

COMMERCIAL FEDERAL CORP
Form 10-Q
November 09, 2005

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2005

OR

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-11515

COMMERCIAL FEDERAL CORPORATION

(Exact name of registrant as specified in its charter)

Nebraska
(State or other jurisdiction of

47-0658852
(I. R. S. Employer

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incorporation or organization)

Identification Number)

13220 California Street, Omaha, Nebraska
(Address of principal executive offices)

68154
(Zip Code)

(402) 554-9200

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant is an accelerated filer as defined in Rule 12b-2 of the Securities Exchange

Act of 1934. YES NO

Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Securities Exchange

Act of 1934. YES NO

As of October 31, 2005, the registrant had 38,290,523 shares outstanding of its common stock, par value \$.01 per share.

COMMERCIAL FEDERAL CORPORATION

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PART I. FINANCIAL INFORMATION**Item 1. FINANCIAL STATEMENTS****COMMERCIAL FEDERAL CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL CONDITION****(Unaudited)**

(Dollars in Thousands Except Par Value)	September 30, 2005	December 31, 2004
ASSETS		
Cash (including short-term investments of \$3,158 and \$35,334)	\$ 172,906	\$ 189,179
Investment securities available for sale, at fair value	510,420	1,071,223
Mortgage-backed securities available for sale, at fair value	610,705	996,844
Loans held for sale, net	49,744	276,772
Loans receivable, net of allowances of \$89,266 and \$89,841	7,850,988	7,698,970
Federal Home Loan Bank stock	169,166	204,409
Foreclosed real estate	13,710	17,835
Premises and equipment, net	183,560	174,394
Bank owned life insurance	253,687	251,581
Other assets	180,890	395,099
Core value of deposits, net of accumulated amortization of \$71,530 and \$68,619	9,519	12,430
Goodwill	159,229	162,717
Total Assets	\$ 10,164,524	\$ 11,451,453
LIABILITIES AND STOCKHOLDERS EQUITY		
Liabilities:		
Deposits	\$ 6,066,243	\$ 6,422,783
Advances from Federal Home Loan Bank	2,810,225	3,685,630
Other borrowings	428,637	310,958
Other liabilities	86,935	242,752
Total Liabilities	9,392,040	10,662,123
Commitments and Contingencies		
Stockholders Equity:		
Preferred stock, \$.01 par value; 10,000,000 shares authorized; none issued		
Common stock, \$.01 par value; 120,000,000 shares authorized; 38,287,922 and 39,254,139 shares issued and outstanding	383	393
Retained earnings	766,453	826,169
Accumulated other comprehensive income (loss), net	5,648	(37,232)
Total Stockholders Equity	772,484	789,330
Total Liabilities and Stockholders Equity	\$ 10,164,524	\$ 11,451,453

See accompanying Notes to Condensed Consolidated Financial Statements.

COMMERCIAL FEDERAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

(Unaudited)

(Dollars in Thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Interest Income:				
Loans receivable	\$ 126,361	\$ 116,447	\$ 361,485	\$ 356,308
Mortgage-backed securities	7,029	10,930	24,736	34,943
Investment securities	8,440	14,628	31,125	42,543
Total interest income	141,830	142,005	417,346	433,794
Interest Expense:				
Deposits	33,807	28,765	99,097	85,449
Advances from Federal Home Loan Bank	33,717	45,191	104,023	132,816
Other borrowings	6,799	3,960	23,399	9,047
Total interest expense	74,323	77,916	226,519	227,312
Net Interest Income	67,507	64,089	190,827	206,482
Provision for Loan Losses	(7,878)	(2,869)	(20,277)	(10,828)
Net Interest Income After Provision for Loan Losses	59,629	61,220	170,550	195,654
Other Income (Loss):				
Retail fees and charges	21,151	17,625	56,106	49,003
Loan servicing fees, net of mortgage servicing rights amortization	793	138	4,361	(5,213)
Mortgage servicing rights valuation adjustment, net	(2)	(21,644)	7,598	(1,671)
Gain (loss) on sales of securities		12,588	(16,621)	(1,787)
Changes in fair values of derivatives, net	(766)	8,665	(2,052)	2,432
Loss on termination of interest rate swap agreements			(42,457)	
Loss on early extinguishment of debt			(40,731)	
Gain on sale of mortgage servicing rights and wholesale mortgage origination network	76		3,382	
Gain on sales of loans	2,637	1,393	5,927	4,107
Bank owned life insurance	2,812	2,900	8,684	13,946
Other operating income	10,252	7,926	22,385	21,690
Total other income	36,953	29,591	6,582	82,507
Other Expense:				
General and administrative expenses -				
Compensation and benefits	32,615	30,582	99,971	95,005
Occupancy and equipment	9,758	9,825	28,997	29,983
Data processing	5,478	4,698	15,656	13,962
Advertising	3,690	2,963	8,180	10,458
Communication	3,107	3,263	9,165	9,741
Item processing	2,872	3,195	8,650	9,381
Outside services	2,526	4,087	8,414	11,831
Loan expenses	588	1,494	3,407	5,444
Foreclosed real estate, net	415	643	2,359	1,351
Other operating expenses	3,309	2,266	8,157	11,724
Merger costs	558		8,136	

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Exit costs	75		3,731	
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total general and administrative expenses	64,991	63,016	204,823	198,880
Amortization of core value of deposits	964	984	2,911	3,419
Impairment of goodwill			3,488	
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total other expense	65,955	64,000	211,222	202,299
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Income (Loss) Before Income Taxes	30,627	26,811	(34,090)	75,862
Income Tax Provision (Benefit)	7,590	6,578	(17,882)	19,009
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Net Income (Loss)	\$ 23,037	\$ 20,233	\$ (16,208)	\$ 56,853
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

COMMERCIAL FEDERAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (Continued)

(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Weighted Average Number of Common Shares Outstanding Used in Basic Earnings (Loss) Per Share Calculation	38,043,281	39,583,989	38,392,520	40,361,719
Add Assumed Exercise of Outstanding Stock Options as Adjustments for Dilutive Securities (1)	1,236,075	666,114		706,991
Weighted Average Number of Common Shares Outstanding Used in Diluted Earnings (Loss) Per Share Calculation	39,279,356	40,250,103	38,392,520	41,068,710
Basic Earnings (Loss) Per Common Share	\$.61	\$.51	\$ (.42)	\$ 1.41
Diluted Earnings (Loss) Per Common Share (1)	\$.59	\$.50	\$ (.42)	\$ 1.38
Dividends Declared Per Common Share	\$.145	\$.135	\$.425	\$.395

- (1) The conversion of stock options for the nine months ended September 30, 2005 is not assumed since the Corporation incurred a loss from operations. As a result, for the nine months ended September 30, 2005, the diluted loss per share is computed the same as the basic loss per share.

See accompanying Notes to Condensed Consolidated Financial Statements.

COMMERCIAL FEDERAL CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(Unaudited)

(Dollars in Thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Net Income (Loss)	\$ 23,037	\$ 20,233	\$ (16,208)	\$ 56,853
Other Comprehensive Income (Loss):				
Unrealized holding gains (losses) on securities available for sale	(9,525)	49,207	(36,551)	8,766
Fair value adjustment on interest rate swap agreements	3,602	(16,999)	34,349	19,957
Reclassification of net losses (gains) included in net income (loss) pertaining to:				
Securities sold		(12,588)	16,621	1,787
Termination of interest rate swap agreements			42,457	
Amortization of net deferred loss on terminated interest rate swap agreements	2,269	4,984	9,464	14,845
Other Comprehensive Income (Loss) Before Income Taxes	(3,654)	24,604	66,340	45,355
Income Tax Provision (Benefit)	(1,039)	8,613	23,460	15,879
Other Comprehensive Income (Loss)	(2,615)	15,991	42,880	29,476
Comprehensive Income	\$ 20,422	\$ 36,224	\$ 26,672	\$ 86,329

See accompanying Notes to Condensed Consolidated Financial Statements.

COMMERCIAL FEDERAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(Unaudited)

(Dollars in Thousands)	Nine Months Ended September 30,	
	2005	2004
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income (loss)	\$ (16,208)	\$ 56,853
Adjustments to reconcile net income (loss) to net cash from operating activities:		
Amortization of core value of deposits	2,911	3,419
Impairment of goodwill	3,488	
Depreciation and amortization	12,743	13,026
Amortization of deferred discounts and fees, net of premiums	5,264	16,712
Amortization of mortgage servicing rights	8,889	37,901
Amortization of net deferred loss on terminated interest rate swap agreements	9,464	14,845
Valuation adjustment of mortgage servicing rights, net	(7,598)	1,671
Provision for losses on loans	20,277	10,828
Loss on termination of interest rate swap agreements	42,457	
Proceeds from termination of interest rate swap and swaption agreements	28,347	
Payments related to termination of interest rate swap agreements	(42,457)	
Loss on early extinguishment of debt	40,731	
Gain on sales of loans	(5,927)	(4,107)
Loss (gain) on sales of securities and changes in fair values of derivatives, net	18,673	(645)
Gain on sale of mortgage servicing rights and wholesale mortgage origination network	(3,382)	
Proceeds from sales of loans	990,424	2,204,687
Origination of loans for resale	(444,896)	(662,153)
Purchases of loans for resale	(418,679)	(1,509,315)
Increase in bank owned life insurance	(2,106)	(13,946)
Stock dividends from Federal Home Loan Bank	(6,122)	(6,200)
Decrease in broker receivable from sales of securities and derivative settlements	1,673	36,984
Decrease in broker payable on derivative settlements and purchases of securities	(52,650)	(61,802)
Decrease in interest receivable	7,401	2,057
Increase (decrease) in interest payable	(2,411)	90
Increase (decrease) in other liabilities, net	(32,797)	11,866
Other items, net	27,760	7,739
Total adjustments	201,477	103,657
Net cash provided by operating activities	185,269	160,510
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of loans	(22,633)	(163,541)
Repayment of loans, net of originations	(81,288)	486,786
Proceeds from sales of investment securities available for sale	672,925	1,420,181
Purchases of investment securities available for sale	(354,426)	(1,422,131)
Maturities and principal repayments of investment securities available for sale	219,659	3,276
Proceeds from sales of mortgage-backed securities available for sale	783,624	
Purchases of mortgage-backed securities available for sale	(521,100)	(17)
Principal repayments of mortgage-backed securities available for sale	109,176	272,898
Proceeds from sales of mortgage servicing rights and wholesale mortgage origination network	127,709	

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Proceeds from sales of Federal Home Loan Bank stock	55,544	51,948
Purchases of Federal Home Loan Bank stock	(14,179)	(4,700)
Proceeds from sales of real estate	14,289	25,574
Payments to acquire real estate		(2,318)
Purchases of premises and equipment, net	(19,071)	(29,640)
Other items, net		7,243
	<u> </u>	<u> </u>
Net cash provided by investing activities	970,229	645,559
	<u> </u>	<u> </u>

COMMERCIAL FEDERAL CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (Continued)

(Unaudited)

(Dollars in Thousands)	Nine Months Ended September 30,	
	2005	2004
CASH FLOWS FROM FINANCING ACTIVITIES		
Net decrease in deposits	\$ (356,540)	\$ (205,388)
Proceeds from Federal Home Loan Bank advances	500,000	807,600
Repayments of Federal Home Loan Bank advances	(1,414,577)	(1,519,300)
Proceeds from securities sold under agreements to repurchase	12,180	215,126
Repayments of securities sold under agreements to repurchase	(12,419)	(15,326)
Proceeds from issuances of other borrowings	149,482	13,467
Repayments of other borrowings	(4,000)	(7,050)
Purchases of interest rate swap and swaption agreements	(94)	(13,441)
Payments of cash dividends on common stock	(16,132)	(15,721)
Repurchases of common stock	(40,843)	(66,117)
Issuance of common stock	11,172	7,600
	(1,171,771)	(798,550)
CASH AND CASH EQUIVALENTS		
Increase (decrease) in net cash position	(16,273)	7,519
Balance, beginning of year	189,179	158,133
	\$ 172,906	\$ 165,652
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid (received) during the period for:		
Interest expense	\$ 225,203	\$ 219,027
Income taxes, net	(3,954)	(12,950)
Non-cash investing and financing activities:		
Loans exchanged for mortgage-backed securities	2,518	14,403
Loans transferred to real estate	13,371	21,405
Loans originated for sale of foreclosed real estate		23,835
Net increase (decrease) to loans held for sale and other borrowings under the Government National Mortgage Association optional repurchase program	(28,873)	2,867
Capital lease and financing obligations incurred	676	9,272
Other items, net		(274)

See accompanying Notes to Condensed Consolidated Financial Statements.

COMMERCIAL FEDERAL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

AS OF AND FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2005

(Unaudited)

(Columnar Dollars in Footnotes are in Thousands Except Per Share Amounts)

A. FINANCIAL STATEMENT PRESENTATION:

References in this document to the Corporation are to Commercial Federal Corporation and its consolidated subsidiaries, including its wholly-owned subsidiary, Commercial Federal Bank, a Federal Savings Bank, and its consolidated subsidiaries (the Bank). Parent company references in this document are to the unitary non-diversified savings and loan holding company only. Certain amounts in the prior year periods presented have been reclassified to conform to the September 30, 2005 presentation for comparative purposes. These amounts include the reclassification of interest expense related to certain capital lease and financing obligations from general and administrative expenses to interest expense on other borrowings.

The accompanying interim condensed consolidated financial statements have not been audited by the Corporation's independent registered public accounting firm. In the opinion of management, all adjustments considered necessary to fairly present the condensed consolidated financial statements have been included. The condensed statements should be read in conjunction with the audited financial statements and notes thereto included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2004. The results of operations for the three and nine months ended September 30, 2005 are not necessarily indicative of the results which may be expected for the remainder of the year.

B. MERGER AGREEMENT WITH BANK OF THE WEST:

On June 13, 2005, the Corporation and Bank of the West entered into an agreement and plan of merger pursuant to which the Corporation and the Bank will be merged into Bank of the West, a California state banking corporation and a subsidiary of BancWest Corporation (BancWest). The boards of directors of the Corporation, Bank of the West, BancWest and the board of BancWest's parent company, BNP Paribas, have approved the transaction. Stockholders of the Corporation approved the transaction at a November 1, 2005 special meeting and all regulatory approvals have been received. Subject to the terms and conditions of the merger agreement, each outstanding share of the Corporation's common stock will be converted into the right to receive \$34.00 in cash. The Corporation will also declare and pay a special one-time cash dividend of \$.50 per share immediately prior to completion of the merger. The merger is expected to close in December 2005.

The merger agreement includes terms and conditions which affect the conduct of the Corporation's business until the merger is completed or the agreement is terminated. Among other items, the merger agreement generally requires the Corporation to carry on business in its ordinary course consistent with past practice and in accordance with sound banking practices, and to observe in all material respects its legal and contractual obligations. The merger agreement generally restricts the ability of the Corporation to make material changes in any aspect of the conduct of its business without the consent of BancWest, including significant capital expenditures, new material lines of business or the disposition of assets or incurring of obligations outside of the ordinary course of business. The Corporation believes it is in compliance with its obligations under the merger agreement.

C. MERGER COSTS:

Reflected in merger costs for the nine-month period of 2005 is a \$6.6 million write-off of a portion of the contract value related to one of the Corporation's bank owned life insurance (BOLI) policies. The contract value was previously increased in the first quarter of 2004 in other income as a result of an amendment to the BOLI policy which allows the Corporation to receive a guaranteed payment of a certain component of the BOLI policy if there is a full and complete surrender of all outstanding certificates of the BOLI policy under certain conditions. One of these conditions is that the Corporation has not undergone a change of control as defined by the amendment. Since the Corporation has met the definition of a change of control, as defined, as of June 13, 2005, due to the approval by the Corporation's board of directors of an agreement and plan of merger with the Corporation and Bank into Bank of the West, the payment of this portion of the contract value is no longer guaranteed and therefore, has been expensed as a merger-related cost. This component of the BOLI policy may in the future again be recorded as an increase to the contract value after certain conditions are met. Also included in merger costs are investment banking fees totaling \$1.0 million and other miscellaneous merger costs totaling \$558,000. The majority of the merger costs are not deductible for federal income tax purposes.

D. SALE OF MORTGAGE SERVICING AND WHOLESALE MORTGAGE ORIGINATION NETWORK:

During the quarter ended September 30, 2005, the Corporation sold its remaining mortgage servicing rights relating to \$18.9 million of mortgage loans serviced for other investors for a total sales price of \$260,000. For the three months ended June 30, 2005, the Corporation sold mortgage servicing rights relating to \$1.2 billion of mortgage loans serviced for other investors for a total sales price of \$18.0 million and during the quarter ended March 31, 2005, sold mortgage servicing rights relating to \$9.3 billion of mortgage loans serviced for other investors and its broker and correspondent bank (wholesale) mortgage origination network for a total sales price of \$120.0 million. These sales were in connection with the Corporation's plan to exit the mortgage loan servicing and wholesale mortgage loan origination businesses. Pre-tax gains relating to these sales totaling \$76,000 and \$3.4 million, respectively, were recorded during the three and nine months ended September 30, 2005. As of September 30, 2005, a net receivable totaling \$5.5 million related to these sales remained outstanding from the buyers in accordance with contractual terms. In addition, during the first quarter of 2005, the Corporation also recognized a \$3.5 million impairment loss on goodwill in accordance with the provisions of Statement of Financial Accounting Standards No. 142 Goodwill and Other Intangible Assets (SFAS No. 142) relating to its mortgage banking segment as a result of the Corporation exiting the mortgage loan servicing and wholesale mortgage loan origination businesses. No goodwill impairment was recognized during the second or third quarters of 2005.

The Corporation also entered into interim sub-servicing arrangements with the buyers of the mortgage servicing rights to continue to service the mortgage loans sold until the loan servicing was transferred. The transfer of loan servicing was completed in the 2005 third quarter. Associated with the Corporation's sale of mortgage servicing rights and the wholesale mortgage origination network, the Corporation recognized exit costs totaling \$3.7 million which are included in the consolidated statement of operations in general and administrative expenses under the category exit costs. Approximately \$2.1 million of the total exit costs charged to expense represents estimated contract termination costs. The Corporation also recorded severance expense under the exit costs category totaling \$68,000 and \$962,000, respectively, for the three and nine months ended September 30, 2005 related to the termination of the employees associated with these business activities. The Corporation expects to recognize total severance expense of approximately \$1.0 million in 2005. These severance expenses are being recognized ratably over the various retention periods during which the terminated employees are required to render service. These retention periods and termination dates primarily correspond with the transfer of the mortgage loan servicing which occurred during the third quarter of 2005 and with the transfer of wholesale mortgage origination relationships which occurred in the second quarter of 2005. The Bank will continue to service its own residential mortgage portfolio which totaled \$2.2 billion at September 30, 2005.

D. SALE OF MORTGAGE SERVICING AND WHOLESALE MORTGAGE ORIGINATION NETWORK (continued):

The activity for mortgage servicing rights and the valuation allowance for impairment of mortgage servicing rights for the periods indicated, as well as the ending balances of mortgage servicing rights and the respective fair values are summarized below:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Beginning balance before valuation allowance	\$ 265	\$ 175,266	\$ 162,423	\$ 185,233
Mortgage servicing rights retained through loan sales		6,966	6,308	24,284
Sale of mortgage servicing rights	(263)		(159,842)	
Amortization expense	(2)	(10,616)	(8,889)	(37,901)
Ending balance before valuation allowance		171,616		171,616
Valuation allowance, beginning balance	1	29,366	41,174	49,339
Amounts charged (credited) to operations	2	21,644	(7,598)	1,671
Sale of mortgage servicing rights	(3)		(33,576)	
Valuation allowance, ending balance		51,010		51,010
Mortgage servicing rights, net of valuation allowance	\$	\$ 120,606	\$	\$ 120,606
Fair value at the periods ended September 30	\$	\$ 121,876	\$	\$ 121,876

Mortgage loans serviced by the Bank at September 30 are summarized below:

	2005	2004
Total mortgage loans serviced by the Bank	\$ 2,359,421	\$ 13,817,952
Less loans sub-serviced for Bank of the West	189,054	
Total mortgage loans serviced by the Bank, excluding loans sub-serviced	\$ 2,170,367	\$ 13,817,952
Total mortgage loans serviced by the Bank, excluding loans sub-serviced:		
Loans owned by the Bank	\$ 2,170,367	\$ 2,914,995
Other investors		10,902,957
	\$ 2,170,367	\$ 13,817,952

E. DERIVATIVE FINANCIAL INSTRUMENTS:

In August 2005, the Corporation terminated interest rate swap agreements that were designated as cash flow hedges of variable interest payments associated with \$200.0 million of high performance savings deposits. Since the hedged savings deposits were still outstanding at the time the interest rate swap agreements were terminated, the gain totaling \$3.5 million recorded on the termination of the interest rate swap agreements was deferred as a component of other comprehensive income in the consolidated statement of financial condition. This gain is being amortized as a component of interest expense on savings deposits over the remaining term of the interest rate swap agreements. The unamortized balance of this gain totaled \$3.3 million at September 30, 2005. Excluding mandatory forward sales commitments which are designated as hedges against the changes in fair value of mortgage loans held for sale in the secondary market (warehouse loans) which are discussed later in this footnote, there were no hedging transactions outstanding which qualified for hedge accounting under Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS No. 133), as of September 30, 2005.

In conjunction with the Corporation's sale of mortgage servicing rights as of March 31, 2005, the Corporation terminated interest rate floor agreements with a notional amount of \$950.0 million and interest rate swaption agreements with a notional amount of \$150.0 million during March 2005. At September 30, 2005, the Corporation continued to hold interest rate floor agreements with a notional amount of \$600.0 million recorded as an asset with a fair value of \$273,000 and an interest rate cap agreement with a notional amount of \$100.0 million recorded as an asset with a fair value of \$601,000 as free-standing derivatives for general balance sheet interest rate risk management purposes. Additionally, the Corporation holds interest rate swaption agreements with a notional amount of \$7.0 million, which are accounted for as free-standing derivatives and are used to hedge certain interest rate lock commitments (IRLC).

In conjunction with the Corporation's sale of mortgage servicing rights, the Corporation prepaid certain Federal Home Loan Bank (FHLB) advances and terminated associated interest rate swap and swaption agreements during the quarter ended March 31, 2005 to realign its balance sheet to sustain an acceptable interest rate risk profile for the Corporation. Specifically, the Corporation terminated pay-fixed interest rate swap agreements with a notional amount of \$720.0 million which had been accounted for as cash flow hedges on three-month adjustable-rate FHLB advances totaling \$720.0 million. These adjustable-rate FHLB advances either were not renewed or were prepaid during March 2005. The termination of these pay-fixed interest rate swap agreements resulted in a cash payment of \$42.5 million to the counterparty of the agreements and the recognition of a \$42.5 million loss by the Corporation for the three months ended March 31, 2005.

Also, during the first quarter of 2005, the Corporation prepaid \$600.0 million in convertible fixed-rate FHLB advances resulting in the recognition of a loss on early extinguishment of debt of \$40.7 million comprised of a \$19.1 million prepayment penalty paid to the FHLB and the write off of carrying value adjustments of \$21.6 million associated with fair value hedges on these FHLB advances. Correspondingly, the Corporation terminated interest rate swaption agreements with a notional amount of \$600.0 million and interest rate swap agreements with a notional amount of \$200.0 million which had been accounted for as fair value hedges on this convertible fixed-rate FHLB debt. The Corporation received \$7.7 million upon the termination of these agreements equal to the fair value of these derivatives. Subsequent to the payoff of the \$600.0 million in convertible fixed-rate FHLB advances during March 2005, the Corporation entered into forward-starting interest rate swap agreements with a notional amount of \$500.0 million to hedge the interest rate risk related to interest payments generated by the forecasted issuance of new fixed-rate FHLB advances. These forward-starting swaps were terminated when this new FHLB debt was taken down in the latter part of March 2005. The fair value gain of \$2.3 million on these cash flow hedges was recorded in other comprehensive income in the consolidated statement of financial condition and is being amortized as a reduction to interest expense over the life of the new FHLB debt. At September 30, 2005, the unamortized balance of this gain totaled \$2.1 million.

At September 30, 2005, the Corporation had IRLC to originate mortgage loans, net of estimated fallout, totaling \$41.4 million and mandatory forward loan sales commitments totaling \$74.0 million that are considered to be derivatives under SFAS No. 133. The IRLC are recorded as a liability with a fair value totaling \$164,000 while the mandatory forward sales commitments are recorded as an asset with a fair value of \$526,000 as of September 30, 2005. A portion of the mandatory forward sales commitments are designated as hedges against the changes in fair value of warehouse loans in circumstances which qualify for hedge accounting. The recognized gains and losses associated with forward loan sales and hedged warehouse loans qualifying for hedge accounting offset, resulting in minimal impact to the Corporation's earnings. The warehouse loans which do not qualify for hedge accounting are carried at the lower of cost or market. Additionally, the Corporation had option contracts with notional amounts totaling \$10.0 million to provide protection for unexpected fluctuations in the fallout of loans with rate lock

commitments.

F. GOODWILL AND CORE VALUE OF DEPOSITS:

The following table sets forth the estimated amortization expense for core value of deposits at September 30, 2005 for the remaining three months of 2005 and the next four years:

For the remaining three months for the year ended December 31, 2005	\$ 964
For the years ended December 31:	
2006	3,233
2007	2,719
2008	2,242
2009	361
Total	\$ 9,519

During the nine months ended September 30, 2005 the Corporation sold mortgage servicing rights relating to \$10.5 billion of mortgage loans serviced for other investors and its wholesale mortgage origination network in connection with its plan to exit the mortgage servicing and wholesale mortgage origination businesses. See Note D, Sale of Mortgage Servicing and Wholesale Mortgage Origination Network, for additional information. Effective with the June 30, 2005 reporting period the Corporation's Mortgage Banking segment began reporting as Exited Operations for segment reporting purposes. Exited Operations reflects the results of servicing operations that continued until the transfer of the remaining servicing was completed in the 2005 third quarter. See Note I, Segment Information, for additional discussion on this change. Goodwill included in Mortgage Banking (Exited Operations) was deemed impaired with an impairment loss recorded as of March 31, 2005 in accordance with the provisions of SFAS No. 142. The table below sets forth the total carrying amount of goodwill by operating segment and the impairment loss recorded for Mortgage Banking (Exited Operations) for the periods indicated below:

<u>Segment</u>	<u>Balance December 31, 2004</u>	<u>Impairment Loss</u>	<u>Balance September 30, 2005</u>
Commercial Banking	\$ 93,553	\$	\$ 93,553
Retail Banking	45,249		45,249
Treasury	20,427		20,427
Mortgage Banking / Exited Operations	3,488	3,488	
Total	\$ 162,717	\$ 3,488	\$ 159,229

G. STOCK-BASED COMPENSATION:

The Corporation applies Accounting Principles Board Opinion No. 25 Accounting for Stock Issued to Employees (APB No. 25), and related interpretations in accounting for its stock option plans. No compensation cost was recognized for stock options granted, as all stock options granted had an exercise price equal to the market value of the underlying common stock on the date of grant. The effect on the Corporation's net income (loss) and earnings (loss) per share is presented in the following table as if compensation cost was determined based on the fair value at the grant dates for stock options awarded pursuant to the provisions of Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation (SFAS No. 123).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2005	2004	2005	2004
Net income (loss) as reported	\$ 23,037	\$ 20,233	\$ (16,208)	\$ 56,853
Deduct total stock-based employee compensation expense determined under the fair value based method for all awards, net of related tax effects	(603)	(702)	(2,232)	(2,925)
Pro forma net income (loss)	\$ 22,434	\$ 19,531	\$ (18,440)	\$ 53,928
Earnings (loss) per share:				
Basic -				
As reported	\$.61	\$.51	\$ (.42)	\$ 1.41
Pro forma	.59	.49	(.48)	1.34
Diluted -				
As reported	.59	.50	(.42)	1.38
Pro forma	.58	.49	(.48)	1.32

The fair value of each option grant after January 1, 2005 was estimated on the date of grant using a binomial lattice model and the fair value of each option grant prior to January 1, 2005 was estimated on the date of grant using the Black-Scholes option-pricing model. The pro forma expense for each option grant after January 1, 2005 is being amortized on an accelerated basis over the vesting period of the option grants and the pro forma expense for each option grant prior to January 1, 2005 was amortized on a straight-line basis over the vesting period of the option grants. Management believes the use of an accelerated basis of amortization, as if each separately vesting portion of the award was in substance a separate award, provides a more refined estimate of the expense, however, the effect was not material between the two assumptions. The option-pricing models calculate the fair value of stock options awarded based on subjective assumptions. Changes to these assumptions can materially affect the fair value calculation by the models. Therefore, management believes these fair value calculations may not result in a true reflection of the fair value or cost of stock-based compensation for the Corporation. See Note K, Current Accounting Pronouncements, relating to Statement of Financial Accounting Standards No. 123(R) Share-Based Payment.

H. COMMITMENTS AND CONTINGENCIES:

The following table presents the Corporation's outstanding loan commitments at September 30, 2005, excluding undisbursed portions of loans in process:

Originate residential mortgage loans	\$ 165,565
Originate commercial real estate loans	25,836
Originate consumer, commercial operating and agricultural loans	28,869
Unused lines of credit for consumer use	423,054
Unused lines of credit for commercial use	376,245
	<hr/>
Total	\$ 1,019,569

At September 30, 2005, the Corporation had \$74.0 million in mandatory forward delivery commitments to sell residential mortgage loans. These mandatory forward sales commitments are used by the Corporation to mitigate the interest rate risk associated with commitments to originate mortgage loans for sale in the secondary market and funded mortgage loans held for sale in the secondary market.

The Corporation began selling loans to the FHLB of Topeka (FHLBT) under the Mortgage Partnership Finance Program in 2004. The credit risk associated with these sold loans is structured into various layers. The first layer of losses, after mortgage insurance coverage, is covered by the FHLBT up to 1.0% of the principal amount funded (First Loss Layer). Losses in excess of the First Loss Layer, if any, will be absorbed by the Corporation up to a specified credit enhancement amount which may vary from .25% to 1.5% of the outstanding principal amount of the loans sold. Thereafter, the FHLBT bears the remaining credit risk. In exchange for providing the credit enhancement to the FHLBT, the Corporation receives a credit enhancement fee from the FHLBT. This credit enhancement fee may be reduced by actual losses taken by the FHLBT in the First Loss Layer. As of September 30, 2005, the amount of loans sold to the FHLBT under this program totaled \$638.6 million with a maximum credit obligation for potential loan losses to the Corporation totaling \$4.4 million. The fair value of this credit obligation was not material at September 30, 2005, since it is highly probable that most credit losses on these loans sold to the FHLBT under this program will be absorbed by the FHLBT in the First Loss Layer.

The parent company provides guarantees of payments of certain amounts (Guaranteed Payments) for the benefit of holders of capital securities issued by Commercial Federal Capital Trust I (Trust I), Commercial Federal Capital Trust II (Trust II) and Commercial Federal Capital Trust III (Trust III), Delaware statutory trusts created by the parent company for the purpose of issuing these capital securities. The Guaranteed Payments are equal to the amount of (i) all accrued and unpaid distributions on the capital securities; (ii) the price payable on redemption of the capital securities; and (iii) upon termination of either Trust I, Trust II or Trust III, the lesser of either the liquidation amount of the respective capital securities and all unpaid distributions thereon, or the amount of assets of Trust I, Trust II or Trust III remaining available for distribution to respective holders after satisfaction of all respective liabilities. The parent company is required to make payments under the guarantees only to the extent that the trusts hold funds sufficient to make such payments, but fail to do so. The maximum potential amount of future payments on these guarantees totals \$55.0 million (\$10.0 million for Trust I, \$25.0 million for Trust II and \$20.0 million for Trust III), which is equal to the total principal of the capital securities plus accrued interest. The terms of the guarantees end with the maturities of the respective capital securities, which are October 8, 2033 for Trust I, December 15, 2034 for Trust II and May 23, 2035 for Trust III. The parent company is subrogated to all rights of holders of the capital securities with respect to amounts it pays on the guarantees, which amounts would be recoverable from the funds by the respective trusts. Consequently, the parent company expects that the liquidation of such assets held by the respective trusts would fully cover the maximum potential amount of future payments the parent company may make on the guarantees. The fair values of these guarantees are not material.

Standby letters of credit issued by the Corporation commit the Corporation to make payments on behalf of customers when certain specified future events occur. The credit risk involved with standby letters of credit is primarily the same as the credit risk involved with issuing a loan. At

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September 30, 2005 the Corporation had \$29.1 million of standby letters of credit with a weighted average term of approximately 22 months. The fees on these standby letters of credit are deferred and recorded at fair value. These fees were not material at September 30, 2005, and no material losses are anticipated from these outstanding standby letters of credit.

The Corporation is a limited partner in several multi-family affordable housing investment properties for which it receives affordable housing tax credits. The Corporation consolidated certain of these partnerships with assets approximating \$844,000 as of September 30, 2005 that are included in the accompanying consolidated statement of financial condition. The Corporation has no material potential exposure to loss relative to these partnerships. The consolidation of the remaining partnerships, with assets approximating \$336.0 million at September 30, 2005, is not required under the provisions of Financial Accounting Standards Board (FASB) Interpretation No. 46(R). The Corporation s maximum potential exposure to loss from investments in these limited partnerships and unfunded commitments totaled approximately \$12.8 million as of September 30, 2005.

H. COMMITMENTS AND CONTINGENCIES (Continued):

The Corporation is also a general partner in numerous limited real estate partnerships formed in prior years to provide investment opportunities for customers of the Bank. The Corporation also holds limited partner interests in certain of these limited partnerships. The consolidation of these limited partnerships is not required under the provisions of FASB Interpretation No. 46(R). Therefore, assets with a net carrying value totaling approximately \$16.6 million at September 30, 2005 are not included in the accompanying consolidated statement of financial condition. In the highly unlikely event that all of the assets of these limited partnerships had no value and all other partners failed to meet their obligations, management of the Corporation estimates that its maximum potential exposure to loss would approximate \$30.3 million. This amount represents the total liabilities of the limited partnerships for which the Corporation is a general partner plus the net carrying value of the Corporation's investments in these entities at September 30, 2005.

The Corporation is subject to a number of other lawsuits and claims for various amounts which arise out of the normal course of its business. In the opinion of management, the disposition of claims currently pending will not have a material adverse effect on the Corporation's financial position or results of operations.

I. SEGMENT INFORMATION:

The Corporation reorganized its business segments beginning the second quarter of 2005 due to the current year sale of its mortgage servicing rights and broker and correspondent bank mortgage origination network in connection with the Corporation exiting the mortgage loan servicing and wholesale mortgage origination business. The Corporation's operations now consist of three lines of business for management reporting purposes: Commercial Banking, Retail Banking, and Treasury. The previously reported Mortgage Banking segment is now reported as Exited Operations. Secondary marketing functions and servicing activities for Bank-owned loans, which were previously included in the Mortgage Banking segment have been reclassified to the Treasury segment for all reporting periods presented. The financial information presented does not necessarily represent the results of operations or financial condition of these lines of business as if they were independent companies. This information in the following tables is derived from management's internal reporting system used to measure the performance of the segments and the Corporation in total. Therefore, the reported results of operations and financial condition by line of business generated from this management reporting system may not be in accordance with accounting principles generally accepted in the United States. Certain amounts in the prior year periods have been reclassified to conform to the September 30, 2005 presentation for comparative purposes.

The Commercial Banking segment involves the origination of commercial operating loans, commercial and multi-family real estate loans, commercial and residential construction loans, agricultural loans and dealer services. Also included in this segment are commercial demand deposits, as well as cash management products and services. Commercial Banking services are offered through the Bank's branch network, lending offices and the Internet.

The Retail Banking segment involves a variety of traditional banking and financial services. Retail Banking gathers consumer deposits for the Bank to fund the Bank's lending and investment activities. Deposits are obtained by providing a variety of consumer deposit services including consumer checking, savings and certificate of deposit accounts (regular and retirement) and other ancillary deposit-related retail banking services including overdraft protection, electronic and telephone bill-payment and cash withdrawals or transfers. Retail Banking provides services to meet the credit needs of consumers through loans for home equity, small business, autos and other secured and unsecured purposes, including credit cards. Retail Banking originates mortgage loans for the purchase of residential property or to refinance existing debt on residential property. Mortgage loans are sold to the Treasury segment. Loan servicing rights related to all mortgage loans originated by Retail Banking are sold to the Treasury segment. The Retail Banking segment also includes services provided primarily to consumer customers for insurance and securities brokerage services. Retail Banking services are offered and delivered through the Bank's branch network, automated teller machines, customer support telephone centers and the Internet. The Bank also offers these services through network agents located throughout Kansas.

The Treasury segment is responsible for corporate interest rate risk, asset/liability management, the servicing of Bank-owned loans, and the sale of mortgages in the secondary market. Treasury manages the Corporation's single-family residential mortgage loan portfolio, investment and mortgage-backed securities, wholesale deposits, FHLB advances and all other borrowings and absorbs the valuation adjustments related to mortgage servicing rights.

Exited Operations reflect the results of servicing mortgage loans for others which continued until the transfer of the remaining servicing was completed in the 2005 third quarter. Exited Operations encompasses the interim sub servicing of mortgage loans for others until the loan servicing was transferred. Exited Operations (through Mortgage Banking activities) involved the acquisition of selected correspondent and broker mortgage loans, as well as the origination, purchase, and sale of the associated retained rights to service mortgage loans.

Net interest income is determined by the Corporation's internal funds transfer pricing system, which calculates each segment's net interest income contribution based on the type, maturity or repricing characteristics of certain assets and liabilities. The provision for loan losses by segment is based upon the current and historical business cycle loss rates. Total other income consists of revenue directly attributable to each segment and allocations based on segment ownership of certain assets and liabilities. Amortization expense of mortgage servicing rights is charged directly to Exited Operations. Actual valuation adjustments to the mortgage servicing rights portfolio are charged directly to the Treasury segment with allocations made to Exited Operations that related to certain acquisitions of mortgage servicing rights and originations of warehouse mortgage

loans. Total other expense consists of direct expenses attributable to each segment and indirect expenses allocated by an activity-based costing system using full absorption.

I. SEGMENT INFORMATION (Continued):

The contribution of the business segments to the consolidated results for the three months ended September 30, 2005 and 2004 is summarized in the following table:

	<u>Commercial Banking</u>	<u>Retail Banking</u>	<u>Treasury and Other</u>	<u>Exited Operations</u>	<u>Consolidated Total</u>
Three Months Ended September 30, 2005:					
Net interest income (loss)	\$ 32,690	\$ 34,146	\$ (107)	\$ 778	\$ 67,507
Provision for loan losses	4,776	3,102			7,878
Total fee and other income	1,060	29,615	5,780	498	36,953
Total other expense	9,547	50,059	2,684	3,665	65,955
	<u>19,427</u>	<u>10,600</u>	<u>2,989</u>	<u>(2,389)</u>	<u>30,627</u>
Income (loss) before income taxes					
Income tax provision (benefit)	6,897	3,763	(2,222)	(848)	7,590
	<u>12,530</u>	<u>6,837</u>	<u>5,211</u>	<u>(1,541)</u>	<u>23,037</u>
Net income (loss)					
Total net interest and other income	\$ 33,750	\$ 63,761	\$ 5,673	\$ 1,276	\$ 104,460
Intersegment revenue		3,391	660	526	
Depreciation and amortization	112	2,081	2,035	13	4,241
Total assets	4,445,732	1,493,305	4,180,576	44,911	10,164,524
	<u>4,445,732</u>	<u>1,493,305</u>	<u>4,180,576</u>	<u>44,911</u>	<u>10,164,524</u>
Three Months Ended September 30, 2004:					
Net interest income	\$ 30,475	\$ 27,484	\$ 5,399	\$ 731	\$ 64,089
Provision for loan losses	2,861	1,945	(1,937)		2,869
Total fee and other income	1,420	25,955	970	1,246	29,591
Total other expense	8,818	45,083	2,755	7,344	64,000
	<u>20,216</u>	<u>6,411</u>	<u>5,551</u>	<u>(5,367)</u>	<u>26,811</u>
Income (loss) before income taxes					
Income tax provision (benefit)	7,133	2,276	(926)	(1,905)	6,578
	<u>13,083</u>	<u>4,135</u>	<u>6,477</u>	<u>(3,462)</u>	<u>20,233</u>
Net income (loss)					
Total net interest and other income	\$ 31,895	\$ 53,439	\$ 6,369	\$ 1,977	\$ 93,680
Intersegment revenue		3,073	3,223	2,815	
Depreciation and amortization	124	1,845	2,034	229	4,232
Total assets	3,819,971	1,353,145	5,951,878	291,737	11,416,731
	<u>3,819,971</u>	<u>1,353,145</u>	<u>5,951,878</u>	<u>291,737</u>	<u>11,416,731</u>

I. SEGMENT INFORMATION (Continued):

The contribution of the business segments to the consolidated results for the nine months ended September 30, 2005 and 2004 is summarized in the following table:

	<u>Commercial Banking</u>	<u>Retail Banking</u>	<u>Treasury and Other</u>	<u>Exited Operations</u>	<u>Consolidated Total</u>
Nine Months Ended September 30, 2005:					
Net interest income	\$ 92,421	\$ 93,954	\$ 56	\$ 4,396	\$ 190,827
Provision for loan losses	13,623	9,135	(2,481)		20,277
Total fee and other income (loss)	1,528	80,577	(80,159)	4,636	6,582
Total other expense	27,551	145,783	14,749	23,139	211,222
	<u>52,775</u>	<u>19,613</u>	<u>(92,371)</u>	<u>(14,107)</u>	<u>(34,090)</u>
Income (loss) before income taxes	52,775	19,613	(92,371)	(14,107)	(34,090)
Income tax provision (benefit)	18,735	6,963	(39,810)	(3,770)	(17,882)
	<u>\$ 34,040</u>	<u>\$ 12,650</u>	<u>\$ (52,561)</u>	<u>\$ (10,337)</u>	<u>\$ (16,208)</u>
Net income (loss)	\$ 34,040	\$ 12,650	\$ (52,561)	\$ (10,337)	\$ (16,208)
	<u>\$ 93,949</u>	<u>\$ 174,531</u>	<u>\$ (80,103)</u>	<u>\$ 9,032</u>	<u>\$ 197,409</u>
Total net interest and other income (loss)	\$ 93,949	\$ 174,531	\$ (80,103)	\$ 9,032	\$ 197,409
Intersegment revenue		10,121	4,527	2,660	
Depreciation and amortization	319	6,178	5,956	290	12,743
Total assets	4,445,732	1,493,305	4,180,576	44,911	10,164,524
	<u>4,445,732</u>	<u>1,493,305</u>	<u>4,180,576</u>	<u>44,911</u>	<u>10,164,524</u>
Nine Months Ended September 30, 2004:					
Net interest income	\$ 91,002	\$ 80,014	\$ 32,676	\$ 2,790	\$ 206,482
Provision for loan losses	8,308	5,669	(3,149)		10,828
Total fee and other income	1,291	76,162	3,160	1,894	82,507
Total other expense	28,607	141,247	9,380	23,065	202,299
	<u>55,378</u>	<u>9,260</u>	<u>29,605</u>	<u>(18,381)</u>	<u>75,862</u>
Income (loss) before income taxes	55,378	9,260	29,605	(18,381)	75,862
Income tax provision (benefit)	19,416	3,287	2,831	(6,525)	19,009
	<u>\$ 35,962</u>	<u>\$ 5,973</u>	<u>\$ 26,774</u>	<u>\$ (11,856)</u>	<u>\$ 56,853</u>
Net income (loss)	\$ 35,962	\$ 5,973	\$ 26,774	\$ (11,856)	\$ 56,853
	<u>\$ 92,293</u>	<u>\$ 156,176</u>	<u>\$ 35,836</u>	<u>\$ 4,684</u>	<u>\$ 288,989</u>
Total net interest and other income	\$ 92,293	\$ 156,176	\$ 35,836	\$ 4,684	\$ 288,989
Intersegment revenue		10,653	9,032	9,856	
Depreciation and amortization	372	5,413	6,631	610	13,026
Total assets	3,819,971	1,353,145	5,951,878	291,737	11,416,731
	<u>3,819,971</u>	<u>1,353,145</u>	<u>5,951,878</u>	<u>291,737</u>	<u>11,416,731</u>

J. REGULATORY CAPITAL:

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Regulators can initiate certain mandatory and possibly additional discretionary actions if the Bank fails to meet minimum capital requirements. These actions could have a direct material effect on the Corporation's financial position and results of operations.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios as set forth in the following table. Prompt corrective action provisions pursuant to the Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) require specific supervisory actions as capital levels decrease. To be considered well-capitalized under the regulatory framework for prompt corrective action provisions under FDICIA, the Bank must maintain certain minimum capital ratios as set forth below. At September 30, 2005, the Bank exceeded the minimum requirements for the well-capitalized category.

The following presents the Bank's regulatory capital levels and ratios relative to its minimum capital requirements as of September 30, 2005:

	Actual		For OTS Capital		To be	
			Adequacy Purposes		Well-Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Tangible capital to tangible assets	\$ 712,203	7.13%	\$ 149,775	1.50%	n/a	n/a
Tier 1 core (leverage) capital to adjusted total assets	712,203	7.13	399,399	4.00	\$ 499,249	5.00%
Adjusted Tier 1 capital to risk-weighted assets	707,756	8.97	n/a	n/a	473,423	6.00
Total risk-based capital to risk-weighted assets	831,878	10.54	631,230	8.00	789,038	10.00

As of September 30, 2005, the most recent notification from the Office of Thrift Supervision (OTS) categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action provisions under FDICIA. There are no conditions or events since such notification that management believes have changed the Bank's classification.

K. CURRENT ACCOUNTING PRONOUNCEMENTS:

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123 (revised 2004), entitled *Share-Based Payment* (SFAS No. 123(R)) that requires compensation costs related to share-based payment transactions to be recognized in the financial statements. With limited exceptions, the amount of compensation cost will be measured based on the grant-date fair value of the equity or liability instruments issued. Compensation cost will be recognized over the period that an employee provides service in exchange for the award. SFAS No. 123(R) is a revision of SFAS No. 123, *Accounting for Stock-Based Compensation*, and supersedes APB No. 25 and its related implementation guidance. The Corporation currently applies APB No. 25 and related interpretations in the accounting for stock options under the intrinsic value method and provides pro forma disclosure of the Corporation's stock-based compensation expense as currently required by SFAS No. 123. See Note G *Stock-Based Compensation* for this pro forma disclosure. The Securities and Exchange Commission (SEC) adopted a rule on April 14, 2005 that amended the implementation date of SFAS No. 123(R) allowing publicly-held companies to adopt this statement at the beginning of their next fiscal year that begins after June 15, 2005, or as of January 1, 2006 for the Corporation. Absent the completion of the BancWest merger currently anticipated to be consummated in December 2005, management of the Corporation will adopt SFAS 123(R) using the modified prospective application method. Under this method of transition, compensation cost for the portion of awards that are outstanding as of January 1, 2006, for which the requisite service has not yet been rendered, will be recognized as the requisite service is rendered after January 1, 2006. The compensation cost for these awards will be based on the grant-date fair value as previously calculated for the pro forma disclosures under SFAS No. 123. The SEC also issued Staff Accounting Bulletin No. 107 *Share-Based Payment* on March 29, 2005 which is effective upon the adoption of SFAS No. 123(R) and provides interpretive guidance on the use of valuation methods, disclosures and assumptions as applicable to public companies in administering the disclosure requirements of the federal securities laws.

In March 2005, FASB Interpretation No. 47 *Accounting for Conditional Asset Retirement Obligations* an Interpretation of FASB Statement No. 143 was issued. This interpretation clarifies that the term *conditional asset retirement obligation* as used in FASB Statement No. 143, *Accounting for Asset Retirement Obligations*, refers to a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. An entity is required to recognize a liability for the fair value of a conditional asset retirement obligation if the fair value of the liability can be reasonably estimated. This interpretation is effective no later than the end of fiscal years ending after December 15, 2005, or as of December 31, 2005 for the Corporation. Management does not believe that this statement will have a material effect on the Corporation's financial position, liquidity or results of operations.

In December 2004, Statement of Financial Accounting Standards No. 153, *Exchanges of Nonmonetary Assets, an Amendment of APB Opinion No. 29* (SFAS No. 153), was issued. Under APB No. 29 there was an exception from fair value measurement for nonmonetary exchanges of similar productive assets. SFAS No. 153 replaces this exception with a general exception from fair value measurement for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. SFAS No. 153 is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005, or as of January 1, 2006 for the Corporation, and shall be applied prospectively. Management does not believe that this statement will have a material effect on the Corporation's financial position, liquidity or results of operations.

In May 2005, Statement of Financial Accounting Standards No. 154, *Accounting Changes and Error Corrections* a Replacement of APB Opinion No. 20 and FASB Statement No. 3 (SFAS No. 154), was issued. This statement replaces Accounting Principles Board Opinion No. 20 *Accounting Changes* (APB No. 20) and FASB Statement No. 3 *Reporting Accounting Changes in Interim Financial Statements*, and changes the requirements for the accounting for and reporting of a change in accounting principle. SFAS No. 154 applies to all voluntary changes in accounting principle and to changes required by an accounting pronouncement in the unusual instance that the pronouncement does not include specific transition provisions. APB No. 20 previously required that most voluntary changes in accounting principle be recognized by including in net income of the period of the change the cumulative effect of changing to the new accounting principle. This statement requires retrospective application to prior periods' financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. SFAS No. 154 carries forward without change the guidance contained in APB No. 20 for reporting the correction of an error in previously issued financial statements and a change in accounting estimate. SFAS No. 154 also carries forward the guidance in APB No. 20 requiring justification of a change in accounting principle on the basis of preferability. This statement is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005, or as January 1, 2006 for the Corporation. Early adoption is permitted for accounting changes and corrections of errors made in fiscal years beginning after the date this statement is issued. SFAS No. 154 does not change the transition provisions of any existing accounting pronouncements, including

those that are in a transition phase as of the effective date of this statement.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The statements in this Form 10-Q that are not historical fact are forward-looking statements that involve inherent risks and uncertainties. Management cautions readers that a number of important factors could cause actual results to differ materially from those expressed in, or implied by, the forward looking statements. Factors that might cause a difference include, but are not limited to: completion of the planned merger with Bank of the West, fluctuations in interest rates, the effect of regulatory or government legislative changes, general economic conditions, competitive pressures in the geographic and business areas where the Corporation conducts its operations, changes in real estate values, expected cost savings and revenue growth not fully realized, the progress of strategic initiatives and whether realized within expected time frames and technology changes. These forward-looking statements are based on management's current expectations. Actual results in future periods may differ materially from those currently expected because of various risks and uncertainties. Forward-looking statements may be identified by the use of words such as anticipate, believe, estimate, expect, intend, plan, should, will, or similar expressions.

CRITICAL ACCOUNTING POLICIES:

The Corporation's critical accounting policies involving the more significant judgments and assumptions used in the preparation of the condensed consolidated financial statements as of September 30, 2005 remain unchanged from December 31, 2004. These policies relate to the accounting for the allowance for loan losses and allowance for unfunded loan commitments and letters of credit, mortgage servicing rights and derivative financial instruments. Disclosure on these critical accounting policies is incorporated by reference under Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations in the Corporation's Annual Report on Form 10-K for the Corporation's year ended December 31, 2004.

EXECUTIVE MANAGEMENT OVERVIEW:

On June 13, 2005, Bank of the West and the Corporation jointly announced that they entered into an agreement and plan of merger pursuant to which Bank of the West would acquire the Corporation. The boards of directors of the Corporation, Bank of the West, BancWest and the board of BancWest's parent, BNP Paribas, have approved the transaction. Subject to the terms and conditions of the merger agreement, each outstanding share of the Corporation's common stock will be converted into the right to receive \$34.00 in cash and the Corporation will also declare and pay a special one-time cash dividend of \$.50 per share immediately prior to the completion of the merger. Stockholders of the Corporation approved the transaction at a special meeting on November 1, 2005 and all regulatory approvals have been received. The merger is expected to close in December 2005. Following the transaction, the Corporation and the Bank will merge into Bank of the West, at which time all of the Bank's branches will become branches of Bank of the West, a banking subsidiary of BancWest.

Net income for the three months ended September 30, 2005 was \$23.0 million, or \$.59 per diluted share, compared to net income totaling \$20.2 million, or \$.50 per diluted share, for the same quarter last year. Results for the current quarter reflect a \$5.6 million award received from the United States government related to a supervisory goodwill lawsuit the Bank assumed in a 1998 acquisition. After paying related legal fees approximating \$1.1 million the net pre-tax amount of \$4.5 million (\$2.9 million after-tax or \$.07 per diluted share) was recorded in other operating income. Net loss for the nine months ended September 30, 2005 was \$16.2 million, or a loss of \$.42 per diluted share, compared to net income of \$56.9 million, or \$1.38 per diluted share, for the nine months ended September 30, 2004.

Year-to-date results for 2005 reflect the completion of the sale of the Corporation's mortgage servicing rights and wholesale mortgage origination network at a net pre-tax gain of \$3.4 million. In addition, the Corporation recognized exit costs totaling \$3.7 million relating to contract termination costs and severance costs from the termination of employees associated with the mortgage servicing and wholesale mortgage

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origination network lines of business. Additionally, year-to-date results reflect the effects of several significant balance sheet transactions executed during the first quarter of 2005 to realign its balance sheet and sustain an acceptable interest rate risk profile in association with the sale of mortgage servicing rights. See the Asset/Liability Management section for additional information related to these balance sheet transactions.

Net interest income increased \$3.4 million from the same 2004 quarter primarily due to the favorable impact resulting from the balance sheet restructuring activities which occurred in the first quarter of 2005. Increased volumes on nonresidential loans and higher yields on the overall loan portfolio also positively impacted net interest income. These favorable factors were offset by a reduction in mortgage loan interest due to the decrease in average outstanding residential mortgage loans as a result of decreased new mortgage loan origination activity related to the sale of the broker and correspondent network in the first quarter of 2005 and reduced refinancing volumes. Additionally, lower average balances of mortgage-backed and investment securities, partially offset by higher yields earned on these securities, contributed to a decrease in related interest income. Continued increases in the targeted Federal Funds rate from 1.00% in the first quarter of 2004 to 3.75% at September 30, 2005 impacted the higher balance and rates paid on the Corporation's savings deposits and the higher rates paid on certificates of deposit.

EXECUTIVE MANAGEMENT OVERVIEW (Continued):

The increases in retail fees and charges in the third quarter of 2005 compared to the respective 2004 quarter reflect the Corporation's continued focus on retail deposit generation, a change in overdraft payment practices and changes in the retail fee structure. Loan servicing fees decreased \$10.0 million offset by a favorable decrease in the amortization of mortgage servicing rights of \$10.6 million from the same 2004 quarter due to the 2005 sale of the Corporation's mortgage servicing rights. Total general and administrative expenses increased \$2.0 million compared to the respective 2004 quarter due to an increase in compensation expense primarily resulting from increases in production and management incentive expenses.

The Corporation continues to focus on its strategic initiative to increase deposits and loan products that diversify the product mix and contribute to enhanced core profitability. During the nine months ended September 30, 2005, the Corporation recorded increases from December 31, 2004, in the following targeted core business drivers:

average commercial outstanding loan balances increased 12.8%, or 17.1% annualized,

average home equity loan outstanding balances expanded 9.8%, or 13.1% annualized,

average core deposit balances, excluding custodial escrows, increased 3.7%, or 4.9% annualized, and

the number of period-end retail checking and commercial checking accounts increased 4.8%, or 6.4% annualized.

OPERATING RESULTS BY SEGMENT:

See Note I, Segment Information, for additional information on the Corporation's lines of business including tabular results of operations for the three and nine months ended September 30, 2005 and 2004. Results of operations for each business unit are derived from management's internal reporting system used to measure the performance of the segments and the Corporation in total. This management reporting system and the results of operations and financial condition by business unit may not be in accordance with accounting principles generally accepted in the United States. Certain amounts in the prior year periods have been reclassified to conform to the September 30, 2005 presentation for comparative purposes.

Commercial Banking:

The Commercial Banking segment reported net income of \$12.5 million for the three months ended September 30, 2005 compared to \$13.1 million for 2004. Net interest income increased \$2.2 million for the 2005 quarter compared to the 2004 period. This increase is partially due to an increase of \$128.3 million in the average balance of commercial operating loans in 2005 compared to 2004 which increased net interest income by \$735,000. In addition, the average balance for commercial deposits increased \$39.2 million resulting in an increase to net interest income of \$256,000. The provision for loan losses increased \$1.9 million for the 2005 quarter compared to 2004 primarily due to an increase in the loss percentage for the segment as well as an increase of \$507.0 million in the average balance of loans outstanding. Total other income decreased \$360,000 for the 2005 quarter compared to 2004 due primarily to a decrease in prepayment fee income from the reduced prepayment of commercial loans comparing 2005 to 2004. Total other expense increased \$729,000 for the three months ended September 30, 2005 compared to the 2004 period due to an increase of \$238,000 in servicing activities for commercial loans and an increase of \$330,000 in overhead allocations.

The Commercial Banking segment reported net income of \$34.0 million for the nine months ended September 30, 2005 compared to \$36.0 million for the 2004 nine-month period. Net interest income increased \$1.4 million for the nine months ended September 30, 2005, compared to the 2004 period. The increase in net interest income is primarily due to increases of \$524.0 million in the average balances of loans outstanding and \$37.7 million the average balance for commercial deposits in 2005 compared to 2004. These increases were partially offset by decreases of 21 basis points and 183 basis points, respectively, in the spreads on the commercial real estate portfolio and on residential construction loans during 2005 over the 2004 period. The provision for loan losses increased \$5.3 million for the nine months ended September 30, 2005 compared to the 2004 period primarily due to an increase in the loss percentage for the segment as well as the increase of \$524.0 million in the average balances of loans outstanding. Total other income increased \$237,000 for the nine months of 2005 compared to 2004 period primarily due to a decrease in charges by the Treasury segment to the Commercial Banking segment for loan prepayment fees. Total other expense decreased \$1.1 million for the nine months ended September 30, 2005 compared to the 2004 period due to a decrease of \$893,000 in business development activities.

Retail Banking:

The Retail Banking segment reported net income of \$6.8 million for the quarter ended September 30, 2005 compared to \$4.1 million for the 2004 quarter. Net interest income increased \$6.7 million for the three months ended September 30, 2005 compared to 2004 due to increases in the transfer pricing spread on certificates of deposit and money market accounts which contributed \$1.6 million and \$3.3 million, respectively, to interest income in 2005 compared to 2004. The provision for loan losses increased \$1.2 million for the 2005 third quarter compared to the 2004 period primarily due to an increase in the home equity portfolio average balance. Total other income increased \$3.7 million for the three months ended September 30, 2005 compared to 2004 primarily due to a \$3.1 million increase in nonsufficient funds and overdraft charges from an increase in the fee structure and an increase in the number of total checking accounts compared to the 2004 period. Total other expense increased \$5.0 million for the three months ended September 30, 2005 compared to the three months ended September 30, 2004 due to increased staffing to support new sales volumes and incentives relating to sales.

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The Retail Banking segment reported net income of \$12.7 million for the nine months ended September 30, 2005 compared to \$6.0 million for the nine months ended September 30, 2004. Net interest income increased \$13.9 million for the 2005 nine-month period compared to the 2004 period. This increase in net interest income is due to an increase in the transfer pricing spread on certificates of deposit and high performance accounts which contributed \$5.8 million and \$4.5 million, respectively, to interest income in 2005 compared to 2004. In addition, the net interest margin on home equity loans increased \$1.1 million due to a \$140.0 million increase in average balances during 2005 compared to 2004. The provision for loan losses increased \$3.5 million for the nine months ended September 30, 2005 compared to 2004 due to the increase in the home equity portfolio average balance and an increase in the provision for write-offs of negative consumer checking accounts totaling \$1.0 million. Total other income increased \$4.4 million for 2005 compared to the 2004 period primarily due to a \$6.1 million increase in nonsufficient funds and overdraft charges from an increase in the fee structure and an increase in the number of total checking accounts compared to the 2004 period. This increase was partially offset by a \$1.7 million decrease in service charges. Total other expense increased \$4.5 million for the nine months ended September 30, 2005 compared to the 2004 period due to a \$5.5 million increase in new production and servicing activities relating to increased production partially offset by a \$1.8 million reduction in allocated overhead.

Treasury and Other:

This segment reported net income of \$5.2 million for the quarter ended September 30, 2005 compared to \$6.5 million for the quarter ended September 30, 2004. Net interest income decreased \$5.5 million for the 2005 third quarter compared to the 2004 period due primarily to a reduction of \$1.7 billion in the average balance of the residential loan and investment portfolios comparing the respective periods. The provision for loan losses improved \$1.9 million for the three months ended September 30, 2005 compared to the 2004 period due primarily to the reduction in the average balance of the residential loan portfolio. Total other income increased \$4.8 million for quarter ended September 30, 2005 compared to the 2004 quarter primarily due to the award settlement from the United States government related to the goodwill lawsuit.

The Treasury and Other segment reported a net loss of \$52.6 million for the 2005 nine-month period compared to net income of \$26.8 million for the nine months ended September 30, 2004. Net interest income decreased \$32.7 million for the nine months ended September 30, 2005 compared to the 2004 period due primarily to a reduction of \$1.7 billion in the average balance of the residential loan and investment portfolios comparing the respective periods. The provision for loan losses improved \$668,000 for the nine months of 2005 compared to 2004 due primarily to a reduction in the average size of the residential loan portfolio. Total other income decreased \$83.3 million for the nine months ended September 30, 2005 compared to the respective 2004 period. This decrease comparing the respective periods is due to the Bank's 2005 first quarter realignment of the interest rate risk profile of its balance sheet resulting in the following: (i) a loss of \$42.5 million due to the termination of interest rate swaps, (ii) a loss of \$40.7 million from the early extinguishment of debt, and (iii) a loss of \$4.6 million from a termination penalty from the early payoff of reverse repurchase agreements. This net decrease was partially offset by the \$3.4 million gain from the sale of mortgage servicing rights and the wholesale mortgage loan origination network and a \$4.6 million increase in intersegment revenue from purchasing residential mortgage originations from the business units. Total other expense for the nine months ended September 30, 2005 increased \$5.4 million compared to the nine months of 2004 primarily due to the write-off of a portion of the contract value related to one of the Corporation's BOLI policies totaling \$6.6 million.

Exited Operations:

During the nine months ended September 30, 2005, the Corporation sold mortgage servicing rights relating to \$10.5 billion of mortgage loans serviced for other investors and its broker and correspondent bank mortgage origination network for a total sales price approximating \$138.3 million. The Corporation continued to service the mortgage loans sold until the loan servicing was transferred to the buyers. As a result of the aforementioned sales, the Mortgage Banking segment is reported as Exited Operations. Exited Operations reflect the results of servicing operations which continued until the transfer of the remaining servicing was completed in the 2005 third quarter. At September 30, 2005, the Corporation no longer had a mortgage servicing rights portfolio.

Exited Operations reported a net loss of \$1.5 million and \$10.3 million, respectively, for the three and nine months ended September 30, 2005, compared to a net loss of \$3.5 million and \$11.9 million for the 2004 periods. Net interest income increased for both the three and nine months ended September 30, 2005, compared to the 2004 periods due to a lower servicing rights funding cost resulting from the exit of mortgage servicing. Total other income decreased \$748,000 for the 2005 quarter compared to 2004 due to a reduction in fees collected related to mortgage originations but increased \$2.7 million for the nine months ended September 30, 2005 compared to 2004 primarily due to the reduction in servicing rights amortization as a result of a slow down in mortgage prepayments and the exit of the mortgage loan servicing business. Total other expense decreased \$3.7 million for the three month 2005 period compared to 2004 primarily due to a reduction in variable costs related to the exit of mortgage loan servicing operations and wholesale mortgage origination business. The expense increase for the nine months ended September 30, 2005 compared to 2004 was primarily due to \$3.7 million of mortgage servicing exit costs and \$3.5 million impairment of goodwill related to the Corporation's exit of the mortgage loan servicing and wholesale mortgage origination business offset by a reduction in variable costs related to the exit of mortgage loan servicing operations and wholesale mortgage origination business.

CONSOLIDATED RESULTS OF OPERATIONS:

The following sections of this management's discussion and analysis explain the changes in the major components of net income comparing the consolidated results of operations for the three and nine months ended September 30, 2005 to the respective 2004 periods.

Net Interest Income:

Net interest income totaled \$67.5 million for the three months ended September 30, 2005 compared to \$64.1 million for the three months ended September 30, 2004, an increase of \$3.4 million, or 5.3%. Net interest income on a taxable-equivalent basis totaled \$69.2 million for the three months ended September 30, 2005, compared to \$65.7 million for 2004. During the three months ended September 30, 2005 and 2004, the net interest margin was 2.97% and 2.54%, respectively, an increase of 43 basis points comparing periods. The net interest margin reflects the favorable impact resulting from the termination of pay-fixed interest-rate swap agreements that were hedging FHLB advances and the nonrenewal or prepayment of the associated FHLB advances in conjunction with the balance sheet restructuring activities which occurred in the first quarter of 2005. Average FHLB advances decreased \$912.7 million while average outstanding repurchase agreements decreased \$204.6 million. These decreases were related to reduced funding requirements resulting from management's decision to strategically decrease certain portfolios of investments in the first quarter of 2005 related to the hedging of its mortgage servicing rights asset and the reduction in the Corporation's mortgage loan and mortgage-backed securities portfolios that were lower margin contributors to net interest income. The increase in net interest income comparing respective quarters was also due to increased yields on the non-residential loan portfolios and an increase in the average balance of these loans totaling \$733.6 million. This increase was partially offset by a \$791.6 million decrease in average outstanding residential mortgage loans due to the reduction in new mortgage loan origination activity related to the sale of the broker and correspondent mortgage origination network in the first quarter of 2005 and slowdowns in refinancing volumes. Although the volume of mortgage-backed and investment securities decreased as a result of the transactions executed by the Corporation to realign its balance sheet, the yield on the remaining portfolio improved. Net interest income was also impacted by gradual increases in the targeted Federal Funds rate from 1.00% in the first quarter of 2004 to 3.75% at the end of the third quarter in 2005, which resulted in an increase in the balance and rate paid on savings accounts, and an increase in the rates paid for certificates of deposit and other borrowings. The increased rate paid on savings accounts was positively offset by reduced effects from derivative-related transactions.

Net interest income totaled \$190.8 million for the nine months ended September 30, 2005 compared to \$206.5 million for the nine months ended September 30, 2004, a decrease of \$15.7 million, or 7.6%. Net interest income on a taxable-equivalent basis totaled \$196.0 million for the nine months ended September 30, 2005, compared to \$211.4 million for 2004. During the nine months ended September 30, 2005 and 2004, the net interest margin was 2.72% and 2.65%, respectively, an increase of seven basis points. Excluding the effect of the \$4.6 million penalty recorded in the first quarter of 2005 relating to the termination of reverse repurchase agreements reflected in other borrowings, the net interest margin would have been 2.79%, resulting in an increase of 14 basis point in the net interest margin compared to the 2004 nine-month period. The net interest margin for the first nine months of 2005 reflects the favorable impact resulting from the termination of pay-fixed interest-rate swap agreements that were hedging FHLB advances and the nonrenewal or prepayment of the associated FHLB advances in conjunction with the balance sheet restructuring activities which occurred in the first quarter of 2005. Average FHLB advances decreased \$1.1 billion due to reduced funding requirements as a result of management's decision to strategically decrease certain portfolios of investments in the first quarter of 2005 related to the hedging of its mortgage servicing rights asset and the reduction in the Corporation's mortgage loan and mortgage-backed securities portfolios that were lower margin contributors to net interest income. The decrease in net interest income was also due to a decrease of \$896.3 million in average outstanding residential mortgage loans due to the reduction in new mortgage loan origination activity related to the sale of the broker and correspondent mortgage origination network in the first quarter of 2005 and slowdowns in refinancing volumes. This decrease was offset by increased yields on the non-residential loan portfolios and an increase in the average balance of these loans totaling \$668.7 million. Although the volume of mortgage-backed and investment securities decreased as a result of the transactions executed by the Corporation to realign its balance sheet, the yield on the remaining portfolio improved. The Corporation has experienced an increase in the balance and rate paid on savings accounts and increases in the rates paid on certificates of deposit associated with the gradual increases in the targeted Federal Funds rate from 1.00% in the first quarter of 2004 to 3.75% at the end of the third quarter in 2005. The increased rate paid on savings accounts was positively offset by reduced effects from derivative-related transactions.

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Future trends in the level of net interest margin will be dependent upon and influenced by changes in short-term and long-term market interest rates among other factors that are not in the Corporation's control.

Net Interest Income (Continued):

The following table presents average interest-earning and non-interest earning assets and average interest-bearing and non-interest bearing liabilities and stockholders' equity, interest income and interest expense, and average yields earned on interest-earning assets and average rates incurred on total deposits and interest-bearing liabilities during the three months ended September 30:

2005	2004
Annualized	