

BAR HARBOR BANKSHARES
Form 10-Q
August 10, 2009

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: **841105-D**

BAR HARBOR BANKSHARES

(Exact name of registrant as specified in its charter)

Maine
(State or other jurisdiction of
incorporation or organization)
PO Box 400
82 Main Street, Bar Harbor, ME
(Address of principal executive offices)

01-0393663
(I.R.S. Employer
Identification Number)
04609-0400
(Zip Code)

(207) 288-3314

(Registrant's telephone number, including area code)

Inapplicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and smaller reporting

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company" in Rule 12b-2 of the Exchange Act: Large accelerated filer ___ Accelerated filer X Non-accelerated filer (do not check if a smaller reporting company) ___ Smaller reporting company ___

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): YES: ___ NO: X

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

| <u>Class of Common Stock</u> | <u>Number of Shares Outstanding August 4, 2009</u> |
|------------------------------|--|
| \$2.00 Par Value | 2,880,422 |

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PART I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

BAR HARBOR BANKSHARES AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
JUNE 30, 2009 AND DECEMBER 31, 2008
(Dollars in thousands, except share data)

(unaudited)

| | June 30, 2009 | December 31, 2008 |
|--|--------------------|----------------------|
| Assets | | |
| Cash and due from banks | \$ 7,872 | \$ 9,041 |
| Overnight interest bearing money market funds | --- | 1 |
| Total cash and cash equivalents | 7,872 | 9,042 |
| Securities available for sale, at fair value | 353,085 | 290,502 |
| Federal Home Loan Bank stock | 16,068 | 14,796 |
| Loans | 665,370 | 633,603 |
| Allowance for loan losses | (6,722) | (5,446) |
| Loans, net of allowance for loan losses | 658,648 | 628,157 |
| Premises and equipment, net | 11,140 | 10,854 |
| Goodwill | 3,158 | 3,158 |
| Bank owned life insurance | 6,688 | 6,573 |
| Other assets | 13,899 | 9,206 |
| TOTAL ASSETS | \$1,070,558 | \$972,288 |
| Liabilities | | |
| Deposits | | |
| Demand and other non-interest bearing deposits | \$ 51,047 | \$ 57,954 |
| NOW accounts | 69,438 | 67,747 |
| Savings and money market deposits | 159,637 | 163,780 |
| Time deposits | 248,663 | 200,206 |
| Brokered time deposits | 106,174 | 88,506 |
| Total deposits | 634,959 | 578,193 |
| Short-term borrowings | 127,493 | 121,672 |
| Long-term advances from Federal Home Loan Bank | 211,234 | 197,231 |
| Junior subordinated debentures | 5,000 | 5,000 |
| Other liabilities | 6,459 | 4,747 |
| TOTAL LIABILITIES | 985,145 | 906,843 |
| Shareholders' equity | | |
| Common stock, par value \$2.00; authorized 10,000,000 shares; | | |
| issued 3,643,614 shares at June 30, 2009 and December 31, 2008 | 7,287 | 7,287 |
| | 18,292 | --- |

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| | | |
|--|--------------------|------------------|
| Preferred stock, par value \$0; authorized 1,000,000; issued 18,751 shares at June 30, 2009 | | |
| Surplus | 5,384 | 4,903 |
| Retained earnings | 72,171 | 67,908 |
| Accumulated other comprehensive loss: | | |
| Unamortized net actuarial losses on employee benefit plans, net of tax of \$58 and \$59, at June 30, 2009 and December 31, 2008, respectively | (112) | (115) |
| Net unrealized depreciation on securities available for sale, net of tax of \$1,211 and \$573, at June 30, 2009 and December 31, 2008, respectively | (2,349) | (1,149) |
| Portion of OTTI attributable to non-credit losses, net of tax of \$859 and \$0 at June 30, 2009, and December 31, 2008, respectively | (1,668) | --- |
| Net unrealized appreciation on derivative instruments, net of tax of \$247 and \$382 at June 30, 2009 and December 31, 2008, respectively | 479 | 740 |
| Total accumulated other comprehensive loss | (3,650) | (524) |
| Less: cost of 767,372 and 769,635 shares of treasury stock at June 30, 2009 and December 31, 2008, respectively | (14,071) | (14,129) |
| TOTAL SHAREHOLDERS' EQUITY | 85,413 | 65,445 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$1,070,558 | \$972,288 |

The accompanying notes are an integral part of these unaudited consolidated interim financial statements.

BAR HARBOR BANKSHARES AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2009 AND 2008
(Dollars in thousands, except share data)
(*unaudited*)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------------------|--------------------------------|----------|------------------------------|----------|
| | 2009 | 2008 | 2009 | 2008 |
| Interest and dividend income: | | | | |
| Interest and fees on loans | \$ 8,772 | \$ 9,360 | \$17,499 | \$18,898 |
| Interest on securities | 5,293 | 3,668 | 9,930 | 7,364 |
| Dividend on FHLB stock | --- | 137 | --- | 333 |
| Total interest and dividend income | 14,065 | 13,165 | 27,429 | 26,595 |
| Interest expense: | | | | |
| Deposits | 2,636 | 3,817 | 5,436 | 7,914 |
| Short-term borrowings | 154 | 242 | 415 | 797 |
| Long-term debt | 2,432 | 2,574 | 4,795 | 5,060 |

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| | | | | |
|---|----------|----------|----------|----------|
| Total interest expense | 5,222 | 6,633 | 10,646 | 13,771 |
| Net interest income | 8,843 | 6,532 | 16,783 | 12,824 |
| Provision for loan losses | 835 | 297 | 1,500 | 809 |
| Net interest income after provision for loan losses | 8,008 | 6,235 | 15,283 | 12,015 |
| Non-interest income: | | | | |
| Trust and other financial services | 588 | 739 | 1,160 | 1,278 |
| Service charges on deposit accounts | 360 | 405 | 669 | 767 |
| Credit and debit card service charges and fees | 252 | 507 | 428 | 840 |
| Net securities gains | 414 | 138 | 826 | 515 |
| Total other-than-temporary impairment ("OTTI") losses (1) | (1,561) | --- | (1,561) | --- |
| Non-credit portion of OTTI losses (before taxes) | 1,107 | --- | 1,107 | --- |
| Net OTTI losses recognized in earnings | (454) | --- | (454) | --- |
| Other operating income | 209 | 143 | 344 | 581 |
| Total non-interest income | 1,369 | 1,932 | 2,973 | 3,981 |
| Non-interest expense: | | | | |
| Salaries and employee benefits | 2,681 | 2,684 | 5,437 | 5,341 |
| Occupancy expense | 330 | 352 | 728 | 737 |
| Furniture and equipment expense | 337 | 373 | 690 | 863 |
| Credit and debit card expenses | 73 | 326 | 174 | 581 |
| FDIC insurance assessments | 588 | 17 | 681 | 35 |
| Other operating expense | 1,543 | 1,482 | 3,006 | 2,665 |
| Total non-interest expense | 5,552 | 5,234 | 10,716 | 10,222 |
| Income before income taxes | 3,825 | 2,933 | 7,540 | 5,774 |
| Income taxes | 1,069 | 904 | 2,159 | 1,793 |
| Net income | 2,756 | 2,029 | 5,381 | 3,981 |
| Preferred stock dividends and accretion of discount | 268 | --- | 490 | --- |
| Net income available to common shareholders | \$ 2,488 | \$ 2,029 | \$ 4,891 | \$ 3,981 |
| <u>Per Common Share Data:</u> | | | | |
| Basic earnings per share | \$ 0.87 | \$ 0.69 | \$ 1.70 | \$ 1.34 |
| Diluted earnings per share | \$ 0.85 | \$ 0.67 | \$ 1.68 | \$ 1.31 |

(1) Included in other comprehensive loss, net of tax.

The accompanying notes are an integral part of these unaudited consolidated interim financial statements.

BAR HARBOR BANKSHARES AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
FOR THE SIX MONTHS ENDED JUNE 30, 2009 AND 2008
(Dollars in thousands, except share data)

(unaudited)

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| | Common Stock | Preferred Stock | Surplus | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Treasury Stock | Total Shareholders' Equity |
|---|-----------------|--------------------|---------|----------------------|--|-------------------|----------------------------------|
| Balance December 31, 2007 | \$7,287 | \$ --- | \$4,668 | \$63,292 | \$ 1,118 | \$(10,391) | \$65,974 |
| Net income | --- | --- | --- | 3,981 | --- | --- | 3,981 |
| Total other comprehensive loss | --- | --- | --- | --- | (2,829) | --- | (2,829) |
| Cash dividends declared (\$0.500 per share) | --- | --- | --- | (1,488) | --- | --- | (1,488) |
| Purchase of treasury stock (66,445 shares) | --- | --- | --- | --- | --- | (2,049) | (2,049) |
| Stock options exercised (5,810 shares), including related tax effects | --- | --- | 19 | (63) | --- | 160 | 116 |
| Recognition of stock option expense | --- | --- | 132 | --- | --- | --- | 132 |
| Balance June 30, 2008 | \$7,287 | \$ --- | \$4,819 | \$65,722 | \$(1,711) | \$(12,280) | \$63,837 |
| Balance December 31, 2008 | \$7,287 | \$ --- | \$4,903 | \$67,908 | \$ (524) | \$(14,129) | \$65,445 |
| Net income | --- | --- | --- | 5,381 | --- | --- | 5,381 |
| Cumulative effect adjustment for the adoption of FSP FAS 115-2 | --- | --- | --- | 937 | (937) | --- | --- |
| Total other comprehensive loss | --- | --- | --- | --- | (2,189) | --- | (2,189) |
| Dividend declared: | | | | | | | |
| Common stock (\$0.520 per share) | --- | --- | --- | (1,493) | --- | --- | (1,493) |
| Preferred stock | --- | --- | --- | (312) | --- | --- | (312) |
| Issuance of preferred stock (18,751 shares) | --- | 18,114 | (232) | --- | --- | --- | 17,882 |
| Issuance of stock warrants | --- | --- | 638 | --- | --- | --- | 638 |
| Purchase of treasury stock (5,571 shares) | --- | --- | --- | --- | --- | (144) | (144) |
| Stock options exercised (7,834 shares), including related tax effects | --- | --- | 12 | (72) | --- | 202 | 142 |
| Recognition of stock option expense | --- | --- | 63 | --- | --- | --- | 63 |
| Cumulative dividends on preferred stock | --- | 120 | --- | (120) | --- | --- | --- |
| Accretion of discount | --- | 58 | --- | (58) | --- | --- | --- |
| Balance June 30, 2009 | \$7,287 | \$18,292 | \$5,384 | \$72,171 | \$(3,650) | \$(14,071) | \$85,413 |

The accompanying notes are an integral part of these unaudited consolidated interim financial statements.

BAR HARBOR BANKSHARES AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2009 AND 2008

(Dollars in thousands)

(unaudited)

| | 2009 | 2008 |
|---|-----------|----------|
| Cash flows from operating activities: | | |
| Net income | \$ 5,381 | \$ 3,981 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization of premises and equipment | 450 | 550 |
| Amortization of core deposit intangible | 33 | 34 |
| Provision for loan losses | 1,500 | 809 |
| Net securities gains | (826) | (515) |
| Other-than-temporary impairment losses recognized in earnings | 454 | --- |
| Net accretion of bond discounts and premiums | (658) | (239) |
| Recognition of stock option expense | 63 | 132 |
| Net change in other assets | (3,001) | (481) |
| Net change in other liabilities | 1,716 | 316 |
| Net cash provided by operating activities | 5,112 | 4,587 |
| Cash flows from investing activities: | | |
| Purchases of securities available for sale | (146,703) | (37,024) |
| Proceeds from maturities, calls and principal pay-downs of mortgage-backed securities | 33,938 | 30,102 |
| Proceeds from sales of securities available for sale | 47,784 | 15,668 |
| Net increase in Federal Home Loan Bank stock | (1,272) | (699) |
| Net loans made to customers | (32,596) | (34,242) |
| Capital expenditures | (736) | (202) |
| Net cash used in investing activities | (99,585) | (26,397) |
| Cash flows from financing activities: | | |
| Net increase in deposits | 56,766 | 37,262 |
| Net decrease in securities sold under repurchase agreements and fed funds purchased | (9,451) | (7,382) |
| Proceeds from Federal Reserve borrowings | 30,000 | --- |
| Proceeds from Federal Home Loan Bank advances | 26,490 | 72,480 |
| Repayments of Federal Home Loan Bank advances | (27,215) | (81,665) |
| Net proceeds from issuance of preferred stock and stock warrants | 18,520 | --- |
| Purchases of treasury stock | (144) | (2,049) |
| Proceeds from issuance of junior subordinated debentures | --- | 5,000 |

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| | | |
|---|-----------|----------|
| Proceeds from stock option exercises, including excess tax benefits | 142 | 116 |
| Payments of dividends | (1,805) | (1,488) |
| Net cash provided by financing activities | 93,303 | 22,274 |
| Net (decrease) increase in cash and cash equivalents | (1,170) | 464 |
| Cash and cash equivalents at beginning of period | 9,042 | 7,731 |
| Cash and cash equivalents at end of period | \$ 7,872 | \$ 8,195 |
| Supplemental disclosures of cash flow information: | | |
| Cash paid during the period for: | | |
| Interest | \$ 10,426 | \$13,824 |
| Income taxes | 2,780 | 1,228 |
| Schedule of noncash investing activities: | | |
| Transfers from loans to other real estate owned | \$ 605 | \$ --- |

The accompanying notes are an integral part of these unaudited consolidated interim financial statements.

BAR HARBOR BANKSHARES AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2009 AND 2008
(Dollars in thousands)
(unaudited)

| | Three Months Ended June 30, | |
|--|--------------------------------|----------|
| | 2009 | 2008 |
| Net income | \$ 2,756 | \$ 2,029 |
| Net unrealized depreciation on securities available for sale, net of tax of \$1,123 and \$1,094, respectively | (2,180) | (2,125) |
| Less reclassification adjustment for net gains related to securities available for sale included in net income, net of tax of \$141 and \$47, respectively | (273) | (91) |
| Less other-than-temporary impairment losses recognized in earnings, net of tax of \$154 | 300 | --- |
| Less non-credit portion of other-than-temporary impairment losses, net of tax of \$376 | (731) | --- |
| Net unrealized depreciation and for interest rate derivatives, net of tax of \$58 and \$153, respectively | (112) | (299) |
| Amortization of actuarial gain for supplemental executive retirement plan, net of related tax of \$0 and \$1, respectively | 1 | 3 |

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| | | |
|--------------------------------|----------|----------|
| Total other comprehensive loss | (2,995) | (2,512) |
| Total comprehensive loss | \$ (239) | \$ (483) |

| | Six Months Ended | |
|---|------------------|----------|
| | June 30, | |
| | 2009 | 2008 |
| Net income | \$5,381 | \$ 3,981 |
| Net unrealized depreciation on securities available for sale, net of tax of \$512 and \$1,362, respectively | (955) | (2,644) |
| Less reclassification adjustment for net gains related to securities available for sale included in net income, net of tax of \$281 and \$128, respectively | (545) | (340) |
| Less other-than-temporary impairment losses recognized in earnings, net of tax of \$154 | 300 | --- |
| Less non-credit portion of other-than-temporary impairment losses, net of tax of \$376 | (731) | --- |
| Net unrealized (depreciation) appreciation for interest rate derivatives, net of tax of (\$135) and \$230, respectively | (261) | 150 |
| Amortization of actuarial gain for supplemental executive retirement plan, net of related tax of \$1 and \$2, respectively | 3 | 5 |
| Total other comprehensive loss | (2,189) | (2,829) |
| Total comprehensive income | \$ 3,192 | \$ 1,152 |

The accompanying notes are an integral part of these unaudited consolidated interim financial statements

BAR HARBOR BANKSHARES AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
JUNE 30, 2009
(Dollars in thousands, except share data)

(unaudited)

Note 1: Basis of Presentation

The accompanying consolidated interim financial statements are unaudited. In the opinion of management, all adjustments considered necessary for a fair presentation have been included. All inter-company transactions have been eliminated in consolidation. Amounts in the prior period financial statements are reclassified whenever necessary to conform to current period presentation. The net income reported for the three and six months ended June 30, 2009, is not necessarily indicative of the results that may be expected for the year ending December 31, 2009, or any other

interim periods.

The consolidated balance sheet at December 31, 2008, has been derived from audited consolidated financial statements at that date. The accompanying unaudited interim consolidated financial statements have been prepared in accordance with United States ("U.S.") generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X (17 CFR Part 210). Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. For further information, refer to the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008, and notes thereto.

Note 2: Management's Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, income tax estimates, and the valuation of intangible assets.

Allowance for Loan Losses:

The allowance for loan losses (the "allowance") is a significant accounting estimate used in the preparation of the Company's consolidated financial statements. The allowance is available to absorb probable losses on loans and is maintained at a level that, in management's judgment, is appropriate for the amount of risk inherent in the loan portfolio, given past and present conditions. The allowance is increased by provisions charged to operating expense and by recoveries on loans previously charged-off, and is decreased by loans charged-off as uncollectible.

Arriving at an appropriate level of allowance for loan losses involves a high degree of judgment. The determination of the adequacy of the allowance and provisioning for estimated losses is evaluated regularly based on review of loans, with particular emphasis on non-performing and other loans that management believes warrant special consideration. The ongoing evaluation process includes a formal analysis, which considers among other factors: the character and size of the loan portfolio, business and economic conditions, real estate market conditions, collateral values, changes in product offerings or loan terms, changes in underwriting and/or collection policies, loan growth, previous charge-off experience, delinquency trends, nonperforming loan trends, the performance of individual loans in relation to contract terms, and estimated fair values of collateral.

The allowance for loan losses consists of allowances established for specific loans including impaired loans; allowances for pools of loans based on historical charge-offs by loan types; and supplemental allowances that adjust historical loss experience to reflect current economic conditions, industry specific risks, and other observable data.

While management uses available information to recognize losses on loans, changing economic conditions and the economic prospects of the borrowers may necessitate future additions or reductions to the allowance. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the allowance, which also may necessitate future additions or reductions to the allowance, based on information available to them at the time of their examination.

Other-Than-Temporary Impairments on Investment Securities

: One of the significant estimates relating to securities is the evaluation of other-than-temporary impairment. If a decline in the fair value of a security is judged to be other-than-temporary, and management does not intend to sell the

security and believes it is more-likely-than-not the Company will not be required to sell the security prior to recovery of cost or amortized cost, the portion of the total impairment attributable to the credit loss is recognized in earnings, and the remaining difference between the security's amortized cost basis and its fair value is included in other comprehensive income.

For impaired available for sale securities that management intends to sell, or where management believes it is more-likely-than-not that the Company will be required to sell, and does not expect the fair value of a security to recover to cost or amortized cost prior to the expected date of sale, an other than temporary impairment charge is recognized in earnings equal to the difference between fair value and cost or amortized cost basis of the security. The fair value of the other-than-temporarily impaired security becomes its new cost basis.

The evaluation of securities for impairments is a quantitative and qualitative process, which is subject to risks and uncertainties and is intended to determine whether declines in the fair value of securities should be recognized in current period earnings. The risks and uncertainties include changes in general economic conditions, the issuer's financial condition and/or future prospects, the effects of changes in interest rates or credit spreads and the expected recovery period of unrealized losses. The Company has a security monitoring process that identifies securities that, due to certain characteristics, as described below, are subjected to an enhanced analysis on a quarterly basis.

Securities that are in an unrealized loss position, are reviewed at least quarterly to determine if an other-than-temporary impairment is present based on certain quantitative and qualitative factors and measures. The primary factors considered in evaluating whether a decline in value of securities is other-than-temporary include: (a) the length of time and extent to which the fair value has been less than cost or amortized cost and the expected recovery period of the security; (b) the cause of the impairment; (c) the financial condition, credit rating and future prospects of the issuer; (d) whether the debtor is current on contractually obligated interest and principal payments; (e) the volatility of the securities fair value; (f) performance indicators of the underlying assets in the security including default rates, delinquency rates, percentage of nonperforming assets, loan to collateral value ratios, third party guarantees, current levels of subordination, vintage, and geographic concentration and; (h) any other information and observable data considered relevant in determining whether other-than-temporary impairment has occurred, including the expectation of the receipt of all principal and interest due.

For securitized financial assets with contractual cash flows, such as private label mortgage-backed securities, the Company periodically updates its best estimate of cash flows over the life of the security. The Company's best estimate of cash flows is based upon assumptions consistent with an economic recession, similar to those the Company believes market participants would use. If the fair value of a securitized financial asset is less than its cost or amortized cost and there has been an adverse change in timing or amount of anticipated future cash flows since the last revised estimate to the extent that the Company does not expect to receive the entire amount of future contractual principal and interest, an other-than-temporary impairment charge is recognized representing the estimated credit loss. The Company also considers whether it intends to sell the security, or whether it believes it is more-likely-than-not that the Company will be required to sell the security, prior to recovery of cost or amortized cost. Estimating future cash flows is a quantitative and qualitative process that incorporates information received from third party sources along with certain assumptions and judgments regarding the future performance of the underlying collateral. In addition, projections of expected future cash flows may change based upon new information regarding the performance of the underlying collateral.

Income Taxes:

The Company uses the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. If current available information indicates that it is more-likely-than-not that deferred tax assets will not be realized, a valuation allowance is established. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable

income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Significant management judgment is required in determining income tax expense and deferred tax assets and liabilities. As of June 30, 2009 and December 31, 2008, there was no valuation allowance for deferred tax assets. Deferred tax assets are included in other assets on the consolidated balance sheet.

Goodwill and Identifiable Intangible Assets:

In connection with acquisitions, the Company generally records as assets on its consolidated financial statements both goodwill and identifiable intangible assets, such as core deposit intangibles.

The Company evaluates whether the carrying value of its goodwill has become impaired, in which case the value is reduced through a charge to its earnings. Goodwill is evaluated for impairment at least annually, or upon certain triggering events as defined by Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets," using certain fair value techniques. Goodwill impairment testing is performed at the reporting unit level. Goodwill is assigned to reporting units at the date the goodwill is initially recorded. Once goodwill has been assigned to the reporting units, it no longer retains its association with a particular acquisition, and all of the activities within a reporting unit, whether acquired or organically grown, are available to support the value of the goodwill.

The goodwill impairment analysis is a two-step test. The first step used to identify potential impairment, involves comparing each unit's fair value to its carrying value including goodwill. If the fair value of a reporting unit exceeds its carrying value, applicable goodwill is considered not to be impaired. If the carrying value exceeds fair value, there is an indication of impairment and the second step is to measure the amount of impairment.

Identifiable intangible assets, included in other assets on the consolidated balance sheet, consist of core deposit intangibles amortized over their estimated useful lives on a straight-line method, which approximates the amount of economic benefits to Company. These assets are reviewed for impairment at least annually, or whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Furthermore, the determination of which intangible assets have finite lives is subjective, as is the determination of the amortization period for such intangible assets.

Any changes in the estimates used by the Company to determine the carrying value of its goodwill and identifiable intangible assets, or which otherwise adversely affect their value or estimated lives, would adversely affect the Company's consolidated results of operations.

Note 3: Earnings Per Share

Basic earnings per share excludes dilution and is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Company, such as the Company's dilutive stock options and warrants.

The following is a reconciliation of basic and diluted earnings per share for the three and six months ended June 30, 2009 and 2008:

| Three Months Ended | | Six Months Ended | |
|--------------------|------|------------------|------|
| June 30, | | June 30, | |
| 2009 | 2008 | 2009 | 2008 |

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| | | | | |
|---|----------|----------|----------|----------|
| Net income | \$ 2,756 | \$ 2,029 | \$ 5,381 | \$ 3,981 |
| Preferred stock dividends and accretion of discount | 268 | --- | 490 | --- |
| Net income available to common shareholders | \$ 2,488 | \$ 2,029 | \$ 4,891 | \$ 3,981 |

Computation of Earnings Per Share:

Weighted average common shares outstanding

| | | | | |
|---|-----------|-----------|-----------|-----------|
| Basic | 2,872,559 | 2,960,352 | 2,871,251 | 2,973,305 |
| Effect of dilutive employee stock options | 52,824 | 69,968 | 47,837 | 70,107 |
| Diluted | 2,925,383 | 3,030,320 | 2,919,088 | 3,043,412 |

Per Common Share Data:

| | | | | |
|---------|---------|---------|---------|---------|
| Basic | \$ 0.87 | \$ 0.69 | \$ 1.70 | \$ 1.34 |
| Diluted | \$ 0.85 | \$ 0.67 | \$ 1.68 | \$ 1.31 |

| | | | | |
|---|---------|---------|---------|---------|
| Anti-dilutive options excluded from earnings per share calculation | 156,070 | 118,578 | 167,159 | 109,035 |
| Anti-dilutive warrants excluded from earnings per share calculation | 105,965 | --- | 103,031 | --- |

Note 4: Securities Available For Sale

The following tables summarize the securities available for sale portfolio as of June 30, 2009 and December 31, 2008:

| Available for Sale: | Amortized Cost* | June 30, 2009 | | Estimated Fair Value |
|---|-----------------|------------------------|-------------------------|----------------------|
| | | Gross Unrealized Gains | Gross Unrealized Losses | |
| Debt obligations of U.S. Government-sponsored enterprises | \$ 4,222 | \$ 25 | \$ 123 | \$ 4,124 |
| Mortgage-backed securities: | | | | |
| U.S. Government-sponsored enterprises | 228,819 | 6,066 | 351 | 234,534 |
| U.S. Government agencies | 26,459 | 397 | 190 | 26,666 |
| Private label* | 37,885 | 10 | 8,999 | 28,896 |
| Obligations of states and political subdivisions thereof | 61,787 | 960 | 3,882 | 58,865 |
| Total | \$359,172 | \$7,458 | \$13,545 | \$353,085 |

*includes the cumulative write-down of securities considered to be other-than-temporarily impaired at June 30, 2009, with impairment write-downs totaling \$1,475; all related to private label mortgage-backed securities.

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| | December 31, 2008 | | |
|---|-------------------|------------------|------------------|
| | Amortized | Gross Unrealized | Gross Unrealized |
| | Cost* | Gains | Losses |
| | | | Estimated |
| | | | Fair Value |
| Available for Sale: | | | |
| Debt obligations of U.S. Government-sponsored enterprises | \$ 700 | \$ 1 | \$ --- |
| Mortgage-backed securities: | | | |
| US Government-sponsored enterprises | 172,661 | 4,874 | 10 |
| US Government agencies | 32,750 | 961 | 26 |
| Private label* | 43,579 | 172 | 4,193 |
| Obligations of State and Political Subdivisions thereof | 42,534 | 166 | 3,667 |
| Total | \$292,224 | \$6,174 | \$7,896 |
| | | | \$290,502 |

* includes the cumulative write-down of securities considered to be other-than-temporarily impaired at December 31, 2008, with impairment write-downs totaling \$1,435; all related to private label mortgage-backed securities.

Securities Maturity Distribution:

The following table summarizes the maturity distribution of the amortized cost and estimated fair value of securities available for sale as of June 30, 2009. Actual maturities may differ from the final maturities depicted below because borrowers or issuers may have the right to prepay or call obligations with or without prepayment or call penalties. Mortgage-backed securities are allocated among the maturity groupings based on their final maturity dates.

| | June 30, 2009 | |
|--|---------------|------------|
| | Amortized | Estimated |
| | Cost* | Fair Value |
| Securities Available for Sale: | | |
| Due in one year or less | \$ --- | \$ --- |
| Due after one year through five years | 1,843 | 1,867 |
| Due after five years through ten years | 17,217 | 17,029 |
| Due after ten years | 340,112 | 334,189 |
| | \$359,172 | \$353,085 |

Securities Impairment:

As a part of the Company's ongoing security monitoring process, the Company identifies securities in an unrealized loss position that could potentially be other-than-temporarily impaired.

Effective April 1, 2009, the Company adopted the Financial Accounting Standards Board ("FASB") Staff Position ("FSP") FAS 115-2 and FAS 124-2 "Recognition and Presentation of Other-Than-Temporary Impairments" ("FSP 115-2"). In accordance with FSP 115-2, during the quarter ended June 30, 2009 the Company recognized in the statement of income \$454 (before taxes) representing the credit portion of other-than-temporary impairment losses related to three private label residential mortgage-backed securities for which it no longer expected to recover the entire amount of its amortized cost basis. The impairment charges were principally recognized in light of the deterioration of housing values in the residential real estate market and a rise in delinquencies and charge-offs of the underlying mortgage loans collateralizing these securities. The other-than-temporary impairment losses recognized were net of \$1,107 (before-taxes) of unrealized losses for the same securities resulting from factors other than credit. This amount has been classified in accumulated other comprehensive loss, net of tax.

The \$454 other-than-temporary loss represented management's best estimate of credit losses inherent in the securities based on discounted, bond-specific future cash flow projections using assumptions about cash flows associated with the pools of loans underlying each security. In estimating those cash flows the Company considered loan level credit characteristics, current delinquency and nonperforming loan rates, current levels of subordination and credit support, recent default rates and future constant default rate estimates, loan to collateral value ratios, recent collateral loss severities and future collateral loss severity estimates, recent prepayment rates and future prepayment rate assumptions, and other estimates of future collateral performance. No other-than-temporary impairment losses on investment securities were recognized by the Company for the quarter ended June 30, 2009.

In the first quarter of 2009, the Company recorded other-than-temporary impairment of \$1,007, related to other private label mortgage-backed securities because the Company could no longer conclude that it was probable that it would recover all of the principal and interest. This charge was recorded within net securities gains in the Company's consolidated statement of income.

Despite some rising levels of delinquencies and losses in the underlying residential mortgage loan collateral, given credit enhancements resulting from the structures of individual bonds the Company expects that as of June 30, 2009 it will recover the amortized cost basis of its privately issued mortgage-backed securities as depicted in the table below and has therefore concluded that such securities were not other-than-temporarily impaired as of that date. Nevertheless, given recent market conditions, it is possible that adverse changes in repayment performance and fair value could occur in the remainder of 2009 and later years that could impact the Company's current best estimates. Management has modeled cash flows from privately issued mortgage-backed securities under various scenarios and has concluded that even if home price depreciation and current delinquency trends persist for an extended period of time, the Company's principal losses, if any, on its privately issued mortgage-backed securities would be substantially less than their current fair valuation losses.

The Company intends to closely monitor the performance of the privately issued mortgage-backed securities and other securities to assess if changes in their underlying credit performance or other events cause the cost basis of those securities to become other-than-temporarily impaired. However, because the unrealized losses on available-for-sale investment securities have already been reflected in the financial statement values for investment securities and stockholders' equity, any recognition of an other-than-temporary decline in value of those investment securities would not have a material effect on the Company's consolidated financial condition.

The following table displays the beginning balance of OTTI related to credit losses on debt securities held by the Company at the beginning of the current reporting period for which the other than credit related portion of the OTTI was included in accumulated other comprehensive income (net of tax), as well as changes in credit losses recognized in pre-tax earnings for the quarter ended June 30, 2009.

| | |
|---|---------|
| Estimated credit losses as of April 1, 2009 | \$1,021 |
| Additions for credit losses for securities in which OTTI has not been previously recognized | 454 |
| Estimated credit losses as of June 30, 2009 | \$1,475 |

As of June 30, 2009, the total OTTI losses included in accumulated other comprehensive income amounted to \$1,668, net of tax, compared with none at December 31, 2008. These OTTI losses all related to private label mortgage-backed securities.

As of June 30, 2009, based on a review of each of the remaining securities in the securities portfolio, the Company concluded that it expects to recover its amortized cost basis for such securities. This conclusion was based on the issuers' continued satisfaction of the securities obligations in accordance with their contractual terms and the expectation that they will continue to do so through the maturity of the security, the expectation that the Company will receive the entire amount of future contractual cash flows, as well as the evaluation of the fundamentals of the issuers

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financial condition and other objective evidence. Accordingly, the Company concluded that the declines in the values of those securities were temporary and that any additional other-than-temporary impairment charges were not appropriate at June 30, 2009. As of that date, the Company did not intend to sell nor anticipated that it would be required to sell any of its impaired securities, that is, where fair value is less than the cost basis of the security.

The following table summarizes the fair value of securities with continuous unrealized losses for less than 12 months and those that have been in a continuous unrealized loss position for 12 months or longer as of June 30, 2009. All securities referenced are debt securities. At June 30, 2009, and December 31, 2008, the Company did not hold any common stock or other equity securities in its securities portfolio.

| Description of Securities: | Less than 12 months | | | 12 months or longer | | | Total | | |
|---|---------------------|-----------------------|-------------------|---------------------|-----------------------|-------------------|------------|-----------------------|-------------------|
| | Estimated | | | Estimated | | | Estimated | | |
| | Fair Value | Number of Investments | Unrealized Losses | Fair Value | Number of Investments | Unrealized Losses | Fair Value | Number of Investments | Unrealized Losses |
| Debt obligations of U.S. Government-sponsored enterprises | \$ 1,591 | 2 | \$ 123 | \$ --- | --- | \$ --- | \$ 1,591 | 2 | \$ 123 |
| Mortgage-backed securities: | | | | | | | | | |
| U.S. Government-sponsored enterprises | 19,175 | 14 | 350 | 21 | 1 | 1 | 19,196 | 15 | 351 |
| U.S. Government agencies | 10,936 | 15 | 182 | 256 | 7 | 8 | 11,192 | 22 | 190 |
| Private label | 5,416 | 15 | 3,296 | 20,804 | 55 | 5,703 | 26,220 | 70 | 8,999 |
| Obligations of states and political subdivisions thereof | 15,717 | 33 | 1,114 | 12,614 | 63 | 2,768 | 28,331 | 96 | 3,882 |
| Total | \$52,835 | 79 | \$5,065 | \$33,695 | 126 | \$8,480 | \$86,530 | 205 | \$13,545 |

For securities with unrealized losses, the following information was considered in determining that the impairments were not other-than-temporary:

• ***Debt obligations of U.S. Government-sponsored enterprises:***

As of June 30, 2009, the total unrealized losses on these securities amounted to \$123, compared with none at December 31, 2008. All of these securities were credit rated "AAA" by the major credit rating agencies. Company management believes these securities have minimal credit risk, as these enterprises play a vital role in the nation's financial markets. Company management believes that the unrealized losses at June 30, 2009 were attributed to changes in current market yields and pricing spreads for similar securities since the date the underlying securities were purchased, and does not consider these securities to be other-than-temporarily impaired at June 30, 2009.

• ***Mortgage-backed securities issued by U.S. Government agencies:***

As of June 30, 2009, the total unrealized losses on these securities amounted to \$190, compared with \$26 at December 31, 2008. All of these securities were credit rated "AAA" by the major credit rating agencies. Company management believes these securities bear no credit risk because they are backed by the full faith and credit of the United States. The Company attributes the unrealized losses at June 30, 2009 to changes in current market yields and pricing spreads for similar securities since the date the underlying securities were purchased, and does not consider these securities to be other-than-temporarily impaired at June 30, 2009.

• *Mortgage-backed securities issued by U.S. Government-sponsored enterprises*

: As of June 30, 2009, the total unrealized losses on these securities amounted to \$351, compared with \$10 at December 31, 2008. All of these securities were credit rated "AAA" by the major credit rating agencies. Company management believes these securities have minimal credit risk, as these enterprises play a vital role in the nation's financial markets. Company management believes that the unrealized losses at June 30, 2009 were attributed to changes in current market yields and pricing spreads for similar securities since the date the underlying securities were purchased, and does not consider these securities to be other-than-temporarily impaired at June 30, 2009.

• *Private label mortgage-backed securities*

: As of June 30, 2009, the total unrealized losses on the Bank's private label mortgage-backed securities amounted to \$8,999, compared with \$4,193 at December 31, 2008. The Company attributes the unrealized losses at June 30, 2009 to the current illiquid market for non-agency mortgage-backed securities, a seriously declining housing market, risk related market pricing discounts for non-agency mortgage-backed securities and the historical disruption and de-leveraging in the financial markets in general. Based upon the foregoing considerations and the expectation that the Company will receive all of the future contractual cash flows on these securities, the Company does not consider these securities to be other-than-temporarily impaired at June 31, 2009.

• *Obligations of states of the U.S. and political subdivisions thereof*

: As of June 30, 2009, the total unrealized losses on the Bank's municipal securities amounted to \$3,882, compared with \$3,667 at December 31, 2008. The Bank's municipal securities are supported by the general taxing authority of the municipality and in the cases of school districts, are supported by state aid. At June 30, 2009 all municipal bond issuers were current on contractually obligated interest and principal payments. The Company attributes the unrealized losses at June 30, 2009 to changes in prevailing market yields and pricing spreads since the date the underlying securities were purchased, largely driven by current market concerns about the prolonged deep recession and the impact it might have on the future financial stability of municipalities throughout the country. Accordingly, The Company does not consider these municipal securities to be other-than-temporarily impaired at June 30, 2009.

Securities Gains and Losses:

The following table summarizes realized gains and losses and other-than-temporary impairment losses on securities available for sale for the six months ended June 30, 2009 and 2008.

| | Proceeds from Sale Securities Available for Sale | Realized Gains | Realized Losses | Other Than Temporary Impairment Losses | Net |
|-----------------------------|--|-------------------|--------------------|--|-------|
| Six months ended June 30: | | | | | |
| 2009 | \$47,784 | \$1,833 | \$ --- | \$1,461 | \$372 |
| 2008 | \$15,668 | \$ 515 | \$ --- | \$ --- | \$515 |
| Three months ended June 30: | | | | | |

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| | | | | | |
|------|----------|--------|--------|--------|---------|
| 2009 | \$10,666 | \$ 414 | \$ --- | \$ 454 | (\$ 40) |
| 2008 | \$ 5,520 | \$ 138 | \$ --- | \$ --- | \$138 |

Gains and losses on the sale of securities available for sale are determined using specific-identification method.

Note 5: Retirement Benefit Plans

The Company has non-qualified supplemental executive retirement agreements with certain retired officers. The agreements provide supplemental retirement benefits payable in installments over a period of years upon retirement or death. The Company recognized the net present value of payments associated with the agreements over the service periods of the participating officers. Interest costs continue to be recognized on the benefit obligations.

The Company also has supplemental executive retirement agreements with certain current executive officers. These agreements provide a stream of future payments in accordance with individually defined vesting schedules upon retirement, termination, or upon a change of control.

The following table summarizes the net periodic benefit costs for the three and six months ended June 30, 2009 and 2008:

| | 2009 | 2008 |
|--------------------------------|-------|-------|
| Three Months Ended June 30, | | |
| Service cost | \$ 57 | \$ 54 |
| Interest cost | 44 | 42 |
| Amortization of actuarial loss | 1 | 4 |
| Net periodic benefit cost | \$102 | \$100 |
| Six Months Ended June 30, | | |
| Service cost | \$111 | \$105 |
| Interest cost | 89 | 85 |
| Amortization of actuarial loss | 4 | 7 |
| Net periodic benefit cost | \$204 | \$197 |

The Company is expected to recognize \$401 of expense for the foregoing plans for the year ended December 31, 2009. The Company is expected to contribute \$222 to the foregoing plans in 2009. As of June 30, 2009, the Company had contributed \$116.

Note 6: Commitments and Contingent Liabilities

The Company's wholly owned subsidiary, Bar Harbor Bank & Trust (the "Bank"), is a party to financial instruments in the normal course of business to meet financing needs of its customers. These financial instruments include commitments to extend credit, unused lines of credit, and standby letters of credit.

Commitments to originate loans, including unused lines of credit, are agreements to lend to a customer provided there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank uses the same credit policy to make such commitments as it uses for on-balance-sheet items, such as loans. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the borrower.

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The Bank guarantees the obligations or performance of customers by issuing standby letters of credit to third parties. These standby letters of credit are primarily issued in support of third party debt or obligations. The risk involved in issuing standby letters of credit is essentially the same as the credit risk involved in extending loan facilities to customers, and they are subject to the same credit origination, portfolio maintenance and management procedures in effect to monitor other credit and off-balance sheet instruments. Exposure to credit loss in the event of non-performance by the counter-party to the financial instrument for standby letters of credit is represented by the contractual amount of those instruments. Typically, these standby letters of credit have terms of five years or less and expire unused; therefore, the total amounts do not necessarily represent future cash requirements.

The following table summarizes the contractual amounts of commitments and contingent liabilities as of June 30, 2009 and December 31, 2008:

| | June 30, 2009 | December 31, 2008 |
|--|------------------|----------------------|
| Commitments to originate loans | \$30,226 | \$31,584 |
| Unused lines of credit | \$69,715 | \$70,610 |
| Un-advanced portions of construction loans | \$ 4,238 | \$ 4,284 |
| Standby letters of credit | \$ 363 | \$ 262 |

As of June 30, 2009 and December 31, 2008, the fair value of the standby letters of credit was not significant to the Company's consolidated financial statements.

Note 7: Financial Derivative Instruments

As part of its overall asset and liability management strategy, the Bank periodically uses derivative instruments to minimize significant unplanned fluctuations in earnings and cash flows caused by interest rate volatility. The Bank's interest rate risk management strategy involves modifying the re-pricing characteristics of certain assets and liabilities so that changes in interest rates do not have a significant effect on net income.

The Company recognizes all of its derivative instruments on the consolidated balance sheet at fair value. On the date the derivative instrument is entered into, the Bank designates whether the derivative is part of a hedging relationship (i.e., cash flow or fair value hedge). The Bank formally documents relationships between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking hedge transactions. The Bank also assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives used in hedging transactions are highly effective in offsetting the changes in cash flows or fair values of hedged items.

Changes in fair value of derivative instruments that are highly effective and qualify as a cash flow hedge are recorded in other comprehensive income or loss. Any ineffective portion is recorded in earnings. For fair value hedges that are highly effective, the gain or loss on the hedge and the loss or gain on the hedged item attributable to the hedged risk are both recognized in earnings, with the differences (if any) representing hedge ineffectiveness. The Bank discontinues hedge accounting when it is determined that the derivative is no longer highly effective in offsetting changes of the hedged risk on the hedged item, or management determines that the designation of the derivative as a hedging instrument is no longer appropriate.

At June 30, 2009, the Bank had two outstanding derivative instruments. These derivative instruments were interest rate floor agreements, with notional principal amounts totaling \$30,000. The details are summarized as follows:

Interest Rate Floor Agreements

| Notional Amount | Termination Date | Prime Strike | Premium Paid | Unamortized Premium at | Fair Value 6/30/09 | Cumulative Cash Flows |
|--------------------|---------------------|-----------------|-----------------|---------------------------|-----------------------|--------------------------|
|--------------------|---------------------|-----------------|-----------------|---------------------------|-----------------------|--------------------------|

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| | | Rate | | 6/30/09 | | Received |
|----------|----------|-------|-------|---------|-------|----------|
| \$20,000 | 08/01/10 | 6.00% | \$186 | \$65 | \$474 | \$474 |
| \$10,000 | 11/01/10 | 6.50% | \$ 69 | \$31 | \$348 | \$311 |

During 2005, interest rate floor agreements were purchased to limit the Bank's exposure to falling interest rates on two pools of loans indexed to the Prime interest rate. Under the terms of the agreements, the Bank paid premiums of \$186 and \$69 for the right to receive cash flow payments if the Prime interest rate falls below the floors of 6.00% and 6.50%, thus effectively ensuring interest income on the pools of prime-based loans at minimum rates of 6.00% and 6.50% for the duration of the agreements. The interest rate floor agreements were designated as cash flow hedges in accordance with SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities".

For the three and six months ended June 30, 2009, total cash flows received from counterparties amounted to \$220 and \$434, compared with \$82 and \$99 for the same periods in 2008, respectively. The cash flows received from counterparties were recorded in interest income.

At June 30, 2009, the total fair value of the interest rate floor agreements was \$822 compared with \$1,229 at December 31, 2008. The fair values of the interest rate floor agreements are included in other assets on the Company's consolidated balance sheets. Pursuant to SFAS No. 133, changes in the fair value, representing unrealized gains or losses, are recorded in accumulated other comprehensive income.

The premiums paid on the interest rate floor agreements are being recognized as reductions of interest income over the duration of the agreements using the floorlet method, in accordance with SFAS No. 133. During the three and six months ended June 30, 2009, \$19 and \$34 of the premium was recognized as a reduction of interest income. At June 30, 2009, the remaining unamortized premiums, totaled \$96, compared with \$130 at December 31, 2008. During the next twelve months, \$81 of the premiums will be recognized as reductions of interest income, decreasing the interest income related to the hedged pool of Prime-based loans.

A summary of the hedging related balances follows:

| | June 30, 2009 | | December 31, 2008 | |
|---|---------------|------------|-------------------|------------|
| | Gross | Net of Tax | Gross | Net of Tax |
| Unrealized gain on interest rate floors | \$822 | \$542 | \$1,229 | \$811 |
| Unrealized gain on interest rate swaps | --- | --- | 23 | 16 |
| Unamortized premium on interest rate floors | (96) | (63) | (130) | (87) |
| Total | \$726 | \$479 | \$1,122 | \$740 |

Note 8: Fair Value Measurements

Effective January 1, 2008, the Company adopted the provisions of SFAS No. 157, "Fair Value Measurements," ("SFAS No. 157") for financial assets and financial liabilities. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements.

SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced

transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact, and (iv) willing to transact.

SFAS No. 157 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, SFAS No. 157 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets (Level 1 measurements) for identical assets or liabilities and the lowest priority to unobservable inputs (Level 3 measurements). The fair value hierarchy is as follows:

- *Level 1*

Valuation is based on unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

- *Level 2*

Valuation is based on quoted prices for similar instruments in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and model-based techniques for which all significant assumptions are observable in the market.

- *Level 3*

Valuation is principally generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates that market participants would use in pricing the asset or liability. Valuation techniques include use of discounted cash flow models and similar techniques.

SFAS 157 indicates that the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

The most significant instruments that the Company values are securities, all of which fall into Level 2 in the fair value hierarchy. The securities in the available for sale portfolio are priced by independent providers. In obtaining such valuation information from third parties, the Company has evaluated their valuation methodologies used to develop the fair values in order to determine whether valuations are appropriately placed within the fair value hierarchy and whether the valuations are representative of an exit price in the Company's principal markets. The Company's principal markets for its securities portfolios are the secondary institutional markets, with an exit price that is predominantly reflective of bid level pricing in those markets. Additionally, the Company periodically tests the reasonableness of the prices provided by these third parties by obtaining fair values from other independent providers and by obtaining desk bids from a variety of institutional brokers.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities carried at fair value

effective January 1, 2008.

• **Securities Available for Sale:**

All securities and major categories of securities classified as available for sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from independent pricing providers. The fair value measurements used by the pricing providers consider observable data that may include dealer quotes, market maker quotes and live trading systems. If quoted prices are not readily available, fair values are determined using matrix pricing models, or other model-based valuation techniques requiring observable inputs other than quoted prices such as market pricing spreads, credit information, callable features, cash flows, the U.S. Treasury yield curve, trade execution data, market consensus prepayment speeds, default rates, and the securities terms and conditions, among other things.

• **Derivative Instruments:**

Derivative instruments are reported at fair value utilizing Level 2 inputs. The Company obtains independent dealer market price estimates to value its Prime interest rate floors. Derivative instruments are priced by independent providers using observable market data and assumptions with adjustments based on widely accepted valuation techniques. A discounted cash flow analysis on the expected cash flows of each derivative reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves, implied volatilities, transaction size, custom tailored features, counterparty credit quality, and the estimated current replacement cost of the derivative instrument.

The foregoing valuation methodologies may produce fair value calculations that may not be fully indicative of net realizable value or reflective of future fair values. While Company management believes these valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of June 30, 2009, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

| | Level 1 Inputs | Level 2 Inputs | Level 3 Inputs | Total Fair Value |
|-------------------------------------|-------------------|-------------------|-------------------|---------------------|
| Securities available for sale: | | | | |
| Debt obligations of US | | | | |
| Government-sponsored | | | | |
| enterprises | \$ --- | \$ 4,124 | \$ --- | \$ 4,124 |
| Mortgage-backed securities: | \$ --- | \$234,534 | \$ --- | \$234,534 |
| US Government-sponsored enterprises | \$ --- | \$ 26,666 | \$ --- | \$ 26,666 |
| US Government agencies | \$ --- | \$ 28,896 | \$ --- | \$ 28,896 |
| Private label | \$ --- | \$ 58,865 | \$ --- | \$ 58,865 |
| Derivative assets | \$ --- | \$ 822 | \$ --- | \$ 822 |

SFAS No. 157 also requires disclosure of assets and liabilities measured and recorded at fair value on a non-recurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

The following table summarizes financial assets and financial liabilities measured at fair value on a non-recurring

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basis as of June 30, 2009, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value.

| | Principal Balance as of 6/30/09 | Level 1 Inputs | Level 2 Inputs | Level 3 Inputs | Fair Value as of 6/30/09 |
|--|---------------------------------------|-------------------|-------------------|-------------------|--------------------------------|
| Collateral dependent impaired loans | \$765 | \$ --- | \$ --- | \$765 | \$765 |

Specific allowances for impaired loans are determined in accordance with SFAS No. 114 "Accounting by Creditors For Impairment of a Loan," as amended by SFAS 118, "Accounting by Creditors For Impairment of a Loan-Income Recognition and Disclosures." During the three and six months ended June 30, 2009, there were no changes to specific loan loss allowances established for collateral dependant impaired loans.

Note 9: Fair Value of Financial Instruments

The Company discloses fair value information about financial instruments for which it is practicable to estimate fair value. Fair value estimates are made as of a specific point in time based on the characteristics of the financial instruments and relevant market information. Where available, quoted market prices are used. In other cases, fair values are based on estimates using present value or other valuation techniques. These techniques involve uncertainties and are significantly affected by the assumptions used and judgments made regarding risk characteristics of various financial instruments, discount rates, estimates of future cash flows, future expected loss experience and other factors. Changes in assumptions could significantly affect these estimates. Derived fair value estimates cannot be substantiated by comparison to independent markets and, in certain cases, could not be realized in an immediate sale of the instrument.

Fair value estimates are based on existing financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Accordingly, the aggregate fair value amounts presented do not purport to represent the underlying market value of the Company.

The following describes the methods and significant assumptions used by the Company in estimating the fair values of significant financial instruments:

Cash and cash equivalents:

For cash and cash equivalents, including cash and due from banks and other short-term investments with maturities of 90 days or less, the carrying amounts reported on the consolidated balance sheet approximate fair values.

Loans:

For variable rate loans that re-price frequently and have no significant change in credit risk, fair values are based on carrying values. The fair value of other loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Deposits

: The fair value of deposits with no stated maturity is equal to the carrying amount. The fair value of time deposits is based on the discounted value of contractual cash flows, applying interest rates currently being offered on wholesale funding products of similar maturities. The fair value estimates for deposits do not include the benefit that results from the low-cost funding provided by the deposit liabilities compared to the cost of alternative forms of funding ("deposit base intangibles").

Borrowings:

For borrowings that mature or re-price in 90 days or less, carrying value approximates fair value. The fair value of the Company's remaining borrowings is estimated by using discounted cash flows based on current rates available for similar types of borrowing arrangements taking into account any optionality.

Accrued interest receivable and payable:

The carrying amounts of accrued interest receivable and payable approximate their fair values.

Off-balance sheet financial instruments

The Company's off-balance sheet instruments consist of loan commitments and standby letters of credit. Fair values for standby letters of credit and loan commitments were insignificant.

A summary of the carrying values and estimated fair values of the Company's significant financial instruments at June 30, 2009 and December 31, 2008 follows:

| | June 30, 2009 | | December 31, 2008 | |
|---|----------------|------------|-------------------|------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Financial assets: | | | | |
| Cash and cash equivalents | \$ 7,872 | \$ 7,872 | \$ 9,042 | \$ 9,042 |
| Loans, net | \$658,648 | \$654,073 | \$628,157 | \$629,587 |
| Interest receivable | \$ 5,364 | \$ 5,364 | \$ 3,999 | \$ 3,999 |
| Financial liabilities: | | | | |
| Deposits (with no stated maturity) | \$280,122 | \$280,122 | \$289,481 | \$289,481 |
| Time deposits | \$354,837 | \$358,958 | \$288,712 | \$293,741 |
| Securities sold under repurchase agreements | \$ 11,918 | \$ 11,915 | \$ 21,369 | \$ 21,369 |
| Borrowings from the FHLB and junior subordinated debentures | \$331,809 | \$339,521 | \$302,534 | \$313,575 |
| Interest payable | \$ 1,205 | \$ 1,205 | \$ 1,351 | \$ 1,351 |

Note 10: Recently Adopted Accounting Standards

The Company recently adopted the following accounting standards:

Fair Value Measurements:

On February 12, 2008, the FASB issued FSP FAS 157-2, "Effective Date of FASB Statement No. 157." FAS 157-2 delayed the effective date of SFAS No. 157 until January 1, 2009, for non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis. The requirements of SFAS No. 157 apply to non-financial assets and non-financial liabilities addressed by FSP FAS 157-2 for fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. The Company adopted FSP FAS 157-2 on January 1, 2009. Its adoption did not have a material effect on the Company's consolidated financial condition or results of operations.

Disclosures About Derivative Instruments and Hedging Activities:

In March 2008, the FASB issued SFAS No. 161, *"Disclosures About Derivative Instruments and Hedging Activities, an Amendment of FASB Statement No. 133."* SFAS No. 161 amends SFAS No. 133, *"Accounting for Derivative Instruments and Hedging Activities,"* to amend and expand the disclosure requirements of SFAS No. 133 to provide greater transparency about (i) how and why an entity uses derivative instruments, (ii) how derivative instruments and related hedge items are accounted for under SFAS No. 133 and its related interpretations, and (iii) how derivative instruments and related hedged items affect an entity's financial position, results of operations and cash flows. To meet those objectives, SFAS No. 161 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of gains and losses on derivative instruments and disclosures about credit-risk related features in derivative agreements. SFAS No. 161 must be applied prospectively for interim periods and fiscal years beginning after November 15, 2008 (January 1, 2009 for the Company). The adoption of SFAS No. 161 did not have an effect on the Company's financial condition or results of operations. Refer to Note 7 of the consolidated financial statements in Part I, Item 1 of this report on Form 10-Q for the required disclosure.

Determining the Useful Life of Intangible Assets:

In April 2008, the FASB issued FASB Staff Position FAS 142-3, *"Determination of the Useful Life of Intangible Assets,"* ("FSP FAS 142-3"). FSP FAS 142-3 amends the factors an entity should consider in developing renewal or extension assumptions used in determining the useful life of recognized intangible assets under FASB SFAS No. 142, *"Goodwill and Other Intangible Assets"* ("SFAS No. 142"). The intent of FSP FAS 142-3 is to improve the consistency between the useful life of a recognized intangible asset under SFAS No. 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS No. 141(R). FSP FAS 142-3 was effective for the Company on January 1, 2009, and applies prospectively to intangible assets that are acquired individually or with a group of other assets in business combinations and asset acquisitions. The adoption of FSP FAS 142-3 did not have an impact on the Company's consolidated financial statements.

Interim Disclosures about Fair Value Instruments:

On April 9, 2009, the FASB issued FSP FAS 107-1 and APB 28-1, *"Interim Disclosures about Fair Value of Financial Instruments,"* which amends the disclosure requirements in FASB Statement No. 107, *"Disclosures about Fair Value of Financial Instruments"* ("SFAS 107") and APB Opinion No. 28, *"Interim Financial Reporting"* ("APB 28") to require disclosures about the fair value of financial instruments within the scope of SFAS 107, including disclosure of the method(s) and significant assumptions used to estimate the fair value of financial instruments, in interim financial statements as well as in annual financial statements. Previously, these disclosures were required only in annual financial statements. FSP FAS 107-1 and APB 28-1 is effective and should be applied prospectively for financial statements issued for interim and annual reporting periods ending after June 15, 2009. In periods after initial adoption, FSP FAS 107-1 and APB 28-1 requires comparative disclosures only for periods ending subsequent to initial adoption and does not require earlier periods to be disclosed for comparative purposes at initial adoption. The adoption of FSP FAS 107-1 and APB 28-1 did not have an effect on the Company's financial condition or results of operations. Refer to Note 9 of the consolidated financial statements in Part I, Item 1 of this report on Form 10-Q for the required disclosures.

Recognition and Presentation of Other-Than-Temporary Impairments:

On April 9, 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, *"Recognition and Presentation of Other-Than-Temporary Impairments,"* which amends the other-than-temporary impairment guidance in GAAP for debt securities to make the guidance more operational, and to improve the presentation and disclosure of other-than-temporary impairment on debt and equity securities in the financial statements. FSP FAS 115-2 and 124-2 clarifies the interaction of the factors that should be considered when determining whether a debt security is other-than-temporarily impaired and changes the presentation and calculation of the other-than-temporary impairment

on debt securities recognized in earnings. FSP FAS 115-2 and FAS 124-2 do not amend existing recognition and measurement guidance related to the other-than-temporary impairment of equity securities. FSP FAS 115-2 and 124-2 expands and increases the frequency of existing disclosures about other-than-temporary impairment for debt and equity securities and requires new disclosures to help users of financial statements understand the significant inputs used in determining a credit loss, as well as a roll-forward of that amount each period.

For debt securities, FSP FAS 115-2 and FAS 124-2 require an entity to assess whether (a) it has the intent to sell the debt security, or (b) it is more likely than not that it will be required to sell the debt security before its anticipated recovery. If either of these conditions is met, an other-than-temporary impairment on the security must be recognized.

In instances in which a determination is made that a credit loss (defined by FSP FAS 115-2 and FAS 124-2 as the difference between the present value of the cash flows expected to be collected and the amortized cost basis) exists but the entity does not intend to sell the debt security and it is not likely that the entity will be required to sell the debt security before the anticipated recovery of its remaining amortized cost basis (i.e., the amortized cost basis less any current-period credit loss), FSP FAS 115-2 and FAS 124-2 changes the presentation and amount of the other-than-temporary impairment recognized in the financial statements. In these instances, the impairment is separated into (a) the amount of the total impairment related to the credit loss, and (b) the amount of the total impairment related to all other factors. The amount of the total other-than-temporary impairment related to the credit loss is recognized in earnings. The amount of the total impairment related to all other factors is recognized in other comprehensive loss. Subsequent non-other-than-temporary impairment related increases and decreases in the fair value of available-for-sale securities will be included in other comprehensive loss. For debt securities for which other-than-temporary impairments were recognized in earnings, the excess of the cash flows expected to be collected over the new amortized cost basis should be accreted to interest income. The other-than-temporary impairment recognized in accumulated other comprehensive loss related to held-to-maturity securities is accreted to the carrying value of each security on a prospective basis, over the remaining life of each security. That accretion increases the carrying value of each security and continues until this security is sold or matures, or there is an additional other-than-temporary impairment that is recognized in earnings.

The total other-than-temporary impairment is presented in the statement of income with an offset for the amount of the total other-than-temporary impairment that is recognized in other comprehensive loss. Previously, in all cases, if an impairment was determined to be other-than-temporary, an impairment loss was recognized in earnings in an amount equal to the entire difference between the security's amortized cost basis and its fair value at the balance sheet date of the reporting period for which the assessment was made. The new presentation provides additional information about the amounts that the entity does not expect to collect related to a debt security.

FSP FAS 115-2 and FAS 124-2 is effective and should be applied prospectively for financial statements issued for interim and annual reporting periods ending after June 15, 2009. When adopting FSP FAS 115-2 and FAS 124-2, an entity is required to record a cumulative-effect adjustment as of the beginning of the period of adoption to reclassify the non-credit component of a previously recognized other-than-temporary impairment from retained earnings to accumulated other comprehensive loss if the entity does not intend to sell the security and it is not likely that the entity will be required to sell the security before recovery of its amortized cost basis.

The Company adopted FSP FAS 115-2 and FAS 124-2 as of April 1, 2009, and recognized the effects of applying FSP FAS 115-2 and FAS 124-2 as a change in accounting principle. The Company recognized the \$937 cumulative effect of initially applying FSP FAS 115-2 and FAS 124-2 as an adjustment to retained earnings at April 1, 2009, with a corresponding adjustment to accumulated other comprehensive loss.

Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly: On April 9, 2009, the FASB issued FSP FAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly" ("FSP FAS 157-4"), which provides guidance for determining fair value under Statement of Financial Accounting Standards No. 157, "Fair Value Measurements," in inactive or disorderly markets (i.e., when the volume and level of activity for the asset or liability have significantly decreased). FSP FAS 157-4 also includes guidance on identifying circumstances that indicate a transaction is not orderly. FSP FAS 157-4 will be applied prospectively. This FSP is effective for interim and annual periods ending after June 15, 2009. The adoption of this FSP in the second quarter of 2009 did not have an impact on the Company's consolidated balance sheet or results of operations.

Subsequent Events:

In May 2009, the FASB issued SFAS No. 165, "*Subsequent Events*." Subsequent events are defined by SFAS No. 165 as events or transactions that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS No. 165 requires an entity to recognize in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after the balance sheet date but before financial statements are issued or are available to be issued are not recognized in the financial statements. SFAS No. 165 requires disclosure of the date through which subsequent events have been evaluated, as well as non-recognized subsequent events of such a nature that they must be disclosed to keep the financial statements from being misleading. SFAS No. 165 is effective for interim or annual periods ending after June 15, 2009 and should be applied prospectively. The adoption of SFAS No. 165 did not have a material impact on the Company's financial statements as of and for the periods ended June 30, 2009. In connection with the June 30, 2009 quarterly report on Form 10-Q, Company management evaluated subsequent events through August 10, 2009, and determined that there were no non-recognized subsequent events through that date.

Note 12: Recent Accounting Developments

The following information addresses new or proposed accounting pronouncements that could have an impact on the Company's financial condition or results of operations.

The Hierarchy of Generally Accepted Accounting Principles:

In May 2008, the Financial Accounting Standards Board ("FASB") issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles" ("SFAS No. 162"). SFAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (the "GAAP hierarchy"). SFAS No. 162 will become effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, "The Meaning of Presents Fairly in Conformity With Generally Accepted Accounting Principles." SFAS No. 162 is not expected to have a significant impact on the Company's consolidated results of operation or financial condition.

Determining the Primary Beneficiary of a Variable Interest Entity:

In June 2009, the FASB issued SFAS No. 167, "*Amendments to FASB Interpretation No. 46(R)*." SFAS No. 167 amends FASB Interpretation No. 46(R) to eliminate the quantitative approach previously required for determining the primary beneficiary of a variable interest entity. SFAS No. 167 instead requires a reporting entity to qualitatively

assess the determination of the primary beneficiary of a variable interest entity based on whether the reporting entity has the power to direct the activities that most significantly impact the variable interest entity's economic performance and has the obligation to absorb losses or the right to receive benefits of the variable interest entity that could potentially be significant to the variable interest entity. SFAS No. 167 requires ongoing reassessments of whether the reporting entity is the primary beneficiary of a variable interest entity. SFAS No. 167 is effective as of the beginning of the first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. Earlier adoption is prohibited. The adoption of SFAS No. 167 is not expected to impact the Company's consolidated results of operation or financial condition.

Accounting for Transfers of Financial Assets: In June 2009, the FASB issued SFAS No. 166, "*Accounting for Transfers of Financial Assets – an amendment of FASB Statement No. 140.*" SFAS No. 166 eliminates the exceptions for qualifying special purpose entities from the consolidation guidance and the exception that permitted sale accounting for certain mortgage securitizations when a transferor has not surrendered control over the transferred assets. SFAS No. 166 is effective as of the beginning of the first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. Earlier adoption is prohibited. The recognition and measurement provisions of this SFAS should be applied to transfers that occur on or after the effective date. Additionally, on and after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes. Therefore, formerly qualifying special-purpose entities will be evaluated for consolidation on and after the effective date in accordance with applicable consolidation guidance, including SFAS No. 167. The adoption of SFAS No. 166 is not expected to have an impact on the Company's consolidated results of operation or financial condition.

Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles:

SFAS No. 168, "*Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles*", replaces SFAS 162 on July 1, 2009 by codifying generally accepted accounting principles ("GAAP") in the United States (the GAAP hierarchy). The codification is not intended to change GAAP but will represent a significant change in the way the Company researches issues and references U.S. GAAP. The adoption of this statement is not expected to have a material impact on the consolidated financial statements of the Company.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

OF OPERATIONS

Management's discussion and analysis, which follows, focuses on the factors affecting the Company's consolidated results of operations for the three and six months ended June 30, 2009 and 2008, and financial condition at June 30, 2009, and December 31, 2008, and where appropriate, factors that may affect future financial performance. The following discussion and analysis of financial condition and results of operations of the Company and its subsidiaries should be read in conjunction with the consolidated financial statements and notes thereto, and selected financial and statistical information appearing elsewhere in this report on Form 10-Q.

Amounts in the prior period financial statements are reclassified whenever necessary to conform to current period presentation.

Unless otherwise noted, all dollars are expressed in thousands except share data.

Use of Non-GAAP Financial Measures:

Certain information discussed below is presented on a fully taxable equivalent basis. Specifically, included in second quarter 2009 and 2008 interest income was \$894 and \$467, respectively, of tax-exempt interest income from certain investment securities and loans. For the six months ended June 30, 2009 and 2008, the amount of tax-exempt income

included in interest income was \$1,461 and \$987, respectively.

An amount equal to the tax benefit derived from this tax exempt income has been added back to the interest income totals discussed in certain sections of this Management's Discussion and Analysis, representing tax equivalent adjustments of \$393 and \$211 in the second quarter of 2009 and 2008, respectively, and \$689 and \$441 for the six months ended June 30, 2009 and 2008, respectively, which increased net interest income accordingly. The analysis of net interest income tables included in this report on Form 10-Q provide a reconciliation of tax equivalent financial information to the Company's consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles.

Management believes the disclosure of tax equivalent net interest income information improves the clarity of financial analysis, and is particularly useful to investors in understanding and evaluating the changes and trends in the Company's results of operations. Other financial institutions commonly present net interest income on a tax equivalent basis. This adjustment is considered helpful in the comparison of one financial institution's net interest income to that of another institution, as each will have a different proportion of tax-exempt interest from their earning asset portfolios. Moreover, net interest income is a component of a second financial measure commonly used by financial institutions, net interest margin, which is the ratio of net interest income to average earning assets. For purposes of this measure as well, other financial institutions generally use tax equivalent net interest income to provide a better basis of comparison from institution to institution. The Company follows these practices.

FORWARD LOOKING STATEMENTS DISCLAIMER

Certain statements, as well as certain other discussions contained in this report on Form 10-Q, or incorporated herein by reference, contain statements which may be considered to be forward-looking within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. You can identify these forward-looking statements by the use of words like "strategy," "expects," "plans," "believes," "will," "estimates," "intends," "projects," "goals," "targets," and other words of similar meaning. You can also identify them by the fact that they do not relate strictly to historical or current facts.

Investors are cautioned that forward-looking statements are inherently uncertain. Forward-looking statements include, but are not limited to, those made in connection with estimates with respect to the future results of operation, financial condition, and the business of the Company which are subject to change based on the impact of various factors that could cause actual results to differ materially from those projected or suggested due to certain risks and uncertainties. Those factors include but are not limited to:

- (i) The Company's success is dependent to a significant extent upon general economic conditions in Maine, and Maine's ability to attract new business, as well as factors that affect tourism, a major source of economic activity in the Company's immediate market areas;
- (ii) The Company's earnings depend to a great extent on the level of net interest income (the difference between interest income earned on loans and investments and the interest expense paid on deposits and borrowings) generated by the Bank, and thus the Bank's results of operations may be adversely affected by increases or decreases in interest rates;
- (iii) The banking business is highly competitive and the profitability of the Company depends on the Bank's ability to attract loans and deposits in Maine, where the Bank competes with a variety of traditional banking and non-traditional institutions, such as credit unions and finance companies;
- (iv) A significant portion of the Bank's loan portfolio is comprised of commercial loans and loans secured by real estate, exposing the Company to the risks inherent in financings based upon analysis of credit risk, the value of underlying collateral, and other intangible factors which are considered in making commercial loans and, accordingly, the Company's profitability may be negatively impacted by judgment errors in risk analysis, by loan defaults, and the ability of

- certain borrowers to repay such loans during a downturn in general economic conditions;
- (v) A significant delay in, or inability to execute strategic initiatives designed to increase revenues and or control expenses;
 - (vi) The potential need to adapt to changes in information technology systems, on which the Company is highly dependent, could present operational issues or require significant capital spending;
 - (vii) Significant changes in the Company's internal controls, or internal control failures;
 - (viii) Acts or threats of terrorism and actions taken by the United States or other governments as a result of such threats, including military action, could further adversely affect business and economic conditions in the United States generally and in the Company's markets, which could have an adverse effect on the Company's financial performance and that of borrowers and on the financial markets and the price of the Company's common stock;
 - (ix) Significant changes in the extensive laws, regulations, and policies governing bank holding companies and their subsidiaries could alter the Company's business environment or affect its operations. Because of deterioration of the financial markets in 2008 and 2009, more laws and regulations imposing requirements and restrictions on banks and bank holding companies are expected to be adopted in 2009 which could have a significant effect on the business of the Bank and results of operations of the Company;
 - (x) The effectiveness of the Emergency Economic Stabilization Act of 2008 ("EESA") and the other legislative and regulatory efforts to stabilize the U. S. financial markets;
 - (xi) Changes in general, national, international, regional or local economic conditions and credit markets which are less favorable than those anticipated by Company management, including fears of global economic recession and continued sub-prime loan and credit issues, impacting the Company's investment portfolio, quality of credits, or the overall demand for the Company's products or services; and
 - (xii) The Company's success in managing the risks involved in all of the foregoing matters.

The forward-looking statements contained herein represent the Company's judgment as of the date of this report on Form 10-Q and the Company cautions readers not to place undue reliance on such statements. The Company disclaims any obligation to publicly update or revise any forward-looking statement contained in the succeeding discussion, or elsewhere in this report on Form 10-Q, except to the extent required by federal securities laws.

APPLICATION OF CRITICAL ACCOUNTING POLICIES

Management's discussion and analysis of the Company's financial condition and results of operations are based on the Consolidated Financial Statements, which are prepared in accordance with U.S. generally accepted accounting principles. The preparation of such financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. Management evaluates its estimates, including those related to the allowance for loan losses, on an ongoing basis. Management bases its estimates on historical experience and various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis in making judgments about the carrying values of assets that are not readily apparent from other sources. Actual results could differ from the amount derived from management's estimates and assumptions under different assumptions or conditions.

The Company's significant accounting policies are more fully enumerated in Note 1 to the Consolidated Financial Statements included in Item 8 of its December 31, 2008, report on Form 10-K. The reader of the financial statements should review these policies to gain a greater understanding of how the Company's financial performance is reported. Management believes the following critical accounting policies represent the more significant estimates and assumptions used in the preparation of the Consolidated Financial Statements:

Allowance for Loan Losses:

The allowance for loan losses (the "allowance") is a significant accounting estimate used in the preparation of the Company's consolidated financial statements. The allowance, which is established through a provision for loan loss expense, is based on management's evaluation of the level of allowance required in relation to the estimated inherent risk of probable loss in the loan portfolio. Management regularly evaluates the allowance for loan losses for adequacy by taking into consideration factors such as previous loss experience, the size and composition of the portfolio, current economic and real estate market conditions and the performance of individual loans in relation to contract terms and estimated fair values of collateral. The use of different estimates or assumptions could produce different provisions for loan losses. A smaller provision for loan losses results in higher net income, and when a greater amount of provision for loan losses is necessary, the result is lower net income. Refer to Part I, Item 2 below, "*Allowance for Loan Losses and Provision for Loan Losses*," in this report on Form 10-Q, for further discussion and analysis concerning the allowance.

Other-Than-Temporary Impairments on Investment Securities

: One of the significant estimates related to investment securities is the evaluation of other-than-temporary impairment. The evaluation of securities for other-than-temporary impairment is a quantitative and qualitative process, which is subject to risks and uncertainties and is intended to determine whether declines in the fair value of investments should be recognized in current period earnings. The risks and uncertainties include changes in general economic conditions, the issuer's financial condition and/or future prospects, the effects of changes in interest rates or credit spreads and the expected recovery period of unrealized losses. The Company has a security monitoring process that identifies securities that, due to certain characteristics, as described below, are subjected to an enhanced analysis on a quarterly basis.

Securities that are in an unrealized loss position, are reviewed at least quarterly to determine if an other-than-temporary impairment is present based on certain quantitative and qualitative factors and measures. The primary factors considered in evaluating whether a decline in value of securities is other-than-temporary include: (a) the length of time and extent to which the fair value has been less than cost or amortized cost and the expected recovery period of the security; (b) the cause of the impairment; (c) the financial condition, credit rating and future prospects of the issuer; (d) whether the debtor is current on contractually obligated interest and principal payments; (e) the volatility of the securities fair value; (f) performance indicators of the underlying assets in the security including default rates, delinquency rates, percentage of nonperforming assets, loan to collateral value ratios, third party guarantees, current levels of subordination, vintage, and geographic concentration and; (h) any other information and observable data considered relevant in determining whether other-than-temporary impairment has occurred, including the expectation of the receipt of all principal and interest due. The Company also considers whether it intends to sell the security, or whether it believes it is more-likely-than-not that the Company will be required to sell the security, prior to recovery of cost or amortized cost.

For securitized financial assets with contractual cash flows, such as private label mortgage-backed securities, the Company periodically updates its best estimate of cash flows over the life of the security. The Company's best estimate of cash flows is based upon assumptions consistent with an economic recession, similar to those the Company believes market participants would use. If the fair value of a securitized financial asset is less than its cost or amortized cost and there has been an adverse change in timing or amount of anticipated future cash flows since the last revised estimate to the extent that the Company does not expect to receive the entire amount of future contractual principal and interest, an other-than-temporary impairment charge to earnings is recognized. Estimating future cash flows is a quantitative and qualitative process that incorporates information received from third party sources along with certain assumptions and judgments regarding the future performance of the underlying collateral. In addition, projections of expected future cash flows may change based upon new information regarding the performance of the underlying collateral.

Income Taxes:

The Company estimates its income taxes for each period for which a statement of income is presented. This involves estimating the Company's actual current tax liability, as well as assessing temporary differences resulting from differing timing of recognition of expenses, income and tax credits, for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included in the Company's consolidated balance sheets. The Company must also assess the likelihood that any deferred tax assets will be recovered from historical taxes paid and future taxable income and, to the extent that the recovery is not likely, a valuation allowance must be established. Significant management judgment is required in determining income tax expense, and deferred tax assets and liabilities. As of June 30, 2009 and December 31, 2008, there was no valuation allowance for deferred tax assets, which are included in other assets on the consolidated balance sheet.

Goodwill:

The valuation techniques used by the Company to determine the carrying value of intangible assets acquired in acquisitions involves estimates for discount rates, projected future cash flows and time period calculations, all of which are susceptible to change based upon changes in economic conditions and other factors. Any changes in the estimates used by the Company to determine the carrying value of its goodwill may have an adverse effect on the Company's results of operations. The Company's annual impairment test was performed as of December 31, 2008. Refer to Note 2 of the consolidated financial statements in Part I, Item 1 of this report on Form 10-Q for further details of the Company's accounting policies and estimates covering "Goodwill and Other Identifiable Intangible Assets."

EXECUTIVE OVERVIEW

Summary Results of Operations

The Company reported consolidated net income of \$2,756 for the quarter ended June 30, 2009, compared with \$2,029 in the second quarter of 2008, representing an increase of \$727, or 35.8%. Net income available to common shareholders amounted to \$2,488, representing an increase of \$459, or 22.6%, compared with the second quarter of 2008. The Company's diluted earnings per share, after preferred stock dividends and accretion of preferred stock discount, amounted to \$0.85 for the second quarter of 2009, compared with \$0.67 for the second quarter of 2008, representing an increase of \$0.18, or 26.9%.

The Company's annualized return on average shareholders' equity ("ROE") amounted to 12.47% in the second quarter of 2009, compared with 12.27% for the second quarter of 2008. The annualized return on average assets ("ROA") amounted to 1.03%, compared with 0.89% for the second quarter of 2008.

For the six months ended June 30, 2009, the Company's net income amounted to \$5,381, compared with \$3,981 for the same period in 2008, representing an increase of \$1,400, or 35.2%. Net income available to common shareholders amounted to \$4,891, compared with \$3,981 for the six months ended June 30, 2008, representing an increase of \$910, or 22.9%. Diluted earnings per share, after preferred stock dividends and accretion of preferred stock discount, amounted to \$1.68 for the six months ended June 30, 2009, compared with \$1.31 for the same period in 2008, representing an increase of \$0.37, or 28.2%.

For the six months ended June 30, 2009, the Company's ROE amounted to 12.71%, compared with 11.96% for the same period in 2008.

• *Net Interest Income:*

For the three months ended June 30, 2009, net interest income on a fully tax-equivalent basis amounted to \$9,236, up \$1,000 or 12.1% on a linked quarter basis and representing an increase of \$2,493, or 37.0%, compared with the second quarter of 2008.

The increase in second quarter 2009 net interest income compared with the same quarter in 2008 was principally attributed to a significantly improved net interest margin, combined with average earning asset growth of 18.2%. Declines in short-term interest rates have favorably impacted the Bank's net interest margin, as the cost of interest bearing liabilities have declined faster and to a greater degree than the decline in earning asset yields. For the three months ended June 30, 2009, the fully tax-equivalent net interest margin amounted to 3.54%, up 12 basis points on a linked quarter basis and representing an improvement of 47 basis points compared with the second quarter of 2008.

For the six months ended June 30, 2009, net interest income on a fully tax-equivalent basis amounted to \$17,472, representing an increase of \$4,207, or 31.7%, compared with the same period in 2008. The fully tax-equivalent net interest margin amounted to 3.49%, representing an improvement of 44 basis points compared with the first six months of 2008.

• ***Non-interest Income:***

For the three months ended June 30, 2009, total non-interest income amounted to \$1,369, representing a decline of \$563 or 29.1%, compared with the second quarter of 2008. The decline in non-interest income was largely attributed to a \$255 decline in credit and debit card service charges and fees reflecting the previously reported sale of the Bank's merchant processing and Visa credit card portfolios in the fourth quarter of 2008. Net securities losses, including other-than-temporary securities impairment losses of \$454, amounted to \$40 compared with net securities gains of \$138 in the second quarter of 2008. Trust and other financial services fees declined \$151, or 20.4% compared with the second quarter of 2008, principally reflecting declining market values of assets under management.

For the six months ended June 30, 2008, total non-interest income amounted to \$2,973, representing a decline of \$1,008 or 25.3% compared with the same period in 2008. The decline in non-interest income was attributed to a variety of factors, including a \$412 or 49.1% decline in credit and debit card service charges and fees. The decline in non-interest income was also attributed to a non-recurring \$313 gain recorded in the first quarter of 2008 representing the proceeds from shares redeemed in connection with the Visa, Inc. initial public offering. Trust and financial services fees declined \$118 thousand or 9.2% compared with the first half of 2008, principally reflecting declining market values of assets under management.

For the six months ended June 30, 2009 net securities gains amounted to \$372, compared with \$515 for the same period in 2008, representing a decline of \$143, or 27.8%. The \$372 in net securities gains were comprised of realized gains on the sale of securities amounting to \$1,833, largely offset by other-than-temporary securities impairment losses of \$1,461 on certain available-for-sale, 1-4 family, non-agency mortgage backed securities with an amortized cost of \$6,061.

• ***Non-interest Expense:***

For the three months ended June 30, 2009, total non-interest expense amounted to \$5,552, representing an increase of \$318, or 6.1%, compared with the second quarter of 2008. Included in second quarter non-interest expense was a special FDIC deposit insurance assessment amounting to \$495. The special assessment was levied on all FDIC-insured financial institutions and represented five basis points on the Bank's total assets, less Tier I Capital, as of June 30, 2009. Largely offsetting the special FDIC insurance assessment was a \$253 or 77.6% decline in credit and debit card expenses, reflecting the previously reported sale of the Bank's merchant processing and Visa credit card portfolios in the fourth quarter of 2008.

For the six months ended June 30, 2009, total non-interest expense amounted to \$10,716, representing an increase of \$494, or 4.8%, compared with the same period in 2008. The increase was principally attributed to a \$647 increase in FDIC insurance assessments, including the recording of the special

FDIC assessment in the current quarter. The increase in non-interest expense was also attributed to a \$181 write-down of certain non-marketable venture capital equity investment funds considered other-than-temporarily impaired. These investment funds, which in most cases qualify for Community Reinvestment Act credit, generally represent socially responsible venture capital investments in small businesses throughout Maine and New England. These write-downs principally reflected the impact current economic conditions have had on these funds and represented 38% of their recorded book carrying value. The increase in non-interest expense was also attributed to a \$128 reduction in the Company's previously reported liability related to the Visa Reorganization and the Visa, Inc. initial public offering recorded in the first quarter of 2008. The foregoing increases were largely offset by a \$407 or 70.1% decline in credit and debit card expenses and a \$173 or 20.1% decline in furniture and equipment expenses

For the six months ended June 30, 2009, salaries and employee benefits expense amounted to \$5,437, representing an increase of \$96, or 1.8%, compared with the same period in 2008. The increase in salaries and employee benefits was principally attributed to normal increases in base salaries and employee benefits, as well as changes in staffing levels and mix.

Income Taxes:

For the three and six months ended June 30, 2009, total income taxes amounted to \$1,069 and \$2,159, representing increases of \$165 and \$366, or 18.3% and 20.4%, compared with the same periods in 2008, respectively. The Company's effective tax rates amounted to 27.9% and 28.6% for the three and six months ended June 30, 2009, compared with 30.8% and 31.1% for the same periods in 2008, respectively.

Summary Financial Condition

At June 30, 2009 total assets stood at \$1,070,558, representing an increase of \$98,270, or 10.1%, compared with December 31, 2008.

• *Loans:*

Total loans ended the second quarter at \$665,370, representing an increase of \$31,767, or 5.0%, compared with December 31, 2008. Loan growth was led by commercial loans and tax-exempt loans to local municipalities.

Residential mortgage loan origination activity increased significantly during the first six months of 2009, principally reflecting declines in residential mortgage loan interest rates and increased borrower refinancing activity. The Bank closed on \$44,999 of residential mortgages during the first half of 2009, representing an increase of \$28,389 compared with the origination volumes experienced during the same period in 2008. Because of the interest rate risk considerations associated with low coupon mortgage loans, many of the low fixed rate residential mortgages originated in 2009 were sold in the secondary market with customer servicing retained and as a result were not reflected in outstanding loan balances at period end.

• *Credit Quality*

: The Bank's non-performing loans ended the second quarter at relatively low levels and were well below the Bank's peer group average. At June 30, 2009, total non-performing loans amounted to \$6,034, or 0.91% of total loans, compared with \$4,404, or 0.70% at December 31, 2008.

During the six months ended June 30, 2009, the Bank enjoyed a low level of loan loss experience, which actually showed improvement compared with loss experience in the first half of 2008. Total net loan charge-offs amounted to \$224, or annualized net charge-offs to average loans outstanding of 0.07%, compared with \$318, or net charge-offs to average loans outstanding of 0.11%, in the first half of 2008.

For the three and six months ended June 30, 2009, the Bank recorded provisions for loan losses of \$835 and \$1,500, representing increases of \$538 and \$691, compared with the same periods in 2008, respectively. The increases in the provision were principally attributed to growth in the loan portfolio and deteriorating economic conditions, including rising unemployment levels and declining real estate values in the markets served by the Bank.

The Bank maintains an allowance for loan losses (the "allowance") which is available to absorb probable losses on loans. The allowance is maintained at a level that, in management's judgment, is appropriate for the amount of risk inherent in the current loan portfolio and adequate to provide for estimated probable losses. At June 30, 2009, the allowance stood at \$6,722, representing an increase of \$1,276 or 23.4% compared with December 31, 2008. At June 30, 2009, the allowance expressed as a percentage of total loans stood at 101 basis points, up from 86 basis points at December 31, 2008.

• **Securities:**

Total Securities ended the second quarter at \$353,085, representing an increase of \$62,583, or 21.5%, compared with December 31, 2008. Securities purchased during the first half of 2009 consisted of mortgage-backed securities issued by U.S. government agencies and sponsored enterprises, debt obligations of U.S. government-sponsored enterprises, and obligations of state and political subdivisions thereof.

• **Deposits:**

Historically, the banking business in the Bank's market area has been seasonal, with lower deposits in the winter and spring and higher deposits in summer and autumn. The timing and extent of seasonal swings have varied from year to year, particularly with respect to demand deposits.

Total deposits ended the second quarter at \$634,959, representing an increase of \$56,766, or 9.8%, compared with December 31, 2008. Total retail deposits ended the second quarter at \$528,785, up \$39,098 or 8.0% compared with December 31, 2008. Retail deposit growth was principally attributed to time deposits, with demand deposits and savings and money market accounts posting a combined seasonal decline of \$11,050.

Brokered deposits obtained from the national market ended the second quarter at \$106,174, representing an increase of \$17,668, or 20.0%, compared with December 31, 2008. The increase in brokered deposits was utilized to help support strong earning asset growth during a period when seasonal retail deposits were on the decline.

• **Borrowings:**

Total borrowings ended the second quarter at \$343,727, representing an increase of \$19,824, or 6.1%, compared with December 31, 2008. The increase in borrowings was principally used to help fund the growth of the Bank's securities portfolio.

• **Capital:**

During the second quarter of 2009, the Bank continued to exceed regulatory requirements for "well-capitalized" institutions. Company management considers this to be vital in promoting depositor and investor confidence and

providing a solid foundation for future growth. Under the capital adequacy guidelines administered by the Bank's principal regulators, "well-capitalized" institutions are those with Tier I leverage, Tier I Risk-based, and Total Risk-based ratios of at least 5%, 6% and 10%, respectively. At June 30, 2009, the Company's Tier I Leverage, Tier I Risk-based, and Total Risk-based capital ratios were 8.00%, 12.46% and 14.16%, compared with 6.61%, 9.95% and 11.60% at December 31, 2008, respectively.

In January 2009, the Company issued and sold \$18,751 in Fixed Rate Cumulative Perpetual Preferred Stock, Series A, no par value, to the U.S. Treasury in connection with its participation in the U.S. Treasury's Capital Purchase Program ("CPP"). The CPP is a voluntary program designed by the U.S. Treasury to provide additional capital to healthy, well-capitalized banks, to help provide economic stimulus through the creation of additional lending capacity in local banking markets.

• **Shareholder Dividends:**

The Company paid regular cash dividends of \$0.26 per share of common stock in the second quarter of 2009, representing an increase of \$0.01 per share, or 4.0%, compared with the dividend paid for the same quarter in 2008. The Company's Board of Directors recently declared a third quarter 2009 regular cash dividend of \$0.26 per share of common stock, unchanged compared with the same quarter in 2008.

RESULTS OF OPERATIONS

Net Interest Income

Net interest income is the principal component of the Company's income stream and represents the difference or spread between interest generated from earning assets and the interest expense paid on deposits and borrowed funds. Net interest income is entirely generated by the Bank. Fluctuations in market interest rates as well as volume and mix changes in earning assets and interest bearing liabilities can materially impact net interest income.

Total Net Interest Income:

For the three months ended June 30, 2009, net interest income on a fully tax equivalent basis amounted to \$9,236, compared with \$6,743 in the second quarter of 2008, representing an increase of \$2,493, or 37.0%. As more fully discussed below, the increase in the Bank's second quarter 2009 net interest income compared with the second quarter of 2008 was principally attributed to a 47 basis point improvement in the tax equivalent net interest margin, combined with average earning asset growth of \$161,066, or 18.2%.

For the six months ended June 30, 2009, net interest income on a fully tax-equivalent basis amounted to \$17,472, compared with \$13,265 for the same period in 2008, representing an increase of \$4,207, or 31.7%. As more fully discussed below, the increase in net interest income was principally attributed to average earning asset growth of \$135,986 or 15.5%, combined with a 44 basis point improvement in the tax-equivalent net interest margin, compared with the six months ended June 30, 2008.

Factors contributing to the changes in net interest income and the net interest margin are more fully enumerated in the following discussion and analysis.

Net Interest Income Analysis:

The following tables summarize the Company's average balance sheets and components of net interest income, including a reconciliation of tax equivalent adjustments, for the three months ended June 30, 2009 and 2008,

respectively:

AVERAGE BALANCE SHEET AND
ANALYSIS OF NET INTEREST INCOME
THREE MONTHS ENDED
JUNE 30, 2009 AND 2008

| | Average | 2009 | Average | Average | 2008 | Average |
|---|-------------|----------|---------|-----------|----------|---------|
| | Balance | Interest | Rate | Balance | Interest | Rate |
| Interest Earning Assets: | | | | | | |
| Loans (1,3) | \$ 659,645 | \$ 8,806 | 5.35% | \$610,176 | \$ 9,387 | 6.19% |
| Taxable securities (2) | 310,553 | 4,537 | 5.86% | 220,762 | 3,229 | 5.88% |
| Non-taxable securities (2,3) | 58,731 | 1,115 | 7.61% | 35,193 | 592 | 6.77% |
| Total securities | 369,284 | 5,652 | 6.14% | 255,955 | 3,821 | 6.00% |
| Federal Home Loan Bank stock | 15,898 | --- | 0.00% | 13,855 | 137 | 3.98% |
| Fed funds sold, money market funds, and time deposits with other banks | 377 | --- | 0.00% | 4,152 | 31 | 3.00% |
| Total Earning Assets | 1,045,204 | 14,458 | 5.55% | 884,138 | 13,376 | 6.08% |
| Non-Interest Earning Assets: | | | | | | |
| Cash and due from banks | 8,091 | | | 5,177 | | |
| Allowance for loan losses | (6,219) | | | (5,078) | | |
| Other assets (2) | 28,298 | | | 32,111 | | |
| Total Assets | \$1,075,374 | | | \$916,348 | | |
| Interest Bearing Liabilities: | | | | | | |
| Deposits | \$ 575,147 | \$ 2,636 | 1.84% | \$525,863 | \$ 3,817 | 2.92% |
| Borrowings | 358,069 | 2,586 | 2.90% | 268,870 | 2,816 | 4.21% |
| Total Interest Bearing Liabilities | 933,216 | 5,222 | 2.24% | 794,733 | 6,633 | 3.36% |
| Rate Spread | | | 3.31% | | | 2.72% |
| Non-Interest Bearing Liabilities: | | | | | | |
| Demand and other non-interest bearing deposits | 48,342 | | | 50,345 | | |
| Other liabilities | 5,158 | | | 4,771 | | |
| Total Liabilities | 986,716 | | | 849,849 | | |
| Shareholders' equity | 88,658 | | | 66,499 | | |
| Total Liabilities and Shareholders' Equity | \$1,075,374 | | | \$916,348 | | |
| Net interest income and net interest margin (3) | | 9,236 | 3.54% | | 6,743 | 3.07% |
| Less: Tax Equivalent adjustment | | (393) | | | (211) | |

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- (1) For purposes of these computations, non-accrual loans are included in average loans.
 (2) For purposes of these computations, unrealized gains (losses) on available-for-sale securities are recorded in other assets.
 (3) For purposes of these computations, net interest income and net interest margin are reported on a tax equivalent basis.

Net Interest Margin: The net interest margin, expressed on a tax equivalent basis, represents the difference between interest and dividends earned on interest-earning assets and interest paid to depositors and other creditors, expressed as a percentage of average earning assets.

The net interest margin is determined by dividing tax equivalent net interest income by average interest-earning assets. The interest rate spread represents the difference between the average tax equivalent yield earned on interest earning-assets and the average rate paid on interest bearing liabilities. The net interest margin is generally higher than the interest rate spread due to the additional income earned on those assets funded by non-interest bearing liabilities, primarily demand deposits and shareholders equity.

For the three and six months ended June 30, 2009, the fully tax equivalent net interest margin amounted to 3.54% and 3.49%, compared with 3.07% and 3.05% for the same periods in 2008, representing improvements of 47 and 44 basis points, respectively.

The following table summarizes the net interest margin components, on a quarterly basis, over the past two years. Factors contributing to the changes in the net interest margin are enumerated in the following discussion and analysis.

NET INTEREST MARGIN ANALYSIS
 FOR QUARTER ENDED

| Quarter: | 2009 | | 2008 | | | | 2007 | |
|--|-------|-------|-------|-------|-------|-------|-------|-------|
| | 2 | 1 | 4 | 3 | 2 | 1 | 4 | 3 |
| Interest Earning Assets: | | | | | | | | |
| Loans (1,3) | 5.35% | 5.56% | 5.93% | 6.09% | 6.19% | 6.52% | 6.71% | 6.88% |
| Taxable securities (2) | 5.86% | 5.98% | 5.81% | 5.89% | 5.88% | 5.88% | 5.78% | 5.65% |
| Non-taxable securities (2,3) | 7.61% | 7.39% | 7.02% | 6.88% | 6.77% | 6.78% | 6.71% | 6.66% |
| Total securities | 6.14% | 6.18% | 5.97% | 6.02% | 6.00% | 6.02% | 5.87% | 5.75% |
| Federal Home Loan Bank stock | 0.00% | 0.00% | 2.46% | 3.00% | 3.98% | 5.73% | 6.31% | 6.41% |
| Fed Funds sold, money market funds, and time deposits with other banks | 0.00% | 0.93% | 2.16% | 3.13% | 3.00% | 4.37% | 5.01% | 5.19% |
| Total Earning Assets | 5.55% | 5.68% | 5.88% | 6.02% | 6.08% | 6.35% | 6.45% | 6.53% |
| Interest Bearing Liabilities: | | | | | | | | |
| Demand and other non-interest bearing deposits | 1.84% | 2.17% | 2.62% | 2.72% | 2.92% | 3.33% | 3.51% | 3.60% |
| Borrowings | 2.90% | 3.07% | 3.67% | 3.92% | 4.21% | 4.39% | 4.69% | 4.92% |
| Total Interest Bearing Liabilities | 2.24% | 2.53% | 3.00% | 3.14% | 3.36% | 3.71% | 3.95% | 4.08% |
| Rate Spread | 3.31% | 3.15% | 2.88% | 2.88% | 2.72% | 2.64% | 2.50% | 2.45% |
| Net Interest Margin (3) | 3.54% | 3.42% | 3.21% | 3.22% | 3.07% | 3.03% | 2.97% | 2.93% |

| | | | | | | | | |
|---|-------|-------|-------|-------|-------|-------|-------|-------|
| Net Interest Margin without Tax Equivalent Adjustments | 3.39% | 3.30% | 3.10% | 3.12% | 2.97% | 2.92% | 2.89% | 2.86% |
|---|-------|-------|-------|-------|-------|-------|-------|-------|

(1) For purposes of these computations, non-accrual loans are included in average loans.

(2) For purposes of these computations, unrealized gains (losses) on available-for-sale securities are recorded in other assets.

(3) For purposes of these computations, net interest income and net interest margin are reported on a tax equivalent basis.

Recent data suggest that the U.S. economy is currently in a deep recession which began in December 2007, driven by sharp downturns in the nationwide housing and credit markets. Business activity across a wide range of industries and regions is greatly reduced and local governments and many businesses are in serious difficulty due to the lack of consumer spending, the lack of liquidity in the credit markets and multi-decade high unemployment rates. The Board of Governors of the Federal Reserve System (the "Federal Reserve") addressed the economic decline with changes in its monetary policy, by reducing the Federal Funds rate to historic levels. From late 2007 through October 2008, the Federal Reserve reduced short term interest rates nine times for a total of 500 basis points. These actions favorably impacted the Bank's net interest margin, given its liability sensitive balance sheet. Specifically, the Bank's total weighted average cost of funds declined faster and to a greater extent than the decline in the weighted average yield on its earning asset portfolios.

The weighted average yield on average earning assets amounted to 5.55% in the second quarter of 2009, compared with 6.08% in the second quarter of 2008, representing a decline of 53 basis points. However, the weighted average cost of interest bearing liabilities amounted to 2.24% in the second quarter of 2009, compared with 3.36% in the second quarter of 2008, representing a decline of 112 basis points. In short, since the second quarter of 2008 the decline in the Bank's weighted average cost of interest bearing liabilities exceeded the decline in the weighted average yield on its earning asset portfolios by 59 basis points.

For the six months ended June 30, 2009, the weighted average yield on average earning assets amounted to 5.61%, compared with 6.22% for the same period in 2008, representing a decline of 61 basis points. However, the weighted average cost of interest bearing liabilities amounted to 2.38% for the six months ended June 30, 2009, compared with 3.53% for the same period in 2008, representing a decline of 115 basis points. In short, comparing the first six months of 2009 with the same period in 2008, the decline in the Bank's weighted average cost of interest bearing liabilities exceeded the decline in the weighted average yield on its earning asset portfolios by 54 basis points.

Should interest rates continue at current levels, Company management anticipates the improving net interest margin trend will continue into the third quarter of 2009, generating higher levels of net interest income. Management anticipates the continued improvement in the net interest margin will be driven by a continued downward re-pricing of interest bearing liabilities, as time deposits and borrowed funds maturities are replaced at lower prevailing costs, while the yields on its average earning asset portfolios continue to stabilize. Management also anticipates that the net interest margin and net interest income will be favorably impacted by the current positively sloped U.S. Treasury yield curve.

The Bank's interest rate sensitivity position is more fully described below in Part I, Item 3 of this report on Form 10-Q, *Quantitative and Qualitative Disclosures About Market Risk*.

Interest and Dividend Income:

For the three months ended June 30, 2009, total interest and dividend income, on a fully tax equivalent basis, amounted to \$14,458, representing an increase of \$1,082, or 8.1%, compared with the second quarter of 2008. The increase in interest and dividend income was attributed to average earning asset growth of \$161,066, or 18.2%, as the weighted average earning asset yield declined 53 basis points. The decline in the weighted average earning asset yield was principally attributed to the reduction of short-term interest rates by the Federal Reserve, the impact of which

continued to reduce the weighted average yield on the Bank's variable rate loan portfolios. To a lesser extent, the weighted average loan yields were also impacted by the renegotiation of certain fixed rate commercial loans to variable rate loans with lower prevailing interest rates.

For the quarter ended June 30, 2009, interest income from the loan portfolio amounted to \$8,806, representing a decline of \$581, or 6.2%, compared with the second quarter of 2008. The decline in loan interest income was attributed to an 84 basis point decline in the weighted average loan portfolio yield, largely offset by average loan portfolio growth of \$49,469, or 8.1%.

For the quarter ended June 30, 2009, interest income from the Bank's securities portfolio amounted to \$5,652, representing an increase of \$1,831, or 47.9%, compared with the second quarter of 2008. The increase in interest income from securities was principally attributed to average securities portfolio growth of \$113,329 or 44.3%, combined with a 14 basis point improvement in the weighted average securities portfolio yield. Because the majority of the securities portfolio is comprised of fixed rate securities, the decline in short-term interest rates has had minimal impact on the portfolio's weighted average yield.

As depicted on the rate/volume analysis table below, comparing the three months ended June 30, 2009 with the same quarter in 2008, the increased volume of average earning assets on the balance sheet contributed \$2,464 to total interest income, but was offset in part by a decline of \$1,382 attributed to the impact of the lower weighted average earning asset yield.

For the six months ended June 30, 2009, total interest and dividend income, on a fully tax equivalent basis, amounted to \$28,118, representing an increase of \$1,082, or 4.0%, compared with the same period in 2008. The increase in interest and dividend income was attributed to average earning asset growth of \$135,986, or 15.5%, as the weighted average earning asset yield declined 61 basis points. The decline in the weighted average earning asset yield was principally attributed to the reduction of short-term interest rates by the Federal Reserve, the impact of which reduced the weighted average yield on the Bank's variable rate loan portfolios. To a lesser extent, the weighted average loan yields were also impacted by the renegotiation of certain fixed rate commercial loans to variable rate loans with lower prevailing interest rates.

For the six months ended June 30, 2009, interest income from the loan portfolio amounted to \$17,562, representing a decline of \$1,389, or 7.3%, compared with the same period in 2008. The decline in loan interest income was attributed to an 89 basis point decline in the weighted average loan portfolio yield, largely offset by average loan portfolio growth of \$49,022, or 8.2%.

For the six months ended June 30, 2009, interest income from the Bank's securities portfolio amounted to \$10,554, representing an increase of \$2,871, or 37.4%, compared with the same period in 2008. The increase in interest income from securities was principally attributed to average securities portfolio growth of \$88,485 or 34.4%, combined with a 15 basis point improvement in the weighted average securities portfolio yield. Because the majority of the securities portfolio is comprised of fixed rate securities, the decline in short-term interest rates has had minimal impact on the portfolio's weighted average yield.

For the six months ended June 30, 2009, the Bank did not record any Federal Home Loan Bank ("FHLB") stock dividends, compared with \$333 in the first six months of 2008. In the first quarter of 2009, the FHLB of Boston advised its members that it is focusing on preserving capital in response to other-than-temporary impairment losses it had sustained, declining capital ratios and ongoing market volatility. Accordingly, dividend payments were suspended, and it is unlikely that dividends will be paid in 2009.

As depicted on the rate/volume analysis table below, comparing the six months ended June 30, 2009 with the same period in 2008, the increased volume of average earning assets on the balance sheet contributed \$4,189 to total interest income, but was offset in part by a decline of \$3,107 attributed to the impact of the lower weighted average earning

asset yield.

Interest Expense:

For the three months ended June 30, 2009, total interest expense amounted to \$5,222, compared with \$6,633 for the second quarter of 2008, representing a decline of \$1,411, or 21.3%. The decline in interest expense was attributed to a 112 basis point decline in the weighted average cost of interest bearing liabilities, largely offset by an increase in average interest bearing liabilities of \$138,483, or 17.4%, when comparing the six months ended June 30, 2009 with the same period in 2008. The decline in the average cost of interest bearing funds was principally attributed to lower short-term and long-term market interest rates in the second quarter of 2009 compared with the same quarter in 2008.

For the three months ended June 30, 2009, the total weighted average cost of interest bearing liabilities amounted to 2.24%, compared with 3.36% for the same quarter in 2008, representing a decline of 112 basis points. For the quarter ended June 30, 2009, the weighted average cost of borrowed funds declined 131 basis points to 2.90%, while the weighted average cost of interest bearing deposits declined 108 basis points to 1.84%, compared with the second quarter of 2008.

As depicted on the rate/volume analysis table below, comparing the three months ended June 30, 2009 with the same quarter in 2008, the impact of the lower weighted average rate paid on interest bearing liabilities contributed \$2,658 to the decline in interest expense, offset in part by an increase of \$1,247 attributed to the impact of the increased volume of average interest bearing liabilities.

For the six months ended June 30, 2009, total interest expense amounted to \$10,646, compared with \$13,771 for the same period in 2008, representing a decline of \$3,125, or 22.7%. The decline in interest expense was attributed to a 115 basis point decline in the weighted average cost of interest bearing liabilities, largely offset by an increase in average interest bearing liabilities of \$117,352, or 15.0%, when comparing the six months ended June 30, 2009 with the same period in 2008. The decline in the average cost of interest bearing funds was principally attributed to lower short-term and long-term market interest rates during the six months ended June 30, 2009, compared with the same period in 2008.

For the six months ended June 30, 2009, the total weighted average cost of interest bearing liabilities amounted to 2.38%, compared with 3.53% for the same period in 2008, representing a decline of 115 basis points. For the six months ended June 30, 2009, the weighted average cost of borrowed funds declined 132 basis points to 2.98%, while the weighted average cost of interest bearing deposits declined 112 basis points to 2.00%, compared with the same period in 2008.

As depicted on the rate/volume analysis table below, comparing the six months ended June 30, 2009 with the same period in 2008, the impact of the lower weighted average rate paid on interest bearing liabilities contributed \$5,477 to the decline in interest expense, offset in part by an increase of \$2,352 attributed to the impact of the increased volume of average interest bearing liabilities.

Rate/Volume Analysis:

The following tables set forth a summary analysis of the relative impact on net interest income of changes in the average volume of interest earning assets and interest bearing liabilities, and changes in average rates on such assets and liabilities. The income from tax-exempt assets has been adjusted to a fully tax equivalent basis, thereby allowing uniform comparisons to be made. Because of the numerous simultaneous volume and rate changes during the periods analyzed, it is not possible to precisely allocate changes to volume or rate. For presentation purposes, changes which are not solely due to volume changes or rate changes have been allocated to these categories in proportion to the relationships of the absolute dollar amounts of the change in each.

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ANALYSIS OF VOLUME AND RATE CHANGES ON NET INTEREST INCOME
THREE MONTHS ENDED JUNE 30, 2009 VERSUS JUNE 30, 2008
INCREASES (DECREASES) DUE TO:

| | Average Volume | Average Rate | Total Change |
|--|-------------------|------------------|------------------|
| Loans (1,3) | \$ 763 | \$(1,344) | \$ (581) |
| Taxable securities (2) | 1,313 | (5) | 1,308 |
| Non-taxable securities (2,3) | 396 | 127 | 523 |
| Investment in Federal Home Loan Bank stock | --- | (137) | (137) |
| Fed funds sold, money market funds, and time deposits with other banks | (28) | (3) | (31) |
| TOTAL EARNING ASSETS | \$2,444 | \$(1,362) | \$ 1,082 |
| Interest bearing deposits | 358 | (1,539) | (1,181) |
| Borrowings | 889 | (1,119) | (230) |
| TOTAL INTEREST BEARING LIABILITIES | \$1,247 | \$(2,658) | \$(1,411) |
| NET CHANGE IN NET INTEREST INCOME | \$1,197 | \$ 1,296 | \$ 2,493 |

(1) For purposes of these computations, non-accrual loans are included in average loans.

(2) For purposes of these computations, unrealized gains (losses) on available-for-sale securities are recorded in other assets.

(3) For purposes of these computations, net interest income and net interest margin are reported on a tax equivalent basis.

ANALYSIS OF VOLUME AND RATE CHANGES ON NET INTEREST INCOME
SIX MONTHS ENDED JUNE 30, 2009 VERSUS JUNE 30, 2008
INCREASES (DECREASES) DUE TO:

| | Average Volume | Average Rate | Total Change |
|--|-------------------|------------------|------------------|
| Loans (1,3) | \$1,551 | \$(2,940) | \$(1,389) |
| Taxable securities (2) | 2,148 | 28 | 2,176 |
| Non-taxable securities (2,3) | 507 | 188 | 695 |
| Investment in Federal Home Loan Bank stock | --- | (333) | (333) |
| Fed funds sold, money market funds, and time deposits with other banks | (58) | (9) | (67) |
| TOTAL EARNING ASSETS | \$4,148 | \$(3,066) | \$ 1,082 |
| Interest bearing deposits | 600 | (3,078) | (2,478) |
| Borrowings | 1,752 | (2,399) | (647) |
| TOTAL INTEREST BEARING LIABILITIES | \$2,352 | \$(5,477) | \$(3,125) |
| NET CHANGE IN NET INTEREST INCOME | \$1,796 | \$ 2,411 | \$ 4,207 |

- (1) For purposes of these computations, non-accrual loans are included in average loans.
- (2) For purposes of these computations, unrealized gains (losses) on available-for-sale securities are recorded in other assets.
- (3) For purposes of these computations, net interest income and net interest margin are reported on a tax equivalent basis.

Provision for Loan Losses

The provision for loan losses reflects the amount necessary to maintain the allowance for loan losses (the "allowance") at a level that, in management's judgment, is appropriate for the amount of inherent risk of probable loss in the Bank's current loan portfolio.

The Bank's non-performing loans remained at relatively low levels at quarter end, representing \$6,034 or 0.91% of total loans, compared with \$4,404 or 0.70% of total loans at December 31, 2008.

Net charge-offs amounted to \$224 during six months ended June 30, 2009, or annualized net charge-offs to average loans outstanding of 0.07%, compared with \$318 or annualized net charge-offs to average loans outstanding of 0.11% for the same period in 2008.

The allowance expressed as a percentage of non-performing loans stood at 111% at June 30, 2009, compared with 124% at December 31, 2008.

For the three and six months ended June 30, 2009, the provision for loan losses (the "provision") amounted to \$835 and \$1,500, compared with \$297 and \$809 for the same periods in 2008, representing increases of 538% and 691%, or 181.1% and 85.4%, respectively. The increases in the provision were principally attributed to deteriorating economic conditions and growth in the loan portfolio, including rising unemployment levels and declining real estate values in most of the markets served by the Bank.

Refer below to Item 2 of this Part I, Financial Condition, Loans, *Allowance for Loan Losses*, in this report on Form 10-Q for further discussion and analysis regarding the allowance.

Non-interest Income

In addition to net interest income, non-interest income is a significant source of revenue for the Company and an important factor in its results of operations.

For the three months ended June 30, 2009, total non-interest income amounted to \$1,369, compared with \$1,932 for the same quarter in 2008, representing a decline of \$563 or 29.1%. For the six months ended June 30, 2009, total non-interest income amounted to \$2,973, compared with \$3,981 for the same period in 2008, representing a decline of \$1,008, or 25.3%.

Factors contributing to the changes in non-interest income are enumerated in the following discussion and analysis:

Trust and Other Financial Services:

Income from trust and other financial services is principally derived from fee income based on a percentage of the market value of client assets under management and held in custody and, to a lesser extent, revenue from brokerage

services conducted through Bar Harbor Financial Services, an independent third party broker.

For the three months ended June 30, 2009, income from trust and other financial services amounted to \$588, compared with \$739 for the same quarter in 2008, representing a decline of \$151, or 20.4%. For the six months ended June 30, 2009, income from trust and financial services amounted to \$1,160, compared with \$1,278 for the same period in 2008, representing a decline of \$118, or 9.2%.

The decreases in trust and other financial services fees were principally attributed to declining revenue from trust and investment management activities, largely reflecting declining market values of assets under management. These declines were partially offset by moderate increases in revenue generated from third party brokerage activities, which were principally attributed to increased staff capacity and new client relationships.

At June 30, 2009, total assets under management at Bar Harbor Trust Services ("Trust Services"), a Maine chartered non-depository trust company and second tier subsidiary of the Company, stood at \$241,863 compared with \$265,663 at June 30, 2008, representing a decline of \$23,800 or 9.0%. The decline in assets under management was principally reflective of the broad declines experienced by the equity markets in general since the second quarter of 2008, offset in part by new client relationships.

Service Charges on Deposits:

This income is principally derived from deposit account overdraft fees, monthly deposit account maintenance and activity fees, and a variety of other deposit account related fees.

For the three months ended June 30, 2009, income from service charges on deposit accounts amounted to \$360, compared with \$405 for the same quarter in 2008, representing a decline of \$45 or 11.1%. For the six months ended June 30, 2009, income from service charges on deposit accounts amounted to \$669, compared with \$767 for the same period in 2008, representing a decline of \$98, or 12.8%.

The declines in service charges on deposit accounts were principally attributed to declines in deposit account overdraft activity, compared with the three and six months ended June 30, 2008. Additionally, the Bank has not increased its deposit account fee amounts charged to customers since early 2007.

Credit and Debit Card Service Charges and Fees:

This income is principally derived from the Bank's Visa debit card product, merchant credit card processing fees and fees associated with Visa credit cards. As previously reported, in the fourth quarter of 2008 the Bank sold its merchant processing and Visa credit card portfolios. In connection with the sale of these portfolios, the Bank entered into certain future referral, marketing and revenue-sharing agreements, which are expected to provide future revenue streams from these lines of business.

The principal objectives underlying the Bank's decision to terminate its direct participation in the payments industry as a processor of merchant credit card and debit card transactions were the mitigation of risks such as fraud and identity theft, along with the additional costs and resources required to monitor the Bank's merchants and demonstrate compliance with the standards set forth by the Payment Card Industry (PCI DSS). The Bank continues to offer and support these services to existing and future merchant processing clients through a third party processor. Bank management believes this new approach will essentially maintain the overall profitability of this business, while offering enhanced levels of service and technology resources to its customers.

For the three months ended June 30, 2009, credit and debit card service charges and fees amounted to \$252, compared with \$507 in the second quarter of 2008, representing a decline of \$255, or 50.3%. For the six months ended June 30, 2009, credit card service charges and fees amounted to \$428, compared with \$840 for the same period in 2008,

representing a decline of \$412, or 49.0%.

The three and six month declines in debit and credit card fees were offset by like declines in debit and credit card expenses, which are included in non-interest expense in the Company's consolidated statements of income.

Net Securities Gains:

For the three months ended June 30, 2009, net securities gains amounted to \$414, compared with \$138 in the second quarter of 2008, representing an increase of \$276, or 200.0%. The \$414 in second quarter net securities gains were comprised entirely of realized gains on the sale of securities.

For the six months ended June 30, 2009, net securities gains amounted to \$826, compared with \$515 for the same period in 2008, representing an increase of \$311, or 60.4%. The \$826 in net securities gains were comprised of realized gains on the sale of securities amounting to \$1,833, largely offset by other-than-temporary securities impairment ("OTTI") losses of \$1,007. During the first quarter of 2009 the Company concluded that unrealized losses on certain available-for-sale, 1-4 family non-agency mortgage-backed securities with an amortized cost of \$3,888 were other-than-temporarily impaired, because the Company could no longer conclude that it is probable it will receive 100% of future contractual principal and interest. Because these securities were being carried at fair value, estimated losses on these securities, net of tax, were previously recorded in unrealized losses on securities available-for-sale within accumulated other comprehensive loss, a component of total shareholders equity on the Company's consolidated balance sheet.

For further information about securities gains and losses and other-than-temporary impairment losses recorded during the three and six months ended June 30, 2009, refer to Notes 2 and 4 of the consolidated financial statements in Part I, Item 1 of this report on Form 10-Q.

Net Other-than-temporary Impairment Losses Recognized in Earnings:

For the three and six months ended June 30, 2009, net OTTI losses recognized in earnings amounted to \$454, compared with none during the same periods in 2008. During the second quarter of 2009 the Company concluded that unrealized losses on certain available-for-sale, 1-4 family non-agency mortgage-backed securities with an amortized cost of \$2,173 were other-than-temporarily impaired, because the Company could no longer conclude that it was probable it will receive the entire amount of future contractual principal and interest. Because these securities were being carried at fair value, estimated losses on these securities, net of taxes, were previously recorded in unrealized losses on securities available-for-sale within accumulated other comprehensive loss, a component of total shareholders equity on the Company's consolidated balance sheet. The total "OTTI" losses amounted to \$1,561, of which \$454 represented estimated credit losses on the collateral underlying the security. The \$454 in estimated credit losses were recorded in earnings, with the \$1,107 balance of the unrealized losses recorded within accumulated other comprehensive loss, net of taxes.

For further information about other-than-temporary securities impairment losses recorded during the three and six months ended June 30, 2009, refer to Notes 4 and 10 of the consolidated financial statements in Part I, Item 1 of this report on Form 10-Q.

For further information about the other-than-temporary securities impairment losses recorded during the three and six months ended June 30, 2009, refer below in this Report to Part I, Item 3, *Securities* and *Impaired Securities*.

Other Operating Income:

For the three months ended June 30, 2009, total other operating income amounted to \$209, compared with \$143 during the same quarter in 2008, representing an increase of \$66, or 46.2%. The increase in other operating income

was principally attributed to an increase in mortgage loan origination and servicing fees, largely reflecting the sale of certain residential mortgage loans in the secondary market during the current quarter.

For the six months ended June 30, 2009, total other operating income amounted to \$344, compared with \$581 for the same period in 2008, representing a decline of \$237, or 40.8%. The decline in other operating income was principally attributed to a non-recurring \$313 gain recorded in the first quarter of 2008 representing the proceeds from shares redeemed in connection with the Visa, Inc. initial public offering.

As previously reported and in connection with the Bank's merchant services and Visa credit card business, prior to September 2007 the Bank was a member of Visa U.S.A. Inc. Card Association. As a part of the Visa Inc. reorganization in 2007, the Bank received its proportionate number of Class U.S.A. shares of Visa Inc. common stock, or 20,187 shares. In connection with the Visa Inc. initial public offering that occurred in March of 2008, the Bank's Class U.S.A. shares were converted to 18,949 shares of Visa Inc. Class B Common Stock, of which 7,326 shares were immediately redeemed. The proceeds from this redemption amounted to \$313 and were recorded in other operating income in the Company's consolidated statement of income for the three months ended March 31, 2008. The 11,623 post redemption non-marketable shares owned by the Bank are convertible to Class A Visa Inc. shares three years after the initial public offering, or upon settlement of certain litigation between Visa Inc. and other third parties, whichever is later.

Non-interest Expense

For the three months ended June 30, 2009, total non-interest expense amounted to \$5,552, compared with \$5,234 in the second quarter of 2008, representing an increase of \$318, or 6.1%.

For the six months ended June 30, 2008, total non-interest expense amounted to \$10,716, compared with \$10,222 for the same period in 2008, representing an increase of \$494, or 4.8%.

Factors contributing to the changes in non-interest expense are enumerated in the following discussion and analysis.

Salaries and Employee Benefit Expenses:

For the three months ended June 30, 2009, salaries and employee benefit expense amounted to \$2,681, essentially unchanged compared with the same quarter in 2008. For the six months ended June 30, 2009, salaries and employee benefits expense amounted to \$5,437, compared with \$5,341 for the same period in 2008, representing an increase of \$96, or 1.8%.

The increase in salaries and employee benefits expense was principally attributed to normal increases in base salaries and employee benefits, as well as changes in staffing levels and mix.

Occupancy Expenses:

For the three months ended June 30, 2009, total occupancy expenses amounted to \$330, compared with \$352 for the same quarter in 2008, representing a decline of \$22, or 6.25%. For the six months ended June 30, 2009 total occupancy expenses amounted to \$728, compared with \$737 for the same period in 2008, representing a decline of \$9, or 1.2%. The small declines in occupancy expenses were principally attributed to lower utilities costs experienced during the three and six months ended June 30, 2009, compared with the same periods in 2008.

Furniture and Equipment Expenses:

For the three months ended June 30, 2009, furniture and equipment expenses amounted to \$337, compared with \$373 for the same quarter in 2008, representing a decline of \$36, or 9.7%. For the six months ended June 30, 2009, furniture

and equipment expenses amounted to \$690, compared with \$863 for the same period in 2008, representing a decline of \$173, or 20.0%.

The declines in furniture and equipment expenses were principally attributed to declines in a variety of expense categories including depreciation expense, maintenance contract expenses, miscellaneous equipment purchases and repairs, and personal property taxes.

Credit and Debit Card Expenses:

These expenses principally relate to the Bank's Visa debit card processing activities, merchant credit card processing fees and processing fees associated with Visa credit cards. As previously reported and as more fully discussed above under the heading "Non-interest Income," in the fourth quarter of 2008 the Bank sold its merchant processing and Visa credit card portfolios.

For the three months ended June 30, 2009, credit and debit card expenses amounted to \$73, compared with \$326 for the same quarter in 2008, representing a decline of \$253 or 77.6%. For the six months ended June 30, 2008, credit and debit card expenses amounted to \$174, compared with \$581 for the same period in 2008, representing a decline of \$407, or 70.1%.

The three and six month declines in credit and debit card expenses were essentially offset by like declines in credit and debit card income, which is included in non-interest income in the Company's consolidated statements of income.

FDIC Insurance Assessments:

For the three months ended June 30, 2009, FDIC insurance assessments amounted to \$588, compared with \$17 for the same quarter in 2008, representing an increase of \$571.

Included in second quarter 2009 other operating expense was a special FDIC deposit insurance assessment amounting to \$495. During the last few quarters, the FDIC's Deposit Insurance Fund ("DIF") posted record losses causing the reserve ratio to fall well below 1.15%. A reserve ratio below 1.15% triggers the need for a DIF restoration plan in accordance with the FDI Reform Act of 2005 and conforming amendments. Pursuant to the Act, the FDIC must bring the reserve ratio back to 1.15% within five years. In the second quarter of 2009 the FDIC levied a special assessment on all FDIC insured financial institutions. The special assessment represented five basis points on the Bank's total assets, less Tier I Capital, as of June 30, 2009. The special assessment is payable in the third quarter of 2009. The special assessment was in addition to the normal second quarter 2009 assessment.

For the six months ended June 30, 2009, total FDIC insurance assessments amounted to \$681, compared with \$35 for the same period in 2008, representing an increase of \$646. The increase in FDIC insurance assessments was principally attributed to the \$495 special assessment recorded in the current quarter as discussed immediately above.

The increase in 2009 assessment premiums was also attributed to historical insurance assessment credits recorded in the first half of 2008 amounting to \$137, of which \$71 was recorded in the first quarter of 2008 and \$66 in the second quarter of 2008. In this regard, the FDI Reform Act required the FDIC to establish a one-time historical assessment credit that provided banks with a credit that could be used to offset insurance assessments in 2007 and 2008. This one-time, historical assessment credit was established to benefit banks that had funded deposit insurance funds prior to December 31, 1996.

Beginning in the second quarter of 2009, the FDIC added four new factors to the normal assessment rate calculation, including factors for brokered deposits, secured liabilities and unsecured liabilities. These changes are expected to significantly increase FDIC insurance expenses for all insured institutions, including the Bank.

Other Operating Expense:

For the three months ended June 30, 2009, total other operating expense amounted to \$1,543, compared with \$1,482 for the same quarter in 2008, representing an increase of \$61, or 4.1%. For the six months ended June 30, 2009, total other operating expense amounted to \$3,006, compared with \$2,665 for the same period in 2008, representing an increase of \$341, or 12.8%.

The increase in other operating expenses in the first half of 2009 compared with the first half of 2008 was attributed in part to the write-down of certain non-marketable venture capital equity investment funds considered other-than-temporarily impaired amounting to \$181, compared with \$36 during the six months ended June 30, 2008. These investment funds, originating as far back as 1994 and in most cases qualifying for Community Reinvestment Act credit, generally represent socially responsible venture capital investments in small businesses throughout Maine and New England. The other-than-temporary impairment write-down represented 38% of the recorded book carrying value for these investment funds.

The increase in other operating expenses in the first half of 2009 was also attributed to a \$128 reduction in the Company's previously reported Visa indemnification and covered litigation liability related to the Visa Reorganization, which was recorded in the first half of 2008. The Bank is not a party to the lawsuits brought against VISA U.S.A. The Company recognizes its portion of the Visa Indemnification at the estimated fair value of such obligation in accordance with FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others."

Income Taxes

For the three and six months ended June 30, 2009, total income taxes amounted to \$1,069 and \$2,159, compared with \$904 and \$1,793 for the same periods in 2008, representing increases of \$165 and \$366, or 18.3% and 20.4%, respectively.

The Company's effective tax rates for the three and six months ended June 30, 2009 amounted to 27.9% and 28.6%, compared with 30.8% and 31.1% for the same periods in 2008. The income tax provisions for these periods were less than the expense that would result from applying the federal statutory rate of 34% to income before income taxes, principally because of the impact of tax exempt interest income on certain investment securities, loans and bank owned life insurance.

Fluctuations in the Company's effective tax rate are generally attributed to changes in the relationship between non-taxable income and non-deductible expense, and income before income taxes, during any given reporting period.

FINANCIAL CONDITION

Total Assets

The Company's assets principally consist of loans and securities, which at June 30, 2009 represented 62.2% and 33.0% of total assets, compared with 65.2% and 29.9% at December 31, 2008, respectively.

At June 30, 2009, total assets amounted to \$1,070,558, compared with \$972,288 at December 31, 2008, representing an increase of \$98,270, or 10.1%.

Securities

The securities portfolio is primarily comprised of mortgage-backed securities issued by U.S. government agencies, U.S. government sponsored enterprises, and other non-agency, private label issuers. The portfolio also includes

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tax-exempt obligations of state and political subdivisions, and debt obligations of other U.S. government sponsored enterprises. At June 30, 2009, the securities portfolio did not contain any pools of sub-prime mortgage-backed securities, collateralized debt obligations, or commercial mortgage-backed securities. Additionally, the Bank did not have any equity securities or corporate debt exposure in its securities portfolio, nor did it own any perpetual preferred stock in Federal Home Loan Mortgage ("FHLMC") or Federal National Mortgage Association ("FNMA"), or any interests in pooled trust preferred securities or auction rate securities.

Bank management considers securities as a relatively attractive means to effectively leverage the Bank's strong capital position, as securities are typically assigned a significantly lower risk weighting for the purpose of calculating the Bank's and the Company's risk-based capital ratios. The overall objectives of the Bank's strategy for the securities portfolio include maintaining appropriate liquidity reserves, diversifying earning assets, managing interest rate risk, leveraging the Bank's strong capital position, and generating acceptable levels of net interest income.

The securities portfolio represented 34.2% of the Company's average earning assets during the six months ended June 30, 2009 and generated 37.5% of total tax equivalent interest and dividend income, compared with 29.4% and 28.4% for the same period in 2008, respectively.

Securities available for sale represented 100% of total securities at June 30, 2009, and December 31, 2008. Securities available for sale are reported at their fair value with unrealized gains or losses, net of taxes, excluded from earnings but shown separately as a component of shareholders' equity. Gains and losses on the sale of securities available for sale are determined using the specific-identification method and are shown separately in the consolidated statements of income.

Total Securities:

At June 30, 2009, total securities amounted to \$353,085, compared with \$290,502 at December 31, 2008, representing an increase of \$62,583 or 21.5%. Securities purchased during the first half of 2009 included mortgage-backed securities issued by U.S. Government agencies and sponsored enterprises, debt obligations of U.S.

Government-sponsored enterprises, and obligations of state and political subdivisions thereof. The increase in securities was intended to leverage the Bank's strong capital position in response to a relatively steep U.S. Treasury yield curve and as a means of generating higher levels of net interest income.

The following tables summarize the securities available for sale portfolio as of June 30, 2009 and December 31, 2008:

| | Amortized Cost* | June 30, 2009 | | Estimated Fair Value |
|---|--------------------|------------------------------|-------------------------------|-------------------------|
| | | Gross Unrealized Gains | Gross Unrealized Losses | |
| Available for Sale: | | | | |
| Debt obligations of U.S. Government-sponsored enterprises | \$ 4,222 | \$ 25 | \$ 123 | \$ 4,124 |
| Mortgage-backed securities: | | | | |
| U.S. Government-sponsored enterprises | 228,819 | 6,066 | 351 | 234,534 |
| U.S. Government agencies | 26,459 | 397 | 190 | 26,666 |
| Private label* | 37,885 | 10 | 8,999 | 28,896 |
| Obligations of states and political subdivisions thereof | 61,787 | 960 | 3,882 | 58,865 |
| Total | \$359,172 | \$7,458 | \$13,545 | \$353,085 |

*includes the cumulative write-down of securities considered to be other-than-temporarily impaired at June 30, 2009, with impairment write-downs totaling \$1,475; all related to private label mortgage backed securities.

December 31, 2008

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| | Amortized Cost* | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
|---|--------------------|------------------------------|-------------------------------|-------------------------|
| Available for Sale: | | | | |
| Debt obligations of U.S. Government-sponsored enterprises | \$ 700 | \$ 1 | \$ --- | \$ 701 |
| Mortgage-backed securities: | | | | |
| US Government-sponsored enterprises | 172,661 | 4,874 | 10 | 177,525 |
| US Government agencies | 32,750 | 961 | 26 | 33,685 |
| Private label* | 43,579 | 172 | 4,193 | 39,558 |
| Obligations of State and Political Subdivisions thereof | 42,534 | 166 | 3,667 | 39,033 |
| Total | \$292,224 | \$6,174 | \$7,896 | \$290,502 |

*

includes the cumulative write-down of securities considered to be other-than-temporarily impaired at December 31, 2008, with impairment write-downs totaling \$1,435, all related to private label mortgage backed securities.

Impaired Securities:

The securities portfolio contains certain securities where amortized cost exceeds fair value, which at June 30, 2009, amounted to an excess of \$13,545, or 3.8% of the amortized cost of the total securities portfolio. At December 31, 2008 this amount represented an excess of \$7,896, or 2.7% of the total securities portfolio. As of June 30, 2009, unrealized losses on securities in a continuous unrealized loss position more than twelve-months amounted to \$8,480, compared with \$1,980 at December 31, 2008.

As a part of the Company's ongoing security monitoring process, the Company identifies securities in an unrealized loss position that could potentially be other-than-temporarily impaired. If a decline in the fair value of an available-for-sale security is judged to be other-than-temporary, a charge is recorded in pre-tax earnings equal to the estimated credit losses inherent in the security.

During the second quarter of 2009, the Company concluded that unrealized losses on available-for-sale, private label mortgage-backed securities with an amortized cost of \$2,173 were other-than-temporarily impaired, because the Company could no longer conclude that it is probable it will recover the entire amount of these investments. Accordingly, the Company recorded an other-than-temporary impairment charge of \$454 in its consolidated statements of income, representing the estimated credit losses inherent in the security. Management believes these losses were attributable to a rapidly declining U.S. economy in general and the national housing market in particular, which deteriorated rapidly over the past year.

The Company also concluded that as of June 30, 2009, the unrealized losses on available-for-sale securities with an amortized cost of \$100,075 and a fair value of \$86,530 were temporarily impaired. This conclusion was based on the issuer's continued satisfaction of the securities obligations in accordance with their contractual terms and the expectation that they will continue to do so, the expectation that the Company will receive the entire amount of future contractual cash flows, as well as the evaluation of the fundamentals of the issuers' financial condition and other objective evidence. As of June 30, 2009, the Company did not intend to sell nor anticipated that it would be required to sell any of its impaired securities, that is, where fair value is less than the cost basis of the security.

Further information regarding impaired securities, other-than-temporarily impaired securities and evaluation of securities for impairment is incorporated by reference to above Notes 2, 4 and 10 of the interim consolidated financial statements in Part I, Item 1 of this report on Form 10-Q.

Federal Home Loan Bank Stock

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The Bank is a member of the Federal Home Loan Bank ("FHLB") of Boston. The FHLB of Boston is a cooperatively owned wholesale bank for housing and finance in the six New England states. Its mission is to support the residential mortgage and community-development lending activities of its members, which include over 450 financial institutions across New England. As a requirement of membership in the FHLB of Boston, the Bank must own a minimum required amount of FHLB stock, calculated periodically based primarily on its level of borrowings from the FHLB. The Bank uses the FHLB of Boston for most of its wholesale funding needs.

At June 30, 2009 the Bank's investment in FHLB stock totaled \$16,068, compared with \$14,796 at December 31, 2008, representing an increase of \$1,272, or 8.6%.

FHLB stock is a non-marketable equity security and therefore is reported at cost, which equals par value. Shares held in excess of the minimum required amount are generally redeemable at par value. However, in the first quarter of 2009 the FHLB announced a moratorium on such redemptions in order to preserve its capital in response to current market conditions and declining retained earnings. The minimum required shares are redeemable, subject to certain limitations, five years following termination of FHLB membership. The Bank has no intention of terminating its FHLB membership.

In the first quarter of 2009, the FHLB of Boston advised its members that it is focusing on preserving capital in response to other-than-temporary impairment losses it had sustained, declining capital ratios and ongoing market volatility. Accordingly, dividend payments for the first quarter of 2009 were suspended, and it is unlikely that dividends will be paid in 2009.

The Company periodically evaluates its investment in FHLB stock for impairment based on, among other things, the capital adequacy of the FHLB of Boston and its overall financial condition. No impairment losses have been recorded through June 30, 2009. The Bank will continue to monitor its investment in FHLB of Boston stock.

Loans

The loan portfolio is primarily secured by real estate in the counties of Hancock, Washington and Knox, Maine.

The following table summarizes the components of the Bank's loan portfolio as of the dates indicated.

LOAN PORTFOLIO SUMMARY

| | June 30, 2009 | December 31, 2008 |
|---|------------------|----------------------|
| Commercial real estate mortgages | \$246,918 | \$236,674 |
| Commercial and industrial loans | 79,895 | 65,717 |
| Agricultural and other loans to farmers | 21,857 | 19,390 |
| Total commercial loans | 348,670 | 321,781 |
| Residential real estate mortgages | 248,454 | 249,543 |
| Consumer loans | 4,752 | 4,773 |
| Home equity loans | 52,323 | 51,095 |
| Total consumer loans | 305,529 | 305,411 |
| Tax exempt loans | 10,251 | 5,358 |
| Deferred origination costs, net | 920 | 1,053 |

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| | | |
|--|-----------|-----------|
| Total loans | 665,370 | 633,603 |
| Allowance for loan losses | (6,722) | (5,446) |
| Total loans net of allowance for loan losses | \$658,648 | \$628,157 |

Total Loans:

At June 30, 2009, total loans stood at \$665,370, compared with \$633,603 at December 31, 2008, representing an increase of \$31,767, or 5.0%. Loan growth was led by commercial loans and tax- exempt loans to municipalities.

Commercial Loans:

At June 30, 2009, total commercial loans amounted to \$348,670, compared with \$321,781 at December 31, 2008, representing an increase of \$26,889, or 8.4%. At June 30, 2009, commercial loans represented 52.4% of the Bank's total loan portfolio, compared with 50.8% at December 31, 2008.

Commercial loans represented 84.6% of total loan growth when comparing June 30, 2009 with December 31, 2008. All categories of commercial loans posted meaningful increases.

Commercial loan growth has been challenged by a weakening economy, declining loan demand, and unrelenting competition for quality loans. Bank management attributes the overall growth in commercial loans, in part, to an effective business banking team, sustained new business development efforts, focused incentive compensation plans, and a local economy that is faring better than the nation as a whole. Notwithstanding these considerations, Company management anticipates commercial loan origination activity will experience a moderate slowdown during the remainder of 2009 compared with prior periods.

Consumer Loans:

At June 30, 2009, total consumer loans, which principally consisted of consumer real estate (residential mortgage) loans, amounted to \$305,529, unchanged compared with December 31, 2008.

Residential mortgage loan origination activity increased significantly during the first half of 2009, principally reflecting the declines in residential mortgage loan interest rates and increased borrower refinancing activity. However, while the Bank originated and closed \$44,999 in residential real estate loans during the first half of 2009, this amount was largely offset by cash flows (principal pay-downs and refinancings) from the existing residential real estate loan portfolio. Additionally, because of the interest rate risk considerations associated with low coupon mortgage loans, many of the low fixed rate residential mortgages originated in 2009 were sold in the secondary market with customer servicing retained and as a result were not reflected in outstanding loans at period end.

Tax Exempt Loans:

At June 30, 2009, tax exempt loans, amounted to \$10,251, compared with \$5,358 at December 31, 2008, representing an increase of \$4,893, or 91.3%.

Tax-exempt loans principally include loans to local government municipalities and, to a lesser extent, not-for-profit organizations. Government municipality loans typically have short maturities (e.g., tax anticipation notes). Government municipality loans are normally originated through a bid process among local financial institutions and are typically priced aggressively, thus generating relatively narrow net interest margins. The increase in tax exempt loans was largely attributed to a more aggressive pricing strategy by the Bank, as compared with prior periods.

Subprime Mortgage Lending:

Subprime mortgage lending, which has been the riskiest sector of the residential housing market, is not a market that Bank management has ever actively pursued. In general, the industry does not apply a uniform definition of what actually constitutes "sub-prime" lending. In referencing sub-prime lending activities, Bank management relies upon several sources, including Maine's Predatory Lending Law enacted January 1, 2008, and the "Statement of Subprime Mortgage Lending" issued by the federal bank regulatory agencies (the "Agencies") on June 29, 2007, which further references the Expanded Guidance for Subprime Lending Programs (the "Expanded Guidance"), issued by the Agencies by press release dated January 31, 2001.

In the Expanded Guidance, the Agencies indicated that sub-prime lending does not refer to individual sub-prime loans originated and managed, in the ordinary course of business, as exceptions to prime risk selection standards. The Agencies recognize that many Prime loan portfolios will contain such accounts. The Agencies also excluded Prime loans that develop credit problems after origination and community development loans from the sub-prime arena. According to the Expanded Guidance, sub-prime loans are other loans to borrowers that display one or more characteristics of reduced payment capacity. Five specific criteria, which are not intended to be exhaustive and are not meant to define specific parameters for all sub-prime borrowers and may not match all markets or institutions' specific sub-prime definitions, are set forth, including having a FICO (credit) score of 660 or lower. Based on the definitions and exclusions described above, Bank management considers the Bank as a Prime lender. Within the Bank's residential mortgage loan portfolio there are loans that, at the time of origination, had FICO scores of 660 or below. However, as a portfolio lender, the Bank reviews all credit underwriting data including all data included in borrower credit reports and does not base its underwriting decisions solely on FICO scores. Bank management believes the aforementioned loans, when made, were amply collateralized and documented, and otherwise conformed to the Bank's lending standards.

Credit Risk:

Credit risk is managed through loan officer authorities, loan policies, and oversight from the Bank's Senior Credit Officer, the Bank's Senior Loan Officers Committee, the Director's Loan Committee, and the Bank's Board of Directors. Management follows a policy of continually identifying, analyzing and grading credit risk inherent in the loan portfolio. An ongoing independent review, subsequent to management's review, of individual credits is performed by an independent loan review consulting firm, which reports to the Audit Committee of the Board of Directors.

As a result of management's ongoing review of the loan portfolio, loans are placed on non-accrual status, either due to the delinquent status of principal and/or interest, or a judgment by management that, although payments of principal and or interest are current, such action is prudent because collection in full of all outstanding principal and interest is in doubt. Loans are generally placed on non-accrual status when principal and or interest is 90 days overdue, or sooner if judged appropriate by management. Consumer loans are generally charged-off when principal and/or interest payments are 120 days overdue, or sooner if judged appropriate by management.

Non-performing Loans:

Non-performing loans include loans on non-accrual status, loans that have been treated as troubled debt restructurings and loans past due 90 days or more and still accruing interest. There were no troubled debt restructurings in the loan portfolio during 2008 and this continued to be the case during the six months ended June 30, 2009. The following table sets forth the details of non-performing loans as of the dates indicated:

TOTAL NON-PERFORMING LOANS

| | June 30, 2009 | December 31, 2008 |
|--|------------------|----------------------|
|--|------------------|----------------------|

Loans accounted for on a non-accrual basis:

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| | | |
|---|---------|---------|
| Real Estate: | | |
| Construction and development | \$ 24 | \$ 25 |
| Residential mortgage | 2,802 | 1,722 |
| Commercial and industrial, and agricultural | 3,027 | 2,138 |
| Consumer | 46 | 16 |
| Total non-accrual loans | 5,899 | 3,901 |
| Accruing loans contractually past due 90 days or more | 135 | 503 |
| Total non-performing loans | \$6,034 | \$4,404 |
| Allowance for loan losses to non-performing loans | 111% | 124% |
| Non-performing loans to total loans | 0.91% | 0.70% |
| Allowance to total loans | 1.01% | 0.86% |

The Bank's non-performing loans ended the current quarter at relatively low levels and were well below the Bank's peer group average. At June 30, 2009, total non-performing loans amounted to \$6,034, compared with \$4,404 at December 31, 2008, representing an increase of \$1,630, or 37.0%. At June 30, 2009, non-performing loans amounted to 0.91% of total loans, compared with 0.70% at December 31, 2008, representing an increase of 21 basis points.

The Bank attributes the overall stability of the loan portfolio to mature credit administration processes and disciplined underwriting standards, aided by a local economy that is faring better than the country as a whole. The Bank maintains a centralized loan collection and managed asset department, providing timely and effective collection efforts for problem loans.

While the level of non-performing loans ratios continued to reflect the overall favorable quality of the loan portfolio at June 30, 2009, Bank management is cognizant of the continued softening of the real estate market, rising unemployment rates and deteriorating economic conditions overall, and believes it is managing credit risk accordingly. Future levels of non-performing loans may be influenced by economic conditions, including the impact of those conditions on the Bank's customers, including debt service levels, declining collateral values, tourism activity, and other factors existing at the time. Management believes the economic activity and conditions in the local real estate markets will continue to be significant determinants of the quality of the loan portfolio in future periods and, thus, the Company's results of operations and financial condition.

Other Real Estate Owned:

Real estate acquired in satisfaction of a loan is reported in other assets. Properties acquired by foreclosure or deed in lieu of foreclosure are transferred to other real estate owned ("OREO") and recorded at the lower of cost or fair market value less estimated costs to sell based on appraised value at the date actually or constructively received. Loan losses arising from the acquisition of such property are charged against the allowance for loan losses. Subsequent reductions in fair value below the carrying value are charged to other operating expenses.

At June 30, 2009 total OREO amounted to \$605, compared with \$83 at December 31, 2008. One commercial real estate mortgage loan property and one residential mortgage loan property comprised the June 30, 2009 balance of OREO.

Allowance for Loan Losses

: At June 30, 2009, the allowance stood at \$6,722, compared with \$5,446 at December 31, 2008, representing an increase of \$1,276, or 23.4%. At June 30, 2009, the allowance expressed as a percentage of total loans stood at 101 basis points, up from 86 basis points at December 31, 2008.

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The allowance is available to absorb probable losses on loans. The determination of the adequacy of the allowance and provisioning for estimated losses is evaluated quarterly based on review of loans, with particular emphasis on non-performing and other loans that management believes warrant special consideration.

The allowance is maintained at a level that, in management's judgment, is appropriate for the amount of risk inherent in the current loan portfolio, and adequate to provide for estimated, probable losses. Allowances are established for specific impaired loans, a pool of reserves based on historical net loan charge-offs by loan types, and supplemental reserves that adjust historical net loss experience to reflect current economic conditions, industry specific risks, and other qualitative and environmental considerations impacting the inherent risk of loss in the current loan portfolio.

Specific allowances for impaired loans are determined in accordance with SFAS No. 114 "Accounting by Creditors for Impairment of a Loan," as amended by SFAS 118, "Accounting by Creditors For Impairment of a Loan-Income Recognition and Disclosures." The amount of loans considered to be impaired totaled \$3,027 as of June 30, 2009, compared with \$2,138 as of December 31, 2008. The related allowance for loan losses on these impaired loans amounted to \$248 as of June 30, 2009, compared with \$176 as of December 31, 2008.

Management recognizes that early and accurate recognition of risk is the best means to reduce credit losses. The Bank employs a comprehensive risk management structure to identify and manage the risk of loss. For consumer loans, the Bank identifies loan delinquency beginning at 10-day delinquency and provides appropriate follow-up by written correspondence or personal contact. Non-residential mortgage consumer loan losses are recognized no later than the point at which a loan is 120 days past due. Residential mortgage losses are recognized during the foreclosure process, or sooner, when that loss is quantifiable and reasonably assured. For commercial loans, the Bank applies a risk grading system, which stratifies the portfolio and allows management to focus appropriate efforts on the highest risk components of the portfolio. The risk grades include ratings that correlates substantially with regulatory definitions of "Pass," "Other Assets Especially Mentioned," "Substandard," "Doubtful," and "Loss."

While management uses available information to recognize losses on loans, changing economic conditions and the economic prospects of the borrowers may necessitate future additions or reductions to the allowance. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance, which also may necessitate future additions or reductions to the allowance, based on information available to them at the time of their examination.

The following table details changes in the allowance and summarizes loan loss experience by loan type for the six-month periods ended June 30, 2009 and 2008.

| | ALLOWANCE FOR LOAN LOSSES SIX MONTHS ENDED JUNE 30, 2009 AND 2008 | |
|-----------------------------------|---|----------|
| | 2009 | 2008 |
| Balance at beginning of period | \$ 5,446 | \$ 4,743 |
| Charge-offs: | | |
| Commercial real estate mortgages | 52 | 280 |
| Commercial and industrial loans | 160 | 3 |
| Residential real estate mortgages | 19 | --- |

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| | | |
|---|-----------|-----------|
| Consumer loans | 34 | 43 |
| Total charge-offs | 265 | 326 |
| Recoveries: | | |
| Commercial and industrial loans | 13 | --- |
| Residential real estate mortgages | 23 | --- |
| Consumer loans | 5 | 8 |
| Total recoveries | 41 | 8 |
| Net charge-offs | 224 | 318 |
| Provision charged to operations | 1,500 | 809 |
| Balance at end of period | \$ 6,722 | \$ 5,234 |
| Average loans outstanding during period | \$649,013 | \$599,991 |
| Annualized Net charge-offs to average loans outstanding | 0.07% | 0.11% |

The Bank's loan loss experience declined during six months ended June 30, 2009, with net loan charge-offs amounting to \$224, or annualized net charge-offs to average loans outstanding of 0.07%, compared with \$318, or annualized net charge-offs to average loans outstanding of 0.11%, during the first six months of 2008.

There were no material changes in loan concentrations during the six months ended June 30, 2009.

Based upon the process employed and giving recognition to all attendant factors associated with the loan portfolio, Company management believes the allowance for loan losses at June 30, 2009, is appropriate for the amount of risk inherent in the current loan portfolio and adequate to provide for estimated probable losses.

Deposits

During the three months ended June 30, 2009, the most significant funding source for the Bank's earning assets continued to be retail deposits, gathered through its network of twelve banking offices throughout downeast and midcoast Maine.

Historically, the banking business in the Bank's market area has been seasonal, with lower deposits in the winter and spring and higher deposits in summer and autumn. These seasonal swings have been fairly predictable and have not had a materially adverse impact on the Bank. Seasonal swings in deposits have been typically absorbed by the Bank's strong liquidity position, including borrowing capacity from the FHLB of Boston, brokered certificates of deposit obtained from the national market and cash flows from the securities portfolio.

At June 30, 2009, total deposits stood at \$634,959, compared with \$578,193 at December 31, 2008, representing an increase \$56,766, or 9.8%. The growth in total deposits was largely attributed to brokered deposits obtained from the national market, which ended the quarter at \$106,174, representing an increase of \$17,668 or 20.0%, compared with December 31, 2008. The increase in brokered deposits was utilized to help fund earning asset growth during a period when seasonal deposits were on the decline.

At June 30, 2009, total retail deposits stood at \$528,785, compared with \$489,687 at December 31, 2008, representing an increase of \$39,098, or 8.0%. Retail deposit growth was principally attributed to time deposits, with demand deposits, and savings and money market accounts posting a combined seasonal decline of \$11,050, or 5.0%.

Bank management believes it has exercised restraint with respect to overly aggressive deposit pricing strategies, and has sought to achieve an appropriate balance between retail deposit growth and wholesale funding levels, while considering the associated impacts on the Bank's net interest margin and liquidity position. In offering retail time deposits, the Bank generally prices these deposits on a relationship basis. At June 30, 2009, the weighted average cost of retail time deposits was 2.26% compared with 3.21% at December 31, 2008. At June 30, 2009 the weighted average cost of brokered time deposits was 2.77%, compared with 3.55% at December 31, 2008. Given the current interest rate environment and continuing time deposit maturities, management anticipates that the weighted average cost of time deposits will continue to show moderate declines for the balance of 2009.

Borrowed Funds

Borrowed funds principally consist of advances from the FHLB of Boston and, to a lesser extent, borrowings from the Federal Reserve Bank of Boston and securities sold under agreements to repurchase. Advances from the FHLB of Boston are secured by stock in the FHLB of Boston, investment securities, and blanket liens on qualifying mortgage loans and home equity loans. Borrowings from the Federal Reserve Bank of Boston are principally secured by securities and liens on certain commercial loans.

The Bank utilizes borrowed funds in leveraging its strong capital position and supporting its earning asset portfolios. Borrowed funds are principally utilized to support the Bank's investment securities portfolio and, to a lesser extent, fund loan growth. Borrowed funds also provide a means to help manage balance sheet interest rate risk, given the Bank's ability to select desired amounts, terms and maturities on a daily basis.

At June 30, 2009, total borrowings amounted to \$343,727, compared with \$323,903 at December 31, 2008, representing an increase of \$19,824, or 6.1%, compared with December 31, 2008. The increase in total borrowings was principally used to fund the growth of the Bank's securities portfolio.

Consistent with the Bank's asset and liability management strategy, the Bank has been adding long term borrowings to the balance sheet to protect net interest income in a rising rate environment. At June 30, 2009, short term borrowings with maturities of less than one year represented 37.1% of total borrowings, while long-term borrowings represented 62.9%.

In the second quarter of 2008, the Bank issued \$5,000 aggregate principal amount of subordinated debt securities. This action was taken to bolster the Bank's Tier 2 capital level and help support future earning asset growth without jeopardizing the Bank's historically strong capital position. The subordinated debt securities are due in 2023, but are callable by the Bank after five years without penalty. The rate of interest on these securities is three month Libor plus 345 basis points. The subordinated debt securities are classified as borrowings on the Company's consolidated balance sheet.

At June 30, 2009, total borrowings expressed as a percent of total assets amounted to 32.1%, compared with 33.3% December 31, 2008.

Capital Resources

Consistent with its long-term goal of operating a sound and profitable organization, during the first six months of 2009 the Company maintained its strong capital position and continued to be a "well-capitalized" financial institution according to applicable regulatory standards. Management believes this to be vital in promoting depositor and investor confidence and providing a solid foundation for future growth.

Capital Ratios:

The Company and the Bank are subject to the risk based capital guidelines administered by the Company's and the Bank's principal regulators. The risk based capital guidelines are designed to make regulatory capital requirements more sensitive to differences in risk profiles among banks and bank holding companies, to account for off-balance sheet exposure and to minimize disincentives for holding liquid assets. Under these guidelines, assets and off-balance sheet items are assigned to broad risk categories, each with appropriate weights. The resulting capital ratios represent capital as a percentage of risk weighted assets and off-balance sheet items. The guidelines require all banks and bank holding companies to maintain a minimum ratio of total risk based capital to risk weighted assets of 8%, including a minimum ratio of Tier I capital to total risk weighted assets of 4% and a Tier I capital to average assets of 4% ("Leverage Ratio"). Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a material effect on the Company's financial statements.

As of June 30, 2009, the Company and the Bank were considered "well-capitalized" under the regulatory guidelines. Under the capital adequacy guidelines, a "well-capitalized" institution must maintain a minimum total risk based capital to total risk weighted assets ratio of at least 10%, a minimum Tier I capital to total risk weighted assets ratio of at least 6%, and a minimum Tier I leverage ratio of at least 5%.

The following tables set forth the Company's and the Bank's regulatory capital at June 30, 2009 and December 31, 2008, under the rules applicable at that date.

| | Consolidated | | For Capital Adequacy Purposes | | To be well Capitalized under Prompt corrective Action provisions | |
|---------------------------|----------------------|--------------|--------------------------------------|--------------|---|--------------|
| | Actual Amount | Ratio | Required Amount | Ratio | Required Amount | Ratio |
| As of June 30, 2009 | | | | | | |
| Total Capital | | | | | | |
| (To Risk-Weighted Assets) | | | | | | |
| Consolidated | \$97,506 | 14.16% | \$55,081 | 8.0% | N/A | |
| Bank | \$97,237 | 14.14% | \$55,018 | 8.0% | \$68,773 | 10.0% |
| Tier 1 Capital | | | | | | |
| (To Risk-Weighted Assets) | | | | | | |
| Consolidated | \$85,784 | 12.46% | \$27,541 | 4.0% | N/A | |
| Bank | \$85,515 | 12.43% | \$27,509 | 4.0% | \$41,264 | 6.0% |
| Tier 1 Capital | | | | | | |
| (To Average Assets) | | | | | | |
| Consolidated | \$85,784 | 8.00% | \$42,884 | 4.0% | N/A | |
| Bank | \$85,515 | 7.98% | \$42,851 | 4.0% | \$53,564 | 5.0% |

| | Consolidated | | For Capital Adequacy Purposes | | To be well Capitalized Under Prompt Corrective Action Provisions | |
|---------------------------|----------------------|--------------|--------------------------------------|--------------|---|--------------|
| | Actual Amount | Ratio | Required Amount | Ratio | Required Amount | Ratio |
| As of December 31, 2008 | | | | | | |
| Total Capital | | | | | | |
| (To Risk-Weighted Assets) | | | | | | |
| Consolidated | \$73,191 | 11.60% | \$50,458 | 8.0% | N/A | |
| Bank | \$73,540 | 11.69% | \$50,333 | 8.0% | \$62,917 | 10.0% |
| Tier 1 Capital | | | | | | |
| (To Risk-Weighted Assets) | | | | | | |
| Consolidated | \$62,745 | 9.95% | \$25,229 | 4.0% | N/A | |
| Bank | \$63,094 | 10.03% | \$25,167 | 4.0% | \$37,750 | 6.0% |
| Tier 1 Capital | | | | | | |
| (To Average Assets) | | | | | | |
| Consolidated | \$62,745 | 6.61% | \$37,977 | 4.0% | N/A | |
| Bank | \$63,094 | 6.65% | \$37,944 | 4.0% | \$47,430 | 5.0% |

Series A Fixed Rate Cumulative Perpetual Preferred Stock and Warrant:

As previously reported, on January 16, 2009, as part of the Capital Purchase Program (the "CPP") established by the Treasury under the Emergency Economic Stabilization Act of 2008, the Company sold to Treasury (i) 18,751 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, no par value, having a liquidation preference of one thousand dollars per share; and (ii) a ten-year warrant to purchase up to 104,910 shares of the Company's common stock, par value two dollars per share at an initial exercise price of \$26.81 per share, for an aggregate purchase price of \$18,751 in cash. All of the proceeds from the sale are treated as Tier 1 capital for regulatory purposes. The investment in the Company by Treasury through the CPP increased the Company's already strong Tier 1 Leverage, Tier 1 Risk-based and Total Risk-based capital ratios by approximately 200, 300, and 300 basis points, respectively.

Trends, Events or Uncertainties:

There are no known trends, events or uncertainties, nor any recommendations by any regulatory authority, that are reasonably likely to have a material effect on the Company's capital resources, liquidity, or financial condition.

Cash Dividends:

The Company's principal source of funds to pay cash dividends and support its commitments is derived from Bank operations.

The Company paid regular cash dividends of \$0.26 per share of common stock in the second quarter of 2009, unchanged from the prior quarter but representing an increase of \$0.01 per share, or 4.0%, compared with the dividend paid for the same quarter in 2008.

The Company's Board of Directors recently declared a third quarter 2009 regular cash dividend of \$0.26 per share of common stock, unchanged compared with the same quarter in 2008. The dividend will be paid September 15, 2009 to shareholders of record as of the close of business on August 18, 2009.

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Prior to January 16, 2012, unless the Company has redeemed the CPP Shares or the Treasury has transferred the CPP Shares to a third party, the consent of Treasury will be required for the Company to increase its Common Stock dividend in excess of \$0.26 per share, which was the amount of the last regular dividend declared by the Company prior to October 14, 2008.

Stock Repurchase Plan:

In August 2008, the Company's Board of Directors approved a program to repurchase of up to 300,000 shares of the Company's common stock, or approximately 10.2% of the shares currently outstanding. The new stock repurchase program became effective as of August 21, 2008 and is authorized to continue for a period of up to twenty-four consecutive months. Depending on market conditions and other factors, these purchases may be commenced or suspended at any time, or from time to time, without prior notice and may be made in the open market or through privately negotiated transactions. As of June 30, 2009, the Company had repurchased 66,782 shares of stock under this plan, at a total cost of \$1,833 and an average price of \$27.44 per share. The Company recorded the repurchased shares as treasury stock.

The new stock repurchase program replaced the Company's stock repurchase program that had been in place since February 2004, which had authorized the repurchase of up to 310,000 or approximately 10% of the Company's outstanding shares of common stock. As of August 19, 2008, the date this program was terminated, the Company had repurchased 288,799 shares at a total cost of \$8,441 and an average price of \$29.23 per share.

Under the terms of the Purchase Agreement with Treasury in connection with the Company's participation in the CPP, the Company must have the consent of Treasury to redeem, repurchase, or acquire any shares of Company common stock or other equity or capital securities, other than in connection with employee benefit plans consistent with past practice and certain other circumstances specified in the Purchase Agreement. In January 2009 the Company suspended purchases under the Plan as required under the Purchase Agreement with Treasury in connection with the Company's participation in the CPP.

Contractual Obligations

The Company is a party to certain contractual obligations under which it is obligated to make future payments. These principally include borrowings from the FHLB, consisting of short and long-term fixed rate borrowings, and collateralized by all stock in the FHLB, a blanket lien on qualified collateral consisting primarily of loans with first and second mortgages secured by one-to-four family properties, and certain pledged investment securities. The Company has an obligation to repay all borrowings from the FHLB.

The Company is also obligated to make payments on operating leases for its branch office in Somesville, Maine and its office in Bangor, Maine.

The following table summarizes the Company's contractual obligations at June 30, 2009. Borrowings are stated at their contractual maturity due dates and do not reflect call features, or principal amortization features, on certain borrowings.

CONTRACTUAL OBLIGATIONS (Dollars in thousands)

| Description | Total Amount of Obligations | Payments Due By Period | | | |
|-------------|--------------------------------|------------------------|-------------|-------------|-----------|
| | | < 1 Year | > 1-3 Years | > 3-5 Years | > 5 Years |
| | | | | | |

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| | | | | | |
|--|-----------|-----------|-----------|----------|----------|
| Borrowings from Federal Home Loan Bank | \$296,809 | \$ 85,575 | \$100,764 | \$79,470 | \$31,000 |
| Borrowings from Federal Reserve Bank | \$ 30,000 | 30,000 | --- | --- | --- |
| Securities sold under agreements to repurchase | 11,918 | 11,918 | --- | --- | --- |
| Junior subordinated debentures | 5,000 | --- | --- | --- | 5,000 |
| Operating Leases | 143 | 73 | 70 | --- | --- |
| Total | \$343,870 | \$127,566 | \$100,834 | \$79,470 | \$36,000 |

All FHLB advances are fixed-rate instruments. Advances are payable at their call dates or final maturity dates. Advances are stated in the above table at their contractual final maturity dates. At June 30, 2009, the Bank had \$82,000 in callable advances, of which \$51,000 are currently callable.

In the normal course of its banking and financial services business, and in connection with providing products and services to its customers, the Company has entered into a variety of traditional third party contracts for support services. Examples of such contractual agreements would include services providing ATM, Visa debit card processing, trust services accounting support, check printing, statement rendering and the leasing of T-1 telecommunication lines supporting the Company's wide area technology network.

The majority of the Company's core operating systems and software applications are maintained "in-house" with traditional third party maintenance agreements of one year or less.

Off-Balance Sheet Arrangements

The Company is, from time to time, a party to certain off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on the Company's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources, that may be considered material to investors.

Standby Letters of Credit:

The Bank guarantees the obligations or performance of certain customers by issuing standby letters of credit to third parties. These letters of credit are sometimes issued in support of third party debt. The risk involved in issuing standby letters of credit is essentially the same as the credit risk involved in extending loan facilities to customers, and they are subject to the same origination, portfolio maintenance and management procedures in effect to monitor other credit products. The amount of collateral obtained, if deemed necessary by the Bank upon issuance of a standby letter of credit, is based upon management's credit evaluation of the customer.

At June 30, 2009, commitments under existing standby letters of credit totaled \$363, compared with \$262 at December 31, 2008. The fair value of the standby letters of credit was not significant as of the foregoing dates.

Off-Balance Sheet Risk

The Bank is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financial needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit and certain financial derivative instruments; namely, interest rate swap agreements and interest rate floor agreements.

Commitments to Extend Credit:

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Commitments to extend credit represent agreements by the Bank to lend to a customer provided there is no violation of any condition established in the contract. These commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee.

Since many of these commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis using the same credit policies as it does for its balance sheet instruments. The amount of collateral obtained, if deemed necessary by the Bank upon the issuance of commitment, is based on management's credit evaluation of the customer.

The following table summarizes the Bank's commitments to extend credit as of the dates shown:

| (Dollars in thousands) | June 30, 2009 | December 31, 2008 |
|--|------------------|-------------------------|
| Commitments to originate loans | \$ 30,226 | \$ 31,584 |
| Unused lines of credit | 69,715 | 70,610 |
| Un-advanced portions of construction loans | 4,238 | 4,284 |
| Total | \$104,179 | \$106,478 |

Financial Derivative Instruments:

As part of its overall asset and liability management strategy, the Bank periodically uses derivative instruments to minimize significant unplanned fluctuations in earnings and cash flows caused by interest rate volatility. The Bank's interest rate risk management strategy involves modifying the re-pricing characteristics of certain assets and liabilities so that changes in interest rates do not have a significant adverse effect on net interest income. Derivative instruments that management periodically uses as part of its interest rate risk management strategy include interest rate swap agreements and interest rate floor agreements. A policy statement, approved by the Board of Directors of the Bank, governs use of derivative instruments.

At June 30, 2009, the Bank had two outstanding derivative instruments. These derivative instruments were interest rate floor agreements, with notional principal amounts totaling \$30,000. The notional amounts of the financial derivative instruments do not represent exposure to credit loss. The Bank is exposed to credit loss only to the extent the counter-party defaults in its responsibility to pay interest under the terms of the agreements. Management does not anticipate non-performance by the counter-parties to the agreements, and regularly reviews the credit quality of the counter-parties from which the instruments have been purchased.

The details of the Bank's financial derivative instruments as of June 30, 2009 are summarized below. Also refer to Note 7 of the consolidated financial statements in Part I, Item 1 of this report on Form 10-Q.

INTEREST RATE FLOOR AGREEMENTS

| Notional Amount | Termination Date | Prime Strike Rate | Premium Paid | Unamortized Premium at 6/30/09 | Fair Value 6/30/09 | Cumulative Cash Flows Received |
|-----------------|------------------|-------------------|--------------|--------------------------------|--------------------|--------------------------------|
| \$20,000 | 08/01/10 | 6.00% | \$186 | \$65 | \$474 | \$474 |
| \$10,000 | 11/01/10 | 6.50% | \$ 69 | \$31 | \$348 | \$311 |

In 2005, interest rate floor agreements were purchased to limit the Bank's exposure to falling interest rates on two pools of loans indexed to the Prime interest rate. Under the terms of the agreements, the Bank paid premiums of \$186 and \$69 for the right to receive cash flow payments if the Prime interest rate falls below the floors of 6.00% and 6.50%, thus effectively ensuring interest income on the pools of Prime-based loans at minimum rates of 6.00% and 6.50% on the \$20,000 and \$10,000 notional amounts for the duration of the agreements, respectively. The interest rate floor agreements were designated as cash flow hedges in accordance with SFAS No. 133.

Liquidity

Liquidity is measured by the Company's ability to meet short-term cash needs at a reasonable cost or minimal loss. The Company seeks to obtain favorable sources of liabilities and to maintain prudent levels of liquid assets in order to satisfy varied liquidity demands. Besides serving as a funding source for maturing obligations, liquidity provides flexibility in responding to customer-initiated needs. Many factors affect the Company's ability to meet liquidity needs, including variations in the markets served by its network of offices, its mix of assets and liabilities, reputation and credit standing in the marketplace, and general economic conditions.

The Bank actively manages its liquidity position through target ratios established under its Asset Liability Management Policy. Continual monitoring of these ratios, both historical and through forecasts under multiple rate scenarios, allows the Bank to employ strategies necessary to maintain adequate liquidity.

The Bank uses a basic surplus model to measure its liquidity over 30 and 90-day time horizons. The relationship between liquid assets and short-term liabilities that are vulnerable to non-replacement are routinely monitored. The Bank's policy is to maintain a liquidity position of at least 5.0% of total assets. At June 30, 2009, liquidity, as measured by the basic surplus/deficit model, was 9.8% over both the 30-day horizon and 90-day horizons.

At June 30, 2009, the Bank had unused lines of credit and net unencumbered qualifying collateral availability to support its credit line with the FHLB approximating \$60 million. The Bank also had capacity to borrow funds on a secured basis utilizing the Borrower In Custody ("BIC") program at the Federal Reserve Bank of Boston. At June 30, 2009 the Bank's available secured line of credit at the Federal Reserve Bank of Boston stood at \$112,637, or 10.5% of the Company's total assets. The Bank also has access to the national brokered deposit market, and has been using this funding source to bolster its liquidity position.

The Bank maintains a liquidity contingency plan approved by the Bank's Board of Directors. This plan addresses the steps that would be taken in the event of a liquidity crisis, and identifies other sources of liquidity available to the Company. The Company believes that the level of liquidity is sufficient to meet current and future funding requirements. However, changes in economic conditions, including consumer savings habits and availability or access to the brokered deposit market could potentially have a significant impact on the Company's liquidity position.

Impact of Inflation and Changing Prices

The Consolidated Financial Statements and the accompanying Notes to the Consolidated Financial Statements presented elsewhere in this report have been prepared in accordance with U.S. generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation.

Unlike many industrial companies, substantially all of the assets and virtually all of the liabilities of the Company are monetary in nature. As a result, interest rates have a more significant impact on the Company's performance than the general level of inflation. Over short periods of time, interest rates and the U.S. Treasury yield curve may not necessarily move in the same direction or in the same magnitude as inflation.

While the financial nature of the Company's consolidated balance sheets and statements of income is more clearly affected by changes in interest rates than by inflation, inflation does affect the Company because as prices increase the money supply tends to increase, the size of loans requested tends to increase, total Company assets increase, and interest rates are affected by inflationary expectations. In addition, operating expenses tend to increase without a corresponding increase in productivity. There is no precise method, however, to measure the effects of inflation on the Company's financial statements. Accordingly, any examination or analysis of the financial statements should take into consideration the possible effects of inflation.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk of loss in a financial instrument arising from adverse changes in market rates/prices, such as interest rates, foreign currency exchange rates, commodity prices and equity prices. Interest rate risk is the most significant market risk affecting the Company. Other types of market risk do not arise in the normal course of the Company's business activities.

Interest Rate Risk:

Interest rate risk can be defined as an exposure to movement in interest rates that could have an adverse impact on the Bank's net interest income. Interest rate risk arises from the imbalance in the re-pricing, maturity and/or cash flow characteristics of assets and liabilities. Management's objectives are to measure, monitor and develop strategies in response to the interest rate risk profile inherent in the Bank's balance sheet. The objectives in managing the Bank's balance sheet are to preserve the sensitivity of net interest income to actual or potential changes in interest rates, and to enhance profitability through strategies that promote sufficient reward for understood and controlled risk.

The Bank's interest rate risk measurement and management techniques incorporate the re-pricing and cash flow attributes of balance sheet and off balance sheet instruments as they relate to current and potential changes in interest rates. The level of interest rate risk, measured in terms of the potential future effect on net interest income, is determined through the use of modeling and other techniques under multiple interest rate scenarios. Interest rate risk is evaluated in depth on a quarterly basis and reviewed by the Asset/Liability Committee ("ALCO") and the Bank's Board of Directors.

The Bank's Asset Liability Management Policy, approved annually by the Bank's Board of Directors, establishes interest rate risk limits in terms of variability of net interest income under rising, flat, and decreasing rate scenarios. It is the role of ALCO to evaluate the overall risk profile and to determine actions to maintain and achieve a posture consistent with policy guidelines.

The Bank utilizes an interest rate risk model widely recognized in the financial industry to monitor and measure interest rate risk. The model simulates the behavior of interest income and expense of all balance sheet and off-balance sheet instruments, under different interest rate scenarios together with a dynamic future balance sheet. Interest rate risk is measured in terms of potential changes in net interest income based upon shifts in the yield curve.

The interest rate risk sensitivity model requires that assets and liabilities be broken down into components as to fixed, variable, and adjustable interest rates, as well as other homogeneous groupings, which are segregated as to maturity and type of instrument. The model includes assumptions about how the balance sheet is likely to evolve through time and in different interest rate environments. The model uses contractual re-pricing dates for variable products, contractual maturities for fixed rate products, and product specific assumptions for deposit accounts, such as money market accounts, that are subject to re-pricing based on current market conditions. Re-pricing margins are also determined for adjustable rate assets and incorporated in the model. Investment securities and borrowings with call provisions are examined on an individual basis in each rate environment to estimate the likelihood of a call. Prepayment assumptions for mortgage loans and mortgage backed securities are developed from industry median estimates of prepayment speeds, based upon similar coupon ranges and seasoning. Cash flows and maturities are then

determined, and for certain assets, prepayment assumptions are estimated under different interest rate scenarios. Interest income and interest expense are then simulated under several hypothetical interest rate conditions including:

- A flat interest rate scenario in which current prevailing rates are locked in and the only balance sheet fluctuations that occur are due to cash flows, maturities, new volumes, and re-pricing volumes consistent with this flat rate assumption.
- A 200 basis point rise or decline in interest rates applied against a parallel shift in the yield curve over a twelve-month period together with a dynamic balance sheet anticipated to be consistent with such interest rate changes.
- Various non-parallel shifts in the yield curve, including changes in either short-term or long-term rates over a twelve-month horizon, together with a dynamic balance sheet anticipated to be consistent with such interest rate changes.
- An extension of the foregoing simulations to each of two, three, four and five year horizons to determine the interest rate risk with the level of interest rates stabilizing in years two through five. Even though rates remain stable during this two to five year time period, re-pricing opportunities driven by maturities, cash flow, and adjustable rate products will continue to change the balance sheet profile for each of the rate conditions.

Changes in net interest income based upon the foregoing simulations are measured against the flat interest rate scenario and actions are taken to maintain the balance sheet interest rate risk within established policy guidelines.

The following table summarizes the Bank's net interest income sensitivity analysis as of June 30, 2009, over one and two-year horizons. In light of the Federal Funds rate of 0% - 0.25% and the two-year U.S. Treasury of 1.11% on the date presented, the analysis incorporates a declining interest rate scenario of 100 basis points, rather than the 200 basis points, as would normally be the case.

INTEREST RATE RISK
CHANGE IN NET INTEREST INCOME FROM THE FLAT RATE SCENARIO
JUNE 30, 2009

| | -100 Basis Points Parallel Yield Curve Shift | +200 Basis Points Parallel Yield Curve Shift |
|---------------------------------|--|--|
| Year 1 | | |
| Net interest income change (\$) | \$ 17 | (\$ 318) |
| Net interest income change (%) | 0.05% | (0.92%) |
| Year 2 | | |
| Net interest income change (\$) | (\$626) | \$1,357 |
| Net interest income change (%) | (1.80%) | 3.91% |

As more fully discussed below, the June 30, 2009 interest rate sensitivity modeling results indicate that the Bank's balance sheet is about evenly matched over the one-year horizon and will benefit from rising interest rates over the two year horizon.

Assuming interest rates remain at or near their current levels and the Bank's balance sheet structure and size remain at current levels, the interest rate sensitivity simulation model suggests that net interest income will trend upward over the one-year horizons then remain essentially level over the two year horizon. The upward trend over the one year horizon principally results from funding costs continuing to roll over at rates lower than current portfolio levels while earning asset yields remain relatively stable.

Assuming short-term and long-term interest rates decline 100 basis points from current levels (i.e., a parallel yield curve shift) and the Bank's balance sheet structure and size remain at current levels, management believes net interest income will remain stable over the one year horizon as reductions to funding costs more offset declining asset yields. Over the two year horizon, the interest rate sensitivity simulation model suggests the net interest margin will be pressured by accelerated cash flows on earning assets and the re-pricing of the Bank's earning asset base, resulting in a slow downward trend in net interest income. Should the yield curve steepen as rates fall, the model suggests that accelerated earning asset prepayments will slow, resulting in a more stabilized level of net interest income. Management anticipates that continued earning asset growth will be needed to meaningfully increase the Bank's current level of net interest income should both long-term and short-term interest rates decline in parallel.

Assuming the Bank's balance sheet structure and size remain at current levels and the Federal Reserve increases short-term interest rates by 200 basis points, and the balance of the yield curve shifts in parallel with these increases, management believes net interest income will post a small decline over the twelve month horizon, then begin a strong and steady recovery over the two year horizon and beyond. The interest rate sensitivity simulation model suggests that as interest rates rise, the Bank's funding costs will initially re-price more quickly than its earning asset portfolios, causing a small decline in net interest income. As funding costs begin to stabilize early in the second year of the simulation, the model suggests that the earning asset portfolios will continue to re-price at prevailing interest rate levels and cash flows from earning asset portfolios will be reinvested into higher yielding earning assets, resulting in a widening of spreads and improving levels of net interest income over the two year horizon and beyond. Management believes continued earning asset growth will be necessary to meaningfully increase the current level of net interest income over the one year horizon should short-term and long-term interest rates rise in parallel. Over the two year horizon and beyond, management believes low to moderate earning asset growth will be necessary to meaningfully increase the current level of net interest income.

The preceding sensitivity analysis does not represent a Company forecast and should not be relied upon as being indicative of expected operating results. These hypothetical estimates are based upon numerous assumptions including: the nature and timing of interest rate levels and yield curve shape, prepayment speeds on loans and securities, deposit rates, pricing decisions on loans and deposits, reinvestment or replacement of asset and liability cash flows, and renegotiated loan terms with borrowers. While assumptions are developed based upon current economic and local market conditions, the Company cannot make any assurances as to the predictive nature of these assumptions including how customer preferences or competitor influences might change.

As market conditions vary from those assumed in the sensitivity analysis, actual results may also differ due to: prepayment and refinancing levels deviating from those assumed; the impact of interest rate change caps or floors on adjustable rate assets; the potential effect of changing debt service levels on customers with adjustable rate loans; depositor early withdrawals and product preference changes; and other such variables. The sensitivity analysis also does not reflect additional actions that the Bank's ALCO and board of directors might take in responding to or anticipating changes in interest rates, and the anticipated impact on the Bank's net interest income.

ITEM 4. CONTROLS AND PROCEDURES

Company management evaluated, with the participation of the Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this quarterly report. Based on such evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that the Company's disclosure

controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and regulations and are operating in an effective manner.

No change in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15(d)-15(f) under the Securities Exchange Act of 1934) occurred during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1: Legal Proceedings

The Company and its subsidiaries are parties to certain ordinary routine litigation incidental to the normal conduct of their respective businesses, which in the opinion of management based upon currently available information will have no material effect on the Company's consolidated financial statements.

Item 1A: Risk Factors

There have been no material changes to the Risk Factors previously disclosed in Part I, Item 1A of the Company's Annual Report on Form 10-K for the year-ended December 31, 2008.

Item 2: Unregistered Sales of Equity Securities and Use of Proceeds

(a) None

(b) None

(c) None

Item 3: Defaults Upon Senior Securities

None

Item 4: Submission of Matters to a Vote of Security Holders

a) The Annual Meeting of the Company's shareholders was held on May 19, 2009.

b) Proxies for the meeting were solicited pursuant to Section 14(a) of the Securities and Exchange Act of 1934. There were no solicitations in opposition to the nominees for election to the Company's Board of Directors as listed in the proxy statement.

The votes for Directors were as follows:

| Nominee Elected as Director | For | Withheld |
|-----------------------------|--------------|------------|
| Thomas A. Colwell | 2,193,241.48 | 67,263.03 |
| Robert C. Carter | 2,105,563.80 | 154,940.71 |
| Jacquelyn S. Dearborn | 2,105,745.14 | 154,759.37 |
| Peter Dodge | 2,202,242.48 | 58,262.03 |
| Martha T. Dudman | 2,096,211.80 | 164,292.71 |
| Lauri E. Fernald | 2,105,848.48 | 154,656.03 |
| Gregg S. Hannah | 2,097,678.72 | 162,825.79 |

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| | | |
|--------------------|--------------|------------|
| Clyde H. Lewis | 2,105,548.74 | 154,955.77 |
| Joseph M. Murphy | 2,198,647.31 | 61,857.20 |
| Robert M. Phillips | 2,107,368.48 | 153,136.03 |
| Constance C. Shea | 2,105,200.67 | 155,303.84 |
| Kenneth E. Smith | 2,109,195.11 | 151,309.40 |
| Scott G. Toothaker | 2,091,431.14 | 169,073.37 |
| David B. Woodside | 2,107,486.80 | 153,017.71 |

Continuing members of the Board of Directors were as follows:

| Name | Position | Current Term Expires |
|-----------------------|----------|----------------------|
| Thomas A. Colwell | Director | 2010 |
| Robert C. Carter | Director | 2010 |
| Jacquelyn S. Dearborn | Director | 2010 |
| Peter Dodge | Director | 2010 |
| Martha T. Dudman | Director | 2010 |
| Lauri E. Fernald | Director | 2010 |
| Gregg S. Hannah | Director | 2010 |
| Clyde H. Lewis | Director | 2010 |
| Joseph M. Murphy | Director | 2010 |
| Robert M. Phillips | Director | 2010 |
| Constance C. Shea | Director | 2010 |
| Kenneth E. Smith | Director | 2010 |
| Scott G. Toothaker | Director | 2010 |
| David B. Woodside | Director | 2010 |

The vote to set the number of Directors for the ensuing year at fourteen was as follows:

| | | | |
|--------------|-----------|-----------|----------|
| For | Against | Abstain | Un-voted |
| 2,198,878.57 | 15,740.59 | 45,883.35 | 0 |

The vote to approve the Bar Harbor Bankshares and Subsidiaries Equity Incentive Plan of 2009 was as follows:

| | | | |
|--------------|-----------|-----------|----------|
| For | Against | Abstain | Un-voted |
| 1,478,509.96 | 63,336.11 | 70,519.44 | 648,139 |

The vote to approve an advisory (non-binding) proposal on the Company's executive compensation policies and procedures was as follows:

| | | | |
|--------------|-----------|-----------|----------|
| For | Against | Abstain | Un-voted |
| 2,104,034.42 | 69,822.06 | 86,644.03 | 0 |

Item 5: Other Information

(a) None

(b) None

Item 6: Exhibits

(a) Exhibits.

**EXHIBIT
NUMBER**

| | | |
|-----|--|--|
| 3.1 | Articles of Incorporation, as amended to date | Incorporated herein by reference to Form 10-K, Part IV, Item 15, Exhibit 3.1, filed with the Commission on March 16, 2009. |
| 3.2 | Bylaws, as amended to date | Incorporated herein by reference to Form 8-K, Exhibit 3, filed with the Commission on December 17, 2008. |
| 4 | Instruments Defining Rights of Security Holders | |
| 4.1 | Certificate of Designations, Fixed Rate Cumulative Perpetual Preferred Stock, Series A | Incorporated herein by reference to Form 8-K, Exhibit 3.1, filed with the Commission on January 21, 2009. |
| 4.2 | Form of Specimen Stock Certificate for Series A Preferred Stock | Incorporated herein by reference to Form 8-K, Exhibit 4.1, filed with the Commission on January 21, 2009. |
| 4.3 | Letter Agreement with U. S. Treasury for purchase of Series A Preferred Stock | Incorporated herein by reference to Form 8-K, Exhibit 10.1, filed with the Commission on January 21, 2009. |
| 4.4 | Warrant to Purchase Shares of Company Common Stock issued to U. S. Treasury | Incorporated herein by reference to Form 8-K, Exhibit 4.2, filed with the Commission on January 21, 2009. |
| 4.5 | Debt Securities Purchase Agreement | Incorporated herein by reference to Form 10-K, Part IV, Item 15, Exhibit 4.5, filed with the Commission on March 16, 2009. |
| 4.6 | Form of Subordinated Debt Security of Bar Harbor Bank & Trust | Incorporated herein by reference to Form 10-K, Part IV, Item 15, Exhibit 4.6, filed with the Commission on March 16, 2009. |
| 10 | Material Contracts | |

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| | | |
|------|---|--|
| 10.1 | Bar Harbor Bankshares and subsidiaries Equity Incentive Plan of 2009 | Incorporated herein by reference to Form 8-K, Item 9.01(d), Exhibit 99.1, filed with the Commission on May 26, 2009. |
| 11.1 | Statement re computation of per share earnings | Data required by SFAS No. 128, Earnings Per Share, is provided in Note 3 to the consolidated financial statements in this report on Form 10-Q. |
| 31.1 | Certification of the Chief Executive Officer under Rule 13a-14(a)/15d-14(a) | Filed herewith. |
| 31.2 | Certification of the Chief Financial Officer under Rule 13a-14(a)/15d-14(a) | Filed herewith. |
| 32.1 | Certification of Chief Executive Officer under 18 U.S.C. Section 1350 | Filed herewith. |
| 32.2 | Certification of Chief Financial Officer under 18 U.S.C. Section 1350 | Filed herewith. |

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BAR HARBOR BANKSHARES
(Registrant)

/s/Joseph M. Murphy

Date: August 10, 2009

Joseph M. Murphy
President & Chief Executive Officer

/s/Gerald Shencavitz

Date: August 10, 2009

Gerald Shencavitz
Executive Vice President, Chief Financial Officer &
Principal Accounting Officer