

GENERAL ELECTRIC CAPITAL CORP  
Form 10-Q  
November 03, 2010

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-06461

GENERAL ELECTRIC CAPITAL CORPORATION  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

13-1500700  
(I.R.S. Employer Identification No.)

901 Main Avenue, Norwalk, Connecticut  
(Address of principal executive offices)

06851-1168  
(Zip Code)

(Registrant's telephone number, including area code) (203) 840-6300

(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At October 30, 2010, 3,985,404 shares of voting common stock, which constitute all of the outstanding common equity, with a par value of \$14 per share were outstanding.

REGISTRANT MEETS THE CONDITIONS SET FORTH IN GENERAL INSTRUCTION H(1)(a) AND (b) OF FORM 10-Q AND IS THEREFORE FILING THIS FORM 10-Q WITH THE REDUCED DISCLOSURE FORMAT.

(1)

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## General Electric Capital Corporation

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## Forward-Looking Statements

This document contains “forward-looking statements”– that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as “expect,” “anticipate,” “intend,” “plan,” “believe,” “seek,” “see,” or “will.” Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: current economic and financial conditions, including volatility in interest and exchange rates, commodity and equity prices and the value of financial assets; the impact of conditions in the financial and credit markets on the availability and cost of our funding and on our ability to reduce our asset levels as planned; the impact of conditions in the housing market and unemployment rates on the level of commercial and consumer credit defaults; changes in Japanese consumer behavior that may affect our estimates of liability for excess interest refund claims (Grey Zone); our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; the level of demand and financial performance of the major industries we serve, including, without limitation, air transportation, real estate and healthcare; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks, including the impact of financial services regulation; strategic actions, including acquisitions and dispositions and our success in integrating acquired businesses; and numerous other matters of national, regional and global scale, including those of a political, economic, business and competitive nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

## Part I. Financial Information

## Item 1. Financial Statements.

General Electric Capital Corporation and consolidated affiliates

Condensed Statement of Current and Retained Earnings

(Unaudited)

| (In millions)   | Three months ended |           | Nine months ended |           |
|---|--------------------|-----------|-------------------|-----------|
|   | September 30       |           | September 30      |           |
|   | 2010               | 2009      | 2010              | 2009      |
| Revenues  |                    |           |                   |           |
| Revenues from services (a)  | \$ 11,606          | \$ 11,897 | \$ 35,911         | \$ 38,011 |
| Other-than-temporary impairment on investment securities:   |                    |           |                   |           |
| Total other-than-temporary impairment on investment securities  | (36)               | (265)     | (283)             | (447)     |
| Less: Portion of other-than-temporary impairment recognized in accumulated other comprehensive income | 6                  | 160       | 127               | 261       |
| Net other-than-temporary impairment on investment securities recognized in earnings                   | (30)               | (105)     | (156)             | (186)     |
| Revenues from services (Note 9)   | 11,576             | 11,792    | 35,755            | 37,825    |
| Sales of goods  | 40                 | 213       | 489               | 691       |
| Total revenues  | 11,616             | 12,005    | 36,244            | 38,516    |
| Costs and expenses  |                    |           |                   |           |
| Interest  | 3,782              | 4,135     | 11,574            | 13,723    |
| Operating and administrative  | 3,509              | 3,673     | 10,822            | 11,070    |
| Cost of goods sold  | 39                 | 181       | 458               | 569       |
| Investment contracts, insurance losses and insurance annuity benefits                                 | 36                 | 47        | 109               | 165       |
| Provision for losses on financing receivables   | 1,696              | 2,868     | 5,968             | 8,021     |
| Depreciation and amortization   | 2,027              | 2,068     | 5,807             | 6,194     |
| Total costs and expenses  | 11,089             | 12,972    | 34,738            | 39,742    |
| Earnings (loss) from continuing operations before income taxes  | 527                | (967)     | 1,506             | (1,226)   |
| Benefit for income taxes  | 367                | 1,116     | 815               | 2,898     |
| Earnings from continuing operations   | 894                | 149       | 2,321             | 1,672     |
| Earnings (loss) from discontinued operations, net of taxes (Note 2)                                   | (1,104)            | 84        | (1,678)           | (113)     |

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|  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|
| Net earnings (loss)  | (210)     | 233       | 643       | 1,559     |
| Less net earnings attributable to noncontrolling interests | 23        | 8         | 13        | 71        |
| Net earnings (loss) attributable to GECC                   | (233)     | 225       | 630       | 1,488     |
| Dividends  | —         | (37)      | —         | (84)      |
| Retained earnings at beginning of period                   | 46,502    | 46,645    | 45,639    | 45,429    |
| Retained earnings at end of period                         | \$ 46,269 | \$ 46,833 | \$ 46,269 | \$ 46,833 |
| Amounts attributable to GECC                               |           |           |           |           |
| Earnings from continuing operations                        | \$ 871    | \$ 141    | \$ 2,308  | \$ 1,601  |
| Earnings (loss) from discontinued operations, net of taxes | (1,104)   | 84        | (1,678)   | (113)     |
| Net earnings (loss) attributable to GECC                   | \$ (233)  | \$ 225    | \$ 630    | \$ 1,488  |

(a) Excluding net other-than-temporary impairment on investment securities.

See accompanying notes.

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## General Electric Capital Corporation and consolidated affiliates

## Condensed Statement of Financial Position

| (In millions)   | September 30,<br>2010<br>(Unaudited) | December 31,<br>2009 |
|---|--------------------------------------|----------------------|
| <b>Assets</b>   |                                      |                      |
| Cash and equivalents  | \$ 65,359                            | \$ 63,696            |
| Investment securities (Note 3)  | 18,506                               | 27,509               |
| Inventories   | 62                                   | 71                   |
| Financing receivables – net (Note 4)  | 331,343                              | 336,926              |
| Other receivables   | 12,787                               | 17,876               |
| Property, plant and equipment, less accumulated amortization of \$26,062 and \$26,307 | 53,670                               | 56,695               |
| Goodwill (Note 5)   | 27,828                               | 28,961               |
| Other intangible assets – net (Note 5)  | 2,268                                | 3,018                |
| Other assets  | 82,206                               | 86,355               |
| Assets of businesses held for sale (Note 2)   | 786                                  | 125                  |
| Assets of discontinued operations (Note 2)  | 1,283                                | 1,470                |
| <b>Total assets(a)</b>  | <b>\$ 596,098</b>                    | <b>\$ 622,702</b>    |
| <b>Liabilities and equity</b>   |                                      |                      |
| Short-term borrowings (Note 6)  | \$ 110,717                           | \$ 128,329           |
| Accounts payable  | 8,227                                | 11,162               |
| Non-recourse borrowings of consolidated securitization entities (Note 6)              | 30,497                               | 3,883                |
| Bank deposits (Note 6)  | 41,928                               | 38,923               |
| Long-term borrowings (Note 6)   | 298,210                              | 326,321              |
| Investment contracts, insurance liabilities and insurance annuity benefits            | 6,663                                | 8,687                |
| Other liabilities   | 20,711                               | 22,736               |
| Deferred income taxes   | 5,067                                | 5,831                |
| Liabilities of businesses held for sale (Note 2)                                      | 446                                  | 55                   |
| Liabilities of discontinued operations (Note 2)                                       | 2,014                                | 853                  |
| <b>Total liabilities(a)</b>   | <b>524,480</b>                       | <b>546,780</b>       |
| Capital stock   | 56                                   | 56                   |
| Accumulated other comprehensive income – net(b)                                       |                                      |                      |
| Investment securities   | (539)                                | (676)                |
| Currency translation adjustments  | (1,714)                              | 1,228                |
| Cash flow hedges  | (1,618)                              | (1,816)              |
| Benefit plans   | (383)                                | (434)                |
| Additional paid-in capital  | 28,421                               | 28,431               |
| Retained earnings   | 46,269                               | 46,929               |
| <b>Total GECC shareowner's equity</b>   | <b>70,492</b>                        | <b>73,718</b>        |
| Noncontrolling interests(c)   | 1,126                                | 2,204                |
| <b>Total equity</b>   | <b>71,618</b>                        | <b>75,922</b>        |
| <b>Total liabilities and equity</b>   | <b>\$ 596,098</b>                    | <b>\$ 622,702</b>    |

- (a) Our consolidated assets at September 30, 2010 include total assets of \$47,963 million of certain variable interest entities (VIEs) that can only be used to settle the liabilities of those VIEs. These assets include net financing receivables of \$40,168 million and investment securities of \$6,248 million. Our consolidated liabilities at September 30, 2010 include liabilities of certain VIEs for which the VIE creditors do not have recourse to GECC. These liabilities include non-recourse borrowings of consolidated securitization entities (CSEs) of \$29,833 million. See Note 12.
- (b) The sum of accumulated other comprehensive income – net was \$(4,254) million and \$(1,698) million at September 30, 2010 and December 31, 2009, respectively.
- (c) Included accumulated other comprehensive income – net attributable to noncontrolling interests of \$(147) million and \$(191) million at September 30, 2010 and December 31, 2009, respectively.

See accompanying notes.

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General Electric Capital Corporation and consolidated affiliates  
Condensed Statement of Cash Flows  
(Unaudited)

| (In millions)   | Nine months ended September 30 |           |
|---|--------------------------------|-----------|
|   | 2010                           | 2009      |
| Cash flows – operating activities   |                                |           |
| Net earnings  | \$ 643                         | \$ 1,559  |
| Less net earnings attributable to noncontrolling interests  | 13                             | 71        |
| Net earnings attributable to GECC   | 630                            | 1,488     |
| Loss from discontinued operations   | 1,678                          | 113       |
| Adjustments to reconcile net earnings attributable to GECC to cash provided from operating activities |                                |           |
| Depreciation and amortization of property, plant and equipment  | 5,807                          | 6,194     |
| Increase (decrease) in accounts payable   | 2,557                          | (690)     |
| Provision for losses on financing receivables   | 5,968                          | 8,021     |
| All other operating activities  | 1,114                          | (12,781)  |
| Cash from (used for) operating activities – continuing operations                                     | 17,754                         | 2,345     |
| Cash from (used for) operating activities – discontinued operations                                   | (147)                          | (41)      |
| Cash from (used for) operating activities   | 17,607                         | 2,304     |
| Cash flows – investing activities   |                                |           |
| Additions to property, plant and equipment  | (3,138)                        | (4,227)   |
| Dispositions of property, plant and equipment   | 3,083                          | 3,972     |
| Increase in loans to customers  | (224,377)                      | (174,382) |
| Principal collections from customers – loans  | 245,476                        | 200,184   |
| Investment in equipment for financing leases  | (6,913)                        | (6,152)   |
| Principal collections from customers – financing leases   | 11,796                         | 13,444    |
| Net change in credit card receivables   | 561                            | 3,859     |
| Proceeds from principal business dispositions   | 905                            | 8,818     |
| Payments for principal businesses purchased   | (561)                          | (5,637)   |
| All other investing activities  | 8,541                          | (1,792)   |
| Cash from (used for) investing activities – continuing operations                                     | 35,373                         | 38,087    |
| Cash from (used for) investing activities – discontinued operations                                   | 80                             | 45        |
| Cash from (used for) investing activities   | 35,453                         | 38,132    |
| Cash flows – financing activities   |                                |           |
| Net increase (decrease) in borrowings (maturities of 90 days or less)                                 | (3,246)                        | (25,488)  |
| Net increase (decrease) in bank deposits  | 4,159                          | (6,072)   |
| Newly issued debt (maturities longer than 90 days)  |                                |           |
| Short-term (91 to 365 days)   | 464                            | 4,008     |
| Long-term (longer than one year)  | 26,588                         | 64,862    |
| Non-recourse, leveraged lease   | –                              | –         |
| Repayments and other debt reductions (maturities longer than 90 days)                                 |                                |           |
| Short-term (91 to 365 days)   | (73,304)                       | (60,158)  |
| Long-term (longer than one year)  | (2,448)                        | (4,173)   |
| Non-recourse, leveraged lease   | (544)                          | (587)     |



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|  |           |           |
|--|-----------|-----------|
| Dividends paid to shareowner   | –         | –         |
| Capital contribution and share issuance                              | –         | 8,750     |
| All other financing activities                                       | (2,096)   | (1,514)   |
| Cash from (used for) financing activities – continuing operations    | (50,427)  | (20,372)  |
| Cash from (used for) financing activities – discontinued operations  | –         | –         |
| Cash from (used for) financing activities                            | (50,427)  | (20,372)  |
| Effect of currency exchange rate changes on cash and equivalents     | (1,037)   | (231)     |
| Increase (decrease) in cash and equivalents                          | 1,596     | 19,833    |
| Cash and equivalents at beginning of year                            | 63,880    | 36,605    |
| Cash and equivalents at September 30                                 | 65,476    | 56,438    |
| Less cash and equivalents of discontinued operations at September 30 | 117       | 184       |
| Cash and equivalents of continuing operations at September 30        | \$ 65,359 | \$ 56,254 |

See accompanying notes.

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Notes to Condensed, Consolidated Financial Statements (Unaudited)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

All of the outstanding common stock of General Electric Capital Corporation (GECC) is owned by General Electric Capital Services, Inc. (GECS), all of whose common stock is owned by General Electric Company (GE Company or GE). Our financial statements consolidate all of our affiliates – companies that we control and in which we hold a majority voting interest. We also consolidate the economic interests we hold in certain businesses within companies in which we hold a voting equity interest and are majority owned by our ultimate parent, but which we have agreed to actively manage and control. See Note 1 to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2009 (2009 Form 10-K or 2009 consolidated financial statements), which discusses our consolidation and financial statement presentation. GECC includes Commercial Lending and Leasing (CLL), Consumer, Real Estate, Energy Financial Services and GE Capital Aviation Services (GECAS).

As a wholly-owned subsidiary, GECC enters into various operating and financing arrangements with GE. Transactions between related companies are made on an arms-length basis, are eliminated and consist primarily of capital contributions from GE to GECC; GE customer receivables sold to GECC; GECC services for trade receivables management and material procurement; buildings and equipment (including automobiles) leased between GE and GECC; information technology (IT) and other services sold to GECC by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GECC from third-party producers for lease to others; and various investments, loans and allocations of GE corporate overhead costs.

Effective January 1, 2010, GE expanded the GE Capital Finance segment to include all of the continuing operations of GECC and renamed it GE Capital. In addition, the Transportation Financial Services business, previously reported in GECAS, is now included in CLL and our Consumer business in Italy, previously reported in Consumer, is now included in CLL. Details of total revenues and segment profit by operating segment can be found on page 40 of this report.

In connection with this reorganization, net financing and corporate assets of \$3,746 million previously managed by the GE Capital Finance segment (but owned by GECS) were transferred to GECC on January 1, 2010. In addition, in order to align substantially all of GE's insurance operations under GECS, GECC transferred net assets related to our run-off insurance operations of \$690 million to GECS. These non-cash transfers were recorded at their carrying values and the net difference was recorded as a reduction in an intercompany payable between GECS and GECC. The financial statements of prior periods have been restated as if these transfers had occurred at the beginning of the earliest period presented. Combined prior period financial statements resulting from this restatement are referred to as consolidated in these financial statements. See Exhibit 99(b) in our Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2010.

Beginning in the first quarter of 2010, we have included a separate line on the statement of cash flows for the effect of currency exchange rate changes on cash and equivalents. We had previously included the effect of currency exchange rate changes on cash and equivalents in "All other investing activities", as the effect was insignificant.

We have reclassified certain prior-period amounts to conform to the current-period presentation. Unless otherwise indicated, information in these notes to the condensed, consolidated financial statements relates to continuing operations.

Accounting Changes

On January 1, 2010, we adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2009-16 and ASU 2009-17, amendments to Accounting Standards Codification (ASC) 860, Transfers and Servicing, and ASC 810, Consolidation, respectively (ASU 2009-16 & 17). ASU 2009-16 eliminates the Qualified Special Purpose Entity (QSPE) concept, and ASU 2009-17 requires that all such entities be evaluated for consolidation as Variable Interest Entities (VIEs). Adoption of these amendments resulted in the consolidation of all of our sponsored QSPEs. In addition, we consolidated assets of VIEs related to direct investments in entities that hold loans and fixed income securities, and a small number of companies to which we have extended loans in the ordinary course of business and subsequently were subject to a troubled debt restructuring (TDR).

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We consolidated the assets and liabilities of these entities at amounts at which they would have been reported in our financial statements had we always consolidated them. We also deconsolidated certain entities where we did not meet the definition of the primary beneficiary under the revised guidance; however the effect was insignificant at January 1, 2010. The incremental effect on total assets and liabilities, net of our investment in these entities, was an increase of \$30,917 million and \$32,359 million, respectively, at January 1, 2010. The net reduction of total equity (including noncontrolling interests) was \$1,442 million at January 1, 2010, principally related to the reversal of previously recognized securitization gains as a cumulative effect adjustment to retained earnings. See Note 12 for additional information.

The amended guidance on ASC 860 changed existing derecognition criteria in a manner that significantly narrows the types of transactions that will qualify as sales. The revised criteria apply to transfers of financial assets occurring after December 31, 2009.

#### Interim Period Presentation

The condensed, consolidated financial statements and notes thereto are unaudited. These statements include all adjustments (consisting of normal recurring accruals) that we considered necessary to present a fair statement of our results of operations, financial position and cash flows. The results reported in these condensed, consolidated financial statements should not be regarded as necessarily indicative of results that may be expected for the entire year. It is suggested that these condensed, consolidated financial statements be read in conjunction with the financial statements and notes thereto included in our 2009 consolidated financial statements. We label our quarterly information using a calendar convention, that is, first quarter is labeled as ending on March 31, second quarter as ending on June 30, and third quarter as ending on September 30. It is our longstanding practice to establish interim quarterly closing dates using a fiscal calendar, which requires our businesses to close their books on either a Saturday or Sunday, depending on the business. The effects of this practice are modest and only exist within a reporting year. The fiscal closing calendar from 1993 through 2013 is available on our website, [www.ge.com/secreports](http://www.ge.com/secreports).

## 2. ASSETS AND LIABILITIES OF BUSINESSES HELD FOR SALE AND DISCONTINUED OPERATIONS

### Assets and Liabilities of Businesses Held for Sale

In June 2010, we committed to sell our Consumer businesses in Indonesia and Argentina. In September 2010, we committed to sell our Consumer business in Brazil. Assets of \$756 million and liabilities of \$396 million were classified as held for sale at September 30, 2010.

### Discontinued Operations

Discontinued operations comprised GE Money Japan (our Japanese personal loan business, Lake, and our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd.) and our U.S. mortgage business (WMC). Associated results of operations, financial position and cash flows are separately reported as discontinued operations for all periods presented.

Summarized financial information for discontinued operations is shown below:

| (In millions) | Three months ended |      | Nine months ended September |      |
|---------------|--------------------|------|-----------------------------|------|
|               | September 30       |      | 30                          |      |
|               | 2010               | 2009 | 2010                        | 2009 |

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|  |    |         |    |     |    |         |    |       |
|--|----|---------|----|-----|----|---------|----|-------|
| Total revenues   | \$ | (1)     | \$ | 4   | \$ | (4)     | \$ | (4)   |
| Earnings (loss) from discontinued operations, net of taxes       |    |         |    |     |    |         |    |       |
| Loss from operations   | \$ | (4)     | \$ | (4) | \$ | (12)    | \$ | (74)  |
| Earnings (loss) on disposal                                      |    | (1,100) |    | 88  |    | (1,666) |    | (39)  |
| Total earnings (loss) from discontinued operations, net of taxes | \$ | (1,104) | \$ | 84  | \$ | (1,678) | \$ | (113) |

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Assets of discontinued operations were \$1,283 million and \$1,470 million at September 30, 2010 and December 31, 2009, respectively, and primarily comprised a deferred tax asset for a loss carryforward, which expires in 2015, related to the sale of our GE Money Japan business. Liabilities of discontinued operations were \$2,014 million and \$853 million at September 30, 2010 and December 31, 2009, respectively. During the nine months ended September 30, 2010, we recorded incremental reserves of \$1,666 million for excess interest claims related to our loss-sharing arrangement on the 2008 sale of GE Money Japan. During the first quarter of 2010, we also reduced tax reserves by \$325 million related to resolution of an uncertain tax position in Japan, but were required to record an offsetting valuation allowance on our deferred tax asset in Japan.

#### GE Money Japan

During the third quarter of 2007, we committed to a plan to sell our Japanese personal loan business, Lake, upon determining that, despite restructuring, Japanese regulatory limits for interest charges on unsecured personal loans did not permit us to earn an acceptable return. During the third quarter of 2008, we completed the sale of GE Money Japan, which included Lake, along with our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd. As a result, we recognized an after-tax loss of \$908 million in 2007 and an incremental loss of \$361 million in 2008. In connection with the sale, we reduced the proceeds on the sale for estimated interest refund claims in excess of the statutory interest rate. Proceeds from the sale were to be increased or decreased based on the actual claims experienced in accordance with loss-sharing terms specified in the sale agreement, with all claims in excess of 258 billion Japanese Yen (approximately \$3,000 million) remaining our responsibility. The underlying portfolio to which this obligation relates is in runoff and interest rates were capped for all designated accounts by mid-2009. In the third quarter of 2010, we began making reimbursements under this arrangement.

We update our estimate of our share of expected excess interest refund claim losses quarterly. We recorded a reserve of \$132 million in the second quarter of 2009 for our estimated share of incremental losses under the loss-sharing provisions of the agreement based on our experience at that time. In 2010, our overall claims experience has developed unfavorably. While the number of new claims continues to decline from 2009, the pace of the decline has been slower than expected and claims severity has increased. We believe that the level of excess interest refund claims has been impacted by the challenging global economic conditions, in addition to Japanese legislative and regulatory changes. During the first six months of 2010, we accrued \$566 million of incremental reserves for these claims.

While our average daily claims continued to decline through August 2010, we observed an increase in claims during September 2010 and higher call and claim volume in October 2010. Additionally, a large independent personal loan company in Japan filed for bankruptcy in September 2010. Based on these factors and additional analysis completed in the third quarter, we recorded an adjustment to our reserves of \$1,100 million to bring the reserve to a better estimate of our probable loss. This adjustment primarily reflects revisions in our assumptions and calculations of the number of estimated probable future incoming claims, increases in claims severity assumptions, reflecting recent trends in amounts paid per claim, and higher estimates of loss for claims in process of settlement. As of September 30, 2010, our reserve for reimbursement of claims in excess of the statutory interest rate was \$1,667 million.

The amount of these reserves is based on analyses of recent and historical claims experience, pending and estimated future excess interest refund requests, the estimated percentage of customers who present valid requests, and our estimated payments related to those requests. Our estimated liability for excess interest refund claims at September 30, 2010 assumes the pace of incoming claims will decelerate (but at a lower rate than we had previously assumed), average exposure per claim remains consistent with recent experience, and we see the impact of our loss mitigation efforts. Estimating the pace of decline in incoming claims can have a significant effect on the total amount of our liability. For example, our estimate assumes incoming average daily claims will decline at a long-term average of four percent monthly. Holding all other assumptions constant, if claims declined at a rate of one percent higher or lower

than assumed, our liability estimate would change by approximately \$250 million.

Based on what we know today, we believe that our reserve for excess interest refund claims represents a better estimate of our probable loss. Uncertainties around the impact of laws and regulations, challenging economic conditions, the runoff status of the underlying book of business and the effects of our mitigation efforts make it difficult to develop a meaningful estimate of the aggregate possible claims exposure. Recent trends, including the effect of governmental actions, market activity regarding other personal loan companies and consumer activity, may continue to have an adverse effect on claims development.

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GE Money Japan revenues from discontinued operations were an insignificant amount in both the third quarter of 2010 and 2009 and both the nine months ended September 30, 2010 and 2009, respectively. In total, GE Money Japan losses from discontinued operations, net of taxes, were \$1,101 million and \$10 million in the third quarters of 2010 and 2009, respectively, and \$1,672 million and \$142 million for the nine months ended September 30, 2010 and 2009, respectively.

## WMC

During the fourth quarter of 2007, we completed the sale of WMC, our U.S. mortgage business. WMC substantially discontinued all new loan originations by the second quarter of 2007, and is not a servicer of any loans. In connection with our sale transaction, WMC retained certain obligations related to loans sold prior to the disposal of the business, including WMC's contractual obligations to repurchase previously sold loans as to which there was an early payment default or with respect to which certain contractual representation and warranties were not met. All claims received for early payment default have either been resolved or are no longer being pursued.

Pending claims for unmet representations and warranties have declined from approximately \$800 million at December 31, 2009 to approximately \$250 million at September 30, 2010. Reserves related to unmet contractual representations and warranties were \$101 million at September 30, 2010, and \$205 million at December 31, 2009. The amount of these reserves is based upon pending and estimated future loan repurchase requests, the estimated percentage of loans validly tendered for repurchase, and our estimated losses on loans repurchased. Based on our historical experience, we estimate that a small percentage of the total loans we originated and sold will be tendered for repurchase, and of those tendered, only a limited amount will qualify as "validly tendered," meaning the loans sold did not satisfy specified contractual obligations.

Through September 30, 2010, WMC has not experienced a significant change in the trends related to repurchase requests and WMC's current reserve represents our best estimate of losses with respect to WMC's repurchase obligation. Actual losses could exceed the reserve amount if actual claim rates, valid tenders or losses WMC incurs on repurchased loans are higher than historically observed.

WMC revenues from discontinued operations were \$(1) million and \$4 million in the third quarters of 2010 and 2009, respectively, and \$(4) million and \$(5) million for the nine months ended September 30, 2010 and 2009, respectively. In total, WMC's earnings (loss) from discontinued operations, net of taxes, were \$(2) million and \$3 million in the third quarters of 2010 and 2009, respectively, and \$(5) million and \$(8) million for the nine months ended September 30, 2010 and 2009, respectively.

## 3. INVESTMENT SECURITIES

Substantially all of our investment securities are classified as available-for-sale. These comprise mainly investment-grade debt securities supporting obligations to holders of guaranteed investment contracts (GICs) in Trinity (which ceased issuing new investment contracts beginning in the first quarter of 2010), and investment securities held at our global banks. We do not have any securities classified as held to maturity.



| (In millions)         | September 30, 2010 |                              |                               |                         | At<br>December 31, 2009 |                              |                               |                         |
|-----------------------|--------------------|------------------------------|-------------------------------|-------------------------|-------------------------|------------------------------|-------------------------------|-------------------------|
|                       | Amortized<br>cost  | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>losses | Estimated<br>fair value | Amortized<br>cost       | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>losses | Estimated<br>fair value |
| <b>Debt</b>           |                    |                              |                               |                         |                         |                              |                               |                         |
| U.S. corporate        | \$ 4,287           | \$ 82                        | \$ (67)                       | \$ 4,302                | \$ 5,215                | \$ 83                        | \$ (236)                      | \$ 5,062                |
| State and municipal   | 865                | 11                           | (162)                         | 714                     | 887                     | 3                            | (216)                         | 674                     |
| Residential           | 2,311              | 22                           | (417)                         | 1,916                   | 2,999                   | 21                           | (722)                         | 2,298                   |
| mortgage-backed(a)    |                    |                              |                               |                         |                         |                              |                               |                         |
| Commercial            | 1,512              | 27                           | (131)                         | 1,408                   | 1,599                   | 5                            | (302)                         | 1,302                   |
| mortgage-backed       |                    |                              |                               |                         |                         |                              |                               |                         |
| Asset-backed          | 2,807              | 53                           | (230)                         | 2,630                   | 2,468                   | 29                           | (298)                         | 2,199                   |
| Corporate – non-U.S.  | 1,657              | 33                           | (72)                          | 1,618                   | 994                     | 18                           | (26)                          | 986                     |
| Government –          | 2,000              | 16                           | (48)                          | 1,968                   | 2,461                   | 15                           | (25)                          | 2,451                   |
| non-U.S.              |                    |                              |                               |                         |                         |                              |                               |                         |
| U.S. government       |                    |                              |                               |                         |                         |                              |                               |                         |
| and                   |                    |                              |                               |                         |                         |                              |                               |                         |
| federal agency        | 2,343              | 5                            | –                             | 2,348                   | 1,865                   | –                            | –                             | 1,865                   |
| Retained interests(b) | 56                 | 10                           | (25)                          | 41                      | 8,479                   | 392                          | (40)                          | 8,831                   |
| <b>Equity</b>         |                    |                              |                               |                         |                         |                              |                               |                         |
| Available-for-sale    | 958                | 171                          | (26)                          | 1,103                   | 897                     | 227                          | (3)                           | 1,121                   |
| Trading               | 458                | –                            | –                             | 458                     | 720                     | –                            | –                             | 720                     |
| <b>Total</b>          | <b>\$ 19,254</b>   | <b>\$ 430</b>                | <b>\$ (1,178)</b>             | <b>\$ 18,506</b>        | <b>\$ 28,584</b>        | <b>\$ 793</b>                | <b>\$ (1,868)</b>             | <b>\$ 27,509</b>        |

(a) Substantially collateralized by U.S. mortgages. Of our total residential mortgage-backed securities (RMBS) portfolio at September 30, 2010, \$999 million relates to securities issued by government sponsored entities and \$917 million relates to securities of private label issuers. Securities issued by private label issuers are collateralized primarily by pools of individual direct mortgage loans of individual financial institutions.

(b) Included \$1,918 million of retained interests at December 31, 2009 accounted for at fair value in accordance with ASC 815, Derivatives and Hedging. See Note 12.

The fair value of investment securities decreased to \$18,506 million at September 30, 2010, from \$27,509 million at December 31, 2009, primarily driven by a decrease in retained interests as a result of our adoption of ASU 2009 -16 & 17 and maturities, partially offset by improved market conditions.

The following tables present the estimated fair values and gross unrealized losses of our available-for-sale investment securities.

| (In millions)                      | In loss position for    |                                   |                         |                                  |
|------------------------------------|-------------------------|-----------------------------------|-------------------------|----------------------------------|
|                                    | Less than 12 months     | 12 months or more                 |                         |                                  |
|                                    | Estimated<br>fair value | Gross<br>unrealized<br>losses (a) | Estimated<br>fair value | Gross<br>unrealized<br>losses(a) |
| September 30, 2010                 |                         |                                   |                         |                                  |
| Debt                               |                         |                                   |                         |                                  |
| U.S. corporate                     | \$ 26                   | \$ (1)                            | \$ 894                  | \$ (66)                          |
| State and municipal                | 100                     | (7)                               | 394                     | (155)                            |
| Residential mortgage-backed        | 30                      | (2)                               | 1,119                   | (415)                            |
| Commercial mortgage-backed         | 24                      | (1)                               | 668                     | (130)                            |
| Asset-backed                       | 71                      | (16)                              | 931                     | (214)                            |
| Corporate – non-U.S.               | 281                     | (28)                              | 632                     | (44)                             |
| Government – non-U.S.              | 663                     | (3)                               | 135                     | (45)                             |
| U.S. government and federal agency | –                       | –                                 | –                       | –                                |
| Retained interests                 | –                       | –                                 | 14                      | (25)                             |
| Equity                             | 162                     | (25)                              | 5                       | (1)                              |
| Total                              | \$ 1,357                | \$ (83)                           | \$ 4,792                | \$ (1,095)                       |
| December 31, 2009                  |                         |                                   |                         |                                  |
| Debt                               |                         |                                   |                         |                                  |
| U.S. corporate                     | \$ 611                  | \$ (20)                           | \$ 1,365                | \$ (216)                         |
| State and municipal                | 237                     | (120)                             | 421                     | (96)                             |
| Residential mortgage-backed        | 74                      | (4)                               | 1,561                   | (718)                            |
| Commercial mortgage-backed         | –                       | –                                 | 1,015                   | (302)                            |
| Asset-backed                       | 68                      | (7)                               | 1,312                   | (291)                            |
| Corporate – non-U.S.               | 310                     | (14)                              | 346                     | (12)                             |
| Government – non-U.S.              | 370                     | (3)                               | 195                     | (22)                             |
| U.S. government and federal agency | –                       | –                                 | –                       | –                                |
| Retained interests                 | 208                     | (16)                              | 27                      | (24)                             |
| Equity                             | 23                      | (1)                               | 8                       | (2)                              |
| Total                              | \$ 1,901                | \$ (185)                          | \$ 6,250                | \$ (1,683)                       |

(a) At September 30, 2010, other-than-temporary impairments previously recognized through other comprehensive income (OCI) on securities still held amounted to \$(373) million, of which \$(288) million related to RMBS. Gross unrealized losses related to those securities at September 30, 2010 amounted to \$(258) million, of which \$(181) million related to RMBS.

We adopted amendments to ASC 320 and recorded a cumulative effect adjustment to increase retained earnings as of April 1, 2009 of \$58 million.

We regularly review investment securities for impairment using both qualitative and quantitative criteria. We presently do not intend to sell our debt securities and believe that it is not more likely than not that we will be required to sell these securities that are in an unrealized loss position before recovery of our amortized cost. We believe that the unrealized loss associated with our equity securities will be recovered within the foreseeable future. The methodologies and significant inputs used to measure the amount of credit loss for our investment securities during the nine months ended September 30, 2010 have not changed from those described in our 2009 consolidated financial statements. See Note 3 in our 2009 consolidated financial statements for additional information regarding these methodologies and inputs.

During the third quarter of 2010, we recorded pre-tax, other-than-temporary impairments of \$36 million, of which \$30 million was recorded through earnings (\$23 million relates to equity securities) and \$6 million was recorded in accumulated other comprehensive income (AOCI). At July 1, 2010, cumulative impairments recognized in earnings associated with debt securities still held were \$249 million. During the third quarter, we recognized first time impairments of \$2 million which included \$1 million related to securities that were subsequently sold.

(11)

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During the nine months ended September 30, 2010, we recorded pre-tax, other-than-temporary impairments of \$283 million, of which \$156 million was recorded through earnings (\$24 million relates to equity securities) and \$127 million was recorded in AOCI. At January 1, 2010, cumulative impairments recognized in earnings associated with debt securities still held were \$140 million. During the nine months ended September 30, 2010, we recognized first time impairments of \$92 million and incremental charges on previously impaired securities of \$34 million. These amounts included \$15 million related to securities that were subsequently sold.

During the third quarter of 2009, we recorded pre-tax, other-than-temporary impairments of \$265 million, of which \$105 million was recorded through earnings (\$18 million relates to equity securities), and \$160 million was recorded in AOCI. At July 1, 2009 cumulative impairments recognized in earnings associated with debt securities still held were \$291 million. During the third quarter, we recognized first time impairments of \$29 million and incremental charges on previously impaired securities of \$55 million. Previous credit impairments related to securities sold were \$82 million.

During the nine months ended September 30, 2009, we recognized impairments of \$609 million, of which \$33 million was reclassified to retained earnings at April 1, 2009, as a result of the amendments to ASC 320, Investments – Debt and Equity Securities. Subsequent to April 1, 2009, first time and incremental credit impairments were \$53 million and \$96 million, respectively. Previous credit impairments related to securities sold were \$82 million.

Contractual Maturities of our Investment in Available-for-Sale Debt Securities (Excluding Mortgage-Backed and Asset-Backed Securities)

| (In millions)  | Amortized<br>cost | Estimated<br>fair value |
|----------------|-------------------|-------------------------|
| Due in         |                   |                         |
| 2010           | \$ 3,860          | \$ 3,870                |
| 2011-2014      | 4,594             | 4,630                   |
| 2015-2019      | 1,844             | 1,732                   |
| 2020 and later | 854               | 718                     |

We expect actual maturities to differ from contractual maturities because borrowers have the right to call or prepay certain obligations.

Supplemental information about gross realized gains and losses on available-for-sale investment securities follows.

| (In millions)                 | Three months ended<br>September 30 |         | Nine months ended September<br>30 |          |
|-------------------------------|------------------------------------|---------|-----------------------------------|----------|
|                               | 2010                               | 2009    | 2010                              | 2009     |
| Gains                         | \$ 30                              | \$ 37   | \$ 143                            | \$ 64    |
| Losses, including impairments | (32)                               | (127)   | (161)                             | (372)    |
| Net                           | \$ (2)                             | \$ (90) | \$ (18)                           | \$ (308) |

Although we generally do not have the intent to sell any specific securities at the end of the period, in the ordinary course of managing our investment securities portfolio, we may sell securities prior to their maturities for a variety of reasons, including diversification, credit quality, yield and liquidity requirements and the funding of claims and

obligations to policyholders. In some of our bank subsidiaries, we maintain a certain level of purchases and sales volume principally of non-U.S. government debt securities. In these situations, fair value approximates carrying value for these securities.

Proceeds from investment securities sales and early redemptions by the issuer totaled \$4,644 million and \$3,393 million in the third quarters of 2010 and 2009, respectively, and \$11,847 million and \$6,671 million for the nine months ended September 30, 2010 and 2009, respectively, principally from the sales of short-term securities in our bank subsidiaries.

We recognized net pre-tax gains on trading securities of \$33 million and \$29 million in the third quarters of 2010 and 2009, respectively, and \$52 million and \$273 million for the nine months ended September 30, 2010 and 2009, respectively.

(12)

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## 4. FINANCING RECEIVABLES AND ALLOWANCE FOR LOSSES ON FINANCING RECEIVABLES

Financing receivables – net, consisted of the following.

| (In millions)  | September<br>30,<br>2010 | At                    |                      |
|--|--------------------------|-----------------------|----------------------|
|  |                          | January 1,<br>2010(a) | December 31,<br>2009 |
| Loans, net of deferred income                          | \$ 293,133               | \$ 331,710            | \$ 290,586           |
| Investment in financing leases, net of deferred income | 47,357                   | 55,209                | 54,445               |
|  | 340,490                  | 386,919               | 345,031              |
| Less allowance for losses                              | (9,147)                  | (9,805)               | (8,105)              |
| Financing receivables – net(b)                         | \$ 331,343               | \$ 377,114            | \$ 336,926           |

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Financing receivables at September 30, 2010 and December 31, 2009 included \$1,631 million and \$2,704 million, respectively, relating to loans that had been acquired in a transfer but have been subject to credit deterioration since origination per ASC 310, Receivables.

Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively. Details of financing receivables – net follow.

| (In millions)                             | September<br>30,<br>2010 | At                    |                      |
|---|--------------------------|-----------------------|----------------------|
|   |                          | January 1,<br>2010(a) | December 31,<br>2009 |
| CLL(b)                                    |                          |                       |                      |
| Americas                                  | \$ 89,769                | \$ 99,666             | \$ 87,496            |
| Europe                                    | 36,969                   | 43,403                | 41,455               |
| Asia                                      | 12,192                   | 13,159                | 13,202               |
| Other                                     | 2,651                    | 2,836                 | 2,836                |
|   | 141,581                  | 159,064               | 144,989              |
| Consumer(b)                               |                          |                       |                      |
| Non-U.S. residential mortgages            | 49,239                   | 58,345                | 58,345               |
| Non-U.S. installment and revolving credit | 22,729                   | 24,976                | 24,976               |
| U.S. installment and revolving credit     | 42,782                   | 47,171                | 23,190               |
| Non-U.S. auto                             | 10,038                   | 13,344                | 13,344               |
| Other                                     | 10,035                   | 11,688                | 11,688               |
|   | 134,823                  | 155,524               | 131,543              |

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|                           |            |            |            |
|---------------------------|------------|------------|------------|
| Real Estate               | 42,481     | 48,673     | 44,841     |
| Energy Financial Services | 7,291      | 7,790      | 7,790      |
| GECAS(b)                  | 12,227     | 13,254     | 13,254     |
| Other(c)                  | 2,087      | 2,614      | 2,614      |
|                           | 340,490    | 386,919    | 345,031    |
| Less allowance for losses | (9,147)    | (9,805)    | (8,105)    |
| Total                     | \$ 331,343 | \$ 377,114 | \$ 336,926 |

(a) Reflects the effects of our adoption of ASU 2009-16 &17 on January 1, 2010.

(b) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

(c) Primarily consisted of loans and financing leases related to certain consolidated, liquidating securitization entities.

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Individually impaired loans are defined by U.S. generally accepted accounting principles (GAAP) as larger balance or restructured loans for which it is probable that the lender will be unable to collect all amounts due according to original contractual terms of the loan agreement. The vast majority of our consumer and a portion of our CLL nonearning receivables are excluded from this definition, as they represent smaller balance homogeneous loans that we evaluate collectively by portfolio for impairment.

Further information pertaining to loans classified as impaired and specific reserves is included in the tables below.

| (In millions)                            | At                 |                    |                   |
|--|--------------------|--------------------|-------------------|
|  | September 30, 2010 | January 1, 2010(a) | December 31, 2009 |
| Loans requiring allowance for losses     | \$ 12,764          | \$ 9,541           | \$ 9,145          |
| Loans expected to be fully recoverable   | 4,405              | 3,914              | 3,741             |
| Total impaired loans                     | \$ 17,169          | \$ 13,455          | \$ 12,886         |
| Allowance for losses (specific reserves) | \$ 3,175           | \$ 2,376           | \$ 2,331          |
| Average investment during the period     | 14,956             | (c)                | 8,493             |
| Interest income earned while impaired(b) | 339                | (c)                | 227               |

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Recognized principally on cash basis for the nine months ended September 30, 2010 and the year ended December 31, 2009, respectively.

(c) Not applicable.

| (In millions)   | September 30, 2010 |                   | At<br>January 1, 2010(a) |                   | December 31, 2009 |                   |
|-----------------|--------------------|-------------------|--------------------------|-------------------|-------------------|-------------------|
|                 | Impaired Loans     | Specific Reserves | Impaired Loans           | Specific Reserves | Impaired Loans    | Specific Reserves |
| Commercial(b)\$ | 5,662              | \$ 1,141          | \$ 5,084                 | \$ 1,031          | \$ 4,985          | \$ 1,073          |
| Consumer        | 2,418              | 516               | 1,747                    | 307               | 1,383             | 241               |
| Real Estate     | 9,089              | 1,518             | 6,624                    | 1,038             | 6,518             | 1,017             |
| Total           | \$ 17,169          | \$ 3,175          | \$ 13,455                | \$ 2,376          | \$ 12,886         | \$ 2,331          |

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Comprises CLL, GECAS and Energy Financial Services.



Impaired loans increased by \$3,714 million from January 1, 2010, to September 30, 2010, primarily relating to increases at Real Estate. Impaired loans consolidated as a result of our adoption of ASU 2009-16 & 17 primarily related to our Consumer business. We regularly review our Real Estate loans for impairment using both quantitative and qualitative factors, such as debt service coverage and loan-to-value ratios. We classify Real Estate loans as impaired when the most recent valuation reflects a projected loan-to-value ratio at maturity in excess of 100%, even if the loan is currently paying in accordance with contractual terms. The increase in Real Estate impaired loans reflects deterioration in commercial real estate values, particularly in U.S. and Japanese collateral. The increase in Real Estate specific reserves is consistent with the increase in impaired loans, as well as value declines since January 1, 2010. Of our \$9,089 million impaired loans at Real Estate at September 30, 2010, \$6,527 million are currently paying in accordance with the contractual terms of the loan. Impaired loans at CLL primarily represent senior secured lending positions.

Our loss mitigation strategy intends to minimize economic loss and, at times, can result in rate reductions, principal forgiveness, extensions, forbearance or other actions, which may cause the related loan to be classified as a TDR. Such loans are classified as impaired, and specific reserves are determined based upon the present value of expected future cash flows discounted at the loan's original effective interest rate, or collateral value as a practical expedient in accordance with the requirements of ASC 310-10-35. As of September 30, 2010, TDRs included in impaired loans were \$7,829 million, primarily relating to Real Estate (\$3,118 million), CLL (\$2,463 million) and Consumer (\$2,162 million). TDRs consolidated as a result of our adoption of ASU 2009-16 & 17 primarily related to our Consumer business (\$364 million).

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## Allowance for Losses on Financing Receivables

| (In millions)   | Balance<br>December<br>31,<br>2009 | Adoption                          | Balance<br>January 1,<br>2010 | Provision<br>charged to<br>operations | Other(b) | Gross         |               | Balance<br>September<br>30,<br>2010 |
|---|------------------------------------|-----------------------------------|-------------------------------|---------------------------------------|----------|---------------|---------------|-------------------------------------|
|   |                                    | of<br>ASU<br>2009 -<br>16 & 17(a) |                               |                                       |          | write-offs(d) | Recoveries(d) |                                     |
| CLL(c)  |                                    |                                   |                               |                                       |          |               |               |                                     |
| Americas  | \$ 1,179                           | \$ 66                             | \$ 1,245                      | \$ 823                                | \$ (20)  | \$ (787)      | \$ 95         | \$ 1,356                            |
| Europe  | 575                                | —                                 | 575                           | 190                                   | (47)     | (348)         | 41            | 411                                 |
| Asia  | 244                                | (10)                              | 234                           | 131                                   | (10)     | (118)         | 15            | 252                                 |
| Other   | 11                                 | —                                 | 11                            | (3)                                   | —        | —             | —             | 8                                   |
| Consumer(c)   |                                    |                                   |                               |                                       |          |               |               |                                     |
| Non-U.S.<br>residential<br>mortgages                  | 949                                | —                                 | 949                           | 243                                   | (57)     | (281)         | 68            | 922                                 |
| Non-U.S.<br>installment<br>and<br>revolving<br>credit | 1,181                              | —                                 | 1,181                         | 874                                   | (44)     | (1,401)       | 433           | 1,043                               |
| U.S.<br>installment and<br>revolving<br>credit        | 1,698                              | 1,602                             | 3,300                         | 2,405                                 | (4)      | (3,401)       | 372           | 2,672                               |
| Non-U.S. auto   | 308                                | —                                 | 308                           | 78                                    | (34)     | (286)         | 142           | 208                                 |
| Other   | 300                                | —                                 | 300                           | 213                                   | (24)     | (298)         | 64            | 255                                 |
| Real Estate   | 1,494                              | 42                                | 1,536                         | 918                                   | (2)      | (597)         | 2             | 1,857                               |
| Energy<br>Financial<br>Services                       | 28                                 | —                                 | 28                            | 56                                    | 1        | —             | —             | 85                                  |
| GECAS(c)  | 104                                | —                                 | 104                           | 17                                    | —        | (96)          | —             | 25                                  |
| Other   | 34                                 | —                                 | 34                            | 23                                    | (2)      | (3)           | 1             | 53                                  |
| Total   | \$ 8,105                           | \$ 1,700                          | \$ 9,805                      | \$ 5,968                              | \$ (243) | \$ (7,616)    | \$ 1,233      | \$ 9,147                            |

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Other primarily included the effects of currency exchange.

(c)

During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

- (d) Net write-offs (write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as our revolving credit portfolios turn over more than once per year or, in all portfolios, can reflect losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year which may identify further deterioration on existing financing receivables.

(15)

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| (In millions)                                | Balance            | Provision                |                 |                     |               |                          | Balance |
|--|--------------------|--------------------------|-----------------|---------------------|---------------|--------------------------|---------|
|  | January 1,<br>2009 | charged to<br>operations | Other(a)        | Gross<br>write-offs | Recoveries    | September<br>30,<br>2009 |         |
| <b>CLL(b)</b>                                |                    |                          |                 |                     |               |                          |         |
| Americas                                     | \$ 843             | \$ 969                   | \$ (34)         | \$ (746)            | \$ 66         | \$ 1,098                 |         |
| Europe                                       | 311                | 458                      | 10              | (299)               | 53            | 533                      |         |
| Asia   | 163                | 188                      | 8               | (136)               | 19            | 242                      |         |
| Other  | 4                  | 4                        | 3               | (5)                 | –             | 6                        |         |
| <b>Consumer(b)</b>                           |                    |                          |                 |                     |               |                          |         |
| Non-U.S. residential<br>mortgages            | 381                | 804                      | 82              | (423)               | 129           | 973                      |         |
| Non-U.S. installment<br>and revolving credit | 1,049              | 1,335                    | 40              | (1,691)             | 375           | 1,108                    |         |
| U.S. installment and<br>revolving credit     | 1,700              | 2,631                    | (761)           | (2,134)             | 132           | 1,568                    |         |
| Non-U.S. auto                                | 203                | 346                      | 45              | (435)               | 137           | 296                      |         |
| Other  | 226                | 257                      | 9               | (273)               | 39            | 258                      |         |
| Real Estate                                  | 301                | 903                      | 13              | (190)               | 1             | 1,028                    |         |
| Energy Financial<br>Services                 | 58                 | 42                       | 1               | –                   | –             | 101                      |         |
| GECAS(b)                                     | 58                 | 69                       | (1)             | –                   | –             | 126                      |         |
| Other  | 28                 | 15                       | –               | (22)                | 2             | 23                       |         |
| <b>Total</b>                                 | <b>\$ 5,325</b>    | <b>\$ 8,021</b>          | <b>\$ (585)</b> | <b>\$ (6,354)</b>   | <b>\$ 953</b> | <b>\$ 7,360</b>          |         |

(a) Other primarily included the effects of securitization activity and currency exchange.

(b) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

## 5. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and other intangible assets – net, consisted of the following.

| (In millions) | At                       |                         |
|---------------|--------------------------|-------------------------|
|               | September<br>30,<br>2010 | December<br>31,<br>2009 |
|               |                          |                         |

|   |    |        |    |        |
|---|----|--------|----|--------|
| Goodwill                                  | \$ | 27,828 | \$ | 28,961 |
| Other intangible assets                   |    |        |    |        |
| Intangible assets subject to amortization | \$ | 2,268  | \$ | 3,018  |

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Changes in goodwill balances follow.

| (In millions)             | Balance                |              | Dispositions,<br>currency<br>exchange<br>and other | Balance<br>September<br>30,<br>2010 |
|---------------------------|------------------------|--------------|--|-------------------------------------|
|                           | January 1,<br>2010 (a) | Acquisitions |  |                                     |
| CLL(b)                    | \$ 14,053              | \$ 21        | \$ (347)   | \$ 13,727                           |
| Consumer(b)               | 11,443                 | –            | (150)  | 11,293                              |
| Real Estate               | 1,189                  | –            | (90)   | 1,099                               |
| Energy Financial Services | 2,119                  | –            | (557)  | 1,562                               |
| GECAS                     | 157                    | –            | (10)   | 147                                 |
| Total                     | \$ 28,961              | \$ 21        | \$ (1,154)   | \$ 27,828                           |

(a) Reflected the transfer of previously owned assets by GECS on January 1, 2010, resulting in a related increase in goodwill of \$141 million.

(b) Reflected the transfer of the Consumer business in Italy during the first quarter of 2010 from Consumer to CLL, resulting in a related movement of beginning goodwill balance of \$18 million.

Goodwill balances decreased \$1,133 million during the nine months ended September 30, 2010, primarily as a result of the deconsolidation of Regency Energy Partners L.P. (Regency) at Energy Financial Services (\$557 million) and the stronger U.S. dollar (\$484 million). Our reporting units and related goodwill balances are CLL (\$13,727 million), Consumer (\$11,293 million), Real Estate (\$1,099 million), Energy Financial Services (\$1,562 million) and GECAS (\$147 million) at September 30, 2010.

On May 26, 2010, we sold our general partnership interest in Regency, a midstream natural gas services provider, and retained a 21% limited partnership interest. This resulted in the deconsolidation of Regency and the remeasurement of our limited partnership interest to fair value. We recorded a pre-tax gain of \$119 million, which is reported in Revenues from services.

We test goodwill for impairment annually and more frequently if circumstances warrant. We determine fair values for each of the reporting units using an income approach. When available and appropriate, we use comparative market multiples to corroborate discounted cash flow results. For purposes of the income approach, fair value is determined based on the present value of estimated future cash flows, discounted at an appropriate risk-adjusted rate. We use our internal forecasts to estimate future cash flows and include an estimate of long-term future growth rates based on our most recent views of the long-term outlook for each business. Actual results may differ from those assumed in our forecasts. We derive our discount rates using the capital asset pricing model and analyzing published rates for industries relevant to our reporting units to estimate the cost of equity financing. We use discount rates that are commensurate with the risks and uncertainty inherent in the respective businesses and in our internally developed forecasts. Discount rates used in our reporting unit valuations ranged from 12% to 14.5%. Valuations using the market approach reflect prices and other relevant observable information generated by market transactions involving comparable businesses.

Compared to the market approach, the income approach more closely aligns each reporting unit valuation to our business profile, including geographic markets served and product offerings. Required rates of return, along with

uncertainty inherent in the forecasts of future cash flows are reflected in the selection of the discount rate. Equally important, under this approach, reasonably likely scenarios and associated sensitivities can be developed for alternative future states that may not be reflected in an observable market price. A market approach allows for comparison to actual market transactions and multiples. It can be somewhat more limited in its application because the population of potential comparables is often limited to publicly-traded companies where the characteristics of the comparative business and ours can be significantly different, market data is usually not available for divisions within larger conglomerates or non-public subsidiaries that could otherwise qualify as comparable, and the specific circumstances surrounding a market transaction (e.g., synergies between the parties, terms and conditions of the transaction, etc.) may be different or irrelevant with respect to our business. It can also be difficult, under current market conditions, to identify orderly transactions between market participants in similar businesses. We assess the valuation methodology based upon the relevance and availability of the data at the time we perform the valuation and weight the methodologies appropriately.

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We performed our annual impairment test of goodwill for all of our reporting units in the third quarter using data as of July 1, 2010. The impairment test consists of two steps: in step one, the carrying value of the reporting unit is compared with its fair value; in step two, which is applied when the carrying value is more than its fair value, the amount of goodwill impairment, if any, is derived by deducting the fair value of the reporting unit's assets and liabilities from the fair value of its equity, and comparing that amount with the carrying amount of goodwill. In performing the valuations, we used cash flows that reflected management's forecasts and discount rates that included risk adjustments consistent with the current market conditions. Based on the results of our step one testing, the fair values of the CLL, Consumer, Energy Financial Services and GECAS reporting units exceeded their carrying values; therefore, the second step of the impairment test was not required to be performed and no goodwill impairment was recognized.

Our Real Estate reporting unit had a goodwill balance of \$1,099 million at September 30, 2010. As the carrying amount exceeded the fair value of our Real Estate reporting unit by about \$3 billion as of July 1, 2010, we performed step two of the goodwill impairment test. Based on the results of the step two analysis for Real Estate, the implied fair value of goodwill exceeded the carrying value of goodwill by about \$3 billion, and accordingly, no goodwill impairment was required. The performance of the step one and two tests for evaluating our Real Estate goodwill is dependent upon several assumptions related to this business, including loss estimates for our portfolio, new origination volume and margins, anticipated stabilization of the commercial real estate market, discount rates and fair values of the business' assets and liabilities. Relatively minor changes to these assumptions could adversely affect the results of the impairment test.

Estimating the fair value of reporting units involves the use of estimates and significant judgments that are based on a number of factors including actual operating results. If current conditions persist longer or deteriorate further than expected, it is reasonably possible that the judgments and estimates described above could change in future periods.

#### Intangible Assets Subject to Amortization

| (In millions)                    | September 30, 2010    |                          |          | At<br>December 31, 2009 |                          |          |
|----------------------------------|-----------------------|--------------------------|----------|-------------------------|--------------------------|----------|
|                                  | Gross carrying amount | Accumulated amortization | Net      | Gross carrying amount   | Accumulated amortization | Net      |
| Customer-related                 | \$ 1,472              | \$ (679)                 | \$ 793   | \$ 1,831                | \$ (690)                 | \$ 1,141 |
| Patents, licenses and trademarks | 661                   | (551)                    | 110      | 630                     | (461)                    | 169      |
| Capitalized software             | 2,010                 | (1,492)                  | 518      | 2,169                   | (1,558)                  | 611      |
| Lease valuations                 | 1,660                 | (883)                    | 777      | 1,754                   | (793)                    | 961      |
| All other                        | 345                   | (275)                    | 70       | 475                     | (339)                    | 136      |
| Total                            | \$ 6,148              | \$ (3,880)               | \$ 2,268 | \$ 6,859                | \$ (3,841)               | \$ 3,018 |

Amortization related to intangible assets subject to amortization was \$161 million and \$298 million for the three months ended September 30, 2010 and 2009, respectively. Amortization related to intangible assets subject to amortization for the nine months ended September 30, 2010 and 2009, was \$500 million and \$708 million, respectively.



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## 6. BORROWINGS AND BANK DEPOSITS

Borrowings are summarized in the following table.

| (In millions)  | September<br>30,<br>2010 | At<br>December<br>31,<br>2009 |
|--|--------------------------|-------------------------------|
| Short-term borrowings  |                          |                               |
| Commercial paper   |                          |                               |
| U.S.   | \$ 25,940                | \$ 32,637                     |
| Non-U.S.   | 10,191                   | 9,525                         |
| Current portion of long-term borrowings(a)(b)(c)                   | 62,775                   | 69,881                        |
| GE Interest Plus notes(d)  | 8,824                    | 7,541                         |
| Other(c)   | 2,987                    | 8,745                         |
| Total short-term borrowings  | \$ 110,717               | \$ 128,329                    |
| Long-term borrowings   |                          |                               |
| Senior unsecured notes(a)(b)                                       | \$ 277,324               | \$ 305,535                    |
| Subordinated notes(e)  | 2,224                    | 2,388                         |
| Subordinated debentures(f)   | 7,204                    | 7,647                         |
| Other(c)(g)  | 11,458                   | 10,751                        |
| Total long-term borrowings   | \$ 298,210               | \$ 326,321                    |
| Non-recourse borrowings of consolidated securitization entities(h) | \$ 30,497                | \$ 3,883                      |
| Bank deposits(i)   | \$ 41,928                | \$ 38,923                     |
| Total borrowings and bank deposits                                 | \$ 481,352               | \$ 497,456                    |

(a) GECC had issued and outstanding \$54,795 million and \$59,336 million of senior, unsecured debt that was guaranteed by the Federal Deposit Insurance Corporation (FDIC) under the Temporary Liquidity Guarantee Program at September 30, 2010 and December 31, 2009, respectively. Of the above amounts \$9,750 million and \$5,841 million is included in current portion of long-term borrowings at September 30, 2010 and December 31, 2009, respectively.

(b) Included in total long-term borrowings were \$2,535 million and \$3,138 million of obligations to holders of guaranteed investment contracts at September 30, 2010 and December 31, 2009, respectively. GECC could be required to repay up to approximately \$2,500 million if its long-term credit rating were to fall below AA-/Aa3 or its short-term credit rating were to fall below A-1+/P-1.

(c) Included \$10,983 million and \$10,604 million of secured funding at September 30, 2010 and December 31, 2009, respectively, of which \$3,972 million and \$5,667 million is non-recourse to GECC at September 30, 2010 and December 31, 2009, respectively.

(d) Entirely variable denomination floating rate demand notes.

(e)

Included \$117 million of subordinated notes guaranteed by GE at both September 30, 2010 and December 31, 2009.

- (f) Subordinated debentures receive rating agency equity credit and were hedged at issuance to the U.S. dollar equivalent of \$7,725 million.
- (g) Included \$1,839 million and \$1,649 million of covered bonds at September 30, 2010 and December 31, 2009, respectively. If the short-term credit rating of GECC were reduced below A-1/P-1, GECC would be required to partially cash collateralize these bonds in an amount up to \$767 million.
- (h) Included at September 30, 2010 was \$1,935 million of commercial paper, \$9,316 million of current portion of long-term borrowings and \$19,246 million of long-term borrowings related to former QSPEs consolidated on January 1, 2010 upon our adoption of ASU 2009-16 & 17, previously consolidated liquidating securitization entities and other on-book securitization borrowings. Included at December 31, 2009, was \$2,424 million of commercial paper, \$378 million of current portion of long-term borrowings and \$1,081 million of long-term borrowings issued by consolidated liquidating securitization entities. See Note 12.
- (i) Included \$23,884 million and \$21,252 million of deposits in non-U.S. banks at September 30, 2010 and December 31, 2009, respectively, and \$11,787 million and \$10,476 million of certificates of deposits distributed by brokers with maturities greater than one year at September 30, 2010 and December 31, 2009, respectively.

## 7. INCOME TAXES

The balance of “unrecognized tax benefits,” the amount of related interest and penalties we have provided and what we believe to be the range of reasonably possible changes in the next 12 months, were:

| (In millions)   | At                       |                         |
|---|--------------------------|-------------------------|
|   | September<br>30,<br>2010 | December<br>31,<br>2009 |
| Unrecognized tax benefits   | \$ 3,592                 | \$ 3,820                |
| Portion that, if recognized, would reduce tax expense and effective tax rate(a)                   | 1,559                    | 1,792                   |
| Accrued interest on unrecognized tax benefits   | 794                      | 713                     |
| Accrued penalties on unrecognized tax benefits  | 72                       | 73                      |
| Reasonably possible reduction to the balance of unrecognized tax benefits in succeeding 12 months | 0-1,000                  | 0-650                   |
| Portion that, if recognized, would reduce tax expense and effective tax rate(a)                   | 0-550                    | 0-250                   |

(a) Some portion of such reduction may be reported as discontinued operations.

The IRS is currently auditing the GE consolidated income tax returns for 2003-2007, a substantial portion of which include our activities. We expect the 2003-2005 audit to be completed during the fourth quarter of 2010. In addition, certain other U.S. tax deficiency issues and refund claims for previous years remain unresolved. The conclusion of the 2003-2005 audit could result in a decrease in our balance of “unrecognized tax benefits” – that is, the aggregate tax effect of differences between tax return positions and the benefits recognized in our financial statements. We believe that there are no other jurisdictions in which the outcome of unresolved issues or claims is likely to be material to our results of operations, financial position or cash flows. We further believe that we have made adequate provision for all income tax uncertainties.

GE and GECC file a consolidated U.S. federal income tax return. The GECC provision for current tax expense includes its effect on the consolidated return. The effect of GECC on the consolidated liability is generally settled in cash as GE tax payments are due. The effect of GECC on the amount of the GE consolidated tax liability from the formation of the GE NBC Universal joint venture will be settled in cash when it otherwise would have reduced the liability of the GE group absent the tax on formation.

During the first quarter of 2009, following the change in our external credit ratings, funding actions taken and review of our operations, liquidity and funding, we determined that undistributed prior-year earnings of non-U.S. subsidiaries of GECC, on which we had previously provided deferred U.S. taxes, would be indefinitely reinvested outside the U.S. This change increased the amount of prior-year earnings indefinitely reinvested outside the U.S. by approximately \$2 billion, resulting in an income tax benefit of \$700 million in the first quarter of 2009.

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## 8. SHAREOWNER'S EQUITY

A summary of increases (decreases) in GECC shareowner's equity that did not result directly from transactions with the shareowner, net of income taxes, follows.

| (In millions)                          | Three months ended |          | Nine months ended |          |
|--|--------------------|----------|-------------------|----------|
|  | September 30       |          | September 30      |          |
|  | 2010               | 2009     | 2010              | 2009     |
| Net earnings attributable to GECC      | \$ (233)           | \$ 225   | \$ 630            | 1,488    |
| Investment securities – net            | 163                | 420      | 137               | 936      |
| Currency translation adjustments – net | 1,036              | 896      | (2,942)           | 2,603    |
| Cash flow hedges – net                 | (278)              | (17)     | 198               | 1,299    |
| Benefit plans – net                    | (14)               | 2        | 51                | (7)      |
| Total                                  | \$ 674             | \$ 1,526 | \$ (1,926)        | \$ 6,319 |

On January 1, 2010, we adopted ASU 2009-16 & 17. This resulted in a reduction of GECC shareowner's equity primarily related to the reversal of a portion of previously recognized securitization gains. This adjustment is reflected as a cumulative effect adjustment of the opening balances of retained earnings (\$1,307 million) and accumulated other comprehensive income (\$258 million). See Notes 1 and 12 for additional information.

Changes to noncontrolling interests are as follows.

| (In millions)      | Three months ended |          | Nine months ended |          |
|--------------------|--------------------|----------|-------------------|----------|
|                    | September 30       |          | September 30      |          |
|                    | 2010               | 2009     | 2010              | 2009     |
| Beginning balance  | \$ 1,098           | \$ 2,065 | \$ 2,204          | 2,383    |
| Net earnings       | 23                 | 8        | 13                | 71       |
| Dividends          | 1                  | (6)      | (7)               | (12)     |
| Dispositions (a)   | –                  | –        | (979)             | (331)    |
| AOCI and other (b) | 4                  | 62       | (105)             | 18       |
| Ending balance     | \$ 1,126           | \$ 2,129 | \$ 1,126          | \$ 2,129 |

(a) Includes the effects of deconsolidating both Regency \$(979) million during the second quarter of 2010 and Penske Truck Leasing Co., L.P. (PTL) \$(331) million during the first quarter of 2009.

(b) Changes to the individual components of AOCI attributable to noncontrolling interests were insignificant.

During the first quarter of 2009, GE made a \$9,500 million capital contribution to GECS, of which GECS subsequently contributed \$8,250 million to us. In addition, we issued one share of common stock (par value \$14) to GECS for \$500 million.



## 9. REVENUES FROM SERVICES

Revenues from services are summarized in the following table.

| (In millions)               | Three months ended |           | Nine months ended |           |
|-----------------------------|--------------------|-----------|-------------------|-----------|
|                             | September 30       |           | September 30      |           |
|                             | 2010               | 2009      | 2010              | 2009      |
| Interest on loans(a)        | \$ 5,347           | \$ 4,914  | \$ 16,644         | \$ 15,059 |
| Equipment leased to others  | 2,799              | 2,902     | 8,329             | 9,314     |
| Fees(a)                     | 1,237              | 1,160     | 3,725             | 3,418     |
| Investment income(a)(b)     | 210                | 410       | 479               | 1,364     |
| Financing leases(a)         | 694                | 795       | 2,153             | 2,533     |
| Net securitization gains(a) | –                  | 449       | –                 | 1,169     |
| Real estate investments     | 330                | 410       | 961               | 1,128     |
| Associated companies(c)     | 491                | 277       | 1,548             | 751       |
| Other items(d)(e)           | 468                | 475       | 1,916             | 3,089     |
| Total                       | \$ 11,576          | \$ 11,792 | \$ 35,755         | \$ 37,825 |

- (a) On January 1, 2010, we adopted ASU 2009-16 & 17 which required us to consolidate substantially all of our former QSPEs. As a result, 2010 Revenues from services include interest and fee income from these entities, which were not presented on a consolidated basis in 2009. Also beginning in 2010, we no longer record gains for substantially all of our securitizations as they are recorded as on-book financings. See Note 12.
- (b) Included net other-than-temporary impairments on investment securities of \$30 million and \$105 million in the third quarters of 2010 and 2009, respectively, and \$156 million and \$186 million for the nine months ended September 30, 2010 and 2009, respectively. See Note 3.
- (c) Aggregate summarized financial information for significant associated companies assuming a 100% ownership interest included total assets at September 30, 2010 and December 31, 2009 of \$176,963 million and \$137,075 million, respectively. Assets were primarily financing receivables of \$95,667 million and \$82,873 million at September 30, 2010 and December 31, 2009, respectively. Total liabilities were \$142,169 million and \$118,708 million, consisted primarily of bank deposits of \$75,004 million and \$69,573 million at September 30, 2010 and December 31, 2009, respectively, and debt of \$53,731 million and \$48,677 million at September 30, 2010 and December 31, 2009, respectively. Revenues in the third quarters of 2010 and 2009 totaled \$5,166 million and \$4,667 million, respectively, and net earnings in the third quarters of 2010 and 2009 totaled \$1,247 million and \$661 million, respectively. Revenues for the nine months ended September 30, 2010 and 2009 totaled \$14,882 million and \$14,007 million, respectively, and net earnings for the nine months ended September 30, 2010 and 2009 totaled \$3,279 million and \$1,824 million, respectively.
- (d) Included a gain on the sale of a limited partnership interest in PTL and a related gain on the remeasurement of the retained investment to fair value totaling \$296 million in the first quarter of 2009.
- (e) Included a gain of \$343 million on the remeasurement to fair value of our equity method investment in BAC Credomatic GEFC Inc. (BAC), following our acquisition of a controlling interest in the second quarter of 2009.

## 10. FAIR VALUE MEASUREMENTS

For a description on how we estimate fair value, see Note 1 in our 2009 consolidated financial statements for information.

The following tables present our assets and liabilities measured at fair value on a recurring basis. Included in the tables are investment securities of \$6,248 million and \$6,629 million at September 30, 2010 and December 31, 2009, respectively, primarily supporting obligations to holders of GICs in Trinity (which ceased issuing new investment contracts beginning in the first quarter of 2010), and investment securities held at our global banks. Such securities are mainly investment-grade.

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| (In millions)                         | Level 1(a) | Level 2(a) | Level 3(b) | Netting<br>adjustment(c) | Net balance |
|---------------------------------------|------------|------------|------------|--------------------------|-------------|
| September 30, 2010                    |            |            |            |                          |             |
| Assets                                |            |            |            |                          |             |
| Investment securities                 |            |            |            |                          |             |
| Debt                                  |            |            |            |                          |             |
| U.S. corporate                        | \$ 681     | \$ 1,959   | \$ 1,662   | \$ —                     | \$ 4,302    |
| State and municipal                   | —          | 533        | 181        | —                        | 714         |
| Residential mortgage-backed           | —          | 1,874      | 42         | —                        | 1,916       |
| Commercial mortgage-backed            | —          | 1,360      | 48         | —                        | 1,408       |
| Asset-backed                          | —          | 656        | 1,974      | —                        | 2,630       |
| Corporate - non-U.S.                  | 164        | 583        | 871        | —                        | 1,618       |
| Government - non-U.S.                 | 1,096      | 723        | 149        | —                        | 1,968       |
| U.S. government and federal<br>agency | 71         | 2,277      | —          | —                        | 2,348       |
| Retained interests(d)                 | —          | —          | 41         | —                        | 41          |
| Equity                                |            |            |            |                          |             |
| Available-for-sale                    | 541        | 546        | 16         | —                        | 1,103       |
| Trading                               | 458        | —          | —          | —                        | 458         |
| Derivatives(e)                        | —          | 12,462     | 600        | (4,866)                  | 8,196       |
| Other(f)                              | —          | —          | 509        | —                        | 509         |
| Total                                 | \$ 3,011   | \$ 22,973  | \$ 6,093   | \$ (4,866)               | \$ 27,211   |
| Liabilities                           |            |            |            |                          |             |
| Derivatives                           | \$ —       | \$ 7,111   | \$ 236     | \$ (4,878)               | \$ 2,469    |
| Other                                 | —          | 29         | —          | —                        | 29          |
| Total                                 | \$ —       | \$ 7,140   | \$ 236     | \$ (4,878)               | \$ 2,498    |
| December 31, 2009                     |            |            |            |                          |             |
| Assets                                |            |            |            |                          |             |
| Investment securities                 |            |            |            |                          |             |
| Debt                                  |            |            |            |                          |             |
| U.S. corporate                        | \$ 1,535   | \$ 1,871   | \$ 1,656   | \$ —                     | \$ 5,062    |
| State and municipal                   | —          | 501        | 173        | —                        | 674         |
| Residential mortgage-backed           | —          | 2,254      | 44         | —                        | 2,298       |
| Commercial mortgage-backed            | —          | 1,251      | 51         | —                        | 1,302       |
| Asset-backed                          | —          | 719        | 1,480      | —                        | 2,199       |
| Corporate - non-U.S.                  | 159        | 51         | 776        | —                        | 986         |
| Government - non-U.S.                 | 1,277      | 1,023      | 151        | —                        | 2,451       |
| U.S. government and federal<br>agency | 85         | 1,780      | —          | —                        | 1,865       |
| Retained interests                    | —          | —          | 8,831      | —                        | 8,831       |
| Equity                                |            |            |            |                          |             |
| Available-for-sale                    | 437        | 667        | 17         | —                        | 1,121       |
| Trading                               | 720        | —          | —          | —                        | 720         |
| Derivatives(e)                        | —          | 10,411     | 451        | (3,611)                  | 7,251       |
| Other(f)                              | —          | —          | 595        | —                        | 595         |
| Total                                 | \$ 4,213   | \$ 20,528  | \$ 14,225  | \$ (3,611)               | \$ 35,355   |

|             |    |   |          |    |     |            |          |
|-------------|----|---|----------|----|-----|------------|----------|
| Liabilities |    |   |          |    |     |            |          |
| Derivatives | \$ | – | \$ 6,838 | \$ | 219 | \$ (3,623) | \$ 3,434 |
| Other       |    | – | 32       |    | –   | –          | 32       |
| Total       | \$ | – | \$ 6,870 | \$ | 219 | \$ (3,623) | \$ 3,466 |

- (a) Included in Level 1 at September 30, 2010 was \$76 million of available-for-sale equity transferred from Level 2 due to the expiration of sale restrictions on the security. Other transfers between Level 1 and Level 2 were insignificant.
- (b) Level 3 investment securities valued using non-binding broker quotes totaled \$364 million and \$620 million at September 30, 2010 and December 31, 2009, respectively, and were classified as available-for-sale securities.
- (c) The netting of derivative receivables and payables is permitted when a legally enforceable master netting agreement exists. Included fair value adjustments related to our own and counterparty credit risk.
- (d) Substantially all of our retained interests were consolidated in connection with our adoption of ASU 2009-16 & 17 on January 1, 2010.
- (e) The fair value of derivatives included an adjustment for non-performance risk. At both September 30, 2010 and December 31, 2009, the cumulative adjustment was a gain of \$12 million. See Note 11 for additional information on the composition of our derivative portfolio.
- (f) Included private equity investments and loans designated under the fair value option.

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The following tables present the changes in Level 3 instruments measured on a recurring basis for the three months ended September 30, 2010 and 2009 and the nine months ended September 30, 2010 and 2009. The majority of our Level 3 balances consist of investment securities classified as available-for-sale with changes in fair value recorded in shareowner's equity.

## Changes in Level 3 Instruments for the Three Months Ended September 30, 2010

| (In millions)         | Net realized/<br>unrealized<br>gains<br>(losses) |   |  |  |                          | Net change<br>in<br>unrealized<br>gains<br>(losses)                         |    |    |
|-----------------------|--|---|--|--|--------------------------|---|----|----|
|                       | July 1,<br>2010                                  | Net<br>realized/<br>unrealized<br>gains(losses)<br>included<br>in<br>comprehensive<br>earnings(a) | included in<br>accumulated<br>other<br>incomesettlements | Purchases,<br>Transfers<br>in<br>issuances<br>and/or<br>out of<br>Level 3(b) | September<br>30,<br>2010 | relating to<br>instruments<br>still held at<br>September<br>30,<br>2010 (c) |    |    |
| Investment securities |  |   |  |  |                          |   |    |    |
| Debt                  |  |   |  |  |                          |   |    |    |
| U.S. corporate        | \$ 1,638   | \$ 12   | \$ 83  | \$ (66)  | \$ (5)                   | \$ 1,662  | \$ | –  |
| State and municipal   | 238  | –   | (48)   | (9)  | –                        | 181   |    | –  |
| Residential           |  |   |  |  |                          |   |    |    |
| mortgage-backed       | 46   | –   | 5  | –  | (9)                      | 42  |    | –  |
| Commercial            |  |   |  |  |                          |   |    |    |
| mortgage-backed       | 48   | –   | –  | –  | –                        | 48  |    | –  |
| Asset-backed          | 1,462  | (1)   | 11   | 507  | (5)                      | 1,974   |    | –  |
| Corporate -           | 870  | 7   | 23   | (12)   | (17)                     | 871   |    | –  |
| non-U.S.              |  |   |  |  |                          |   |    |    |
| Government            |  |   |  |  |                          |   |    |    |
| - non-U.S.            | 143  | –   | 5  | 1  | –                        | 149   |    | –  |
| U.S. government       |  |   |  |  |                          |   |    |    |
| and                   |  |   |  |  |                          |   |    |    |
| federal agency        | –  | –   | –  | –  | –                        | –   |    | –  |
| Retained interests    | 41   | 1   | 1  | (2)  | –                        | 41  |    | –  |
| Equity                |  |   |  |  |                          |   |    |    |
| Available-for-sale    | 15   | –   | 1  | –  | –                        | 16  |    | –  |
| Trading               | –  | –   | –  | –  | –                        | –   |    | –  |
| Derivatives(d)(e)     | 224  | 51  | 12   | (37)   | 148                      | 398   |    | 47 |
| Other                 | 486  | 4   | 22   | (3)  | –                        | 509   |    | –  |
| Total                 | \$ 5,211   | \$ 74   | \$ 115   | \$ 379   | \$ 112                   | \$ 5,891  | \$ | 47 |

(a)

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Earnings effects are primarily included in the “Revenues from services” and “Interest” captions in the Condensed Statement of Current and Retained Earnings.

- (b) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.
- (c) Represented the amount of unrealized gains or losses for the period included in earnings.
- (d) Represented derivative assets net of derivative liabilities and included cash accruals of \$34 million not reflected in the fair value hierarchy table.
- (e) Gains included in net realized/unrealized gains (losses) included in earnings were offset by the earnings effects from the underlying items that were economically hedged. See Note 11.

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## Changes in Level 3 Instruments for the Three Months Ended September 30, 2009

| (In millions)                      | Net realized/unrealized gains (losses) |   |  |  |   |  |                    | Net change in unrealized gains (losses) relating to instruments still held at September 30, 2009 (c) |  |
|------------------------------------|--|---|--|--|---|--|--------------------|--|--|
|                                    | July 1, 2009                           | Net realized/unrealized gains(losses) included in earnings(a) | Net realized/unrealized gains included in comprehensive income | Net realized/unrealized gains included in other income settlements | Net realized/unrealized gains included in issuances and out of Level 3(b) | Net realized/unrealized gains included in Purchases, Transfers in and/or out of Level 3(b) | September 30, 2009 | September 30, 2009 (c)   |  |
| Investment securities              |  |   |  |  |   |  |                    |  |  |
| Debt                               |  |   |  |  |   |  |                    |  |  |
| U.S. corporate                     | \$ 1,546                               | \$ (39)   | \$ 69  | \$ (7)   | \$ (2)  | \$ (2)   | \$ 1,567           | \$ —   |  |
| State and municipal                | 157                                    | —   | 6  | 73   | 11  | —  | 247                | —  |  |
| Residential mortgage-backed        | 51                                     | —   | 3  | —  | (9)   | —  | 45                 | —  |  |
| Commercial mortgage-backed         | 50                                     | —   | 4  | —  | (1)   | —  | 53                 | —  |  |
| Asset-backed                       | 1,430                                  | (5)   | 5  | (28)   | 108   | —  | 1,510              | —  |  |
| Corporate - non-U.S.               | 453                                    | 13  | 54   | (4)  | 35  | —  | 551                | —  |  |
| Government - non-U.S.              | 142                                    | —   | 10   | 14   | —   | —  | 166                | —  |  |
| U.S. government and federal agency | —                                      | —   | —  | —  | —   | —  | —                  | —  |  |
| Retained interests                 | 7,525                                  | 276   | 73   | 544  | —   | —  | 8,418              | 75   |  |
| Equity                             |  |   |  |  |   |  |                    |  |  |
| Available-for-sale                 | 18                                     | —   | —  | (1)  | 1   | —  | 18                 | —  |  |
| Trading                            | —                                      | —   | —  | —  | —   | —  | —                  | —  |  |
| Derivatives(d)(e)                  | 380                                    | (17)  | 26   | (15)   | (184)   | —  | 190                | (10)   |  |
| Other                              | 571                                    | 12  | 21   | —  | —   | —  | 604                | 12   |  |
| Total                              | \$ 12,323                              | \$ 240  | \$ 271   | \$ 576   | \$ (41)   | \$ (41)  | \$ 13,369          | \$ 77  |  |

(a) Earnings effects are primarily included in the “Revenues from services” and “Interest” captions in the Condensed Statement of Current and Retained Earnings.

(b) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.

- (c) Represented the amount of unrealized gains or losses for the period included in earnings.
- (d) Earnings from derivatives were more than offset by \$12 million in losses from related derivatives included in Level 2.
- (e) Represented derivative assets net of derivative liabilities and included cash accruals of \$31 million not reflected in the fair value hierarchy table.

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## Changes in Level 3 Instruments for the Nine Months Ended September 30, 2010

| (In millions)                      |                     |        | Net realized/unrealized gains (losses)              |          | Net realized/unrealized gains (losses) included in other income |          | Purchases, issuances and settlements | Transfers in and/or out of Level 3(c) | September 30, 2010 | Net change in unrealized gains (losses) relating to instruments still held at September 30, 2010 (d) |
|------------------------------------|---------------------|--------|---|----------|---|----------|--------------------------------------|---------------------------------------|--------------------|--|
|                                    | January 1, 2010 (a) |        | gains(losses) included in comprehensive earnings(b) |          |   |          |                                      |                                       |                    |  |
| Investment securities              |                     |        |   |          |   |          |                                      |                                       |                    |  |
| Debt                               |                     |        |   |          |   |          |                                      |                                       |                    |  |
| U.S. corporate                     | \$ 1,656            | \$ 28  | \$ 128  | \$ (144) | \$ (6)  | \$ 1,662 | \$ -                                 |                                       |                    |  |
| State and municipal                | 173                 | -      | 21  | (13)     | -   | 181      | -                                    |                                       |                    |  |
| Residential                        |                     |        |   |          |   |          |                                      |                                       |                    |  |
| mortgage-backed                    | 44                  | -      | 8   | -        | (10)  | 42       | -                                    |                                       |                    |  |
| Commercial                         |                     |        |   |          |   |          |                                      |                                       |                    |  |
| mortgage-backed                    | 1,034               | 30     | (3)   | (1,013)  | -   | 48       | -                                    |                                       |                    |  |
| Asset-backed                       | 1,475               | 5      | 26  | 570      | (102)   | 1,974    | -                                    |                                       |                    |  |
| Corporate - non-U.S.               | 993                 | 2      | (51)  | 160      | (233)   | 871      | -                                    |                                       |                    |  |
| Government - non-U.S.              |                     |        |   |          |   |          |                                      |                                       |                    |  |
| U.S. government and federal agency | 151                 | -      | (18)  | 16       | -   | 149      | -                                    |                                       |                    |  |
| Retained interests                 | -                   | -      | -   | -        | -   | -        | -                                    |                                       |                    |  |
| Equity                             | 45                  | -      | 3   | (7)      | -   | 41       | -                                    |                                       |                    |  |
| Available-for-sale                 | 17                  | -      | (1)   | -        | -   | 16       | -                                    |                                       |                    |  |
| Trading                            | -                   | -      | -   | -        | -   | -        | -                                    |                                       |                    |  |
| Derivatives(e)(f)                  | 205                 | 168    | 10  | (84)     | 99  | 398      | 95                                   |                                       |                    |  |
| Other                              | 549                 | 4      | (46)  | 2        | -   | 509      | 3                                    |                                       |                    |  |
| Total                              | \$ 6,342            | \$ 237 | \$ 77   | \$ (513) | \$ (252)  | \$ 5,891 | \$ 98                                |                                       |                    |  |

(a) Included \$1,015 million in debt securities, a reduction in retained interests of \$8,782 million and a reduction in derivatives of \$37 million related to adoption of ASU 2009-16 & 17.

(b) Earnings effects are primarily included in the "Revenues from services" and "Interest" captions in the Condensed Statement of Current and Retained Earnings.

- (c) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.
- (d) Represented the amount of unrealized gains or losses for the period included in earnings.
- (e) Represented derivative assets net of derivative liabilities and included cash accruals of \$34 million not reflected in the fair value hierarchy table.
- (f) Gains included in net realized/unrealized gains (losses) included in earnings were offset by the earnings effects from the underlying items that were economically hedged. See Note 11.

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## Changes in Level 3 Instruments for the Nine Months Ended September 30, 2009

| (In millions)                            | January 1,<br>2009 | Net<br>realized/<br>unrealized<br>gains(losses)<br>included<br>in comprehensive<br>earnings(a) | Net<br>realized/<br>unrealized<br>gains<br>(losses)<br>included in<br>accumulated<br>other income | Purchases,<br>and<br>issuances<br>and<br>settlements | Transfers<br>in and/or<br>out of<br>Level 3(b) | September<br>30,<br>2009 | Net<br>change<br>in<br>unrealized<br>gains<br>(losses)<br>relating to<br>instruments<br>still held at<br>September<br>30,<br>2009 (c) |
|--|--------------------|--|---|--|--|--------------------------|---|
| Investment securities                    |                    |  |   |  |  |                          |   |
| Debt                                     |                    |  |   |  |  |                          |   |
| U.S. corporate                           | \$ 1,640           | \$ (26)  | \$ 69   | \$ (11)  | \$ (105)                                       | \$ 1,567                 | \$ —  |
| State and<br>municipal                   | 247                | —  | (101)   | 65   | 36   | 247                      | —   |
| Residential<br>mortgage-backed           | 118                | —  | (6)   | (20)   | (47)   | 45                       | —   |
| Commercial<br>mortgage-backed            | 57                 | —  | (4)   | —  | —  | 53                       | —   |
| Asset-backed                             | 1,286              | (8)  | 210   | 55   | (33)   | 1,510                    | —   |
| Corporate -<br>non-U.S.                  | 472                | (3)  | 45  | 43   | (6)  | 551                      | —   |
| Government -<br>non-U.S.                 | 418                | —  | 6   | 17   | (275)  | 166                      | —   |
| U.S. government<br>and<br>federal agency | —                  | —  | —   | —  | —  | —                        | —   |
| Retained interests                       | 6,356              | 924  | 244   | 894  | —  | 8,418                    | 167   |
| Equity                                   |                    |  |   |  |  |                          |   |
| Available-for-sale                       | 17                 | —  | 2   | (1)  | —  | 18                       | —   |
| Trading                                  | —                  | —  | —   | —  | —  | —                        | —   |
| Derivatives(d)(e)                        | 401                | 60   | (40)  | (82)   | (149)  | 190                      | (114)   |
| Other                                    | 551                | (7)  | 31  | 29   | —  | 604                      | (10)  |
| Total                                    | \$ 11,563          | \$ 940   | \$ 456  | \$ 989   | \$ (579)                                       | \$ 13,369                | \$ 43   |

(a) Earnings effects are primarily included in the “Revenues from services” and “Interest” captions in the Condensed Statement of Current and Retained Earnings.

(b) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.

- (c) Represented the amount of unrealized gains or losses for the period included in earnings.
- (d) Earnings from derivatives were partially offset by \$56 million in losses from related derivatives included in Level 2.
- (e) Represented derivative assets net of derivative liabilities and included cash accruals of \$31 million not reflected in the fair value hierarchy table.

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## Non-Recurring Fair Value Measurements

The following table represents non-recurring fair value amounts (as measured at the time of the adjustment) for those assets remeasured to fair value on a non-recurring basis during the fiscal year and still held at September 30, 2010 and at December 31, 2009.

| (In millions)   | Remeasured during<br>the nine months ended<br>September 30, 2010 |           | Remeasured during<br>the year ended<br>December 31, 2009 |           |
|---|--|-----------|--|-----------|
|   | Level 2  | Level 3   | Level 2  | Level 3   |
| Financing receivables and loans held for sale                 | \$ 90  | \$ 7,376  | \$ 78  | \$ 5,420  |
| Cost and equity method investments(a)                         | –  | 631       | –  | 1,006     |
| Long-lived assets, including real estate                      | 1,108  | 5,650     | 435  | 5,044     |
| Retained investments in formerly consolidated subsidiaries(b) | –  | –         | –  | 5,903     |
| Total   | \$ 1,198   | \$ 13,657 | \$ 513   | \$ 17,373 |

(a) Includes the fair value of private equity and real estate funds included in Level 3 of \$124 million and \$409 million at September 30, 2010 and December 31, 2009, respectively.

(b) During the nine months ended September 30, 2010, we had a retained investment in Regency, a formerly consolidated subsidiary, in Level 1 that was remeasured to a fair value of \$549 million.

The following table represents the fair value adjustments to assets measured at fair value on a non-recurring basis and still held at September 30, 2010 and September 30, 2009.

| (In millions)  | Three months ended<br>September 30 |            | Nine months ended September<br>30 |            |
|--|------------------------------------|------------|-----------------------------------|------------|
|  | 2010                               | 2009       | 2010                              | 2009       |
| Financing receivables and loans held for sale              | \$ (512)                           | \$ (656)   | \$ (1,522)                        | \$ (1,338) |
| Cost and equity method investments(a)                      | (44)                               | (219)      | (117)                             | (674)      |
| Long-lived assets, including real estate                   | (879)                              | (351)      | (2,196)                           | (615)      |
| Retained investments in formerly consolidated subsidiaries | –                                  | –          | 109                               | 237        |
| Total  | \$ (1,435)                         | \$ (1,226) | \$ (3,726)                        | \$ (2,390) |

(a) Includes fair value adjustments associated with private equity and real estate funds of \$(14) million and \$(48) million in the third quarters of 2010 and 2009, respectively, and \$(40) million and \$(219) million for the nine months ended September 30, 2010 and 2009, respectively.

## 11. FINANCIAL INSTRUMENTS

The following table provides information about the assets and liabilities not carried at fair value in our Condensed Statement of Financial Position. Consistent with ASC 825, Financial Instruments, the table excludes financing leases and non-financial assets and liabilities. Apart from certain of our borrowings and certain marketable securities, few of the instruments identified below are actively traded and their fair values must often be determined using financial models. Realization of the fair value of these instruments depends upon market forces beyond our control, including marketplace liquidity. For a description on how we estimate fair value, see Note 15 in our 2009 consolidated financial statements.

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| (In millions)                      | At              |   |                      |                 |  |                      |
|------------------------------------|-----------------|---|----------------------|-----------------|--|----------------------|
|                                    | Notional amount | September 30, 2010<br>Assets (liabilities)<br>Carrying amount (net) |                      | Notional amount | December 31, 2009<br>Assets (liabilities)<br>Carrying amount (net) |                      |
|                                    |                 |   | Estimated fair value |                 |  | Estimated fair value |
| <b>Assets</b>                      |                 |   |                      |                 |  |                      |
| Loans(b)                           | \$ (a)          | \$ 284,426  | \$ 279,725           | \$ (a)          | \$ 283,135   | \$ 269,283           |
| Other commercial mortgages         | (a)             | 88  | 88                   | (a)             | 120  | 120                  |
| Loans held for sale                | (a)             | 189   | 189                  | (a)             | 1,303  | 1,343                |
| Other financial instruments(c)     | (a)             | 2,070   | 2,488                | (a)             | 2,077  | 2,366                |
| <b>Liabilities</b>                 |                 |   |                      |                 |  |                      |
| Borrowings and bank deposits(b)(d) | (a)             | (481,352)   | (490,055)            | (a)             | (497,456)  | (502,297)            |
| Guaranteed investment contracts    | (a)             | (6,374)   | (6,371)              | (a)             | (8,310)  | (8,394)              |
| Insurance - credit life(e)         | 1,697           | (88)  | (57)                 | 1,574           | (79)   | (52)                 |

(a) These financial instruments do not have notional amounts.

(b) Amounts at September 30, 2010 reflect our adoption of ASU 2009-16 & 17 on January 1, 2010. See Notes 4, 6 and 12.

(c) Principally cost method investments.

(d) Fair values exclude interest rate and currency derivatives designated as hedges of borrowings. Had they been included, the fair value of borrowings at September 30, 2010 and December 31, 2009 would have been reduced by \$6,617 million and \$2,856 million, respectively.

(e) Net of reinsurance of \$2,500 million and \$2,800 million at September 30, 2010 and December 31, 2009, respectively.

#### Loan Commitments

| (In millions)   | Notional amount at |                   |
|---|--------------------|-------------------|
|   | September 30, 2010 | December 31, 2009 |
| Ordinary course of business lending commitments(a)(b) | \$ 4,539           | \$ 6,676          |
| Unused revolving credit lines(c)                      |                    |                   |

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|                                     |         |         |
|-------------------------------------|---------|---------|
| Commercial                          | 23,009  | 31,803  |
| Consumer - principally credit cards | 259,598 | 231,880 |

- (a) Excluded investment commitments of \$2,297 million and \$2,659 million at September 30, 2010 and December 31, 2009, respectively.
- (b) Included a \$972 million commitment as of December 31, 2009 associated with a secured financing arrangement that could have increased to a maximum of \$4,998 million based on the asset volume under the arrangement. This commitment was terminated during the third quarter of 2010.
- (c) Excluded inventory financing arrangements, which may be withdrawn at our option, of \$12,638 million and \$13,889 million as of September 30, 2010 and December 31, 2009, respectively. Included commitments of \$15,656 million and \$17,643 million as of September 30, 2010 and December 31, 2009, respectively, associated with secured financing arrangements that could have increased to a maximum of \$20,550 million and \$23,992 million at September 30, 2010 and December 31, 2009, respectively, based on asset volume under the arrangement.

#### Derivatives and Hedging

As a matter of policy, we use derivatives for risk management purposes and we do not use derivatives for speculative purposes. A key risk management objective for our financial services businesses is to mitigate interest rate and currency risk by seeking to ensure that the characteristics of the debt match the assets they are funding. If the form (fixed versus floating) and currency denomination of the debt we issue do not match the related assets, we typically execute derivatives to adjust the nature and tenor of funding to meet this objective. The determination of whether we enter into a derivative transaction or issue debt directly to achieve this objective depends on a number of factors, including customer needs for specific types of financing, and market related factors that affect the type of debt we can issue.

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Of the outstanding notional amount of \$289,000 million at September 30, 2010, approximately 96% or \$278,000 million, is associated with reducing or eliminating the interest rate, currency or market risk between financial assets and liabilities in our financial services businesses. The remaining derivative activities primarily relate to hedging against adverse changes in currency exchange rates and commodity prices related to anticipated sales and purchases, providing certain derivatives and/or support arrangements to our customers, and contracts containing certain clauses which meet the accounting definition of a derivative. The instruments used in these activities are designated as hedges when practicable. In certain cases, the hedged item is already recorded in earnings currently, such as when we hedge a recognized foreign currency transaction (e.g., a receivable or payable) with a derivative. In such instances, hedge accounting is not necessary and the derivatives are classified as freestanding.

The following table provides information about the fair value of our derivatives, by contract type, separating those accounted for as hedges and those that are not.

| (In millions)                           | At September 30, 2010 |             | At December 31, 2009 |             |
|---|-----------------------|-------------|----------------------|-------------|
|   | Fair value            |             | Fair value           |             |
|   | Assets                | Liabilities | Assets               | Liabilities |
| Derivatives accounted for as hedges     |                       |             |                      |             |
| Interest rate contracts                 | \$ 8,183              | \$ 2,187    | \$ 4,421             | \$ 3,468    |
| Currency exchange contracts             | 2,466                 | 3,958       | 4,199                | 2,316       |
| Other contracts                         | —                     | —           | 10                   | 4           |
|   | 10,649                | 6,145       | 8,630                | 5,788       |
| Derivatives not accounted for as hedges |                       |             |                      |             |
| Interest rate contracts                 | 526                   | 752         | 584                  | 702         |
| Currency exchange contracts             | 1,624                 | 392         | 1,319                | 462         |
| Other contracts                         | 263                   | 58          | 329                  | 105         |
|   | 2,413                 | 1,202       | 2,232                | 1,269       |
| Netting adjustment(a)                   | (4,866)               | (4,878)     | (3,611)              | (3,623)     |
| Total                                   | \$ 8,196              | \$ 2,469    | \$ 7,251             | \$ 3,434    |

Derivatives are classified in the captions “Other assets” and “Other liabilities” in our financial statements.

- (a) The netting of derivative receivables and payables is permitted when a legally enforceable master netting agreement exists. Amounts included fair value adjustments related to our own and counterparty non-performance risk. At both September 30, 2010 and December 31, 2009, the cumulative adjustment for non-performance risk was a gain of \$12 million.

## Fair value hedges

We use interest rate and currency exchange derivatives primarily to hedge the fair value effects of interest rate and currency exchange rate changes on local and non-functional currency denominated fixed-rate debt. For relationships designated as fair value hedges, changes in fair value of the derivatives are recorded in earnings along with offsetting adjustments to the carrying amount of the hedged debt. The following tables provide information about the earnings effects of our fair value hedging relationships for the three and nine months ended September 30, 2010 and 2009.

| (In millions)               | Financial statement caption | Three months ended                 |                             |                                    |                             |
|-----------------------------|-----------------------------|------------------------------------|-----------------------------|------------------------------------|-----------------------------|
|                             |                             | September 30, 2010                 |                             | September 30, 2009                 |                             |
|                             |                             | Gain (loss) on hedging derivatives | Gain (loss) on hedged items | Gain (loss) on hedging derivatives | Gain (loss) on hedged items |
| Interest rate contracts     | Interest                    | \$ 1,862                           | \$ (2,048)                  | \$ 1,559                           | \$ (1,768)                  |
| Currency exchange contracts | Interest                    | 57                                 | (60)                        | (36)                               | 53                          |

Fair value hedges resulted in \$(189) million and \$(192) million of ineffectiveness for the three months ended September 30, 2010 and 2009, respectively. For the three months ended September 30, 2010, and 2009, there were insignificant amounts and \$(153) million excluded from the assessment of effectiveness, respectively.

| (In millions)               | Financial statement caption | Nine months ended                  |                             |                                    |                             |
|-----------------------------|-----------------------------|------------------------------------|-----------------------------|------------------------------------|-----------------------------|
|                             |                             | September 30, 2010                 |                             | September 30, 2009                 |                             |
|                             |                             | Gain (loss) on hedging derivatives | Gain (loss) on hedged items | Gain (loss) on hedging derivatives | Gain (loss) on hedged items |
| Interest rate contracts     | Interest                    | \$ 5,673                           | \$ (6,178)                  | \$ (3,621)                         | \$ 3,478                    |
| Currency exchange contracts | Interest                    | 48                                 | (59)                        | (1,094)                            | 1,085                       |

Fair value hedges resulted in \$(516) million and \$(152) million of ineffectiveness for the nine months ended September 30, 2010 and 2009, respectively. For the nine months ended September 30, 2010, and 2009, there were insignificant amounts and \$(228) million excluded from the assessment of effectiveness, respectively.

## Cash flow hedges and net investment hedges in foreign operations

We use interest rate, currency exchange and commodity derivatives to reduce the variability of expected future cash flows associated with variable rate borrowings and commercial purchase and sale transactions, including commodities. For derivatives that are designated in a cash flow hedging relationship, the effective portion of the



change in fair value of the derivative is reported as a component of AOCI and reclassified into earnings contemporaneously and in the same caption with the earnings effects of the hedged transaction. Hedge ineffectiveness is recognized in earnings, primarily in "Revenues from services" each reporting period.

We use currency exchange derivatives to protect our net investments in global operations conducted in non-U.S. dollar currencies. For derivatives that are designated as hedges of net investment in a foreign operation, we assess effectiveness based on changes in spot currency exchange rates. Changes in spot rates on the derivative are recorded as a component of AOCI until such time as the foreign entity is substantially liquidated or sold. The change in fair value of the forward points, which reflects the interest rate differential between the two countries on the derivative, are excluded from the effectiveness assessment and are recorded currently in "Interest".

The following tables provide information about the amounts recorded in AOCI for the three months ended September 30, 2010 and 2009, and the nine months ended September 30, 2010 and 2009, as well as the amounts recorded in each caption in the Condensed Statement of Current and Retained Earnings when derivative amounts are reclassified out of AOCI related to our cash flow hedges and net investment hedges.

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| (In millions)                  | Gain (loss) recognized in AOCI<br>for the three months ended |                       | Financial statement<br>caption | Gain (loss) reclassified<br>from AOCI into earnings<br>for the three months ended |                       |
|--------------------------------|--|-----------------------|--------------------------------|---|-----------------------|
|                                | September 30,<br>2010  | September 30,<br>2009 |                                | September<br>30,<br>2010  | September 30,<br>2009 |
| Cash flow hedges               |  |                       |                                |   |                       |
| Interest rate contracts        | \$ (250)   | \$ 17                 | Interest                       | \$ (296)  | \$ (446)              |
| Currency exchange<br>contracts | 627  | 257                   | Interest                       | (34)  | (219)                 |
| Commodity contracts            | –  | (33)                  | Revenues from<br>services      | 969   | (102)                 |
| Total                          | \$ 377   | \$ 241                |                                | \$ 639  | \$ (329)              |

| (In millions)                  | Gain (loss) recognized in CTA<br>for the three months ended |                       | Financial statement<br>caption | Gain (loss) reclassified from<br>CTA<br>for the three months ended |                       |
|--------------------------------|---|-----------------------|--------------------------------|--|-----------------------|
|                                | September 30,<br>2010                                       | September 30,<br>2009 |                                | September<br>30,<br>2010   | September 30,<br>2009 |
| Net investment hedges          |   |                       |                                |  |                       |
| Currency exchange<br>contracts | \$ (3,184)  | \$ (1,916)            | Revenues from<br>services      | \$ (7)   | \$ (2)                |

| (In millions)           | Gain (loss) recognized in AOCI<br>for the nine months ended |                       | Financial statement<br>caption | Gain (loss) reclassified<br>from AOCI into earnings<br>for the nine months ended |                       |
|-------------------------|---|-----------------------|--------------------------------|--|-----------------------|
|                         | September 30,<br>2010                                       | September 30,<br>2009 |                                | September 30,<br>2010  | September 30,<br>2009 |
| Cash flow hedges        |   |                       |                                |  |                       |
| Interest rate contracts | \$ (736)  | \$ 790                | Interest                       | \$ (1070)  | \$ (1,536)            |

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|                             |            |          |                        |            |          |
|-----------------------------|------------|----------|------------------------|------------|----------|
| Currency exchange contracts | (790)      | 2,379    | Interest               | (123)      | 1,215    |
|                             |            |          | Revenues from services | (519)      | (98)     |
| Commodity contracts         | 5          | (18)     |                        |            |          |
| Total                       | \$ (1,521) | \$ 3,151 |                        | \$ (1,712) | \$ (419) |

| (In millions)               | Gain (loss) recognized in CTA                |                    | Financial statement caption | Gain (loss) reclassified from CTA            |                    |
|-----------------------------|--|--------------------|-----------------------------|--|--------------------|
|                             | for the nine months ended September 30, 2010 | September 30, 2009 |                             | for the nine months ended September 30, 2010 | September 30, 2009 |
| Net investment hedges       |  |                    |                             |  |                    |
| Currency exchange contracts | \$ (939)                                     | \$ (5,075)         | Revenues from services      | \$ (16)                                      | \$ (32)            |

Of the total pre-tax amount in AOCI at September 30, 2010, \$2,542 million related to cash flow hedges of forecasted transactions of which we expect to transfer \$1,091 million to earnings as an expense in the next 12 months contemporaneously with the earnings effects of the related forecasted transactions. For the nine months ended September 30, 2010 and 2009, we recognized insignificant gains and losses related to hedged forecasted transactions and firm commitments that did not occur by the end of the originally specified period. At September 30, 2010 and 2009, the maximum term of derivative instruments that hedge forecasted transactions was 25 years and 26 years, respectively, and related to hedges of anticipated interest payments associated with external debt.

For cash flow hedges, the amount of ineffectiveness in the hedging relationship and amount of the changes in fair value of the derivatives that are not included in the measurement of ineffectiveness are both reflected in earnings each reporting period. These amounts primarily appear in "Revenues from services" and totaled \$12 million and \$9 million for the three months ended September 30, 2010 and 2009, respectively, of which \$(3) million represents amounts excluded from the assessment of effectiveness for the three months ended September 30, 2009. These amounts totaled \$(15) million and \$11 million for the nine months ended September 30, 2010 and 2009, respectively, of which \$(17) million represents amounts excluded from the assessment of effectiveness for the nine months ended September 30, 2009.

Amounts from net investment hedges related to the change in the fair value of the forward points were \$(204) million and \$(99) million for the three months ended September 30, 2010 and 2009, respectively, and \$(616) million and \$(656) million for the nine months ended September 30, 2010 and 2009, respectively.

#### Free-standing derivatives

Changes in the fair value of derivatives that are not designated as hedges are recorded in earnings each period. As discussed above, these derivatives are typically entered into as economic hedges of changes in interest rates, currency exchange rates, commodity prices and other risks. Gains or losses related to the derivative are typically recorded in "Revenues from services," based on our accounting policy. In general, the earnings effects of the item that represent the economic risk exposure are recorded in the same caption as the derivative. Losses for the nine months ended September 30, 2010 on derivatives not designated as hedges were \$(669) million comprised of amounts related to interest rate contracts of \$182 million, currency exchange contracts of \$(832) million, and other derivatives of \$(19) million. These losses were more than offset by the earnings effects from the underlying items that were economically hedged. Gains for the nine months ended September 30, 2009 on derivatives not designated as hedges, without considering the offsetting earnings effects from the item representing the economic risk exposure, were \$403 million comprised of amounts related to interest rate contracts of \$151 million, currency exchange contracts of \$198 million, and other derivatives of \$54 million.

#### Counterparty credit risk

Fair values of our derivatives can change significantly from period to period based on, among other factors, market movements and changes in our positions. Accordingly, we actively monitor these exposures and take appropriate actions in response. We manage counterparty credit risk (the risk that counterparties will default and not make payments to us according to the terms of our standard master agreements) on an individual counterparty basis. Where we have agreed to netting of derivative exposures with a counterparty, we offset our exposures with that counterparty and apply the value of collateral posted to us to determine the exposure. When net exposure to a counterparty, based on the current market values of agreements and collateral, exceeds credit exposure limits, we typically take action to reduce such exposures. These actions may include prohibiting additional transactions with the counterparty, requiring additional collateral from the counterparty (as described below) and terminating or restructuring transactions.

As discussed above, we have provisions in certain of our master agreements that require counterparties to post collateral (typically, cash or U.S. Treasuries) when our receivable due from the counterparty, measured at current market value, exceeds a specified limit. At September 30, 2010, our exposure to counterparties, net of collateral we hold, was \$820 million. The fair value of such collateral was \$9,352 million, of which \$2,745 million was cash and \$6,607 million was in the form of securities held by a custodian for our benefit. Under certain of these same agreements, we post collateral to our counterparties for our derivative obligations, the fair value of which was \$1,044 million at September 30, 2010.

Additionally, our standard master agreements typically contain mutual downgrade provisions that provide the ability of each party to require termination if the long-term credit rating of the counterparty were to fall below A-/A3. In certain of these master agreements, each party also has the ability to require termination if the short-term rating of the counterparty were to fall below A-1/P-1. The net amount relating to our derivative liability of \$2,469 million subject to these provisions, after consideration of collateral posted by us, was \$1,108 million at September 30, 2010.

More information regarding our counterparty credit risk and master agreements can be found in Note 15 in our 2009 consolidated financial statements.

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### Support of customer derivatives

For information related to support of customer derivatives, see Note 15 in our 2009 consolidated financial statements. The fair value of support agreements was \$24 million at both September 30, 2010 and December 31, 2009. Because we are supporting the performance of the customer under these arrangements, our exposure to loss at any point in time is limited to the fair value of the customer's derivative contracts that are in a liability position. The aggregate fair value of customer derivative contracts in a liability position at September 30, 2010 and December 31, 2009, was \$209 million and \$260 million, respectively, before consideration of any offsetting effect of collateral. At September 30, 2010 and December 31, 2009, collateral value was sufficient to cover the loan amount and the fair value of the customer's derivative, in the event we had been called upon to perform under the derivative. Given our underwriting criteria, we believe that the likelihood that we will be required to perform under these arrangements is remote.

## 12. VARIABLE INTEREST ENTITIES

We securitize financial assets and arrange other forms of asset-backed financing in the ordinary course of business. The securitization transactions we engage in are similar to those used by many financial institutions. Beyond improving returns, these securitization transactions serve as alternative funding sources for a variety of diversified lending and securities transactions. Historically, we have used both GECC-supported and third-party VIEs to execute off-balance sheet securitization transactions funded in the commercial paper and term markets. The largest group of VIEs that we are involved with are QSPEs, which under guidance in effect through December 31, 2009 were excluded from the scope of consolidation standards based on their characteristics. Except as noted below, investors in these entities only have recourse to the assets owned by the entity and not to our general credit. We do not have implicit support arrangements with any VIE or QSPE. We did not provide non-contractual support for previously transferred financing receivables to any VIE or QSPE in 2010 or 2009.

On January 1, 2010, we adopted FASB ASU 2009-16 & 17, which amended ASC 860, Transfers and Servicing, and ASC 810, Consolidation, respectively. These amendments eliminated the scope exception for QSPEs and required that all such entities be evaluated for consolidation as VIEs, which resulted in the consolidation of all of our sponsored QSPEs. Among other changes, the amendments to ASC 810 replaced the existing quantitative approach for identifying the party that should consolidate a VIE, which was based on exposure to a majority of the risks and rewards, with a qualitative approach, based on determination of which party has the power to direct the most economically significant activities of the entity. The revised guidance will sometimes change the composition of entities that meet the definition of a VIE and the determination about which party should consolidate a VIE, as well as requiring the latter to be evaluated continuously.

In evaluating whether we have the power to direct, as defined in the standard, we consider the purpose for which the VIE was created, the importance of each of the activities in which it is engaged and our decision-making role, if any, in those activities that significantly determine the entity's economic performance as compared to other economic interest holders. This evaluation requires consideration of all facts and circumstances relevant to decision-making that affects the entity's future performance and the exercise of professional judgment in deciding which decision-making rights are most important.

In determining whether we have the right to receive benefits or the obligation to absorb losses that could potentially be significant to the VIE, we evaluate all of our economic interests in the entity, regardless of form (debt, equity, management and servicing fees, and other contractual arrangements). This evaluation considers all relevant factors of the entity's design, including: the entity's capital structure, contractual rights to earnings (losses), subordination of our interests relative to those of other investors, contingent payments, as well as other contractual arrangements that have potential to be economically significant. The evaluation of each of these factors in reaching a conclusion about the

potential significance of our economic interests is a matter that requires the exercise of professional judgment.

As of January 1, 2010 and subsequently, we evaluated all entities that fall within the scope of the amended ASC 810 to determine whether we were required to consolidate or deconsolidate them based on the approach described above. In addition to the securitization QSPEs described above, we were required to consolidate assets of VIEs related to direct investments in entities that hold loans and fixed income securities, and a small number of companies to which we have extended loans in the ordinary course of business and have subsequently been subject to a TDR. The incremental effect of these entities on our total assets and liabilities, net of our investment in them, was an increase of approximately \$30,917 million and \$32,359 million, respectively, at January 1, 2010. There also was a net reduction of total equity (including noncontrolling interests) of approximately \$1,442 million at January 1, 2010, principally related to the reversal of previously recognized securitization gains as a cumulative effect adjustment to retained earnings.

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The assets of QSPEs that we consolidated were \$29,792 million, net of our existing retained interests of \$8,782 million, and liabilities were \$31,616 million at January 1, 2010. Significant assets of the QSPEs included net financing receivables of \$39,463 million and investment securities of \$1,015 million at January 1, 2010. Significant liabilities included non-recourse borrowings of \$36,112 million. The assets and liabilities of other VIEs we consolidated were \$1,125 million and \$743 million, respectively.

#### Consolidated Variable Interest Entities

We consolidate VIEs because we have the power to direct the activities that significantly affect the VIE's economic performance, typically because of our role as either servicer or manager for the VIE. Our consolidated VIEs fall into four main groups, which are further described below:

- Trinity is a group of sponsored special purpose entities that holds investment securities, the majority of which are investment grade, and are funded by the issuance of GICs. These entities were consolidated in 2003, and ceased issuing new investment contracts beginning in the first quarter of 2010.

If the long-term credit rating of GECC were to fall below AA-/Aa3 or its short-term credit rating were to fall below A-1+/P-1, GECC would be required to provide approximately \$1,775 million to such entities as of September 30, 2010 pursuant to letters of credit issued by GECC. To the extent that the entities' liabilities exceed the ultimate value of the proceeds from the sale of their assets and the amount drawn under the letters of credit, GECC could be required to provide such excess amount. As the borrowings of these entities are already reflected in our consolidated Statement of Financial Position, there would be no change in our debt if this were to occur. As of September 30, 2010, the carrying value of the liabilities of these entities' was \$6,604 million and the fair value of their assets was \$6,503 million (which included net unrealized losses on investment securities of \$799 million). With respect to these investment securities, we intend to hold them at least until such time as their individual fair values exceed their amortized cost. We have the ability to hold all such debt securities until maturity.

- Consolidated liquidating securitization entities comprise entities that were consolidated in 2003 and which have been in run-off since then. These entities hold financing receivables and other financial assets. There has been no significant difference between the performance of these financing receivables and our on-book receivables on a blended basis. Contractually the cash flows from these financing receivables must first be used to pay down outstanding commercial paper and interest thereon as well as other expenses of the entity. Excess cash flows are available to GECC. The creditors of these entities have no claim on the other assets of GECC.

If the short-term credit rating of GECC or these entities were reduced below A-1+/P-1, GECC would be required to provide substitute liquidity for those entities or provide funds to retire the outstanding commercial paper. The maximum net amount that we would be required to provide in the event of such a downgrade is determined by contract, and totaled \$1,991 million at September 30, 2010. As the borrowings of these entities are reflected in our Statement of Financial Position, our total debt would not change as a result of such an event.

- Securitization QSPEs comprise previously off-book QSPEs that were consolidated on January 1, 2010 in connection with our adoption of ASU 2009-16 & 17. These entities were created to facilitate securitization of financial assets and other forms of asset-backed financing which serve as an alternative funding source by providing access to the commercial paper and term markets. The securitization transactions executed with these entities are similar to those used by many financial institutions and substantially all are non-recourse. We provide servicing for substantially all of the assets in these entities.



The financing receivables in these entities have similar risks and characteristics to our other financing receivables and were underwritten to the same standard. Accordingly, the performance of these assets has been similar to our other financing receivables; however, the blended performance of the pools of receivables in these entities reflects the eligibility criteria that we apply to determine which receivables are selected for transfer. Contractually the cash flows from these financing receivables must be used to pay third-party debt holders as well as other expenses of the entity. Excess cash flows are available to GECC. The creditors of these entities have no claim on the other assets of GECC.

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- Other remaining assets and liabilities of consolidated VIEs relate primarily to three categories of entities: (1) enterprises we acquired that had previously created asset-backed financing entities to fund commercial real estate, middle-market and equipment loans; we are the collateral manager for these entities; (2) entities that have executed on-balance sheet securitizations of financial assets and of third party trade receivables; and (3) other entities that are involved in power generating, leasing and real estate activities.

The table below summarizes the assets and liabilities of consolidated VIEs described above.

| (In millions)   | Trinity(a)      | Consolidated<br>Liquidating<br>Securitization<br>Entities(a) | Securitization<br>QSPEs(b)(c) | Other(c)        | Total            |
|---|-----------------|--|-------------------------------|-----------------|------------------|
| <b>September 30, 2010</b>                                       |                 |  |                               |                 |                  |
| <b>Assets</b>   |                 |  |                               |                 |                  |
| Financing receivables, net                                      | \$ –            | \$ 2,034   | \$ 34,370                     | \$ 5,011        | \$ 41,415        |
| Investment securities   | 6,248           | –  | –                             | –               | 6,248            |
| Other assets(d)   | 255             | 25   | 505                           | 2,056           | 2,841            |
| <b>Total</b>  | <b>\$ 6,503</b> | <b>\$ 2,059</b>  | <b>\$ 34,875</b>              | <b>\$ 7,067</b> | <b>\$ 50,504</b> |
| <b>Liabilities</b>  |                 |  |                               |                 |                  |
| Borrowings(d)   | \$ –            | \$ –   | \$ 224                        | \$ 929          | \$ 1,153         |
| Non-recourse borrowings of consolidated securitization entities | –               | 1,935  | 26,253                        | 1,645           | 29,833           |
| Other liabilities(d)  | 6,604           | 83   | 160                           | 1,182           | 8,029            |
| <b>Total</b>  | <b>\$ 6,604</b> | <b>\$ 2,018</b>  | <b>\$ 26,637</b>              | <b>\$ 3,756</b> | <b>\$ 39,015</b> |
| <b>December 31, 2009</b>  |                 |  |                               |                 |                  |
| <b>Assets</b>   |                 |  |                               |                 |                  |
| Financing receivables, net                                      | \$ –            | \$ 2,576   | \$ –                          | \$ 4,277        | \$ 6,853         |
| Investment securities   | 6,629           | –  | –                             | 35              | 6,664            |
| Other assets(d)   | 716             | 32   | –                             | 871             | 1,619            |
| <b>Total</b>  | <b>\$ 7,345</b> | <b>\$ 2,608</b>  | <b>\$ –</b>                   | <b>\$ 5,183</b> | <b>\$ 15,136</b> |
| <b>Liabilities</b>  |                 |  |                               |                 |                  |
| Borrowings(d)   | \$ –            | \$ –   | \$ –                          | \$ 1,754        | \$ 1,754         |
| Non-recourse borrowings of consolidated securitization entities | –               | 2,424  | –                             | 684             | 3,108            |
| Other liabilities(d)  | 8,519           | 80   | –                             | 441             | 9,040            |
| <b>Total</b>  | <b>\$ 8,519</b> | <b>\$ 2,504</b>  | <b>\$ –</b>                   | <b>\$ 2,879</b> | <b>\$ 13,902</b> |

(a) Entities consolidated on July 1, 2003 or January 1, 2004 as a result of amendments to U.S. GAAP.

(b) Entities consolidated on January 1, 2010 by the initial application of ASU 2009-16 & 17.

(c) In certain transactions entered into prior to December 31, 2004, we provided contractual credit and liquidity support to third parties who funded the purchase of securitized or participated interests in assets. We have not entered into additional arrangements since that date. Liquidity and credit support was \$945 million at September 30, 2010 and \$2,088 million at December 31, 2009.

(d) Other assets, borrowings and other liabilities exclude intercompany balances that are eliminated in consolidation.

Revenues from services from our consolidated VIEs were \$1,535 million and \$5,112 million in the third quarter of 2010 and the nine months ended September 30, 2010, respectively. Related expenses consisted primarily of provisions for losses of \$460 million and \$1,207 million and interest of \$176 million and \$591 million in the third quarter of 2010 and the nine months ended September 30, 2010, respectively. These amounts do not include intercompany revenues and costs, principally fees and interest between GECC and the VIEs, which are eliminated in consolidation.

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The collateral and outstanding debt in Securitization QSPEs at September 30, 2010 and December 31, 2009 is provided below.

| (In millions)            | Credit card receivables | Real estate | Equipment(a) | Other    | Total     |
|--------------------------|-------------------------|-------------|--------------|----------|-----------|
| September 30, 2010       |                         |             |              |          |           |
| Asset amount outstanding | \$ 21,010               | \$ 4,591    | \$ 8,194     | \$ 2,404 | \$ 36,199 |
| Outstanding debt         | 12,943                  | 4,415       | 6,392        | 2,727    | 26,477    |
| December 31, 2009        |                         |             |              |          |           |
| Asset amount outstanding | \$ 25,573               | \$ 7,381    | \$ 10,414    | \$ 3,528 | \$ 46,896 |
| Outstanding debt         | 18,799                  | 7,367       | 9,312        | 4,206    | 39,684    |

(a) Included floorplan receivables.

#### Unconsolidated Variable Interest Entities

Our involvement with unconsolidated VIEs consists of the following activities: assisting in the formation and financing of the entity, providing recourse and/or liquidity support, servicing the assets and receiving variable fees for services provided. We are not required to consolidate these entities because the nature of our involvement with the activities of the VIEs does not give us power over decisions that significantly affect their economic performance.

Unconsolidated VIEs at September 30, 2010 include our non-controlling stake in PTL (\$5,773 million); investments in real estate entities (\$2,235 million), which generally consist of passive limited partnership investments in tax-advantaged, multi-family real estate and investments in various European real estate entities; and exposures to joint ventures that purchase factored receivables (\$1,290 million). Substantially all of our other unconsolidated entities consist of passive investments in various asset-backed financing entities.

The largest unconsolidated VIE with which we are involved is PTL, which is a truck rental and leasing joint venture. The total consolidated assets and liabilities of PTL at December 31, 2008 were \$7,444 million and \$1,339 million, respectively. As part of our strategy to reduce our investment in the equipment management market, we reduced our partnership interest in PTL from 79% at December 31, 2005 to 50.9% at December 31, 2008 through a series of dispositions to Penske Truck Leasing Corporation (PTLC), the general partner of PTL, and an entity affiliated with PTLC. In addition, in the first quarter of 2009, we sold a 1% partnership interest in PTL, a previously consolidated VIE, to PTLC. The disposition of this partnership interest, coupled with our resulting minority position on the PTL advisory committee and related changes in our contractual rights, resulted in the deconsolidation of PTL. We recognized a pre-tax gain on the sale of \$296 million, including a gain on the remeasurement of our retained investment of \$189 million. The transaction price was determined on an arm's-length basis and GE obtained a fairness opinion from a third-party financial advisor because of the related party nature of the transaction. The measurement of the fair value of our retained investment in PTL was based on a methodology that incorporated both discounted cash flow information and market data. In applying this methodology, we utilized different sources of information, including actual operating results, future business plans, economic projections and market observable pricing multiples of similar businesses. The resulting fair value of our retained interest reflected our position as a noncontrolling shareowner at the conclusion of the transaction. At September 30, 2010, our remaining investment in PTL of \$5,773 million comprised a 49.9% partnership interest of \$916 million and loans and advances of \$4,857 million. GECC continues to provide loans under long-term revolving credit and letter of credit facilities to PTL.

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The classification of our variable interests in these entities in our financial statements is based on the nature of the entity and the type of investment we hold. Variable interests in partnerships and corporate entities are classified as either equity method or cost method investments. In the ordinary course of business, we also make investments in entities in which we are not the primary beneficiary but may hold a variable interest such as limited partner interests or mezzanine debt investments. These investments are classified in two captions in our financial statements: “Other assets” for investments accounted for under the equity method, and “Financing receivables – net” for debt financing provided to these entities. Our investments in unconsolidated VIEs at September 30, 2010 and December 31, 2009 follow.

| (In millions)                                   | At                    |                         |
|---|-----------------------|-------------------------|
|   | September 30,<br>2010 | December<br>31,<br>2009 |
| Other assets and investment securities          | \$ 9,870              | \$ 8,569                |
| Financing receivables - net                     | 2,143                 | 769                     |
| Total investment                                | 12,013                | 9,338                   |
| Contractual obligations to fund new investments | 2,183                 | 1,387                   |
| Maximum exposure to loss                        | \$ 14,196             | \$ 10,725               |

Our maximum exposure to loss is limited to our investment in the entities and related contractual obligations to fund further investments.

In addition to the entities included in the table above, we also hold passive investments in residential mortgage-backed securities (RMBS), commercial mortgage-backed securities (CMBS) and asset-backed securities issued by VIEs. Such investments were, by design, investment grade at issuance and held by a diverse group of investors. Further information about such investments is provided in Note 3.

## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.

### A. Results of Operations

In the accompanying analysis of financial information, we sometimes use information derived from consolidated financial information but not presented in our financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP). Certain of these data are considered “non-GAAP financial measures” under the U.S. Securities and Exchange Commission (SEC) rules. For such measures, we have provided supplemental explanations and reconciliations in Exhibit 99(a) to this Form 10-Q Report.

Unless otherwise indicated, we refer to captions such as revenues and earnings from continuing operations attributable to GECC simply as “revenues” and “earnings” throughout this Management’s Discussion and Analysis. Similarly, discussion of other matters in our condensed, consolidated financial statements relates to continuing operations unless otherwise indicated.

In connection with this reorganization, net financing and corporate assets of \$3,746 million previously managed by the GE Capital Finance segment (but owned by General Electric Capital Services, Inc. or GECS) were transferred to

General Electric Capital Corporation (GECC) on January 1, 2010. In addition, in order to align substantially all of GE's insurance operations under GECS, GECC transferred net assets related to our run-off insurance operations of \$690 million to GECS. These non-cash transfers were recorded at their carrying values and the net difference was recorded as a reduction in an intercompany payable between GECS and GECC. The financial statements of prior periods have been restated as if these transfers had occurred at the beginning of the earliest period presented. Combined prior period financial statements resulting from this restatement are referred to as consolidated in these financial statements. See Exhibit 99(b) in our Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2010.

#### Overview

Revenues for the third quarter of 2010 were \$11.6 billion, a \$0.4 billion (3%) decrease from the third quarter of 2009. Revenues for the third quarter of 2010 included an insignificant amount from acquisitions and were reduced by \$0.3 billion as a result of dispositions. Revenues for the quarter decreased compared with the third quarter of 2009 as a result of the stronger U.S. dollar, partially offset by organic revenue growth. Organic revenue excludes the effects of acquisitions, business dispositions (other than dispositions of businesses acquired for investment) and currency exchange rates. Earnings were \$0.9 billion, up from \$0.1 billion in the third quarter of 2009.

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Revenues for the nine months ended September 30, 2010 were \$36.2 billion, a \$2.3 billion (6%) decrease from the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 and 2009 included \$0.6 billion and \$0.5 billion of revenue from acquisitions, respectively, and in 2010 were increased by \$0.1 billion and in 2009 were reduced by \$1.9 billion as a result of dispositions, including the effects of the 2010 deconsolidation of Regency Energy Partners L.P. (Regency) and the 2009 deconsolidation of Penske Truck Leasing Co., L.P. (PTL). The 2010 deconsolidation of Regency included a \$0.1 billion gain on the sale of our general partnership interest in Regency and remeasurement of our retained investment (the Regency transaction). Revenues for the nine months ended September 30, 2010 also decreased \$0.6 billion compared with the nine months ended September 30, 2009 as a result of organic revenue declines, partially offset by the weaker U.S. dollar. Organic revenue excludes the effects of acquisitions, business dispositions (other than dispositions of businesses acquired for investment) and currency exchange rates. Earnings were \$2.3 billion, up 44% from \$1.6 billion for the nine months ended September 30, 2009.

Overall, acquisitions contributed \$0.7 billion to total revenues in the third quarter of 2009, excluding the effects of acquisition gains following an amendment to the Accounting Standards Codification (ASC) 810, Consolidation, effective January 1, 2009, which requires us to measure previously held equity investments upon acquisition of a controlling interest. Our earnings in the third quarter of 2009 included \$0.1 billion from acquired businesses. We integrate acquisitions as quickly as possible. Only revenues and earnings from the date we complete the acquisition through the end of the fourth following quarter are attributed to such businesses. Dispositions also affected our operations through lower revenues of \$0.3 billion and \$1.5 billion in the third quarters of 2010 and 2009, respectively. The effects of dispositions on earnings were insignificant amounts in both the third quarters of 2010 and 2009.

Acquisitions contributed \$0.6 billion and \$2.3 billion to total revenues in the nine months ended September 30, 2010 and 2009, respectively, excluding the effects of acquisition gains following our adoption of an amendment to ASC 810 on January 1, 2009. Our earnings for the nine months ended September 30, 2010 and 2009 included approximately \$0.1 billion and \$0.4 billion, respectively, from acquired businesses. Dispositions also affected our operations through lower revenues of \$1.4 billion and \$3.2 billion for the nine months ended September 30, 2010 and 2009, respectively. The effects of dispositions on earnings were an insignificant amount and an increase of \$0.3 billion for the nine months ended September 30, 2010 and 2009, respectively.

The most significant acquisition affecting results for the nine months ended September 30, 2010 was BAC Credomatic GECF Inc. (BAC) at Consumer.

During the nine months ended September 30, 2010, GE Capital provided approximately \$62 billion of new financings in the U.S. to various companies, infrastructure projects and municipalities. Additionally, we extended approximately \$54 billion of credit to approximately 48 million U.S. consumers. GE Capital provided credit to approximately 21,000 new commercial customers and 30,000 new small businesses in the U.S. during the nine months ended September 30, 2010 and ended the period with outstanding credit to more than 318,000 commercial customers and 177,000 small businesses through retail programs in the U.S.

Our income tax rate is lower than the U.S. statutory rate primarily because of benefits from lower-taxed global operations, including the use of global funding structures. There is a benefit from global operations as non-U.S. income is subject to local country tax rates that are significantly below the 35% U.S. statutory rate. These non-U.S. earnings have been indefinitely reinvested outside the U.S. and are not subject to current U.S. income tax. The rate of tax on our indefinitely reinvested non-U.S. earnings is below the 35% U.S. statutory rate because we have significant business operations subject to tax in countries where the tax on that income is lower than the U.S. statutory rate and because GECC funds the majority of its non-U.S. operations through foreign companies that are subject to low foreign taxes.



Overall, we expect our ability to benefit from non-U.S. income taxed at less than the U.S. rate to continue subject to possible changes of U.S. or foreign law, including, as discussed in Note 10 in our 2009 consolidated financial statements, the possible expiration of the U.S. tax law provision deferring tax on active financial services income. In addition, since this benefit depends on management's intention to indefinitely reinvest amounts outside the U.S., our tax provision will increase to the extent we no longer indefinitely reinvest foreign earnings.

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The provision for income taxes was a benefit of \$0.4 billion for the third quarter of 2010 (a negative effective tax rate of 69.6%), compared with \$1.1 billion benefit for the third quarter of 2009 (a positive effective tax rate of 115.4%). The third quarter 2010 tax benefit when compared to the pre-tax income results in a negative rate for the quarter. The third quarter 2009 tax benefit when compared to the pre-tax loss in that quarter, results in a positive rate. The tax rate decreased from the positive rate in 2009 to the negative rate in 2010 primarily because of the change in pre-tax from a loss in 2009 to income in 2010. The increase in pre-tax income in higher tax jurisdictions is similarly the primary cause for the reduction of the tax benefits, which when coupled with reduced benefits from lower-taxed global operations, decreased the benefit to \$0.4 billion for the third quarter of 2010 from \$1.1 billion for the third quarter of 2009.

The provision for income taxes was a benefit of \$0.8 billion for the nine months ended September 30, 2010 (a negative effective tax rate of 54.1%), compared with \$2.9 billion benefit for the nine months ended September 30, 2009 (a positive effective tax rate of 236.4%). The tax benefit when compared to the pre-tax income results in a negative rate for the nine months ended September 30, 2010. The tax benefit when compared to the pre-tax loss in the nine months ended September 30, 2009, results in a positive rate. The tax rate decreased from the positive rate in 2009 to the negative rate in 2010 primarily because of the change from a loss in the nine months ended September 30, 2009 to income in the nine months ended September 30, 2010. The lower tax benefits in 2010 as compared to 2009 reflect the absence in 2010 of the 2009 decision (discussed below) to indefinitely reinvest outside the U.S. prior-year earnings and the increase in pre-tax income in higher tax jurisdictions. In addition the benefits from lower-taxed global operations were reduced in part from an increase in losses that could not be benefited including the \$0.1 billion second quarter valuation allowance against the deferred tax asset related to the 2008 loss on the sale of GE Money Japan. Based on our estimate of pre-tax income and tax provision for the full year, the reported actual tax provision for the nine months ended September 30, 2010 is the most appropriate indication of our full year tax provision.

During the first quarter of 2009, following the change in our external credit ratings, funding actions taken and review of our operations, liquidity and funding, we determined that undistributed prior-year earnings of non-U.S. subsidiaries of GECS, on which we had previously provided deferred U.S. taxes, would now be indefinitely reinvested outside the U.S. This change increased the amount of prior-year earnings indefinitely reinvested outside the U.S. by approximately \$2 billion, resulting in an income tax benefit of \$0.7 billion in the first quarter of 2009.

During the third quarter of 2010, we recorded an adjustment of \$1.1 billion to reflect our estimated share of expected excess interest refund claims losses related to the 2008 disposition of GE Money Japan. In total, GE Money Japan losses from discontinued operations, net of taxes, were \$1.1 billion and an insignificant amount in the third quarters of 2010 and 2009, respectively, and \$1.7 billion and \$0.1 billion for the nine months ended September 30, 2010 and 2009, respectively. Additional information about the disposition of GE Money Japan is provided in Note 2 to the condensed, consolidated financial statements.

### Segment Operations

Effective January 1, 2010, the Transportation Financial Services business, previously reported in GE Capital Aviation Services (GECAS), is now included in Commercial Lending and Leasing (CLL) and our Consumer business in Italy, previously reported in Consumer, is now included in CLL.

Operating segments comprise our five businesses focused on the broad markets they serve: CLL, Consumer, Real Estate, Energy Financial Services and GECAS. The Chairman allocates resources to, and assesses the performance of, these five businesses. In addition to providing information on segments in their entirety, we have also provided supplemental information for the geographic regions within the CLL segment for greater clarity.

GECC corporate items and eliminations include unallocated Treasury and Tax operations; Trinity, a group of sponsored special purpose entities, certain consolidated liquidating securitization entities; the effects of eliminating transactions between operating segments; underabsorbed corporate overhead; certain non-allocated amounts determined by the Chairman; and a variety of sundry items. GECC corporate items and eliminations is not an operating segment. Rather, it is added to operating segment totals to reconcile to consolidated totals on the financial statements.

Segment profit is determined based on internal performance measures used by the Chairman to assess the performance of each business in a given period. In connection with that assessment, the Chairman may exclude matters such as charges for restructuring; rationalization and other similar expenses; in-process research and development and certain other acquisition-related charges and balances; technology and product development costs; certain gains and losses from acquisitions or dispositions; and litigation settlements or other charges, responsibility for which preceded the current management team.

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Segment profit always excludes the effects of principal pension plans, results reported as discontinued operations, earnings attributable to noncontrolling interests of consolidated subsidiaries and accounting changes. Segment profit, which we sometimes refer to as “net earnings”, includes interest and income taxes.

We have reclassified certain prior-period amounts to conform to the current period presentation.

### Summary of Operating Segments

| (In millions)  | Three months ended          |           | Nine months ended           |           |
|--|-----------------------------|-----------|-----------------------------|-----------|
|  | September 30<br>(Unaudited) |           | September 30<br>(Unaudited) |           |
|  | 2010                        | 2009      | 2010                        | 2009      |
| Revenues   |                             |           |                             |           |
| CLL(a)   | \$ 4,551                    | \$ 4,725  | \$ 13,651                   | \$ 15,711 |
| Consumer(a)  | 4,612                       | 4,848     | 14,408                      | 14,411    |
| Real Estate  | 953                         | 981       | 2,888                       | 2,970     |
| Energy Financial Services  | 291                         | 483       | 1,677                       | 1,617     |
| GECAS(a)   | 1,321                       | 1,125     | 3,819                       | 3,391     |
| Total segment revenues   | 11,728                      | 12,162    | 36,443                      | 38,100    |
| GECC corporate items and eliminations  | (112)                       | (157)     | (199)                       | 416       |
| Total revenues in GECC   | \$ 11,616                   | \$ 12,005 | \$ 36,244                   | \$ 38,516 |
| Segment profit   |                             |           |                             |           |
| CLL(a)   | \$ 443                      | \$ 130    | \$ 987                      | \$ 611    |
| Consumer(a)  | 826                         | 443       | 2,154                       | 1,432     |
| Real Estate  | (405)                       | (538)     | (1,332)                     | (948)     |
| Energy Financial Services  | 55                          | 41        | 334                         | 181       |
| GECAS(a)   | 158                         | 187       | 763                         | 733       |
| Total segment profit   | 1,077                       | 263       | 2,906                       | 2,009     |
| GECC corporate items and eliminations  | (206)                       | (122)     | (598)                       | (408)     |
| Earnings from continuing operations attributable to GECC                         | 871                         | 141       | 2,308                       | 1,601     |
| Earnings (loss) from discontinued operations, net of taxes, attributable to GECC | (1,104)                     | 84        | (1,678)                     | (113)     |
| Total net earnings (loss) attributable to GECC                                   | \$ (233)                    | \$ 225    | \$ 630                      | \$ 1,488  |

(a) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

See accompanying notes.

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## CLL

| (In millions)  | Three months ended<br>September 30 |          | Nine months ended September 30 |           |
|----------------|------------------------------------|----------|--------------------------------|-----------|
|                | 2010                               | 2009     | 2010                           | 2009      |
| Revenues       | \$ 4,551                           | \$ 4,725 | \$ 13,651                      | \$ 15,711 |
| Segment profit | \$ 443                             | \$ 130   | \$ 987                         | \$ 611    |

| (In millions) | September<br>30,<br>2010 | September<br>30,<br>2009 | At<br>September<br>30,<br>2009 | December<br>31,<br>2009 |
|---------------|--------------------------|--------------------------|--------------------------------|-------------------------|
|               | Total assets             | \$ 203,634               | \$ 219,106                     | \$ 219,106              |

| (In millions)  | Three months ended<br>September 30 |          | Nine months ended September 30 |          |
|----------------|------------------------------------|----------|--------------------------------|----------|
|                | 2010                               | 2009     | 2010                           | 2009     |
| Revenues       |                                    |          |                                |          |
| Americas       | \$ 2,453                           | \$ 2,485 | \$ 7,309                       | \$ 7,466 |
| Europe         | 971                                | 1,178    | 3,102                          | 3,763    |
| Asia           | 545                                | 484      | 1,604                          | 1,574    |
| Other          | 582                                | 578      | 1,636                          | 2,908    |
| Segment profit |                                    |          |                                |          |
| Americas       | \$ 329                             | \$ 204   | \$ 847                         | \$ 360   |
| Europe         | 117                                | 72       | 287                            | 292      |
| Asia           | 34                                 | (18)     | 120                            | 28       |
| Other          | (37)                               | (128)    | (267)                          | (69)     |

| (In millions) | September<br>30,<br>2010 | September<br>30,<br>2009 | At<br>September<br>30,<br>2009 | December<br>31,<br>2009 |
|---------------|--------------------------|--------------------------|--------------------------------|-------------------------|
|               | Total assets             |                          |                                |                         |
| Americas      | \$ 116,441               | \$ 121,345               | \$ 121,345                     | \$ 115,628              |
| Europe        | 49,081                   | 55,693                   | 55,693                         | 54,651                  |
| Asia          | 18,232                   | 20,356                   | 20,356                         | 19,451                  |
| Other         | 19,880                   | 21,712                   | 21,712                         | 21,012                  |

CLL revenues decreased 4% and net earnings were favorable compared with the third quarter of 2009. Revenues for the quarter decreased \$0.2 billion compared with the third quarter of 2009 as a result of organic revenue declines (\$0.1

billion). Net earnings increased in the third quarter of 2010, reflecting lower provisions for losses on financing receivables (\$0.1 billion), lower marks and impairments (\$0.1 billion) and core growth (\$0.1 billion), including lower selling, general and administrative costs and higher gains.

CLL revenues decreased 13% and net earnings increased 62% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 and 2009 included \$0.2 billion and \$0.1 billion, respectively, from acquisitions, and in 2009 were reduced by \$1.2 billion from dispositions, primarily related to the deconsolidation of PTL, which included \$0.3 billion related to a gain on the sale of a partial interest in a limited partnership in PTL and remeasurement of our retained investment. Revenues for the nine months ended September 30, 2010 also decreased \$0.9 billion compared with the nine months ended September 30, 2009 as a result of organic revenue declines (\$1.2 billion), partially offset by the weaker U.S. dollar (\$0.2 billion). Net earnings increased for the nine months ended September 30, 2010, reflecting lower provisions for losses on financing receivables (\$0.4 billion), lower selling, general and administrative costs (\$0.2 billion) and higher gains (\$0.1 billion). These increases were partially offset by the absence of the gain on the PTL sale and remeasurement (\$0.3 billion) and declines in lower-taxed earnings from global operations (\$0.1 billion).

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## Consumer

| (In millions)  | Three months ended<br>September 30 |          | Nine months ended September<br>30 |           |
|----------------|------------------------------------|----------|-----------------------------------|-----------|
|                | 2010                               | 2009     | 2010                              | 2009      |
| Revenues       | \$ 4,612                           | \$ 4,848 | \$ 14,408                         | \$ 14,411 |
| Segment profit | \$ 826                             | \$ 443   | \$ 2,154                          | \$ 1,432  |

| (In millions) | At                       |                          |                         |
|---------------|--------------------------|--------------------------|-------------------------|
|               | September<br>30,<br>2010 | September<br>30,<br>2009 | December<br>31,<br>2009 |
| Total assets  | \$ 166,520               | \$ 177,913               | \$ 174,019              |

Consumer revenues decreased 5% and net earnings increased 86% compared with the third quarter of 2009. Revenues for the third quarter of 2010 were reduced by \$0.1 billion as a result of dispositions. Revenues for the third quarter also decreased \$0.1 billion compared with the third quarter of 2009 as a result of organic revenue declines (\$0.1 billion). The increase in net earnings resulted primarily from core growth (\$0.4 billion), including lower provisions for losses on financing receivables primarily in the U.S., our global banks, and the U.K. (\$0.5 billion).

Consumer revenues were flat and net earnings increased 50% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 and 2009 included \$0.5 billion and \$0.3 billion (including the BAC acquisition gain), respectively, from acquisitions and were reduced by \$0.3 billion as a result of dispositions. Revenues for the nine months ended September 30, 2010 also increased \$0.2 billion compared with the nine months ended September 30, 2009 as a result of the weaker U.S. dollar (\$0.5 billion), partially offset by organic revenue declines (\$0.3 billion). The increase in net earnings resulted primarily from core growth (\$0.9 billion) and the weaker U.S. dollar (\$0.1 billion), partially offset by the absence of the BAC acquisition gain (\$0.2 billion) and the effects of dispositions (\$0.1 billion). Core growth included lower provisions for losses on financing receivables across most platforms (\$1.3 billion) and lower selling, general and administrative costs (\$0.2 billion), partially offset by the absence of the first quarter 2009 tax benefit (\$0.5 billion) from the decision to indefinitely reinvest prior-year earnings outside the U.S.



## Real Estate

| (In millions)  | Three months ended<br>September 30 |          | Nine months ended September<br>30 |          |
|----------------|------------------------------------|----------|-----------------------------------|----------|
|                | 2010                               | 2009     | 2010                              | 2009     |
| Revenues       | \$ 953                             | \$ 981   | \$ 2,888                          | \$ 2,970 |
| Segment profit | \$ (405)                           | \$ (538) | \$ (1,332)                        | \$ (948) |

| (In millions) | At                       |                          |                         |
|---------------|--------------------------|--------------------------|-------------------------|
|               | September<br>30,<br>2010 | September<br>30,<br>2009 | December<br>31,<br>2009 |
| Total assets  | \$ 75,227                | \$ 83,684                | \$ 81,505               |

Real Estate revenues decreased 3% and net earnings increased 25% compared with the third quarter of 2009. Revenues for the quarter decreased compared with the third quarter of 2009 as a result of organic revenue declines. Real Estate net earnings increased \$0.1 billion compared with the third quarter of 2009, primarily from a decrease in provisions for losses on financing receivables and core increases (\$0.3 billion), partially offset by higher impairments (\$0.1 billion). Depreciation expense on real estate equity investments totaled \$0.3 billion in both the third quarters of 2010 and 2009.

Real Estate revenues decreased 3% and net earnings decreased 41% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 decreased \$0.1 billion compared with the nine months ended September 30, 2009 as a result of organic revenue declines, partially offset by the weaker U.S. dollar and an increase in property sales. Real Estate net earnings decreased \$0.4 billion compared with the nine months ended September 30, 2009, primarily from an increase in provisions for losses on financing receivables and impairments (\$0.7 billion), partially offset by core increases (\$0.3 billion). Depreciation expense on real estate equity investments totaled \$0.8 billion and \$0.9 billion for the nine months ended September 30, 2010 and 2009, respectively.

## Energy Financial Services

| (In millions)  | Three months ended<br>September 30 |        | Nine months ended September<br>30 |          |
|----------------|------------------------------------|--------|-----------------------------------|----------|
|                | 2010                               | 2009   | 2010                              | 2009     |
| Revenues       | \$ 291                             | \$ 483 | \$ 1,677                          | \$ 1,617 |
| Segment profit | \$ 55                              | \$ 41  | \$ 334                            | \$ 181   |

| (In millions) | At                       |                          |                         |
|---------------|--------------------------|--------------------------|-------------------------|
|               | September<br>30,<br>2010 | September<br>30,<br>2009 | December<br>31,<br>2009 |
| Total assets  | \$ 19,847                | \$ 22,598                | \$ 22,616               |

Energy Financial Services revenues decreased 40% and net earnings increased 34% compared with the third quarter of 2009. Revenues for the quarter decreased compared with the third quarter of 2009, primarily as a result of the deconsolidation of Regency, partially offset by organic revenue growth (\$0.1 billion), primarily increases in associated company revenues resulting from an asset sale by an investee, and higher gains. The increase in net earnings resulted primarily from core increases, primarily increases in associated company revenue resulting from an asset sale by an investee, and higher gains, partially offset by higher credit losses.

Energy Financial Services revenues increased 4% and net earnings increased 85% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 included a \$0.1 billion gain related to the Regency transaction and in 2009 were reduced by \$0.1 billion of gains from dispositions. Revenues for the nine months ended September 30, 2010 increased compared with the nine months ended September 30, 2009 as a result of organic revenue growth (\$0.4 billion), primarily increases in associated company revenues resulting from an asset sale by an investee (\$0.2 billion), partially offset by the deconsolidation of Regency. The increase in net earnings resulted primarily from core increases, primarily increases in associated company earnings resulting from an asset sale by an investee (\$0.2 billion), and the gain related to the Regency transaction (\$0.1 billion).

## GECAS

| (In millions)  | Three months ended<br>September 30 |          | Nine months ended September<br>30 |          |
|----------------|------------------------------------|----------|-----------------------------------|----------|
|                | 2010                               | 2009     | 2010                              | 2009     |
| Revenues       | \$ 1,321                           | \$ 1,125 | \$ 3,819                          | \$ 3,391 |
| Segment profit | \$ 158                             | \$ 187   | \$ 763                            | \$ 733   |

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| (In millions) | September<br>30,<br>2010 | September<br>30,<br>2009 | December<br>31,<br>2009 |
|---------------|--------------------------|--------------------------|-------------------------|
| Total assets  | \$ 48,696                | \$ 47,444                | \$ 48,178               |

GECAS revenues increased 17% and net earnings decreased 16% compared with the third quarter of 2009. Revenues for the quarter increased compared with the third quarter of 2009 as a result of organic revenue growth (\$0.2 billion). The decrease in net earnings resulted primarily from higher impairments related to our operating lease portfolio of commercial aircraft, partially offset by lower credit losses and core increases.

GECAS revenues increased 13% and net earnings increased 4% compared with the nine months ended September 30, 2009. Revenues for the nine months ended September 30, 2010 increased compared with the nine months ended September 30, 2009 as a result of organic revenue growth (\$0.4 billion), including higher investment income (\$0.1 billion). The increase in net earnings resulted primarily from core increases, including higher investment income and lower credit losses, partially offset by higher impairments related to our operating lease portfolio of commercial aircraft.

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## Corporate Items and Eliminations

GECC Corporate Items and Eliminations include unallocated Treasury operation expenses for both the third quarters of 2010 and 2009 of \$0.1 billion. GECC Corporate Items and Eliminations include unallocated Treasury operation expenses for both the nine months ended September 30, 2010 and 2009 of \$0.1 billion. These Treasury results were primarily related to derivative activities that reduce or eliminate interest rate, currency or market risk between financial assets and liabilities.

GECC Corporate Items and Eliminations include \$0.1 billion of unallocated Tax benefits to adjust the third quarter and nine months ended September 30, 2009 tax rate to the expected full year tax rate, respectively, and include \$0.2 billion of unallocated Tax benefits for the nine months ended September 30, 2009 related to the decision to indefinitely reinvest prior-year earnings outside the U.S.

Certain amounts included in GECC Corporate Items and Eliminations are not allocated to the five operating businesses within the GE Capital segment because they are excluded from the measurement of their operating performance for internal purposes. Unallocated costs included \$0.1 billion and \$0.2 billion for the nine months ended September 30, 2010 and 2009, respectively, primarily related to restructuring and other charges. In addition, effective January 1, 2010, the cost of certain CLL and Consumer headquarters activities, previously reported in the respective businesses, were allocated to Corporate Items and Eliminations (\$0.1 billion).

## Discontinued Operations

| (In millions)   | Three months ended   |       | Nine months ended    |          |
|---|----------------------|-------|----------------------|----------|
|   | September 30<br>2010 | 2009  | September 30<br>2010 | 2009     |
| Earnings (loss) from discontinued operations,<br>net of taxes | \$ (1,104)           | \$ 84 | \$ (1,678)           | \$ (113) |

Discontinued operations primarily comprised GE Money Japan (our Japanese personal loan business, Lake, and our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd.) and our U.S. mortgage business (WMC). Results of these businesses are reported as discontinued operations for all periods presented.

Loss from discontinued operations, net of taxes, for the third quarter and the nine months ended September 30, 2010, primarily reflected \$1.1 billion and \$1.7 billion, respectively, of incremental reserves for excess interest claims related to our loss-sharing arrangement on the 2008 disposal of GE Money Japan.

Earnings from discontinued operations, net of taxes, for the third quarter of 2009 primarily related to certain tax items in our discontinued insurance operations. Loss from discontinued operations, net of taxes, for the nine months ended September 30, 2009, primarily reflected \$0.1 billion of incremental reserves for excess interest claims related to our loss-sharing arrangement on the 2008 disposal of GE Money Japan.

For additional information related to discontinued operations, see Note 2 to the condensed, consolidated financial statements.

B. Statement of Financial Position

Overview of Financial Position

Major changes in our financial position in the nine months ended September 30, 2010 resulted from the following:

- Increase of \$30.9 billion in assets and \$32.4 billion in liabilities and a net reduction of total equity (including noncontrolling interests) of \$1.4 billion on January 1, 2010, as a result of the adoption of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2009-16 and (ASU) 2009-17 (ASU 2009-16 & 17);
- Repayments exceeded new issuances of total borrowings by \$52.5 billion and collections on financing receivables exceeded originations by \$26.5 billion; and
- The U.S. dollar was stronger at September 30, 2010 than at December 31, 2009, decreasing the translated levels of our non-U.S. dollar assets and liabilities.

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## Cash Flows

GECC cash and equivalents were \$65.4 billion at September 30, 2010, compared with \$56.3 billion at September 30, 2009. GECC cash from operating activities totaled \$17.8 billion for the nine months ended September 30, 2010, compared with cash from operating activities of \$2.3 billion for the nine months ended September 30, 2009. This was primarily due to decreases, compared to the prior year, in cash collateral returned to counterparties on derivative contracts of \$7.7 billion and in cash used for other liabilities of \$6.4 billion, primarily related to taxes payable, and lower gains and higher impairments at Real Estate of \$2.7 billion.

Consistent with our plan to reduce GECC asset levels, cash from investing activities was \$35.4 billion during the nine months ended September 30, 2010 resulting from a \$26.5 billion reduction in financing receivables, due to collections exceeding originations, a \$2.2 billion reduction in investment securities, and \$1.2 billion from recoveries of financing receivables previously written off.

GECC cash used for financing activities for the nine months ended September 30, 2010 of \$50.4 billion related primarily to a \$52.5 billion reduction in total borrowings, mainly due to maturities which were pre-funded in 2009 and a reduction in non-recourse borrowings of consolidated securitization entities (CSEs) on lower volumes, partially offset by an increase in deposits at our global banks.

## Fair Value Measurements

See Note 1 to our 2009 consolidated financial statements for disclosures related to our methodology for fair value measurements. Additional information about fair value measurements is provided in Note 10 to the condensed, consolidated financial statements.

At September 30, 2010, the aggregate amount of investments that are measured at fair value through earnings totaled \$4.8 billion and consisted primarily of various assets held for sale in the ordinary course of business, as well as equity investments.

## C. Financial Services Portfolio Quality

Investment securities comprise mainly investment-grade debt securities supporting obligations to holders of guaranteed investment contracts (GICs) in Trinity (which ceased issuing new investment contracts beginning in the first quarter of 2010) and investment securities held at our global banks. The fair value of investment securities decreased to \$18.5 billion at September 30, 2010, from \$27.5 billion at December 31, 2009, primarily driven by a decrease in retained interests as a result of our adoption of ASU 2009-16 & 17 and maturities, partially offset by improved market conditions. Of the amount at September 30, 2010, we held debt securities with an estimated fair value of \$16.9 billion, which included corporate debt securities, residential mortgage-backed securities (RMBS) and commercial mortgage-backed securities (CMBS) with estimated fair values of \$5.9 billion, \$1.9 billion and \$1.4 billion, respectively. Unrealized losses on debt securities were \$1.1 billion and \$1.8 billion at September 30, 2010 and December 31, 2009, respectively. This amount included unrealized losses on corporate debt securities, RMBS and CMBS of \$0.1 billion, \$0.4 billion and \$0.1 billion, respectively, at September 30, 2010, as compared with \$0.3 billion, \$0.7 billion and \$0.3 billion, respectively, at December 31, 2009.

Of the \$1.9 billion of RMBS, our exposure to subprime credit was approximately \$0.7 billion. These securities are primarily held to support obligations to holders of GICs. We purchased no such securities during nine months ended September 30, 2010 and 2009. These investment securities are collateralized primarily by pools of individual direct mortgage loans, and do not include structured products such as collateralized debt obligations. Additionally, a

majority of exposure to residential subprime credit related to investment securities backed by mortgage loans originated in 2006 and 2005. Substantially all of the subprime RMBS were investment grade at the time of purchase and approximately 70% have been subsequently downgraded to below investment grade. The vast majority of the securities we hold are in a senior position in the capital structure of the deal.

The vast majority of our CMBS have investment-grade credit ratings from the major rating agencies and are in a senior position in the capital structure of the deal. Our CMBS investments are collateralized by both diversified pools of mortgages that were originated for securitization (conduit CMBS) and pools of large loans backed by high quality properties (large loan CMBS), a majority of which were originated in 2006 and 2007.

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We regularly review investment securities for impairment. Our review uses both qualitative and quantitative criteria. Effective April 1, 2009, the FASB amended ASC 320, Investments – Debt and Equity Securities, and modified the requirements for recognizing and measuring other-than-temporary impairment for debt securities. This did not have a material impact on our results of operations. We presently do not intend to sell our debt securities and believe that it is not more likely than not that we will be required to sell these securities that are in an unrealized loss position before recovery of our amortized cost. If we do not intend to sell the security and it is not more likely than not that we will be required to sell the security before recovery of our amortized cost, we evaluate other qualitative criteria to determine whether a credit loss exists, such as the financial health of and specific prospects for the issuer, including whether the issuer is in compliance with the terms and covenants of the security. Quantitative criteria include determining whether there has been an adverse change in expected future cash flows. With respect to corporate bonds, we placed greater emphasis on the credit quality of the issuer. With respect to RMBS and CMBS, we placed greater emphasis on our expectations with respect to cash flows from the underlying collateral and with respect to RMBS, we considered other features of the security, principally monoline insurance. For equity securities, our criteria include the length of time and magnitude of the amount that each security is in an unrealized loss position. Our other-than-temporary impairment reviews involve our finance, risk and asset management functions as well as the portfolio management and research capabilities of our internal and third-party asset managers.

Monoline insurers (Monolines) provide credit enhancement for certain of our investment securities, primarily residential mortgage-backed securities and municipal securities. The credit enhancement is a feature of each specific security that guarantees the payment of all contractual cash flows, and is not purchased separately by GE. The Monoline industry continues to experience financial stress from increasing delinquencies and defaults on the individual loans underlying insured securities. We continue to rely on Monolines with adequate capital and claims paying resources. We have reduced our reliance on Monolines that do not have adequate capital or have experienced regulator intervention. At September 30, 2010, our investment securities insured by Monolines on which we continue to place reliance were \$1.3 billion, including \$0.4 billion of our \$0.6 billion investment in subprime RMBS. At September 30, 2010, the unrealized loss associated with securities subject to Monoline credit enhancement for which there is an expected credit loss was \$0.3 billion.

Total pre-tax other-than-temporary impairment losses during the third quarter of 2010 were not significant.

Total pre-tax other-than-temporary impairment losses during the nine months ended September 30, 2010 were \$0.3 billion, of which \$0.2 billion was recognized in earnings and primarily relates to credit losses on RMBS, non-U.S. government securities and non-U.S. corporate securities and \$0.1 billion primarily relates to non-credit related losses on RMBS and is included within accumulated other comprehensive income.

Our qualitative review attempts to identify issuers' securities that are "at-risk" of other-than-temporary impairment, that is, for securities that we do not intend to sell and it is not more likely than not that we will be required to sell before recovery of our amortized cost, whether there is a possibility of credit loss that would result in an other-than-temporary impairment recognition in the following 12 months. Securities we have identified as "at-risk" primarily relate to investments in RMBS and CMBS securities and non-U.S. corporate debt securities across a broad range of industries. The amount of associated unrealized loss on these securities at September 30, 2010, is \$0.4 billion. Credit losses that would be recognized in earnings are calculated when we determine the security to be other-than-temporarily impaired. Uncertainty in the capital markets may cause increased levels of other-than-temporary impairments.

At September 30, 2010, unrealized losses on investment securities totaled \$1.2 billion, including \$1.1 billion aged 12 months or longer, compared with unrealized losses of \$1.9 billion, including \$1.7 billion aged 12 months or longer, at December 31, 2009. Of the amount aged 12 months or longer at September 30, 2010, approximately 65% of our debt



securities were considered to be investment grade by the major rating agencies. In addition, of the amount aged 12 months or longer, \$0.8 billion and \$0.1 billion related to structured securities (mortgage-backed, asset-backed and securitization retained interests) and corporate debt securities, respectively. With respect to our investment securities that are in an unrealized loss position at September 30, 2010, the vast majority relate to debt securities held to support obligations to holders of GICs. We presently do not intend to sell our debt securities and believe that it is not more likely than not that we will be required to sell these securities that are in an unrealized loss position before recovery of our amortized cost. The fair values used to determine these unrealized gains and losses are those defined by relevant accounting standards and are not a forecast of future gains or losses. For additional information, see Note 3 to the condensed, consolidated financial statements.

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Financing receivables is our largest category of assets and represents one of our primary sources of revenues. Our portfolio of financing receivables is diverse and not directly comparable to major U.S. banks. A discussion of the quality of certain elements of the financing receivables portfolio follows.

Our consumer portfolio is largely non-U.S. and primarily comprises mortgage, sales finance, auto and personal loans in various European and Asian countries. Our U.S. consumer financing receivables comprise 13% of our total portfolio. Of those, approximately 59% relate primarily to credit cards, which are often subject to profit and loss sharing arrangements with the retailer (the results of which are reflected in revenues), and have a smaller average balance and lower loss severity as compared to bank cards. The remaining 41% are sales finance receivables, which provide electronics, recreation, medical and home improvement financing to customers. In 2007, we exited the U.S. mortgage business and we have no U.S. auto or student loans.

Our commercial portfolio primarily comprises senior, secured positions with comparatively low loss history. The secured receivables in this portfolio are collateralized by a variety of asset classes, which for our CLL business primarily include: industrial-related facilities and equipment; vehicles, corporate aircraft, and equipment used in many industries, including the construction, manufacturing, transportation, media, communications, entertainment and healthcare industries. The portfolios in our Real Estate, GECAS and Energy Financial Services businesses are collateralized by commercial real estate, commercial aircraft and operating assets in the global energy and water industries, respectively. We are in a secured position for substantially all of our commercial portfolio.

Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such an estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. As our revolving credit portfolios turn over more than once per year, write-offs in our Consumer Installment and Revolving credit portfolios during a particular fiscal year will be related to both loans with incurred losses that existed in the portfolio as of the beginning of that fiscal year and those that were originated and written-off during that fiscal year. For example, our U.S. credit card portfolio has a weighted average turnover of approximately 6 months as of September 30, 2010. In addition, write-offs in both our consumer and commercial portfolios can also reflect both losses that are incurred subsequent to the beginning of a fiscal year and information becoming available during that fiscal year which may identify further deterioration on exposures existing prior to the beginning of that fiscal year, and for which reserves could not have been previously recognized.

Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, or on a portfolio basis, as appropriate.

For consumer loans, we collectively evaluate each portfolio for impairment quarterly. The allowance for losses on these receivables is established through a process that estimates the probable losses inherent in the portfolio based upon statistical analyses of portfolio data. These analyses include migration analysis, in which historical delinquency and credit loss experience is applied to the current aging of the portfolio, together with other analyses that reflect current trends and conditions. We also consider overall portfolio indicators including nonearning loans, trends in loan volume and lending terms, credit policies and other observable environmental factors such as unemployment rates and home price indices.

For commercial loans, we routinely evaluate our entire portfolio for potential specific credit or collection issues that might indicate an impairment. For larger balance, non-homogenous loans and leases, this survey first considers the financial status, payment history, request for amended contractual terms, collateral value, industry conditions and guarantor support related to specific customers. Any delinquencies or bankruptcies are also indications of potential

impairment requiring further assessment of collectability. We routinely receive financial as well as rating agency reports on our customers, and we elevate for further attention those customers whose operations we judge to be marginal or deteriorating. We also elevate customers for further attention when we observe a decline in collateral values for asset-based loans. We consider multiple factors in evaluating the adequacy of our allowance for losses on Real Estate financing receivables, including loan-to-value ratios, collateral values at the individual loan level, debt service coverage ratios, delinquency status, and economic factors including interest rate and real estate market forecasts. In addition to evaluating these factors, we deem a Real Estate loan to be impaired if its projected loan-to-value ratio at maturity is in excess of 100%, even if the loan is currently paying in accordance with its contractual terms.

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We provide specific reserves for commercial loans based upon expected cash flows discounted at the loan's effective interest rate or the fair value of the collateral, if the loan is determined to be collateral dependent, as a practical expedient. If foreclosure is deemed probable or if repayment is dependent on the sale of collateral, we deduct estimated selling costs from fair value. Our surveillance process can often result in reserves being established in advance of a modification of terms or designation as a troubled debt restructuring (TDR). After providing for specific incurred losses, we then determine an allowance for losses that have been incurred in the balance of the portfolio but cannot yet be identified to a specific loan or lease. This estimate is based on the historical and projected default rates and loss severity, and is prepared by each respective line of business. For Real Estate, this includes converting economic indicators into real estate market indicators that are calibrated by market and asset class and which are used to project expected performance of the portfolio based on specific loan portfolio metrics.

The remainder of our commercial loans and leases are portfolios of smaller balance homogenous commercial and equipment positions that we evaluate collectively by portfolio for impairment based upon statistical analyses considering historical losses and aging, as well as our view on current market and economic conditions.

This process is further detailed in Note 1 to our 2009 consolidated financial statements.

Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.

For purposes of the discussion that follows, "delinquent" receivables are those that are 30 days or more past due based on their contractual terms; and "nonearning" receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying currently under a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to the restructured terms, but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.

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| (In millions)                             | Financing receivables at |                    |                   | Nonearning receivables at |                    |                   | Allowance for losses at |                    |                   |
|---|--------------------------|--------------------|-------------------|---------------------------|--------------------|-------------------|-------------------------|--------------------|-------------------|
|   | September 30, 2010       | January 1, 2010(a) | December 31, 2009 | September 30, 2010        | January 1, 2010(a) | December 31, 2009 | September 30, 2010      | January 1, 2010(a) | December 31, 2009 |
| CLL(b)                                    |                          |                    |                   |                           |                    |                   |                         |                    |                   |
| Americas                                  | \$ 89,769                | \$ 99,666          | \$ 87,496         | \$ 2,777                  | \$ 3,437           | \$ 3,155          | \$ 1,356                | \$ 1,245           | \$ 1,179          |
| Europe                                    | 36,969                   | 43,403             | 41,455            | 1,095                     | 1,441              | 1,441             | 411                     | 575                | 575               |
| Asia                                      | 12,192                   | 13,159             | 13,202            | 429                       | 559                | 576               | 252                     | 234                | 244               |
| Other                                     | 2,651                    | 2,836              | 2,836             | 7                         | 24                 | 24                | 8                       | 11                 | 11                |
| Consumer(b)                               |                          |                    |                   |                           |                    |                   |                         |                    |                   |
| Non-U.S. residential mortgages(c)         | 49,239                   | 58,345             | 58,345            | 4,248                     | 4,515              | 4,515             | 922                     | 949                | 949               |
| Non-U.S. installment and revolving credit | 22,729                   | 24,976             | 24,976            | 352                       | 451                | 451               | 1,043                   | 1,181              | 1,181             |
| U.S. installment and revolving credit     | 42,782                   | 47,171             | 23,190            | 1,149                     | 1,633              | 841               | 2,672                   | 3,300              | 1,698             |
| Non-U.S. auto                             | 10,038                   | 13,344             | 13,344            | 45                        | 72                 | 72                | 208                     | 308                | 308               |
| Other                                     | 10,035                   | 11,688             | 11,688            | 497                       | 625                | 625               | 255                     | 300                | 300               |
| Real Estate(d)                            | 42,481                   | 48,673             | 44,841            | 1,425                     | 1,358              | 1,252             | 1,857                   | 1,536              | 1,494             |
| Energy                                    |                          |                    |                   |                           |                    |                   |                         |                    |                   |
| Financial Services                        | 7,291                    | 7,790              | 7,790             | 163                       | 78                 | 78                | 85                      | 28                 | 28                |
| GECAS(b)                                  | 12,227                   | 13,254             | 13,254            | –                         | 153                | 153               | 25                      | 104                | 104               |
| Other(e)                                  | 2,087                    | 2,614              | 2,614             | 90                        | 72                 | 72                | 53                      | 34                 | 34                |
| Total                                     | \$ 340,490               | \$ 386,919         | \$ 345,031        | \$ 12,277                 | \$ 14,418          | \$ 13,255         | \$ 9,147                | \$ 9,805           | \$ 8,105          |

(a) Reflects the adoption of ASU 2009-16 & 17 on January 1, 2010. See Note 12.

(b) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

(c) At September 30, 2010, net of credit insurance, approximately 24% of this portfolio comprised loans with introductory, below market rates that are scheduled to adjust at future dates; with high loan-to-value ratios at inception; whose terms permitted interest-only payments; or whose terms resulted in negative amortization. At

origination, we underwrite loans with an adjustable rate to the reset value. 80% of these loans are in our U.K. and France portfolios, which comprise mainly loans with interest-only payments and introductory below market rates, have a delinquency rate of 16.1% and have loan-to-value ratio at origination of 75%. At September 30, 2010, 3% (based on dollar values) of these loans in our U.K. and France portfolios have been restructured.

- (d) Financing receivables included \$224 million and \$317 million of construction loans at September 30, 2010 and December 31, 2009, respectively.
- (e) Consisted of loans and financing leases related to certain consolidated, liquidating securitization entities.

Further information on the determination of the allowance for losses on financing receivables is provided in the Critical Accounting Estimates section in Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 1 in our 2009 consolidated financial statements.

On January 1, 2010, we adopted ASU 2009-16 & 17, resulting in the consolidation of \$40,188 million of net financing receivables at January 1, 2010. We have provided comparisons of our financing receivables portfolio at September 30, 2010 to January 1, 2010, as we believe that it provides a more meaningful comparison of our portfolio quality following the adoption of ASU 2009-16 & 17.

The portfolio of financing receivables, before allowance for losses, was \$340.5 billion at September 30, 2010, and \$386.9 billion at January 1, 2010. Financing receivables, before allowance for losses, decreased \$46.4 billion from January 1, 2010, primarily as a result of collections exceeding originations (\$26.5 billion) (which includes sales), write-offs (\$7.6 billion), the stronger U.S. dollar (\$6.0 billion) and dispositions (\$0.9 billion), partially offset by acquisitions (\$1.2 billion).

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Related nonearning receivables totaled \$12.3 billion (3.6% of outstanding receivables) at September 30, 2010, compared with \$14.4 billion (3.7% of outstanding receivables) at January 1, 2010. Nonearning receivables decreased from January 1, 2010, primarily due to improvements in our entry rates in our Consumer business and improved performance in commercial lending, offset by increased Real Estate delinquencies driven by continued deterioration in the commercial real estate markets.

The allowance for losses at September 30, 2010 totaled \$9.1 billion compared with \$9.8 billion at January 1, 2010, representing our best estimate of probable losses inherent in the portfolio and reflecting the then current credit and economic environment. Allowance for losses decreased \$0.7 billion from January 1, 2010, primarily due to a reduction in the overall financing receivables balance and the impact of a stronger U.S. dollar. Overall coverage has increased to 2.7% at September 30, 2010 from 2.5% at January 1, 2010.

|   | Nonearning receivables as a percent of financing receivables |                    |                   | Allowance for losses as a percent of nonearning receivables |                    |                   | Allowance for losses as a percent of total financing receivables |                    |                   |
|---|--|--------------------|-------------------|---|--------------------|-------------------|--|--------------------|-------------------|
|   | September 30, 2010   | January 1, 2010(a) | December 31, 2009 | September 30, 2010  | January 1, 2010(a) | December 31, 2009 | September 30, 2010   | January 1, 2010(a) | December 31, 2009 |
| CLL(b)                                    |  |                    |                   |   |                    |                   |  |                    |                   |
| Americas                                  | 3.1 %  | 3.4 %              | 3.6 %             | 48.8 %  | 36.2 %             | 37.4 %            | 1.5 %  | 1.2 %              | 1.3 %             |
| Europe                                    | 3.0  | 3.3                | 3.5               | 37.5  | 39.9               | 39.9              | 1.1  | 1.3                | 1.4               |
| Asia                                      | 3.5  | 4.2                | 4.4               | 58.7  | 41.9               | 42.4              | 2.1  | 1.8                | 1.8               |
| Other                                     | 0.3  | 0.8                | 0.8               | 114.3   | 45.8               | 45.8              | 0.3  | 0.4                | 0.4               |
| Consumer(b)                               |  |                    |                   |   |                    |                   |  |                    |                   |
| Non-U.S. residential mortgages            | 8.6  | 7.7                | 7.7               | 21.7  | 21.0               | 21.0              | 1.9  | 1.6                | 1.6               |
| Non-U.S. installment and revolving credit | 1.5  | 1.8                | 1.8               | 296.3   | 261.9              | 261.9             | 4.6  | 4.7                | 4.7               |
| U.S. installment and revolving credit     | 2.7  | 3.5                | 3.6               | 232.6   | 202.1              | 201.9             | 6.2  | 7.0                | 7.3               |
| Non-U.S. auto                             | 0.4  | 0.5                | 0.5               | 462.2   | 427.8              | 427.8             | 2.1  | 2.3                | 2.3               |
| Other                                     | 5.0  | 5.3                | 5.3               | 51.3  | 48.0               | 48.0              | 2.5  | 2.6                | 2.6               |
| Real Estate                               | 3.4  | 2.8                | 2.8               | 130.3   | 113.1              | 119.3             | 4.4  | 3.2                | 3.3               |
| Energy Financial Services                 | 2.2  | 1.0                | 1.0               | 52.1  | 35.9               | 35.9              | 1.2  | 0.4                | 0.4               |

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|          |     |     |     |      |      |      |     |     |     |
|----------|-----|-----|-----|------|------|------|-----|-----|-----|
| GECAS(b) | –   | 1.2 | 1.2 | –    | 68.0 | 68.0 | 0.2 | 0.8 | 0.8 |
| Other    | 4.3 | 2.8 | 2.8 | 58.9 | 47.2 | 47.2 | 2.5 | 1.3 | 1.3 |
| Total    | 3.6 | 3.7 | 3.8 | 74.5 | 68.0 | 61.1 | 2.7 | 2.5 | 2.3 |

(a) Reflects the adoption of ASU 2009-16 & 17 on January 1, 2010. See Note 12.

(b) During the first quarter of 2010, we transferred the Transportation Financial Services business from GECAS to CLL and the Consumer business in Italy from Consumer to CLL. Prior-period amounts were reclassified to conform to the current-period presentation.

“Impaired” loans in the table below are defined as larger balance or restructured loans for which it is probable that the lender will be unable to collect all amounts due according to original contractual terms of the loan agreement. The vast majority of our consumer and a portion of our CLL nonearning receivables are excluded from this definition, as they represent smaller balance homogenous loans that we evaluate collectively by portfolio for impairment.

Impaired loans include nonearning receivables on larger balance or restructured loans, loans that are currently paying interest under the cash basis (but are excluded from the nonearning category), and loans paying currently but which have been previously restructured.

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Specific reserves are recorded for individually impaired loans to the extent we have determined that it is probable that we will be unable to collect all amounts due according to original contractual terms of the loan agreement. Certain loans classified as impaired may not require a reserve because we believe that we will ultimately collect the unpaid balance (through collection or collateral repossession).

Further information pertaining to loans classified as impaired and specific reserves is included in the tables below.

| (In millions)                            | At                       |                       |                         |
|--|--------------------------|-----------------------|-------------------------|
|  | September<br>30,<br>2010 | January 1,<br>2010(a) | December<br>31,<br>2009 |
| Loans requiring allowance for losses     | \$ 12,764                | \$ 9,541              | \$ 9,145                |
| Loans expected to be fully recoverable   | 4,405                    | 3,914                 | 3,741                   |
| Total impaired loans                     | \$ 17,169                | \$ 13,455             | \$ 12,886               |
| Allowance for losses (specific reserves) | \$ 3,175                 | \$ 2,376              | \$ 2,331                |
| Average investment during the period     | 14,956                   | (c)                   | 8,493                   |
| Interest income earned while impaired(b) | 339                      | (c)                   | 227                     |

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Recognized principally on cash basis for the nine months ended September 30, 2010 and the year ended December 31, 2009, respectively.

(c) Not applicable.

| (In millions)   | September 30, 2010 |                      | At<br>January 1, 2010(a) |                      | December 31, 2009 |                      |
|-----------------|--------------------|----------------------|--------------------------|----------------------|-------------------|----------------------|
|                 | Impaired<br>Loans  | Specific<br>Reserves | Impaired<br>Loans        | Specific<br>Reserves | Impaired<br>Loans | Specific<br>Reserves |
| Commercial(b)\$ | 5,662              | \$ 1,141             | \$ 5,084                 | \$ 1,031             | \$ 4,985          | \$ 1,073             |
| Consumer        | 2,418              | 516                  | 1,747                    | 307                  | 1,383             | 241                  |
| Real Estate     | 9,089              | 1,518                | 6,624                    | 1,038                | 6,518             | 1,017                |
| Total           | \$ 17,169          | \$ 3,175             | \$ 13,455                | \$ 2,376             | \$ 12,886         | \$ 2,331             |

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Comprises CLL, GECAS and Energy Financial Services.

Impaired loans increased by \$3.7 billion from January 1, 2010, to September 30, 2010, primarily relating to increases at Real Estate. Impaired loans consolidated as a result of our adoption of ASU 2009-16 & 17 primarily related to our Consumer business. We regularly review our Real Estate loans for impairment using both quantitative and qualitative factors, such as debt service coverage and loan-to-value ratios. We classify Real Estate loans as impaired when the most recent valuation reflects a projected loan-to-value ratio at maturity in excess of 100%, even if the loan is currently paying in accordance with contractual terms. The increase in Real Estate impaired loans reflects deterioration in commercial real estate values, particularly in U.S. and Japanese collateral. The increase in Real Estate specific reserves is consistent with the increase in impaired loans, as well as value declines since January 1, 2010. Of our \$9.1 billion impaired loans at Real Estate at September 30, 2010, \$6.5 billion are currently paying in accordance with the contractual terms of the loan. Impaired loans at CLL primarily represent senior secured lending positions.

Our impaired loan balance at September 30, 2010 and December 31, 2009, classified by the method used to measure impairment was as follows:

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| (In millions)                     | At                       |                         |
|-----------------------------------|--------------------------|-------------------------|
|                                   | September<br>30,<br>2010 | December<br>31,<br>2009 |
| Method used to measure impairment |                          |                         |
| Discounted cash flow              | \$ 6,936                 | \$ 7,020                |
| Collateral value                  | 10,233                   | 5,866                   |
| Observable market price           | —                        | —                       |
| Total                             | \$ 17,169                | \$ 12,886               |

We determine whether a loan is collateral-dependent in accordance with ASC 310-10-35, which states that, a loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. Measurement of the impairment on our impaired loans is based on the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is determined to be collateral dependent. If foreclosure is deemed probable or if repayment is dependent on the sale of the collateral, we deduct estimated selling costs from fair value. For Real Estate, reserves are based on a discounted cash flow methodology, except in situations where the loan is within 24 months of maturity or foreclosure is deemed probable, in which case reserves are based on collateral values. Consistent with our other collateral dependent loans, if foreclosure is deemed probable or if repayment is dependent on the sale of collateral, we deduct estimated selling costs from the fair value of the underlying collateral. A substantial majority of our Real Estate impaired loans have specific reserves that are determined based on the fair value of the underlying collateral.

We review collateral values for collateral dependent impaired loans in CLL quarterly. These collateral values are primarily derived internally and are based on observed sales transactions for similar assets (e.g., corporate aircraft and equipment). In other instances, for example, collateral types for which we do not have comparable observed sales transaction data (e.g., franchise-related assets), collateral values are developed internally and corroborated by external appraisal information. Adjustments to third party valuations may be performed in circumstances where market comparables are not specific to the attributes of the specific collateral or appraisal information may not be reflective of current market conditions due to the passage of time and the occurrence of market events since receipt of the information.

Collateral values for our Real Estate loans are determined based upon internal cash flow estimates discounted at an appropriate interest rate and corroborated by external appraisals, as appropriate. These cash flow estimates are based on current market estimates that reflect current and projected lease profiles and available industry information about capitalization rates and expected trends in rents and occupancy. Collateral valuations are updated at least semi-annually, or more frequently for higher risk loans.

Write-offs on impaired loans are based on amounts deemed uncollectible and are reviewed quarterly. Write-offs on Real Estate loans are generally recorded upon the initiation of foreclosure or early settlement by the borrower, or in some cases, based on the passage of time depending on specific facts and circumstances. In CLL, loans are written-off when deemed uncollectible (e.g., when the borrower enters restructuring or collateral is to be liquidated). In Consumer, loans secured by residential real estate (both revolving and closed-end loans) are written down to the fair value of collateral, less costs to sell, no later than when they become 360 days past due.

Our loss mitigation strategy intends to minimize economic loss and, at times, can result in rate reductions, principal forgiveness, extensions, forbearance or other actions, which may cause the related loan to be classified as a TDR, and also as impaired. As of September 30, 2010, TDRs included in impaired loans were \$7.8 billion, primarily relating to Real Estate (\$3.1 billion), CLL (\$2.5 billion) and Consumer (\$2.2 billion). TDRs consolidated as a result of our adoption of ASU 2009-16 & 17 primarily related to our Consumer business (\$0.4 billion).

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We utilize certain short-term loan modification programs for borrowers experiencing temporary financial difficulties in our consumer loan portfolio. These loan modification programs are primarily concentrated in our U.S. credit card and non-U.S. residential mortgage portfolios. We sold our U.S. residential mortgage business in 2007 and as such, do not participate in the U.S. government sponsored mortgage modification programs. During the nine months ended September 30, 2010, we provided short-term modifications of approximately \$1.8 billion of consumer loans for borrowers experiencing financial difficulties. This included approximately \$1.1 billion of credit card loans in the United States and approximately \$0.7 billion of other consumer loans primarily non-U.S. residential mortgages, credit cards and personal loans, which were not classified as TDRs. For these modified loans, we provided short-term (12 months or less) interest rate reductions and payment deferrals, which were not part of the terms of the original contract. During the nine months ended September 30, 2010, approximately \$0.3 billion of these modified loans redefaulted.

Our allowance for losses on financing receivables on these modified loans is determined based upon a formulaic approach that estimates the probable losses inherent in the portfolio based upon statistical analyses of the portfolio. Data related to redefault experience is also considered in our overall reserve adequacy review and we believe that reserves would not be materially different had we not re-aged these accounts. Once the loan has been modified, it returns to current status (re-aged) only after receipt of at least three consecutive minimum monthly payments or the equivalent cumulative amount, subject to a re-aging limitation of once a year, or twice in a five-year period. The allowance for loan losses related to the consumer loans included in the short-term modification programs is not materially different from that which would have been calculated had we applied the requirements of ASC 310-10.

For commercial loans, we evaluate changes in terms and conditions to determine whether those changes meet the criteria for classification as a TDR on a loan-by-loan basis. In CLL, these changes primarily take the following forms: changes to covenants, short-term payment deferrals and maturity extensions. For these changes, we receive economic consideration, including additional fees and/or increased interest rates, and evaluate them under our normal underwriting standards and criteria. Changes to Real Estate's loans primarily include maturity extensions, principal payment acceleration, changes to collateral terms, and cash sweeps, which are in addition to, or sometimes in lieu of, fees and rate increases. The determination of whether these changes to the terms and conditions of our commercial loans meet the TDR criteria includes our consideration of all of the relevant facts and circumstances. When the borrower is experiencing financial difficulty, we carefully evaluate these changes to determine whether they meet the form of a concession. In these circumstances, if the change is deemed to be a concession, we classify the loan as a TDR.

Included below is a discussion of financing receivables, allowance for losses, nonearning receivables and related metrics for each of our significant portfolios.

CLL – Americas. Nonearning receivables of \$2.8 billion represented 22.6% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables increased from 36.2% at January 1, 2010, to 48.8% at September 30, 2010 reflecting further loss severity in our equipment, and franchise restaurant and hotel portfolios, combined with an overall decrease in nonearning receivables. The ratio of nonearning receivables as a percent of financing receivables decreased from 3.4% at January 1, 2010, to 3.1% at September 30, 2010, primarily due to reduced nonearning exposures in our corporate lending, corporate aircraft, and industrial materials portfolios, which more than offset deterioration in our healthcare and franchise restaurant and hotel portfolios. Collateral supporting these nonearning financing receivables primarily includes corporate aircraft and assets in the restaurant and hospitality, trucking, and forestry industries, and for our leveraged finance business, equity of the underlying businesses. The underlying collateral values remained adequate to cover the unpaid balance after recognition of specific reserves, if required.

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CLL – Europe. Nonearning receivables of \$1.1 billion represented 8.9% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables decreased slightly from 39.9% at January 1, 2010, to 37.5% at September 30, 2010, as a greater proportion of nonearning receivables was attributable to the Interbanca S.p.A. portfolio, which was acquired in 2009. The loans acquired with Interbanca S.p.A were recorded at fair value, which incorporates an estimate at the acquisition date of credit losses over their remaining life.

Accordingly, these loans generally have a lower ratio of allowance for losses as a percent of nonearning receivables compared to the remaining portfolio. Excluding the nonearning loans attributable to the 2009 acquisition of Interbanca S.p.A., the ratio of allowance for losses as a percent of nonearning receivables increased from 68.7% at January 1, 2010, to 80.5% due to the resolution of nonearning receivables in our leveraged finance and equipment finance portfolios, which were restructured and no longer classified as nonearning, removed from nonearning as a result of the loans being sold, or adjusted downward as a result of write-offs. The ratio of nonearning receivables as a percent of financing receivables decreased from 3.3% at January 1, 2010, to 3.0% at September 30, 2010, primarily from the decrease in nonearning receivables across our senior secured lending, equipment finance and asset-based lending portfolios, primarily as a result of the loan resolutions previously mentioned. Collateral supporting these secured nonearning financing receivables are primarily equity of the underlying businesses for our senior secured lending business and equipment, and trade receivables for our equipment finance and asset-based lending portfolios, respectively. The underlying collateral values related to these nonearning financing receivables remained adequate to cover the unpaid balance after recognition of specific reserves, if required.

CLL – Asia. Nonearning receivables of \$0.4 billion represented 3.5% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables increased from 41.9% at January 1, 2010, to 58.7% at September 30, 2010, primarily due to a larger percentage decrease in nonearning receivables primarily in our asset-based financing businesses in Japan. The ratio of nonearning receivables as a percent of financing receivables decreased from 4.2% at January 1, 2010, to 3.5% at September 30, 2010, primarily due to the decline in nonearning receivables related to our asset-based financing businesses in Japan, partially offset by a lower financing receivable balance. Collateral supporting these nonearning financing receivables is primarily commercial real estate, manufacturing equipment, corporate aircraft, and assets in the auto industry. The underlying collateral values related to these nonearning financing receivables remained adequate to cover the unpaid balance after recognition of specific reserves, if required.

Consumer – Non-U.S. residential mortgages. Nonearning receivables of \$4.2 billion represented 34.6% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables increased slightly from 21.0% at January 1, 2010, to 21.7% at September 30, 2010. In 2010, our nonearning receivables decreased primarily due to signs of stabilization in the U.K. housing market. Our non-U.S. mortgage portfolio has a loan-to-value ratio of approximately 75% at origination and the vast majority are first lien positions. Our U.K. and France portfolios, which comprise a majority of our total mortgage portfolio, have reindexed loan-to-value ratios of 82% and 65%, respectively. About 4% of these loans are without mortgage insurance and have a reindexed loan-to-value ratio equal to or greater than 100%. Loan-to-value information is updated on a quarterly basis for a majority of our loans and considers economic factors such as the housing price index. At September 30, 2010, we had in repossession stock approximately 700 houses in the U.K., which had a value of approximately \$0.1 billion. The ratio of non-earning receivables as a percent of financing receivables increased from 7.7% at January 1, 2010, to 8.6% at September 30, 2010, primarily due to reduced originations across all platforms.

Consumer – Non-U.S. installment and revolving credit. Nonearning receivables of \$0.4 billion represented 2.9% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables increased from 261.9% at January 1, 2010, to 296.3% at September 30, 2010, reflecting the effects of loan repayments and reduced originations, primarily across Eastern European platforms.

Consumer – U.S. installment and revolving credit. Nonearning receivables of \$1.1 billion represented 9.4% of total nonearning receivables at September 30, 2010. The ratio of allowance for losses as a percent of nonearning receivables increased from 202.1% at January 1, 2010, to 232.6% at September 30, 2010, as a result of lower entry rates, improved collections resulting in reductions in our delinquency and nonearning receivables balances. The ratio of nonearning receivables as a percentage of financing receivables decreased from 3.5% at January 1, 2010 to 2.7% at September 30, 2010, primarily due to improved collections reducing our nonearning balance.

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Real Estate. Nonearning receivables of \$1.4 billion represented 11.6% of total nonearning receivables at September 30, 2010. The increase in nonearning receivables from January 1, 2010, was driven primarily by increased delinquencies in the U.S. and European hotel and retail portfolios, partially offset by foreclosures and discounted payoffs primarily related to U.S. office, multi-family and hotel loans. The ratio of allowance for losses as a percent of total financing receivables increased from 3.2% at January 1, 2010, to 4.4% at September 30, 2010, driven primarily by continued rental rate deterioration in the U.S. markets, which resulted in an increase in specific credit loss provisions. The ratio of allowance for losses as a percent of nonearning receivables increased from 113.1% to 130.3% consistent with the decline in collateral values experienced in the overall portfolio. Since our approach identifies loans as impaired even when the loan is currently paying in accordance with contractual terms, increases in nonearning receivables do not necessarily require proportionate increases in reserves upon migration to nonearning status as specific reserves have often been established on the loans prior to their migration to nonearning status.

The Real Estate financing receivables portfolio is collateralized by income-producing commercial properties across a variety of asset classes and markets. At September 30, 2010, financing receivables of \$42.5 billion were primarily collateralized by owner occupied properties (\$10.3 billion), office buildings (\$10.0 billion), apartment buildings (\$6.5 billion) and hotel properties (\$4.7 billion). In 2010, commercial real estate markets have continued to be under pressure, with limited market liquidity and challenging economic conditions. We have and continue to maintain an intense focus on operations and risk management; however, we continue to expect higher losses for Real Estate as compared with 2009. Loan loss reserves related to our Real Estate financing receivables are particularly sensitive to declines in underlying property values. Assuming global property values decline an incremental 1% or 5%, and that decline occurs evenly across geographies and asset classes, we estimate incremental loan loss reserves would be required of approximately \$0.1 billion and \$0.4 billion, respectively. Estimating the impact of global property values on loss performance across our portfolio depends on a number of factors, including macroeconomic conditions, property level operating performance, local market dynamics and individual borrower behavior. As a result, any sensitivity analyses or attempts to forecast potential losses carry a high degree of imprecision and are subject to change. In particular, the distribution of value decline between the impaired loan portfolio and the non-impaired loan portfolio can result in non-linear loss results. At September 30, 2010, real estate held for investment included \$0.7 billion representing 119 foreclosed commercial real estate properties.

#### Delinquencies

Additional information on delinquency rates at each of our major portfolios follows:

|                     | Delinquency rates at(a)     |                         |                          |
|---------------------|-----------------------------|-------------------------|--------------------------|
|                     | September<br>30,<br>2010(b) | December<br>31,<br>2009 | September<br>30,<br>2009 |
| Equipment Financing | 2.26 %                      | 2.81 %                  | 3.01 %                   |
| Real Estate         | 5.74                        | 4.22                    | 4.09                     |
| Consumer            | 8.34                        | 8.85                    | 8.82                     |
| U.S.                | 6.17                        | 7.66                    | 7.31                     |
| Non-U.S.            | 9.38                        | 9.38                    | 9.46                     |

(a) Excludes loans purchased at a discount (unless they have deteriorated post acquisition).

(b)

Subject to update.

Delinquency rates on equipment financing loans and leases decreased from December 31, 2009 and September 30, 2009, to September 30, 2010, as a result of improvements in the global economic and credit environment. The challenging credit environment may continue to lead to a higher level of commercial delinquencies and provisions for financing receivables and could adversely affect results of operations at CLL.

Delinquency rates on Real Estate loans and leases increased from December 31, 2009 and September 30, 2009, to September 30, 2010, primarily because of continued challenging real estate market fundamentals, including reduced occupancy rates and rents and the effects of limited real estate market liquidity. The overall challenging economic environment may continue to lead to a higher level of delinquencies and provisions for financing receivables and could adversely affect results of operations at Real Estate.

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Delinquency rates on consumer financing receivables increased from September 30, 2009 to December 31, 2009, primarily because of rising unemployment, a challenging economic environment and lower volume. In response, we continued to tighten underwriting standards globally, increased focus on collection effectiveness and continued the process of regularly reviewing and adjusting reserve levels. Delinquency rates on consumer financing receivables decreased from December 31, 2009 to September 30, 2010, primarily due to improved collections and lower entry rates in our U.S. markets. We expect the global environment, along with U.S. unemployment levels, to further show signs of stabilization in 2010; however, a continued challenging economic environment may continue to result in higher provisions for loan losses and could adversely affect results of operations at Consumer. At September 30, 2010, approximately 43% of our U.S. managed portfolio, which consisted of credit cards, installment and revolving loans, was receivable from subprime borrowers. We had no U.S. subprime residential mortgage loans at September 30, 2010. See Note 4 to the condensed, consolidated financial statements.

Other assets comprise mainly real estate equity investments, equity and cost method investments, derivative instruments and assets held for sale, and totaled \$82.2 billion at September 30, 2010, a decrease of \$4.1 billion, primarily related to declines in our real estate equity investments due to the strengthening of the U.S. dollar, impairments and depreciation. During the nine months ended September 30, 2010, we recognized other-than-temporary impairments of cost and equity method investments of \$0.1 billion.

Included in other assets are Real Estate equity investments of \$28.5 billion and \$32.2 billion at September 30, 2010 and December 31, 2009, respectively. Our portfolio is diversified, both geographically and by asset type. We review the estimated values of our commercial real estate investments semi-annually. As of our most recent estimate performed in the second quarter of 2010, the carrying value of our Real Estate investments exceeded their estimated value by approximately \$6.3 billion. The estimated value of the portfolio continues to reflect deteriorating real estate values and market fundamentals, including reduced market occupancy rates and market rents as well as the effects of limited real estate market liquidity. Given the current and expected challenging market conditions, there continues to be risk and uncertainty surrounding commercial real estate values and our unrealized loss on real estate equity properties may continue to increase. Declines in estimated value of real estate below carrying amount result in impairment losses when the aggregate undiscounted cash flow estimates used in the estimated value measurement are below the carrying amount. As such, estimated losses in the portfolio will not necessarily result in recognized impairment losses. When we recognize an impairment, the impairment is measured using the estimated fair value of the underlying asset which is based upon cash flow estimates that reflect current and projected lease profiles and available industry information about capitalization rates and expected trends in rents and occupancy. During the nine months ended September 30, 2010, Real Estate recognized pre-tax impairments of \$1.5 billion in its real estate investments, compared with \$0.5 billion for the same period in 2009. Based on our historical experience, Real Estate investments with undiscounted cash flows in excess of carrying value of 0% to 5% are at most risk of impairment. Real Estate investments in this category at September 30, 2010 had a carrying value of \$1.5 billion and an associated unrealized loss of approximately \$0.4 billion. Continued deterioration in economic and market conditions may result in further impairments being recognized.

#### D. Liquidity and Borrowings

We maintain a strong focus on liquidity. We manage our liquidity to help ensure access to sufficient funding at acceptable costs to meet our business needs and financial obligations throughout business cycles. Our liquidity and borrowing plans are established within the context of our annual financial and strategic planning processes.

GECS liquidity and funding plans are designed to meet GECS' funding requirements under normal and stress scenarios, which include primarily extensions of credit, payroll, principal payments on outstanding borrowings, interest on borrowings, dividends to GE, and general obligations such as collateral deposits held or collateral posted to

counterparties. GECS' funding plan also has been developed in connection with GE's strategy to reduce its ending net investment in GE Capital. GECS relies on cash generated through collection of principal, interest and other payments on our existing portfolio of loans and leases, sales of assets, unsecured and secured funding sources, including commercial paper, term debt, bank borrowings, securitization and other retail funding products.

GECC's 2010 funding plan anticipates repayment of principal on outstanding short-term borrowings, including the current portion of our long-term debt, (\$131.1 billion at December 31, 2009) through commercial paper issuances; cash on hand; long-term debt issuances; collections of financing receivables exceeding originations; dispositions; asset sales; and deposits and alternative sources of funding. Interest on borrowings is primarily covered by interest earned on existing financing receivables. During the first nine months of 2010, GECC earned interest income on financing receivables of \$18.8 billion, which more than offset interest expense of \$11.6 billion.

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Both the GECS Board of Directors and the GE Audit Committee have approved a detailed liquidity policy and contingency funding plan for GECS. The liquidity policy defines GECS' liquidity risk tolerance under different scenarios based on its liquidity sources and also establishes procedures to escalate potential issues. GECS actively monitors its liquidity profile through tracking external indicators and testing various stress scenarios. The contingency funding plan provides a framework for handling market disruptions and establishes escalation procedures in the event that such events or circumstances arise.

Actions taken to strengthen and maintain our liquidity are described in the following section, as well as in the Liquidity and Borrowings section in the Management's Discussion and Analysis of Financial Condition and Results of Operations of our 2009 consolidated financial statements.

#### Cash and Equivalents

GE had cash and equivalents of \$78.4 billion at September 30, 2010, which is available to meet its needs. A substantial portion of this is freely available. About \$12 billion is in regulated entities and is subject to regulatory restrictions. About \$12 billion is held outside the U.S. and is available to fund operations and other growth of non-U.S. subsidiaries; it is also available to fund its needs in the U.S. on a short-term basis (without being subject to U.S. tax). GECC anticipates that it will continue to generate cash from operating activities in the future, which will be available to help meet its liquidity needs. We also generate substantial cash from the principal collections of loans and rentals from leased assets.

We had committed, unused credit lines totaling \$52.1 billion that had been extended to us by 59 financial institutions at September 30, 2010. These lines include \$35.6 billion of revolving credit agreements under which we can borrow funds for periods exceeding one year. Additionally, \$16.0 billion are 364-day lines that contain a term-out feature that allows us to extend borrowings for one year from the date of expiration of the lending agreement.

At September 30, 2010, GECS aggregate cash and equivalents and committed credit lines were more than twice the GECS commercial paper borrowings balance.

#### Funding Plan

GE's strategy has been to reduce its ending net investment in GE Capital and in the first nine months of 2010, GE reduced its GE Capital ending net investment, excluding cash and equivalents, to \$489.4 billion through continued reductions, primarily collections exceeding originations by approximately \$26.5 billion.

GECC's 2010 funding plan anticipates \$38 billion of senior, unsecured long-term debt issuance which we fully pre-funded in 2009. In the first nine months of 2010, we completed issuances of \$18 billion of senior, unsecured debt with maturities up to 14 years (and subsequent to the end of the third quarter, an additional \$4 billion) towards our 2011 long-term funding plan. Average commercial paper borrowings for GECC during the quarter were \$36.9 billion and the maximum amount of commercial paper borrowings outstanding for GECC during the quarter was \$39.9 billion. GECC commercial paper maturities are funded principally through new issuances.

Under the Federal Deposit Insurance Corporation's (FDIC) Temporary Liquidity Guarantee Program (TLGP), the FDIC guaranteed certain senior, unsecured debt issued by GECC on or before October 31, 2009. Our TLGP-guaranteed debt has remaining maturities in 2010 (\$1 billion), 2011 (\$18 billion) and 2012 (\$35 billion). We anticipate funding these and our other long-term debt maturities through a combination of new debt issuances, collections exceeding originations, dispositions, asset sales, deposits and alternative sources of funding and use of existing cash.

We securitize a number of types of financial assets in the ordinary course of business. These securitization transactions serve as alternative funding sources for a variety of assets that we originate, including credit card receivables, floorplan receivables, equipment loans and leases, trade receivables and other asset types. In the first nine months of 2010, we issued \$1.7 billion of asset-backed securities and completed \$5.9 billion of issuances through asset-backed commercial paper conduits or other secured lending facilities. Total non-recourse borrowings of CSEs at September 30, 2010 were \$30 billion. We anticipate that securitization will remain a part of our overall funding capabilities notwithstanding the changes in consolidation rules described in Notes 1 and 12 to the condensed, consolidated financial statements. Our issuances of securities repurchase agreements are insignificant and are limited to activities at certain of our foreign banks. At September 30, 2010 and December 31, 2009, we were party to repurchase agreements totaling \$0.2 billion and an insignificant amount, respectively, which were accounted for as on-book financings. We have had no repurchase agreements which were not accounted for as financings and we do not engage in securities lending transactions.

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We have deposit-taking capability at 19 banks outside of the U.S. and two banks in the U.S. – GE Money Bank, a Federal Savings Bank (FSB), and GE Capital Financial Inc., an industrial bank (IB). The FSB and IB currently issue certificates of deposit (CDs) distributed by brokers in maturity terms from three months to ten years. Total alternative funding at September 30, 2010 is \$65 billion, comprised mainly of \$42 billion bank deposits, \$11 billion secured funding and \$9 billion GE Interest Plus notes. The comparable amount at December 31, 2009 is \$63 billion.

#### Income Maintenance Agreement

As set forth in Exhibit 12 hereto, GECC's ratio of earnings to fixed charges was 1.11:1 during the nine months ended September 30, 2010 due to higher pre-tax earnings at GECC, which were primarily driven by lower losses and delinquencies. If we continue to see improvements in GECC's pre-tax results consistent with the first nine months of 2010, we would not expect any payment from GE to GECC in 2011 pursuant to the Income Maintenance Agreement. For additional information, see the Income Maintenance Agreement section in the Management's Discussion and Analysis of Financial Condition and Results of Operations of our 2009 consolidated financial statements.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no significant changes to our market risk since December 31, 2009. For a discussion of our exposure to market risk, refer to Part II, Item 7A. "Quantitative and Qualitative Disclosures about Market Risk," contained in our Annual Report on Form 10-K for the year ended December 31, 2009.

#### Item 4. Controls and Procedures.

Under the direction of our Chief Executive Officer and Chief Financial Officer, we evaluated our disclosure controls and procedures and internal control over financial reporting and concluded that (i) our disclosure controls and procedures were effective as of September 30, 2010, and (ii) no change in internal control over financial reporting occurred during the quarter ended September 30, 2010, that has materially affected, or is reasonably likely to materially affect, such internal control over financial reporting.

## Part II. Other Information

#### Item 1. Legal Proceedings.

The following information supplements and amends our discussion set forth under Part I, Item 3 "Legal Proceedings" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

In September 2010, the United States District Court for the Southern District of New York granted GE's motion to dismiss in its entirety with prejudice a purported class action under the federal securities laws naming GE as defendant, as well as its chief executive officer and chief financial officer. In this action, which we previously reported, the plaintiffs alleged that during a conference call with analysts on September 25, 2008, defendants made false and misleading statements concerning (i) the state of GE's funding, cash flows, and liquidity and (ii) the question of issuing additional equity, which caused economic loss to those shareholders who purchased GE stock between September 25, 2008 and October 2, 2008, when GE announced the pricing of a common stock offering. Plaintiffs have filed notice of appeal.

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Item 6. Exhibits.

Exhibit 12 Computation of Ratio of Earnings to Fixed Charges.\*

Exhibit 31(a) Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Amended.\*

Exhibit 31(b) Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Amended.\*

Exhibit 32 Certification Pursuant to 18 U.S.C. Section 1350.\*

Exhibit 99(a) Financial Measures That Supplement Generally Accepted Accounting Principles.\*

\* Filed electronically herewith.

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Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

General Electric Capital Corporation  
(Registrant)

November 3, 2010  
Date

/s/Jamie S. Miller  
Jamie S. Miller  
Senior Vice President and Controller  
Duly Authorized Officer and Principal Accounting Officer

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