. Government sales in the thirty-nine week period ended November 23, 2007 were \$1,090,000 as compared to \$445,000 in the same period of fiscal 2007

Table of Contents

and represented 7.1% of total sales in the thirty-nine week period ended November 23, 2007 versus 3.3% for the same period of fiscal 2007.

International Sales

International sales for the thirty-nine week period ended November 23, 2007 were \$4,789,000 as compared to \$8,907,000 in the same period of fiscal 2007, a decrease of \$4,118,000 or 46.2%, and represented 31.3% of total sales, as compared to 65.3% in the same period of fiscal 2007. Significant reductions were evidenced in pilot training systems (down \$2,056,000, 39.1%), sterilizers (down \$809,000, 77.3%), and hyperbaric products (down \$359,000, 55.4%). Throughout fiscal 2008 the international market has been weak as opposed to domestic activity. However, large contract bookings near fiscal third quarter end should result in higher sales for the international category going forward. During the thirty-nine week period ended November 23, 2007, there were sales to or relating to governments or commercial accounts in Indonesia (\$1,302,000), Thailand (\$482,000) and Poland (\$703,000). During the thirty-nine week period ended November 24, 2006, international sales totaling at least ten percent of total international sales were made to or relating to commercial accounts in Japan (\$3,127,000) and a domestic customer purchasing from ETC-PZL (\$1,195,000). Fluctuations in sales to international countries from year to year primarily reflect POC revenue recognition on the level and stage of development and production on multi-year long-term contracts.

Gross Profit

Gross profit for the thirty-nine week period ended November 23, 2007 was \$2,660,000 as compared to \$2,538,000 in the same period of fiscal 2007, a slight increase of \$122,000 or 4.8%. This increase reflected the aforementioned higher sales level which was only partially offset by a slight (1.2 percentage point) decrease in the gross profit rate as a percent of sales.

Selling and Administrative Expenses

Selling and administrative expenses for the thirty-nine week period ended November 23, 2007 were \$8,219,000 as compared to \$7,204,000 in the same period of fiscal 2007, an increase of \$1,015,000 or 14.1%. The increase primarily reflected higher claim and legal costs resulting from the U.S. Navy claim issue.

Claim Settlement Costs

Claims settlement costs consist of a write off of claims and contract accounts receivables of \$89,000 in fiscal 2008 and \$3,004,000 for a reserve against a claim receivable of an equivalent amount in fiscal 2007 and a reserve for a tentative settlement payment to the U.S. Government of \$3,550,000. (See Note 1. Subsequent Events in the accompanying Notes to the Consolidated Financial Statements.)

Research and Development Expenses

Research and development expenses, which are charged to operations as incurred, were \$355,000, which is net of monies due under a NASA grant of \$232,000, for the thirty-nine week period ended November 23, 2007 as compared to \$529,000 for the same period of fiscal 2007. Most of the Company's research efforts, which were and continue to be a significant cost of its business, are included in cost of sales for applied research for specific contracts, as well as research for feasibility and technology updates.

Interest Expense

Interest expense for the thirty-nine week period ended November 23, 2007 was \$1,146,000 as compared to \$857,000 for the same period of fiscal 2007, representing an increase of \$289,000 or 33.7%. The increase reflected higher interest expense reflecting new borrowings and higher amortization expense related to the beneficial feature of the Company's subordinated debt and the value assigned to warrants which were issued with the subordinated debt as part of the Company's February 2003 Refinancing.

Other Income/Expense, Net

Other income/expense, net, was a net expense of \$102,000 for the thirty-nine week period ended November 23, 2007 (fiscal 2008) versus a net income of \$36,000 for the same period of fiscal 2007, an increase of \$138,000. This increase primarily reflected foreign exchange losses in our Polish subsidiary coupled with higher franchise taxes and bank charges in ETC Southampton.

Liquidity and Capital Resources

The Company has historically financed operations through a combination of cash generated from operations, equity offerings, subordinated borrowings and bank debt.

Table of Contents

On July 31, 2007, we completed a refinancing of our indebtedness with PNC in the aggregate amount of up to \$15,000,000. This refinancing is a replacement of a credit facility originally entered into with PNC in February 2003.

Pursuant to the terms of a Credit Agreement with PNC (the Credit Agreement), ETC established a revolving line of credit with PNC in the maximum, aggregate principal amount of \$15,000,000 to be used for ETC's working capital or other general business purposes and for issuances of letters of credit. Pursuant to the terms of the Credit Agreement, ETC executed a Note in favor of PNC, in the maximum principal amount of \$15,000,000, to evidence ETC's obligation to repay the line of credit. Amounts borrowed under the Credit Agreement may be borrowed, repaid and reborrowed from time to time until June 30, 2009.

As a stipulation for Lenfest's guarantee, we repaid \$4,000,000 owed to Lenfest pursuant to certain unsecured promissory notes. At November 23, 2007, the Company had \$436,000 available under the line of credit.

On August 23, 2007, the Company entered into the Series C Preferred Stock Purchase Agreement (the Series C Purchase Agreement) with Lenfest pursuant to which, among other things, ETC issued and sold 3,300 shares of its newly-created class of Series C Cumulative Convertible Participating Preferred Stock to Lenfest for \$3,300,000. The proceeds from the issuance of the Series C Preferred Stock are restricted solely for use to partially fund the tentative settlement with the US Navy. (See Note 1 Subsequent Events in the accompanying Notes to the Consolidated Financial Statements).

Lenfest has agreed to allow the Company to defer until maturity, or earlier if demanded, the payment of accruing dividends on all his preferred stock.

Subsequent Events

On May 20, 2008, Lenfest agreed to fund all requests by ETC for funds to support its operations through June 30, 2009, on terms and conditions to be mutually agreed upon by Lenfest and ETC, provided that ETC will not request more than \$10 million in the aggregate (the Lenfest Letter Agreement). All agreements will be subject to any required approvals including the approval of ETC's shareholders and in accordance with the rules and regulations of AMEX, if required. ETC's objective will be to either replace or supplant any financing provided by Lenfest with third party commitments on a best efforts basis.

On February 20, 2008, ETC received a proposal from an affiliate of Lenfest to purchase all of the publicly traded shares of the common stock of the Company not owned by Lenfest at the time the acquisition is consummated. The Board of Directors of the Company has formed a committee (the Transaction Committee) comprised of independent directors to evaluate the proposal. The Transaction Committee has engaged a financial advisor to assist the Transaction Committee in evaluating the proposal. The Transaction Committee is evaluating the proposal and will make a recommendation with respect to the proposal to the Company's Board of Directors.

We believe that existing cash balances at November 23, 2007, cash generated from operating activities, future availability under the Credit Agreement and the Lenfest Letter Agreement will be adequate to meet our future obligations through at least June 30, 2009.

During the thirty-nine weeks ended November 23, 2007, operating activities required \$4,143,000 of our cash versus \$8,351,000 for the corresponding prior period. This improvement reflected significant cash generated from all current liability categories aided by less usage for costs and estimated earnings in excess of billings on uncompleted long-term contracts. Partial offsets were increased usages for the allowance for accounts receivables, inventories and the net loss.

Our investing activities required \$3,694,000 during the thirty-nine weeks ended November 23, 2007, consisting primarily of the continued construction of our NASTAR center versus \$283,000 for the corresponding period of the prior year. This increase reflected a ramp-up of construction activities and the manufacturing of demonstration simulators for our NASTAR Center coupled with higher capitalized software for our advanced tactical fighter systems technology.

Our financing activities generated \$6,482,000 during the thirty-nine weeks ended November 23, 2007 primarily reflecting the borrowing of \$8,810,000 under the PNC Line of Credit (See Note 5. Long-Term Debt and Credit Obligations in the accompanying Notes to the Consolidated Financial Statements.) Additionally, although the Company received \$3,300,000 from the issuance to Lenfest of Series C Preferred Stock, these proceeds were restricted solely for use to partially fund the tentative settlement payment with the U. S. Navy.

Backlog

Our sales backlog at November 23, 2007 and February 23, 2007, for work to be performed and revenue to be recognized under written agreements after such dates, was \$40,590,000 and \$13,564,000, respectively. In addition, our training, maintenance and upgrade contracts backlog at November 23, 2007 and February 23, 2007, for

Table of Contents

work to be performed and revenue to be recognized after such dates under written agreements was \$1,266,000 and 1,276,000, respectively. Of the November 23, 2007 sales backlog, we have contracts totaling approximately \$25,408,000 for aircrew training contracts including \$16,076,000 for Saudi Arabia and \$4,189,000 for Turkey.

Our order flow does not follow any seasonal pattern as we receive orders in each fiscal quarter of our fiscal year.

Table of Contents

Item 4. Controls and Procedures

(a) Evaluation of Disclosure Control and Procedures

As of the end of the period covered by this report, the Company's management conducted an evaluation, under the supervision and with the participation of the principal executive officer and principal financial officer, of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were not effective solely due to the fact that there was a material weakness in our internal control over financial reporting (which is a subset of disclosure controls and procedures) as described below. Notwithstanding the foregoing, a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that it will detect or uncover failures within the Company to disclose material information otherwise required to be set forth in the Company's periodic reports.

(b) Management's Assessment of ETC's Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal over financial reporting based on the framework in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in *Internal Control - Integrated Framework*, our management concluded that our internal control over financial reporting was not effective as of November 23, 2007 and we do not expect to have all of our material weaknesses corrected until August 29, 2008, which is the end of the Company's second quarter of fiscal 2009,

Material Weaknesses

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim financial statements will not be prevented or detected in a timely basis. Management identified the following material weaknesses in the Company's internal control over financial reporting:

The Company did not file its Quarterly Reports on Form 10-Q for the quarters ended May 23, 2007, August 24, 2007 and November 23, 2007 on a timely basis.

Management had a lack of expertise in accounting for complex transactions.

The Company lacked an independent review of the accounting records.

Management exhibited a lack of training in compliance with government contracts.

Remediation of Material Weaknesses

On December 12, 2007 the Company entered into an Administrative Agreement with the Department of the Navy. This agreement includes a program of compliance reviews, audits and reports. As part of the agreement, key personnel will receive training in acceptable government contracting practices and procedures.

On February 22, 2008, the Company and the U.S. Navy finalized a settlement agreement which concluded all open matters related to the Company's claim with the U.S. Navy.

On May 29, 2008 the Company filed contemporaneously with the Annual Report on Form 10-K the previously unfilled Quarterly Reports on Form 10-Q for the fiscal quarters ended May 23, 2007, August 24, 2007 and November 23, 2007.

Additional highly skilled staff has been hired in the Company's accounting department.

Should additional control deficiencies or material weaknesses be identified, they may have an adverse impact on our business and results of operations or our ability to timely make required SEC filings in the future.

(c) Changes in Internal Control Over Financial Reporting.

Table of Contents

Other than to address the material weaknesses discussed above, there was no change in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during our most recently completed fiscal quarter that has materially affected, or is reasonably to materially affect, our internal control over financial reporting.

Table of Contents

PART II OTHER INFORMATION

Item 1. Legal Proceedings

U.S. Navy See Note 1 Subsequent Events in the accompanying Notes to the Condensed Consolidated Financial Statements.

Walt Disney World Co.

In June 2003, Entertainment Technology Corporation (EnTCo), our wholly owned subsidiary, filed suit against Walt Disney World Co. and other entities (Disney) in the United States District Court for the Eastern District of Pennsylvania, alleging breach of contract for, among other things, failure to pay all amounts due under a contract for the design and production of the amusement park ride Mission: Space located in Disney s Epcot Center. In response, in August 2003, Disney filed counterclaims against both EnTCo and ETC (under a guarantee) for, among other things, alleged failures in performance and design in the contract. Disney alleges damages in ranging form \$36 million to \$65 million plus punitive damages (collectively, the 2003 Litigation). In December 2005, EnTCo filed a second lawsuit against Disney, alleging breach of confidentiality and unfair trade practices (the 2005 Litigation). The 2003 Litigation has been stayed until the 2005 Litigation is ready for trial. We believe that we have valid defenses to the counterclaims asserted by Disney in the 2003 Litigation. We are not able to predict the outcome of the 2003 Litigation. On March 26, 2008, the Court granted summary judgment in favor of Disney and against the Company and dismissed the Company s claim in the 2005 Litigation. On April 7, 2008, the Company filed a motion for reconsideration asking the Court to reconsider its March 2008 decision in the 2005 Litigation. The motion for reconsideration had not been decided as of the filing date of this Quarterly Report on Form 10-Q.

Other Matters

Certain other claims, suits, and complaints arising in the ordinary course of business have been filed or are pending against us. In our opinion, after consultation with legal counsel handling these specific matters, all such matters are reserved for or adequately covered by insurance or, if not so covered, are without merit or are of such kind, or involve such amounts, as would not have a significant effect on our financial position or results of operations if disposed of unfavorably.

Table of Contents

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to Vote of Security Holders

None.

Item 5. Other Information

None.

Item 6. Exhibits

Number	Item
3.1	Registrant's Articles of Incorporation, as amended, were filed as Exhibit 3.1 to Registrant's Form 10-K for the year ended February 28, 1997 and are incorporated herein by reference.
3.2	Registrant's amended and restated By-Laws were filed as Exhibit 3.2 to Registrant's Form 8-K dated May 25, 2005, and are incorporated herein by reference.
31.1	Certification dated May 29, 2008 pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 made by William F. Mitchell, Chief Executive Officer.
31.2	Certification dated May 29, 2008 pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 made by Duane D. Deaner, Chief Financial Officer.
32	Certification dated May 29, 2008 pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 made by William F. Mitchell, Chief Executive Officer, and Duane D. Deaner, Chief Financial Officer.

Table of Contents

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**ENVIRONMENTAL TECTONICS
CORPORATION**
(Registrant)

Date: May 29, 2008

By: /s/ William F. Mitchell
William F. Mitchell
President and Chief Executive Officer
(Principal Executive Officer)

Date: May 29, 2008

By: /s/ Duane Deaner
Duane Deaner,
Chief Financial Officer
(Principal Financial and Accounting
Officer)