

FIRST RELIANCE BANCSHARES INC  
Form 10-Q  
November 08, 2013

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C.

(Mark One)

**FORM 10-Q**

x

QUARTERLY REPORT UNDER SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

**For the Quarterly Period Ended September 30, 2013**

OR

..

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

**For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_**

Commission File Number 000-49757

**FIRST RELIANCE BANCSHARES, INC.**

(Exact name of small business issuer as specified in its charter)

South Carolina  
(State or Other Jurisdiction of  
Incorporation or Organization)

80-0030931  
(I.R.S. Employer  
Identification No.)

**2170 West Palmetto Street**  
**Florence, South Carolina 29501**  
(Address of Principal Executive  
Offices)

(843) 656-5000  
(Registrant's Telephone Number, Including Area Code)

State the number of shares outstanding of each of the issuer's classes of common equity as of the latest practicable date:

FIRST RELIANCE BANCSHARES, INC.

**4,566,650 shares of common stock, par value \$0.01 per share, as of October 31, 2013**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

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**FIRST RELIANCE BANCSHARES, INC.**  
**Condensed Consolidated Balance Sheets**

|   | September 30,<br>2013<br>(Unaudited) | December 31,<br>2012<br>(Audited) |
|---|--------------------------------------|-----------------------------------|
| Assets  |                                      |                                   |
| Cash and cash equivalents:                    |                                      |                                   |
| Cash and due from banks                       | \$2,910,140                          | \$2,893,020                       |
| Interest-bearing deposits with other banks    | 22,895,029                           | 35,169,883                        |
| Total cash and cash equivalents               | 25,805,169                           | 38,062,903                        |
| <br>  |                                      |                                   |
| Time deposits in other banks                  | 101,207                              | 100,953                           |
| <br>  |                                      |                                   |
| Securities available-for-sale                 | 51,243,713                           | 60,071,012                        |
| Nonmarketable equity securities               | 1,055,000                            | 1,297,400                         |
| Total investment securities                   | 52,298,713                           | 61,368,412                        |
| <br>  |                                      |                                   |
| Mortgage loans held for sale                  | 825,704                              | 5,621,860                         |
| <br>  |                                      |                                   |
| Loans receivable                              | 231,093,043                          | 260,257,334                       |
| Less allowance for loan losses                | (2,899,368)                          | (4,167,482)                       |
| Loans, net                                    | 228,193,675                          | 256,089,852                       |
| <br>  |                                      |                                   |
| Premises, furniture and equipment, net        | 24,466,238                           | 24,626,975                        |
| Accrued interest receivable                   | 1,063,083                            | 1,276,898                         |
| Other real estate owned                       | 13,913,979                           | 15,289,991                        |
| Cash surrender value life insurance           | 12,858,461                           | 12,599,787                        |
| Other assets                                  | 2,296,990                            | 3,239,579                         |
| Total assets                                  | \$361,823,219                        | \$418,277,210                     |
| <br>  |                                      |                                   |
| Liabilities and Shareholders' Equity          |                                      |                                   |
| Liabilities                                   |                                      |                                   |
| Deposits:                                     |                                      |                                   |
| Noninterest-bearing transaction accounts      | \$63,983,317                         | \$58,023,250                      |
| Interest-bearing transaction accounts         | 47,720,863                           | 42,568,838                        |
| Savings                                       | 91,308,501                           | 104,031,114                       |
| Time deposits \$100,000 and over              | 46,607,446                           | 83,703,846                        |
| Other time deposits                           | 46,578,269                           | 60,987,086                        |
| Total deposits                                | 296,198,396                          | 349,314,134                       |
| <br>  |                                      |                                   |
| Securities sold under agreement to repurchase | 4,918,396                            | 4,377,978                         |
| Advances from Federal Home Loan Bank          | 11,000,000                           | 11,000,000                        |
| Junior subordinated debentures                | 10,310,000                           | 10,310,000                        |
| Accrued interest payable                      | 564,519                              | 465,409                           |
| Other liabilities                             | 1,551,423                            | 1,611,762                         |
| Total liabilities                             | 324,542,734                          | 377,079,283                       |
| <br>  |                                      |                                   |
| Shareholders' Equity                          |                                      |                                   |
| Preferred stock                               | 15,096,562                           | 15,120,344                        |

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|   |               |               |
|---|---------------|---------------|
| Series A cumulative perpetual preferred stock - 15,349 shares issued and outstanding  |               |               |
| Series B cumulative perpetual preferred stock - 767 shares issued and outstanding   | 774,054       | 786,399       |
| Series C cumulative mandatory convertible preferred stock - 2,293 shares issued and outstanding at December 31, 2012  | -             | 2,293,000     |
| Common stock, \$0.01 par value; 20,000,000 shares authorized, 4,566,650 and 4,094,861 shares issued and outstanding at September 30, 2013 and December 31, 2012, respectively | 45,667        | 40,949        |
| Capital surplus   | 30,605,907    | 27,991,132    |
| Treasury stock, at cost, 29,846 and 19,289 shares at September 30, 2013 and December 31, 2012, respectively   | (201,634)     | (182,234)     |
| Nonvested restricted stock  | (40,078)      | (123,466)     |
| Retained deficit  | (9,318,058)   | (6,207,116)   |
| Accumulated other comprehensive income  | 318,065       | 1,478,919     |
| Total shareholders' equity  | 37,280,485    | 41,197,927    |
| Total liabilities and shareholders' equity  | \$361,823,219 | \$418,277,210 |

See notes to condensed consolidated financial statements

**FIRST RELIANCE BANCSHARES, INC.**  
**Condensed Consolidated Statements of Operations**  
**(Unaudited)**

|   | Three Months Ended<br>September 30, |              | Nine Months Ended<br>September 30, |               |
|---|-------------------------------------|--------------|------------------------------------|---------------|
|   | 2013                                | 2012         | 2013                               | 2012          |
| Interest income:                                    |                                     |              |                                    |               |
| Loans, including fees                               | \$ 3,246,099                        | \$ 4,196,618 | \$ 10,090,301                      | \$ 12,699,918 |
| Investment securities:                              |                                     |              |                                    |               |
| Taxable   | 272,918                             | 445,994      | 935,158                            | 1,373,027     |
| Nontaxable  | 16,987                              | 128,216      | 16,987                             | 506,305       |
| Other interest income                               | 20,295                              | 22,844       | 73,230                             | 80,838        |
| Total   | 3,556,299                           | 4,793,672    | 11,115,676                         | 14,660,088    |
| Interest expense:                                   |                                     |              |                                    |               |
| Time deposits                                       | 376,271                             | 823,399      | 1,502,759                          | 2,833,290     |
| Other deposits                                      | 49,458                              | 87,814       | 173,446                            | 346,952       |
| Other interest expense                              | 122,005                             | 129,890      | 362,023                            | 386,917       |
| Total   | 547,734                             | 1,041,103    | 2,038,228                          | 3,567,159     |
| Net interest income                                 | 3,008,565                           | 3,752,569    | 9,077,448                          | 11,092,929    |
| Provision for loan losses                           | 609,808                             | 350,955      | 609,808                            | 950,955       |
| Net interest income after provision for loan losses | 2,398,757                           | 3,401,614    | 8,467,640                          | 10,141,974    |
| Noninterest income:                                 |                                     |              |                                    |               |
| Service charges on deposit accounts                 | 435,616                             | 451,027      | 1,252,816                          | 1,301,545     |
| Gain on sales of mortgage loans                     | 303,781                             | 303,228      | 877,822                            | 855,966       |
| Income from bank owned life insurance               | 86,908                              | 91,573       | 258,675                            | 281,250       |
| Other charges, commissions and fees                 | 271,658                             | 250,335      | 739,322                            | 719,344       |
| Gain on sale of securities                          | -                                   | 1,298,627    | 33,917                             | 1,806,414     |
| Other non-interest income                           | 82,617                              | 57,544       | 252,043                            | 493,904       |
| Total   | 1,180,580                           | 2,452,334    | 3,414,595                          | 5,458,423     |
| Noninterest expenses:                               |                                     |              |                                    |               |
| Salaries and employee benefits                      | 1,939,545                           | 1,975,606    | 5,845,209                          | 5,771,871     |
| Occupancy expense                                   | 390,355                             | 375,971      | 1,123,502                          | 1,108,232     |
| Furniture and equipment expense                     | 435,846                             | 330,979      | 908,688                            | 1,083,915     |
| Other operating expenses                            | 3,283,492                           | 2,494,982    | 6,656,392                          | 6,501,651     |
| Total   | 6,049,238                           | 5,177,538    | 14,533,791                         | 14,465,669    |
| Net income (loss) before income taxes               | (2,469,901)                         | 676,410      | (2,651,556)                        | 1,134,728     |
| Income tax expense                                  | -                                   | -            | -                                  | -             |
| Net income (loss)                                   | (2,469,901)                         | 676,410      | (2,651,556)                        | 1,134,728     |

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|  |                |            |                |            |
|--|----------------|------------|----------------|------------|
| Preferred stock dividends  | 254,449        | 249,248    | 752,944        | 747,743    |
| Deemed dividends on preferred stock resulting from net accretion of discount and amortization of premium | 44,876         | 44,876     | 133,164        | 133,652    |
| Net income (loss) available to common shareholders   | \$ (2,769,226) | \$ 382,286 | \$ (3,537,664) | \$ 253,333 |
| Average common shares outstanding, basic   | 4,413,119      | 4,096,774  | 4,202,251      | 4,093,148  |
| Average common shares outstanding, diluted   | 4,413,119      | 4,281,099  | 4,202,251      | 4,290,298  |
| Basic earnings (loss) per share  | \$ (0.63)      | \$ 0.09    | \$ (0.84)      | \$ 0.06    |
| Diluted earnings (loss) per share  | (0.63)         | 0.09       | (0.84)         | 0.06       |

See notes to condensed consolidated financial statements

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**FIRST RELIANCE BANCSHARES, INC.**  
**Condensed Consolidated Statements of Comprehensive Income**  
**(Unaudited)**

|  | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |              |
|--|-------------------------------------|------------|------------------------------------|--------------|
|  | 2013                                | 2012       | 2013                               | 2012         |
| Net income (loss) from operations  | \$ (2,469,901)                      | \$ 676,410 | \$ (2,651,556)                     | \$ 1,134,728 |
| Other comprehensive income (loss), net of tax:   |                                     |            |                                    |              |
| Unrealized holding gains (losses) on available-for-sale securities arising during the period | (593,067)                           | 742,089    | (1,735,378)                        | 1,488,136    |
| Income tax expense (benefit)   | (201,643)                           | 252,310    | (550,709)                          | 505,966      |
| Net of income taxes  | (391,424)                           | 489,779    | (1,184,669)                        | 982,170      |
| Reclassification adjustment for gains (losses) realized in net income from operations        | -                                   | 1,298,627  | (36,083)                           | 1,806,414    |
| Income tax expense (benefit)   | -                                   | 441,533    | (12,268)                           | 614,181      |
| Net of income taxes  | -                                   | 857,094    | (23,815)                           | 1,192,233    |
| Other comprehensive income (loss)  | (391,424)                           | (367,315)  | (1,160,854)                        | (210,063)    |
| Comprehensive income (loss)  | \$ (2,861,325)                      | \$ 309,095 | \$ (3,812,410)                     | \$ 924,665   |

See notes to condensed consolidated financial statements



**FIRST RELIANCE BANCSHARES, INC.**  
**Condensed Consolidated Statements of Shareholders' Equity**  
**For the Nine Months Ended September 30, 2013 and 2012**  
**(Unaudited)**

|   | Preferred<br>Stock | Common<br>Stock | Capital<br>Surplus | Treasury<br>Stock | Nonvested<br>Restricted<br>Stock | Retained<br>Earnings<br>(Deficit) | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Total         |
|---|--------------------|-----------------|--------------------|-------------------|----------------------------------|-----------------------------------|---|---------------|
| Balance,<br>December<br>31, 2011                                    | \$ 18,021,216      | \$ 40,844       | \$ 27,992,485      | \$(173,650)       | \$(320,196)                      | \$(6,304,429)                     | \$ 1,861,720  | \$ 41,117,990 |
| Net income  |                    |                 |                    |                   |                                  | 1,134,728                         |   | 1,134,728     |
| Changes in<br>unrealized<br>gains<br>and<br>losses on<br>securities |                    |                 |                    |                   |                                  |                                   | (210,064)   | (210,064)     |
| Accretion of<br>Series A<br>Preferred<br>stock<br>discount          | 146,041            |                 |                    |                   |                                  | (146,041)                         |   | -             |
| Amortization<br>of Series B<br>Preferred<br>stock<br>premium        | (12,390)           |                 |                    |                   |                                  | 12,390                            |   | -             |
| Issuance<br>Common<br>Stock   |                    | 8               | 993                |                   |                                  |                                   |   | 1,001         |
| Net Change<br>in Restricted<br>Stock                                |                    | 116             | 7,766              |                   | 144,219                          |                                   |   | 152,101       |
| Purchase of<br>treasury<br>stock                                    |                    |                 |                    | (8,565)           |                                  |                                   |   | (8,565)       |
| Balance,<br>September   | \$ 18,154,867      | \$ 40,968       | \$ 28,001,244      | \$(182,215)       | \$(175,977)                      | \$(5,303,352)                     | \$ 1,651,656  | \$ 42,187,191 |

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30, 2012

|  |              |          |              |             |             |               |             |              |
|--|--------------|----------|--------------|-------------|-------------|---------------|-------------|--------------|
| Balance,<br>December<br>31, 2012   | \$18,199,743 | \$40,949 | \$27,991,132 | \$(182,234) | \$(123,466) | \$(6,207,116) | \$1,478,919 | \$41,197,927 |
| Net loss   |              |          |              |             |             | (2,651,556)   |             | (2,651,556)  |
| Changes in<br>unrealized<br>gains<br>and losses<br>on securities           |              |          |              |             |             |               | (1,160,854) | (1,160,854)  |
| Expense of<br>auctioning<br>Series A<br>and Series B<br>Preferred<br>stock | (169,291)    |          |              |             |             |               |             | (169,291)    |
| Accretion of<br>Series A<br>Preferred<br>stock<br>discount                 | 145,509      |          |              |             |             | (145,509)     |             | -            |
| Amortization<br>of Series B<br>Preferred<br>stock<br>premium               | (12,345)     |          |              |             |             | 12,345        |             | -            |
| Conversion<br>of Series C<br>Preferred<br>stock to<br>Common<br>stock      | (2,293,000)  | 4,709    | 2,614,513    |             |             | (326,222)     |             | -            |
| Issuance<br>Common<br>Stock  |              | 5        | 997          |             |             |               |             | 1,002        |
| Net Change<br>in Restricted<br>Stock                                       |              | 4        | (735)        |             | 83,388      |               |             | 82,657       |
| Purchase of<br>treasury<br>stock   |              |          |              | (19,400)    |             |               |             | (19,400)     |

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|                                   |               |           |               |             |            |               |            |               |
|-----------------------------------|---------------|-----------|---------------|-------------|------------|---------------|------------|---------------|
| Balance,<br>September<br>30, 2013 | \$ 15,870,616 | \$ 45,667 | \$ 30,605,907 | \$(201,634) | \$(40,078) | \$(9,318,058) | \$ 318,065 | \$ 37,280,485 |
|-----------------------------------|---------------|-----------|---------------|-------------|------------|---------------|------------|---------------|

See notes to condensed consolidated financial statements

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**FIRST RELIANCE BANCSHARES, INC.**  
**Condensed Consolidated Statements of Cash Flows**  
**(Unaudited)**

|  | Nine Months Ended |              |
|--|-------------------|--------------|
|  | September 30,     |              |
|  | 2013              | 2012         |
| Cash flows from operating activities:  |                   |              |
| Net Income (loss)  | \$ (2,651,556)    | \$ 1,134,728 |
| Adjustments to reconcile net income (loss) to net cash                       |                   |              |
| Provided by operating activities:  |                   |              |
| Provision for loan losses  | 609,808           | 950,955      |
| Depreciation and amortization expense  | 623,828           | 702,635      |
| Gain on sale of available-for-sale securities                                | (33,917)          | (1,806,414)  |
| Impairment loss on available-for-sale securities                             | 70,000            | -            |
| Loss on sale of other real estate owned                                      | 331,626           | 109,516      |
| Write down of other real estate owned  | 1,403,712         | 882,189      |
| Discount accretion and premium amortization on available-for-sale securities | 246,007           | 169,887      |
| Disbursements for loans held-for-sale  | (23,514,839)      | (36,145,420) |
| Proceeds from loans held-for-sale  | 28,310,995        | 35,031,017   |
| Decrease in interest receivable  | 213,815           | 561,862      |
| Increase in cash surrender value of life insurance                           | (258,674)         | (281,250)    |
| Increase in interest payable   | 99,110            | 92,221       |
| Amortization of deferred compensation on restricted stock                    | 82,657            | 152,101      |
| Increase (decrease) in other liabilities                                     | (60,339)          | 1,223,126    |
| Decrease in other assets   | 1,381,037         | 840,699      |
| Net cash provided by operating activities                                    | 6,853,270         | 3,617,852    |
| Cash flows from investing activities:  |                   |              |
| Increase in time deposits  | (254)             | (580)        |
| Net decrease in loans receivable   | 22,683,679        | 23,792,006   |
| Purchases of securities available-for-sale                                   | (6,954,182)       | (13,220,603) |
| Proceeds on sales of securities available-for-sale                           | 712,248           | 25,677,784   |
| Maturities of securities available-for-sale                                  | 13,087,848        | 8,891,082    |
| Net decrease of nonmarketable equity securities                              | 242,400           | 1,044,400    |
| Proceeds from sales of other real estate owned                               | 4,243,364         | 5,882,445    |
| Purchases of premises and equipment  | (363,098)         | (233,662)    |
| Net cash provided by investing activities                                    | 33,652,005        | 51,832,872   |
| Cash flows from financing activities:  |                   |              |
| Net decrease in demand deposits, interest-bearing and savings accounts       | (1,610,521)       | (9,782,700)  |
| Net decrease in certificates of deposit and other time deposits              | (51,505,217)      | (53,689,447) |
| Net increase in securities sold under agreements to repurchase               | 540,418           | 4,711,362    |
| Expense of auctioning Series A and Series B Preferred stock                  | (169,291)         | -            |
| Issuance of common stock to employees  | 1,002             | 1,001        |
| Purchase of treasury stock   | (19,400)          | (8,565)      |
| Net cash used by financing activities  | (52,763,009)      | (58,768,349) |

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|  |               |               |
|--|---------------|---------------|
| Net decrease in cash and cash equivalents                | (12,257,734)  | (3,317,625)   |
| Cash and cash equivalents, beginning of period           | 38,062,903    | 44,020,830    |
| Cash and cash equivalents, end of period                 | \$ 25,805,169 | \$ 40,703,205 |
| Cash paid during the period for:                         |               |               |
| Interest   | \$ 1,939,118  | \$ 3,474,938  |
| Income taxes   | -             | -             |
| Supplemental noncash investing and financing activities: |               |               |
| Foreclosures on loans                                    | \$ 4,602,690  | \$ 5,317,584  |
| Net change in valuation allowance available-for-sale     | (1,160,853)   | (210,064)     |

See notes to condensed consolidated financial statements

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**FIRST RELIANCE BANCSHARES, INC.**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**

**Note 1 - Basis of Presentation**

The accompanying condensed consolidated financial statements of First Reliance Bancshares, Inc. (“the Company”), have been prepared in accordance with the requirements for interim financial statements and, accordingly, they are condensed and omit certain disclosures that would appear in audited annual consolidated financial statements. The consolidated financial statements as of September 30, 2013 and for the interim periods ended September 30, 2013 and 2012 are unaudited and, in the opinion of management, include all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation. The consolidated financial information as of December 31, 2012 has been derived from the audited consolidated financial statements as of that date. For further information, refer to the consolidated financial statements and the notes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2012.

**Note 2 - Recently Issued Accounting Pronouncements**

The following is a summary of recent authoritative pronouncements:

The Comprehensive Income topic of the ASC was amended in June 2011. The amendment eliminated the option to present other comprehensive income as a part of the statement of changes in stockholders’ equity and required consecutive presentation of the statement of net income and other comprehensive income. The amendments were applicable to the Company January 1, 2012 and have been applied retrospectively. In December 2011, the topic was further amended to defer the effective date of presenting reclassification adjustments from other comprehensive income to net income on the face of the financial statements while the FASB redeliberated the presentation requirements for the reclassification adjustments. In February 2013, the FASB further amended the Comprehensive Income topic clarifying the conclusions from such redeliberations. Specifically, the amendments do not change the current requirements for reporting net income or other comprehensive income in financial statements. However, the amendments do require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, in certain circumstances an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income. The amendments were effective for the Company on a prospective basis for reporting periods beginning after December 15, 2012. These amendments did not have a material effect on the Company’s financial statements.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company’s financial position, results of operations or cash flows

**Note 3 - Reclassifications**

Certain captions and amounts in the financial statements in the Company’s Form 10-Q for the quarter ended September 30, 2012 were reclassified to conform to the September 30, 2013 presentation.

**Note 4 - Investment Securities**

The amortized cost and estimated fair values of securities available-for-sale were:

| Amortized | Gross Unrealized | Estimated |
|-----------|------------------|-----------|
|-----------|------------------|-----------|

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|                                    | Cost         | Gains       | Losses     | Fair Value   |
|------------------------------------|--------------|-------------|------------|--------------|
| September 30, 2013                 |              |             |            |              |
| U.S. Government-sponsored agencies | \$7,213,758  | \$ 100,023  | \$ 169,049 | \$7,144,732  |
| Municipals                         | 3,166,424    | 20,625      | 27,084     | 3,159,965    |
| Cooperate bonds                    | 2,760,261    | 42,519      | -          | 2,802,780    |
| Mortgage-backed securities         | 37,591,353   | 693,831     | 178,948    | 38,106,236   |
| Equity security                    | 30,000       | -           | -          | 30,000       |
| Total                              | \$50,761,796 | \$ 856,998  | \$ 375,081 | \$51,243,713 |
| December 31, 2012                  |              |             |            |              |
| U.S. Government-sponsored agencies | \$7,591,892  | \$517,136   | \$-        | \$8,109,028  |
| Mortgage-backed securities         | 50,197,908   | 1,758,576   | -          | 51,956,484   |
| Equity security                    | 100,000      | -           | 94,500     | 5,500        |
| Total                              | \$57,889,800 | \$2,275,712 | \$94,500   | \$60,071,012 |

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The following is a summary of maturities of securities available-for-sale as of September 30, 2013. The amortized cost and estimated fair values are based on the contractual maturity dates. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalty. Mortgage-backed securities are presented as a separate line, the maturities of which are based on expected maturities, as paydowns are expected to occur before the securities' contractual maturity dates.

|  | Securities<br>Available-For-Sale |                         |
|--|----------------------------------|-------------------------|
|  | Amortized<br>Cost                | Estimated<br>Fair Value |
| U.S. Government-sponsored agencies, municipals and corporate bonds |                                  |                         |
| Due after ten years  | \$ 13,140,443                    | \$ 13,107,477           |
| Mortgage-backed securities   | 37,591,353                       | 38,106,236              |
| Equity security  | 30,000                           | 30,000                  |
| Total  | \$ 50,761,796                    | \$ 51,243,713           |

The following table shows gross unrealized losses and fair value, aggregated by investment category, and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2013 and December 31, 2012.

|                                     | September 30, 2013 |                      | December 31, 2012 |                      |
|-------------------------------------|--------------------|----------------------|-------------------|----------------------|
|                                     | Fair<br>Value      | Unrealized<br>Losses | Fair<br>Value     | Unrealized<br>Losses |
| Less Than 12 Months                 |                    |                      |                   |                      |
| U.S. Government-sponsored agencies  | \$ 4,537,489       | \$ 169,049           | \$ -              | \$ -                 |
| Municipals                          | 2,043,109          | 27,084               | -                 | -                    |
| Mortgage-backed securities          | 7,371,927          | 178,948              | -                 | -                    |
|                                     | 13,952,525         | 375,081              | -                 | -                    |
| 12 Months or More                   |                    |                      |                   |                      |
| Equity security                     | -                  | -                    | 5,500             | 94,500               |
| Total securities available-for-sale | \$ 13,952,525      | \$ 375,081           | \$ 5,500          | \$ 94,500            |

At September 30, 2013, there were no securities that had been in a loss position for twelve months or more. However, during the first quarter of 2013 management determined that the Company's equity investment of \$100,000 in a local community bank was other-than-temporarily impaired. Based on industry analyst reports and market trading prices, it was determined that the estimated fair market value of this investment was \$30,000. Consequently, an impairment loss of \$70,000 was recognized. While the Company does not intend to sell this security in the near future, and it is more likely than not that the Company will not be required to sell it, there is no assurance that the carrying value of this security will be realized in the future.

During the first nine months of 2013 and 2012, proceeds from the sale of available-for-sale securities were \$712,248 and \$25,677,784, respectively. Net gains on available-for-sale securities totaled \$33,917 and \$1,806,414 for the first nine months of 2013 and 2012, respectively.

#### **Note 5 Loans Receivable and Allowance for Loan Losses**

Major classifications of loans receivable are summarized as follows:

|  | September 30,<br>2013 | December 31,<br>2012 |
|--|-----------------------|----------------------|
|--|-----------------------|----------------------|



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|                           |                |                |
|---------------------------|----------------|----------------|
| Real estate loans:        |                |                |
| Construction              | \$ 25,983,333  | \$ 31,985,532  |
| Residential:              |                |                |
| Residential 1-4 family    | 34,619,592     | 35,091,846     |
| Multifamily               | 4,460,305      | 5,563,043      |
| Second mortgages          | 4,361,528      | 4,077,692      |
| Equity lines of credit    | 21,042,326     | 22,502,339     |
| Total residential         | 64,483,751     | 67,234,920     |
| Nonresidential            | 103,285,343    | 122,309,917    |
| Total real estate loans   | 193,752,427    | 221,530,369    |
| Commercial and industrial | 26,747,037     | 29,255,564     |
| Consumer                  | 10,521,865     | 9,304,913      |
| Other                     | 71,714         | 166,488        |
| Total loans               | \$ 231,093,043 | \$ 260,257,334 |

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The Company has pledged certain loans as collateral to secure its borrowings from the Federal Home Loan Bank. The total of loans pledged was \$75,250,210 and \$84,692,901 at September 30, 2013 and December 31, 2012, respectively.

The following is an analysis of the allowance for loan losses by class of loans for the nine months ended September 30, 2013 and the year ended December 31, 2012.

September 30,  
2013

| (Dollars in<br>Thousands) | Real Estate Loans |              |             |                     | Total<br>Real<br>Estate | Consumer   |           |
|---------------------------|-------------------|--------------|-------------|---------------------|-------------------------|------------|-----------|
|                           | Total             | Construction | Residential | Non-<br>Residential | Loans                   | Commercial | and Other |
| Beginning balance         | \$ 4,167          | \$ 1,441     | \$ 951      | \$ 1,129            | \$ 3,521                | \$ 616     | \$ 30     |
| Provisions                | 610               | (1,150)      | 1,071       | 1,001               | 922                     | (348)      | 36        |
| Recoveries                | 396               | 123          | 174         | 18                  | 315                     | 69         | 12        |
| Charge-offs               | (2,274)           | (249)        | (981)       | (914)               | (2,144)                 | (92)       | (38)      |
| Ending balance            | \$ 2,899          | \$ 165       | \$ 1,215    | \$ 1,234            | \$ 2,614                | \$ 245     | \$ 40     |

December 31,  
2012

| (Dollars in<br>Thousands) | Real Estate Loans |              |             |                     | Total<br>Real<br>Estate | Consumer   |           |
|---------------------------|-------------------|--------------|-------------|---------------------|-------------------------|------------|-----------|
|                           | Total             | Construction | Residential | Non-<br>Residential | Loans                   | Commercial | and Other |
| Beginning balance         | \$ 7,743          | \$ 3,291     | \$ 2,757    | \$ 1,081            | \$ 7,129                | \$ 575     | \$ 39     |
| Provisions                | 1,946             | 148          | (850)       | 1,819               | 1,117                   | 819        | 10        |
| Recoveries                | 1,104             | 298          | 129         | 54                  | 481                     | 613        | 10        |
| Charge-offs               | (6,626)           | (2,296)      | (1,085)     | (1,825)             | (5,206)                 | (1,391)    | (29)      |
| Ending balance            | \$ 4,167          | \$ 1,441     | \$ 951      | \$ 1,129            | \$ 3,521                | \$ 616     | \$ 30     |

The following is a summary of loans evaluated for impairment individually and collectively, by class, at September 30, 2013 and December 31, 2012.

September 30,  
2013

| (Dollars in<br>Thousands)                | Real Estate Loans |              |             |                     | Total<br>Real<br>Estate | Consumer   |           |
|--|-------------------|--------------|-------------|---------------------|-------------------------|------------|-----------|
|  | Total             | Construction | Residential | Non-<br>Residential | Loans                   | Commercial | and Other |
| Allowance<br>Evaluated for<br>impairment |                   |              |             |                     |                         |            |           |
| Individually                             | \$ 280            | \$ 6         | \$ 189      | \$ 18               | \$ 213                  | \$ 66      | \$ 1      |
| Collectively                             | 2,619             | 159          | 1,026       | 1,216               | 2,401                   | 179        | 39        |
|  | \$ 2,899          | \$ 165       | \$ 1,215    | \$ 1,234            | \$ 2,614                | \$ 245     | \$ 40     |

Allowance  
for loan losses

Total Loans  
Evaluated for  
impairment

|                     |            |           |           |            |            |           |           |
|---------------------|------------|-----------|-----------|------------|------------|-----------|-----------|
| Individually        | \$ 14,795  | \$ 2,601  | \$ 3,259  | \$ 7,315   | \$ 13,175  | \$ 1,524  | \$ 96     |
| Collectively        | 216,298    | 23,382    | 61,225    | 95,970     | 180,577    | 25,223    | 10,498    |
| Loans<br>receivable | \$ 231,093 | \$ 25,983 | \$ 64,484 | \$ 103,285 | \$ 193,752 | \$ 26,747 | \$ 10,594 |

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December 31, 2012

| (Dollars in<br>Thousands)                  | Real Estate Loans |              |             |                     | Total<br>Real<br>Estate<br>Loans | Consumer<br>Commercial and Other |          |
|--|-------------------|--------------|-------------|---------------------|----------------------------------|----------------------------------|----------|
|  | Total             | Construction | Residential | Non-<br>Residential |                                  |                                  |          |
| Allowance<br>Evaluated for<br>impairment   |                   |              |             |                     |                                  |                                  |          |
| Individually                               | \$ 524            | \$ 23        | \$ 106      | \$ 362              | \$ 491                           | \$ 20                            | \$ 13    |
| Collectively                               | 3,643             | 1,418        | 845         | 767                 | 3,030                            | 596                              | 17       |
| Allowance<br>for loan losses               | \$ 4,167          | \$ 1,441     | \$ 951      | \$ 1,129            | \$ 3,521                         | \$ 616                           | \$ 30    |
| Total Loans<br>Evaluated for<br>impairment |                   |              |             |                     |                                  |                                  |          |
| Individually                               | \$ 28,030         | \$ 6,151     | \$ 5,323    | \$ 14,464           | \$ 25,938                        | \$ 1,973                         | \$ 119   |
| Collectively                               | 232,227           | 25,834       | 61,912      | 107,846             | 195,592                          | 27,283                           | 9,352    |
| Loans<br>receivable                        | \$ 260,257        | \$ 31,985    | \$ 67,235   | \$ 122,310          | \$ 221,530                       | \$ 29,256                        | \$ 9,471 |

The Company identifies impaired loans through its normal internal loan review process. Loans on the Company's problem loan watch list are considered potentially impaired loans. These loans are evaluated in determining whether all outstanding principal and interest are expected to be collected. Loans are not considered impaired if a minimal delay occurs and all amounts due including accrued interest at the contractual interest rate for the period of delay are expected to be collected.

The following summarizes the Company's impaired loans as of September 30, 2013.

| (Dollars in Thousands)              | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment |
|-------------------------------------|------------------------|--------------------------------|----------------------|-----------------------------------|
| With no related allowance recorded: |                        |                                |                      |                                   |
| Real estate                         |                        |                                |                      |                                   |
| Construction                        | \$ 753                 | \$ 856                         | \$ -                 | \$ 1,829                          |
| Residential                         | 2,368                  | 2,411                          | -                    | 3,266                             |
| Nonresidential                      | 6,500                  | 6,946                          | -                    | 8,722                             |
| Total real estate loans             | 9,621                  | 10,213                         | -                    | 13,817                            |
| Commercial                          | 13                     | 13                             | -                    | 1,411                             |
| Consumer and other                  | 38                     | 38                             | -                    | 73                                |
|                                     | 9,672                  | 10,264                         | -                    | 15,301                            |
| With an allowance recorded:         |                        |                                |                      |                                   |
| Real estate                         |                        |                                |                      |                                   |
| Construction                        | 1,848                  | 1,848                          | 6                    | 1,767                             |
| Residential                         | 891                    | 909                            | 189                  | 1,382                             |
| Nonresidential                      | 815                    | 1,365                          | 18                   | 2,267                             |
| Total real estate loans             | 3,554                  | 4,122                          | 213                  | 5,416                             |
| Commercial                          | 1,511                  | 1,511                          | 66                   | 391                               |

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|                         |          |          |       |          |
|-------------------------|----------|----------|-------|----------|
| Consumer and other      | 58       | 58       | 1     | 32       |
|                         | 5,123    | 5,691    | 280   | 5,839    |
| Total                   |          |          |       |          |
| Real estate             |          |          |       |          |
| Construction            | 2,601    | 2,704    | 6     | 3,596    |
| Residential             | 3,259    | 3,320    | 189   | 4,648    |
| Nonresidential          | 7,315    | 8,311    | 18    | 10,989   |
| Total real estate loans | 13,175   | 14,335   | 213   | 19,233   |
| Commercial              | 1,524    | 1,524    | 66    | 1,802    |
| Consumer and other      | 96       | 96       | 1     | 105      |
| Total                   | \$14,795 | \$15,955 | \$280 | \$21,140 |

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The following summarizes the Company's impaired loans as of December 31, 2012.

| (Dollars in Thousands)              | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment |
|-------------------------------------|---------------------|--------------------------|-------------------|-----------------------------|
| With no related allowance recorded: |                     |                          |                   |                             |
| Real estate                         |                     |                          |                   |                             |
| Construction                        | \$ 3,157            | \$ 3,827                 | \$ -              | \$ 3,755                    |
| Residential                         | 3,825               | 4,209                    | -                 | 4,138                       |
| Nonresidential                      | 10,311              | 11,439                   | -                 | 9,941                       |
| Total real estate loans             | 17,293              | 19,475                   | -                 | 17,834                      |
| Commercial                          | 1,953               | 1,990                    | -                 | 1,334                       |
| Consumer and other                  | 80                  | 81                       | -                 | 42                          |
|                                     | 19,326              | 21,546                   | -                 | 19,210                      |
| With an allowance recorded:         |                     |                          |                   |                             |
| Real estate                         |                     |                          |                   |                             |
| Construction                        | 2,994               | 3,102                    | 23                | 3,099                       |
| Residential                         | 1,498               | 1,500                    | 106               | 1,410                       |
| Nonresidential                      | 4,153               | 4,744                    | 362               | 3,183                       |
| Total real estate loans             | 8,645               | 9,346                    | 491               | 7,692                       |
| Commercial                          | 20                  | 20                       | 20                | 603                         |
| Consumer and other                  | 39                  | 39                       | 13                | 27                          |
|                                     | 8,704               | 9,405                    | 524               | 8,322                       |
| Total                               |                     |                          |                   |                             |
| Real estate                         |                     |                          |                   |                             |
| Construction                        | 6,151               | 6,929                    | 23                | 6,854                       |
| Residential                         | 5,323               | 5,709                    | 106               | 5,548                       |
| Nonresidential                      | 14,464              | 16,183                   | 362               | 13,124                      |
| Total real estate loans             | 25,938              | 28,821                   | 491               | 25,526                      |
| Commercial                          | 1,973               | 2,010                    | 20                | 1,937                       |
| Consumer and other                  | 119                 | 120                      | 13                | 69                          |
| Total                               | \$ 28,030           | \$ 30,951                | \$ 524            | \$ 27,532                   |

Interest income on impaired loans other than nonaccrual loans is recognized on an accrual basis. Interest income on nonaccrual loans is recognized only as collected. For the nine months ended September 30, 2013 and 2012, interest income recognized on nonaccrual loans was \$478,475 and \$605,750, respectively. If the nonaccrual loans had been accruing interest at their original contracted rates, related income would have been \$654,639 and \$927,891 for the nine months ended September 30, 2013 and 2012, respectively.

A summary of current, past due and nonaccrual loans as of September 30, 2013 was as follows:

| (Dollars in Thousands)  | Past Due 30-89 Days | Past Due Over 90 days and Accruing | Non-Accruing | Total Past Due | Current  | Total Loans |
|-------------------------|---------------------|------------------------------------|--------------|----------------|----------|-------------|
| Real estate             |                     |                                    |              |                |          |             |
| Construction            | \$-                 | \$ -                               | \$ 554       | \$554          | \$25,429 | \$25,983    |
| Residential             | 282                 | -                                  | 1,696        | 1,978          | 62,506   | 64,484      |
| Nonresidential          | 21                  | -                                  | 5,168        | 5,189          | 98,096   | 103,285     |
| Total real estate loans | 303                 | -                                  | 7,418        | 7,721          | 186,031  | 193,752     |
| Commercial              | 25                  | -                                  | 1,432        | 1,457          | 25,290   | 26,747      |

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|                    |       |      |          |         |           |           |
|--------------------|-------|------|----------|---------|-----------|-----------|
| Consumer and other | 31    | -    | 77       | 108     | 10,486    | 10,594    |
| Totals             | \$359 | \$ - | \$ 8,927 | \$9,286 | \$221,807 | \$231,093 |

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A summary of current, past due and nonaccrual loans as of December 31, 2012 was as follows:

| (Dollars in Thousands)  | Past Due      | Past Due Over 90 days |                  | Total<br>Past Due | Current    | Total<br>Loans |
|-------------------------|---------------|-----------------------|------------------|-------------------|------------|----------------|
|                         | 30-89<br>Days | Accruing              | Non-<br>Accruing |                   |            |                |
| Real estate             |               |                       |                  |                   |            |                |
| Construction            | \$ 62         | \$ -                  | \$ 2,874         | \$ 2,936          | \$ 29,049  | \$ 31,985      |
| Residential             | 1,340         | -                     | 3,779            | 5,119             | 62,116     | 67,235         |
| Nonresidential          | 566           | -                     | 12,354           | 12,920            | 109,390    | 122,310        |
| Total real estate loans | 1,968         | -                     | 19,007           | 20,975            | 200,555    | 221,530        |
| Commercial              | 37            | -                     | 1,879            | 1,916             | 27,340     | 29,256         |
| Consumer and other      | 22            | 6                     | 88               | 116               | 9,355      | 9,471          |
| Totals                  | \$ 2,027      | \$ 6                  | \$ 20,974        | \$ 23,007         | \$ 237,250 | \$ 260,257     |

Included in the loan portfolio are particular loans that have been modified in order to maximize the collection of loan balances. If, for economic or legal reasons related to the customer's financial difficulties, the Company grants a concession compared to the original terms and conditions on the loan, the modified loan is classified as a troubled debt restructuring ("TDR").

At September 30, 2013 there were 29 loans classified as TDRs totaling \$7,341,485. Of the 29 loans, 15 loans totaling \$3,501,541 were performing while 14 loans totaling \$3,839,944 were not performing. As of December 31, 2012 there were 52 loans classified as a TDR totaling \$15,155,121. Of the 52 loans, seven loans totaling \$3,128,542 were performing while 45 loans totaling \$12,026,579 were not performing. All restructured loans resulted in either extended maturity or lowered rates and were included in the impaired loan balance.

The following table provides, by class, the number of loans modified in TDRs during the three and nine months ended September 30, 2013.

| (Dollars in Thousands) | Three Months Ended September 30, 2013 |                        |                                | Nine Months Ended September 30, 2013 |                        |                                |
|------------------------|---------------------------------------|------------------------|--------------------------------|--------------------------------------|------------------------|--------------------------------|
|                        | Number<br>of Loans                    | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Number<br>of Loans                   | Recorded<br>Investment | Unpaid<br>Principal<br>Balance |
| Extended maturity      |                                       |                        |                                |                                      |                        |                                |
| Real estate            |                                       |                        |                                |                                      |                        |                                |
| Residential            | -                                     | \$ -                   | \$ -                           | 2                                    | \$ 76                  | \$ 76                          |
| Nonresidential         | -                                     | -                      | -                              | 1                                    | 204                    | 204                            |
| Commercial             | -                                     | -                      | -                              | 1                                    | 14                     | 14                             |
| Consumer and other     | -                                     | -                      | -                              | 1                                    | 13                     | 13                             |
| Total                  | -                                     | -                      | -                              | 5                                    | 307                    | 307                            |
| Reduced Rate           |                                       |                        |                                |                                      |                        |                                |
| Real estate            |                                       |                        |                                |                                      |                        |                                |
| Residential            | 2                                     | \$281                  | \$281                          | 4                                    | \$738                  | \$738                          |
| Total                  | 2                                     | 281                    | 281                            | 4                                    | 738                    | 738                            |
| Totals                 | 2                                     | \$281                  | \$281                          | 9                                    | \$1,045                | \$1,045                        |

The following table provides, by class, the number of loans modified in TDRs during the three and nine months ended September 30, 2012.

| (Dollars in Thousands) | Three Months Ended September 30, 2012 | Nine Months Ended September 30, 2012 |
|------------------------|---------------------------------------|--------------------------------------|
|------------------------|---------------------------------------|--------------------------------------|



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|                    | Number<br>of Loans | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Number<br>of Loans | Recorded<br>Investment | Unpaid<br>Principal<br>Balance |
|--------------------|--------------------|------------------------|--------------------------------|--------------------|------------------------|--------------------------------|
| Extended maturity  |                    |                        |                                |                    |                        |                                |
| Real estate        |                    |                        |                                |                    |                        |                                |
| Construction       | 1                  | \$ 495                 | \$ 514                         | 4                  | \$ 3,800               | \$ 3,819                       |
| Residential        | 5                  | 1,546                  | 1,731                          | 6                  | 2,560                  | 2,745                          |
| Nonresidential     | 3                  | 1,759                  | 1,816                          | 4                  | 1,777                  | 1,834                          |
| Commercial         | -                  | -                      | -                              | 1                  | 110                    | 110                            |
| Consumer and other | 2                  | 69                     | 74                             | 4                  | 307                    | 312                            |
| Total              | 11                 | 3,869                  | 4,135                          | 19                 | 8,554                  | 8,820                          |

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| (Dollars in Thousands) | Three Months Ended September 30, 2012 |                     |                          | Nine Months Ended September 30, 2012 |                     |                          |
|------------------------|---------------------------------------|---------------------|--------------------------|--------------------------------------|---------------------|--------------------------|
|                        | Number of Loans                       | Recorded Investment | Unpaid Principal Balance | Number of Loans                      | Recorded Investment | Unpaid Principal Balance |
| Reduced Rate           |                                       |                     |                          |                                      |                     |                          |
| Real estate            |                                       |                     |                          |                                      |                     |                          |
| Residential            | -                                     | -                   | -                        | 1                                    | 30                  | 30                       |
| Nonresidential         | 1                                     | 30                  | 30                       | 2                                    | 446                 | 566                      |
| Commercial             | -                                     | -                   | -                        | 2                                    | 1,588               | 1,588                    |
| Total                  | 1                                     | 30                  | 30                       | 5                                    | 2,064               | 2,184                    |
| Totals                 | 12                                    | \$ 3,899            | \$ 4,165                 | 24                                   | \$ 10,618           | \$ 11,004                |

The following table provides the number of loans and leases modified in troubled debt restructurings during the previous 12 months which subsequently defaulted during the three and nine months ended September 30, 2013, as well as the recorded investments and unpaid principal balances as of September 30, 2013. Loans in default are those past due greater than 89 days.

| (Dollars in Thousands) | Three Months Ended September 30, 2013 |                     |                          | Nine Months Ended September 30, 2013 |                     |                          |
|------------------------|---------------------------------------|---------------------|--------------------------|--------------------------------------|---------------------|--------------------------|
|                        | Number of Loans                       | Recorded Investment | Unpaid Principal Balance | Number of Loans                      | Recorded Investment | Unpaid Principal Balance |
| Extended Maturity      |                                       |                     |                          |                                      |                     |                          |
| Real estate            |                                       |                     |                          |                                      |                     |                          |
| Nonresidential         | -                                     | \$ -                | \$ -                     | 1                                    | \$ 104              | \$ 104                   |
| Total                  | -                                     | -                   | -                        | 1                                    | 104                 | 104                      |
| Reduced Rate           |                                       |                     |                          |                                      |                     |                          |
| Real estate            |                                       |                     |                          |                                      |                     |                          |
| Residential            | -                                     | -                   | -                        | 1                                    | 171                 | 171                      |
| Nonresidential         | -                                     | -                   | -                        | 1                                    | 119                 | 119                      |
| Total                  | -                                     | -                   | -                        | 2                                    | 290                 | 290                      |
| Totals                 | -                                     | \$ -                | \$ -                     | 3                                    | \$ 394              | \$ 394                   |

The following table provides the number of loans and leases modified in troubled debt restructurings during the previous 12 months which subsequently defaulted during the three and nine months ended September 30, 2012, as well as the recorded investments and unpaid principal balances as of September 30, 2012. Loans in default are those past due greater than 89 days.

| (Dollars in Thousands) | Three Months Ended September 30, 2012 |                     |                          | Nine Months Ended September 30, 2012 |                     |                          |
|------------------------|---------------------------------------|---------------------|--------------------------|--------------------------------------|---------------------|--------------------------|
|                        | Number of Loans                       | Recorded Investment | Unpaid Principal Balance | Number of Loans                      | Recorded Investment | Unpaid Principal Balance |
| Extended maturity      |                                       |                     |                          |                                      |                     |                          |
| Real estate            |                                       |                     |                          |                                      |                     |                          |
| Construction           | 1                                     | \$ 496              | \$ 514                   | 4                                    | \$ 1,969            | \$ 1,987                 |
| Residential            | 5                                     | 841                 | 842                      | 7                                    | 1,873               | 1,874                    |
| Nonresidential         | -                                     | -                   | -                        | 1                                    | 110                 | 110                      |
| Commercial             | -                                     | -                   | -                        | 1                                    | 222                 | 222                      |
| Consumer and other     | -                                     | -                   | -                        | 1                                    | 23                  | 23                       |

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|                    |   |          |          |    |          |          |
|--------------------|---|----------|----------|----|----------|----------|
| Total              | 6 | 1,337    | 1,356    | 14 | 4,197    | 4,216    |
| Reduced Rate       |   |          |          |    |          |          |
| Real estate        |   |          |          |    |          |          |
| Residential        | - | -        | -        | 2  | 471      | 591      |
| Nonresidential     | - | -        | -        | 1  | 16       | 16       |
| Commercial         | - | -        | -        | 1  | 237      | 237      |
| Consumer and other | - | -        | -        | 1  | 4        | 4        |
| Total              | - | -        | -        | 5  | 728      | 848      |
| Totals             | 6 | \$ 1,337 | \$ 1,356 | 19 | \$ 4,925 | \$ 5,064 |

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All loans modified in TDRs are evaluated for impairment. The nature and extent of impairment of TDRs, including those which have experienced a subsequent default, are considered in determining an appropriate level of allowance for credit losses.

### Credit Indicators

Loans are categorized into risk categories based on relevant information about the ability of borrowers to service their debt, including: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The following definitions are utilized for risk ratings, which are consistent with the definitions used in supervisory guidance:

**Special Mention** - Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard** - Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful** - Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans.

As of September 30, 2013, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

| (Dollars in Thousands) | Real Estate Loans |              |             |            | Non-Residential | Total Real Estate Loans | Commercial | Consumer and Other |
|------------------------|-------------------|--------------|-------------|------------|-----------------|-------------------------|------------|--------------------|
|                        | Total             | Construction | Residential |            |                 |                         |            |                    |
| Pass                   | \$ 185,172        | \$ 15,886    | \$ 54,685   | \$ 79,799  | \$ 150,370      | \$ 24,366               | \$ 10,436  |                    |
| Special mention        | 32,624            | 9,334        | 6,101       | 16,271     | 31,706          | 855                     | 63         |                    |
| Substandard            | 13,297            | 763          | 3,698       | 7,215      | 11,676          | 1,526                   | 95         |                    |
| Doubtful               | -                 | -            | -           | -          | -               | -                       | -          |                    |
| Totals                 | \$ 231,093        | \$ 25,983    | \$ 64,484   | \$ 103,285 | \$ 193,752      | \$ 26,747               | \$ 10,594  |                    |

As of December 31, 2012, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

| (Dollars in Thousands) | Real Estate Loans |              |             |           | Non-Residential | Total Real Estate Loans | Commercial | Consumer and Other |
|------------------------|-------------------|--------------|-------------|-----------|-----------------|-------------------------|------------|--------------------|
|                        | Total             | Construction | Residential |           |                 |                         |            |                    |
| Pass                   | \$ 200,723        | \$ 19,871    | \$ 54,280   | \$ 90,871 | \$ 165,022      | \$ 26,407               | \$ 9,294   |                    |
|                        | 29,371            | 7,931        | 6,534       | 14,421    | 28,886          | 423                     | 62         |                    |

|                    |            |           |           |            |            |           |          |
|--------------------|------------|-----------|-----------|------------|------------|-----------|----------|
| Special<br>mention |            |           |           |            |            |           |          |
| Substandard        | 30,163     | 4,183     | 6,421     | 17,018     | 27,622     | 2,426     | 115      |
| Doubtful           | -          | -         | -         | -          | -          | -         | -        |
| Totals             | \$ 260,257 | \$ 31,985 | \$ 67,235 | \$ 122,310 | \$ 221,530 | \$ 29,256 | \$ 9,471 |

The Company enters into financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist of commitments to extend credit and standby letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. A commitment involves, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The Company's exposure to credit loss in the event of nonperformance by the other parties to the instrument is represented by the contractual notional amount of the instrument. Since certain commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company uses the same credit policies in making commitments to extend credit as it does for on-balance-sheet instruments. Letters of credit are conditional commitments issued to guarantee a customer's performance to a third party and have essentially the same credit risk as other lending facilities.

Collateral held for commitments to extend credit and standby letters of credit varies but may include accounts receivable, inventory, property, plant, equipment, and income-producing commercial properties.

The following table summarizes the Company's off-balance sheet financial instruments as of September 30, 2013 and December 31, 2012 whose contract amounts represent credit risk:

|                              | September 30,<br>2013 | December 31,<br>2012 |
|------------------------------|-----------------------|----------------------|
| Commitments to extend credit | \$ 36,506,437         | \$ 28,919,003        |
| Standby letters of credit    | 83,000                | 8,000                |

### **Note 6 Other Real Estate Owned**

Transactions in other real estate owned for the nine months ended September 30, 2013 and year ended December 31, 2012 are summarized below:

|                   | September 30,<br>2013 | December 31,<br>2012 |
|-------------------|-----------------------|----------------------|
| Beginning balance | \$ 15,289,991         | \$ 22,135,921        |
| Additions         | 4,602,690             | 6,596,760            |
| Sales             | (4,574,990)           | (12,251,603)         |
| Write downs       | (1,403,712)           | (1,191,087)          |
| Ending balance    | \$ 13,913,979         | \$ 15,289,991        |

The Company recognized a net loss of \$331,626 and \$109,516 on the sale of other real estate owned for the nine months ended September 30, 2013 and 2012, respectively.

Other real estate owned expense for the nine months ended September 30, 2013 and 2012 was \$2,738,692 and \$1,766,182, respectively, which includes gains and losses on sales.

### **Note 7 Shareholders' Equity**

**Common Stock** The following is a summary of the changes in common shares outstanding for the nine months ended September 30, 2013 and 2012.

|  | Nine Months Ended<br>September 30,<br>2013 | 2012      |
|--|--|-----------|
| Common shares outstanding at beginning of the period   | 4,094,861                                  | 4,084,400 |
| Conversion of Series C preferred stock to common stock | 470,829                                    | -         |
| Issuance of common stock                               | 550  | 770       |
| Issuance of non-vested restricted shares               | 1,245                                      | 13,627    |
| Forfeiture of restricted shares                        | (835)                                      | (2,023)   |
| Common shares outstanding at end of the period         | 4,566,650                                  | 4,096,774 |

**Preferred Stock** - Beginning with the payment date of December 1, 2011, the Company deferred dividend payments on its Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the "Series A Shares"), and Series B (the "Series B Shares"). Although the Company may defer dividend payments, the dividend is a cumulative dividend and failure to pay dividends for six dividend periods triggered board appointment rights for the holder of these shares. Since the

Company has not paid the dividend on its Series A and Series B shares for more than six quarterly periods, the holders of the Company's Series A and Series B shares currently have the right to appoint up to two individuals to the Company's board of directors. To date, the right to appoint directors has not been exercised by the holders.

On March 1, 2013, the United States Department of the Treasury (the "Treasury"), the initial holder of all 15,349 shares of the Series A Shares, and all 767 shares of the Series B Shares, announced that it had auctioned the securities in a private transaction with unaffiliated third-party investors. The Company received no proceeds from the transaction; however, it incurred \$169,291 of auction-related expenses which were charged against the initial proceeds from the sale of the preferred stock reflected in the accounts for each series of stock. The clearing prices for the Series A Shares and the Series B Shares were \$679.61 per share and \$822.61, respectively. Both series have a liquidation preference of \$1,000 per share. The closing of the private sale occurred on March 11, 2013.

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The sale of the securities had no effect on their terms, including the Company's obligation to satisfy accrued and unpaid dividends (aggregating approximately \$1.7 million) prior to payment of any dividend or other distribution to holders of pari passu or junior stock and its common stock, and an increase in the dividend rate on the Series A Shares from 5% to 9% on May 15, 2014. Further, the sale of the securities by the Treasury is not expected to have any effect on the Company's capital, financial condition or results of operations. However, the Company generally will not be subject to certain executive compensation and corporate governance requirements to which it was subject while Treasury held the securities.

On July 31, 2013 (the "Mandatory Conversion Date"), 2,293 shares of the Company's 7% Cumulative Mandatorily Convertible Series C Preferred Stock (the "Series C Shares") converted automatically to 470,829 shares of common stock pursuant to the terms of the Company's articles of incorporation, as amended to create the Series C Shares. On the Mandatory Conversion Date, each Series C Share was automatically converted into the number of shares of common stock obtained by dividing the initial purchase price per share of \$1,000, plus the amount of accrued but unpaid dividends per share, by \$5.563, which was the Company's tangible common equity per share as of June 30, 2013. A de minimis amount of cash was also paid to each holder of Series C Shares to avoid the issuance of fractional shares as result of the conversion.

### **Note 8 Income Taxes**

The income tax benefit related to the Company's pretax loss for the three and nine months ended September 30, 2013 was offset by the increase of an equal amount in the valuation allowance related to its deferred tax assets. Likewise, the income tax expense related to the pretax income for the three and nine months ended September 30, 2012 was offset by a reversal of an equal amount of the Company's valuation allowance related to its deferred tax assets. Therefore, no income tax provision was recorded for the three and nine months ended September 30, 2013 and 2012 respectively.

### **Note 9 Net Income (Loss) Per Share**

Net income (loss) available to common shareholders represents net income (loss) adjusted for preferred dividends including dividends declared, accretions of discounts and amortization of premiums on preferred stock issuances and cumulative dividends related to the current dividend period that have not been declared as of period end. All potential dilutive common share equivalents were deemed to be anti-dilutive for the three and nine months ended September 30, 2013, due to the net loss available to common shareholders.

The following is a summary of the net income (loss) per common share calculations for the three months and nine months ended September 30, 2013 and 2012.

|   | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |              |
|---|-------------------------------------|------------|------------------------------------|--------------|
|   | 2013                                | 2012       | 2013                               | 2012         |
| Net income (loss) available to common shareholders    |                                     |            |                                    |              |
| Net income (loss)                                     | \$ (2,469,901)                      | \$ 676,410 | \$ (2,651,556)                     | \$ 1,134,728 |
| Preferred stock dividends                             | 254,449                             | 249,248    | 752,944                            | 747,743      |
| Deemed dividends on preferred stock resulting from    |                                     |            |                                    |              |
| net accretion of discount and amortization of premium | 44,876                              | 44,876     | 133,164                            | 133,652      |
| Net income (loss) available to common shareholders    | \$ (2,769,226)                      | \$ 382,286 | \$ (3,537,664)                     | \$ 253,333   |



## Basic net income (loss) per common share:

|  |                |            |                |            |
|--|----------------|------------|----------------|------------|
| Net income (loss) available to common shareholders | \$ (2,769,226) | \$ 382,286 | \$ (3,537,664) | \$ 253,333 |
| Average common shares outstanding - basic          | 4,413,119      | 4,096,774  | 4,202,251      | 4,093,148  |
| Basic net income (loss) per share                  | \$ (0.63)      | \$ 0.09    | \$ (0.84)      | \$ 0.06    |

## Diluted net income (loss) per common share:

|  |                |            |                |            |
|--|----------------|------------|----------------|------------|
| Net income (loss) available to common shareholders | \$ (2,769,226) | \$ 382,286 | \$ (3,537,664) | \$ 253,333 |
| Average common shares outstanding basic            | 4,413,119      | 4,096,774  | 4,202,251      | 4,093,148  |
| Dilutive potential common shares                   | -              | 184,325    | -              | 197,150    |
| Average common shares outstanding - diluted        | 4,413,119      | 4,281,099  | 4,202,251      | 4,290,298  |
| Diluted income (loss) per share                    | \$ (0.63)      | \$ 0.09    | \$ (0.84)      | \$ 0.06    |

### **Note 10 - Equity Incentive Plan**

On January 19, 2006, the Company adopted the 2006 Equity Incentive Plan, which provides for the granting of dividend equivalent rights options, performance unit awards, phantom shares, stock appreciation rights and stock awards, each of which are subject to such conditions based upon continued employment, passage of time or satisfaction of performance criteria or other criteria as permitted by the plan. The plan, as amended on September 17, 2010, allows the Company to award, subject to approval by the Board of Directors, up to 950,000 shares of stock, to officers, employees, and directors, consultants and service providers of the Company or its affiliates. Awards may be granted for a term of up to ten years from the effective date of grant. Under this Plan, our Board of Directors has sole discretion as to the exercise date of any awards granted. The per-share exercise price of incentive stock option awards may not be less than the market value of a share of common stock on the date the award is granted. Any awards that expire unexercised or are canceled become available for re-issuance.

The Company can issue the restricted shares as of the grant date either by the issuance of share certificate(s) evidencing restricted shares or by documenting the issuance in uncertificated or book entry form on the Company's stock records. Except as provided by the Plan, the employee does not have the right to make or permit to exist any transfer or hypothecation of any restricted shares. When restricted shares vest, the employee must either pay the Company within two business days the amount of all tax withholding obligations imposed on the Company or make an election pursuant to Section 83(b) of the Internal Revenue Code to pay taxes at grant date.

Restricted shares may be subject to one or more objective employment, performance or other forfeiture conditions established by the Plan Committee at the time of grant. The restricted shares will not vest unless the Company's retained earnings at the end of the fiscal quarter preceding the third anniversary of the restricted share award date are greater than the award value of the restricted shares. Any shares of restricted stock that are forfeited will again become available for issuance under the Plan. An employee or director has the right to vote the shares of restricted stock after grant until they are forfeited or vested. Compensation cost for restricted stock is equal to the market value of the shares at the date of the award and is amortized to compensation expense over the vesting period. Dividends, if any, will be paid on awarded but unvested stock.

During the nine months ended September 30, 2013 and 2012 the Company issued 1,245 and 13,627 shares, respectively, of restricted stock under the Plan. The shares issued in 2013 and 2012 cliff vest in three years and are fully vested in 2016 and 2015, respectively, subject to meeting the performance criteria of the Plan. The weighted-average fair value of restricted stock issued during the nine months ended September 30, 2013 and 2012 was \$1.76 and \$1.05 per share, respectively. Compensation cost associated with the issuance for 2013 and 2012 was \$2,191 and \$14,308, respectively, to be amortized over three years. During the first nine months of 2013 and 2012, 835 and 2,023 shares respectively, were forfeited having a weighted average price of \$3.50 and \$3.18, respectively. Deferred compensation expense of \$82,657 and \$152,101, relating to restricted stock, was amortized to income during the nine months ended September 30, 2013 and 2012, respectively.

The 2006 Equity Incentive Plan allows for the issuance of Stock Appreciation Rights ("SARs"). The SARs entitle the participant to receive the excess of (1) the market value of a specified or determinable number of shares of the stock at the exercise date over the fair value at grant date or (2) a specified or determinable price which may not in any event be less than the fair market value of the stock at the time of the award. Upon exercise, the Company can elect to settle the awards using either Company stock or cash. The shares start vesting after five years and vest at 20% per year until fully vested. Compensation cost for SARs is amortized to compensation expense over the vesting period.

During the first quarter of 2012, the Board of Directors cancelled all 84,334 SARs that were outstanding at December 31, 2011. Holders of these SARs were given cash and restricted stock totaling \$37,500 in exchange for the cancellation. The cancellation resulted in the removal of all accrued SARs expense and related unrecognized compensation costs. For the year ended December 31, 2012, net income of \$337,153 was recognized as a result of the

cancellation. No SARs were issued during 2012 or during the first nine months of 2013.

**Note 11 Fair Value Measurements**

Generally accepted accounting principles (“GAAP”) provide a framework for measuring and disclosing fair value that requires disclosures about the fair value of assets and liabilities recognized in the balance sheet, whether the measurements are made on a recurring basis (for example, available-for-sale investment securities) or on a nonrecurring basis (for example, impaired loans).

Fair value is defined as the exchange in price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. GAAP also establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

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The Company utilizes fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. Securities available-for-sale are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of the lower of cost or market accounting or the writing down of individual assets.

The following methods and assumptions were used to estimate the fair value of significant financial instruments:

### **Fair Value Hierarchy**

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine the fair value. These levels are:

**Level 1** - Valuation is based upon quoted prices for identical instruments traded in active markets.

**Level 2** - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

**Level 3** - Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of option pricing models, discounted cash flow models and similar techniques.

### **Assets Recorded at Fair Value on a Recurring Basis**

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value.

**Securities Available-for-Sale** - Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange such as the New York Stock Exchange, Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

**Loans** - The Company does not record loans at fair value on a recurring basis, however, from time to time, a loan is considered impaired and an allowance for loan loss is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan are considered impaired. Once a loan is identified as individually impaired, management measures impairment. The fair value of impaired loans is estimated using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring a specific allowance represent loans for which the fair value of expected repayments or collateral exceed the recorded investment in such loans. At September 30, 2013 and December 31, 2012, substantially all of the impaired loans were evaluated based upon the fair value of the collateral. Impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the loan as nonrecurring Level 3.

***Mortgage Loans Held for Sale*** - The fair value of loans held for sale is estimated based upon binding contracts and quotes from third party investors resulting in a Level 2 classification.

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**Other Real Estate Owned** - Foreclosed assets are adjusted to fair value upon transfer of the loans to other real estate owned. Real estate acquired in settlement of loans is recorded initially at estimated fair value of the property less estimated selling costs at the date of foreclosure. The initial recorded value may be subsequently reduced by additional allowances, which are charges to earnings if the estimated fair value of the property less estimated selling costs declines below the initial recorded value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3.

The tables below present the balances of assets and liabilities measured at fair value on a recurring basis by level within the hierarchy at September 30, 2013 and December 31, 2012.

|                                    | Total         | Level 1 | Level 2       | Level 3 |
|------------------------------------|---------------|---------|---------------|---------|
| September 30, 2013                 |               |         |               |         |
| Available-for-sale securities:     |               |         |               |         |
| U.S. Government-sponsored agencies | \$ 7,144,732  | \$ -    | \$ 7,144,732  | \$ -    |
| Municipals                         | 3,159,965     | -       | 3,159,965     | -       |
| Corporate bonds                    | 2,802,780     | -       | 2,802,780     | -       |
| Mortgage-backed securities         | 38,106,236    | -       | 38,106,236    | -       |
| Equity security                    | 30,000        | -       | 30,000        | -       |
|                                    | 51,243,713    | -       | 51,243,713    | -       |
| Mortgage loans held for sale (1)   | 825,704       | -       | 825,704       | -       |
|                                    | \$ 52,069,417 | \$ -    | \$ 52,069,417 | \$ -    |

(1) Carried at the lower of cost or market.

|                                    | Total         | Level 1 | Level 2       | Level 3 |
|------------------------------------|---------------|---------|---------------|---------|
| December 31, 2012                  |               |         |               |         |
| Available-for-sale securities:     |               |         |               |         |
| U.S. Government-sponsored agencies | \$ 8,109,028  | \$ -    | \$ 8,109,028  | \$ -    |
| Mortgage-backed securities         | 51,956,484    | -       | 51,956,484    | -       |
| Equity security                    | 5,500         | -       | 5,500         | -       |
|                                    | 60,071,012    | -       | 60,071,012    | -       |
| Mortgage loans held for sale (1)   | 5,621,860     | -       | 5,621,860     | -       |
|                                    | \$ 65,692,872 | \$ -    | \$ 65,692,872 | \$ -    |

(1) Carried at the lower of cost or market.

There were no liabilities measured at fair value on a recurring basis at September 30, 2013 and December 31, 2012.

#### **Assets Recorded at Fair Value on a Nonrecurring Basis**

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following table presents the assets and liabilities measured at fair value on a nonrecurring basis at September 30, 2013 and December 31, 2012, aggregated by level in the fair value hierarchy within which those measurements fall.

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|  | Total         | Level 1 | Level 2 | Level 3       |
|--|---------------|---------|---------|---------------|
| September 30, 2013                             |               |         |         |               |
| Collateral-dependent impaired loans receivable | \$ 11,977,786 | \$ -    | \$ -    | \$ 11,977,786 |
| Other real estate owned                        | 13,913,979    | -       | -       | 13,913,979    |
| Total assets at fair value                     | \$ 25,891,765 | \$ -    | \$ -    | \$ 25,891,765 |
| December 31, 2012                              |               |         |         |               |
| Collateral-dependent impaired loans receivable | \$ 18,951,232 | \$ -    | \$ -    | \$ 18,951,232 |
| Other real estate owned                        | 15,289,991    | -       | -       | 15,289,991    |
| Total assets at fair value                     | \$ 34,241,223 | \$ -    | \$ -    | \$ 34,241,223 |

There were no liabilities measured at fair value on a nonrecurring basis at September 30, 2013 and December 31, 2012.

For level 3 assets measured at fair value on a non-recurring basis as of September 30, 2013 and December 31, 2012, the significant unobservable inputs in the fair value measurements were as follows:

|  | Valuation Technique | Significant Unobservable Inputs                  | General Range |   |
|--|---------------------|--|---------------|---|
| Collateral-dependant impaired loans receivable | Appraised Value     | Collateral discounts                             | 0-10          | % |
| Other real estate owned                        | Appraised Value     | Collateral discounts and estimated costs to sell | 0-10          | % |

### Disclosures about Fair Value of Financial Instruments

The following describes the valuation methodologies used by the Company for estimating fair value of financial instruments not recorded at fair value in the balance sheet on a recurring or nonrecurring basis:

**Cash and Due from Banks and Interest-bearing Deposits with Other Banks**- The carrying amount is a reasonable estimate of fair value.

**Time Deposits in other Banks** - The carrying amount is a reasonable estimate of fair value.

**Nonmarketable Equity Securities** - The carrying amount of nonmarketable equity securities is a reasonable estimate of fair value since no ready market exists for these securities.

**Loans Receivable** For certain categories of loans, such as variable rate loans which are repriced frequently and have no significant change in credit risk, fair values are based on the carrying amounts. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

**Deposits**- The fair value of demand deposits, savings, and money market accounts is the amount payable on demand at the reporting date. The fair values of certificates of deposit are estimated using a discounted cash flow calculation that applies current interest rates to a schedule of aggregated expected maturities.

**Securities Sold Under Agreements to Repurchase** - The carrying amount is a reasonable estimate of fair value because these instruments typically have terms of one day.

**Advances From Federal Home Loan Bank** - The fair values of fixed rate borrowings are estimated using a discounted cash flow calculation that applies the Company's current borrowing rate from the Federal Home Loan Bank. The carrying amounts of variable rate borrowings are reasonable estimates of fair value because they can be repriced frequently.

**Junior Subordinated Debentures** - The carrying value of the junior subordinated debentures approximates their fair value since they were issued at a floating rate.

**Accrued Interest Receivable and Payable** - The carrying value of these instruments is a reasonable estimate of fair value.

**Off-Balance Sheet Financial Instruments** - Fair values of off-balance sheet lending commitments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.



The following presents the carrying amount, fair value, and placement in the fair value hierarchy of the Company's financial instruments as of September 30, 2013 and December 31, 2012. This table excludes financial instruments for which the carrying amount approximates fair value. For short-term financial assets such as cash and cash equivalents, the carrying amount is a reasonable estimate of fair value due to the relatively short time between the origination of the instrument and its expected realization. For financial liabilities such as noninterest-bearing demand, interest-bearing demand, and savings deposits, the carrying amount is a reasonable estimate of fair value due to these products having no stated maturity.

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|                                      |                |                | Fair Value Measurements |                |                |
|--------------------------------------|----------------|----------------|-------------------------|----------------|----------------|
|                                      |                |                | Quoted                  |                |                |
|                                      |                |                | Prices in               |                |                |
|                                      |                |                | Active Markets          |                |                |
|                                      |                |                | for Identical           | Other          | Significant    |
|                                      |                |                | Assets or               | Observable     | Unobservable   |
|                                      |                |                | Liabilities             | Inputs         | Inputs         |
|                                      | Carrying       | Fair           | (Level 1)               | (Level 2)      | (Level 3)      |
|                                      | Amount         | Value          |                         |                |                |
| September 30, 2013                   |                |                |                         |                |                |
| Financial Assets:                    |                |                |                         |                |                |
| Loans receivable                     | \$ 231,093,043 | \$ 233,541,000 | \$ -                    | \$ -           | \$ 233,541,000 |
| Financial Liabilities:               |                |                |                         |                |                |
| Certificates of deposit              | \$ 93,185,715  | \$ 93,783,000  | \$ -                    | \$ 93,783,000  | \$ -           |
| Advances from Federal Home Loan Bank | 11,000,000     | 11,033,000     | -                       | 11,033,000     | -              |
| December 31, 2012                    |                |                |                         |                |                |
| Financial Assets:                    |                |                |                         |                |                |
| Loans receivable                     | \$ 260,257,334 | \$ 258,758,000 | \$ -                    | \$ -           | \$ 258,758,000 |
| Financial Liabilities:               |                |                |                         |                |                |
| Certificates of deposit              | \$ 144,690,932 | \$ 146,539,000 | \$ -                    | \$ 146,539,000 | \$ -           |
| Advances from Federal Home Loan Bank | 11,000,000     | 11,077,000     | -                       | 11,077,000     | -              |

**Note 12 - Subsequent Events**

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Unrecognized subsequent events are events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date. Management has reviewed events occurring through the date the financial statements were issued and no subsequent events have occurred that require accrual or disclosure.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The following discussion reviews our results of operations and assesses our financial condition as of and for the periods indicated. You should read the following discussion and analysis in conjunction with the accompanying consolidated financial statements. The commentary should be read in conjunction with the discussion of forward-looking statements, the financial statements and the related notes and the other statistical information included in this report.

### **Cautionary Note Regarding Forward-Looking Statements**

The statements contained in this report on Form 10-Q that are not historical facts are forward-looking statements subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. We caution readers of this report that such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from those expressed or implied by such forward-looking statements.

Although we believe that our expectations of future performance are based on reasonable assumptions within the bounds of our knowledge of our business and operations, there can be no assurance that actual results will not differ materially from our expectations.

These forward-looking statements involve risks and uncertainties and may not be realized due to a variety of factors, including, but not limited to the following:

- deterioration in the financial condition of borrowers resulting in significant increases in loan losses and provisions for those losses;

- changes in loan underwriting, credit review or loss reserve policies associated with economic conditions, examination conclusions, or regulatory developments;

- the failure of assumptions underlying the establishment of reserves for possible loan losses;

- changes in political and economic conditions, including the political and economic effects of the current economic downturn and other major developments, including the ongoing war on terrorism, continued tensions in the Middle East, and the ongoing economic challenges facing the European Union;

- changes in financial market conditions, either internationally, nationally or locally in areas in which the Company conducts its operations, including, without limitation, reduced rates of business formation and growth, commercial and residential real estate development, and real estate prices;

- the Company's ability to comply with any requirements imposed on it or the Bank by their respective regulators, and the potential negative consequences that may result;

- the impacts of renewed regulatory scrutiny on consumer protection and compliance led by the newly-created Consumer Finance Protection Bureau;

- fluctuations in markets for equity, fixed-income, commercial paper and other securities, which could affect availability, market liquidity levels, and pricing;

- governmental monetary and fiscal policies, including the undetermined effects of the Federal Reserve's "Quantitative Easing" program, as well as other legislative and regulatory changes;

changes in capital standards and asset risk-weighting included in promulgated rules to implement the so-called “Basel III” accords;

the risks of changes in interest rates or an unprecedented period of record-low interest rates on the level and composition of deposits, loan demand and the values of loan collateral, securities and interest sensitive assets and liabilities; and

the effects of competition from other commercial banks, thrifts, mortgage banking firms, consumer finance companies, credit unions, securities brokerage firms, insurance companies, money market and other mutual funds and other financial institutions operating in our market area and elsewhere, including institutions operating regionally, nationally and internationally, together with such competitors offering banking products and services by mail, telephone and the Internet.

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Forward-looking statements speak only as of the date on which they are made. We undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made to reflect the occurrence of unanticipated events.

## **Overview**

The following discussion describes our results of operations for the three and nine months ended September 30, 2013 as compared to the three and nine months ended September 30, 2012 and also analyzes our financial condition as of September 30, 2013 as compared to December 31, 2012.

Like most community bank holding companies, we derive the majority of our income from interest received on our loans and investments. Our primary source of funds for making these loans and investments is our deposits, on which we pay interest. Consequently, one of the key measures of our success is our amount of net interest income, or the difference between the income on our interest-earning assets, such as loans and investments, and the expense on our interest-bearing liabilities, such as deposits and borrowings. Another key measure is the spread between the yield we earn on these interest-earning assets and the rate we pay on our interest-bearing liabilities, which is called our net interest spread.

Due to risks inherent in all loans, we maintain an allowance for loan losses to absorb probable losses on existing loans that may become uncollectible. We maintain this allowance by charging a provision for loan losses against our operating earnings for each period. We have included a detailed discussion of this process, as well as several tables describing our allowance for loan losses.

In addition to earning interest on our loans and investments, we earn income through fees and other charges to our customers. We have also included a discussion of the various components of this non-interest income, as well as our non-interest expense.

The following discussion and analysis also identifies significant factors that have affected our financial position and operating results during the periods included in the accompanying financial statements. We encourage you to read this discussion and analysis in conjunction with our financial statements and the other statistical information included in our filings with the SEC.

## **Critical Accounting Policies**

We have adopted various accounting policies, which govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Our significant accounting policies are described in the notes to the consolidated financial statements at December 31, 2012 as filed on our annual report on Form 10-K. Certain accounting policies involve significant judgments and assumptions we have made, which have a material impact on the carrying value of certain assets and liabilities. We consider these accounting policies to be critical accounting policies. The judgments and assumptions we use are based on the historical experience and other factors, which we believe to be reasonable under the circumstances. Because of the nature of our judgments and assumptions, actual results could differ from these judgments and estimates which could have a major impact on our carrying values of assets and liabilities and our results of operations.

We believe the allowance for loan losses is a critical accounting policy that requires the most significant judgments and estimates used in preparation of our consolidated financial statements. Refer to the portion of this discussion that addresses our allowance for loan losses for a description of our processes and methodology for determining our allowance for loan losses.

## **Recent Developments**

During the third quarter of 2013, the Company executed a sale of adversely classified loans that had a book value of \$3,197,096 to a third party buyer for \$2,297,275 in cash consideration (the "Loan Sale"). As a result of the loan sale, the Company incurred a charge off of \$899,821, which reflects the reduced value of the loans as represented by the sales price, versus the value of the loans as recorded on the Company's books. The loans included in this sale were risk-rated substandard with no short-term resolutions available. Additional factors reviewed in the decision to sell these loans included the probability of loss, the amount of management time required on each loan, legal collection processes, as well as deferred maintenance cost associated with the repair of the underlying collateral and the marketing timeframe for the properties.

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We continue to review opportunities to reduce the level of classified assets and to reduce exposure to higher-risk assets; as such, we may conduct further loan sales in the future.

Additional information relating to the terms and conditions of the Series C Shares, including provisions relating to the Conversion, can be found in the Company's Current Report on Form 8-K, filed with the U.S. Securities and Exchange Commission on May 29, 2010.

### **Regulatory Matters**

Following an examination of First Reliance Bank ("the Bank") by the Federal Deposit Insurance Corporation (the "FDIC") during the first quarter of 2010, the Bank's Board of Directors agreed to enter into a Memorandum of Understanding (the "Bank MOU") with the FDIC and South Carolina Commissioner of Banks (the "SC State Board") that became effective August 19, 2010. Among other things, the Bank MOU provides for the Bank to (i) review and formulate objectives relative to liquidity and growth, including a reduction in reliance on volatile liabilities, (ii) formulate plans for the reduction and improvement in adversely classified assets, (iii) maintain a Tier 1 leverage capital ratio of 8% and continue to be "well capitalized" for regulatory purposes, (iv) continue to maintain an adequate allowance for loan and lease losses, (v) not pay any dividend to the Bank's parent holding company without the approval of the regulators, (vi) review officer performance and consider additional staffing needs, and (vii) provide progress reports and submit various other information to the regulators.

In addition, on the basis of the same examination by the FDIC and the SC State Board, the Federal Reserve Bank of Richmond (the "Federal Reserve Bank") requested that the Company enter into a separate Memorandum of Understanding, which the Company entered into in December 2010 (the "Company MOU"). While this agreement provides for many of the same measures suggested by the Memorandum already in place for the Bank, the Company MOU requires that the Company seek pre-approval from the Federal Reserve Bank prior to the declaration or payment of dividends or other interest payments relating to its securities. As a result, until the Company is no longer subject to the Company MOU, it will be required to seek regulatory approval prior to paying scheduled dividends on its preferred stock and on its trust preferred securities, including the Series A and Series B Shares. This provision will also apply to the Company's common stock, although to date, the Company has not elected to pay dividends on its shares of common stock.

The Federal Reserve Bank approved the scheduled payment of dividends on the Company's preferred stock and interest payments on the Company's trust preferred securities for the first three quarters of 2011; however, the Federal Reserve did not approve the Company's request to pay dividends and interest payments relating to its outstanding classes of preferred stock and trust preferred securities due and payable in the third quarter of 2011, and such consent has not been granted thereafter, largely out of deference to the Federal Reserve's policy statement on dividends.

A policy statement published by the Board of Governors of the Federal Reserve System indicates that, as a general matter, it believes the board of directors of a bank holding company should eliminate, defer, or significantly reduce the company's dividends if:

- the company's net income available to shareholders for the preceding four quarters is not sufficient to fully fund the dividends;
- the prospective rate of earnings retention is not consistent with the company's capital needs and overall current and prospective financial condition; or
- the company will not meet, or is in danger of not meeting, its minimum regulatory capital adequacy ratios.

The policy statement notes that a failure to do so could result in a supervisory finding that the organization is operating in an unsafe and unsound manner. We believe that the criteria noted above will be heavily weighted by the Federal Reserve in evaluating any future request by the Company to pay dividends on its Series A Shares and the Series B Shares and interest on its outstanding trust preferred securities. Accordingly, we do not anticipate submitting further approval requests until such time as each of the stated criteria has been met or there are other compelling reasons to believe such a request, if submitted, would be approved.

In response to these regulatory matters, the Bank and the Company have taken various actions designed to improve our lending procedures, nonperforming assets, liquidity and capital position and other conditions related to our operations, which are more fully described in turn as part of this discussion. We believe that the successful completion of these initiatives, and the continued improvement of the local economy of the communities we serve, will result in full compliance with our regulatory obligations with the FDIC, the SC State Board and the Federal Reserve Bank and position us well for stability and growth over the long term.

### **Effect of Economic Trends**

Economic conditions, competition and federal monetary and fiscal policies also affect financial institutions. Lending activities are also influenced by regional and local economic factors, such as housing supply and demand, competition among lenders, customer preferences and levels of personal income and savings in our primary market area.



## Results of Operations

For the three months ended September 30, 2013 we incurred a net loss available to common shareholders of \$2,769,226, or a basic and diluted loss per common share of \$0.63 compared to realizing net income available to common shareholders of \$382,286, or a basic and diluted income per common share of \$0.09 for the three months ended September 30, 2012. Our operating results for the three months ended September 30, 2013 were negatively impacted by the reduction of \$744,004 in our net interest income, and the reduction of \$1,271,754 in our noninterest income. Additionally, the operating results for the three months ended September 30, 2013 were negatively impacted by the net increase of \$871,700 in noninterest expenses, which includes a significant write-down in the value of our other real estate owned, and the increase of \$258,853 in our provision for loan losses. The increase in the provision reflects a one-time charge-off of \$899,821 associated with the Loan Sale. See “Management’s Discussion and Analysis of Financial Condition and Results of Operation – Income Statement Review” for a detailed discussion of each of these items.

We incurred a net loss available to common shareholders of \$3,537,664, or a basic and diluted loss per common share of \$0.84, for the nine months ended September 30, 2013. For the nine months ended September 30, 2012, we realized net income available to common shareholders of \$253,333, or a basic and diluted income per common share of \$0.06. Comparing the first nine months of 2013 with those of 2012, we experienced a reduction of \$3,790,997 in operating results. This reduction is primarily attributable to the \$2,015,481 decline in net interest income and to the decline of \$2,043,828 in noninterest income. However, our operating results for the first nine months of 2013 were favorably impacted by the \$341,147 reduction in our provision for loan. See “Management’s Discussion and Analysis of Financial Condition and Results of Operation – Income Statement Review” for a detailed discussion of each of these items.

## Income Statement Review

### Net Interest Income

The largest component of our net income is net interest income, which is the difference between the income earned on assets and interest paid on deposits and on the borrowings used to support such assets. Net interest income is determined by the yields earned on our interest-earning assets and the rates paid on interest-bearing liabilities, the relative amounts of interest-earning assets and interest-bearing liabilities, and the degree of mismatch and the maturity and repricing characteristics of its interest-earning assets and interest-bearing liabilities. Total interest-earning assets yield less total interest-bearing liabilities rate represents our net interest rate spread.

Net interest income decreased \$744,004 or 19.83%, to \$3,008,565 for the three months ended September 30, 2013, from \$3,752,569 for the comparable period of 2012. Our net interest income for the nine months ended September 30, 2013 and 2012 was \$9,077,448 and \$11,092,929, respectively. This represents a decrease of \$2,015,481 or 18.17%. The decrease in both periods is due primarily to the significant reduction in the average volume of our loans, which are our highest yielding earning assets. While this reduction reflects, in part, the reduced balances of certain classified loans, it also reflects relatively weak loan demand in our core markets. The average volume of our loans was \$46,803,137 and \$42,839,937, lower for the three and nine months ended September 30, 2013, respectively, than they were for comparable 2012 periods.

For the three months ended September 30, 2013, average-earning assets totaled \$313,365,157 with an annualized average yield of 4.50% compared to \$396,609,932, and 4.81%, respectively, for the three months ended September 30, 2012. Average interest-bearing liabilities totaled \$265,812,505 with an annualized average cost of 0.82% for the three months ended September 30, 2013 compared to \$350,062,011 and 1.18%, respectively, for the three months ended September 30, 2012.

Average earning assets for the nine months ended September 30, 2013 and 2012 were \$335,896,069 and \$412,638,664, respectively, with an annualized average yield of 4.42% and 4.75% respectively. Average interest-bearing liabilities totaled \$287,544,924 and \$369,728,688 with an annualized average cost of 0.95% and 1.29% for the nine months ended September 30, 2013 and 2012, respectively.

Our net interest margin and net interest spread were 3.81% and 3.68%, respectively, for the three months ended September 30, 2013 compared to 3.76% and 3.63%, respectively, for the three months ended September 30, 2012. For the nine months ended September 30, 2013, our net interest margin and net interest spread were 3.61% and 3.47%, respectively compared to 3.59% and 3.46%, respectively for the comparable period of 2012.

Because loans often provide a higher yield than other types of earning assets, one of our goals is to maintain our loan portfolio as the largest component of total earning assets. Loans comprised 75.66% and 74.33% of average earning assets for the three and nine months ending September 30, 2013, respectively compared to 71.58% and 70.92%, respectively for the comparable period of 2012.

Loan interest income for the three and nine months ended September 30, 2013 was \$3,246,099 and \$10,090,301, respectively, compared to \$4,196,618 and \$12,699,918, respectively, for the comparable periods of 2012. The annualized average yield on loans was 5.43% and 5.40%, respectively, for the three and nine months ended September 30, 2013 compared to 5.88% and 5.80%, respectively, for the comparable 2012 periods. For the three and nine months ended September 30, 2013, compared to the three and nine months ended September 30, 2012, the average balances of our loans decreased \$46,803,137, or 16.49% and \$42,839,937, or 14.64%, respectively, primarily reflecting relatively weak loan demand in our core markets, as well as consistent reductions in the level of our non-performing assets. Our loan interest income for the three and nine months ended September 30, 2013, was negatively affected by the significant decrease in the average volume of our loans and a slow recovery in our local real estate markets. Additional information may be found in the "Rate/Volume Analysis" presented below.

Available-for-sale investment securities averaged \$51,708,168, or 16.50% of average earning assets, for the third quarter of 2013 compared to \$79,668,045, or 20.09% of average earning assets, for the third quarter of 2012. Available-for-sale investment securities averaged \$54,372,752 and 16.19% of average earning assets for the nine months ended September 30, 2013 compared to \$83,961,032 and 20.35% for the nine months ended September 30, 2012. Comparing the three and nine months ended September 30, 2013, to the comparable 2012 periods, the average balances of these securities was \$27,959,877 and \$29,588,280 lower, respectively. During the third quarter of 2012, we significantly reduced our portfolio of municipal securities because of our concerns about the deterioration in their market bond ratings and to lower the credit risk associated with our securities portfolio. For the three and nine months ended September 30, 2013, municipal securities averaged \$1,838,277 and \$619,493, respectively, compared to \$13,356,340 and \$17,358,424, respectively, for the comparable 2012 periods. It is our intention to invest primarily in U. S. Government-sponsored agency securities and mortgage-backed securities in the near future in order to avoid additional credit risk on relatively low yielding assets. Interest earned on available-for-sale securities amounted to \$289,905 and \$952,145 for the three and nine months ended September 30, 2013, respectively, compared to \$574,210 and \$1,879,332 respectively, for the same periods in 2012. The annualized average yield on available-for-sale investment securities was 2.22% and 2.87% for the third quarter of 2013 and 2012, respectively. The annualized average yield on available-for-sale investment securities was 2.34% and 2.99% for the nine months ended September 30, 2013 and 2012, respectively. The decrease in yield on our available-for-sale investment securities was caused, in part, by a historically flat yield curve for investment securities that has diminished returns available for this asset type.

Our average interest-bearing deposits were \$239,491,852 and \$322,060,860 for the third quarter of 2013 and 2012, respectively. This represented a decrease of \$82,569,008, or 25.64%. Our average interest-bearing deposits were \$261,251,687 and \$343,214,204 for the nine months ended September 30, 2013 and 2012, respectively. This represented a decrease of \$81,962,517, or 23.88%. Total interest paid on deposits for the three and nine months ended September 30, 2013 was \$425,729 and \$1,676,205, respectively, compared to \$911,213 and \$3,180,242, for the same periods of 2012. The annualized average cost of deposits was 0.70% and 1.13% for the three months ended September 30, 2013 and 2012, respectively. The annualized average cost of deposits was 0.86% and 1.24% for the nine months ended September 30, 2013 and 2012, respectively. As our loan demand declined, we concurrently lowered our rates paid for deposits, especially for time deposits, which is the primary reason why the volume of our average time deposits were 40.66% and 35.26% lower during the three and nine months ended September 30, 2013 than during the comparable 2012 periods.

The average balance of other interest-bearing liabilities was \$26,320,653 and \$28,001,151 for the three months ended September 30, 2013 and 2012, respectively. This represented a decrease of \$1,680,498, 6.00%. For the nine months ended September 30, 2013 and 2012, the average balance of other interest-bearing liabilities was \$26,292,237 and \$26,514,484, respectively. This represented a decrease of \$221,247, 0.83%. The decrease in both periods is mainly attributable to the \$2,000,000 reduction in our average borrowings from the Federal Home Loan Bank. With the diminished loan demand we experienced during the past year, we utilized fewer borrowings from the Federal Home Loan Bank and replaced them with securities sold under agreements to repurchase, which have a lower cost, to meet

our funding needs. For three and nine months ended September 30, 2013, the annualized average cost of borrowings from the Federal Home Loan Bank was 2.31% and 2.29%, respectively. Whereas the annualized average cost of securities sold under agreements to repurchase was 0.08% and 0.11%, for three and nine months ended September 30, 2013.

#### **Rate/Volume Analysis**

The following table sets forth, for the period indicated, certain information related to our average balance sheet and our average yields on assets and average costs of liabilities. Such yields are derived by dividing income or expense by the average balance of the corresponding assets or liabilities. Average balances have been derived from the daily balances throughout the periods indicated.

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**Three Months Ended September 30,**

| (Dollars in thousands)                      | Average Balances, Income and Expenses, and Rates |                 |             |                 |                 |             |                 |                 |             |
|---|--|-----------------|-------------|-----------------|-----------------|-------------|-----------------|-----------------|-------------|
|   | 2013   |                 |             | 2012            |                 |             | 2011            |                 |             |
|   | Average Balance                                  | Income/ Expense | Yield/ Rate | Average Balance | Income/ Expense | Yield/ Rate | Average Balance | Income/ Expense | Yield/ Rate |
| <b>Assets</b>                               |  |                 |             |                 |                 |             |                 |                 |             |
| <b>Earning assets:</b>                      |  |                 |             |                 |                 |             |                 |                 |             |
| Loans (1)                                   | \$ 237,106                                       | \$ 3,246        | \$ 5.43 %   | \$ 283,909      | \$ 4,197        | 5.88 %      | \$ 327,696      | \$ 5,038        | 6.17 %      |
| Securities, taxable                         | 49,870   | 273             | 2.17        | 66,312          | 446             | 2.68        | 68,323          | 532             | 3.12        |
| Securities, nontaxable                      | 1,838  | 17              | 3.67        | 13,356          | 128             | 3.82        | 26,722          | 276             | 4.15        |
| Other earning assets                        | 24,551   | 20              | 0.32        | 33,033          | 23              | 0.28        | 28,503          | 20              | 0.28        |
| Total earning assets                        | 313,365  | 3,556           | 4.50        | 396,610         | 4,794           | 4.81        | 451,244         | 5,866           | 5.21        |
| Non-earning assets:                         | 56,272   |                 |             | 56,829          |                 |             | 65,590          |                 |             |
| Total assets                                | \$ 369,637                                       |                 |             | \$ 453,439      |                 |             | \$ 516,834      |                 |             |
| <b>Liabilities and Shareholders' Equity</b> |  |                 |             |                 |                 |             |                 |                 |             |
| <b>Interest-bearing deposits:</b>           |  |                 |             |                 |                 |             |                 |                 |             |
| Transaction accounts                        | \$ 45,633  | \$ 13           | 0.11 %      | \$ 41,409       | \$ 15           | 0.15 %      | \$ 40,478       | \$ 43           | 0.43 %      |
| Savings and money market accounts           | 93,776   | 36              | 0.15        | 111,986         | 73              | 0.26        | 124,239         | 218             | 0.70        |
| Time deposits                               | 100,083  | 376             | 1.49        | 168,666         | 823             | 1.94        | 217,053         | 1,205           | 2.23        |
| Total interest-bearing deposits             | 239,492  | 425             | 0.70        | 322,061         | 911             | 1.13        | 381,770         | 1,466           | 1.54        |
| <b>Other interest-bearing liabilities:</b>  |  |                 |             |                 |                 |             |                 |                 |             |
| Federal Home Loan Bank bank borrowing       | 11,000   | 64              | 2.31        | 13,000          | 68              | 2.07        | 20,000          | 71              | 1.42        |
| Junior subordinated debentures              | 10,310   | 57              | 2.19        | 10,310          | 61              | 2.36        | 10,310          | 55              | 2.14        |
| Other                                       | 5,011  | 1               | 0.08        | 4,691           | 1               | 0.10        | 45              | -               | 0.00        |
| Total other interest-bearing liabilities    | 26,321   | 122             | 1.84        | 28,001          | 130             | 1.85        | 30,355          | 126             | 1.66        |
| Total interest-bearing liabilities          | 265,813  | 547             | 0.82        | 350,062         | 1,041           | 1.18        | 412,125         | 1,592           | 1.55        |
| Noninterest-bearing deposits                | 61,920   |                 |             | 57,833          |                 |             | 52,285          |                 |             |
| Other liabilities                           | 2,550  |                 |             | 3,240           |                 |             | 2,564           |                 |             |
| Shareholders' equity                        | 39,354   |                 |             | 42,304          |                 |             | 49,860          |                 |             |
| Total liabilities and equity                | \$ 369,637                                       |                 |             | \$ 453,439      |                 |             | \$ 516,834      |                 |             |
| Net interest income/interest spread         |  | \$ 3,009        | 3.68 %      |                 | \$ 3,753        | 3.63 %      |                 | \$ 4,274        | 3.66 %      |
| Net yield on earning assets                 |  |                 | 3.81 %      |                 |                 | 3.76 %      |                 |                 | 3.80 %      |

(1) Includes mortgage loans held for sale and nonaccruing loans

**Nine Months Ended September 30,**

| (Dollars in thousands)                      | Average Balances, Income and Expenses, and Rates |                |             |                   |                |             |                   |                |             |
|---|--|----------------|-------------|-------------------|----------------|-------------|-------------------|----------------|-------------|
|   | 2013   |                |             | 2012              |                |             | 2011              |                |             |
|   | Average Balance                                  | Income/Expense | Yield/Rate  | Average Balance   | Income/Expense | Yield/Rate  | Average Balance   | Income/Expense | Yield/Rate  |
| <b>Assets</b>                               |  |                |             |                   |                |             |                   |                |             |
| <b>Earning assets:</b>                      |  |                |             |                   |                |             |                   |                |             |
| Loans (1)                                   | \$ 249,806                                       | \$ 10,090      | 5.40 %      | \$ 292,645        | \$ 12,700      | 5.80 %      | \$ 337,594        | \$ 15,127      | 5.99 %      |
| Securities, taxable                         | 53,753   | 935            | 2.33        | 66,603            | 1,373          | 2.75        | 47,890            | 1,204          | 3.36        |
| Securities, nontaxable                      | 619  | 17             | 3.67        | 17,358            | 506            | 3.90        | 39,783            | 1,294          | 4.35        |
| Other earning assets                        | 31,718   | 73             | 0.31        | 36,033            | 81             | 0.30        | 32,516            | 75             | 0.31        |
| <b>Total earning assets</b>                 | <b>335,896</b>                                   | <b>11,115</b>  | <b>4.42</b> | <b>412,639</b>    | <b>14,660</b>  | <b>4.75</b> | <b>457,783</b>    | <b>17,700</b>  | <b>5.17</b> |
| Non earning assets:                         | 55,763   |                |             | 58,709            |                |             | 63,476            |                |             |
| <b>Total assets</b>                         | <b>\$ 391,659</b>                                |                |             | <b>\$ 471,348</b> |                |             | <b>\$ 521,259</b> |                |             |
| <b>Liabilities and Shareholders' Equity</b> |  |                |             |                   |                |             |                   |                |             |
| <b>Interest-bearing deposits:</b>           |  |                |             |                   |                |             |                   |                |             |
| Transaction accounts                        | \$ 44,249  | \$ 38          | 0.11 %      | \$ 41,966         | \$ 65          | 0.21 %      | \$ 38,425         | \$ 139         | 0.48 %      |
| Savings and money market accounts           | 97,160   | 135            | 0.19        | 116,145           | 282            | 0.32        | 119,634           | 690            | 0.77        |
| Time deposits                               | 119,843  | 1,503          | 1.68        | 185,104           | 2,833          | 2.04        | 233,306           | 4,034          | 2.31        |
| <b>Total interest-bearing deposits</b>      | <b>261,252</b>                                   | <b>1,676</b>   | <b>0.86</b> | <b>343,215</b>    | <b>3,180</b>   | <b>1.24</b> | <b>391,365</b>    | <b>4,863</b>   | <b>1.66</b> |

| (Dollars in thousands)                   | Average Balances, Income and Expenses, and Rates |                |            |                 |                |            |                 |                |            |
|--|--|----------------|------------|-----------------|----------------|------------|-----------------|----------------|------------|
|  | 2013   |                |            | 2012            |                |            | 2011            |                |            |
|  | Average Balance                                  | Income/Expense | Yield/Rate | Average Balance | Income/Expense | Yield/Rate | Average Balance | Income/Expense | Yield/Rate |
| Other interest-bearing liabilities:      |  |                |            |                 |                |            |                 |                |            |
| Federal Home Loan Bank bank borrowing    | 11,000   | 188            | 2.29       | 13,000          | 200            | 2.06       | 19,513          | 207            | 1.42       |
| Junior subordinated debentures           | 10,310   | 170            | 1.65       | 10,310          | 185            | 1.79       | 10,310          | (19)           | (0.25)     |
| Other                                    | 4,983  | 4              | 0.11       | 3,204           | 2              | 0.10       | 107             | -              | 1.00       |
| Total other interest-bearing liabilities | 26,293   | 362            | 1.84       | 26,514          | 387            | 1.95       | 29,930          | 188            | 0.84       |
| Total interest-bearing liabilities       | 287,545  | 2,038          | 0.95       | 369,729         | 3,567          | 1.29       | 421,295         | 5,051          | 1.60       |
| Noninterest-bearing deposits             | 61,433   |                |            | 56,774          |                |            | 48,949          |                |            |
| Other liabilities                        | 2,318  |                |            | 2,974           |                |            | 2,542           |                |            |
| Shareholders' equity                     | 40,363   |                |            | 41,871          |                |            | 48,473          |                |            |
| Total liabilities and equity             | \$ 391,659                                       |                |            | \$ 471,348      |                |            | \$ 521,259      |                |            |
| Net interest income/interest spread      |  | \$ 9,077       | 3.47 %     |                 | \$ 11,093      | 3.46 %     |                 | \$ 12,649      | 3.57 %     |
| Net yield on earning assets              |  |                | 3.61 %     |                 |                | 3.59 %     |                 |                | 3.69 %     |

(1) Includes mortgage loans held for sale and nonaccruing loans

Net interest income can be analyzed in terms of the impact of changing interest rates and changing volume. The following tables set forth the effect which the varying levels of interest-earning assets and interest-bearing liabilities and the applicable rates have had on changes in net interest income for the periods presented.

### Three Months Ended September 30,

| (Dollars in thousands)                | 2013 Compared to 2012                |          |          | 2012 Compared to 2011                |          |          |
|---------------------------------------|--------------------------------------|----------|----------|--------------------------------------|----------|----------|
|                                       | Due to increase (decrease) in Volume | Rate     | Total    | Due to increase (decrease) in Volume | Rate     | Total    |
| Interest income:                      |                                      |          |          |                                      |          |          |
| Loan                                  | \$ (650)                             | \$ (301) | \$ (951) | \$ (622)                             | \$ (219) | \$ (841) |
| Securities, taxable                   | (98)                                 | (75)     | (173)    | (15)                                 | (71)     | (86)     |
| Securities, tax exempt                | (106)                                | (5)      | (111)    | (128)                                | (20)     | (148)    |
| Other earning assets                  | (6)                                  | 3        | (3)      | 3                                    | -        | 3        |
| Total interest income                 | (860)                                | (378)    | (1,238)  | (762)                                | (310)    | (1,072)  |
| Interest expense:                     |                                      |          |          |                                      |          |          |
| Interest-bearing deposits             |                                      |          |          |                                      |          |          |
| Interest-bearing transaction accounts | 1                                    | (3)      | (2)      | 1                                    | (29)     | (28)     |

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|  |          |          |          |          |         |          |
|--|----------|----------|----------|----------|---------|----------|
| Savings and money market accounts        | (10)     | (27)     | (37)     | (20)     | (125)   | (145)    |
| Time deposits                            | (285)    | (162)    | (447)    | (241)    | (141)   | (382)    |
| Total interest-bearing deposits          | (294)    | (192)    | (486)    | (260)    | (295)   | (555)    |
| Other interest-bearing liabilities       |          |          |          |          |         |          |
| Federal Home Loan Bank borrowings        | (11)     | 7        | (4)      | (30)     | 27      | (3)      |
| Junior subordinated debentures           | -        | (4)      | (4)      | -        | 6       | 6        |
| Other                                    | -        | -        | -        | 1        | -       | 1        |
| Total other interest-bearing liabilities | (11)     | 3        | (8)      | (29)     | 33      | 4        |
| Total interest expense                   | (305)    | (189)    | (494)    | (289)    | (262)   | (551)    |
| Net interest income                      | \$ (555) | \$ (189) | \$ (744) | \$ (473) | \$ (48) | \$ (521) |

**Nine Months Ended September 30,**

| (Dollars in thousands) | 2013 Compared to 2012         |          |            | 2012 Compared to 2011         |          |            |
|------------------------|-------------------------------|----------|------------|-------------------------------|----------|------------|
|                        | Due to increase (decrease) in |          |            | Due to increase (decrease) in |          |            |
|                        | Volume                        | Rate     | Total      | Volume                        | Rate     | Total      |
| Interest income:       |                               |          |            |                               |          |            |
| Loans                  | \$ (1,774)                    | \$ (836) | \$ (2,610) | \$ (1,960)                    | \$ (467) | \$ (2,427) |
| Securities, taxable    | (244)                         | (194)    | (438)      | 414                           | (245)    | 169        |
| Securities, tax exempt | (461)                         | (28)     | (489)      | (663)                         | (125)    | (788)      |
| Other earning assets   | (11)                          | 3        | (8)        | 8                             | (2)      | 6          |
| Total interest income  | (2,490)                       | (1,055)  | (3,545)    | (2,201)                       | (839)    | (3,040)    |



| (Dollars in thousands)                   | 2013 Compared to 2012         |          |            | 2012 Compared to 2011         |          |            |
|--|-------------------------------|----------|------------|-------------------------------|----------|------------|
|  | Due to increase (decrease) in |          |            | Due to increase (decrease) in |          |            |
|  | Volume                        | Rate     | Total      | Volume                        | Rate     | Total      |
| Interest expense:                        |                               |          |            |                               |          |            |
| Interest-bearing deposits                |                               |          |            |                               |          |            |
| Interest-bearing transaction accounts    | \$ 4                          | \$ (31)  | \$ (27)    | \$ 12                         | \$ (86)  | \$ (74)    |
| Savings and money market accounts        | (42)                          | (105)    | (147)      | (19)                          | (389)    | (408)      |
| Time deposits                            | (887)                         | (443)    | (1,330)    | (767)                         | (434)    | (1,201)    |
| Total interest-bearing deposits          | (925)                         | (579)    | (1,504)    | (774)                         | (909)    | (1,683)    |
| Other interest-bearing liabilities       |                               |          |            |                               |          |            |
| Federal Home Loan Bank borrowings        | (33)                          | 21       | (12)       | (82)                          | 75       | (7)        |
| Junior subordinated debentures           | -                             | (15)     | (15)       | -                             | 204      | 204        |
| Other                                    | 1                             | 1        | 2          | 2                             | 0        | 2          |
| Total other interest-bearing liabilities | (32)                          | 7        | (25)       | (80)                          | 279      | 199        |
| Total interest expense                   | (957)                         | (572)    | (1,529)    | (854)                         | (630)    | (1,484)    |
| Net interest income                      | \$ (1,533)                    | \$ (483) | \$ (2,016) | \$ (1,347)                    | \$ (209) | \$ (1,556) |

### Provision and Allowance for Loan Losses

We have developed policies and procedures for evaluating the overall quality of our credit portfolio and the timely identification of potential problem credits. On a quarterly basis, our Board of Directors reviews and approves the appropriate level for the allowance for loan losses based upon management's recommendations, the results of our internal monitoring and reporting system, and an analysis of economic conditions in our market. The objective of management has been to fund the allowance for loan losses at a level greater than or equal to our internal risk measurement system for loan risk.

Additions to the allowance for loan losses, which are expensed as the provision for loan losses on our statement of operations, are made periodically to maintain the allowance at an appropriate level based on management's analysis of the potential risk in the loan portfolio. Loan losses and recoveries are charged or credited directly to the allowance. The amount of the provision is a function of the level of loans outstanding, the level of nonperforming loans, historical loan loss experience, the amount of loan losses actually charged against the reserve during a given period, and current and anticipated economic conditions.

The allowance represents an amount which management believes will be adequate to absorb inherent losses on existing loans that may become uncollectible. Our judgment as to the adequacy of the allowance for loan losses is based on a number of assumptions about future events, which we believe to be reasonable, but which may or may not prove to be accurate. Our determination of the allowance for loan losses is based on regular evaluations of the collectability of loans, including consideration of factors such as the balance of impaired loans, the quality, mix, and size of our overall loan portfolio, economic conditions that may affect the borrower's ability to repay, the amount and quality of collateral securing the loans, our historical loan loss experience, and a review of specific problem loans. We also consider subjective issues such as changes in our lending policies and procedures, changes in the local and national economy, changes in volume or type of credits, changes in the volume or severity of problem loans, quality of loan review and board of director oversight, concentrations of credit, and peer group comparisons.

More specifically, in determining our allowance for loan losses, we regularly review loans for specific and impaired reserves based on the appropriate impairment assessment methodology. Pooled reserves are determined using historical loss trends measured over a four-quarter average applied to risk rated loans grouped by Federal Financial Institutions Examination Council (“FFIEC”) call code and segmented by impairment status. The pooled reserves are calculated by applying the appropriate historical loss ratio to the loan categories. Impaired loans greater than a minimum threshold established by management are excluded from this analysis. The sum of all such amounts determines our pooled reserves. We have shortened the period over which we review historical losses from eight quarters to four in response to industry trends and conditions; the shorter loss history window is more in line with our peer group and tracks more closely the unusual market volatility of the past several years, making the provision estimate more responsive to current economic conditions. The historical loss factors utilized in our model have been updated as of the end of the third quarter 2013 to reflect losses realized through the end of second quarter 2013.

As we mention above, we track our portfolio and analyze loans grouped by FFIEC call code categories. The first step in this process is to risk grade each loan in the portfolio based on one common set of parameters. These parameters include items like debt-to-worth ratio, liquidity of the borrower, net worth, experience in a particular field and other factors such as underwriting exceptions. Weight is also given to the relative strength of any guarantors on the loan.

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After risk grading each loan, we then segment the portfolio by FFIEC call code groupings, separating out substandard and impaired loans. The remaining loans are grouped into “performing loan pools.” The loss history for each performing loan pool is measured over a specific period of time to create a loss factor. The relevant look back period is determined by management, regulatory guidance, and current market events. The loss factor is then applied to the pool balance and the reserve per pool calculated. Loans deemed to be substandard but not impaired are segregated and a loss factor is applied to this pool as well. Loans are segmented based upon sizes as smaller impaired loans are pooled and a loss factor applied, while larger impaired loans are assessed individually using the appropriate impairment measuring methodology. Finally, five qualitative factors are utilized to assess economic and other trends not currently reflected in the loss history. These factors include concentration of credit across the portfolio, the experience level of management and staff, effects of changes in risk selection and underwriting practice, industry conditions and the current economic and business environment. A quantitative value is assigned to each of the five factors, which is then applied to the performing loan pools. Negative trends in the loan portfolio increase the quantitative values assigned to each of the qualitative factors and, therefore, increase the reserve. For example, as general economic and business conditions decline, this qualitative factor’s quantitative value will increase, which will increase the reserve requirement for this factor. Similarly, positive trends in the loan portfolio, such as improvement in general economic and business conditions, will decrease the quantitative value assigned to this qualitative factor, thereby decreasing the reserve requirement for this factor. These factors are reviewed and updated by our management committee on a regular basis to arrive at a consensus for our qualitative adjustments.

Periodically, we adjust the amount of the allowance based on changing circumstances. We recognize loan losses to the allowance and add subsequent recoveries back to the allowance for loan losses. In addition, on a quarterly basis, we informally compare our allowance for loan losses to various peer institutions; however, we recognize that allowances will vary, as financial institutions are unique in the make-up of their loan portfolios and customers, which necessarily creates different risk profiles and risk weighting of qualitative factors for the institutions. We would only consider further adjustments to our allowance for loan losses based on this peer review if our allowance was significantly different from our peer group. To date, we have not made any such adjustment. There can be no assurance that charge-offs of loans in future periods will not exceed the allowance for loan losses as estimated at any point in time or that provisions for loan losses will not be significant to a particular accounting period, especially considering the overall economic weakness in many of our market areas due to a slow recovery from the recent downturn.

Various regulatory agencies review our allowance for loan losses through their periodic examinations, and they may require additions to the allowance for loan losses based on their judgment and assumptions about the economic condition of our market and the loan portfolio at the time of their examinations. Our losses will undoubtedly vary from our estimates, and it is possible that charge-offs in future periods will exceed the allowance for loan losses as estimated at any point in time.

As of September 30, 2013 and 2012, the allowance for loan losses was \$2,899,368 and \$4,341,422, respectively, a decrease of \$1,442,054, or 33.22%, from the 2012 allowance, which reflects the significant reduction in all categories of our problem loans. As a percentage of total loans, the allowance for loan losses was 1.25% and 1.58% at September 30, 2013 and 2012, respectively. See the discussion regarding the provision expense and “Activity in the Allowance for Loan Losses” below for additional information regarding our asset quality and loan portfolio.

The provision for loan losses was \$609,808 for both the third quarter and first nine months of 2013 compared to \$350,955 and \$950,955, respectively, for the same periods of 2012. The increase in the provision for the third quarter of 2013 is attributable to having to replenish the allowance for loan losses because of our net charge-offs for the quarter were \$1,225,323. Included in our third quarter net-charge-offs is a charge of \$899,821 from the bulk sale of adversely classified loans that had a book value of \$3,197,096, with the charge-off reflecting the difference between the sales price and our book value for the loans. These loans were risk rated substandard with no short-term resolutions available. We continue to review opportunities to reduce the level of classified assets and to reduce exposure to higher-risk assets; as such, we may conduct further loan sales in the future. See the discussion regarding

the “Activity in the Allowance for Loan Losses” below for additional information regarding our asset quality and loan portfolio.

**We believe the allowance for loan losses at September 30, 2013, is adequate to meet potential loan losses inherent in the loan portfolio and, as described earlier, we maintain the flexibility to adjust the allowance to respond to short-term and long-term trends in our local economy that are reflected in our loan portfolio.**

#### **Noninterest Income**

For the three and nine months ended September 30, 2013, noninterest income decreased \$1,271,754 and \$2,043,828, or 51.86% and 37.44%, respectively.

As a result of selling fewer available-for-sale securities during the quarter and nine months ended September 30, 2013, as compared to the comparable 2012 periods, the realized gain on the sales of available-for-sale securities was \$1,298,627 and \$1,772,497 lower, respectively.

Other non-interest income for the quarters ended September 30, 2013 and 2012 was \$82,617 and \$57,544, respectively. Comparing the nine months ended September 30, 2013 with the comparable 2012 period, our other non-interest income was \$241,861 lower. This decline is mainly due to a recovery of previously incurred expenses of \$210,320 received during the second quarter of 2012, and to a one-time gain of \$119,328 on the sale of a participation loan during the first quarter of 2012.

### **Noninterest Expense**

For the quarter ended September 30, 2013, noninterest expense totaled \$6,049,238 which is \$871,700, or 16.84%, higher than our noninterest expense for the quarter ended September 30, 2012. For the nine months ended September 30, 2013 and 2012, noninterest expense totaled \$14,533,791 and \$14,465,669, respectively, an increase of \$68,122, or 0.47% for 2013 compared to 2012.

The expense for salaries and benefits was \$1,939,545 and \$1,975,606 for the third quarters of 2013 and 2012, respectively, a decrease of \$36,061, or 1.83%. For the nine months ended September 30, 2013 and 2012, salaries and benefits were \$5,845,209 and \$5,771,871, respectively, an increase of \$73,338. During the first quarter of 2012, we recognized a \$337,153 reduction in this expense category as the result of canceling all stock appreciation rights outstanding at December 31, 2011. This reduction was offset by customary salaries and benefits increases.

Occupancy, furniture and equipment expense for the third quarters of 2013 and 2012 was \$826,201 and \$706,950, respectively, an increase of \$119,251. This increase is due to the credits we received in the third quarter of 2012 for service issues relating to our data processing. For the nine months of 2013 and 2012, occupancy, furniture and equipment expense was \$2,032,190 and \$2,192,147, respectively, a decrease of \$159,957. This decrease is due to the outsourcing of our data processing and servers to a vendor during the latter part of 2012.

Other operating expenses increased \$788,510 from \$2,494,982 for the third quarter of 2012 to \$3,283,492 for the third quarter of 2013. Other operating expenses for the nine months ended September 30, 2013, were \$154,741 higher than they were for the comparable 2012 period. For the nine months ended September 30, 2013 and 2012, other operating expenses were \$6,656,392 and \$6,501,651, respectively. The following explains significant changes in this expense category for both periods.

1. OREO expenses for the third of quarter of 2013 and for the nine months ended September 30, 2013, were \$1,508,344 and \$972,509 higher than the comparable 2012 periods. Expenses related to OREO include maintenance costs, marketing costs, property taxes, and other professional services. During the third quarter of 2013, based on our analysis of the value of our OREO, we wrote down the values of certain properties by \$1,403,712, whereas no similar write downs were required for the third quarter of 2012. Write downs were \$551,523 higher for the nine months ended September 30, 2013 than they were for the comparable 2012 period.
2. The cost of our Federal Deposit Insurance Corporation insurance assessments for the three and nine months ended September 30, 2013, declined \$80,811 and \$205,830, respectively, from the comparable 2012 periods. The decline in both periods is primarily attributable to a significant reduction in our deposits. From September 30, 2012 to September 30, 2013, our total deposits declined by \$68,145,954, or 18.70%, largely because of the 76.80% decline in our time deposits, which bear the highest interest rate we pay for deposits.
3. During the first quarter of 2013, we recorded a \$70,000 impairment loss on an investment in an illiquid equity security issued by another financial institution that was purchased for \$100,000. At September 30, 2013, this security, with a carrying value of \$30,000, is included in available-for-sale securities. While we believe there will be no further impairment, there is no assurance that the carrying value of this security will be realized in the future. There were no impairment losses during the third quarter of 2013 or during the nine months ended September 30, 2012.

We believe the allowance for loan losses at September 30, 2013, is adequate to meet potential loan losses inherent

4. Mortgage loan expenses for the third of quarter of 2013 and for the nine months ended September 30, 2013, were \$779,437 and \$754,037 lower than the comparable 2012 periods. The decrease in both periods is primarily attributable to the significant reduction in our expenses relating to the repurchasing of previously sold mortgage loans.

### **Income Taxes**

The income tax benefit related to the Company's pretax loss for the three and nine months ended September 30, 2013 was offset by the increase of an equal amount in the valuation allowance related to its deferred tax assets. Likewise, the income tax expense related to the pretax income for the comparable 2012 periods was offset by a reversal of an equal amount of the Company's valuation allowance related to its deferred tax assets. Therefore, no income tax provision was recorded for the three and nine months ended September 30, 2013 and 2012 respectively.

## Balance Sheet Review

### General

At September 30, 2013, we had total assets of \$361.8 million, consisting principally of \$231.1 million in loans, \$52.3 million in investment securities, \$25.8 million in cash and due from banks, and \$13.9 million in other real estate owned. Our liabilities at September 30, 2013, totaled \$324.5 million, which consisted principally of \$296.2 million in deposits, \$11.0 million in FHLB advances, and \$15.2 million in other borrowings. At September 30, 2013, our shareholders' equity was \$37.3 million.

At December 31, 2012, we had total assets of \$418.3 million, consisting principally of \$260.3 million in loans, \$61.4 million in investments, \$38.1 million in cash and due from banks, and \$15.2 million in other real estate owned. Our liabilities at December 31, 2012 totaled \$377.1 million, consisting principally of \$349.3 million in deposits, \$11.0 million in FHLB advances, and \$14.7 million in other borrowings. At December 31, 2012, our shareholders' equity was \$41.2 million.

### Investment Securities

The investment securities portfolio, which is also a component of our total earning assets, consists of securities available-for-sale and nonmarketable equity securities.

**Securities available-for-sale** - At September 30, 2013, our investment in available-for-sale securities was \$51,243,713. This is \$8,827,299, or 14.69%, lower than our investment of \$60,071,012 in available-for-sale securities at December 31, 2012.

The amortized costs and the fair value of our securities available-for-sale at September 30, 2013 and December 31, 2012 are shown in the following table.

|                                   | September 30, 2013 |                      | December 31, 2012 |                      |
|-----------------------------------|--------------------|----------------------|-------------------|----------------------|
|                                   | Amortized Cost     | Estimated Fair Value | Amortized Cost    | Estimated Fair Value |
| U.S Government-sponsored agencies | \$ 7,213,758       | \$ 7,144,732         | \$ 7,591,892      | \$ 8,109,028         |
| Municipals                        | 3,166,424          | 3,159,965            | -                 | -                    |
| Corporate bonds                   | 2,760,261          | 2,802,780            | -                 | -                    |
| Mortgage-backed securities        | 37,591,353         | 38,106,236           | 50,197,908        | 51,956,484           |
| Equity security                   | 30,000             | 30,000               | 100,000           | 5,500                |
| Total                             | \$ 50,761,796      | \$ 51,243,713        | \$ 57,889,800     | \$ 60,071,012        |

At September 30, 2013, there were no securities that had been in a loss position for twelve months or more. However, during the first quarter of 2013 we determined that our equity investment of \$100,000 in a local community bank was other-than-temporarily impaired. Based on industry analyst reports and market trading prices, it was determined that the estimated fair market value of this investment was \$30,000. Consequently, an impairment loss of \$70,000 was recognized. While we do not intend to sell this security in the near future, and it is more likely than not that we will not be required to sell it, there is no assurance that the carrying value of this security will be realized in the future.

### Securities Available-for-Sale Maturity Distribution and Yields

Contractual maturities and yields on our available-for-sale securities at September 30, 2013 are shown in the following table. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

We believe the allowance for loan losses at September 30, 2013, is adequate to meet potential loan losses inherent

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| (Dollars in thousands)            | Amount    | Yield |   |
|-----------------------------------|-----------|-------|---|
| Due after ten years               |           |       |   |
| U.S Government-sponsored agencies | \$ 7,144  | 3.23  | % |
| Municipals                        | 3,160     | 4.20  |   |
| Corporate bonds                   | 2,803     | 0.57  |   |
| Total securities (1)              | \$ 13,107 | 2.85  | % |

(1) Excludes mortgage-backed securities totaling \$38,106,236 with a yield of 3.12% and equity security of \$30,000.



**Nonmarketable Equity Securities** Nonmarketable equity securities are recorded at their original cost since no ready market exists for these securities. At September 30, 2013 and December 31, 2012, nonmarketable equity securities consisted of Federal Home Loan Bank and Community Bankers Bank stock, which are recorded at their original cost of \$996,900 and \$58,100, respectively and \$1,239,300 and \$58,100, respectively. These securities are held primarily as a pre-requisite for accessing liquidity sources provided by the issuers of these securities.

## Loans

Loans, including loans held for sale, are the largest category of earning assets and typically provide higher yields than the other types of earning assets. Associated with the higher loan yields are the inherent credit and liquidity risks that we attempt to control and counterbalance. Loans averaged \$249,805,558 during the first nine months ended September 30, 2013 compared to \$292,645,495 during the nine months ended September 30, 2012, a decrease of \$42,839,937, or 14.64%. At September 30, 2013, total loans were \$231,918,747 compared to \$265,879,194 at December 31, 2012, a decrease of \$33,960,447, or 12.77%. Excluding loans held for sale, loans were \$231,093,043 at September 30, 2013, compared to \$260,257,334 at December 31, 2012, which equated to a decrease of \$29,164,291, or 11.21%. During the first nine months of 2013 we charged off loans totaling \$2,273,922, including \$899,821 related to the Loan Sale, and foreclosed on loans totaling \$4,602,690, whereby the loan balances were transferred to other real estate owned. The remainder of this decrease is the result of the economic downturn in our markets that has caused the volume of new loan customers and average loan balances carried by current customers to decrease.

The following table summarizes the composition of our loan portfolio September 30, 2013 and December 31, 2012.

|                               | September 30,<br>2013 | % of<br>Total |      | December 31,<br>2012 | % of<br>Total |   |
|-------------------------------|-----------------------|---------------|------|----------------------|---------------|---|
| Mortgage loans on real estate |                       |               |      |                      |               |   |
| Construction                  | \$ 25,983,333         | 11.24         | % \$ | 31,985,532           | 12.29         | % |
| Residential 1-4 family        | 34,619,592            | 14.98         |      | 35,091,846           | 13.48         |   |
| Multifamily                   | 4,460,305             | 1.93          |      | 5,563,043            | 2.14          |   |
| Second mortgages              | 4,361,528             | 1.89          |      | 4,077,692            | 1.56          |   |
| Equity lines of credit        | 21,042,326            | 9.12          |      | 22,502,339           | 8.65          |   |
| Total residential             | 64,483,751            | 27.92         |      | 67,234,920           | 25.83         |   |
| Nonresidential                | 103,285,343           | 44.69         |      | 122,309,917          | 47.00         |   |
| Total real estate loans       | 193,752,427           | 83.85         |      | 221,530,369          | 85.12         |   |
| Commercial and industrial     | 26,747,037            | 11.57         |      | 29,255,564           | 11.24         |   |
| Consumer                      | 10,521,865            | 4.55          |      | 9,304,913            | 3.58          |   |
| Other, net                    | 71,714                | 0.03          |      | 166,488              | 0.06          |   |
| Total loans                   |                       |               |      |                      |               |   |

We believe the allowance for loan losses at September 30, 2013, is adequate to meet potential loan losses inherent