ITRON INC /WA/ Form 10-Q November 05, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission file number 000-22418 ITRON, INC.

(Exact name of registrant as specified in its charter)

Washington 91-1011792

(State of Incorporation) (I.R.S. Employer Identification Number)

2111 N Molter Road, Liberty Lake, Washington 99019

(509) 924-9900

(Address and telephone number of registrant's principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filerx

Accelerated filer

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of October 31, 2014 there were outstanding 39,058,814 shares of the registrant's common stock, no par value, which is the only class of common stock of the registrant.

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Itron, Inc.

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PART I: FINANCIAL INFORMATION

Item 1: Financial Statements (Unaudited)

ITRON, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

(UNAUDITED)

	Three Months 30,	s E	Ended September	er	Nine Months	Εı	nded Septembe	er
	2014		2013		2014		2013	
		. е	except per share			2010		
Revenues	\$496,454	,	\$495,491		\$1,460,602		\$1,425,202	
Cost of revenues	345,692		345,407		992,264		975,407	
Gross profit	150,762		150,084		468,338		449,795	
-								
Operating expenses								
Sales and marketing	44,484		44,050		138,212		138,448	
Product development	42,303		41,495		130,711		129,184	
General and administrative	36,542		32,260		114,629		104,172	
Amortization of business acquisition-related intangible assets	10,917		10,388		33,096		31,379	
Restructuring expense	58		28,379		(2,211)	32,777	
Goodwill impairment					977	,		
Total operating expenses	134,304		156,572		415,414		435,960	
	16.450		(6.400	,	50.004		12.025	
Operating income (loss)	16,458		(6,488)	52,924		13,835	
Other income (expense)								
Interest income	163		146		313		1,401	
Interest expense	(3,015)	(2,847		(8,837)	(7,521)
Other income (expense), net	(1,569)	(158)	(-,)	(2,717)
Total other income (expense)	(4,421)	(2,859)	(13,966)	(8,837)
Income (loss) before income taxes	12,037		(9,347)	38,958		4,998	
Income tax benefit (provision)	(4,484)	2,589		(11,679)	3,936	
Net income (loss)	7,553		(6,758)	27,279		8,934	
Net income attributable to noncontrolling interests	245		590	_	966		1,313	
Net income (loss) attributable to Itron, Inc.	\$7,308		\$(7,348)	\$26,313		\$7,621	
Formings (loss) man commercial share. Basis	¢0.10		\$(0.19	`	\$0.67		\$0.19	
Earnings (loss) per common share - Basic	\$0.19		•	_				
Earnings (loss) per common share - Diluted	\$0.19		\$(0.19)	\$0.67		\$0.19	
Weighted average common shares outstanding -	39,213		39,127		39,268		39,325	
Basic	37,213		37,127		57,200		57,525	
Weighted average common shares outstanding - Diluted	39,493		39,127		39,516		39,623	

The accompanying notes are an integral part of these condensed consolidated financial statements.

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ITRON, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

				Nine Months Ended September 30,				
	2014		2013		2014		2013	
	(in thousands)							
Net income (loss)	\$7,553		\$(6,758)	\$27,279		\$8,934	
Other comprehensive income (loss), net of tax:								
Foreign currency translation adjustments	(49,391)	21,853		(60,760)	(2,267))
Net unrealized gain (loss) on derivative instruments designated as cash flow hedges	'134		(678)	(344)	94	
Net hedging loss (gain) reclassified into net income	266		170		788		170	
Pension plan benefit liability adjustment	98		185		313		(12))
Total other comprehensive income (loss), net of tax	(48,893)	21,530		(60,003)	(2,015))
Total comprehensive income (loss), net of tax	(41,340)	14,772		(32,724)	6,919	
Comprehensive income (loss) attributable to								
noncontrolling interests, net of tax:								
Net income (loss) attributable to noncontrolling interests	245		590		966		1,313	
Foreign currency translation adjustments	_		66		_		66	
Amounts attributable to noncontrolling interests	245		656		966		1,379	
Comprehensive income (loss) attributable to Itron, Inc.	\$(41,585)	\$14,116		\$(33,690)	\$5,540	

The accompanying notes are an integral part of these condensed consolidated financial statements.

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ITRON, INC.	
CONSOLIDATED BALANCE SHEETS	
(in thousands)	

	September 30, 2014 (unaudited)	December 31, 2013
ASSETS		
Current assets		
Cash and cash equivalents	\$122,475	\$124,805
Accounts receivable, net	342,480	356,709
Inventories	190,689	177,467
Deferred tax assets current, net	34,581	37,110
Other current assets	104,847	103,275
Total current assets	795,072	799,366
Property, plant, and equipment, net	222,354	246,820
Deferred tax assets noncurrent, net	67,826	58,880
Other long-term assets	31,604	33,027
Intangible assets, net	155,432	195,840
Goodwill	515,641	548,578
Total assets	\$1,787,929	\$1,882,511
LIABILITIES AND EQUITY		
Current liabilities		
Accounts payable	\$203,175	\$199,769
Other current liabilities	62,039	70,768
Wages and benefits payable	91,871	89,314
Taxes payable	18,491	10,700
Current portion of debt	30,000	26,250
Current portion of warranty	22,283	21,048
Unearned revenue	47,316	37,163
Total current liabilities	475,175	455,012
Long-term debt	280,000	352,500
Long-term warranty	18,071	24,098
Pension plan benefit liability	82,529	88,687
Deferred tax liabilities noncurrent, net	7,220	7,326
Other long-term obligations	87,927	81,917
Total liabilities	950,922	1,009,540
Commitments and contingencies		
Equity		
Preferred stock		_
Common stock	1,287,959	1,290,629
Accumulated other comprehensive loss, net	(81,725) (21,722
Accumulated deficit	(387,358) (413,671
Total Itron, Inc. shareholders' equity	818,876	855,236
Noncontrolling interests	18,131	17,735
Total equity	837,007	872,971

Total liabilities and equity

\$1,787,929

\$1,882,511

The accompanying notes are an integral part of these condensed consolidated financial statements.

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ITRON, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Nine Months E September 30,	nd	ed	
	2014		2013	
	(in thousands)			
Operating activities	¢27.270		¢ 0 02 4	
Net income	\$27,279		\$8,934	
Adjustments to reconcile net income to net cash provided by operating activities			72.740	
Depreciation and amortization	75,233		73,749	
Stock-based compensation	12,703		14,276	
Amortization of prepaid debt fees	1,212		1,244	
Deferred taxes, net	(9,787)	(17,490)
Goodwill impairment	977		_	
Restructuring expense, non-cash			27	
Other adjustments, net	120		(462)
Changes in operating assets and liabilities, net of acquisition:				
Accounts receivable	(1,576		21,925	
Inventories	(23,986)	(27,833)
Other current assets	(5,298)	(9,447)
Other long-term assets	(1,396)	4,719	
Accounts payable, other current liabilities, and taxes payable	19,669		11,652	
Wages and benefits payable	6,717		(7,844)
Unearned revenue	11,800		3,418	
Warranty	(3,544)	(6,937)
Other operating, net	6,415		(4,054)
Net cash provided by operating activities	116,538		65,877	
Investing activities				
Acquisitions of property, plant, and equipment	(32,060)	(44,548)
Business acquisitions, net of cash and cash equivalents acquired	_		(860)
Other investing, net	(193)	3,705	
Net cash used in investing activities	(32,253)	(41,703)
Financing activities				
Proceeds from borrowings			35,000	
Payments on debt	(68,750)	(53,125)
Issuance of common stock	2,324		3,842	
Repurchase of common stock	(15,324)	(23,566)
Other financing, net	2,395		1,765	
Net cash used in financing activities	(79,355)	(36,084)
Effect of foreign exchange rate changes on cash and cash equivalents	(7,260)	(2,454)
Decrease in cash and cash equivalents	(2,330)	(14,364)
Cash and cash equivalents at beginning of period	124,805		136,411	
Cash and cash equivalents at end of period	\$122,475		\$122,047	

Non-cash transactions:

Property, plant, and equipment purchased but not yet paid \$832 \$2,249

Supplemental disclosure of cash flow information:

Cash paid during the period for:

Income taxes, net \$8,528 \$10,817 Interest, net of amounts capitalized 7,536 6,276

The accompanying notes are an integral part of these condensed consolidated financial statements.

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ITRON, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS September 30, 2014 (UNAUDITED)

In this Quarterly Report on Form 10-Q, the terms "we," "us," "our," "Itron," and the "Company" refer to Itron, Inc.

Note 1: Summary of Significant Accounting Policies

We were incorporated in the state of Washington in 1977. We provide a portfolio of products and services to utilities for the electricity, natural gas, and water markets throughout the world.

Financial Statement Preparation

The condensed consolidated financial statements presented in this Quarterly Report on Form 10-Q are unaudited and reflect entries necessary for the fair presentation of the Consolidated Statements of Operations and the Consolidated Statements of Comprehensive Income (Loss) for the three and nine months ended September 30, 2014 and 2013, the Consolidated Balance Sheets as of September 30, 2014 and December 31, 2013, and the Consolidated Statements of Cash Flows for the nine months ended September 30, 2014 and 2013 of Itron, Inc. and its subsidiaries. All entries required for the fair presentation of the financial statements are of a normal recurring nature, except as disclosed.

Certain information and notes normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (SEC) regarding interim results. These condensed consolidated financial statements should be read in conjunction with the 2013 audited financial statements and notes included in our Annual Report on Form 10-K filed with the SEC on February 26, 2014. The results of operations for the three and nine months ended September 30, 2014 are not necessarily indicative of the results expected for the full fiscal year or for any other fiscal period.

Basis of Consolidation

We consolidate all entities in which we have a greater than 50% ownership interest or in which we exercise control over the operations. We use the equity method of accounting for entities in which we have a 50% or less investment and exercise significant influence. Entities in which we have less than a 20% investment and where we do not exercise significant influence are accounted for under the cost method. Intercompany transactions and balances are eliminated upon consolidation.

Noncontrolling Interests

In several of our consolidated international subsidiaries, we have joint venture partners, who are minority shareholders. Although these entities are not wholly-owned by Itron, we consolidate them because we have a greater than 50% ownership interest or because we exercise control over the operations. The noncontrolling interest balance is adjusted each period to reflect the allocation of net income (loss) and other comprehensive income (loss) attributable to the noncontrolling interests, as shown in our Consolidated Statements of Operations and our Consolidated Statements of Comprehensive Income (Loss) as well as contributions from and distributions to the owners. The noncontrolling interest balance in our Consolidated Balance Sheets represents the proportional share of the equity of the joint venture entities, which is attributable to the minority shareholders.

Cash and Cash Equivalents

We consider all highly liquid instruments with remaining maturities of three months or less at the date of acquisition to be cash equivalents.

Accounts Receivable and Allowance for Doubtful Accounts

Accounts receivable are recorded for invoices issued to customers in accordance with our contractual arrangements. Interest and late payment fees are minimal. Unbilled receivables are recorded when revenues are recognized upon product shipment or service delivery and invoicing occurs at a later date. We record an allowance for doubtful accounts representing our estimate of the probable losses in accounts receivable at the date of the balance sheet based on our historical experience of bad debts and our specific review of outstanding receivables. Accounts receivable are written-off against the allowance when we believe an account, or a portion thereof, is no longer collectible.

Inventories

Inventories are stated at the lower of cost or market using the first-in, first-out method. Cost includes raw materials and labor, plus applied direct and indirect costs.

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Derivative Instruments

All derivative instruments, whether designated in hedging relationships or not, are recorded on the Consolidated Balance Sheets at fair value as either assets or liabilities. The components and fair values of our derivative instruments are determined using the fair value measurements of significant other observable inputs (Level 2), as defined by GAAP. The net fair value of our derivative instruments may switch between a net asset and a net liability depending on market circumstances at the end of the period. We include the effect of our counterparty credit risk based on current published credit default swap rates when the net fair value of our derivative instruments are in a net asset position and the effect of our own nonperformance risk when the net fair value of our derivative instruments are in a net liability position.

For any derivative designated as a fair value hedge, the changes in the fair value of the derivative and of the hedged item attributable to the hedged risk are recognized in earnings. For any derivative designated as a cash flow hedge, the effective portions of changes in the fair value of the derivative are recorded as a component of other comprehensive income (loss) (OCI) and are recognized in earnings when the hedged item affects earnings. Ineffective portions of cash flow hedges are recognized in other income (expense) in the Consolidated Statements of Operations. For a hedge of a net investment, the effective portion of any unrealized gain or loss from the foreign currency revaluation of the hedging instrument is reported in OCI as a net unrealized gain or loss on derivative instruments. Upon termination of a net investment hedge, the net derivative gain/loss will remain in accumulated OCI until such time when earnings are impacted by a sale or liquidation of the associated operations. Ineffective portions of fair value changes or the changes in fair value of derivative instruments that do not qualify for hedging activities are recognized in other income (expense) in the Consolidated Statements of Operations. We classify cash flows from our derivative programs as cash flows from operating activities in the Consolidated Statements of Cash Flows.

Derivatives are not used for trading or speculative purposes. Our derivative contract counterparties are credit-worthy multinational commercial banks, with whom we have master netting agreements; however, our derivative positions are not recorded on a net basis in the Consolidated Balance Sheets. There are no credit-risk-related contingent features within our derivative instruments. Refer to Note 7 and Note 13 for further disclosures of our derivative instruments and their impact on OCI.

Property, Plant, and Equipment

Property, plant, and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 30 years for buildings and improvements and three to ten years for machinery and equipment, computers and software, and furniture. Leasehold improvements are capitalized and depreciated over the term of the applicable lease, including renewable periods if reasonably assured, or over the useful lives, whichever is shorter. Construction in process represents capital expenditures incurred for assets not yet placed in service. Costs related to internally developed software and software purchased for internal uses are capitalized and are amortized over the estimated useful lives of the assets. Repair and maintenance costs are expensed as incurred. We have no major planned maintenance activities.

We review long-lived assets for impairment whenever events or circumstances indicate the carrying amount of an asset group may not be recoverable. Assets held for sale are classified within other current assets in the Consolidated Balance Sheets, are reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. Gains and losses from asset disposals and impairment losses are classified within the Consolidated Statements of Operations according to the use of the asset, except those gains and losses recognized in conjunction with our restructuring activities, which are classified within restructuring expense.

Prepaid Debt Fees

Prepaid debt fees represent the capitalized direct costs incurred related to the issuance of debt and are recorded as noncurrent assets. These costs are amortized to interest expense over the terms of the respective borrowings, including

contingent maturity or call features, using the effective interest method, or straight-line method when associated with a revolving credit facility. When debt is repaid early, the related portion of unamortized prepaid debt fees is written off and included in interest expense.

Business Combinations

On the date of acquisition, the assets acquired, liabilities assumed, and any noncontrolling interests in the acquiree are recorded at their fair values. The acquiree's results of operations are also included as of the date of acquisition in our consolidated results. Intangible assets that arise from contractual/legal rights, or are capable of being separated, as well as in-process research and development (IPR&D), are measured and recorded at fair value, and amortized over the estimated useful life. IPR&D is not amortized until such time as the associated development projects are completed or terminated. If a development project is completed, the IPR&D is reclassified as a core technology intangible asset and amortized over its estimated useful life. If the development project is terminated, the recorded value of the associated IPR&D is immediately expensed. If practicable, assets acquired and liabilities assumed arising from contingencies are measured and recorded at fair value. If not practicable, such assets and liabilities are measured and recorded when it is probable that a gain or loss has occurred and the amount can be reasonably estimated. The residual balance of the purchase price, after fair value allocations to all identified assets and liabilities, represents goodwill.

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Acquisition-related costs are expensed as incurred. Restructuring costs associated with an acquisition are generally expensed in periods subsequent to the acquisition date, and changes in deferred tax asset valuation allowances and acquired income tax uncertainties, including penalties and interest, after the measurement period are recognized as a component of the provision for income taxes. Our acquisitions may include contingent consideration, which require us to recognize the fair value of the estimated liability at the time of the acquisition. Subsequent changes in the estimate of the amount to be paid under the contingent consideration arrangement are recognized in the Consolidated Statements of Operations. Cash payments for contingent or deferred consideration are classified within cash flows from investing activities within the Consolidated Statements of Cash Flows.

Goodwill and Intangible Assets

Goodwill and intangible assets may result from our business acquisitions. Intangible assets may also result from the purchase of assets and intellectual property in a transaction that does not qualify as a business combination. We use estimates, including estimates of useful lives of intangible assets, the amount and timing of related future cash flows, and fair values of the related operations, in determining the value assigned to goodwill and intangible assets. Our finite-lived intangible assets are amortized over their estimated useful lives based on estimated discounted cash flows. IPR&D is considered an indefinite-lived intangible asset and is not subject to amortization until the associated projects are completed or terminated. Finite-lived intangible assets are tested for impairment at the asset group level when events or changes in circumstances indicate the carrying value may not be recoverable. Indefinite-lived intangible assets are tested for impairment annually, when events or changes in circumstances indicate the asset may be impaired, or at the time when their useful lives are determined to be no longer indefinite.

Goodwill is assigned to our reporting units based on the expected benefit from the synergies arising from each business combination, determined by using certain financial metrics, including the forecasted discounted cash flows associated with each reporting unit. Each reporting unit corresponds with its respective operating segment, effective in the fourth quarter of 2013.

We test goodwill for impairment each year as of October 1, or more frequently should a significant impairment indicator occur. As part of the impairment test, we may elect to perform an assessment of qualitative factors. If this qualitative assessment indicates that it is more likely than not that the fair value of a reporting unit, including goodwill, is less than its carrying amount, or if we elect to bypass the qualitative assessment, we would then proceed with the two-step impairment test. The impairment test involves comparing the fair values of the reporting units to their carrying amounts. If the carrying amount of a reporting unit exceeds its fair value, a second step is required to measure the goodwill impairment loss amount. This second step determines the current fair values of all assets and liabilities of the reporting unit and then compares the implied fair value of the reporting unit's goodwill to the carrying amount of that goodwill. If the carrying amount of the reporting unit's goodwill exceeds the implied fair value of the goodwill, an impairment loss is recognized in an amount equal to the excess.

Determining the fair value of a reporting unit is judgmental in nature and involves the use of significant estimates and assumptions. We forecast discounted future cash flows at the reporting unit level using risk-adjusted discount rates and estimated future revenues and operating costs, which take into consideration factors such as existing backlog, expected future orders, supplier contracts, and expectations of competitive and economic environments. We also identify similar publicly traded companies and develop a correlation, referred to as a multiple, to apply to the operating results of the reporting units. These combined fair values are then reconciled to the aggregate market value of our common stock on the date of valuation, while considering a reasonable control premium.

Contingencies

A loss contingency is recorded if it is probable that an asset has been impaired or a liability has been incurred and the amount of the loss can be reasonably estimated. We evaluate, among other factors, the degree of probability of an unfavorable outcome and our ability to make a reasonable estimate of the amount of the ultimate loss. Loss

contingencies that we determine to be reasonably possible, but not probable, are disclosed but not recorded. Changes in these factors and related estimates could materially affect our financial position and results of operations. Legal costs to defend against contingent liabilities are expensed as incurred.

Bonus and Profit Sharing

We have various employee bonus and profit sharing plans, which provide award amounts for the achievement of annual financial and nonfinancial targets. If management determines it is probable that the targets will be achieved, and the amounts can be reasonably estimated, a compensation accrual is recorded based on the proportional achievement of the financial and nonfinancial targets. Although we monitor and accrue expenses quarterly based on our progress toward the achievement of the annual targets, the actual results at the end of the year may result in awards that are significantly greater or less than the estimates made in earlier quarters.

Warranty

We offer standard warranties on our hardware products and large application software products. We accrue the estimated cost of new product warranties based on historical and projected product performance trends and costs during the warranty period. Testing

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of new products in the development stage helps identify and correct potential warranty issues prior to manufacturing. Quality control efforts during manufacturing reduce our exposure to warranty claims. When testing or quality control efforts fail to detect a fault in one of our products, we may experience an increase in warranty claims. We track warranty claims to identify potential warranty trends. If an unusual trend is noted, an additional warranty accrual would be recorded if a failure event is probable and the cost can be reasonably estimated. When new products are introduced, our process relies on historical averages of similar products until sufficient data are available. As actual experience on new products becomes available, it is used to modify the historical averages to ensure the expected warranty costs are within a range of likely outcomes. Management regularly evaluates the sufficiency of the warranty provisions and makes adjustments when necessary. The warranty allowances may fluctuate due to changes in estimates for material, labor, and other costs we may incur to repair or replace projected product failures, and we may incur additional warranty and related expenses in the future with respect to new or established products, which could adversely affect our financial position and results of operations. The long-term warranty balance includes estimated warranty claims beyond one year. Warranty expense is classified within cost of revenues.

Restructuring

We record a liability for costs associated with an exit or disposal activity under a restructuring project at its fair value in the period in which the liability is incurred. Employee termination benefits considered postemployment benefits are accrued when the obligation is probable and estimable, such as benefits stipulated by human resource policies and practices or statutory requirements. One-time termination benefits are expensed at the date the employee is notified. If the employee must provide future service greater than 60 days, such benefits are expensed ratably over the future service period. For contract termination costs, we record a liability upon the termination of a contract in accordance with the contract terms or the cessation of the use of the rights conveyed by the contract, whichever occurs later.

Asset impairments associated with a restructuring project are determined at the asset group level. An impairment may be recorded for assets that are to be abandoned, are to be sold for less than net book value, or are held for sale in which the estimated proceeds less costs to sell are less than the net book value. We may also recognize impairment on an asset group, which is held and used, when the carrying value is not recoverable and exceeds the asset group's fair value. If an asset group is considered a business, a portion of our goodwill balance is allocated to it based on relative fair value. If the sale of an asset group under a restructuring project results in proceeds that exceed the net book value of the asset group, the resulting gain is recorded within restructuring expense in the Consolidated Statements of Operations.

Defined Benefit Pension Plans

We sponsor both funded and unfunded defined benefit pension plans for certain international employees. We recognize a liability for the projected benefit obligation in excess of plan assets or an asset for plan assets in excess of the projected benefit obligation. We also recognize the funded status of our defined benefit pension plans on our Consolidated Balance Sheets and recognize as a component of OCI, net of tax, the actuarial gains or losses and prior service costs or credits, if any, that arise during the period but that are not recognized as components of net periodic benefit cost.

Share Repurchase Plan

From time to time, we may repurchase shares of common stock under programs authorized by our Board of Directors. Share repurchases are made in the open market or in privately negotiated transactions and in accordance with applicable securities laws. Under applicable Washington State law, shares repurchased are retired and not reported separately as treasury stock on the financial statements; the value of the repurchased shares is deducted from common stock.

Revenue Recognition

Revenues consist primarily of hardware sales, software license fees, software implementation, project management services, installation, consulting, and post-sale maintenance support. Revenues are recognized when (1) persuasive evidence of an arrangement exists, (2) delivery has occurred or services have been rendered, (3) the sales price is fixed or determinable, and (4) collectability is reasonably assured.

The majority of our revenue arrangements involve multiple deliverables, which combine two or more of the following: hardware, meter reading system software, installation, and/or project management services. Revenue arrangements with multiple deliverables are divided into separate units of accounting if the delivered item(s) has value to the customer on a standalone basis and delivery/performance of the undelivered item(s) is probable. The total arrangement consideration is allocated among the separate units of accounting based on their relative fair values and the applicable revenue recognition criteria considered for each unit of accounting. The amount allocable to a delivered item is limited to the amount that we are entitled to collect and that is not contingent upon the delivery/performance of additional items. Revenues for each deliverable are then recognized based on the type of deliverable, such as 1) when the products are shipped, 2) services are delivered, 3) percentage-of-completion when implementation services are essential to other deliverables in the arrangement, 4) upon receipt of customer acceptance, or 5) transfer of title and risk of

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loss. The majority of our revenue is recognized when products are shipped to or received by a customer or when services are provided.

Hardware revenues are recognized at the time of shipment, receipt by the customer, or, if applicable, upon completion of customer acceptance provisions.

Generally, network software revenue is recognized when shipped if all other revenue recognition criteria are met and services are not essential to the functionality of the software. If implementation services are essential to the functionality of the network software, software and implementation revenues are recognized using the percentage-of-completion methodology of contract accounting when project costs are reliably estimated.

If the data collection system does not use standard internet protocols and network design services are deemed complex and extensive, revenue from network software and services is recognized using the units-of-delivery method of contract accounting, as network design services and network software are essential to the functionality of the related hardware (network). This methodology results in the deferral of costs and revenues as professional services and software implementation commence prior to deployment of hardware.

In the unusual instances when we are unable to reliably estimate the cost to complete a contract at its inception, we use the completed contract method of contract accounting. Revenues and costs are recognized upon substantial completion when remaining costs are insignificant and potential risks are minimal.

Under contract accounting, if we estimate that the completion of a contract component (unit of accounting) will result in a loss, the loss is recognized in the period in which it is estimated. We reevaluate the estimated loss through the completion of the contract component and adjust the estimated loss for changes in facts and circumstances.

We also enter into multiple deliverable software arrangements that do not include hardware. For this type of arrangement, revenue recognition is dependent upon the availability of vendor specific objective evidence (VSOE) of fair value for each of the deliverables. The lack of VSOE, or the existence of extended payment terms or other inherent risks, may affect the timing of revenue recognition for multiple deliverable software arrangements.

Certain of our revenue arrangements include an extended or noncustomary warranty provision that covers all or a portion of a customer's replacement or repair costs beyond the standard or customary warranty period. Whether or not the extended warranty is separately priced in the arrangement, a portion of the arrangement's total consideration is allocated to this extended warranty deliverable. This revenue is deferred and recognized over the extended warranty coverage period. Extended or noncustomary warranties do not represent a significant portion of our revenue.

We allocate consideration to each deliverable in an arrangement based on its relative selling price. We determine selling price using VSOE, if it exists, otherwise we use third-party evidence (TPE). We define VSOE as a median price of recent standalone transactions that are priced within a narrow range. TPE is determined based on the prices charged by our competitors for a similar deliverable when sold separately. If neither VSOE nor TPE of selling price exists for a unit of accounting, we use estimated selling price (ESP) to determine the price at which we would transact if the product or service were regularly sold by us on a standalone basis. Our determination of ESP involves a weighting of several factors based on the specific facts and circumstances of the arrangement. The factors considered include the cost to produce the deliverable, the anticipated margin on that deliverable, our ongoing pricing strategy and policies, and the characteristics of the varying markets in which the deliverable is sold.

We analyze the selling prices used in our allocation of arrangement consideration on an annual basis. Selling prices are analyzed on a more frequent basis if a significant change in our business necessitates a more timely analysis or if we experience significant variances in our selling prices.

Unearned revenue is recorded when a customer pays for products or services, but the criteria for revenue recognition have not been met as of the balance sheet date. Unearned revenues of \$80.2 million and \$69.8 million at September 30, 2014 and December 31, 2013 related primarily to professional services and software associated with our smart metering contracts, extended or noncustomary warranty, and prepaid post-contract support. Deferred costs are recorded for products or services for which ownership (typically defined as title and risk of loss) has transferred to the customer, but the criteria for revenue recognition have not been met as of the balance sheet date. Deferred costs were \$25.9 million and \$23.5 million at September 30, 2014 and December 31, 2013 and are recorded within other assets in the Consolidated Balance Sheets.

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Hardware and software post-sale maintenance support fees are recognized ratably over the life of the related service contract. Shipping and handling costs and incidental expenses billed to customers are recorded as revenue, with the associated cost charged to cost of revenues. We record sales, use, and value added taxes billed to our customers on a net basis.

Product and Software Development Costs

Product and software development costs primarily include employee compensation and third party contracting fees. We do not capitalize product development costs, and we do not generally capitalize software development expenses as the costs incurred are immaterial for the relatively short period of time between technological feasibility and the completion of software development.

Stock-Based Compensation

We measure and recognize compensation expense for all stock-based awards made to employees and directors, including stock options, stock sold pursuant to our Employee Stock Purchase Plan (ESPP), and the issuance of restricted stock units and unrestricted stock awards, based on estimated fair values. The fair value of stock options is estimated at the date of grant using the Black-Scholes option-pricing model, which includes assumptions for the dividend yield, expected volatility, risk-free interest rate, and expected term. For ESPP awards, the fair value is the difference between the market close price of our common stock on the date of purchase and the discounted purchase price. For performance-based restricted stock units and unrestricted stock awards with no market conditions, the fair value is the market close price of our common stock on the date of grant. For restricted stock units with market conditions, the fair value is estimated at the date of award using a Monte Carlo simulation model, which includes assumptions for dividend yield and expected volatility for our common stock and the common stock for companies within the Russell 3000 index, as well as the risk-free interest rate and expected term of the awards. We expense stock-based compensation at the date of grant for unrestricted stock awards. For awards with only a service condition, we expense stock-based compensation, adjusted for estimated forfeitures, using the straight-line method over the requisite service period for the entire award. For awards with performance and service conditions, if vesting is probable, we expense the stock-based compensation, adjusted for estimated forfeitures, on a straight-line basis over the requisite service period for each separately vesting portion of the award. For awards with a market condition, we expense the fair value over the requisite service period. Excess tax benefits are credited to common stock when the deduction reduces cash taxes payable. When we have tax deductions in excess of the compensation cost, they are classified as financing cash inflows in the Consolidated Statements of Cash Flows.

Effective October 1, 2013, we changed the terms of the ESPP to reduce the discount to 5% from the fair market value of the stock at the end of each fiscal quarter. As a result of this change, the ESPP is no longer considered compensatory, and no compensation expense is recognized for sales of our common stock to employees.

Income Taxes

We compute our interim income tax provision through the use of an estimated annual effective tax rate (ETR) applied to year-to-date operating results and specific events that are discretely recognized as they occur. In calculating the estimated annual ETR, we analyze various factors, including the forecast mix of earnings in domestic and international jurisdictions, new or revised tax legislation and accounting pronouncements, tax credits, state income taxes, adjustments to valuation allowances, and uncertain tax positions, among other items. Discrete items, including the effect of changes in tax laws, tax rates, and certain circumstances with respect to valuation allowances or other unusual or non-recurring tax adjustments, are reflected in the period in which they occur as an addition to, or reduction from, the income tax provision, rather than included in the estimated annual ETR.

Deferred tax assets and liabilities are recognized based upon anticipated future tax consequences, in each of the jurisdictions in which we operate, attributable to: (1) the differences between the financial statement carrying amounts of existing assets and liabilities and their respective income tax bases; and (2) operating loss and tax credit

carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The calculation of our tax liabilities involves applying complex tax regulations in different jurisdictions to our tax positions. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date. A valuation allowance is recorded to reduce the carrying amount of deferred tax assets if it is more likely than not that such assets will not be realized. We do not record tax liabilities on undistributed earnings of international subsidiaries that are permanently reinvested.

We utilize a two step approach to account for uncertain tax positions. A tax position is first evaluated for recognition based on its technical merits. Tax positions that have a greater than 50% likelihood of being realized upon ultimate settlement are then measured to determine amounts to be recognized in the financial statements. This measurement incorporates information about potential settlements with taxing authorities. A previously recognized tax position is derecognized in the first period in which the position no longer meets the recognition threshold or upon expiration of the statute of limitations. We classify interest expense and penalties related to uncertain tax positions and interest income on tax overpayments as part of income tax expense.

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Foreign Exchange

Our consolidated financial statements are reported in U.S. dollars. Assets and liabilities of international subsidiaries with non-U.S. dollar functional currencies are translated to U.S. dollars at the exchange rates in effect on the balance sheet date, or the last business day of the period, if applicable. Revenues and expenses for each subsidiary are translated to U.S. dollars using a weighted average rate for the relevant reporting period. Translation adjustments resulting from this process are included, net of tax, in OCI. Gains and losses that arise from exchange rate fluctuations for monetary asset and liability balances that are not denominated in an entity's functional currency are included within other income (expense), net in the Consolidated Statements of Operations. Currency gains and losses of intercompany balances deemed to be long-term in nature or designated as a hedge of the net investment in international subsidiaries are included, net of tax, in OCI.

Fair Value Measurements

For assets and liabilities measured at fair value, the GAAP fair value hierarchy prioritizes the inputs used in different valuation methodologies, assigning the highest priority to unadjusted quoted prices for identical assets and liabilities in actively traded markets (Level 1) and the lowest priority to unobservable inputs (Level 3). Level 2 inputs consist of quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in non-active markets; and model-derived valuations in which significant inputs are corroborated by observable market data either directly or indirectly through correlation or other means. Inputs may include yield curves, volatility, credit risks, and default rates.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Due to various factors affecting future costs and operations, actual results could differ materially from these estimates.

New Accounting Pronouncement

In May 2014, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers: Topic 606 (ASU 2014-09), to supersede nearly all existing revenue recognition guidance under U.S. GAAP. The core principle of ASU 2014-09 is to recognize revenues when promised goods or services are transferred to customers in an amount that reflects the consideration that is expected to be received for those goods or services. ASU 2014-09 is effective for us on January 1, 2017 using either the retrospective or modified-retrospective transition method. We are currently evaluating the impact of our pending adoption of ASU 2014-09 on our consolidated financial statements.

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Note 2: Earnings Per Share and Capital Structure

The following table sets forth the computation of basic and diluted earnings per share (EPS):

	Three Months I September 30,	Ended	Nine Months E September 30,	nded
	2014	2013	2014	2013
	(in thousands, e	except per share	data)	
Net income (loss) available to common shareholder	rs\$7,308	\$(7,348	\$26,313	\$7,621
Weighted average common shares outstanding -	39,213	39,127	39,268	39,325
Basic	57,215	37,127	27,200	07,020
Dilutive effect of stock-based awards	280		248	298
Weighted average common shares outstanding -	39,493	39,127	39,516	39,623
Diluted	39,493	39,127	39,310	39,023
Earnings (loss) per common share - Basic	\$0.19	\$(0.19	\$0.67	\$0.19
Earnings (loss) per common share - Diluted	\$0.19	\$(0.19	\$0.67	\$0.19

Stock-based Awards

For stock-based awards, the dilutive effect is calculated using the treasury stock method. Under this method, the dilutive effect is computed as if the awards were exercised at the beginning of the period (or at time of issuance, if later) and assumes the related proceeds were used to repurchase common stock at the average market price during the period. Related proceeds include the amount the employee must pay upon exercise, future compensation cost associated with the stock award, and the amount of excess tax benefits, if any. Approximately 1.1 million and 1.2 million stock-based awards were excluded from the calculation of diluted EPS for the three and nine months ended September 30, 2014, and approximately 1.3 million and 1.1 million stock-based awards were excluded from the calculation of diluted EPS for the three and nine months ended September 30, 2013, because they were anti-dilutive. These stock-based awards could be dilutive in future periods.

Preferred Stock

We have authorized the issuance of 10 million shares of preferred stock with no par value. In the event of a liquidation, dissolution, or winding up of the affairs of the corporation, whether voluntary or involuntary, the holders of any outstanding preferred stock would be entitled to be paid a preferential amount per share to be determined by the Board of Directors prior to any payment to holders of common stock. There was no preferred stock issued or outstanding at September 30, 2014 and December 31, 2013.

Stock Repurchase Plan

On March 8, 2013, the Board authorized a 12-month repurchase program of up to \$50 million in shares of our common stock. The March 8, 2013 authorization expired on March 7, 2014. From January 1, 2014 through March 7, 2014, we repurchased 75,203 shares of our common stock, totaling \$2.9 million.

On February 7, 2014, the Board authorized a 12-month repurchase program of up to \$50 million in shares of our common stock, to begin on March 8, 2014, upon the expiration of the previous stock repurchase program. From March 8, 2014 through September 30, 2014, we repurchased 311,177 shares of our common stock, totaling \$12.4 million, and \$37.6 million remains under the current program for future purchases.

Note 3: Certain Balance Sheet Components

Accounts receivable, net

September 30, 2014

December 31, 2013

	(in thousands)	
Trade receivables (net of allowance of \$6,524 and \$8,368)	\$310,261	\$328,240
Unbilled receivables	32,219	28,469
Total accounts receivable, net	\$342,480	\$356,709

At September 30, 2014 and December 31, 2013, \$4.7 million and \$3.2 million, respectively, were recorded within trade receivables as billed but not yet paid by customers, in accordance with contract retainage provisions. At September 30, 2014 and December 31, 2013, contract retainage amounts that were unbilled and classified as unbilled receivables were \$3.6 million and \$4.3 million, respectively. These contract retainage amounts within trade receivables and unbilled receivables are expected to be collected within the following 12 months.

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At September 30, 2014 and December 31, 2013, long-term unbilled receivables totaled \$4.5 million and \$4.7 million, respectively. These long-term unbilled receivables are classified within other long-term assets, as collection is not anticipated within the following 12 months. We had no long-term billed contract retainage receivables at September 30, 2014 and December 31, 2013, as we expect to collect all contract retainage receivables within the following 12 months.

Allowance for doubtful accounts activity	Three Months I 2014 (in thousands)	Enc	led Sept 2013	tember 30,	Nine Month 2014	ns End	ed September 3 2013	0,
Beginning balance	\$7,355		\$6,948	3	\$8,368		\$7,372	
Provision (release) of doubtful accounts, net	(356)	1,290		(545)	1,461	
Accounts written-off	(233)	(164)	(1,023)	(467)
Effect of change in exchange rates	(242)	153		(276)	(139)
Ending balance	\$6,524		\$8,227	1	\$6,524		\$8,227	
Inventories				September (in thousan	•	Dece	ember 31, 2013	
Materials				\$101,607		\$102	2,596	
Work in process				11,694		13,7	70	
Finished goods				77,388		61,10	01	
Total inventories				\$190,689		\$177	7,467	

Our inventory levels may vary from period to period as a result of our factory scheduling and the timing of contract fulfillments, which may include the buildup of materials in preparation for customer orders or finished goods for shipment.

Consigned inventory is held at third-party locations; however, we retain title to the inventory until it is purchased by the third-party. Consigned inventory, consisting of raw materials and finished goods, was \$3.6 million and \$6.4 million at September 30, 2014 and December 31, 2013, respectively.

Property, plant, and equipment, net	September (in thousar		13
Machinery and equipment	\$307,098	\$309,525	
Computers and software	101,861	99,654	
Buildings, furniture, and improvements	139,681	145,926	
Land	22,764	24,005	
Construction in progress, including purch	ased equipment 16,730	14,257	
Total cost	588,134	593,367	
Accumulated depreciation	(365,780) (346,547)
Property, plant, and equipment, net	\$222,354	\$246,820	
Depreciation expense	Three Months Ended September 30,	Nine Months Ended September	er 30,

2013

\$14,330

2014

\$42,118

2014

\$13,691

(in thousands)

Depreciation expense

2013

\$42,370

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Note 4: Intangible Assets

The gross carrying amount and accumulated amortization of our intangible assets, other than goodwill, were as follows:

	September 30, 2014				December 31			
	Gross Assets	Accumulate Amortizatio		Net	Gross Assets	Accumulated Amortization		Net
	(in thousands)						
Core-developed technology	\$414,289	\$(361,336)	\$52,953	\$428,890	\$(356,017)	\$72,873
Customer contracts and relationships	274,073	(176,036)	98,037	291,185	(173,952)	117,233
Trademarks and trade names	70,046	(66,146)	3,900	73,117	(67,449)	5,668
Other	11,584	(11,042)	542	11,089	(11,023)	66
Total intangible assets	\$769,992	\$(614,560)	\$155,432	\$804,281	\$(608,441)	\$195,840

A summary of intangible asset activity is as follows:

	Nine Months Ended September 30,				
	2014	2013			
	(in thousands)				
Beginning balance, intangible assets, gross	\$804,281	\$802,540			
Intangible assets acquired	1,453	(1,500)		
Effect of change in exchange rates	(35,742) (3,000)		
Ending balance, intangible assets, gross	\$769,992	\$798,040			

For the nine months ended September 30, 2014, intangible assets acquired consist of purchased technology and purchased software licenses to be sold to others. Amortization expense associated with these intangible assets will be classified within cost of revenues in the Consolidated Statements of Operations.

For the nine months ended September 30, 2013, the adjustment of \$1.5 million to intangible assets acquired is associated with the correction of an error for a long-term revenue contract from the SmartSynch acquisition, which occurred on May 1, 2012. During the second quarter of 2013, we finalized the purchase price allocation related to this acquisition and recorded certain adjustments that are reflected as Intangible assets acquired. These adjustments primarily affected the fair value calculation of certain accrued liabilities associated with specific contracts. Among these adjustments was the correction of an error associated with a long-term revenue contract acquired from SmartSynch. In May 2013, we determined that certain manufacturing costs were not reflected in the model used to value this contract at acquisition. Once these costs were properly added to the total cost and profitability estimates, we determined the total contract would result in a loss over the contract term. Previously, we had recognized a customer relationship intangible asset of \$1.5 million associated with this contract, with amortization scheduled to begin in 2014 based on the contract's original projected cash flow. Since the contract is in an overall loss position, we determined that the intangible asset had no value. We reduced the value of this intangible asset to zero with a corresponding adjustment to goodwill.

Intangible assets of our international subsidiaries are recorded in their respective functional currency; therefore, the carrying amounts of intangible assets increase or decrease, with a corresponding change in accumulated OCI, due to changes in foreign currency exchange rates.

Estimated future annual amortization expense is as follows:

Years ending December 31,

Estimated Annual Amortization

	(in thousands)
2014 (amount remaining at September 30, 2014)	\$10,701
2015	34,505
2016	27,234
2017	20,169
2018	14,102
Beyond 2018	48,721
Total intangible assets subject to amortization	\$155,432
14	
14	

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Note 5: Goodwill

The following table reflects goodwill allocated to each reporting segment as of September 30, 2014:

	Electricity (in thousands)		Gas	V	Vater		Total Company	
Balance at January 1, 2014 Goodwill before impairment	\$493,610		\$394,878	\$	429,783		\$1,318,271	
Accumulated impairment losses	(433,378)		(.	336,315)	(769,693)
Goodwill, net	60,232		394,878	9	3,468		548,578	
Goodwill impairment	(977)	_	_	_		(977)
Effect of change in exchange rates	2(2,408)	(24,211) (:	5,341)	(31,960)
Balance at September 30, 2014								
Goodwill before impairment	463,550		370,667	3	97,462		1,231,679	
Accumulated impairment losses	(406,703)	_	(.	309,335)	(716,038)
Goodwill, net	\$56,847		\$370,667	\$	88,127		\$515,641	

During our 2013 annual goodwill impairment test, we determined that the carrying value of the Electricity reporting unit exceeded its fair value, primarily due to delays in global smart grid projects and lower volumes and pricing pressures in certain regions in Europe and Asia/Pacific. The revised forecast for the Electricity business drove a decrease in the fair value of the reporting unit. As a result, we performed the second step of the goodwill impairment test for the Electricity reporting unit, which indicated a goodwill impairment of \$173.2 million. This charge was recorded during the fourth quarter of 2013. Upon finalizing our 2013 goodwill analysis late in the year-end reporting process, we determined \$977,000 of additional goodwill impairment expense should have been recognized. In accordance with relevant accounting guidance, we evaluated the materiality of the error from a qualitative and quantitative perspective. Based on such evaluation, we concluded that recognizing the incremental goodwill impairment during the three months ended March 31, 2014 would not be material, quantitatively or qualitatively, to our results of operations for the three months ended March 31, 2014 or our expected full year results of operations for 2014 and would not have had a material impact on our results for the year ended December 31, 2013.

Refer to Note 1 for a description of our reporting units and the methods used to determine the fair values of our reporting units and to determine the amount of any goodwill impairment.

Our stock price has declined from \$43.04 at October 1, 2013 to \$38.75 at October 1, 2014, resulting in a decrease in our market capitalization. However, there were no indicators of impairment that would require an interim goodwill impairment test prior to our annual goodwill impairment test.

Goodwill and accumulated impairment losses associated with our international subsidiaries are recorded in their respective functional currencies; therefore, the carrying amounts of these balances increase or decrease, with a corresponding change in accumulated OCI, due to changes in foreign currency exchange rates.

Note 6: Debt

The components of our borrowings were as follows:

September 30, 2014 (in thousands)	December 31, 2013
\$240,000	\$258,750
70,000	120,000
310,000	378,750
30,000	26,250
\$280,000	\$352,500
	(in thousands) \$240,000 70,000 310,000 30,000

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Credit Facility

Our credit facility is dated August 5, 2011. The credit facility consists of a \$300 million U.S. dollar term loan (the term loan) and a multicurrency revolving line of credit (the revolver) with a principal amount of up to \$660 million. Both the term loan and the revolver mature on August 8, 2016. Amounts borrowed under the revolver are classified as long-term and, during the credit facility term, may be repaid and reborrowed until the revolver's maturity, at which time the revolver will terminate, and all outstanding loans, together with all accrued and unpaid interest, must be repaid. Amounts not borrowed under the revolver are subject to a commitment fee, which is paid in arrears on the last day of each fiscal quarter, ranging from 0.20% to 0.40% per annum depending on our total leverage ratio as of the most recently ended fiscal quarter. Amounts repaid on the term loan may not be reborrowed. The credit facility permits us and certain of our foreign subsidiaries to borrow in U.S. dollars, euros, British pounds, or, with lender approval, other currencies readily convertible into U.S. dollars. All obligations under the credit facility are guaranteed by Itron, Inc. and material U.S. domestic subsidiaries and are secured by a pledge of substantially all of the assets of Itron, Inc. and material U.S. domestic subsidiaries, including a pledge of 100% of the capital stock of material U.S. domestic subsidiaries and up to 66% of the voting stock (100% of the non-voting stock) of their first-tier foreign subsidiaries. In addition, the obligations of any foreign subsidiary who is a foreign borrower, as defined by the credit facility, are guaranteed by the foreign subsidiary and by its direct and indirect foreign parents. The credit facility includes debt covenants, which contain certain financial ratio thresholds and place certain restrictions on the incurrence of debt, investments, and the issuance of dividends. We were in compliance with the debt covenants under the credit facility at September 30, 2014.

Scheduled principal repayments for the term loan are due quarterly in the amount of \$7.5 million through June 2016 with the remainder due at maturity on August 8, 2016. The term loan may be repaid early in whole or in part, subject to certain minimum thresholds, without penalty.

Under the credit facility, we elect applicable market interest rates for both the term loan and any outstanding revolving loans. We also pay an applicable margin, which is based on our total leverage ratio (as defined in the credit agreement). The applicable rates per annum may be based on either: (1) the LIBOR rate, plus an applicable margin, or (2) the Alternate Base Rate, plus an applicable margin. The Alternate Base Rate election is equal to the greatest of three rates: (i) the prime rate, (ii) the Federal Reserve effective rate plus 1/2 of 1%, or (iii) one month LIBOR plus 1%. At September 30, 2014, the interest rate for both the term loan and the revolver was 1.66% (the LIBOR rate plus a margin of 1.50%).

Total credit facility repayments were as follows:

	Nine Months Ended September 30,		
	2014	2013	
	(in thousands)		
Term loan	\$18,750	\$13,125	
Multicurrency revolving line of credit	50,000	40,000	
Total credit facility repayments	\$68,750	\$53,125	

At September 30, 2014, \$70.0 million was outstanding under the credit facility revolver, and \$49.1 million was utilized by outstanding standby letters of credit, resulting in \$540.9 million available for additional borrowings.

Unamortized prepaid debt fees were as follows:

	September 30, 2014	December 31, 2013
	(in thousands)	
Unamortized prepaid debt fees	\$2,673	\$3,810

Note 7: Derivative Financial Instruments

As part of our risk management strategy, we use derivative instruments to hedge certain foreign currency and interest rate exposures. Refer to Note 1, Note 13, and Note 14 for additional disclosures on our derivative instruments.

The fair values of our derivative instruments are determined using the income approach and significant other observable inputs (also known as Level 2). We have used observable market inputs based on the type of derivative and the nature of the underlying instrument. The key inputs include interest rate yield curves (swap rates and futures) and foreign exchange spot and forward rates, all of which are available in an active market. We have utilized the mid-market pricing convention for these inputs. We include,

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as a discount to the derivative asset, the effect of our counterparty credit risk based on current published credit default swap rates when the net fair value of our derivative instruments is in a net asset position. We consider our own nonperformance risk when the net fair value of our derivative instruments is in a net liability position by discounting our derivative liabilities to reflect the potential credit risk to our counterparty through applying a current market indicative credit spread to all cash flows.

The fair values of our derivative instruments were as follows:

Asset Derivatives	Balance Sheet Location	Fair Value September 30, 2014 (in thousands)	December 31, 2013
Derivatives designated as hedging instruments	under ASC 815-20		
Interest rate swap contracts Derivatives not designated as hedging instrume	Other long-term assets	\$162	\$ —
Foreign exchange forward contracts	Other current assets	36	41
Total asset derivatives		\$198	\$41
Liability Derivatives			
Derivatives designated as hedging instruments	under ASC 815-20		
Interest rate swap contracts	Other current liabilities	\$1,474	\$1,557
Interest rate swap contracts	Other long-term obligations	_	474
Derivatives not designated as hedging instrume	ents under ASC 815-20		
Foreign exchange forward contracts	Other current liabilities	252	145
Total liability derivatives		\$1,726	\$2,176

OCI during the reporting periods for our derivative and nonderivative hedging instruments, net of tax, was as follows:

	2014	2013	
	(in thousands)		
Net unrealized loss on hedging instruments at January 1,	\$(15,636) \$(16,069)
Unrealized gain (loss) on hedging instruments	(344) 94	
Realized losses reclassified into net income (loss)	788	170	
Net unrealized loss on hedging instruments at September 30,	\$(15,192) \$(15,805)

Included in the net unrealized loss on hedging instruments at September 30, 2014 and 2013 is a loss of \$14.4 million, net of tax, related to our nonderivative net investment hedge, which terminated in 2011. This loss on our net investment hedge will remain in accumulated OCI until such time when earnings are impacted by a sale or liquidation of the associated foreign operation.

A summary of the potential effect of netting arrangements on our financial position related to the offsetting of our recognized derivative assets and liabilities under master netting arrangements or similar agreements is as follows: Offsetting of Derivative Assets

Gross Amounts Not Offset in the Consolidated Balance Sheets

Net Amount

	Gross Amounts of Recognized Assets Presented in the Consolidated Balance Sheets (in thousands)	Derivative Financial Instruments	Cash Collateral Received	
September 30, 2014	\$198	\$(198) \$—	\$—
December 31, 2013	\$41	\$(40) \$—	\$1
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Offsetting of Derivative Liabilities

		Gross Amounts Not Offset in the Consolidated Balance Sheets				
	Gross Amounts of Recognized Liabilities Presented in the Consolidated Balance Sheets (in thousands)	Derivative Financial Instruments		Cash Collateral Pledged	Net Amount	
September 30, 2014	\$1,726	\$(198)	\$—	\$1,528	
December 31, 2013	\$2,176	\$(40)	\$ —	\$2,136	

Our derivative assets and liabilities consist of foreign exchange forward and interest rate swap contracts with eight counterparties at September 30, 2014 and seven counterparties at December 31, 2013. No derivative asset or liability balance with any of our counterparties was individually significant at September 30, 2014 or December 31, 2013. Our derivative contracts with each of these counterparties exist under agreements that provide for the net settlement of all contracts through a single payment in a single currency in the event of default. We have no pledges of cash collateral against our obligations nor have we received pledges of cash collateral from our counterparties under the associated derivative contracts.

Cash Flow Hedges

As a result of our floating rate debt, we are exposed to variability in our cash flows from changes in the applicable interest rate index. We enter into swaps to achieve a fixed rate of interest on the hedged portion of debt in order to increase our ability to forecast interest expense. The objective of these swaps is to reduce the variability of cash flows from increases in the LIBOR-based borrowing rates on our floating rate credit facility. The swaps do not protect us from changes to the applicable margin under our credit facility.

In May 2012, we entered into six forward starting pay-fixed, receive one-month LIBOR interest rate swaps. The interest rate swaps convert \$200 million of our LIBOR-based debt from a floating LIBOR interest rate to a fixed interest rate of 1.00% (excluding the applicable margin on the debt) and are effective from July 31, 2013 to August 8, 2016. These cash flow hedges are expected to be highly effective in achieving offsetting cash flows attributable to the hedged risk through the term of the hedge. Consequently, effective changes in the fair value of the interest rate swaps are recorded as a component of OCI and are recognized in earnings when the hedged item affects earnings. The amounts paid or received on the hedges are recognized as adjustments to interest expense. The amount of net losses expected to be reclassified into earnings in the next 12 months is \$1.5 million. At September 30, 2014, our LIBOR-based debt balance was \$310.0 million.

We will continue to monitor and assess our interest rate risk and may institute additional interest rate swaps or other derivative instruments to manage such risk in the future.

The before-tax effect of our cash flow derivative instruments on the Consolidated Balance Sheets and the Consolidated Statements of Operations for the three and nine months ended September 30 were as follows:

Derivatives in ASC Amount of Gain (Loss) Gain (Loss) Reclassified from Accumulat Gain (Loss) Recognized in Income on Recognized in OCI on OCI into Income (Effective Portion) Derivative (Ineffective Portion)

Cash Flow Hedging Relationships	Derivative Portion)	e (Effective	Location	Amount		Location	Amour	nt
relationships	2014 (in thousa	2013 ands)		2014 (in thousan	2013 ads)		2014 (in tho	2013 usands)
Three Months Ended September 30, Interest rate swap contracts	•	ŕ	Interest expense	`	,	Interest expense		\$
Nine Months Ended September 30, Interest rate swap contracts	\$(556)	\$ 223	Interest expense	\$ (1,276)	\$ (274)	Interest expense	\$ —	\$—

Derivatives Not Designated as Hedging Relationships

We are exposed to foreign exchange risk when we enter into non-functional currency transactions, both intercompany and third-party. At each period-end, non-functional currency monetary assets and liabilities are revalued with the change recorded to other income and expense. We enter into monthly foreign exchange forward contracts (a total of 390 contracts were entered into during the nine months ended September 30, 2014), which are not designated for hedge accounting, but rather with the intent to reduce earnings volatility associated with certain of these non-functional currency assets and liabilities. The notional amounts of the

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contracts ranged from \$86,000 to \$19.3 million, offsetting our exposures to the euro, South African rand, Saudi riyal, Canadian dollar, Australian dollar, Chinese yuan renminbi, and various other currencies.

The effect of our foreign exchange forward derivative instruments on the Consolidated Statements of Operations for the three and nine months ended September 30 was as follows:

Derivatives Not Designated as Hedging Instrument under ASC 815-20	Gain (Loss) Recognized on Derivatives in Other Income (Expense)				
	Three Months Ended September 30,		Nine Months Ended September 30,		
	2014	2013	2014	2013	
	(in thousands)				
Foreign exchange forward contracts	\$(2,458) \$882	\$(4,389) \$125	
Note 8: Defined Benefit Pension Plans					

We sponsor both funded and unfunded defined benefit pension plans for our international employees, primarily in Germany, France, Italy, Indonesia, Brazil, and Spain, offering death and disability, retirement, and special termination benefits. The defined benefit obligation is calculated annually by using the projected unit credit method. The measurement date for the pension plans was December 31, 2013.

Our defined benefit pension plans are denominated in the functional currencies of the respective countries in which the plans are sponsored; therefore, the balances increase or decrease, with a corresponding change in OCI, due to changes in foreign currency exchange rates. Amounts recognized on the Consolidated Balance Sheets consist of:

	September 30, 2014 (in thousands)	December 31, 2013
Assets		
Plan assets in other long-term assets	\$1,433	\$1,426
Liabilities Current portion of pension plan liability in wages and benefits payable Long-term portion of pension plan liability	3,366 82,529	3,721 88,687
Net pension plan benefit liability	\$84,462	\$90,982

Our net pension plan benefit liability decreased primarily due to favorable foreign currency exchange rates at September 30, 2014 as compared with December 31, 2013.

Our asset investment strategy focuses on maintaining a portfolio using primarily insurance funds, which are accounted for as investments and measured at fair value, in order to achieve our long-term investment objectives on a risk adjusted basis. Our general funding policy for these qualified pension plans is to contribute amounts sufficient to satisfy regulatory funding standards of the respective countries for each plan. We contributed \$389,000 and \$394,000 to the defined benefit pension plans for the nine months ended September 30, 2014 and 2013, respectively. The timing of contributions can vary by plan and from year to year. For 2014, assuming that actual plan asset returns are consistent with our expected rate of return, and that interest rates remain constant, we expect to contribute approximately \$425,000 to our defined benefit pension plans. We contributed \$436,000 to the defined benefit pension plans for the year ended December 31, 2013.

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Net periodic pension benefit costs for our plans include the following components:

	Three Months Ended September 30,		Nine Months Ended September 3 th	
	2014	2013	2014	2013
	(in thousands)			
Service cost	\$723	\$1,026	\$2,750	\$3,018
Interest cost	871	791	2,661	2,377
Expected return on plan assets	(158) (79	(478) (237
Settlements and other	6	_	33	(814)
Amortization of actuarial net loss	118	249	363	746
Amortization of unrecognized prior service costs	^{ce} 17	17	53	51
Net periodic benefit cost	\$1,577	\$2,004	\$5,382	\$5,141
Note 0: Stock-Rased Compensation				

Note 9: Stock-Based Compensation

We record stock-based compensation expense for awards of stock options, stock sold pursuant to our ESPP (until October 1, 2013), and the issuance of restricted stock units and unrestricted stock awards. We expense stock-based compensation primarily using the straight-line method over the requisite service period. For the three and nine months ended September 30, stock-based compensation expense and the related tax benefit were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30	
	2014	2013	2014	2013
	(in thousands)			
Stock options	\$606	\$537	\$1,706	\$1,529
Restricted stock units	2,413	3,258	10,307	11,651
Unrestricted stock awards	230	204	690	606
ESPP	_	155	_	490
Total stock-based compensation	\$3,249	\$4,154	\$12,703	\$14,276
Related tax benefit	\$850	\$1,085	\$3,523	\$3,838

We issue new shares of common stock upon the exercise of stock options or when vesting conditions on restricted stock units are fully satisfied.

Subject to stock splits, dividends, and other similar events, 7,473,956 shares of common stock are reserved and authorized for issuance under our Amended and Restated 2010 Stock Incentive Plan (Stock Incentive Plan). Awards consist of stock options, restricted stock units, and unrestricted stock awards. At September 30, 2014, 3,687,977 shares were available for grant under the Stock Incentive Plan. The Stock Incentive Plan shares are subject to a fungible share provision such that the authorized share reserve is reduced by (i) one share for every one share subject to a stock option or share appreciation right granted under the Plan and (ii) 1.7 shares for every one share of common stock that was subject to an award other than an option or share appreciation right.

Stock Options

Options to purchase our common stock are granted to certain employees, senior management, and members of the Board of Directors with an exercise price equal to the market close price of the stock on the date the Board of Directors approves the grant. Options generally become exercisable in three equal annual installments beginning one year from the date of grant and generally expire 10 years from the date of grant. Compensation expense is recognized only for those options expected to vest, with forfeitures estimated based on our historical experience and future expectations.

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The fair values of stock options granted were estimated at the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

	Three Mor	Three Months Ended September 30,		Nine Months Ended September 30		er 30,	
	2014	2013 (1)		2014		2013	
Dividend yield	_	% —	%		%	_	%
Expected volatility	33.6	% —	%	39.3	%	38.1	%
Risk-free interest rate	1.9	% —	%	1.7	%	1.0	%
Expected term (years)	5.5	_		5.5		5.5	

⁽¹⁾ There were no employee stock options granted for the three months ended September 30, 2013.

Expected volatility is based on a combination of the historical volatility of our common stock and the implied volatility of our traded options for the related expected term. We believe this combined approach is reflective of current and historical market conditions and is an appropriate indicator of expected volatility. The risk-free interest rate is the rate available as of the award date on zero-coupon U.S. government issues with a term equal to the expected life of the award. The expected life is the weighted average expected life of an award based on the period of time between the date the award is granted and the estimated date the award will be fully exercised. Factors considered in estimating the expected life include historical experience of similar awards, contractual terms, vesting schedules, and expectations of future employee behavior. We have not paid dividends in the past and do not plan to pay dividends in the foreseeable future.

A summary of our stock option activity for the nine months ended September 30 is as follows:

	Shares		Weighted Average Exercise Price per Share	Contractual Life	Aggregate Intrinsic Value ⁽¹⁾	Weighted Average Grant Date Fair Value
	(in thousand	ls)		(years)	(in thousands)	
Outstanding, January 1, 2013	1,137		\$ 54.06	4.8	\$3,815	
Granted	128		42.76			\$15.44
Exercised	(53)	22.40		\$ 1,067	
Expired	(11)	49.04			
Outstanding, September 30, 2013	1,201		\$ 54.32	4.8	\$2,090	
Outstanding, January 1, 2014	1,180		\$ 54.79	4.6	\$1,300	
Granted	160		35.65			\$13.65
Exercised	(41)	26.17		\$ 546	
Forfeited	(7)	44.06			
Expired	(141)	69.24			
Outstanding, September 30, 2014	1,151		\$ 51.42	5.1	\$1,011	
Exercisable, September 30, 2014	797		\$ 56.78	3.4	\$ 396	
Expected to vest, September 30, 2014	341		\$ 39.40	8.7	\$ 586	

The aggregate intrinsic value of outstanding stock options represents amounts that would have been received by the optionees had all in- the-money options been exercised on that date. Specifically, it is the amount by which the market value of our stock exceeded the exercise price of the outstanding in-the-money options before applicable income taxes, based on our closing stock price on the last business day of the period. The aggregate intrinsic value of stock options exercised during the period is calculated based on our stock price at the date of exercise.

As of September 30, 2014, total unrecognized stock-based compensation expense related to nonvested stock options was approximately \$3.4 million, which is expected to be recognized over a weighted average period of approximately 1.8 years.

Restricted Stock Units

Certain employees, senior management, and members of the Board of Directors receive restricted stock units as a component of their total compensation. The fair value of a restricted stock unit is the market close price of our common stock on the date of grant. Restricted stock units generally vest over a three year period. Compensation expense, net of forfeitures, is recognized over the vesting period.

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Subsequent to vesting, the restricted stock units are converted into shares of our common stock on a one-for-one basis and issued to employees. We are entitled to an income tax deduction in an amount equal to the taxable income reported by the employees upon vesting of the restricted stock units.

Beginning in 2013, the performance-based restricted stock units to be issued under the Long-Term Performance Restricted Stock Unit Award Agreement (Performance Award Agreement) are determined based on (1) our achievement of specified non-GAAP EPS targets, as established by the Board at the beginning of each year for each of the calendar years contained in the performance periods (2-year and 3-year awards in 2013 and 3-year awards in subsequent years) (the performance condition) and (2) our total shareholder return (TSR) relative to the TSR attained by companies that are included in the Russell 3000 Index during the performance periods (the market condition). Compensation expense, net of forfeitures, is recognized on a straight-line basis, and the units vest upon achievement of the performance condition, provided participants are employed by Itron at the end of the respective performance periods. For U.S. participants who retire during the performance period, a pro-rated number of restricted stock units (based on the number of days of employment during the performance period) immediately vest based on the attainment of the performance goals as assessed after the end of the performance period.

Depending on the level of achievement of the performance condition, the actual number of shares to be earned ranges between 0% and 160% of the awards originally granted. At the end of the performance periods, if the performance conditions are achieved at or above threshold, the number of shares earned is further adjusted by a TSR multiplier payout percentage, which ranges between 75% and 125%, based on the market condition. Therefore, based on the attainment of the performance and market conditions, the actual number of shares that vest may range from 0% to 200% of the awards originally granted. Due to the presence of the TSR multiplier market condition, we utilize a Monte Carlo valuation model to determine the fair value of the awards at the grant date. This pricing model uses multiple simulations to evaluate the probability of our achievement of various stock price levels to determine our expected TSR performance ranking. The weighted-average assumptions used to estimate the fair value of performance-based restricted stock units granted and the resulting weighted average fair-value are as follows:

	Three Mon	Three Months Ended September 30,		Nine Months Ended September 30,			r 30,
	2014	2013 (1)		2014		2013	
Dividend yield	_	% —	%		%	_	%
Expected volatility	30.1	% —	%	32.3	%	39.1	%
Risk-free interest rate	0.7	% —	%	0.4	%	0.3	%
Expected term (years)	2.3	_		2.0		2.5	
Weighted-average fair value	\$43.05	\$ —		\$35.15		\$45.03	

⁽¹⁾ There were no long-term performance restricted stock units granted for the three months ended September 30, 2013.

Expected volatility is based on the historical volatility of our common stock for the related expected term. We believe this approach is reflective of current and historical market conditions and is an appropriate indicator of expected volatility. The risk-free interest rate is the rate available as of the award date on zero-coupon U.S. government issues with a term equal to the expected term of the award. The expected term is the term of an award based on the period of time between the date of the award and the date the award is expected to vest. The expected term assumption is based upon the plan's performance period as of the date of the award. We have not paid dividends in the past and do not plan to pay dividends in the foreseeable future.

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The following table summarizes restricted stock unit activity for the nine months ended September 30:

	Number of Restricted Stock Units	Weighted Average Grant Date Fair Value	Aggregate Intrinsic Value ⁽¹⁾
	(in thousands)		(in thousands)
Outstanding, January 1, 2013	774		
Granted (2)	255	\$42.51	
Released	(260))	\$13,860
Forfeited	(27))	
Outstanding, September 30, 2013	742		
Outstanding, January 1, 2014 Granted ⁽²⁾ Released	658 330 (266)	\$35.64	\$13,022
Forfeited	(29)	· 	+ ,
Outstanding, September 30, 2014	693		
Vested but not released, September 30, 201	410		\$383
Expected to vest, September 30, 2014	588		\$23,125

⁽¹⁾ The aggregate intrinsic value is the market value of the stock, before applicable income taxes, based on the closing price on the stock release dates or at the end of the period for restricted stock units expected to vest.

Restricted stock units granted in 2013 and 2014 do not include awards under the Performance Award Agreement

At September 30, 2014, unrecognized compensation expense on restricted stock units was \$16.9 million, which is expected to be recognized over a weighted average period of approximately 1.8 years.

Unrestricted Stock Awards

We grant unrestricted stock awards to members of our Board of Directors as part of their compensation. Awards are fully vested and expensed when granted. The fair value of unrestricted stock awards is the market close price of our common stock on the date of grant.

The following table summarizes unrestricted stock award activity for the three and nine months ended September 30:

	Three Months Ended September 30,		Nine Months Ended September 30	
	2014	2013	2014	2013
	(in thousands, exc	ept per share data)		
Shares of unrestricted stock granted	6	5	18	14
Weighted average grant date fair value per share	\$41.42	\$42.83	\$39.19	\$44.50

Employee Stock Purchase Plan

⁽²⁾ for the respective years, as these awards are not granted until attainment of annual performance goals has been determined at the conclusion of the performance period, which had not occurred as of September 30, 2013 and 2014, respectively.

Under the terms of the ESPP, employees can deduct up to 10% of their regular cash compensation to purchase our common stock at a discount from the fair market value of the stock at the end of each fiscal quarter, subject to other limitations under the plan. The sale of the stock to the employees occurs at the beginning of the subsequent quarter. Effective October 1, 2013, we changed the terms of the ESPP to reduce the discount from 15% to 5% from the fair market value of the stock at the end of each fiscal quarter. As a result of this change, the ESPP is no longer considered compensatory, and no compensation expense is recognized for future sales of our common stock to employees. Prior to October 1, 2013, the plan was considered compensatory.

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The following table summarizes ESPP activity for the three and nine months ended September 30:

	Three Months Ended September 30,		Nine Months Ended September 36	
	2014	2013	2014	2013
	(in thousands, exc	ept per share data)		
Shares of stock sold to employees ⁽¹⁾	13	23	47	70
Weighted average fair value per ESPP award ⁽²⁾	\$ —	\$6.42	\$ —	\$6.61

- (1) Stock sold to employees during each fiscal quarter under the ESPP is associated with the offering period ending on the last day of the previous fiscal quarter.
- (2) Effective October 1, 2013, the ESPP is no longer compensatory, and therefore the weighted average fair value per award is not applicable for the three and nine months ended September 30, 2014.

There were approximately 459,000 shares of common stock available for future issuance under the ESPP at September 30, 2014.

Note 10: Income Taxes

Our tax provisions as a percentage of income (loss) before tax typically differ from the federal statutory rate of 35%, and may vary from period to period, due to fluctuations in the forecast mix of earnings in domestic and international jurisdictions, new or revised tax legislation and accounting pronouncements, tax credits, state income taxes, adjustments to valuation allowances, and uncertain tax positions, among other items.

Our tax expense for the three and nine months ended September 30, 2014 differed from the federal statutory rate of 35% due to the forecasted mix of earnings in domestic and international jurisdictions, estimated benefits of foreign tax credits, the benefit of certain interest expense deductions, and an election under U.S. Internal Revenue Code Section 338 with respect to a foreign acquisition in 2007.

Our tax benefit for the three months ended September 30, 2013 was lower than the federal statutory rate of 35% due to the forecasted mix of earnings in domestic and international jurisdictions, the benefit of certain interest expense deductions, and an election under U.S. Internal Revenue Code Section 338 with respect to a foreign acquisition in 2007. Our tax benefit for the nine months ended September 30, 2013 reflects the favorable discrete tax benefit for the retroactive extension of the 2012 research and experimentation credit in the amount of \$4.0 million. The American Taxpayer Relief Act of 2012 was signed into law on January 2, 2013 and extended several business tax provisions including the research and experimentation credit. Our annual estimated effective tax rate for 2013 was favorably impacted due to the forecasted mix of earnings in domestic and international jurisdictions, the benefit of certain interest expense deductions, and an election under U.S. Internal Revenue Code Section 338 with respect to a foreign acquisition in 2007.

We classify interest expense and penalties related to unrecognized tax liabilities and interest income on tax overpayments as components of income tax expense. The net interest and penalties expense recognized were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014 2013		2014	2013
	(in thousands)			
Net interest and penalties expense	\$237	\$453	\$1,476	\$792

Accrued interest and penalties recorded were as follows:

September 30, 2014 December 31, 2013

(in thousands)

 Accrued interest
 \$2,093
 \$2,078

 Accrued penalties
 4,168
 3,075

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Unrecognized tax benefits related to uncertain tax positions and the amount of unrecognized tax benefits that, if recognized, would affect our effective tax rate were as follows:

	September 30, 2014	December 31, 2013
	(in thousands)	
Unrecognized tax benefits related to uncertain tax positions	\$35,643	\$28,615
The amount of unrecognized tax benefits that, if recognized, would affect our effective tax rate	34,578	27,694

During the nine months ended September 30, 2014, we increased our unrecognized tax benefits related to uncertain tax positions by \$9.8 million and related penalties due to tax positions relating to various intercompany transactions. We decreased our unrecognized benefits related to uncertain tax positions by \$1.3 million due to the expiration of the statute of limitations.

At September 30, 2014, we are under examination by certain tax authorities for the 2000 to 2012 tax years. The material jurisdictions where we are subject to examination for the 2000 to 2012 tax years include, among others, the United States, France, Germany, Italy, Brazil, and the United Kingdom. We have received an initial assessment from the French Tax Administration ("FTA") for calendar years 2010 and 2011 of approximately \$9.5 million. We disagree with the initial assessment and intend to contest it vigorously. Accordingly, we have not recorded a liability with regard to this assessment. We have also received a formal assessment from Italy for calendar years 2008 and 2009 of approximately \$5 million subsequent to quarter end. We plan to pursue all available administrative remedies related to these assessments, and if we are not able to resolve administratively, we will pursue judicial remedies. We believe we have appropriately accrued for the expected outcome of all tax matters and do not currently anticipate that the ultimate resolution of these examinations will have a material adverse effect on our financial condition, future results of operations, or liquidity.

Based upon the timing and outcome of examinations, litigation, the impact of legislative, regulatory, and judicial developments, and the impact of these items on the statute of limitations, it is reasonably possible that the related unrecognized tax benefits could change from those recorded within the next twelve months. However, at this time, an estimate of the range of reasonably possible adjustments to the balance of unrecognized tax benefits cannot be made.

Note 11: Commitments and Contingencies

Guarantees and Indemnifications

We are often required to obtain standby letters of credit (LOCs) or bonds in support of our obligations for customer contracts. These standby LOCs or bonds typically provide a guarantee to the customer for future performance, which usually covers the installation phase of a contract and may, on occasion, cover the operations and maintenance phase of outsourcing contracts.

Our available lines of credit, outstanding standby LOCs, and bonds were as follows:

	September 30, 2014 (in thousands)	December 31, 2013
Credit facilities ⁽¹⁾		
Multicurrency revolving line of credit	\$660,000	\$660,000
Long-term borrowings	(70,000	(120,000)
Standby LOCs issued and outstanding	(49,054)	(49,491)
Net available for additional borrowings and LOCs	\$540,946	\$490,509

Unsecured multicurrency revolving lines of credit with various financial institutions

Multicurrency revolving lines of credit	\$103,617	\$115,269	
Standby LOCs issued and outstanding	(27,979) (31,714)
Short-term borrowings ⁽²⁾	(7,138) (4,252)
Net available for additional borrowings and LOCs	\$68,500	\$79,303	
	****	*****	
Unsecured surety bonds in force	\$140,550	\$186,446	

 $^{{}^{(1)}}Refer$ to Note 6 for details regarding our secured credit facilities.

⁽²⁾ Short-term borrowings are included in "Other current liabilities" on the Consolidated Balance Sheets.

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In the event any such standby LOC or bond is called, we would be obligated to reimburse the issuer of the standby LOC or bond; however, we do not believe that any outstanding LOC or bond will be called.

We generally provide an indemnification related to the infringement of any patent, copyright, trademark, or other intellectual property right on software or equipment within our sales contracts, which indemnifies the customer from and pays the resulting costs, damages, and attorney's fees awarded against a customer with respect to such a claim provided that (a) the customer promptly notifies us in writing of the claim and (b) we have the sole control of the defense and all related settlement negotiations. We may also provide an indemnification to our customers for third party claims resulting from damages caused by the negligence or willful misconduct of our employees/agents in connection with the performance of certain contracts. The terms of our indemnifications generally do not limit the maximum potential payments. It is not possible to predict the maximum potential amount of future payments under these or similar agreements.

Legal Matters

We are subject to various legal proceedings and claims of which the outcomes are subject to significant uncertainty. Our policy is to assess the likelihood of any adverse judgments or outcomes related to legal matters, as well as ranges of probable losses. A determination of the amount of the liability required, if any, for these contingencies is made after an analysis of each known issue. A liability is recorded and charged to operating expense when we determine that a loss is probable and the amount can be reasonably estimated. Additionally, we disclose contingencies for which a material loss is reasonably possible, but not probable.

In 2010 and 2011, Transdata Incorporated (Transdata) filed lawsuits against four of our customers, CenterPoint Energy (CenterPoint), TriCounty Electric Cooperative, Inc. (Tri-County), San Diego Gas & Electric Company (San Diego), and Texas-New Mexico Power Company (TNMP), as well as several other utilities, alleging infringement of three patents owned by Transdata related to the use of an antenna in a meter. Pursuant to our contractual obligations with our customers, we agreed, subject to certain exceptions, to indemnify and defend them in these lawsuits. The complaints seek unspecified damages as well as injunctive relief. CenterPoint, Tri-County, San Diego, and TNMP have denied all of the substantive allegations and filed counterclaims seeking a declaratory judgment that the patents are invalid and not infringed. In December 2011, the Judicial Panel on Multi-District Litigation consolidated all of these cases in the Western District of Oklahoma for pretrial proceedings. On April 17, 2011, the Oklahoma court stayed the litigation pending the resolution of re-examination proceedings in the United States Patent and Trademark Office (U.S. PTO). The U.S. PTO has issued re-examination certificates confirming the patentability of the original claims and allowing certain new claims added by Transdata. The parties conducted a claim construction hearing on February 5, 2013 on one claim term -- "electric meter circuitry." After initially adopting the defendants' proposed construction of the term, the Court granted Transdata's motion for reconsideration by order of June 25, 2013 and has adopted Transdata's proposed construction. On October 1, 2013, the Court issued an order construing other claim terms. Fact discovery closed on June 29, 2014. Opening and rebuttal expert reports have been served, and the parties are in the process of scheduling expert depositions. In addition, new requests for re-examination have been filed, and all Transdata claims contained in all three patents currently stand as rejected by the U.S. PTO in the re-examinations. Petitions for inter partes review have also been filed, but there has not yet been a decision on those petitions. Some of the defendants, including those we are defending, have sought a stay in light of the re-examination and inter partes review proceedings. That motion is pending. No trials are scheduled. We do not believe this matter will have a material adverse effect on our business or financial condition, although an unfavorable outcome could have a material adverse effect on our results of operations for the period in which such a loss is recognized.

Itron and its subsidiaries are parties to various employment-related proceedings in jurisdictions where they do business. None of the proceedings are individually material to Itron, and we believe that we have made adequate provision such that the ultimate disposition of the proceedings will not materially affect Itron's business or financial condition.

In a series of cases, approximately 300 former employees of Itron Sistemas e Technologia Ltda. (Itron Brazil), the majority of whose employment contracts were terminated in 2011, sued Itron Brazil seeking payment of overtime and salary differential and alleging that the assumption of the employment relationship by Itron Brazil constituted illegal outsourcing under Brazilian law. In 2008, Itron Brazil entered into an agreement to provide installation and maintenance services to one of its customers and, to perform such services, hired over 800 employees of the previous provider of such services. In 2011, Itron Brazil determined to terminate the contract with its customer, which led to the termination of approximately 870 employees. Under applicable statutes of limitation, most additional employee claims must have been brought prior to October 31, 2013. Itron Brazil intends to vigorously defend these cases.

On October 31, 2013, we received a claim from one of our customers relating to alleged defects in meters sold to this customer since the year 2000. The customer asserts that it should be compensated for product and other related costs. We have engaged the customer in discussions to determine the factual basis for the claim. We are not yet able to estimate a potential range of loss. Currently, we do not believe that the outcome of this matter will have a material adverse effect on our business or financial

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condition, although an unfavorable outcome could have a material adverse effect on our results of operations for the period in which such a loss is recognized.

On May 1, 2012, we completed the acquisition of SmartSynch, Inc. (SmartSynch). On or about April 25, 2012, SmartSynch entered into a contract with a third party (the Counterparty) to work with the Counterparty to develop jointly a new product that would be marketed and sold to potential SmartSynch customers. SmartSynch did not disclose to us prior to the closing of our acquisition of SmartSynch that it had entered into a material contract of this nature, which the Counterparty interprets as requiring payments totaling at least \$60 million to it for license fees over a five-year term. On July 25, 2012, after receiving an invoice for license fees purportedly owed under the contract, we commenced an action against the Counterparty in the Court of Chancery of the State of Delaware seeking a declaration that the contract was unenforceable or, in the alternative, seeking reformation of the contract. On August 21, 2012, the Counterparty filed an answer to the complaint, along with a counterclaim for breach of contract, among other claims, seeking damages in excess of \$60 million. Each party filed additional pleadings and briefing. Discovery has been completed, and a trial has been scheduled for February 2015. We have been asserting our positions and defending against the counterclaim vigorously, and will continue to do so. We do not believe this matter will have a material adverse effect on our business or financial condition, although an unfavorable outcome could have a material adverse effect on our results of operations for the period in which such a loss is recognized.

Warranty A summary of the warranty accrual account activity is as follows:

	Three Months Ended September 30,			Nine Months Ended September				
	2014		2013	2014	2013			
	(in thousands)							
Beginning balance	\$42,549		\$50,632	\$45,146	\$53,605			
New product warranties	2,278		1,761	4,992	4,583			
Other changes/adjustments to warranties	2,632		1,354	3,686	6,992			
Claims activity	(5,605)	(8,283)	(12,113)	(18,671)			
Effect of change in exchange rates	(1,500)	567	(1,357)	(478)			
Ending balance	40,354		46,031	40,354	46,031			
Less: current portion of warranty	22,283		20,102	22,283	20,102			
Long-term warranty	\$18,071		\$25,929	\$18,071	\$25,929			

Total warranty expense is classified within cost of revenues and consists of new product warranties issued, costs related to extended warranty contracts, and other changes and adjustments to warranties. Warranty expense for the three and nine months ended September 30 was as follows:

	Three Months En	ded September 30,	Nine Months End	ed September 30,
	2014	2013	2014	2013
	(in thousands)			
Total warranty expense	\$4,910	\$3,115	\$8,678	\$11,575

Warranty expense increased during the three months ended September 30, 2014 compared with the same period in 2013 primarily due to special warranty provisions for several customers. Warranty expense decreased during the nine months ended September 30, 2014, compared with the same period in 2013 primarily due to a \$5.1 million reduction in special warranty during the second quarter based on revised estimates for certain customers, partially offset by special warranty provisions in the third quarter.

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Unearned Revenue Related to Extended Warranty

A summary of changes to unearned revenue for extended warranty contracts is as follows:

	Three Months E	Enc	ded September 30,	Nine Months Ended September 30				
	2014		2013	2014	2013			
	(in thousands)							
Beginning balance	\$33,958		\$33,395	\$33,528	\$31,960			
Unearned revenue for new extended warranties	987		1,010	2,837	3,635			
Unearned revenue recognized	(633)	(597) (2,037	(1,592)		
Effect of change in exchange rates	(121)	55	(137)	(140)		
Ending balance	34,191		33,863	34,191	33,863			
Less: current portion of unearned revenue for extended warranty	2,592		2,454	2,592	2,454			
Long-term unearned revenue for extended warranty within other long-term obligations	\$31,599		\$31,409	\$31,599	\$31,409			

Health Benefits

We are self insured for a substantial portion of the cost of our U.S. employee group health insurance. We purchase insurance from a third party, which provides individual and aggregate stop-loss protection for these costs. Each reporting period, we expense the costs of our health insurance plan including paid claims, the change in the estimate of incurred but not reported (IBNR) claims, taxes, and administrative fees (collectively, the plan costs).

Plan costs were as follows:

	Three Months End	led September 30,	Nine Months Ended September 3				
	2014	2013	2014	2013			
	(in thousands)						
Plan costs	\$5,694	\$6,141	\$16,670	\$16,641			

The IBNR accrual, which is included in wages and benefits payable, was as follows:

	September 30, 2014	December 31, 2013
	(in thousands)	
IBNR accrual	\$1,868	\$2,206

Our IBNR accrual and expenses may fluctuate due to the number of plan participants, claims activity, and deductible limits. For our employees located outside of the United States, health benefits are provided primarily through governmental social plans, which are funded through employee and employer tax withholdings.

Note 12: Restructuring

2013 Projects

On September 10, 2013, our management approved projects to restructure our operations to improve profitability and increase efficiencies. These restructuring projects reduced headcount and closed or consolidated several manufacturing and office facilities. Overall, we will have reduced our work force by approximately 9% once the projects are complete.

We began implementing these projects in the third quarter of 2013, and we expect to substantially complete project activities by the middle of 2015 and begin recognizing full savings in 2016. While activities are expected to continue through June 2015, we do not anticipate any additional costs related to the 2013 Projects subsequent to September 30, 2014. Certain aspects of the projects are subject to a variety of labor and employment laws, rules, and regulations, which could result in a delay in completing the projects at some locations.

During the nine months ended September 30, 2014, the total expected costs decreased \$2.5 million from our December 31, 2013 expected costs. This decrease was primarily the result of a reassessment of certain restructuring actions during the second quarter of 2014. This was partially offset by additional workforce reductions from the planned consolidation of certain corporate functions.

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The total expected restructuring costs, the restructuring costs recognized during the nine months ended September 30, 2014, and the remaining expected restructuring costs as of September 30, 2014 were as follows:

	Total Expected Costs at September 30, 2014	Costs Recognized in Prior Periods	Costs Recognized During the Nine Months Ended September 30, 2014	Remaining Costs to be Recognized at September 30, 2014
Employee consumer costs	(in thousands)	¢20.106	¢ (5 405	¢
Employee severance costs	\$23,691	\$29,186	\$(5,495)	\$—
Asset impairments	1,232	1,232	_	_
Other restructuring costs	3,965	681	3,284	_
Total	\$28,888	\$31,099	\$(2,211)	\$ —
Segments:				
Electricity	\$15,512	\$24,056	\$(8,544)	\$ —
Gas	4,107	4,369	(262)	_
Water	3,130	1,957	1,173	_
Corporate unallocated	6,139	717	5,422	_
Total	\$28,888	\$31,099	\$(2,211)	\$—

The following table summarizes the activity within the restructuring related balance sheet accounts during the nine months ended September 30, 2014:

	Accrued Employee Severance		Asset Impairments & Net Loss on Sale or Disposal	Other Accrued Costs		Total	
	(in thousands)						
Beginning balance, January 1, 2014	\$32,709		\$ —	\$3,632		\$36,341	
Costs incurred and charged to expense	(5,495)		3,284		(2,211)
Cash payments	(11,177)		(2,172)	(13,349)
Non-cash items	_		_	_		_	
Effect of change in exchange rates	(1,529)		(109)	(1,638)
Ending balance, September 30, 2014	\$14,508		\$ —	\$4,635		\$19,143	

Other restructuring costs include expenses to exit facilities, such as costs to relocate inventory and equipment and contract cancellation costs, once the operations in those facilities have ceased. Costs associated with restructuring activities are generally presented as restructuring expense in the Consolidated Statements of Operations, except for certain costs associated with inventory write-downs, which are classified within cost of revenues, and accelerated depreciation expense, which is recognized according to the use of the asset.

The current portions of the restructuring related liability balances were \$13.7 million and \$30.3 million as of September 30, 2014 and December 31, 2013, respectively. The current portion of the liability is classified within "Other current liabilities" on the Consolidated Balance Sheets. The long-term portions of the restructuring related liability balances were \$5.4 million and \$6.0 million as of September 30, 2014 and December 31, 2013, respectively. The long-term portion of the restructuring liability is classified within "Other long-term obligations" on the Consolidated Balance Sheets, and includes facility exit costs and severance accruals.

Asset impairments are determined at the asset group level. Revenues and net operating income from the activities we have exited or will exit under the restructuring plan are not material to our operating segments or consolidated results.

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Note 13: Other Comprehensive Income (Loss)

OCI is reflected as a net increase (decrease) to Itron, Inc. shareholders' equity and is not reflected in our results of operations. The before-tax amount, income tax (provision) benefit, and net-of-tax amount related to each component of other comprehensive income (loss) during the reporting periods are as follows:

	Three Months Ended September 30,				Nine Month September 3			
	2014 (in thousand	s)	2013		2014		2013	
Before-tax amount								
Foreign currency translation adjustment	\$(49,820)	\$21,992		\$(61,208)	\$1,343	
Net unrealized gain (loss) on derivative instruments	217		(1.021	`		`		
designated as cash flow hedges	217		(1,021)	(556)	223	
Net hedging loss (gain) reclassified into net income	430		274		1,275		274	
Pension plan benefits liability adjustment	141		266		449		(17)
Total other comprehensive income (loss), before tax	(49,032)	21,511		(60,040)	1,823	
Tax (provision) benefit								
Foreign currency translation adjustment	429		(73)	448		(3,544)
Net unrealized gain (loss) on derivative instruments	(02	,		ĺ	212			,
designated as cash flow hedges	(83)	343		212		(129)
Net hedging loss (gain) reclassified into net income	(164)	(104)	(487)	(104)
Pension plan benefits liability adjustment	(43)	(81)	(136)	5	
Total other comprehensive income (loss) tax (provision) benefit	139		85		37		(3,772)
Net-of-tax amount								
Foreign currency translation adjustment	(49,391)	21,919		(60,760)	(2,201)
Net unrealized gain (loss) on derivative instruments designated as cash flow hedges	134		(678)	(344)	94	
Net hedging loss (gain) reclassified into net income	266		170		788		170	
Pension plan benefits liability adjustment	98		185		313		(12)
Total other comprehensive income (loss), net of tax	\$(48,893)	\$21,596		\$(60,003)	\$(1,949)

The changes in the components of accumulated other comprehensive income (loss) (AOCI), net of tax, were as follows:

	Foreign Currency Translation Adjustments (in thousands)				Net Unrealized Gain (Loss) on Nonderivative Instruments	1			Total	
Balances at January 1, 2013 OCI before reclassifications Amounts reclassified from AOCI	\$(3,313 (2,201))	\$(1,689 94 170)	\$(14,380)	\$(15,002 — (12)	\$(34,384 (2,107 158)
Total other comprehensive income (loss)	(2,201)	264		_		(12)	(1,949)
Balances at September 30, 2013	\$(5,514)	\$(1,425)	\$(14,380)	\$(15,014)	\$(36,333)

Balances at January 1, 2014 OCI before reclassifications	\$3,799 (60,760	\$(1,256) (344) \$(14,380) —) \$(9,885 627) \$(21,722 (60,477)
Amounts reclassified from AOCI		788) — —	(314) 474	,
Total other comprehensive income (loss)	(60,760) 444	_	313	(60,003)
Balances at September 30, 2014	\$(56,961) \$(812) \$(14,380) \$(9,572) \$(81,725)

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Details about the AOCI components reclassified to the Consolidated Statements of Operations during the reporting periods are as follows:

	Amount Reclassified from Three Months Ended September 30,		OCI ⁽¹⁾ Nine Month September 3		Affected Line Item in the Income Statement		
	2014 (in thousand	2013	2014	2013			
Amortization of defined benefit pension items Prior-service costs Actuarial losses	\$(17 (118) \$(17) (249) \$(53) (363	/ ' (-	(2) (2)		
Other	(6) —	(35)) —	(2)		
Total, before tax	(141) (266) (451) (797	Income before income taxes		
Tax benefit (provision) Total, net of tax	43 (98	81) (185	137) (314	243) (554	Income tax provision Net income		
Total reclassifications for the period, net of tax	\$(98) \$(185) \$(314) \$(554	Net income		

⁽¹⁾ Amounts in parenthesis indicate debits to the Consolidated Statements of Operations.

Refer to Note 7 for additional details related to derivative activities that resulted in reclassification of AOCI to the Consolidated Statements of Operations.

Note 14: Fair Values of Financial Instruments

The fair values at September 30, 2014 and December 31, 2013 do not reflect subsequent changes in the economy, interest rates, and other variables that may affect the determination of fair value. The following table presents the fair values of our financial instruments as of the balance sheet dates:

	September 30, 2014 Carrying Fair		December 31, 2013	
			Carrying	Fair
	Amount	Value	Amount	Value
		(in thousands)		
Assets				
Cash and cash equivalents	\$122,475	\$122,475	\$124,805	\$124,805
Foreign exchange forwards	36	36	41	41
Interest rate swaps	162	162	_	_
Liabilities				
Credit facility				
USD denominated term loan	\$240,000	\$239,495	\$258,750	\$258,011
Multicurrency revolving line of credit	70,000	69,836	120,000	119,609
Interest rate swaps	1,474	1,474	2,031	2,031
Foreign exchange forwards	252	252	145	145

⁽²⁾ These AOCI components are included in the computation of net periodic pension cost. Refer to Note 8 for additional details.

The following methods and assumptions were used in estimating fair values:

Cash and cash equivalents: Due to the liquid nature of these instruments, the carrying value approximates fair value (Level 1).

Credit facility - term loan and multicurrency revolving line of credit: The term loan and revolver are not traded publicly. The fair values, which are valued based upon a hypothetical market participant, are calculated using a discounted cash flow model with Level 2 inputs, including estimates of incremental borrowing rates for debt with similar terms, maturities, and credit profiles. Refer to Note 6 for a further discussion of our debt.

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Derivatives: See Note 7 for a description of our methods and assumptions in determining the fair value of our derivatives, which were determined using Level 2 inputs.

Note 15: Segment Information

We operate under the Itron brand worldwide and manage and report under three operating segments, Electricity, Gas, and Water. Our Water operating segment includes both our global water and heat solutions.

In March 2013, we separated the management of our Energy operating segment into Electricity and Gas to allow each business line to develop its own go-to-market strategy, prioritize its marketing and product development requirements, and focus on its strategic investments. Our sales, marketing, and delivery functions are managed under three business lines - Electricity, Gas, and Water. Our product development and manufacturing operations are now managed on a worldwide basis to promote a global perspective in our operations and processes while maintaining alignment with the business lines. The transition to the new organizational structure, including changes to operations and financial reporting systems, was completed in the fourth quarter of 2013. Our historical segment information for the three and nine months ended September 30, 2013 has been recast to reflect our new operating segments.

We have three measures of segment performance: revenue, gross profit (margin), and operating income (margin). Our operating segments have distinct products, and, therefore, intersegment revenues are minimal. Certain operating expenses are allocated to the operating segments based upon established allocation methodologies. Corporate operating expenses, interest income, interest expense, other income (expense), and income tax provision (benefit) are not allocated to the segments, nor included in the measure of segment profit or loss. In addition, we allocate only certain production assets and intangible assets to our operating segments. We do not manage the performance of the segments on a balance sheet basis.

Segment Products

Electricity

Standard electricity (electromechanical and electronic) meters; advanced electricity meters and communication modules; smart electricity meters; smart electricity communication modules; prepayment systems, including smart key, keypad, and smart card communication technologies; advanced systems including handheld, mobile, and fixed network collection technologies; smart network technologies; meter data management software; knowledge application solutions; and professional services including implementation, installation, consulting, and analysis.

Gas

Standard gas meters; advanced gas meters and communication modules; smart gas meters; smart gas communication modules; prepayment systems, including smart key, keypad, and smart card communication technologies; advanced systems, including handheld, mobile, and fixed network collection technologies; smart network technologies; meter data management software; knowledge application solutions; and professional services, including implementation, installation, consulting, and analysis.

Water

Standard water and heat meters; advanced and smart water meters and communication modules; smart heat meters; advanced systems including handheld, mobile, and fixed network collection technologies; meter data management software; knowledge application solutions; and professional services including implementation, installation, consulting, analysis, and system management.

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Revenues, gross profit, and operating income associated with our segments were as follows:

	Three Months En	ded September 30,	Nine Months Ended September 30,		
	2014	2013	2014	2013	
	(in thousands)				
Revenues					
Electricity	\$203,441	\$216,615	\$567,414	\$605,990	
Gas	149,276	143,240	449,707	416,166	
Water	143,737	135,636	443,481	403,046	
Total Company	\$496,454	\$495,491	\$1,460,602	\$1,425,202	
Gross profit					
Electricity	\$45,959	\$47,637	\$141,675	\$155,094	
Gas	53,492	55,303	168,609	156,073	
Water	51,311	47,144	158,054	138,628	
Total Company	\$150,762	\$150,084	\$468,338	\$449,795	
Operating income (loss)					
Electricity	\$(11,196)	\$(33,756)	\$(35,412)	\$(56,923)	
Gas	23,836	24,472	73,889	62,883	
Water	19,157	17,225	60,319	45,189	
Corporate unallocated	(15,339)	(14,429)	(45,872)	(37,314)	
Total Company	16,458	(6,488)	52,924	13,835	
Total other income (expense)	(4,421)	(2,859)	(13,966)	(8,837)	
Income before income taxes	\$12,037	\$(9,347)	\$38,958	\$4,998	

During the third quarter, in our Electricity segment, we revised our estimate of the cost to complete an OpenWay project in North America. This resulted in a decrease to gross profit of \$11.4 million, which decreased basic and diluted earnings per share by \$0.18 for the three and nine months ended September 30, 2014. We previously recorded additional costs on this contract in the third quarter of 2013, which decreased gross profit by \$13.6 million and decreased basic and diluted earnings per share by \$0.22 for the three months ended September 30, 2013 and \$0.21 for the nine months ended September 30, 2013.

For the three and nine months ended September 30, 2014 and September 30, 2013, no single customer represented more than 10% of total Company or the Electricity, Gas, or Water operating segment revenues.

Revenues by region were as follows:

	Three Months End	ded September 30,	Nine Months Ended September 30,		
	2014	2013	2014	2013	
	(in thousands)				
United States and Canada	\$237,684	\$227,784	\$652,390	\$616,555	
Europe, Middle East, and Africa	201,673	208,546	641,434	635,691	
Other	57,097	59,161	166,778	172,956	
Total revenues	\$496,454	\$495,491	\$1,460,602	\$1,425,202	

Depreciation and amortization expense associated with our segments was as follows:

•	•	Three Months Ended September 30,		Nine Months Ended September 30,		
		2014	2013	2014	2013	
		(in thousands)				
Electricity		\$11,596	\$11,740	\$36,754	\$35,084	

Gas	6,486	6,736	19,590	20,211
Water	6,466	6,201	18,679	18,379
Corporate Unallocated	79	41	210	75
Total Company	\$24,627	\$24,718	\$75,233	\$73,749

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Note 16: Subsequent Event

Stock Repurchases

Subsequent to September 30, 2014, we repurchased 80,500 shares of our common stock under the stock repurchase program authorized by the Board of Directors on February 7, 2014. The average price paid per share was \$38.20.

Restructuring

On November 4, 2014, we announced projects to restructure our Electricity business and related general and administrative activities to improve operational efficiencies and reduce expenses. We expect to consolidate certain facilities and reduce our global workforce as a result of the restructuring plan. The improved structure will position us to meet our long-term profitability goals by better aligning global operations with markets where we can serve our customers profitably. We expect to substantially complete the plan by the end of 2016, with a significant number of activities to be completed by the end of 2015. We estimate pre-tax restructuring charges of \$65 to \$75 million with approximately 20% related to closing or consolidating facilities and non-manufacturing operations and approximately 80% associated with severance and other one-time termination benefits. We expect to record the majority of the charges in the fourth quarter of 2014. Of the total estimated charge, approximately 90% will result in cash expenditures. Many of our employees are represented by unions or works councils, which requires consultation, and potential restructuring projects may be subject to regulatory approval, both of which could impact the timing of planned savings in certain jurisdictions.

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Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the unaudited condensed consolidated financial statements and notes included in this report and with our Annual Report on Form 10-K for the year ended December 31, 2013, filed with the Securities and Exchange Commission (SEC) on February 26, 2014.

Documents we provide to the SEC are available free of charge under the Investors section of our website at www.itron.com as soon as practicable after they are filed with or furnished to the SEC. In addition, these documents are available at the SEC's website (http://www.sec.gov), at the SEC's Headquarters at 100 F Street, NE, Washington, DC 20549, or by calling 1-800-SEC-0330.

Certain Forward-Looking Statements

This document contains forward-looking statements concerning our operations, financial performance, revenues, earnings growth, liquidity, and other items. This document reflects our current plans and expectations and is based on information currently available as of the date of this Quarterly Report on Form 10-Q. When we use the words "expect," "intend," "anticipate," "believe," "plan," "project," "estimate," "future," "objective," "may," "will," "will continue," and similar they are intended to identify forward-looking statements. Forward-looking statements rely on a number of assumptions and estimates. These assumptions and estimates could be inaccurate and cause our actual results to vary materially from expected results. Risks and uncertainties include 1) the rate and timing of customer demand for our products, 2) rescheduling or cancellations of current customer orders and commitments, 3) changes in estimated liabilities for product warranties and/or litigation, 4) our dependence on customers' acceptance of new products and their performance, 5) competition, 6) changes in domestic and international laws and regulations, 7) changes in foreign currency exchange rates and interest rates, 8) international business risks, 9) our own and our customers' or suppliers' access to and cost of capital, 10) future business combinations, and 11) other factors. You should not solely rely on these forward-looking statements as they are only valid as of the date of this Quarterly Report on Form 10-Q. We do not have any obligation to publicly update or revise any forward-looking statement in this document. For a more complete description of these and other risks, refer to Item 1A: "Risk Factors" included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013, which was filed with the SEC on February 26, 2014.

Results of Operations

We are a technology company, offering end-to-end smart metering solutions to electric, natural gas, and water utilities around the world. Our smart metering solutions, meter data management software, and knowledge application solutions bring additional value to a utility's metering and grid systems. Our professional services help our customers project-manage, install, implement, operate, and maintain their systems.

We operate under the Itron brand worldwide and manage and report under three operating segments - Electricity, Gas, and Water.

In March 2013, we separated the management of our Energy operating segment into Electricity and Gas to allow each business line to develop its own go-to-market strategy, prioritize its marketing and product development requirements, and focus on its strategic investments. Our sales, marketing, and delivery functions are managed under our three business lines - Electricity, Gas, and Water. Our product development and manufacturing operations are now managed on a worldwide basis to promote a global perspective in our operations and processes and still maintain alignment with the business lines. The transition to the new organizational structure, including changes to operations and financial reporting systems, was completed in the fourth quarter of 2013. Our historical segment information for the three and nine months ended September 30, 2013 has been recast to reflect our new operating segments.

We have three measures of segment performance: revenue, gross profit (margin), and operating income (margin). Our operating segments have distinct products, and therefore intersegment revenues are minimal. Certain operating expenses are allocated to the operating segments based upon established allocation methodologies. Corporate-specific operating expenses, interest income, interest expense, other income (expense), and income tax provision (benefit) are not allocated to the segments and are not included in the measure of segment profit or loss. In addition, we allocate only certain production assets and intangible assets to our operating segments. We do not manage the performance of the segments on a balance sheet basis.

Overview

Revenues for the three and nine months ended September 30, 2014 were \$496 million and \$1.5 billion, compared with \$495 million and \$1.4 billion in the same periods last year. The increase in the third quarter was driven by higher revenues in the Gas and Water segments partially offset by a decline in the Electricity segment. For the nine month period, revenue growth in the Gas and Water segments more than offset the Electricity decline. Gross margins for the three and nine months ended September 30, 2014 were 30.4% and 32.1%, compared with gross margins of 30.3% and 31.6% for the same periods in 2013. During the third quarter

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of 2014, gross margin increased as the result of improvements in the Electricity and Water segments, partially offset by a decline in Gas. For the nine month period in 2014, gross margin was driven higher by the Water segment. During the quarter, in our Electricity segment, we revised our estimate of the cost to complete an OpenWay project in North America. This resulted in a decrease to gross profit of \$11.4 million, which impacted gross margin by 270 basis points and 90 basis points for the three and nine months ended September 30, 2014. We previously recorded a net charge on this project in the third quarter of 2013, which decreased gross profit by \$13.6 million, and impacted gross margin by 260 basis points and 90 basis points for the three and nine months ended September 30, 2013.

Operating expenses for the three and nine months ended September 30, 2014 were lower compared with the same periods in 2013. Lower restructuring expenses in 2014 were partially offset by increased general and administrative expenses.

On November 4, 2014, we announced projects to restructure our Electricity business and related general and administrative activities to improve operational efficiencies and reduce expenses. We expect to consolidate certain facilities and reduce our global workforce as a result of the restructuring plan. The improved structure will position us to meet our long-term profitability goals by better aligning global operations with markets where we can serve our customers profitably. We expect to substantially complete the plan by the end of 2016, with a significant number of activities to be completed by the end of 2015. We estimate pre-tax restructuring charges of \$65 to \$75 million with approximately 20% related to closing or consolidating facilities and non-manufacturing operations and approximately 80% associated with severance and other one-time termination benefits. We expect to record the majority of the charges in the fourth quarter of 2014. Of the total estimated charge, approximately 90% will result in cash expenditures. Many of our employees are represented by unions or works councils, which requires consultation, and potential restructuring projects may be subject to regulatory approval, both of which could impact the timing of planned savings in certain jurisdictions. We plan to achieve annualized cost savings of approximately \$40 million by the end of 2016.

Total backlog was \$1.3 billion and twelve-month backlog was \$700 million at September 30, 2014.

Total Company Revenues, Gross Profit and Margin, and Unit Shipments

	Three Months Ended September 30,					Nine Months Ended September 30			30,	
	2014		2013		% Chang	ge .	2014		2013	% Change
	(in thousands))					(in thousand	s)		
Revenues	\$496,454		\$495,4	.91	— %		\$1,460,602		\$1,425,202	2%
Gross Profit	\$150,762		\$150,0	84	<u> </u> %		\$468,338		\$449,795	4%
Gross Margin	30.4	%	30.3	%			32.1	%	31.6	%
				Three M	onths Ende	ed Sept	ember 30,	Nine	Months Ended	d September 30,
				2014 (in thous	ands)	2013		2014	ļ	2013
Revenues by	y Region									
United State America)	es and Canada	(No	rth	\$237,68	4	\$227,	784	\$652	2,390	\$616,555
Europe, Mic (EMEA)	ldle East, and A	Afri	ca	201,673		208,54	46	641,	434	635,691
Other				57,097		59,16	1	166,	778	172,956
Total revenu	ies			\$496,45	4	\$495,	491	\$1,4	60,602	\$1,425,202

Meter and Module Summary

We classify meters into three categories:

Standard metering – no built-in remote reading communication technology

Advanced metering – one-way communication of meter data

Smart metering – two-way communication including remote meter configuration and upgrade (consisting primarily of our OpenWay® technology)

In addition, advanced and smart meter communication modules can be sold separately from the meter.

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Our revenue is driven significantly by sales of meters and communication modules. A summary of our meter and communication module shipments is as follows:

	Three Months Er	ded September 30,	Nine Months Ended September 3		
	2014	$2013^{(1)}$	2014	$2013^{(1)}$	
	(units in thousand	ds)			
Meters					
Standard	4,800	4,530	14,130	13,700	
Advanced and smart	1,400	1,210	4,280	4,180	
Total meters	6,200	5,740	18,410	17,880	
Stand-alone communication modules					
Advanced and smart	1,480	1,470	4,410	4,160	

Unit shipments for the three and nine months ended September 30, 2013 include 1.16 million meters (1.05 million Standard and 110,000 Advanced and Smart) and 50,000 stand-alone communication modules that should have been included in these periods in our previously filed Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2013, filed on November 5, 2013.

Revenues

Revenues increased \$1.0 million and \$35.4 million, or less than 1% and 2%, for the three and nine months ended September 30, 2014, compared with the same periods in 2013. The increase for the three months ended September 30, 2014 was driven by increased revenues in the Gas and Water segments, which was partially offset by lower revenues in the Electricity segment. In addition, the third quarter results include an unfavorable foreign exchange impact of \$3.1 million. The increase for the nine months ended September 30, 2014 was driven by higher revenues in the Gas and Water segments, with the largest increase, both in dollars and percentage points, occurring in the Water segment. This was partially offset by a decline in Electricity revenue in the same period.

For the three months ended September 30, 2014, revenue was higher due to increases in all categories of meters and communication modules, partially offset by changes in product mix and impacts of changes in foreign exchange rates. For the nine months ended September 30, 2014, the increase in revenues was associated with the increases in all categories of meters and communication modules.

A more detailed analysis of revenue fluctuations is provided in Operating Segment Results.

No single customer accounted for more than 10% of total Company revenues during the three and nine months ended September 30, 2014 and September 30, 2013. Our 10 largest customers accounted for 19% and 18% of total revenues during the three and nine months ended September 30, 2014 and 24% and 22% of total revenues during the three and nine months ended September 30, 2013.

Gross Margins

Gross margin for the third quarter of 2014 was 30.4%, compared with 30.3% for the same period in 2013. For the nine months ended September 30, 2014, gross margin was 32.1%, compared with 31.6% in the same period in 2013. The improvement in gross margin in the third quarter of 2014 was driven by improvement in Water. For the first nine months of 2014, gross margin improved due to the increased relative contribution of the Gas and Water segments. During the quarter, in our Electricity segment, we revised our estimate of the cost to complete an OpenWay project in North America. This resulted in a decrease to gross profit of \$11.4 million, which impacted gross margin by 270 basis points and 90 basis points for the three and nine months ended September 30, 2014. We previously recorded a net charge on this project in the third quarter of 2013, which decreased gross profit by \$13.6 million, and impacted gross

margin by 260 basis points and 90 basis points for the three and nine months ended September 30, 2013. A more detailed analysis of these fluctuations is provided in Operating Segment Results.

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Operating Segment Results

For a description of our operating segments, refer to Item 1: "Financial Statements Note 15: Segment Information".

	Three Mon 2014	ths Ended Se 2013	ptember 30, % Change		Nine Months 2014	s Ended Septe 2013	mber 30, % Change		
Segment Revenues	(in thousan	ds)			(in thousand	s)			
Electricity Gas Water Total revenues	\$203,441 149,276 143,737 \$496,454	\$216,615 143,240 135,636 \$495,491	(6)% 4% 6% —%		\$567,414 449,707 443,481 \$1,460,602	\$605,990 416,166 403,046 \$1,425,202	(6)% 8% 10% 2%		
	Three Months Ended September 30, 2014 2013				Nine Months Ended September 30, 2014 2013				
	Gross	Gross	Gross	Gross	Gross	Gross	Gross	Gross	
C	Profit	Margin	Profit	Margin	Profit	Margin	Profit	Margin	
Profit and Margi	Segment Gross Profit and Margin (in thousands)		(in thousand	(in thousands)		(in thousands)		(in thousands)	
Electricity	\$45,959	22.6%	\$47,637	22.0%	\$141,675	25.0%	\$155,094	25.6%	
Gas	53,492	35.8%	55,303	38.6%	168,609	37.5%	156,073	37.5%	
Water	51,311	35.7%	47,144	34.8%	158,054	35.6%	138,628	34.4%	
Total gross profi and margin	^t \$150,762	30.4%	\$150,084	30.3%	\$468,338	32.1%	\$449,795	31.6%	
	Three Months Ended September 2014 2013			tember 30, 2013		s Ended Septe	ember 30, 2013		
	Operating Income (Loss)	Operating Margin	Operating Income (Loss)	Operating Margin	Operating Income (Loss)	Operating Margin	Operating Income (Loss)	Operating Margin	
Segment	, ,		, ,		, ,		. ,		
Operating Incom (Loss) and		ds)	(in thousand	ds)	(in thousand	s)	(in thousand	ds)	
Operating Margi Electricity	n \$(11,196)	(6)%	\$(33,756)	(16)%	\$(35,412)	(6)%	\$(56,923)	(9)%	
Gas	23,836	16%	24,472	17%	73,889	16%	62,883	15%	
Water	19,157	13%	17,225	13%	60,319	14%	45,189	11%	
Corporate unallocated	(15,339)	(14,429)		(45,872)		(37,314)		
Total Company	\$16,458	3%	\$(6,488)	(1)%	\$52,924	4%	\$13,835	1%	

Electricity:

Revenues - Three months ended September 30, 2014 vs. Three months ended September 30, 2013 Electricity revenues decreased \$13.2 million, or 6%, for the three months ended September 30, 2014, compared with the same period in 2013. Revenues in 2014 were lower primarily due to decreased product shipments in all regions totaling \$19.5 million. This decrease was partially offset by higher professional services in North America of \$9.0 million.

Revenues - Nine months ended September 30, 2014 vs. Nine months ended September 30, 2013 Electricity revenues decreased \$38.6 million, or 6%, for the nine months ended September 30, 2014, compared with the same period in 2013. Revenues in 2014 were lower primarily due to decreased product shipments and decreased professional services in EMEA of \$29.9 million and \$5.4 million and decreased product shipments of \$8.4 million in Latin America and of \$3.7 million in Asia/Pacific. These decreases were partially offset by increased professional services revenue of \$15.7 million in North America. The net translation effect of our operations denominated in foreign currencies into U.S. dollars negatively impacted Electricity revenues by \$6.2 million in 2014.

No single customer accounted for more than 10% of the Electricity operating segment revenues during the three and nine months ended September 30, 2014 and 2013.

Gross Margin - Three months ended September 30, 2014 vs. Three months ended September 30, 2013 Electricity gross margin was 22.6% for the three months ended September 30, 2014, compared with 22.0% for the three months ended September 30, 2013. In 2014, gross margin increased 60 basis points over the prior year, primarily as the result of more favorable product mix, partially offset by increased inventory and warranty costs in EMEA. During the quarter, we revised our estimate of the cost to complete an OpenWay project in North America. This resulted in a decrease to gross profit of \$11.4 million,

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which impacted gross margin by 640 basis points. We previously recorded a net charge on this project in the third quarter of 2013, which decreased gross profit by \$13.6 million and impacted gross margin by 260 basis points.

Gross Margin - Nine months ended September 30, 2014 vs. Nine months ended September 30, 2013 Electricity gross margin was 25.0% for the nine months ended September 30, 2014, compared with 25.6% for the first nine months in 2013. During 2014, gross margin decreased 60 basis points over the prior year, driven by higher service costs and offset by lower manufacturing and warranty costs. During the third quarter, we recognized a net charge of \$11.4 million for increased costs on an OpenWay project in North America, which impacted gross margin by 230 basis points. A similar charge was recorded on this project in the third quarter of 2013, impacting gross margin by \$13.6 million, or 210 basis points.

Operating Expenses - Three months ended September 30, 2014 vs. Three months ended September 30, 2013 Electricity operating expenses decreased \$24.2 million, or 30%, for the three months ended September 30, 2014, compared with the same period in 2013, primarily due to a decrease of \$21.9 million in restructuring expense as a result of an accrual for our restructuring projects in 2013, as well as reduced spending of \$2.3 million and \$2.0 million in general and administrative and product development expenses. These decreases were offset partially by a scheduled increase of \$1.5 million in amortization expense. Sales and marketing, product development, general and administrative, and amortization of intangible asset expenses as a percentage of revenues were 28% in 2014 and 27% in 2013.

Operating Expenses - Nine months ended September 30, 2014 vs. Nine months ended September 30, 2013 Electricity operating expenses decreased \$34.9 million, or 16%, for the nine months ended September 30, 2014, compared with the same period in 2013, primarily due to a decrease of \$31.9 million in restructuring expense as a result of an accrual for our restructuring projects in 2013, as well as an additional credit to restructuring in 2014 resulting from our reassessment of our restructuring projects. Electricity also benefited from reduced spending of \$5.9 million and \$2.7 million in product development and sales and marketing expenses. These decreases were partially offset by a scheduled increase of \$4.4 million in amortization of intangible assets, and \$1.0 million in goodwill impairment. Sales and marketing, product development, general and administrative, and amortization of intangible asset expenses as a percentage of revenues were 33% in 2014 and 31% in 2013.

Gas:

Revenues - Three months ended September 30, 2014 vs. Three months ended September 30, 2013 Gas revenues increased \$6.0 million, or 4%, for the three months ended September 30, 2014, compared with the third quarter of 2013. This increase was primarily driven by increased product shipments and professional services of \$6.4 million and \$1.6 million in North America, partially offset by decreased product shipments of \$2.4 million in EMEA.

Revenues - Nine months ended September 30, 2014 vs. Nine months ended September 30, 2013 Gas revenues increased \$33.5 million, or 8%, for the nine months ended September 30, 2014, compared with the first half of 2013, primarily as a result of increased product revenues in all regions, including increases of \$28.1 million and \$6.7 million in North America and EMEA, respectively. These increases were partially offset by a decrease of \$1.8 million in professional services in North America.

No single customer accounted for more than 10% of the Gas operating segment revenues during the three and nine months ended September 30, 2014 and September 30, 2013.

Gross Margin - Three months ended September 30, 2014 vs. Three months ended September 30, 2013 Gas gross margin was 35.8% for the three months ended September 30, 2014, compared with 38.6% for the same period in 2013. This decrease of 280 basis points was driven by lower volumes and less favorable product mix in

EMEA, partially offset by increased volumes of higher margin products in North America.

Gross Margin - Nine months ended September 30, 2014 vs. Nine months ended September 30, 2013 Gas gross margin was 37.5% for the nine months ended September 30, 2014 and 2013. Improved gross margin in North America resulting from increased volumes of higher margin products was offset by unfavorable product mix in EMEA.

Operating Expenses - Three months ended September 30, 2014 vs. Three months ended September 30, 2013 Gas operating expenses decreased \$1.2 million, or 4%, for the three months ended September 30, 2014, compared with the same period in 2013. This was due primarily to lower restructuring expense, partially offset by higher product development costs during the quarter. Sales and marketing, product development, general and administrative, and amortization of intangible asset expenses as a percentage of revenues were 20% in 2014 and 2013.

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Operating Expenses - Nine months ended September 30, 2014 vs. Nine months ended September 30, 2013 Gas operating expenses increased \$1.5 million, or 2%, for the nine months ended September 30, 2014, compared with the same period in 2013. This was due primarily to higher product development costs of \$6.2 million in 2014, partially offset by lower general and administrative and restructuring expenses of \$2.2 million and \$1.3 million, as well as a scheduled decrease in amortization expense of \$1.2 million. Sales and marketing, product development, general and administrative, and amortization of intangible asset expenses as a percentage of revenues were 21% in 2014 and 22% in 2013.

Water:

Revenues - Three months ended September 30, 2014 vs. Three months ended September 30, 2013 Revenues increased \$8.1 million, or 6%, for the three months ended September 30, 2014, compared with the first quarter of 2013. All regions had higher volumes in 2014, including \$11.3 million in higher product revenue, including heat products, in EMEA and \$2.5 million in increased shipments in Asia/Pacific. While North America had higher volumes, total product revenue declined \$4.5 million.

Revenues - Nine months ended September 30, 2014 vs. Nine months ended September 30, 2013 Revenues increased \$40.4 million, or 10%, for the nine months ended September 30, 2014, compared with the same period last year. This increase was primarily due to \$35.1 million in higher product revenue, including heat products, in EMEA, as well as \$6.7 million higher product revenue in Asia/Pacific, and \$3.1 million higher product revenues in Latin America, partially offset by a decrease in services revenue of \$4.0 million in North America.

No single customer represented more than 10% of the Water operating segment revenues during the three and nine months ended September 30, 2014 and 2013.

Gross Margin - Three months ended September 30, 2014 vs. Three months ended September 30, 2013 Water gross margin increased to 35.7% for the three months ended September 30, 2014, compared with 34.8% for the same period last year, primarily as the result of lower manufacturing costs in Asia/Pacific, EMEA, and North America, a decrease in professional services, which have a lower gross margin, in North America, and lower special warranty costs, partially offset by a less favorable product mix in EMEA.

Gross Margin - Nine months ended September 30, 2014 vs. Nine months ended September 30, 2013 Water gross margin increased to 35.6% for the nine months ended September 30, 2014, compared with 34.4% for the same period last year, primarily as the result of a decrease in manufacturing costs and professional services, which have a lower gross margin, in North America, along with increased product volumes and lower manufacturing costs in EMEA.

Operating Expenses - Three months ended September 30, 2014 vs. Three months ended September 30, 2013 Operating expenses for the three months ended September 30, 2014 increased by \$2.2 million, or 7%, over the third quarter of 2013, primarily as the result of increased variable compensation expense, litigation charges, and increased allocations of corporate expenses. The increases were partially offset by a \$2.2 million reduction in restructuring expense. Sales and marketing, product development, general and administrative, and amortization of intangible asset expenses as a percentage of revenues were 22% in 2014 and 20% in 2013.

Operating Expenses - Nine months ended September 30, 2014 vs. Nine months ended September 30, 2013 Operating expenses for the nine months ended September 30, 2014 increased by \$4.3 million, or 5%, compared with the same period last year, primarily as the result of increased general and administrative expenses and sales and marketing expenses, associated with variable compensation and higher revenue, partially offset by a scheduled decrease of \$1.5 million in amortization of intangible assets and a decrease in restructuring expense of \$2.3 million.

Sales and marketing, product development, general and administrative, and amortization of intangible asset expenses as a percentage of revenues were 22% in 2014 and 2013.

Corporate unallocated:

Operating expenses not directly associated with an operating segment are classified as "Corporate unallocated." These expenses increased by \$0.9 million for the three months ended September 30, 2014 due primarily to increased variable compensation, partially offset by a reduction in restructuring expense. Corporate unallocated expenses increased by \$8.6 million for the nine months ended September 30, 2014, due to the costs of our newly established Global Business Services (GBS) center, higher variable compensation, and higher professional services costs as compared with the same period in 2013.

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Bookings and Backlog of Orders

Bookings for a reported period represent customer contracts and purchase orders received during the period that have met certain conditions, such as regulatory and/or contractual approval. Total backlog represents committed but undelivered products and services for contracts and purchase orders at period end. Twelve-month backlog represents the portion of total backlog that we estimate will be recognized as revenue over the next 12 months. Backlog is not a complete measure of our future revenues as we also receive significant book-and-ship orders. Bookings and backlog may fluctuate significantly due to the timing of large project awards. In addition, annual or multi-year contracts are subject to rescheduling and cancellation by customers due to the long-term nature of the contracts. Beginning total backlog, plus bookings, minu