

Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

QUANTUM GROUP INC /FL  
Form 10QSB  
March 17, 2005

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE PERIOD ENDED: January 31, 2005

COMMISSION FILE NUMBER: 000-31727

THE QUANTUM GROUP, INC.

-----  
(Exact name of registrant as specified in its charter)

NEVADA

20-0774748

-----  
State or other jurisdiction of  
incorporation or organization)

-----  
(IRS Employer  
Identification No.)

3460 Fairlane Farms Road, Suite 4, Wellington, Florida 33414

-----  
(Address, including zip code, of principal executive offices)

(561) 798-9800

-----  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all documents and reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filings for the past 90 days. YES  NO

APPLICABLE ONLY TO CORPORATE ISSUERS:

As of March 7, 2005 the number of the Company's shares of par value \$.001 common stock outstanding was 19,325,829.

INDEX

Part I - FINANCIAL INFORMATION

Item 1 - Financial Statements-Unaudited

Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

Condensed Balance Sheet	3
Condensed Statements of Operations	4
Condensed Statement of Changes in Deficiency in Assets	5
Condensed Statements of Cash Flows	6
Notes to Condensed Financial Statements	7
Item 2- Management's Discussion and Analysis of Financial Condition And Results of Operations	11
Item 3- Controls and Procedures	13
PART II - OTHER INFORMATION	13
SIGNATURES	14

2

PART I

ITEM 1. FINANCIAL INFORMATION.

The Quantum Group, Inc.  
Balance Sheet  
(A Development Stage Enterprise)  
January 31, 2005  
(unaudited)

ASSETS

Current assets:	
Cash	\$ 29,143
	-----
Total current assets	29,143
Property and equipment, net of accumulated depreciation of \$10,547	131,908
Goodwill	23,500
Other assets	42,265
	-----
Total assets	\$ 226,816
	=====

LIABILITIES AND SHAREHOLDERS' DEFICIT

Current liabilities:	
Accounts payable and accrued liabilities	\$ 372,412
Accrued payroll	596,109
Notes payable and accrued interest - shareholder	238,174
	-----
Total current liabilities	1,206,695

Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

Capital Lease Obligation	6,029
	-----
Total Liabilities	1,212,724
Commitments and contingencies	
Deficiency in assets accumulated during development stage	(985,908)
	-----
Total liabilities and deficiency in assets	\$ 226,816
	=====

See accompanying notes to condensed financial statements

3

The Quantum Group, Inc.  
Statement of Operations  
( A Development Stage Enterprise)  
For the Periods Ended January 31, 2005 and 2004  
(unaudited)

	For the period ended		For the pe
	-----	-----	July 24,
	January 31, 2005	January 31, 2004	(inception
	-----	-----	January 31
	-----	-----	-----
Interest Expense	\$ 9,685	\$ 9,356	\$ 80,
Other Expenses	412,219	146,178	1,921,
	-----	-----	-----
Expenses Representing Net Loss	\$ 421,904	\$ 155,534	\$2,002,
	=====	=====	=====
Basic and diluted (loss) per common share	\$ (0.02)	\$ (0.05)	
	=====	=====	
Weighted average number of common shares outstanding	18,605,995	3,320,889	
	=====	=====	

See accompanying notes to condensed financial statements

4

## Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

The Quantum Group, Inc.  
Statement of Changes in Deficiency in Assets Accumulated  
During the Development Stage  
October 31, 2004

	Preferred Stock par value \$.001 per share 30,000,000 authorized		Common Stock par value \$.001 per share 170,000,000 authorized	
	# of shares	Amount	# of Shares	Amount
Balance at 10-31-01	--	--	2,700,000	2,700
Net (loss)	--	--	--	--
Balance at 10/31/02	--	--	2,700,000	2,700
Merger with TPII	--	--	510,885	511
Sale of common stock for cash	--	--	86,000	86
Deferred compensation-stock options	--	--	--	--
Deferred compensation-stock grants	--	--	--	--
Amortization of deferred comp	--	--	--	--
Net (loss)	--	--	--	--
Balance at 10/31/03	--	--	3,296,885	3,297
Sale of common stock	--	--	1,188,122	1,188
Conversion of note payable	--	--	300,000	300
Issuance of stock - stk grants	--	--	197,269	197
Amortization of deferred compensation	--	--	--	--
Stock based compensation	--	--	25,000	25
Merger - Renaissance Health Systems, Inc.	100,000	100	9,300,000	9,300
Merger - Quantum Medical Technologies, Inc.	100,000	100	4,000,000	4,000
Deferred compensation-stock grants	--	--	--	--
Grant of stock options	--	--	--	--
Net (loss)	--	--	--	--
Balance at 10/31/04	200,000	\$200	18,307,276	\$18,307
Sale of common stock	--	--	917,778	917
Issuance of stock - stk grants	--	--	36,775	37
Stock based compensation	--	--	6,500	6
Stock issued in lieu of cash	--	--	57,500	58
Amortization of deferred compensation	--	--	--	--
Deferred compensation-stock grants	--	--	--	--
Deferred compensation-stock options	--	--	--	--
Net (loss)	--	--	--	--
Balance at 1/31/05	200,000	\$200	19,325,829	\$19,325

[RESTUBBED]

Allocated Shares for Deferred Compensation	Accumulated Deficit	Total Equity
-----	-----	-----

Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

Balance at 10-31-01	--	(127,576)	(107,576)
Net (loss)	--	(86,400)	(86,400)
	-----	-----	-----
Balance at 10/31/02	--	(213,976)	(193,976)
Merger with TPII	--	--	(120,852)
Sale of common stock for cash	--	--	65,000
Deferred compensation-stock options	--	--	--
Deferred compensation-stock grants	\$ 327,150	--	--
Amortization of deferred comp	--	--	3,458
Net (loss)	--	(246,555)	(246,555)
	-----	-----	-----
Balance at 10/31/03	327,150	(460,531)	(429,925)
Sale of common stock	--	--	277,878
Conversion of note payable	--	--	165,000
Issuance of stock - stk grants	(172,748)	--	172,748
Amortization of deferred compensation	--	--	83,975
Stock based compensation	--	--	23,500
Merger - Renaissance Health Systems, Inc.	--	--	9,400
Merger - Quantum Medical Technologies, Inc.	--	--	4,100
Deferred compensation-stock grants	45,950	--	--
Grant of stock options	--	--	--
Net (loss)	--	\$(1,119,986)	(1,119,986)
	-----	-----	-----
Balance at 10/31/04	\$ 200,352	\$(1,580,517)	\$ (876,310)
	=====	=====	=====
Sale of common stock	--	--	227,851
Issuance of stock - stk grants	(31,234)	--	31,234
Stock based compensation	--	--	3,055
Stock issued in lieu of cash	--	--	29,326
Amortization of deferred compensation	--	--	20,840
Deferred compensation-stock grants	26,512	--	--
Deferred compensation-stock options	--	--	--
Net (loss)	--	(421,904)	(421,904)
	-----	-----	-----
Balance at 1/31/05	\$ 195,630	\$(2,002,421)	\$ (985,908)
	=====	=====	=====

See accompanying notes to condensed financial statements

5

The Quantum Group, Inc.  
(A Development Stage Enterprise)  
Statements of Cash Flow  
For the Periods Ended January 31, 2005 and 2004

Three Months  
ended  
January 31, 2005

Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

OPERATING ACTIVITIES	
Net (loss)	\$ (421,904)
	-----
Adjustments to reconcile net loss to net cash used in operating activities:	
Depreciation	3,588
Amortization of deferred compensation	20,840
Issuance of stock for compensation	63,613
Loss on conversion of debt to common stock	--
Changes in operating assets and liabilities:	
Increase in other assets	(29,014)
Increase in accounts payable and accrued liabilities	232,642
	-----
Total adjustments	291,669
	-----
Net cash used in operating activities	(130,235)
INVESTING ACTIVITIES	
Purchase of property and equipment	(83,040)
Investment in related companies	--
	-----
Net cash used in investing activities	(83,040)
	-----
FINANCING ACTIVITIES	
Proceeds (repayments) on notes payable	(20,647)
Proceeds from issuance of common stock	227,853
Repayments on capital lease obligation	(756)
	-----
Net cash provided by financing activities	206,450
	-----
Net increase (decrease) in cash	(6,825)
Cash at beginning of period	35,968
	-----
Cash at end of period	\$ 29,143
	=====
Supplemental disclosures of cash flow information:	
Cash paid during the period for interest	\$ 5,071
Supplemental disclosures of non-cash investing and financing activities:	
Assumption of Liabilities of Transform Pack International, Inc. Common stock and preferred stock issued in connection with acquisitions	\$ --
Capital lease obligations incurred on purchases of equipment	\$ --
Conversion of convertible note into common stock	\$ --

See accompanying notes to condensed financial statements.

## Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

THE QUANTUM GROUP, INC.

(A DEVELOPMENT STAGE ENTERPRISE)

NOTES TO CONDENSED FINANCIAL STATEMENTS - (UNAUDITED)

JANUARY 31, 2005

### NOTE 1: DESCRIPTION OF COMPANY

On May 28, 2003, Transform Pack International, Inc. (the "Company") merged with Quantum HIPAA Consulting, Inc ("Quantum"). On January 30, 2004, the shareholders of the Company approved the reincorporation of the Company under the name of The Quantum Group, Inc. ("TQGI"). The shareholders approved a 1 for 10 reverse stock split. The Company is a development stage company with no current revenues. The Company's business model is to become a provider of services to the healthcare industry in three complementary areas: outsourcing administrative responsibilities for physicians, Managed Care Organizations, healthcare facilities and physician associations; developing new technologies for the healthcare delivery system; and providing healthcare services to consumers.

#### Basis of Presentation

The condensed financial statements of The Quantum Group, Inc. (the "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and Regulation S-B. Accordingly, they do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. The accompanying condensed financial statements of the Company are unaudited. However, in the opinion of management, they include all adjustments necessary for a fair presentation of financial position, results of operations and cash flows. All adjustments made during the three months ended January 31, 2005, were of a normal, recurring nature. The amounts presented for the three months ended January 31, 2005, are not necessarily indicative of the results to be expected for any other interim period or for the entire fiscal year. Additional information is contained in the Annual Report on Form 10-KSB of the Company for the year ended October 31, 2004, which should be read in conjunction with this quarterly report.

#### Going Concern

The Company has no revenues to date. Since its inception, the Company has been dependent upon the receipt of capital investment to fund its continuing activities. In addition to the normal risks associated with a new business venture, there can be no assurance that the Company's business plan will be successfully executed. The Company's ability to execute its business model will depend on its ability to obtain additional financing and achieve a profitable level of operations. There can be no assurance that sufficient financing will be obtained. Nor can any assurance be made that the Company will generate substantial revenues or that the business operations will prove to be profitable. These conditions raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments that might result from the outcome of these uncertainties.

### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Cash Equivalents

The Company considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents. At January 31, 2005 there were no cash equivalents.

## Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

THE QUANTUM GROUP, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)  
NOTES TO CONDENSED FINANCIAL STATEMENTS - (UNAUDITED)  
JANUARY 31, 2005

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Property and Equipment

Furniture and equipment are stated at cost. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets, which range from three to five years.

### Research and Development Costs

Research and development costs are charged to expense when incurred.

### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates and the differences could be material.

### Income Taxes

The Company has not recognized any benefit of such net operating loss carry forwards in the accompanying financial statements in accordance with the provisions of SFAS No. 109, as the realization of this deferred tax benefit is not likely. A 100% valuation allowance has been recognized to offset the entire effect of the Company's net deferred tax asset.

### Goodwill

On an annual basis, management assesses the composition of the Company's assets and liabilities, as well as the events that have occurred and the circumstances that have changed since the most recent fair value determination. If events occur or circumstances change that would more likely than not reduce the fair value of goodwill below its carrying amount, goodwill will be tested for impairment. The Company will recognize an impairment loss if the carrying value of the asset exceeds the fair value determination. As of January 31, 2005, there was no impairment of goodwill.

### Principles of Consolidation

The accompanying consolidated financial statements for the period ended January 31, 2005 include the accounts of The Quantum Group, Inc. and its subsidiaries, Renaissance Health Systems, Inc. and Quantum Medical Technologies, Inc.

### Revenue Recognition

It is anticipated that the Company will recognize a majority of its revenue from Health Maintenance Organizations (HMO) as a percentage of premium collected by the HMO from governmental sources. These payments are paid at the beginning of each month, with quarterly adjustments as required on a look back basis to account for any disenrollments. Revenue will be recorded in the month earned with an allowance for the quarterly adjustments.



THE QUANTUM GROUP, INC.  
 (A DEVELOPMENT STAGE ENTERPRISE)  
 NOTES TO CONDENSED FINANCIAL STATEMENTS - (UNAUDITED)  
 JANUARY 31, 2005

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Stock Compensation

The company has adopted Statement of Financial Accounting Standards No. 123 ("SFAS 123"), "Accounting for Stock-Based Compensation." SFAS 123 encourages the use of a fair-value-based method of accounting for stock-based awards, under which the fair value of stock options is determined on the date of grant and expensed over the vesting period. Under SFAS 123, companies may, however, measure compensation costs for those plans using the method prescribed by Accounting Principles Board Opinion No. 25 ("APB No. 25"), "Accounting for Stock Issued to Employees." Companies that apply APB No. 25 are required to include pro forma disclosures of net earnings and earnings per share as if the fair-value-based method of accounting had been applied. The Company elected to account for such plans under the provisions of APB No. 25. The Company accounts for stock options granted to consultants under SFAS 123.

Had the compensation expense for the stock option plan been determined based on the fair value of the options at the grant date consistent with the methodology prescribed under Statement of Financial Standards No. 123, "Accounting for Stock Based Compensation," at January 31, the Company's net income and earnings per share would have been reduced to the pro forma amounts indicated below:

	2005	2004
	-----	-----
Net income (loss)		
as reported	\$ (421,904)	\$ (155,534)
	-----	-----
pro forma	\$ (462,294)	\$ (163,834)
	-----	-----
Earnings per share		
As reported	\$ (0.02)	\$ (0.05)
	-----	-----
Pro forma	\$ (0.02)	\$ (0.05)
	-----	-----

The fair value of each option is estimated on the date of grant using the fair market value option-pricing model with the assumptions:

Risk-free interest rate	3%
Expected life (years)	5
Expected volatility	1.39
Expected dividends	None

#### New Accounting Pronouncements

In December 2004, the FASB issued SFAS No. 153 "Exchanges of Non-monetary Assets—an amendment of APB Opinion No. 29". This Statement amended APB Opinion No. 29 to eliminate the exception for non-monetary exchanges of similar productive assets and replaces it with a general exception for exchanges of non-monetary assets that do not have commercial substance. A non-monetary

## Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. The Company is currently evaluating the impact of this new standard, but believes that it will not have a material impact upon the Company's financial position, results of operations or cash flows.

9

THE QUANTUM GROUP, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)  
NOTES TO CONDENSED FINANCIAL STATEMENTS - (UNAUDITED)  
JANUARY 31, 2005

### NOTE 3: FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts of cash and cash equivalents, accounts payable, notes payable and accrued liabilities approximate their fair value because of the short maturity of these financial instruments.

### NOTE 4: MERGER WITH QUANTUM HIPAA CONSULTING, INC.

Effective May 28, 2003, the Company consummated a merger pursuant to a merger agreement with Quantum HIPAA Consulting Group, Inc. Quantum HIPAA Consulting Group, Inc. developed a training compact disc and manuals to instruct the healthcare industry on the implementation of the regulations created to comply with the Health Insurance Portability and Accountability Act of 1996 (HIPAA).

The Company completed the merger by issuing 2,700,000 million shares of Common Stock to the sole shareholder of Quantum, in exchange for all the issued and outstanding shares of Quantum. For accounting purposes, the acquisition was treated as a recapitalization of the Company. The value of the net assets of the Company after the acquisition was completed is the same as their historic book value.

On May 30 2003, in accordance with the agreement, the Company, Transform Pack International, Inc., sold its wholly owned subsidiary, Transform Pack, Inc. (TPI) to certain previous shareholders and investors of the Company. Transform Pack, Inc. and its shareholders have agreed to assume and indemnify the Company for all operating debts of the Company.

### NOTE 5: ACQUISITION OF QUANTUM MEDICAL TECHNOLOGIES, INC. AND RENAISSANCE HEALTH SYSTEMS, INC.

Following a motion approved by the Company's shareholders during a meeting January 30, 2004, the Board of Directors agreed to issue 13,300,000 post reverse shares and 200,000 shares of Series A preferred stock, approved separately by the Board of Directors on July 19, 2004, to the shareholder of both Quantum Medical Technologies, Inc. (QMT) and Renaissance Health Systems, Inc. (RHS) for the 80% of the those companies which the Company does already not own from the majority shareholder of the Company. The Series A preferred stock is convertible into 30 common shares after 4 years at the option of the holder. Control in the Company will not materially change, since all the shareholders in numbers and relative beneficial ownership of both QMT and RHS are also material and beneficial owners of the common shares of the Company today. The final merger was consummated in August 2004.

Quantum Medical Technologies, Inc. (QMT) was incorporated in January of 2000, and is a developmental stage company, with no significant material assets or liabilities and no revenues, and consists primarily of intellectual and patent pending business process to provide medical technologies, computer programs,

## Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

electronic services, predictive modeling and other services to the medical profession. The Company has begun to develop a Cybernaptic (SM) process to connect in an applications service provider (ASP) format most of the touch points in the healthcare delivery system. The Company has also in development a QuantumQuotient (SM) index that the Company believes could be used as a tool to provide a measurable way to track improvement in the healthcare lifestyle of its subject. If this process can be confirmed, it could have significant value to the Company as a tool to reduce cost, and as an intellectual property it can sell or license to others. In addition, the Company has purchased an online medical office billing and collection program, which is currently in beta testing.

10

THE QUANTUM GROUP, INC.

(A DEVELOPMENT STAGE ENTERPRISE)

NOTES TO CONDENSED FINANCIAL STATEMENTS - (UNAUDITED)

JANUARY 31, 2005

NOTE 5: ACQUISITION OF QUANTUM MEDICAL TECHNOLOGIES, INC. AND RENAISSANCE HEALTH SYSTEMS, INC. (continued)

Renaissance Health Systems, Inc. was incorporated in December of 2002, and is a developmental stage company, with no significant material assets or liabilities and no revenues, which was formed to create a community health system (CHS) that will coordinate care to managed care patients by affiliating with providers, physicians and hospitals. The Company has secured a letter of intent with a Florida licensed health maintenance organization to build a CHS in three counties in central Florida. The Company's management has extensive experience in developing CHS and with recent additions to the staff seeks to complete the CHS by end of 2nd quarter of 2005.

NOTE 6: LOSS PER SHARE

Basic loss per share is computed by dividing loss available to common shareholders by the weighted average number of common shares for the period. The computation of diluted loss per share is similar to basic loss per share, except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potentially dilutive common shares, such as options, had been issued. Diluted loss per share is not presented as the effects would be anti-dilutive.

NOTE 7: INCENTIVE EQUITY AND STOCK OPTION PLAN

In October 2003 the Company adopted a stock option plan. The purpose of the stock option plan was to increase the employees and non-employee director's proprietary interest in Quantum and to align more closely their interests with the interests of the shareholders of Quantum, as well as to enable Quantum to attract and retain the services of experienced and highly qualified employees and non-employees directors.

Options granted under this plan may either be options qualifying as incentive stock options under Section 422 of the Internal Revenue Code of 1986, as amended, or options that do not so qualify. Any incentive option must provide for an exercise price of not less than 100% of the fair market value of the underlying shares on the date of such grant, but the exercise price of any incentive option granted to an eligible employee owning more than 10% of the our common stock must be at least 110% of such fair market value as determined on the date of the grant.

## Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

The term of each option and the manner in which it may be exercised is determined by the board of directors, provided that no option may be exercisable more than 10 years after the date of its grant and, in the case of an incentive option granted to an eligible employee owning more than 10% of the our common stock, no more than five years after the date of the grant. The board of directors shall determine the exercise price of non-qualified options.

The Company has reserved 5,000,000 shares of common stock under the plan. The board of directors or a committee of the board of directors will administer the plan including, without limitation, the selection of the persons who will be granted plan options under the plan, the type of plan options to be granted, the number of shares subject to each plan options and the plan option price.

The per share exercise price of shares granted under the plan may be adjusted in the event of certain changes in the total purchase price payable upon the exercise in full of options granted under the plan. Officers, directors and key employees of and consultants to Quantum will be eligible to receive non-qualified options under the plan. Only officers, directors and employees of Quantum who are employed by Quantum or by any subsidiary thereof are eligible to receive incentive options.

11

THE QUANTUM GROUP, INC.  
 (A DEVELOPMENT STAGE ENTERPRISE)  
 NOTES TO CONDENSED FINANCIAL STATEMENTS - (UNAUDITED)  
 JANUARY 31, 2005

NOTE 7: INCENTIVE EQUITY AND STOCK OPTION PLAN (continued)

The Company has elected to account for the stock options under the Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. The Company accounts for stock options granted to consultants under Financial Accounting Standards Board Statement No. 123, "Accounting for Stock-Based Compensation."

Under the plan, the Company granted 1,808,000 options, at a weighted average exercise price of \$0.50 per share and 35,750 shares to employees and directors during the three month period ended January 31, 2005. No options were granted during the three month period ended January 31, 2004.

A summary of options during the three months ended January 31, 2005 and 2004 is shown below:

	2005			
	Options			
	Incentive Stock Grants	Number of Shares	Weighted Average Exercise Price	Common Gr
Outstanding at beginning of the period	82,000	361,000		
Granted	99,750	1,808,000	\$ 0.50	
Exercised	--	--	\$ --	
Forfeited	--	--	\$ --	

Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

Outstanding at January 31	181,750	2,169,000	\$ 0.68
	-----		
Exercisable at January 31		187,836	
Available for issuance at January 31 under the plan		2,649,250	
		-----	

NOTE 8: OTHER COMMON STOCK TRANSACTIONS

Deferred Compensation

The Company, from time to time, grants shares of common stock to employees, directors and advisors in lieu of or as partial compensation for services performed for the Company. These shares vests over two and three year periods. The value of the stock was determined by the closing market price at the date of grant. The Company recognized \$34,269 and \$35,737 in compensation expense related to these stock grants for the three month periods ended January 31, 2005 and 2004.

The Company recorded \$26,512 and \$-0- of unearned compensation during the three month periods ended January 31, 2005 and 2004, respectively, and recorded the unvested shares as Deferred Compensation - Allocated Shares in the equity section of the balance sheet

12

THE QUANTUM GROUP, INC.

(A DEVELOPMENT STAGE ENTERPRISE)

NOTES TO CONDENSED FINANCIAL STATEMENTS - (UNAUDITED)

JANUARY 31, 2005

NOTE 8: OTHER COMMON STOCK TRANSACTIONS (continued)

Equity Financing

In June 2004, the Company entered into an agreement with two companies to raise a minimum of \$500,000 to a maximum of \$1,000,000. The terms include the share price to be a 75% discount on the closing sale price. The placement companies will receive a combined placement fee of 13% of the gross proceeds received from issuance of shares, a 5% common stock commission and common stock warrants at an exercise price of \$0.275 per share. As of January 31, 2005, the Company received \$381,300 and issued 1,385,289 shares. The Company paid \$49,569 in cash and issued 69,223 shares and 199,170 warrants as commissions.

In December 2005, the Company entered into an agreement with a placement company to raise capital. The placement company will receive 13% cash commission on the gross proceeds received from the issuance of the shares and a 5% stock commission and 5% stock warrants exercisable at the price of stock sold. As of January 31, 2005, the Company received \$200,000 and issued 620,370 shares. The Company paid \$26,000 in cash and issued 31,018 shares as commissions.

Reverse Stock Split

In January 2004, the shareholders of the Company approved the merger of the Company into The Quantum Group, Inc. for the purpose of reincorporation in the State of Nevada. In conjunction with the reincorporation, the shareholders approved a 1 for 10 reverse stock split of its common stock. An amended and restated Articles of Incorporation have been filed to change the name of the Company to The Quantum Group, Inc. ("TQGI") and to set the authorized shares of

## Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

common stock to 170,000,000 at a par value of \$.001 per share and authorized preferred stock to 30,000,000 at a par value of \$.001 per share. All share and per share amounts have been retroactively restated in the accompanying financial statements and notes for all periods presented.

### NOTE 9: RELATED PARTY TRANSACTIONS

On November 1, 2002, the Company entered into an agreement with a shareholder to purchase certain intellectual property integral to the Company's business. In exchange, the company issued a three (3) year installment note for \$179,080 with an interest rate of eighteen percent (18%) per annum. The price of the sale was equal to the cost the shareholder incurred to develop the property purchased. The note is payable monthly starting January 2003. The Company is in technical default as no payments have been made on the note. The Company is accruing interest, at 18% per annum, monthly on the unpaid principal balance and has classified the note as current as per the agreement. The interest accrued at January 31, 2005 is \$72,663.

On November 2, 2002 the Company signed a demand note, with an interest rate of eighteen percent (18%) per annum, for the expenses a shareholder paid on behalf of the Company subsequent to the sale of the intellectual property. The Company repaid the note during the quarter ended January 31, 2005. The note payable balance and accrued interest as of January 31, 2005 are \$-0- and \$5,502 respectively.

13

THE QUANTUM GROUP, INC.

(A DEVELOPMENT STAGE ENTERPRISE)

NOTES TO CONDENSED FINANCIAL STATEMENTS - (UNAUDITED)

JANUARY 31, 2005

### NOTE 10: ACQUISITION OF SOFTWARE

On December 16, 2004, Quantum Medical Technologies, Inc. entered into an agreement to purchase an application systems provider software from a Florida Limited Liability Corporation for \$80,000. The software was in developmental stage and has received HIPPA certification. The purchase price is to be paid over a period of 120 days from the date of closing. Upon review and testing by an independent software development company, management has determined that certain representations by the seller were not met and therefore the Company has not made the second scheduled payment due 60 days from closing. The Company is seeking to renegotiate or rescind the purchase with the seller

### NOTE 11: SUBSEQUENT EVENTS

On February 15, 2005, the Company received \$100,000 for the purchase of common stock at a price of \$0.40 per share.

14

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### General

The discussion and analysis set forth below should be read in conjunction with our Financial Statements and the related notes thereto appearing elsewhere in this quarterly report. The information presented for the three months ended January 31 2005 and 2004, was derived from unaudited financial statements,

## Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

which, in our opinion, reflect all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation.

### Forward Looking Statements

This Report on Form 10-QSB contains certain forward-looking statements. When used in this report, press releases and elsewhere by the management of the Company from time to time, the words "believes", "anticipates", and "expects" and similar expressions are intended to identify forward-looking statements that involve certain risks and uncertainties. Additionally, certain statements contained in this discussion may be deemed forward-looking statements that involve a number of risks and uncertainties. Among the factors that could cause actual results to differ materially are the following: the ability of the Company to meet its working capital and liquidity needs, economic trends for consumer advertisers, the availability of long-term credit, unanticipated changes in the U.S. and international economies, business conditions and growth in e-commerce and the timely development and acceptance of new products, the impact of competitive products and pricing, and other risks detailed from time to time in the Company's SEC reports. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company undertakes no obligation to publicly release the results of any events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

### Going Concern

The Company is a development stage company that over the last three years has expensed material sums in creating procedures, manuals and systems to assist the medical community in the implementation of medical regulations. Though the Company has materially finished developing its training programs, additional updates and deployment will be required.

As shown in the accompanying condensed financial statements, the Company has incurred recurring losses and negative cash flows from its development and organization activities and has negative working capital and shareholders' deficit. Under normal conditions, these conditions raise substantial doubt about the Company's ability to continue as a going concern.

There can be no assurance that the Company will be able to successfully implement its plans to generate additional investor interest and raise additional capital, or if such plans are successfully implemented, that the Company will achieve its goals.

Furthermore, if the Company is unable to raise additional funds, it may be required to modify its growth and developmental plans, and even be forced to severely limit development operations completely.

The accompanying condensed financial statements have been prepared assuming that the Company will continue as a going concern and do not include any adjustments to reflect the possible future effects of the recoverability and classification of assets or the amounts and classification of liabilities that might result from the outcome of this uncertainty. See "Liquidity and Capital Resources," below.

### Results of Operations

Three months ended January 31, 2005 and 2004

The expenses for the quarter ended January 31, 2005 were \$421,904 compared to

## Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

\$155,534 for the quarter January 31, 2004. The increase of \$266,370 was primarily due to an increase in personnel, salaries, consulting fees and related costs and the amortization of deferred compensation of \$202,703.

### Liquidity and Capital Resources

At January 31, 2005, the Company had working capital deficit of \$1,177,552 as compared to a working capital deficit of \$588,404 at January 31, 2004.

Cash inflow from financing activities was \$206,450 for the three months ended January 31, 2005, compared \$14,300 for the three months ended January 31, 2004. The increase was primarily due to the sale of common stock to outside investors as detailed below. The Company will need to secure additional financing during the next 12 months.

The Company executed an agreement with an investment group to raise up to \$1,000,000 from foreign investors. These shares will be restricted from sale in the United States for a minimum of one year. The Company paid commissions and expenses of 13%, plus legal and support cost relating to this private overseas offering. Additionally, the Company issued 5% stock commission and issued 199,170 warrants to purchase common stock at a price of \$0.275 per share which expires January 4, 2010. The Company realized net proceeds from the sale of common stock of \$331,731 through January 31, 2005.

During the quarter ended January 31, 2005, the Company entered into an agreement with a placement firm to raise additional working capital. The terms include a 13% cash commission and a 5% stock commission. The Company has realized net proceeds from the sale of common stock of \$174,000.

The Company's development plan is to identify, negotiate with and acquire business and services that will allow the Company to provide comprehensive consulting services, technological, strategic intelligence and systems that will allow the small to medium size medical organization to provide better care, better medical outcomes and earn more profit. The Company expect to acquire the candidate businesses after extensive due diligence, and then to acquire the business enterprise including cash flow by issuing stock, notes and cash. The Company expects to secure financing for the acquisition by selling common and/or preferred shares, issuing debt or notes and by leveraging the potential acquisition. There is no assurance that the Company will be able to execute on its plans and clearly, additional financing will be needed to develop and implement its business plan.

### New Accounting Pronouncements

In December 2004, the FASB issued SFAS No. 153 "Exchanges of Non-monetary Assets—an amendment of APB Opinion No. 29". This Statement amended APB Opinion No. 29 to eliminate the exception for non-monetary exchanges of similar productive assets and replaces it with a general exception for exchanges of non-monetary assets that do not have commercial substance. A non-monetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. The Company is currently evaluating the impact of this new standard, but believes that it will not have a material impact upon the Company's financial position, results of operations or cash flows.



## Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

Our Management and resources are limited, as of January 31, 2005 we had only five full time employees, of which, three were also officers and directors of the Company. These positions are President/CEO, CFO and Vice President of Administration, collectively these officers have conducted an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of the end of the fiscal quarter covered by this report. Based upon that evaluation and both our limited developmental history as well as the size of our organization, our management has concluded that we have adequate disclosure controls. However we must improve procedures for effective and timely gathering, analyzing and disclosing the information we are required to disclose in our reports filed under the Securities Exchange Act of 1934, as amended. Management expects to add additional controls and personnel in the near future as capital becomes available. There have been no significant changes made in our internal controls or in other factors that could significantly affect our internal controls during the fiscal quarter covered by this report.

17

### PART II OTHER INFORMATION

#### Item 1. Legal Proceedings

The Company is not a party to any litigation.

#### Item 2. Changes in Securities

The Company executed an agreement with an investment group to raise up to \$1,000,000 from foreign investors. These shares will be restricted from sale in the United States for a minimum of one year. The Company paid commissions and expenses of 13%, plus legal and support cost relating to this private overseas offering. Additionally, the Company issued 5% stock commission and issued 199,170 warrants to purchase common stock at a price of \$0.275 per share which expires January 4, 2010. The Company realized net proceeds from the sale of common stock of \$331,731 through January 31, 2005.

During the quarter ended January 31, 2005, the Company entered into an agreement with a placement firm to raise additional working capital. The terms include a 13% cash commission and a 5% stock commission. The Company has realized net proceeds from the sale of common stock of \$174,000.

#### Item 3. Defaults Upon Senior Securities

As of June 30, 2003, the Company is in default of a \$ 179,080, plus accrued interest of \$72,663 obligation to the Company's President and largest shareholder. He has not declared the note in default as of this time.

#### Item 4. Submission of Matters to a Vote of Security-Holders

None

#### Item 5. Other Information

None

#### Item 6. Exhibits and Reports on Form 8-K.

Edgar Filing: QUANTUM GROUP INC /FL - Form 10QSB

None

18

Exhibits: Copies of the following documents are included or furnished as exhibits to this report pursuant to Item 601 of Regulation S-B.

Exhibit No.	SEC Ref. No.	Title of Document
31.1	31	Certification of the Chief Executive Officer and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	32	Certifications of the Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

19

SIGNATURE

In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned, duly authorized.

THE QUANTUM GROUP, INC.

Date: March 16, 2005

BY: s/ Noel J. Guillama

-----  
Noel J. Guillama, President

20