IRWIN FINANCIAL CORP

Reminder: Report on a separate line for each class of

securities beneficially owned directly or indirectly.

Form 5

February 11, 2005

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FORM	5							OMB AF	PPROVAL		
. •	MMISSION	OMB Number:	3235-0362								
Check this b		Wa	Washington, D.C. 20549 'ATEMENT OF CHANGES IN BENIOWNERSHIP OF SECURITIES					Expires:	January 31 2005		
to Section 16 Form 4 or Fo 5 obligations may continue	Se. ANNU						TICIAL	Estimated average burden hours per response 1			
See Instruction 1(b). Form 3 Hold Reported Form 4 Transactions Reported	Filed pursu fings Section 17(a)			Compan	у Ас	t of 19		1			
1. Name and Add SOUZA MAT	dress of Reporting Pe	Symbol	2. Issuer Name and Ticker or Trading Symbol IRWIN FINANCIAL CORP [IFC]				5. Relationship of Reporting Person(s) to Issuer				
(Last) IRWIN FINA	12/31/2001				(Check all applicable) Director 10% Owner _X_ Officer (give title Other (specify below)						
CORPORAT							· · · · · · · · · · · · · · · · · · ·	ics and Secreta	ary		
WASHINGTO											
	(Street)		4. If Amendment, Date Original Filed(Month/Day/Year)				6. Individual or Joint/Group Reporting (check applicable line)				
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COLUMBUS	, IN 47201					_	<ul><li>K_ Form Filed by C</li><li>_ Form Filed by M</li><li>erson</li></ul>				
(City)	(State) (Z	ip) Tak	ole I - Non-Deriv	ative Secu	rities .	Acquir	ed, Disposed of,	or Beneficial	ly Owned		
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)		Code	4. Securit Acquired Disposed (Instr. 3,	(A) o of (D	)	5. Amount of Securities Beneficially Owned at end of Issuer's	Ownership Form: Direct (D) or Indirect (I)	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
				Amount	(A) or (D)	Price	Fiscal Year (Instr. 3 and 4)	(Instr. 4)			
COMMON STOCK	Â	Â	Â	Â	Â	Â	24,000 <u>(1)</u> <u>(2)</u>	D	Â		
COMMON STOCK	Â	Â	Â	Â	Â	Â	6,201 (3)	I	BY SPOUSE		

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SEC 2270

(9-02)

#### Edgar Filing: IRWIN FINANCIAL CORP - Form 5

# $\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (\emph{e.g.}, puts, calls, warrants, options, convertible securities) \\ \end{tabular}$

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Num of Deriv Secur Acqu (A) of Dispo of (D (Instr 4, and	vative rities ired or osed 0)	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount Underlying Securitie (Instr. 3 and 4)	
					(A)	(D)	Date Exercisable	Expiration Date	Title	Amour or Number of Shar
Non-Qualified Stock Option (Right to Buy)	\$ 10.6562	Â	Â	Â	Â	Â	(4)	04/18/2006	Common Stock	8,80
Non-Qualified Stock Option (Right to Buy)	\$ 13.6875	Â	Â	Â	Â	Â	(4)	04/29/2007	Common Stock	7,62
Non-Qualified Stock Option (Right to Buy)	\$ 15.65	Â	Â	Â	Â	Â	(4)	02/13/2012	Common Stock	16,60
Non-Qualified Stock Option (Right to Buy)	\$ 16.9687	Â	Â	Â	Â	Â	(4)	04/25/2010	Common Stock	10,50
Non-Qualified Stock Option (Right to Buy)	\$ 21.38	Â	Â	Â	Â	Â	(4)	04/24/2011	Common Stock	11,10
Non-Qualified Stock Option (Right to Buy)	\$ 22.46	Â	Â	Â	Â	Â	(4)	04/24/2013	Common Stock	21,60
Non-Qualified Stock Option (Right to Buy)	\$ 23.89	Â	Â	Â	Â	Â	(4)	04/28/2014	Common Stock	12,00
Non-Qualified Stock Option (Right to Buy)	\$ 24.0937	Â	Â	Â	Â	Â	(4)	04/28/2009	Common Stock	6,20
Non-Qualified Stock Option (Right to Buy)	\$ 28.1875	Â	Â	Â	Â	Â	(4)	04/20/2008	Common Stock	3,78

## **Reporting Owners**

Reporting Owner Name / Address	Relationships						
and the second	Director	10% Owner	Officer	Other			
SOUZA MATTHEW F IRWIN FINANCIAL CORPORATION 500 WASHINGTON STREET COLUMBUS Â INÂ 47201	Â	Â	SVP Ethics and Secretary	Â			

## **Signatures**

/s/ Matthew F.
Souza

**Signature of Reporting Person

O1/13/2005

## **Explanation of Responses:**

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Between 4-30-04 and 12-30-04 the reporting person acquired 399 shares of Irwin Financial Corporation Common stock under the Irwin Financial Corporation Employees' Stock Purchase Plan. The information in this report is as of 12-30-04. The Plan provides for the purchase of fractional shares. The number reported is the nearest whole number. Between 4-30-04 and 12-31-04, the reporting person

- acquired 125 shares of Iractional Shares. The humber reported is the heatest whole humber. Between 4-30-04 and 12-31-04, the reporting person acquired 125 shares of Irwin Financial Corporation common stock under the Irwin Financial Corporation Dividend and Common Stock Purchase Plan. The information in this report is as of 12-31-04. The Plan provides for the purchase of fractional shares. The number reported is the nearest whole number.
- Between 4-30-04 and 12-31-04 the reporting person acquired 55 shares of Irwin Financial Corporation common stock through

  (2) broker-administered dividend reinvestment with terms similar to the Irwin Financial Corporation Dividend Reinvestment Plan. Shares noted are as of 12-31-04. The Plan provides for the purchase of fractional shares. The number reported is the nearest whole number.
- Between 4-30-04 and 12-31-04, the reporting person's spouse acquired 55 shares of Irwin Financial Corporation common stock through broker-administered dividend reinvestment with terms similar to the Irwin Financial Corporation Dividend Reinvestment Plan. Shares noted are as of 12-31-04. The Plan provides for the purchase of fractional shares. The number reported is the nearest whole number.
- The Plan provides for phased-in vesting of rights to exercise granted stock options. In the year of the grant, optionee may exercise 25% of total options granted. In each of the three years immediately following the year of the grant, optionee may exercise an additional 25% of the options granted. Grant of option was made to reporting person in transaction exempt under Rule 16b-3.

Note: File three copies of this Form, one of which must be manually signed. If space provided is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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