IMMUCELL CORP /DE/ Form 10-Q August 13, 2015

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 10-Q** 

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2015

001-12934

(Commission file number)

**ImmuCell Corporation** 

(Exact name of registrant as specified in its charter)

Delaware 01-0382980 (State of Incorporation) (I.R.S. Emp

(I.R.S. Employer Identification No.)

56 Evergreen Drive, Portland, ME 04103 (Address of principal executive office) (Zip Code)

(207) 878-2770

(Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes

No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares of the Registrant's common stock outstanding at August 10, 2015 was 3,055,034.

### **ImmuCell Corporation**

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# ImmuCell Corporation

#### **PART 1. FINANCIAL INFORMATION**

#### ITEM 1. FINANCIAL STATEMENTS

#### **BALANCE SHEETS**

	(Unaudited) As of June 30, 2015	As of December 31, 2014
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$1,925,179	\$850,028
Short-term investments	1,984,000	2,489,000
Accounts receivable, net	734,966	1,005,292
Inventory	646,112	945,755
Prepaid expenses and other assets	290,137	148,399
Current portion of deferred tax asset	55,087	30,463
Total current assets	5,635,481	5,468,937
PROPERTY, PLANT AND EQUIPMENT, net	4,816,054	3,837,647
LONG-TERM PORTION OF DEFERRED TAX ASSET	773,326	1,230,340
OTHER ASSETS, net	17,492	18,930
LONG-TERM INVESTMENTS	0	496,000
TOTAL ASSETS	\$11,242,353	\$11,051,854
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable and accrued expenses	\$503,831	\$851,677
Current portion of bank debt	79,983	150,382
Deferred revenue	0	6,690
Total current liabilities	583,814	1,008,749

# LONG-TERM LIABILITIES:

Long-term portion of bank debt Interest rate swap Total long-term liabilities	717,834 37,006 754,840	745,920 38,817 784,737	
TOTAL LIABILITIES	1,338,654	1,793,486	
STOCKHOLDERS' EQUITY:			
Common stock, \$0.10 par value per share, 8,000,000 shares authorized, 3,261,148 shares issued as of June 30, 2015 and December 31, 2014		326,115	
Capital in excess of par value	10,082,781	10,042,305	
Accumulated deficit	(1,427)	(574,567	)
Treasury stock, at cost, 220,114 and 234,114 shares as of June 30, 2015 and December 31, 2014, respectively	(481,527)	(512,154	)
Accumulated other comprehensive loss	(22,243)	(23,331	)
Total stockholders' equity	9,903,699	9,258,368	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$11,242,353	\$11,051,854	

The accompanying notes are an integral part of these financial statements.

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## **ImmuCell Corporation**

# (Unaudited)

## STATEMENTS OF OPERATIONS

	For the Three-Month		For the Six-Month	
	Periods Ended June 30, 2015 2014		Periods End 2015	ded June 30, 2014
Product sales Costs of goods sold Gross margin	\$1,960,363 829,789 1,130,574	\$ 1,539,719 661,196 878,523	\$5,061,853 2,080,355 2,981,498	\$ 3,621,470 1,593,052 2,028,418
Sales and marketing expenses Administrative expenses Product development expenses Operating expenses	316,286 328,546 271,759 916,591	262,688 313,830 760,672 1,337,190	705,188 639,851 602,424 1,947,463	547,993 571,650 1,354,881 2,474,524
NET OPERATING INCOME (LOSS)	213,983	(458,667)	1,034,035	(446,106)
Other expenses, net	6,498	15,980	11,948	27,387
INCOME (LOSS) BEFORE INCOME TAXES	207,485	(474,647)	1,022,087	(473,493)
Income tax expense (benefit)	113,427	(179,866)	448,947	(165,377)
NET INCOME (LOSS)	\$94,058	(\$ 294,781 )	\$573,140	(\$ 308,116 )
Weighted average common shares outstanding: Basic Diluted	3,034,539 3,155,663	3,027,034	3,030,962	3,026,968