DCT Industrial Trust Inc.		
Form 10-K		
February 19, 2016		

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

(Mark one)

x Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the fiscal year ended December 31, 2015

OR

"Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from to

Commission File Number 001-33201 (DCT Industrial Trust Inc.) 333-195185 (DCT Industrial Operating Partnership LP)

DCT INDUSTRIAL TRUST INC.

DCT INDUSTRIAL OPERATING PARTNERSHIP LP

(Exact name of registrant as specified in its charter)

Maryland (DCT Industrial Trust Inc.) 82-0538520

Delaware (DCT Industrial Operating Partnership LP) 82-0538522

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

518 17th Street, Suite 800

Denver, Colorado 80202 (Address of principal executive offices) (Zip Code)

(303) 597-2400

Registrant's Telephone Number, Including Area Code

Securities Registered Pursuant to Section 12(b) of the Act:

Title of Each Class

Common Stock (DCT Industrial Trust Inc.)

Name of Each Exchange on Which Registered

New York Stock Exchange

Securities Registered Pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined by Rule 405 of the Securities Act.

DCT Industrial Trust Inc. Yes x No "DCT Industrial Operating Partnership LP. Yes x No "Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

DCT Industrial Trust Inc. Yes "No x DCT Industrial Operating Partnership LP. Yes No x Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

DCT Industrial Trust Inc. Yes x No "DCT Industrial Operating Partnership LP. Yes x No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

DCT Industrial Trust Inc. Yes x No "DCT Industrial Operating Partnership LP. Yes x No "Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K."

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

DCT Industrial Trust Inc.:

Large accelerated filer x

Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "

DCT Industrial Operating Partnership LP:

Large accelerated filer " Accelerated filer

Non-accelerated filer  $\, x \,$  (Do not check if a smaller reporting company) Smaller reporting company "Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes "No  $\, x \,$ 

DCT Industrial Trust Inc. Yes "No x DCT Industrial Operating Partnership LP Yes No x As of June 30, 2015, the aggregate market value of the 86.4 million shares of voting and non-voting common stock held by non-affiliates of DCT Industrial Trust Inc. was \$2.7 billion based on the closing sale price of \$31.44 as reported on the New York Stock Exchange on June 30, 2015. (For this computation, DCT Industrial Trust Inc. has excluded the market value of all shares of common stock reported as beneficially owned by executive officers and directors of DCT Industrial Trust Inc.; such exclusion shall not be deemed to constitute an admission that any such person is an affiliate of DCT Industrial Trust Inc.) As of February 11, 2016 there were 88,478,210 shares of common stock outstanding. There is no public trading market for the common units of DCT Industrial Operating Partnership LP. As a result, the aggregate market value of the common units held by non-affiliates of DCT Industrial Operating Partnership LP cannot be determined.

# Documents Incorporated by Reference

Portions of DCT Industrial Trust Inc.'s definitive proxy statement to be issued in conjunction with DCT Industrial Trust Inc.'s annual meeting of stockholders to be held May 4, 2016 are incorporated by reference into Part III of this annual report.

#### **EXPLANATORY NOTE**

This report combines the annual reports on Form 10-K for the fiscal year ended December 31, 2015 of DCT Industrial Trust Inc., a Maryland corporation, and DCT Industrial Operating Partnership LP, a Delaware limited partnership. Except as otherwise indicated herein, the terms "Company," "we," "our" and "us" refer to DCT Industrial Trust Inc. and its subsidiaries, including its operating partnership, DCT Industrial Operating Partnership LP. When we use the term "DCT" or "DCT Industrial," we are referring to DCT Industrial Trust Inc. by itself, and not including any of its subsidiaries, and when we use the term the "Operating Partnership," we are referring to DCT Industrial Operating Partnership LP by itself, and not including any of its subsidiaries.

We are a leading industrial real estate company specializing in the acquisition, development, leasing and management of bulk distribution and light industrial properties located in high-volume distribution markets in the United States. DCT has elected to be treated as a real estate investment trust, or REIT, for U.S. federal income tax purposes. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP, a Delaware limited partnership, for which DCT is the sole general partner. We own our properties through the Operating Partnership and its subsidiaries. As of December 31, 2015, DCT owned approximately 95.6% of the outstanding equity interests in the Operating Partnership.

We operate DCT and the Operating Partnership as one enterprise. The management of DCT consists of the same members as the management of the Operating Partnership. As general partner with control of the Operating Partnership, DCT consolidates the Operating Partnership for financial reporting purposes. DCT does not have significant assets other than its investment in the Operating Partnership. Therefore, the assets and liabilities of DCT and the Operating Partnership are the same on their respective financial statements.

We believe combining the periodic reports on Form 10-K of DCT and the Operating Partnership into this single report results in the following benefits:

enhances investors' understanding of DCT and the Operating Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;

eliminates duplicative disclosures and provides a more streamlined and readable presentation as a substantial portion of the Company's disclosures apply to both DCT and the Operating Partnership; and

creates time and cost efficiencies through the preparation of one combined report instead of two separate reports. We believe it is important to understand the few differences between DCT and the Operating Partnership in the context of how we operate as an interrelated consolidated company. DCT's only material asset is its ownership of partnership interests in the Operating Partnership. As a result, DCT does not conduct business itself, other than acting as the sole general partner of the Operating Partnership and issuing public equity. DCT itself has not issued any debt, but guarantees the unsecured debt of the Operating Partnership. The Operating Partnership holds substantially all the assets of the business and conducts the operations of the business. Except for net proceeds from equity issuances by DCT, which are contributed to the Operating Partnership, the Operating Partnership generates capital through its operations, its borrowings and the issuance of partnership units to third parties.

Stockholders' equity, partners' capital and noncontrolling interests are the main areas of difference between the consolidated financial statements of DCT and those of the Operating Partnership. Equity interests in the Operating Partnership held by entities other than DCT are classified within partners' capital in the Operating Partnership's financial statements and as noncontrolling interests in DCT's financial statements. Equity interests of 4.4% of the Operating Partnership were owned by executives and non-affiliated limited partners as of December 31, 2015.

To help investors understand the differences between DCT and the Operating Partnership, this report provides separate consolidated financial statements for DCT and the Operating Partnership; a single set of consolidated notes to such financial statements that includes separate discussions of each entity's stockholders' equity or partners' capital, as applicable; and a combined Management's Discussion and Analysis of Financial Condition and Results of Operations section that includes distinct information related to each entity.

This report also includes separate Part II, Item 9A. Controls and Procedures sections and separate Exhibits 31 and 32 certifications for DCT and the Operating Partnership in order to establish that the requisite certifications have been made and that DCT and the Operating Partnership are both compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934, as amended, and 18 U.S.C. §1350.

# DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

# DCT INDUSTRIAL OPERATING PARTNERSHIP LP AND SUBSIDIARIES

# TABLE OF CONTENTS

# ANNUAL REPORT ON FORM 10-K

For the Fiscal Year Ended December 31, 2015

		Page
	PART I	
Item 1.	<u>Business</u>	5
Item 1A.	Risk Factors	9
Item 1B.	<u>Unresolved Staff Comments</u>	21
Item 2.	<u>Properties</u>	22
Item 3.	<u>Legal Proceedings</u>	25
Item 4.	Mine Safety Disclosures	25
	PART II	
Item 5.	Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity	
	<u>Securities</u>	26
Item 6.	Selected Financial Data	30
Item 7.	Management's Discussion and Analysis of Financial Condition and Results of Operations	35
Item 7A.	Quantitative and Qualitative Disclosure about Market Risk	56
Item 8.	Financial Statements and Supplementary Data	56
Item 9.	Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	56
Item 9A.	Controls and Procedures	57
Item 9B.	Other Information	60
	PART III	
Item 10.	Directors, Executive Officers and Corporate Governance	60
Item 11.	Executive Compensation	60
Item 12.	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	60
Item 13.	Certain Relationships and Related Transactions and Director Independence	60
Item 14.	Principal Accountant Fees and Services	60
	PART IV	
Item 15.	Exhibits and Financial Statement Schedules	60

#### REVERSE STOCK SPLIT

On November 17, 2014, we completed a one-for-four reverse stock split of our issued and outstanding common stock and a corresponding reverse split of the partnership interests of the Operating Partnership. The number of authorized shares and the par value of the common stock were not changed. All common stock/unit and per share/unit data for all periods presented in this annual report on Form 10-K have been restated to give effect to the reverse stock split.

#### FORWARD-LOOKING STATEMENTS

We make statements in this annual report on Form 10-K that are considered "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are usually identified by the use of words such as "anticipates," "estimates," "expects," "intends," "may," "plans," "projects," "seeks," "should," "will," and such words or similar expressions. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement for purposes of complying with those safe harbor provisions. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation:

national, international, regional and local economic conditions;

the general level of interest rates and the availability of capital;

the competitive environment in which we operate;

real estate risks, including fluctuations in real estate values and the general economic climate in local markets and competition for tenants in such markets;

decreased rental rates or increasing vacancy rates;

defaults on or non-renewal of leases by tenants;

acquisition and development risks, including failure of such acquisitions and development projects to perform in accordance with projections;

the timing of acquisitions, dispositions and development;

natural disasters such as fires, floods, tornadoes, hurricanes and earthquakes;

energy costs:

the terms of governmental regulations that affect us and interpretations of those regulations, including the costs of compliance with those regulations, changes in real estate and zoning laws and increases in real property tax rates; financing risks, including the risk that our cash flows from operations may be insufficient to meet required payments of principal, interest and other commitments;

lack of or insufficient amounts of

insurance:

litigation, including costs associated with prosecuting or defending claims and any adverse outcomes; the consequences of future terrorist attacks or civil unrest;

environmental liabilities, including costs, fines or penalties that may be incurred due to necessary remediation of contamination of properties presently owned or previously owned by us; and other risks and uncertainties detailed in the section entitled "Risk Factors."

In addition, our current and continuing qualification as a real estate investment trust, or REIT, involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, or the Code, and depends on our ability to meet the various requirements imposed by the Code through actual operating results, distribution levels and diversity of stock ownership.

We assume no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. The reader should carefully review our financial statements and the notes thereto, as well as the section entitled "Risk Factors" in this annual report.

PART I

# ITEM 1. BUSINESS The Company

DCT Industrial Trust Inc. is a leading industrial real estate company specializing in the acquisition, development, leasing and management of bulk distribution and light industrial properties located in high-volume distribution markets in the United States. As used herein, the terms "Company," "we," "our" and "us" refer to DCT Industrial Trust Inc. and its subsidiaries, including its operating partnership, DCT Industrial Operating Partnership LP. When we use the term "DCT" or "DCT Industrial," we are referring to DCT Industrial Trust Inc. by itself, and not including any of its subsidiaries, and when we use the term the "Operating Partnership," we are referring to DCT Industrial Operating Partnership LP by itself, and not including any of its subsidiaries.

DCT was formed as a Maryland corporation in April 2002 and has elected to be treated as a real estate investment trust, or REIT, for U.S. federal income tax purposes. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP, a Delaware limited partnership, for which DCT is the sole general partner. DCT owns properties through the Operating Partnership and its subsidiaries. As of December 31, 2015, DCT owned approximately 95.6% of the outstanding equity interests in the Operating Partnership.

On November 17, 2014, we completed a one-for-four reverse stock split of our issued and outstanding common stock and a corresponding reverse split of the partnership interests of the Operating Partnership. The number of authorized shares and the par value of the common stock were not changed. All common stock/unit and per share/unit data for all periods presented in this annual report on Form 10-K have been restated to give effect to the reverse stock split.

## Available Information

Our annual report on Form 10-K, our quarterly reports on Form 10-Q, our current reports on Form 8-K and any amendments to any of those reports that we file with the Securities and Exchange Commission are available free of charge as soon as reasonably practicable through our website at http://investors.dctindustrial.com. The information contained on our website is not incorporated into this annual report. Our common stock is listed on the New York Stock Exchange under the symbol "DCT".

#### **Business Overview**

Our portfolio primarily consists of high-quality, bulk distribution and light industrial warehouses. The properties we target for acquisition or development are generally characterized by convenient access to major transportation arteries, proximity to densely populated markets and quality design standards that allow our customers' efficient and flexible use of the buildings. In the future, we intend to continue focusing on properties that exhibit these characteristics in select U.S. markets where we believe we can achieve favorable returns and leverage our local expertise. We seek to maximize growth in earnings and shareholder value within the context of overall economic conditions, primarily through increasing occupancy, rents and operating income at existing properties and acquiring and developing high-quality properties with attractive operating income and value growth prospects. In addition, we will recycle our

capital by disposing of non-strategic, lower growth assets and reinvesting the proceeds into newly acquired or developed assets where we believe the returns will be more favorable over time.

As of December 31, 2015, the Company owned interests in approximately 71.1 million square feet of properties leased to approximately 900 customers, including:

- 62.2 million square feet comprising 394 consolidated operating properties, including four buildings totaling 0.8 million square feet classified as held for sale, that were 94.4% occupied;
- 7.5 million square feet comprising 23 unconsolidated properties that were 95.0% occupied and which we operated on behalf of three institutional capital management partners;
- 0.9 million square feet comprising five consolidated properties under redevelopment; and
- 0.5 million square feet comprising three consolidated buildings which are shell-complete and in lease-up and 13 projects under construction.

As of December 31, 2015, our total consolidated portfolio consisted of 402 properties with an average size of 158,000 square feet and an average age of 22 years.

During the year ended December 31, 2015, we acquired 17 buildings. These properties were acquired for a total purchase price of approximately \$153.1 million. During the year ended December 31, 2015, we sold 30 consolidated operating properties to third-parties for gross proceeds of approximately \$243.4 million. We recognized gains of approximately \$77.9 million on the disposition of 28 properties and recognized impairment losses of approximately \$2.3 million on the disposition of two properties.

We have a broadly diversified customer base. As of December 31, 2015, our consolidated properties had leases with approximately 900 customers with no single customer accounting for more than 2.1% of the total annualized base rent of our properties. Our ten largest customers occupy approximately 11.5% of our consolidated properties based on square footage and account for approximately 12.1% of our annualized base rent of these properties. We believe that our broad national presence in the top U.S. distribution markets provides geographic diversity and is attractive to users of distribution space which allows us to build strong relationships with our customers. Furthermore, we are actively engaged in meeting our customers' expansion and relocation requirements.

Our principal executive office is located at 518 17<sup>th</sup> Street, Suite 800, Denver, Colorado 80202; our telephone number is (303) 597-2400. We also maintain regional offices in Atlanta, Georgia; Chicago, Illinois and Newport Beach, California and market offices in Baltimore, Maryland; Cincinnati, Ohio; Dallas, Texas; Houston, Texas; Paramus, New Jersey; Emeryville, California; Orlando, Florida; and Seattle, Washington. Our website address is www.dctindustrial.com.

### **Business Strategy**

Our primary business objectives are to maximize long-term growth in Funds From Operations, or FFO, per share (see definition in "Selected Financial Data"), net asset value of our portfolio and total shareholder returns. In our pursuit of these long-term objectives, we seek to:

Maximizing Cash Flows From Existing Properties. We intend to maximize the cash flows from our existing properties by active leasing and management, maintaining strong customer relationships, controlling operating expenses and physically maintaining the quality of our properties. Renewing tenants, leasing space and effectively managing expenses are critical to achieving our objectives and are a primary focus of our local real estate teams. Selectively Pursuing New Development. To create value and enhance the quality of our portfolio, we expect to continue developing new assets in select markets where strong tenant demand, rents and vacancy levels demonstrate the need for new construction at returns that make sense for the Company. During 2015, we acquired ten land parcels for future development totaling approximately 271.9 acres. As of December 31, 2015, we also stabilized ten development buildings totaling 3.0 million square feet, have three buildings that are shell-complete totaling 0.5 million square feet and have 13 projects under construction, which are partially leased, totaling approximately 4.0 million square feet. Twelve of the buildings under construction are projected to be completed during 2016 and the remaining building under construction is projected to be completed during the first quarter of 2017.

Profitably Acquiring Properties. We seek to acquire properties that meet our asset, location and financial criteria at prices and potential returns which we believe are attractive. We have selected certain markets and sub-markets where we focus our efforts on identifying buildings to acquire.

Recycling Capital. We intend to selectively dispose of non-strategic assets and redeploy the proceeds into higher growth acquisition and development opportunities. In 2015, we sold 30 consolidated non-strategic operating properties for gross proceeds of approximately \$243.4 million. The proceeds have been designated for deployment into higher growth assets.

Conservatively Managing Our Balance Sheet. We plan to maintain financial metrics, including leverage and coverage ratios on a basis consistent with our investment grade ratings. In addition, we believe that a conservatively managed balance sheet provides for a competitive long-term cost of capital.

#### Our Competitive Strengths

We believe that we distinguish ourselves from other owners, operators, acquirers and developers of industrial properties through the following competitive strengths:

High-Quality Industrial Property Portfolio. Our portfolio of industrial properties primarily consists of high-quality bulk distribution facilities in high volume leasing markets. Our properties are specifically designed to meet the warehousing needs of local, regional and national companies. The majority of our properties are readily divisible to take advantage of re-tenanting opportunities. We believe that our concentration of high-quality bulk distribution properties provides us with a competitive advantage in attracting and retaining distribution users across the markets in which we operate.

Experienced and Committed Management Team. Our executive management team collectively has an average of nearly 29 years of commercial real estate experience and 18 years of industrial real estate experience. Additionally, our executive management team has extensive public company operating experience.

Strong Operating Platform. We have a team of approximately 90 experienced transaction and property management professionals working in 12 regional offices to maximize market opportunities through local expertise, presence and relationships. We believe successfully meeting the needs of our customers and anticipating and responding to market opportunities will result in achieving superior returns from our properties as well as through the sourcing of new acquisitions and development opportunities.

Extensive Development and Redevelopment Expertise. Our local market teams have significant experience in all facets of value-add activities including development and redevelopment capabilities. We believe our local teams' knowledge of our focus markets and their relationships with key market participants, including land owners, users and brokers, combined with the technical expertise required to successfully execute on complex transactions, provides us with an excellent platform to create value while appropriately managing risk.

Proven Acquisition and Disposition Capabilities. The Company has extensive experience in acquiring industrial real estate, including both smaller transactions as well as larger portfolio acquisitions. Our local market teams are an important advantage in sourcing potential marketed as well as off-market transactions. The average size of our acquisitions since 2012 is \$14.3 million, demonstrating our ability to access a significant pipeline of smaller acquisitions. Further, consistent with our capital recycling strategy, we have disposed of a cumulative \$1.9 billion of real estate investments since inception.

Strong Industry Relationships. We believe that our extensive network of industry relationships with the brokerage and investor communities will allow us to execute successfully our development, acquisition and capital recycling strategies. These relationships augment our ability to source acquisitions in off-market transactions outside of competitive marketing processes, capitalize on development opportunities and capture repeat business and transaction activity. Our strong relationships with local and nationally focused brokers aids in attracting and retaining customers.

Capital Structure. Our capital structure provides us with sufficient financial flexibility and capacity to fund future growth. As of December 31, 2015, we had \$326.5 million available under our senior unsecured revolving credit facility, net of one letter of credit totaling \$3.5 million. As of December 31, 2015, 349 of our consolidated properties with a gross book value of \$3.5 billion were unencumbered.

#### **Operating Segments**

Our operating results used to assess performance are aggregated into three reportable segments, East, Central and West, which are based on the geographical locations organized into markets where our management and operating teams conduct and monitor business. We consider rental revenues and property net operating income aggregated by segment to be the appropriate way to analyze performance. See additional information in "Item 2. Properties" and in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Notes to Consolidated Financial Statements, Note 14—Segment Information."

# Competition

The market for the leasing of industrial real estate is highly competitive. We experience competition for customers from other existing assets in proximity to our buildings as well as from proposed new developments. Institutional investors, other REITs and local real estate operators generally own such properties; however, no single competitor or small group of competitors is dominant in our current markets. However, as a result of competition, we may have to provide free rental periods, incur charges for tenant improvements or offer other inducements, all of which may have an adverse impact on our results of operations.

The market for the acquisition of industrial real estate is also very competitive. We compete for real property investments with other REITs and institutional investors such as pension funds and their advisors, private real estate investment funds, insurance company investment accounts, private investment companies, individuals and other entities engaged in real estate investment activities, some of which have greater financial resources than we do.

#### **Environmental Matters**

We are exposed to various environmental risks that may result in unanticipated losses and affect our operating results and financial condition. Either the previous owners or we subjected a majority of the properties we have acquired, including land, to environmental reviews. While some of these assessments have led to further investigation and sampling, none of the environmental assessments has revealed an environmental liability that we believe would have a material adverse effect on our business, financial condition or results of operations. See "Item 1A. Risk Factors" for additional information.

#### **Employees**

As of December 31, 2015, we had 143 full-time employees.

#### ITEM 1A. RISK FACTORS

#### RISKS RELATED TO OUR BUSINESS AND OPERATIONS

Adverse economic conditions will negatively affect our returns and profitability.

Our operating results may be affected by weakness in the national and/or international economy as well as in the local economies where our properties are located. Specific impacts, among others, may include:

increased levels of tenant defaults under leases;

re-leasing which may require concessions, tenant improvement expenditures or reduced rental rates due to reduced demand for industrial space;

overbuilding which may increase vacancies;

adverse capital and credit market conditions may restrict our development and redevelopment activities; and reduced access to credit may result in tenant defaults, non-renewals under leases or inability of potential buyers to acquire our properties held for sale, including properties held through joint ventures.

The value of our investments may not appreciate or may decline in value significantly below the amount we pay for these investments. The length and severity of any economic slowdown or downturn cannot be predicted. Our operations could be negatively affected to the extent that an economic slowdown or downturn is prolonged or becomes more severe.

Our investments are concentrated in the industrial real estate sector, and our business would be adversely affected by an economic downturn in that sector.

Our investments in real estate assets are primarily concentrated in the industrial real estate sector. This concentration may expose us to the risk of economic downturns in this sector to a greater extent than if our business activities included a more significant portion of other sectors of the real estate industry.

We depend on key personnel.

Our success depends to a significant degree upon the continued contributions of certain key personnel including, but not limited to, our management group, each of whom would be difficult to replace. If any of our key personnel were to cease employment with us, our operating results, financial condition and cash flows could suffer. Our ability to retain our management group, attract suitable replacements, or to attract new hires as needed, is dependent on the competitive nature of the employment market. Further, the loss of key personnel, or our inability to replace them, could be negatively perceived in the capital markets. We do not carry key man life insurance on any of our personnel.

Our operating results and financial condition could be adversely affected if we do not continue to have access to capital on favorable terms.

As a REIT, we must meet certain annual distribution requirements. Consequently, we are largely dependent on asset sales or external capital to fund our development and acquisition activities. Further, in order to maintain our REIT status and avoid the payment of income and excise taxes, we may need to borrow funds on a short-term basis to meet the REIT distribution requirements even if the then-prevailing market conditions are not favorable for these borrowings. These short-term borrowing needs could result from differences in timing between the actual receipt of cash and inclusion of income for U.S. federal income tax purposes or the effect of non-deductible capital expenditures, the creation of reserves or required debt or amortization payments. Additionally, our ability to sell assets or access capital is dependent upon a number of factors, including general market conditions and competition from other real estate companies. To the extent that capital is not available to acquire or develop properties, profits may not be

realized or their realization may be delayed, which could result in an earnings stream that is less predictable than some of our competitors and result in us not meeting our projected earnings and distributable cash flow levels in a particular reporting period. Failure to meet our projected earnings and distributable cash flow levels in a particular reporting period could have an adverse effect on our financial condition and on the market price of our common stock.

Our long-term growth will partially depend upon future acquisitions of properties, and we may be unable to consummate acquisitions on advantageous terms or acquisitions may not perform as we expect.

We acquire and intend to continue to acquire primarily high-quality generic bulk distribution warehouses and light industrial properties. The acquisition of properties entails various risks, including the risks that our investments may not perform as we expect,

that we may be unable to integrate our new acquisitions into our existing operations quickly and efficiently and that our cost estimates for bringing an acquired property up to market standards may prove inaccurate. Further, we face significant competition for attractive investment opportunities from other well-capitalized real estate investors, including both publicly-traded REITs and private institutional investment funds, and these competitors may have greater financial resources than us and a greater ability to borrow funds to acquire properties. This competition increases as investments in real estate become increasingly attractive relative to other forms of investment. As a result of competition, we may be unable to acquire additional properties as we desire or the purchase price may be significantly elevated. Similarly, we seek to acquire new properties in off-market transactions, because such properties are typically more attractively priced, but we may be unable to obtain off-market deal flow in the future. In addition, we expect to finance future acquisitions through a combination of borrowings under our senior unsecured credit facility, proceeds from equity or debt offerings by us or our operating partnership or its subsidiaries and proceeds from property contributions and sales which may not be available and which could adversely affect our cash flows. Any of the above risks could adversely affect our financial condition, results of operations, cash flows and ability to pay distributions on, and the market price of, our common stock.

Our real estate development strategies may not be successful.

We are involved in the construction and expansion of distribution facilities and we intend to continue to pursue development and renovation activities as opportunities arise either on our own or in joint ventures. We will be subject to risks associated with our development and renovation activities that could adversely affect our financial condition, results of operations, cash flows, our ability to pay dividends, and/or the market price of our common stock.

Actions of our joint venture partners could negatively impact our performance.

Our organizational documents do not limit the amount of available funds that we may invest in partnerships, limited liability companies or joint ventures, and we intend to selectively continue to develop and acquire properties through joint ventures, limited liability companies and partnerships with other persons or entities when warranted by the circumstances. Such partners may share certain approval rights over major decisions. Such investments may involve risks not otherwise present with other methods of investment in real estate, including, but not limited to:

that our partner in an investment might become bankrupt, which would mean that we could generally remain liable for the joint venture's liabilities;

that such partner may at any time have economic or business interests or goals which are or which become inconsistent with our business interests or goals;

that such partner may be in a position to take action contrary to our instructions or requests or contrary to our policies or objectives, including our current policy with respect to maintaining our qualification as a REIT;

that, if our partners fail to fund their share of any required capital contributions, we may be required to contribute such capital;

that joint venture agreements often restrict the transfer of a partner's interest or may otherwise restrict our ability to sell the interest when we desire or on advantageous terms;

that our relationships with our partners are contractual in nature and may be terminated or dissolved under the terms of the agreements and, in such event, we may not continue to own or operate the interests or assets underlying such relationship or may need to purchase such interests or assets at an above-market price to continue ownership; that disputes between us and our partners may result in litigation or arbitration that would increase our expenses and prevent our officers and directors from focusing their time and effort on our business and result in subjecting the properties owned by the applicable partnership, limited liability company or joint venture to additional risk; that we may in certain circumstances be liable for the actions of our partners; and

that we may, as a general partner investing in a limited partnership, have liability for all of the liabilities of such partnership, even if we do not have full management rights or control, and our liability may far exceed the amount or

value of the investment we initially made or then had in the partnership.

We generally seek to maintain sufficient control of our partnerships, limited liability companies and joint ventures to permit us to achieve our business objectives; however, we may not be able to do so, and the occurrence of one or more of the events described above could adversely affect our financial condition, results of operations, cash flows and ability to pay dividends on, and/or the market price of our common stock.

The availability and timing of cash distributions is uncertain.

We expect to continue to pay quarterly distributions to our stockholders. However, we bear all expenses incurred by our operations, and our funds generated by operations, after payment of these expenses, may not be sufficient to cover desired levels of distributions to our stockholders. In addition, our board of directors, in its discretion, may retain any portion of such cash for working capital. We cannot assure our stockholders that sufficient funds will be available to pay distributions.

Declining real estate valuations and impairment charges could adversely affect our earnings and financial condition. We may decide to dispose of select real estate assets, thereby changing the holding period assumption in our valuation analyses for those assets, which could result in material impairment losses and adversely affect our financial results.

Economic conditions have required or could require us to recognize real estate impairment charges on some of our assets and equity investments. We conduct a comprehensive review of all our real estate assets in accordance with our policy of accounting for impairments (see further discussion of our accounting policies in "Notes to the Consolidated Financial Statements, Note 2—Summary of Significant Accounting Policies" and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Polices and Estimates"). The principal factor which has led to impairment charges in the recent past was the severe economic deterioration in many markets resulting in a decrease in leasing demand, rental rates, rising vacancies and an increase in capitalization rates.

There can be no assurance that the estimates and assumptions we use to assess impairments are accurate and will reflect actual results, or that we will not change our intended holding period for real estate assets. A worsening real estate market or the failure for that market to continue to improve may cause us to reevaluate the assumptions used in our impairment analysis and our intent to hold, sell, develop or contribute properties. Changes in these assumptions, or changes in our anticipated holding period, may result in impairment charges or losses that could adversely affect our financial condition, results of operations and/or the market price of our stock. An impairment loss could be material to our results of operations in the period that it is recognized.

Events or occurrences that affect areas in which our properties are geographically concentrated may impact financial results.

In addition to general, regional, national and international economic conditions, our operating performance is impacted by the economic conditions of the specific markets in which we have concentrations of properties. We have significant holdings in the following markets of our consolidated portfolio: Atlanta, Baltimore/Washington D.C., Chicago, Cincinnati, Dallas, Denver, Houston, Indianapolis, Miami, Nashville, New Jersey, Northern California, Orlando, Pennsylvania, Phoenix, Seattle and Southern California. Our operating performance could be adversely affected if conditions become less favorable in any of the markets in which we have a concentration of properties.

Our business could be adversely impacted if we have deficiencies in our disclosure controls and procedures or internal control over financial reporting.

Although continuously reviewed, the design and effectiveness of our disclosure controls and procedures and internal control over financial reporting may not prevent all errors, misstatements, misrepresentations or a failure to follow such controls by an employee and could result in a decline in our stock price, or otherwise materially adversely affect our business, reputation, results of operations, financial condition or liquidity.

We face risks associated with security breaches through cyber-attacks, cyber intrusions or otherwise, as well as other significant disruptions of our information technology (IT) networks and related systems.

We face risks associated with security breaches, whether through cyber-attacks or cyber intrusions over the Internet, malware, computer viruses, attachments to e-mails, spoofed e-mails, persons inside our organization or persons with access to systems inside our organization, and other significant disruptions of our IT networks and related systems. The risk of a security breach or disruption, particularly through cyber-attack or cyber intrusion, including by computer hackers, foreign governments and cyber terrorists, has increased as the number, intensity and sophistication of attempted attacks and intrusions from around the world have significantly increased. Our IT networks and related systems are essential to the operation of our business and our ability to perform day-to-day operations and, in some cases, may be critical to the operations of certain of our tenants. Although we make efforts to maintain the security and integrity of these types of IT networks and related systems, provide appropriate training to our employees, and have implemented various measures to manage the risk of a security breach or disruption, there can be no assurance that our security efforts and measures will be effective or that attempted security breaches or disruptions would not be successful or damaging. Even the most well protected information, networks, systems and facilities remain potentially vulnerable because the techniques used in such attempted security breaches evolve and generally are not recognized until launched against a target, and in some cases are designed to not be detected and, in fact, may not be detected. Accordingly, we may be unable to anticipate these techniques or to implement

adequate security barriers or other preventative measures, and thus it is impossible for us to entirely mitigate this risk. A security breach or other significant disruption involving our IT networks and related systems could disrupt the proper functioning of our networks and systems; result in misstated financial reports, violations of loan covenants and/or missed reporting deadlines; result in the loss, theft or misappropriation of our property; result in our inability to properly monitor our compliance with the rules and regulations regarding our qualification as a REIT; result in the unauthorized access to, and destruction, loss, theft, misappropriation or release of proprietary, confidential, sensitive or otherwise valuable information of ours or others, which others could use to compete against us or for disruptive, destructive or otherwise harmful purposes and outcomes; require significant management attention and resources to remedy any damages that result; subject us to claims for breach of contract, damages, credits, penalties or termination of leases or other agreements; or damage our reputation among our tenants and investors generally.

#### RISKS RELATED TO CONFLICTS OF INTEREST

Our UPREIT structure may result in potential conflicts of interest.

As of December 31, 2015, we owned 95.6% of the units of limited partnership interest in our operating partnership, or OP Units, certain unaffiliated limited partners owned 3.8% of the OP Units and certain of our officers and directors, owned the remaining 0.6% of the OP Units. Persons holding OP Units in our operating partnership have the right to vote on certain amendments to the limited partnership agreement of our operating partnership, as well as on certain other matters. Persons holding such voting rights may exercise them in a manner that conflicts with the interests of our stockholders. Furthermore, circumstances may arise in the future when the interest of limited partners in our operating partnership may conflict with the interests of our stockholders. For example, the timing and terms of dispositions of properties held by our operating partnership may result in tax consequences to certain limited partners and not to our stockholders.

#### GENERAL REAL ESTATE RISKS

Our performance and value are subject to general economic conditions and risks associated with our real estate assets.

The investment returns from equity investments in real estate depend in part on the amount of income earned and capital appreciation generated by the properties, as well as the expenses incurred in connection with the properties. If our properties do not generate income sufficient to meet operating expenses, including debt service and capital expenditures, then our ability to pay distributions to our stockholders could be adversely affected. In addition, there are significant expenditures associated with an investment in real estate (such as mortgage payments, real estate taxes and maintenance costs) that generally do not decline when circumstances reduce the income from the property. Income from, and the value of, our properties may, in addition to risks discussed elsewhere in this section, be adversely affected by:

changes in supply of or demand for similar or competing properties in an area;

changes in interest rates and availability of permanent mortgage funds that may render the sale of a property difficult or unattractive or otherwise reduce returns to stockholders;

changes in or increased costs of compliance with governmental rules, regulations and fiscal policies, including changes in tax, real estate, environmental and zoning laws, and our potential liability thereunder; our ability to provide adequate maintenance and insurance; customer turnover;

general overbuilding or excess supply in the market areas; and

disruptions in the global supply chain caused by political, regulatory or other factors including terrorism. In addition, periods of economic slowdown or recession, rising interest rates or declining demand for real estate, or public perception that any of these events may occur, would result in a general decrease in rents or an increased

occurrence of defaults under existing leases, which would adversely affect our financial condition and results of operations. Future terrorist attacks may result in declining economic activity, which could reduce the demand for, and the value of, our properties. To the extent that future attacks impact our customers, their businesses similarly could be adversely affected, including their ability to continue to honor their existing leases.

For these and other reasons, we cannot assure our stockholders that we will be profitable or that we will realize growth in the value of our real estate properties.

Actions by our competitors may decrease or prevent increases in the occupancy and rental rates of our properties.

We compete with other developers, owners and operators of real estate. If our competitors offer space at rental rates or terms more attractive than we currently offer to our customers, we may lose customers or we may be pressured to reduce our rental rates or provide more favorable lease terms. As a result, our financial condition, cash flows, cash available for distribution, trading price of our common stock and ability to satisfy our debt service obligations could be materially adversely affected.

We are dependent on customers for our revenues.

Lease payment or performance defaults by customers could adversely affect our financial condition and cause us to reduce the amount of distributions to stockholders. A default by a customer on its lease payments could force us to find an alternative source of revenues to pay any mortgage loan on the property. In the event of a customer default, we may experience delays in enforcing our rights as landlord and may incur substantial costs, including litigation and related expenses, in protecting our investment and re-leasing our property. If a lease is terminated, we may be unable to lease the property for the rent previously received or sell the property without incurring a loss.

Our ability to renew leases or re-lease space on favorable terms as leases expire significantly affects our business.

Our results of operations, distributable cash flows and the value of our common stock would be adversely affected if we are unable to lease, on economically favorable terms, a significant amount of space in our operating properties.

We may be unable to sell or re-lease a property if or when we decide to do so, including as a result of uncertain market conditions or vacancy, which could adversely affect the return on an investment in our common stock.

We expect to hold the various real properties in which we invest until such time as we decide that a sale or other disposition is appropriate given our investment objectives. Our ability to dispose of properties on advantageous terms depends on factors beyond our control, including competition from other sellers, the availability of attractive financing for potential buyers of our properties and the rate of occupancy of the property. We cannot predict the various market conditions affecting real estate investments which will exist at any particular time in the future. Due to the uncertainty of market conditions which may affect the future disposition of our properties, we cannot assure our stockholders that we will be able to sell our properties at a profit in the future. Accordingly, the extent to which our stockholders will receive cash distributions and realize potential appreciation on our real estate investments will be dependent upon fluctuating market conditions.

Furthermore, we may be required to expend funds to correct defects or to make improvements before a property can be sold. We cannot assure our stockholders that we will have funds available to correct such defects or to make such improvements.

In acquiring a property, we may agree to restrictions that prohibit the sale of that property for a period of time or impose other restrictions, such as a limitation on the amount of debt that can be placed or repaid on that property. These provisions could restrict our ability to sell a property and could affect cash available for distributions to our stockholders, or limit our ability to take other actions that could otherwise be in the best interest of our stockholders.

A property may incur a vacancy either by the continued default of a customer under its lease or the expiration of one of our leases. We have significant lease expirations in 2016, as outlined in "Item 2, Properties—Lease Expirations." In addition, certain of the properties we acquire may have some level of vacancy at the time of closing. We may have difficulty obtaining a new customer for any vacant space we have in our properties. If the vacancy continues for a long period of time, we may suffer reduced revenues resulting in less cash available to be distributed to stockholders. In

addition, the resale value of a property could be diminished because of vacancy.

The fact that real estate investments are not as liquid as other types of assets may reduce economic returns to investors.

Real estate investments are not as liquid as other types of investments, and this lack of liquidity may limit our ability to react promptly to changes in economic or other conditions. In addition, our ability at any time to sell assets or contribute assets to property funds or other entities in which we have an ownership interest may be restricted by the potential for the imposition of the 100% "prohibited transactions" tax on gains from certain dispositions of property by REIT's unless a safe harbor exception applies. This lack of liquidity may limit our ability to change our portfolio composition promptly in response to changes in economic or other conditions and, as a result, could adversely affect our financial condition, results of operations, cash flows and our ability to pay distributions on, and the market price of, our common stock.

Delays in acquisition and development of properties may have adverse effects.

Delays we encounter in the selection, acquisition and development of properties could adversely affect our returns. Where land is acquired for purposes of developing a new property prior to the start of construction, it will typically take 12 to 18 months to complete construction and lease up the newly completed building.

Uninsured losses relating to real property may adversely affect our returns.

We attempt to ensure that all of our properties are adequately insured to cover casualty losses. However, there are certain losses, including losses from floods, earthquakes, acts of war, acts of terrorism or riots, that are not generally insured against or that are not generally fully insured against because it is not deemed economically feasible or prudent to do so. In addition, changes in the cost or availability of insurance could expose us to uninsured casualty losses. In the event that any of our properties incurs a casualty loss that is not fully covered by insurance, the value of our assets will be reduced, and we could experience a significant loss of capital invested and potential revenues in these properties and could potentially remain obligated under any recourse debt associated with the property. Any such losses could adversely affect our financial condition, results of operations, cash flows and ability to pay dividends, and/or the market price of our common stock. In addition, we may have no source of funding to repair or reconstruct the damaged property, and we cannot assure that any such sources of funding will be available to us for such purposes in the future.

A number of our consolidated operating properties are located in areas that are known to be subject to earthquake activity. Properties located in active seismic areas include properties in Northern California, Southern California, Memphis and Seattle. We carry reasonable and customary earthquake insurance on all of our properties located in areas historically subject to seismic activity with coverage limitations and deductibles that we believe are commercially reasonable. We evaluate our earthquake insurance coverage annually in light of current industry practice through an analysis prepared by outside consultants.

A number of our properties are located in Houston, Miami and Orlando, which are areas that are known to be subject to hurricane and/or flood risk. We carry replacement-cost hurricane and flood hazard insurance on all of our properties located in areas historically subject to such activity with coverage limitations and deductibles that we believe are commercially reasonable. We evaluate our hurricane and flood damage insurance coverage annually in light of current industry practice through an analysis prepared by outside consultants.

Contingent or unknown liabilities could adversely affect our financial condition.

We have acquired and may in the future acquire properties without any recourse, or with only limited recourse, with respect to unknown or contingent liabilities, including, without limitation, environmental liabilities. As a result, if a claim was asserted against us based upon current or previous ownership of any of these properties or related entities, we might have to pay substantial sums to settle it which could adversely affect our cash flows.

Environmentally hazardous conditions may adversely affect our operating results.

Under various federal, state and local environmental laws, a current or previous owner or operator of real property may be liable for the cost of removing or remediating hazardous or toxic substances on such property. Such laws often impose liability whether or not the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances. Even if more than one person may have been responsible for the contamination, a single person may be held responsible for all of the clean-up costs incurred. In addition, third-parties may sue the owner or operator of a site for damages based on personal injury, natural resources, property damage or other costs, including investigation and clean-up costs, resulting from the environmental contamination. The presence of hazardous or toxic

substances on one of our properties, or the failure to properly remediate a contaminated property, could give rise to a lien in favor of a government entity for costs it may incur to address the contamination, or otherwise could adversely affect our ability to sell or lease the property or borrow using the property as collateral. Environmental laws also may impose restrictions on the manner in which a property may be used or businesses may be operated. A property owner who violates environmental laws may be subject to sanctions enforceable by governmental agencies or, in certain circumstances, private parties. In connection with the acquisition and ownership of our properties, we may be exposed to such costs. The cost of defending environmental claims, of complying with environmental regulatory requirements or of remediating any contaminated property could materially adversely affect our business, assets or results of operations and, consequently, amounts available for distribution to our stockholders.

Environmental laws in the U.S. also require that owners or operators of buildings containing asbestos properly manage and maintain the asbestos, adequately inform or train those who may come into contact with asbestos and undertake special precautions, including removal or other abatement, in the event that asbestos is disturbed during building renovation or demolition. These laws may impose fines and penalties on building owners or operators who fail to comply with these requirements and may allow third-parties to seek

recovery from owners or operators for personal injury associated with exposure to asbestos. Some of our properties may contain asbestos-containing building materials.

We invest in properties historically used for industrial, manufacturing and commercial purposes. Some of these properties contain, or may have contained, underground storage tanks for the storage of petroleum products and other hazardous or toxic substances. All of these operations create a potential for the release of petroleum products or other hazardous or toxic substances. Some of our properties are adjacent to or near other properties that may have contained or currently contain underground storage tanks used to store petroleum products, or other hazardous or toxic substances. In addition, previous or current occupants of our properties and adjacent properties may have engaged, or may in the future engage, in activities that may release petroleum products or other hazardous or toxic substances.

We maintain a portfolio environmental insurance policy that provides coverage for potential environmental liabilities, subject to the policy's coverage conditions and limitations, for most of our properties. From time to time, we may acquire properties or interests in properties, with known adverse environmental conditions where we believe that the environmental liabilities associated with these conditions are quantifiable and that the acquisition will yield a superior risk-adjusted return. In such an instance, we underwrite the costs of environmental investigation, clean-up and monitoring into the cost. Further, in connection with property dispositions, we may agree to remain responsible for, and to bear the cost of, remediating or monitoring certain environmental conditions on the properties.

All of our properties were subject to a Phase I or similar environmental assessment by independent environmental consultants at the time of acquisition. Phase I assessments are intended to discover and evaluate information regarding the environmental condition of the surveyed property and surrounding properties. Phase I assessments generally include a historical review, a public records review, an investigation of the surveyed site and surrounding properties, and preparation and issuance of a written report, but do not include soil sampling or subsurface investigations and typically do not include an asbestos survey. While some of these assessments have led to further investigation and sampling, none of our environmental assessments of our properties have revealed an environmental liability that we believe would have a material adverse effect on our business, financial condition or results of operations taken as a whole. However, we cannot give any assurance that such conditions do not exist or may not arise in the future. Material environmental conditions, liabilities or compliance concerns may arise after the environmental assessment has been completed. Moreover, there can be no assurance that (i) future laws, ordinances or regulations will not impose any material environmental liability or (ii) the current environmental condition of our properties will not be affected by customers, by the condition of land or operations in the vicinity of our properties (such as releases from underground storage tanks), or by third-parties unrelated to us.

Costs of complying with governmental laws and regulations may adversely affect our income and the cash available for any distributions.

All real property and the operations conducted on real property are subject to federal, state and local laws and regulations relating to environmental protection and human health and safety. Customers' ability to operate and to generate income to pay their lease obligations may be affected by permitting and compliance obligations arising under such laws and regulations. Some of these laws and regulations may impose joint and several liability on customers, owners or operators for the costs to investigate or remediate contaminated properties, regardless of fault or whether the acts causing the contamination were legal. Leasing properties to customers that engage in industrial, manufacturing, and commercial activities will cause us to be subject to the risk of liabilities under environmental laws and regulations. In addition, the presence of hazardous or toxic substances, or the failure to properly remediate these substances, may adversely affect our ability to sell, rent or pledge such property as collateral for future borrowings.

Some of these laws and regulations have been amended so as to require compliance with new or more stringent standards as of future dates. Compliance with new or more stringent laws or regulations or stricter interpretation of

existing laws may require us to incur material expenditures. Future laws, ordinances or regulations may impose material environmental liability. Additionally, our customers' operations, the existing condition of land when we buy it, operations in the vicinity of our properties, such as the presence of underground storage tanks, or activities of unrelated third-parties may affect our properties. In addition, there are various local, state and federal fire, health, life-safety and similar regulations with which we may be required to comply and which may subject us to liability in the form of fines or damages for noncompliance. Any material expenditures, fines or damages we must pay will reduce our ability to make distributions and may reduce the value of our common stock.

In addition, changes in these laws and governmental regulations, or their interpretation by agencies or the courts, could occur.

Compliance or failure to comply with the Americans with Disabilities Act and other similar regulations could result in substantial costs.

Under the Americans with Disabilities Act, places of public accommodation must meet certain federal requirements related to access and use by disabled persons. Noncompliance could result in the imposition of fines by the federal government or the award of damages to private litigants. If we are required to make unanticipated expenditures to comply with the Americans with Disabilities Act, including removing access barriers, then our cash flows and the amounts available for distributions to our stockholders may be adversely affected. While we believe that our properties are currently in material compliance with these regulatory requirements, the requirements may change or new requirements may be imposed that could require significant unanticipated expenditures by us that will affect our cash flows and results of operations.

We could face possible risks associated with climate change.

The physical effects of climate change, were it to occur in a negative manner, could have a material adverse effect on our properties, operations and business. To the extent climate change causes changes in weather patterns, our markets could experience negative impact. This impact could result in declining demand for industrial space in our buildings or our inability to operate the buildings at all. Climate change may also have indirect effects on our business by increasing the cost of (or making unavailable) property insurance on terms we find acceptable, increasing the cost of energy, increasing the cost of building materials, and increasing the cost of snow removal at our properties.

#### RISKS RELATED TO OUR DEBT FINANCINGS

Our operating results and financial condition could be adversely affected if we are unable to make required payments on our debt.

Our charter and bylaws do not limit the amount or percentage of indebtedness that we may incur, and we are subject to risks normally associated with debt financing, including the risk that our cash flows will be insufficient to meet required payments of principal and interest. There can be no assurance that we will be able to refinance any maturing indebtedness, that such refinancing would be on terms as favorable as the terms of the maturing indebtedness or that we will be able to otherwise obtain funds by selling assets or raising equity to make required payments on maturing indebtedness.

In particular, loans obtained to fund property acquisitions may be secured by first mortgages on such properties. If we are unable to make our debt service payments as required, a lender could foreclose on the property or properties securing its debt. This could cause us to lose part or all of our investment, which in turn could cause the value of our common stock and distributions payable to stockholders to be reduced. Certain of our existing and future indebtedness is and may be cross-collateralized and, consequently, a default on this indebtedness could cause us to lose part or all of our investment in multiple properties.

Increases in interest rates could increase the amount of our debt payments or make it difficult for us to finance or refinance properties, which could reduce the number of properties we can acquire and adversely affect our ability to make distributions to our stockholders.

We have incurred and may continue to incur variable rate debt whereby increases in interest rates raise our interest costs, which reduces our cash flows and our ability to make distributions to our stockholders. If we are unable to refinance our indebtedness at maturity or meet our payment obligations, the amount of our distributable cash flows

and our financial condition would be adversely affected, and the property securing such indebtedness may be sold on terms that are not advantageous to us or lost through foreclosure. Similarly, if debt is unavailable at reasonable rates, we may not be able to finance the purchase of properties. In addition, if we need to repay existing debt during periods of rising interest rates, we could be required to liquidate one or more of our investments in properties at times which may not permit realization of the maximum return on such investments.

Covenants in our credit agreements could limit our flexibility and adversely affect our financial condition.

The terms of our bank unsecured credit facilities and other indebtedness require us to comply with a number of customary financial and other covenants, such as covenants with respect to consolidated leverage, net worth and unencumbered assets. These covenants may limit our flexibility in our operations, and breaches of these covenants could result in defaults under the instruments governing the applicable indebtedness even if we have satisfied our payment obligations. As of December 31, 2015, we had certain non-recourse, secured loans which are cross-collateralized by multiple properties. If we default on any of these loans we may then be required to repay such indebtedness, together with applicable prepayment charges, to avoid foreclosure on all cross-collateralized properties within the applicable pool. In addition, our senior credit facility contains certain cross-default provisions which are triggered in the event that our other material indebtedness is in default. These cross-default provisions may require us to repay or restructure the senior credit facility in addition to any mortgage or other debt that is in default. If our properties were foreclosed upon, or if we are unable to

refinance our indebtedness at maturity or meet our payment obligations, the amount of our distributable cash flows and our financial condition would be adversely affected.

If we enter into financing arrangements involving balloon payment obligations, it may adversely affect our ability to make distributions.

Some of our financing arrangements may require us to make a lump-sum or "balloon" payment at maturity. Our ability to make a balloon payment at maturity is uncertain and may depend upon our ability to obtain additional financing or our ability to sell the property. At the time the balloon payment is due, we may or may not be able to refinance the existing financing on terms as favorable as the original loan or sell the property at a price sufficient to make the balloon payment. The effect of a refinancing or sale could affect the rate of return to stockholders and the projected time of disposition of our assets. In addition, payments of principal and interest made to service our debts may leave us with insufficient cash to pay the distributions that we are required to pay to maintain our qualification as a REIT.

## RISKS RELATED TO OUR CORPORATE STRUCTURE

Our charter and Maryland law contain provisions that may delay, defer or prevent a change of control transaction.

Our charter contains a 9.8% ownership limit.

Our charter, subject to certain exceptions, authorizes our directors to take such actions as are necessary and desirable to preserve our qualification as a REIT and to limit any person to actual or constructive ownership of no more than 9.8% by value or number of shares, whichever is more restrictive, of any class or series of our outstanding shares of our capital stock. Our board of directors, in its sole discretion, may exempt, subject to the satisfaction of certain conditions, any person from the ownership limit. However, our board of directors may not grant an exemption from the ownership limit to any person whose ownership, direct or indirect, in excess of 9.8% by value or number of shares of any class or series of our outstanding shares of our capital stock could jeopardize our status as a REIT. These restrictions on transferability and ownership will not apply if our board of directors determines that it is no longer in our best interests to attempt to qualify, or to continue to qualify, as a REIT. The ownership limit may delay or impede a transaction or a change of control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

We could authorize and issue stock without stockholder approval.

Our board of directors could, without stockholder approval, issue authorized but unissued shares of our common stock or preferred stock and amend our charter to increase or decrease the aggregate number of shares of stock or the number of shares of stock of any class or series that we have authority to issue. In addition, our board of directors could, without stockholder approval, classify or reclassify any unissued shares of our common stock or preferred stock and set the preferences, rights and other terms of such classified or reclassified shares. Our board of directors could establish a series of stock that could, depending on the terms of such series, delay, defer or prevent a transaction or change of control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

Provisions of Maryland law may limit the ability of a third-party to acquire control of our Company.

Certain provisions of Maryland law may have the effect of inhibiting a third-party from making a proposal to acquire us or of impeding a change of control under certain circumstances that otherwise could provide the holders of shares of our common stock with the opportunity to realize a premium over the then prevailing market price of such shares.

Our charter, our bylaws and the limited partnership agreement of our operating partnership contain provisions that may delay, defer or prevent a transaction or a change of control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

Our board of directors can take many actions without stockholder approval.

Our board of directors has overall authority to oversee our operations and determine our major corporate policies. This authority includes significant flexibility. For example, our board of directors can do the following:

within the limits provided in our charter, prevent the ownership, transfer and/or accumulation of shares in order to protect our status as a REIT or for any other reason deemed to be in the best interests of us and our stockholders; issue additional shares without obtaining stockholder approval, which could dilute the ownership of our then-current stockholders;

amend our charter to increase or decrease the aggregate number of shares of stock or the number of shares of stock of any class or series, without obtaining stockholder approval;

classify or reclassify any unissued shares of our common stock or preferred stock and set the preferences, rights and other terms of such classified or reclassified shares, without obtaining stockholder approval; change our investment strategy and enter into new lines of business that are different from, and possibly riskier than, the investments and businesses described elsewhere in this document;

direct our resources toward investments that do not ultimately appreciate over time;

change creditworthiness standards with respect to third-party customers; and

determine that it is no longer in our best interests to attempt to qualify, or to continue to qualify, as a REIT. Any of these actions could increase our operating expenses, impact our ability to make distributions or reduce the value of our assets without giving our stockholders the right to vote.

Our rights and the rights of our stockholders to take action against our directors and officers are limited.

Maryland law provides that a director or officer has no liability in that capacity if he or she performs his or her duties in good faith, in a manner he or she reasonably believes to be in our best interests and with the care that an ordinarily prudent person in a like position would use under similar circumstances. In addition, our charter eliminates our directors' and officers' liability to us and our stockholders for money damages except for liability resulting from actual receipt of an improper benefit or profit in money, property or services or active and deliberate dishonesty established by a final judgment and which is material to the cause of action. Our bylaws require us to indemnify our directors and officers to the maximum extent permitted by Maryland law for liability actually incurred in connection with any proceeding to which they may be made, or threatened to be made, a party, except to the extent that the act or omission of the director or officer was material to the matter giving rise to the proceeding and was either committed in bad faith or was the result of active and deliberate dishonesty; the director or officer actually received an improper personal benefit in money, property or services; or, in the case of any criminal proceeding, the director or officer had reasonable cause to believe that the act or omission was unlawful. As a result, we and our stockholders may have more limited rights against our directors and officers than might otherwise exist under common law. In addition, we may be obligated to fund the defense costs incurred by our directors and officers.

#### FEDERAL INCOME TAX RISKS

Failure to qualify as a REIT could adversely affect our operations and our ability to make distributions.

We operate in a manner so as to qualify as a REIT for U.S. federal income tax purposes. Our qualification as a REIT will depend on our satisfaction of numerous requirements (some on an annual and quarterly basis) established under highly technical and complex provisions of the Code for which there are only limited judicial or administrative interpretations, and involves the determination of various factual matters and circumstances not entirely within our control. The fact that we hold substantially all of our assets through our operating partnership and its subsidiaries further complicates the application of the REIT requirements for us. No assurance can be given that we will qualify as a REIT for any particular year. If we were to fail to qualify as a REIT in any taxable year for which a REIT election has been made, we would not be allowed a deduction for dividends paid to our stockholders in computing our taxable income and would be subject to federal income tax (including any applicable alternative minimum tax) on our taxable income at corporate rates unless certain relief provision apply. As a consequence, we would not be compelled to make distributions under the Code. Moreover, unless we were to obtain relief under certain statutory provisions, we would also be disqualified from treatment as a REIT for the four taxable years following the year during which qualification is lost. This treatment would reduce our net earnings available for investment or distribution to our stockholders because of the additional tax liability to us for the years involved. As a result of the additional tax liability, we might need to borrow funds or liquidate certain investments on terms that may be disadvantageous to us in order to pay the applicable tax. If we fail to qualify as a REIT but are eligible for certain relief provisions, then we may retain our

status as a REIT but may be required to pay a penalty tax, which could be substantial.

To qualify as a REIT, we must meet annual distribution requirements.

To obtain the favorable tax treatment accorded to REITs, among other requirements, we normally will be required each year to distribute to our stockholders at least 90% of our REIT taxable income, determined without regard to the deduction for dividends paid and by excluding net capital gains. We will be subject to federal income tax on our undistributed taxable income and net capital gain. In addition, if we fail to distribute during each calendar year at least the sum of (a) 85% of our ordinary income for such year, (b) 95% of our capital gain net income for such year, and (c) any undistributed taxable income from prior periods, we will be subject to a 4%

excise tax on the excess of the required distribution over the sum of (i) the amounts actually distributed by us, plus (ii) retained amounts on which we pay income tax at the corporate level. We intend to make distributions to our stockholders to comply with the requirements of the Code for REITs and to minimize or eliminate our corporate income tax obligation. However, differences between the recognition of taxable income and the actual receipt of cash could require us to sell assets or borrow funds on a short-term or long-term basis or partially pay dividends in shares of our common stock to meet the distribution requirements of the Code. Certain types of assets generate substantial mismatches between taxable income and available cash. Such assets include rental real estate that has been financed through financing structures which require some or all of available cash flows to be used to service borrowings. As a result, the requirement to distribute a substantial portion of our taxable income could cause us to: (1) sell assets in adverse market conditions, (2) borrow on unfavorable terms or (3) distribute amounts that would otherwise be invested in future acquisitions, capital expenditures or repayment of debt, in order to comply with REIT requirements. Further, amounts distributed will not be available to fund our operations.

Legislative or regulatory action could adversely affect our stockholders.

In recent years, numerous legislative, judicial and administrative changes have been made to the federal income tax laws applicable to investments in REITs and similar entities. Additional changes to tax laws are likely to continue to occur in the future, and we cannot assure our stockholders that any such changes will not adversely affect the taxation of a stockholder. Any such changes could have an adverse effect on an investment in our common stock. All stockholders are urged to consult with their tax advisor with respect to the status of legislative, regulatory or administrative developments and proposals and their potential effect on an investment in common stock.

Distributions payable by REITs do not qualify for the reduced tax rates that apply to certain other corporate distributions.

Certain distributions payable by corporations to individuals subject to tax as "qualified dividend income" are subject to reduced tax rates applicable to long-term capital gain. Distributions payable by REITs, however, generally continue to be taxed at the normal rate applicable to the individual recipient rather than the preferential long-term capital gain rate. Although this preferential tax rate on certain corporate distributions does not adversely affect the taxation of REITs or dividends paid by REITs, the more favorable rates applicable to regular corporate distributions could cause investors who are individuals to perceive investments in REITs to be relatively less attractive than investments in the stocks of non-REIT corporations that pay distributions, which could adversely affect the value of the stock of REITs, including our common stock.

Recharacterization of transactions under our operating partnership's private placement may result in a 100% tax on income from prohibited transactions, which would diminish our cash distributions to our stockholders.

The IRS could recharacterize transactions under our operating partnership's private placement such that our operating partnership is treated as the bona fide owner, for tax purposes, of properties acquired and resold by the entity established to facilitate the transaction. Such recharacterization could result in the income realized on these transactions by our operating partnership being treated as gain on the sale of property that is held as inventory or otherwise held primarily for the sale to customers in the ordinary course of business. In such event, such gain would constitute income from a prohibited transaction and would be subject to a 100% tax. If this occurs, our ability to pay cash distributions to our stockholders will be adversely affected.

In certain circumstances, we may be subject to federal and state income taxes, which would reduce our cash available for distribution to our stockholders.

Even if we qualify and maintain our status as a REIT, we may be subject to federal income taxes or state taxes in various circumstances. For example, net income from a "prohibited transaction" will be subject to a 100% tax. In addition, we may not be able to distribute all of our income in any given year, which would result in corporate level taxes, and we may not make sufficient distributions to avoid excise taxes. We may also decide to retain certain gains from the sale or other disposition of our property and pay income tax directly on such gains. In that event, our stockholders would be required to include such gains in income and would receive a corresponding credit for their share of taxes paid by us. We may also be subject to U.S. state and local and non-U.S. taxes on our income or property, either directly or at the level of our operating partnership or at the level of the other entities through which we indirectly own our assets. In addition, any net taxable income earned directly by any of our taxable REIT subsidiaries, which we refer to as TRSs, will be subject to federal and state corporate income tax. In addition, we may be subject to federal or state taxes in other various circumstances. Any taxes we pay will reduce our cash available for distribution to our stockholders.

If our operating partnership was classified as a "publicly traded partnership" under the Code, our status as a REIT and our ability to pay distributions to our stockholders could be adversely affected.

Our operating partnership is organized as a partnership for U.S. federal income tax purposes. Even though our operating partnership will not elect to be treated as an association taxable as a corporation, it may be taxed as a corporation if it is deemed to be a "publicly traded partnership." A publicly traded partnership is a partnership whose interests are traded on an established securities market or are considered readily tradable on a secondary market or the substantial equivalent thereof. We believe and currently take the position that our operating partnership should not be classified as a publicly traded partnership because interests in our operating partnership are not traded on an established securities market, and our operating partnership should satisfy certain safe harbors which prevent a partnership's interests from being treated as readily tradable on an established securities market or substantial equivalent thereof. No assurance can be given, however, that the IRS would not assert that our operating partnership constitutes a publicly traded partnership or that facts and circumstances will not develop which could result in our operating partnership being treated as a publicly traded partnership. If the IRS were to assert successfully that our operating partnership is a publicly traded partnership, and substantially all of our operating partnership's gross income did not consist of the specified types of passive income, our operating partnership would be treated as an association taxable as a corporation and would be subject to corporate tax at the entity level. In such event, the character of our assets and items of gross income would change and would result in a termination of our status as a REIT. In addition, the imposition of a corporate tax on our operating partnership would reduce the amount of cash available for distribution to our stockholders.

Certain property transfers may generate prohibited transaction income, resulting in a penalty tax on gain attributable to the transaction.

From time to time, we may transfer or otherwise dispose of some of our properties, including the contribution of properties to our joint venture funds or other commingled investment vehicles. Under the Code, any gain resulting from transfers of properties that we hold as inventory or primarily for sale to customers in the ordinary course of business would be treated as income from a prohibited transaction subject to a 100% penalty tax, unless a safe harbor exception applies. Since we acquire properties for investment purposes, we do not believe that our occasional transfers or disposals of property or our contributions of properties into our joint venture funds, or commingled investment vehicles, are properly treated as prohibited transactions. However, whether property is held for investment purposes is a question of fact that depends on all the facts and circumstances surrounding the particular transaction. The IRS may contend that certain transfers or disposals of properties by us or contributions of properties into our joint venture funds are prohibited transactions if they do not meet the safe harbor requirements. While we believe that the IRS would not prevail in any such dispute, if the IRS were to argue successfully that a transfer or disposition or contribution of property constituted a prohibited transaction, we would be required to pay a 100% penalty tax on any gain allocable to us from the prohibited transaction. In addition, income from a prohibited transaction might adversely affect our ability to satisfy the income tests for qualification as a real estate investment trust for federal income tax purposes.

If a transaction intended to qualify as a Section 1031 Exchange is later determined to be taxable, we may face adverse consequences, and if the laws applicable to such transactions are amended or repealed, we may not be able to dispose of properties on a tax deferred basis.

From time to time we may dispose of properties in transactions that are intended to qualify as Section 1031 Exchanges. It is possible that the qualification of a transaction as a Section 1031 Exchange could be successfully challenged and determined to be currently taxable. In such case, our taxable income and earnings and profits would increase. This could increase the dividend income to our stockholders by reducing any return of capital they received. In some circumstances, we may be required to pay additional dividends or, in lieu of that, corporate income tax, possibly including interest and penalties. As a result, we may be required to borrow funds in order to pay additional

dividends or taxes, and the payment of such taxes could cause us to have less cash available to distribute to our stockholders. In addition, if a Section 1031 Exchange were later to be determined to be taxable, we may be required to amend our tax returns for the applicable year in question, including any information reports we sent our stockholders. Moreover, it is possible that legislation could be enacted that could modify or repeal the laws with respect to Section 1031 Exchanges, which could make it more difficult or not possible for us to dispose of properties on a tax deferred basis.

Foreign investors may be subject to the Foreign Investment Real Property Tax Act, or FIRPTA, which would impose tax on certain distributions and on the sale of common stock if we are unable to qualify as a "domestically controlled" REIT or if our stock is not considered to be regularly traded on an established securities market.

A foreign person disposing of a U.S. real property interest, including shares of a U.S. corporation whose assets consist principally of U.S. real property interests or USRPIs is generally subject to a tax, known as FIRPTA tax, on the gain recognized on the disposition. Such FIRPTA tax does not apply, however, to the disposition of stock in a REIT if the REIT is a "domestically controlled qualified investment entity." A domestically controlled qualified investment entity includes a REIT in which, at all times during a specified

testing period, less than 50% of the value of its shares is held directly or indirectly by non-U.S. holders. In the event that we do not constitute a domestically controlled qualified investment entity, a person's sale of stock nonetheless will generally not be subject to tax under FIRPTA as a sale of a USRPI, provided that (1) the stock owned is of a class that is "regularly traded" as defined by applicable Treasury regulations, on an established securities market, and (2) the selling non-U.S. holder held 10% or less of our outstanding stock of that class at all times during a specified testing period. If we were to fail to so qualify as a domestically controlled qualified investment entity and our common stock were to fail to be "regularly traded," gain realized by a foreign investor on a sale of our common stock would be subject to FIRPTA tax and applicable withholding. No assurance can be given that we will be a domestically controlled qualified investment entity. Additionally, any distributions we make to our non-U.S. stockholders that are attributable to gain from the sale of any USRPI will also generally be subject to FIRPTA tax and applicable withholdings, unless the recipient non-U.S. stockholder has not owned more than 10% of our common stock at any time during the year preceding the distribution and our common stock is treated as being "regularly traded".

Congress has introduced legislation that, if enacted, could cause our operating partnership to be taxable as a corporation for U.S. federal income tax purposes under the publicly traded partnership rules.

Congress has considered legislative proposals to treat all or part of certain income allocated to a partner by a partnership in respect of certain services provided to or for the benefit of the partnership ("carried interest revenue") as ordinary income for U.S. federal income tax purposes. While more recent proposals would not adversely affect the character of the income for purposes of the REIT qualification tests, it is not clear what form any such final legislation would take. Additionally, while the more recent proposals purport to treat carried interest revenue as qualifying income of certain operating partnerships of publicly-traded REITs for purposes of the "qualifying income" exception to the publicly-traded partnership rules, our operating partnership may not qualify under this exception in the proposed legislation. As a result, the proposed legislation, if enacted, could cause our operating partnership to be taxable as a corporation for U.S. federal income tax purposes if it is a publicly-traded partnership and the amount of any such carried interest revenue plus any other non-qualifying income earned by our operating partnership exceeds 10% of its gross income in any taxable year.

ITEM 1B. UNRESOLVED STAFF COMMENTS None.

ITEM 2.PROPERTIES Geographic Distribution

The following table presents the geographic diversification of our consolidated properties as of December 31, 2015:

			Percenta	ige					
								Percenta	_
	NT 1		of Total				A 1: 1	of Total	
	Number	C	C		0		Annualized	Annuali	zed
Moderato	of	Square	Square		Occupanc		Base Rent <sup>(2) (3)</sup>	Daga Da	4
Markets	Buildings		Feet		Percentage	3(1)		Base Re	ent
CONCOLIDATED OPED ATING.		(in					(in		
CONSOLIDATED OPERATING:	2.4	thousands)		01	00.0	01	thousands)	7.2	07
Atlanta	34	6,309	9.9	%	98.0		\$18,349	7.2	% %
Baltimore/Washington D.C.	17	2,009	3.1	%	96.9	%	11,991	4.7	
Charlotte	1	472	0.7	%	100.0	%	1,698	0.7	%
Memphis	2	1,385	2.2	%	100.0	%	3,702	1.5	%
Miami	11	1,437	2.3	%	100.0	%	10,129	4.0	%
Nashville	4	2,064	3.2	%	87.9	%	5,798	2.3	%
New Jersey	8	1,313	2.1	% ~	100.0	% ~	7,473	2.9	%
Orlando	21	1,962	3.1	%	100.0	%	7,589	3.0	%
Pennsylvania	13	3,038	4.8	%	94.6	%	12,133	4.8	%
East Segment Subtotal	111	19,989	31.4	%	97.0	%	78,862	31.1	%
Chicago	37	8,263	13.0	%	90.4	%	28,836	11.4	%
Cincinnati	29	2,942	4.6	%	97.9	%	10,674	4.2	%
Dallas	38	5,518	8.7	%	96.7	%	17,785	7.0	%
Houston	39	4,434	7.0	%	93.6	%	23,627	9.3	%
Indianapolis	5	1,667	2.6	%	66.9	%	4,075	1.6	%
Louisville	2	806	1.3	%	92.2	%	2,507	1.0	%
Central Segment Subtotal	150	23,630	37.2	%	91.8	%	87,504	34.5	%
Denver	7	969	1.5	%	100.0	%	4,288	1.6	%
Northern California	29	4,075	6.4	%	95.5	%	22,662	8.9	%
Phoenix	25	2,616	4.1	%	97.5	%	11,083	4.4	%
Seattle	26	3,263	5.1	%	88.8	%	14,433	5.7	%
Southern California <sup>(4)</sup>	46	7,673	12.1	%	95.5	%	33,775	13.3	%
West Segment Subtotal	133	18,596	29.2	%	94.8	%	86,241	33.9	%
Total/weighted average – operating									
properties	394	62,215	97.8	%	94.4	%	252,607	99.5	%
		,					,		
DEVELOPMENT PROPERTIES:									
Houston	1	320	0.5	%	0.0	%	-	0.0	%
Miami <sup>(5)</sup>	1	54	0.1	%	0.0	%	_	0.0	%
Seattle	1	79	0.1	%	31.8	%	_	0.0	%
Total/weighted average – development									
properties	3	453	0.7	%	5.6	%	_	0.0	%
						, -			, -
REDEVELOPMENT PROPERTIES:									
Chicago	2	423	0.7	%	53.2	%	1,230	0.5	%
Dallas	1	63	0.1	%	0.0	%	-	0.0	%
	-	00	J.1	,,,	0.0	,0		5.0	,0

Northern California	1	294	0.5	%	0.0	%	-	0.0	%
Seattle	1	102	0.2	%	0.0	%	-	0.0	%
Total/weighted average – redevelopment	_								
properties	5	882	1.5	%	25.5	%	1,230	0.5	%
Total/weighted average – consolidated properties (See footnote definitions on next page)	402	63,550	100.0	%	92.8	%	\$253,837 (6)	100.0	%
22									

The following table presents the geographic diversification of our investments in unconsolidated properties as of December 31, 2015:

	N. 1. 6	Percen	t	G.	Percenta of Total	Ü			Annualized		l
Modrato	Number of	0	1(7)	Square	Square		Occupan	•	Base	Base	
Markets UNCONSOLIDATED OPE	Buildings	Owned	1(1)	Feet	Feet		Percenta	ge(1)		Rent	
PROPERTIES:	KATING			(in thousands	2)				(in thousands)		
Southern California				unousand	5)				tilousalius)		
Logistics Airport <sup>(8)</sup>	6	50.0	%	2,160	28.8	%	99.5	%	\$ 8,232	31.2	%
Total/weighted average –				_,_,			77.2		+ -,		
unconsolidated operating											
properties	6	50.0	%	2,160	28.8	%	99.5	%	8,232	31.2	%
OPER A TRUC PROPERTY			,								
OPERATING PROPERTIE VENTURES:	S IN CO-INVES	IMENT									
Chicago	2	20.0	%	1,033	13.8	%	72.8	%	3,004	11.4	%
Cincinnati	1	20.0	%	543	7.2	%	100.0	%	1,710	6.4	%
Dallas	1	20.0	%	540	7.2	%	100.0	%	1,761	6.7	%
Denver	5	20.0	%	772	10.3	%	100.0	%	4,000	15.1	%
Louisville	4	10.0	%	736	9.8	%	88.5	%	1,762	6.7	%
Nashville	2	20.0	%	1,020	13.6	%	100.0	%	2,813	10.6	%
Orlando	2	20.0	%	696	9.3	%	100.0	%	3,138	11.9	%
Total/weighted average –											
co-investment operating											
properties	17	18.6	%	5,340	71.2	%	93.1	%	18,188	68.8	%
Total/weighted average –											
unconsolidated properties	23	27.7	%	7,500	100.0	%	95.0	%	\$ 26,420	100.0	%

<sup>(1)</sup> Based on leases commenced as of December 31, 2015.

<sup>(2)</sup> Annualized base rent is calculated as monthly contractual base rent (cash basis) per the terms of the lease, as of December 31, 2015, multiplied by 12.

<sup>(3)</sup> Excludes total annualized base rent of \$0.7 million from one property that will be demolished for the development of a 172,000 square foot build-to-suit.

<sup>(4)</sup> As of December 31, 2015, our ownership interest in the Southern California properties was 94.5% based on our equity ownership weighted by square feet.

<sup>&</sup>lt;sup>(5)</sup>During November 2015, DCT acquired one building totaling 54,000 square feet that was shell-complete. The building is classified as a property under development as of December 31, 2015.

<sup>(6)</sup> Excludes total annualized base rent associated with tenants currently in free rent periods of \$15.7 million based on the first month of cash base rent.

- (7) Percent owned is based on equity ownership weighted by square feet.
- (8) Although we contributed 100% of the initial cash equity capital required by the venture, after return of certain preferential distributions on capital invested, profits and losses are generally split 50/50.

Indebtedness

As of December 31, 2015, 53 of our 402 consolidated properties, with a combined gross book value of approximately \$0.6 billion, were encumbered by mortgage indebtedness totaling \$206.9 million (excluding net premiums and net deferred loan costs). See "Notes to Consolidated Financial Statements, Note 6 – Outstanding Indebtedness" and the accompanying Schedule III beginning on page F-48 for additional information.

### Lease Expirations

Our industrial properties are leased to customers for terms generally ranging from 3 to 10 years with a weighted average remaining term of approximately 3.9 years as of December 31, 2015. Following is a schedule of expiring leases for our consolidated properties by square feet and by annualized minimum base rent as of December 31, 2015, assuming no exercise of lease renewal option, if any:

	Square Feet Related	Percentage of Total	Annualized Base Rent	Percentag of Total	e
	to Expiring	Square	of Expiring	Annualize	
Year	Leases	Feet <sup>(1)</sup>	Leases <sup>(2)</sup>	Base Ren	t
	(in thousands)		(in thousands)		
$2016^{(3)}$	7,474	12.7	6 \$ 34,872	11.6	%
2017	9,458	16.0		13.4	%
2018	7,861	13.3 %		12.4	%
2019	8,973	15.2	6 39,234	13.0	%
2020	7,621	12.9	6 42,517	14.2	%
2021	5,873	10.0	6 35,997	12.0	%
2022	3,614	6.1	6 20,244	6.8	%
2023	3,572	6.1	6 19,990	6.7	%
2024	1,649	2.8	6 9,811	3.3	%
2025	1,719	2.9	6 9,874	3.3	%
Thereafter	1,152	2.0	6 9,918	3.3	%
Total occupied	58,966	100.0	6 \$ 299,710	100.0	%
Available or leased but not occupied	4,584				
Total consolidated properties	63,550				

<sup>(1)</sup> Percentage is based on consolidated occupied square feet as of December 31, 2015.

### **Customer Diversification**

As of December 31, 2015, there were no customers that occupied more than 2.1% of our consolidated properties based on annualized base rent. The following table presents our 10 largest customers, based on annualized base rent as of December 31, 2015, who occupy a combined 7.3 million square feet or 11.5% of our consolidated properties.

	Percentage	
	of	
	Annualized	l
Customer	Base Rent	
Distributions Alternatives, Inc.	2.1	%
Ozburn-Hessey Logistics, L.L.C	1.7	%

<sup>(2)</sup> Annualized base rent includes contractual rents in effect at the date of expiration.

<sup>(3)</sup> Includes month-to-month leases.

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

Schenker, Inc.	1.3	%
The Clorox Company	1.1	%
The Glidden Company	1.1	%
YRC, LLC	1.0	%
Kellogg Company	1.0	%
Bridgestone Corporation	1.0	%
Kaiser Foundation Hospitals	0.9	%
Deutsche Post World Net (DHL)	0.9	%
Total	12.1	%

Although base rent is supported by long-term lease contracts, customers who file bankruptcy generally have the legal right to reject any or all of their leases. In the event that a customer with a significant number of leases in our properties files bankruptcy and cancels its leases, we could experience a reduction in our revenues and an increase in our allowance for doubtful accounts receivable.

We frequently monitor the financial condition of our customers. We communicate often with those customers who have been late on payments or have filed bankruptcy. We are not currently aware of any significant financial difficulties of any tenants that would cause a material reduction in our revenues, and no customer represents more than 2.1% of our annual base rent.

### **Industry Diversification**

The table below presents the diversification of our consolidated portfolio by the industry classification of our customers based upon their NAICS code as of December 31, 2015 (dollar amounts and square feet in thousands):

						Percentag	ge
			Percentage			of Total	
			of Total			Occupied	d
	Number	Annualized	Annualized	l	Occupied		
	of	Base			Square	Square	
	Leases	Rent(1)	Base Rent		Feet <sup>(2)</sup>	Feet	
Manufacturing	298	\$ 90,645	35.7	%	20,927	35.5	%
Wholesale Trade	199	41,029	16.2	%	10,067	17.1	%
Transportation and Warehousing	139	52,273	20.6	%	12,512	21.2	%
Retail Trade	85	19,243	7.6	%	5,407	9.2	%
Professional, Scientific, and Technical Services	66	16,851	6.6	%	3,760	6.4	%
Administrative Support and Waste Management							
Services	41	7,854	3.1	%	1,933	3.3	%
Media and Information	23	5,875	2.3	%	778	1.3	%
Rental Companies	20	4,221	1.7	%	658	1.1	%
Health Care and Social Assistance	7	4,603	1.8	%	730	1.2	%
Other	74	11,243	4.4	%	2,194	3.7	%
Total	952	\$ 253,837	100.0	%	58,966	100.0	%

<sup>(1)</sup> Annualized base rent is calculated as monthly contractual base rent (cash basis) per the terms of the lease, as of December 31, 2015, multiplied by 12.

### ITEM 3.LEGAL PROCEEDINGS

We are a party to various legal actions and administrative proceedings arising in the ordinary course of business, some of which may be covered by liability insurance, and none of which we expect to have a material adverse effect on our consolidated financial condition or results of operations.

# ITEM 4. MINE SAFETY DISCLOSURES Not applicable.

<sup>(2)</sup> Based on leases commenced as of December 31, 2015.

#### **PART II**

# ITEM MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND 5. ISSUER PURCHASES OF EQUITY SECURITIES

On November 17, 2014, we completed a one-for-four reverse stock split of our issued and outstanding common stock and a corresponding reverse split of the partnership interests of the Operating Partnership. The number of authorized shares and the par value of the common stock were not changed. All common stock/unit and per share/unit data for all periods presented in this annual report on Form 10-K have been restated to give effect to the reverse stock split.

### **DCT**

### Common Stock Market Prices

Our common stock is listed on the New York Stock Exchange, or the NYSE, under the symbol "DCT". The following table presents the high and low sales prices during periods presented:

Quarter Ended in 2015	High	Low
December 31,	\$38.70	\$33.50
September 30,	\$35.42	\$31.08
June 30,	\$35.36	\$31.36
March 31,	\$38.82	\$33.49
Quarter Ended in 2014	High	Low
Quarter Ended in 2014 December 31,	High \$36.88	Low \$29.40
`		
December 31,	\$36.88	\$29.40

On February 11, 2016 the closing price of our common stock was \$34.09 per share, as reported on the NYSE and there were 88,478,210 shares of common stock outstanding, held by approximately 1,650 stockholders of record. The number of holders does not include individuals or entities who beneficially own shares but whose shares are held of record by a broker or clearing agency, but does include each such broker or clearing agency as one record holder.

### **Distribution Policy**

We intend to continue to elect and qualify to be taxed as a REIT for U.S. federal income tax purposes. U.S. federal income tax law requires that a REIT distribute with respect to each year at least 90% of its annual REIT taxable income, determined without regard to the deduction for dividends paid and excluding any net capital gain. We will not be required to make distributions with respect to income derived from the activities conducted through our taxable REIT subsidiaries that is not distributed to us. To the extent our taxable REIT subsidiaries' income is not distributed and is instead reinvested in the operations of these entities, the value of our equity interest in our taxable REIT subsidiaries will increase. The aggregate value of the securities that we hold in our taxable REIT subsidiaries may not exceed 25% (20% for tax years beginning after December 31, 2017, in accordance with the PATH Act discussed below) of the total value of our gross assets. Distributions from our taxable REIT subsidiaries to us will qualify for the 95% gross income test but will not qualify for the 75% gross income test.

To satisfy the requirements to qualify as a REIT and generally not be subject to U.S. federal income and excise tax, we intend to make regular quarterly distributions of our taxable net income to holders of our common stock out of

legally available assets. Any future distributions we make will be at the discretion of our board of directors and will depend upon our earnings and financial condition, maintenance of REIT qualification, applicable provisions of the MGCL and such other factors as our board of directors deems relevant.

We anticipate that, for U.S. federal income tax purposes, distributions (including certain part cash, part stock distributions) generally will be taxable to our stockholders and unitholders as ordinary income, although some portion of our distributions may constitute ordinary income, capital gains or a return of capital. The tax characterization of dividends paid on our common stock and OP units for 2015, 2014 and 2013 is as follows (refer to our website for more information on the taxability of our dividends):

	2015	2014	2013
Ordinary income	84.3%	68.9%	54.9%
Return of capital	6.9 %	10.8%	37.9%
Capital gains	8.8 %	20.3%	7.2 %

The following table presents the distributions that have been declared by our board of directors on our common stock during the fiscal years ended December 31, 2015 and 2014:

	Per	
Amount Declared During Quarter Ended in 2015:	Share	Date Paid
December 31,	\$ 0.29	January 7, 2016
September 30,	0.28	October 14, 2015
June 30,	0.28	July 15, 2015
March 31,	0.28	April 15, 2015
Total 2015	\$ 1.13	
	Per	5 5
Amount Declared During Quarter Ended in 2014:	Per Share	Date Paid
Amount Declared During Quarter Ended in 2014:  December 31,		Date Paid January 10, 2015
· ·	Share	January
December 31,	Share \$ 0.28	January 10, 2015 October
December 31, September 30,	Share \$ 0.28 0.28	January 10, 2015 October 15, 2014 July 16,

# Performance Graph

The graph below shows a comparison of cumulative total stockholder returns for DCT Industrial Trust Inc. common stock with the cumulative total return on the Standard and Poor's 500 Index, the MSCI US REIT Index, and the FTSE NAREIT Equity Industrial Index. The MSCI US REIT Index represents performance of publicly traded REITs while the FTSE NAREIT Equity Industrial Index represents only the performance of our publicly traded industrial REIT peers. Stockholders' returns over the indicated period are based on historical data and should not be considered indicative of future stockholder returns.

	December 31, 2010	December 31, 2011				
DCT Industrial Trust Inc.	\$ 100.00	\$ 101.93	\$ 135.07	\$ 154.26	\$ 199.69	\$ 216.30
S&P 500	\$ 100.00	\$ 102.11	\$ 118.45	\$ 156.82	\$ 178.28	\$ 180.75
MSCI US REIT Index	\$ 100.00	\$ 108.69	\$ 128.00	\$ 131.17	\$ 171.01	\$ 175.32

FTSE NAREIT Equity Industrial Index \$ 100.00 \$ 108.29 \$ 127.85 \$ 131.01 \$ 170.49 \$ 175.94

Note: The graph covers the period from December 31, 2010 to December 31, 2015 and assumes that \$100 was invested in DCT Industrial Trust Inc. common stock and in each index on December 31, 2010 and that all dividends were reinvested.

### Operating Partnership

### OP Unit Market Prices and Dividends

There is no established public market for our OP Units. On February 11, 2016 there were 4,266,944 OP Units outstanding, held by approximately 250 holders of record.

The following table presents the distributions that have been declared by our board of directors on OP Units outstanding during the fiscal years ended December 31, 2015 and 2014:

Amount Declared During Quarter Ended in 2015:	Per Unit	Date Paid
		January 7,
December 31,	\$ 0.29	2016
		October
September 30,	0.28	14, 2015
		July 15,
June 30,	0.28	2015
		April 15,
March 31,	0.28	2015
Total 2015	\$ 1.13	
Amount Declared During Quarter Ended in 2014:	Per Unit	Date Paid
Amount Declared During Quarter Ended in 2014:	Per Unit	Date Paid January
Amount Declared During Quarter Ended in 2014:  December 31,	Per Unit	
Ŭ -		January
Ŭ -		January 10, 2015
December 31,	\$ 0.28	January 10, 2015 October
December 31,	\$ 0.28	January 10, 2015 October 15, 2014
December 31, September 30,	\$ 0.28 0.28	January 10, 2015 October 15, 2014 July 16,
December 31, September 30,	\$ 0.28 0.28	January 10, 2015 October 15, 2014 July 16, 2014

Limited partners have the right to require the Company to redeem all or a portion of the OP Units held by the limited partner at a redemption price equal to and in the form of the Cash Amount (as defined in the Partnership Agreement), provided that such OP Units have been outstanding for at least one year. The Company may, in its sole discretion, purchase the OP Units by paying to the limited partner either the Cash Amount or the REIT Shares Amount (generally one share of DCT's common stock for each OP Unit), as defined in the Partnership Agreement.

During the three months and year ended December 31, 2015, approximately 0.2 million and 0.3 million OP Units were redeemed for approximately \$2.6 million and \$4.4 million in cash and approximately 0.1 million and 0.2 million shares of DCT common stock, respectively.

### Supplemental Tax Disclosures - Updates to REIT Rules

The "Protecting Americans from Tax Hikes Act of 2015" (the "PATH Act") was enacted on December 18, 2015 and contains several provisions pertaining to REIT qualification and taxation, which are briefly summarized below:

- ·For taxable years beginning before January 1, 2018, no more than 25% of the value of our assets may consist of stock or securities of one or more TRSs. For taxable years beginning after December 31, 2017, the Act reduces this limit to 20%.
- ·For purposes of the REIT asset tests, the PATH Act provides that debt instruments issued by publicly offered REITs will constitute "real estate assets." However, unless such a debt instrument is secured by a mortgage or otherwise would have qualified as a real estate asset under prior law, (i) interest income and gain from such a debt instrument is not qualifying income for purposes of the 75% gross income test and (ii) all such debt instruments may represent no more than 25% of the value of our total assets.
- ·For taxable years beginning after December 31, 2015, certain obligations secured by a mortgage on both real property and personal property will be treated as a qualifying real estate asset and give rise to qualifying income for purposes of the 75% gross income test if the fair market value of such personal property does not exceed 15% of the total fair market value of all such property.
- ·A 100% excise tax is imposed on "redetermined TRS service income," which is income of a TRS attributable to services provided to, or on behalf of its associated REIT and which would otherwise be increased on distribution, apportionment, or allocation under Section 482 of the Code.

- ·For distributions made in taxable years beginning after December 31, 2014, the preferential dividend rules no longer to apply to us.
- ·Additional exceptions to the rules under the Foreign Investment in Real Property Act ("FIRPTA") were introduced for non-U.S. persons that constitute "qualified shareholders" (within the meaning of Section 897(k)(3) of the Code) or "qualified foreign pension funds" (within the meaning of Section 897(l)(2) of the Code).
- · After February 16, 2016, the FIRPTA withholding rate under Section 1445 of the Code for dispositions of U.S. real property interests is increased from 10% to 15%.
- •The PATH Act increases from 5% to 10% the maximum stock ownership of the REIT that a non-U.S. shareholder may have held to avail itself of the FIRPTA exception for shares regularly traded on an established securities market.

### ITEM 6. SELECTED FINANCIAL DATA

The following tables present selected consolidated financial and other information of DCT and the Operating Partnership as of and for the years ended December 31, 2015, 2014, 2013, 2012 and 2011. The financial data in the table should be read in conjunction with "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and our Consolidated Financial Statements and related notes in "Item 8. Financial Statements and Supplementary Data."

# DCT

	For the Years Ended December 31, 2015 2014 2013 2012 20				
Operating Data:					
Rental revenues	\$353,091	\$334,787	\$286,218	\$236,839	\$211,536
Total revenues	\$354,697	\$336,526	\$289,005	\$240,898	\$215,827
Rental expenses and real estate taxes	\$92,214	\$94,310	\$80,025	\$66,390	\$61,367
Property net operating income <sup>(1)</sup>	\$260,877	\$240,477	\$206,193	\$170,449	\$150,169
Total operating expenses	\$284,672	\$277,688	\$237,741	\$200,972	\$189,951
Income (loss) from continuing operations	\$102,965	\$46,531	\$(9,251)	\$(28,540)	\$(42,503)
Income from discontinued operations	\$-	\$5,717	\$26,723	\$11,800	\$13,660
Gain on dispositions of real estate interests	\$77,871	\$39,671	\$-	\$-	\$-
Net income (loss) attributable to common stockholders	\$94,048	\$49,164	\$15,870	\$(15,086)	\$(25,250)
Earnings per Common Share – Basic:					
Income (loss) from continuing operations	\$1.06	\$0.52	\$(0.13)	\$(0.41	) \$(0.62)
Income from discontinued operations	-	0.06	0.33	0.17	0.20
Net income (loss) attributable to common stockholders	\$1.06	\$0.58	\$0.20	\$(0.24)	) \$(0.42 )
Earnings per Common Share – Diluted:					
Income (loss) from continuing operations	\$1.05	\$0.52			) \$(0.62 )
Income from discontinued operations	-	0.06	0.33	0.17	0.20
Net income (loss) attributable to common stockholders	\$1.05	\$0.58	\$0.20	\$(0.24	) \$(0.42 )
Weighted Average Common Shares Outstanding:					
Basic	88,182	83,280	74,692	63,708	60,648
Diluted	88,514	83,572	74,692	63,708	60,648
Amounts Attributable to Common Stockholders:					
Income (loss) from continuing operations <sup>(2)</sup>	\$94,048	\$43,730			\$(37,621)
Income from discontinued operations	-	5,434	25,120	10,810	12,371
Net income (loss) attributable to common stockholders	94,048	49,164	15,870	(15,086)	) (25,250)
Distributed and undistributed earnings allocated to					
participating securities	(678)	(677)	( )	(-	) (443 )
Adjusted net income (loss) attributable to common	\$93,370	\$48,487	\$15,178	\$(15,610)	\$(25,693)

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

#### stockholders Common Share Distributions: Common share cash distributions, declared \$99,686 \$85,079 \$68,789 \$94,227 \$73,200 Common share cash distributions, declared per share \$1.13 \$1.12 \$1.12 \$1.12 \$1.12 Other Data: Consolidated operating square feet 62,215 61,976 61,896 58,132 58,099 Consolidated operating buildings 394 393 395 399 408 Total consolidated buildings square feet 63,550 64,201 63,172 61,410 58,255 Total consolidated buildings 402 406 400 409 409

(See footnote definitions on page 34)

		rs Ended Dece			
	2015	2014	2013	2012	2011
Balance Sheet Data:	<b>42.400.22</b> 6	<b>***</b>	<b>***</b>	<b>\$2.010.610</b>	<b>***</b>
Net investment in real estate	\$3,480,236	\$3,351,263	\$3,141,877	\$2,910,613	\$2,711,027
Total assets	\$3,632,355	\$3,445,721	\$3,258,967	\$3,053,192	\$2,788,715
Senior unsecured notes	\$1,276,097	\$1,117,253	\$1,115,925	\$1,021,487	\$931,065
Mortgage notes	\$210,375	\$248,979	\$290,446	\$316,820	\$317,135
Total liabilities	\$1,763,198	\$1,580,305	\$1,591,775	\$1,579,633	\$1,384,600
Cash Flow Data:	<b>***</b>	<b></b>	<b>4.70</b> 000	<b>* * * * * * * * * *</b>	<b>* * * * * * * * * *</b>
Net cash provided by operating activities	\$200,508	\$169,994	\$152,893	\$118,956	\$106,966
Net cash used in investing activities	\$(218,485	\$(259,627)	\$(301,058)	\$(299,138)	\$(177,823)
Net cash provided by financing activities	\$16,758	\$77,038	\$167,695	\$180,044	\$66,845
Funds From Operations: <sup>(3)</sup>					
Net income (loss) attributable to common					
stockholders	\$94,048	\$49,164	\$15,870	\$(15,086)	\$(25,250)
Adjustments:					
Real estate related depreciation and amortization	156,010	148,992	137,120	126,687	128,989
Equity in (earnings) losses of unconsolidated joint					
ventures, net	(7,273	) (6,462	(2,405)	(1,087	) 2,556
Equity in FFO of unconsolidated joint ventures	9,902	10,804	10,152	10,312	4,732
Impairment losses on depreciable real estate	2,285	5,767	13,279	11,422	10,160
Gain on business combination	-	(1,000	) -	-	-
Gain on dispositions of real estate interests	(77,871	) (45,199 )	(33,650)	(13,383	(12,030)
Gain on dispositions of non-depreciable real estate	-	98	31	-	-
Noncontrolling interest in the operating					
partnership's					
share of the above adjustments	(4,487	) (6,300	(8,211)	(12,522	) (14,252 )
FFO attributable to unitholders	8,274	8,106	8,437	9,743	9,901
FFO attributable to common stockholders and					
unitholders					
<ul> <li>basic and dilute(<sup>♠</sup>)</li> </ul>	180,888	163,970	140,623	116,086	104,806
Adjustments:					
Acquisition costs	1,943	3,011	3,578	1,975	1,902
Severance costs	3,558	-	-	-	-
FFO, as adjusted, attributable to common					
stockholders					
and unitholders – basic and diluted	\$186,389	\$166,981	\$144,201	\$118,061	\$106,708
FFO per common share and unit – basic	\$1.95	\$1.86	\$1.76	\$1.66	\$1.56
FFO per common share and unit – diluted	\$1.94	\$1.85	\$1.75	\$1.65	\$1.55
-					
FFO as adjusted, per common share and unit – basi	i\$2.00	\$1.89	\$1.80	\$1.69	\$1.58
FFO as adjusted, per common share and unit –					
diluted	\$2.00	\$1.89	\$1.80	\$1.68	\$1.58

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

FFO weighted average common shares and units o	utstanding:				
Common shares	88,182	83,280	74,692	63,708	60,648
Participating securities	560	605	616	474	400
Units	4,227	4,331	4,770	5,840	6,328
FFO weighted average common shares,					
participating					
securities and units outstanding – basic	92,969	88,216	80,078	70,022	67,376
Dilutive common stock equivalents	332	292	223	156	112
FFO weighted average common shares and units					
outstanding – diluted	93,301	88,508	80,301	70,178	67,488
-					

(See footnote definitions on page 34)

# DCT Operating Partnership

	For the Years Ended December 31,				
	2015	2014	2013	2012	2011
Operating Data:	2013	2014	2013	2012	2011
Rental revenues	\$353,091	\$334,787	\$286,218	\$236,839	\$211,536
Total revenues	\$354,697	\$336,526	\$289,005	\$240,898	\$215,827
Rental expenses and real estate taxes	\$92,214	\$94,310	\$80,025	\$66,390	\$61,367
Property net operating income <sup>(1)</sup>	\$260,877	\$240,477	\$206,193	\$170,449	\$150,169
Total operating expenses	\$284,672	\$277,688	\$237,741	\$200,972	\$189,951
Income (loss) from continuing operations	\$102,965	\$46,531	\$(9,251)		\$(42,503)
Income from discontinued operations	\$-	\$5,717	\$26,723	\$11,800	\$13,660
Gain on dispositions of real estate interests	\$77,871	\$39,671	\$-	\$-	\$-
Net income (loss) attributable to OP Unitholders	\$98,556	\$51,722	\$16,883	•	\$(27,885)
The meonic (1033) uniformize to of offiniolacis	Ψ 70,550	Ψ31,722	φ10,003	ψ(10,100)	Ψ(21,003)
Earnings per OP Unit – Basic:					
Income (loss) from continuing operations	\$1.06	\$0.52	\$(0.13)	\$(0.41)	\$(0.62)
Income from discontinued operations	0.00	0.06	0.33	0.17	0.20
Net income (loss) attributable to OP Unitholders	\$1.06	\$0.58	\$0.20		\$(0.42)
				,	
Earnings per OP Unit – Diluted:					
Income (loss) from continuing operations	\$1.06	\$0.52	\$(0.13)	\$(0.41)	\$(0.62)
Income from discontinued operations	0.00	0.06	0.33	0.17	0.20
Net income (loss) attributable to OP Unitholders	\$1.06	\$0.58	\$0.20	\$(0.24)	\$(0.42)
					, , , ,
Weighted Average OP Units Outstanding:					
Basic	92,409	87,611	79,462	69,547	66,975
Diluted	92,741	87,903	79,462	69,547	66,975
Amounts Attributable to OP Unitholders:					
Income (loss) from continuing operations <sup>(2)</sup>	\$98,556	\$46,005	\$(9,840)	\$(28,268)	\$(41,545)
Income from discontinued operations	-	5,717	26,723	11,800	13,660
Net income (loss) attributable to OP Unitholders	98,556	51,722	16,883	(16,468)	(27,885)
Distributed and undistributed earnings allocated to					
participating securities	(678)	(677)	(692)	(524)	(443)
Adjusted net income (loss) attributable to OP Unitholders	\$97,878	\$51,045	\$16,191	\$(16,992)	\$(28,328)
OP Units Distributions:					
OP Unit cash distributions, declared	\$104,432	\$98,954	\$90,352	\$79,459	\$75,849
OP Unit cash distributions, declared per unit	\$1.13	\$1.12	\$1.12	\$1.12	\$1.12
Other Data:					
Consolidated operating square feet	62,215	61,976	61,896	58,132	58,099
Consolidated operating buildings	394	393	395	399	408
Total consolidated buildings square feet	63,550	64,201	63,172	61,410	58,255
Total consolidated buildings	402	406	400	409	409

(See footnote definitions on page 34)

	For the Yea	rs Ended Dece	ember 31,		
	2015	2014	2013	2012	2011
Balance Sheet Data:					
Net investment in real estate	\$3,480,236	\$3,351,263	\$3,141,877	\$2,910,613	\$2,711,027
Total assets	\$3,632,355	\$3,445,721	\$3,258,967	\$3,053,192	\$2,788,715
Senior unsecured notes	\$1,276,097	\$1,117,253	\$1,115,925	\$1,021,487	\$931,065
Mortgage notes	\$210,375	\$248,979	\$290,446	\$316,820	\$317,135
Total liabilities	\$1,763,198	\$1,580,305	\$1,591,775	\$1,579,633	\$1,384,600
Cash Flow Data:					
Net cash provided by operating activities	\$200,508	\$169,994	\$152,893	\$118,956	\$106,966
Net cash used in investing activities	\$(218,485	) \$(259,627)	\$(301,058)	\$(299,138)	\$(177,823)
Net cash provided by financing activities	\$16,758	\$77,038	\$167,695	\$180,044	\$66,845
Funds From Operations:(3)					
Net income (loss) attributable to OP Unitholders	\$98,556	\$51,722	\$16,883	\$(16,468)	\$(27,885)
Adjustments:					
Real estate related depreciation and amortization	156,010	148,992	137,120	126,687	128,989
Equity in (earnings) losses of unconsolidated joint					
ventures, net	(7,273	) (6,462	) (2,405	(1,087	) 2,556
Equity in FFO of unconsolidated joint ventures	9,902	10,804	10,152	10,312	4,732
Impairment losses on depreciable real estate	2,285	5,767	13,279	11,422	10,160
Gain on business combination	-	(1,000	) -	-	-
Gain on dispositions of real estate interests	(77,871	) (45,199	(33,650	(13,383	(12,030)
Gain on dispositions of non-depreciable real estate	: -	98	31	-	-
Noncontrolling interest in the operating					
partnership's					
share of the above adjustments	(721	) (752	) (787	(1,397	(1,716)
FFO attributable to OP Unitholders – basic and					
diluted <sup>(3)</sup>	180,888	163,970	140,623	116,086	104,806
Adjustments:					
Acquisition costs	1,943	3,011	3,578	1,975	1,902
Severance costs	3,558	-	-	-	-
FFO, as adjusted, attributable to OP Unitholders –					
basic					
and diluted	\$186,389	\$166,981	\$144,201	\$118,061	\$106,708
FFO per OP unit – basic	\$1.95	\$1.86	\$1.76	\$1.66	\$1.56
FFO per OP unit – diluted	\$1.94	\$1.85	\$1.75	\$1.65	\$1.55
FFO as adjusted, per OP Unit – basic	\$2.00	\$1.89	\$1.80	\$1.69	\$1.58
FFO as adjusted, per OP Unit – diluted	\$2.00	\$1.89	\$1.80	\$1.68	\$1.58
FFO weighted average OP Units outstanding:					
OP Units	92,409	87,611	79,462	69,548	66,976
Participating securities	560	605	616	474	400
FFO weighted average OP Units and participating	92,969	88,216	80,078	70,022	67,376

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

292	223	156	112
88,508	80,301	70,178	67,488
	_,_		_,

(See footnote definitions on page 34)

The following table is a reconciliation of our property net operating income, or NOI, to our reported "Income (Loss) From Continuing Operations" (in thousands):

	For the Years Ended December 31,						
	2015	2014	2013	2012	2011		
Property NOI <sup>(1)</sup>	\$260,877	\$240,477	\$206,193	\$170,449	\$ 150,169		
Institutional capital management and other fees	1,606	1,739	2,787	4,059	4,291		
Impairment losses on investments in unconsolidated							
joint ventures	-	-	-	-	(1,953		
Casualty and involuntary conversion gain	414	328	296	1,174	-		
Gain on dispositions of real estate interests	77,871	39,671	-	-	-		
Gain on business combination	-	1,000	-	-	-		
Development profit, net of taxes	2,627	2,016	268	307	-		
Impairment losses	(2,285)	(5,635)	_	-	-		
Real estate related depreciation and amortization	(156,010)	(148,992)	(130,002)	(109,993)	(103,33		
General and administrative	(34,577)	(29,079)	(28,010)	(25,763)	(25,251		
Equity in earnings (losses) of unconsolidated joint							
ventures, net	7,273	6,462	2,405	1,087	(2,556		
Interest expense	(54,055)	(63,236)	(63,394)	(69,274)	(63,645		
Interest and other income (expense)	(40	1,563	274	85	(93		
Income tax benefit (expense) and other taxes	(736	217	(68)	(671)	(132		
Income (loss) from continuing operations	\$102,965	\$46,531	\$(9,251)	\$(28,540)	\$ (42,503		

<sup>(1)</sup> Property net operating income, or property NOI, is defined as rental revenues, including expense reimbursements, less rental expenses and real estate taxes, and excludes institutional capital management fees, depreciation, amortization, casualty and involuntary conversion gain (loss), impairment, general and administrative expenses, equity in (earnings) loss of unconsolidated joint ventures, interest expense, interest and other income and income tax expense and other taxes. DCT Industrial considers NOI to be an appropriate supplemental performance measure because NOI reflects the operating performance of DCT Industrial's properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as amortization, depreciation, impairment, interest expense, interest income and general and administrative expenses. We also present NOI excluding lease termination revenue as it is not considered to be indicative of recurring operating performance. However, NOI should not be viewed as an alternative measure of DCT Industrial's financial performance since it excludes expenses which could materially impact our results of operations. Further, DCT Industrial's NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating NOI. Therefore, DCT Industrial believes net income, as defined by GAAP, to be the most appropriate measure to evaluate DCT Industrial's overall financial performance

<sup>(2)</sup> Includes gain on dispositions of non-depreciable assets and gains on dispositions not meeting the definition of a discontinued operation.

<sup>(3)</sup> DCT Industrial believes that net income (loss) attributable to common stockholders, as defined by GAAP, is the most appropriate earnings measure. However, DCT Industrial considers funds from operations ("FFO"), as defined by the National Association of Real Estate Investment Trusts ("NAREIT"), to be a useful supplemental non-GAAP measure of DCT Industrial's operating performance. NAREIT developed FFO as a relative measure of performance of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO is generally defined as net income attributable to common

stockholders, calculated in accordance with GAAP, plus real estate-related depreciation and amortization, less gains from dispositions of operating real estate held for investment purposes, plus impairment losses on depreciable real estate and impairments of in substance real estate investments in investees that are driven by measurable decreases in the fair value of the depreciable real estate held by the unconsolidated joint ventures and adjustments to derive DCT Industrial's pro rata share of FFO of unconsolidated joint ventures. We exclude gains and losses on business combinations and include the gains or losses from dispositions of properties which were acquired or developed with the intention to sell or contribute to an investment fund in our definition of FFO. Although the NAREIT definition of FFO predates the guidance for accounting for gains and losses on business combinations, we believe that excluding such gains and losses is consistent with the key objective of FFO as a performance measure. We also present FFO excluding severance costs, acquisition costs, debt modification costs and impairment losses on properties which are not depreciable. We believe that FFO excluding severance costs, acquisition costs, debt modification costs and impairment losses on non-depreciable real estate is useful supplemental information regarding our operating performance as it provides a more meaningful and consistent comparison of our operating performance and allows investors to more easily compare our operating results. Readers should note that FFO captures neither the changes in the value of DCT Industrial's properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of DCT Industrial's properties, all of which have real economic effect and could materially impact DCT Industrial's results from operations. NAREIT's definition of FFO is subject to interpretation, and modifications to the NAREIT definition of FFO are common. Accordingly, DCT Industrial's FFO may not be comparable to other REITs' FFO and FFO should be considered only as a supplement to net income (loss) as a measure of DCT Industrial's performance.

# ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of results of operations and financial condition should be read in conjunction with the consolidated financial statements and notes thereto appearing elsewhere in this report.

#### Overview

DCT Industrial Trust Inc. is a leading industrial real estate company specializing in the acquisition, development, leasing and management of bulk distribution and light industrial properties located in high-volume distribution markets in the United States. As used herein, the terms "Company," "we," "our" and "us" refer to DCT Industrial Trust Inc. and its subsidiaries, including its operating partnership, DCT Industrial Operating Partnership LP. When we use the term "DCT" or "DCT Industrial," we are referring to DCT Industrial Trust Inc. by itself, and not including any of its subsidiaries, and when we use the term the "Operating Partnership," we are referring to DCT Industrial Operating Partnership LP by itself, and not including any of its subsidiaries.

DCT was formed as a Maryland corporation in April 2002 and has elected to be treated as a real estate investment trust, or REIT, for U.S. federal income tax purposes. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP, a Delaware limited partnership, for which DCT is the sole general partner. DCT owns properties through the Operating Partnership and its subsidiaries. As of December 31, 2015, DCT owned approximately 95.6% of the outstanding equity interests in the Operating Partnership.

Our primary business objectives are to maximize long-term growth in Funds From Operations, or FFO, as defined on page 34, net asset value of our portfolio and total shareholder returns. In our pursuit of these long-term objectives, we seek to:

maximize cash flows from existing properties;

deploy capital into quality acquisitions and development opportunities which meet our asset, location and financial criteria; and

recycle capital by selling assets that no longer fit our investment criteria and reinvesting the proceeds into higher growth opportunities.

Outlook

We seek to maximize long-term earnings growth and value within the context of overall economic conditions, primarily through increasing occupancy, rents and operating income at existing properties and developing and acquiring high-quality properties with attractive operating income and value growth prospects. Fundamentals for industrial real estate continue to improve in response to general improvement in the economy as well as trends that particularly favor industrial assets, including the growth of e-commerce and U.S. based manufacturing. We expect moderate economic growth to continue through 2016, which should result in continued positive demand for warehouse space as companies expand and upgrade their distribution and production platforms.

In response to positive net absorption and lower market vacancy levels, rental rates are increasing in most of our markets. Rental concessions, such as free rent, have also declined in all markets. Consistent with recent experience and based on current market conditions, we expect average net effective rental rates on new leases signed during 2016 to be higher than the rates on expiring leases.

New development has begun to increase in many markets where fundamentals have improved, however construction remains below current levels of net absorption in most markets and below historical peak levels. We expect that the operating environment will continue to be favorable for owners and developers given our favorable outlook for strong

market occupancy levels and rental rate growth.

We expect same store net operating income to be higher in 2016 than it was in 2015, primarily as a result of higher occupancy in 2016 and the impact of increasing rental rates on leases signed in 2016 compared to expiring leases.

In terms of capital investment, we will pursue the selective development of new buildings and the opportunistic acquisition of buildings in markets where we perceive demand and market rental rates will provide attractive financial returns.

We anticipate continuing to selectively dispose of non-strategic assets to fund our investment in new development and acquisitions in an effort to enhance long-term growth in net asset value, earnings and cash flows as well as to enhance the overall quality of our portfolio.

We anticipate having sufficient liquidity to fund our operating expenses, including costs to maintain our properties and distributions, though we may finance investments, including acquisitions and developments, with the issuance of new common shares, proceeds from asset sales or through additional borrowings. Please see "Liquidity and Capital Resources" for additional discussion.

### Inflation

The U.S. economy has experienced low inflation over the past several years and as a result, inflation has not had a significant impact on our business. Moreover, most of our leases require the customers to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation. In addition, most of our leases expire within five years which enables us to replace existing leases with new leases at then-existing market rates. While slowing global growth has the potential to dampen demand for distribution space, we have not yet seen any indications of this reduced demand.

Summary of Significant Transactions and Activities During 2015

Significant transactions for the year ended December 31, 2015

### Acquisitions

During the year ended December 31, 2015, we acquired 17 buildings comprising 2.4 million square feet in the Atlanta, Dallas, Denver, Houston, Miami, Northern California, Phoenix and Seattle markets for a total purchase price of approximately \$153.1 million. Weighted average occupancy upon the acquisition of the properties was 75.7%. Additionally, during the year ended December 31, 2015, we acquired 271.9 acres of land in the Atlanta, Baltimore/Washington D.C., Chicago, Dallas, Miami, Northern California and Orlando markets for approximately \$54.9 million that are held for future development. Additionally, during the year ended December 31, 2015, we acquired a parking lot located in a business park where we own several buildings.

### **Development Activities**

As of December 31, 2015, construction was shell-complete on three buildings totaling 0.5 million square feet in the Houston, Miami and Seattle markets. During the twelve months ended December 31, 2015, we stabilized ten buildings totaling 3.0 million square feet. Additionally, we recognized development profit, net of taxes, of approximately \$2.6 million related to the sales of 8th & Vineyard C, 8th & Vineyard D and 8th & Vineyard E to third-parties.

The table below reflects a summary of development activities as of December 31, 2015:

### Number

			of	Square	Percei	ntage	Cumulative Costs at	Projected	_	on centa
Project	Market	Acres	Buildin	ngseet (in thousands	Owners)	d		Investment (in thousands)	Date <sup>(1</sup> Lea	
Consolidated										
Development Activities:										
Development Projects in Lease Up <sup>(3)</sup>										
DCT Northwest Crossroa	ds									
Logistics Centre II	Houston	18	1	320	100	%	\$16,768	\$23,417	Q2- <b>359</b> 1	5%
DCT Fife 45 North	Seattle	5	1	79	100	%	7,038	7,880	Q1-2073	
	Sub Total	23	2	399	100	%	\$23,806	\$31,297	62	
Under Construction							, -,	, , , , ,		
DCT Fairburn	Atlanta	75	1	1,037	100	%	\$42,636	\$52,938	Q1-201 <b>6</b> 0	)%
DCT Downs Park	Baltimore/Wash			,			, ,	1 - 9		
Building A (4)	D.C.	13	1	149	100	%	18,741	25,879	Q2-201 <b>6</b> 0	)%
DCT Downs Park	Baltimore/Wash			,			,		<b>(</b>	
Building B (4)	D.C.	13	1	149	100	%	20,981	25,770	Q1-201 <b>6</b> 0	)%
DCT O'Hare Logistics							- ,			
Center	Chicago	7	1	113	100	%	10,587	13,184	Q2-201 <b>6</b> 0	)%
DCT North Avenue	υ						,	,		
Distribution Center	Chicago	20	1	350	100	%	15,658	26,572	Q3-201 <b>6</b> 0	)%
DCT Central Avenue	Chicago	54	1	172	100	%	22,487	60,527	Q1-20100	
DCT Stockyards Industria							,	,		
Center	Chicago	10	1	167	100	%	2,063	14,997	Q4-20 <b>0</b> 6	%
DCT Waters Ridge	Dallas	18	1	347	100	%	3,036	18,561	Q3-20 <b>0</b> 6	
DCT Freeport West	Dallas	7	1	108	100	%	2,425	9,215	Q3-20 <b>55</b>	
6400 Hollister Road -										
Expansion	Houston	2	Expans	si <b>66</b>	100	%	4,019	4,230	Q1-201 <b>6</b> 0	)%
DCT Fife Distribution			•				,	,		
Center North	Seattle	9	1	152	100	%	11,582	12,813	Q1-20 <b>56</b>	%
DCT Fife Distribution							,	,		
Center South	Seattle	12	1	240	100	%	14,287	18,859	Q1-201 <b>6</b> 0	)%
DCT Jurupa Ranch	So. California		1	970	100	%	43,968	73,008	Q2-201 <b>6</b> 0	
1	Sub Total	279	12	4,009	100	%	\$212,470	\$356,553	84	
Leased Pre-Development							,	,		
Building 13B	So. California	22	1	445	50	%(5)	\$1,495	\$21,688	Q3-204®	%
									_	
	Total	324	15	4,853	95	%	\$237,771	\$409,538	79	%
(1) The completion data re							atad data of			

<sup>&</sup>lt;sup>(1)</sup>The completion date represents the date of building shell-completion or estimated date of shell-completion.

<sup>(2)</sup> Percentage leased is computed as of the date the financial statements were available to be issued.

- (3) During November 2015, DCT acquired one building totaling 54,000 square feet in Miami that was shell-complete. The building is not included in the table above; however, is classified as a property under development. See pages 22 and 23 for further information.
- (4) The Projected Investment does not include any potential promote payable to our joint venture partner.
- (5) Although we contributed 100% of the initial cash equity capital required by the venture, after return of certain preferential distributions on capital invested, profits and losses are generally split 50/50.

### **Dispositions**

During the year ended December 31, 2015, we sold 30 consolidated operating properties, totaling 5.3 million square feet, located in our Atlanta, Houston, Indianapolis, Louisville, Memphis, New Jersey and Pennsylvania markets, to third-parties for gross proceeds of approximately \$243.4 million.

We recognized gains of approximately \$77.9 million on the disposition of 28 properties and recognized impairment losses of approximately \$2.3 million on the disposition of two properties.

Significant Activity with Unconsolidated Joint Ventures

During August 2015, IDI/DCT, LLC sold its last property. We received approximately \$14.0 million for our share of the gross proceeds and recognized our share of the gain on sale of approximately \$3.7 million, which is included in "Equity in earnings of unconsolidated joint ventures, net" in our Consolidated Statement of Operations.

During August 2015, we purchased our partner's 25.0% interest in one land parcel from the IDI/DCT Buford, LLC joint venture for approximately \$1.1 million.

# **Debt Activity**

As of December 31, 2015, we had \$70.0 million outstanding and \$326.5 million available under our unsecured revolving credit facility, net of one letter of credit totaling \$3.5 million.

During 2015, we assumed two mortgage notes with aggregate outstanding balances of approximately \$21.1 million in connection with property acquisitions. We recorded approximately a \$1.9 million premium in connection with the assumption of these notes.

On April 8, 2015, we amended and restated our existing \$225.0 million senior unsecured term loan and \$300.0 million senior unsecured revolving credit facility with our syndicated bank group. The senior unsecured term loan was disaggregated into two tranches, \$125.0 million and \$100.0 million, with maturity dates of April 8, 2020 and April 8, 2017, respectively. The senior unsecured revolving credit facility's commitment was increased to \$400.0 million with a maturity date of April 8, 2019.

During October 2015, we paid-off a \$50.9 million mortgage note maturing February 2016.

On December 10, 2015, we entered into a \$200.0 million variable rate senior unsecured term loan which matures on December 10, 2022. On December 11, 2015, we entered into a pay-fixed, receive-floating interest rate swap which effectively fixes the interest rate on the term loan at 3.31% through maturity. We primarily used the proceeds to paydown the senior unsecured revolving credit facility and for general corporate purposes.

Other Events

In May 2015, we determined that we had been the victim of a criminal fraud involving the impersonation of our Chief Executive Officer resulting in our transfer of \$6.1 million to third-party overseas accounts. As a result of efforts working with our bank and federal law enforcement authorities, we have recovered approximately \$3.0 million of the amount transferred. In addition, we have incurred \$0.3 million of other costs related to the investigation of this incident. We filed a claim with our insurance carriers related to this incident and received \$0.8 million in insurance proceeds as of December 31, 2015. Accordingly, during the year ended December 31, 2015, we recorded an expense of \$2.6 million in "General and administrative" expense related to this incident and the associated internal investigation. We do not expect any additional recoveries in the future.

### Critical Accounting Policies and Estimates

#### General

The preparation of financial statements in conformity with accounting principles generally accepted in the U. S. ("GAAP") requires management to use judgment in the application of accounting policies, including making estimates and assumptions. If our judgment or interpretation of the facts and circumstances relating to various transactions had been different or different assumptions were made, it is possible that different accounting policies would have been applied, resulting in different financial results or a different presentation of our financial statements. Our discussion and analysis of financial condition and results of operations is based on our Consolidated Financial Statements which have been prepared in accordance with GAAP. Estimates, judgments and assumptions are based on historical experiences that we believe to be reasonable under the circumstances. From time to time we re-evaluate those estimates and assumptions.

The Company's significant accounting policies are described in "Notes to the Consolidated Financial Statements, Note 2 – Summary of Significant Accounting Policies". These policies were followed in preparing the Consolidated Financial Statements as of and for the year ended December 31, 2015 and are consistent with the year ended December 31, 2014.

The Company has identified the following significant accounting policies as critical accounting policies. These accounting policies have the most significant impact on our financial condition and results of operations and require management's most difficult, subjective and/or complex estimates.

# Capitalization of Costs

See the Company's accounting policy for Capitalization of Costs with respect to capitalization of project costs versus the expensing of repair and maintenance costs as described in "Notes to the Consolidated Financial Statements, Note 2 – Summary of Significant Accounting Policies". As described in our policy, we capitalize costs such as personnel, office

and other expenses based on an estimate of the time spent on projects that are directly related to capital projects and acquisition of leases. Capitalized costs are recorded on the Consolidated Balance Sheets in construction in progress for each specific property.

For all development projects, the Company uses its professional judgment in determining whether such costs meet the criteria for capitalization or must be expensed as incurred. The Company capitalizes interest, real estate taxes, insurance and payroll and costs associated with individuals directly responsible for and who spend their time on development activities. Capitalization is ceased upon substantial completion of the project. These costs are recorded on the Consolidated Balance Sheets in construction in progress for each specific property.

### Acquisition of Investment Properties

The Company allocates the purchase price of real estate to identifiable tangible assets such as land, building, land improvements and tenant improvements acquired based on their fair value. In estimating the fair value of each component management considers appraisals, replacement cost, its own analysis of recently acquired and existing comparable properties, market rental data and other related information.

### Impairment of Properties

The Company periodically evaluates its long-lived assets, including investments in properties, for indicators of impairment. The judgements regarding the existence of indicators of impairment are based on the operating performance, market conditions, as well as the Company's ability to hold and its intent with regard to each property. The judgements regarding whether the carrying amounts of these assets may not be recoverable are based on estimates of future undiscounted cash flows from properties which include estimates of future operating performance and market conditions.

### Impairment of Investments in and Advances to Unconsolidated Joint Ventures

The Company evaluates investments in and advances to unconsolidated joint ventures for impairment whenever events or changes in circumstances indicate that there may be an other-than-temporary decline in value. The judgments regarding other-than-temporary declines in value are based on operating performance, market conditions, the Company's ability to and intent to hold as well as its ability to influence significant decisions of the venture.

### Derivative Instruments and Hedging Activities

Derivative instruments and hedging activities require management to make judgments regarding fair value, the nature of its derivatives and their effectiveness as hedges. These judgments determine if the changes in the fair value of the derivative instruments are reported in our Consolidated Statement of Operations as a component of net income or as a component of comprehensive income and as a component of equity on the Consolidated Balance Sheets. While management believes its judgments are reasonable, a change in a derivative's effectiveness as a hedge could materially affect expenses, net income and equity.

### Revenue Recognition

At the inception of a new lease arrangement, including new leases that arise from amendments, we assess the terms and conditions to determine the proper lease classification. A lease arrangement is classified as an operating lease if none of the following criteria are met: (i) transfer of ownership to the lessee, (ii) lessee has a bargain purchase option during or at the end of the lease term, (iii) the lease term is equal to 75% or more of the underlying property's economic life, or (iv) the present value of future minimum lease payments (excluding executory costs) are equal to 90% or more of the excess estimated fair value (over retained investment tax credits) of the leased building. Generally, none of our leases meet any of the above criteria and, as such, are classified as operating leases. If the assumptions utilized in the above classification assessments were different, our lease classification for accounting purposes may have been different; thus the timing and amount of our revenue recognized would have been impacted, which may be material to our Consolidated Financial Statements.

We recognize rental revenues on a straight-line basis under which contractual rent increases are recognized evenly over the lease term when collectability is reasonably assured and the tenant has taken possession or controls the

physical use of the property.

Certain properties have leases that provide for tenant occupancy during periods where no rent is due or where minimum rent payments change during the term of the lease. Accordingly, we record receivables from tenants that we expect to collect over the remaining lease term rather than currently, which are recorded on the Consolidated Balance Sheets as a straight-line rent receivable.

If the lease provides for tenant improvements, we determine whether the tenant improvements are owned by the tenant or us. When we are the owner of the tenant improvements, the tenant is not considered to have taken physical possession or have control of the physical leased asset until the tenant improvements are substantially completed. When the Company is the owner of the tenant improvements, any tenant improvements funded by the tenant are treated as lease payments which are deferred and amortized into income over the lease term. When the tenant is the owner of the tenant improvements, we record any tenant improvement allowance funded as a lease incentive and amortize it as a reduction of revenue over the lease term.

Above and below market lease values for acquired properties are recorded as the difference between the contractual amounts to be paid pursuant to each in-place lease and management's estimate of fair market lease rates for each corresponding in-place lease and amortized over the reasonably assured lease term.

#### **Results of Operations**

Summary of the year ended December 31, 2015 compared to the year ended December 31, 2014

We are a leading industrial real estate company specializing in the acquisition, development, leasing and management of bulk distribution and light industrial properties located in high-volume distribution markets in the U.S. As of December 31, 2015, the Company owned interests in or had under development approximately 71.1 million square feet of properties leased to approximately 900 customers, including 7.5 million square feet managed on behalf of three institutional capital management joint venture partners. Also as of December 31, 2015, we consolidated 390 operating properties, three development properties, five redevelopment properties and four consolidated operating properties classified as held for sale. As of December 31, 2014, we consolidated 393 operating properties, seven development properties and six redevelopment properties. As of December 31, 2015, we had 327 properties in same store and 75 in non-same store consisting of properties that did not meet our same store definition, which includes 67 operating properties and eight development and redevelopment properties.

Comparison of the year ended December 31, 2015 to the year ended December 31, 2014

The following table presents the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other revenue and other income and other expenses for the year ended December 31, 2015 compared to the year ended December 31, 2014. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods. Developed properties are generally included in same store properties once they are stabilized. We generally consider buildings stabilized when occupancy reaches 90%. Non-same store operating properties include properties not meeting the same store criteria and exclude development and redevelopment properties. The same store portfolio for the periods presented totaled 327 operating properties and was comprised of 49.5 million square feet. A discussion of these changes follows in the table below (in thousands):

	For the Year Ended December 31,  \$ Percent			
	2015	2014	Ф Change	Change
Rental Revenues			<b>&amp;</b> -	
Same store	\$281,761	\$271,197	\$10,564	3.9 %
Non-same store operating properties	69,533	59,475	10,058	16.9 %
Development and redevelopment	1,797	4,115	(2,318)	-56.3 %
Total rental revenues	353,091	334,787	18,304	5.5 %
Rental Expenses and Real Estate Taxes				
Same store	73,228	74,648	(1,420)	-1.9 %
Non-same store operating properties	18,245	18,241	4	0.0 %
Development and redevelopment	741	1,421	(680)	-47.9 %
Total rental expenses and real estate taxes	92,214	94,310	(2,096)	-2.2 %
Property Net Operating Income (1)				
Same store	208,533	196,549	11,984	6.1 %
Non-same store operating properties	51,288	41,234	10,054	24.4 %
Development and redevelopment	1,056	2,694	(1,638)	-60.8 %
Total property net operating income	260,877	240,477	20,400	8.5 %
Other Revenue and Other Income				
Institutional capital management and other fees	1,606	1,739	(133)	-7.6 %
Casualty and involuntary conversion gain	414	328	86	26.2 %
Development profit, net of taxes	2,627	2,016	611	30.3 %
Equity in earnings of unconsolidated joint ventures, net	7,273	6,462	811	12.6 %
Gain on business combination	-	1,000	(1,000)	-100.0 %
Gain on dispositions of real estate interests	77,871	39,671	38,200	96.3 %
Interest and other income (expense)	(40)	1,563	(1,603)	-102.6 %
Total other revenue and other income	89,751	52,779	36,972	70.1 %
Other Expenses				
Real estate related depreciation and amortization	156,010	148,992	7,018	4.7 %
Interest expense	54,055	63,236	(9,181)	-14.5 %
General and administrative	34,577	29,079	5,498	18.9 %
Impairment losses	2,285	5,635	(3,350)	-59.4 %
Income tax (benefit) expense and other taxes	736	(217)	953	439.2 %
Total other expenses	247,663	246,725	938	0.4 %
Income from discontinued operations	-	5,717	(5,717)	-100.0 %
Net income attributable to noncontrolling interests	(4,409 )	(526)	(3,883)	-738.2 %

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

of the Operating Partnership					
Net income attributable to OP Unitholders	98,556	51,722	46,834	90.5	%
Net income attributable to noncontrolling interests					
of DCT Industrial Trust Inc.	(4,508)	(2,558	) (1,950)	-76.2	%
Net income attributable to common stockholders	\$94,048	\$49,164	\$44,884	91.3	%

<sup>(1)</sup> For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure and a reconciliation of our property net operating income to our reported "Income (Loss) from Continuing Operations," see page 34.

#### Rental Revenues and Leasing Activity

Rental revenues, which are comprised of base rent, straight-line rent, amortization of above and below market rent intangibles, tenant recovery income, other rental revenues and early lease termination fees, increased \$18.3 million for the year ended December 31, 2015 compared to the same period in 2014, primarily due to the following changes:

- \$7.7 million increase in our non-same store rental revenues primarily as a result of an increase in the number of non-same store properties. Since January 1, 2014, we acquired 43 operating properties and placed into operation 22 development and redevelopment properties.
- \$10.6 million increase in total revenue in our same store portfolio primarily due to the following:
- \$10.0 million increase in base rent primarily resulting from increased rental rates, reduction of free rent concessions and a 100 basis point increase in average occupancy period over period;
- \$3.4 million increase in operating expense recoveries related to higher average occupancy and higher recovery of tenant improvement reimbursements; and
- \$1.4 million increase in other income from tenants due to move-out repairs, lease termination income and other rents; which was partially offset by
- \$3.9 million decrease in straight-line rental revenue; and
- \$0.4 million decrease in below market rent adjustments.

The following table presents the components of our consolidated rental revenues (in thousands):

	For the Year Ended December			
	31,			
			\$	
	2015	2014	Change	
Base rent	\$255,631	\$241,040	\$14,591	
Straight-line rent	7,072	9,880	(2,808)	
Amortization of above and below market rent intangibles	2,983	2,350	633	
Tenant recovery income	82,311	76,477	5,834	
Other	2,592	2,948	(356)	
Revenues related to early lease terminations	2,502	2,092	410	
Total rental revenues	\$353,091	\$334,787	\$18,304	

The following table provides a summary of our leasing activity for the year ended December 31, 2015:

			Net			
			Effective	GAAP		Turnover
		Square			Weighted	Costs
	Number		Rent Per	Basis	Average	Per
	of	Feet		Rent		
	Leases		Square		Lease	Square
	Signed	Signed <sup>(1)</sup>	Foot <sup>(2)</sup>	Growth <sup>(3)</sup>	Term <sup>(4)</sup>	Foot <sup>(5)</sup>
		(in			(in	
YEAR TO DATE 2015		thousands)			months)	
New	112	4,270	N/A	13.5	6 70	\$ 4.39
Renewal	126	8,045	N/A	21.8 9	6 47	1.45
Development and redevelopment	39	7,044	N/A	N/A	107	N/A
Total/Weighted Average	277	19,359	\$ 5.12	19.5	6 74	\$ 2.47
Weighted Average Retention <sup>(6)</sup>	70.5	%				

- (1) Excludes month to month leases.
- (2) Net effective rent is the average base rent calculated in accordance with GAAP, over the term of the lease.
- (3) GAAP basis rent growth is an annual ratio of the change in net effective rent (including straight-line rent adjustments as required by GAAP) compared to the net effective rent of the comparable lease. Leases where there were no prior comparable leases due to materially different lease structures are excluded.
- (4) Assumes no exercise of lease renewal options, if any.
- (5) Turnover costs are comprised of the costs incurred or capitalized for improvements of vacant and renewal spaces, as well as the commissions paid and indirect costs capitalized for leasing transactions. Turnover costs per square foot represent the total turnover costs expected to be incurred on the leases signed during the period and do not reflect actual expenditures for the period.
- (6) Represents the percentage of customers renewing their respective leases weighted by average square feet. 42

During the year ended December 31, 2015, we signed 126 leases comprising 11.6 million square feet with total concessions of \$17.6 million primarily related to free rent periods.

Rental Expenses and Real Estate Taxes

Rental expenses and real estate taxes decreased by \$2.1 million for the year ended December 31, 2015 compared to the same period in 2014, primarily due to the following:

\$1.4 million decrease in rental expenses and real estate taxes period over period in our same store portfolio, which was primarily due to a \$2.7 million decrease in repairs and maintenance, insurance and non-recoverable expenses, offset in part by a \$1.4 million increase in real estate taxes; and

\$0.7 million decrease in rental expenses and real estate taxes related to our non-same store properties primarily due to a \$1.7 million decrease in repairs and maintenance, other common area expenses and non-recoverable expenses, offset in part by a \$1.0 million increase in real estate taxes.

Other Revenue and Other Income

Total other revenue and other income increased \$37.0 million for the year ended December 31, 2015 as compared to the same period in 2014, primarily due the following:

\$38.2 million increase in gain on dispositions of real estate interests primarily related to gains of \$77.9 million recognized on the disposition of 28 properties in the Atlanta, Houston, Indianapolis, Louisville, New Jersey and Pennsylvania markets during 2015, which was partially offset by a \$0.9 million gain on the sale of our interest in the TRT-DCT Venture I and gains of \$38.8 million from the sale of 32 properties during 2014;

\$0.8 million increase in equity in earnings of unconsolidated joint ventures, net primarily related to \$3.7 million of gain recognized on the sale of one property in the IDI/DCT, LLC joint venture during 2015, which was partially offset by lower equity in earnings due to the disposition of all of the properties in the TRT-DCT Venture I, our disposition of our unconsolidated interest in TRT-DCT Venture II and disposition of one property in the IDI/DCT, LLC Venture during 2014; and

\$0.6 million increase in development profit, net of taxes, related to \$2.6 million recognized from the completion and sale of three development projects totaling 156,000 square feet during 2015, which was offset by \$2.0 million recognized from the sale and completion of two development projects totaling 229,000 square feet during 2014; which was partially offset by

\$1.6 million decrease in interest and other income (expense) primarily related to a settlement on roof damages on several properties located in our Houston market during 2014; and

\$1.0 million decrease in gain on business combination related to obtaining control through the purchase of our partner's 50.0% interest in one property from the IDI/DCT, LLC joint venture during 2014.

Other Expenses

Other expenses increased \$0.9 million for the year ended December 31, 2015 as compared to the same period in 2014, primarily due to the following:

\$7.0 million increase in depreciation and amortization expense resulting from a \$20.9 million increase related to real estate acquisitions, developments placed in service and capital additions; partially offset by \$11.5 million related to real estate dispositions and \$2.4 million related to same store tenant improvements that were fully amortized during 2015;

\$5.5 million increase in general and administrative expense due to the following:

o\$3.6 million in severance costs;

o\$2.9 million in increased personnel costs; and

- o\$2.6 million increase resulting from criminal fraud and the investigation, see discussion under "Significant Transactions and Activities Other Events"; which was offset in part by
- o\$2.4 million increase in capitalized overhead as a result of increased development, leasing and other capital projects;

- o\$1.1 million decrease in pre-acquisition costs due to 17 acquisitions during 2015 compared to 36 acquisitions during 2014; and
- o \$0.1 million decrease in professional service costs; and
- \$1.0 million increase in income tax (benefit) expense as a result of increased income from properties within our TRS during 2015; which was partially offset by
- \$9.2 million decrease in interest expense as a result of a \$6.8 million increase in capitalized interest in 2015 related to increased development activities, the repayment of a \$43.3 million mortgage note in November 2014, the repayment of a \$40.0 million 5 year private placement note in June 2015, the repayment of a \$50.9 million mortgage note in October 2015 and an overall lower weighted average effective interest rate; and
- \$3.3 million decrease in impairment due to \$5.6 million recognized on five properties sold or held for sale during 2014 compared to \$2.3 million recognized on two properties sold during 2015.

**Income from Discontinued Operations** 

Income from discontinued operations decreased by \$5.7 million for the year ended December 31, 2015 as compared to the same period in 2014. This decrease is primarily related to the classification of fewer assets as discontinued operations for the year period ended December 31, 2015, compared to the year ended December 31, 2014. See the "Notes to the Consolidated Financial Statements, Note 2 – Summary of Significant Accounting Policies" for additional information related to the early adoption of the discontinued operations accounting standard update.

Summary of the year ended December 31, 2014 compared to the year ended December 31, 2013

As of December 31, 2014, we consolidated 393 operating properties, seven development properties and six redevelopment properties. As of December 31, 2013, we consolidated 395 operating properties, two development properties and one property which was held for sale. As of December 31, 2014, we had 286 properties in same store and 120 in non-same store consisting of properties that did not meet our same store definition, which includes 116 operating properties and four development and redevelopment properties.

Comparison of the year ended December 31, 2014 to the year ended December 31, 2013

The following table presents the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other revenue and other income and other expenses for the year ended December 31, 2014 compared to the year ended December 31, 2013. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods. Developed properties are generally included in same store properties once they are stabilized. We generally consider buildings stabilized when occupancy reaches 90%. Non-same store operating properties include properties not meeting the same store criteria and exclude development and redevelopment properties. The same store portfolio for the periods presented totaled 286 operating properties and was comprised of 41.9 million square feet. A discussion of these changes follows in the table below (in thousands):

	For the Year Ended December 31,				
	\$ Per			Percent	
	2014	2013	Change	Change	
Rental Revenues					
Same store	\$228,499	\$221,327	\$7,172	3.2 %	
Non-same store operating properties	102,173	62,624	39,549	63.2 %	
Development and redevelopment	4,115	2,267	1,848	81.5 %	
Total rental revenues	334,787	286,218	48,569	17.0 %	
Rental Expenses and Real Estate Taxes					
Same store	62,322	61,438	884	1.4 %	
Non-same store operating properties	30,567	17,883	12,684	70.9 %	
Development and redevelopment	1,421	704	717	101.8 %	
Total rental expenses and real estate taxes	94,310	80,025	14,285	17.9 %	
Property Net Operating Income (1)					
Same store	166,177	159,889	6,288	3.9 %	
Non-same store operating properties	71,606	44,741	26,865	60.0 %	
Development and redevelopment	2,694	1,563	1,131	72.4 %	
Total property net operating income	240,477	206,193	34,284	16.6 %	
Other Revenue and Other Income					
Institutional capital management and other fees	1,739	2,787	(1,048)	-37.6 %	
Casualty and involuntary conversion gain	328	296	32	10.8 %	
Development profit, net of taxes	2,016	268	1,748	652.2 %	
Equity in earnings of unconsolidated joint ventures, net	6,462	2,405	4,057	168.7 %	
Gain on business combination	1,000	-	1,000	100.0 %	
Gain on dispositions of real estate interests	39,671	-	39,671	100.0 %	
Interest and other income	1,563	274	1,289	470.4 %	
Total other revenue and other income	52,779	6,030	46,749	775.3 %	
Other Expenses					
Real estate related depreciation and amortization	148,992	130,002	18,990	14.6 %	
Interest expense	63,236	63,394	(158)	-0.2 %	
General and administrative	29,079	28,010	1,069	3.8 %	
Impairment losses	5,635	-	5,635	100.0 %	
Income tax (benefit) expense and other taxes	(217)	68	(285)	-419.1 %	
Total other expenses	246,725	221,474	25,251	11.4 %	
Income from discontinued operations	5,717	26,723	(21,006)	-78.6 %	
Net income attributable to noncontrolling interests	(526)	(589)	63	10.7 %	

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

of the Operating Partnership				
Net income attributable to OP Unitholders	51,722	16,883	34,839	206.4 %
Net income attributable to noncontrolling interests				
of DCT Industrial Trust Inc.	(2,558)	(1,013	(1,545)	-152.5 %
Net income attributable to common stockholders	\$49,164	\$15,870	\$33,294	209.8 %

<sup>(1)</sup> For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure and a reconciliation of our property net operating income to our reported "Income (Loss) from Continuing Operations," see page 34.

#### Rental Revenues and Leasing Activity

Rental revenues, which are comprised of base rent, straight-line rent, amortization of above and below market rent intangibles, tenant recovery income, other rental revenues and early lease termination fees, increased \$48.6 million for the year ended December 31, 2014 compared to the same period in 2013, primarily due to the following changes:

- \$41.4 million increase in our non-same store rental revenues primarily as a result of the increase in the number of non-same store properties. During the period January 1, 2013 through December 31, 2014 we acquired 67 operating properties and placed into operation 13 development and redevelopment properties.
- \$7.2 million increase in total revenue in our same store portfolio primarily due to the following:
- \$2.5 million increase in base rent primarily resulting from increased rental rates and increased average occupancy period over period;
- \$3.6 million increase in operating expense recoveries related to higher average occupancy and higher property operating expense;
- \$0.9 million increase in straight-line rental revenue; and
- \$0.3 million increase in other income from tenants due to move-out repairs, lease termination income and other rents. The following table presents the components of our consolidated rental revenues (in thousands):

	For the Year Ended December		
	31,		
			\$
	2014	2013	Change
Base rent	\$241,040	\$212,045	\$28,995
Straight-line rent	9,880	5,335	4,545
Amortization of above and below market rent intangibles	2,350	1,581	769
Tenant recovery income	76,477	63,829	12,648
Other	2,948	2,126	822
Revenues related to early lease terminations	2,092	1,302	790
Total rental revenues	\$334,787	\$286,218	\$48,569

The following table provides a summary of our leasing activity for the year ended December 31, 2014:

	<b>X</b> 1	G.	Net Effective	GAAP	Weighted	Turnover
	Number of Leases	Square Feet	Rent Per	Basis Rent	Average	Costs Per
	Leases	1001	Square	Kent	Lease	Square
	Signed	Signed <sup>(1)</sup>	Foot <sup>(2)</sup>	Growth <sup>(3)</sup>	Term <sup>(4)</sup>	Foot <sup>(5)</sup>
YEAR TO DATE 2014		(in thousands)			(in months)	
New	133	5,811	N/A	10.0	% 56	\$ 3.82
Renewal	142	9,758	N/A	13.0	% 51	2.44
Development and redevelopment	13	972	N/A	N/A	93	N/A
Total/Weighted Average	288	16,541	\$ 4.52	12.0	% 55	\$ 2.96
Weighted Average Retention <sup>(6)</sup>	81.3	%				

- (1) Excludes month to month leases.
- (2) Net effective rent is the average base rent calculated in accordance with GAAP, over the term of the lease.

(3)

- GAAP basis rent growth is an annual ratio of the change in net effective rent (including straight-line rent adjustments as required by GAAP) compared to the net effective rent of the comparable lease. Leases where there were no prior comparable leases due to materially different lease structures are excluded.
- (4) Assumes no exercise of lease renewal options, if any.
- (5) Turnover costs are comprised of the costs incurred or capitalized for improvements of vacant and renewal spaces, as well as the commissions paid and indirect costs capitalized for leasing transactions. Turnover costs per square foot represent the total turnover costs expected to be incurred on the leases signed during the period and do not reflect actual expenditures for the period.
- (6) Represents the percentage of customers renewing their respective leases weighted by average square feet. During the year ended December 31, 2014, we signed 124 leases comprising 7.6 million square feet with total concessions of \$8.1 million primarily related to free rent periods.

#### Rental Expenses and Real Estate Taxes

Rental expenses and real estate taxes increased by \$14.3 million for the year ended December 31, 2014 compared to the same period in 2013, primarily due to the following:

\$13.4 million increase in rental expenses and real estate taxes related to our non-same store properties primarily due to an increase in the number of properties in non-same store including development and redevelopment properties placed into operation during the period; and

\$0.9 million increase in rental expenses and real estate taxes period over period in our same store portfolio, which was primarily due to increases in property taxes and snow removal costs resulting from severe winter storms.

Other Revenue and Other Income

Total other revenue and other income increased \$46.7 million for the year ended December 31, 2014 as compared to the same period in 2013, primarily due the following:

- \$1.7 million in development profit, net of taxes, related to \$2.0 million recognized from the completion and sale of two development projects totaling 229,000 square feet during 2014, which was offset by the \$0.3 million recognized from the completion and sale of one development project totaling 76,000 square feet during 2013;
- \$1.0 million gain on business combination related to obtaining control through the purchase of our partner's 50.0% interest in one property from the IDI/DCT, LLC joint venture during 2014;
- \$4.1 million increase in equity in earnings of unconsolidated joint ventures primarily related to a gain from the sale of all properties in the TRT-DCT Venture II and one property in the IDI/DCT, LLC Venture;
- \$39.7 million increase in gain on dispositions of real estate interests primarily related to the sale of 32 consolidated operating properties during 2014 which resulted in gains totaling \$38.8 million and a \$0.9 million gain on the sale of our interest in the TRT-DCT Venture I. For the year ended December 31, 2014 fewer assets were classified as discontinued operations, compared to the year ended December 31, 2013, see the "Notes to the Consolidated Financial Statements, Note 2 Summary of Significant Accounting Policies" for additional information related to the early adoption of the discontinued operations accounting standard update; and
- \$1.3 million increase in interest and other income primarily related to a settlement on roof damages on several properties located in our Houston market; which was partially offset by
- \$1.0 million decrease in institutional capital management and other fees primarily related to the sale of all properties in TRT-DCT Venture I and TRT-DCT Venture II.

Other Expenses

Other expenses increased \$25.3 million for the year ended December 31, 2014 as compared to the same period in 2013, primarily due to the following:

\$19.0 million increase in depreciation and amortization expense resulting from a \$11.9 million increase related to real estate acquisitions, developments placed into service and capital additions, and a \$10.3 million increase related to same store properties, which was partially offset by \$3.2 million related to real estate dispositions;

- \$5.6 million impairment losses recognized on five of our properties that were sold or held for sale during 2014; and \$1.1 million increase in general and administrative expenses due to the following:
- o\$2.6 million in increased personnel costs; which was partially offset by
- o\$1.5 million increase in capitalized overhead as a result of increased development, leasing and other capital activities.

**Income from Discontinued Operations** 

Income from discontinued operations decreased by \$21.0 million for the year ended December 31, 2014 as compared to the same period in 2013. This decrease is primarily related to the classification of fewer assets as discontinued operations for the year period ended December 31, 2014, compared to the year ended December 31, 2013. See the "Notes to the Consolidated Financial Statements, Note 2 – Summary of Significant Accounting Policies" for additional information related to the early adoption of the discontinued operations accounting standard update.

Segment Summary for the years ended December 31, 2015, 2014 and 2013

The Company's segments are based on our internal reporting of operating results used to assess performance based on our properties' geographical markets. Our markets are aggregated into three reportable regions or segments, East, Central and West, which are based on the geographical locations of our properties. These regions are comprised of the markets by which management and their operating teams conduct and monitor business (see further detail on our Segments in "Notes to the Consolidated Financial Statements, Note 11 – Segment Information"). Management considers rental revenues and property net operating income aggregated by segment to be the appropriate way to analyze performance.

The following table presents the changes in our consolidated properties in continuing operations by segment (dollar amounts and square feet in thousands):

						For the Ye	ar Ended
	As of December 31,						31,
							Property
	Numb	er	Occupanc	y			net
	of	Square	at period		Segment	Rental	operating
	buildi	nfget	end		assets(1)	revenues(2	income <sup>(3)</sup>
EAST:							
2015	112	20,042	96.7	%	\$1,034,869	\$106,350	\$ 80,231
2014	125	22,381	92.5	%	\$1,010,263	\$111,624	\$ 81,955
2013	132	23,163	90.3	%	\$1,026,416	\$95,682	\$ 69,853
CENTRAL:							
2015	154	24,436	89.7	%	\$1,092,315	\$130,791	\$ 92,099
2014	159	25,208	92.9	%	\$1,067,616	\$128,567	\$ 87,281
2013	166	26,699	92.2	%	\$1,034,814	\$111,017	\$ 76,327
WEST:							
2015	136	19,072	92.6	%	\$1,365,471	\$115,950	\$ 88,547
2014	122	16,612	91.9	%	\$1,245,990	\$94,596	\$ 71,241
2013	101	13,088	93.6	%	\$1,018,246	\$79,519	\$ 60,013

- (1) Segment assets include all assets comprising operating properties included in a segment, less non-segment cash and cash equivalents, other non-segment assets, and assets held for sale that meet the definition of a discontinued operation. The prior year segment assets are not restated for current year discontinued operations.
- (2) Segment rental revenues include revenue from operating properties and development properties. Properties classified as discontinued operations are not included in these results.
- (3) For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure and a reconciliation of our property net operating income to our reported "Income (loss) from Continuing Operations," see page 34.

The following table presents our total assets, net of accumulated depreciation and amortization, by segment (in thousands):

	December 31, 2014	
Segments:		

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

East assets	\$1,034,869	\$1,010,263	\$1,026,416
Central assets	1,092,315	1,067,616	1,034,814
West assets	1,365,471	1,245,990	1,018,246
Total segment net assets	3,492,655	3,323,869	3,079,476
Non-segment assets:			
Non-segment cash and cash equivalents	15,860	16,653	25,671
Other non-segment assets (1)	123,840	105,199	145,624
Assets held for sale (2)	-	-	8,196
Total assets	\$3,632,355	\$3,445,721	\$3,258,967

<sup>(1)</sup> Other non-segment assets primarily consists of investments in and advances to unconsolidated joint ventures, deferred loan costs, other receivables and other assets.

<sup>(2)</sup> Represents assets held for sale that meet the definition of a discontinued operation.

#### East Segment

East Segment assets increased by approximately \$24.6 million in 2015 primarily due to the acquisition of four properties, completion of development or redevelopment on four operating properties and acquisition of five land parcels since December 31, 2014, partially offset by the disposition of 19 properties.

East Segment assets decreased by approximately \$16.2 million in 2014 primarily due to depreciation and amortization expense and the disposition of 12 properties since December 31, 2013.

East Segment property NOI decreased approximately \$1.7 million for the year ended December 31, 2015 as compared to the same period in 2014, primarily as a result of:

\$5.3 million decrease in rental revenues, of which \$13.8 million is attributed to property dispositions, which was partially offset by a \$5.8 million increase attributed to the timing of property acquisitions and a \$2.7 million increase attributed to higher operating expense recoveries and increased occupancy at properties in our same store portfolio; which was partially offset by

\$3.6 million decrease in operating expenses primarily related to lower property taxes and maintenance expense. East Segment property NOI, after reclassification for discontinued operations, increased approximately \$12.1 million for the year ended December 31, 2014 as compared to the same period in 2013, primarily as a result of:

\$15.9 million increase in rental revenues, of which \$12.0 million is attributed to real estate acquisitions and \$5.4 million is attributed to increased occupancy in our same store portfolio, which was partially offset by \$1.5 million of real estate dispositions; which was partially offset by

\$3.8 million increase in operating expenses related to increased property taxes and snow removal costs incurred from severe winter storms during 2014.

## Central Segment

Central Segment assets increased by approximately \$24.7 million in 2015 due to the acquisition of three properties, completion of development on five properties and acquisition of five land parcels since December 31, 2014, partially offset by the disposition of 11 properties.

Central Segment assets increased by approximately \$32.8 million in 2014 due to the acquisition of 15 properties, completion of development on four properties and acquisition of four land parcels since December 31, 2013, partially offset by the disposition of 25 properties, including the disposition of our entire Columbus portfolio.

Central Segment property NOI increased approximately \$4.8 million for the year ended December 31, 2015 as compared to the same period in 2014, primarily as a result of:

\$2.2 million increase in rental revenues, of which \$14.8 million is attributed to the timing of property acquisitions and the completion of developments and \$3.1 million is attributed to higher operating expense recoveries at properties in our same store portfolio, which was offset in part by a \$15.7 million decrease attributed to property dispositions; and

\$2.6 million decrease in operating expenses primarily related to prior year bad debt expenses and snow removal costs incurred from severe winter storms during 2014.

Central Segment property NOI, after reclassification for discontinued operations, increased approximately \$11.0 million for the year ended December 31, 2014 as compared to the same period in 2013 primarily as a result of: \$17.6 million increase in rental revenues, of which \$17.0 million is attributed to real estate acquisitions and leasing of developments, and \$2.7 million is attributed to increased occupancy in our same store portfolio, which was partially offset by \$2.1 million of real estate dispositions; which was partially offset by

\$6.6 million increase in operating expenses primarily related to increased property taxes and snow removal costs incurred from severe winter storms during 2014.

#### West Segment

West Segment assets increased by approximately \$119.5 million in 2015 due to the acquisition of ten properties, completion of development or redevelopment on seven properties and acquisition of one land parcel, partially offset by the disposition of one property since December 31, 2014.

West Segment assets increased by approximately \$227.7 million in 2014 due to the acquisition of 17 properties, completion of development on eight properties and acquisition of two land parcels since December 31, 2013. West Segment property NOI increased approximately \$17.3 million for the year ended December 31, 2015 as compared to the same period in 2014 primarily as a result of:

\$21.4 million increase in rental revenues, of which \$16.7 million is attributed to the timing of property acquisitions and the completion of developments and \$4.7 million is attributed to higher operating expense recoveries at properties in our same store portfolio; which was partially offset by

\$4.1 million increase in operating expenses primarily comprised of increased property taxes due to the completion of developments and real estate acquisitions.

West Segment property NOI, after reclassification for discontinued operations, increased approximately \$11.2 million, for the year ended December 31, 2014 as compared to the same period in 2013 primarily as a result of:

\$15.1 million increase in rental revenues, of which \$14.8 million is attributed to real estate acquisitions and leasing of developments, and \$0.3 million attributed to increased occupancy in our same store portfolio; which was partially offset by

\$3.9 million increase in operating expenses primarily comprised of increased property taxes and property insurance, driven by property acquisitions and developments placed in service.

Liquidity and Capital Resources

#### Overview

We currently expect that our principal sources of working capital and funding for potential capital requirements for expansions and renovation of properties, developments, acquisitions, and debt service and distributions to shareholders will include:

Cash flows from operations;

Proceeds from dispositions;

Borrowings under our senior unsecured revolving credit facility;

Other forms of secured or unsecured financings;

Offerings of common stock or other securities;

Current cash balances; and

Distributions from institutional capital management and other joint ventures.

Our sources of capital will be used to meet our liquidity requirements and capital commitments, including operating activities, debt service obligations, equity holder distributions, capital expenditures at our properties, development funding requirements and future acquisitions. We expect to utilize the same sources of capital to meet our short-term and long-term liquidity requirements.

#### Cash Flows

Year ended December 31, 2015 compared to year ended December 31, 2014

"Cash and cash equivalents" were \$18.4 million and \$19.6 million as of December 31, 2015 and December 31, 2014, respectively.

Net cash provided by operating activities increased \$30.5 million to \$200.5 million during the year ended December 31, 2015 compared to \$170.0 million during the same period in 2014. This change was primarily due to an increase in property net operating income attributable to acquired properties and operating performance at existing properties.

Net cash used in investing activities decreased \$41.1 million to \$218.5 million during the year ended December 31, 2015 compared to \$259.6 million during the same period in 2014. This change was primarily due to a decrease of

\$176.5 million in cash outflows from acquisitions; partially offset by an increase of \$47.9 million in cash outflows related to capital expenditures and development activities, as reflected in the table below, a decrease of \$40.9 million in cash inflows from dispositions, a decrease of \$37.2 million in cash inflows related to timing of 1031 proceeds received from dispositions and a decrease of \$11.4 million in cash inflows from distributions of investments in unconsolidated joint ventures.

We pursue the acquisition of buildings and land and consider selective development of new buildings in markets where we perceive that demand and market rental rates will provide attractive financial returns. The amount of cash used related to acquisitions and development and redevelopment investments will vary from period to period based on a number of factors, including, among others, current and anticipated future market conditions impacting the desirability of investments, leasing results with respect to our existing development and redevelopment projects and our ability to locate attractive opportunities. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Summary of Significant Transactions and Activities During 2015 —Development Activities" for further details regarding projected investment of our current development activities as well as cumulative costs incurred as of December 31, 2015. Our total capital expenditures for the years ended December 31, 2015 and 2014 were comprised of the following (in thousands):

	For the Year Ended December		
	31,		
			\$
	2015	2014	Change
Development	\$203,710	\$155,306	\$48,404
Redevelopment	8,887	5,380	3,507
Due diligence	14,124	7,951	6,173
Casualty expenditures	3,428	837	2,591
Building and land improvements	13,166	13,076	90
Tenant improvements and leasing costs	37,396	40,576	(3,180)
Total capital expenditures and development activities	280,711	223,126	57,585
Change in accruals and other adjustments	(30,227)	(20,531)	(9,696)
Total cash paid for capital expenditures and development activities	\$250,484	\$202,595	\$47,889

We capitalize costs directly related to the development, predevelopment, redevelopment or improvement of our investments in real estate. Building and land improvements comprise capital expenditures related to maintaining our consolidated operating activities. Due diligence capital improvements relate to acquired operating properties and are generally incurred within 12 months of the acquisition date.

We capitalize indirect costs such as personnel, office and administrative expenses that are directly related to our development projects, redevelopment projects and successful origination of new leases based on an estimate of the time spent on the development and leasing activities. These capitalized costs for the years ended December 31, 2015, 2014 and 2013 were \$11.6 million, \$9.3 million and \$7.8 million, respectively. In addition, we capitalize interest costs incurred associated with development and construction activities. During the years ended December 31, 2015, 2014 and 2013 total interest capitalized was \$15.8 million, \$9.1 million and \$8.3 million, respectively.

Net cash provided by financing activities decreased \$60.2 million to \$16.8 million during the year ended December 31, 2015 compared to \$77.0 million during the same period in 2014 primarily due to the following activities:

\$238.6 million decrease in net proceeds from the issuance of common stock;

\$13.7 million decrease due to 7.7 million additional shares issued in 2014 under our continuous equity offering program and a public offering in November, operating partnership unit redemptions, distributions to noncontrolling interest holders and an increase in the dividend rate per share declared in October 2015 resulting in an increase in our dividends and distributions paid to common stockholders and unitholders; and

\$4.5 million decrease primarily due to cash outflow for loan costs related to our amended and restated bank unsecured credit facilities and \$200.0 million term loan during 2015; which was partially offset by \$160.0 million increase in proceeds from senior unsecured notes where proceeds during 2015 of \$200.0 million exceeded repayments of \$40.0 million;

\$35.0 million increase in proceeds from our senior unsecured revolving credit facility as net borrowings of \$33.0 million during 2015 exceeded our \$2.0 million of net repayments during 2014; and

\$1.1 million decrease in mortgage notes as principal payments of \$59.6 million in 2014 exceeded principal payments of \$58.6 million in 2015.

Year ended December 31, 2014 compared to year ended December 31, 2013

"Cash and cash equivalents" were \$19.6 million and \$32.2 million as of December 31, 2014 and December 31, 2013, respectively.

Net cash provided by operating activities increased \$17.1 million to \$170.0 million during the year ended December 31, 2014 compared to \$152.9 million during the same period in 2013. This change was primarily due to an increase in property net operating income attributable to acquired properties and operating performance at existing properties.

Net cash used in investing activities decreased \$41.5 million to \$259.6 million during the year ended December 31, 2014 compared to \$301.1 million during the same period in 2013. This change was primarily due to an increase of \$20.2 million of cash inflows from dispositions, an increase in distributions of investments in unconsolidated joint ventures of \$19.3 million and a decrease of \$39.7 million in cash outflows from acquisitions. These activities were partially offset by an increase of cash outflows related to capital expenditures of \$49.7 million, as reflected in the table below, and a decrease of \$7.7 million related to cash inflows from casualty and involuntary conversion proceeds.

Our total capital expenditures for the years ended, 2014 and 2013 were comprised of the following (in thousands):

	For the Year Ended December			
	31,			
			\$	
	2014	2013	Change	
Development	\$155,306	\$107,950	\$47,356	
Redevelopment	5,380	5,948	(568)	
Due diligence	7,951	9,209	(1,258)	
Casualty expenditures	837	4,024	(3,187)	
Building and land improvements	13,076	12,394	682	
Tenant improvements and leasing costs	40,576	26,219	14,357	
Total capital expenditures and development activities	223,126	165,744	57,382	
Change in accruals and other adjustments	(20,531)	(12,822)	(7,709)	
Total cash paid for capital expenditures and development activities	\$202,595	\$152,922	\$49,673	

Net cash provided by financing activities decreased \$90.7 million to \$77.0 million during the year ended December 31, 2014 compared to \$167.7 million during the same period in 2013 primarily due to the following activities:

\$69.0 million increase in proceeds from our senior unsecured revolving credit facility as net payments of \$71.0 million during 2013 exceeded our \$2.0 million of net repayments during 2014; which was partially offset by \$20.9 million decrease in net proceeds from the issuance of common stock;

\$97.4 million decrease in proceeds from senior unsecured notes where proceeds in 2013 of \$497.4 million exceeded repayments of \$400.0 million with no corresponding activity in 2014;

\$35.4 million decrease in mortgage notes as principal payments of \$59.6 million in 2014 exceeded net principal payments of \$24.2 million in 2013; and

\$8.8 million decrease due to additional shares issued for offerings and operating partnership unit redemptions resulting in an increase in our dividends and distributions paid to common stockholders and unitholders.

Common Stock

As of December 31, 2015 approximately 88.3 million shares of common stock were issued and outstanding.

#### **OP Units**

Limited partners have the right to require the Company to redeem all or a portion of the OP Units held by the limited partner at a redemption price equal to and in the form of the Cash Amount (as defined in the Amended and Restated Limited Partnership Agreement of the Operating Partnership ("Partnership Agreement")), provided that such OP Units have been outstanding for at least one year. DCT may, in its sole discretion, purchase the OP Units by paying to the

limited partner either the Cash Amount or the REIT Shares Amount (generally one share of DCT's common stock for each OP Unit), as defined in the Partnership Agreement.

During the year ended December 31, 2015 approximately 0.3 million OP Units were redeemed for approximately \$4.4 million in cash and approximately 0.2 million shares of DCT common stock.

As of December 31, 2015, approximately 4.0 million OP Units were issued and outstanding including approximately 0.6 million vested LTIP Units issued under our Long-Term Incentive Plan.

As of December 31, 2015, the aggregate redemption value of the then-outstanding OP Units held by entities other than DCT was approximately \$150.9 million based on the \$37.37 per share closing price of DCT's common stock on December 31, 2015.

#### Dividend Reinvestment and Stock Purchase Plan

We offer shares of our common stock through our Dividend Reinvestment and Stock Purchase Plan (the "Plan"). The Plan permits stockholders to acquire additional shares with quarterly dividends and to make additional cash investments to buy shares directly through our third party transfer agent. Shares of common stock may be purchased in the open market or through privately negotiated transactions.

#### Distributions

During the years ended December 31, 2015 and 2014, our board of directors declared distributions to stockholders and unitholders totaling approximately \$105.0 million and \$99.7 million, respectively. Existing cash balances, cash provided from operations and borrowings under our senior unsecured revolving credit facility and dispositions were used to pay distributions during 2015 and 2014.

The payment of quarterly distributions is determined by our board of directors and may be adjusted at its discretion at any time. During February 2016, our board of directors declared a quarterly cash dividend of \$0.29 per share, payable on April 13, 2016 to stockholders of record as of April 2016.

#### **Outstanding Indebtedness**

As of December 31, 2015, our outstanding indebtedness of approximately \$1.6 billion consisted of mortgage notes, senior unsecured notes and bank unsecured credit facilities, excluding approximately \$35.7 million representing our proportionate share of non-recourse debt associated with unconsolidated joint ventures. As of December 31, 2014, our outstanding indebtedness of approximately \$1.4 billion consisted of mortgage notes, senior unsecured notes and bank unsecured credit facilities, excluding approximately \$42.5 million representing our proportionate share of debt associated with unconsolidated joint ventures.

As of December 31, 2015, the gross book value of our consolidated properties was approximately \$4.1 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.6 billion. As of December 31, 2014, the total gross book value of our consolidated properties was approximately \$4.0 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.6 billion. Our debt has various covenants with which we were in compliance as of December 31, 2015 and 2014.

Our debt instruments require monthly, quarterly or semiannual payments of interest and mortgages generally require monthly or quarterly repayments of principal. Currently, cash flows from our operations are sufficient to satisfy these debt service requirements and we anticipate that cash flows from operations will continue to be sufficient to satisfy our debt service excluding principal maturities, which we plan to fund from refinancing and/or new debt.

All of our senior unsecured notes contain certain cross-default provisions which may be triggered in the event that any material indebtedness is in default. These cross-default provisions may require us to repay such senior unsecured debt. We are not in default and do not have any unsecured debt maturities through April 2016.

We have certain non-recourse, secured loans which are cross-collateralized by multiple properties. In the event of a default, we may then be required to repay such indebtedness, together with applicable prepayment charges, to avoid foreclosure on all cross collateralized properties within the applicable pool. We generally have broad substitution

rights that afford DCT the opportunity to replace encumbered properties with replacement properties. We are not in default and do not have any cross-collateralized debt maturing through April 2017.

In the event of default or foreclosure, or if we are unable to refinance our indebtedness at maturity or meet our payment obligations, the amount of our distributable cash flows and our financial condition would be adversely affected.

#### Financing Strategy

We do not have a formal policy limiting the amount of debt we incur, although we currently intend to operate so that our financial metrics are generally consistent with investment grade peers in the real estate industry. We continually evaluate our secured and unsecured leverage and among other relevant metrics, our fixed charge coverage. Our charter and our bylaws do not limit the indebtedness that we may incur. We are, however, subject to certain covenants which may limit our outstanding indebtedness.

#### **Debt Issuances**

During 2015, we assumed two mortgage notes with aggregate outstanding balances of approximately \$21.1 million in connection with property acquisitions. We recorded approximately a \$1.9 million premium in connection with the assumption of these notes.

On April 8, 2015, we amended and restated our existing \$225.0 million senior unsecured term loan and \$300.0 million senior unsecured revolving credit facility with our syndicated bank group. The senior unsecured term loan was disaggregated into two tranches, \$125.0 million and \$100.0 million, with maturity dates of April 8, 2020 and April 8, 2017, respectively. The senior unsecured revolving credit facility's commitment was increased to \$400.0 million with a maturity date of April 8, 2019.

On December 10, 2015, we entered into a \$200.0 million variable rate senior unsecured term loan which matures on December 10, 2022. On December 11, 2015, we entered into a pay-fixed, receive-floating interest rate swap which effectively fixes the interest rate on the term loan at 3.31% through maturity, however, there is no floor on the variable interest rate of the swap whereas the current variable-rate debt is subject to a 0.0% floor. In the event that US LIBOR is negative, the Company would make payments to the hedge counterparty equal to the spread between US LIBOR and zero. We primarily used the proceeds to pay down the senior unsecured revolving credit facility and for general corporate purposes.

#### Debt Retirement

During October 2015, we paid-off a \$50.9 million note at par maturing in February 2016 using proceeds from the Company's senior unsecured revolving credit facility.

### Line of Credit

As of December 31, 2015, we had \$70.0 million outstanding and \$326.5 million available under our senior unsecured revolving credit facility, net of one letter of credit totaling \$3.5 million. As of December 31, 2014, we had \$37.0 million outstanding and \$243.5 million available under our senior unsecured revolving credit facility, net of three letters of credit totaling \$19.5 million.

The senior unsecured revolving credit facility agreement contains various covenants with which we were in compliance as of December 31, 2015 and December 31, 2014.

#### **Debt Maturities**

The following table presents the scheduled maturities of our debt and regularly scheduled principal amortization, excluding unamortized premiums, discounts and deferred loan costs, as of December 31, 2015 (in thousands):

			Bank	
	Senior		Unsecured	
	Unsecured		Credit	
Year	Notes	Mortgage Notes	Facilities	Total
2016	\$99,000	\$ 6,721	\$ -	\$105,721

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

2017	51,000	41,078	100,000 (1)	192,078
2018	81,500	6,747	-	88,247
2019	46,000	51,344	70,000	167,344
2020	50,000	71,933	125,000 (1)	246,933
Thereafter	532,500	29,107	200,000 (1)	761,607
Total	\$860,000	\$ 206,930	\$ 495,000	\$1.561.930

Total \$860,000 \$ 206,930 \$495,000 \$1,561,930

(1) The term loan facilities are presented in "Senior unsecured notes" in our Consolidated Balance Sheets.

#### **Contractual Obligations**

The following table reflects our contractual obligations as of December 31, 2015, specifically our obligations under long-term debt agreements, operating lease agreements and ground lease agreements (in thousands):

#### Payments due by Period

			2017 -	2019 -	
Contractual Obligations <sup>(1)</sup>	Total	2016	2018	2020	Thereafter
Scheduled long-term debt maturities, including interest <sup>(2)</sup>	\$1,886,146	\$169,907	\$390,600	\$496,211	\$829,428
Operating lease commitments	2,431	965	787	607	72
Ground lease commitments <sup>(3)</sup>	11,894	559	1,102	1,102	9,131
Total	\$1,900,471	\$171,431	\$392,489	\$497,920	\$838,631

- (1) From time-to-time in the normal course of our business, we enter into various contracts with third parties that may obligate us to make payments, such as maintenance agreements at our properties. Such contracts, in the aggregate, do not represent material obligations, are typically short-term and cancellable within 90 days and are not included in the table above. Also, excluded from the total are our estimated construction costs to complete development and redevelopment projects of approximately \$173.3 million.
- (2) Variable interest rate payments are estimated based on the LIBOR rate at December 31, 2015.
- (3) Three of our buildings comprising 0.7 million square feet reside on 38 acres of land which is leased from an airport authority.

## Off-Balance Sheet Arrangements

As of December 31, 2015 and 2014, we had no off-balance sheet arrangements, other than those disclosed under contractual obligations, that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors, other than items discussed herein.

As of December 31, 2015, our proportionate share of the total construction loans of our unconsolidated development joint ventures was \$35.7 million, which is scheduled to mature during 2017. Our proportionate share of the total construction loans, including undrawn amounts, of our unconsolidated development joint ventures includes 50.0% of the construction loans associated with the SCLA joint venture which are non-recourse to the venture partners.

#### Indebtedness and Other Off-Balance Sheet Arrangements

There are no lines of credit or side agreements related to, or between, our unconsolidated joint ventures and us, and there are no other derivative financial instruments between our unconsolidated joint ventures and us. In addition, we do not believe we have any material exposure to financial guarantees, except as discussed above.

We may elect to fund additional capital to a joint venture through equity contributions (generally on a basis proportionate to our ownership interests), advances or partner loans, although such funding is not required contractually or otherwise. As of December 31, 2015, our proportionate share of non-recourse debt associated with unconsolidated joint ventures is \$35.7 million. The maturities of our proportionate share of the non-recourse debt are summarized in the table below (in thousands):

DCT's Proportionate Share of Secured

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the exposure to losses resulting from changes in market prices such as interest rates, foreign currency exchange rates and rental rates. Our future earnings and cash flows are dependent upon prevailing market rates. Accordingly, we manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows for debt service, acquisitions, capital expenditures, distributions to stockholders and OP unitholders and other cash requirements. The majority of our outstanding debt has fixed interest rates, which minimizes the risk of fluctuating interest rates.

#### Interest Rate Risk

Our exposure to market risk includes interest rate fluctuations in connection with our senior unsecured revolving credit facility and other variable rate borrowings and forecasted fixed rate debt issuances, including refinancing of existing fixed rate debt. Interest rate risk may result from many factors, including governmental monetary and tax policies, domestic and international economic and political considerations and other factors that are beyond our control. To manage interest rate risk for variable rate debt and issuances of fixed rate debt, in the past we have primarily used treasury locks and forward-starting swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a fixed interest rate for a limited, pre-determined period of time. We do not use derivatives for trading or speculative purposes and only enter into contracts with major financial institutions based on their credit rating and other factors.

During June 2013, certain of our consolidated ventures entered into two pay-fixed, receive-floating interest rate swaps to hedge the variability of future cash flows attributable to changes in the 1 month LIBOR rates. The pay-fixed, receive-floating swaps have an effective date of June 2013 and a maturity date of June 2023. These interest rates swaps effectively fix the interest rate on the related debt instruments at 4.72%. As of December 31, 2015 and 2014, we had borrowings payable subject to pay-fixed, receive-floating interest rate swaps with aggregate principal balances of \$6.8 million and \$7.0 million, respectively.

During December 2015, we entered into a pay-fixed, receive-floating interest rate swap to hedge the variability of future cash flows attributable to changes in the 1 month LIBOR rates on our \$200.0 million unsecured term loan. The pay-fixed, receive-floating swap has an effective date of December 2015 and a maturity date of December 2022. The interest rate swap effectively fixes the interest rate on the related debt instrument at 3.31%, however, there is no floor on the variable interest rate of the swap whereas the current variable-rate debt is subject to a 0.0% floor. In the event that US LIBOR is negative, the Company will make payments to the hedge counterparty equal to the spread between US LIBOR and zero. As of December 31, 2015, we had borrowings payable subject to the pay-fixed, received-floating interest swap with aggregate principal balances of approximately \$200.0 million, see "Notes to a Consolidated Financial Statements, Note 5 – Financial Instruments and Hedging Activities" for additional information.

Our variable rate debt is subject to risk based upon prevailing market interest rates. As of December 31 2015, we had approximately \$295.0 million of variable rate debt outstanding indexed to LIBOR rates. If the LIBOR rates relevant to our variable rate debt were to increase 10%, we estimate that our interest expense during the year ended December 31, 2015 would increase approximately \$0.1 million based on our outstanding floating-rate debt as of December 31, 2015. Additionally, if weighted average interest rates on our fixed rate debt were to have increased by 100 basis points due to refinancing, interest expense would have increased by approximately \$11.4 million during the year ended December 31, 2015.

As of December 31, 2015, the estimated fair value of our debt was approximately \$1.6 billion based on our estimate of the then-current market interest rates.

# ITEM 8.FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA See "Index to Financial Statements" on page 63 of this annual report on Form 10-K.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

# ITEM 9A. CONTROLS AND PROCEDURES DCT Industrial Trust Inc.

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures; as such term is defined under Rule 13a-15(e) under the Exchange Act, as of December 31, 2015, the end of the period covered by this annual report. Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of December 31, 2015 in providing reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

Management's Report on Internal Control over Financial Reporting

We are responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). In addition, management is required to report their assessment, including their evaluation criteria, on the design and operating effectiveness of our internal control over financial reporting in this Form 10-K.

Our internal control over financial reporting is a process designed under the supervision of our principal executive officer and principal financial officer. During 2015, management conducted an assessment of the internal control over financial reporting based upon criteria established in the "Internal Control – Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework). Based on management's assessment, which included a comprehensive review of the design and operating effectiveness of our internal control over financial reporting, management has concluded that our internal control over financial reporting is effective as of December 31, 2015.

The effectiveness of our internal control over financial reporting as of December 31, 2015 has been audited by Ernst & Young LLP, an independent registered public accounting firm. Their report appears below.

Changes in Internal Control over Financial Reporting

There has been no change in DCT Industrial Inc.'s internal control over financial reporting (as defined in Rules 13a-15(f) and 15d 15(f) under the Exchange Act) during the fourth quarter of 2015 that has materially affected, or is reasonably likely to materially affect, DCT Industrial Inc.'s internal control over financial reporting.

DCT Industrial Operating Partnership LP

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of management, including the principal executive officer and principal financial officer of its general partner, the Operating Partnership conducted an evaluation of the effectiveness of its disclosure controls and procedures; as such term is defined under Rule 13a-15(e) under the Exchange Act, as of December 31, 2015, the end of the period covered by this annual report. Based on this evaluation, the principal executive officer and principal financial officer concluded that the Operating Partnership's disclosure controls and procedures were effective as of December 31, 2015 in providing reasonable assurance that information required to be disclosed by the Operating Partnership in the reports that it files or submits under the Exchange Act is recorded,

processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

#### Management's Report on Internal Control over Financial Reporting

We are responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). In addition, management is required to report their assessment, including their evaluation criteria, on the design and operating effectiveness of our internal control over financial reporting in this Form 10-K.

Our internal control over financial reporting is a process designed under the supervision of our principal executive officer and principal financial officer. During 2015, management conducted an assessment of the internal control over financial reporting based upon criteria established in the "Internal Control – Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework). Based on management's assessment, which included a comprehensive review of the design and operating effectiveness of our internal control over financial reporting, management has concluded that our internal control over financial reporting is effective as of December 31, 2015.

#### Changes in Internal Control over Financial Reporting

There has been no change in the Operating Partnership's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fourth quarter of 2015 that has materially affected, or is reasonably likely to materially affect, the Operating Partnership's internal control over financial reporting.

Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders of

DCT Industrial Trust Inc. and subsidiaries:

We have audited DCT Industrial Trust Inc. and subsidiaries' internal control over financial reporting as of December 31, 2015, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). DCT Industrial Trust Inc. and subsidiaries' management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, DCT Industrial Trust Inc. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2015, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of DCT Industrial Trust Inc. and subsidiaries as of December 31, 2015 and 2014, and the related consolidated statements of operations, comprehensive income, changes in equity and cash flows for each of the three years in the period ended December 31, 2015 of DCT Industrial Trust Inc. and Subsidiaries and our report dated February 19, 2016 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP Denver, Colorado February 19, 2016

#### ITEM 9B. OTHER INFORMATION

None.

**PART III** 

# ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERANCE

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2016 annual meeting of stockholders.

### ITEM 11. EXECUTIVE COMPENSATION

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2016 annual meeting of stockholders.

### ITEM SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND

### 12. RELATED SHAREHOLDER MATTERS

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2016 annual meeting of stockholders.

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2016 annual meeting of stockholders.

### ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES AND DIRECTOR INDEPENDENCE

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2016 annual meeting of stockholders.

**PART IV** 

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

A. Financial Statements and Financial Statement Schedules.

1. Financial Statements.

The Consolidated Financial Statements listed in the accompanying Index to Financial Statements on page 63 are filed as a part of this report.

### 2. Financial Statement Schedules.

The financial statement schedule required by this Item is filed with this report and is listed in the accompanying Index to Financial Statements on page 63. All other financial statement schedules are not applicable.

### B. Exhibits.

The Exhibits required by Item 601 of Regulation S-K are listed in the Index to Exhibits on page F-57 to F-58 of this report, which is incorporated herein by reference.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DCT INDUSTRIAL TRUST INC.

By: /s/ Philip L. Hawkins Philip L. Hawkins,

President and Chief Executive Officer

Date: February 19, 2016

Matthew T. Murphy

Pursuant to the requirements of the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature Title Date DCT INDUSTRIAL TRUST INC. /S/ THOMAS G. WATTLES **Executive Chairman and Director** February 19, 2016 Thomas G. Wattles /S/ PHILIP L. HAWKINS President, Chief Executive Officer and Director (Principal February 19, Executive Officer) 2016 Philip L. Hawkins /S/ MATTHEW T. MURPHY Chief Financial Officer and Treasurer February 19, 2016 (Principal Financial Officer)

Edgar Filing: DCT Industrial Trust Inc Form 10-K		
Chief Accounting Officer	February 19,	
(Principal Accounting Officer)	2016	
Director	February 19, 2016	
Director	February 19, 2016	
Director	February 19, 2016	
Director	February 19, 2016	
Director	February 19, 2016	
Director	February 19, 2016	
	Chief Accounting Officer (Principal Accounting Officer)  Director  Director  Director  Director	

/S/ BRUCE L. WARWICK

Director

February 19, 2016

Bruce L. Warwick

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DCT INDUSTRIAL OPERATING PARTNERSHIP LP

By: /s/ Philip L. Hawkins Philip L. Hawkins,

President and Chief Executive Officer

Date: February 19, 2016

Pursuant to the requirements of the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature Title Date

DCT INDUSTRIAL OPERATING PARTNERSHIP LP

/S/ THOMAS G. Executive Chairman and Director of DCT Industrial Trust Inc., the sole general February 19,

WATTLES partner of DCT Industrial Operating Partnership LP 2016

Thomas G. Wattles

/S/ PHILIP L. President, Chief Executive Officer and Director (Principal Executive Officer) February 19,

HAWKINS of DCT Industrial Trust Inc., the sole general partner of DCT Industrial 2016

Operating Partnership LP

Philip L. Hawkins

/S/ MATTHEW T. Chief Financial Officer and Treasurer February 19, MURPHY 2016

(Principal Financial Officer) of DCT Industrial Trust Inc., the sole general

partner of DCT Industrial Operating Partnership LP

### Matthew T. Murphy

/S/ MARK E. SKOMAL	Chief Accounting Officer  (Principal Accounting Officer) of DCT Industrial Trust Inc., the sole general partner of DCT Industrial Operating Partnership LP	February 19, 2016
Mark E. Skomal		
/S/ MARILYN A. ALEXANDER	Director, of DCT Industrial Trust Inc. the sole general partner of DCT Industrial Operating Partnership LP	February 19, 2016
Marilyn A. Alexander		
/S/ THOMAS F. AUGUST	Director, of DCT Industrial Trust Inc. the sole general partner of DCT Industrial Operating Partnership LP	February 19, 2016
Thomas F. August		
/S/ JOHN S. GATES, JR.	Director, of DCT Industrial Trust Inc. the sole general partner of DCT Industrial Operating Partnership LP	February 19, 2016
John S. Gates, Jr.		
/S/ RAYMOND B. GREER	Director, of DCT Industrial Trust Inc. the sole general partner of DCT Industrial Operating Partnership LP	February 19, 2016
Raymond B. Greer		
/S/ TRIPP H. HARDIN	Director, of DCT Industrial Trust Inc. the sole general partner of DCT Industrial Operating Partnership LP	February 19, 2016
Tripp H. Hardin		

/S/ JOHN C. O'KEEFFE	Director, of DCT Industrial Trust Inc. the sole general partner of DCT Industrial Operating Partnership LP	February 19, 2016
John C. O'Keeffe		
/S/ BRUCE L. WARWICK	Director, of DCT Industrial Trust Inc. the sole general partner of DCT Industrial Operating Partnership LP	February 19, 2016
Bruce L. Warwick		

### DCT INDUSTRIAL OPERATING PARTNERSHIP LP AND SUBSIDIARIES

### INDEX TO FINANCIAL STATEMENTS

DCT Industrial Trust Inc. and DCT Industrial Operating Partnership LP	
Reports of Independent Registered Public Accounting Firm	F-1
Consolidated Financial Statements:	
DCT Industrial Trust Inc.	
Consolidated Balance Sheets as of December 31, 2015 and December 31, 2014	F-3
Consolidated Statements of Operations for the years ended December 31, 2015, 2014 and 2013	F-4
Consolidated Statements of Comprehensive Income for the years ended December 31, 2015, 2014 and 2013	F-5
Consolidated Statements of Changes in Equity for the years ended December 31, 2015, 2014 and 2013	F-6
Consolidated Statements of Cash Flows for the years ended December 31, 2015, 2014 and 2013	F-7
DCT Industrial Operating Partnership LP	
Consolidated Balance Sheets as of December 31, 2015 and December 31, 2014	F-8
Consolidated Statements of Operations for the years ended December 31, 2015, 2014 and 2013	F-9
Consolidated Statements of Comprehensive Income for the years ended December 31, 2015, 2014 and 2013	F-10
Consolidated Statements of Changes in Capital for the years ended December 31, 2015, 2014 and 2013	F-11
Consolidated Statements of Cash Flows for the years ended December 31, 2015, 2014 and 2013	F-12
DCT Industrial Trust Inc. and DCT Industrial Operating Partnership LP	
Notes to Consolidated Financial Statements	F-13
Financial Statement Schedule:	
DCT Industrial Trust Inc. and DCT Industrial Operating Partnership LP	
Schedule III-Real Estate and Accumulated Depreciation	F-48

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of

DCT Industrial Trust Inc. and subsidiaries:

We have audited the accompanying consolidated balance sheets of DCT Industrial Trust Inc. and subsidiaries (the "Company") as of December 31, 2015 and 2014, and the related consolidated statements of operations, comprehensive income, changes in equity, and cash flows for each of the three years in the period ended December 31, 2015. Our audits also included the financial statement schedule listed in the accompanying Index to Financial Statements. These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of DCT Industrial Trust Inc. and subsidiaries at December 31, 2015 and 2014, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2015, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

As discussed in Note 2 to the consolidated financial statements, the Company changed its method for reporting discontinued operations effective January 1, 2014.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2015, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated February 19, 2016 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Denver, Colorado February 19, 2016

Report of Independent Registered Public Accounting Firm

The Partners of

DCT Industrial Operating Partnership LP and subsidiaries:

We have audited the accompanying consolidated balance sheets of DCT Industrial Operating Partnership LP and subsidiaries (the "Partnership") as of December 31, 2015 and 2014, and the related consolidated statements of operations, comprehensive income, changes in capital, and cash flows for each of the three years in the period ended December 31, 2015. Our audits also included the financial statement schedule listed in the accompanying Index to Financial Statements. These financial statements and schedule are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of DCT Industrial Operating Partnership LP and subsidiaries at December 31, 2015 and 2014, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2015, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

As discussed in Note 2 to the consolidated financial statements, the Partnership changed its method for reporting discontinued operations effective January 1, 2014.

/s/ Ernst & Young LLP

Denver, Colorado February 19, 2016

### Consolidated Balance Sheets

(in thousands, except share and per share information)

	Dagamban	Dagamban
	December 31, 2015	December 31, 2014
ASSETS	31, 2013	31, 2014
Land	\$1,009,905	\$950,963
Buildings and improvements	2,886,859	2,787,959
Intangible lease assets	84,420	86,515
Construction in progress	159,397	134,938
Total investment in properties	4,140,581	3,960,375
Less accumulated depreciation and amortization	(742,980)	
Net investment in properties	3,397,601	3,256,535
Investments in and advances to unconsolidated joint ventures	82,635	94,728
Net investment in real estate	3,480,236	3,351,263
Cash and cash equivalents	18,412	19,631
Restricted cash	31,187	3,779
Straight-line rent and other receivables, net of allowance for doubtful accounts		
of \$335 and \$956, respectively	60,357	54,183
Other assets, net	15,964	16,865
Assets held for sale	26,199	-
Total assets	\$3,632,355	\$3,445,721
LIABILITIES AND EQUITY		
Liabilities:		
Accounts payable and accrued expenses	\$108,788	\$83,543
Distributions payable	26,938	25,973
Tenant prepaids and security deposits	29,663	30,539
Other liabilities	18,398	14,078
Intangible lease liabilities, net	22,070	22,940
Line of credit	70,000	37,000
Senior unsecured notes	1,276,097	1,117,253
Mortgage notes	210,375	248,979
Liabilities related to assets held for sale	869	-
Total liabilities	1,763,198	1,580,305
Equity:		
Preferred stock, \$0.01 par value, 50,000,000 shares authorized, none outstanding	_	-
Shares-in-trust, \$0.01 par value, 100,000,000 shares authorized, none outstanding	_	-
Common stock, \$0.01 par value, 500,000,000 shares authorized 88,313,891	883	880

and 88,012,696 shares issued and outstanding as of December 31, 2015

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

and December 31, 2014, respectively

=		
Additional paid-in capital	2,766,193	2,762,431
Distributions in excess of earnings	(992,010)	(986,289)
Accumulated other comprehensive loss	(23,082)	(27,190)
Total stockholders' equity	1,751,984	1,749,832
Noncontrolling interests	117,173	115,584
Total equity	1,869,157	1,865,416
Total liabilities and equity	\$3,632,355	\$3,445,721

Consolidated Statements of Operations

(in thousands, except per share data)

	Year Ende	ed Decembe	er 31, 2013
REVENUES:	2013	2014	2013
Rental revenues	\$353,091	\$334,787	\$286,218
	1,606	1,739	2,787
Institutional capital management and other fees Total revenues	354,697	336,526	289,005
Total levellues	334,097	330,320	289,003
OPERATING EXPENSES:			
Rental expenses	35,995	40,520	35,977
Real estate taxes	56,219	53,790	44,048
Real estate related depreciation and amortization	156,010	148,992	130,002
General and administrative	34,577	29,079	28,010
Impairment losses	2,285	5,635	-
Casualty and involuntary conversion gain	(414	(328	(296)
Total operating expenses	284,672	277,688	237,741
Operating income	70,025	58,838	51,264
OTHER INCOME (EXPENSE):			
Development profit, net of taxes	2,627	2,016	268
Equity in earnings of unconsolidated joint ventures, net	7,273	6,462	2,405
Gain on business combination	-	1,000	-
Gain on dispositions of real estate interests	77,871	39,671	-
Interest expense	(54,055)	(63,236)	(63,394)
Interest and other income (expense)	(40	1,563	274
Income tax benefit (expense) and other taxes	(736	217	(68)
Income (loss) from continuing operations	102,965	46,531	(9,251)
Income from discontinued operations	-	5,717	26,723
Consolidated net income of DCT Industrial Trust Inc.	102,965	52,248	17,472
Net income attributable to noncontrolling interests	(8,917	(3,084)	(1,602)
Net income attributable to common stockholders	94,048	49,164	15,870
Distributed and undistributed earnings allocated			
to participating securities	(678	(677	) (692 )
Adjusted net income attributable to common			
stockholders	\$93,370	\$48,487	\$15,178
EARNINGS PER COMMON SHARE - BASIC			
Income (loss) from continuing operations	\$1.06	\$0.52	\$(0.13)
Income from discontinued operations	0.00	0.06	0.33
Net income attributable to common stockholders	\$1.06	\$0.58	\$0.20
The mediae autiousable to common stockholders	ψ1.00	Ψ0.50	Ψ0.20

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

EARNINGS PER COMMON SHARE - DILUTED			
Income (loss) from continuing operations	\$1.05	\$0.52	\$(0.13)
Income from discontinued operations	0.00	0.06	0.33
Net income attributable to common stockholders	\$1.05	\$0.58	\$0.20
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING			
Basic	88,182	83,280	74,692
Diluted	88,514	83,572	74,692

Consolidated Statements of Comprehensive Income

(in thousands)

	Year Ended December 31,		
	2015	2014	2013
Consolidated net income of DCT Industrial Trust Inc.	\$102,965	\$52,248	\$17,472
Other comprehensive income:			
Net derivative gain (loss) on cash flow hedging instruments	(463)	(1,159)	675
Net reclassification adjustment on cash flow hedging instruments	4,785	4,670	4,490
Other comprehensive income	4,322	3,511	5,165
Comprehensive income	107,287	55,759	22,637
Comprehensive income attributable to noncontrolling interests	(9,131)	(3,383)	(2,403)
Comprehensive income attributable to common stockholders	\$98,156	\$52,376	\$20,234

Consolidated Statements of Changes in Equity

(in thousands)

						Accumulate	ed
				Additional	Distributions	Other	Non-
	Total	Commo	n Stock	Paid-in	in Excess	Compreher	n- controlling
	Equity	Shares	Amount	Capital	of Earnings	sive Loss	Interests
Balance at December 31, 2012	\$1,473,559	70,078	\$ 701	\$2,234,784	\$ (871,655	\$ (34,766)	) \$144,495
Net income	17,472	-	-	-	15,870	-	1,602
Other comprehensive income	5,165	-	-	-	-	4,364	801
Issuance of common stock, net							
of offering costs	258,575	9,204	92	258,483	-	-	-
Issuance of common stock,							
stock-based							
compensation plans	(65)	60	1	(66	-	-	-
Amortization of stock-based							
compensation	5,108	-	-	1,843	-	-	3,265
Distributions to common							
stockholders							
and noncontrolling interests	(92,070)	-	-	-	(85,234	) -	(6,836)
Capital contribution from							
noncontrolling							
•	1.052						1.052
interests	1,073	-	-	-	-	-	1,073
Purchases and other allocations							
C	(105			(257			222
of noncontrolling interests	(125)	-	-	(357	-	-	232
Redemptions of noncontrolling		725	7	10.720			(21.246.)
interests	(1,500)			19,739	- • (041 010 )	- v ¢ (20, 402	(21,246)
Balance at December 31, 2013 Net income		80,067	\$ 801	\$2,514,426	\$ (941,019	\$ (30,402)	) \$123,386
	52,248	-	-	-	49,164	3,212	3,084 299
Other comprehensive income Issuance of common stock, net	3,511	-	-	-	-	3,212	299
of offering costs	239,007	7,516	75	238,932			
Issuance of common stock,	239,007	7,310	13	230,932	-	-	-
stock-based							
Stock-based							
compensation plans	(1,287)	109	1	(1,288			
Common stock retired in	(1,207	109	1	(1,200	, -	-	-
connection							
Connection							
with reverse stock-split	(26	(1)	) -	(26	) -	-	-

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

Amortization of stock-based							
compensation	5,975	-	-	2,093	-	-	3,882
Distributions to common							
stockholders							
and noncontrolling interests	(100,408)	-	-	-	(94,434	) -	(5,974)
Capital contribution from							
noncontrolling							
interests	201	-	-	-	-	-	201
Redemptions of noncontrolling			_				
interests	(997 )	322	3	8,294	-	-	(9,294)
Balance at December 31, 2014		88,013	\$ 880	\$2,762,431	\$ (986,289	) \$ (27,190	) \$115,584
Net income	102,965	-	-	-	94,048	-	8,917
Other comprehensive income	4,322	-	-	-	-	4,108	214
Issuance of common stock,							
stock-based							
	(000	0.0	4	(001			
compensation plans	(890 )	89	1	(891	-	-	-
Amortization of stock-based	10.577			1.704			0.702
compensation	10,577	-	-	1,794	-	-	8,783
Distributions to common							
stockholders							
	(100.460.)				(00.760	`	(0.601
and noncontrolling interests	(109,460)	-	-	-	(99,769	) -	(9,691)
Capital contribution from							
noncontrolling							
interests	648						648
Redemptions of noncontrolling		-	-	-	-	-	040
interests	(4,421)	212	2	2,859			(7,282)
Balance at December 31, 2015		88,314	\$ 883	\$2,766,193	\$ (992,010	) \$ (23,082	) \$117,173
The accompanying notes are an						) \$ (23,002	) \$117,173
The accompanying notes are an	i integral part (	n mese (	Jonsona	ateu filialicial	Statements.		

Consolidated Statements of Cash Flows

(in thousands)

	Year Ended December 31, 2015 2014 2013			
OPERATING ACTIVITIES:				
Consolidated net income of DCT Industrial Trust Inc.	\$102,965	\$52,248	\$17,472	
Adjustments to reconcile consolidated net income of				
DCT Industrial Trust Inc. to net cash provided by operating activities:				
Real estate related depreciation and amortization	156,010	148,992	137,120	
Gain on acquisitions and dispositions of real estate interests	(77,871)	(46,199)	(33,619)	
Distributions of earnings from unconsolidated joint ventures	5,590	4,655	8,801	
Equity in earnings of unconsolidated joint ventures, net	(7,273)	(6,462)	(2,405)	
Impairment losses	2,285	5,767	13,279	
Stock-based compensation	8,945	4,777	4,004	
Casualty and involuntary conversion gain	(414)	(328)	(296)	
Straight-line rent	(7,072)	(9,858)	(5,525)	
Other	1,942	3,902	6,294	
Changes in operating assets and liabilities:				
Other receivables and other assets	7,016	2,139	417	
Accounts payable, accrued expenses and other liabilities	8,385	10,361	7,351	
Net cash provided by operating activities	200,508	169,994	152,893	
INVESTING ACTIVITIES:				
Real estate acquisitions	(186,515)	(363,026)	(402,723)	
Capital expenditures and development activities	(250,484)	(202,595)	(152,922)	
Proceeds from dispositions of real estate investments	237,509	278,381	258,224	
Investments in unconsolidated joint ventures	(1,660)	(777)	(2,756)	
Proceeds from casualties and involuntary conversion	1,991	606	8,268	
Distributions of investments in unconsolidated joint ventures	10,012	21,436	2,175	
Use (receipt) of proceeds from 1031 exchanges	(28,405)	8,841	(8,842)	
Other investing activities	(933)	(2,493)	(2,482)	
Net cash used in investing activities	(218,485)	(259,627)	(301,058)	
FINANCING ACTIVITIES:				
Proceeds from senior unsecured revolving line of credit	341,000	266,000	426,000	
Repayments of senior unsecured revolving line of credit	(308,000)	(268,000)	(497,000)	
Proceeds from senior unsecured notes	200,000	-	497,355	
Repayments of senior unsecured notes	(40,000)	-	(400,000)	
Proceeds from mortgage notes	-	-	16,498	
Principal payments on mortgage notes	(58,561)	(59,645)	(40,744)	
Proceeds from issuance of common stock	-	241,954	267,518	
Net settlement on issuance of stock-based compensation awards	(890)	(1,287)	(65)	
Offering costs for issuance of common stock and OP Units	-	(2,947)	(8,878)	
Redemption of noncontrolling interests	(4,421)	(997)	(1,500)	

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

Dividends to common stockholders	(98,820	) (92,200	) (82,431)
Distributions to noncontrolling interests	(9,675	) (6,027	) (6,976 )
Contributions from noncontrolling interests	648	201	723
Other financing activity	(4,523	) (14	) (2,805 )
Net cash provided by financing activities	16,758	77,038	167,695
NET CHANGE IN CASH AND CASH EQUIVALENTS	(1,219	) (12,595	) 19,530
CASH AND CASH EQUIVALENTS, beginning of period	19,631	32,226	12,696
CASH AND CASH EQUIVALENTS, end of period	\$18,412	\$19,631	\$32,226
Supplemental Disclosures of Cash Flow Information			
Cash paid for interest, net of capitalized interest	\$50,294	\$58,788	\$57,177
Supplemental Disclosures of Non-Cash Activities			
Retirement of fully depreciated and amortized assets	\$34,752	\$25,379	\$29,899
Redemptions of OP Units settled in shares of common stock	\$2,861	\$8,297	\$19,746
Assumption of mortgage notes in connection with real estate acquired	\$22,958	\$20,310	\$-
Contributions of real estate from noncontrolling interests	\$-	\$-	\$350

### DCT INDUSTRIAL OPERATING PARTNERSHIP LP AND SUBSIDIARIES

### Consolidated Balance Sheets

(in thousands, except unit information)

	December 31, 2015	December 31, 2014
ASSETS		
Land	\$1,009,905	\$950,963
Buildings and improvements	2,886,859	2,787,959
Intangible lease assets	84,420	86,515
Construction in progress	159,397	134,938
Total investment in properties	4,140,581	3,960,375
Less accumulated depreciation and amortization	(742,980)	(703,840)
Net investment in properties	3,397,601	3,256,535
Investments in and advances to unconsolidated joint ventures	82,635	94,728
Net investment in real estate	3,480,236	3,351,263
Cash and cash equivalents	18,412	19,631
Restricted cash	31,187	3,779
Straight-line rent and other receivables, net of allowance		
for doubtful accounts of \$335 and \$956, respectively	60,357	54,183
Other assets, net	15,964	16,865
Assets held for sale	26,199	-
Total assets	\$3,632,355	\$3,445,721
LIABILITIES AND CAPITAL		
Liabilities:		
Accounts payable and accrued expenses	\$108,788	\$83,543
Distributions payable	26,938	25,973
Tenant prepaids and security deposits	29,663	30,539
Other liabilities	18,398	14,078
Intangible lease liabilities, net	22,070	22,940
Line of credit	70,000	37,000
Senior unsecured notes	1,276,097	1,117,253
Mortgage notes	210,375	248,979
Liabilities related to assets held for sale	869	-
Total liabilities	1,763,198	1,580,305
Partners' Capital:		
General Partner:		
OP Units, 923,532 and 922,131 issued and outstanding	18,806	18,819

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

as of December 31, 2015 and December 31, 2014, respectively		
Limited Partners:		
OP Units, 91,429,694 and 91,290,942 issued and outstanding		
as of December 31, 2015 and December 31, 2014, respectively	1,861,809	1,863,050
Accumulated other comprehensive loss	(24,137)	(28,487)
Total partners' capital	1,856,478	1,853,382
Noncontrolling interests	12,679	12,034
Total capital	1,869,157	1,865,416
Total liabilities and capital	\$3,632,355	\$3,445,721

### DCT INDUSTRIAL OPERATING PARTNERSHIP LP AND SUBSIDIARIES

Consolidated Statements of Operations

(in thousands, except per unit information)

	Year Ended December 31,		
	2015	2014	2013
REVENUES:			
Rental revenues	\$353,091	\$334,787	\$286,218
Institutional capital management and other fees	1,606	1,739	2,787
Total revenues	354,697	336,526	289,005
OPERATING EXPENSES:			
Rental expenses	35,995	40,520	35,977
Real estate taxes	56,219	53,790	44,048
Real estate related depreciation and amortization	156,010	148,992	130,002
General and administrative	34,577	29,079	28,010
Impairment losses	2,285	5,635	-
Casualty and involuntary conversion gain	(414)	(328)	(296)
Total operating expenses	284,672	277,688	237,741
Operating income	70,025	58,838	51,264
OTHER INCOME (EXPENSE):			
Development profit, net of taxes	2,627	2,016	268
Equity in earnings of unconsolidated joint ventures, net			