

EAGLE BANCORP INC  
Form 10-Q  
November 07, 2014  
Table Of Contents

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, DC 20549**

**FORM 10-Q**

**(Mark One)**

**( X )**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended September 30, 2014

**OR**

**( )**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-25923

**Eagle Bancorp, Inc.**

(Exact name of registrant as specified in its charter)

Maryland	52-2061461
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

7830 Old Georgetown Road, Third Floor, Bethesda, Maryland	20814
(Address of principal executive offices)	(Zip Code)
(301) 986-1800	

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Edgar Filing: EAGLE BANCORP INC - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of October 30, 2014, the registrant had 26,033,899 shares of Common Stock outstanding.

Table Of Contents

**EAGLE BANCORP, INC.**

**TABLE OF CONTENTS**

**PART I. FINANCIAL INFORMATION**

<u>Item 1.</u>	<u>Financial Statements (Unaudited)</u>	3
	<u>Consolidated Balance Sheets</u>	3
	<u>Consolidated Statements of Operations</u>	4
	<u>Consolidated Statements of Comprehensive Income</u>	5
	<u>Consolidated Statements of Changes in Shareholders' Equity</u>	6
	<u>Consolidated Statements of Cash Flows</u>	7
	<u>Notes to Consolidated Financial Statements</u>	8

<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	38
----------------	--	----

<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	67
----------------	---	----

<u>Item 4.</u>	<u>Controls and Procedures</u>	67
----------------	--------------------------------	----

**PART II. OTHER INFORMATION** 68

<u>Item 1.</u>	<u>Legal Proceedings</u>	68
----------------	--------------------------	----

<u>Item 1A.</u>	<u>Risk Factors</u>	68
-----------------	---------------------	----

<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	68
----------------	--	----

<u>Item 3.</u>	<u>Defaults Upon Senior Securities</u>	68
----------------	--	----

<u>Item 4.</u>	<u>Mine Safety Disclosures</u>	68
----------------	--------------------------------	----

<u>Item 5.</u>	<u>Other Information</u>	68
----------------	--------------------------	----

<u>Item 6.</u>	<u>Exhibits</u>	68
----------------	-----------------	----

<u>Signatures</u>		71
-------------------	--	----

Table Of Contents**Item 1 – Financial Statements (Unaudited)****EAGLE BANCORP, INC.****Consolidated Balance Sheets (Unaudited)**

(dollars in thousands, except per share data)

	<b>September 30, 2014</b>	<b>December 31, 2013</b>	<b>September 30, 2013</b>
<b>Assets</b>			
Cash and due from banks	\$7,920	\$9,577	\$8,013
Federal funds sold	8,968	5,695	3,844
Interest bearing deposits with banks and other short-term investments	191,468	291,688	208,522
Investment securities available for sale, at fair value	382,468	378,133	355,830
Federal Reserve and Federal Home Loan Bank stock	10,657	11,272	11,246
Loans held for sale	41,254	42,030	39,206
Loans	3,432,548	2,945,158	2,796,840
Less allowance for credit losses	(44,954 )	(40,921 )	(39,687 )
Loans, net	3,387,594	2,904,237	2,757,153
Premises and equipment, net	17,848	16,737	16,319
Deferred income taxes	25,803	28,949	25,982
Bank owned life insurance	40,432	39,738	29,555
Intangible assets, net	3,321	3,510	3,597
Other real estate owned	8,623	9,225	11,285
Other assets	42,825	30,712	34,376
<b>Total Assets</b>	<b>\$4,169,181</b>	<b>\$3,771,503</b>	<b>\$3,504,928</b>
<b>Liabilities and Shareholders' Equity</b>			
<b>Liabilities</b>			
Deposits:			
Noninterest bearing demand	\$1,056,559	\$849,409	\$898,831
Interest bearing transaction	161,886	118,580	104,004
Savings and money market	1,944,593	1,811,088	1,538,630
Time, \$100,000 or more	190,137	203,706	249,594
Other time	180,675	242,631	193,000
Total deposits	3,533,850	3,225,414	2,984,059
Customer repurchase agreements	58,957	80,471	82,266
Long-term borrowings	109,300	39,300	39,300
Other liabilities	24,460	32,455	17,203
<b>Total Liabilities</b>	<b>3,726,567</b>	<b>3,377,640</b>	<b>3,122,828</b>

**Shareholders' Equity**

Edgar Filing: EAGLE BANCORP INC - Form 10-Q

Preferred stock, par value \$.01 per share, shares authorized 1,000,000, Series B, \$1,000 per share liquidation preference, shares issued and outstanding 56,600 at September 30, 2014, December 31, 2013 and September 30, 2013	56,600	56,600	56,600
Common stock, par value \$.01 per share; shares authorized 50,000,000, shares issued and outstanding 26,022,307, 25,885,863 and 25,799,220 respectively	255	253	252
Warrant	946	946	946
Additional paid in capital	247,811	242,990	241,131
Retained earnings	135,490	96,393	84,534
Accumulated other comprehensive income (loss)	1,512	(3,319 )	(1,363 )
<b>Total Shareholders' Equity</b>	442,614	393,863	382,100
<b>Total Liabilities and Shareholders' Equity</b>	\$4,169,181	\$3,771,503	\$3,504,928

See notes to consolidated financial statements.

Table Of Contents**EAGLE BANCORP, INC.****Consolidated Statements of Operations (Unaudited)**

(dollars in thousands, except per share data)

	<b>Nine Months Ended September 30,</b>		<b>Three Months Ended September 30,</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
<b>Interest Income</b>				
Interest and fees on loans	\$128,181	\$109,479	\$45,502	\$37,457
Interest and dividends on investment securities	6,911	5,589	2,255	2,082
Interest on balances with other banks and short-term investments	379	564	125	182
Interest on federal funds sold	11	10	4	3
Total interest income	135,482	115,642	47,886	39,724
<b>Interest Expense</b>				
Interest on deposits	6,925	8,122	2,189	2,544
Interest on customer repurchase agreements	107	197	38	64
Interest on long-term borrowings	1,788	1,247	1,024	413
Total interest expense	8,820	9,566	3,251	3,021
<b>Net Interest Income</b>	126,662	106,076	44,635	36,703
<b>Provision for Credit Losses</b>	7,179	7,094	2,111	1,372
<b>Net Interest Income After Provision For Credit Losses</b>	119,483	98,982	42,524	35,331
<b>Noninterest Income</b>				
Service charges on deposits	3,638	3,351	1,227	1,115
Gain on sale of loans	4,686	13,355	1,822	2,938
Gain on sale of investment securities	10	23	-	-
Increase in the cash surrender value of bank owned life insurance	919	420	295	231
Other income	3,782	3,263	1,417	952
Total noninterest income	13,035	20,412	4,761	5,236
<b>Noninterest Expense</b>				
Salaries and employee benefits	41,565	34,722	14,942	12,187
Premises and equipment expenses	9,570	8,949	3,374	3,222
Marketing and advertising	1,421	1,167	544	426
Data processing	4,592	4,456	1,572	1,386
Legal, accounting and professional fees	2,513	2,226	740	864
FDIC insurance	1,680	1,780	573	584
Other expenses	9,035	9,755	3,398	3,004
Total noninterest expense	70,376	63,055	25,143	21,673
<b>Income Before Income Tax Expense</b>	62,142	56,339	22,142	18,894
<b>Income Tax Expense</b>	22,611	21,335	8,054	7,137
<b>Net Income</b>	39,531	35,004	14,088	11,757
<b>Preferred Stock Dividends</b>	434	425	151	142

Edgar Filing: EAGLE BANCORP INC - Form 10-Q

<b>Net Income Available to Common Shareholders</b>	\$39,097	\$34,579	\$13,937	\$11,615
<b>Earnings Per Common Share</b>				
Basic	\$1.50	\$1.35	\$0.54	\$0.45
Diluted	\$1.47	\$1.31	\$0.52	\$0.44

See notes to consolidated financial statements.

Table Of Contents**EAGLE BANCORP, INC.****Consolidated Statements of Comprehensive Income (Unaudited)****(dollars in thousands)**

	<b>Nine Months Ended September 30, 2014</b>		<b>Three Months Ended September 30, 2014</b>	
	<b>2013</b>	<b>2014</b>	<b>2013</b>	<b>2013</b>
<b>Net Income</b>	\$39,531	\$35,004	\$14,088	\$11,757
<b>Other comprehensive income, net of tax:</b>				
Net unrealized gain (loss) on securities available for sale	4,837	(6,841)	(326)	(456)
Reclassification adjustment for net gains included in net income	(6)	(13)	-	-
Net change in unrealized gain (loss) on securities	4,831	(6,828)	(326)	(456)
<b>Comprehensive Income</b>	\$44,362	\$28,176	\$13,762	\$11,301

See notes to consolidated financial statements.



Table Of Contents**EAGLE BANCORP, INC.****Consolidated Statements of Changes in Shareholders' Equity (Unaudited)**

(dollars in thousands)

	Preferred Stock	Common Stock	Warrantin Capital	Additional Paid	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
<b>Balance January 1, 2014</b>	\$ 56,600	\$ 253	\$ 946	\$ 242,990	\$ 96,393	\$ (3,319 )	\$ 393,863
Net Income	-	-	-	-	39,531	-	39,531
Net change in other comprehensive income	-	-	-	-	-	4,831	4,831
Stock-based compensation	-	-	-	2,948	-	-	2,948
Common stock issued 122,015 shares under equity compensation plans	-	2	-	1,087	-	-	1,089
Tax benefits related to stock compensation	-	-	-	338	-	-	338
Employee stock purchase plan 14,429 shares	-	-	-	448	-	-	448
Preferred stock dividends	-	-	-	-	(434 )	-	(434 )
<b>Balance September 30, 2014</b>	<b>\$ 56,600</b>	<b>\$ 255</b>	<b>\$ 946</b>	<b>\$ 247,811</b>	<b>\$ 135,490</b>	<b>\$ 1,512</b>	<b>\$ 442,614</b>
<b>Balance January 1, 2013</b>	\$ 56,600	\$ 226	\$ 946	\$ 180,593	\$ 106,146	\$ 5,465	\$ 349,976
Net Income	-	-	-	-	35,004	-	35,004
Net change in other comprehensive income	-	-	-	-	-	(6,828 )	(6,828 )
10% common stock dividend 2,340,518 shares	-	23	-	56,158	(56,181 )	-	-
Cash paid in lieu of fractional shares	-	-	-	-	(10 )	-	(10 )
Stock-based compensation	-	-	-	2,429	-	-	2,429
Common stock issued 483,595 shares under equity compensation plans	-	3	-	1,244	-	-	1,247
Tax benefit on non-qualified options exercised	-	-	-	322	-	-	322
Employee stock purchase plan 20,218 shares	-	-	-	385	-	-	385
Preferred stock dividends	-	-	-	-	(425 )	-	(425 )
<b>Balance September 30, 2013</b>	<b>\$ 56,600</b>	<b>\$ 252</b>	<b>\$ 946</b>	<b>\$ 241,131</b>	<b>\$ 84,534</b>	<b>\$ (1,363 )</b>	<b>\$ 382,100</b>

See notes to consolidated financial statements.

6

---

Table Of Contents**EAGLE BANCORP, INC.****Consolidated Statements of Cash Flows (Unaudited)****(dollars in thousands)**

	<b>Nine Months Ended</b>	
	<b>September 30,</b>	
	<b>2014</b>	<b>2013</b>
<b>Cash Flows From Operating Activities:</b>		
Net Income	\$39,531	\$35,004
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	7,179	7,094
Depreciation and amortization	3,514	3,161
Gains on sale of loans	(4,686 )	(13,355 )
Securities premium amortization, net	2,638	2,306
Origination of loans held for sale	(384,890)	(853,068 )
Proceeds from sale of loans held for sale	390,352	1,054,140
Net increase in cash surrender value of BOLI	(919 )	(420 )
Decrease (increase) in deferred income taxes	3,146	(6,854 )
Decrease in fair value of other real estate owned	589	-
Loss on sale of other real estate owned	138	781
Net gain on sale of investment securities	(10 )	(23 )
Stock-based compensation expense	2,948	2,429
Excess tax benefits from stock-based compensation	(338 )	(322 )
Increase in other assets	(11,150 )	(3,733 )
Decrease in other liabilities	(7,995 )	(4,402 )
<b>Net cash provided by operating activities</b>	<b>40,047</b>	<b>222,738</b>
<b>Cash Flows From Investing Activities:</b>		
Decrease (increase) in interest bearing deposits with other banks and short-term investments	26	(53 )
Purchases of available for sale investment securities	(47,219 )	(114,259 )
Proceeds from maturities of available for sale securities	27,602	26,990
Proceeds from sale/call of available for sale securities	17,485	22,148
Purchases of Federal Reserve and Federal Home Loan Bank stock	(84 )	(705 )
Proceeds from redemption of federal reserve and federal home loan bank stock	699	153
Net increase in loans	(491,336)	(318,191 )
Purchases of BOLI	-	(15,000 )
Purchases of annuity	-	(11,184 )
Proceeds from sale of other real estate owned	205	3,068
Bank premises and equipment acquired	(4,392 )	(3,944 )
<b>Net cash used in investing activities</b>	<b>(497,014)</b>	<b>(410,977 )</b>
<b>Cash Flows From Financing Activities:</b>		
Increase in deposits	308,436	86,837
Decrease in customer repurchase agreements	(21,514 )	(19,072 )
Increase in long-term borrowings	70,000	-

Edgar Filing: EAGLE BANCORP INC - Form 10-Q

Payment of dividends on preferred stock	(434 )	(425 )
Proceeds from exercise of stock options	1,089	1,247
Excess tax benefits from stock-based compensation	338	322
Payment in lieu of fractional shares	-	(10 )
Proceeds from employee stock purchase plan	448	385
<b>Net cash provided by financing activities</b>	<b>358,363</b>	<b>69,284</b>
<b>Net Decrease In Cash and Cash Equivalents</b>	<b>(98,604 )</b>	<b>(118,955 )</b>
<b>Cash and Cash Equivalents at Beginning of Period</b>	<b>306,960</b>	<b>339,334</b>
<b>Cash and Cash Equivalents at End of Period</b>	<b>\$208,356</b>	<b>\$220,379</b>
<b>Supplemental Cash Flows Information:</b>		
Interest paid	\$8,646	\$10,078
Income taxes paid	\$24,750	\$23,945
<b>Non-Cash Investing Activities</b>		
Transfers from loans to other real estate owned	\$330	\$9,835

See notes to consolidated financial statements.

Table Of Contents

**EAGLE BANCORP, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 1. Summary of Significant Accounting Policies**

**Basis of Presentation**

The consolidated financial statements include the accounts of Eagle Bancorp, Inc. and its subsidiaries (the “Company”), EagleBank (the “Bank”), Eagle Commercial Ventures, LLC (“ECV”), Eagle Insurance Services, LLC, and Bethesda Leasing, LLC, with all significant intercompany transactions eliminated.

The consolidated financial statements of the Company included herein are unaudited. The consolidated financial statements reflect all adjustments, consisting of normal recurring accruals that in the opinion of management, are necessary to present fairly the results for the periods presented. The amounts as of and for the year ended December 31, 2013 were derived from audited consolidated financial statements. Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. There have been no significant changes to the Company’s Accounting Policies as disclosed in the Company’s Annual Report on Form 10-K for the year ended December 31, 2013. The Company believes that the disclosures are adequate to make the information presented not misleading. Certain reclassifications have been made to amounts previously reported to conform to the current period presentation.

These statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2013. Operating results for the three and nine months ended September 30, 2014 are not necessarily indicative of the results of operations to be expected for the remainder of the year, or for any other period.

**Nature of Operations**

The Company, through the Bank, conducts a full service community banking business, primarily in Montgomery County, Maryland, Washington, D.C., and Northern Virginia. The primary financial services offered by the Bank include real estate, commercial and consumer lending, as well as traditional deposit and repurchase agreement products. The Bank is also active in the origination and sale of residential mortgage loans and the origination of small business loans. The guaranteed portion of small business loans, guaranteed by the Small Business Administration (“SBA”), is typically sold to third party investors in a transaction apart from the loan’s origination. As of September 30, 2014, the Bank offers its products and services through eighteen banking offices and various electronic capabilities, including remote deposit services and mobile banking services. Eagle Insurance Services, LLC, a subsidiary of the Bank, offers access to insurance products and services through a referral program with a third party insurance broker. Eagle Commercial Ventures, LLC, a direct subsidiary of the Company, provides subordinated financing for the acquisition, development and construction of real estate projects. These transactions involve higher levels of risk, together with commensurate higher returns. Refer to Higher Risk Lending – Revenue Recognition below.

### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts in the financial statements and accompanying notes. Actual results may differ from those estimates and such differences could be material to the financial statements.

### **Cash Flows**

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks, federal funds sold, and interest bearing deposits with other banks which have an original maturity of three months or less.

Table Of Contents

**Loans Held for Sale**

The Company engages in sales of residential mortgage loans and the guaranteed portion of SBA loans originated by the Bank. Loans held for sale are carried at the lower of aggregate cost or fair value. Fair value is derived from secondary market quotations for similar instruments. Gains and losses on sales of these loans are recorded as a component of noninterest income in the consolidated statements of operations.

The Company's current practice is to sell residential mortgage loans on a servicing released basis, and, therefore, it has no intangible asset recorded for the value of such servicing as of September 30, 2014, December 31, 2013 and September 30, 2013. The sale of the guaranteed portion of SBA loans on a servicing retained basis gives rise to an Excess Servicing Asset, which is computed on a loan by loan basis with the unamortized amount being included in Intangible assets in the consolidated balance sheets. This Excess Servicing Asset is being amortized on a straight-line basis (with adjustment for prepayments) as an offset to servicing fees collected and is included in Other income in the consolidated statement of operations.

The Company enters into commitments to originate residential mortgage loans whereby the interest rate on the loan is determined prior to funding (i.e. rate lock commitments). Such rate lock commitments on mortgage loans to be sold in the secondary market are considered to be derivatives. To protect against the price risk inherent in residential mortgage loan commitments, the Company utilizes both "best efforts" and "mandatory delivery" forward loan sale commitments to mitigate the risk of potential decrease in the values of loans that would result from the exercise of the derivative loan commitments. Under a "best efforts" contract, the Company commits to deliver an individual mortgage loan of a specified principal amount and quality to an investor and the investor commits to a price that it will purchase the loan from the Company if the loan to the underlying borrower closes. Under a "mandatory delivery" contract, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price on or before a specified date. If the Company fails to deliver the amount of mortgages necessary to fulfill the commitment by the specified date, it is obligated to pay the investor a "pair-off" fee, based on then-current market prices, to compensate the investor for the shortfall. Such rate lock commitments on mortgage loans to be sold in the secondary market are considered to be derivatives but are effectively offset by whole loan purchase commitments from various investors. The period of time between issuance of a loan commitment to the customer and closing and sale of the loan to an investor generally ranges from 30 to 90 days under current market conditions. The Company protects itself from changes in interest rates through the use of best efforts forward delivery commitments, whereby the investor commits to purchase a loan at a price representing a premium on the day the borrower commits to an interest rate with the intent that the buyer/investor has assumed the interest rate risk on the loan. As a result, the Company is not generally exposed to losses on loans sold utilizing best efforts. Nor will it realize gains, related to rate lock commitments due to changes in interest rates. The market values of rate lock commitments and best efforts contracts are not readily ascertainable with precision because rate lock commitments and best efforts contracts are not actively traded. Because of the high correlation between rate lock commitments and best efforts contracts, no gain or loss should occur on the rate lock commitments.

In circumstances where the Company does not deliver the whole loan to an investor, but rather elects to retain the loan in its portfolio, the loan is transferred from held for sale at fair value.

### **Investment Securities**

The Company has no securities classified as trading, or as held to maturity. Marketable equity securities and debt securities not classified as held to maturity or trading are classified as available-for-sale. Securities available-for-sale are acquired as part of the Company's asset/liability management strategy and may be sold in response to changes in interest rates, current market conditions, loan demand, changes in prepayment risk and other factors. Securities available-for-sale are carried at fair value, with unrealized gains or losses being reported as accumulated other comprehensive income/(loss), a separate component of shareholders' equity, net of deferred income tax. Realized gains and losses, using the specific identification method, are included as a separate component of noninterest income in the consolidated statements of operations.

Premiums and discounts on investment securities are amortized/accreted to the earlier of call or maturity based on expected lives, which lives are adjusted based on prepayment assumptions and call optionality if any. Declines in the fair value of individual available-for-sale securities below their cost that are other-than-temporary in nature result in write-downs of the individual securities to their fair value. Factors affecting the determination of whether other-than-temporary impairment has occurred include a downgrading of the security by a rating agency, a significant deterioration in the financial condition of the issuer, or a change in management's intent and ability to hold a security for a period of time sufficient to allow for any anticipated recovery in fair value. Management systematically evaluates investment securities for other-than-temporary declines in fair value on a quarterly basis. This analysis requires management to consider various factors, which include (1) duration and magnitude of the decline in value, (2) the financial condition of the issuer or issuers and (3) structure of the security.



## Table Of Contents

The entire amount of an impairment loss is recognized in earnings only when (1) the Company intends to sell the security, or (2) it is more likely than not that the Company will have to sell the security before recovery of its amortized cost basis, or (3) the Company does not expect to recover the entire amortized cost basis of the security. In all other situations, only the portion of the impairment loss representing the credit loss must be recognized in earnings, with the remaining portion being recognized in shareholders' equity as comprehensive income, net of deferred taxes.

## **Loans**

Loans are stated at the principal amount outstanding, net of unamortized deferred costs and fees. Interest income on loans is accrued at the contractual rate on the principal amount outstanding. It is the Company's policy to discontinue the accrual of interest when circumstances indicate that collection is doubtful. Deferred fees and costs are being amortized on the interest method over the term of the loan.

Management considers loans impaired when, based on current information, it is probable that the Company will not collect all principal and interest payments according to contractual terms. Loans are evaluated for impairment in accordance with the Company's portfolio monitoring and ongoing risk assessment procedures. Management considers the financial condition of the borrower, cash flow of the borrower, payment status of the loan, and the value of the collateral, if any, securing the loan. Generally, impaired loans do not include large groups of smaller balance homogeneous loans such as residential real estate and consumer type loans which are evaluated collectively for impairment and are generally placed on nonaccrual when the loan becomes 90 days past due as to principal or interest. Loans specifically reviewed for impairment are not considered impaired during periods of "minimal delay" in payment (ninety days or less) provided eventual collection of all amounts due is expected. The impairment of a loan is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, or the fair value of the collateral if repayment is expected to be provided solely by the collateral. In appropriate circumstances, interest income on impaired loans may be recognized on a cash basis.

## **Higher Risk Lending – Revenue Recognition**

The Company has occasionally made higher risk acquisition, development, and construction ("ADC") loans that entail higher risks than ADC loans made following normal underwriting practices ("higher risk loan transactions"). These higher risk loan transactions are currently made through the Company's subsidiary, ECV. This activity is limited as to individual transaction amount and total exposure amounts based on capital levels and is carefully monitored. The loans are carried on the balance sheet at amounts outstanding and meet the loan classification requirements of the Accounting Standards Executive Committee ("AcSEC") guidance reprinted from the CPA Letter, Special Supplement, dated February 10, 1986 (also referred to as Exhibit 1 to AcSEC Practice Bulletin No. 1). Additional interest earned on certain of these higher risk loan transactions (as defined in the individual loan agreements) is recognized as realized under the provisions contained in AcSEC's guidance reprinted from the CPA Letter, Special Supplement, dated

February 10, 1986 (also referred to as Exhibit 1 to AcSEC Practice Bulletin No.1) and Staff Accounting Bulletin No. 101 (Revenue Recognition in Financial Statements). Such additional interest may be included as a component of noninterest income. ECV recorded no additional interest on higher risk transactions during 2014 and 2013 (although normal interest income was recorded). ECV had five higher risk lending transactions with balances outstanding at September 30, 2014 and December 31, 2013, amounting to \$6.3 million and \$7.4 million, respectively.

Table Of Contents

**Allowance for Credit Losses**

The allowance for credit losses represents an amount which in management's judgment, is adequate to absorb probable losses on existing loans and other extensions of credit that may become uncollectible. The adequacy of the allowance for credit losses is determined through careful and continuous review and evaluation of the loan portfolio and involves the balancing of a number of factors to establish a prudent level of allowance. Among the factors considered in evaluating the adequacy of the allowance for credit losses are lending risks associated with growth and entry into new markets, loss allocations for specific credits, the level of the allowance to nonperforming loans, historical loss experience, economic conditions, portfolio trends and credit concentrations, changes in the size and character of the loan portfolio, and management's judgment with respect to current and expected economic conditions and their impact on the existing loan portfolio. Allowances for impaired loans are generally determined based on collateral values. Loans or any portion thereof deemed uncollectible are charged against the allowance, while recoveries are credited to the allowance. Management adjusts the level of the allowance through the provision for credit losses, which is recorded as a current period operating expense. The allowance for credit losses consists of allocated and unallocated components.

The components of the allowance for credit losses represent an estimation done pursuant to Accounting Standards Codification ("ASC") Topic 450, "*Contingencies*," or ASC Topic 310, "*Receivables*." Specific allowances are established in cases where management has identified significant conditions or circumstances related to a specific credit that management believes indicate the probability that a loss may be incurred. For potential problem credits for which specific allowance amounts have not been determined, the Company establishes allowances according to the application of credit risk factors. These factors are set by management and approved by the appropriate Board Committee to reflect its assessment of the relative level of risk inherent in each risk grade. A third component of the allowance computation, termed a nonspecific or environmental factors allowance, is based upon management's evaluation of various environmental conditions that are not directly measured in the determination of either the specific allowance or formula allowance. Such conditions include general economic and business conditions affecting key lending areas, credit quality trends (including trends in delinquencies and nonperforming loans expected to result from existing conditions), loan volumes and concentrations, specific industry conditions within portfolio categories, recent loss experience in particular loan categories, duration of the current business cycle, bank regulatory examination results, findings of outside review consultants, and management's judgment with respect to various other conditions including credit administration and management and the quality of risk identification systems. Executive management reviews these environmental conditions quarterly, and documents the rationale for all changes.

Management believes that the allowance for credit losses is adequate; however, determination of the allowance is inherently subjective and requires significant estimates. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. Evaluation of the potential effects of these factors on estimated losses involves a high degree of uncertainty, including the strength and timing of economic cycles and concerns over the effects of a prolonged economic downturn in the current cycle. In addition, various regulatory agencies, as an integral part of their examination process, and independent consultants engaged by the Bank periodically review the Bank's loan portfolio and allowance for credit losses. Such review may result in recognition of adjustments to the allowance based on their judgments of information

available to them at the time of their examination.

### **Premises and Equipment**

Premises and equipment are stated at cost less accumulated depreciation and amortization computed using the straight-line method for financial reporting purposes. Premises and equipment are depreciated over the useful lives of the assets, which generally range from five to seven years for furniture, fixtures and equipment, to three to five years for computer software and hardware, and to ten to forty years for buildings and building improvements. Leasehold improvements are amortized over the terms of the respective leases, which may include renewal options where management has the positive intent to exercise such options, or the estimated useful lives of the improvements, whichever is shorter. The costs of major renewals and betterments are capitalized, while the costs of ordinary maintenance and repairs are expensed as incurred. These costs are included as a component of premises and equipment expenses on the consolidated statements of operations.

Table Of Contents

**Other Real Estate Owned (OREO)**

Assets acquired through loan foreclosure are held for sale and are initially recorded at the lower of cost or fair value less estimated selling costs when acquired, establishing a new cost basis. The new basis is supported by appraisals that are no more than twelve months old. Costs after acquisition are generally expensed. If the fair value of the asset declines, a write-down is recorded through noninterest expense. The valuation of foreclosed assets is subjective in nature and may be adjusted in the future because of changes in market conditions or appraised values.

**Goodwill and Other Intangible Assets**

Goodwill and other intangible assets are subject to impairment testing at least annually, or when events or changes in circumstances indicate the assets might be impaired. Intangible assets (other than goodwill) are amortized to expense using accelerated or straight-line methods over their respective estimated useful lives. The Company's testing of potential goodwill impairment (which is performed annually) at December 31, 2013 resulted in no impairment being recorded.

**Customer Repurchase Agreements**

The Company enters into agreements under which it sells securities subject to an obligation to repurchase the same securities. Under these arrangements, the Company may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Company to repurchase the assets. As a result, securities sold under agreements to repurchase are accounted for as collateralized financing arrangements and not as a sale and subsequent repurchase of securities. The agreements are entered into primarily as accommodations for large commercial deposit customers. The obligation to repurchase the securities is reflected as a liability in the Company's consolidated balance of sheets, while the securities underlying the securities sold under agreements to repurchase remain in the respective assets accounts and are delivered to and held as collateral by third party trustees.

**Marketing and Advertising**

Marketing and advertising costs are generally expensed as incurred.

## **Income Taxes**

The Company employs the liability method of accounting for income taxes as required by ASC Topic 740, "*Income Taxes*." Under the liability method, deferred tax assets and liabilities are determined based on differences between the financial statement carrying amounts and the tax basis of existing assets and liabilities (i.e., temporary timing differences) and are measured at the enacted rates that will be in effect when these differences reverse. The Company utilizes statutory requirements for its income tax accounting, and avoids risks associated with potentially problematic tax positions that may incur challenge upon audit, where an adverse outcome is more likely than not. Therefore, no provisions are made for either uncertain tax positions nor accompanying potential tax penalties and interest for underpayments of income taxes in the Company's tax reserves. In accordance with ASC Topic 740, the Company may establish a reserve against deferred tax assets in those cases where realization is less than certain, although no such reserves exist at September 30, 2014, December 31, 2013, or September 30, 2013.

## **Transfer of Financial Assets**

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity. In certain cases, the recourse to the Bank to repurchase assets may exist but is deemed immaterial based on the specific facts and circumstances.

Table Of Contents

**Earnings per Common Share**

Basic net income per common share is derived by dividing net income available to common shareholders by the weighted-average number of common shares outstanding during the period measured. Diluted earnings per common share is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding during the period measured including the potential dilutive effects of common stock equivalents.

**Stock-Based Compensation**

In accordance with ASC Topic 718, "*Compensation*," the Company records as compensation expense an amount equal to the amortization (over the remaining service period) of the fair value computed at the date of grant. Compensation expense on variable stock option grants (i.e. performance based grants) is recorded based on the probability of achievement of the goals underlying the performance grant. Refer to Note 9 for a description of stock-based compensation awards, activity and expense.

**New Authoritative Accounting Guidance**

In January 2014, the FASB issued ASU No. 2014-01, "*Accounting for Investments in Qualified Affordable Housing Projects*." ASU No. 2014-01 permits reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognize the net investment performance in the income statement as a component of income tax expense. This new guidance also requires new disclosures for all investors in these projects. ASU No. 2014-01 is effective for interim and annual reporting periods beginning after December 15, 2014. Upon adoption, the guidance must be applied retrospectively to all periods presented. However, entities that use the effective yield method to account for investments in these projects before adoption may continue to do so for these pre-existing investments. The Company currently accounts for such investments using the effective yield method and plans to continue to do so for these pre-existing investments after adopting ASU No. 2014-01 on January 1, 2015. The Company expects investments made after January 1, 2015 to meet the criteria required for the proportional amortization method and plans to make such an accounting policy election. The adoption of ASU No. 2014-01 is not expected to have a material impact on the Company's consolidated financial statements.

In January 2014, the FASB issued ASU No. 2014-04, "*Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure*." The objective of this guidance is to clarify when an in substance

repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. ASU No. 2014-04 states that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, ASU No. 2014-04 requires interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. ASU No. 2014-04 is effective for interim and annual reporting periods beginning after December 15, 2014. The adoption of ASU No. 2014-04 is not expected to have a material impact on the Company's consolidated financial statements.



Table Of Contents

**Note 2. Business Combinations**

On June 9, 2014, Eagle Bancorp, Inc. and its wholly owned subsidiary bank, EagleBank, entered into an Agreement and Plan of Reorganization (the “Agreement”) with Virginia Heritage Bank (“VHB”), pursuant to which VHB will be merged with and into EagleBank, with EagleBank surviving the merger (the “Merger”).

The merger received all required regulatory approvals and was completed on October 31, 2014.

At the effective time of the Merger, each outstanding share of VHB common stock will be converted into 0.6632 shares of Company common stock and \$7.50 in cash. The number of shares of Company common stock to be issued is 4,010,261 and the amount of cash paid is \$45,356,539.

The Company also assumed the 15,300 shares of VHB’s preferred stock which has an aggregate liquidation preference of \$15.3 million and was issued in connection with the U.S. Treasury’s Small Business Lending Fund Program.

The Company assumed the VHB stock plans. Options to purchase 448,895 shares of VHB common stock at a weighted average exercise price of \$11.77 per share will be “rolled over” into options to acquire 401,497 shares of Company common stock at a weighted average exercise price of \$13.17 per share.

**Note 3. Cash and Due from Banks**

Regulation D of the Federal Reserve Act requires that banks maintain noninterest reserve balances with the Federal Reserve Bank based principally on the type and amount of their deposits. During 2014, the Bank maintained balances at the Federal Reserve (in addition to vault cash) to meet the reserve requirements as well as balances to partially compensate for services. Late in 2008, the Federal Reserve in connection with the Emergency Economic Stabilization Act of 2008 began paying a nominal amount of interest on balances held, which interest on excess reserves was increased under provisions of the Dodd Frank Wall Street Reform and Consumer Protection Act passed in July 2010. Additionally, the Bank maintains interest-bearing balances with the Federal Home Loan Bank of Atlanta and noninterest bearing balances with six domestic correspondent banks as compensation for services they provide to the Bank.

**Note 4. Investment Securities Available-for-Sale**

Amortized cost and estimated fair value of securities available-for-sale are summarized as follows:

<b>September 30, 2014</b> <b>(dollars in thousands)</b>	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Estimated Fair Value</b>
U. S. Government agency securities	\$ 38,636	\$ 545	\$ 97	\$ 39,084
Residential mortgage backed securities	227,525	1,328	3,724	225,129
Municipal bonds	113,390	4,716	250	117,856
Other equity investments	396	3	-	399
	\$ 379,947	\$ 6,592	\$ 4,071	\$ 382,468

<b>December 31, 2013</b> <b>(dollars in thousands)</b>	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Estimated Fair Value</b>
U. S. Government agency securities	\$ 46,640	\$ 843	\$ 148	\$ 47,335
Residential mortgage backed securities	234,206	1,143	6,675	228,674
Municipal bonds	102,423	2,017	2,700	101,740
Other equity investments	396	-	12	384
	\$ 383,665	\$ 4,003	\$ 9,535	\$ 378,133

Table Of Contents

Gross unrealized losses and fair value by length of time that the individual available-for-sale securities have been in a continuous unrealized loss position are as follows:

	<b>Less than 12 Months Estimated</b>		<b>12 Months or Greater Estimated</b>		<b>Total Estimated</b>	
	<b>Fair Value</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>
<b>September 30, 2014</b> <b>(dollars in thousands)</b>						
U. S. Government agency securities	\$4,005	\$ 16	\$4,702	\$ 81	\$8,707	\$ 97
Residential mortgage backed securities	55,857	311	96,923	3,413	152,780	3,724
Municipal bonds	3,309	3	17,952	247	21,261	250
	\$63,171	\$ 330	\$119,577	\$ 3,741	\$182,748	\$ 4,071

	<b>Less than 12 Months Estimated</b>		<b>12 Months or Greater Estimated</b>		<b>Total Estimated</b>	
	<b>Fair Value</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>
<b>December 31, 2013</b> <b>(dollars in thousands)</b>						
U. S. Government agency securities	\$4,782	\$ 148	\$-	\$ -	\$4,782	\$ 148
Residential mortgage backed securities	155,475	5,992	15,658	683	171,133	6,675
Municipal bonds	50,450	2,512	3,196	188	53,646	2,700
Other equity investments	-	-	165	12	165	12
	\$210,707	\$ 8,652	\$19,019	\$ 883	\$229,726	\$ 9,535

The unrealized losses that exist are generally the result of changes in market interest rates and interest spread relationships since original purchases. The weighted average duration of debt securities, which comprise 99.9% of total investment securities, is relatively short at 4.1 years. If quoted prices are not available, fair value is measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. The Company does not believe that the investment securities that were in an unrealized loss position as of September 30, 2014 represent an other-than-temporary impairment for the reasons noted. The Company does not intend to sell the investments and it is more likely than not that the Company will not have to sell the securities before recovery of its amortized cost basis, which may be maturity. In addition, at September 30, 2014, the Company held \$10.7 million in equity securities in a combination of Federal Reserve Bank ("FRB") and Federal Home Loan Bank ("FHLB") stocks, which are required to be held for regulatory purposes and are not marketable.

The amortized cost and estimated fair value of investments available-for-sale by contractual maturity are shown in the table below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

15

---

Table Of Contents

<u>(dollars in thousands)</u>	<b>September 30, 2014</b>		<b>December 31, 2013</b>	
	<b>Amortized Cost</b>	<b>Estimated Fair Value</b>	<b>Amortized Cost</b>	<b>Estimated Fair Value</b>
U. S. Government agency securities maturing:				
One year or less	\$3,000	\$ 2,981	\$19,025	\$ 19,133
After one year through five years	29,152	29,565	27,615	28,202
Five years through ten years	6,484	6,538	-	-
Residential mortgage backed securities	227,525	225,129	234,206	228,674
Municipal bonds maturing:				
One year or less	2,846	2,876	25,718	26,008
After one year through five years	46,404	48,757		
Five years through ten years	62,682	64,649	76,705	75,732
Ten years through fifteen years	1,458	1,574	-	-
Other equity investments	396	399	396	384
	\$379,947	\$ 382,468	\$383,665	\$ 378,133

The carrying value of securities pledged as collateral for certain government deposits, securities sold under agreements to repurchase, and certain lines of credit with correspondent banks at September 30, 2014 was \$262.5 million. As of September 30, 2014 and December 31, 2013, there were no holdings of securities of any one issuer, other than the U.S. Government and U.S. Government agency securities that exceeded ten percent of shareholders' equity.

**Note 5. Derivatives**

As part of its mortgage banking activities, the Bank enters into interest rate lock commitments, which are commitments to originate loans where the interest rate on the loan is determined prior to funding and the customers have locked into that interest rate. The Bank then locks in the loan and interest rate with an investor and commits to deliver the loan if settlement occurs ("best efforts") or commits to deliver the locked loan in a binding ("mandatory") delivery program with an investor. Certain loans under interest rate lock commitments are covered under forward sales contracts of mortgage backed securities ("MBS"). Forward sales contracts of MBS are recorded at fair value with changes in fair value recorded in noninterest income. Interest rate lock commitments and commitments to deliver loans to investors are considered derivatives. The market value of interest rate lock commitments and best efforts contracts are not readily ascertainable with precision because they are not actively traded in stand-alone markets. The Bank determines the fair value of interest rate lock commitments and delivery contracts by measuring the fair value of the underlying asset, which is impacted by current interest rates, taking into consideration the probability that the interest rate lock commitments will close or will be funded.

Certain additional risks arise from these forward delivery contracts in that the counterparties to the contracts may not be able to meet the terms of the contracts. The Bank does not expect any counterparty to any MBS to fail to meet its obligation. Additional risks inherent in mandatory delivery programs include the risk that, if the Bank does not close the loans subject to interest rate risk lock commitments, it will still be obligated to deliver MBS to the counterparty under the forward sales agreement. Should this be required, the Bank could incur significant costs in acquiring replacement loans or MBS and such costs could have an adverse effect on mortgage banking operations.

The fair value of the derivatives is recorded as a freestanding asset or liability with the change in value being recognized in current earnings during the period of change.

At September 30, 2014 the Bank had derivative financial instruments with a notional value of \$30.7 million related to its forward contracts. The net fair value of these derivative instruments at September 30, 2014 were \$34 thousand included in other assets and \$18 thousand included in other liabilities. There were no derivative instruments in 2013.

Included in other noninterest income for the three and nine months ended September 30, 2014 was a net loss of \$194 thousand and a net gain of \$47 thousand, relating to derivative instruments. The amount included in other noninterest income for the three and nine months ended September 30, 2014 pertaining to its hedging activities was a net realized gain of \$140 thousand and a net realized loss of \$18 thousand. There were no derivative instruments or hedging activities in 2013.

Table Of Contents**Note 6. Loans and Allowance for Credit Losses**

The Bank makes loans to customers primarily in the Washington, DC metropolitan area and surrounding communities. A substantial portion of the Bank's loan portfolio consists of loans to businesses secured by real estate and other business assets.

Loans, net of unamortized net deferred fees, at September 30, 2014, December 31, 2013, and September 30, 2013 are summarized by type as follows:

<u>(dollars in thousands)</u>	<b>September 30, 2014</b>		<b>December 31, 2013</b>		<b>September 30, 2013</b>	
	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>
Commercial	\$798,489	23 %	\$694,350	24 %	\$682,413	25 %
Investment - commercial real estate	1,382,839	41 %	1,119,800	38 %	1,039,775	37 %
Owner occupied - commercial real estate	337,422	10 %	317,491	11 %	334,078	12 %
Real estate mortgage - residential	126,263	4 %	90,418	3 %	79,061	3 %
Construction - commercial and residential	634,736	18 %	574,167	19 %	507,653	18 %
Construction - C&I (owner occupied)	41,846	1 %	34,659	1 %	35,612	1 %
Home equity	107,291	3 %	110,242	4 %	108,889	4 %
Other consumer	3,662	-	4,031	-	9,359	-
Total loans	3,432,548	100 %	2,945,158	100 %	2,796,840	100 %
Less: Allowance for Credit Losses	(44,954 )		(40,921 )		(39,687 )	
Net loans	\$3,387,594		\$2,904,237		\$2,757,153	

Unamortized net deferred fees amounted to \$15.2 million, \$12.7 million, and \$10.9 million at September 30, 2014, December 31, 2013, and September 30, 2013, respectively.

As of September 30, 2014 and December 31, 2013, the Bank serviced \$67.1 million and \$67.6 million, respectively, of SBA loans which are not reflected as loan balances on the consolidated balance sheets.

*Loan Origination / Risk Management*

The Company's goal is to mitigate risks in the event of unforeseen threats to the loan portfolio as a result of economic downturn or other negative influences. Plans for mitigating inherent risks in managing loan assets include: carefully enforcing loan policies and procedures, evaluating each borrower's business plan during the underwriting process and throughout the loan term, identifying and monitoring primary and alternative sources for loan repayment, and obtaining collateral to mitigate economic loss in the event of liquidation. Specific loan reserves are established based upon credit and/or collateral risks on an individual loan basis. A risk rating system is employed to proactively estimate loss exposure and provide a measuring system for setting general and specific reserve allocations.

The composition of the Company's loan portfolio is heavily weighted toward commercial real estate, both owner occupied and investment real estate. The combination of owner occupied commercial real estate and owner occupied commercial real estate construction represent 11% of the loan portfolio. At September 30, 2014, the combination of commercial real estate and real estate construction loans represent approximately 70% of the loan portfolio. When owner occupied commercial real estate and owner occupied commercial construction loans are excluded, the percentage of commercial real estate and construction loans to total loans decreases to 59%. These loans are underwritten to mitigate lending risks typical of this type of loan such as declines in real estate values, changes in borrower cash flow and general economic conditions. The Bank's policy requires a maximum loan to value of 80% and minimum cash flow debt service coverage of 1.15 to 1.00. Personal guarantees are generally required, but may be limited. In making real estate commercial mortgage loans, the Bank generally requires that interest rates adjust not less frequently than five years.



Table Of Contents

The Company is also an active traditional commercial lender providing loans for a variety of purposes, including working capital, equipment and account receivable financing. This loan category represents approximately 23% of the loan portfolio at September 30, 2014 and was generally variable or adjustable rate. Commercial loans meet reasonable underwriting standards, including appropriate collateral and cash flow necessary to support debt service. Personal guarantees are generally required, but may be limited. SBA loans represent 1% of the commercial loan category of loans. In originating SBA loans, the Company assumes the risk of non-payment on the unguaranteed portion of the credit. The Company generally sells the guaranteed portion of the loan generating noninterest income from the gains on sale, as well as servicing income on the portion participated. SBA loans are subject to the same cash flow analyses as other commercial loans. SBA loans are subject to a maximum loan size established by the SBA.

Approximately 3% of the loan portfolio at September 30, 2014 consists of home equity loans and lines of credit and other consumer loans. These credits, while making up a smaller portion of the loan portfolio, demand the same emphasis on underwriting and credit evaluation as other types of loans advanced by the Bank.

The remaining 4% of the loan portfolio consists of residential mortgage loans. These are typically loans underwritten for shorter terms, generally less than 5 years.

Loans are secured primarily by duly recorded first deeds of trust. In some cases, the Bank may accept a recorded junior trust position. In general, borrowers will have a proven ability to build, lease, manage and/or sell a commercial or residential project and demonstrate satisfactory financial condition. Additionally, an equity contribution toward the project is customarily required.

Construction loans require that the financial condition and experience of the general contractor and major subcontractors be satisfactory to the Bank. Guaranteed, fixed price contracts are required whenever appropriate, along with payment and performance bonds or completion bonds for larger scale projects.

Loans intended for residential land acquisition, lot development and construction are made on the premise that the land: 1) is or will be developed for building sites for residential structures, and; 2) will ultimately be utilized for construction or improvement of residential zoned real properties, including the creation of housing. Residential development and construction loans will finance projects such as single-family subdivisions, planned unit developments, townhouses, and condominiums. Residential land acquisition, development and construction loans generally are underwritten with a maximum term of 36 months, including extensions approved at origination.

Commercial land acquisition and construction loans are secured by real property where loan funds will be used to acquire land and to construct or improve appropriately zoned real property for the creation of income producing or

owner user commercial properties. Borrowers are generally required to put equity into each project at levels determined by the appropriate Loan Committee. Commercial land acquisition and construction loans generally are underwritten with a maximum term of 24 months.

Substantially all construction draw requests must be presented in writing on American Institute of Architects documents and certified either by the contractor, the borrower and/or the borrower's architect. Each draw request shall also include the borrower's soft cost breakdown certified by the borrower or its chief financial officer. Prior to an advance, the Bank has an employee or a contractor inspects the project to determine that the work has been completed, to justify the draw requisition.

Commercial permanent loans are secured by improved real property, which is generating income in the normal course of operation. Debt service coverage, assuming stabilized occupancy, must be satisfactory to support a permanent loan. The debt service coverage ratio is ordinarily at least 1.15 to 1.00. As part of the underwriting process, debt service coverage ratios are stress tested assuming a 200 basis point increase in interest rates from their current levels.

Table Of Contents

Commercial permanent loans generally are underwritten with a term not greater than 10 years or the remaining useful life of the property, whichever is lower. The preferred term is between 5 to 7 years, with amortization to a maximum of 25 years.

The Company's loan portfolio includes loans made for real estate Acquisition, Development and Construction ("ADC") purposes, including both investment and owner occupied projects. ADC loans amounted to \$676.6 million at September 30, 2014. A portion of the ADC portfolio, both speculative and non-speculative, includes loan funded interest reserves at origination. ADC loans containing loan funded interest reserves represent approximately 37% of the outstanding ADC loan portfolio at September 30, 2014. The decision to establish a loan-funded interest reserve is made upon origination of the ADC loan and is based upon a number of factors considered during underwriting of the credit including: (i) the feasibility of the project; (ii) the experience of the sponsor; (iii) the creditworthiness of the borrower and guarantors; (iv) borrower equity contribution; and (v) the level of collateral protection. When appropriate, an interest reserve provides an effective means of addressing the cash flow characteristics of a properly underwritten ADC loan. The Company does not significantly utilize interest reserves in other loan products. The Company recognizes that one of the risks inherent in the use of interest reserves is the potential masking of underlying problems with the project and/or the borrower's ability to repay the loan. In order to mitigate this inherent risk, the Company employs a series of reporting and monitoring mechanisms on all ADC loans, whether or not an interest reserve is provided, including: (i) construction and development timelines which are monitored on an ongoing basis which track the progress of a given project to the timeline projected at origination; (ii) a construction loan administration department independent of the lending function; (iii) third party independent construction loan inspection reports; (iv) monthly interest reserve monitoring reports detailing the balance of the interest reserves approved at origination and the days of interest carry represented by the reserve balances as compared to the then current anticipated time to completion and/or sale of speculative projects; and (v) quarterly commercial real estate construction meetings among senior Company management, which includes monitoring of current and projected real estate market conditions. If a project has not performed as expected, it is not the customary practice of the Company to increase loan funded interest reserves.

From time to time the Company may make loans for its own portfolio or through its higher risk loan affiliate, ECV. Such loans, which are made to finance projects (which may also be financed at the Bank level), may have higher risk characteristics than loans made by the Bank, such as lower priority interests and/or higher loan to value ratios. The Company seeks an overall financial return on these transactions commensurate with the risks and structure of each individual loan. Certain transactions may bear current interest at a rate with a significant premium to normal market rates. Other loan transactions may carry a standard rate of current interest, but also earn additional interest based on a percentage of the profits of the underlying project or a fixed accrued rate of interest.

Table Of Contents

The following tables detail activity in the allowance for credit losses by portfolio segment for the three and nine months ended September 30, 2014 and 2013. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

(dollars in thousands)	Income Producing Commercial		Owner Occupied Commercial	Real Estate Mortgage	Construction Commercial and Home Equity		Other Consumer	Total
	Commercial	Real Estate	Real Estate	Residential	Residential	Equity	Consumer	
<b>Three months ended September 30, 2014</b>								
Allowance for credit losses:								
Balance at beginning of period	\$ 11,413	\$ 10,745	\$ 3,273	\$ 958	\$ 15,487	\$ 1,331	\$ 345	\$ 43,552
Loans charged-off	(317 )	(22 )	-	(48 )	(620 )	(230 )	-	(1,237 )
Recoveries of loans previously charged-off	519	-	-	-	6	2	1	528
Net loans charged-off	202	(22 )	-	(48 )	(614 )	(228 )	1	(709 )
Provision for credit losses	1,558	478	42	70	(237 )	259	(59 )	2,111
Ending balance	\$ 13,173	\$ 11,201	\$ 3,315	\$ 980	\$ 14,636	\$ 1,362	\$ 287	\$ 44,954
<b>Nine months ended September 30, 2014</b>								
Allowance for credit losses:								
Balance at beginning of period	\$ 9,780	\$ 10,359	\$ 3,899	\$ 944	\$ 13,934	\$ 1,871	\$ 134	\$ 40,921
Loans charged-off	(1,968 )	(22 )	(35 )	(138 )	(1,426 )	(379 )	(84 )	(4,052 )
Recoveries of loans previously charged-off	802	4	7	-	77	8	8	906
Net loans charged-off	(1,166 )	(18 )	(28 )	(138 )	(1,349 )	(371 )	(76 )	(3,146 )
Provision for credit losses	4,559	860	(556 )	174	2,051	(138 )	229	7,179
Ending balance	\$ 13,173	\$ 11,201	\$ 3,315	\$ 980	\$ 14,636	\$ 1,362	\$ 287	\$ 44,954
<b>For the Period Ended September 30, 2014</b>								
Allowance for credit losses:								
Individually evaluated for impairment	\$ 4,409	\$ 578	\$ 1,330	\$ -	\$ 1,478	\$ 218	\$ -	\$ 8,013
Collectively evaluated for impairment	8,764	10,623	1,985	980	13,158	1,144	287	36,941
Ending balance	\$ 13,173	\$ 11,201	\$ 3,315	\$ 980	\$ 14,636	\$ 1,362	\$ 287	\$ 44,954

(dollars in thousands)	Investment	Owner	Real	Construction				
	Commercial	Commercial	Mortgage	Commercial	Home	Other		
	Real Estate	Real Estate	Residential	Residential	Equity	Consumer	Total	
<b>Three months ended September 30, 2013</b>								
Allowance for credit losses:								
Balance at beginning of period	\$ 12,177	\$ 9,615	\$ 3,024	\$ 942	\$ 11,748	\$ 1,765	\$ 369	\$ 39,640
Loans charged-off	(966 )	(118 )	-	-	(300 )	(25 )	(11 )	(1,420 )
Recoveries of loans previously charged-off	89	-	-	-	6	-	-	95
Net loans charged-off	(877 )	(118 )	-	-	(294 )	(25 )	(11 )	(1,325 )
Provision for credit losses	346	359	(37 )	(332 )	1,026	5	5	1,372
Ending balance	\$ 11,646	\$ 9,856	\$ 2,987	\$ 610	\$ 12,480	\$ 1,745	\$ 363	\$ 39,687
<b>Nine months ended September 30, 2013</b>								
Allowance for credit losses:								
Balance at beginning of period	\$ 9,412	\$ 9,148	\$ 2,781	\$ 659	\$ 13,391	\$ 1,730	\$ 371	\$ 37,492
Loans charged-off	(3,380 )	(227 )	-	-	(2,010 )	(54 )	(63 )	(5,734 )
Recoveries of loans previously charged-off	139	-	-	-	681	9	6	835
Net loans charged-off	(3,241 )	(227 )	-	-	(1,329 )	(45 )	(57 )	(4,899 )
Provision for credit losses	5,475	935	206	(49 )	418	60	49	7,094
Ending balance	\$ 11,646	\$ 9,856	\$ 2,987	\$ 610	\$ 12,480	\$ 1,745	\$ 363	\$ 39,687
<b>For the Period Ended September 30, 2013</b>								
Allowance for credit losses:								
Individually evaluated for impairment	\$ 3,019	\$ 1,097	\$ 823	\$ 27	\$ 1,776	\$ 373	\$ 45	\$ 7,160
Collectively evaluated for impairment	8,627	8,759	2,164	583	10,704	1,372	318	32,527
Ending balance	\$ 11,646	\$ 9,856	\$ 2,987	\$ 610	\$ 12,480	\$ 1,745	\$ 363	\$ 39,687

Table Of Contents

The Company's recorded investments in loans as of September 30, 2014, December 31, 2013, and September 30, 2013 related to each balance in the allowance for loan losses by portfolio segment and disaggregated on the basis of the Company's impairment methodology was as follows:

(dollars in thousands)	Investment	Owner occupied	Real Estate	Construction				
	Commercial	Commercial	Mortgage	Commercial and	Home	Other		
	Commercial	Real Estate	Real Estate	Residential	Residential	Equity	Consumer	Total
<b>September 30, 2014</b>								
Recorded investment in loans:								
Individually evaluated for impairment	\$ 17,785	\$ 2,710	\$ 5,054	\$ -	\$ 17,479	\$ 745	\$ -	\$ 43,773
Collectively evaluated for impairment	780,704	1,380,129	332,368	126,263	659,103	106,546	3,662	3,388,775
Ending balance	\$ 798,489	\$ 1,382,839	\$ 337,422	\$ 126,263	\$ 676,582	\$ 107,291	\$ 3,662	\$ 3,432,548
<b>December 31, 2013</b>								
Recorded investment in loans:								
Individually evaluated for impairment	\$ 9,614	\$ 2,682	\$ 7,574	\$ 113	\$ 13,862	\$ 682	\$ 70	\$ 34,597
Collectively evaluated for impairment	684,736	1,117,118	309,917	90,305	594,964	109,560	3,961	2,910,561
Ending balance	\$ 694,350	\$ 1,119,800	\$ 317,491	\$ 90,418	\$ 608,826	\$ 110,242	\$ 4,031	\$ 2,945,158
<b>September 30, 2013</b>								
Recorded investment in loans:								
Individually evaluated for impairment	\$ 12,791	\$ 3,238	\$ 8,547	\$ 113	\$ 17,994	\$ 570	\$ 45	\$ 43,298

Collectively evaluated for impairment	669,622	1,036,537	325,531	78,948	525,271	108,319	9,314	2,753,542
Ending balance	\$ 682,413	\$ 1,039,775	\$ 334,078	\$ 79,061	\$ 543,265	\$ 108,889	\$ 9,359	\$ 2,796,840

At September 30, 2014, the nonperforming loans acquired from Fidelity & Trust Financial Corporation (“Fidelity”) have a carrying value of \$1.5 million and an unpaid principal balance of \$11.1 million and were evaluated separately in accordance with ASC Topic 310-30, “*Loans and Debt Securities Acquired with Deteriorated Credit Quality.*” The various impaired loans were recorded at estimated fair value with any excess being charged-off or treated as a non-accretable discount. Subsequent downward adjustments to the valuation of impaired loans acquired will result in additional loan loss provisions and related allowance for credit losses. Subsequent upward adjustments to the valuation of impaired loans acquired will result in accretable discount. No adjustments have been made to the fair value amounts of impaired loans subsequent to the allowable period of adjustment from the date of acquisition.

#### *Credit Quality Indicators*

The Company uses several credit quality indicators to manage credit risk in an ongoing manner. The Company's primary credit quality indicators are to use an internal credit risk rating system that categorizes loans into pass, watch, special mention, or classified categories. Credit risk ratings are applied individually to those classes of loans that have significant or unique credit characteristics that benefit from a case-by-case evaluation. These are typically loans to businesses or individuals in the classes which comprise the commercial portfolio segment. Groups of loans that are underwritten and structured using standardized criteria and characteristics, such as statistical models (e.g., credit scoring or payment performance), are typically risk rated and monitored collectively. These are typically loans to individuals in the classes which comprise the consumer portfolio segment.

The following are the definitions of the Company's credit quality indicators:

Pass: Loans in all classes that comprise the commercial and consumer portfolio segments that are not adversely rated, are contractually current as to principal and interest, and are otherwise in compliance with the contractual terms of the loan agreement. Management believes that there is a low likelihood of loss related to those loans that are considered pass.

Watch: Loan paying as agreed with generally acceptable asset quality; however the obligor's performance has not met expectations. Balance sheet and/or income statement has shown deterioration to the point that the obligor could not sustain any further setbacks. Credit is expected to be strengthened through improved obligor performance and/or additional collateral within a reasonable period of time.



Table Of Contents

Special Mention: Loans in the classes that comprise the commercial portfolio segment that have potential weaknesses that deserve management's close attention. If not addressed, these potential weaknesses may result in deterioration of the repayment prospects for the loan. The special mention credit quality indicator is not used for classes of loans that comprise the consumer portfolio segment. Management believes that there is a moderate likelihood of some loss related to those loans that are considered special mention.

Classified: Classified (a) Substandard - Loans inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the company will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard loans, does not have to exist in individual loans classified substandard.

Classified (b) Doubtful - Loans that have all the weaknesses inherent in a loan classified substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work to the advantage and strengthening of the assets, its classification as an estimated loss is deferred until its more exact status may be determined.

Table Of Contents

The Company's credit quality indicators are updated generally on a quarterly basis, but no less frequently than annually. The following table presents by class and by credit quality indicator, the recorded investment in the Company's loans and leases as of September 30, 2014, December 31, 2013, and September 30, 2013.

(dollars in thousands)	Pass	Watch and Special Mention	Substandard	Doubtful	Total Loans
<b>September 30, 2014</b>					
Commercial	\$ 761,502	\$ 19,202	\$ 17,785	\$ -	\$ 798,489
Investment - commercial real estate	1,362,060	18,069	2,710	-	1,382,839
Owner occupied - commercial real estate	320,960	11,408	5,054	-	337,422
Real estate mortgage – residential	125,363	900	-	-	126,263
Construction - commercial and residential	650,679	8,424	17,479	-	676,582
Home equity	104,601	1,945	745	-	107,291
Other consumer	3,662	-	-	-	3,662
Total	\$ 3,328,827	\$ 59,948	\$ 43,773	\$ -	\$ 3,432,548
<b>December 31, 2013</b>					
Commercial	\$ 655,409	\$ 29,327	\$ 9,614	\$ -	\$ 694,350
Investment - commercial real estate	1,095,285	21,833	2,682	-	1,119,800
Owner occupied - commercial real estate	294,337	15,580	7,574	-	317,491
Real estate mortgage – residential	89,501	804	113	-	90,418
Construction - commercial and residential	575,321	19,643	13,862	-	608,826
Home equity	107,415	2,145	682	-	110,242
Other consumer	3,961	-	70	-	4,031
Total	\$ 2,821,229	\$ 89,332	\$ 34,597	\$ -	\$ 2,945,158
<b>September 30, 2013</b>					
Commercial	\$ 638,074	\$ 31,638	\$ 12,701	\$ -	\$ 682,413
Investment - commercial real estate	1,014,556	21,981	3,238	-	1,039,775
Owner occupied - commercial real estate	305,426	20,105	8,547	-	334,078
Real estate mortgage – residential	78,221	727	113	-	79,061
Construction - commercial and residential	506,542	18,729	17,994	-	543,265
Home equity	106,073	2,246	570	-	108,889
Other consumer	9,313	-	46	-	9,359
Total	\$ 2,658,205	\$ 95,426	\$ 43,209	\$ -	\$ 2,796,840

*Nonaccrual and Past Due Loans*

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Table Of Contents

The following presents by class of loan, information related to nonaccrual loans as of the periods ended September 30, 2014, December 31, 2013 and September 30, 2013.

<b><u>(dollars in thousands)</u></b>	<b>September 30, 2014</b>	<b>December 31, 2013</b>	<b>September 30, 2013</b>
Commercial	\$ 15,431	\$ 6,779	\$ 7,607
Investment - commercial real estate	2,553	2,525	3,081
Owner occupied - commercial real estate	3,502	5,452	6,426
Real estate mortgage - residential	350	887	895
Construction - commercial and residential	6,919	8,366	8,981
Home equity	588	623	511
Other consumer	-	70	45
Total nonaccrual loans (1)(2)	\$ 29,343	\$ 24,702	\$ 27,546

(1) Excludes troubled debt restructurings (“TDRs”) that were performing under their restructured terms totaling \$7.9 million at September 30, 2014 and December 31, 2013, and \$10.0 million at September 30, 2013.

Gross interest income of \$959 thousand would have been recorded in 2014 if nonaccrual loans shown above had been current and in accordance with their original terms, while interest actually recorded on such loans was \$1.5 million. See Note 1 to the consolidated financial statements for a description of the Company’s policy for placing loans on nonaccrual status.

The following table presents by class, an aging analysis and the recorded investments in loans past due as of September 30, 2014 and December 31, 2013.

<b><u>(dollars in thousands)</u></b>	<b>Loans 30-59 Days Past Due</b>	<b>Loans 60-89 Days Past Due</b>	<b>Loans 90 Days or More Past Due</b>	<b>Total Past Due Loans</b>	<b>Current Loans</b>	<b>Total Recorded Investment in Loans</b>
September 30, 2014						
Commercial	\$ 1,592	\$ 1,274	\$ 15,431	\$ 18,297	\$ 780,192	\$ 798,489
Investment - commercial real estate	220	1,527	2,553	4,300	1,378,539	1,382,839
Owner occupied - commercial real estate	-	-	3,502	3,502	333,920	337,422

Edgar Filing: EAGLE BANCORP INC - Form 10-Q

Real estate mortgage – residential	135	-	350	485	125,778	126,263
Construction - commercial and residential	791	5,089	6,919	12,799	663,783	676,582
Home equity	449	1,296	588	2,333	104,958	107,291
Other consumer	8	20	-	28	3,634	3,662
Total	\$3,195	\$9,206	\$29,343	\$41,744	\$3,390,804	\$3,432,548

December 31, 2013

Commercial	\$1,698	\$11,146	\$6,779	\$19,623	\$674,727	\$694,350
Investment - commercial real estate	818	-	2,525	3,343	1,116,457	1,119,800
Owner occupied - commercial real estate	360	2,121	5,452	7,933	309,558	317,491
Real estate mortgage – residential	-	-	887	887	89,531	90,418
Construction - commercial and residential	-	-	8,366	8,366	600,460	608,826
Home equity	626	359	623	1,608	108,634	110,242
Other consumer	-	15	70	85	3,946	4,031
Total	\$3,502	\$13,641	\$24,702	\$41,845	\$2,903,313	\$2,945,158

Table Of Contents*Impaired Loans*

Loans are considered impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impairment is evaluated in total for smaller-balance loans of a similar nature and on an individual loan basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

The following table presents by class, information related to impaired loans for the periods ended September 30, 2014, December 31, 2013 and September 30, 2013.

	<b>Unpaid Contractual Principal Balance</b>	<b>Recorded Investment With No Allowance</b>	<b>Recorded Investment With Allowance</b>	<b>Total Recorded Investment</b>	<b>Related Allowance</b>	<b>Average Recorded Investment Quarter To Date</b>	<b>Year To Date</b>	<b>Interest Income Recognized Quarter To Date</b>	<b>Year To Date</b>
<b>September 30, 2014</b>									
Commercial	\$ 16,531	\$ 950	\$ 14,481	\$ 15,431	\$ 4,409	\$ 12,051	\$ 12,132	\$ 228	\$ 231
Investment - commercial real estate	6,284	4,839	1,070	5,909	578	5,975	5,873	(71)	7
Owner occupied - commercial	3,502	391	3,111	3,502	1,330	3,366	4,877	6	6
Real estate mortgage – residential	350	350	-	350	-	500	665	-	-
Construction - commercial and residential	11,931	9,785	1,655	11,440	1,478	11,429	12,004	159	711
Home equity	588	125	463	588	218	496	553	4	4
Other consumer	-	-	-	-	-	-	33	-	-
<b>Total</b>	<b>\$ 39,186</b>	<b>\$ 16,440</b>	<b>\$ 20,780</b>	<b>\$ 37,220</b>	<b>\$ 8,013</b>	<b>\$ 33,817</b>	<b>\$ 36,137</b>	<b>\$ 326</b>	<b>\$ 959</b>
<b>December 31, 2013</b>									
Commercial	\$ 6,779	\$ 2,327	\$ 4,452	\$ 6,779	\$ 1,323	\$ 8,193	\$ 8,877	\$ 53	\$ 131
Investment - commercial real estate	5,902	1,322	4,580	5,902	1,098	6,183	5,755	38	175

Edgar Filing: EAGLE BANCORP INC - Form 10-Q

Owner occupied - commercial	5,452	111	5,341	5,452	1,853	5,939	6,285	52	108
Real estate mortgage – residential	887	774	113	887	27	891	792	2	2
Construction - commercial and residential	13,233	5,358	7,575	12,933	1,625	13,405	17,298	44	169
Home equity	623	-	623	623	526	567	508	2	4
Other consumer	70	-	70	70	68	58	34	1	2
Total	\$ 32,946	\$ 9,892	\$ 22,754	\$ 32,646	\$ 6,520	\$ 35,236	\$ 39,549	\$ 192	\$ 591

**September 30, 2013**

Commercial	\$ 9,607	\$ 2,442	\$ 7,165	\$ 9,607	\$ 3,019	\$ 10,184	\$ 9,402	\$(7 )	\$ 78
Investment - commercial real estate	6,464	1,451	5,013	6,464	1,097	5,934	5,719	62	137
Owner occupied - commercial	6,426	5,530	896	6,426	823	6,432	6,493	(43 )	56
Real estate mortgage – residential	895	783	112	895	27	843	769	-	-
Construction - commercial and residential	13,876	5,892	7,684	13,576	1,776	14,033	18,315	41	125
Home equity	511	37	474	511	373	461	479	2	2
Other consumer	45	-	45	45	45	28	25	1	1
Total	\$ 37,824	\$ 16,135	\$ 21,389	\$ 37,524	\$ 7,160	\$ 37,915	\$ 41,202	\$ 56	\$ 399

Table Of Contents*Modifications*

A modification of a loan constitutes a troubled debt restructuring (“TDR”) when a borrower is experiencing financial difficulty and the modification constitutes a concession. The Company offers various types of concessions when modifying a loan. Commercial and industrial loans modified in a TDR often involve temporary interest-only payments, term extensions, and converting revolving credit lines to term loans. Additional collateral, a co-borrower, or a guarantor is often requested. Commercial mortgage and construction loans modified in a TDR often involve reducing the interest rate for the remaining term of the loan, extending the maturity date at an interest rate lower than the current market rate for new debt with similar risk, or substituting or adding a new borrower or guarantor. Construction loans modified in a TDR may also involve extending the interest-only payment period.

Loans modified in a TDR for the Company may have the financial effect of increasing the specific allowance associated with the loan. An allowance for impaired consumer and commercial loans that have been modified in a TDR is measured based on the present value of expected future cash flows discounted at the loan’s effective interest rate, the loan’s observable market price, or the estimated fair value of the collateral, less any selling costs, if the loan is collateral dependent. Management exercises significant judgment in developing these estimates.

The following table presents by class, information related to loans modified in a TDR held by the Company during the periods ended September 30, 2014 and December 31, 2013.

(dollars in thousands)	Number of Contracts	TDRs Performing to Modified Terms	TDRs Not Performing to Modified Terms	Total TDRs
<b>September 30, 2014</b>				
Investment - commercial real estate	2	\$ 3,356	\$ -	\$3,356
Owner occupied - commercial real estate	1	-	2,118	2,118
Construction - commercial and residential	2	4,521	912	5,433
Total	5	\$ 7,877	\$ 3,030	\$10,907
<b>December 31, 2013</b>				
Commercial	3	\$ -	\$ 4,042	\$4,042
Investment - commercial real estate	3	3,377	217	3,594
Owner occupied - commercial real estate	1	-	4,081	4,081
Construction - commercial and residential	2	4,567	912	5,479
Total	9	\$ 7,944	\$ 9,252	\$17,196



During the first nine months ended September 30, 2014, five nonperforming TDRs totaling \$8.3 million were removed from TDR status after the loans migrated from nonperforming loans. Two nonperforming TDRs totaling \$6.1 million were sold during the second quarter, an owner occupied loan totaling \$4.1 million and a commercial loan totaling \$2.0 million. One nonperforming TDR totaling approximately \$2.0 million was reclassified to OREO after the Company took possession of the underlying collateral. The Company was paid off on another TDR totaling \$217 thousand. Finally, one TDR totaling \$95 thousand was charged-off. One TDR totaling approximately \$2.1 million experienced a default on its modified terms during the first nine months of 2014, as compared to the first nine months of 2013, three performing TDRs totaling approximately \$6.1 million experienced defaults on their modified terms. A default is considered to have occurred once the TDR is past due 90 days or more, or it has been placed on nonaccrual. The previously performing TDR was reclassified to nonperforming loans during the three and nine months ended September 30, 2014. These three previously performing TDRs were reclassified to nonperforming loans during the nine months of 2013. Commercial and consumer loans modified in a TDR are closely monitored for delinquency as an early indicator of possible future default. If loans modified in a TDR subsequently default, the Company evaluates the loan for possible further impairment. The allowance may be increased, adjustments may be made in the allocation of the allowance, or partial charge-offs may be taken to further write-down the carrying value of the loan. There was one loan modified in a TDR during the three and nine months ended September 30, 2014. There were no loans modified in a TDR during the three and nine months ended September 30, 2013.

Table Of Contents**Note 7. Borrowings**

On August 5, 2014, the Company completed the sale of \$70.0 million of its 5.75% subordinated notes, due September 1, 2024 (the “Notes”). The Notes were offered to the public at par. The Company plans to use the proceeds of the offering in part to pay the cash portion of the Virginia Heritage Bank merger consideration, and in part for general corporate purposes, including but not limited to contribution of capital to its subsidiaries, including EagleBank. The net proceeds were approximately \$68.8 million, net of \$1.2 million in deferred financing costs which will be amortized over the life of the Notes.

**Note 8. Net Income per Common Share**

The calculation of net income per common share for the nine and three months ended September 30, 2014 and 2013 was as follows.

(dollars and shares in thousands, except per share data)	Nine Months Ended September 30,		Three Months Ended September 30,	
	2014	2013	2014	2013
Basic:				
Net income available to common shareholders	\$39,097	\$34,579	\$13,937	\$11,615
Average common shares outstanding	25,978	25,689	26,024	25,784
Basic net income per common share	\$1.50	\$1.35	\$0.54	\$0.45
Diluted:				
Net income available to common shareholders	\$39,097	\$34,579	\$13,937	\$11,615
Average common shares outstanding	25,978	25,689	26,024	25,784
Adjustment for common share equivalents	640	615	630	642
Average common shares outstanding-diluted	26,618	26,304	26,654	26,426
Diluted net income per common share	\$1.47	\$1.31	\$0.52	\$0.44
Anti-dilutive shares	21,000	101,466	21,000	95,966

**Note 9. Stock-Based Compensation**

The Company maintains the 1998 Stock Option Plan (“1998 Plan”), the 2006 Stock Plan (“2006 Plan”) and the 2011 Employee Stock Purchase Plan (“2011 ESPP”). In connection with the acquisition of Fidelity, the Company assumed the Fidelity 2004 Long Term Incentive Plan and 2005 Long Term Incentive Plan (the “Fidelity Plans”). No additional options may be granted under the 1998 Plan or the Fidelity Plans.

The 2006 Plan provides for the issuance of awards of incentive stock options, non-qualifying stock options, restricted stock and stock appreciation rights to selected key employees and members of the Board. As amended, 1,996,500 shares of common stock are subject to issuance pursuant to awards under the 2006 Plan. Stock options and restricted stock awards are made with an exercise price equal to the average of the high and low price of the Company’s shares at the date of grant.

For awards that are service based, compensation expense is being recognized over the service (vesting) period based on fair value, which for stock option grants is computed using the Black-Scholes model, and for restricted stock awards is based on the average of the high and low stock price of the Company’s shares on the date of grant. For awards that are performance-based, compensation expense is recorded based on the probability of achievement of the goals underlying the grant. No performance-based awards are outstanding at September 30, 2014.

In February 2014, the Company awarded three employees stock options to purchase 21,000 shares which have a ten-year term and vest in five substantially equal installments beginning on the first anniversary of the date of grant.

Table Of Contents

In February 2014, the Company awarded 58,187 shares of restricted stock to senior officers and employees. The shares vest in three substantially equal installments beginning on the first anniversary of the date of grant.

In March 2014, the Company awarded 20,760 shares of restricted stock to directors. The shares vest in three substantially equal installments beginning on the first anniversary of the date of grant.

Below is a summary of changes in shares pursuant to our equity compensation plans for the nine months ended September 30, 2014 and 2013. The information excludes restricted stock units and awards.

	<b>Nine Months Ended September 30,</b>			
	<b>2014</b>		<b>2013</b>	
	<b>Shares</b>	<b>Weighted-Average Exercise Price</b>	<b>Shares</b>	<b>Weighted-Average Exercise Price</b>
Beginning Balance	501,334	\$ 10.34	722,155	\$ 10.18
Issued	21,000	32.77	3,300	20.03
Exercised	(64,926 )	16.78	(117,791)	10.58
Forfeited	(110 )	5.76	(2,090 )	7.65
Expired	(1,225 )	9.00	(23,113 )	10.05
Ending Balance	456,073	\$ 10.46	582,461	\$ 10.17

The following summarizes information about stock options outstanding at September 30, 2014. The information excludes restricted stock units and awards.

<b>Outstanding:</b>	<b>Stock Options</b>	<b>Weighted-Average Exercise Price</b>	<b>Weighted-Average Remaining Contractual Life</b>
<b>Range of Exercise Prices</b>	<b>Outstanding</b>	<b>Exercise Price</b>	<b>Contractual Life</b>
\$5.76 - \$8.00	236,369	\$ 5.76	4.25
\$8.01 - \$10.00	54,807	9.91	0.27
\$10.01 - \$20.00	109,994	12.55	3.02
\$20.01 - \$33.44	54,903	27.06	4.78

456,073      \$ 10.46                      3.54

<b><u>Exercisable:</u></b>	<b>Stock Options</b>	<b>Weighted-Average</b>
<b>Range of Exercise Prices</b>	<b>Exercisable</b>	<b>Exercise Price</b>
\$5.76 - \$8.00	179,459	\$ 5.76
\$8.01 - \$10.00	54,807	9.91
\$10.01 - \$20.00	89,656	12.77
\$20.01 - \$33.44	31,263	23.82
	355,185	\$ 9.76

Table Of Contents

The fair value of each stock option grant is estimated on the date of grant using the Black-Scholes option pricing model with the assumptions as shown in the table below used for grants during the nine months ended September 30, 2014 and the years ended December 31, 2013 and 2012.

	<b>Nine Months Ended September 30, 2014</b>	<b>Years Ended December 31,</b>			
		<b>2013</b>	<b>2012</b>		
Expected Volatility	34.25	%	34.12%	36.64%	
Weighted-Average Volatility	34.24	%	34.12%	36.64%	
Expected Dividends	0.0	%	0.0 %	0.0 %	
Expected Term (In years)	7.5		7.5	7.5	
Risk-Free Rate	2.11	%	1.31 %	1.13 %	
Weighted-Average Fair Value (Grant date)	\$ 13.49		\$7.83	\$6.35	

The expected lives are based on the “simplified” method allowed by ASC Topic 718 “*Compensation*,” whereby the expected term is equal to the midpoint between the vesting period and the contractual term of the award.

The total intrinsic value of outstanding stock options was \$9.9 million at September 30, 2014. The total intrinsic value of stock options exercised during the nine months ended September 30, 2014 and 2013 was \$1.1 million and \$1.3 million, respectively. The total fair value of stock options vested was \$125 thousand and \$126 thousand for the nine months ended September 30, 2014 and 2013, respectively. Unrecognized stock-based compensation expense related to stock options totaled \$350 thousand at September 30, 2014. At such date, the weighted-average period over which this unrecognized stock option expense is expected to be recognized was 4.02 years.

The Company has unvested restricted stock award grants of 500,356 shares under the 2006 Plan at September 30, 2014. Unrecognized stock based compensation expense related to restricted stock awards totaled \$8.4 million at September 30, 2014. At such date, the weighted-average period over which this unrecognized expense was expected to be recognized was 2.24 years. The following table summarizes the unvested restricted stock awards at September 30, 2014 and 2013.

<b>Nine Months Ended September 30,</b>			
<b>2014</b>	<b>2013</b>		
<b>Shares</b>	<b>Weighted-</b>	<b>Shares</b>	<b>Weighted-</b>
	<b>Average</b>		<b>Average</b>
	<b>Grant</b>		<b>Grant</b>

		<b>Date Fair Value</b>		<b>Date Fair Value</b>
Unvested at Beginning	614,580	\$ 18.71	348,350	\$ 13.79
Issued	78,947	33.24	424,450	20.64
Forfeited	(8,250 )	25.28	(933 )	15.68
Vested	(184,921)	17.54	(156,902)	13.04
Unvested at End	500,356	\$ 21.33	614,965	\$ 18.71

Approved by shareholders in May 2011, the 2011 ESPP reserved 550,000 shares of common stock (as adjusted for stock dividends) for issuance to employees. Whole shares are sold to participants in the plan at 85% of the lower of the stock price at the beginning or end of each quarterly offering period. The 2011 ESPP is available to all eligible employees who have completed at least one year of continuous employment, work at least 20 hours per week and at least five months a year. Participants may contribute a minimum of \$10 per pay period to a maximum of \$6,250 per offering period or \$25,000 annually (not to exceed more than 10% of compensation per pay period). At September 30, 2014, the 2011 ESPP had 458,373 shares remaining for issuance.

Included in salaries and employee benefits the Company recognized \$3.0 million and \$2.4 million in stock-based compensation expense (including the ESPP) for the nine months ended September 30, 2014 and 2013, respectively. Stock-based compensation expense is recognized ratably over the requisite service period for all awards.

Table Of Contents**Note 10. Other Comprehensive Income**

The following table presents the components of other comprehensive income (loss) for the three and nine months ended September 30, 2014 and 2013.

<b>(dollars in thousands)</b>	<b>Before Tax</b>	<b>Tax Effect</b>	<b>Net of Tax</b>
<b>Three Months Ended September 30, 2014</b>			
Net unrealized gain on securities available-for-sale:			
Net unrealized gain on securities available-for-sale	\$(543 )	\$(217 )	\$(326 )
Less: Reclassification adjustment for net gains included in net income	-	-	-
Other Comprehensive Income Gain	\$(543 )	\$(217 )	\$(326 )
<b>Three Months Ended September 30, 2013</b>			
Net unrealized loss on securities available-for-sale:			
Net unrealized loss on securities available-for-sale	\$(760 )	\$(304 )	\$(456 )
Less: Reclassification adjustment for net gains included in net income	-	-	-
Other Comprehensive Income Loss	\$(760 )	\$(304 )	\$(456 )
<b>Nine Months Ended September 30, 2014</b>			
Net unrealized gain on securities available-for-sale:			
Net unrealized gain on securities available-for-sale	\$8,062	\$3,225	\$4,837
Less: Reclassification adjustment for net gains included in net income	(10 )	(4 )	(6 )
Other Comprehensive Income Gain	\$8,052	\$3,221	\$4,831
<b>Nine Months Ended September 30, 2013</b>			
Net unrealized loss on securities available-for-sale:			
Net unrealized loss on securities available-for-sale	\$(11,402)	\$(4,561)	\$(6,841)
Less: Reclassification adjustment for net gains included in net income	(23 )	(10 )	(13 )
Other Comprehensive Income Loss	\$(11,379)	\$(4,551)	\$(6,828)



Table Of Contents

The following table presents the changes in each component of accumulated other comprehensive income (loss), net of tax, for the three and nine months ended September 30, 2014 and 2013.

(dollars in thousands)	Securities Available For Sale	Accumulated Other Comprehensive (Loss) Income
<b>Three Months Ended September 30, 2014</b>		
<b>Balance at Beginning of Period</b>	\$ 1,838	\$ 1,838
Other comprehensive income before reclassifications	(326 )	(326 )
Amounts reclassified from accumulated other comprehensive income	-	-
Net other comprehensive income during period	(326 )	(326 )
Balance at End of Period	\$ 1,512	\$ 1,512
<b>Three Months Ended September 30, 2013</b>		
<b>Balance at Beginning of Period</b>	\$ (907 )	\$ (907 )
Other comprehensive (loss) before reclassifications	(456 )	(456 )
Amounts reclassified from accumulated other comprehensive income	-	-
Net other comprehensive (loss) during period	(456 )	(456 )
Balance at End of Period	\$ (1,363 )	\$ (1,363 )
<b>Nine Months Ended September 30, 2014</b>		
<b>Balance at Beginning of Period</b>	\$ (3,319 )	\$ (3,319 )
Other comprehensive income before reclassifications	4,837	4,837
Amounts reclassified from accumulated other comprehensive income	(6 )	(6 )
Net other comprehensive income during period	4,831	4,831
Balance at End of Period	\$ 1,512	\$ 1,512
<b>Nine Months Ended September 30, 2013</b>		
<b>Balance at Beginning of Period</b>	\$ 5,465	\$ 5,465
Other comprehensive (loss) before reclassifications	(6,841 )	(6,841 )
Amounts reclassified from accumulated other comprehensive income	(13 )	(13 )
Net other comprehensive (loss) during period	(6,828 )	(6,828 )
Balance at End of Period	\$ (1,363 )	\$ (1,363 )

Table Of Contents

The following table presents the amounts reclassified out of each component of accumulated other comprehensive income (loss) for the three and nine months ended September 30, 2014 and 2013.

<b>Details about Accumulated Other Comprehensive Income Components (dollars in thousands)</b>	<b>Amount Reclassified from Accumulated Other Comprehensive (Loss) Income Three Months Ended September 30,</b>		<b>Affected Line Item in the Statement Where Net Income is Presented</b>
	<b>2014</b>	<b>2013</b>	
Realized gain on sale of investment securities	\$ -	\$ -	Gain on sale of investment securities
	-	-	Tax Expense
Total Reclassifications for the Period	\$ -	\$ -	Net of Tax

<b>Details about Accumulated Other Comprehensive Income Components (dollars in thousands)</b>	<b>Amount Reclassified from Accumulated Other Comprehensive (Loss) Income Nine Months Ended September 30,</b>		<b>Affected Line Item in the Statement Where Net Income is Presented</b>
	<b>2014</b>	<b>2013</b>	
Realized gain on sale of investment securities	\$ 10	\$ 23	Gain on sale of investment securities
	(4 )	(10 )	Tax Expense
Total Reclassifications for the Period	\$ 6	\$ 13	Net of Tax

**Note 11. Fair Value Measurements**

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction occurring in the principal market (or most advantageous market in the absence of a principal market) for such asset or liability. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Such valuation techniques are consistently applied. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability. ASC Topic 820, "*Fair Value Measurements and Disclosures*," establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1 Quoted prices in active exchange markets for identical assets or liabilities; also includes certain U.S. Treasury and other U.S. Government and agency securities actively traded in over-the-counter markets.

Level 2 Observable inputs other than Level 1 including quoted prices for similar assets or liabilities, quoted prices in less active markets, or other observable inputs that can be corroborated by observable market data; also includes derivative contracts whose value is determined using a pricing model with observable market inputs or can be derived principally from or corroborated by observable market data. This category generally includes certain U.S. Government and agency securities, corporate debt securities, derivative instruments, and residential mortgage loans held for sale.

Level 3 Unobservable inputs supported by little or no market activity for financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation; also includes observable inputs for single dealer nonbinding quotes not corroborated by observable market data. This category generally includes certain private equity investments, retained interests from securitizations, and certain collateralized debt obligations.

Table Of ContentsAssets and Liabilities Recorded as Fair Value on a Recurring Basis

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis as of September 30, 2014 and December 31, 2013.

(dollars in thousands)	Quoted Prices (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)	Total (Fair Value)
<b>September 30, 2014</b>				
Investment securities available for sale:				
U. S. Government agency securities	\$ -	\$ 39,084	\$ -	\$39,084
Residential mortgage backed securities	-	225,129	-	225,129
Municipal bonds	-	117,856	-	117,856
Other equity investments	180	-	219	399
Derivative assets	-	-	34	34
Residential mortgage loans held for sale	-	41,254	-	41,254
Total assets measured at fair value on a recurring basis as of September 30, 2014	\$ 180	\$ 423,323	\$ 253	\$423,756
<b>December 31, 2013</b>				
Investment securities available for sale:				
U. S. Government agency securities	\$ -	\$ 47,335	\$ -	\$47,335
Residential mortgage backed securities	-	228,674	-	228,674
Municipal bonds	-	101,740	-	101,740
Other equity investments	165	-	219	384
Derivative assets	-	-	-	-
Residential mortgage loans held for sale	-	42,030	-	42,030
Total assets measured at fair value on a recurring basis as of December 31, 2013	\$ 165	\$ 419,779	\$ 219	\$420,163

Investment Securities Available-for-Sale

Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair value is measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange such as the New York Stock Exchange, Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include U.S. Government agency debt securities, mortgage backed securities issued by government sponsored entities and municipal bonds. Securities classified as Level 3 include securities in less liquid markets, the carrying amount approximate the fair value.

The Company's residential loans held for sale are reported on an aggregate basis at the lower of cost or fair value.

Table Of Contents

The following is a reconciliation of activity for assets measured at fair value based on Significant Other Unobservable Inputs (Level 3):

<b>(dollars in thousands)</b>	<b>Other Equity Investments</b>	<b>Derivative Assets</b>
Beginning balance at December 31, 2013	\$ 219	\$ -
Realized gains included in other noninterest income	-	34
Principal redemption	-	-
Ending balance at September 30, 2014	\$ 219	\$ 34

<b>(dollars in thousands)</b>	<b>Other Equity Investments</b>	<b>Derivative Assets</b>
Beginning balance at December 31, 2012	\$ 230	\$ -
Realized gains included in other noninterest income	-	-
Principal redemption	(11 )	-
Ending balance at December 31, 2013	\$ 219	\$ -

Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis

The Company may be required from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with GAAP. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. There are no liabilities, which the Company measures at fair value on a nonrecurring basis. Assets measured at fair value on a nonrecurring basis are included in the table below.

<b>(dollars in thousands)</b>	<b>Quoted Prices (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Other Unobservable Inputs (Level 3)</b>	<b>Total (Fair Value)</b>
<b>September 30, 2014</b>				
Impaired loans:				
Commercial	\$ -	\$ 4,192	\$ 6,830	\$11,022
Income producing - commercial real estate	-	365	4,966	5,331
Owner occupied - commercial real estate	-	1,384	788	2,172
Real estate mortgage - residential	-	350	-	350

Edgar Filing: EAGLE BANCORP INC - Form 10-Q

Construction - commercial and residential	-	916	9,046	9,962
Home equity	-	173	197	370
Other consumer	-	-	-	-
Other real estate owned	-	8,623	-	8,623
Total assets measured at fair value on a nonrecurring basis as of September 30, 2014	\$ -	\$ 16,003	\$ 21,827	\$ 37,830

(dollars in thousands)	Quoted Prices (Level 1)	Significant Other	Significant Other	Total (Fair Value)
		Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	
<b>December 31, 2013</b>				
Impaired loans:				
Commercial	\$ -	\$ 4,367	\$ 1,089	\$ 5,456
Income producing - commercial real estate	-	2,806	1,998	4,804
Owner occupied - commercial real estate	-	2,712	887	3,599
Real estate mortgage - residential	-	86	774	860
Construction - commercial and residential	-	4,228	7,080	11,308
Home equity	-	50	47	97
Other consumer	-	-	2	2
Other real estate owned	-	9,225	-	9,225
Total assets measured at fair value on a nonrecurring basis as of December 31, 2013	\$ -	\$ 23,474	\$ 11,877	\$ 35,351

Loans

The Company does not record loans at fair value on a recurring basis, however, from time to time, a loan is considered impaired and an allowance for loan loss is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan are considered impaired. Once a loan is identified as individually impaired, management measures impairment in accordance with ASC Topic 310, "Receivables." The fair value of impaired loans is estimated using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring a specific allowance represent loans for which the fair value of expected repayments or collateral exceed the recorded investment in such loans. At September 30, 2014, substantially all of the totally impaired loans were evaluated based upon the fair value of the collateral. In accordance with ASC Topic 820, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the loan as nonrecurring Level 3.





Table Of Contents

Fair Value of Financial Instruments

The Company discloses fair value information about financial instruments for which it is practicable to estimate the value, whether or not such financial instruments are recognized on the balance sheet. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by quoted market price, if one exists.

Quoted market prices, if available, are shown as estimates of fair value. Because no quoted market prices exist for a portion of the Company's financial instruments, the fair value of such instruments has been derived based on management's assumptions with respect to future economic conditions, the amount and timing of future cash flows and estimated discount rates. Different assumptions could significantly affect these estimates. Accordingly, the net realizable value could be materially different from the estimates presented below. In addition, the estimates are only indicative of individual financial instrument values and should not be considered an indication of the fair value of the Company taken as a whole.

The following methods and assumptions were used to estimate the fair value of each category of financial instrument for which it is practicable to estimate value:

*Cash due from banks and federal funds sold:* For cash and due from banks and federal funds sold the carrying amount approximates fair value.

*Interest bearing deposits with other banks:* Values are estimated by discounting the future cash flows using the current rates at which similar deposits would be earning.

*Investment securities:* For these instruments, fair values are based upon quoted prices, if available. If quoted prices are not available, fair value is measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions.

*Federal Reserve and Federal Home Loan Bank stock:* The carrying amount approximate the fair values at the reporting date.

*Loans held for sale:* Fair values are at the carrying value (lower of cost or market) since such loans are typically committed to be sold (servicing released) at a profit.

*Loans:* For variable rate loans that re-price on a scheduled basis, fair values are based on carrying values. The fair value of the remaining loans are estimated by discounting the estimated future cash flows using the current interest rate at which similar loans would be made to borrowers with similar credit ratings and for the same remaining term.

*Bank owned life insurance:* The fair value of bank owned life insurance is the current cash surrender value, which is the carrying value.

*Annuity investment:* The fair value of the annuity investments is the carrying amount at the reporting date.

Table Of Contents

*Derivative financial instruments:* Derivative instruments are used to hedge residential mortgage loans held for sale that utilize mandatory delivery and the related interest rate lock commitments and include forward commitments to sell those loans. The fair values of derivative financial instruments are based on derivative market data inputs as of the valuation date and the underlying value of mortgage loans for interest rate lock commitments.

*Noninterest bearing deposits:* The fair value of these deposits is the amount payable on demand at the reporting date, since generally accepted accounting standards do not permit an assumption of core deposit value.

*Interest bearing deposits:* The fair value of interest bearing transaction, savings, and money market deposits with no defined maturity is the amount payable on demand at the reporting date, since generally accepted accounting standards do not permit an assumption of core deposit value.

*Certificates of deposit:* The fair value of certificates of deposit is estimated by discounting the future cash flows using the current rates at which similar deposits with remaining maturities would be accepted.

*Customer repurchase agreements and federal funds purchased:* The carrying amount approximate the fair values at the reporting date.

*Borrowings:* The carrying amount for variable rate borrowings approximate the fair values at the reporting date. The fair value of fixed rate FHLB advances and the subordinated notes are estimated by computing the discounted value of contractual cash flows payable at current interest rates for obligations with similar remaining terms. The fair value of variable rate FHLB advances is estimated to be carrying value since these liabilities are based on a spread to a current pricing index.

*Off-balance sheet items:* Management has reviewed the unfunded portion of commitments to extend credit, as well as standby and other letters of credit, and has determined that the fair value of such instruments is equal to the fee, if any, collected and unamortized for the commitment made.

Table Of Contents

The estimated fair values of the Company's financial instruments at September 30, 2014 and December 31, 2013 are as follows:

(dollars in thousands)	Carrying Value	Fair Value	Fair Value Measurements		
			Quoted Prices in Active Markets for Identical Assets or Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>September 30, 2014</b>					
<b>Assets</b>					
Cash and due from banks	\$7,920	\$7,920	\$-	\$7,920	\$-
Federal funds sold	8,968	8,968	-	8,968	-
Interest bearing deposits with other banks	191,468	191,468	-	191,468	-
Investment securities	382,468	382,468	180	382,069	219
Federal Reserve and Federal Home Loan Bank stock	10,657	10,657	-	10,657	-
Loans held for sale	41,254	41,254	-	41,254	-
Loans	3,432,548	3,458,861	-	7,380	3,451,481
Bank owned life insurance	40,432	40,432	-	40,432	-
Annuity investment	11,235	11,235	-	11,235	-
Derivative assets	34	34	-	-	34
<b>Liabilities</b>					
Noninterest bearing deposits	1,056,559	1,056,559	-	1,056,559	-
Interest bearing deposits	2,477,291	2,476,632	-	2,476,632	-
Borrowings	168,257	169,680	-	165,373	-
Derivative liabilities	18	18	-	-	18
<b>December 31, 2013</b>					
<b>Assets</b>					
Cash and due from banks	\$9,577	\$9,577	\$-	\$9,577	\$-
Federal funds sold	5,695	5,695	-	5,695	-
Interest bearing deposits with other banks	291,688	291,688	-	291,688	-
Investment securities	378,133	378,133	165	377,749	219

Federal Reserve and Federal Home Loan Bank stock	11,272	11,272	-	11,272	-
Loans held for sale	42,030	42,030	-	42,030	-
Loans	2,945,158	2,979,180	-	14,249	2,964,931
Bank owned life insurance	39,738	39,738	-	39,738	-
Annuity investment	11,227	11,227	-	11,227	-
<b>Liabilities</b>					
Noninterest bearing deposits	849,409	849,409	-	849,409	-
Interest bearing deposits	2,376,005	2,375,861	-	2,375,861	-
Borrowings	119,771	120,764	-	120,764	-

## Note 12. Supplemental Executive Retirement Plan

In February 2013, the Compensation Committee authorized Supplemental Executive Retirement and Death Benefit Agreements (the "SERP Agreements") with each of the Bank's executive officers other than Mr. Paul, which upon the executive's retirement, will provide for a stated monthly payment for such executive's lifetime, subject to certain death benefits described below. The retirement benefit is computed as a percentage of each executive's projected average base salary over the five years preceding retirement, assuming retirement at age 67. The SERP Agreements provide that (a) the benefits vest ratably over six years of service to the Bank, with the executive receiving credit for years of service prior to entering into the SERP Agreement (b) death, disability and change-in-control shall result in immediate vesting, and (c) the monthly amount will be reduced if retirement occurs earlier than age 67 for any reason other than death, disability or change-in-control. The SERP Agreements further provide for a death benefit in the event the retired executive dies prior to receiving 180 monthly installments, paid either in a lump sum payment or continued monthly installment payments, such that the executive's beneficiary has received payment(s) sufficient to equate to a cumulative 180 monthly installments.

Table Of Contents

The SERP Agreements are unfunded arrangements maintained primarily to provide supplemental retirement benefits and comply with Section 409A of the Internal Revenue Code. The Bank financed the retirement benefits by purchasing fixed annuity contracts with three insurance carriers totaling \$10.7 million that have been designed to provide a future source of funds for the lifetime retirement benefits of the SERP Agreements. The primary impetus for utilizing fixed annuities is a substantial savings in compensation expenses for the Bank as opposed to a traditional SERP Agreement. The cash surrender value of the annuity contracts was \$11.2 million at September 30, 2014 and is included in other assets on the consolidated balance sheet. For the three and nine months ended September 30, 2014, the Company recorded benefit expense accruals of \$461 thousand and \$1.4 million for this post retirement benefit.

Upon death of an executive, the annuity contract related to such executive terminates. The Bank has purchased additional bank owned life insurance contracts, which would effectively fund payments (up to a 15 year certain amount) to the executives' named beneficiaries.

**Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion provides information about the results of operations, and financial condition, liquidity, and capital resources of the Company and its subsidiaries as of the dates and periods indicated. This discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and Notes thereto, appearing elsewhere in this report and the Management Discussion and Analysis in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

This report contains forward looking statements within the meaning of the Securities Exchange Act of 1934, as amended, including statements of goals, intentions, and expectations as to future trends, plans, events or results of Company operations and policies and regarding general economic conditions. In some cases, forward- looking statements can be identified by use of such words as "may," "will," "anticipate," "believes," "expects," "plans," "estimates," "potential," "continue," "should," and similar words or phrases. These statements are based upon current and anticipated economic conditions, nationally and in the Company's market, interest rates and interest rate policy, competitive factors and other conditions which, by their nature, are not susceptible to accurate forecast, and are subject to significant uncertainty. For details on factors that could affect these expectations, see the risk factors and other cautionary language included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013 and in other periodic and current reports filed by the Company with the Securities and Exchange Commission. Because of these uncertainties and the assumptions on which this discussion and the forward looking statements are based, actual future operations and results in the future may differ materially from those indicated herein. Readers are cautioned against placing undue reliance on any such forward looking statements.

GENERAL

---

The Company is a growth oriented, one-bank holding company headquartered in Bethesda, Maryland, which is currently celebrating sixteen years of successful operations. The Company provides general commercial and consumer banking services through the Bank, its wholly owned banking subsidiary, a Maryland chartered bank which is a member of the Federal Reserve System. The Company was organized in October 1997, to be the holding company for the Bank. The Bank was organized in 1998 as an independent, community oriented, full service banking alternative to the super regional financial institutions, which dominate the primary market area. The Company's philosophy is to provide superior, personalized service to its customers. The Company focuses on relationship banking, providing each customer with a number of services and becoming familiar with and addressing customer needs in a proactive, personalized fashion. As of September 30, 2014, the Bank currently has a total of eighteen branch offices, including seven in Montgomery County, Maryland, five in Washington, D.C., and six in Northern Virginia. The consummation of the merger of Virginia Heritage Bank into EagleBank on October 31, 2014 brought the Bank six additional offices in Northern Virginia, one of which will be sold on November 7, 2014, resulting in a total of twenty three offices.

Table Of Contents

The Company offers a broad range of commercial banking services to its business and professional clients as well as full service consumer banking services to individuals living and/or working primarily in the Bank's market area. The Company emphasizes providing commercial banking services to sole proprietors, small and medium-sized businesses, non-profit organizations and associations, and investors living and working in and near the primary service area. These services include the usual deposit functions of commercial banks, including business and personal checking accounts, "NOW" accounts and money market and savings accounts, business, construction, and commercial loans, residential mortgages and consumer loans, and cash management services. The Bank is also active in the origination and sale of residential mortgage loans and the origination of SBA loans. The residential mortgage loans are originated for sale to third-party investors, generally large mortgage and banking companies, under best efforts or mandatory delivery commitments by the investors to purchase the loans subject to compliance with pre-established investor criteria. The Company generally sells the guaranteed portion of the SBA loans in a transaction apart from the loan origination generating noninterest income from the gains on sale, as well as servicing income on the portion participated. Bethesda Leasing, LLC, a subsidiary of the Bank, holds title to and manages Other Real Estate Owned ("OREO") assets. Eagle Insurance Services, LLC, a subsidiary of the Bank, offers access to insurance products and services through a referral program with a third party insurance broker. Additionally, the Bank offers investment advisory services through a referral program with a third party. ECV, a subsidiary of the Company, provides subordinated financing for the acquisition, development and/or construction of real estate projects. ECV lending involves higher levels of risk, together with commensurate expected returns.

CRITICAL ACCOUNTING POLICIES

---

The Company's consolidated financial statements are prepared in accordance with GAAP and follow general practices within the banking industry. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions and judgments are based on information available as of the date of the consolidated financial statements; accordingly, as this information changes, the consolidated financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or a valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility.

The fair values and the information used to record valuation adjustments for investment securities available-for-sale are based either on quoted market prices or are provided by other third-party sources, when available. The Company's investment portfolio is categorized as available-for-sale with unrealized gains and losses net of income tax being a component of shareholders' equity and accumulated other comprehensive (loss) income.



The allowance for credit losses is an estimate of the losses that may be sustained in our loan portfolio. The allowance is based on two principles of accounting: (a) ASC Topic 450, “*Contingencies*,” which requires that losses be accrued when they are probable of occurring and are estimable and (b) ASC Topic 310, “*Receivables*,” which requires that losses be accrued when it is probable that the Company will not collect all principal and interest payments according to the contractual terms of the loan. The loss, if any, can be determined by the difference between the loan balance and the value of collateral, the present value of expected future cash flows, or values observable in the secondary markets.

Table Of Contents

Three components comprise our allowance for credit losses: a specific allowance, a formula allowance and a nonspecific or environmental factors allowance. Each component is determined based on estimates that can and do change when actual events occur.

The specific allowance allocates a reserve to identified impaired loans. Impaired loans are assigned specific reserves based on an impairment analysis. Under ASC Topic 310, "*Receivables*," a loan for which reserves are individually allocated may show deficiencies in the borrower's overall financial condition, payment record, support available from financial guarantors and for the fair market value of collateral. When a loan is identified as impaired, a specific reserve is established based on the Company's assessment of the loss that may be associated with the individual loan.

The formula allowance is used to estimate the loss on internally risk rated loans, exclusive of those identified as requiring specific reserves. The portfolio of unimpaired loans is stratified by loan type and risk assessment. Allowance factors relate to the type of loan and level of the internal risk rating, with loans exhibiting higher risk and loss experience receiving a higher allowance factor.

The environmental allowance is also used to estimate the loss associated with pools of non-classified loans. These non-classified loans are also stratified by loan type, and environmental allowance factors are assigned by management based upon a number of conditions, including delinquencies, loss history, changes in lending policy and procedures, changes in business and economic conditions, changes in the nature and volume of the portfolio, management expertise, concentrations within the portfolio, quality of internal and external loan review systems, competition, and legal and regulatory requirements.

The allowance captures losses inherent in the loan portfolio, which have not yet been recognized. Allowance factors and the overall size of the allowance may change from period to period based upon management's assessment of the above described factors, the relative weights given to each factor, and portfolio composition.

Management has significant discretion in making the judgments inherent in the determination of the provision and allowance for credit losses, including in connection with the valuation of collateral, a borrower's prospects of repayment, and in establishing allowance factors on the formula and environmental components of the allowance. The establishment of allowance factors involves a continuing evaluation, based on management's ongoing assessment of the global factors discussed above and their impact on the portfolio. The allowance factors may change from period to period, resulting in an increase or decrease in the amount of the provision or allowance, based upon the same volume and classification of loans. Changes in allowance factors can have a direct impact on the amount of the provision, and a related after tax effect on net income. Errors in management's perception and assessment of the global factors and their impact on the portfolio could result in the allowance not being adequate to cover losses in the portfolio, and may result in additional provisions or charge-offs. Alternatively, errors in management's perception and assessment of the global factors and their impact on the portfolio could result in the allowance being in excess of amounts necessary to

cover losses in the portfolio, and may result in lower provisions in the future. For additional information regarding the provision for credit losses, refer to the discussion under the caption “Provision for Credit Losses” below.

The Company follows the provisions of ASC Topic 718, “*Compensation*,” which requires the expense recognition for the fair value of share based compensation awards, such as stock options, restricted stock awards, and performance based shares. This standard allows management to establish modeling assumptions as to expected stock price volatility, option terms, forfeiture rates and dividend rates which directly impact estimated fair value. The accounting standard also allows for the use of alternative option pricing models which may impact fair value as determined. The Company’s practice is to utilize reasonable and supportable assumptions.

Table Of Contents

**RESULTS OF OPERATIONS**

Earnings Summary

---

On June 9, 2014, the Company and Virginia Heritage Bank (“Virginia Heritage”) announced that they had entered into a definitive agreement pursuant to which Virginia Heritage will be merged into EagleBank, with EagleBank being the surviving institution. The merger is expected to accelerate the Company’s growth in the attractive Northern Virginia market. At September 30, 2014, Virginia Heritage had approximately \$951.7 million in assets, \$781.8 million in net loans and \$742.8 million in deposits. The merger was consummated on October 31, 2014.

Due to the merger with Virginia Heritage, the Company incurred various merger related expenses in 2014, which make it difficult for readers to analyze the Company’s core operating earnings. For comparison purposes, the Company provides parenthetically in the discussion below the operating amounts and ratios which it feels are more useful to the reader.

For the nine months ended September 30, 2014, the Company’s net income was \$39.5 million (\$40.8 million on an operating basis), a 13% increase (17% on an operating basis) over the \$35.0 million for the nine months ended September 30, 2013. Net income available to common shareholders was \$39.1 million (\$40.3 million on an operating basis) representing \$1.50 per basic common share and \$1.47 per diluted common share (\$1.55 per basic common share and \$1.52 per diluted common share on an operating basis), as compared to \$34.6 million (\$1.35 per basic common share and \$1.31 per diluted common share) for the same nine month period in 2013, a 13% increase (17% on an operating basis).

For the three months ended September 30, 2014, the Company’s net income was \$14.1 million (\$14.8 million operating earnings), a 20% increase (26% on an operating basis) over the \$11.8 million net income for the quarter ended September 30, 2013. Net income available to common shareholders for the quarter ended September 30, 2014 increased 20% (26% on an operating basis) to \$13.9 million (\$14.6 million on an operating basis) as compared to \$11.6 million for the same period in 2013. Net income per basic and diluted common share for the three months ended September 30, 2014 was \$0.54 and \$0.52, respectively, (\$0.57 per basic common share and \$0.55 per diluted common share on an operating basis), as compared to \$0.45 per basic common share and \$0.44 per diluted common share for the same period in 2013.

Merger expenses of \$1.5 million or \$1.3 million net of tax (\$0.05 per basic and diluted share) and \$885 thousand or \$674 thousand net of tax (\$0.03 per basic and diluted share) were recorded for the first nine months and in the third quarter of 2014, respectively. Parenthetical references refer to operating earnings, where appropriate. Reconciliations

of GAAP earnings to operating earnings are contained under the section “Use of Non-GAAP Financial Measures”.

The increase in net income for the nine months ended September 30, 2014 can be attributed primarily to an increase in total revenue (i.e. net interest income plus noninterest income) of 10% over the same period in 2013 and to improved credit quality, including lower net charge-offs, resulting in reduced provision expense. Net interest income growth in the first nine months of 2014 versus 2013 of 19% was due to average earning asset growth of 14% and an increase in the net interest margin of 21 basis points to 4.46%.

For the nine months ended September 30, 2014, the Company reported an annualized return on average assets (“ROAA”) of 1.36% (1.40% on an operating basis) as compared to 1.38% for the nine months ended September 30, 2013, while the annualized return on average common equity (“ROAE”) was 14.33% (14.79% on an operating basis), as compared to 14.79% for the same nine months of 2013. The lower ROAA and ROAE ratios for nine months of 2014 as compared to 2013 was due primarily to a decrease in the level of noninterest income attributable primarily to lower levels of residential mortgage refinancing activity.

For the three months ended September 30, 2014, the Company reported an annualized ROAA of 1.37% (1.44% on an operating basis) as compared to 1.35% for the three months ended September 30, 2013. The annualized ROAE for the quarter ended September 30, 2014 was 14.52% (15.22% on an operating basis), as compared to 14.37% for the three months ended September 30, 2013. The higher ROAA and ROAE ratios for third quarter of 2014 as compared to 2013 were due primarily to a higher net interest margin.

Table Of Contents

The net interest margin, which measures the difference between interest income and interest expense (i.e. net interest income) as a percentage of earning assets, increased 21 basis points from 4.25% for the nine months ended September 30, 2013 to 4.46% for the nine months ended September 30, 2014. For the first nine months in 2014, the Company has been able to maintain its loan portfolio yields relatively close to 2013 levels (5.40% versus 5.55%) due to disciplined loan pricing practices, and to reduce its cost of funds (0.31% versus 0.38%), while maintaining a favorable deposit mix, largely resulting from ongoing efforts to increase and expand client relationships. Average earning assets yields were higher by 14 basis points (4.77% versus 4.63%). This increase in average earning asset yields compares to a decline of 11 basis points (from 0.58% to 0.47%) in the cost of interest bearing liabilities. A higher mix of average loans as a percentage of total earning assets (from 77% to 83%) and lower average liquidity during the nine months ended September 30, 2014, as compared to the same period in 2013, were the primary contributors to the increase in average earning asset yields in the first nine months of 2014 versus 2013.

The net interest spread increased by 24 basis points for the first nine months in 2014 (4.30% versus 4.06%) as compared to 2013, as the Company has managed its cost of funds aggressively and been extremely disciplined in setting new loan rates. The benefit of noninterest sources funding earning assets declined by 3 basis points from 19 basis points to 16 basis points for the nine months ended September 30, 2014 and 2013, respectively. The combination of a 24 basis point increase in the net interest spread and a 3 basis point decline in the value of noninterest sources resulted in the 21 basis point increase in the net interest margin for the first nine months of 2014 as compared to the same period in 2013.

For the three months ended September 30, 2014, average interest bearing liabilities decreased from 67% to 65% of average earning assets. For the three months ended September 30, 2014 average loan yields declined by 9 basis points from 5.48% to 5.39% and average investment yields decreased by 6 basis points from 2.32% to 2.26%. Additionally, due to an increase in the mix of higher yielding earning assets in the three months ended September 30, 2014, as compared to the same period in 2013, the average rate on earning assets for the three months ended September 30, 2014 increased from 4.66% to 4.78% as compared to the same period in 2013. The cost of interest bearing liabilities for the three months ended September 30, 2014 as compared to 2013 decreased by 3 basis points from 0.53% to 0.50%, resulting in an increase in the net interest spread of 15 basis points from 4.13% for the three months ended September 30, 2013 to 4.28% for the three months ended September 30, 2014. The net interest margin increased 14 basis points from 4.31% for the three months ended September 30, 2013 to 4.45% for the three months ended September 30, 2014. The benefit of noninterest sources funding earning assets decreased from 18 basis points for the three months ended September 30, 2013 to 17 basis points for same period in 2014. The combination of a 15 basis point increase in the net interest spread and 1 basis points decrease in the value of noninterest sources resulted in the 14 basis point increase in the net interest margin.

The Company believes it has effectively managed its net interest margin and net interest income over the past twelve months as average market interest rates have increased. This factor has been significant to overall earnings performance over the past twelve months as net interest income (at 91%) represents the most significant component of the Company's revenues.

In order to fund growth in average loans of 23% over the nine months ended September 30, 2014 as compared to the same period in 2013, as well as sustain significant liquidity, the Company has relied primarily upon core deposit growth, while decreasing the levels of brokered and wholesale deposits. The major component of the growth in core deposits has been growth in money market accounts and noninterest bearing deposits primarily as a result of effectively building new and enhanced client relationships. Average growth of total deposits was 16% for the nine months of 2014 as compared to the same period in 2013.

In terms of the average balance sheet composition or mix, loans, which generally have higher yields than securities and other earning assets, increased from 77% of average earning assets in the first nine months of 2013 to 83% of average earning assets in the first nine months of 2014. The lower growth of average funding sources as compared to loans has reduced average liquidity to the balance sheet for the first nine months of 2014 versus 2013 (\$209 million versus \$306 million). For the first nine months of 2014, as compared to the same period in 2013, average loans, excluding loans held for sale, increased \$579 million, a 23% increase. The increase in average loans in the nine months of 2014 as compared to the first nine months of 2013 is primarily attributable to growth in both construction – commercial and residential and investment commercial real estate loans. As noted above, increases in average deposits in the first nine months of 2014, as compared to the first nine months of 2013, is attributable to growth in money market accounts and noninterest bearing deposits. Average investment securities for the nine month periods ended September 30, 2014 and 2013 amounted to 11% and 10% of average earning assets, respectively. The combination of federal funds sold, interest bearing deposits with other banks and loans held for sale averaged 7% of average earning assets in the first nine months of 2014 as compared to 13% for the same period in 2013, respectively.

Table Of Contents

The provision for credit losses was \$7.2 million for the nine months ended September 30, 2014 as compared to \$7.1 million for the nine months ended September 30, 2013. The higher provisioning for the nine months ended September 30, 2014 as compared to the same period in 2013 is due to higher loan growth partially offset by lower net charge-offs. For the nine months ended September 30, 2014 net charge-offs totaled \$3.1 million (0.13% of average loans) compared to \$4.9 million (0.25% of average loans) for the nine months ended September 30, 2013. Net charge-offs for the nine months ended September 30, 2014 were attributable primarily to construction loans (\$1.3 million), commercial and industrial loans (\$1.2 million) and home equity and other consumer (\$557 thousand).

The provision for credit losses was \$2.1 million for the three months ended September 30, 2014 as compared to \$1.4 million for the three months ended September 30, 2013. The higher provisioning in the third quarter of 2014, as compared to the third quarter of 2013, is also due to higher loan growth partially offset by lower net charge-offs. Net charge-offs of \$710 thousand in the third quarter of 2014 represented an annualized 0.09% of average loans, excluding loans held for sale, as compared to \$1.3 million or an annualized 0.20% of average loans, excluding loans held for sale, in the third quarter of 2013. Charge-offs in the third quarter of 2014 were attributable primarily to construction loans (\$614 thousand) and home equity, residential mortgages and other consumer (\$274 thousand) offset by net recoveries totaling \$178 thousand in commercial loans.

At September 30, 2014, the allowance for credit losses represented 1.31% of loans outstanding, as compared to 1.39% at December 31, 2013, and 1.42% at September 30, 2013. The decrease in the allowance for credit losses as a percentage of total loans at September 30, 2014, as compared to December 31, 2013, from 1.39% to 1.31%, is due to increased loan growth, and overall improved credit quality in the loan portfolio at September 30, 2014. The allowance for credit losses was 153% of nonperforming loans at September 30, 2014, as compared to 166% at December 31, 2013, and 144% at September 30, 2013.

Total noninterest income for the nine months ended September 30, 2014 decreased to \$13.0 million from \$20.4 million for the nine months ended September 30, 2013, a 36% decrease. This decrease was primarily due to decline of \$7.9 million in gains on the sale of residential mortgage loans due to lower origination and sales volume, and a decrease of \$775 thousand in income from sales of SBA loans. This decrease was partially offset by \$287 thousand higher income from service charges on deposits and a \$499 thousand increase in income from Bank Owned Life Insurance ("BOLI"). There were \$10 thousand of investment securities gains recorded for the first nine months of 2014, as compared to \$23 thousand of investment securities gains for the first nine months of 2013.

Total noninterest income for the three months ended September 30, 2014 decreased to \$4.8 million from \$5.2 million for the three months ended September 30, 2013, a 9% decrease. This decrease was primarily due to a decline of \$1.2 million in gains on the sale of residential mortgage loans due to substantially lower origination volume. This decrease was partially offset by increases of \$112 thousand and \$465 thousand, respectively, in income from service charges on deposits and other income. There were no investment securities gains recorded for the third quarter of 2014 and 2013.



The efficiency ratio, which measures the ratio of noninterest expense to total revenue, remained favorable at 50.38% (49.33% on an operating basis) for the nine months ended September 30, 2014 as compared to 49.85% for the same period in 2013. Total noninterest expenses for the first nine months of 2014 were \$70.4 million (\$68.9 million on an operating basis) compared to \$63.1 million, a 12% increase (9% on an operating basis). Cost increases for salaries and employee benefits were \$6.8 million, due primarily to merit increases, higher benefit costs and incentive compensation and accruals. Premises and equipment expenses were \$621 thousand higher, due to costs of additional office space and increases in leasing costs. Legal, accounting and professional fees increased by \$287 thousand primarily due to an increase in professional fees, consulting fees and collection costs related to problem loans. The decrease in other expenses of \$720 thousand (\$2.2 million on an operating basis) was due primarily to a decline in costs related to OREO property and other losses. As a percentage of average assets, total noninterest expense improved to 2.42% (2.37% on an operating basis) for the first nine months of 2014 as compared to 2.48% for the same period in 2013.

Table Of Contents

Noninterest expenses totaled \$25.1 million (\$24.3 million on an operating basis) for the three months ended September 30, 2014, as compared to \$21.7 million for the three months ended September 30, 2013, a 16% increase (12% increase on an operating basis). Cost increases for salaries and benefits were \$2.8 million, due primarily to increased salaries and employee benefits expense and incentive compensation. Premises and equipment expenses were \$152 thousand higher, due to costs of additional office space and increases in leasing costs. Data processing expense increased \$186 thousand primarily due to increases in network expenses. The increase in other expenses of \$394 thousand (a decrease of \$491 thousand on an operating basis) was due primarily to \$885 thousand of merger expenses. As a percentage of average assets, total noninterest expense (annualized) improved to 2.45% (2.36% on an operating basis) for the third quarter of 2014 as compared to 2.48% for the same period in 2013. The efficiency ratio improved to 50.90% (49.11% on an operating basis) for the third quarter of 2014, as compared to 51.68% for the third quarter of 2013.

The ratio of common equity to total assets decreased from 9.29% at September 30, 2013 to 9.26% at September 30, 2014 due to an increase in total assets for the last twelve months. As discussed later in “Capital Resources and Adequacy,” the regulatory capital ratios of the Bank and Company remain above well capitalized levels.

#### Net Interest Income and Net Interest Margin

---

Net interest income is the difference between interest income on earning assets and the cost of funds supporting those assets. Earning assets are composed primarily of loans and investment securities. The cost of funds represents interest expense on deposits, customer repurchase agreements and other borrowings. Noninterest bearing deposits and capital are other components representing funding sources (refer to discussion above under Results of Operations). Changes in the volume and mix of assets and funding sources, along with the changes in yields earned and rates paid, determine changes in net interest income.

For the first nine months of 2014, net interest income increased 19% over the same period for 2013. Average loans increased \$579.2 million and average deposits increased by \$468.7 million. The net interest margin was 4.46% for the nine months of 2014, as compared to 4.25% for the nine months of 2013. The Company has been able to maintain its loan yields in 2014 close to 2013 levels due to loan pricing practices, and has been able to reduce its funding costs while maintaining a favorable deposit mix; much of which has occurred from sales efforts to increase and expand client relationships. The Company believes its net interest margin remains favorable compared to peer banking companies.

Net interest income increased 22% for the three months ended September 30, 2014 over the same period for 2013. Average loans increased \$649.3 million and average deposits increased by \$530.5 million. For the three months ended

September 30, 2014 the net interest margin was 4.45% as compared to 4.31% for the three months ended September 30, 2013.

The tables below presents the average balances and rates of the major categories of the Company's assets and liabilities for the three and nine months ended September 30, 2014 and 2013. Included in the tables are a measurement of interest rate spread and margin. Interest rate spread is the difference (expressed as a percentage) between the interest rate earned on earning assets less the interest rate paid on interest bearing liabilities. While the interest rate spread provides a quick comparison of earnings rates versus cost of funds, management believes that margin provides a better measurement of performance. The net interest margin (as compared to net interest spread) includes the effect of noninterest bearing sources in its calculation and is net interest income expressed as a percentage of average earning assets.

Table Of Contents**Eagle Bancorp, Inc.****Consolidated Average Balances, Interest Yields And Rates (Unaudited)**

(dollars in thousands)

	<b>Three Months Ended September 30,</b>			<b>2013</b>			
	<b>Average</b>	<b>Interest</b>	<b>Average</b>	<b>Average</b>	<b>Interest</b>	<b>Average</b>	
	<b>Balance</b>		<b>Yield/Rate</b>	<b>Balance</b>		<b>Yield/Rate</b>	
<b>ASSETS</b>							
Interest earning assets:							
Interest bearing deposits with other banks and other short-term investments	\$209,997	\$125	0.24 %	\$289,514	\$182	0.25 %	
Loans held for sale (1)	45,069	457	4.06 %	63,579	590	3.71 %	
Loans (1) (2)	3,317,731	45,045	5.39 %	2,668,429	36,867	5.48 %	
Investment securities available for sale (2)	395,528	2,255	2.26 %	355,491	2,082	2.32 %	
Federal funds sold	9,534	4	0.17 %	6,534	3	0.18 %	
Total interest earning assets	3,977,859	47,886	4.78 %	3,383,547	39,724	4.66 %	
Total noninterest earning assets	137,024			123,385			
Less: allowance for credit losses	43,969			39,739			
Total noninterest earning assets	93,055			83,646			
<b>TOTAL ASSETS</b>	<b>\$4,070,914</b>			<b>\$3,467,193</b>			
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>							
Interest bearing liabilities:							
Interest bearing transaction	\$116,315	\$35	0.12 %	\$102,153	\$74	0.29 %	
Savings and money market	1,945,816	1,575	0.32 %	1,571,804	1,453	0.37 %	
Time deposits	372,695	579	0.62 %	454,134	1,017	0.89 %	
Total interest bearing deposits	2,434,826	2,189	0.36 %	2,128,091	2,544	0.47 %	
Customer repurchase agreements	69,579	38	0.21 %	97,290	64	0.26 %	
Long-term borrowings	82,670	1,024	4.85 %	39,300	413	4.11 %	
Total interest bearing liabilities	2,587,075	3,251	0.50 %	2,264,681	3,021	0.53 %	
Noninterest bearing liabilities:							
Noninterest bearing demand	1,035,405			811,614			
Other liabilities	11,064			13,652			
Total noninterest bearing liabilities	1,046,469			825,266			
Shareholders' equity	437,370			377,246			
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$4,070,914</b>			<b>\$3,467,193</b>			

Net interest income	\$44,635			\$36,703		
Net interest spread		4.28	%		4.13	%
Net interest margin		4.45	%		4.31	%

- Loans placed on nonaccrual status are included in average balances. Net loan fees and late charges included in
- (1) interest income on loans totaled \$3.1 million and \$1.9 million for the three months ended September 30, 2014 and 2013, respectively.
  - (2) Interest and fees on loans and investments exclude tax equivalent adjustments.

Table Of Contents**Eagle Bancorp, Inc.****Consolidated Average Balances, Interest Yields and Rates (Unaudited)**

(dollars in thousands)

	Nine Months Ended September 30,							
	2014		2013		2013			
	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate		
<b>ASSETS</b>								
Interest earning assets:								
Interest bearing deposits with other banks and other short-term investments	\$209,332	\$379	0.24 %	\$305,906	\$564	0.25 %		
Loans held for sale (1)	31,571	957	4.04 %	111,188	2,858	3.43 %		
Loans (1) (2)	3,148,943	127,224	5.40 %	2,569,721	106,621	5.55 %		
Investment securities available for sale (2)	398,298	6,911	2.32 %	337,349	5,589	2.22 %		
Federal funds sold	8,867	11	0.17 %	7,521	10	0.18 %		
Total interest earning assets	3,797,011	135,482	4.77 %	3,331,685	115,642	4.63 %		
Total noninterest earning assets	135,526			99,956				
Less: allowance for credit losses	42,628			38,912				
Total noninterest earning assets	92,898			61,044				
<b>TOTAL ASSETS</b>	<b>\$3,889,909</b>			<b>\$3,392,729</b>				
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>								
Interest bearing liabilities:								
Interest bearing transaction	\$115,561	\$135	0.16 %	\$103,526	\$226	0.29 %		
Savings and money market	1,895,602	4,583	0.32 %	1,481,309	4,294	0.39 %		
Time deposits	399,994	2,207	0.74 %	492,609	3,602	0.98 %		
Total interest bearing deposits	2,411,157	6,925	0.38 %	2,077,444	8,122	0.52 %		
Customer repurchase agreements	63,768	107	0.22 %	97,088	197	0.27 %		
Other short-term borrowings	-	-	-	31	-	-		
Long-term borrowings	53,915	1,788	4.37 %	39,300	1,247	4.18 %		
Total interest bearing liabilities	2,528,840	8,820	0.47 %	2,213,863	6,545	0.58 %		
Noninterest bearing liabilities:								
Noninterest bearing demand	929,115			794,173				
Other liabilities	10,663			15,494				
Total noninterest bearing liabilities	939,778			809,667				
Shareholders' equity	421,291			369,199				
	<b>\$3,889,909</b>			<b>\$3,392,729</b>				

TOTAL LIABILITIES AND  
SHAREHOLDERS' EQUITY

Net interest income	\$ 126,662			\$ 106,076		
Net interest spread		4.30	%		4.06	%
Net interest margin		4.46	%		4.25	%

Loans placed on onaccrual status are included in average balances. Net loan fees and late charges included in (1) interest income on loans totaled \$8.4 million and \$5.6 million for the nine months ended September 30, 2014 and 2013, respectively.

(2) Interest and fees on loans and investments exclude tax equivalent adjustments.

Table Of Contents

Provision for Credit Losses

---

The provision for credit losses represents the amount of expense charged to current earnings to fund the allowance for credit losses. The amount of the allowance for credit losses is based on many factors, which reflect management's assessment of the risk in the loan portfolio. Those factors include historical losses, economic conditions and trends, the value and adequacy of collateral, volume and mix of the portfolio, performance of the portfolio, and internal loan processes of the Company and Bank.

Management has developed a comprehensive analytical process to monitor the adequacy of the allowance for credit losses. This process and guidelines were developed utilizing, among other factors, the guidance from federal banking regulatory agencies. The results of this process, in combination with conclusions of the Bank's outside loan review consultant, support management's assessment as to the adequacy of the allowance at the balance sheet date. Please refer to the discussion under the caption "Critical Accounting Policies" for an overview of the methodology management employs on a quarterly basis to assess the adequacy of the allowance and the provisions charged to expense.

During the first nine months of 2014, the allowance for credit losses increased \$4.0 million, reflecting \$7.2 million in provision for credit losses and \$3.1 million in net charge-offs during the period. The provision for credit losses was \$7.2 million for the nine months ended September 30, 2014 as compared to \$7.1 million for the nine months ended September 30, 2013. At September 30, 2014, the allowance for credit losses represented 1.31% of loans outstanding, compared to 1.39% at December 31, 2013 and 1.42% at September 30, 2013. The higher provisioning in the first nine months of 2014, as compared to the first nine months of 2013, is due to a combination of higher loan growth and lower net charge-offs. Net charge-offs of \$3.1 million represented 0.13% of average loans, excluding loans held for sale, in the first nine months of 2014, as compared to \$4.9 million or 0.25% of average loans, excluding loans held for sale, for the same period of 2013.

As part of its comprehensive loan review process, the Bank's Board of Directors and Loan Committee or Credit Review Committee carefully evaluate loans which are past-due 30 days or more. The Committees make a thorough assessment of the conditions and circumstances surrounding each delinquent loan. The Bank's loan policy requires that loans be placed on nonaccrual if they are ninety days past-due, unless they are well secured and in the process of collection. Additionally, Credit Administration specifically analyzes the status of development and construction projects, sales activities and utilization of interest reserves in order to carefully and prudently assess potential increased levels of risk requiring additional reserves.

The maintenance of a high quality loan portfolio, with an adequate allowance for possible credit losses, will continue to be a primary management objective for the Company.





Table Of Contents

The following table sets forth activity in the allowance for credit losses for the periods indicated.

<b>(dollars in thousands)</b>	<b>Nine Months Ended September 30,</b>	
	<b>2014</b>	<b>2013</b>
Balance at beginning of year	\$40,921	\$37,492
Charge-offs:		
Commercial	1,968	3,380
Investment - commercial real estate	22	227
Owner occupied - commercial real estate	35	-
Real estate mortgage - residential	138	-
Construction - commercial and residential	1,426	2,010
Construction - C&I (owner occupied)	-	-
Home equity	379	54
Other consumer	84	63
Total charge-offs	4,052	5,734
Recoveries:		
Commercial	802	139
Investment - commercial real estate	4	-
Owner occupied - commercial real estate	7	-
Real estate mortgage - residential	-	-
Construction - commercial and residential	77	681
Construction - C&I (owner occupied)	-	-
Home equity	8	9
Other consumer	8	6
Total recoveries	906	835
Net charge-offs	3,146	4,899
Additions charged to operations	7,179	7,094
Balance at end of period	\$44,954	\$39,687
Annualized ratio of net charge-offs during the period to average loans outstanding during the period	0.13 %	0.25 %

Table Of Contents

The following table reflects the allocation of the allowance for credit losses at the dates indicated. The allocation of the allowance to each category is not necessarily indicative of future losses or charge-offs and does not restrict the use of the allowance to absorb losses in any category.

(dollars in thousands)	September 30, 2014		December 31, 2013		September 30, 2013	
	Amount	% (1)	Amount	% (1)	Amount	% (1)
Commercial	\$ 13,173	23 %	\$ 9,780	24 %	\$ 11,646	25 %
Investment - commercial real estate	11,201	41 %	10,359	38 %	9,856	37 %
Owner occupied - commercial real estate	3,315	10 %	3,899	11 %	2,987	12 %
Real estate mortgage - residential	980	4 %	944	3 %	610	3 %
Construction - commercial and residential	13,731	18 %	13,422	19 %	11,662	18 %
Construction - C&I (owner occupied)	905	1 %	512	1 %	818	1 %
Home equity	1,362	3 %	1,871	4 %	1,745	4 %
Other consumer	287	-	134	-	363	-
Unallocated	-	-	-	-	-	-
Total loans	\$44,954	100%	\$40,921	100%	\$39,687	100%

(1) Represents the percent of loans in each category to total loans.

### Nonperforming Assets

---

As shown in the table below, the Company's level of nonperforming assets, which are comprised of loans delinquent 90 days or more, nonaccrual loans, which includes the nonperforming portion of troubled debt restructurings ("TDRs") and other real estate owned, totaled \$38.0 million at September 30, 2014, representing 0.91% of total assets, as compared to \$33.9 million of nonperforming assets, or 0.90% of total assets, at December 31, 2013 and \$38.8 million of nonperforming assets, or 1.11% of total assets, at September 30, 2013. The Company had no accruing loans 90 days or more past due at September 30, 2014, December 31, 2013 or September 30, 2013. Management remains attentive to early signs of deterioration in borrowers' financial conditions and to taking the appropriate action to mitigate risk. Furthermore, the Company is diligent in placing loans on nonaccrual status and believes, based on its loan portfolio risk analysis, that its allowance for credit losses, at 1.31% of total loans at September 30, 2014, is adequate to absorb potential credit losses within the loan portfolio at that date.

Included in nonperforming assets are loans that the Company considers to be impaired. Impaired loans are defined as those as to which we believe it is probable that we will not collect all amounts due according to the contractual terms

of the loan agreement, as well as those loans whose terms have been modified in a TDR that have not shown a period of performance as required under applicable accounting standards. Valuation allowances for those loans determined to be impaired are evaluated in accordance with ASC Topic 310—“*Receivables*,” and updated quarterly. For collateral dependent impaired loans, the carrying amount of the loan is determined by current appraised value less estimated costs to sell the underlying collateral, which may be adjusted downward under certain circumstances for actual events and/or changes in market conditions. For example, current average actual selling prices less average actual closing costs on an impaired multi-unit real estate project may indicate the need for an adjustment in the appraised valuation of the project, which in turn could increase the associated ASC Topic 310 specific reserve for the loan. Generally, all appraisals associated with impaired loans are updated on a not less than annual basis.

Loans are considered to have been modified in a TDR when, due to a borrower's financial difficulties, the Company makes unilateral concessions to the borrower that it would not otherwise consider. Concessions could include interest rate reductions, principal or interest forgiveness, forbearance, and other actions intended to minimize economic loss and to avoid foreclosure or repossession of collateral. Alternatively, management, from time-to-time and in the ordinary course of business, implements renewals, modifications, extensions, and/or changes in terms of loans to borrowers who have the ability to repay on reasonable market-based terms, as circumstances may warrant. Such modifications are not considered to be TDRs, as the accommodation of a borrower's request does not rise to the level of a concession if the modified transaction is at market rates and terms and/or the borrower is not experiencing financial difficulty. For example: (1) adverse weather conditions may create a short term cash flow issue for an otherwise profitable retail business which suggests a temporary interest only period on an amortizing loan; (2) there may be delays in absorption on a real estate project which reasonably suggests extension of the loan maturity at market terms; or (3) there may be maturing loans to borrowers with demonstrated repayment ability who are not in a position at the time of maturity to obtain alternate long-term financing. The most common change in terms provided by the Company is an extension of an interest only term. The determination of whether a restructured loan is a TDR requires consideration of all of the facts and circumstances surrounding the change in terms, and the exercise of prudent business judgment. The Company had five TDRs totaling \$10.9 million at September 30, 2014, of which three loans totaling approximately \$7.9 million were performing TDRs and two nonperforming TDR totaling \$3.0 million. During the nine months of 2014, there was one default totaling approximately \$2.1 million on a restructured loan, as compared to the first nine months of 2013, which had three defaults totaling approximately \$6.1 million on restructured loans. A default is considered to have occurred once the TDR is past due 90 days or more or it has been placed on nonaccrual. There was one nonperforming TDR totaling \$2.1 million reclassified to nonperforming loans during the nine months ended September 30, 2014. During the nine months ended September 30, 2014, five nonperforming TDRs totaling \$8.3 million were removed from TDR status after the loans migrated from nonperforming loans. Two nonperforming TDRs totaling \$6.1 million were sold during the second quarter, an owner occupied loan totaling \$4.1 million and a commercial loan totaling \$2.0 million. One nonperforming TDR totaling approximately \$2.0 million was reclassified to OREO after the Company took possession of the underlying collateral. The Company was paid off on another TDR totaling \$217 thousand. Finally, one TDR totaling \$95 thousand was charged-off. Commercial and consumer loans modified in a TDR are closely monitored for delinquency as an early indicator of possible future default. If loans modified in a TDR subsequently default, the Company evaluates the loan for possible further impairment. The allowance may be increased, adjustments may be made in the allocation of the allowance, or partial charge-offs may be taken to further write-down the carrying value of the loan. There was one loan modified in a TDR during the three and nine months ended September 30, 2014. There were no loans modified in a TDR during the three and nine months ended September 30, 2013.

Table Of Contents

Total nonperforming loans amounted to \$29.3 million at September 30, 2014 (0.85% of total loans), compared to \$24.7 million at December 31, 2013 (0.84% of total loans) and \$27.5 million at September 30, 2013 (0.98% of total loans). The decrease in the ratio of nonperforming loans to total loans at September 30, 2014 as compared to September 30, 2013 was due to the level of nonperforming loans and portfolio delinquencies, and loan growth.

Included in nonperforming assets at September 30, 2014 were \$8.6 million of OREO, consisting of seven foreclosed properties. The Company had seven foreclosed properties with a net carrying value of \$9.2 million at December 31, 2013 and eight foreclosed properties with a net carrying value of \$11.3 million at September 30, 2013. OREO properties are carried at the lower of cost or appraised value less estimated costs to sell. It is the Company's policy to obtain third party appraisals prior to foreclosure, and to obtain updated third party appraisals on OREO properties not less frequently than annually. Generally, the Company would obtain updated appraisals or evaluations where it has reason to believe, based upon market indications (such as comparable sales, legitimate offers below carrying value, broker indications and similar factors), that the current appraisal does not accurately reflect current value. During the first nine months of 2014, two foreclosed property with a net carrying value of \$286 thousand were sold for a net loss of \$138 thousand. The decrease in OREO at September 30, 2014, is due to the sale of two OREO property and additional write downs totaling \$589 thousand.

Table Of Contents

The following table shows the amounts of nonperforming assets at the dates indicated.

<b>(dollars in thousands)</b>	<b>September 30,</b>		<b>December</b>
	<b>2014</b>	<b>2013</b>	<b>31,</b>
			<b>2013</b>
Nonaccrual Loans:			
Commercial	\$15,431	\$7,607	\$ 6,779
Investment - commercial real estate	2,553	3,081	2,525
Owner occupied - commercial real estate	3,502	6,426	5,452
Real estate mortgage - residential	350	895	887
Construction - commercial and residential	6,919	8,981	8,366
Construction - C&I (owner occupied)	-	-	-
Home equity	588	511	623
Other consumer	-	45	70
Accrual loans-past due 90 days	-	-	-
Total nonperforming loans (1)	29,343	27,546	24,702
Other real estate owned	8,623	11,285	9,225
Total nonperforming assets	\$37,966	\$38,831	\$ 33,927
Coverage ratio, allowance for credit losses to total nonperforming loans	153.20%	144.08%	165.66%
Ratio of nonperforming loans to total loans	0.85%	0.98%	0.84%
Ratio of nonperforming assets to total assets	0.91%	1.11%	0.90%

Nonaccrual loans reported in the table above include loans that migrated from performing troubled debt restructuring. There were no loans that migrated from performing troubled debt restructuring during the nine months ended September 30, 2014, as compared to three loans totaling \$6.1 million for both the nine months ended September 30, 2013, and the year ended December 31, 2013.

Significant variation in the amount of nonperforming loans may occur from period to period because the amount of nonperforming loans depends largely on the condition of a relatively small number of individual credits and borrowers relative to the total loan portfolio.

At September 30, 2014, there were \$15.6 million of performing loans considered potential problem loans, defined as loans that are not included in the 90 day past due, nonaccrual or restructured categories, but for which known information about possible credit problems causes management to be uncertain as to the ability of the borrowers to comply with the present loan repayment terms, which may in the future result in disclosure in the past due, nonaccrual or restructured loan categories. The \$15.6 million in potential problem loans at September 30, 2014 compared to \$10.7 million at December 31, 2013, and \$16.4 million at September 30, 2013. The Company has taken a conservative posture with respect to risk rating its loan portfolio. Based upon their status as potential problem loans, these loans

receive heightened scrutiny and ongoing intensive risk management. Additionally, the Company's loan loss allowance methodology incorporates increased reserve factors for certain loans considered potential problem loans as compared to the general portfolio. See "Provision for Credit Losses" for a description of the allowance methodology.

#### Noninterest Income

---

Total noninterest income includes service charges on deposits, gain on sale of loans, gain on sale of investment securities, income from BOLI and other income.

Total noninterest income for the nine months ended September 30, 2014 decreased to \$13.0 million from \$20.4 million for the nine months ended September 30, 2013, a 36% decrease. This decrease was primarily due to decline of \$7.9 million in gains on the sale of residential mortgage loans due to lower origination and sales volume, and a decrease of \$775 thousand in income from sales of SBA loans. This decrease was partially offset by \$287 thousand higher income from service charges on deposits and a \$499 thousand increase in income from Bank Owned Life Insurance. There were \$10 thousand of investment securities gains recorded for the first nine months of 2014, as compared to \$23 thousand of investment securities gains for the first nine months of 2013.

Table Of Contents

Total noninterest income for the three months ended September 30, 2014 decreased to \$4.8 million from \$5.2 million for the three months ended September 30, 2013, a 9% decrease. This decrease was primarily due to a decline of \$1.2 million in gains on the sale of residential mortgage loans due to substantially lower origination volume. This decrease was partially offset by increases of \$112 thousand and \$465 thousand, respectively, in income from service charges on deposits and other income. There were no investment securities gains recorded for the third quarter of 2014 and 2013.

For the nine months ended September 30, 2014, service charges on deposit accounts increased by \$287 thousand to \$3.6 million from \$3.4 million in the same period in 2013, an increase of 9%. For the three months ended September 30, 2014, service charges on deposit accounts increased \$112 thousand, an increase of 10% from the same three month period in 2013. The increase for the nine and three month periods was primarily related to growth in the number of accounts.

The Company originates residential mortgage loans and utilizes both “mandatory delivery” and “best efforts” forward loan sale commitments to sell those loans, servicing released. Sales of these mortgage loans yielded gains of \$3.6 million for the nine months ended September 30, 2014 compared to \$11.4 million in the same period in 2013, as refinancing activity declined beginning in the third quarter of 2013 due to increases in interest rates. For the three months ended September 30, 2014 and 2013 gains on the sales of residential mortgages were \$1.3 million and \$2.5 million, respectively. Loans sold are subject to repurchase in circumstances where documentation is deficient or the underlying loan becomes delinquent or pays off within a specified period following loan funding and sale. The Bank considers these potential recourse provisions to be a minimal risk, but has established a reserve under generally accepted accounting principles for possible repurchases. There were no repurchases due to fraud by the borrower during the nine months ended September 30, 2014. The reserve amounted to \$110 thousand at September 30, 2014 and is included in other liabilities on the Consolidated Balance Sheets. The Bank does not originate “sub-prime” loans and has no exposure to this market segment.

The Company is an originator of SBA loans and its current practice is to sell the guaranteed portion of those loans at a premium. Income from this source was \$1.1 million and \$504 thousand for the nine and three months ended September 30, 2014 compared to \$1.9 million and \$453 thousand for the same nine and three month periods in 2013. Activity in SBA loan sales to secondary markets can vary widely from quarter to quarter.

Other income totaled \$3.8 million for the nine months ended September 30, 2014 as compared to \$3.3 million for the same period in 2013, an increase of 16%. ATM fees increased from \$791 thousand for the nine months ended September 30, 2013 to \$870 thousand for the same period in 2014, a 10% increase. SBA servicing fees increased from \$19 thousand for the nine months ended September 30, 2013 to \$185 thousand for the same period in 2014, an 895% increase. Noninterest loan fees increased from \$1.7 million for the nine months ended September 30, 2013 to \$1.9 million for the same period in 2014, a 12% increase. Other noninterest fee income was \$807 thousand for the nine months ended September 30, 2014 compared to \$742 thousand for the same period in 2013, a 9% increase.



Other income totaled \$1.4 million for the three months ended September 30, 2014 as compared to \$952 thousand for the same period in 2013, an increase of 49%. ATM fees increased from \$278 thousand for the three months ended September 30, 2013 to \$307 thousand for the same period in 2014, a 10% increase. SBA servicing fees increased from \$7 thousand for the three months ended September 30, 2013 to \$52 thousand for the three months ended September 30, 2014, an increase of 627%. Noninterest loan fees increased from \$464 thousand for the three months ended September 30, 2013 to \$577 thousand for the same period in 2014, a 25% increase. Other noninterest fee income increased from \$204 thousand for the three months ended September 30, 2013 to \$481 thousand for the same period in 2014, a 136% increase.

Table Of Contents

Noninterest Expense

---

Total noninterest expense consists of salaries and employee benefits, premises and equipment expenses, marketing and advertising, data processing, legal, accounting and professional fees, FDIC insurance and other expenses.

Total noninterest expenses for the first nine months of 2014 were \$70.4 million (\$68.9 million on an operating basis) compared to \$63.1 million, a 12% increase (9% on an operating basis). Total noninterest expenses totaled \$25.1 million (\$24.3 million on an operating basis) for the three months ended September 30, 2014, as compared to \$21.7 million for the three months ended September 30, 2013, a 16% increase (12% increase on an operating basis).

Salaries and employee benefits were \$41.6 million for the nine months ended September 30, 2014, as compared to \$34.7 million for 2013, a 20% increase. Salaries and employee benefits were \$14.9 million for the three months ended September 30, 2014, as compared to \$12.2 million for 2013, a 23% increase. Cost increases for salaries and benefits for both the nine and three month periods were primarily due to merit increases, higher benefit costs and incentive and discretionary bonuses. At September 30, 2014, the Company's full time equivalent staff numbered 389, as compared to 386 at December 31, 2013 and 383 at September 30, 2013.

Premises and equipment expenses amounted to \$9.6 million for the nine months ended September 30, 2014 as compared to \$8.9 million for the same period in 2013, a 7% increase. Premises and equipment expenses amounted to \$3.4 million for the three months ended September 30, 2014 as compared to \$3.2 million for the same period in 2013, a 5% increase. For both the nine and three month periods premises and equipment expenses were higher due to costs of additional office space and increases in leasing costs. Additionally, for the nine and three months ended September 30, 2014, the Company recognized \$84 thousand and \$26 thousand of sublease revenue as compared to \$37 thousand and \$8 thousand for the same periods in 2013. The sublease revenue is a direct offset to premises and equipment expenses.

Marketing and advertising expenses increased from \$1.2 million for the nine months ended September 30, 2013 to \$1.4 million for the same period in 2014, a 22% increase. Marketing and advertising expenses increased from \$426 thousand for the three months ended September 30, 2013 to \$544 thousand for the same period in 2014, a 28% increase. The primary reason for the increase in both the nine and three month periods were due to more expansive third party marketing support from a new full-service marketing agency. The scope of the services has also expanded to include the redesign of the Bank's website and various social media platforms.

Data processing expenses increased from \$4.5 million for the nine months ended September 30, 2013 to \$4.6 million in the same period in 2014, a 3% increase. Data processing expenses increased from \$1.4 million for the three months

ended September 30, 2013 to \$1.6 million in the same period in 2014, a 13% increase. The increase in expenses for both the nine and three month periods was due to infrastructure enhancements and expanded customer transaction expenses.

Legal, accounting and professional fees increased from \$2.2 million for the nine months ended September 30, 2013 to \$2.5 million in the same period in 2014, a 13% increase. Legal, accounting and professional fees decreased from \$864 thousand for the three months ended September 30, 2013 to \$740 thousand in the same period in 2014, a 14% decrease. The increase in expense for the nine months ended September 30, 2014 was primarily due to increases in professional and consulting fees and collection costs related to problem loans. The decrease in expense for the three month period ended September 30, 2014 was primarily due to a decrease in legal and professional fees.

FDIC insurance premiums were \$1.7 million for the nine months ended September 30, 2014, as compared to \$1.8 million in 2013, a 6% decrease. FDIC insurance premiums were \$573 thousand for the three months ended September 30, 2014, as compared to \$584 thousand in 2013, a 2% decrease. The decrease for both the nine and three month periods was due to higher estimated costs for 2013 based on projected growth in average assets during the nine and three month periods, which is a principal factor in the calculation of the amount of insurance premiums.

Table Of Contents

For the nine months ended September 30, 2014, other expenses amounted to \$9.0 million as compared to \$9.8 million for the same period in 2013, a decrease of 7% (22% on an operating basis). For the three months ended September 30, 2014, other expenses amounted to \$3.4 million as compared to \$3.0 million for the same period in 2013, an increase of 13% (a decrease of 16% on an operating basis). The major components of cost in this category include merger expenses, insurance expenses, director fees and expenses for the operations of OREO property. The decrease for the nine month period ended September 30, 2014 compared to the same period in 2013, was primarily due to decreases of \$2.1 million in other losses and \$1.3 million in expenses for the operation of OREO property offset by an increase of \$1.5 million of merger expenses. The increase for the three month period ended September 30, 2014 compared to the same period in 2013 was primarily due to an increase of \$885 thousand of merger expenses and \$222 thousand of other expenses offset by decreases of \$617 thousand in expenses for the operations of OREO properties and \$248 thousand of other losses.

The efficiency ratio, which measures the ratio of noninterest expense to total revenue, remained favorable at 50.38% (49.33% on an operating basis) for the first nine months of 2014 as compared to 49.85% for the same period in 2013. As a percentage of average assets, total noninterest expense (annualized) improved to 2.42% (2.37% on an operating basis) for the first nine months of 2014 as compared to 2.48% for the same period in 2013. For the third quarter of 2014 the efficiency ratio improved to 50.90% (49.11% on an operating basis) as compared to 51.68% for the third quarter of 2013. As a percentage of average assets, total noninterest expense (annualized) improved to 2.45% (2.36% on an operating basis) for the third quarter of 2014 as compared to 2.48% for the same period in 2013.

Income Tax Expense

---

The Company's ratio of income tax expense to pre-tax income ("effective tax rate") decreased to 36.4% for the nine months ended September 30, 2014 as compared to 37.9% for the same period in 2013. For the third quarter of 2014 the effective tax rate was 36.4% compared to 37.8% for the same period in 2013. The lower effective tax rate for the nine and three month periods ended September 30, 2014 relates to a higher level of tax exempt income.

**FINANCIAL CONDITION**

Summary

---

At September 30, 2014, total assets were \$4.17 billion, compared to \$3.50 billion at September 30, 2013, a 19% increase, and \$3.77 billion at December 31, 2013, an 11% increase. Total loans (excluding loans held for sale) were \$3.43 billion at September 30, 2014 compared to \$2.80 billion at September 30, 2013, a 23% increase, and \$2.95 billion at December 31, 2013, a 17% increase. Total deposits were \$3.53 billion at September 30, 2014, compared to deposits of \$2.98 billion at September 30, 2013, an 18% increase and \$3.23 billion at December 31, 2013, a 10% increase. Loans held for sale amounted to \$41.3 million at September 30, 2014 as compared to \$39.2 million at September 30, 2013, a 5% increase, and \$42.0 million at December 31, 2013, a 2% decline.

The investment portfolio totaled \$382.5 million at September 30, 2014, a 7% increase from the \$355.8 million balance at September 30, 2013. As compared to December 31, 2013, the investment portfolio at September 30, 2014 increased by \$4.3 million, a 1% increase. Total borrowed funds (excluding customer repurchase agreements) were \$109.3 million at September 30, 2014 as compared to \$39.3 million at September 30, 2013 and December 31, 2013 respectively, an increase of 178%. The increase in borrowed funds reflects the issuance of \$70.0 million of subordinated notes sold in August 2014. For additional information on the subordinated notes, please refer to “Capital Resources and Adequacy” below and note 7 of Notes to Consolidated Financials Statements.

Total shareholders' equity increased to \$442.6 million at September 30, 2014, compared to \$382.1 million and \$393.9 million at September 30, 2013 and December 31, 2013, respectively, primarily reflecting growth in retained earnings. The Company's capital position remains substantially in excess of regulatory requirements for well capitalized status, with a total risk based capital ratio of 14.48% at September 30, 2014, as compared to a total risk based capital ratio of 13.12% at September 30, 2013 and 13.01% at December 31, 2013. In addition, the tangible common equity ratio (tangible common equity to tangible assets) was 9.19% at September 30, 2014, compared to 9.19% at September 30, 2013 and 8.86% at December 31, 2013.

Table Of Contents

Loans, net of amortized deferred fees and costs, at September 30, 2014, December 31, 2013 and September 30, 2013 by major category are summarized below.

<b>(dollars in thousands)</b>	<b>September 30, 2014</b>		<b>December 31, 2013</b>		<b>September 30, 2013</b>	
	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>
Commercial	\$798,489	23 %	\$694,350	24 %	\$682,413	25 %
Investment - commercial real estate	1,382,839	41 %	1,119,800	38 %	1,039,775	37 %
Owner occupied - commercial real estate	337,422	10 %	317,491	11 %	334,078	12 %
Real estate mortgage - residential	126,263	4 %	90,418	3 %	79,061	3 %
Construction - commercial and residential	634,736	18 %	574,167	19 %	507,653	18 %
Construction - C&I (owner occupied)	41,846	1 %	34,659	1 %	35,612	1 %
Home equity	107,291	3 %	110,242	4 %	108,889	4 %
Other consumer	3,662	-	4,031	-	9,359	-
Total loans	3,432,548	100 %	2,945,158	100 %	2,796,840	100 %
Less: Allowance for Credit Losses	(44,954 )		(40,921 )		(39,687 )	
Net loans	\$3,387,594		\$2,904,237		\$2,757,153	

In its lending activities, the Company seeks to develop and expand relationships with clients whose businesses and individual banking needs will grow with the Bank. Superior customer service, local decision making, and accelerated turnaround time from application to closing have been significant factors in growing the loan portfolio, and meeting the lending needs in the markets served, while maintaining sound asset quality.

Loans outstanding reached \$3.43 billion at September 30, 2014, an increase of \$487.4 million or 17% as compared to \$2.95 billion at December 31, 2013, and increased \$635.7 million or 23% as compared to \$2.80 billion at September 30, 2013. Competition for quality loans remains significant in the market. The loan growth in the nine months of 2014 was predominantly in the commercial segments of the portfolio. Commercial real estate in the Bank's market area has remained solid, with values generally stable to increasing. Well located multi-family properties in a number of sub-markets within the Bank's market area are experiencing stable to increasing occupancy rates. Construction loans increased year over year as demand for new construction loans has increased, and the Bank is selectively evaluating projects.

Owner occupied commercial real estate and owner occupied commercial real estate construction represent 11% of the loan portfolio. The Bank has a large portion of its loan portfolio related to real estate, with 70% consisting of commercial real estate and real estate construction loans. When owner occupied commercial real estate is excluded, the percentage of total loans represented by commercial real estate decreases to 59%. Real estate also serves as collateral for loans made for other purposes, resulting in 81.5% of loans being secured by real estate.

Deposits and Other Borrowings

---

The principal sources of funds for the Bank are core deposits, consisting of demand deposits, money market accounts, NOW accounts, and savings accounts. Additionally, the Bank obtains certificates of deposits from the local market areas surrounding the Bank's offices. The deposit base includes transaction accounts, time and savings accounts and accounts which customers use for cash management and which provide the Bank with a source of fee income and cross-marketing opportunities, as well as an attractive source of lower cost funds. To meet funding needs during periods of high loan demand and seasonal variations in core deposits, the Bank utilizes alternative funding sources such as secured borrowings from the FHLB, federal funds purchased lines of credit from correspondent banks and brokered deposits from regional and national brokerage firms and Promontory Interfinancial Network, LLC.

Table Of Contents

For the nine months ended September 30, 2014, noninterest bearing deposits increased \$207.2 million as compared to December 31, 2013, while interest bearing deposits increased by \$101.3 million during the same period. Average total deposits for the nine months of 2014 were \$3.34 billion, as compared to \$2.87 billion for the same period in 2013, a 16% increase.

From time to time, when appropriate in order to fund strong loan demand, the Bank accepts brokered time deposits, generally in denominations of less than \$100 thousand, from a regional brokerage firm, and other national brokerage networks, including the Promontory Interfinancial Network, LLC. Additionally, the Bank participates in the Certificates of Deposit Account Registry Service (“CDARS”) and the Insured Cash Sweep product (“ICS”), which provides for reciprocal (“two-way”) transactions among banks facilitated by the Promontory Interfinancial Network, LLC for the purpose of maximizing FDIC insurance. These reciprocal CDARS and ICS funds are classified as brokered deposits, although bank regulators have recognized that these reciprocal deposits have many characteristics of core deposits. At September 30, 2014, total deposits included \$365.4 million of brokered deposits (excluding the CDARS and ICS two-way), which represented 10% of total deposits. At December 31, 2013, total deposits (excluding the CDARS and ICS two-way) included \$418.1 million of brokered deposits, which represented 13% of total deposits. The CDARS and ICS two-way component represented \$316.9 million, or 9% of total deposits and \$318.0 million or 10% of total deposits at September 30, 2014 and December 31, 2013, respectively. These sources are believed by the Company to represent a reliable and cost efficient alternative funding source for the Bank. However, to the extent that the condition or reputation of the Company or Bank deteriorates, or to the extent that there are significant changes in market interest rates which the Company and Bank do not elect to match, we may experience an outflow of brokered deposits. In that event we would be required to obtain alternate sources for funding.

At September 30, 2014, the Company had \$1.06 billion in noninterest bearing demand deposits, representing 30% of total deposits, compared to \$849.4 million of noninterest bearing demand deposits at December 31, 2013 or 26% of total deposits. These deposits are primarily business checking accounts on which the payment of interest was prohibited by regulations of the Federal Reserve. Since July 2011, banks are no longer prohibited from paying interest on demand deposits account, including those from businesses. To date, the Bank has elected not to pay interest on business checking accounts, nor is the payment of such interest a prevalent practice in the Bank’s market area at present. It is not clear over the long-term what effect the elimination of this prohibition will have on the Bank’s interest expense, allocation of deposits, deposit pricing, loan pricing, net interest margin, ability to compete, ability to establish and maintain customer relationships, or profitability. Payment of interest on these deposits could have a significant negative impact on the Company’s net interest income and net interest margin, net income, and the return on assets and equity, although no such effect is currently anticipated.

As an enhancement to the basic noninterest bearing demand deposit account, the Bank offers a sweep account, or “customer repurchase agreement,” allowing qualifying businesses to earn interest on short-term excess funds which are not suited for either a certificate of deposit or a money market account. The balances in these accounts were \$59.0 million at September 30, 2014 compared to \$80.5 million at December 31, 2013. Customer repurchase agreements are not deposits and are not insured by the FDIC, but are collateralized by U.S. government agency securities and / or U.S. agency backed mortgage backed securities. These accounts are particularly suitable to businesses with significant fluctuation in the levels of cash flows. Attorney and title company escrow accounts are an example of accounts which



can benefit from this product, as are customers who may require collateral for deposits in excess of FDIC insurance limits but do not qualify for other pledging arrangements. This program requires the Bank to maintain a sufficient investment securities level to accommodate the fluctuations in balances which may occur in these accounts.

The Company had no outstanding balances under its federal funds purchase lines of credit provided by correspondent banks at September 30, 2014 and December 31, 2013. The Bank had \$30.0 million of borrowings outstanding under its credit facility from the FHLB at September 30, 2014 and December 31, 2013. Outstanding FHLB advances are secured by collateral consisting of a blanket lien on qualifying loans in the Bank's residential and commercial mortgage and home equity loan portfolios.

The Company has a credit facility with a regional bank, secured by a portion of the stock of the Bank, pursuant to which the Company may borrow, on a revolving basis, up to \$50 million for working capital purposes, to finance capital contributions to the Bank and ECV. There were no amounts outstanding under this credit at September 30, 2014 or December 31, 2013. For additional information on this credit facility please refer to "Capital Resources and Adequacy" below.

Table Of Contents

The Company has issued an aggregate of \$9.3 million of subordinated notes, due 2021. For additional information on the subordinated notes, please refer to “Capital Resources and Adequacy” below.

On August 5, 2014, the Company completed the sale of \$70.0 million of subordinated notes, due September 1, 2024. For additional information on the subordinated notes, please refer to “Capital Resources and Adequacy” below.

Liquidity Management

---

Liquidity is a measure of the Company’s and Bank’s ability to meet loan demand and to satisfy depositor withdrawal requirements in an orderly manner. The Bank’s primary sources of liquidity consist of cash and cash balances due from correspondent banks, loan repayments, federal funds sold and other short-term investments, maturities and sales of investment securities, income from operations and new core deposits into the Bank. The Bank’s investment portfolio of debt securities is held in an available-for-sale status which allows for flexibility, subject to holdings held as collateral for customer repurchase agreements, to generate cash from sales as needed to meet ongoing loan demand. These sources of liquidity are considered primary and are supplemented by the ability of the Company and Bank to borrow funds, which are termed secondary sources and which are substantial. The Company’s secondary sources of liquidity include a \$50 million line of credit with a regional bank, secured by a portion of the stock of the Bank, against which there were no amounts outstanding at September 30, 2014. Additionally, the Bank can purchase up to \$137.5 million in federal funds on an unsecured basis from its correspondents, against which there were no amounts outstanding at September 30, 2014, and can obtain unsecured funds under one-way CDARS brokered deposits in the amount of \$622.6 million, against which there was \$447 thousand outstanding at September 30, 2014. The Bank has a commitment at September 30, 2014 from the Promontory Interfinancial Network to place up to \$300.0 million of brokered deposits from its Insured Network Deposit (“IND”) program with the Bank in amounts requested by the Bank, as compared to an actual balance of \$155.7 million at September 30, 2014. At September 30, 2014, the Bank was also eligible to make advances from the FHLB up to \$484.1 million based on collateral at the FHLB, of which \$30.0 million was outstanding at September 30, 2014. The Bank may enter into repurchase agreements as well as obtain additional borrowing capabilities from the FHLB provided adequate collateral exists to secure these lending relationships. The Bank also has a back-up borrowing facility through the Discount Window at the Federal Reserve Bank of Richmond (“Federal Reserve Bank”). This facility, which amounts to approximately \$410.0 million, is collateralized with specific loan assets identified to the Federal Reserve Bank. It is anticipated that, except for periodic testing, this facility would be utilized for contingency funding only.

The loss of deposits, through disintermediation, is one of the greater risks to liquidity. Disintermediation occurs most commonly when rates rise and depositors withdraw deposits seeking higher rates in alternative savings and investment sources than the Bank may offer. The Bank was founded under a philosophy of relationship banking and, therefore, believes that it has less of an exposure to disintermediation and resultant liquidity concerns than do many banks. There is, however, a risk that some deposits would be lost if rates were to increase and the Bank elected not to remain

competitive with its deposit rates. Under those conditions, the Bank believes that it is well positioned to use other sources of funds such as FHLB borrowings, brokered deposits, repurchase agreements and correspondent banks' lines of credit to offset a decline in deposits in the short run. Over the long-term, an adjustment in assets and change in business emphasis could compensate for a potential loss of deposits. The Bank also maintains a marketable investment portfolio to provide flexibility in the event of significant liquidity needs. The Asset Liability Committee of the Bank's Board of Directors ("ALCO") has adopted policy guidelines which emphasize the importance of core deposits, adequate asset liquidity and a contingency funding plan.

At September 30, 2014, under the Bank's liquidity formula, it had \$1.9 billion of primary and secondary liquidity sources. The amount is deemed adequate to meet current and projected funding needs.

Table Of ContentsCommitments and Contractual Obligations

---

Loan commitments outstanding and lines and letters of credit at September 30, 2014 are as follows:

**(dollars in thousands)**

Unfunded loan commitments	\$1,367,042
Unfunded lines of credit	92,607
Letters of credit	67,865
Total	\$1,527,514

Unfunded loan commitments are agreements whereby the Bank has made a commitment and the borrower has accepted the commitment to lend to a customer as long as there is satisfaction of the terms or conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee before the commitment period is extended. In many instances, borrowers are required to meet performance milestones in order to draw on a commitment as is the case in construction loans, or to have a required level of collateral in order to draw on a commitment, as is the case in asset based lending credit facilities. Since commitments may expire without being drawn, the total commitment amount does not necessarily represent future cash requirements.

Unfunded lines of credit are agreements to lend to a customer as long as there is no violation of the terms or conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since commitments may expire without being drawn, the total commitment amount does not necessarily represent future cash requirements.

Letters of credit include standby and commercial letters of credit. Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance by the Bank's customer to a third party. Standby letters of credit generally become payable upon the failure of the customer to perform according to the terms of the underlying contract with the third party. Standby letters of credit are generally not drawn. Commercial letters of credit are issued specifically to facilitate commerce and typically result in the commitment being drawn when the underlying transaction is consummated between the customer and a third party. The contractual amount of these letters of credit represents the maximum potential future payments guaranteed by the Bank. The Bank has recourse against the customer for any amount it is required to pay to a third party under a letter of credit, and holds cash and or other collateral on those standby letters of credit for which collateral is deemed necessary.

Asset/Liability Management and Quantitative and Qualitative Disclosures about Market

---

A fundamental risk in banking is exposure to market risk, or interest rate risk, since a bank's net income is largely dependent on net interest income. The Bank's ALCO formulates and monitors the management of interest rate risk through policies and guidelines established by it and the full Board of Directors and through review of detailed reports discussed quarterly. In its consideration of risk limits, the ALCO considers the impact on earnings and capital, the level and direction of interest rates, liquidity, local economic conditions, outside threats and other factors. Banking is generally a business of managing the maturity and re-pricing mismatch inherent in its asset and liability cash flows and to provide net interest income growth consistent with the Company's profit objectives.

During the quarter ended September 30, 2014, as compared to the same three months in 2013, the Company was able to both increase its net interest income (by 22%), its net interest spread (from 4.13% to 4.28%) and manage its overall interest rate risk position.

The Company, through its ALCO and ongoing financial management practices, monitors the interest rate environment in which it operates and adjusts the rates and maturities of its assets and liabilities to remain competitive and to achieve its overall financial objectives subject to established risk limits. In the current and expected future interest rate environment, the Company has been maintaining its investment portfolio to manage the balance between yield and prepayment risk in its portfolio of mortgage backed securities should interest rates remain at current levels and has been managing the investment portfolio to mitigate extension risk and related declines in market values in that same portfolio should interest rates increase. Additionally, the Company has very limited call risk in its U.S. agency investment portfolio. During the three months ended September 30, 2014, average investment portfolio balances increased as compared to balances at September 30, 2013, as cash flow from significant declines in interest bearing deposits and loans held for sale have been deployed into a combination of higher yielding loans, and higher average investments. Cash flows from mortgage backed securities were reinvested primarily into a combination of structured mortgage backed securities and additional investments have been made in well structured collateralized mortgage obligations and high quality municipal bonds. The percentage mix of municipal securities increased to 29% of total investments at September 30, 2014 from 26% at September 30, 2013, as the relative value of these type investments seemed attractive and was also compatible with the Company's goal of reducing its income tax liability. The portion of the portfolio invested in mortgage backed securities declined to 60% at September 30, 2014 from 61% at September 30, 2013, and the portion of the portfolio represented in U.S. Government agency investments declined to 10% at September 30, 2014 from 12% at September 30, 2013. The duration of the investment portfolio decreased to 4.1 years at September 30, 2014 from 4.5 years at September 30, 2013.

Table Of Contents

In the loan portfolio, the re-pricing duration was unchanged at 26 months at September 30, 2014, and 2013, with fixed rate loans amounting to 42% of total loans at September 30, 2014 compared to 44% of total loans at September 30, 2013. Variable and adjustable rate loans comprised 58% of total loans at September 30, 2014, compared to 56% of total loans at September 30, 2013. Variable rate loans are generally indexed to either the Wall Street Journal prime interest rate, or the one month LIBOR interest rate, while adjustable rate loans are indexed primarily to the five year U.S. Treasury interest rate. In the deposit portfolio, the duration of the portfolio was 34 months at September 30, 2014, as compared to 35 months at September 30, 2013. The change since September 30, 2013 was due substantially to a change in the mix of non-maturing deposits from money market accounts to demand deposit accounts. The growth of core deposits, which enhances franchise value and provides a stable funding source, resulted in higher average liquidity in 2014 as compared to 2013. The Company experienced core deposit growth of \$357 million and \$384 million for the twelve months ended June 30, 2014 and December 31, 2013, respectively.

The Company has continued its emphasis on funding loans in its marketplace, and has been able to achieve favorable loan pricing, including interest rate floors on many loan originations, although competition for new loans persists. A disciplined approach to loan pricing, together with loans floors existing in 52% of total loans (at September 30, 2014), has resulted in more stable loan portfolio yields over the past twelve months, as average loan yields have declined by just 9 basis points (from 5.48% to 5.39%) for the three months ended September 30, 2014 as compared to the same period in 2013. Subject to interest rate floors, variable and adjustable rate loans provide additional income opportunities should interest rates rise from current levels.

The net unrealized gain before income tax on the investment portfolio was \$2.5 million at September 30, 2014 as compared to a net unrealized loss before tax of \$5.5 million at December 31, 2013, with \$10 thousand of realized net gains recorded during the nine months ended September 30, 2014. The higher net unrealized gain on the investment portfolio at September 30, 2014 as compared to September 30, 2013 was due primarily to lower interest rates around the 7 to 10 year part of the yield curve, which increased the fair market value of the portfolio, primarily municipal securities, at September 30, 2014. At September 30, 2014, the unrealized gain position represented just 0.7% of the portfolio's book value.

There can be no assurance that the Company will be able to successfully achieve its optimal asset liability mix, as a result of competitive pressures, customer preferences and the inability to perfectly forecast future interest rates and movements.

One of the tools used by the Company to manage its interest rate risk is a static GAP analysis presented below. The Company also employs an earnings simulation model on a quarterly basis to monitor its interest rate sensitivity and risk and to model its balance sheet cash flows and the related income statement effects in different interest rate scenarios. The model utilizes current balance sheet data and attributes and is adjusted for assumptions as to investment maturities (including prepayments), loan prepayments, interest rates, and the level of noninterest income and noninterest expense. The data is then subjected to a "shock test" which assumes a simultaneous change in interest rates up 100, 200, 300, and 400 basis points or down 100 and 200, along the entire yield curve, but not below zero. The

results are analyzed as to the impact on net interest income, net income and the market equity over the next twelve and twenty-four month periods from September 30, 2014. In addition to, analysis of simultaneous changes in interest rates along the yield curve, changes based on interest rate “ramps” is also performed. This analysis represents the impact of a more gradual change in interest rates, as well as yield curve shape changes.

Table Of Contents

For the analysis presented below, at September 30, 2014, the simulation assumes a 50 basis point change in interest rates on money market and interest bearing transaction deposits for each 100 basis point change in market interest rates in a decreasing interest rate shock scenario with a floor of 10 basis points, and assumes a 70 basis point change in interest rates on money market and interest bearing transaction deposits for each 100 basis point change in market interest rates in an increasing interest rate shock scenario.

As quantified in the table below, the Company's analysis at September 30, 2014 shows a moderate effect on net interest income (over the next 12 months) as well as a moderate effect on the economic value of equity when interest rates are shocked both down 100 basis points and up 100, 200, 300, and 400 basis points. This moderate impact is due substantially to the significant level of variable rate and re-priceable assets and liabilities and related shorter relative durations. The re-pricing duration of the investment portfolio at September 30, 2014 is 4.1 years, the loan portfolio 2.2 years; the interest bearing deposit portfolio 2.8 years and the borrowed funds portfolio 3.6 years.

The following table reflects the result of simulation analysis on the September 30, 2014 asset and liabilities balances:

<b>Change in interest rates (basis points)</b>	<b>Percentage change in net interest income</b>	<b>Percentage change in net income</b>	<b>Percentage change in market value of portfolio equity</b>
+400	+2.6%	+1.8%	-10.2%
+300	+0.8%	-1.3%	-8.3%
+200	-1.3%	-4.9%	-6.5%
+100	-2.2%	-6.4%	-4.1%
0	-	-	-
-100	-2.7%	-5.1%	-5.1%
-200	-5.3%	-10.2%	-10.2%

The results of simulation are within the policy limits adopted by the Company. For net interest income, the Company has adopted a policy limit of 10% for a 100 basis point change, 12% for a 200 basis point change, 18% for a 300 basis point change and 24% for a 400 basis point change. For the market value of equity, the Company has adopted a policy limit of 12% for a 100 basis point change, 15% for a 200 basis point change, 25% for a 300 basis point change and 30% for a 400% basis point change. The changes in net interest income, net income and the economic value of equity in both a higher and lower interest rate shock scenario at September 30, 2014 are not considered to be excessive. The negative impact of -2.2% in net interest income and -6.4% in net income given a 100 basis point increase in market interest rates reflects in large measure the impact of floor interest rates in a substantial portion of the loan portfolio and to a lower level of expected residential mortgage sales activity.



In the third quarter of 2014, the Company continued to manage its interest rate sensitivity position to moderate levels of risk, as indicated in the simulation results above. Except for the lower level of asset liquidity at September 30, 2014 as compared to December 31, 2013, the interest rate risk position at September 30, 2014 was similar to the interest rate risk position at December 31, 2013. As compared to December 31, 2013, the sum of federal funds sold, interest bearing deposits with banks and other short-term investments and loans held for sale declined by \$97.7 million at September 30, 2014.

Certain shortcomings are inherent in the method of analysis presented in the foregoing table. For example, although certain assets and liabilities may have similar maturities or repricing periods, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable-rate mortgage loans, have features that limit changes in interest rates on a short-term basis and over the life of the loan. Further, in the event of a change in interest rates, prepayment and early withdrawal levels could deviate significantly from those assumed in calculating the tables. Finally, the ability of many borrowers to service their debt may decrease in the event of a significant interest rate increase.

During the third quarter of 2014, average market interest rates decreased as compared to the third quarter of 2013 and the yield curve steepened.

## Table Of Contents

As compared to the third quarter of 2013, the average two-year U.S. Treasury rate increased by 52 basis points from 0.26% to 0.78%, the average five year U.S. Treasury rate increased by 170 basis points from 0.90% to 2.60% and the average ten year U.S. Treasury rate increased by 250 basis points from 1.97% to 4.47%. In that environment, the Company was able to increase its net interest spread for the third quarter of 2014 at 4.28% compared to 4.13% for the third quarter of 2013, largely by changing the mix of earning assets as earlier noted. The Company believes that the change in the net interest spread in the most recent quarter as compared to 2013's third quarter has been consistent with its risk analysis at December 31, 2013.

## GAP Position

Banks and other financial institutions earnings are significantly dependent upon net interest income, which is the difference between interest earned on earning assets and interest expense on interest bearing liabilities. This revenue represented 90% of the Company's revenue for the third quarter of 2014, as compared to 87% of the Company's revenue for the third quarter of 2013.

In falling interest rate environments, net interest income is maximized with longer term, higher yielding assets being funded by lower yielding short-term funds, or what is referred to as a negative mismatch or GAP. Conversely, in a rising interest rate environment, net interest income is maximized with shorter term, higher yielding assets being funded by longer-term liabilities or what is referred to as a positive mismatch or GAP.

The GAP position, which is a measure of the difference in maturity and repricing volume between assets and liabilities, is a means of monitoring the sensitivity of a financial institution to changes in interest rates. The chart below provides an indication of the sensitivity of the Company to changes in interest rates. A negative GAP indicates the degree to which the volume of repricable liabilities exceeds repricable assets in given time periods.

At September 30, 2014, the Company had a positive GAP position of approximately \$288.9 million or 6.9% of total assets out to three months and a positive cumulative GAP position of \$305.1 million or 7.3% of total assets out to 12 months; as compared to a positive GAP position of approximately \$374.2 million or 9.9% of total assets out to three months and a positive cumulative GAP position of approximately \$340.1 million or 9.0% out to 12 months at December 31, 2013. The change in the positive GAP position at September 30, 2014, as compared to December 31, 2013, was due substantially to the lower amount of asset liquidity on the balance sheet. The change in the GAP position at September 30, 2014 as compared to December 31, 2013 is not judged material to the Company's overall interest rate risk position, which relies more heavily on simulation analysis which captures the full optionality within the balance sheet. The current position is within guideline limits established by the ALCO.

While management believes that this overall position creates a reasonable balance in managing its interest rate risk and maximizing its net interest margin within plan objectives, there can be no assurance as to actual results.

Management has carefully considered its strategy to maximize interest income by reviewing interest rate levels, economic indicators and call features within its investment portfolio, as well as interest rate floors within its loan portfolio. These factors have been discussed with the ALCO and management believes that current strategies are appropriate to current economic and interest rate trends.

If interest rates increase by 100 basis points, the Company's net interest income and net interest margin are expected to decrease modestly due to the impact of loan floors providing no additional interest income and the assumption of an increase in money market interest rates by 70% of the change in market interest rates.

If interest rates decline by 100 basis points, the Company's net interest income and margin are expected to decline modestly as the impact of lower market rates on a large amount of liquid assets more than offsets the ability to lower interest rates on interest bearing liabilities.

Table Of Contents

Because competitive market behavior does not necessarily track the trend of interest rates but at times moves ahead of financial market influences, the change in the cost of liabilities may be different than anticipated by the GAP model. If this were to occur, the effects of a declining interest rate environment may not be in accordance with management's expectations.

**GAP Analysis  
September 30,  
2014**

(dollars in  
thousands)

<b>Repriceable in:</b>	<b>0-3 months</b>	<b>4-12 months</b>	<b>13-36 months</b>	<b>37-60 months</b>	<b>Over 60 months</b>	<b>Total Rate Sensitive</b>	<b>Non- sensitive</b>	<b>Total Assets</b>
<b>RATE SENSITIVE ASSETS:</b>								
Investment securities	\$24,122	\$37,508	\$88,776	\$97,342	\$145,377	\$393,125		
Loans <sup>(1)(2)</sup>	1,705,705	252,582	778,637	609,346	127,532	3,473,802		
Fed funds and other short-term investments	200,436	-	-	-	-	200,436		
Other earning assets	51,667	-	-	-	-	51,667		
<b>Total</b>	<b>\$1,981,930</b>	<b>\$290,090</b>	<b>\$867,413</b>	<b>\$706,688</b>	<b>\$272,909</b>	<b>\$4,119,030</b>	<b>\$50,151</b>	<b>\$4,169,181</b>
<b>RATE SENSITIVE LIABILITIES:</b>								
Noninterest bearing demand	\$47,423	\$128,772	\$342,972	\$342,971	\$194,421	\$1,056,559		
Interest bearing transaction	113,321	-	24,282	24,283	-	161,886		
Savings and money market	1,359,865	-	292,364	292,364	-	1,944,593		
Time deposits	113,449	145,129	100,949	11,285	-	370,812		
Customer repurchase agreements	58,957	-	-	-	-	58,957		
Other borrowings	-	-	9,300	30,000	70,000	109,300		
<b>Total</b>	<b>\$1,693,015</b>	<b>\$273,901</b>	<b>\$769,867</b>	<b>\$700,903</b>	<b>\$264,421</b>	<b>\$3,702,107</b>	<b>\$24,460</b>	<b>\$3,726,567</b>

Edgar Filing: EAGLE BANCORP INC - Form 10-Q

GAP	\$288,915	\$16,189	\$97,546	\$5,785	\$8,488	\$416,923
Cumulative GAP	\$288,915	\$305,104	\$402,650	\$408,435	\$416,923	
Cumulative gap as percent of total assets	6.93	% 7.32	% 9.66	% 9.80	% 10.00	%

(1) Includes loans held for sale.

(2) Nonaccrual loans are included in the over 60 months category.

Although NOW and MMA accounts are subject to immediate repricing, the Bank's GAP model has incorporated a repricing schedule to account for a lag in rate changes based on our experience, as measured by the amount of those deposit rate changes relative to the amount of rate change in assets.

## Capital Resources and Adequacy

---

The assessment of capital adequacy depends on a number of factors such as asset quality and mix, liquidity, earnings performance, changing competitive conditions and economic forces, regulatory measures and policy, as well as the overall level of growth and complexity of the balance sheet. The adequacy of the Company's current and future capital needs is monitored by management on an ongoing basis. Management seeks to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and to absorb potential losses.

The federal banking regulators have issued guidance for those institutions which are deemed to have concentrations in commercial real estate lending. Pursuant to the supervisory criteria contained in the guidance for identifying institutions with a potential commercial real estate concentration risk, institutions which have (1) total reported loans for construction, land development, and other land acquisitions which represent 100% or more of an institution's total risk-based capital; or (2) total commercial real estate loans representing 300% or more of the institution's total risk-based capital and the institution's commercial real estate loan portfolio has increased 50% or more during the prior 36 months are identified as having potential commercial real estate concentration risk. Institutions which are deemed to have concentrations in commercial real estate lending are expected to employ heightened levels of risk management with respect to their commercial real estate portfolios, and may be required to hold higher levels of capital. The Company, like many community banks, has a concentration in commercial real estate loans, and the Company has experienced significant growth in its commercial real estate portfolio in recent years. At September 30, 2014 non-owner-occupied commercial real estate loans (including construction, land and land development loans) represent 432% of total risk based capital. Construction, land and land development loans represent 137% of total risk based capital. Management has extensive experience in commercial real estate lending, and has implemented and continues

to maintain heightened risk management procedures, and strong underwriting criteria with respect to its commercial real estate portfolio. Monitoring practices include periodic stress testing analysis to evaluate changes to cash flows, owing to interest rate increases and declines in net operating income. Nevertheless, we may be required to maintain higher levels of capital as a result of our commercial real estate concentrations, which could require us to obtain additional capital, and may adversely affect shareholder returns.

Table Of Contents

The Company has a credit facility with a regional bank, pursuant to which the Company may borrow, on a revolving basis, up to \$50 million for working capital purposes, to finance capital contributions to the Bank in whole and to ECV in part. The credit facility is secured by a first lien on a portion of the stock of the Bank, pursuant to which the Company may borrow, and bears interest at a floating rate equal to the Wall Street Journal Prime Rate minus 0.25% with a floor interest rate of 3.50%. Interest is payable on a monthly basis. The term of the credit facility expires on September 30, 2015. There were no amounts outstanding under this credit facility at September 30, 2014 or December 31, 2013.

The Series B Preferred Stock is entitled to receive non-cumulative dividends, beginning October 1, 2011. The dividend rate, as a percentage of the liquidation amount, can fluctuate on a quarterly basis during the first ten quarters during which the Series B Preferred Stock is outstanding, based upon changes in the level of “Qualified Small Business Lending” or “QSBL” (as defined in the Purchase Agreement) by the Bank. The dividend rate for the first ten dividend periods was one percent (1%). For the eleventh calendar quarter through four and one half years after issuance, the dividend rate will be fixed at one percent (1%) based upon the increase in QBSL as compared to the baseline. After four and one half years from issuance, the dividend rate will increase to nine percent (9%).

The Series B Preferred Stock may be redeemed at any time at the Company’s option, at a redemption price of 100% of the liquidation amount plus accrued but unpaid dividends to the date of redemption for the current period, subject to the approval of its federal banking regulator.

On September 3, 2013 the Company amended the terms of the \$9.3 million of subordinated notes dated August 30, 2010. Under the amendment, the maturity date is extended from September 30, 2016 to September 30, 2021 and the interest rate is changed from 10%, to a fixed interest rate of 8.5% until August 30, 2016 and thereafter at a fixed rate of interest equal to the then current yield on the 5 year U.S. Treasury Note plus 7.03%. The notes are intended to qualify as Tier 2 capital for regulatory purposes to the fullest extent permitted under the currently applicable capital regulations. It is anticipated that the notes will not continue to qualify for Tier 2 capital treatment upon implementation of recently adopted Basel III capital requirements. The payment of principal on the notes may only be accelerated upon the occurrence of certain bankruptcy or receivership related events relating to the Company or, to the extent permitted under capital rules to be adopted by the Federal Reserve Board pursuant to the Dodd-Frank Act, a major bank subsidiary of the Company.

Under current capital rules, the capital treatment of the notes must be phased out, at a rate of 20% of the original principal amount per year during the last five years of the term of the notes, commencing on October 1, 2016. Currently, \$9.3 million of subordinated notes are includible as Tier 2 capital.

On August 5, 2014, the Company completed the sale of \$70.0 million of its noncallable 5.75% subordinated notes, due September 1, 2024. (the “Notes”). The Notes were offered to the public at par. The Company plans to use the

proceeds of the offering to pay the cash portion of the merger consideration in its previously announced acquisition of Virginia Heritage Bank, and for general corporate purposes, including but not limited to contribution of capital to its subsidiaries, including EagleBank. The notes qualify as Tier 2 capital for regulatory purposes to the fullest extent permitted under the currently applicable capital regulations as well as the newly adopted Basel III capital requirements.



Table Of Contents

The actual capital amounts and ratios for the Company and Bank as of September 30, 2014, December 31, 2013 and September 30, 2013 are presented in the table below.

	Company		Bank		For Capital Adequacy	To Be Well Capitalized Under Prompt Corrective Action Provision Ratio *
	Actual		Actual		Purposes	
(dollars in thousands)	Amount	Ratio	Amount	Ratio	Ratio	
<b>As of September 30, 2014</b>						
Total capital (to risk weighted assets)	\$559,205	14.48%	\$452,181	11.76%	8.0%	10.0%
Tier 1 capital (to risk weighted assets)	434,876	11.26%	407,329	10.60%	4.0%	6.0%
Tier 1 capital (to average assets)	434,876	10.70%	407,329	10.07%	3.0%	5.0%
<b>As of December 31, 2013</b>						
Total capital (to risk weighted assets)	\$440,332	13.01%	\$403,910	12.00%	8.0%	10.0%
Tier 1 capital (to risk weighted assets)	390,111	11.53%	363,166	10.79%	4.0%	6.0%
Tier 1 capital (to average assets)	390,111	10.93%	363,166	10.22%	3.0%	5.0%
<b>As of September 30, 2013</b>						
Total capital (to risk weighted assets)	\$425,968	13.12%	\$390,245	12.09%	8.0%	10.0%
Tier 1 capital (to risk weighted assets)	376,871	11.61%	350,624	10.86%	4.0%	6.0%
Tier 1 capital (to average assets)	376,871	10.89%	350,624	10.18%	3.0%	5.0%

\* Applies to Bank only

Bank and holding company regulations, as well as Maryland law, impose certain restrictions on dividend payments by the Bank, as well as restricting extensions of credit and transfers of assets between the Bank and the Company. At September 30, 2014 the Bank could pay dividends to the parent to the extent of its earnings so long as it maintained required capital ratios.

Table Of Contents

## Use of Non-GAAP Financial Measures

The Company considers the following non-GAAP measurements useful for investors, regulators, management and others to evaluate capital adequacy and to compare against other financial institutions. The tables below provide a reconciliation of these non-GAAP financial measures with financial measures defined by GAAP.

Tangible common equity to tangible assets (the "tangible common equity ratio") and tangible book value per common share are non-GAAP financial measures derived from GAAP-based amounts. The Company calculates the tangible common equity ratio by excluding the balance of intangible assets from common shareholders' equity and dividing by tangible assets. The Company calculates tangible book value per common share by dividing tangible common equity by common shares outstanding, as compared to book value per common share, which the Company calculates by dividing common shareholders' equity by common shares outstanding. The Company considers this information important to shareholders' as tangible equity is a measure that is consistent with the calculation of capital for bank regulatory purposes, which excludes intangible assets from the calculation of risk based ratios.

**GAAP Reconciliation (Unaudited)**

(dollars in thousands except per share data)

	<b>Nine Months Ended September 30, 2014</b>	<b>Twelve Months Ended December 31, 2013</b>	<b>Nine Months Ended September 30, 2013</b>
Common shareholders' equity	\$386,014	\$337,263	\$325,500
Less: Intangible assets	(3,321 )	(3,510 )	(3,597 )
<b>Tangible common equity</b>	<b>\$382,693</b>	<b>\$333,753</b>	<b>\$321,903</b>
Book value per common share	\$14.83	\$13.03	\$12.62
Less: Intangible book value per common share	(0.12 )	(0.14 )	(0.14 )
<b>Tangible book value per common share</b>	<b>\$14.71</b>	<b>\$12.89</b>	<b>\$12.48</b>
Total assets	\$4,169,181	\$3,771,503	\$3,504,928
Less: Intangible assets	(3,321 )	(3,510 )	(3,597 )
<b>Tangible assets</b>	<b>\$4,165,860</b>	<b>\$3,767,993</b>	<b>\$3,501,331</b>
<b>Tangible common equity ratio</b>	<b>9.19 %</b>	<b>8.86 %</b>	<b>9.19 %</b>

Earnings include the effect of \$1.5 million (\$1.3 million net of tax) and \$885 thousand (\$674 thousand net of tax) of merger related expenses for the nine and three months ended September 30, 2014. As the magnitude of the merger expenses distorts the operational results of the Company, we present in the GAAP reconciliation below and certain performance ratios excluding the effect of the merger expenses during the nine and three months periods ended September 30, 2014. We believe this information is important to enable shareholders and other interested parties to assess the core operational performance of the Company.

Table Of Contents**GAAP Reconciliation (Unaudited)**

(dollars in thousands except per share data)

	<b>Nine Months Ended September 30, 2014</b>	<b>Three Months Ended September 30, 2014</b>		
<b>Net income</b>	\$ 39,531	\$ 14,088		
Adjustments to net income				
Merger-related expenses, net of tax	1,250	674		
Operating net income	\$ 40,781	\$ 14,762		
<b>Net income available to common shareholders</b>	\$ 39,097	\$ 13,937		
Adjustments to net income available to common shareholders				
Merger-related expenses, net of tax	1,250	674		
Operating earnings	\$ 40,347	\$ 14,611		
<b>Earnings per weighted average common share, basic</b>	\$ 1.50	\$ 0.54		
Adjustments to earnings per weighted average common share, basic				
Merger-related expenses, net of tax	0.05	0.03		
Operating earnings per weighted average common share, basic	\$ 1.55	\$ 0.57		
<b>Earnings per weighted average common share, diluted</b>	\$ 1.47	\$ 0.52		
Adjustments to earnings per weighted average common share, diluted				
Merger-related expenses, net of tax	0.05	0.03		
Operating earnings per weighted average common share, diluted	\$ 1.52	\$ 0.55		
<b>Summary Operating Results:</b>				
Noninterest expense	\$ 70,376	\$ 25,143		
Merger-related expenses	1,460	885		
Adjusted noninterest expense	\$ 68,916	\$ 24,258		
Adjusted efficiency ratio	49.33	%	49.11	%
Adjusted noninterest expense as a % of average assets	2.37	%	2.36	%
<b>Return on average assets</b>				
Net income	\$ 39,531	\$ 14,088		
Adjustments to net income				
Merger-related expenses, net of tax	1,250	674		
Operating net income	\$ 40,781	\$ 14,762		
Adjusted return on average assets	1.40	%	1.44	%
<b>Return on average common equity</b>				

Edgar Filing: EAGLE BANCORP INC - Form 10-Q

Net income available to common shareholders	\$ 39,097		\$ 13,937	
Adjustments to net income available to common shareholders				
Merger-related expenses, net of tax	1,250		674	
Operating earnings	\$ 40,347		\$ 14,611	
Adjusted return on average common equity	14.79	%	15.22	%

Table Of Contents

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

---

Please refer to Item 2 of this report, “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” under the caption “Asset/Liability Management and Quantitative and Qualitative Disclosure about Market Risk.”

**Item 4. Controls and Procedures**

---

The Company’s management, under the supervision and with the participation of the Company’s Chief Executive Officer and Chief Financial Officer, evaluated as of the last day of the period covered by this report the effectiveness of the operation of the Company’s disclosure controls and procedures, as defined in Rule 13a-14 under the Securities and Exchange Act of 1934. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company’s disclosure controls and procedures were effective. There were no changes in the Company’s internal controls over financial reporting (as defined in Rule 13a-15 under the Securities Act of 1934) during the quarter ended September 30, 2014 that have materially affected, or are reasonably likely to materially affect, the Company’s internal control over financial reporting.

Table Of Contents

**PART II - OTHER INFORMATION**

**Item 1 - Legal Proceedings**

From time to time the Company may become involved in legal proceedings. At the present time there are no proceedings which the Company believes will have a material adverse impact on the financial condition or earnings of the Company.

**Item 1A – Risk Factors**

There have been no material changes as of September 30, 2014 in the risk factors from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

**Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds**

- |  |                |
|--|----------------|
| (a) <i>Sales of Unregistered Securities.</i> | None           |
| (b) <i>Use of Proceeds.</i>                  | Not Applicable |
| (c) <i>Issuer Purchases of Securities.</i>   | None           |

**Item 3 - Defaults Upon Senior Securities**

None

**Item 4 - Mine Safety Disclosures**

Not Applicable

**Item 5 - Other Information**

- |                                     |      |
|-------------------------------------|------|
| (a) <i>Required 8-K Disclosures</i> | None |
|-------------------------------------|------|

(b) *Changes in Procedures for Director Nominations*

None

**Item 6 - Exhibits**

<u>Exhibit No.</u>	<u>Description of Exhibit</u>
2.1	Agreement and Plan of Reorganization, dated June 9, 2014, among the Company, the Bank and Virginia Heritage Bank (1)
3.1	Certificate of Incorporation of the Company, as amended (2)
3.2	Articles Supplementary to the Articles of Incorporation for the Series B Preferred Stock (3)
3.3	Bylaws of the Company (4)
3.4	Articles Supplementary to the Articles of Incorporation for the Series C Preferred Stock (5)
4.1	Warrant to Purchase Common Stock (6)
4.2	Form of Subordinated Note due 2016 (7)
4.3	



- 4.4 Form of  
Amendment  
Agreement to  
Subordinated  
Note (8)  
Subordinated  
Indenture, dated  
as of August 5,  
2014, between  
the Company  
and Wilmington  
Trust, National  
Association, as  
Trustee (9)  
First  
Supplemental  
Indenture, dated  
as of August 5,  
2014, between  
the Company  
and Wilmington  
Trust, National  
Association, as  
Trustee (10)
- 4.5
- 4.6 Form of Global  
Note  
representing the  
5.75%  
Subordinated  
Notes due  
September  
1, 2024  
(included in  
Exhibit 4.5)
- 10.1 1998 Stock  
Option Plan  
(11)  
Employment  
Agreement,  
dated September  
1, 2011,  
between James  
H. Langmead  
and the Bank  
(12)
- 10.2
- 10.3 Employment  
Agreement,  
dated September  
1, 2011,  
between  
Thomas D.

Murphy and the  
Bank (13)

68

---

Table Of Contents

10.4	Amended and Restated Employment Agreement between Ronald D. Paul and the Company (14)
10.5	Employment Agreement, dated September 1, 2011, between Susan G. Riel and the Bank (15)
10.6	Fee Agreement between Robert P. Pincus and the Company (16)
10.7	2006 Stock Plan (17)
10.8	Employment Agreement, dated September 1, 2011, among Michael T. Flynn the Company and the Bank (18)
10.9	Employment Agreement, dated September 1, 2011, between Laurence E. Bensignor and the Bank (19)
10.10	Employment Agreement, dated September 1, 2011, between the Bank and Janice Williams (20)
10.11	2013 Senior Executive Incentive Plan (21)
10.12	Eagle Bancorp, Inc. 2011 Employee Stock Purchase Plan (22)
10.13	Employment Agreement dated as of February 23, 2012, between the Bank and Antonio F. Marquez (23)
10.14	Employment Agreement dated as of April 24, 2013, between the Bank and Virginia Heine (24)
10.15	First Amendment to Employment Agreement of Laurence E. Bensignor (25)
10.16	First Amendment to Employment Agreement of Michael T. Flynn (26)
10.17	First Amendment to Employment Agreement of James H. Langmead (27)
10.18	First Amendment to Employment Agreement of Antonio F. Marquez (28)
10.19	First Amendment to Employment Agreement of Thomas D. Murphy (29)
10.20	First Amendment to Employment Agreement of Susan G. Riel (30)
10.21	First Amendment to Employment Agreement of Janice Williams (31)
10.22	Form of Supplemental Executive Retirement Plan Agreement (32)
10.23	Director Fee Agreement between Eagle Bancorp, Inc., Eagle Bank and David P. Summers (33)
11	Statement Regarding Computation of Per Share Income See Note 7 of the Notes to Consolidated Financial Statements
21	Subsidiaries of the Registrant
31.1	Certification of Ronald D. Paul
31.2	Certification of James H. Langmead
32.1	Certification of Ronald D. Paul
32.2	Certification of James H. Langmead
101	Interactive data files pursuant to Rule 405 of Regulation S-T:
(i)	Consolidated Balance Sheets at September 30, 2014, December 31, 2013 and September 30, 2013
(ii)	Consolidated Statement of Operations for the three and nine month periods ended September 30, 2014 and 2013
(iii)	Consolidated Statement of Comprehensive Income for the three and nine month periods ended September 30, 2014, and 2013
(iv)	Consolidated Statement of Changes in Shareholders' Equity for the nine month periods ended September 30, 2014, and 2013
(v)	Consolidated Statement of Cash Flows for the nine month periods ended September 30, 2014, and 2013
(vi)	Notes to the Consolidated Financial Statements

- 
- (1) Incorporated by reference to the exhibit 2.1 the Company's Current Report on Form 8-K filed on July 10, 2014.  
(2) Incorporated by reference to the exhibit of the same number to the Company's Current Report on Form 8-K filed on July 16, 2008.  
(3) Incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on July 15, 2011.

- (4) Incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K filed on June 27, 2012.
- (5) Incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on November 5, 2014.

Table Of Contents

- (6) Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on December 8, 2008.
- (7) Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on September 1, 2010.
- (8) Incorporated by reference to Exhibit 4 to the Company's Form 10-Q for the Quarter ended September 30, 2013.
- (9) Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on August 5, 2014.
- (10) Incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed on August 5, 2014.
- (11) Incorporated by reference to Exhibit 10.1 to the Company's Annual Report on Form 10-KSB for the year ended December 31, 1998.
- (12) Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on December 23, 2011.
- (13) Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed on December 23, 2011.
- (14) Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K/A filed on December 22, 2008.
- (15) Incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K filed on December 23, 2011.
- (16) Incorporated by reference to Exhibit 10.3 to the Company's Registration Statement on Form S-4 (Registration No. 333-150763)
- (17) Incorporated by reference to Exhibit 4 to the Company's Registration Statement on Form S-8 (No. 333-187713)
- (18) Incorporated by reference to Exhibit 10.6 to the Company's Current Report on Form 8-K filed on December 23, 2011
- (19) Incorporated by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K filed on December 23, 2011.
- (20) Incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K filed on December 23, 2011.
- (21) Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on April 1, 2014.
- (22) Incorporated by reference to Exhibit 4 to the Company's Registration Statement on Form S-8 (Registration No. 333-175966).
- (23) Incorporated by reference to Exhibit 10.13 to the Company's Quarterly Report on Form 10-Q for the Quarter ended March 31, 2012.
- (24) Incorporated by reference to Exhibit 10.14 to the Company's Quarterly Report on Form 10-Q for the Quarter ended March 31, 2013.
- (25) Incorporated by reference to Exhibit 10.15 to the Company's Quarterly Report on Form 10-Q for the Quarter ended March 31, 2013.
- (26) Incorporated by reference to Exhibit 10.16 to the Company's Quarterly Report on Form 10-Q for the Quarter ended March 31, 2013.
- (27) Incorporated by reference to Exhibit 10.17 to the Company's Quarterly Report on Form 10-Q for the Quarter ended March 31, 2013.
- (28) Incorporated by reference to Exhibit 10.18 to the Company's Quarterly Report on Form 10-Q for the Quarter ended March 31, 2013.
- (29) Incorporated by reference to Exhibit 10.19 to the Company's Quarterly Report on Form 10-Q for the Quarter ended March 31, 2013.
- (30) Incorporated by reference to Exhibit 10.20 to the Company's Quarterly Report on Form 10-Q for the Quarter ended March 31, 2013.
- (31) Incorporated by reference to Exhibit 10.21 to the Company's Quarterly Report on Form 10-Q for the Quarter ended March 31, 2013.

- (32) Incorporated by reference to Exhibit 10.22 to the Company's Annual Report on Form 10-K for the Year ended December 31, 2013.
- (33) Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on November 5, 2014.

Table Of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**EAGLE BANCORP, INC.**

Date: November 7, 2014

By: /s/ Ronald D. Paul  
Ronald D. Paul, Chairman, President and Chief  
Executive  
Officer of the Company

Date: November 7, 2014

By: /s/ James H. Langmead  
James H. Langmead, Executive Vice President  
and Chief  
Financial Officer of the Company