

Lloyds Banking Group plc  
Form 6-K  
February 22, 2017

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C.20549

FORM 6-K

Report of Foreign Private Issuer  
Pursuant to Rule 13a-16 or 15d-16  
of the Securities Exchange Act of 1934

(22 February 2017)

LLOYDS BANKING GROUP plc  
(Translation of registrant's name into English)  
5th Floor  
25 Gresham Street  
London  
EC2V 7HN  
United Kingdom  
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports  
under cover Form 20-F or Form 40-F.  
Form 20-F..X.. Form 40-F.....

Indicate by check mark whether the registrant by furnishing the information  
contained in this Form is also thereby furnishing the information to the  
Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.  
Yes ..... No ..X..

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule  
12g3-2(b): 82- \_\_\_\_\_

Index to Exhibits  
Item

No. 1  
Regulatory News Service Announcement, dated 22 February 2017

re: Final Results

Lloyds Banking Group plc

2016 Results

22 February 2017

## BASIS OF PRESENTATION

This release covers the results of Lloyds Banking Group plc together with its subsidiaries (the Group) for the year ended 31 December 2016.

Statutory basis: Statutory information is set out on pages 33 to 46. However, a number of factors have had a significant effect on the comparability of the Group's financial position and results. Accordingly, the results are also presented on an underlying basis.

Underlying basis: The statutory results are adjusted for certain items which are listed below, to allow a comparison of the Group's underlying performance.

- losses on redemption of the Enhanced Capital Notes and the volatility in the value of the embedded equity conversion feature;
- market volatility and asset sales, which includes the effects of certain asset sales, the volatility relating to the Group's own debt and hedging arrangements and that arising in the insurance businesses and insurance gross up;
- the unwind of acquisition-related fair value adjustments and the amortisation of purchased intangible assets;
- restructuring costs, comprising severance related costs relating to the Simplification programme, the costs of implementing regulatory reform and ring-fencing and the rationalisation of the non-branch property portfolio;
- TSB build and dual-running costs and the loss relating to the TSB sale in 2015; and
- payment protection insurance and other conduct provisions.

Unless otherwise stated, income statement commentaries throughout this document compare the 12 months ended 31 December 2016 to the 12 months ended 31 December 2015, and the balance sheet analysis compares the Group balance sheet as at 31 December 2016 to the Group balance sheet as at 31 December 2015.

Alternative performance measures: The Group uses a number of alternative performance measures, including underlying profit, in the discussion of its business performance and financial position on page 2 and pages 5 to 25. Further information on these measures is set out on page 47.

Restatement: With effect from 1 January 2016 the unsecured personal loans business was transferred from Retail to Consumer Finance and elements of the Group's business in the Channel Islands and Isle of Man were transferred from Retail to Commercial Banking. In addition, certain mortgage lending has been reclassified as closed to new business. The results for the year ended 31 December 2016 and the comparative periods are reported on the new basis.

## FORWARD LOOKING STATEMENTS

This document contains certain forward looking statements with respect to the business, strategy and plans of Lloyds Banking Group and its current goals and expectations relating to its future financial condition and performance. Statements that are not historical facts, including statements about Lloyds Banking Group's or its directors' and/or management's beliefs and expectations, are forward looking statements. By their nature, forward looking statements involve risk and uncertainty because they relate to events and depend upon circumstances that will or may occur in the future. Factors that could cause actual business, strategy, plans and/or results (including but not limited to the payment of dividends) to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward looking statements made by the Group or on its behalf include, but are not limited to: general economic and business conditions in the UK and internationally; market related trends and developments; fluctuations in interest rates (including low or negative rates), exchange rates, stock markets and currencies; the ability to access sufficient sources of capital, liquidity and funding when required; changes to the Group's credit ratings; the ability to derive cost savings and other benefits including, but without limitation as a result of any acquisitions, disposals and other strategic transactions; changing customer behaviour including consumer spending, saving and borrowing habits; changes to borrower or counterparty credit quality; instability in the global financial markets, including Eurozone instability, the

exit by the UK from the European Union (EU) and the potential for one or more other countries to exit the EU or the Eurozone and the impact of any sovereign credit rating downgrade or other sovereign financial issues; technological changes and risks to cyber security; natural, pandemic and other disasters, adverse weather and similar contingencies outside the Group's control; inadequate or failed internal or external processes or systems; acts of war, other acts of hostility, terrorist acts and responses to those acts, geopolitical, pandemic or other such events; changes in laws, regulations, accounting standards or taxation, including as a result of the exit by the UK from the EU, or a further possible referendum on Scottish independence; changes to regulatory capital or liquidity requirements and similar contingencies outside the Group's control; the policies, decisions and actions of governmental or regulatory authorities or courts in the UK, the EU, the US or elsewhere including the implementation and interpretation of key legislation and regulation; the ability to attract and retain senior management and other employees; requirements or limitations on the Group as a result of HM Treasury's investment in the Group; actions or omissions by the Group's directors, management or employees including industrial action; changes to the Group's post-retirement defined benefit scheme obligations; the extent of any future impairment charges or write-downs caused by, but not limited to, depressed asset valuations, market disruptions and illiquid markets; the value and effectiveness of any credit protection purchased by the Group; the inability to hedge certain risks economically; the adequacy of loss reserves; the actions of competitors, including non-bank financial services, lending companies and digital innovators and disruptive technologies; and exposure to regulatory or competition scrutiny, legal, regulatory or competition proceedings, investigations or complaints. Please refer to the latest Annual Report on Form 20-F filed with the US Securities and Exchange Commission for a discussion of certain factors together with examples of forward looking statements. Except as required by any applicable law or regulation, the forward looking statements contained in this document are made as of today's date, and Lloyds Banking Group expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward looking statements. The information, statements and opinions contained in this document do not constitute a public offer under any applicable law or an offer to sell any securities or financial instruments or any advice or recommendation with respect to such securities or financial instruments.

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## RESULTS FOR THE FULL YEAR

'We have delivered strong financial performance in 2016 as we continue to make good progress against our strategic priorities. Underlying profit was £7.9 billion and statutory profit has more than doubled to £4.2 billion. We continue to improve our customers' experience, simplifying the business whilst growing in targeted areas and in December announced the acquisition of MBNA's prime UK credit card business. Strong capital generation, which is a consequence of our business model, has enabled us to fully cover the expected capital impact of the MBNA acquisition, increase our ordinary dividend by 13 per cent and pay a special dividend. As a simple, low risk, UK focused bank we are committed and well positioned to help Britain prosper and become the best bank for customers and shareholders.'

António Horta-Osório

Group Chief Executive

Good underlying performance with strong improvement in statutory profit

Underlying profit of £7.9 billion (2015: £8.1 billion); underlying RoRE of 13.2 per cent and RoTE of 14.1 per cent

Total income of £17.5 billion (2015: £17.6 billion)

- Net interest income of £11.4 billion (2015: £11.5 billion) with improved margin of 2.71 per cent

- Other income at £6.1 billion, up in the fourth quarter but slightly lower (1 per cent) than in 2015 (£6.2 billion)

Operating costs 3 per cent lower at £8.1 billion. Market-leading cost:income ratio improved to 48.7 per cent with positive operating jaws

Asset quality remains strong with no deterioration in underlying portfolio. Asset quality ratio of 15 basis points

Conduct charges of £2.1 billion include £1.0 billion provision for PPI taken in the third quarter

Statutory profit before tax of £4.2 billion, more than double the £1.6 billion statutory profit in 2015

Strong balance sheet and capital generation

Strong balance sheet with a pro forma common equity tier 1 (CET1) ratio of 13.8 per cent (31 December 2015: 13.0 per cent) after dividends; 14.9 per cent pre dividend. Prudently retaining c.80 basis points of capital for the announced MBNA acquisition

CET1 capital generation of c.190 basis points, pre dividend, ahead of guidance due to underlying performance and lower risk-weighted assets

PRA Buffer reduced reflecting de-risking of the balance sheet. The Group will continue to target a CET1 ratio of c.13 per cent given expected future regulatory capital developments

Leverage ratio on a pro forma basis increased to 5.0 per cent (30 September 2016: 4.8 per cent; 31 December 2015: 4.8 per cent)

Tangible net assets per share of 54.8 pence (30 September 2016: 54.9 pence; 31 December 2015: 52.3 pence)

Our differentiated UK focused business model continues to deliver for customers and shareholders

Cost discipline and low risk business model providing competitive advantage

Good progress in improving products and propositions to better meet customers' evolving needs and preferences

Helping Britain prosper through continued support to SMEs, first-time buyers and growth in consumer finance

Acquisition of MBNA prime UK credit card business will support strategic goal to grow in consumer finance; expected to deliver strong financial returns and create significant shareholder value

UK government continues to reduce its shareholding through trading plan, with stake now below 5 per cent

Guidance reflects confidence in the Group's future prospects

Net interest margin for 2017 expected to be greater than 2.70 per cent (before impact of MBNA)

Asset quality ratio for the full year 2017 expected to be around 25 basis points (before impact of MBNA)

Continue to target a cost:income ratio of around 45 per cent exiting 2019, with reductions every year

Now expect RoRE of between 12.0 and 13.5 per cent and RoTE of between 13.5 and 15.0 per cent in 2019

Group now expects to generate 170–200 basis points of CET1 capital per annum, pre dividend

Increased ordinary dividend and payment of special dividend

The Board has recommended a final ordinary dividend of 1.7 pence per share, making a total ordinary dividend of 2.55 pence per share, an increase of 13 per cent on 2015 and in line with our progressive and sustainable ordinary dividend policy

In addition, the Board has recommended a special dividend of 0.5 pence per share

#### CONSOLIDATED INCOME STATEMENT – UNDERLYING BASIS

|                              | 2016      | 2015      | Change |
|------------------------------|-----------|-----------|--------|
|                              | £ million | £ million | %      |
| Net interest income          | 11,435    | 11,482    | -      |
| Other income                 | 6,065     | 6,155     | (1)    |
| Total income                 | 17,500    | 17,637    | (1)    |
| Operating lease depreciation | (895)     | (764)     | (17)   |
| Net income                   | 16,605    | 16,873    | (2)    |
| Operating costs              | (8,093)   | (8,311)   | 3      |
| Impairment                   | (645)     | (568)     | (14)   |
| TSB                          | -         | 118       |        |
| Underlying profit            | 7,867     | 8,112     | (3)    |
| Volatility and other items   | (1,544)   | (1,631)   |        |

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|   |         |         |         |
|---|---------|---------|---------|
| Payment protection insurance provision  | (1,000) | (4,000) |         |
| Other conduct provisions                | (1,085) | (837)   |         |
| Statutory profit before tax             | 4,238   | 1,644   | 158     |
| Taxation                                | (1,724) | (688)   |         |
| Profit for the year                     | 2,514   | 956     | 163     |
| Earnings per share                      | 2.9p    | 0.8p    | 263     |
| Dividends per share – ordinary          | 2.55p   | 2.25p   | 13      |
| – special                               | 0.50p   | 0.50p   | –       |
| Total dividends                         | 3.05p   | 2.75p   | 11      |
| Banking net interest margin             | 2.71%   | 2.63%   | 8bp     |
| Average interest-earning banking assets | £436bn  | £442bn  | (1)     |
| Cost:income ratio                       | 48.7%   | 49.3%   | (0.6)pp |
| Asset quality ratio                     | 0.15%   | 0.14%   | 1bp     |
| Return on risk-weighted assets          | 3.55%   | 3.53%   | 2bp     |
| Underlying return on required equity    | 13.2%   | 15.0%   | (1.8)pp |
| Return on required equity               | 5.3%    | 1.5%    | 3.8pp   |
| Underlying return on tangible equity    | 14.1%   | 16.0%   | (1.9)pp |
| Return on tangible equity               | 6.6%    | 2.6%    | 4.0pp   |

BALANCE SHEET AND KEY RATIOS

|  | At 31 Dec<br>2016 | At 31 Dec<br>2015 | Change<br>% |
|--|-------------------|-------------------|-------------|
| Loans and advances to customers <sup>1</sup> | £450bn            | £455bn            | (1)         |
| Customer deposits <sup>2</sup>               | £413bn            | £418bn            | (1)         |
| Loan to deposit ratio                        | 109%              | 109%              | -           |
| Total assets                                 | £818bn            | £807bn            | 1           |

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|  |        |        |         |
|--|--------|--------|---------|
| Pro forma common equity tier 1 ratio <sup>3</sup>              | 13.8%  | 13.0%  | 0.8pp   |
| Pro forma common equity tier 1 ratio pre dividend <sup>3</sup> | 14.9%  |        |         |
| Transitional total capital ratio                               | 21.4%  | 21.5%  | (0.1)pp |
| Pro forma leverage ratio <sup>3</sup>                          | 5.0%   | 4.8%   | 0.2pp   |
| Risk-weighted assets   | £216bn | £223bn | (3)     |
| Tangible net assets per share                                  | 54.8p  | 52.3p  | 2.5p    |

1 Excludes reverse repos of £8.3 billion (31 December 2015: £nil).

2 Excludes repos of £2.5 billion (31 December 2015: £nil).

The common equity tier 1 and leverage ratios at 31 December 2016 and 2015 are reported on a pro forma basis, including the dividends paid by the Insurance business in February 2017 and February 2016 respectively, in relation to prior year earnings.

### GROUP CHIEF EXECUTIVE'S STATEMENT

We have delivered strong financial performance in 2016 as we continue to make good progress against our strategic priorities. Underlying profit was £7.9 billion and statutory profit has more than doubled to £4.2 billion. We continue to improve our customers' experience, simplifying the business whilst growing in targeted areas and in December announced the acquisition of MBNA's prime UK credit card business. Strong capital generation, which is a consequence of our business model, has enabled us to fully cover the expected capital impact of the MBNA acquisition, increase our ordinary dividend by 13 per cent and pay a special dividend. As a simple, low risk, UK focused bank we are committed and well positioned to help Britain prosper and become the best bank for customers and shareholders.

#### Operating environment

Given our UK focus, our performance is inextricably linked to the health of the UK economy which has been more resilient than the market expected post referendum, with GDP growth of 2 per cent in 2016. The UK's decision to leave the European Union means the exact nature of our relationship with Europe going forward remains unclear and the economic outlook is uncertain. However, the recovery in recent years with low unemployment, reduced levels of household and corporate indebtedness and increased house prices means the UK is well positioned.

The regulatory environment also continues to evolve and there are a number of areas on which we await further clarity but, given the strength of our balance sheet and the capital generative nature of our business model, we are well placed to meet these regulatory requirements and the economic uncertainty. Following the de-risking of the balance sheet in recent years our PRA Buffer has been reduced but, in light of expected future regulatory capital developments, the Group will continue to target a CET1 ratio of around 13.0 per cent.

#### Financial performance

The Group has delivered strong financial performance in the year. Underlying profit was £7.9 billion with an underlying return on required equity of 13.2 per cent (return on tangible equity of 14.1 per cent). Income was slightly lower which was more than offset by lower operating costs, resulting in an improved cost:income ratio of 48.7 per cent. Impairment increased, primarily due to lower releases and write-backs, but asset quality remains strong with no signs of deterioration in the portfolio. The difference between underlying profit and statutory profit reduced significantly in 2016, as statutory profit before tax more than doubled to £4.2 billion, largely due to lower PPI provisions, and this enabled the Group to generate approximately 190 basis points of CET1 capital during the year.

Our balance sheet remains strong with a pro forma CET1 ratio of 13.8 per cent, a total capital ratio of 21.4 per cent and a pro forma leverage ratio of 5.0 per cent. In line with our progressive and sustainable ordinary dividend policy, the Board has recommended a final ordinary dividend of 1.7 pence per share, taking the total ordinary dividend for the

year to 2.55 pence per share, an increase of 13 per cent on 2015. The Group has held back c.80 basis points of CET1 capital to cover the estimated capital impact of the MBNA acquisition; however, given our strong capital generation in the year, the Board has also recommended a special dividend of 0.5 pence per share.

#### Strategic progress

We have continued to make good progress on our strategic priorities in 2016.

#### Creating the best customer experience

We are committed to meeting our customers' evolving needs and preferences through our multi-brand and multi-channel approach. We operate the UK's largest branch network and the largest digital bank with over 12.5 million active online users. We have more than 8 million mobile banking users and for the second consecutive year, the Lloyds Bank app has been rated the best banking app of all the UK major banks for functionality.

Customer migration to digital channels continues at pace with more than 60 per cent of our simple customer needs now met online and digital is now the number one channel for new loans and credit cards. We continue to invest in our customer propositions to improve processes and the way our customers interact with us. In Commercial Banking we have continued to improve the online banking platform and in Retail Business Banking we are now able to open new customer accounts in 5-6 days, down from 21 days previously, with a best-in-class automated digital ID and verification process. In Consumer Finance, Black Horse has reduced processing times for new loans, while increasing security and protection for customers. In Insurance we have introduced online tools which will allow customers to consolidate their workplace pension assets and employers to process employee monthly pension contributions on the same day, down from 22 days in 2014.

This progress has been reflected in further reductions in the level of customer complaints and our net promoter score, which continued to improve in 2016 and is now nearly 50 per cent higher than at the end of 2011. Our latest 'Building the Best Team' survey results show that colleague engagement is at an all-time high and in line with top performing UK corporates. Our strong performance in 2016 reflects the hard work undertaken by colleagues across the Group and I would like to thank everyone for their significant efforts and commitment.

#### Becoming simpler and more efficient

Our cost leadership is a significant source of competitive advantage and cost management remains a strategic priority. In response to the lower rate environment we have accelerated the delivery of our cost initiatives, and announced at the half year an increase to the Simplification run-rate savings target and a reduction in our non-branch property portfolio. We remain on track to deliver both, having already achieved £0.9 billion of the increased £1.4 billion Simplification run-rate target. As a result of the continued focus on costs, our market-leading cost:income ratio has improved and we continue to target further reductions.

#### Delivering sustainable growth

The Group aims to deliver sustainable growth in line with its low risk business model. We have continued to make good progress in growing market share in areas where we are underrepresented, and have grown lending to SME and Mid Markets clients by around £2 billion in the year. In Consumer Finance we have continued to grow our motor finance and credit card portfolios organically and the agreement to acquire MBNA's prime UK credit card business will give us the opportunity to create a best-in-class credit card operation. In Insurance, we will continue to invest in developing the brand and the business, including our financial planning and retirement capabilities, and have also completed four bulk annuity deals. In addition, we are committed to supporting first-time home buyers and remain the largest lender to this customer group.

#### Helping Britain prosper

We remain committed to supporting the people, businesses and communities in the UK through our Helping Britain Prosper Plan. Notably, we have provided £1.2 billion of new funding to manufacturing businesses, supported



121,000 start-ups and helped 10,000 clients to start exporting in 2016. Our economic contribution to Britain extends beyond the products and services we offer and the funding we provide to our customers and clients. Since we launched our Apprenticeship Scheme we have created more than 4,000 roles, including 1,000 in 2016 and we have committed to creating 8,000 by 2020. We have also exceeded our target to create 20,000 digital champions, a year earlier than expected. Furthermore, we are the highest payer of UK tax in the most recent PwC Total Tax Contribution Survey for the 100 Group, having paid £1.8 billion in 2015. Our tax payment in 2016 was £2.3 billion.

The combination of the progress we have made towards our strategic priorities and our strong financial performance has enabled the UK government to further reduce its stake in the Group to less than 5 per cent, at a profit, returning over £18.5 billion to the UK taxpayer since 2009.

#### Outlook

Our financial targets reflect our confidence in the future prospects of the Group. In 2017 we expect the net interest margin to be greater than 2.70 per cent and the asset quality ratio to increase to around 25 basis points (before MBNA). We continue to target a cost:income ratio of around 45 per cent exiting 2019, with reductions every year. We now expect a return on required equity of between 12.0 and 13.5 per cent and a return on tangible equity of between 13.5 and 15.0 per cent in 2019. Going forward, the Group expects to generate between 170 and 200 basis points of CET1 capital per annum, pre dividend.

#### Summary

Following the simplification and transformation of our business in recent years, the Group is now focused on delivering the best customer experience and on continuing to develop our digital capabilities. Our cost leadership and lower risk positioning provide competitive advantage which enables us to deliver superior returns to shareholders. We continue to believe that our simple, low risk business model is the right one, and our strategic progress and strong financial performance position us well for future success.

António Horta-Osório  
Group Chief Executive

## SUMMARY OF GROUP RESULTS

Good underlying performance with strong improvement in statutory profit

The Group's underlying profit was £7,867 million, 3 per cent lower than 2015, with slightly lower income and higher impairments, partly offset by lower costs. The underlying return on required equity was 13.2 per cent and the underlying return on tangible equity was 14.1 per cent. Statutory profit before tax more than doubled to £4,238 million, compared with £1,644 million in 2015, as the level of PPI provisions reduced significantly.

Total loans and advances to customers were £450 billion, compared with £455 billion at 31 December 2015, and customer deposits were similarly £5 billion lower than a year ago at £413 billion.

The balance sheet remains strong and the CET1 ratio at 31 December 2016 was 13.8 per cent on a pro forma basis and reflects the retention of c.80 basis points of CET1 capital to cover the estimated capital impact of the MBNA acquisition. The Group generated c.190 basis points of CET1 capital, pre dividends, in the period and tangible net asset value per share increased to 54.8 pence (31 December 2015: 52.3 pence).

Given the significant amount of capital generated in the year, the Board has recommended a final ordinary dividend of 1.7 pence per share, making a total ordinary dividend of 2.55 pence per share, an increase of 13 per cent on 2015 and in line with our progressive and sustainable ordinary dividend policy. In addition, the Board has recommended a special dividend of 0.5 pence per share.

## Total income

|   | 2016<br>£ million | 2015<br>£ million | Change<br>% |
|---|-------------------|-------------------|-------------|
| Net interest income                       | 11,435            | 11,482            | -           |
| Other income                              | 6,065             | 6,155             | (1)         |
| Total income                              | 17,500            | 17,637            | (1)         |
| Operating lease depreciation <sup>1</sup> | (895)             | (764)             | (17)        |
| Net income                                | 16,605            | 16,873            | (2)         |
| Banking net interest margin               | 2.71%             | 2.63%             | 8bp         |
| Average interest-earning banking assets   | £435.9bn          | £441.9bn          | (1)         |

1 Net of gains on disposal of leased assets.

Total income of £17,500 million was 1 per cent lower than 2015, with a small reduction in net interest income and a 1 per cent fall in other income.

Net interest income fell by £47 million to £11,435 million. The net interest margin increased to 2.71 per cent (2015: 2.63 per cent), with lower deposit and wholesale funding costs, including the benefit from the ECN redemptions in the first quarter, more than offsetting the continuing pressure on asset pricing. Average interest-earning banking assets reduced by 1 per cent with growth in SME and Consumer Finance balances more than offset by reductions in the mortgage and run-off portfolios. The Group expects that the net interest margin for 2017 will be greater than 2.70 per cent (before MBNA).

The Group manages the risk to its capital and earnings from adverse movements in interest rates centrally by hedging liabilities which are deemed to be stable or less sensitive to change in market interest rates. As at 31 December 2016, the balance hedged was c.£111 billion with an average duration of c.3 years and an earning rate of approximately 1.6 per cent over LIBOR. In 2016, the benefit from the structural hedge totalled £1.7 billion over LIBOR (2015: £1.8 billion).

Other income was £6,065 million in 2016 (2015: £6,155 million). Other income increased in the fourth quarter compared with the same period last year largely as a result of improved Insurance income and was higher than the third quarter of 2016, largely due to increased Commercial Banking fees and commissions and improved Insurance income. The year-on-year reduction of 1 per cent was largely due to continued pressure on fees and commissions, including the impact of the market-wide cap on card interchange fees introduced in late 2015, lower returns in the Insurance business and reduced income from the run-off portfolio.

Operating lease depreciation increased 17 per cent to £895 million due to continued growth in the Lex Autolease business and additional charges in Commercial Banking related to certain leasing assets.

## Operating costs

|                   | 2016<br>£ million | 2015<br>£ million | Change<br>% |
|-------------------|-------------------|-------------------|-------------|
| Operating costs   | 8,093             | 8,311             | 3           |
| Cost:income ratio | 48.7%             | 49.3%             | (0.6)pp     |
| Operating jaws    | 1.0%              | 1.0%              | -           |

Simplification savings annual run-rate      947              373

Operating costs were £8,093 million, 3 per cent lower than 2015, driven by the continued focus on cost management and actions to simplify the business. Investment in the business continues to increase, particularly in digital, and in 2016 the Group made further improvements to the branch network to meet changing customer preferences, investing in new distribution technology, designing new branch formats and upgrading call centre technology.

The Simplification programme remains on track to deliver the increased target of £1.4 billion of annual run-rate savings by the end of 2017, with £0.9 billion of run-rate savings delivered to date. The total spent on the Simplification programme to date is £1.6 billion with an expected further spend of £0.6 billion by the end of 2017, of which around £0.2 billion will be included in restructuring costs.

The Group's market-leading cost:income ratio improved to 48.7 per cent (2015: 49.3 per cent) with positive operating jaws of 1 per cent. The Group remains committed to achieving annual improvements in the cost:income ratio and continues to target a cost:income ratio of around 45 per cent exiting 2019.

## Impairment

|   | 2016<br>£ million | 2015<br>£ million | Change<br>% |
|---|-------------------|-------------------|-------------|
| Total impairment charge                               | 645               | 568               | (14)        |
| Asset quality ratio                                   | 0.15%             | 0.14%             | 1bp         |
| Gross asset quality ratio                             | 0.28%             | 0.28%             | -           |
| Impaired loans as a % of closing advances             | 1.8%              | 2.1%              | (0.3)pp     |
| Provisions as a % of impaired loans                   | 43.4%             | 46.1%             | (2.7)pp     |
| Provisions as a % of impaired loans excluding run-off | 41.2%             | 43.0%             | (1.8)pp     |

Asset quality remains strong with no deterioration in the underlying portfolio. The impairment charge increased to £645 million from £568 million in 2015 with the asset quality ratio increasing slightly to 15 basis points. This increase was largely due, as expected, to a reduction in the level of provision releases and write-backs. The gross asset quality ratio (excluding releases and write-backs) remained unchanged at 28 basis points. Looking forward the Group expects a further reduction in releases and write-backs in 2017 and, as a result, the asset quality ratio to increase to around 25 basis points.

The average indexed loan to value (LTV) of the Retail mortgage portfolio improved to 44.0 per cent (31 December 2015: 46.1 per cent) and the percentage of lending with an indexed LTV of greater than 100 per cent improved to 0.7 per cent (31 December 2015: 1.1 per cent).

Impaired loans continued to fall and at 31 December 2016 were £8.5 billion, 1.8 per cent of total loans and advances compared with £9.6 billion, and 2.1 per cent at 31 December 2015.

## Statutory profit

|                   | 2016<br>£ million | 2015<br>£ million | Change<br>% |
|-------------------|-------------------|-------------------|-------------|
| Underlying profit | 7,867             | 8,112             | (3)         |

|  |         |         |     |
|--|---------|---------|-----|
| Volatility and other items             |         |         |     |
| Enhanced Capital Notes                 | (790)   | (101)   |     |
| Market volatility and asset sales      | 439     | (81)    |     |
| Amortisation of purchased intangibles  | (340)   | (342)   |     |
| Restructuring costs                    | (622)   | (170)   |     |
| Fair value unwind and other items      | (231)   | (192)   |     |
| TSB costs                              | -       | (745)   |     |
|  | (1,544) | (1,631) |     |
| Payment protection insurance provision | (1,000) | (4,000) |     |
| Other conduct provisions               | (1,085) | (837)   |     |
| Statutory profit before tax            | 4,238   | 1,644   | 158 |
| Taxation                               | (1,724) | (688)   |     |
| Profit for the year                    | 2,514   | 956     | 163 |

Statutory profit before tax more than doubled to £4,238 million (2015: £1,644 million) primarily due to lower PPI provisions of £1,000 million (2015: £4,000 million).

The charge of £790 million for Enhanced Capital Notes in 2016 represented the write-off of the embedded derivative and the premium paid on the redemption of the remaining notes in the first quarter.

Market volatility and asset sales of £439 million included a gain on sale of the Group's interest in Visa Europe of £484 million and negative insurance volatility of £91 million. The main item in the 2015 charge of £81 million was negative insurance volatility of £105 million.

Restructuring costs were £622 million in 2016 and comprised costs relating to the Simplification programme, the announced rationalisation of the non-branch property portfolio and the work on implementing the ring-fencing requirements.

A provision of £1 billion to cover further operating costs and redress relating to PPI was recognised in the third quarter and complaint levels in the second half have been around 8,300 per week on average. The Group's current PPI provision reflects our interpretation of the Financial Conduct Authority's (FCA) consultation paper regarding a potential time bar of the end of June 2019 and the Plevin case.

In addition there was a charge of £1,085 million to cover a range of other conduct issues of which £475 million was recognised in the fourth quarter. The charge for the year included £280 million in respect of complaints relating to packaged bank accounts, £261 million in respect of arrears-related activities on secured and unsecured retail products and £94 million related to insurance products sold in Germany, together with a number of other conduct risk provisions totalling £450 million across all divisions.

Statutory profit in 2015 included a charge of £745 million, comprising £660 million relating to the sale of TSB and £85 million of TSB dual-running costs.

## Taxation

The tax charge was £1,724 million (2015: £688 million) representing an effective tax rate of 41 per cent (2015: 42 per cent). The high effective tax rate in 2016 was due to the banking surcharge, restrictions on the deductibility of conduct provisions, and the negative impact on the net deferred tax asset of both the change in corporation tax rate and the expected utilisation by the insurance business. The Group continues to expect a medium term effective tax rate of around 27 per cent.

## Return on required equity and tangible equity

The underlying return on required equity was 13.2 per cent (2015: 15.0 per cent) and the underlying return on tangible equity was 14.1 per cent (2015: 16.0 per cent). The reduction in both return measures reflects the lower underlying profit and higher underlying tax charge following implementation of the banking tax surcharge.

The return on required equity increased to 5.3 per cent (2015: 1.5 per cent) and the return on tangible equity increased to 6.6 per cent (2015: 2.6 per cent) both largely reflecting the lower PPI provision made in the year.

Going forward, the Group remains confident in its future prospects and now expects to deliver a return on required equity of between 12.0 and 13.5 per cent and a return on tangible equity of between 13.5 and 15.0 per cent in 2019.

## Balance sheet

|   | At<br>31 Dec<br>2016 | At<br>31 Dec<br>2015 | Change<br>% |
|---|----------------------|----------------------|-------------|
| Loans and advances to customers <sup>1</sup>                | £450bn               | £455bn               | (1)         |
| Customer deposits <sup>2</sup>                              | £413bn               | £418bn               | (1)         |
| Loan to deposit ratio                                       | 109%                 | 109%                 | -           |
| Wholesale funding   | £111bn               | £120bn               | (8)         |
| Wholesale funding <1 year maturity                          | £35bn                | £38bn                | (7)         |
| Of which money-market funding <1 year maturity <sup>3</sup> | £14bn                | £22bn                | (36)        |
| Liquidity coverage ratio - eligible assets                  | £121bn               | £123bn               | (2)         |

<sup>1</sup> Excludes reverse repos of £8.3 billion (31 December 2015: £nil).

<sup>2</sup> Excludes repos of £2.5 billion (31 December 2015: £nil).

<sup>3</sup> Excludes balances relating to margins of £3.2 billion (31 December 2015: £2.5 billion) and settlement accounts of £1.8 billion (31 December 2015: £1.4 billion).

Loans and advances to customers were £450 billion compared with £455 billion at 31 December 2015. The reduction reflects continued strong growth in Consumer Finance, up 11 per cent, and SME lending, up 3 per cent, with both segments outperforming the market. This was offset by further reductions in 'closed' portfolios, reduced lending to financial institutions and lower 'open book' mortgage balances, reflecting the Group's prudent stance on risk and its focus on protecting margin in the current competitive low growth market. Mortgage open book balances fell by £4.5 billion to £266 billion during the year, of which £3.4 billion was in the first half and £1.1 billion was in the second half. Mortgage open book balances are expected to be broadly stable in 2017.

Deposits fell 1 per cent to £413 billion, with increased high quality deposits from Commercial clients offset by lower Retail and Consumer Finance tactical balances, largely in response to the active management of deposit and funding requirements. The Group has maintained its strong funding position with a loan to deposit ratio of 109 per cent (2015: 109 per cent).

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Wholesale funding decreased by £9 billion to £111 billion as excess liquidity is managed down. Wholesale funding with a residual maturity of less than one year was £35 billion (2015: £38 billion), and the Group's term funding ratio was unchanged at 68 per cent.

The Group's liquidity position remains strong, with the liquidity coverage ratio comfortably meeting regulatory requirements.

### Capital ratios and risk-weighted assets

|  | At 31 Dec<br>2016 | At 31 Dec<br>2015 | Change<br>% |
|--|-------------------|-------------------|-------------|
| Pro forma common equity tier 1 ratio <sup>1</sup>              | 13.8%             | 13.0%             | 0.8pp       |
| Pro forma common equity tier 1 ratio pre dividend <sup>1</sup> | 14.9%             |                   |             |
| Transitional tier 1 capital ratio                              | 17.0%             | 16.4%             | 0.6pp       |
| Transitional total capital ratio                               | 21.4%             | 21.5%             | (0.1)pp     |
| Pro forma leverage ratio <sup>1</sup>                          | 5.0%              | 4.8%              | 0.2pp       |
| Risk-weighted assets   | £216bn            | £223bn            | (3)         |
| Shareholders' equity   | £43bn             | £41bn             | 4           |
| Tangible net assets per share                                  | 54.8p             | 52.3p             | 2.5p        |

The CET1 and leverage ratios at 31 December 2016 and 31 December 2015 are reported on a pro forma basis, <sup>1</sup> including dividends paid by the Insurance business in February 2017 and February 2016 respectively, in relation to prior year earnings.

The CET1 ratio improved to 13.8 per cent (2015: 13.0 per cent) on a pro forma basis and reflects the retention of c.80 basis points of CET1 capital to cover the estimated capital impact of the MBNA acquisition. The pro forma ratio includes the 2016 dividend paid by the Insurance business in February 2017.

The Group continues to be strongly capital generative and over the year generated c.190 basis points of CET1 capital, pre dividend. This largely comprised c.220 basis points of underlying capital generation, along with benefits from a reduction in risk-weighted assets (c.40 basis points) and the insurance dividend (c.20 basis points) partially offset by conduct (c.100 basis points) and other items. This strong capital generation has enabled us to fully cover the expected CET1 capital impact of the MBNA acquisition, increase the ordinary dividend and pay a special dividend. Going forward we now expect to generate 170 to 200 basis points of capital per annum pre dividends. This will enable us to support sustainable growth in the business and help Britain prosper whilst delivering sustainable returns to shareholders.

The Group is pleased to announce that following their annual review the PRA has reduced our PRA Buffer to reflect the significant de-risking undertaken by the Group in recent years. Going forward however, there remain a number of potential regulatory capital developments (including the introduction of the systemic risk buffer in 2019) and as a result the Board's view of the current level of CET1 capital required to grow the business, meet regulatory requirements and cover uncertainties remains unchanged at around 13 per cent.

The amount of capital we believe is appropriate to hold is likely to vary from time to time depending on circumstances and the Board will continue to give due consideration, subject to the situation at the time, to the distribution of any surplus capital through the use of special dividends or share buy backs.

The Group's total capital ratio remains strong at 21.4 per cent, significantly in excess of regulatory requirements.

Risk-weighted assets fell by 3 per cent to £216 billion with the reduction mainly arising in the fourth quarter primarily as a result of active balance sheet management including securitisations.

The leverage ratio on a pro forma basis increased to 5.0 per cent (2015: 4.8 per cent), largely reflecting the increase in tier 1 capital.

The tangible net asset value per share increased to 54.8 pence (31 December 2015: 52.3 pence) after payment of the 2015 final and 2016 interim dividends totalling 2.85 pence. The increase reflects good underlying profitability partly offset by tax and other statutory items.

## Dividend

The Board has recommended a final ordinary dividend of 1.7 pence per share, together with a capital distribution in the form of a special dividend of 0.5 pence per share. This is in addition to the interim ordinary dividend of 0.85 pence per share that was announced at the 2016 half year results.

The total ordinary dividend per share for 2016 of 2.55 pence per share has increased by 13 per cent, from 2.25 pence per share in 2015 and is in line with our progressive and sustainable ordinary dividend policy. We continue to expect ordinary dividends to increase over the medium term with a dividend payout ratio of at least 50 per cent of sustainable earnings.

The special dividend of 0.5 pence per share represents the distribution of capital over and above the Board's view of the current level of capital required to grow the business, meet regulatory requirements and cover uncertainties, and allows for the estimated capital impact of the MBNA acquisition.

## UNDERLYING BASIS - SEGMENTAL ANALYSIS

| 2016                                       | Retail<br>£m | Commercial<br>Banking<br>£m | Consumer<br>Finance<br>£m | Insurance<br>£m | Run-off and<br>Central<br>items<br>£m | Group<br>£m |
|--|--------------|-----------------------------|---------------------------|-----------------|---------------------------------------|-------------|
| Net interest income                        | 6,497        | 2,735                       | 1,941                     | (146)           | 408                                   | 11,435      |
| Other income                               | 1,053        | 1,987                       | 1,338                     | 1,755           | (68)                                  | 6,065       |
| Total income                               | 7,550        | 4,722                       | 3,279                     | 1,609           | 340                                   | 17,500      |
| Operating lease depreciation               | -            | (105)                       | (775)                     | -               | (15)                                  | (895)       |
| Net income                                 | 7,550        | 4,617                       | 2,504                     | 1,609           | 325                                   | 16,605      |
| Operating costs                            | (4,174)      | (2,133)                     | (939)                     | (772)           | (75)                                  | (8,093)     |
| Impairment                                 | (373)        | (16)                        | (282)                     | -               | 26                                    | (645)       |
| Underlying profit                          | 3,003        | 2,468                       | 1,283                     | 837             | 276                                   | 7,867       |
| Banking net interest margin                | 2.20%        | 3.26%                       | 5.88%                     |                 |                                       | 2.71%       |
| Average interest-earning<br>banking assets | £302.7bn     | £88.6bn                     | £33.9bn                   |                 | £10.7bn                               | £435.9bn    |
| Asset quality ratio                        | 0.12%        | 0.02%                       | 0.83%                     |                 |                                       | 0.15%       |

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|  |                           |                                       |                                     |                 |                           |          |
|--|---------------------------|---------------------------------------|-------------------------------------|-----------------|---------------------------|----------|
| Return on risk-weighted assets               | 5.45%                     | 2.44%                                 | 4.09%                               |                 |                           | 3.55%    |
| Loans and advances to customers <sup>1</sup> | £297.7bn                  | £100.4bn                              | £35.1bn                             |                 | £16.5bn                   | £449.7bn |
| Customer deposits <sup>2</sup>               | £271.0bn                  | £132.6bn                              | £7.9bn                              |                 | £1.5bn                    | £413.0bn |
|  |                           |                                       |                                     |                 | Run-off and Central items | Group    |
| 2015   | Retail <sup>3</sup><br>£m | Commercial Banking <sup>3</sup><br>£m | Consumer Finance <sup>3</sup><br>£m | Insurance<br>£m | £m                        | £m       |
| Net interest income                          | 6,664                     | 2,576                                 | 1,954                               | (163)           | 451                       | 11,482   |
| Other income                                 | 1,115                     | 2,072                                 | 1,359                               | 1,827           | (218)                     | 6,155    |
| Total income                                 | 7,779                     | 4,648                                 | 3,313                               | 1,664           | 233                       | 17,637   |
| Operating lease depreciation                 | -                         | (30)                                  | (720)                               | -               | (14)                      | (764)    |
| Net income                                   | 7,779                     | 4,618                                 | 2,593                               | 1,664           | 219                       | 16,873   |
| Operating costs                              | (4,339)                   | (2,162)                               | (977)                               | (702)           | (131)                     | (8,311)  |
| Impairment                                   | (349)                     | 22                                    | (235)                               | -               | (6)                       | (568)    |
| TSB  | -                         | -                                     | -                                   | -               | 118                       | 118      |
| Underlying profit                            | 3,091                     | 2,478                                 | 1,381                               | 962             | 200                       | 8,112    |
| Banking net interest margin                  | 2.22%                     | 2.98%                                 | 6.61%                               |                 |                           | 2.63%    |
| Average interest-earning banking assets      | £307.0bn                  | £90.0bn                               | £30.5bn                             |                 | £14.4bn                   | £441.9bn |
| Asset quality ratio                          | 0.11%                     | 0.01%                                 | 0.77%                               |                 |                           | 0.14%    |
| Return on risk-weighted assets               | 5.71%                     | 2.36%                                 | 4.27%                               |                 |                           | 3.53%    |
| Loans and advances to customers <sup>1</sup> | £305.6bn                  | £102.0bn                              | £31.5bn                             |                 | £16.1bn                   | £455.2bn |
| Customer deposits <sup>2</sup>               | £273.7bn                  | £131.9bn                              | £11.1bn                             |                 | £1.6bn                    | £418.3bn |

1 Excludes reverse repos of £8.3 billion (31 December 2015: £nil).

2 Excludes repos of £2.5 billion (31 December 2015: £nil).

3 Restated. See basis of presentation on the inside front cover.

UNDERLYING BASIS - QUARTERLY INFORMATION

|                              | Quarter ended<br>31 Dec<br>2016<br>£m | Quarter ended<br>30 Sept<br>2016<br>£m | Quarter ended<br>30 June<br>2016<br>£m | Quarter ended<br>31 Mar<br>2016<br>£m | Quarter ended<br>31 Dec<br>2015<br>£m |
|------------------------------|---------------------------------------|--|--|---------------------------------------|---------------------------------------|
| Net interest income          | 2,805                                 | 2,848                                  | 2,876                                  | 2,906                                 | 2,904                                 |
| Other income                 | 1,545                                 | 1,427                                  | 1,616                                  | 1,477                                 | 1,528                                 |
| Total income                 | 4,350                                 | 4,275                                  | 4,492                                  | 4,383                                 | 4,432                                 |
| Operating lease depreciation | (226)                                 | (241)                                  | (235)                                  | (193)                                 | (201)                                 |
| Net income                   | 4,124                                 | 4,034                                  | 4,257                                  | 4,190                                 | 4,231                                 |



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|   |          |          |          |          |          |
|---|----------|----------|----------|----------|----------|
| Operating costs                             | (2,134)  | (1,918)  | (2,054)  | (1,987)  | (2,242)  |
| Impairment                                  | (196)    | (204)    | (96)     | (149)    | (232)    |
| Underlying profit                           | 1,794    | 1,912    | 2,107    | 2,054    | 1,757    |
| Enhanced Capital Notes                      | -        | -        | -        | (790)    | 268      |
| Market volatility and asset sales           | 46       | 265      | 331      | (203)    | 123      |
| Amortisation of purchased intangibles       | (85)     | (87)     | (84)     | (84)     | (96)     |
| Restructuring costs                         | (232)    | (83)     | (146)    | (161)    | (101)    |
| Fair value unwind and other items           | (75)     | (46)     | (63)     | (47)     | (56)     |
| Payment protection insurance provision      | -        | (1,000)  | -        | -        | (2,100)  |
| Other conduct provisions                    | (475)    | (150)    | (345)    | (115)    | (302)    |
| Statutory profit (loss) before tax          | 973      | 811      | 1,800    | 654      | (507)    |
| <br>  |          |          |          |          |          |
| Banking net interest margin                 | 2.68%    | 2.69%    | 2.74%    | 2.74%    | 2.64%    |
| Average interest-earning banking assets     | £434.0bn | £435.9bn | £435.6bn | £438.2bn | £439.2bn |
| Cost:income ratio                           | 51.7%    | 47.5%    | 48.2%    | 47.4%    | 53.0%    |
| Asset quality ratio                         | 0.17%    | 0.18%    | 0.09%    | 0.14%    | 0.22%    |
| Return on risk-weighted assets <sup>1</sup> | 3.26%    | 3.42%    | 3.79%    | 3.70%    | 3.12%    |

1 Based on underlying profit before tax.

## DIVISIONAL RESULTS

### RETAIL

Retail offers a broad range of financial service products, including current accounts, savings and mortgages, to UK personal customers, including Wealth and small business customers. It is also a distributor of insurance, and a range of long-term savings and investment products. Its aim is to be the best bank for customers in the UK, by building deep and enduring relationships that deliver value to customers, and by providing them with greater choice and flexibility. It will maintain its multi-brand and multi-channel strategy, and continue to simplify the business and provide more transparent products, helping to improve service levels and reduce conduct risks.

#### Progress against strategic initiatives

The division has made good progress against its strategic objectives; improving the customer experience and realigning branch and other capabilities in line with changing customer needs.

#### Creating the best customer experience

Largest UK digital bank with over 12.5 million active online users including over 8 million mobile users.

55 per cent of approved mortgage applications proceed to offer within 14 days compared to 37 per cent in 2015.

Instant mortgage lending decisions through the online Agreement in Principle.

Customers can now complete their full remortgage application online.

Reduced appointment times for opening a new savings account by 44 per cent and matured savings accounts can now be renewed in just a few minutes.

Extended online and mobile phone application processes to all current accounts.

Lloyds Bank and Bank of Scotland current account online journeys have been rated #1 and #2 respectively by industry researcher eBenchmarkers.

#### Becoming simpler and more efficient

Continued the branch network optimisation programme in response to changing customer behaviour.

- Investing in new distribution technology and rolling out WIFI and tablet solutions.
- Designing new branch formats and upgrading call centre technology.
- Closed further branches, but maintaining the UK's largest branch network with a 21 per cent market share.

#### Delivering sustainable growth

Continued to attract new customers through positive switching activity, accounting for more than 1 in 5 switchers in 2016.

Since the launch of the Group's Helping Britain Prosper Plan in 2014 the Group has continued to be the leading supporter of first-time house buyers, with £11.7 billion lent in 2016.

Exceeded Helping Britain Prosper target by supporting over 121,000 start-up businesses whilst also launching a range of new products and services to improve the customer experience for small businesses.

#### Financial performance

Underlying profit decreased 3 per cent to £3,003 million reflecting the challenging interest rate environment, continued pressure on other operating income and increased investment in the business.

Net interest income decreased 3 per cent driven largely by a reduction in mortgage balances reflecting the focus on protecting margins. Banking margin fell by just 2 basis points despite the continuing low interest rate environment.

Other income 6 per cent lower than 2015 driven by changing customer behaviour and improvements to the customer proposition.

Operating costs decreased 4 per cent to £4,174 million as efficiency savings more than covered an increase in investment. Staff numbers have reduced by 11 per cent in the year.

Impairment charge increased 7 per cent to £373 million, however underlying credit quality remains stable.

Loans and advances to customers fell 3 per cent to £297.7 billion, with the open mortgage book (excluding specialist mortgage books and Intelligent Finance) reducing by £4.5 billion to £266 billion during the year, of which £3.4 billion was in the first half and £1.1 billion in the second half. The fall reflects the decision to protect net interest margin in the current competitive low growth market.

Customer deposits decreased 1 per cent to £271.0 billion, driven by the decision to reduce tactical balances.

Risk-weighted assets increased £0.6 billion to £55.2 billion reflecting the Group's focus on balancing margin and risk considerations offset by a more prudent approach to secured risk-weighted asset modelling.

#### Performance summary

|   | 2016<br>£m | 2015 <sup>1</sup><br>£m | Change<br>% |
|---|------------|-------------------------|-------------|
| Net interest income                     | 6,497      | 6,664                   | (3)         |
| Other income                            | 1,053      | 1,115                   | (6)         |
| Total income                            | 7,550      | 7,779                   | (3)         |
| Operating lease depreciation            | -          | -                       |             |
| Net income                              | 7,550      | 7,779                   | (3)         |
| Operating costs                         | (4,174)    | (4,339)                 | 4           |
| Impairment                              | (373)      | (349)                   | (7)         |
| Underlying profit                       | 3,003      | 3,091                   | (3)         |
| Banking net interest margin             | 2.20%      | 2.22%                   | (2)bp       |
| Average interest-earning banking assets | £302.7bn   | £307.0bn                | (1)         |
| Asset quality ratio                     | 0.12%      | 0.11%                   | 1bp         |
| Impaired loans as % of closing advances | 1.5%       | 1.3%                    | 0.2pp       |
| Return on risk-weighted assets          | 5.45%      | 5.71%                   | (26)bp      |
| Return on assets                        | 0.99%      | 1.00%                   | (1)bp       |

## Key balance sheet items

|  | At 31 Dec<br>2016<br>£bn | At 31 Dec<br>2015 <sup>1</sup><br>£bn | Change<br>% |
|--|--------------------------|---------------------------------------|-------------|
| Loans and advances excluding closed portfolios | 271.0                    | 275.5                                 | (2)         |
| Closed portfolios                              | 26.7                     | 30.1                                  | (11)        |
| Loans and advances to customers                | 297.7                    | 305.6                                 | (3)         |
| Relationship balances                          | 253.8                    | 249.3                                 | 2           |
| Tactical balances                              | 17.2                     | 24.4                                  | (30)        |
| Customer deposits                              | 271.0                    | 273.7                                 | (1)         |
| Risk-weighted assets                           | 55.2                     | 54.6                                  | 1           |

<sup>1</sup> Restated. See basis of presentation on the inside front cover.

## COMMERCIAL BANKING

Commercial Banking has a client-led, low risk, capital efficient strategy, helping UK-based clients and international clients with a link to the UK. Through its four client facing divisions - SME, Mid Markets, Global Corporates and Financial Institutions - it provides clients with a range of products and services such as lending, transactional banking, working capital management, risk management, debt capital markets services, as well as access to private equity through Lloyds Development Capital.

## Progress against strategic initiatives

The division has made significant progress against its strategic objectives; delivering a return on risk-weighted assets of 2.44 per cent, exceeding the investor commitment of returns greater than 2.40 per cent by the end of 2017 while continuing to grow lending in key client segments.

## Creating the best customer experience

Awarded Business Bank of the Year at the FD's Excellence Awards for the 12th consecutive year.

Increased net promoter scores across all client divisions surveyed in 2016.

Supported over 10,000 first time exporters which is helping the UK government achieve its ambition to deliver 100,000 new exporters by 2020.

## Becoming simpler and more efficient

Reduced SME relationship manager hours spent on business account opening from seven to two hours, enabling more time to be spent face to face with clients.

Continued to invest in next generation digital capabilities and client analytics to transform clients' experiences. The 'CB Online' transaction banking platform now has over 2,000 clients registered.

## Delivering sustainable growth

Increased lending in SME and Mid Markets by around £2 billion in 2016 and provided UK manufacturers with over £1 billion of funding support in 2016.

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Facilitated over £10.5 billion of financing to support UK government infrastructure projects, including the creation of a wood pellet power plant in Teesside which will provide energy to 600,000 homes and Race Bank Offshore Windfarm which will play a key part in the UK's green energy future.

### Financial performance

Underlying profit in line with prior year at £2,468 million.

Return on risk-weighted assets of 2.44 per cent with a 7 per cent reduction in risk-weighted assets, total income growth and disciplined cost management.

Total income up 2 per cent with growth across SME, Mid Markets and Financial Institutions.

Net interest income up 6 per cent with a 28 basis points improvement in net interest margin, supported by high quality deposit growth, disciplined deposit pricing and reduced funding costs. Other income down 4 per cent due to non-recurring income recognised in 2015 relating to refinancing support of Global Corporates clients. This has been partially offset by growth in CB Markets of 8 per cent and increased momentum in the second half of the year with other income up 9 per cent against the first half of 2016.

Operating lease depreciation increased due to additional charges relating to certain leasing assets.

Operating costs down 1 per cent with performance reflecting disciplined cost management and headcount rationalisation, supported by efficiency initiatives resulting in positive jaws.

Impairment charge of £16 million reflects the benefit of active risk management and the continued low interest rate environment. Asset quality ratio remains low at 2 basis points.

Risk-weighted assets decreased by £7.2 billion, reflecting the disciplined approach to capital, including capital efficient securitisation activity and credit management. This has received global recognition through the award of Credit Portfolio Manager of the Year at the 2016 Risk Awards.

Loans and advances to customers fell by 2 per cent to £100.4 billion. Above market growth in SME lending and increases in Mid Markets and Global Corporates offset by lower lending in Financial Institutions.

Deposits increased 1 per cent to £132.6 billion. Strong momentum in attracting high quality deposits with Global Transactional Banking balances up 10 per cent, further optimising the portfolio and strengthening the Group balance sheet.

### Performance summary

|   | 2016<br>£m | 2015<br>£m | Change<br>% |
|---|------------|------------|-------------|
| Net interest income                     | 2,735      | 2,576      | 6           |
| Other income                            | 1,987      | 2,072      | (4)         |
| Total income                            | 4,722      | 4,648      | 2           |
| Operating lease depreciation            | (105)      | (30)       | -           |
| Net income                              | 4,617      | 4,618      | -           |
| Operating costs                         | (2,133)    | (2,162)    | 1           |
| Impairment (charge) release             | (16)       | 22         | -           |
| Underlying profit                       | 2,468      | 2,478      | -           |
| Banking net interest margin             | 3.26%      | 2.98%      | 28bp        |
| Average interest-earning banking assets | £88.6bn    | £90.0bn    | (2)         |
| Asset quality ratio                     | 0.02%      | 0.01%      | 1bp         |
| Impaired loans as % of closing advances | 2.2%       | 2.5%       | (0.3)pp     |
| Return on risk-weighted assets          | 2.44%      | 2.36%      | 8bp         |
| Return on assets                        | 1.29%      | 1.18%      | 11bp        |

### Key balance sheet items

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|                                 | At 31 Dec<br>2016<br>£bn | At 31 Dec<br>2015<br>£bn | Change<br>% |
|---------------------------------|--------------------------|--------------------------|-------------|
| Loans and advances to customers | 100.4                    | 102.0                    | (2)         |
| Customer deposits               | 132.6                    | 131.9                    | 1           |
| Risk-weighted assets            | 96.0                     | 103.2                    | (7)         |

<sup>1</sup> Restated. See basis of presentation on the inside front cover.

### CONSUMER FINANCE

Consumer Finance comprises all the Group's consumer lending products including motor finance, credit cards, and unsecured personal loans along with its European business. Its aim is to deliver sustainable growth, within a prudent risk appetite in these markets through its multi-brand, multi-channel distribution model.

#### Progress against strategic initiatives

The division continues to make significant progress against its strategic objectives, and has delivered its original target of increasing UK customer assets by £6 billion a year ahead of target, whilst maintaining a prudent approach to new business and managing residual value risk conservatively. In line with its strategy to grow in consumer finance the Group has entered into an agreement to acquire MBNA's prime UK credit card business with £7.0 billion of assets and c.2.8 million customers, which will give us the opportunity to create a best-in-class credit card operation.

#### Creating the best customer experience

Credit Cards launched the innovative Halifax FlexiCard, giving customers more control, with dedicated repayment plans.

In the Motor business, Black Horse launched a personal contract purchase (PCP) product for caravans and motorhomes, which now accounts for 11 per cent of applications in this sector.

Lex Autolease built a bespoke system to manage vehicle servicing and maintenance, including online self-service functionality and has been used by over 10,000 customers since May.

Loans have significantly enhanced the digital sales process with the introduction of an upfront eligibility checker.

#### Becoming simpler and more efficient

Consumer Finance continues to focus on efficiency with further significant improvements to processes implemented in the year. This has also helped reduce customer complaints by 11 per cent.

Lex Autolease simplified the way it sells c.80,000 vehicles per annum at end of contract, reducing the number of operating sites and associated costs, whilst increasing speed of vehicle disposals.

Black Horse launched the Mobile Finance Calculator across the dealer network, allowing dealers to provide more accurate indicative customer pricing early on in the process.

#### Delivering sustainable growth

Black Horse balances have grown by 20 per cent in the year, ahead of market growth, and continue to benefit from partnerships with key manufacturers such as Jaguar Land Rover.

Credit card balances grew broadly in line with the market at 4 per cent, and the Group was the number one issuer of new cards in the UK.

The acquisition of MBNA will enable the Group to enhance its position and offering within the UK prime credit card market and brings capabilities including data analytics and digital expertise in addition to a well-recognised

brand. This will be complementary to the Group's existing operation and provides further opportunities for growth and delivering excellent customer service.

Unsecured loan balances contracted marginally in the year as the Group continues to focus on low risk franchise customers.

#### Financial performance

Underlying profit at £1,283 million was down 7 per cent, driven by slightly lower income and increased impairment, but return on risk-weighted assets remained strong at 4.09 per cent.

Net interest income at £1,941 million was down 1 per cent with strong asset growth offset by the 73 basis point reduction in net interest margin. This was largely due to the focus on high quality, lower margin motor finance business, with the margin also impacted by lower Euribor and planned reductions in deposits, in line with the Group's funding strategy.

Other income was down 2 per cent at £1,338 million due to the market-wide reduction in card interchange fees. Excluding this, other income was 3 per cent higher driven by continued fleet growth in Lex Autolease.

Operating costs fell 4 per cent to £939 million with continued investment in the business more than offset by underlying efficiency savings. The division maintained a strong cost:income ratio, in line with 2015 at 37.4 per cent.

The impairment charge of £282 million increased by £47 million, primarily due to overall growth and the non-recurrence of a favourable one-off release in 2015. Credit quality remains good with new business written within the Group's prudent credit and conduct appetite.

UK customer assets were up 9 per cent year-on-year, driven primarily by growth in Black Horse.

Customer deposits were down 29 per cent to £7.9 billion driven by re-pricing activity and the Group's deposit strategy.

#### Performance summary

|   | 2016<br>£m | 20151<br>£m | Change<br>% |
|---|------------|-------------|-------------|
| Net interest income                     | 1,941      | 1,954       | (1)         |
| Other income                            | 1,338      | 1,359       | (2)         |
| Total income                            | 3,279      | 3,313       | (1)         |
| Operating lease depreciation            | (775)      | (720)       | (8)         |
| Net income                              | 2,504      | 2,593       | (3)         |
| Operating costs                         | (939)      | (977)       | 4           |
| Impairment                              | (282)      | (235)       | (20)        |
| Underlying profit                       | 1,283      | 1,381       | (7)         |
| Banking net interest margin             | 5.88%      | 6.61%       | (73)bp      |
| Average interest-earning banking assets | £33.9bn    | £30.5bn     | 11          |
| Asset quality ratio                     | 0.83%      | 0.77%       | 6bp         |
| Impaired loans as % of closing advances | 2.1%       | 2.9%        | (0.8)pp     |
| Return on risk-weighted assets          | 4.09%      | 4.27%       | (18)bp      |
| Return on assets                        | 3.29%      | 3.95%       | (66)bp      |

#### Key balance sheet items

|                                 | At 31 Dec<br>2016<br>£bn | At 31 Dec<br>20151<br>£bn | Change<br>% |
|---------------------------------|--------------------------|---------------------------|-------------|
| Loans and advances to customers | 35.1                     | 31.5                      | 11          |

|                        |      |      |      |
|------------------------|------|------|------|
| Operating lease assets | 4.1  | 3.5  | 17   |
| Total customer assets  | 39.2 | 35.0 | 12   |
| Of which UK            | 32.8 | 30.0 | 9    |
| Customer deposits      | 7.9  | 11.1 | (29) |
| Risk-weighted assets   | 32.1 | 30.7 | 5    |

<sup>1</sup> Restated. See basis of presentation on the inside front cover.

## INSURANCE

The Insurance division is committed to providing a range of trusted and value-for-money protection, pension and investment products to meet the needs of its customers. With over £110 billion of funds under management, Scottish Widows is helping six million customers protect what they value most and plan financially for the future. In addition, the general insurance business is protecting the homes, belongings, cars and businesses of over three million customers.

### Progress against strategic initiatives

The Group will continue to invest in developing the Insurance business and will seek to grow in areas where it has competitive advantage and is underrepresented, for the benefit of both customers and shareholders.

#### Creating the best customer experience

Regained '5 star' Service Awards in both Life & Pensions and Investment categories at the 2016 Financial Adviser Service Awards together with 'Most Improved Provider' award. These accolades are voted on by 5,000 UK financial advisers and reflect improved customer service alongside simplified and streamlined processes.

Strengthened the general insurance business with the launch of a flexible online home insurance offering, delivering increased direct sales, significant new functionality and more choice for customers.

A founder member of the UK government's Flood Re initiative and played a lead role in setting up the scheme, which has enabled customers in high flood risk areas to secure affordable home insurance.

#### Becoming simpler and more efficient

Launched a new digital service for employers, significantly reducing processing times for monthly corporate pension scheme management.

Introduced an online tool allowing customers to consolidate other workplace pensions assets into the Group. This builds on the existing '5 Steps to Retirement' website, enabling customers to take control of their retirement plans.

#### Delivering sustainable growth

Successfully completed four bulk annuity transactions in 2016, taking the combined external deal size to over £1.85 billion since entering the market in late 2015.

Continued to leverage Group capabilities to source attractive, low risk, higher yielding assets to back annuity liabilities. Total assets acquired to date are £7 billion.

Growth in corporate pension sales in a competitive environment, driven by increased uptake of new schemes.

Scottish Widows Protect monthly applications have increased almost tenfold, providing £2.4 billion of life assurance and critical illness cover to individuals and businesses across the UK.

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Corporate pension, planning and retirement funds under management increased to over £42 billion reflecting net inflows and positive market movements.

### Financial performance

Underlying profit decreased by 13 per cent to £837 million. A 17 per cent increase in new business income was more than offset by adverse economics impacting existing business income together with increased investment costs.

Life and pensions sales (PVNBP) decreased by 6 per cent. Excluding the internal With-Profits fund bulk annuity transfers in 2015 and 2016, PVNBP increased 23 per cent reflecting the four bulk annuity deals secured, growth in corporate pensions and increased momentum in both planning and retirement and protection.

General insurance gross written premiums (GWP) decreased by 3 per cent, reflecting the continued softening of the Home market and the run off of legacy products.

Costs increased by 10 per cent to £772 million, reflecting increased investment and £28 million annual levy associated with the Flood Re scheme.

### Capital

The estimated pre dividend Solvency II ratio of 160 per cent (1 January 2016 pre dividend position: 160 per cent) represents the shareholder view of Solvency II surplus. Benefits from capital optimisation initiatives have been offset by adverse interest rate volatility and the payment of a £500 million dividend in February 2016.

Paid a further £500 million to the Group in February 2017, bringing total dividends paid since the formation of the Group in 2009, to £7.1 billion.

### Performance summary

|  | 2016<br>£m | 2015<br>£m | Change<br>% |
|--|------------|------------|-------------|
| Net interest income                            | (146)      | (163)      | 10          |
| Other income                                   | 1,755      | 1,827      | (4)         |
| Total income                                   | 1,609      | 1,664      | (3)         |
| Operating costs                                | (772)      | (702)      | (10)        |
| Underlying profit                              | 837        | 962        | (13)        |
| Life and pensions sales (PVNBP) <sup>1</sup>   | 8,919      | 9,460      | (6)         |
| New business income                            | 381        | 326        | 17          |
| General insurance total gross written premiums | 1,108      | 1,148      | (3)         |
| General insurance combined ratio               | 85%        | 83%        | 2pp         |
| Solvency II ratio (pre dividend)               | 160%       | 160%       | -           |

<sup>1</sup> Present value of new business premiums. With-Profit fund bulk annuity transfer sales were £2,386 million in 2015 and £243 million in 2016. Excluding these transfers, LP&I sales have improved 23 per cent in 2016.

### Profit by product group

|  | 2016<br>New<br>business<br>income<br>£m | 2015<br>Existing<br>business<br>income<br>£m | Total<br>income<br>£m | New<br>business<br>income<br>£m | Existing<br>business<br>income<br>£m | Total<br>income<br>£m |
|--|---|--|-----------------------|---------------------------------|--------------------------------------|-----------------------|
|  |   |  |                       |                                 |                                      |                       |



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|  |     |     |       |     |     |       |
|--|-----|-----|-------|-----|-----|-------|
| Corporate pensions                           | 123 | 135 | 258   | 140 | 175 | 315   |
| Bulk annuities                               | 121 | 16  | 137   | 125 | -   | 125   |
| Planning and retirement                      | 109 | 95  | 204   | 40  | 94  | 134   |
| Protection                                   | 19  | 33  | 52    | 12  | 37  | 49    |
| Longstanding LP&I                            | 9   | 393 | 402   | 9   | 467 | 476   |
|  | 381 | 672 | 1,053 | 326 | 773 | 1,099 |
| Life and pensions experience and other items |     |     | 223   |     |     | 235   |
| General insurance                            |     |     | 354   |     |     | 323   |
| Net interest income and free asset return    |     |     | (21)  |     |     | 7     |
| Total costs                                  |     |     | (772) |     |     | (702) |
| Underlying profit                            |     |     | 837   |     |     | 962   |

New business income has increased by £55 million, or 17 per cent, driven by growth in planning and retirement and protection propositions. This has more than offset lower income from corporate pensions.

Existing business income has decreased by £101 million, primarily driven by adverse economics.

There was a net benefit of £223 million (2015: £235 million) as a result of experience and other items. This included one off benefits following an update to the methodology for calculating the illiquidity premium and the addition of a new death benefit to legacy pension contracts, to align terms with other pensions products. These were partly offset by the effect of recent reforms on activity within the pensions market.

General insurance income net of claims has increased by £31 million primarily driven by lower weather related claims.

## RUN-OFF AND CENTRAL ITEMS

### RUN-OFF

|                               | 2016<br>£m | 2015<br>£m | Change<br>% |
|-------------------------------|------------|------------|-------------|
| Net interest income           | (110)      | (88)       | (25)        |
| Other income                  | 120        | 145        | (17)        |
| Total income                  | 10         | 57         | (82)        |
| Operating lease depreciation  | (15)       | (14)       | (7)         |
| Net income                    | (5)        | 43         |             |
| Operating costs               | (77)       | (150)      | 49          |
| Impairment release / (charge) | 26         | (8)        |             |
| Underlying loss               | (56)       | (115)      | 51          |

|  | 2016<br>£bn | 2015<br>£bn | Change<br>% |
|--|-------------|-------------|-------------|
|--|-------------|-------------|-------------|

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|                                 |      |      |      |
|---------------------------------|------|------|------|
| Loans and advances to customers | 9.6  | 10.3 | (7)  |
| Total assets                    | 11.3 | 12.2 | (7)  |
| Risk-weighted assets            | 8.5  | 10.2 | (17) |

The lower income and costs reflect further reductions in the run-off portfolios.

### CENTRAL ITEMS

|                    | 2016 | 2015 |
|--------------------|------|------|
|                    | £m   | £m   |
| Total income       | 330  | 176  |
| Costs              | 2    | 19   |
| Impairment release | -    | 2    |
| TSB                | -    | 118  |
| Underlying profit  | 332  | 315  |

Central items includes income and expenditure not attributed to divisions, including the costs of certain central and head office functions.

Total income increased to £330 million (2015: £176 million) largely as a result of sales of liquid assets including gilts, and the timing of dividends from the Group's strategic investments.

The results in 2015 include TSB for the first quarter only.

### OTHER FINANCIAL INFORMATION

#### 1. Reconciliation between statutory and underlying basis results

The tables below set out the reconciliation from the statutory results to the underlying basis results, the principles of which are set out on the inside front cover.

| 2016                                  | Lloyds<br>Banking<br>Group<br>statutory<br>£m | Removal of:   |           |                                      | Underlying<br>basis<br>£m |
|---------------------------------------|---|---|-----------|--------------------------------------|---------------------------|
|                                       |   | Volatility<br>and other<br>items<br>gross up <sup>2</sup><br>£m | PPI<br>£m | Other<br>conduct<br>provisions<br>£m |                           |
| Net interest income                   | 9,274   | 263,898   | -         | -                                    | 11,435                    |
| Other income, net of insurance claims | 7,993   | (11,110)  | -         | 61                                   | 6,065                     |
| Total income                          | 17,267  | 382,12  | -         | 61                                   | 17,500                    |
| Operating lease depreciation          |   | (895)   | -         | -                                    | (895)                     |
| Net income                            | 17,267  | (5,212)   | -         | 61                                   | 16,605                    |

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|                                 |          |       |       |       |         |
|---------------------------------|----------|-------|-------|-------|---------|
| Operating expenses <sup>3</sup> | (12,277) | 1,948 | 1,000 | 1,024 | (8,093) |
| Impairment                      | (752)    | 107   | -     | -     | (645)   |
| Profit before tax               | 4,238    | 1,544 | 1,000 | 1,085 | 7,867   |

| 2015                                  | Removal of:                                   |   |           |  |           |                                      |                           |
|---------------------------------------|---|---|-----------|--|-----------|--------------------------------------|---------------------------|
|                                       | Lloyds<br>Banking<br>Group<br>statutory<br>£m | Volatility<br>and other<br>items <sup>4</sup><br>£m | TSB<br>£m | Insurance<br>gross up <sup>2</sup><br>£m | PPI<br>£m | Other<br>conduct<br>provisions<br>£m | Underlying<br>basis<br>£m |
| Net interest income                   | 11,318  | 318   | (192)     | 38                                       | -         | -                                    | 11,482                    |
| Other income, net of insurance claims | 6,103   | 209   | (31)      | (126)                                    | -         | -                                    | 6,155                     |
| Total income                          | 17,421  | 527   | (223)     | (88)                                     | -         | -                                    | 17,637                    |
| Operating lease depreciation          |   | (764)   | -         | -  | -         | -                                    | (764)                     |
| Net income                            | 17,421  | (237)   | (223)     | (88)                                     | -         | -                                    | 16,873                    |
| Operating expenses <sup>3</sup>       | (15,387)                                      | 2,065   | 86        | 88                                       | 4,000     | 837                                  | (8,311)                   |
| Impairment                            | (390)   | (197)   | 19        | -  | -         | -                                    | (568)                     |
| TSB <sup>5</sup>                      | -   | -   | 118       | -  | -         | -                                    | 118                       |
| Profit before tax                     | 1,644   | 1,631   | -         | -  | 4,000     | 837                                  | 8,112                     |

1 Comprises the write-off of the ECN embedded derivative and premium paid on redemption of the remaining notes in the first quarter (loss of £790 million); the effects of asset sales (gain of £217 million); volatile items (gain of £99 million); liability management (gain of £123 million); the amortisation of purchased intangibles (£340 million); restructuring costs (£622 million, principally comprising the severance related costs under phase II of the Simplification programme); and the fair value unwind and other items (loss of £231 million).

2 The Group's insurance businesses' income statements include income and expenditure which are attributable to the policyholders of the Group's long-term assurance funds. These items have no impact in total upon the profit attributable to equity shareholders and, in order to provide a clearer representation of the underlying trends within the business, these items are shown net within the underlying results.

3 The statutory basis figure is the aggregate of operating costs and operating lease depreciation.

4 Comprises market movements on the ECN embedded derivative (loss of £101 million); the effects of asset sales (gain of £54 million); volatile items (loss of £107 million); liability management (loss of £28 million); the amortisation of purchased intangibles (£342 million); restructuring costs (£170 million); TSB costs (£745 million); and the fair value unwind and other items (loss of £192 million).

5 Comprises the underlying results of TSB.

## 2. Banking net interest margin

The banking net interest margin is calculated by dividing banking net interest income by average interest-earning banking assets. Non-banking net interest income includes the net interest expense reported by the Insurance business, net interest income earned from non-banking assets, negative fair value adjustments relating to certain past liability

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management exercises and consolidation adjustments between net interest and other income to eliminate the impact of certain intragroup transactions. Non-banking assets include loans and advances within Commercial Banking where the predominant income stream is fees rather than net interest, and loans sold by Commercial Banking and Retail to Insurance to back annuitant liabilities.

The table below shows the reconciliation between the statutory net interest income and the underlying net interest income.

|   | 2016     | 2015     |
|---|----------|----------|
|   | £m       | £m       |
| Group net interest income - statutory basis       | 9,274    | 11,318   |
| Insurance gross up                                | 1,898    | 38       |
| Volatility and other items                        | 263      | 318      |
| TSB   | -        | (192)    |
| Group net interest income - underlying basis      | 11,435   | 11,482   |
| Insurance division net interest expense           | 146      | 163      |
| Other non-banking net interest expense / (income) | 245      | (15)     |
| Banking net interest income - underlying basis    | 11,826   | 11,630   |
| <br>  |          |          |
| Average interest-earning banking assets           | £435.9bn | £441.9bn |
| <br>  |          |          |
| Banking net interest margin                       | 2.71%    | 2.63%    |

Other non-banking net interest expense was £245 million (2015: net interest income £15 million). The change in the year was largely driven by a reduction in the net interest income reported by the non-banking businesses, the continued reduction in run-off non-banking assets together with a change to the funding cost charged to the remaining run-off non-banking assets to better reflect their maturity profile.

The insurance gross up of £1,898 million (2015: £38 million) largely represents amounts payable to unitholders in consolidated open-ended investment vehicles managed by the Insurance business. The increased expense in the year reflects strong market performance in the second half of 2016.

The table below shows the reconciliation between net loans and advances and average interest-earning banking assets.

|   | Quarter ended | Quarter ended | Quarter ended | Quarter ended |
|---|---------------|---------------|---------------|---------------|
|   | 31 Dec        | 30 Sept       | 30 Jun        | 31 Mar        |
|   | 2016          | 2016          | 2016          | 2016          |
|   | £bn           | £bn           | £bn           | £bn           |
| Net loans and advances to customers             | 449.7         | 451.7         | 453.0         | 456.7         |
| Impairment provision and fair value adjustments | 3.7           | 3.8           | 4.1           | 4.3           |
| Non-banking items:                              |               |               |               |               |
| Fee based loans and advances                    | (9.4)         | (8.7)         | (9.1)         | (10.9)        |
| Sale of assets to Insurance                     | (6.7)         | (6.2)         | (6.1)         | (5.7)         |
| Other non-banking                               | (5.0)         | (5.5)         | (4.9)         | (5.3)         |
| Gross banking loans and advances                | 432.3         | 435.1         | 437.0         | 439.1         |
| Averaging                                       | 1.7           | 0.8           | (1.4)         | (0.9)         |
| Average interest-earning banking assets (qtr)   | 434.0         | 435.9         | 435.6         | 438.2         |

|   |       |       |       |       |
|---|-------|-------|-------|-------|
| Average interest-earning banking assets (ytd) | 435.9 | 436.6 | 436.9 | 438.2 |
|---|-------|-------|-------|-------|

### 3. Volatility arising in insurance businesses

Volatility included in the Group's statutory results before tax comprises the following:

|                                   | 2016<br>£m | 2015<br>£m |
|-----------------------------------|------------|------------|
| Insurance volatility              | (152)      | (303)      |
| Policyholder interests volatility | 241        | 87         |
| Total volatility                  | 89         | (216)      |
| Insurance hedging arrangements    | (180)      | 111        |
| Total                             | (91)       | (105)      |

#### Insurance volatility

The Group's insurance business has policyholder liabilities that are supported by substantial holdings of investments. IFRS requires that the changes in both the value of the liabilities and investments are reflected within the income statement. The value of the liabilities does not move exactly in line with changes in the value of the investments. As the investments are substantial, movements in their value can have a significant impact on the profitability of the Group. Management believes that it is appropriate to disclose the division's results on the basis of an expected return in addition to results based on the actual return. The impact of the actual return on these investments differing from the expected return is included within insurance volatility.

### 4. Return measures

The Group's underlying return on required equity for 2016 was 13.2 per cent (2015: 15.0 per cent) and the underlying return on tangible equity was 14.1 per cent (2015: 16.0 per cent). The reduction in both return measures was as a result of lower underlying profit and higher tax.

|   | 2016<br>£bn | 2015<br>£bn |
|---|-------------|-------------|
| Underlying return on required equity  |             |             |
| Average shareholders' equity  | 42.7        | 42.8        |
| Average non-controlling interests   | 0.4         | 0.6         |
| Excess equity based on 12 per cent CET 1 requirement                              | (2.4)       | (2.7)       |
| Average required equity   | 40.7        | 40.7        |
| Underlying profit after tax and profits attributable to other equity holders (£m) | 5,410       | 6,155       |
| Notional earnings on excess equity (£m)   | (24)        | (37)        |
|   | 5,386       | 6,118       |
| Underlying return on required equity  | 13.2%       | 15.0%       |
| Underlying return on tangible equity  |             |             |
| Average shareholders' equity  | 42.7        | 42.8        |
| Average intangible assets   | (3.8)       | (4.0)       |
| Average tangible equity   | 38.9        | 38.8        |

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|   |       |       |
|---|-------|-------|
| Underlying profit after tax and profits attributable to other equity holders (£m) | 5,410 | 6,155 |
| Amortisation of intangible assets (post tax) (£m)                                 | 174   | 156   |
| Profit attributable to non-controlling interests (£m)                             | (101) | (96)  |
|   | 5,483 | 6,215 |
| <br>  |       |       |
| Underlying return on tangible equity  | 14.1% | 16.0% |

### 5. Tangible net assets per share

The table below sets out a reconciliation of the Group's shareholders' equity to its tangible net assets.

|  | 2016<br>£m | 2015<br>£m |
|--|------------|------------|
| Shareholders' equity                           | 43,020     | 41,234     |
| Goodwill                                       | (2,016)    | (2,016)    |
| Intangible assets                              | (1,681)    | (1,838)    |
| Purchased value of in-force business           | (340)      | (377)      |
| Other, including deferred tax effects          | 170        | 264        |
| Tangible net assets                            | 39,153     | 37,267     |
| <br>   |            |            |
| Ordinary shares in issue, excluding Own shares | 71,413m    | 71,263m    |
| Tangible net assets per share                  | 54.8p      | 52.3p      |

## GROUP CREDIT RISK PORTFOLIO

### Overview

Asset quality remains strong with portfolios continuing to benefit from the Group's pro-active approach to risk management, continued low interest rates, and a resilient UK economic environment.

The impairment charge increased by 14 per cent to £645 million in 2016 compared to £568 million in 2015. Gross charges remained broadly flat with the increase in net charges largely due to lower levels of releases and write-backs.

The asset quality ratio for 2016 was 15 basis points compared to 14 basis points during 2015 and the gross asset quality ratio (excluding releases and write-backs) was stable at 28 basis points.

Looking forward the 2017 full year asset quality ratio is expected to increase to around 25 basis points primarily reflecting lower releases and write-backs.

Impaired loans as a percentage of closing loans and advances reduced to 1.8 per cent at 31 December 2016, from 2.1 per cent at 31 December 2015, with impaired loans reducing by £1.1 billion to £8.5 billion during the period, due to further reductions in the Commercial Banking, Consumer Finance and run-off portfolios.

### Low risk culture and prudent risk appetite

The Group continues to operate a prudent approach to credit risk, with the portfolios benefiting from the focus on credit at origination and a prudent through the cycle approach to credit risk appetite. The Group's portfolios are well positioned against current economic concerns and market volatility.

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The Group's credit processes and controls ensure effective risk management, including early identification and management of customers and counterparties who may be showing signs of distress.

The Group has delivered lending growth in key segments without relaxing credit criteria despite terms and conditions in some of the Group's markets being impacted by increased competition and, in Commercial Banking, uncertainty in some sectors.

Sector concentrations within the lending portfolios are closely monitored and controlled, with mitigating actions taken where appropriate. Sector and product caps limit exposure to certain higher risk and vulnerable sectors and asset classes. In particular:

– The average indexed LTV of the Retail UK Secured portfolio at 31 December 2016 was 44.0 per cent (31 December 2015: 46.1 per cent). The percentage of closing loans and advances with an indexed LTV greater than 100 per cent was 0.7 per cent (31 December 2015: 1.1 per cent).

– Total UK Direct Real Estate gross lending across the Group was £19.9 billion at 31 December 2016 (31 December 2015: £19.7 billion). This mainly includes Commercial Banking lending of £18.5 billion, £0.5 billion booked in the Islands Commercial business and £0.2 billion within Retail Business Banking (within Retail Division) with the Group continuing to write new business within conservative risk appetite parameters. The Group's significantly reduced legacy run-off direct real estate portfolio has continued to fall to £0.7 billion at 31 December 2016 (31 December 2015: £1.1 billion), and now represents a very modest element of the total UK Direct Real Estate lending portfolio.

Run-off net external assets stood at £11.3 billion at 31 December 2016, down from £12.2 billion at 31 December 2015. The portfolio represents only 2.1 per cent of the overall Group's loans and advances (31 December 2015: 2.3 per cent).

Impairment charge by division

|                           | Loans and advances to customers | Debt securities classified as loans and receivables | Available-for-sale financial assets | Other credit risk provisions | Total |
|---------------------------|---------------------------------|---|-------------------------------------|------------------------------|-------|
| 2016                      | £m                              | £m  | £m                                  | £m                           | £m    |
| Retail                    | 373                             | -   | -                                   | -                            | 373   |
| Commercial Banking        | 21                              | -   | -                                   | (5)                          | 16    |
| Consumer Finance          | 282                             | -   | -                                   | -                            | 282   |
| Run-off                   | (17)                            | -   | -                                   | (9)                          | (26)  |
| Central items             | (2)                             | -   | -                                   | 2                            | -     |
| Total impairment charge   | 657                             | -   | -                                   | (12)                         | 645   |
| Asset quality ratio       |                                 |   |                                     |                              | 0.15  |
| Gross asset quality ratio |                                 |   |                                     |                              | 0.28  |

1 Restated.

Group impaired loans and provisions

Impairment

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|  | Loans and advances to customers<br>£m | Impaired loans<br>£m | Impaired loans as % of closing advances<br>% | Impairment provisions <sup>1</sup><br>£m | provision as % of impaired loans <sup>2</sup><br>% |
|--|---------------------------------------|----------------------|--|--|--|
| At 31 December 2016                        |                                       |                      |  |  |  |
| Retail                                     | 299,493                               | 4,354                | 1.5  | 1,630                                    | 38.2   |
| Commercial Banking                         | 101,176                               | 2,179                | 2.2  | 824                                      | 37.8   |
| Consumer Finance                           | 35,494                                | 745                  | 2.1  | 396                                      | 85.0   |
| Run-off                                    | 10,259                                | 1,217                | 11.9   | 682                                      | 56.0   |
| Reverse repos and other items <sup>3</sup> | 15,249                                |                      |  |  |  |
| Total gross lending                        | 461,671                               | 8,495                | 1.8  | 3,532                                    | 43.4   |
| Impairment provisions                      | (3,532)                               |                      |  |  |  |
| Fair value adjustments <sup>4</sup>        | (181)                                 |                      |  |  |  |
| Total Group                                | 457,958                               |                      |  |  |  |
| At 31 December 2015 <sup>5</sup>           |                                       |                      |  |  |  |
| Retail                                     | 307,500                               | 4,112                | 1.3  | 1,564                                    | 39.2   |
| Commercial Banking                         | 103,082                               | 2,543                | 2.5  | 1,091                                    | 42.9   |
| Consumer Finance                           | 31,827                                | 910                  | 2.9  | 367                                      | 75.5   |
| Run-off                                    | 11,422                                | 2,025                | 17.7   | 1,150                                    | 56.8   |
| Reverse repos and other items <sup>3</sup> | 5,798                                 |                      |  |  |  |
| Total gross lending                        | 459,629                               | 9,590                | 2.1  | 4,172                                    | 46.1   |
| Impairment provisions                      | (4,172)                               |                      |  |  |  |
| Fair value adjustments <sup>4</sup>        | (282)                                 |                      |  |  |  |
| Total Group                                | 455,175                               |                      |  |  |  |

1 Impairment provisions include collective unidentified impairment provisions.

Impairment provisions as a percentage of impaired loans are calculated excluding loans in recoveries in Retail (31 December 2016: £86 million; 31 December 2015: £118 million) and in Consumer Finance (31 December 2016: £279 million; 31 December 2015: £424 million).

2 Includes £6.7 billion (December 2015: £5.7 billion) of lower risk loans sold by Commercial Banking and Retail to Insurance to back annuitant liabilities.

3 The fair value adjustments relating to loans and advances were those required to reflect the HBOS assets in the Group's consolidated financial records at their fair value and took into account both the expected losses and market

4 liquidity at the date of acquisition. The fair value unwind in respect of impairment losses incurred was £70 million for the year ended 31 December 2016 (31 December 2015: £97 million). The fair value unwind in respect of loans and advances is expected to continue to decrease in future years and will reduce to zero over time.

5 Restated. See basis of presentation on the inside front cover.

## FUNDING AND LIQUIDITY MANAGEMENT

During 2016, the Group has maintained its strong funding and liquidity position, with a loan to deposit ratio of 108.9 per cent.

Total funded assets reduced by £5.8 billion to £465.4 billion during 2016. Loans and advances to customers, excluding reverse repos, reduced by £5.5 billion. Growth in Consumer Finance was strong at 11 per cent and SME lending growth was 3 per cent, both outperforming the market. This was offset by a reduction in mortgage balances as the Group continues to balance risk and margin considerations versus volumes in a competitive low growth market. Total customer deposits fell by £5.3 billion to £413.0 billion at 31 December 2016, largely due to lower Retail and



Consumer Finance tactical balances.

Wholesale funding has decreased by £9.1 billion to £110.8 billion as excess liquidity is managed down; the amount with a residual maturity less than one year fell to £35.1 billion (£37.9 billion at 31 December 2015). The Group's term funding ratio (wholesale funding with a remaining life of over one year as a percentage of total wholesale funding) is unchanged at 68 per cent.

Gross term issuance for 2016 totalled £10.4 billion. The Group maintained a diversified approach to funding markets with trades in public and private format, secured and unsecured products and a wide range of currencies and markets. In 2016, the Group drew down £1.0 billion under the Funding for Lending Scheme (FLS), taking peak usage to £33.1 billion, with £3.0 billion of maturities during the year. A further £4.5 billion was drawn under the Bank of England's Term Funding Scheme (TFS), underlining the Group's support to the UK economy. The maturities for the FLS and TFS are fully factored into the Group's funding plan.

During 2016, the Group's term issuance costs have remained broadly in line with other post-crisis years and significantly lower than levels seen during the economic downturn. The Group's overall cost of wholesale funding has reduced as more expensive funding raised in previous years mature. The Group's market capacity for term funding is considered across the planning horizon as part of the funding plan and the Group expects term funding requirements to remain stable.

The credit ratings on Lloyds Bank were unchanged over 2016, and the median credit rating among the three major credit rating agencies remains 'A+'. Following the EU referendum in June, both S&P and Moody's revised their outlooks on Lloyds Bank, among other UK banks, in order to reflect increased macroeconomic uncertainty. S&P revised the outlook on Lloyds Bank's 'A' rating to 'Negative' from 'Stable' whilst Moody's revised the outlook on Lloyds Bank's 'A1' rating to 'Stable' from 'Positive'. Moody's also revised their outlook on the UK banking system to 'Negative' from 'Stable'. Fitch's outlook on Lloyds Bank's 'A+' rating remained 'Stable' as Fitch expect the economic effects of the referendum to be manageable. The effects of a potential downgrade from all three credit rating agencies are included in Group liquidity stress testing.

The LCR became the Pillar 1 standard for liquidity in the UK in October 2015. The Group comfortably meets the requirements. Liquid asset holdings have fallen during the second half of 2016 as excess liquidity held during the EU referendum is managed down. The Group continues to monitor the Net Stable Funding Ratio (NSFR) requirements and expects to meet them once confirmed by the PRA.

## CAPITAL MANAGEMENT

### Analysis of capital position

During 2016 the Group continued to strengthen its capital position with a fully loaded CET1 ratio, after accruing for foreseeable dividends, of 13.6 per cent and 13.8 per cent on a pro forma basis upon recognition of the dividend paid by the Insurance business in February 2017 in relation to its 2016 earnings (31 December 2015: 13.0 per cent pro forma). The accrual for foreseeable dividends includes both the recommended full year ordinary dividend of 2.55 pence per ordinary share and a special dividend of 0.5 pence per ordinary share.

The CET1 ratio on a pro forma basis reflects the prudent retention of circa 0.8 per cent of capital, above the current target level, to cover the estimated capital impact of the MBNA acquisition that was announced in December 2016.

Over the year the Group generated around 1.9 per cent of CET1 capital on a pro forma basis, pre dividend, primarily as a result of the following:

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Strong underlying capital generation of 2.2 per cent, largely driven by underlying profits;

The dividend paid by the Insurance business in February 2017 in relation to its 2016 earnings of 0.2 per cent;

Impact of conduct charges of (1.0) per cent;

Impact of market movements, netting to 0.2 per cent. This included 0.8 per cent from the impact of the accounting reclassification of c.£20 billion of gilts within the liquidity portfolio from 'held-to-maturity' to 'available-for-sale', offset by a number of market related movements, including an adverse impact of movements in the defined benefit pension schemes of (0.4) per cent;

Other items largely representing a reduction in risk-weighted assets, most notably in the fourth quarter, largely relating to active portfolio management, disposals, an improvement in credit quality and capital efficient securitisation activity, partially offset by model updates related to UK mortgage portfolios and the impact of the redemption of the remaining series of Enhanced Capital Notes in the first quarter.

After accruing for foreseeable dividends, the transitional total capital ratio reduced by 0.1 percentage points to 21.4 per cent, primarily reflecting managed reductions in tier 2 capital, largely due to calls and redemptions, offset by the increase in CET1 capital and the reduction in risk-weighted assets.

In 2020 the Group will have to meet a Minimum Requirement for Own Funds and Eligible Liabilities (MREL). During 2016 the Group commenced issuance of senior unsecured securities from Lloyds Banking Group plc which, while not included in total capital, are eligible to meet MREL. £2.5 billion (Sterling equivalent) was issued in 2016 and a further £2.2 billion (Sterling equivalent) was issued in January 2017 leaving the Group well positioned to meet MREL requirements from 2020.

The leverage ratio, after accruing for foreseeable dividends, increased from 4.8 per cent to 4.9 per cent (5.0 per cent on a pro forma basis), largely reflecting the increase in tier 1 capital.

An analysis of the Group's capital position as at 31 December 2016 is presented in the following section applying CRD IV transitional arrangements and also on a fully loaded CRD IV basis, both as implemented in the UK by the PRA.

The table below summarises the consolidated capital position of the Group.

|  | Transitional<br>At 31 Dec<br>2016<br>£m | Fully loaded<br>At 31 Dec<br>2015 <sup>1</sup><br>£m | At 31 Dec<br>2016<br>£m | At 31 Dec<br>2015 <sup>1</sup><br>£m |
|--|---|--|-------------------------|--------------------------------------|
| Capital resources  |   |  |                         |                                      |
| Common equity tier 1   |   |  |                         |                                      |
| Shareholders' equity per balance sheet                                     | 43,020                                  | 41,234   | 43,020                  | 41,234                               |
| Adjustment to retained earnings for foreseeable dividends                  | (1,568)                                 | (1,427)  | (1,568)                 | (1,427)                              |
| Deconsolidation adjustments <sup>1</sup>                                   | 1,342                                   | 1,119  | 1,342                   | 1,119                                |
| Adjustment for own credit  | 87                                      | 67   | 87                      | 67                                   |
| Cash flow hedging reserve  | (2,136)                                 | (727)  | (2,136)                 | (727)                                |
| Other adjustments <sup>1</sup>   | (276)                                   | (97)   | (276)                   | (97)                                 |
|  | 40,469                                  | 40,169   | 40,469                  | 40,169                               |
| less: deductions from common equity tier 1                                 |   |  |                         |                                      |
| Goodwill and other intangible assets                                       | (1,623)                                 | (1,719)  | (1,623)                 | (1,719)                              |
| Prudent valuation adjustment   | (630)                                   | (372)  | (630)                   | (372)                                |
| Excess of expected losses over impairment provisions and value adjustments | (602)                                   | (270)  | (602)                   | (270)                                |
| Removal of defined benefit pension surplus                                 | (267)                                   | (721)  | (267)                   | (721)                                |

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|  |         |         |         |         |
|--|---------|---------|---------|---------|
| Securitisation deductions  | (217)   | (169)   | (217)   | (169)   |
| Significant investments <sup>1</sup>                                     | (4,282) | (4,500) | (4,282) | (4,529) |
| Deferred tax assets  | (3,564) | (3,874) | (3,564) | (3,884) |
| Common equity tier 1 capital   | 29,284  | 28,544  | 29,284  | 28,505  |
| Additional tier 1  |         |         |         |         |
| Other equity instruments   | 5,320   | 5,355   | 5,320   | 5,355   |
| Preference shares and preferred securities <sup>2</sup>                  | 4,998   | 4,728   | -       | -       |
| Transitional limit and other adjustments                                 | (1,692) | (906)   | -       | -       |
|  | 8,626   | 9,177   | 5,320   | 5,355   |
| less: deductions from tier 1   |         |         |         |         |
| Significant investments <sup>1</sup>                                     | (1,329) | (1,177) | -       | -       |
| Total tier 1 capital   | 36,581  | 36,544  | 34,604  | 33,860  |
| Tier 2   |         |         |         |         |
| Other subordinated liabilities <sup>2</sup>                              | 14,833  | 18,584  | 14,833  | 18,584  |
| Deconsolidation of instruments issued by insurance entities <sup>1</sup> | (1,810) | (1,665) | (1,810) | (1,665) |
| Adjustments for transitional limit and non-eligible instruments          | 1,351   | (52)    | (1,694) | (3,066) |
| Amortisation and other adjustments                                       | (3,447) | (3,880) | (3,597) | (4,885) |
|  | 10,927  | 12,987  | 7,732   | 8,968   |
| Eligible provisions  | 186     | 221     | 186     | 221     |
| less: deductions from tier 2   |         |         |         |         |
| Significant investments <sup>1</sup>                                     | (1,571) | (1,756) | (2,900) | (2,933) |
| Total capital resources  | 46,123  | 47,996  | 39,622  | 40,116  |
| Risk-weighted assets   | 215,534 | 222,845 | 215,534 | 222,747 |
| Common equity tier 1 capital ratio <sup>3</sup>                          | 13.6%   | 12.8%   | 13.6%   | 12.8%   |
| Tier 1 capital ratio   | 17.0%   | 16.4%   | 16.1%   | 15.2%   |
| Total capital ratio  | 21.4%   | 21.5%   | 18.4%   | 18.0%   |

For regulatory capital purposes, the Group's Insurance business is deconsolidated and replaced by the amount of the Group's investment in the business. A part of this amount is deducted from capital (shown as 'significant investments' in the table above) and the remaining amount is risk-weighted, forming part of threshold risk-weighted assets. The presentation of the deconsolidation of the Group's insurance entities has been amended for 2016 with comparative figures restated accordingly.

<sup>2</sup> Preference shares, preferred securities and other subordinated liabilities are categorised as subordinated liabilities in the balance sheet.

<sup>3</sup> The common equity tier 1 ratio is 13.8 per cent on a pro forma basis upon recognition of the dividend paid by the Insurance business in February 2017 in relation to its 2016 earnings (31 December 2015: 13.0 per cent pro forma).

Risk-weighted assets

|           |           |
|-----------|-----------|
| At 31 Dec | At 31 Dec |
| 2016      | 2015      |
| £m        | £m        |

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|   |         |         |
|---|---------|---------|
| Foundation Internal Ratings Based (IRB) Approach            | 64,907  | 68,990  |
| Retail IRB Approach   | 64,970  | 63,912  |
| Other IRB Approach  | 17,788  | 18,661  |
| IRB Approach  | 147,665 | 151,563 |
| Standardised (STA) Approach                                 | 18,956  | 20,443  |
| Credit risk   | 166,621 | 172,006 |
| Counterparty credit risk                                    | 8,419   | 7,981   |
| Contributions to the default fund of a central counterparty | 340     | 488     |
| Credit valuation adjustment risk                            | 864     | 1,684   |
| Operational risk  | 25,292  | 26,123  |
| Market risk   | 3,147   | 3,775   |
| Underlying risk-weighted assets                             | 204,683 | 212,057 |
| Threshold risk-weighted assets <sup>1</sup>                 | 10,851  | 10,788  |
| Total risk-weighted assets                                  | 215,534 | 222,845 |
| Movement to fully loaded risk-weighted assets <sup>2</sup>  | -       | (98)    |
| Fully loaded risk-weighted assets                           | 215,534 | 222,747 |

<sup>1</sup> Threshold risk-weighted assets reflect the element of significant investments and deferred tax assets that are permitted to be risk-weighted instead of being deducted from CET1 capital. Significant investments primarily arise from investment in the Group's Insurance business.

<sup>2</sup> Differences may arise between transitional and fully loaded threshold risk-weighted assets where deferred tax assets reliant on future profitability and arising from temporary timing differences and significant investments exceed the fully loaded threshold limit, resulting in an increase in amounts deducted from CET1 capital rather than being risk-weighted.

#### Stress testing

The Group undertakes a wide ranging programme of stress testing providing a comprehensive view of the potential impacts arising from the risks to which the Group is exposed. One of the most important uses of stress testing is to assess the resilience of the operational and strategic plans of the Group to adverse economic conditions and other key vulnerabilities. As part of that the Group participates in the UK-wide concurrent stress test run by the Bank of England.

During 2016, the Group was subject to the European Banking Authority's Europe-wide stress test with the Group's results significantly above our minimum capital requirements. The concurrent UK stress test run by the Bank of England was also undertaken in 2016. As announced in November, the Group comfortably exceeded the capital thresholds set by the PRA and was not required to take any action as a result of this test.

#### Leverage ratio

|   | Fully loaded      |                   |
|---|-------------------|-------------------|
|   | At 31 Dec<br>2016 | At 31 Dec<br>2015 |
|   | £m                | £m                |
| Total tier 1 capital for leverage ratio |                   |                   |
| Common equity tier 1 capital            | 29,284            | 28,505            |
| Additional tier 1 capital               | 5,320             | 5,355             |
| Total tier 1 capital                    | 34,604            | 33,860            |

|  |           |           |
|--|-----------|-----------|
| Exposure measure                                     |           |           |
| Statutory balance sheet assets                       |           |           |
| Derivative financial instruments                     | 36,138    | 29,467    |
| Securities financing transactions (SFTs)             | 42,285    | 34,136    |
| Loans and advances and other assets                  | 739,370   | 743,085   |
| Total assets   | 817,793   | 806,688   |
| Deconsolidation adjustments <sup>1</sup>             |           |           |
| Derivative financial instruments                     | (2,403)   | (1,510)   |
| Securities financing transactions (SFTs)             | 112       | (441)     |
| Loans and advances and other assets                  | (142,955) | (133,975) |
| Total deconsolidation adjustments                    | (145,246) | (135,926) |
| Derivatives adjustments                              |           |           |
| Adjustments for regulatory netting                   | (20,490)  | (16,419)  |
| Adjustments for cash collateral                      | (8,432)   | (6,464)   |
| Net written credit protection                        | 699       | 682       |
| Regulatory potential future exposure                 | 13,188    | 12,966    |
| Total derivatives adjustments                        | (15,035)  | (9,235)   |
| SFT adjustments                                      | 39        | 3,361     |
| Off-balance sheet items                              | 58,685    | 56,424    |
| Regulatory deductions and other adjustments          | (9,128)   | (9,112)   |
| Total exposure                                       | 707,108   | 712,200   |
| Leverage ratio <sup>2</sup>                          | 4.9%      | 4.8%      |
| Average leverage ratio <sup>3</sup>                  | 4.9%      |           |
| Average leverage ratio exposure measure <sup>4</sup> | 718,926   |           |

<sup>1</sup> Deconsolidation adjustments predominantly reflect the deconsolidation of assets related to Group subsidiaries that fall outside the scope of the Group's regulatory capital consolidation (primarily the Group's Insurance entities).

<sup>2</sup> The countercyclical leverage ratio buffer is currently nil.

<sup>3</sup> The average leverage ratio is based on the average of the month end tier 1 capital and exposure measures over the quarter (30 September 2016 to 31 December 2016). The average of 4.9 per cent compares to 4.8 per cent at the start and 4.9 per cent at the end of the quarter.

<sup>4</sup> The average leverage ratio exposure measure is based on the average of the month end exposure measures over the quarter (30 September 2016 to 31 December 2016).

#### Modified UK leverage ratio

The Group's leverage ratio on a modified basis, excluding qualifying central bank claims from the leverage exposure measure, is 5.2 per cent. This follows the rule modification applied to the UK Leverage Ratio Framework by the PRA in August 2016 as a result of recommendations made by the Financial Policy Committee.

The Financial Policy Committee has indicated that it intends to recalibrate the UK framework in 2017 in order to adjust for the impact of the rule modification, thereby ensuring that levels of capital currently required to meet leverage ratio minimums are maintained. The modified UK leverage ratio should therefore be considered in the

context of the proposed recalibration.

## CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### CONSOLIDATED INCOME STATEMENT

|  | Note | 2016<br>£ million | 2015<br>£ million |
|--|------|-------------------|-------------------|
| Interest and similar income                              |      | 16,620            | 17,615            |
| Interest and similar expense                             |      | (7,346)           | (6,297)           |
| Net interest income                                      |      | 9,274             | 11,318            |
| Fee and commission income                                |      | 3,045             | 3,252             |
| Fee and commission expense                               |      | (1,356)           | (1,442)           |
| Net fee and commission income                            |      | 1,689             | 1,810             |
| Net trading income                                       |      | 18,545            | 3,714             |
| Insurance premium income                                 |      | 8,068             | 4,792             |
| Other operating income                                   |      | 2,035             | 1,516             |
| Other income   |      | 30,337            | 11,832            |
| Total income   |      | 39,611            | 23,150            |
| Insurance claims   |      | (22,344)          | (5,729)           |
| Total income, net of insurance claims                    |      | 17,267            | 17,421            |
| Regulatory provisions                                    |      | (2,024)           | (4,837)           |
| Other operating expenses                                 |      | (10,253)          | (10,550)          |
| Total operating expenses                                 |      | (12,277)          | (15,387)          |
| Trading surplus  |      | 4,990             | 2,034             |
| Impairment   |      | (752)             | (390)             |
| Profit before tax  |      | 4,238             | 1,644             |
| Taxation   | 2    | (1,724)           | (688)             |
| Profit for the year                                      |      | 2,514             | 956               |
| Profit attributable to ordinary shareholders             |      | 2,001             | 466               |
| Profit attributable to other equity holders <sup>1</sup> |      | 412               | 394               |
| Profit attributable to equity holders                    |      | 2,413             | 860               |
| Profit attributable to non-controlling interests         |      | 101               | 96                |
| Profit for the year                                      |      | 2,514             | 956               |
| Basic earnings per share                                 | 3    | 2.9p              | 0.8p              |
| Diluted earnings per share                               | 3    | 2.9p              | 0.8p              |

<sup>1</sup> The profit after tax attributable to other equity holders of £412 million (2015: £394 million) is offset in reserves by a tax credit attributable to ordinary shareholders of £91 million (2015: £80 million).

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|   | 2016<br>£ million | 2015<br>£ million |
|---|-------------------|-------------------|
| Profit for the year   | 2,514             | 956               |
| Other comprehensive income  |                   |                   |
| Items that will not subsequently be reclassified to profit or loss:                 |                   |                   |
| Post-retirement defined benefit scheme remeasurements:                              |                   |                   |
| Remeasurements before taxation  | (1,348)           | (274)             |
| Taxation  | 320               | 59                |
|   | (1,028)           | (215)             |
| Items that may subsequently be reclassified to profit or loss:                      |                   |                   |
| Movements in revaluation reserve in respect of available-for-sale financial assets: |                   |                   |
| Adjustment on transfer from held-to-maturity portfolio                              | 1,544             | -                 |
| Change in fair value  | 356               | (318)             |
| Income statement transfers in respect of disposals                                  | (575)             | (51)              |
| Income statement transfers in respect of impairment                                 | 173               | 4                 |
| Taxation  | (301)             | (6)               |
|   | 1,197             | (371)             |
| Movements in cash flow hedging reserve:   |                   |                   |
| Effective portion of changes in fair value  | 2,432             | 537               |
| Net income statement transfers  | (557)             | (956)             |
| Taxation  | (466)             | 7                 |
|   | 1,409             | (412)             |
| Currency translation differences (tax: nil)   | (4)               | (42)              |
| Other comprehensive income for the year, net of tax                                 | 1,574             | (1,040)           |
| Total comprehensive income for the year   | 4,088             | (84)              |
| Total comprehensive income attributable to ordinary shareholders                    | 3,575             | (574)             |
| Total comprehensive income attributable to other equity holders                     | 412               | 394               |
| Total comprehensive income attributable to equity holders                           | 3,987             | (180)             |
| Total comprehensive income attributable to non-controlling interests                | 101               | 96                |
| Total comprehensive income for the year   | 4,088             | (84)              |

## CONSOLIDATED BALANCE SHEET

|  | At 31 Dec<br>2016<br>£ million | At 31 Dec<br>2015<br>£ million |
|--|--------------------------------|--------------------------------|
| Assets                                   |                                |                                |
| Cash and balances at central banks       | 47,452                         | 58,417                         |
| Items in course of collection from banks | 706                            | 697                            |

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|   |         |         |
|---|---------|---------|
| Trading and other financial assets at fair value through profit or loss | 151,174 | 140,536 |
| Derivative financial instruments  | 36,138  | 29,467  |
| Loans and receivables:  |         |         |
| Loans and advances to banks   | 26,902  | 25,117  |
| Loans and advances to customers   | 457,958 | 455,175 |
| Debt securities   | 3,397   | 4,191   |
|   | 488,257 | 484,483 |
| Available-for-sale financial assets <sup>1</sup>                        | 56,524  | 33,032  |
| Held-to-maturity investments <sup>1</sup>                               | -       | 19,808  |
| Goodwill  | 2,016   | 2,016   |
| Value of in-force business  | 5,042   | 4,596   |
| Other intangible assets   | 1,681   | 1,838   |
| Property, plant and equipment   | 12,972  | 12,979  |
| Current tax recoverable   | 28      | 44      |
| Deferred tax assets   | 2,706   | 4,010   |
| Retirement benefit assets   | 342     | 901     |
| Other assets  | 12,755  | 13,864  |
| Total assets  | 817,793 | 806,688 |

The Group has reviewed its holding of government securities classified as held-to-maturity in light of the current low interest rate environment and they have been reclassified as available-for-sale; this has resulted in a credit of £1,544 million to the available-for-sale revaluation reserve (£1,127 million after tax).

|   | At 31 Dec<br>2016 | At 31 Dec<br>2015 |
|---|-------------------|-------------------|
|   | £ million         | £ million         |
| Equity and liabilities  |                   |                   |
| Liabilities   |                   |                   |
| Deposits from banks   | 16,384            | 16,925            |
| Customer deposits   | 415,460           | 418,326           |
| Items in course of transmission to banks  | 548               | 717               |
| Trading and other financial liabilities at fair value through profit or loss        | 54,504            | 51,863            |
| Derivative financial instruments  | 34,924            | 26,301            |
| Notes in circulation  | 1,402             | 1,112             |
| Debt securities in issue  | 76,314            | 82,056            |
| Liabilities arising from insurance contracts and participating investment contracts | 94,390            | 80,294            |
| Liabilities arising from non-participating investment contracts                     | 20,112            | 22,777            |
| Other liabilities   | 29,193            | 29,661            |
| Retirement benefit obligations  | 822               | 365               |
| Current tax liabilities   | 226               | 279               |
| Deferred tax liabilities  | -                 | 33                |
| Other provisions  | 4,868             | 5,687             |
| Subordinated liabilities  | 19,831            | 23,312            |
| Total liabilities   | 768,978           | 759,708           |
| Equity  |                   |                   |



|  |         |         |
|--|---------|---------|
| Share capital                                    | 7,146   | 7,146   |
| Share premium account                            | 17,622  | 17,412  |
| Other reserves                                   | 14,652  | 12,260  |
| Retained profits                                 | 3,600   | 4,416   |
| Shareholders' equity                             | 43,020  | 41,234  |
| Other equity instruments                         | 5,355   | 5,355   |
| Total equity excluding non-controlling interests | 48,375  | 46,589  |
| Non-controlling interests                        | 440     | 391     |
| Total equity                                     | 48,815  | 46,980  |
| Total equity and liabilities                     | 817,793 | 806,688 |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|  | Attributable to equity shareholders             |                                |                                  |                    |   |   | Total<br>£ million |
|--|---|--------------------------------|----------------------------------|--------------------|---|---|--------------------|
|  | Share<br>capital<br>and<br>premium<br>£ million | Other<br>reserves<br>£ million | Retained<br>profits<br>£ million | Total<br>£ million | Other<br>equity<br>instruments<br>£ million | Non-<br>controlling<br>interests<br>£ million |                    |
| Balance at<br>1 January 2016                             | 24,558  | 2,260                          | 4,416                            | 41,234             | 5,355                                       | 391   | 46,980             |
| Comprehensive<br>income                                  |   |                                |                                  |                    |   |   |                    |
| Profit for the year                                      | -   | -                              | 2,413                            | 2,413              | -   | 101   | 2,514              |
| Other<br>comprehensive<br>income                         |   |                                |                                  |                    |   |   |                    |
| Post-retirement<br>defined benefit<br>scheme             | -   | -                              | (1,028)                          | (1,028)            | -   | -   | (1,028)            |
| remeasurements,<br>net of tax                            |   |                                |                                  |                    |   |   |                    |
| Movements in<br>revaluation<br>reserve in respect<br>of  | -   | 1,197                          | -                                | 1,197              | -   | -   | 1,197              |
| available-for-sale<br>financial assets,<br>net of tax    |   |                                |                                  |                    |   |   |                    |
| Movements in<br>cash flow hedging<br>reserve, net of tax | -   | 1,409                          | -                                | 1,409              | -   | -   | 1,409              |
| Currency<br>translation                                  | -   | (4)                            | -                                | (4)                | -   | -   | (4)                |

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|   |        |       |         |         |       |      |         |
|---|--------|-------|---------|---------|-------|------|---------|
| differences (tax: nil)                                |        |       |         |         |       |      |         |
| Total other comprehensive income                      | -      | 2,602 | (1,028) | 1,574   | -     | -    | 1,574   |
| Total comprehensive income                            | -      | 2,602 | 1,385   | 3,987   | -     | 101  | 4,088   |
| Transactions with owners                              |        |       |         |         |       |      |         |
| Dividends   | -      | -     | (2,014) | (2,014) | -     | (29) | (2,043) |
| Distributions on other equity instruments, net of tax | -      | -     | (321)   | (321)   | -     | -    | (321)   |
| Redemption of preference shares                       | 210    | (210) | -       | -       | -     | -    | -       |
| Movement in treasury shares                           | -      | -     | (175)   | (175)   | -     | -    | (175)   |
| Value of employee services:                           |        |       |         |         |       |      |         |
| Share option schemes                                  | -      | -     | 141     | 141     | -     | -    | 141     |
| Other employee award schemes                          | -      | -     | 168     | 168     | -     | -    | 168     |
| Other changes in non-controlling interests            | -      | -     | -       | -       | -     | (23) | (23)    |
| Total transactions with owners                        | 210    | (210) | (2,201) | (2,201) | -     | (52) | (2,253) |
| Balance at 31 December 2016                           | 24,768 | 4,652 | 3,600   | 43,020  | 5,355 | 440  | 48,815  |

|                           | Attributable to equity shareholders    |                             |                               |                    |                                       |  |        | Total<br>£ million |
|---------------------------|--|-----------------------------|-------------------------------|--------------------|---------------------------------------|--|--------|--------------------|
|                           | Share capital and premium<br>£ million | Other reserves<br>£ million | Retained profits<br>£ million | Total<br>£ million | Other equity instruments<br>£ million | Non-controlling interests<br>£ million |        |                    |
| Balance at 1 January 2015 | 24,427                                 | 13,216                      | 5,692                         | 43,335             | 5,355                                 | 1,213                                  | 49,903 |                    |
| Comprehensive income      |  |                             |                               |                    |                                       |  |        |                    |
| Profit for the year       | -                                      | -                           | 860                           | 860                | -                                     | 96                                     | 956    |                    |

|  |        |        |         |         |       |       |         |
|--|--------|--------|---------|---------|-------|-------|---------|
| Other comprehensive income   |        |        |         |         |       |       |         |
| Post-retirement defined benefit scheme   | -      | -      | (215)   | (215)   | -     | -     | (215)   |
| remeasurements, net of tax   |        |        |         |         |       |       |         |
| Movements in revaluation reserve in respect of available-for-sale financial assets, net of tax | -      | (371)  | -       | (371)   | -     | -     | (371)   |
| Movements in cash flow hedging reserve, net of tax   | -      | (412)  | -       | (412)   | -     | -     | (412)   |
| Currency translation differences (tax: nil)  | -      | (42)   | -       | (42)    | -     | -     | (42)    |
| Total other comprehensive income   | -      | (825)  | (215)   | (1,040) | -     | -     | (1,040) |
| Total comprehensive income   | -      | (825)  | 645     | (180)   | -     | 96    | (84)    |
| Transactions with owners   |        |        |         |         |       |       |         |
| Dividends  | -      | -      | (1,070) | (1,070) | -     | (52)  | (1,122) |
| Distributions on other equity instruments, net of tax  | -      | -      | (314)   | (314)   | -     | -     | (314)   |
| Redemption of preference shares  | 131    | (131)  | -       | -       | -     | -     | -       |
| Movement in treasury shares  | -      | -      | (816)   | (816)   | -     | -     | (816)   |
| Value of employee services:  |        |        |         |         |       |       |         |
| Share option schemes   | -      | -      | 107     | 107     | -     | -     | 107     |
| Other employee award schemes   | -      | -      | 172     | 172     | -     | -     | 172     |
| Adjustment on sale of non-controlling interest in TSB  | -      | -      | -       | -       | -     | (825) | (825)   |
| Other changes in non-controlling interests   | -      | -      | -       | -       | -     | (41)  | (41)    |
| Total transactions with owners   | 131    | (131)  | (1,921) | (1,921) | -     | (918) | (2,839) |
| Balance at 31 December 2015  | 24,558 | 12,260 | 4,416   | 41,234  | 5,355 | 391   | 46,980  |

## n NOTES TO THE FINANCIAL STATEMENTS

### 1. Accounting policies, presentation and estimates

These condensed consolidated financial statements as at and for the year to 31 December 2016 comprise the results of Lloyds Banking Group plc (the Company) together with its subsidiaries (the Group). They do not include all of the information required for full annual financial statements. Copies of the 2016 Annual Report and Accounts will be available on the Group's website and upon request from Investor Relations, Lloyds Banking Group plc, 25 Gresham

Street, London EC2V 7HN.

The accounting policies are consistent with those applied by the Group in its 2015 Annual Report and Accounts, and there have been no significant changes in the basis upon which estimates have been determined, compared to that applied at 31 December 2015.

## 2. Taxation

A reconciliation of the tax charge that would result from applying the standard UK corporation tax rate to the profit before tax, to the actual tax charge, is given below:

|  | 2016<br>£m | 2015<br>£m |
|--|------------|------------|
| Profit before tax  | 4,238      | 1,644      |
| Tax charge thereon at UK corporation tax rate of 20 per cent(2015: 20.25 per cent) | (848)      | (333)      |
| Factors affecting charge:  |            |            |
| Impact of bank surcharge   | (266)      | -          |
| Impact of changes in UK corporation tax rates                                      | (201)      | (27)       |
| Disallowed items <sup>1</sup>  | (394)      | (630)      |
| Non-taxable items  | 75         | 162        |
| Overseas tax rate differences  | 10         | (4)        |
| Gains exempted   | 19         | 67         |
| Policyholder tax <sup>2</sup>  | (241)      | 3          |
| Tax losses not previously recognised   | 59         | 42         |
| Adjustments in respect of previous years   | 64         | 33         |
| Effect of results of joint ventures and associates                                 | (1)        | (1)        |
| Tax charge on profit on ordinary activities  | (1,724)    | (688)      |

<sup>1</sup> The Finance (No.2) Act 2015 introduced restrictions on the tax deductibility of provisions for conduct charges arising on or after 8 July 2015. This has resulted in an additional income statement tax charge of £219 million (2015: £459 million).

<sup>2</sup> In 2016 this includes a £231 million write down of the deferred tax asset held within the life business, reflecting the Group's utilisation estimate which has been restricted by the current economic environment.

The Finance (No. 2) Act 2015 introduced an additional surcharge of 8 per cent on banking profits from 1 January 2016.

The Finance Act 2016 was enacted on 15 September 2016. The Act further reduced the corporation tax rate applicable from 1 April 2020 to 17 per cent and further restricts the amount of banks' profits that can be offset by carried forward losses for the purposes of calculating corporation tax liabilities from 50 per cent to 25 per cent with effect from 1 April 2016.

The corporation tax changes enacted have resulted in a reduction in the Group's net deferred tax asset at 31 December 2016 of £158 million, comprising a £201 million charge included in the income statement and a £43 million credit included in equity.

## 3. Earnings per share

|  | 2016    | 2015    |
|--|---------|---------|
|  | £m      | £m      |
| Profit attributable to equity shareholders - basic and diluted | 2,001   | 466     |
| Tax credit on distributions to other equity holders            | 91      | 80      |
|  | 2,092   | 546     |
|  | 2016    | 2015    |
|  | million | million |
| Weighted average number of ordinary shares in issue - basic    | 71,234  | 71,272  |
| Adjustment for share options and awards                        | 790     | 1,068   |
| Weighted average number of ordinary shares in issue - diluted  | 72,024  | 72,340  |
| Basic earnings per share                                       | 2.9p    | 0.8p    |
| Diluted earnings per share                                     | 2.9p    | 0.8p    |

## 4. Provisions for liabilities and charges

## Payment protection insurance

The Group increased the provision for PPI costs by a further £1,000 million in 2016, all in the third quarter, bringing the total amount provided to £17,025 million.

The charge to the provision in 2016 was largely driven by a higher total volume of complaints expected as a result of the Financial Conduct Authority's (FCA) proposed industry deadline being extended to the end of June 2019 in its consultation paper published on 2 August 2016 (CP16/20: Rules and guidance on payment protection insurance complaints: feedback on CP15/39 and further consultation). The paper also consulted on some changes to the proposed rules and guidance that should apply when firms handle PPI complaints in light of the Supreme Court's decision in *Plevin v Paragon Personal Finance Limited* [2014] UKSC 61 (*Plevin*). In December 2016, the FCA stated that a further announcement in relation to the consultation would follow in 2017.

As at 31 December 2016, a provision of £2,258 million remained unutilised relating to reactive complaints and associated administration costs. Total cash payments were £2,200 million during the year to 31 December 2016. Spend continues to reduce following the completion of the re-review of previously handled cases (remediation).

The provision is consistent with total expected reactive complaint volumes of 4.9 million (including complaints falling under the *Plevin* rules and guidance) in light of the FCA proposals reflected in the third quarter provision increase

which was equivalent to approximately 7,700 net complaints per week on average through to the proposed industry deadline of June 2019. Weekly complaint levels in the second half of 2016 have been approximately 8,300 versus approximately 8,600 in the first half, and are expected to vary significantly through to the proposed industry deadline.

#### Sensitivities

The Group estimates that it has sold approximately 16 million PPI policies since 2000. These include policies that were not mis-sold and those that have been successfully claimed upon. Since the commencement of the PPI redress programme in 2011 the Group estimates that it has contacted, settled or provided for approximately 50 per cent of the policies sold since 2000.

The total amount provided for PPI represents the Group's best estimate of the likely future cost. However a number of risks and uncertainties remain in particular with respect to future volumes. The cost could differ from the Group's estimates and the assumptions underpinning them, and could result in a further provision being required. There is significant uncertainty around the impact of the proposed regulatory changes, FCA media campaign and Claims Management Companies and customer activity.

Key metrics and sensitivities are highlighted in the table below:

| Sensitivities(exclude claims where no PPI policy was held)       | Actuals to date | Anticipated future | Sensitivity   |
|--|-----------------|--------------------|---------------|
| Customer initiated complaints since origination (m) <sup>1</sup> | 3.9             | 1.0                | 0.1 = £210m   |
| Average uphold rate per policy <sup>2</sup>                      | 74%             | 87%                | 1% = £30m     |
| Average redress per upheld policy <sup>2</sup>                   | £1,700          | £1,470             | £100 = £125m  |
| Administrative expenses (£m)                                     | 3,190           | 460                | 1 case = £450 |

<sup>1</sup> Sensitivity includes complaint handling costs.

<sup>2</sup> Actuals to date are based on the last six months to 31 December 2016. Anticipated future and sensitivities are impacted by a proportion of complaints falling under the Plevin rules and guidance.

#### Other provisions for legal actions and regulatory matters

##### Packaged bank accounts

In the year ended 31 December 2016 the Group has provided an additional £280 million in respect of complaints relating to alleged mis-selling of packaged bank accounts raising the total amount provided to £505 million. As at 31 December 2016, £215 million of the provision remained unutilised. The total amount provided represents the Group's best estimate of the likely future cost, however a number of risks and uncertainties remain in particular with respect to future volumes.

##### Arrears handling related activities

Following a review of the Group's secured and unsecured arrears handling activities, the Group has put in place a number of actions to further improve its handling of customers in these areas. As a result, the Group has provided an additional £261 million in the year ended 31 December 2016 (bringing the total provision to £397 million), for the costs of identifying and rectifying certain arrears management fees and activities. As at 31 December 2016, the

unutilised provision was £383 million.

#### Customer claims in relation to insurance branch business in Germany

The Group continues to receive claims in Germany from customers relating to policies issued by Clerical Medical Investment Group Limited (subsequently renamed Scottish Widows Limited). The German industry-wide issue regarding notification of contractual 'cooling off' periods has continued to lead to an increasing number of claims in 2016. Accordingly a provision increase of £94 million was recognised in the year ended 31 December 2016 giving a total provision of £639 million; the remaining unutilised provision as at 31 December 2016 is £168 million. The validity of the claims facing the Group depends upon the facts and circumstances in respect of each claim. As a result the ultimate financial effect, which could be significantly different from the current provision, will be known only once all relevant claims have been resolved.

#### Other legal actions and regulatory matters

In the course of its business, the Group is engaged in discussions with the PRA, FCA and other UK and overseas regulators and other governmental authorities on a range of matters. The Group also receives complaints and claims from customers in connection with its past conduct and, where significant, provisions are held against the costs expected to be incurred as a result of the conclusions reached. In the year ended 31 December 2016, the Group charged an additional £450 million in respect of matters across all divisions. At 31 December 2016, the Group held unutilised provisions totalling £573 million for these other legal actions and regulatory matters.

## 5. Contingent liabilities and commitments

### Interchange fees

With respect to multi-lateral interchange fees (MIFs), the Group is not directly involved in the ongoing investigations and litigation (as described below) which involve card schemes such as Visa and MasterCard. However, the Group is a member of Visa and MasterCard and other card schemes.

The European Commission continues to pursue certain competition investigations into MasterCard and Visa probing, amongst other things, MIFs paid in respect of cards issued outside the EEA;

Litigation continues in the English Courts against both Visa and MasterCard. This litigation has been brought by several retailers who are seeking damages for allegedly 'overpaid' MIFs. From publicly available information, it is understood these damages claims are running to different timescales with respect to the litigation process. It is also possible that new claims may be issued.

Any ultimate impact on the Group of the above investigations and the litigation against Visa and MasterCard remains uncertain at this time.

Visa Inc completed its acquisition of Visa Europe on 21 June 2016. The Group's share of the sale proceeds comprised cash consideration of approximately £330 million (of which approximately £300 million was received on completion of the sale and £30 million is deferred for three years) and preferred stock, which the Group measures at fair value. The preferred stock is convertible into Class A Common Stock of Visa Inc or its equivalent upon the occurrence of certain events. As part of this transaction, the Group and certain other UK banks also entered into a Loss Sharing Agreement (LSA) with Visa Inc, which clarifies the allocation of liabilities between the parties should the litigation referred to above result in Visa Inc being liable for damages payable by Visa Europe. The maximum amount of liability to which the Group may be subject under the LSA is capped at the cash consideration which was received by the Group at completion. Visa Inc may also have recourse to a general indemnity, currently in place under Visa Europe's Operating Regulations, for damages claims concerning inter or intra-regional MIF setting activities.

### LIBOR and other trading rates

In July 2014, the Group announced that it had reached settlements totalling £217 million (at 30 June 2014 exchange rates) to resolve with UK and US federal authorities legacy issues regarding the manipulation several years ago of Group companies' submissions to the British Bankers' Association (BBA) London Interbank Offered Rate (LIBOR) and Sterling Repo Rate. The Group continues to cooperate with various other government and regulatory authorities, including the Serious Fraud Office, the Swiss Competition Commission, and a number of US State Attorneys General, in conjunction with their investigations into submissions made by panel members to the bodies that set LIBOR and various other interbank offered rates.

Certain Group companies, together with other panel banks, have also been named as defendants in private lawsuits, including purported class action suits, in the US in connection with their roles as panel banks contributing to the setting of US Dollar, Japanese Yen and Sterling LIBOR and the Australian BBSW Reference Rate. The lawsuits, which contain broadly similar allegations, allege violations of the Sherman Antitrust Act, the Racketeer Influenced and Corrupt Organizations Act and the Commodity Exchange Act, as well as various state statutes and common law doctrines. Certain of the plaintiffs' claims, including those asserted under US anti-trust laws, were dismissed by the US Federal Court for Southern District of New York (the District Court). In November 2015 OTC and exchange-based plaintiffs' claims against the Group were dismissed for lack of personal jurisdiction. On 20 December 2016, the Federal Court for Southern District of New York dismissed all antitrust class action claims against LBG and its affiliates in the Multi District Litigation arising from the alleged manipulation of USD LIBOR. Further appeals in relation to the anti-trust claims remain possible.

Certain Group companies are also named as defendants in UK based claims raising LIBOR manipulation allegations in connection with interest rate hedging products.

It is currently not possible to predict the scope and ultimate outcome on the Group of the various outstanding regulatory investigations not encompassed by the settlements, any private lawsuits or any related challenges to the interpretation or validity of any of the Group's contractual arrangements, including their timing and scale.

#### UK shareholder litigation

In August 2014, the Group and a number of former directors were named as defendants in a claim filed in the English High Court by a number of claimants who held shares in Lloyds TSB Group plc (LTSB) prior to the acquisition of HBOS plc, alleging breaches of duties in relation to information provided to shareholders in connection with the acquisition and the recapitalisation of LTSB. It is currently not possible to determine the ultimate impact on the Group (if any), but the Group intends to defend the claim vigorously.

#### Financial Services Compensation Scheme

The Financial Services Compensation Scheme (FSCS) is the UK's independent statutory compensation fund of last resort for customers of authorised financial services firms and pays compensation if a firm is unable or likely to be unable to pay claims against it. The FSCS is funded by levies on the authorised financial services industry. Each deposit-taking institution contributes towards the FSCS levies in proportion to their share of total protected deposits on 31 December of the year preceding the scheme year, which runs from 1 April to 31 March.

Following the default of a number of deposit takers in 2008, the FSCS borrowed funds from HM Treasury to meet the compensation costs for customers of those firms. At 31 March 2016, the end of the latest FSCS scheme year for which it has published accounts, the principal balance outstanding on these loans was £15,655 million (31 March 2015: £15,797 million). Although it is anticipated that the substantial majority of this loan will be repaid from funds the FSCS receives from asset sales, surplus cash flow or other recoveries in relation to the assets of the firms that defaulted, any shortfall will be funded by deposit-taking participants of the FSCS. The amount of future levies payable by the Group depends on a number of factors including the amounts recovered by the FSCS from asset sales, the Group's participation in the deposit-taking market at 31 December, the level of protected deposits and the population



of deposit-taking participants.

#### Tax authorities

The Group provides for potential tax liabilities that may arise on the basis of the amounts expected to be paid to tax authorities including open matters where Her Majesty's Revenue and Customs (HMRC) adopt a different interpretation and application of tax law. The Group has an open matter in relation to a claim for group relief of losses incurred in its former Irish banking subsidiary, which ceased trading on 31 December 2010. In 2013 HMRC informed the Group that their interpretation of the UK rules, permitting the offset of such losses, denies the claim; if HMRC's position is found to be correct management estimate that this would result in an increase in current tax liabilities of approximately £600 million and a reduction in the Group's deferred tax asset of approximately £400 million. The Group does not agree with HMRC's position and, having taken appropriate advice, does not consider that this is a case where additional tax will ultimately fall due. There are a number of other open matters on which the Group is in discussion with HMRC (including the tax treatment of certain costs arising from the divestment of TSB Banking Group plc); none of these is expected to have a material impact on the financial position of the Group.

#### Residential mortgage repossessions

In August 2014, the Northern Ireland High Court handed down judgment in favour of the borrowers in relation to three residential mortgage test cases concerning certain aspects of the Group's practice with respect to the recalculation of contractual monthly instalments of customers in arrears. The FCA is actively engaged with the industry in relation to these considerations. The Group will respond as appropriate to this and any investigations, proceedings, or regulatory action that may in due course be instigated as a result of these issues. The FCA has issued a consultation on new guidance on the treatment of customers with mortgage payment shortfalls. The guidance covers remediation for mortgage customers who may have been affected by the way firms calculate these customers' monthly mortgage instalments. The output from this consultation is expected in the first quarter of 2017.

#### Update to the Financial Conduct Authority's announcement in November 2015 on a deadline for PPI complaints and Plevin v Paragon Personal Finance Limited

On 2 August 2016, the Financial Conduct Authority (FCA) published a further consultation paper (CP16/20: Rules and guidance on payment protection insurance complaints: feedback on CP15/39 and further consultation), following on from the original consultation published in November 2015.

The FCA continues to propose the introduction of a two year deadline by which consumers would need to make their PPI complaints and indicates the deadline period will start in June 2017 and end in June 2019, later than originally indicated by the FCA. The FCA has also consulted further on changes to the proposed rules and guidance that should apply when firms handle PPI complaints in light of the Supreme Court's decision in Plevin v Paragon Personal Finance Limited [2014] UKSC 61. The Group awaits the FCA's final decision. A further announcement by the FCA is expected in 2017.

#### Mortgage arrears handling activities

On 26 May 2016, the Group was informed that an enforcement team at the FCA had commenced an investigation in connection with the Group's mortgage arrears handling activities. This investigation is ongoing and it is currently not possible to make a reliable assessment of the liability, if any, that may result from the investigation.

#### HBOS Reading - customer review

The Group is commencing a review into a number of customer cases from the former HBOS Impaired Assets Office based in Reading. This review follows the conclusion of a criminal trial in which a number of individuals, including two former HBOS employees, were convicted of conspiracy to corrupt, fraudulent trading and associated money laundering offences which occurred prior to the acquisition of HBOS by the Group in 2009. The review is at an early

stage and it is currently not possible to determine the ultimate financial impact on the Group.

#### Other legal actions and regulatory matters

In addition, during the ordinary course of business the Group is subject to other complaints and threatened or actual legal proceedings (including class or group action claims) brought by or on behalf of current or former employees, customers, investors or other third parties, as well as legal and regulatory reviews, challenges, investigations and enforcement actions, both in the UK and overseas. All such material matters are periodically reassessed, with the assistance of external professional advisers where appropriate, to determine the likelihood of the Group incurring a liability. In those instances where it is concluded that it is more likely than not that a payment will be made, a provision is established to management's best estimate of the amount required at the relevant balance sheet date. In some cases it will not be possible to form a view, for example because the facts are unclear or because further time is needed properly to assess the merits of the case, and no provisions are held in relation to such matters. However the Group does not currently expect the final outcome of any such case to have a material adverse effect on its financial position, operations or cash flows.

#### 6. Dividends on ordinary shares

The directors have recommended a final dividend, which is subject to approval by the shareholders at the Annual General Meeting, of 1.7 pence per share (2015: 1.5 pence per share) totalling £1,212 million (2015: £1,070 million). The directors have also recommended a special dividend of 0.5 pence per share (2015: 0.5 pence) totalling £356 million (2015: £357 million). These financial statements do not reflect these recommended dividends.

Shareholders who have already joined the dividend reinvestment plan will automatically receive shares instead of the cash dividend. Key dates for the payment of the dividends are:

Shares quoted ex-dividend 6 April 2017

Record date 7 April 2017

Final date for joining or leaving the dividend reinvestment plan 25 April 2017

Dividends paid 16 May 2017

The final and special dividends in respect of 2015 of 1.5 pence and 0.5 pence per ordinary share were paid to shareholders on 17 May 2016 and an interim dividend for 2016 of 0.85 pence per ordinary share was paid on 28 September 2016; these dividends totalled £2,034 million.

#### 7. Other information

Financial information contained in this document does not constitute statutory accounts within the meaning of section 434 of the Companies Act 2006 ('the Act'). The statutory accounts for the year ended 31 December 2016 will be published on the Group's website. The report of the auditor on those statutory accounts was unqualified, did not draw attention to any matters by way of emphasis and did not contain a statement under section 498(2) or (3) of the Act. The statutory accounts for the year ended 31 December 2015 have been filed with the Registrar of Companies.

#### Summary of alternative performance measures

The Group calculates a number of metrics that are used throughout the banking and insurance industries on an underlying basis. A description of these measures and their calculation is set out below.

|                     |   |
|---------------------|---|
| Asset quality ratio | The underlying impairment charge for the period (on an annualised basis) in respect of loans and advances to customers after releases and write-backs expressed as a percentage of average gross loans and advances to customers for the period |
|---------------------|---|

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|  |  |
|--|--|
| Banking net interest margin                | Banking net interest income on customer and product balances in the banking businesses as a percentage of average gross banking interest-earning assets for the period   |
| Cost:income ratio                          | Operating costs as a percentage of net income calculated on an underlying basis  |
| Gross asset quality ratio                  | The underlying impairment charge for the period (on an annualised basis) in respect of loans and advances to customers before releases and write-backs expressed as a percentage of average gross loans and advances to customers for the period   |
| Impaired loans as a percentage of advances | Impaired loans and advances to customers adjusted to exclude Retail and Consumer Finance loans in recoveries expressed as a percentage of closing gross loans and advances to customers  |
| Loan to deposit ratio                      | The ratio of loans and advances to customers net of allowance for impairment losses and excluding reverse repurchase agreements divided by customer deposits excluding repurchase agreements   |
| Operating jaws                             | The difference between the period on period percentage change in net income and the period on period change in operating costs calculated on an underlying basis   |
| Present value of new business premium      | The total single premium sales received in the period (on an annualised basis) plus the discounted value of premiums expected to be received over the term of the new regular premium contracts  |
| Required equity                            | The amount of shareholders' equity and non-controlling interests required to achieve a common equity tier 1 ratio of 12.0 per cent after allowing for regulatory adjustments and deductions  |
| Return on assets                           | Underlying profit before tax divided by average total assets for the period  |
| Return on required equity                  | Statutory profit after tax adjusted to reflect the notional earnings on any excess or shortfall in equity less the post-tax profit attributable to other equity holders, divided by the average required equity for the period   |
| Return on risk-weighted assets             | Underlying profit before tax divided by average risk-weighted assets   |
| Return on tangible equity                  | Statutory profit after tax adjusted to add back amortisation of intangible assets after tax, profit attributable to non-controlling interests and other equity holders divided by average tangible net assets  |
| Tangible net assets per share              | Net assets excluding intangible assets such as goodwill and acquisition-related intangibles divided by the weighted average number of ordinary shares in issue   |
| Underlying profit                          | Statutory profit adjusted for certain items as detailed in the Basis of Preparation  |
| Underlying return on required equity       | Underlying profit after tax at the standard UK corporation tax rate adjusted to reflect the banking tax surcharge and the notional earnings on any excess or shortfall in equity less the post-tax profit attributable to other equity holders divided by the average required equity for the period |

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Underlying return on tangible equity      Underlying profit after tax at the standard UK corporation tax rate adjusted to add back amortisation of intangible assets after tax, profit attributable to non-controlling interests and other equity holders, divided by average tangible net assets

### CONTACTS

For further information please contact:

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The full news release can also be found on the Group's website - [www.lloydsbankinggroup.com](http://www.lloydsbankinggroup.com)

Registered office: Lloyds Banking Group plc, The Mound, Edinburgh, EH1 1YZ

Registered in Scotland no. 95000

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LLOYDS BANKING GROUP plc

(Registrant)

By: Douglas Radcliffe

Name: Douglas Radcliffe

Title: Group Investor Relations Director

Date: 22 February 2017