

SILICOM LTD  
Form 6-K  
January 28, 2008

---

---

**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 6-K**

**REPORT OF FOREIGN PRIVATE ISSUER**

**PURSUANT TO RULE 13a-16 OR 15d-16 OF**

**THE SECURITIES EXCHANGE ACT OF 1934**

*For the month of January, 2008*

**SILICOM LTD.**

(Translation of Registrant's name into English)

**8 Hanagar St., P.O.Box 2164, Kfar-Sava 44425, Israel**

(Address of Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

**Form 20-F  Form 40-F**

Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

**Yes  No**

---

---

## Edgar Filing: SILICOM LTD - Form 6-K

This report on Form 6-K is incorporated by reference into the Registrant's Registration Statement on Form F-3, Registration Statement No. 333-143565. This report on Form 6-K is also incorporated by reference into all other effective registration statements filed by the Registrant under the Securities Act of 1933.

---

---

Edgar Filing: SILICOM LTD - Form 6-K

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

SILICOM Ltd.  
(Registrant)

By: /s/ Eran Gilad

Eran Gilad  
CFO

Dated: January 28<sup>th</sup>, 2008

---

---

FOR IMMEDIATE RELEASE

EARNINGS RELEASE

**SILICOM S MOMENTUM CONTINUES:  
ACHIEVES RECORD RESULTS FOR Q4 & 2007**

***Q4- \$7.5M Revenues, \$1.8M Net Profit, 22% Operating Margin  
2007- \$26.8M Revenues, \$1.00 EPS***

**KFAR SAVA, Israel January 28, 2008** Silicom Ltd. (NASDAQ and TASE: SILC) today reported record results for the fourth quarter and twelve months ended December 31, 2007.

Revenues for the fourth quarter of 2007 increased by 49% to \$7.5 million compared with \$5.0 million for the fourth quarter of 2006. These are the Company's highest quarterly revenues on record, and represent 13% sequential growth compared to the third quarter of 2007. Net income for the period increased by 71% to \$1.8 million, or \$0.27 per diluted share (\$0.28 per basic share), compared to \$1.1 million, or \$0.20 per diluted share (\$0.21 per basic share), for the fourth quarter of 2006. Operating margin for the quarter increased to 22% compared with 19% for the fourth quarter of 2006.

Revenues for 2007 increased by 66% to \$26.8 million compared with \$16.1 million for 2006. These are the Company's highest annual revenues on record. Net income for 2007 increased by 142% to \$6.3 million, or \$1.00 per diluted share (\$1.03 per basic share), compared with \$2.6 million, or \$0.49 per diluted share (\$0.51 per basic share), for 2006. Operating margin for the year increased to 21%, compared with 15% for 2006.

As of the end of 2007, the Company's cash and equivalents totaled \$32.9 million, compared with \$9.3 million at the end of 2006.

Commenting on the results, Shaikha Orbach, President and CEO, said, "We are proud to report the strongest quarter and year in our history, both of which set new records in terms of revenues, operating profit and net income. These exciting results are being driven by the accelerated growth of our target WAN Optimization, Security and other Network Appliances markets, which continue to exhibit strong demand for our advanced multi-port connectivity and BYPASS products; moreover, we have been growing faster than our target markets through our success at expanding our business with existing customers while continuing to achieve new design wins."

---

---

FOR IMMEDIATE RELEASE

## Edgar Filing: SILICOM LTD - Form 6-K

Mr. Orbach continued, "We are particularly pleased to record a steady rise in our operating margin to its current level of 21%, a demonstration of the leverage inherent in our business model. Having accumulated a total of more than 50 Design Wins in a variety of market segments for the full range of our products, we are not dependent upon any single market segment, and feel well positioned to continue delivering growth in the future."

### Conference Call Details:

Silicom's Management will host an interactive conference today, January 28, at 9am EST (6am Pacific Time, 4pm Israel Time) to review and discuss the results. To participate, please call one of the following numbers approximately 10 minutes before that time.

US: 1 888 281 1167

UK: 0 800 917 9141

ISRAEL: 03 918 0609

INTERNATIONAL: +972 3 918 0609

At: 9am Eastern Time, 6am Pacific Time, 4pm Israel Time

For those unable to listen to the live call, a replay of the call will be available for three months from the day after the call under the investor relations section of Silicom's website, at: [www.silicom.co.il](http://www.silicom.co.il)

### About Silicom

Silicom Ltd. is an industry-leading provider of high-performance server/appliances networking solutions. The Company's flagship products include a variety of multi-port Gigabit Ethernet, copper and fiber-optic, server adapters and innovative BYPASS adapters designed to increase throughput and availability of server-based systems, WAN Optimization and security appliances and other mission-critical gateway applications. For more information, please visit: [www.silicom.co.il](http://www.silicom.co.il).

Statements in this press release which are not historical data are forward-looking statements which involve known and unknown risks, uncertainties, or other factors not under the Company's control, which may cause actual results, performance, or achievements of the Company to be materially different from the results, performance, or other expectations implied by these forward-looking statements. These factors include, but are not limited to, those detailed in the Company's periodic filings with the Securities and Exchange Commission. The Company disclaims any duty to update such statements.

**Company Contact:**  
**Eran Gilad, CFO**  
**Silicom Ltd.**  
**Tel: +972-9-764-4555**  
**E-mail: [erang@silicom.co.il](mailto:erang@silicom.co.il)**

**Investor relations contact:**  
**Kenny Green / Ehud Helft**  
**GK Investor Relations**  
**Tel: 1 646 201 9246**  
**E-mail : [info@gkir.com](mailto:info@gkir.com)**

**FINANCIAL TABLES FOLLOW**

---

---

**Silicom Ltd.**  
**Consolidated Summary of Results**

U.S. dollars, in thousands, except for per share amounts

	Three-month period ended December 31,		Twelve-month period ended December 31,	
	2007	2006	2007	2006
Sales	\$ 7,478	\$ 5,017	\$ 26,784	\$ 16,118
Cost of sales	4,470	3,022	16,094	9,827
Gross profit	3,008	1,995	10,690	6,291
Research and development costs	621	460	2,208	1,820
Selling and marketing expenses	390	294	1,537	1,105
General and administrative	331	291	1,189	980
	1,342	1,045	4,934	3,905
Operating income	1,666	950	5,756	2,386
Financial income, net	307	70	956	167
Income before taxes on income	1,973	1,020	6,712	2,553
Taxes on income	153	(46)	432	(46)
Net income	\$ 1,820	\$ 1,066	\$ 6,280	\$ 2,599
Basic income per share	\$ 0.28	\$ 0.21	\$ 1.03	\$ 0.51
Weighted average number of shares outstanding - Basic EPS (in thousands)	6,560	5,199	6,122	5,138
Diluted income per share	\$ 0.27	\$ 0.20	\$ 1.00	\$ 0.49
Weighted average number of shares outstanding - Diluted EPS (in thousands)	6,760	5,404	6,309	5,341

**Silicom Ltd.**  
**Consolidated Balance Sheets**  
(U.S. dollars, in thousands)

	December 31, 2007	December 31, 2006
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 14,216	\$ 4,513
Short term investments	3,516	1,009
Trade receivables	6,545	3,277
Other receivables	505	301
Inventories	4,078	3,739
Deferred taxes	73	46
	28,933	12,885
<b>Long term investments</b>	<b>15,210</b>	<b>3,811</b>
<b>Assets held for employees' severance benefits</b>	<b>952</b>	<b>730</b>
<b>Property and equipment, net</b>	<b>675</b>	<b>379</b>
<b>Other assets</b>	<b>39</b>	<b>48</b>
	45,809	17,853
<b>Total assets</b>	<b>\$ 45,809</b>	<b>\$ 17,853</b>
<b>Liabilities and shareholder's equity</b>		
<b>Current liabilities</b>		
Trade payables	2,997	2,481
Other payables and accrued liabilities	1,882	971
	4,879	3,452
<b>Total current liabilities</b>	<b>4,879</b>	<b>3,452</b>
<b>Liability for severance pay</b>	<b>1,596</b>	<b>1,220</b>
	6,475	4,672
<b>Total liabilities</b>	<b>6,475</b>	<b>4,672</b>
<b>Shareholders' Equity</b>		
Share capital and additional paid in capital	31,747	11,874
Treasury stock	(38)	(38)
Retained earnings	7,625	1,345
	39,334	13,181
<b>Total liabilities and shareholders equity</b>	<b>\$ 45,809</b>	<b>\$ 17,853</b>