V F CORP Form 10-Q May 08, 2006

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 1, 2006 Commission file number: 1-5256

V. F. CORPORATION

(Exact name of registrant as specified in its charter)

Pennsylvania

23-1180120

(State or other jurisdiction of incorporation or organization)

(I.R.S. employer identification number)

105 Corporate Center Boulevard Greensboro, North Carolina 27408

(Address of principal executive offices)

(336) 424-6000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. YES $\,\flat\,$ NO $\,$ o

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Securities and Exchange Act of 1934. (check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities and Exchange Act of 1934). YES o NO b

On April 29, 2006, there were 109,767,333 shares of the registrant s Common Stock outstanding.

VF CORPORATION INDEX

Page No
3
4
5
6
12
19
19
20
20
20
21
22

Part I Financial Information

Item 1 Financial Statements (Unaudited)

VF CORPORATION

Consolidated Statements of Income (Unaudited)

(In thousands, except per share amounts)

	Th	ree Months	Ende	d March 2005*
Net Sales Royalty Income	\$ 1	1,646,405 19,328	\$	1,563,643 18,542
Total Revenues	1	1,665,733		1,582,185
Costs and Operating Expenses Cost of goods sold Marketing, administrative and general expenses	1	964,558 498,228 1,462,786		915,564 480,115 1,395,679
Operating Income		202,947		186,506
Other Income (Expense) Interest income Interest expense Miscellaneous, net		1,418 (12,690) 882 (10,390)		3,016 (18,674) 119 (15,539)
Income Before Income Taxes and Cumulative Effect of a Change in Accounting Policy		192,557		170,967
Income Taxes		64,372		56,281
Income Before Cumulative Effect of a Change in Accounting Policy		128,185		114,686
Cumulative Effect of a Change in Accounting Policy				(11,833)
Net Income	\$	128,185	\$	102,853
Earnings Per Common Share Basic Income before cumulative effect of a change in accounting policy Cumulative effect of a change in accounting policy	\$	1.16	\$	1.02 (0.11)

Edgar Filing: V F CORP - Form 10-Q

Net income	1.16	0.92
Earnings Per Common Share Diluted		
Income before cumulative effect of a change in accounting policy Cumulative effect of a change in accounting policy	\$ 1.14	\$ 1.00 (0.10)
Net income	1.14	0.89
Weighted Average Shares Outstanding		
Basic	109,854	111,761
Diluted	112,339	114,993
Cash Dividends Per Common Share * See Note A. See notes to consolidated financial statements.	\$ 0.29	\$ 0.27
3		

VF CORPORATION Consolidated Balance Sheets (Unaudited)

 $(In\ thousands,\ except\ share\ amounts)$

	March 2006	December 2005	March 2005*
ASSETS			
Current Assets Cash and equivalents Accounts receivable, less allowances for doubtful accounts of: March 2006 \$53,534; Dec. 2005 \$55,328;	\$ 154,014	\$ 296,557	\$ 365,864
March 2005 \$62,762 Inventories:	937,666	764,184	844,009
Finished products Work in process Materials and supplies	828,146 88,807 131,345	853,309 86,568 141,203	757,384 104,775 125,578
	1,048,298	1,081,080	987,737
Other current assets	212,425	223,555	156,347
Total current assets	2,352,403	2,365,376	2,353,957
Property, Plant and Equipment Less accumulated depreciation	1,601,435 987,734	1,551,411 987,356	1,544,786 972,382
	613,701	564,055	572,404
Intangible Assets	740,932	744,313	653,574
Goodwill	1,097,797	1,097,037	1,028,235
Other Assets	414,264	400,290	411,499
	\$ 5,219,097	\$5,171,071	\$ 5,019,669
LIABILITIES AND STOCKHOLDERS EQUITY			
Current Liabilities Short-term borrowings Current portion of long-term debt Accounts payable Accrued liabilities Total current liabilities	\$ 213,049 34,938 346,821 490,249 1,085,057	\$ 138,956 33,956 451,900 527,331 1,152,143	\$ 37,852 401,563 319,010 486,755 1,245,180

Edgar Filing: V F CORP - Form 10-Q

Long-term Debt	689,319	647,728	558,863
Other Liabilities	571,378	539,661	547,578
Commitments and Contingencies			
Redeemable Preferred Stock	22,497	23,326	24,935
Common Stockholders Equity Common Stock, stated value \$1; shares authorized, 300,000,000; shares outstanding: March 2006 109,276,579; Dec. 2005 110,107,854; March 2005 111,830,436 Additional paid-in capital Accumulated other comprehensive income (loss) Retained earnings	109,277 1,302,085 (186,975) 1,626,459	110,108 1,277,486 (164,802) 1,585,421	111,830 1,199,976 (110,062) 1,441,369
Total common stockholders equity	2,850,846	2,808,213	2,643,113
	\$ 5,219,097	\$5,171,071	\$5,019,669

^{*} See Note A.

See notes to consolidated financial statements.

VF CORPORATION Consolidated Statements of Cash Flows (Unaudited) (In thousands)

	Three Months Ended March		
	2006	2005*	
Operating Activities			
Net income	\$ 128,185	\$ 102,853	
Adjustments to reconcile net income to cash used by operating activities:			
Cumulative effect of a change in accounting policy		11,833	
Depreciation	23,455	22,199	
Amortization of intangible assets	4,018	3,696	
Other amortization	4,237	4,100	
Stock-based compensation	18,725	17,229	
Provision for doubtful accounts	980	4,524	
Pension funding in excess of expense	(64,055)	(44,739)	
Other, net	796	(917)	
Changes in operating assets and liabilities, net of acquisitions:			
Accounts receivable	(174,738)	(100,070)	
Inventories	32,955	(10,106)	
Accounts payable	(105,042)	(52,157)	
Accrued liabilities and other	23,457	11,802	
Cash used by operating activities	(107,027)	(29,753)	
Investing Activities			
Capital expenditures	(23,684)	(29,229)	
Business acquisitions, net of cash acquired	(1,225)	(23,817)	
Software purchases	(5,405)	(5,964)	
Other, net	5,085	4,410	
Cash used by investing activities	(25,229)	(54,600)	
Financing Activities			
Increase (decrease) in short-term borrowings	73,461	(4,751)	
Payments on long-term debt	(488)	(531)	
Purchase of Common Stock	(55,365)	(59,073)	
Cash dividends paid	(32,252)	(30,801)	
Proceeds from issuance of Common Stock	3,839	54,373	
Tax benefits of stock option exercises	751	9,610	
Tax cenerity of stock option exercises	731	2,010	
Cash used by financing activities	(10,054)	(31,173)	
Effect of Foreign Currency Rate Changes on Cash	(233)	(4,117)	

Edgar Filing: V F CORP - Form 10-Q

Net Change in Cash an	d Equivalents	(142,543)	(119,643)
Cash and Equivalents	Beginning of Year	296,557	485,507
Cash and Equivalents	End of Period	\$ 154,014	\$ 365,864

^{*} See Note A.

See notes to consolidated financial statements.

5

Table of Contents

VF CORPORATION Notes to Consolidated Financial Statements (Unaudited)

Note A Basis of Presentation

VF Corporation and its consolidated subsidiaries (VF) operate and report using a 52/53 week fiscal year ending on the Saturday closest to December 31 of each year. Similarly, the fiscal first quarter ends on the Saturday closest to March 31. For presentation purposes herein, all references to periods ended March 2006, December 2005 and March 2005 relate to the fiscal periods ended on April 1, 2006, December 31, 2005 and April 2, 2005, respectively. The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. Similarly, the December 2005 consolidated balance sheet was derived from audited financial statements but does not include all disclosures required by generally accepted accounting principles. In the opinion of management, the accompanying unaudited consolidated financial statements contain all normal and recurring adjustments necessary to make a fair statement of the consolidated financial position, results of operations and cash flows of VF for the interim periods presented. Operating results for the three months ended March 2006 are not necessarily indicative of results that may be expected for any other interim period or for the year ending December 30, 2006. For further information, refer to the consolidated financial statements and notes included in VF s Annual Report on Form 10-K for the year ended December 2005 (2005 Form 10-K).

During the fourth quarter of 2005, VF elected to early adopt FASB Statement No. 123 (Revised), *Share-Based Payment*, effective as of the beginning of 2005 using the modified retrospective method. Under this method of adoption, VF restated its 2005 interim financial statements as follows: (i) recorded in the first quarter a noncash charge as the Cumulative Effect of a Change in Accounting Policy for periods prior to January 2005, (ii) restated its operating results, including segment information, for each quarter of 2005 to recognize compensation cost for grants of stock options and other stock-based compensation, (iii) reclassified accrued stock-based compensation from Current Liabilities to Common Stockholders Equity in the Consolidated Balance Sheets and (iv) reclassified the tax benefits from the exercise of stock options from operating activities to financing activities in the Consolidated Statements of Cash Flows.

Beginning in the fourth quarter of 2005, Royalty Income was classified as a separate component of Total Revenues, with related expenses classified in Marketing, Administrative and General Expenses.

Note B Stock-based Compensation

During the first quarter of 2006, VF granted options for 2,585,400 shares of Common Stock at an exercise price of \$56.80 equal to the market value of VF Common Stock on the date of grant. The options vest in equal annual installments over a three year period. The fair value of these options was estimated using a lattice valuation model for employee groups having similar exercise behaviors, with the following assumptions: expected volatility ranging from 19% to 30%, with a weighted average of 22%; expected term of 4.7 to 7.5 years; expected dividend yield of 1.9%; and risk-free interest rate ranging from 4.7% at six months to 4.6% at 10 years. The resulting weighted average fair value of these options at the date of grant was \$14.00 per option.

Also during the first quarter of 2006, VF granted 299,600 restricted stock units, which vest at the end of a three year performance period, and 25,000 shares of restricted stock, which vest at the end of five years. The grant date fair values of the restricted stock units and restricted shares were \$55.32 and \$54.90, respectively.

6

Note C Intangible Assets

	Weighted Average Life	Gross Carrying	March 2006 Accumulated	Net Carrying		ecember 2005 Net Carrying
(Dollars in thousands)	*	Amount	Amortization	Amount	1	Amount
Amortizable intangible assets:	24					
License agreements	years 22	\$ 147,212	\$ 20,749	\$ 126,463	\$	128,791
Customer relationships	years 10	89,658	8,952	80,706		81,849
Trademarks and other	years	5,173	1,315	3,858		4,026
Amortizable intangible assets, net				211,027		214,666
Indefinite-lived intangible assets: Trademarks and tradenames				529,905		529,647
Intangible assets, net				\$ 740,932	\$	744,313

* Amortization of

license

agreements

accelerated and

straight-line

methods;

customer

relationships

accelerated

methods: other

straight-line

method.

Amortization expense of intangible assets for the first quarter of 2006 was \$4.0 million. Estimated amortization expense for the remainder of 2006 is \$13.4 million and for the years 2007 through 2010 is \$17.0 million, \$13.9 million, \$12.2 million and \$11.6 million, respectively.

Note D Goodwill

(In thousands)	Jeanswear	Outdoor	Intimate Apparel	Imagewear	Sportswear	Total
Balance, December 2005	\$ 193,685	\$ 515,696	\$ 117,526	\$ 56,246	\$ 213,884	\$ 1,097,037
Adjustment to purchase price		400				400

Currency translation 87 273 360

Balance, March 2006 \$ 193,772 \$ 516,369 \$ 117,526 \$ 56,246 \$ 213,884 \$ 1,097,797

Note E Pension Plans

VF s net periodic pension cost is comprised of the following components:

7

Table of Contents

	Thi	ree Months 1	Ended	March
(In thousands)	2	2006		
Service cost benefits earned during the year	\$	5,507	\$	5,135
Interest cost on projected benefit obligations		16,575		15,338
Expected return on plan assets	(18,188)		(15,935)
Amortization of:				
Prior service cost		870		870
Actuarial loss		6,855		5,366
Net periodic pension cost	\$	11,619	\$	10,774

During the first quarter of 2006, VF made a \$75.0 million discretionary contribution to its qualified pension plan and made contributions totaling \$0.7 million to fund benefit payments for the Supplemental Executive Retirement Plan (SERP). VF currently anticipates making an additional \$2.3 million of contributions to fund benefit payments for the SERP during the remainder of 2006.

Note F Business Segment Information

VF s businesses are grouped into five product categories, and by brands within those product categories, for management and internal financial reporting purposes. These groupings of businesses within VF are referred to as coalitions. These coalitions represent VF s reportable business segments. Financial information for VF s reportable segments for the first quarter of 2006 and 2005 is presented below:

8

Table of Contents

(In thousands) Coalition revenues:	Three Months 2006	Ende	d March 2005*
Jeanswear Outdoor Intimate Apparel Imagewear Sportswear Other	\$ 703,820 385,645 210,111 193,965 163,021 9,171	\$	713,502 285,381 227,703 187,304 159,596 8,699
Total coalition revenues	\$ 1,665,733	\$	1,582,185
Coalition profit: Jeanswear Outdoor Intimate Apparel Imagewear Sportswear Other	\$ 123,023 50,592 15,759 30,051 20,453 (1,210)	\$	116,679 31,725 22,308 29,570 26,429 (724)
Total coalition profit	238,668		225,987
Corporate and other expenses Interest, net	(34,839) (11,272)		(39,362) (15,658)
Income before income taxes	\$ 192,557	\$	170,967

Note G Capital and Comprehensive Income (Loss)

Common stock outstanding is net of shares held in treasury, and in substance retired, of 5,941,177 at March 2006, 4,962,478 at December 2005 and 2,042,276 at March 2005. In addition, 271,701 shares of VF Common Stock at March 2006, 269,043 shares at December 2005 and 266,235 shares at March 2005 were held in trust for deferred compensation plans. These shares are treated for financial accounting purposes as treasury stock at each of the respective dates.

There are 25,000,000 authorized shares of Preferred Stock, \$1 par value. Of these shares, 2,000,000 were designated as Series A, of which none have been issued, and 2,105,263 shares were designated and issued as 6.75% Series B ESOP Convertible Preferred Stock, of which 728,659 shares were outstanding at March 2006, 755,518 at December 2005 and 807,598 at March 2005.

Activity for 2006 in the Series B Preferred Stock, Common Stock, Additional Paid-in Capital and Retained Earnings accounts is summarized as follows:

9

Table of Contents

	Preferred	Common	Additional Paid-in	Retained
(In thousands)	Stock	Stock	Capital	Earnings
Balance, December 2005	\$ 23,326	\$ 110,108	\$ 1,277,486	\$ 1,585,421
Net income				128,185
Cash dividends:				
Common Stock				(31,864)
Series B Redeemable Preferred Stock				(380)
Conversion of Preferred Stock	(829)	43		786
Purchase of treasury stock		(1,000)		(54,635)
Stock compensation plans, net		126	24,599	(1,054)
Balance, March 2006	\$ 22,497	\$ 109,277	\$ 1,302,085	\$ 1,626,459

Other comprehensive income consists of certain changes in assets and liabilities that are not included in Net Income under generally accepted accounting principles but are instead reported within a separate component of Common Stockholders Equity. VF s comprehensive income was as follows:

	Three Months Ended Marc			l March
(In thousands)		2006		2005
Net income	\$	128,185	\$	102,853
Other comprehensive income (loss):				
Foreign currency translation, net of income taxes		(18,145)		(6,188)
Unrealized gains (losses) on derivative financial instruments, net of income				
taxes		(2,674)		5,322
Unrealized gains (losses) on marketable securities, net of income taxes		(1,354)		3,875
Comprehensive income	\$	106,012	\$	105,862

Accumulated Other Comprehensive Income (Loss) for 2006 is summarized as follows:

(In thousands)	Foreign Currency Translation	Minimum Pension Liability	Derivative Financial Instruments	Marketable Securities	Total
Balance, December 2005 Other comprehensive income	\$ (42,449) (18,145)	\$ (143,192)	\$ 7,296 (2,674)	\$ 13,543 (1,354)	\$ (164,802) (22,173)
omer comprehensive income	(10,110)		(2,07.1)	(1,551)	(22,173)
Balance, March 2006	\$ (60,594)	\$ (143,192)	\$ 4,622	\$ 12,189	\$ (186,975)
		10			

Note H Earnings Per Share

Earnings per share was computed as follows:

(In thousands, except per share amounts) Basic earnings per share:	1	Three Month 2006	s Ende	d March 2005	
Income before cumulative effect of a change in accounting policy Less Preferred Stock dividends	\$	128,185 380	\$	114,686 421	
Income available for Common Stock	\$	127,805	\$	114,265	
Weighted average Common Stock outstanding		109,854		111,761	
Basic earnings per share before cumulative effect of a change in accounting policy	\$	1.16	\$	1.02	
Diluted earnings per share: Income before cumulative effect of a change in accounting policy	\$	128,185	\$	114,686	
Weighted average Common Stock outstanding Effect of dilutive securities:		109,854		111,761	
Preferred Stock Stock options and other		1,166 1,319		1,293 1,939	
Weighted average Common Stock and dilutive securities outstanding		112,339		114,993	
Diluted earnings per share before cumulative effect of a change in accounting policy	\$	1.14	\$	1.00	

Outstanding options to purchase 4.9 million shares of Common Stock have been excluded from the computation of diluted earnings per share for the first quarter of 2006 because the option exercise prices were greater than the average market price of the Common Stock. Similarly, options to purchase 2.4 million shares of Common Stock were excluded for the first quarter of 2005. Earnings per share for the Cumulative Effect of a Change in Accounting Policy and for Net Income in the first quarter of 2005 were computed using the same weighted average shares described above.

Note I Subsequent Events

Subsequent to the end of the first quarter, the VF Board of Directors declared a regular quarterly cash dividend of \$0.29 per share, payable on June 19, 2006 to shareholders of record as of the close of business on June 9, 2006.

11

Item 2 <u>Management</u> s <u>Discussion and Analysis of Financial Condition and Results of Operations</u> Overview

Highlights of the first quarter included:

Revenues, net income and earnings per share for the first quarter were each at record levels.

Revenues increased 5% to \$1,665.7 million. The increase in revenues was driven primarily by organic growth in our Outdoor businesses, plus revenues of the $Reef^{\hat{a}}$ brand acquired on April 14, 2005. Changes in foreign currency translation rates negatively impacted 2006 revenues by \$30 million, or by 2%, compared with the prior year quarter.

Net income increased 12% to \$128.2 million, and earnings per share increased 14% to \$1.14, with prior year amounts based on income before the cumulative effect of the change in accounting for stock-based compensation. (All per share amounts are presented on a diluted basis.) These increases resulted primarily from earnings growth in our Outdoor and Jeanswear coalitions and reduced interest expense. Foreign currency translation negatively impacted earnings per share by \$0.02 per share in the 2006 quarter.

Analysis of Results of Operations

Consolidated Statements of Income

The following table presents a summary of the changes in our Total Revenues from 2005:

	F	irst Quarter
		2006
	(Compared
(In millions)		with 2005
Total revenues 2005	\$	1,582
Organic growth		42
Acquisition in prior year (to anniversary date)		42
Total revenues 2006	\$	1.666

One-half of the increase in Total Revenues in the first quarter of 2006 was due to organic growth, primarily in the Outdoor coalition businesses. In addition, Reef, which was acquired in April 2005, added \$42 million to first quarter revenues. Additional details on revenues are provided in the section titled Information by Business Segment. Approximately 25% of Total Revenues in 2005 were in international markets. In translating foreign currencies into the U.S. dollar, a stronger U.S. dollar in relation to the functional currencies where VF conducts the majority of its business (primarily the European euro countries) negatively impacted revenue comparisons by \$30 million in 2006 relative to 2005. The average translation rate for the euro was \$1.20 per euro during the 2006 quarter, compared with \$1.30 during the 2005 quarter. It is likely that reported revenues for the second quarter of 2006 may also be negatively impacted from translation when compared with 2005.

The following table presents the percentage relationship to Total Revenues for components of our Consolidated Statements of Income:

12

Table of Contents

	Three Months Ended March		
	2006	2005	
Gross margin (total revenues less cost of goods sold)	42.1%	42.1%	
Marketing, administrative and general expenses	29.9	30.3	
Operating income	12.2%	11.8%	

Gross margin as a percentage of Total Revenues was 42.1% in both the 2006 and 2005 quarters. Improvements in operating efficiencies primarily at our domestic jeanswear and domestic outdoor businesses were offset by slight declines in other business units.

Marketing, Administrative and General Expenses as a percentage of Total Revenues decreased 0.4% in the 2006 quarter due to benefits of cost reduction actions. However, expenses for the full year 2006 are expected to be somewhat higher as a percent of revenues than in 2005, primarily due to a higher level of investments behind our brands and other specific growth initiatives.

Net Interest Expense decreased by \$4.4 million in 2006 due to reduced borrowings and lower interest rates. During 2005, we repaid when due \$300.0 million of 8.10% notes and \$100.0 million of 6.75% notes. During the first quarter of 2006, we borrowed an average of \$216 million at an average interest rate of 3.0% under an international bank credit agreement entered into in late 2005. Average interest-bearing debt outstanding totaled \$852 million for the first quarter of 2006 and \$999 million for the comparable period of 2005. The weighted average interest rate on outstanding debt was 5.9% and 7.3% for the 2006 and 2005 periods, respectively.

The effective income tax rate was 33.4% for the first quarter of 2006, compared with 32.7% for the full year 2005 and 32.9% for the comparable interim period of 2005. The effective income tax rate for the first quarter of 2006 was based on the expected rate of approximately 34% for the full year, adjusted for discrete favorable audit settlements arising in the quarter.

Income rose 12% to \$128.2 million in the first quarter of 2006 from \$114.7 million in 2005 before the cumulative effect of the change in accounting for stock-based compensation, with earnings per share rising 14% to \$1.14 from \$1.00. The slightly higher percentage increase in earnings per share reflected the effect of a lower number of shares outstanding in the 2006 period. In translating foreign currencies into the U.S. dollar, the stronger U.S. dollar had a \$0.02 unfavorable impact on earnings per share in 2006 compared with the prior year quarter. The 2005 acquisition of Reef added \$0.02 per share to the first quarter 2006 operating results.

Information by Business Segment

VF s businesses are grouped into five product categories, and by brands within those product categories, for management and internal financial reporting purposes. These groupings of businesses within VF are referred to as coalitions. These coalitions represent VF s reportable business segments.

See Note F to the Consolidated Financial Statements for a summary of our results of operations by coalition, along with a reconciliation of Coalition Profit to Income before Income Taxes. Also, as explained in Note A, amounts for 2005 have been revised to conform with the 2006 presentation.

13

The following table presents a summary of the changes in our Total Revenues by coalition for the first quarter of 2006:

			Intimate			
(In millions)	Jeanswear	Outdoor	Apparel	Imagewear	Sportswear	Other
Revenues 2005	\$ 713	\$ 285	\$ 228	\$ 187	\$ 160	\$ 9
Organic Growth	(9)	59	(18)	7	3	
Acquisition in prior year		42				
Revenues 2006	\$ 704	\$ 386	\$ 210	\$ 194	\$ 163	\$ 9

Jeanswear:

Overall Jeanswear Coalition revenues declined by 1% in 2006, with foreign currency negatively impacting 2006 revenues by \$13 million, or by 2%. Domestic jeanswear revenues increased 1% reflecting strong performance in our mass market and Western specialty businesses. Unit sales of our $Lee^{\hat{a}}$ branded products declined in the quarter but were above plan with positive trends late in the quarter. International jeanswear revenues decreased by 5% due to unfavorable effects of foreign currency translation relative to the prior year period.

Jeanswear Coalition Profit increased 5% in 2006 due to higher sales of full priced products and operating efficiencies in the domestic businesses.

Outdoor:

Revenues in our Outdoor businesses increased by \$100.3 million, or by 35%, in the 2006 quarter, with \$42 million of revenues contributed by the *Reef*^{§6} brand acquired in April 2005. Revenues in our existing businesses increased by 21% in 2006, led by global unit volume increases at The North Face resulting from strong consumer demand for its products and by unit volume gains at Vans in the United States. Foreign currency translation negatively impacted 2006 revenues by \$13 million, or by 5%.

The strong volume gains achieved by *The North Face*^â and *Vans*^â brands, along with the first year contribution of Reef acquired in April 2005, were the primary drivers behind the 59% increase in Coalition Profit in the 2006 quarter. Due to the seasonal nature of the businesses comprising this coalition, the level of first quarter profitability is not indicative of expected full year results.

Intimate Apparel:

Intimate apparel revenues declined 8% due primarily to unit volume declines in our private label business in the United States. Private label revenues declined in 2006 compared with 2005 because the prior year quarter included sales of a major new product line with a private label specialty store customer that had benefited revenues through the first quarter of 2005. The decline in international revenues was due to an unfavorable \$4 million impact of foreign currency translation relative to the prior year period.

Coalition Profit decreased 29% in the 2006 quarter. The decline in Coalition Profit and in margin percentage was primarily due to the lower sales and the resulting impact of higher costs due to low overhead absorption. We anticipate more stable performance for the remainder of the year.

Imagewear:

Coalition Revenues increased 4% in 2006, led by sales increases in industrial and career occupational apparel, while Coalition Profit increased 2%.

14

Table of Contents

Sportswear:

Coalition Revenues increased 2%, with increases across our *Nautica*^â lifestyle brand, *John Varvatos*^â luxury apparel and *Kipling*^â products in North America. At Nautica, men s sportswear revenues increased with good sell-through of Spring products at our wholesale customer accounts, offset in part by lower sales at *Nautica*^â brand retail stores. Coalition Profit declined 23% due to spending related to retail store expansion for the *Nautica*^â, *John Varvatos*^â and *Kipling*^â brand stores and spending to support the Fall 2006 launch of *Nautica*^â women s sportswear in the United States. In addition, profits reflected increased promotional activity at our *Nautica*^â brand retail stores.

Other:

The Other business segment consists of our VF Outlet business. VF Outlet s retail sales and profit of non-VF products are reported in this business segment, while VF Outlet s retail sales and profit of VF products are reported as part of the operating results of the respective coalitions.

Reconciliation of Coalition Profit to Income before Income Taxes:

There are two types of costs necessary to reconcile total Coalition Profit, as discussed in the preceding paragraphs, to Consolidated Income before Income Taxes. These costs are (i) Corporate and Other Expenses, discussed below, and (ii) Interest, Net, which was discussed in the previous Consolidated Statements of Income section.

Corporate and Other Expenses consist of corporate headquarters expenses that are not allocated to the coalitions and certain other expenses related to but not allocated to the coalitions for internal management reporting, including development costs for management information systems, certain costs of maintaining and enforcing VF s trademarks and miscellaneous consolidating adjustments. Corporate and Other Expenses decreased in 2006 due to lower stock-based compensation expense in 2006 and lower expense for insurance that is not allocated to the coalitions.

Analysis of Financial Condition

Balance Sheets

Accounts Receivable increased at March 2006 over the prior year date due to increased revenues in the latter part of the 2006 quarter compared with the prior year quarter. The number of days sales outstanding declined slightly in 2006. Receivables are higher at March 2006 than at the end of 2005 due to seasonal sales patterns.

Inventories increased by 6% in 2006 over the level at March 2005. One-third of the increase was due to Reef, acquired in April 2005. Otherwise, inventory changes are generally in line with or below expected sales increases in the second quarter of 2006. Inventory levels at March 2006 decreased 3% from December 2005 due to an overall improvement in inventory levels resulting from specific reduction efforts and the strength of first quarter 2006 sales.

Other Current Assets increased at March 2006 and December 2005 from March 2005 due to an increase in value-added taxes (VAT) arising from the legal reorganization of European subsidiaries and an increase in deferred income taxes. The additional VAT amounts will be recoverable over the next year.

Property, Plant and Equipment increased during the first quarter of 2006 due to the construction of an

15

Table of Contents

Outdoor Coalition distribution center that will be placed in service during the second quarter. Included in this increase was a \$42.6 million capital lease for the new facility.

Intangible Assets and Goodwill each increased from the levels at March 2005 due to the April 2005 acquisition of Reef. See Notes C and D to the Consolidated Financial Statements.

Short-term Borrowings at March 2006 consisted of the following: (i) \$91.0 million of domestic commercial paper borrowings, (ii) a total U.S. dollar equivalent of \$83.1 million of U.S. dollar and euro-denominated borrowings under the two term loan credit facilities that are part of the international bank credit agreement and (iii) \$38.9 million of other international borrowings. Borrowings under the term credit facilities of our international bank credit agreement are short-term notes that can be continued to November 2007, but these amounts are classified as current liabilities because it is our intent to repay them within the next 12 months.

Accounts Payable and Accrued Liabilities are comparable at March 2006 and March 2005. Accounts Payable declined from the level at December 2005 due to an increase in inventories purchased near the end of the year. The decline in Accrued Liabilities from December 2005 related to the first quarter 2006 payment of a \$75.0 million pension contribution and payment of incentive compensation earned for 2005, both of which were accrued as of the end of 2005, offset in part by increases related to growth in our business.

Total Long-term Debt, including the current portion, decreased from the level at March 2005 due to the repayment of \$400.0 million of debt at the scheduled maturity dates after March 2005, offset in part by revolving credit borrowings of \$120.4 million U.S. dollar equivalent under our new international bank credit agreement. Borrowings under the revolving credit portion of the international bank credit agreement are short-term notes that can be continued until October 2010. VF does not intend to pay down that amount in the next 12 months, and accordingly, it is classified as Long-term Debt. The increase in total Long-term Debt since December 2005 was due to the new \$42.6 million capital lease obligation referred to in Property, Plant and Equipment.

Other Liabilities increased at March 2006 from both December 2005 and March 2005 due primarily to additional participant deferrals under VF s deferred compensation plans.

Liquidity and Cash Flows

The financial condition of VF is reflected in the following:

(Dollars in millions)	March 2006	December 2005	March 2005
Working capital	\$ 1,267.3	\$ 1,213.2	\$ 1,108.8
Current ratio	2.2 to 1	2.1 to 1	1.9 to 1
Debt to total capital ratio	24.7%	22.6%	27.4%

For the ratio of debt to total capital, debt is defined as short-term and long-term borrowings, and total capital is defined as debt plus common stockholders equity.

On an annual basis, VF s primary source of liquidity is its strong cash flow provided by operating activities. Cash provided by operating activities is primarily dependent on the level of operating income and changes in

16

Table of Contents

investments in inventories and other working capital components. Cash provided by operating activities is substantially higher in the second half of the year due to higher net income and reduced working capital requirements during that period. For the March 2006 quarter, cash used by operating activities was \$107.0 million, compared with cash used by operating activities of \$29.8 million in the March 2005 quarter. Net Income increased significantly in the 2006 quarter, compared with the 2005 period. However, the net change in working capital components during 2006 resulted in a use of funds of \$223.4 million, compared with a use of \$150.5 million in the 2005 period. The major reasons for the increased cash usage from changes in working capital between the two quarterly periods were a decrease in cash inflows from Accounts Receivable in the March 2006 quarter due to increased revenues late in the quarter compared with the prior year period and an increase in cash outflows for Accounts Payable in the 2006 quarter. Accounts payable were higher than normal at the end of 2005.

In addition to cash flow from operating activities, VF has significant liquidity based on its available debt capacity supported by its strong credit rating. VF has a \$750.0 million unsecured committed bank facility that expires in September 2008. This bank facility supports a \$750.0 million commercial paper program. Any issuance of commercial paper reduces the amount available under the bank facility. At the end of March 2006, \$646.4 million was available for borrowing under the credit agreement, with \$91.0 million supporting outstanding commercial paper and \$12.6 million supporting standby letters of credit issued under the agreement. In addition, VF has an unsecured committed revolving credit agreement under an international bank credit agreement that expires in October 2010. At the end of March 2006, a U.S. dollar equivalent of \$120.4 million was outstanding and \$90.2 million was available for borrowing under the agreement. Further, under a registration statement filed in 1994 with the Securities and Exchange Commission, VF has the ability to offer, on a delayed or continuous basis, up to \$300.0 million of additional debt, equity or other securities.

The principal investing activities in the first quarter of 2006 related to capital spending. The largest single project against which spending occurred during the first quarter was a distribution center to support the growing sales of our Outdoor Coalition. Capital requirements for this project in the year 2006 will total approximately \$67 million. Of that amount, \$10.0 million was paid in cash and \$42.6 million was funded by a capital lease in the first quarter, with the remainder expected to be paid in cash during the second quarter. For the full year, we expect that capital spending could reach \$120 million (excluding the previously mentioned capital lease) and be funded by operating cash flows. Payments for business acquisitions in the 2005 quarter related to acquisition of the Holoubek business. In April 2004, Standard & Poor s Ratings Services affirmed its A minus long-term corporate credit and senior unsecured debt ratings for VF. Standard & Poor s ratings outlook is stable. In March 2005, Standard & Poor s stated that the ratings and outlook would not be affected by the purchase of Reef. In April 2004, Moody s Investors Service affirmed VF s long-term debt rating of A3 and short-term debt rating of Prime-2 and continued the ratings outlook as negative due to heavy reliance on jeanswear, acquisition-related risks and projected softness in the workwear business. The negative outlook by Moody s has not had an impact on VF s ability to issue long or short-term debt. Furthermore, since the Moody s update in April 2004, profitability in our jeanswear business has increased, acquisitions completed during 2004 and 2005 have overall been strongly accretive, and sales and profitability of our workwear business have increased. Existing debt agreements do not contain acceleration of maturity clauses based on changes in credit ratings. During the first quarter of 2006, VF purchased 1.0 million shares of its Common Stock in open market transactions at a cost of \$55.4 million (average price of \$55.37 per share) and in the first quarter of 2005 purchased 1.0 million shares at a cost of \$59.1 million (average price of \$59.07 per share). During the first quarter of 2006, the Board of Directors authorized the purchase of 10.0 million shares, which along with previous authorizations brought the total approved

17

authorization to 10.3 million shares as of the end of the

Table of Contents

first quarter of 2006. Our current intent is to repurchase an additional 1.0 million shares during the second quarter of 2006. The primary objective of our share repurchase program is to reduce the impact of dilution caused by exercises of stock options. The actual number purchased during 2006 may vary from current expectations depending on funding required to support business acquisitions and other opportunities.

Management s Discussion and Analysis in our 2005 Form 10-K provided a table summarizing VF s contractual obligations and commercial commitments at the end of 2005 that would require the use of funds. Since the filing of our 2005 Form 10-K, there have been no material changes, except as stated below, relating to VF s contractual obligations that require the use of funds or other financial commitments that may require the use of funds:

Inventory purchase obligations represent binding commitments to purchase finished goods, raw materials and sewing labor in the ordinary course of business. The total of these inventory purchase obligations increased by approximately \$190 million at the end of the first quarter, compared with the 2005 year-end, to support seasonal sales expectations in succeeding months.

Management believes that VF s cash balances and funds provided by operating activities, as well as unused committed bank credit lines, additional borrowing capacity and access to equity markets, taken as a whole, provide (i) adequate liquidity to meet all of its obligations when due, (ii) adequate liquidity to fund capital expenditures and to maintain our dividend payout policy and (iii) flexibility to meet investment opportunities that may arise. Specifically, we believe VF has adequate liquidity to repay the (i) \$33.0 million note due in August 2006 and (ii) total U.S. dollar equivalent of \$83.1 million under the term loan facilities of our international bank credit agreement, which amount can be continued to November 2007 but which VF intends to repay within the next 12 months.

We do not participate in transactions with unconsolidated entities or financial partnerships established to facilitate off-balance sheet arrangements or other limited purposes.

Critical Accounting Policies and Estimates

We have chosen accounting policies that we believe are appropriate to accurately and fairly report VF s operating results and financial position in conformity with accounting principles generally accepted in the United States. We apply these accounting policies in a consistent manner. Our significant accounting policies are summarized in Note A to the Consolidated Financial Statements included in our 2005 Form 10-K.

The application of these accounting policies requires that we make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures. These estimates and assumptions are based on historical and other factors believed to be reasonable under the circumstances. We evaluate these estimates and assumptions on an ongoing basis and may retain outside consultants to assist in our evaluation. If actual results ultimately differ from previous estimates, the revisions are included in results of operations in the period in which the actual amounts become known. The accounting policies that involve the most significant management judgments and estimates used in preparation of our consolidated financial statements, or are the most sensitive to change from outside factors, are discussed in Management s Discussion in our 2005 Form 10-K. There have been no material changes in these policies.

Cautionary Statement on Forward-Looking Statements

From time to time, we may make oral or written statements, including statements in this Quarterly Report, that constitute forward-looking statements within the meaning of the federal securities laws. These include statements concerning plans, objectives, projections and expectations relating to VF s operations or economic performance, and assumptions related thereto.

18

Table of Contents

Forward-looking statements are made based on our expectations and beliefs concerning future events impacting VF and therefore involve a number of risks and uncertainties. We caution that forward-looking statements are not guarantees and actual results could differ materially from those expressed or implied in the forward-looking statements.

Potential risks and uncertainties that could cause the actual results of operations or financial condition of VF to differ materially from those expressed or implied by forward-looking statements in this Quarterly Report on Form 10-Q include VF s reliance on a small number of large customers; the financial strength of VF s customers; changing fashion trends and consumer demand; increasing pressure on margins; VF s ability to implement its growth strategy; VF s ability to maintain its distribution and information technology systems; stability of VF s manufacturing facilities and foreign suppliers; continued use by VF s suppliers of ethical business practices; VF s ability to accurately forecast demand for products; continuity of members of VF s management; VF s ability to protect trademarks and other intellectual property rights; maintenance by VF s licensees of the value of VF s brands; the overall level of consumer spending; general economic conditions and other factors affecting consumer confidence; fluctuations in the price, availability and quality of raw materials; foreign currency fluctuations; and legal, regulatory, political and economic risks in international markets. More information on potential factors that could affect VF s financial results is included from time to time in VF s public reports filed with the Securities and Exchange Commission, including VF s Annual Report on Form 10-K.

Item 3 Quantitative and Qualitative Disclosures about Market Risk

There have been no significant changes in VF s market risk exposures from what was disclosed in Item 7A in our 2005 Form 10-K.

Item 4 Controls and Procedures

Disclosure controls and procedures:

Under the supervision of our Chief Executive Officer and Chief Financial Officer, a Disclosure Committee comprised of various members of management has evaluated the effectiveness of the disclosure controls and procedures at VF and its subsidiaries as of the end of the period covered by this Quarterly Report (the Evaluation Date). Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded as of the Evaluation Date that such controls and procedures were effective.

Changes in internal control over financial reporting:

During VF s fiscal quarter ended April 1, 2006, there have been no changes in VF s internal control that have materially affected, or are reasonably likely to materially affect, VF s internal control over financial reporting.

19

Part II Other Information

Item 1A Risk Factors

There have been no material changes to our risk factors from those disclosed in our 2005 Form 10-K.

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

(c) Issuer purchases of equity securities:

				Maximum Number of
			Total Number of	Shares that May
		Weighted	Shares	Yet Be
			Purchased as Part	Purchased Under
	Total Number	Average	of	the
			Publicly	
	of Shares	Price Paid	Announced	Plans or
Fiscal Period	Purchased	per Share	Plans or Programs	Programs (1)
January 1 January 28, 2006	140,000	\$55.44	140,000	1,180,000
January 29 February 25, 2006	168,000	55.93	168,000	11,012,000
February 26 April 1, 2006	692,000	55.21	692,000	10,320,000
Total	1,000,000		1,000,000	

(1) The VF Board of Directors authorized the repurchase of 10.0 million additional shares in February 2006. VF intends to purchase 1.0 million additional shares during the second quarter of 2006, although the actual number purchased during this period may vary depending on funding required to support business acquisition and other

opportunities.

Also, under the

Mid-Term

Incentive Plan

implemented

under VF s 1996

Stock

Compensation

Plan, VF must

withhold from

the shares of

Common Stock

issuable in

settlement of a

participant s

performance

restricted stock

units the

number of

shares having an

aggregate fair

market value

equal to any

federal, state

and local

withholding or

other tax that

VF is required

to withhold,

unless the

participant has

made other

arrangements to

pay such

amounts. There

were 7,308

shares withheld

under the

Mid-Term

Incentive Plan

during the first

quarter of 2006.

Item 4 Submission of Matters to a Vote of Security Holders

At the Annual Meeting of Shareholders of VF held on April 25, 2006, the following four nominees to the Board of Directors were elected to serve until the 2009 Annual Meeting:

	Votes For	Votes Withheld
Robert J. Hurst	94,923,574	5,996,707
W. Alan McCollough	91,160,783	9,759,498
M. Rust Sharp	93,606,615	7,313,666
Raymond G. Viault	94,918,459	6,001,822

20

Table of Contents

The other directors, Juan Ernesto de Bedout, Edward E. Crutchfield, Ursula O. Fairbairn, Barbara S. Feigin, George Fellows, Daniel R. Hesse, Mackey J. McDonald and Clarence Otis, Jr., whose terms expire in future years, continued their service as directors after the meeting.

There was one additional proposal as follows:

The proposal to ratify the selection of PricewaterhouseCoopers LLP as VF s independent registered public accounting firm for the 2006 fiscal year was approved by the shareholders. The vote was 98,719,268 for, 1,677,232 against and 523,781 abstaining.

Item 6 Exhibits

- 10.1 Award Certificate for Restricted Stock granted to Eric C. Wiseman
- 10.2 Amended and Restated Second Supplemental Annual Benefit Determination Pursuant to the VF Corporation Amended and Restated Supplemental Executive Retirement Plan
- 10.3 Amended and Restated Fourth Supplemental Annual Benefit Determination Pursuant to the VF Corporation Amended and Restated Supplemental Executive Retirement Plan
- 10.4 Amended and Restated Fifth Supplemental Annual Benefit Determination Pursuant to the VF Corporation Amended and Restated Supplemental Executive Retirement Plan
- 10.5 Amended and Restated Seventh Supplemental Annual Benefit Determination Pursuant to the VF Corporation Amended and Restated Supplemental Executive Retirement Plan
- 10.6 Amended and Restated Eighth Supplemental Annual Benefit Determination Pursuant to the VF Corporation Amended and Restated Supplemental Executive Retirement Plan
- 10.7 Amended and Restated Ninth Supplemental Annual Benefit Determination Pursuant to the VF Corporation Amended and Restated Supplemental Executive Retirement Plan
- 10.8 Amended and Restated Tenth Supplemental Annual Benefit Determination Pursuant to the VF Corporation Amended and Restated Supplemental Executive Retirement Plan
- 10.9 Amended and Restated Eleventh Supplemental Annual Benefit Determination Pursuant to the VF Corporation Amended and Restated Supplemental Executive Retirement Plan
- 10.10 Amended and Restated Supplemental Executive Retirement Plan
- 31.1 Certification of the principal executive officer, Mackey J. McDonald, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of the principal financial officer, Robert K. Shearer, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of the principal executive officer, Mackey J. McDonald, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of the principal financial officer, Robert K. Shearer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Table of Contents 28

21

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

V.F. CORPORATION

(Registrant)

By: /s/ Robert K. Shearer

Robert K. Shearer Senior Vice President and Chief Financial Officer (Chief Financial Officer)

Date: May 8, 2006

By: /s/ Bradley W. Batten

Bradley W. Batten Vice President Controller (Chief Accounting Officer)