

FOOT LOCKER, INC.  
Form 10-Q  
December 11, 2018  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: November 3, 2018

OR

TRANSITION REPORT  
PURSUANT TO SECTION  
13 OR 15(d) OF THE  
SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-10299

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(Exact name of registrant as specified in its charter)

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New York 13-3513936  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

330 West 34th Street, New York, New York 10001

(Address of principal executive offices, Zip Code)

(212-720-3700)

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes      No

Number of shares of Common Stock outstanding as of November 30, 2018: 112,890,202

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FOOT LOCKER, INC.

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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## FOOT LOCKER, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

(\$ in millions, except shares)

	November 3, 2018 (Unaudited)	October 28, 2017 (Unaudited)	February 3, 2018 *
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	\$ 748	\$ 890	\$ 849
Merchandise inventories	1,305	1,313	1,278
Other current assets	325	295	424
	2,378	2,498	2,551
Property and equipment, net	824	835	866
Deferred taxes	107	164	48
Goodwill	157	158	160
Other intangible assets, net	39	45	46
Other assets	175	113	290
	\$ 3,680	\$ 3,813	\$ 3,961
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
Current liabilities:			
Accounts payable	\$ 383	\$ 241	\$ 258
Accrued and other liabilities	312	326	358
	695	567	616
Long-term debt	124	126	125

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Other liabilities	410	463	701
Total liabilities	1,229	1,156	1,442
Shareholders' equity:			
Common stock and paid-in capital: 121,500,846; 133,336,171; and 121,262,456 shares outstanding, respectively	864	921	842
Retained earnings	2,323	2,467	2,019
Accumulated other comprehensive loss	(361)	(286)	(279)
Less: Treasury stock at cost: 8,109,644; 10,730,582; and 1,433,433 shares, respectively	(375)	(445)	(63)
Total shareholders' equity	2,451	2,657	2,519
	\$ 3,680	\$ 3,813	\$ 3,961

See Accompanying Notes to Condensed Consolidated Financial Statements.

\* The balance sheet at February 3, 2018 has been derived from the previously reported audited financial statements at that date, but does not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. For further information, refer to the consolidated financial statements and footnotes thereto included in Foot Locker, Inc.'s Annual Report on Form 10-K for the year ended February 3, 2018.

FOOT LOCKER, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(in millions, except per share amounts)

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
Sales	\$ 1,860	\$ 1,870	\$ 5,667	\$ 5,572
Cost of sales	1,272	1,290	3,874	3,809
Selling, general and administrative expenses	398	368	1,163	1,078
Depreciation and amortization	44	44	133	127
Litigation and other charges	2	13	17	63
Income from operations	144	155	480	495
Interest income, net	(2)	—	(5)	(1)
Other income	—	(1)	(5)	(2)
Income before income taxes	146	156	490	498
Income tax expense	16	54	107	165
Net income	\$ 130	\$ 102	\$ 383	\$ 333
Basic earnings per share	\$ 1.14	\$ 0.81	\$ 3.29	\$ 2.57
Weighted-average shares outstanding	114.5	126.0	116.6	129.6
Diluted earnings per share	\$ 1.14	\$ 0.81	\$ 3.28	\$ 2.55
Weighted-average shares outstanding, assuming dilution	115.0	126.4	117.1	130.3

See Accompanying Notes to Condensed Consolidated Financial Statements.





FOOT LOCKER, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

(\$ in millions)

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
Net income	\$ 130	\$ 102	\$ 383	\$ 333
Other comprehensive income, net of income tax:				
Foreign currency translation adjustment:				
Translation adjustment arising during the period, net of income tax (benefit)/expense of \$(2), \$-, \$(9), and \$5 million, respectively	(23)	(4)	(81)	70
Cash flow hedges:				
Change in fair value of derivatives, net of income tax	—	—	1	1
Available for sale securities:				
Unrealized gain on available for sale securities	—	—	—	1
Pension and postretirement adjustments:				
Amortization of net actuarial gain/loss and prior service cost included in net periodic benefit costs, net of income tax expense of \$1, \$1, \$2, and \$3 million, respectively	2	2	6	5
Pension remeasurement and foreign currency fluctuations arising during the year, net of income tax benefit of \$-, \$-, \$3, and \$- million, respectively	—	—	(8)	—
Comprehensive income	\$ 109	\$ 100	\$ 301	\$ 410

See Accompanying Notes to Condensed Consolidated Financial Statements.



FOOT LOCKER, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(\$ in millions)

	Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017
From operating activities:		
Net income	\$ 383	\$ 333
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	133	127
Share-based compensation expense	16	11
Qualified pension plan contributions	(128)	(25)
Change in assets and liabilities:		
Merchandise inventories	(57)	18
Accounts payable	133	(13)
Accrued and other liabilities	—	(29)
Pension litigation accrual	17	50
Class counsel fees paid in connection with pension litigation	(97)	—
Other, net	22	24
Net cash provided by operating activities	422	496
From investing activities:		
Capital expenditures	(153)	(204)
Investment in equity securities	(6)	—
Insurance proceeds related to loss on property and equipment	2	—
Net cash used in investing activities	(157)	(204)
From financing activities:		
Purchase of treasury shares	(313)	(362)
Dividends paid on common stock	(120)	(120)
Proceeds from exercise of stock options	4	12
Treasury stock reissued under employee stock plan	2	5
Shares of common stock repurchased to satisfy tax withholding obligations	(1)	(10)
Net cash used in financing activities	(428)	(475)
Effect of exchange rate fluctuations on cash, cash equivalents, and restricted cash	(32)	30
Net change in cash, cash equivalents, and restricted cash	(195)	(153)

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Cash, cash equivalents, and restricted cash at beginning of period	1,031	1,073
Cash, cash equivalents, and restricted cash at end of period	\$ 836	\$ 920
Cash paid during the period:		
Interest	\$ 5	\$ 6
Income taxes	\$ 169	\$ 187

See Accompanying Notes to Condensed Consolidated Financial Statements.

FOOT LOCKER, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 1. Summary of Significant Accounting Policies

#### Basis of Presentation

The accompanying condensed consolidated financial statements contained in this report are unaudited. In the opinion of management, the condensed consolidated financial statements include all normal, recurring adjustments necessary for a fair presentation of the results for the interim periods of the fiscal year ending February 2, 2019 and of the fiscal year ended February 3, 2018. Certain items included in these statements are based on management's estimates. Actual results may differ from those estimates. The results of operations for any interim period are not necessarily indicative of the results expected for the year. The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the Notes to Consolidated Financial Statements contained in Foot Locker, Inc.'s (the "Company") Form 10-K for the year ended February 3, 2018, as filed with the U.S. Securities and Exchange Commission (the "SEC") on March 29, 2018.

Other than the changes to the Revenue Recognition policies as a result of the recently adopted accounting standards discussed below, there were no significant changes to our significant accounting policies disclosed in Note 1, Summary of Significant Accounting Policies of our Annual Report on Form 10-K for the year ended February 3, 2018.

#### Recently Adopted Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers (Topic 606). The core principle of Topic 606 is to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The Company adopted ASU 2014-09 during the first quarter of 2018 using the modified retrospective method. We recognized \$5 million, or \$4 million net of tax, as the cumulative effect of initially applying the new revenue standard as an increase to the opening balance of retained earnings.

In October 2016, the FASB issued ASU 2016-16, Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory. ASU 2016-16 requires recognition of income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. The Company adopted this ASU during the first quarter of 2018 using the modified retrospective method, and as a result increased deferred income tax assets by \$37 million. The Company recorded an adjustment to opening retained earnings to write off the income tax effects that had been deferred from past intercompany transactions involving non-inventory assets. The Company also recorded deferred tax assets with

an offset to opening retained earnings for amounts that were not previously recognized under the previous guidance but are recognized under this ASU.

Other recently adopted ASUs are discussed within the applicable disclosures on the following pages.

#### Recent Accounting Pronouncements Not Yet Adopted

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). This ASU requires lessees to recognize a lease liability, on a discounted basis, and a right-of-use asset for all leases, as well as additional disclosure regarding leasing arrangements. In July 2018, the FASB issued ASU 2018-11, Leases (Topic 842): Targeted Improvements, which provides an optional transition method of applying the new lease standard. Topic 842 can be applied using either a modified retrospective approach at the beginning of the earliest period presented, or as permitted by ASU 2018-11, at the beginning of the period in which it is adopted. These new leasing standards are effective for fiscal years beginning after December 15, 2018, including interim periods therein. The Company intends to adopt Topic 842 during the first quarter of 2019 using the optional transition method provided by ASU 2018-11. The Company has historically presented a non-GAAP measure to adjust its balance sheet to present operating leases as if they were capital leases. Based upon that analysis and our current evaluation of the standard, we estimate the adoption will result in the addition of \$3.2 billion to \$3.7 billion of assets and liabilities to our consolidated balance sheet, with no significant change to our consolidated statements of operations or cash flows. The actual amount of additional assets and liabilities that will be recorded upon adoption will depend on the discount and foreign currency rates that are in effect as of the adoption date, as well liabilities associated with leases that will be executed before the adoption date.

Other recently issued accounting pronouncements did not, or are not believed by management to, have a material effect on the Company's present or future consolidated financial statements.

FOOT LOCKER, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Revenue Recognition

Store revenue is recognized at the point of sale and includes merchandise, net of returns, and excludes taxes. Revenue from layaway sales is recognized when the customer receives the product, rather than when the initial deposit is paid.

In conjunction with the adoption of Topic 606 during the first quarter of 2018, we have determined that revenue for merchandise that is shipped to our customers from our distribution centers and stores will be recognized upon shipment date. Total revenue recognized includes shipping and handling fees. We have determined that control of the promised good is passed to the customer upon shipment date since the customer has legal title, the rewards of ownership, and paid for the merchandise as of the shipment date. This reflects a change in timing in how we previously recognized revenue for our direct-to-customer sales. Prior to the adoption of Topic 606, the Company recognized such revenue upon date of delivery. As a result of this change, the Company recorded \$1 million, net of tax, as an increase to opening retained earnings to reflect the cumulative effect of adopting this change. We have elected to account for shipping and handling as a fulfillment activity. The Company accrues the cost and recognized revenue for these activities upon shipment date.

### Gift Cards

The Company sells gift cards which do not have expiration dates. Revenue from gift card sales is recorded when the gift cards are redeemed by customers. Effective as of the first quarter of 2018 with the adoption of Topic 606, gift card breakage is recognized as revenue in proportion to the pattern of rights exercised by the customer, unless there is a legal obligation to remit the value of unredeemed gift cards to the relevant jurisdictions. This reflects a change in our accounting for gift card breakage from the remote method to the proportional method. As a result of adopting Topic 606, the Company recorded \$4 million, or \$3 million net of tax, as an increase to opening retained earnings to reflect the cumulative effect of this change based upon historical redemption patterns. Additionally, breakage income was previously recorded within selling, general and administrative expenses; however, with the adoption of this standard in the first quarter of 2018, this income is reported as part of sales. This change in classification is not considered significant.

## 2. Revenue

Sales disaggregated based upon sales channel is presented below.

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
	(\$ in millions)			
Stores	\$ 1,591	\$ 1,612	\$ 4,876	\$ 4,819
Direct-to-customers	269	258	791	753
Total sales	\$ 1,860	\$ 1,870	\$ 5,667	\$ 5,572

Sales disaggregated based upon geographic area is presented in the below table. Sales are attributable to the geographic area in which the sales transaction is fulfilled.

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
	(\$ in millions)			
United States	\$ 1,297	\$ 1,316	\$ 4,018	\$ 3,962
International	563	554	1,649	1,610
Total sales	\$ 1,860	\$ 1,870	\$ 5,667	\$ 5,572



FOOT LOCKER, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## Contract Liabilities

The table below presents the activity of our gift card liability balance:

	(\$ in millions)
Balance at February 4, 2018	\$ 38
Redemptions	(63)
Cumulative catch-up adjustment to retained earnings from the adoption of Topic 606	(4)
Breakage recognized	(4)
Activations	58
Foreign currency fluctuations	(1)
Balance at November 3, 2018	\$ 24

Due to the fact that most gift cards are redeemed within 12 months, the Company elected not to disclose information about remaining performance obligations.

## 3. Segment Information

The Company has integrated all available shopping channels including stores, websites, and catalogs. Store sales are primarily fulfilled from the store's inventory, but may also be shipped from any of our distribution centers or from a different store location if an item is not available at the original store. Direct-to-customer orders are primarily shipped to our customers through our distribution centers but may also be shipped from any store or a combination of our distribution centers and stores depending on the availability of particular items.

Our operating segments are identified according to how our business activities are managed and evaluated by our chief operating decision maker, our CEO. Prior to fiscal 2018, the Company had two reportable segments: Athletic Stores and Direct-to-Customers. Beginning in fiscal 2018, the Company has changed its organizational and internal reporting structure in order to execute our omni-channel strategy. In light of these changes, the Company has re-evaluated its operating segments, which now reflect the combination of stores and direct-to-customer by geography. The Company has determined that it has two operating segments, North America and International. Our North America operating segment includes the results of the following banners operating in the U.S. and Canada: Foot Locker, Kids Foot Locker, Lady Foot Locker, Champs Sports, Footaction, and SIX:02, including each of their related e-commerce businesses, as well as our Eastbay business that includes internet, catalog, and team sales. Our International operating segment includes the results of the following banners operating in Europe, Asia, Australia, and New Zealand: Foot Locker, Runners Point, Sidestep, and Kids Foot Locker, including each of their related

e-commerce businesses. We have further aggregated these operating segments into one reportable segment based upon their shared customer base and similar economic characteristics. Prior-year information has been restated to reflect this change.

The Company evaluates performance based on several factors, of which the primary financial measure is the banner's financial results referred to as division profit. Division profit reflects income before income taxes, pension litigation charge, corporate expense, non-operating income, and net interest income. The following table summarizes our results:

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
	(\$ in millions)			
Sales	\$ 1,860	\$ 1,870	\$ 5,667	\$ 5,572
<b>Operating Results</b>				
Division profit	165	180	543	592
Less: Pension litigation and reorganization charges (1) (2)	2	13	17	63
Less: Corporate expense (3)	19	12	46	34
Income from operations	144	155	480	495
Interest income, net	(2)	—	(5)	(1)
Other income (4)	—	1	5	2
Income before income taxes	\$ 146	\$ 156	\$ 490	\$ 498

FOOT LOCKER, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

- (1) Included in the thirteen and thirty-nine weeks ended November 3, 2018 are pre-tax charges of \$2 million and \$17 million, respectively, relating to a pension litigation matter described further in Note 14, Legal Proceedings. Included in the thirty-nine weeks ended October 28, 2017 is a pre-tax charge of \$50 million relating to the same matter.
- (2) During the third quarter of 2017, the Company recorded a \$13 million pre-tax charge as a result of the Company reorganizing its organizational structure, described more fully in Note 4, Litigation and Other Charges.
- (3) Corporate expense consists of unallocated selling, general and administrative expenses as well as depreciation and amortization related to the Company's corporate headquarters, centrally managed departments, unallocated insurance and benefit programs, certain foreign exchange transaction gains and losses, and other items.
- (4) Other income includes non-operating items, such as lease termination gains, franchise royalty income, changes in fair value, premiums paid, realized gains and losses associated with foreign currency option contracts, changes in the market value of our available-for-sale security in conjunction with the adoption of ASU 2016-01 as of the beginning of 2018, and net benefit expense related to our pension and postretirement programs excluding the service cost component conjunction with the adoption of ASU 2017-07 as of the beginning of 2018.

#### 4. Litigation and Other Charges

As more fully discussed in Note 14, Legal Proceedings, the Company recorded charges related to the pension litigation judgment of \$2 million and \$17 million for the thirteen and thirty-nine weeks ended November 3, 2018. For the thirty-nine weeks ended November 3, 2018, the Company recorded charges of \$13 million, which represented adjustments to the estimated cost of reformation and interest. Professional fees in connection with the plan reformation were incurred totaling \$2 million and \$4 million for the thirteen and thirty-nine weeks ended November 3, 2018, respectively. During the thirty-nine weeks ended October 28, 2017, the Company recorded a \$50 million charge related to the same matter.

During the third quarter of the prior year, the Company recorded a charge for \$13 million as a result of reorganizing its organizational structure. The following is a roll forward of the liability related to that event for the thirty-nine weeks ended November 3, 2018:

	Severance and Benefit Costs (\$ in millions)	Other Related Charges	Total
Balance at February 3, 2018	\$ 5	\$ 2	\$ 7
Cash payments	(5)	(1)	(6)
Balance at November 3, 2018	\$ —	\$ 1	\$ 1

## 5. Restricted Cash

The following table provides a reconciliation of cash and cash equivalents, as reported on our condensed consolidated balance sheets, to cash, cash equivalents, and restricted cash, as reported on our condensed consolidated statements of cash flows.

	November 3, 2018	October 28, 2017	February 3, 2018
	(\$ in millions)		
Cash and cash equivalents	\$ 748	\$ 890	\$ 849
Restricted cash included in other current assets	2	1	1
Restricted cash included in other non-current assets	86	29	181
Cash, cash equivalents, and restricted cash	\$ 836	\$ 920	\$ 1,031

Amounts included in restricted cash primarily relate to funds deposited in a qualified settlement fund in connection with the pension litigation, as well amounts held in escrow in connection with various leasing arrangements in Europe. In addition, restricted cash reflects deposits held in insurance trusts in order to satisfy the requirement to collateralize part of the self-insured workers' compensation and liability claims.

FOOT LOCKER, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 6. Goodwill

Annually during the first quarter, or more frequently if impairment indicators arise, the Company reviews goodwill and intangible assets with indefinite lives for impairment.

As a result of the first quarter 2018 change in our organizational and internal reporting structure, we have determined that we have one reportable segment. We have reassessed our reporting units in light of this change and have deemed the collective omni-channel banners in North America and International to be the two reporting units at which goodwill is tested. Therefore, goodwill was re-allocated to these reporting units based on their relative fair values. As required, we conducted our annual impairment review both before and after this change. Neither review resulted in the recognition of impairment, as the fair value of each reporting unit exceeded its carrying value.

## 7. Other Intangible Assets, net

The components of finite-lived intangible assets and intangible assets not subject to amortization are as follows:

(\$ in millions)	November 3, 2018			October 28, 2017			February 3, 2018		
	Gross value	Accum. amort.	Net value	Gross value	Accum. amort.	Net value	Gross value	Accum. amort.	Net value
Amortized intangible assets: (1)									
Lease acquisition costs	\$ 121	\$ (111)	\$ 10	\$ 129	\$ (117)	\$ 12	\$ 135	\$ (122)	\$ 13

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Trademarks / trade names	20	(15)	5	20	(13)	7	20	(14)	6
Favorable leases	7	(6)	1	7	(6)	1	7	(6)	1
	\$ 148	\$ (132)	\$ 16	\$ 156	\$ (136)	\$ 20	\$ 162	\$ (142)	\$ 20
Indefinite life intangible assets: (1)									
Runners Point Group trademarks / trade names									
			\$ 23			\$ 25			\$ 26
Other intangible assets, net			\$ 39			\$ 45			\$ 46

(1) The change in the ending balances also reflects the effect of foreign currency fluctuations due primarily to the movements of the euro in relation to the U.S. dollar.

The annual review of intangible assets with indefinite lives performed during the first quarter of 2018 did not result in the recognition of impairment. Amortization expense recorded is as follows:

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018		November 3, 2018	
	October 28, 2017		October 28, 2017	
	(\$ in millions)			
Amortization expense	\$ 1	\$ 1	\$ 3	\$ 3

Estimated future amortization expense for finite-life intangible assets is as follows:

	(\$ in millions)
Remainder of 2018	\$ 1
2019	3
2020	3
2021	3
2022	2
2023	2



FOOT LOCKER, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 8. Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss (“AOCL”), net of tax, is comprised of the following

	November 3, 2018	October 28, 2017	February 3, 2018
	(\$ in millions)		
Foreign currency translation adjustments	\$ (90)	\$ (57)	\$ (9)
Cash flow hedges	1	2	—
Unrecognized pension cost and postretirement benefit	(272)	(231)	(270)
	\$ (361)	\$ (286)	\$ (279)

The changes in AOCL for the thirty-nine weeks ended November 3, 2018 were as follows:

(\$ in millions)	Foreign Currency Translation Adjustments	Cash Flow Hedges	Items Related	
			to Pension and Postretirement Benefits	Total
Balance as of February 3, 2018	\$ (9)	\$ —	\$ (270)	\$ (279)
OCI before reclassification	(81)	1	1	(79)
Amortization of pension actuarial (gain)/loss, net of tax	—	—	6	6
Pension remeasurement, net of tax	—	—	(9)	(9)
Other comprehensive income	(81)	1	(2)	(82)
Balance as of November 3, 2018	\$ (90)	\$ 1	\$ (272)	\$ (361)

Reclassifications from AOCL for the thirty-nine weeks ended November 3, 2018 were as follows:



	(\$ in millions)
Amortization of actuarial (gain) loss:	
Pension benefits- amortization of actuarial loss	\$ 9
Postretirement benefits- amortization of actuarial gain	(1)
Net periodic benefit cost (see Note 12)	8
Income tax benefit	(2)
Net of tax	\$ 6

## 9. Income Taxes

In March 2018, the FASB issued ASU 2018-05, Income Taxes (Topic 740): Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 118 (“SAB 118”). This update provides guidance on income tax accounting implications under Public Law 115-97, informally known as the Tax Cuts and Jobs Act (the "Tax Act"), which was enacted on December 22, 2017. The Tax Act significantly revised the U.S. corporate income tax by, among other things, lowering the statutory corporate tax rate from 35 percent to 21 percent, eliminating certain deductions, imposing a mandatory one-time tax on accumulated earnings of foreign subsidiaries, introducing new tax regimes, and changing how foreign earnings are subject to U.S. tax. SAB 118 addressed the application of GAAP to situations when a registrant does not have the necessary information available, prepared, or analyzed (including computations) in reasonable detail to complete the accounting for certain income tax effects of the Tax Act.

As of February 3, 2018, the Company had not completed the determination of the accounting implications of the Tax Act on the Company’s tax accruals. However, we reasonably estimated the effects of the Tax Act and recognized a provisional net tax expense of \$99 million associated with the Tax Act in the fourth quarter of 2017. During the thirteen and thirty-nine weeks ended November 3, 2018, the Company reduced its provisional calculation by \$16 million and \$17 million, respectively, which primarily represented revised estimates of foreign tax credits.



FOOT LOCKER, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Our accounting for the Tax Act is still incomplete as we have not finalized the taxation of deemed repatriation of foreign income previously deferred from U.S. income taxes and adjustments to our deferred taxes. We are continuing to analyze additional information, regulatory guidance, and developing technical interpretations to complete our accounting for these items. Our accounting will be completed during the fourth quarter as provided by SAB 118.

The Company continues to evaluate the provisions of the Tax Act, including the global intangible low-taxed income (“GILTI”), the foreign derived intangible income (“FDII”) provisions, and the base erosion and anti-abuse tax (“BEAT”). The Company has made an accounting policy election to treat GILTI taxes as a current period expense.

The ultimate effect of the Tax Act may differ from these provisional amounts, possibly materially, due to, among other things, additional analysis, changes in interpretations and assumptions the Company has made, additional regulatory guidance that may be issued, as well as any related actions the Company may take.

For the thirteen and thirty-nine weeks ended November 3, 2018, the Company recorded income tax provisions of \$16 million and \$107 million, which represented effective tax rates of 10.8 percent and 21.8 percent, respectively. For the thirteen and thirty-nine weeks ended October 28, 2017, the Company recorded income tax provisions of \$54 million and \$165 million, which represented effective tax rates of 34.7 percent and 33.2 percent, respectively. The Company’s interim provision for income taxes is measured using an annual effective tax rate, adjusted for discrete items that occur within the periods presented.

#### 10. Fair Value Measurements

The Company’s financial assets recorded at fair value are categorized as follows:

Level 1 – Quoted prices for identical instruments in active markets.

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Level 2 –Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs or significant value-drivers are observable in active markets.

Level 3 –Model-derived valuations in which one or more significant inputs or significant value-drivers are unobservable.

The following table provides a summary of the Company’s recognized assets and liabilities that are measured at fair value on a recurring basis:

	As of November 3, 2018 (\$ in millions)			As of October 28, 2017			As of February 3, 2018		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
<b>Assets</b>									
Investment in equity securities	\$ —	\$ 21	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Available-for-sale security	—	6	—	—	7	—	—	7	—
Foreign exchange forward contracts	—	1	—	—	2	—	—	1	—
<b>Total Assets</b>	<b>\$ —</b>	<b>\$ 28</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 9</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 8</b>	<b>\$ —</b>
<b>Liabilities</b>									
Foreign exchange forward contracts	—	—	—	—	1	—	—	1	—
<b>Total Liabilities</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 1</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 1</b>	<b>\$ —</b>

FOOT LOCKER, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

As of February 3, 2018, the Company adopted ASU 2016-01, Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. The Company’s equity investment, under the practicability exception, is now measured at cost adjusted for changes in observable prices minus impairment. Additionally, our security classified as available-for-sale is now recorded at fair value with gains and losses reported to other income in our Statement of Operations, whereas previously it was recorded to AOCL. The adjustment recorded to retained earnings as a result of adopting ASU 2016-01 was not significant. The fair value of the Company’s investment in equity securities is determined by using quoted prices for identical or similar instruments in markets that are not active and therefore are classified as Level 2. The fair value of the auction rate security is determined by using quoted prices for similar instruments in active markets and accordingly is classified as a Level 2 instrument.

The Company’s derivative financial instruments are valued using market-based inputs to valuation models. These valuation models require a variety of inputs, including contractual terms, market prices, yield curves, and measures of volatility and therefore are classified as Level 2 instruments.

There were no transfers into or out of Level 1, Level 2, or Level 3 assets and liabilities for any of the periods presented. The carrying value and estimated fair value of long-term debt and obligations under capital leases were as follows:

	November 3, 2018	October 28, 2017	February 3, 2018
	(\$ in millions)		
Carrying value	\$ 124	\$ 126	\$ 125
Fair value	\$ 138	\$ 145	\$ 144

The fair value of long-term debt is determined by using model-derived valuations in which all significant inputs or significant value drivers are observable in active markets and therefore are classified as Level 2. The carrying values of cash and cash equivalents, and other current receivables and payables approximate their fair value.

## 11. Earnings Per Share

The Company accounts for and discloses earnings per share using the treasury stock method. Basic earnings per share is computed by dividing net income for the period by the weighted-average number of common shares outstanding at the end of the period. Restricted stock awards, which contain non-forfeitable rights to dividends, are considered

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participating securities and are included in the calculation of basic earnings per share. Diluted earnings per share reflects the weighted-average number of common shares outstanding during the period used in the basic earnings per share computation plus dilutive common stock equivalents.

The computation of basic and diluted earnings per share is as follows:

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
	(in millions, except per share data)			
Net Income	\$ 130	\$ 102	\$ 383	\$ 333
Weighted-average common shares outstanding	114.5	126.0	116.6	129.6
Dilutive effect of potential common shares	0.5	0.4	0.5	0.7
Weighted-average common shares outstanding assuming dilution	115.0	126.4	117.1	130.3
Earnings per share - basic	\$ 1.14	\$ 0.81	\$ 3.29	\$ 2.57
Earnings per share - diluted	\$ 1.14	\$ 0.81	\$ 3.28	\$ 2.55
Anti-dilutive option awards excluded from diluted calculation	2.0	2.0	1.9	1.6

FOOT LOCKER, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Additionally, shares of 1.1 million and 0.4 million as of November 3, 2018 and October 28, 2017, respectively, have been excluded from diluted weighted-average shares as the number of shares that will be issued is contingent on the Company's performance metrics as compared to the pre-established performance goals which have not been achieved as of November 3, 2018 and October 28, 2017. These shares relate to restricted stock units issued in connection with the Company's long-term incentive program.

## 12. Pension and Postretirement Plans

The Company has defined benefit pension plans covering certain of its North American employees, which are funded in accordance with the provisions of the laws where the plans are in effect. The Company also has a defined benefit pension plan covering certain employees of the Runners Point Group. In addition to providing pension benefits, the Company sponsors postretirement medical and life insurance plans, which are available to most of its retired U.S. employees. These medical and life insurance plans are contributory and are not funded.

The following are the components of net periodic pension benefit cost and net periodic postretirement benefit income. In conjunction with the adoption of ASU 2017-07, Compensation - Retirement Benefits (Topic 715) Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost, service cost continues to be recognized as part of SG&A expense, while the remaining pension and postretirement expense components are now recognized as part of other income. Prior periods were not reclassified as required by this ASU as the amounts were not considered significant.

	Pension Benefits				Postretirement Benefits			
	Thirteen weeks ended		Thirty-nine weeks ended		Thirteen weeks ended		Thirty-nine weeks ended	
	Nov. 3, 2018	Oct. 28, 2017	Nov. 3, 2018	Oct. 28, 2017	Nov. 3, 2018	Oct. 28, 2017	Nov. 3, 2018	Oct. 28, 2017
(\$ in millions)								
Service cost	\$ 5	\$ 4	\$ 14	\$ 12	\$ —	\$ —	\$ —	\$ —
Interest cost	8	6	21	19	—	—	—	—
Expected return on plan assets	(10)	(9)	(29)	(28)	—	—	—	—
Amortization of net loss (gain)	3	3	9	10	—	—	(1)	(1)
Net benefit expense (income)	\$ 6	\$ 4	\$ 15	\$ 13	\$ —	\$ —	\$ (1)	\$ (1)

The Company contributed \$30 million in May 2018 and \$98 million in September 2018 to the U.S. qualified pension plan. The Company continually evaluates the amount and timing of any future contributions.

In connection with the pension litigation more fully disclosed in Note 14, Legal Proceedings, the Company reformed its U.S. qualified pension plan during the second quarter of 2018, which resulted in the reclassification of the accrued liability previously recorded and the remeasurement of the liability. The Company reclassified \$194 million, after the payment of class counsel fees, to the U.S. qualified pension plan liability. After this reclassification, the remeasurement resulted in an increase to the benefit obligation of \$12 million, with a corresponding charge to accumulated other comprehensive loss of \$9 million, net of tax. The assumptions used to determine the remeasured benefit obligation did not change from the beginning of the year with the exception of the discount rate which increased from 3.7 percent to 4.0 percent.



FOOT LOCKER, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 13. Share-Based Compensation

Total compensation expense included in SG&A, and the associated tax benefits recognized related to the Company's share-based compensation plans, were as follows:

	Thirteen weeks ended November 3, 2018		Thirty-nine weeks ended October 3, 2017	
	\$ 2	\$ 2	\$ 5	\$ 7
Options and shares purchased under the employee stock purchase plan				
Restricted stock and restricted stock units	5	1	11	4
Total share-based compensation expense	\$ 7	\$ 3	\$ 16	\$ 11
Tax benefit recognized	\$ 1	\$ 1	\$ 2	\$ 3

## Valuation Model and Assumptions

The Company uses the Black-Scholes option-pricing model to estimate the fair value of share-based awards. The Black-Scholes option-pricing model incorporates various and subjective assumptions, including expected term and expected volatility.

The following table shows the Company's assumptions used to compute share-based compensation expense for awards granted during the thirty-nine weeks ended November 3, 2018 and October 28, 2017:

	Stock Option Plans				Stock Purchase Plan			
	November 3, 2018		October 28, 2017		November 3, 2018		October 28, 2017	
Weighted-average risk free rate of interest	2.7	%	2.1	%	1.8	%	0.9	%

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Expected volatility	37	%	25	%	47	%	29	%
Weighted-average expected award life (in years)	5.5		5.4		1.0		1.0	
Dividend yield	3.1	%	1.9	%	2.4	%	2.0	%
Weighted-average fair value	\$ 12.42		\$ 14.74		\$ 15.16		\$ 10.84	

The information in the following table covers option activity under the Company's stock option plans for the thirty-nine weeks ended November 3, 2018:

	Number of Shares (in thousands)	Weighted- Average Remaining Contractual Life (in years)	Weighted- Average Exercise Price (per share)
Options outstanding at the beginning of the year	2,739		\$ 52.45
Granted	397		44.95
Exercised	(134)		31.47
Expired or cancelled	(96)		60.68
Options outstanding at November 3, 2018	2,906	6.3	\$ 52.12
Options exercisable at November 3, 2018	2,025	5.2	\$ 49.83
Options available for future grant at November 3, 2018	8,245		

The total fair value of options vested as of November 3, 2018 and October 28, 2017 was \$8 million for both periods. The cash received from option exercises was \$4 million for the thirty-nine weeks ended November 3, 2018. The total tax benefit realized from option exercises was \$1 million for the thirty-nine weeks ended November 3, 2018. There were no option exercises during the thirteen weeks ended November 3, 2018.



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(in thousands, except prices per share and contractual life)

\$9.85 to \$18.84	240	1.9	\$ 17.10	240	\$ 17.10
\$24.75 to \$34.75	395	4.2	32.16	356	31.88
\$44.78 to \$45.75	660	7.4	44.92	299	45.08
\$46.64 to \$62.11	694	5.9	60.63	661	61.19
\$63.79 to \$73.21	917	7.7	68.60	469	67.19
	2,906	6.3	\$ 52.12	2,025	\$ 49.83

Restricted Stock and Restricted Stock Units

Restricted shares of the Company's common stock and restricted stock units ("RSU") may be awarded to certain officers and key employees of the Company. Additionally, RSU awards are made to employees in connection with the Company's long-term incentive program and to nonemployee directors. Each RSU represents the right to receive one share of the Company's common stock provided that the vesting conditions are satisfied. There were 878,319 and 361,137 RSU awards outstanding as of November 3, 2018 and October 28, 2017, respectively.

Generally, awards fully vest after the passage of time, typically three years. However, RSU awards made in connection with the Company's performance-based long-term incentive program are earned after the attainment of certain performance metrics and vest after the passage of time. Restricted stock is considered outstanding at the time of grant and the holders have voting rights. Dividends are paid to holders of restricted stock that vest with the passage of time. With regard to performance-based restricted stock, dividends will be accumulated and paid after the performance criteria are met. No dividends are paid or accumulated on RSU awards. Compensation expense is recognized using the market value at the date of grant and is amortized over the vesting period, provided the recipient continues to be employed by the Company.

FOOT LOCKER, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Restricted stock and RSU activity for the thirty-nine weeks ended November 3, 2018 is summarized as follows:

	Number of Shares (in thousands)	Weighted- Average Remaining Contractual Life (in years)	Weighted- Average Grant Date Fair Value (per share)
Nonvested at beginning of year	374		\$ 59.15
Granted (1)	683		47.31
Vested	(105)		64.31
Cancelled (2)	(73)		60.34
Nonvested at November 3, 2018	879	2.1	\$ 49.23
Aggregate value (\$ in millions)	\$ 43		

- (1) Approximately 0.4 million performance-based RSUs were granted during the first quarter of 2018 and are included as granted in the table above. The number of performance-based RSUs that are ultimately earned may vary from 0% to 200% of target depending on the achievement relative to the Company's predefined financial performance targets.
- (2) In addition to forfeitures of restricted stock and RSUs, cancellations include adjustments that were made to performance-based RSUs previously granted. These adjustments reflect changes in estimates based upon the Company's current performance against predefined financial targets.

The total value of awards for which restrictions lapsed during the thirty-nine weeks ended November 3, 2018 and October 28, 2017 was \$7 million and \$14 million, respectively. As of November 3, 2018, there was \$33 million of total unrecognized compensation cost related to nonvested restricted awards.

#### 14. Legal Proceedings

Legal proceedings pending against the Company or its consolidated subsidiaries consist of ordinary, routine litigation, including administrative proceedings, incidental to the business of the Company or businesses that have been sold or

discontinued by the Company in past years. These legal proceedings include commercial, intellectual property, customer, environmental, and employment-related claims. Additionally, the Company is a defendant in a purported meal break class action in California and a purported class action in New York alleging failure to pay for all hours worked by employees. The Company and certain officers of the Company are defendants in a purported securities law class action in New York. Additionally, the directors and certain officers of the Company are defendants in related derivative actions.

For the last several years, the Company and the Company's U.S. retirement plan have been defendants in a class action (*Osberg v. Foot Locker Inc. et ano.*, filed in the U.S. District Court for the Southern District of New York) in which the plaintiff alleged that, in connection with the 1996 conversion of the retirement plan to a defined benefit plan with a cash balance formula, the Company and the retirement plan failed to properly advise plan participants of the "wear-away" effect of the conversion. In early 2018, the Company exhausted all of its legal remedies and is required to reform the pension plan consistent with the trial court's decision and judgment. During the second quarter of 2018, the court entered its final judgment, including the ruling on the fairness of the class counsel fees. The amount accrued as of February 3, 2018 was \$278 million. During the first quarter of 2018 the amount of the accrual was increased by \$7 million related to a change in the estimated value of the judgment, based on additional facts as to how the reformation should be calculated. Additionally, interest of \$6 million was accrued during the first and second quarters of 2018 as mandated by the provisions of the required plan reformation, bringing the total amount accrued to \$291 million. In June 2018, the Company paid \$97 million to class counsel representing the court-approved fees. The remaining balance of \$194 million was reclassified to the pension plan obligation in connection with the reformation during the second quarter of 2018.

Management does not believe that the outcome of any such legal proceedings pending against the Company or its consolidated subsidiaries, as described above, would have a material adverse effect on the Company's consolidated financial position, liquidity, or results of operations, taken as a whole, based upon current knowledge and taking into consideration current accruals. Litigation is inherently unpredictable. Judgments could be rendered or settlements made that could adversely affect the Company's operating results or cash flows in a particular period.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Disclosure Regarding Forward-Looking Statements

This report contains forward-looking statements within the meaning of the federal securities laws. Other than statements of historical facts, all statements which address activities, events, or developments that the Company anticipates will or may occur in the future, including, but not limited to, such things as future capital expenditures, expansion, strategic plans, financial objectives, dividend payments, stock repurchases, growth of the Company's business and operations, including future cash flows, revenues, and earnings, and other such matters, are forward-looking statements. These forward-looking statements are based on many assumptions and factors which are detailed in the Company's filings with the U.S. Securities and Exchange Commission.

These forward-looking statements are based largely on our expectations and judgments and are subject to a number of risks and uncertainties, many of which are unforeseeable and beyond our control. For additional discussion on risks and uncertainties that may affect forward-looking statements, see "Risk Factors" disclosed in the 2017 Annual Report on Form 10-K. Any changes in such assumptions or factors could produce significantly different results. The Company undertakes no obligation to update forward-looking statements, whether as a result of new information, future events, or otherwise.

### Business Overview

Foot Locker, Inc., through its subsidiaries, is one of the largest athletic footwear and apparel retailers in the world. The Foot Locker brand is one of the most widely recognized names in the markets in which we operate, epitomizing premium quality for the active lifestyle customer. Through various marketing channels and experiences, including social, digital, broadcast, and print media, as well as various sports sponsorships and events, we reinforce our image with a consistent message — namely, that we are a destination for premium athletically-inspired shoes and apparel with a wide selection of merchandise in a full-service environment.

We identify our operating segments according to how our business activities are managed and evaluated by our chief operating decision maker, our CEO. Prior to fiscal 2018, we had two reportable segments, Athletic Stores and Direct-to-Customers. Beginning in fiscal 2018, the Company has changed its organizational and internal reporting structure in order to execute our omni-channel strategy. This change resulted in the combination of our stores and direct-to-customer financial results.

The Company has determined that it has two operating segments, North America and International. Our North America operating segment includes the results of the following banners operating in the U.S. and Canada: Foot Locker, Kids Foot Locker, Lady Foot Locker, Champs Sports, Footaction, and SIX:02, including each of their related e-commerce businesses, as well as our Eastbay business that includes internet, catalog, and team sales. Our International operating segment includes the results of the following banners operating in Europe, Asia, Australia, and New Zealand: Foot Locker, Runners Point, Sidestep, and Kids Foot Locker, including each of their related e-commerce businesses. We have further aggregated these operating segments into one reportable segment based upon their shared customer base and similar economic characteristics. Please see Item 1. "Financial Statements," Note 3, Segment Information for further information on this change.

#### Store Count

At November 3, 2018, we operated 3,266 stores as compared with 3,310 and 3,349 stores at February 3, 2018 and October 28, 2017, respectively. A total of 118 franchised stores were operating at November 3, 2018, as compared with 112 and 97 stores at February 3, 2018 and October 28, 2017, respectively. Revenue from the franchised stores was not significant for any of the periods presented. These stores are not included in the operating store count above.



## Reconciliation of Non-GAAP Measures

The Company presents certain non-GAAP measures, such as sales changes excluding foreign currency fluctuations, adjusted net income before income taxes, adjusted net income, and adjusted diluted earnings per share. Throughout the following discussions, where amounts are expressed as excluding the effects of foreign currency fluctuations, such changes are determined by translating all amounts in both years using the prior-year average foreign exchange rates.

We present these non-GAAP measures because we believe they assist investors in comparing our performance across reporting periods on a consistent basis by excluding items that are not indicative of our core business. Presenting amounts on a constant currency basis is useful to investors because it enables them to better understand the changes in our businesses that are not related to currency movements. In addition, these non-GAAP measures are useful in assessing the Company's progress in achieving its long-term financial objectives.

The non-GAAP financial information is provided in addition to, and not as an alternative to, the Company's reported results prepared in accordance with GAAP. The Company estimates the tax effect of the non-GAAP adjustments by applying its marginal rate to each of the respective items.

Presented below is a reconciliation of GAAP and non-GAAP results for the thirteen and thirty-nine weeks ended November 3, 2018 and October 28, 2017, respectively.

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
	(\$ in millions)			
Pre-tax income:				
Income before income taxes	\$ 146	\$ 156	\$ 490	\$ 498
Pre-tax amounts excluded from GAAP:				
Pension litigation charge	2	—	17	50
Reorganization costs	—	13	—	13
Adjusted income before income taxes (non-GAAP)	\$ 148	\$ 169	\$ 507	\$ 561
After-tax income:				
Net income	\$ 130	\$ 102	\$ 383	\$ 333
After-tax adjustments excluded from GAAP:				
Pension litigation charge, net of income tax benefit of \$1, \$-, \$5, and \$20 million	1	—	12	30
Reorganization costs, net of income tax benefit of \$5 million	—	8	—	8

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U.S. tax reform	(23)	—	(24)	—
Tax benefit related to enacted change in foreign branch currency regulations	—	—	(1)	—
Adjusted net income (non-GAAP)	\$ 108	\$ 110	\$ 370	\$ 371
Earnings per share:				
Diluted EPS	\$ 1.14	\$ 0.81	\$ 3.28	\$ 2.55
Diluted EPS amounts excluded from GAAP:				
Pension litigation charge	0.01	—	0.10	0.23
Reorganization costs	—	0.06	—	0.06
U.S. tax reform	(0.20)	—	(0.21)	—
Tax benefit related to enacted change in foreign branch currency regulations	—	—	(0.01)	—
Adjusted diluted EPS (non-GAAP)	\$ 0.95	\$ 0.87	\$ 3.16	\$ 2.84

During the thirteen and thirty-nine weeks ended November 3, 2018, the Company recorded pre-tax charges of \$2 million and \$17 million, respectively, in connection with its U.S. retirement plan litigation and required plan reformation. These charges represented \$1 million after-tax or \$0.01 per share and \$12 million after-tax or \$0.10 per share, respectively. During the thirteen and thirty-nine weeks ended October 28, 2017, the Company recorded a charge related to the same litigation of \$50 million, \$30 million after-tax or \$0.23 per share. Please see Item 1. "Financial Statements," Note 14, Legal Proceedings for further information on these charges.

During the third quarter of 2017, the Company recorded a charge of \$13 million, \$8 million after tax or \$0.06 per share, comprised primarily of severance and benefit continuation costs in connection with organizational changes. Please see Item 1. "Financial Statements," Note 4, Litigation and Other Charges for further information on this charge.

During the fourth quarter of 2017, the United States enacted tax reform legislation that included a broad range of business tax provisions. For the thirteen and thirty-nine weeks ended November 3, 2018, the Company reduced its provisional amount by \$23 million and \$24 million, respectively. For the thirty-nine weeks ended November 3, 2018, these adjustments reflect a \$17 million reduction in the deemed repatriation tax and a \$7 million benefit related to IRS accounting method changes and timing difference adjustments. Our accounting for the Tax Act is still incomplete as we have not finalized the taxation of deemed repatriation of foreign income previously deferred from U.S. income taxes and adjustments to our deferred taxes. We are continuing to analyze additional information, regulatory guidance, and developing technical interpretations to complete our accounting for these items. Our accounting will be completed during the fourth quarter as provided by SAB 118.

During the second quarter of 2018, the U.S. Treasury issued a notice that delayed the effective date of regulations under Internal Revenue Code Section 987. These regulations, which were promulgated in December 2016, changed our method for determining the tax effects of foreign currency translation gains and losses for our foreign businesses that are operated as branches and are reported in a currency other than the currency of their parent. As a result of the delay in the effective date, the Company updated its calculations for the effect of these regulations, which resulted in an increase to deferred tax assets and a corresponding reduction in our income tax provision in the amount of \$1 million for the thirty-nine weeks ended November 3, 2018.

## Results of Operations

We evaluate performance based on several factors, of which the primary financial measure is the banner's financial results referred to as division profit. Division profit reflects income before income taxes, pension litigation charge, corporate expense, non-operating income, and net interest income. The following table summarizes our results:

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	Thirteen weeks ended		Thirty-nine weeks ended	
	November	October	November	October
	3,	28,	3,	28,
	2018	2017	2018	2017
	(\$ in millions)			
Sales	\$ 1,860	\$ 1,870	\$ 5,667	\$ 5,572
<b>Operating Results</b>				
Division profit	165	180	543	592
Less: Pension litigation and reorganization charges (1) (2)	2	13	17	63
Less: Corporate expense (3)	19	12	46	34
Income from operations	144	155	480	495
Interest income, net	(2)	—	(5)	(1)
Other income (4)	—	1	5	2
Income before income taxes	\$ 146	\$ 156	\$ 490	\$ 498

(1) Included in the thirteen and thirty-nine weeks ended November 3, 2018 are pre-tax charges of \$2 million and \$17 million, respectively, relating to a pension litigation matter described further in Note 14, Legal Proceedings.

Included in the thirty-nine weeks ended October 28, 2017 is a pre-tax charge of \$50 million relating to the same matter.

(2) During the third quarter of 2017, the Company recorded a \$13 million pre-tax charge as a result of the Company reorganizing its organizational structure.

- (3) Corporate expense consists of unallocated selling, general and administrative expenses as well as depreciation and amortization related to the Company's corporate headquarters, centrally managed departments, unallocated insurance and benefit programs, certain foreign exchange transaction gains and losses, and other items. Depreciation and amortization included in corporate expense was \$4 million and \$13 million for the thirteen and thirty-nine weeks ended November 3, 2018, respectively, as compared with \$4 million and \$11 million for the corresponding prior-year periods.

The allocation of corporate expense to the operating divisions is adjusted annually based upon an internal study; accordingly, the allocation increased by \$10 million and \$30 million for the thirteen and thirty-nine weeks ended November 3, 2018 thus reducing corporate expense. Excluding the corporate allocation change as well as depreciation and amortization, corporate expense increased by \$17 million and \$40 million for the thirteen and thirty-nine weeks ended November 3, 2018, respectively. The increase for the thirteen and thirty-nine weeks ended November 3, 2018 was primarily due to higher corporate support costs primarily related to information technology initiatives and increased incentive compensation expense.

- (4) Other income includes non-operating items, such as lease termination gains, franchise royalty income, changes in fair value, premiums paid, realized gains and losses associated with foreign currency option contracts, changes in the market value of our available-for-sale security in conjunction with the adoption of ASU 2016-01 as of the beginning of 2018, and net benefit expense related to our pension and postretirement programs excluding the service cost component in conjunction with the adoption of ASU 2017-07 as of the beginning of 2018.

The decrease in other income for the thirteen weeks ended November 3, 2018 reflects the inclusion of net benefit expense related to our pension and postretirement programs excluding the service cost component, which was classified in SG&A expense in the prior year. The increase in other income for the thirty-nine weeks ended November 3, 2018 as compared with the corresponding prior-year period primarily reflects increased royalty income and lease termination gains.

## Sales

All references to comparable-store sales for a given period relate to sales of stores that were open at the period-end and had been open for more than one year. The computation of consolidated comparable sales also includes our direct-to-customer channel. Stores opened or closed during the period are not included in the comparable-store base; however, stores closed temporarily for relocation or remodeling are included. Computations exclude the effect of foreign currency fluctuations.

Sales decreased by \$10 million, or 0.5 percent, to \$1,860 million for the thirteen weeks ended November 3, 2018, from \$1,870 million for the thirteen weeks ended October 28, 2017. For the thirty-nine weeks ended November 3, 2018, sales were \$5,667 million and increased by 1.7 percent from sales of \$5,572 million in the corresponding prior-year period. Excluding the effect of foreign currency fluctuations, total sales increased by 0.4 percent and 0.7 percent for the thirteen and thirty-nine weeks ended November 3, 2018, respectively. Total comparable sales increased by 2.9 percent and 0.1 percent for the thirteen and thirty-nine weeks ended November 3, 2018, respectively, as

compared with the corresponding prior-year periods. The main difference between the change in comparable sales and the total change in sales for the thirteen weeks ended November 3, 2018 was the sales shift caused by the 53rd week of 2017. This shift resulted in less of the higher-volume back-to-school selling period being included in this quarter's results as compared with the prior year period.

The information shown below represents certain sales metrics by sales channel:

	Thirteen weeks ended November 3, 2018		October 28, 2017		Thirty-nine weeks ended November 3, 2018		October 28, 2017	
	(\$ in millions)							
<b>Stores</b>								
Sales	\$ 1,591	\$ 1,612	\$ 4,876	\$ 4,819				
\$ Change	\$ (21)		\$ 57					
% Change	(1.3) %		1.2 %					
% of total sales	85.5 %	86.2 %	86.0 %	86.5 %				
Comparable sales (decrease)	2.4 %	(5.1) %	(0.6) %	(4.5) %				
<b>Direct-to-customers</b>								
Sales	\$ 269	\$ 258	\$ 791	\$ 753				
\$ Change	\$ 11		\$ 38					
% Change	4.3 %		5.0 %					
% of total sales	14.5 %	13.8 %	14.0 %	13.5 %				
Comparable sales increase	5.9 %	6.1 %	4.5 %	8.1 %				

Effective with the first quarter of 2018, the Company discloses one reportable segment and, accordingly, the following discussion describes the changes in sales by banner on an omni-channel basis, meaning that each banner's results are inclusive of its store and e-commerce activity, unless noted otherwise.

Overall, both channels generated a comparable sales gain for the thirteen weeks ended November 3, 2018. This result was led by the growth in our direct-to-customers channel, which increased by 5.9 percent and 4.5 percent for the thirteen and thirty-nine weeks ended November 3, 2018, respectively. The improvement in our direct-to-customers channel reflected positive customer sentiment as a result of our various e-commerce enhancements. Our stores channel sales increased by 2.4 percent for the third quarter and declined by 0.6 percent for the year-to-date period.

Excluding the effect of foreign currency, the increase in store sales for the thirteen weeks ended November 3, 2018 reflected primarily increased sales from our Foot Locker stores operating in Europe, partially offset by a decline in sales from our Footaction stores. Our U.S. banners were negatively affected by the shift in sales from the 53rd week of 2017. For the thirty-nine weeks ended November 3, 2018, sales from our stores channel increased primarily from our Foot Locker stores operating in the U.S.; however, this was partially offset by declines in sales from our stores operating in Europe.

From a product perspective for the combined channels, the increase in comparable sales was across both our apparel and footwear categories. The year-to-date increase was attributable to an increase in apparel sales, partially offset by a decline in footwear sales.

The increase in the apparel category for both the quarter and year-to-date periods reflected the continued success in men's and children's branded apparel, which was offset, in part, by declines in sales of men's private-label apparel.

Sales of men's and women's footwear led the comparable sales increase for the thirteen weeks ended November 3, 2018. The increase in men's footwear primarily represented gains in running styles, which was partially offset by the continuation of the decline in sales of basketball styles. The increase in women's footwear primarily reflected gains in running and court styles.

The comparable sales decline in footwear for the thirty-nine weeks ended November 3, 2018 reflected decreases in women's and children's footwear sales, partially offset by gains in sales of men's footwear. The comparable sales decline in women's footwear for the year-to-date period primarily reflected declines in sales of women's running and court styles as the result of our prior-year success of certain women's offerings with no comparable offerings during the early part of 2018. The increase in men's footwear sales for the thirty-nine weeks ended November 3, 2018 primarily represented gains in sales of running styles, which was partially offset by declines in sales of men's basketball styles.

## Gross Margin

	Thirteen weeks ended		Thirty-nine weeks ended	
	October	October	October	October
	November 28, 2018	November 28, 2017	November 28, 2018	November 28, 2017
Gross margin rate	31.6 %	31.0 %	31.6 %	31.6 %
Basis point change in the gross margin rate	60		—	
Components of the change-				
Increase in the merchandise margin rate	80		10	
Higher occupancy and buyers' compensation expense rate	(20)		(10)	

Gross margin is calculated as sales minus cost of sales. Cost of sales includes: the cost of merchandise, freight, distribution costs including related depreciation expense, shipping and handling, occupancy and buyers' compensation. Occupancy costs include rent, common area maintenance charges, real estate taxes, general maintenance, and utilities.



The gross margin rate increased by 60 basis points for the thirteen weeks ended November 3, 2018 and remained the same for the thirty-nine weeks ended November 3, 2018, as compared with the corresponding prior-year periods. The merchandise margin rate improvement primarily reflected lower markdown rates as we increased full-price selling especially as the year progressed. The improvement for both the quarter and year-to-date periods was partially offset by a continued decline in shipping and handling revenue as a result of a higher frequency of free shipping offers. The occupancy and buyer's compensation expense rate increased for the thirteen weeks ended November 3, 2018, which was primarily the result of lower sales, in part due to the shift that resulted from the 53rd week of 2017, during the quarter as compared with a relatively fixed rent cost.

#### Selling, General and Administrative Expenses (SG&A)

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
	(\$ in millions)			
SG&A	\$ 398	\$ 368	\$ 1,163	\$ 1,078
\$ Change	\$ 30		\$ 85	
% Change	8.2 %		7.9 %	
SG&A as a percentage of sales	21.4 %	19.7 %	20.5 %	19.3 %

SG&A increased by \$30 million, or by 170 basis points, to \$398 million for the thirteen weeks ended November 3, 2018, as compared with the corresponding prior-year period. For the thirty-nine weeks ended November 3, 2018, SG&A increased by \$85 million, or by 120 basis points, to \$1,163 million, as compared with the corresponding prior-year period. The effect of foreign currency fluctuations for the current quarter and year-to-date periods was not significant.

The higher SG&A expense rate for both the quarter and year-to-date periods reflected higher wages, higher incentive compensation expense, and an increase in costs incurred in connection with our ongoing investment in various technology and infrastructure projects. Corporate expense (a component of SG&A) increased during the quarter and year-to-date periods, also reflecting the same factors noted previously. Higher incentive compensation was recorded during the current quarter and year-to-date periods reflecting our strong performance relative to our financial targets, coupled with the fact that the prior year included an incentive compensation accrual reversal due to underperformance compared to the prior-year financial targets.

During the thirteen weeks ended October 28, 2017 the Company recorded hurricane-related expenses of \$7 million. A benefit of \$5 million was recorded in the first quarter of 2018 relating to insurance recoveries for damaged inventory and fixed assets for losses incurred last year during Hurricane Maria. Together, these two factors affected SG&A expense in the current year-to-date period by \$12 million.

## Depreciation and Amortization

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
	(\$ in millions)			
Depreciation and amortization	\$ 44	\$ 44	\$ 133	\$ 127
\$ Change	\$ —		\$ 6	
% Change	—%		4.7 %	

Depreciation and amortization was unchanged for the thirteen weeks ended November 3, 2018 and increased by \$6 million for the thirty-nine weeks ended November 3, 2018, as compared with the corresponding prior-year periods. The increase in depreciation and amortization reflected ongoing capital spending on store projects, enhancing our digital capabilities, and various other technologies and infrastructure.

## Division Profit

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
	(\$ in millions)			
Division profit	\$ 165	\$ 180	\$ 543	\$ 592
Division profit margin	8.9 %	9.6 %	9.6 %	10.6 %

Division profit margin decreased by 70 and 100 basis points for the thirteen and thirty-nine weeks ended November 3, 2018, respectively, as compared with the corresponding prior-year periods. The improvement in the gross margin rate did not fully offset the higher SG&A expense rate and, therefore, division profit declined for both the quarter and year-to-date periods.

For both the thirteen and thirty-nine weeks ended November 3, 2018, Runners Point and Sidestep continued to underperform. Several initiatives are underway to improve the performance of these banners. Management will continue to monitor the results of these businesses during the fourth quarter and will assess, if necessary, the impact of various initiatives on the projected performance of these divisions, which may include an impairment review of their indefinite and long-lived assets.

## Interest Income, Net

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
	(\$ in millions)			
Interest expense	\$ 3	\$ 3	\$ 9	\$ 9
Interest income	(5)	(3)	(14)	(10)
Interest income, net	\$ (2)	\$ —	\$ (5)	\$ (1)

Net interest income increased by \$2 million and \$4 million for the thirteen and thirty-nine weeks ended November 3, 2018, respectively, as compared with the corresponding prior-year periods. Interest expense was unchanged for both the thirteen and thirty-nine weeks ended November 3, 2018 as compared with the corresponding prior-year periods. Interest income increased primarily as a result of cash repatriation to the U.S., where we earned a higher average interest rate.

## Income Taxes

	Thirteen weeks ended		Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017	November 3, 2018	October 28, 2017
	(\$ in millions)			
Provision for income taxes	\$ 16	\$ 54	\$ 107	\$ 165
Effective tax rate	10.8 %	34.7 %	21.8 %	33.2 %

The Company's interim provision for income taxes is measured using an annual effective tax rate, adjusted for discrete items that occur within the periods presented.

The Company regularly assesses the adequacy of its provisions for income tax contingencies in accordance with applicable authoritative guidance on accounting for income taxes. As a result, the Company may adjust the reserves for unrecognized tax benefits considering new facts and developments, such as changes to interpretations of relevant tax law, assessments from taxing authorities, settlements with taxing authorities, and lapses of statutes of limitation. The effective tax rate for the thirteen and thirty-nine weeks ended November 3, 2018 included tax benefits of \$2 million and \$5 million, respectively, from reserve releases and expiration of statutes of limitation on foreign income taxes and settlements of international tax examinations. The changes in the tax reserves were not significant for the prior-year periods.

During the third quarter of fiscal 2018, the Company reduced its provisional net expense related to the mandatory deemed repatriation of foreign sourced net earnings by \$16 million due to a revised estimate of the foreign tax credits the Company expected to utilize. The Company made a revision of \$1 million during the second quarter of 2018 for the same reason. Please see Item 1. "Financial Statements," Note 9, Income Taxes for further information.

Also during the third quarter of 2018, as a result of substantially completing the 2017 federal tax return, we recorded a \$7 million benefit related to IRS accounting method changes and timing difference adjustments.

During the second quarter of 2018, the U.S. Treasury issued a notice that delayed the effective date of Internal Revenue Code Section 987 regulations for determining the tax effects of foreign currency translation gains and losses for our foreign businesses that are operated as branches and are reported in a currency other than the currency of their parent. As a result of the delay in the effective date, the Company updated its calculations of the effect of these regulations, which resulted in an increase to deferred tax assets and a corresponding reduction in our income tax provision in the amount of \$1 million.

During 2017, the Company adopted ASU 2016-09 requiring excess tax benefits or deficiencies from share-based compensation to be recorded as a component of the income tax provision, rather than to equity. No significant excess tax benefits were recorded during current periods. Excess tax benefits recorded during the thirteen and thirty-nine weeks ended October 28, 2017 were \$2 million and \$9 million, respectively.

Excluding the above-mentioned discrete items, the effective tax rate for the thirteen and thirty-nine weeks ended November 3, 2018 decreased as compared with the corresponding prior-year period, primarily due to the enactment of the Tax Act which reduced the statutory U.S. federal corporate income tax rate from 35 percent to 21 percent. This was offset, in part, by foreign taxes assessed at rates in excess of the U.S. federal rate for which no U.S. foreign tax credit is available, as well as valuation allowances for certain foreign operating loss carryforwards that the Company estimates it will not be able to utilize in future periods.

The Company currently expects its full-year tax rate to approximate 27.5 percent excluding the effect of any nonrecurring items that may occur. The actual tax rate will vary depending on the level and mix of income earned in the various jurisdictions as well as the finalization of our accounting for the Tax Act. The effective tax rate may be materially affected as additional guidance is issued by the U.S. Treasury Department and Internal Revenue Service. Please see Item 1. "Financial Statements," Note 9, Income Taxes for further information.

Net Income

For the thirteen and thirty-nine weeks ended November 3, 2018, net income increased by \$28 million, or 27.5 percent, and by \$50 million, or 15.0 percent, respectively, as compared with the corresponding prior-year periods. Diluted earnings per share increased by 40.7 percent to \$1.14 per share, and increased by 28.6 percent to \$3.28 per share, for the thirteen and thirty-nine weeks ended November 3, 2018, respectively. The increase in diluted earnings per share for both the quarter and year-to-date periods reflected an increase in net income coupled with a reduction in the number of shares outstanding as a result of the ongoing execution of the Company's share repurchase program.

## Liquidity and Capital Resources

### Liquidity

Our primary source of liquidity has been cash flow from earnings, while the principal uses of cash have been to: fund inventory and other working capital requirements; finance capital expenditures related to store openings, store remodelings, Internet and mobile sites, information systems, and other support facilities; make retirement plan contributions, quarterly dividend payments, and interest payments; and fund other cash requirements to support the development of our short-term and long-term operating strategies. We generally finance real estate with operating leases. We believe our cash, cash equivalents, and future cash flow from operations will be adequate to fund these requirements.

The Company may also from time to time repurchase its common stock or seek to retire or purchase outstanding debt through open market purchases, privately negotiated transactions, or otherwise. Share repurchases and retirement of debt, if any, will depend on prevailing market conditions, liquidity requirements, contractual restrictions, and other factors. The amounts involved may be material.

As of November 3, 2018, approximately \$445 million remained available under the Company's current \$1.2 billion share repurchase program.

Any material adverse change in customer demand, fashion trends, competitive market forces, or customer acceptance of our merchandise mix and retail locations, uncertainties related to the effect of competitive products and pricing, our reliance on a few key vendors for a significant portion of our merchandise purchases and risks associated with global product sourcing, economic conditions worldwide, the effects of currency fluctuations, as well as other factors listed under the heading "Disclosure Regarding Forward-Looking Statements," could affect our ability to continue to fund our needs from business operations.

As discussed further in the Legal Proceedings note under "Item 1. Financial Statements," during the second quarter of 2018, the Company reformed its U.S. qualified pension plan, which required the remeasurement of the pension liabilities and payment to plaintiffs' counsel of \$97 million representing class counsel fees awarded in the judgment. The Company contributed a total of \$128 million to its U.S. qualified pension plan during the thirty-nine weeks ended November 3, 2018 to fund a portion of this liability. Additionally, \$54 million remains in the qualified settlement fund. Future contributions to the pension plan are dependent on several factors, including the performance of the plan's assets and interest rates.

## Operating Activities

	Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017
	(\$ in millions)	
Net cash provided by operating activities	\$ 422	\$ 496
\$ Change	\$ (74)	

The amount provided by operating activities reflects net income adjusted for non-cash items and working capital changes. Adjustments to net income for non-cash items include depreciation and amortization, and share-based compensation expense.

The decrease in cash provided by operating activities compared with the same period of last year reflected an increase in net income, net inflows associated with changes in working capital, and was offset by an increase in pension-related payments. During the thirty-nine weeks ended November 3, 2018, we contributed \$128 million to our U.S. qualified pension plan as compared with \$25 million in the corresponding prior-year period. Additionally, the decrease in cash provided by operating activities reflected \$97 million paid during the second quarter of 2018 in class counsel fees in

connection with the pension litigation.

### Investing Activities

	Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017
	(\$ in millions)	
Net cash used in investing activities	\$ 157	\$ 204
\$ Change	\$ (47)	

Capital expenditures declined for the thirty-nine weeks ended November 3, 2018 by \$51 million as compared with the corresponding prior-year period. This represented a decline in spending on store projects partially offset by an increase related to technology projects. The Company's full-year capital spending is expected to be approximately \$208 million, which includes \$128 million related to the remodeling or relocation of approximately 125 existing stores and the opening of approximately 45 new stores, as well as \$80 million for the development of information systems, websites, and infrastructure, including supply chain initiatives. Additionally, investing activities for the thirty-nine weeks ended November 3, 2018 included a \$6 million investment in equity securities partially offset by the receipt of insurance proceeds of \$2 million for fixed assets from an insurance claim relating to Hurricane Maria.

### Financing Activities

	Thirty-nine weeks ended	
	November 3, 2018	October 28, 2017
	(\$ in millions)	
Net cash used in financing activities	\$ 428	\$ 475
\$ Change	\$ (47)	



During the thirty-nine weeks ended November 3, 2018, we repurchased 6,688,705 shares of our common stock for \$313 million, as compared with 9,589,660 shares repurchased for \$362 million in the corresponding prior-year period. The Company also declared and paid dividends of \$120 million during the first three quarters of 2018 and 2017. This represented quarterly rates of \$0.345 and \$0.31 per share for 2018 and 2017, respectively. Also, during the thirty-nine weeks ended November 3, 2018 and October 28, 2017, we paid \$1 million and \$10 million, respectively, to satisfy tax withholding obligations relating to the vesting of share-based equity awards. Offsetting the amounts above were proceeds received from the issuance of common stock and treasury stock in connection with employee stock programs of \$6 million and \$17 million for the thirty-nine weeks ended November 3, 2018 and October 28, 2017, respectively.

#### Critical Accounting Policies and Estimates

There have been no significant changes to our critical accounting policies and estimates from the information provided in Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” included in the Annual Report on Form 10-K for the fiscal year ended February 3, 2018.

#### Recent Accounting Pronouncements

Descriptions of the recently issued and adopted accounting principles are included Item 1. “Financial Statements” in Note 1, Summary of Significant Accounting Policies, to the Condensed Consolidated Financial Statements.

#### Contractual Obligations and Commitments

The Company’s contractual cash obligations and commercial commitments at November 3, 2018 and the effects such obligations and commitments are expected to have on the Company’s liquidity and cash flows in future periods have not changed significantly since February 3, 2018 other than amounts related to tax reform. The Company had previously disclosed its plans to elect to pay the tax related to the mandatory deemed repatriation in annual installments over an eight year period. However, during the first quarter of 2018, the IRS issued guidance which indicated that a taxpayer may not receive a refund or credit any portion of properly applied 2017 tax payments unless the amount of payments exceeds the entire unpaid repatriation tax liability. Due to the Company’s prepayments with the IRS, the entire amount of the deemed repatriation tax has been satisfied. Of the approximately \$12 million remaining payable related to tax reform, approximately, \$6 million will be paid during the fourth quarter of 2018. The timing of the remaining amounts is not determinable at this time.

#### Item 4. Controls and Procedures

During the quarter, the Company's management performed an evaluation, under the supervision and with the participation of the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")). Based on that evaluation, the Company's CEO and CFO concluded that the Company's disclosure controls and procedures were effective to ensure that information relating to the Company that is required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC rules and forms, and is accumulated and communicated to management, including the CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

We are currently migrating our point-of-sale software to a new platform. Approximately 1,900 stores have been converted to the new software platform as of November 3, 2018, and we currently expect to complete the implementation during the second half of 2019. In connection with this implementation and resulting business process changes, we may make changes to the design and operation of our internal control over financial reporting.

During the quarter ended November 3, 2018, there were no changes in the Company's internal control over financial reporting, other than the implementation of new point-of-sale software noted above, (as defined in Rules 13a-15(f) of the Exchange Act) that materially affected or are reasonably likely to affect the Company's internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

Information regarding the Company's legal proceedings is contained in the Legal Proceedings note under Item 1. "Financial Statements" in Part I.

### Item 1A. Risk Factors

In addition to the other information discussed in this report, the factors described in Part I, Item 1A. "Risk Factors" in our 2017 Annual Report on Form 10-K filed with the SEC on March 29, 2018 should be considered as they could materially affect our business, financial condition or future results.

There have not been any significant changes with respect to the risks described in our 2017 Form 10-K, except as described below, but these are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may adversely affect our business, financial condition or operating results.

The implementation of tariffs and export controls on the products that we buy may have a material adverse effect on our business.

A significant portion of the products that we purchase, including those purchased from domestic suppliers, as well as most of our private brand merchandise, is manufactured abroad. We may be affected by potential changes in international trade agreements or tariffs, such as new tariffs imposed on certain Chinese-made goods imported into the U.S. Furthermore, China or other countries may institute retaliatory trade measures in response to existing or future tariffs imposed by the U.S. that could have a negative effect on our business. If any of these events occur as described, we may be obligated to seek alternative suppliers for our private brand merchandise, raise prices, or make changes to our operations, any of which could have a material adverse effect on our sales and profitability, results of operations and financial condition.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

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The following table provides information with respect to shares of the Company's common stock that the Company repurchased during the thirteen weeks ended November 3, 2018:

Date Purchased	Total Number of Shares Purchased (1)	Average Price Paid Per Share (1)	Approximate	
			Total Number of Shares Purchased as Part of Publicly Announced Program (2)	Dollar Value of Shares that may yet be Purchased Under the Program (2)
Aug. 5 - Sept. 1, 2018	792,321	\$ 48.81	790,000	\$ 514,940,693
Sept. 2 - Oct. 6, 2018	847,398	48.11	845,500	474,264,720
Oct. 7 - Nov. 3, 2018	600,800	48.36	600,800	445,207,583
	2,240,519	\$ 48.43	2,236,300	

(1) These columns also reflect shares acquired in satisfaction of the tax withholding obligations of holders of restricted stock awards and restricted stock units which vested during the quarter, and shares repurchased pursuant to Rule 10b5-1 under the Securities Exchange Act of 1934. The calculation of the average

price paid per share includes all fees, commissions, and other costs associated with the repurchase of such shares.

- (2) On February 14, 2017, the Board of Directors approved a 3-year, \$1.2 billion share repurchase program extending through January 2020.

Item 6. Exhibits

(a) Exhibits

The exhibits that are in this report immediately follow the index.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: December 11, 2018 FOOT LOCKER, INC.

/s/ Lauren B. Peters  
LAUREN B. PETERS  
Executive Vice President and Chief Financial Officer

FOOT LOCKER, INC.

INDEX OF EXHIBITS

Exhibit No.	Description
12*	<u>Computation of Ratio of Earnings to Fixed Charges.</u>
15*	<u>Accountants' Acknowledgement.</u>
31.1*	<u>Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
31.2*	<u>Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
32**	<u>Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>
99*	<u>Report of Independent Registered Public Accounting Firm.</u>
101.INS*	XBRL Instance Document.
101.SCH*	XBRL Taxonomy Extension Schema.
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase.
101.DEF*	XBRL Taxonomy Extension Definition Linkbase.
101.LAB*	XBRL Taxonomy Extension Label Linkbase.
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase.

\* Filed herewith.

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Furnished herewith.