# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

FORM 10-Q
(Mark One)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2010
or
oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file Number: 000-32891
1ST CONSTITUTION BANCORP
(Exact Name of Registrant as Specified in Its Charter)

New Jersey
(State of Other Jurisdiction
of Incorporation or Organization)

22-3665653
(I.R.S. Employer Identification No.)

2650 Route 130, P.O. Box 634, Cranbury, NJ (Address of Principal Executive Offices)

08512
(Zip Code)
(609) 655-4500
(Issuer's Telephone Number, Including Area Code)
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required
to submit and post such files). Yes o No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer | o | Accelerated filer | o |
| :--- | :--- | :--- | :--- |
| Non-accelerated filer <br> (Do not check if a smaller <br> reporting company) | o | Smaller reporting <br> company | x |

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes o Nox

As of May 12, 2010, there were $4,526,107$ shares of the registrant's common stock, no par value, outstanding.

## 1ST CONSTITUTION BANCORP

FORM 10-Q

INDEX
Page
PART FINANCIAL INFORMATION
I.
Item 1. Financial Statements ..... 1
Consolidated Balance Sheets(unaudited) at March 31, 2010and December 31, 20091
Consolidated Statements of Income
(unaudited) for the Three Months Ended
March 31, 2010 and March 31, 2009 ..... 2
Consolidated Statements of Changes in Shareholders' Equity (unaudited) for the Three Months Ended
March 31, 2010 and March 31, 2009 ..... 3
Consolidated Statements of Cash Flows (unaudited) for the Three Months Ended
March 31, 2010 and March 31, 2009 ..... 4
Notes to Consolidated Financial Statements (unaudited) ..... 5
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 17
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 31
Item 4. Controls and Procedures ..... 31
P A R TOTHER INFORMATION
II.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 32
Item 6. Exhibits ..... 32
SIGNATURES ..... 33

Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents



| Total liabilities | $581,250,513$ |
| :--- | :--- |
| $620,595,427$ |  |

## COMMITMENTS AND CONTINGENCIES

## SHAREHOLDERS' EQUITY:

Preferred Stock, no par value; 5,000,000 shares authorized, of which 12,000 shares of Series B, $\$ 1,000$ liquidation preference, $5 \%$ cumulative increasing to $9 \%$ cumulative on February 15, 2014, were issued and outstanding at March 31, 2010 and December 31, 2009

$$
11,500,246 \quad 11,473,262
$$

| Common stock, no par value; $30,000,000$ shares authorized; 4,537,010 and |  |  |  |
| :--- | :--- | :--- | :--- |
| 4,526,827 shares issued and 4,526,107 and 4,515,924 shares |  |  |  |
| outstanding at March 31, 2010 and December 31, 2009, respectively | $36,845,074$ | $36,774,621$ |  |
| Retained earnings | $10,829,605$ | $10,307,331$ |  |
| Treasury Stock, at cost, 10,903 shares at March 31, 2010 and December 31, | $(73,492$ | $(73,492$ |  |
| 2009 | $(455,468$ | $(1,080,669)$ |  |
| Accumulated other comprehensive loss | $58,645,965$ | $57,401,053$ |  |
| Total shareholders' equity | $\$ 639,896,478$ | $\$$ | $677,996,480$ |

See accompanying notes to consolidated financial statements.

1

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents

## 1st Constitution Bancorp and Subsidiaries Consolidated Statements of Income (unaudited)

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| INTEREST INCOME: |  |  |
| Loans, including fees | \$5,328,865 | \$6,039,601 |
| Securities: |  |  |
| Taxable | 1,393,886 | 1,237,655 |
| Tax-exempt | 107,930 | 128,555 |
| Federal funds sold and short-term investments | 19,709 | 8,594 |
|  |  |  |
| Total interest income | 6,850,390 | 7,414,405 |
|  |  |  |
| INTEREST EXPENSE: |  |  |
| Deposits | 1,880,668 | 2,584,951 |
| Borrowings | 266,415 | 363,230 |
| Redeemable subordinated debentures | 264,150 | 266,235 |
| Total interest expense | 2,411,233 | 3,214,416 |
| Net interest income | 4,439,157 | 4,199,989 |
|  |  |  |
| PROVISION FOR LOAN LOSSES | 300,000 | 463,000 |
| Net interest income after provision for loan losses | 4,139,157 | 3,736,989 |
|  |  |  |
| NON-INTEREST INCOME: |  |  |
| Service charges on deposit accounts | 176,356 | 238,519 |
| Gain on sales of loans | 320,544 | 272,193 |
| Income on Bank-owned life insurance | 96,639 | 91,022 |
| Other income | 355,307 | 245,318 |
|  |  |  |
| Total non-interest income | 948,846 | 847,052 |
|  |  |  |
| NON-INTEREST EXPENSE: |  |  |
| Salaries and employee benefits | 2,376,700 | 2,227,329 |
| Occupancy expense | 445,927 | 452,665 |
| FDIC insurance expense | 247,683 | 99,758 |
| Data processing expenses | 258,807 | 259,683 |
| Other operating expenses | 804,829 | 981,178 |
| Total non-interest expenses 4,133,946 4,020,613 |  |  |
|  |  |  |
| Income before income taxes | 954,057 | 563,428 |
| Income taxes | 254,799 | 86,738 |
| Net income | 699,258 | 476,690 |
| Dividends on preferred stock and accretion | 176,984 | 188,650 |
| Net income available to common shareholders | \$522,274 | \$288,040 |
| NET INCOME PER COMMON SHARE: |  |  |

Basic
Diluted
\$0.12
\$0.06

See accompanying notes to consolidated financial statements.

2

## Table of Contents

> 1st Constitution Bancorp and Subsidiaries Consolidated Statements of Changes in Shareholders' Equity For the Three Months Ended March 31, 2010 and 2009 (unaudited)

|  | Preferred Stock | Common Stock | Retained Earnings | Treasury Stock | Accumulated <br> Other <br> Comprehensive <br> Loss | eSha |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE, January 1, 2009 | \$ 11,387,828 | \$35,180,433 | \$9,653,923 | \$(53,331) | \$(549,201 | \$55 |
| Share-based compensation |  | 19,445 |  |  |  | 19 |
| Treasury stock purchased (5,935 shares) |  |  |  | $(36,382)$ |  | (3) |
| Exercise of stock options (7,283 shares) |  | $(24,513)$ |  | 58,305 |  | 33 |
| Dividends on preferred stock |  |  | (161,666 ) |  |  | (1) |
| Preferred stock issuance costs | (22,500 ) |  |  |  |  | (2) |
| Accretion of discount on preferred stock | 26,984 |  | (26,984 ) |  |  |  |
| Comprehensive Income: |  |  |  |  |  |  |
| Net Income for the three months ended March 31, 2009 |  |  | 476,690 |  |  | 47 |
| Minimum pension liability net of tax benefit |  |  |  |  | 29,687 | 29 |
| Unrealized gain on securities available for sale net of tax |  |  |  |  | 210,536 | 21 |
| Unrealized gain on interest rate swap contract net of tax |  |  |  |  | 17,646 | 17 |
| Comprehensive Income |  |  |  |  |  | 73 |
| Balance, March 31, 2009 | \$11,392,312 | \$35,175,365 | \$9,941,963 | \$ 31,408 ) | \$ 291,332 ) | \$56 |
| Balance, January 1, 2010 | \$ 11,473,262 | \$36,774,621 | \$ 10,307,331 | \$(73,492) | \$(1,080,669) | \$57 |
| Issuance of vested shares under employee benefit program ( 10,042 shares) |  | 56,165 |  |  |  | 56 |
| Share-based compensation |  | 14,288 |  |  |  | 14 |
| Dividends on preferred stock |  |  | (150,000 ) |  |  | (1) |
| Accretion of discount on preferred stock | 26,984 |  | (26,984 ) |  |  |  |

$\left.\begin{array}{l}\text { Comprehensive Income: } \\ \text { Net Income for the three months } \\ \text { ended March 31, } 2010\end{array}\right)$

See accompanying notes to consolidated financial statements.

3

## Table of Contents

## 1st Constitution Bancorp and Subsidiaries <br> Consolidated Statements of Cash Flows (unaudited)

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| OPERATING ACTIVITIES: |  |  |
| Net income | \$699,258 | \$476,690 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities- |  |  |
| Provision for loan losses | 300,000 | 463,000 |
| Depreciation and amortization | 137,241 | 166,843 |
| Net amortization of premiums and discounts on securities | 192,923 | 19,438 |
| Gains on sales of loans held for sale | (320,544 ) | (272,193 ) |
| Originations of loans held for sale | $(26,796,844)$ | $(31,521,021)$ |
| Proceeds from sales of loans held for sale | 32,306,333 | 24,741,138 |
| Income on Bank - owned life insurance | (96,639 ) | (91,022 |
| Share-based compensation expense | 49,288 | 71,605 |
| (Increase) decrease in accrued interest receivable | (179,917 ) | 133,740 |
| Decrease (increase) in other assets | 169,351 | (1,456,121 ) |
| Decrease in accrued interest payable | (220,646 | (91,085 |
| (Decrease) increase in accrued expenses and other liabilities | (523,663 ) | 1,167,289 |
|  |  |  |
| Net cash provided by (used in) operating activities | 5,716,141 | (6,191,699 ) |
| INVESTING ACTIVITIES: |  |  |
| Purchases of securities - |  |  |
| Available for sale | $(32,936,864)$ | (4,424,641 ) |
| Held to maturity | - | (1,619,834 ) |
| Proceeds from maturities and prepayments of securities - |  |  |
| Available for sale | 42,312,938 | 16,118,915 |
| Held to maturity | 1,471,850 | 1,003,482 |
| Net (increase) decrease in loans | 18,483,261 | $(33,312,594)$ |
| Purchase of bank owned life insurance | (750,000 ) | - |
| Capital expenditures | (564,662 ) | (5,016 ) |
| Additional investment in other real estate owned | (1,650 ) | (179,123 |
| Proceeds from sales of other real estate owned | - | 1,180,975 |
|  |  |  |
| Net cash provided by (used in) investing activities | 28,014,873 | $(21,237,836)$ |
|  |  |  |
| FINANCING ACTIVITIES: |  |  |
| Exercise of stock options and issuance of vested shares | 56,165 | 33,792 |
| Purchase of Treasury Stock | - | (36,382 |
| Dividend paid on preferred stock | (150,000 ) | (86,666 |
| Preferred stock issuance costs paid | - | (22,500 ) |
| Net (decrease) increase in demand, savings and time deposits | $(38,454,338)$ | 59,962,694 |
| Net (decrease) in borrowings | - | $(21,000,000)$ |
|  |  |  |
| Net cash (used in) provided by financing activities | $(38,548,173)$ | 38,850,938 |


| (Decrease) increase in cash and cash equivalents $(4,817,159)$ $11,421,403$ <br> CASH AND CASH EQUIVALENTS <br> AT BEGINNING OF PERIOD $25,854,285$  | $14,333,119$ |  |
| :--- | :---: | :---: |
| CASH AND CASH EQUIVALENTS <br> AT END OF PERIOD | $\$ 21,037,126$ | $\$ 25,754,522$ |
| SUPPLEMENTAL DISCLOSURES <br> OF CASH FLOW INFORMATION: <br> $\quad$ Cash paid during the period for - | $\$ 2,631,879$ | $\$ 3,305,501$ |
| Interest <br> Income taxes <br> Non-cash investing activities <br> Real estate acquired in full satisfaction of loans in foreclosure | - | - |

See accompanying notes to consolidated financial statements.

4

# Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q 

## Table of Contents

1st Constitution Bancorp and Subsidiaries
Notes To Consolidated Financial Statements
March 31, 2010 (Unaudited)
(1) Summary of Significant Accounting Policies

The accompanying unaudited Consolidated Financial Statements include 1st Constitution Bancorp (the "Company"), its wholly-owned subsidiary, 1st Constitution Bank (the "Bank"), and the Bank's wholly-owned subsidiaries, 1st Constitution Investment Company of Delaware, Inc., 1st Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc. and 1st Constitution Title Agency, LLC. 1st Constitution Capital Trust II, a subsidiary of the Company, is not included in the Company's consolidated financial statements, as it is a variable interest entity and the Company is not the primary beneficiary. All significant intercompany accounts and transactions have been eliminated in consolidation and certain prior period amounts have been reclassified to conform to current year presentation. The accounting and reporting policies of the Company and its subsidiaries conform to accounting principles generally accepted in the United States of America and pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC") including the instructions to Form 10-Q and Article 8 of Regulation S-X. Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. These Consolidated Financial Statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company's Form 10-K for the year ended December 31, 2009, filed with the SEC on March 26, 2010.

In the opinion of the Company, all adjustments (consisting only of normal recurring accruals) which are necessary for a fair presentation of the operating results for the interim periods have been included. The results of operations for periods of less than a year are not necessarily indicative of results for the full year.

The Company has evaluated events and transactions occurring subsequent to the balance sheet date of March 31, 2010 for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through the date these financial statements were issued.

## (2) Net Income Per Common Share

Basic net income per common share is calculated by dividing net income less dividends and discount accretion on preferred stock by the weighted average number of common shares outstanding during each period.

Diluted net income per common share is calculated by dividing net income less dividends and discount accretion on preferred stock by the weighted average number of common shares outstanding, as adjusted for the assumed exercise of potential common stock options and unvested restricted stock awards (as defined below), using the treasury stock method. All share information has been adjusted for the effect of a 5\% stock dividend declared December 17, 2009 and paid on February 3, 2010 to shareholders of record on January 19, 2010.

The following tables illustrate the reconciliation of the numerators and denominators of the basic and diluted earnings per common share (EPS) calculations. Dilutive securities in the tables below exclude common stock options and warrants with exercise prices that exceed the average market price of the Company's common stock during the periods presented. Inclusion of these common stock options and warrants would be anti-dilutive to the diluted earnings per common share calculation.

## Table of Contents

|  | Three Mon <br> Income | Ended Ma <br> Weighted- <br> average <br> shares | h 31, 2010 <br> Per share amount |
| :---: | :---: | :---: | :---: |
| Basic Earnings Per Common Share |  |  |  |
| Net income | \$699,258 |  |  |
| Preferred stock dividends and accretion | (176,984 ) |  |  |
| Income available to common shareholders | 522,274 | 4,525,085 | \$0.12 |
| Effect of dilutive securities |  |  |  |
| Stock options and unvested stock awards |  | 5,710 |  |
| Diluted Earnings Per Common Share |  |  |  |
| Income available to common shareholders plus assumed conversion | \$522,274 | 4,530,795 | \$0.12 |
|  | Three Mont <br> Income | Ended Ma <br> Weighted- <br> average <br> shares | h 31, 2009 <br> Per share Amount |
| Basic Earnings Per Common Share |  |  |  |
| Net income | \$476,690 |  |  |
| Preferred stock dividends and accretion | (188,650 ) |  |  |
| Income available to common shareholders | 288,040 | 4,429,633 | \$0.07 |
| Effect of dilutive securities |  |  |  |
| Stock options and unvested stock awards |  | 18,104 |  |
| Diluted Earnings Per Common Share |  |  |  |
| Net income available to common shareholders |  |  |  |
| (3) Investment Securities |  |  |  |

Amortized cost, gross unrealized gains and losses, and the estimated fair value by security type are as follows:

| Gross | Gross |  |
| :---: | :---: | :---: |
| Unrealized | Unrealized | Fair |
| Gains | Losses | Value |

Available for sale-
U. S. Treasury securities and obligations of U.S. Government

| sponsored corporations and agencies | $\$ 133,342,505$ | $\$ 282,452$ | $\$(199,780)$ | $\$ 133,425,177$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Residential collateralized <br> mortgage obligations | $32,231,410$ | 283,763 | $(140,420)$ | $32,374,753$ |
| Residential mortgage <br> backed securities | $22,339,026$ | $1,502,024$ | 0 | $23,841,050$ |


| Obligations of State and |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Political subdivisions | 2,451,846 | 59,287 | (73,969 ) | 2,437,164 |
| Trust preferred debt securities | 2,457,962 | 0 | (624,755 | 1,833,207 |
| Restricted stock | 1,464,900 | 0 | 0 | 1,464,900 |
| Mutual fund | 25,000 | 0 | 0 | 25,000 |
|  |  |  |  |  |
|  | \$ 194,312,649 | \$2,127,526 | \$(1,038,924) | \$ 195,401,251 |
|  |  |  |  |  |
| Held to maturity- |  |  |  |  |
| Residential collateralized mortgage obligations | \$3,916,118 | \$132,491 | \$0 | \$4,048,609 |
| Residential mortgage backed securities | 5,711,205 | 104,183 | (21,960 ) | 5,793,428 |
| Obligations of State and |  |  |  |  |
| Political subdivisions | 8,479,030 | 340,731 | (1,613 ) | 8,818,148 |
| Trust preferred debt securities | 134,937 | 198 | 0 | 135,135 |
| Corporate debt securities | 3,877,300 | 99,163 | 0 | 3,976,463 |
|  |  |  |  |  |
|  | \$22,118,590 | \$676,766 | \$ 23,573 ) | \$22,771,783 |

6

## Table of Contents

December 31, 2009

|  | Gross | Gross |  |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized | Unrealized | Fair |
| Cost | Gains | Losses | Value |

Available for sale-
U. S. Treasury securities and obligations of U.S. Government

| sponsored corporations and agencies | \$138,351,028 | \$291,906 | \$(673,252 |  | \$137,969,682 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Residential collateralized mortgage obligations | 34,749,123 | 172,698 | (252,023 | ) | 34,669,798 |
| Residential mortgage backed securities | 24,182,584 | 1,449,071 | 0 |  | 25,631,655 |
| Obligations of State and |  |  |  |  |  |
| Political subdivisions | 2,633,210 | 45,644 | (91,212 | ) | 2,587,642 |
| Trust preferred debt securities | 2,457,262 | 0 | (687,089 | ) | 1,770,173 |
| Restricted Stock | 1,464,900 | 0 | 0 |  | 1,464,900 |
| Mutual Fund | 25,000 | 0 | 0 |  | 25,000 |

\$203,863,107 \$1,959,319 \$(1,703,576) \$204,118,850
Held to maturity-

| Residential collateralized mortgage <br> $\quad$ obligations | $\$ 4,881,475$ | $\$ 150,055$ | $\$ 0$ | $\$ 5,031,530$ |
| :--- | :---: | :---: | :---: | :---: |
| Residential mortgage backed securities | $6,111,131$ | 97,782 | $(29,521$ | $)$ |
| Obligations of State and | $8,600,596$ | 270,947 | 0 |  |
| Political subdivisions | 133,054 | 0 | 0 | $8,871,543$ |
| Trust preferred debt securities | $3,882,724$ | 117,287 | 0 | 133,054 |
| Corporate debt securities | $\$ 23,608,980$ | $\$ 636,071$ | $\$(29,521$ | $)$ |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

Restricted stock at March 31, 2010 and December 31, 2009 consists of $\$ 1,449,900$ of Federal Home Loan Bank of New York stock and $\$ 15,000$ of Atlantic Central Bankers Bank stock.

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents

The amortized cost and estimated fair value of investment securities at March 31, 2010, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Restricted stock is included in "Available for sale - Due in one year or less."

|  | Amortized Cost |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Available for sale- |  |  |  |  |
| Due in one year or less | \$ | 38,821,847 | \$ | 38,860,475 |
| Due after one year through five years |  | 66,191,425 |  | 66,347,665 |
| Due after five years through ten years |  | 23,140,421 |  | 23,652,664 |
| Due after ten years |  | 66,158,956 |  | 66,540,447 |
| Total | \$ | 194,312,649 | \$ | 195,401,251 |
| Held to maturity- |  |  |  |  |
| Due in one year or less | \$ | 4,119,150 | \$ | 4,169,272 |
| Due after one year through five years |  | 3,264,533 |  | 3,442,159 |
| Due after five years through ten years |  | 6,256,568 |  | 6,519,220 |
| Due after ten years |  | 8,478,339 |  | 8,641,132 |
| Total | \$ | 22,118,590 | \$ | 22,771,783 |

Gross unrealized losses on securities and the estimated fair value of the related securities aggregated by security category and length of time that individual securities have been in a continuous unrealized loss position at March 31, 2010 and December 31, 2009 are as follows:

| March 31, 2010 | Less than 12 months |  |  | 12 months or longer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Numbe } \\ \text { of } \\ \text { Securiti } \end{gathered}$ | esFair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | $\begin{gathered} \text { Unr } \\ \text { L } \end{gathered}$ |
| U.S. Treasury securities and obligations of U.S. Government sponsored corporations and agencies | 32 | \$60,539,088 | \$(199,780) | \$- | \$- | \$60,539,088 | \$(19 |
| Residential collateralized mortgage obligation | ns | 6,626,156 | (52,908 ) | 418,840 | (87,512 ) | 7,044,996 | (14 |
| Residential mortgage backed securities | 1 | 2,880,797 | (21,960 ) | - | - | 2,880,797 | (21 |
| Obligations of State and Political Subdivisions | 2 | 1,291,255 | (75,582 ) | - | - | 1,291,255 | (75 |
| Trust preferred securities | 4 | - | - | 1,833,207 | $(624,755)$ | 1,833,207 | (62 |
| Total temporarily impaired securities |  | \$71,337,296 | \$(350,230) | \$2,252,047 | \$(712,267) | \$73,589,343 | \$ (1, |

## Table of Contents

| December 31, 2009 |  | Less than 12 months |  | 12 months or longer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair Value <br> es | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unr L |
| U.S. Government sponsored corporations and agencies | 33 | \$73,177,106 | \$(673,252) | \$- | \$- | \$73,177,106 | \$(67 |
| Residential collateralized mortgage obligation | ns | 9,399,574 | $(158,696)$ | 428,264 | (93,327 ) | 9,827,838 | (25 |
| Residential mortgage backed securities | 1 | 2,885,660 | (29,521 ) | - | - | 2,885,660 | (29 |
| Obligations of State and Political Subdivisions | 1 | 924,549 | (91,212 ) | - | - | 924,549 | (91 |
| Trust preferred debt securities | 4 | - | - | 1,770,172 | $(687,089)$ | 1,770,172 | (68 |
| Total temporarily impaired securities | 44 | \$86,386,889 | \$(952,681) | \$2,198,436 | \$(780,416) | \$88,585,325 | \$ (1, |

U.S. Treasury securities and obligations of U.S. Government sponsored corporations and agencies: The unrealized losses on investments in these securities were caused by interest rate increases. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the amortized cost of the investment. Because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than temporarily impaired.

Residential collateralized mortgage obligations and residential mortgaged-backed securities: The unrealized losses on investments in residential collateralized residential mortgage obligations and mortgage-backed securities were caused by interest rate increases. The contractual cash flows of these securities are guaranteed by the issuer, which are either government or government sponsored agencies. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Obligations of State and Political Subdivisions: The unrealized losses or investments in these securities were caused by interest rate increases. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Trust preferred securities: The investments in these securities with unrealized losses are comprised of corporate trust preferred securities that mature in 2027, all of which were single-issuer securities. The contractual terms of the trust preferred securities do not allow the issuer to settle the securities at a price less than the face value of the trust preferred securities, which is greater than the amortized cost of the trust preferred securities. None of the corporate issuers have defaulted on interest payments. Because the decline in fair value is attributable to widening of interest rate spreads and the lack of an active trading market for these securities and to a lesser degree market concerns on the issuers' credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these
investments are not considered other-than-temporarily impaired.

9

## Table of Contents

The following table presents a cumulative roll forward of the amount of other-than-temporary impairment ("OTTI") related to credit losses which have been recognized in earnings for debt securities held and not intended to be sold (in thousands)

|  | Three months <br> ended <br> March 31, 2010 |  |
| :--- | :---: | :---: |
| Balance at beginning of period | $\$ \quad 364$ |  |
| Change during the period | $\$$ | - |
| Balance at end of period | $\$$ | 364 |

The amounts in the above table relate to one pooled trust preferred security included in the held to maturity portfolio.

## (4) Share-Based Compensation

The Company establishes fair value for its equity awards to determine its cost and recognizes the related expense for stock options over the vesting period using the straight-line method. The grant date fair value for stock options is calculated using the Black-Scholes option valuation model.

The Company's stock-based incentive plans (the "Stock Plans") authorize the issuance of an aggregate of 1,177,500 shares of Company common stock pursuant to awards that may be granted in the form of stock options to purchase common stock ("Options") and awards of shares of common stock ("Stock Awards"). The purpose of the Stock Plans is to attract and retain personnel for positions of substantial responsibility and to provide additional incentive to certain officers, directors, employees and other persons to promote the success of the Company. Under the Company's Stock Plans, options have a term of ten years after the date of grant, subject to earlier termination in certain circumstances. Options are granted with an exercise price at the then fair market value of the Company's common stock. As of March 31, 2010, there were 261,388 shares of common stock (as adjusted for the $5 \%$ stock dividend declared December 17, 2009 and paid February 3, 2010 to shareholders of record on January 19, 2010) available for future grants under the Stock Plans.

Stock-based compensation expense related to Options was $\$ 14,288$ and $\$ 19,445$ for the three months ended March 31, 2010 and 2009, respectively.

Transactions under the Company's Stock Plans during the three months ended March 31, 2010 are summarized as follows:

| Stock Options | Number of Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term (years) | Aggregate <br> Intrinsic <br> Value |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2010 | 154,710 | \$11.04 | 6.1 | \$11,274 |
| Options Granted | - | - |  |  |
| Options Exercised | - | - |  |  |
| Options Forfeited | (1,969 ) | 9.86 |  |  |
| Options Expired | - | - |  |  |
| Outstanding at March 31, 2010 | 152,741 | \$11.07 | 5.9 | \$49,878 |


| Exercisable at March 31, 2010 | 111,248 | $\$ 11.49$ | 4.9 | $\$ 49,878$ |
| :--- | :--- | :--- | :--- | :--- |

As of March 31, 2010, there was approximately $\$ 135,723$ of unrecognized compensation costs related to non-vested Option-based compensation arrangements granted under the Company's Stock Plans. That cost is expected to be recognized over the next four years.

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents

Stock Awards generally vest over a four-year service period on the anniversary of the grant date, except in the case of the Company's highest compensated employee (currently its chief executive officer) for Stock Awards granted on or after June 15, 2009 that constitute long term restricted stock awards. Such long-term restricted Stock Awards granted to the highest compensated employee vest $50 \%$ immediately following the second anniversary of the Award and $25 \%$ immediately following each of the next two anniversaries. Such Stock Awards granted to the Company's highest compensated employee that are long-term are subject to forfeiture unless such person performs substantial services for the Company for two years after the date of grant of the Stock Award, except in certain circumstances, and even if vested, the Stock Award is not transferable until the Company has repaid the United States Department of the Treasury (the "Treasury") the funds received with respect to the preferred stock and warrants sold to the Treasury. The release of the transferability restriction is $25 \%$ of the Stock Award for each repayment of $25 \%$ of the funds originally received by the Company from the Treasury. The transferability restriction does not apply to the number of shares sufficient to pay taxes arising from the vesting of the Stock Award. Once vested, Stock Awards are irrevocable, except that such Stock Awards are subject to clawback in certain circumstances pursuant to Section 304 of the Sarbanes-Oxley Act of 2002 and pursuant to Section 111 of the Emergency Economic Stabilization Act of 2008, as amended by the American Recovery and Reinvestment Act of 2009. The product of the number of shares granted and the grant date market price of the Company's common stock determine the fair value of shares covered by the Stock Award under the Company's Stock Plans. Management recognizes compensation expense for the fair value of the shares covered by the Stock Award on a straight-line basis over the requisite service period. Stock-based compensation expense related to Stock Awards was $\$ 35,000$ and $\$ 50,000$ for the three months ended March 31, 2010 and 2009, respectively.

The following table summarizes nonvested restricted shares for the three months ended March 31, 2010 (as adjusted to reflect the 5\% stock dividend declared in December 2009):


As of March 31, 2010, there was approximately $\$ 550,000$ of unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Company's Stock Plans. That cost is expected to be recognized over the balance of 2010 and the following three fiscal years.
(5) Benefit Plans

The Company has a $401(\mathrm{k})$ plan which covers substantially all employees with six months or more of service. The Company's contributions to the $401(\mathrm{k})$ plan are expensed as incurred.

The Company also provides retirement benefits to certain employees under supplemental executive retirement plans (the "SERPs"). The SERPs are unfunded and the Company accrues actuarial determined benefit costs over the estimated service period of the employees in the SERPs. The Company recognizes the over funded or under funded status of a defined benefit post-retirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur, through comprehensive income.

Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q
The components of net periodic expense for the Company's SERPs for the three months ended March 31, 2010 and 2009 are as follows:

Three months ended
March 31,
20102009

| Service cost | $\$ 56,514$ | $\$$ | 61,094 |
| :--- | :--- | :--- | :--- | :--- |
| Interest cost | 48,435 |  | 45,630 |
| Actuarial loss recognized | 38,517 |  | 21,744 |
| Prior service cost recognized | 24,858 |  | 24,858 |
|  | $\$ 168,324$ | $\$$ | 153,326 |

11

## Table of Contents

(6) Comprehensive Income and Accumulated Other Comprehensive Income (Loss)

The components of accumulated other comprehensive income (loss) and their related income tax effects were as follows:


The components of accumulated other comprehensive income (loss), net of tax, which is a component of shareholders' equity, were as follows:

| Balances, December 31, 2009 | Net <br> Unrealized Gains (Losses) on Available for Sale Securities \$ 168,791 | Net Unrealized Impairment Loss On Held to Maturity Security $\$ \quad(330,623$ | Net Change in Fair Value of Interest Rate Swap Contract $\$(530,034)$ | \$ | Net Change Related to Defined Benefit Pension Plans (388,803 | Accumulated Other Comprehensive Loss $\$(1,080,669)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net change | 519,932 |  | 36,039 |  | 69,230 | 625,201 |
| Balance, March 31, 2010 | \$ 688,723 | \$ (330,623 | \$ (493,995 |  | (319,573 | \$ (455,468 |

## (7) Recent Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2009-16, Transfers and Servicing (Topic 860) - Accounting for Transfers of Financial Assets. ASU 2009-16 provides guidance regarding the accounting for transfers of financial assets that prescribes the information that a reporting entity must provide in its financial reports about a transfer of financial assets; the effects of a transfer on its financial
position, financial performance and cash flows; and a transferor's continuing involvement in transferred financial assets. This guidance specifically removes the concept of a qualifying special-purpose entity and the exception from applying otherwise applicable consolidation requirements to variable interest entities that are qualifying special-purpose entities. It also modifies the financial-components approach used in accounting for transfers. This guidance will be effective for fiscal years beginning after November 15, 2009. Adoption of the new guidance did not significantly impact the Company's financial statements.

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents

In June 2009, the FASB issued ASU 2009-17, Consolidations (TOPIC 810) - Improvements to financial Reporting by Enterprises Involved with Variable Interest Entities. ASU 2009-17 amended previously existing guidance to require that an enterprise determine whether it's variable interest or interests give it a controlling financial interest in a variable interest entity. The primary beneficiary of a variable interest entity is the enterprise that has both (1) the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and (2) the obligation to absorb losses of the entity that could potentially be significant to the variable interest entity or the right to receive benefits from the entity that could potentially be significant to the variable interest entity. This guidance requires ongoing reassessments of whether an enterprise is the primary beneficiary of a variable interest entity and is effective for fiscal years beginning after November 15, 2009. Adoption of the new guidance did not significantly impact the Company's financial statements.

The FASB has issued ASU 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements. This ASU requires some new disclosures and clarifies some existing disclosure requirements about fair value measurement as set forth in Codification Subtopic 820-10. The FASB's objective is to improve these disclosures and, thus, increase the transparency in financial reporting. Specifically, ASU 2010-06 amends Codification Subtopic 820-10 to now require: (1) A reporting entity to disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers; and (2) In the reconciliation for fair value measurements using significant unobservable inputs, a reporting entity should present separately information about purchases, sales, issuances, and settlements. In addition, ASU 2010-06 clarifies the requirements of the following existing disclosures: (1) For purposes of reporting fair value measurement for each class of assets and liabilities, a reporting entity needs to use judgment in determining the appropriate classes of assets and liabilities; and (2) A reporting entity should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements. ASU 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The implementation of the effective portions of this ASU, effective January 1, 2010, did not have a material impact on the Company's consolidated financial statements.

The FASB has issued ASU 2010-09, Subsequent Events (Topic 855): Amendments to Certain Recognition and Disclosure Requirements. The amendments in the ASU remove the requirement for an SEC filer to disclose a date through which subsequent events have been evaluated in both issued and revised financial statements. Revised financial statements include financial statements revised as a result of either correction of an error or retrospective application of U.S. GAAP. The FASB also clarified that if the financial statements have been revised, then an entity that is not an SEC filer should disclose both the date that the financial statements were issued or available to be issued and the date the revised financial statements were issued or available to be issued. The FASB believes these amendments remove potential conflicts with the SEC's literature. In addition, the amendments in the ASU require an entity that is a conduit bond obligor for conduit debt securities that are traded in a public market to evaluate subsequent events through the date of issuance of its financial statements and must disclose such date. All of the amendments in the ASU which were applicable to the Company were effective upon issuance (February 24, 2010) The implementation of this ASU did not have a material impact on the Company's consolidated financial statements.

The FASB issued ASU 2010-11, Derivatives and Hedging (Topic 815): Scope Exception Related to Embedded Credit Derivatives. The FASB believes this ASU clarifies the type of embedded credit derivative that is exempt from embedded derivative bifurcation requirements. Specifically, only one form of embedded credit derivative qualifies for the exemption - one that is related only to the subordination of one financial instrument to another. As a result, entities that have contracts containing an embedded credit derivative feature in a form other than such subordination may need to separately account for the embedded credit derivative feature. The amendments in the ASU are effective for each reporting entity at the beginning of its first fiscal quarter beginning after June 15, 2010. Early adoption is permitted at
the beginning of each entity's first fiscal quarter beginning after March 5, 2010. We have not early adopted this guidance and have not yet determined the effect that the adoption of this guidance will have on our consolidated financial position or results of operations.
(8) Fair Value Disclosures
U.S. GAAP has established a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

## Table of Contents

Level Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, 1: unrestricted assets or liabilities.

Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.

Level Prices or valuation techniques that require inputs that are both significant to the fair value measurement and 3: unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities carried at fair value.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and counterparty creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective value or reflective of future values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Securities Available for Sale. Securities classified as available for sale are reported at fair value utilizing Level 2 Inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayments speeds, credit information and the security's terms and conditions, among other things.

Impaired loans. Loans included in the following table are those which the Company has measured and recognized impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third party appraisals of the properties, or discounted cash flows based on the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair value consists of the loan balances less specific valuation allowances.

Other Real Estate Owned. Foreclosed properties are adjusted to fair value less estimated selling costs at the time of foreclosure in preparation for transfer from portfolio loans to other real estate owned ("OREO"), establishing a new accounting basis. The Company subsequently adjusts the fair value on the OREO utilizing Level 3 inputs on a non-recurring basis to reflect partial write-downs based on the observable market price, current appraised value of the asset or other estimates of fair value.

Derivatives - Interest Rate Swap. Derivatives are reported at fair value utilizing Level 2 Inputs. The Company obtains dealer quotations to value its interest rate swap.

## Table of Contents

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

|  | Level 1 <br> Inputs | Level 2 <br> Inputs | Level 3 <br> Inputs | Total Fair <br> Value |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| March 31, 2010: | - | $\$ 195,401,251$ | - | $\$$ | $195,401,251$ |
| Securities available for sale | - | $(816,462)$ | - | $(816,462)$ |  |
| Derivative liabilities |  |  |  |  |  |
| December 31, 2009: | - | $\$ 204,118,850$ | - | $\$$ | $204,118,850$ |
| Securities available for sale | - | $(883,806)$ | - | $(883,806)$ |  |

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Financial assets and financial liabilities measured at fair value on a non-recurring basis at March 31, 2010 and December 31, 2009 are as follows:

|  | Level 1 <br> Inputs | Level 2 <br> Inputs | Level 3 <br> Inputs | Total Fair <br> Value |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| March 31, 2010: | - | - | $\$$ | 715,907 | $\$$ |
| Impaired loans |  |  | 715,907 |  |  |
| December 31, 2009: | - | - | $\$$ | $1,116,129$ | $\$$ |
| Impaired loans | - | - | $1,116,129$ |  |  |
| Other real estate owned | - | 133,054 | - | $1,362,621$ | $1,362,621$ |
| Security held to maturity |  |  |  |  |  |

Impaired loans measured at fair value and included in the above table, consisted of six loans having an aggregate principal balance of $\$ 1,251,323$ and specific loan loss allowances of $\$ 535,416$ at March 31, 2010 and twelve loans at December 31, 2009, having an aggregate principal balance of $\$ 1,292,910$ and specific loan loss allowances of \$176,781.

The fair value of other real estate owned was determined using appraisals, which may be discounted based on management's review and changes in market conditions.

The following is a summary of fair value versus the carrying value of all the Company's financial instruments. For the Company and the Bank, as for most financial institutions, the bulk of its assets and liabilities are considered financial instruments. Many of the financial instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Therefore, significant estimations and present value calculations were used for the purpose of this note. Changes in assumptions could significantly affect these estimates.

Estimated fair values have been determined by using the best available data and an estimation methodology suitable for each category of financial instruments as follows:

Cash and Cash Equivalents, Accrued Interest Receivable and Accrued Interest Payable (Carried at Cost). The carrying amounts reported in the balance sheet for cash and cash equivalents, accrued interest receivable and accrued interest payable approximate fair value.

Securities Held to Maturity (Carried at Amortized Cost). The fair values of securities held to maturity are determined in the same manner as for securities available for sale.

Loans Held For Sale (Carried at Lower of Aggregated Cost or Fair Value). The fair values of loans held for sale are determined, when possible, using quoted secondary market prices. If no such quoted market prices exist, fair values are determined using quoted prices for similar loans, adjusted for the specific attributes of the loans.

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents

Gross Loans Receivable (Carried at Cost). The fair values of loans, excluding impaired loans subject to specific loss reserves, are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that re-price frequently and with no significant change in credit risk, fair values are based on carrying values.

Deposit Liabilities (Carried at Cost). The fair values disclosed for demand deposits (e.g., interest and non-interest demand and savings accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Borrowings and Subordinated Debentures (Carried at Cost). The carrying amounts of short-term borrowings approximate their fair values. The fair values of long-term FHLB advances and subordinated debentures are estimated using discounted cash flow analysis, based on quoted or estimated interest rates for new borrowings with similar credit risk characteristics, terms and remaining maturity.

The estimated fair values, and the recorded book balances, were as follows:

|  | March 31, 2010 |  | December 31, 2009 <br> Carrying <br> Value |  | Estimated <br> Fair Value |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | Carrying <br> Value | Estimated <br> Fair Value |  |  |
|  | $\$ 21,037,126$ | $\$ \$ 21,037,126$ | $\$$ | $25,854,285$ | $\$ 25,854,285$ |
| Cash and cash equivalents | $195,401,251$ | $195,401,251$ | $204,118,850$ | $204,118,850$ |  |
| Securities available for sale | $22,118,590$ | $22,771,783$ | $23,608,980$ | $24,215,530$ |  |
| Securities held to maturity | $16,325,840$ | $16,325,840$ | $21,514,785$ | $21,514,785$ |  |
| Loans held for sale | $361,448,384$ | $359,642,000$ | $379,945,735$ | $379,617,000$ |  |
| Gross loans | $2,454,004$ | $2,454,004$ | $2,274,087$ | $2,274,087$ |  |
| Accrued interest receivable | $(533,701,016)$ | $(535,049,000)$ | $(572,155,354)$ | $(573,596,000)$ |  |
| Deposits | $(22,500,000)$ | $(25,079,000)$ | $(22,500,000)$ | $(25,321,000)$ |  |
| Other borrowings | $(18,557,000)$ | $(18,557,000)$ | $(18,557,000)$ | $(18,557,000)$ |  |
| Redeemable subordinated debentures | $(816,462)$ | $(816,462)$ | $(883,806)$ | $(883,806)$ |  |
| Interest rate swap contract | $(1,536,505)$ | $(1,536,505)$ | $(1,757,151)$ | $(1,757,151)$ |  |
| Accrued interest payable |  |  |  |  |  |
|  |  |  |  |  |  |

Loan commitments and standby letters of credit as of March 31, 2010 and December 31, 2009 are based on fees charged for similar agreements; accordingly, the estimated fair value of loan commitments and standby letters of credit is nominal.

Derivative Financial Instruments
The use of derivative financial instruments creates exposure to credit risk. This credit risk relates to losses that would be recognized if the counterparts fail to perform their obligations under the contracts. As part of the Company's interest rate risk management process, the Company entered into an interest rate derivative contract effective November 27, 2007. Interest rate derivative contracts are typically used to limit the variability of the Company's net interest income that could result due to shifts in interest rates. This derivative interest rate contract was an interest rate swap used to modify the repricing characteristics of a specific liability. At March 31, 2010, the Company's position in derivative contracts consisted entirely of this interest rate swap.

# Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q 

## Table of Contents

| Maturity | Hedged Liability | Notional <br> Amounts | Swap Fixed <br> Interest Rates | Swap Variable <br> Interest Rates |
| ---: | :--- | :---: | :---: | :---: |
| June 15, 2011 | Subordinated <br> Debenture | $\$ 18,000,000$ | $5.87 \%$ | 3 month LIBOR <br> plus |
|  |  |  |  | 165 basis points |

During 2006, the Company issued trust preferred securities to fund loan growth and generate liquidity. In conjunction with the trust preferred securities issuance, the Company entered into a $\$ 18.0$ million pay fixed swap designated as fair value hedges that was used to convert floating rate quarterly interest payments indexed to three month LIBOR, based on common notional amounts and maturity dates. The pay fixed swap changed the repricing characteristics of the quarterly interest payments from floating rate to fixed rate. The fair value of the pay fixed swap outstanding at March 31, 2010 and December 31, 2009 was $(\$ 816,462$ ) and ( $\$ 883,806$ ), respectively, and was recorded in other liabilities in the consolidated balance sheets, with the change in fair value, net of deferred taxes, recorded through Other comprehensive income.
(10) Shareholders' Equity

As a result of its participation in the Troubled Asset Relief Program ("TARP") Capital Purchase Program (the "CPP") under the Emergency Economic Stabilization Act of 2008 ("EESA") through the sale by the Company of its Fixed Rate Cumulative Perpetual Preferred Stock, Series B ("Preferred Stock Series B") to the Treasury, the Company is subject to restrictions contained in the agreement between the Treasury and the Company related to the sale of the Preferred Stock Series B. These restrictions include restrictions on the repurchase of shares of common stock or other capital stock or other equity securities of any kind of the Company or any of its or its affiliates' trust preferred securities until the third anniversary of the purchase of the Preferred Stock Series B by the Treasury, with certain exceptions, without approval of the Treasury. See "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Shareholders' Equity and Dividends".

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of this discussion and analysis of the operating results and financial condition at March 31, 2010 is intended to help readers analyze the accompanying financial statements, notes and other supplemental information contained in this document. Results of operations for the three month period ended March 31, 2010 are not necessarily indicative of results to be attained for any other period.

This discussion and analysis should be read in conjunction with the Consolidated Financial Statements, notes and tables included elsewhere in this report and Part II, Item 7 of the Company's Form 10-K (Management's Discussion and Analysis of Financial Condition and Results of Operations) for the year ended December 31, 2009, as filed with the Securities and Exchange Commission (the "SEC") on March 26, 2010.

## General

Throughout the following sections, the "Company" refers to 1 st Constitution Bancorp and, as the context requires, its wholly-owned subsidiaries, 1st Constitution Bank and 1st Constitution Capital Trust II; the "Bank" refers to 1st Constitution Bank; "Trust II" refers to 1st Constitution Capital Trust II. Trust II is not included in the Company's consolidated financial statements as it is a variable interest entity and the Company is not the primary beneficiary.

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. The Company was organized under the laws of the State of New Jersey in February 1999 for the purpose of acquiring all
of the issued and outstanding stock of the Bank, a full service commercial bank which began operations in August 1989, and thereby enabling the Bank to operate within a bank holding company structure. The Company became an active bank holding company on July 1,1999 . The Bank is a wholly-owned subsidiary of the Company. Other than its ownership interest in the Bank, the Company currently conducts no other significant business activities.

The Bank operates eleven branches, and manages an investment portfolio through its subsidiaries, 1st Constitution Investment Company of Delaware, Inc. and 1st Constitution Investment Company of New Jersey, Inc. FCB Assets Holdings, Inc., a subsidiary of the Bank, is used by the Bank to manage and dispose of repossessed real estate.

17

## Table of Contents

Trust II, a subsidiary of the Company, was created in May 2006 to issue trust preferred securities to assist the Company to raise additional regulatory capital.

## Forward-Looking Statements

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward looking statements. When used in this and in future filings by the Company with the SEC, in the Company's press releases and in oral statements made with the approval of an authorized executive officer of the Company, the words or phrases "will," "will likely result," "could," "anticipates," "believes," "continues," "expects," "plans," "will continue," "is anticipated," "estimated," "project" or "outlo expressions (including confirmations by an authorized executive officer of the Company of any such expressions made by a third party with respect to the Company) are intended to identify forward-looking statements. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, each of which speak only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results expressed or implied, include, but are not limited to, those listed under "Business", "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Annual Report on Form 10-K filed with the SEC on March 26, 2010, such as the overall economy and the interest rate environment; the ability of customers to repay their obligations; the adequacy of the allowance for loan losses; competition; significant changes in accounting, tax or regulatory practices and requirements; certain interest rate risks; risks associated with investments in mortgage-backed securities; and risks associated with speculative construction lending. Although management has taken certain steps to mitigate any negative effect of the aforementioned items, significant unfavorable changes could severely impact the assumptions used and could have an adverse effect on profitability. The Company undertakes no obligation to publicly revise any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements, except as required by law.

## RESULTS OF OPERATIONS

Three Months Ended March 31, 2010 Compared to the Three Months Ended March 31, 2009

## Summary

The Company realized net income of $\$ 699,258$ for the three months ended March 31, 2010, an increase of $\$ 222,568$, or $46.7 \%$, from the $\$ 476,690$ reported for the three months ended March 31,2009 . The increase is due primarily to increases in net interest income and non-interest income and to a decrease in the loan loss provision for the three months ended March 31, 2010. See "Allowance for Loan Losses and Related Provision" below. Net income per diluted common share was $\$ 0.12$ for the three months ended March 31, 2010 compared to net income per diluted common share of $\$ 0.06$ for the three months ended March 31, 2009. Net income available to common shareholders increased from $\$ 288,040$ for the three months ended March 31, 2009 to $\$ 522,274$ for the three months ended March 31, 2010 for the reasons indicated above. Net income available to common shareholders for the three months ended March 31, 2010 and 2009 reflected an aggregate of $\$ 176,984$ and $\$ 188,650$, respectively, attributable to dividends and discount accretion related to the preferred stock issued to the United States Department of the Treasury. All prior year share information has been adjusted for the effect of a $5 \%$ stock dividend declared on December 17, 2009 and paid on February 3, 2010 to shareholders of record on January 19, 2010.

Key performance ratios improved for the three months ended March 31, 2010 due to higher net income for that period compared to the three months ended March 31, 2009. Return on average assets and return on average equity were $0.43 \%$ and $4.86 \%$ for the three months ended March 31, 2010 compared to $0.34 \%$ and $3.49 \%$, respectively, for the three months ended March 31, 2009.

The Bank's results of operations depend primarily on net interest income, which is primarily affected by the market interest rate environment, the shape of the U.S. Treasury yield curve, and the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Other factors that may affect the Bank's operating results are general and local economic and competitive conditions, government policies and actions of regulatory authorities. The net interest margin for the three months ended March 31, 2010 was $2.93 \%$ as compared to the $3.30 \%$ net interest margin recorded for the three months ended March 31, 2009, a reduction of 37 basis points. The Company will continue to closely monitor the mix of earning assets and funding sources to maximize net interest income during this challenging interest rate environment.

## Table of Contents

Earnings Analysis
Net Interest Income
Net interest income, the Company's largest and most significant component of operating income, is the difference between interest and fees earned on loans and other earning assets, and interest paid on deposits and borrowed funds. This component represented $82.4 \%$ of the Company's net revenues for the three month period ended March 31, 2010 and $83.2 \%$ of net revenues for the three-month period ended March 31, 2009. Net interest income also depends upon the relative amount of average interest-earning assets, average interest-bearing liabilities, and the interest rate earned or paid on them, respectively.

The following table sets forth the Company's consolidated average balances of assets and liabilities and shareholders' equity as well as interest income and expense on related items, and the Company's average yield or rate for the three month periods ended March 31, 2010 and 2009. The average rates are derived by dividing interest income and expense by the average balance of assets and liabilities, respectively.

Average Balance Sheets with Resultant Interest and Rates
Three months ended March 31, (yields on a tax-equivalent basis)

|  | Average <br> Balance | Interest | Average <br> Rate | Average <br> Balance | Interest | Average <br> Rate |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |  |
| Federal Funds Sold/Short-Term Investments | $\$ 33,468,885$ | $\$ 19,709$ | $0.24 \%$ | $\$ 1,689,465$ | $\$ 8,594$ | $2.06 \%$ |  |
| Investment Securities: |  |  |  |  |  |  |  |
| Taxable | $215,869,321$ | $1,393,886$ | $2.62 \%$ | $107,599,793$ | $1,237,655$ | $4.66 \%$ |  |
| Tax-exempt | $11,141,881$ | 159,737 | $5.81 \%$ | $13,185,747$ | 190,262 | $5.85 \%$ |  |
| Total | $227,011,202$ | $1,553,623$ | $2.78 \%$ | $120,785,540$ | $1,427,917$ | $4.79 \%$ |  |

Loan Portfolio:

| Construction | $75,945,075$ | $1,130,873$ | $6.04 \%$ | $92,670,610$ | $1,396,767$ | $6.11 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Residential real estate | $10,993,906$ | 150,048 | $5.54 \%$ | $11,165,216$ | 175,975 | $6.39 \%$ |
| Home Equity | $14,279,859$ | 207,612 | $5.90 \%$ | $15,536,040$ | 225,505 | $5.89 \%$ |
| Commercial and commercial real estate | $140,028,435$ | $2,314,906$ | $6.70 \%$ | $135,866,767$ | $2,328,972$ | $6.95 \%$ |
| Mortgage warehouse lines | $86,430,196$ | $1,002,820$ | $4.71 \%$ | $116,887,876$ | $1,332,358$ | $4.62 \%$ |
| Installment | 654,263 | 12,058 | $7.47 \%$ | 825,581 | 16,543 | $8.13 \%$ |
| All Other Loans | $33,019,974$ | 510,548 | $6.27 \%$ | $29,059,088$ | 563,481 | $7.86 \%$ |
| Total | $361,351,708$ | $5,328,865$ | $5.98 \%$ | $402,011,178$ | $6,039,601$ | $6.09 \%$ |
| $\quad$ |  |  |  |  |  |  |
| Total Interest-Earning Assets | $621,831,795$ | $6,902,197$ | $4.50 \%$ | $524,486,183$ | $7,476,112$ | $5.78 \%$ |


| Allowance for Loan Losses | $(4,681,971$ | $)$ |  | $(3,789,419$ | $)$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Due From Bank | $10,529,273$ |  | $29,821,054$ |  |  |  |
| Other Assets | $28,143,654$ |  | $21,043,796$ |  |  |  |
| Total Assets | $\$ 655,822,751$ |  |  | $\$ 571,561,614$ |  |  |
| Interest-Bearing Liabilities: |  |  |  |  |  |  |
| Money Market and NOW Accounts | $\$ 121,295,956$ | $\$ 506,120$ | $1.69 \%$ | $\$ 97,318,705$ | $\$ 490,133$ | $2.04 \%$ |
| Savings Accounts | $180,685,199$ | 547,258 | $1.23 \%$ | $105,534,945$ | 618,651 | $2.38 \%$ |
| Certificates of Deposit | $166,844,079$ | 827,290 | $2.01 \%$ | $178,417,901$ | $1,476,167$ | $3.36 \%$ |

Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

| Other Borrowed Funds | 22,552,111 | 266,415 | 4.79\% | 34,463,333 | 363,230 | 4.27 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trust Preferred Securities | 18,557,000 | 264,150 | 5.77\% | 18,557,000 | 266,235 | 5.82\% |
| Total Interest-Bearing Liabilities | 509,934,345 | 2,411,233 | 1.92\% | 434,291,884 | 3,214,416 | 3.00\% |
| Net Interest Spread |  |  | 2.58\% |  |  | 2.78\% |
| Demand Deposits | 80,196,321 |  |  | 76,552,970 |  |  |
| Other Liabilities | 8,108,614 |  |  | 5,336,952 |  |  |
| Total Liabilities | 598,239,280 |  |  | 516,181,806 |  |  |
| Shareholders' Equity | 57,583,471 |  |  | 55,379,808 |  |  |
| Total Liabilities and Shareholders' Equity | \$655,822,751 |  |  | \$571,561,614 |  |  |
| Net Interest Margin |  | \$4,490,964 | 2.93\% |  | \$4,261,696 | $3.30 \%$ |

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents

The Company's net interest income increased on a tax-equivalent basis by $\$ 229,268$, or $5.4 \%$, to $\$ 4,490,964$ for the three months ended March 31, 2010 from the $\$ 4,261,696$ reported for the three months ended March 31, 2009. The principal factor contributing to the increase in net interest income was an increase in average interest earnings assets, which was more than sufficient to offset the reduced interest margin.

Average interest earning assets increased by $\$ 97,345,612$, or $18.6 \%$, to $\$ 621,831,795$ for the three month period ended March 31, 2010 from $\$ 524,486,183$ for the three month period ended March 31, 2009. Overall, the yield on interest earning assets, on a tax-equivalent basis, decreased 128 basis points to $4.50 \%$ for the three month period ended March 31,2010 when compared to $5.78 \%$ for the three month period ended March 31, 2009.

Average interest bearing liabilities increased by $\$ 75,642,461$, or $17.4 \%$, to $\$ 509,934,345$ for the three month period ended March 31, 2010 from $\$ 434,291,884$ for the three month period ended March 31, 2009. Overall, the cost of total interest bearing liabilities decreased 108 basis points to $1.92 \%$ for the three months ended March 31, 2010 compared to $3.00 \%$ for the three months ended March 31, 2009.

The net interest margin (on a tax-equivalent basis), which is net interest income divided by average interest earning assets, was $2.93 \%$ for the three months ended March 31 , 2010 compared to $3.30 \%$ the three months ended March 31 , 2009. The net interest margin was negatively impacted by the increase in the average balance of federal funds sold and short term investments and reduction in the average balance of the loan portfolio, which was due in part to weakened loan demand and more stringent loan underwriting standards.

## Non-Interest Income

Total non-interest income for the three months ended March 31, 2010 was $\$ 948,846$, an increase of $\$ 101,794$, or $12.0 \%$, over non-interest income of $\$ 847,052$ for the three months ended March 31, 2009.

Service charges on deposit accounts represents a consistent source of non-interest income. Service charge revenues decreased by $\$ 62,163$, or $26.1 \%$, to $\$ 176,356$ for the three months ended March 31,2010 from the $\$ 238,519$ for the three months ended March 31, 2009. This decrease was the result of a lower volume of uncollected funds and overdraft fees collected on deposit accounts during the first three months of 2010 compared to the first three months of 2009 .

Gain on sales of loans held for sale increased by $\$ 48,351$, or $17.8 \%$, to $\$ 320,544$ for the three months ended March 31,2010 when compared to $\$ 272,193$ for the three months ended March 31, 2009. The Bank sells both residential mortgage loans and Small Business Administration loans in the secondary market. The volume of mortgage loan sales increased for the first three months of 2010 compared to the first three months of 2009 primarily due to the high level of mortgage refinance activity as a result of the lower level of interest rates in the 2010 period.

Non-interest income also includes income from bank-owned life insurance ("BOLI"), which amounted to $\$ 96,639$ for the three months ended March 31, 2010 compared to $\$ 91,022$ for the three months ended March 31, 2009, a decrease of $\$ 5,617$ for the first quarter of 2010 as compared to the first quarter of 2009. The Bank purchased tax-free BOLI assets to partially offset the cost of employee benefit plans and reduced the Company's overall effective tax rate.

The Bank also generates non-interest income from a variety of fee-based services. These include safe deposit box rental, wire transfer service fees and Automated Teller Machine fees for non-Bank customers. Increased customer demand for these services contributed to the other income component of non-interest income amounting to $\$ 355,307$ for the three months ended March 31, 2010, compared to $\$ 245,318$ for the three months ended March 31 , 2009, an increase of $\$ 109,989$ for the first quarter of 2010 as compared to the first quarter of 2009.

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents

Non-Interest Expense
Non-interest expenses increased by $\$ 113,334$, or $2.8 \%$, to $\$ 4,133,946$ for the three months ended March 31, 2010 from $\$ 4,020,613$ for the three months ended March 31, 2009. The following table presents the major components of non-interest expenses for the three months ended March 31, 2010 and 2009.

## Non-interest Expenses

|  | Three months ended March 31, |  |
| :--- | :--- | :--- |
|  | 2010 | 2009 |
| Salaries and employee benefits | $\$$ | $2,376,700$ |
| Occupancy expenses | 445,927 | $2,227,329$ |
| Data processing services | 258,807 | 452,665 |
| Equipment expense | 151,985 | 259,683 |
| Marketing | 23,450 | 155,079 |
| Regulatory, professional and other fees | 172,584 | 39,441 |
| Office expense | 169,593 | 313,056 |
| FDIC insurance expense | 247,683 | 128,037 |
| Directors' fees | 26,500 | 99,758 |
| Other real estate owned expenses | 17,790 | 32,000 |
| All other expenses | 242,927 | 50,353 |
|  | $\$$ | $4,133,946$ |

Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by $\$ 149,371$, or $6.7 \%$, to $\$ 2,376,700$ for the three months ended March 31,2010 compared to $\$ 2,227,329$ for the three months ended March 31, 2009. The increase in salaries and employee benefits for the three months ended March 31, 2010 was a result of an increase in the number of employees, regular merit increases and increased health care costs. Staffing levels overall increased to 124 full-time equivalent employees at March 31, 2010 as compared to 113 full-time equivalent employees at March 31, 2009.

Marketing expense decreased by $\$ 15,991$, or $40.5 \%$, to $\$ 23,450$ for the three months ended March 31, 2010 compared to $\$ 39,441$ for the three months ended March 31, 2009 as the Bank discontinued the use of radio broadcast media in promoting products and services during the first three months of 2010.

Regulatory, professional and other fees decreased by $\$ 140,472$, or $44.9 \%$, to $\$ 172,584$ for the three months ended March 31, 2010 compared to $\$ 313,056$ for the three months ended March 31, 2009. During the first three months of 2009, the Company incurred additional legal fees primarily in connection with the recovery of non-performing asset balances. The Bank also incurred additional fees in connection with examinations performed by independent consultants during the first three months of 2009 to assess the effectiveness of internal controls as required by the Sarbanes-Oxley Act.

Office expenses increased by $\$ 41,556$, or $32.5 \%$, to $\$ 169,593$ for the three months ended March 31, 2010 compared to $\$ 128,037$ for the three months ended March 31, 2009. The increase in expense was primarily attributable to increased costs in enhancing the Bank's telephone and data transmission systems.

The cost of FDIC deposit insurance has increased to $\$ 247,683$ for the three months ended March 31, 2010 from $\$ 99,758$ for the three months ended March 31, 2009. The FDIC increased significantly its assessment rate for all FDIC-insured institutions to sustain its Deposit Insurance Fund.

Other real estate owned expenses decreased by $\$ 32,563$, or $64.7 \%$, to $\$ 17,790$ for the three months ended March 31, 2010 compared to $\$ 50,353$ for the three months ended March 31, 2009 as the Company incurred less maintenance costs due to the fewer number of properties held as other real estate during the first three months of 2010 as compared to the first three months of 2009.

## Table of Contents

All other expenses decreased by $\$ 20,285$, or $7.7 \%$, to $\$ 242,927$ for the three months ended March 31, 2010 compared to $\$ 263,212$ for the three months ended March 31, 2009 as current year decreases occurred in correspondent bank fees, maintenance agreements and ATM operating expenses. All other expenses are comprised of a variety of operating expenses and fees as well as expenses associated with lending activities.

An important financial services industry productivity measure is the efficiency ratio. The efficiency ratio is calculated by dividing total operating expenses by net interest income plus non-interest income. An increase in the efficiency ratio indicates that more resources are being utilized to generate the same or greater volume of income, while a decrease would indicate a more efficient allocation of resources. The Company's efficiency ratio decreased to $76.7 \%$ for the three months ended March 31, 2010, compared to $79.7 \%$ for the three months ended March 31, 2009. The decrease in the efficiency ratio is due to the above-noted decreases in non-interest expenses.

## Income Taxes

Income tax expense increased by $\$ 168,061$ to $\$ 254,799$ for the three months ended March 31, 2010 from $\$ 86,738$ for the three months ended March 31, 2009. The increase was primarily due to a higher level of pretax income for the first quarter of 2010 as compared to the first quarter of 2009. The increase in the effective tax rate of $26.7 \%$ for the three months ended March 31, 2010 as compared to $15.4 \%$ for the three months ended March 31, 2009 can be attributed to a lower proportion of earnings from tax-exempt assets, such as obligations of states and political subdivisions and bank-owned life insurance, during the 2010 period compared to the 2009 period.

## Financial Condition

March 31, 2010 Compared with December 31, 2009
Total consolidated assets at March 31, 2010 were $\$ 639,896,476$, representing a decrease of $\$ 38,100,004$, or $5.6 \%$, from $\$ 677,996,480$ at December 31, 2009. The asset reduction was focused in investment securities, loans held for sale, and in our loan portfolio. Although the Bank's non-interest bearing demand deposits increased by $\$ 5,584,111$, or $6.8 \%$, during the first quarter of 2010, the strategy to remain more liquid and guard against the potential ill-effects of rising market rates resulted in the managed outflow of higher rate savings accounts and certificate of deposit accounts rather than use cash inflows to invest in long-term investment securities.

## Cash and Cash Equivalents

Cash and cash equivalents at March 31, 2010 totaled $\$ 21,037,126$ compared to $\$ 25,854,285$ at December 31, 2009. Cash and cash equivalents at March 31, 2010 consisted of cash and due from banks of $\$ 21,025,740$ and Federal funds sold/short term investments of $\$ 11,386$. The corresponding balances at December 31, 2009 were $\$ 25,842,901$ and $\$ 11,384$, respectively. The decrease was due primarily to timing of cash flows related to the Bank's business activities. To the extent that the Bank did not utilize the funds for loan originations or securities purchases, the cash inflows accumulated in cash and cash equivalents.

## Loans Held for Sale

Loans held for sale at March 31, 2010 amounted to $\$ 16,325,840$, compared to $\$ 21,514,785$ at December 31, 2009. The primary cause for this decrease was a lower volume of mortgage loan refinance activity during the first three months of 2010 compared with the level of activity during the first three months of 2009. The amount of loans originated for sale was $\$ 26,796,844$ for the first three months of 2010 compared with $\$ 31,521,021$ for the first three months of 2009.

# Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q 

## Table of Contents

Investment Securities
Investment securities represented $34.0 \%$ of total assets at March 31, 2010 and $33.6 \%$ at December 31, 2009. Total investment securities decreased $\$ 10,207,989$, or $4.5 \%$, to $\$ 217,519,841$ at March 31,2010 from $\$ 227,727,830$ at December 31, 2009. Proceeds from investment calls and principal repayments totaling $\$ 43,784,788$ during the three months ended March 31, 2010 exceeded purchases totaling $\$ 32,936,864$ during the quarter.

Securities available for sale are investments that may be sold in response to changing market and interest rate conditions or for other business purposes. Activity in this portfolio is undertaken primarily to manage liquidity and interest rate risk and to take advantage of market conditions that create more economically attractive returns. At March 31, 2010, securities available for sale totaled $\$ 195,401,251$, which is a decrease of $\$ 8,717,599$, or $4.3 \%$, from securities available for sale totaling $\$ 204,118,850$ at December 31, 2009.

At March 31, 2010, the securities available for sale portfolio had net unrealized gains of $\$ 1,088,602$, compared to net unrealized gains of $\$ 255,744$ at December 31, 2009. These unrealized gains are reflected, net of tax, in shareholders' equity as a component of Accumulated Other Comprehensive Loss.

Securities held to maturity, which are carried at amortized historical cost, are investments for which there is the positive intent and ability to hold to maturity. At March 31, 2010, securities held to maturity were $\$ 22,118,590$, a decrease of $\$ 1,490,390$, or $6.3 \%$, from $\$ 23,608,980$ at December 31, 2009. The fair value of the held to maturity portfolio at March 31, 2010 was $\$ 22,771,783$, resulting in a net unrealized gain of $\$ 653,193$.

## Loans

The loan portfolio, which represents our largest asset, is a significant source of both interest and fee income. Elements of the loan portfolio are subject to differing levels of credit and interest rate risk. The Bank's primary lending focus continues to be mortgage warehouse lines, construction loans, commercial loans, owner-occupied commercial mortgage loans and tenanted commercial real estate loans.

The following table sets forth the classification of loans by major category at March 31, 2010 and December 31, 2009.

Loan Portfolio Composition

| Component | Amount | of total |  | Amount | of total |
| :--- | :--- | :--- | :--- | :--- | :---: |
|  | $\$$ | $73,156,434$ | $20 \%$ | $\$$ | $79,805,278$ |
| Construction loans | $11,418,114$ | $3 \%$ | $10,253,895$ | $3 \%$ |  |
| Residential real estate loans | $55,807,635$ | $15 \%$ | $57,925,392$ | $15 \%$ |  |
| Commercial business | $94,318,521$ | $26 \%$ | $96,306,097$ | $25 \%$ |  |
| Commercial real estate | $111,799,238$ | $31 \%$ | $119,382,078$ | $32 \%$ |  |
| Mortgage warehouse lines | $14,314,749$ | $4 \%$ | $15,554,027$ | $4 \%$ |  |
| Loans to individuals | 421,625 | $0 \%$ | 489,809 | $0 \%$ |  |
| Deferred loan fees and costs | 212,068 | $0 \%$ | 229,159 | $0 \%$ |  |
| All other loans | $\$$ | $361,448,384$ | $100 \%$ | $\$$ | $379,945,735$ |

The loan portfolio decreased by $\$ 18,497,351$, or $4.9 \%$, to $\$ 361,448,384$ at March 31, 2010, compared to $\$ 379,945,735$ at December 31, 2009. The construction loan portfolio decreased by $\$ 6,648,844$, or $8.3 \%$, to $\$ 73,156,434$ at March 31, 2010 compared to $\$ 79,805,278$ at December 31, 2009. This decrease at March 31, 2010 compared to December 31, 2009 was a direct result of the current uncertain New Jersey economic conditions and management's actions to allow the higher risk construction loan portfolio to run off.

The Bank's Mortgage Warehouse Funding Group offers a revolving line of credit that is available to licensed mortgage banking companies (the "Warehouse Line of Credit") and that management believes has been successful from inception in 2008. The Warehouse Line of Credit is used by mortgage bankers to originate one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and others. On average, an advance under the Warehouse Line of Credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest (the spread between our borrowing cost and the rate charged to the client) and a transaction fee are collected by the Bank at the time of repayment. Additionally, customers of the Warehouse Lines of Credit are required to maintain deposit relationships with the Bank that, on average, represent $10 \%$ to $15 \%$ of the loan balances. The Bank had $\$ 111,799,238$ and $\$ 119,382,078$ in outstanding Warehouse Line of Credit advances at March 31, 2010 and December 31, 2009, respectively.

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents

The ability of the Company to enter into larger loan relationships and management's philosophy of relationship banking are key factors in the Company's strategy for loan growth. The ultimate collectability of the loan portfolio and recovery of the carrying amount of real estate are subject to changes in the Company's market region's economic environment and real estate market.

## Non-Performing Assets

Non-performing assets consist of non-performing loans and other real estate owned. Non-performing loans are composed of (1) loans on a non-accrual basis, (2) loans which are contractually past due 90 days or more as to interest and principal payments but have not been classified as non-accrual, and (3) loans whose terms have been restructured to provide a reduction or deferral of interest on principal because of a deterioration in the financial position of the borrower.

The Bank's policy with regard to non-accrual loans is that generally, loans are placed on a non-accrual status when they are 90 days past due, unless these loans are well secured and in the process of collection or, regardless of the past due status of the loan, when management determines that the complete recovery of principal or interest is in doubt. Consumer loans are generally charged off after they become 120 days past due. Subsequent payments on loans in non-accrual status are credited to income only if collection of principal is not in doubt.

Non-performing loans increased by $\$ 4,225,232$ to $\$ 8,532,758$ at March 31, 2010 from $\$ 4,307,526$ at December 31, 2009, as the disruptions in the financial system and the real estate market since the beginning of 2008 have negatively affected certain of the Bank's construction borrowers. The major segments of non-accrual loans consist of land designated for residential development where the required approvals to begin construction have been received, commercial loans which are in the process of collection and residential real estate which is either in foreclosure or under contract to close after March 31, 2010. The table below sets forth non-performing assets and risk elements in the Bank's portfolio for the periods indicated.

As the table demonstrates, non-performing loans to total loans increased to $2.36 \%$ at March 31,2010 from $1.13 \%$ at December 31, 2009. Loan quality is still considered to be sound. This was accomplished through quality loan underwriting, a proactive approach to loan monitoring and aggressive workout strategies.


Non-performing assets increased by $\$ 4,203,224$ to $\$ 9,873,371$ at March 31, 2010 from $\$ 5,670,147$ at December 31, 2009. Other real estate owned decreased by $\$ 22,008$ to $\$ 1,340,613$ at March 31, 2010 from $\$ 1,362,621$ at December 31, 2009. The Bank continues to complete the remaining units of an 18 -unit condominium project for which it has, as of March 31, 2010, commitments from individual buyers to purchase.

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents

Non-performing assets represented $1.54 \%$ of total assets at March 31, 2010 and $0.84 \%$ at December 31, 2009 .
The Bank had no loans classified as restructured loans at March 31, 2010 or December 31, 2009.
Management takes a proactive approach in addressing delinquent loans. The Company's President meets weekly with all loan officers to review the status of credits past-due ten days or more. An action plan is discussed for delinquent loans to determine the steps necessary to induce the borrower to cure the delinquency and restore the loan to a current status. Also, delinquency notices are system generated when loans are five days past-due and again at 15 days past-due.

In most cases, the Company's collateral is real estate and when the collateral is foreclosed upon, the real estate is carried at the lower of fair market value less the estimated selling costs or the initially recorded amount. The amount, if any, by which the recorded amount of the loan exceeds the fair market value of the collateral is a loss which is charged to the allowance for loan losses at the time of foreclosure or repossession. Resolution of a past-due loan can be delayed if the borrower files a bankruptcy petition because a collection action cannot be continued unless the Company first obtains relief from the automatic stay provided by the bankruptcy code.

Allowance for Loan Losses and Related Provision
The allowance for loan losses is maintained at a level sufficient to absorb estimated credit losses in the loan portfolio as of the date of the financial statements. The allowance for loan losses is a valuation reserve available for losses incurred or inherent in the loan portfolio and other extensions of credit. The determination of the adequacy of the allowance for loan losses is a critical accounting policy of the Company.

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one or a combination of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

All, or part, of the principal balance of commercial and commercial real estate loans and construction loans are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. Consumer loans are generally charged off no later than 120 days past due on a contractual basis, earlier in the event of bankruptcy, or if there is an amount deemed uncollectible. Because all identified losses are immediately charged off, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements. These elements may include a specific reserve for doubtful or high risk loans, an allocated reserve, and an unallocated portion.

The Company consistently applies the following comprehensive methodology. During the quarterly review of the allowance for loan losses, the Company considers a variety of factors that include:


- Trends and levels of non-performing loans, including loans over 90 days delinquent.
- 
- 
- 
- 

Trends in volume and terms of loans.
Levels of allowance for specific classified loans.
Credit concentrations.

## Table of Contents

A specific reserve for high risk loans is established for commercial loans, commercial real estate loans, and construction loans which have been identified by management as being high risk or impaired loans. A high risk or impaired loan is assigned a doubtful risk rating grade because the loan has not performed according to payment terms and there is reason to believe that repayment of the loan principal in whole, or in part, is unlikely. The specific portion of the allowance is the total amount of potential unconfirmed losses for such individual doubtful loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms which, in turn, employ their own criteria and assumptions that may include occupancy rates, rental rates, and property expenses, among others.

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of loans outstanding that have similar characteristics and applying historical loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio. Individual loan pools are created for commercial and commercial real estate loans, construction loans, and the various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes, or any other factor which may cause future losses to deviate from historical levels.

During the quarterly reviews, the Company may determine that an unallocated allowance is appropriate. The unallocated allowance is used to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential loan losses is performed, these estimates inherently lack precision. Management must make estimates using assumptions and information which is often subjective and changing rapidly. At March 31, 2010, management believed that the allowance for loan losses was adequate.

While management uses the best information available to make such evaluations, future additions to the allowance may be necessary based on changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize additions to the allowance based on their judgments of information available to them at the time of their examination.

## Table of Contents

The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data.
$\left.\begin{array}{llcc} & \begin{array}{c}\text { Three Months } \\ \text { Ended } \\ \text { March 31, 2010 }\end{array} & \begin{array}{c}\text { Year Ended } \\ \text { December 31, } \\ 2009\end{array} & \begin{array}{c}\text { Three Months } \\ \text { Ended }\end{array} \\ \text { March 31, 2009 }\end{array}\right)$

Management considers a complete review of the following specific factors in determining the provisions for loan losses: historical losses by loan category, non-accrual loans, problem loans as identified through internal classifications, collateral values, and the growth and size of the loan portfolio. In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions. Using this evaluation process, the Company's provision for loan losses was $\$ 300,000$ for the three months ended March 31, 2010 and $\$ 463,000$ for the three months ended March 31, 2009. While the risk profile of the loan portfolio was reduced by a reduction in the aggregate portfolio of $\$ 18,497,351$ plus a change in its composition via a $\$ 6,648,844$ reduction in higher risk construction loans, non-performing loans increased by $\$ 4,203,224$. This decrease in both portfolio and overall risk profile necessitated the decreased provision. Net charge-offs/recoveries amounted to a net charge-off of $\$ 14,090$ for the three months ended March 31, 2010.

At March 31, 2010, the allowance for loan losses was $\$ 4,791,297$ compared to $\$ 4,505,387$ at December 31, 2009, an increase of $\$ 285,910$, or $6.3 \%$. The ratio of the allowance for loan losses to total loans at March 31, 2010 and December 31, 2009 was $1.33 \%$ and $1.19 \%$, respectively. The allowance for loan losses as a percentage of non-performing loans was $56.15 \%$ at March 31, 2010, compared to $104.59 \%$ at December 31, 2009. Management believes the quality of the loan portfolio remains sound considering the economic climate and economy in the state of New Jersey and that the allowance for loan losses is adequate in relation to credit risk exposure levels.

## Table of Contents

Deposits
Deposits, which include demand deposits (interest bearing and non-interest bearing), savings deposits and time deposits, are a fundamental and cost-effective source of funding. The flow of deposits is influenced significantly by general economic conditions, changes in market interest rates and competition. The Bank offers a variety of products designed to attract and retain customers, with the Bank's primary focus being on building and expanding long-term relationships.

The following table summarizes deposits at March 31, 2010 and December 31, 2009.

|  | March 31, 2010 |  | $\begin{aligned} & \text { December 31, } \\ & 2009 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Demand |  |  |  |  |
| Non-interest bearing | \$ | 88,057,439 | \$ | 82,473,328 |
| Interest bearing |  | 112,631,765 |  | 125,529,223 |
| Savings |  | 164,762,418 |  | 193,369,640 |
| Time |  | 168,249,394 |  | 170,783,163 |
|  | \$ | 533,701,016 | \$ | 572,155,354 |

At March 31, 2010, total deposits were $\$ 533,701,016$, a decrease of $\$ 38,454,338$, or $6.7 \%$, from $\$ 572,155,354$ at December 31, 2009. Although the Bank's non-interest bearing demand deposits increased by $\$ 5,584,111$, or $6.8 \%$, at March 31, 2010 compared to December 31, 2009, the Company's strategy to remain more liquid and guard against the potential ill-effects of rising market rates included the managed outflow of higher rate interest bearing demand accounts, savings accounts and interest-bearing demand deposit accounts. Management believes this strategy will improve the net interest margin in future 2010 quarters.

## Borrowings

Borrowings are mainly comprised of Federal Home Loan Bank ("FHLB") borrowings and overnight funds purchased. These borrowings are primarily used to fund asset growth not supported by deposit generation. The balance of borrowings was $\$ 22,500,000$ at March 31, 2010 and December 31, 2009, consisting of long-term FHLB borrowings.

The Bank has four ten-year fixed rate convertible advances from the FHLB that total $\$ 22,500,000$ in the aggregate. These advances, in the amounts of $\$ 2,500,000, \$ 5,000,000, \$ 5,000,000$ and $\$ 10,000,000$ bear interest at the rates of $5.50 \%, 5.34 \%, 5.06 \%$, and $4.08 \%$, respectively. These advances may be called by the FHLB quarterly at the option of the FHLB if rates rise and the rate earned by the FHLB is no longer a "market" rate. These advances are fully secured by marketable securities.

Shareholders' Equity and Dividends
Shareholders' equity increased by $\$ 1,245,043$, or $2.2 \%$, to $\$ 58,646,096$ at March 31,2010 , from $\$ 57,401,053$ at December 31, 2009. Tangible book value per common share increased by $\$ 0.25$, or $2.5 \%$, to $\$ 10.28$ at March 31, 2010 from $\$ 10.03$ at December 31, 2009. The ratio of shareholders' equity to total assets was $9.16 \%$ and $8.47 \%$ at March 31, 2010 and December 31, 2009, respectively. The increase in shareholders' equity was primarily the result of net income of $\$ 699,258$ and $\$ 625,201$ in other comprehensive income, partially offset by, among other items, the $\$ 150,000$ in dividends recorded on the Company's Preferred Stock Series B.

On December 23, 2008, pursuant to the TARP CPP under the EESA, the Company entered into a Letter Agreement, including the Securities Purchase Agreement - Standard Terms, with the Treasury pursuant to which the Company issued and sold, and the Treasury purchased (i) 12,000 shares of the Company's Preferred Stock Series B and (ii) a ten-year warrant to purchase up to 200,222 shares of the Company's common stock, no par value, at an initial exercise price of $\$ 8.99$ per share, for aggregate cash consideration of $\$ 12,000,000$. As a result of the $5 \%$ stock dividend paid on February 3, 2010 and February 2, 2009, the shares of common stock underlying the warrant were adjusted to $220,744.76$ shares and the exercise price was adjusted to $\$ 8.154$ per share.

## Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

## Table of Contents

The Preferred Stock Series B pays quarterly cumulative dividends at a rate of 5\% per year for the first five years and thereafter at a rate of $9 \%$ per year and has a liquidation preference of $\$ 1,000$ per share. The warrant provides for the adjustment of the exercise price and the number of shares of the Company's common stock issuable upon exercise pursuant to customary anti-dilution provisions, such as upon stock splits or distributions of securities or other assets to holders of the Company's common stock, and upon certain issuances of the Company's common stock at or below a specified price relative to the initial exercise price. The warrant is immediately exercisable and expires 10 years from the issuance date. In addition, the Treasury has agreed not to exercise voting power with respect to any shares of common stock issued upon exercise of the warrant.

The Company is subject to restrictions contained in the agreement between the Treasury and the Company related to the sale of the Preferred Stock Series B which among other things restricts the payment of cash dividends or making other distributions by the Company on its common stock or the repurchase of its shares of common stock or other capital stock or other equity securities of any kind of the Company or any of its or its affiliates' trust preferred securities until the third anniversary of the purchase of the Preferred Stock Series B by the Treasury with certain exceptions without approval of the Treasury and the Company is prohibited by the terms of the Preferred Stock Series B from paying dividends on the common stock of the Company or redeeming or otherwise acquiring its common stock or certain other of its equity securities unless all dividends on the Preferred Stock Series B have been declared and either paid in full or set aside with certain limited exceptions.

In addition, EESA, as amended by the American Recovery and Reinvestment Act of 2009 (the "Stimulus Package Act"), and guidance issued by the Treasury with respect to this legislation, limit executive compensation, require the reporting of information to the Treasury and others, limit the deductibility for Federal income tax purposes of compensation paid to certain executives in excess of $\$ 500,000$ per year, limit the payment of certain severance and change in control payments to certain executives, limit the type and amount of compensation paid to our highest paid executive (our chief executive officer) of the Company or the Bank, impose a clawback of certain compensation paid to certain executives of the Company or the Bank and impose new corporate governance requirements on the Company, including the inclusion of a non-binding "say to pay" proposal in the Company's annual proxy statement.

The Federal Reserve Board has issued a supervisory letter to bank holding companies that contains guidance on when the board of directors of a bank holding company should eliminate or defer or severely limit dividends including for example when net income available for shareholders for the past four quarters net of previously paid dividends paid during that period is not sufficient to fully fund the dividends. The letter also contains guidance on the redemption of stock by bank holding companies which urges bank holding companies to advise the Federal Reserve of any such redemption or repurchase of common stock for cash or other value which results in the net reduction of a bank holding company's capital at the beginning of the quarter below the capital outstanding at the end of the quarter.

In lieu of cash dividends to common shareholders, the Company (and its predecessor the Bank) has declared a stock dividend every year since 1992 and has paid such dividends every year since 1993. 5\% stock dividends were declared in 2009 and 2008 and paid in 2010 and 2009, respectively. A 6\% stock dividend was declared in 2007 and paid in 2008.

The Company's common stock is quoted on the Nasdaq Global Market under the symbol "FCCY".
In 2005, the Company's board of directors authorized a common stock repurchase program that allows for the repurchase of a limited number of the Company's shares at management's discretion on the open market. The Company undertook this repurchase program in order to increase shareholder value. Disclosure of repurchases of Company shares, if any, made during the quarter ended March 31, 2010 is set forth under Part II, Item 2 of this report, "Unregistered Sales of Equity Securities and Use of Proceeds."

## Table of Contents

Actual capital amounts and ratios for the Company and the Bank as of March 31, 2010 and December 31, 2009 are as follows:


As of December 31, 2009
Company

| Total Capital to Risk Weighted Assets | $\$ 79,091,277$ | $17.23 \%$ | $\$ 36,713,599$ | $>8 \%$ | N/A | N/A |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
| Tier 1 Capital to Risk Weighted Assets | $74,585,890$ | $16.25 \%$ | $18,356,800$ | $>4 \%$ | N/A | N/A |
| Tier 1 Capital to Average Assets | $74,585,890$ | $10.99 \%$ | $27,143,523$ | $>4 \%$ | N/A | N/A |
| Bank |  |  |  |  |  |  |
| Total Capital to Risk Weighted Assets | $\$ 77,370,821$ | $16.90 \%$ | $\$ 36,633,760$ | $>8 \%$ | $\$ 45,792,200$ | $>10 \%$ |
| Tier 1 Capital to Risk Weighted Assets | $72,865,434$ | $15.91 \%$ | $18,316,040$ | $>4 \%$ | $27,475,320$ | $>6 \%$ |
| Tier 1 Capital to Average Assets | $72,865,434$ | $10.78 \%$ | $27,043,305$ | $>4 \%$ | $33,804,131$ | $>5 \%$ |

The minimum regulatory capital requirements for financial institutions require institutions to have a Tier 1 capital to average assets ratio of $4.0 \%$, a Tier 1 capital to risk weighted assets ratio of $4.0 \%$ and a total capital to risk weighted assets ratio of $8.0 \%$. To be considered "well capitalized," an institution must have a minimum Tier 1 leverage ratio of $5.0 \%$. At March 31, 2010, the ratios of the Company exceeded the ratios required to be considered well capitalized. It is management's goal to monitor and maintain adequate capital levels to continue to support asset growth and continue its status as a well capitalized institution.

Liquidity
At March 31, 2010, the amount of liquid assets remained at a level management deemed adequate to ensure that contractual liabilities, depositors' withdrawal requirements, and other operational and customer credit needs could be satisfied.

Liquidity management refers to the Company's ability to support asset growth while satisfying the borrowing needs and deposit withdrawal requirements of customers. In addition to maintaining liquid assets, factors such as capital position, profitability, asset quality and availability of funding affect a bank's ability to meet its liquidity needs. On the asset side, liquid funds are maintained in the form of cash and cash equivalents, Federal funds sold, investment securities held to maturity maturing within one year, securities available for sale and loans held for sale. Additional asset-based liquidity is derived from scheduled loan repayments as well as investment repayments of principal and
interest from mortgage-backed securities. On the liability side, the primary source of liquidity is the ability to generate core deposits. Short-term borrowings are used as supplemental funding sources when growth in the core deposit base does not keep pace with that of earnings assets.

The Bank has established a borrowing relationship with the FHLB and a correspondent bank which further supports and enhances liquidity. At March 31, 2010, the Bank maintained an Overnight Line of Credit at the FHLB in the amount of $\$ 58,584,800$ plus a One-Month Overnight Repricing Line of Credit of $\$ 58,584,800$. Advances issued under these programs are subject to FHLB stock level and collateral requirements. Pricing of these advances may fluctuate based on existing market conditions. The Bank also maintains an unsecured Federal funds line of $\$ 20,000,000$ with a correspondent bank.

The Consolidated Statements of Cash Flows present the changes in cash from operating, investing and financing activities. At March 31, 2010, the balance of cash and cash equivalents was $\$ 21,037,126$.

## Table of Contents

Net cash provided by operating activities totaled $\$ 5,716,141$ for the three months ended March 31, 2010 compared to net cash used in operating activities of $\$ 6,191,699$ for the three months ended March 31, 2009. The primary sources of funds are net income from operations adjusted for provision for loan losses, depreciation expenses, and net proceeds from sales of loans held for sale. The primary use of funds was origination of loans held for sale.

Net cash provided by investing activities totaled $\$ 28,014,873$ in the three months ended March 31, 2010, compared to $\$ 21,237,836$ used in investing activities in the three months ended March 31, 2009. The current period amount was primarily the result of a decrease in the loan portfolio and proceeds from maturities and repayments of securities.

Net cash used in financing activities amounted to $\$ 38,548,173$ in the three months ended March 31, 2010, compared to $\$ 38,850,938$ provided by financing activities in the three months ended March 31, 2009. The current period amount resulted primarily from a decrease in deposits.

The securities portfolio is also a source of liquidity, providing cash flows from maturities and periodic repayments of principal. During the three months ended march 31, 2010, maturities and prepayments of investment securities totaled $\$ 43,784,788$. Another source of liquidity is the loan portfolio, which provides a flow of payments and maturities.

The Company anticipates that cash and cash equivalents on hand, the cash flow from assets as well as other sources of funds will provide adequate liquidity for the Company's future operating, investing and financing needs. Management will continue to monitor the Company's liquidity and maintain it at a level that it deems adequate and not excessive.

Interest Rate Sensitivity Analysis
The largest component of the Company's total income is net interest income, and the majority of the Company's financial instruments are composed of interest rate-sensitive assets and liabilities with various terms and maturities. The primary objective of management is to maximize net interest income while minimizing interest rate risk. Interest rate risk is derived from timing differences in the repricing of assets and liabilities, loan prepayments, deposit withdrawals, and differences in lending and funding rates. Management actively seeks to monitor and control the mix of interest rate-sensitive assets and interest rate-sensitive liabilities.

The Company continually evaluates interest rate risk management opportunities, including the use of derivative financial instruments. Management believes that hedging instruments currently available are not cost-effective, and therefore, has focused its efforts on increasing the Bank's spread by attracting lower-cost retail deposits.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.
Not required.
Item 4. Controls and Procedures.
The Company has established disclosure controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to management, including the principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

The Company's principal executive officer and principal financial officer, with the assistance of other members of the Company's management, have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the
end of the period covered by this quarterly report. Based upon such evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

## Table of Contents

The Company's principal executive officer and principal financial officer have also concluded that there was no change in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended March 31, 2010 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.
Issuer Purchases of Equity Securities
On July 21, 2005, the board of directors authorized a stock repurchase program under which the Company may repurchase in open market or privately negotiated transactions up to $5 \%$ of its common shares outstanding at that date. The Company undertook this repurchase program in order to increase shareholder value. The following table provides common stock repurchases made by or on behalf of the Company during the three months ended March 31, 2010, if any.

Issuer Purchases of Equity Securities(1)


| Beginning | Ending |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| January 1, 2010 | January 31, 2010 | - | - | - | 163,233 |
| February 1, 2010 | February 28, 2010 | - | - | - | 163,233 |
| March 1, 2010 | March 31, 2010 | - | - | - | 163,233 |
|  |  |  | Total | - | - |
|  |  |  |  | - | 163,233 |

(1)The Company's common stock repurchase program covers a maximum of 195,076 shares of common stock of the Company, representing 5\% of the outstanding common stock of the Company on July 21, 2005, as adjusted for the subsequent stock dividends.

As a result of the Company's issuance on December 23, 2008 of Preferred Stock Series B and a warrant to purchase common stock to the Treasury as part of its TARP CPP, the Company may not repurchase its common stock or other equity securities except under certain limited circumstances.

Item 6.
Exhibits.

## 31.1 * Certification of Robert F. Mangano, principal executive officer of the Company, pursuant to Securities Exchange Act Rule 13a-14(a)

31.2 * Certification of Joseph M. Reardon, principal financial officer of the Company, pursuant to Securities Exchange Act Rule 13a-14(a)

32 * Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, signed by Robert F. Mangano, principal executive officer of the Company, and Joseph M. Reardon, principal financial officer of the Company

* Filed herewith.


## Table of Contents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## 1ST CONSTITUTION BANCORP

Date: May 14, 2010

Date: May 14, 2010

By: /s/ ROBERT F. MANGANO
Robert F. Mangano
President and Chief Executive Officer (Principal Executive Officer)
/s/ JOSEPH M. REARDON
Joseph M. Reardon
Senior Vice President and Treasurer
(Principal Financial and Accounting Officer)

