Compass Diversified Holdings Form 10-Q May 07, 2014 Table of Contents

# **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2014

Or

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

## **COMPASS DIVERSIFIED HOLDINGS**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of 001-34927 (Commission 57-6218917 (I.R.S. employer

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incorporation or organization)

file number)

identification number)

# COMPASS GROUP DIVERSIFIED HOLDINGS LLC

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

001-34926 (Commission 20-3812051 (I.R.S. employer

incorporation or organization)

file number) Sixty One Wilton Road identification number)

Second Floor

Westport, CT 06880

(203) 221-1703

# (Address, including zip code, and telephone number, including area code, of registrant s principal executive offices)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $x = No^{-1}$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definitions of large accelerated filer , accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act

Large accelerated filer "

Accelerated filer

Х

Non-accelerated filer "Smaller Reporting Company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of May 1, 2014, there were 48,300,000 shares of Compass Diversified Holdings outstanding.

# **COMPASS DIVERSIFIED HOLDINGS**

# **QUARTERLY REPORT ON FORM 10-Q**

# For the period ended March 31, 2014

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#### NOTE TO READER

In reading this Quarterly Report on Form 10-Q, references to:

the Trust and Holdings refer to Compass Diversified Holdings;

businesses, operating segments, subsidiaries and reporting units refer to, collectively, the businesses controlled by the Company;

the Company refer to Compass Group Diversified Holdings LLC;

the Manager refer to Compass Group Management LLC ( CGM );

the initial businesses refer to, collectively, Staffmark Holdings, Inc. (Staffmark), Crosman Acquisition Corporation, Compass AC Holdings, Inc. (ACI or Advanced Circuits) and Silvue Technologies Group, Inc.;

the 2012 acquisition refer to the acquisition of Arnold Magnetic Technologies Holdings Corporation (Arnold or Arnold Magnetics);

the Trust Agreement refer to the amended and restated Trust Agreement of the Trust dated as of November 1, 2010;

the Credit Facility refer to a credit agreement (as amended) with a group of lenders led by Toronto Dominion (Texas) LLC, as agent, which provides for the Revolving Credit Facility and the Term Loan Facility;

the Revolving Credit Facility refer to the \$320 million Revolving Credit Facility provided by the Credit Facility that matures in April 2017;

the Term Loan Facility refer to the \$279.0 million Term Loan Facility, as of March 31, 2014, provided by the Credit Facility that matures in October 2017;

the LLC Agreement refer to the fourth amended and restated operating agreement of the Company dated as of January 1, 2012; and

we, us and our refer to the Trust, the Company and the businesses together.

#### FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, contains both historical and forward-looking statements. We may, in some cases, use words such as project, predict, believe, anticipate, plan, expect, estimate, intend, should, potentially, or may, or other words that convey uncertainty of future events or outcomes to identify these forward-looking statements. Forward-looking statements in this Quarterly Report on Form 10-Q are subject to a number of risks and uncertainties, some of which are beyond our control, including, among other things:

our ability to successfully operate our businesses on a combined basis, and to effectively integrate and improve future acquisitions;

our ability to remove CGM and CGM s right to resign;

our organizational structure, which may limit our ability to meet our dividend and distribution policy;

our ability to service and comply with the terms of our indebtedness;

our cash flow available for distribution and reinvestment and our ability to make distributions in the future to our shareholders;

our ability to pay the management fee and profit allocation if and when due;

our ability to make and finance future acquisitions;

our ability to implement our acquisition and management strategies;

the regulatory environment in which our businesses operate;

trends in the industries in which our businesses operate;

changes in general economic or business conditions or economic or demographic trends in the United States and other countries in which we have a presence, including changes in interest rates and inflation;

environmental risks affecting the business or operations of our businesses;

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our and CGM s ability to retain or replace qualified employees of our businesses and CGM;

costs and effects of legal and administrative proceedings, settlements, investigations and claims; and

extraordinary or force majeure events affecting the business or operations of our businesses. Our actual results, performance, prospects or opportunities could differ materially from those expressed in or implied by the forward-looking statements. Additional risks of which we are not currently aware or which we currently deem immaterial could also cause our actual results to differ.

In light of these risks, uncertainties and assumptions, you should not place undue reliance on any forward-looking statements. The forward-looking events discussed in this Quarterly Report on Form 10-Q may not occur. These forward-looking statements are made as of the date of this Quarterly Report on Form 10-Q. We undertake no obligation to publicly update or revise any forward-looking statements to reflect subsequent events or circumstances, whether as a result of new information, future events or otherwise, except as required by law.

# PART I

## FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

# **Compass Diversified Holdings**

## **Condensed Consolidated Balance Sheets**

(in thousands)	larch 31, 2014 naudited)	De	cember 31, 2013
Assets			
Current assets:			
Cash and cash equivalents	\$ 86,622	\$	113,229
Accounts receivable, less allowances of \$3,758 at March 31, 2014 and \$3,424 at			
December 31, 2013	129,563		111,736
Inventories	168,598		152,948
Prepaid expenses and other current assets	22,630		21,220
Total current assets	407,413		399,133
Property, plant and equipment, net	71,477		68,059
Goodwill	259,982		246,611
Intangible assets, net	336,334		310,359
Deferred debt issuance costs, less accumulated amortization of \$4,731 at March 31,			
2014 and \$4,161 at December 31, 2013	7,918		8,217
Other non-current assets	13,058		12,534
Total assets	\$ 1,096,182	\$	1,044,913
Liabilities and stockholders equity			
Current liabilities:			
Accounts payable	\$ 66,623	\$	62,539
Accrued expenses	50,845		55,590
Due to related party	4,330		4,528
Current portion, long-term debt	5,350		2,850
Other current liabilities	4,050		4,623
Total current liabilities	131,198		130,130
Deferred income taxes	59,192		60,024
Long-term debt, less original issue discount	319,471		280,389
Other non-current liabilities	23,831		5,435
Total liabilities	533,692		475,978

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Stockholders equity		
Trust shares, no par value, 500,000 authorized; 48,300 shares issued and		
outstanding at March 31, 2014 and December 31, 2013	725,453	725,453
Accumulated other comprehensive income	684	693
Accumulated deficit	(265,333)	(252,761)
Total stockholders equity attributable to Holdings	460,804	473,385
Noncontrolling interest	101,686	95,550
Total stockholders equity	562,490	568,935
Total liabilities and stockholders equity	\$ 1,096,182	\$ 1,044,913

See notes to condensed consolidated financial statements.

# **Compass Diversified Holdings**

# **Condensed Consolidated Statements of Operations**

# (unaudited)

	Three mor Marc 2014	
(in thousands, except per share data)		
Net sales	\$246,048	\$241,567
Cost of sales	169,696	165,194
Gross profit	76,352	76,373
Operating expenses:		
Selling, general and administrative expense	46,173	41,209
Supplemental put expense		6,396
Management fees	4,735	4,316
Amortization expense	7,349	7,630
Operating income	18,095	16,822
Other income (expense):		
Interest income	9	2
Interest expense	(4,581)	(5,341)
Amortization of debt issuance costs	(570)	(485)
Other income, net	184	327
Income before income taxes	13,137	11,325
Provision for income taxes	5,764	7,699
Net income	7,373	3,626
Less: Net income attributable to noncontrolling interest	2,714	2,032
Net income attributable to Holdings	\$ 4,659	\$ 1,594

Basic and fully diluted net income per share attributable to Holdings (refer to Note J)	\$ 0.08	\$	0.03
Weighted average number of shares of trust stock outstanding basic and fully diluted	48,300	2	48,300
Cash distributions declared per share (refer to Note J)	\$ 0.36	\$	0.36

See notes to condensed consolidated financial statements.

# **Compass Diversified Holdings**

# **Condensed Consolidated Statements of Comprehensive Income**

# (unaudited)

	Three mon Marc	
	2014	2013
(in thousands)		
Net income	\$ 7,373	\$ 3,626
Other comprehensive income (loss)		
Foreign currency translation and other	(9)	(718)
Total comprehensive income, net of tax	\$ 7,364	\$ 2,908

See notes to condensed consolidated financial statements.

# **Compass Diversified Holdings**

# Condensed Consolidated Statement of Stockholders Equity

# (unaudited)

(in thousands)	Number of Shares	Amount	Co Accumulated Deficit	Accum. Other omprehensive Income (Loss)	Stockholders Equity Attrib. to Holdings	Non- Controlling Interest	Total Stockholders Equity
Balance January 1,		7 mount	Denen	(L033)	Holdings	Interest	Equity
2014	48,300	\$725,453	\$ (252,761)	\$ 693	\$ 473,385	\$ 95,550	\$ 568,935
Net income	.0,000	<i><i><i>ϕ</i></i>, <i>20</i>, <i>100</i></i>	4,659	<i>ф</i> 0,0	4,659	2,714	7,373
Other comprehensive			,		,	,	,
loss foreign currency	/						
translation and other				(9)	(9)		(9)
Option activity					. ,		
attributable to							
noncontrolling							
shareholders						3,579	3,579
Effect of subsidiary							
stock option exercise			157		157	(157)	
Distributions paid			(17,388)		(17,388)		(17,388)
Balance March 31,							
2014	48,300	\$725,453	\$ (265,333)	\$ 684	\$ 460,804	\$ 101,686	\$ 562,490

See notes to condensed consolidated financial statements.

# **Compass Diversified Holdings**

## **Condensed Consolidated Statements of Cash Flows**

# (unaudited)

(in thousands)20142013Cash flows from operating activities:Net income\$ 7,373\$ 3,626Adjustments to reconcile net income to net cash provided by operating activities:Depreciation expense4,6363,981Amortization expense7,3497,630Amortization of debt issuance costs and original issue discount864845Supplemental put expense6,3960,396Unrealized (gain) loss on interest rate and foreign currency derivatives92(385)Noncontrolling stockholder stock based compensation1,3651,301Excess tax benefit from subsidiary stock options(1,061)0Deferred taxes(594)(857)Other(53)(71)Charges in operating assets and liabilities, net of acquisition:(15,652)(18,130)Increase in accounts receivable(15,652)(18,130)Increase in prepaid expenses and other current assets(3,274)(187)Increase (decrease) in accounts payable and accrued expenses(22)17,987Net cash (used in) provided by operating activities:(6,040)20,126Cash flows from investing activities:(42,297)93Purchases of property and equipment(3,631)(3,328)Proceeds from sale of businesses9393Payment of interest rate swap(495)93
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Proceeds from sale of businesses 93
Payment of interest rate swap (495)
Other investing activities 7
Net cash used in investing activities(46,416)(3,235)
Cash flows from financing activities:
Borrowings under credit facility 59,000 15,000
Repayments under credit facility (17,713) (12,637)
Distributions paid (17,388) (17,388)
Net proceeds provided by noncontrolling shareholders 1,156
Distributions paid to noncontrolling shareholders