ROYAL BANK OF SCOTLAND GROUP PLC Form 6-K November 06, 2009

#### FORM 6-K SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549

**Report of Foreign Private Issuer** 

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For November 6, 2009

Commission File Number: 001-10306

The Royal Bank of Scotland Group plc

RBS, Gogarburn, PO Box 1000 Edinburgh EH12 1HQ

(Address of principal executive offices)

Indicate by check mark whe	ether the registrant files or will	file annual reports under cover of	of Form 20-F or Form 40-F
	Form 20-F <u>X</u>	Form 40-F	
Indicate by check mark if th 101(b)(1):	ne registrant is submitting the l	Form 6-K in paper as permitted b	y Regulation S-T Rule
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		ng the information contained in the Rule 12g3-2(b) under the Securi	
	Yes	No <u>X</u>	
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The following information was issued as Company announcements in London, England and is furnished pursuant to General Instruction B to the General Instructions to Form 6-K:

## Third quarter 2009 results

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#### Forward-looking statements

Certain sections in this document contain 'forward-looking statements' as that term is defined in the United States Private Securities Litigation Reform Act of 1995, such as statements that include the words 'expect', 'estimate', 'project', 'anticipate', 'should', 'intend', 'plan', 'probability', 'risk', 'Value-at-Risk (VaR)', 'target', 'goal', 'objective', 'will', 'endeavour', 'outlook', 'optimistic', 'prospects' and similar expressions or variations on such expressions.

In particular, this document includes forward-looking statements relating, but not limited, to the Group's potential exposures to various types of market risks, such as interest rate risk, foreign exchange rate risk and commodity and equity price risk. Such statements are subject to risks and uncertainties. For example, certain of the market risk disclosures are dependent on choices about key model characteristics and assumptions and are subject to various limitations. By their nature, certain of the market risk disclosures are only estimates and, as a result, actual future gains and losses could differ materially from those that have been estimated.

Other factors that could cause actual results to differ materially from those estimated by the forward-looking statements contained in this document include, but are not limited to:

RBS obtaining the requisite approvals and agreeing the requisite documents to finalise its accession into the APS; the effect of the APS and State Aid remedies on RBS's financial and capital position; the continuation or further deepening of recessionary conditions; the ability of the Group to access sufficient funding to meet its liquidity needs; the developments in the current crisis in the global financial markets

, and their impact on the financial industry in general and the Group in particular; the effect on the Group's capital of write downs in respect of credit market exposures and impairments; general economic conditions in the UK and in other countries in which the Group has significant business activities or investments, including the United States; the monetary and interest rate policies of the Bank of England, the Board of Governors of the Federal Reserve System and other G-7 central banks; inflation; deflation; unanticipated turbulence in interest rates, foreign currency exchange rates, commodity prices and equity prices; changes in UK and foreign laws, regulations and taxes; changes in competition and pricing environments; natural and other disasters; the inability to hedge certain risks economically; the adequacy of loss reserves; acquisitions or restructurings; technological changes; changes in consumer spending and saving habits; the value and effectiveness of any credit protection purchased by RBS; and the success of the Group in managing the risks involved in the foregoing.

The forward-looking statements contained in this document speak only as of the date of this announcement, and the Group does not undertake to update any forward-looking statement to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

The information, statements and opinions contained in this document do not constitute a public offer under any applicable legislation or an offer to sell or solicitation of any offer to buy any securities or financial instruments or any advice or recommendation with respect to such securities or other financial instruments.

#### Presentation of information

#### **Acquisition of ABN AMRO**

On 17 October 2007, RFS Holdings B.V. ('RFS Holdings'), a company jointly owned by The Royal Bank of Scotland Group plc ('RBS'), Fortis Bank Nederland (Holding) N.V. ('Fortis') and Banco Santander S.A. ('Santander') (together, the 'Consortium Members'), completed the acquisition of ABN AMRO Holding N.V. ('ABN AMRO').

RFS Holdings is implementing an orderly separation of the business units of ABN AMRO with RBS retaining the following ABN AMRO business units:

Continuing businesses of Business Unit North America;

Business Unit Global Clients and wholesale clients in the Netherlands (including former Dutch wholesale clients) and Latin America (excluding Brazil);

Business Unit Asia (excluding Saudi Hollandi); and

Business Unit Europe (excluding Antonveneta).

Certain other assets will continue to be shared by the Consortium Members.

On 3 October 2008, the State of the Netherlands acquired Fortis Bank Nederland (Holding) N.V. including Fortis' participation in RFS Holdings that represents the acquired activities of ABN AMRO.

The separation of the main platform shared between RBS and its Dutch state-owned partner has been completed and the Group expects that, subject to legal process and regulatory approvals, the legal separation of the constituent parts of ABN AMRO will be complete in early 2010. From that point RBS will cease to consolidate the Dutch state's interest in RBS Group statutory accounts.

#### Pro forma results

Pro forma results have been prepared to include only those business units of ABN AMRO that will be retained by RBS. The financial review and divisional performance and discussion of risk and capital management in this Interim Management Statement focus on the pro forma results. The basis of

preparation of the pro forma results is detailed on page 63.

#### Statutory results

RFS Holdings is jointly owned by the Consortium Members. It is controlled by RBS and is therefore fully consolidated in its statutory financial statements. The interests of the State of the Netherlands and Santander in RFS Holdings are included in minority interests.

#### Restatements

Divisional results for 2008 have been restated to reflect the Group's new organisational structure that includes a Non-Core division comprising individual assets, portfolios and lines of business that the Group intends to run off or dispose of. The Non-Core division is reported separately from the divisions which form the Core Group. In addition, separate reporting of Business Services (formerly Group Manufacturing) and Centre results has changed and, with the exception of certain items of a one off nature, costs incurred are now allocated to the customer-facing divisions and included in the measurement of the returns which they generate. The changes do not affect the Group's results. Comparatives have been restated accordingly. The pro forma and statutory results for 2008 have been restated for the amendment to IFRS 2

'Share-based Payment'. This has resulted in an increase in staff costs amounting to £37 million for the third quarter of 2008 and £72 million for the first nine months of 2008.

The pro forma and statutory results for 2008 have been restated for the finalisation of the ABN AMRO acquisition accounting.

#### Results summary - pro forma

	Qua	arter ende	d	Nine month	is ended
	30	30 June	30	30	30
	September	2009	September	September	September
	2009		2008	2009	2008
	£m	£m	£m	£m	£m
Core					
Total income (1)	7,154	7,015	7,529	24,862	21,699
Operating expenses (2)	(3,729)	(3,638)	(3,531)	(11,474)	(10,742)
Insurance net claims	(1,019)	(788)	(764)	(2,596)	(2,353)
Operating profit before impairment					
losses (3)	2,406	2,589	3,234	10,792	8,604
Impairment losses	(1,213)	(1,147)	(512)	(3,390)	(1,184)
Operating profit (3)	1,193	1,442	2,722	7,402	7,420
Non-Core					
Total income (1)	(60)	(894)	1,056	(2,977)	(1,463)
Operating expenses (2)	(466)	(428)	(529)	(1,454)	(1,711)
Insurance net claims	(126)	(137)	(170)	(440)	(508)
Operating (loss)/profit before					
impairment					
losses (3)	(652)	(1,459)	357	(4,871)	(3,682)
Impairment losses	(2,066)	(3,516)	(768)	(7,410)	(1,575)
Operating loss (3)	(2,718)	(4,975)	(411)	(12,281)	(5,257)
Total*					
Total income (1)	7,094	6,121	8,585	21,885	20,236
Operating expenses (2)	(4,195)	(4,066)	(4,060)	(12,928)	(12,453)
Insurance net claims	(1,145)	(925)	(934)	(3,036)	(2,861)
	1,754	1,130	3,591	5,921	4,922

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Operating profit before impairment					
losses (3)					
Impairment losses	(3,279)	(4,663)	(1,280)	(10,800)	(2,759)
Operating (loss)/profit (3)	(1,525)	(3,533)	2,311	(4,879)	2,163
(Loss)/profit before tax (4)	(2,077)	59	1,903	(2,062)	1,177
(Loss)/profit attributable to ordinary					
shareholders	(1,800)	(140)	871	(2,842)	44
* Includes fair value of own debt					
impact	(483)	(960)	1,281	(412)	2,093
Parformance ratios					
Performance ratios					
Detume as equity, equivalend (C)	/4.4 OO/\	(00 00/)	0.00/	/4 F CO/ \	0.40/
Return on equity - annualised (5)	(11.2%)	(26.6%)	9.8%	(15.6%)	2.4%
Net interest margin**	`1.75%	1.70%	2.05%	1.74%	2.06%
Net interest margin** Cost:income ratio (6)	1.75% 59.1%	1.70% 66.4%	2.05% 47.3%	1.74% 59.1%	2.06% 61.5%
Net interest margin**	`1.75%	1.70%	2.05%	1.74%	2.06%
Net interest margin** Cost:income ratio (6)	1.75% 59.1%	1.70% 66.4%	2.05% 47.3%	1.74% 59.1%	2.06% 61.5%
Net interest margin** Cost:income ratio (6) Adjusted cost:income ratio (7)	1.75% 59.1%	1.70% 66.4%	2.05% 47.3%	1.74% 59.1%	2.06% 61.5%
Net interest margin** Cost:income ratio (6) Adjusted cost:income ratio (7) Continuing operations:	1.75% 59.1%	1.70% 66.4%	2.05% 47.3%	1.74% 59.1%	2.06% 61.5%
Net interest margin** Cost:income ratio (6) Adjusted cost:income ratio (7) Continuing operations: Pre-impairment Core adjusted	1.75% 59.1% 70.5%	1.70% 66.4% 78.3%	2.05% 47.3% 53.1%	1.74% 59.1% 68.6%	2.06% 61.5% 71.7%
Net interest margin** Cost:income ratio (6) Adjusted cost:income ratio (7) Continuing operations: Pre-impairment Core adjusted earnings per ordinary share (8)	1.75% 59.1% 70.5%	1.70% 66.4% 78.3%	2.05% 47.3% 53.1%	1.74% 59.1% 68.6%	2.06% 61.5% 71.7%

For definitions of the notes see pages 16 and 17.

## Results summary - pro forma

		30 June			
	30 September	2009		31 December	
Capital and balance sheet	2009		Change	2008	Change
Total assets	£1,680.3bn	£1,644.4bn	2%	£2,218.7bn	(24%)
Funded balance sheet (11)	£1,127.8bn	£1,088.6bn	4%	£1,227.2bn	(8%)
Loan:deposit ratio (gross of provisions)	142.3%	144.5%	(220bp)	152.4%	(1,010bp)
Loan:deposit ratio (net of provisions)	138.8%	142.9%	(410bp)	150.3%	(1,150bp)
RWAs	£594.7bn	£547.3bn	9%	£577.8bn	3%
Total equity	£58.9bn	£57.8bn	2%	£64.3bn	(8%)
Core Tier 1 ratio	5.5%	6.4%	(90bp)	5.9%	(40bp)
Tier 1 ratio	8.0%	9.0%	(100bp)	9.9%	(190bp)
Tier 1 leverage ratio (12)	23.4x	21.7x	8%	21.2x	10%
Tangible equity leverage ratio (13)	3.0%	3.0%	-	2.4%	60bp
Net tangible equity per share	59.4p	58.0p	2%	73.8p	(20%)

For definitions of the notes see pages 16 and 17.

<sup>\*\*</sup> Net interest margin for the quarter ended 30 June 2009 has been revised. See Appendix 5.

#### Results summary - statutory

#### **Highlights**

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Income of £8,080 million.

Pre-tax loss of £2,169 million for Q309.

Core Tier 1 ratio 6.5%.

	Qua	arter ende	d	Nine month	s ended
	30	30 June	30	30	30
	September	2009	September	September	September
	2009		2008	2009	2008
	£m	£m	£m	£m	£m
Total income	8,080	11,453	9,962	29,921	23,804
Operating expenses	(5,552)	(5,732)	(5,321)	(17,443)	(16,040)
Operating profit before impairment					
losses	1,319	4,674	3,595	9,135	4,529
Impairment	(3,488)	(4,970)	(1,397)	(11,548)	(3,058)
Operating (loss)/profit before tax (Loss)/profit attributable to ordinary	(2,169)	(296)	2,198	(2,413)	1,471
shareholders	(1,800)	(140)	871	(2,842)	44

#### **Business and strategic update**

#### Strategic plan

In August, RBS detailed its plans, first announced in February, for a radical restructuring of its businesses to set the Group on a path to sustainability, stability and customer focus. Businesses and portfolios that did not meet the Group's strategic criteria, including both stressed and non-stressed assets, were transferred to the Non-Core division. Within the Core Bank, comprehensive changes have been set in motion to improve the business and adapt to the future banking climate. The balance sheet and capital framework were also clearly set out, anticipating substantially increased regulatory pressures and much greater emphasis on liquidity. While updates to the Plan and related targets will be published in February, reflecting the new APS agreement and EU remedies, we currently expect the Plan's integrity and key aspirations to remain valid.

The Group's strategy has been embedded in five-year plans across divisions, and the more recent 2010 budgets provide encouraging support for these plans. There remain many uncertainties in the economic environment and the Group has made it clear that it expects the path to rebuilding standalone strength and shareholder value to be multi-year in duration.

Some encouraging progress has, nevertheless, been made in the third quarter towards some of the Group's intermediate goals:

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Despite intense competition for retail savings, customer deposits, excluding repos, grew in the quarter, up 2% or £8.5 billion compared with 2Q09, with encouraging deposit- gathering performances from all our retail divisions as well as from Global Transaction Services.

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Loans and advances to customers, excluding reverse repos, reduced by 1% compared with 2Q09 and by 15% compared with December 2008, with the bulk of the reduction coming in Global Banking & Markets and Non-Core.

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The Group's loan to deposit ratio improved to 142% at the end of September, an improvement of 220 basis points from the end of June and of 1,010 basis points from the end of December 2008. The Group's 2013 target is to achieve a ratio of approximately 100%.

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Risk-weighted assets, however, increased by 9% in the quarter, mainly due to the fall in credit ratings for monolines, the effect of procyclicality in Basel II models and foreign exchange movements.

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Efforts to improve efficiency have continued to make headway, and the Group is on track for its three year cost saving targets. The Group cost:income ratio year to date improved by 2 percentage points, compared with the same period of 2008.

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We issued £4.8 billion of unguaranteed term debt during the third quarter, taking the total issued to end September to £9.2 billion. In general, the picture on liquidity is rapidly improving, albeit from a poor starting point.

Return on equity remains negative. The Group's 2013 target is to achieve a sustainable return on equity in excess of 15%, powered by market-leading franchises in large, customer-driven markets.

#### **Business and strategic update**

(continued)

## Non-Core division and disposal programme

The Non-Core Division is now fully operational and continues actively to reduce risk and manage the run-down and sale options for the £190.3 billion of RWAs for which it is now responsible. Finalising APS has been the greatest priority to date, in the knowledge that market conditions overall will take time to offer acceptable value and liquidity. Significant and encouraging market improvements are, nevertheless, visible.

The disposal of the majority of our Retail & Commercial businesses in Asia, along with some of our Global Banking & Markets (GBM) businesses, continues to progress well and we remain in advanced stages of

negotiations with bidders for the remaining markets. Elsewhere, in addition to normal amortisations, improved market conditions have enabled us to unwind legacy trades. The current market rally has also significantly reduced monoline and CDPC exposures.

Our plan will continue to be affected by external factors such as economic conditions, risk appetite and liquidity in the market, as well as foreign exchange rates.

#### Risk

As part of its strategic review RBS has a clearly stated ambition to achieve a standalone AA category risk rating and risk management within the Group is now implementing revised risk appetite and controls in order to achieve this objective.

While economic conditions and outlook have improved since the first half results, they remain fragile, with corporate failures and consequent unemployment not expected to peak until 2010. The outlook for impairments has improved somewhat and these may now be plateauing at 1H09 levels although we are still seeing a modest increase in default rates. Economic conditions in the UK and more so Ireland, two key markets for RBS, remain relatively weak. Our impairments and write-downs remain concentrated in the Non-Core division with better quality credit metrics in most of our Core divisions.

The Group continues to reduce its exposure to country risk and a new country risk framework is now well embedded across the Group. Total cross border exposure to countries in the emerging economies has declined since June 2008 by over 20% adjusted for currency movements.

Single Name Concentrations continue to receive a high level of attention and further refinements to the risk management framework will be implemented during the fourth quarter. A programme to improve reporting is now well underway increasing transparency of risk exposures and improving the ability of management to take mitigating action as part of the process of reducing the risk in RBS's balance sheet.

Market risk as measured by Value at Risk (VaR) has increased materially, primarily reflecting the rise in Non-Core credit spread VaR resulting from the increased volatility in the most recent two years' of market data, as well as additional hedges against the risk of counterparty failure, which is not itself recorded in VaR.

#### **Business and strategic update**

(continued)

#### Risk

(continued)

The potential for increased Operational Risk emanating from the implementation of the Strategic Plan is an issue which is being actively managed by each division and monitored by the independent risk function. We also have an active programme of engagement with the very significant regulatory change agenda across prudential requirements, banking capital, bank licensing and supervision. The regulatory agenda is all-consuming of itself, with multiple initiatives to prepare for and react to significant uncertainties still to wash through for all banks.

#### **UK Lending Commitments**

In February, as a pre-requisite to its proposed participation in the APS, the Group agreed to make available an additional £25 billion of lending (£9 billion of mortgage lending and £16 billion of business lending) to creditworthy customers on commercial terms, and subject to market demand, over the ensuing 12 months, and a similar amount over the following year.

RBS is unambiguous in its view that these commitments are being met. However, as is normal in recessions, our customers are generally seeking to repair their balance sheets, not to increase borrowing. As a result, the demand for our lending is muted, especially from business customers. By comparison in the United States, where economic growth has already resumed, the fall in loan demand has been even greater. Increased borrowing is not the route to sustainable recovery.

Since entering into this commitment RBS has achieved strong results in the mortgage market:

Gross lending year to date totals £13.9 billion, including over £2.3 billion of lending to first time buyers. Gross lending during the quarter was 23% higher than in 2Q09 and at 30 September 2009, UK mortgage balances totalled £88.7 billion, 11% higher than at the end of 2008.

The acceptance rate for mortgage lending, at 90%, remains high. With net mortgage lending year to date totalling £8.6 billion, the Group is on target to surpass the £9 billion mortgage lending commitment.

In business markets, RBS has achieved gross lending of £45.5 billion year to date. Gross lending during 3Q09 was £15.2 billion, 2% lower than 2Q09. After taking account of loan repayments and overdraft movements, RBS's business lending, including Ulster Bank, at 30 September 2009 totalled £154.3 billion, a decline of 6% since the end of 2008.

In the SME segment, gross lending in the first nine months of 2009 was £28.5 billion. Demand remains subdued, with credit applications down 26% by value 3Q09 compared with 3Q08. The acceptance rate across all categories of SME credit remains stable at 85%.

The average interest rate on new lending to SMEs has fallen to 3.4% in the third quarter, compared with 7.0% for 3Q08. In November 2008, we gave a promise not to increase small business customers' overdraft pricing until the end of 2009 unless the risks associated with lending to them have increased. As a result, in the third quarter 94% of SME customers had overdrafts renewed at the same margin or lower.

## **Business and strategic update**

(continued)

## **UK Lending Commitments**

(continued)

SME repayments have accelerated as many business and commercial customers seek to deleverage (term loan repayments are up 37% in 2009 year to date).

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Overdraft utilisation rates across the SME and mid-corporate segments have remained low at 44%. SME and mid-corporate customers still have access to undrawn committed facilities of more than £27 billion. Our SME Committed Overdraft promise ensures that customers' committed facilities remain in place for at least 12 months.

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Significant marketing activity to reiterate an 'Open for Business' message and the success of the Regional Funds programme has enabled balances to be held stable year to date. We have also recently launched a new Business Hotline which offers businesses, whether they are customers or not, a second opinion in cases where their lending proposition has been declined.

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Gross new lending to mid- and large corporates totalled £5.4 billion in the quarter, 13% lower than the 2Q09 total, and £17.0 billion year to date.

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Many larger corporates are actively deleveraging to repair their balance sheets. RBS has been a significant player in facilitating access to the debt and equity markets for its larger clients. RBS has been bookrunner for circa  $\pounds 5$  billion of the  $\pounds 55$  billion of bond issuance by UK corporates and has been actively involved in circa  $\pounds 25$  billion of equity issuance in the year to date. Much of this finance raised has been used to repay bank borrowing.

Notwithstanding the Group's willingness to lend to creditworthy customers and our clarity that the requisite funds are available, thereby fulfilling our commitments, indications remain that it is unlikely that RBS's net business lending will increase by the £16 billion that we are making available, in the light of the subdued demand we currently experience.

	30 September	31 December	Gross lending	Net lending	30 September
	2008	2008	during 2009	during 2009	2009
	£bn	£bn	£bn	£bn	£bn
Mortgages	79.2	80.1	13.9	8.6	88.7
Total Business	161.1	163.4	45.5	(9.1)	154.3
SME	67.4	68.0	28.5	(0.1)	67.9
Mid-corporate	48.5	49.3	11.2	(3.7)	45.6
Large corporate	45.2	46.1	5.8	(5.3)	40.8
Total Lending	240.3	243.5	59.4	(0.5)	243.0

#### Note:

The above figures include Ulster Bank and Wealth lending and represent drawn balances, with the exception of Large Corporate numbers which are committed lending (as per RBS's Lending Commitments agreement). Unsecured personal lending and non-UK lending are not included in the above data.

## Business and strategic update

(continued)

#### **Customer Accounts**

Crucial to the Group's prospects for future success and return to standalone health is the resilience of its customer franchises. Except for the activities earmarked for restructuring, run-off or exit, RBS has sustained its customer market positions during the third quarter, with customer numbers steady or growing in all the Group's major businesses.

UK Retail added 139,000 current account customers during the third quarter, with current account numbers rising by 3% over the last year to 12.7 million at 30 September. Over 1 million savings accounts have been added over the last 12 months.

UK Retail added 25,000 mortgage customers during the third quarter, taking mortgage customer numbers to 826,000, 8% up on 3Q08.

Ulster Bank has held SME and corporate customer numbers stable over the last year and increased consumer accounts by 4%, compared with 3Q08.

US Retail's consumer customer base held steady during the quarter at 4.0 million.

RBS Insurance achieved strong growth in own brand policy numbers, both through direct brands and through the bank branch channel. Direct own brand policies were up 11% in motor and 13% in home, compared with 3Q08. Bank channel home policies have risen 13% from 3Q08.

## Summary consolidated income statement for the quarter ended 30 September 2009 - pro forma (unaudited)

In the income statements set out below, amortisation of purchased intangible assets, gain on redemption of own debt, strategic disposals, write-down of goodwill and other intangible assets and integration and restructuring costs are shown separately. In the statutory condensed consolidated income statement on page 102, these items are included in income and operating expenses as appropriate. Data for 2008 have been restated for the amendment to IFRS 2 'Share-based Payment'.

	Quarter ended *30		Nine months ended		
_	30	June	30	30	30
Sep	tember 2009	2009	September 2008	September 2009	September 2008
	£m	£m	£m	£m	£m
Core					
Net interest income*	3,030	3,111	3,432	9,357	10,242

Non-interest income (excluding insurance net premium income)* Insurance net premium income	2,996	2,799	2,940	12,160	7,924
	1,128	1,105	1,157	3,345	3,533
Non-interest income	4,124	3,904	4,097	15,505	11,457
Total income (1)	7,154	7,015	7,529	24,862	21,699
Operating expenses (2)	(3,729)	(3,638)	(3,531)	(11,474)	(10,742)
Profit before other operating charges Insurance net claims	3,425	3,377	3,998	13,388	10,957
	(1,019)	(788)	(764)	(2,596)	(2,353)
Operating profit before impairment losses Impairment losses	2,406	2,589	3,234	10,792	8,604
	(1,213)	(1,147)	(512)	(3,390)	(1,184)
Operating profit (3)	1,193	1,442	2,722	7,402	7,420
Non-Core					
Net interest income	231	211	404	764	1,095
Net interest income  Non-interest income (excluding insurance net premium income) Insurance net premium income	231	211	404	764	1,095
	(464)	(1,301)	400	(4,354)	(3,295)
	173	196	252	613	737
Non-interest income (excluding insurance net premium income)	(464)	(1,301)	400	(4,354)	(3,295)
Non-interest income (excluding insurance net premium income) Insurance net premium income	(464)	(1,301)	400	(4,354)	(3,295)
	173	196	252	613	737
Non-interest income (excluding insurance net premium income) Insurance net premium income  Non-interest income  Total income (1)	(464)	(1,301)	400	(4,354)	(3,295)
	173	196	252	613	737
	(291)	(1,105)	652	(3,741)	(2,558)
	(60)	(894)	1,056	(2,977)	(1,463)
Non-interest income (excluding insurance net premium income) Insurance net premium income  Non-interest income  Total income (1) Operating expenses (2)  (Loss)/profit before other operating charges	(464) 173 (291) (60) (466)	(1,301) 196 (1,105) (894) (428) (1,322)	400 252 652 1,056 (529)	(4,354) 613 (3,741) (2,977) (1,454)	(3,295) 737 (2,558) (1,463) (1,711)

For definitions of the notes see pages 16 and 17.

<sup>\*</sup> Certain income reported in other operating income in the interim results for the half year ended 30 June 2009 has been reclassified to net interest income. The reclassification amounted to £205 million and does not affect total income or operating profit. Further details are included in Appendix 5.

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# mmary consolidated income statement for the quarter ended 30 September 2009 - pro forma (unaudited) (continued)

	Quarter ended 30			Nine months ended		
	30 September 2009 £m	June 2009 £m	30 September 2008 £m	30 September 2009 £m	30 September 2008 £m	
Total						
Net interest income	3,261	3,322	3,836	10,121	11,337	
Non-interest income (excluding insurance net						
premium income) Insurance net premium income	2,532	1,498	3,340	7,806	4,629	
	1,301	1,301	1,409	3,958	4,270	
Non-interest income	3,833	2,799	4,749	11,764	8,899	
Total income (1)	7,094	6,121	8,585	21,885	20,236	
Operating expenses (2)	(4,195)	(4,066)	(4,060)	(12,928)	(12,453)	
Profit before other operating charges Insurance net claims	2,899	2,055	4,525	8,957	7,783	
	(1,145)	(925)	(934)	(3,036)	(2,861)	
Operating profit before impairment losses (3) Impairment losses	1,754	1,130	3,591	5,921	4,922	
	(3,279)	(4,663)	(1,280)	(10,800)	(2,759)	
Operating (loss)/profit (3) Amortisation of purchased intangible	(1,525)	(3,533)	2,311	(4,879)	2,163	
assets Integration and restructuring costs Gain on redemption of own debt Strategic disposals	(73)	(55)	(119)	(213)	(381)	
	(324)	(355)	(289)	(1,058)	(605)	
	-	3,790	-	3,790	-	
	(155)	212	-	298	-	
Operating (loss)/profit before tax (4) Tax	(2,077)	59	1,903	(2,062)	1,177	
	576	640	(724)	988	(421)	
(Loss)/profit from continuing operations Loss from discontinued operations, net of tax	(1,501)	699	1,179	(1,074)	756	
	(7)	(13)	(46)	(65)	(87)	
(Loss)/profit for the period Minority interests Preference share and other dividends	(1,508)	686	1,133	(1,139)	669	
	(47)	(83)	(43)	(601)	(191)	
	(245)	(432)	(219)	(791)	(434)	

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(Loss)/profit attributable to ordinary shareholders before write-down of goodwill and other intangible assets Write-down of goodwill and other	(1,800)	171	871	(2,531)	44
intangible assets	-	(311)	-	(311)	-
(Loss)/profit attributable to ordinary shareholders	(1,800)	(140)	871	(2,842)	44

For definitions of the notes see pages 16 and 17.

## Condensed consolidated statement of comprehensive income for the quarter ended 30 September 2009 (unaudited) - pro forma

	Quarter ended			Nine months ended		
	300	30 June	30	30	30	
	September	2009	September	September	September	
	2009		2008	2009	2008	
	£m	£m	£m	£m	£m	
(Loss)/profit for the period	(1,508)	375	1,133	(1,450)	669	
Other comprehensive income:						
Available-for-sale financial assets	2,861	1,319	(2,056)	1,228	(3,671)	
Cash flow hedges	155	277	(97)	676	(220)	
Currency translation	659	(2,262)	1,691	(1,788)	2,424	
Tax on other comprehensive income	(846)	(154)	498	(438)	989	
Other comprehensive income for the period, net of tax	2,829	(820)	36	(322)	(478)	
Total comprehensive income for the period	1,321	(445)	1,169	(1,772)	191	
Attributable to:		(5.5.4)		/. ac-:		
Equity shareholders	1,243	(364)	1,135	(1,903)	199	
Minority interests	78	(81)	34	131	(8)	
	1,321	(445)	1,169	(1,772)	191	

Summary consolidated balance sheet at 30 September 2009 (unaudited) - pro forma

30 September	30 June	31 December
2009	2009	2008
£т	£т	£т

Loans and advances to banks Loans and advances to customers Debt securities and equity shares Derivatives and settlement balances Other assets	97,464	83,700	129,499
	631,459	640,762	731,265
	268,111	243,279	275,357
	581,100	579,134	1,009,307
	102,182	97,570	73,265
Total assets	1,680,316	1,644,445	2,218,693
Owners' equity Minority interests Subordinated liabilities Deposits by banks Customer accounts Derivatives, settlement balances and short positions Other liabilities	56,666	55,666	58,879
	2,185	2,123	5,436
	33,085	32,106	43,678
	178,400	179,743	262,609
	493,234	490,282	518,461
	609,413	594,914	1,023,673
	307,333	289,611	305,957
Total liabilities and equity	1,680,316	1,644,445	2,218,693

## **Key metrics**

	Qua	arter ende	Nine months ended		
	30	30 June	30	30	30
	September	2009	Septemb <b>Se</b>	otember	September
	2009		2008	2009	2008
Performance ratios					
Return on equity - annualised (5)	(11.2%)	(26.6%)	9.8%	(15.6%)	2.4%
Net interest margin*	1.75%	1.70%	2.05%	1.74%	2.06%
Cost:income ratio (6)	59.1%	66.4%	47.3%	59.1%	61.5%
Adjusted cost:income ratio (7)	70.5%	78.3%	53.1%	68.6%	71.7%
Continuing operations:					
Pre-impairment Core adjusted earnings per					
ordinary share (8)	2.5p	2.6p	11.5p	15.1p	38.9p
Core adjusted earnings per ordinary share	•	•	·	•	·
(9)	1.0p	1.0p	9.5p	9.7p	33.0p
Basic earnings per ordinary share (10)	(3.2p)	(0.2p)	5.6p	(5.6p)	0.9p

<sup>\*</sup> Net interest margin for the quarter ended 30 June 2009 has been revised. See Appendix 5.

	30 September 2009	30 June 2009	Change	31 December 2008	Change
Capital and balance sheet					
Funded balance sheet (11)	£1,127.8bn	£1,088.6bn	4%	£1,227.2bn	(8%)
Risk-weighted assets	£594.7bn	£547.3bn	9%	£577.8bn	3%
Core tier 1 ratio	5.5%	6.4%	(90bp)	5.9%	(40bp)
Tier 1 ratio	8.0%	9.0%	(100bp)	9.9%	(190bp)
Risk elements in lending (REIL)	£35.0bn	£30.7bn	14%	£18.8bn	86%

Risk elements in lending as a % of loans					
and advances	5.74%	5.01%	73bp	2.66%	308bp
Provision balance as % of REIL/PPLs	43%	44%	(100bp)	50%	(700bp)
Loan:deposit ratio (gross of provisions)	142.3%	144.5%	(220bp)	152.4%	(1,010bp)
Loan:deposit ratio (net of provisions)	138.8%	142.9%	(410bp)	150.3%	(1,150bp)
Tier 1 leverage ratio (12)	23.4x	21.7x	8%	21.2x	10%
Tangible equity leverage ratio (13)	3.0%	3.0%	-	2.4%	60bp
Net tangible equity per share	59.4p	58.0p	2%	73.8p	(20%)

#### Notes:

- (1) Excluding gain on redemption of own debt and strategic disposals.
- (2) Excluding purchased intangibles amortisation, write-down of goodwill and other intangible assets, integration and restructuring costs.
- (3) (Loss)/profit before tax, purchased intangibles amortisation, integration and restructuring costs, gain on redemption of own debt, strategic disposals and write-down of goodwill and other intangible assets.
- (4) Excluding write-down of goodwill and other intangible assets.
- (5) (Loss)/profit from continuing operations attributable to ordinary shareholders adjusted for purchased intangibles amortisation, integration and restructuring costs, gain on redemption of own debt, strategic disposals and write-down of goodwill and other intangible assets divided by average ordinary shareholders equity.
- (6) The cost:income ratio is based on total income and operating expenses as defined in (1) and (2) above.
- (7) The adjusted cost:income ratio is based on total income and operating expenses as defined in (1) and (2) above and after netting insurance claims against income.
- (8) (Loss)/profit from continuing operations attributable to ordinary shareholders adjusted for Non-Core operations, impairment losses, purchased intangibles amortisation, integration and restructuring costs, gain on redemption of own debt, strategic disposals and write-down of goodwill and other intangible assets divided by weighted average number of shares in issue.

#### **Key metrics**

(continued)

#### Notes (continued):

- (9) (Loss)/profit from continuing operations attributable to ordinary shareholders adjusted for Non-Core operations, purchased intangibles amortisation, integration and restructuring costs, gain on redemption of own debt, strategic disposals and write-down of goodwill and other intangible assets divided by weighted average number of shares in issue.
- (10) (Loss)/profit from continuing operations attributable to ordinary shareholders divided by weighted average number of shares in issue.
- (11) Funded balance sheet is defined as total assets less derivatives.
- (12) The Tier 1 leverage ratio is based on total tangible assets (after netting derivatives) divided by Tier 1 capital.
- (13) The tangible equity leverage ratio is based on total tangible equity divided by total tangible assets (after netting derivatives).

## **Results summary**

		arter ende 30 June 2009	d 30 September 2008	Nine month 30 September 2009	ns ended 30 September 2008
Net interest income	£m	£m	£m	£m	£m
Net interest income	3,197	3,276	3,729	9,943	11,043
Net interest margin - Group	1.75%	1.70%	2.05%	1.74%	2.06%
<ul><li>Global Banking &amp; Markets</li><li>Rest of Group</li></ul>	1.08% 1.92%		1.24% 2.31%	1.52% 1.80%	1.07% 2.38%
Selected average balances: Loans and advances to banks Loans and advances to customers Debt securities Interest earning assets Deposits by banks Customer accounts Subordinated liabilities Interest bearing liabilities Non-interest bearing deposits  Selected average yields (%): Loans and advances to banks Loans and advances to customers Debt securities Interest earning assets Deposits by banks Customer accounts Subordinated liabilities Interest bearing deposits	56,984 554,047 118,791 729,822 119,317 350,298 35,922 665,290 35,464 1.38 3.35 2.98 3.13 1.92 1.10 3.11 1.52	55,062 585,925 129,190 770,177 128,733 359,539 33,813 688,432 36,790 1.85 4.07 2.96 3.72 2.23 1.49 3.60 2.26	29,386 594,762 102,449 726,597 141,728 373,805 37,311 696,762 32,020 5.69 6.03 6.04 4.51 4.19 3.19 5.23 4.13	51,984 586,173 122,303 760,460 134,291 360,224 36,130 680,612 36,264 1.74 3.77 3.45 3.58 2.33 1.37 3.73 2.05	44,132 586,764 82,623 713,519 135,688 386,955 33,827 663,598 31,658 4.66 6.00 5.53 5.86 4.41 3.50 5.36 4.08
Non-interest bearing deposits as a percentage of interest earning assets	4.86	4.78	4.41	4.77	4.44

## **Key points**

Net interest margin increased by 5 basis points in 3Q09 and declined by 30 basis points compared with 3Q08.

GBM net interest margin declined due to lower money market income, partially offset by higher margins on GBM banking assets.

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UK Retail margin declined in the quarter as increased mortgage margins only partially offset reduced deposit margins and adverse asset mix impacts. UK Corporate margins benefited from improved pricing on new loans, while the US Retail & Commercial margin increased slightly due to improved asset margins.

For the near-term, margins are expected to be broadly stable as increased funding and liquidity costs offset further asset margin improvements.

## Results summary

(continued)

	Quarter ended			Nine months ended		
	30	30	30	30	30	
	September	June	September	September	September	
	2009	2009	2008	2009	2008	
Non-interest income	£m	£m	£m	£m	£m	
Net fees and commissions	1,374	1,530	1,781	4,489	4,959	
Income from trading activities	1,051	384	1,274	3,095	(2,067)	
Other operating income	107	(416)	285	222	1,737	
Non-interest income (excluding insurance premiums)*	2,532	1,498	3,340	7,806	4,629	
Insurance net premium income	1,301	1,301	1,409	3,958	4,270	
Total non-interest income	3,833	2,799	4,749	11,764	8,899	
* Includes fair value of own debt impact	(483)	(960)	1,281	(412)	2,093	

#### **Key points**

#### 3Q09 versus 2Q09

Net fees and commissions fell £156 million primarily due to declines in GBM (£71 million) due to lower credit and equity market activity, UK Retail (£18 million) driven by payment protection insurance and US Retail & Commercial (£50 million) due to lower mortgage activity.

Income from trading activities rose in 3Q09 principally due to lower credit market losses reflecting improved valuations of super senior CDOs coupled with lower losses on CDS hedges.

Insurance net premium income was stable principally reflecting the continuation of the good performance in the Group's own brand sales.

Other operating income improved by £523 million primarily due to the movement in fair value of own debt.

## **Results summary**

(continued)

	Quarter ended			Nine months ended		
	<b>30</b> 3	30 June	30	30	30	
	September 2009	2009	September 2008	September 2009	September 2008	
Operating expenses	£m	£m	£m	£m	£m	
Staff costs Premises and equipment Other	2,175 619 943	2,150 587 915	2,146 652 787	6,835 1,850 2,904	6,704 1,533 2,907	
Administrative expenses Depreciation and amortisation	3,737 458	3,652 414	3,585 475	11,589 1,339	11,144 1,309	
Operating expenses	4,195	4,066	4,060	12,928	12,453	
General insurance Bancassurance	1,054 91	895 30	930 4	2,919 117	2,793 68	
Insurance net claims	1,145	925	934	3,036	2,861	
Total staff expense as a percentage of total income	30.7%	35.1%	25.0%	31.2%	33.1%	

#### **Key points**

#### 3Q09 versus 2Q09

Staff costs were up £25 million, largely reflecting an increase in resourcing of the Non-Core division balanced by small reductions elsewhere as restructuring programmes start to take effect.

Premises and equipment costs rose by £32 million due to the cost of new completed buildings coming on stream.

Other expenses rose £28 million principally as a result of a one-off recovery of legal fees in 2Q09.

General insurance claims rose by £159 million primarily because of higher estimated costs of bodily injury claims within our motor lines of business.

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Bancassurance claims rose by £61 million due to increased returns on investments being passed on to customers.

## Results summary

(continued)

	Qua	rter ende	d	Nine months ended		
	<b>30</b> 3	30 June	30	30	30	
	September	2009	September	September	September	
	2009		2008	2009	2008	
Impairment losses	£m	£m	£m	£m	£m	
Impairment losses by division						
UK Retail	404	470	287	1,228	727	
UK Corporate	187	450	55	737	150	
Wealth	1	16	3	23	8	
Global Banking & Markets	272	(31)	2	510	20	
Global Transaction Services	22	` 4	7	35	14	
Ulster Bank	144	90	17	301	35	
US Retail & Commercial	180	146	134	549	260	
RBS Insurance	2	1	-	8	_	
Central items	1	1	7	(1)	(30)	
Core	1,213	1,147	512	3,390	1,184	
Non-Core	2,066	3,516	768	7,410	1,575	
	3,279	4,663	1,280	10,800	2,759	
Analysis of impairment losses by asset category						
Loans and advances	3,262	4,520	1,023	10,058	2,429	
Available-for-sale securities	17	143	257	742	330	
	3,279	4,663	1,280	10,800	2,759	
Loan impairment charge as % of gross excluding reverse repurchase agreeme		ınces	<b>2.14</b> % 2.9	98% 0.64% 2	<b>2.21%</b> 0.51%	

## **Key points**

## 3Q09 versus 2Q09

Impairment losses were £3,279 million compared to £4,663 million. Impairment losses in the Core divisions increased by £66 million sequentially, while Non-Core losses declined by £1,450 million.

In the Core businesses, the biggest increase relates to a sizeable individual loss in GBM. Increases were also seen in Ulster Bank and US Retail & Commercial reflecting the difficult economic environment. Partially offsetting these increases were declines in UK Retail and UK Corporate as credit trends currently appear to be stabilising around 1H09 levels.

Non-Core losses were lower in the quarter with reduced charges in UK corporate and GBM portfolios. which included a number of large, single name impairments in the second quarter. Ulster Bank's Non-Core impairments have increased materially as its market has continued to deteriorate.

Impairment losses overall appear to be stabilising compared with the first half of 2009, although they are expected to remain at elevated levels for the next few quarters as non-performing loans have continued to rise, and economic recovery looks to be gradual.

#### **Results summary** (continued)

	Qu	arter end	Nine months ended		
	•		30 September	30 September	•
	2009	2009	2008	2009	2008
Credit and other market	£m	£m	£m	£m	£m
losses*					
Monoline exposures	106	7	109	1,653	2,229
CDPCs	276	371	162	846	241
Super senior CDOs	(148)	151	-	389	1,892
US mortgages	-	-	172	-	1,310
Leveraged finance	-	-	36	-	899
CLO's	1	-	69	1	182
Other credit exotics	46	(15)	(130)	588	231
Equities	12	13	132	34	168
Other	55	51	(78)	97	(142)
	348	578	472	3,608	7,010
CDS Hedging	426	816	(367)	1,465	(568)
	774	1,394	105	5,073	6,442

<sup>\*</sup> Included in 'Income from trading activities' on page 19.

#### **Key points**

#### 3Q09 versus 2Q09

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Credit and other market write-downs were substantially lower in the third quarter, down from £1,394 million to £774 million with the widening in monoline spreads more than offset by reduced losses on CDS hedging and CDPCs.

Further analysis of these credit market losses and exposures is contained in the Risk and Capital Management section, pages 76 to 100.

## Results summary (continued)

	Quarter ended			Nine months ended	
3	0 September 3	30 June 30	September	30 September 3	0 September
	2009	2009	2008	2009	2008
Other non-operating items	£m	£m	£m	£m	£m
Amortisation of purchased intangible assets	(73)	(55)	(119)	(213)	(381)
Integration and restructuring costs	(324)	(355)	(289)	(1,058)	(605)
Gain on redemption of own debt	-	3,790	-	3,790	-
Strategic disposals	(155)	212	-	298	-
	(552)	3,592	(408)	2,817	(986)

#### **Key points**

#### 3Q09 versus 2Q09

.

Integration and restructuring costs totalled £324 million in 3Q09 (2Q09 - £355 million) with reduced ABN AMRO integration activity offset by increased restructuring activity as strategic plans are implemented. We expect an increase in 4Q09 as our restructuring plans move to a higher degree of implementation.

In 2Q09 the Group posted a gain of £3,790 million on a liability management exercise to redeem a number of Tier 1 and upper Tier 2 securities. In 3Q09 the Group recorded a loss of £155 million from Non-Core disposals, primarily relating to our Retail and Commercial Asian businesses.

#### **Results summary**

(continued)

**30 September** 30 June 31 December 2008 **2009** 

#### Capital resources and ratios

Core Tier 1	£33.0bn	£35.2bn	£34.0bn
Tier 1	£47.6bn	£49.4bn	£57.1bn
Total capital	£62.1bn	£64.0bn	£82.2bn
RWAs	£594.7bn	£547.3bn	£577.8bn
Core Tier 1 ratio	5.5%	6.4%	5.9%
Tier 1 ratio	8.0%	9.0%	9.9%
Total capital ratio	10.4%	11.7%	14.2%
Pro forma Core Tier 1 ratio	11.1%	12.5%	

#### **Key points**

The RWA increase relative to 2Q09 of £47.4 billion is principally due to the effect of procyclicality of £33 billion (of which £22.2 billion is due to lower credit ratings for Monolines), increase in market risk, £6 billion, and the effect of exchange rate movements, £9.3 billion.

The RWA increase relative to 4Q08 of £16.9 billion stems primarily from the effect of procyclicality of £69 billion (of which £22 billion is due to lower credit ratings for Monolines), increase in market risk £16 billion offset by reductions due to de-leveraging of £47 billion and the effect of exchange rate movements, £19 billion.

Core Tier 1 capital fell by £2.2 billion principally reflecting the attributable loss of £1.8 billion and increased deductions due to higher expected losses and other regulatory adjustments of £0.4 billion.

As a consequence of the above factors, Core Tier 1 capital ratio fell by 0.9% to 5.5%, and Tier 1 capital ratio by 1% to 8%. Pro-forma for B share issuance and APS cover, these ratios would be 11.1% and 14.5%, respectively.

In 2010, ABN AMRO will move from an adjusted Basel I methodology to Basel II, which is expected to result in an increase in RWAs.

## Results summary

(continued)

	30 September 2009	30 June 2009	31 December 2008
Balance sheet	2000	2000	
Total assets	£1,680.3bn	£1,644.4bn	£2,218.7bn
Loans and advances to customers	£631.5bn	£640.8bn	£731.3bn
Customer accounts	£493.2bn	£490.3bn	£518.5bn
Loan:deposit ratio (gross of provisions)	142.3%	144.5%	152.4%
Loan:deposit ratio (net of provisions)	138.8%	142.9%	150.3%
Total wholesale funding	£437.9bn	£416.4bn	£492.1bn

#### **Key points**

Total assets and funded assets are up 2% and 4% respectively, primarily due to currency movements. On a constant currency basis, total assets were broadly flat. Continuing Non-Core asset reductions of £12 billion, at constant currency, were offset by small growth elsewhere.

The loan:deposit ratio (gross of provisions) has improved by 220 basis points to 142.3%, due to deposits, excluding repos, increasing by  $\mathfrak{L}9$  billion and loans, excluding reverse repos, falling by  $\mathfrak{L}5$  billion.

A further analysis of our funding and liquidity positions is contained on pages 83 to 86 of the document.

#### **Divisional performance**

The operating profit/(loss) of each division before amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gain on redemption of own debt and strategic disposals is shown below.

	Qua	rter ende	Nine months ended		
	<b>30</b> 3	30 June	30	30	30
	September	2009	September	September	September
	2009		2008	2009	2008
	£m	£m	£m	£m	£m
Operating profit before impairment					
losses by division					
UK Retail	468	490	420	1,329	1,361
UK Corporate	566	535	523	1,522	1,613
Wealth	120	134	103	354	287
Global Banking & Markets	647	1,116	616	5,608	1,699
Global Transaction Services	275	269	275	784	771
Ulster Bank	59	78	98	208	288

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US Retail & Commercial RBS Insurance Central items	137 13 121	136 142 (311)	236 150 813	455 236 296	653 450 1,482
Core Non-Core	2,406 (652)	2,589 (1,459)	3,234 357	10,792 (4,871)	8,604 (3,682)
Group operating profit before impairment losses	1,754	1,130	3,591	5,921	4,922
Included in the above are movements in fair value of own debt of: Global Banking & Markets Central items	(320) (163)	(482) (478)	648 633	(155) (257)	1,232 861
	(483)	(960)	1,281	(412)	2,093
Impairment losses by division					
UK Retail	404	470	287	1,228	727
UK Corporate	187	450	55	737	150
Wealth	1	16	3	23	8
Global Banking & Markets	272	(31)	2	510	20
Global Transaction Services	22	4	7	35	14
Ulster Bank	144	90	17	301	35
US Retail & Commercial	180	146	134	549	260
RBS Insurance	2	1	-	8	- (00)
Central items	1	1	7	(1)	(30)
Core Non-Core	1,213 2,066	1,147 3,516	512 768	3,390 7,410	1,184 1,575
Group impairment losses	3,279	4,663	1,280	10,800	2,759

### **Key point**

Operating profit in the divisions before impairment losses, adjusted for movement in fair value of own debt was £2,237 million in 3Q09. This compares with £2,090 million in 2Q09 (increase of 7% sequentially) and £2,310 million in 3Q08 (down 3% year on year).

## **Divisional performance**

(continued)

Qu	arter ended		Nine mont	ths ended
	30 June			
30 September	2009 30	September	30 September	30 September
2009		2008	2009	2008
£m	£m	£m	£m	£m

Operating profit/(loss) by division					
UK Retail	64	20	133	101	634
UK Corporate	379	85	468	785	1,463
Wealth	119	118	100	331	279
Global Banking & Markets	375	1,147	614	5,098	1,679
Global Transaction Services	253	265	268	749	757
Ulster Bank	(85)	(12)	81	(93)	253
US Retail & Commercial	(43)	(10)	102	(94)	393
RBS Insurance	11	141	150	228	450
Central items	120	(312)	806	297	1,512
Core	1,193	1,442	2,722	7,402	7,420
Non-Core	(2,718)	(4,975)	(411)	(12,281)	(5,257)
Group operating (loss)/profit	(1,525)	(3,533)	2,311	(4,879)	2,163

		30 June		31 December	
	30 September	2009		2008	
	2009		Change		Change
	£bn	£bn	%	£bn	%
Risk-weighted assets by division					
UK Retail	51.6	54.0	(4)	45.7	13
UK Corporate	91.0	89.5	2	85.7	6
Wealth	10.7	10.3	4	10.8	(1)
Global Banking & Markets	131.9	122.4	8	162.4	(19)
Global Transaction Services	18.9	16.7	13	17.4	9
Ulster Bank	28.5	26.2	9	24.5	16
US Retail & Commercial	62.8	55.6	13	63.9	(2)
Other	9.0	8.5	6	7.1	27
Core	404.4	383.2	6	417.5	(3)
Non-Core	190.3	164.1	16	160.3	19
Total	594.7	547.3	9	577.8	3

#### **UK Retail**

	Quarter ended 30			Nine months ended	
	30	June	30	30	30
	September	2009	September	September	September
	2009		2008	2009	2008
Income statement	£m	£m	£m	£m	£m

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Net interest income	848	868	821	2,513	2,331
Net fees and commissions - banking	303	321	365	961	1,179
Other non-interest income (net of insurance claims)	69	69	34	191	173
Non-interest income	372	390	399	1,152	1,352
Total income	1,220	1,258	1,220	3,665	3,683
Direct expenses - staff - other Indirect expenses	(206) (99) (447)	(214) (102) (452)	(243) (109) (448)	(634) (316) (1,386)	(688) (320) (1,314)
	(752)	(768)	(800)	(2,336)	(2,322)
Operating profit before impairment losses Impairment losses	468 (404)	490 (470)	420 (287)	1,329 (1,228)	1,361 (727)
Operating profit	64	20	133	101	634
Analysis of income by product: Personal advances Personal deposits Mortgages Bancassurance Cards Other Total income	303 319 319 69 225 (15)	311 354 273 69 212 39 1,258	310 557 93 34 205 21	919 1,070 799 190 641 46 3,665	948 1,567 314 166 623 65 3,683
Analysis of impairment by sector: Mortgages Personal Cards	26 247 131	41 299 130	9 144 134	89 741 398	22 399 306
Total impairment	404	470	287	1,228	727
Loan impairment charge as % of gross customer loans and advances by sector  Mortgages	∩ 120/	0.21%	0.05%	0.15%	0.04%
Personal Cards	6.81%	8.31% 8.52%	3.76% 8.25%	6.81% 8.70%	3.48% 6.28%
	1.60%	1.94%	1.23%	1.62%	1.04%

#### **UK Retail**

(continued)

#### **Key metrics**

·	Qu	ed	Nine months ended <b>30</b>		
	30 September	2009	30 SeptemSept	ember	30 September
	2009		2008	2009	2008
Performance ratios					
Return on equity (1)	4.6%	1.4%	9.4%	2.4%	15.0%
Net interest margin	3.47%	3.69%	3.62%	3.54%	3.52%
Cost:income ratio	57.4%	59.6%	65.4%	61.8%	61.9%

				31	
		30 June		December	
	30 September	2009		2008	
	2009		Change		Change
	£bn	£bn	%	£bn	%
Capital and balance sheet					
Loans and advances to customers - gross					
- mortgages	80.3	76.6	5	72.2	11
- personal	14.5	14.4	1	15.3	(5)
- cards	6.1	6.1	-	6.3	(3)
Customer deposits (excluding bancassurance)	85.6	83.4	3	78.9	`8 <sup>°</sup>
Assets under management - excluding deposits	5.0	4.7	6	5.7	(12)
Risk elements in lending	4.7	4.5	4	3.8	24
Loan:deposit ratio (excluding repos)	117.8%	116.4%	139bp	119.0%	(120bp)
Risk-weighted assets	51.6	54.0	(4)	45.7	13

#### Note:

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 7% of divisional risk-weighted assets, adjusted for capital deductions).

#### **Key points**

Operating profit of £64 million in 3Q09 was up from the previous quarter, with lower income more than offset by reduced costs and impairment charges.

Our focus in 2009 has been to grow secured lending to meet our Government commitments and at the same time to build customer deposits, reducing the Group's reliance on wholesale funding.

Operating expenses 30

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Mortgage balances were up 5% sequentially or 11% compared with end December 2008, with good retention of existing customers and new business sourced predominantly from the existing customer base. Gross mortgage market share increased to 12.0% from 10.5% in 2Q09, and the Group is on track to deliver its commitments to the Government on net lending. Unsecured lending is flat compared with 2Q09 as the Group continued to focus on lower risk secured lending.

Deposit growth remained strong, with balances up 3% on 2Q09 or 8% compared with end 2008. Savings balances were up 8% on end 2008, outperforming the market despite an increasingly competitive environment, while personal current account balances were up 10% over the same period, with a 2% growth in accounts.

#### **UK Retail**

(continued)

#### **Key points**

(continued)

Net interest margin declined by 22 basis points in 3Q09 but remains stable year to date.

At the product level lending margins widened further in the quarter, although the growth in mortgages and the reduction in unsecured balances led to a drop in the blended total asset margin.

Liability margins decreased, as competition on savings accounts increased and as the interest rate hedges established in a higher rate environment began to roll off.

Fee income fell by 5% from the previous quarter, reflecting a provision taken on payment protection insurance and weak activity levels in cards. Year to date, fees are down 15%. As a result of the change in the structure of overdraft administration charges, an annual reduction in fee income of approximately £270 million is anticipated, which will impact results from October 2009.

Expenses decreased a further 2% over 2Q09, and are now showing a 6% reduction against 3Q08. As the benefits of process re-engineering and technology investment start to flow through, headcount has been reduced by over 3%, with a cumulative reduction of 9% on prior year. Year to date costs are up less than 1%, despite higher deposit insurance levies.

RBS continues to progress towards a more convenient, lower cost operating model, with over 4 million active users of online banking and a record share of new sales achieved through direct channels. More than 2.4 million accounts have switched to paperless statements and over 218 branches now utilise automated cash deposit machines.

Impairment losses were 14% lower than in 2Q09, which had recorded a sharp rise in provisions to reflect the reduction in expected cash recoveries. We anticipate that the level of impairment charge will resume its upward trajectory, peaking in the middle of 2010.

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Mortgage impairments were £26 million on a total book of £80.3 billion. Arrears rates show little increase and remain well below the industry average, as reported by the Council of Mortgage Lenders. Repossessions have shown only a small increase in 3Q09 as we continue to support customers facing financial difficulty.

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Unsecured impairment charges amounted to £378 million in the quarter, on a book of £20.6 billion. Industry benchmarks for cards arrears indicate a flattening trend, with RBS continuing to perform better than the market.

Risk-weighted assets declined by £2.4 billion in the quarter as the impacts of volume growth were offset by a reduction in through-the-cycle loss given default for mortgages. RWAs grew by 13% compared with 31 December 2008.

#### **UK Corporate**

	Quarter ended 30			Nine months ended		
	30 September 2009	June 2009	30 September 2008	30 September 2009	30 September 2008	
Income statement	£m	£m	£m	£m	£m	
Net interest income	607	560	618	1,666	1,860	
Net fees and commissions Other non-interest income	223 106	219 109	222 114	636 332	614 353	
Non-interest income	329	328	336	968	967	
Total income	936	888	954	2,634	2,827	
Direct expenses - staff - other Indirect expenses	(174) (71) (125)	(182) (46) (125)	(206) (96) (129)	(541) (191) (380)	(591) (245) (378)	
	(370)	(353)	(431)	(1,112)	(1,214)	
Operating profit before impairment losses Impairment losses	566 (187)	535 (450)	523 (55)	1,522 (737)	1,613 (150)	
Operating profit	379	85	468	785	1,463	
Analysis of income by business: Corporate and commercial lending Operating expenses	616	586	542	1,740	1,637	
Sporating expenses					02	

Asset and invoice finance Corporate deposits Other	59 241 20	57 263 (18)	60 342 10	164 794 (64)	188 928 74
Total income	936	888	954	2,634	2,827
Analysis of impairment by sector:					
Manufacturing	7	17	5	28	15
Housebuilding and construction	58	55	6	119	11
Property	69	149	11	229	18
Asset and invoice finance	4	47	24	72	61
Other	49	182	9	289	45
Total impairment	187	450	55	737	150
Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements) by sector:					
Manufacturing	0.56%	1.36%	0.41%	0.75%	0.41%
Housebuilding and construction	4.64%	4.40%	0.41%	3.17%	0.25%
Property	0.92%	1.81%	0.15%	1.02%	0.08%
Asset and invoice finance	0.18%	2.09%	1.13%	1.07%	0.96%
Other	0.30%	1.20%	0.06%	0.59%	0.09%
	0.66%	1.60%	0.19%	0.86%	0.18%

## **UK Corporate**

(continued)

## **Key metrics**

Key metrics	_	_						
	Quarter ended				Nine months ended			
	30 June							
	30 September	<b>30 September</b> 2009 30 Sept		ember 30 September		30 September		
	2009		20	80	2009	2008		
Performance ratios								
Return on equity (1)	13.7%	3.2%	18.0	6%	9.5%	19.4%		
Net interest margin	2.38%	2.17%	2.4	0%	2.14%	2.47%	ı	
Cost:income ratio	39.5%	39.8%	45.	2%	42.2%	42.9%	1	
				30 June	<b>)</b>	31 December		
		30	September	2009	9	2008		
			2009		Change		Change	
			£bn	£bn	%	£bn	%	

### Capital and balance sheet

Total assets	117.3	116.2	1	121.0	(3)
Loans and advances to customers - gross					
- Manufacturing	5.0	5.0	-	5.4	(7)
- Housebuilding and construction	5.0	5.0	-	5.9	(15)
- Property	30.0	33.0	(9)	30.5	(2)
- Asset and invoice finance	9.0	9.0	-	8.5	6
- Other	64.9	60.6	7	66.6	(3)
Customer deposits	86.7	85.6	1	82.0	6
Risk elements in lending	2.5	2.4	4	1.3	92
Loan:deposit ratio	131.4%	131.6%	(16bp)	142.7%	(1,130bp)
Risk-weighted assets	91.0	89.5	2	85.7	6

#### Note:

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 8% of divisional risk-weighted assets, adjusted for capital deductions).

#### **Key points**

Net interest margin increased by 21 basis points from the second quarter of 2009, as lending rates have been repriced upwards to reflect the Group's increased cost of funding. NIM year to date remains 33 basis points lower than in the prior year, reflecting this increase in funding costs and the highly competitive market for deposits.

Loans and advances to customers have increased by £1.3 billion from 2Q09, but demand for credit remains subdued and repayments have accelerated, leaving balances down 3% from year-end 2008.

Deposits have grown steadily over the course of 2009 and increased by £1.1 billion during 3Q09 reflecting a range of initiatives undertaken to defend and grow the deposit base.

Non-interest income has remained resilient despite a slightly lower level of cross-sales of GBM products in the guarter, benefiting from early repayment fees as customers seek to deleverage.

#### **UK Corporate**

(continued)

### **Key points**

(continued)

Costs reduced slightly in 3Q09, excluding the benefit of a £19 million legal fee recovery in the prior quarter. Year to date costs are down 8%, as initiatives within the Group-wide cost reduction programme continue to deliver savings on headcount and non-staff costs.

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Impairments were reduced from 2Q09, which included a substantial increase in provisions to reflect deteriorating economic conditions. Year to date impairments remain substantially higher than in the same period of 2008, with the charge biased towards the house building, property and construction sectors.

Risk-weighted assets increased by 2% compared with 2Q09, partly reflecting additional lending volumes, but also resulting from the effect of deteriorating economic conditions on risk weightings.

#### Wealth

	Quarter ended 30 June			Nine months ended 30		
	30 September 2009		September 2008	30 September 2009		
Income statement	£m	£m	£m	£m	£m	
Net interest income	168	176	153	502	418	
Net fees and commissions Other non-interest income	92 19	90 21	98 19	272 61	309 57	
Non-interest income	111	111	117	333	366	
Total income	279	287	270	835	784	
Direct expenses - staff - other Indirect expenses	(82) (35) (42) (159)	(78) (34) (41) (153)	(94) (34) (39) (167)	(250) (102) (129) (481)	(280) (105) (112) (497)	
Operating profit before impairment losses Impairment losses	120 (1)	134 (16)	103 (3)	354 (23)	287 (8)	
Operating profit	119	118	100	331	279	
Analysis of income: Private Banking Investments	232 47	242 45	211 59	693 142	598 186	
Total income	279	287	270	835	784	

#### Wealth

(continued)

#### **Kev metrics**

ney memos	rter ended 30 June		Nine months ended				
	30 September 2009		September 2008	30 Sep	tember 2009	30 September 2008	
Performance ratios Net interest margin Cost:income ratio	4.34% 57.0%	4.82% 53.3%	4.68% 61.9%		4.54% 57.6%	4.50% 63.4%	
		30 Se	3 eptember 2009 £bn	0 June 2009 £bn	Change %	31 December 2008	Change %
Capital and balance Loans and advances to		SS	6.1	5.6	۵	5.3	15
<ul><li>mortgages</li><li>personal</li><li>other</li></ul>			4.8 2.5	4.7 2.1	9 2 19	5.0 2.1	(4) 19
Customer deposits Assets under manage	ment - excluding		36.3	35.3	3	34.1	6
deposits Risk elements in lendi Loan:deposit ratio	ng		31.7 0.2 36.9%	29.8 0.2 35.2%	6 - 172bp	34.7 0.1 36.3%	(9) 100 60bp
Risk-weighted assets			10.7	10.3	4	10.8	(1)

#### **Key points**

Deposits showed modest growth from 2Q09, mainly in the UK, and balances have now returned to the same level as at the end of 3Q08. Continued pressure on deposit margins, including a reduction in internal pricing applied to the Wealth deposit base, resulted in a decline in net interest income.

Assets under management rose 6% compared with 2Q09 reflecting improved market conditions, but continuing lack of investor appetite to commit to longer term investments and a preference for lower return and more liquid assets

has left AUM 9% lower than at the end of 2008, with a resulting impact on fee income.

Loans and advances increased by 8% compared with the prior quarter, and by 8% against 31 December 2008, with lending margins continuing to improve. Loan growth has come primarily in the UK, where Wealth remains on track to achieve its share of the Group's UK lending commitments.

Expenses in 3Q09 were marginally higher than in 2Q09, which had benefited from changes to remuneration policy, including bonus deferral. 3Q09 expenses were slightly below the prior year quarter, benefiting from a 9% reduction in headcount versus a year ago.

## **Global Banking & Markets**

	30	arter ende 30 June	30	Nine months ended 30		
Income statement	September 2009 £m	2009 £m	September 2008 £m	September 2009 £m	September 2008 £m	
Net interest income from banking activities	447	660	535	1,919	1,386	
Net fees and commissions receivable Income from trading activities	338 1,184	409 1,338	405 760	1,038 6,851	1,030 2,942	
Other operating income (net of related funding costs)	(110)	(97)	(22)	(300)	(83)	
Non-interest income	1,412	1,650	1,143	7,589	3,889	
Total income	1,859	2,310	1,678	9,508	5,275	
Direct expenses - staff - other Indirect expenses	(760) (261) (191)	(762) (231) (201)	(618) (284) (160)	(2,523) (792) (585)	(2,204) (911) (461)	
	(1,212)	(1,194)	(1,062)	(3,900)	(3,576)	
Operating profit before impairment losses Impairment losses	647 (272)	1,116 31	616 (2)	5,608 (510)	1,699 (20)	
Operating profit	375	1,147	614	5,098	1,679	
Analysis of income by product: Rates - money markets Rates - flow Currencies Commodities Equities Credit markets Portfolio management and origination Fair value of own debt	287 694 141 120 282 475 180 (320)	466 536 384 239 364 690 113 (482)	384 - 417 47 21 (105) 266 648	1,606 2,527 1,083 587 1,017 2,023 820 (155)	893 1,370 1,091 396 582 (1,094) 805 1,232	
Total income	1,859	2,310	1,678	9,508	5,275	

# Analysis of impairment by sector:

Manufacturing and infrastructure	33	23	-	72	-
Property and construction	-	4	-	50	12
Transport	2	1	-	3	-
Banks and financial institutions	237	39	-	280	(8)
Other	-	(98)	2	105	16
Total impairment	272	(31)	2	510	20
Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase					
agreements)	<b>0.60</b> %(	0.11%)	-	0.48%	0.02%

# **Global Banking & Markets**

(continued)

# **Key metrics**

		30 June					
30	September	2009	30 September	30 Sep		30 September	
	2009		2008		2009	2008	
Performance ratios							
Return on equity (1)	7.7%	25.1%	10.5%		35.0%	9.6%	
Net interest margin	1.08%	1.48%			1.52%	1.07%	
Cost:income ratio	65.2%	51.7%	63.3%		41.0%	67.8%	
			55.575				
				30 June		31 December	
		,	30 September	2009	Change	2008	Change
			2009 £bn	£bn	Change %		Change %
			LUII	LOII	/0	£DII	/0
Capital and balance she	eet						
Loans and advances (inc	luding banks)		157.0	156.0	1	225.5	(30)
Reverse repos			75.4	75.2	-	88.8	(15)
Securities			117.6	115.5	2		(8)
Cash and eligible bills			63.8	51.5	24		216
Other			50.8	46.2	10	42.9	18
Total third party assets (e	excluding deriv	atives					
mark to market)	xoldaling don't	alivoo	464.6	444.4	5	504.9	(8)
Net derivative assets (after	er netting)		81.5	70.7	15		(28)
Customer deposits (exclu	• ,		58.1	65.0	(11)		(34)
Risk elements in lending	. ,		1.6	1.1	49	0.7	112 <sup>°</sup>
Loan:deposit ratio			192.4%	182.7%	962bp	192.0%	40bp
Operating expenses							38

Nine months ended

Quarter ended

Risk-weighted assets **131.9** 122.4 8 162.4 (19)

Note:

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 10% of divisional risk-weighted assets, adjusted for capital deductions).

#### **Key points**

Income fell 20% from the strong second quarter, but year to date income is up 80% relative to the same period of 2008. Rates flow business remained very strong, benefiting from good client activity, with income up 29% versus 2Q09 and 84% year to date. Currencies income declined, with no repeat of the favourable market conditions of the first half. Commodities and equities were down on 2Q09 but remain well ahead of the previous year, with core equities growth driven by a strong equity capital markets performance.

Credit markets income was down 31% versus the second quarter but remains strongly improved from the comparable period of 2008, with performance benefiting from greater liquidity and a more positive trading environment driving increased activity, particularly in the US liquid mortgage trading business.

Expenses remain tightly controlled, with total expenses for the quarter up 2% on 2Q09 and staff costs flat. Year to date expenses are up 9% on prior year, reflecting the inclusion of Sempra for the full nine months in 2009 and the impact of adverse exchange rate movements, partly offset by restructuring and efficiency benefits.

#### **Global Banking & Markets**

(continued)

#### **Key points**

(continued)

Impairments of £272 million for the quarter included a large individual failure. Year to date impairments were £510 million, representing 0.48% of loans and advances to customers compared with 0.02% in the prior year.

Losses of £320 million were incurred in the third quarter on the fair value of own debt, as the Group's credit spreads tightened further. In 3Q08 widening spreads led to a gain being booked.

Total third party assets excluding derivatives (TPAs) were up 1% at constant exchange rates from 2Q09, with most of the growth in cash and liquid bills. Compared with 31 December 2008 TPAs have been reduced by 8%, as asset inventories have been run down. Risk-weighted assets increased by 8% during the quarter, or 5% at constant exchange rates, reflecting the roll-off of relief trades. RWAs at 30 September

2009 are 19% down from 31 December 2008, or 16% at constant exchange rates, reflecting the Group's focus on reducing its risk profile and balance sheet usage.

#### **Global Transaction Services**

		rter ended 0 June		Nine months ended		
	30 September 2009		September 2008	30 September 3	30 September 2008	
Income statement	£m	£m	£m	£m	£m	
Net interest income	234	225	244	679	688	
Non-interest income	388	398	375	1,171	1,087	
Total income	622	623	619	1,850	1,775	
Direct expenses						
- staff	(87)	(87)	(91)	(269)	(269)	
- other	(37)	(38)	(38)	(110)	(107)	
Indirect expenses	(223)	(229)	(215)	(687)	(628)	
	(347)	(354)	(344)	(1,066)	(1,004)	
Operating profit before impairment						
losses	275	269	275	784	771	
Impairment losses	(22)	(4)	(7)	(35)	(14)	
Operating profit	253	265	268	749	757	
Analysis of income by product:						
Domestic cash management	202	204	203	608	585	
International cash management	183	179	179	531	522	
Trade finance	71	77	60	223	171	
Merchant acquiring	134	131	147	394	409	
Commercial cards	32	32	30	94	88	
Total income	622	623	619	1,850	1,775	

#### **Global Transaction Services**

(continued)

### **Key metrics**

Quarter ended Nine months ended **30 September** 30 June 30 September **30 September** 30 September

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	2009	200	9	2008	2009	2008
Performance ratios Net interest margin Cost:income ratio	9.63% 55.8%	9.23% 56.8%		8.54% 55.6%	9.03% 57.6%	8.35% 56.6%
	30 Septe		30 June 2009 £bn	Change %	31 December 2008 £bn	Change %
Capital and balance sheet Total third party assets Loans and advances Customer deposits Risk elements in lending Loan:deposit ratio Risk-weighted assets		21.4 14.5 58.6 0.2 25.6% 18.9	19.4 13.5 54.0 0.1 25.9% 16.7	10 7 9 - (29bp) 13	22.2 14.8 61.8 0.1 25.1% 17.4	(4) (2) (5) - 50bp 9

#### **Key points**

Operating profit was resilient overall, declining by 5% or 2% at constant foreign exchange rates compared with 2Q09, as a result of modest impairments, offset by slightly improved income and costs.

Income increased 2% in the quarter at constant foreign exchange rates. Liability margins remained compressed in the low interest rate environment and there was a reduction in trade finance volumes and pricing.

Cash Management performance for the nine months to 30 September 2009 was robust, with deposits up 9% during the quarter supported by additional mandates from new and existing clients, offset by liability margin compression, although balances remained below year-end 2008 levels.

Global Merchant Services saw improving transaction volumes and turnover, offset by reduced margins resulting in part from the continued customer migration from credit to debit cards.

There was a reduction in Trade Finance volumes in 3Q09 and some softening of previous repricing to account for risk; however, income was up 11% year to date at constant foreign exchange rates.

Expenses were tightly controlled and down 1% on 2Q09 at constant foreign exchange rates, with modest movements in transaction-related and indirect costs, and were flat year to date.

Modest impairment losses arose as a result of a small number of defaults in Trade Finance and Cash Management. Overall impairments year to date remain small, at 0.3% of loans and advances.

## **Ulster Bank**

	Qua	rter end	Nine months ended		
Income statement	30 September 2009 £m	June 2009 £m	30 September 2008 £m	30 September 2009 £m	30 September 2008 £m
Net interest income	176	208	207	586	599
Net fees and commissions Other non-interest income	45 10	39 12	69 -	130 33	178 34
Non-interest income	55	51	69	163	212
Total income	231	259	276	749	811
Direct expenses - staff - other Indirect expenses	(79) (20) (73)	(81) (25) (75)	(84) (23) (71)	(249) (67) (225)	(243) (69) (211)
	(172)	(181)	(178)	(541)	(523)
Operating profit before impairment losses Impairment losses	59 (144)	78 (90)	98 (17)	208 (301)	288 (35)
Operating (loss)/profit	(85)	(12)	81	(93)	253
Analysis of income by business: Corporate Retail Other Total income	134 104 (7) 231	138 101 20 259	160 107 9 276	434 298 17 749	479 304 28 811
Analysis of impairment by sector: Mortgages Corporate Other	30 87 27	10 66 14	5 3 9	54 193 54	13 1 21

Total impairment	144	90	17	301	35
Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements) by sector:					
Mortgages	0.72%	0.25%	0.13%	0.43%	0.11%
Corporate	1.59%	1.23%	0.06%	1.18%	0.01%
Other	5.40%	3.50%	1.61%	3.60%	1.27%
	1.42%	0.92%	0.18%	0.99%	0.13%

## **Ulster Bank**

(continued)

Key met
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-	Quarter ended				Nine months ended		
	30 June						
	30 September	2009	30 Septemb		•	30 September	
	2009		20	80	2009	2008	
Performance ratios							
Return on equity (1)	(12.7%)	(2.0%)	17.	3%	(4.6%)	18.0%	
Net interest margin	1.74%	2.03%	2.0	4%	1.88%		
Cost:income ratio	74.5%	69.9%	64.	5%	72.2%	64.5%	
		30	September	30 June		31 December	
			2009	2009	Change	2008	Change
			£bn	£bn	%	£bn	%
Capital and balance	sheet						
Loans and advances t	o customers - gro	oss					
- mortgages			16.7	16.0	4	18.1	(8)
<ul> <li>corporate</li> </ul>			21.9	21.2	3	23.8	(8)
- other			2.0	1.8	11	2.1	(5)
Customer deposits			20.9	18.9	11	24.3	(14)
Risk elements in lendi	ng						
- mortgages			0.5	0.4	25	0.3	67
<ul> <li>corporate</li> </ul>			1.3	1.1	18	8.0	63
- other			0.2	0.1	100	0.1	100
Loan:deposit ratio			194.0%	206.3%	(1,237bp)	181.1%	1,291bp
Risk-weighted assets			28.5	26.2	9	24.5	16

Note:

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 7% of divisional risk-weighted assets, adjusted for capital deductions).

#### **Key points**

Deteriorating operating results largely reflect increased impairment losses and funding costs, against the backdrop of difficult economic conditions across the island of Ireland.

Net interest margin was 29 basis points lower in the quarter and 8 basis points lower year to date. The benefits of asset repricing initiatives have been offset by the increased cost of acquiring and retaining customer deposits. Year to date, net interest income declined by 12% in constant currency terms.

At constant exchange rates, loans to customers declined by 2% compared with 2Q09 and by 4% compared with December 2008, reflecting a reduction in new business demand, partially offset by lower redemption levels. Customer deposits rose by 5% in the quarter on a constant currency basis, reflecting the continued focus on improving the Bank's funding profile, with balances 11% lower than December 2008, on the same basis, due to strong competition from institutions covered by the Irish Government guarantee scheme.

Year to date, non-interest income has fallen by 28% from the prior year at constant currency rates, driven by reduced activity levels across all business lines, most notably in Bancassurance and Capital Markets.

#### **Ulster Bank**

(continued)

#### **Key points**

(continued)

Ulster Bank continues to implement its restructuring programme, resulting in a 4% decrease in costs in constant currency terms compared with 2Q09, and this trend is expected to continue into 2010. The programme will encompass the merger of the First Active and Ulster Bank businesses and other cost management initiatives across the group. Total costs year to date are down 2% versus prior year on a constant currency basis.

Impairment charges increased to £144 million for the quarter, driven by the continued deterioration in the Irish economic environment and resultant impact on credit risk metrics, particularly in property-related lending. Year to date impairment charges of £301 million are significantly higher than the prior year.

Customer account numbers increased by 3% compared with 3Q08, with growth fuelled by strong current account activity and new-to-bank savings customers.

# US Retail & Commercial (£ Sterling)

	Quarter ended 30 June			Nine months ended		
	30 September 2009		0 September 2008	30 September 2009		
Income statement	£m	£m	£m	£m	£m	
Net interest income	410	448	440	1,352	1,214	
Net fees and commissions Other non-interest income	159 65	209 45	171 29	566 162	481 113	
Non-interest income	224	254	200	728	594	
Total income	634	702	640	2,080	1,808	
Direct expenses - staff - other Indirect expenses	(174) (132) (191) (497)	(184) (188) (194) (566)	(159) (92) (153) (404)	(576) (463) (586) (1,625)	(470) (234) (451) (1,155)	
Operating profit before impairment losses Impairment losses	, ,	136 (146)	236 (134)	455 (549)	653 (260)	
Operating (loss)/profit	(43)	(10)	102	(94)	393	
Analysis of income by product: Mortgages and home equity Personal lending and cards Retail deposits Commercial lending Commercial deposits Other  Total income	112 116 200 127 97 (18)	130 113 202 140 89 28	88 86 256 98 97 15	384 336 633 408 290 29 2,080	263 243 721 277 266 38	
Average exchange rate - US\$/£	1.640	1.551	1.892	1.543	1.948	

# **US Retail & Commercial (£ Sterling)**

(continued)

	Qua	rter ende 30	Nine months ended		
	30	June	30	30	30
	September	2009	September	September	September
	2009		2008	2009	2008
	£m	£m	£m	£m	£m
Analysis of impairment by sector:					
Residential mortgages	29	12	16	64	28
Home equity	82	43	20	154	45
Corporate & Commercial	65	61	54	234	94
Other consumer	4	30	44	97	93
Total impairment	180	146	134	549	260
Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements) by sector:					
Residential mortgages	1.68%	0.66%	0.74%	1.24%	0.43%
Home equity	2.05%	1.08%	0.53%	1.28%	0.40%
Corporate & Commercial	1.27%	1.19%	1.11%	1.53%	0.65%
Other consumer	0.20%	1.45%	2.17%	1.64%	1.53%
	1.41%	1.12%	1.04%	1.43%	0.68%

# US Retail & Commercial (£ Sterling)

(continued)

## **Key metrics**

Rey metrics		Quarter ended 30 June			Nine months ended			
	30 September 2009		30 Septembe 2008	-	tember 2009	30 September 2008		
Performance ratios								
Return on equity (1)	(2.5%)	(0.7%)	7.49	6	(1.9%)	9.5%		
Net interest margin	2.34%	2.30%	2.799	6	2.32%	2.67%		
Cost:income ratio	78.4%	80.6%	63.19	6	78.1%	63.8%		
		30	0 September 2009 £bn	30 June 2009 £bn	Change %		Change %	
Capital and balance s Total assets	sheet		76.9	75.6	2	87.5	(12)	
Operating expenses							46	

Loans and advances to customers (gross):

- Residential mortgages	6.9	7.3	(5)	9.5	(27)
- home equity	16.0	15.9	ÌÍ	18.7	(14)
- corporate and commercial	20.5	20.5	-	23.7	(14)
- other consumer	7.8	8.3	(6)	9.8	(20)
Customer deposits	62.1	60.2	3	64.4	(4)
Risk elements in lending					
- retail	0.3	0.3	-	0.2	50
- commercial	0.2	0.1	-	0.2	-
Loan:deposit ratio	82.6%	86.7%	(410bp)	96.6%	(1,400bp)
Risk-weighted assets	62.8	55.6	13	63.9	(2)
Spot exchange rate - US\$/£	1.599	1.644		1.460	

#### Note:

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 7% of divisional risk-weighted assets, adjusted for capital deductions).

## **Key points**

Sterling has weakened over the course of the quarter, and the average exchange rate in 3Q09 reflects a 6% appreciation of the dollar. As a result, weak income and profit trends have been exacerbated in sterling terms.

Variances are fully described in the US dollar based financials that follow.

#### **US Retail & Commercial (US Dollar)**

	Qı	Quarter ended			Nine months ended		
		30 June					
	30 September	2009	30 September	30 September	30 September		
	2009		2008	2009	2008		
Income statement	\$m	\$m	\$m	\$m	\$m		
Net interest income	680	696	834	2,087	2,363		
Net fees and commissions	266	324	325	874	937		
Other non-interest income	104	69	52	248	220		
Non-interest income	370	393	377	1,122	1,157		
Total income	1,050	1,089	1,211	3,209	3,520		
	,				·		
Direct expenses							

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- staff	(289)	(287)	(302)	(889)	(916)
- other	(219)	(289)	(172)	(714)	(453)
Indirect expenses	(313)	(301)	(292)	(902)	(880)
	(821)	(877)	(766)	(2,505)	(2,249)
Operating profit before impairment losses	229	212	445	704	1,271
Impairment losses	(296)	(231)	(258)	(847)	(507)
Operating (loss)/profit	(67)	(19)	187	(143)	764
Analysis of income by product:					
Mortgages and home equity	186	203	166	593	512
Personal lending and cards	190	174	164	518	474
Retail deposits	329	315	483	976	1,402
Commercial lending	210	217	186	629	540
Commercial deposits	160	138	185	448	519
Other	(25)	42	27	45	73
Total income	1,050	1,089	1,211	3,209	3,520

# **US Retail & Commercial (US Dollar)**

(continued)

	Qua	arter end	Nine months ended		
	30	30 June	30	30	30
	September	2009		September	September
	2009		2008	2009	2008
	\$m	\$m	\$m	\$m	\$m
Analysis of impairment by sector:					
Residential mortgages	47	19	30	99	54
Home equity	131	65	37	238	87
Corporate & Commercial	107	99	106	360	184
Other consumer	11	48	85	150	182
Total impairment	296	231	258	847	507
Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements) by sector:					
Residential mortgages	1.69%	0.63%	0.77%	1.19%	0.46%

Home equity	2.05%	1.00%	0.55%	1.24%	0.43%
Corporate & Commercial	1.31%	1.18%	1.23%	1.47%	0.71%
Other consumer	0.34%	1.41%	2.36%	1.60%	1.69%
	1.45%	1.08%	1.13%	1.38%	0.74%

## **US Retail & Commercial (US Dollar)**

(continued)

### **Key metrics**

,	Quarter ended 30 June			Nine months ended		
	30 September	2009	30 September	30 September	30 September	
	2009		2008	2009	2008	
Performance ratios						
Return on equity (1)	(2.5%)	(0.8%)	7.6%	(1.8%)	10.3%	
Net interest margin	2.37%	2.32%	2.80%	2.34%	2.68%	
Cost:income ratio	78.2%	80.5%	63.2%	78.1%	63.9%	

				31	
	30 September	30 June		December	
	2009	2009	Change	2008	Change
	\$bn	\$bn	%	\$bn	%
Capital and balance sheet					
Total assets	122.9	124.4	(1)	127.8	(4)
Loans and advances to customers (gross):					
- Residential mortgages	11.0	12.0	(8)	13.9	(21)
- home equity	25.6	26.1	(2)	27.2	(6)
- corporate and commercial	32.7	33.6	(3)	34.7	(6)
- other consumer	12.5	13.7	(9)	14.3	(13)
Customer deposits	99.3	99.0	-	94.0	6
Risk elements in lending					
- retail	0.5	0.4	25	0.3	67
- commercial	0.3	0.3	-	0.2	50
Loan:deposit ratio	82.6%	86.7%	(410bp)	96.6%	(1,400bp)
Risk-weighted assets	100.4	91.3	10	93.2	8

### Note:

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 7% of divisional risk-weighted assets, adjusted for capital deductions).

# **Key points**

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Deteriorating operating loss in the quarter reflects continuing pressure on income lines and further rises in impairments, partially offset by reduced expenses.

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Net interest margin improved by 5 basis points compared with 2Q09, with wider lending margins as a result of strategic repricing, particularly on auto and home equity loans, as well as changes to deposit pricing and mix. However, net interest margin for the year to date is 34 basis points lower than in the same period of 2008, reflecting the decline in deposit margins in the low interest rate environment.

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Fee income has fallen as mortgage banking fee income dropped 30%, compared with 2Q09, reflecting a decline in refinancing applications from the record levels seen in the prior period.

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Consumer loans and advances were 4% lower compared with 2Q09, primarily driven by a decision to reduce activity in the student loan market. Compared with 3Q08, consumer lending is down 14%, with increased prepayments and sales of residential mortgages and reduced demand for auto loans. Commercial lending is down 3% compared with 2Q09 and 6% against 3Q08, reflecting a lack of credit demand.

## **US Retail & Commercial (US Dollar)**

(continued)

## **Key points**

(continued)

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Customer deposits have been maintained in the third quarter. Compared with 3Q08 overall deposit balances are flat, but the mix has altered, with non-interest bearing deposits up 14% and wholesale deposits reduced by \$7 billion, or 90%. The loan to deposit ratio has improved further to 82.6%.

Increased impairments reflect challenging conditions in the home equity, residential mortgage and commercial real estate portfolios. Charge-offs remain in line with 2Q09, representing 0.75% of loans and advances, but were 22 basis points higher than in 3Q08. The provision balance increased by \$134 million in 3Q09.

#### **RBS Insurance**

	Quarter ended 30 June			Nine months ended		
Income statement	30 September 2009 £m	2009 3 £m	30 September 2008 £m	30 September 2009 £m	30 September 2008 £m	
Earned premiums Reinsurers' share	1,145 (43)	1,119 (40)	1,128 (51)	3,370 (128)	3,391 (158)	

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Insurance net premium income	1,102	1,079	1,077	3,242	3,233
Net fees and commissions	(95)	(95)	(102)	(282)	(303)
Other income	112	104	107	324	374
Total income	1,119	1,088	1,082		