CITIZENS FINANCIAL GROUP INC/RI Form 10-Q August 05, 2016
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended June 30, 2016
[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Transition Period From (Not Applicable) Commission File Number 001-36636 CITIZENS FINANCIAL GROUP, INC. (Exact name of the registrant as specified in its charter)
Delaware 05-0412693 (State or Other Jurisdiction of (I.R.S. Employer Incorporation or Organization) Identification Number) One Citizens Plaza, Providence, RI 02903 (Address of principal executive offices, including zip code)
(401) 456-7000 (Registrant's telephone number, including area code)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. [ü] Yes [] No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). [ü] Yes [] No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:
Large accelerated filer [ü] Accelerated filer [] Non-accelerated filer (Do not check if a smaller reporting company) [] Smaller reporting company []

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). $[\]$ Yes $[\ \ddot{u}]$ No

There were 519,470,882 shares of Registrant's common stock (\$0.01 par value) outstanding on August 1, 2016.

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Signature

CITIZENS FINANCIAL GROUP, INC.

GLOSSARY OF ACRONYMS AND TERMS

The following listing provides a comprehensive reference of common acronyms and terms we regularly use in our financial reporting:

AFS Available for Sale

ALLL Allowance for Loan and Lease Losses

AOCI Accumulated Other Comprehensive Income (Loss)

ASU Accounting Standards Update
ATM Automated Teller Machine
BHC Bank Holding Company

bps Basis Points

C&I Commercial and Industrial

Capital Plan Rule Federal Reserve's Regulation Y Capital Plan Rule

CBNA Citizens Bank, N.A.

CBPA Citizens Bank of Pennsylvania

CCAR Comprehensive Capital Analysis and Review

CCB Capital Conservation Buffer

CCO Chief Credit Officer
CET1 Common Equity Tier 1
CEO Chief Executive Officer

CFPB Consumer Financial Protection Bureau

Citizens or CFG or the Company Citizens Financial Group, Inc. and its Subsidiaries

CLTV Combined Loan to Value

CMO Collateralized Mortgage Obligation

CRE Commercial Real Estate
CRO Chief Risk Officer

DFAST Dodd-Frank Act Stress Test

Dodd-Frank Act The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010

EPS Earnings Per Share

ERISA Employee Retirement Income Security Act of 1974

Fannie Mae (FNMA) Federal National Mortgage Association FASB Financial Accounting Standards Board

FDIA Federal Deposit Insurance Act

FDIC Federal Deposit Insurance Corporation

FHLB Federal Home Loan Bank

FICO Fair Isaac Corporation (credit rating)

FRB Federal Reserve Bank

FRBG Federal Reserve Board of Governors
Freddie Mac (FHLMC) Federal Home Loan Mortgage Corporation

FTP Funds Transfer Pricing

GAAP Accounting Principles Generally Accepted in the United States of America

GDP Gross Domestic Product

Ginnie Mae (GNMA) Government National Mortgage Association

HELOC Home Equity Line of Credit

HTM Held To Maturity
IPO Initial Public Offering

CITIZENS FINANCIAL GROUP, INC.

LCR Liquidity Coverage Ratio LGD Loss Given Default

LIBOR London Interbank Offered Rate
LIHTC Low Income Housing Tax Credit

LTV Loan to Value

MBS Mortgage-Backed Securities
MSR Mortgage Servicing Right
NSFR Net Stable Funding Ratio

OCC Office of the Comptroller of the Currency

OCI Other Comprehensive Income
OIS Overnight Index Swap
PD Probability of Default

peers or peer banks or peer regional BB&T, Comerica, Fifth Third, KeyCorp, M&T, PNC, Regions, SunTrust and

banks U.S. Bancorp

RBS The Royal Bank of Scotland Group plc or any of its subsidiaries

ROTCE Return on Average Tangible Common Equity

RPA Risk Participation Agreement SBO Serviced by Others loan portfolio

SEC United States Securities and Exchange Commission

SVaR Stressed Value at Risk TDR Troubled Debt Restructuring

VaR Value at Risk

CITIZENS FINANCIAL GROUP, INC.

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CITIZENS FINANCIAL GROUP, INC.

CONSOLIDATED BALANCE SHEETS (UNAUDITED)		
(in millions, except share data)	June 30, 2016	December 31, 2015
ASSETS:	2010	21, 2012
Cash and due from banks	\$976	\$1,099
Interest-bearing cash and due from banks	2,679	1,986
Interest-bearing deposits in banks	727	356
Securities available for sale, at fair value (including \$245 and \$4,283 pledged to creditors,		
respectively) (a)	18,479	17,884
Securities held to maturity (including \$0 and \$135 pledged to creditors, respectively, and fair	4.052	5.05 0
value of \$5,136 and \$5,297, respectively) (a)	4,973	5,258
Other investment securities, at fair value	73	70
Other investment securities, at cost	873	863
Loans held for sale, at fair value	478	325
Other loans held for sale	372	40
Loans and leases	103,551	99,042
Less: Allowance for loan and lease losses	1,246	1,216
Net loans and leases	102,305	97,826
Derivative assets	1,312	625
Premises and equipment, net	551	595
Bank-owned life insurance	1,587	1,564
Goodwill	6,876	6,876
Due from broker	132	_
Other assets	2,790	2,841
TOTAL ASSETS	\$145,183	\$138,208
LIABILITIES AND STOCKHOLDERS' EQUITY:		
LIABILITIES:		
Deposits:		
Noninterest-bearing	\$27,108	\$27,649
Interest-bearing Control of the Cont	79,149	74,890
Total deposits	106,257	102,539
Federal funds purchased and securities sold under agreements to repurchase	717	802
Other short-term borrowed funds	2,770	2,630
Derivative liabilities	1,010	485
Deferred taxes, net	961	730
Long-term borrowed funds	11,810	9,886
Due to broker	86	
Other liabilities	1,346	1,490
TOTAL LIABILITIES	\$124,957	\$118,562
Contingencies (refer to Note 12)		
STOCKHOLDERS' EQUITY:		
Preferred stock, \$25.00 par value, authorized 100,000,000 shares:		
Series A, non-cumulative perpetual, \$25.00 par value (liquidation preference \$1,000), 250,000		
shares authorized and issued net of issuance costs and related premium at June 30, 2016 and	\$247	\$247
December 31, 2015		
Common stock:		
	6	6

\$0.01 par value, 1,000,000,000 shares authorized, 564,437,963 shares issued and 529,094,976 shares outstanding at June 30, 2016 and 1,000,000,000 shares authorized, 563,117,415 shares issued and 527,774,428 shares outstanding at December 31, 2015

issued and 527,771,126 Shares outstanding at December 51, 2015				
Additional paid-in capital	18,735	1	18,725	
Retained earnings	2,255	1	1,913	
Treasury Stock, at cost, 35,342,987 shares at June 30, 2016 and December 31, 2015,	(858) (858)
respectively	(030) (0.50	,
Accumulated other comprehensive loss	(159) ([387])
TOTAL STOCKHOLDERS' EQUITY	\$20,226	\$	\$19,646	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$145,183	3 \$	3138,208	

⁽a) Includes only collateral pledged by the Company where counterparties have the right to sell or pledge the collateral.

The accompanying Notes to unaudited interim Consolidated Financial Statements are an integral part of these statements.

CITIZENS FINANCIAL GROUP, INC.

Bank-owned life insurance income

Income before income tax expense

Net income available to common stockholders Weighted-average common shares outstanding:

Net securities impairment losses recognized in earnings

Securities gains, net

Total noninterest income NONINTEREST EXPENSE: Salaries and employee benefits

Other income

Outside services Occupancy

Equipment expense Amortization of software Other operating expense Total noninterest expense

Income tax expense NET INCOME

Basic Diluted

CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

		Months June 30,	Six Mo June 30	nths Ended),
(in millions, except share and per-share data)	2016	2015	2016	2015
INTEREST INCOME:				
Interest and fees on loans and leases	\$896	\$790	\$1,764	\$1,569
Interest and fees on loans held for sale, at fair value	3	3	6	5
Interest and fees on other loans held for sale	4	3	5	4
Investment securities	141	155	286	314
Interest-bearing deposits in banks	2	1	4	2
Total interest income	1,046	952	2,065	1,894
INTEREST EXPENSE:				
Deposits	63	60	123	112
Federal funds purchased and securities sold under agreements to repurchase	_	2	1	9
Other short-term borrowed funds	12	19	23	34
Long-term borrowed funds	48	31	91	63
Total interest expense	123	112	238	218
Net interest income	923	840	1,827	1,676
Provision for credit losses	90	77	181	135
Net interest income after provision for credit losses	833	763	1,646	1,541
NONINTEREST INCOME:				
Service charges and fees	150	139	294	274
Card fees	51	60	101	112
Trust and investment services fees	38	41	75	77
Capital markets fees	35	30	57	52
Foreign exchange and letter of credit fees	21	22	42	45
Mortgage banking fees	25	30	43	63

23	50		T J	03	
13	14		26	26	
4	9		13	17	
(7)(2)	(8)(3)
25	17		42	44	
355	360		685	707	
432	411		857	830	
86	99		177	178	
76	90		152	170	
64	65		129	128	
41	37		80	73	
128	139		243	272	
827	841		1,638	1,651	
361	282		693	597	
118	92		227	198	
\$243	\$190		\$466	\$399	
\$243	\$190		\$459	\$399	
528,9	6 8,333,0 29	9,248	528,5	19 ,5481 998	86,653
530,3	6 5,320,9 09	9,366	530,39	96 ,581741 ,80	04,268
					11

Per common share information:

Basic earnings	\$0.46	\$0.35	\$0.87	\$0.74
Diluted earnings	0.46	0.35	0.87	0.73
Dividends declared and paid	0.12	0.10	0.22	0.20

The accompanying Notes to unaudited interim Consolidated Financial Statements are an integral part of these statements.

CITIZENS FINANCIAL GROUP, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Mont Ended 30,		Ende	Months d June	
(in millions)		2015	2016	2015	5
Net income	\$243	\$190	\$466	\$399)
Other comprehensive income (loss):					
Net unrealized derivative instrument gains (losses) arising during the periods, net of income taxes of \$8, (\$3), \$29 and \$36, respectively	13	(5)46	60	
Reclassification adjustment for net derivative gains included in net income, net of income taxes of (\$4), (\$1), (\$10) and (\$2), respectively	(9)(2)(17)(4)
Net unrealized securities available for sale gains (losses) arising during the periods, net of income taxes of \$39, (\$66), \$131 and (\$12), respectively	64	(110)218	(20)
Other-than-temporary impairment not recognized in earnings on securities, net of income taxes of \$2, \$0, (\$13) and (\$11), respectively	4	1	(21)(18)
Reclassification of net securities losses (gains) to net income, net of income taxes of \$1, (\$2) (\$2) and (\$5), respectively	'2	(5)(3)(9)
Defined benefit pension plans:					
Amortization of actuarial loss, net of income taxes of \$1, \$2, \$3 and \$3, respectively	3	2	5	4	
Total other comprehensive income (loss), net of income taxes	77	(119)228	13	
Total comprehensive income	\$320	\$71	\$694	\$412	2
The accompanying Notes to unaudited interim Consolidated Financial Statements are an intestatements.	gral pa	art of t	hese		

CITIZENS FINANCIAL GROUP, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)

	Preferre Stock	dCom Stoc		Addition Paid-in	al Retaine	Treasu Stock,	Accumulated ory Other	Total	
(in millions)	Salmanceus n	t Shar	esAmou	n C apital	Earning	s at Cos	_t Comprehensi	ve	
D 1	Φ	5 4 6	Φ.	φ10. <i>6</i> 7.6	φ1 2 0.4	(h 226	Income (Loss	*	
Balance at January 1, 2015	\$	546	\$6	\$18,676	\$1,294	(\$336) (\$372	, - ,	
Dividends to common stockholders			_	_	(48)—		(48)	
Dividends to RBS		_		_	(60)—		(60)	
Issuance of preferred stock	-24 7	_						247	
Treasury stock purchased		(10)—	_	_	(250)—	(250)	
Share-based compensation plans		1		34		(21)—	13	
Employee stock purchase plan shares				4				4	
purchased		_	_	4	_			4	
Total comprehensive income:									
Net income				_	399			399	
Other comprehensive income							13	13	
Total comprehensive income					399	_	13	412	
Balance at June 30, 2015	\$2 47	537	\$6	\$18,714	\$1,585	(\$607)(\$359	\$19,586	
Balance at January 1, 2016	\$2 47	528	\$6	\$18,725	\$1,913	(\$858)(\$387	\$19,646	
Dividends to common stockholders	_	_	_		(117)—	_	(117)	
Dividend to preferred stockholders				_	(7) <u> </u>	_	(7)	
Share-based compensation plans		1		5		_		5	
Employee stock purchase plan shares									
purchased		_	_	5			_	5	
Total comprehensive income:									
Net income					466	_	_	466	
Other comprehensive income					_		228	228	
Total comprehensive income	_				466		228	694	
Balance at June 30, 2016	\$2 47	529	\$6	\$18,735	\$2,255	(\$858		\$20,226	
T1		11.1.4	1 173				1		

The accompanying Notes to unaudited interim Consolidated Financial Statements are an integral part of these statements.

CITIZENS FINANCIAL GROUP, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Six M		
	Ended	June 30	,
(in millions)	2016	2015	
OPERATING ACTIVITIES			
Net income	\$466	\$399	
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for credit losses	181	135	
Originations of mortgage loans held for sale	(1,135)	(1,182)
Proceeds from sales of mortgage loans held for sale	1,022	1,111	
Purchases of commercial loans held for sale	(735)(632)
Proceeds from sales of commercial loans held for sale	739	594	
Amortization of terminated cash flow hedges	16	9	
Depreciation, amortization and accretion	245	234	
Mortgage servicing rights valuation charge-off (recovery)	4	(7)
Securities impairment	8	3	
Deferred income taxes	94	56	
Share-based compensation	11	15	
Net gain on sales of:			
Debt securities	(13)(17)
Marketable equity securities available for sale)
Premises and equipment	(2)—	
Increase in other assets	(450	í <u>-</u> -)
Increase (decrease) in other liabilities	253)
Net cash provided by operating activities	704	515	
INVESTING ACTIVITIES			
Investment securities:			
Purchases of securities available for sale	(2,355	(4,089)
Proceeds from maturities and paydowns of securities available for sale	1,611	1,804	
Proceeds from sales of securities available for sale	375	1,251	
Purchases of securities held to maturity		(811)
Proceeds from maturities and paydowns of securities held to maturity	290	394	
Purchases of other investment securities, at fair value	(114)—	
Proceeds from sales of other investment securities, at fair value	109		
Purchases of other investment securities, at cost	(62)(14)
Proceeds from sales of other investment securities, at cost	52	20	
Net (increase) decrease in interest-bearing deposits in banks	(371)184	
Net increase in loans and leases	(5,045	(3,573)
Net increase in bank-owned life insurance	(23	\(1.6)
Premises and equipment:	`	,	
Purchases	(22)(43)
Proceeds from sales	3	15	
Capitalization of software	(85)(92)
Net cash used in investing activities	-	(4,970	
FINANCING ACTIVITIES			_
Net increase in deposits	3,718	4,908	
Net decrease in federal funds purchased and securities sold under agreements to repurchase	(85	\ (400)
1	_	/ \	1

Net decrease in other short-term borrowed funds	(1.270.)(251)
	(1,370)(251)
Proceeds from issuance of long-term borrowed funds	6,995 —
Repayments of long-term borrowed funds	(3,631)(6)
Treasury stock purchased	— (250)
Net proceeds from issuance of preferred stock	247
Dividends declared and paid to common stockholders	(117)(108)
Dividends declared and paid to preferred stockholders	(7)—
Net cash provided by financing activities	5,503 4,048
Increase (decrease) in cash and cash equivalents	570 (407)
Cash and cash equivalents at beginning of period	3,085 3,276
Cash and cash equivalents at end of period	\$3,655 \$2,869

The accompanying Notes to unaudited interim Consolidated Financial Statements are an integral part of these statements.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) NOTE 1 - BASIS OF PRESENTATION

Basis of Presentation

The unaudited interim Consolidated Financial Statements, including the Notes thereto of Citizens Financial Group, Inc., have been prepared in accordance with GAAP interim reporting requirements, and therefore do not include all information and Notes included in the audited Consolidated Financial Statements in conformity with GAAP. These unaudited interim Consolidated Financial Statements and Notes thereto should be read in conjunction with the Company's audited Consolidated Financial Statements and accompanying Notes included in the Company's Form 10-K for the year ended December 31, 2015. The Company's principal business activity is banking, conducted through its subsidiaries, Citizens Bank, N.A. and Citizens Bank of Pennsylvania.

The unaudited interim Consolidated Financial Statements include all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of the results for the interim periods. The results for interim periods are not necessarily indicative of results for a full year.

Certain prior period amounts have been reclassified to conform to current period presentation. These reclassifications had no effect on net income, total comprehensive income, total assets or total stockholders' equity as previously reported.

Recent Accounting Pronouncements

In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments - Credit Losses (Topic 326) - Measurement of Credit Losses on Financial Instruments." Under current GAAP, the Company reflects credit losses on financial assets measured on an amortized cost basis only when the losses are probable or have been incurred. The ASU replaces this approach with a forward-looking methodology that reflects the expected credit losses over the lives of financial assets, starting when the assets are first acquired. Under the revised methodology, credit losses will be measured based on past events, current conditions and reasonable and supportable forecasts that affect the collectability of financial assets. The ASU also revises the approach to recognizing credit losses on securities available for sale by allowing entities to record reversals of credit losses in current-period earnings. The ASU is effective for the Company beginning on January 1, 2020. The Company is currently assessing the impact of this guidance on the Company's unaudited interim Consolidated Financial Statements.

In May 2016, the FASB issued ASU No. 2016-12 "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients." The ASU supplements the new revenue recognition standard issued in 2014 by addressing certain issues in the guidance on assessing collectability, presentation of sales taxes, noncash consideration, and completed contracts and contract modifications at transition. The ASU is effective for the Company beginning on January 1, 2018. The Company is currently assessing the impact of this guidance on the Company's unaudited interim Consolidated Financial Statements.

In April 2016, the FASB issued ASU No. 2016-10 "Identifying Performance Obligations and Licensing." The ASU supplements the new revenue recognition standard issued in 2014 by clarifying the guidance related to licensing and the identification of performance obligations. The ASU is effective for the Company beginning on January 1, 2018. The Company is currently assessing the impact of this guidance on the Company's unaudited interim Consolidated Financial Statements.

In March 2016, the FASB issued ASU No. 2016-09 "Improvements to Employee Share-Based Payment Accounting." The ASU modifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. The ASU is effective for the Company beginning on January 1, 2017. Adoption of this guidance is not expected to have a material impact on the Company's unaudited interim Consolidated Financial Statements.

In March 2016, the FASB issued ASU No. 2016-08 "Principal versus Agent Considerations (Reporting Revenue Gross versus Net)." The ASU supplements the new revenue recognition standard issued in 2014 by clarifying the implementation guidance on principal versus agent considerations. The ASU is effective for the Company beginning on January 1, 2018. The Company is currently assessing the impact of this guidance on the Company's unaudited

interim Consolidated Financial Statements.

In March 2016, the FASB issued ASU No. 2016-05 "Effect of Derivative Contract Novations on Existing Hedge Accounting Relationships." The ASU clarifies that a change in a counterparty to a derivative instrument that has been designated as a hedging instrument, in and of itself, does not result in a hedge de-designation under ASC 815. The ASU is effective for the Company beginning on January 1, 2017. Adoption of this guidance is not expected to have a material impact on the Company's unaudited interim Consolidated Financial Statements.

In February 2016, the FASB issued ASU 2016-02 "Leases." The ASU generally requires lessees to recognize a right-of use asset and corresponding lease liability for all leases with a lease term of greater than one year. The ASU is effective for the Company beginning on January 1, 2019. The Company is currently assessing the impact of this guidance on the Company's unaudited interim Consolidated Financial Statements.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

In January 2016, the FASB issued ASU No. 2016-01 "Recognition and Measurement of Financial Assets and Financial Liabilities." The ASU requires equity investments (except for those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in the fair value recognized through net income. The ASU also requires separate presentation of financial assets and financial liabilities by measurement category and form of financial assets on the balance sheet or the notes to the financial statements. In addition, the ASU makes several other targeted amendments to the existing accounting and disclosure requirements for financial instruments, including revised guidance related to valuation allowance assessments when recognizing deferred tax assets on unrealized losses on debt securities available for sale. The ASU is effective for the Company beginning on January 1, 2018. The Company is currently assessing the impact of this guidance on the Company's unaudited interim Consolidated Financial Statements.

NOTE 2 - SECURITIES

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The following table provides the major components of securities at amortized cost and fair value:

	June 30), 2016					ber 31, 20		
(in millions)	Amorti Cost	Gross zed Unrealiz Gains	Gross eUnrealiz Losses	ze	Fair Value	Amortis Cost	Gross zed Unrealiz Gains	Gross eUnrealiz Losses	Fair Zed Value
Securities Available for Sale									
U.S. Treasury and other	\$15	\$ —	\$ —		\$15	\$16	\$ —	\$ —	\$16
State and political subdivisions	9				9	9			9
Mortgage-backed securities:									
Federal agencies and U.S. government sponsored entities	17,588	401	(8)	17,981	17,234	153	(67) 17,320
Other/non-agency	489	2	(34)	457	555	4	(37) 522
Total mortgage-backed securities	18,077	403	(42)	18,438	17,789	157	(104) 17,842
Total debt securities available for sale	18,101	403	(42)	18,462	17,814	157	(104	17,867
Marketable equity securities	5		_		5	5	_	_	5
Other equity securities	12		_		12	12		_	12
Total equity securities available for sale	17				17	17		_	17
Total securities available for sale	\$18,118	3\$403	(\$42)	\$18,479	\$17,831	1\$157	(\$104) \$17,884
Securities Held to Maturity									
Mortgage-backed securities:									
Federal agencies and U.S. government sponsored entities	\$3,912	\$119	\$—		\$4,031	\$4,105	\$27	(\$11) \$4,121
Other/non-agency	1,061	44			1,105	1,153	23	_	1,176
Total securities held to maturity	\$4,973	\$163	\$ —		\$5,136	\$5,258	\$50	(\$11) \$5,297
Other Investment Securities, at Fair Value									
Money market mutual fund	\$68	\$	\$		\$68	\$65	\$	\$—	\$65
Other investments	5				5	5			5
Total other investment securities, at fair value	\$73	\$—	\$—		\$73	\$70	\$—	\$—	\$70
Other Investment Securities, at Cost									
Federal Reserve Bank stock	\$463	\$ —	\$ —		\$463	\$468	\$ —	\$ —	\$468
Federal Home Loan Bank stock	410				410	395			395
Total other investment securities, at cost	\$873	\$	\$		\$873	\$863	\$	\$	\$863

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The Company has reviewed its securities portfolio for other-than-temporary impairments. The following table presents the net securities impairment losses recognized in earnings:

	Three Months Ended June 30,	Six M Ended 30,	
(in millions)	2016 2015	2016	2015
Other-than-temporary impairment:			
Total other-than-temporary impairment losses	(\$1) (\$1)	(\$42)	(\$32)
Portions of loss recognized in other comprehensive income (before taxes)	(6)(1)	34	29
Net securities impairment losses recognized in earnings	(\$7) (\$2)	(\$8)	(\$3)

The following tables summarize those securities whose fair values are below carrying values, segregated by those that have been in a continuous unrealized loss position for less than twelve months and those that have been in a continuous unrealized loss position for twelve months or longer:

	June 30	, 2016				
	Less tha	ın 12	12 Mont	hs or	T-4-1	
	Months		Longer		Total	
	Number Fair		Number		Number	
(dollars in millions)	of Value	Unrealized	d of Value	Unrealize	d of Value	Unrealized
	Issues	Losses	Issues	Losses	Issues	Losses
Mortgage-backed securities:						
Federal agencies and U.S. government sponsored entities	7 \$95	\$—	33\$734	(\$8	40\$829	(\$8)
Other/non-agency	4 19		20330	(34	24349	(34)
Total mortgage-backed securities	11114		531,064	(42	641,178	(42)
Total	11\$114	\$	53\$1,06	4(\$42	64\$1,17	8(\$42)
	December	31, 2015				
	Less than	12 Months	12 Month Longer	ns or	Total	
	Number Fair	Gross	Number Fair	Gross	Number	Gross
(dollars in millions)	ot	Unrealized	ot	Unrealized	l of Fair	Unrealized
	Value Issues	Losses	Value Issues	Losses	Issues Value	Losses
State and political subdivisions	1 \$9	\$	\$	\$—	1 \$9	\$
U.S. Treasury and other	1 15			_	1 15	_
Mortgage-backed securities:						
Federal agencies and U.S. government sponsored	1607 402	<i>(5</i> 1)	26.010	(27	1000 242	(79
entities	1627,423	(51)	36819	(27)	1988,242	, (/8
Other/non-agency	2 9		20361	(37)	22 370	(37)
	_ /		-000	((- '
Total mortgage-backed securities	1647,432	(51)	561,180	` ,	2208,612	

For each debt security identified with an unrealized loss, the Company reviews the expected cash flows to determine if the impairment in value is temporary or other-than-temporary. If the Company has determined that the present value of the debt security's expected cash flows is less than its amortized cost basis, an other-than-temporary impairment is

deemed to have occurred. The amount of impairment loss that is recognized in current period earnings is dependent on the Company's intent to sell (or not sell) the debt security.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

If the Company intends to sell the impaired debt security, the impairment loss recognized in current period earnings equals the difference between the debt security's fair value and its amortized cost. If the Company does not intend to sell the impaired debt security, and it is not likely that the Company will be required to sell the impaired security, the credit-related impairment loss is recognized in current period earnings and equals the difference between the amortized cost of the debt security and the present value of the expected cash flows that have currently been projected. In addition to these cash flow projections, several other characteristics of each debt security are reviewed when determining whether a credit loss exists and the period over which the debt security is expected to recover. These characteristics include: (1) the type of investment, (2) various market factors affecting the fair value of the security (e.g., interest rates, spread levels, liquidity in the sector, etc.), (3) the length and severity of impairment, and (4) the public credit rating of the instrument.

The Company estimates the portion of loss attributable to credit using a collateral loss model and an integrated cash flow engine. The model calculates prepayment, default, and loss severity assumptions using collateral performance data. These assumptions are used to produce cash flows that generate loss projections. These loss projections are reviewed on a quarterly basis by a cross-functional governance committee. This governance committee determines whether security impairments are other-than-temporary based on this review.

The following table presents the cumulative credit-related losses recognized in earnings on debt securities held by the Company:

	Three Months Ended June 30,	Six Months Ended June 30,
(in millions)	20162015	2016 2015
Cumulative balance at beginning of period	\$66 \$62	\$66 \$62
Credit impairments recognized in earnings on securities that have been previously impaired	7 2	8 3
Reductions due to increases in cash flow expectations on impaired securities	— (2)) (1) (3)
Cumulative balance at end of period	\$73 \$62	\$73 \$62

Cumulative credit losses recognized in earnings for impaired AFS debt securities held as of June 30, 2016 and 2015 were \$73 million and \$62 million, respectively. There were no credit losses recognized in earnings for the Company's HTM portfolio as of June 30, 2016 and 2015. For the three months ended June 30, 2016 and 2015, the Company recognized credit related other-than-temporary-impairment losses in earnings of \$7 million and \$2 million respectively, related to non-agency MBS in the AFS portfolio. The \$5 million increase from June 30, 2015 to June 30, 2016 is primarily attributable to a one-time adjustment tied to a new model implementation. This adjustment is the result of the Company migrating in June 2016 from a proprietary internal process to a vendor-based model to estimate other-than-temporary impairment. For the six months ended June 30, 2016 and 2015, the Company recognized credit related other-than-temporary impairment losses in earnings of \$8 million and \$3 million, respectively. The other-than-temporary impairment losses for the six months ended June 30, 2016 include the impact of the one-time adjustment tied to the new model implementation discussed above. There were no credit impaired debt securities sold during the three and six months ended June 30, 2016 and 2015. Reductions in credit losses due to increases in cash flow expectations were none and \$2 million for the three months ended June 30, 2016 and 2015, respectively, and \$1 million and \$3 million for the six months ended June 30, 2016 and 2015, respectively, and were presented in interest income from investment securities on the Consolidated Statements of Operations. The Company does not currently have the intent to sell these debt securities, and it is not likely that the Company will be required to sell these debt securities prior to the recovery of their amortized cost bases.

The Company has determined that credit losses are not expected to be incurred on the remaining agency and non-agency MBS identified with unrealized losses as of the current reporting date. The unrealized losses on these debt securities reflect the reduced liquidity in the MBS market and the increased risk spreads due to the uncertainty of the

U.S. macroeconomic environment. Therefore, the Company has determined that these debt securities are not other-than-temporarily impaired because the Company does not currently have the intent to sell these debt securities, and it is not likely that the Company will be required to sell these debt securities prior to the recovery of their amortized cost bases. Any subsequent increases in the valuation of impaired debt securities do not impact their recorded cost bases. Additionally, \$34 million and \$29 million of pre-tax non-credit related losses were deferred in OCI for the six months ended June 30, 2016 and 2015, respectively.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The amortized cost and fair value of debt securities by contractual maturity are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without incurring penalties.

	June 30, 2	2016		
	Distributi	on of M	I aturities	3
	1 Yea i -5	5-10	After	
(in millions)	or Years		10 Years	Total
	Less		rears	
Amortized Cost:				
Debt securities available for sale				
U.S. Treasury and other	\$15\$—	\$		\$15
State and political subdivisions			9	9
Mortgage-backed securities:				
Federal agencies and U.S. government sponsored entities	15 36	1,668	15,869	17,588
Other/non-agency	— 50	2	437	489
Total debt securities available for sale	30 86	1,670	16,315	18,101
Debt securities held to maturity				
Mortgage-backed securities:				
Federal agencies and U.S. government sponsored entities			3,912	3,912
Other/non-agency				
Total debt securities held to maturity			4,973	
Total amortized cost of debt securities	\$30\$86	\$1,670	\$21,288	3\$23,074
Fair Value:				
Debt securities available for sale				
U.S. Treasury and other	\$15\$—	\$	\$ —	\$15
State and political subdivisions			9	9
Mortgage-backed securities:				
Federal agencies and U.S. government sponsored entities	15 38	1,710	16,218	17,981
Other/non-agency	— 50	3	404	457
Total debt securities available for sale	30 88	1,713	16,631	18,462
Debt securities held to maturity				
Mortgage-backed securities:				
Federal agencies and U.S. government sponsored entities			4,031	4,031
Other/non-agency			1,105	1,105
Total debt securities held to maturity			5,136	
Total fair value of debt securities	\$30\$88	\$1,713	\$\$21,767	7\$23,598

The following table reports the amounts recognized in interest income from investment securities on the Consolidated Statements of Operations:

	Three	Six
	Months	Months
	Ended	Ended
	June 30,	June 30,
(in millions)	2016 2015	2016 2015
Taxable	\$141 \$155	\$286 \$314

Non-taxable — — — — Total interest income from investment securities \$141 \$155 \$286 \$314

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Realized gains and losses on securities are shown below:

Three Six Months Months Ended Ended June 30, June 30, (in millions) 2018015 20162015 Gains on sale of debt securities \$4 \$10 \$13 \$22 Losses on sale of debt securities -(1) (5) Debt securities gains, net \$4 \$9 \$13 \$17 Equity securities gains \$-\$1 \$-- \$3

The amortized cost and fair value of securities pledged are shown below:

 $\begin{array}{c} \text{June 30,} & \text{December 31,} \\ 2016 & 2015 \\ \\ \text{(in millions)} & \text{Amolfraicd} & \text{Amortraicd} \\ \text{Pledged against repurchase agreements} & \text{Cost Value} & \text{Cost Value} \\ \text{Pledged against FHLB borrowed funds} & \text{1,0701,114} & \text{1,163} & \text{1,186} \\ \\ \text{Pledged against derivatives, to qualify for fiduciary powers, and to secure public and other deposits as required by law} & \text{3,579} & \text{3,610} \\ \end{array}$

The Company regularly enters into security repurchase agreements with unrelated counterparties. Repurchase agreements are financial transactions that involve the transfer of a security from one party to another and a subsequent transfer of the same (or "substantially the same") security back to the original party. The Company's repurchase agreements are typically short-term transactions, but they may be extended to longer terms to maturity. Such transactions are accounted for as secured borrowed funds on the Company's financial statements. When permitted by GAAP, the Company offsets the short-term receivables associated with its reverse repurchase agreements with the short-term payables associated with its repurchase agreements.

The effects of this offsetting on the Consolidated Balance Sheets are presented in the following table:

	June 30, 2016		December 31, 201	15
	Gross	Net	Gross Gross	Net
	ACCAIC	Amounts of	Assets	Amounts of
(III IIIIIIIOIIS)	Assets (Liabilities) (Liabilities) Offset	Assets	Assets (Liabilities) (Liabilities) Offset	Assets
	Offset	(Liabilities)	Offset	(Liabilities)
Securities purchased under agreements to resell	\$—-\$—	\$ —	\$500 (\$500)	\$ —
Securities sold under agreements to repurchase		_	(500)500	_

Note: The Company also offsets certain derivative assets and derivative liabilities on the Consolidated Balance Sheets. For further information see Note 11 "Derivatives."

There were \$5 million in securitizations of mortgage loans retained in the investment portfolio for the three and six months ended June 30, 2016 and none in 2015. These securitizations included a substantive guarantee by a third party. In 2016, the guarantors were Fannie Mae and Ginnie Mae. These securitizations were accounted for as a sale of the transferred loans and as a purchase of securities. The securities received from the guarantors are classified as AFS.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 3 - LOANS AND LEASES

A summary of the loans and leases portfolio follows:

(in millions)	June 30,	December
(III IIIIIIIOIIS)	2016	31, 2015
Commercial	\$35,927	\$33,264
Commercial real estate	9,825	8,971
Leases	3,805	3,979
Total commercial	49,557	46,214
Residential mortgages	13,855	13,318
Home equity loans	2,177	2,557
Home equity lines of credit	14,418	14,674
Home equity loans serviced by others (1)	860	986
Home equity lines of credit serviced by others (1)	273	389
Automobile	14,075	13,828
Student	5,516	4,359
Credit cards	1,613	1,634
Other retail	1,207	1,083
Total retail	53,994	52,828
Total loans and leases (2)(3)	\$103,551	\$99,042

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

During the three months ended June 30, 2016, the Company purchased \$348 million of student loans, \$200 million of automobile loans and \$63 million of residential mortgages. During the three months ended June 30, 2015, the Company purchased \$202 million of student loans, \$416 million of automobile loans and \$387 million of residential mortgages. During the six months ended June 30, 2016, the Company purchased \$717 million of student loans, \$334 million of automobile loans and \$183 million of residential mortgages. During the six months ended June 30, 2015, the Company purchased \$463 million of student loans, \$809 million of automobile loans and \$636 million of residential mortgages.

During the three months ended June 30, 2016, the Company sold \$108 million of residential mortgage loans and \$45 million of commercial loans. During the three months ended June 30, 2015, the Company sold \$114 million of commercial loans. During the six months ended June 30, 2016, the Company sold \$281 million of residential mortgage loans and \$118 million of commercial loans. During the six months ended June 30, 2015, the Company sold \$273 million of residential mortgage loans and \$225 million of commercial loans.

Loans held for sale at fair value totaled \$478 million and \$325 million at June 30, 2016 and December 31, 2015, respectively, and consisted of residential mortgages originated for sale of \$424 million and the commercial trading portfolio of \$54 million as of June 30, 2016. As of December 31, 2015, residential mortgages originated for sale were \$268 million and the commercial trading portfolio totaled \$57 million.

Other loans held for sale, at lower of cost or market value, totaled \$372 million and \$40 million as of June 30, 2016 and December 31, 2015, respectively. Other loans held for sale, as of June 30, 2016, contained \$322 million of TDRs, including \$262 million of residential mortgages and \$60 million of home equity loans. Other loans held for sale also included commercial loans associated with the Company's syndications business of \$50 million as of June 30, 2016 compared with \$40 million as of December 31, 2015.

⁽²⁾ Excluded from the table above are loans held for sale totaling \$850 million and \$365 million as of June 30, 2016 and December 31, 2015, respectively.

⁽³⁾ Mortgage loans serviced for others by the Company's subsidiaries are not included above and amounted to \$17.2 billion and \$17.6 billion at June 30, 2016 and December 31, 2015, respectively.

Loans pledged as collateral for FHLB borrowed funds totaled \$23.2 billion at June 30, 2016 and December 31, 2015. This collateral consists primarily of residential mortgages and home equity loans. Loans pledged as collateral to support the contingent ability to borrow at the FRB discount window, if necessary, totaled \$16.6 billion and \$15.9 billion at June 30, 2016 and December 31, 2015, respectively.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 4 - ALLOWANCE FOR CREDIT LOSSES, NONPERFORMING ASSETS, AND CONCENTRATIONS OF CREDIT RISK

The allowance for credit losses consists of the ALLL and the reserve for unfunded commitments. It is increased through a provision for credit losses that is charged to earnings, based on the Company's quarterly evaluation of the loan portfolio, and is reduced by net charge-offs and the ALLL associated with sold loans. See Note 1 "Significant Accounting Policies" to the Company's audited Consolidated Financial Statements in the Annual Report on Form 10-K for the year ended December 31, 2015, for a detailed discussion of ALLL reserve methodologies and estimation techniques.

On a quarterly basis, the Company reviews and refines its estimate of the allowance for credit losses, taking into consideration changes in portfolio size and composition, historical loss experience, internal risk ratings, current economic conditions, industry performance trends and other pertinent information.

There were no material changes in assumptions or estimation techniques compared with prior periods that impacted the determination of the current period's ALLL and the reserve for unfunded lending commitments.

The following is a summary of changes in the allowance for credit losses:

The rone wing is a summary of enunges in the union union energia	Thre	e Mont	hs Ended	Six I	Months	Ended
		30, 20			30, 20	
(in millions)		-	l Total		-	l Total
Allowance for loan and lease losses, beginning of period	\$633	\$591	\$1,224	\$596	\$620	\$1,216
Charge-offs	(7)(106)(113)	(20)(219)(239)
Recoveries	5	43	48	9	82	91
Net charge-offs	(2)(63)(65)	(11)(137)(148)
Provision charged to income	45	42	87	91	87	178
Allowance for loan and lease losses, end of period	676	570	1,246	676	570	1,246
Reserve for unfunded lending commitments, beginning of period	58		58	58		58
Credit for unfunded lending commitments	3		3	3		3
Reserve for unfunded lending commitments as of period end	61		61	61		61
Total allowance for credit losses as of period end	\$737	\$570	\$1,307	\$737	\$570	\$1,307
	Thre	e Mont	hs Ended	Six I	Months	Ended
	June	30, 20	15	June	30, 20	15
(in millions)	Com	m Rectaa l	l Total	Com	mRectaa	l Total
Allowance for loan and lease losses, beginning of period	\$578	\$624	\$1,202	\$544	\$651	\$1,195
Charge-offs	(15)(106)(121)	(21)(215)(236)
Recoveries	8	35	43	36	68	104
Net recoveries (charge-offs)	(7)(71)(78)	15	(147)(132)
Sales/Other	—	—	_	—	(2)(2)
Provision charged to income	(6)83	77	6	134	140
Allowance for loan and lease losses, end of period	565	636	1,201	565	636	1,201
Reserve for unfunded lending commitments, beginning of period	56		56	61		61
Provision for unfunded lending commitments	_	_	_	(5)—	(5)
Reserve for unfunded lending commitments as of period end	56		56	56		56
Total allowance for credit losses as of period end	\$621	\$636	\$1,257	\$621	\$636	\$1,257

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The recorded investment in loans and leases based on the Company's evaluation methodology is as follows:

	June 30, 2016			December 31, 2015		
(in millions)	Comme	n Rie thil	Total	Comme	en Rie thil	Total
Individually evaluated	\$408	\$802	\$1,210	\$218	\$1,165	\$1,383
Formula-based evaluation	49,149	53,192	102,341	45,996	51,663	97,659
Total	\$49,557	\$53,994	\$103,551	\$46,214	1\$52,828	3\$99,042

The following is a summary of the allowance for credit losses by evaluation method:

	June 30, 20	016	Dece 2015	ember	31,
(in millions)	ComiRetai	aT otal	Com	ıRetai	a T otal
Individually evaluated	\$52 \$79	\$131	\$36	\$101	\$137
Formula-based evaluation	685 491	1,176	618	519	1,137
Allowance for credit losses	\$737\$570	\$1,307	\$654	\$620	\$1,274

For commercial loans and leases, the Company utilizes regulatory classification ratings to monitor credit quality. Loans with a "pass" rating are those that the Company believes will be fully repaid in accordance with the contractual loan terms. Commercial loans and leases that are "criticized" are those that have some weakness that indicates an increased probability of future loss. For retail loans, the Company primarily uses the loan's payment and delinquency status to monitor credit quality. The further a loan is past due, the greater the likelihood of future credit loss. These credit quality indicators for both commercial and retail loans are continually updated and monitored. The recorded investment in classes of commercial loans and leases based on regulatory classification ratings is as follows:

	June 30	, 2016			
		Criticia	zed		
(in millions)	Pass	Specia Mentio	l Substandard on	lDoubtful	Total
Commercial	\$33,931	\$855	\$1,015	\$126	\$35,927
Commercial real estate	9,281	318	156	70	9,825
Leases	3,603	80	122	_	3,805
Total	\$46,815	\$1,253	\$1,293	\$196	\$49,557
	Decemb	oer 31, 2 Criticis			
(in millions)	Decemb Pass	Critici		lDoubtful	Total
(in millions) Commercial		Critici: Specia Mentio	zed 1 Substandard on	lDoubtful \$75	Total \$33,264
,	Pass \$31,276	Criticia Specia Mentic \$911	zed 1 Substandard on		
Commercial	Pass \$31,276 8,450	Criticia Specia Mentio \$911	zed l Substandard n \$1,002	\$75	\$33,264

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The recorded investment in classes of retail loans, categorized by delinquency status is as follows: June 30, 2016

					90	
(in millions)		1-29	30-59			
	Current	Days	Days	Days	or	Total
	Current	Past	Past	Past	More	Total
		Due	Due	Due	Past	
					Due	
Residential mortgages	\$13,571	1 \$89	\$40	\$10	\$145	\$13,855
Home equity loans	1,937	133	20	8	79	2,177
Home equity lines of credit	13,755	388	44	24	207	14,418
Home equity loans serviced by others (1)	781	48	10	4	17	860
Home equity lines of credit serviced by others (1)	184	37	12	5	35	273
Automobile	12,959	926	122	31	37	14,075
Student	5,340	105	18	11	42	5,516
Credit cards	1,539	42	10	8	14	1,613
Other retail	1,149	44	6	4	4	1,207
Total	\$51,215	5\$1,812	2\$282	\$105	\$580	\$53,994

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

	December 31, 2015						
					90		
		1-29	30-59				
(in millions)	Comment	Days	Days	Days	or	Total	
	Current	Past			More	Total	
		Due	Due	Due	Past		
					Due		
Residential mortgages	\$12,905	5\$97	\$54	\$16	\$246	\$13,318	
Home equity loans	2,245	164	32	12	104	2,557	
Home equity lines of credit	13,982	407	60	20	205	14,674	
Home equity loans serviced by others (1)	886	60	14	6	20	986	
Home equity lines of credit serviced by others (1)	296	48	10	6	29	389	
Automobile	12,670	964	127	32	35	13,828	
Student	4,175	113	19	11	41	4,359	
Credit cards	1,554	44	11	9	16	1,634	
Other retail	1,013	53	8	4	5	1,083	
Total	\$49,726	5\$1,950	\$335	\$116	\$701	\$52,828	

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Nonperforming Assets

The following table presents nonperforming loans and leases and loans accruing 90 days or more past due:

Tromperforming (* 90 days of	Accruing and 90 days or more		
past due			
(in millions) June 30, December 30, 31, 2015 30, 31, 2	ember 2015		
Commercial \$277 \$71 \$— \$1			
Commercial real estate 70 77 4 —			
Leases — — — — —			
Total commercial 347 148 4 1			
Residential mortgages (2) (3) (4) 174 331 15 —			
Home equity loans (2) 104 135 — —			
Home equity lines of credit 251 272 — —			
Home equity loans serviced by others ⁽⁵⁾ 33 38 — —			
Home equity lines of credit serviced by others (5) 38 32 — —			
Automobile 43 42 — —			
Student 37 41 6 6			
Credit card 14 16 — —			
Other retail 3 5 1 2			
Total retail 697 912 22 8			
Total \$1,044 \$1,060 \$26 \$9			

- (1) Effective March 31, 2016, the Company began excluding loans 90 days or more past due and still accruing from nonperforming loans and leases. Nonperforming loans and leases as of December 31, 2015 included loans and leases on nonaccrual of \$1.051 billion and loans and leases accruing and 90 days or more past due of \$9 million.
- (2) Nonperforming balances at June 30, 2016 excluded \$71 million of troubled debt restructured loans held for sale, including \$54 million of residential mortgages and \$17 million of home equity loans.
- (3) Effective March 31, 2016, the Company began excluding first lien residential mortgage loans that are 100% guaranteed by the Federal Housing Administration from nonperforming balances. As of June 30, 2016, \$15 million of these loans were accruing and 90 days or more past due.
- (4) Effective March 31, 2016, the Company began excluding guaranteed residential mortgage loans sold to GNMA for which the Company had the right, but not the obligation, to repurchase from nonperforming balances. As of June 30, 2016 these loans totaled \$34 million. These loans are consolidated on the Company's Consolidated Balance Sheets.
 (5) The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

A summary of other nonperforming assets is as follows:

(in millions)		December 31,	
		2015	
Other nonperforming assets, net of valuation allowance:			
Commercial	\$1	\$1	
Retail	47	45	
Other nonperforming assets, net of valuation allowance	\$48	\$46	

Other nonperforming assets consist primarily of other real estate owned and are presented in other assets on the Consolidated Balance Sheets.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

A summary of key performance indicators is as follows:

June 30,	, Decemb	oer 31,
2016	2015	
0.34 %	0.15	%
0.67	0.92	
1.01 %	1.07	%
0.24 %	0.11	%
0.51	0.69	
0.75 %	0.80	%
	2016 0.34 % 0.67 1.01 % 0.24 % 0.51	0.34 % 0.15 0.67 0.92 1.01 % 1.07 0.24 % 0.11

⁽¹⁾ December 31, 2015 ratios included loans accruing and 90 days or more past due of \$1 million and \$8 million for commercial and retail, respectively.

The recorded investment in mortgage loans collateralized by residential real estate property for which formal foreclosure proceedings are in process was \$211 million and \$257 million as of June 30, 2016 and December 31, 2015, respectively.

The following is an analysis of the age of the past due amounts (accruing and nonaccruing):

	June 30, 2016				December 31, 2015			
	90			90				
		30-5960-89Days			30-5960-89Days			Total
(in millions)	Day	sDays	or	Total	Days	sDays	or	Past
	Past	Past	More	Past	Past	Past	More	_
	Due	Due	Past	Due	Due	Due	Past	Due
			Due				Due	
Commercial	\$8	\$23	\$277	\$308	\$9	\$4	\$71	\$84
Commercial real estate	2	5	74	81	30	3	77	110
Leases	1	_	—	1	9	1	_	10
Total commercial	11	28	351	390	48	8	148	204
Residential mortgages	40	10	145	195	54	16	246	316
Home equity loans	20	8	79	107	32	12	104	148
Home equity lines of credit	44	24	207	275	60	20	205	285
Home equity loans serviced by others (1)	10	4	17	31	14	6	20	40
Home equity lines of credit serviced by others (1)	12	5	35	52	10	6	29	45
Automobile	122	31	37	190	127	32	35	194
Student	18	11	42	71	19	11	41	71
Credit cards	10	8	14	32	11	9	16	36
Other retail	6	4	4	14	8	4	5	17
Total retail	282	105	580	967	335	116	701	1,152
Total	\$293	3\$133	\$931	\$1,357	\$383	3\$124	\$849	\$1,356

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Impaired loans include: (1) nonaccruing larger balance commercial loans (greater than \$3 million carrying value); and (2) commercial and retail TDRs (excluding loans held for sale). The following is a summary of impaired loan information by class:

information by class.	Inne	e 30, 2016			
(in millions)	Imp Loa Witi a Rela	aired n&llowanc	Impaired Loans Without a Related Allowance	Balance	Total Recorded Investment in Impaired Loans
Commercial	\$21	6\$46	\$139	\$391	\$355
Commercial real estate	42	6	11	56	53
Total commercial	258	52	150	447	408
Residential mortgages	34	4	130	214	164
Home equity loans	51	5	107	198	158
Home equity lines of credit	26	3	160	223	186
Home equity loans serviced by others (1)	45	7	21	79	66
Home equity lines of credit serviced by others (1)	3	_	7	14	10
Automobile	4	_	14	23	18
Student	161	46	1	162	162
Credit cards	26	11	_	27	26
Other retail	10	3	2	14	12
Total retail	360	79	442	954	802
Total	\$61	8\$131	\$592	\$1,401	\$1,210

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

	December 31, 2015						
	Imp	Total					
		n&llowanc	Impaired	Unpaid	Recorded		
(in millions)	Wit	hon	Without a	•	Investment		
	a	Impaired	Related	Balance	in Impaired		
Relat Ł obans		at Ł obans	Allowance		•		
	Allo	wance	Allowalice	,	Loans		
Commercial	\$92	\$23	\$58	\$144	\$150		
Commercial real estate	56	13	12	70	68		
Total commercial	148	36	70	214	218		
Residential mortgages	121	16	320	608	441		
Home equity loans	85	11	139	283	224		
Home equity lines of credit	27	2	167	234	194		
Home equity loans serviced by others (1)	50	8	24	88	74		
Home equity lines of credit serviced by others (1)	3	1	7	14	10		
Automobile	3		11	19	14		
Student	163	48	2	165	165		
Credit cards	28	11	_	28	28		
Other retail	13	4	2	18	15		
Total retail	493	101	672	1,457	1,165		

Total \$641 \$137 \$742 \$1,671 \$1,383

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Additional information on impaired loans is as follows:

	Three Months Ended June 30,				
	2016	2015			
	Interesterage	Inter Asterage			
(in millions)	Incommended	Inco Re corded			
	Recongrainment	Recdgnvizstdhent			
Commercial	\$2 \$324	\$1 \$129			
Commercial real estate	— 58	— 51			
Total commercial	2 382	1 180			
Residential mortgages	1 160	4 436			
Home equity loans	1 158	3 272			
Home equity lines of credit	2 184	1 151			
Home equity loans serviced by others (1)	1 66	1 84			
Home equity lines of credit serviced by others (1)	— 10	— 10			
Automobile	— 15	— 12			
Student	2 161	2 164			
Credit cards	1 26	— 30			
Other retail	— 13	— 18			
Total retail	8 793	11 1,177			
Total	\$10\$1,175	\$12 \$1,357			

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

Six Months Ended June 30

	Six iviolitis Elided Julie 30,		
	2016	2015	
	Interesterage	Interesterage	
(in millions)	Incommended	Inco Re corded	
	Recongrainment	Recdgwizzethent	
Commercial	\$3 \$248	\$1 \$133	
Commercial real estate	— 61	1 54	
Total commercial	3 309	2 187	
Residential mortgages	2 156	8 433	
Home equity loans	3 154	5 266	
Home equity lines of credit	3 182	2 150	
Home equity loans serviced by others (1)	2 67	2 84	
Home equity lines of credit serviced by others (1)	— 9	— 10	
Automobile	— 14	— 11	
Student	4 160	4 162	
Credit cards	1 26	1 29	
Other retail	— 13	— 18	
Total retail	15 781	22 1,163	
Total	\$18\$1,090	\$24 \$1,350	

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Troubled Debt Restructurings

A loan modification is identified as a TDR when the Company or a bankruptcy court grants the borrower a concession the Company would not otherwise make in response to the borrower's financial difficulties. TDRs typically result from the Company's loss mitigation efforts and are undertaken in order to improve the likelihood of recovery and continuity of the relationship. The Company's loan modifications are handled on a case-by-case basis and are negotiated to achieve mutually agreeable terms that maximize loan collectability and meet the borrower's financial needs. Concessions granted in TDRs for all classes of loans may include lowering the interest rate, forgiving a portion of principal, extending the loan term, lowering scheduled payments for a specified period of time, principal forbearance, or capitalizing past due amounts. A rate increase can be a concession if the increased rate is lower than a market rate for debt with risk similar to that of the restructured loan. TDRs for commercial loans and leases may also involve creating a multiple note structure, accepting non-cash assets, accepting an equity interest, or receiving a performance-based fee. In some cases, a TDR may involve multiple concessions. The financial effects of TDRs for all loan classes may include lower income (either due to a lower interest rate or a delay in the timing of cash flows), larger loan loss provisions, and accelerated charge-offs if the modification renders the loan collateral-dependent. In some cases, interest income throughout the term of the loan may increase if, for example, the loan is extended or the interest rate is increased as a result of the restructuring.

Because TDRs are impaired loans, the Company measures impairment by comparing the present value of expected future cash flows, or when appropriate, the fair value of collateral, to the loan's recorded investment. Any excess of recorded investment over the present value of expected future cash flows or collateral value is recognized by creating a valuation allowance or increasing an existing valuation allowance. Any portion of the loan's recorded investment the Company does not expect to collect as a result of the modification is charged off at the time of modification. Commercial TDRs were \$126 million on June 30, 2016 and and \$155 million on December 31, 2015. Retail TDRs totaled \$802 million on June 30, 2016 and \$1.2 billion on December 31, 2015. Other loans held for sale, as of June 30, 2016, contained \$322 million of TDRs, including \$262 million of residential mortgages and \$60 million of home equity loans. Commitments to lend additional funds to debtors owing receivables which were TDRs were \$30 million and \$15 million on June 30, 2016 and December 31, 2015, respectively.

The following table summarizes how loans were modified during the three months ended June 30, 2016, the charge-offs related to the modifications, and the impact on the ALLL. The reported balances include loans that became TDRs during 2016 and were paid off in full, charged off, or sold prior to June 30, 2016.

Primary Modification Types

	Interest Rate Reduction (1)			Maturity Extension (2)		
(dollars in millions)	Pre- Number Outs of Reco	Modificationstanding		n Pre-Modification Number Outstanding of Recorded	oPlost-Modification Outstanding Recorded	
	Contract Inve	ts estment	Investment	Contracts Investment	Investment	
Commercial	3 \$—		\$	28\$4	\$4	
Commercial real estate					_	
Total commercial	3 —			284	4	
Residential mortgages	3 1		1	102	2	
Home equity loans	15 1		1	212	2	
Home equity lines of credit	6 —			8 1	1	
Home equity loans serviced by others (3)	3 —				_	
Home equity lines of credit serviced by other (3)	s 2 —		_	3 1	1	
Automobile	30 —		_	3 —	_	
Student					_	
Credit cards	5523		3		_	

Other retail	1 —			_
Total retail	6125	5	456	6
Total	615\$5	\$5	73 \$10	\$10
25				

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Primary Modification Types Other (4)

(dollars in millions)	of	Pre-Modification ber Outstanding Recorded stracts Investment	onPost-Modification Outstanding Recorded Investment	Net Change to ALLL Resulting from Modification	Charge-offs Resulting from Modification
Commercial	4	\$20	\$21	\$	\$
Commercial real estate	_				
Total commercial	4	20	21		
Residential mortgages	67	7	7		
Home equity loans	94	5	5	(1)	
Home equity lines of credit	92	6	6		
Home equity loans serviced by others (3)	16				
Home equity lines of credit serviced by others (3)	5	1			
Automobile	348	7	6		1
Student	111	2	2	1	
Credit cards	_			1	
Other retail	5				
Total retail	738	28	26	1	1
Total	742	\$48	\$47	\$1	\$1

⁽¹⁾ Includes modifications that consist of multiple concessions, one of which is an interest rate reduction.

⁽²⁾ Includes modifications that consist of multiple concessions, one of which is a maturity extension (unless one of the other concessions was an interest rate reduction).

⁽³⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

⁽⁴⁾ Includes modifications other than interest rate reductions or maturity extensions, such as lowering scheduled payments for a specified period of time, principal forbearance, capitalizing arrearages, and principal forgiveness. Also included are the following: deferrals, trial modifications, certain bankruptcies, loans in forbearance and prepayment plans. Modifications can include the deferral of accrued interest resulting in post modification balances being higher than pre-modification.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table summarizes how loans were modified during the three months ended June 30, 2015, the charge-offs related to the modifications, and the impact on the ALLL. The reported balances include loans that became TDRs during 2015 and were paid off in full, charged off, or sold prior to June 30, 2015.

Primary Modification Types							
	Interest Rate Reduc	ction (1)	Maturity Extensio	n ⁽²⁾			
(dollars in millions)	Pre-Modification Number Outstanding of Recorded Contracts Investment	onPost-Modification Outstanding Recorded Investment	n Pre-Modification Number Outstanding of Recorded Contracts Investment	onPost-Modification Outstanding Recorded Investment			
Commercial	7 \$1	\$1	36\$2	\$2			
Commercial real estate				_			
Total commercial	7 1	1	362	2			
Residential mortgages	20 3	3	9 2	2			
Home equity loans	26 1	1	4911	11			
Home equity lines of credit				_			
Home equity loans serviced by others (3)	5 —			_			
Automobile	18 1	1	1 —	_			
Credit cards	6303	3		_			
Total retail	6998	8	5913	13			
Total	706\$9	\$9	95 \$15	\$15			

Primary Modification Types Other (4)

NI-4 Ol. - - -

(dollars in millions)	of	Pre-Modification mber Outstanding Recorded ntracts Investment	onPost-Modification Outstanding Recorded Investment	Net Change to ALLL Resulting from Modification	Charge-offs Resulting from Modification
Commercial	3	\$ —	\$ —	\$	\$
Commercial real estate	_				
Total commercial	3	_	_	_	_
Residential mortgages	42	4	4	_	_
Home equity loans	97	7	7	_	_
Home equity lines of credit	78	5	5	_	1
Home equity loans serviced by others (3)	25	1	1	_	_
Home equity lines of credit serviced by others (3)	15	1	1		
Automobile	172	3	2	_	_
Student	369	7	7	1	_
Credit cards	_	_	_	1	_
Other retail	4	_	_	_	_
Total retail	802	28	27	2	1
Total	805	\$28	\$27	\$2	\$1

⁽¹⁾ Includes modifications that consist of multiple concessions, one of which is an interest rate reduction.

⁽²⁾ Includes modifications that consist of multiple concessions, one of which is a maturity extension (unless one of the other concessions was an interest rate reduction).

⁽³⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

(4) Includes modifications other than interest rate reductions or maturity extensions, such as lowering scheduled payments for a specified period of time, principal forbearance, capitalizing arrearages, and principal forgiveness. Also included are the following: deferrals, trial modifications, certain bankruptcies, loans in forbearance and prepayment plans. Modifications can include the deferral of accrued interest resulting in post modification balances being higher than pre-modification.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table summarizes how loans were modified during the six months ended June 30, 2016, the charge-offs related to the modifications, and the impact on the ALLL. The reported balances include loans that became TDRs during 2016 and were paid off in full, charged off, or sold prior to June 30, 2016.

Primary Modification Types Interest Rate Reduction (1)

Maturity Extension (2)

	IIIte		ale Keduc				turity Exter		
	Nur	Pre- nber	-Modificat	idfost-	-Modificati	on Nu	Pre-Modifi mber	catio	Prost-Modification Outstanding
(dollars in millions)	of					of	Outstandin	g (
(womans in inimions)		RAC	orded		orded	Co	Recorded ntracts Investment]	Recorded
			estment		stment				Investment
Commercial	8	\$1		\$1		54	\$8		\$8
Commercial real estate	_							-	
Total commercial	8	1		1		54			8
Residential mortgages	25	4		4		16			3
Home equity loans	29	2		2		37		4	4
Home equity lines of credit	13	1		1		27	3		3
Home equity loans serviced by others (3)	6							-	
Home equity lines of credit serviced by	2					4	1		1
others (3)	2	_		_		4	1		I
Automobile	51	1		1		8	_	-	<u> </u>
Student							_	-	
Credit cards	1,08	316		6			_	-	
Other retail	1	_		_				-	
Total retail	1,20	08 14		14		92	11		11
Total	1,21	16\$15		\$15		146	5\$19	9	\$19
		Prim	ary Modif	icatior	n Types				
		Othe			• •				
			D M 1	٠,٠.,٠	D . M	1. C.	. Net Ch	ange) C1 CC
		Num	Pre-Mod ber	ificatio	onPost-Mod	11†1C2	to ALI	_	Charge-ons
(dollars in millions)		of	Outstand	ıng	Outstand	ıng	Resulti	ng	Resulting
		Cont	Recorded racts Investme	1	Recorded		from		from
			Investme	nt	Investme	nt	Modifi	catio	Modification on
Commercial		9	\$41		\$41		(\$1)	\$—
Commercial real estate									_
Total commercial		9	41		41		(1)	_
Residential mortgages		131	15		15		_		_
Home equity loans		181	11		11		(1)	_
Home equity lines of credit		124	8		8		_		_
Home equity loans serviced by others (3)		34	1		1		_		_
Home equity lines of credit serviced by other	ers (3)	13	1		_		_		_
Automobile		539	10		9		_		1
Student		297	6		6		2		_
Credit cards		_	_				1		_
Other retail		8	_						_
Total retail		1,32	752		50		2		1
Total			5\$93		\$91		<u>\$</u> 1		\$1
		,	*						

(1) Includes modifications that consist of multiple concessions, one of which is an interest rate reduction.

- (2) Includes modifications that consist of multiple concessions, one of which is a maturity extension (unless one of the other concessions was an interest rate reduction).
- (3) The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.
- ⁽⁴⁾ Includes modifications other than interest rate reductions or maturity extensions, such as lowering scheduled payments for a specified period of time, principal forbearance, capitalizing arrearages, and principal forgiveness. Also included are the following: deferrals, trial modifications, certain bankruptcies, loans in forbearance and prepayment plans. Modifications can include the deferral of accrued interest resulting in post modification balances being higher than pre-modification.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table summarizes how loans were modified during the six months ended June 30, 2015, the charge-offs related to the modifications, and the impact on the ALLL. The reported balances include loans that became TDRs during 2015 and were paid off in full, charged off, or sold prior to June 30, 2015.

Primary Modification Types								
		rest Rate Re		Matur	Maturity Extension (2)			
(dollars in millions)	Nun of		ricationst-Modifing Outstanding	ication Pr Numb S Of Re	re-Modification er utstanding C ecorded R	tost-Modification Outstanding Recorded nvestment		
Commercial	14	\$3	\$3	64 \$1	2 \$	12		
Commercial real estate	1		_			_		
Total commercial	15	3	3	64 12	2 1	2		
Residential mortgages	53	9	9	19 4	4			
Home equity loans	47	2	2	86 16	5 1	6		
Home equity lines of credit	_	_		3 —		_		
Home equity loans serviced by others (3)	22	1	1			_		
Home equity lines of credit serviced by others ⁽³⁾	_	_				_		
Automobile	38	1	1	2 —		_		
Student		_				_		
Credit cards	1,23	347	7			_		
Other retail						_		
Total retail	1,39	9420	20	11020) 2	0		
Total	1,40)9\$23	\$23	174\$3	\$2 \$	32		
		Primary Mo Other ⁽⁴⁾	odification Types	8				
(dollars in millions)		Niimher	rded Reco	anding	Net Change to ALLL Resulting from Modification	Charge-offs Resulting from Modification		
Commercial		4 \$2	\$2		(\$1)	\$		

(dollars in millions)		Pre-Modification ber Outstanding Recorded racts Investment	Outstanding Recorded Investment	to ALLL Resulting from Modificat		Resulting from Modification
Commercial	4	\$2	\$2	(\$1)	\$ —
Commercial real estate	1	4	4	_		
Total commercial	5	6	6	(1)	
Residential mortgages	106	10	10	(1)	
Home equity loans	294	17	17	_		
Home equity lines of credit	213	14	12	_		2
Home equity loans serviced by others (3)	71	3	3	_		1
Home equity lines of credit serviced by others (3)	22	1	1	_		
Automobile	469	8	6	_		1
Student	750	14	14	3		_
Credit cards		_	_	1		
Other retail	15	_		_		
Total retail	1,940	067	63	3		4
Total	1,945	5\$73	\$69	\$2		\$4

⁽¹⁾ Includes modifications that consist of multiple concessions, one of which is an interest rate reduction.

- (2) Includes modifications that consist of multiple concessions, one of which is a maturity extension (unless one of the other concessions was an interest rate reduction).
- (3) The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.
- ⁽⁴⁾ Includes modifications other than interest rate reductions or maturity extensions, such as lowering scheduled payments for a specified period of time, principal forbearance, capitalizing arrearages, and principal forgiveness. Also included are the following: deferrals, trial modifications, certain bankruptcies, loans in forbearance and prepayment plans. Modifications can include the deferral of accrued interest resulting in post modification balances being higher than pre-modification.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The table below summarizes TDRs that defaulted during the three months ended June 30, 2016 and 2015 within 12 months of their modification date. For purposes of this table, a payment default is defined as being past due 90 days or more under the modified terms. Amounts represent the loan's recorded investment at the time of payment default. Loan data includes loans meeting the criteria that were paid off in full, charged off, or sold prior to June 30, 2016 and 2015. If a TDR of any loan type becomes 90 days past due after being modified, the loan is written down to the fair value of collateral less cost to sell. The amount written off is charged to the ALLL.

	Three Months Ended Ju			d June 30,
	2016		2015	5
	Nu	mber Balance	Nun	iber Balance
(dollars in millions)	of	Defaulted	of	Defaulted
	Co	ntracts	Con	tracts
Commercial	8	\$3	8	\$1
Commercial real estate	1		_	
Total commercial	9	3	8	1
Residential mortgages	35	4	34	5
Home equity loans	32	2	32	2
Home equity lines of credit	20	1	32	1
Home equity loans serviced by others (1)	11		7	
Home equity lines of credit serviced by others (1)	6		6	
Automobile	22	1	19	
Student	18	1	44	1
Credit cards	85		100	1
Other retail	_		1	
Total retail	229	99	275	10
Total	238	3\$12	283	\$11

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

The table below summarizes TDRs that defaulted during the six months ended June 30, 2016 and 2015 within 12 months of their modification date.

months of their modification date.				
	Six Months En	nded June 30,		
	2016	2015		
	Number Balance	Number Balance		
(dollars in millions)	01			
	Defaulted Contracts	Defaulted Contracts		
Commercial	11 \$3	14 \$1		
Commercial real estate	1 —			
Total commercial	12 3	14 1		
Residential mortgages	89 12	83 11		
Home equity loans	50 3	83 6		
Home equity lines of credit	45 4	72 3		
Home equity loans serviced by others (1)	21 1	23 1		
Home equity lines of credit serviced by others (1)	11 —	7 —		
Automobile	37 1	42 1		
Student	31 1	109 2		
Credit cards	2061	202 1		
Other retail		3 —		
Total retail	49023	624 25		

Total 502\$26 638 \$26

⁽¹⁾ The Company's SBO portfolio consists of purchased home equity loans and lines that were originally serviced by others. The Company now services a portion of this portfolio internally.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Concentrations of Credit Risk

Most of the Company's business activity is with customers located in the New England, Mid-Atlantic and Midwest regions. Generally, loans are collateralized by assets including real estate, inventory, accounts receivable, other personal property and investment securities. As of June 30, 2016 and December 31, 2015, the Company had a significant amount of loans collateralized by residential and commercial real estate. There are no significant concentrations within the commercial loan or retail loan portfolios. Exposure to credit losses arising from lending transactions may fluctuate with fair values of collateral supporting loans, which may not perform according to contractual agreements. The Company's policy is to collateralize loans to the extent necessary; however, unsecured loans are also granted on the basis of the financial strength of the applicant and the facts surrounding the transaction. Certain loan products, including residential mortgages, home equity loans and lines of credit, and credit cards, have contractual features that may increase credit exposure to the Company in the event of an increase in interest rates or a decline in housing values. These products include loans that exceed 90% of the value of the underlying collateral (high LTV loans), interest-only and negative amortization residential mortgages, and loans with low introductory rates. Certain loans have more than one of these characteristics.

The following table presents balances of loans with these characteristics:

	June 3	0, 2016				
(in millions)	Reside Mortga	and ages Eines of Credit	Home Equity Products Serviced by Others	Credit Cards	Student	Total
High loan-to-value	\$595	\$782	\$621	\$	\$—	\$1,998
Interest only/negative amortization	1,369	_	_		1	1,370
Low introductory rate	_	_	_	94	_	94
Multiple characteristics and other	4		_			4
Total	\$1,968	\$782	\$621	\$94	\$1	\$3,466
	Decem	iber 31,	2015			
(in millions)	Reside Mortga	ana	Home Equity Products Serviced by Others	Credit Cards	Student	Total
High loan-to-value	\$649	\$1,038	\$785	\$ —	\$	\$2,472
Interest only/negative amortization	1,110		_	_		1,110
Low introductory rate		3	_	96		99
Multiple characteristics and other	14					14
Total	\$1,773	\$1,041	\$785	\$96	\$	\$3,695
NOTE 5 VADIABLE INTEREST	ENTI	TIEC				

NOTE 5 - VARIABLE INTEREST ENTITIES

The Company makes equity investments in various entities that are considered VIEs, as defined by GAAP. These investments primarily include ownership interests in limited partnerships that sponsor affordable housing projects and ownership interests in limited liability companies that sponsor renewable energy projects. A summary of these investments is as follows:

(in millions)	June 30), December 31,
(III IIIIIIOIIS)	2016	2015
LIHTC investment included in other assets	\$660	\$598
LIHTC unfunded commitments included in other liabilities	365	365
Renewable energy investments included in other assets	117	118
31		

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Low Income Housing Tax Credit Partnerships

The purpose of the Company's equity investments is to assist in achieving goals of the Community Reinvestment Act and to earn an adequate return of capital. The LIHTC partnerships are managed by general partners that have the power to direct the activities which most significantly affect the performance of the partnerships. The Company is therefore not the primary beneficiary of any LIHTC partnerships. Accordingly, the Company does not consolidate these VIEs and accounts for these investments in other assets on the Consolidated Balance Sheets.

The Company applies the proportional amortization method to account for its LIHTC investments. Under the proportional amortization method, the initial investment is amortized in proportion to the actual tax credits and other tax benefits to be received in the current period as compared to the total tax credits and other tax benefits expected to be received over the life of the investment. The amortization and tax benefits are included as a component of income tax expense. The Company reports its equity share of affordable housing partnership gains and losses as an adjustment to non-interest income. The Company reports its commitments to make future investments in other liabilities on the Consolidated Balance Sheets. The Company also receives tax credits, which are reported as a reduction of income tax expense (or increase to income tax benefit) related to these transactions.

For the three months ended June 30, 2016, the Company recognized \$16 million of amortization expense, \$14 million of tax credits and \$7 million of other tax benefits associated with these investments in the provision for income taxes. For the six months ended June 30, 2016, the Company recognized \$31 million of amortization expense, \$29 million of tax credits and \$13 million of other tax benefits associated with these investments in the provision for income taxes. For the three months ended June 30, 2015, the Company recognized \$12 million of amortization expense, \$12 million of tax credits and \$5 million of other tax benefits associated with these investments in the provision for income taxes. For the six months ended June 30, 2015, the Company recognized \$24 million of amortization expense, \$23 million of tax credits and \$9 million of other tax benefits associated with these investments in the provision for income taxes. No LIHTC investment impairment losses were recognized during the three and six months ended June 30, 2016 and 2015, respectively

Renewable Energy Entities

The Company's investments in renewable energy entities provide benefits from a return generated by government incentives plus other tax attributes that are associated with tax ownership (e.g., tax depreciation). As a tax equity investor, the Company does not have the power to direct the activities which most significantly affect the performance of these entities and therefore is not the primary beneficiary of any renewable energy entities. Accordingly, the Company does not consolidate these VIEs.

NOTE 6 - MORTGAGE BANKING

In its mortgage banking business, the Company sells residential mortgages to government-sponsored entities and other parties, who may issue securities backed by pools of such loans. The Company retains no beneficial interests in these sales, but may retain the servicing rights of the loans sold. The Company is obligated to subsequently repurchase a loan if the purchaser discovers a standard representation or warranty violation such as noncompliance with eligibility requirements, customer fraud, or servicing violations. This primarily occurs during a loan file review.

The Company received proceeds from the sale of residential mortgages held for sale of \$543 million and \$649 million for the three months ended June 30, 2016 and 2015, respectively, and \$1.0 billion and \$1.1 billion for the six months ended June 30, 2016 and 2015, respectively.

The Company recognized gains on sales of residential mortgages held for sale of \$16 million and \$11 million for the three months ended June 30, 2016 and 2015, respectively, and \$30 million and \$32 million for the six months ended June 30, 2016 and 2015, respectively.

Pursuant to the standard representations and warranties obligations discussed above the Company repurchased residential mortgages totaling \$2 million and \$3 million for the three months ended June 30, 2016 and 2015, respectively, and \$4 million and \$7 million for the six months ended June 30, 2016 and 2015, respectively. Mortgage servicing fees, a component of mortgage banking fees, were \$13 million and \$14 million for the three months ended June 30, 2016 and 2015, respectively, and \$26 million and \$28 million for the six months ended

June 30, 2016 and 2015, respectively.

The Company recorded valuation recoveries of \$1 million and \$6 million for its MSRs for the three months ended June 30, 2016 and 2015, respectively, and valuation charge-offs of \$4 million and recoveries of \$7 million for its MSRs for the six months ended June 30, 2016 and 2015, respectively.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Changes related to MSRs were as follows:

	As of and for As of and for				
	the Th	ree	the Six		
	Month	S	Months		
	Ended		Ended		
	June 3	0,	June 30,		
(in millions)	2016	2015	2016	2015	
MSRs:					
Balance as of beginning of period	\$169	\$180	\$173	\$184	
Amount capitalized	5	7	10	13	
Amortization	(8)	(10)	(17)	(20)	
Carrying amount before valuation allowance	166	177	166	177	
Valuation allowance for servicing assets:					
Balance as of beginning of period	14	17	9	18	
Valuation charge-offs (recoveries)	(1)	(6)	4	(7)	
Balance at end of period	13	11	13	11	
Net carrying value of MSRs	\$153	\$166	\$153	\$166	

MSRs are presented in other assets on the Consolidated Balance Sheets.

The fair value of MSRs is estimated using a valuation model that calculates the present value of estimated future net servicing cash flows, taking into consideration actual and expected mortgage loan prepayment rates, discount rates, contractual servicing fee income, servicing costs, default rates, ancillary income, and other economic factors, which are determined based on current market conditions. The valuation model uses a static discounted cash flow methodology incorporating current market interest rates. A static model does not attempt to forecast or predict the future direction of interest rates; rather it estimates the amount and timing of future servicing cash flows using current market interest rates. The current mortgage interest rate influences the expected prepayment rate and therefore, the length of the cash flows associated with the servicing asset, while the discount rate determines the present value of those cash flows. Expected mortgage loan prepayment assumptions are obtained using the QRM Multi Component prepayment model. The Company periodically obtains third-party valuations of its MSRs to assess the reasonableness of the fair value calculated by the valuation model.

The key economic assumptions used to estimate the value of MSRs are presented in the following table:

(dollars in millions)	June 30, 2016	December 31, 2015
Fair value	\$165	\$178
Weighted average life (in years)	4.9	5.4
Weighted average constant prepayment rate	13.5%	11.6%
Weighted average discount rate	9.7%	9.7%

The key economic assumptions used in estimating the fair value of MSRs capitalized during the period were as follows:

	Three Months Six Months				
	Ended	June	Ended June		
	30,		30,		
	2016	2015	2016	2015	
Weighted average life (in years)	5.9	6.3	6.0	5.4	
Weighted average constant prepayment rate	11.3%	9.8%	11.1%	11.1%	
Weighted average discount rate	9.7%	9.7%	9.7%	9.6%	

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The sensitivity analysis below as of June 30, 2016 and December 31, 2015 presents the impact to current fair value of an immediate 50 basis points and 100 basis points adverse change in the key economic assumptions and presents the decline in fair value that would occur if the adverse change were realized. These sensitivities are hypothetical. The effect of a variation in a particular assumption on the fair value of the mortgage servicing rights is calculated independently without changing any other assumption. In reality, changes in one factor may result in changes in another (e.g., changes in interest rates, which drive changes in prepayment speeds, could result in changes in the discount rates), which might amplify or counteract the sensitivities. The primary risk inherent in the Company's MSRs is an increase in prepayments of the underlying mortgage loans serviced, which is dependent upon market movements of interest rates.

(in millions)	June 30, 2016	December 31, 2015
Prepayment rate:		
Decline in fair value from a 50 basis point decrease in interest rates	\$6	\$5
Decline in fair value from a 100 basis point decrease in interest rates	\$17	\$11
Weighted average discount rate:		
Decline in fair value from a 50 basis point increase in weighted average discount rate	\$3	\$3
Decline in fair value from a 100 basis point increase in weighted average discount rate	\$5	\$6

NOTE 7 - BORROWED FUNDS

The following is a summary of the Company's short-term borrowed funds:

(in millions)	June 30,	December
	2016	31, 2015
Securities sold under agreements to repurchase	\$717	\$802
Other short-term borrowed funds (primarily current portion of FHLB advances)	2,770	2,630
Total short-term borrowed funds	\$3,487	\$3,432

Key data related to short-term borrowed funds is presented in the following table:

1	\mathcal{C}				
		As of			
	;	and for		As of a	and
	1	the		for the	
(dollars in millions)		Six		Year	
(donars in minions)		Months	s	Ended	
		Ended		Decem	ıber
		June 30),	31, 201	15
		2016			
Weighted-average interest rate at period-end:					
Federal funds purchased and securities sold under agreements to repurcha	.se	0.00	%	0.15	%
Other short-term borrowed funds (primarily current portion of FHLB adv	ances)	0.65		0.44	
Maximum amount outstanding at month-end during the period:					
Federal funds purchased and securities sold under agreements to repurcha	.se	\$1,274		\$5,375)
Other short-term borrowed funds (primarily current portion of FHLB adv	ances)	4,764		7,004	
Average amount outstanding during the period:					
Federal funds purchased and securities sold under agreements to repurcha	.se	\$927		\$3,364	
Other short-term borrowed funds (primarily current portion of FHLB adv	ances)	3,421		5,865	
Weighted-average interest rate during the period:					

Federal funds purchased and securities sold under agreements to repurchase 0.07 % 0.22 % Other short-term borrowed funds (primarily current portion of FHLB advances) 0.60 0.28 Note: Balances are net of certain short-term receivables associated with reverse repurchase agreements. Interest

expense includes the full cost of the repurchase agreements, but excludes certain hedging costs and broker fees.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following is a summary of the Company's long-term borrowed funds:

I was a second of the second o	June 30	December
(in millions)	2016	
	2010	31, 2015
Citizens Financial Group, Inc.:		
4.150% fixed rate subordinated debt, due 2022 ⁽¹⁾	\$347	\$350
5.158% fixed-to-floating rate subordinated debt, (LIBOR + 3.56%) callable, due 2023 (2)	333	333
3.750% fixed rate subordinated debt, due 2024 (2) (3)	250	250
4.023% fixed rate subordinated debt, due 2024 (2) (4)	218	331
4.082% fixed rate subordinated debt, due 2025 (2) (5)	355	331
4.350% fixed rate subordinated debt, due 2025 (6)	249	250
4.300% fixed rate subordinated debt, due 2025 (7)	749	750
Banking Subsidiaries:		
1.600% senior unsecured notes, due 2017 (8) (9)	753	749
2.300% senior unsecured notes, due 2018 (8) (10)	756	747
2.450% senior unsecured notes, due 2019 (8) (11)	767	752
2.500% senior unsecured notes, due 2019 (8)(12)	753	
2.550% senior unsecured notes, due 2021 ⁽⁸⁾⁽¹³⁾	1,004	
Federal Home Loan advances due through 2033	5,264	5,018
Other	12	25
Total long-term borrowed funds	\$11,810	\$9,886

- (1) These balances are comprised of: principal balances of \$350 million at June 30, 2016 and December 31, 2015, as well as the impact of (\$3) million of unamortized deferred issuance costs and discount at June 30, 2016.
- (2) Borrowed funds with RBS as of December 31, 2015. See Note 13 "Related Party Transactions and Significant Transactions with RBS" for further information.
- (3) Prior to January 1, 2016, interest was payable at a fixed rate per annum of 4.153%.
- ⁽⁴⁾ These balances are comprised of: principal balance of \$208 million and \$333 million at June 30, 2016 and December 31, 2015, respectively, as well as the impact from interest rate swaps of \$10 million and (\$2) million at June 30, 2016 and December 31, 2015, respectively. See Note 11 "Derivatives" for further information. In addition, on March 7, 2016, the Company repurchased \$125 million of these securities from RBS. See Note 13 "Related Party Transactions and Significant Transactions with RBS" for further information.
- (5) These balances are comprised of: principal balance of \$334 million at June 30, 2016 and December 31, 2015; impact from interest rate swaps of \$21 million and (\$3) million at June 30, 2016 and December 31, 2015, respectively. See Note 11 "Derivatives" for further information.
- (6) These balances are comprised of: principal balances of \$250 million at June 30, 2016 and December 31, 2015, as well as the impact of (\$1) million of unamortized deferred issuance costs and discount at June 30, 2016.
- (7) These balances are comprised of: principal balances of \$750 million at June 30, 2016 and December 31, 2015, as well as the impact of (\$1) million of unamortized deferred issuance costs and discount at June 30, 2016.
- (8) These securities were offered under CBNA's Global Bank Note Program dated December 1, 2014.
- (9) These balances are comprised of: principal balances of \$750 million at June 30, 2016 and December 31, 2015; impact from interest rate swaps of \$4 million and (\$1) million at June 30, 2016 and December 31, 2015, respectively; and (\$1) million of unamortized deferred issuance costs and discount at June 30, 2016. See Note 11 "Derivatives" for further information.
- (10) These balances are comprised of: principal balances of \$750 million at June 30, 2016 and December 31, 2015; impact from interest rate swaps of \$8 million and (\$3) million at June 30, 2016 and December 31, 2015, respectively; and (\$2) million of unamortized deferred issuance costs and discount at June 30, 2016. See Note 11 "Derivatives" for further information.

- (11) These balances are comprised of: principal balances of \$750 million at June 30, 2016 and December 31, 2015; impact from interest rate swaps of \$20 million and \$2 million at June 30, 2016 and December 31, 2015, respectively; and (\$3) million of unamortized deferred issuance costs and discount at June 30, 2016. See Note 11 "Derivatives" for further information.
- (12) The balance is comprised of: principal balance of \$750 million at June 30, 2016; impact from interest rate swaps of \$5 million and (\$2) million of unamortized deferred issuance costs and discount at June 30, 2016. See Note 11 "Derivatives" for further information.
- (13) The balance is comprised of: principal balance of \$1.0 billion at June 30, 2016; impact from interest rate swaps of \$9 million and (\$5) million of unamortized deferred issuance costs and discount at June 30, 2016. See Note 11 "Derivatives" for further information.

Advances, lines of credit, and letters of credit from the FHLB are collateralized by pledged mortgages and pledged securities at least sufficient to satisfy the collateral maintenance level established by the FHLB. The utilized borrowing capacity for FHLB advances and letters of credit was \$12.0 billion and \$11.3 billion at June 30, 2016 and December 31, 2015, respectively. The Company's available FHLB borrowing capacity was \$3.5 billion and \$4.1 billion at June 30, 2016 and December 31, 2015, respectively. The Company can also borrow from the FRB discount window to meet short-term liquidity requirements. Collateral, such as investment securities and loans, was pledged to provide borrowing capacity at the FRB. At June 30, 2016, the Company's unused secured borrowing capacity was approximately \$32.2 billion, which includes unencumbered securities, FHLB borrowing capacity, and FRB discount window capacity.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following is a summary of maturities for the Company's long-term borrowed funds at June 30, 2016:

Year (in millions)	CFG Parent Company	Banking Subsidiaries	Consolidated
2017 or on demand	\$	\$6,004	\$6,004
2018	_	761	761
2019	_	1,521	1,521
2020	_	2	2
2021	_	1,009	1,009
2022 and thereafter	2,501	12	2,513
Total	\$2,501	\$9,309	\$11,810

NOTE 8 - STOCKHOLDERS' EQUITY

Preferred Stock

The Company had 100,000,000 shares authorized and 250,000 shares outstanding of \$25.00 par value undesignated preferred stock as of June 30, 2016 and December 31, 2015, respectively. The Board of Directors or any authorized committee thereof are authorized to provide for the issuance of these shares in one or more series, and by filing a certificate pursuant to applicable law of the State of Delaware, to establish or change from time to time the number of shares of each such series, and to fix the designations, powers, including voting powers, full or limited, or no voting powers, preferences and the relative, participating, optional or other special rights of the shares of each series and any qualifications, limitations and restrictions thereof.

On April 6, 2015, the Company issued \$250 million, or 250,000 shares, of 5.500% fixed-to-floating rate non-cumulative perpetual Series A Preferred Stock, par value of \$25.00 per share with a liquidation preference \$1,000 per share (the "Series A Preferred Stock") to the initial purchasers in reliance on the exemption from registration provided by Section (4)(a)(2) of the Securities Act of 1933, as amended, for resale pursuant to Rule 144A and Regulation S under the Securities Act of 1933, as amended. As a result of this issuance, the Company received net proceeds of \$247 million after underwriting discount.

The Series A Preferred Stock has no stated maturity and is not subject to any sinking fund or other obligation of the Company. Holders of the Series A Preferred Stock will be entitled to receive dividend payments when, and if, declared by the Company's Board of Directors or a duly authorized committee thereof. Any such dividends will be payable on a semi-annual basis at an annual rate equal to 5.500%. On April 6, 2020, the Series A Preferred Stock converts to a quarterly floating-rate basis equal to three-month U.S. dollar LIBOR on the related dividend determination date plus 3.960%.

Citizens may redeem the Series A Preferred Stock, in whole or in part on any dividend payment date, on or after April 6, 2020 or, in whole but not in part, at any time within 90 days following a regulatory capital treatment event at a redemption price equal to \$1,000 per share, plus any declared and unpaid dividends, without accumulation of any undeclared dividends. Citizens may not redeem shares of the Series A Preferred Stock without obtaining the prior approval of the FRBG if then required under applicable capital guidelines.

Shares of the Series A Preferred Stock have priority over the Company's common stock with regard to the payment of dividends and, as such, the Company may not pay dividends on or repurchase, redeem, or otherwise acquire for consideration shares of its common stock unless dividends for the Series A Preferred Stock have been declared for that period and sufficient funds have been set aside to make payment.

Except in certain limited circumstances, the Series A Preferred Stock does not have any voting rights. Treasury Stock

On August 3, 2015, CFG used the net proceeds of its public offering of \$250 million aggregate principal amount 4.350% Subordinated Notes due 2025 issued on July 31, 2015, to repurchase 9,615,384 shares of its outstanding common stock directly from RBS at a public offering price of \$26.00 per share. The repurchased shares are held in

treasury.

On April 7, 2015, the Company used the net proceeds of the Series A Preferred Stock offering to repurchase 10,473,397 shares of its common stock from RBS at a total cost of approximately \$250 million and a price per share of \$23.87, which equaled the volume-weighted average price of the Company's common stock for all traded volume over the five trading days preceding the repurchase agreement date of April 1, 2015. The repurchased shares are held in treasury.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

No treasury stock activity was recorded during the six months ended June 30, 2016. During the year ended December 31, 2015, the Company recorded an additional 876,087 shares of treasury stock associated with share-based compensation plan activity for a total cost of \$22 million at a weighted-average price per share of \$25.50. NOTE 9 - EMPLOYEE BENEFITS

The Company maintains a non-contributory pension plan (the "Plan" or "qualified plan") that was closed to new hires and re-hires effective January 1, 2009, and frozen to all participants effective December 31, 2012. Benefits under the Plan are based on employees' years of service and highest five-year average of eligible compensation. The Plan is funded on a current basis, in compliance with the requirements of ERISA. The Company also provides an unfunded, non-qualified supplemental retirement plan (the "non-qualified plan"), which was closed and frozen effective December 12, 2012.

The following table presents the components of net periodic (income) cost for the Company's qualified and non-qualified plans:

	Six Months Ended June 30,						
	Qual	ified	Non-Qu	d Total			
	Plan		Plan				
(in millions)	2016	2015	2016	2015	201	62015	5
Service cost	\$2	\$2	\$ —	\$	\$2	\$2	
Interest cost	22	22	2	2	24	24	
Expected return on plan assets	(34)	(37)	_		(34)	(37)
Amortization of actuarial loss	7	6	1	1	8	7	
Net periodic pension (income) cost	(\$3)	(\$7)	\$3	\$3	\$	(\$4)

NOTE 10 - INCOME TAXES

Income Tax Provision

The provision for income taxes was \$118 million and \$92 million for the three months ended June 30, 2016 and 2015, respectively, resulting in effective tax rates of 32.6% and 32.7%, respectively. The provision for income taxes was \$227 million and \$198 million for the six months ended June 30, 2016 and 2015, respectively, resulting in effective tax rates of 32.7% and 33.2%, respectively. For the six months ended June 30, 2016 and 2015, the effective tax rate compared favorably to the statutory rate of 35% primarily as a result of the permanent benefits of tax credits and tax-exempt income.

Deferred Tax Liability

At June 30, 2016, the Company reported a net deferred tax liability of \$961 million, compared to a \$730 million liability as of December 31, 2015. The increase in the net deferred tax liability is primarily attributable to the tax effect of net unrealized gains on securities and derivatives arising during the period and the tax effect of current year timing adjustments.

NOTE 11 - DERIVATIVES

In the normal course of business, the Company enters into a variety of derivative transactions in order to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates and foreign currency exchange rates. The Company does not use derivatives for speculative purposes.

The Company's derivative instruments are recognized on the Consolidated Balance Sheets at fair value. Information regarding the valuation methodology and inputs used to estimate the fair value of the Company's derivative instruments is described in Note 14 "Fair Value Measurements."

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table identifies derivative instruments included on the Consolidated Balance Sheets in derivative assets and derivative liabilities:

	•			December 31, 2015			
(in millions)	Notiona Amoun	Derivat	iveDerivativ Liabilitie	A moun	Deriva	tiv e Deriva Liabili	
Derivatives designated as hedging instruments:							
Interest rate contracts	\$15,500	0\$425	\$255	\$16,750	0\$96	\$50	
Derivatives not designated as hedging instruments:							
Interest rate contracts	39,606	810	723	33,719	540	455	
Foreign exchange contracts	9,490	193	185	8,366	163	156	
Other contracts	1,491	15	14	981	8	5	
Total derivatives not designated as hedging instruments		1,018	922		711	616	
Gross derivative fair values		1,443	1,177		807	666	
Less: Gross amounts offset in the Consolidated Balance Sheets (2)		(130) (130)	(178) (178)
Less: Cash collateral applied (2)		(1) (37)	(4) (3)
Total net derivative fair values presented in the Consolidate Balance Sheets (3)	d	\$1,312	\$1,010		\$625	\$485	

⁽¹⁾ The notional or contractual amount of interest rate derivatives and foreign exchange contracts is the amount upon which interest and other payments under the contract are based. Notional amounts are typically not exchanged. Therefore, notional amounts should not be taken as the measure of credit or market risk, as they do not measure the true economic risk of these contracts.

The Company's derivative transactions are internally divided into three sub-groups: institutional, customer and residential loan.

Institutional derivatives

The institutional derivatives portfolio primarily consists of interest rate swap agreements that are used to hedge the interest rate risk associated with the Company's loans and financing liabilities (i.e., borrowed funds, deposits, etc.). The goal of the Company's interest rate hedging activities is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect net interest income.

The Company enters into certain interest rate swap agreements to hedge the risk associated with floating rate loans. By entering into pay-floating/receive-fixed interest rate swaps, the Company was able to minimize the variability in the cash flows of these assets due to changes in interest rates. The Company has outstanding interest rate swap agreements designed to hedge a portion of the Company's borrowed funds and deposit liabilities. By entering into a pay-fixed/receive-floating interest rate swap, a portion of these liabilities has been effectively converted to a fixed-rate liability for the term of the interest rate swap agreement. The Company has also entered into a forward-starting interest rate swap to minimize the exposure to variability in the interest cash flows on a forecasted fixed rate debt issuance.

The Company also uses receive-fixed/pay-floating interest rate swaps to manage the interest rate exposure on its medium term borrowings.

Customer derivatives

⁽²⁾ Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions.

⁽³⁾ The Company also offsets assets and liabilities associated with repurchase agreements on the Consolidated Balance Sheets. See Note 2 "Securities" for further information.

The customer derivatives portfolio consists of interest rate swap agreements and option contracts that are transacted to meet the financing needs of the Company's customers. Swap agreements and interest rate option agreements are transacted to effectively minimize the Company's market risk associated with the customer derivative products. The customer derivatives portfolio also includes foreign exchange contracts that are entered into on behalf of customers for the purpose of hedging exposure related to cash orders and loans and deposits denominated in foreign currency. The primary risks associated with these transactions arise from exposure to changes in foreign currency exchange rates and the ability of the counterparties to meet the terms of the contract. To manage this market risk, the Company simultaneously enters into offsetting foreign exchange contracts.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Residential loan derivatives

The Company enters into residential loan commitments that allow residential mortgage customers to lock in the interest rate on a residential mortgage while the loan undergoes the underwriting process. The Company also uses forward sales contracts to protect the value of residential mortgage loans and loan commitments that are being underwritten for future sale to investors in the secondary market.

The Company has certain derivative transactions that are designated as hedging instruments described as follows: Derivatives designated as hedging instruments

The Company's institutional hedging portfolio qualifies for hedge accounting. This includes interest rate swaps that are designated in highly effective fair value and cash flow hedging relationships. The Company formally documents at inception all hedging relationships, as well as risk management objectives and strategies for undertaking various accounting hedges. Additionally, the Company uses dollar offset or regression analysis at the hedge's inception, and monthly thereafter to assess whether the derivatives are expected to be, or have been, highly effective in offsetting changes in the hedged item's expected cash flows. The Company discontinues hedge accounting when it is determined that a derivative is not expected to be or has ceased to be effective as a hedge, and then reflects changes in fair value in earnings after termination of the hedge relationship.

Fair value hedges

The Company entered into interest rate swap agreements to manage the interest rate exposure on its medium term borrowings. The changes in fair value of the fair value hedges, to the extent that the hedging relationship is effective, are recorded through earnings and offset against changes in the fair value of the hedged item.

The following tables summarize certain information related to the Company's fair value hedges:

(in millions)

Hedges of interest rate risk on borrowings using interest rate swaps

(in millions)

Hedges of interest rate risk on borrowings using interest rate swaps

Cash flow hedges

The Effect of Fair Value Hedges on Net Income
Amounts Recognized in Other Income for the
Three Months Ended Three Months Ended June
June 30, 2016 30, 2015

HedgedHedge
Derivative Ineffectiveness

\$32(\$31)\$1 (\$3)\$3 \$—

The Effect of Fair Value Hedges on Net Income
Amounts Recognized in Other Income for the
Six Months Ended June Six Months Ended June
30, 2016 30, 2015

HedgedHedge
Derivative Ineffectiveness
HedgedHedge
Item Ineffectiveness

\$84(\$83) \$1 \$6 (\$6) \$—

The Company has outstanding interest rate swap agreements designed to hedge a portion of the Company's floating rate assets, financing liabilities (including its borrowed funds), and a forecasted debt issuance. All of these swaps have been deemed as highly effective cash flow hedges. The effective portion of the hedging gains and losses associated with these hedges are recorded in OCI; the ineffective portion of the hedging gains and losses is recorded in earnings (other income). Hedging gains and losses on derivative contracts reclassified from OCI to current period earnings are included in the line item in the accompanying Consolidated Statements of Operations in which the hedged item is recorded and in the same period that the hedged item affects earnings. During the next 12 months, approximately \$4 million of net gain (pre-tax) on derivative instruments included in OCI is expected to be reclassified to net interest income in the Consolidated Statements of Operations.

Hedging gains and losses associated with the Company's cash flow hedges are immediately reclassified from OCI to current period earnings (other income) if it becomes probable that the hedged forecasted transactions will not occur during the originally specified time period.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table summarizes certain information related to the Company's cash flow hedges:

The Effect of Cash Flow Hedges on Net Income and Stockholders' Equity

Amounts Recognized for the

Three
Months
Ended June
30,
2016 2015 2016 2015
\$21 (\$8) \$75 \$96
21 17 43 35

(in millions)

Effective portion of gain (loss) recognized in OCI (1) \$21 (\$8) \$75 \$96 Amounts reclassified from OCI to interest income (2) 21 17 43 35 Amounts reclassified from OCI to interest expense (2) (8) (14) (16) (29)

Economic hedges

The Company's customer derivatives are recorded on the Consolidated Balance Sheets at fair value. These include interest rate and foreign exchange derivative contracts that are transacted to meet the hedging and financing needs of the Company's customers. Mark-to-market adjustments to the fair value of customer related interest rate contracts are included in other income in the accompanying Consolidated Statements of Operations. Mark-to-market adjustments to the fair value of foreign exchange contracts relating to foreign currency loans are included in interest and fees on loans and leases in the accompanying Consolidated Statements of Operations, while all other foreign currency contract fair value changes are included in foreign exchange and letter of credit fees. In both cases, the mark-to-market gains and losses associated with the customer derivatives are mitigated by the mark-to-market gains and losses on the offsetting interest rate and foreign exchange derivative contracts transacted.

The Company's residential loan derivatives (including residential loan commitments and forward sales contracts) are recorded on the Consolidated Balance Sheets at fair value. Mark-to-market adjustments to the fair value of residential loan commitments and forward sale contracts are included in noninterest income under mortgage banking fees. The following table summarizes certain information related to the Company's customer derivatives and economic hedges:

The Effect of Customer Derivatives and Economic Hedges on Net Income

	in Nor	Amounts Recognized in Noninterest Income for the	
	Three	Six	
	Month	s Months	
	Ended	Ended	
	June 3	0, June 30,	
(in millions)	2016 2	2015 2016 2015	
Customer derivative contracts			
Customer interest rate contracts (1)	(\$2) (\$9) \$95 \$64	
Customer foreign exchange contracts (1)	(23)	8 28 (17)	
Residential loan commitments (2)	3 (7) 7 (7)	

⁽¹⁾ The cumulative effective gains and losses on the Company's cash flow hedging activities are included on the accumulated other comprehensive loss line item on the Consolidated Balance Sheets.

⁽²⁾ This amount includes both (a) the amortization of effective gains and losses associated with the Company's terminated cash flow hedges and (b) the current reporting period's interest settlements realized on the Company's active cash flow hedges. Both (a) and (b) were previously included on the accumulated other comprehensive loss line item on the Consolidated Balance Sheets and were subsequently recorded as adjustments to the interest expense of the underlying hedged item.

Economic hedges Offsetting derivativ

Offsetting derivatives transactions to hedge interest rate risk on customer interest rate contracts (1)	15	17	(76)	(51
Offsetting derivatives transactions to hedge foreign exchange risk on customer foreign exchange contracts (3)	23	(19)	(27)	16
Forward sale contracts (2)	(5)	3	(10)	2
Total	\$11	\$3	\$17	\$7

⁽¹⁾ Reported in other income on the Consolidated Statements of Operations.

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⁽²⁾ Reported in mortgage banking fees on the Consolidated Statements of Operations.

⁽³⁾ Reported in foreign exchange and letter of credit fees on the Consolidated Statements of Operations.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 12 - COMMITMENTS AND CONTINGENCIES

The following is a summary of outstanding off-balance sheet arrangements:

June 30, December		
2016	31, 2015	
\$58,622	\$56,524	
1,946	2,010	
37	42	
70	87	
46	47	
64	26	
9	10	
\$60,794	\$58,746	
	2016 \$58,622 1,946 37 70 46 64 9	

Commitments to Extend Credit

Commitments to extend credit are agreements to lend to customers in accordance with conditions contractually agreed upon in advance. Generally, the commitments have fixed expiration dates or termination clauses and may require payment of a fee. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements.

Letters of Credit

Standby letters of credit, both financial and performance, are issued by the Company for its customers. They are used as conditional guarantees of payment to a third party in the event the customer either fails to make specific payments (financial) or fails to complete a specific project (performance). Commercial letters of credit are used to facilitate the import of goods. The commercial letter of credit is used as the method of payment to the Company's customers' suppliers. The Company's exposure to credit loss in the event of counterparty nonperformance in connection with the above instruments is represented by the contractual amount of those instruments, net of the value of collateral held. Standby letters of credit and commercial letters of credit are issued for terms of up to ten years and one year, respectively.

Generally, letters of credit are collateralized by cash, accounts receivable, inventory or investment securities. Credit risk associated with letters of credit is considered in determining the appropriate amounts of reserves for unfunded commitments.

The Company recognizes a liability on the Consolidated Balance Sheets representing its obligation to stand ready to perform over the term of the standby letters of credit in the event that the specified triggering events occur. The liability for these guarantees was \$3 million at June 30, 2016 and December 31, 2015.

Marketing Rights

During 2003, the Company entered into a 25-year agreement to acquire the naming and marketing rights of a baseball stadium in Pennsylvania. The Company paid \$1 million for the six months ended June 30, 2016 and \$3 million for the year ended December 31, 2015, and is obligated to pay \$46 million over the remainder of the contract.

Risk Participation Agreements

RPAs are guarantees issued by the Company to other parties for a fee, whereby the Company agrees to participate in the credit risk of a derivative customer of the other party. Under the terms of these agreements, the "participating bank" receives a fee from the "lead bank" in exchange for the guarantee of reimbursement if the customer defaults on an interest rate swap. The interest rate swap is transacted such that any and all exchanges of interest payments (favorable and unfavorable) are made between the lead bank and the customer. In the event that an early termination of the swap occurs and the customer is unable to make a required close out payment, the participating bank assumes that obligation and is required to make this payment.

RPAs where the Company acts as the lead bank are referred to as "participations-out," in reference to the credit risk associated with the customer derivatives being transferred out of the Company. Participations-out generally occur

concurrently with the sale of new customer derivatives. RPAs where the Company acts as the participating bank are referred to as "participations-in," in reference to the credit risk associated with the counterparty's derivatives being assumed by the Company. The Company's maximum credit exposure is based on its proportionate share of the settlement amount of the referenced interest rate swap. Settlement amounts are generally calculated based on the fair value of the swap plus outstanding accrued interest receivables from the customer. The Company's estimate of the credit exposure associated with its risk participations-in as of June 30, 2016 and December 31,

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

2015 is \$64 million and \$26 million, respectively. The current amount of credit exposure is spread out over 89 counterparties. RPAs generally have terms ranging from 1-5 years; however, certain outstanding agreements have terms as long as 10 years.

Other Commitments

On January 7, 2016, the Company entered into an agreement to purchase student loans on a quarterly basis beginning with the first calendar quarter in 2016 and ending with the fourth calendar quarter in 2016. Under the terms of the agreement, the Company committed to purchase a minimum of \$125 million of loans per quarter. The minimum and maximum amount of the aggregate purchase principal balance of loans under the terms of the agreement are \$500 million and \$1 billion, respectively. The agreement will terminate immediately if at any time during its term the aggregate purchase principal balance of loans equals the maximum amount. The agreement may be extended by written agreement of the parties for an additional four quarters. The Company may terminate the agreement at will with payment of a termination fee equal to the product of \$1 million times the number of calendar quarters remaining in the term.

The Company's agreement to purchase automobile loans, originally entered into in May 2014, was most recently amended on February 18, 2016. For quarterly periods on or after August 1, 2015, the minimum and maximum purchases are \$50 million and \$200 million, respectively. The agreement automatically renews until terminated by either party. The Company may cancel the agreement at will with payment of a variable termination fee. There is no termination fee after May 2017.

The Company's commercial loan trading desk provides ongoing secondary market support and liquidity to its clients. Unsettled loan trades (i.e., loan purchase contracts) represent firm commitments to purchase loans from a third party at an agreed-upon price. Principal amounts associated with unsettled commercial loan trades are off-balance sheet commitments until delivery of the loans has taken place. Fair value adjustments associated with each unsettled loan trade are recognized on the Consolidated Balance Sheets and classified within other assets or other liabilities, depending on whether the fair value of the unsettled trade represents an unrealized gain or unrealized loss. The principal balance of unsettled commercial loan trade purchases and sales were \$111 million and \$108 million, respectively, at June 30, 2016. Settled loans purchased by the trading desk are classified as loans held for sale, at fair value on the Consolidated Balance Sheets. Refer to Note 14 "Fair Value Measurements" for further information. Contingencies

The Company operates in a legal and regulatory environment that exposes it to potentially significant risks. A certain amount of litigation ordinarily results from the nature of the Company's banking and other businesses. The Company is a party to legal proceedings, including class actions. The Company is also the subject of investigations, reviews, subpoenas, and regulatory matters arising out of its normal business operations, which, in some instances, relate to concerns about fair lending, unfair and/or deceptive practices, mortgage-related issues, and mis-selling of certain products. In addition, the Company engages in discussions with relevant governmental and regulatory authorities on a regular and ongoing basis regarding various issues, and any issues discussed or identified may result in investigatory or other action being taken. Litigation and regulatory matters may result in settlements, damages, fines, penalties, public or private censure, increased costs, required remediation, restrictions on business activities, or other impacts on the Company.

In these disputes and proceedings, the Company contests liability and the amount of damages as appropriate. Given their complex nature, it may be years before some of these matters are finally resolved. Moreover, before liability can be reasonably estimated for a claim, numerous legal and factual issues may need to be examined, including through potentially lengthy discovery and determination of important factual matters, and by addressing novel or unsettled legal issues relevant to the proceedings in question.

The Company cannot predict with certainty if, how, or when such claims will be resolved or what the eventual settlement, fine, penalty or other relief, if any, may be, particularly for claims that are at an early stage in their development or where claimants seek substantial or indeterminate damages. The Company recognizes a provision for a claim when, in the opinion of management after seeking legal advice, it is probable that a liability exists and the

amount of loss can be reasonably estimated. In many proceedings, however, it is not possible to determine whether any loss is probable or to estimate the amount of any loss. In each of the matters described below, the Company is unable to estimate the liability in excess of any provision accrued, if any, that might arise or its effects on the Company's Consolidated Statements of Operations or Consolidated Statements of Cash Flows in any particular period. Set out below is a description of significant legal matters involving the Company and its banking subsidiaries. Based on information currently available, the advice of legal counsel and other advisers, and established reserves, management believes that the aggregate liabilities, if any, potentially arising from these proceedings will not have a materially adverse effect on the Company's unaudited interim Consolidated Financial Statements.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Consumer Products Matters

The activities of the Company's banking subsidiaries are subject to extensive laws and regulations concerning unfair or deceptive acts or practices in connection with customer products. Certain of the banking subsidiaries' past practices have not met applicable standards, and they have implemented and are continuing to implement changes to improve and bring their practices in accordance with regulatory guidance. The Company and its banking subsidiaries have actively pursued resolution of the legacy regulatory enforcement matters set forth below.

As previously reported, CBNA is currently subject to a consent order issued in 2013 by the OCC in connection with its findings of deceptive marketing and implementation of some of our checking account and funds transfer products and services. Among other things, the consent order requires us to remedy deficiencies and develop stronger compliance controls, policies and procedures. The Company and its banking subsidiaries are also currently subject to consent orders issued in August 2015 by the CFPB, the OCC and the FDIC in connection with past deposit reconciliation practices, and CBNA is subject to a consent order issued in November 2015 by the OCC in connection with past billing and sales practices pertaining to identity theft and debt cancellation products, under which the applicable regulators have provided non-objections to, among other things, restitution plans for affected customers. All financial penalties associated with these legacy regulatory enforcement matters have been paid, and substantially all remediation related to such legacy matters is expected to be resolved by the end of 2016.

NOTE 13 - RELATED PARTY TRANSACTIONS AND SIGNIFICANT TRANSACTIONS WITH RBS On November 3, 2015, RBS completed the sale of all of its remaining shares of CFG's common stock. The parenthetical disclosures related to long-term borrowed funds on the Consolidated Balance Sheets, Consolidated Statements of Operations, and Consolidated Statements of Cash Flows as well as the tables and discussions below include significant related party transactions with RBS prior to the Company's separation from RBS and significant transactions subsequent to the separation.

In September 2014, the Company entered into certain agreements that established a framework for its ongoing relationship with RBS. Specifically, the Company entered into the following agreements with RBS: Separation and Shareholder Agreement, Registration Rights Agreement, Trade Mark License Agreement, Amended and Restated Master Services Agreement, and Transitional Services Agreements. In connection with RBS's exit of its ownership in our common stock in 2015, the Separation and Shareholder Agreement and the Registration Rights Agreement were terminated and the Trademark License Agreement was partially terminated.

The following is a summary of borrowed funds originally issued to RBS:

		Interest	Moturity Data	June 30,	December 31,
(dollars in millions)		Rate	Maturity Date	2016	2015
	Subordinated debt	5.158%	June 2023	\$333	\$333
		$3.750\%^{(1)}$	July 2024	250	250
		$4.023\%^{(2)(3)}$	October 2024	208	333
		$4.082\%^{(3)}$	January 2025	334	334

- (1) Prior to January 1, 2016, interest was payable at a fixed rate per annum of 4.153%.
- (2) On March 7, 2016, the Company repurchased \$125 million of these securities from RBS.
- $^{(3)}$ On July 28, 2016, the Company repurchased \$500 million of its subordinated notes held by RBS, including \$166 million of its 4.023% subordinated notes due 2024 and \$334 million of its 4.082% subordinated notes due 2025. Refer to Note 21 "Subsequent Events" for further information.

The following table presents total interest expense recorded on the subordinated debt presented above:

	Three	Six
	Months	Months
	Ended	Ended
	June 30,	June 30,
(in millions)	20162015	20162015
Interest expense on subordinated debt	\$10 \$20	\$21 \$40

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

On March 7, 2016, the Company repurchased \$125 million of its subordinated notes held by RBS. On December 3, 2015, the Company repurchased \$750 million of outstanding subordinated debt instruments held by RBS. The \$3 million difference between the reacquisition price and the net carrying amount of the repurchased debt was recognized as a gain on extinguishment of the debt and is presented in other income in the Consolidated Statement of Operations. On July 28, 2016, the Company repurchased \$500 million of the subordinated notes held by RBS pursuant to an agreement entered into in November 2015. Refer to Note 21 "Subsequent Events" for further information. The Company paid no dividends to RBS for the three or six months ended June 30, 2016. For the three and six months ended June 30, 2015, the Company paid \$21 million and \$60 million in regular common stock dividends to RBS, respectively.

Additionally, during 2015 the Company engaged in repurchases of its common stock directly from RBS. Refer to Note 8 "Stockholders' Equity" for further information.

The Company, as a matter of policy and during the ordinary course of business with underwriting terms similar to those offered to the public, has entered into credit facilities with directors and executive officers and their immediate families, as well as their affiliated companies. Extensions of credit amounted to \$141 million and \$136 million at June 30, 2016 and December 31, 2015, respectively.

NOTE 14 - FAIR VALUE MEASUREMENTS

As discussed in Note 1 "Significant Accounting Policies," to the Company's audited Financial Statements in the Annual Report on Form 10-K for the year ended December 31, 2015, the Company measures or monitors many of its assets and liabilities on a fair value basis. Fair value is used on a recurring basis for assets and liabilities for which fair value is the required or elected measurement basis of accounting. Additionally, fair value is used on a nonrecurring basis to evaluate assets for impairment or for disclosure purposes. Nonrecurring fair value adjustments typically involve the application of lower of cost or market accounting or write-downs of individual assets. The Company also applies the fair value measurement guidance to determine amounts reported for certain disclosures in this Note for assets and liabilities not required to be reported at fair value in the financial statements.

The Company elected to account for residential mortgage loans held for sale and certain commercial and commercial real estate loans held for sale at fair value. Applying fair value accounting to the residential mortgage loans held for sale better aligns the reported results of the economic changes in the value of these loans and their related hedge instruments. Certain commercial and commercial real estate held for sale loans are managed by a commercial secondary loan desk that provides liquidity to banks, finance companies and institutional investors. Applying fair value accounting to this portfolio is appropriate because the Company holds these loans with the intent to sell within short term periods.

Fair Value Option

Residential Mortgage Loans Held for Sale

The fair value of residential mortgage loans held for sale is derived from observable mortgage security prices and includes adjustments for loan servicing value, agency guarantee fees, and other loan level attributes which are mostly observable in the marketplace. Credit risk does not significantly impact the valuation since these loans are sold shortly after origination. Therefore, the Company classifies the residential mortgage loans held for sale in Level 2 of the fair value hierarchy.

The election of the fair value option for financial assets and financial liabilities is optional and irrevocable. The loans accounted for under the fair value option are initially measured at fair value (i.e., acquisition cost) when the financial asset is acquired. Subsequent changes in fair value are recognized in mortgage banking fees on the Consolidated Statements of Operations. The Company recognized mortgage banking income (expense) of \$6 million and (\$3) million for the three months ended June 30, 2016 and 2015, respectively. The Company recognized mortgage banking income (expense) of \$12 million and (\$2) million for the six months ended June 30, 2016 and 2015, respectively. Interest income on residential mortgage loans held for sale is calculated based on the contractual interest rate of the loan and is recorded in interest income.

Commercial and Commercial Real Estate Loans Held for Sale

The fair value of commercial and commercial real estate loans held for sale is estimated using observable prices of identical or similar loans that transact in the marketplace. In addition, the Company uses external pricing services that provide estimates of fair values based on quotes from various dealers transacting in the market, sector curves or benchmarking techniques. Therefore, the Company classifies the commercial and commercial real estate loans managed by the commercial secondary loan desk in Level 2 of the fair value hierarchy given the observable market inputs.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

There were no loans in this portfolio that were 90 days or more past due or nonaccruing as of June 30, 2016. The loans accounted for under the fair value option are initially measured at fair value when the financial asset is recognized. Subsequent changes in fair value are recognized in current earnings. Since all loans in the Company's commercial trading portfolio consist of floating rate obligations, all changes in fair value are due to changes in credit risk. Such credit-related fair value changes may include observed changes in overall credit spreads and/or changes to the creditworthiness of an individual borrower. Unsettled trades within the commercial trading portfolio are not recognized on the Consolidated Balance Sheets and represent off-balance sheet commitments. Refer to Note 12 "Commitments and Contingencies" for further information.

Interest income on commercial and commercial real estate loans held for sale is calculated based on the contractual interest rate of the loan and is recorded in interest income. The Company recognized \$2 million income in other noninterest income related to its commercial trading portfolio for the three months ended June 30, 2016 and \$1 million for the three months ended June 30, 2015. The Company recognized \$2 million income in other noninterest income related to its commercial trading portfolio for the six months ended June 30, 2016 and \$3 million for the six months ended June 30, 2015.

The following table summarizes the difference between the aggregate fair value and the aggregate unpaid principal balance loans held for sale measured at fair value:

	June 30, 2016		December 31,		2015	
	Aggregate					Aggregate
			Fair			Fair
	Aggre	Agage egat	eV alue	Aggr	eValue	
(in millions)	Fair 1	Unpaid	Less	Fair	Unpaid	Less
		Principal	Aggregate	Value	Principal	Aggregate
			Unpaid			Unpaid
			Principal			Principal
Residential mortgage loans held for sale, at fair value	\$4245	\$408	\$16	\$268	\$263	\$5
Commercial and commercial real estate loans held for sale, at fair value	54	54	_	57	57	_

Recurring Fair Value Measurements

The Company utilizes a variety of valuation techniques to measure its assets and liabilities at fair value. Following is a description of valuation methodologies used for significant assets and liabilities carried on the balance sheet at fair value on a recurring basis:

Securities available for sale

The fair value of securities classified as AFS is based upon quoted prices, if available. Where observable quoted prices are available in an active market, securities are classified as Level 1 in the fair value hierarchy. Classes of instruments that are valued using this market approach include debt securities issued by the U.S. Treasury. If quoted market prices are not available, the fair value for the security is estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. These instruments are classified as Level 2 because they currently trade in active markets and the inputs to the valuations are observable. The pricing models used to value securities generally begin with market prices (or rates) for similar instruments and make adjustments based on the unique characteristics of the instrument being valued. These adjustments reflect assumptions made regarding the sensitivity of each security's value to changes in interest rates and prepayment speeds. Classes of instruments that are valued using this market approach include residential and commercial CMOs, specified pool mortgage "pass-through" securities and other debt securities issued by U.S. government-sponsored entities and state and political subdivisions.

A significant majority of the Company's Level 1 and 2 securities are priced using an external pricing service. The Company verifies the accuracy of the pricing provided by its primary outside pricing service on a quarterly basis. This

process involves using a secondary external vendor to provide valuations for the Company's securities portfolio for comparison purposes. Any securities with discrepancies beyond a certain threshold are researched and, if necessary, valued by an independent outside broker.

In certain cases where there is limited activity or less transparency around inputs to the valuation model, securities are classified as Level 3.

Residential loans held for sale

See the "Fair Value Option, Residential Mortgage Loans Held for Sale" discussion above.

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Commercial loans held for sale

See the "Fair Value Option, Commercial and Commercial Real Estate Loans Held for Sale" discussion above. Derivatives

The vast majority of the Company's derivatives portfolio is composed of "plain vanilla" interest rate swaps, which are traded in over-the-counter markets where quoted market prices are not readily available. For these interest rate derivatives, fair value is determined utilizing models that use primarily market observable inputs, such as swap rates and yield curves. The pricing models used to value interest rate swaps calculate the sum of each instrument's fixed and variable cash flows, which are then discounted using an appropriate yield curve (i.e., LIBOR or OIS curve) to arrive at the fair value of each swap. The pricing models do not contain a high level of subjectivity as the methodologies used do not require significant judgment. The Company also considers certain adjustments to the modeled price which market participants would make when pricing each instrument, including a credit valuation adjustment that reflects the credit quality of the swap counterparty. The Company incorporates the effect of exposure to a particular counterparty's credit by netting its derivative contracts with the collateral available and calculating a credit valuation adjustment on the basis of the net position with the counterparty where permitted. The determination of this adjustment requires judgment on behalf of Company management; however, the total amount of this portfolio-level adjustment is not material to the total fair value of the interest rate swaps in their entirety. Therefore, interest rate swaps are classified as Level 2 in the valuation hierarchy.

The Company's other derivatives include foreign exchange contracts. Fair value of foreign exchange derivatives uses the mid-point of daily quoted currency spot prices. A valuation model estimates fair value based on the quoted spot rates together with interest rate yield curves and forward currency rates. Since all of these inputs are observable in the market, foreign exchange derivatives are classified as Level 2 in the fair value hierarchy.

Money Market Mutual Fund

Fair value is determined based upon unadjusted quoted market prices and is considered a Level 1 fair value measurement.

Other investments

The fair values of the Company's other investments are based on security prices in the market that are not active; therefore, these investments are classified as Level 2 in the fair value hierarchy.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table presents assets and liabilities measured at fair value, including gross derivative assets and liabilities on a recurring basis at June 30, 2016:

nacinites on a recurring casis at came co, 2010	•	_	_		
(in millions)	Total	Leve 1	Level 2	Level 3	
Securities available for sale:					
Mortgage-backed securities	\$18,438	3\$—	\$18,438	3\$—	
State and political subdivisions	9	_	9	_	
Equity securities	17	—	17	_	
U.S. Treasury and other	15	15			
Total securities available for sale	18,479	15	18,464	_	
Loans held for sale, at fair value:					
Residential loans held for sale	424	—	424	_	
Commercial loans held for sale	54	_	54	_	
Total loans held for sale, at fair value	478	_	478	_	
Derivative assets:					
Interest rate swaps	1,235	_	1,235	_	
Foreign exchange contracts	193	_	193	_	
Other contracts	15		15	_	
Total derivative assets	1,443	_	1,443	_	
Other investment securities, at fair value:					
Money market mutual fund	68	68		_	
Other investments	5	_	5	_	
Total other investment securities, at fair value	73	68	5	_	
Total assets	\$20,473	3\$83	\$20,390\$—		
Derivative liabilities:					
Interest rate swaps	\$978	\$—	\$978	\$	
Foreign exchange contracts	185	_	185	_	
Other contracts	14	_	14	_	
Total derivative liabilities	1,177	_	1,177		
Total liabilities	\$1,177	\$—	\$1,177	\$ —	

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table presents assets and liabilities measured at fair value including gross derivative assets and liabilities on a recurring basis at December 31, 2015:

<i>6</i> · · · · · · · · ,		-		
(in millions)	Total	Leve	Level 2	Level 3
Securities available for sale:				
Mortgage-backed securities	\$17,842	2\$—	\$17,842	2\$—
State and political subdivisions	9	—	9	_
Equity securities	17	_	17	_
U.S. Treasury	16	15	1	_
Total securities available for sale	17,884	15	17,869	_
Loans held for sale, at fair value:				
Residential loans held for sale	268	_	268	_
Commercial loans held for sale	57	_	57	_
Total loans held for sale, at fair value	325	_	325	_
Derivative assets:				
Interest rate swaps	636	—	636	
Foreign exchange contracts	163	—	163	
Other contracts	8	_	8	_
Total derivative assets	807	_	807	_
Other investment securities, at fair value:				
Money market mutual fund	65	65		_
Other investments	5	—	5	_
Total other investment securities, at fair value	70	65	5	_
Total assets	\$19,080	5\$80	\$19,006	6\$ —
Derivative liabilities:				
Interest rate swaps	\$505	\$	\$505	\$
Foreign exchange contracts	156	—	156	
Other contracts	5	—	5	
Total derivative liabilities	666	—	666	
Total liabilities	\$666	\$—	\$666	\$

The changes in Level 3 assets measured at fair value on a recurring basis are summarized as follows:

	Three	Six
	Months	Months
	Ended	Ended
	June 30,	June 30,
(in millions)	201 6 015	20126015
Beginning of period balance	\$—\$1	\$—\$5
Purchases, issuances, sales and settlements:		
Purchases		— 1
Sales		
Settlements		
Net (losses) gains		
Transfers from Level 3 to Level 2		— (5)
Balance as of June 30	\$—\$1	\$-\$1
Net unrealized gain (loss) included in net income for the year relating to assets held at period end	\$—\$—	\$-\$1

In March 2015, the Company transferred \$5 million of securities from Level 3 to Level 2. The fair values of these securities are based on security prices in the market that are not active.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Nonrecurring Fair Value Measurements

The following valuation techniques are utilized to measure significant assets for which the Company utilizes fair value on a nonrecurring basis:

Impaired Loans

The carrying amount of collateral-dependent impaired loans is compared to the appraised value of the collateral less costs to dispose and is classified as Level 2. Any excess of carrying amount over the appraised value is charged to the ALLL.

Mortgage Servicing Rights

MSRs do not trade in an active market with readily observable prices. MSRs are classified as Level 3 since the valuation methodology utilizes significant unobservable inputs. At June 30, 2016, the fair value was calculated using a discounted cash flow model, which used assumptions, including weighted-average life of 4.9 years (range of 2.5 - 5.3 years), weighted-average constant prepayment rate of 13.5% (range of 13.2% - 24.3%) and weighted-average discount rate of 9.7% (range of 9.1% - 12.1%). At December 31, 2015, the fair value was calculated using a discounted cash flow model, which used assumptions, including weighted-average life of 5.4 years (range of 2.8 - 6.2 years), weighted-average constant prepayment rate of 11.6% (range of 10.7% - 22.2%) and weighted-average discount rate of 9.7% (range of 9.1% - 12.1%). Refer to Note 1 "Significant Accounting Policies" to the Company's audited Consolidated Financial Statements in the Annual Report on Form 10-K for the year ended December 31, 2015 and Note 6 "Mortgage Banking" for more information.

Foreclosed assets

Foreclosed assets consist primarily of residential properties. Foreclosed assets are carried at the lower of carrying value or fair value less costs to dispose. Fair value is based upon independent market prices or appraised values of the collateral and is classified as Level 2.

The following table presents gains (losses) on assets and liabilities measured at fair value on a nonrecurring basis and recorded in earnings:

e e							
	Three Months Ended June 30.	Six Months Ended June 30,					
(in millions)		2016 2015					
Impaired collateral-dependent loans	(\$6) (\$10)	(\$11) (\$13)					
MSRs	1 6	(4) 7					
Foreclosed assets	(1)(1)	(2)(2)					

The following table present assets and liabilities measured at fair value on a nonrecurring basis:

	June 30,	2016		Dece	ember	31, 2	015
(in millions)	Total 2 3		TotalLeve		lLeve	lLevel	
(III IIIIIIOIIS)	Totai	2	3	1 otai	1	2	3
Impaired collateral-dependent loans	\$55\$—	\$55	\$—	\$60	\$	\$60	\$ —
MSRs	165—	—	165	178	—	—	178
Foreclosed assets	46 —	46		42	_	42	_

Disclosures about Fair Value of Financial Instruments

Following is a description of valuation methodologies used to estimate the fair value of financial instruments for disclosure purposes (these instruments are not recorded in the financial statements at fair value):

Securities held to maturity

The fair value of securities classified as HTM is estimated using pricing models, quoted prices of securities with similar characteristics or discounted cash flow. The pricing models used to value these securities generally begin with

market prices (or rates) for similar instruments and make adjustments based on the unique characteristics of the instrument being valued. These adjustments reflect assumptions made regarding the sensitivity of each security's value to changes in interest rates and prepayment speeds.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Other investment securities, at cost

The fair value of other investment securities, at cost, such as FHLB stock and FRB stock, is assumed to approximate the cost basis of the securities. As a member of the FHLB and FRB, the Company is required to hold FHLB and FRB stock. The stock can be sold only to the FHLB and FRB upon termination of membership, or redeemed at the FHLB's or FRB's sole discretion.

Loans and leases

For loans and leases not recorded at fair value on a recurring basis that are not accounted for as collateral-dependent impaired loans, fair value is estimated by using one of two methods: a discounted cash flow method or a securitization method. The discounted cash flow method involves discounting the expected future cash flows using current rates which a market participant would likely use to value similar pools of loans. Inputs used in this method include observable information such as contractual cash flows (net of servicing cost) and unobservable information such as estimated prepayment speeds, credit loss exposures, and discount rates. The securitization method involves utilizing market securitization data to value the assets as if a securitization transaction had been executed. Inputs used include observable market-based MBS data and pricing adjustments based on unobservable data reflecting the liquidity risk, credit loss exposure and other characteristics of the underlying loans. The internal risk-weighted balances of loans are grouped by product type for purposes of these estimated valuations. For nonaccruing loans, fair value is estimated by discounting management's estimate of future cash flows with a discount rate commensurate with the risk associated with such assets. Fair value of collateral-dependent loans is primarily based on the appraised value of the collateral. Other loans held for sale

Balances are loans that were transferred to loans held for sale that are reported at the lower of cost or fair value. Deposits

The fair value of demand deposits, checking with interest accounts, regular savings and money market accounts is the amount payable on demand at the balance sheet date. The fair value of term deposits is estimated by discounting the expected future cash flows using rates currently offered for deposits of similar remaining maturities.

Federal funds purchased and securities sold under agreements to repurchase, other short-term borrowed funds, and long-term borrowed funds

Rates currently available to the Company for debt of similar terms and remaining maturities are used to discount the expected cash flows of existing debt.

The following table is a summary of fair value for financial instruments not recorded at fair value in the unaudited interim Consolidated Financial Statements. The carrying amounts in the following table are recorded in the Consolidated Balance Sheets under the indicated captions:

	June 30, 2016				
	Total	Level 1	Level 2		Level 3
(in millions)	Carryin g air	Carifyaing	Carryin	gair	Carifyaing
(in millions)	Value Value	Valuealue	Value V	/alue	Value alue
Financial Assets:					
Securities held to maturity	\$4,973\$5,136	\$—\$—	\$4,973\$	5,136	\$\$
Other investment securities, at cost	873 873		873 8	373	
Other loans held for sale	372 372			_	372372
Loans and leases	103,55 1 04,381		55 5:	55	103,4946,326
Financial Liabilities:					
Deposits	106,25706,260	·— —	106,257	06,260	
Federal funds purchased and securities sold under agreements to repurchase	717 717		717 7	17	
Other short-term borrowed funds	2,770 2,770		2,770 2	2,770	
Long-term borrowed funds	11,81011,968		11,8101	1,968	

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

	December 31,	2015			
	Total	Level 1	Level 2	Level 3	
(in millions)	Carryin Ig air	CarıFyaing	Carryin g air	Cari lyain g	
(III IIIIIIIOIIS)	Value Value	Val v ealue	Value Value	Val u ealue	
Financial Assets:					
Securities held to maturity	\$5,258\$5,297	\$\$	\$5,258\$5,297	\$—\$—	
Other investment securities, at cost	863 863		863 863		
Other loans held for sale	40 40			40 40	
Loans and leases	99,04299,026		60 60	98,9882,966	
Financial Liabilities:					
Deposits	102,53902,52	8 — —	102,53902,528	3 — —	
Federal funds purchased and securities sold under agreements to repurchase	802 802		802 802		
Other short-term borrowed funds	2,630 2,630		2,630 2,630		
Long-term borrowed funds	9,886 9,837	— —	9,886 9,837	— —	

NOTE 15 - REGULATORY MATTERS

As a BHC, the Company is subject to regulation and supervision by the FRB. The primary subsidiaries of the Company are its two insured depository institutions CBNA, a national banking association whose primary federal regulator is the OCC, and CBPA, a Pennsylvania-chartered savings bank regulated by the Department of Banking of the Commonwealth of Pennsylvania and supervised by the FDIC as its primary federal regulator. Under the Basel III capital framework that took effect on January 1, 2015, the Company and its banking subsidiaries must meet specific capital requirements. Basel III requirements are expressed in terms of the following ratios: (1) common equity tier 1 capital (common equity tier 1 capital/risk-weighted on- and off-balance sheet assets); (2) tier 1 capital (tier 1 capital/risk-weighted on- and off-balance sheet assets); and (4) tier 1 leverage (tier 1 capital/adjusted average quarterly assets). To meet the regulatory capital requirements, the Company and its banking subsidiaries must maintain minimum regulatory levels for each ratio. In addition, the Company must not be subject to a written agreement, order or capital directive with any of its regulators. Failure to meet minimum capital requirements can result in the initiation of certain actions that, if undertaken, could have a material effect on the Company's Consolidated Financial Statements.

CITIZENS FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table presents the Company's capital and capital ratios under Basel III Transitional rules as of June 30, 2016 and December 31, 2015. Certain Basel III requirements are subject to phase-in through 2019, and these phase-in rules are used in this report of actual regulatory ratios. In addition, the Company has declared itself as an "AOCI opt-out" institution, which means that the Company will not be required to change its methodology for recognizing in regulatory capital only a subset of unrealized gains and losses that are classified as AOCI. As an AOCI opt-out institution, the Company is not required to recognize within regulatory capital the impacts of net unrealized gains and losses on securities AFS, accumulated net gains and losses on cash-flow hedges included in AOCI, net gains and losses on certain defined benefit pension plan assets, and net unrealized gains and losses on securities held to maturity that are included in AOCI.

	Transitional Basel III							
			FDIA					
			Requirements					
	Actual	Minimum Capital Adequacy	Classification as Well-capitalized					
(dollars in millions)	AmountRatio	Amoun Ratio	AmountRatio					
As of June 30, 2016								
Common equity tier 1 capital (1)(5)	\$13,76811.5 %	\$6,1245.125%	\$7,767 6.5 %					
Tier 1 capital (2) (5)	14,015 11.7	7,916 6.625	9,559 8.0					
Total capital (3)(5)	17,823 14.9	10,3068.625	11,949 10.0					
Tier 1 leverage (4)	14,015 10.3	5,452 4.000	6,815 5.0					
As of December 31, 2015								
Common equity tier 1 capital (1)	\$13,38911.7 %	\$5,1344.5 %	\$7,415 6.5 %					
Tier 1 capital ⁽²⁾	13,636 12.0	6,845 6.0	9,127 8.0					
Total capital (3)	17,505 15.3	9,127 8.0	11,408 10.0					
Tier 1 leverage (4)	13,636 10.5	5,218 4.0	6,523 5.0					

- (1) "Common equity tier 1 capital ratio" represents CET1 divided by total risk-weighted assets as defined under Basel III Standardized approach.
- (2) "Tier 1 capital ratio" is tier 1 capital, which includes CET1 capital plus non-cumulative perpetual preferred equity that qualifies as additional tier 1 capital, divided by total risk-weighted assets as defined under Basel III Standardized approach.
- (3) "Total capital ratio" is total capital divided by total risk-weighted assets as defined under Basel III Standardized approach.
- (4) "Tier 1 leverage ratio" is tier 1 capital divided by quarterly average total assets as defined under Basel III Standardized approach.
- (5) "Minimum Capital ratio" for 2016 includes capital conservation buffer of 0.625%.

Under the Capital Plan Rule, the Company may only make capital distributions, including payment of dividends, in accordance with a capital plan that has been reviewed by the Federal Reserve and to which the Federal Reserve has not objected. In the three and six months ended June 30, 2016, the Company paid total common dividends of approximately \$64 million and \$117 million, respectively.

In April 2016, the Company submitted its 2016 Capital Plan to the Federal Reserve under the annual CCAR process. On June 29, 2016, the FRBG indicated that it did not object to the Company's 2016 Capital Plan or to its proposed capital actions in the period beginning July 1, 2016 and ending June 30, 2017. The Company's 2016 Capital Plan includes proposed quarterly common dividends of \$0.12 per share through the end of 2016, a potential 17% increase to quarterly common dividends to \$0.14 per share in 2017, and a share repurchase plan of up to \$690 million through the second quarter of 2017.

All proposed distributions are subject to consideration and approval by CFG's Board of Directors prior to execution. The timing and exact amount of dividends and share repurchases will depend on various factors, including CFG's capital position, financial performance and market conditions. All of these actions were part of the Company's 2016 Capital Plan to which the Federal Reserve indicated no objection.

In accordance with federal and state banking regulations, dividends paid by the Company's banking subsidiaries to the Company itself are generally limited to the retained earnings of the respective banking subsidiaries unless specifically approved by the appropriate bank regulator.

On March 13, 2014, the OCC determined that CBNA no longer meets the condition to own a financial subsidiary — namely that CBNA must be both well capitalized and well managed. A financial subsidiary is permitted to engage in a broader range of activities, similar to those of a financial holding company, than those permissible for a national bank itself. CBNA has two financial subsidiaries, Citizens Securities, Inc., a registered broker-dealer, and RBS Citizens Insurance Agency, Inc., a dormant entity. CBNA has entered into an agreement with the OCC pursuant to which the Company has developed and submitted to the OCC a remediation plan, that sets forth the specific actions it will take to bring itself back into compliance with the conditions to own a financial subsidiary. CBNA has made substantial progress toward completing those actions. However, until the plan has been completed to the OCC's satisfaction, CBNA will be subject to restrictions on its ability to acquire control or hold an interest

CITIZENS FINANCIAL GROUP, INC.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

in any new financial subsidiary and to commence new activities in any existing financial subsidiary without the prior consent of the OCC.

NOTE 16 - EXIT COSTS AND RESTRUCTURING RESERVES

The Company incurred no restructuring costs for the three and six months ended June 30, 2016. For the three months ended June 30, 2015, the Company incurred \$25 million of restructuring costs, consisting of \$15 million of facilities costs in occupancy, \$5 million in outside services, and \$5 million in salaries and employee benefits, relating to restructuring initiatives designed to enhance operating efficiencies and reduce expense growth. For the six months ended June 30, 2015, the Company incurred \$26 million of restructuring costs, consisting of \$17 million of facilities costs in occupancy, \$6 million in outside services, and \$3 million in salaries and employee benefits, substantially completing the restructuring initiatives designed to enhance operating efficiencies and reduce expense growth. For segment reporting, all of these restructuring costs are reported within Other. See Note 18 "Business Segments" for further information.

The following tables include the activity in the exit costs and restructuring reserves:

	As of and for the Three Months Ended June 30,											
	2016	2016 2015										
(in millions)	Salar & Empl Bene	Occupan		Other	Total	Empl	ies Occupancy & loyee Equipment fits	(Other	Т	otal	
Beginning of period balance	\$10	\$14		\$ —	\$24	\$18	\$17	\$	<u> </u>	\$3	35	
Additions	_	_		_		5	15	5	5	25	5	
Reversals	_	_		_		_	_	-	_	_	-	
Utilization	(2)	(2)		(4)	(2)	(5)	(1)	(8))
Balance as of June 30,	\$8	\$12		\$ —	\$20	\$21	\$27	\$	54	\$5	52	
	As of	and for the	ne S	Six Mo	nths E	nded	June 30,					
	2016					20	15					
(in millions)	Salar & Empl Bene	ies Occupano & Oyee Equipme fits		Other	Tota	l En	aries Occupan Decupan Ployee Equipme nefits		Otne	r	Tota	al
Beginning of period balance				\$5	\$33	\$23			\$3		\$44	
Additions		_			_	5	17		6		28	
Reversals					_	(2) —		_		(2)
Utilization	(4)	(4)	(5	(13) (5) (8)	(5)	(18)
Balance as of June 30,	\$8	\$12		\$—	\$20	\$2	1 \$27		\$4		\$52	

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 17 - RECLASSIFICATIONS OUT OF ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following tables present the changes in the balances, net of income taxes, of each component of AOCI:

As of and for the three months ended June 30, Net Unrealized Unrealized Defined (in Gains Gains Benefit Total m(Hiosse) Pension AOCI (Losses) on Plans Securities Derivatives Balance at beginning of (\$6 period) \$141 (\$375) (\$240) April 1, 2015 Other comprehensive income (5) (110 (115)before reclassifications Other-than-temporary impairment not recognized 1 in earnings securities **Amounts** reclassified from (5 oth2er) (5) 2) comprehensive (loss) income Net

other

income (loss)
Basance \$27

at

co(finprehensalve) 2

(119)

(\$373) (\$359)

```
end
of
period
June
30,
2015
Balance
beginning
of
$35
period
        $96
                    ($367) ($236)
April
1,
2016
Other
comprehensive
                             77
int3me 64
before
reclassifications
Other-than-temporary
impairment
not
recognized
                             4
earnings
on
securities
Amounts
reclassified
from
otl9er) 2
                    3
                             (4
                                 )
comprehensive
(loss)
income
Net
other 70 comprehensive
                    3
                             77
income
Balance
end
of
$39
period
        $166
                    ($364) ($159)
June
30,
2016
 As of and for the six month ended
 June 30,
                    Defined Total
(in Net
mUlioralIzadealized Benefit AOCI
```

Gains Gains

Pension

```
(Losse(Losses) on Plans
        Securities
 on
 Derivatives
Balance
at
beginning
of
($69) $74
period
                 ($377 ) ($372 )
January
1,
2015
Other
comprehensive
income
(60
(loss) (20
                             40
                 ) —
before
reclassifications
Other-than-temporary
impairment
not
recognized (18
                 ) —
                        (18)
in
earnings
securities
Amounts
reclassified
from
                             (9
other) (9
                 ) 4
                                 )
comprehensive
(loss)
income
Net
other
56 (47
comprehensive
                 ) 4
                              13
income
Balance
at
end
of
($13) $27
period
                    ($373) ($359)
June
30,
2015
B$lb0nce ($28
                 ) ($369 ) ($387 )
beginning
of
period
January
```

2016 Other comprehensive in 6 me 218 before reclassifications Other-than-tempo	— orary	264	
impairment not recognized in earnings on securities Amounts) —	(21)
reclassified from other) (3 comprehensive (loss) income) 5	(15)
other 194 comprehensive income Balance at end	5	228	
of \$39 period June 30, 2016	(\$364) (\$159)

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table reports the amounts reclassified out of each component of AOCI and into the Consolidated Statements of Operations:

Statements of Operations:										
	Thre			Six						
	Months Month									
	Ende			Ende						
(in millions)	June			June 2016		5				
	2010	, 20	13	2010	201	Affected Line	Item i	n the (Consolia	lated
Details about AOCI Components						Statements of			Conson	iaica
Reclassification adjustment for net derivative gains (losses) included in net income:	\$21	\$1	7	\$43	\$35	Interest incom	e			
			4))Interest expen				
	13	3		27	6	Income before		ne tax	expense	2
	4 \$9	1 \$2		10 \$17	2 \$4	Income tax ex Net income	pense			
Reclassification of net securities gains (losses) to net		\$2 \$9		\$17 \$13		Securities gair	ıs. net			
income:									1	
	(7)	(2)	(8)	(3	Net securities recognized in	ımpan earnin	rment gs	iosses	
	(3)			5	14					•
	(1)			2	5	Income tax ex	pense			
	(\$2)	\$5		\$3	\$9	Net income				
Reclassification of changes related to defined benefit pension plans:	t (\$4)	(\$4	4)	(\$8)	(\$7) Salaries and en	mploy	ee ben	efits	
)Income before		ne tax	expense	2
)Income tax ex	pense			
TO (1 1 10" (1)		-	-) Net income				
Total reclassification gains (losses) The following table presents the effects to net incom	\$4	\$5				Net income	CI.			
The following table presents the effects to het incom	e or u	iic a	ш	unts	iccias	SSITICU OUL OF AV	Three	a		
							Mont Ende June	ths d	Six Mo Ended	
(in millions)								2015	2016	2015
Net interest income (includes \$13, \$3, \$27 and \$6 of		I re	cla	ssific	ation	s, respectively)				
Provision for credit losses						-	90	77	181	135
Noninterest income (includes (\$3), \$7, \$5 and \$14 of A						_		360	685	707
Noninterest expense (includes \$4, \$4, \$8 and \$7 of AOCI reclassifications, respectively) 827 841 1,638 1,651										

NOTE 18 - BUSINESS SEGMENTS

Income before income tax expense

reclassification items, respectively)

Net income

The Company is managed by its CEO on a segment basis. The Company's two business segments are Consumer Banking and Commercial Banking. The business segments are determined based on the products and services

Income tax expense (includes \$2, \$1, \$9 and \$4 income tax net expense (benefit) from

597

198

\$399

361 282 693

\$243 \$190 \$466

227

provided, or the type of customer served. Each segment has one or more segment heads who report directly to the CEO. The CEO has final authority over resource allocation decisions and performance assessment. The business segments reflect this management structure and the manner in which financial information is currently evaluated by the CEO. Non-segment operations are classified as Other, which includes corporate functions, the Treasury function, the securities portfolio, wholesale funding activities, intangible assets, community development, non-core assets, and other unallocated assets, liabilities, capital, revenues, provision for credit losses and expenses.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Reportable Segments

Segment results are determined based upon the Company's management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around the Company's organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions. A description of each reportable segment and table of financial results is presented below:

Consumer Banking

The Consumer Banking segment focuses on retail customers and small businesses with annual revenues of up to \$25 million. It offers traditional banking products and services, including checking, savings, home loans, student loans, credit cards, business loans and financial management services. It also operates an indirect auto financing business, providing financing for both new and used vehicles through auto dealerships. The segment's distribution channels include a branch network, ATMs and a work force of experienced specialists ranging from financial consultants, mortgage loan officers and business banking officers to private bankers. Our Consumer Banking value proposition is based on providing simple, easy to understand product offerings and a convenient banking experience with a more personalized approach.

Commercial Banking

The Commercial Banking segment primarily targets companies with annual revenues from \$25 million to \$2.5 billion and provides a full complement of financial products and solutions, including loans, leases, trade financing, deposits, cash management, commercial cards, foreign exchange, interest rate risk management, corporate finance and capital markets advisory capabilities. It focuses on middle-market companies, large corporations and institutions and has dedicated teams with industry expertise in government banking, not-for-profit, healthcare, technology, professionals, oil & gas, asset finance, franchise finance, asset-based lending, commercial real estate, private equity and sponsor finance. While the segment's business development efforts are predominantly focused in the Company's footprint, some of its specialized industry businesses also operate selectively on a national basis (such as healthcare, asset finance and franchise finance). A key component of Commercial Banking's growth strategy is to bring ideas to clients that help their businesses thrive, and in doing so, expand the loan portfolio and ancillary product sales.

Non-segment Operations

Other

In addition to non-segment operations, Other includes certain reconciling items in order to translate the segment results that are based on management accounting practices into consolidated results. For example, Other includes goodwill and any associated goodwill impairment charges.

As of and for the Three Months Ended June

30, 2016)				
		l Other	Consolidated		
Banking Banking					
\$602	\$314	\$7	\$923		
219	122	14	355		
821	436	21	1,278		
632	186	9	827		
189	250	12	451		
49	(1)	42	90		
140	251	(30)	361		
50	87	(19	118		
\$90	\$164	(\$11	\$243		
\$55,660	\$47,388	\$39,131	\$142,179		
	Consum Banking \$602 219 821 632 189 49 140 50 \$90	Banking Banking \$602 \$314 219 122 821 436 632 186 189 250 49 (1) 140 251 50 87	ConsumeCommercial Banking Banking \$602 \$314 \$7 219 122 14 821 436 21 632 186 9 189 250 12 49 (1) 42 140 251 (30) 50 87 (19) \$90 \$164 (\$11)		

CITIZENS FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

	As of and for the Three Months Ended June 30, 2015			
(in millions)	Consum Banking	eCommercial Banking	Other	Consolidated
Net interest income	\$544	\$286	\$10	\$840
Noninterest income	230	108	22	360
Total revenue	774	394	32	1,200
Noninterest expense	613	181	47	841
Profit (loss) before provision for credit losses	161	213	(15)	359
Provision for credit losses	60	7	10	77
Income (loss) before income tax expense (benefit)	101	206	(25)	282
Income tax expense (benefit)	35	71	` ,	92
Net income (loss)	\$66	\$135		\$190
Total average assets		\$42,617		\$135,521
č				nded June 30,
		eCommercial	I	
(in millions)		Banking	Other	Consolidated
Net interest income	\$1,183	_	\$30	\$1,827
Noninterest income	427	221	37	685
Total revenue	1,610	835	67	2,512
Noninterest expense	1,248	373	17	1,638
Profit before provision for credit losses	362	462	50	874
Provision for credit losses	112	8	61	181
Income (loss) before income tax expense (benefit)	250	454		693
Income tax expense (benefit)	89	157		227
Net income	\$161	\$297	\$8	\$466
Total average assets		\$46,346		\$140,479
Total average assets		•		nded June 30,
	2015	id for the Six	Months L	naca june 50,
	Consum	eCommercial	I	
(in millions)	Ranking	Banking	Other	Consolidated
Net interest income	\$1,077		\$37	\$1,676
Noninterest income	449		50	707
Total revenue	1,526	770	87	2,383
Noninterest expense	1,209	354	88	1,651
Profit (loss) before provision for credit losses	317	416		732
Provision for credit losses	123	(14)		135
Income (loss) before income tax expense (benefit)	194	430		597
Income tax expense (benefit)	67	148		198
Net income (loss)	\$127	\$282	(\$10)	4200
Total average assets		\$42,114	\$40,267	\$134,429
1 out a forage assets	Ψ52,070	Ψ (2,117	Ψ10,207	Ψ10 1, 140

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Management accounting practices utilized by the Company as the basis for presentation for segment results include the following:

FTP adjustments

The Company utilizes an FTP system to eliminate the effect of interest rate risk from the segments' net interest income because such risk is centrally managed within the Treasury function. The FTP system credits (or charges) the segments with the economic value of the funds created (or used) by the segments. The FTP system provides a funds credit for sources of funds and a funds charge for the use of funds by each segment. The sum of the interest income/expense and FTP charges/credits for each segment is its designated net interest income. The variance between the Company's cumulative FTP charges and cumulative FTP credits is offset in Other.

Provision for credit losses allocations

Provision for credit losses is allocated to each business segment based on actual net charge-offs that have been recognized by the business segment. The difference between the consolidated provision for credit losses and the business segments' net charge-offs is reflected in Other.

Income tax allocations

Income taxes are assessed to each line of business at a standard tax rate with the residual tax expense or benefit to arrive at the consolidated effective tax rate included in Other.

Expense allocations

Noninterest expenses incurred by centrally managed operations or business lines that directly support another business line's operations are charged to the applicable business line based on its utilization of those services.

Goodwill

For impairment testing purposes, the Company allocates goodwill to its Consumer Banking and Commercial Banking reporting units. For management reporting purposes, the Company presents the goodwill balance (and any related impairment charges) in Other.

Substantially all revenues generated and long-lived assets held by the Company's business segments are derived from clients that reside in the United States. Neither business segment earns revenue from a single external customer that represents 10 percent or more of the Company's total revenues.

NOTE 19 - EARNINGS PER SHARE

	Three Months	Six Months Ended
	Ended June 30,	June 30,
(dollars in millions, except share and per-share data)	2016 2015	2016 2015
Numerator (basic and diluted):		
Net income	\$243 \$190	\$466 \$399
Less: Preferred stock dividends		7 —
Net income available to common stockholders	\$243 \$190	\$459 \$399
Denominator:		
Weighted-average common shares outstanding - basic	528,96 8 3373,029,248	528,51 9 ,448, 9 86,653
Dilutive common shares: share-based awards	1,396,827,380,118	1,877,328,2217,615
Weighted-average common shares outstanding - diluted	530,36 5320,9 09,366	530,39 5 ,87,804,268
Earnings per common share:		
Basic	\$0.46 \$0.35	\$0.87 \$0.74
Diluted	0.46 0.35	0.87 0.73

Basic EPS is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding during each period. Diluted EPS is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding during each period, plus the effect of potential dilutive common shares such as share-based awards, using the treasury stock method. Potential dilutive common shares are excluded from the computation of diluted EPS in the periods where the effect would be antidilutive.

CITIZENS FINANCIAL GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 20 - OTHER OPERATING EXPENSE

The following table presents the details of other operating expense:

	Three	;	Six	
	Months		Months	
	Ended		Ended	
	June :	30,	June :	30,
(in millions)	2016	2015	2016	2015
Deposit insurance	\$29	\$26	\$55	\$60
Promotional expense	25	29	49	51
Other	74	84	139	161
Other operating expense	\$128	\$139	\$243	\$272

NOTE 21 - SUBSEQUENT EVENTS

The Company has evaluated the impacts of events that have occurred subsequent to June 30, 2016 through the date the Consolidated Financial Statements were filed with the SEC. Based on this evaluation, the Company has determined none of these events were required to be recognized or disclosed in the Consolidated Financial Statements and related Notes, except as follows:

On July 19, 2016, the Company completed the sale of consumer real estate-secured loans classified as TDRs (the "TDR Transaction"). The TDR Transaction will result in a third quarter 2016 pre-tax gain of approximately \$70 million on the sale of \$310 million of loans held for sale.

On July 20, 2016, the Company declared a quarterly common stock dividend of \$0.12 per share, or \$63 million, payable on August 17, 2016 to stockholders of record at the close of business on August 3, 2016.

On July 28, 2016, the Company issued \$350 million of 2.375% fixed-rate senior notes due 2021, and used the net proceeds and available cash to repurchase \$500 million of its subordinated notes held by RBS. Specifically, the Company retired \$334 million of its 4.082% subordinated notes due 2025 and \$166 million of its 4.023% subordinated notes due 2024 that were held by RBS.

CITIZENS FINANCIAL GROUP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

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CITIZENS FINANCIAL GROUP, INC. FORWARD-LOOKING STATEMENTS

Forward-Looking Statements

This document contains forward-looking statements within the Private Securities Litigation Reform Act of 1995. Statements regarding potential future share repurchases and future dividends are forward-looking statements. Also, any statement that does not describe historical or current facts is a forward-looking statement. These statements often include the words "believes," "expects," "anticipates," "estimates," "intends," "plans," "goals," "targets," "initiatives," "potent "probably," "projects," "outlook" or similar expressions or future conditional verbs such as "may," "will," "should," "would," "could."

Forward-looking statements are based upon the current beliefs and expectations of management, and on information currently available to management. Our statements speak as of the date hereof, and we do not assume any obligation to update these statements or to update the reasons why actual results could differ from those contained in such statements in light of new information or future events. We caution you, therefore, against relying on any of these forward-looking statements. They are neither statements of historical fact nor guarantees or assurances of future performance. While there is no assurance that any list of risks and uncertainties or risk factors is complete, important factors that could cause actual results to differ materially from those in the forward-looking statements include the following, without limitation:

Negative economic conditions that adversely affect the general economy, housing prices, the job market, consumer confidence and spending habits which may affect, among other things, the level of nonperforming assets, charge-offs and provision expense;

The rate of growth in the economy and employment levels, as well as general business and economic conditions; Our ability to implement our strategic plan, including the cost savings and efficiency components, and achieve our indicative performance targets;

Our ability to remedy regulatory deficiencies and meet supervisory requirements and expectations;

Liabilities and business restrictions resulting from litigation and regulatory investigations;

• Our capital and liquidity requirements (including under regulatory capital standards, such as the Basel III capital standards) and our ability to generate capital internally or raise capital on favorable terms;

The effect of the current low interest rate environment or changes in interest rates on our net interest income, net interest margin and our mortgage originations, mortgage servicing rights and mortgages held for sale;

Changes in interest rates and market liquidity, as well as the magnitude of such changes, which may reduce interest margins, impact funding sources and affect the ability to originate and distribute financial products in the primary and secondary markets;

The effect of changes in the level of checking or savings account deposits on our funding costs and net interest margin;

Financial services reform and other current, pending or future legislation or regulation that could have a negative effect on our revenue and businesses, including the Dodd-Frank Act and other legislation and regulation relating to bank products and services;

A failure in or breach of our operational or security systems or infrastructure, or those of our third party vendors or other service providers, including as a result of cyber-attacks; and

Management's ability to identify and manage these and other risks.

In addition to the above factors, we also caution that the amount and timing of any future common stock dividends or share repurchases will depend on our financial condition, earnings, cash needs, regulatory constraints, capital requirements (including requirements of our subsidiaries), and any other factors that our Board of Directors deems relevant in making such a determination. Therefore, there can be no assurance that we will pay any dividends to holders of our common stock, or as to the amount of any such dividends.

More information about factors that could cause actual results to differ materially from those described in the forward-looking statements can be found under "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2015.

CITIZENS FINANCIAL GROUP, INC. SELECTED CONSOLIDATED FINANCIAL DATA

Selected Consolidated Financial Data

We derived the summary Consolidated Operating Data for the three and six months ended June 30, 2016 and 2015 and the summary Consolidated Balance Sheet data as of June 30, 2016 from our unaudited interim Consolidated Financial Statements included in Part I, Item 1 — Financial Statements, included elsewhere in this report. Our historical results are not necessarily indicative of the results expected for any future period.

In our opinion, the unaudited interim Consolidated Financial Statements have been prepared on the same basis as the audited Consolidated Financial Statements and include all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of the information set forth herein. Our operating results for the three and six months ended June 30, 2016 are not necessarily indicative of those to be expected for the year ending December 31, 2016 or for any future period. You should read the following selected consolidated financial data in conjunction with our unaudited interim Consolidated Financial Statements and the Notes thereto.

	Three Months		Six Mont	hs Ended
	Ended June 30,		June 30,	
(dollars in millions, except per share amounts)	2016	2015	2016	2015
OPERATING DATA:				
Net interest income	\$923	\$840	\$1,827	\$1,676
Noninterest income	355	360	685	707
Total revenue	1,278	1,200	2,512	2,383
Provision for credit losses	90	77	181	135
Noninterest expense	827	841	1,638	1,651
Income before income tax expense	361	282	693	597
Income tax expense	118	92	227	198
Net income	\$243	\$190	\$466	\$399
Net income available to common stockholders	\$243	\$190	\$459	\$399
Net income per common share - basic	0.46	0.35	0.87	0.74
Net income per common share - diluted	0.46	0.35	0.87	0.73
OTHER OPERATING DATA:				
Return on average common equity (2)	4.94 %	3.94 %	4.70 %	4.15 %
Return on average tangible common equity (1)	7.30	5.90	6.96	6.21
Return on average total assets (3)	0.69	0.56	0.67	0.60
Return on average total tangible assets (1)	0.72	0.59	0.70	0.63
Efficiency ratio (1)	64.71	70.02	65.18	69.27
Net interest margin (4)	2.84	2.72	2.85	2.74

CITIZENS FINANCIAL GROUP, INC. SELECTED CONSOLIDATED FINANCIAL DATA

(in millions)	June 30, 2016	December 31, 2015
BALANCE SHEET DATA:		
Total assets	\$145,183	\$138,208
Loans and leases (5)	103,551	99,042
Allowance for loan and lease losses	1,246	1,216
Total securities	24,398	24,075
Goodwill	6,876	6,876
Total liabilities	124,957	118,562
Total deposits	106,257	102,539
Federal funds purchased and securities sold under agreements to repurchase	717	802
Other short-term borrowed funds	2,770	2,630
Long-term borrowed funds		9,886
Total stockholders' equity		19,646
OTHER BALANCE SHEET DATA:		
Asset Quality Ratios:		
Allowance for loan and lease losses as a percentage of total loans and leases	1.20 %	5 1.23 %
Allowance for loan and lease losses as a percentage of nonperforming loans and leases	119	115
Nonperforming loans and leases as a percentage of total loans and leases	1.01	1.07
Capital Ratios: ⁽⁶⁾		
CET1 capital ratio ⁽⁷⁾	11.5	11.7
Tier 1 capital ratio (8)	11.7	12.0
Total capital ratio (9)	14.9	15.3
Tier 1 leverage ratio (10)	10.3	10.5

- (1) These measures are non-GAAP financial measures. For more information on the computation of these non-GAAP financial measures, see "—Principal Components of Operations and Key Performance Metrics Used By Management Key Performance Metrics and Non-GAAP Financial Measures."
- (2) "Return on average common equity" is defined as annualized net income available to common stockholders divided by average common equity.
- (3) "Return on average total assets" is defined as annualized net income divided by average total assets.
- (4) "Net interest margin" is defined as annualized net interest income divided by average total interest-earning assets.
- ⁽⁵⁾ Excludes loans held for sale of \$850 million and \$365 million as of June 30, 2016 and December 31, 2015, respectively.
- ⁽⁶⁾ Basel III transitional rules for institutions applying the Standardized approach to calculating risk-weighted assets became effective January 1, 2015. The capital ratios and associated components as of June 30, 2016 and December 31, 2015 are prepared using the Basel III Standardized transitional approach.
- (7) "Common equity tier 1 capital ratio" represents CET1 divided by total risk-weighted assets as defined under Basel III Standardized approach.
- ⁽⁸⁾ "Tier 1 capital ratio" is tier 1 capital, which includes CET1 capital plus non-cumulative perpetual preferred equity that qualifies as additional tier 1 capital, divided by total risk-weighted assets as defined under Basel III Standardized approach.
- (9) "Total capital ratio" is total capital divided by total risk-weighted assets as defined under Basel III Standardized approach.
- (10) "Tier 1 leverage ratio" is tier 1 capital divided by quarterly average total assets as defined under Basel III Standardized approach.

CITIZENS FINANCIAL GROUP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

Overview

We are one of the nation's oldest and largest financial institutions, with \$145.2 billion of total assets as of June 30, 2016. Headquartered in Providence, Rhode Island, we deliver a broad range of retail and commercial banking products and services to individuals, institutions and companies. Our approximately 17,800 colleagues strive to meet the financial needs of customers and prospects through approximately 1,200 branches and approximately 3,200 ATMs operated in 11 states in the New England, Mid-Atlantic and Midwest regions and through our online, telephone and mobile banking platforms. We conduct our banking operations through two wholly-owned banking subsidiaries, Citizens Bank, N.A. and Citizens Bank of Pennsylvania, and we operate our businesses through two operating segments, Consumer Banking and Commercial Banking.

Consumer Banking serves retail customers and small businesses with annual revenues of up to \$25 million with products and services that include deposit products, mortgage and home equity lending, student loans, auto financing, credit cards, business loans and wealth management and investment services. Consumer Banking average loans and leases totaled \$54.0 billion and \$50.6 billion, or 53% of average loan and leases (including loans held for sale) for first half 2016 and 2015, respectively.

Commercial Banking offers corporate, institutional and not-for-profit clients a full range of wholesale banking products and services including lending and deposits, capital markets, treasury services, foreign exchange and interest hedging, leasing and asset finance, specialty finance and trade finance. Commercial Banking average loans and leases totaled \$45.0 billion compared with \$40.9 billion, or 44% and 43% of average loan and leases (including loans held for sale) for first half 2016 and 2015, respectively.

Non-core assets totaled \$2.0 billion as of June 30, 2016 compared with \$2.3 billion as of December 31, 2015, down 14%. Non-core assets are primarily loans that are not aligned to our strategic priorities, generally as a result of geographic location, industry, product type, or risk level. We have actively managed these assets down since they were designated as non-core on June 30, 2009. The largest component of our non-core portfolio is our home equity products serviced by others (a portion of which we now service internally). Our non-core assets are included in Other along with our treasury function, securities portfolio, wholesale funding activities, goodwill, community development assets and other unallocated assets, liabilities, capital, revenues, provision for credit losses and expenses not attributed to the Consumer Banking or Commercial Banking segments.

Recent Events

On July 28, 2016, we issued \$350 million of 2.375% fixed-rate senior notes due 2021, and used the net proceeds and available cash to repurchase \$500 million of our subordinated debt held by RBS. Specifically, we retired \$334 million of our 4.082% subordinated notes due 2025 and \$166 million of our 4.023% subordinated notes due 2024 that were held by RBS.

On July 19, 2016, we completed the sale of consumer real estate-secured loans classified as TDRs (the "TDR Transaction"). The TDR Transaction will result in a third quarter 2016 pre-tax gain of approximately \$70 million on the sale of \$310 million of loans held for sale. We plan to utilize approximately 30% to 40% of the TDR Transaction gain to fund costs associated with our efficiency and balance sheet optimization initiatives in third quarter 2016. In April 2016, we submitted our 2016 Capital Plan to the Federal Reserve under the annual CCAR process. On June 29, 2016, the FRBG indicated that it did not object to our 2016 Capital Plan or to our proposed capital actions in the period beginning July 1, 2016 and ending June 30, 2017. Our 2016 Capital Plan includes proposed quarterly common dividends of \$0.12 per share through the end of 2016, a potential 17% increase to quarterly common dividends to \$0.14 per share in 2017, and a share repurchase plan of up to \$690 million through the second quarter of 2017. In second quarter 2016, our commercial broker-dealer, Citizens Capital Markets, Inc. ("CCMI") commenced operations. CCMI was formed to serve customer needs by providing strategic advice on merger and acquisition transactions, capital structure, valuation and general corporate advisory services, and to assist in capital raising via public securities offerings and private placements.

Key Factors Affecting Our Business

Macro-economic conditions

Our business is affected by national and regional economic conditions, as well as the perception of future conditions and economic prospects. The significant macro-economic factors that impact our business include interest rates, the health of the housing market, the rate of the U.S.'s economic expansion, and unemployment levels. The U.S. economy continued to expand at a slow pace, with real GDP rising by 1.2% in second quarter 2016, following 2.4% growth in 2015. Economists forecast that 'Brexit' will not materially impact 2016 and 2017 U.S. GDP.

Growth in household spending has declined since 2014 but the housing sector has improved with the three month average of existing home sales rising to 5.5 million units from 5.3 million units in the previous quarter.

CITIZENS FINANCIAL GROUP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

The labor market continued to improve, with moderate job gains and lower levels of unemployment. The U.S. unemployment rate was 4.9% at June 30, 2016 and 5.0% at December 31, 2015. Average monthly nonfarm employment increased by 147,000 in second quarter 2016, after an increase of 196,000 in first quarter 2016. The FRB maintained very accommodative monetary policy conditions during second quarter 2016, notwithstanding the 25 bps rate increase in December, and continues to target a 0.25% to 0.50% federal funds rate range at the short end of the yield curve. Interest rates remain relatively low. See "—Interest rates" below for further discussion of the impact of interest rates on our results. Observable inflation levels remain below the FRB's longer-term objective of 2.0%. Further labor market improvement and the dissipation of the effects of a decline in energy and import prices are expected to bring inflation closer to the FRB's inflation objective.

Credit trends

Credit metrics and asset quality improved in second quarter 2016. Nonperforming loans of \$1.0 billion as of June 30, 2016 decreased \$6 million from June 30, 2015, reflecting improvement in commercial and retail products. Net charge-offs of \$65 million decreased \$13 million from \$78 million in second quarter 2015, and included \$48 million in recoveries of prior period charge-offs, compared with \$43 million in second quarter 2015. Annualized net charge-offs as a percentage of total average loans decreased to 0.25%, compared to 0.33% in second quarter 2015. Credit metrics and asset quality remained relatively stable in first half 2016. Net charge-offs of \$148 million increased \$16 million from \$132 million in first half 2015, which included \$91 million in recoveries of prior period charge-offs. Annualized net charge-offs as a percentage of total average loans increased to 0.29%, which is comparable to 0.28% in first half 2015.

Interest rates

Net interest income is our largest source of revenue and is the difference between the interest earned on interest-earning assets (usually loans and investment securities) and the interest expense incurred in connection with interest-bearing liabilities (usually deposits and borrowings). The level of net interest income is primarily a function of the average balance of interest-earning assets, the average balance of interest-bearing liabilities and the spread between the contractual yield on such assets and the contractual cost of such liabilities. These factors are influenced by the pricing and mix of interest-earning assets and interest-bearing liabilities which, in turn, are impacted by external factors such as local economic conditions, competition for loans and deposits, the monetary policy of the FRB and market interest rates. For further discussion, refer to "—Risk Governance" and "—Market Risk — Non-Trading Risk included elsewhere in this report.

The cost of our deposits and short-term wholesale borrowings is largely based on short-term interest rates, which are primarily driven by the FRB's actions. However, the yields generated by our loans and securities are typically driven by both short-term and long-term interest rates, which are set by the market or, at times, by the FRB's actions. The level of net interest income is therefore influenced by movements in such interest rates and the pace at which such movements occur. In 2015 and through second quarter 2016, short-term and long-term interest rates remained at very low levels by historical standards, with many benchmark rates, such as the federal funds rate and one- and three-month LIBOR, near zero. Further declines in the yield curve or a decline in longer-term yields relative to short-term yields (a flatter yield curve) would have an adverse impact on our net interest margin and net interest income.

In 2015 and through second quarter 2016, the FRB maintained a highly accommodative monetary policy, and indicated that this policy would remain in effect for a considerable time after its asset purchase program ended on October 29, 2014 and the economic recovery strengthens in the United States. More recently, the FRB has started to move down the path of interest rate normalization by raising the federal funds rate by 25 basis points. However, the FRB will likely continue to target a highly accommodative monetary policy for some time to come.

Regulatory trends

We are subject to extensive regulation and supervision, which continue to evolve as the legal and regulatory framework governing our operations continues to change. The current operating environment also has heightened

regulatory expectations around many regulations including consumer compliance, the Bank Secrecy Act, anti-money laundering compliance, and increased internal audit activities. As a result of these heightened expectations, we expect to incur additional costs for additional compliance personnel and/or professional fees associated with advisors and consultants.

Dodd-Frank regulation

As described under "Regulation and Supervision" in Part I, Item 1 — Business included in our Annual Report on Form 10-K for the year ended December 31, 2015, we are subject to a variety of laws and regulations, including the Dodd-Frank Act. The Dodd-Frank Act is complex, and many aspects of the Dodd-Frank Act are subject to final rulemaking or phased implementation that will take effect over several years. The Dodd-Frank Act will continue to impact our earnings through fee reductions, higher

CITIZENS FINANCIAL GROUP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

costs and imposition of new restrictions on us. The Dodd-Frank Act may also continue to have a material adverse impact on the value of certain assets and liabilities held on our balance sheet. The ultimate impact of the Dodd-Frank Act on our business will depend on regulatory interpretation and rulemaking as well as the success of any of our actions to mitigate the negative impacts of certain provisions. Key parts of the Dodd-Frank Act that specifically impact our business are the repeal of a previous prohibition against payment of interest on demand deposits, which became effective in July 2011, and the introduction of a capital planning and stress-testing framework developed by the FRBG, known as CCAR and DFAST. Under this supervisory framework, we are required to submit annual capital plans to the FRB and are subject to annual supervisory and semiannual internal stress tests requirements. Consistent with these requirements, we must submit our annual capital plan and the results of our annual company-run stress tests to the FRB by April 5 of each year and disclose certain results within 15 days of the date on which the FRB discloses the results of its supervisory-run tests. We submitted our 2016 capital plan and related annual stress test results to the Federal Reserve on April 5, 2016. We published our estimated results under the supervisory severely adverse scenario on the Investor Relations regulatory filings and disclosures page of our corporate website on June 23, 2016. The annual DFAST process projects net income, loan losses and capital ratios during a nine-quarter horizon under hypothetical, stressful macroeconomic and financial market scenarios developed by the FRBG as well as certain mandated assumptions about capital distributions prescribed in the DFAST rule. Consistent with the purpose of these exercises and the assumptions used to assess our performance during hypothetical economic conditions, the projected results under the required stress scenarios show severe negative impacts on earnings and decline in capital ratios. However, these pro forma results should not be interpreted as management expectations but rather as a possible result under hypothetical, severely adverse economic conditions that do not take into account capital conservation actions that would be mandated by internal policy if such conditions were actually to occur.

Similarly, we are required to submit the results of our CFG mid-cycle company-run DFAST stress tests by October 5 of each year and to disclose the results under an internally developed severely adverse scenario between October 5 and November 4.

The Dodd-Frank Act also requires each of our bank subsidiaries to conduct stress tests on an annual basis and to disclose the stress test results. CBNA submitted its 2016 annual stress tests to the OCC on April 5, 2016 and published a summary of the results along with the stress test result of the bank holding company parent in June 2016. CBPA submitted its 2016 annual stress tests to the FDIC on April 5, 2016 and will publish the results by October 31, 2016, in accordance with FDIC DFAST disclosure requirements.

Comprehensive Capital Analysis and Review

CCAR is an annual exercise by the FRBG to ensure that the largest bank holding companies have sufficient capital to continue operations throughout times of economic and financial stress and robust forward-looking capital planning processes that account for their unique risks.

As part of CCAR, the FRBG evaluates institutions' capital adequacy, internal capital adequacy assessment processes and their plans to make capital distributions, such as dividend payments or stock repurchases. The FRBG may either object to our capital plan, in whole or in part, or provide a notice of non-objection. If the FRBG objects to our capital plan, we may not make any capital distribution other than those with respect to which the FRBG has indicated its non-objection.

In April 2016, we submitted our 2016 Capital Plan to the Federal Reserve under the annual CCAR process. On June 29, 2016, the FRBG indicated that it did not object to our 2016 Capital Plan or to our proposed capital actions in the period beginning July 1, 2016 and ending June 30, 2017. Our 2016 Capital Plan includes proposed quarterly common dividends of \$0.12 per share through the end of 2016, a potential 17% increase to quarterly common dividends to \$0.14 per share in 2017, and a share repurchase plan of up to \$690 million through the second quarter of 2017.

All proposed capital distributions are subject to consideration and approval by CFG's Board of Directors prior to execution. The timing and exact amount of dividends and share repurchases will depend on various factors, including

our capital position, financial performance and market conditions. The CFG Board has approved a broad-based share repurchase program that may be executed in the open market or in privately negotiated transactions, including under Rule 10b5-1 plans.

Further, on July 28, 2016, we repurchased \$500 million of subordinated notes from RBS as non-objected by the Federal Reserve when requested in the our 2016 capital plan. See Note 21 "Subsequent Events" to our unaudited interim Consolidated Financial Statements in Part I, Item 1 — Financial Statements, included elsewhere in this report. Repeal of the prohibition on depository institutions paying interest on demand deposits

We began offering interest-bearing corporate checking accounts after the 2011 repeal of the prohibition on depository institutions paying interest on demand deposits. Currently, industry wide interest rates for this product are very low

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and thus far

CITIZENS FINANCIAL GROUP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

the impact of the repeal has not had a significant effect on our results. However, market rates could increase more significantly in the future. If we need to pay higher interest rates on checking accounts to maintain current clients or attract new clients, our interest expense would increase, perhaps materially. Furthermore, if we fail to offer interest rates at a sufficient level to retain demand deposits, our core deposits may be reduced, which would require us to obtain funding in other ways or limit potential future asset growth.

Basel III final rules applicable to us and our banking subsidiaries

In July 2013, the FRB, OCC, and FDIC issued the U.S. Basel III final rules. The rules implement the Committee on Banking Supervision's Basel III capital framework and certain provisions of the Dodd-Frank Act, including the Collins Amendment. The U.S. Basel III final rules substantially revised the risked-based capital and leverage requirements applicable to bank holding companies and their insured depository institution subsidiaries, including CBNA and CBPA. The U.S. Basel III final rules became effective for CFG and its depository institution subsidiaries, including CBNA and CBPA, on January 1, 2015 (subject to a phase-in period for certain provisions). In order to comply with the new capital requirements, we established internal capital ratio targets that meet or exceed U.S. regulatory expectations under fully phased-in Basel III rules, and increased our capital requirements in anticipation of the transition that is underway.

HELOC payment shock

Attention has been given by regulators, rating agencies, and the general press regarding the potential for increased exposure to credit losses associated with HELOCs that were originated during the period of rapid home price appreciation between 2003 and 2007. Industry wide, many of the HELOCs originated during this timeframe were structured with an extended interest-only payment period followed by a requirement to convert to a higher payment amount that would begin fully amortizing both principal and interest beginning at a certain date in the future. As of June 30, 2016, approximately 23% of our \$14.7 billion HELOC portfolio, or \$3.4 billion in drawn balances were subject to a payment reset or balloon payment between July 1, 2016 and December 31, 2018, including \$36 million in balloon balances where full payment is due at the end of a ten-year interest only draw period.

To help manage this exposure, in September 2013, we launched a comprehensive program designed to provide heightened customer outreach to inform, educate and assist customers through the reset process as well as to offer alternative financing and forbearance options. Results of this program indicate that our efforts to assist customers at risk of default have successfully reduced delinquency and charge-off rates compared to our original expectations. As of June 30, 2016, for the \$1.6 billion of our HELOC portfolio that was originally structured with a reset period in 2014 and 2013, 94% of the balances were refinanced, paid off or were current on payments, 3% were past due and 3% had been charged off. As of June 30, 2016, for the \$1.3 billion in balances originally structured with a reset period in 2015, 94% of the balances were refinanced, paid off or were current on payments, 4% were past due and 2% had been charged off. A total of \$995 million in balances were originally structured with a reset period in 2016, with \$376 million scheduled to reset for the remainder of 2016. Factors that affect our future expectations for charge-off risk for the portion of our HELOC portfolio subject to reset periods in the future include improved loan-to-value ratios resulting from continued home price appreciation, stable portfolio credit score profiles and more robust loss mitigation efforts.

Factors Affecting Comparability of Our Results

Investment in our business

We regularly incur expenses associated with investments in our infrastructure. For example, from 2011 to 2015 we invested \$1.3 billion in infrastructure and technology, and plan to invest a total of \$220 million in 2016 and about \$190 million in 2017. We invested \$90 million in our infrastructure in first half 2016. These investments, which are designed to lower our operating costs and improve our customer experience, include significant programs to enhance our resiliency, upgrade customer-facing technology and streamline operations. Recent significant investments included the 2013 launch of our new teller system, new commercial loan platform and new auto loan platform and the 2013 upgrade of the majority of our ATM network, including equipping more than 1,450 ATMs with advanced

deposit-taking functionality as well as additional investment in our Treasury Solutions platform in 2014. In 2015 we enhanced our data resiliency via a new back up data center and began rolling out a new mortgage platform. We expect that these investments will increase our long-term overall efficiency and add to our capacity to increase revenue.

Principal Components of Operations and Key Performance Metrics Used by Management As a banking institution, we manage and evaluate various aspects of our results of operations and our financial condition. We evaluate the levels and trends of the line items included in our balance sheet and statement of operations, as well as various financial ratios that are commonly used in our industry. We analyze these ratios and financial trends against our own historical

CITIZENS FINANCIAL GROUP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

performance, our budgeted performance and the financial condition and performance of comparable banking institutions in our region and nationally.

The primary line items we use in our key performance metrics to manage and evaluate our statement of operations include net interest income, noninterest income, total revenue, provision for credit losses, noninterest expense and net income. The primary line items we use in our key performance metrics to manage and evaluate our balance sheet data include loans and leases, securities, allowance for credit losses, deposits, borrowed funds and derivatives.

Net interest income

Net interest income is the difference between the interest earned on interest-earning assets (usually loans and investment securities) and the interest expense incurred in connection with interest-bearing liabilities (usually deposits and borrowings). The level of net interest income is primarily a function of the average balance of interest-earning assets, the average balance of interest-bearing liabilities and the spread between the contractual yield on such assets and the cost of such liabilities. Net interest income is impacted by the relative mix of interest-earning assets and interest-bearing liabilities, movements in market interest rates, levels of nonperforming assets and pricing pressure from competitors. The mix of interest-earning assets is influenced by loan demand and by management's continual assessment of the rate of return and relative risk associated with various classes of interest-earning assets.

The mix of interest-bearing liabilities is influenced by management's assessment of the need for lower cost funding sources weighed against relationships with customers and growth requirements and is impacted by competition for deposits in our market and the availability and pricing of other sources of funds.

Noninterest income

The primary components of our noninterest income are service charges and fees, card fees, trust and investment services fees and mortgage banking fees.

Total revenue

Total revenue is the sum of our net interest income and our noninterest income.

Provision for credit losses

The provision for credit losses is the amount of expense that, based on our judgment, is required to maintain the allowance for credit losses at an amount that reflects probable losses inherent in the loan portfolio at the balance sheet date and that, in management's judgment, is appropriate under relevant accounting guidance. The provision for credit losses includes the provision for loan and lease losses as well as the provision for unfunded commitments. The determination of the amount of the allowance for credit losses is complex and involves a high degree of judgment and subjectivity. For additional information regarding the provision for credit losses, see "—Critical Accounting Estimates — Allowance for Credit Losses," Note 1 "Significant Accounting Policies" to the audited Consolidated Financial Statements in the Annual Report on Form 10-K for the year ended December 31, 2015 and Note 4 "Allowance for Credit Losses, Nonperforming Assets, and Concentrations of Credit Risk" to our unaudited interim Consolidated Financial Statements in Part I, Item 1 — Financial Statements, included elsewhere in this report.

Noninterest expense

Noninterest expense includes salaries and employee benefits, outside services, occupancy expense, equipment expense, amortization of software, goodwill impairment, and other operating expenses.

Net income

We evaluate our net income based on measures including return on average common equity, return on average total assets and return on average tangible common equity.

Loans and leases

We classify our loans and leases pursuant to the following classes: commercial, commercial real estate, leases, residential mortgages, home equity loans, home equity lines of credit, home equity loans serviced by others, home equity lines of credit serviced by others, automobile, student, credit cards and other retail.

Loans are reported at the amount of their outstanding principal, net of charge-offs, unearned income, deferred loan origination fees and costs and unamortized premiums or discounts (on purchased loans). Deferred loan origination

fees and costs and purchase discounts and premiums are amortized as an adjustment of yield over the life of the loan, using the level yield interest method. Unamortized amounts remaining upon prepayment or sale are recorded as interest income or gain (loss) on sale, respectively. Credit card receivables include billed and uncollected interest and fees.

CITIZENS FINANCIAL GROUP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

Leases are classified at the inception of the lease by type. Lease receivables, including leveraged leases, are reported at the aggregate of lease payments receivable and estimated residual values, net of unearned and deferred income, including unamortized investment credits. Lease residual values are reviewed at least annually for other-than-temporary impairment, with valuation adjustments recognized currently against noninterest income. Leveraged leases are reported net of non-recourse debt. Unearned income is recognized to yield a level rate of return on the net investment in the leases.

Loans held for sale, at fair value

Mortgage loans and commercial loans held for sale are carried at fair value.

Other loans held for sale

Balances are loans that were transferred to loans held for sale that are reported at the lower of cost or fair value. Securities

Our securities portfolio is managed to seek return while maintaining prudent levels of quality, market risk and liquidity. Investments in debt and equity securities are carried in four portfolios: AFS, HTM, trading securities and other investment securities. We determine the appropriate classification at the time of purchase. Securities in our AFS portfolio will be held for indefinite periods of time and may be sold in response to changes in interest rates, changes in prepayment risk or other factors relevant to our asset and liability strategy. Securities in our AFS portfolio are carried at fair value, with unrealized gains and losses reported in OCI, as a separate component of stockholders' equity, net of taxes. Securities are classified as HTM because we have the ability and intent to hold the securities to maturity, and securities in our HTM portfolio are carried at amortized cost. Other investment securities are composed mainly of FHLB stock and FRB stock (which are carried at cost), and money market mutual fund investments held by our broker-dealer (which are carried at fair value, with changes in fair value recognized in noninterest income).

Allowance for credit losses

Our estimate of probable losses in the loan and lease portfolios is recorded in the ALLL and the reserve for unfunded lending commitments. Together these are referred to as the allowance for credit losses. We evaluate the adequacy of the allowance for credit losses using the following ratios: ALLL as a percentage of total loans and leases; ALLL as a percentage of nonperforming loans and leases; and nonperforming loans and leases as a percentage of total loans and leases. For additional information, see "—Critical Accounting Estimates — Allowance for Credit Losses," and Note 1 "Significant Accounting Policies" to the audited Consolidated Financial Statements in the Annual Report on Form 10-K for the year ended December 31, 2015 and Note 4 "Allowance for Credit Losses, Nonperforming Assets, and Concentrations of Credit Risk" to our unaudited interim Consolidated Financial Statements in Part I, Item 1 — Financial Statements, included elsewhere in this report.

Deposits

Our deposits include: on demand checking, checking with interest, regular savings accounts, money market accounts and term deposits.

Borrowed funds

As of June 30, 2016, our total short-term borrowed funds included federal funds purchased, securities sold under agreement to repurchase, the current portion of FHLB advances and other short-term borrowed funds. As of June 30, 2016, our long-term borrowed funds included subordinated debt, unsecured notes, Federal Home loan advances and other long-term borrowed funds. For additional information, see "—Analysis of Financial Condition — Borrowed Funds," and Note 7 "Borrowed Funds" to our unaudited interim Consolidated Financial Statements in Part I, Item 1 — Financial Statements, included elsewhere in this report.

Derivatives

We use pay-fixed swaps to lengthen liabilities synthetically and offset duration in fixed-rate assets. We also use pay-fixed swaps to hedge floating-rate wholesale funding.

We use receive-fixed interest rate swaps to manage the interest rate exposure on our medium term borrowings. We also use receive-fixed swaps to minimize the exposure to variability in the interest cash flows on our floating rate

assets. The assets and liabilities recorded for derivatives designated as hedges reflect the market value of these hedge instruments.

We sell interest rate swaps and foreign exchange forwards to commercial customers. Interest rate and foreign exchange derivative contracts are transacted to effectively minimize our market risk associated with the customer derivative contracts. The assets and liabilities recorded for derivatives not designated as hedges reflect the market value of these transactions. For additional information, see "—Analysis of Financial Condition — Derivatives," and Note 11 "Derivatives" to our unaudited interim Consolidated Financial Statements in Part I, Item 1 — Financial Statements, included elsewhere in this report.

CITIZENS FINANCIAL GROUP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

Key performance metrics and non-GAAP financial measures

We consider various measures when evaluating our performance and making day-to-day operating decisions, as well as evaluating capital utilization and adequacy, including:

Return on average common equity, which we define as net income available to common stockholders divided by average common equity;

Return on average tangible common equity, which we define as net income available to common stockholders divided by average common equity excluding average goodwill (net of related deferred tax liability) and average other intangibles;

Return on average total assets, which we define as net income divided by average total assets;

Return on average total tangible assets, which we define as net income divided by average total assets excluding average goodwill (net of related deferred tax liability) and average other intangibles;

Efficiency ratio, which we define as the ratio of our total noninterest expense to the sum of net interest income and total noninterest income. We measure our efficiency ratio to evaluate the efficiency of our operations as it helps us monitor how costs are changing compared to our income. A decrease in our efficiency ratio represents improvement; and

Net interest margin, which we calculate by dividing annualized net interest income for the period by average total interest-earning assets, is a key measure that we use to evaluate our net interest income.

Certain of the above financial measures, including return on average tangible common equity, return on average total tangible assets and the efficiency ratio are not recognized under GAAP. In addition, we present noninterest expense, net income, net income available to common stockholders, and return on average tangible common equity net of restructuring charges and special items. We believe these non-GAAP measures provide useful information to investors because these are among the measures used by our management team to evaluate our operating performance and make day-to-day operating decisions. In addition, we believe restructuring charges and special items in any period do not reflect the operational performance of the business in that period and, accordingly, it is useful to consider these line items with and without restructuring charges and special items. We believe this presentation also increases comparability of period-to-period results.

We consider pro forma capital ratios defined by banking regulators but not effective at each period end to be non-GAAP financial measures. As analysts and banking regulators may evaluate our capital adequacy using these pro forma ratios, we believe they are useful to provide investors the ability to evaluate our capital adequacy on the same basis.

Other companies may use similarly titled non-GAAP financial measures that are calculated differently from the way we calculate such measures. Accordingly, our non-GAAP financial measures may not be comparable to similar measures used by other companies. We caution investors not to place undue reliance on such non-GAAP measures, but instead to consider them with the most directly comparable GAAP measure. Non-GAAP financial measures have limitations as analytical tools, and should not be considered in isolation or as a substitute for our results reported under GAAP.

CITIZENS FINANCIAL GROUP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

The following table reconciles non-GAAP financial measures to GAAP:

		As of and for the Three Months Ended June 30, 2016		As of and for the Six Months Ended June 30,	
(dollars in millions, except per-share amounts)	Ref	. 2016	2015	2016	2015
Net income (GAAP)	A	\$243	\$190	\$466	\$399
Net income available to common stockholders (GAAP)	В	\$243	\$190	\$459	\$399
Return on average tangible common equity					
Average common equity (GAAP)		\$19,768	\$19,391	\$19,667	\$19,399
Less: Average goodwill (GAAP)		6,876	6,876	6,876	6,876
Less: Average other intangibles (GAAP)		2	5	2	5
Add: Average deferred tax liabilities related to goodwill (GAAP)		496	437	488	430
Average tangible common equity (non-GAAP)	C	\$13,386	\$12,947	\$13,277	\$12,948
Return on average tangible common equity (non-GAAP)		•			6.21 %
Return on average total tangible assets:					
Average total assets (GAAP)		\$142,179	\$135,521	\$140,479	\$134,429
Less: Average goodwill (GAAP)		6,876	6,876	6,876	6,876
Less: Average other intangibles (GAAP)		2	5	2	5
Add: Average deferred tax liabilities related to goodwill (GAAP)		496	437	488	430
Average tangible assets (non-GAAP)	D	\$135,797	\$129,077	\$134,089	\$127,978
Return on average total tangible assets (non-GAAP)	A/I	00.72 %	0.59 %	0.70 %	0.63 %
Efficiency ratio					
Noninterest expense (GAAP)	E	\$827	\$841	\$1,638	\$1,651
Net interest income (GAAP)		923	840	1,827	1,676
Noninterest income (GAAP)		355	360	685	707
Total revenue (GAAP)	F	\$1,278	\$1,200	\$2,512	\$2,383
Efficiency ratio (non-GAAP)	E/F	64.71 %	70.02 %	65.18 %	69.27 %
Noninterest expense excluding restructuring charges and special items:					
Noninterest expense (GAAP)	Е	\$827	\$841	\$1,638	\$1,651
Less: Restructuring charges (GAAP)	Ľ	ψ021	25	Ψ1,030	26
Less: Special items (1)		_	25 15	_	24
Noninterest expense, excluding restructuring charges and					
special items (non-GAAP)		\$827	\$801	\$1,638	\$1,601

Net income, excluding restructuring charges and special items:

Net income (GAAP)