

Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

TIGER TELEMATICS INC  
Form 10-Q  
November 30, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2005

Commission File Number 001-15977

TIGER TELEMATICS, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
Incorporation or organization)

13-4051167  
(IRS Employer  
Identification Number)

550 Water Street, Suite 937  
Jacksonville, Florida  
(Address of principal executive offices)

32202  
(Zip Code)

(904) 279-9240  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \_\_\_ No X

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes X No  
-----

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class -----	Outstanding as of September 30, 2005 -----
Common Stock, Par Value \$0.001 per share	63,254,811

CONTENTS

Part I	Page ----
Item 1. Financial Statements	
Condensed Consolidated Balance Sheets	2
Condensed Consolidated Statements of Operations for the nine months ended September 30, 2005 and 2004	4

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

Condensed Consolidated Statements of Operations for the three months ended September 30, 2005 and 2004	5
Condensed Consolidated Statement of Stockholders' Deficiency	6
Condensed Consolidated Statements of Cash Flows	7
Notes to Condensed Consolidated Financial Statements	9
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	19
Item 3. Quantitative and Qualitative Disclosures About Market Risk	25
Item 4. Controls and Procedures	25
Part II Tiger Telematics, Inc. Other Information	
Item 1. Legal Proceedings	26
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	27
Item 3. Defaults Upon Senior Securities	27
Item 4. Submission of Matters to a Vote of Security Holders	27
Item 5. Other Information	27
Item 6. Exhibits	28

Pursuant to Regulation S-X, prior to filing quarterly reports on Form 10-Q, independent public accountants must review the interim financial statements using professional standards and procedures for conducting such reviews, as established by generally accepted auditing standards, as may be modified or supplemented by the Securities and Exchange Commission.

The Company's independent public accountants, Goldstein Golub Kessler LLP, declined to review the Company's financial statements as required by Regulation S-X until an independent committee of the Company's Board of Directors completes its investigation of certain related party transactions, including, but not limited to, those transactions particularly described in Note F - Related Party Transactions. Accordingly, the attached financial statements and this form 10Q do not comply with the requirements of Regulation S-X.

1

### TIGER TELEMATICS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS September 30, 2005 and December 31, 2004

Unaudited September 30, 2005	December 31, 2004
-----	-----

ASSETS

Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

Current Assets		
Cash	\$ 363,316	\$ 4,653,559
Accounts receivable	1,304,991	616,571
Other receivables	5,463,948	3,129,235
Inventories	2,995,267	38,532
Advances to employees	--	204,081
Deposits with suppliers	8,668,379	924,456
Prepaid expenses and other current assets	1,418,332	698,106
	-----	-----
Total current assets	20,214,233	10,264,540
Property and Equipment, net	2,420,254	350,626
Assets held for sale	1,441,062	755,227
Other assets:		
Goodwill	5,038,416	3,975,670
Other intangible assets	1,905,865	1,901,765
Minority interest	80,198	--
Deferred tax asset, net of valuation allowance of \$145,000,000 and \$45,000,000 in 2005 and 2004 respectively	--	--
	-----	-----
	\$ 31,100,028	\$ 17,247,828
	=====	=====
LIABILITIES AND STOCKHOLDERS' DEFICIENCY		
Current Liabilities		
Short term notes payable	\$ 16,777,350	\$ --
Accounts payable	16,422,019	13,976,402
Amount due stockholders	993,272	894,933
Notes payable - Current portion	262,657	78,937
Accrued expenses	21,295,842	7,496,355
Foreign tax accrual	39,664,637	7,567,352
Deposits on common stock	--	1,871,730
Contingent liabilities arising from discontinued operations	1,168,243	1,168,243
	-----	-----
Total current liabilities	96,584,020	33,053,952
Notes payable after one year	934,291	408,638
	-----	-----
Total liabilities	97,518,311	33,462,590
	-----	-----

CONSOLIDATED BALANCE SHEETS (Cont.)  
September 30, 2005 and December 31, 2004

Unaudited	
September 30,	December 31,
2005	2004
-----	-----

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

### COMMITMENTS AND CONTINGENCIES

#### Stockholders' Deficiency

Common stock - 0.001 par value, authorized 500,000,000 shares. Issued and outstanding 63,254,811 and 36,306,607 in 2005 and 2004 respectively	63,255	36,307
Additional paid-in-capital	317,217,893	107,017,140
Accumulated other comprehensive income (loss)	1,099,357	(3,112,766)
Accumulated deficit	(384,798,788)	(120,155,443)
	-----	-----
Stockholders' deficiency	(66,418,283)	(16,214,762)
	-----	-----
	\$ 31,100,028	\$ 17,247,828
	=====	=====

See Notes to Consolidated Financial Statements

3

TIGER TELEMATICS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
For the nine months ended September 30, 2005 and 2004  
Unaudited

	2005	2004
	-----	-----
Net sales	\$ 2,838,221	\$ 451,924
Cost of goods sold	4,446,030	446,137
	-----	-----
Gross profit (loss)	(1,607,809)	5,787
	-----	-----
Operating expenses		
Selling expense	33,558,763	5,993,240
General and administrative	218,205,304	37,332,413
	-----	-----
Total operating expenses	251,764,067	43,325,653
	-----	-----

Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

Operating loss	(253,371,876)	(43,319,866)
	-----	-----
Other income (expense)		
Other	(170,024)	22,532
Interest expense	(10,732,607)	(61,419)
Loss on foreign currency transactions	(368,838)	
	-----	-----
	(11,271,469)	(38,887)
	-----	-----
Net loss	\$ (264,643,345)	\$ (43,358,753)
	=====	=====
Net loss per common share (basic and diluted)	\$ (5.21)	\$ (2.70)
	=====	=====
Weighted average shares outstanding - basic and diluted	50,756,359	16,032,697
	=====	=====

See Notes to Consolidated Financial Statements

4

TIGER TELEMATICS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
For the three months ended September 30, 2005 and 2004  
Unaudited

	2005	2004
	-----	-----
Net sales	\$ 1,278,022	\$ 268,095
Cost of goods sold	3,259,241	296,923
	-----	-----
Gross profit (loss)	(1,981,219)	(28,828)
	-----	-----
Operating expenses		
Selling expense	7,019,079	3,971,312
General and administrative	26,738,266	13,894,092
	-----	-----
Total operating expenses	33,757,345	17,865,404
	-----	-----
Operating loss	(35,738,564)	(17,894,232)
	-----	-----

Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

Other income (expense)

Other	(99,672)	7,536
Interest expense	(8,633,934)	(7,179)
Loss on foreign currency exchange	(66,589)	
	-----	-----
	(8,800,195)	357
	-----	-----
Net loss	\$ (44,538,759)	\$ (17,893,875)
	=====	=====
Net loss per common share (basic and diluted)	\$ (0.82)	\$ (0.87)
	=====	=====
Weighted average shares outstanding (basic and diluted)	54,215,238	20,571,366
	=====	=====

See Notes to Consolidated Financial Statements

5

TIGER TELEMATICS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' DEFICIENCY  
For the nine months ended September 30, 2005  
Unaudited

	Common Shares	Stock Amount	Additional Paid-in Capital	Accumulated Other Comprehensive Loss	Ac
	-----	-----	-----	-----	-----
Balance (deficiency) December 31, 2004	36,306,607	\$ 36,307	\$ 107,017,140	\$ (3,112,766)	\$ (1
	=====	=====	=====	=====	=====
Issuance of common stock:					
Private placement	4,986,856	4,987	63,570,864	--	
Stock based employee compensation	5,147,626	5,148	38,429,513	--	
Services	13,896,863	13,896	89,868,697	--	
Interest on notes payable	2,200,000	2,200	10,766,800	--	
Acquisition of Globicom	116,859	117	538,603	--	
Contingent shares related to Indie acquisition	4,176,000	600	4,175,400		
Warrants issued to purchase 3,027,069					

Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

shares of common stock	--	--	2,512,876	--	
Repayment of personal expenses (Note F)	--	--	338,000	--	
Net Loss	--	--	--	(264,643,345)	(2)
Other comprehensive income (loss) - foreign currency adjustment	--	--	--	4,212,123	
Total comprehensive loss	--	--	--	(260,431,222)	
Balance (deficiency) September 30, 2005	63,254,811	\$ 63,255	\$ 317,217,893	\$ 1,099,357	\$ (3)

See Notes to Consolidated Financial Statements

6

TIGER TELEMATICS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
For the nine months ended September 30, 2005 and 2004  
Unaudited

	2005	2004
	-----	-----
Cash Flows from Operating Activities:		
Net loss	\$ (264,643,345)	\$ (43,358,753)
Other comprehensive income	4,212,123	74,738
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation	373,421	140,425
Expenses paid with common stock	143,262,254	11,837,342
Impairment of goodwill	63,835	55,777
Minority interest	(6,320)	--
Changes in assets and liabilities:		
(Increase) in other accounts receivable	(3,017,919)	(1,343,995)
(Increase) in inventory	(2,943,466)	--
Decrease (increase) in advances to employees	204,081	--
Decrease in deposits with suppliers	(7,743,923)	--
(Increase) in prepaid expenses	(671,009)	--
Increase in short term notes payable	16,777,350	--
Increase in accounts payable	2,292,916	6,512,675
Increase in accrued expenses	13,411,751	4,276,615
Increase in foreign tax accrual	32,097,285	--
Other - net	--	(214,740)
Net cash used in operating activities	(66,330,966)	(22,019,916)
Cash flows from investing activities:		
Purchase of property and equipment	(2,437,967)	(463,789)
Purchase of subsidiary	(198,184)	(850,281)

Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

Assets held for sale	(685,835)	--
	-----	-----
Net cash used in investing activities	(3,321,986)	(1,314,070)
	-----	-----
Cash flows from financing activities:		
Issuance of common stock and warrants	66,426,727	16,372,458
Loans and advances from stockholders	98,339	120,909
Proceeds from long term borrowing	739,373	--
Payments on debt	(30,000)	(35,915)
Deposits on common stock	(1,871,730)	7,983,609
	-----	-----
Net cash provided by financing activities	65,362,709	24,441,061
	-----	-----
Net change in cash	(4,290,243)	1,107,075
Cash:		
Beginning of period	4,653,559	8,959
	-----	-----
End of period	\$ 363,316	\$ 1,116,034
	=====	=====
Supplemental disclosure of Cash Flow Information:		
Cash paid for interest	\$ 326,677	\$ 61,419
	=====	=====

7

CONSOLIDATED STATEMENTS OF CASH FLOWS, cont'd  
For the nine months ended September 30, 2005 and 2004  
Unaudited

	2005	2004
	-----	-----
Supplemental Disclosure of Non-cash Investing and Operating Activities: Stock issued for:		
Operating expenses	\$ 89,882,593	\$ 11,837,342
Employee compensation	38,434,661	--
Interest on notes payable	10,769,000	--
Acquisition of Globicom	538,720	--
Contingent consideration for Indie Studios acquisition	4,176,000	--
	-----	-----
	\$ 143,800,974	\$ 11,838,342
	=====	=====
Financing Activities:		
Conversion of stockholder debt to common stock	\$ --	\$ 55,000
	=====	=====
Investing Activities:		
Cash paid for subsidiary	\$ 200,000	\$ 850,281
Common stock issued for acquisition	538,720	2,832,800
Liabilities in excess of assets acquired	461,739	284,531
	-----	-----
	\$ 1,200,459	\$ 3,967,612
	=====	=====
Acquisitions:	Globicom	ISIS Models
	-----	-----



Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

Goodwill	1,126,581	\$ 3,967,612
Minority interest	73,878	--
Accounts receivable	5,214	327,308
Software EOM license	4,100	--
Inventory	13,269	--
Prepaid expenses & other assets	54,299	31,729
Accounts payable	(152,701)	(539,198)
Due to related parties	(32,700)	(14,437)
Accrued expenses	(355,036)	(89,933)
Cash & stock paid for subsidiary	(738,720)	--
Common stock owed to sellers	--	(3,683,081)
	-----	-----
Cash received	\$ 1,816	\$ --
	=====	=====

See Notes to Consolidated Financial Statements

8

TIGER TELEMATICS, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE A - BASIS OF PRESENTATION

The condensed consolidated financial statements as of September 30, 2005 and for the three month and nine month periods ended September 30, 2005 and 2004, included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations.

In the opinion of management, all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the financial information for the periods indicated have been included. For further information regarding the Company's accounting policies, refer to the consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2004.

The preparation of financial statements in accordance with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the amounts reported in our consolidated financial statements and accompanying notes. Management bases its estimates on historical experience and various other assumptions believed to be reasonable. Although these estimates are based on management's best knowledge of current events and actions that may impact the company in the future, actual results may be different from the estimates

Pursuant to Regulation S-X, prior to filing quarterly reports on Form 10-Q, independent public accountants must review the interim financial statements using professional standards and procedures for conducting such reviews, as established by generally accepted auditing standards, as may be modified or supplemented by the Securities and Exchange Commission. The Company's independent public accountants, Goldstein Golub Kessler LLP, declined to review the Company's financial statements as required by Regulation S-X until an independent committee of the Company's Board of Directors completes its

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

investigation of certain related party transactions including, but not necessarily limited to, those transactions described in Note F - Related Party Transactions. Accordingly, the attached financial statements and this Form 10Q do not comply with the requirements of Regulation S-X.

The consolidated financial statements include the accounts of Tiger Telematics ("Tiger" or the "Company"), and its subsidiaries, Gizmondo Europe Ltd. and its significant subsidiaries; ISIS Models Ltd. and Indie Studios AB. Other subsidiaries of Tiger include Gizmondo USA, Inc., Smart Adds, Inc., Tiger Telematics USA, Inc., Gizmondo Games Ltd, Gizmondo Studios AB, Gizmondo Studios Texas, Gizmondo Studios Ltd (UK), Gizmondo Games Ltd (UK) and Globicom, Inc. Intercompany obligations are not guaranteed by the Company unless expressly agreed to by written agreement. Intercompany accounts and transactions have been eliminated.

Certain balance sheet amounts at December 31, 2004 have been reclassified to comply with the presentation adopted by the Company in 2005.

9

### Going Concern:

The Company has sustained net losses aggregating over \$382.5 million for the three years and nine months ended September 30, 2005. In addition, the Company had a net working capital deficiency of \$76.4 million at September 30, 2005. During those periods, the Company sold \$121.3 million of restricted common stock shares and, in order to conserve cash, the Company funded \$178.3 million of the losses by issuing restricted common stock in exchange for services and other expenses. Management anticipates proceeds from sales of Gizmondo units and accessories to increase significantly after the U. S. launch of the product on October 22, 2005. Management also anticipates the ability to continue issuing equity securities to meet working capital requirements and to fund development costs incurred in connection with developing products that the Company believes will enhance its operations. No assurances can be given that these funds will be available. Additionally, the Company borrowed approximately \$21.2 million from shareholders on a short-term basis during the second quarter of 2005 (See Note J).

The Company has instituted significant cost savings measures including: closing unneeded facilities, reducing staff and instituting other cost savings measures.

The financial statements do not include any adjustments relating to the recoverability and classification of recorded assets, or the amounts and classifications of liabilities that might be necessary in the event the Company cannot continue as a going concern.

### Description of the business:

Tiger Telematics and its subsidiaries are principally engaged in the business of developing and marketing the Gizmondo wireless handheld multi-entertainment gaming device and related games and accessories associated with the Gizmondo.

The Company started Gizmondo Europe, Ltd. (formerly Tiger Telematics Europe Ltd.) in late 2002 to focus on developing new telematics products including next generation fleet telematics products and child tracker products.

In 2003, the Company began developing a new multi-entertainment wireless handheld gaming device referred to as Gizmondo. While the Company previously developed a variety of commercial telematics products, since early 2004 the Company's primary business strategy has been to develop the Gizmondo. The Company launched the full-scale production of Gizmondo in the UK in March 2005,

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

and on October 22, 2005 made a full-scale introduction to the US market. The Gizmondo is powered by a Microsoft Windows CE.net platform, has a 2.8-inch TFT color screen with a Samsung ARM9 400Mhz processor and incorporates the GoForce 3D 4500 NVIDIA graphics accelerator. Gizmondo provides cutting-edge gaming, multimedia messaging, an MP3 music player, Mpeg4 movie playing capability, a digital camera and a GPRS network link to allow wide-area network gaming. Additionally, Gizmondo contains a GPS chip for location based services, is equipped with Bluetooth for use in multi-player gaming and accepts MMC card accessories. The Company's Games Studios develops new games and converts existing games for use with the Gizmondo. The Gizmondo represents the Company's primary business segment.

10

### Valuation of Common Stock:

The shares of the Company's common stock issued primarily as payment for services, employee bonuses and business acquisitions are restricted securities and may not be currently sold. An independent business valuation expert determines the "fair value" of these restricted securities on a quarterly basis. Management believes that the appraised value is a better indication of the fair value of the restricted shares issued than the price of freely traded shares in the open market due to the large number of issued restricted shares.

### Segment Information:

The Company primarily focuses all of its business in one segment, the development, production, and sale of the wireless handheld multi-entertainment gaming device, Gizmondo, and the related game products for use on the Gizmondo.

### NOTE B - OTHER RECEIVABLES

Other receivables of \$5.5 million and \$3.1 million at September 30, 2005 and December 31, 2004, respectively, consist primarily of VAT tax recoverable from government agencies. At September 30, 2005 other receivables also includes \$1.4 million due from Integra, a former acquisition candidate. The Company believes that the receivable due from Integra is fully collectable based on the collateral pledged to secure this loan. (See NOTE K - Contingencies)

### NOTE C - EQUITY TRANSACTIONS

During the first nine months of 2005, the Company issued 26,948,204 shares of restricted common stock in numerous private transactions with an aggregate value of \$207.4 million, all as more particularly described below:

Sold 4,986,856 shares for \$63.6 million in cash in private placement transactions with individual and institutional investors. The shares issued were sold at \$3.50 to \$20.00 per share.

Issued 13,896,863 shares in payment of services (principally consulting type services) related to development of the Gizmondo. The shares were valued at from \$4.31 to \$7.92 per share, aggregating \$89.9 million.

Issued 2,200,000 shares valued at \$10.8 million for interest on short-term notes payable. The shares issued were valued at \$4.31 to \$5.60 per share. (SEE NOTE J - SHORT TERM DEBT)

Issued 600,000 shares valued at \$4.2 million in connection with the successful completion of a product development project.

The Company issued 5,147,626 shares to employees as compensation. The

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

shares were valued at \$4.31 to \$7.92 per share and aggregated \$38.4 million. Of those shares, executives of the Company received 4,045,036 shares valued at \$27.9 million.

11

Issued 116,859 shares of restricted common stock valued at \$538.7 thousand in connection with the acquisition of Globicom, Inc. (See NOTE N - ACQUISITIONS)

In each case the Company recorded capital surplus based upon the fair value of the Company's common stock at the time of issuance or agreement to issue.

Additionally, the Company issued warrants to purchase 3,027,069 shares of the Company's common stock valued at approximately \$2.5 million, using the Black Scholes method. The value of the warrants was credited to paid in capital. (SEE NOTE J - SHORT TERM DEBT)

Credited \$338 thousand to paid in capital representing repayment by a former executive of personal expenses charged to the Company in a prior period. (SEE NOTE F - RELATED PARTY TRANSACTIONS)

### NOTE D- REVERSE STOCK SPLIT

In July 2004, the Company's shareholders approved a 1 for 25 reverse stock split. The number of authorized shares and par value were unchanged. All common stock amounts described in this Form 10-Q have been adjusted to reflect this change for all periods presented.

### NOTE E - STOCK BASED COMPENSATION

The Company uses the intrinsic-value method of accounting for stock based compensation. Under this method, compensation cost is the excess, if any, of the fair value over the amount an employee must pay to acquire the stock at the date of the grant. The Company generally grants options with an exercise price equal to the market value of the common stock at the date of grant.

The Black-Scholes option price model was used to estimate the fair value as of the date of grant using the following assumptions:

Dividend yield	0%
Risk-free interest rates	4.35%
Volatility	163.00%
Expected option term (years)	9.61
Weighted-average fair value of options granted during the year	\$1.50

If the Company had determined compensation expense for the Plan based on the fair value at the grant dates consistent with the method of SFAS No. 123 and SFAS No. 148, the Company's pro-forma net loss and basic loss per share would have been as follows:

12

Nine Months Ended September 30, 2005	Nine Months Ended September 30, 2004
----- (Thousands) -----	----- (Thousands) -----

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

Net loss as reported	\$ (264,643)	\$ (43,358)
Stock based compensation expense, net of tax (\$0) included in the determination of net loss as reported	\$ (38,434)	\$ (0)
Stock based compensation expense under the fair value based method, net of tax (\$0)	\$ (38,475)	\$ (41)
Pro forma net loss	\$ (264,684)	\$ (43,399)
Basic and diluted net loss per share, as reported	\$ (5.21)	\$ (2.70)
Pro forma basic and diluted net loss per share	\$ (5.21)	\$ (2.70)

### NOTE F - RELATED PARTY TRANSACTIONS

Advances to employees and stockholders of subsidiaries of the Company of \$204 thousand at December 31, 2004 are due on demand, without interest.

The amount due to stockholders includes \$0.9 million and \$0.7 million at September 30, 2005 and December 31, 2004, respectively, for back salary and reimbursable expenses owed to the Company's CEO.

In September 2004, Northern Lights Software Limited ("Northern Lights"), a company registered in the United Kingdom, and Gizmondo Europe entered into a License Agreement, pursuant to which Northern Lights licensed the games, Chicane and Colors, and provided software development services to Gizmondo Europe. During 2004, Gizmondo Europe paid Northern Lights a total of \$3.5 million under the License Agreement, which amount was invoiced during the regular course of business. Carl Freer, former Chairman of the Company's Board of Directors, and Stefan Eriksson, a former executive officer of Gizmondo Europe, Ltd., were, at the time of this transaction, directors of both Northern Lights and Gizmondo Europe. Each was also the beneficial owner of 23.5% of the issued and outstanding share capital of Northern Lights. The outstanding balance payable to Northern Lights was \$0.9 million at September 30, 2005 and December 31, 2004, respectively. On September 29, 2005, Mr. Freer paid \$3.5 million to or on behalf of the Company, pending the determination of a special committee of independent directors of the fairness of the transaction to the Company. The special committee will be relying, in part, upon independent counsel and a fairness opinion of independent financial experts.

In 2004 and the first quarter of 2005, Gizmondo Europe paid Anneli Freer, the spouse of Mr. Freer, \$116 thousand and \$58 thousand, respectively, for consultancy services provided to Gizmondo Europe. Mrs. Freer provided marketing and public relations services, an introduction to the performer Sting and time spent in connection with the creation of the "Agaju" gaming concept currently in development. Mr. Freer reimbursed the Company for these entire amounts on September 28, 2005. This amount was recorded as additional paid in capital upon receipt.

In 2004, the Company paid \$164 thousand to Bankside Law for legal fees incurred on behalf of Mr. Freer, personally. The Company included this amount as additional compensation to Mr. Freer. Mr. Freer reimbursed the Company for these entire amounts on September 28, 2005. This amount was recorded as additional paid in capital upon receipt.

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

During 2004, Mr. Freer and Mr. Eriksson entered into a multi-party transaction, whereby they caused Asiatic Bank and Finance, a company registered in Panama with its head office in Hong Kong, to pay \$7.6 million that was previously owed by Asiatic to Messrs. Freer and Eriksson, directly to 3P PreForm Marketing and Research AB and other non-affiliated third parties in repayment of research and development expenditures owed to these parties by Gizmondo Europe. Gizmondo Europe then credited this amount in payment of amounts previously owed by Mr. Freer and Mr. Eriksson to Gizmondo Europe. Asiatic Bank and Finance is also a shareholder of the Company.

Gizmondo Europe maintains directors accounts whereby amounts owing to and from directors of Gizmondo Europe are netted in order to facilitate advances made and expenses incurred by directors. During 2004, Gizmondo Europe was owed as much as \$5.7 million, and \$3.1 million, by Messrs. Freer and Eriksson, respectively. Prior to his becoming a director of the Company in August 2004, all amounts owed by Mr. Freer along with a portion of amounts owed by Mr. Eriksson were satisfied by Asiatic in the transaction described in the preceding paragraph. As of December 31, 2004, Mr. Eriksson owed \$204 thousand to Gizmondo. These loans were subsequently repaid in 2005. During 2005, Mr. Eriksson owed as much as \$114 thousand to Gizmondo Europe, all of which has been repaid.

The transactions described above, involving Mr. Freer and Mr. Eriksson, were consummated without the prior approval by the Company's Board of Directors. At the time the Company had three directors, all of whom are involved in management of the Company and its subsidiaries. On September 29, 2005, the Company appointed three independent directors. Mr. Freer and Mr. Eriksson resigned on October 20, 2005 as officers of Gizmondo Europe Ltd., and in Mr. Freer's case, as a director of the Company.

With respect to the transactions in which Mr. Freer, Mrs. Freer and/or Mr. Eriksson had an interest, the Company appointed two independent directors as a special committee of the Board, authorized to retain independent counsel and other experts and with their assistance investigate, review and determine the fairness of these transactions and, if appropriate, initiate remedial actions. The independent directors have retained Marshall & Stevens, a nationally recognized independent valuation and appraisal-consulting firm, to assist in valuing these transactions. That committee is currently conducting an active review of the matters. Should this committee deem any such transaction(s) inappropriate or unfair to the Company, they will be fully investigated and remedial action taken accordingly.

### NOTE G - INVENTORY

Inventories are stated at the lower of cost (specific identification basis) or market, and consist of the following at September 30, 2005 and December 31, 2004:

	2005	2004
	-----	-----
Electronic components	\$ 274,173	\$ 38,532
Finished goods	2,638,543	0
Supplies	82,551	0
	-----	-----
Total	\$2,995,267	\$ 38,532
	=====	=====

### NOTE H - FOREIGN TAX ACCRUAL

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

The Company has accrued a UK Tax that may be levied based on the value of the restricted common stock issued to employees as compensation. Management believes the accrual is sufficient to pay any tax assessed plus interest and penalties. To date no levy has been made.

### NOTE I - LONG-TERM DEBT

	2005	2004
	-----	-----
The notes are payable to a bank in equal monthly installments, with interest ranging from 10.4% to 14% and are collateralized by automobiles	\$1,196,948	\$ 487,575
Less amount due within one year	262,657	78,937
	-----	-----
Long term portion of notes payable	\$ 934,291	\$ 408,638
	=====	=====

Automobiles costing \$1.4 million, classified as assets held for sale, collateralize loans with unpaid balances of approximately \$930 thousand. The loans are payable in monthly installments over five years through January 2009.

### NOTE J - SHORT TERM DEBT

In May 2005, two entities that are shareholders of the Company provided an aggregate total of approximately \$21.2 million in two separate short-term loans to Gizmondo Europe. One of the loans was payable on October 31, 2005 and the other is due on November 30, 2005. The Company is currently negotiating with the lenders for an extension on both loans. There can be no assurance that the loans will be extended. Mr. Freer and Mr. Eriksson personally guaranteed the loans. The Company also pledged 1,027,069 shares of its common stock as collateral for the loans.

During the second and third quarter of 2005, as payment for interest and loan fees related to the short term loans described above, the Company (i) issued 2.2 million shares of its restricted common stock valued at approximately \$10.8 million, and (ii) granted warrants to purchase 3,027,069 shares of the its restricted common stock for \$8.00 per share. The warrants are valued at approximately \$2.5 million. The warrants are exercisable at any time and expire as follows: December 31, 2005 - 1,027,069 shares; December 31, 2006 - 2,000,000 shares.

The total value of shares and warrants issued aggregates approximately \$13.3 million. Interest expense was amortized over the term of the notes through October 31, 2005. Interest expense of \$10.8 million was recorded through September 30, 2005. Prepaid interest of approximately \$2.9 million was netted against the note payable. The note balance as shown at September 30, 2005 is net of prepaid interest and a favorable foreign currency adjustment.

### NOTE K - CONTINGENCIES

In August 2005, the Company filed an action against Integra SP Holdings Limited and Integra SP Nominee Limited (collectively "Integra") seeking a declaratory judgment that the Company had properly terminated a stock purchase agreement between the Company and Integra. In November 2004, the Company entered into an

agreement with Integra to acquire all of the outstanding share capital of Integra SP Holdings Limited for Company common stock with a market value of

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

approximately \$35 million based on \$14.06 per share. The agreement, which was amended in January 2005, required the satisfaction of numerous conditions in order to close. Several of those conditions were not satisfied and on July 7, 2005, the Company notified Integra that it had elected to terminate the agreement. In connection with entering into the agreement the Company had also loaned Integra approximately \$1.4 million under a debenture providing for loans by the Company of up to \$1.9 million, secured by Integra's intellectual property rights. Termination of the stock purchase agreement entitles the Company to demand payment on the debenture with 60 days notice, which the Company did on July 7, 2005. The loan with a balance of \$1.4 million is included as other receivables. The Company considers this loan to be recoverable given the value of the collateral securing this loan.

On August 19, 2005, Ogilvy Group Sweden Limited ("Ogilvy") commenced an action against Gizmondo Europe Limited in the Stockholm District Court to collect approximately \$4.1 million plus interest allegedly owed to Ogilvy for marketing and advertising services provided to Gizmondo Europe during 2003 and 2004. Gizmondo Europe's relationship with Ogilvy was terminated on June 30, 2005. Pursuant to a Securities Lending Agreement, the Company issued 400,000 shares of its common stock to Ogilvy as collateral for Gizmondo Europe's obligations to Ogilvy. On October 3, 2005, Ogilvy filed an action against the Company and Gizmondo Europe in the U. S. District Court, Southern District of New York, to recover the amounts described above based on alleged defaults under the Securities Lending Agreement.

On August 29, 2005, an affiliate of Ogilvy, Ogilvy Public Relations Worldwide, Inc. ("Ogilvy PR"), commenced an arbitration proceeding in New York City against Gizmondo Europe and the Company to collect approximately \$305 thousand plus interest allegedly owed to Ogilvy PR for public relations services under an agreement dated June 30, 2004. On September 20, 2005, the Company and Ogilvy PR settled this dispute for \$25 thousand in cash paid by the Company and the entry of a judgment in the amount of \$131 thousand.

On September 2, 2005, MTV Networks Europe demanded payment of \$1.5 million previously invoiced to Gizmondo Europe under an agreement dated March 31, 2005 with Gizmondo Europe guaranteed by the Company. The agreement provides for sponsorship fees of \$2.6 million plus VAT and airtime advertising fees of \$2.6 million. MTV Networks Europe has terminated the agreement effective September 9, 2005, reserving its right to bring legal proceedings for payment of the outstanding invoices and damages for lost profits resulting from termination of this agreement.

Early in the third quarter of 2005, HandHeld Games, Inc. filed suit against the Company for damages and costs in excess of \$200 thousand as a result of a dispute between the Company and HandHeld Games over a game development contract for the game "Chicane". HandHeld Games subsequently advised the Company that its claim exceeds \$900 thousand. The suit is in the discovery stages, but the Company believes it has meritorious defenses and does not expect the outcome of the matter to have a material effect on the financial condition of the Company.

On October 18, 2005, Mr. Joe Marten, previously a Director of Gizmondo Europe Ltd., demanded payment of \$740 thousand that he maintains the Company owes him. Although the Company carries the obligation as a payable to other creditors, it denies that the sum is owed to him due to an offset against other obligations Mr. Marten owes the Company.



## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

In October 2004, Gizmondo Europe Ltd, (Gizmondo), a subsidiary of the Company signed a contract with SCi Entertainment Group Plc (SCi), a leading games publisher, under which Gizmondo has licensed the right to develop and publish twelve SCi products for the Gizmondo platform. The agreement covers both currently released titles as well as those in the pipeline, and establishes the structure for continuing collaboration between the two companies. The agreement has Gizmondo paying a minimum guarantee of approximately \$1.3 million allocated by and among 12 products. The guarantee, which has been paid, is non-refundable but fully recoverable against earned royalties of each product. An earned royalty of 5% of net receipts is to be paid on each product.

### NOTE L - WARRANTS

Date of Grant	Number of Shares	Exercise Price	Exercisable	Expiration Date	Expired/ Exercised	Balance
Sept 30, 2004	250,000	\$5.00	Immediately	Sept. 30, 2009	None	250,000
June 2004	245,525	\$11.25	Immediately	September 30, 2006	None	245,525
					Balance at December 31, 2004	495,525
May 2005	1,027,069	\$8.00	Immediately	December 31, 2005	None	1,027,069
June 2005	2,000,000	\$8.00	Immediately	December 31, 2006	None	2,000,000
					Balance at September 30, 2005	3,522,594

No warrants were outstanding at January 1, 2004.

### NOTE M - SUBSEQUENT EVENTS

In October 2005 the Company paid \$400,000 to Electronic Arts as the first installment of a \$3.9 million arrangement for a yet to be announced game. The balance of the \$3.9 million is due when the Company decides to go forward with development of the game.

Payments of \$3.9 million have been made to Games Factory Publishing Ltd in connection with a games development agreement entered into in August 2005 for the development of 19 games to be used on the Gizmondo handheld device. A 50% shareholder of Games Factory Publishing Ltd owns 100,000 shares of the Company's common stock. In October 2005, the Company exercised a withdrawal provision in the agreement due to a delay in game delivery and received a reimbursement of \$2.5 million and a commitment from Games Factory Publishing Ltd to pay the remaining \$1.4 million.

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

### NOTE N - ACQUISITIONS

On September 8, 2005, the Company executed a Stock Purchase Agreement with certain stockholders of Globicom, Inc. (Globicom), a Texas corporation, and closed the transaction on that date, for the acquisition of approximately eighty-four percent (84%) of the issued and outstanding common stock of Globicom, Inc.

The Company acquired Globicom in a move to provide wireless network support and expand the wireless infrastructure for Gizmondo. The Company paid \$200,000 in cash and issued 116,859 shares of its restricted common stock valued at \$538,720. The Company also assumed liabilities in excess of the value of tangible assets acquired of \$461,739. The excess of purchase price over the value of the tangible assets acquired of \$1,200,459 was assigned to Goodwill. An additional contingent cash payment of \$120,000 is due upon the completion of certain milestones.

Globicom has no operations in 2004, no revenues from inception to the date of acquisition and no revenues from the date of acquisition through September 30, 2005. The following proforma information reflects the net sales, net loss, and per share amounts for the first nine months of 2005 and 2004 as if the Company had made the acquisitions on January 1, 2004.

	September 30, 2005 ----	September 30, 2004 ----
Pro forma net sales	\$ 2,838,221	\$ 1,444,000
Pro forma net loss	(264,700,940)	(43,935,000)
Pro forma basic and diluted net loss per common share	(5.20)	(\$2.48)
Weighted average shares outstanding - basic and diluted	50,873,218	17,687,422

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. The Company tests goodwill and other intangible assets on an annual basis, or more frequently if events or circumstances indicate that there may have been impairment. The goodwill impairment test estimates the fair value of each reporting unit, through the use of a discounted cash flows model, and compares this fair value to the reporting unit's carrying value. The goodwill impairment test requires management to make judgments in determining the assumptions used in the calculations. Management believes goodwill is not impaired and is properly recorded in the financial statements.

18

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 23E of the Securities Act of 1934, as amended. These statements relate to future events or future financial performance. Any statements contained in this report that are not statements of historical fact may be deemed to be forward-looking statements and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. In some cases, forward-looking statements can be

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

identified by terminology such as "may," "will," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential" or "continue," or the negative of such terms or other comparable terminology. These statements are only predictions. Actual events or results may differ materially.

Investors are cautioned that these forward-looking statements reflect numerous assumptions and involve risks and uncertainties that may affect the Company's business and prospects and cause actual results to differ materially from these forward-looking statements. Among the factors that could cause actual results to differ are the Company's operating history; competition; low barriers to entry; reliance on strategic relationships; rapid technological changes; inability to complete transactions on favorable terms; consumer demand for video game hardware and software; the timing of the introduction of new generation competitive hardware systems; pricing changes by key vendors for hardware and software and the timing of any such changes, and the adequacy of supplies of new software products.

Although the Company believes that the expectations reflected in the forward-looking statements are reasonable, the Company cannot guarantee future results, levels of activity, performance or achievements. Moreover, neither the Company, nor any other person or entity, assumes responsibility for the accuracy and completeness of the forward-looking statements. The Company is under no obligation to update any of the forward-looking statements after the filing of this Form 10-Q to conform such statements to actual results or to changes in the Company's expectations.

The following discussion should be read in conjunction with the Company's financial statements, related notes and the other financial information appearing elsewhere in this Form 10-Q.

### General Overview

In early 2003, the Company began developing a new multi-entertainment wireless handheld gaming device that is now referred to as Gizmondo. Since then the Company's primary business strategy has been to develop and market Gizmondo. The Company initially launched a limited production version of the Gizmondo in the UK on March 19, 2005, and, on October 22, 2005, launched the full-scale production of Gizmondo selling in the U.S. market. The Gizmondo is powered by a Microsoft Windows CE.net platform, has a 2.8-inch TFT color screen and a Samsung ARM9 400Mhz processor and incorporates the GoForce 3D 4500 NVIDIA graphics accelerator. Gizmondo provides cutting-edge gaming, multimedia messaging, an MP3 music player, Mpeg4 movie playing capability, a digital camera and a GPRS network link to allow wide-area network gaming. Additionally, Gizmondo contains a GPS chip for location based services, is equipped with Bluetooth for use in multi-player gaming and accepts MMC card accessories.

19

Nine months-ended September 30, 2005 compared to the nine months ended September 30, 2004:

**Net Sales:** The Company's net sales were \$2.85 million and \$452 thousand for the nine months ended September 30, 2005 and 2004 respectively. Sales of Gizmondo product in 2005 aggregated \$1.7 million as the Company began selling its Gizmondo products in the United Kingdom. No Gizmondo sales were recorded in 2004. In both periods the Company has focused and will continue to focus its full attention to the development of the Gizmondo device.

**Gross Profits:** The Company's gross profit (loss) was \$(1.6 million) and \$6 thousand for the nine month periods ended September 30, 2005 and 2004. Sales of the Gizmondo device began in 2005. Included in cost of goods sold are amounts

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

for "give-aways" and promotional units for which no sale is recorded. This distorts the gross profit number on a per unit basis. Therefore, unit costs are excessive and reflect the high costs associated with minimal sales levels as the company prepares for higher volumes in the future where promotional units will reflect a lower percentage of total units. Gross profit or (loss) at this sales level is not a meaningful measure.

**Selling Expenses:** Selling and marketing expenses for the nine months ended September 30, 2005 were \$33.6 million compared with \$6 million for the same period in 2004. Most of the increase can be attributed to the launch of the Gizmondo device in Europe and preparing for the launch in the United States that occurred on October 22, 2005. Direct advertising expenses aggregated \$2.1 million in 2005 as compared to \$ 100 thousand in the first nine months of 2004. Sales promotion activities aggregated \$25.7 million in 2005 compared to \$5 million for the same period in 2004. Additional expenses were incurred during 2005 to recruit distributors and representatives in various market regions.

**General and Administrative Expenses:** General and administrative expenses for the nine months ended September 30, 2005 were \$218.2 million compared to \$37.3 million in 2004, an increase of over \$180.9 million. This increase came primarily from expenses related to development of the Gizmondo device. The Company incurred over \$18.8 million in research and development costs directly attributable to the Gizmondo in 2005 as compared to approximately \$12.5 million in 2004. All of these costs are expensed as incurred and are not capitalized for financial reporting purposes. In addition, salaries and related costs rose to over \$89.6 million in 2005 from \$4.9 million in 2004 as the Company continued in the product development phase and awarded significant stock bonuses directly related to the launch of the Gizmondo product during 2005. The Company also incurred over \$113 million of legal, accounting and consulting costs in the first nine months of 2005, up from \$11.8 million in 2004, as consultants were engaged to assist the Company in activities related to the development and 2005 launch of the Gizmondo. Most of this expense was paid for by issuing shares of the Company's restricted common stock.

**Interest expense:** Interest expense totaled over \$10.7 million from \$61 thousand during the first nine months of 2005 and 2004, respectively. The major part of the increase relates to interest paid on short-term loans. The interest was paid by issuing shares of the Company's common stock and issuing warrants to purchase additional shares in the future.

**Net Loss:** The Company reported a net loss of \$264.6 million for the nine-month period ended September 30, 2005 compared to \$43.4 million for the same time period in 2004. \$143.2 million of this loss was the non-cash cost of issuing shares for services, goods and interest. The aforementioned costs associated with the development of Gizmondo account for this material increase in operating loss.

20

Three months-ended September 30, 2005 compared to the three months ended September 30, 2004:

**Net Sales:** The Company's net sales were \$1.3 million for the three months ended September 30, 2005 and \$268 thousand for the three months ended September 30, 2004. The Company began selling its Gizmondo products in the United Kingdom in 2005. Sales of Gizmondo product in the quarter ended September 2004 were zero. In both quarters the Company has focused and will continue to focus its full attention to the development and sale of the Gizmondo device.

**Gross Profits:** The Company's gross profit (loss) was \$(2 million) and \$29 thousand for the periods ended September 30, 2005 and 2004. Sales of the

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

Gizmondo device began in 2005 and only minor sales amounts have been recorded. Included in cost of goods sold are amounts for "give-aways" and promotional units for which no sale is recorded. This distorts the gross profit number on a per unit basis. Therefore, unit costs are excessive and reflect the high costs associated with minimal sales levels as the company prepares for higher volumes in the future where promotional units will reflect a lower percentage of total units. Gross profit or (loss) at this sales level is not a meaningful measure.

**Selling Expenses:** Selling and marketing expenses for the three months ended September 30, 2005 were \$7.0 million compared with \$4.0 million for the same time period in 2004. Most of the increase can be attributed to moving towards the launch of the Gizmondo device in Europe and the United States in the fourth quarter of 2005. Direct advertising expenses aggregated \$389 thousand in 2005 as compared to \$ 6 thousand in the three months ended September 30, 2004. Sales promotion activities aggregated \$12.8 million in 2005 compared to \$1.1 million for the same period in 2004. Additional expenses were incurred in recruiting various distributors and representatives in various market regions prior to the Gizmondo launch.

**General and Administrative Expenses:** General and administrative expenses for the three months ended September 30, 2005 were \$26.7 million compared to \$13.9 million for 2004, or up approximately over \$12.8 million. This increase came primarily from expenses related to development of the Gizmondo device. The Company incurred over \$4.8 million in research and development costs directly attributable to the Gizmondo in 2005 as compared to approximately \$8.0 million in 2004. All of these costs are expensed as incurred and are not capitalized for financial reporting purposes. In addition, salaries and related costs rose to over \$6.6 million in 2005 from \$1.5 million in 2004 as the Company continued in the product development phase and awarded significant stock bonuses related to the launch of the Gizmondo product. The Company also incurred over \$22 million of legal, accounting and consulting costs in the third quarter of 2005, up from \$16.5 million in 2004, as consultants were engaged to assist the Company in activities related to the development and launch of the Gizmondo. Most of this sum is from the issuance expense from shares of common stock. In the three month period ended September 30, 2005, approximately \$21.9 million of the above costs was paid by issuance of the Company's restricted common stock.

21

**Interest expense:** Interest expense rose to \$8.6 million from \$7 thousand during the quarters ended September 30, 2005 and 2004 respectively. The major part of the increase relates to interest paid on short-term loans. The interest was paid by issuing shares of the Company's common stock and issuing warrants to purchase additional shares in the future.

**Net Loss:** The Company reported a net loss of \$44.5 million for the quarter ended September 30, 2005 compared to \$17.9 million for the same time period in 2004. The aforementioned costs associated with the development and sales of Gizmondo account for this material increase in operating loss.

### Liquidity and Capital Resources

The Company does not have any off-balance sheet arrangements..

The Company has funded its operations principally through private placements of its common stock to accredited foreign investors aggregating over \$121.3 million in cash, and the issuance of common stock in exchange for goods and services aggregating over \$178 million since 2002 through September 30, 2005. During 2004 the Company's working capital deficit increased from \$8,800,000 to over \$22,800,000 at December 31, 2004, and by the end of the third quarter of 2005 the working capital deficit had increased to over \$76 million. Accounts payable,

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

accrued expenses and foreign tax accrual have increased by over \$48.3 million while current assets increased just over \$10 million. Without such funding, the Company would not have been able to sustain operations.

The Company has used funds to support the ramp up of the business to begin product sales in North America in October 22, 2005. As of September 30, 2004 inventories had increased to \$3 million from \$39 thousand at the end of 2004 and deposits with suppliers (which represents prepayments for Gizmondo's and accessories) increased to \$8.7 million from \$0.9 million at year end 2004. These two accounts combined, reflect that over \$11.6 million is in prepaid product to be sold in 4th quarter 2005 or later.

From July 1, 2005 through September 30, 2005 the Company obtained additional equity capital of over \$48 million in cash and services. The Company will seek to raise additional equity capital and will seek trade or bank financing as needed to fund the development and the launch of the Gizmondo product in different regions as needed. Management anticipates that it can continue to raise equity capital through private placements of its common stock. However, there can be no assurance that any future capital or other financing will be available, or if available on terms reasonably acceptable to the Company.

In May 2005, two corporate entities that are shareholders of the Company provided an aggregate total of approximately \$21.2 million in two separate short-term loans to Gizmondo Europe. The loans were payable on October 31, 2005. One of the lenders agreed to extend the maturity date of one loan to November 30, 2005, and the Company anticipates that the other lender will extend the maturity date of the other loan to November 30, 2005. Mr. Freer and Mr. Eriksson personally guaranteed the loans. The Company also pledged 1,027,069 shares of its common stock as collateral for the loans. (SEE NOTE J - SHORT TERM DEBT)

In October 2005 the Company cancelled the Game Factory Publishing LTD arrangement (See Note M - Subsequent Events) that generated \$2.5 million in cash and a commitment from Games Factory Publishing Ltd to pay the remaining \$1.4 million.

22

The Company obtained liquidity from its CEO who has deferred his salary and reimbursable expenses aggregating over \$900,000 as of September 30, 2005. The Company has instituted significant cost savings measures including: closing unneeded facilities, reducing staff and instituting other cost savings measures.

Management also anticipates the continued issuance of equity securities to meet working capital requirements. Future operations remain dependent upon such equity financing being available to support the operations until a critical mass of product sales can be achieved.

### Critical Accounting Policies

The preparation of financial statements in accordance with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the amounts reported in our consolidated financial statements and accompanying notes. Management bases its estimates on historical experience and various other assumptions believed to be reasonable. Although these estimates are based on management's best knowledge of current events and actions that may impact the company in the future, actual results may be different from the estimates. Our critical accounting policies are those that affect our financial statements materially and involve difficult, subjective or complex judgments by management. Those policies are stock-based compensation, income taxes, goodwill impairment and revenue recognition.

### Stock-Based Compensation

-----  
We have chosen to account for stock options granted to employees and directors under the recognition and measurement principles of Accounting Principles Board Opinion No. 25 instead of the fair value recognition provisions of SFAS No. 123, "Accounting for Stock-based Compensation," as amended by SFAS No. 148, "Accounting for Stock-based Compensation Transition and Disclosure."

In addition, the Company has routinely exchanged shares of its common stock for employee compensation and services and in satisfaction of debt owed by the Company to shareholders. Common stock exchanged for services from employees and unrelated parties, shareholder debt and suppliers is valued at the appraised value of the Company's restricted common stock. Differences between the appraised value and the stated value of services or debt are charged to operations.

The shares issued are restricted securities and may not be currently sold. An independent business valuation expert determines the value of these restricted securities on a quarterly basis. Management believes that the appraised value is a better indication of the fair value of the restricted shares issued than the price of freely traded shares in the open market due to the large number of issued restricted shares.

#### Income Taxes

-----

The calculation of the Company's income tax provision and related valuation allowance is complex and requires the use of estimates and judgments in its determination. As part of the Company's evaluation and implementation of business strategies, consideration is given to the regulations and tax laws that apply to the specific facts and circumstances for any transaction under evaluation. This analysis includes the amount and timing of the realization of income tax liabilities or benefits. Management closely monitors tax developments in order to evaluate the effect they may have on the Company's overall tax position.

23

#### Impairment of Goodwill and Other Intangible Assets

-----

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. The Company tests goodwill and other intangible assets on an annual basis, or more frequently if events or circumstances indicate that there may have been impairment. The goodwill impairment test estimates the fair value of each reporting unit, through the use of a discounted cash flows model, and compares this fair value to the reporting unit's carrying value. The goodwill impairment test requires management to make judgments in determining the assumptions used in the calculations. Management believes goodwill is not impaired and is properly recorded in the financial statements.

#### Revenue Recognition

-----

The Company enters into agreements to sell products (hardware or software), services, and other arrangements that include combinations of products and services. Revenue from product sales, net of trade discounts and allowances, is recognized provided that persuasive evidence of an arrangement exists, delivery has occurred, the price is fixed or determinable, and collectibility is reasonably assured. Delivery is considered to have occurred when title and risk of loss have transferred to the customer. Revenue is reduced for estimated

## Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

product returns and distributor price protection, when appropriate. For sales that include customer-specified acceptance criteria, revenue is recognized after the acceptance criteria have been met. Revenue from services is deferred and recognized over the contractual period or as services are rendered and accepted by the customer. When arrangements include multiple elements, we use objective evidence of fair value to allocate revenue to the elements and recognize revenue when the criteria for revenue recognition have been met for each element. The amount of product revenue recognized is affected by our judgments as to whether an arrangement includes multiple elements and if so, whether vendor-specific objective evidence of fair value exists for those elements. Changes to the elements in an arrangement and the ability to establish vendor-specific objective evidence for those elements could affect the timing of the revenue recognition. Most of these conditions are subjective and actual results could vary from the estimated outcome, requiring future adjustments to revenue.

### Research and Development

-----

The Company expenses research and development costs as incurred.

24

### Item 3. Quantitative and Qualitative Disclosures About Market Risk:

Market risks relating to the Company's operations result primarily from changes in foreign currency exchange rates. The Company has non-cash foreign currency exchange gain/loss exposure from fluctuations in foreign currency exchange rates as a result of certain receivables and payable balances. The primary currency exchanges the Company has exposure to are the European euro and the British pound sterling. The Company does not currently use foreign exchange forward contracts to hedge against its foreign currency exposure, nor does it intend to do so in the foreseeable future.

### Item 4. Controls and Procedures:

In August 2005, the Company began a remediation program to correct the deficiencies noted in Management's Report on Internal Control over Financial Reporting in the Company's Annual Report on Form 10-K for the year ended December 31, 2004. The Company retained BDO Stoy Hayward LLP to assist in preparing a remediation plan. The plan was developed in October 2005 and is currently in the design and implementation phase. The Company is planning to remediate all of the areas of deficiency on a design basis prior to December 31, 2005, although this may not be completed before March 31, 2006. For additional information regarding Management's Report on Internal Control over Financial Reporting, see the Company's Annual Report on Form 10-K for the year ended December 31, 2004.



PART II  
TIGER TELEMATICS, INC.  
OTHER INFORMATION

Item 1. Legal Proceedings:

In August 2005 the Company filed an action against Integra SP Holdings Limited and Integra SP Nominee Limited (collectively "Integra") seeking a declaratory judgment that the Company had properly terminated a stock purchase agreement between the Company and Integra. In November 2004 the Company entered into an agreement with Integra to acquire all of the outstanding share capital of Integra SP Holdings Limited for Company common stock with a market value of approximately \$35 million based on \$14.06 per share. The agreement, which was amended in January 2005, required the satisfaction of numerous conditions in order to close. Several of those conditions were not satisfied and on July 7, 2005, the Company notified Integra that it had elected to terminate the agreement. In connection with entering into the agreement the Company had also loaned Integra \$1.5 million in 2005 under a debenture providing for loans by the Company of up to \$1.9 million, secured by Integra's intellectual property rights. Termination of the stock purchase agreement entitles the Company to demand payment on the debenture with 60 days notice, which the Company did on July 7, 2005. The action was filed in Florida State Court and has been removed by Integra to the U.S. District Court, Middle District of Florida, Jacksonville Division. On October 13, 2005, Integra filed a motion for preliminary injunction seeking the return of certain property held by the Company as collateral for the debenture. On October 31, 2005, the Company filed a response to Integra's motion for preliminary injunction. A hearing on this motion was scheduled for November 10, 2005. On November 9, 2005 the parties agreed that the Company would retain possession of all collateral pending resolution of the action and Integra withdrew its motion for preliminary injunction.

On August 19, 2005, Ogilvy Group Sweden Limited ("Ogilvy") commenced an action against Gizmondo Europe Limited in the Stockholm District Court to collect approximately \$4.1 million plus interest allegedly owed to Ogilvy for marketing and advertising services provided to Gizmondo Europe during 2003 and 2004. Gizmondo Europe's relationship with Ogilvy was terminated on September 30, 2005. Pursuant to a Securities Lending Agreement, the Company issued 400,000 shares of its common stock to Ogilvy as collateral for Gizmondo Europe's obligations to Ogilvy. On October 3, 2005, Ogilvy filed an action against the Company and Gizmondo Europe in the U. S. District Court, Southern District of New York, to recover the amounts described above based on alleged defaults under the Securities Lending Agreement.

On August 29, 2005, an affiliate of Ogilvy, Ogilvy Public Relations Worldwide, Inc. ("Ogilvy PR"), commenced an arbitration proceeding in New York City against Gizmondo Europe and the Company to collect approximately \$305 thousand plus interest allegedly owed to Ogilvy PR for public relations services under an agreement dated September 30, 2004. The agreement was terminated in December 2004. On September 20, 2005, the Company and Ogilvy PR settled this dispute for \$25 thousand in cash and entry of a judgment in the amount of \$131 thousand.

Early in the third quarter of 2005, HandHeld Games, Inc. filed suit against the Company for damages and costs in excess of \$200 thousand as a result of a dispute between the Company and HandHeld Games over a game development contract for the game "Chicane". HandHeld Games subsequently advised the Company that its claim exceeds \$900 thousand. The suit is in the discovery stages, but the Company believes it has meritorious defenses and does not expect the outcome of the matter to have a material effect on the financial condition of the Company.

Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

26

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds:

Previously reported on form 8K

Item 3. Defaults Upon Senior Securities:

Not Applicable

Item 4. Submission of Matters to a Vote of Security Holders:

Not Applicable

Item 5. Other Information:

As reported in the Company's Form 8-K filed on October 20, 2005, Mr. Carl Freer resigned as Chairman of the Board and as a Director of the Company, as Managing Director of Gizmondo Europe, Ltd. and as an officer and employee of all other subsidiaries of the Company. Further, Mr. Stefan Eriksson resigned as an officer and employee of Gizmondo Europe, Ltd. and as an officer and employee of all other subsidiaries of the Company. Effective October 20, 2005 Mr. Peter Uf resigned as a director of Gizmondo Europe, Ltd. and as an officer and director of all other subsidiaries of the Company. Messrs. Freer, Eriksson and Uf are no longer affiliated with the Company or its subsidiaries, other than as shareholders of the Company.

Since their resignations, Messrs. Freer, Eriksson and Uf have been the subject of several articles published in Sweden reporting alleged questionable activities and association with a Swedish crime family and, in the case of Messrs. Eriksson and Uf, prior convictions for fraud and other economic crimes. Mr. Freer has advised the Company that the allegations and implications of illegal activities or improprieties attributed to him are not true and that he intends to file suit against the newspapers. Prior to these reports, the Company had no prior knowledge of the past history described in these reports. The Company conducts background checks of all of its senior executives. The background checks did not reveal these convictions or other illegal activities.

As stated in the Company's recent 10-K and in the related party note of this Form 10-Q, all transactions involving Messrs. Freer or Eriksson since January 1, 2004 are subject to review by a committee of independent directors. That committee is currently conducting an active review of the matters. Should any transactions be deemed inappropriate or unfair to the Company by this committee, they will be fully investigated and remedial action taken accordingly.

27

Item 6. Exhibits:

Exhibit 31 Rule 13a-14(a).

Exhibit 32 Section 1350 Certification.

Edgar Filing: TIGER TELEMATICS INC - Form 10-Q

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Quarterly Report on Form 10-Q to be signed on its behalf by the undersigned, thereunto duly authorized.

TIGER TELEMATICS, INC.

/S/ Michael W. Carrender

-----

Michael W. Carrender  
Chief Executive Officer, Director and Chief  
Financial Officer

November 30, 2005