# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

$x$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 22, 2013.
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ .

## SPARTAN STORES, INC.

(Exact Name of Registrant as Specified in Its Charter)

## Edgar Filing: SPARTAN STORES INC - Form 10-Q

| Michigan <br> (State or Other Jurisdiction of |  | 38-0593940 <br> (I.R.S. Employer |
| :---: | :---: | :---: |
| Incorporation or Organization) |  | Identification No.) |
| $85076^{\text {th }}$ Street, S.W. |  |  |
| $\text { P.O. Box } 8700$ |  |  |
| Grand Rapids, Michigan <br> (Address of Principal Executive Offices) |  | $\begin{gathered} 49518 \\ \text { (Zip Code) } \end{gathered}$ |
|  | (616) 878-2000 |  |

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ${ }^{*}$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule $12 \mathrm{~b}-2$ of the Exchange Act.

## FORWARD-LOOKING STATEMENTS

The matters discussed in this Quarterly Report on Form 10-Q, in our press releases and in our website-accessible conference calls with analysts and investor presentations include forward-looking statements about the plans, strategies, objectives, goals or expectations of Spartan Stores, Inc. and subsidiaries ( Spartan Stores ). These forward-looking statements are identifiable by words such as expects, anticipates, plans, believe estimates, guidance, outlook or is confident that a particular occurrence or event began, will, may, could, should or will likely appears to have occurred, or will continue in the future, that a development is an opportunity, a priority, a strategy, or initiative or similar stated expectations. Accounting estimates, such as those described under the heading Critical Accounting Policies in Part I, Item 2 of this Form $10-\mathrm{Q}$, are inherently forward-looking. Our asset impairment, restructuring cost provisions and fair value measurements are estimates and actual costs may be more or less than these estimates and differences may be material. You should not place undue reliance on these forward-looking statements, which speak only as of the date of the Quarterly Report, release, presentation, or statement.

In addition to other risks and uncertainties described in connection with the forward-looking statements contained in this Quarterly Report on Form 10-Q, Spartan Stores Annual Report on Form 10-K for the year ended March 30, 2013 (in particular, you should refer to the discussion of Risk Factors in Item 1A of our Annual Report on Form 10-K) and other periodic reports filed with the Securities and Exchange Commission, there are many important factors that could cause actual results to differ materially. Our ability to maintain and improve our retail-store performance; assimilate acquired stores or merged businesses; maintain or grow sales; respond successfully to competitors, the weak economic environment or changing consumer behavior; maintain or increase gross margin; anticipate and successfully respond to openings of competitors; maintain or improve customer and supplier relationships; realize expected benefits of new customer relationships or capital investments, new retail banner, loyalty program, warehouse consolidation, and store openings; realize growth opportunities; expand our customer base; realize expected synergies; reduce operating costs; generate cash; continue to meet the terms of our debt covenants; continue to pay dividends and repurchase shares; and implement the other programs, initiatives, plans, priorities, strategies, objectives, goals or expectations described in this Quarterly Report, our other reports or presentations, our press releases and our public comments is not certain and will be affected by changes in economic conditions generally or in the markets and geographic areas that we serve, adverse effects of the changing food and distribution industries and other factors including, but not limited to, those discussed below.

Anticipated future sales are subject to competitive pressures from many sources. Our Distribution and Retail businesses compete with many distributors, supercenters, warehouse discount stores, supermarkets and other retail stores selling food and related products, pharmacies and product manufacturers. Future sales will be dependent on the number of retail stores that we own and operate, our ability to retain and add to the retail stores to whom we distribute, competitive pressures in the retail industry generally and our geographic markets specifically, our ability to implement effective new marketing and merchandising programs and unseasonable weather conditions. Competitive pressures in these and other business segments may result in unexpected reductions in sales volumes, product prices or service fees.

Our operating and administrative expenses, and as a result, our net earnings and cash flows, may be adversely affected by changes in costs associated with, among other factors: difficulties in the operation of our business segments; future business acquisitions; adverse effects on business relationships with independent retail grocery store customers; difficulties in the retention or hiring of employees; labor stoppages or disputes; business and asset divestitures; increased transportation or fuel costs; current or future lawsuits and administrative proceedings; and losses or financial difficulties of customers or suppliers. Our future costs for pension and postretirement benefit costs may be adversely affected by changes in actuarial assumptions and methods, investment policy, actual investment return, the total amount of lump-sum payments to plan participants which could trigger settlement accounting and the composition of the group of employees and retirees covered, changes in our business that result in a withdrawal liability under multi-employer plans, the actions, contributions and financial condition of other employers who participate in multi-employer plans to which we contribute and the funding levels of these plans. Our future income tax expense, and as a result, our net earnings and cash flows, could be adversely affected by changes in tax laws and related interpretations. Our accounting estimates could change and the actual effects of changes in accounting principles could deviate from our estimates due to changes in facts, assumptions, or acceptable methods and actual results may vary materially from our estimates. Our operating and administrative expenses, net earnings and cash flow could also be adversely affected by changes in our sales mix. Our ongoing cost
reduction initiatives and changes in our marketing and merchandising programs may not be as successful as anticipated. Acts of terrorism, war, natural disaster, fire, accident, and severe weather may adversely affect the availability of and our ability to operate our warehouses and other facilities, and may adversely affect consumer buying behavior, fuel costs, shipping and transportation costs, product cost inflation or deflation and its impact on LIFO expense. General economic conditions and unemployment, particularly in Michigan, government assistance programs, health care reform, or other circumstances beyond our control, may adversely affect consumer buying behavior. A combination of the aforementioned factors, coupled with prolonged general economic weakness, could result in goodwill and other long-lived asset impairment charges.

Our future interest expense and income also may differ from current expectations, depending upon, among other factors: the amount of additional borrowings; changes in our borrowing agreements; changes in the interest rate environment; changes in accounting pronouncements; and changes in the amount of fees received or paid. The availability of our secured loan agreement depends on compliance with the terms of the loan agreement and financial stability of the banking community.

Although Spartan Stores and Nash Finch Company have signed a definitive merger agreement, there is no assurance that they will complete the proposed merger. The merger agreement will terminate if the companies do not receive the necessary approval of Spartan Stores shareholders or Nash Finch s stockholders and government approvals, or if any other conditions to closing are not satisfied. The availability of the loans intended to refinance existing credit facilities of Spartan Stores and Nash Finch in connection with the merger is subject to the satisfaction of certain conditions set forth in the commitment letter relating to such loans, which is not assured and not all of which are within Spartan Stores control. Additional risks and uncertainties related to the proposed merger include, but are not limited to, the successful integration of Spartan Stores and Nash Finch s business and the combined company s ability to compete in the highly competitive grocery distribution, retail grocery and military and exchange distribution channels.

This section is intended to provide meaningful cautionary statements. This should not be construed as a complete list of all economic, competitive, governmental, technological and other factors that could adversely affect our expected consolidated financial position, results of operations or liquidity. Additional risks and uncertainties not currently known to Spartan Stores or that Spartan Stores currently believes are immaterial also may impair its business, operations, liquidity, financial condition and prospects. We undertake no obligation to update or revise our forward-looking statements to reflect developments that occur or information obtained after the date of this Quarterly Report.

## SPARTAN STORES, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)
(Unaudited)

|  | June 22, <br> $\mathbf{2 0 1 3}$ | March 30, <br> $\mathbf{2 0 1 3}$ |
| :--- | ---: | ---: | ---: |
| Assets |  |  |
| Current assets | 4,163 | $\$ \mathbf{6 , 0 9 7}$ |
| Cash and cash equivalents | 60,087 | 60,979 |
| Accounts receivable, net | 135,126 | 124,657 |
| Inventories, net | 10,037 | 10,822 |
| Prepaid expenses | 1,202 | 1,304 |
| Other current assets | 1,558 |  |
| Deferred taxes on income | 2,310 |  |
| Total current assets | 212,173 |  |
| Goodwill | 246,665 | 206,169 |
| Other, net | 64,344 |  |
| Property and equipment, net | 269,109 | 64,532 |
|  | 272,126 |  |
| Total assets | $\$ 792,291$ | $\$ 789,667$ |

## Liabilities and Shareholders Equity

| Current liabilities |  |  |
| :---: | :---: | :---: |
| Accounts payable | \$ 129,680 | \$ 120,651 |
| Accrued payroll and benefits | 32,311 | 38,356 |
| Accrued income taxes | 1,309 | 6,132 |
| Other accrued expenses | 24,152 | 23,784 |
| Current maturities of long-term debt and capital lease obligations | 3,937 | 4,067 |
| Total current liabilities | 191,389 | 192,990 |
| Long-term liabilities |  |  |
| Deferred income taxes | 81,226 | 80,578 |
| Postretirement benefits | 14,262 | 14,092 |
| Other long-term liabilities | 18,905 | 20,476 |
| Long-term debt and capital lease obligations | 148,031 | 145,876 |
| Total long-term liabilities | 262,424 | 261,022 |
| Commitments and contingencies (Note 5) |  |  |
| Shareholders equity |  |  |
| Common stock, voting, no par value; 50,000 shares authorized; 21,896 and 21,751 shares outstanding | 146,468 | 146,564 |
| Preferred stock, no par value, 10,000 shares authorized; no shares outstanding |  |  |
| Accumulated other comprehensive loss | $(13,481)$ | $(13,687)$ |
| Retained earnings | 205,491 | 202,778 |
| Total shareholders equity | 338,478 | 335,655 |
| Total liabilities and shareholders equity | \$ 792,291 | \$ 789,667 |

See accompanying notes to condensed consolidated financial statements.

Edgar Filing: SPARTAN STORES INC - Form 10-Q
-4-

# SPARTAN STORES, INC. AND SUBSIDIARIES <br> <br> CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS 

 <br> <br> CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS}

## (In thousands, except per share data)

(Unaudited)

|  | 12 Weeks Ended |  |
| :---: | :---: | :---: |
|  | June 22, 2013 | June 23, 2012 |
| Net sales | \$ 612,405 | \$ 603,912 |
| Cost of sales | 487,129 | 482,192 |
| Gross profit | 125,276 | 121,720 |
| Operating expenses |  |  |
| Selling, general and administrative | 114,353 | 110,007 |
| Restructuring and asset impairment charges | 987 |  |
| Total operating expenses | 115,340 | 110,007 |
| Operating earnings | 9,936 | 11,713 |
| Other income and expenses |  |  |
| Interest expense | 2,265 | 3,156 |
| Other, net | (9) | (48) |
| Total other income and expenses | 2,256 | 3,108 |
| Earnings before income taxes and discontinued operations | 7,680 | 8,605 |
| Income taxes | 2,896 | 2,529 |
| Earnings from continuing operations | 4,784 | 6,076 |
| Loss from discontinued operations, net of taxes | (101) | (73) |
| Net earnings | \$ 4,683 | \$ 6,003 |
| Basic earnings per share: |  |  |
| Earnings from continuing operations | \$ 0.22 | \$ 0.28 |
| Loss from discontinued operations | (0.01)* | (0.01)* |
| Net earnings | \$ 0.21 | \$ 0.27 |
| Diluted earnings per share: |  |  |
| Earnings from continuing operations | \$ 0.22 | \$ 0.28 |
| Loss from discontinued operations | (0.01)* | (0.01)* |
| Net earnings | \$ 0.21 | \$ 0.27 |
| Weighted average shares outstanding: |  |  |
| Basic | 21,810 | 21,853 |
| Diluted | 21,892 | 21,939 |
| See accompanying notes to condensed consolidated financial st |  |  |

## * Includes Rounding

## SPARTAN STORES, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)
(Unaudited)

|  | $\mathbf{1 2}$ Weeks Ended <br> June 22, <br> June 23, <br> $\mathbf{2 0 1 3}$ |  |
| :--- | :---: | :---: |
| Net earnings | $\$ 4,683$ | $\$ 6,003$ |
| Other comprehensive income, before tax |  |  |
| Recognition of pension and postretirement benefits actuarial loss | 336 |  |
| Total other comprehensive income, before tax |  | 336 |
| Income tax related to items of other comprehensive income | $(130)$ |  |
| Comprehensive income | $\$ 4,889$ | $\$ 6,003$ |

See accompanying notes to condensed consolidated financial statements.

## SPARTAN STORES, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS EQUITY

(In thousands)
(Unaudited)

|  | Accumulated Other |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares Outstanding | $\begin{aligned} & \text { Common } \\ & \text { Stock } \end{aligned}$ |  | rehensive <br> Loss | Retained Earnings | Total |
| Balance March 30, 2013 | 21,751 | \$ 146,564 | \$ | $(13,687)$ | \$ 202,778 | \$ 335,655 |
| Net earnings |  |  |  |  | 4,683 | 4,683 |
| Other comprehensive income |  |  |  | 206 |  | 206 |
| Dividends - \$0.09 per share |  |  |  |  | $(1,970)$ | $(1,970)$ |
| Stock-based employee compensation |  | 1,042 |  |  |  | 1,042 |
| Issuances of common stock and related tax benefit on stock option exercises and bonus plan | 7 | 79 |  |  |  | 79 |
| Issuances of restricted stock and related income tax benefits | 210 | (50) |  |  |  | (50) |
| Cancellations of restricted stock | (72) | $(1,167)$ |  |  |  | $(1,167)$ |
| Balance June 22, 2013 | 21,896 | \$ 146,468 | \$ | $(13,481)$ | \$ 205,491 | \$ 338,478 |

See accompanying notes to condensed consolidated financial statements.

## SPARTAN STORES, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)
(Unaudited)

|  | 12 Weeks Ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 22, } \\ 2013 \end{gathered}$ | June 23, $2012$ |
| Cash flows from operating activities |  |  |
| Net earnings | \$ 4,683 | \$ 6,003 |
| Loss from discontinued operations | 101 | 73 |
| Earnings from continuing operations | 4,784 | 6,076 |
| Adjustments to reconcile net earnings to net cash provided by (used in) operating activities: |  |  |
| Restructuring and asset impairment charges | 987 |  |
| Convertible debt interest |  | 890 |
| Depreciation and amortization | 9,424 | 9,015 |
| LIFO expense | 764 | 790 |
| Postretirement benefits expense (income) | 37 | (52) |
| Deferred taxes on income | 1,230 | 3,862 |
| Stock-based compensation expense | 1,042 | 1,366 |
| Excess tax benefit on stock compensation | (85) | (199) |
| Other, net | (16) | 24 |
| Changes in operating assets and liabilities: |  |  |
| Accounts receivable | 784 | $(2,663)$ |
| Inventories | $(11,233)$ | $(33,447)$ |
| Prepaid expenses | 725 | $(4,598)$ |
| Other assets | 91 | (194) |
| Accounts payable | 11,391 | 20,009 |
| Accrued payroll and benefits | $(7,794)$ | $(8,069)$ |
| Postretirement benefits | (88) | (122) |
| Accrued income taxes | $(4,768)$ | $(12,352)$ |
| Other accrued expenses and other liabilities | 142 | 476 |
| Net cash provided by (used in) operating activities | 7,417 | $(19,188)$ |
| Cash flows from investing activities |  |  |
| Purchases of property and equipment | $(9,241)$ | $(6,544)$ |
| Net proceeds from the sale of assets | 99 |  |
| Other | (110) | (52) |
| Net cash used in investing activities | $(9,252)$ | $(6,596)$ |
| Cash flows from financing activities |  |  |
| Proceeds from revolving credit facility | 133,320 | 63,283 |
| Payments on revolving credit facility | $(130,166)$ | $(43,393)$ |
| Share repurchase |  | $(10,855)$ |
| Repayment of other long-term debt | $(1,130)$ | (893) |
| Financing fees paid | (27) | $(1,260)$ |
| Excess tax benefit on stock compensation | 85 | 199 |
| Proceeds from exercise of stock options | 45 | 64 |
| Dividends paid | $(1,970)$ | $(1,680)$ |
| Net cash provided by financing activities | 157 | 5,465 |
| Cash flows from discontinued operations |  |  |

Net cash used in operating activities(256)(64)Net cash used in discontinued operations(256)(64)
Net decrease in cash and cash equivalents ..... $(1,934)$ ..... $(20,383)$
Cash and cash equivalents at beginning of period ..... 6,097 ..... 26,476
Cash and cash equivalents at end of period \$ 4,163 ..... \$ 6,093See accompanying notes to condensed consolidated financial statements.

## SPARTAN STORES, INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1

## Basis of Presentation and Significant Accounting Policies

The accompanying unaudited Condensed Consolidated Financial Statements (the financial statements ) include the accounts of Spartan Stores, Inc. and its subsidiaries ( Spartan Stores ). All significant intercompany accounts and transactions have been eliminated.

In the opinion of management, the accompanying financial statements, taken as a whole, contain all adjustments, which are of a normal recurring nature, necessary to present fairly the financial position of Spartan Stores as of June 22, 2013, and the results of its operations and cash flows for the interim periods presented. Interim results are not necessarily indicative of results for a full year.

## Note 2

## Recently Issued Accounting Standards

In July 2012, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) No. 2012-02, Intangibles-Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment. ASU No. 2012-02 permits an entity to first assess qualitative factors to determine whether certain events and circumstances exist that indicate it is more likely than not that an indefinite-lived intangible asset is impaired. The more likely than not threshold is defined as having a likelihood of more than 50 percent. If as a result of the qualitative assessment it is determined that it is not more likely than not that the indefinite-lived intangible asset is impaired, then Spartan Stores is not required to take further action and calculate the fair value of a reporting unit. ASU No. 2012-02 was effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. The adoption did not have an impact on the financial statements.

In February 2013, the FASB issued ASU No. 2013-02, Reporting Amounts Reclassified Out of Accumulated Other Comprehensive Income . ASU No. 2013-02 requires companies to provide additional information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, companies are required to present, either on the face of the financial statements or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective lines of net income. The amendments are effective prospectively for reporting periods beginning after December 15, 2012. This ASU does not change the requirements for reporting net income or other comprehensive income. Because the standard only affects the presentation of comprehensive income and does not affect what is included in comprehensive income, this standard did not have a material effect on Spartan Stores financial statements.

## Note 3

## Restructuring and Asset Impairment

Restructuring and asset impairment charges for the first quarter of fiscal 2014 included in the Condensed Consolidated Statements of Earnings consisted of an asset impairment charge of approximately $\$ 1.0$ million for an underperforming store and fuel center in the Retail segment.

The following table provides the activity of restructuring costs for the 12 weeks ended June 22, 2013. Accrued restructuring costs recorded in the Condensed Consolidated Balance Sheets are included in Other accrued expenses in Current liabilities and Other long-term liabilities in Long-term liabilities based on when the obligations are expected to be paid.

| (In thousands) |  |
| :--- | :---: |
| Balance at March 30, 2013 | $\$ 7,975$ |
| Changes in estimates | $(206)(\mathrm{a})$ |
| Accretion expense | 70 |
| Payments | $(443)$ |
| Balance at June 22, 2013 | $\$ 7,396$ |

(a) Goodwill was reduced by $\$ 0.2$ million as a result of these changes in estimates as the initial charges for certain stores were established in the purchase price allocations for previous acquisitions.
Included in the liability are lease obligations recorded at the present value of future minimum lease payments, calculated using a risk-free interest rate, and related ancillary costs from the date of closure to the end of the remaining lease term, net of estimated sublease income.

## Note 4

## Fair Value Measurements

Financial instruments include cash and cash equivalents, accounts and notes receivable, accounts payable and long-term debt. The carrying amounts of cash and cash equivalents, accounts and notes receivable, and accounts payable approximate fair value because of the short-term nature of these financial instruments. At June 22, 2013 and March 30, 2013 the estimated fair value and the book value of our debt instruments were as follows:

| (In thousands) | June 22, <br> $\mathbf{2 0 1 3}$ | March 30, <br> $\mathbf{2 0 1 3}$ |
| :--- | ---: | ---: | ---: |
| Book value of debt instruments: | $\$ 3,937$ | $\$ 4,067$ |
| Current maturities of long-term debt and capital lease obligations | 148,031 | 145,876 |
| Long-term debt and capital lease obligations |  |  |
|  | 151,968 | 149,943 |
| Total book value of debt instruments | 154,321 | 152,758 |
| Fair value of debt instruments | $\$ 2,353$ | $\$ 2,815$ |

The estimated fair value of debt is based on market quotes for instruments with similar terms and remaining maturities (level 2 valuation techniques described below).

ASC 820 prioritizes the inputs to valuation techniques used to measure fair value into the following hierarchy:
Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
Level 3: Unobservable inputs for the asset or liability, reflecting the reporting entities own assumptions about the assumptions that market participants would use in pricing.

## Note 5

## Commitments and Contingencies

Various lawsuits and claims, arising in the ordinary course of business, are pending or have been asserted against Spartan Stores. While the ultimate effect of such actions cannot be predicted with certainty, management believes that their outcome will not result in a material effect on the consolidated financial position, operating results or liquidity of Spartan Stores.

## Edgar Filing: SPARTAN STORES INC - Form 10-Q

Spartan Stores contributes to the Teamsters Central States multi-employer pension plan based on obligations arising from its collective bargaining agreement covering its warehouse union associates. This plan provides retirement benefits to participants based on their service to contributing employers. The benefits are paid from assets held in
trust for that purpose. Trustees are appointed by employers and unions; however, Spartan Stores is not a trustee. The trustees typically are responsible for determining the level of benefits to be provided to participants as well as for such matters as the investment of the assets and the administration of the plan. Spartan Stores will continue contributions to the Central States, Southeast and Southwest Areas Pension Fund under the terms outlined in the Primary Schedule of Central States Rehabilitation Plan. This schedule requires an increase in employer contributions of 4\% over the previous year s contribution in fiscal years 2014-2016.

Based on the most recent information available to Spartan Stores, we believe that the present value of actuarial accrued liabilities in this multi-employer plan significantly exceeds the value of the assets held in trust to pay benefits. Because we are one of a number of employers contributing to this plan, it is difficult to ascertain what the exact amount of the underfunding would be, although we anticipate that our contributions to this plan will increase each year. Spartan believes that funding levels have not changed significantly since year-end. To reduce this under funding we expect meaningful increases in expense as a result of required incremental multi-employer pension plan contributions over the years. Any adjustment for withdrawal liability will be recorded when it is probable that a liability exists and can be reasonably determined.

## Note 6

## Associate Retirement Plans

The following table provides the components of net periodic pension and postretirement benefit costs for the first quarter ended June 22, 2013 and June 23, 2012:

| (In thousands) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12 Weeks Ended | Pension Benefits |  | SERP Benefits |  | Postretirement Benefits |  |  |  |
|  | June 22, 2013 | $\begin{aligned} & \text { June } 23, \\ & 2012 \end{aligned}$ | $\begin{aligned} & \text { June } 22, \\ & 2013, \end{aligned}$ | $\begin{gathered} \text { June } 23, \\ 2012 \end{gathered}$ |  | $\text { ne } 22,$ |  |  |
| Service cost | \$ | \$ | \$ | \$ | \$ | 60 | \$ | 45 |
| Interest cost | 517 | 597 | 7 | 10 |  | 87 |  | 93 |
| Expected return on plan assets | (944) | $(1,038)$ |  |  |  |  |  |  |
| Amortization of prior service cost |  |  |  |  |  | (12) |  | (13) |
| Recognized actuarial net loss | 300 | 295 | 7 | 7 |  | 41 |  | 32 |
| Net periodic (benefit) cost | \$ (127) | \$ (146) | \$ 14 | \$ 17 | \$ |  | \$ |  |

No contributions have been made to the pension plan in fiscal 2014. No further contribution payments are required to be made in fiscal 2014 to meet the minimum pension funding requirements.

As previously stated in Note 5, Spartan Stores contributes to the Central States, Southeast and Southwest Areas Pension Fund ( Fund ) (EIN 7456500 ) at a pro rata fraction of $1 \%$ of total contributions. Spartan Store s employer contributions during fiscal 2013 totaled $\$ 8.2$ million, which Fund administrators represent is less than $5 \%$ of total employer contributions to the Fund.

## Note 7

## Other Comprehensive Income or Loss

Spartan Stores reports comprehensive income or loss in accordance with ASU 2012-13, Comprehensive Income, in the financial statements. Total comprehensive income is defined as all changes in shareholders equity during a period, other than those resulting from investments by and distributions to shareholders. Generally, for Spartan Stores, total comprehensive income equals net earnings plus or minus adjustments for pension and other postretirement benefits.

While total comprehensive income is the activity in a period and is largely driven by net earnings in that period, accumulated other comprehensive income or loss ( AOCI ) represents the cumulative balance of other comprehensive income, net of tax, as of the balance sheet date. For Spartan Stores, AOCI is the cumulative balance related to pension and other postretirement benefits.

During the first quarter of fiscal 2014, $\$ 0.3$ million was reclassified from AOCI to the Condensed Consolidated Statement of Earnings, of which $\$ 0.2$ million increased selling, general and administrative expenses and $\$ 0.1$ million reduced income taxes.

## Note 8

## Income Taxes

The effective income tax rate was $37.7 \%$ and $29.4 \%$ for the first quarter of fiscal 2014 and 2013, respectively. The difference from the Federal statutory rate for fiscal 2014 was due primarily to state income taxes, partially offset by tax credits. The difference from the Federal statutory rate for fiscal 2013 was primarily the result of changes to the state of Michigan tax laws. Income tax expense in the first quarter of fiscal 2013 includes a $\$ 0.7$ million after-tax benefit due to these changes. Excluding this item the effective tax rate was $37.6 \%$.

## Note 9

## Stock-Based Compensation

Spartan Stores has two shareholder-approved stock incentive plans that provide for the granting of incentive stock options, non-qualified stock options, stock appreciation rights, restricted stock, restricted stock units, stock awards, and other stock-based awards to directors, officers and other key associates.

Spartan Stores accounts for stock-based compensation awards in accordance with the provisions of ASC Topic 718 which requires that share-based payment transactions be accounted for using a fair value method and the related compensation cost recognized in the condensed consolidated financial statements over the period that an employee is required to provide services in exchange for the award. Spartan Stores recognized stock-based compensation expense (net of tax) of $\$ 0.7$ million ( $\$ 0.03$ per diluted share) and $\$ 0.8$ million ( $\$ 0.04$ per diluted share) for the first quarters ended June 22, 2013 and June 23, 2012, respectively, as a component of Operating expenses and Income taxes in the Condensed Consolidated Statements of Earnings.

The following table summarizes activity in the share-based compensation plans for the first quarters ended June 22, 2013:

|  | Shares Under Options | Weighted <br> Average Exercise Price |  | Restricted Stock Awards | Weighted Average Grant-Date Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at March 30, 2013 | 653,471 | \$ | 18.82 | 546,182 | \$ | 16.59 |
| Granted |  |  |  | 210,708 |  | 17.65 |
| Exercised/Vested | $(3,625)$ |  | 2.32 | $(225,600)$ |  | 16.94 |
| Cancelled/Forfeited | $(2,750)$ |  | 2.29 |  |  |  |
| Outstanding at June 22, 2013 | 647,096 | \$ | 18.98 | 531,290 | \$ | 16.86 |
| Vested and expected to vest in the future at June 22, 2013 | 647,096 | \$ | 18.98 |  |  |  |
| Exercisable at June 22, 2013 | 647,096 | \$ | 18.98 |  |  |  |

There were no stock options granted during the first quarters ended June 22, 2013 and June 23, 2012.

As of June 22, 2013, total unrecognized compensation cost related to non-vested share-based awards granted under our stock incentive plans was $\$ 8.1$ million for restricted stock. The remaining compensation costs not yet recognized are expected to be recognized over a weighted average period of 2.7 years for restricted stock. All compensation costs related to stock options has been recognized.

Note 10

## Discontinued Operations

Results of the discontinued operations are excluded from the accompanying notes to the financial statements for all periods presented, unless otherwise noted. There were no operations that were reclassified to discontinued operations during the first quarter of fiscal 2014.

## Note 11

## Supplemental Cash Flow Information

Non-cash financing activities include the issuance of restricted stock to employees and directors of $\$ 3.7$ million and $\$ 3.8$ million for the first quarters ended June 22, 2013 and June 23, 2012, respectively. Non-cash investing activities include capital expenditures recorded in current liabilities of $\$ 1.2$ million and $\$ 4.0$ million for the year-to-date periods ended June 22, 2013 and June 23, 2012, respectively. In the first quarter ended June 23, 2012, Spartan Stores entered into capital lease agreements totaling $\$ 2.8$ million.

## Note 12

## Operating Segment Information

The following tables set forth information about Spartan Stores by operating segment:

| (In thousands) | Distribution | Retail | Total |
| :--- | ---: | ---: | ---: |
| $\mathbf{1 2}$ Weeks Ended June 22, 2013 | $\$ 258,574$ | $\$ 353,831$ | $\$ 612,405$ |
| Net sales | 150,760 |  | 150,760 |
| Inter-segment sales | 2,094 | 7,397 | 9,491 |
| Depreciation and amortization | 5,693 | 4,243 | 9,936 |
| Operating earnings | 2,742 | 6,499 | 9,241 |
| Capital expenditures | $\$ 258,348$ | $\$ 345,564$ | $\$ 603,912$ |
| $\mathbf{1 2}$ Weeks Ended June 23, 2012 | 149,624 |  | 149,624 |
| Net sales | 1,959 | 6,711 | 8,670 |
| Inter-segment sales | 7,822 | 3,891 | 11,713 |
| Depreciation and amortization | 1,430 | 5,114 | 6,544 |
| Operating earnings |  |  |  |


|  | June 22, 2013 | March 30, 2013 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Total assets | $\$ 262,650$ | $\$$ | 254,326 |  |
| Distribution | 524,306 | 529,840 |  |  |
| Retail | 5,335 |  | 5,501 |  |
| Discontinued operations | $\$$ |  |  |  |
| Total |  | 792,291 | $\$$ | 789,667 |

The following table presents sales by type of similar product and services:

|  | 12 Weeks Ended |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: |
| (Dollars in thousands) | June 22, 2013 |  |  |  |  | June 22, 2012 |
| Non-perishables $^{(1)}$ | $\$ 296,441$ | $48.4 \%$ | $\$ 292,696$ | $48.5 \%$ |  |  |
| Perishables ${ }^{(2)}$ | 222,891 | 36.4 | 219,656 | 36.4 |  |  |
| Pharmacy | 47,866 | 7.8 | 49,761 | 8.2 |  |  |
| Fuel | 45,207 | 7.4 | 41,799 | 6.9 |  |  |
|  |  |  |  |  |  |  |
| Consolidated net sales | $\$ 612,405$ | $100 \%$ | $\$ 603,912$ | $100 \%$ |  |  |

${ }^{(1)}$ Consists primarily of general merchandise, grocery, beverages, snacks and frozen foods.
(2) Consists primarily of produce, dairy, meat, bakery, deli, floral and seafood.

## Note 13

## Company-Owned Life Insurance

Spartan Stores holds variable universal life insurance policies on certain key associates. The company-owned policies have annual premium payments of $\$ 0.8$ million. The net cash surrender value of approximately $\$ 3.3$ million and $\$ 2.4$ million at June 22, 2013 and June 23, 2012, respectively, is recorded on the balance sheet in Other Long-term Assets. These policies have an aggregate amount of life insurance coverage of approximately $\$ 15$ million.

## Note 14

## Subsequent Event

On July 21, 2013, Spartan Stores entered into an Agreement and Plan of Merger providing for the merger of Spartan Stores and Nash Finch Company. Additional information regarding this merger can be found in Spartan Stores Form 8-K Current Report filed on July 22, 2013.

On July 24, 2013 a class action suit was commenced in Minnesota state court by Gordon Greenblatt against Nash-Finch Company, its board of directors, and Spartan Stores, Inc. The suit claims that the Nash-Finch board breached their fiduciary duties by approving the merger transaction, and asserts that Spartan Stores aided and abetted this asserted breach of fiduciary duty. The suit seeks an injunction against consummation of the merger, as well as an order that the defendants be directed to repay to Nash-Finch all damages it has incurred by virtue of the asserted breaches of fiduciary duty.

ITEM 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

## Executive Overview

Spartan Stores is a leading regional grocery distributor and grocery retailer, operating principally in Michigan, Indiana and Ohio.
We operate two reportable business segments: Distribution and Retail. Our Distribution segment provides a full line of grocery, general merchandise, health and beauty care, frozen and perishable items to approximately 390 independently owned grocery locations and our 102 corporate owned stores. Our Retail segment operates 102 retail supermarkets in Michigan including D\&W Fresh Markets, Family Fare Supermarkets, Glen s Markets, VG s Food and Pharmacy, Forest Hills Foods and Valu Land. In addition, our retail segment operates 30 fuel centers/convenience stores, generally adjacent to our supermarket locations. Our retail supermarkets have a neighborhood market focus to distinguish them from supercenters.

Our sales and operating performance vary with seasonality. Our first and fourth quarters are typically our lowest sales quarters and therefore operating results are generally lower during these two quarters. Additionally, these two quarters can be affected by the timing of the Easter holiday, which results in a strong sales period. Many northern Michigan stores are dependent on tourism, which is affected by the economic environment and seasonal weather patterns, including, but not limited to, the amount and timing of snowfall during the winter months and the range of temperature during the summer months. Typically all quarters are 12 weeks, except for our third quarter, which is 16 weeks and includes the Thanksgiving and Christmas holidays.

## Results of Operations

| (Unaudited) | Percentage of Net Sales |  | Percentage Change |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 22, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { June 23, } \\ 2012 \end{gathered}$ | Fiscal 2013 / <br> Fiscal 2012 |
| Net sales | 100.00 | 100.0 | 1.4 |
| Gross margin | 20.5 | 20.1* | 2.9 |
| Selling, general and administrative expenses | 18.7 | 18.2 | 4.0 |
| Restructuring and asset impairment | 0.2 |  | ** |
| Operating earnings | 1.6 | 1.9 | (15.2) |
| Other income and expenses | 0.3* | 0.5 | (27.4) |
| Earnings before income taxes and discontinued operations | 1.3 | 1.4 | (10.8) |
| Income taxes | 0.5 | 0.4 | 14.5 |
| Earnings from continuing operations | 0.8 | 1.0 | (21.3) |
| Earnings from discontinued operations, net of taxes | 0.0 | 0.0 | ** |
| Net earnings | 0.8 | 1.0 | (22.0) |

* Difference due to rounding
** Percentage change is not meaningful
Adjusted Operating Earnings

Adjusted operating earnings is a non-GAAP operating financial measure that the Company defines as operating earnings plus or minus adjustments for items that do not reflect the ongoing operating activities of the Company and costs associated with the closing of operational locations.

The Company believes that adjusted operating earnings provide a meaningful representation of its operating performance for the Company. The Company considers adjusted operating earnings as an additional way to measure operating performance on an ongoing basis. Adjusted operating earnings is meant to reflect the ongoing operating performance of all of its retail stores and wholesale operations; consequently, it excludes the impact of items that could be considered non-operating or non-core in nature, and also excludes the contributions of activities classified as

## Edgar Filing: SPARTAN STORES INC - Form 10-Q

discontinued operations. Because adjusted operating earnings is a performance measure that management uses to allocate resources, assess performance against its peers and evaluate overall performance, the Company believes it provides useful information for investors. In addition, securities analysts, fund managers and other shareholders and stakeholders that communicate with the Company request its operating financial results in adjusted operating earnings format.

Adjusted operating earnings is not a measure of performance under accounting principles generally accepted in the United States of America, and should not be considered as a substitute for operating earnings, cash flows from operating activities and other income or cash flow statement data. The Company s definition of adjusted operating earnings may not be identical to similarly titled measures reported by other companies.

## Edgar Filing: SPARTAN STORES INC - Form 10-Q

Following is a reconciliation of Operating earnings to adjusted operating earnings for the first quarters ended June 22, 2013 and June 23, 2012.

| (Unaudited) (In thousands) | 12 Weeks <br> Ended <br> June 22, <br> 2013 |  | 12 Weeks <br> Ended <br> June 23, <br> 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating earnings | \$ | 9,936 |  | 11,713 |
| Add: |  |  |  |  |
| Asset impairment and restructuring charges |  | 987 |  |  |
| Professional fees related to merger transaction |  | 1,836 |  |  |
| Professional fees related to tax planning |  |  |  | 108 |
| Adjusted operating earnings |  | 12,759 |  | 11,821 |
| Reconciliation of operating earnings to adjusted operating earnings by segment: |  |  |  |  |
| Retail: |  |  |  |  |
| Operating earnings | \$ | 4,243 | \$ | 3,891 |
| Add: |  |  |  |  |
| Asset impairment and restructuring charges |  | 987 |  |  |
| Adjusted operating earnings | \$ | 5,230 | \$ | 3,891 |
| Distribution: |  |  |  |  |
| Operating earnings | \$ | 5,693 | \$ | 7,822 |
| Add: |  |  |  |  |
| Professional fees related to merger transaction |  | 1,836 |  |  |
| Professional fees related to tax planning |  |  |  | 108 |
| Adjusted operating earnings | \$ | 7,529 | \$ | 7,930 |

## Adjusted Earnings from Continuing Operations

Adjusted earnings from continuing operations is a non-GAAP operating financial measure that we define as earnings from continuing operations plus or minus adjustments for items that do not reflect the ongoing operating activities of the Company and costs associated with the closing of operational locations.

We believe that adjusted earnings from continuing operations provides a meaningful representation of our operating performance for the Company. We consider adjusted earnings from continuing operations as an additional way to measure operating performance on an ongoing basis. Adjusted earnings from continuing operations is meant to reflect the ongoing operating performance of all of our retail stores and wholesale operations; consequently, it excludes the impact of items that could be considered non-operating or non-core in nature, and also excludes the contributions of activities classified as discontinued operations. We believe that adjusted earnings from continuing operations provides useful information for our investors because it is a performance measure that management uses
to allocate resources, assess performance against its peers and evaluate overall performance. In addition, securities analysts, fund managers and other shareholders and stakeholders that communicate with us request our operating financial results in adjusted earnings from continuing operations format.

Adjusted earnings from continuing operations is not a measure of performance under accounting principles generally accepted in the United States of America, and should not be considered as a substitute for net earnings, cash flows from operating activities and other income or cash flow statement data. Our definition of adjusted earnings from continuing operations may not be identical to similarly titled measures reported by other companies.

Following is a reconciliation of Earnings from continuing operations to adjusted earnings from continuing operations for the first quarters ended June 22, 2013 and June 23, 2012.

| (Unaudited) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands, except per share data) | First Quarter |  |  |  |  |  |
|  | June 22, 2013 |  |  | June 23, 2012 |  |  |
|  | Earnings |  |  |  | Earningsfrom |  |
|  | Earnings | continuing |  | Earnings | continuing |  |
|  | from |  | rations | from |  |  |
|  | continuing operations |  |  | continuing operations |  |  |
| Earnings from continuing operations | \$ 4,784 | \$ | 0.22 | \$ 6,076 | \$ | 0.28 |
| Adjustments, net of taxes: |  |  |  |  |  |  |
| Restructuring and asset impairment charges | 615 |  | 0.03 |  |  |  |
| Professional fees related to merger transaction | 1,144 |  | 0.05 |  |  |  |
| Impact of state tax law changes* |  |  |  | (642) |  | (0.03) |
| Adjusted earnings from continuing operations | \$ 6,543 | \$ | 0.30 | \$ 5,434 | \$ | 0.25 |

* $\$ 0.7$ million benefit included in income tax expense and $\$ 0.1$ million expense included in selling, general and administrative expenses.


## Adjusted EBITDA

Consolidated Adjusted EBITDA is a non-GAAP operating financial measure that we define as net earnings from continuing operations plus depreciation and amortization, and other non-cash items including imputed interest, deferred (stock) compensation, the LIFO provision, as well as adjustments for items that do not reflect our ongoing operating activities and costs associated with the closing of operational locations, interest expense and the provision for income taxes to the extent deducted in the computation of Net Earnings.

We believe that Adjusted EBITDA provides a meaningful representation of our operating performance for Spartan Stores as a whole and for our operating segments. We consider Adjusted EBITDA as an additional way to measure operating performance on an ongoing basis. Adjusted EBITDA is meant to reflect the ongoing operating performance of all of our retail stores and wholesale operations; consequently, it excludes the impact of items that could be considered non-operating or non-core in nature, and also excludes the contributions of activities classified as discontinued operations. Because Adjusted EBITDA is a performance measure that management uses to allocate resources, assess performance against its peers, and evaluate overall performance, we believe it provides useful information for our investors. In addition, securities analysts, fund managers and other shareholders and stakeholders that communicate with us request our operating financial results in Adjusted EBITDA format.

Adjusted EBITDA is not a measure of performance under accounting principles generally accepted in the United States of America, and should not be considered as a substitute for net earnings, cash flows from operating activities and other income or cash flow statement data. Our definition of Adjusted EBITDA may not be identical to similarly titled measures reported by other companies.

Following is a reconciliation of net earnings to Adjusted EBITDA for the first quarters ended June 22, 2013 and June 23, 2012.

|  | First Quarter |  |
| :--- | :---: | :---: |
| (In thousands) | June 23, | June 22, |
| Net earnings | 2013 | 2012 |
| Add: | 4,683 | $\$, 003$ |
| Discontinued operations | 101 |  |
| Income taxes | 2,896 | 2,529 |
| Interest expense | 2,265 | 3,156 |
| Non-operating expense | $(9)$ | $(48)$ |
|  | 9,936 | 11,713 |
| Operating earnings | 9,491 | 8,670 |
| Add: | 764 | 790 |
| Depreciation and amortization | 987 |  |
| LIFO expense | 1,836 |  |
| Restructuring and asset impairment charges | 803 | 1,469 |
| Professional fees related to merger transaction | $\$ 23,817$ | $\$ 22,642$ |

## Reconciliation of operating earnings to adjusted EBITDA by segment:

| Retail: | $\$ 4,243$ | $\$ 3,891$ |
| :--- | ---: | ---: |
| Operating earnings | 7,397 | 6,711 |
| Add: | 425 | 424 |
| Depreciation and amortization | 987 | 770 |
| LIFO expense | 385 | 713,437 |
| Restructuring and asset impairment charges |  | $\$ 11,796$ |
| Non-cash stock compensation and other | $\$ 5,693$ | $\$ 7,822$ |
| Adjusted EBITDA | 2,094 | 1,959 |
| Distribution: | 339 | 366 |
| Operating earnings | 1,836 | 418 |
| Add: |  | 699 |
| Depreciation and amortization | $\$ 10,380$ | $\$ 10,846$ |

Net Sales Net sales for the quarter ended June 22, 2013 ( first quarter ) increased $\$ 8.5$ million, or $1.4 \%$, from $\$ 603.9$ million in the quarter ended June 23, 2012 ( prior year first quarter ) to $\$ 612.4$ million.

Net sales for the first quarter in our Retail segment increased $\$ 8.2$ million, or $2.4 \%$, from $\$ 345.6$ million in the prior year first quarter to $\$ 353.8$ million.

The first quarter increase was primarily due to the impact from an acquisition of a single store and adjacent fuel center late in the third quarter of fiscal 2013, new Valu Land store openings and higher retail fuel prices, partially offset by a decrease in comparable store sales of $2.9 \%$, excluding fuel. Comparable store sales were negatively impacted by 90 basis points due to the calendar shift of the Easter holiday selling week out of the first quarter of fiscal 2014 and into the fourth quarter of fiscal 2013, the cycling of the launch of the price-freeze campaign in the prior year first quarter, unseasonably cold weather in the first quarter compared to unseasonably warm weather in the prior year first quarter and the continued conversion from branded to generic drugs in our pharmacy operations We define a retail store as comparable when it is in operation for 14 periods (a period is four weeks), and we include remodeled, expanded and relocated stores in comparable stores.

Edgar Filing: SPARTAN STORES INC - Form 10-Q
-17-

Net sales for the first quarter in our Distribution segment increased $\$ 0.3$ million, or $0.1 \%$, from $\$ 258.3$ million in the prior year first quarter to $\$ 258.6$ million. The slight first quarter increase was primarily due to net new business of $\$ 8.1$ million, partially offset by the elimination of sales to a store acquired from a former customer and lower sales to existing independent customers. Sales were negatively impacted by the calendar shift of the Easter holiday selling week out of the first quarter of fiscal 2014 and into the fourth quarter of fiscal 2013 by approximately $\$ 1.0$ million.

Gross Profit Gross profit represents sales less cost of sales, which include purchase costs and vendor allowances. Vendor allowances that relate to our buying and merchandising activities consist primarily of promotional allowances, which are generally allowances on purchased quantities and, to a lesser extent, slotting allowances, which are billed to vendors for our merchandising costs, such as setting up warehouse infrastructure. Vendor allowances associated with product cost are recognized as a reduction in cost of sales when the product is sold. Lump sum payments received for multi-year contracts are amortized over the life of the contracts based on contractual terms.

Gross profit for the first quarter increased $\$ 3.6$ million, or $2.9 \%$, from $\$ 121.7$ million in the prior year first quarter to $\$ 125.3$ million. As a percent of net sales, gross margin for the first quarter increased to $20.5 \%$ from $20.1 \%$. The increased gross profit rate was primarily the result of improvement in the retail segment due to the cycling of the launch of the price-freeze campaign in the prior year.

Selling, General and Administrative Expenses Selling, general and administrative ( SG\&A ) expenses consist primarily of salaries and wages, employee benefits, warehousing costs, store occupancy costs, shipping and handling, utilities, equipment rental, depreciation and other administrative costs.

SG\&A expenses for the first quarter increased $\$ 4.4$ million, or $4.0 \%$, from $\$ 110.0$ million in the prior year first quarter to $\$ 114.4$ million. As a percent of net sales, SG\&A expenses were $18.7 \%$ for the first quarter compared to $18.2 \%$ in the prior year first quarter. The dollar increase was due primarily to $\$ 1.8$ million in professional fees related to the previously disclosed merger transaction, increased incentive compensation, health care inflation, higher retail store labor due to higher sales and increased depreciation and amortization expense due to our capital investment plan. The increase as a percent of sales was primarily due to the merger related professional fees, increased incentive compensation expense, health care and depreciation and amortization expense. Excluding the $\$ 1.8$ million in merger related professional fees, SG\&A expenses for the first quarter increased $\$ 2.5$ million, or $2.3 \%$, from $\$ 110.0$ million in the prior year first quarter to $\$ 112.5$ million and as a percent of sales, SG\&A expenses were $18.4 \%$ for the first quarter compared to $18.2 \%$ in the prior year first quarter.

Restructuring and Asset Impairment Restructuring and asset impairment in the first quarter consisted primarily of an asset impairment charge of an underperforming supermarket and related fuel center. The asset impairment charge was a result of new competition against this store and fuel center and its impact on forecasted financial performance.

Interest Expense Interest expense decreased $\$ 0.9$ million, or $28.2 \%$, from $\$ 3.2$ million in the prior year first quarter to $\$ 2.3$ million. The decrease in interest expense was due primarily to the repurchase of the Convertible Senior Notes in fiscal 2013 and lower average borrowings.

Income Taxes The effective income tax rate was $37.7 \%$ and $29.4 \%$ for the first quarter and the prior year first quarter, respectively. The difference from the Federal statutory rate in the first quarter was primarily due to state income taxes, partially offset by tax credits. The difference from the Federal statutory rate for the prior year first quarter was primarily the result of changes to the state of Michigan tax laws. The prior year first quarter income tax expense includes a $\$ 0.7$ million after-tax benefit due to these changes. Excluding this item, the effective tax rate for the prior year first quarter was $37.6 \%$.

## Discontinued Operations

Certain of our retail and grocery distribution operations have been recorded as discontinued operations. Results of the discontinued operations are excluded from the accompanying notes to the condensed consolidated financial statements for all periods presented, unless otherwise noted.

## Liquidity and Capital Resources

The following table summarizes our consolidated statements of cash flows for the first quarter and prior year first quarter:

| (In thousands) | June 22, 2013 | June 23, 2012 |  |
| :--- | :---: | :---: | :---: |
| Net cash provided by (used in) operating activities | $\$$ | 7,417 | $\$(19,188)$ |
| Net cash used in investing activities | $(9,252)$ | $(6,596)$ |  |
| Net cash provided by financing activities | 157 | 5,465 |  |
| Net cash used in discontinued operations | $(256)$ | $(64)$ |  |
|  |  | $(1,934)$ | $(20,383)$ |
| Net decrease in cash and cash equivalents | 6,097 | 26,476 |  |
| Cash and cash equivalents at beginning of period |  |  |  |
| Cash and cash equivalents at end of period | $\$$ | 4,163 | $\$$ |

Net cash provided by (used in) operating activities increased from the prior year first quarter primarily due to the timing of seasonal working capital requirements, lower income tax payments and prior year first quarter payments of $\$ 5.0$ million related to new customer supply agreements.

Net cash used in investing activities increased during the first quarter primarily due to capital expenditures which increased $\$ 2.7$ million to $\$ 9.2$ million as a result of timing of payments. Of this amount, our Retail and Distribution segments utilized $70.3 \%$ and $29.7 \%$, respectively. Expenditures during the first quarter were primarily related to one major store remodel, one new Valu Land store, progress payments related to the implementation of automated guided vehicles in our grocery distribution warehouse and several minor store remodels. We expect capital expenditures to range from $\$ 39.0$ million to $\$ 42.0$ million for fiscal 2014.

Net cash provided by financing activities in the first quarter resulted primarily from net proceeds from the revolving credit facility of $\$ 3.2$ million, substantially offset by dividends paid of $\$ 2.0$ million and repayment of long-term borrowings of $\$ 1.1$ million. In the prior year first quarter, net cash provided by financing activities resulted primarily from net proceeds from the revolving credit facility of $\$ 19.9$ million, partially offset by share repurchases of $\$ 10.9$ million, dividends paid of $\$ 1.7$ million, financing fees paid of $\$ 1.3$ million and repayment of long-term borrowings of $\$ 0.9$ million. The increase in dividends paid was due to a $12.5 \%$ increase in dividends from $\$ 0.08$ per share to $\$ 0.09$ per share that was approved by the Board of Directors and announced on May 17, 2013. Although we expect to continue to pay a quarterly cash dividend, adoption of a dividend policy does not commit the Board of Directors to declare future dividends. Each future dividend will be considered and declared by the Board of Directors at its discretion. Whether the Board of Directors continues to declare dividends and repurchase shares depends on a number of factors, including our future financial condition and profitability and compliance with the terms of our credit facilities. Our current maturities of long-term debt and capital lease obligations at June 22, 2013 are $\$ 3.9$ million. Our ability to borrow additional funds is governed by the terms of our credit facilities.

Net cash used in discontinued operations includes the net cash flows of our discontinued operations and consists primarily of the payment of closed store lease costs and other liabilities partially offset by sublease income.

Our principal sources of liquidity are cash flows generated from operations and our senior secured revolving credit facility which has maximum available credit of $\$ 200.0$ million. As of June 22, 2013, our senior secured revolving credit facility had outstanding borrowings of $\$ 50.8$ million, maximum availability of $\$ 148.7$ million and available borrowings of $\$ 128.7$ million which exceeds the minimum excess availability levels, as defined in the credit agreement. The revolving credit facility matures December 2017, and is secured by substantially all of our assets. We believe that cash generated from operating activities and available borrowings under the credit facility will be sufficient to meet anticipated requirements for working capital, capital expenditures, dividend payments, and
senior note debt redemption and debt service obligations for the foreseeable future. However, there can be no assurance that our business will continue to generate cash flow at or above current levels or that we will maintain our ability to borrow under our credit facility. Additionally, we anticipate refinancing our revolving credit agreement under a new facility when the proposed merger described in Note 14 is consummated.

Our current ratio increased to 1.11:1.00 at June 22, 2013 from 1.07:1.00 at March 30, 2013 and our investment in working capital increased to $\$ 20.8$ million at June 22, 2013 from $\$ 13.2$ million at March 30, 2013 principally due to inventory investment. Our net debt to total capital ratio was 0.30:1.00 at June 22, 2013 and March 30, 2013.

Total net long-term debt is a non-GAAP financial measure that is defined as long-term debt and capital lease obligations plus current maturities of long-term debt and capital lease obligations less cash and cash equivalents. The Company believes investors find the information useful because it reflects the amount of long term debt obligations that are not covered by available cash and temporary investments.

Following is a reconciliation of long-term debt and capital lease obligations to total net long-term debt and capital lease obligations as of June 22, 2013 and March 30, 2013.

|  | June 22, | March 30, |
| :--- | :---: | :---: |
| (In thousands) | 2013 | 2013 |
| Current maturities of long-term debt and capital lease obligations | $\$, 937$ | $\$ 4,067$ |
| Long-term debt and capital lease obligations | 148,031 | 145,876 |
|  |  |  |
| Total debt | 151,968 | 149,943 |
| Cash and cash equivalents | $(4,163)$ | $(6,097)$ |
|  |  |  |
| Total net long-term debt | $\$ 147,805$ | $\$ 143,846$ |

For information on contractual obligations, see our Annual Report on Form 10-K for the fiscal year ended March 30, 2013. At June 22, 2013, there have been no material changes to our significant contractual obligations outside the ordinary course of business.

## Ratio of Earnings to Fixed Charges

For purposes of calculating the ratio of earnings to fixed charges under the terms of the Senior Notes, earnings consist of net earnings, as adjusted under the terms of the Senior Notes indenture, plus income tax expense, fixed charges and non-cash charges, less cash payments relating to non-cash charges added back to net earnings in prior periods. Fixed charges consist of interest cost, including capitalized interest, and amortization of debt issue costs. Our ratio of earnings to fixed charges was 8.42:1.00 for the four quarters ended June 22, 2013.

## Off-Balance Sheet Arrangements

We had letters of credit totaling $\$ 0.6$ million outstanding and unused at June 22, 2013. The letters of credit are maintained primarily to support payment or deposit obligations. We pay a commission of approximately $2 \%$ on the face amount of the letters of credit.

## Critical Accounting Policies

This discussion and analysis of our financial condition and results of operations is based upon our consolidated financial statements. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts. On an ongoing basis, we evaluate our estimates, including those related to bad debts, inventories, intangible assets, assets held for sale, long-lived assets, income taxes, self-insurance reserves, restructuring and asset impairment costs, retirement benefits, stock-based compensation and contingencies and litigation. We base our estimates on historical experience and on various other assumptions and factors that we believe to be reasonable under the circumstances. Based on our ongoing review, we make adjustments we consider appropriate under the facts and circumstances. We have discussed the development,
selection and disclosure of these estimates with the Audit Committee. The accompanying condensed consolidated financial statements are prepared using the same critical accounting policies discussed in our Annual Report on Form 10-K for the fiscal year ended March 30, 2013.

## Recently Issued Accounting Standards

In July 2012, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) No. 2012-02,
Intangibles-Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment. ASU No. 2012-02 permits an entity to first assess qualitative factors to determine whether certain events and circumstances exist that indicate it is more likely than not that an indefinite-lived intangible asset is impaired. The more likely than not threshold is defined as having a likelihood of more than 50 percent. If as a result of the qualitative assessment it is determined that it is not more likely than not that the indefinite-lived intangible asset is impaired, then Spartan Stores is not required to take further action and calculate the fair value of a reporting unit. ASU No. 2012-02 was effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. This standard did not have an impact on our consolidated financial statements.

In February 2013, the FASB issued ASU No. 2013-02, Reporting Amounts Reclassified Out of Accumulated Other Comprehensive Income . ASU No. 2013-02 requires companies to provide additional information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, companies are required to present, either on the face of the financial statements or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective lines of net income. The amendments are effective prospectively for reporting periods beginning after December 15, 2012. This ASU does not change the requirements for reporting net income or other comprehensive income. Because the standard only affects the presentation of comprehensive income and does not affect what is included in comprehensive income, this standard did not have a material effect on our consolidated financial statements.

## ITEM 3. Quantitative and Qualitative Disclosure about Market Risk

There have been no material changes in market risk of Spartan Stores from the information provided under Part II, Item 7A, Quantitative and Qualitative Disclosure About Market Risk , of the Company s Annual Report on Form 10-K for the fiscal year ended March 30, 2013.

## ITEM 4. Controls and Procedures

An evaluation of the effectiveness of the design and operation of Spartan Stores disclosure controls and procedures (as currently defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) was performed as of June 22, 2013 (the Evaluation Date ). This evaluation was performed under the supervision and with the participation of Spartan Stores management, including its Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ). Spartan Stores management, including the CEO and CFO, concluded that Spartan Stores disclosure controls and procedures were effective as of the Evaluation Date to ensure that material information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in the reports that we file or submit under the Securities and Exchange Act of 1934 is accumulated and communicated to management, including our principal executive and principal financial officers as appropriate to allow for timely decisions regarding required disclosure. During the first quarter there was no change in Spartan Stores internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, Spartan Stores internal control over financial reporting.

## PART II

## OTHER INFORMATION

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information regarding Spartan Stores purchases of its own common stock during the first quarter. On May 17, 2011, the Board of Directors authorized a five-year share repurchase program for up to $\$ 50$ million of the Spartan Stores common stock. Spartan Stores did not repurchase shares of common stock under this program during the quarter ended June 22, 2013. The approximate dollar value of shares that may yet be purchased under the repurchase plan was $\$ 26.2$ million as of June 22, 2013. All employee transactions are under associate stock compensation plans. These may include: (1) shares of Spartan Stores, Inc. common stock delivered in satisfaction of the exercise price and/or tax withholding obligations by holders of employee stock options who exercised options, and (2) shares submitted for cancellation to satisfy tax withholding obligations that occur upon the vesting of the restricted shares. The value of the shares delivered or withheld is determined by the applicable stock compensation plan.

## Spartan Stores, Inc. Purchases of Equity Securities

|  | Total Number | Average |
| :---: | :---: | :---: |
|  | of Shares | Price Paid |
| Period | Purchased | per Share |
| March 31 April 27, 2013 |  |  |
| Employee Transactions |  | \$ |
| April 28 May 25, 2013 |  |  |
| Employee Transactions | 72,310 | \$ 16.12 |
| May 26 June 22, 2013 |  |  |
| Employee Transactions |  | \$ |
| Total for First Quarter ended June 22, 2013 |  |  |
| Employee Transactions | 72,310 | \$ 16.12 |

## ITEM 6. Exhibits

The following documents are filed as exhibits to this Quarterly Report on Form 10-Q:

## Exhibit Number

2.1
101.INS XBRL Instance Document*
3.1 Restated Articles of Incorporation of Spartan Stores, Inc. Previously filed as an exhibit to Spartan Stores Quarterly Report on Form 10-Q for the quarter ended January 1, 2011. Here incorporated by reference.
3.2 Bylaws of Spartan Stores, Inc., as amended. Previously filed as an exhibit to Spartan Stores Quarterly Report on Form $10-\mathrm{Q}$ for the quarter ended September 10, 2011. Here incorporated by reference.
4.1 Indenture dated December 6, 2012 by and among Spartan Stores, Inc., The Bank of New York Mellon Trust Company, N.A., as Trustee, and the Company s subsidiaries as Guarantors. Previously filed as an exhibit to the Company s Current Report on Form 8-K on December 6, 2012. Here incorporated by reference.
10.2 Form of restricted stock award to non-executive directors.
10.3 Form of fiscal 2014 Incentive Award under the Spartan Stores, Inc. Executive Cash Incentive Plan of 2010.
10.4 Commitment Letter dated July 21, 2013 issued by Wells Fargo Bank, National Association and Bank of America N.A. and Merrill Lynch, Pierce, Fenner \& Smith Incorporated. Previously filed as an exhibit to the Company s Current Report on Form 8-K on July 22, 2013. Here incorporated by reference.
31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
$32.1 \quad$ Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.SCH XBRL Taxonomy Extension Schema Document*
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document*
101.LAB XBRL Taxonomy Extension Label Linkbase Document*
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document*
101.DEF XBRL Taxonomy Extension Definition Linkbase Document*

Document
Agreement and Plan of Merger dated July 21, 2013. Previously filed as an exhibit to the Company s Current Report on Form 8-K on July 22, 2013. Here incorporated by reference.

Form of $6.625 \%$ Senior Notes Due 2016. Previously filed as an exhibit to the Company s Current Report on Form 8-K on December 6, 2012. Here incorporated by reference.

Form of restricted stock award to executive officers. on Form 8-K on July 22, 2013. Here incorporated by reference.

* Pursuant to Regulation S-T, this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.


## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## SPARTAN STORES, INC.

## (Registrant)

By /s/ David M. Staples
David M. Staples

Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer and duly
authorized to sign for Registrant)
-25-

## EXHIBIT INDEX

Exhibit Number
2.1
4.1
3.1 Restated Articles of Incorporation of Spartan Stores, Inc. Previously filed as an exhibit to Spartan Stores Quarterly Report on Form 10-Q for the quarter ended January 1, 2011. Here incorporated by reference.
3.2 Bylaws of Spartan Stores, Inc., as amended. Previously filed as an exhibit to Spartan Stores Quarterly Report on Form 10-Q for the quarter ended September 10, 2011. Here incorporated by reference.

Document
Agreement and Plan of Merger dated July 21, 2013. Previously filed as an exhibit to the Company s Current Report on Form 8-K on July 22, 2013. Here incorporated by reference.

Indenture dated December 6, 2012 by and among Spartan Stores, Inc., The Bank of New York Mellon Trust Company, N.A., as Trustee, and the Company s subsidiaries as Guarantors. Previously filed as an exhibit to the Company s Current Report on Form 8-K on December 6, 2012. Here incorporated by reference.
Form of $6.625 \%$ Senior Notes Due 2016. Previously filed as an exhibit to the Company s Current Report on Form 8-K on December 6, 2012. Here incorporated by reference.

Form of restricted stock award to executive officers.
Form of restricted stock award to non-executive directors.
Form of fiscal 2014 Incentive Award under the Spartan Stores, Inc. Executive Cash Incentive Plan of 2010.
Commitment Letter dated July 21, 2013 issued by Wells Fargo Bank, National Association and Bank of America N.A. and Merrill Lynch, Pierce, Fenner \& Smith Incorporated. Previously filed as an exhibit to the Company s Current Report on Form 8-K on July 22, 2013. Here incorporated by reference.
Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
XBRL Instance Document*
XBRL Taxonomy Extension Schema Document*
XBRL Taxonomy Extension Calculation Linkbase Document*
XBRL Taxonomy Extension Label Linkbase Document*
XBRL Taxonomy Extension Presentation Linkbase Document*
XBRL Taxonomy Extension Definition Linkbase Document*

* Pursuant to Regulation S-T, this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

