

V F CORP  
Form DEF 14A  
March 24, 2005

**SCHEDULE 14A**  
**(RULE 14a-101)**

**INFORMATION REQUIRED IN PROXY STATEMENT**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to Section 240.14a-11(c) or Section 240.14a-12

**VF CORPORATION**

---

(Name of Registrant as Specified in Its Charter)

---

(Name of Person(s) Filing Proxy Statement if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11

(1) Title of each class of securities to which transaction applies:

---

(2) Aggregate number of securities to which transaction applies:

---

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined):

---

Edgar Filing: V F CORP - Form DEF 14A

(4) Proposed maximum aggregate value of transaction:

---

(5) Total fee paid:

---

Fee paid previously by written preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

---

(2) Form Schedule or Registration Statement No.:

---

(3) Filing Party:

---

(4) Date Filed:

---

---

**VF CORPORATION**

March 24, 2005

Dear Shareholder:

The Annual Meeting of Shareholders of VF Corporation will be held on Tuesday, April 26, 2005, at the O.Henry Hotel, Caldwell Room, 624 Green Valley Road, Greensboro, North Carolina, commencing at 10:30 a.m. Your Board of Directors and management look forward to greeting personally those shareholders able to attend.

At the meeting, shareholders will be asked to (i) elect four directors; (ii) ratify the selection of PricewaterhouseCoopers LLP as VF's independent auditors for fiscal 2005; and (iii) consider such other matters as may properly come before the meeting.

Your Board of Directors recommends a vote FOR the election of the persons nominated to serve as directors and FOR the ratification of the selection of PricewaterhouseCoopers LLP as VF's independent auditors. Regardless of the number of shares you own or whether you plan to attend, it is important that your shares be represented and voted at the meeting.

You may vote in person at the Annual Meeting or you may vote your shares via the Internet, via a toll-free telephone number, or by signing, dating and mailing the enclosed proxy card in the postage-paid envelope provided, as explained on page 1 of the attached proxy statement.

Your interest and participation in the affairs of VF are most appreciated.

Sincerely,

Mackey J. McDonald  
Chairman, President and  
Chief Executive Officer

---

**VF CORPORATION**  
**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS**  
**To Be Held April 26, 2005**

March 24, 2005

To the Shareholders of VF CORPORATION:

The Annual Meeting of Shareholders of VF Corporation will be held at the O.Henry Hotel, Caldwell Room, 624 Green Valley Road, Greensboro, North Carolina, on Tuesday, April 26, 2005, at 10:30 a.m., for the following purposes:

- (1) to elect four directors to hold office until the 2008 Annual Meeting of Shareholders;
- (2) to ratify the selection of PricewaterhouseCoopers LLP as VF's independent auditors for fiscal 2005; and
- (3) to transact such other business as may properly come before the meeting and any adjournments thereof.

A copy of VF's Annual Report for 2004 is enclosed for your information.

Only shareholders of record as of the close of business on March 8, 2005 are entitled to notice of and to vote at the meeting.

By Order of the Board of Directors

Candace S. Cummings  
Vice President Administration,  
General Counsel and Secretary

**YOUR VOTE IS IMPORTANT**

**You are urged to vote your shares via the Internet, through  
our toll-free telephone number or by signing, dating and  
promptly returning your proxy in the enclosed envelope.**

---

## TABLE OF CONTENTS

	<b>Page</b>
<b>ABOUT THE MEETING</b>	1
<i>What is the purpose of the Meeting?</i>	1
<i>Who is entitled to vote at the Meeting?</i>	1
<i>What are the voting rights of shareholders?</i>	1
<i>How do shareholders vote?</i>	1
<i>What constitutes a quorum?</i>	2
<i>What are the Board's recommendations?</i>	2
<i>What vote is required to approve each item?</i>	2
<i>Other Information</i>	3
<b>ITEM NO. 1 ELECTION OF DIRECTORS</b>	4
<b>CORPORATE GOVERNANCE AT VF</b>	7
Corporate Governance	7
Board of Directors	8
Board Committees and Their Responsibilities	8
Directors' Compensation	10
<b>EXECUTIVE COMPENSATION</b>	11
<b>COMPENSATION COMMITTEE REPORT</b>	11
<b>SUMMARY COMPENSATION TABLE</b>	16
<b>LONG-TERM INCENTIVE AWARDS</b>	17
<b>EQUITY COMPENSATION PLAN INFORMATION TABLE</b>	19
<b>FUTURE REMUNERATION</b>	20
<b>PERFORMANCE GRAPH</b>	23
<b>SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT</b>	24
<b>ITEM NO. 2 RATIFICATION OF THE SELECTION OF INDEPENDENT AUDITORS</b>	27
<b>OTHER INFORMATION</b>	29
<b>APPENDIX A AUDIT COMMITTEE CHARTER</b>	A 1
<b>APPENDIX B INDEPENDENCE STANDARDS OF THE BOARD OF DIRECTORS</b>	B 1

---

**VF CORPORATION**  
**PROXY STATEMENT**  
**For the 2005 Annual Meeting of Shareholders**

This proxy statement is furnished in connection with the solicitation of proxies by the Board of Directors of VF Corporation to be voted at VF's Annual Meeting of Shareholders on April 26, 2005 and any adjournments of the meeting (the Meeting).

**ABOUT THE MEETING**

***What is the purpose of the Meeting?***

At the Meeting, holders of VF Common Stock and Series B ESOP Convertible Preferred Stock (Series B ESOP Stock) will act upon the matters described in the notice of the Meeting on the front page of this proxy statement, including the election of four directors, ratification of the selection of PricewaterhouseCoopers LLP as VF's independent auditors for fiscal 2005, and transaction of such other business as may properly come before the Meeting.

***Who is entitled to vote at the Meeting?***

Only shareholders of record on March 8, 2005, the record date for the Meeting, are entitled to receive notice of and vote at the Meeting.

***What are the voting rights of shareholders?***

Each share of Common Stock is entitled to one vote and each share of Series B ESOP Stock is entitled to two votes on each matter considered at the Meeting.

***How do shareholders vote?***

Shareholders may vote at the Meeting in person or by proxy. Proxies validly delivered by shareholders (by Internet, telephone or mail as described below) and received by VF prior to the Meeting will be voted in accordance with the instructions contained therein. If a shareholder's proxy card gives no instructions, it will be voted in accordance with the recommendation of the Board of Directors. A shareholder may change any vote by proxy before the proxy is exercised by filing with the Secretary of VF either a notice of revocation or a duly executed proxy bearing a later date or by attending the Meeting and voting in person. Shareholders who vote by telephone or the Internet may also change their votes by re-voting by telephone or the Internet within the time periods listed below. A shareholder's latest vote, including via the Internet or telephone, is the one that is counted.

There are three ways to vote by proxy:

1) ***BY INTERNET:*** Visit the web site <http://www.eproxyvote.com/vfc>. To vote your shares, you must have your proxy/voting instruction card in hand. The web site is available 24 hours a day, seven days a week, and will be accessible UNTIL 11:59 p.m., Eastern Daylight Time, on April 25, 2005;

2) *BY TELEPHONE*: Call toll-free 1-877-PRXVOTE (1-877-779-8683). Shareholders outside of the U.S. and Canada should call 1-201-536-8073. To vote your shares, you must have your proxy/voting instruction card in hand. Telephone voting is accessible 24 hours a day, seven days a week, UNTIL 11:59 p.m., Eastern Daylight Time, on April 25, 2005; or

3) *BY MAIL*: Mark your proxy/voting instruction card, date and sign it, and return it in the postage-paid (U.S. only) envelope provided. If the envelope is missing, please address your completed proxy/ voting instruction card to VF Corporation, c/o EquiServe Trust Company, N.A., P.O. Box 8099, Edison, New Jersey 08818-8099.

**IF YOU VOTE BY INTERNET OR TELEPHONE, YOU NEED  
NOT RETURN YOUR PROXY/VOTING INSTRUCTION CARD.**

If you are a beneficial owner, please refer to your proxy card or other information forwarded by your bank, broker or other holder of record to see which of the above choices are available to you.

***What constitutes a quorum?***

Shareholders entitled to cast at least a majority of the votes that all shareholders are entitled to cast must be present at the Meeting in person or by proxy to constitute a quorum for the transaction of business. At the close of business on March 8, 2005, there were 113,445,236 outstanding shares consisting of 112,632,510 shares of Common Stock and 812,726 shares of Series B ESOP Stock. Holders of these outstanding shares are entitled to cast 114,257,962 votes at the Meeting.

***What are the Board's recommendations?***

The Board recommends a vote FOR the election of the four nominees proposed for election as directors and FOR ratification of the selection of PricewaterhouseCoopers LLP as VF's independent auditors for fiscal 2005. If any other matters are brought before the Meeting, the proxy holders will vote as recommended by the Board of Directors. If no recommendation is given, the proxy holders will vote in their discretion. At the date of this proxy statement, we do not know of any other matter to come before the Meeting. Persons named as proxy holders on the accompanying form of proxy/voting instruction card are Mackey J. McDonald, Chairman, President and Chief Executive Officer of VF, and Candace S. Cummings, Vice President-Administration, General Counsel and Secretary of VF.

***What vote is required to approve each item?***

The four nominees for election as directors who receive the greatest number of votes will be elected directors. Ratification of the selection of PricewaterhouseCoopers LLP as VF's independent auditors for fiscal 2005 requires the affirmative vote of a majority of the votes cast on such matter at the Meeting. Shares of Common Stock and shares of Series B ESOP Stock will vote together as a single class. Withheld votes, abstentions and broker non-votes will not be taken into account in determining the outcome of the election of directors or ratification of the selection of PricewaterhouseCoopers LLP as VF's independent auditors for fiscal 2005.



***Other Information***

A copy of VF's Annual Report for the fiscal year ended January 1, 2005 accompanies this proxy statement. No material contained in the Annual Report is to be considered a part of the proxy solicitation material.

VF's mailing address is P.O. Box 21488, Greensboro, North Carolina 27420. This proxy statement and the form of proxy/ voting instruction card were first mailed or given to security holders on approximately March 24, 2005.

**ITEM NO. 1**  
**ELECTION OF DIRECTORS**

VF's Board of Directors has nominated the four persons named below to serve as directors until the 2008 Annual Meeting. The persons named in the accompanying form of proxy/voting instruction card intend to vote such proxy for the election as directors of the following nominees. If any nominee becomes unable or unwilling to serve as a director, the proxy holders will vote for such other person or persons as may be nominated by the Board of Directors. The nominees named below have indicated that they are willing to serve if reelected to the VF Board. The Board of Directors may fill vacancies in the Board, and any director chosen to fill a vacancy would hold office until the next election of the class for which such director had been chosen. It is the policy of VF that a substantial majority of the members of its Board of Directors should be independent. Currently, 11 of VF's 12 directors have been determined by the Board to be independent in accordance with standards adopted by the Board, as set forth in the Board's Corporate Governance Principles and as attached hereto as Appendix B, and the Listing Standards of the New York Stock Exchange, the principal securities exchange on which VF's Common Stock is traded.

Name	Principal Occupation	Year in Which Service as a Director Began
<i>To Serve Until the 2008 Annual Meeting</i>		
Juan Ernesto de Bedout, 60	Group President Latin American Operations, Kimberly-Clark Corporation	2000
Ursula O. Fairbairn, 62	Executive Vice President Human Resources & Quality, American Express Company	1994
Barbara S. Feigin, 67	Consultant	1987
Mackey J. McDonald, 58	Chairman of the Board, President, and Chief Executive Officer of VF	1993

Mr. de Bedout has served as Group President of Latin American Operations for Kimberly-Clark Corporation, a global personal care products and tissue company, responsible for business units in Central and South America as well as the Caribbean, since 1999. He is a member of the Audit and Finance Committees of the Board of Directors.

Mrs. Fairbairn has served as Executive Vice President Human Resources & Quality of American Express Company, a financial services company, since 1996. Mrs. Fairbairn also serves as a director of Air Products and Chemicals, Inc. and Sunoco, Inc. She is a member of the Executive and Compensation Committees of the Board of Directors. (Also see Security Ownership of Certain Beneficial Owners and Management. )

Mrs. Feigin has been a Consultant specializing in strategic marketing and branding since 1999. She served as Executive Vice President and Worldwide Director of Strategic Services of Grey Advertising Inc. from 1983 until her retirement from that position in 1999.

Mrs. Feigin also serves as a director of Circuit City Stores, Inc. She is a member of the Audit and Nominating and Governance Committees of the Board of Directors.

Mr. McDonald joined VF's Lee division in 1983. He served in various managerial positions with VF's subsidiaries until 1991 when he was named a VF Group Vice President. Mr. McDonald was elected President and a director of VF in 1993 and Chief Executive Officer in 1996. He has served as Chairman, President, and Chief Executive Officer of VF since 1998. He is a director of Wachovia Corporation, Hershey Foods Corporation, and, since November 2002, Tyco International Ltd. Mr. McDonald is Chairman of the Executive Committee and serves as an *ex officio* member of all other committees of the Board, except the Audit, Nominating and Governance and Compensation Committees.

Name	Principal Occupation	Year in Which Service as a Director Began
<i>Directors Whose Terms Expire at the 2007 Annual Meeting</i>		
Edward E. Crutchfield, 63	Retired; Former Chairman and Chief Executive Officer, First Union Corporation	1992
George Fellows, 62	Consultant to Investcorp International, Inc.	1997
Daniel R. Hesse, 51	Former Chairman, President and Chief Executive Officer, Terabeam Corporation	1999
Clarence Otis, Jr., 48	Chief Executive Officer of Darden Restaurants, Inc.	2004

Mr. Crutchfield served as the Chairman and Chief Executive Officer of First Union Corporation (now known as Wachovia Corporation), a banking and financial services company, from 1985 until his retirement in 2000.

Mr. Crutchfield serves as a director of The Liberty Corp., a television broadcasting company. He is a member of the Executive, Compensation and Finance Committees of the Board of Directors.

Mr. Fellows has served as a Consultant to Investcorp International, Inc. and other private equity firms since 2000. Previously, Mr. Fellows served as President and Chief Executive Officer of Revlon, Inc. and of Revlon Consumer Products Corporation from 1997 through 1999. He is a member of the Audit and Nominating and Governance Committees of the Board of Directors.

Mr. Hesse served as the Chairman, President and Chief Executive Officer of Terabeam Corporation, a telecommunications company, from 2000 until 2004. Previously, Mr. Hesse was President and Chief Executive Officer of AT&T Wireless Services. He also served as an Executive Vice President of AT&T. He is a member of the Finance and Compensation Committees of the Board of Directors.

Mr. Otis has been the Chief Executive Officer of Darden Restaurants, Inc. since December 2004. Previously, he served as the Executive Vice President of Darden Restau-

rants, Inc., and President of its Smokey Bones Restaurants division, from December 2002 until December 2004. He served as Executive Vice President and Chief Financial Officer of Darden Restaurants from April 2002 to December 2002, Senior Vice President and Chief Financial Officer from 1999 to 2002 and Senior Vice President, Finance and Treasurer from 1997 to 1999. Mr. Otis is a director of Darden Restaurants, Inc. and St. Paul's Travelers Property Casualty Corp., a property casualty insurance company. He is a member of the Audit and Nominating and Governance Committees of the Board of Directors.

Name	Principal Occupation	Year in Which Service as a Director Began
<i>Directors Whose Terms Expire at the 2006 Annual Meeting</i>		
Robert J. Hurst, 59	Senior Advisor, Crestview Partners LLC	1994
W. Alan McCollough, 55	Chairman and Chief Executive Officer, Circuit City Stores, Inc	2000
M. Rust Sharp, 64	Of Counsel to Heckscher, Teillon, Terrill & Sager (Attorneys)	1984
Raymond G. Viault, 60	Retired Vice Chairman, General Mills, Inc	2002

Mr. Hurst has been Senior Advisor to Crestview Partners LLC, a private equity firm, since 2004. Previously, he was Vice Chairman of The Goldman Sachs Group, Inc., an international investment banking and securities firm. Mr. Hurst is a member of the Executive and Finance Committees of the Board of Directors.

Mr. McCollough has served as Chairman and Chief Executive Officer of Circuit City Stores, Inc. since 2002. He also served as President of the company from 2002 until 2005. In 2000, he was elected to the company's board of directors and added the title of Chief Executive Officer. From 1997 to June 2000, he was President and Chief Operating Officer of Circuit City. Mr. McCollough is a member of the Compensation and Nominating and Governance Committees of the Board of Directors.

Mr. Sharp has been Of Counsel to Heckscher, Teillon, Terrill & Sager, a law firm located in West Conshohocken, Pennsylvania, since 1999. He was Of Counsel to Pepper Hamilton LLP, a national law firm headquartered in Philadelphia, Pennsylvania, from 1996 to 1999. Mr. Sharp is a member of the Executive and Compensation Committees of the Board of Directors. (Also see Security Ownership of Certain Beneficial Owners and Management. )

Mr. Viault was Vice Chairman of General Mills, Inc. with responsibility for General Mills Meals, Baking Products, Pillsbury USA and Bakeries and Foodservice businesses until his retirement in January 2005. Mr. Viault joined General Mills as Vice Chairman in 1996. Mr. Viault also serves as a director of Safeway Inc., a food and drug retailer in North America, and of Newell Rubbermaid Inc., a consumer products company. He is a member of the Audit and Nominating and Governance Committees of the Board of Directors.

### **CORPORATE GOVERNANCE AT VF**

As provided by the Pennsylvania Business Corporation Law and VF's By-Laws, VF's business is managed under the direction of its Board of Directors. Members of the Board are kept informed of VF's business through discussions with the Chairman, President and CEO and other officers, by reviewing VF's annual business plan and other materials provided to them and by participating in meetings of the Board and its committees. In addition, to promote open discussion among the independent directors, those directors meet in regularly scheduled executive sessions without management present. The chairs of the Nominating and Governance, Audit and Compensation Committees of the Board preside at meetings or executive sessions of non-management directors on a rotating basis.

#### **Corporate Governance**

VF's Board of Directors has a long-standing commitment to sound and effective corporate governance practices. A foundation of VF's corporate governance is the Board's policy that a substantial majority of the members of the Board should be independent. This policy is included in the Board's written Corporate Governance Principles, which, in addition to director independence, address a number of other important governance issues such as qualifications for Board membership; mandatory retirement for Board members at age 70; a requirement that directors submit their resignation for consideration upon a substantial change in principal occupation or business affiliation; Board leadership; committee responsibilities; authority of the Board to engage outside independent advisors as they deem appropriate; succession planning for the chief executive officer; and annual Board self-evaluation. In addition, the Board of Directors has for many years had in place formal charters setting forth the powers and responsibilities of each of its committees. The Board's Corporate Governance Principles, the Audit, Nominating and Governance, Compensation and Finance Committee charters, code of business conduct and ethics applicable to the principal executive officer, the principal financial officer, and the principal accounting officer as well as other employees and all directors of VF, and other corporate governance information are available on VF's web site ([www.vfc.com](http://www.vfc.com)) and will be provided to any shareholder upon request directed to the Secretary of VF at P.O. Box 21488, Greensboro, North Carolina 27420. In addition, the Audit Committee charter is attached hereto as Appendix A. Anyone wishing to communicate directly with the non-management members of the Board of Directors (including the directors who preside at meetings or executive sessions of non-management directors) may contact the Chairman of the Nominating and Governance Committee, c/o the Secretary of VF at the address set forth in the preceding sentence, or call the VF Ethics Helpline at 1-877-285-4152 or send an email message to [www.corpgov@vfc.com](mailto:www.corpgov@vfc.com).

Management has reviewed internally and with the Board of Directors the provisions of the Sarbanes-Oxley Act of 2002, the related rules of the Securities and Exchange Commission and the New York Stock Exchange Listing Standards regarding corporate governance policies and procedures. We believe that the Board's Corporate Governance Principles and committee charters meet these requirements.

### **Board of Directors**

In accordance with VF's By-Laws, the Board of Directors has set the number of directors at 12. Eleven of VF's directors are non-employee directors. The Board considered transactions and relationships between each director and members of his or her immediate family and VF and determined that 11 of VF's 12 directors are free of any material relationship with VF, other than their service as directors, and are independent directors under the New York Stock Exchange Listing Standards and the categorical standards adopted by the Board which are part of the Corporate Governance Principles and which are attached hereto as Appendix B.

During 2004, VF's Board of Directors held seven meetings. Under VF's Corporate Governance Principles, directors are expected to attend all meetings of the Board, all meetings of committees of which they are members and the annual meetings of shareholders. Every member of the Board attended at least 75% of the total number of meetings of the Board and all committees on which he or she served, and every member of the Board attended the annual meeting of shareholders in 2004.

### **Board Committees and Their Responsibilities**

The Board has Executive, Audit, Finance, Nominating and Governance, and Compensation Committees. The Board has determined that each of the members of the Audit, Nominating and Governance and Compensation Committees is independent. Each of these committees is governed by a written charter approved by the Board of Directors. Each is required to perform an annual self-evaluation and each committee may engage outside independent advisors as the committee deems appropriate. Following is a brief description of the responsibilities of the Audit, Finance, Nominating and Governance and Compensation Committees.

**Audit Committee:** The Audit Committee monitors and makes recommendations to the Board concerning the financial policies and procedures to be observed in the conduct of VF's affairs. Its duties include (1) selecting the independent auditors for VF, (2) reviewing the scope of the audit to be conducted by the independent auditors, (3) meeting with the independent auditors concerning the results of their audit and VF's selection and disclosure of critical accounting policies, (4) reviewing with management and the independent auditors our annual and quarterly statements prior to filing them with the Securities and Exchange Commission, (5) overseeing the scope and adequacy of VF's system of internal accounting controls and (6) preparing a report to shareholders annually for inclusion in the proxy statement. The Audit Committee is the principal liaison between the Board of Directors and the independent auditors for VF.

As of the date of this proxy statement, the members of the committee are Messrs. Fellows (Chairman), de Bedout, Otis and Viault and Ms. Feigin. The committee held ten meetings during 2004. The Board of Directors has determined that all of the members of the Committee are independent as independence for audit committee members is defined in the New York Stock Exchange Listing Standards and are financially literate and that Messrs. Fellows, Otis and Viault qualify as audit committee financial experts in accordance with the definition of audit committee financial expert set forth in the

Securities and Exchange Commission regulations and have accounting and related financial management expertise within the meaning of the Listing Standards of the New York Stock Exchange. Messrs. Fellows, Otis and Viault acquired those attributes through acting as or actively overseeing a principal financial officer or principal accounting officer of a public company. Each of them has experience overseeing or assessing the performance of companies with respect to the evaluation of financial statements in their roles as chairman and chief executive officer, vice chairman or president of a public company. In addition to his service as vice chairman of General Mills, Mr. Viault acted as chief financial officer of General Mills for two years and currently serves on the audit committee of another public company.

**Finance Committee:** The Finance Committee monitors and makes recommendations to the Board concerning the financial policies and procedures of VF. The responsibilities of the committee include reviewing and recommending to the Board actions concerning (1) dividend policy, (2) changes in capital structure, including debt or equity issuances, (3) the financial aspects of proposed acquisitions or divestitures, and (4) VF's annual capital expenditure budgets and certain capital projects. As of the date of this proxy statement, the members of the committee are Messrs. Crutchfield (Chairman), de Bedout, Hesse and Hurst. The committee held five meetings during 2004.

**Nominating and Governance Committee:** The responsibilities of the Nominating and Governance Committee include (1) screening potential candidates for director and recommending candidates to the Board of Directors, (2) recommending to the Board a succession plan for the Chairman of the Board and Chief Executive Officer, and (3) reviewing and recommending to the Board governance policies and principles for VF. The committee generally identifies nominees for director by engaging a third party search firm whose function is to assist in the identification of potential nominees. The search firm is paid a fee for its services. Candidates are selected for their character, judgment, business experience and acumen. The committee will consider suggestions received from shareholders regarding nominees for election as directors, which should be submitted to the Secretary of VF. If the committee does not recommend a nominee proposed by a shareholder for election as a director, then the shareholder seeking to propose the nominee would have to follow the formal nomination procedures set forth in VF's By-Laws. VF's By-Laws provide that a shareholder may nominate a person for election as a director if written notice of the shareholder's intent to nominate a person for election as a director is received by the Secretary of VF (1) in the case of an annual meeting, not less than 150 days prior to the date of the annual meeting or (2) in the case of a special meeting at which directors are to be elected, not later than seven days following the day on which notice of the meeting was first mailed to shareholders. The notice must contain specified information about the shareholder and the nominee, including such information as would be required to be included in a proxy statement pursuant to the rules and regulations established by the Securities and Exchange Commission under the Securities Exchange Act of 1934 (the "1934 Act"). The committee's policy with regard to consideration of any potential director is the same for candidates recommended by shareholders and candidates identified by other means. As of the date of this proxy statement, the members of the committee are Mrs. Feigin (Chairman) and Messrs. Fellows, McCollough, Otis and Viault. The committee held four meetings during 2004.

**Compensation Committee:** The Compensation Committee reviews VF's compensation and benefits programs to target such compensation and benefits to be competitive with compensation and benefits paid to executives in comparable positions within a comparison group of companies based on targeted performance goals established by the Committee, considers VF's organizational structure, including management development and succession, except for the Chairman of the Board and Chief Executive Officer, and makes recommendations to the Board regarding such programs and structure. This committee also has responsibility for (1) reviewing and recommending to the Board salary and incentive compensation for VF's Chief Executive Officer and other executive officers, (2) setting performance goals under VF's incentive compensation programs and (3) preparing a report to shareholders annually for inclusion in the proxy statement. The members of the committee are Mrs. Fairbairn (Chairman) and Messrs. Crutchfield, Hesse, McCollough and Sharp. The committee held four meetings during 2004.

**Directors Compensation**

Directors' compensation increased for 2005. Effective January 1, 2005, each director other than Mr. McDonald receives an annual stipend of \$45,000 (up from \$35,000 in 2004), payable in quarterly installments, plus a fee of \$1,250 for each Board meeting attended (up from \$1,000 in 2004). Each director who serves on a committee is paid \$1,250 for each meeting attended (up from \$1,000 in 2004). Each director serving as chairman of a committee also receives an additional stipend of \$5,000 per year (unchanged from 2004). Each director is paid \$1,000 per day (unchanged from 2004) for special assignments in connection with Board or committee activity as designated by the Chairman of the Board. Travel and lodging expenses are reimbursed. Mr. McDonald, the only director who is also an employee of VF, does not receive any compensation in addition to his regular compensation for attendance at meetings of the Board or any of its committees. Each director may elect to defer all or part of his or her stipend and fees into equivalent units of VF Common Stock under the VF Deferred Savings Plan for Non-Employee Directors. All Common Stock equivalent units receive dividend equivalents. Deferred sums, including Common Stock equivalent units, are payable in cash to the participant upon termination of service or such later date specified in advance by the participant. Eight directors elected to defer compensation in 2004. VF does not provide pension, medical or life insurance benefits to its non-employee directors. Directors traveling on VF business are covered by VF's business travel accident insurance policy which generally covers all VF employees and directors.

In order to link compensation of directors to VF's stock performance, each director is eligible to receive grants of non-qualified stock options to purchase shares of Common Stock and restricted awards (restricted stock or restricted stock units) under VF's 1996 Stock Compensation Plan. Currently, stock options are granted to non-employee directors at a rate of 5,400 per year (up from 4,800 in 2004). Such options have an exercise price equal to fair market value at the date of grant, have a stated term of ten years and become exercisable one year after the date of grant. Options are exercisable only so long as the optionee remains a director of VF except that, subject to earlier expiration of the option term, options remain exercisable for 36 months after the director's retirement or death and not less than 12 months after termination due to disability. It is VF's policy to strongly encourage stock ownership by VF directors to closely align the interests of management and shareholders. Accordingly, directors are required to accumulate, over a specific period



of time, and then retain, shares having a fair market value equal to three times their annual retainer.

Each director is eligible to participate in VF's matching gift program for institutions of higher learning and National Public Television and Radio up to an aggregate of \$10,000 per year.

### **EXECUTIVE COMPENSATION COMPENSATION COMMITTEE REPORT**

The Compensation Committee (the Committee) reports as follows with respect to compensation of executive officers for the fiscal year ended January 1, 2005:

#### **Principles of Executive Compensation Program**

The goals of VF's Executive Compensation Program (the Program) are to attract and retain highly competent executives, to provide incentives for achieving and exceeding VF's short-term and long-term financial goals and to align the financial objectives of VF's executives with those of its shareholders, both in the short and long term.

The Program incorporates three compensation objectives. First, the Program seeks to offer total compensation that is competitive with other large U.S.-based companies with which VF may compete for executive talent. Second, the Program aims to provide annual incentives to executives based on corporate and individual performance and to reward superior performance with superior levels of compensation. Third, the Program seeks to maximize long-term total shareholder return by providing executives with incentives tied to stock ownership and value, thus aligning interests of shareholders and executives. VF balances each of the Program's objectives by establishing target compensation levels for executive pay that are achieved through a combination of base salary, annual cash incentives and long-term incentives consisting of performance-contingent Common Stock units and stock options.

VF's philosophy is that a significant portion of each executive's total compensation should be at-risk based on VF's financial performance. The at-risk components of total compensation are progressively greater for higher level positions. For 2004, the at-risk components of the targeted cash compensation and performance-contingent Common Stock unit packages ranged from 75% for the Chief Executive Officer to between 64% and 68% for the other executive officers named in this proxy statement. Stock options, which are not included in these at-risk calculations, are completely at risk because they have no value to recipients unless the stock price appreciates above the exercise price during the period in which the option is exercisable.

#### **Competitive Compensation Targets**

Total compensation targets, consisting of base salary, annual incentive awards and long-term incentive awards, are set annually for designated management positions. The Committee used information provided by Towers Perrin, its outside compensation consultant, regarding its executive compensation database, which includes executive compensa-

tion data for over 500 large U.S.-based companies (the Comparison Group ), as well as information about companies within the S&P 1500 Apparel, Accessories & Luxury Goods Index to establish compensation targets for 2004. In general, VF targets total direct compensation for each VF executive officer to be competitive with compensation paid to executives in comparable positions within VF's Comparison Group based on targeted performance goals established by the Committee. Benefits and indirect compensation are set at levels intended to be competitive but are not included in the Committee's evaluation of total direct compensation.

*Base Salary:* Salary ranges and individual salaries for senior executives are reviewed annually by the Committee. In determining individual salaries, the Committee considers the scope of job responsibilities, individual contribution, VF's salary budget, labor market conditions and current compensation, as compared to market practice, based on guidance provided by the Committee's outside compensation consultant.

*Annual Incentives:* Under the VF Executive Incentive Compensation Plan ( EIC Plan ), performance goals are set each year by the Committee. In 2004, performance goals were based on VF's reported earnings per share (excluding the effects of extraordinary and non-recurring items) and net sales. The Committee establishes a fixed percentage of the mid-point of each executive's salary grade as the executive's targeted annual incentive opportunity under the EIC Plan. Depending upon the level of achievement of the performance goal, annual cash awards could range from 0% to 200% of the targeted incentive opportunity for each EIC Plan participant. For the years 2002, 2003 and 2004, awards under the EIC Plan have ranged between 98% and 180% of the targeted incentive opportunity. The maximum individual award is \$3,000,000 plus the amount of the participant's unused annual limit as of the close of the previous year. The Committee may exercise discretion to reduce awards under the EIC Plan generally or for any individual participant. While it is the policy of the Committee to provide opportunities for annual incentive compensation for achievement of pre-established performance goals based primarily on financial measures, the Committee also retains discretion to pay bonuses apart from the EIC Plan reflecting its subjective assessment of the valuable accomplishments of VF's executive officers which, in the Committee's view, cannot always be anticipated in advance or reflected in such pre-established goals.

*Long-Term Incentives:* Long-term incentives consist of performance-contingent Common Stock units and stock options.

Under VF's Mid-Term Incentive Plan (implemented under the VF 1996 Stock Compensation Plan) as in effect for the three-year performance cycle 2002-2004, performance-contingent Common Stock units could be awarded by the Committee if VF's average total shareholder return (Common Stock price change plus dividend yield) for the three-year performance period compared favorably to that of a performance peer group, or alternatively, if a specified increase in earnings per share was achieved in the last year of the performance period. For the three-year performance period ended December 31, 2004, the performance peer group consisted of 15 companies significantly engaged in the apparel industry. Depending on the level of achievement of the performance goal, each participant may earn from 0% to 200% of the number of performance-contingent Common Stock units, plus dividend equivalents, targeted by the Committee. For the years 2002, 2003 and 2004,

pay-outs have ranged from 50% to 95% of the targeted number of performance-contingent Common Stock units. Awards are paid in shares of VF Common Stock. At the election of a participant, receipt of awards may be deferred until retirement or until dates specified by the participant.

For three-year performance cycles beginning in 2004 and thereafter, awards under the 2004 Mid-Term Incentive Plan will depend on the level of achievement of performance goals set by the Committee at the beginning of each performance cycle.

Stock options are typically granted annually under the VF 1996 Stock Compensation Plan. Non-qualified stock options have a stated term of ten years and become exercisable not less than one year after the date of grant. Options are exercisable only so long as the option holder remains an employee of VF or its subsidiaries, except that, subject to earlier expiration of the option term, and to the specific terms and definitions contained in the Stock Compensation Plan, options generally remain exercisable during the period severance payments (if any) are made in the case of involuntary termination of employment, for 36 months after death or retirement under the VF Pension Plan, or not less than 12 months after termination of employment due to disability. The Committee determines a value of options granted to executive officers as a component of the total targeted compensation. This value is based on an accepted valuation methodology.

The size of individual grants of performance-contingent Common Stock units and options generally increase with the level of responsibility of the executive officer. The grants to each executive officer named in this proxy statement also depend upon the Committee's assessment of the individual's performance. The Committee does not assign specific weighting to these factors.

*Stock Ownership Commitment.* It is VF's policy to strongly encourage stock ownership by VF senior management. This policy closely aligns the interests of management with those of the shareholders. Senior executives are subject to share ownership guidelines that require that they accumulate, over a specific period of time, and then retain, shares of VF Common Stock having a market value ranging from one to five times annual base salary, depending upon the position. The Chief Executive Officer is required to accumulate VF Common Stock having a market value equal to five times his annual base salary and the other named executive officers equal to three times their annual base salary. Until the targeted ownership level is met, each senior executive is expected to hold shares equal to 50% of the notional after-tax value of each option exercised.

#### **Summary of Actions Taken by the Compensation Committee**

##### **2004 Base Salary Increases**

At its February 2004 meeting, the Committee approved salary increases to be effective as of January 1, 2004. The base salary increase for each executive officer was based on (i) the Committee's adjustment of the executive's salary grade range, if appropriate, based on market guidance provided by the Committee's outside compensation consultant, (ii) the Committee's assessment of the individual's salary within his or her salary grade based on the individual's performance and (iii) VF's overall merit increase budget for 2004 of approximately 3% for salaries of senior employees after adjustment for salary range

changes. During 2004, Mr. Lay, Mr. Shearer and Mr. Wiseman received interim salary adjustments commensurate with changes in their job responsibilities.

**Annual Incentive Awards**

At its February 2004 meeting, the Committee established the 2004 EIC Plan performance target and the targeted annual incentive awards for each participating executive as described above. At its February 2005 meeting, the Committee granted EIC Plan awards to the named executive officers based on the level of achievement of the EIC Plan performance target for 2004, resulting in pay-outs of up to 180% of the targeted awards.

**Long-Term Incentive Awards**

At its February 2004 meeting, the Committee reviewed VF's philosophy with respect to stock option grants. In order to instill an entrepreneurial spirit among its employees, it is VF's practice to grant options to a significant number of management-level employees. In 2004, stock options were granted to 503 management-level employees. The stock options awarded to the named executive officers were based on the Committee's assessment of the individual's total compensation from a competitive perspective, within the guidelines established by the Committee, and the executive's performance.

At the February 2004 meeting, the Committee established target awards for the 87 participants in the Mid-Term Incentive Plan for the 2004-2006 performance cycle. At the February 2005 meeting, the Committee approved awards to the 29 participants in the Mid-Term Incentive Plan for the three-year performance period 2002-2004. These awards were based on the level of achievement of the total shareholder return over the performance period. Executive officer participants were awarded 50% of the target number of Common Stock units potentially earnable under the Plan for the 2002-2004 performance period.

**Compensation of the Chief Executive Officer**

The fiscal year 2004 compensation for Mr. McDonald, VF's Chief Executive Officer, consisted of base salary, an annual incentive award and long-term incentive awards. The Committee determined the level for each of these elements using methods consistent with those used for other senior executives.

Mr. McDonald's base salary remained \$990,000 in 2004. In determining Mr. McDonald's 2004 annual incentive award the Committee evaluated his performance by considering VF's strong financial and operating performance for fiscal 2004. The Committee noted, among other things, that from 2003 to 2004 VF's sales increased 16% to \$6,054.5 million, net income rose 19% to \$474.7 million and earnings per share rose 17% to \$4.21, all well above performance targets for the year. The Committee also considered Mr. McDonald's personal performance against pre-established objectives in a number of areas, including building lifestyle brands, sales growth, stretching brands and customers to new geographies, leveraging VF's supply chain capabilities and leadership development. The Committee reported on this evaluation to the other members of the Board of Directors.

Based on the foregoing evaluation and the level of achievement of the EIC Plan performance target for 2004, Mr. McDonald received an annual incentive award of \$1,985,000 for 2004.

Mr. McDonald was granted options for 213,400 shares of VF Common Stock in 2004 based on the Committee's assessment of competitor compensation data, together with the projection of total targeted compensation within the guidelines described above, and the Committee's assessment of Mr. McDonald's performance.

Mr. McDonald was awarded 3,629 shares of Common Stock for the 2002-2004 performance period under the Mid-Term Incentive Plan. The basis for this pay-out is described above. Mr. McDonald's target award under the Mid-Term Incentive Plan for the 2004-2006 performance cycle was set at 67,800 shares. As in the case of other long-term incentive awards, this grant level was determined based on the Committee's projection of total targeted compensation within the guidelines described above and the Committee's assessment of Mr. McDonald's performance.

At their February 2005 meetings, the Board of Directors increased Mr. McDonald's salary to \$1,100,000, and the Committee granted him options to purchase 250,000 shares of VF Common Stock, set his target award under the Mid-Term Incentive Plan for the 2005-2007 performance cycle at 50,100 shares, and awarded him 10,000 restricted stock units.

The Committee has reviewed all components of Mr. McDonald's compensation, including salary, bonus, equity and long-term incentive compensation, stock option gains, the value of all perquisites and other personal benefits, pay-out obligations under VF's pension plan, pay-out obligations under VF's Supplemental Executive Retirement Plan (SERP), and pay-out obligations under VF's deferred compensation plan. A tally sheet setting forth all the above components was reviewed by the Committee. Based on this review, the Committee finds Mr. McDonald's total compensation to be consistent with the overall compensation philosophy of VF, appropriate in relationship to his peers, and reflective of the Committee's assessment of his performance as Chief Executive Officer.

#### **Tax Deductibility Considerations**

Section 162(m) of the Internal Revenue Code of 1986, as amended, limits the deductibility of compensation in excess of \$1 million paid to the executive officers named in this proxy statement, unless certain requirements are met. Stock options and certain performance-based awards under the 1996 Stock Compensation Plan are designed to meet these requirements as are annual bonuses under VF's EIC Plan. It is the present intention of the Compensation Committee to preserve the deductibility of compensation under Section 162(m) to the extent the Committee believes that to do so is consistent with the best interests of shareholders; however, tax deductibility is only one consideration in determining the type and amount of compensation. The Board of Directors maintains discretion to set salaries and grant awards based on the Board's assessment of individual performance and other relevant factors. Such salaries and awards may not meet the requirements for full

deductibility of Section 162(m). In making compensation decisions the Board takes into consideration any potential loss of deductibility.

Ursula O. Fairbairn, Chairman  
Edward E. Crutchfield  
Daniel R. Hesse  
W. Alan McCollough  
M. Rust Sharp

The following table sets forth a summary of the compensation paid or accrued for the years 2002 through 2004 by VF to or for the benefit of the named executive officers.

### SUMMARY COMPENSATION TABLE

Name and Principal Position	Year	Annual Compensation		Long-Term Compensation Awards <sup>1</sup>			
		Salary(\$)	Bonus(\$)	Other Annual Compen- sation(\$) <sup>2</sup>	Securities Underlying Options/ SARs (#)	LTIP Pay-outs (\$)	All Other Compen- sation(\$) <sup>3</sup>
Mackey J. McDonald Chairman, President and Chief Executive Officer	2004	\$ 990,000	\$ 1,985,000		213,400	\$ 198,869	\$ 12,500
	2003	990,000	1,039,500		350,000	169,733	12,500
	2002	990,000	1,455,000		350,000	310,800	12,500
Terry L. Lay Vice President and Chairman Jeanswear Coalition	2004	577,700	614,000		54,300	72,994	12,500
	2003	525,300	390,000		100,000	62,251	12,500
	2002	510,000	522,700		100,000	114,100	12,500
John P. Schamberger Vice President and Chairman Cross Coalition Management	2004	541,100	614,000		54,300	72,994	12,500
	2003	525,300	355,000		100,000	62,251	12,500
	2002	510,000	522,700		100,000	114,100	12,500
Robert K. Shearer Vice President Finance and Global Processes and Chief Financial Officer	2004	481,700	579,200		43,600	60,609	12,500
	2003	440,000	325,000		80,000	51,710	12,500
	2002	392,500	433,600		80,000	94,700	12,500
Eric C. Wiseman Vice President and Chairman Outdoor and Sportswear Coalitions	2004	485,600	698,700		54,300	72,994	12,500
	2003	423,300	315,000		80,000	62,251	12,500
	2002	370,000	433,400		80,000	94,700	12,500

<sup>1</sup> The target number and aggregate value of performance-contingent Common Stock units earnable by the named executive officers at January 1, 2005 were as follows: Mr. McDonald 75,146, \$4,161,586; Mr. Lay 19,434,

\$1,076,255; Mr. Schamberger 19,434, \$1,076,255; Mr. Shearer 15,669, \$867,749; and Mr. Wiseman 19,434, \$1,076,255. If designated performance levels corresponding to a maximum earning of performance-contingent Common Stock units are achieved, the number of units that may be earned and the related dollar values for each executive officer in the preceding sentence would double. Also, at fiscal year-end, Mr. McDonald held 48,374 shares of restricted stock, having an aggregate value of \$2,678,952, and Mr. Schamberger held 14,237 restricted shares, having an aggregate value of \$788,445, based on the closing price of VF Common Stock on January 1, 2005. Holders of shares of restricted stock have the right to receive dividends on such shares.

- <sup>2</sup> The incremental cost to VF of perquisites and other personal benefits provided to each named executive officer did not exceed the lesser of \$50,000 or 10% of the executive's Salary plus Bonus.
- <sup>3</sup> The amount in this column for 2004 represents VF's matching contribution under the Executive Deferred Savings Plan.

**LONG-TERM INCENTIVE AWARDS**  
**Stock Options**

This table sets forth for the named executive officers information regarding the grant of stock options by VF in the 2004 fiscal year and their potential realizable values. No stock appreciation rights have been granted to employees other than limited stock appreciation rights, which become exercisable only upon a Change in Control. All stock options were granted under VF's 1996 Stock Compensation Plan, as amended, which is a shareholder-approved plan. This Plan is VF's only plan under which stock options and other equity awards are granted.

**Options Granted in the Last Fiscal Year**

Name	Individual Grants <sup>1</sup>		Exercise or Base Price (\$/Sh)	Expiration Date	Potential Realizable Value at Assumed Annual Rates of Stock Price Appreciation for Option Term <sup>2</sup>	
	No. of Securities Underlying Options Granted(#)	% of Total Options Granted to Employees in Fiscal Year			5%	10%
M.J. McDonald	213,400	12.1%	\$ 44.80	2/12/2014	\$6,011,000	\$15,237,000
T.L. Lay	54,300	3.1%	\$ 44.80	2/12/2014	1,530,000	3,877,000
J.P. Schamberger	54,300	3.1%	\$ 44.80	2/12/2014	1,530,000	3,877,000
R.K. Shearer	43,600	2.5%	\$ 44.80	2/12/2014	1,228,000	3,113,000
E.C. Wiseman	54,300	3.1%	\$ 44.80	2/12/2014	1,530,000	3,877,000

<sup>1</sup> All of the options were non-qualified stock options granted in February 2004. Each option becomes exercisable in thirds on the first, second and third anniversaries of the date of grant, respectively. Options generally become fully exercisable upon a Change in Control. All options have a ten-year term but, in the event of certain terminations of the optionee's employment, the option will expire on an accelerated basis, as follows: 36 months after retirement or death; 12 months after termination due to disability; at the end of the period severance payments are made (if any) in the case of involuntary termination; and at the time of any voluntary termination.

<sup>2</sup> The dollar gains under these columns result from calculations assuming 5% and 10% growth rates as set by the Securities and Exchange Commission and are not intended to forecast future price appreciation of VF Common Stock. It is important to note that options will result in receipt of no value to recipients, including the named executive officers, unless the stock price appreciates above the exercise price shown in the table during the period in which the option is exercisable.



The following table sets forth for the named executive officers information regarding stock options exercised by them during the 2004 fiscal year, together with the number and value of stock options held at 2004 fiscal year end, each on an aggregate basis.

### Aggregated Option Exercises in the 2004 Fiscal Year and Fiscal Year-End Option Value

Name	Number of Shares Acquired on Exercise(#)	Value Realized(\$)	Number of Unexercised Options at Fiscal Year-End	Value of Unexercised In-the-Money Options at Fiscal Year-End <sup>1</sup>
			(#) Exercisable/ Unexercisable	(\$) Exercisable/ Unexercisable
M.J. McDonald		\$	964,063/563,399	\$17,316,346/\$8,795,755
T.L. Lay	700	10,745	288,801/184,299	5,567,763/3,041,875
J.P. Schamberger	162,000	2,355,521	100,001/184,299	1,658,019/3,041,875
R.K. Shearer	13,000	257,959	245,001/123,599	4,568,017/1,955,671
E.C. Wiseman			202,001/134,299	3,687,377/2,068,877

<sup>1</sup> Market value of underlying shares at fiscal year-end based on the fiscal year-end market price of \$55.38 per share, minus the exercise price.

### Performance-Contingent Common Stock Units

This table gives information concerning the awards to the named executive officers made in 2004 for the three-year performance period of 2004 through 2006 under the Mid-Term Incentive Plan, a subplan under the VF 1996 Stock Compensation Plan. Under this Plan, the executives were awarded performance-contingent Common Stock units, which gave them the opportunity to earn shares of VF Common Stock. Actual pay-out of these shares is determined based on the level of achievement of the performance goals under the EIC Plan during the three years of the performance period. The EIC Plan performance goals for 2004 were, and those set for 2005 are, based on earnings per share (excluding the effects of extraordinary and non-recurring items) and net sales. The Compensation Committee will set new EIC Plan performance goals in 2006, although the Committee retains discretion to set performance goals under this Plan that differ from those under the EIC Plan. In order for the CEO and certain other highly compensated executives to earn Common Stock units under this Plan, in addition to meeting the other goals under the Plan, the Company must have positive earnings per share throughout the performance period. These awards are forfeitable upon an executive's termination of employment, except (i) a pro rata portion of the award will be deemed earned in the event of death, disability, or retirement, (ii) a pro rata portion of the award will be deemed earned in the event of a termination by the Company without cause prior to a change in control, with pro ration based on the part of the performance period in which the executive remained employed plus any period during which severance payments will be made, and (iii) the full award at the higher of target performance or actual performance achieved through the date of termina-

tion will be deemed earned in the event of a termination by the Company without cause or by the executive for good reason after a change in control.

### Long-Term Incentive Plans Awards in Last Fiscal Year

Name	Estimated Future Pay-out Under Non-Stock Price-Based Plans <sup>1</sup>		
	Threshold(#)	Target(#)	Maximum(#)
M.J. McDonald	0	67,800	135,600
T.L. Lay	0	16,739	33,478
J.P. Schamberger	0	16,739	33,478
R.K. Shearer	0	13,431	26,862
E.C. Wiseman	0	16,739	33,478

<sup>1</sup> The actual number of shares, if any, that will be paid out at the end of the applicable period cannot be determined because the shares earned by the named executive officers will be based on VF's performance over the 2004-2006 performance period.

### EQUITY COMPENSATION PLAN INFORMATION TABLE

The following table provides information as of January 1, 2005 regarding the number of shares of VF Common Stock that may be issued under VF's equity compensation plans.

Plan Category <sup>1</sup>	(a) Number of securities to be issued upon exercise of outstanding options, warrants and rights <sup>2</sup>	(b) Weighted-average exercise price of outstanding options, warrants and rights <sup>2</sup>	(c) Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) <sup>3</sup>
Equity compensation plans approved by shareholders	10,269,417	\$ 37.98	9,186,248
Equity compensation plans not approved by shareholders			
Total	10,269,417	\$ 37.98	9,186,248

<sup>1</sup> The table does not include information regarding the following VF plans:

Employee Stock Ownership Plan. As of January 1, 2005, there were 843,814 shares of Series B ESOP Stock outstanding, all of which were allocated to the accounts of participants in this Plan. Each share of Series B ESOP Stock is convertible into 1.6 shares of VF Common Stock.

Executive Deferred Savings Plan and Deferred Savings Plan for Non-Employee Directors. These plans permit the deferral of salary, bonus and director compensation into, among other things, stock equivalent accounts. Deferrals in a stock equivalent account are valued as if deferrals were invested in VF Common Stock as of the deferral date, and are paid out only in cash. VF maintains a rabbi trust that holds shares that approximately correspond in number to the stock equivalents, and provides pass-through voting rights with respect to those stock equivalents. Stock equivalents are credited with dividend equivalents. As of January 1, 2005, there were 256,088 stock equivalents outstanding in the stock equivalent accounts under these plans.

<sup>2</sup> Includes 524,548 restricted stock units that were outstanding on January 1, 2005 under VF's Mid-term Incentive Plan, a subplan under the 1996 Stock Compensation Plan. Under this Plan, participants are awarded performance-contingent Common Stock units, which gives them the opportunity to earn shares of VF Common Stock. The number of restricted stock units included in the table assumes a maximum pay-out of shares. Actual pay-out of these shares is determined based on the level of achievement of the performance goals under the Executive Incentive Compensation Plan. The Executive Incentive Compensation Plan performance goals for 2004 were, and those set for 2005 are, based on earnings per share (excluding the effects of extraordinary and non-recurring

items) and net sales. Also includes 102,113 restricted stock units that have been awarded to participants but that participants have elected to defer. Restricted stock unit awards do not have an exercise price because their value is dependent upon the achievement of the specified performance criteria and may be settled only for shares of Common Stock on a one-for-one basis. Accordingly, the restricted stock units have been disregarded for purposes of computing the weighted-average exercise price. Had these restricted stock units been included in the calculation, the weighted-average exercise price reflected in column (b) would have been \$35.66.

<sup>3</sup> Of the shares remaining available for future issuance, a total of 2,450,950 shares (assuming a maximum pay-out of shares) may be issued as restricted stock and restricted stock units under VF's 1996 Stock Compensation Plan, VF's only plan under which restricted stock/unit awards may be granted. This Plan also authorizes the grant of options and other types of equity awards, so that shares will not necessarily be issued as restricted stock/unit awards.

#### **FUTURE REMUNERATION**

##### **Pension Plan and Supplemental Executive Retirement Plan**

VF maintains and contributes to the VF Corporation Pension Plan (the Pension Plan), a defined benefit plan that covers all of VF's domestic employees who were employed by VF on December 31, 2004, including the named executive officers. Benefits under the Pension Plan are determined based on average annual salary and bonus compensation from January 1, 2004, with no less than five years immediately preceding retirement included in the average. If an employee does not have five years of compensation commencing immediately prior to January 1, 2004, such employee's compensation for a sufficient number of years immediately prior to 2004 shall be included to produce a minimum five compensation years.

The Supplemental Executive Retirement Plan (SERP) is an unfunded, non-qualified plan for eligible participants primarily designed (i) to restore benefits lost under the Pension Plan due to (a) the maximum legal limit of pension benefits imposed under the Employee Retirement Income Security Act of 1974 (ERISA) and the Internal Revenue Code (the Code) and (b) an election to defer compensation under VF's Deferred Compensation Plan and/or Executive Deferred Savings Plan and (ii) to supplement the Pension Plan benefits of those senior executives whose tenure may be relatively short by virtue of having joined VF in mid-career or who lost pension benefits with former employers as a result of an early separation from service. The combined retirement income from the Pension Plan and the SERP for each of the named executive officers, upon retirement at age 65, would be an amount equal to his Pension Plan benefit calculated (i) without regard to any limitation imposed by the Code or ERISA, (ii) without regard to his participation in the Deferred Compensation Plan or the Executive Deferred Savings Plan, (iii) on the basis of the average of the highest three years of his salary and bonus compensation during the ten-year period immediately preceding retirement, and (iv) without deduction or offset of amounts of Social Security benefits.

The following table reflects estimated annual benefits that would be payable under the Pension Plan and the SERP upon retirement at age 65 of individuals in the specified remuneration and years of service classifications.

Assumed Average Remuneration	Years of Service:			
	10 years	15 years	20 years	25 years or more
\$ 600,000	\$ 105,000	\$ 157,000	\$ 210,000	\$ 262,000
800,000	141,000	211,000	282,000	352,000
1,100,000	195,000	292,000	390,000	487,000
1,250,000	222,000	333,000	444,000	555,000
1,500,000	267,000	400,000	534,000	667,000
2,000,000	357,000	535,000	714,000	892,000
2,250,000	402,000	603,000	804,000	1,005,000
2,500,000	447,000	670,000	894,000	1,117,000
2,750,000	492,000	738,000	984,000	1,230,000
3,000,000	537,000	805,000	1,074,000	1,342,000

The amounts in the table have been computed on a straight-life annuity basis. Final Average Compensation is based on salary and bonus as such amounts are computed and reflected in the Summary Compensation Table. Each of the named executive officers has credited years of service under the Pension Plan as follows: Mr. McDonald 22 years; Mr. Lay 31 years; Mr. Schamberger 33 years; Mr. Shearer 18 years; and Mr. Wiseman 9 years.

The Pension Plan provides that if it is Overfunded upon the occurrence of a Change in Control of VF (as those terms are defined in the Pension Plan), certain Pension Plan assets in excess of those needed to meet expected benefit entitlements are to be used fully and irrevocably to vest each participant's accrued benefit and provide increases in accrued benefits for active participants, retired participants, surviving spouses and beneficiaries and terminated vested participants. The Pension Plan is considered Overfunded to the extent that the fair market value of Pension Plan assets exceeds Pension Plan liabilities (primarily the actuarial present value of Pension Plan benefit entitlements). As of the end of VF's most recent fiscal year, the Pension Plan was not Overfunded. SERP benefits will become funded upon a Change in Control of VF, as defined in the Change in Control Agreements described below. In this regard, VF has established a trust with Wachovia Corporation, as Trustee (the SERP Trust). VF may fund the SERP Trust at any time to secure payment of certain SERP benefits not otherwise paid by VF. Upon a Change in Control, VF is required to fund the SERP Trust, which becomes irrevocable.

Had there been a Change in Control as of March 8, 2005, the combined estimated annual benefits vested under the Pension Plan and the SERP and payable beginning at age 65 for each of the named executive officers would have been as follows: Mr. McDonald \$1,308,528; Mr. Lay \$528,132; Mr. Schamberger \$505,836; Mr. Shearer \$265,764; and Mr. Wiseman \$169,980.

### **Change in Control and Other Arrangements**

VF has entered into Change in Control Agreements with certain of its executives. These Agreements provide severance benefits to the designated executives in the event their employment is terminated within a specified period after a Change in Control of VF, as such term is defined in the Agreements.

The Agreements generally have a term of three years with automatic annual extensions. The Agreements may be terminated, subject to the limitations outlined below, by VF upon notice to the executive and are automatically terminated if the executive's employment with VF ceases. VF may not terminate the Agreements (i) if it has knowledge that any third person has taken steps or has announced an intention to take steps reasonably calculated to effect a Change in Control or (ii) within a specified period of time after a Change in Control occurs. Severance benefits payable to the named executive officers include the lump sum payment of an amount equal to 2.99 times the sum of the executive's current annual salary plus the highest amount of bonus awarded to the executive during the five fiscal years ending prior to the date on which the executive's employment is terminated following a Change in Control of VF.

There are no limitations on the total payments to be made to an executive in the event of termination of employment upon a Change in Control to prevent such payments from constituting excess parachute payments (as that term is defined in the Code). Executives also receive additional payments under the Agreements to reimburse them for any increased golden parachute excise taxes, other increased taxes, penalties and interest resulting from severance payments under the Agreements by reason of such payments being treated as excess parachute payments.

Had there been a Change in Control as of March 8, 2005 approximate payments under the Agreements upon severance of the named executive officers would have been as follows (excluding applicable reimbursements for increased taxes, penalties and interest, if any): Mr. McDonald \$9,224,150; Mr. Lay \$3,635,840; Mr. Schamberger \$3,502,187; Mr. Shearer \$3,225,612; and Mr. Wiseman \$3,605,641.

Under the terms of the Agreements, the executives also would be entitled to supplemental benefits, such as accelerated rights to exercise stock options, accelerated lapse of restrictions on restricted stock and restricted stock units, lump sum payments under the VF SERP, continued life and medical insurance for specified periods after termination, entitlements under retirement plans and a lump sum payment upon attaining retirement age. Upon a Change in Control, VF also will pay all reasonable legal fees and related expenses incurred by the executives as a result of the termination of their employment or in obtaining or enforcing any right or benefit provided by the Agreements.

VF maintains an Executive Deferred Savings Plan (the EDS Plan), which is an unfunded, non-qualified deferred compensation arrangement for a select group of management and highly compensated employees of VF and certain of its subsidiaries. The EDS Plan permits an eligible employee to defer the receipt of a specified portion of his or her compensation until the date of retirement, disability, death or termination of employment. In 2004, VF matched 50% of the first \$25,000 deferred by each participant. Upon a Change in

Control of VF, matching contributions become fully vested and VF is required to fully fund the amount accrued for each employee. As of March 8, 2005, all matching contributions made for the benefit of the named executive officers were fully vested based on their years of service with VF.

**PERFORMANCE GRAPH**

The following graph compares the cumulative total shareholder return on VF Common Stock with that of the Standard & Poor's ( S&P ) 500 Stock Index and the S&P 1500 Apparel, Accessories & Luxury Goods Index ( S&P Apparel Index ) for the five years ended December 31, 2004. The graph assumes that \$100 was invested on January 1, 2000, in each of VF Common Stock, the S&P 500 Stock Index and the S&P Apparel Index, and that all dividends were reinvested. The graph plots the respective values on the five single days that are the last trading days of calendar years 1999 through 2004. Past performance is not necessarily indicative of future performance.

**Comparison of Five-Year Total Return of  
VF Common Stock, S&P 500 Index, and S&P Apparel Index  
VF Common Stock closing price on December 31, 2004 was \$55.38  
TOTAL SHAREHOLDER RETURNS**

**SECURITY OWNERSHIP OF CERTAIN  
BENEFICIAL OWNERS AND MANAGEMENT**

**Certain Beneficial Owners**

Shown below are persons known by VF to have voting power and/or dispositive power over more than 5% of its Common Stock or Series B ESOP Stock, as well as certain other information, all as of March 8, 2005, except that information regarding the number of shares beneficially owned by certain of the shareholders (but not the calculation of the percentage of the outstanding class) is as of December 31, 2004, as indicated in the footnotes below.

Beneficial Owner and Nature of Ownership	Amount of Beneficial Ownership <sup>1</sup>	Percent of Class
<u>Common Stock</u>		
Ursula O. Fairbairn, M. Rust Sharp and PNC Bank, N.A., P.O. Box 7648, Philadelphia, PA 19101, as Trustees under Deeds of Trust dated August 21, 1951 2,3,4	8,977,952 shares	8.0%
Ursula O. Fairbairn, M. Rust Sharp and PNC Bank, N.A., P.O. Box 7648, Philadelphia, PA 19101, as Trustees under the Will of John E. Barbey, deceased 2,3,4	12,933,926 shares	11.5%
Total	21,911,878 shares	19.5%
AXA Financial, Inc. 1290 Avenue of the Americas New York, New York 10104 <sup>5</sup>	10,141,595 shares	9.0%
Capital Research Management Company 333 South Hope Street Los Angeles, CA 90071 <sup>6</sup>	5,750,000 shares	5.1%
Dodge & Cox One Sansome St., 35th Floor San Francisco, CA 94104 <sup>7</sup>	6,970,032 shares	6.2%
<u>Series B ESOP Convertible Preferred Stock</u>		
Fidelity Management Trust Company, 82 Devonshire Street, H11D, Boston, MA 02109-3614, as Trustee of VF's Tax-Advantaged Savings Plan for Salaried Employees	812,726 shares	100%

<sup>1</sup> None of the shares in this column is known to be a share with respect to which any of the listed owners has the right to acquire beneficial ownership, as specified in Rule 13d-3(d)(1) under the 1934 Act.

<sup>2</sup> Mrs. Fairbairn and Mr. Sharp are directors of VF.



- <sup>3</sup> Present life tenants and remaindermen under the Will are various. All present life tenants and all or most future life tenants and/or remaindermen under the Deeds of Trust are, or will be, descendants of John E. Barbey. No individual life tenant or remainderman may, within 60 days, attain beneficial ownership, as specified in Rule 13d-3(d)(1) under the 1934 Act, which exceeds 5% of the outstanding shares.
- <sup>4</sup> Including shares in the above table, PNC Bank, N.A. and its affiliates held a total of 22,161,642 shares (19.7% of the class outstanding) of the VF Common Stock in various trust and agency accounts on December 31, 2004, according to a Schedule 13 G/ A filed by the Bank with the Securities and Exchange Commission on February 10, 2005. As to all such shares, the Bank and its affiliates had sole voting power over 242,014 shares, shared voting power over 21,919,628 shares, sole dispositive power over 178,903 shares and shared dispositive power over 21,958,228 shares.
- <sup>5</sup> AXA Assurances I.A.R.D. Mutuelle ( IARD ), AXA Assurances Vie Mutuelle ( Vie ) and AXA Courtage Assurance Mutuelle ( Courtage ), as a group (collectively, the Mutuelles AXA ), together with AXA and with AXA Financial, Inc. ( AXA Financial ), filed a joint Amendment No. 5 to Schedule 13G with the SEC on February 14, 2005. That Schedule 13G/ A shows that, at December 31, 2004, Mutuelles AXA, AXA, and

AXA Financial as a group may be deemed to beneficially own the number of shares reported in the table above, including sole power to vote 5,288,340 shares, shared power to vote 1,378,331 shares, sole power to dispose of 10,141,595 shares, and shared power to dispose of -0- shares. Of these shares, 10,031,487 are beneficially owned through Alliance Capital Management, L.P., a subsidiary of AXA Financial that operates independently from AXA Financial. AXA owns AXA Financial, and Mutuelles AXA as a group controls AXA. Addresses of these entities are as follows: IARD, Vie, and Courtage, 26, rue Louis le Grand, 75009 Paris, France; and AXA, 25 avenue Matignon, 75008 Paris, France.

<sup>6</sup> The information in the above table concerning Capital Research Management Company ( Capital ) was obtained from a Schedule 13 G/ A filed with the Securities and Exchange Commission on February 14, 2005, reporting beneficial ownership at December 31, 2004. Capital reported that it had sole dispositive power over all of such shares and sole voting power and shared voting power over none of such shares.

<sup>7</sup> The information in the above table concerning Dodge & Cox was obtained from a Schedule 13 G/ A filed with the Securities and Exchange Commission on February 10, 2005, reporting beneficial ownership at December 31, 2004. Dodge & Cox reported that it had sole voting power over 6,539,432 shares, shared voting power over 106,400 shares and sole dispositive power over all of such shares.

**Common Stock Ownership of Management**

The following table reflects, as of March 8, 2005, the total beneficial ownership of VF Common Stock by each director and nominee for director, and each named executive officer, and by all directors and executive officers as a group. Each named individual and all members of the group exercise sole voting and dispositive power, except as indicated in the footnotes. Share ownership of Mrs. Fairbairn and Mr. Sharp includes 21,911,878 shares reported above under Certain Beneficial Owners, as to which they share voting and dispositive power with PNC Bank, N.A., as Trustees as of December 31, 2004.

Name of Beneficial Owner	Total Shares Beneficially Owned <sup>1,2,3,4</sup>
Directors:	
Edward E. Crutchfield	24,595
Juan Ernesto de Bedout	26,023
Ursula O. Fairbairn	21,966,524
Barbara S. Feigin	52,278
George Fellows	34,600
Daniel R. Hesse	30,523
Robert J. Hurst	62,551
W. Alan McCollough	24,346
Clarence Otis, Jr.	5,761
M. Rust Sharp	21,961,144
Raymond G. Viault	15,476
Named Executive Officers:	
Mackey J. McDonald	1,392,134 <sup>5</sup>
Terry L. Lay	203,262
John P. Schamberger	159,363 <sup>6</sup>
Robert K. Shearer	337,731
Eric C. Wiseman	284,456
All Directors and Executive Officers as a Group (20 persons)	25,232,997

<sup>1</sup> Shares owned include shares held in trusts as of December 31, 2004 in connection with employee benefit plans, as to which the following participants share voting power but have no present dispositive power: Mr. McDonald 21,382 shares; Mr. Lay 1,406 shares; Mr. Wiseman 3,630 shares; and all directors and executive officers as a group 53,202 shares. Does not include shares of Series B ESOP Stock held in trust in connection with an employee benefit plan, as to which participants also share voting power but have no present dispositive power and no power to direct conversion into Common Stock, as follows: Mr. McDonald 119 shares; Mr. Lay 346 shares; Mr. Schamberger 372 shares; Mr. Shearer 413 shares; and all directors and executive officers as a group 1,784 shares. Shares owned also include shares held as of December 31, 2004 in trust in connection with employee benefit plans, as to which the following participants have no dispositive power and shared voting power: Mr. McDonald 690 shares; Mr. Lay 1,224 shares; Mr. Shearer 440 shares; Mr. Schamberger 48 shares; and all directors and executive officers as a group 4,641 shares. Shares owned also include shares held in a trust in connection with the VF Deferred Savings Plan for Non-Employee Directors as to which the following directors have shared voting power but do not have dispositive power: Mr. de Bedout 4,822 shares; Mrs. Fairbairn 10,068 shares; Mrs. Feigin 5,878 shares; Mr. Hesse 6,522 shares; Mr. Hurst 13,150 shares; Mr. McCollough 5,145 shares; Mr. Otis 960 shares;



- Mr. Sharp 4,665 shares; Mr. Viault 3,076 shares; and all directors and executive officers as a group 54,286.
- <sup>2</sup> Shares owned also include the following number of stock options that are exercisable as of March 8, 2005, or within 60 days thereafter: Mr. McDonald 1,268,530; Mr. Lay 184,767; Mr. Schamberger 118,100; Mr. Shearer 312,868; Mr. Wiseman 273,434; Mr. Crutchfield 4,800; Mr. de Bedout 19,200; Mrs. Fairbairn 42,600; Mrs. Feigin 42,600; Mr. Fellows 33,600; Mr. Hesse 24,000; Mr. Hurst 42,600; Mr. McCollough 19,200; Mr. Otis 4,800; Mr. Sharp 42,600; Mr. Viault 9,600; and all directors and executive officers as a group 2,954,634.
- <sup>3</sup> Other than Mrs. Fairbairn and Mr. Sharp, who are deemed to beneficially own 19.5% of the Common Stock outstanding, and Mr. McDonald, who beneficially owns 1.24% of the Common Stock outstanding, the percentage of shares owned beneficially by each named person does not exceed 1% of the Common Stock outstanding. The percentage of shares owned beneficially by all directors and executive officers as a group was 22.4% of the Common Stock outstanding.
- <sup>4</sup> Shares owned include units of VF Common Stock equivalents that are deferred under the VF Stock Compensation Plan, as follows: Mr. McDonald 31,254; Mr. Lay 10,447; Mr. Schamberger 11,892; Mr. Shearer 9,861; Mr. Wiseman 2,773; and all directors and executive officers as a group 82,831 shares. These units are fully vested and will be paid out in shares of Common Stock upon expiration of the deferral period, including upon certain types of termination of service. Holders of these units do not have current voting or dispositive power with respect to the shares deliverable in settlement of these units.
- <sup>5</sup> Mr. McDonald is also a director. Shares owned include 48,374 shares of restricted stock over which Mr. McDonald holds voting power but not dispositive power.
- <sup>6</sup> Includes 14,237 shares of restricted stock over which Mr. Schamberger holds voting power but not dispositive power.

**ITEM NO. 2**  
**RATIFICATION OF THE SELECTION**  
**OF INDEPENDENT AUDITORS**

**Selection of Independent Auditors.** The Audit Committee has retained PricewaterhouseCoopers LLP as VF's independent auditors for the fiscal year ending December 31, 2005. PricewaterhouseCoopers LLP served as VF's independent auditors for the fiscal year ended January 1, 2005. In connection with its decision to retain PricewaterhouseCoopers LLP as VF's independent auditors, the Audit Committee considered whether the provision of non-audit services by PricewaterhouseCoopers LLP was compatible with maintaining PricewaterhouseCoopers LLP's independence and concluded that it was. A representative of PricewaterhouseCoopers LLP will be present at the Meeting. The representative will be given an opportunity to make a statement if he or she desires to do so and to respond to appropriate questions. Although we are not required to do so, we believe it is appropriate to ask shareholders to ratify the appointment of PricewaterhouseCoopers LLP as VF's independent auditors. If shareholders do not ratify the selection of PricewaterhouseCoopers LLP, the Audit Committee will reconsider the selection of independent auditors.

**The VF Board of Directors recommends a vote FOR ratification of the  
selection of PricewaterhouseCoopers LLP.**

**Professional Fees of PricewaterhouseCoopers LLP.** The following summarizes the estimated fees of PricewaterhouseCoopers LLP for services rendered to VF during the fiscal year ended January 3, 2004 and the fiscal year ended January 1, 2005.

*Audit Fees:* The aggregate audit fees billed or to be billed for professional services rendered were \$1,582,000 for the fiscal year ended January 3, 2004 and \$3,500,000 for the fiscal year ended January 1, 2005. In accordance with the SEC's definitions and rules, audit fees are fees that VF paid to PricewaterhouseCoopers LLP for the audit of VF's consoli-



dated financial statements included in VF's annual report on Form 10-K and review of financial statements included in the quarterly reports on Form 10-Q, and for services that are normally provided by the auditor in connection with statutory and regulatory filings or engagements; and in addition, beginning in 2004, for the audit of VF's internal control over financial reporting with the objective of obtaining reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects; and for the attestation of management's report on the effectiveness of internal control over financial reporting.

*Audit-Related Fees:* The aggregate fees billed for assurance and related services that are reasonably related to the performance of the audit or review of VF's financial statements and are not reported above under the caption "Audit Fees" were \$265,000 for 2003 and \$954,000 for 2004. The foregoing services in 2004 consisted primarily of due diligence on certain acquisition efforts and employee benefit plan audits. The foregoing services in 2003 consisted primarily of services related to Sarbanes-Oxley compliance matters, employee benefit plan audits and employee benefit audits in Mexico.

*Tax Fees:* The aggregate fees billed for professional services for tax compliance, tax advice, and tax planning were \$1,171,000 for 2003 and \$1,360,000 for 2004. The foregoing services in 2004 consisted primarily of expatriate tax support, tax compliance, tax audit assistance, VAT services, transfer pricing and customs and duties matters. The foregoing services in 2003 consisted primarily of services related to expatriate tax support, tax compliance, VAT services, Caribbean tax matters, tax audit assistance and customs and duties matters.

*All Other Fees:* All other fees paid or payable by VF for services other than the services reported under "Audit Fees", "Audit-Related Fees" and "Tax Fees" rendered by PricewaterhouseCoopers LLP were \$6,000 in 2003 and \$-0- in 2004. The foregoing services in 2003 consisted primarily of services related to setting up a sourcing office in India.

All audit related services and all other permissible non-audit services provided by PricewaterhouseCoopers LLP were pre-approved by the Audit Committee. The pre-approval policies adopted by the Audit Committee provide that annual, recurring services that will be provided by VF's independent auditors and related fees are presented to the Audit Committee for its consideration and advance approval at each February Audit Committee meeting. At each February Audit Committee meeting, criteria are established by the Audit Committee for its advance approval of specified categories of services and payment of fees to VF's independent auditors for changes in scope of recurring services or additional non-recurring services during the current year. On a quarterly basis, the Audit Committee is informed of each previously approved service performed by VF's independent auditors and the related fees.

**Report of the Audit Committee.** The Audit Committee reports as follows with respect to the audit of VF's consolidated financial statements for the fiscal year ended January 1, 2005 (the "2004 Financial Statements"). At the meeting of the Audit Committee held in February 2005, the Audit Committee (i) reviewed and discussed with management the 2004 Financial Statements; (ii) discussed with PricewaterhouseCoopers LLP the matters required to be discussed by the Statement of Auditing Standards No. 61 (Communication with Audit Committees) which include, among other items, matters related to the conduct of the

audit of the 2004 Financial Statements; and (iii) received from PricewaterhouseCoopers LLP written disclosures regarding their independence required by Independence Standards Board Standard No. 1 (Independence Discussions with Audit Committees) and discussed with PricewaterhouseCoopers LLP their independence from VF. Based on the foregoing review and discussions, the Audit Committee recommended to the Board of Directors that the 2004 Financial Statements as audited by PricewaterhouseCoopers LLP be included in VF's Annual Report on Form 10-K for the fiscal year ended January 1, 2005 to be filed with the Securities and Exchange Commission.

George Fellows, Chairman

Juan Ernesto de Bedout

Barbara S. Feigin

Clarence Otis, Jr.

Raymond G. Viault

#### **OTHER INFORMATION**

##### **Other Matters**

The Board of Directors does not know of any other matter that is intended to be brought before the Meeting, but if any other matter is presented, the persons named in the enclosed proxy will be authorized to vote on behalf of the shareholders in their discretion and intend to vote the same according to their best judgment. At February 8, 2005, VF had not received notice of any matter to be presented at the Meeting other than as described in this proxy statement.

##### **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Securities Exchange Act of 1934 requires directors and certain officers of VF, as well as persons who own more than 10% of a registered class of VF's equity securities ( Reporting Persons ), to file reports of ownership and changes in ownership on Forms 3, 4 and 5 with the Securities and Exchange Commission and the New York Stock Exchange. VF believes that during the preceding year all Reporting Persons timely complied with all filing requirements applicable to them, except that Mr. Bradley Batten, Vice President-Controller, filed a late Form 4 reporting the acquisition of 290 shares of VF Common Stock through the VF Executive Deferred Savings Plan.

##### **Expenses of Solicitation**

VF will bear the cost of this proxy solicitation. In addition to the use of mail, proxies may be solicited in person or by telephone by VF employees without additional compensation. VF has engaged D.F. King & Co., Inc. to solicit proxies in connection with the proxy statement, and employees of that company are expected to solicit proxies in person, by telephone and by mail. The anticipated cost to VF of such solicitation is approximately \$10,000, plus expenses. VF will reimburse brokers and other persons holding stock in their names or in



the names of nominees for their expenses incurred in sending proxy material to principals and obtaining their proxies.

**2005 Shareholder Proposals**

In order for shareholder proposals for the 2006 Annual Meeting of Shareholders to be eligible for inclusion in VF's proxy statement, VF must receive them at its principal office in Greensboro, North Carolina on or before November 24, 2005. In order for shareholder proposals that are not intended to be included in VF's proxy statement but which are to be presented at the 2006 Annual Meeting of Shareholders to be timely, VF must receive notice of such at its principal office in Greensboro, North Carolina on or before February 7, 2006.

By Order of the Board of Directors

Candace S. Cummings  
Vice President Administration,  
General Counsel and Secretary

Dated: March 24, 2005

**APPENDIX A**  
**V.F. CORPORATION**  
**AUDIT COMMITTEE CHARTER**  
**(As Amended April 27, 2004)**

**I. Purpose**

The purpose of the Audit Committee (the Committee) of the Board of Directors (the Board) of V.F. Corporation (VF) is to assist the Board in its responsibility to oversee management's conduct of VF's financial reporting process including (A) overseeing (1) the integrity of VF's financial statements, (2) VF's compliance with legal and regulatory requirements, (3) VF's independent auditor's qualifications and independence, (4) the performance of VF's internal audit function and independent auditors, and (5) the effectiveness of VF's internal control process and (B) preparing the report that is required by the rules of the Securities and Exchange Commission (SEC) to be prepared by the audit committee and included in VF's annual proxy statement. The Audit Committee also functions as the Qualified Legal Compliance Committee (QLCC) to review any reports by attorneys employed or retained by VF of a material violation of U.S. federal or state securities law, a material breach of fiduciary duty or material violation of any other U.S. federal or state law.

**II. Structure**

The Board shall annually designate the members of the Committee and its Chairman. The Committee shall be composed of not less than three nor more than six members of the Board. The Board may fill any vacancies on the Committee. All members of the Committee shall, in the judgment of the Board, be independent in accordance with the rules and regulations of the SEC and the New York Stock Exchange Listing Standards. Each member shall in the judgment of the Board be financially literate or shall at the time of appointment undertake training for that purpose. At least one member of the Audit Committee shall in the judgment of the Board meet the requirements of audit committee financial expert in accordance with the rules and regulations of the SEC and at least one member (who may also serve as the audit committee financial expert) shall in the judgment of the Board have accounting or related financial management expertise in accordance with the New York Stock Exchange Listing Standards. No action of the Committee shall be invalid or deemed beyond the authority of the Committee because of a failure of any member to meet the requirements of this paragraph. The Secretary of VF or the Secretary's designee will serve as the Secretary of the Committee.

**III. Meetings**

The Committee shall meet at least four times a year, or more frequently as circumstances dictate, and at such times and places as determined by the Committee. The Committee shall meet regularly in executive session without management present. The Committee shall meet at least quarterly in separate executive sessions with management and the General Auditor and at least annually in a separate executive session with the independent auditor to discuss any matters that any of them believe should be discussed

privately. The Committee shall review with the independent auditor any problems or difficulties and management's response.

A meeting of the Committee may be called by any member of the Committee. A majority of the members of the Committee shall constitute a quorum at any meeting. In the absence of its Chairman, the Committee may appoint any other member of the Committee to preside at its meetings. The members of the Committee shall not have the authority to appoint another director to act in the place of an absent or disqualified member of the Committee.

A written agenda shall be prepared, when possible, for each meeting and distributed to Committee members before the meeting, together with any relevant background materials. Minutes of each meeting shall be prepared and distributed to the Committee. The Committee shall report on each of its proceedings to the Board at the next regular meeting of the Board.

#### **IV. Responsibilities and Duties**

The Committee shall have the following basic duties and such other duties as shall be specifically assigned to the Committee by the Board and assumed by the Committee:

##### **A. Review of Financial Reports and Press Releases**

1. The Committee shall discuss with management and the independent auditor the audited financial statements to be included in VF's Annual Report on Form 10-K (or the Annual Report to Shareholders if distributed prior to the filing of Form 10-K), including VF's disclosures under Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) and review and consider with the independent auditor the matters required to be discussed by Statement of Auditing Standards ( SAS ) No. 61 (as it may be modified or supplemented).

2. The Committee, or at least its chairman, shall review with management and the independent auditor interim financial results to be included in VF's quarterly reports to be filed with the Securities and Exchange Commission, MD&A and the matters required to be discussed by SAS No. 71 (as it may be modified or supplemented); this review will occur prior to VF's filing of any Form 10-Q.

3. The Committee shall discuss earnings press releases, as well as financial information and earnings guidance provided to analysts and rating agencies. The Committee need not discuss these items in advance of each earnings release or in each instance in which VF may provide earnings guidance.

4. The Committee shall discuss policies with respect to risk assessment and risk management.

##### **B. Independent Auditor**

1. The Committee shall have the sole authority to retain (subject, if applicable, to shareholder ratification) and terminate VF's independent auditor and set its fees.

2. The Committee shall review with the independent auditor the scope of the prospective audit, the estimated fees therefor and such other matters pertaining to such audit as the Audit Committee may deem appropriate.

3. The Committee shall pre-approve all audit and permitted non-audit services to be performed by the independent auditor; or delegate the authority to pre-approve such services to one or more members of the Audit Committee, who shall report any decision to pre-approve any services to the full Audit Committee at its regularly scheduled meetings.

4. The Committee shall, at least annually, receive and review a report by VF's independent auditor describing: (a) the firm's internal quality-control procedures; (b) any material issues raised by the most recent internal quality-control review, or peer review, of the firm, or by any inquiry or investigation by governmental or professional authorities, within the preceding five years, respecting one or more independent audits carried out by the firm, and any steps taken to deal with any such issues; and (c) (to assess the auditor's independence) all relationships between the independent auditor and VF.

5. The Committee shall obtain the independent auditor's assurance that the audit was conducted in a manner consistent with the Securities Exchange Act of 1934, as amended, and other provisions of applicable law.

6. The Committee shall set clear hiring policies for employees or former employees of the independent auditor.

**C. Internal Audit**

1. The Committee shall review the appointment and replacement of VF's General Auditor; and review any issues that arise regarding the performance of VF's internal audit function.

2. The Committee shall receive and review a report, at least annually, from the General Auditor on VF's internal controls based on the internal auditing performed and any matters significant to VF contained in these reports.

3. The Committee shall review the Internal Audit Department's annual plan, interim activities, and organizational structure, as needed.

**D. Financial Reporting, Accounting Principles and Internal Control Matters**

1. The Committee shall advise management, including the Internal Audit Department, and the independent auditor that they are expected to provide the Committee with a timely analysis of significant financial reporting, accounting, or internal control matters.

2. The Committee shall make or cause to be made, from time to time, such other examinations or reviews as the Audit Committee may deem advisable with respect to the adequacy of the systems of internal controls and accounting practices of VF and its subsidiaries and with respect to current accounting trends and developments, and take such action with respect thereto as may be deemed appropriate.

3. The Committee shall review the status of compliance with laws, regulations, and internal procedures, contingent liabilities and risks that may be material to VF, the scope and

status of systems designed to assure VF compliance with laws, regulations and internal procedures, through receiving reports from management, legal counsel and other third parties as determined by the Audit Committee on such matters, as well as major legislative and regulatory developments which could materially impact VF's contingent liabilities and risks.

4. The Committee shall establish and maintain procedures for the confidential and anonymous receipt, retention and treatment of complaints regarding VF's accounting, internal controls or auditing matters.

***E. Qualified Legal Compliance Committee***

1. In its capacity as VF's qualified legal compliance committee ( QLCC ), the Committee shall review any report made directly, or otherwise made known, to it by attorneys employed or retained by VF or its subsidiaries of a material violation of U.S. federal or state securities law, a material breach of fiduciary duty arising under U.S. federal or state law or a similar material violation of any U.S. federal or state law ( a material violation ), all in accordance with the provisions of 17 CFR Part 205, as amended from time to time ( Part 205 ). The Committee shall also review and consider reports made in accordance with VF's Professional Conduct Policy.

2. When any member of the Committee receives a report of evidence of a material violation or any report under VF's Professional Conduct Policy of a possible violation of law ( a report ), such member shall bring such matter to the Chairman. The Chairman shall document the receipt and substance of the report in a log and maintain a copy of any written report received. The Chairman shall then promptly bring the report to the attention of the full Committee.

3. Upon receipt of a report, the Committee shall (a) inform VF's chief legal officer ( CLO ) and chief executive officer ( CEO ) (or the equivalents thereof) of such report unless such notification would be futile; and (b) determine whether an investigation is necessary regarding any report of evidence of a material violation by VF, its subsidiaries or any of their officers, directors, employees or agents.

4. If the Committee determines an investigation is necessary or appropriate, the Committee shall (a) notify the full board of directors; (b) initiate an investigation, which may be conducted either by the CLO or by outside attorneys; and (c) retain such expert personnel as the Committee deems necessary.

5. At the conclusion of any such investigation, the Committee shall: (a) recommend that VF implement an appropriate response to the evidence of a material violation; and (b) inform the CLO, the CEO and the Board of the results of any such investigation initiated by the Committee and the appropriate remedial measures to be adopted.

6. The Committee may take all other appropriate action, including notifying the SEC, if VF fails in any material respect to implement an appropriate response that the Committee has recommended for adoption by VF.

7. The Committee, when acting as the QLCC, may act only by majority vote.

**F. Annual Evaluation**

The Committee shall annually evaluate its performance.

**V. Resources and Authority**

The Committee may authorize or conduct investigations into any matters within the scope of its responsibilities. The Committee shall have the authority to call before it management and other employees of VF involved in financial or internal control matters. Further, the Committee shall have the power (without seeking Board approval) to engage such financial and internal control experts, including independent public accountants other than VF's independent auditor, counsel, including counsel other than VF's regular counsel, and other consultants as it deems reasonably necessary to assist it in carrying out its responsibilities.

**VI. Limit on Authority**

In accordance with the Corporation's By-Laws and the Pennsylvania Business Corporation Law of 1988, as amended, the Committee shall not have any power or authority as to the following:

1. The submission to shareholders of any action requiring approval of shareholders under the Pennsylvania Business Corporation Law of 1988, as amended;
2. The creation or filling of vacancies in the Board;
3. The adoption, amendment or repeal of the By-Laws;
4. The amendment or repeal of any resolution of the Board that by its terms is amendable or repealable only by the Board; or
5. The action on matters committed by the By-Laws or resolution of the Board to another committee of the Board.

**VII. Review of Charter**

The Committee shall periodically review the provisions of this Charter and recommend at that time, or at any other time, any changes to the Board.

**APPENDIX B**  
**V.F. CORPORATION**  
**INDEPENDENCE STANDARDS OF THE BOARD OF DIRECTORS**

To be considered independent under the Listing Standards of the NYSE, the Board must determine that a director does not have any direct or indirect (as a partner, shareholder or officer of an organization that has a relationship with VF) material relationship with VF by broadly considering all relevant facts and circumstances. Material relationships can include commercial, industrial, banking, consulting, legal, accounting, charitable and familial relationships, among others. The Board's determination of each director's independence will be disclosed annually in the Company's proxy statement. The Board has established the following categorical standards to assist it in determining director independence in accordance with the NYSE rules:

No director who is an employee, or whose immediate family member is an executive officer, of VF can be considered independent until three (3) years after termination of such employment relationship.

No director who is affiliated with or employed by, or whose immediate family member is affiliated with or employed in a professional capacity by, a present or former internal or external auditor of the company can be considered independent until three (3) years after the end of the affiliation or employment or auditing relationship.

No director can be considered independent if he or she is employed, or if his or her immediate family member is employed, as an executive officer of another company where any of VF's present executives serve on the other company's compensation committee until three years after the end of such service or employment relationship.

No director can be considered independent if he or she receives, or his or her immediate family member receives, more than \$100,000 per year in direct compensation from the Company, other than director and committee fees and pension or other forms of deferred compensation for prior service (provided such compensation is not contingent in any way on continued service) until three years after he or she or his or her immediate family member ceases to receive more than \$100,000 per year in such compensation.

No director can be considered independent if he or she is an executive officer or employee of another company not including a charitable organization (or an immediate family member of the director is an executive officer of such company) that makes payments to, or receives payments from, VF for property or services in an amount which, in any single fiscal year, exceeds the greater of \$1 million or 2% of such other company's consolidated gross revenues until three years after falling below such threshold.

VF will disclose, in its annual proxy statement, any charitable contributions made by VF to a charitable organization if the charitable organization is one in which a VF director serves as an executive officer and, within the preceding three years, charitable contributions made by VF in any single fiscal year exceed the greater of \$1 million or 2% of such charitable organization's consolidated gross revenues. This

disclosure does not automatically result in a determination against that director's independence; however, the Board will consider the materiality of this relationship in its overall affirmative determination of that director's independence status.

The Board, as part of its self-evaluation will review all commercial, industrial, banking, consulting, legal, accounting, charitable, and familial relationships between the Company and its directors.

For relationships not qualifying within the above guidelines, the determination of whether the relationship is material, and therefore whether the director is independent, shall be made by the Board. The Company will explain in the next proxy statement the basis for any Board determination that a relationship was immaterial despite the fact that it did not meet the categorical standards of immateriality set forth in the above guidelines.

In addition, members of the Audit Committee of the Board are subject to heightened standards of independence under the NYSE rules and the SEC rules and regulations.

B-2

---



**C/O EQUISERVE TRUST COMPANY N.A.  
P.O. BOX 8099  
EDISON, NJ 08818-8099**

Dear Shareholder:

VF Corporation encourages you to take advantage of one of the convenient ways to vote your shares. You can vote 24 hours a day, 7 days a week, using either a touch-tone telephone or through the Internet. To vote your shares by telephone or the Internet, you must have this proxy/voting instruction card in hand. **YOUR INTERNET OR TELEPHONE VOTE MUST BE RECEIVED BY 11:59 P.M., EASTERN DAYLIGHT TIME, ON APRIL 25, 2005.**

**Your vote is important. Please vote immediately.**

**Vote-by-Internet**

1. To vote on the Internet, go to the web site <http://www.eproxyvote.com/vfc>

**OR**

**Vote-by-Telephone**

2. To vote over the telephone, dial 1-877-PRXVOTE (1-877-779-8683). Shareholders outside of the U.S. and Canada should call 1-201-536-8073.

Your telephone or Internet vote authorizes the proxies named on the above proxy/voting instruction card in the same manner as if you had marked, signed, dated, and returned the proxy/voting instruction card. **IF YOU CHOOSE TO VOTE TELEPHONICALLY OR THROUGH THE INTERNET, THERE IS NO NEED TO MAIL BACK YOUR PROXY/VOTING INSTRUCTION CARD.**

**Your vote is important. Thank you for voting.**

DETACH HERE IF YOU ARE RETURNING YOUR PROXY CARD BY MAIL

---

þ Please mark your  
votes as in  
this example.

Shares subject to this proxy/voting instruction card will be voted in the manner indicated below, when the card is properly executed and returned. If no indication is made, such shares

will be voted **FOR** the election of all nominees as Directors and **FOR** ratification of the selection of the independent auditors. *For participants in the VF Corporation employee benefit plans:* This card will be treated as voting instructions to the plan trustees or administrator, as explained on the detachable portion of the card.

---

**The Board of Directors recommends a vote FOR Item No. 1 and Item No. 2.**

---

1 Election of Directors.

	<b>FOR</b>	<b>WITHHELD</b>	
	<input type="radio"/>	<input type="radio"/>	
<b>FOR ALL NOMINEES</b>			<b>WITHHELD FROM ALL NOMINEES</b>
<input type="radio"/>	FOR ALL NOMINEES EXCEPT AS WRITTEN ABOVE		

	<b>FOR</b>	<b>AGAINST</b>	<b>ABSTAIN</b>
2 Ratification of the selection of PricewaterhouseCoopers LLP as VF's independent auditors for the fiscal year ending December 31, 2005.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

I will attend the Annual Meeting.

Change of address/comments

TO VOTE BY MAIL, Please sign, date and return your proxy promptly in the enclosed envelope. No postage required if mailed in the United States.

NOTE: Please sign name(s) exactly as printed hereon. Joint owners should each sign. When signing as attorney, executor, administrator, trustee or guardian, please give full title as such.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_ Signature: \_\_\_\_\_  
 \_\_\_\_\_ Date: \_\_\_\_\_

**Voting Instructions for the VF Corporation Tax-Advantaged Savings Plan  
for Salaried Employees (the Salaried 401(k) ):**

This card constitutes voting instructions to Fidelity Management Trust Company, the Trustee for the Salaried 401(k), to vote in person or by proxy any shares of Common Stock and Series B ESOP Convertible Preferred Stock allocated to the undersigned as of March 8, 2005 under the Salaried 401(k), at the Annual Meeting of Shareholders of VF Corporation to be held on April 26, 2005, and at any adjournments thereof, and also constitutes voting instructions to the Trustee for a proportionate number of shares of Common Stock and Series B ESOP Convertible Preferred Stock in the Salaried 401(k) for which no instruction card has been received from other participants. If you do not return this card, the Trustee will vote any shares allocated to you in the same proportion as the shares for which instructions were received from other participants in the Salaried 401(k).

**Voting Instructions for the VF Corporation Tax-Advantaged Savings Plan  
for Hourly Employees (the Hourly 401(k) ):**

This card also constitutes voting instructions to Fidelity Management Trust Company, the Trustee for the Hourly 401(k), to vote in person or by proxy any shares of Common Stock allocated to the undersigned as of March 8, 2005 under the Hourly 401(k), at the Annual Meeting of Shareholders of VF Corporation to be held on April 26, 2005, and at any adjournments thereof, and also constitutes voting instructions to the Trustee for a proportionate number of shares of Common Stock in the Hourly 401(k) for which no instruction card has been received from other participants. If you do not return this card, the Trustee will vote any shares allocated to you in the same proportion as the shares for which instructions were received from other participants in the Hourly 401(k).

**Voting Request for the VF Executive Deferred Savings Plan (the EDSP ):**

This card constitutes a voting request to the VF Corporation Pension Plan Committee (the Committee ), Administrator of the EDSP, to vote the VF Corporation shares held by the trustee of the grantor trust relating to the EDSP and credited to the participant s EDSP account as of March 8, 2005, at the Annual Meeting of Shareholders of VF Corporation to be held on April 26, 2005, and at any adjournments thereof, with the understanding that the Committee, pursuant to its discretionary powers under the EDSP, may reject this request and direct that the shares be voted in a contrary manner.

DETACH HERE

---

P  
R  
O  
X  
Y

**PROXY SOLICITATION/VOTING INSTRUCTION CARD**

**VF CORPORATION**

**Proxy Solicited on Behalf of the Board of Directors for  
Annual Meeting on April 26, 2005**

Edgar Filing: V F CORP - Form DEF 14A

The undersigned hereby appoints M.J. McDonald and C.S. Cummings, and each of them acting individually, proxies of the undersigned, with full power of substitution, to represent and vote, as directed on the reverse side of this card, all shares of Common Stock of VF Corporation held of record by the undersigned on March 8, 2005, at the Annual Meeting of Shareholders of VF Corporation to be held on April 26, 2005, and at any adjournments thereof, and, in their discretion, upon such other matters not specified as may come before said meeting. The undersigned hereby revokes any prior proxies.

Election of Directors, Nominees for a 3-year term:

01 Juan Ernesto de Bedout, 02 Ursula O. Fairbairn, 03 Barbara S. Feigin, 04 Mackey J. McDonald

**You are encouraged to specify your choice by marking the appropriate boxes, SEE REVERSE SIDE, but you need not mark any boxes if you wish to vote in accordance with the Board of Directors recommendations. UNLESS YOU VOTE BY TELEPHONE, INTERNET, OR BY SIGNING AND RETURNING THIS CARD, THE PROXIES CANNOT VOTE YOUR SHARES.**

**PLEASE VOTE, DATE AND SIGN THIS PROXY ON THE OTHER SIDE AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE.**

HAS YOUR ADDRESS CHANGED?

DO YOU HAVE ANY COMMENTS?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**VOTING REQUEST**

**To: VF Corporation Pension Plan Committee (the Committee ), Administrator of the VF Deferred Savings Plan for Non-Employee Directors (the Plan )**

As a participant in the Plan with certain Deferrals being credited with gains and losses as if invested in the VF Corporation Common Stock Fund, and in accordance with the Committee's procedures permitting each such participant the right to request that the VF shares held by the trustee of the grantor trust relating to the Plan and credited to the participant's Plan account at the record date be voted in a specific manner, I hereby request that my VF shares so credited be voted, in person or by proxy, in the manner shown below:

**ELECTION OF DIRECTORS**

**The Board of Directors of the Corporation recommends a vote FOR the election of all nominees as Directors.**

Nominees: For a 3-year term:  
Juan Ernesto de Bedout, Ursula O.  
Fairbairn, Barbara S. Feigin and Mackey J.  
McDonald.

**VOTE FOR** all nominees listed above,  
except vote withheld from individual  
nominees as follows:

**VOTE WITHHELD**  
from all nominees

\_\_\_\_\_  
\_\_\_\_\_

**RATIFICATION OF THE SELECTION OF PRICEWATERHOUSECOOPERS LLP AS VF'S INDEPENDENT AUDITORS FOR THE FISCAL YEAR ENDING DECEMBER 31, 2005.**

**The Board of Directors of the Corporation recommends a vote FOR ratification of the selection of the independent auditors.**

**FOR**

**AGAINST**

**ABSTAIN**

I understand that if I return this form properly signed but do not otherwise specify my choices, this will be deemed to be a request to vote **FOR** the election of all nominees as Directors and **FOR** ratification of the selection of the independent auditors.

Signature of Participant:

\_\_\_\_\_

**IMPORTANT:** Please sign and date these instructions exactly as your name appears hereon.

PLEASE SIGN, DATE AND RETURN THESE INSTRUCTIONS PROMPTLY IN THE ENCLOSED ENVELOPE. NO POSTAGE REQUIRED IF MAILED IN THE UNITED STATES.