1ST CONSTITUTION BANCORP
Form 10-Q
November 14, 2006
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2006
o
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$

Commission file Number: 000-32891

## 1ST CONSTITUTION BANCORP

(Exact Name of Registrant as Specified in Its Charter)

New Jersey<br>(State of Other Jurisdiction of Incorporation or Organization)<br>2650 Route 130, P.O. Box 634, Cranbury, NJ<br>(Address of Principal Executive Offices)<br>22-3665653<br>(I.R.S. Employer Identification No.)<br>08512<br>(Zip Code)

(609) 655-4500
(Issuer's Telephone Number, Including Area Code)
(Former name, former address, and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o Non-accelerated filer x
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x
As of November 10, 2006, there were $3,511,930$ shares of the registrant s common stock, no par value, outstanding.

## 1ST CONSTITUTION BANCORP

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## 1st Constitution Bancorp and Subsidiaries Consolidated Balance Sheets

| ASSETS | September 30, 2006 (unaudited) | December 31, 2005 |
| :---: | :---: | :---: |
| CASH AND DUE FROM BANKS | \$10,572,978 | \$9,394,929 |
| FEDERAL FUNDS SOLD / SHORT-TERM INVESTMENTS | 18,477 | 2,742,821 |
| Total cash and cash equivalents | 10,591,455 | 12,137,750 |
| INVESTMENT SECURITIES: |  |  |
| Available for sale, at fair value | 71,726,638 | 69,236,658 |
| Held to maturity (fair value of \$17,214,668 and \$21,521,026 in 2006 and 2005, respectively) | 17,377,868 | 21,758,370 |
| Total investment securities | 89,104,506 | 90,995,028 |
| LOANS HELD FOR SALE | 13,133,085 | 16,757,734 |
| LOANS | 265,347,774 | 240,014,349 |
| Less- Allowance for loan losses | $(2,792,889)$ | $(2,361,375)$ |
| Net loans | 262,554,885 | 237,652,974 |
| PREMISES AND EQUIPMENT, net | 2,892,925 | 2,596,852 |
| ACCRUED INTEREST RECEIVABLE | 2,290,812 | 1,234,523 |
| BANK OWNED LIFE INSURANCE | 9,100,604 | 8,828,932 |
| OTHER ASSETS | 1,481,338 | 2,291,673 |
| Total assets | \$391,149,610 | \$372,495,466 |
|  |  |  |
| LIABILITIES AND SHAREHOLDERS EQUITY |  |  |
| LIABILITIES: |  |  |
| Deposits |  |  |
| Non-interest bearing | \$63,463,233 | \$62,686,802 |
| Interest bearing | 238,668,737 | 243,122,665 |
| Total deposits | 302,131,970 | 305,809,467 |
| OTHER BORROWINGS | 27,300,000 | 28,500,000 |
| REDEEMABLE SUBORDINATED DEBENTURES | 23,712,000 | 5,155,000 |
| ACCRUED INTEREST PAYABLE | 1,786,003 | 1,288,040 |
| ACCRUED EXPENSES AND OTHER LIABILITIES | 2,052,025 | 1,946,092 |
| Total liabilities | 356,981,998 | 342,698,599 |
|  |  |  |
|  |  |  |
| SHAREHOLDERS EQUITY: |  |  |
| Common stock, no par value; $30,000,000$ shares authorized; $3,515,133$ and $3,490,535$ shares issued and $3,514,776$ and $3,436,995$ shares outstanding as of September 30, 2006 and December 31, 2005, respectively | 24,847,392 | 25,589,320 |
| Retained earnings | 9,972,943 | 5,981,803 |
| Treasury Stock, shares, at cost, 357 shares and 53,540 shares at |  |  |
| Accumulated other comprehensive loss | $(646,025)$ | $(765,258)$ |

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Total shareholders equity
34,167,612
Total liabilities and shareholders equity
\$391,149,610

See accompanying notes to consolidated financial statements.

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## 1st Constitution Bancorp and Subsidiaries Consolidated Statements of Income (Unaudited)

|  | Three months ended <br> September 30, |  | Nine months ended <br> September 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| INTEREST INCOME | 2006 | 2005 | 2006 | 2005 |
| Interest and fees on loans | $\$ 6,082,710$ | $\$ 4,587,261$ | $\$ 17,081,882$ | $\$ 12,625,782$ |
| Interest on securities | 916,025 | 757,452 | $2,517,931$ | $2,240,205$ |
| Taxable | 146,864 | 168,240 | 454,707 | 491,915 |
| Tax-exempt |  |  |  |  |
| Interest on Federal funds sold and short-term | 17,674 | 5,348 | 51,012 | 17,488 |
| investments | $7,163,273$ | $5,518,301$ | $20,105,532$ | $15,375,390$ |

INTEREST EXPENSE

| Interest on deposits | $1,804,271$ | $1,114,673$ | $4,678,610$ | $3,036,325$ |
| :--- | ---: | ---: | ---: | ---: |
| Interest on securities sold under agreement to |  |  |  |  |
| repurchase and other borrowed funds | 414,918 | 386,081 | $1,372,051$ | 989,870 |
| Interest on redeemable subordinated debentures | 434,564 | 90,898 | 702,116 | 251,167 |
| Total interest expense | $2,653,753$ | $1,591,652$ | $6,752,777$ | $4,277,362$ |
| Net interest income | $4,509,520$ | $3,926,649$ | $13,352,755$ | $11,098,028$ |
| Provision for loan losses | 100,000 | 85,000 | 440,000 | 280,000 |
| Net interest income after provision for loan losses | $4,409,520$ | $3,841,649$ | $12,912,755$ | $10,818,028$ |


| NON-INTEREST INCOME |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Service charges on deposit accounts | 152,737 | 178,365 | 506,338 | 507,610 |
| Gain on sale of loans held for sale | 337,614 | 382,568 | 831,233 | $1,132,834$ |
| Gain on sale of securities available for sale | - | - | $(99,714)$ | - |
| Income on bank-owned life insurance | 108,138 | 56,452 | 271,672 | 178,062 |
| Other income | 159,196 | 152,366 | 452,451 | 382,661 |
| Total other income | 757,685 | 769,751 | $1,961,980$ | $2,201,167$ |

NON-INTEREST EXPENSE

| Salaries and employee benefits | $1,697,756$ | $1,560,158$ | $5,095,737$ | $4,326,701$ |
| :--- | ---: | ---: | ---: | ---: |
| Occupancy expense | 410,304 | 336,336 | $1,107,431$ | $1,026,437$ |
| Other operating expenses | $1,035,612$ | 958,511 | $3,138,835$ | $2,693,605$ |
| Total other expense | $3,143,672$ | $2,855,005$ | $9,342,003$ | $8,046,743$ |
| Income before income taxes | $2,023,533$ | $1,756,395$ | $5,532,732$ | $4,972,452$ |
| Income taxes | 644,417 | 567,529 | $1,541,594$ | $1,606,681$ |
| Net income | $\$ 1,379,116$ | $\$ 1,188,866$ | $\$ 3,991,138$ | $\$ 3,365,771$ |
| NET INCOME PER SHARE |  |  |  |  |
| Basic | $\$ 0.40$ | $\$ 0.32$ | $\$ 1.16$ | $\$ 0.97$ |
| Diluted | $\$ 0.38$ | $\$ 0.31$ | $\$ 1.12$ | $\$ 0.93$ |

See accompanying notes to consolidated financial statements

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## 1st Constitution Bancorp and Subsidiaries Consolidated Statements of Changes in Shareholders Equity For the Nine Months Ended September 30, 2006 and 2005 (unaudited)

|  | $\frac{\text { Common }}{\underline{\text { Stock }}}$ | Retained <br> Earnings | Treasury <br> Stock | Accumulated Other <br> Comprehensive (Loss) Income | Total <br> Shareholders <br> Equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE, December 31, 2004 | \$22,255,402 | \$4,725,259 | $(\$ 86,896)$ | (\$103,379) | \$26,790,386 |
| Exercise of stock options, net and issuance of vested shares under employee benefit programs | 29,344 |  | 233,574 |  | 262,918 |
| Treasury Stock, shares purchased at cost |  |  | $(1,249,291)$ |  | $(1,249,291)$ |
| Comprehensive Income: |  |  |  |  |  |
| Net Income for the nine months ended September 30, 2005 |  | 3,365,771 |  |  | 3,365,771 |
| Unrealized loss on securities available for sale net of tax benefit |  |  |  | $(349,794)$ | (349,794) |
| Comprehensive Income |  |  |  |  | 3,015,9777 |
| BALANCE, September 30, 2005 | \$22,284,746 | \$8,091,030 | (\$1,102,613) | $(\$ 453,173)$ | \$28,819,990 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| BALANCE, December 31, 2005 | \$25,589,320 | \$5,981,805 | (\$1,008,998) | $(\$ 765,258)$ | \$29,796,869 |
| Exercise of stock options, net and issuance of vested shares under employee benefit programs | $(811,567)$ |  | 1,295,043 |  | 483,476 |
| FAS 123R share-based compensation | 69,639 |  |  |  | 69,639 |
| Treasury Stock, shares purchased at cost |  |  | $(292,743)$ |  | $(292,743)$ |
| Comprehensive Income: |  |  |  |  |  |
| Net Income for the nine months ended September 30, 2006 |  | 3,991,138 |  |  | 3,991,138 |
| Unrealized gain on securities available for sale net of tax benefit |  |  |  | 119,233 | $\underline{119.233}$ |
| Comprehensive Income |  |  |  |  | 4,110,371 |
| BALANCE, September 30, 2006 | \$24,847,392 | \$9,972,943 | $(\$ 6,698)$ | $(\$ 646,025)$ | \$34,167,612 |

See accompanying notes to consolidated financial statements

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## 1st Constitution Bancorp and Subsidiaries Consolidated Statements Of Cash Flows (Unaudited)

|  | Nine months ended September 30, 2006 |  |
| :---: | :---: | :---: |
| OPERATING ACTIVITIES: |  |  |
| Net income | \$3,991,138 | \$3,365,771 |
| Adjustments to reconcile net income |  |  |
| to net cash provided by operating activities- |  |  |
| Provision for loan losses | 440,000 | 280,000 |
| Depreciation and amortization | 453,287 | 391,666 |
| Net amortization on securities | 38,439 | 114,091 |
| Share-based compensation expense | 69,639 |  |
| Gain on sale of loans held for sale | $(831,233)$ | $(1,132,834)$ |
| Loss on sale of securities available for sale | 99,714 |  |
| Originations of loans held for sale | $(43,500,402)$ | (54,352,744) |
| Income on Bank-owned life insurance | $(271,672)$ | $(178,062)$ |
| Proceeds from sales of loans held for sale | 47,956,284 | 53,561,528 |
| Decrease (Increase) in accrued interest receivable | $(1,056,289)$ | $(394,852)$ |
| (Increase) decrease in other assets | 630,949 | $(2,171,335)$ |
| Increase in accrued interest payable | 497,963 | 103,883 |
| Increase in accrued expenses and other liabilities | 105,933 | 1,812,212 |
|  |  |  |
| Net cash provided by operating activities | 8,623,749 | 1,399,324 |
|  |  |  |
| INVESTING ACTIVITIES: |  |  |
|  |  |  |
| Purchases of securities - |  |  |
| Available for sale | $(15,008,866)$ | $(1,505,424)$ |
| Held to maturity | - | $(9,734,659)$ |
| Proceeds from maturities and prepayments of securities - |  |  |
| Available for sale | 9,795,108 | 15,160,171 |
| Held to maturity | 4,365,365 | 169,852 |
| Proceeds from sales of securities available for sale | 2,899,385 | - |
| Purchase of Bank-owned life insurance | - | $(1,950,000)$ |
| Net increase in loans | $(25,341,912)$ | $(15,941,990)$ |
| Capital expenditures | $(749,360)$ | $(640,809)$ |
|  |  |  |
| Net cash used in investing activities | (24,040,280) | (14.442,859) |
|  |  |  |
| FINANCING ACTIVITIES: |  |  |
|  |  |  |
| Issuance of common stock, net | 483,476 | 29,344 |
| Purchase of treasury stock | $(292,743)$ | $(1,246,181)$ |
| Net increase (decrease) in demand, savings and time deposits | $(3,677,497)$ | 17,965,910 |
| Proceeds from issuance of redeemable subordinated debentures | 18,557,000 | - |

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| Net advances (repayments) in other borrowings | $(1,200,000)$ | $1,700,000$ |
| :---: | :---: | :---: |
| Net cash provided by financing activities | $13,870,236$ | $18,449,073$ |
| Increase (decrease) in cash and cash equivalents | $(1,546,295)$ | $5,405,538$ |
| CASH AND CASH EQUIVALENTS | $12,137,750$ | $7,924,409$ |
| AT BEGINNING OF PERIOD | $\$ 10,591,455$ | $\$ 13,329,947$ |
| CASH AND CASH EQUIVALENTS |  |  |
| AT END OF PERIOD |  | $\$ 4,173,479$ |
| SUPPLEMENTAL DISCLOSURES | $\$ 6,254,814$ |  |
| OF CASH FLOW INFORMATION: |  |  |
| Cash paid during the period for - | $2,563,872$ | 95,000 |

See accompanying notes to consolidated financial statements

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## 1st Constitution Bancorp and Subsidiaries Notes To Consolidated Financial Statements September 30, 2006 (Unaudited)

## Summary of Significant Accounting Policies

The accompanying unaudited Consolidated Financial Statements herein have been prepared by 1st Constitution Bancorp (the Company ), in accordance with accounting principles generally accepted in the United States of America and pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC ). Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. These Consolidated Financial Statements should be read in conjunction with the audited financial statements and the notes thereto included in the Company s Form 10-K for the year ended December 31, 2005, filed with the SEC on March 10, 2006.

In the opinion of the Company, all adjustments (consisting only of normal recurring accruals) which are necessary for a fair presentation of the operating results for the interim periods have been included. The results of operations for periods of less than a year are not necessarily indicative of results for the full year.

## Net Income Per Common Share

Basic net income per common share is calculated by dividing net income by the weighted average number of shares outstanding during each period.

Diluted net income per common share is calculated by dividing net income by the weighted average number of shares outstanding, as adjusted for the assumed exercise of potential common stock options, using the treasury stock method. All share information has been restated for the effect of a $5 \%$ stock dividend declared on December 15, 2005 and paid on January 31, 2006 to shareholders of record on January 17, 2006.

The following (unaudited) tables illustrate the reconciliation of the numerators and denominators of the basic and diluted earnings per share (EPS) calculations.

|  | Three Months Ended September 30, 2006 |  |  |
| :---: | :---: | :---: | :---: |
|  | Income | Weightedaverage shares | Per share Amount |
| Basic EPS |  |  |  |
| Net income available to common stockholders | \$1,379,116 | 3,470,106 | \$0.40 |
| Effect of dilutive securities |  |  |  |
| Options and Grants | - | 113,992 | (0.02) |
| Diluted EPS |  |  |  |
| Net income available to common stockholders |  |  |  |
| plus assumed conversion | \$1,379,116 | 3,584,098 | \$0.38 |

All options have been included in the computation of diluted earnings per share.

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|  | Three M <br> Income | Ended Septemb Weightedaverage shares | , 2005 <br> Per share <br> Amount |
| :---: | :---: | :---: | :---: |
| Basic EPS |  |  |  |
| Net income available to common stockholders | \$1,118,866 | 3,430,863 | \$0.32 |
| Effect of dilutive securities |  |  |  |
| Options and Grants |  | 138,021 | (0.01) |
| Diluted EPS |  |  |  |
| Net income available to common stockholders |  |  |  |
| plus assumed conversion | \$1,188,866 | 3,568,884 | \$0.31 |
| All options have been included in the computation of diluted earnings per share. |  |  |  |
|  | Nine Months Ended September 30, 2006 |  |  |
|  | Income | Weightedaverage shares | Per share <br> Amount |
| Basic EPS |  |  |  |
| Net income available to common stockholders | \$3,991,138 | 3,450,560 | \$1.16 |
|  |  |  |  |
| Effect of dilutive securities |  |  |  |
| Options and Grants | - | 115,978 | (0.04) |
|  |  |  |  |
| Diluted EPS |  |  |  |
| Net income available to common stockholders |  |  |  |
| plus assumed conversion | \$3,991,138 | 3,566,538 | \$1.12 |

All options have been included in the computation of diluted earnings per share.


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## Share-based Compensation

Effective January 1, 2006, the Company has adopted FASB Statement No. 123 (R), Share-Based Payment . Statement $123(\mathrm{R})$ requires that compensation cost relating to share-based payment transactions be recognized in financial statements. The cost is measured based on the fair value of the equity or liability instruments issued.

Statement 123 (R) covers a wide range of share-based compensation arrangements including share options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans.

In addition to the accounting standard that sets forth the financial reporting objectives and related accounting principles, Statement $123(\mathrm{R})$ includes an appendix of implementation guidance that provides expanded guidance on measuring the fair value of share-based payment awards.

Statement 123 (R) replaces FASB Statement No. 123, Accounting for Stock-Based Compensation and supersedes APB Opinion No. 25, Accounting For Stock Issued to Employees . Statement 123, as originally issued in 1995, established as preferable a fair-value-based method of accounting for share-based payment transactions with employees. However, that Statement permitted entities the option of continuing to apply the guidance in Opinion 25, as long as the footnotes to financial statements disclosed what net income would have been had the preferable fair-value-based method been used. The impact of Statement 123 (R), if it had been in effect, on the net earnings and related per share amounts for the years ended December 31, 2005, 2004 and 2003 was disclosed in the Company s Form 10-K for the fiscal year ended December 31, 2005.

Because the Company adopted Statement $123(\mathrm{R})$ using the modified prospective transition method, prior periods have not been restated. Under this method, the Company is required to record compensation expense for all awards granted after the date of adoption and for the unvested portion of previously granted awards that remain outstanding as of the beginning of the period of adoption. The Company measured share-based compensation cost using the Black-Scholes option pricing model for stock option grants prior to January 1, 2006 and anticipates using this pricing mode for future grants. Forfeitures did not affect the calculated expense based upon historical activities of option grantees.

At September 30, 2006, the Company has four stock-based employee compensation plans. Share-based compensation of $\$ 69,639$ was recognized for the nine months ended September 30, 2006, which related to the unvested portion of options to acquire shares of Company common stock granted prior to January 1, 2006. Reported net income, adjusting for share-based compensation that would have been recognized in the three month and nine-month periods ended September 30, 2005 if Statement $123(\mathrm{R})$ had been followed in that quarter, is presented in the following table:

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$$
\begin{array}{ll}
\text { Three months ended } & \text { Nine months ended } \\
\text { September } 30,2005 & \text { September } 30,2005
\end{array}
$$

| Net income - <br> As reported <br> Deduct: Share-based employee compensation <br> determined under fair value based method | $\$ 1,188,866$ | $\$ 3,365,771$ |
| :--- | ---: | ---: |
| for stock options, net of related tax effects | $(6,385)$ | $(19,155)$ |
| Pro forma | $\$ 1,182,481$ | $\$ 3,346,616$ |
| Net income per share - |  |  |
| As reported - | $\$ 0.32$ | $\$ 0.97$ |
| Basic | $\$ 0.31$ | $\$ 0.93$ |
| Diluted | $\$ 0.32$ | $\$ 0.97$ |
| Pro forma - | $\$ 0.31$ | $\$ 0.93$ |

The adoption of Statement $123(\mathrm{R})$ did not change the way that the Company has accounted for stock awards in prior periods and therefore no such change is reflected in the pro forma table above. The Company expenses the fair value of stock awards determined at the grant date on a straight-line basis over the vesting period of the award.

## Redeemable Subordinated Debentures

On April 10, 2002, $1^{\text {ST }}$ Constitution Capital Trust I (Trust I ), a statutory business trust and a wholly owned subsidiary of the Company, issued $\$ 5.0$ million of variable rate Trust Preferred Securities in a pooled institutional placement transaction maturing April 22, 2032. These Subordinated Debentures constitute the sole assets of Trust I. These Subordinated Debentures are redeemable in whole or part prior to maturity after April 22, 2007. Trust I is obligated to distribute all proceeds of a redemption of these Subordinated Debentures, whether voluntary or upon maturity, to holders of the Trust Preferred Securities. The Company s obligation with respect to the Trust Preferred Securities and the Subordinated Debentures, when taken together, provides a full and unconditional guarantee on a subordinated basis by the Company of the obligations of Trust I to pay amounts when due on the Trust Preferred Securities.

On May 30, 2006, $1^{\text {ST }}$ Constitution Bancorp established $1^{\text {ST }}$ Constitution Capital Trust II, a Delaware business trust subsidiary ( Trust II ), for the sole purpose of issuing $\$ 18$ million of trust preferred securities (the Capital Securities ). The Capital Securities were issued in connection with a pooled offering involving approximately 50 other financial institution holding companies. All of the Capital Securities were sold to a single pooling vehicle. The proceeds from the sale of the Capital Securities were loaned to the Company under 30-year floating rate junior subordinated debentures issued to Trust II by the Company. The debentures are the only asset of Trust II. Interest payments on the debentures flow through Trust II to the pooling vehicle. Payments of distributions by Trust II to the pooling vehicle are guaranteed by the Company.

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## Variable Interest Entities

Management has determined that the Trust I and Trust II (together the Trusts ) qualify as variable interest entities under FASB Interpretation 46 ( FIN 46 ). The Trusts issued mandatorily redeemable preferred stock to investors and loaned the proceeds to the Company. Each of the Trusts holds, as its sole asset, subordinated debentures issued by the Company. Subsequent to the issuance of FIN 46 and prior to the establishment of Trust II, the FASB issued a revised interpretation, FIN 46(R), the provisions of which were required to be applied to certain variable interest entities, including Trust I, by March 31, 2004, at which time Trust I was deconsolidated.

In March 2005, the Federal Reserve Board adopted a final rule that would continue to allow the inclusion of trust preferred securities in Tier 1 capital, but with stricter quantitative limits. Under the final rule, after a five-year transition period, the aggregate amount of trust preferred securities and certain other capital elements would be limited to $25 \%$ of Tier 1 capital elements, net of goodwill. The amount of trust preferred securities and certain other elements in excess of the limit could be included in Tier 2 capital, subject to restrictions. Based on the final rule, the Company would include all of its $\$ 23.7$ million in trust preferred securities in Tier 1 capital.

## Segment Information

SFAS No. 131, Segment Reporting, establishes standards for public business enterprises to report information about operating segments in their annual financial statements and requires that those enterprises report selected information about operating segments in subsequent interim financial reports issued to shareholders. It also established standards for related disclosure about products and services, geographic areas, and major customers. Operating segments are components of an enterprise, which are evaluated regularly by the chief operating decision-maker in deciding how to allocate and assess resources and performance. The Company s chief operating decision-maker is the President and Chief Executive Officer. The Company has applied the aggregation criteria set forth in SFAS No. 131 for its operating segments to create one reportable segment, Community Banking.

The Company s Community Banking segment consists of construction, commercial, retail and mortgage banking. The Community Banking segment is managed as a single strategic unit, which generates revenue from a variety of products and services provided by the Company. For example, construction and commercial lending is dependent upon the ability of the Company to fund itself with retail deposits and other borrowings and to manage interest rate and credit risk. This situation is also similar for consumer and residential real estate lending.

## New Accounting Pronouncements

In March 2006, the Financial Accounting Standards Board (FASB) issued Statement No. 156 (SFAS 156), Accounting for Servicing of Financial Assets . SFAS 156 amends SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. SFAS 156 permits, but does not require, an entity to choose either the amortization method or the fair value measurement method for measuring each class of separately recognized servicing assets and servicing liabilities. SFAS 156 is effective for fiscal years beginning after September 15,2006 and is not expected to have a material impact on the Company s consolidated financial statements.

In July 2006, FASB issued FASB Interpretation (FIN) 48, Accounting for Uncertainty in Income Taxes: an interpretation of FASB Statement No. 109, Accounting for Income Taxes. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an entity s financial statements in accordance with Statement of SFAS No. 109. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006 and is currently under evaluation by the Company to
determine the impact on the Company s consolidated financial statements.
In September 2006, FASB Issued Statement No. 157 (SFAS 137), Fair Value Measurements which is effective for fiscal years beginning after November 15, 2007 and for interim periods within those years. This statement defines fair value, establishes a framework for measuring fair value and expands the related disclosure requirements. The Company is currently evaluating the impact the adoption of SFAS No. 157 will have on its consolidated financial statements.

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In September 2006, FASB Issued Statement No, 158 (SFAS 158), Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R) . SFAS 158 requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. This Statement also improves financial reporting by requiring an employer to measure the funded status of a plan as of the date of its year-end statement of financial position, with limited exceptions. An employer with publicly traded equity securities is required to initially recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures as of the end of the fiscal year ending after December 15, 2006. The Company is currently evaluating the impact the adoption of SPAS No. 158 will have on its consolidated financial statements.

In September 2006, the SEC staff issued Staff Accounting Bulletin No. 108 Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements. SAB 108 was issued to provide consistency among registrants in the quantification of financial statement misstatements. SAD 108 established an approach that requires quantification of financial statement misstatements based on the effects of the misstatement on each of the company s financial statements and the related disclosures. SAD 108 allows registrants to initially apply the approach either by (1) retroactively adjusting prior financial statements as if the approach had always been used or (2) recording the cumulative effect of initially applying the approach as adjustments to the carrying values of assets and liabilities as of January 1, 2006 with the related offset recorded to the opening balance of retained earnings. Use of the cumulative effect transition requires full disclosure as to the nature and amount of each individual error being corrected. The Company is currently evaluating the impact the adoption of SAB No. 108 will have on its consolidated financial statements. Because the Company is not aware of any material misstatement, it does not believe that the adoption of SAB 108 will have a material effect on the financial statements.

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The purpose of this discussion and analysis of the operating results and financial condition at September 30, 2006 is intended to help readers analyze the accompanying financial statements, notes and other supplemental information contained in this document. Results of operations for the three and nine month periods ended September 30, 2006 are not necessarily indicative of results to be attained for any other period.

This discussion and analysis should be read in conjunction with the Consolidated Financial Statements, notes and tables included elsewhere in this report and Part II, Item 7 of the Company s Form 10-K (Management s Discussion and Analysis of Financial Condition and Results of Operations) for the year ended December 31, 2005, as filed with the SEC on March 10, 2006.

## General

Throughout the following sections, the Company refers to Constitution Bancorp and, as the context requires, its subsidiaries, $1^{\text {st }}$ Constitution Bank, $1^{\text {st }}$ Constitution Capital Trust I, and $1^{\text {st }}$ Constitution Capital Trust II, the Bank refers to $1^{\text {st }}$ Constitution Bank, and the Trusts refers to Constitution Capital Trust I and $1^{\text {st }}$ Constitution Capital Trust II, collectively.

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended, and was organized under the laws of the State of New Jersey. The Bank is a wholly-owned subsidiary of the Company. Other than its ownership interest in the Bank, the Company currently conducts no other significant business activities.

The Bank operates nine branches, and manages an investment portfolio through its subsidiary, $1^{\text {st }}$ Constitution Investment Company of Delaware, Inc. FCB Assets Holdings, Inc., a subsidiary of the Bank, is used by the Bank to
manage and dispose of repossessed real estate.
The Trusts, subsidiaries of the Company, were created to issue trust preferred securities to assist the Company to raise additional regulatory capital.

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## Forward-Looking Statements

When used in this and in future filings by the Company with the SEC, in the Company s press releases and in oral statements made with the approval of an authorized executive officer of the Company, the words or phrases will, will likely result, could, anticipates, believes, continues, expects, plans, will continue, is anticipated, outlook or similar expressions (including confirmations by an authorized executive officer of the Company of any such expressions made by a third party with respect to the Company) are intended to identify forward-looking statements. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, each of which speak only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results expressed or implied, include, but are not limited to, those listed under Business , Risk Factors and Management s Discussion and Analysis of Financial Condition and Results of Operations in the Company s Annual Report on Form 10-K filed with the SEC on March 10, 2006, such as the overall economy and the interest rate environment; the ability of customers to repay their obligations; the adequacy of the allowance for loan losses; competition; significant changes in accounting, tax or regulatory practices and requirements; certain interest rate risks; and risks associated with speculative construction lending. Although management has taken certain steps to mitigate any negative effect of the aforementioned items, significant unfavorable changes could severely impact the assumptions used and have an adverse effect on profitability. The Company has no obligation to publicly release the result of any revisions which may be made to any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements.

## Share-based Compensation

The Company adopted the provisions of SFAS 123 (R) during the first quarter of fiscal 2006 and accounts for share-based compensation in accordance with this statement. The Company elected the modified prospective transition method, under which prior periods are not restated. Under the fair value recognition provisions of this statement, share-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense on a straight-line basis over the requisite service period, which is the vesting period.

The Company currently uses the Black-Scholes option pricing model to determine the fair value of stock options and other share-based compensation. The determination of the fair value of share-based payment awards on the date of grant using an option-pricing model is affected by the Company s stock price as well as assumptions regarding a number of complex and subjective variables. These variables include the price of the underlying stock, the Company s expected stock price volatility over the expected term of the awards, actual and projected employee stock option exercise behaviors, risk-free interest rate and the expected annual dividend yield on the underlying stock.

The Company anticipates using historical information to estimate expected life and forfeitures within the valuation model, as permitted by the SEC s Staff Accounting Bulletin No. 107. The risk-free rate for periods within the expected life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. All share-based payment awards are amortized on a straight-line basis over the requisite service periods of the awards, which are generally the vesting periods. Expected volatility is based on historical volatility of the price of our common shares over the calculated expected life. The Company does not anticipate paying any cash dividends in the foreseeable future and therefore uses an expected dividend yield of zero in the option pricing model. Options granted to non-employee directors of the Company have been included in the calculations. The adoption of Statement 123 (R) did not change the way that the Company has accounted for stock awards in prior periods.

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Developing these assumptions requires significant judgment on the part of the Company and, generally, may involve analyzing all available historical data, considering whether historical data is relevant to predicting future behavior, making appropriate adjustments to historical data for future expectations, supplementing or replacing company-specific historical data with data from other supportable sources and appropriately weighting each of the inputs. These assumptions are evaluated at each grant date. If factors change and the Company employs different assumptions for estimating share-based compensation expense in future periods or if the Company decides to use a different valuation model, the future periods may differ significantly from what the Company has recorded in the current period and could materially affect operating income, net income and net income per share.

The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable, characteristics not present in the Company s option grants and other share-based compensation. Existing valuation models, including the Black-Scholes and lattice binomial models, may not provide reliable measures of the fair values of the Company s share-based compensation. Consequently, there is a risk that the Company s estimates of the fair values of share-based compensation awards on the grant dates may bear little resemblance to the actual values realized upon the vesting, exercise, expiration, early termination or forfeiture of those share-based payments in the future. Certain share-based payments, such as employee stock options, may expire worthless or otherwise result in zero intrinsic value as compared to the fair values originally estimated on the grant date and reported in the Company s financial statements. Alternatively, value may be realized from these instruments that are significantly higher than the fair values originally estimated on the grant date and reported in the Company s financial statements. There currently is no market-based mechanism or other practical application to verify the reliability and accuracy of the estimates stemming from these valuation models, nor is there a means to compare and adjust the estimates to actual values.

The guidance in SFAS $123(\mathrm{R})$ and SAB 107 is relatively new. The application of these principles may be subject to further interpretation and refinement over time. There are differences among valuation models, and there is a possibility that the Company will adopt different valuation models in the future. This may result in a lack of consistency in future periods and materially affect the fair value estimate of share-based payments. It may also result in a lack of comparability with other companies that use different models, methods and assumptions.

See Note 1 of the financial statements for further information regarding the SFAS 123 (R) disclosures.

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## RESULTS OF OPERATIONS

## Three Months Ended September 30, 2006 and September 30, 2005

## Summary

The Company realized net income of $\$ 1,379,116$ for the three months ended September 30, 2006, an increase of $16.0 \%$ from the $\$ 1,188,866$ reported for the three months ended September 30, 2005. Diluted net income per share was $\$ 0.38$ for the three months ended September 30, 2006 compared to $\$ 0.31$ per diluted share for the three months ended September 30, 2005.

Key performance ratios continued to be strong for 2006. Return on average assets and return on average equity were $1.41 \%$ and $16.77 \%$ for the three months ended September 30, 2006 compared to $1.34 \%$ and $17.14 \%$, respectively, for the three months ended September 30, 2005.

All prior year share information has been restated for the effect of a 5\% stock dividend declared on December 15, 2005 and paid on January 31, 2006 to shareholders of record on January 17, 2006.

A significant factor impacting the Company s net interest income has been the rising level of market interest rates that evolved during the latter half of 2004 and continued through the first half of 2006. The Federal Reserve Bank s Open Market Committee ( FOMC ) held eight meetings in 2004, eight meetings in 2005, and six meetings in the first nine months of 2006. Beginning with the June 30, 2004 meeting, the FOMC increased short-term interest rates by 25 basis points and continued with a series of 25 basis point increases in each of the next four meetings in 2004, each of the eight meetings in 2005 as well as in each of the first four meetings in 2006. The FOMC then made no changes to short-term interest rates at the August and September 2006 meetings. The immediate benefit of these interest rate increases to the Company s investment security purchases and floating rate assets resulted in a 115 basis point increase in the yield on total interest-earning assets. In addition, management s ability to lag the interest rate increases on deposits coupled with a tight discipline in deposit pricing resulting in a 39 basis point increase to the Company s net interest margin. Management expects the FOMC to continue its current program of neither increasing nor decreasing short-term interest rates over the next few months and has structured the Company s balance sheet to a less asset sensitive position in order to adjust to this current market rates environment.

In June 2006, the Company added approximately $\$ 18$ million in trust-preferred securities, which accounted for the increase in subordinated debt from the third quarter of 2005.

## Earnings Analysis

Interest Income
Interest income for the three months ended September 30, 2006 was $\$ 7,163,273$, increasing by $29.8 \%$ from the $\$ 5,518,301$ reported in the three months ended September 30, 2005. This is primarily attributable to the rising interest rate environment that evolved during the latter half of 2004 and continued through the first half of 2006. Market interest rates have been held steady by the FOMC at the August and September 2006 meetings. For the

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three months ended September 30, 2006, average interest earning assets increased $\$ 35,555,708$ or $10.7 \%$, to $\$ 366,683,591$ compared to $\$ 331,127,883$ for the three months ended September 30, 2005. The increase in interest income resulting from increases in earning asset volume was complemented by an increase in the average yield earned on these assets. For the three months ended September 30, 2006, the average yield on earning assets increased 112 basis points to $7.83 \%$ from $6.71 \%$ for the three months ended September 30, 2005.

## Interest Expense

Interest expense for the three months ended September 30, 2006 was $\$ 2,653,753$, an increase of $\$ 1,062,101$ from $\$ 1,591,652$ reported for the three months ended September 30, 2005. Total average interest bearing liabilities increased by $\$ 26,157,578$ to $\$ 287,464,388$ for the three months ended September 30, 2006 from $\$ 261,306,810$ for the three months ended September 30, 2005. The average cost of interest bearing liabilities increased 126 basis points to $3.68 \%$ for the three months ended September 30, 2006 from $2.42 \%$ for the three months ended September 30, 2005, primarily as a result of an increase in market-driven rates paid on deposits and short-term borrowed funds.

## Net Interest Income

The Company s net interest income for the three months ended September 30, 2006 was $\$ 4,509,520$, an increase of $14.8 \%$ from the $\$ 3,926,649$ reported for September 30, 2005. The net interest margin, on a fully taxable equivalent basis, increased 14 basis points to $4.94 \%$ for the three months ended September 30, 2006 from $4.80 \%$ for the three months ended September 30, 2005. The increase in the net interest margin was primarily the result of interest earning assets repricing faster than interest bearing liabilities in the rising rate environment.

## Provision for Loan Losses

The provision for loan losses was $\$ 100,000$ for the three months ended September 30, 2006 and $\$ 85,000$ for the three months ended September 30, 2005. Management considers a complete review of the following specific factors in determining the provision for loan losses: historical losses by loan category, non-accrual loans, problem loans as identified through internal classifications, collateral values, and the growth and size of the portfolio. In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions. The increase in the provision for the three months ended September 30, 2006 compared to the provision for the three months ended September 30, 2005 was due principally to inherent risk related to growth, an increase in the amount of loans on the watch list from September 30, 2005, the balances in non-accrual loans and management s assessment of economic conditions in the Bank s marketplace. See Allowance for Loan Losses on page 21.

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Non-Interest Income
Total non-interest income for the three months ended September 30, 2006 was $\$ 757,685$, a decrease of $\$ 12,066$, or $1.6 \%$, from non-interest income of $\$ 769,751$ for the three months ended September 30, 2005.

Service charges on deposit accounts represent a significant source of non-interest income. Service charge revenues decreased by $14.4 \%$ to $\$ 152,737$ for the three months ended September 30, 2006 compared to $\$ 178,365$ for the three months ended September 30, 2005. Due to the highly competitive market for deposits, management waived certain monthly service charges during the current year in order to attract and retain deposit relationships with Bank customers.

Gain on sale of loans held for sale decreased by $\$ 44,954$, or $11.8 \%$, to $\$ 337,614$ for the three months ended September 30, 2006 when compared to $\$ 382,568$ for the three months ended September 30, 2005. The rising rate environment that existed throughout 2005 and continued into 2006 has had a negative impact on the mortgage market and resultant secondary market loan sales.

Non-interest income also includes income from bank-owned life insurance ( BOLI ) which amounted to $\$ 108,138$ for the three months ended September 30, 2006 compared to $\$ 56,452$ for the three months ended September 30, 2005. The Bank purchased tax-free BOLI assets to partially offset the cost of employee benefit plans and reduced the Company s overall effective tax rate.

The Bank also generates non-interest income from a variety of fee-based services. These include safe deposit box rental, wire transfer service fees and Automated Teller Machine fees for non-Bank customers. Increased customer demand for these services contributed to the other income component of non-interest income amounting to $\$ 159,196$ for the three months ended September 30, 2006, compared to $\$ 152,366$ for the three months ended September 30, 2005.

## Non-Interest Expense

Non-interest expenses increased by $\$ 288,667$, or $10.1 \%$, to $\$ 3,143,672$ for the three months ended September 30, 2006 from $\$ 2,855,005$ for the three months ended September 30, 2005. The following table presents the major components of non-interest expenses for the three months ended September 30, 2006 and 2005.

## Non-interest Expenses

|  | Three months ended September 30, |  |
| :--- | ---: | ---: |
|  | 2006 | 2005 |
| Salaries and employee benefits | $\$ 1,697,756$ | $\$ 1,560,158$ |
| Occupancy expenses | 410,304 | 336,336 |
| Equipment expense | 133,116 | 119,168 |
| Marketing | 103,152 | 69,437 |
| Computer services | 199,035 | 162,953 |
| Regulatory, professional and other fees | 179,313 | 358,613 |
| Office expense | 127,151 | 92,220 |
| All other expenses | 293,845 | 156,120 |
|  | $\underline{\$ 3.143,672}$ | $\$ 2.855,005$ |

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Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by $\$ 137,598$, or $8.8 \%$, to $\$ 1,697,756$ for the three months ended September 30,2006 compared to $\$ 1,560,158$ for the three months ended September 30, 2005. Staffing levels overall increased to 95 full-time equivalent employees at September 30, 2006 as compared to 89 full-time equivalent employees at September 30, 2005. As the result of the adoption by the Company as of January 1, 2006 of Financial Accounting Standards Board Statement No. 123(R), Share Based Payment, management expects the expenses for employees will continue to increase in 2006 as compared to 2005. See Share-Based Compensation .

Occupancy expense increased by $\$ 73,968$, or $22.0 \%$, to $\$ 410,304$ for the three months ended September 30, 2006 compared to $\$ 336,336$ for the three months ended September 30, 2005. During June 2006, the Bank opened the new Plainsboro branch which is now relocated in the new Plainsboro Village Center. This expanded location allows the Bank to offer drive-through banking plus ATM services that were not available at the previous location. The current period increase in occupancy costs is primarily attributable to this branch relocation project. In addition, the relocation and expansion of our Fort Lee loan production office to a full service branch of the Bank was completed in early November 2006. Certain costs related to this relocation have been incurred prior to the actual opening of this branch.

An important financial services industry productivity measure is the efficiency ratio. The efficiency ratio is calculated by dividing total operating expenses by net interest income plus non-interest income. An increase in the efficiency ratio indicates that more resources are being utilized to generate the same or greater volume of income, while a decrease would indicate a more efficient allocation of resources. The Bank s efficiency ratio decreased to $59.7 \%$ for the three months ended September 30, 2006, compared to $60.8 \%$ for the three months ended September 30, 2005.

Nine Months Ended September 30, 2006 and September 30, 2005
Summary
The Company realized net income of $\$ 3,991,138$ for the nine months ended September 30, 2006, an increase of $\$ 625,367$, or $18.6 \%$, over the $\$ 3,365,771$ realized for the nine months ended September 30, 2005. Net income per diluted share was $\$ 1.12$ for the nine months ended September 30, 2006 compared to $\$ 0.93$ per diluted share for the nine months ended September 30, 2005.

Key performance ratios continued to improve during the nine months ended September 30, 2006. Return on average assets and return on average equity were $1.41 \%$ and $17.12 \%$, respectively, for the nine months ended September 30, 2006 compared to $1.32 \%$ and $16.49 \%$, respectively, for the nine months ended September 30, 2005.

In June 2006, the Company added approximately $\$ 18$ million in trust preferred securities, which accounted for the increase in subordinated debt from the first nine months of 2005.

## Earnings Analysis

Interest Income

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For the nine months ended September 30, 2006, total interest income was $\$ 20,105,532$ an increase of $\$ 4,730,142$ or $30.8 \%$, compared to total interest income of $\$ 15,375,390$ for the nine months ended September 30, 2005. The following table sets forth the Company s consolidated average balances of assets, liabilities and shareholders equity as well as interest income and expense on related items, and the Company s average rate for the nine month period ended September 30, 2006 and 2005.

## Average Balance Sheets with Resultant Interest and Rates

| (yields on a tax-equivalent basis) | Nine months ended September 30, |  |  | Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2006}$ |  |  | $\underline{2005}$ |  |  |
|  | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate |
| Assets: |  |  |  |  |  |  |
| Federal Funds Sold/Short-Term Investments | \$1,068,837 | \$51,012 | 5.06\% | \$793,267 | \$17,488 | 2.95\% |
| Securities: |  |  |  |  |  |  |
| Collateralized Mortgage Obligations/ |  |  |  |  |  |  |
| Mortgage Backed Securities | 69,009,766 | 2,502,864 | 4.86\% | 76,920,888 | 2,240,205 | 3.88\% |
| States and Political Subdivisions | 16,333,764 | 672,967 | 5.49\% | 18,752,945 | 728,034 | 5.18\% |
| Total | 85,343,530 | 3,175,831 | 4.99\% | 95,673,833 | 2,968,239 | 4.14\% |
|  |  |  |  |  |  |  |
| Loan Portfolio: |  |  |  |  |  |  |
| Commercial | 34,413,632 | 2,299,938 | 8.94\% | 35,824,182 | 1,968,394 | 7.35\% |
| Installment | 2,118,903 | 132,503 | 8.36\% | 2,408,793 | 151,194 | 8.39\% |
| Commercial Mortgage | 62,960,448 | 3,266,811 | 6.94\% | 57,002,370 | 3,046,661 | 7.15\% |
| Construction Wholesale | 121,140,963 | 8,022,820 | 8.85\% | 86,428,044 | 4,641,073 | 7.18\% |
| Residential Mortgages | 8,188,539 | 399,850 | 6.53\% | 9,244,450 | 428,700 | 6.20\% |
| Construction Retail | 3,473,485 | 235,230 | 9.05\% | 4,656,709 | 249,456 | 7.16\% |
| Home Equity | 14,533,020 | 795,288 | 7.32\% | 13,282,411 | 611,604 | 6.16\% |
| SBA Loans | 9,364,282 | 667,642 | 9.53\% | 5,900,159 | 353,198 | 8.00\% |
| All Other Loans | 12,927,646 | 1,261,800 | 13.05\% | 10,535,809 | 1,175,502 | 14.86\% |
| Total | 269,120,918 | 17,081,882 | 8.49\% | 225,282,927 | 12,625,782 | 7.49\% |
|  |  |  |  |  |  |  |
| Total Interest-Earning Assets | 355,533,285 | 20,308,725 | 7.64\% | 321,750,027 | 15,611,509 | 6.49\% |
|  |  |  |  |  |  |  |
| Allowance for Loan Losses | $(2,601,862)$ |  |  | $(2,134,401)$ |  |  |
| Cash and Due From Bank | 9,263,733 |  |  | 9,017,781 |  |  |
| Other Assets | 15,293,336 |  |  | 12,269,270 |  |  |
| Total Assets | \$377,488,492 |  |  | \$340,902,677 |  |  |
|  |  |  |  |  |  |  |
| Interest-Bearing Liabilities: |  |  |  |  |  |  |
| Money Market and NOW Accounts | \$88,155,978 | \$1,056,968 | 1.60\% | \$102,099,602 | \$879,410 | 1.15\% |
| Savings Accounts | 43,633,633 | 634,989 | 1.99\% | 28,918,212 | 217,815 | 1.01\% |
| Certificates of Deposit | 99,022,498 | 2,986,653 | 4.03\% | 87,246,405 | 1,939,100 | 2.95\% |
|  |  |  |  |  |  |  |
| Federal Funds Purchased/Other |  |  |  |  |  |  |
| Borrowed Funds | 35,827,070 | 1,372,051 | 5.12\% | 31,226,601 | 989,870 | 4.22\% |
| Redeemable Subordinated Debentures | 12,120,879 | 702,116 | 7.72\% | 5,155,000 | 251,167 | 6.62\% |
| Total Interest-Bearing Liabilities | 278,760,058 | 6,752,777 | 3.25\% | 254,645,820 | 4,277,362 | 2.26\% |


| Net Interest Spread | 4.40\% |  |  |  |  | 4.24\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand Deposits | 62,524,715 |  |  | 56,054,980 |  |  |
| Other Liabilities | 5,037,807 |  |  | 2,914,652 |  |  |
| Total Liabilities | 346,322,580 |  |  | 313,615,452 |  |  |
| Shareholders' Equity | 31,165,912 |  |  | 27,287,225 |  |  |
| Total Liabilities and Shareholders' |  |  |  |  |  |  |
| Equity | 377,488,492 |  |  | 340,902,677 |  |  |
| Net Interest Margin |  | \$13,555,948 | 5.10\% |  | \$11,334,147 | 4.71\% |

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The current year increase in interest income resulted from a higher average balance in the loan portfolio combined with higher average yields earned on the securities and loan portfolios. Average loans increased $\$ 43,837,991$, or $19.5 \%$, to $\$ 269,120,918$ for the nine months ended September 30, 2006 from $\$ 225,282,927$ for the nine months ended September 30, 2005, while the yield on the portfolio increased 100 basis points to $8.49 \%$ for the nine months ended September 30, 2006 from $7.49 \%$ for the nine months ended September 30, 2005. The higher loan yield reflected the higher interest rate environment that evolved during the latter half of 2004 and continued through the first half of 2006.

Average securities decreased $\$ 10,329,303$, or $10.8 \%$, from $\$ 95,673,833$ for the nine months ended September 30, 2005 to $\$ 85,343,530$ for the nine months ended September 30, 2006, while the yield on the securities portfolio increased to $4.99 \%$ for the nine months ended September 30, 2006 from $4.14 \%$ for the nine months ended September 30, 2005.

Overall, the yield on the Company s total interest-earning assets increased 115 basis points to $7.64 \%$ for the nine months ended September 30, 2006 from $6.49 \%$ for the nine months ended September 30, 2005.

## Interest Expense

Total interest expense for the nine months ended September 30, 2006 was $\$ 6,752,777$, an increase of $\$ 2,475,415$, or $57.9 \%$, compared to $\$ 4,277,362$ for the nine months ended September 30, 2005. The increase in interest expense for the current period resulted primarily from the impact of a change in the mix of deposits and other sources of funds which had higher levels of interest than those prevailing in the nine months ended September 30, 2005. In addition, the average rate paid on interest bearing liabilities for the nine months ended September 30, 2006 increased 99 basis points to $3.25 \%$ from $2.26 \%$ for the nine months ended September 30, 2005. Moderating this increased cost of interest-bearing liabilities was an increase in demand deposits for the nine months ended September 30, 2006 where the average balance was $\$ 62,524,715$ as compared to an average balance of $\$ 56,054,980$ for the same period in 2005.

## Net Interest Income

The Company s net interest income for the nine months ended September 30, 2006 was $\$ 13,352,755$, an increase of $\$ 2,254,727$, or $20.3 \%$, compared to $\$ 11,098,028$ for the nine months ended September 30, 2005. The net interest margin (on a tax-equivalent basis), which is net interest income divided by average interest-earning assets, was $5.10 \%$ for the nine months ended September 30, 2006 compared to $4.71 \%$ for the nine months ended September 30, 2005.

## Provision for Loan Losses

Management maintains the allowance for loan losses at a level that is considered adequate to absorb losses on existing loans that may become uncollectible based upon an evaluation of known and inherent risks in the loan portfolio. Additions to the allowance are made by charges to the provision for loan losses. The evaluation considers a complete review of the following specific factors: historical losses by loan category, non-accrual loans, problem loans as identified through internal classifications, collateral values, and the growth and size of the portfolio. Additionally, current economic conditions and local real estate market conditions are considered. As a result of this evaluation process, the Company s provision for loan losses was $\$ 440,000$ for the nine months ended September 30, 2006 and $\$ 280,000$ for the nine months ended September 30, 2005.

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## Non-Interest Income

Total non-interest income for the nine months ended September 30, 2006 was $\$ 1,961,980$, a decrease of $\$ 239,187$, or $10.9 \%$, from non-interest income of $\$ 2,201,167$ for the nine months ended September 30, 2005.

Gain on sale of loans held for sale represents the largest single source on non-interest income. Gain on sale of loans held for sale for the nine months ended September 30, 2006 was $\$ 831,233$ compared to $\$ 1,132,834$ for the nine months ended September 30, 2005. The rising interest rate environment in 2006 has had a negative impact on the volume of mortgage loan originations and subsequent secondary market mortgage loan sales.

Service charges on deposit accounts were $\$ 506,338$ for the nine months ended September 30, 2006 compared to $\$ 507,610$ for the nine months ended September 30, 2005. Service charge income was affected in 2006 by management s actions to restructure service charged and fees based on the results of a comparative study of market fees performed in 2005. This also resulted in an increase in the other income component of non-interest income to $\$ 452,451$ for the nine months ended September 30, 2006 compared to $\$ 382,661$ for the nine months ended September 30, 2005.

Income from Bank Owned Life Insurance ( BOLI ) amounted to $\$ 271,672$ for the nine months ended September 30, 2006, compared to $\$ 178,062$ for the nine months ended September 30, 2005. The Company owns $\$ 9.1$ million in tax-free BOLI assets which partially offset the cost of employee benefit plans and reduced the Company s overall effective tax rate.

## Non-Interest Expense

Total non-interest expense for the nine months ended September 30, 2006 was $\$ 9,342,003$, an increase of $\$ 1,295,260$, or $16.1 \%$, compared to non-interest expense of $\$ 8,046,743$ for the nine months ended September 30, 2005.

The following table presents the major components of non-interest expense for the nine months ended September 30, 2006 and 2005.

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## Non-interest Expenses

|  | Nine months ended September 30, |  |
| :--- | ---: | ---: |
|  | 2006 | 2005 |
| Salaries and employee benefits | $\$ 5,095,737$ | $\$ 4,326,701$ |
| Occupancy expenses | $1,107,431$ | $1,026,437$ |
| Equipment expense | 370,283 | 359,286 |
| Marketing | 277,350 | 239,559 |
| Computer services | 540,997 | 465,354 |
| Regulatory, professional and other fees | 860,882 | 839,058 |
| Office expense | 334,804 | 293,099 |
| All other expenses | 754,519 | 497,249 |
|  | $\underline{\$ 9,342,003}$ | $\underline{\$ 8,046,743}$ |

Salaries and employee benefits increased $\$ 769,036$, or $17.8 \%$, to $\$ 5,095,737$ for the nine months ended September 30, 2006 compared to $\$ 4,326,701$ for the nine months ended September 30, 2005. This increase reflects the increase in staffing levels, normal employee salary increases and the impact of the adoption by the Company as of January 1, 2006 of Financial Accounting Standards Board Statement No. 123(R), Share Based Payment. Management expects the expenses for employees will continue to increase in 2006 as compared to these expenses in 2005. See Share-Based Compensation .

Occupancy expense increased by $\$ 80,994$, or $7.9 \%$, to $\$ 1,107,431$ for the nine months ended September 30, 2006 compared to $\$ 1,026,437$ for the nine months ended September 30, 2005. During June 2006, the Bank opened the new Plainsboro branch which is now relocated in the new Plainsboro Village Center. In addition, the relocation and expansion of our Fort Lee loan production office to a full service branch of the Bank was completed in early November 2006. The current period increase in occupancy costs is primarily attributable to these office relocation projects.

Regulatory, professional and other fees increased by $\$ 21,824$, or $2.6 \%$, to $\$ 860,882$ for the nine months ended September 30, 2006 compared to $\$ 839,058$ for the nine months ended September 30, 2005. The Company incurred increased consulting fees primarily as a result of preparations for internal control compliance requirements contained in Section 404 of the Sarbanes-Oxley Act for which the Company must be in compliance at December 31, 2007.

The Company s efficiency ratio increased modestly to $61.0 \%$ for the nine months ended September 30, 2006 compared to a ratio of $60.5 \%$ for the nine months ended September 30, 2005.

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## Financial Condition

## September 30, 2006 Compared with December 31, 2005

Total consolidated assets at September 30, 2006 totaled $\$ 391,149,610$, increasing by $\$ 18,654,144$, or $5.0 \%$, from \$372,495,466 at December 31, 2005.

## Cash and Cash Equivalents

Cash and Cash Equivalents at September 30, 2006 totaled $\$ 10,591,455$ compared to $\$ 12,137,750$ at December 31, 2005. Cash and cash equivalents at September 30, 2006 consisted of cash and due from banks of $\$ 10,572,978$ and Federal funds sold/short term investments of $\$ 18,477$. The corresponding balances at December 31, 2005 were $\$ 9,394,929$ and $\$ 2,742,821$, respectively.

## Securities

The Bank s investment securities represented $22.8 \%$ of total assets at September 30, 2006 and $24.4 \%$ of total assets at December 31, 2005. Total investment securities decreased $\$ 1,890,522$, or $2.1 \%$, at September 30, 2006 to $\$ 89,104,506$ from $\$ 90,995,028$ at December 31, 2005.

Investment Securities available for sale totaled $\$ 71,726,638$ at September 30, 2006, an increase of $\$ 2,489,980$, or $3.6 \%$, from $\$ 69,236,658$ at December 31, 2005. During the first nine months of 2006, $\$ 9,795,108$ of securities available for sale matured (predominantly U.S. government agency securities) and, among other uses, assisted in funding the growth in the loan portfolio.

Investment Securities held to maturity totaled $\$ 17,377,868$ at September 30, 2006, a decrease of $\$ 4,380,502$, or $20.1 \%$, from \$21,758,370 at December 31, 2005.

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## Loans

The loan portfolio, which represents the Bank s largest asset, is a significant source of both interest and fee income. Elements of the loan portfolio are subject to differing levels of credit and interest rate risk. The Company s primary lending focus continues to be construction loans, commercial loans, owner-occupied commercial mortgage loans and tenanted commercial real estate loans.

The following table sets forth the classification of loans by major category at September 30, 2006 and December 31, 2005.

Loan Portfolio Composition

| Component | Amount | of total | Amount | of total |
| :--- | ---: | :---: | ---: | :---: |
| Construction loans | $\$ 130,483,471$ | $49 \%$ | $\$ 109,862,614$ | $46 \%$ |
| Residential real estate loans | $7,837,273$ | $3 \%$ | $8,602,975$ | $4 \%$ |
| Commercial and industrial loans | $109,701,011$ | $41 \%$ | $104,448,196$ | $43 \%$ |
| Loans to individuals | $16,829,541$ | $7 \%$ | $16,441,994$ | $7 \%$ |
| Lease financing | 5,913 | $0 \%$ | 21,073 | $0 \%$ |
| All other loans | 490,565 | $0 \%$ | 637,497 | $0 \%$ |
|  | $\underline{165,347,774}$ | $\underline{100 \%}$ | $\underline{\$ 240,014,349}$ | $\underline{100.0 \%}$ |

The loan portfolio increased $\$ 25,333,425$, or $10.6 \%$, at September 30, 2006 to $\$ 265,347,774$ from $\$ 240,014,349$ at December 31, 2005. The ability of the Company to enter into larger loan relationships and management s philosophy of relationship banking are key factors in the Company s strategy for loan growth. The ultimate collectability of the loan portfolio and the recovery of the carrying amount of real estate are subject to changes in the Company s market region's economic environment and real estate market.

## Non-Performing Assets

Non-performing assets consist of non-performing loans and other real estate owned. Non-performing loans are composed of (1) loans on a non-accrual basis, (2) loans which are contractually past due 90 days or more as to interest and principal payments but have not been classified as non-accrual, and (3) loans whose terms have been restructured to provide a reduction or deferral of interest on principal because of a deterioration in the financial position of the borrower.

The Bank s policy with regard to non-accrual loans is that generally, loans are placed on a non-accrual status when they are 90 days past due unless these loans are well secured and in the process of collection or, regardless of the past due status of the loan, when management determines that the complete recovery of principal or interest is in doubt. Consumer loans are generally charged off after they become 120 days past due. Subsequent payments on loans in non-accrual status are credited to income only if collection of principal is not in doubt.

Non-accrual loans amounted to $\$ 3,556,367$ at September 30, 2006, compared to $\$ 833,150$ at December 31, 2005. This increase is due to one borrowing relationship for $\$ 2,782,251$ consisting of two construction loans of

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$\$ 2,662,251$ and $\$ 120,000$. Management believes that these loans will be repaid in full, together with accrued interest, prior to December 31, 2006 through a refinancing by an unaffiliated third party. Management believes that non-performing loans at September 30, 2006 are generally well collateralized and do not present a major risk of financial loss to the Company. The table below sets forth non-performing assets and risk elements in the Bank s portfolio by type at September 30, 2006 and December 31, 2005. As the table demonstrates, loan quality and ratios remain strong. This was accomplished through quality loan underwriting, a proactive approach to loan monitoring and aggressive workout strategies.

Management takes a proactive approach in addressing delinquent loans. The Company s President meets weekly with all loan officers to review the status of credits past-due ten days or more. An action plan is discussed for each of the loans to determine the steps necessary to induce the borrower to cure the delinquency and restore the loan to a current status. Also, delinquency notices are system generated when loans are five days past-due and again at fifteen days past-due.

In most cases, the Company s collateral is real estate and when the collateral is foreclosed upon, the real estate is carried at the lower of fair market value less estimated selling costs, or at cost. The amount, if any, by which the recorded amount of the loan exceeds the fair market value of the asset is a loss which is charged to the allowance for loan losses at the time of foreclosure or repossession. Resolution of a past-due loan can be delayed if the borrower files a bankruptcy petition because collection action cannot be continued unless the Company first obtains relief from the automatic stay provided by the bankruptcy code.

| Non-Performing Assets and Loans | September 30 <br> 2006 | December 31 <br> 2005 |
| :--- | ---: | ---: | ---: |
| Non-Performing loans: | $\$ 0$ | $\$ 209$ |
| Loans 90 days or more past due and still accruing | $3,556,367$ | 833,150 |
| Non-accrual loans | $3,556,367$ | 833,359 |
| Total non-performing loans | 0 | - |
| Other real estate owned | $3,556,367$ | $\$ 833,359$ |
| Total non-performing assets |  |  |
| Non-performing loans to total loans | $1.28 \%$ | $0.32 \%$ |
| Non-performing assets to total assets | $0.91 \%$ | $0.22 \%$ |

The Company had no loans classified as restructured loans or potential problem loans at September 30, 2006 and December 31, 2005. Impaired loans totaled \$3,556,367 at September 30, 2006 and $\$ 833,150$ at December 31, 2005.

## Allowance for Loan Losses

The allowance for loan losses is maintained at a level sufficient in the opinion of management to absorb estimated credit losses in the loan portfolio as of the date of the financial statements. The allowance for loan losses is a valuation reserve available for losses incurred or inherent in the loan portfolio and other extensions of credit. The determination of the adequacy of the allowance for loan losses is a critical accounting policy of the Company.

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The Company s primary lending emphasis is the origination of commercial and commercial real estate loans, including construction loans. Based on the composition of the loan portfolio, the primary risks inherent in it are deteriorating credit quality, increases in interest rates, a decline in the economy, and a decline in New Jersey real estate market values. Any one or a combination of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

All, or part, of the principal balance of commercial and commercial real estate loans, and construction loans are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is unlikely. Consumer loans are generally charged off no later than 120 days past due on a contractual basis, earlier in the event of bankruptcy, or if there is an amount deemed uncollectible. Because all identified losses are immediately charged off, no portion of the allowance for loan and lease losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan and lease losses.

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan and lease losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management s assessment of probable estimated losses. The Company s methodology for assessing the adequacy of the allowance for loan and lease losses consists of several key elements. These elements include a specific reserve for doubtful or high risk loans, an allocated reserve, and an unallocated portion. The Company consistently applies the following comprehensive methodology.

During the quarterly review of the allowance for loan and lease losses, management of the Company considers a variety of factors that include:

- General economic conditions.
- Trends in charge-offs.
- Trends and levels of delinquent loans.
- Trends and levels of non-performing loans, including loans over 90 days delinquent.
- Trends in volume and terms of loans.
- Levels of allowance for specific classified loans.
- Credit concentrations.

The specific reserve for high risk loans is established for specific commercial loans, commercial real estate loans, and construction loans which have been identified by management as being high risk loan assets. These high risk loans are assigned a doubtful risk rating grade because the loan has not performed according to payment terms and there is reason to believe that repayment of the loan principal in whole, or part, is unlikely. The specific portion of the allowance is the total amount of potential unconfirmed losses for these individual doubtful loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms which in turn employ their own criteria and assumptions that may include occupancy rates, rental rates, and property expenses, among others.

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of loans outstanding that have similar characteristics and applying historical loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio. Individual loan pools are created for commercial and commercial real estate loans, construction loans, and for the various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes, or any other factor which may cause future losses to deviate from historical levels.

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The Company also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential loan losses is performed, these estimates by definition lack precision. Management must make estimates using assumptions and information which is often subjective and changing rapidly. At September 30, 2006, management believed that the allowance for loan losses and nonperforming loans was adequate.

The allowance for loan losses amounted to $\$ 2,792,889$ at September 30, 2006, an increase of $\$ 431,514$ from December 31, 2005. The ratio of the allowance for loan losses to total loans was $1.00 \%$ at September 30, 2006 and $0.92 \%$ at December 31, 2005, respectively. Management believes the quality of the loan portfolio remains strong and that the allowance for loan losses is adequate in relation to credit risk exposure levels.

The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data.

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| Allowance for Loan Losses | September 30, 2006 | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ | September 30, 2005 |
| :---: | :---: | :---: | :---: |
| Balance, beginning of period | \$2,361,375 | \$2,005,169 | \$2,005,169 |
| Provision charged to operating expenses | 440,000 | 405,000 | 280,000 |
| Loans charged off: |  |  |  |
| Construction loans | - |  |  |
| Residential real estate loans | - | - |  |
| Commercial and commercial real estate | $(11,154)$ | $(39,150)$ | $(10,182)$ |
| Loans to individuals | (285) | $(13,653)$ | $(11,133)$ |
| Lease financing | - | - | $(2,183)$ |
| All other loans | - | - |  |
|  | $(11,439)$ | $(52,803)$ | $(23,498)$ |
| Recoveries: |  |  |  |
| Construction loans |  | - |  |
| Residential real estate loans | - | - |  |
| Commercial and commercial real estate | - | 1,498 | 749 |
| Loans to individuals | 2,800 | 2,511 | 2,451 |
| Lease financing | 153 | - | 750 |
| All other loans | - | - |  |
|  | 2,953 | 4,009 | 3,950 |
|  |  |  |  |
| Net (charge offs) / recoveries | $(8,486)$ | $(48,794)$ | $(19,548)$ |
| Balance, end of period | \$2,792,889 | \$2,361,375 | \$2,265,621 |
|  |  |  |  |
| Loans: |  |  |  |
| At period end | \$278,480,859 | \$256,772,083 | \$226,575,492 |
| Average during the period | 277,151,149 | 231,418,672 | 225,282,927 |
| Net charge offs to average loans outstanding | 0.00\% | (0.02\%) | (0.01\%) |
| Allowance for loan losses to: |  |  |  |
| Total loans at period end | 1.00\% | 0.92\% | 1.00\% |
| Non-performing loans | 337.34\% | 283.36\% | 276.78\% |

## Deposits

Deposits, which include demand deposits (interest bearing and non-interest bearing), savings and time deposits, are a fundamental and cost-effective source of funding. The Company offers a variety of products designed to attract and retain customers, with the Company s primary focus being on building and expanding long-term relationships.

Total deposits decreased $\$ 3,677,497$, or $1.2 \%$, to $\$ 302,131,970$ at September 30, 2006 from $\$ 305,809,467$ at December 31, 2005. This decrease in total deposits was primarily the result of a $\$ 4,453,928$ decrease in interest bearing deposits of $\$ 243,122,665$ at December 31, 2005 to $\$ 238,668,737$ at September 30, 2006, which management believes is the result of depositors with maturing time deposits moving funds from the Bank to other alternatives.

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## Other Borrowings

Other Borrowings are mainly comprised of fixed rate convertible advances from the Federal Home Loan Bank ( FHLB ) and federal funds purchased. These borrowings are primarily used to fund asset growth not supported by deposit generation. The balance of other borrowings at September 30, 2006 consisted of long-term FHLB borrowings of $\$ 23,500,000$ and overnight funds purchases of $\$ 3,800,000$. The balance of other borrowings at December 31, 2005 consisted of long-term FHLB borrowings of $\$ 23,500,000$ and overnight funds purchased of $\$ 5,000,000$. FHLB advances are fully secured by marketable securities.

## Shareholders Equity And Dividends

Shareholders equity at September 30, 2006 totaled $\$ 34,167,612$, an increase of $\$ 4,370,745$, or $14.7 \%$, from $\$ 29,796,867$ at December 31, 2005. Book value per common share rose to $\$ 9.92$ at September 30, 2006 from $\$ 8.67$ at December 31, 2005.

The increase in shareholders equity and book value per share resulted primarily from net income of \$3,991,138 and net of the combined effects of stock buybacks and the decrease in unrealized holding losses on available for sale securities.

The Company s stock is listed for trading on the Nasdaq Global Market, under the symbol FCCY.
In July 2005, the Board of Directors authorized a common stock repurchase program that allows for the repurchase of a limited number of the Company s shares at management s discretion on the open market. The Company undertook this repurchase program in order to increase shareholder value. A table disclosing repurchases of Company shares made during the quarter ended June 30, 2006 is set forth under Part II, Item 2 of this report, Unregistered Sales of Equity Securities and Use of Proceeds.

Actual capital amounts and ratios for the Company and the Bank as of September 30, 2006 and December 31, 2005 are as follows:


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## As of December 31, 2005 -

| Company |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
| Total Capital to Risk Weighted Assets | $\$ 37,923,500$ | $13.30 \%$ | $\$ 22,817,040$ | $>8 \%$ | $\$ 28,521,300$ | $>10 \%$ |
| Tier 1 Capital to Risk Weighted Assets | $35,562,125$ | $12.47 \%$ | $11,408,520$ | $>4 \%$ | $17,112,780$ | $>6 \%$ |
| Tier 1 Capital to Average Assets | $35,562,125$ | $9.76 \%$ | $14,580,112$ | $>4 \%$ | $18,225,140$ | $>5 \%$ |
| Bank |  |  |  |  |  |  |
| Total Capital to Risk Weighted Assets | $\$ 37,493,600$ | $13.15 \%$ | $\$ 22,817,040$ | $>8 \%$ | $\$ 28,521,300$ | $>10 \%$ |
| Tier 1 Capital to Risk Weighted Assets | $35,132,225$ | $12.32 \%$ | $11,408,520$ | $>4 \%$ | $17,112,780$ | $>6 \%$ |
| Tier 1 Capital to Average Assets | $35,132,225$ | $9.64 \%$ | $14,578,280$ | $>4 \%$ | $18,222,850$ | $>5 \%$ |

The minimum regulatory capital requirements for financial institutions require institutions to have a Tier 1 capital to average assets ratio of $4.0 \%$, a Tier 1 capital to risk weighted assets ratio of $4.0 \%$ and a total capital to risk weighted assets ratio of $8.0 \%$. To be considered well capitalized, an institution must have a minimum Tier 1 leverage ratio of $5.0 \%$. At September 30, 2006, the ratios of the Company exceeded the ratios required to be considered well capitalized. It is management s goal to monitor and maintain adequate capital levels to continue to support asset growth and continue its status as a well-capitalized institution.

## Liquidity

At September 30, 2006, the amount of liquid assets remained at a level management deemed adequate to ensure that contractual liabilities, depositors withdrawal requirements, and other operational and customer credit needs could be satisfied.

Liquidity measures the ability to satisfy current and future cash flow needs as they become due. Liquidity management refers to the Company s ability to support asset growth while satisfying the borrowing needs and deposit withdrawal requirements of customers. In addition to maintaining liquid assets, factors such as capital position, profitability, asset quality and availability of funding affect a bank $s$ ability to meet its liquidity needs. On the asset side, liquid funds are maintained in the form of cash and cash equivalents, Federal funds sold, investment securities held to maturity maturing within one year, securities available for sale and loans held for sale. Additional asset-based liquidity is derived from scheduled loan repayments as well as investment repayments of principal and interest from mortgage-backed securities. On the liability side, the primary source of liquidity is the ability to generate core deposits. Short-term borrowings are used as supplemental funding sources when growth in the core deposit base does not keep pace with that of earnings assets.

The Company has established a borrowing relationship with the FHLB which further supports and enhances liquidity.
The Consolidated Statements of Cash Flows present the changes in cash from operating, investing and financing activities. At September 30, 2006, the balance of cash and cash equivalents was $\$ 10,591,455$.

Net cash provided by operating activities totaled $\$ 8,623,749$ in the nine months ended September 30, 2006 compared to $\$ 1,399,324$ in the nine months ended September 30, 2006. The primary sources of funds are net income from operations adjusted for provision for loan losses, depreciation expenses, and net proceeds from sales of loans held for sale.

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Net cash used in investing activities totaled $\$ 24,040,280$ in the nine months ended September 30, 2006 compared to $\$ 14,442,859$ used in investing activities in the nine months ended September 30, 2005. The current period amount was the result of a $\$ 25,341,912$ increase in the loan portfolio combined with $\$ 15,008,866$ in available for sale security purchases for the nine months ended September 30, 2006.

Net cash provided by financing activities amounted to $\$ 13,870,236$ in the nine months ended September 30, 2006 compared to $\$ 18,449,073$ in the nine months ended September 30, 2005. The current period amount resulted primarily from a decrease in deposits offset by the $\$ 18,557,000$ proceeds from the issuance of redeemable subordinated debentures during the nine months period ended September 30, 2006.

The securities portfolio is also a source of liquidity, providing cash flows from maturities and periodic repayments of principal. During the nine months ended September 30, 2006, maturities and prepayments of investment securities totaled $\$ 14,160,473$. Another source of liquidity is the loan portfolio, which provides a flow of payments and maturities.

## Interest Rate Sensitivity Analysis

The largest component of the Company $s$ total income is net interest income, and the majority of the Company s financial instruments are composed of interest rate-sensitive assets and liabilities with various terms and maturities. The primary objective of management is to maximize net interest income while minimizing interest rate risk. Interest rate risk is derived from timing differences in the repricing of assets and liabilities, loan prepayments, deposit withdrawals, and differences in lending and funding rates. Management actively seeks to monitor and control the mix of interest rate-sensitive assets and interest rate-sensitive liabilities.

The Company continually evaluates interest rate risk management opportunities, including the use of derivative financial instruments. Management believes that hedging instruments currently available are not cost-effective, and therefore, has focused its efforts on increasing the Company s spread by attracting lower-cost retail deposits.

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## Item 3. Quantitative and Qualitative Disclosures About Market Risk

To measure the impacts of longer-term asset and liability mismatches beyond two years, the Company utilizes Modified Duration of Equity and Economic Value of Portfolio Equity ( EVPE ) models. The modified duration of equity measures the potential price risk of equity to changes in interest rates. A longer modified duration of equity indicates a greater degree of risk to rising interest rates. Because of balance sheet optionality, an EVPE analysis is also used to dynamically model the present value of asset and liability cash flows, with rates ranging up or down 200 basis points. The economic value of equity is likely to be different as interest rates change. Results falling outside prescribed ranges require action by management. At September 30, 2006 and December 31, 2005, the Company s variance in the economic value equity as a percentage of assets with an instantaneous and sustained parallel shift of 200 basis points is within the negative $3 \%$ guideline, as shown in the tables below.

The market capitalization of the Company should not be equated to the EVPE, which only deals with the valuation of balance sheet cash flows using conservative assumptions. Calculated core deposit premiums may be less than what is available in an outright sale. The model does not consider potential premiums on floating rate loan sales, the impact of overhead expense, non-interest income, taxes, industry market price multiples and other factors reflected in the market capitalization of a company.

The following tables set forth certain information relating to the Company sfinancial instruments that are sensitive to changes in interest rates, categorized by expected maturity or repricing and the instruments fair value at September 30, 2006 and December 31, 2005.

## Market Risk Analysis

## September 30, 2006

| $\quad$ Change in Interest Rates | Flat | -200 bp | +200 bp |
| :--- | :---: | ---: | ---: |
| Economic Value of Portfolio Equity | $\$ 46,377,000$ | $\$ 45,794,000$ | $\$ 42,734,000$ |
| Change |  | $(\$ 583,000)$ | $(\$ 3,643,000)$ |
| Change as a Percentage of Assets |  | $(0.15 \%)$ | $(0.93 \%)$ |

## December 31, 2005

| Change in Interest Rates | Flat | -200 bp | +200 bp |
| :--- | :---: | ---: | :---: |
| Economic Value of Portfolio Equity | $\$ 44,923,000$ | $\$ 43,305,000$ | $\$ 42,049,000$ |
| Change |  | $(\$ 1,617,000)$ | $(\$ 2,873,000)$ |
| Change as a Percentage of Assets |  | $(0.43 \%)$ | $(0.77 \%)$ |

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## Item 4. Controls and Procedures.

The Company s chief executive officer and chief financial officer, with the assistance of other members of the Company s management, have evaluated the effectiveness of the design and operation of the Company s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this quarterly report. Disclosure controls and procedures include those designed to ensure that information required to be disclosed is accumulated and communicated to the Company s management as appropriate to allow timely decisions regarding disclosure. Based upon such evaluation, the Company s chief executive officer and chief financial officer have concluded that the Company s disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

The Company s chief executive officer and chief financial officer have also concluded that there have not been any changes in the Company s internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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## PART II. OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## Issuer Purchases of Equity Securities

On July 21, 2005, the Board of Directors authorized a common stock repurchase program under which the Company may purchase in open market or privately negotiated transactions up to $5 \%$ of its common shares outstanding on that date. The Company undertook these repurchase programs in an effort to increase shareholder value. The following table provides common stock repurchases made by or on behalf of the Company during the three months ended September 30, 2006.

## Issuer Purchases of Equity Securities ${ }^{(1)}$

|  | Period | Total Number of Shares Purchased | Average <br> Price Paid <br> Per Share | Total Number of <br> Shares <br> Purchased As <br> Part of Publicly <br> Announced Plan or Program | Maximum Number of Shares That May Yet be Purchased Under the Plan or Program |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning | Ending |  |  |  |  |
| July 1, 2006 | July 31, 2006 | 422 | \$18.21 | 422 | 163,849 |
| August 1, 2006 | August 31, 2006 | 1,445 | \$18.32 | 1,445 | 162,404 |
| September 1, 2006 | September 30, 2006 | 11,899 ${ }^{(2)}$ | \$18.75 | 357 | 162,047 |
|  |  | 13,766 ${ }^{(2)}$ | \$19.90 | 2,224 | 162,047 |

(1) The Company s common stock repurchase program covers a maximum of 173,617 shares of common stock of the Company, representing 5\% of the outstanding common stock of the Company on July 21, 2005, as adjusted for the 5\% stock dividend paid January 31, 2006.
(2) Includes 11,542 shares acquired from an option holder in connection with the cashless exercise of options.

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## Item 6. Exhibits.

| 3(i) | Certificate of Incorporation of the Company (incorporated by <br> reference to Exhibit 3(i) to the Company s Form 10-K filed with <br> the SEC on March 24, 2005) |
| :---: | :--- |
| 3(ii) | Bylaws of the Company (incorporated by reference to Exhibit <br> 3(ii) to the Company s Form 10-QSB filed with the SEC on May <br> $14,2003)$ |
| 31.1 | * Certification of Robert F. Mangano, chief executive officer of the |
| Company, pursuant to Securities Exchange Act Rule 13a-14(a) |  |

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## $1^{\text {ST }}$ CONSTITUTION BANCORP

Date: November 13, 2006

By: /s/ ROBERT F. MANGANO<br>Robert F. Mangano<br>President and Chief Executive Officer (Principal Executive Officer)

Date: November 13, 2006
By:
/s/ JOSEPH M. REARDON
Joseph M. Reardon
Senior Vice President and Treasurer
(Principal Accounting Officer)


[^0]:    * Filed herewith

