ROYAL BANK OF SCOTLAND GROUP PLC Form 6-K August 03, 2007 <u>Table of Contents</u>

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16

of the Securities Exchange Act of 1934

For the month of August 2007

Commission File Number: 001-10306

The Royal Bank of Scotland Group plc

Business House F, Level 2

RBS, Gogarburn, PO Box 1000

Edinburgh EH12 1HQ, DEPOT CODE: 045

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes " No x

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

The following information was issued as Company announcements, in London, England and is furnished pursuant to General Instruction B to the General Instructions to Form 6-K:

Interim Results 2007

Interim Results

for the half year ended

30 June 2007

THE ROYAL BANK OF SCOTLAND GROUP plc

CONTENTS

2007 First half highlight	Page
2007 First half highlights	3
Results summary	4
Group Chief Executive s review	5
Summary consolidated income statement	8
Financial review	9
Description of business	11
Divisional performance Corporate Markets - Global Banking & Markets - UK Corporate Banking Retail Markets - Retail - Wealth Management Ulster Bank Citizens RBS Insurance Manufacturing Central items	13 14 15 17 18 19 21 22 23 25 27 28
Average balance sheet	29
Average interest rates, yields, spreads and margins	30
Condensed consolidated income statement	31
Condensed consolidated balance sheet	32
Overview of condensed consolidated balance sheet	33
Condensed consolidated statement of recognised income and expense	35
Condensed consolidated cash flow statement	36
Notes	37
Analysis of income, expenses and impairment losses	44
Regulatory ratios	45
Asset quality	
Analysis of loans and advances to customers	46
Risk elements in lending	47
<u>Market risk</u>	48
Other information	49
Forward-looking statements	50
Independent review report by the auditors	51
Restatements	52

Financial calendar

Contacts

THE ROYAL BANK OF SCOTLAND GROUP plc

2007 FIRST HALF HIGHLIGHTS

*Group operating profit up 11% to £5,106 million.

Profit after tax up 20% to £3,736 million.

Adjusted earnings per ordinary share up 21% to 38.4p.

Interim dividend up 25% to 10.1p.

Income up 8% to £14,690 million (10% at constant exchange rates).

UK income up 10% to £10.9 billion.

International income £3.8 billion, up 10% at constant exchange rates.

Cost:income ratio down to 41.4% from 41.9%.

Impairment losses improved to 0.40% of loans and advances.

At constant exchange rates, Group operating profit up 13%.

Average loans and advances to customers up 9%.

Average customer deposits up 10%.

Adjusted return on equity 19.6%, up from 18.5%.

Tier 1 capital ratio 7.4%.

Total capital ratio 12.5%.

^{*} profit before tax, purchased intangibles amortisation and integration costs.

THE ROYAL BANK OF SCOTLAND GROUP plc

RESULTS SUMMARY

	First half	First half		Full year
	2007	2006		2006
	£m	£m	Increase £m	£m
Total income	14,690	13,642	1,048	28,002
Operating expenses (1)	6,298	5,948	350	12,252
Operating profit before impairment losses (1)	5,977	5,490	487	11,292
Group operating profit (2)	5,106	4,603	503	9,414
Purchased intangibles amortisation	43	49	(6)	94
Integration costs	55	43	12	134
Profit before tax	5,008	4,511	497	9,186
Cost:income ratio (3)	41.4%	41.9%		42.1%
Basic earnings per ordinary share	37.6p	31.0p	6.6p	64.9p
Adjusted earnings per ordinary share (4)	38.4p	31.7p	6.7p	66.7p

(1) excluding purchased intangibles amortisation and integration costs.

(2) profit before tax, purchased intangibles amortisation and integration costs.

(3) the cost: income ratio is based on total income and operating expenses as defined in (1) above, and after netting operating lease depreciation against rental income.

(4) adjusted earnings per ordinary share is based on earnings adjusted for purchased intangibles amortisation and integration costs.

Sir Fred Goodwin, Group Chief Executive, said:

Diversification has enabled the Group to prosper consistently through a wide range of business, market and economic conditions. These results demonstrate the continuing value of our approach and give us confidence in our ability to deliver in the future for our customers, our people and our shareholders.

⁴

THE ROYAL BANK OF SCOTLAND GROUP plc

GROUP CHIEF EXECUTIVE S REVIEW

Our Group has consistently demonstrated its ability to deliver organic growth in income, profit and earnings per share and we have done so once again in the first half of 2007, with a strong performance from our range of diversified businesses. Total income rose to £14,690 million, up 8%, operating profit increased by 11% to £5,106 million and adjusted earnings per share by 21% to 38.4p.

Income growth has been built on increasing customer activity across our core franchises. Each of our divisions faces different market conditions, but across the Group as a whole we have grown average customer deposits by 10% and lending by 9%, demonstrating the resilience of our operating model. Adverse movements in exchange rates have affected not only Citizens but also Corporate Markets and Wealth Management. In constant currency terms, we grew income by 10% and operating profit by 13%.

We have also expanded our product capabilities and broadened our geographical footprint, with excellent results from Corporate Markets, Wealth Management and Ulster Bank. We have made particularly good progress in Asia, where we more than doubled income, benefiting from the investments we are making in building our franchise.

Income growth has been accompanied by good cost discipline. In the first half the Group cost:income ratio improved further to 41.4%. Our customer-facing divisions have directed investment towards faster-growth opportunities while tightly managing their direct costs. Our Manufacturing division held infrastructure and support cost growth to just 2% while supporting increased business volumes.

Strong credit metrics highlight our conservative risk profile across the Group, and impairment losses fell 2% to £871 million. The quality of our corporate loan portfolio remains very strong, and we believe that we have passed the peak of bad debts in the UK unsecured personal credit market. Our early action to tighten lending criteria and reduce activity in the direct loan market is now reflected in falling arrears and a 7% reduction in Retail impairment losses. Our trading book risk remains modest.

Many of our customers homes have been damaged by the severe flooding the UK has experienced over the last two months, and we have been working hard to process their claims as quickly as possible and assist them at this difficult time. This has, naturally, affected RBS Insurance s results, with June flood claims estimated to have cost a net ± 125 million. Had it not been for this factor, our Group operating profit would have grown by 16% on a constant currency basis.

Adjusted earnings per share increased by 21% to 38.4p, driven by our strong operating performance, a reduction in the number of shares in issue following last year s share buyback, and an effective tax rate of 25.4% in the first half of 2007. This tax rate includes the full impact on deferred tax of the change in the UK corporation tax rate from April 2008. Excluding this deferred tax reduction, adjusted earnings per share rose by 16%.

Adjusted return on equity improved to 19.6%, or to 18.7% excluding the deferred tax reduction.

THE ROYAL BANK OF SCOTLAND GROUP plc

GROUP CHIEF EXECUTIVE S REVIEW (continued)

Our businesses

These very good results endorse the strength of our business model and emphasise the importance of diversity in our sources of income. They also reflect the measured investments we have made over recent years to take advantage of growth opportunities across our businesses. In each of our divisions we have achieved good growth in core customer numbers, underpinning these results and strengthening our franchise for the future.

Our businesses have continued to balance volume growth against profitability, and we have maintained a more cautious approach towards a number of business segments in which we have not considered that the available returns matched the costs and risks entailed. We have, therefore, further reduced our business volumes in markets such as direct loans, intermediary mortgages and insurance partnerships, with a consequent improvement in profitability.

Global Banking & Markets has produced another strong performance, as its expanding product set and broadening geographical footprint have yielded a 19% increase in operating profit, while UK Corporate Banking has maintained its consistently good pace of growth. Ulster Bank and Wealth Management, too, have kept up their momentum, and we are continuing to invest in these high-growth businesses.

Retail Markets has continued to build its core current account franchise, providing the platform for strong growth in its savings and investments business. Lending growth has been more subdued but our cautious credit stance has produced a reduction in impairment losses, and this, together with flat underlying costs, drove a 10% increase in operating profit.

Citizens has increased its customer numbers by 5% and made significant progress in its efforts to diversify its income streams away from its traditional deposit products, with good growth in credit cards and merchant acquiring. That diversification has emphatically not included the sub-prime credit markets, and we have no regrets over our decision to avoid this segment. Average corporate lending increased by 12%, demonstrating the momentum we are building towards our objective of developing a significant corporate and commercial banking presence in the US. Operating profit rose by 2% in US dollar terms.

RBS Insurance has also performed well in the first half. Whilst its headline operating profit is lower, reflecting the £125 million net cost of the June floods, its underlying performance shows a meaningful improvement. In our own-brand businesses we have increased prices and improved risk selection while holding volumes steady, with the result that operating profit in this segment rose by 10%, excluding the flood effect. In our partnership operations, where we provide underwriting and processing services to third party distributors, we have put profitability ahead of volume, exiting some low-margin partnership contracts.

Capital

We have managed our balance sheet carefully, generating capital to fund a 9% increase in risk-weighted assets since 30 June 2006 while holding our Tier 1 ratio at 7.4%, in the middle of our target range of 7-8%. The Financial Services Authority has endorsed our Basel II programme and we will be among the small group of financial institutions permitted to use the advanced approach to credit risk management when the new capital adequacy framework comes into effect next year.

In line with our established policy, we will be paying an interim dividend equivalent to one third of the previous year s total dividend. Allowing for the bonus share issue in May, that equates to 10.1p per share, up 25%.

THE ROYAL BANK OF SCOTLAND GROUP plc

GROUP CHIEF EXECUTIVE S REVIEW (continued)

Outlook

Some of the structural headwinds we have experienced in Retail Markets, Citizens and RBS Insurance have begun to abate. The strength of our franchise coupled with the diversity of our income streams means the Group is well placed to compete as the market evolves. We remain confident of the Group s ability to continue to deliver sustainable organic growth in income, profit and earnings per share.

Sir Fred Goodwin

Group Chief Executive

THE ROYAL BANK OF SCOTLAND GROUP plc

SUMMARY CONSOLIDATED INCOME STATEMENT

FOR THE HALF YEAR ENDED 30 JUNE 2007 (unaudited)

In the income statement set out below, amortisation of purchased intangible assets and integration costs are shown separately. In the statutory income statement on page 30, these items are included in operating expenses.

	First half	First half	Full year
	2007	2006	2006
	£m	£m	£m
Net interest income	5,383	5,194	10,596
Non-interest income (excluding insurance net premium income)	6,259	5,468	11,433
Insurance net premium income	3,048	2,980	5,973
Non-interest income	9,307	8,448	17,406
Total income	14,690	13,642	28,002
Operating expenses	6,298	5,948	12,252
Profit before other operating charges	8,392	7,694	15,750
Insurance net claims	2,415	2,204	4,458
	5.077	5 400	11 202
Operating profit before impairment losses Impairment losses	5,977 871	5,490 887	11,292 1,878
impairment losses	0/1	007	1,878
Profit before tax, purchased intangibles amortisation and integration costs	5,106	4,603	9,414
Amortisation of purchased intangible assets	43	49	94
Integration costs	55	43	134
Profit before tax	5,008	4,511	9,186
Tax	1,272	1,387	2,689
	2 824	2.12.1	6 407
Profit for the period Minority interests	3,736 75	3,124 55	6,497 104
Preference dividends	106	55 91	104
reference dividends	100	91	191
Profit attributable to ordinary shareholders	3,555	2,978	6,202
Basic earnings per ordinary share (Note 4)	37.6р	31.0p	64.9p
		_	
Adjusted earnings per ordinary share (Note 4)	38.4p	31.7p	66.7p

THE ROYAL BANK OF SCOTLAND GROUP plc

FINANCIAL REVIEW

Profit

Profit before tax was up 11%, from £4,511 million to £5,008 million, reflecting strong organic income growth in Corporate Markets, Wealth Management and Ulster Bank.

Group operating profit increased by 11% or £503 million, from £4,603 million to £5,106 million.

Total income

The Group achieved strong growth in income during the first half of 2007. Total income was up 8% or £1,048 million to £14,690 million.

Net interest income increased by 4% to £5,383 million and represents 37% of total income (2006 - 38%). Average loans and advances to customers and average customer deposits grew by 9% and 10% respectively.

Non-interest income increased by 10% to £9,307 million and represents 63% of total income (2006 - 62%).

Net interest margin

The Group s net interest margin at 2.42% was down from 2.45% in the first half of 2006.

Operating expenses

Operating expenses, excluding purchased intangibles amortisation and integration costs, rose by 6% to £6,298 million.

Cost:income ratio

The Group s cost:income ratio was 41.4% compared with 41.9% in 2006.

Net insurance claims

Bancassurance and general insurance claims, after reinsurance, increased by 10% to £2,415 million reflecting volume growth and adverse weather conditions in the first half of 2007. Excluding the impact of severe weather in June, net insurance claims increased by 3%.

Impairment losses

Impairment losses fell 2% to £871 million, compared with £887 million in 2006.

Risk elements in lending and potential problem loans represented 1.51% of gross loans and advances to customers excluding reverse repos at 30 June 2007 (31 December 2006 - 1.57%).

Provision coverage of risk elements in lending and potential problem loans was 63% (31 December 2006 - 62%).

Integration

Integration costs were £55 million compared with £43 million in 2006.

THE ROYAL BANK OF SCOTLAND GROUP plc

FINANCIAL REVIEW (continued)

Taxation

The effective tax rate for the first half of 2007 was 25.4% (first half 2006 - 30.7%). The tax rate benefited from a reduction of £157 million in deferred tax liability following the change in the rate of UK Corporation Tax from 30% to 28% from 1 April 2008. The change in the rate of taxation also reduced net interest income by £19 million to reflect lower rentals on leases with tax variation clauses.

Earnings and dividends

Basic earnings per ordinary share increased by 21%, from 31.0p to 37.6p. Earnings per ordinary share adjusted for purchased intangibles amortisation and integration costs also increased by 21%, from 31.7p to 38.4p.

An interim dividend of 10.1p per ordinary share, representing one third of last year s total dividend will be paid on 5 October 2007 to shareholders registered on 17 August 2007. The interim dividend is covered 3.8 times by earnings before purchased intangibles amortisation and integration costs.

Balance sheet

Total assets were £1,011.3 billion at 30 June 2007, 16% higher than total assets of £871.4 billion at 31 December 2006.

Lending to customers, excluding repurchase agreements and stock borrowing (reverse repos), increased in the first half of 2007 by 5% or \pm 19.7 billion to \pm 423.7 billion. Customer deposits, excluding repurchase agreements and stock lending (repos), grew by 5% or \pm 17.4 billion to \pm 337.6 billion.

Capital ratios at 30 June 2007 were 7.4% (Tier 1) and 12.5% (Total).

Profitability

The adjusted after-tax return on ordinary equity, which is based on profit attributable to ordinary shareholders before purchased intangibles amortisation and integration costs, and average ordinary equity, was 19.6% compared with 18.5% in the first half of 2006.

Bonus issue

In May 2007, the Group capitalised \pounds 1,576 million of its share premium account by way of a bonus issue of two new ordinary shares of 25p each for every one held.

RESTATEMENTS

Divisional results for 2006 have been restated to reflect transfers of businesses between divisions in the second half of 2006 and the first half of 2007. These changes do not affect the Group s results. A divisional analysis of these restatements is set out on page 51.

The number of ordinary shares in issue and per share data for prior periods have been restated to reflect the bonus issue in May 2007.

THE ROYAL BANK OF SCOTLAND GROUP plc

DESCRIPTION OF BUSINESS

Corporate Markets is focused on the provision of debt and risk management services to medium and large businesses and financial institutions in the UK and around the world. Its activities are organised into two businesses, Global Banking & Markets and UK Corporate Banking, in order to enhance our focus on the distinct needs of these two customer segments.

Global Banking & Markets is a leading banking partner to major corporations and financial institutions around the world, providing an extensive range of debt financing, risk management and investment services to its customers.

UK Corporate Banking *is the largest provider of banking, finance and risk management services to UK corporate customers. Through its network of relationship managers across the country it distributes the full range of Corporate Markets products and services to companies.*

Retail Markets leads the co-ordination and delivery of our multi-brand retail strategy across our product range and comprises Retail and Wealth Management.

Retail comprises both The Royal Bank of Scotland and NatWest retail brands. It offers a full range of banking products and related financial services to the personal, premium and small business markets (SMEs) through the largest network of branches and ATMs in the UK, as well as through telephone and internet banking. Retail is the UK market leader in small business banking. Retail issues a comprehensive range of credit and charge cards and other financial products through The Royal Bank of Scotland, NatWest and other brands, including MINT, First Active UK and Tesco Personal Finance. It is the leading merchant acquirer in Europe and ranks 4th globally.

Wealth Management provides private banking and investment services to its global clients through Coutts Group, Adam & Company, The Royal Bank of Scotland International and NatWest Offshore.

Ulster Bank, including First Active, provides a comprehensive range of retail and wholesale financial services in the Republic of Ireland and Northern Ireland. Retail Banking has a network of branches throughout Ireland and operates in the personal, commercial and wealth management sectors. Corporate Markets provides a wide range of services in the corporate and institutional markets. RBS s European Consumer Finance (ECF) activities, previously part of RBS Retail Markets, are now managed within Ulster Bank. ECF provides consumer finance products, particularly card-based revolving credits and fixed-term loans, in Germany and the Benelux countries.

Citizens is engaged in retail and corporate banking activities through its branch network in 13 states in the United States and through non-branch offices in other states. Citizens was ranked the 9th largest commercial banking organisation in the US based on deposits as at 31 March 2007. Citizens Financial Group includes the seven Citizens Banks, Charter One, RBS National Bank, our US credit card business, RBS Lynk, our US merchant acquiring business, and Kroger Personal Finance, our credit card joint venture with the second largest US supermarket group.

RBS Insurance sells and underwrites retail and SME insurance over the telephone and internet, as well as through brokers and partnerships. Direct Line, Churchill and Privilege sell general insurance products direct to the customer. Through its International Division, RBS Insurance sells general insurance, mainly motor, in Spain, Germany and Italy. The Intermediary and Broker Division sells general insurance products through 2,500 independent brokers.

THE ROYAL BANK OF SCOTLAND GROUP plc

DESCRIPTION OF BUSINESS (continued)

Manufacturing supports the customer-facing businesses and provides operational technology, customer support in telephony, account management, lending and money transmission, global purchasing, property and other services. Manufacturing drives efficiencies and supports income growth across multiple brands and channels by using a single, scalable platform and common processes wherever possible. It also leverages the Group s purchasing power and has become the centre of excellence for managing large-scale and complex change.

The expenditure incurred by Manufacturing relates to costs principally in respect of the Group s banking and insurance operations in the UK and Ireland. These costs reflect activities that are shared between the various customer-facing divisions and consequently cannot be directly attributed to individual divisions. Instead, the Group monitors and controls each of its customer-facing divisions on revenue generation and direct costs whilst in Manufacturing such control is exercised through appropriate efficiency measures and targets. For financial reporting purposes the Manufacturing costs have been allocated to the relevant customer-facing divisions on a basis management considers to be reasonable.

The Centre comprises group and corporate functions, such as capital raising, finance, risk management, legal, communications and human resources. The Centre manages the Group s capital requirements and Group-wide regulatory projects and provides services to the operating divisions.

THE ROYAL BANK OF SCOTLAND GROUP plc

DIVISIONAL PERFORMANCE

The profit before amortisation of purchased intangible assets and integration costs and after allocation of Manufacturing costs where appropriate, of each division is detailed below, and is described as operating profit in the divisional analyses that follow. The allocations of Manufacturing costs are shown separately in the results for each division.

	First half	First half		Full year
	2007	2006	Increase	2006
	£m	£m	%	£m
Corporate Markets				
- Global Banking & Markets	2,170	1,829	19	3,816
- UK Corporate Banking	981	878	12	1,758
Total Corporate Markets	3,151	2,707	16	5,574
Retail Markets				
- Retail	1,160	1,085	7	2,258
- Wealth Management	202	158	28	318
Total Retail Markets	1,362	1,243	10	2,576
Ulster Bank	238	198	20	421
Citizens	752	812	(7)	1,582
RBS Insurance	255	351	(27)	749
Manufacturing				
Central items	(652)	(708)	8	(1,488)
Group operating profit	5,106	4,603	11	9,414

Risk-weighted assets of each division were as follows:

	30 June	31 December	30 June
	2007	2006	2006
	£bn	£bn	£bn
Corporate Markets			
- Global Banking & Markets	144.0	138.1	127.8
- UK Corporate Banking	99.9	93.1	88.0
Total Corporate Markets	243.9	231.2	215.8
Retail Markets			
- Retail	69.9	70.6	71.9
- Wealth Management	7.0	6.4	6.5
Total Retail Markets	76.9	77.0	78.4
Ulster Bank	32.3	29.7	27.7
Citizens	57.0	57.6	60.3
Other	9.6	4.8	3.3
	419.7	400.3	385.5

THE ROYAL BANK OF SCOTLAND GROUP plc

CORPORATE MARKETS

2007 2006 2006 Image: Interest income from banking activities Image: Image		First half	First half	Full year
Net interest income from banking activities 1,981 1,842 3,802 Non-interest income 3,750 3,114 6,518 Total income 5,731 4,956 10,320 Direct expenses - - - - staff costs 1,476 1,220 2,539 - other - 345 278 622 - operating lease depreciation 354 374 736 Contribution before impairment losses 3,556 3,084 6,423 Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - - banking book 195.7 172.0 181.1 - trading book 13.6 13.6 13.4 Customer deposits* 13.4 13.1 13.2		2007	2006	2006
Non-interest income 3,750 3,114 6,518 Total income 5,731 4,956 10,320 Direct expenses - - 4476 1,220 2,539 - other 345 278 622 - 2,539 - other 345 278 622 - 2,175 1,872 3,897 Contribution before impairment losses 3,556 3,084 6,423 - 120 97 274 Contribution 3,436 2,987 6,149 - - 1,872 3,897 Contribution of Manufacturing costs 285 280 575 - 574 Contribution of Manufacturing costs 285 280 575 - 5,74 Cottal assets* 579.9 470.0 472.4 - Loans and advances to customers gross* - - - - banking book 195.7 172.0 181.1 - 13.6 13.6 13.4 Custome		£m	£m	£m
Total income 5,731 4,956 10,320 Direct expenses 1,476 1,220 2,539 - other 345 278 622 - operating lease depreciation 354 374 736 2,175 1,872 3,897 Contribution before impairment losses 3,556 3,084 6,423 Impairment losses 3,556 3,084 6,423 Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Cottribution 3,151 2,707 5,574 Contribution of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Loans and advances to customers gross* 195,7 172,0 181,1 - trading book 195,7 172,0 181,1 15,4 13,6 13,6	Net interest income from banking activities	1,981	1,842	3,802
Direct expenses 1,476 1,220 2,539 - other 345 278 622 - operating lease depreciation 354 374 736 2,175 1,872 3,897 Contribution before impairment losses 3,556 3,084 6,423 Impairment losses 3,556 3,084 6,423 Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5	Non-interest income	3,750	3,114	6,518
- staff costs 1,476 1,220 2,539 - other 345 278 622 - operating lease depreciation 354 374 736 2,175 1,872 3,897 Contribution before impairment losses 3,556 3,084 6,423 Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Ebn Ebn Ebn Total assets [#] 579.9 470.0 472.4 Loans and advances to customers< gross [*] - - - - banking book 16.0 11.5 15.4 - trading book 16.0 11.5 15.4 Customer deposits* 143.1 122.7 132.5	Total income	5,731	4,956	10,320
- staff costs 1,476 1,220 2,539 - other 345 278 622 - operating lease depreciation 354 374 736 2,175 1,872 3,897 Contribution before impairment losses 3,556 3,084 6,423 Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Ebn Ebn Ebn Total assets [#] 579.9 470.0 472.4 Loans and advances to customers< gross [*] - - - - banking book 16.0 11.5 154.1 - trading book 16.0 11.5 154.8 Customer deposits* 143.1 122.7 132.5				
- other 345 278 622 - operating lease depreciation 354 374 736 2,175 1,872 3,897 Contribution before impairment losses 3,556 3,084 6,423 Impairment losses 3,556 3,084 6,423 Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Ébn Ébn Ébn Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Customer deposits* 13.6 13.6 13.9	Direct expenses			
- operating lease depreciation 354 374 736 2,175 1,872 3,897 Contribution before impairment losses 3,556 3,084 6,423 Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Ebn £bn £bn £bn Contribution 3,151 2,707 5,574 Ebn 2,007 172.0 181.1 - trading book 195.7 172.0 181.1 - trading book 16.0 11.5 151.9 Customer deposits* 143.1 122.7 132.5	- staff costs	1,476	1,220	2,539
2,175 1,872 3,897 Contribution before impairment losses 3,556 3,084 6,423 Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Ébn Ébn Ébn Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Customer deposits* 13.6 13.6 13.9		345	278	622
Contribution before impairment losses 3,556 3,084 6,423 Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5	- operating lease depreciation	354	374	736
Contribution before impairment losses 3,556 3,084 6,423 Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5				
Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Ébn Ébn Ébn Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5		2,175	1,872	3,897
Impairment losses 120 97 274 Contribution 3,436 2,987 6,149 Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Ébn Ébn Ébn Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5	Contribution before impairment losses	3,556	3,084	6,423
Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Ébn Ébn Ébn Ébn Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5			,	
Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Ébn Ébn Ébn Ébn Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5				
Allocation of Manufacturing costs 285 280 575 Operating profit 3,151 2,707 5,574 Ébn Ébn Ébn Ébn Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5	Contribution	3,436	2,987	6,149
£bn £bn £bn £bn Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5	Allocation of Manufacturing costs	285		575
£bn £bn £bn £bn Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5				
Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5	Operating profit	3,151	2,707	5,574
Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5				
Total assets* 579.9 470.0 472.4 Loans and advances to customers gross* - - - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5				
Loans and advances to customers gross* - banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5		£bn	£bn	£bn
- banking book 195.7 172.0 181.1 - trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5	Total assets*	579.9	470.0	472.4
- trading book 16.0 11.5 15.4 Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5				
Rental assets 13.6 13.6 13.9 Customer deposits* 143.1 122.7 132.5				
Customer deposits* 143.1 122.7 132.5				
Risk-weighted assets 243.9 215.8 231.2				
	Risk-weighted assets	243.9	215.8	231.2

^{*} excluding reverse repos and repos

Average risk-weighted assets rose by 12%, with disciplined capital management. The annualised ratio of operating profit to average risk-weighted assets improved from 2.5% to 2.6%.

Corporate Markets achieved a strong performance in the first half of 2007, with excellent results across our businesses. Total income rose by 16% to £5,731 million. Contribution grew by 15% to £3,436 million and operating profit by 16% to £3,151 million.

Average loans and advances to customers, excluding reverse repos, grew by 14% and average customer deposits (excluding repos) by 17%. The portfolio remains well diversified by counterparty, sector and geography, while our average credit grade continues to improve. Assets grew strongly outside the UK, particularly in Western Europe and Asia. Overall credit conditions remained benign, and annualised impairment losses represented 0.11% of loans and advances to customers.

THE ROYAL BANK OF SCOTLAND GROUP plc

CORPORATE MARKETS - GLOBAL BANKING & MARKETS

	First half	First half	Full year
	2007	2006	2006
	£m	£m	£m
Net interest income from banking activities	842	796	1,632
Net fees and commissions receivable	627	503	1,032
Trading activities	1,426	1,210	2,242
Income from rental assets (net of related funding costs)	348	350	677
Other operating income (net of related funding costs)	630	412	1,279
Non-interest income	3,031	2,475	5,230
Total income	3,873	3,271	6,862
	-,	-,	-,
Direct expenses			
- staff costs	1,173	951	1,975
- other	245	195	436
- operating lease depreciation	193	207	406
	1,611	1,353	2,817
Contribution before impairment losses	2,262	1,918	4,045
Impairment losses	21	19	85
Contribution	2,241	1,899	3,960
Allocation of Manufacturing costs	71	70	144
Operating profit	2,170	1,829	3,816
	£bn	£bn	£bn
Total assets*	484.9	384.3	383.7
Loans and advances to customers - gross*			
- banking book	102.4	87.9	94.3
- trading book	16.0	11.5	15.4
Rental assets	11.9	12.0	12.2
Customer deposits*	59.4	48.5	54.1
Risk-weighted assets	144.0	127.8	138.1

* excluding reverse repos and repos

Global Banking & Markets (GBM) delivered another strong performance in the first half of 2007, achieving excellent growth in income while continuing to expand our strong international franchise. Total income rose by 18% to $\pm 3,873$ million, with contribution up by 18% to $\pm 2,241$ million and operating profit by 19% to $\pm 2,170$ million.

In the first half of 2007 GBM invested in further extending its capabilities as a leading provider of debt financing and risk management solutions covering the origination, structuring and distribution of a wide range of assets. Our recently announced joint venture with Sempra Energy will

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

enable us to extend the range of energy and commodities products we offer to our corporate and financial institution clients.

GBM has also broadened its worldwide reach. In Europe, income increased by 33% in local currency as a result of good performances in Germany, Spain, France, Italy and the Nordic region. We have grown the activities of our primary dealerships in government debt in France and Italy and added new dealerships in Austria and the Netherlands.

THE ROYAL BANK OF SCOTLAND GROUP plc

CORPORATE MARKETS - GLOBAL BANKING & MARKETS (continued)

In Asia-Pacific we made marked progress, with income more than doubling in US dollar terms. We have established a good platform, developing both our product capability and client relationships across the region. In North America GBM continues to diversify its income streams, building its customer base and business across a broad range of activities. It achieved good results in corporate bond origination and in treasury and investor products, but its traditional asset-backed and related businesses experienced reduced origination volumes and unfavourable market conditions. Total income in North America declined by 6%, in local currency.

Net interest income from banking activities rose by 6% to ± 842 million, representing 22% of GBM s total income. Average loans and advances to customers, excluding reverse repos, increased by 15% as we further expanded our customer base outside the UK.

Net fee income rose by 25% to £627 million, reflecting our top tier position in arranging, structuring and distributing large scale financings, with excellent progress in international bond underwritings.

Income from trading activities grew by 18% to £1,426 million, with a particularly strong performance in our European businesses helping to offset lower revenues in US asset-backed and related markets. Good performances in foreign exchange and interest rate derivatives were supplemented by growth in our broadening product range, including equity derivatives and retail investor products. Average trading book value at risk remained modest at £16.1 million.

Our rental and other asset-based activities have achieved continuing success in originating, structuring, financing and managing physical assets such as aircraft, trains, ships and real estate for our customers. Income from rental assets, net of related funding costs and operating lease depreciation, increased by 8% to £155 million. These businesses also generated value through the ownership and active management of our portfolio of assets. Good results from these activities, as well as from principal investments arising from our financing activities with corporate customers and financial sponsors, were reflected in other operating income, which increased to £630 million (net of related funding costs).

We have maintained good cost discipline while continuing to invest in extending our geographical footprint, our infrastructure and our product range. Total expenses grew by 18% to £1,682 million. Variable performance-related compensation increased and now accounts for 45% of total costs. Net of operating lease depreciation our cost:income ratio was 40.5%.

Portfolio risk remained stable and the corporate credit environment remained benign. Impairment losses of £21 million were in line with the first half of 2006, a period which included significant recoveries.

Average risk-weighted assets grew by 12% and the annualised ratio of operating profit to average risk-weighted assets improved from 2.8% to 3.0%.

THE ROYAL BANK OF SCOTLAND GROUP plc

CORPORATE MARKETS - UK CORPORATE BANKING

	First half	First half	Full year
	2007	2006	2006
	£m	£m	£m
Net interest income from banking activities	1,139	1,046	2,170
Non-interest income	719	639	1,288
Total income	1,858	1,685	3,458
Direct expenses	202	2(0)	564
- staff costs - other	303 100	269 83	564 186
- operating lease depreciation	161	83 167	330
	564	519	1,080
Contribution before impairment losses	1,294	1,166	2,378
Impairment losses	99	78	189
Contribution	1,195	1,088	2,189
Allocation of Manufacturing costs	214	210	431
Operating profit	981	878	1,758
	£bn	£bn	£bn
Total assets*	95.0	85.7	88.7
Loans and advances to customers - gross*	93.3	84.1	86.8
Customer deposits*	83.7	74.2	78.4

Risk-weighted assets

99.9

88.0

93.1

^{*} excluding reverse repos and repos

UK Corporate Banking has had a strong start to the year across its businesses, building further on our market-leading positions. Total income rose by 10% to £1,858 million and contribution by 10% to £1,195 million. Operating profit rose by 12% to £981 million.

There has been good growth in customer volumes, with average loans and advances up 12% and average deposits up 18%. This led to an increase in net interest income from banking activities of 9% to \pounds 1,139 million. Although the corporate marketplace remains an area of intense competition, the rate of margin decline has eased in the first half of 2007.

Non-interest income rose by 13% to £719 million, as a result of growth in fees and good progress in the distribution of trade and invoice finance as well as of interest rate and foreign exchange products.

Total expenses rose by 7% to £778 million. We have continued to extend Another Way of Banking, improving our service quality and product capabilities through the addition of 600 front-line staff. We have made good progress in the rollout of Bankline, our enhanced web-based electronic banking platform, adding advanced payments functionality.

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

Impairment losses totalled £99 million, which as a percentage of average loans and advances to customers is in line with the full year 2006, reflecting the stable credit quality of the portfolio as well as a benign economic environment.

THE ROYAL BANK OF SCOTLAND GROUP plc

RETAIL MARKETS

	First half	First half	Full year
	2007	2006	2006
	£m	£m	£m
Net interest income	2,339	2,243	4,607
Non-interest income	1,965	1,900	3,852
Total income	4,304	4,143	8,459
Direct expenses			
- staff costs	828	774	1,615
- other	360	386	745
	1,188	1,160	2,360
Insurance net claims	285	242	488
Contribution before impairment losses	2,831	2,741	5,611
Impairment losses	612	659	1,311
Contribution	2,219	2,082	4,300
Allocation of Manufacturing costs	857	839	1,724
Operating profit	1,362	1,243	2,576
	£bn	£bn	£bn

	tbn	tbn	£bn
Total banking assets	120.4	114.9	118.4
Loans and advances to customers - gross			
- mortgages	70.4	66.0	69.7
- personal	20.5	20.8	20.5
- cards	7.8	8.4	8.2
- business	19.5	17.7	18.1
Customer deposits*	122.0	109.6	115.5
Investment management assets - excluding deposits	38.2	32.3	34.9
Risk-weighted assets	76.9	78.4	77.0

^{*} customer deposits exclude bancassurance.

Retail Markets achieved a good performance in the first half of 2007, with income ahead 4% to \pounds 4,304 million, contribution up by 7% to \pounds 2,219 million and operating profit up by 10% to \pounds 1,362 million.

Retail Markets has continued to focus on savings and investment products and has seen strong growth in these areas, with average customer deposits up 10%. Our Wealth Management businesses have performed strongly, benefiting from the significant investment made in the UK and Asia in recent years. Lending growth in the personal sector remains subdued as a result of the slowdown in demand for consumer credit. We have maintained our cautious approach to this sector, reducing lending in a number of segments where we have not viewed returns as commensurate with the risks and acquisition costs involved.

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

Expenses have been kept under tight control, with continued efficiency gains allowing us to continue to invest and grow the business. The first half of 2007 marked the turning point in UK unsecured credit, and impairment losses fell by 7%, with the resultant increase in profitability.

Average risk-weighted assets fell by 2%, reflecting a change in business mix towards mortgage lending as well as careful balance sheet management, including increased use of securitisations.

THE ROYAL BANK OF SCOTLAND GROUP plc

RETAIL MARKETS - RETAIL

	First half	First half	Full year
	2007	2006	2006
	£m	£m	£m
Net interest income	2,067	2,006	4,111
Non-interest income	1,740	1,701	3,459
Total income	3,807	3,707	7,570
Direct expenses			
- staff costs	670	631	1,316
- other	295	323	618
	965	954	1,934
Insurance net claims	285	242	488
Contribution before impairment losses	2,557	2,511	5,148
Impairment losses	611	657	1,310
Contribution	1,946	1,854	3,838
Allocation of Manufacturing costs	786	769	1,580
Operating profit	1,160	1,085	2,258
	£bn	£bn	£bn
Total banking assets	107.8	103.9	107.4
Loans and advances to customers gross		(a.)	
- Mortgages	66.2	62.1	65.6
- Personal - Cards	16.5 7.7	17.4	17.1
- Cards - Business	18.2	8.3 16.6	8.1 16.9
- Business	18.2	10.0	16.9

* customer deposits exclude bancassurance.

Customer deposits*

Risk-weighted assets

87.1

70.6

91.3

69.9

83.2

71.9

Retail has delivered a good performance in the first half of 2007, growing contribution by 5% to £1,946 million, and operating profit by 7% to £1,160 million. This good result reflects 3% growth in income to £3,807 million, strong cost control and reduced impairment losses, while maintaining a cautious approach to unsecured lending.

In consumer banking we have achieved strong growth in savings balances and a significant uplift in sales of cards, bancassurance and loans through our branches. We have again expanded our customer franchise, growing our personal current account base by 2%. We continue to perform well in the switcher market, reinforcing our leading position in current accounts. RBS and NatWest are now ranked first and joint second respectively among major high street banks in Great Britain for the percentage of main current account customers that are extremely satisfied and extremely or very satisfied overall.

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

In business banking the implementation of a new operating model has produced good results, enabling us to increase our market share. NatWest leads the SME banking market in England and Wales while RBS remains leader in the Scottish market. We have gained ground in the start-up market and have recently launched a new market-leading account to target this segment.

THE ROYAL BANK OF SCOTLAND GROUP plc

RETAIL MARKETS - RETAIL (continued)

Results for our cards and direct finance business reflected our strategy of focusing unsecured personal lending on lower risk segments, as well as the market-wide decline in credit card borrowing. Income was 5% lower as a result of declining card and direct loan balances and the impact of the Office of Fair Trading s ruling on credit card fees. Effective cost control and reducing credit losses contributed to a 4% increase in operating profit.

Net interest income increased by 3% to £2,067 million, with faster growth in deposits helping to mitigate lower unsecured lending volumes and declining card balances. Average customer deposit balances were 8% higher, driven by very strong growth in personal savings balances, up 12%, and accelerating growth in business deposits, up 10%. Net interest margin was stable.

Average loans and advances to customers increased by 4%, with average mortgage lending up 7% and average business loans up 8%. Mortgage activity focused on the more profitable branch channels, where gross lending was 13% higher, whilst we have continued to take a selective approach to the intermediary channel, where our gross lending was 10% lower than in the first half of 2006. We have further reduced our presence in the direct loans market, whilst focusing on quality business with existing customers, resulting in continued growth in lending through the branch channel. Average credit card balances fell by 10% as customers repaid debt, but we have achieved excellent growth in the recruitment of new card accounts through our branches.

Non-interest income was £1,740 million, 2% ahead of the first half of 2006, with strong income growth in investment and private banking businesses offset by lower credit card late payment fees and lower fee income as a result of reduced direct lending volumes.

Bancassurance continued its excellent progress with sales increasing by 24% to £171 million annual premium equivalent. The continuing increase in our sales force has resulted in an increase in market share to more than 10%.

Despite investments for future growth, total expenses rose by just 2% to \pounds 1,751 million, whilst direct expenses were up just 1% to \pounds 965 million. Excluding redundancy costs associated with the division s reorganisation, direct costs were 2% lower. These redundancy costs resulted in a 5% reduction in headcount and made up most of a 6% increase in staff costs to \pounds 670 million. We sustained investment in customer-facing staff in branches and in our bancassurance and investment businesses. Other costs were reduced by 9% to \pounds 295 million.

Impairment losses decreased by 7% to £611 million, reflecting the improvement in arrears trends on both credit cards and unsecured personal loans. Mortgage arrears remain very low the average loan-to-value ratio of Retail s mortgages was 47% overall and 64% on new mortgages written in the first half of 2007. Small business credit quality remains good.

THE ROYAL BANK OF SCOTLAND GROUP plc

RETAIL MARKETS - WEALTH MANAGEMENT

	First half 2007	First half 2006	Full year 2006
	£m	£m	£m
Net interest income	272	237	496
Non-interest income	225	199	393
Total income	497	436	889
Direct expenses			
- staff costs	158	143	299
- other	65	63	127
	223	206	426
Contribution before impairment losses	274	230	463
Impairment losses	1	2	1
•			
Contribution	273	228	462
Allocation of Manufacturing costs	71	70	144
Operating profit	202	158	318
oporume pront	202	150	510

	£bn	£bn	£bn
Loans and advances to customers - gross	9.6	8.5	8.8
Investment management assets - excluding deposits	31.2	26.0	28.2
Customer deposits	30.7	26.4	28.4
Risk-weighted assets	7.0	6.5	6.4

Wealth Management delivered strong growth, with total income rising by 14% to £497 million. Contribution grew by 20% to £273 million and operating profit by 28% to £202 million.

Wealth Management s offering of private banking and investment services continued to deliver robust organic income growth in the first half of 2007. We have continued Coutts UK s regional expansion programme, and this has helped us to grow customer numbers in the UK by 7%. Outside the UK, Coutts International has maintained its momentum in the Asia-Pacific region, where we have succeeded in growing customer numbers by 20% and income by 46% in US dollar terms.

Growth in banking volumes contributed to a 15% rise in net interest income to £272 million. Average loans and advances to customers rose by 12% and average deposits by 15%.

Non-interest income grew by 13% to £225 million, reflecting higher investment management fees and new product sales, as well as continued growth in underlying new business volumes, particularly in the UK and Asia. Assets under management rose to £31.2 billion at 30 June 2007, up 20% from a year earlier.

Total expenses rose by 7% to £294 million, reflecting our continued investment in the UK along with further recruitment of private bankers, particularly in Asia. Total headcount increased by 10%.

THE ROYAL BANK OF SCOTLAND GROUP plc

ULSTER BANK

	First half 2007	First half 2006	Full year 2006
	£m	£m	£m
Net interest income	467	415	873
Non-interest income	146	128	252
Total income	613	543	1,125
Direct expenses			
- staff costs	137	121	254
- other	78	62	131
	215	183	385
Contribution before impairment losses	398	360	740
Impairment losses	53	57	104
Contribution	345	303	636
Allocation of Manufacturing costs	107	105	215
Operating profit	238	198	421
Average exchange rate - /£	1.482	1.456	1.467
	£bn	£bn	£bn
Total assets	49.4	41.8	44.5
Loans and advances to customers - gross			
- mortgages	16.2	14.2	15.0
- corporate	21.7	16.8	19.6

- corporate	21.7	16.8	19.6
- other	3.2	2.9	3.6
Customer deposits	20.1	17.6	18.1
Risk-weighted assets	32.3	27.7	29.7
Spot exchange rate - /£	1.485	1.446	1.490

Ulster Bank continued to perform strongly in both personal and corporate banking across the island of Ireland, with total income rising by 13% to £613 million. Contribution increased by 14% to £345 million and operating profit by 20% to £238 million. We achieved a particularly strong performance in commercial banking and have made good progress in Capital Markets, working closely with Global Banking & Markets. We launched a new Wealth business in May to serve Ireland s growing population of high net worth individuals, and this is already proving successful, with strong take-up of new product offerings.

Net interest income increased by 13% to £467 million, reflecting strong growth in both lending and deposit gathering. Average loans and advances to customers increased by 27%, with particularly strong balance growth in business lending, up 37% across a wide range of sectors. We have seen healthy growth in the mortgage book, although the pace of market growth has moderated. Average customer deposits rose by 16%, while our switcher campaign has been successful in winning 47,000 new current account customers in the first half of 2007. Net interest margin tightened in line with previous trends in lending margins.

Non-interest income rose by 14% to £146 million, driven by the success of our Capital Markets and Wealth activities.

Table of Contents

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

Total expenses increased by 12% to £322 million, as we continued our investment programme to support the future growth of the business. We continued to expand our branch and business centre footprint and recruited additional customer-facing staff, particularly in our Corporate Markets division.

The credit environment remains benign, despite recent rises in interest rates, and impairment losses fell by £4 million to £53 million.

THE ROYAL BANK OF SCOTLAND GROUP plc

CITIZENS

	First half 2007	First half 2006	Full year 2006	First half 2007	First half 2006	Full year 2006
	£m	£m	£m	\$m	\$m	\$m
Net interest income	980	1,075	2,085	1,931	1,924	3,844
Non-interest income	585	611	1,232	1,153	1,094	2,271
Total income	1,565	1,686	3,317	3,084	3,018	6,115
Direct expenses - staff costs - other	378 352	424 379	803 751	746 693	759 677	1,480 1,385
	730	803	1,554	1,439	1,436	2,865
Contribution before impairment losses	835	883	1,763	1,645	1,582	3,250
Impairment losses	83	71	181	163	128	333
Operating profit	752	812	1,582	1,482	1,454	2,917
Average exchange rate - US\$/£	1.970	1.790	1.844			

	\$bn	\$bn	\$bn
Total assets	160.3	164.2	162.2
Loans and advances to customers - gross			
- mortgages	18.5	19.4	18.6
- home equity	36.2	33.1	34.5
- other consumer	22.7	24.5	23.2
- corporate and commercial	34.6	32.2	32.7
Customer deposits	106.1	111.8	106.8
Customer deposits (excluding wholesale funding)	104.0	105.2	103.6
Risk-weighted assets	114.4	111.5	113.1
Spot exchange rate - US\$/£	2.006	1.849	1.965

The franchise, particularly corporate and commercial banking, made good progress in the first half of 2007 as the headwinds showed signs of abating. Stable margins and growth in fees lifted income by 2% to \$3,084 million which, coupled with tight cost control and strong credit quality, resulted in operating profit growth of 2% to \$1,482 million. In sterling terms, total income decreased by 7% to £1,565 million and operating profit also fell by 7% to £752 million.

Net interest income was \$1,931 million. Average loans and advances to customers increased by 4%, with strong growth in corporate and commercial lending offsetting weaker demand for mortgage and auto loans. Average corporate and commercial loans excluding finance leases increased by 12%, reflecting Citizens success in adding new mid-corporate customers and increasing its total number of business customers by 3% to 473,000, with particularly good growth in the Midwest.

Average customer deposits increased by 1%. There has been further migration from low-cost checking accounts and liquid savings to higher-cost term and time deposits. Notwithstanding this migration, Citizens stabilised its net interest margin at 2.75% in the first half of 2007, the same level recorded in the first half of 2006 but six basis points higher than in the second half of 2006.

THE ROYAL BANK OF SCOTLAND GROUP plc

CITIZENS (continued)

Non-interest income rose by 5% to \$1,153 million. Business and corporate fees rose strongly, with good results especially in leasing, interest rate derivatives and cash management where enhanced cooperation with Corporate Markets has resulted in increased activity. Good progress was also made in credit card issuing, where we increased our customer base by 21%, and in merchant acquiring, where RBS Lynk achieved significant growth, processing 30% more transactions than in 2006 and expanding its merchant base by 8%.

Tight cost control and a 4% reduction in headcount kept total expenses flat, despite continued investment in growth opportunities including mid-corporate banking, contactless debit cards and merchant acquiring. Citizens has also continued to develop its branch network. Our partnership with Stop & Shop Supermarkets has helped us to expand our supermarket banking franchise into downstate New York, while in February we completed the acquisition of GreatBanc, Inc., strengthening our position in the Chicago market and making us the 5th largest bank in the Chicago area, based on deposits.

The increasing proportion of commercial lending in our portfolio has contributed to an increase in impairment losses to \$163 million. This reflects the growth in the portfolio over the recent past and still represents just 0.29% of loans and advances to customers, on an annualised basis, illustrating the quality of our portfolio. Risk elements in lending and problem loans represent 0.35% of loans and advances, up slightly from 0.32% in 2006. Citizens is not active in sub-prime lending, and consumer lending is to prime customers, with average FICO scores on our portfolios, including home equity lines of credit, in excess of 700 with 96% of lending secured.

THE ROYAL BANK OF SCOTLAND GROUP plc

RBS INSURANCE

		First half	Full year
	First half 2007	2006	2006
	£m	£m	£m
Earned premiums	2,815	2,834	5,713
Reinsurers share	(110)	(105)	(212)
Insurance premium income	2,705	2,729	5,501
Net fees and commissions	(201)	(248)	(486)
Other income	339	280	664
Total income	2,843	2,761	5,679
Direct expenses			
- staff costs	147	155	319
- other	204	188	426
	351	343	745
Gross claims	2,164	1,995	4,030
Reinsurers share	(34)	(33)	(60)
Net claims	2,130	1,962	3,970
	,		
Contribution	362	456	964
Allocation of Manufacturing costs	107	105	215
Operating profit	255*	351	749
* The impact of the June 2007 floods was to reduce operating profit by £125 million.			
In-force policies (thousands)			
- Own-brand motor	6,829	6,724	6,790
- Own-brand non-motor (home, rescue, pet, HR24)	3,493	3,500	3,505
-Partnerships & broker (motor, home, rescue, SMEs, pet, HR24)	9,852	11,501	11,496
General insurance reserves - total (£m)	8,223	7,942	8,068

RBS Insurance has made good progress in the first half of 2007. Total income increased by 3% to £2,843 million, driven by good growth in our own-brand businesses partially offset by a decline in partnerships. Results in the first half were held back by the £125 million impact of June s floods, and operating profit fell by 27% to £255 million. Excluding the June impact, operating profit grew by 8%.

Our own-brand businesses have performed well, with income rising by 7%. Operating profit declined by 13%, but excluding the June impact grew by 10%. In the UK motor market we have pursued a strategy of increasing premium rates to offset claims inflation, and have improved profitability by implementing heavier increases in higher risk categories. Total in-force motor policies were up slightly at 6.8 million. In own-brand non-motor insurance we have achieved good sales through the RBS and NatWest branch channel which has allowed in-force policies to be maintained at 2006 levels of around 3.5 million. Our international businesses also showed strong growth in the first half, with particularly good performances in Spain and Italy. The number of in-force motor policies in Europe rose by 11%.

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K

In our partnership and broker business, providing underwriting and processing services to third parties, we have not renewed a number of large rescue contracts, and in-force policies have reduced by 14% to just under 10 million. Partnerships and broker income, however, has fallen by only 1%. Excluding the June impact, operating profit from partnerships and brokers increased by 4%.

THE ROYAL BANK OF SCOTLAND GROUP plc

RBS INSURANCE (continued)

For RBS Insurance as a whole, insurance premium income, net of fees and commissions, was 1% higher at £2,504 million, reflecting 3% growth in our own brands offset by a 1% decline in partnerships. Other income rose by 21% to £339 million, reflecting increased investment income.

Total expenses rose by 2% to £458 million. Within this, staff costs reduced by 5%, reflecting our continued focus on improving efficiency whilst maintaining service standards. A 9% rise in non-staff costs reflects increased marketing investment in our own motor brands.

Net claims rose by 9% to £2,130 million. Gross claims relating to the severe weather in June are estimated to have cost more than £150 million, with a net impact after allowing for profit sharing and reinsurance of £125 million. Excluding the June impact, net claims costs rose by just 1%. In the motor book, while average claims costs have continued to rise, this has been mitigated by continuing efficiencies and improvements in risk selection and management.

The UK combined operating ratio for the first half of 2007, including Manufacturing costs, increased to 101.3%, reflecting a higher loss ratio and the discontinuation of some partnerships. Excluding the effect of June s severe weather, the UK combined operating ratio was 95.8%.

THE ROYAL BANK OF SCOTLAND GROUP plc

MANUFACTURING

	First half	First half	Full year
	2007	2006	2006
	£m	£m	£m
Staff costs	370	370	763
Other costs	1,058	1,029	2,110
Total Manufacturing costs	1,428	1,399	2,873
Allocated to divisions	(1,428)	(1,399)	(2,873)
Analysis of Manufacturing costs:			
Group Technology	472	470	974
Group Property	464	448	932
Customer Support and other operations	492	481	967
Total Manufacturing costs	1,428	1,399	2,873

Manufacturing costs increased by 2% to £1,428 million, as improvements in productivity enabled us to support growth in business volumes and to maintain high levels of customer satisfaction while continuing to invest in the further development of our business. Staff costs were flat, as salary inflation was offset by reduced headcount in Operations, resulting from process efficiencies. Other costs increased by 3%, reflecting property investment and continued growth in the volumes of transactions handled.

Group Technology costs were broadly flat at £472 million, as we achieved significant improvements in productivity balanced by investment in software development.

Group Property costs increased by 4% to £464 million, reflecting the continuation of our branch improvement programme and ongoing investment in our property portfolio, including our city centre portfolio in the UK and new offices to support the strong growth of our business in Singapore and Paris.

Customer Support and other operations costs increased by only 2% to £492 million and, like Group Technology, achieved significant improvements in productivity. This enabled us to absorb significant increases in service volumes, such as a 6% increase in transactions at our ATMs. At the same time we maintained our focus on service quality, and our UK-based telephony centres continued to record market-leading customer satisfaction scores. Our investment in lean manufacturing approaches across our operational centres is expected to deliver further improvements in efficiency.

THE ROYAL BANK OF SCOTLAND GROUP plc

CENTRAL ITEMS

	First half 2007	First half 2006	Full year 2006
	£m	£m	£m
Funding and corporate costs	370	424	893
Departmental and other costs	210	214	451
	580	638	1,344
Allocation of Manufacturing costs	72	70	144
Total central items	652	708	1,488

Funding and corporate costs were down £54 million reflecting lower pension costs, volatility attributable to derivatives that do not meet the hedge accounting criteria, the effect of exchange rate movements on interest on dollar denominated funding instruments and the benefit from new issues of equity preference shares replacing preference shares classified as debt. These were offset by goodwill payments amounting to £81 million in respect of current account administration fees.

Departmental and other costs were flat.

THE ROYAL BANK OF SCOTLAND GROUP plc

AVERAGE BALANCE SHEET

	First half 2007 Average			lf 2007 First half 200 Average		
	balance £m	Interest £m	Rate %	balance £m	Interest £m	Rate %
Assets						
Treasury and other eligible bills	687	16	4.66	2,644	56	4.24
Loans and advances to banks	24,295	637	5.24	24,861	469	3.77
Loans and advances to customers	382,890	12,185	6.36	352,464	10,654	6.05
Debt securities	31,293	808	5.16	36,595	863	4.72
Interest-earning assets - banking business	439,165	13,646	6.21	416,564	12,042	5.78
Trading business	261,200			190,356		
Non-interest-earning assets	241,667			201,145		
Total assets	942,032			808,065		
Liabilities						
Deposits by banks	59,010	1,329	4.50	66,242		