

WORLD FUEL SERVICES CORP  
Form 8-K/A  
June 15, 2004

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

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**FORM 8-K/A**

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**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE**  
**SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of earliest event reported): April 16, 2004 (April 2, 2004)**

**COMMISSION FILE NUMBER 1-9533**

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**WORLD FUEL SERVICES CORPORATION**

(Exact name of registrant as specified in its charter)

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**Florida**  
(State or other jurisdiction  
  
of incorporation)

**59-2459427**  
(I.R.S. Employer  
  
Identification No.)

**9800 N.W. 41<sup>st</sup> Street, Suite 400**

**Miami, Florida**  
(Address of principal executive offices)

**33178**  
(Zip Code)

**Registrant's telephone number, including area code: (305) 428-8000**

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## Item 2. Acquisition or Disposition of Assets

On April 16, 2004, World Fuel Services Corporation (the Company or World Fuel ) filed a Current Report on Form 8-K with the Securities and Exchange Commission and reported the April 2, 2004 purchase of all of the outstanding shares of Tramp Holdings Limited ( THL ), a United Kingdom corporation, and shares of Tramp Group Limited ( TGL ), a United Kingdom corporation and subsidiary of THL, which were not otherwise held by THL prior to the Company's purchase of THL. In addition, the Company issued approximately 19 thousand shares of its stock to one of the sellers of THL as restricted stock, which vest after 5 years. The fair value of these restricted shares was based on the market value of the Company's stock at acquisition date and represented additional purchase price. The aggregate purchase price of these acquisitions was approximately \$86.2 million, including \$1.1 million in acquisition costs. On a preliminary basis, we identified intangible assets of approximately \$7.6 million relating to customer relations. Also on a preliminary basis, goodwill, representing the cost in excess of net assets acquired, totaled approximately \$6.0 million.

This report amends Item 7 Financial Statements and Exhibits filed on April 16, 2004, to include the Financial Statements of the Business Acquired and the Pro Forma Financial Information required by Item 7.

## Item 7. Financial Statements and Exhibits

Listed below are the financial statements and pro forma financial information filed as a part of this report.

- (a) Financial Statements of the Business Acquired.

Attached are the directors' reports and audited financial statements of THL for the years ended January 31, 2004 and 2003, which were prepared in accordance with applicable law and United Kingdom Accounting Standards ( UK GAAP ). The audited consolidated financial statements of THL include the financial position and results of operations of TGL, a subsidiary of THL.

The only significant reconciling item for stockholders' equity between UK GAAP and United States Generally Accepted Accounting Principles relates to the increase in shareholders' funds by £73,504 and £31,016 as at January 31, 2004 and 2003, respectively, for the fair value of available for sale investments. There were no significant reconciling items for net income.

- (b) Pro Forma Financial Information.

Pro forma consolidated condensed financial statements of World Fuel Services Corporation as of December 31, 2003 and for the year then ended.

**2004 FINANCIAL STATEMENTS OF THE BUSINESS ACQUIRED**

**TRAMP HOLDINGS LIMITED  
DIRECTORS REPORT AND  
FINANCIAL STATEMENTS  
for the year ended 31st January 2004**

**TRAMP HOLDINGS LIMITED**

**DIRECTORS REPORT**

**for the year ended 31st January 2004**

**DIRECTORS**

C C Carlsen (Chairman)

J R Cole

**FINANCIAL STATEMENTS**

The directors present their report and financial statements for the year ended 31st January 2004.

**DIRECTORS RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

select suitable accounting policies and then apply them consistently;

make judgements and estimates that are reasonable and prudent;

state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**FINANCIAL RESULTS AND DIVIDENDS**

The results of the group for the year and amounts transferred to reserves are set out on page 4.

An amount of £2,294,026 (2003: £2,085,478) has been charged in respect of dividends on the 10% cumulative preference shares of £1 each. The directors do not recommend payment of any dividends this year (2003: £nil) and accordingly the liability to pay these dividends has been included in a redemption reserve.

**PRINCIPAL ACTIVITY**

The principal activities of the group during the year were those of oil trading and distribution, ship chartering and agency and ship owning.

The principal activity of the company for the year remained that of providing administration and financial services for its subsidiary undertakings.

**TRAMP HOLDINGS LIMITED****DIRECTORS REPORT****for the year ended 31st January 2004****REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS**

The consolidated results show a good recovery over the previous year notwithstanding the continuing decline in the value of the US dollar. Forward sales of the dollar during the year offset the sharp decline seen in the second half of the year. Margins continued to be under pressure but an increase in the volume of oil supplied by the principal trading companies more than compensated for these difficult conditions.

Looking to the future, the directors believe that the group's strong presence in the Far East will enable it to participate in the positive impact on shipping caused by the growth of Chinese related trade and the recent increase in physical supply activities in the UK will enhance both the profitability of its UK operations and the overall profile of the group in international shipping. While the bunker markets remain competitive, the group is well placed to continue its growth and has put in place internal arrangements which should ensure a focused approach in the current year.

More detailed comments on individual company results and developments are dealt with in the directors' reports of those companies.

**DIRECTORS**

The interests of the directors, who both served throughout the year, in the share capital of the company were as follows:

	<b>31st January 2003 and 2004</b>
<b>10% cumulative preference shares of £1 each</b>	
C C Carlsen	<b>4,980,000</b>
J R Cole	
<b>Ordinary shares of £1 each</b>	
C C Carlsen	<b>620,000</b>
J R Cole	<b>80,000</b>

**AUDITORS**

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On 31 December 2003 BDO Stoy Hayward, the company's auditors, transferred its business to BDO Stoy Hayward LLP, a limited liability partnership incorporated under the Limited Liability Partnerships Act 2000. Accordingly, BDO Stoy Hayward resigned as auditors on that date and the directors appointed BDO Stoy Hayward LLP as its successor. A resolution to reappoint BDO Stoy Hayward LLP as auditors will be proposed at the next annual general meeting.

**This report was approved by the Board on 30 March 2004.**

C C Carlsen  
**Director**

J R Cole  
**Director**

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BDO Stoy Hayward LLP  
Northside House  
69 Tweedy Road  
Bromley  
Kent  
BR1 3WA

**INDEPENDENT AUDITORS REPORT TO THE SHAREHOLDERS OF TRAMP HOLDINGS LIMITED**

We have audited the financial statements of Tramp Holdings Limited for the year ended 31st January 2004 on pages 4 to 24 which have been prepared under the accounting policies set out on pages 8 and 9.

**Respective responsibilities of directors and auditors**

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the statement of Directors' Responsibilities on page 1.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the group is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Our report has been prepared pursuant to the requirements of the Companies Act 1985 and for no other purpose. No person is entitled to rely on this report unless such a person is a person entitled to rely upon this report by virtue of and for the purpose of the Companies Act 1985 or has been expressly authorised to do so by our prior written consent. Save as above, we do not accept responsibility for this report to any other person or for any other purpose and we hereby expressly disclaim any and all such liability.

**Basis of audit opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company and group as at 31st January 2004 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BDO Stoy Hayward LLP**

**Chartered Accountants and Registered Auditors**

**Bromley**

**Date: 30 March 2004**

**TRAMP HOLDINGS LIMITED****GROUP PROFIT AND LOSS ACCOUNT**

for the year ended 31st January 2004

	Notes	2004	2003
		£	£
<b>Turnover</b>	2	576,372,354	503,044,482
Cost of sales		(568,081,846)	(495,355,097)
<b>Gross profit</b>		8,290,508	7,689,385
Administrative expenses		(6,770,965)	(6,834,486)
Other operating income	3	3,542,699	1,819,714
<b>Operating profit</b>	4	5,062,242	2,674,613
Interest receivable and similar income	7	569,496	435,803
Interest payable	8	(73,573)	(101,091)
<b>Profit on ordinary activities before taxation</b>		5,558,165	3,009,325
Taxation	9	(1,667,878)	(959,269)
<b>Profit on ordinary activities after taxation</b>	10	3,890,287	2,050,056
Minority interests		(557,724)	(261,433)
<b>Profit for the financial year</b>		3,332,563	1,788,623
Appropriation for dividend on non-equity shares	22	(2,294,026)	(2,085,478)
<b>Profit/(loss) for the financial year</b>	21	1,038,537	(296,855)
<b>STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES</b>			
Profit for the financial year		3,332,563	1,788,623
Currency translation differences on foreign currency investments		(256,826)	(462,017)
<b>Total recognised gains and losses</b>		3,075,737	1,326,606

All the above results were derived from continuing activities and there were no acquisitions in the year.

## TRAMP HOLDINGS LIMITED

## GROUP BALANCE SHEET

as at 31st January 2004

	Notes	2004		2003	
		£	£	£	£
<b>FIXED ASSETS</b>					
Tangible assets	11		188,823		174,009
Investments	12		30,413		42,022
			<u>219,236</u>		<u>216,031</u>
<b>CURRENT ASSETS</b>					
Stocks	13	6,067,862		6,339,945	
Debtors	14	57,991,500		74,302,781	
Investments	16	1,138,581		984,644	
Cash at bank and in hand		32,173,145		18,309,107	
		<u>97,371,088</u>		<u>99,936,477</u>	
<b>CREDITORS:</b> amounts falling due within one year	17	(55,392,067)		(61,488,396)	
<b>Net current assets</b>			<u>41,979,021</u>		<u>38,448,081</u>
<b>Total assets less current liabilities</b>			<u>42,198,257</u>		<u>38,664,112</u>
<b>CREDITORS:</b> amounts falling due after more than one year	18	(76,140)		(52,319)	
<b>PROVISIONS FOR LIABILITIES AND CHARGES</b>	19	(43)		(84,176)	
			<u>(76,183)</u>		<u>(136,495)</u>
<b>Net assets</b>			<u>42,122,074</u>		<u>38,527,617</u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	20		5,680,000		5,680,000
Profit and loss account	21		9,742,375		8,968,322
Other reserves	22		21,322,306		19,020,622
<b>Shareholders funds</b>	23		<u>36,744,681</u>		<u>33,668,944</u>
Minority interests - equity			5,377,393		4,858,673
			<u>42,122,074</u>		<u>38,527,617</u>

The amount of shareholders funds attributable to equity interests was £11,510,397 (2003: £10,728,686) and to non-equity interests was £25,234,284 (2003: £22,940,258).



**TRAMP HOLDINGS LIMITED****COMPANY BALANCE SHEET**

as at 31st January 2004

	Notes	2004		2003	
		£	£	£	£
<b>FIXED ASSETS</b>					
Investments	12		5,655,189		5,653,404
<b>CURRENT ASSETS</b>					
Debtors	14	152,009		142,862	
<b>CREDITORS:</b> amounts falling due within one year	17	(120,815)		(108,937)	
<b>Net current assets</b>			<b>31,194</b>		<b>33,925</b>
<b>Total assets less current liabilities</b>			<b>5,686,383</b>		<b>5,687,329</b>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	20		5,680,000		5,680,000
Profit and loss account	21		(20,247,901)		(17,952,929)
Other reserves	22		20,254,284		17,960,258
<b>Shareholders funds</b>			<b>5,686,383</b>		<b>5,687,329</b>

The amount of shareholders funds attributable to equity interests was a deficit of £19,547,901 (2003: deficit of £17,252,929) and to non-equity interests was funds of £25,234,284 (2003: funds of £22,940,258).

The financial statements on pages 4 to 24 were approved by the Board on 30 March 2004.

C C Carlsen  
Director

J R Cole  
Director

**TRAMP HOLDINGS LIMITED****GROUP CASH FLOW STATEMENT**

for the year ended 31st January 2004

	Note	2004	2003
		£	£
Cash flow from operating activities	24	6,952,524	7,089,733
Returns on investments and servicing of finance	25	483,559	289,102
Taxation	25	(1,624,515)	(1,675,334)
Capital expenditure and financial investment	25	(72,114)	(128,055)
Acquisitions and disposals	25	23,534	85,823
<b>Cash inflow before financing</b>		<b>5,762,988</b>	<b>5,661,269</b>
Financing	25	(16,240)	(21,582)
<b>Increase in cash in the period</b>		<b>5,746,748</b>	<b>5,639,687</b>
<b>Reconciliation of net cash flow to movement in net funds</b>	26		
Increase in cash in the period		5,746,748	5,639,687
Cash outflow from decrease in debt and hire purchase financing		16,240	21,582
<b>Change in funds resulting from cash flows</b>		<b>5,762,988</b>	<b>5,661,269</b>
New hire purchase agreements		(53,003)	
<b>Movement in net debt in the period</b>		<b>5,709,985</b>	<b>5,661,269</b>
Net funds at 1st February 2003		17,532,892	11,871,623
<b>Net funds at 31st January 2004</b>		<b>23,242,877</b>	<b>17,532,892</b>

**NOTES TO THE FINANCIAL STATEMENTS**

**1 ACCOUNTING POLICIES**

**Basis of accounting**

The financial statements are prepared under the historical cost convention and are in accordance with applicable accounting standards.

**Basis of consolidation**

All group companies are consolidated. Tramp Oil Schiffahrts und Handels GmbH, Tramp Oil Germany GmbH & Co KG, Tramp Oil (Brasil) Ltda and Tramp Oil & Marine (South Cone) S.A. have been consolidated based on the accounts for the year ended 31st December 2003.

**Basis of translation of foreign currencies**

At the year end all foreign currency assets and liabilities of the group and company are translated at the applicable rates of exchange ruling on that date. The results of overseas subsidiary undertakings are translated into sterling at the year end rates. Exchange differences which arise from the translation at rates different from those used in the previous year's financial statements of the share capital and reserves of overseas subsidiary undertakings are dealt with through reserves. Exchange profits and losses on trading transactions are included in the group's trading profits.

**Turnover**

Turnover is the amount derived from the provision of goods and services falling within the group's ordinary activities after deduction of trade discounts and value added tax.

**Deferred taxation**

Deferred tax liabilities are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date. Deferred tax assets are recognised to the extent they are considered recoverable. Deferred tax balances are not discounted.



**Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost less depreciation and any provision for impairment. All repairs are written off as incurred. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets.

The estimated useful lives are:

Fixtures, fittings and equipment	-	3-5 years
Plant and machinery	-	4-5 years
Short leasehold	-	10 years
Freehold property	-	10 years

**NOTES TO THE FINANCIAL STATEMENTS**

**1 ACCOUNTING POLICIES** *continued*

**Investments**

**(i) Fixed assets**

Fixed asset investments are stated at cost less provision for impairment. The investments in ships are written off at rates of 5% to 14% of cost per annum in accordance with the taxation laws of Denmark.

**(ii) Current assets**

Current asset investments are stated at the lower of cost and net realisable value.

**Stock**

Stock, consisting of oil products in hand and contracted for under irrevocable purchase orders, is valued at the lower of cost, on a first in first out basis, and net realisable value.

**Pension costs**

The group continues to operate a group personal pension plan and a death benefit scheme for which contributions are charged to the profit and loss account in the period for which they are paid. The liability of the group is limited to the contributions paid in the year.

**2 TURNOVER AND OPERATING PROFIT**

Turnover and operating profit information has not been disclosed as in the opinion of the directors the disclosure of turnover and operating profit by class of business and geographical area would be prejudicial to the interests of the group.

**3 OTHER OPERATING INCOME**

	<u>2004</u>	<u>2003</u>
	£	£
Interest receivable from clients	<b>1,683,036</b>	1,551,002
Profit on disposal of tangible fixed assets	<b>33,675</b>	13,639
Profit on disposal of fixed asset investments		74,640
Profit on exchange	<b>1,289,681</b>	113,189
Decrease in provision against current asset investments	<b>167,547</b>	
Decrease in bad debt provisions	<b>142,163</b>	
Decrease in provision against claims	<b>47,978</b>	
Other income	<b>178,619</b>	67,244
	<b><u>3,542,699</u></b>	<b><u>1,819,714</u></b>

Interest receivable from clients arises as an integral element of trading activities and is therefore treated as an operating item.

## NOTES TO THE FINANCIAL STATEMENTS

## 4 OPERATING PROFIT is stated after charging:

	2004	2003
	£	£
Depreciation of tangible fixed assets - owned assets	96,587	98,155
Directors' remuneration (including pension contributions) as executives (note 5)	534,071	455,918
Auditors' remuneration for audit services	43,948	62,236
Non-audit fees paid to auditors	33,200	42,338
Amounts written off investments in ships	13,427	12,869
Operating lease rentals payable for land and buildings	119,364	264,005
Other operating lease rentals payable	2,149	1,374
Increase in provision against current asset investments		229,787
Increase in bad debt provision		511,121
Increase in provision against claims		50,838

## 5 DIRECTORS' EMOLUMENTS

## Remuneration

The remuneration of the directors was as follows:

Emoluments	465,102	386,949
Company contributions to money purchase pension schemes	68,969	68,969
	<u>534,071</u>	<u>455,918</u>

## Pensions

The number of directors who accrued benefits under pension schemes was as follows:

	Number	Number
Money purchase schemes	1	1

**Highest paid director**

The above amounts for remuneration include the following in respect of the highest paid director:

	<u>£</u>	<u>£</u>
Emoluments	<b>234,750</b>	193,622
Company contributions to money purchase schemes	<b>68,969</b>	68,969
	<b>303,719</b>	262,591

## TRAMP HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

**6 EMPLOYEES**

The average monthly number of employees of the group, excluding directors, during the year was 80 made up as follows:

	2004 Number	2003 Number
Sales	36	36
Administration	44	42
	<b>80</b>	<b>78</b>

Staff costs during the year amounted to:

	£	£
Wages and salaries	3,442,859	2,782,240
Social security costs	305,240	244,767
Other pension costs	144,039	132,474
	<b>3,892,138</b>	<b>3,159,481</b>

**7 INTEREST RECEIVABLE AND SIMILAR INCOME**

Interest receivable	535,518	406,019
Income from listed investments	21,510	21,702
Income from overseas investments	12,468	8,082
	<b>569,496</b>	<b>435,803</b>

Interest receivable from clients is detailed in note 3 above.

**8 INTEREST PAYABLE**

On loans wholly repayable within five years	<b>73,573</b>	99,404
On overdue tax		1,687
	<b>73,573</b>	<b>101,091</b>

## NOTES TO THE FINANCIAL STATEMENTS

## 9 TAXATION

	2004	2003
	£	£
<b>Current tax</b>		
Corporation tax based on the adjusted profit for the year	1,419,868	777,253
Less: Double taxation relief	(268,236)	(219,076)
	<u>1,151,632</u>	<u>558,177</u>
Over provision in previous years	(28,191)	(25,111)
Overseas taxation	542,286	424,021
Tax credit on franked investment income written off	2,151	2,182
	<u>1,667,878</u>	<u>959,269</u>
Tax on profit on ordinary activities	<u>1,667,878</u>	<u>959,269</u>

## Factors affecting tax charge for the period

The tax assessed for the period is greater than the standard rate of corporation tax in the UK (30%). The differences are explained below:

Profit on ordinary activities before taxation	5,558,165	3,009,325
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 30% (2003: 30%)	1,667,450	902,798
Effects of:		
Expenses not deductible for tax purposes	(40,894)	4,899
Capital allowances for period in excess of depreciation	(13,361)	(10,093)
Utilisation of tax losses	19,776	12,116
Starting rate, small companies rate and marginal relief	(2,663)	(6,680)
Higher rate taxes on overseas earnings	4,551	35,043
Adjustments to tax charge in respect of previous periods	33,019	21,186
	<u>1,667,878</u>	<u>959,269</u>
Current tax on charge for the period	<u>1,667,878</u>	<u>959,269</u>

## 10 PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION

The loss after taxation dealt with in the financial statements of the company was £946 for the year ended 31st January 2004 (2003: profit £1,808). As permitted by Section 230 of the Companies Act 1985 a separate profit and loss account dealing with the results of the company only has not been presented for the year ended 31st January 2004.





## NOTES TO THE FINANCIAL STATEMENTS

## 11 TANGIBLE FIXED ASSETS

## Group

	Freehold Property	Short leasehold	Fixtures, and fittings equipment	Plant and machinery	Total
	£	£	£	£	£
<b>Cost</b>					
1st February 2003	22,532	48,963	1,039,353	308,633	1,419,481
Exchange difference		523	(2,562)	(2,508)	(4,547)
Additions		169	38,538	88,540	127,247
Disposals			(2,918)	(161,655)	(164,573)
<b>31st January 2004</b>	<b>22,532</b>	<b>49,655</b>	<b>1,072,411</b>	<b>233,010</b>	<b>1,377,608</b>
<b>Depreciation</b>					
1st February 2003	11,265	37,907	948,645	247,655	1,245,472
Exchange difference		39	(1,788)	(2,777)	(4,526)
Charge for the year	2,253	2,600	49,281	42,453	96,587
Disposals			(2,918)	(145,830)	(148,748)
<b>31st January 2004</b>	<b>13,518</b>	<b>40,546</b>	<b>993,220</b>	<b>141,501</b>	<b>1,188,785</b>
<b>Net book value 31st January 2004</b>	<b>9,014</b>	<b>9,109</b>	<b>79,191</b>	<b>91,509</b>	<b>188,823</b>
31st January 2003	11,267	11,056	90,708	60,978	174,009

## NOTES TO THE FINANCIAL STATEMENTS

## 12 FIXED ASSET INVESTMENTS

## Company

	Shares in subsidiary undertakings
	£
<b>Cost</b>	
1st February 2003 and 31st January 2004	5,658,000
<b>Provisions</b>	
1st February 2003	4,596
Decrease	(1,785)
<b>31st January 2004</b>	<b>2,811</b>
<b>Net book value 31st January 2004</b>	<b>5,655,189</b>
31st January 2003	5,653,404

## Subsidiary undertakings

The company owns 100% of the share capital of Tramp Oil Financial Products Limited, a company incorporated and operating in the UK, marketing and providing financial products to the bunker industry.

Tramp Holdings Limited owns 87.5% of Tramp Group Limited, a company operating in the UK. The company and its subsidiaries are primarily engaged in the business of oil trading.

## NOTES TO THE FINANCIAL STATEMENTS

**12 FIXED ASSET INVESTMENTS** *continued***Company** *continued***Subsidiary undertakings** *continued*

The following are wholly owned subsidiary undertakings of Tramp Group Limited:

Tramp Shipping & Chartering Aps	- Ship chartering
Tramp Oil & Marine Limited	- Oil trading
Tramp Oil Schiffahrts und Handels GmbH	- Oil trading
Tramp Chartering Limited	- Ship chartering and agency
TOM Oil Limited	- Oil trading
Tramp Oil & Marine (Far East) Pte Ltd	- Oil trading
Tramp Oil & Marine (Med) Limited	- Oil trading
Tramp Oil Aviation Limited	- Oil trading
TOM Oil (Broking) Limited	- Oil broking
Tramp Oil Products Limited	- Oil trading
Tramp Oil Fuel Supplies Limited	- Oil trading
Tramp Oil & Marine (Romania) SRL	- Dormant

Tramp Shipping and Chartering Aps is incorporated and operating in Denmark.

Tramp Oil Schiffahrts und Handels GmbH is incorporated and operates in Germany.

Tramp Oil & Marine (Far East) Pte Limited is incorporated and operates in Singapore.

Tramp Oil & Marine (Med) Limited is incorporated in the UK and operates in Cyprus.

Tramp Oil & Marine (Romania) SRL is incorporated in Romania.

Tramp Group Limited owns the entire allotted equity share capital, consisting of £1 ordinary shares, of the eight UK companies.

Tramp Group Limited owns 100% of a German partnership, Tramp Oil Germany GmbH & Co KG, whose business is oil trading and who changed its name from Tramp Oil Schiffahrts und Handels GmbH & Co KG during the year.

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Tramp Group Limited owns 67% of the share capital of Tramp Oil (Brasil) Limitada, a company incorporated and operating in Brazil as oil traders.

During the year Tramp Oil (Brasil) Limitada subscribed for 100% of the share capital of Tobras Distribuidora de Combustiveis Limitada, a company incorporated in Brazil. This company had not commenced trading at 31st January 2004.

Tramp Group Limited owns 65% of the share capital of Tramp Oil & Marine (South Cone) S.A., a company incorporated and operating in Chile as oil traders.

## NOTES TO THE FINANCIAL STATEMENTS

12 FIXED ASSET INVESTMENTS *continued*

## Group

	Interest in associated undertakings	Investment in ships	Total
	£	£	£
<b>Cost</b>			
1st February 2003	35	213,301	213,336
Exchange difference		9,235	9,235
<b>31st January 2004</b>	<b>35</b>	<b>222,536</b>	<b>222,571</b>
<b>Provisions</b>			
1st February 2003		171,314	171,314
Exchange difference		7,417	7,417
Amounts written off in the year		13,427	13,427
<b>31st January 2004</b>		<b>192,158</b>	<b>192,158</b>
<b>Net book value 31st January 2004</b>	<b>35</b>	<b>30,378</b>	<b>30,413</b>
31st January 2003	35	41,987	42,022

## 13 STOCKS

	Group	
	2004	2003
	£	£
Stocks of oil products	6,067,862	6,339,945

The replacement value of stock is not materially different to the balance sheet value.

## NOTES TO THE FINANCIAL STATEMENTS

## 14 DEBTORS

	Group		Company	
	2004	2003	2004	2003
	£	£	£	£
Trade debtors	56,733,054	72,894,989		
Group relief receivable from subsidiary undertakings				1,499
Amount owed by subsidiary undertakings			151,159	98,843
Other debtors	778,363	915,714	1	2
Prepayments and accrued income	480,083	492,078	849	42,518
	<b>57,991,500</b>	<b>74,302,781</b>	<b>152,009</b>	<b>142,862</b>

Other debtors includes £5,905 (2003: £29,524) in respect of hire purchase contracts of which £nil (2003: £5,905) is due after more than one year.

Prepayments and accrued income includes £nil (2003: £41,807) in respect of pension premiums prepaid.

## 15 DEFERRED TAXATION

There is no provision for deferred taxation in the accounts of either the group or the company at 31st January 2004 (2003: £nil).

There are capital losses carried forward of £912,346 (2003: £870,797).

## TRAMP HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

## 16 CURRENT ASSET INVESTMENTS

	Group	
	2004	2003
	£	£
<b>Cost</b>		
Listed shares held in United Kingdom	845,707	863,133
Unlisted shares held in United Kingdom	300,000	300,000
Bonds in Germany	14,372	6,395
Bonds and stocks in Denmark	46,678	71,671
Other overseas equities	344,799	323,967
	<u>1,551,556</u>	<u>1,565,166</u>
Less: Provision for impairment	(412,975)	(580,522)
	<u>1,138,581</u>	<u>984,644</u>
Market value	<u>1,212,085</u>	<u>1,015,660</u>

## 17 CREDITORS: amounts falling due within one year

	Group		Company	
	2004	2003	2004	2003
	£	£	£	£
Hire purchase obligations	12,942			
Bank loans and overdrafts	8,841,186	723,896		
Trade creditors	43,440,578	58,648,537		
Corporation tax	690,629	558,176	1,705	
Other taxes and social security costs	569,982	550,498	12,886	11,443
Other creditors	1,073,971	276,317	3	3
Accruals and deferred income	762,779	730,972	106,221	97,491
	<u>55,392,067</u>	<u>61,488,396</u>	<u>120,815</u>	<u>108,937</u>

Accruals and deferred income includes £18,412 (2003: £nil) in respect of pension premiums accrued.





## NOTES TO THE FINANCIAL STATEMENTS

**18 CREDITORS:** amounts falling due after more than one year

	Group	
	2004	2003
	£	£
Hire purchase obligations	17,958	
Secured loans	58,182	52,319
	<b>76,140</b>	<b>52,319</b>

The secured loans are repayable by equal half-yearly instalments of capital plus interest. The period outstanding on the loans vary between 1 and 10 years and interest rates range from 8% to variable market rates. The mortgages are secured by charges over the investment in ships. The hire purchase obligations are payable in more than one year but less than five years.

**19 PROVISIONS FOR LIABILITIES AND CHARGES**

	Group	
	2004	2003
	£	£
Provision against exchange losses	43	23,338
Other		60,838
	<b>43</b>	<b>84,176</b>

Movements on provisions during the year were as follows:

	£
Balance at 1st February 2003	84,176
Transfer to profit and loss account	(84,133)
<b>Balance at 31st January 2004</b>	<b>43</b>

**20 SHARE CAPITAL**

	Authorised		Allotted, issued and fully paid	
	2004	2003	2004	2003
	£	£	£	£
10% Cumulative preference shares of £1 each	<b>5,000,000</b>	5,000,000	<b>4,980,000</b>	4,980,000
Ordinary shares of £1 each	<b>1,000,000</b>	1,000,000	<b>700,000</b>	700,000
	<b>6,000,000</b>	6,000,000	<b>5,680,000</b>	5,680,000

## TRAMP HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

20 SHARE CAPITAL *continued*

The 10% cumulative preference shares were issued on the terms that the preference dividend entitlement shall be calculated from 28 December 1986. The resultant cumulative entitlement from that date, net of dividends already paid, £80,000 (2003: £80,000) amounts to £20,254,284 (2003: £17,960,258). The company's articles of association do not require that this entitlement be settled at any time, other than in a winding up or reduction of capital, and if no preference dividend is determined by the directors, the company remains able to declare dividends on its ordinary shares of £1 each.

On a winding up assets available to members will be applied first in repaying the nominal amount paid up on the preference shares along with the arrears of preference dividends.

## 21 PROFIT AND LOSS ACCOUNT

	Group	Company
	£	£
Balance at 1st February 2003	8,968,322	(17,952,929)
Exchange differences	(264,484)	
Profit/(loss) for the year	1,038,537	(2,294,972)
<b>Balance at 31st January 2004</b>	<b>9,742,375</b>	<b>(20,247,901)</b>

## 22 OTHER RESERVES

	Redemption reserve	Other reserves	Group Total
	£	£	£
Balance at 1st February 2003	17,960,258	1,060,364	19,020,622
Exchange differences		7,658	7,658
Transfer	2,294,026		2,294,026
<b>Balance at 31st January 2004</b>	<b>20,254,284</b>	<b>1,068,022</b>	<b>21,322,306</b>
			Company
			Redemption

	<u>reserve</u>
	<u>£</u>
Balance at 1st February 2003	17,960,258
Transfer	2,294,026
<b>Balance at 31st January 2004</b>	<b><u>20,254,284</u></b>

The redemption reserve represents dividends on the 10% cumulative preference shares which although not declared have been appropriated from the profit and loss account in accordance with Financial Reporting Standard 4, Capital Instruments.

## TRAMP HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

## 23 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS

	2004	2003
	£	£
Profit for the financial year	3,332,563	1,788,623
Appropriation for dividend	(2,294,026)	(2,085,478)
Transfer to redemption reserve	2,294,026	2,085,478
	<u>3,332,563</u>	<u>1,788,623</u>
Other recognised gains and losses	(256,826)	(462,017)
Net addition to shareholders funds	3,075,737	1,326,606
Opening shareholders funds	33,668,944	32,342,338
<b>Closing shareholders funds</b>	<b><u>36,744,681</u></b>	<b><u>33,668,944</u></b>

## 24 RECONCILIATION OF OPERATING PROFIT TO OPERATING CASH FLOWS

Operating profit	5,062,242	2,674,613
Depreciation of tangible fixed assets	96,587	98,155
Profit on disposal of tangible fixed assets	(33,675)	(13,639)
Amounts written off fixed asset investments	13,427	12,869
Profit on disposal of fixed asset investments		(74,640)
Loss on disposal of current asset investments	60,980	33,717
Provision for impairment of current asset investments	(167,547)	229,787
Provision against claims	(60,838)	50,838
Provision against exchange losses	(23,295)	(83,840)
Exchange differences	(297,627)	(558,389)
Change in stocks	272,083	(2,787,426)
Change in debtors	16,435,729	(15,530,156)
Change in creditors	(14,405,542)	23,037,844
<b>Net cash inflow from operating activities</b>	<b><u>6,952,524</u></b>	<b><u>7,089,733</u></b>

## NOTES TO THE FINANCIAL STATEMENTS

## 25 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2004	2003
	£	£
<b>Returns on investment and servicing of finance</b>		
Interest received	524,232	401,788
Dividends received	31,683	28,010
Interest paid	(72,356)	(106,227)
Dividends paid to minority interest		(34,469)
	<u>483,559</u>	<u>289,102</u>
<b>Taxation</b>		
UK Corporation tax paid	(1,047,216)	(780,286)
Foreign tax paid	(577,299)	(895,048)
	<u>(1,624,515)</u>	<u>(1,675,334)</u>
<b>Capital expenditure and financial investment</b>		
Purchase of tangible fixed assets	(74,244)	(93,178)
Sale of tangible fixed assets	49,500	14,732
Purchase of fixed asset investments		(35)
Sale of fixed asset investments		31,810
Purchase of current asset investments	(251,177)	(477,260)
Sale of current asset investments	203,807	395,876
	<u>(72,114)</u>	<u>(128,055)</u>
<b>Financing</b>		
Secured loan drawn/(repaid)	5,863	(21,582)
Capital element of hire purchase payments	(22,103)	
	<u>(16,240)</u>	<u>(21,582)</u>
<b>Acquisition and disposals</b>		
Disposal of shares in subsidiary company		73,658
Investment by minority interest in subsidiary	23,534	14,945
Net cash outflow of purchase of shares in subsidiary		(2,780)
	<u>23,534</u>	<u>85,823</u>

## TRAMP HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

## 26 ANALYSIS OF NET FUNDS

	At 1st February 2003	Cash flows	Other non-cash changes	At 31 January 2004
	£	£	£	£
Cash at bank and in hand	18,309,107	13,864,038		32,173,145
Bank overdrafts	(723,896)	(8,117,290)		(8,841,186)
Hire purchase obligations		22,103	(53,003)	(30,900)
Secured loans due after more than one year	(52,319)	(5,863)		(58,182)
<b>TOTAL</b>	<b>17,532,892</b>	<b>5,762,988</b>	<b>(53,003)</b>	<b>23,242,877</b>

## 27 CONTINGENT LIABILITIES

At the year end, the group's principal bankers held cross guarantees from Tramp Group Limited and three of its subsidiary undertakings in respect of certain group borrowings and guarantees issued on the group's behalf up to a maximum of £12,593,000 (2003: £10,301,000).

At 31st January 2004 the net borrowings and guarantees of the group covered by these facilities amounted to £3,212,000 (2003: £755,000) and there were credit balances under two of the facilities of £14,168,000 (2003: £3,987,000).

## 28 FINANCIAL COMMITMENTS

The group is committed to make the following payments during the year following the period under review under operating lease contracts.

	Land and Buildings		Other	
	2004	2003	2004	2003
	£	£	£	£
Operating leases which expire:				
Within 1 year	28,360	19,389		
Within 2-5 years	27,272		2,203	2,386
After 5 years	157,240	224,361		



<u>212,872</u>	<u>243,750</u>	<u>2,203</u>	<u>2,386</u>
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**NOTES TO THE FINANCIAL STATEMENTS**

**29 ULTIMATE CONTROLLING PARTY**

C C Carlsen has a controlling interest in the ordinary share capital of the company.

**30 TRANSACTIONS WITH RELATED PARTIES**

The company has purchased goods and services in the ordinary course of business of £nil (2003: £208) and provided goods and services of £625,615 (2003: £503,388) from and to Tramp Group Limited.

**2003 AND 2002 FINANCIAL STATEMENTS OF THE BUSINESS ACQUIRED**

**TRAMP HOLDINGS LIMITED  
DIRECTORS REPORT AND  
FINANCIAL STATEMENTS  
for the year ended 31st January 2003**

**TRAMP HOLDINGS LIMITED**

**DIRECTORS REPORT**

**for the year ended 31st January 2003**

**DIRECTORS**

C C Carlsen (Chairman)

J R Cole

**FINANCIAL STATEMENTS**

The directors present their report and financial statements for the year ended 31st January 2003.

**DIRECTORS RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

select suitable accounting policies and then apply them consistently;

make judgements and estimates that are reasonable and prudent;

state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**FINANCIAL RESULTS AND DIVIDENDS**

The results of the group for the year and amounts transferred to reserves are set out on page 4.

An amount of £2,085,478 (2002: £1,895,889) has been charged in respect of dividends on the 10% cumulative preference shares of £1 each. The directors do not recommend payment of any dividends this year (2002: £nil) and accordingly the liability to pay these dividends has been included in a redemption reserve.

**PRINCIPAL ACTIVITY**

The principal activities of the group during the year were those of oil trading and distribution, ship chartering and agency and ship owning.

The principal activity of the company for the year remained that of providing administration and financial services for its subsidiary undertakings.

**TRAMP HOLDINGS LIMITED****DIRECTORS REPORT****for the year ended 31st January 2003****REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS**

The consolidated results show a fall in profits over the previous record year but in the context of difficult trading conditions, very competitive markets and a significant fall in the value of the US dollar, the group's main trading currency, the performance demonstrated the underlying strength of the group. Volume of oil supplied was only marginally down on the previous year which, in a contracting market, indicates an increased market share. Margins were squeezed by currency weakness and lack of demand for bunkers.

As the year progressed trading conditions became more favourable and this improvement has carried over into the current year.

During the year the group made some important moves in establishing new offices which should begin to contribute towards profits in the current year. While conditions remain challenging, the directors believe that changes implemented during the year will enhance opportunities for future profits growth and are confident that the current year will see a resumption in growth of both volume of oil supplied and profits.

**DIRECTORS**

The interests of the directors, who both served throughout the year, in the share capital of the company were as follows:

	<b>31st January 2002 and 2003</b>
<b>10% cumulative preference shares of £1 each</b>	
C C Carlsen	4,980,000
J R Cole	
<b>Ordinary shares of £1 each</b>	
C C Carlsen	620,000
J R Cole	80,000

**AUDITORS**

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In accordance with Section 385 of the Companies Act 1985, a resolution proposing that BDO Stoy Hayward be re-appointed as auditors of the company will be put to the annual general meeting.

**This report was approved by the Board on 4th June 2003.**

C C Carlsen  
Director

J R Cole  
Director

Page 2

BDO Stoy Hayward  
Northside House  
69 Tweedy Road  
Bromley  
Kent  
BR1 3WA

**INDEPENDENT AUDITORS REPORT TO THE SHAREHOLDERS OF TRAMP HOLDINGS LIMITED**

We have audited the financial statements of Tramp Holdings Limited for the year ended 31st January 2003 on pages 4 to 25 which have been prepared under the accounting policies set out on pages 8 and 9.

**Respective responsibilities of directors and auditors**

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the statement of Directors' Responsibilities on page 1.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the group is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Our report has been prepared pursuant to the requirements of the Companies Act 1985 and for no other purpose. No person is entitled to rely on this report unless such a person is a person entitled to rely upon this report by virtue of and for the purpose of the Companies Act 1985 or has been expressly authorised to do so by our prior written consent. Save as above, we do not accept responsibility for this report to any other person or for any other purpose and we hereby expressly disclaim any and all such liability.

**Basis of audit opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the



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significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company and group as at 31st January 2003 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BDO Stoy Hayward**

**Chartered Accountants and Registered Auditors**

**Bromley**

**Date: 4th June 2003.**

**TRAMP HOLDINGS LIMITED****GROUP PROFIT AND LOSS ACCOUNT**

for the year ended 31st January 2003

	Notes	2003	2002
		£	£
<b>Turnover</b>	2	<b>503,044,482</b>	504,548,801
Cost of sales		<b>(495,355,097)</b>	(492,898,810)
<b>Gross profit</b>		<b>7,689,385</b>	11,649,991
Administrative expenses		<b>(6,834,486)</b>	(7,702,585)
Other operating income	3	<b>1,819,714</b>	3,159,626
<b>Operating profit</b>	4	<b>2,674,613</b>	7,107,032
Interest receivable and similar income	7	<b>435,803</b>	476,733
Interest payable	8	<b>(101,091)</b>	(226,502)
<b>Profit on ordinary activities before taxation</b>		<b>3,009,325</b>	7,357,263
Taxation	9	<b>(959,269)</b>	(1,852,169)
<b>Profit on ordinary activities after taxation</b>	10	<b>2,050,056</b>	5,505,094
Minority interests		<b>(261,433)</b>	(742,403)
<b>Profit for the financial year</b>		<b>1,788,623</b>	4,762,691
Appropriation for dividend on non-equity shares	22	<b>(2,085,478)</b>	(1,895,889)
<b>(Loss)/profit for the financial year</b>	21	<b>(296,855)</b>	2,866,802
<b>STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES</b>			
Profit for the financial year		<b>1,788,623</b>	4,762,691
Currency translation differences on foreign currency investments		<b>(462,017)</b>	39,001
<b>Total recognised gains and losses</b>		<b>1,326,606</b>	4,801,692

All the above results were derived from continuing activities and there were no acquisitions in the year.

## TRAMP HOLDINGS LIMITED

## GROUP BALANCE SHEET

as at 31st January 2003

	Notes	2003		2002	
		£	£	£	£
<b>FIXED ASSETS</b>					
Tangible assets	11		174,009		181,376
Investments	12		42,022		82,252
			<u>216,031</u>		<u>263,628</u>
<b>CURRENT ASSETS</b>					
Stocks	13	6,339,945		3,552,519	
Debtors	14	74,302,781		58,682,426	
Investments	16	984,644		1,166,764	
Cash at bank and in hand		18,309,107		16,767,185	
		<u>99,936,477</u>		<u>80,168,894</u>	
<b>CREDITORS: amounts falling due within one year</b>	17	<u>(61,488,396)</u>		<u>(43,208,858)</u>	
<b>Net current assets</b>			<u>38,448,081</u>		<u>36,960,036</u>
<b>Total assets less current liabilities</b>			<u>38,664,112</u>		<u>37,223,664</u>
<b>CREDITORS: amounts falling due after more than one year</b>	18	(52,319)		(73,901)	
<b>PROVISIONS FOR LIABILITIES AND CHARGES</b>	19	<u>(84,176)</u>		<u>(117,178)</u>	
<b>Net assets</b>			<u>(136,495)</u>		<u>(191,079)</u>
			<u>38,527,617</u>		<u>37,032,585</u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	20		5,680,000		5,680,000
Profit and loss account	21		8,968,322		9,731,560
Other reserves	22		19,020,622		16,930,778
			<u>33,668,944</u>		<u>32,342,338</u>
<b>Shareholders funds</b>	23		<u>33,668,944</u>		<u>32,342,338</u>
Minority interests - equity			4,858,673		4,690,247
			<u>38,527,617</u>		<u>37,032,585</u>

The amount of shareholders funds attributable to equity interests was £10,728,686 (2002: £11,487,558) and to non-equity interests was £22,940,258 (2002: £20,854,780).

**TRAMP HOLDINGS LIMITED****COMPANY BALANCE SHEET**

as at 31st January 2003

	Notes	2003		2002	
		£	£	£	£
<b>FIXED ASSETS</b>					
Investments	12		5,653,404		5,648,098
<b>CURRENT ASSETS</b>					
Debtors	14	142,862		314,256	
<b>CREDITORS:</b> amounts falling due within one year	17	(108,937)		(276,833)	
<b>Net current assets</b>			<b>33,925</b>		<b>37,423</b>
<b>Total assets less current liabilities</b>			<b>5,687,329</b>		<b>5,685,521</b>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	20		5,680,000		5,680,000
Profit and loss account	21		(17,952,929)		(15,869,259)
Other reserves	22		17,960,258		15,874,780
<b>Shareholders funds</b>			<b>5,687,329</b>		<b>5,685,521</b>

The amount of shareholders funds attributable to equity interests was a deficit of £17,252,929 (2002: deficit of £15,169,259) and to non-equity interests was funds of £22,940,258 (2002: funds of £20,854,780).

The financial statements on pages 4 to 25 were approved by the Board on 4th June 2003.

C C Carlsen  
Director

J R Cole  
Director

**TRAMP HOLDINGS LIMITED****GROUP CASH FLOW STATEMENT**

for the year ended 31st January 2003

	Note	2003	2002
		£	£
Cash flow from operating activities	24	7,089,733	5,635,238
Returns on investments and servicing of finance	25	289,102	202,583
Taxation	25	(1,675,334)	(1,854,431)
Capital expenditure and financial investment	25	(128,055)	(188,173)
Acquisitions and disposals	25	85,823	5,527
<b>Cash inflow before financing</b>		<b>5,661,269</b>	<b>3,800,744</b>
Financing	25	(21,582)	14,146
<b>Increase in cash in the period</b>		<b>5,639,687</b>	<b>3,814,890</b>
<b>Reconciliation of net cash flow to movement in net funds</b>	26		
Increase in cash in the period		5,639,687	3,814,890
Cash outflow/(inflow) from increase/(decrease) in debt and hire purchase financing		21,582	(14,146)
<b>Change in funds resulting from cash flows</b>		<b>5,661,269</b>	<b>3,800,744</b>
Net funds at 1st February 2002		11,871,623	8,070,879
<b>Net funds at 31st January 2003</b>		<b>17,532,892</b>	<b>11,871,623</b>

**NOTES TO THE FINANCIAL STATEMENTS**

**1 ACCOUNTING POLICIES**

**Basis of accounting**

The financial statements are prepared under the historical cost convention and are in accordance with applicable accounting standards.

**Basis of consolidation**

All group companies are consolidated. Tramp Oil Schiffahrts und Handels GmbH, Tramp Oil Schiffahrts und Handels GmbH & Co KG and Tramp Oil (Brasil) Ltda have been consolidated based on the accounts for the year ended 31st December 2002.

**Basis of translation of foreign currencies**

At the year end all foreign currency assets and liabilities of the group and company are translated at the applicable rates of exchange ruling on that date. The results of overseas subsidiary undertakings are translated into sterling at the year end rates. Exchange differences which arise from the translation at rates different from those used in the previous year's financial statements of the share capital and reserves of overseas subsidiary undertakings are dealt with through reserves. Exchange profits and losses on trading transactions are included in the group's trading profits.

**Turnover**

Turnover is the amount derived from the provision of goods and services falling within the group's ordinary activities after deduction of trade discounts and value added tax.

**Deferred taxation**

Deferred tax liabilities are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date. Deferred tax assets are recognised to the extent they are considered recoverable. Deferred tax balances are not discounted.

**Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost less depreciation and any provision for impairment. All repairs are written off as incurred. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets.

The estimated useful lives are:

Fixtures, fittings and equipment	-	3-5 years
Plant and machinery	-	4-5 years
Short leasehold	-	10 years
Freehold property	-	10 years

NOTES TO THE FINANCIAL STATEMENTS

**1 ACCOUNTING POLICIES** *continued*

**Investments**

**(i) Fixed assets**

Fixed asset investments are stated at cost less provision for impairment. The investments in ships are written off at rates of 5% to 14% of cost per annum in accordance with the taxation laws of Denmark.

**(ii) Current assets**

Current asset investments are stated at the lower of cost and net realisable value.

**Stock**

Stock, consisting of oil products in hand and contracted for under irrevocable purchase orders, is valued at the lower of cost, on a first in first out basis, and net realisable value.

**Pension costs**

The group continues to operate a group personal pension plan and a death benefit scheme for which contributions are charged to the profit and loss account in the period for which they are paid. The liability of the group is limited to the contributions paid in the year.

**2 TURNOVER AND OPERATING PROFIT**

Turnover and operating profit information has not been disclosed as in the opinion of the directors the disclosure of turnover and operating profit by class of business and geographical area would be prejudicial to the interests of the group.

**3 OTHER OPERATING INCOME**



	2003	2002
	£	£
Interest receivable from clients	<b>1,551,002</b>	2,026,253
Consultancy and management fees		109,429
Profit on disposal of tangible fixed assets	<b>13,639</b>	3,620
Profit on disposal of fixed asset investments	<b>74,640</b>	
Profit on disposal of current asset investments		54,286
Profit on exchange	<b>113,189</b>	478,493
Decrease in bad debt provisions		421,350
Other income	<b>67,244</b>	66,195
	<b>1,819,714</b>	3,159,626

Interest receivable from clients arises as an integral element of trading activities and is therefore treated as an operating item.

## NOTES TO THE FINANCIAL STATEMENTS

## 4 OPERATING PROFIT is stated after charging:

	2003	2002
	£	£
Depreciation of tangible fixed assets - owned assets	98,155	131,985
Directors' remuneration (including pension contributions) as executives (note 5)	455,918	890,967
Auditors' remuneration for audit services	62,236	63,832
Non-audit fees paid to auditors	42,338	31,850
Amounts written off investments in ships	12,869	12,019
Operating lease rentals payable for land and buildings	264,005	217,530
Other operating lease rentals payable	1,374	
Share of losses of associated undertakings		429
Loss on disposal of current asset investments	33,717	

## 5 DIRECTORS' EMOLUMENTS

**Remuneration**

The remuneration of the directors was as follows:

Emoluments	386,949	719,620
Company contributions to money purchase pension schemes	68,969	171,347
	<u>455,918</u>	<u>890,967</u>

**Pensions**

The number of directors who accrued benefits under pension schemes was as follows:

	Number	Number
Money purchase schemes	1	2

**Highest paid director**

The above amounts for remuneration include the following in respect of the highest paid director:

	£	£
Emoluments	193,622	394,404
Company contributions to money purchase schemes	68,969	102,378
	<u>262,591</u>	<u>496,782</u>



## TRAMP HOLDINGS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

**6 EMPLOYEES**

The average monthly number of employees of the group, excluding directors, during the year was 78 made up as follows:

	2003 Number	2002 Number
Sales	36	34
Administration	42	35
	<b>78</b>	<b>69</b>

Staff costs during the year amounted to:

	£	£
Wages and salaries	2,782,240	3,456,751
Social security costs	244,767	320,034
Other pension costs	132,474	113,658
	<b>3,159,481</b>	<b>3,890,443</b>

**7 INTEREST RECEIVABLE AND SIMILAR INCOME**

Interest receivable	406,019	444,865
Income from listed investments	21,702	20,898
Income from overseas investments	8,082	10,970
	<b>435,803</b>	<b>476,733</b>

Interest receivable from clients is detailed in note 3 above.

**8 INTEREST PAYABLE**

On loans wholly repayable within five years	99,404	217,238
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On overdue tax	<u>1,687</u>	<u>9,264</u>
	<b><u>101,091</u></b>	<b><u>226,502</u></b>

## NOTES TO THE FINANCIAL STATEMENTS

## 9 TAXATION

	2003	2002
	£	£
<b>Current tax</b>		
Corporation tax based on the adjusted profit for the year	777,253	1,844,146
Less: Double taxation relief	(219,076)	(432,490)
	<u>558,177</u>	<u>1,411,656</u>
Over provision in previous years	(25,111)	(4,799)
Overseas taxation	424,021	443,235
Tax credit on franked investment income written off	2,182	2,077
	<u>959,269</u>	<u>1,852,169</u>
<b>Tax on profit on ordinary activities</b>	<b>959,269</b>	<b>1,852,169</b>

## Factors affecting tax charge for the period

The tax assessed for the period is greater than (2002: lower than) the standard rate of corporation tax in the UK (30%). The differences are explained below:

Profit on ordinary activities before taxation	3,009,325	7,357,263
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 30% (2002: 30%)	902,798	2,207,179
Effects of:		
Expenses not deductible for tax purposes	4,899	(66,462)
Capital allowances for period in excess of depreciation	(10,093)	(1,745)
Utilisation of tax losses	12,116	(13,863)
Starting rate, small companies rate and marginal relief	(6,680)	(4,365)
Higher rate taxes on overseas earnings	35,043	1,487
Adjustments to tax charge in respect of previous periods	21,186	(270,062)
	<u>959,269</u>	<u>1,852,169</u>
<b>Current tax on charge for the period</b>	<b>959,269</b>	<b>1,852,169</b>

## 10 PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION

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The profit after taxation dealt with in the financial statements of the company was £1,808 for the year ended 31st January 2003 (2002: loss £1,802). As permitted by Section 230 of the Companies Act 1985 a separate profit and loss account dealing with the results of the company only has not been presented for the year ended 31st January 2003.

## NOTES TO THE FINANCIAL STATEMENTS

## 11 TANGIBLE FIXED ASSETS

## Group

	Freehold Property	Short leasehold	Fixtures, fittings and equipment	Plant and machinery	Total
	£	£	£	£	£
<b>Cost</b>					
1st February 2002	22,532	38,643	992,827	348,012	1,402,014
Exchange difference			(3,486)	(4,891)	(8,377)
Additions		10,320	51,651	31,207	93,178
Disposals			(1,639)	(65,695)	(67,334)
<b>31st January 2003</b>	<b>22,532</b>	<b>48,963</b>	<b>1,039,353</b>	<b>308,633</b>	<b>1,419,481</b>
<b>Depreciation</b>					
1st February 2002	9,012	36,784	900,996	273,846	1,220,638
Exchange difference			(5,365)	(1,715)	(7,080)
Charge for the year	2,253	1,123	53,560	41,219	98,155
Disposals			(546)	(65,695)	(66,241)
<b>31st January 2003</b>	<b>11,265</b>	<b>37,907</b>	<b>948,645</b>	<b>247,655</b>	<b>1,245,472</b>
<b>Net book value 31st January 2003</b>	<b>11,267</b>	<b>11,056</b>	<b>90,708</b>	<b>60,978</b>	<b>174,009</b>
31st January 2002	13,520	1,859	91,831	74,166	181,376



## NOTES TO THE FINANCIAL STATEMENTS

## 12 FIXED ASSET INVESTMENTS

## Company

	Shares in subsidiary undertakings
	£
<b>Cost</b>	
1st February 2002 and 31st January 2003	5,658,000
<b>Provisions</b>	
1st February 2002	9,902
Decrease	(5,306)
<b>31st January 2003</b>	<b>4,596</b>
<b>Net book value 31st January 2003</b>	<b>5,653,404</b>
31st January 2002	5,648,098

## Subsidiary undertakings

The company owns 100% of the share capital of Tramp Oil Financial Products Limited, a company incorporated and operating in the UK, marketing and providing financial products to the bunker industry.

Tramp Holdings Limited owns 87.5% of Tramp Group Limited, a company operating in the UK. The company and its subsidiaries are primarily engaged in the business of oil trading.

**TRAMP HOLDINGS LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS**